

## Partner Promise

### We value our partners.

Our partners are essential to our growth and provide expert services and essential applications, enhancing the Pitney Bowes suite of offerings.

### We work as a team.

We work shoulder-to-shoulder with our partners and we are committed to efficient and mutually profitable relationships that keep our clients' success at the center of everything we do together.

### We invest in our partnerships.

We support our partners' pursuit of market opportunities and prepare them for new ones. We provide training, education and investments to deepen their skills and enhance their ability to deliver client value.

### We innovate with our partners.

Our partners leverage Pitney Bowes technologies and data to develop unique solutions which enable all of us to be competitive, stay relevant and win in the global marketplace.

### We do the right thing the right way.

Respect, trust and transparency are the key tenets of our relationship with you.

## Software Solutions

