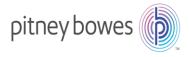


WSCA Price Book MPA # ADSPO11-00000411-7, A7

Effective 6/5/15



WSCA Price Book MPA # ADSPO11-00000411-7, A7

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Postage Meter Rental	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
Maintenance	Included in Rental Price

Postage Meter Rentals			Monthly	Quarterly		
Meter	Description	MSRP/Q	WSCA/NASPO	WSCA/NASPO Price	discount%	
K7M0	Mail Station	\$77.00	\$18.00	\$54.00	30%	
PR00-LOW	DM125 meter	\$141.00	\$33.00	\$99.00	30%	
PR00-HIGH	DM225 meter	\$218.00	\$35.00	\$105.00	52%	
G900-LOW	DM300 meter	\$222.00	\$40.00	\$120.00	46%	
G900-MID	DM400 meter	\$264.00	\$45.00	\$135.00	49%	
G900-HIGH	DM475 meter	\$286.00	\$50.00	\$150.00	48%	
1M00-LOW	DM500-DM575 meter	\$287.00	\$67.00	\$201.00	30%	no new sales permi
1M00-HIGH	DM825-DM1100 meter	\$315.00	\$74.00	\$222.00	30%	no new sales permi
1W00-LOW	CONNECT+ 1000/2000 meter	\$243.00	\$57.00	\$171.00	30%	
1W00-HIGH	CONNECT+ 3000 meter	\$298.00	\$70.00	\$210.00	30%	

Confirmation Services			Monthly Contract	Quarterly Contract	
*prices are in addition to meter rental price		MSRP/M	Price	Price	discount%
7PR0-LOW	confirmation services for DM125 meter	\$7.00	\$5.90	\$17.70	16%
7PR0-HIGH	confirmation services for DM225 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-LOW	confirmation services for DM300 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-MID	confirmation services for DM400 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-HIGH	confirmation services for DM475 meter	\$7.00	\$5.90	\$17.70	16%
1D00-LOW	confirmation services DM500-DM875 meter	\$17.00	\$14.25	\$42.75	16%
1D00-HIGH	confirmation services DM900-DM1100 meter	\$17.00	\$14.25	\$42.75	16%
M9SS-LOW	confirmation services for CONNECT+ 1000/2000 meter	\$17.00	\$14.25	\$42.75	16%
M9SS-HIGH	confirmation services for CONNECT+ 3000 meter	\$17.00	\$14.25	\$42.75	16%

Electronic Return Receipt			Monthly Contract	Quarterly Contract	
*prices are in addition to meter rental price		MSRP/M	Price	Price	discount%
G9SS-LOW	electronic return receipt for DM300 meter	\$21.00	\$17.60	\$52.80	16%
G9SS-MID	electronic return receipt for DM400 meter	\$21.00	\$17.60	\$52.80	16%
G9SS-HIGH	electronic return receipt for DM475 meter	\$21.00	\$17.60	\$52.80	16%
1D00-LOW	electronic return receipt DM500-DM875 meter	\$25.00	\$21.00	\$63.00	16%
1D00-HIGH	electronic return receipt DM900-DM1100 meter	\$45.00	\$38.00	\$114.00	16%
M9SS-LOW	electronic return receipt for CONNECT+ 1000/2000 meter	\$25.00	\$21.00	\$63.00	16%
M9SS-HIGH	electronic return receipt for CONNECT+ 3000 meter	\$25.00	\$21.00	\$63.00	16%

Inview Accounting			Monthly Contract	Quarterly Contract	
*prices are in addition to meter rental price		MSRP/M	Price	Price	discount%
NVMA	INVIEW TMR - SINGLE METER(DM SERIES)	\$4.00	\$3.35	\$10.05	16%
NVMH	INVIEW TMR - SINGLE METER(CONNECT SERIES)	\$12.00	\$10.10	\$30.30	16%
NVMB	INVIEW TMR - UP TO 2 METERS	\$7.00	\$5.85	\$17.55	16%
NVMC	INVIEW TMR - UP TO 5 METERS	\$15.00	\$12.65	\$37.95	16%
NVMD	INVIEW TMR - UP TO 20 METERS	\$50.00	\$42.00	\$126.00	16%
NVME	INVIEW TMR - UP TO 50 METERS	\$100.00	\$84.00	\$252.00	16%
NVMF	INVIEW TMR - UP TO 100 METERS	\$150.00	\$126.00	\$378.00	16%
NVMG	INVIEW TMR - UNLIMITED METERS	\$250.00	\$210.00	\$630.00	16%

		Monthly Contract	Quarterly Contract	
PB SmartPostage	MSRP/M	Price	Price	discount%

PTF1	PB SmartPostage - Single Location	\$15.00	\$11.25	\$33.75	25%
PTF2	PB SmartPostage - Single Location with 5lb scale	\$17.00	\$12.75	\$38.25	25%
PTEB	PB SmartPostage - Enterprise (price per location)	\$24.00	\$18.00	\$54.00	25%
PTEC	PB SmartPostage - Enterprise with 5lb scale (price per location)	\$25.00	\$18.75	\$56.25	25%

Mailing Systems, Ultra Low Volume	Offerors Response	Ţ		
All products offered for this category of equipment shall meet or exceed the				
listed specifications with this Solicitation Scope of Work.				
Percentage(%) Discount off MSRP/Catalog	45%			
Percentage (%) Discount off Accessories	45%			
Percentage (%) Discount off Supplies and Consumables (does				
not include paper)	15%			
Percentage (%) Discount off Mailing Furniture	30%			
Maintenance				
Maintenance- Fixed for years 2-5	25%			
If end user is utilizing Time and Materials maintenance				
Time and Materials- regular business hours	\$180/hr.			
Time and Materials- outside business hours, weekends, and				
holidays	\$360/hr.			
Percentage discounts of Parts for Time and Materials	5%]		
PCN	Category	Description	Equipment MSRP	contract price
K7CF	Accessories	pbWebConnect Upgrade Kit	\$0.00	\$0.00
K7LM	Accessories	pbWebConnect Setup Kit	\$0.00	\$0.00
K7MC	Accessories	Meter Connection Kit	\$0.00	\$0.00
M0L2	Base System	Mailstation 2 with 2lb scale	\$445.00	\$245.00
MOL5	Base System	Mailstation 2 with 5lb scale	\$495.00	\$273.00

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
K7CF	Accessories	pbWebConnect Upgrade Kit	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
K7LM	Accessories	pbWebConnect Setup Kit	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
K7MC	Accessories	Meter Connection Kit	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M0L2	Base System	Mailstation 2 with 2lb scale	\$445.00	\$245.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M0L5	Base System	Mailstation 2 with 5lb scale	\$495.00	\$273.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Mailing Systems, Low-Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the	1
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%
PCN	Category

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	\$325.00	\$196.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	\$1,495.00	\$897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA4	Accounting Options	Budget Manager: Dept Acct	\$2,495.00	\$1,497.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA5	Accounting Options	Budget Manager: Cost Mgmnt	\$2,995,00	\$1,797.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA7	Accounting Options	Intelliview Subscription	\$395.00	\$237.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAB	Accounting Options	Dept Accounting Enabler	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAC	Accounting Options	Accounting (10 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAD		Accounting (50 Dept) Software	\$325.00	\$178.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAE	Accounting Options	Accounting (50 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAF	Accounting Options	No Accounting Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBL	Accounting Options	INVIEW 50 Dept Accounting	\$325.00	\$178.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBM		INVIEW 100 Dept Accounting	\$595.00	\$328.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBN	Accounting Options	INVIEW 300 Dept Accounting	\$995.00	\$548.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FM2	Weighing Options	Disable Manual Weight Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FS2	accessories	SPEC CONFIRMATION SVC	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FS4	Conf Services	USPS Special Services Software (DM100/DM200L)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXR	Software Feature	Funds Management Meter Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FZ0	Weighing Options	Differential Weighing	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FZ9	Performance	DM400c 120lpm Performance Upgrade	\$1,995,00	\$590.00	70%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9DD	accessories	CONF SVC WELCOME KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9DS	accessories	Mail Machine Tune Up	\$395.00	\$217.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9SN	Base System	DM200 Self Installation Kit	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J724	accessories	Image Alert Scanner	\$2,995,00	\$1.647.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
P7M1	accessories	MOISTENER	\$350.00	\$192.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRM1	accessories	Moistener for DM125	\$350.00	\$192.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBLJ	Base System	DM200L Desktop Mailing System	\$920.00	\$506.00	45%	\$77.00	\$58.00	25%	\$5.00	N/A	N/A	N/A	N/A
SBRP	Base System	DM125 Desktop Mailing System	\$75.00	\$41.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBTA	Base System	DM400C Digital Meter System includes 1FY9 (70lpm)	\$2,995,00	\$1.647.00	45%	\$338.00	\$254.00	25%	\$22.00	N/A	N/A	N/A	N/A
SBYP	Base System	DM300C Digital Meter System	\$1,745,00	\$960.00	45%	\$166.00	\$125.00	25%	\$11.00	N/A	N/A	N/A	N/A
SPY8	accessories	Report Printer	\$795.00	\$437.00	45%	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
SVBA	Base System	Green DM300C Digital Meter System Factory Certified	\$1,245.00	\$685.00	45%	\$166.00	\$125.00	25%	\$11.00	N/A	N/A	N/A	N/A
		Green DM400C Digital Meter System Factory Certified includes 1FY9											
SVBB	Base System	(70lpm)	\$2,395.00	\$1,317.00	45%	\$338.00	\$254.00	25%	\$22.00	N/A	N/A	N/A	N/A
SVDF	Base System	DM225 Digital Mailing System	\$995.00	\$547.00	45%	\$77.00	\$58.00	25%	\$5.00	N/A	N/A	N/A	N/A
T320	accessories	Non-Contact Programmable Wedge Scanner	\$1,495.00	\$822.00	45%	\$294.00	\$221.00	25%	\$19.00	N/A	N/A	N/A	N/A

Mailing Systems, Medium Volume	Offertory Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
1F0P	Rates	PDP Rates Module	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1F0R	Rates	USPS Residual Postage Rates	\$795.00	\$515.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	\$325.00	\$196.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA3		Enhanced Accounting (300 Dept) Software	\$1,495.00	\$897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA4	Accounting Options		\$2,495.00	\$1,497.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA5	Accounting Options		\$2,995.00	\$1,797.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA7	Accounting Options		\$395.00	\$237.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAB	Accounting Options		\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAC	Accounting Options		\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAD	Accounting Options	Accounting (10 Dept) Software	\$325.00	\$178.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAF		No Accounting Software	\$0.00	\$0.00	0%	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAI		INVIEW Accounting - 50 Accounts	\$0.00	\$0.00	0%	N/A	N/A N/A	N/A	N/A	N/A N/A	N/A	N/A N/A	N/A
					0%								
1FAM 1FAN	Accounting Options		\$0.00	\$0.00 \$0.00		N/A	N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A
		INVIEW Accounting - 300 Accounts	\$0.00		0%	N/A	N/A	N/A	N/A	N/A		N/A	N/A
1FC0	Rates	Carrier Rate Package (Standard Rates, UPS, FedEx)	\$495.00	\$320.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXA	Accounting Options		\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXR	Software Feature	Funds Management Meter Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA2	Accounting Options		\$595.00	\$357.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA3	Accounting Options		\$595.00	\$357.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA5		1000 Dept Accounting	\$1,445.00	\$805.00	44%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA7	Accounting Options	2000 Dept Accounting	\$1,745.00	\$1,047.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA9	Accounting Options	3000 Dept Accounting	\$2,245.00	\$1,347.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFA	Graphics	MyGraphics Designer Enabled	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFC	Options	Connect+ WOW Feature	\$6,495.00	\$3,897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFD	Options	Energy Star Enabled	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFM	Options	Connect+ Laser Printer Enabled	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSA	Performance	130 I PM Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSB	Performance	160 LPM Feature	\$745.00	\$484.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSC	Performance	180 LPM Feature	\$2,495.00	\$1.621.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSD	Performance	130/70 LPM Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSE	Performance	160/95 LPM Feature	\$1.745.00	\$1.134.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSE	Performance	180/115 I PM Feature	\$3,995.00	\$2,596,00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AZBA	Base sytem	Connect+ 1000 Series	\$6,245.00	\$4.059.00	35%	\$344.00	\$258.00	25%	\$22.00	N/A	N/A	N/A	N/A
AZBB	Base sytem	Connect+ 2000 Series	\$11,745.00	\$7,634.00	35%	\$738.00	\$554.00	25%	\$47.00	N/A	N/A	N/A	N/A
AZBE	Options	Connect+ Mono Printer	\$0.00	\$0.00	0%	\$426.00	\$320.00	25%	\$27.00	N/A	N/A	N/A	N/A
AZBF	Options	Connect+ 1000 Color Printer	\$1,995.00	\$1,297,00	35%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZBL	Options	Connect+ 2000 Color Printer	\$0.00	\$1,297.00	0%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCE	Options	Green Connect+ 1000 Color Printer	\$1.395.00	\$1.171.00	16%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A N/A	N/A
AZCL	Options	Green Connect+ 2000 Color Printer	\$1,395.00	\$1,171.00	0%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A N/A	N/A
AZCU	Base sytem	Green Connect+ 1000 Series	\$4.375.00	\$3.675.00	16%	\$344.00	\$399.00	25%	\$22.00	N/A	N/A	N/A	N/A
AZCX	Base sytem Base sytem	Green Connect+ 1000 Series Green Connect+ 2000 Series	\$4,375.00	\$6,909.00	16%	\$344.00 \$738.00	\$258.00 \$554.00	25%	\$22.00 \$47.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
ERR1	Options	e-Return Receipt Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ERR2	Options	e-Return Receipt Reference Number Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9A1	Accounting Options		\$395.00	\$331.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9A2	Accounting Options	Upgrading to 100 Dept Accts on 1P00/1M00/G900	\$895.00	\$751.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9A3	Accounting Options		\$1,495.00	\$1,255.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9ZZ	Options	DM Series Label Printer	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NVCR	Options	INVIEW Meter Consolidation	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PS0F	Options	PresortXtra for Flats	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBYE	Options	Green DM500 Series WOW Module	\$3,695.00	\$2,402.00	35%	\$326.00	\$245.00	25%	\$21.00	N/A	N/A	N/A	N/A
SVAR	Accounting Options	INVIEW Accounting - 100 Accounts Upgrade	\$595.00	\$357.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVAS	Accounting Options	INVIEW Accounting - 300 Accounts Upgrade	\$1,495,00	\$897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVXA	Base System	DM475 Digital Mailing System	\$7,495.00	\$4.872.00	35%	\$610.00	\$458.00	25%	\$39.00	N/A	N/A	N/A	N/A
SVXC	Base sytem	Green DM475 Digital Mailing System Factory Certified	\$5,995.00	\$3,560.00	41%	\$610.00	\$458.00	25%	\$39.00	N/A	N/A	N/A	N/A
			ψυ,υυυ.00	40,000.00	. 1 /0	ψο το.σο	¥ 100.00	2070	400.00		1971		

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

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PCN	Category	Description					Annual Maintenance Years 2-5					% OFF MSRP	
1F0P	Rates	PDP Rates Module	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1F0R	Rates	USPS Residual Postage Rates	\$795.00	\$515.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA1		Basic Accounting (25 Dept) Software	\$0.00		0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA2		Enhanced Accounting (100 Dept) Software	\$325.00	\$196.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	\$1,495.00	\$897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA4		Budget Manager: Dept Acct	\$2,495.00	\$1,497.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA5		Budget Manager: Cost Mgmnt	\$2,995.00	\$1,797.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA7		Intelliview Subscription	\$395.00	\$237.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAB		Dept Accounting Enabler	\$0.00		0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAF		No Accounting Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAL		INVIEW Accounting - 50 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAM		INVIEW Accounting - 100 Accounts	\$0.00		0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAN		INVIEW Accounting - 300 Accounts	\$0.00		0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FC0	Rates	Carrier Rate Package (Standard Rates, UPS, FedEx)	\$495.00	\$320.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FC1	Rates	Carrier Rate Software (FedEx Standard)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FNV	Options	INVIEW Startup Kit	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FR2		USPS Retail Shipping Rates	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FR3		USPS Presort Xtra Rates	\$0.00		0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FR4		USPS BRM Rates	\$495.00	\$297.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FX6		Auto Inscriptions	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXA		DM Interface for INVIEW (one per Mail Machine)	\$0.00		0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXR 2PZY	Software Feature	Funds Management Meter Feature	\$0.00	\$0.00	0%	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A
2PZY 2PZZ	Options	MAIL COLLECTION BOX LARG MAIL COLLECTION BOX small	\$3,050.00 \$3,000.00	\$2,562.00 \$2,520.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
	Options				16%								
APA2		100 Dept Accounting	\$595.00	\$357.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA4		300 Dept Accounting 500 Dept Accounting	\$595.00 \$1,295.00	\$357.00 \$645.00	40% 50%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
APA5			\$1,295.00 \$1.445.00	\$805.00	50% 44%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
APA7		1000 Dept Accounting 2000 Dept Accounting	\$1,445.00 \$1,745.00	\$805.00	40%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
APA9		3000 Dept Accounting	\$1,745.00		40%	N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A N/A
APF8		Connect+ Vertical Market Fonts	\$2,245.00 \$145.00	\$1,347.00	40%	N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A
APF9	Graphics	Connect+ Creative Fonts	\$145.00 \$145.00	\$87.00	40%	N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A N/A
APFA	Graphics	MyGraphics Designer Enabled	\$145.00	\$0.00	0%	N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A N/A
APFB	Graphics	Color Graphics Printing	\$0.00	\$0.00	0%		N/A N/A	N/A					
	Options					N/A			N/A	N/A	N/A	N/A	N/A
APFC APFD	Options Options	Connect+ WOW Feature Energy Star Enabled	\$6,495.00 \$0.00	\$3,897.00 \$0.00	40%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
APG2	Options	Connect+ Residual Rates	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSG	Performance	165/105 LPM Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSH	Performance	220/135 LPM Feature	\$1.495.00	\$897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSJ	Performance	270/170 LPM Feature	\$5,995.00	\$3.597.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSK	Performance	310/205 LPM Feature	\$12,995.00	\$7,797.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AZBC	Base sytem	Connect+ 3000 Series Non-WOW	\$11,495.00	\$6.897.00	40%	\$2.081.00	\$1.561.00	25%	\$131.00	N/A	N/A	N/A	N/A
AZBD	Base sytem	Connect+ 3000 Series NOIFWOW Connect+ 3000 Series WOW	\$17,245.00	\$10,347.00	40%	\$2,081.00	\$1,561.00	25%	\$131.00	N/A	N/A	N/A	N/A
AZBH	Options	No Charge Black Graphics Upgrade	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AZBM	Options	Connect+ 3000 Color Printer	\$0.00	\$0.00	0%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCE	Base sytem	Green Connect+ Mono Printer	\$0.00	\$0.00	0%	\$426.00	\$320.00	25%	\$27.00	N/A	N/A	N/A	N/A
AZCM	Base sytem	Green Connect+ 3000 Color Printer	\$0.00	\$0.00	0%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCR	Base sytem	Green Connect+ 3000 Pro Non-WOW	\$18,895.00		16%	\$2,583.00	\$1,938.00	25%	\$162.00	N/A	N/A	N/A	N/A
AZCS	Base sytem	Green Connect+ 3000 Pro WOW	\$23,090.00		16%	\$2,583.00	\$1,938.00	25%	\$162.00	N/A	N/A	N/A	N/A
AZCY	Base sytem	Green Connect+ 3000 Series Non-WOW	\$8,050.00	\$6,762.00	16%	\$2,081.00	\$1,561.00	25%	\$131.00	N/A	N/A	N/A	N/A
AZCZ	Base sytem	Green Connect+ 3000 Series WOW	\$12.075.00	\$10.143.00	16%	\$2,081.00	\$1,561.00	25%	\$131.00	N/A	N/A	N/A	N/A
BMZ1	Options	Connect+ Business Manager Interface	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ERCL	Options	e-Return Receipt Reference Number Feature Only	\$450.00	\$378.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
			Ç.50.00	\$5.5.00	.570	1971	1071	1.07.			14//		
ERCM	Options	e-Return Receipt Reference Number Package w/ DM Printer and Scanner	\$1,495,00	\$1,255.00	16%	\$182.00	\$137.00	25%	\$12.00	N/A	N/A	N/A	N/A
E. Com	Option	e-Return Receipt Reference Number Desktop Package w/ DM Printer and	ψ1,που.00	ψ1,200.00	1076	ψ102.00	ψ107.00	2570	Ψ12.00	13//	INO	18/7	13//3
ERCN	Options	50 Labels	\$145.00	\$122.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		e-Return Receipt Reference Number Feature & Scanner (customer has	Ç. 70.00	Ų.LL.00	.570	1971	1071	1.07.			14//		
ERCP	Options	existing label printer)	\$1,245.00	\$1,045.00	16%	\$182.00	\$137.00	25%	\$12.00	N/A	N/A	N/A	N/A
LINOI	OptioNS	e-Return Receipt Reference Number Package w/ DM Printer (without	φ1,2 4 5.00	\$1,040.00	1076	φ102.00	\$137.00	20/0	φ12.00	IN/A	IN/PS	IN/A	IN/A
ERCR	Ontions	Scanner)	\$695.00	\$583.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ERPP	Options Options	E-Certified/eRR Productivity Pack	\$1,540.00		16%	N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A
ERR1	Options	e-Return Receipt Feature	\$1,540.00	\$1,293.00	0%	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A
ERR2	Options	e-Return Receipt Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Options	Programmable Keyboard	\$50.00	\$42.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
KGMM	system	Mail & Go Kiosk	\$20,745.00		16%	\$1,301.00	\$976.00	25%	\$82.00	N/A	N/A	N/A	N/A
MSD1	Options	Standard Apps Center	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSD2	Options	High Res Apps Center	\$895.00	\$537.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSD2 MSDR	Options	Green 10 in. Standard Apps Center	\$0.00	\$0.00	0%	N/A N/A	N/A N/Δ	N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A
MSDS	Options	Green 15 in. High Res Apps Center	\$645.00	\$541.00	16%	N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A
MSGS	Options	Sprint 3G Subscription	\$45/MO	\$45/MO	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSPQ	Options	Software Meter Interface - per meter (Connect+ only)	\$45/NO \$295.00	\$45/WO \$177.00	40%	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A
MSPR		Green Connect+ Power Stacker	\$295.00	\$1,003.00	16%	\$317.00	\$238.00	25%		N/A	N/A		N/A N/A
MSPS	Options Options	Connect+ Power Stacker	\$1,195.00	\$1,003.00	16% 50%	\$317.00	\$238.00 \$240.00	25%	\$20.00 \$20.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
MW90006	Options	Power Stacker Portrait Flats Kit	\$2,195.00 \$495.00	\$1,099.00	16%	\$320.00 N/A	\$240.00 N/A	25% N/A	\$20.00 N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
MW90007		Connect+ Drop Stacker	\$495.00		0%	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A
m*************************************	ориона	ourness: Drop otacker	φυ.00	φυ.υυ	U /0	IW/M	1977	IVM	19/75	INIA	1975	INPA	INA

MW 90090	Options	Connect+ Power Distribution Kit	
PCN	Category	Description	1
cicentage discounts of raits for Time and Materials	3%		
Percentage discounts of Parts for Time and Materials	5%	+	
nile and waterials- outside business nours, weekends, and holidays	\$360/hr.		
Fime and Materials- outside business hours, weekends, and		1	
Fime and Materials- regular business hours	\$180/hr.	+	
If end user is utilizing Time and Materials maintenance	23%	+	
Maintenance Fixed for years 2-5	25%	+	
Maintenance	3070	+	
Percentage (%) Discount off Mailing Furniture	30%	1	
does not include paper)	15%		
Percentage (%) Discount off Supplies and Consumables	4 070	+	
Percentage (%) Discount off Accessories	40%		
Percentage(%) Discount off MSRP/Catalog	40%	#	
isted specifications with this Solicitation Scope of Work.		+	
All products offered for this category of equipment shall meet or exceed the			
		Ī	
Mailing Systems, High Volume	Offerors Response		

	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
	Options	Connect+ Power Distribution Kit	\$95.00	\$57.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Options	Wireless Keyboard	\$195.00	\$117.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		Roll Tape Kit	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MW 90651	Options	Roll Tape Kit	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Options	100ft LAN Cable	\$195.00	\$117.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Options	Wireless 4-Port Router	\$295.00	\$177.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MW 90705	Options	Connect+ PC System Connect	\$145.00	\$87.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MW 90802	Options	Software Meter Interface - per meter (Connect+ only)	\$295.00	\$247.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MW 90806	Options	Power Stacker Extension	\$695.00	\$345.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MW97182	Options	Wireless LAN Adapter	\$145.00	\$87.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NV10	Options	INVIEW TMR Web Acct Bundle - Single Unit	\$995.00	\$836.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NV20	Options	INVIEW MMS Setup Fee with No Web Accounting	\$195.00	\$163.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NV21	Options	INVIEW MMS with Web Accounting	\$1,190.00	\$999.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NV22	Options	INVIEW MMS Web Acct & Custom Rpts	\$1,690.00	\$1,413.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NVAR	Options	INVIEW Web Accounting	\$995.00	\$836.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NVCR	Options	INVIEW Meter Consolidation	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Options	INVIEW MMS Custom Reports	\$495.00	\$416.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Options	INVIEW Reporting	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Options	Kiosk Organization Station	\$1,235,00	\$1.037.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PB011	Options	Kiosk Drop Bin Organizer Topper & Cabinet	\$935.00	\$785.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PS0F	Options	PresortXtra for Flats	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBDS	Options	Barcode Scanner	\$795.00	\$477.00	40%	\$182.00	\$137.00	25%	\$12.00	N/A	N/A	N/A	N/A
	accessories	Report Printer	\$795.00	\$437.00	45%	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
SV1B	Accounting Options	5 Site - INVIEW Accounting - 50 Accounts Upgrade	\$1,995,00	\$1.675.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SV2A	Accounting Options	Upgrade to INVIEW Accounting - 50 Accounts	\$695.00	\$584.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Accounting Options	5 Site - INVIEW Accounting - 100 Accounts Upgrade	\$3,795,00	\$3,187.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		Upgrade to INVIEW Accounting - 100 Accounts	\$1,295,00	\$1.087.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Accounting Options	5 Site - INVIEW Accounting - 300 Accounts Upgrade	\$4,995,00	\$4 195 00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		Upgrade to INVIEW Accounting - 300 Accounts	\$1,695.00	\$1,423.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		5 Site - Budget Manager - 500 Accounts Upgrade	\$6,195.00	\$5,203.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		INVIEW 50 Dept Accounting Upgrade	\$325.00	\$175.00	46%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		5 Site - Budget Manager - 1,500 Accounts Upgrade	\$7.395.00	\$6.211.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SV6A	Accounting Options	INVIEW 100 Dept Accounting Upgrade	\$595.00	\$500.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		INVIEW 300 Dept Accounting Upgrade	\$995.00	\$836.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		INVIEW Accounting - 100 Accounts Upgrade	\$595.00	\$357.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		INVIEW Accounting - 300 Accounts Upgrade	\$1,495.00	\$897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Options	Connect+ Series Console with Scale Stand	\$2.025.00	\$904.00	55%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Options	Bridge for Connect+ Series Console	\$450.00	\$315.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Options	Double Drawer and Door Kit for Connect+ Series Console	\$1.045.00	\$630.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Options	Additional Scale Stand for Connect+ Series Console	\$245.00	\$205.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Options	Console Extension Kit	\$495.00	\$415.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Optiol 10	CONTROL EMPRIOR FAIL	Ģ₹35.00	₩ 1 10.00	1076	IVA	1965	1975	1975	1975	1965	1907	1975

Integrated Postal Scales	Offerors Response
All products offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
1FW1	Weighing Options Differential Weighing Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FW4	Weighing Options 5 lb Integrated Weighing	\$1.645.00	\$822.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FW5	Weighing Options 15 lb Interfaced Weighing	\$2,345.00	\$1,172.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FW6	Weighing Options 30 lb Interfaced Weighing	\$2,695.00	\$1,347.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FW7	Weighing Options 70 lb Interfaced Weighing	\$2,995.00	\$1,497.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FW8	Weighing Options 149 lb Interfaced Weighing	\$4,145.00	\$2,072.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWF	Weighing Options 10 lb Integrated Weighing	\$2,045.00		50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWG	Weighing Options 15 lb Integrated Weighing (DM800 Only)	\$2,345.00	\$1,172.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWN	Weighing Options Green 15 lb Interfaced Weighing Factory Certified	\$1,695.00	\$847.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWP	Weighing Options Green 15 lb Integrated Weighing Factory Certified	\$1,695.00	\$847.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWR	Weighing Options Green 30 lb Interfaced Weighing Factory Certified	\$1,895.00	\$947.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWS	Weighing Options Green 70 lb Interfaced Weighing Factory Certified	\$2,095.00	\$1,047.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWT	Weighing Options Green 149 lb Interfaced Weighing Factory Certified	\$2,895.00	\$1,447.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWV	Weighing Options 5 lb Interfaced Weighing	\$1,645.00	\$822.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWW	Weighing Options 10 lb Interfaced Weighing	\$2,045.00	\$1,022.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWX	Weighing Options 15 lb Interfaced Weighing	\$2,345.00	\$1,172.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1GP2	Weighing Options 2LB INTG WEIGHING DM200L	\$725.00	\$362.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1GP5	Weighing Options 5LB INTG WEIGHING DM200L	\$1,075.00	\$537.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1GP9	Weighing Options 10LB INTG WEIGHING DM200L	\$1,375.00	\$687.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1GW2	Weighing Options 2LB INTEGRATED WEIGHING	\$725.00	\$362.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1GW5	Weighing Options 5LB INTG WEIGHING	\$1,075.00	\$537.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1GW9 F9B1	Weighing Options 10LB INTG WEIGHING	\$1,375.00 \$1,195.00	\$687.00 \$598.00	50% 50%	N/A \$184.00	N/A \$138.00	N/A 25%	N/A \$12.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
	Weighing Options Upgrade 5lb to 15lb Weighing (DM300-DM550)											
F9B2	Weighing Options Upgrade 15lb to 30lb Weighing (DM800i)	\$895.00	\$448.00	50%	\$184.00	\$138.00	25%	\$12.00	N/A	N/A	N/A	N/A
5000	W	04.045.00	0500.00	500/	****	****	N/A		N/A			
F9B3 F9B4	Weighing Options Upgrade 15lb to 30lb Weighing feature (DM300-DM1000) excluding DM800i Weighing Options Upgrade to 70lb Weighing (DM300-DM1000)	\$1,045.00 \$1,995.00	\$523.00 \$998.00	50%	N/A	N/A \$180.00	N/A 25%	N/A \$15.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
F9B5	Weighing Options Upgrade to 149lb Weighing (DM500-DM1000)	\$1,995.00	\$998.00	50% 50%	\$239.00 \$239.00	\$180.00 \$180.00	25%	\$15.00 \$15.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
F9B5	Upgrading from 2lb to 5lb Weighing Feature on DM300L / DM400L	\$3,795.00	\$1,090.00	50%	\$239.00	\$180.00	25%	\$15.00	N/A	IVA	IN/A	IN/A
F9G5	Weighing Options (1P00/G800) and DM300C / DM400C (G900)	\$345.00	\$173.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9G5	Adding 5lb Integrated Weighing Platform to DM300L, DM400L (1P00	\$345.00	\$173.00	50%	N/A	N/A	IN/A	IN/A	N/A	N/A	IN/A	IN/A
F9G6	Weighing Options w/G800)	\$745.00	\$373.00	50%	\$79.00	\$59.00	25%	\$5.00	N/A	N/A	N/A	N/A
F9G6	Upgrading from 5lb to 10lb Weighing Feature on DM300L / DM400L	\$745.00	\$373.00	30%	\$79.00	\$59.00	25%	\$5.00	IN/A	N/A	IN/A	IN/A
F9G9	Weighing Options (1P00/G800) and DM300C / DM400C (G900)	\$445.00	\$223.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9L5	Weighing Options Upgrading from 2lb to 5lb Weighing Feature on DM200L (P7L1)	\$345.00	\$173.00	50%	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A
F9L9	Weighing Options Opgrading from 5lb to 10lb Weighing Feature on DM200L (P7L1)	\$445.00	\$223.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9P5	Weighing Options Upgrading from 2lb to 5lb Weighing Feature on DM100i (P700)	\$299.00	\$150.00	50%	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9P6	Weighing Options Adding 5lb Integrated Weighing Platform to DM100i (P700)	\$545.00	\$273.00	50%	\$25.00	\$18.00	28%	\$2.00	N/A	N/A	N/A	N/A
F9RA	Weighing Options Upgrading from 2lb to 5lb Weighing Feature on DM125	\$320.00	\$160.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9RB	Weighing Options Adding 5lb Integrated Weighing Platform to DM125	\$995.00	\$497.00	50%	\$25.00	\$18.00	28%	\$2.00	N/A	N/A	N/A	N/A
TOND	Upgrading from 5lb to 10lb Weighing Feature on DM200i, DM300i, DM400i	\$000.00	\$101.00	0070	Q20.00	\$10.00	2070	Q2.00	1071	1071	1071	1071
F9W9	Weighing Options (1P00 w/DD00)	\$445.00	\$223.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP04	Weighing Options WEIGHING PLATFORM DM100I	maintenance pcn only		N/A	\$25.00	\$18.00	28%	\$2.00	N/A	N/A	N/A	N/A
MP06	Weighing Options Phoenix 10lb Scale		N/A	N/A	\$79.00	\$59.00	25%	\$5.00	N/A	N/A	N/A	N/A
MP08	Weighing Options K700 WEIGH PLATFORM 2/5#		N/A	N/A	\$76.00	\$58.00	24%	\$5.00	N/A	N/A	N/A	N/A
MP1A	Weighing Options 10LB INTEGRATED PLATFORM		N/A	N/A	\$57.00	\$43.00	25%	\$4.00	N/A	N/A	N/A	N/A
MP30	Weighing Options 15/30 LB SCALE PLATFORM	maintenance pcn only	N/A	N/A	\$184.00	\$138.00	25%	\$12.00	N/A	N/A	N/A	N/A
MP3R	Weighing Options GREEN 15/30LB WEIGH PLAT	maintenance pcn only	N/A	N/A	\$184.00	\$138.00	25%	\$12.00	N/A	N/A	N/A	N/A
MP49	Weighing Options 70/150 LB SCALE PLATFORM		N/A	N/A	\$239.00	\$180.00	25%	\$15.00	N/A	N/A	N/A	N/A
MP4D	Weighing Options 10LB SCALE	maintenance pcn only	N/A	N/A	\$77.00	\$58.00	25%	\$5.00	N/A	N/A	N/A	N/A
MP4R	Weighing Options GREEN 70/149LB WEIGH PLAT		N/A	N/A	\$239.00	\$180.00	25%	\$15.00	N/A	N/A	N/A	N/A
MP9G	Weighing Options 10LB INTEGRATED WEIGHING	maintenance pcn only		N/A	\$79.00	\$59.00	25%	\$5.00	N/A	N/A	N/A	N/A
MP9R	Weighing Options RECONDITIONED MP9G(INTEGR	maintenance pcn only	N/A	N/A	\$79.00	\$59.00	25%	\$5.00	N/A	N/A	N/A	N/A
MPC1	Weighing Options Integrated Weighing Platform DM225	\$0.00	\$0.00	0%	\$57.00	\$43.00	25%	\$4.00	N/A	N/A	N/A	N/A
MPC4	Weighing Options Integrated Weighing Platform	\$0.00	\$0.00		\$25.00	\$18.00	28%	\$2.00	N/A	N/A	N/A	N/A
		8000.00	\$285.00	53%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
P7W2	Weighing Options 2 lb Integrated Weighing	\$608.00				N/A	N/A	N/A	N/A	N/A	N/A	N/A
P7W3	Weighing Options 30LB INTEGRATED WEIGHING	\$2,695.00	\$1,348.00	50%	N/A				IN/A			
P7W3 P7W5	Weighing Options 30LB INTEGRATED WEIGHING Weighing Options 5 lb Integrated Weighing	\$2,695.00 \$925.00	\$1,348.00 \$463.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
P7W3 P7W5 P7W7	Weighing Options 30LB INTEGRATED WEIGHING Weighing Options 50 b Integrated Weighing Weighing Options 70LB INTEGRATED WEIGHING	\$2,695.00 \$925.00 \$2,995.00	\$1,348.00 \$463.00 \$1,498.00	50% 50%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
P7W3 P7W5 P7W7 PRP5	Weighing Options 30LB INTEGRATED WEIGHING	\$2,695.00 \$925.00 \$2,995.00 \$1,075.00	\$1,348.00 \$463.00 \$1,498.00 \$537.00	50% 50% 50%	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A
P7W3 P7W5 P7W7 PRP5 PRP9	Weighing Options 30JB INTEGRATED WEIGHING Weighing Options 5 b Integrated Weighing Weighing Options 5 b Integrated Weighing 70LB INTEGRATED WEIGHING Weighing Options SLB INTG WEIGHING Weighing Options SLB INTG WEIGHING SLB INTG WEIGHING W	\$2,695.00 \$925.00 \$2,995.00 \$1,075.00 \$1,375.00	\$1,348.00 \$463.00 \$1,498.00 \$537.00 \$687.00	50% 50% 50% 50%	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A
P7W3 P7W5 P7W7 PRP5 PRP9 PRP9 PRW2	Weighing Options 30.B. INTEGRATED WEIGHING Weighing Options 5 b Integrated Weighing Weighing Options 7 bl. INTEGRATED WEIGHING Weighing Options 5 bl. INTEGRATED WEIGHING Weighing Options 5 bl. INTEGRATED WEIGHING Weighing Options 10.B. INTEGRATED WEIGHING	\$2,695.00 \$925.00 \$2,995.00 \$1,075.00 \$1,375.00 \$675.00	\$1,348.00 \$463.00 \$1,498.00 \$537.00 \$687.00 \$337.00	50% 50% 50% 50% 50%	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A
P7W3 P7W7 P7W7 PRP5 PRP9 PRP9 PRP9 PRW2 PRW3	Weighing Options 30.B. INTEGRATED WEIGHING Weighing Options 5 b Integrated Weighing Weighing Options 5 b. INTEGRATED WEIGHING Weighing Options 5B. INTG WEIGHING Weighing Options 10LB INTG WEIGHING Weighing Options 10LB INTG WEIGHING Weighing Options 20 b Integrated Weighing Weighing Options 30 b Integrated Weighing	\$2,695.00 \$925.00 \$2,995.00 \$1,075.00 \$1,375.00 \$675.00 \$2,695.00	\$1,348.00 \$463.00 \$1,498.00 \$537.00 \$687.00 \$337.00 \$1,348.00	50% 50% 50% 50% 50% 50%	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A
P7W3 P7W6 P7W7 PRP5 PRP9 PRP9 PRW2 PRW3 PRW5	Weighing Options 30.B. INTEGRATED WEIGHING Weighing Options 5 b Integrated Weighing Weighing Options 15 bit Integrated Weighing Weighing Options 5 bit Integrated Weighing Weighing Options 5 bit Integrated Weighing Weighing Options 2bit Integrated Weighing Weighing Options 3b Integrated Weighing Weighing Options 5b Integrated Weighing	\$2,695.00 \$925.00 \$2,995.00 \$1,075.00 \$1,375.00 \$675.00 \$2,695.00 \$995.00	\$1,348.00 \$463.00 \$1,498.00 \$537.00 \$687.00 \$337.00 \$1,348.00 \$497.00	50% 50% 50% 50% 50% 50% 50%	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A
P7W3 P7W7 P7W7 PRP5 PRP9 PRP9 PRP9 PRW2 PRW3	Weighing Options 30.B. INTEGRATED WEIGHING Weighing Options 5 b Integrated Weighing Weighing Options 5 b. INTEGRATED WEIGHING Weighing Options 5B. INTG WEIGHING Weighing Options 10LB INTG WEIGHING Weighing Options 10LB INTG WEIGHING Weighing Options 20 b Integrated Weighing Weighing Options 30 b Integrated Weighing	\$2,695.00 \$925.00 \$2,995.00 \$1,075.00 \$1,375.00 \$675.00 \$2,695.00	\$1,348.00 \$463.00 \$1,498.00 \$537.00 \$687.00 \$337.00 \$1,348.00 \$497.00	50% 50% 50% 50% 50% 50% 50% 50%	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A

Letter Folders, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
DF80	Base System	DF800 OfficeRight Folder	\$4,295.00	\$3,522.00	18%	\$472.00	\$354.00	25%	\$30.00	N/A	N/A	N/A	N/A
DF8R	Base System	Green DF800 OfficeRight Folder	\$2,995.00	\$2,455.00	18%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DF90	Base System	DF900 OfficeRight Folder	\$5,495.00	\$4,505.00	18%	\$708.00	\$531.00	25%	\$45.00	N/A	N/A	N/A	N/A
DF9C	Accessories	Cross Fold Kit	\$595.00	\$488.00	18%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DF9R	Base System	Green DF900 OfficeRight Folder	\$3,995.00	\$3,276.00	18%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DFCS	Accessories	Conveyor Stacker	\$795.00	\$651.00	18%	\$71.00	\$53.00	25%	\$5.00	N/A	N/A	N/A	N/A
DFHC	Accessories	High Capacity Extension	\$295.00	\$241.00	18%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVWE	Furniture	Console with Caster Kit	\$1,825.00	\$910.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

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Folder/Inserters, Low Volume	Offerors Response		j	
All productsoffered for this category of equipment shall meet or exceed the			İ	1
All productsoriered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.				
Percentage(%) Discount off MSRP/Catalog	20%	ı		
Percentage (%) Discount off Accessories	20%	ı		
Percentage (%) Discount off Supplies and Consumables		ı		
(does not include paper)	15%			
Percentage (%) Discount off Mailing Furniture	30%	ı		
Maintenance				
Maintenance- Fixed for years 2-5	25%			
If end user is utilizing Time and Materials maintenance				
Time and Materials- regular business hours	\$180/hr.			
Time and Materials- outside business hours, weekends, and				
holidays	\$360/hr.	ı		
Percentage discounts of Parts for Time and Materials	5%			
PCN	Category		Description	
DF10	Base System		DF100 Letter Perfect Folder	DF100 Letter Perfect Folder

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
DF10	Base System	DF100 Letter Perfect Folder	\$340.00	\$255.00	25%	\$40.00	\$30.00	25%	\$3.00	N/A	N/A	N/A	N/A
DI22	Base System	OfficeRight DI200 (2) Station	\$3,965.00	\$3,172.00	20%	\$479.00	\$360.00	25%	\$30.00	N/A	N/A	N/A	N/A
DI23	Base System	OfficeRight DI200 (3) Station	\$5,665.00	\$4,532.00	20%	\$479.00	\$360.00	25%	\$30.00	N/A	N/A	N/A	N/A
DI2R	Base System	Green OfficeRight DI200 (2) Station Factory Certified	\$2,925.00	\$2,285.00	22%	\$479.00	\$360.00	25%	\$30.00	N/A	N/A	N/A	N/A
DI3C	Base System	3 Station DI380 with OMR	\$13,720.00	\$10,976.00	20%	\$1,461.00	\$1,096.00	25%	\$92.00	N/A	N/A	N/A	N/A
DI3F	Base System	1 Station DI380 without OMR	\$7,345.00	\$5,876.00	20%	\$1,461.00	\$1,096.00	25%	\$92.00	N/A	N/A	N/A	N/A
DI3H	Base System	3 Station DI380 without OMR	\$12,620.00	\$10,096.00	20%	\$1,461.00	\$1,096.00	25%	\$92.00	N/A	N/A	N/A	N/A
DI4F	Base System	3 Station DI425 with OMR	\$16,495.00	\$13,196.00	20%	\$1,570.00	\$1,178.00	25%	\$99.00	N/A	N/A	N/A	N/A
DI4G	Base System	3 Station DI425 without OMR	\$15,395.00	\$12,316.00	20%	\$1,570.00	\$1,178.00	25%	\$99.00	N/A	N/A	N/A	N/A
DI4R	Base System	Green 3 Station DI425 with OMR Factory Certified	\$11,550.00	\$9,240.00	20%	\$1,570.00	\$1,178.00	25%	\$99.00	N/A	N/A	N/A	N/A
DI4X	Base System	Green 3 Station DI425 without OMR Factory Certified	\$10,775.00	\$8,620.00	20%	\$1,570.00	\$1,178.00	25%	\$99.00	N/A	N/A	N/A	N/A
DIMM	Accessories	DM500 - DM925 Interface (DI380/DI425)	\$3,195.00	\$2,556.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIMR	Accessories	DM1000/DM1100 interface (DI380/DI425)	\$3,195.00	\$2,556.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIRS	Accessories	OptiFlow Power Stacker	\$1,495.00	\$1,196.00	20%	\$162.00	\$122.00	25%	\$11.00	N/A	N/A	N/A	N/A
DIT0	Accessories	Height Adjustable Table, 72in. w/Shelf & Locking Doors	\$1,795.00	\$1,436.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIT1	Accessories	Height Adjustable Table, 60in. w/Shelf & Locking Doors	\$2,150.00	\$1,380.00	36%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIT2	Accessories	Height Adjustable Table, 60in. w/Shelf	\$1,850.00	\$1,230.00	34%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DP19	Accessories	OfficeRight Additional Sheet Feeder	\$1,325.00	\$1,035.00	22%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F37A	Accessories	OMR Add-On Scanning Kit for DI380/DI425	\$1,250.00	\$1,000.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F37S	Accessories	Enhanced OMR Option for DI380/DI425	\$1,500.00	\$1,200.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FD1R	Base System	Green DF100 OfficeRight Folder Factory Certified	\$205.00	\$155.00	24%	\$73.00	\$55.00	25%	\$5.00	N/A	N/A	N/A	N/A
WSSB	Accessories	PlanetPress EnvelopeNow	\$995.00	\$796.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Folder/Inserters, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
DI53	Base System	DI500 3 Station	\$17,995.00	\$14,396.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5A	Base System	DI500 3 Station w/DIT1 60 in. Table w/Locking Doors	\$19,590.00	\$15,672.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5C	Base System	DI500 4 Station	\$18,995.00	\$15,196.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5D	Base System	DI500 5 Station	\$20,995.00	\$16,796.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5E	Base System	DI500 6 Station	\$22,995.00	\$18,396.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5W	Base System	Green DI500 4 Station Factory Certified	\$13,295.00	\$10,636.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5X	Base System	Green DI500 3 Station Factory Certified	\$12,595.00	\$10,076.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5Z	Base System	Green DI500 6 Station Factory Certified	\$16,095.00	\$12,876.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI64	Base System	DI600 4 Station	\$21,045.00	\$16,836.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI65	Base System	DI600 5 Station	\$23,595.00	\$18,876.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI66	Base System	DI600 6 Station	\$25,825.00	\$20,660.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6A	Base System	DI600 4 Station w/DIT1 60 in. Table w/Locking Doors	\$21,545.00	\$17,236.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6B	Base System	DI600 6 Station w/DIT0 72 in. Table w/Locking Doors	\$26,825.00	\$21,460.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6C	Base System	DI600 4 Station w/DIT2 60 in. Table	\$22,470.00	\$17,976.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6G	Base System	DI600 6 Station w/DIT2 60 in. OptiFlow Table	\$27,250.00	\$21,800.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6X	Base System	Green DI600 4 Station Factory Certified	\$14,735.00	\$11,788.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6Y	Base System	Green DI600 5 Station Factory Certified	\$16,495.00	\$13,196.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6Z	Base System	Green DI600 6 Station Factory Certified	\$18,075.00	\$14,460.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DIBE	Accessories	OptiFlow Belt Stacker no stand, in line	\$2,800.00	\$2,240.00	20%	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIBF	Accessories	OptiFlow Belt Stacker with install to height stand	\$3,295.00	\$2,636.00	20%	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIMN	Accessories	DM500 - DM925 Interface (DI500/DI600)	\$3,195.00	\$2,556.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIMT	Accessories	DM1000/DM1100 Interface (DI500/DI600)	\$3,195.00	\$2,556.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIPS	Accessories	OptiFlow Power Stacker	\$1,495.00	\$1,196.00	20%	\$162.00	\$122.00	25%	\$11.00	N/A	N/A	N/A	N/A
DNR1	Accessories	DI500 OMR Level 1 Basic	\$1,000.00	\$800.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR2	Accessories	DI500 OMR Level 2 Advanced	\$2,500.00	\$2,000.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR3	Accessories	DI600 OMR Level 1 Basic	\$1,250.00	\$1,000.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR4	Accessories	DI600 OMR Level 2 Advanced	\$3,000.00	\$2,400.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR6	Accessories	DI500/DI600 OMR Single & Z Fold Selective Feed Module	\$1,500.00	\$1,200.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR7	Accessories	DI500/DI600 OMR Matching Module	\$1,500.00	\$1,200.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SP6Z	accessories	STACKER FOR DF500 W/ KIT	\$1,245.00	\$996.00	20%	\$117.00	\$88.00	25%	\$8.00	N/A	N/A	N/A	N/A

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Folder/Inserters, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%
<u> </u>	
PCN	Category

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
DI90	Base System	DI900 Inserting System: 4 Feeder Tower	\$37.095.00	\$22,257.00	40%	\$3.376.00	\$2.532.00	25%	\$211.00	N/A	N/A	N/A	N/A
DI95	Base System	DI950 Inserting System: 4 Feeder Tower	\$43.695.00	\$26,217.00	40%	\$4.208.00	\$3.156.00	25%	\$263.00	N/A	N/A	N/A	N/A
DI9A	Base System	DI900 Base System	\$31,595.00	\$18.957.00	40%	\$3.376.00	\$2.532.00	25%	\$211.00	N/A	N/A	N/A	N/A
DI9B	Base System	DI950 Base System	\$38,195,00	\$22,917.00	40%	\$4,208.00	\$3.156.00	25%	\$263.00	N/A	N/A	N/A	N/A
DI9C	Base System	DI950: Enhanced Base System	\$60,000.00	\$36,000.00	40%	\$5.595.00	\$4 197 00	25%	\$350.00	N/A	N/A	N/A	N/A
DI9G	Base System	DI900 4 Feeder Tower . 60 in. Table	\$39.545.00	\$23.727.00	40%	\$3.376.00	\$2.532.00	25%	\$211.00	N/A	N/A	N/A	N/A
DI9H	Base System	DI900 4 Feeder Tower , High Capacity Sheet Feeder , 90 in. Table	\$46,295.00	\$27,777.00	40%	\$4,252.00	\$3.189.00	25%	\$266.00	N/A	N/A	N/A	N/A
DI9J	Base System	DI950 4 Feeder Tower , High Capacity Sheet Feeder , 90 in. Table	\$52,895.00	\$31,737.00	40%	\$5,084.00	\$3.813.00	25%	\$318.00	N/A	N/A	N/A	N/A
		DI900 Standard Package: 4 Feeder Tower, 60 in. Table, Optiflow Power	71-11111	40.11.0		+-,						1	
DI9K	Base System	Stacker and Training	\$42,435,00	\$25.461.00	40%	\$3.538.00	\$2.654.00	25%	\$222.00	N/A	N/A	N/A	N/A
			7.2,	4-01/00/000		7-,			*			1	
		DI950 Premium Package: 4 Feeder Tower, High Cap Sheet Feeder, 90 in.											
DI9L	Base System	Table w/Extention, Belt Stacker, Scanning Software and Training	\$66.310.00	\$39.786.00	40%	\$5.887.00	\$4.416.00	25%	\$368.00	N/A	N/A	N/A	N/A
DIBA	Accessories	OptiFlow Belt Stacker no stand, in line	\$2,800.00	\$1,680.00	40%	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIBB	Accessories	OptiFlow Belt Stacker with install to height stand	\$3.295.00	\$1,977.00	40%	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIBC	Accessories	OptiFlow Tandem Belt Stacker no stand	\$4,500.00	\$2,700.00	40%	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIBD	Accessories	OptiFlow Tandem Belt Stacker with install to height stand, in line	\$5,000.00	\$3,000.00	40%	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIBX	Accessories	2nd Stacker 4 Tandem Belt Stacker	\$0.00	\$0.00	0%	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIHS	Accessories	Non-contact Keyboard Wedge Scanner	\$1,495.00	\$897.00	40%	\$309.00	\$232.00	25%	\$20.00	N/A	N/A	N/A	N/A
DIPK	Accessories	Process Verification Connection Kit for Multiple Inserters	\$395.00	\$237.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIPV	Accessories	Process Verification w/Adapter Kit. PC. and Monitor	\$8,400.00	\$5.040.00	40%	\$522.00	\$392.00	25%	\$33.00	N/A	N/A	N/A	N/A
DIPW	Accessories	Process Verification Software	\$5,400.00	\$3,240.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIRM	Accessories	Flat Screen Monitor Mount and PC Storage Bin for IDP	\$950.00	\$570.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIT8	Accessories	Height Adjustable Table, 60in. No Doors, Sliding Shelf	\$3,425.00	\$1,585,00	54%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIT9	Accessories	Height Adjustable Table, 90in, No Doors, Sliding Shelf	\$4,450.00	\$1,750.00	61%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DITM	Accessories	Height Adjustable Table, 60in. w/Locking Doors, Sliding Shelf	\$3,650.00	\$1,750.00	52%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DITR	Accessories	90 in. Motorized Table Extension	\$3.275.00	\$1.065.00	67%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIVP	Accessories	OptiFlow Power Stacker	\$1,495.00	\$897.00	40%	\$162.00	\$122.00	25%	\$11.00	N/A	N/A	N/A	N/A
DIXT	Accessories	Exit Transport	\$1,500.00	\$900.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F700327	Accessories	Special Tower Feeder Kit	\$250.00	\$150.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F72D	Accessories	Datamatrix Scanning for High Capacity Sheet Feeder	\$8,600.00	\$5,160,00	40%	\$1,120,00	\$840.00	25%	\$70.00	N/A	N/A	N/A	N/A
F762	Accessories	Moving Beam Scanner	\$8,895.00	\$5,337.00	40%	\$1,579.00	\$1,185.00	25%	\$99.00	N/A	N/A	N/A	N/A
F763	Accessories	2D Output scanner	\$13.995.00	\$8,397.00	40%	\$2,465.00	\$1.849.00	25%	\$155.00	N/A	N/A	N/A	N/A
F780183	Accessories	Sheet/Flat Env. Tray	\$200.00	\$120.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F780184	Accessories	Insert Tray	\$200.00	\$120.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F790018	Accessories	18 in. Table Extension	\$350.00	\$210.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F790019	Accessories	30 in. Table Extension	\$450.00	\$270.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F790052	Accessories	42 in. Table Extension	\$500.00	\$300.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F790250	Accessories	Scanner Mounting Kit for High Capacity Sheet Feeder	\$795.00	\$477.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7DI	Accessories	Bottom Address Inverter Kit	\$695.00	\$417.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7DU	Accessories	High Capacity Feeder Adapter (for Color IDP only)	\$1,995.00	\$1,197.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1150	710000001100	High Capacity Sheet Feeder Fixed Beam OMR & Barcode Scanning	ψ1,000.00	\$1,107.00	1070	1471	1973	1471	1071	1473	1071	10/1	
F7FS	Accessories	Hardware w/ Basic Integrity OMR Software	\$2,500.00	\$1,500,00	40%	\$219.00	\$165.00	25%	\$14.00	N/A	N/A	N/A	N/A
F7FT	Accessories	Flats Sealer	\$3,750.00	\$2,250.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7HC	Accessories	High Capacity Sheet Feeder	\$6,500.00	\$3,900.00	40%	\$876.00	\$657.00	25%	\$55.00	N/A	N/A	N/A	N/A
F7MM	Accessories	Mail Machine Interface for the DM800i	\$3,195.00	\$1,917.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7MP	Accessories	Mail Machine Interface for the DM1100	\$3,195.00	\$1,917.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
A 1000			ψ0,100.00	ψ1,011.00	10 /0	1471	10/1	1		1		1	
F7MS	Accessories	Moving Beam Picket Barcode Scanner for High Capacity Sheet Feeder	\$3.500.00	\$2,100,00	40%	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
F7MT	Accessories	Mail Machine Interface for Connect+ 1000/2000	\$3.195.00	\$1,917.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7MU	Accessories	Mail Machine Interface for Connect+ 3000	\$3,195.00	\$1,917.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7S1	Accessories	Enhanced Integrity OMR	\$1,500.00	\$900.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7S2	Accessories	Selective Operations OMR	\$1,500.00	\$900.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7SB	Accessories	Barcode Scanning Software	\$3,000.00	\$1,800.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7T2	Accessories	2 Feeder Tower	\$3,000.00	\$1,800.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7T4	Accessories	4 Feeder Tower	\$5,500.00	\$3,300.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1111	, 10000001103	Tower OMR & Barcode Scanning Hardware w/ Basic Integrity OMR	\$3,300.00	40,000.00	4070	19/3	147	. 4773	. 475	.4075	1475	1.27	
F7TB	Accessories	Software	\$2.500.00	\$1,500,00	40%	\$366.00	\$275.00	25%	\$23.00	N/A	N/A	N/A	N/A
F90G	Accessories	AVS (Advanced Verification System) Control Kit	\$32,995.00	\$19,797.00	40%	\$5.895.00	\$4.422.00	25%	\$369.00	N/A	N/A	N/A	N/A
F90H	Accessories	AVS Letter Exit Scan	\$5,495.00	\$3,297.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F90J	Accessories	AVS Flat Exit Scan	\$5,495.00	\$3,297.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1 000	LUCCOS OF ICS	INVO I IBLE ALL OCBIT	\$5,495.00	ψυ,291.00	40 /6	IWA.	14//5	11//4	11//4	IN/A	INA	1 19/5	INA

Envelope Addressing System, Ink Jet, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed	
specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

Envelope Addressing System, Ink Jet, Low Volu		ise											
All products offered for this category of equipment shall meet or exceed t	the listed	\exists											
specifications with this Solicitation Scope of Work.	-	-											
Percentage(%) Discount off MSRP/Catalog	20%	-											
Percentage (%) Discount off Accessories	20%	7											
Percentage (%) Discount off Supplies and Consumables		7											
not include paper)	15%												
Percentage (%) Discount off Mailing Furniture	30%	7											
Maintenance		7											
Maintenance- Fixed for years 2-5	25%	7											
If end user is utilizing Time and Materials maintenance													
Time and Materials- regular business hours	\$180/hr												
		<u></u>											
Time and Materials- outside business hours, weekend	ds, and	 											
Time and Materials- outside business hours, weekend holidays	ds, and \$360/hr												
Time and Materials- outside business hours, weekend holidays	ds, and	-											
Time and Materials- outside business hours, weekend holidays Percentage discounts of Parts for Time and Materials	ds, and \$360/hr 5%		Continue of ASSES		K OFF MEDD	ACOD MAINTENACT	Accord Malakassas Vassa 2.5	ex orr McDD	Advertis CLA	ACDD CMA	Annual CMA Varia 2.5	Tw. occ. Menn	Terreto CMA
Time and Materials- outside business hours, weekend holidays Percentage discounts of Parts for Time and Materials PCN	ds, and \$360/hr 5%						Annual Maintenance Years 2-5						
Time and Materials- outside business hours, weekend holidays Percentage discounts of Parts for Time and Materials	ds, and \$360/hr 5%	Description 10 ft Parallel Cable	Equipment MSRP \$65.00	contract price \$52.00	% OFF MSRP 20%		Annual Maintenance Years 2-5 N/A	% OFF MSRP N/A	Monthly SLA I	MSRP SMA N/A	Annual SMA Years 2-5 N/A	% OFF MSRP	Monthly SMA N/A
Time and Materials- outside business hours, weekend holidays Percentage discounts of Parts for Time and Materials PCN W190016 W190017	ds, and \$360/hr 5%		\$65.00 \$69.00	\$52.00 \$55.00	20% 20%	N/A N/A	N/A N/A						
Time and Materials- outside business hours, weekend holidays Percentage discounts of Parts for Time and Materials PCN W190016 W190017	\$360/hr 5% Category Accessories	10 ft Parallel Cable 10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650) Laser Tray Tag Label and Report Printer	\$65.00	\$52.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Time and Materials- outside business hours, weekend holidays Percentage discounts of Parts for Time and Materials PCN W190016 W190017 W624	\$360/hr 5% Category Accessories Accessories	10 ft Parallel Cable 10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650) Laser Tray Tag Label and Report Printer Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts	\$65.00 \$69.00 \$695.00	\$52.00 \$55.00 \$556.00	20% 20% 20%	N/A N/A \$158.00	N/A N/A \$119.00	N/A N/A 25%	N/A N/A \$10.00	N/A N/A	N/A N/A N/A	N/A N/A	N/A N/A
Time and Materials- outside business hours, weekend holidays Percentage discounts of Parts for Time and Materials PCN W190016 W190017 W624 W709	\$360/hr 5% Category Accessories Accessories	10 ft Parallel Cable 10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650) Laser Tray Tag Label and Report Printer Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	\$65.00 \$69.00 \$695.00 \$370.00	\$52.00 \$55.00 \$556.00 \$296.00	20% 20% 20%	N/A N/A \$158.00	N/A N/A \$119.00 N/A	N/A N/A 25% N/A	N/A N/A \$10.00	N/A N/A	N/A N/A N/A	N/A N/A	N/A N/A
Time and Materials- outside business hours, weekend holidays Percentage discounts of Parts for Time and Materials PCN W190016 W190017 W624 W709 W763	ds, and \$360/hr 5% Category Accessories Accessories Accessories Accessories Accessories	10 ft Parallel Cable 10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650) Laser Tray Tag Labde and Report Printer Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts W760 Stacker for AddressRight Systems (incls printer interface)	\$65.00 \$69.00 \$695.00 \$370.00 \$2,015.00	\$52.00 \$55.00 \$556.00 \$296.00 \$1,612.00	20% 20% 20% 20% 20%	N/A N/A \$158.00 N/A \$200.00	N/A N/A \$119.00 N/A \$150.00	N/A N/A 25% N/A 25%	N/A N/A \$10.00 N/A \$13.00	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A N/A
Time and Materials- outside business hours, weekend holidays Percentage discounts of Parts for Time and Materials PCN W190016 W190017 W624 W709 W763 W764	ds, and \$360/hr \$% Category Accessories Accessories Accessories Accessories Accessories Accessories	10 ft Parallel Cable 10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650) Laser Tray Tag Label and Report Printer Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts W760 Stacker for AddressRight Systems (incls printer interface) W760 Stacker and Dryer for AddressRight Systems	\$65.00 \$69.00 \$695.00 \$370.00 \$2,015.00 \$2,955.00	\$52.00 \$55.00 \$556.00 \$296.00 \$1,612.00 \$2,364.00	20% 20% 20% 20% 20% 20% 20%	N/A N/A \$158.00 N/A \$200.00 \$312.00	N/A N/A \$119.00 N/A \$150.00 \$234.00	N/A N/A 25% N/A 25% 25%	N/A N/A \$10.00 N/A \$13.00 \$20.00	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A
Time and Materials- outside business hours, weekend holidays PCN W190016 W190017 W624 W709 W763 W764 W766	ds, and \$360.hr \$5% Category Accessories	10 ft Parallel Cable 10 ft Serial Cable in: w/ AddressRight System (Not compatible with W650) Laser Tray Tag Label and Report Printer Ernvelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and forts W760 Stacker for AddressRight Systems (incls printer interface) W760 Stacker and Dryer for AddressRight Systems Green W760 Stacker Factor (Certified)	\$65.00 \$69.00 \$695.00 \$370.00 \$2,015.00 \$2,955.00 \$1,415.00	\$52.00 \$55.00 \$556.00 \$296.00 \$1,612.00 \$2,364.00 \$1,132.00	20% 20% 20% 20% 20% 20% 20% 20%	N/A N/A \$158.00 N/A \$200.00 \$312.00 \$200.00	N/A N/A \$119.00 N/A \$150.00 \$234.00 \$150.00	N/A N/A 25% N/A 25% 25% 25%	N/A N/A \$10.00 N/A \$13.00 \$20.00 \$13.00	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A N/A N/A
Time and Materials- outside business hours, weekend holidays Percentage discounts of Parts for Time and Materials PCN W190016 W190017 W624 W709 W763 W764 W764 W766 W764 W766 W823	ds, and S360/hr 5% Category Accessories	10 ft Parallel Cable 10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650) Laser Tray Tag Label and Report Printer Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and forts W760 Stacker for AddressRight Systems (incls printer interface) W760 Stacker and Dryer for AddressRight Systems Green W760 Stacker and Dryer for AddressRight Systems Green W760 Stacker Factory Certified FeedRight Feeder for DA950	\$65.00 \$69.00 \$695.00 \$370.00 \$2,015.00 \$2,955.00 \$1,415.00 \$6,895.00	\$55.00 \$55.00 \$556.00 \$296.00 \$1,612.00 \$2,364.00 \$1,132.00 \$5,516.00	20% 20% 20% 20% 20% 20% 20% 20% 20%	N/A N/A \$158.00 N/A \$200.00 \$312.00 \$200.00 \$1,046.00	N/A N/A \$119.00 N/A \$150.00 \$234.00 \$150.00 \$785.00	N/A N/A 25% N/A 25% 25% 25% 25%	N/A N/A \$10.00 N/A \$13.00 \$20.00 \$13.00 \$66.00	N/A	N/A	N/A	N/A
Time and Materials- outside business hours, weekend holidays Percentage discounts of Parts for Time and Materials PCN W 190016 W 190017	ds, and \$360.hr \$5% Category Accessories	10 ft Parallel Cable 10 ft Serial Cable in: w/ AddressRight System (Not compatible with W650) Laser Tray Tag Label and Report Printer Ernvelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and forts W760 Stacker for AddressRight Systems (incls printer interface) W760 Stacker and Dryer for AddressRight Systems Green W760 Stacker Factor (Certified)	\$65.00 \$69.00 \$695.00 \$370.00 \$2,015.00 \$2,955.00 \$1,415.00	\$52.00 \$55.00 \$556.00 \$296.00 \$1,612.00 \$2,364.00 \$1,132.00 \$5,516.00	20% 20% 20% 20% 20% 20% 20% 20%	N/A N/A \$158.00 N/A \$200.00 \$312.00 \$200.00 \$1,046.00 \$112.00	N/A N/A \$119.00 N/A \$150.00 \$234.00 \$150.00	N/A N/A 25% N/A 25% 25% 25%	N/A N/A \$10.00 N/A \$13.00 \$20.00 \$13.00	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A N/A

Envelope Addressing System, Ink Jet, Medium		
Volume	Offerors Response	
All products offered for this category of equipment shall meet or exceed the		ı
listed specifications with this Solicitation Scope of Work.		ı
Percentage(%) Discount off MSRP/Catalog	20%	
Percentage (%) Discount off Accessories	20%	
Percentage (%) Discount off Supplies and Consumables		
(does not include paper)	15%	ı
Percentage (%) Discount off Mailing Furniture	30%	
Maintenance		
Maintenance- Fixed for years 2-5	25%	
If end user is utilizing Time and Materials maintenance		
Time and Materials- regular business hours	\$180/hr	
Time and Materials- outside business hours, weekends, and		
holidays	\$360/hr	
Percentage discounts of Parts for Time and Materials	5%	
DCN	Catagoni	

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
DA5S	Base System	DA55S Envelope Address System: Color	\$10,665.00	\$8,532.00	20%	\$1,508.00	\$1,131.00	25%	\$95.00	N/A	N/A	N/A	N/A
DA5Y	Base System	Green DA55S Address System: Color Factory Certified	\$7,675.00	\$6,140.00	20%	\$1,372.00	\$1,029.00	25%	\$86.00	N/A	N/A	N/A	N/A
DA7S	Base System	DA75S High Speed Envelope Address System: Color	\$19,135.00	\$15,308,00	20%	\$1.883.00	\$1,413.00	25%	\$118.00	N/A	N/A	N/A	N/A
DA7Y	Base System	Green DA75S High Speed Address System: Color Factory Certified	\$13.845.00	\$11,076,00	20%	\$1.883.00	\$1,413.00	25%	\$118.00	N/A	N/A	N/A	N/A
F9YT	Accessories	PrecisionTrack Service Interface and Subscription - Up to Tier 2	\$495.00	\$396.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9YU	Accessories	PrecisionTrack Service Interface and Subscription - Tier 3 and above	\$495.00	\$396.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HP4-D	Accessories	PB Compatible 51629A Black Inkiet print cartridge	\$22.99	\$18.00	22%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSA	Accessories	PrecisionTrack Basic Service	\$175.00	\$140.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSC	Accessories	PrecisionTrack Service for Syntel	\$495.00	\$396.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PZ0-A	Accessories	Prism DFL-1000 Black Speed Ink Inkjet Cartridge	\$44.62	\$30.00	33%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190016	Accessories	10 ft Parallel Cable	\$65.00	\$52.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	\$69.00	\$55.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W624	Accessories	Laser Tray Tag Label and Report Printer	\$695.00	\$556.00	20%	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
		Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts											
W709	Accessories	and fonts	\$370.00	\$296.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W763	Accessories	W760 Stacker for AddressRight Systems (incls printer interface)	\$2,015.00	\$1,612.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W764	Accessories	W760 Stacker and Dryer for AddressRight Systems	\$2,955.00	\$2,364.00	20%	\$312.00	\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
W76C	Accessories	Green W760 Stacker Factory Certified	\$1,415.00	\$1,132.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W823	Accessories	FeedRight Feeder for DA950	\$6,895.00	\$5,516.00	20%	\$1,046.00	\$785.00	25%	\$66.00	N/A	N/A	N/A	N/A
W853	Accessories	Ink Dryer for W760 Stacker	\$945.00	\$756.00	20%	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00	\$540.00	20%	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W985025	Accessories	HP External Multi DVD Writer	\$158.00	\$126.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP1	Accessories	VeriMove Net for 36,000	\$324.00	\$259.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP2	Accessories	VeriMove Net for 360 000	\$1,800,00	\$1,440,00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP3	Accessories	VeriMove Net for 900.000	\$3,600.00	\$2.880.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP4	Accessories	VeriMove Net for 10.000	\$100.00	\$80.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMPU	Accessories	VeriMove Net - Subscription (up to 300k records/day)	\$200.00	\$160.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
***************************************	71000000100	MailDirector Service - Mail Merge Interface - Requires WDF1 and	\$200.00	\$100.00	2070	1471	14/1	1471	1677	1071	1071	1071	1071
WS84	Accessories	SmartMailer	\$3.080.00	\$2,464,00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSA1	Accessories	1 User License for AddressRight Pro	\$995.00	\$796.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSAX	Accessories	AddressRight Pro with Address Quality Enhancements	\$1,800.00	\$1 440 00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSDE	Accessories	Electronic Documentation	\$295.00	\$236.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSEL	Accessories	Enhanced Line of Travel	\$99.00	\$79.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSEM	Accessories	Enhanced Merge/Purge	\$1,200.00	\$960.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSFB	Accessories	Firm Bundles	\$295.00	\$236.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSGC	Accessories	Geocodes	\$299.00	\$239.00	20%	N/A	N/A N/A	N/A	N/A N/A	N/A	N/A	N/A	N/A
WSL1		1 User License for SmartMailer											
WSL1	Accessories Accessories	1 User License for SmartMaller Address Conversion System	\$995.00 \$99.00	\$796.00 \$79.00	20% 20%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
WSLL				\$5.996.00	20%							N/A N/A	
	Accessories	50 User Licenses for SmartMailer 10 User Licenses for SmartMailer	\$7,495.00			N/A	N/A	N/A	N/A	N/A	N/A		N/A
WSLX	Accessories		\$4,995.00	\$3,996.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSM7	Accessories	SmartMailer 7	\$400.00	\$320.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSPR	Accessories	SmartMailer 7 Premium Edition	\$600.00	\$480.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSU2	Accessories	Upgrade to SmartMailer 7 Premium	\$200.00	\$160.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

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Envelope Addressing System, Ink Jet, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed	
specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSPD	contract price	% OEE MSDD	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OEE MSPD	Monthly SI A	MSDD SMA	Annual SMA Voore 2-5	% OFF MSDD	Monthly SMA
DA79	Base System	High Speed Conveyor Stacker for DA95F	\$3.935.00	\$3.148.00	20%	\$295.00	\$222.00	25%	\$19.00	N/A	N/A	N/A	N/A
DA86	Base System	High Output Dryer for DA98 Stacker	\$1,985.00	\$1.588.00	20%	\$186.00	\$140.00	25%	\$12.00	N/A	N/A	N/A	N/A
DASA	Accessories	High Speed Conveyor Stacker for DA80F	\$3,765.00	\$3.012.00	20%	\$295.00	\$222.00	25%	\$19.00	N/A	N/A	N/A	N/A
DA8N	Base System	DA80F High Speed Fixed Head Printer	\$10.995.00	\$8,796.00	20%	\$1.211.00	\$909.00	25%	\$76.00	N/A	N/A	N/A	N/A
DASX	Base System	Green DA80F High Speed Fixed Head Printer Factory Certified	\$7.895.00	\$6.316.00	20%	\$1,211.00	\$798.00	25%	\$67.00	N/A	N/A	N/A	N/A
DA99	Base System	Stand for DA98 Stacker	\$945.00	\$756.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DA9K	Base System	DA95F High Performance Fixed Head Printer with FeedRight Feeder	\$25.455.00	\$20.364.00	20%	\$1,886.00	\$1,415.00	25%	\$118.00	N/A	N/A	N/A	N/A
DASK	base System	DA95F High Performance Fixed Head Printer with Feedkight Feeder,	\$25,455.00	\$20,304.00	20%	\$1,000.00	\$1,415.00	25%	\$110.00	IN/A	IN/A	IN/A	IN/A
DAG	Dana Custom	Stacker. Driver and Stand	624 045 00	COE EEC 00	200/	en 207 00	64 770 00	250/	6440.00	NI/A	N/A	NI/A	NI/A
DA9L	Base System		\$31,945.00	\$25,556.00	20%	\$2,367.00	\$1,776.00	25%	\$148.00	N/A	N/A	N/A	N/A
DA9M DA9N	Base System	DA95F High Performance Fixed Head Printer with Integrated Stacker	\$29,485.00	\$23,588.00	20%	\$1,321.00	\$991.00	25%	\$83.00	N/A	N/A	N/A	N/A
	Base System	DA95F High Performance Fixed Head Printer	\$22,995.00	\$18,396.00	20%	\$840.00	\$630.00	25%	\$53.00	N/A	N/A	N/A	N/A
DA9X	Base System	Green DA95F High Speed Fixed Head Printer Factory Certified	\$16,095.00	\$12,876.00	20%	\$840.00	\$630.00	25% 25%	\$53.00	N/A	N/A	N/A	N/A
DASC	Base System	Integrated Stacker w/ Stand and High Output Dryer	\$6,065.00	\$4,852.00	20%	\$492.00	\$369.00		\$31.00	N/A	N/A	N/A	N/A
F9YT	Accessories	PrecisionTrack Service Interface and Subscription - Up to Tier 2	\$495.00	\$396.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9YU	Accessories	PrecisionTrack Service Interface and Subscription - Tier 3 and above	\$495.00	\$396.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HP4-D	Accessories	PB Compatible 51629A Black Inkjet print cartridge	\$22.99	\$18.00	22%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSA	Accessories	PrecisionTrack Basic Service	\$175.00	\$140.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSC	Accessories	PrecisionTrack Service for Syntel	\$495.00	\$396.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PZ0-A	Accessories	Prism DFL-1000 Black Speed Ink Inkjet Cartridge	\$44.62	\$30.00	33%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190016	Accessories	10 ft Parallel Cable	\$65.00	\$52.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W/100017	Annonnarion	10 ff Social Coble ine w/ Address Bight System (Not compatible with MCEO)	\$69.00	¢55 00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190017 W409	Accessories Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650) Compaq 17in. Flat Panel Display	\$69.00 \$199.00	\$55.20 \$159.20	20%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
W413		Compaq 19in. Flat Panel Display	\$699.00	\$559.20		N/A	N/A N/A	N/A	N/A N/A	N/A	N/A	N/A	N/A
W4NC	Accessories Accessories	Trip Charge - 75 miles + from District Office	\$599.00 \$545.00	\$559.20 \$436.00	20% 20%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
W624	Accessories	Laser Tray Tag Label and Report Printer	\$545.00 \$695.00	\$436.00 \$556.00	20%	\$158.00	\$119.00	25%	\$10.00	N/A	N/A N/A	N/A N/A	N/A N/A
W024	Accessories		\$095.00	\$300.00	20%	\$150.00	\$119.00	25%	\$10.00	IN/A	IN/A	IN/A	IN/A
14/700		Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts	\$370.00	enne no	20%	N/A	N/A	N/A	NI/A	NI/A	AI/A	N/A	NI/A
W709	Accessories	and fonts W760 Stacker for AddressRight Systems (incls printer interface)		\$296.00 \$1.612.00				N/A 25%	N/A \$13.00	N/A N/A	N/A N/A		N/A N/A
W763 W764	Accessories	W760 Stacker for AddressRight Systems (incis printer interface) W760 Stacker and Drver for AddressRight Printers	\$2,015.00 \$2,955.00	\$1,612.00	20% 20%	\$200.00 \$312.00	\$150.00 \$234.00	25%	\$13.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
	Accessories											N/A N/A	
W76C W823	Accessories	Green W760 Stacker Factory Certified FeedRight Feeder for DA950	\$1,415.00 \$6.895.00	\$1,132.00 \$5.516.00	20% 20%	\$200.00 \$1.046.00	\$150.00 \$785.00	25% 25%	\$13.00 \$66.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
	Accessories												
W853 W85R	Accessories	Ink Dryer for W760 Stacker Green W853 Ink Dryer for W760 Stacker Factory Certified	\$945.00	\$756.00 \$540.00	20%	\$112.00	\$84.00	25%	\$7.00 \$7.00	N/A	N/A N/A	N/A	N/A N/A
	Accessories	HP External Multi DVD Writer	\$675.00 \$158.00	\$540.00 \$126.00	20%	\$112.00	\$84.00 N/A	25% N/A		N/A	N/A N/A	N/A	N/A N/A
W985025	Accessories				20%	N/A			N/A	N/A		N/A	
WMP1	Accessories	VeriMove Net for 36,000	\$324.00	\$259.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP2	Accessories	VeriMove Net for 360,000	\$1,800.00	\$1,440.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP3	Accessories	VeriMove Net for 900,000	\$3,600.00	\$2,880.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP4	Accessories	VeriMove Net for 10,000	\$100.00	\$80.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMPU	Accessories	VeriMove Net - Subscription (up to 300k records/day)	\$200.00	\$160.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WP94	Accessories	Subscription for Print Services	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		MailDirector Service - Mail Merge Interface - Requires WDF1 and											
WS84	Accessories	SmartMailer	\$3,080.00	\$2,464.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WS93	Accessories	Mailing Assistant Customization	\$790.00	\$375.00	53%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSA1	Accessories	1 User License for AddressRight Pro	\$995.00	\$796.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSDE	Accessories	Electronic Documentation	\$295.00	\$236.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSEL	Accessories	Enhanced Line of Travel	\$99.00	\$79.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSEM	Accessories	Enhanced Merge/Purge	\$1,200.00	\$960.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSFB	Accessories	Firm Bundles	\$295.00	\$236.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSGC	Accessories	Geocodes	\$299.00	\$239.20	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSL1	Accessories	1 User License for SmartMailer	\$995.00	\$796.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSLC	Accessories	Address Conversion System	\$99.00	\$79.20	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSLL	Accessories	50 User Licenses for SmartMailer	\$7,495.00	\$5,996.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSLX	Accessories	10 User Licenses for SmartMailer	\$4,995.00	\$3,996.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSM7	Accessories	SmartMailer 7	\$400.00	\$320.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSPR	Accessories	SmartMailer 7 Premium Edition	\$600.00	\$480.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSU2	Accessories	Upgrade to SmartMailer 7 Premium	\$200.00	\$160.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CRM1	Accessories	ConnectRight Mailer Electronically Delivered Stand-alone Base Software	\$1,800.00	\$1,440.00	20%	N/A	N/A	N/A	N/A	\$1,200.00	\$900.00	25%	\$75.00
CRM2	Accessories	ConnectRight Mailer Electronically Delivered Integrated Base Software	\$1,800.00	\$1,440.00	20%	N/A	N/A	N/A	N/A	\$1,200.00	\$900.00	25%	\$75.00
	1	ConnectRight Mailer Electronically Delivered Employee Stand-Alone Base											
CRM3	Accessories	Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		ConnectRight Mailer Electronically Delivered Business Services Suite	.,,,,,,										
CRM4	Accessories	Software Feature Set	\$700.00	\$560.00	20%	N/A	N/A	N/A	N/A	\$400.00	\$300.00	25%	\$25.00
			Ţ. 13.00	+	_370								

Tabbers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
usted specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and	
holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
W760	Accessories	W760 Stacker for W350 Tabber	\$1,775.00	\$1,420.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A

Tabbers, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
insed specifications with any Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and	
holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
DT3A	Base System	W360 Multifunction Tabber System	\$19,995.00	\$12,996.00	35%	\$2,147.00	\$1,611.00	25%	\$135.00	N/A	N/A	N/A	N/A
DT3S	Accessories	W985 Conveyor Stacker for W360 Multifunction Tabber System	\$3,425.00	\$2,226.00	35%	\$295.00	\$222.00	25%	\$19.00	N/A	N/A	N/A	N/A
DT3T	Accessories	Stand for W985 Conveyor Stacker	\$825.00	\$537.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVWE	Furniture	Console with Caster Kit	\$1,825.00	\$910.00	50%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Maintenance for years 2-5													
PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	ISRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
1FAH	Information Management	IntelliLink Software Feature Code	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BM65	Information Management	Kit for 6500 Upgrade to Infinity	\$895.00	\$752.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMAS		Business Manager Interface to Ascent	\$695.00	\$584.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMC1 BMC2		DM Series Interface (DM300C-DM450C) DM Series Interface (DM300C-DM450C)	\$995.00 \$0.00	\$835.00 \$0.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
BMFM		Funds Management Meter Activation	\$195.00	\$163.00	16%	N/A N/A	N/A N/A	N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A
BMH4		Business Manager V2 or V3 to New System Data Migration	\$790.00	\$475.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMS1	Information Management	Master Host Software Only	\$8,995.00	\$7,555.00	16%	\$134.00	\$101.00	25%	\$9.00	\$1,186.00	\$890.00	25%	\$75.00
BMS2		Business Manager Workstation - Software Only	\$3,250.00	\$2,730.00	16%	\$134.00	\$101.00	25%	\$9.00	\$680.00	\$510.00	25%	\$43.00
BMS3	Information Management	Client Host Software Only	\$1,995.00	\$1,675.00	16%	\$134.00	\$101.00	25%	\$9.00	\$624.00	\$468.00	25%	\$39.00
BMSW		Upgrade to Business Manager SQL Edition for New customers	\$4,255.00	\$3,574.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMT1	Information Management		\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMT2	Information Management	DM Infinity Interface	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMT3 BMUP	Information Management	Business Manager Win XP Upgrade Business Manager 6.0 Upgrade for XP	\$1,195.00 \$795.00	\$1,003.00 \$667.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
BMUR		Business Manager 6.0 Upgrade for XP Business Manager 6.0 Upgrade for Win2000	\$795.00	\$667.00	16%	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
BMWA	Information Management	Business Manager Interface for INVIEW (one per Host)	\$295.00	\$247.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CPD0	Sendsuite Tracking	Carrier Parcel Data Import	\$4,995.00	\$4,196.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIPZ	Information Management	Production Reports Software (software only)	\$3,000.00	\$2,520.00	16%	\$399.00	\$300.00	25%	\$25.00	N/A	N/A	N/A	N/A
F9W1	Information Management	Differential Weighing	\$645.00	\$542.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J540	Sendsuite Tracking	Counter Signature Pad	\$1,995.00	\$1,676.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J542	Arrival	Counter Signature Pad Plus	\$1,995.00	\$1,675.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J546	SendSuite Tracking	Counter Signature Pad Plus	\$1,995.00	\$1,675.00	16%	\$285.00	\$214.00	25%	\$18.00	N/A	N/A	N/A	N/A
J582	Arrival Arrival	Tracking Assistant	\$1,795.00	\$1,507.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
J583 J58U	Arrival	Tracking Assistant with Cradle	\$2,195.00 \$1,500.00	\$1,843.00 \$1,260.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
J596005	Arrival	J570 Upgrade Docking Cradle for J560	\$495.00	\$1,260.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A
J596007	Arrival	4 Slot Battery Charger & 4 batteries for J560 & J561	\$495.00	\$1,003.00	16%	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A
J596015	Arrival	4 Bay Docking Station (for use with multiple J580s)	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596017	Arrival	4 Bay Battery Charger & 4 batteries and Adaptors for J580 or J582 units	\$1,395.00	\$1,171.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596018	Arrival	J580 4Bay Interconnecting Cable	\$75.00	\$63.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596019	Arrival	Single Bay Cradle (for use with J582)	\$425.00	\$357.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596025	Arrival	Wireless Access Point	\$1,395.00	\$1,171.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J796016 J796070	Arrival Express SendSuite Live	16 MB RAM memory upgrade (SIMM) to upgrade V928/V929 CPUs Scanner Stand	\$500.00 \$144.00	\$420.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
J796070 J796075	Sendsuite Live Sendsuite	Main Board for J693	\$144.00	\$121.00	16%	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
JB96002		Base Mount Display Kit for JB64 and JB67	\$160.00	\$210.00 \$135.00	16%	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
JN96002		Base Mount Display Kit for JB75 Scale	\$160.00	\$135.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
JR64		Green 150 lb Rollertop Scale Factory Certified	\$695.00	\$584.00	16%	\$305.00	\$229.00	25%	\$20.00	N/A	N/A	N/A	N/A
JR76	Information Management	Green J075 100 lb Tabletop Scale Factory Certified	\$495.00	\$416.00	16%	\$216.00	\$162.00	25%	\$14.00	N/A	N/A	N/A	N/A
MP05	Weighing Options	5 LB INTEGRATED WEIGHING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP0X	Weighing Options	DIFF WEIGHING 2-10LB	\$195.00	\$164.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP10	Weighing Options	10 LB INTEGRATED WEIGHING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP15	Weighing Options	15 LB INTEGRATED WEIGHING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A	N/A
MP3X MP4X	Weighing Options	DIFF WEIGHING 15-30LB DIFF WEIGHING 70LB	\$395.00 \$895.00	\$332.00 \$752.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
MP5X	Weighing Options Weighing Options	DIFF WEIGHING 149LB	\$1.195.00	\$1.004.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSPO	SendSuite Shipping	Software Meter Interface - per meter (Connect+ only)	\$295.00	\$177.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTP5		PrecisionTrack Additional Site License	\$700.00	\$588.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTS1	Information Management		\$595.00	\$499.00	16%	N/A	N/A	N/A	N/A	\$1,905.00	\$1,429.00	25%	\$120.00
MTS2	Information Management	Tier 2 PrecisionTrack	\$845.00	\$709.00	16%	N/A	N/A	N/A	N/A	\$2,660.00	\$1,995.00	25%	\$167.00
MTS3	Information Management	Tier 3 PrecisionTrack	\$1,695.00	\$1,423.00	16%	N/A	N/A	N/A	N/A	\$5,320.00	\$3,990.00	25%	\$333.00
MTS4	Information Management	Tier 4 PrecisionTrack	\$3,195.00	\$2,683.00	16%	N/A	N/A	N/A	N/A	\$10,645.00	\$7,984.00	25%	\$666.00
MTS5 MTS6	Information Management	Tier 5 Precision Frack	\$4,795.00	\$4,027.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$15,970.00	\$11,978.00	25%	\$999.00
MTS7	Information Management Information Management		\$7,795.00 \$15.395.00	\$6,547.00 \$12.931.00	16%	N/A	N/A N/A	N/A	N/A N/A	\$26,620.00 \$47,920.00	\$19,965.00 \$35,940.00	25% 25%	\$1,664.00 \$2,995.00
MTS8		PrecisionTrack for SmartMailer Tier 8	\$28.895.00	\$24.271.00	16%	N/A	N/A	N/A	N/A	\$99.040.00	\$74,280.00	25%	\$6.190.00
MW96000		15I B SCALE PLATFORM/STAND	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT2B		pbSmartPostage Shipping Label Printer and 1 Roll of Labels	\$260.00	\$218.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT2S		5 pbSmartPostage postage sheets	\$17.00	\$14.00	18%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		pbSmartPostage Shipping Label Printer, 1 Roll of Labels, 30 lb scale with	1					1		1		1	
PT3B	Information Management	Display	\$375.00	\$315.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT3S PT4C		pbSmartPostage 30 lb scale with Display Continuous Roll of Postage labels for Stamp Label Printer	\$125.00 \$40.00	\$105.00	16% 18%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
PT4P			\$40.00	\$33.00 \$99.00	16%	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
PT4R	Information Management	pbSmartPostage Stamp Label Printer and 1 Roll of Labels Roll of Labels for pbSmartPostage Stamp Label Printer	\$18.00	\$15.00	17%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT5S		pbSmartPostage 5 lb scale with Display	\$75.00	\$63.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		pbSmartPostage Shipping Label Printer, 1 Roll of Labels, 70 lb scale with	******	*			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	7.11.7					
PT7B	Information Management		\$425.00	\$357.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT7S	Information Management	pbSmartPostage 70 lb scale with Display	\$175.00	\$147.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		pbSmartPostage Shipping Label Printer, 1 Roll of Labels, 10 lb scale with										1	
PT9B	Information Management	Display	\$350.00	\$294.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT9S		pbSmartPostage 10 lb scale with Display	\$99.00	\$83.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SDTK	SendSuite Sendouite Treeking	SendSuite Link - Software Developer Toolkit	\$9,995.00	\$8,396.00	16%	N/A N/A	N/A N/A	N/A	N/A	N/A N/A	N/A	N/A N/A	N/A N/A
SDTL SFPC	Sendsuite Tracking	Software Developer Tool Kit	\$0.00	\$0.00	0% 16%	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SEPE	Sendsuite Express Sendsuite Express	FedEx SmartPost (100) FedEx SmartPost (Enterprise)	\$8,000.00 \$20,000.00	\$6,720.00 \$16,800.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SFX1	Sendsuite Live	FedEx FSMS (1)	\$900.00	\$756.00	16%	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFX2	Sendsuite Live	FedEx FSMS (2)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFXL	Sendsuite Live	FedEx FSMS (up to 50)	\$2,770.00	\$2,327.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFXT	Sendsuite Live	FedEx FSMS (up to 25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFXV	Sendsuite Live	FedEx FSMS (up to 5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFXX	Sendsuite Live	FedEx FSMS (up to 10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGB1	SendSuite Live	UPS Domestic API (1)	\$600.00	\$504.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGB2	SendSuite Live	UPS Domestic API (2)	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGBC	SendSuite Live	UPS Domestic API (100)	\$8,000,00	\$6,720.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

	Maintenance for years 2-5													
Section Sect	PCN	Category	Description	Fauinment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
	SGBF													N/A
Section Sect						16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Section Sect	SGBT	SendSuite Live	UPS Domestic API (25)	\$4,000.00		16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
														N/A
Section Section 16	SGBX	SendSuite Live	UPS Domestic API (10)	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1500 1500														\$7.00
Section Sect														\$15.00
Section Sect														\$90.00
Section Sect	SGCE							N/A				\$2,700.00		\$225.00
Section Sect														\$68.00
														\$45.00
Column														\$23.00
Section Sect														923.00 N/A
Section Page														N/A
Section Process Proc														N/A
Septemble Sept														N/A
Column C	SGFL	Sendsuite Live	FedEx Transborder (50)	\$90,000.00	\$75,600.00	16%	N/A		N/A	N/A	N/A	N/A	N/A	N/A
	SGFT	Sendsuite Live	FedEx Transborder (25)	\$75,000.00	\$63,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Section Sect	SGFV	Sendsuite Live	FedEx Transborder (5)	\$30,000.00				N/A		N/A		N/A		N/A
Decomposition Composition		Sendsuite Live	FedEx Transborder (10)	\$50,000.00	\$42,000.00									N/A
Section Sect														\$11.00
Section														\$17.00
Section Sect														\$225.00
Section Sect													25%	\$282.00
Second Let Common (f)														\$169.00
Section Process Proc		Sendsuite Live												\$113.00
												\$405.00	25%	\$34.00 \$57.00
Second					\$4,200.00 \$756.00							φυ/ 3.00 \$122.00		\$57.00 \$11.00
Section 15														\$18.00
Section Proceedings Process														\$225.00
Section Sect												\$3,375.00	25%	\$282.00
Section Description Section														\$169.00
Section Lie	SGLT											\$1,350.00	25%	\$113.00
Section Sect				\$3,000.00	\$2,520.00		N/A		N/A	N/A	\$540.00	\$405.00		\$34.00
Section Learn PFE Dement Mel Incondence (2)	SGLX	Sendsuite Live	Sameday (10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
Section														\$11.00
Section Section Communication Section		SendSuite Live		\$1,280.00	\$1,076.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
Semillan Semillan UPS Dements Mail Innovations (S)														\$90.00
Section Section PS Dements Mel Immodrates (5)												\$2,700.00		\$225.00
Semiclate Live														\$68.00
Septiment Description De														\$45.00
Septiment Sept														\$17.00
SONC Sentende Live TNT (2)														\$23.00 \$11.00
Section Sect														\$17.00
SOUR														\$225.00
Service Part														\$282.00
Service Service TNT (25)														\$169.00
Service			TNT (25)						N/A					\$113.00
Sendand Live Tht T (10)	SGNV		TNT (5)			16%	N/A			N/A				\$34.00
SSS2 Sendsule Live	SGNX	Sendsuite Live	TNT (10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00		\$57.00
Second Sensitute Live Golden State Overnight (100) \$20,000,000 \$16,000,000 16% NIA NIA NIA NIA \$1,000 25,700,00 25% \$22,000 \$2,700,00 25% \$22,000 \$2,700,00 25% \$22,000 \$2,700,00	SGS1	Sendsuite Live	Golden State Overnight (1)						N/A	N/A		\$122.00	25%	\$11.00
Sect Senduate Live Golden State Overmidt (Enterorise) \$25,000,00 \$21,000,00 \$195, NA NA NA NA NA \$2,700,00 \$2,025,00 25% \$258		Sendsuite Live	Golden State Overnight (2)				N/A	N/A		N/A	\$270.00			\$17.00
Sest														\$225.00
Sept Sendsule Live Golden State Overnight (25)											\$4,500.00			\$282.00
SGSV Sendsule Live Golden State Overnight (16) \$3,000.00 \$2,200.00 16% N/A														\$169.00
SGSX Sendsule Live Golden State Overnight (10) \$5,000.00 \$4,200.00 16% NIA NIA NIA NIA \$800.00 \$675.00 25% \$57														\$113.00
Send-Sulte Live UPS Supply Chain Solutions (1)														\$34.00
SGT2 SendSulte Live UPS Supply Chain Solutions (2) \$1,500.00 \$1,260.00 16% N/A														\$57.00 \$11.00
SGTC SendSulte Live UPS Supplx Chain Solutions (100) \$2,000.00 \$16,800.00 16% N/A														\$11.00 \$17.00
SGTE SendSuite Live UPS Supply Chain Solutions (Enterprise) \$25,000.00 \$21,000.00 \$19, NIA NIA NIA NIA \$4,500.00 \$3,375.00 25% \$28, SGTL SendSuite Live UPS Supply Chain Solutions (25) \$11,000.00 \$12,600.00 16% NIA NIA NIA NIA \$1,800.00 \$13,500.00 25% \$11,500.00 \$12,600.00 16% NIA NIA NIA NIA \$1,800.00 \$13,500.00 25% \$11,500.00 \$12,600.00 16% NIA NIA NIA NIA \$1,800.00 \$13,500.00 25% \$11,500.00 \$12,600.00 \$12,600.00 \$10,600.00 \$12,600.00 \$10,600.00 \$12,600.00 \$10,600.0						16%	N/A	N/A	N/A					\$225.00
SGTL SendSuite Live UPS Sumpt Chain Solutions (50) \$15,000.00 \$19% NIA NIA NIA NIA NIA \$2,700.00 \$2,025.00 25% \$16% \$15 \$10,000.00 \$8,400.00 \$19% NIA NIA NIA NIA \$1,000.00 \$1													25%	\$282.00
SGIT														\$169.00
SGTV SendSulte Live UPS Supply Chain Solutions (5) \$3,000.00 \$4,200.00 \$4,200.00 \$4,000.														\$113.00
SGTX SendSuite Live UPS Supply (Chain Solutions; (10) \$5,000.00 \$42,00.00 \$15% N/A N/A N/A N/A \$900.00 \$675.00 25% \$57 \$												\$405.00		\$34.00
SGW1 SendSulte Live UPS Domestic Worldease (1) \$800.00 \$1076.00 \$108 N/A N/A N/A N/A N/A \$108.00 \$81.00 25% \$7.	SGTX		UPS Supply Chain Solutions (10)		\$4,200.00						\$900.00	\$675.00		\$57.00
SGM/2 SendSulte Live UPS Domesit: Worldease (2) \$1,280.00 \$1,776.00 \$16% NIA NIA NIA NIA NIA \$23.00 \$173.00 25% \$51.50 \$1.50			UPS Domestic Worldease (1)	\$600.00	\$504.00	16%			N/A		\$108.00	\$81.00	25%	\$7.00
SGWE SendSuite Live UPS Domesit: Worldsase (Enterprise) \$20,000.00 \$16,800.00 \$19% NIA NIA NIA NIA \$3,600.00 \$2,700.00 \$25% \$525 \$225 \$237	SGW2		UPS Domestic Worldease (2)			16%	N/A	N/A	N/A	N/A	\$230.00	\$173.00	25%	\$15.00
SGWIL SendSuite Live UPS Domestic Worldease (50) \$8,000.00 \$5,000.00 \$1,000 \$1,					\$6,720.00									\$57.00
SGMT SendSuite Live UPS Domestic Worldease (25) \$4,000.00 \$3,360.00 16% N/A N/A N/A N/A N/A \$72,00 \$540.00 25% \$45 \$50 \$50 \$45 \$50 \$50 \$45 \$50													25%	\$225.00
SGWV SendSuite Live UPS Domestic Worldease (5) \$1,440.00 \$1,209.00 15% NIA NIA NIA NIA \$259.20 \$195.00 25% \$51.500 \$25.000.00 \$1,880.00 \$1,880.00 \$1,880.00 \$1,880.00 \$1,800.00 \$1,8														\$68.00
SGMX SendSuite Live Live Dept. Demsettic Worldease (10) \$2,000.00 \$1,880.00 \$1,980.00 \$1,980.00 \$1,980.00 \$2,700.00											\$720.00		25%	\$45.00
SHA1 Sendsulte Live AES Direct Web API (1) S5,000.00 S4,200.00 16% NIA NIA NIA NIA S900.00 S675.00 25% S57														\$17.00
SHA2 Sendsulte Live AES Direct Web API (2) \$7,500.00 \$5,300.00 19% NIA NIA NIA \$1,350.00 \$1,013.00 25% \$585														\$23.00
SHAC Sendsuite Live AES Direct Web API (100) \$25,000.00 \$21,000.00 16% NIA NIA NIA NIA NIA \$4,500.00 \$3,375.00 25% \$28.														\$57.00
SHAE Sendsulte Live AES Direct Web API (Enterprise) \$25,000.00 \$21,000.00 16% NIA NIA NIA NIA NIA S4,500.00 \$3,375.00 25% \$28.			AES DIRECTIVED APT (2)	\$7,500.00		16%	N/A	N/A N/A	N/A		\$1,350.00	\$1,013.00	25%	\$85.00 \$282.00
SHAL Sendsuite Live AES Direct Web API (50) \$25,000.00 \$21,000.00 16% N/A N/A N/A AVA \$4,500.00 \$3,375.00 25% \$28 SHAT Sendsuite Live AES Direct Web API (25) \$20,000.00 \$16,800.00 16% N/A	SHA2					10%	IN/A	IN/A		I IN/A	υθ.υυσ,θφ ₁		∠576	
SHAT Sendsulte Live AES Direct Web API (25) \$20,000.00 \$16,800.00 16% NIA NIA NIA NIA \$3,600.00 \$2,700.00 25% \$22\$	SHA2 SHAC	Sendsuite Live				16%	N/A	N/A		NI/A	\$4 500 00		25%	\$282.00
SHAV Sendsuite Live AES Direct Web API (5) \$10,000.00 \$8,400.00 19% N/A N/A N/A N/A N/A \$1,800.00 \$1,350.00 25% \$11. SHAX Sendsuite Live AES Direct Web API (10) \$15,000.00 \$12,600.00 16% N/A N/A N/A N/A N/A N/A \$2,700.00 \$2,025.00 25% \$16. SHL1 Sendsuite Live DHL (1) \$600.00 \$504.00 16% N/A N/A N/A N/A N/A N/A N/A \$18.00 \$81.00 25% \$16. SHL1 Sendsuite Live DHL (1) \$600.00 \$504.00 16% N/A	SHA2 SHAC SHAE	Sendsuite Live Sendsuite Live	AES Direct Web API (Enterprise)	\$25,000.00	\$21,000.00				N/A			\$3,375.00		\$282.00 \$282.00
SHAX Sendsuite Live AES Direct Web API (10) \$15,000.00 \$12,600.00 16% N/A	SHA2 SHAC SHAE SHAL	Sendsuite Live Sendsuite Live Sendsuite Live	AES Direct Web API (Enterprise) AES Direct Web API (50)	\$25,000.00 \$25,000.00	\$21,000.00 \$21,000.00	16%	N/A	N/A	N/A N/A	N/A	\$4,500.00	\$3,375.00 \$3,375.00	25%	\$282.00
SHL1 SendSuite Live DHL (1) \$600.00 \$504.00 16% N/A N/A N/A N/A \$108.00 \$81.00 25% \$7.	SHA2 SHAC SHAE SHAL SHAT	Sendsuite Live Sendsuite Live Sendsuite Live Sendsuite Live	AES Direct Web API (Enterprise) AES Direct Web API (50) AES Direct Web API (25)	\$25,000.00 \$25,000.00 \$20,000.00	\$21,000.00 \$21,000.00 \$16,800.00	16% 16%	N/A N/A	N/A N/A	N/A N/A N/A	N/A N/A	\$4,500.00 \$3,600.00	\$3,375.00 \$3,375.00 \$2,700.00	25% 25%	
	SHA2 SHAC SHAE SHAL SHAT SHAT	Sendsuite Live Sendsuite Live Sendsuite Live Sendsuite Live Sendsuite Live Sendsuite Live	AES Direct Web API (Enterprise) AES Direct Web API (50) AES Direct Web API (25) AES Direct Web API (5)	\$25,000.00 \$25,000.00 \$20,000.00 \$10,000.00	\$21,000.00 \$21,000.00 \$16,800.00 \$8,400.00	16% 16% 16%	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A	\$4,500.00 \$3,600.00 \$1,800.00	\$3,375.00 \$3,375.00 \$2,700.00 \$1,350.00	25% 25% 25%	\$282.00 \$225.00
	SHA2 SHAC SHAE SHAL SHAI SHAY SHAY	Sendsuite Live	AES Direct Web API (Enterprise) AES Direct Web API (50) AES Direct Web API (25) AES Direct Web API (5) AES Direct Web API (10) AES Direct Web API (10)	\$25,000.00 \$25,000.00 \$20,000.00 \$10,000.00 \$15,000.00	\$21,000.00 \$21,000.00 \$16,800.00 \$8,400.00 \$12,600.00	16% 16% 16% 16% 16%	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	\$4,500.00 \$3,600.00 \$1,800.00 \$2,700.00	\$3,375.00 \$3,375.00 \$2,700.00 \$1,350.00 \$2,025.00	25% 25% 25% 25%	\$282.00 \$225.00 \$113.00

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

												,	
PCN	Category	Description					Annual Maintenance Years 2-5						
SHLC	SendSuite Live	DHL (100)	\$10,000.00		27%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHLE SHLL	SendSuite Live SendSuite Live	DHL (Enterprise) DHL (50)	\$20,000.00 \$6,000.00		16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$3,600.00 \$1,080.00	\$2,700.00 \$810.00	25% 25%	\$225.00 \$68.00
SHLT	SendSuite Live	DHL (50)	\$6,000.00	\$5,040.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$1,080.00	\$810.00 \$540.00	25% 25%	\$68.00 \$45.00
SHLV	SendSuite Live	DHL (5)	\$1,500.00	\$1,260.00		N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SHLX	SendSuite Live	DHL (10)	\$2,000.00				N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SHN1	Sendsuite Live	XPO (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHN2	Sendsuite Live	XPO (2)	\$1,500.00	\$1,260.00			N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SHNC	Sendsuite Live	XPO (100)	\$20,000.00		16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SHNE SHNL	Sendsuite Live	XPO (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A N/A	N/A N/A	N/A	N/A N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHNT	Sendsuite Live Sendsuite Live	XPO (50) XPO (25)	\$15,000.00 \$10,000.00	\$12,600.00 \$8,400.00			N/A N/A	N/A N/A	N/A N/A	\$2,700.00 \$1,800.00	\$2,025.00 \$1,350.00	25% 25%	\$169.00 \$113.00
SHNV	Sendsuite Live	XPO (5)	\$3,000.00	\$2,520,00	16%		N/A N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHNX	Sendsuite Live	XPO (10)	\$5,000.00	\$4,200.00		N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SHR1	Sendsuite Live	LoneStar (1)	\$900.00			N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHR2	Sendsuite Live	LoneStar (2)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SHRC SHRE	Sendsuite Live	LoneStar (100)	\$20,000.00			N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SHRI	Sendsuite Live Sendsuite Live	LoneStar (Enterprise) LoneStar (50)	\$25,000.00 \$15,000.00	\$21,000.00 \$12,600.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$4,500.00 \$2,700.00	\$3,375.00	25%	\$282.00 \$169.00
SHRT	Sendsuite Live	LoneStar (25)	\$10,000.00	\$8,400.00	16%		N/A	N/A	N/A	\$1,800.00	\$2,025.00 \$1,350.00	25% 25%	\$113.00
SHRV	Sendsuite Live	LoneStar (5)	\$3,000.00	\$2,520.00	16%		N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHRX	Sendsuite Live	LoneStar (10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SHT1	Sendsuite Live	ATS (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHT2	Sendsuite Live	ATS (2)	\$1,500.00				N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SHTC	Sendsuite Live	ATS (100)	\$20,000.00			N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SHTE	Sendsuite Live Sendsuite Live	ATS Enterprise ATS (50)	\$25,000.00 \$15,000.00	\$21,000.00 \$12,600.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$4,500.00 \$2,700.00	\$3,375.00 \$2,025.00	25% 25%	\$282.00 \$169.00
SHIL	Sendsuite Live Sendsuite Live	ATS (25)	\$15,000.00 \$10,000.00	\$12,600.00 \$8,400.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$2,700.00	\$2,025.00 \$1,350.00	25% 25%	\$169.00 \$113.00
SHTV	Sendsuite Live	ATS (5)	\$3,000.00	\$2,520.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$540.00	\$405.00	25%	\$34.00
SHTX	Sendsuite Live	ATS (10)	\$5,000.00	\$4,200.00	16%		N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SHV1	Sendsuite Live	DHL (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHV2	Sendsuite Live	DHL (2)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SHVL	Sendsuite Live	DHL (up to 50)	\$15,000.00	\$12,600.00	16%		N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHVT SHVV	Sendsuite Live Sendsuite Live	DHL (up to 25)	\$10,000.00 \$3.000.00	\$8,400.00 \$2,520.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$1,800.00 \$540.00	\$1,350.00 \$405.00	25%	\$113.00 \$34.00
SHVX	Sendsuite Live Sendsuite Live	DHL (up to 5) DHL (up to 10)	\$3,000.00 \$5,000.00	\$2,520.00			N/A N/A	N/A N/A	N/A N/A	\$900.00	\$405.00 \$675.00	25% 25%	\$34.00 \$57.00
SHW1	Sendsuite Live	FedEx ESMS (1)	\$900.00	\$756.00			N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHW2	Sendsuite Live	FedEx FSMS (2)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SHWL	Sendsuite Live	FedEx FSMS (up to 50)	\$15,000.00		16%		N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHWT	Sendsuite Live	FedEx FSMS (up to 25)	\$10,000.00	\$8,400.00		N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHWV	Sendsuite Live	FedEx FSMS (up to 5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHWX	Sendsuite Live	FedEx FSMS (up to 10)	\$5,000.00	\$4,200.00	16%		N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SL19 SL20	SendSuite Live SendSuite Live	High Volume 4in. Adhesive Label Printer Non-Contact Programmable Wedge Scanner	\$2,195.00 \$1,495.00	\$1,843.00 \$1,255.00	16% 16%	\$373.00 \$294.00	\$280.00 \$221.00	25% 25%	\$24.00 \$19.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SL21	SendSuite	Laser Printer	\$695.00	\$584.00	16%	\$158.00	\$119.00	25%	\$19.00	N/A	N/A	N/A	N/A
SL22	SendSuite Live	Low to Mid Volume 4in. Adhesive Label Printer	\$995.00	\$835.00			\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
SL30	SendSuite Live	100 lb. Tabletop Scale	\$1,195.00	\$1,004.00		\$216.00	\$162.00	25%	\$14.00	N/A	N/A	N/A	N/A
SL32	SendSuite Live	200 lb. Rollertop Scale	\$1,695.00	\$1,424.00	16%	\$305.00	\$229.00	25%	\$20.00	N/A	N/A	N/A	N/A
SL33	SendSuite Live	149 lb. Rollertop Scale (California only)	\$1,695.00			\$311.00	\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
SL39 SLB1	SendSuite Live	Cordless Wedge Scanner 3rd Party USPS Web Connnector (1)	\$2,295.00 \$600.00	\$1,928.00 \$504.00	16% 16%	\$391.00 N/A	\$294.00 N/A	25% N/A	\$25.00 N/A	N/A \$162.00	N/A \$122.00	N/A 25%	N/A \$11.00
SLB1 SLB2	Sendsuite Live Sendsuite Live	3rd Party USPS Web Connector (1) 3rd Party USPS Web Connector (2)	\$900.00	\$504.00 \$756.00			N/A N/A	N/A N/A	N/A N/A	\$162.00	\$122.00 \$243.00	25% 25%	\$11.00 \$21.00
SLBA	SendSuite Live	Inbound Supplier Shipping Application	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	N/A	\$243.00 N/A	N/A	N/A
SLBL	Sendsuite Live	3rd Party USPS Web Connector (50)	\$6,000.00				N/A	N/A	N/A	\$1,620.00	\$1,215.00	25%	\$102.00
SLBT	Sendsuite Live	3rd Party USPS Web Connnector (25)	\$4,000.00	\$3,360.00	16%	N/A	N/A	N/A	N/A	\$1,080.00	\$810.00	25%	\$68.00
SLBV	Sendsuite Live	3rd Party USPS Web Connnector (5)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$388.80	\$292.00	25%	\$25.00
SLBX	Sendsuite Live	3rd Party USPS Web Connnector (10)	\$2,000.00		16%		N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SLCA	SendSuite Live	UPS Custom Carrier Rate	\$2,000.00	\$1,680.00	16%		N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SLCC SLD1	Sendsuite Live SendSuite Live	CanadaPost Custom Carrier Rate UPS Trade Direct and Cross Border Consolidation (1)	\$2,000.00 \$9.000.00	\$1,680.00 \$7,560.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$360.00 \$1.620.00	\$270.00 \$1,215.00	25% 25%	\$23.00 \$102.00
SLD2	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (1) UPS Trade Direct and Cross Border Consolidation (2)	\$15,000.00				N/A N/A	N/A N/A	N/A N/A	\$1,620.00	\$1,215.00	25%	\$102.00
SLDC	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (2)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	\$18,000.00	\$13,500.00	25%	\$1,125.00
SLDE	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (Enterprise)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	\$18,000.00	\$13,500.00	25%	\$1,125.00
SLDL	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (50)	\$90,000.00		16%	N/A	N/A	N/A	N/A	\$16,200.00	\$12,150.00	25%	\$1,013.00
SLDT	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (25)	\$75,000.00	\$54,430.00	27%	N/A	N/A	N/A	N/A	\$13,500.00	\$10,125.00	25%	\$844.00
SLDV SLDX	SendSuite Live SendSuite Live	UPS Trade Direct and Cross Border Consolidation (5) UPS Trade Direct and Cross Border Consolidation (10)	\$30,000.00 \$50,000.00	\$19,595.00 \$27,215.00	35% 46%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$5,400.00 \$9,000.00	\$4,050.00	25%	\$338.00
SLEG	SendSuite Live SendSuite Accessories	UPS Trade Direct and Cross Border Consolidation (10) Legal Feature Activation	\$50,000.00 \$0.00	\$27,215.00 \$0.00	46%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$9,000.00 N/A	\$6,750.00 N/A	25% N/A	\$563.00 N/A
SLEG	SendSuite Accessories SendSuite Live	E-Certified/eRR Productivity Pack	\$3,080.00	\$2,587.00	16%		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLER	SendSuite Live	ERR, Certified Mail, and Proof of Delivery	\$795.00	\$667.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLH2	SendSuite Live	Hazardous Materials (2)	\$7,500.00	\$5,445.00	27%	N/A	N/A	N/A	N/A	\$1,350.00	\$1,013.00	25%	\$85.00
SLHC	SendSuite Live	Hazardous Materials (100)	\$25,000.00		16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SLHE	SendSuite Live	Hazardous Materials (Enterprise)	\$25,000.00		16%		N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SLHL	SendSuite Live	Hazardous Materials (50)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SLHT SLHV	SendSuite Live SendSuite Live	Hazardous Materials (25) Hazardous Materials (5)	\$20,000.00 \$10.000.00	\$16,800.00 \$6,535.00	16% 35%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$3,600.00 \$1,800.00	\$2,700.00 \$1,350.00	25% 25%	\$225.00 \$113.00
SLHX	SendSuite Live	Hazardous Materials (5)	\$10,000.00	\$9,535.00	40%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$2,700.00	\$1,350.00	25%	\$169.00
SLJ1	SendSuite Live	Pack Verification (1)	\$15,000.00	\$7,560.00			N/A N/A	N/A N/A	N/A N/A	\$2,700.00 N/A	\$2,025.00 N/A	25% N/A	\$169.00 N/A
SLJ2	SendSuite Live	Pack Verification (2)	\$15,000.00				N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLJC	SendSuite Live	Pack Verification (100)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLJE	SendSuite Live	Pack Verification (Enterprise)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLJL	SendSuite Live	Pack Verification (50)	\$90,000.00		16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLJT SLJV	SendSuite Live	Pack Verification (25)	\$75,000.00	\$54,430.00 \$19,595.00	27% 35%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLJV SLJX	SendSuite Live	Pack Verification (5)	\$30,000.00			N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLJX SLK1	SendSuite Live SendSuite Live	Pack Verification (10) In-motion Scale/Conveyor Controller (1)	\$50,000.00 \$9,000.00	\$27,215.00 \$7,560.00	46% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLK2	SendSuite Live	In-motion Scale/Conveyor Controller (1) In-motion Scale/Conveyor Controller (2)	\$9,000.00				N/A N/A	N/A N/A	N/A	N/A	N/A N/A	N/A N/A	N/A N/A

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description			% OFF MSRP		Annual Maintenance Years 2-5						
SLKC	SendSuite Live	In-motion Scale/Conveyor Controller (100)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLKE	SendSuite Live	In-motion Scale/Conveyor Controller (Enterprise)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLKL	SendSuite Live SendSuite Live	In-motion Scale/Conveyor Controller (50)	\$90,000.00 \$75,000.00	\$75,600.00 \$54.430.00	16%	N/A	N/A	N/A	N/A N/A	N/A	N/A	N/A	N/A
SLKT SLKV	SendSuite Live SendSuite Live	In-motion Scale/Conveyor Controller (25)	\$75,000.00	\$54,430.00	27% 35%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLKV	SendSuite Live	In-motion Scale/Conveyor Controller (5) In-motion Scale/Conveyor Controller (10)	\$50,000.00	\$19,595.00	35% 46%	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLL1	SendSuite Live	Ship to Hold (1)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	\$1,620.00	\$1,215.00	25%	\$102.00
SLL2	SendSuite Live	Ship to Hold (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$3,240.00	\$2,430.00	25%	\$203.00
SLLC	SendSuite Live	Ship to Hold (100)	\$100,000.00	\$84.000.00	16%	N/A	N/A	N/A	N/A	\$18,000.00	\$13,500.00	25%	\$1,125.00
SLLE	SendSuite Live	Ship to Hold (Enterprise)	\$100,000.00	\$84.000.00	16%	N/A	N/A	N/A	N/A	\$18,000.00	\$13,500.00	25%	\$1,125.00
SLLL	SendSuite Live	Ship to Hold (50)	\$90,000.00	\$75,600.00	16%	N/A	N/A	N/A	N/A	\$16,200.00	\$12,150.00	25%	\$1,013.00
SLLT	SendSuite Live	Ship to Hold (25)	\$75,000.00	\$54,430.00	27%	N/A	N/A	N/A	N/A	\$10,800.00	\$8,100.00	25%	\$675.00
SLLV	SendSuite Live	Ship to Hold (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	\$3,888.00	\$2,916.00	25%	\$243.00
SLLX	SendSuite Live	Ship to Hold (10)	\$50,000.00	\$27,215.00	46%	N/A	N/A	N/A	N/A	\$5,400.00	\$4,050.00	25%	\$338.00
SLM1	SendSuite Live	Oracle (1)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLM2	SendSuite Live	Oracle (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLMC	SendSuite Live	Oracle (100)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLME	SendSuite Live	Oracle (Enterprise)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLML SLMT	SendSuite Live	Oracle (50)	\$50,000.00	\$42,000.00	16%	N/A	N/A N/A	N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLMV	SendSuite Live SendSuite Live	Oracle (25) Oracle (5)	\$75,000.00 \$30,000.00	\$54,430.00 \$19,595.00	27% 35%	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A
SLMX	SendSuite Live	Oracle (10)	\$50,000.00	\$27,215.00	35% 46%	N/A N/A	N/A N/A	N/A N/A	N/A	N/A	N/A N/A	N/A N/A	N/A N/A
SI N1	SendSuite Live	SAP (1)	\$50,000.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLN2	SendSuite Live	SAP (1)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLNC	SendSuite Live	SAP (100)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLNE	SendSuite Live	SAP (Tito)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLNL	SendSuite Live	SAP (50)	\$90,000.00	\$75,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLNT	SendSuite Live	SAP (25)	\$75,000.00	\$54,430.00	27%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLNV	SendSuite Live	SAP (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLNX	SendSuite Live	SAP (10)	\$50,000.00	\$27,215.00	46%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLP1	SendSuite Live	IBM iSeries (1)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLP2	SendSuite Live	IBM iSeries (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLPC	SendSuite Live	IBM iSeries (100)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLPE	SendSuite Live	IBM iSeries (Enterprise)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLPL	SendSuite Live	IBM iSeries (50)	\$90,000.00	\$75,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLPT	SendSuite Live	IBM iSeries (25)	\$75,000.00	\$54,430.00	27%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLPV	SendSuite Live	IBM iSeries (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLPX	SendSuite Live	IBM iSeries (10)	\$50,000.00	\$27,215.00	46%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLR1	SendSuite Live	.NET Host Connector (1)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLR2	SendSuite Live	.NET Host Connector (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLRC SLRE	SendSuite Live SendSuite Live	.NET Host Connector (100) .NET Host Connector (Enterprise)	\$100,000.00 \$100.000.00	\$84,000.00 \$84,000.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLRL	SendSuite Live	.NET Host Connector (Enterprise)	\$90,000.00	\$75,600.00	16%	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A N/A	N/A
SLRT	SendSuite Live	.NET Host Connector (50)	\$75,000.00	\$54.430.00	27%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLRV	SendSuite Live	.NET Host Connector (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLRX	SendSuite Live	.NET Host Connector (10)	\$50,000.00	\$27,215.00	46%	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLT1	SendSuite Live	ERR. Certified Mail. and Proof of Delivery (1)	\$600.00	\$504.00	16%	N/A	N/A	N/A	N/A	\$108.00	\$81.00	25%	\$7.00
SLT2	Sendsuite Live	ERR, Certified Mail, and Proof of Delivery (2)	\$1,280.00	\$1,076.00	16%	N/A	N/A	N/A	N/A	\$216.00	\$162.00	25%	\$14.00
SLTC	Sendsuite Live	ERR, Certified Mail, and Proof of Delivery (100)	\$8,000.00	\$6,720.00	16%	N/A	N/A	N/A	N/A	\$1,440.00	\$1,080.00	25%	\$90.00
SLTE	Sendsuite Live	ERR, Certified Mail, and Proof of Delivery (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SLTL	Sendsuite Live	ERR, Certified Mail, and Proof of Delivery (50)	\$6,000.00	\$5,040.00	16%	N/A	N/A	N/A	N/A	\$1,080.00	\$810.00	25%	\$68.00
SLTR	Sendsuite Live	SendSuite Live / SendSuite Tracking Suite	\$4,995.00	\$4,196.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLTT	SendSuite Live	ERR, Certified Mail, and Proof of Delivery (25)	\$4,000.00	\$3,360.00	16%	N/A	N/A	N/A	N/A	\$720.00	\$540.00	25%	\$45.00
SLTV	Sendsuite Live	ERR, Certified Mail, and Proof of Delivery (5)	\$1,440.00	\$1,210.00	16%	N/A	N/A	N/A	N/A	\$259.20	\$195.00	25%	\$17.00
SLTX	Sendsuite Live	ERR, Certified Mail, and Proof of Delivery (10)	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SLW1	SendSuite Live	Management Dynamics Restricted Party Screening (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLW2	SendSuite Live	Management Dynamics Restricted Party Screening (2) Management Dynamics Restricted Party Screening (400)	\$1,500.00	\$1,260.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLWC SLWE	SendSuite Live SendSuite Live	Management Dynamics Restricted Party Screening (100) Management Dynamics Restricted Party Screening (Enterprise)	\$20,000.00 \$25,000.00	\$16,800.00 \$21,000.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLWL	SendSuite Live SendSuite Live	Management Dynamics Restricted Party Screening (Enterprise) Management Dynamics Restricted Party Screening (50)	\$25,000.00 \$15.000.00	\$21,000.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLWT	SendSuite Live	Management Dynamics Restricted Party Screening (50) Management Dynamics Restricted Party Screening (25)	\$10,000.00	\$8,400.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A
SLWV	SendSuite Live	Management Dynamics Restricted Party Screening (25)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLWX	SendSuite Live	Management Dynamics Restricted Party Screening (3)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLX1	SendSuite Live	Management Dynamics License Validation (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLX2	SendSuite Live	Management Dynamics License Validation (2)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXC	SendSuite Live	Management Dynamics License Validation (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXE	SendSuite Live	Management Dynamics License Validation (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXL	SendSuite Live	Management Dynamics License Validation (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXT	SendSuite Live	Management Dynamics License Validation (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXV	SendSuite Live	Management Dynamics License Validation (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXX	SendSuite Live	Management Dynamics License Validation (10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLY1	SendSuite Live	Black Box SDK (1)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	\$1,620.00	\$1,215.00	25%	\$102.00
SLY2	SendSuite Live	Black Box SDK (2)	\$15,000.00	\$12,600.00	16%	N/A N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SLYC	SendSuite Live	Black Box SDK (100)	\$100,000.00 \$100,000.00	\$84,000.00 \$84,000.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$18,000.00	\$13,500.00 \$13,500.00	25% 25%	\$1,125.00 \$1,125.00
SLYE	SendSuite Live	Black Box SDK (Enterprise)			16%								
SLYL SLYT	SendSuite Live SendSuite Live	Black Box SDK (50) Black Box SDK (25)	\$90,000.00 \$75.000.00	\$75,600.00 \$54,430.00	16% 27%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$16,200.00 \$13,500.00	\$12,150.00 \$10.125.00	25% 25%	\$1,013.00 \$844.00
SLYV	SendSuite Live SendSuite Live	Black Box SDK (25) Black Box SDK (5)	\$75,000.00	\$54,430.00	35%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$13,500.00	\$10,125.00 \$4.050.00	25%	\$844.00
SLYX	SendSuite Live	Black Box SDK (5)	\$50,000.00	\$19,595.00	46%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$9,000.00	\$4,050.00	25%	\$563.00
SMF1	SendSuite Live	CTSI - 3PL Management Activation (1)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMF2	SendSuite Live	CTSI - 3PL Management Activation (2)	\$18,000.00	\$15,120.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMFC	SendSuite Live	CTSI - 3PL Management Activation (100)	\$100,000.00	\$84.000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMFE	SendSuite Live	CTSI - 3PL Management Activation (Enterprise)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMFL	SendSuite Live	CTSI - 3PL Management Activation (50)	\$90,000.00	\$75,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMFT	SendSuite Live	CTSI - 3PL Management Activation (25)	\$60,000.00	\$50,400.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMEV	SendSuite Live	CTSI - 3PL Management Activation (5)	\$21,600.00	\$18,144.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMFX			φ21,000.00										

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

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PCN SMG1	Category	Description (Control of the Control					Annual Maintenance Years 2-5						
SMG1 SMG2	SendSuite Live SendSuite Live	CTSI - Optimization Activation (1) CTSI - Optimization Activation (2)	\$9,000.00 \$15,000.00		16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SMGC	SendSuite Live	CTSI - Optimization Activation (100)	\$100,000.00		16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMGE	SendSuite Live	CTSI - Optimization Activation (Fiterprise)	\$100,000.00	\$84,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMGL	SendSuite Live	CTSI - Optimization Activation (50)	\$90,000.00	\$75,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMGT	SendSuite Live	CTSI - Optimization Activation (25)	\$75,000.00		27%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMGV	SendSuite Live	CTSI - Optimization Activation (5)	\$30,000.00	\$19,595.00	35%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMGX	SendSuite Live	CTSI - Optimization Activation (10)	\$50,000.00	\$27,215.00	46%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMN1	SendSuite Live	CTSI: Shipment Tracking/Event Management (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMN2	SendSuite Live	CTSI: Shipment Tracking/Event Management (2)	\$1,800.00	\$1,512.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMNC	SendSuite Live	CTSI: Shipment Tracking/Event Management (100)	\$12,000.00	\$10,080.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMNE	SendSuite Live	CTSI: Shipment Tracking/Event Management (Enterprise)	\$15,000.00	\$12,600.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMNL	SendSuite Live	CTSI: Shipment Tracking/Event Management (50)	\$9,000.00	\$7,560.00	16%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMNT	SendSuite Live	CTSI: Shipment Tracking/Event Management (25)	\$6,000.00	\$5,040.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMNV	SendSuite Live	CTSI: Shipment Tracking/Event Management (5)	\$2,160.00				N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMNX	SendSuite Live	CTSI: Shipment Tracking/Event Management (10)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SNB1 SNB2	SendSuite Live	BAX Global (1)	\$900.00	\$545.00	39% 27%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$162.00	\$122.00	25% 25%	\$11.00 \$17.00
SNBC	SendSuite Live	BAX Global (2)	\$1,500.00	\$1,090.00	64%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$270.00 \$3,600.00	\$203.00		
SNBE	SendSuite Live SendSuite Live	BAX Global (100) BAX Global (Enterprise)	\$20,000.00 \$25,000.00	\$7,255.00 \$18,145.00	27%		N/A N/A	N/A N/A	N/A N/A	\$4,500.00	\$2,700.00 \$3,375.00	25% 25%	\$225.00 \$282.00
SNBL	SendSuite Live	BAX Global (50)	\$15,000.00	\$5,445.00	64%		N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNRT	SendSuite Live	BAX Global (25)	\$10,000.00	\$3,630.00	64%	N/A	N/A	N/A	N/A	\$1.800.00	\$1,350.00	25%	\$109.00
SNBV	SendSuite Live	BAX Global (5)	\$3,000.00	\$1,305.00	57%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNBX	SendSuite Live	BAX Global (10)	\$5,000.00	\$1,815.00			N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SND1	Sendsuite Live	CanadaPost (1)	\$600.00	\$504.00		N/A	N/A	N/A	N/A	\$108.00	\$81.00	25%	\$7.00
SND2	Sendsuite Live	CanadaPost (2)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNDC	Sendsuite Live	CanadaPost (100)	\$10,000.00		16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNDE	Sendsuite Live	CanadaPost (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNDL	Sendsuite Live	CanadaPost (50)	\$6,000.00	\$5,040.00	16%	N/A	N/A	N/A	N/A	\$1,080.00	\$810.00	25%	\$68.00
SNDT	Sendsuite Live	CanadaPost (25)	\$4,000.00	\$3,360.00	16%		N/A	N/A	N/A	\$720.00	\$540.00	25%	\$45.00
SNDV	Sendsuite Live	CanadaPost (5)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNDX	Sendsuite Live	CanadaPost (10)	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SNE1	Sendsuite Live	Eastern Connection (1)	\$900.00	\$756.00			N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNE2	Sendsuite Live	Eastern Connection (2)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNEC SNEF	Sendsuite Live	Eastern Connection (100)	\$20,000.00	\$16,800.00		N/A N/A	N/A	N/A N/A	N/A N/A	\$3,600.00	\$2,700.00 \$3,375.00	25% 25%	\$225.00
SNEL	Sendsuite Live	Eastern Connection (Enterprise)	\$25,000.00 \$15,000.00	\$21,000.00 \$12,600.00	16% 16%		N/A N/A	N/A N/A	N/A N/A	\$4,500.00 \$2,700.00	\$3,375.00		\$282.00 \$169.00
SNET	Sendsuite Live Sendsuite Live	Eastern Connection (50) Eastern Connection (25)	\$15,000.00 \$10,000.00	\$12,600.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$1,800.00	\$2,025.00	25% 25%	\$169.00
SNEV	Sendsuite Live	Eastern Connection (25)	\$10,000.00	\$2,520.00	16%		N/A N/A	N/A N/A	N/A N/A	\$540.00	\$1,350.00	25%	\$113.00
SNEX	Sendsuite Live	Eastern Connection (10)	\$5,000.00	\$4,200.00		N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNF1	Sendsuite Live	Canpar (1)	\$600.00	\$504.00	16%	N/A	N/A	N/A	N/A	\$108.00	\$81.00	25%	\$7.00
SNF2	Sendsuite Live	Canpar (2)	\$900.00	\$756.00	16%		N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNFC	Sendsuite Live	Canpar (100)	\$10,000.00	\$8,400.00	16%		N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNFE	Sendsuite Live	Canpar (Enterprise)	\$20,000.00	\$16.800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNFL	Sendsuite Live	Canpar (50)	\$6,000.00	\$5,040.00	16%	N/A	N/A	N/A	N/A	\$1,080.00	\$810.00	25%	\$68.00
SNFT	Sendsuite Live	Canpar (25)	\$4,000.00	\$3,360.00		N/A	N/A	N/A	N/A	\$720.00	\$540.00	25%	\$45.00
SNFV	Sendsuite Live	Canpar (5)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNFX	Sendsuite Live	Canpar (10)	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SNG1	Sendsuite Live	Globaltranz (1)	\$900.00	\$756.00		N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNG2	Sendsuite Live	Globaltranz (2)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNGC	Sendsuite Live	Globaltranz (100)	\$20,000.00				N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNGE	Sendsuite Live	Globaltranz (Enterprise)	\$25,000.00		16%		N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNGL	Sendsuite Live	Globaltranz (50)	\$15,000.00	\$12,600.00	16%	N/A N/A	N/A	N/A	N/A N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNGT	Sendsuite Live	Globaltranz (25)	\$10,000.00	\$8,400.00	16%		N/A	N/A N/A	N/A N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNGV SNGX	Sendsuite Live Sendsuite Live	Globaltranz (5) Globaltranz (10)	\$3,000.00 \$5,000.00	\$2,520.00 \$4,200.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$540.00 \$900.00	\$405.00 \$675.00	25% 25%	\$34.00 \$57.00
SNH1	Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (1)	\$5,000.00	\$4,200.00	16%		N/A N/A	N/A N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNH1 SNH2	Sendsuite Live Sendsuite Live	LTL Czanite Rating / BOLs (per carrier) (1) LTL Czanite Rating / BOLs (per carrier) (2)	\$900.00	\$756.00	16%		N/A N/A	N/A N/A	N/A N/A	\$162.00	\$122.00 \$203.00	25% 25%	\$11.00 \$17.00
SNHC	Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (100)	\$20,000.00	\$16.800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNHE	Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (Foto)	\$25,000.00	\$21,000.00	16%		N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNHL	Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (50)	\$15,000.00	\$12,600.00	16%		N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNHT	Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNHV	Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (5)	\$3,000.00	\$2,520.00	16%		N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNHX	Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNJ1	SendSuite Live	Miscellaneous Domestic carriers (1)	\$900.00	\$545.00	39%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNJ2	SendSuite Live	Miscellaneous Domestic carriers (2)	\$1,500.00	\$1,090.00	27%		N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNJC	SendSuite Live	Miscellaneous Domestic carriers (100)	\$20,000.00	\$7,255.00			N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNJE	SendSuite Live	Miscellaneous Domestic carriers (Enterprise)	\$25,000.00	\$18,145.00	27%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNJL	SendSuite Live	Miscellaneous Domestic carriers (50)	\$15,000.00	\$5,445.00	64%		N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNJT	SendSuite Live	Miscellaneous Domestic carriers (25)	\$10,000.00	\$3,630.00	64%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNJV SNJX	SendSuite Live SendSuite Live	Miscellaneous Domestic carriers (5)	\$3,000.00 \$5.000.00	\$1,305.00 \$1,815.00	57% 64%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$540.00 \$900.00	\$405.00 \$675.00	25% 25%	\$34.00 \$57.00
SNIX SNK1	Sendsuite Live Sendsuite Live	Miscellaneous Domestic carriers (10) Miscellaneous Canada Carrier (1)	\$5,000.00	\$1,815.00 \$756.00			N/A N/A	N/A N/A	N/A N/A	\$900.00	\$675.00 \$122.00	25%	\$57.00 \$11.00
SNK1 SNK2	Sendsuite Live Sendsuite Live	Miscellaneous Canada Carrier (1) Miscellaneous Canada Carrier (2)	\$1,500.00	\$1,260.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$162.00	\$122.00 \$203.00	25%	\$11.00 \$17.00
SNKC	Sendsuite Live	Miscellaneous Canada Carrier (2)	\$20.000.00	\$16.800.00	16%	N/A	N/A	N/A	N/A	\$3,600,00	\$2,700.00	25%	\$225.00
SNKF	Sendsuite Live	Miscellaneous Canada Carrier (100) Miscellaneous Canada Carrier (Enterprise)	\$25,000.00	\$21,000.00		N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNKI	Sendsuite Live	Miscellaneous Canada Carrier (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNKT	Sendsuite Live	Miscellaneous Canada Carrier (35)	\$10,000.00	\$8,400.00			N/A	N/A	N/A	\$1.800.00	\$1,350.00	25%	\$109.00
SNKV	Sendsuite Live	Miscellaneous Canada Carrier (5)	\$3,000.00	\$2,520.00			N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNKX	Sendsuite Live	Miscellaneous Canada Carrier (10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNL1	SendSuite Live	Purolator (1)	\$600.00	\$504.00	16%	N/A	N/A	N/A	N/A	\$108.00	\$81.00	25%	\$7.00
SNL2	SendSuite Live	Purolator (2)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNLC	SendSuite Live	Purolator (100)	\$10,000.00	\$7,255.00	27%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNLE	SendSuite Live	Purolator (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNLL	SendSuite Live	Purolator (50)	\$6,000.00	\$5,040.00			N/A	N/A	N/A	\$1,080.00	\$810.00	25%	\$68.00
SNLT	SendSuite Live	Purolator (25)	\$4,000.00	\$3,360.00	16%	N/A	N/A	N/A	N/A	\$720.00	\$540.00	25%	\$45.00
SNLV	SendSuite Live	Purolator (5)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Maintenance for years 2-5	1	1											
PCN	Category	Description	Equipment MCDD	contract price	OFE MCDD	MCDD MAINTENIACE	Annual Maintenance Years 2-5	9/ OFF MCDD	Monthly CI A	MCDD CMA	Annual CMA Vacro 2 E	% OFF MCDD	Monthly CMA
SNLX	SendSuite Live	Purolator (10)	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SNM1	Sendsuite Live	Midland Courier (1)	\$2,000.00	\$7,000.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNM2	Sendsuite Live	Midland Courier (2)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNMC	Sendsuite Live	Midland Courier (100)	\$20,000.00	\$16.800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNME	Sendsuite Live	Midland Courier (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3.375.00	25%	\$282.00
SNML	Sendsuite Live	Midland Courier (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNMT	Sendsuite Live	Midland Courier (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNMV	Sendsuite Live	Midland Courier (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNMX	Sendsuite Live	Midland Courier (10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNN1	Sendsuite Live	Newgistics (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNN2	Sendsuite Live	Newgistics (2)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNNC	Sendsuite Live	Newgistics (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNNE	Sendsuite Live	Newgistics (Enterprise)	\$25,000.00	\$21,000.00	16%		N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNNL	Sendsuite Live	Newgistics (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNNT	Sendsuite Live	Newgistics (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNNV	Sendsuite Live	Newgistics (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNNX	Sendsuite Live	Newgistics (10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNP1	Sendsuite Live	Norco (1)	\$900.00	\$756.00	16%		N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNP2	Sendsuite Live	Norco (2)	\$1,500.00	\$1,260.00	16%		N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNPC	Sendsuite Live	Norco (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNPE	Sendsuite Live	Norco (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNPL	Sendsuite Live	Norco (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNPT	Sendsuite Live	Norco (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25% 25%	\$113.00
SNPV	Sendsuite Live	Norco (5)	\$3,000.00	\$2,520.00	16%		N/A	N/A	N/A	\$540.00	\$405.00		\$34.00
SNPX SNR1	Sendsuite Live	Norco (10)	\$5,000.00	\$4,200.00	16%	N/A N/A	N/A N/A	N/A	N/A N/A	\$900.00	\$675.00	25%	\$57.00
	Sendsuite Live	Ontrac (1)	\$900.00	\$756.00	16%			N/A	N/A N/A	\$162.00	\$122.00	25%	\$11.00
SNR2 SNRC	Sendsuite Live	Ontrac (2)	\$1,500.00	\$1,260.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$270.00 \$3.600.00	\$203.00	25%	\$17.00
SNRE	Sendsuite Live Sendsuite Live	Ontrac (100) Ontrac (Enterprise)	\$20,000.00 \$25,000.00	\$16,800.00 \$21,000.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$4,500.00	\$2,700.00 \$3,375.00	25% 25%	\$225.00 \$282.00
SNRI	Sendsuite Live	Ontrac (Enterprise)	\$25,000.00	\$12,000.00	16%		N/A N/A	N/A N/A	N/A N/A	\$2,700.00	\$3,375.00	25%	\$262.00
SNRT	Sendsuite Live Sendsuite Live	Ontrac (50)	\$15,000.00 \$10.000.00	\$12,600.00	16%		N/A N/A	N/A N/A	N/A N/A	\$1,800.00	\$2,025.00 \$1,350.00	25%	\$169.00
SNRV	Sendsuite Live	Ontrac (25)	\$3,000.00	\$2,520.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNRX	Sendsuite Live	Ontrac (5)	\$5,000.00	\$4,200.00	16%		N/A N/A	N/A N/A	N/A	\$900.00	\$405.00 \$675.00	25%	\$57.00
SNS1	Sendsuite Live	Spee-Dee (1)	\$900.00	\$756.00			N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNS2	Sendsuite Live	Spee-Dee (1)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNSC	Sendsuite Live	Spee-Dee (100)	\$20,000.00	\$16,800.00	16%		N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNSE	Sendsuite Live	Spee-Dee (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3.375.00	25%	\$282.00
SNSL	Sendsuite Live	Spee-Dee (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNST	Sendsuite Live	Spee-Dee (25)	\$10,000.00	\$8,400.00	16%		N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNSV	Sendsuite Live	Spee-Dee (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNSX	Sendsuite Live	Spee-Dee (10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNT1	Sendsuite Live	Streamlite (1)	\$900.00	\$756.00	16%		N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNT2	Sendsuite Live	Streamlite (2)	\$1,500,00	\$1,260.00	16%		N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNTC	Sendsuite Live	Streamlite (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNTE	Sendsuite Live	Streamlite (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNTL	Sendsuite Live	Streamlite (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNTT	Sendsuite Live	Streamlite (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNTV	Sendsuite Live	Streamlite (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNTX	Sendsuite Live	Streamlite (10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNU1	Sendsuite Live	Dicom (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNU2	Sendsuite Live	Dicom (2)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNUC	Sendsuite Live	Dicom (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNUE	Sendsuite Live	Dicom (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNUL	Sendsuite Live	Dicom (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNUT	Sendsuite Live	Dicom (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNUV	Sendsuite Live	Dicom (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNUX	Sendsuite Live	Dicom (10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNV1	Sendsuite Live	Velocity (1)	\$900.00	\$756.00	16% 16%	N/A	N/A N/A	N/A N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNV2	Sendsuite Live	Velocity (2)	\$1,500.00	\$1,260.00					N/A	\$270.00	\$203.00	25%	\$17.00
SNVC SNVE	Sendsuite Live	Velocity (100)	\$20,000.00	\$16,800.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$3,600.00 \$4.500.00	\$2,700.00	25% 25%	\$225.00
SNVL	Sendsuite Live Sendsuite Live	Velocity (Enterprise)	\$25,000.00 \$15.000.00	\$21,000.00 \$12,600.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$4,500.00	\$3,375.00 \$2,025.00	25%	\$282.00 \$169.00
SNVT	Sendsuite Live	Velocity (50) Velocity (25)	\$10,000.00	\$8,400.00	16%		N/A N/A	N/A N/A	N/A	\$1,800.00	\$1,350.00	25%	\$109.00
SNVV	Sendsuite Live	Velocity (25)	\$3,000.00	\$2,520.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A	\$540.00	\$1,350.00	25%	\$34.00
SNVX	Sendsuite Live	Velocity (10)	\$5,000.00	\$4,320.00	16%		N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNY1	Sendsuite Live	ICS Courier (1)	\$900.00	\$756.00	16%		N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNY2	Sendsuite Live	ICS Courier (1)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNYC	Sendsuite Live	ICS Courier (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600,00	\$2,700.00	25%	\$225.00
SNYE	Sendsuite Live	ICS Courier (Enterprise)	\$25,000.00	\$21,000.00		N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNYL	Sendsuite Live	ICS Courier (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNYT	Sendsuite Live	ICS Courier (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNYV	Sendsuite Live	ICS Courier (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNYX	Sendsuite Live	ICS Courier (10)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNZ1	Sendsuite Live	Cardinal Courier (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNZ2	Sendsuite Live	Cardinal Courier (2)	\$1,500.00	\$1,260.00		N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNZC	Sendsuite Live	Cardinal Courier (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNZE	Sendsuite Live	Cardinal Courier (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNZL	Sendsuite Live	Cardinal Courier (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNZT	Sendsuite Live	Cardinal Courier (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNZV	Sendsuite Live	Cardinal Courier (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
		Cardinal Courier (10)	\$5,000,00	\$4 200 00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNZX	Sendsuite Live												
SNZX SPMS	Information Management	Package Manager Solution 1 (new Ascent placements only)	\$10,380.00	\$8,720.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SNZX SPMS SS1C	Information Management SendSuite Live	Package Manager Solution 1 (new Ascent placements only) SendSuite Live Mail Center Package	\$10,380.00 \$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SNZX SPMS SS1C SSCA	Information Management SendSuite Live SendSuite Live	Package Manager Solution 1 (new Ascent placements only) SendSuite Live Mail Center Package Additional Carrier Account Activation	\$10,380.00 \$5,000.00 \$1,000.00	\$4,200.00 \$840.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A \$180.00	N/A \$135.00	N/A 25%	N/A \$12.00
SNZX SPMS SS1C SSCA SSCF	Information Management SendSuite Live SendSuite Live SendSuite Live	Package Manager Solution 1 (new Ascent placements only) SendSuite Live Mail Center Package Additional Carrier Account Activation Standard FedEx Carrier Activation	\$10,380.00 \$5,000.00 \$1,000.00 \$0.00	\$4,200.00 \$840.00 \$0.00	16% 16% 0%	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A \$180.00 N/A	N/A \$135.00 N/A	N/A 25% N/A	N/A \$12.00 N/A
SNZX SPMS SS1C SSCA	Information Management SendSuite Live SendSuite Live	Package Manager Solution 1 (new Ascent placements only) SendSuite Live Mail Center Package Additional Carrier Account Activation	\$10,380.00 \$5,000.00 \$1,000.00	\$4,200.00 \$840.00	16% 16% 0%	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A \$180.00	N/A \$135.00	N/A 25%	N/A \$12.00

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

DCN	Catagony	Description	Fauinment MCDD	contract price	% OFF MCDD	MCDD MAINTENACE	Annual Maintenance Years 2-5	9/ OFF MCDD	Monthly CLA	MCDD CMA	Annual CMA Vacra 2 E	% OFF MCDD	Monthly CMA
PCN SSCW	Category SendSuite Live	Description USPS On-Line Postage Activation (IOP)	Equipment MSRP \$0.00	\$0.00	% OFF IVISKP	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSFF	SendSuite Live SendSuite Accessories	Regional Carrier Set-Up Fee	\$750.00	\$630.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSH1	SendSuite Live	Additional SendSuite Live (1) Standard Single User Locations	\$15.000.00	\$3,400.00	77%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SSH2	SendSuite Live	Additional SendSuite Live (1) Standard Single User Locations Additional SendSuite Live (2) Standard Single User Locations	\$10,000.00	\$6.805.00	32%	N/A	N/A	N/A	N/A	\$1.800.00	\$1,350.00	25%	\$113.00
SSHC	SendSuite Live	Additional SendSuite Live (100) Standard Single User Locations	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SSHE	SendSuite Live	Additional SendSuite Live (Enterprise) Standard Single User Locations	\$250,000.00	\$210.000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSHI	SendSuite Live	Additional SendSuite Live (50) Standard Single User Locations	\$2,000,00	\$1,680,00	16%	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SSHT	SendSuite Live	Additional SendSuite Live (25) Standard Single User Locations	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SSHV	SendSuite Live	Additional SendSuite Live (5) Standard Single User Locations	\$7,500.00	\$6,300.00	16%	N/A	N/A	N/A	N/A	\$1,350.00	\$1,013.00	25%	\$85.00
SSHX	SendSuite Live	Additional SendSuite Live (10) Standard Single User Locations	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SSL1	SendSuite Live	SendSuite Live Standard License - Single Location/Single Workstation	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SSL2	SendSuite Live	SendSuite Live Standard License - 2 Locations/Unlimited Workstations	\$20,000.00	\$14,515.00	27%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SSLC	SendSuite Live	SendSuite Live Standard License - 100 Location/Unlimited Workstations	\$150,000.00	\$90,720.00	40%	N/A	N/A	N/A	N/A	\$27,000.00	\$20,250.00	25%	\$1,688.00
SSLE	SendSuite Live	SendSuite Live Standard License - Enterprise/Unlimited Workstations	\$250,000.00	\$210,000.00	16%	N/A	N/A	N/A	N/A	\$45,000.00	\$33,750.00	25%	\$2,813.00
SSLL	SendSuite Live	SendSuite Live Standard License - 50 Location/Unlimited Workstations	\$100,000.00	\$68,040.00	32%	N/A	N/A	N/A	N/A	\$18,000.00	\$13,500.00	25%	\$1,125.00
SSLN	SendSuite Live	SendSuite Live Standard License - Single Location/Unlimited Workstations	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
0017	0 10 11 11	0 10 2 11 01 1 11 11 01 11 11 11 11 11 11 11 1		045 000 00	4007	N/A	N/A	N/A		040 500 00	010 105 00	050/	
SSLT	SendSuite Live	SendSuite Live Standard License - 25 Location/Unlimited Workstations	\$75,000.00	\$45,360.00	40%				N/A	\$13,500.00	\$10,125.00	25%	\$844.00
SSLV	SendSuite Live	SendSuite Live Standard License - 5 Location/Unlimited Workstations	\$37,500.00	\$16,330.00	56%	N/A	N/A	N/A	N/A	\$6,750.00	\$5,063.00	25%	\$422.00
COL V	Caral Cuita I iua	CondCode Live Chandred Liverey ACL continue (Latin Medical Continue)	650 000 00	600.000.00	FF0/	NI/A	N/A	A1/A	N/A	eo ooo co	\$6,750.00	250/	6500.00
SSLX	SendSuite Live	SendSuite Live Standard License - 10 Location/Unlimited Workstations	\$50,000.00	\$22,680.00	55%	N/A	N/A	N/A	N/A	\$9,000.00	\$6,750.00	25%	\$563.00
0017	Caral Cuita I iua	Additional Medicate Lineary (Condition Line Chandred Co. 1	64.000.00	60 700 00	0001	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSLZ	SendSuite Live	Additional Workstation License (SendSuite Live Standard Single Location)	\$4,000.00	\$2,720.00	32%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSN1	SendSuite Live	SendSuite Live Extended License - Single Location/Unlimited Workstations	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
OOIVI	GENOONIE LIVE	Ochoodile Live Extended Elderise - Single Eddallon/Orininfilled Workstations	φ20,000.00	φ2 1,000.00	10%	IN/PA	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A
SSN2	SendSuite Live	SendSuite Live Extended License - 2 Locations/Unlimited Workstations	\$40,000.00	\$33,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
00142	Geriusuite Live	Gendound Live Extended Liberise - 2 Educations/Orininited WorkStations	φ40,000.00	φοο,υυυ.00	10%	INA	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A	IN/A
SSNC	SendSuite Live	SendSuite Live Extended License - 100 Location/Unlimited Workstations	\$350,000.00	\$294,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSNE	SendSuite Live	SendSuite Live Extended License - Enterprise/Unlimited Workstations	\$350.000.00		16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
OONE	CONGOGNO LIVO	Condition End Extended Electrical Enterprises of Minimizer Professions	00.000,0000	Q201,000.00	1070	1477	1377	1477	1473	1427	1471	1477	1477
SSNL	SendSuite Live	SendSuite Live Extended License - 50 Location/Unlimited Workstations	\$250,000.00	\$210,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSNT	SendSuite Live	SendSuite Live Extended License - 25 Location/Unlimited Workstations	\$150,000.00	\$126,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSNV	SendSuite Live	SendSuite Live Extended License - 5 Location/Unlimited Workstations	\$50,000.00	\$42,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSNX	SendSuite Live	SendSuite Live Extended License - 10 Location/Unlimited Workstations	\$75,000.00	\$63,000,00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSPT	SendSuite Accessories	Carrier Set Up Fee – per carrier	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSR0	SendSuite Accessories SendSuite Accessories	Carrier Set Up Fee – per carrier Carrier Set Up Fee – per carrier	\$500.00	\$420.00	16%	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
						N/A							
SSR0 SSVA SSVE	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping	Carrier Set Up Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP	\$500.00 \$2,000.00 \$5,000.00	\$420.00 \$1,680.00 \$4,200.00	16% 16% 16%	N/A N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A
SSR0 SSVA SSVE SSYI	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping SendSuite Live	Carrier Set Up Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP SendSuite Live PlanetPress/eRR Only License (1)	\$500.00 \$2,000.00 \$5,000.00 \$9,000.00	\$420.00 \$1,680.00 \$4,200.00 \$7,560.00	16% 16% 16% 16%	N/A N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A \$1,620.00	N/A N/A N/A \$1,215.00	N/A N/A N/A 25%	N/A N/A N/A \$102.00
SSR0 SSVA SSVE SSY1 SSY2	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping SendSuite Live SendSuite Live	Carrier Set Un Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP SendSuite Live PlanelPress/eRR Only License (1) SendSuite Live PlanelPress/eRR Only License (2)	\$500.00 \$2,000.00 \$5,000.00 \$9,000.00 \$15,000.00	\$420.00 \$1,680.00 \$4,200.00 \$7,560.00 \$12,600.00	16% 16% 16% 16% 16%	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A \$1,620.00 \$2,700.00	N/A N/A N/A \$1,215.00 \$2,025.00	N/A N/A N/A 25% 25%	N/A N/A N/A \$102.00 \$169.00
SSR0 SSVA SSVE SSYI SSY2 SSY2	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping SendSuite Live SendSuite Live SendSuite Live	Carrier Set Un Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP SendSuite Live PlanetPress/eRR Only License (1) SendSuite Live PlanetPress/eRR Only License (2) SendSuite Live PlanetPress/eRR Only License (100)	\$500.00 \$2,000.00 \$5,000.00 \$9,000.00 \$15,000.00 \$100,000.00	\$420.00 \$1,680.00 \$4,200.00 \$7,560.00 \$12,600.00 \$84,000.00	16% 16% 16% 16% 16%	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A \$1,620.00 \$2,700.00 \$18,000.00	N/A N/A N/A \$1,215.00 \$2,025.00 \$13,500.00	N/A N/A N/A 25% 25% 25%	N/A N/A N/A \$102.00 \$169.00 \$1,125.00
SSR0 SSV4 SSVE SSY1 SSY2 SSYC SSYC	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping SendSuite Live SendSuite Live SendSuite Live Sendsuite Live	Carrier Set Un Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP SendSuite Live PlaneffresseRR Only License (1) SendSuite Live PlaneffresseRR Only License (2) SendSuite Live PlaneffresseRR Only License (100) SendSuite Live PlaneffresseRR Only License (100) SendSuite Live PlaneffresseRR Only License (Enterprise)	\$500.00 \$2,000.00 \$5,000.00 \$9,000.00 \$15,000.00 \$100,000.00	\$420.00 \$1,680.00 \$4,200.00 \$7,560.00 \$12,600.00 \$84,000.00 \$84,000.00	16% 16% 16% 16% 16% 16%	N/A N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A \$1,620.00 \$2,700.00 \$18,000.00 \$18,000.00	N/A N/A N/A \$1,215.00 \$2,025.00 \$13,500.00 \$13,500.00	N/A N/A N/A 25% 25% 25% 25%	N/A N/A N/A \$102.00 \$169.00 \$1,125.00 \$1,125.00
SSR0 SSVA SSVE SSYE SSY1 SSY1 SSY2 SSY2 SSYC SSYC SSYE SSYC SSYE SSYN SSYN	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping SendSuite Live SendSuite Live Sendsuite Live Sendsuite Live Sendsuite Live	Carrier Set Un Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP SendSuite Live PlanelPress/eRR Only License (1) SendSuite Live PlanelPress/eRR Only License (2) SendSuite Live PlanelPress/eRR Only License (100) SendSuite Live PlanelPress/eRR Only License (100) SendSuite Live PlanelPress/eRR Only License (Enterprise) SendSuite Live PlanelPress/eRR Only License (610)	\$500.00 \$2,000.00 \$5,000.00 \$9,000.00 \$15,000.00 \$100,000.00 \$100,000.00	\$420.00 \$1,680.00 \$4,200.00 \$7,560.00 \$12,600.00 \$84,000.00 \$84,000.00 \$75,600.00	16% 16% 16% 16% 16% 16% 16%	N/A	N/A N/A N/IA N/IA N/IA N/IA N/IA N/IA	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A \$1,620.00 \$2,700.00 \$18,000.00 \$18,000.00 \$16,200.00	N/A N/A N/A \$1,215.00 \$2,025.00 \$13,500.00 \$13,500.00 \$12,150.00	N/A N/A N/A 25% 25% 25% 25% 25% 25%	N/A N/A N/A \$102.00 \$169.00 \$1,125.00 \$1,125.00 \$1,013.00
SSR0 SSVA SSVE SSY1 SSY2 SSYC SSYC SSYC SSYE SSYL	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping SendSuite Live	Carrier Set Un Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP SendSuite Live PlanetPress/eRR Only License (1) SendSuite Live PlanetPress/eRR Only License (2) SendSuite Live PlanetPress/eRR Only License (10) SendSuite Live PlanetPress/eRR Only License (100) SendSuite Live PlanetPress/eRR Only License (Enterprise) SendSuite Live PlanetPress/eRR Only License (50) SendSuite Live PlanetPress/eRR Only License (50)	\$500.00 \$2,000.00 \$5,000.00 \$9,000.00 \$100,000.00 \$100,000.00 \$90,000.00 \$75,000.00	\$420.00 \$1,680.00 \$4,200.00 \$7,560.00 \$12,600.00 \$84,000.00 \$75,600.00 \$63,000.00	16% 16% 16% 16% 16% 16% 16% 16%	N/A	N/A	N/A N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A \$1,620.00 \$2,700.00 \$18,000.00 \$18,000.00 \$16,200.00 \$13,500.00	N/A N/A N/A \$1,215.00 \$2,025.00 \$13,500.00 \$13,500.00 \$12,150.00 \$10,125.00	N/A N/A N/A 25% 25% 25% 25% 25% 25% 25%	N/A N/A N/A \$102.00 \$169.00 \$1,125.00 \$1,125.00 \$1,013.00 \$844.00
SSR0 SSVA SSVE SSYI SSY1 SSY2 SSYC SSYC SSYC SSYC SSYC SSYC SSYC	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping Sendsuite Live	Carrier Set Un Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP SendSuite Live PlanelPress/eRR Only License (1) SendSuite Live PlanelPress/eRR Only License (2) SendSuite Live PlanelPress/eRR Only License (100) SendSuite Live PlanelPress/eRR Only License (100) SendSuite Live PlanelPress/eRR Only License (Enterprise) SendSuite Live PlanelPress/eRR Only License (50) SendSuite Live PlanelPress/eRR Only License (55) SendSuite Live PlanelPress/eRR Only License (25) SendSuite Live PlanelPress/eRR Only License (56)	\$500.00 \$2,000.00 \$5,000.00 \$9,000.00 \$15,000.00 \$100,000.00 \$90,000.00 \$75,000.00 \$30,000.00	\$420.00 \$1,680.00 \$4,200.00 \$7,560.00 \$12,600.00 \$84,000.00 \$75,600.00 \$75,600.00 \$63,000.00 \$25,200.00	16% 16% 16% 16% 16% 16% 16% 16% 16%	N/A	NIA	N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	N/A	N/A N/A N/A \$1,620.00 \$2,700.00 \$18,000.00 \$18,000.00 \$16,200.00 \$13,500.00 \$5,400.00	N/A N/A N/A \$1,215.00 \$2,025.00 \$13,500.00 \$13,500.00 \$12,150.00 \$10,125.00 \$4,050.00	N/A N/A N/A 25% 25% 25% 25% 25% 25% 25% 25% 25%	N/A N/A N/A \$102.00 \$169.00 \$1,125.00 \$1,125.00 \$1,125.00 \$1,013.00 \$844.00 \$338.00
SSR0 SSVA SSVE SSY1 SSY2 SSY2 SSYC SSYC SSYC SSYC SSYC SSYC	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping Sendsuite Shipping Sendsuite Live	Carrier Set Un Fee – per carrier Address EZ Import ARR Coversheet Interface for SSL-PP SendSuite Live PlanetPressieRR Only License (1) SendSuite Live PlanetPressieRR Only License (2) SendSuite Live PlanetPressieRR Only License (10) SendSuite Live PlanetPressieRR Only License (10) SendSuite Live PlanetPressieRR Only License (50) SendSuite Live PlanetPressieRR Only License (50) SendSuite Live PlanetPressieRR Only License (50) SendSuite Live PlanetPressieRR Only License (55) SendSuite Live PlanetPressieRR Only License (15) SendSuite Live PlanetPressieRR Only License (15)	\$500.00 \$2,000.00 \$5,000.00 \$9,000.00 \$15,000.00 \$100,000.00 \$90,000.00 \$75,000.00 \$30,000.00	\$420.00 \$1,680.00 \$4,200.00 \$7,560.00 \$12,600.00 \$84,000.00 \$75,600.00 \$63,000.00 \$25,200.00 \$42,000.00	16% 16% 16% 16% 16% 16% 16% 16% 16%	N/A	NI/A NI/A NI/A NI/A NI/A NI/A NI/A NI/A	N/A	N/A	N/A N/A N/A \$1,620.00 \$2,700.00 \$18,000.00 \$18,000.00 \$16,200.00 \$13,500.00 \$5,400.00 \$9,000.00	N/A N/A N/A \$1,215.00 \$2,025.00 \$13,500.00 \$13,500.00 \$12,150.00 \$10,125.00 \$4,050.00	N/A N/A N/A 25% 25% 25% 25% 25% 25% 25% 25% 25% 25%	N/A N/A N/A \$102.00 \$169.00 \$1,125.00 \$1,125.00 \$1,013.00 \$844.00 \$338.00 \$563.00
SSR0 SSVA SSVE SSVI SSYE SSY2 SSVE SSVC SSVE SSVC SSVE SSVC SSVE SSVI SSVI SSVI SSVI SSVI SSVI SSVI	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping SendSuite Live	Carrier Set Un Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP SendSuite Live PlanelPress/eRR Only License (1) SendSuite Live PlanelPress/eRR Only License (2) SendSuite Live PlanelPress/eRR Only License (100) SendSuite Live PlanelPress/eRR Only License (100) SendSuite Live PlanelPress/eRR Only License (Enterprise) SendSuite Live PlanelPress/eRR Only License (50) SendSuite Live PlanelPress/eRR Only License (25) SendSuite Live PlanelPress/eRR Only License (5) SendSuite Live PlanelPress/eRR Only License (10)	\$500.00 \$2,000.00 \$5,000.00 \$15,000.00 \$15,000.00 \$100,000.00 \$100,000.00 \$75,000.00 \$30,000.00 \$50,000.00 \$55,000.00	\$420.00 \$1,680.00 \$4,200.00 \$7,560.00 \$12,600.00 \$84,000.00 \$75,600.00 \$63,000.00 \$25,200.00 \$42,000.00	16% 16% 16% 16% 16% 16% 16% 16% 16% 16%	N/A	NI/A NI/A NI/A NI/A NI/A NI/A NI/A NI/A	N/A	N/A	N/A N/A N/A \$1,620.00 \$2,700.00 \$18,000.00 \$18,000.00 \$16,200.00 \$13,500.00 \$5,400.00 \$9,000.00	N/A N/A N/A N/A N/A \$1,215.00 \$2,025.00 \$13,500.00 \$13,500.00 \$12,150.00 \$10,125.00 \$40,950.00 \$6,750.00	N/A N/A N/A 25% 25% 25% 25% 25% 25% 25% 25% 25% 25%	N/A N/A N/A \$102.00 \$169.00 \$1,125.00 \$1,125.00 \$1,013.00 \$844.00 \$338.00 \$563.00 \$57.00
SSR0 SSV4 SSVE SSY1 SSY2 SSY2 SSY2 SSY2 SSY2 SSY4 SSY5 SSY5 SSY5 SSY6 SSY7 SSY7 SSY8 SSY8 SSS21 SSS22 SSS23	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping SendSuite Live	Carrier Set Un Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP sendSuite Live PlanetfresserRR Only License (1) SendSuite Live PlanetffresserRR Only License (2) SendSuite Live PlanetffresserRR Only License (10) SendSuite Live PlanetffresserRR Only License (100) SendSuite Live PlanetffresserRR Only License (Enterprise) SendSuite Live PlanetffresserRR Only License (50) SendSuite Live PlanetffresserRR Only License (55) SendSuite Live PlanetffresserRR Only License (55) SendSuite Live PlanetffresserRR Only License (10) SendSuite Live PlanetffresserRR Only License (10) SendSuite Live PlanetffresserRR Only License (10) SendSuite Live Planetffress Interface (1)	\$500.00 \$2,000.00 \$5,000.00 \$9,000.00 \$15,000.00 \$100,000.00 \$90,000.00 \$75,000.00 \$530,000.00 \$5,000.00 \$75,000.00	\$420.00 \$1,680.00 \$4,200.00 \$7,560.00 \$12,600.00 \$84,000.00 \$75,600.00 \$63,000.00 \$25,200.00 \$42,000.00 \$6,300.00	16% 16% 16% 16% 16% 16% 16% 16% 16% 16%	NI/A NI/A NI/A NI/A NI/A NI/A NI/A NI/A	NIA	N/A	N/A	N/A N/A N/A \$1,620.00 \$2,700.00 \$18,000.00 \$16,200.00 \$16,200.00 \$5,400.00 \$9,000.00 \$10,3500.00 \$10,3500.00 \$10,3500.00 \$10,3500.00 \$10,3500.00 \$10,3500.00	N/A N/A N/A N/A N/A S1,215.00 \$1,250.00 \$13,500.00 \$13,500.00 \$11,150.00 \$10,125.00 \$4,050.00 \$6,750.00 \$675.00 \$11,013.00	N/A N/A N/A 25% 25% 25% 25% 25% 25% 25% 25% 25% 25%	N/A N/A N/A \$102.00 \$169.00 \$1,125.00 \$1,125.00 \$1,013.00 \$844.00 \$338.00 \$563.00 \$57.00 \$85.00
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\$\$R0 \$\$VA \$\$VE \$\$YE \$\$YY \$\$SY \$\$SY \$\$SY \$\$SY \$\$SY \$\$S	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping SendSuite Live	Carrier Set Up Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP sendSuite Live PlanetPressidRR Only License (1) SendSuite Live PlanetPressidRR Only License (2) SendSuite Live PlanetPressidRR Only License (2) SendSuite Live PlanetPressidRR Only License (100) SendSuite Live PlanetPressidRR Only License (Enterprise) SendSuite Live PlanetPressidRR Only License (50) SendSuite Live PlanetPressidRR Only License (55) SendSuite Live PlanetPressidRR Only License (25) SendSuite Live PlanetPressidRR Only License (10) SendSuite Live PlanetPressidRR Only License (10) SendSuite Live PlanetPressidRR Only License (10) SendSuite Live PlanetPress Interface (2) SendSuite Live PlanetPress Interface (2) SendSuite Live PlanetPress Interface (2) SendSuite Live PlanetPress Interface (100)	\$500.00 \$2,000.00 \$5,000.00 \$9,000.00 \$10,000.00 \$100,000.00 \$75,000.00 \$50,000.00 \$5,000.00 \$7,500.00 \$25,000.00 \$25,000.00	\$420.00 \$1,680.00 \$7,560.00 \$7,560.00 \$84,000.00 \$84,000.00 \$63,000.00 \$25,200.00 \$42,000.00 \$42,000.00 \$21,000.00 \$21,000.00	16% 16% 16% 16% 16% 16% 16% 16% 16% 16%	NI/A NI/A NI/A NI/A NI/A NI/A NI/A NI/A	NIA	N/A	N/A	N/A N/A N/A \$1,620.00 \$2,700.00 \$18,000.00 \$18,000.00 \$16,200.00 \$5,400.00 \$9,000.00 \$9,000.00 \$4,500.00 \$4,500.00	N/A N/A N/A N/A N/A S1215 00 \$2,025 00 \$13,500.00 \$12,150.00 \$12,150.00 \$12,150.00 \$4,050.00 \$6,750.00 \$675.00 \$3,375.00 \$3,375.00	N/A N/A N/A 25% 25% 25% 25% 25% 25% 25% 25% 25% 25%	N/A N/A N/A \$102.00 \$189.00 \$1,125.00 \$1,125.00 \$1,013.00 \$844.00 \$338.00 \$563.00 \$57.00 \$85.00 \$282.00
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SSR0 SSV4 SSVE SSZE	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping Sendsuite Shipping SendSuite Live	Carrier Set Up Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP SendSuite Live PlanelPress/eRR Only License (1) SendSuite Live PlanelPress/eRR Only License (2) SendSuite Live PlanelPress/eRR Only License (2) SendSuite Live PlanelPress/eRR Only License (100) SendSuite Live PlanelPress/eRR Only License (100) SendSuite Live PlanelPress/eRR Only License (50) SendSuite Live PlanelPress/eRR Only License (50) SendSuite Live PlanelPress/eRR Only License (55) SendSuite Live PlanelPress/eRR Only License (55) SendSuite Live PlanelPress/eRR Only License (10) SendSuite Live PlanelPress Interface (10) SendSuite Tracking Enterprise TMS Services — Up to 50 000 transactions per year – billed separately TMS Services — Up to 550 000 transactions per year – billed separately TMS Services — Up to 500,000 transactions per year – billed separately TMS Services — Up to 500,000 transactions per year – billed separately TMS Services — Up to 500,000 transactions per year – billed separately TMS Services — Up to 500,000 transactions per year – billed separately TMS Services — Up to 500,000 transactions per year – billed separately TMS Services — Up to 500,000 transactions per year – billed separately TMS Services — Up to 500,000 transactions per year – billed separately TMS Services — Up to 500,000 transactions per year – billed separately TMS Services — Up	\$500.00 \$2,000.00 \$5,000.00 \$15,000.00 \$15,000.00 \$15,000.00 \$15,000.00 \$15,000.00 \$100,000.00 \$100,000.00 \$20	\$420.00 \$1,680.00 \$420.00 \$420.00 \$420.00 \$420.00 \$12,600.00 \$12,600.00 \$12,600.00 \$12,600.00 \$12,600.00 \$12,600.00 \$12,0	16% 16% 16% 16% 16% 16% 16% 16% 16% 16%	NIA	NIA	NIA	NIA	NIA NIA NIA S1,620,00 \$2,700,00 \$18,000,00 \$18,000,00 \$18,000,00 \$18,000,00 \$15,500,00 \$15,500,00 \$1,350,00 \$1,350,00 \$1,350,00 \$4,500,00 \$4,500,00 \$4,500,00 \$3,600,00 \$3,600,00 \$1,350,00 \$1,350,00 \$4,500,00 \$4,500,00 \$1,300,0	NIA NIA NIA NIA NIA S1,215.00 \$2,025.00 \$13,500.00 \$13,500.00 \$13,500.00 \$13,500.00 \$10,125.00 \$4,050.00 \$6,750.00 \$67,750.00 \$3,375.00 \$3,375.00 \$3,375.00 \$3,375.00 \$3,375.00 \$1,013.00	NIA NIA NIA NIA NIA NIA 25% 25% 25% 25% 25% 25% 25% 25% 25% 25%	NIA NIA NIA NIA NIA S102.00 \$169.00 \$169.00 \$11.25.00 \$11.25.00 \$11.25.00 \$11.25.00 \$11.25.00 \$11.25.00 \$1.013.00 \$344.00 \$348.40 \$338.00 \$565.30 \$585.00 \$585.00 \$585.00 \$5820.00 \$5820.00 \$5820.00 \$5820.00 \$5820.00 \$180.00 \$100.00
\$\$00 \$\$VA \$\$VE \$\$SVE \$\$SYE \$\$SZE \$\$S	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping Sendsuite Shipping Sendsuite Live	Carrier Set Un Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP SendSuite Live PlanetPress/eRR Only License (1) SendSuite Live PlanetPress/eRR Only License (2) SendSuite Live PlanetPress/eRR Only License (10) SendSuite Live PlanetPress/eRR Only License (100) SendSuite Live PlanetPress/eRR Only License (100) SendSuite Live PlanetPress/eRR Only License (50) SendSuite Live PlanetPress/eRR Only License (50) SendSuite Live PlanetPress/eRR Only License (55) SendSuite Live PlanetPress/eRR Only License (55) SendSuite Live PlanetPress Interface (10) SendSuite Live PlanetPress Interface (55) SendSuite Live PlanetPress Interface (50) SendSu	\$500.00 \$2,000.00 \$5,000.00 \$5,000.00 \$1,000.000 \$1,000.000 \$1,000.000 \$1,000.000 \$1,000.000 \$2,000.0000 \$2,000.0000 \$2,000.0000 \$2,000.0000 \$2,000.0000 \$2,000.0000 \$2,000.0000 \$2,000.0000 \$2,000.0000 \$2,000.0000 \$2,000.0000 \$2,000.0000 \$2,000.0000 \$2,000.00000 \$2,000.00000 \$2,000.000000000000000000000000000000000	\$420.00 \$1,800.0	16% 16% 16% 16% 16% 16% 16% 16% 16% 16%	NIA	NIA	NIA	NIA	NIA NIA NIA NIA NIA S162000 \$2,700.00 \$2,700.00 \$18,000.00 \$18,000.00 \$18,000.00 \$18,000.00 \$18,000.00 \$18,000.00 \$18,000.00 \$13,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,500.00 \$3,700.00 NIA	NIA NIA NIA NIA NIA NIA NIA NIA S1215.00 S2.025.00 S13.500.00 S2.025.00 NIA	NIA NIA NIA NIA NIA SSS 25% 25% 25% 25% 25% 25% 25% 25% 25% 25%	NIA NIA NIA NIA NIA S102:00 S169:00 S169:00 S11:25:00 S11:25:00 S11:25:00 S11:25:00 S11:25:00 S11:25:00 S11:25:00 S11:25:00 S11:25:00 S12:25:00 S12:25:00 S12:25:00 S12:25:00 S12:25:00 S12:25:00 S12:25:00 S12:25:00 S12:25:00 S13:00 NIA
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SSR00 SSVA SSVE SSVA SSVE SSVA SSVE SVE	SendSuite Accessories Sendsuite Shipping Sendsuite Shipping Sendsuite Shipping Sendsuite Live	Carrier Set Un Fee – per carrier Address EZ Import eRR Coversheet Interface for SSL-PP SendSuite Live PlanetPress/eRR Only License (1) SendSuite Live PlanetPress/eRR Only License (2) SendSuite Live PlanetPress/eRR Only License (100) SendSuite Live PlanetPress/eRR Only License (100) SendSuite Live PlanetPress/eRR Only License (100) SendSuite Live PlanetPress/eRR Only License (50) SendSuite Live PlanetPress/eRR Only License (50) SendSuite Live PlanetPress/eRR Only License (55) SendSuite Live PlanetPress/eRR Only License (55) SendSuite Live PlanetPress Interface (10) SendSuite Live PlanetPress Interface (50) SendS	\$500.00 \$2,000.00 \$5,000.00 \$5,000.00 \$1,000.000 \$1,000.000 \$1,000.000 \$1,000.000 \$1,000.000 \$2,000.000 \$3,000.0000 \$3,00	\$420.00 \$1,800.0	16% 16% 16% 16% 16% 16% 16% 16% 16% 16%	NIA	NIA	NIA	NIA	NIA NIA NIA NIA NIA S162000 \$2,700.00 \$2,700.00 \$18,000.00 \$18,000.00 \$18,000.00 \$18,000.00 \$18,000.00 \$18,000.00 \$18,000.00 \$18,000.00 \$10,500	NIA NIA NIA NIA NIA S1215.00 S2,025.00 S13.500.00 S13.375.00 S13.375.00 S2,700.00 S2,700.00 S2,025.00 NIA	NIA NIA NIA NIA NIA NIA 25% 25% 25% 25% 25% 25% 25% 25% 25% 25%	NIA NIA NIA NIA NIA S102:00 S169:00 S169:00 S11:25:00 S11:25:00 S11:25:00 S11:25:00 S11:25:00 S11:25:00 S11:25:00 S11:25:00 S11:25:00 S12:25:00 S13:00 NIA
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Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Manager of years 2.5		1											
PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRF	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
SW10	base system	Up to 10 Workstations (1)	\$3,500.00		16%	N/A	N/A	N/A	N/A	\$630.00	\$473.00	25%	\$40.00
SW20	base system	Up to 20 Workstations (1)	\$5,000.00	\$4,200.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SWS1	base system	Up to 10 Workstations (2)	\$4,500.00	\$3,780.00	16%	N/A	N/A	N/A	N/A	\$810.00	\$608.00	25%	\$51.00
SWS2	accessories	Up to 20 Workstations (2)	\$6,500.00	\$5,460.00	16%	N/A	N/A	N/A	N/A	\$1,170.00	\$878.00	25%	\$74.00
T101	Information Management	Carrier Log 1	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T102	Information Management	Custom Programmable Carrier - 1	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T103	Information Management	LTL Customer Programmable Carrier	\$350.00	\$294.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T104	Information Management	HazMat	\$950.00	\$798.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T105	Information Management	Differential Weighing (Offweight)	\$500.00	\$420.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T110		Multi-Workstation Client License	\$750.00	\$630.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T113	Information Management		\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T116	Information Management	DDX Link	\$1,995.00	\$1,676.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T118	Information Management		\$1,295.00	\$1,088.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T196003	SendSuite Live	SHIPREQUEST MULTI PACK (5PER PAK)	\$125.00	\$105.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T196027	Information Management	Software Meter Interface - per meter (DM Series only)	\$295.00	\$247.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T1NT	SendSuite Live	INTEGRATION ENABLER	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T209		USPS Std A Bulk Manifesting	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T210	Information Management		\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T211		UPS HundredWeight Rates	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T212		UPS Non-Manifested Rates	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T213	Information Management	UPS Drop Shipment Points	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T214	Information Management		\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T215	Information Management		\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T216		USPS International Rates	\$0.00	\$0.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T217		USPS Automation / Non Automation Rates	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T218		USPS Mixed Mail Manifest (Single Piece)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T219		USPS Drop Shipment Points	\$250.00	\$210.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T221	Sendsuite Express	FedEx Ground Multi-Weight	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T222	Sendsuite Express	FedEx Ground Drop Ship	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T230	Sendsuite Express	FedEx Ship Manager Server - Dom & Intl	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T234	Sendsuite Express	DHL Contract Rates	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T241	Information Management		\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T242	Information Management		\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T243	SendSuite Live	FedEx Ground Zip to Zone	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T245	Information Management	USPS 4th Class DBMC Manifesting (required for T218)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T246	Information Management	UPS Online Plus for PLD Electronic Manifesting	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		SendSuite Xpress Postal Manager- Software only - USPS Meter Rates Can											
T25B	SendSuite Express	Add USPS Manifesting	\$4,580.00	\$3,847.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T25C	SendSuite Express	SendSuite Xpress 300 Can Add Any Three Carriers	\$5,380.00	\$4,519.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T25D	SendSuite Express	SendSuite Xpress 400 Can Add Any Four Carriers	\$6,580.00	\$5,527.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T25E	SendSuite Express	SendSuite Xpress 500 - All Carriers, Networking and Simple Integration	\$7,780.00	\$6,535.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T265		USPS Std A Non-Profit Rates	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T271		USPS International Manifesting	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T286	Information Management	SpeeDee	\$750.00	\$630.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T289	SendSuite Live	FedEx Onsite Server Drop Shipment Points	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T290	Information Management	USPS Manifesting Drop Shipment Points	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T291	Sendsuite Express	DHL Plus Drop Shipment Points	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T293	Sendsuite Express	DHL Rates	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2AC	SendSuite Live	StreetSmart Address Cleansing	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2AF	Information Management	RDI Feature	\$795.00	\$667.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TODO	0 1 7 5		******	05.000.00	400/	0.400.00	*****	0.50/	007.00	****			
T2B3	Sendsuite Express	Special PM300 - 3 Carrier Solution USPS, FedEx and 1 additional Carrier	\$6,380.00	\$5,360.00	16%	\$426.00	\$320.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2CM	Information Management		\$895.00	\$751.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2DH T2EM	Sendsuite Express	DHL/Airborne Tech Bundle E-Mail Notification	\$0.00 \$750.00	\$0.00 \$630.00	0% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T2EU	Sendsuite Express SendSuite Live	e-Return Receipt Feature	\$750.00 \$1.895.00	\$630.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T2K1					16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A				\$18.00
T2MM	SendSuite Express	SendSuite Xpress Postal Manager 1	\$3,535.00	\$2,969.00	16%	N/A N/A	N/A N/A	N/A N/A		\$275.00 N/A	\$207.00 N/A	25% N/A	
T2P1		USPS Express Mail Manifesting Post Manager Accounting (Unlimited Dept) Software	\$0.00 \$4.580.00	\$0.00 \$2.895.00	37%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T2P3	Sendsuite Express	Post Manager Accounting (Unlimited Dept) Software PM300 - 3 Carrier Solution USPS, FedEx and 1 additional Carrier	\$4,580.00 \$5,380.00		16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T2P4	Sendsuite Express Sendsuite Express	PM300 - 3 Carrier Solution USPS, FedEx and 1 additional Carrier PM400 - 4 Carrier Solution USPS, FedEx and 2 additional Carriers	\$5,380.00 \$6,580.00	\$4,520.00 \$5,528.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T2R0		PM300 - 3 Carrier Solution Customer Loyalty License Renewal	\$5,380.00	\$4,520.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2R1	Sendsuite Express Sendsuite Express	PM400 - 4 Carrier Solution Customer Loyalty License Renewal	\$6,580.00	\$5,528.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T2R2	Sendsuite Express	PM500 - 5 Carrier Solution Customer Loyalty License Renewal	\$9,080.00	\$7,628.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2R3	Sendsuite Express	PM1000 - All Carrier Customer Loyalty License Renewal	\$12,780.00	\$10.736.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RC	SendSuite Express	Cross Sell SendSuite Xpress Package	\$5,380.00	\$4,519.00	16%	\$627.00	\$471.00	25%	\$40.00	N/A	N/A	N/A	N/A
T2RD	SendSuite Express	SendSuite Xpress 400 - 4 Carrier Loyalty Package	\$6,580.00	\$5,527.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RE	SendSuite Express	SendSuite Xpress 500 - All Carrier Loyalty Package	\$9,880.00	\$8,299.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
	2 STIGOUNG EXPICOS	SendSuite Xpress 1000 - All Carriers, Networking and Integration Loyalty	ψυ,000.00	ψυ,Συυ.ου	.070	ψ111.00	\$5.0.00	2070	42				
T2RG	SendSuite Express	Package	\$12,880.00	\$10,819.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RH	SendSuite Express	Ascent to Sendsuite Xpress 300 - 3 Carrier Loyalty Package	\$5,380.00		16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RJ	SendSuite Express	Ascent to Sendsuite Xpress 400 - 4 Carrier Loyalty Package	\$6,580.00	\$5,527.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RK	SendSuite Express	Ascent to Sendsuite Xpress 500 - All Carrier Loyalty Package	\$9,880.00	\$8,299.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
		Ascent to SS Sendsuite 1000 - All Carrier Networking and Integration Lovalty	**,****	. ,									
T2RL	SendSuite Express	Package	\$12,880.00	\$10,819.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
TOOL	Sendsuite Express	Site License for Desktop Express Plus	\$1,650.00	\$1,386.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2SL		Secure Archive Feature	\$495.00	\$415.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2SU	information Management		\$8,615.00	\$7,236.00	16%	N/A	N/A	N/A	N/A	\$1,288.00	\$966.00	25%	\$81.00
	Information Management SendSuite Tracking	SS Tracking Single Site Unlimited Workstations											
T2SU		Hosted SS Tracking Single Site Unlimited Workstations	\$8,615.00	\$7,236.00	16%	N/A	N/A	N/A	N/A	\$1,288.00	\$966.00	25%	\$81.00
T2SU T2X1	SendSuite Tracking			\$7,236.00			N/A						\$81.00
T2SU T2X1	SendSuite Tracking	Hosted SS Tracking Single Site Unlimited Workstations Upgrade SS Arrival Software Only To SS Tracking Single Site Unlimited Workstations		\$7,236.00 \$3,876.00			N/A N/A						\$81.00 \$46.00
T2SU T2X1 T2X2 T2X3	SendSuite Tracking SendSuite Tracking SendSuite Tracking	Hosted SS Tracking Single Site Unlimited Workstations Upgrade SS Arrival Software Only To SS Tracking Single Site Unlimited Workstations Upgrade SS Arrival Software Only To Hosted SS Tracking Single Site	\$8,615.00 \$4,615.00	\$7,236.00 \$3,876.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$1,288.00 \$724.00	\$966.00 \$543.00	25% 25%	\$46.00
T2SU T2X1 T2X2 T2X2 T2X3	SendSuite Tracking SendSuite Tracking SendSuite Tracking SendSuite Tracking	Hosted SS Tracking Single Site Unlimited Workstations Upgrade SS Arrival Software Only To SS Tracking Single Site Unlimited Workstations Upgrade SS Arrival Software Only To Hosted SS Tracking Single Site Unlimited Workstations	\$8,615.00 \$4,615.00 \$2,000.00	\$7,236.00 \$3,876.00 \$1,680.00	16% 16%	N/A N/A N/A	N/A N/A N/A	N/A N/A	N/A N/A	\$1,288.00 \$724.00 \$724.00	\$966.00 \$543.00 \$543.00	25% 25% 25%	\$46.00 \$46.00
T2SU T2X1 T2X2 T2X2 T2X3 T2X4 T310	SendSuite Tracking SendSuite Tracking SendSuite Tracking SendSuite Tracking Information Management	Hosted SS Tracking Single Site Unlimited Workstations Upgrade SS Armial Software Only To SS Tracking Single Site Unlimited Workstations Upgrade SS Armial Software Only To Hosted SS Tracking Single Site Unlimited Workstations 100 Ib. Tabletop Scale	\$8,615.00 \$4,615.00 \$2,000.00 \$1,195.00	\$7,236.00 \$3,876.00 \$1,680.00 \$1,004.00	16% 16% 16%	N/A N/A N/A \$216.00	N/A N/A N/A \$162.00	N/A N/A N/A 25%	N/A N/A N/A \$14.00	\$1,288.00 \$724.00 \$724.00 N/A	\$966.00 \$543.00 \$543.00 N/A	25% 25% 25% N/A	\$46.00 \$46.00 N/A
T2SU T2X1 T2X2 T2X2 T2X3	SendSuite Tracking SendSuite Tracking SendSuite Tracking SendSuite Tracking Information Management Information Management	Hosted SS Tracking Single Site Unlimited Workstations Upgrade SS Armial Software Only To SS Tracking Single Site Unlimited Workstations Upgrade SS Armial Software Only To Hosted SS Tracking Single Site Unlimited Workstations 100 Ib. Tabletop Scale	\$8,615.00 \$4,615.00 \$2,000.00	\$7,236.00 \$3,876.00 \$1,680.00 \$1,004.00 \$1,424.00	16% 16%	N/A N/A N/A	N/A N/A N/A	N/A N/A	N/A N/A	\$1,288.00 \$724.00 \$724.00	\$966.00 \$543.00 \$543.00	25% 25% 25%	\$46.00 \$46.00

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Maintenance for years 2-5	'	-											
PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
T319	SendSuite	High Volume 4in. Adhesive Label Printer	\$2,195.00	\$1,844.00	16%	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
T321	Information Management		\$695.00	\$583.00	16%	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
T322	Sendsuite Express	Low to Mid Volume 4in. Adhesive Label Printer	\$995.00	\$836.00	16%	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
		Certified Mail Special: 1E03 4in. Adhesive Label Printer, Certified Mail											
T324	Sendsuite Express	Labels, and Installation	\$1,495.00	\$1,256.00	16%	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
		Certified Mail Solutions: Dedicated J64Z Printer, Certified Mail Labels, and											
T327	Sendsuite Express	Half Day Professional Services	\$990.00	\$832.00	16%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
T330		ShipRequest, 2D Scanner and ScanLink	\$1,750.00	\$1,470.00	16%	\$328.00	\$246.00	25%	\$21.00	N/A	N/A	N/A	N/A
T331 T332	Information Management Arrival	ShipRequest Software and 2D Scanner 2-Dimensional Scanner	\$1,750.00 \$2,400.00	\$1,365.00 \$2,016.00	22% 16%	\$328.00 \$328.00	\$246.00 \$246.00	25% 25%	\$21.00 \$21.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T339		Cordless Wedge Scanner	\$2,400.00	\$1,928.00	16%	\$391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A	N/A
T437	Information Management		\$790.00	\$475.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T4EC	SendSuite Express	eCommerce Interface for SendSuite Xpress	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T51M	SendSuite Tracking	Four Bay Cradle Kit for T742 Tracking Assistant	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T51S	Sendsuite Tracking	Single Bay Cradle Kit for T742 Tracking Assistant	\$475.00	\$399.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T52P	Information Management	SPECIAL: Arrival Client Server 5 Client System	\$11,940.00	\$9,435.00	21%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T530	Arrival	J782 Non-Contact Programmable Wedge Scanner	\$1,495.00	\$1,256.00	16%	\$294.00	\$221.00	25%	\$19.00	N/A	N/A	N/A	N/A
T531	Arrival	High Volume 4in. Adhesive Label Printer	\$2,195.00	\$1,843.00	16%	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
T536	Arrival	4in. Adhesive Label Printer	\$995.00	\$836.00	16%	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
T537		Arrival Live Application Support	\$790.00 \$1.385.00	\$475.00	40%	N/A	N/A	N/A 25%	N/A	N/A	N/A	N/A	N/A N/A
T538	Arrival	Tracking Assistant Portable Belt Printer		\$1,163.00	16%	\$167.00	\$126.00		\$11.00	N/A	N/A	N/A	
T539 T53S	Arrival Arrival	Cordless Scanner SCANNER STAND	\$2,295.00 \$144.00	\$1,927.00 \$121.00	16% 16%	\$391.00 N/A	\$294.00 N/A	25% N/A	\$25.00 N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T540	Arrival Express	Arrival Express Software	\$144.00	\$121.00	0%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T542	Arrival	J781 Scanner	\$2,400.00	\$2,016.00	16%	\$329.00	\$247.00	25%	\$21.00	N/A	N/A	N/A	N/A
T543	Arrival	Arrival Web Cam	\$245.00	\$205.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T544	Arrival	2in. Graphics Printer	\$395.00	\$331.00	16%	\$75.00	\$56.00	25%	\$5.00	N/A	N/A	N/A	N/A
T545	SendSuite Tracking	Add 1 site w/ single Workstation	\$795.00	\$667.00	16%	N/A	N/A	N/A	N/A	\$119.25	\$90.00	25%	\$8.00
T54A	Arrival Express	Arrival Express Plus - Software Only	\$3,765.00	\$3,162.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54D	Arrival Express	Arrival Express Plus Basics w/J594 Tracking Assistant and J782	\$7,065.00	\$5,935.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54M	Arrival	Four Bay Cradle Kit for T742 Tracking Assistant	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54S	Arrival	Single Bay Cradle Kit for T742 Tracking Assistant	\$475.00	\$399.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54W	Arrival	Wireless Access Point	\$1,395.00	\$1,171.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54X T56A	Arrival Express	Arrival Express Plus - Inbound Package Management	\$2,770.00 \$1,735.00	\$2,326.00 \$1,457.00	16% 16%	N/A \$294.00	N/A \$221.00	N/A 25%	N/A \$19.00	N/A \$206.00	N/A \$155.00	N/A 25%	N/A \$13.00
T56B	Arrival Express Arrival Express	Arrival Express Electronic Log Only Arrival Express Counter Pickup (signature capture at counter)	\$3,835.00	\$3,221.00	16%	\$294.00	\$221.00	25%	\$19.00	\$206.00	\$155.00	25%	\$13.00
T56C	Arrival Express	Arrival Express Delivery Route (signature capture on portable device)	\$4,235.00	\$3.558.00	16%	\$734.00	\$551.00	25%	\$46.00	\$206.00	\$155.00	25%	\$18.00
T590009	Arrival	4 Bay Ethernet Docking Station	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T591	Arrival	Client Server Multi-Site ID Pack	\$75.00	\$63.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T596002	Arrival	Arrival Ethernet Switch	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5AU	Information Management	SendSuite Desktop Software Upgrade on PC	\$880.00	\$740.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5C3	Arrival	Arrival Extended Edition License, Tier 1 (max 5)	\$500.00	\$420.00	16%	N/A	N/A	N/A	N/A	\$75.00	\$56.00	25%	\$5.00
T5C4	Arrival	Arrival Extended Edition License - Tier 2	\$300.00	\$252.00	16%	N/A	N/A	N/A	N/A	\$45.00	\$33.00	27%	\$3.00
T5CC	Arrival	Multi-Workstation Client License	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5CS T5FA	Arrival Sendsuite Arrival	Arrival Client Server Feature	\$0.00 \$2,775.00	\$0.00 \$2.331.00	0% 16%	N/A \$440.00	N/A \$330.00	N/A 25%	N/A \$28.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T5EN	Arrival Express	Enhanced WinMobile Tracking Assistant (T746) E-Mail Notification	\$2,775.00	\$2,331.00	0%	\$440.00 N/A	\$330.00 N/A	25% N/A	\$28.00 N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T5FT	Sendsutie Tracking	Enhanced WinMobile Tracking Assistant (T746)	\$2,775.00	\$2,331.00	16%	\$440.00	\$330.00	25%	\$28.00	N/A	N/A	N/A	N/A
T5F1	Arrival	NetQuery	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	\$225.00	\$169.00	25%	\$15.00
T5F2	Arrival	Background Import Feature	\$750.00	\$630.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5F3	Arrival	File Link / Scan Link / Global Update	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5F4	Arrival	Screen Builder	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5F5	Arrival	Power Act	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5FA	Arrival	Unlimited Transactions	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5FB T5FC	Arrival	Scale Interface Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	\$113.00	\$85.00	25% N/A	\$8.00
T5FD	Arrival Arrival	Tracking Assistant Activation Feature	\$0.00 \$0.00	\$0.00 \$0.00	0%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
TSEE	Arrival	Delivery Feature Printer Interface	\$0.00	\$0.00	0%	N/A N/A	N/A N/A	N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A
TSEE	Arrival	Arrival Imaging	\$1 250 00	\$1,050,00	16%	N/A	N/A	N/A	N/A	\$188.00	\$141.00	25%	\$12.00
T5FG	Arrival	Route Activity Logging Feature	\$1,250.00	\$1,050.00	16%	N/A	N/A	N/A	N/A	\$188.00	\$141.00	25%	\$12.00
T5FM	Arrival	Manifest Module	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	\$179.00	\$135.00	25%	\$12.00
T5FR	Arrival	Receiving Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5HP	SendSuite Tracking	HIGH VOLUME 4in ADHESIVE LABEL PRINTER	\$2,195.00	\$1,844.00	16%	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
T5L3	Arrival	LobbyTrac Software Only	\$3,595.00	\$3,019.00	16%	N/A	N/A	N/A	N/A	\$412.00	\$309.00	25%	\$26.00
T5LE	Arrival	Arrival Law Enforcement Edition - Software Only	\$4,220.00	\$3,544.00	16%	N/A	N/A	N/A	N/A	\$305.00	\$229.00	25%	\$20.00
T5LP	Arrival	Arrival Law Enforcement Edition - Peripheral Package	\$7,265.00	\$6,102.00	16%	\$404.00	\$303.00	25%	\$26.00	\$305.00	\$229.00	25%	\$20.00
T5MC T5MI	SendSuite Tracking SendSuite Tracking	Add 100 sites w/ Multiple Workstations Add 50 Sites w/Multiple Workstations	\$219,000.00 \$132,000.00	\$183,960.00 \$110.880.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$32,850.00 \$19.800.00	\$24,638.00 \$14.850.00	25% 25%	\$2,054.00 \$1,238.00
T5MP	SendSuite Fracking SendSuite	LOW TO MID VOLUME 4in LABEL PRINTER	\$132,000.00 \$995.00	\$110,880.00	16%	N/A \$210.00	N/A \$158.00	N/A 25%	N/A \$14.00	\$19,800.00 N/A	\$14,850.00 N/A	25% N/A	\$1,238.00 N/A
T5MS	Arrival	Multi-site identification	\$0.00	\$0.00	0%	9210.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5MX	SendSuite Tracking	Add 10 Sites w/ Multiple Workstations	\$30,750.00	\$25,830.00	16%	N/A	N/A	N/A	N/A	\$4,612.50	\$3,460.00	25%	\$289.00
T5NL	Arrival	Multi-Workstation Client License	\$500.00	\$420.00	16%	N/A	N/A	N/A	N/A	\$75.00	\$57.00	24%	\$5.00
T5P7	Arrival	LobbyTrac Workstation	\$4,595.00	\$3,859.00	16%	\$786.00	\$590.00	25%	\$50.00	N/A	N/A	N/A	N/A
T5PR	Arrival	Mail Center Productivity Reporting	\$795.00	\$667.00	16%	N/A	N/A	N/A	N/A	\$119.00	\$90.00	24%	\$8.00
T5R0	Arrival	Arrival XE Customer Loyalty	\$6,165.00	\$5,178.00	16%	\$417.00	\$313.00	25%	\$27.00	\$305.00	\$229.00	25%	\$20.00
T5RD	Arrival	Remote Diagnostics	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5SC	SendSuite Tracking	Add 100 sites w/ single Workstation	\$49,500.00	\$41,580.00	16%	N/A	N/A	N/A	N/A	\$7,425.00	\$5,569.00	25%	\$465.00
T5SL	SendSuite Tracking	Add 50 Sites w/ single Workstation	\$29,750.00	\$24,990.00	16%	N/A	N/A	N/A	N/A	\$4,462.50	\$3,347.00	25%	\$279.00
T5SU T5SX	SendSuite Tracking SendSuite Tracking	Add 1 single user Add 10 sites w/ single Workstation	\$795.00 \$6,950.00	\$667.00 \$5,838.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$119.25 \$1,042.50	\$90.00 \$782.00	25% 25%	\$8.00 \$66.00
T5T0	SendSuite Tracking Sendsuite Tracking	J782 Non-Contact Programmable Wedge Scanner	\$6,950.00	\$5,838.00	16%	N/A \$294.00	N/A \$221.00	N/A 25%	N/A \$19.00	\$1,042.50 N/A	\$/82.00 N/A	25% N/A	\$66.00 N/A
T5T3	SendSuite Express	Arrival Web Cam	\$245.00	\$205.00	16%	9294.00 N/A	9221:00 N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5T8	SendSuite Express	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	\$1,164.00	16%	\$167.00	\$126.00	25%	\$11.00	N/A	N/A	N/A	N/A
T5T9	SendSuite Express	Cordless Scanner	\$2,295.00	\$1,927.00	16%	\$391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A	N/A
T5TB	Sendsuite Tracking	USB COMMUNICATION CHARGE/CYNC FOR WIN CE	\$200.00	\$168.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5TS	Sendsuite Tracking	SCANNER STAND	\$144.00	\$121.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5TW	SendSuite Tracking	Wireless Access Point	\$1,395.00	\$1,171.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Maintenance for years 2-5		1											
PCN	Category	Description	Fauinment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SI	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
	Arrival	Upgrade to Client Server from Existing Arrival	\$8,500.00	\$7.140.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Arrival	Upgrade Client Server from from 5 to 10 clients	\$6,000.00	\$5,040.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5U4	Arrival	Upgrade from Arrival Express to Arrival XE	\$2,800.00	\$2,352.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Arrival	Upgrade from Arrival XE to Arrival XE Client/Server	\$8,000.00	\$6,720.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5U6	Arrival	Upgrade from Arrival Express to Arrival Express Plus	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5U7	Arrival	Upgrade from Arrival to Arrival XE	\$1,950.00	\$1,638.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5UC	SendSuite Tracking	Add 1 site w/ Multiple Workstations	\$3,495.00	\$2,935.00	16%	N/A	N/A	N/A	N/A	\$524.25	\$394.00	25%	\$33.00
	Arrival	USB COMMUNICATION CHARGE/CYNC FOR WIN CE	\$200.00	\$168.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5V1	Arrival	Arrival Test Tracking System - Software Only	\$14,565.00	\$12,234.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Arrival	Arrival Test Tracking System - Client Server	\$23,690.00	\$19,899.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Arrival Arrival	Visitor Tracking Feature	\$750.00 \$300.00	\$630.00 \$252.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$113.00 \$45.00	\$85.00 \$34.00	25% 24%	\$8.00 \$3.00
	Arrival Arrival	Wireless Connectivity Module Arrival Extended Edition - Software Only	\$6,160.00	\$252.00 \$5.174.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$45.00	\$34.00	25%	\$3.00
	Arrival	Tracking Assistant Plus Win Mobile	\$3,495.00	\$2,935.00	16%	N/A	N/A	N/A	N/A	9412.00 N/A	\$309.00 N/A	N/A	\$20.00 N/A
	Arrival	T742 Battery Adaptors for use with J596017 (Kit of 2)	\$3,495.00	\$2,935.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T790009	Arrival	USB Communications Charge/Sync Cable	\$200.00	\$168.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T896000	Arrival	CPU Accessory Kit	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T896001	Sendsuite Express	External USB Adapter	\$275.00	\$231.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T896007	Arrival	USB to Parallel Cable	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TMNS	Sendsuite Express	Mobile Network Synchronization	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TRMH	SendSuite Tracking	Hosted SS Tracking Multiple Sites Unlimited Workstations	\$17,225.00	\$14,469.00	16%	N/A	N/A	N/A	N/A	\$2,580.00	\$1,935.00	25%	\$162.00
TRMM	SendSuite Tracking	SS Tracking Multiple Sites Unlimited Workstations	\$17,225.00	\$14,469.00	16%	N/A	N/A	N/A	N/A	\$2,580.00	\$1,935.00	25%	\$162.00
		Upgrade SS Arrival Client Server To Hosted SS Tracking Multiple Site											
TRUH	SendSuite Tracking	Unlimited Workstations	\$4,000.00	\$3,360.00	16%	N/A	N/A	N/A	N/A	\$1,656.00	\$1,242.00	25%	\$104.00
		Upgrade SS Arrival Client Server To SS Tracking Multiple Site Unlimited		1						1 .			1
TRUM	SendSuite Tracking	Workstations	\$4,000.00	\$3,360.00	16%	N/A	N/A	N/A	N/A	\$1,656.00	\$1,242.00	25%	\$104.00
TS02	Arrival	Continuous Labels Supply for Low to Mid Volume Printer	\$290.00	\$243.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS10	Information Management		\$895.00	\$752.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS11 TS14	Information Management Arrival	GSA Gummed Tape Dispenser	\$350.00 \$260.00	\$294.00 \$219.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
TS15	Arrival	J693 4" Continuous Labels				N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
TS1A	SendSuite Express	J645 Continuous Thermal Direct Labels Supply Case	\$235.00 \$200.00	\$197.00 \$168.00	16% 16%	N/A	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A	N/A N/A
TS23	Sendsuite Express	Crystal Report Run Time and Developer License Data Vac	\$83.00	\$70.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1025	Geriasaite	J693 4" Continuous Thermal Direct Labels Supply Case - Case contains 3	ψ03.00	ψ10.00	1070	IN/A	IVA	19775	1975	19/5	IN/A	19775	1975
TS30	Arrival	rolls. Case capacity is 18,000" x 4".	\$240.00	\$202.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1000	71111101	J645 Continuous Thermal Direct Labels Supply Case - Case contains 4 rolls.	QZ-10.00	Q202.00	1070	1071	1303	1471	1071	1471	1477.	14//	140
TS31	Arrival	Case capacity is 7.200" x 4".	\$140.00	\$118.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		J692 Continuous Thermal Direct Labels Supply Case - Case contains 3 rolls											
TS32	Arrival	and 1 transfer ribbon. Case capacity is 23,550" x 4".	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS33	Arrival	J530 2"" Continuous Thermal Direct Labels Supply Case	\$73.00	\$61.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS34	Sendsuite	J779 Spare Battery	\$113.00	\$95.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS35	Sendsuite	Tracking Assistant Portable Belt Printer Spare Battery	\$88.00	\$74.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS36	Sendsuite	Tracking Assistant Portable Belt Printer Soft Carry Case	\$77.00	\$65.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS37	Sendsuite	Tracking Assistant Portable Belt Printer Belt - Soft Carry Case	\$9.00	\$7.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS39	Sendsuite	J779 Holster	\$90.00	\$76.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS40	Sendsuite	928-7 - Multi Function Badges for Ink Jet Printers and LobbyTrac	\$70.00	\$59.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		928-8 - Adhesive Badge Stock For 2 in Graphics Printer (2in.x 4in.) 750											
TS41	Sendsuite	badges per box	\$70.00	\$59.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS42	0	929-9 - Non-Adhesive Badge Stock For 2 in Graphics Printer (2in.x 4in.)	\$69.00	\$58.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS47	Sendsuite Sendsuite	750 badges per box	\$159.00	\$134.00		N/A N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A N/A
TS48	Sendsuite	LobbyTrac Color Badge Printer	\$159.00	\$134.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A	N/A	N/A N/A	N/A N/A	N/A N/A
TS55	Sendsuite Arrival	Certified Labels for Low to Mid Volume Label Printer Replacement Belt Clip - for T762	\$115.00	\$97.00		N/A N/Δ	N/A N/Δ	N/A N/A	N/A N/Δ	N/A	N/A N/Δ	N/A N/A	N/A N/A
TS56	Sendsuite Arrival	Replacement Battery - for T762	\$125.00	\$105.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS57	Sendsuite Arrival	Replacement Screen Protectors - for T762	\$35.00	\$29.00	17%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS58	Sendsuite Arrival	Tracking Assistant Plus Fabric holster/strap - for T762	\$72.00	\$60.00	17%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1000	CONGOGRAC / HITTER	SendSuite Xpress Postal Manager LT USPS Meter, and Option For	Q12.00	\$00.00	1770	1071	1303	1471	1071	1471	1477.	14//	1.07
TSA2	SendSuite Express	Manifesting	\$2,495.00	\$2,095.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		SendSuite Xpress Postal Manager LT USPS Meter, and Option For											
TSA3	SendSuite Express	Manifesting, and One Carrier	\$3,495.00	\$2,935.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		SendSuite Xpress Postal Manager LT USPS Meter, and Option For					·			1			
TSA4	SendSuite Express	Manifesting, and One Carrier Plus Scale	\$4,095.00	\$3,439.00	16%	\$216.00	\$162.00	25%	\$14.00	N/A	N/A	N/A	N/A
V316	Sendsuite Shipping	Forms Printer (Airbill, COD, HazMat)	\$1,195.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V319	Sendsuite Shipping	High Volume 4in. Adhesive Label Printer	\$2,195.00	\$1,844.00	16%	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
V320	SendSuite Shipping	Non-Contact Programmable Wedge Scanner	\$1,495.00	\$1,255.00	16%	\$294.00	\$221.00	25%	\$19.00	N/A	N/A	N/A	N/A
V322	Sendsuite Shipping	Low to Mid Volume 4in. Adhesive Label Printer	\$995.00	\$836.00		\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
V339	SendSuite Shipping	Cordless Wedge Scanner	\$2,295.00	\$1,927.00	16%	\$391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A	N/A
VBH1	SendSuite Shipping	Hosted Basic Single Site Multiple Workstations	\$8,225.00	\$6,909.00	16%	N/A	N/A	N/A	N/A	\$1,230.00	\$923.00	25%	\$77.00
VBH2	SendSuite Shipping	Hosted Basic Multiple Sites Multiple Workstations	\$17,225.00			N/A	N/A	N/A	N/A	\$2,580.00	\$1,935.00	25%	\$162.00
VBH3 VBH4	SendSuite Shipping	Hosted Extended Single Site Multiple Workstations Hosted Extended Multiple Sites Multiple Workstations	\$15,225.00 \$28,225.00	\$12,789.00 \$23,709.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$2,280.00 \$4,230.00	\$1,710.00 \$3,173.00	25% 25%	\$143.00 \$265.00
VBH4 VBMM	SendSuite Shipping			\$23,709.00 \$14.469.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A				
VP12	SendSuite Shipping Information Management	Basic Multiple Sites Multiple Workstations PB IPS Integration Kit for SendSuite Shipping	\$17,225.00 \$3.800.00	\$14,469.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$2,580.00 N/A	\$1,935.00 N/A	25% N/A	\$162.00 N/A
VP12 VP13	Information Management Information Management	SendSuite Install Software on Customers PC	\$3,800.00 \$160.00	\$3,192.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
	SendSuite Shipping	SendSuite Custom LTL or TL Rates Update	\$1,000.00	\$130.00		N/A N/A	N/A N/A	N/A N/A	N/A N/Δ	N/A N/A	N/A N/Δ	N/A N/A	N/A
VP50	SendSuite Shipping	24/7 Standby Support	\$1,000.00	\$0.00	0%	N/A N/A	N/A N/A	N/A	N/A	\$595.00	\$447.00	25%	\$38.00
VP51	SendSuite Tracking	SendSuite Tracking 24/7 Standby Support	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	\$595.00	\$447.00	25%	\$38.00
	Information Management	SendSuite Shipping Software Upgrade on PC	\$880.00	\$740.00		N/A N/A	N/A N/A	N/A N/A	N/A	\$595.00 N/A	\$447.00 N/A	25% N/A	\$36.00 N/A
VPA6	Information Management	24/7 Standby Support	\$595.00	\$499.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPPU	SendSuite Tracking	SendSuite Tracking Post Sales Peripheral Addition 2 Hours	\$395.00	\$332.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPPV	SendSuite Tracking	SendSuite Tracking Post Sales Peripheral Addition 4 Hours	\$770.00	\$646.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPPZ	SendSuite Tracking	SendSuite Tracking Post Sales Custom Label Generation 2 Hours	\$395.00	\$332.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPR1	SendSuite Tracking	SendSuite Tracking Post Sales Custom Screen 2 Hours	\$395.00	\$332.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPR2	SendSuite Tracking	SendSuite Tracking Post Sales Custom Screen 4 Hours	\$770.00	\$646.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPR3	SendSuite Tracking	SendSuite Tracking 24/7 Stand By Support	\$770.00	\$646.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPR4	SendSuite Tracking	SendSuite Tracking Post Sales Custom report Generation 2 Hours	\$395.00	\$332.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPR5	SendSuite Tracking	SendSuite Tracking Post Sales Custom Report Generation 8 Hours	\$1,575.00	\$1,323.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

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PCN	Category	Description					Annual Maintenance Years 2-5						
VPRL VS10	SendSuite Tracking	SST Locker Solution Interface	\$1,850.00 \$495.00	\$1,554.00 \$415.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
VS10 VS11	SendSuite Shipping SendSuite Shipping	OnTrack (formerly CA Overnight) Activation - 1st Origin Zip OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	\$995.00	\$835.00	16%	N/A N/A	N/A N/A	N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A
VS12	SendSuite Shipping	OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	\$2,995.00	\$2.515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS13	SendSuite Shipping	Golden State Express Activation - 1st Origin Zip	\$495.00	\$415.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS14	SendSuite Shipping	Golden State Express Activation - 1st Origin Zip	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS15	SendSuite Shipping	Golden State Express Activation - 1st Origin Zip	\$2,995.00	\$2,515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS1U	SendSuite Shipping	SendSuite Shipping and Desktop Usage Band Level One	\$88,000.00	\$73,920.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS24	SendSuite Shipping	USPS Delivery Confirmation Setup and Commissioning for Hosted Solutions	\$495.00	\$415.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS27	Arrival Express	PB Backup Services - one per workstation	\$495.00	\$415.00	0%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$395.00	\$297.00	25%	\$25.00
VS33	SendSuite Shipping	AES Direct	\$1,200.00		16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS34	SendSuite Shipping	USPS Bulk Proof Of Delivery	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS35	SendSuite Shipping	USPS Priority Mail Open and Distribute	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS42	SendSuite Express	SendSuite Xpress Package Manager 2	\$7,885.00	\$6,623.00	16%	\$210.00	\$158.00	25%	\$14.00	\$275.00	\$207.00	25%	\$18.00
VS43 VS45	SendSuite Express	SendSuite Xpress Package Manager 3	\$11,000.00 \$2,190.00	\$9,240.00 \$1,839.00	16% 16%	\$210.00 \$426.00	\$158.00 \$320.00	25% 25%	\$14.00 \$27.00	\$275.00 N/A	\$207.00 N/A	25% N/A	\$18.00 N/A
VS46	SendSuite Express SendSuite Express	Peripheral Package 2 (100lb Scale, Label Printer) Peripheral Package 3 (Ship Request with Scanner)	\$2,190.00	\$1,470.00	16%	\$328.00	\$320.00	25%	\$27.00	N/A N/A	N/A N/A	N/A N/A	N/A
VS96014	SendSuite Shipping	Software Meter Interface - per meter	\$295.00	\$247.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS96030	Sendsuite	Software Meter Interface Expansion Kit (20 ft)	\$200.00	\$168.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSA1	SendSuite Shipping	SendSuite Shipping PM300	\$5,225.00	\$4,389.00	16%	N/A	N/A	N/A	N/A	\$780.00	\$585.00	25%	\$49.00
VSA2	SendSuite Shipping	SendSuite Shipping PM400	\$6,225.00	\$5,229.00	16%	N/A	N/A	N/A	N/A	\$930.00	\$698.00	25%	\$59.00
VSA3	SendSuite Shipping	SendSuite Shipping Package Manager	\$7,125.00	\$5,985.00	16%	N/A	N/A	N/A	N/A	\$1,065.00	\$799.00	25%	\$67.00
VSA4	Sendsuite Shipping	SendSuite Shipping Post Manager Unlimited Dept Accounting	\$4,425.00	\$3,717.00	16%	N/A	N/A	N/A	N/A	\$204.00 N/A	\$153.00	25%	\$13.00
VSAS VSC1	SendSuite Shipping SendSuite Shipping	SendSuite Secure Archive Eastern Connection Activation - 1st Origin Zip	\$400.00 \$495.00	\$336.00 \$415.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
VSC2	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip Eastern Connection Activation - 1st Origin Zip	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSC3	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip	\$2,995.00	\$2,515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSC4	SendSuite Shipping	Eastern Connection Activation - Additional Origin Zip	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSCC	SendSuite Shipping	Custom Carrier Feature	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSCM	SendSuite Shipping	SendSuite e-Certified Mail	\$695.00	\$583.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSCP VSDB	SendSuite Shipping SendSuite Shipping	PB built Custom Carrier DHL Activation - 1st Origin Zip	\$1,250.00 \$495.00	\$1,050.00 \$415.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
VSDC	SendSuite Shipping	USPS Delivery Confirmation Setup and Commissioning	\$495.00 \$495.00	\$415.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A
VSDE	Sendsuite Shipping	SendSuite Desktop Software	\$8,295.00	\$6,968.00	16%	N/A	N/A	N/A	N/A	\$599.00	\$450.00	25%	\$38.00
VSDH	Sendsuite Tracking	Hosted SendSuite Desktop Base System License	\$4,995.00	\$4,196.00	16%	N/A	N/A	N/A	N/A	\$745.00	\$559.00	25%	\$47.00
VSDL	Sendsuite Shipping	Site License for SendSuite Desktop Software	\$1,650.00	\$1,386.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSDM	SendSuite Shipping	DHL Activation - 1st Origin Zip	\$2,995.00	\$2,515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSDP VSDS	SendSuite Shipping	SendSuite Desktop Base System License	\$4,995.00 \$995.00	\$4,195.00 \$835.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$745.00 N/A	\$559.00 N/A	25% N/A	\$47.00 N/A
VSEM	SendSuite Shipping SendSuite Shipping	DHL Activation - 1st Origin Zip Email Notification	\$995.00	\$0.00	0%	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A N/A
VSEP	SendSuite Shipping	E-Certified/eRR Productivity Pack	\$3,080.00	\$2,587.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSER	SendSuite Shipping	SendSuite e-Return Receipt	\$795.00	\$667.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSFB	SendSuite Shipping	FedEx Activation - 1st Origin Zip	\$495.00	\$415.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSFM	SendSuite Shipping	FedEx Activation - 1st Origin Zip	\$2,995.00	\$2,515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSFS	SendSuite Shipping	FedEx Activation - 1st Origin Zip	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSG1	SendSuite Tracking SendSuite Tracking	Add One User To Site License	\$200.00 \$200.00	\$168.00 \$168.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$30.00 \$30.00	\$23.00 \$23.00	23%	\$2.00 \$2.00
VSG2 VSG3	SendSuite Tracking	1 Site License For Limited Users (up to 2 Users) 10 Sites License For Limited Users (up to 2 Users)	\$200.00	\$1,470.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$262.50	\$23.00	25%	\$2.00
VSG4		50 Sites License For Limited Users (up to 2 Users)	\$7,500.00	\$6,300.00	16%	N/A	N/A	N/A	N/A	\$1 125 00	\$844.00	25%	\$71.00
VSG5	SendSuite Tracking	100 Sites License For Limited Users (up to 2 Users)	\$12,500.00	\$10,500.00	16%	N/A	N/A	N/A	N/A	\$1,875.00	\$1,407.00	25%	\$118.00
VSM1	SendSuite Shipping	1 Site for Multiple Users	\$3,495.00	\$2,935.00	16%	N/A	N/A	N/A	N/A	\$520.00	\$390.00	25%	\$33.00
VSMT	SendSuite Shipping	Software Meter Interface Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSN1 VSNC	SendSuite Shipping	1 Site License for Unlimited Users	\$2,500.00 \$156.000.00	\$2,100.00 \$131.040.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$375.00	\$282.00	25%	\$24.00 \$1.463.00
VSNL	SendSuite Shipping SendSuite Shipping	100 Site Licenses for Unlimited Users 50 Site Licenses for Unlimited Users	\$156,000.00	\$131,040.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$23,400.00 \$14.100.00	\$17,550.00 \$10,575.00	25% 25%	\$1,463.00
VSNX	SendSuite Shipping	10 Site Licenses for Unlimited Users	\$22,000.00	\$18.480.00	16%	N/A	N/A	N/A	N/A	\$3,300.00	\$2,475.00	25%	\$207.00
VSPB		USPS Activation	\$495.00	\$415.00	16%	N/A	N/A	N/A	N/A	N/A	92,475.00 N/A	N/A	N/A
VSPD	SendSuite Shipping	USPS Bulk Proof Of Delivery	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSPF		USPS Activation	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSPM	SendSuite Shipping	USPS Activation	\$2,995.00	\$2,515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSPP	SendSuite Shipping	USPS Internet Postage	\$1,495.00	\$1,255.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSPS VSR1	SendSuite Shipping SendSuite Shipping	USPS Activation RDI - Single Site	\$995.00 \$795.00	\$835.00 \$667.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
VSR2	SendSuite Shipping	RDI - Multiple Site	\$1,495.00	\$1,255.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSS1	SendSuite Shipping	1 Site for a Single User	\$795.00	\$667.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSU1	SendSuite Shipping	1 Single User	\$795.00	\$667.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSUB	SendSuite Shipping	UPS Activation	\$495.00	\$415.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSUC	SendSuite Shipping	Contract UPS Rates	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSUD VSUF	SendSuite Shipping Information Management	Priority Mail Open & Distribute	\$0.00 \$0.00	\$0.00 \$0.00	0% 0%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
VSUM	SendSuite Shipping	UPS Activation	\$2,995.00	\$2,515.00	16%	N/A	N/A N/A	N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A
VSUS	SendSuite Shipping	UPS Activation	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTA0	SendSuite Shipping	AAA Cooper	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTA1	SendSuite Shipping	ABF Freight System	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTA2	SendSuite Shipping	ABF Freight to Canada	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTAD	SendSuite Shipping	Averitt Express	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTC4	SendSuite Shipping	Central Freight Lines	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTC5 VTC7	SendSuite Shipping SendSuite Shipping	Central Transport Chris Truck Line	\$400.00 \$400.00	\$336.00 \$336.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
VTCD	SendSuite Shipping SendSuite Shipping	Convay	\$400.00 \$400.00	\$336.00	16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
VTCH	SendSuite Shipping	Custom Transport Companies	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTD0	SendSuite Shipping	Dawes Transport	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		Dayton Freight	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTD3	SendSuite Shipping	Dayton Freight		\$550.00									
VTE0	SendSuite Shipping	Estes Express Lines	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	SendSuite Shipping SendSuite Shipping			\$336.00 \$336.00									N/A N/A N/A

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

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PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRF	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
VTH0	SendSuite Shipping	Hercules Forwarding	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTHN	SendSuite Shipping	Interstate Consolidation	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTL0	SendSuite Shipping	Lakeville Motor Express	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTM0	SendSuite Shipping	Milan Express	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTN1	SendSuite Shipping	New England Motor Freight	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTN2	SendSuite Shipping	New Penn Motor Express	\$400.00	\$336.00	16%	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTNM	SendSuite Shipping	Oak Harbor Freight Lines	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTNP										N/A	N/A N/A	N/A	
	SendSuite Shipping	Old Dominion Freight Line	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A				N/A
VTNS	SendSuite Shipping	Overnight Transportation	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTP0	SendSuite Shipping	Pit Ohio	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTP1	SendSuite Shipping	PJAX	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTR1	SendSuite Shipping	Roadrunner Freight	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTR2	SendSuite Shipping	Roadway Express	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTS0	SendSuite Shipping	SAIA Motor Freight Lines	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTS3	SendSuite Shipping	Southeastern Freight Lines	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTS5	SendSuite Shipping	Southwestern Motor	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTU0	SendSuite Shipping	USE Bestway	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTU2	SendSuite Shipping	USF Holland	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTU4	SendSuite Shipping	USF Reddaway	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTV3	CondCuite Chinging	Vitran Express	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	SendSuite Shipping												
VTW0	SendSuite Shipping	Ward Trucking	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTW1	SendSuite Shipping	FedEx National	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTY0	SendSuite Shipping	Yellow Freight System	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTY1	SendSuite Shipping	Yellow Freight to Canada	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTZ1	SendSuite Shipping	Custom LTL Carrier Rates	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTZ2	SendSuite Shipping	Custom Truckload (TL) Carrier Rates	\$750.00	\$630.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTZX	SendSuite Shipping	Custom Routes	\$300.00	\$252.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTZZ	SendSuite Shipping	CZAR Lite (Must be Licensed by SMC)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUA0	SendSuite Shipping	AAA Cooper	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUA1	SendSuite Shipping	ABF Freight System	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUC4	SendSuite Shipping	Central Freight Lines	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUC7	SendSuite Shipping	Chris Truck Line	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUCD		Conway	\$250.00	\$210.00	16%	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
	SendSuite Shipping												
VUF1	SendSuite Shipping	FedEx Freight East	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUF2	SendSuite Shipping	FedEx Freight West	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUH0	SendSuite Shipping	Hercules Forwarding	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUHN	SendSuite Shipping	Interstate Consolidation	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUN1	SendSuite Shipping	New England Motor Freight	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUN2	SendSuite Shipping	New Penn Motor Express	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUS0	SendSuite Shipping	SAIA Motor Freight Lines	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUS3	SendSuite Shipping	Southeastern Freight Lines	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUV3	SendSuite Shipping	Vitran Express	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUW1	SendSuite Shipping	FedEx National	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WDF1	Information Management	Document Formatting Option	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WP81	accessories	Development Version Planet Press Imaging	\$1,195.00	\$1,003.00	16%	N/A	N/A	N/A	N/A	\$216.00	\$162.00	25%	\$14.00
WP82	accessories	Development Version Planet Press Office	\$2,195.00	\$1.843.00	16%	N/A	N/A	N/A	N/A	\$396.00	\$297.00	25%	\$25.00
WP83	accessories	Development Version Planet Press Production	\$3,495.00	\$2,935.00	16%	N/A	N/A	N/A	N/A	\$630.00	\$473.00	25%	\$40.00
WPB5 WPD1		PB First Base License, Includes first 5 applications	\$300.00	\$252.00	16% 16%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$65.00 \$260.00	\$49.00 \$195.00	25%	\$5.00
		Preformatted Document Option	\$1,200.00	\$1,008.00								25%	\$17.00
WPFA		Additional Application(s) for PB FIRST	\$275.00	\$231.00	16%	N/A	N/A	N/A	N/A	\$55.00	\$41.00	25%	\$4.00
WPJM	SendSuite	IQueue Ultimate PDF OUT (requires Acrobat Pro)	\$1,495.00	\$1,256.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPJN	SendSuite	CMYK Rainbow Toner Package	\$455.00	\$383.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPMD	SendSuite	MailDirector Option	\$500.00	\$420.00	16%	N/A	N/A	N/A	N/A	\$105.00	\$79.00	25%	\$7.00
WPP3	Information Management		\$6,250.00	\$5,250.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPP4	Information Management	PlanetPress Server Full	\$12,500.00	\$10,500.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPP5	Information Management	PlanetPress Image	\$4,625.00	\$3,885.00	16%	N/A	N/A	N/A	N/A	\$690.00	\$518.00	25%	\$44.00
WPP6	Information Management		\$8,195.00	\$6,883.00	16%	N/A	N/A	N/A	N/A	\$1,125.00	\$844.00	25%	\$71.00
WPP7	Information Management		\$13,995.00	\$11,755.00	16%	N/A	N/A	N/A	N/A	\$2,100.00	\$1,575.00	25%	\$132.00
WPPH	Information Management		\$425.00	\$357.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPPL		E-Learning Module for Planet Press	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPSM		SmartMailer Interface Option for PB FIRST(SmartMailer Not Included)	\$1,000,00	\$840.00	16%	N/A	N/A	N/A	N/A	\$225.00	\$169.00	25%	\$15.00
	omadon wanagement	Conditional and add Option for ED Fire (Conditional Not Included)	Ψ1,000.00	ψυ-τυ.00	1076	13/7	19/0	13//	17/0	9225.00	ψ103.00	2070	910.00
WPXE	CondCuito	DD40C Color Topor Starter Kit Block Maganta Cupp V-II Ct-id	\$970.00	\$814.00	100/	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	SendSuite	DP40S Color Toner Starter Kit - Black, Magenta, Cyan, Yellow Cartridges			16%								
WSMW	Information Management		\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	\$1,050.00	\$788.00	25%	\$66.00
WSPA	Information Management		\$2,200.00	\$1,848.00	16%	N/A	N/A	N/A	N/A	\$1,050.00	\$788.00	25%	\$66.00
WSPS		Package Services Feature	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	\$1,050.00	\$788.00	25%	\$66.00
Z5DE	Information Management	DM Series AccuTrac Interface (AccuTrac HT 2.0 Version)	\$1,365.00	\$1,146.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
							1	1	1	1	1		1
Z5DF	Information Management	DM Series AccuTrac Interface (Accutrac SA or HT 3.0 version & above)	\$695.00	\$583.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z690012	Information Management	Kit: One PC Data Collector to Galaxy	\$310.00	\$260.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z690014	Information Management	Kit: One PC Data Collector to Integra Scale	\$105.00	\$88.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z690017		Kit: J050 Business Manager Extention Cable	\$105.00	\$88.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	gonion	Business manager Business Manager Admin/Reporting/Data Collector	Ţ.30.00	123.00	.070			1					
			\$798.00	\$670.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7604	Information Management				1070		14/75						.4//
Z6C4	Information Management	upgrade to Latest version	4.00.00										
	-			gn nn	00/	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z6C5	Information Management	Business Manager Software Upgrade from Version 3.0 to Latest Version	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z6C5 Z6FM	Information Management Information Management	Business Manager Software Upgrade from Version 3.0 to Latest Version Funds Management Base Feature	\$0.00 \$1,195.00	\$1,003.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z6C5 Z6FM Z6V4	Information Management Information Management Information Management	Business Manager Software Upgrade from Version 3.0 to Latest Version Funds Management Base Feature Business Manager SW upgrade from Ver. 3.02 to Latest Version	\$0.00 \$1,195.00 \$0.00	\$1,003.00 \$0.00	16% 0%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
Z6C5 Z6FM	Information Management Information Management	Business Manager Software Upgrade from Version 3.0 to Latest Version Funds Management Base Feature	\$0.00 \$1,195.00	\$1,003.00 \$0.00 16%	16% 0% \$1200/day	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

* all furniture is related to mailrooms only

* all furniture is related to mailrooms only	•					•							
PCN	Category	Description				MSRP MAINTENACE							
BCM30291	Furniture	Bookcase 30 in x 29 in	\$570.00	\$399.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM30482	Furniture	Bookcase with Adjustable Shelves 30 in. x 48 in.	\$630.00	\$441.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM30543	Furniture	Bookcase 30 in x 54 in	\$725.00	\$507.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM30664	Furniture	Bookcase 30 in x 66 in	\$775.00	\$542.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM30724	Furniture	Bookcase 30 in x 72 in	\$850.00	\$595.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM36291	Furniture	Bookcase 36 in x 29 in	\$610.00	\$427.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM36482	Furniture	Bookcase 36 in x 48 in	\$670.00	\$469.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM36543	Furniture	Bookcase 36 in x 54 in	\$765.00	\$535.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM36664	Furniture	Bookcase 36 in x 66 in	\$815.00	\$570.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM36724	Furniture	Bookcase with Adjustable Shelves 36 in. x 72 in.	\$895.00	\$627.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
CBCM30291	Furniture	Closed Bookcase 30x29	\$770.00	\$539.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CBCM30482 CBCM30543	Furniture	Closed Bookcase 30 in. x 48 in.	\$860.00	\$602.00	30%	N/A N/A	N/A N/A	N/A	N/A N/A	N/A	N/A	N/A	N/A
	Furniture		\$1,105.00	\$773.00	30%			N/A		N/A	N/A	N/A	N/A
CBCM30664	Furniture	Closed Bookcase 30x66	\$1,180.00	\$826.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CBCM30724	Furniture	Closed Bookcase 30 in. x 72 in.	\$1,240.00	\$868.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
CBCM36291 CBCM36482	Furniture Furniture	Closed Bookcase 36x29 Closed Bookcase 36x48	\$810.00 \$900.00	\$567.00 \$630.00	30% 30%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
CBCM365482 CBCM36543	Furniture		\$900.00	\$630.00	30%		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
CBCM36543 CBCM36664	Furniture	Closed Bookcase 36x54	\$1,010.00				N/A N/A		N/A N/A	N/A N/A	N/A N/A		
CBCM36664 CBCM36724	Furniture	Closed Bookcase 36x66 Closed Bookcase 36x72	\$1,130.00	\$791.00 \$885.00	30% 30%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A
CP6028CON	Furniture	60 in. Connect+ Modular Table with Central Display Arm	\$1,265.00	\$1.536.00	30%		N/A N/A	N/A N/A	N/A	N/A	N/A N/A	N/A	N/A N/A
CP7228CON	Furniture	72 in. Connect+ Modular Table with Central Display Arm	\$2,195.00	\$1,536.00	30%		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
CRED4824LD	Furniture	Credenza (48x24x29)	\$2,295.00	\$7,506.00	30%		N/A N/A	N/A N/A	N/A	N/A	N/A N/A	N/A N/A	N/A
CRED6024LD			\$1,085.00	4.00.00	30%	N/A N/A	N/A N/A	N/A N/A	N/A N/A		N/A N/A		
CRED7224LD	Furniture Furniture	Credenza (60x24x29) Credenza (72x24x29)	\$1,325.00 \$1.845.00	\$927.00 \$1,291.00	30%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
CSTAND59	Furniture	Printer Stand / Storage Stand	\$1,845.00	\$1,291.00		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
ETS48D	Furniture	Closed Storage Table 48in.	\$1,455.00	\$773.00	30% 30%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
FTS60D	Furniture	Closed Storage Table, 48in. Closed Storage Table, 60in.	\$1,105.00	\$773.00	30%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
FTW60	Furniture	Work Table, 60in.	\$1,230.00	\$553.00	30%	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
LF236	Furniture	Lateral Files (27-1/2 in.)	\$790.00	\$553.00	30%		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
LF336	Furniture	Lateral Files (40 in.)	\$1,025.00	\$717.00		N/A N/A	N/A N/A	N/A	N/A N/A	N/A	N/A	N/A	N/A
LF436	Furniture	Lateral Files (40 iii.) Lateral Files (52-1/2 in.)	\$1,025.00	\$896.00	30% 30%	N/A	N/A N/A	N/A N/A	N/A	N/A	N/A N/A	N/A	N/A
LH410	Furniture	Label Holders (4 in. L)	\$1,260.00	\$7.00	30%	N/A	N/A N/A	N/A N/A	N/A	N/A	N/A N/A	N/A N/A	N/A
LH810	Furniture	Label Holders (8 in. L)	\$25.00	\$17.00	32%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M073301	Furniture	33 in. Storage Table	\$1,035,00	\$724.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M074501	Furniture	45-1/2 in Storage Table	\$1,055.00	\$830.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
M0745SI	Furniture	45-1/2 in. Modular Table with Slanted Tote Bin	\$1,450.00	\$1.015.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
M076001	Furniture	60 Pocket Free-Standing Sorter Module	\$2,795.00	\$1,957.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
M076801	Furniture	68 in. Storage Table	\$1,395.00	\$977.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M0768SI	Furniture	68 in Modular Table with Slanted Tote Bin	\$1,675.00	\$1,173.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M079001	Furniture	90 Pocket Free-Standing Sorter Module	\$3,650.00	\$2,555.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M07MST3301	Furniture	33 in Basic Table	\$450.00	\$315.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M07MST4501	Furniture	45-1/2 in. Basic Table	\$525.00	\$368.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M07MST6801	Furniture	68 in Basic Table	\$595.00	\$417.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
M903230	Furniture	Document Shelf 30 in. Table	\$185.00	\$129.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M903236	Furniture	Document Shelf 36 in. Table	\$185.00	\$129.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M903248	Furniture	Document Shelf 48 in. Table	\$200.00	\$140.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M9098	Furniture	Straight Uprights (2)	\$105.00	\$73.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
MBS451515	Furniture	Presort Module: 45-1/2 in.	\$530.00	\$371.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MBS681515	Furniture	Presort Module: 68 in.	\$530.00	\$371.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MBS681522	Furniture	Bin Sorter 68x15x22	\$545.00	\$381.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MCLR451513	Furniture	Clsd Bse Rsr 45-1/2x15x13	\$285.00	\$199.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MCLR45156	Furniture	Clsd Base Rsr 45-1/2x15x6	\$250.00	\$175.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MCLR681513	Furniture	Clsd Base Rsr 68x15x13	\$350.00	\$245.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MCLR68156	Furniture	Clsd Base Rsr 68x15x6	\$300.00	\$210.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MD90064533	Furniture	Lift Table 45-1/2 in. x 33 in.	\$1,725.00	\$1,208.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MD90066833	Furniture	Lift Table 68 in. x 33 in.	\$1,875.00	\$1,312.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP22	Furniture	Pedestal 1-Box	\$850.00	\$595.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP23	Furniture	Pedestal 3-Box	\$880.00	\$616.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP24	Furniture	Furniture Solutions Welcome Pack	\$0.00	\$0.00	0%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
MPDV22	Furniture	Plexi Visors 22-5/8 in. Sort	\$175.00	\$122.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MPDV45	Furniture	Plexi Visors 45-1/2 in. Sort	\$210.00	\$147.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MPDV68	Furniture	Plexi Visors 68 in. Sorter	\$240.00	\$168.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR221513	Furniture	13 in. Corner Riser	\$215.00	\$151.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR221522	Furniture	22 in. Corner Riser	\$250.00	\$175.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR22156	Furniture	Corner Riser 22-5/8x15x6	\$175.00	\$122.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR451513	Furniture	45-1/2 in. Riser - 13 in. Tall	\$300.00	\$190.00	37%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR451522	Furniture	45-1/2 in. Riser 22 in. Tall	\$295.00	\$206.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR45156	Furniture	Riser 45-1/2x15x6	\$210.00	\$147.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR681513	Furniture	68 in. Riser - 13 in. Tall	\$325.00	\$228.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR681522	Furniture	68 in. Riser 22 in. Tall	\$375.00	\$263.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Furniture	Riser 68x15x6	\$265.00	\$185.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR68156		Chan Stiff 22-5/8 in. Risr	\$110.00	\$77.00	30% 30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MRHCH22	Furniture		\$140.00	\$98.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A
MRHCH22 MRHCH45	Furniture	Chan Stiff 45-1/2 in. Risr											
MRHCH22 MRHCH45 MRHCH68	Furniture Furniture	Chan Stiff 45-1/2 in. Risr Chan Stiff 68 in. Riser	\$175.00	\$122.00	30%		N/A	N/A	N/A	N/A	N/A	N/A	N/A
MRHCH22 MRHCH45 MRHCH68 MRPT2418	Furniture Furniture Furniture	Chan Stiff 45-1/2 in. Risr Chan Stiff 68 in. Riser Remote Platform Table	\$175.00 \$605.00	\$423.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MRHCH22 MRHCH45 MRHCH68 MRPT2418 MS221510	Furniture Furniture Furniture Furniture	Chan Stiff 45-1/2 in. Risr Chan Stiff 68 in. Riser Remote Platform Table 10-Bin Sorter (22-5/8 in.)	\$175.00 \$605.00 \$385.00	\$423.00 \$270.00	30% 30%	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
MRHCH22 MRHCH45 MRHCH68 MRPT2418 MS221510 MS451520	Furniture Furniture Furniture Furniture Furniture	Chan Stiff 45-1/2 in . Risr Chan Stiff 68 in . Riser Remote Platform Table 10-Bin Sorter (22-5/8 in.) 20-Bin Sorter for 45-1/2 in . Table	\$175.00 \$605.00 \$385.00 \$485.00	\$423.00 \$270.00 \$340.00	30% 30% 30%	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A
MRHCH22 MRHCH45 MRHCH68 MRPT2418 MRS221510 MS451520 MS451520	Furniture Furniture Furniture Furniture Furniture Furniture Furniture	Chan Stiff 45-1/2 in, Risr Chan Stiff 68 in, Riser Remote Platform Table 10-Bin Sorter (22-5/8 in.) 20-Bin Sorter for 45-1/2 in, Table 25-Bin Sort 68x15x17-3/8	\$175.00 \$605.00 \$385.00 \$485.00 \$545.00	\$423.00 \$270.00 \$340.00 \$381.00	30% 30% 30% 30%	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A
MRHCH22 MRHCH45 MRHCH68 MRPTZ418 MS221510 MS451520 MS681525 MS681525 MS681530	Furniture Furniture Furniture Furniture Furniture Furniture Furniture Furniture Furniture	Chan Stiff 45-1/2 in . Risr Chan Stiff 68 in . Riser Remote Platform Table 10-Bin Sorter (22-5/6 in.) 20-Bin Sorter (74-5-1/2 in. Table 25-Bin Sorter 645-1/2 in. Table 30-Bin Sorter for 68 in. Table	\$175.00 \$605.00 \$385.00 \$485.00 \$545.00 \$595.00	\$423.00 \$270.00 \$340.00 \$381.00 \$417.00	30% 30% 30% 30% 30%	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A
MRHCH22 MRHCH45 MRHCH68 MRPT2418 MRPT2418 MS221510 MS451520 MS681525 MS681530 MS681531 MSDWALL2	Furniture	Chan Stiff 45-1/2 in. Risr Chan Stiff 68 in. Riser Remote Platform Table 10-Bin Sorter (22-5/6 in.) 20-Bin Sorter for 45-1/2 in. Table 25-Bin Sorter 68x15x17-3/8 30-Bin Sorter for 68 in. Table	\$175.00 \$605.00 \$385.00 \$485.00 \$545.00 \$595.00	\$423.00 \$270.00 \$340.00 \$381.00 \$417.00 \$24.00	30% 30% 30% 30% 30% 31%	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A
MRHCH22 MRHCH45 MRHCH68 MRPTZ418 MS221510 MS451520 MS681525 MS681525 MS681530	Furniture Furniture Furniture Furniture Furniture Furniture Furniture Furniture Furniture	Chan Stiff 45-1/2 in . Risr Chan Stiff 68 in . Riser Remote Platform Table 10-Bin Sorter (22-5/6 in.) 20-Bin Sorter (74-5-1/2 in. Table 25-Bin Sorter 645-1/2 in. Table 30-Bin Sorter for 68 in. Table	\$175.00 \$605.00 \$385.00 \$485.00 \$545.00 \$595.00	\$423.00 \$270.00 \$340.00 \$381.00 \$417.00	30% 30% 30% 30% 30%	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

* all furniture is related to mailrooms only

* all furniture is related to mailrooms only PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
MSP3333	Furniture	Dump Rails for 33 in. x 33 in. table	\$110.00	\$77.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSP4533	Furniture	Dump Rails for 45-1/2 in, x 33 in, table	\$135.00	\$95.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSP6833	Furniture	Dump Rails for 68 in. x 33 in. table	\$155.00	\$109.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSSP33	Furniture	Metal Side Splashers	\$95.00	\$66.00	31%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSWMBR22	Furniture	Wall Brackets 22-5/8 in. Sort	\$60.00	\$42.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSWMBR45	Furniture	Wall Brackets 45-1/2 in. Sort	\$75.00	\$52.00	31%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSWMBR68	Furniture	Wall Brackets 68 in, Sorter	\$85.00	\$59.00	31%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTB2213	Furniture	Tackboard 13 in, H Riser	\$95.00	\$66.00	31%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTB2222	Furniture	Tackboard 22 in. H Riser	\$135.00	\$94.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTB4513	Furniture	Tackboard for 45-1/2 in, x 13 in, H Riser	\$115.00	\$80.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTB4522	Furniture	Tackboard for 45-1/2 in, x 22 in, H Riser	\$165.00	\$116.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTB6813	Furniture	Tackboard for 68 in. x 13 in. H Riser	\$155.00	\$108.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTB6822	Furniture	Tackboard for 68 in. x 22 in. H Riser	\$245.00	\$172.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTC3	Furniture	Caster Set for Modular Tables	\$245.00	\$172.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTH545	Furniture	Free-Standing 45-1/2 in, Bulk Sorting Module	\$750.00	\$525.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTH568	Furniture	Free-Standing 68 in. Bulk Sorting Module	\$760.00	\$532.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTR221513	Furniture	Crnr ThruRsr 22-5/8x15x13	\$225.00	\$157.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTR221522	Furniture	Crnr ThruRsr 22-5/8x15x22	\$265.00	\$185.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTR22156	Furniture	Crnr Thru-Rsr 22-5/8x15x6	\$195.00	\$136.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTR451513	Furniture	Thru Riser 45-1/2x15x13	\$265.00	\$185.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTR451522	Furniture	Thru Riser 45-1/2x15x22	\$315.00	\$220.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTR45156	Furniture	Thru Riser 45-1/2x15x6	\$225.00	\$157.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTR68156	Furniture	Thru Riser 68x15x6	\$280.00	\$196.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTS221510	Furniture	10-Bin Corner Thru Sorter	\$415.00	\$290.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTS451520	Furniture	20-Bin Thru Sorter	\$510.00	\$357.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTS681525	Furniture	25-Bin Thru Sorter	\$625.00	\$438.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTS681530	Furniture	30-Bin Thru Sorter	\$640.00	\$448.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSB15	Furniture	Sorter Retaining Brackets (2)	\$25.00	\$17.00	32%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSH1511	Furniture	Thru-Sorter Shelves - 11 in.	\$20.00	\$14.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSH1513	Furniture	Thru-Sorter Shelves - 13 in.	\$25.00	\$15.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MVD15	Furniture	Vertical Divider for Vertical Sorters	\$20.00	\$14.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MVS2215	Furniture	Vertical Sorter 22 in. Table	\$465.00	\$325.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MVS4515	Furniture	Vertical Sorter for 45-1/2 in. Table	\$560.00	\$392.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MVS6815	Furniture	Vertical Sorter 68 in. Table	\$650.00	\$455.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NB430	Furniture	Anti-Fatique Mat	\$450.00	\$315.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NEST36	Furniture	Mobile Table 36x24x31	\$795.00	\$557.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NEST48	Furniture	Mobile Table 48x24x36	\$825.00	\$578.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PB001	Furniture	68 in. Ship Station with Storage Shelf	\$2.675.00	\$1.873.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PB002	Furniture	68 in. Ship Station with Material Dividers (No Storage Shelf)	\$2,565.00	\$1,795.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PB003	Furniture	Paper Roll Stand with Cutter	\$1.025.00	\$717.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PBCAB19	Furniture	Mobile Cabinet with Storage and Pull Out Travs	\$395.00	\$277.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD3022	Furniture	30 in. x 22 in. Deep Utility Table	\$340.00	\$238.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD3622	Furniture	36 in. x 22 in. Deep Utility Table	\$360.00	\$252.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD4222	Furniture	42 in. x 22 in. Deep Utility Table	\$375.00	\$263.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD4822	Furniture	48 in. x 22 in. Deep Utility Table	\$395.00	\$277.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD5422	Furniture	54 in. x 22 in. Deep Utility Table	\$395.00	\$276.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD6022	Furniture	60 in. x 22 in. Deep Utility Table	\$435.00	\$305.00	30%	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD6622	Furniture	66 in. x 22 in. Deep Utility Table	\$450.00	\$305.00	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD7222	Furniture	72 in. x 22 in. Deep Utility Table	\$450.00	\$315.00	30%	N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A
SDSS3022	Furniture	Storage Shelf 30x22 Table	\$450.00	\$66.00	31%	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A
SDSS3622	Furniture	Storage Shelf 36x22 Table	\$120.00	\$84.00	30%	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A
SDSS4822	Furniture	Storage Shelf 48x22 Table	\$120.00	\$101.00	30%	N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A
00004022	i umituic	Otorage Oneii +0XZZ Tabic	φ 1 4 3.00	φ101.00	30%	IN/A	IN/A	19/75	18/75	19/75	IN/A	19/75	IN/A

*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW

2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months Range 2: installed 49-72 months Range 3: installed 73-96 months Range 4: installed over 96 months

SLA-eligible Component 1180 1190 1200 1220 1225 122P	Age Range1: UNDER 4 \$ 280.00 \$ 220.00	Age Range 2: UNDER 6 \$ 319.00	Age Range 3: Under 8 \$ 383.00	Age Range 4: UNDER 999 \$ 479.00
1190 1200 1220 1225	\$ 220.00			
1200 1220 1225		\$ 251.00	\$ 301.00	\$ 376.00
1220 1225	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
1225	\$ 65.00	\$ 74.00	\$ 89.00	\$ 111.00
	\$ 220.00	\$ 251.00	\$ 301.00	\$ 376.00
	\$ 65.00	\$ 74.00	\$ 89.00	\$ 111.00
122S	\$ 218.00	\$ 249.00	\$ 299.00	\$ 374.00
122U	\$ 65.00	\$ 74.00	\$ 89.00	\$ 111.00
1230	\$ 139.00	\$ 158.00	\$ 190.00	\$ 238.00
1250	\$ 593.00	\$ 676.00	\$ 811.00	\$ 1,014.00
125S	\$ 593.00	\$ 676.00	\$ 811.00	\$ 1,014.00
1290	\$ 4,785.00	\$ 5,455.00	\$ 6,546.00	\$ 8,183.00
1370	\$ 359.00	\$ 409.00	\$ 491.00	\$ 614.00
1371	\$ 546.00	\$ 622.00	\$ 746.00	\$ 933.00
1372	\$ 620.00	\$ 707.00	\$ 848.00	\$ 1,060.00
1373	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1374	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1378	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
1410	\$ 6,165.00	\$ 7,028.00	\$ 8,434.00	\$ 10,543.00
1411	\$ 3,857.00	\$ 4,397.00	\$ 5,276.00	\$ 6,595.00
1412	\$ 3,036.00	\$ 3,461.00	\$ 4,153.00	\$ 5,191.00
1413	\$ 2,407.00	\$ 2,744.00	\$ 3,293.00	\$ 4,116.00
1414	\$ 2,192.00	\$ 2,499.00	\$ 2,999.00	\$ 3,749.00
1415	\$ 4,293.00	\$ 4,894.00	\$ 5,873.00	\$ 7,341.00
1416	\$ 1,090.00	\$ 1,243.00	\$ 1,492.00	\$ 1,865.00
1417	\$ 1,271.00	\$ 1,449.00	\$ 1,739.00	\$ 1,003.00
1418	\$ 701.00	\$ 799.00	\$ 959.00	\$ 2,174.00
1420	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
1421	\$ 1,012.00	\$ 1,154.00	\$ 1,385.00	\$ 1,731.00
1423	\$ 4,035.00	\$ 1,134.00	\$ 1,363.00	\$ 6,900.00
1428	\$ 7,992.00	\$ 9,111.00	\$ 10,933.00	\$ 13,666.00
1430	\$ 3,075.00	\$ 3,506.00	\$ 4,207.00	\$ 15,000.00
1436	\$ 5,182.00	\$ 5,907.00	\$ 7,088.00	\$ 3,259.00
1437		\$ 5,368.00		,
1438	\$ 4,709.00 \$ 701.00	\$ 5,368.00	\$ 6,442.00 \$ 959.00	\$ 8,053.00 \$ 1,199.00
1439	\$ 612.00	\$ 698.00	\$ 838.00	\$ 1,048.00
1446	\$ 2,842.00	\$ 3,240.00	\$ 3,888.00	\$ 1,048.00
1447	\$ 2,770.00	\$ 3,158.00	\$ 3,790.00	\$ 4,000.00
1450	\$ 2,770.00	\$ 505.00	\$ 5,790.00	\$ 758.00
	\$ 443.00		\$ 606.00	\$ 758.00
1451 1452	\$ 615.00	\$ 505.00 \$ 701.00	\$ 841.00	\$ 756.00
1453	\$ 615.00		\$ 841.00	\$ 1,051.00
1454	\$ 799.00	\$ 701.00 \$ 911.00	\$ 1,093.00	\$ 1,366.00
1455	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1482				
1486			\$ 841.00 \$ 841.00	\$ 1,051.00
1487	\$ 615.00 \$ 615.00	\$ 701.00 \$ 701.00	\$ 841.00 \$ 841.00	\$ 1,051.00 \$ 1,051.00
1491	\$ 426.00			\$ 729.00
			,	
1500 1525	\$ 1,204.00 \$ 1,317.00	\$ 1,373.00 \$ 1,501.00	\$ 1,648.00 \$ 1,801.00	\$ 2,060.00 \$ 2,251.00
1546	\$ 1,317.00		\$ 1,801.00	\$ 2,251.00
1550	\$ 5,527.00	\$ 6,301.00 \$ 5,145.00	\$ 6,174.00	\$ 9,451.00
1600		φ 5,145.00		
	\$ 2,463.00	\$ 2,808.00	\$ 3,370.00	\$ 4,213.00
1701	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
1702	\$ 1,214.00	\$ 1,384.00	\$ 1,661.00	\$ 2,076.00
1703	\$ 1,214.00	\$ 1,384.00	\$ 1,661.00	\$ 2,076.00
1705	\$ 1,332.00	\$ 1,518.00	\$ 1,822.00	\$ 2,278.00
<u>1706</u> 1709	\$ 1,415.00 \$ 1,168.00	\$ 1,613.00 \$ 1,332.00	\$ 1,936.00 \$ 1,598.00	\$ 2,420.00 \$ 1,998.00

*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW

2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months Range 2: installed 49-72 months Range 3: installed 73-96 months Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
1712	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
1713	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
1714	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1715	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1716	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1717	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1718	\$ 1,364.00	\$ 1,613.00	\$ 1,936.00	\$ 2,308.00
1733	\$ 3,705.00	\$ 4,224.00	\$ 5,069.00	\$ 6,336.00
			\$ 3,009.00	
1736 1785		\$ 1,953.00	·	
	\$ 4,077.00	\$ 4,648.00	\$ 5,578.00	\$ 6,973.00
1800	\$ 384.00	\$ 438.00	\$ 526.00	\$ 658.00
1801	\$ 263.00	\$ 300.00	\$ 360.00	\$ 450.00
1805	\$ 270.00	\$ 308.00	\$ 370.00	\$ 463.00
1810	\$ 208.00	\$ 237.00	\$ 284.00	\$ 355.00
181R	\$ 203.00	\$ 231.00	\$ 277.00	\$ 346.00
1820	\$ 804.00	\$ 917.00	\$ 1,100.00	\$ 1,375.00
1830	\$ 320.00	\$ 365.00	\$ 438.00	\$ 548.00
1831	\$ 372.00	\$ 424.00	\$ 509.00	\$ 636.00
183S	\$ 372.00	\$ 424.00	\$ 509.00	\$ 636.00
1860	\$ 523.00	\$ 596.00	\$ 715.00	\$ 894.00
1861	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
1863	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00
186S	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00
1890	\$ 1,832.00	\$ 2,088.00	\$ 2,506.00	\$ 3,133.00
189S	\$ 1,832.00	\$ 2,088.00	\$ 2,506.00	\$ 3,133.00
1E02	\$ 182.00	\$ 207.00	\$ 248.00	\$ 310.00
1E03	\$ 204.00	\$ 233.00	\$ 280.00	\$ 350.00
1E05	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
1E08	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
1E20	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
1E23	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00
1E26	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00
1E2R	\$ 182.00	\$ 207.00	\$ 248.00	\$ 310.00
1E2S	\$ 161.00	\$ 184.00	\$ 221.00	\$ 276.00
1E3R	\$ 199.00	\$ 227.00	\$ 272.00	\$ 340.00
1E5R	\$ 214.00	\$ 244.00	\$ 293.00	\$ 366.00
1E8R	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
2706	\$ 1,447.00	\$ 1,650.00	\$ 1,980.00	\$ 2,475.00
2707	\$ 2,598.00	\$ 2,962.00	\$ 3,554.00	\$ 4,443.00
2708	\$ 2,389.00	\$ 2,723.00	\$ 3,268.00	\$ 4,085.00
2710	\$ 1,433.00	\$ 1,634.00	\$ 1,961.00	\$ 2,451.00
2713	\$ 2,048.00	\$ 2,335.00	\$ 2,802.00	\$ 3,503.00
3250	\$ 576.00	\$ 657.00	\$ 788.00	\$ 985.00
325R	\$ 576.00	\$ 657.00	\$ 788.00	\$ 985.00
3270	\$ 390.00	\$ 445.00	\$ 534.00	\$ 668.00
3280	\$ 1,031.00	\$ 1,175.00	\$ 1,410.00	\$ 1,763.00
328R	\$ 1,031.00	\$ 1,175.00		\$ 1,763.00
3300				
		\$ 961.00	\$ 1,153.00	,
3301	\$ 859.00	\$ 979.00	\$ 1,175.00	\$ 1,469.00
3307	\$ 832.00	\$ 948.00	\$ 1,138.00	\$ 1,423.00
3319	\$ 832.00	\$ 948.00	\$ 1,138.00	\$ 1,423.00
3320	\$ 3,534.00	\$ 4,029.00	\$ 4,835.00	\$ 6,044.00
3323	\$ 441.00	\$ 503.00	\$ 604.00	\$ 755.00
3324	\$ 1,582.00	\$ 1,803.00	\$ 2,164.00	\$ 2,705.00
332S	\$ 1,582.00	\$ 1,803.00	\$ 2,164.00	\$ 2,705.00
3336	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
3340	\$ 2,572.00	\$ 2,932.00	\$ 3,518.00	\$ 4,398.00
3346	\$ 284.00	\$ 324.00	\$ 389.00	\$ 486.00
334X	\$ 2,572.00	\$ 2,932.00	\$ 3,518.00	\$ 4,398.00

*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW

2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months Range 2: installed 49-72 months Range 3: installed 73-96 months Range 4: installed over 96 months

Range 4: installed over 96				
SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
3350	\$ 1,751.00	\$ 1,996.00	\$ 2,395.00	\$ 2,994.00
3353	\$ 702.00	\$ 800.00	\$ 960.00	\$ 1,200.00
3355	\$ 1,083.00	\$ 1,235.00	\$ 1,482.00	\$ 1,853.00
3359	\$ 3,315.00	\$ 3,779.00	\$ 4,535.00	\$ 5,669.00
3362	\$ 930.00	\$ 1,060.00	\$ 1,272.00	\$ 1,590.00
3364	\$ 830.00	\$ 946.00	\$ 1,135.00	\$ 1,419.00
3370	\$ 2,194.00	\$ 2,501.00	\$ 3,001.00	\$ 3,751.00
3384	\$ 830.00	\$ 946.00	\$ 1,135.00	\$ 1,419.00
3385	\$ 849.00	\$ 968.00	\$ 1,162.00	\$ 1,453.00
3388	\$ 849.00	\$ 968.00	\$ 1,162.00	\$ 1,453.00
3389	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
338R	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
33CS	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
33RR	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
34CR	\$ 611.00	\$ 697.00	\$ 836.00	\$ 1,045.00
34CS	\$ 611.00	\$ 697.00	\$ 836.00	\$ 1,045.00
3606	\$ 1,612.00	\$ 1,838.00	\$ 2,206.00	\$ 2,758.00
3621	\$ 11,436.00	\$ 13,037.00	\$ 15,644.00	\$ 19,555.00
3629	\$ 2,662.00	\$ 3,035.00	\$ 3,642.00	\$ 4,553.00
3634	\$ 2,614.00	\$ 2,980.00	\$ 3,576.00	\$ 4,470.00
3636	\$ 1,712.00	\$ 1,952.00	\$ 2,342.00	\$ 2,928.00
363R	\$ 2,614.00	\$ 2,980.00	\$ 3,576.00	\$ 4,470.00
3641	\$ 496.00	\$ 565.00	\$ 678.00	\$ 848.00
3642	\$ 791.00	\$ 902.00	\$ 1,082.00	\$ 1,353.00
3655	\$ 384.00	\$ 438.00	\$ 526.00	\$ 658.00
3700	\$ 602.00	\$ 686.00	\$ 823.00	\$ 1,029.00
3704	\$ 681.00	\$ 776.00	\$ 931.00	\$ 1,164.00
3705	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3740	\$ 602.00	\$ 686.00	\$ 823.00	\$ 1,029.00
3750	\$ 602.00	\$ 686.00	\$ 823.00	\$ 1,029.00
3770	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3771	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3772	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3780	\$ 517.00	\$ 589.00	\$ 707.00	\$ 884.00
3C00	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
3C01	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
3C05	\$ 197.00	\$ 225.00	\$ 270.00	\$ 338.00
3C0R	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
3K00	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
3K0R	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
4100	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
4107	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
4150	\$ 537.00	\$ 612.00	\$ 734.00	\$ 918.00
4156			•	•
4200	\$ 661.00 \$ 943.00		, , , , , , , , , , , , , , , , , , , ,	
4200			,	
	1 .	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
<u>4203</u> <u>4206</u>	\$ 943.00 \$ 943.00	\$ 1,075.00 \$ 1,075.00	\$ 1,290.00	\$ 1,613.00
	1 .	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4207	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4250	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4251	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4253	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4256	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4257	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4300	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4301	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
			4 040 00	L C
4302	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4302 4304 4306	\$ 1,398.00 \$ 1,398.00 \$ 1,398.00	\$ 1,594.00	\$ 1,913.00 \$ 1,913.00 \$ 1,913.00	\$ 2,391.00 \$ 2,391.00 \$ 2,391.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

SLA-eligible Component Age Range 1: UNDER 6 Age Range 3: Under 8 Age Range 4: UNDER 6 Age Range 3: Under 8 Age Range 4: UNDER 6 Age Range 4: UNDER	ge 4: installed over 96 m				
		Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
4351 \$ 1,310.00 \$ 1,493.00 \$ 1,792.00 \$ 4352 \$ 1,388.00 \$ 1,594.00 \$ 1,913.00 \$ 4356 \$ 1,388.00 \$ 1,594.00 \$ 1,913.00 \$ 4357 \$ 1,388.00 \$ 1,594.00 \$ 1,913.00 \$ 4357 \$ 1,388.00 \$ 1,594.00 \$ 1,913.00 \$ 4357 \$ 1,388.00 \$ 1,594.00 \$ 1,913.00 \$ 4357 \$ 1,388.00 \$ 1,594.00 \$ 1,913.00 \$ 4357 \$ 1,255.00 \$ 1,431.00 \$ 1,717.00 \$ 4380 \$ 2,957.00 \$ 3,371.00 \$ 4,045.00 \$ 3,438.00 \$ 3,249.00 \$ 3,887.00 \$ 4460.00 \$ 695.00 \$ 79.00 \$ 893.00 \$ 4460.00 \$ 695.00 \$ 79.00 \$ 893.00 \$ 4460.00 \$ 695.00 \$ 79.00 \$ 95.00 \$ 4660.00					
1,398,00 \$					
4357					
1,255.00 \$					
\$2,957.00 \$ 3,371.00 \$ 4,045.00 \$ 4385 \$ 2,841.00 \$ 3,239.00 \$ 3,887.00 \$ 4400 \$ 653.00 \$ 744.00 \$ 893.00 \$ 4900 \$ 690.00 \$ 790.00 \$ 95.00 \$ 4600 \$ 690.00 \$ 790.00 \$ 95.00 \$ 4600 \$ 4000 \$ 338.00 \$ 385.00 \$ 462.00 \$ 4600 \$ 338.00 \$ 385.00 \$ 462.00 \$ 4600 \$ 338.00 \$ 385.00 \$ 462.00 \$ 4600					
4385 \$ 2,841.00 \$ 3,239.00 \$ 3,887.00 \$ 4400 \$ 653.00 \$ 744.00 \$ 893.00 \$ 4900 \$ 69.00 \$ 79.00 \$ 95.00 \$ 95.00 \$ 4916 \$ 69.00 \$ 79.00 \$ 95.00 \$ 95.00 \$ 4000 \$ 338.00 \$ 385.00 \$ 462.00 \$ 4000 \$ 338.00 \$ 385.00 \$ 462.00 \$ 4000 \$ 338.00 \$ 385.00 \$ 462.00 \$ 4000 \$ 338.00 \$ 385.00 \$ 462.00 \$ 4000 \$ 338.00 \$ 385.00 \$ 462.00 \$ 4000 \$				· '	
4400					
4900					
4916					
4000					
4C05					
4COR \$ 338.00 \$ 385.00 \$ 442.00 \$ 4K00 \$ 103.00 \$ 117.00 \$ 140.00 \$ 4K0R \$ 103.00 \$ 117.00 \$ 140.00 \$ 4POA \$ 3,797.00 \$ 4,329.00 \$ 5,195.00 \$ 4POB \$ 1,301.00 \$ 4,329.00 \$ 5,195.00 \$ 5025 \$ 80.00 \$ 91.00 \$ 109.00 \$ 5025 \$ 80.00 \$ 91.00 \$ 1,780.00 \$ 5042 \$ 434.00 \$ 495.00 \$ 599.00 \$ 5045 \$ 392.00 \$ 447.00 \$ 536.00 \$ 5050 \$ 701.00 \$ 799.00 \$ 999.00 \$ 5070 \$ 796.00 \$ 907.00 \$				· '	
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5870 \$ 811.00 \$ 925.00 \$ 1,110.00 \$ 5871 \$ 811.00 \$ 925.00 \$ 1,110.00 \$					

2014 Equipment Component SLA Renewal Fee - master list

Annual

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
5890	\$ 662.00	\$ 755.00	\$ 906.00	\$ 1,133.00
5899	\$ 2,129.00	\$ 2,427.00	\$ 2,912.00	\$ 3,640.00
5901	\$ 4,224.00	\$ 4,815.00	\$ 5,778.00	\$ 7,223.00
5904	\$ 4,365.00	\$ 4,976.00	\$ 5,971.00	\$ 7,464.00
5905	\$ 3,635.00	\$ 4,144.00	\$ 4,973.00	\$ 6,216.00
5906	\$ 4,224.00	\$ 4,815.00	\$ 5,778.00	\$ 7,223.00
5908	\$ 2,860.00	\$ 3,260.00	\$ 3,912.00	\$ 4,890.00
5909	\$ 2,701.00	\$ 3,079.00	\$ 3,695.00	\$ 4,619.00
5923	\$ 1,223.00	\$ 1,394.00	\$ 1,673.00	\$ 2,091.00
5925	\$ 1,311.00	\$ 1,495.00	\$ 1,794.00	\$ 2,243.00
5926	\$ 1,311.00	\$ 1,495.00	\$ 1,794.00	\$ 2,243.00
5927	\$ 1,058.00	\$ 1,206.00	\$ 1,447.00	\$ 1,809.00
5928	\$ 1,058.00	\$ 1,206.00	\$ 1,447.00	\$ 1,809.00
5935	\$ 1,703.00	\$ 1,941.00	\$ 2,329.00	\$ 2,911.00
5936	\$ 1,857.00	\$ 2,117.00	\$ 2,540.00	\$ 3,175.00
5940	\$ 316.00	\$ 360.00	\$ 432.00	\$ 540.00
5950	\$ 1,843.00	\$ 2,101.00	\$ 2,521.00	\$ 3,151.00
5952	\$ 1,999.00	\$ 2,279.00	\$ 2,735.00	\$ 3,419.00
5955	\$ 2,790.00	\$ 3,181.00	\$ 3,817.00	\$ 4,771.00
5960	\$ 1,247.00	\$ 1,422.00	\$ 1,706.00	\$ 2,133.00
5961	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
5962	\$ 1,247.00	\$ 1,422.00	\$ 1,706.00	\$ 2,133.00
5963	\$ 488.00	\$ 556.00	\$ 667.00	\$ 834.00
5972	\$ 412.00	\$ 470.00	\$ 564.00	\$ 705.00
5975	\$ 1,623.00	\$ 1,850.00	\$ 2,220.00	\$ 2,775.00
5976	\$ 983.00	\$ 1,121.00	\$ 1,345.00	\$ 1,681.00
5C00	\$ 457.00	\$ 521.00	\$ 625.00	\$ 781.00
5C0R	\$ 445.00	\$ 507.00	\$ 608.00	\$ 760.00
5K00	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
5K0R	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
6090	\$ 75.00	\$ 86.00		\$ 225.00
609S				\$ 129.00
	\$ 75.00	\$ 86.00	\$ 103.00	
6100	\$ 2,527.00	\$ 2,881.00	\$ 3,457.00	\$ 4,321.00
610S	\$ 2,527.00	\$ 2,881.00	\$ 3,457.00	\$ 4,321.00
6200	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
6210	\$ 410.00	\$ 467.00	\$ 560.00	\$ 700.00
6220	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
6230	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
6235	\$ 473.00	\$ 539.00	\$ 647.00	\$ 809.00
6236	\$ 449.00	\$ 512.00	\$ 614.00	\$ 768.00
6251	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
6700	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
6800	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6801	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6802	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6825	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6826	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6C00	\$ 245.00	\$ 279.00		\$ 419.00
6C0R	\$ 245.00	\$ 279.00	\$ 335.00	\$ 419.00
6CF1	\$ 365.00	\$ 416.00		\$ 624.00
6CFR	\$ 365.00	\$ 416.00	\$ 499.00	\$ 624.00
6K00	\$ 181.00	\$ 206.00		\$ 309.00
6K01	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K0R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K10	\$ 181.00	\$ 206.00		\$ 309.00
6K1R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K1S	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
7043	\$ 848.00	\$ 967.00	\$ 1,160.00	\$ 1,450.00
7063	\$ 3,432.00	\$ 3,912.00	\$ 4,694.00	\$ 5,868.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
7101	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7102	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7103	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7108	\$ 337.00	\$ 384.00	\$ 461.00	\$ 576.00
7113	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7115	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7117	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7125	\$ 309.00	\$ 352.00	\$ 422.00	\$ 528.00
7200	\$ 1,086.00	\$ 1,238.00	\$ 1,486.00	\$ 1,858.00
7270	\$ 3,462.00	\$ 3,947.00	\$ 4,736.00	\$ 5,920.00
7276	\$ 3,462.00	\$ 3,947.00	\$ 4,736.00	\$ 5,920.00
7279	\$ 3,456.00	\$ 3,940.00	\$ 4,728.00	\$ 5,910.00
7467	\$ 4,074.00	\$ 4,644.00	\$ 5,573.00	\$ 6,966.00
7469	\$ 4,074.00	\$ 4,644.00	\$ 5,573.00	\$ 6,966.00
7601	\$ 2,454.00	\$ 2,798.00	\$ 3,358.00	\$ 4,198.00
7608	\$ 2,454.00	\$ 2,798.00	\$ 3,358.00	\$ 4,198.00
7611	\$ 2,042.00	\$ 2,328.00	\$ 2,794.00	\$ 3,493.00
7711	\$ 7,490.00	\$ 2,328.00	\$ 10,247.00	\$ 12,809.00
7751	\$ 7,490.00	\$ 8,539.00	\$ 10,247.00	\$ 12,809.00
7780	\$ 1,168.00	\$ 1,332.00	\$ 1,598.00	\$ 1,998.00
7782	\$ 1,217.00	\$ 1,387.00	\$ 1,664.00	\$ 2,080.00
7799	\$ 1,706.00	\$ 1,945.00	\$ 2,334.00	\$ 2,918.00
7950	\$ 3,466.00	\$ 3,951.00	\$ 2,334.00	\$ 5,926.00
7951	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7952	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7953	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00 \$ 4,741.00	\$ 5,926.00
7960	\$ 868.00	\$ 990.00	\$ 1,188.00	\$ 1,485.00
7961	\$ 868.00	\$ 990.00	\$ 1,188.00	\$ 1,485.00
7962	\$ 1,011.00	\$ 1,153.00	\$ 1,384.00	\$ 1,730.00
7963	\$ 793.00	\$ 904.00	\$ 1,085.00	\$ 1,750.00
7K00	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K01	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K0R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K10	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K1R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K1S	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
8010	\$ 1,526.00	\$ 1,740.00	\$ 2,088.00	\$ 2,610.00
8015	\$ 1,320.00	\$ 267.00	\$ 2,060.00	\$ 2,010.00
8020	\$ 362.00	\$ 413.00	\$ 496.00	\$ 620.00
8025	\$ 551.00	\$ 628.00	\$ 754.00	\$ 943.00
8030	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
8031	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
8100	\$ 2,050.00	\$ 2,337.00	\$ 2,804.00	\$ 3,505.00
8110	\$ 2,030.00		\$ 1,508.00	\$ 1,885.00
8180	\$ 1,114.00		\$ 1,524.00	\$ 1,905.00
8190	\$ 426.00	\$ 486.00		\$ 729.00
8200	\$ 715.00	\$ 815.00	\$ 583.00 \$ 978.00	\$ 1,223.00
8220	\$ 2,319.00	\$ 2,644.00	\$ 3,173.00	\$ 3,966.00
8222	\$ 2,319.00	\$ 2,644.00 \$ 1,249.00	\$ 3,173.00	\$ 3,966.00
8290	\$ 1,096.00	\$ 1,034.00	\$ 1,241.00	\$ 1,551.00
9K00	\$ 907.00	\$ 1,034.00	\$ 1,241.00	\$ 1,551.00 \$ 479.00
9K01	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00 \$ 479.00
9K0R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K0U				
9K10	\$ 280.00 \$ 280.00	\$ 319.00 \$ 319.00	\$ 383.00 \$ 383.00	
9K1R	\$ 280.00			
9K1S	\$ 280.00	\$ 319.00 \$ 319.00	\$ 383.00 \$ 383.00	\$ 479.00 \$ 479.00
70.1.7	φ ∠ου.υυ		φ აοა.00	
9KUR	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

SI A climible Component	Age Denged, UNDER 4	Ago Dongo 2: UNDED 6	Age Benge 2: Under 9	Age Denge 4: UNDER 000
SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6 \$ 1.281.00	Age Range 3: Under 8	Age Range 4: UNDER 999
A130	\$ 1,124.00	\$ 1,281.00 \$ 1,281.00	\$ 1,537.00 \$ 1,537.00	\$ 1,921.00 \$ 1,921.00
A131 A211	\$ 1,124.00			
	\$ 1,767.00	\$ 2,014.00		\$ 3,021.00
A215	\$ 568.00	\$ 648.00 \$ 470.00	\$ 778.00	\$ 973.00 \$ 705.00
A217	\$ 412.00	τ	\$ 564.00	*
A218	\$ 1,200.00	\$ 1,368.00	\$ 1,642.00	\$ 2,053.00
A219	\$ 1,727.00	\$ 1,969.00	\$ 2,363.00	\$ 2,954.00
A21S	\$ 824.00	\$ 939.00	\$ 1,127.00	\$ 1,409.00
A21X	\$ 323.00	\$ 368.00	\$ 442.00	\$ 553.00
A244	\$ 934.00	\$ 1,065.00	\$ 1,278.00	\$ 1,598.00
A292	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
A300	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
A305	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
A309	\$ 713.00	\$ 813.00	\$ 976.00	\$ 1,220.00
A30X	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
A30Z	\$ 697.00	\$ 795.00	\$ 954.00	\$ 1,193.00
A31P	\$ 313.00	\$ 357.00	\$ 428.00	\$ 535.00
A31U	\$ 203.00	\$ 231.00	\$ 277.00	\$ 346.00
A350	\$ 3,111.00	\$ 3,547.00	\$ 4,256.00	\$ 5,320.00
A352	\$ 1,810.00	\$ 2,063.00	\$ 2,476.00	\$ 3,095.00
A35Z	\$ 1,706.00	\$ 1,945.00	\$ 2,334.00	\$ 2,918.00
A36Z	\$ 1,706.00	\$ 1,945.00	\$ 2,334.00	\$ 2,918.00
A37Z	\$ 2,010.00	\$ 2,291.00	\$ 2,749.00	\$ 3,436.00
A500	\$ 84.00	\$ 96.00	\$ 115.00	\$ 144.00
A510	\$ 353.00	\$ 402.00	\$ 482.00	\$ 603.00
A51R	\$ 353.00	\$ 402.00	\$ 482.00	\$ 603.00
A523	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A52R	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A52V	\$ 726.00	\$ 828.00	\$ 994.00	\$ 1,243.00
A530	\$ 646.00	\$ 736.00	\$ 883.00	\$ 1,104.00
A53S	\$ 646.00	\$ 736.00	\$ 883.00	\$ 1,104.00
A550	\$ 85.00	\$ 97.00	\$ 116.00	\$ 145.00
A55R	\$ 82.00	\$ 93.00	\$ 112.00	\$ 140.00
A570	\$ 720.00	\$ 821.00	\$ 985.00	\$ 1,231.00
A57T	\$ 720.00	\$ 821.00	\$ 985.00	\$ 1,231.00
A600	\$ 1,729.00	\$ 1,971.00	\$ 2,365.00	\$ 2,956.00
A603	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A605	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A613	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A615	\$ 283.00	\$ 323.00	\$ 388.00	\$ 485.00
A61R	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A700	\$ 1,729.00	\$ 1,971.00	\$ 2,365.00	\$ 2,956.00
AXW2	\$ 538.00	\$ 613.00	\$ 736.00	\$ 920.00
B200	\$ 1,345.00	\$ 1,533.00	\$ 1,840.00	\$ 2,300.00
B250	\$ 104.00	\$ 119.00	\$ 143.00	\$ 179.00
B25R	\$ 104.00	\$ 119.00	\$ 143.00	\$ 179.00
B400	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
B510	\$ 363.00	\$ 414.00	\$ 497.00	\$ 621.00
B511	\$ 272.00	\$ 310.00	\$ 372.00	\$ 465.00
B51R	\$ 363.00	\$ 414.00	\$ 497.00	\$ 621.00
B530	\$ 363.00	\$ 149.00	\$ 497.00	\$ 621.00
B53R				
B550		\$ 149.00	\$ 179.00	
	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
B55S	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
B560	\$ 125.00	\$ 143.00	\$ 172.00	\$ 215.00
B56R	\$ 125.00	\$ 143.00	\$ 172.00	\$ 215.00
B610	\$ 923.00	\$ 1,052.00	\$ 1,262.00	\$ 1,578.00
B61S	\$ 923.00	\$ 1,052.00	\$ 1,262.00	\$ 1,578.00
B7M0	\$ 38.00	\$ 43.00	\$ 52.00	\$ 65.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

Cl A aligible Component	Age Benget, UNDER 4	Ago Dongo 2: UNDED 6	Age Denge 2: Under 9	Age Denge 4: UNDER 000
SLA-eligible Component B7MG	Age Range1: UNDER 4 \$ 38.00	Age Range 2: UNDER 6 \$ 43.00	Age Range 3: Under 8 \$ 52.00	Age Range 4: UNDER 999 \$ 65.00
BD15	\$ 299.00	\$ 341.00	\$ 409.00	\$ 511.00
BD55	\$ 72.00	\$ 82.00	\$ 98.00	\$ 123.00
CBP2	\$ 24.00	\$ 27.00	\$ 32.00	\$ 40.00
CS88	\$ 71.00	\$ 81.00	\$ 97.00	\$ 121.00
CS8A	\$ 71.00	\$ 81.00	\$ 97.00	\$ 121.00
DDG1	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
DDL3	\$ 205.00	\$ 234.00	\$ 281.00	\$ 351.00
DDL4	\$ 121.00	\$ 138.00	\$ 166.00	\$ 208.00
DDL8	\$ 173.00	\$ 197.00	\$ 236.00	\$ 295.00
DDM1	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
DDM3	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
DDM4	\$ 121.00	\$ 138.00	\$ 166.00	\$ 208.00
DDM5	\$ 173.00	\$ 197.00	\$ 236.00	\$ 295.00
DDMR	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
DDMS	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
DDMT	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
DDMU	\$ 117.00	\$ 133.00	\$ 160.00	\$ 200.00
DEB0	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DEBR	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DEF1	\$ 318.00	\$ 363.00	\$ 436.00	\$ 545.00
DEP0	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DEP8	\$ 263.00	\$ 300.00	\$ 360.00	\$ 450.00
DEPR	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DG1R	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGF1	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGF8	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGFR	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGU0	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DH1R	\$ 517.00	\$ 589.00	\$ 707.00	\$ 884.00
DHF1	\$ 522.00	\$ 595.00	\$ 714.00	\$ 893.00
DHF8	\$ 507.00	\$ 578.00	\$ 694.00	\$ 868.00
DHFR	\$ 522.00	\$ 595.00	\$ 714.00	\$ 893.00
DHU0	\$ 517.00	\$ 589.00	\$ 707.00	\$ 884.00
DIVS	\$ 162.00	\$ 185.00	\$ 222.00	\$ 278.00
DJB0	\$ 491.00	\$ 560.00	\$ 672.00	\$ 840.00
DJB8	\$ 491.00	\$ 560.00	\$ 672.00	\$ 840.00
DJBR	\$ 491.00	\$ 560.00	\$ 672.00	\$ 840.00
DJF0	\$ 908.00	\$ 1,035.00	\$ 1,242.00	\$ 1,553.00
DJF1	\$ 1,065.00	\$ 1,214.00	\$ 1,457.00	\$ 1,821.00
DJF8	\$ 908.00	\$ 1,035.00	\$ 1,242.00	\$ 1,553.00
DJFR	\$ 1,065.00	\$ 1,214.00	\$ 1,457.00	\$ 1,821.00
DJFS	\$ 908.00	\$ 1,035.00	\$ 1,242.00	\$ 1,553.00
DJW0	\$ 371.00	\$ 423.00	\$ 508.00	\$ 635.00
DJW1	\$ 329.00	\$ 375.00		\$ 563.00
DJW2	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJW3	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJW4	\$ 326.00	\$ 372.00	\$ 446.00	\$ 558.00
DJW8	\$ 371.00	\$ 423.00	\$ 508.00	\$ 635.00
DJWR	\$ 329.00	\$ 375.00	,	\$ 563.00
DJWS	\$ 326.00	\$ 372.00	\$ 446.00	\$ 558.00
DL01	\$ 30.00	\$ 34.00	\$ 41.00	\$ 51.00
DL02	\$ 175.00	\$ 200.00	\$ 240.00	\$ 300.00
DL03	\$ 259.00	\$ 295.00	\$ 354.00	\$ 443.00
DL08	\$ 584.00	\$ 666.00	\$ 799.00	\$ 999.00
DMPS	\$ 370.00	\$ 422.00	\$ 506.00	\$ 633.00
DR00	\$ 1,689.00	\$ 1,925.00	\$ 2,310.00	\$ 2,888.00
DR01	\$ 1,951.00	\$ 2,224.00	\$ 2,669.00	\$ 3,336.00
DR1R	\$ 1,951.00	\$ 2,224.00	\$ 2,669.00	\$ 3,336.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 4: installed over 96	THO THE IS			
SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
DRVS	\$ 155.00	\$ 177.00	\$ 212.00	\$ 265.00
DS00	\$ 2,639.00	\$ 3,008.00	\$ 3,610.00	\$ 4,513.00
DT00	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
DT01	\$ 2,025.00	\$ 2,309.00	\$ 2,771.00	\$ 3,464.00
DT08	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
DT09	\$ 2,025.00	\$ 2,309.00	\$ 2,771.00	\$ 3,464.00
DT0R	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
DT1R	\$ 2,127.00	\$ 2,425.00	\$ 2,910.00	\$ 3,638.00
DT50	\$ 825.00	\$ 941.00	\$ 1,129.00	\$ 1,411.00
DV00	\$ 2,135.00	\$ 2,434.00	\$ 2,921.00	\$ 3,651.00
DV01	\$ 1,904.00	\$ 2,171.00	\$ 2,605.00	\$ 3,256.00
DV0R	\$ 2,135.00	\$ 2,434.00	\$ 2,921.00	\$ 3,651.00
DV1R	\$ 1,904.00	\$ 2,171.00	\$ 2,605.00	\$ 3,256.00
DW00	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
DW01	\$ 2,394.00	\$ 2,729.00	\$ 3,275.00	\$ 4,094.00
DW0R	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
DW1R	\$ 2,394.00	\$ 2,729.00	\$ 3,275.00	\$ 4,094.00
DW20	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
DW21	\$ 2,394.00	\$ 2,729.00	\$ 3,275.00	\$ 4,094.00
DW2R	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
E001	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
E200	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
E20R	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
E210	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
E21R	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
E500	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
E50R	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
E510	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E515	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E51R	\$ 363.00	\$ 414.00	\$ 497.00	\$ 621.00
E520	\$ 603.00	\$ 687.00	\$ 824.00	\$ 1,030.00
E52R	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
E536	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
E547	\$ 462.00	\$ 527.00	\$ 632.00	\$ 790.00
E551	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E55R	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E565	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E569	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E56R	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E570	\$ 573.00	\$ 653.00	\$ 784.00	\$ 980.00
E575	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E57R	\$ 573.00	\$ 653.00	\$ 784.00	\$ 980.00
E57S	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E655	\$ 397.00	\$ 453.00		
E65R	\$ 397.00	\$ 453.00	•	\$ 680.00
E665	\$ 410.00	\$ 467.00		\$ 700.00
E66R	\$ 410.00	\$ 467.00		\$ 700.00
E675	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
E67R	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
E683	\$ 473.00	\$ 539.00		\$ 809.00
E685	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
E6AR	\$ 462.00	\$ 527.00	\$ 632.00	\$ 790.00
E6SR	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
EX02	\$ 15.00	\$ 17.00	\$ 20.00	\$ 25.00
F111	\$ 1,846.00	\$ 2,104.00	\$ 2,525.00	\$ 3,156.00
F116	\$ 1,286.00	\$ 1,466.00	\$ 1,759.00	\$ 2,199.00
F117	\$ 881.00	\$ 1,004.00		\$ 1,506.00
	•			
F123 F12S	\$ 412.00 \$ 426.00	\$ 470.00 \$ 486.00	\$ 564.00 \$ 583.00	\$ 705.00 \$ 729.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 4: installed over 96				
SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F131 F310	\$ 1,938.00 \$ 1,756.00	\$ 2,209.00 \$ 2,002.00	\$ 2,651.00 \$ 2,402.00	\$ 3,314.00
F312				\$ 3,003.00
F351	\$ 271.00 \$ 1,196.00	\$ 309.00 \$ 1,363.00	\$ 371.00 \$ 1,636.00	\$ 464.00 \$ 2,045.00
F352	\$ 1,482.00	\$ 1,689.00	\$ 1,030.00	\$ 2,534.00
F353	\$ 1,462.00	\$ 1,868.00	\$ 2,027.00	\$ 2,803.00
F359	\$ 1,577.00	\$ 1,798.00	\$ 2,242.00	\$ 2,603.00
F35L	\$ 1,639.00	\$ 1,868.00	\$ 2,136.00	\$ 2,803.00
F35R	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F383				
F386	\$ 1,602.00 \$ 1,602.00	\$ 1,826.00 \$ 1,826.00	\$ 2,191.00 \$ 2,191.00	\$ 2,739.00 \$ 2,739.00
F3B3	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3B6		\$ 1,790.00		•
F3D3	\$ 1,570.00 \$ 1,639.00	\$ 1,868.00	\$ 2,148.00 \$ 2,242.00	\$ 2,685.00 \$ 2,803.00
F3N1				
F3N2	\$ 1,461.00 \$ 1,461.00	\$ 1,666.00 \$ 1,666.00	\$ 1,999.00 \$ 1,999.00	\$ 2,499.00 \$ 2,499.00
			· · · · · · · · · · · · · · · · · · ·	
F3N3	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N4	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N5	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N6	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3NA	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3NB	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3NC	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3ND	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3P3	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3P6	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3PB	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3PC	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3R1	\$ 1,196.00	\$ 1,363.00	\$ 1,636.00	\$ 2,045.00
F3R2	\$ 1,482.00	\$ 1,689.00	\$ 2,027.00	\$ 2,534.00
F3R3	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F400	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F401	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F402	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F404	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F407	\$ 1,033.00	\$ 1,178.00	\$ 1,414.00	\$ 1,768.00
F413	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F416	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F422	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
F437	\$ 190.00	\$ 217.00	\$ 260.00	\$ 325.00
F438	\$ 190.00	\$ 217.00	\$ 260.00	\$ 325.00
F44A	\$ 1,996.00	\$ 2,275.00	\$ 2,730.00	\$ 3,413.00
F44B	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F44C	\$ 609.00	\$ 694.00	\$ 833.00	\$ 1,041.00
F44E	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F46A	\$ 1,478.00	\$ 1,685.00	\$ 2,022.00	\$ 2,528.00
F46E	\$ 608.00	\$ 693.00	\$ 832.00	\$ 1,040.00
F46L	\$ 1,302.00	\$ 1,484.00	\$ 1,781.00	\$ 2,226.00
F46P	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
F500	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F501	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F502	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F504	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F50R	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F513	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F514	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
F516	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F51R	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F52R	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F53R	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F550	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F551	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F552	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F553	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F580	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
F581	\$ 575.00	\$ 656.00	\$ 2,003.00	\$ 984.00
F582	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
F583	\$ 639.00	\$ 728.00	\$ 874.00	\$ 1,093.00
F585	\$ 192.00	\$ 219.00	\$ 263.00	\$ 1,093.00
F587				\$ 329.00
F588	7	*	, ,	
	\$ 698.00			\$ 1,194.00
F58A	\$ 2,086.00	\$ 2,378.00	\$ 2,854.00	\$ 3,568.00
F58B	\$ 611.00	\$ 697.00	\$ 836.00	\$ 1,045.00
F58C	\$ 633.00	\$ 722.00	\$ 866.00	\$ 1,083.00
F58D	\$ 678.00	\$ 773.00	\$ 928.00	\$ 1,160.00
F58G	\$ 742.00	\$ 846.00	\$ 1,015.00	\$ 1,269.00
F58H	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
F590	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F592	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F597	\$ 771.00	\$ 879.00	\$ 1,055.00	\$ 1,319.00
F5D0	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F5D1	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F5D2	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F5D3	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F600	\$ 1,684.00	\$ 1,920.00	\$ 2,304.00	\$ 2,880.00
F601	\$ 1,850.00	\$ 2,109.00	\$ 2,531.00	\$ 3,164.00
F602	\$ 1,850.00	\$ 2,109.00	\$ 2,531.00	\$ 3,164.00
F605	\$ 1,610.00	\$ 1,835.00	\$ 2,202.00	\$ 2,753.00
F60A	\$ 1,684.00	\$ 1,920.00	\$ 2,304.00	\$ 2,880.00
F60B	\$ 1,673.00	\$ 1,907.00	\$ 2,288.00	\$ 2,860.00
F624	\$ 153.00	\$ 174.00	\$ 209.00	\$ 261.00
F680	\$ 218.00	\$ 249.00	\$ 299.00	\$ 374.00
F70I	\$ 399.00	\$ 455.00	\$ 546.00	\$ 683.00
F721	\$ 876.00	\$ 999.00	\$ 1,199.00	\$ 1,499.00
F72D	\$ 1,120.00	\$ 1,277.00	\$ 1,532.00	\$ 1,915.00
F72R	\$ 876.00	\$ 999.00	\$ 1,199.00	\$ 1,499.00
F732	\$ 2,769.00	\$ 3,157.00	\$ 3,788.00	\$ 4,735.00
F733	\$ 824.00	\$ 939.00	\$ 1,127.00	\$ 1,409.00
F734	\$ 2,559.00	\$ 2,917.00	\$ 3,500.00	\$ 4,375.00
F736	\$ 1,719.00	\$ 1,960.00	\$ 2,352.00	\$ 2,940.00
F737	\$ 1,014.00	\$ 1,156.00	\$ 1,387.00	\$ 1,734.00
F738	\$ 2,528.00	\$ 2,882.00	\$ 3,458.00	\$ 4,323.00
F739	\$ 3,076.00	\$ 3,507.00	\$ 4,208.00	\$ 5,260.00
F745	\$ 4,875.00	\$ 5,558.00	\$ 6,670.00	\$ 8,338.00
F746	\$ 5,021.00	\$ 5,724.00	\$ 6,869.00	\$ 8,586.00
F754	\$ 3,021.00	\$ 3,453.00	\$ 4,144.00	\$ 5,180.00
F755	\$ 3,498.00			
F761	\$ 3,029.00	\$ 3,453.00	\$ 4,144.00	\$ 5,180.00
F762	\$ 1,579.00	\$ 1,800.00	\$ 2,160.00	\$ 2,700.00
F763	\$ 2,465.00	\$ 2,810.00	\$ 3,372.00	\$ 4,215.00
F764	\$ 2,813.00	\$ 3,207.00	\$ 3,848.00	\$ 4,810.00
F766	\$ 2,754.00	\$ 3,140.00	\$ 3,768.00	\$ 4,710.00
F769	\$ 2,912.00	\$ 3,320.00	\$ 3,984.00	\$ 4,980.00
F7A0	\$ 3,376.00	\$ 3,849.00	\$ 4,619.00	\$ 5,774.00
F7AR	\$ 3,376.00	\$ 3,849.00	\$ 4,619.00	\$ 5,774.00
F7B0	\$ 4,208.00	\$ 4,797.00	\$ 5,756.00	\$ 7,195.00
F7BR	\$ 4,208.00	\$ 4,797.00	\$ 5,756.00	\$ 7,195.00
F7C0	\$ 8,228.00	\$ 9,380.00	\$ 11,256.00	\$ 14,070.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 4: installed over 96				
SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F7FB	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
F7HD	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
F7MB	\$ 218.00	\$ 249.00	\$ 299.00	\$ 374.00
F7TB	\$ 366.00	\$ 417.00	\$ 500.00	\$ 625.00
F8M0	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
F8M2	\$ 173.00	\$ 197.00	\$ 236.00	\$ 295.00
F8MR	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
F9LL	\$ 451.00	\$ 514.00	\$ 617.00	\$ 771.00
F9LP	\$ 986.00	\$ 1,124.00	\$ 1,349.00	\$ 1,686.00
F9M0	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
F9MR	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
F9NK	\$ 986.00	\$ 1,124.00	\$ 1,349.00	\$ 1,686.00
FD10	\$ 73.00	\$ 83.00	\$ 100.00	\$ 125.00
FD1R	\$ 73.00	\$ 83.00	\$ 100.00	\$ 125.00
FD30	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
FD3D	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
FD3R	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
FD40	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD48	\$ 117.00	\$ 133.00	\$ 160.00	\$ 200.00
FD4D	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD4R	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD60	\$ 433.00	\$ 494.00	\$ 593.00	\$ 741.00
FD6R	\$ 416.00	\$ 474.00	\$ 569.00	\$ 711.00
FD70	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD78	\$ 117.00	\$ 133.00	\$ 160.00	\$ 200.00
FD7R	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD80	\$ 472.00	\$ 538.00	\$ 646.00	\$ 808.00
FD8R	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
FD90	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00
FD9A	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00
FD9R	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
FDA0	\$ 472.00	\$ 538.00	\$ 646.00	\$ 808.00
FR5L	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
FR83	\$ 1,666.00	\$ 1,899.00	\$ 2,279.00	\$ 2,849.00
FR86	\$ 1,602.00	\$ 1,826.00	\$ 2,191.00	\$ 2,739.00
G120	\$ 1,025.00	\$ 1,169.00	\$ 1,403.00	\$ 1,754.00
G140	\$ 850.00	\$ 969.00	\$ 1,163.00	\$ 1,454.00
G141	\$ 850.00	\$ 969.00	\$ 1,163.00	\$ 1,454.00
G150	\$ 850.00	\$ 969.00	\$ 1,163.00	\$ 1,454.00
G160	\$ 809.00	\$ 922.00	\$ 1,106.00	\$ 1,383.00
G165	\$ 809.00	\$ 922.00	\$ 1,106.00	\$ 1,383.00
G170	\$ 1,025.00	\$ 1,169.00	\$ 1,403.00	\$ 1,754.00
G215	\$ 549.00	\$ 626.00	\$ 751.00	\$ 939.00
G2CD			\$ 751.00	\$ 939.00
G310	\$ 1,531.00		\$ 2,094.00	\$ 2,618.00
G315	\$ 1,443.00		\$ 1,974.00	\$ 2,468.00
G316	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00
G320	\$ 1,943.00	\$ 2,215.00	\$ 2,658.00	\$ 3,323.00
G350	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00
G533	\$ 614.00		\$ 840.00	\$ 1,050.00
G790	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G795	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G798	\$ 87.00	\$ 99.00	\$ 119.00	\$ 149.00
G799	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G79D	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G79R	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
H200	\$ 408.00	\$ 465.00	\$ 558.00	\$ 698.00
11200				
H201	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 4: Installed over 96				
SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
H221	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00
H5A0	\$ 11,694.00	\$ 13,331.00	\$ 15,997.00	\$ 19,996.00
H5A2	\$ 15,088.00	\$ 17,200.00	\$ 20,640.00	\$ 25,800.00
H5A3	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00
H5AL	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00
H5AR	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00
H5B0	\$ 1,301.00	\$ 1,483.00	\$ 1,780.00	\$ 2,225.00
H5B2	\$ 1,677.00	\$ 1,912.00	\$ 2,294.00	\$ 2,868.00
H5B3	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00
H5BL	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00
H5BR	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00
H5NP	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00
IFDT	\$ 401.00	\$ 457.00	\$ 548.00	\$ 685.00
J050	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
J055	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00
J05R	\$ 244.00	\$ 278.00	\$ 334.00	\$ 418.00
J05S	\$ 282.00	\$ 321.00	\$ 385.00	\$ 481.00
J060	\$ 648.00	\$ 739.00	\$ 887.00	\$ 1,109.00
J064	\$ 288.00	\$ 328.00	\$ 394.00	\$ 493.00
J067	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
J06R	\$ 381.00	\$ 434.00	\$ 521.00	
				\$ 651.00 \$ 525.00
J06S	1	\$ 350.00	\$ 420.00	*
J070	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J075	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J07T	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J083	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J086	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J08R	\$ 180.00	\$ 205.00	\$ 246.00	\$ 308.00
J180	\$ 1,401.00	\$ 1,597.00	\$ 1,916.00	\$ 2,395.00
J287	\$ 1,015.00	\$ 1,157.00	\$ 1,388.00	\$ 1,735.00
J460	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
J470	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
J487	\$ 906.00	\$ 1,033.00	\$ 1,240.00	\$ 1,550.00
J530	\$ 161.00	\$ 184.00	\$ 221.00	\$ 276.00
J532	\$ 157.00	\$ 179.00	\$ 215.00	\$ 269.00
J533	\$ 167.00	\$ 190.00	\$ 228.00	\$ 285.00
J534	\$ 167.00	\$ 190.00	\$ 228.00	\$ 285.00
J546	\$ 285.00	\$ 325.00	\$ 390.00	\$ 488.00
J553	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
J554	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
J556	\$ 876.00	\$ 999.00	\$ 1,199.00	\$ 1,499.00
J560	\$ 358.00	\$ 408.00	\$ 490.00	\$ 613.00
J56R	\$ 366.00	\$ 417.00	\$ 500.00	\$ 625.00
J570	\$ 596.00			
J57R	\$ 596.00	<u>'</u>	\$ 815.00	\$ 1,019.00
J580	\$ 390.00			
			*	
J582	\$ 464.00		\$ 635.00	\$ 794.00
J592	\$ 456.00		\$ 624.00	\$ 780.00
J594	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
J595	\$ 456.00		\$ 624.00	\$ 780.00
J597	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00
J610	\$ 185.00		\$ 253.00	\$ 316.00
J611	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J61P	\$ 176.00	\$ 201.00	\$ 241.00	\$ 301.00
J620	\$ 75.00	\$ 86.00	\$ 103.00	\$ 129.00
J621	\$ 74.00	\$ 84.00	\$ 101.00	\$ 126.00
J624	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
J62R	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
J630	\$ 252.00		\$ 344.00	\$ 430.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

J85F	J632 \$ 175.00 \$ 200.00 \$ 240.00 \$ J63F \$ 231.00 \$ 263.00 \$ 316.00 \$ J63S \$ 252.00 \$ 287.00 \$ 344.00 \$ J640 \$ 342.00 \$ 390.00 \$ 468.00 \$ J644 \$ 200.00 \$ 228.00 \$ 274.00 \$ J645 \$ 200.00 \$ 228.00 \$ 274.00 \$ J64R \$ 342.00 \$ 390.00 \$ 468.00 \$ J64S \$ 200.00 \$ 228.00 \$ 274.00 \$ J64Z \$ 200.00 \$ 228.00 \$ 274.00 \$ J650 \$ 622.00 709.00 \$ 851.00 \$ J65R \$ 622.00 709.00 \$ 851.00 \$ J660 \$ 608.00 693.00 \$ 332.00 \$ J670 \$ 243.00 277.00 \$ 332.00 \$ J676 \$ 219.00 \$ 250.00 \$ 300.00 \$	300.00 395.00 430.00 585.00 343.00 585.00 343.00 343.00 1,064.00 1,064.00
1839	J63F \$ 231.00 \$ 263.00 \$ 316.00 \$ J63S \$ 252.00 \$ 287.00 \$ 344.00 \$ J640 \$ 342.00 \$ 390.00 \$ 468.00 \$ J644 \$ 200.00 \$ 228.00 \$ 274.00 \$ J645 \$ 200.00 \$ 228.00 \$ 274.00 \$ J64R \$ 342.00 \$ 390.00 \$ 468.00 \$ J64S \$ 200.00 \$ 228.00 \$ 274.00 \$ J64Z \$ 200.00 \$ 228.00 \$ 274.00 \$ J650 \$ 622.00 \$ 709.00 \$ 851.00 \$ J65R \$ 622.00 \$ 709.00 \$ 851.00 \$ J660 \$ 608.00 \$ 693.00 \$ 832.00	430.00 585.00 343.00 343.00 585.00 343.00 343.00 1,064.00 1,064.00
1635	J63S \$ 252.00 \$ 287.00 \$ 344.00 \$ J640 \$ 342.00 \$ 390.00 \$ 468.00 \$ J644 \$ 200.00 \$ 228.00 \$ 274.00 \$ J645 \$ 200.00 \$ 228.00 \$ 274.00 \$ J64R \$ 342.00 \$ 390.00 \$ 468.00 \$ J64S \$ 200.00 \$ 228.00 \$ 274.00 \$ J64Z \$ 200.00 \$ 228.00 \$ 274.00 \$ J650 \$ 622.00 \$ 709.00 \$ 851.00 \$ J65R \$ 622.00 \$ 709.00 \$ 851.00 \$ J660 \$ 608.00 \$ 693.00 \$ 832.00 \$ J670 \$ 243.00 \$ 277.00 \$ 332.00	585.00 343.00 343.00 585.00 343.00 343.00 1,064.00
1840	J640 \$ 342.00 \$ 390.00 \$ 468.00 \$ J644 \$ 200.00 \$ 228.00 \$ 274.00 \$ J645 \$ 200.00 \$ 228.00 \$ 274.00 \$ J64R \$ 342.00 \$ 390.00 \$ 468.00 \$ J64S \$ 200.00 \$ 228.00 \$ 274.00 \$ J64Z \$ 200.00 \$ 228.00 \$ 274.00 \$ J650 \$ 622.00 \$ 709.00 \$ 851.00 \$ J65R \$ 622.00 \$ 709.00 \$ 851.00 \$ J660 \$ 608.00 \$ 693.00 \$ 832.00 \$ J670 \$ 243.00 \$ 277.00 \$ 332.00 \$ J676 \$ 219.00 \$ 250.00 \$ 300.00 \$	343.00 343.00 585.00 343.00 343.00 1,064.00
1944	J644 \$ 200.00 \$ 228.00 \$ 274.00 \$ J645 \$ 200.00 \$ 228.00 \$ 274.00 \$ J64R \$ 342.00 \$ 390.00 \$ 468.00 \$ J64S \$ 200.00 \$ 228.00 \$ 274.00 \$ J64Z \$ 200.00 \$ 228.00 \$ 274.00 \$ J650 \$ 622.00 \$ 709.00 \$ 851.00 \$ J65R \$ 622.00 \$ 709.00 \$ 851.00 \$ J660 \$ 608.00 \$ 693.00 \$ 832.00 \$ J670 \$ 243.00 \$ 277.00 \$ 332.00 \$ J676 \$ 219.00 \$ 250.00 \$ 300.00 \$	343.00 343.00 585.00 343.00 343.00 1,064.00
1945	J645 \$ 200.00 \$ 228.00 \$ 274.00 \$ J64R \$ 342.00 \$ 390.00 \$ 468.00 \$ J64S \$ 200.00 \$ 228.00 \$ 274.00 \$ J64Z \$ 200.00 \$ 228.00 \$ 274.00 \$ J650 \$ 622.00 \$ 709.00 \$ 851.00 \$ J65R \$ 622.00 \$ 709.00 \$ 851.00 \$ J660 \$ 608.00 \$ 693.00 \$ 832.00 \$ J670 \$ 243.00 \$ 277.00 \$ 332.00 \$ J676 \$ 219.00 \$ 250.00 \$ 300.00 \$	343.00 585.00 343.00 343.00 1,064.00
194R	J64R \$ 342.00 \$ 390.00 \$ 468.00 \$ J64S \$ 200.00 \$ 228.00 \$ 274.00 \$ J64Z \$ 200.00 \$ 228.00 \$ 274.00 \$ J650 \$ 622.00 \$ 709.00 \$ 851.00 \$ J65R \$ 622.00 \$ 709.00 \$ 851.00 \$ J660 \$ 608.00 \$ 693.00 \$ 832.00 \$ J670 \$ 243.00 \$ 277.00 \$ 332.00 \$ J676 \$ 219.00 \$ 250.00 \$ 300.00 \$	585.00 343.00 343.00 1,064.00 1,064.00
1945	J64S \$ 200.00 \$ 228.00 \$ 274.00 \$ J64Z \$ 200.00 \$ 228.00 \$ 274.00 \$ J650 \$ 622.00 \$ 709.00 \$ 851.00 \$ J65R \$ 622.00 \$ 709.00 \$ 851.00 \$ J660 \$ 608.00 \$ 693.00 \$ 832.00 \$ J670 \$ 243.00 \$ 277.00 \$ 332.00 \$ J676 \$ 219.00 \$ 250.00 \$ 300.00 \$	343.00 343.00 1,064.00 1,064.00
1842	J64Z \$ 200.00 \$ 228.00 \$ 274.00 \$ J650 \$ 622.00 \$ 709.00 \$ 851.00 \$ J65R \$ 622.00 \$ 709.00 \$ 851.00 \$ J660 \$ 608.00 \$ 693.00 \$ 832.00 \$ J670 \$ 243.00 \$ 277.00 \$ 332.00 \$ J676 \$ 219.00 \$ 250.00 \$ 300.00 \$	343.00 1,064.00 1,064.00
J850	J650 \$ 622.00 \$ 709.00 \$ 851.00 \$ J65R \$ 622.00 \$ 709.00 \$ 851.00 \$ J660 \$ 608.00 \$ 693.00 \$ 832.00 \$ J670 \$ 243.00 \$ 277.00 \$ 332.00 \$ J676 \$ 219.00 \$ 250.00 \$ 300.00 \$	1,064.00 1,064.00
165R	J65R \$ 622.00 \$ 709.00 \$ 851.00 \$ J660 \$ 608.00 \$ 693.00 \$ 832.00 \$ J670 \$ 243.00 \$ 277.00 \$ 332.00 \$ J676 \$ 219.00 \$ 250.00 \$ 300.00 \$	1,064.00
1960	J660 \$ 608.00 \$ 693.00 \$ 832.00 \$ J670 \$ 243.00 \$ 277.00 \$ 332.00 \$ J676 \$ 219.00 \$ 250.00 \$ 300.00 \$	
1870	J670	1,040.00
1676	J676 \$ 219.00 \$ 250.00 \$ 300.00 \$	415.00
1677	· · · · · · · · · · · · · · · · · · ·	
1678		375.00
167K		383.00
1875		363.00
J880 \$ \$71.00 \$ \$61.00 \$ 781.00 \$ 97 J883 \$ \$ 165.00 \$ 188.00 \$ 226.00 \$ 228.00 J887 \$ \$ 886.00 \$ 228.00 \$ 274.00 \$ 34 J887 \$ \$ 886.00 \$ 990.00 \$ 1,188.00 \$ 1,48 J882 \$ 165.00 \$ 188.00 \$ 226.00 \$ 228.		375.00
J883		475.00
J885 \$ 200.00 \$ 228.00 \$ 274.00 \$ 34.0877 \$ 868.00 \$ 990.00 \$ 1,188.00 \$ 1,48.00		976.00
J887		283.00
JABAU		343.00
J682	J687 \$ 868.00 \$ 990.00 \$ 1,188.00 \$	1,485.00
JSP0	J68U \$ 165.00 \$ 188.00 \$ 226.00 \$	283.00
J692 \$ 421.00 \$ 480.00 \$ 576.00 \$ 72 J693 \$ 373.00 \$ 425.00 \$ 510.00 \$ 63 J696 \$ 373.00 \$ 425.00 \$ 510.00 \$ 63 J696 \$ 373.00 \$ 425.00 \$ 510.00 \$ 63 J69D \$ 416.00 \$ 474.00 \$ 569.00 \$ 71 J69S \$ 217.00 \$ 247.00 \$ 296.00 \$ 37 J69Z \$ 373.00 \$ 425.00 \$ 510.00 \$ 63 J70U \$ 836.00 \$ 953.00 \$ 11,144.00 \$ 1,43 J710 \$ 423.00 \$ 482.00 \$ 578.00 \$ 72 J762 \$ 402.00 \$ 458.00 \$ 550.00 \$ 72 J763 \$ 402.00 \$ 458.00 \$ 550.00 \$ 68 J765 \$ 306.00 \$ 349.00 \$ 419.00 \$ 56 J776 \$ 306.00 \$ 374.00 \$ 449.00 \$ 56 J776 \$ 300.00 \$ 342.00 \$ 449.00 \$ 56 J776 \$ 300.00 \$ 342.00 \$ 449.00 \$ 56 J776 \$ 300.00 \$ 342.00 \$ 449.00 \$ 56 J778 \$ 328.00 \$ 374.00 \$ 449.00 \$ 56 J780 \$ 328.00 \$ 374.00 \$ 449.00 \$ 56 J780 \$ 300.00 \$ 342.00 \$ 440.00 \$ 56 J780 \$ 300.00 \$ 340.00 \$ 440.00 \$ 56 J780 \$ 300.00 \$ 340.00 \$ 440.00 \$ 56 J780 \$ 300.00 \$ 350.00 \$ 50.00 \$ 66 J780 \$ 300.00 \$ 360.00 \$ 50.00 \$ 66 J780 \$ 300.00 \$ 50.00 \$ 66 J780 \$ 300.00 \$ 50.00 \$ 66 J780 \$ 500.00 \$ 60.00 \$ 60.00 \$ 66 J780 \$ 500.00 \$ 60.00 \$ 60.00 \$ 60.00 \$ 60.00 \$ 60.00 \$ 60.	J68Z	743.00
J693	J690 \$ 504.00 \$ 575.00 \$ 690.00 \$	863.00
J893	J692 \$ 421.00 \$ 480.00 \$ 576.00 \$	720.00
J896 \$ 373.00 \$ 425.00 \$ 510.00 \$ 632.0		638.00
JASS		638.00
J69S \$ 217.00 \$ 247.00 \$ 296.00 \$ 37 J69Z \$ 373.00 \$ 425.00 \$ 510.00 \$ 63 J70U \$ 836.00 \$ 953.00 \$ 1,144.00 \$ 1,44 J710 \$ 423.00 \$ 482.00 \$ 578.00 \$ 72 J762 \$ 402.00 \$ 458.00 \$ 550.00 \$ 68 J763 \$ 402.00 \$ 458.00 \$ 550.00 \$ 68 J765 \$ 306.00 \$ 349.00 \$ 419.00 \$ 52 J774 \$ 328.00 \$ 374.00 \$ 449.00 \$ 55 J775 \$ 328.00 \$ 374.00 \$ 449.00 \$ 55 J776 \$ 300.00 \$ 342.00 \$ 410.00 \$ 55 J779 \$ 398.00 \$ 374.00 \$ 449.00 \$ 55 J780 \$ 328.00 \$ 374.00 \$ 449.00 \$ 55 J781 \$ 328.00 \$ 374.00 \$ 449.00 \$ 55 J782 \$ 328.00 \$ 374.00 \$ 449.00 \$ 55 J783 \$ 329.00 \$ 374.00 \$ 449.00 \$ 55 J784 \$ 329.00 \$ 375.00 \$ 449.00 \$ 55 J785 \$ 329.00 \$ 375.00 \$ 450.00 \$ 55 J786 \$ 391.00 \$ 446.00 \$ 535.00 \$ 66 J787 \$ 889.00 \$ 446.00 \$ 535.00 \$ 66 J788 \$ 329.00 \$ 375.00 \$ 450.00 \$ 55 J789 \$ 952.00 \$ 1,085.00 \$ 1,302.00 \$ 1,62 J789 \$ 952.00 \$ 1,085.00 \$ 1,302.00 \$ 1,62 J789 \$ 952.00 \$ 1,085.00 \$ 1,302.00 \$ 1,62 J790 \$ 952.00 \$ 1,085.00 \$ 1,302.00 \$ 1,62 J790 \$ 952.00 \$ 1,085.00 \$ 1,302.00 \$ 1,62 J790 \$ 952.00 \$ 1,085.00 \$ 1,302.00 \$ 1,62 J790 \$ 952.00 \$ 1,085.00 \$ 1,302.00 \$ 1,62 J790 \$ 952.00 \$ 1,085.00 \$ 1,302.00 \$ 1,62 J790 \$ 952.00 \$ 1,085.00 \$ 1,302.00 \$ 1,62 J788 \$ 952.00 \$ 1,085.00 \$ 1,302.00 \$ 1,62 J790 \$ 952.00 \$ 1,085.00 \$ 1,302.00 \$ 1,62 J790 \$ 952.00 \$ 1,085.00 \$ 1,302.00 \$ 1,62 J780 \$ 952.00 \$ 1,085.00 \$ 1,000 \$ 1,62 J780 \$ 952.00 \$ 1,085.00 \$ 1,000 \$ 1,62 J780 \$ 952.00 \$		711.00
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J7V0		540.00
JBRR \$ 391.00 \$ 446.00 \$ 535.00 \$ 66		540.00
		669.00 706.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
JB50	\$ 283.00	\$ 323.00	\$ 388.00	\$ 485.00
JB55	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
JB64	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JB67	\$ 311.00	\$ 355.00	\$ 426.00	\$ 533.00
JB6R	\$ 294.00	\$ 335.00	\$ 402.00	\$ 503.00
JB75	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB76	\$ 222.00	\$ 253.00	\$ 304.00	\$ 380.00
JB77	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7R	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7W	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7X	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7Z	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00
JN50	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00
JN55	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00
JN60	\$ 291.00	\$ 332.00	\$ 398.00	\$ 498.00
JN64	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JN67	\$ 311.00	\$ 355.00	\$ 426.00	\$ 533.00
JN6R	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JN70	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
JN75	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
JN7R	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JP64	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JP67	\$ 311.00	\$ 355.00	\$ 426.00	\$ 533.00
JP75	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JX11	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
JX1R	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
JX20	\$ 1,082.00	\$ 1,233.00	\$ 1,480.00	\$ 1,850.00
JX21	\$ 1,082.00	\$ 1,233.00	\$ 1,480.00	\$ 1,850.00
K400	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
LSK1	\$ 651.00	\$ 742.00	\$ 890.00	\$ 1,113.00
LSK3	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
MP04	\$ 25.00	\$ 29.00	\$ 35.00	\$ 44.00
MP06	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MP08	\$ 76.00	\$ 87.00	\$ 104.00	\$ 130.00
MP0R	\$ 25.00	\$ 29.00	\$ 35.00	\$ 44.00
MP1A	\$ 57.00	\$ 65.00	\$ 78.00	\$ 98.00
MP1C	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
MP1R	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MP1W	\$ 85.00	\$ 97.00	\$ 116.00	\$ 145.00
MP30	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MP3R	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MP3W	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MP49	\$ 239.00	\$ 272.00	\$ 326.00	\$ 408.00
MP4D	\$ 77.00			
MP4R	\$ 239.00	\$ 272.00		\$ 408.00
MP4W	\$ 239.00	\$ 272.00	\$ 326.00	\$ 408.00
MP8R	\$ 76.00	\$ 87.00	\$ 104.00	\$ 130.00
MP9G	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MP9R	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MPC1	\$ 57.00	\$ 65.00		\$ 98.00
MPC4	\$ 25.00	\$ 29.00		\$ 44.00
MPR1	\$ 426.00	\$ 486.00		\$ 729.00
MPR2	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MPR4	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MPRR	\$ 426.00	\$ 486.00		\$ 729.00
MPRS	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MPRT	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MS1R	\$ 344.00	\$ 392.00		\$ 588.00
MS2R	\$ 738.00	\$ 841.00	\$ 1,009.00	\$ 1,261.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 4: installed over 96				
SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
MS30	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MS3R	\$ 2,081.00	\$ 2,372.00	\$ 2,846.00	\$ 3,558.00
MSF1	\$ 344.00	\$ 392.00	\$ 470.00	\$ 588.00
MSF2	\$ 738.00	\$ 841.00	\$ 1,009.00	\$ 1,261.00
MSF3	\$ 2,081.00	\$ 2,372.00	\$ 2,846.00	\$ 3,558.00
MSPR	\$ 317.00	\$ 361.00	\$ 433.00	\$ 541.00
MSPS	\$ 320.00	\$ 365.00	\$ 438.00	\$ 548.00
N300	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
N30R	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
N400	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
N40R	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
N500	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
N50R	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
N600	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N601	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N60R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N610	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N61R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N700	\$ 185.00	\$ 200.00	\$ 253.00	\$ 316.00
N701	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N70R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N710	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N71R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N900	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N901	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N90R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N910	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N91R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N91S	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N9RA	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
NX01	\$ 2,382.00	\$ 2,715.00	\$ 3,258.00	\$ 4,073.00
NX1A	\$ 2,382.00	\$ 2,715.00	\$ 3,258.00	\$ 4,073.00
PRG1	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
S126	\$ 1,451.00	\$ 1,654.00	\$ 1,985.00	\$ 2,481.00
SH26	\$ 47.00	\$ 54.00	\$ 65.00	\$ 81.00
SH39	\$ 66.00	\$ 75.00	\$ 90.00	\$ 113.00
SH56	\$ 213.00	\$ 243.00	\$ 292.00	\$ 365.00
SH59	\$ 168.00	\$ 192.00	\$ 230.00	\$ 288.00
SH66	\$ 330.00	\$ 376.00	\$ 451.00	\$ 564.00
SH75	\$ 546.00	\$ 622.00	\$ 746.00	\$ 933.00
SH76	\$ 899.00	\$ 1,025.00	\$ 1,230.00	\$ 1,538.00
SHG6	\$ 393.00	\$ 448.00	\$ 538.00	\$ 673.00
SHG7	\$ 711.00	\$ 811.00	\$ 973.00	\$ 1,216.00
SLWW	\$ 417.00			\$ 713.00
T360	\$ 647.00		\$ 886.00	\$ 1,108.00
T361	\$ 596.00	\$ 679.00		\$ 1,019.00
T370	\$ 590.00	\$ 738.00		\$ 1,108.00
T371	\$ 596.00	\$ 679.00		
T372	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
T373	\$ 431.00		\$ 589.00	\$ 736.00
T374	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
T375	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
T741	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T742	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T743	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T744	\$ 427.00		\$ 584.00	\$ 730.00
T745	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T762	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T770	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

1800	SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
1820					
TRE21		-			
1822 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1824 \$ 488,00 \$ 534,00 \$ 641,00 \$ 801 1826 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1826 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1827 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1828 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1829 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1829 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1829 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1830 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1831 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1831 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1832 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1833 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1833 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1841 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1841 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1841 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1841 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1842 \$ 488,00 \$ 534,00 \$ 570,00 \$ 713 1843 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1844 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1845 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1846 \$ 488,00 \$ 534,00 \$ 641,00 \$ 801 1847 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1848 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1849 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1849 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1849 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1849 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1849 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1849 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1849 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1849 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1849 \$ 417,00 \$ 475,00 \$ 570,00 \$ 713 1849 \$ 417					
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TR26 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801					
Table					
TREAT S				-	
TR28		•	•		
1829				· '	•
T830		•			
T831				-	
T832		•	*	,	•
1833		-			
T840					
T841			•	· '	
T842				-	
T843 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T844 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T845 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 T846 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 T847 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T848 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T849 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T850 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T851 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T851 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T852 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T853 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T854 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T855 \$ 488.00 \$ 534.00 \$ 641.00 \$ 801 T865 \$ 488.00			•		· '
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T846	T844	\$ 417.00		\$ 570.00	\$ 713.00
TEAT7 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB48 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB48 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB49 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB50 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB50 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB51 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB52 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB52 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB53 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB53 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB53 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB55 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB55 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 TB55 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB75 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB90 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB90 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB92 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB92 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB92 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB92 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB92 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB92 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB92 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB92 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB92 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB92 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB92 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 TB93 \$ 645.00 \$ 735.00 \$ 882.00 \$ 1.103 TB3R \$ 645.00 \$ 735.00 \$ 882.00 \$ 1.103 TB3R \$ 645.00 \$ 735.00 \$ 882.00 \$ 1.103 TB3R \$ 645.00 \$ 735.00 \$ 882.00 \$ 1.103 TB3R \$ 645.00 \$ 735.00 \$ 882.00 \$ 1.103 TB3R \$ 645.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U56R \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.162.00 \$ 1.325.00 \$ 1.590.00 \$ 1.988 U570 \$ 1.	T845	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T847	T846	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T848 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T849 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T850 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T851 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T852 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T853 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T854 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T855 \$ 417.00 \$ 475.00 \$ 570.00 \$ 713 T856 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 T875 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 T890 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 T921 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 T922 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 T922 \$ 468.00 \$ 534.00 \$ 641.00 \$ 801 T830 \$ 645.00	T847			\$ 570.00	\$ 713.00
T849	T848	\$ 417.00		\$ 570.00	\$ 713.00
T850	T849			-	
T851					· '
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ORINA IN TURNOTIN TANDENTIN EARLY TRANSPORTED FOR	UB1W	\$ 2,433.00	\$ 2,774.00	\$ 3,329.00	\$ 5,101.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

	months			
SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
UB3W	\$ 2,983.00	\$ 3,401.00	\$ 4,081.00	\$ 5,101.00
UBF1 UBG0	\$ 2,878.00 \$ 2,347.00	\$ 3,281.00 \$ 2,676.00	\$ 3,937.00 \$ 3,211.00	\$ 4,921.00 \$ 4,014.00
UBG1	\$ 2,347.00		\$ 3,211.00	\$ 4,014.00
UBH0	\$ 2,347.00	\$ 3,512.00 \$ 2,676.00	\$ 4,214.00	\$ 3,200.00
UBH1	\$ 2,347.00	\$ 2,070.00	\$ 3,211.00	\$ 4,014.00
UBR1	\$ 3,081.00	\$ 3,638.00	\$ 4,214.00	\$ 5,268.00
UF10	\$ 1,669.00	\$ 1,903.00	\$ 2,284.00	\$ 2,855.00
UF30	\$ 1,725.00	\$ 1,967.00	\$ 2,360.00	\$ 2,950.00
UF40	\$ 1,725.00	\$ 1,967.00	\$ 2,360.00	\$ 2,950.00
UF50	\$ 1,725.00	\$ 1,967.00	\$ 2,360.00	\$ 2,950.00
UF60	\$ 4,803.00	\$ 5,475.00	\$ 6,570.00	\$ 8,213.00
UF61	\$ 4,067.00	\$ 4,636.00	\$ 5,563.00	\$ 6,954.00
UF70	\$ 4,067.00	\$ 4,636.00	\$ 5,563.00	\$ 6,954.00
UF71	\$ 4,067.00	\$ 4,636.00	\$ 5,563.00	\$ 6,954.00
UFR1	\$ 2,080.00	\$ 2,371.00	\$ 2,845.00	\$ 3,556.00
UFR3	\$ 4,803.00	\$ 5,475.00	\$ 6,570.00	\$ 8,213.00
USP0	\$ 489.00	\$ 557.00	\$ 668.00	\$ 835.00
USPR	\$ 489.00	\$ 557.00	\$ 668.00	\$ 835.00
USPS	\$ 427.00	\$ 487.00	\$ 584.00	\$ 730.00
UXW2	\$ 282.00	\$ 321.00	\$ 385.00	\$ 481.00
V300	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V301	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V302	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
V304	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
V305	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V306	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V307	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V308	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V309	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V510	\$ 266.00	\$ 303.00	\$ 364.00	\$ 455.00
V530	\$ 254.00	\$ 290.00	\$ 348.00	\$ 435.00
V532	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V535	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V550	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V555	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V598	\$ 533.00	\$ 608.00	\$ 730.00	\$ 913.00
V599	\$ 533.00	\$ 608.00	\$ 730.00	\$ 913.00
V789	\$ 883.00	\$ 1,007.00	\$ 1,208.00	\$ 1,510.00
V790	\$ 855.00	\$ 975.00	\$ 1,170.00	\$ 1,463.00
V797	\$ 385.00	\$ 439.00	\$ 527.00	\$ 659.00
V7SG	\$ 1,212.00	\$ 1,382.00	\$ 1,658.00	\$ 2,073.00
V7SX	\$ 1,014.00	\$ 1,156.00	\$ 1,387.00	\$ 1,734.00
V808	\$ 848.00	\$ 967.00	\$ 1,160.00	\$ 1,450.00
V815	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
V819	\$ 941.00	\$ 1,073.00	\$ 1,288.00	\$ 1,610.00
V820	\$ 839.00	\$ 956.00	\$ 1,147.00	\$ 1,434.00
V920	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
V921	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
V923	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
V924	\$ 774.00	\$ 882.00	\$ 1,058.00	\$ 1,323.00
V925	\$ 792.00	\$ 903.00	\$ 1,084.00	\$ 1,355.00
V928	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
V929	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
V930	\$ 478.00	\$ 545.00	\$ 654.00	\$ 818.00
V931	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
V932	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
VC16	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
VC30	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 4: installed over 96	Honus			
SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
VC33	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
VR10	\$ 459.00	\$ 523.00	\$ 628.00	\$ 785.00
VR12	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
VR13	\$ 488.00	\$ 556.00	\$ 667.00	\$ 834.00
VR16	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
VR20	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
VR75	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
W010	\$ 119.00	\$ 136.00	\$ 163.00	\$ 204.00
W01R	\$ 119.00	\$ 136.00	\$ 163.00	\$ 204.00
W100	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
W350	\$ 591.00	\$ 674.00	\$ 809.00	\$ 1,011.00
W35R	\$ 591.00	\$ 674.00	\$ 809.00	\$ 1,011.00
W360	\$ 1,851.00	\$ 2,110.00	\$ 2,532.00	\$ 3,165.00
W36F	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
W400	\$ 1,261.00	\$ 1,438.00	\$ 1,726.00	\$ 2,158.00
W411	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
W412	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
W421	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
W500	\$ 1,426.00	\$ 1,626.00	\$ 1,951.00	\$ 2,439.00
W502	\$ 588.00	\$ 670.00	\$ 804.00	\$ 1,005.00
W514	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W516	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W518	\$ 1,029.00	\$ 1,173.00	· · · · · · · · · · · · · · · · · · ·	\$ 1,760.00
W520				
W523				\$ 1,760.00
	*	\$ 600.00	\$ 720.00	\$ 900.00
W530	\$ 526.00	\$ 600.00	\$ 720.00	\$ 900.00
W535	\$ 510.00	\$ 581.00	\$ 697.00	\$ 871.00
W540	\$ 526.00	\$ 600.00	\$ 720.00	\$ 900.00
W544	\$ 507.00	\$ 578.00	\$ 694.00	\$ 868.00
W545	\$ 510.00	\$ 581.00	\$ 697.00	\$ 871.00
W546	\$ 519.00	\$ 592.00	\$ 710.00	\$ 888.00
W590	\$ 522.00	\$ 595.00	\$ 714.00	\$ 893.00
W592	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
W595	\$ 309.00	\$ 352.00	\$ 422.00	\$ 528.00
W600	\$ 1,061.00	\$ 1,210.00	\$ 1,452.00	\$ 1,815.00
W625	\$ 368.00	\$ 420.00	\$ 504.00	\$ 630.00
W650	\$ 520.00	\$ 593.00	\$ 712.00	\$ 890.00
W655	\$ 502.00	\$ 572.00	\$ 686.00	\$ 858.00
W65D	\$ 520.00	\$ 593.00	\$ 712.00	\$ 890.00
W65R	\$ 502.00	\$ 572.00	\$ 686.00	\$ 858.00
W660	\$ 1,444.00	\$ 1,646.00	\$ 1,975.00	\$ 2,469.00
W66R	\$ 1,415.00	\$ 1,613.00	\$ 1,936.00	\$ 2,420.00
W670	\$ 1,071.00	\$ 1,221.00	\$ 1,465.00	\$ 1,831.00
W680	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W68R	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W700	\$ 1,263.00	\$ 1,440.00	\$ 1,728.00	\$ 2,160.00
W707	\$ 1,735.00	\$ 1,978.00	\$ 2,374.00	\$ 2,968.00
W71R	\$ 1,263.00	\$ 1,440.00	\$ 1,728.00	\$ 2,160.00
W755	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
W760	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
W76R	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
W770	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W77R	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W790	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
W79R	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
W800	\$ 2,715.00	\$ 3,095.00	\$ 2,370.00	\$ 4,643.00
W803	\$ 2,715.00 \$ 1,851.00	\$ 2,110.00	\$ 3,714.00	\$ 4,643.00
W804				
	\$ 874.00	\$ 996.00	\$ 1,195.00	\$ 1,494.00
W823	\$ 1,046.00	\$ 1,192.00	\$ 1,430.00	\$ 1,788.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 4: installed over 96				
SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
W833	\$ 940.00	\$ 1,072.00	\$ 1,286.00	\$ 1,608.00
W850	\$ 262.00	\$ 299.00	\$ 359.00	\$ 449.00
W853	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
W855	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
W85R	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
W85S	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
W863	\$ 186.00	\$ 212.00	\$ 254.00	\$ 318.00
W880	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W890	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W89R	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W980	\$ 306.00	\$ 349.00	\$ 419.00	\$ 524.00
W983	\$ 306.00	\$ 349.00	\$ 419.00	\$ 524.00
W985	\$ 295.00	\$ 336.00	\$ 403.00	\$ 504.00
W990	\$ 3,812.00	\$ 4,346.00	\$ 5,215.00	\$ 6,519.00
W99P	\$ 3,633.00	\$ 4,142.00	\$ 4,970.00	\$ 6,213.00
W99R	\$ 3,633.00	\$ 4,142.00	\$ 4,970.00	\$ 6,213.00
WF81	\$ 1,211.00	\$ 1,381.00	\$ 1,657.00	\$ 2,071.00
WF8A	\$ 1,064.00	\$ 1,213.00	\$ 1,456.00	\$ 1,820.00
WF96	\$ 840.00	\$ 958.00	\$ 1,150.00	\$ 1,438.00
WF9A	\$ 840.00	\$ 958.00	\$ 1,150.00	\$ 1,438.00
WP50	\$ 2,019.00	\$ 2,302.00	\$ 2,762.00	\$ 3,453.00
WP68	\$ 2,207.00	\$ 2,516.00	\$ 3,019.00	\$ 3,774.00
WP70	\$ 486.00	\$ 554.00	\$ 665.00	\$ 831.00
WP71	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
WP72	\$ 333.00	\$ 380.00	\$ 456.00	\$ 570.00
WP73	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
WP74	\$ 256.00	\$ 292.00	\$ 350.00	\$ 438.00
WP75	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
WP76	\$ 322.00	\$ 367.00	\$ 440.00	\$ 550.00
WP7C	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
WP7D	\$ 333.00	\$ 380.00	\$ 456.00	\$ 570.00
WP7E	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
WP96	\$ 893.00	\$ 1,018.00	\$ 1,222.00	\$ 1,528.00
WP97	\$ 1,021.00	\$ 1,164.00	\$ 1,397.00	\$ 1,746.00
WP9B	\$ 299.00	\$ 341.00	\$ 409.00	\$ 511.00
WP9C	\$ 72.00	\$ 82.00	\$ 98.00	\$ 123.00
WP9D	\$ 4,704.00	\$ 5,363.00	\$ 6,436.00	\$ 8,045.00
WP9E	\$ 5,188.00	\$ 5,914.00	\$ 7,097.00	\$ 8,871.00
WP9F	\$ 3,255.00	\$ 3,711.00	\$ 4,453.00	\$ 5,566.00
WP9K	\$ 3,645.00	\$ 4,155.00	\$ 4,986.00	\$ 6,233.00
WP9L	\$ 1,396.00	\$ 1,591.00	\$ 1,909.00	\$ 2,386.00
WP9M	\$ 1,886.00	\$ 2,150.00	\$ 2,580.00	\$ 3,225.00
WP9N	\$ 4,817.00	\$ 5,491.00	\$ 6,589.00	\$ 8,236.00
WP9P	\$ 5,207.00	\$ 5,936.00	\$ 7,123.00	\$ 8,904.00
WP9Q	\$ 5,989.00	\$ 6,827.00	\$ 8,192.00	\$ 10,240.00
WP9V	\$ 2,263.00	\$ 2,580.00	\$ 3,096.00	\$ 3,870.00
WPJE	\$ 1,248.00	\$ 1,423.00	\$ 1,708.00	\$ 2,135.00
WPJH	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
WPJJ	\$ 140.00	\$ 160.00	\$ 192.00	\$ 240.00
WPTL	\$ 169.00	\$ 193.00	\$ 232.00	\$ 290.00
WPTS	\$ 169.00	\$ 193.00	\$ 232.00	\$ 290.00
WR65	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00
WS31	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
WS51	\$ 1,394.00	\$ 1,589.00	\$ 1,907.00	\$ 2,384.00
WS56	\$ 1,508.00	\$ 1,719.00	\$ 2,063.00	\$ 2,579.00
WS5A	\$ 1,394.00	\$ 1,589.00	\$ 1,907.00	\$ 2,384.00
WS5B	\$ 1,372.00	\$ 1,564.00	\$ 1,877.00	\$ 2,346.00
WS71	\$ 1,735.00	\$ 1,978.00	\$ 2,374.00	\$ 2,968.00
		\$ 2,147.00	\$ 2,576.00	\$ 3,220.00

2014 Equipment Component SLA Renewal Fee - master list

Annual

Trange 4. Installed over 50				
SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
WS7A	\$ 1,735.00	\$ 1,978.00	\$ 2,374.00	\$ 2,968.00
WS7B	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
Z130	\$ 483.00	\$ 551.00	\$ 661.00	\$ 826.00
Z187	\$ 869.00	\$ 991.00	\$ 1,189.00	\$ 1,486.00
Z200	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
Z201	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z204	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z206	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z207	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z300	\$ 152.00	\$ 173.00	\$ 208.00	\$ 260.00
Z400	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
Z501	\$ 657.00	\$ 749.00	\$ 899.00	\$ 1,124.00
Z503	\$ 657.00	\$ 749.00	\$ 899.00	\$ 1,124.00
Z520	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z52R	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z530	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z538	\$ 387.00	\$ 441.00	\$ 529.00	\$ 661.00
Z53R	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z545	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
Z548	\$ 307.00	\$ 350.00	\$ 420.00	\$ 525.00
Z585	\$ 268.00	\$ 306.00	\$ 367.00	\$ 459.00
Z586	\$ 258.00	\$ 294.00	\$ 353.00	\$ 441.00
Z601	\$ 715.00	\$ 815.00	\$ 978.00	\$ 1,223.00
Z602	\$ 606.00	\$ 691.00	\$ 829.00	\$ 1,036.00
Z603	\$ 715.00	\$ 815.00	\$ 978.00	\$ 1,223.00
Z604	\$ 606.00	\$ 691.00	\$ 829.00	\$ 1,036.00
Z605	\$ 404.00	\$ 461.00	\$ 553.00	\$ 691.00
Z610	\$ 483.00	\$ 551.00	\$ 661.00	\$ 826.00
Z6SX	\$ 134.00	\$ 153.00	\$ 184.00	\$ 230.00
Z800	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
ZPTL	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
ZX0T	\$ 11,781.00	\$ 13,430.00	\$ 16,116.00	\$ 20,145.00
ZX0U	\$ 10,666.00	\$ 12,159.00	\$ 14,591.00	\$ 18,239.00
ZX0V	\$ 12,117.00	\$ 13,813.00	\$ 16,576.00	\$ 20,720.00

Annual \$ (all age ranges)	*WSCA/NASPO WILL RECEIVE 25%	OFF THE MSR	P NOTED BELOW
SMA-eligible Component ranges) ES26 \$ 240.00 ES27 \$ 240.00 ES28 \$ 150.00 F93F \$ 200.00 F93G \$ 180.00 F93H \$ 180.00 F93J \$ 160.00 F93K \$ 3,000.00 F93I \$ 180.00 F93N \$ 160.00 F93Z \$ 7,000.00 F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AR \$ 500.00 F9AX \$ 1,000.00 F9AV \$ 380.00 F9AW \$ 780.00 F9AX \$ 1,530.00 F9CB \$ 700.00 F9CB \$ 700.00 F9CB \$ 700.00 F9CB \$ 700.00 F9GB \$ 1,500.00 F9GB \$ 1,500.00 F9GC \$ 1,500.00 F9GA \$ 3,000.00			
SMA-eligible Component ranges) ES26 \$ 240.00 ES27 \$ 240.00 ES28 \$ 150.00 F93F \$ 200.00 F93G \$ 180.00 F93H \$ 180.00 F93J \$ 160.00 F93K \$ 3,000.00 F93I \$ 180.00 F93N \$ 160.00 F93Z \$ 7,000.00 F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AR \$ 500.00 F9AX \$ 1,000.00 F9AV \$ 380.00 F9AW \$ 780.00 F9AX \$ 1,530.00 F9CB \$ 700.00 F9CB \$ 700.00 F9CB \$ 700.00 F9CB \$ 700.00 F9GB \$ 1,500.00 F9GB \$ 1,500.00 F9GC \$ 1,500.00 F9GA \$ 3,000.00		(all age	
ES26 \$ 240.00 ES27 \$ 240.00 ES28 \$ 150.00 F93F \$ 200.00 F93G \$ 180.00 F93H \$ 180.00 F93L \$ 180.00 F93N \$ 180.00 F93L \$ 180.00 F93N \$ 160.00 F93Z \$ 7,000.00 F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AR \$ 500.00 F9AX \$ 1,000.00 F9AV \$ 380.00 F9AV \$ 380.00 F9AY \$ 200.00 F9AY \$ 200.00 F9C7 \$ 1,500.00 F9C8 \$ 700.00 F9C9 \$ 1,500.00 F9G0 \$ 7,000.00 F9G1 \$ 1,500.00 F9G2 \$ 1,500.00 F9G3 \$ 2,500.00 F9G6 \$ 7,500.00	SMA-eligible Component	1, -	
ES28 \$ 150.00 F93F \$ 200.00 F93G \$ 180.00 F93H \$ 180.00 F93J \$ 160.00 F93K \$ 3,000.00 F93N \$ 180.00 F93N \$ 160.00 F93Z \$ 7,000.00 F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 1,000.00 F9AR \$ 1,000.00 F9AS \$ 1,000.00 F9AU \$ 220.00 F9AV \$ 380.00 F9AX \$ 1,530.00 F9AY \$ 200.00 F9AY \$ 200.00 F9CZ \$ 3,000.00 F9CB \$ 700.00 F9CB \$ 700.00 F9CB \$ 700.00 F9G3 \$ 1,500.00 F9G4 \$ 3,000.00 F9G5 \$ 1,500.00 F9G6 \$ 3,000.00 F9GB \$ 500.00			
ES28 \$ 150.00 F93F \$ 200.00 F93H \$ 180.00 F93H \$ 180.00 F93J \$ 160.00 F93K \$ 3,000.00 F93I \$ 180.00 F93N \$ 160.00 F93Z \$ 7,000.00 F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AS \$ 1,000.00 F9AS \$ 1,000.00 F9AU \$ 220.00 F9AV \$ 380.00 F9AW \$ 780.00 F9AY \$ 200.00 F9AY \$ 200.00 F9AY \$ 200.00 F9CB \$ 700.00 F9CB \$ 700.00 F9CB \$ 700.00 F9CB \$ 700.00 F9G1 \$ 2,500.00 F9G3 \$ 2,500.00 F9G4 \$ 300.00 F9G3 \$ 3,000.00 <	ES27	\$ 240.00	
F93F \$ 200.00 F93G \$ 180.00 F93J \$ 180.00 F93X \$ 180.00 F93K \$ 3,000.00 F93L \$ 180.00 F93N \$ 160.00 F93N \$ 160.00 F93Z \$ 7,000.00 F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AS \$ 1,000.00 F9AT \$ 1,000.00 F9AV \$ 380.00 F9AW \$ 380.00 F9AW \$ 780.00 F9C7 \$ 1,530.00 F9C8 \$ 700.00 F9C9 \$ 2,500.00 F9G1 \$ 2,500.00 F9G2 \$ 1,500.00 F9G3 \$ 200.00 F9G4 \$ 3,000.00 F9G5 \$ 1,500.00 F9G6 \$ 2,500.00 F9G7 \$ 1,500.00 F9G8 \$ 850.00	ES28		
F93H \$ 180.00 F93J \$ 160.00 F93K \$ 3,000.00 F93L \$ 180.00 F93N \$ 160.00 F93Z \$ 7,000.00 F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AS \$ 1,000.00 F9AU \$ 220.00 F9AV \$ 380.00 F9AV \$ 380.00 F9AY \$ 200.00 F9C7 \$ 1,500.00 F9C8 \$ 700.00 F9C9 \$ 7,500.00 F9C1 \$ 1,500.00 F9C2 \$ 3,000.00 F9G3 \$ 2,500.00 F9G4 \$ 3,000.00 F9G3 \$ 2,500.00 F9G6 \$ 1,500.00 F9G7 \$ 1,500.00 F9G8 \$ 850.00 F9G9 \$ 1,500.00 F9GB \$ 2,500.00 F9GB \$ 750.00	F93F		
F93J \$ 160.00 F93K \$ 3,000.00 F93L \$ 180.00 F93N \$ 160.00 F93Z \$ 7,000.00 F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AS \$ 1,000.00 F9AU \$ 220.00 F9AV \$ 380.00 F9AW \$ 780.00 F9AX \$ 1,530.00 F9AY \$ 200.00 F9C7 \$ 1,500.00 F9C8 \$ 700.00 F9C9 \$ 3,000.00 F9C1 \$ 1,500.00 F9G2 \$ 3,000.00 F9G3 \$ 200.00 F9G4 \$ 3,000.00 F9G5 \$ 1,500.00 F9G6 \$ 1,500.00 F9G7 \$ 1,500.00 F9G8 \$ 850.00 F9G9 \$ 2,500.00 F9GF \$ 250.00 F9GF \$ 250.00 <t< td=""><td>F93G</td><td>\$ 180.00</td><td></td></t<>	F93G	\$ 180.00	
F93K \$ 3,000.00 F93L \$ 180.00 F93N \$ 160.00 F93Z \$ 7,000.00 F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AR \$ 1,000.00 F9AR \$ 500.00 F9AS \$ 1,000.00 F9AT \$ 1,000.00 F9AW \$ 380.00 F9AW \$ 780.00 F9AX \$ 1,530.00 F9CT \$ 1,500.00 F9CB \$ 700.00 F9CB \$ 700.00 F9CZ \$ 3,000.00 F9G3 \$ 200.00 F9G3 \$ 200.00 F9G4 \$ 3,000.00 F9G5 \$ 1,500.00 F9G6 \$ 1,500.00 F9G7 \$ 1,500.00 F9G8 \$ 500.00 F9G9 \$ 1,500.00 F9GA \$ 300.00 F9GB \$ 500.00 F9GE \$ 500.00 F9GF \$ 250.00	F93H	\$ 180.00	
F93L \$ 180.00 F93N \$ 160.00 F93Z \$ 7,000.00 F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AS \$ 1,000.00 F9AU \$ 220.00 F9AV \$ 380.00 F9AX \$ 1,530.00 F9AX \$ 1,500.00 F9C7 \$ 1,500.00 F9C8 \$ 700.00 F9C9 \$ 3,000.00 F9G1 \$ 2,500.00 F9G2 \$ 1,500.00 F9G3 \$ 200.00 F9G4 \$ 3,000.00 F9G5 \$ 1,500.00 F9G6 \$ 3,000.00 F9G7 \$ 1,500.00 F9G8 \$ 300.00 F9G9 \$ 1,500.00 F9GB \$ 500.00 F9GB \$ 2500.00 F9GB \$ 2500.00 F9GF \$ 250.00 F9GF \$ 250.00	F93J	\$ 160.00	
F93N \$ 160.00 F93Z \$ 7,000.00 F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AS \$ 1,000.00 F9AU \$ 220.00 F9AV \$ 380.00 F9AW \$ 780.00 F9AY \$ 200.00 F9CT \$ 1,500.00 F9CB \$ 700.00 F9CB \$ 700.00 F9CB \$ 1,900.00 F9G1 \$ 2,500.00 F9G2 \$ 1,500.00 F9G3 \$ 200.00 F9G4 \$ 3,000.00 F9G3 \$ 2,500.00 F9GA \$ 3,000.00 F9GB \$ 850.00 F9GB \$ 850.00 F9GB \$ 750.00 F9GB \$ 750.00 F9GF \$ 250.00 F9GF \$ 250.00 F9GF \$ 250.00 F9GF \$ 750.00	F93K	\$ 3,000.00	
F93Z \$ 7,000.00 F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AS \$ 1,000.00 F9AT \$ 1,000.00 F9AV \$ 380.00 F9AW \$ 780.00 F9AX \$ 1,530.00 F9AY \$ 200.00 F9CB \$ 700.00 F9CB \$ 700.00 F9CB \$ 1,500.00 F9GB \$ 1,500.00 F9G1 \$ 2,500.00 F9G2 \$ 1,500.00 F9G3 \$ 200.00 F9G4 \$ 3,000.00 F9G7 \$ 1,500.00 F9G8 \$ 850.00 F9GB \$ 850.00 F9GB \$ 500.00 F9GB \$ 750.00 F9GF \$ 2,500.00	F93L	\$ 180.00	
F94A \$ 130.00 F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AS \$ 1,000.00 F9AT \$ 1,000.00 F9AU \$ 220.00 F9AW \$ 380.00 F9AW \$ 780.00 F9AY \$ 200.00 F9C7 \$ 1,500.00 F9CB \$ 700.00 F9CZ \$ 3,000.00 F9GB \$ 1,500.00 F9G1 \$ 2,500.00 F9G3 \$ 200.00 F9G4 \$ 3,000.00 F9GA \$ 3,000.00 F9GB \$ 500.00 F9GB \$ 750.00 F9GF \$ 250.00 F9GF \$ 250.00 F9GF \$ 250.00 F9GG \$ 750.00 F9GG \$ 750.00	F93N	\$ 160.00	
F94B \$ 499.00 F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AS \$ 1,000.00 F9AU \$ 220.00 F9AV \$ 380.00 F9AW \$ 780.00 F9AY \$ 200.00 F9C7 \$ 1,530.00 F9C8 \$ 700.00 F9C9 \$ 3,000.00 F9C2 \$ 3,000.00 F9G1 \$ 2,500.00 F9G2 \$ 1,500.00 F9G3 \$ 200.00 F9G4 \$ 3,000.00 F9G5 \$ 2,500.00 F9G6 \$ 3,000.00 F9G7 \$ 1,500.00 F9G8 \$ 850.00 F9GB \$ 850.00 F9GB \$ 2,500.00 F9GB \$ 2,500.00 F9GF \$ 250.00 F9GF \$ 250.00 F9GF \$ 250.00 F9GF \$ 250.00 F9GH \$ 750.00 F9GK \$ 900.00	F93Z	\$ 7,000.00	
F94C \$ 200.00 F9AP \$ 1,000.00 F9AR \$ 500.00 F9AS \$ 1,000.00 F9AT \$ 1,000.00 F9AU \$ 220.00 F9AV \$ 380.00 F9AW \$ 780.00 F9AX \$ 1,530.00 F9C7 \$ 1,500.00 F9C8 \$ 700.00 F9C9 \$ 3,000.00 F9C1 \$ 2,500.00 F9G2 \$ 1,500.00 F9G3 \$ 200.00 F9G4 \$ 3,000.00 F9G5 \$ 1,500.00 F9G6 \$ 3,000.00 F9G7 \$ 1,500.00 F9G8 \$ 850.00 F9GB \$ 850.00 F9GB \$ 2,500.00 F9GB \$ 750.00 F9GB \$ 750.00 F9GH \$ 750.00 <td>F94A</td> <td></td> <td></td>	F94A		
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F9GP \$ 5,900.00 F9GS \$ 100.00 F9GT \$ 500.00 F9GU \$ 1,000.00 F9GV \$ 300.00 F9GW \$ 1,000.00			
F9GS \$ 100.00 F9GT \$ 500.00 F9GU \$ 1,000.00 F9GV \$ 300.00 F9GW \$ 1,000.00			
F9GT \$ 500.00 F9GU \$ 1,000.00 F9GV \$ 300.00 F9GW \$ 1,000.00			
F9GU \$ 1,000.00 F9GV \$ 300.00 F9GW \$ 1,000.00			
F9GV \$ 300.00 F9GW \$ 1,000.00			
F9GW \$ 1,000.00			
	F9GW		
	F9GX		

*WSCA/NASPO WILL RECEIVE 25% O	OFF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
F9GY	\$ 700.00	
F9H2	\$ 140.00	
F9H5	\$ 200.00	
F9H6	\$ 180.00	
F9H7	\$ 170.00	
F9H8	\$ 160.00	
F9H9	\$ 600.00	
F9HA	\$ 350.00	
F9HB	\$ 16,000.00	
F9J2	\$ 7,000.00	
F9J3	\$ 15,000.00	
F9J4	\$ 300.00	
F9J5	\$ 600.00	
F9J6	\$ 130.00	
F9J7	\$ 350.00	
F9J8	\$ 750.00	
F9J9	\$ 1,500.00	
F9JC	\$ 50.00	
F9K5	\$ 700.00	
F9LB	\$ 500.00	
F9LL	\$ 500.00	
F9ZA	\$ 530.00	
F9ZB	\$ 1,010.00	
FMTA	\$ 1,980.00	
FMTB	\$ 1,980.00	
FMTC	\$ 1,980.00	
FMTD	\$ 3,960.00	
FMYT	\$ 630.00	
FMYU	\$ 1,915.00	
FMZA	\$ 1,665.00	
FMZB	\$ 3,165.00	
FMZC	\$ 4,025.00	
FMZD	\$ 5,315.00	
FMZE	\$ 7,460.00	
FMZF	\$ 8,320.00	
H5SA	\$ 1,838.00	
MCAD	\$ 564.00	
MCCK	\$ 737.00	
MCDD	\$ 564.00	
MCTT	\$ 564.00	
MP60	\$ 3,000.00	
PB1S	\$ 408.00	
PB2S	\$ 672.00	
PB3S	\$ 852.00	
РВКА	\$ 100.00	
РВКВ	\$ 210.00	
PBKC	\$ 420.00	
PBKD	\$ 850.00	
PBKE	\$ 1,055.00	
PBKF	\$ 4,255.00	
PBLA	\$ 180.00	
. 221	Ψ 100.00	1

*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
PBLB	\$ 795.00	
PBLM	\$ 85.00	
PBLN	\$ 125.00	
PBLP	\$ 210.00	
PBSA	\$ 330.00	
PBSB	\$ 510.00	
PBSD	\$ 805.00	
PBSE	\$ 1,610.00	
PBSF	\$ 2,425.00	
PBSG	\$ 3,190.00	
PBSJ	\$ 80.00	
PBSK	\$ 160.00	
PBSL	\$ 240.00	
PBSN	\$ 610.00	
PBSW	\$ 390.00	
PBSX	\$ 1,240.00	
PBVA	\$ 125.00	
PBVB	\$ 85.00	
S440	\$ 4,984.00	
S8AA	\$ 6,957.00	
SFP3	\$ 108.00	
SFP4	\$ 230.40	
SFPM	\$ 4,500.00	
SFPU	\$ 720.00	
SFPW	\$ 259.20	
SFPY	\$ 360.00	
SGB3	\$ 108.00	
SGB4	\$ 216.00	
SGBD	\$ 1,440.00	
SGBF	\$ 3,600.00	
SGBM	\$ 1,080.00	
SGBU	\$ 720.00	
SGBW	\$ 259.20	
SGBY	\$ 360.00	
SGC3	\$ 108.00	
SGC4	\$ 230.00	
SGCD	\$ 1,440.00	
SGCF	\$ 3,600.00	
SGCM	\$ 1,080.00	
SGCU	\$ 720.00	
SGCW	\$ 259.20	
SGCY	\$ 360.00	
SGK3	\$ 162.00	
SGK4	\$ 270.00	
SGKD	\$ 3,600.00	
SGKF	\$ 4,500.00	
SGKM	\$ 4,300.00	
SGKU	\$ 1,800.00	
SGKW	\$ 1,800.00	
SGKY	\$ 900.00	
SGL3	\$ 900.00	
OGLJ	φ 102.00	

*WSCA/NASPO WILL RECEIVE 25% O	OFF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SGL4	\$ 278.00	
SGLD	\$ 3,600.00	
SGLF	\$ 4,500.00	
SGLM	\$ 2,700.00	
SGLU	\$ 1,800.00	
SGLW	\$ 540.00	
SGLY	\$ 900.00	
SGM3	\$ 162.00	
SGM4	\$ 270.00	
SGMD	\$ 1,440.00	
SGMF	\$ 3,600.00	
SGMM	\$ 1,080.00	
SGMU	\$ 720.00	
SGMW	\$ 259.20	
SGMY	\$ 360.00	
SGN3	\$ 162.00	
SGN4	\$ 270.00	
SGND	\$ 3,600.00	
SGNF	\$ 4,500.00	
SGNM	\$ 2,700.00	
SGNU	\$ 1,800.00	
SGNW	\$ 540.00	
SGNY	\$ 900.00	
SGS3	\$ 162.00	
SGS4	\$ 270.00	
SGSD	\$ 3,600.00	
SGSF	\$ 4,500.00	
SGSM	\$ 2,700.00	
SGSU	\$ 1,800.00	
SGSW	\$ 540.00	
SGSY	\$ 900.00	
SGT3	\$ 162.00	
SGT4	\$ 270.00	
SGTD	\$ 3,600.00	
SGTF SGTM	\$ 4,500.00 \$ 2,700.00	
SGTU	\$ 1,800.00	
SGTW	\$ 1,800.00	
SGTY	\$ 900.00	
SGW3	\$ 108.00	
SGW4	\$ 230.00	
SGWD	\$ 900.00	
SGWF	\$ 3,600.00	
SGWM	\$ 1,080.00	
SGWU	\$ 720.00	
SGWW	\$ 259.20	
SGWY	\$ 360.00	
SHA3	\$ 900.00	
SHA4	\$ 1,350.00	
SHAD	\$ 4,500.00	
SHAF	\$ 4,500.00	
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*WSCA/NASPO WILL RECEIVE 25%	OFF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SHAM	\$ 4,500.00	
SHAU	\$ 3,600.00	
SHAW	\$ 1,800.00	
SHAY	\$ 2,700.00	
SHC3	\$ 108.00	
SHC4	\$ 216.00	
SHCD	\$ 1,440.00	
SHCF	\$ 3,600.00	
SHCM	\$ 1,080.00	
SHCU	\$ 720.00	
SHCW	\$ 259.20	
SHCY	\$ 360.00	
SHD3	\$ 108.00	
SHD4	\$ 216.00	
SHDD	\$ 1,440.00	
SHDF	\$ 3,600.00	
SHDM	\$ 1,080.00	
SHDU	\$ 720.00	
SHDW	\$ 259.20	
SHDY	\$ 360.00	
SHL3	\$ 108.00	
SHL4	\$ 162.00	
SHLD	\$ 1,800.00	
SHLF	\$ 3,600.00	
SHLM	\$ 1,080.00	
SHLU	\$ 720.00	
SHLW	\$ 270.00	
SHLY	\$ 360.00	
SHN3	\$ 162.00	
SHN4	\$ 270.00	
SHND	\$ 3,600.00	
SHNF	\$ 4,500.00	
SHNM	\$ 2,700.00	
SHNU	\$ 1,800.00	
SHNW SHNY	\$ 540.00 \$ 900.00	
SHP3	\$ 900.00 \$ 108.00	
SHP4	\$ 216.00	
SHPD	\$ 1,440.00	
SHPF	\$ 3,600.00	
SHPM	\$ 1,080.00	
SHPU	\$ 720.00	
SHPW	\$ 259.20	
SHPY	\$ 360.00	
SHR3	\$ 162.00	
SHR4	\$ 270.00	
SHRD	\$ 3,600.00	
SHRF	\$ 4,500.00	
SHRM	\$ 2,700.00	
SHRU	\$ 1,800.00	1
SHRW	\$ 540.00	
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*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SHRY	\$ 900.00	
SHT3	\$ 162.00	
SHT4	\$ 270.00	
SHTD	\$ 3,600.00	
SHTF	\$ 4,500.00	
SHTM	\$ 2,700.00	
SHTU	\$ 1,800.00	
SHTW	\$ 540.00	
SHTY	\$ 900.00	
SHV3	\$ 162.00	
SHV4	\$ 270.00	
SHVM	\$ 2,700.00	
SHVU	\$ 1,800.00	
SHVW	\$ 540.00	
SHVY	\$ 900.00	
SHW3	\$ 162.00	
SHW4	\$ 270.00	
SHWM	\$ 2,700.00	
SHWU	\$ 1,800.00	
SHWW	\$ 540.00	
SHWY	\$ 900.00	
SHX3	\$ 1,620.00	
SHX4	\$ 2,160.00	
SHXM	\$ 13,500.00	
SHXU	\$ 10,125.00	
SHXW	\$ 4,050.00	
SHXY	\$ 5,400.00	
SHY3	\$ 900.00	
SHY4	\$ 1,080.00	
SHYM	\$ 2,700.00	
SHYU	\$ 2,250.00	
SHYW	\$ 1,350.00	
SHYY	\$ 1,800.00	
SHZ3	\$ 900.00	
SHZ4	\$ 1,080.00	
SHZM	\$ 2,700.00	
SHZU	\$ 2,250.00	
SHZW	\$ 1,350.00	
SHZY	\$ 1,800.00	
SLB3	\$ 162.00	
SLB4	\$ 324.00	
SLBB	\$ 162.00	
SLBD	\$ 2,160.00	
SLBF	\$ 2,700.00	
SLBM	\$ 1,620.00	
SLBU	\$ 1,080.00	
SLBW	\$ 388.80	
SLBY	\$ 540.00	
SLC3	\$ 540.00	
SLC4	\$ 900.00	
SLCB	\$ 360.00	

*WSCA/NASPO WILL RECEIVE 25% O	OFF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SLCD	\$ 360.00	
SLCF	\$ 9,000.00	
SLCM	\$ 3,600.00	
SLCU	\$ 2,700.00	
SLCW	\$ 1,350.00	
SLCY	\$ 1,800.00	
SLD3	\$ 1,620.00	
SLD4	\$ 2,700.00	
SLDD	\$ 18,000.00	
SLDF	\$ 18,000.00	
SLDM	\$ 16,200.00	
SLDU	\$ 13,500.00	
SLDW	\$ 5,400.00	
SLDY	\$ 9,000.00	
SLF3	\$ 162.00	
SLF4	\$ 270.00	
SLFD	\$ 3,600.00	
SLFF	\$ 4,500.00	
SLFM	\$ 2,700.00	
SLFU	\$ 1,800.00	
SLFW	\$ 540.00	
SLFY	\$ 900.00	
SLG3	\$ 162.00	
SLG4	\$ 270.00	
SLGD	\$ 3,600.00	
SLGF	\$ 4,500.00	
SLGM	\$ 2,700.00	
SLGU SLGW	\$ 1,800.00 \$ 540.00	
SLGY	\$ 900.00	
SLH3	\$ 900.00	
SLH4	\$ 1,350.00	
SLHD	\$ 4,500.00	
SLHF	\$ 4,500.00	
SLHM	\$ 4,500.00	
SLHU	\$ 3,600.00	
SLHW	\$ 1,800.00	
SLHY	\$ 2,700.00	
SLJ3	\$ 1,620.00	
SLJ4	\$ 2,700.00	
SLJD	\$ 18,000.00	
SLJF	\$ 18,000.00	
SLJM	\$ 16,200.00	
SLJU	\$ 13,500.00	
SLJW	\$ 5,400.00	
SLJY	\$ 9,000.00	
SLK3	\$ 1,620.00	
SLK4	\$ 3,240.00	
SLKD	\$ 18,000.00	
SLKF	\$ 18,000.00	
SLKM	\$ 16,200.00	

*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
1007010701 0 11121 11221112 2070	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SLKU	\$ 10,800.00	
SLKW	\$ 3,888.00	
SLKY	\$ 5,400.00	
SLL3	\$ 1,620.00	
SLL4	\$ 3,240.00	
SLLD	\$ 18,000.00	
SLLF	\$ 18,000.00	
SLLM	\$ 16,200.00	
SLLU	\$ 10,800.00	
SLLW	\$ 3,888.00	
SLLY	\$ 5,400.00	
SLM3	\$ 1,620.00	
SLM4	\$ 2,700.00	
SLMD	\$ 18,000.00	
SLMF	\$ 18,000.00	
SLMM	\$ 16,200.00	
SLMU	\$ 13,500.00	
SLMW	\$ 5,400.00	
SLMY	\$ 9,000.00	
SLN3	\$ 1,620.00	
SLN4	\$ 2,700.00	
SLND	\$ 18,000.00	
SLNF	\$ 18,000.00	
SLNM	\$ 16,000.00	
SLNU	\$ 13,500.00	
SLNW	\$ 5,400.00	
SLNY	\$ 9,000.00	
SLP3	\$ 1,620.00	
SLP4	\$ 2,700.00	
SLPD	\$ 18,000.00	
SLPF	\$ 18,000.00	
SLPM	\$ 16,200.00	
SLPU	\$ 13,500.00	
SLPW	\$ 5,400.00	
SLPY	\$ 9,000.00	
SLR3	\$ 1,620.00	
SLR4	\$ 2,700.00	
SLRD	\$ 18,000.00	
SLRF	\$ 18,000.00	
SLRM	\$ 16,200.00	
SLRU	\$ 13,500.00	
SLRW	\$ 5,400.00	
SLRY	\$ 9,000.00	
SLS5	\$ 10,267.00	
SLS6	\$ 7,376.00	
SLT3	\$ 108.00	
SLT4	\$ 216.00	
SLTD	\$ 1,440.00	
SLTF	\$ 3,600.00	
SLTM	\$ 1,080.00	
SLTU	\$ 720.00	
OL 1 O	Ψ 120.00	

*WSCA/NASPO WILL RECEIVE 25%	OFF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SLTW	\$ 259.20	
SLTY	\$ 360.00	
SLW3	\$ 162.00	
SLW4	\$ 270.00	
SLWD	\$ 3,600.00	
SLWF	\$ 4,500.00	
SLWM	\$ 2,700.00	
SLWU	\$ 1,800.00	
SLWY	\$ 900.00	
SLX3	\$ 162.00	
SLX4	\$ 270.00	
SLXD	\$ 3,600.00	
SLXF	\$ 4,500.00	
SLXM	\$ 2,700.00	
SLXU	\$ 1,800.00	
SLXW	\$ 540.00	
SLXY	\$ 900.00	
SLY3	\$ 1,620.00	
SLY4	\$ 2,700.00	
SLYD	\$ 18,000.00	
SLYF	\$ 18,000.00	
SLYM	\$ 16,200.00	
SLYU	\$ 13,500.00	
SLYW	\$ 5,400.00	
SLYY	\$ 9,000.00	
SMAF	\$ 1,350.00	
SMBT	\$ 4,500.00	
SMCM	\$ 450.00	
SMDF	\$ 4,500.00	
SMDM	\$ 4,500.00	
SMDT	\$ 4,500.00	
SMF3	\$ 1,620.00	
SMF4	\$ 3,240.00	
SMFD SMFF	\$ 18,000.00	
SMFM	\$ 18,000.00 \$ 16,200.00	
SMFU	\$ 10,200.00	
SMFW	\$ 3,888.00	
SMFY	\$ 5,400.00	
SMG3	\$ 1,620.00	
SMG4	\$ 3,240.00	
SMGD	\$ 18,000.00	
SMGF	\$ 18,000.00	
SMGM	\$ 16,200.00	
SMGU	\$ 10,800.00	
SMGW	\$ 3,888.00	
SMGY	\$ 5,400.00	
SMJ3	\$ 162.00	
SMJ4	\$ 324.00	
SMJD	\$ 2,160.00	
SMJF	\$ 2,700.00	
		!

*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SMJM	\$ 1,620.00	
SMJU	\$ 1,080.00	
SMJW	\$ 388.80	
SMJY	\$ 540.00	
SMM3	\$ 1,080.00	
SMM4	\$ 720.00	
SMMD	\$ 135.00	
SMMF	\$ 117.00	
SMMM	\$ 180.00	
SMMU	\$ 270.00	
SMMW	\$ 540.00	
SMMY	\$ 360.00	
SMN3	\$ 162.00	
SMN4	\$ 324.00	
SMND	\$ 2,160.00	
SMNF	\$ 2,700.00	
SMNM	\$ 1,620.00	
SMNU	\$ 1,080.00	
SMNW	\$ 388.80	
SMNY	\$ 540.00	
SMP3	\$ 1,080.00	
SMP4	\$ 1,440.00	
SMPM	\$ 9,000.00	
SMPU	\$ 6,750.00	
SMPW	\$ 2,700.00	
SMPY	\$ 3,600.00	
SMSU	\$ 4,500.00	
SMT3	\$ 162.00 \$ 270.00	
SMTD	\$ 270.00 \$ 3,600.00	
SMTF	\$ 4,500.00	
SMTM	\$ 4,300.00	
SMTU	\$ 1,800.00	
SMTW	\$ 540.00	
SMTY	\$ 900.00	
SMUD	\$ 4,500.00	
SMUF	\$ 4,500.00	
SMV3	\$ 162.00	
SMV4	\$ 270.00	
SMVD	\$ 3,500.00	
SMVF	\$ 4,500.00	
SMVM	\$ 2,700.00	
SMVU	\$ 1,800.00	
SMVW	\$ 540.00	
SMVY	\$ 900.00	
SMW3	\$ 162.00	
SMW4	\$ 270.00	
SMWD	\$ 3,600.00	
SMWF	\$ 4,500.00	
SMWM	\$ 2,700.00	
SMWU	\$ 1,800.00	

*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SMWW	\$ 540.00	
SMWY	\$ 900.00	
SMX3	\$ 162.00	
SMX4	\$ 324.00	
SMXD	\$ 2,160.00	
SMXF	\$ 2,700.00	
SMXM	\$ 1,620.00	
SMXU	\$ 1,080.00	
SMXW	\$ 388.80	
SMXY	\$ 540.00	
SMY3	\$ 162.00	
SMY4	\$ 324.00	
SMYD	\$ 2,160.00	
SMYF	\$ 2,700.00	
SMYM	\$ 1,620.00	
SMYU	\$ 1,080.00	
SMYW	\$ 388.80	
SMYY	\$ 540.00	
SMZ3	\$ 162.00	
SMZ4	\$ 270.00	
SMZD	\$ 3,600.00	
SMZF	\$ 4,500.00	
SMZM	\$ 2,700.00	
SMZU	\$ 1,800.00	
SMZW	\$ 540.00	
SMZY	\$ 900.00	
SNB3	\$ 162.00	
SNB4	\$ 270.00	
SNBD	\$ 3,600.00	
SNBF	\$ 4,500.00	
SNBM	\$ 2,700.00	
SNBU	\$ 1,800.00	
SNBW	\$ 540.00	
SNBY	\$ 900.00	
SNC3	\$ 162.00	
SNC4	\$ 270.00	
SNCD	\$ 3,600.00	
SNCF	\$ 4,500.00	
SNCM	\$ 2,700.00	
SNCU	\$ 1,800.00	
SNCW	\$ 540.00	
SNCY	\$ 900.00	
SND3	\$ 108.00	
SND4	\$ 162.00	
SNDD	\$ 1,800.00	
SNDF	\$ 3,600.00	
SNDM	\$ 1,080.00	
SNDU	\$ 720.00	
SNDW	\$ 270.00	
SNDY	\$ 360.00	
SNE3	\$ 162.00	
<u> </u>	Ψ 102.00	

*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SNE4	\$ 270.00	
SNED	\$ 3,600.00	
SNEF	\$ 4,500.00	
SNEM	\$ 2,700.00	
SNEU	\$ 1,800.00	
SNEW	\$ 540.00	
SNEY	\$ 900.00	
SNF3	\$ 108.00	
SNF4	\$ 162.00	
SNFD	\$ 1,800.00	
SNFF	\$ 3,600.00	
SNFM	\$ 1,080.00	
SNFU	\$ 720.00	
SNFW	\$ 270.00	
SNFY	\$ 360.00	
SNG3	\$ 162.00	
SNG4	\$ 270.00	
SNGD	\$ 3,600.00	
SNGF	\$ 4,500.00	
SNGM	\$ 2,700.00	
SNGU	\$ 1,800.00	
SNGW	\$ 540.00	
SNGY	\$ 900.00	
SNH3	\$ 162.00	
SNH4	\$ 270.00	
SNHD	\$ 3,600.00	
SNHF	\$ 4,500.00	
SNHM	\$ 2,700.00	
SNHU SNHW	\$ 1,800.00 \$ 540.00	
SNHY	\$ 900.00	
SNJ3	\$ 162.00	
SNJ4	\$ 270.00	
SNJD	\$ 3,600.00	
SNJF	\$ 4,500.00	
SNJM	\$ 2,700.00	
SNJU	\$ 1,800.00	
SNJW	\$ 540.00	
SNJY	\$ 900.00	
SNK3	\$ 162.00	
SNK4	\$ 270.00	1
SNKD	\$ 3,600.00	
SNKF	\$ 4,500.00	
SNKM	\$ 2,700.00	
SNKU	\$ 1,800.00	
SNKW	\$ 540.00	
SNKY	\$ 900.00	
SNL3	\$ 108.00	
SNL4	\$ 162.00	
SNLD	\$ 1,800.00	
SNLF	\$ 3,600.00	

*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
1007010701 0 11121 11221112 2070	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SNLM	\$ 1,080.00	
SNLU	\$ 720.00	
SNLW	\$ 270.00	
SNLY	\$ 360.00	
SNM3	\$ 162.00	
SNM4	\$ 270.00	
SNMD	\$ 3,600.00	
SNMF	\$ 4,500.00	
SNMM	\$ 2,700.00	
SNMU	\$ 1,800.00	
SNMW	\$ 540.00	
SNMY	\$ 900.00	
SNN3	\$ 162.00	
SNN4	\$ 270.00	
SNND	\$ 3,600.00	
SNNF	\$ 4,500.00	
SNNM	\$ 2,700.00	
SNNU	\$ 1,800.00	
SNNW	\$ 540.00	
SNNY	\$ 900.00	
SNP3	\$ 162.00	
SNP4	\$ 270.00	
SNPD	\$ 3,600.00	
SNPF	\$ 4,500.00	
SNPM	\$ 2,700.00	
SNPU	\$ 1,800.00	
SNPW	\$ 540.00	
SNPY	\$ 900.00	
SNR3	\$ 162.00	
SNR4	\$ 270.00	
SNRD	\$ 3,600.00	
SNRF	\$ 4,500.00	
SNRM	\$ 2,700.00	
SNRU	\$ 1,800.00	
SNRW	\$ 540.00	
SNRY	\$ 900.00	
SNS3	\$ 162.00	
SNS4	\$ 270.00	
SNSD	\$ 3,600.00	
SNSF	\$ 4,500.00	
SNSM	\$ 2,700.00	
SNSU	\$ 1,800.00	
SNSW	\$ 540.00	
SNSY	\$ 900.00	
SNT3	\$ 162.00	
SNT4	\$ 270.00	
SNTD	\$ 3,600.00	
SNTF	\$ 4,500.00	
SNTM	\$ 2,700.00	
SNTU	\$ 1,800.00	
SNTW	\$ 540.00	

Annual \$ (all age ranges)	*WSCA/NASPO WILL RECEIVE 25% O	FF THE MSR	P NOTED BELOW
Call age ranges			
SMA-eligible Component ranges) SNTY \$ 900.00 SNU3 \$ 162.00 SNU4 \$ 270.00 SNUD \$ 3,600.00 SNUF \$ 4,500.00 SNUM \$ 2,700.00 SNUU \$ 1,800.00 SNUW \$ 540.00 SNV3 \$ 162.00 SNV4 \$ 270.00 SNV4 \$ 270.00 SNVF \$ 4,500.00 SNVM \$ 2,700.00 SNVW \$ 4,500.00 SNVW \$ 900.00 SNVY \$ 900.00 SNW3 \$ 9,000.00 SNW4 \$ 9,000.00 SNW3 \$ 9,000.00 SNWY \$ 900.00 SNWB \$ 31,500.00 SNWF \$ 31,500.00 SNWF \$ 31,500.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNXW \$ 22,500.00 SNXW \$ 230.40 SNXY \$ 3,600.00 SNXY \$ 3			
SNTY	SMA-eligible Component	-	
SNU3			
SNU4			
SNUD \$ 3,600.00 SNUF \$ 4,500.00 SNUM \$ 2,700.00 SNUW \$ 1,800.00 SNUY \$ 900.00 SNV3 \$ 162.00 SNV4 \$ 270.00 SNVD \$ 3,600.00 SNVF \$ 4,500.00 SNVM \$ 2,700.00 SNVW \$ 1,800.00 SNVW \$ 540.00 SNVY \$ 900.00 SNW4 \$ 9,000.00 SNW4 \$ 9,000.00 SNW4 \$ 9,000.00 SNWB \$ 9,000.00 SNWF \$ 31,500.00 SNWW \$ 22,700.00 SNWW \$ 9,000.00 SNXW \$ 13,500.00 SNXW \$ 13,500.00 SNXY \$ 13,600.00 SNXA \$ 108.00 SNXF \$ 3,600.00 SNXW \$ 1,440			
SNUF \$ 4,500.00 SNUM \$ 2,700.00 SNUW \$ 1,800.00 SNUW \$ 540.00 SNV3 \$ 162.00 SNV4 \$ 270.00 SNVD \$ 3,600.00 SNVF \$ 4,500.00 SNVM \$ 2,700.00 SNVW \$ 540.00 SNVW \$ 540.00 SNVY \$ 900.00 SNW3 \$ 9,000.00 SNW4 \$ 9,000.00 SNWD \$ 29,700.00 SNWW \$ 9,000.00 SNWF \$ 31,500.00 SNWW \$ 27,000.00 SNWW \$ 27,000.00 SNWW \$ 30,000.00 SNWW \$ 30,000.00 SNWW \$ 30,000.00 SNWY \$ 10,800.00 SNXA \$ 1,080.00 SNXY \$ 3,600.00 SNXF \$ 3,600.00 SNXW \$ 259.20 SNXW \$ 259.20 SNYY \$ 360.00 SNYY \$ 360.00 </td <td></td> <td></td> <td></td>			
SNUM \$ 2,700.00 SNUU \$ 1,800.00 SNUW \$ 540.00 SNV3 \$ 162.00 SNV4 \$ 270.00 SNVD \$ 3,600.00 SNVM \$ 2,700.00 SNVM \$ 2,700.00 SNVU \$ 1,800.00 SNVW \$ 540.00 SNVY \$ 900.00 SNW3 \$ 9,000.00 SNW4 \$ 9,000.00 SNWB \$ 29,700.00 SNWW \$ 29,700.00 SNWM \$ 27,000.00 SNWM \$ 27,000.00 SNWW \$ 31,500.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNXY \$ 13,500.00 SNX3 \$ 108.00 SNX4 \$ 230.40 SNXA \$ 1,440.00 SNXA \$ 1,440.00 SNXM \$ 1,440.00 SNXM \$ 1,800.00 SNXW \$ 259.20 SNXW \$ 270.00 </td <td></td> <td></td> <td></td>			
SNUU \$ 1,800.00 SNUW \$ 540.00 SNV3 \$ 162.00 SNV4 \$ 270.00 SNVD \$ 3,600.00 SNVM \$ 2,700.00 SNVM \$ 2,700.00 SNVU \$ 1,800.00 SNVW \$ 540.00 SNVW \$ 900.00 SNW3 \$ 9,000.00 SNW4 \$ 9,000.00 SNWD \$ 29,700.00 SNWM \$ 27,000.00 SNWM \$ 27,000.00 SNWW \$ 9,000.00 SNXW \$ 13,500.00 SNXY \$ 13,500.00 SNX3 \$ 108.00 SNX4 \$ 230.40 SNXD \$ 1,440.00 SNXM \$ 1,800.00 SNXM \$ 1,800.00 SNXW \$ 259.20 SNXW \$ 259.20 <td></td> <td></td> <td></td>			
SNUW \$ 540.00 SNUY \$ 900.00 SNV3 \$ 162.00 SNV4 \$ 270.00 SNVD \$ 3,600.00 SNVF \$ 4,500.00 SNVM \$ 2,700.00 SNVU \$ 1,800.00 SNVY \$ 900.00 SNW3 \$ 9,000.00 SNWB \$ 9,000.00 SNWF \$ 31,500.00 SNWM \$ 27,000.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNWY \$ 13,500.00 SNWY \$ 13,500.00 SNX3 \$ 108.00 SNX4 \$ 230.40 SNXA4 \$ 230.40 SNXB \$ 1,440.00 SNXF \$ 3,600.00 SNXM \$ 1,080.00 SNXF \$ 3,600.00 SNXY \$ 360.00 SNY3 \$ 162.00 SNY4 \$ 270.00 SNYB \$ 4,500.00			
SNV3 \$ 162.00 SNV4 \$ 270.00 SNVD \$ 3,600.00 SNVF \$ 4,500.00 SNVM \$ 2,700.00 SNVU \$ 1,800.00 SNVW \$ 540.00 SNW3 \$ 9,000.00 SNW4 \$ 9,000.00 SNWD \$ 29,700.00 SNWF \$ 31,500.00 SNWU \$ 22,500.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNWW \$ 13,500.00 SNWW \$ 9,000.00 SNXW \$ 22,500.00 SNXY \$ 13,500.00 SNXA3 \$ 108.00 SNXA4 \$ 230.40 SNXAD \$ 1,440.00 SNXF \$ 3,600.00 SNXF \$ 3,600.00 SNXW \$ 259.20 SNXW \$ 259.20 SNXY \$ 360.00 SNY3 \$ 162.00 SNYB \$ 1,800.00 SNYF \$ 4,500.0	SNUW		
SNV3 \$ 162.00 SNV4 \$ 270.00 SNVD \$ 3,600.00 SNVF \$ 4,500.00 SNVM \$ 2,700.00 SNVU \$ 1,800.00 SNVW \$ 540.00 SNW3 \$ 9,000.00 SNW4 \$ 9,000.00 SNWD \$ 29,700.00 SNWF \$ 31,500.00 SNWU \$ 22,500.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNWW \$ 13,500.00 SNWW \$ 9,000.00 SNXW \$ 22,500.00 SNXY \$ 13,500.00 SNXA3 \$ 108.00 SNXA4 \$ 230.40 SNXAD \$ 1,440.00 SNXF \$ 3,600.00 SNXF \$ 3,600.00 SNXW \$ 259.20 SNXW \$ 259.20 SNXY \$ 360.00 SNY3 \$ 162.00 SNYB \$ 1,800.00 SNYF \$ 4,500.0	SNUY	\$ 900.00	
SNVD \$ 3,600.00 SNVF \$ 4,500.00 SNVM \$ 2,700.00 SNVW \$ 1,800.00 SNVY \$ 900.00 SNW3 \$ 9,000.00 SNW4 \$ 9,000.00 SNWF \$ 31,500.00 SNWM \$ 27,000.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNXY \$ 13,500.00 SNXWW \$ 9,000.00 SNXY \$ 13,500.00 SNXA3 \$ 108.00 SNXA4 \$ 230.40 SNXAD \$ 1,440.00 SNXF \$ 3,600.00 SNXM \$ 1,080.00 SNXW \$ 259.20 SNXW \$ 259.20 SNXY \$ 360.00 SNYA \$ 1,360.00 SNYA \$ 270.00 SNYB \$ 4,500.00 SNYF \$ 4,500.00 SNYF \$ 4,500.00 SNYY \$ 900.00 SNZY \$ 3,600.00 SNYY \$ 900.00 SNZY	SNV3		
SNVF \$ 4,500.00 SNVM \$ 2,700.00 SNVU \$ 1,800.00 SNVY \$ 900.00 SNW3 \$ 9,000.00 SNW4 \$ 9,000.00 SNWD \$ 29,700.00 SNWW \$ 31,500.00 SNWW \$ 27,000.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNXY \$ 13,500.00 SNX3 \$ 108.00 SNXA \$ 230.40 SNXA \$ 230.40 SNXD \$ 1,440.00 SNXF \$ 3,600.00 SNXM \$ 1,080.00 SNXW \$ 259.20 SNXW \$ 259.20 SNXY \$ 360.00 SNY3 \$ 162.00 SNY4 \$ 270.00 SNYB \$ 3,600.00 SNYF \$ 4,500.00 SNYW \$ 540.00 SNYW \$ 540.00 SNYY \$ 900.00 SNZA \$ 1,800.00 SNZY \$ 3,600.00 SNZY	SNV4	\$ 270.00	
SNVM \$ 2,700.00 SNVU \$ 1,800.00 SNVW \$ 540.00 SNVY \$ 900.00 SNW3 \$ 9,000.00 SNWD \$ 29,700.00 SNWF \$ 31,500.00 SNWM \$ 27,000.00 SNWW \$ 9,000.00 SNWW \$ 9,000.00 SNX3 \$ 108.00 SNX4 \$ 230.40 SNXD \$ 1,440.00 SNXF \$ 3,600.00 SNXM \$ 1,080.00 SNXW \$ 259.20 SNXW \$ 259.20 SNXY \$ 360.00 SNY3 \$ 162.00 SNY4 \$ 270.00 SNY9 \$ 3,600.00 SNYH \$ 3,600.00 SNYH \$ 2,700.00 SNYU \$ 1,800.00 SNYU \$ 1,800.00 SNYU \$ 1,800.00 SNZY \$ 900.00 SNZ4 \$ 270.00 SNZ4 \$ 270.00 SNZ4 \$ 270.00 <td>SNVD</td> <td>\$ 3,600.00</td> <td></td>	SNVD	\$ 3,600.00	
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SNZY \$ 900.00 SR1T \$ 11,440.00			
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	SR2A	\$ 11,490.00	

*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
1007010701 0 11121 11221112 2070	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SR9R	\$ 2,000.00	
SR9S	\$ 5,000.00	
SR9T	\$ 1,500.00	
SRMW	\$ 4,245.00	
SRMZ	\$ 4,900.00	
SRRB	\$ 613.00	
SRUC	\$ 6,059.00	
SRXY	\$ 3,090.00	
SRZ5	\$ 1,400.00	
SRZ9	\$ 14,250.00	
SRZA	\$ 9,500.00	
SRZB	\$ 7,125.00	
SRZE	\$ 2,375.00	
SRZF	\$ 2,375.00	
SRZG	\$ 2,375.00	
SS1N	\$ 877.50	
SS2N	\$ 1,890.00	
SSCB	\$ 180.00	
SSD3	\$ 270.00	
SSFD	\$ 270.00	
SSH3	\$ 2,700.00	
SSH4	\$ 1,800.00	
SSHD	\$ 270.00	
SSHF	\$ 46,620.00	
SSHM	\$ 360.00	
SSHU	\$ 540.00	
SSHW	\$ 1,350.00	
SSHY	\$ 900.00	
SSJ3	\$ 2,250.00	
SSJ4	\$ 3,600.00	
SSJD	\$ 31,500.00	
SSJF	\$ 90,000.00	
SSJM	\$ 22,500.00	
SSJU	\$ 13,500.00	
SSJW	\$ 4,500.00	
SSJY	\$ 6,750.00	
SSK3	\$ 450.00	
SSK4 SSKD	\$ 720.00 \$ 5,400.00	
SSKM		
SSKU	\$ 4,500.00 \$ 2,700.00	
SSKW	\$ 2,700.00	
SSKY	\$ 1,330.00	
SSL3	\$ 2,250.00	
SSL4	\$ 3,600.00	
SSLA	\$ 720.00	
SSLD	\$ 27,000.00	
SSLF	\$ 45,000.00	
SSLM	\$ 18,000.00	
SSLP	\$ 2,700.00	
SSLU	\$ 13,500.00	
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*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
1007010701 0 11121 11221112 2070	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SSLW	\$ 6,750.00	
SSLY	\$ 9,000.00	
SSN3	\$ 4,500.00	
SSN4	\$ 7,200.00	
SSND	\$63,000.00	
SSNF	\$90,000.00	
SSNM	\$45,000.00	
SSNU	\$27,000.00	
SSNW	\$ 9,000.00	
SSNY	\$13,500.00	
SSPD	\$ 270.00	
SSPS	\$ 300.00	
SSRS	\$ 40.00	
SSVT	\$ 595.00	
SSY3	\$ 1,620.00	
SSY4	\$ 2,700.00	
SSYD	\$ 18,000.00	
SSYF	\$ 18,000.00	
SSYM	\$ 16,200.00	
SSYU	\$ 13,500.00	
SSYW	\$ 5,400.00	
SSYY	\$ 9,000.00	
SSZ3	\$ 900.00	
SSZ4	\$ 1,350.00	
SSZD	\$ 4,500.00	
SSZF	\$ 4,500.00	
SSZM	\$ 4,500.00	
SSZU	\$ 3,600.00	
SSZW	\$ 1,800.00	
SSZY	\$ 2,700.00	
SUD3	\$ 270.00	
SUF3	\$ 540.00	
SUF4	\$ 900.00	
SUFD	\$ 4,500.00	
SUFF	\$ 9,000.00	
SUFM	\$ 3,600.00	
SUFU	\$ 2,700.00	
SUFW	\$ 1,350.00	
SUFY	\$ 1,800.00	
SUG3 SUG4	\$ 540.00 \$ 900.00	
SUGD		
SUGF		
SUGM		
SUGU	\$ 3,600.00 \$ 2,700.00	
SUGW	\$ 2,700.00	
SUGY	\$ 1,800.00	
SUR3	\$ 1,800.00	
SUR4	\$ 900.00	
SURD	\$ 4,500.00	
SURF	\$ 9,000.00	
OOM	ψ 5,000.00	

*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
SURM	\$ 3,600.00	
SURU	\$ 2,700.00	
SURW	\$ 1,350.00	
SURY	\$ 1,800.00	
SUU3	\$ 270.00	
SW1S	\$ 630.00	
SW2S	\$ 900.00	
SWS3	\$ 810.00	
SWS4	\$ 1,170.00	
T122	\$ 1,064.00	
T128	\$ 1,025.00	
T135	\$ 126.00	
T136	\$ 126.00	
T137	\$ 798.00	
T138	\$ 905.00	
T139	\$ 1,064.00	
T146	\$ 1,171.00	
T147	\$ 1,128.00	
T148	\$ 1,331.00	
T149	\$ 1,282.00	
T244	\$ 1,231.00	
T2C0	\$ 204.00	
T2D2	\$ 599.00	
T343	\$ 576.00	
T344	\$ 474.00	
T345 T346	\$ 580.00 \$ 740.00	
T347	\$ 740.00	
T3DA	\$ 273.00	
T3DB	\$ 400.00	
T3DC	\$ 600.00	
T3DD	\$ 800.00	
T3DE	\$ 1,000.00	
T3DF	\$ 1,200.00	
T3DG	\$ 1,400.00	
T3DH	\$ 1,600.00	
T3DJ	\$ 1,800.00	
T3DK	\$ 2,000.00	
T3DL	\$ 2,200.00	
T3DM	\$ 2,400.00	
T3DN	\$ 2,600.00	
T3DP	\$ 2,800.00	
T3DR	\$ 3,000.00	
T3DS	\$ 3,200.00	
T3DT	\$ 3,400.00	
T3DU	\$ 3,800.00	
T3DV	\$ 3,990.00	
T3DW	\$ 4,200.00	
T3DX	\$ 4,410.00	
T3DY	\$ 4,620.00	
T3DZ	\$ 4,830.00	

*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
T3EA	\$ 5,040.00	
T3EB	\$ 5,250.00	
T3EC	\$ 5,460.00	
T3ED	\$ 5,670.00	
T3EE	\$ 5,880.00	
T3EF	\$ 6,090.00	
T3EG	\$ 6,300.00	
T3EH	\$ 6,510.00	
T3EJ	\$ 6,720.00	
T3EK	\$ 6,930.00	
T3EL	\$ 7,140.00	
T3EM	\$ 7,350.00	
T3EN	\$ 7,560.00	
T3EP	\$ 7,770.00	
T3ER	\$ 7,980.00	
T3ES	\$ 8,190.00	
T3ET	\$ 8,400.00	
T3EU	\$ 8,610.00	
T3EV	\$ 8,820.00	
T3EW	\$ 9,030.00	
T3EX	\$ 9,240.00	
T3EY	\$ 9,450.00	
T3EZ	\$ 9,660.00	
T3FA	\$ 9,870.00	
T3FB	\$ 10,080.00	
T3FC T3FD	\$ 10,290.00	
T3FE	\$ 10,500.00 \$ 10,710.00	
T3FF	\$ 10,7 10.00	
T3FG	\$ 10,920.00	
T3FH	\$ 11,340.00	
T3FJ	\$11,550.00	
T3FK	\$11,760.00	
T3FL	\$11,970.00	
T3FM	\$12,180.00	
T3FN	\$12,390.00	
T3FP	\$ 12,600.00	
T3FR	\$12,810.00	
T3FS	\$13,020.00	
T3FT	\$13,230.00	
T3FU	\$13,440.00	
T3FV	\$ 13,650.00	
T3FW	\$ 13,860.00	
T3FX	\$ 14,070.00	
T3FY	\$ 14,280.00	
T3FZ	\$ 14,490.00	
T3GA	\$ 14,700.00	
T3GB	\$ 14,910.00	
T3GC	\$ 15,120.00	
T3GD	\$ 15,330.00	
T3GE	\$ 15,540.00	

*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
T3GF	\$ 15,750.00	
T3GG	\$ 15,960.00	
T3GH	\$ 16,170.00	
T3GJ	\$ 16,380.00	
T3GK	\$ 16,590.00	
T3GL	\$ 16,800.00	
T4E3	\$49,100.00	
T55A	\$ 595.00	
T5AF	\$ 300.00	
T5EM	\$ 206.00	
T5RE	\$ 1,288.00	
T5RM	\$ 1,133.00	
T5RP	\$ 1,442.00	
T5S0	\$ 206.00	
T5S4	\$ 305.00	
T5SE	\$ 515.00	
T5SM	\$ 412.00	
T5SP	\$ 773.00	
T5TE	\$ 1,751.00	
T5TM	\$ 1,648.00	
T5TP	\$ 2,060.00	
T7SE	\$ 1,160.00	
T7SM	\$ 890.00	
T9EY	\$ 4,959.00	
T9EZ	\$ 5,207.00	
TASM	\$ 27,690.00	
TM81	\$ 1,905.00	
TM82	\$ 2,660.00	
TM83	\$ 5,320.00	
TM84	\$ 10,645.00	
TM85	\$ 15,970.00	
TM86	\$ 26,620.00	
TM87	\$47,920.00	
TM88	\$ 99,040.00	
TM8A	\$ 415.00	
TM8B	\$ 730.00	
TM8C	\$ 1,325.00 \$ 1,373.00	
TM8S		
TMD1 TMD2		
TMD3	\$ 2,660.00 \$ 5,320.00	
TMD4	\$ 10,645.00	
TMD5	\$ 15,970.00	
TMD6	\$ 26,620.00	
TMD7	\$47,920.00	
TMD8	\$ 99,040.00	
TMT0	\$ 1,510.30	
TMT1	\$ 2,095.50	
TMT2	\$ 2,926.00	
TMT3	\$ 5,852.00	
TMT4	\$ 11,709.50	
Tivit i	Ψ 11,700.00	_

Annual \$ (all age ranges)	*WSCA/NASPO WILL RECEIVE 25% O	FF THE MSR	P NOTED BELOW
Call age ranges			
SMA-eligible Component ranges) TMT5 \$17,567.00 TMT6 \$29,282.00 TMT7 \$52,712.00 TS89 \$1,288.00 TS8A \$2,580.00 TS8B \$1,288.00 TS8C \$2,580.00 TS8E \$724.00 TS8F \$1,656.00 TS8H \$1,656.00 TSMB \$204.00 TSMC \$204.00 TSMC \$204.00 TWST \$12,000.00 TWX1 \$99,000.00 TWX2 \$99,000.00 TWX1 \$99,000.00 TYDP \$6,750.00 TYST \$50,950.00 TYSU \$50,950.00 TYX1 \$99,000.00 V1D1 \$9,880.00 V1D2 \$10,550.00 V1D3 \$11,420.00 V1D4 \$12,290.00 V1D5 \$13,160.00 V1D6 \$14,030.00 V1D7 \$14,900.00 V1D8 \$16,6			
TMT6	SMA-eligible Component		
TMT6 TMT7 S52,712.00 TMT7 S52,712.00 TS89 \$1,288.00 TS8A \$2,580.00 TS8B \$1,288.00 TS8E \$1,288.00 TS8E \$1,288.00 TS8E \$724.00 TS8E \$724.00 TS8F \$1,656.00 TS8G \$724.00 TS8H \$1,656.00 TS8H \$204.00 TSMB \$204.00 TSMB \$204.00 TWST \$12,000.00 TWST \$12,000.00 TWST \$12,000.00 TWX1 \$99,000.00 TWX1 \$99,000.00 TYDP \$6,750.00 TYDP \$6,750.00 TYPDP \$6,750.00 TYST \$50,950.00 TYX1 \$99,000.00 TYDD \$11,420.00 V1D1 \$11,420.00 V1D2 \$11,550.00 V1D3 \$11,420.00 V1D4 \$12,290.00 V1D5 \$13,160.00 V1D6 \$14,900.00 V1D7 \$14,900.00 V1D8 \$15,770.00 V1D9 \$16,640.00 V1E1 \$1,179.00 V1E2 \$2,003.00 V1E3 \$2,776.00 V1E4 \$1,746.00 V1E6 \$3,013.00 V1E6 \$3,013.00 V1E7 \$18,380.00 V1F6 \$19,250.00 V1F7 \$18,380.00 V1F6 \$21,360.00 V1F6 \$22,730.00 V1F7 \$23,600.00 V1F6 \$22,730.00 V1F6 \$22,730.00 V1F7 \$23,600.00 V1F6 \$22,730.00 V1F6 \$22,730.00 V1F7 \$23,600.00 V1F9 \$25,340.00 V1F9 \$25,340.00 V1F9 \$25,340.00 V1F9 \$25,340.00 V1F9 \$25,340.00 V1F9 \$25,340.00 V1F9 \$25,240.00 V1F9 \$25,240.00			
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TS8E \$ 724.00 TS8F \$ 1,656.00 TS8G \$ 724.00 TS8H \$ 1,656.00 TSMB \$ 204.00 TSMB \$ 204.00 TSMC \$ 204.00 TWST \$ \$12,000.00 TWST \$ \$12,000.00 TWX1 \$ \$99,000.00 TWX2 \$ \$99,000.00 TWX2 \$ \$99,000.00 TYDP \$ 6,750.00 TYHR \$ 60,366.00 TYSU \$ \$50,950.00 TYSU \$ \$50,950.00 TYSU \$ \$99,000.00 TYX1 \$ \$99,000.00 TYSU \$ \$10,550.00 TYSU \$ \$10,550.00 V1D1 \$ \$10,550.00 V1D2 \$ \$10,550.00 V1D3 \$ \$11,420.00 V1D4 \$ \$12,290.00 V1D5 \$ \$13,160.00 V1D6 \$ \$14,030.00 V1D7 \$ \$14,900.00 V1D8 \$ \$15,770.00 V1D9 \$ \$16,640.00 V1E1 \$ \$1,179.00 V1E2 \$ \$2,003.00 V1E3 \$ \$2,776.00 V1E4 \$ \$1,746.00 V1E5 \$ \$3,013.00 V1E6 \$ \$4,177.00 V1E6 \$ \$4,177.00 V1E7 \$ \$19,250.00 V1E7 \$ \$19,250.00 V1E8 \$ \$20,120.00 V1F1 \$ \$18,380.00 V1F2 \$ \$19,250.00 V1F3 \$ \$20,120.00 V1F5 \$ \$21,860.00 V1F5 \$ \$21,860.00 V1F6 \$ \$22,730.00 V1F7 \$ \$23,600.00 V1F7 \$ \$23,600.00 V1F9 \$ \$25,340.00 V1F9 \$ \$25,340.00 V1G77 \$ \$6,090.00 V1F9 \$ \$25,340.00	TS8B		
TS8F TS8G TS8B TS8H TS8H TSMB S 204.00 TSMC TSMC TSWST TSWSU TWST TWX1 S99,000.00 TWX2 S99,000.00 TYWA2 TYDP S6,750.00 TYHR S60,366.00 TYST \$50,950.00 TYSU TYST \$50,950.00 TYSU TYST \$50,950.00 TYSU TYST \$50,950.00 TYSU TYST \$50,950.00 TYX1 \$99,000.00 V1D1 \$9,680.00 V1D2 \$10,550.00 V1D2 \$11,420.00 V1D3 \$11,420.00 V1D4 \$12,290.00 V1D5 \$13,160.00 V1D6 \$14,030.00 V1D7 \$14,900.00 V1D7 \$14,900.00 V1D8 \$15,770.00 V1D9 \$16,640.00 V1E1 \$1,770.00 V1E2 \$2,003.00 V1E3 \$2,776.00 V1E4 \$1,746.00 V1E5 \$3,013.00 V1E6 \$4,177.00 V1E6 \$1,746.00 V1E7 \$1,7510.00 V1E8 \$1,746.00 V1E9 \$1,7510.00 V1E9 \$2,776.00 V1E9 \$2,730.00 V1E9	TS8C	\$ 2,580.00	
TS8G \$ 724.00 TS8H \$ 1,656.00 TSMB \$ 204.00 TSMC \$ 204.00 TWST \$ 12,000.00 TWSU \$ 76,200.00 TWX1 \$ 99,000.00 TWX2 \$ 99,000.00 TYDP \$ 6,750.00 TYHR \$ 60,366.00 TYST \$ 50,950.00 TYX1 \$ 99,000.00 V1D1 \$ 9,680.00 V1D2 \$ 10,550.00 V1D3 \$ 11,420.00 V1D4 \$ 12,290.00 V1D5 \$ 13,160.00 V1D6 \$ 14,030.00 V1D7 \$ 14,900.00 V1D8 \$ 15,770.00 V1D9 \$ 16,640.00 V1E1 \$ 1,179.00 V1E2 \$ 2,003.00 V1E3 \$ 2,776.00 V1E4 \$ 1,746.00 V1E6 \$ 4,177.00 V1F0 \$ 17,510.00 V1F1 \$ 18,380.00 V1F2 \$ 19,250.00 V1F3	TS8E	\$ 724.00	
TS8H \$ 1,656.00 TSMB \$ 204.00 TSMC \$ 204.00 TWST \$ 12,000.00 TWSU \$ 76,200.00 TWX1 \$ 99,000.00 TWX2 \$ 99,000.00 TYDP \$ 6,750.00 TYHR \$ 60,366.00 TYST \$ 50,950.00 TYX1 \$ 99,000.00 V1D1 \$ 9,680.00 V1D2 \$ 10,550.00 V1D3 \$ 11,420.00 V1D4 \$ 12,290.00 V1D5 \$ 13,160.00 V1D6 \$ 14,030.00 V1D7 \$ 14,900.00 V1D8 \$ 15,770.00 V1D9 \$ 16,640.00 V1E1 \$ 1,179.00 V1E2 \$ 2,003.00 V1E3 \$ 2,776.00 V1E4 \$ 1,746.00 V1E5 \$ 3,013.00 V1E6 \$ 4,177.00 V1F0 \$ 17,510.00 V1F1 \$ 18,380.00 V1F2 \$ 19,250.00 V1F3 <td>TS8F</td> <td>\$ 1,656.00</td> <td></td>	TS8F	\$ 1,656.00	
TSMB TSMC \$ 204.00 TWST \$ 12,000.00 TWSU \$ 76,200.00 TWX1 \$ 99,000.00 TWX2 \$ 99,000.00 TWX2 \$ 99,000.00 TYDP \$ 6,750.00 TYHR \$ 60,366.00 TYST \$ \$50,950.00 TYSU \$ \$99,000.00 TYSU \$ \$50,950.00 TYSU \$ \$99,000.00 V1D1 \$ 9,680.00 V1D2 \$ \$10,550.00 V1D3 \$ \$11,420.00 V1D4 \$ \$12,290.00 V1D5 \$ \$13,160.00 V1D6 \$ \$14,030.00 V1D7 \$ \$14,900.00 V1D8 \$ \$15,770.00 V1D8 \$ \$15,770.00 V1D9 \$ \$16,640.00 V1E1 \$ \$ 1,179.00 V1E2 \$ \$ 2,003.00 V1E3 \$ \$ 2,776.00 V1E4 \$ \$ 1,746.00 V1E5 \$ \$ 3,013.00 V1E6 \$ \$ 4,177.00 V1E7 \$ \$ 18,380.00 V1E7 \$ \$ 19,250.00 V1E7 \$ \$ 19,250.00 V1E7 \$ \$ 19,250.00 V1E7 \$ \$ 19,250.00 V1F1 \$ \$ 18,380.00 V1F2 \$ \$ 19,250.00 V1F3 \$ \$ 20,120.00 V1F6 \$ \$ 22,730.00 V1F6 \$ \$ 22,730.00 V1F7 \$ \$ 23,600.00 V1F7 \$ \$ 23,600.00 V1F9 \$ \$ 25,340.00 V1F9 \$ \$ 6,090.00 V1F9 \$ \$ 70.00 V1F9 \$ \$ 25,340.00 V1F9 \$ \$ 6,090.00 V1F9 \$ \$ 6,090.00 V1F9 \$ \$ 6,090.00 V1F9 V1F9 \$ \$ 26,210.00	TS8G	\$ 724.00	
TSMC TWST S12,000.00 TWSU \$76,200.00 TWSU \$76,200.00 TWX1 \$99,000.00 TWX2 \$99,000.00 TYDP \$6,750.00 TYHR \$60,366.00 TYST \$50,950.00 TYSU \$50,950.00 TYX1 \$99,000.00 V1D1 \$9,680.00 V1D2 \$10,550.00 V1D3 \$11,420.00 V1D4 \$12,290.00 V1D4 \$12,290.00 V1D6 \$14,030.00 V1D7 \$14,900.00 V1D8 \$15,770.00 V1D9 \$16,640.00 V1E1 \$1,179.00 V1E1 \$1,179.00 V1E2 \$2,003.00 V1E3 \$2,776.00 V1E4 \$1,746.00 V1E5 \$3,013.00 V1E6 \$4,177.00 V1E6 \$4,177.00 V1E7 \$18,380.00 V1E7 \$18,380.00 V1E7 \$18,380.00 V1E7 \$19,250.00 V1E7 \$20,990.00 V1E7 \$21,860.00 V1E7 \$22,730.00 V1E7 \$22,600.00 V1E7 \$22,730.00 V1E7 \$23,600.00 V1E7 \$22,730.00 V1E7 \$23,600.00 V1E8 \$22,730.00 V1E9 \$25,340.00 V1E9 \$25,340.00 V1E9 \$25,340.00 V1E9 \$3,000.00 V1E9 \$3,000.00 V1E9 \$25,340.00 V1E9 \$25,340.00 V1E9 \$3,000.00 V1E0 V1E0 \$3,000.00 V1E0 \$4,000.00	TS8H	\$ 1,656.00	
TWST TWSU TWSU \$76,200.00 TWX1 \$99,000.00 TWX2 \$99,000.00 TYDP \$6,750.00 TYHR \$60,366.00 TYST \$50,950.00 TYST \$50,950.00 TYX1 \$99,000.00 V1D1 \$9,680.00 V1D2 \$10,550.00 V1D2 \$11,420.00 V1D3 \$11,420.00 V1D4 \$12,290.00 V1D5 \$13,160.00 V1D6 \$14,030.00 V1D7 \$14,900.00 V1D8 \$15,770.00 V1D9 \$16,640.00 V1E1 \$1,179.00 V1E2 \$2,003.00 V1E3 \$2,776.00 V1E4 \$1,746.00 V1E5 \$3,013.00 V1E6 \$1,746.00 V1E7 \$14,900.00 V1E7 \$14,000 V1E9 \$16,640.00 V1E9 \$16,640.00 V1E9 \$16,640.00 V1E9 \$17,510.00 V1E9 \$17,510.00 V1E9 \$17,510.00 V1E9 \$17,510.00 V1E9 \$19,250.00 V1E9 \$19,250.00 V1E9 \$19,250.00 V1E9 \$20,990.00 V1E9 \$20,990.00 V1E9 \$21,860.00 V1E9 \$22,730.00 V1E9 \$22,730.00 V1E9 \$22,730.00 V1E9 \$22,730.00 V1E9 \$22,730.00 V1E9 \$22,730.00 V1E9 \$25,340.00 V1E9 \$25,340.00 V1E9 \$25,340.00 V1E9 \$25,340.00 V1E9 \$25,340.00 V1E9 \$25,340.00 V1E9 \$36,090.00 V1E0 V1E0 V1E0 V1E0 V1E0 V1E0 V1E0 V1E0 V1	TSMB	\$ 204.00	
TWSU \$76,200.00 TWX1 \$99,000.00 TWX2 \$99,000.00 TWX2 \$99,000.00 TYDP \$6,750.00 TYHR \$60,366.00 TYST \$50,950.00 TYSU \$50,950.00 TYX1 \$99,000.00 V1D1 \$9,680.00 V1D2 \$10,550.00 V1D3 \$11,420.00 V1D4 \$12,290.00 V1D5 \$13,160.00 V1D6 \$14,030.00 V1D7 \$14,900.00 V1D7 \$14,900.00 V1D8 \$15,770.00 V1D9 \$16,640.00 V1E1 \$1,179.00 V1E2 \$2,003.00 V1E3 \$2,776.00 V1E4 \$1,746.00 V1E5 \$3,013.00 V1E6 \$4,177.00 V1E7 \$14,900.00 V1E7 \$1,7510.00 V1E8 \$1,7510.00 V1E9 \$2,003.00 V1E9 \$2,000			
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TWX2 TYDP \$ 9,000.00 TYHR \$ 6,750.00 TYHR \$ \$60,366.00 TYST \$ \$50,950.00 TYSU \$ \$50,950.00 TYX1 \$ \$99,000.00 V1D1 \$ \$9,680.00 V1D2 \$ \$10,550.00 V1D3 \$ \$11,420.00 V1D4 \$ \$12,290.00 V1D5 \$ \$13,160.00 V1D6 \$ \$14,030.00 V1D7 \$ \$14,900.00 V1D8 \$ \$15,770.00 V1D9 \$ \$16,640.00 V1E1 \$ \$1,179.00 V1E2 \$ \$2,003.00 V1E3 \$ \$2,776.00 V1E4 \$ \$1,746.00 V1E5 \$ \$3,013.00 V1E6 \$ \$4,177.00 V1E6 \$ \$4,177.00 V1F1 \$ \$18,380.00 V1F2 \$ \$20,990.00 V1F1 \$ \$19,250.00 V1F3 \$ \$20,120.00 V1F3 \$ \$20,120.00 V1F6 \$ \$22,730.00 V1F6 \$ \$22,730.00 V1F7 \$ \$23,600.00 V1F7 \$ \$23,600.00 V1F9 \$ \$25,340.00 V1G7 \$ \$6,990.00 V1G7			
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V1G7 \$ 6,090.00 V1K0 \$ 26,210.00			
V1K0 \$26,210.00			

*WSCA/NASPO WILL RECEIVE 25% O	OFF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
V1M2	\$ 1,133.00	
V1M3	\$ 1,442.00	
V1P1	\$ 1,282.00	
V1P2	\$ 2,158.00	
V1P3	\$ 2,879.00	
V1P4	\$ 1,900.00	
V1P5	\$ 3,167.00	
V1P6	\$ 4,383.00	
V1R1	\$ 412.00	
V1S1	\$ 1,025.00	
V1S2	\$ 1,849.00	
V1S3	\$ 2,570.00	
V1S4	\$ 1,591.00	
V1S5	\$ 2,858.00	
V1S6	\$ 3,971.00	
V1SM	\$ 927.00	
V91A	\$ 2,800.00	
V91B	\$ 3,400.00	
V91C	\$ 4,200.00	
V949	\$ 670.00	
V959	\$ 3,605.00	
V9DA	\$ 580.00	
V9DB	\$ 609.00	
V9DC	\$ 639.00	
V9DD	\$ 671.00	
V9DE	\$ 704.00	
V9DF	\$ 740.00	
V9DG	\$ 777.00	
V9DH	\$ 815.00	
V9DJ	\$ 856.00	
V9DK	\$ 944.00	
V9DL	\$ 2,832.00	
V9DM	\$ 991.00	
V9DN V9DP	\$ 1,041.00 \$ 1,093.00	
V9DR	\$ 1,093.00 \$ 1,147.00	
V9DS	\$ 1,147.00	
V9DT	\$ 1,265.00	
V9DU	\$ 1,203.00	
V9DV	\$ 1,395.00	
V9DW	\$ 1,464.00	
V9DX	\$ 1,538.00	
V9DY	\$ 1,615.00	
V9DZ	\$ 1,695.00	
V9EA	\$ 1,780.00	
V9EB	\$ 1,869.00	
V9EC	\$ 1,963.00	
V9ED	\$ 2,061.00	
V9EE	\$ 2,164.00	
V9EF	\$ 2,272.00	
V9EG	\$ 2,386.00	
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*WSCA/NASPO WILL RECEIVE 25% O	OFF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
V9EH	\$ 2,505.00	
V9EJ	\$ 2,630.00	
V9EK	\$ 2,762.00	
V9EL	\$ 2,900.00	
V9EM	\$ 3,045.00	
V9EN	\$ 3,197.00	
V9EP	\$ 3,357.00	
V9ER	\$ 3,524.00	
V9ES	\$ 3,701.00	
V9ET	\$ 3,886.00	
V9EU	\$ 4,080.00	
V9EV	\$ 4,284.00	
V9EW	\$ 4,498.00	
V9EX	\$ 4,723.00	
V9EY	\$ 4,959.00	
V9EZ	\$ 5,207.00	
V9FA	\$ 5,468.00	
V9FB	\$ 5,741.00	
V9FC	\$ 6,028.00	
V9FD	\$ 6,329.00	
V9FE	\$ 6,646.00	
V9FF	\$ 6,978.00	
V9FG	\$ 7,327.00	
V9FH	\$ 7,694.00	
V9FJ	\$ 8,078.00	
V9FK	\$ 8,482.00	
V9FL	\$ 8,906.00	
V9FM	\$ 9,352.00	
V9FN	\$ 9,819.00	
V9FP	\$ 10,310.00	
V9FR	\$ 10,826.00	
V9FS	\$ 11,367.00	
V9FT	\$ 11,935.00	
V9FU	\$ 12,532.00	
V9FV	\$ 13,159.00	
V9FW	\$ 13,816.00	
V9FX	\$ 14,507.00	
V9FY	\$ 15,223.00	
V9FZ	\$ 15,994.00	
V9GA V9GB	\$ 16,794.00	
	\$ 17,634.00	
V9GC	\$ 18,515.00	
V9GD V9GE	\$ 19,441.00 \$ 20,413.00	
V9GF	\$20,413.00	
V9GG	\$21,434.00	
V9GH	\$ 23,631.00	
V9GJ	\$ 24,812.00	
V9GK	\$24,812.00	
V9GL	\$20,055.00	
V9GM	\$27,330.00	
V J J J V J	Ψ 20,1 20.00	

*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
V9GN	\$ 150.00	
V9GP	\$ 300.00	
V9GR	\$ 450.00	
V9GS	\$ 600.00	
V9GT	\$ 750.00	
V9GU	\$ 900.00	
V9GV	\$ 1,050.00	
V9GW	\$ 1,200.00	
V9GX	\$ 1,350.00	
V9GY	\$ 1,500.00	
V9GZ	\$ 1,650.00	
V9HA	\$ 1,800.00	
V9HB	\$ 1,950.00	
V9HC	\$ 56,870.00	
V9HD	\$ 59,714.00	
V9HE	\$62,700.00	
V9HF	\$ 65,835.00	
V9HG	\$ 69,126.00	
V9HH	\$72,583.00	
V9HJ	\$ 76,212.00	
V9J2	\$ 2,060.00	
V9T1	\$ 550.00	
V9T2	\$ 1,100.00	
V9T3	\$ 1,650.00	
V9T4	\$ 2,200.00	
V9T5	\$ 2,750.00	
V9T6	\$ 3,300.00	
V9T7	\$ 3,850.00	
V9T8	\$ 4,400.00	
V9T9	\$ 4,950.00	
V9TX	\$ 5,500.00	
V9Y2	\$ 1,054.00	
V9Z1	\$ 6,050.00	
V9Z2	\$ 6,600.00	
V9Z3	\$ 7,150.00	
V9Z4	\$ 7,700.00	
V9Z5	\$ 8,250.00	
V9Z6	\$ 9,900.00	
V9Z7	\$ 8,800.00	
V9Z8	\$ 9,350.00	
V9Z9	\$ 10,450.00	
V9ZX	\$ 11,000.00	
VMH1	\$ 39,000.00	
VN31	\$ 6,145.00	
VN32	\$ 9,130.00	
VNA1	\$ 780.00	
VNA2	\$ 930.00	
VNA3	\$ 1,065.00	
VNA4	\$ 660.00	
VNA5	\$ 1,570.00	
VNA6	\$ 1,375.00	

*WSCA/NASPO WILL RECEIVE 25% 0	OFF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
VNA7	\$ 1,570.00	
VND3	\$ 1,980.00	
VND4	\$ 3,285.00	
VND5	\$ 5,360.00	
VNDH	\$ 745.00	
VNDP	\$ 745.00	
VNH2	\$ 2,580.00	
VNH3	\$ 2,280.00	
VNH4	\$ 4,230.00	
VNHS	\$ 1,230.00	
VNKC	\$ 1,875.00	
VNKL	\$ 1,125.00	
VNM1	\$ 520.00	
VNMC	\$ 19,800.00	
VNML	\$ 19,800.00	
VNMM	\$ 2,580.00	
VNMN	\$ 4,230.00	
VNMX	\$ 4,610.00	
VNSC	\$ 7,425.00	
VNSL	\$ 4,460.00	
VNSM	\$ 2,280.00	
VNSN	\$ 1,230.00	
VNSS	\$ 630.00	
VNST	\$ 1,755.00	
VNSX	\$ 1,040.00	
VP5A	\$ 595.00	
VP5B	\$ 595.00	
VS25	\$ 395.00	
VS26	\$ 395.00	
VS29	\$ 186.00	
VS4U	\$ 80,000.00	
VS5U	\$ 62,500.00	
VS9U	\$ 62,500.00	
VSAU	\$ 66,666.00	
VSBU	\$ 66,666.00	
VSCU	\$ 96,666.00	
VSEU	\$ 96,666.00	
VSZN	\$ 30,000.00	
VWSM	\$ 25,750.00	
W921	\$ 1,076.00	
W922	\$ 487.00	
W92K	\$ 50.00	
W935	\$ 562.00	
W940	\$ 487.00	
W952	\$ 562.00	
W960 W970	\$ 823.00 \$ 823.00	
W995	_	
W9CD	\$ 52.00 \$ 52.00	
W9CD W9N5	\$ 52.00	
W9SM		
NA AOINI	\$ 52.00	

*WSCA/NASPO WILL RECEIVE 25% C	FF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
WMAP	\$ 1,690.00	
WMAV	\$ 2,330.00	
WMAX	\$ 3,180.00	
WMB5	\$ 65.00	
WMC5	\$ 585.00	
WMCR	\$ 175.00	
WMD1	\$ 175.00	
WMD5	\$ 260.00	
WMDE		
WMDP	\$ 415.00	
WMEL	\$ 415.00	
WMEM	\$ 1,050.00	
WMF1	\$ 260.00	
WMF5	\$ 260.00	
WMFA	\$ 55.00	
WMFB	\$ 415.00	
WMGC	\$ 945.00	
WMLC	\$ 305.00	
WMM1	\$ 2,660.00	
WMM3	\$ 2,520.00	
WMM4	\$ 3,360.00	
WMM7	\$ 1,050.00	
WMMD	\$ 105.00	
WMMU	\$ 840.00	
WMMW	\$ 1,050.00	
WMPA	\$ 1,050.00	
WMPF	\$ 300.00	
WMPR	\$ 1,585.00	
WMPS	\$ 1,050.00	
WMR1	\$ 260.00	
WMR2	\$ 315.00	
WMR3	\$ 935.00	
WMR4	\$ 1,875.00	
WMR5	\$ 690.00	
WMR6	\$ 1,125.00	
WMR7	\$ 840.00	
WMR8	\$ 2,100.00	
WMRA	\$ 396.00	
WMRB	\$ 630.00	
WMRC	\$ 216.00	
WMRH	\$ 270.00	
WMRL	\$ 170.00	
WMRM	\$ 850.00	
WMRN	\$ 1,360.00	
WMRP	\$ 765.00	
WMRR	\$ 1,275.00	
WMRS	\$ 745.00	
WMRX	\$ 745.00	
WMRY	\$ 350.00	
WMRZ	\$ 1,750.00	
WMSB		
DOININA	\$ 170.00	

*WSCA/NASPO WILL RECEIVE 25% O	OFF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
WMSM	\$ 225.00	
WMU2	\$ 530.00	
WNF5	\$ 325.00	
WPC1	\$ 823.00	
WPRD	\$ 1,105.00	
WPS4	\$ 287.00	
WSB1	\$ 2,363.00	
WSB2	\$ 3,863.00	
WSB3	\$ 5,150.00	
WSB4	\$ 2,318.00	
WSB5	\$ 3,863.00	
WSB6	\$ 5,150.00	
WSB7	\$ 1,025.00	
WSC1	\$ 773.00	
WSC2	\$ 1,159.00	
WSC3	\$ 153.00	
WSC4	\$ 153.00	
WSC5	\$ 153.00	
WSC6	\$ 153.00	
WSC7	\$ 153.00	
WSC8	\$ 153.00	
WSC9	\$ 153.00	
WSD4	\$ 153.00	
WSD5	\$ 153.00	
WSD6	\$ 153.00	
WSD7	\$ 2,318.00	
WSD8	\$ 3,863.00	
WSD9	\$ 5,150.00	
WSE1	\$ 4,995.00	
WSE2	\$ 7,495.00	
WSE3	\$ 9,995.00	
WSF3	\$ 153.00	
WSF4	\$ 153.00	
WSF5	\$ 153.00	
WSMS	\$ 995.00	
WSMT	\$ 1,490.00	
WSMU	\$ 495.00	
WSPB	\$ 1,585.00	
WSPX	\$ 2,330.00	
WSS1	\$ 386.00	
WTM1	\$ 1,490.00	
WTM2	\$ 3,455.00	
WTM5	\$ 6,385.00	
WTM8	\$ 9,580.00	
WTM9	\$ 9,999.00	
WTP1	\$ 155.00	
WTP2	\$ 175.00	
WTP4	\$ 300.00	
WTP4	\$ 300.00	
WTV1	\$ 105.00	
WTV2	\$ 105.00	

*WSCA/NASPO WILL RECEIVE 25% O	OFF THE MSR	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
WX04	\$ 52.00	
WX10	\$ 287.00	
WX11	\$ 435.00	
WX16	\$ 562.00	
WX17	\$ 386.00	
WX23	\$ 765.00	
WX24	\$ 823.00	
WX30	\$ 1,068.00	
WX31	\$ 1,076.00	
WX32	\$ 1,132.00	
WX33	\$ 1,159.00	
Z5MA	\$ 510.00	
Z6MA	\$ 510.00	
Z6MB	\$ 184.00	
Z6MC	\$ 1,100.00	
Z6MD	\$ 700.00	
Z6ME	\$ 680.00	
Z6MG	\$ 1,186.00	
Z6MH	\$ 624.00	
V8DA	\$ 660.00	
V8DB	\$ 696.00	
V8DC	\$ 732.00	
V8DD	\$ 768.00	
V8DE	\$ 804.00	
V8DF	\$ 840.00	
V8DG	\$ 876.00	
V8DH	\$ 924.00	
V8DJ	\$ 972.00	
V8DK	\$ 1,020.00	
V8DL	\$ 1,068.00	
V8DM	\$ 1,128.00	
V8DN	\$ 1,176.00	
V8DP	\$ 1,236.00	
V8DR	\$ 1,296.00	
V8DS	\$ 1,368.00	
V8DT	\$ 1,428.00	
V8DU	\$ 1,500.00	
V8DV	\$ 1,572.00	
V8DW	\$ 1,656.00	
V8DX	\$ 1,740.00	
V8DY	\$ 1,824.00	
V8DZ	\$ 1,920.00	
V8EA	\$ 2,016.00	
V8EB	\$ 2,112.00	
V8EC	\$ 2,220.00	
V8ED	\$ 2,328.00	
V8EE	\$ 2,448.00	
V8EF	\$ 2,568.00	
V8EG	\$ 2,700.00	
V8EH V8EJ	\$ 2,832.00 \$ 2,964.00	
VO⊏J	\$ 2,964.00	

*WSCA/NASPO WILL RECEIVE 25% O	OFF THE MSRI	P NOTED BELOW
	Annual \$	
	(all age	
SMA-eligible Component	ranges)	
V8EK	\$ 3,120.00	
V8EL	\$ 3,276.00	
V8EM	\$ 3,432.00	
V8EN	\$ 3,612.00	
V8EP	\$ 3,792.00	
V8ER	\$ 3,972.00	
V8ES	\$ 4,176.00	
V8ET	\$ 4,380.00	
V8EU	\$ 4,608.00	
V8EV	\$ 4,836.00	
V8EW	\$ 5,076.00	
V8EX	\$ 5,328.00	
V8EY	\$ 5,592.00	
V8EZ	\$ 5,868.00	
V8FA	\$ 6,168.00	
V8FB	\$ 6,480.00	
V8FC	\$ 6,804.00	
V8FD	\$ 7,140.00	
V8FE	\$ 7,500.00	
V8FF	\$ 7,872.00	
V8FG	\$ 8,268.00	
V8FH	\$ 8,676.00	
V8FJ	\$ 9,108.00	
V8FK	\$ 9,564.00	
V8FL	\$ 10,044.00	
V8FM	\$ 10,548.00	
V8FN	\$ 11,076.00	
V8FP	\$ 11,628.00	
V8FR	\$ 12,204.00	
V8FS	\$ 12,816.00	
V8FT	\$ 13,452.00	
V8FU	\$ 14,124.00	
V8FV	\$ 14,832.00	
V8FW	\$ 15,576.00	
V8FX	\$ 16,356.00	
V8FY	\$ 17,172.00	
V8FZ	\$ 18,024.00	
V8GA	\$ 18,924.00	
V8GB	\$ 19,872.00	
V8GC	\$ 20,868.00	
V8GD	\$ 21,912.00	
V8GE	\$ 23,004.00	
V8GF	\$ 24,156.00	
V8GG	\$ 25,368.00	
V8GH	\$ 26,628.00	
V8GJ	\$ 27,960.00	
V8GK	\$ 29,364.00	
V8GL	\$ 30,828.00	
V8GM	\$ 32,376.00	
V8GN	\$ 33,996.00	
V8GP	\$ 35,688.00	
* 5 O I	ψ 55,000.00	

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*WSCA/NASPO WILL RECEIVE	25% OFF THE MSR
	Annual \$
	(all age
SMA-eligible Component	ranges)
V8GR	\$ 37,476.00
V8GS	\$ 39,348.00
V8GT	\$ 41,316.00
V8GU	\$ 43,380.00
V8GV	\$ 45,552.00
V8GW	\$ 47,820.00
V8GX	\$ 50,220.00
V8GY	\$ 52,728.00
V8GZ	\$ 55,368.00
V8HA	\$ 58,128.00
V8HB	\$ 61,032.00
V8HC	\$ 64,092.00
V8HD	\$ 67,296.00
V8HE	\$ 70,656.00
V8HF	\$ 74,184.00
V8HG	\$ 77,892.00
V8HH	\$ 81,792.00
V8HJ	\$ 85,884.00

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
F7ZE	Inserters Production	30" Table Extension	581	523	10.0%	-	-	5.0%
FL2C	Inserters Production	Surefeed feeders-SE 900 EX	4,968	4,471	10.0%	400	380	5.0%
FL2D	Inserters Production	Feeder-ECO 900 EX	6,323	5,690	10.0%	490	466	5.0%
FL2E	Inserters Production	Belt Turnover	8,065	7,258	10.0%	650	618	5.0%
FL2F	Inserters Production	Bump Turn	4,516	4,065	10.0%	364	346	5.0%
FLFA	Inserters Production	REPORT PRINTER	903	813	10.0%	200	190	5.0%
FLFB	Inserters Production	10 X 13 Servo Feeder	10,794	9,714	10.0%	870	827	5.0%
FLFC	Inserters Production	6 X 9 Servo Feeder	10,794	9,714	10.0%	870	827	5.0%
FLFD	Inserters Production	Surefeed feeders-SE 1200 EI	5,419	4,877	10.0%	437	415	5.0%
FLFE	Inserters Production	Surefeed feeders-SE 1200 MP	5,935	5,342	10.0%	460	437	5.0%
FLFH	Inserters Production	Feeder-SE 900 EI	3,516	3,165	10.0%	272	258	5.0%
FLFM	Inserters Production	2 up Cutter	41,935	37,742	10.0%	3,380	3,211	5.0%
FLFN	Inserters Production	20" inline folder	26,446	23,801	10.0%	2,050	1,948	5.0%
FLFP	Inserters Production	Fold plates	2,066	1,859	10.0%	160	152	5.0%
FLN0	Inserters Production	FlowMaster Blank Feeder	1,387	1,248	10.0%	-	-	5.0%
FLU0	Inserters Production	Friction Feeder 6X9	7,839	7,055	10.0%	590	561	5.0%
FLUB	Inserters Production	6X9 Thin Material Kit Feeder	7,839	7,055	10.0%	590	561	5.0%
FLV0	Inserters Production	Friction Feeder 10X13	7,839	7,055	10.0%	590	561	5.0%
FLV1	Inserters Production	Rotary Feeder (FlowMaster RS)	20,000	18,000	10.0%	1,547	1,470	5.0%
FLVB	Inserters Production	10X13 Thin Material Kit Feeder	7,839	7,055	10.0%	590	561	5.0%
FYA0	Inserters Production	BATCH	1,871	1,684	10.0%	115	109	5.0%
FYA1	Inserters Production	DOUBLE DETECT W ECO SEP	774	697	10.0%	-	-	
FYA2	Inserters Production	FDR SM PROD W SNGLE SEP	3,742	3,368	10.0%	290	276	5.0%
FYA3	Inserters Production	MULTI PURPOSE OPTION	645	581	10.0%	-	-	
FYA4	Inserters Production	MULTI PURPOSE W/VAC OPT	1,032	929	10.0%	-	-	
FYA7	Inserters Production	FEEDMAX 9 FT CONVEYOR	1,548	1,394	10.0%	120	114	5.0%
FYA8	Inserters Production	FDR PIECE COUNT	839	755	10.0%	-	-	
FYA9	Inserters Production	RETRO REFLECTIVE TRIGGER	129	117	10.0%	-	-	
FYAA	Inserters Production	MICROSWITCH TRIGGER	129	117	10.0%	-	-	
FYAB	Inserters Production	DOUBLE DETECT	689	621	10.0%	-	-	
FYAC	Inserters Production	MP/IJ	645	581	10.0%	-	-	
FYAD	Inserters Production	MP/VAC	968	872	10.0%	-	-	
FYAE	Inserters Production	MP/IJ	689	620	10.0%	-	-	
FYAF	Inserters Production	24VAC	323	291	10.0%	-	-	
FYAG	Inserters Production	24VDC	323	291	10.0%	-	-	
FYAH	Inserters Production	915/1015 24VDC S/S	368	332	10.0%	-	-	
FYAJ	Inserters Production	RJ45	323	291	10.0%	-	-	
FYAK	Inserters Production	BK 660	323	291	10.0%	-	-	
FYAL	Inserters Production	BK 71B/765	323	291	10.0%	-	-	
FYAM	Inserters Production	730 TABBER	323	291	10.0%	-	-	

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

		1		T			Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-	Contractifice	70 OTT 1015111	200	190	5.0%
FYAN	Inserters Production	GEAR DOWN	323	291	10.0%	-	-	0.070
FYAR	Inserters Production	MP/VAC	1.032	929	10.0%		-	
FYAS	Inserters Production	VIDEOJET INTERFACE	323	291	10.0%		-	
FYB1	Inserters Production	BATCH OPTION	1,871	1,684	10.0%	145	138	5.0%
FYB3	Inserters Production	9 FT CONVEYOR	6,308	5,678	10.0%	489	465	5.0%
FYB4	Inserters Production	12 FT CONVEYOR	6,702	6,032	10.0%	519	493	5.0%
FYB6	Inserters Production	9FT SORT CONVEYOR 220V	7.871	7.084	10.0%	610	580	5.0%
FYC0	Inserters Production	ENCODER mount (SECAP)	138	125	10.0%	-	-	0.070
FYC1	Inserters Production	ENCODER MOUNT FOR MCS	323	291	10.0%		_	
FYC2	Inserters Production	ENCODER MOUNT FOR DOMINO	288	260	10.0%		<u> </u>	
FYC3	Inserters Production	SPEED FOLLOW OPTION	2.090	1,881	10.0%	162	154	5.0%
FYC4	Inserters Production	DUAL MOTOR	1,334	1,201	10.0%	103	98	5.0%
FYC5	Inserters Production	CANTILEVERED FEEDER STAND	645	581	10.0%	-	-	3.070
FYC6	Inserters Production	MONITOR STAND (STD)	258	233	10.0%		_	
FYC7	Inserters Production	MONITOR STAND (STD)	654	589	10.0%	-	-	
FYC8	Inserters Production	20IN INFD CANTILVR 3 BELT	3.226	2.904	10.0%	250	238	5.0%
FYC9	Inserters Production	20IN INFD CANTILVR 5 BELT	3,871	3,484	10.0%	300	285	5.0%
FYCA	Inserters Production	FIT FDR STAND NO DOORS	1,437	1,294	10.0%	114	108	5.0%
FYCB	Inserters Production	FIT FDR STAND DOORS	1,912	1,721	10.0%	148	141	5.0%
FYCE			5,406	4.866	10.0%	419	398	5.0%
FYCF	Inserters Production	ADPHOS DRYER 301201 3KW ADPHOS DRYER 301203 6KW	8.761	7.885	10.0%	679	645	5.0%
	Inserters Production		12,632	,		979	930	5.0%
FYCG	Inserters Production	ADPHOS DRYER 301204 9KW		11,369	10.0%			
FYCS FYCU	Inserters Production	PROGRAMMABLE ENCODER 14.5" WIDE BELT FIT 56	1,334 613	1,201 552	10.0% 10.0%	103	98	5.0%
	Inserters Production					-	-	
FYCV	Inserters Production	14.5 INCH WIDE BELT FIT 7	613	552	10.0%	-	-	
FYCX	Inserters Production	9000W DRYER MOUNT	645	581	10.0%	-	-	
FYCY	Inserters Production	PROGRAMMABLE ENCODER	645 258	581	10.0%	-	-	
FYCZ	Inserters Production	300 PPI (MSC)		233	10.0%	-	-	
FYDB	Inserters Production	VIDEO-JET FRAMING &CABLES	387	349	10.0%	-	-	
FYF2	Inserters Production	APAS-72 Single Card Fdr incl Feedmax S and output stacker	94,968	85,471	10.0%	5,171	4,912	5.0%
1112	inscrees Froduction	APAS-112 Dual Card Fdr incl	54,500	00,471	10.070	0,171	4,012	0.070
		Feedmax S and output stacker not						
FYF3	Inserters Production	2nd fdr	106,604	95,944	10.0%	6,154	5,847	5.0%
FYF4	Inserters Production	2ND CARD FEEDER	25,806	23,226	10.0%	2,000	1,900	5.0%
Estato		FLOWMASTER RS FLEX (10X13) 3		046:-	40.00	40.00-		
FYK0	Inserters Production	ENCL. FLOWMASTER RS FLEX (10X13) 6	105,161	94,645	10.0%	12,265	11,652	5.0%
FYK1	Inserters Production	ENCL.	111.161	100.045	10.0%	12.777	12.138	5.0%
	macree 3 i roduction	FLOWMASTER RS FLEX (10X13) 9	111,101	100,040	13.070	12,777	12,130	3.0 //
FYK2	Inserters Production	ENCL.	126,355	113,720	10.0%	13,304	12,639	5.0%

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
		FLOWMASTER RS FLEX (10X13)						
FYK3	Inserters Production	12 ENCL.	141,548	127,394	10.0%	14,529	13,803	5.0%
FYKA	Inserters Production	W/ROTARY FDR & COMPRESSOR	3,871	3,484	10.0%	300	285	5.0%
FYKB	Inserters Production	FLOWSORT CONVEYOR	7,097	6,387	10.0%	550	523	5.0%
FYKF	Inserters Production	ASSY 10X13 TURNOVER IF	15,419	13,878	10.0%	-	-	5.0%
FYM6	Inserters Production	OEM 2 CONTROLLER REBUILD	1,955	1,760	10.0%	152	144	5.0%
FYR9	Inserters Production	FIT DVRT STAND ALONE 220V	7,742	6,968	10.0%	600	570	5.0%
FYS0	Inserters Production	EXTRA STA FDR 110V	4,968	4,472	10.0%	385	366	5.0%
FYS1	Inserters Production	EXTRA STA FDR 220V	5,290	4,761	10.0%	410	390	5.0%
FYS2	Inserters Production	900EI REPLACEMNT FDR 110V	3,987	3,589	10.0%	309	294	5.0%
FYS3	Inserters Production	900EI REPLACEMNT FDR 220V	4,114	3,703	10.0%	319	303	5.0%
FYS4	Inserters Production	1200EI REPLACMNT FDR 110V	5,419	4,878	10.0%	420	399	5.0%
FYS5	Inserters Production	1200EI REPLACMNT FDR 220V	5,742	5,168	10.0%	445	423	5.0%
FYS6	Inserters Production	1500 CONT FDR 15 IN 110V	5,419	4,878	10.0%	437	415	5.0%
FYS7	Inserters Production	1500 CONT FDR 15 IN 220V	5,419	4,877	10.0%	420	399	5.0%
FYS8	Inserters Production	1200 CONT FDR 12 IN 110V	5,419	4,878	10.0%	420	399	5.0%
FYS9	Inserters Production	1200 CONT FDR 12 IN 220V	5,419	4,877	10.0%	420	399	5.0%
FYSA	Inserters Production	FORCEFLEX FDR 14 IN 110V	8,084	7,276	10.0%	627	596	5.0%
FYSB	Inserters Production	FORCEFLEX FDR 14 IN 220V	8,390	7,551	10.0%	650	618	5.0%
FYSC	Inserters Production	FORCEFLEX FDR 20 IN 110V	8,581	7,723	10.0%	732	695	5.0%
FYSD	Inserters Production	FORCEFLEX FDR 20 IN 220V	8,581	7,723	10.0%	665	632	5.0%
FYSE	Inserters Production	FEEDMAX HI CAP FDR 110V	13,697	12,328	10.0%	1,062	1,009	5.0%
FYSF	Inserters Production	FEEDMAX HI CAP FDR 220V	13,626	12,263	10.0%	1,056	1,003	5.0%
FYSG	Inserters Production	6' FEEDMAX S	16,374	14,737	10.0%	1,269	1,206	5.0%
FYSJ	Inserters Production	PKG FDR 6 IN 110V	8,452	7,607	10.0%	655	622	5.0%
FYSK	Inserters Production	PKG FDR 6 IN 220V	8,452	7,607	10.0%	655	622	5.0%
FYSL	Inserters Production	PKG FDR 12 IN 110V	9,677	8,710	10.0%	750	713	5.0%
FYSM	Inserters Production	PKG FDR 12 IN 220V	9,677	8,709	10.0%	750	713	5.0%
FYSN	Inserters Production	PKG FDR 18 IN 110V	11,742	10,568	10.0%	910	865	5.0%
FYSP	Inserters Production	PKG FDR 18 IN 220V	11,742	10,568	10.0%	910	865	5.0%
FYT0	Inserters Production	FFX SERVO FDR 14 IN 110V	25,794	23,215	10.0%	1,999	1,899	5.0%
FYT1	Inserters Production	FFX SERVO FDR 14 IN 220V	25,794	23,215	10.0%	1,999	1,899	5.0%
FYT2	Inserters Production	FDR SM PROD-SNGL SEP 220V	4,335	3,902	10.0%	315	299	5.0%
FYT3	Inserters Production	FFX SERVO FDR 20 IN 220V	8,452	7,607	10.0%	655	622	5.0%
FYT4	Inserters Production	PKG SERVO FDR 6 IN 110V	21,355	19,220	10.0%	1,655	1,572	5.0%
FYT5	Inserters Production	PKG SERVO FDR 6 IN 220V	21,355	19,220	10.0%	1,655	1,572	5.0%
FYT6	Inserters Production	PKG SERVO FDR 12 IN 110V	22,581	20,323	10.0%	1,750	1,663	5.0%
FYT7	Inserters Production	PKG SERVO FDR 12 IN 220V	22,581	20,323	10.0%	1,750	1,663	5.0%
FYY0	Inserters Production	BUMP TURN 110V	4,516	4,065	10.0%	350	333	5.0%
FYY2	Inserters Production	STAND ALONE BELT TO 110V	10.978	9.881	10.0%	851	808	5.0%

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
FYY4	Inserters Production	FBI NEW STYLE	19,355	17,420	10.0%	1,500	1,425	5.0%
FYY5	Inserters Production	6 FT SORT CONVEYOR 110V	7,463	6,717	10.0%	578	549	5.0%
FYY6	Inserters Production	6 FT SORT CONVEYOR 220V	7,463	6,717	10.0%	578	549	5.0%
FYY7	Inserters Production	6 FT CONVEYOR SPD UP 110V	6,994	6,295	10.0%	542	515	5.0%
FYY8	Inserters Production	6 FT CONVEYOR SPD UP 220V	6,094	5,485	10.0%	472	449	5.0%
FYYW	Inserters Production	9 FT CONVEYOR SPD UP 220V	6,308	5,677	10.0%	489	464	5.0%
FYYX	Inserters Production	12 FT CONVEYOR SPDUP 220V	6,702	6,032	10.0%	519	493	5.0%
IA07	Inserters Production	MSE, PPS 4", EFS 44"	97,419	87,678	10.0%	6,560	6,232	5.0%
IA08	Inserters Production	MSE, PPS 2"+2", EFS 44"	97,419	87,678	10.0%	6,560	6,232	5.0%
IA09	Inserters Production	MSE, PPS 4"+4", EFS 44"	110,968	99,872	10.0%	7,820	7,429	5.0%
IA0A	Inserters Production	MSE, PPS 2", VTT 19"	77,419	69,678	10.0%	4,700	4,465	5.0%
IAOB	Inserters Production	MSE, PPS 4", VTT 19"	90,323	81,291	10.0%	5,900	5,605	5.0%
IA0C	Inserters Production	MSE, PPS 2"+2", VTT 19"	90,323	81,291	10.0%	5,900	5,605	5.0%
IA0D	Inserters Production	LayoutDesigner Basic Seat	3,097	2,787	10.0%	500	475	5.0%
IA0E	Inserters Production	LayoutDesigner Adv Seat	11,097	9,987	10.0%	1,000	950	5.0%
IA0F	Inserters Production	PPS Startup Kit, 2" print	645	581	10.0%		-	
IA0G	Inserters Production	PPM iData Task Advanced	10,323	9,291	10.0%	1,000	950	5.0%
IA0H	Inserters Production	SMA for Print+ software	-	-	10.0%	2,500	2,375	5.0%
IJS7	Inserters Production	Rival/MSE,PPS 2" w/ Y315B	83,871	75,484	10.0%	5,300	5,035	5.0%
IJS8	Inserters Production	Rival/MSE,PPS 4" w/ Y315B	96,774	87,097	10.0%	6,500	6,175	5.0%
MD26	Inserters Production	Speed Sort(9 Ft)	8,666	7,799	10.0%	672	638	5.0%
MD30	Inserters Production	Vacuum Base W- Pattern Reader	19,355	17,419	10.0%	1,560	1,482	5.0%
PGMZ	Inserters Production	Laser Report Printer, Rival	385	347	10.0%	200	190	5.0%
PM	Inserters Production	Proj Mgt support/wk	7,097	6,388	10.0%	-	-	
R254C	Inserters Production	CHECK SIGNING KIT FOR R254	11,645	10,481	10.0%	1,581	1,501	5.0%
R268	Inserters Production	Barcode Scan-(1st Chnl)	4,258	3,833	10.0%	670	637	5.0%
R278	Inserters Production	OMR Scan- R451/3 (1st Chnl)	2,761	2,485	10.0%	643	611	5.0%
R279	Inserters Production	OMR Scan- R451/3 (Add'l Chnl)	3,458	3,113	10.0%	618	587	5.0%
R763	Inserters Production	DM INFINITY 22K SYSTEM	32,252	29,027	10.0%	1,606	1,526	5.0%
		RESETTABLE INTERFACE						
R765	Inserters Production	CONTROLLER (RIC) - KIT	11,290	10,161	10.0%		-	-
R76L	Inserters Production	DM INFINITY LOOK-AHEAD PHOTOCELL KIT	968	871	10.0%		_	ı-
02	inserters i reduction	RESETTABLE INTERFACE	000	0	10.070			
R76P	Inserters Production	CONTROLLER (RIC) - KIT	2,710	2,439	10.0%		-	-
R77F	Inserters Production	DM INFINITY STATION 16K	35,751	32,176	10.0%	1,606	1,526	5.0%
R77G	Inserters Production	DM INFINITY STATION 22K	43,725	39,353	10.0%	2,647	2,515	5.0%
R77Y	Inserters Production	DM INFINITY ROLLUP MOD	127,484	114,736	10.0%	12,335	11,718	5.0%
RD04	Inserters Production	DC PRINTER INTEGRATION SW	27,355	24,620	10.0%	3,180	3,021	5.0%
RD12	Inserters Production	SMARTSCAN INPUT BARCODE S	15,484	13,936	10.0%	1,800	1,710	5.0%
RD17	Inserters Production	DFW DOC LIFECYCLE TRK-BAS	28,387	25,548	10.0%	4,400	4,180	5.0%

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN 1E20	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	Annual Maintenance Years 2- MSRP MAINTENANCE* 5		% OFF MSRP
	Inserters Production	LASER REPORT PRINTER	WISH EQUIFWEN	Contract Frice	70 OTT WISH	200	190	5.0%
1620	Iliserters Production	Barcode Repair, Label Thermal	-			200	190	5.0 /6
RD18	Inserters Production	Printer RV	1,372	1,235	10.0%	63	60	5.0%
RD23	Inserters Production	COLLATION LOG FIXD FORMAT	10,671	9,604	10.0%	1,241	1,178	5.0%
RD2D	Inserters Production	Camera Scan-Input, Videk	15,161	13,645	10.0%	2,322	2,206	5.0%
RD2E	Inserters Production	CAMERA SCAN CHASSIS VIDEK	14,581	13,123	10.0%	2,322	2,206	5.0%
RD2F	Inserters Production	CAMERA SCAN OUTPUT VIDEK - repl. RD2C	16,194	14,575	10.0%	2.322	2.206	5.0%
RD34	Inserters Production	DC COMPUTER (WIN 7)	7.742	6.968	10.0%	600	570	5.0%
RD35	Inserters Production	DC-RTP COMPUTER (WIN 7)	9.032	8.129	10.0%	700	665	5.0%
1033	inserters Froduction	DC-RTP COMPUTER WITH	9,032	0,120	10.070	700	003	5.0 /0
RD36	Inserters Production	DIFFBUS (WIN 7)	9,677	8,709	10.0%	750	713	5.0%
RD3G	Inserters Production	DC MISSION CRITICAL	82,581	74,323	10.0%	15,000	14,250	5.0%
RD3J	Inserters Production	DC MSE/FPS W-API	9,032	8,129	10.0%	630	599	5.0%
RD3M	Inserters Production	DC STANDARD	18,168	16,352	10.0%	1,400	1,330	5.0%
RD3N	Inserters Production	DC MID-RANGE	33,090	29,781	10.0%	4,000	3,800	5.0%
RD3R	Inserters Production	REMOTE OPERATOR CONSOLE	2,058	1,853	10.0%	175	166	5.0%
RD4Z	Inserters Production	SERVER SW 1-4 INSERTERS	19,355	17,420	10.0%	3,000	2,850	5.0%
RD5A	Inserters Production	MBS KITSINGLE LINE STD BC	6,387	5,748	10.0%	380	361	5.0%
RD5B	Inserters Production	MBS KIT RASTER NARROW BC	6,387	5,748	10.0%	380	361	5.0%
RD5C	Inserters Production	MBS H'TOP SCAN SINGLE LIN	6,387	5,748	10.0%	380	361	5.0%
RD5D	Inserters Production	MBS H'TOP RASTER SCANNER	6,387	5,748	10.0%	380	361	5.0%
RD5N	Inserters Production	MBS CTOP SCAN SINGLE LINE	12,774	11,497	10.0%	890	846	5.0%
RD5P	Inserters Production	MBS CTOP RASTER SCAN SNGL	12,774	11,497	10.0%	890	846	5.0%
RD5R	Inserters Production	MBS C'BTM RASTER SCAN SNG	12,774	11,497	10.0%	890	846	5.0%
RD5S	Inserters Production	MBS C'BTM SCAN SINGLE 2 B	12,774	11,497	10.0%	890	846	5.0%
RD5T	Inserters Production	MBS SERIES OP SEALER SCAN	6,284	5,656	10.0%	564	536	5.0%
RD5U	Inserters Production	MBS SERIES OUTPUT SEALER	6,284	5,656	10.0%	564	536	5.0%
RD5X	Inserters Production	MBS APS OP SEALER SCAN SI	6,387	5,748	10.0%	445	423	5.0%
RD5Y	Inserters Production	MBS APS SEALER RASTER SCA	6,387	5,748	10.0%	445	423	5.0%
RD5Z	Inserters Production	SERVER SW 5 PLUS INSERTER	32,258	29,032	10.0%	5,000	4,750	5.0%
RD62	Inserters Production	DC WORKSTATION BASE S/W	6,839	6,155	10.0%	795	755	5.0%
RD63	Inserters Production	AUTO RE-SYNCHRONIZATION	40,645	36,581	10.0%	4,725	4,489	5.0%
RD66	Inserters Production	FEEDED 2 FEEDER MATCH/MRG	11,742	10,568	10.0%	1,365	1,297	5.0%
RD67	Inserters Production	APPLICATION ENGINEERING	2,323	2,091	10.0%	-	-	-
RD68	Inserters Production	PRIORITIZED SELECT SW	22,194	19,975	10.0%	2,580	2,451	5.0%
RD69	Inserters Production	OUTSORT ON ACCT NUMBER	11,032	9,929	10.0%	1,283	1,218	5.0%
RD6L	Inserters Production	SCANNING VERTICAL STACKER	25,800	23,220	10.0%	2,000	1,900	5.0%
RD6Y	Inserters Production	V-Bin with Videk	25,800	23,220	10.0%	2,000	1,900	5.0%
RD70	Inserters Production	INSERT VERIFICATION SW	7,806	7,025	10.0%	908	862	5.0%
RD71	Inserters Production	WEIGHT VERIFICATION SW	21,419	19,277	10.0%	2,490	2,366	5.0%
RD72	Inserters Production	TOTAL WEIGH W/MT SEL SW	22.194	19.975	10.0%	2.580	2.451	5.0%

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2- 5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-		70 CTT 101CT	200	190	5.0%
RD73	Inserters Production	RESETTABLE MTR CONTRL SW	7,161	6,445	10.0%	833	791	5.0%
RD78	Inserters Production	INTELLIGENT INKJET PRINT	28.387	25.548	10.0%	3,300	3,135	5.0%
RD7G	Inserters Production	DC FILE	15,484	13,936	10.0%	1,800	1,710	5.0%
		PI DIRECT ACCESS LOCAL	10,101			.,	.,	
RD7H	Inserters Production	REPORTING	6,452	5,806	10.0%	250	238	5.0%
RD7T	Inserters Production	PRINT+ WORKSTATION	6,452	5,807	10.0%	660	627	5.0%
RD80	Inserters Production	FEEDER SCAN FOR DM	34,194	30,775	10.0%	3,975	3,776	5.0%
RD86	Inserters Production	DC BASIC PACKAGE SOFTWARE	38,710	34,839	10.0%	2,700	2,565	5.0%
RD8V	Inserters Production	36K DC KEY SHEETFEEDER	-	-		1,535	1,458	5.0%
RD90	Inserters Production	REMOTE SERVICE ACCESS	1,406	1,265	10.0%	164	155	5.0%
RD95	Inserters Production	OUTPUT SCANNING-DC SCREEN	10,839	9,755	10.0%	1,260	1,197	5.0%
RD9A	Inserters Production	AUTO JOB SETUP	3,484	3,136	10.0%	405	385	5.0%
RDD0	Inserters Production	SMALL RACK	3,917	3,526	10.0%	273	260	5.0%
RDD1	Inserters Production	MEDIUM RACK	10,950	9,855	10.0%	764	726	5.0%
RDD2	Inserters Production	TALL RACK	13,742	12,368	10.0%	959	911	5.0%
RDD3	Inserters Production	22U RACK-MISSION CRITICAL	21,290	19,161	10.0%	1,650	1,568	5.0%
RDD4	Inserters Production	42U RACK-MISSION CRITICAL	21,935	19,742	10.0%	1,700	1,615	5.0%
RDD5	Inserters Production	22U RELIAVOTE RACK	5,548	4,994	10.0%	387	368	5.0%
		PI DA ENABLER (RD8N x 5) W/						
RDEN	Inserters Production	INSTALL	16,129	14,516	10.0%	2,500	2,375	5.0%
RDG0	Inserters Production	MID-RANGE DC	26,581	23,923	10.0%	1,854	1,761	5.0%
RDG3	Inserters Production	PI DIRECT ACCESS	20,000	18,000	10.0%	2,000	1,900	5.0%
RDG4	Inserters Production	8-PORT GB MANAGED NETWORK SWITCH	1,115	1,004	10.0%	78	74	5.0%
		PI DIRECT ACCESS SERVER,						
RDGS	Inserters Production	BASE	16,903	15,213	10.0%	1,550	1,473	5.0%
RDH3	Inserters Production	APS Edge 26k DC key	-	-	10.0%	10,000	9,500	5.0%
RDM5	Inserters Production	MAILSTREAM MONITOR-1METER UTILITY WORKSTATION W/	10,994	9,895	10.0%	1,504	1,429	5.0%
RDMP	Inserters Production	MONITOR - SALES PCN	3,484	3,136	10.0%	270	257	5.0%
RDMR	Inserters Production	DC VERIFY FOUNDATION, 1 INSERTER (SALES PCN)	15,406	13.866	10.0%	1.170	1.112	5.0%
RDP4	Inserters Production	DFW IN PLAN MRUN MGT-BASE	21,290	19.161	10.0%	4.368	4.150	5.0%
RDP5	Inserters Production	DFW IN PLAN MRUN MGT-ENT	49.677	44,709	10.0%	9.828	9.337	5.0%
RDP6	Inserters Production	DFW IN PLAN MRUN MGT-STD	35,484	31.936	10.0%	7.644	7.262	5.0%
RDPK	Inserters Production	DFW SHOP FLOOR CONTROL	14,711	13,240	10.0%	2,031	1,929	5.0%
RDPT	Inserters Production	INSITE 1 INSERTER ONLY	5,161	4,645	10.0%	800	760	5.0%
RDS4	Inserters Production	ADD'L 3000W UPS	2,258	2,033	10.0%	158	150	5.0%
RDS6	Inserters Production	DFWORKS NETWORK SWITCH	1,097	988	10.0%	77	73	5.0%
RDSE	Inserters Production	SYSTEM ENG SUPPORT LABOR	2,968	2,672	10.0%	-	-	
RDSK	Inserters Production	Mission-Critical DFW 1Box	128,936	116,042	10.0%	13,600	12,920	5.0%
RDSL	Inserters Production	Mission-Critical DC	46,594	41,935	10.0%	6,400	6.080	5.0%

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
RDSZ	Inserters Production	UTILITY WORKSTATION	3,226	2,904	10.0%	250	238	5.0%
RDV4	Inserters Production	DFWORKS OPTIONAL UTILITY	7,742	6,968	10.0%	1,035	983	5.0%
RDV7	Inserters Production	DFWORKS DOCUMENT LIFECYCL	70,968	63,871	10.0%	9,828	9,337	5.0%
RDV8	Inserters Production	DFW DOC LIFECYCLE TRK-STD	51,613	46,452	10.0%	7,644	7,262	5.0%
RDV9	Inserters Production	DFW MANIFESTING - ENT	109,677	98,709	10.0%	14,742	14,005	5.0%
RDVA	Inserters Production	DFW MAINFESTING - STD	70,968	63,871	10.0%	9,828	9,337	5.0%
RDVB	Inserters Production	DFWORKS POSTAGE ACCT BASE	28,387	25,548	10.0%	3,931	3,734	5.0%
RDVC	Inserters Production	DFWORKS POSTAGE ACCT ENTE	70,968	63,871	10.0%	9,828	9,337	5.0%
RDVD	Inserters Production	DFWORKS POSTAGE ACCT STD	49,677	44,709	10.0%	5,897	5,602	5.0%
RDVE	Inserters Production	DFW PRODCT'Y REPORTS BASE	28,387	25,548	10.0%	3,931	3,734	5.0%
RDVF	Inserters Production	DFWORKS PRODUCTIVITY ENT	70,968	63,871	10.0%	9,828	9,337	5.0%
RDVG	Inserters Production	DFW PRODUCT'Y REPORTS STD	42,581	38,323	10.0%	5,897	5,602	5.0%
RDVH	Inserters Production	DFWORKS PLATFORM SW BASE	25,805	23,225	10.0%	3,822	3,631	5.0%
RDVJ	Inserters Production	DFWORKS PLATFORM SW ENT	83,871	75,484	10.0%	9,828	9,337	5.0%
RDVK	Inserters Production	DFWORKS PLATFORM SW STD	58,065	52,259	10.0%	8,299	7,884	5.0%
RDVL	Inserters Production	DFW PRODT'N WORKFLOW BASE	64,516	58,064	10.0%	8,736	8,299	5.0%
RDVM	Inserters Production	DFWORKS WORKFLOW ENT	129,032	116,129	10.0%	14,742	14,005	5.0%
RDVN	Inserters Production	DFW PRODT'N WORKFLOW STD	96,774	87,097	10.0%	12,012	11,411	5.0%
RDW7	Inserters Production	UTILITY WORKSTATION X64 - REPL. RD3S	3,569	3,212	10.0%	277	263	5.0%
W0E6	Inserters Production	OEM STD CONT'R SYS ATI	3,330	2,997	10.0%	258	245	5.0%
WH01	Inserters Production	ASSEMBLY, PRINT MODULE, 1	1,978	1,781	10.0%	153	146	5.0%
WH04	Inserters Production	ASSEMBLY, PRINT MODULE, S	2,823	2,541	10.0%	219	208	5.0%
WHL1	Inserters Production	PRINT MODULE ASSY, 1 PEN,	2,095	1,886	10.0%	162	154	5.0%
WHL4	Inserters Production	ASSEMBLY PRINT MODULE LOW PR	2,992	2,693	10.0%	232	220	5.0%
WHL8	Inserters Production	ASSEMBLY, PRINT MODULE, L	5,959	5,364	10.0%	462	439	5.0%
WP73	Inserters Production	FEEDMAX 9 FT. HORIZONTAL	15,476	13,928	10.0%	900	855	5.0%
WP76	Inserters Production	FEEDMAX 9 FT. EXIT CONVEY	8,594	7,735	10.0%	500	475	5.0%
Y19E	Inserters Production	DUAL HOSE KIT	1,290	1,161	10.0%		-	
Y19F	Inserters Production	Trim Collector	26,316	23,685	10.0%	1,836	1,744	5.0%
Y1A0	Inserters Production	Bulk Feeder 6'	6,452	5,806	10.0%	500	475	5.0%
Y1A1	Inserters Production	Bulk Feeder 9'	6,903	6,213	10.0%	535	508	5.0%
Y1B0	Inserters Production	Flexible Bindery Interface - Integrated	34,090	30,681	10.0%	2,661	2,528	5.0%
Y1B1	Inserters Production	Flexible Bindery Interface - Standalone Retrofit	47,781	43,003	10.0%	3,730	3,544	5.0%
Y1C0	Inserters Production	7TH FEEDER	20,000	18,000	10.0%	1,550	1,473	5.0%

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
Y1C2	Inserters Production	Surefeed 9' Feedmax	14,097	12,687	10.0%	1,092	1,037	5.0%
Y203A	Inserters Production	API Standard Fim	12,194	10,975	10.0%	851	808	5.0%
		4 to 14 inch A/F Single Deck						
Y20K	Inserters Production	Accumulator	80,645	72,581	10.0%	5,625	5,344	5.0%
Y20L	Inserters Production	Lockndoc 1Up on API TM1	3,687	3,319	10.0%	-	-	5.0%
Y20M	Inserters Production	Monitor kit for Y20K	5,806	5,226	10.0%	405	385	5.0%
Y20N	Inserters Production	Flipper module for Y20K	12,774	11,497	10.0%	891	846	5.0%
Y20P	Inserters Production	Auto Foldplate 1234 Y208	19,355	17,420	10.0%	765	727	5.0%
Y20S	Inserters Production	Auto Foldplates 1234 Y20K	19,355	17,420	10.0%	765	727	5.0%
Y21F	Inserters Production	SLITTER-OVER UNDER CUTTER	25,806	23,226	10.0%	1,700	1,615	5.0%
Y21G	Inserters Production	Bladeless Blade Block Y21E	16,129	14,517	10.0%	-	-	5.0%
Y21M	Inserters Production	2D Camera Y21E	28,387	25,549	10.0%	2,375	2,256	5.0%
Y21N	Inserters Production	Combo OMR/BCR Y21E - 2Up	7,277	6,550	10.0%	510	485	5.0%
Y234A	Inserters Production	Rival INPUT, 60HZ	69,032	62,129	10.0%	4,815	4,574	5.0%
		Rival INPUT, 60HZ, EXTENDED						
Y234C	Inserters Production	HOPPER	78,065	70,259	10.0%	5,445	5,173	5.0%
Y236A	Inserters Production	Moving beam scanner Y234	5,419	4,878	10.0%	380	361	5.0%
Y236B	Inserters Production	ASSY, MOVING BEAM SCANNING,	5,419	4,878	10.0%	380	361	5.0%
Y23C		RASTER SET OF STD CHUTES Y234	3,871	3,484	10.0%	255	242	5.0%
	Inserters Production	OMR FIXED BEAM SCANNING				200		5.0%
Y23D Y23E	Inserters Production		2,903 12,903	2,613	10.0%		190	
123E	Inserters Production	Camera scanner MID TIER PWR ENTRY MODULE,	12,903	11,613	10.0%	1,080	1,026	5.0%
Y23F	Inserters Production	240/60HZ, 1 P	2,419	2,178	10.0%	_	-	
Y23H	Inserters Production	ADD'L F40 CH FOR Y23D	1,477	1,330	10.0%	100	95	5.0%
Y23J	Inserters Production	Top Line Scan Y234	43,548	39,193	10.0%	4,219	4,008	5.0%
.253	mserters i roudetton	Extra Folder Motor Y234 - option on	10,010	00,100	10.070	1,210	1,000	0.070
Y23K	Inserters Production	Rival/MSE/MPS Select	6,452	5,807	10.0%	625	594	5.0%
Y26F	Inserters Production	2D Camera Y250 Top	12,903	11,613	10.0%	1,080	1,026	5.0%
Y26G	Inserters Production	2D Camera Y250 Bottom	12,903	11,613	10.0%	1,080	1,026	5.0%
Y270A	Inserters Production	Barcode(2) -Dual Web, Top Mnt	7,277	6,550	10.0%	510	485	5.0%
Y270B	Inserters Production	Barcode(2) -Dual Web Btm Mnt	7,277	6,550	10.0%	510	485	5.0%
Y271A	Inserters Production	OMR Scan(2) -Dual Web Top Mnt	5,806	5,226	10.0%	400	380	5.0%
Y271B	Inserters Production	OMR Scan(2)- Dual Web Btm Mnt	5,806	5,226	10.0%	400	380	5.0%
		Barcode Scan- Single Web Cutter (1						
Y272	Inserters Production	Scanner)	5,329	4,797	10.0%	588	559	5.0%
Y272A	Inserters Production	Barcode Scan- Sgl Web C', Top	5,329	4,797	10.0%	1,073	1,020	5.0%
Y272B	Inserters Production	Barcode Scan- Sgl Web C', Btm	5,329	4,797	10.0%	1,073	1,020	5.0%
Y273	Inserters Production	OMR Scan- Sgl Web Cut. 1st Pos	3,716	3,345	10.0%	588	559	5.0%
Y273A	Inserters Production	FMI Scan- Sgl Web 1st Pos. Top	3,716	3,345	10.0%	511	485	5.0%
Y273B	Inserters Production	FMI Scan- Sgl Web 1st Pos Btm	3,716	3,345	10.0%	511	485	5.0%
Y274	Inserters Production	OMR Scan- Sql Web Cut. Addl Ch	2,903	2,613	10.0%	588	559	5.0%

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
		Barcode Scan- Single Web Cutter (2						
Y276	Inserters Production	Scanners)	9,200	8,280	10.0%	1,175	1,116	5.0%
Y276A	Inserters Production	Barcode Scan(2)- Sgl Web Top	9,200	8,280	10.0%	1,022	971	5.0%
Y276B	Inserters Production	Barcode Scan(2)- Sgl Web Btm	9,200	8,280	10.0%	1,022	971	5.0%
Y277	Inserters Production	OMR Scan- Single Web Cutter, 2nd Pos. (1 Scanner)	4,452	4,007	10.0%	1,175	1,116	5.0%
Y277A	Inserters Production	FMI Scan- Sgl Web 2nd Pos Top	4,452	4,007	10.0%	1,022	971	5.0%
Y277B	Inserters Production	FMI Scan- Sgl Web 2nd Pos Btm	4,452	4,007	10.0%	1,022	971	5.0%
Y30Y	Inserters Production	VPS Stand	1,613	1,452	10.0%		-	5.0%
Y30Z	Inserters Production	Pattern Reader	6,581	5,923	10.0%	187	178	5.0%
Y319A	Inserters Production	Y319A	12,452	11,207	10.0%	819	778	5.0%
Y319B	Inserters Production	Y319B	12,452	11,207	10.0%	819	778	5.0%
Y31B	Inserters Production	2D Camera Vbin	12,903	11,613	10.0%	2,000	1,900	5.0%
Y352	Inserters Production	COLOR PPM STARTUP KIT	6,065	5,459	10.0%	-	-	
Y358	Inserters Production	Black Startup Kit	2,903	2,613	10.0%	-	-	
Y35E	Inserters Production	RS PRINT+ MESSENGER PACKAGE	212,903	191,613	10.0%	16,500	15,675	5.0%
Y35F	Inserters Production	MSE K PRINT+ PACKAGE	174,194	156,775	10.0%	12,000	11,400	5.0%
Y35G	Inserters Production	MPS K PRINT+ PACKAGE	180.645	162,581	10.0%	14,000	13,300	5.0%
Y3B0	Inserters Production	Encode Module	23,226	20,904	10.0%	1,800	1,710	5.0%
		Industrial Mount For Screen-		·			·	
Y3C0	Inserters Production	Keyboard	1,935	1,742	10.0%	141	134	5.0%
Y3C1	Inserters Production	Add'l BW Mircovision Camera	6,452	5,806	10.0%	468	445	5.0%
Y3C2	Inserters Production	Read-Up Bracketry For FlowMaster	3,226	2,903	10.0%	234	222	5.0%
Y3C3	Inserters Production	MCS 2" Array System	21,290	19,161	10.0%	1,545	1,468	5.0%
Y3C5	Inserters Production	S-800 Near IR Dryer-9000 Watt	10,968	9,871	10.0%	850	808	5.0%
Y3C6	Inserters Production	MCS 4" Array System Single Head	34,194	30,774	10.0%	2,480	2,356	5.0%
Y3C7	Inserters Production	MCS 4" Array System 2" + 2" Heads	34,194	30,774	10.0%	2,480	2,356	5.0%
Y3C8	Inserters Production	MCS 6" Array System 4" + 2" Heads	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3C9	Inserters Production	MCS 6" Array System Three 2" Heads	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3CA	Inserters Production	MCS 6" Array System Single Head	43.871	39,484	10.0%	3.183	3.024	5.0%
130.1	msercers i roddenon	MCS 8" Array System 4" + 2" + 2"	10,011	00,101	10.070	0,100	0,02 :	0.070
Y3CB	Inserters Production	Heads	53,548	48,194	10.0%	3,885	3,691	5.0%
Vaco	Incortors Droduction	Industrial Mount For Screen-	968	074	10.00/	00	20	F 00/
Y3CD	Inserters Production	Keyboard Perfect Match System	41,935	871 37,742	10.0% 10.0%	69 3.042	66	5.0% 5.0%
Y3CE	Inserters Production	Perfect Match System Perfect Match System With Read-	41,935	31,742	10.0%	3,042	2,890	5.0%
Y3CF	Inserters Production	Up Configuration	45,161	40,645	10.0%	3,276	3,112	5.0%
Y3CG	Inserters Production	Perfect Match Sys For Swingarms	41,935	37,742	10.0%	3,042	2,890	5.0%

Inserters	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
		Add'l Perfect Match 2nd Machine						
Y3CJ	Inserters Production	Wiring	9,032	8,129	10.0%	656	623	5.0%
W2CK	In a surbana Dura di cati a a	IMS Bulk Ink Supply For 2" Print	2.042	2.050	40.00/	000	240	F 00/
ҮЗСК	Inserters Production	Head IMS Bulk Ink Supply For 4" Print	3,613	3,252	10.0%	262	249	5.0%
Y3CL	Inserters Production	Head	4,774	4,297	10.0%	347	330	5.0%
Y3CZ	Inserters Production	6' Feedmax	11,516	10,365	10.0%	864	821	5.0%
Y3D0	Inserters Production	INFRARED DRYER 9000 WATT	6,710	6,039	10.0%	520	494	5.0%
Y3DA	Inserters Production	Surefeed Feedmax S	15,484	13,935	10.0%	1,144	1,087	5.0%
Y3DB	Inserters Production	Tabber with a 4 inch kit	29,465	26.518	10.0%	702	667	5.0%
Y3DC	Inserters Production	Tabber with a 2 inch kit	29.032	26,129	10.0%	639	607	5.0%
Y3F1	Inserters Production	Divert (Attchd prior to IJ)	6.883	6,195	10.0%	533	506	5.0%
Y3F2	Inserters Production	INKJET FEEDER	5,419	4.878	10.0%	437	415	5.0%
Y3F3	Inserters Production	9' CONVEYOR	5,161	4,645	10.0%	416	395	5.0%
Y3F4	Inserters Production	6' CONVEYOR	4,516	4.065	10.0%	364	346	5.0%
Y3F5	Inserters Production	4000W DRYER	5,161	4,645	10.0%	400	380	5.0%
Y3F6	Inserters Production	FIT DVRT STAND ALONE 110V	7,742	6,968	10.0%	650	618	5.0%
Y3FB	Inserters Production	Select SW Add'l - Current User	19,355	17,419	10.0%	1,560	1,482	5.0%
Y3FC	Inserters Production	Selects SW/HW-New User	27.742	24.968	10.0%	2.236	2.124	5.0%
Y3FD	Inserters Production	Selects SW/HW-Database Cntrl	27,742	24,968	10.0%	2,236	2,124	5.0%
Y3FF	Inserters Production	Output Scanning SW/HW	31,613	28,452	10.0%	2.548	2.421	5.0%
Y3FG	Inserters Production	GIS 4250 - Stand alone Inkjet	83,871	75,484	10.0%	6,760	6,422	5.0%
Y3FM	Inserters Production	36" Flexible Inkjet Transport	11,678	10,510	10.0%	1.100	1.045	5.0%
Y3FN	Inserters Production	56" Flexible Inkjet Transport	16,074	14,467	10.0%	1,246	1,184	5.0%
Y3FR	Inserters Production	72" Flexible Inkjet Transport	18,391	16,552	10.0%	1,425	1,354	5.0%
Y3FS	Inserters Production	20"DRYER BASES-HI TEMP	3,863	3,477	10.0%	253	240	5.0%
Y3FT	Inserters Production	30" Dryer bases - Hi Temp	5,806	5,225	10.0%	264	251	5.0%
Y3FV	Inserters Production	30"DRYER BASES STD ALONE	13,397	12,057	10.0%	1,038	986	5.0%
Y3FY	Inserters Production	Divert Att'd (after inkjet)	5,613	5,052	10.0%	533	506	5.0%
V0.57		MCS Exp Mod max 3 addl cameras	0.000	0.000	10.00/	000	0.47	5.00/
Y3FZ	Inserters Production	<u> </u>	3,226	2,903	10.0%	260	247	5.0%
Y3SZ	Inserters Production	ISITE TO DC INTERFACE	2,581	2,323	10.0%	200	190	5.0%
Y43X	Inserters Production	Top/Bottom Line Scan Y431	78,387	70,549	10.0%	7,594	7,214	5.0%
Y47U	Inserters Production	ByPass Folder Kit	13,290	11,961	10.0%	942	895	5.0%
Y47V	Inserters Production	Lockndoc 1Up on HPI TM1	5,530	4,977	10.0%	-	-	
Y486	Inserters Production	2D Camera PBCutter 2UP	28,387	25,549	10.0%	2,375	2,256 727	5.0%
Y488	Inserters Production	Auto Foldplate 1234 Y471	19,355	17,420	10.0%	765		5.0%
Y48M	Inserters Production	LINESCAN, 2UP FORMS Y484/5	77,419	69,678	10.0%	5,400	5,130	5.0%
Y492	Inserters Production	ASSY - OES RH LOW	25,742	23,168	10.0%	1,795	1,705	5.0%
Y49M	Inserters Production	AUTOTRAYER	122,581	110,323	10.0%	9,000	8,550	5.0%
Y49N	Inserters Production	Intelligent trayer kit	19,355	17,420	10.0%	500	475	5.0%
Y49P	Inserters Production	OEStacker Interface	17,935	16,142	10.0%	163	155	5.0%

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
Y4H4	Inserters Production	70 MM CORE OPTION	5,812	5,230	10.0%	450	428	5.0%
Y4H5	Inserters Production	200 MM CORE OPTION	7,901	7,111	10.0%	612	581	5.0%
Y4HG	Inserters Production	ROLL DOLLY 20.5"	5,009	4,508	10.0%	388	369	5.0%
Y530	Inserters Production	MPS Chassis Subset	1,935	1,742	10.0%		-	
Y554T	Inserters Production	MPS Friction feeder - (Thick version of the Y554)	20,168	18,152	10.0%	1,563	1,485	5.0%
Y555G	Inserters Production	Rotary Feeder-Retrofit, Grey	23,226	20,904	10.0%	400	380	5.0%
Y555W	Inserters Production	Rotary Feeder-Retrofit, White	23,226	20,904	10.0%	400	380	5.0%
Y556	Inserters Production	MOVING BEAM SCAN-MPS RFDR	9,194	8,275	10.0%	641	609	5.0%
Y56D	Inserters Production	2D Camera MPS sealer	12,903	11,613	10.0%	1,080	1,026	5.0%
Y723	Inserters Production	MPS Floatingdeck nocamera	22,120	19,908	10.0%	1,714	1,628	5.0%
Y9D0	Inserters Production	COMPANION INSERTER SYSTEM	113,554	102,199	10.0%	11,113	10,557	5.0%
Z9CS	Inserters Production	MPS SELECT CS PARTS CAB	16,862	16,019	5.0%	-	-	
ZX10	Inserters Production	Forceflex Feeder 14"	6,710	6,039	10.0%	520	494	5.0%
ZX11	Inserters Production	Forceflex Feeder 20"	8,581	7,723	10.0%	665	632	5.0%
ZX1D	Inserters Production	COMPRESSOR RIVAL/DI2000	8,065	7,259	10.0%	625	594	5.0%
ZX20	Inserters Production	14K SPEED UPGRADE	25,806	23,226	10.0%	2,000	1,900	5.0%
ZX22	Inserters Production	14" MODE SOFTWARE KEY	-	-	10.0%	2,300	2,185	5.0%
ZX2A	Inserters Production	MSE12 - 10 Fdr 10x13 Chassis	244,300	219,870	10.0%	11,700	11,115	5.0%
ZX2B	Inserters Production	MSE14 - 10 Fdr 10x13 Chassis	270,106	243,096	10.0%	11,700	11,115	5.0%
ZX2C	Inserters Production	MSE12 - 10 Fdr 6x9 Chassis	214,623	193,161	10.0%	11,700	11,115	5.0%
ZX2D	Inserters Production	MSE14 - 10 Fdr 6x9 Chassis	240,429	216,387	10.0%	11,700	11,115	5.0%
ZX4A	Inserters Production	MSE12 - 4 Fdr 10x13 Chassis	220,216	198,195	10.0%	10,400	9,880	5.0%
ZX4B	Inserters Production	MSE14 - 4 Fdr 10x13 Chassis	246,023	221,421	10.0%	10,400	9,880	5.0%
ZX4C	Inserters Production	MSE12 - 4 Fdr 6x9 Chassis	190,539	171,486	10.0%	10,400	9,880	5.0%
ZX4D	Inserters Production	MSE14 - 4 Fdr 6x9 Chassis	216,345	194,711	10.0%	10,400	9,880	5.0%
ZX50A	Inserters Production	Servo Frictn Fdr/Last D/S	9,032	8,129	10.0%	700	665	5.0%
ZX50B	Inserters Production	Servo Frictn Fdr/ Int Pos	9,032	8,129	10.0%	700	665	5.0%
ZX50C	Inserters Production	ServoFrictn Fdr/First U/S	9,032	8,129	10.0%	700	665	5.0%
ZX50D	Inserters Production	Servo Friction Fdr U/S RF	9,032	8,129	10.0%	700	665	5.0%
ZX50E	Inserters Production	SERVO FRICTION FDR 1st UP	9,032	8,129	10.0%	700	665	5.0%
ZX53A	Inserters Production	GREENHOUSE LAST DS POS	4,516	4,065	10.0%	252	239	5.0%
ZX53B	Inserters Production	GREENHOUSE INTL POSITIONS	4,516	4,065	10.0%	252	239	5.0%
ZX53C	Inserters Production	GREENHOUSE BUFFER ROTARY	4,516	4,065	10.0%	252	239	5.0%
ZX53D	Inserters Production	GREENHOUSE/BLANK FEEDER	4,516	4,065	10.0%	252	239	5.0%
ZX53E	Inserters Production	GREENHOUSE BUFFER FRICTN	4,516	4,065	10.0%	350	333	5.0%
ZX55A	Inserters Production	Rotary Fdr Last D/S Pos	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX55B	Inserters Production	Rotary Fdr Intermed Pos	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX55C	Inserters Production	Rotary Fdr First U/S Pos	15,484	13,936	10.0%	1,200	1,140	5.0%

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
ZX55D	Inserters Production	Rotary Fdr U/S Friction	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX55E	Inserters Production	Rotary Fdr First U/S Pos	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX8A	Inserters Production	MSE12 - 8 Fdr 10x13 Chassis	226,235	203,612	10.0%	10,850	10,308	5.0%
ZX8B	Inserters Production	MSE14 - 8 Fdr 10x13 Chassis	252,042	226,838	10.0%	10,850	10,308	5.0%
ZX8C	Inserters Production	MSE12 - 8 Fdr 6x9 Chassis	196,558	176,903	10.0%	10,850	10,308	5.0%
ZX8D	Inserters Production	MSE14 - 8 Fdr 6x9 Chassis	222,365	200,129	10.0%	10,850	10,308	5.0%
ZXA0	Inserters Production	FMI Cut Sheet Input	109,032	98,129	10.0%	7,605	7,225	5.0%
ZXA1	Inserters Production	30K Mid-tier Input for Flowmaster	100,000	90,000	10.0%	7,605	7,225	5.0%
ZXB7	Inserters Production	2 STAGE BUFFER MSE	10,323	9,291	10.0%	720	684	5.0%
ZXCF	Inserters Production	MPS SELECT CF PARTS CAB	18,680	16,812	10.0%	-	-	
ZXD0	Inserters Production	POWER ENTRY 240V,1 PHASE,60HZ, DOMESTIC	5,484	4,936	10.0%	-	-	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

							Annual		
			MSRP			MSRP	Maintenance		Monthly
PCN	Category	Description	EQUIPMENT	Contract Price	% OFF MSRP	MAINTENANCE*	Years 2-5	% OFF MSRP	SLA
921H	Folder Inserters Production	Upper Fold Plate	774	526	32.0%	-	-	5.0%	
921J	Folder Inserters Production	Lower Fold Plate	774	526	32.0%	-	-	5.0%	
921K	Folder Inserters Production	Lower Deflector	774	526	32.0%	-	-	5.0%	<u> </u>
921L	Folder Inserters Production	Upper Deflector	774	526	32.0%	1	-	5.0%	<u> </u>
921V	Folder Inserters Production	Add. Folding capability	9,916	6,743	32.0%	692	657	5.0%	
922R	Folder Inserters Production	6-1-4" Lower Buckle Chute	5,355	3,641	32.0%	419	398	5.0%	
F7ZE	Folder Inserters Production	30" Table Extension	581	395	32.0%	-	-	5.0%	
FL56	Folder Inserters Production	MSE Top Edge Marker	11,381	7,739	32.0%	794	754	5.0%	
FL57	Folder Inserters Production	Bottom Edge Marker 6X9	11,381	7,739	32.0%	794	754	5.0%	
FL58	Folder Inserters Production	Bottom Edge Marker 10x13	11,381	7,739	32.0%	794	754	5.0%	
FL7E	Folder Inserters Production	9' Flat Collecting Conveyor	6,581	4,475	32.0%	253	240	5.0%	
MODF	Folder Inserters Production	Modular Input Promo MPS MSE	(104,839)	(71,291)	32.0%	-	-		
MSTR8	Folder Inserters Production	MPS/MSE Trade-in	(6,452)	(4,387)	32.0%	-	-		
PGM6	Folder Inserters Production	MPS 26k Promo	(83,871)	(57,032)	32.0%	-	-		
R257	Folder Inserters Production	Low Cap Divert w-Smart Deflect	8,123	5,523	32.0%	567	538	5.0%	
R503	Folder Inserters Production	DC Meterlink Kit (6500 Series)	1,484	1,009	32.0%	173	164	5.0%	
R751	Folder Inserters Production	DM16K (Non-PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5.0%	
R752	Folder Inserters Production	DM16K (PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5.0%	
R753	Folder Inserters Production	DM16KR (Non-PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5.0%	
R754	Folder Inserters Production	DM16KR (PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5.0%	
R756	Folder Inserters Production	DM Infinity DM16KR Non PB	23,865	16,228	32.0%	1,606	1,526	5.0%	
R764	Folder Inserters Production	DM16KR (New Placements)	23,865	16,228	32.0%	1,606	1,526	5.0%	
R766	Folder Inserters Production	DM16KR (New - Competitive Displacement)	23,865	16,228	32.0%	1,606	1,526	5.0%	
R767	Folder Inserters Production	DM INFINITY-MPS26K Resettable	40,639	27,634	32.0%	2,835	2,693	5.0%	
R76X	Folder Inserters Production	B&H Modular Output Kit	671	456	32.0%	-	-	5.0%	
R77H	Folder Inserters Production	R150-6500 Series Seal Only Head	1,548	1,053	32.0%	-	-	5.0%	
R77W	Folder Inserters Production	B&H Integrated Output Kit	1,678	1,141	32.0%	-	-	5.0%	
R77X	Folder Inserters Production	Accessory Kit (Hasler, Short Deck, S309)	406	276	32.0%	-	-	5.0%	
R77Z	Folder Inserters Production	DM Infinity Stand - Non PB Sys	671	456	32.0%	-	-	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual		
			MSRP			MSRP	Maintenance		Monthly
PCN	Category	Description	EQUIPMENT	Contract Price	% OFF MSRP	MAINTENANCE*	Years 2-5	% OFF MSRP	SLA
R7AZ	Folder Inserters Production	Weigh On The Fly Software	23,510	15,987	32.0%	2,733	2,596	5.0%	1
RD87	Folder Inserters Production	Prime DC	53,175	36,159	32.0%	6,182	5,872	5.0%	
RD88	Folder Inserters Production	Advanced DC	116,968	79,538	32.0%	13,598	12,918	5.0%	
RD8A	Folder Inserters Production	Upgrade Prime To Advanced DC	70,968	48,258	32.0%	8,250	7,838	5.0%	
RD8N	Folder Inserters Production	DC Idle Time Control, Per Inserter	6,452	4,387	32.0%	1,000	950	5.0%	
RD92	Folder Inserters Production	Filebase Enabler	20,645	14,039	32.0%	2,400	2,280	5.0%	
RD93	Folder Inserters Production	Application Support - Per Job-Field	7,129	4,848	32.0%	-	i	5.0%	
RD96	Folder Inserters Production	File Server Set-Up Charge	-	i	32.0%	2,551	2,423	5.0%	
RDA8	Folder Inserters Production	Scanning Kit - Moving Beam (Input Or Output, Per Chnl)	6,387	4,343	32.0%	445	423	5.0%	1
RDA9	Folder Inserters Production	Camera Scan Kit (Non-Cognex; Input Or Output, Per Chnl)	22,194	15,092	32.0%	1,080	1,026	5.0%	
RDFW	Folder Inserters Production	DC Verify Foundation 1-4	70,968	48,258	32.0%	4,100	3,895	5.0%	
RDFX	Folder Inserters Production	DC Verify Foundation 5+	98,065	66,684	32.0%	12,700	12,065	5.0%	
RDFY	Folder Inserters Production	DC Verify Prime DC Sys	32,258	21,935	32.0%	6,500	6,175	5.0%	
RDFZ	Folder Inserters Production	DC Verify Adv DC Sys	12,903	8,774	32.0%	100	95	5.0%	
RDH0	Folder Inserters Production	MPS/APS Advanced DC	121,290	82,477	32.0%	14,100	13,395	5.0%	
RDPM	Folder Inserters Production	Local DC Insite - Base - 4 Inserters or Less	12,903	8,774	32.0%	2,000	1,900	5.0%	1
RDPN	Folder Inserters Production	DFW Insite - Std (5+ Systems)	25,806	17,548	32.0%	4,000	3,800	5.0%	
RDSV	Folder Inserters Production	DFWorks Std Server Pkg	56,129	38,168	32.0%	5,700	5,415	5.0%	
RDYA	Folder Inserters Production	Hand Held Barcode-OCR Scanner	826	562	32.0%	100	95	5.0%	
Y103	Folder Inserters Production	Forms Conveyor, In-Line	17,548	11,933	32.0%	1,224	1,163	5.0%	
Y12A	Folder Inserters Production	1/8" L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y12B	Folder Inserters Production	1/6" L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y12C	Folder Inserters Production	1/4" L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y12D	Folder Inserters Production	Dual Blade Block Assy	16,129	10,968	32.0%	-	·	5.0%	
Y12E	Folder Inserters Production	7.8MM L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	<u> </u>
Y12F	Folder Inserters Production	1/8" R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y12G	Folder Inserters Production	1/6" R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	<u> </u>
Y12H	Folder Inserters Production	1/4" R>L Blade Block Assy	16,129	10,968	32.0%	-	ı	5.0%	<u> </u>

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

							Annual		
			MSRP			MSRP	Maintenance		Monthly
PCN	Category	Description	EQUIPMENT	Contract Price	% OFF MSRP	MAINTENANCE*	Years 2-5	% OFF MSRP	SLA
Y12K	Folder Inserters Production 7	7.8MM R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y13A	Folder Inserters Production	Frim Kit Right W- Bucket	3,032	2,062	32.0%	212	201	5.0%	
Y13B	Folder Inserters Production	Frim Kit Left W- Bucket	3,032	2,062	32.0%	212	201	5.0%	
Y13C	Folder Inserters Production	Frim Kit Center	3,032	2,062	32.0%	212	201	5.0%	
Y13D	Folder Inserters Production	Frim Kit Right W- Funnel	3,032	2,062	32.0%	212	201	5.0%	
Y13E	Folder Inserters Production	Frim Kit Left W- Funnel	3,032	2,062	32.0%	212	201	5.0%	
Y13F	Folder Inserters Production	Dual Slit Assembly With Bucket	4,265	2,900	32.0%	297	283	5.0%	
Y13G	Folder Inserters Production	Dual Slit Assembly With Funnel	4,065	2,764	32.0%	284	269	5.0%	
Y15F	Folder Inserters Production E	Bouncing Buckle Chute < 5 Pgs	3,871	2,632	32.0%	270	257	5.0%	
Y15G	Folder Inserters Production E	Bouncing Buckle Chute > 5 Pgs	3,871	2,632	32.0%	270	257	5.0%	
Y15J	Folder Inserters Production E	Bouncing Buckle Chute	3,871	2,632	32.0%	270	257	5.0%	
Y15K	Folder Inserters Production	Mini Buckle Chute	1,290	877	32.0%	90	86	5.0%	
Y15L	Folder Inserters Production L	ower 14" Buckle Chute	1,935	1,316	32.0%	135	128	5.0%	
Y15U	Folder Inserters Production	Jpper 14" Buckle Chute	1,935	1,316	32.0%	135	128	5.0%	
Y180	Folder Inserters Production E	Elevator Module	12,839	8,730	32.0%	896	851	5.0%	
Y194	Folder Inserters Production F	unnel Assembly	1,142	777	32.0%	80	76	5.0%	
Y19B	Folder Inserters Production	Bin for Trim And Vac Plus Y19C	645	439	32.0%	-	-	5.0%	
Y1C2	Folder Inserters Production	Surefeed 9' Feedmax	14,097	9,586	32.0%	1,092	1,037	5.0%	
Y201	Folder Inserters Production	API TM1 Single Input Westport	46,645	31,719	32.0%	3,615	3,434	5.0%	
Y202	Folder Inserters Production	Dual Input Merging TM Westport	51,832	35,246	32.0%	4,017	3,816	5.0%	
Y204	Folder Inserters Production	Nide Body FIM	15,342	10,433	32.0%	1,070	1,017	5.0%	
Y206	Folder Inserters Production	API TM1 Single Input Eastport	46,645	31,719	32.0%	3,615	3,434	5.0%	
Y207	Folder Inserters Production	Dual Input Merging TM Eastport	51,832	35,246	32.0%	4,017	3,816	5.0%	
Y208	Folder Inserters Production	Dual Accumulator Folder	69,626	47,346	32.0%	4,871	4,627	5.0%	
Y20A	Folder Inserters Production F	Reverse Accumulate	3,110	2,115	32.0%	217	206	5.0%	
Y20B	Folder Inserters Production F	Reverse Accumulate	3,110	2,115	32.0%	217	206	5.0%	
Y20C		Addl Monitor- API Dual Accum- Folder Mount	5,806	3,948	32.0%	405	385	5.0%	
Y20D		Addl Monitor- API Sheet Fdr- Stitcher Mount	5,806	3,948	32.0%	405	385	5.0%	
Y20R	Folder Inserters Production	AUTOCHUTES - replaces Y20JA	12,903	8,774	32.0%	900	855	5.0%	

Folder/Inserters, Production	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual		
			MSRP			MSRP	Maintenance		Monthly
PCN	Category	escription	EQUIPMENT	Contract Price	% OFF MSRP	MAINTENANCE*	Years 2-5	% OFF MSRP	SLA
Y21C	Folder Inserters Production St	tand-alone Air Kit for Cutter	2,710	1,843	32.0%	210	200	5.0%	
		ew Dual Web Cutter (replaces							
Y21E		21D)	73,743	50,145	32.0%	6,885	6,541	5.0%	
Y21P		inless Over Under Cutter	84,617	57,540	32.0%	6,886	6,541	5.0%	
Y21R	Folder Inserters Production Pi	inless Slit/Merge	34,409	23,398	32.0%	2,800	2,660	5.0%	
Y235	Folder Inserters Production Fix	ixed Beam scanner	5,032	3,422	32.0%	351	333	5.0%	ļ
Y236	Folder Inserters Production Me	loving Beam scanner	5,419	3,685	32.0%	380	361	5.0%	
Y237	Folder Inserters Production Ca	amera scanner	12,903	8,774	32.0%	1,080	1,026	5.0%	
Y238	Folder Inserters Production Ex	xtended hopper for Y234	9,032	6,142	32.0%	630	599	5.0%	
Y239	Folder Inserters Production Ac	dd'l monitor Y234 mount	5,806	3,948	32.0%	405	385	5.0%	
Y23A	Folder Inserters Production Lo	owCap Divert w/chutes Y234	8,123	5,523	32.0%	567	539	5.0%	
Y23B	Folder Inserters Production Re	everse accumulator option Y234	3,871	2,632	32.0%	255	242	5.0%	·
Y23C	Folder Inserters Production Se	et of std. chutes Y234	-	-	32.0%	-	-	5.0%	
Y25A	Folder Inserters Production Ba	arcode Scan- Y250, Top	3,639	2,474	32.0%	255	242	5.0%	
Y25B	Folder Inserters Production Ba	arcode Scan- Y250, Btm	3,639	2,474	32.0%	255	242	5.0%	
Y25D	Folder Inserters Production Tr	rapping Hi-Cap	7,226	4,914	32.0%	504	479	5.0%	
Y26A		MR Scan- Y250, 1st Chnl, Top- irst Third Of Btm Scan	2,903	1,974	32.0%	200	190	5.0%	
Y26B	Folder Inserters Production Tv	MR Scan- Y250, 1st Chnl, Last wo-Third Of Btm Only	2,903	1,974	32.0%	200	190	5.0%	
Y26C	Folder Inserters Production Bt	MR Scan- Y250, 2nd Chnl, Top- tm Scan	1,477	1,005	32.0%	100	95	5.0%	
Y26D	Folder Inserters Production Bt	MR Scan- Y250, 3rd Chnl, Top- tm Scan	1,477	1,005	32.0%	100	95	5.0%	
Y26E	Folder Inserters Production Sc	MR Scan- Y250, 4th Chnl, Top-Btm can	1,477	1,005	32.0%	100	95	5.0%	<u> </u>
Y270	Folder Inserters Production So	arcode Scan- Dual Web Cutter (2 canners)	7,277	4,949	32.0%	510	485	5.0%	
Y271	Folder Inserters Production Sc	MR Scan- Dual Web Cutter (2 canners)	5,806	3,948	32.0%	400	380	5.0%	<u> </u>
Y275		MR Scan- Dual Web C', Add'l Chnl 2 Scanners)	2,955	2,009	32.0%	200	190	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual		
			MSRP			MSRP	Maintenance		Monthly
PCN	Category	Description	EQUIPMENT	Contract Price	% OFF MSRP	MAINTENANCE*	Years 2-5	% OFF MSRP	SLA
		Add'l Monitor- 17" On Stand (Non-		0.440	20.00/	0.54		= 00/	
Y30B	Folder Inserters Production	Touch)	3,600	2,448	32.0%	251	239	5.0%	
Y30Y	Folder Inserters Production	VPS Stand	1,613	1,097	32.0%	-	-	5.0%	
Y30Z	Folder Inserters Production	Pattern Reader	6,581	4,475	32.0%	187	178	5.0%	
Y315B	Folder Inserters Production	Vertical Stacker	11,742	7,985	32.0%	819	778	5.0%	
Y316	Folder Inserters Production	Heavies Vertical Stacker	19,484	13,249	32.0%	1,359	1,291	5.0%	
Y318	Folder Inserters Production	Output Rotate Module	54,839	37,290	32.0%	4,420	4,199	5.0%	1
Y319	Folder Inserters Production	Servo V-Bin	11,742	7,985	32.0%	820	779	5.0%	
Y320	Folder Inserters Production	Vacuum Transport Standard	21,355	14,521	32.0%	1,490	1,415	5.0%	
Y322	Folder Inserters Production	MCS 2" Array Print Sys - DC	48,335	32,868	32.0%	3,746	3,559	5.0%	
Y328	Folder Inserters Production	Universal Vacuum Base	21,355	14,521	32.0%	1,490	1,415	5.0%	
Y32E	Folder Inserters Production	Output LineScan MPS	52,258	35,535	32.0%	6,318	6,002	5.0%	
Y32F	Folder Inserters Production	Output LineScan FPS	52,258	35,535	32.0%	6,318	6,002	5.0%	
Y35A	Folder Inserters Production	MPS Print+ Package	238,710	162,323	32.0%	14,000	13,300	5.0%	
Y35B	Folder Inserters Production	MSE Print+ Package	225,806	153,548	32.0%	12,000	11,400	5.0%	
Y35C	Folder Inserters Production	Print+ Workstation Pkg	14,710	10,003	32.0%	660	627	5.0%	
Y35D	Folder Inserters Production	Print+ Server Package	40,000	27,200	32.0%	3,600	3,420	5.0%	
Y380	Folder Inserters Production	Power Stacker	12,155	8,265	32.0%	848	805	5.0%	
Y388	Folder Inserters Production	Weigh-On-The-FlyScale	36,296	24,682	32.0%	2,532	2,405	5.0%	
Y3F1	Folder Inserters Production	Divert (Attchd prior to IJ)	6,883	6,195	32.0%	533	506	5.0%	
Y3F3	Folder Inserters Production	9' CONVEYOR	5,161	3,510	32.0%	416	395	5.0%	
Y3F4	Folder Inserters Production	6' CONVEYOR	4,516	3,071	32.0%	364	346	5.0%	
Y3FB	Folder Inserters Production	Select SW Add'l - Current User	19,355	13,161	32.0%	1,560	1,482	5.0%	
Y3FC	Folder Inserters Production	Selects SW/HW-New User	27,742	18,865	32.0%	2,236	2,124	5.0%	
Y3FD	Folder Inserters Production	Selects SW/HW-Database Cntrl	27,742	18,865	32.0%	2,236	2,124	5.0%	
Y3FF	Folder Inserters Production	Output Scanning SW/HW	31,613	21,497	32.0%	2,548	2,421	5.0%	
Y3FG	Folder Inserters Production	GIS 4250 - Stand alone Inkjet	83,871	57,032	32.0%	6,760	6,422	5.0%	
Y3FM	Folder Inserters Production	36" Flexible Inkjet Transport	11,678	10,510	32.0%	1,100	1,045	5.0%	
Y3FN	Folder Inserters Production	56" Flexible Inkjet Transport	16,074	14,467	32.0%	1,246	1,184	5.0%	
Y3FR	Folder Inserters Production	72" Flexible Inkjet Transport	18,391	16,552	32.0%	1,425	1,354	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual		
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y3FT	Folder Inserters Production	30" Dryer bases - Hi Temp	5,806	5.225	32.0%	264	251	5.0%	JLA
Y3FY	Folder Inserters Production	Divert Att'd (after inkjet)	5,613	5,052	32.0%	533	506	5.0%	
	Tolder Hiserters Froduction	MCS Exp Mod max 3 addl cameras	,	,					
Y3FZ	Folder Inserters Production	MCS Exp Mod max 3 addi cameras	3,226	2,194	32.0%	260	247	5.0%	
Y3S0	Folder Inserters Production	iSite Area Scan Camera 1024x768	27,774	18,886	32.0%	1,300	1,235	5.0%	
Y3S1	Folder Inserters Production	iSite High Res Area Scan Cam 1400x	29,619	20,141	32.0%	1,300	1,235	5.0%	
Y3S2	Folder Inserters Production	iSite Line Scan Camera 2k 6x9	32,555	22,137	32.0%	1,300	1,235	5.0%	
Y3S3	Folder Inserters Production	iSite High Res Line Scan Camera	35,077	23,853	32.0%	1,300	1,235	5.0%	
Y3SA	Folder Inserters Production	Add'l Area Scan Camera 1024x768	7,408	5,037	32.0%	350	333	5.0%	
Y3SB	Folder Inserters Production	Add'l High Res Area Scan Cam 1400x	8,471	5,760	32.0%	350	333	5.0%	
Y3SC	Folder Inserters Production	iSite Floating Transport	12,697	8,634	32.0%	1,031	979	5.0%	
Y3SD	Folder Inserters Production	iSite Bolt-on Mount	387	263	32.0%	26	25	5.0%	
Y3SE	Folder Inserters Production	iSite Rollling Adjustable Stand	3,077	2,093	32.0%	250	238	5.0%	
Y3SF	Folder Inserters Production	Image Archive	2,373	1,614	32.0%	-	-	5.0%	
Y3SG	Folder Inserters Production	iData Repair/System	11,549	7,853	32.0%	1,815	1,724	5.0%	
Y3SH	Folder Inserters Production	iDataRepair Lite	10,968	7,458	32.0%	1,070	1,017	5.0%	
Y3SJ	Folder Inserters Production	iDataView	20,323	13,819	32.0%	-	-	5.0%	
Y3SL	Folder Inserters Production	22" Touch Screen	623	423	32.0%	-	-	5.0%	
Y3SM	Folder Inserters Production	iSite Hand Scanner	1,077	733	32.0%	98	93	5.0%	
Y3SN	Folder Inserters Production	iSite Tracking Module	10,929	7,432	32.0%	-	-	5.0%	
Y3SP	Folder Inserters Production	iData Printer Interfacing	2,581	1,755	32.0%	-	-	5.0%	
Y3ST	Folder Inserters Production	Add' Line Scan Camera 2K 6X9	11,111	7,555	32.0%	500	475	5.0%	
Y3SU	Folder Inserters Production	Add'l High Res Line Scan Cam 4K 10:	13,246	9,008	32.0%	500	475	5.0%	
Y3SV	Folder Inserters Production	iSite Area Scan Camera 640x480	26,549	18,054	32.0%	1,300	1,235	5.0%	
Y3SW	Folder Inserters Production	Add'l iSite Area Scan Camera 640x48	6,734	4,579	32.0%	400	380	5.0%	
Y3SX	Folder Inserters Production	iData Repair Opt 2/system	58,065	39,484	32.0%	-		5.0%	
Y3SY	Folder Inserters Production	iData Repair Opt 2/seat	10,968	7,458	32.0%		-	5.0%	
Y3T0	Folder Inserters Production	SMA iSite AreaScan Camera	-	-		2,155	2,047	5.0%	
Y3T1	Folder Inserters Production	SMA iSite LineScan Camera	-	-		2,525	2,399	5.0%	
Y3T2	Folder Inserters Production	SMA Addl AreaScan Camera	-	-		660	627	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

						Annual		
		MSRP			MSRP	Maintenance		Monthly
Category	Description	EQUIPMENT	Contract Price	% OFF MSRP	MAINTENANCE*	Years 2-5	% OFF MSRP	SLA
Folder Inserters Production	SMA Tracking Module	ı	ı		850	808	5.0%	
Folder Inserters Production	SMA Image Archive	ı	-		185	176	5.0%	
Folder Inserters Production	SMA iData Repair / System	-	-		1,815	1,724	5.0%	
Folder Inserters Production	SMA iData Repair Lite/Sys	-	-		1,070	1,017	5.0%	
Folder Inserters Production	SMA iData View / Site	-	-		1,575	1,496	5.0%	
Folder Inserters Production	SMA iData Print Interface	-	-		200	190	5.0%	
Folder Inserters Production	SMA LineScan Camera 2k	-	-		865	822	5.0%	
Folder Inserters Production	SMA LineScan Camera 4k	-	-		1,030	979	5.0%	
Folder Inserters Production	SMA iData Repair 2	-	-		4,825	4,584	5.0%	
Folder Inserters Production	SMA iData Repair /Seat	-	-		915	869	5.0%	
Folder Inserters Production	36K Sheet Feeder	75,097	51,066	32.0%	9,714	9,228	5.0%	
Folder Inserters Production	50K Sheet Feeder	126,581	86,075	32.0%	8,829	8,388	5.0%	
	Barcode Scan- Y431, Fixed							
Folder Inserters Production		3,639	2,474	32.0%	255	242	5.0%	
Folder Inserters Production		3 630	2 474	32.0%	255	2/12	5.0%	
Tolder Hiserters Froduction		3,039	2,474	32.070	200	242	3.070	
Folder Inserters Production		3,639	2,474	32.0%	255	242	5.0%	
	Barcode Scan- Y431, MBS, Top		,					
Folder Inserters Production	Mount	6,387	4,343	32.0%	380	361	5.0%	
	·			00.00/			= 00/	
Folder Inserters Production		60,968	41,458	32.0%	5,906	5,611	5.0%	
Folder Inserters Production	·	60 968	41 458	32.0%	5 906	5 611	5.0%	
		,	,					
			,		-,	,		
	<u> </u>							
			,		-,			
1122	HPI Heavy Duty Folder-Accumulator	22,000		22.070	_,555	_,022	3.070	
Folder Inserters Production	Interf	4,774	3,246	32.0%	333	316	5.0%	
Folder Inserters Production	HPI Heavy Duty Folder Bypass Kit	2 000	1 360	32.0%	140	133	5.0%	
	Folder Inserters Production	Folder Inserters Production Fo	Category Description EQUIPMENT Folder Inserters Production SMA Tracking Module - Folder Inserters Production SMA Image Archive - Folder Inserters Production SMA iData Repair / System - Folder Inserters Production SMA iData Repair Lite/Sys - Folder Inserters Production SMA iData Repair Lite/Sys - Folder Inserters Production SMA iData View / Site - Folder Inserters Production SMA iData Repair Interface - Folder Inserters Production SMA LineScan Camera 2k - Folder Inserters Production SMA iData Repair 2 - Folder Inserters Production SMA iData Repair /Seat - Folder Inserters Production 50K Sheet Feeder 75,097 Folder Inserters Production 50K Sheet Feeder 75,097 Folder Inserters Production Soanning, Btm 3,639 Barcode Scan- Y431, Fixed Scanning, Top Left 3,639 Folder Inserters Production Sarcode Scan- Y431, Fixed Scanning, Top Right 3,639 Folder Inserters Production <	CategoryDescriptionEQUIPMENTContract PriceFolder Inserters ProductionSMA Tracking ModuleFolder Inserters ProductionSMA lange ArchiveFolder Inserters ProductionSMA iData Repair / SystemFolder Inserters ProductionSMA iData Repair Lite/SysFolder Inserters ProductionSMA iData View / SiteFolder Inserters ProductionSMA iData Print InterfaceFolder Inserters ProductionSMA LineScan Camera 2kFolder Inserters ProductionSMA LineScan Camera 4kFolder Inserters ProductionSMA iData Repair 2Folder Inserters ProductionSMA iData Repair /SeatFolder Inserters ProductionSMA iData Repair /SeatFolder Inserters ProductionSMA Sheet Feeder75,09751,066Folder Inserters ProductionSMA Sheet Feeder126,58186,075Barcode Scan-Y431, FixedScanning, Btm3,6392,474Barcode Scan-Y431, FixedScanning, Top Left3,6392,474Folder Inserters ProductionScanning, Top Right3,6392,474Folder Inserters ProductionBarcode Scan-Y431, Fixed3,6392,474Folder Inserters ProductionCutsheet Input Line scan - Top mount60,96841,458Folder Inserters ProductionHPI Reverse Accumulator82,58156,155Folder Inserters ProductionHPI Reverse Accumulator <td< td=""><td> Category Description EQUIPMENT Contract Price % OFF MSRP </td><td> Category</td><td> Description</td><td> Category</td></td<>	Category Description EQUIPMENT Contract Price % OFF MSRP	Category	Description	Category

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual		
			MSRP		.,	MSRP	Maintenance	.,	Monthly
PCN	Category	Description Description	EQUIPMENT	Contract Price	% OFF MSRP	MAINTENANCE*	Years 2-5	% OFF MSRP	SLA
Y47A	Folder Inserters Production	Blade Block L>R, E-port, 1/8" Chip Out	16,129	10,968	32.0%			5.0%	i
14/A	Folder Hiserters Production	Blade Block L>R, E-port, 1/6" Chip	10,129	10,900	32.076	-	-	5.0%	
Y47B	Folder Inserters Production	Out	16,129	10,968	32.0%	_	_	5.0%	ĺ
		Blade Block L>R, E-port, 7.8MM	-, -	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
Y47C	Folder Inserters Production	Chip Out	16,129	10,968	32.0%	-	-	5.0%	ĺ
		Blade Block L>R, E-port, Chamfer							
Y47D	Folder Inserters Production	(No Chip)	16,129	10,968	32.0%	-	-	5.0%	<u> </u>
Y47E	Folder Inserters Production	HPI Eastport TM1	104,516	71,071	32.0%	7,290	6,926	5.0%	<u> </u>
Y47F	Folder Inserters Production	HPI Eastport TM1 Tubes- 7"	3,419	2,325	32.0%	-	-	5.0%	ĺ
Y47G	Folder Inserters Production	HPI Eastport TM1 Tubes- 8.5"	3,419	2,325	32.0%	-	-	5.0%	ĺ
		OMR Scan- Cutter, 1st Pos. (2							
Y47H	Folder Inserters Production	Scanners)	5,806	3,948	32.0%	400	380	5.0%	<u></u>
		OMR Scan- Cutter, Add'l Chnl (2							i
Y47J	Folder Inserters Production	Scanners)	2,955	2,009	32.0%	200	190	5.0%	
Y47K	Folder Inserters Production	OMR Scan- Cutter, 2nd Pos. (2	2.955	2.009	32.0%	200	190	5.0%	i
147K	Folder Hiserters Production	Scanners) Barcode Scan- Cutter, Fixed	2,900	2,009	32.070	200	190	5.076	
Y47L	Folder Inserters Production	Scanning (2 Scanners)	7.277	4,949	32.0%	510	485	5.0%	ĺ
1472	rolder inserters roddetion	Barcode Scan- Cutter, MBS	7,277	-1,0-10	02.070	010	100	0.070	
Y47M	Folder Inserters Production	Scanning (2 Scanners)	12,774	8,686	32.0%	890	846	5.0%	i
Y47N	Folder Inserters Production	Kit-No North Port	2,839	1,930	32.0%	-	_	5.0%	
Y47P	Folder Inserters Production	Kit-HPI TM1 Northport Fim	12,315	8,375	32.0%	859	816	5.0%	
Y47R	Folder Inserters Production	Quad Cart Adaptor	4,103	2,790	32.0%	286	272	5.0%	
Y47W	Folder Inserters Production	HPI Westport TM1	104,516	71,071	32.0%	7.290	6.926	5.0%	
Y47X	Folder Inserters Production	HPI Westport TM1 Tubes- 7"	3,419	2,325	32.0%		-	5.0%	
Y47Y	Folder Inserters Production	HPI Westport TM1 Tubes- 8.5"	3,419	2,325	32.0%	_	_	5.0%	
Y47Z	Folder Inserters Production	Cutter- Gutter Cut Knives Assv	12.903	8.774	32.0%	900	855	5.0%	
Y484	Folder Inserters Production	36K Cutter- Pinless	148,387	100,903	32.0%	10,350	9,833	5.0%	
Y485		25K Cutter- Pinless	106,452	72.387	32.0%	7.425	7.054	5.0%	
1400	Folder Inserters Production		100,452	12,381	32.0%	1,425	1,054	5.0%	\vdash
Y48A	Folder Inserters Production	Blade Block L>R, W-port, 1/8" Chip Out	16,129	10,968	32.0%	-	-	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual		
			MSRP			MSRP	Maintenance		Monthly
PCN	Category	Description	EQUIPMENT	Contract Price	% OFF MSRP	MAINTENANCE*	Years 2-5	% OFF MSRP	SLA
		Blade Block L>R, W-port, 1/6" Chip							
Y48B	Folder Inserters Production	Out	16,129	10,968	32.0%	-	-	5.0%	
Y48C	Folder Inserters Production	Blade Block L>R, W-port, 7.8MM Chip Out	16,129	10,968	32.0%	_		5.0%	
1480	Tolder Hiserters Froduction	Blade Block L>R, W-port, Chamfer	10,123	10,900	32.070	_	-	5.0 /0	<u> </u>
Y48D	Folder Inserters Production	(No Chip)	16,129	10,968	32.0%	-	-	5.0%	
Y48E	Folder Inserters Production	HPI Eastport Brokerfold- Flats TM	61,516	41,831	32.0%	4,291	4,076	5.0%	
		Add'l Monitor- HPI (Y471/ 47P/ 47W/		,		,	,		
Y48F	Folder Inserters Production	48W/ 48E)	5,806	3,948	32.0%	405	385	5.0%	
		Add'l Monitor- HPI (Y47E Or Y470-							
Y48G	Folder Inserters Production	Y472)	5,806	3,948	32.0%	405	385	5.0%	<u> </u>
Y48W	Folder Inserters Production	HPI Westport Brokerfold- Flats TM	61,516	41,831	32.0%	4,291	4,076	5.0%	
Y490	Folder Inserters Production	On-Edge Stacker (FPS)	25,742	17,505	32.0%	1,795	1,705	5.0%	
Y491	Folder Inserters Production	On-Edge Stacker (MPS/APS)	25,743	17,505	32.0%	1,795	1,705	5.0%	
Y49B	Folder Inserters Production	OES Offset Kit	11,381	7,739	32.0%	794	754	5.0%	
Y49D	Folder Inserters Production	In Line OES	36,516	24,831	32.0%	2,800	2,660	5.0%	
Y49E	Folder Inserters Production	Privacy Guard MPS	35,655	24,246	32.0%	2,487	2,363	5.0%	
Y49H	Folder Inserters Production	Light Table - US	323	219	32.0%	25	24	5.0%	
Y49K	Folder Inserters Production	TrayTag Printer OES Mount	6,452	4,387	32.0%	500	475	5.0%	
Y49L	Folder Inserters Production	TrayTag Printer Vbin Mount	6,452	4,387	32.0%	500	475	5.0%	
Y4H0	Folder Inserters Production	Hunkeler Unwinder Base	52,258	35,535	32.0%	3,645	3,463	5.0%	
Y4H1	Folder Inserters Production	Hunkeler Unwinder Core (3")	3,600	2,448	32.0%	251	239	5.0%	
Y4H2	Folder Inserters Production	Hunkeler Unwinder Core (5")	4,012	2,728	32.0%	311	295	5.0%	
Y4H3	Folder Inserters Production	Hunkeler Unwinder Core (150Mm)	7,131	4,849	32.0%	553	525	5.0%	
Y4TC	Folder Inserters Production	Stand Alone Trim Chopper	18,452	12,547	32.0%	1,788	1,699	5.0%	
Y503	Folder Inserters Production	MPS/APS 3 Station Chassis	106,323	72,299	32.0%	8,240	7,828	5.0%	
Y504	Folder Inserters Production	MPS/APS 4 Station Chassis	112,903	76,774	32.0%	8,750	8,313	5.0%	
Y506	Folder Inserters Production	MPS/APS 6 Station Chassis	136,258	92,655	32.0%	10,560	10,032	5.0%	
Y507	Folder Inserters Production	MPS/APS 7 Station Chassis	141.677	96.341	32.0%	10.980	10.431	5.0%	
Y508	Folder Inserters Production	MPS/APS 8 Station Chassis	145,419	98,885	32.0%	11,270	10,707	5.0%	
Y509	Folder Inserters Production	MPS/APS 9 Station Chassis	165,290	112,397	32.0%	12,810	12,170	5.0%	
Y510	Folder Inserters Production	MPS/APS 10 Station Chassis	168,774	114,766	32.0%	13,080	12,426	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
D (a) Di (a) Chappia i	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

							Annual		
			MSRP			MSRP	Maintenance		Monthly
PCN	Category	Description	EQUIPMENT	Contract Price	% OFF MSRP	MAINTENANCE*	Years 2-5	% OFF MSRP	SLA
Y512	Folder Inserters Production	MPS/APS 12 Station Chassis	186,839	127,050	32.0%	14,480	13,756	5.0%	
Y514	Folder Inserters Production	MPS/APS 14 Station Chassis	204,774	139,246	32.0%	15,870	15,077	5.0%	
Y516	Folder Inserters Production	MPS/APS 16 Station Chassis	212,000	144,160	32.0%	16,430	15,609	5.0%	
Y518	Folder Inserters Production	MPS/APS 18 Station Chassis	236,258	160,655	32.0%	18,310	17,395	5.0%	
Y540	Folder Inserters Production	Mail Stream Merge Module	196,774	133,806	32.0%	15,250	14,488	5.0%	
Y551	Folder Inserters Production	Barcode Scanner - Encl Fdr	5,032	3,422	32.0%	351	333	5.0%	
Y554	Folder Inserters Production	MPS Friction Feeder	14,839	10,090	32.0%	1,150	1,093	5.0%	
		MPS Friction feeder - (Thick version							
Y554T	Folder Inserters Production	of the Y554)	14,839	10,090	32.0%	1,563	1,485	5.0%	
Y557	Folder Inserters Production	MPS Rotary Feeder	20,000	13,600	32.0%	1,550	1,473	5.0%	
Y56B	Folder Inserters Production	MPS 22K Engine-Takeaway-Sealer- 2 VS	383,419	260,725	32.0%	29,715	28,229	5.0%	
		MPS 26K Engine-Takeaway-Sealer-							
Y56C	Folder Inserters Production	2 VS	512,452	348,467	32.0%	39,715	37,729	5.0%	
Y572	Folder Inserters Production	6 Stage Buffer	57,935	39,396	32.0%	4,041	3,839	5.0%	
Y574	Folder Inserters Production	TnT MPS	105,161	71,510	32.0%	7,335	6,968	5.0%	
Y580	Folder Inserters Production	Touchscreen Monitor - Factory	3,562	2,422	32.0%	248	236	5.0%	
Y581	Folder Inserters Production	Add'l Monitor- W-port TM1 (Non- Touch)	5,806	3,948	32.0%	405	385	5.0%	
Y582	Folder Inserters Production	Add'l Monitor- E-port TM1 (Non- Touch)	5,806	3,948	32.0%	405	385	5.0%	
Y583	Folder Inserters Production	Add'l Monitor-Roll-Around (Non- Touchscreen)	5,806	3,948	32.0%	405	385	5.0%	
Y584	Folder Inserters Production	Touchscreen Monitor - Field	3,871	2,632	32.0%	270	257	5.0%	
Y701	Folder Inserters Production	MPS-APS Output 2 VS Module	28,387	19,303	32.0%	1,980	1,881	5.0%	
Y703	Folder Inserters Production	Infinity - VS Module	17,419	11,845	32.0%	1,215	1,154	5.0%	
Y734	Folder Inserters Production	Edge Marker, Top One Color	11,381	7,739	32.0%	794	754	5.0%	
Y735	Folder Inserters Production	Edge Marker, Top Second Color	11,381	7,739	32.0%	794	754	5.0%	
Y780	Folder Inserters Production	VS Mid-Station Power Stacker	8,387	5,703	32.0%	585	556	5.0%	
Y941	Folder Inserters Production	Flats & Letters Stacker	4,839	3,290	32.0%	400	380	5.0%	
Y980	Folder Inserters Production	Letters - Horizontal Belt Stacker	4,252	2,891	32.0%	216	205	5.0%	
Y9D0	Folder Inserters Production	Companion Base System	113,554	77,216	32.0%	11,113	10,557	5.0%	

Folder/Inserters, Production	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

			MSRP			MSRP	Annual Maintenance		Monthly
PCN	Category	Description	EQUIPMENT	Contract Price	% OFF MSRP	MAINTENANCE*	Years 2-5	% OFF MSRP	SLA
Y9MB	Folder Inserters Production	HCSF MBSC	7,054	4,797	32.0%	515	489	5.0%	
Y9VS	Folder Inserters Production	Letters - Vertical Power Stacker	1,929	1,312	32.0%	156	148	5.0%	
ZX01	Folder Inserters Production	Short footprint Turn Over	14,840	10,091	32.0%	1,075	1,021	5.0%	
ZX02	Folder Inserters Production	Privacy Guard FPS SD	35,655	24,246	32.0%	2,487	2,363	5.0%	
ZX05	Folder Inserters Production	Servo Front Table	-	-		3,600	3,420	5.0%	
ZX07	Folder Inserters Production	Belt Turnover MSE	22,581	15,355	32.0%	1,375	1,306	5.0%	<u>. </u>
ZX0E	Folder Inserters Production	Inputless Kit For MSE 3 Or 6	6,129	4,168	32.0%	428	406	5.0%	<u>. </u>
ZX0F	Folder Inserters Production	Inputless Kit For MSE 9 Or 12	6,129	4,168	32.0%	428	406	5.0%	<u> </u>
ZX10	Folder Inserters Production	Forceflex Feeder 14"	6,710	4,563	32.0%	520	494	5.0%	i l
ZX11	Folder Inserters Production	Forceflex Feeder 20"	8,581	5,835	32.0%	665	632	5.0%	l
ZX1C	Folder Inserters Production	Air Compressor	3,626	2,466	32.0%	253	240	5.0%	
ZX23	Folder Inserters Production	No Changeover Module	15,484	10,529	32.0%	1,200	1,140	5.0%	
ZX25	Folder Inserters Production	12k speed upgrade	12,903	8,774	32.0%	1,000	950	5.0%	
ZX30	Folder Inserters Production	6x9 Chassis Upgrade 9K to 12K	125,161	85,110	32.0%	12,272	11,658	5.0%	l
ZX31	Folder Inserters Production	10x13 Chassis Upgr 9K to 12K	125,161	85,110	32.0%	12,272	11,658	5.0%	l
ZX50	Folder Inserters Production	Modular Friction Feeder	9,032	6,142	32.0%	700	665	5.0%	
ZX53	Folder Inserters Production	Greenhouse - Blank Feeder	4,516	3,071	32.0%	350	333	5.0%	
ZX55	Folder Inserters Production	Modular Rotary Feeder	15,484	10,529	32.0%	1,200	1,140	5.0%	
ZX5A	Folder Inserters Production	MB Scan Friction Fdr-Top	5,032	3,422	32.0%	351	333	5.0%	
ZX5B	Folder Inserters Production	MB Scan Friction Fdr-Btm	5,032	3,422	32.0%	351	333	5.0%	
ZX5C	Folder Inserters Production	MB Scan Rotary Fdr-Top	5,032	3,422	32.0%	351	333	5.0%	l
ZXA0	Folder Inserters Production	FMI Cut Sheet Input	109,032	74,142	32.0%	7,605	7,225	5.0%	
ZXB1	Folder Inserters Production	MSE Buffer	36,310	24,691	32.0%	2,533	2,406	5.0%	
ZXB2	Folder Inserters Production	MSE Buffer with TnT	85,806	58,348	32.0%	5,985	5,686	5.0%	
ZXEM	Folder Inserters Production	Edge marker	11,381	7,739	32.0%	794	754	5.0%	
ZXEX	Folder Inserters Production	2nd Edge marker	11,381	7,739	32.0%	794	754	5.0%	
ZXG1	Folder Inserters Production	MSE12 - 3 Fdr 10X13 Chassis	244,516	166,271	32.0%	18,950	18,003	5.0%	1
ZXG2	Folder Inserters Production	MSE12 - 6 Fdr 10X13 Chassis	239,355	162,761	32.0%	18,550	17,623	5.0%	
ZXG3	Folder Inserters Production	MSE12 - 9 Fdr 10X13 Chassis	253,548	172,413	32.0%	19,650	18,668	5.0%	
ZXG4	Folder Inserters Production	MSE12 - 12 Fdr 10X13 Chassis	293,548	199,613	32.0%	22,750	21,613	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	·
Materials	5%

							Annual		
			MSRP			MSRP	Maintenance		Monthly
PCN	Category	Description	EQUIPMENT	Contract Price	% OFF MSRP	MAINTENANCE*	Years 2-5	% OFF MSRP	SLA
ZXG5	Folder Inserters Production	MSE14 - 3 Fdr 10X13 Chassis	270,323	183,819	32.0%	20,950	19,903	5.0%	
ZXG6	Folder Inserters Production	MSE14 - 6 Fdr 10X13 Chassis	265,161	180,310	32.0%	20,550	19,523	5.0%	
ZXG7	Folder Inserters Production	MSE14 - 9 Fdr 10X13 Chassis	279,355	189,961	32.0%	21,650	20,568	5.0%	
ZXG8	Folder Inserters Production	MSE14 - 12 Fdr 10X13 Chassis	319,355	217,161	32.0%	24,750	23,513	5.0%	
ZXM1	Folder Inserters Production	MSE12 - 3 Fdr 6X9 Chassis	214,839	146,090	32.0%	16,650	15,818	5.0%	
ZXM2	Folder Inserters Production	MSE12 - 6 Fdr 6X9 Chassis	209,677	142,581	32.0%	16,250	15,438	5.0%	1
ZXM3	Folder Inserters Production	MSE12 - 9 Fdr 6X9 Chassis	223,871	152,232	32.0%	17,350	16,483	5.0%	
ZXM4	Folder Inserters Production	MSE12 - 12 Fdr 6X9 Chassis	263,871	179,432	32.0%	20,450	19,428	5.0%	
ZXM5	Folder Inserters Production	MSE14 - 3 Fdr 6X9 Chassis	240,645	163,639	32.0%	18,650	17,718	5.0%	
ZXM6	Folder Inserters Production	MSE14 - 6 Fdr 6X9 Chassis	235,484	160,129	32.0%	18,250	17,338	5.0%	
ZXM7	Folder Inserters Production	MSE14 - 9 Fdr 6X9 Chassis	249,677	169,781	32.0%	19,350	18,383	5.0%	
ZXM8	Folder Inserters Production	MSE14 - 12 Fdr 6X9 Chassis	289,677	196,981	32.0%	22,450	21,328	5.0%	
ZXM9	Folder Inserters Production	MSE 12 - 15 Fdr 6x9 Chassis	255,484	173,729	32.0%	13,200	12,540	5.0%	
ZXMA	Folder Inserters Production	Mid Tier MSE 2 Encl.	179,355	121,961	32.0%	9,550	9,073	5.0%	
ZXMB	Folder Inserters Production	Mid Tier MSE 3 Encl.	187,097	127,226	32.0%	9,850	9,358	5.0%	
ZXMC	Folder Inserters Production	Mid Tier MSE 4 Encl.	194,839	132,490	32.0%	10,550	10,023	5.0%	
ZXMD	Folder Inserters Production	Mid Tier MSE 5 Encl.	206,452	140,387	32.0%	10,850	10,308	5.0%	
ZXME	Folder Inserters Production	Mid Tier MSE 6 Encl.	214,194	145,652	32.0%	11,200	10,640	5.0%	
ZXMM	Folder Inserters Production	MSE 12 - 18 Station Chassis	269,677	183,380	32.0%	12,650	12,018	5.0%	Ī

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

									Annual Maintenance Years 2-		
PCN	Category	escription	MSRP E	QUIPMENT	Co	ntract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP	Monthly SL
EF0Y	Software License Subscription S	FW ENT CORE	\$	51,612.90	\$	43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EF0Z	Software License Subscription S	FW ENT CORE UPG	\$	51,612.90	\$	43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EFA0	Software License Subscription F	lexServer Base	\$	51,612.90	\$	43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EFA1	Software License Subscription F	lex JESConnect for JES2	\$	25,806.45	\$	21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EFA2	Software License Subscription FI	lex JESConnect for JES3	\$	25,806.45	\$	21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EFA3	Software License Subscription O	PS-DT for Unix (per Site)	\$	12,903.23	\$	10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA4	Software License Subscription O	PS-DT for Windows (Per Site)	\$	12,903.23	\$	10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA5	Software License Subscription W	Vindow Print Driver (per Site)	\$	12,903.23	\$	10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA6	Software License Subscription FI	lexServer Peer to Peer Module	\$	12,903.23	\$	10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA7	Software License Subscription S	FW ENT AES ENCRYPTN SUPT	\$	19,355.00	\$	16,258.00	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EFA8	Software License Subscription FI	lex PS,PCL, and PDF Output	\$	12,903.23	\$	10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA9	Software License Subscription F	TP Module Output Manager	\$	6,451.61	\$	5,419.35	16.0%	\$ 1,000.00	\$ 750.00	25.0%	
EFAA	Software License Subscription S	FW ENT IMPACT PRT OUTPUT	\$	12,903.00	\$	10,839.00	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFAB	Software License Subscription S	FW ENT FICHE OUTPUT	\$	12,903.00	\$	10,839.00	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFAC	Software License Subscription FI	lex Xerox Output for EPS	\$	12,903.23	\$	10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFAD	Software License Subscription S	FW ENT CLIENT 1ST PDL	\$	32,258.00	\$	27,097.00	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EFAE	Software License Subscription S	FW ENT CLIENT ADDL PDLS	\$	19,355.00	\$	16,258.00	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EFAF	Software License Subscription FI	lexServer Test System	\$	-	\$	-	16.0%	\$ -	\$ -	25.0%	
EFAG	Software License Subscription FI	lex Band A Output	\$	3,354.84	\$	2,818.06	16.0%	\$ 520.00	\$ 390.00	25.0%	
EFAH	Software License Subscription FI	lex Band B Output	\$	8,774.19	\$	7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EFAJ	Software License Subscription FI	lex Band C Output	\$	13,548.39	\$	11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EFAK	Software License Subscription FI	lex Band D Output	\$	20,258.06	\$	17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	
EFAL	Software License Subscription FI	lex Band D Color Output	\$	25,419.35	\$	21,352.26	16.0%	\$ 3,940.00	\$ 2,955.00	25.0%	
EFAM	Software License Subscription FI	lex Band E Output	\$	40,645.16	\$	34,141.94	16.0%	\$ 6,300.00	\$ 4,725.00	25.0%	
EFAN	Software License Subscription FI	lex Band E Color Output	\$	50,322.58	\$	42,270.97	16.0%	\$ 7,800.00	\$ 5,850.00	25.0%	
EFAP	Software License Subscription FI	lex IPDS - Band F Output	\$	58,064.52	\$	48,774.19	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EFAR	Software License Subscription FI	lex Band F Color Output	\$	72,258.06	\$	60,696.77	16.0%	\$ 11,200.00	\$ 8,400.00	25.0%	
EFAS	Software License Subscription F	lex IJPDS - Band A Output	\$	33,548.39	\$	28,180.65	16.0%	\$ 5,200.00	\$ 3,900.00	25.0%	
EFAT	Software License Subscription FI	lex IJPDS - Band B Output	\$	54,193.55	\$	45,522.58	16.0%	\$ 8,400.00	\$ 6,300.00	25.0%	
EFAU	Software License Subscription FI	lex IJPDS - Band C Output	\$	73,548.39	\$	61,780.65	16.0%	\$ 11,400.00	\$ 8,550.00	25.0%	
EFAV	Software License Subscription FI	lex IJPDS - Band D Output	\$	94,838.71	\$	79,664.52	16.0%	\$ 14,700.00	\$ 11,025.00	25.0%	
EFAW	Software License Subscription F	lex Metacode - Online Output	\$	13,548.39	\$	11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EFAX	Software License Subscription FI	lex Metacode - Other	\$	21,935.48	\$	18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFAY		lex PS - Band B Color Out	\$	13,548.39	\$	11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EFAZ	Software License Subscription FI	lex PS - Band C Color Out	\$	20,258.06	\$	17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	
EFB0	Software License Subscription FI	lex PS - Out to other hosts	\$	21,935.48	\$	18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFB1	Software License Subscription FI	lex PCL - Out to other hosts	\$	21,935.48	\$	18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFB2		lex AFPDS output	\$	21,935.48	\$	18,425.81		\$ 3,400.00		25.0%	
EFB3	Software License Subscription FI	lex TIFF output	\$	21,935.48	\$	18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFB4		lex PDF Output	\$	21,935.48	\$	18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFB5		lex PDF Security UPGRADE	\$		\$	9,321.29	16.0%	\$ 1,720.00		25.0%	
EFB6		lex KCMS ICC Profile Support	\$		\$	18,425.81		\$ 3,400.00		25.0%	†

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

							<u> </u>		P	Annual Maintenance Years 2-		
PCN	Category	escription	MSRP E	QUIPMENT	Coi	ntract Price	% OFF MSRP	MSRP MAINTENANCE	*	5	% OFF MSRP	Monthly SI
EFB7	Software License Subscription Fle	ex IJPDS MICR Font Support	\$	21,935.48	\$	18,425.81	16.0%	\$ 3,400.0	0 5	2,550.00	25.0%	
EFB8	Software License Subscription Fle	ex Xerox Input	\$	16,129.03	\$	13,548.39	16.0%	\$ 2,500.0	0 9	1,875.00	25.0%	
EFB9	Software License Subscription Fle	ex AFPDS Input	\$	16,129.03	\$	13,548.39	16.0%	\$ 2,500.0	0 5	1,875.00	25.0%	
EFBA	Software License Subscription Fle	ex PostScript Input	\$	16,129.03	\$	13,548.39	16.0%	\$ 2,500.0	0 5	1,875.00	25.0%	
EFBB	Software License Subscription Fle	ex PDF Input	\$	16,129.03	\$	13,548.39	16.0%	\$ 2,500.0	0 5	1,875.00	25.0%	
EFBC	Software License Subscription Fle	ex New PDF Input	\$	16,129.03	\$	13,548.39	16.0%	\$ 2,500.0	0 5	1,875.00	25.0%	
EFBD	Software License Subscription Fle	ex PCL Input	\$	16,129.03	\$	13,548.39	16.0%	\$ 2,500.0	0 5	1,875.00	25.0%	
EFBE	Software License Subscription Fle	exServer 2009 Core	\$	51,612.90	\$	43,354.84	16.0%	\$ 8,000.0	0 5	6,000.00	25.0%	
EFBM	Software License Subscription SF	W AES 128-bit encryption Receiver	\$	12,903.23	\$	10,838.71	16.0%	\$ 2,000.0	0 5	1,500.00	25.0%	
EFBN	Software License Subscription SF	W AES 128-bit encryption Sender	\$	6,451.61	\$	5,419.35	16.0%	\$ 1,000.0	0 9	750.00	25.0%	
EM00	Software License Subscription PC	OWEREDGE 2950 III STANDA	\$	14,194.00	\$	11,923.00	16.0%	\$ 2,204.0	0 5	1,653.00	25.0%	
EM01	Software License Subscription PC	OWEREDGE R200	\$	5,806.00	\$	4,877.00	16.0%	\$ 900.0	0 5	675.00	25.0%	
EM02	Software License Subscription PC	OWEREDGE T300 TOWER OM	\$	5,290.00	\$	4,444.00	16.0%	\$ 820.0	0 9	615.00	25.0%	
EM03	Software License Subscription PC	OWEREDGE T300 TOWER DFW	\$	13,290.00	\$	11,164.00	16.0%	\$ 2,060.0	0 5	1,545.00	25.0%	
EM04	Software License Subscription PC	OWEREDGE 2950 III SAN'03	\$	11,226.00	\$	9,430.00	16.0%	\$ 1,740.0	0 9	1,305.00	25.0%	
EM05	Software License Subscription SU	JNFIRE T2000 W/SOLARIS10	\$	24,387.00	\$	20,485.00	16.0%	\$ 3,780.0	0 5	2,835.00	25.0%	
EM06	Software License Subscription SU	JNFIRE T1000 W/SOLARIS10	\$	5,161.00	\$	4,335.00	16.0%	\$ 800.0	0 5	600.00	25.0%	
EM07	Software License Subscription BA	ASE DFWORKS SERVER PKG	\$	14,194.00	\$	11,923.00	16.0%	\$ 2,200.0	0 5	1,650.00	25.0%	
EM08	Software License Subscription ST	TANDARD DFWORKS SVR PKG	\$	36,129.00	\$	30,348.00	16.0%	\$ 5,600.0	0 5	4,200.00	25.0%	
EM09	Software License Subscription PC	OWERVAULT MD3000I	\$	24,903.00	\$	20,919.00	16.0%	\$ 3,860.0	0 5	2,895.00	25.0%	
EM0A	Software License Subscription PC	OWERVAULT MD1000	\$	20,129.00	\$	16,908.00	16.0%	\$ 3,120.0	0 5	2,340.00	25.0%	
EM0B	Software License Subscription INI	DIVIDUAL 300GB HARD DRI	\$	774.00	\$	650.00	16.0%	\$ 120.0	0 5	90.00	25.0%	
EM0C	Software License Subscription PC	OWERCONNECT 5424	\$	2,452.00	\$	2,060.00	16.0%	\$ 380.0	0 9	\$ 285.00	25.0%	
EM0D	Software License Subscription PC	OWEREDGE 4210 RACK	\$	4,129.00	\$	3,468.00	16.0%	\$ 640.0	0 5	\$ 480.00	25.0%	
EM0E	Software License Subscription PC	OWEREDGE 4210 RACK W/UPS	\$	8,774.00	\$	7,370.00	16.0%	\$ 1,360.0	0 5	1,020.00	25.0%	
EM0F	Software License Subscription PC	OWEREDGE 2160AS KVM SWIT	\$	2,839.00	\$	2,385.00	16.0%	\$ 440.0	0 5	330.00	25.0%	
EM0G	Software License Subscription PC	OWERCONNECT 2724 24 PORT	\$	413.00	\$	347.00	16.0%	\$ 64.0	0 5	\$ 48.00	25.0%	
EM0H	Software License Subscription 17	08FP FLAT PANEL MONITOR	\$	323.00	\$	271.00	16.1%	\$ 50.0	0 5	37.50	25.0%	
EMOJ	Software License Subscription KE	YBOARD USB BLACK	\$	26.00	\$	21.84	16.0%	\$ -	,	-		
EMOK	Software License Subscription US	SB 2BUTTON OPTICAL MOUSE	\$	26.00	\$	21.84	16.0%	\$ -	,	-		
EM0L	Software License Subscription SM	MART-UPS 1500VA -2U-120V	\$	1,097.00	\$	921.00	16.0%	\$ 170.0	0 5	127.50	25.0%	
EM0M	Software License Subscription 2-F	PORT USB KVM SWITCH	\$	52.00	\$	43.68	16.0%	\$ -	,	-		
EMON	Software License Subscription CC	OMPUTER ASSOC ETRUST	\$	65.00	\$	54.60	16.0%	\$ -	,	-		
EM0U	Software License Subscription PC	OWEREDGE T300 TOWER OM	\$	14,516.00	\$	12,193.00	16.0%	\$ 2,250.0	0 9	1,687.50	25.0%	
EM0V	Software License Subscription ST	FANDALONE W/SERVER 2003	\$	18,065.00	\$	15,175.00	16.0%	\$ 2,800.0	0 5	2,100.00	25.0%	
EM0W	Software License Subscription SA	AN W/SERVER 2003	\$	15,161.00	\$	12,735.00	16.0%	\$ 2,350.0	0 5	1,762.50	25.0%	
EMOX	Software License Subscription SU	JN T5120 4-CORE SOLARIS	\$	24,323.00	\$	20,431.00	16.0%	\$ 3,770.0	0 5	2,827.50	25.0%	
EM0Y	Software License Subscription SU	JN T5120 8-CORE SOLARIS	\$	43,226.00	\$	36,310.00	16.0%	\$ 6,700.0	0 9	5,025.00	25.0%	
EM10	Software License Subscription SF	W VIP STANDALONE SERVER	\$	15,484.00	\$	13,007.00	16.0%	\$ 2,400.0	0 9	1,800.00	25.0%	
EM11	Software License Subscription VIF	P JESConnect for JES2	\$	25,806.45	\$	21,677.42	16.0%	\$ 4,000.0	0 5	3,000.00	25.0%	
EM12	Software License Subscription VIF	P JESConnect for JES3	\$	25,806.45	\$	21,677.42	16.0%	\$ 4,000.0	0 5	3,000.00	25.0%	
EM13	Software License Subscription RE	SConnect for JESConnect	\$	25,806.45	\$	21,677.42	16.0%	\$ 4,000.0	0 5	3,000.00	25.0%	

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

			T						Annual Maintenance Years 2-		
PCN	Category	Description	MSR	P EQUIPMENT	Co	ontract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP	Monthly SI
EM14	Software License Subscription	RESConnect for other	\$	25,806.45	\$	21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM15	Software License Subscription	VIP Connect Host Download	\$	12,903.23	\$	10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EM16	Software License Subscription	SFW MGR SCSI TAPE/SERVER	\$	3,871.00	\$	3,252.00	16.0%	\$ 600.00	\$ 450.00	25.0%	
EM17	Software License Subscription	SFW MGR 3211 CHL/ESCON IN	\$	3,871.00	\$	3,252.00	16.0%	\$ 600.00	\$ 450.00	25.0%	
EM18	Software License Subscription	SFW MGR BARR 3211 CHL IN	\$	9,419.00	\$	7,912.00	16.0%	\$ 1,460.00	\$ 1,095.00	25.0%	
EM19	Software License Subscription	SFW VIP BARR 3211 CHL OUT	\$	6,710.00	\$	5,636.00	16.0%	\$ 1,040.00	\$ 780.00	25.0%	
EM1A	Software License Subscription	SFW MGR BARR ESCON CHL IN	\$	19,355.00	\$	16,258.00	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM1B	Software License Subscription	Xerox (LCDS/Metacode) Input	\$	16,129.03	\$	13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1C	Software License Subscription	AFP Input	\$	16,129.03	\$	13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1D	Software License Subscription	PostScript (level 2) Input	\$	16,129.03	\$	13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1E	Software License Subscription	PDF Input	\$	16,129.03	\$	13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1F	Software License Subscription	New PDF Input	\$	16,129.03	\$	13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1G	Software License Subscription	PCL Input	\$	16,129.03	\$	13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1H	Software License Subscription	VIP Remote GUI	\$	4,258.06	\$	3,576.77	16.0%	\$ 660.00	\$ 495.00	25.0%	
EM1J	Software License Subscription	Advanced Indexing	\$	32,258.06	\$	27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM1K	Software License Subscription	Kodak CMS using ICC Profiles	\$	21,290.32	\$	17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM1L	Software License Subscription	IJPDS MICR Font Support	\$	21,290.32	\$	17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM1M	Software License Subscription	VIP Proofing Station	\$	10,967.74	\$	9,212.90	16.0%	\$ 1,700.00	\$ 1,275.00	25.0%	
EM1N	Software License Subscription	VIP Proofing Station UPGRADE	\$	6,451.61	\$	5,419.35	16.0%	\$ 1,000.00	\$ 750.00	25.0%	
EM1P	Software License Subscription	VIP Automated Reprint Manager	\$	32,258.06	\$	27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM1R	Software License Subscription	VIP Standby License	\$	9,677.42	\$	8,129.03	16.0%	\$ 1,500.00	\$ 1,125.00	25.0%	
EM20	Software License Subscription	VIP IPDS - Band A	\$	3,354.84	\$	2,818.06	16.0%	\$ 520.00	\$ 390.00	25.0%	
EM21	Software License Subscription	VIP IPDS - Band B	\$	8,774.19	\$	7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM22	Software License Subscription	VIP IPDS - Band C	\$	13,548.39	\$	11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM23	Software License Subscription	VIP IPDS - Band D	\$	20,258.06	\$	17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	
EM24	Software License Subscription	VIP IPDS - Band D Color	\$	25,419.35	\$	21,352.26	16.0%	\$ 3,940.00	\$ 2,955.00	25.0%	
EM25	Software License Subscription	VIP IPDS - Band E	\$	40,645.16	\$	34,141.94	16.0%	\$ 6,300.00	\$ 4,725.00	25.0%	
EM26	Software License Subscription	VIP IPDS - Band E Color	\$	50,322.58	\$	42,270.97	16.0%	\$ 7,800.00	\$ 5,850.00	25.0%	
EM27	Software License Subscription	VIP IPDS - Band F	\$	58,064.52	\$	48,774.19	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EM28	Software License Subscription	VIP IPDS - Band F Color	\$	72,258.06	\$	60,696.77	16.0%	\$ 11,200.00	\$ 8,400.00	25.0%	
EM29	Software License Subscription	VIP IJPDS - Band A	\$	33,548.39	\$	28,180.65	16.0%	\$ 5,200.00	\$ 3,900.00	25.0%	
EM2A	Software License Subscription	VIP IJPDS - Band B	\$	54,193.55	\$	45,522.58	16.0%	\$ 8,400.00	\$ 6,300.00	25.0%	
EM2B	Software License Subscription	VIP IJPDS - Band C	\$	73,548.39	\$	61,780.65	16.0%	\$ 11,400.00	\$ 8,550.00	25.0%	
EM2C	Software License Subscription	VIP IJPDS - Band D	\$	94,838.71	\$	79,664.52	16.0%	\$ 14,700.00	\$ 11,025.00	25.0%	
EM2D	Software License Subscription	VIP Metacode - Online	\$	13,548.39	\$	11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM2E	Software License Subscription	VIP Metacode - Other	\$	21,935.48	\$	18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM2F	Software License Subscription	VIP PS - Band A	\$	3,354.84	\$	2,818.06	16.0%	\$ 520.00	\$ 390.00	25.0%	
EM2G	Software License Subscription	VIP PS - Band B	\$	8,774.19	\$	7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM2H	Software License Subscription	VIP PS - Band B Color	\$	8,774.19	\$	7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM2J	Software License Subscription	VIP PS - Band C	\$	13,548.39	\$	11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM2K	Software License Subscription	VIP PS - Band C Color	\$	13,548.39	\$	11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM2L	Software License Subscription	VIP PS - Band D	\$	20,258.06	\$	17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

						1	Annual Maintenance Years 2-		
PCN	Catagoni	Description	MSRP EQUIPMENT	Combined Brief	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-	% OFF MSRP	Monthly SLA
EM2M	Category Software License Subscription	VIP PS - Band E	\$ 40.645.16	Contract Price \$ 34.141.		\$ 6.300.00	\$ 4,725.00	25.0%	WORLTHIY SLA
EM2N	Software License Subscription	VIP PS - Band F	\$ 58.064.52	\$ 48,774.		\$ 9,000.00	\$ 4,725.00	25.0%	
EM2P		VIP PS - Other	\$ 21,935.48	\$ 18,425.			\$ 2,550.00	25.0%	
EM2R	Software License Subscription Software License Subscription	VIP PS - Other VIP PCL - Band A	\$ 21,935.46	\$ 2,818.			\$ 2,550.00	25.0%	
EM2S		VIP PCL - Band A	\$ 3,354.64	\$ 7.370.			\$ 1.020.00	25.0%	
EM2T	Software License Subscription Software License Subscription	VIP PCL - Band B	\$ 8,774.19	\$ 7,370. \$ 11.380.		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$ 1,020.00 \$ 1.575.00	25.0%	
EM2U	Software License Subscription	VIP PCL - Band C	\$ 20.258.06	\$ 17,016.			\$ 1,375.00	25.0%	-
							1	25.0%	-
EM2V	Software License Subscription	VIP PCL - Band E	+,	\$ 34,141.			, , , , , , , , , , , , , , , , , , , ,	25.0%	
EM2W	Software License Subscription	VIP PCL - Band F	7	\$ 48,774.			\$ 6,750.00		-
EM2X	Software License Subscription	VIP PCL - Other	\$ 21,935.48	\$ 18,425.		 	\$ 2,550.00	25.0%	
EM2Y	Software License Subscription	VIP AFPDS output	\$ 21,935.48	\$ 18,425.			\$ 2,550.00	25.0%	
EM2Z	Software License Subscription	VIP TIFF output	\$ 21,935.48	\$ 18,425.			\$ 2,550.00	25.0%	
EM30	Software License Subscription	VIP PDF Output	\$ 21,935.48	\$ 18,425.		 	\$ 2,550.00	25.0%	
EM31	Software License Subscription	VIP PDF Security UPGRADE	\$ 11,096.77	\$ 9,321.			\$ 1,290.00	25.0%	
EM32	Software License Subscription	SFW CMS ICC SUPPORT	\$ 21,290.00	\$ 17,884.			\$ 2,475.00	25.0%	
EM33	Software License Subscription	VIP IJPDS MICR Font Support	\$ 21,290.32	\$ 17,883.		 	\$ 2,475.00	25.0%	
EM3Y	Software License Subscription	SFW MGR CORE	\$ 19,354.84	\$ 16,258.			\$ 2,250.00	25.0%	
EM3Z	Software License Subscription	SFW MGR CORE UPG	\$ 19,354.84	\$ 16,258.		\$ 3,000.00	\$ 2,250.00	25.0%	
EM40	Software License Subscription	SFW VDE CORE SYSTEM	\$ 15,484.00	\$ 13,007.	00 16.0%	\$ 2,400.00	\$ 1,800.00	25.0%	
EM41	Software License Subscription	AFP In - AFP Out	\$ 16,129.03	\$ 13,548.	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM42	Software License Subscription	Metacode In - Metacode Out	\$ 16,129.03	\$ 13,548.	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM43	Software License Subscription	PCL In - PCL Out	\$ 16,129.03	\$ 13,548.	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM44	Software License Subscription	PostScript In - PostScript Out	\$ 16,129.03	\$ 13,548.	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM45	Software License Subscription	PDF In - PDF Out	\$ 16,129.03	\$ 13,548.	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM46	Software License Subscription	VDE Add	\$ 10,645.16	\$ 8,941.	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM47	Software License Subscription	VDE Advanced Indexing	\$ 10,645.16	\$ 8,941.	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM48	Software License Subscription	VDE Barcode	\$ 10,645.16	\$ 8,941.	94 16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM49	Software License Subscription	VDE Calculate	\$ 10,645.16	\$ 8,941.	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4A	Software License Subscription	VDE Color	\$ 10,645.16	\$ 8,941.	94 16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4B	Software License Subscription	VDE Delete	\$ 10,645.16	\$ 8,941.	94 16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4C	Software License Subscription	VDE Disk	\$ 10,645.16	\$ 8,941.	94 16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4D	Software License Subscription	VDE IMB	\$ 10,645.16	\$ 8,941.	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4E	Software License Subscription	VDE Output Device Control	\$ 10,645.16	\$ 8,941.	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4F	Software License Subscription	VDE Page Control	\$ 10,645.16	\$ 8,941.	94 16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4G	Software License Subscription	VDE Insert	\$ 21,290,32	\$ 17.883.	37 16.0%	\$ 3,300,00	\$ 2.475.00	25.0%	
EM4H	Software License Subscription	SFW 1.1 MR ACT BUNDLE	\$ 67,097,00	\$ 56,361.	00 16.0%	\$ 10,400.00	\$ 7,800.00	25.0%	
EM4J	Software License Subscription	SFW 2.0 M ACT BUNDLE	\$ 114,839.00	\$ 96,465.			\$ 13,350.00	25.0%	
EM4K	Software License Subscription	VDE Merge and Switch	\$ 21,290.32	\$ 17.883.			\$ 2,475.00	25.0%	1
EM4L	Software License Subscription	VDE Split	\$ 21,290.32	\$ 17,883.			\$ 2,475.00	25.0%	İ
EM4M	Software License Subscription	VDE XML	\$ 21,290.32	\$ 17,883.		\$ 3,300.00	\$ 2,475.00	25.0%	1
EM4N	Software License Subscription	VDE Editor	\$ 10.967.74	\$ 9,212.		 	\$ 1,275.00	25.0%	1
EM4P	Software License Subscription	Additional VDE Editor	\$ 1,935.48	\$ 1.625.		,		25.0%	<u> </u>

Offerors Response
16%
16%

							Annual Maintenance Years 2-		
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP	Monthly SLA
EM4R	Software License Subscription	Basic VDE Bundle - Entry	\$ 32.258.06	\$ 27,096.77	16.0%	\$ 5,000.00	-	25.0%	
EM4S	Software License Subscription	Basic VDE Bundle - Base	\$ 45,161.29	\$ 37.935.48	16.0%	\$ 7,000.00		25.0%	
EM4T	Software License Subscription	Basic VDE Bundle - Standard	\$ 51,612.90	\$ 43,354.84	16.0%		\$ 6,000.00	25.0%	
EM4U	Software License Subscription	Basic VDE Bundle - Large	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 9,000.00	· · · · · · · · · · · · · · · · · · ·	25.0%	
EM4V	Software License Subscription	VDE Barcode Bundle - Entry	\$ 19.354.84	\$ 16.258.06	16.0%			25.0%	
EM4W	Software License Subscription	VDE Barcode Bundle - Base	\$ 25.806.45	\$ 21,677,42	16.0%		· · · · · · · · · · · · · · · · · · ·	25.0%	
EM4X	Software License Subscription	VDE Barcode Bundle - Standard	\$ 32,258,06	\$ 27.096.77	16.0%	\$ 5,000.00	, ,,,,,,,,	25.0%	
EM4Y	Software License Subscription	VDE Barcode Bundle - Large	\$ 32,258.06	\$ 27,096,77	16.0%	\$ 5,000.00	\$ 3.750.00	25.0%	
EM4Z	Software License Subscription	VDE Control Bundle - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00		25.0%	
EM50	Software License Subscription	PIW Barcode - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM51	Software License Subscription	PIW Barcode - Standard	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	· · · · · · · · · · · · · · · · · · ·	25.0%	
EM52	Software License Subscription	PIW Barcode - Enterprise	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM53	Software License Subscription	PIW IMB - Base	\$ 38,709.68	\$ 32,516.13	16.0%			25.0%	
EM54	Software License Subscription	PIW IMB - Std	\$ 64.516.13		16.0%		· · · · · · · · · · · · · · · · · · ·	25.0%	
EM55	Software License Subscription	PIW IMB - Enterprise	\$ 96,774,19	\$ 81,290,32	16.0%	\$ 15,000.00	, , , , , , , , , , , , , , , , , , , ,	25.0%	
EM56	Software License Subscription	PIW Integrity Solution - Base	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00		25.0%	
EM57	Software License Subscription	PIW Integrity Solution - Std	\$ 25,806.45	\$ 21,677.42	16.0%		· · · · · · · · · · · · · · · · · · ·	25.0%	
EM58	Software License Subscription	PIW Integrity Solution - Ent	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00		25.0%	
EM59	Software License Subscription	PIW Offset Shell - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00		25.0%	
EM5A	Software License Subscription	PIW Offset Shell - Std	\$ 64,516.13		16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM5B	Software License Subscription	PIW Offset Shell - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM5C	Software License Subscription	PIW RedTag Solution - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00		25.0%	
EM5D	Software License Subscription	PIW RedTag Solution - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM5E	Software License Subscription	PIW RedTag Solution - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM5F	Software License Subscription	PIW TransPromo Local - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM5G	Software License Subscription	PIW TransPromo Local - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM5H	Software License Subscription	PIW TransPromo Local - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM5J	Software License Subscription	PIW TransPromo Integ - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM5K	Software License Subscription	PIW TransPromo Integ - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM5L	Software License Subscription	PIW TransPromo Integ - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM5M	Software License Subscription	PIW Barcode - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5N	Software License Subscription	PIW IMB - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5P	Software License Subscription	PIW Integrity Solution - Entry	\$ 9,677.42	\$ 8,129.03	16.0%	\$ 1,500.00	\$ 1,125.00	25.0%	
EM5R	Software License Subscription	PIW Offset Shell - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5S	Software License Subscription	PIW RedTag Solution - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5T	Software License Subscription	PIW TransPromo Local - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5U	Software License Subscription	PIW TransPromo Integ - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL ENTRY	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL STD	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL LARGE	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL STD	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL LARGE	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	

Offerors Response
16%
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						Annual Maintenance Years 2-		
Catagoni	Description	MCDD FOLUDATAIT	Combuset Duice	9/ OFF MCDD	MACDD MANNTENIANICE*		9/ OFF MCDD	Monthly SLA
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Software License Subscription	VIP PDF In, PDF Out - Ent	\$ 96,774.19		16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	1
Software License Subscription	VIP AFPDS In, AFPDS Out -Entry	\$ 19,354.84	,	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
Software License Subscription	VIP Metacode In, Out - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
Software License Subscription	VIP PCL In, PCL Out - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
Software License Subscription	VIP PS In, PS Out - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	ı
Software License Subscription	VIP PDF In, PDF Out - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	ı
Software License Subscription	SFW ENH BASIC BNDL ENTRY UPG	\$ 9,677.42	\$ 8,129.03	16.0%	\$ 1,500.00	\$ 1,125.00	25.0%	i I
Software License Subscription	SFW ENH BNDL BASE UPGRD	\$ 13,548.00	\$ 11,380.00	16.0%	\$ -	\$ -		
Software License Subscription	SFW ENH BNDL LARGE UPGRD	\$ 19,355.00	\$ 16,258.00	16.0%	\$ -	\$ -		
Software License Subscription	SCRIPTING	\$ 2,581.00	\$ 2,168.00	16.0%	\$ -	\$ -		
Software License Subscription	VDE Control Bundle - Base	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
Software License Subscription	VDE Control Bundle - Standard	\$ 45,161.29	\$ 37,935.48	16.0%	\$ 7,000.00	\$ 5,250.00	25.0%	
Software License Subscription	VDE Control Bundle - Large	\$ 45,161.29	\$ 37,935.48	16.0%	\$ 7,000.00	\$ 5,250.00	25.0%	
Software License Subscription	VDE MERGE - Entry	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
Software License Subscription	VDE MERGE - Base	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
Software License Subscription	VDE MERGE - Standard	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
Software License Subscription	VDE MERGE - Large	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
Software License Subscription	VDE SPLIT - Entry	\$ 16,129,03	\$ 13.548.39	16.0%	\$ 2.500.00	\$ 1,875.00	25.0%	
	VDE SPLIT - Base	\$ 19.354.84	\$ 16.258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
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Software License Subscription	VDE SPLIT - Large	\$ 25,806.45	\$ 21,677.42			\$ 3,000.00	25.0%	
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Software License Subscription	OFMA Med/10K Pages	ψ			•	\$ -	25.0%	
	Software License Subscription Software License Subscription	Software License Subscription SFW ENH BASIC BNDL BASE Software License Subscription SFW ENH BASIC BNDL BASE Software License Subscription SFW ENH BASIC BNDL BASE Software License Subscription VIP AFPDS In, AFPDS Out - Base Software License Subscription VIP AFPDS In, AFPDS Out - Std VIP AFPDS In, AFPDS Out - Ent Software License Subscription VIP AFPDS In, AFPDS Out - Ent Software License Subscription VIP Metacode In, Out - Base VIP Metacode In, Out - Base Software License Subscription VIP Metacode In, Out - Ent Software License Subscription VIP PCL In, PCL Out - Base Software License Subscription VIP PCL In, PCL Out - Std VIP PCL In, PCL Out - Std Software License Subscription VIP PCL In, PCL Out - Std VIP PS In, PS Out - Base Software License Subscription VIP PS In, PS Out - Base Software License Subscription VIP PS In, PS Out - Std VIP PS In, PS Out - Base Software License Subscription VIP PDF In, PDF Out - Base VIP PDF In, PDF Out - Base VIP PDF In, PDF Out - Ent Software License Subscription VIP PDF In, PDF Out - Ent Software License Subscription VIP PDF In, PDF Out - Entry VIP AFPDS In, AFPDS Out - Entry VIP PDF In, PCL Out - Entry Software License Subscription VIP PDF In, PDF Out - Entry VIP PDF In, PCL Out - Entry Software License Subscription VIP PDF In, PCL Out - Entry Software License Subscription VIP PDF In, PDF Out - Entry Software License Subscription Software License Subscription VIP PDF In, PDF Out - Entry Software License Subscription Software License Subscription Software License Subscription Software License Subscription Software License Subscription Software License Subscription Software License Subscription Software License Subscription Software License Subscription Software License Subscription VIP PDF In, PDF Out - Entry Software License Subscription Software License Subscription Software License Subscription Software License Subscription VIP PDF In, PDF Out - Entry Software License Subscription VIP PDF In, PDF Out - Entry Software License Subscription VIP PDF In, PDF Out - Entry Software L	Software License Subscription SFW ENH BASIC BNDL BASE \$ 45,161.29	Software License Subscription SFW ENH BASIC BNDL BASE \$ 45,161.29 \$ 37,935.48	Software License Subscription	Software License Subscription SFW_ENH_BASIC_BNDL_BASE \$ 45,161.29 \$ 37,935.48 16,0% \$ 7,000.00	Category	Category

Offerors Response
16%
16%

								Annual Maintenance Years 2	-	
PCN	Category	Description	MSRP EQUIPM	IENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP	Monthly SL
EMM2	Software License Subscription	OFMA High/10K Pages	\$ 2	96.77	\$ 249.29	16.0%	\$ -	\$ -	25.0%	
EMMA	Software License Subscription	OFMA Low/10K Pieces	\$ 1,7	41.94	\$ 1,463.23	16.0%	\$ -	\$ -	25.0%	
EMMB	Software License Subscription	OFMA Med/10K Pieces	\$ 1,0	45.16	\$ 877.94	16.0%	\$ -	\$ -	25.0%	
EMMC	Software License Subscription	OFMA High/10K Pieces	\$ 5	16.13	\$ 433.55	16.0%	\$ -	\$ -	25.0%	
EMMY	Software License Subscription	OFMA Actual/10K Pages	\$ 1,4	58.06	\$ 1,224.77	16.0%	\$ -	\$ -	25.0%	
EMMZ	Software License Subscription	OFMA Actual/10K Pieces	\$ 2,6	06.45	\$ 2,189.42	16.0%	\$ -	\$ -	25.0%	
R771	Folder Inserters Production	Accounting Integr Kit -1 Meter	\$ 6	32.26	\$ 531.10	16.0%	\$ -	\$ -	25.0%	
R772	Folder Inserters Production	Accounting Integr Kit -2 Meter	\$ 7	09.68	\$ 596.13	16.0%	\$ -	\$ -	25.0%	
R773	Folder Inserters Production	Accounting Integr Kit -3 Meter	\$ 7	74.19	\$ 650.32	16.0%	\$ -	\$ -	25.0%	
R774	Folder Inserters Production	Funds Refill Kit - 1 DM1000, Shared Netw	\$ 6	32.26	\$ 531.10	16.0%	\$ -	\$ -	25.0%	
RD04	Software License Subscription	DC MCS Printer Integration SW	\$ 27,3	54.84	\$ 22,978.06	16.0%	\$ 3,180.00	\$ 2,385.00	25.0%	n/a
RD12	Software License Subscription	Smartscan Barcode Scan SW	\$ 15,4	83.87	\$ 13,006.45	16.0%	\$ 1,800.00	\$ 1,350.00	25.0%	n/a
RD17	Software License Subscription	Doc. Lifecycle Tracking - Base	\$ 28,3	87.10	\$ 23,845.16	16.0%	\$ 4,400.00	\$ 3,300.00	25.0%	
RD4Z	Software License Subscription	PI Direct Access 1 to 4 Inserters	\$ 19,3	54.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
RD5Z	Software License Subscription	PI Direct Access 5+ Inserters	\$ 32,2	58.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
RD60	Software License Subscription	Direct Reports w-Meter Report SW	\$ 7,1	22.58	\$ 5,982.97	16.0%	\$ 828.00	\$ 621.00	25.0%	n/a
RD62	Software License Subscription	DC Workstation Base SW	\$ 6,8	38.71	\$ 5,744.52	16.0%	\$ 795.00	\$ 596.25	25.0%	n/a
RD63	Software License Subscription	Auto Re-Synchronization SW	\$ 40,6	45.16	\$ 34,141.94	16.0%	\$ 4,725.00	\$ 3,543.75	25.0%	n/a
RD66	Software License Subscription	Fdr To Fdr Match-TM Merging SW	\$ 11,7	41.94	\$ 9,863.23	16.0%	\$ 1,365.00	\$ 1,023.75	25.0%	n/a
RD67	Software License Subscription	Application Support - Factory	\$ 2,3	22.58	\$ 1,950.97	16.0%	\$ -	\$ -	25.0%	n/a
RD68	Software License Subscription	Prioritized Select SW	\$ 22,1	93.55	\$ 18,642.58	16.0%	\$ 2,580.00	\$ 1,935.00	25.0%	n/a
RD69	Software License Subscription	Outsort On Account Number SW	\$ 11,0	32.26	\$ 9,267.10	16.0%	\$ 1,282.50	\$ 961.88	25.0%	n/a
RD6A	Software License Subscription	Camera Scan Kit-Output (Cognex - 9MM Lens)	\$ 12,9	03.23	\$ 10,838.71	16.0%	\$ 1,080.00	\$ 810.00	25.0%	n/a
RD6B	Software License Subscription	Camera Scan Kit-Output (Cognex - 6MM Lens)	\$ 12,9	03.23	\$ 10,838.71	16.0%	\$ 1,080.00	\$ 810.00	25.0%	n/a
RD6L	Software License Subscription	Camera Scanning Vert.Stacker -Output (Cognex)	\$ 25,8	00.00	\$ 21,672.00	16.0%	\$ 1,999.50	\$ 1,499.63	25.0%	n/a
RD6S	Software License Subscription	Integrity Report Tool	\$ 7,1	93.55	\$ 6,042.58	16.0%	\$ -	\$ -	25.0%	n/a
RD70	Software License Subscription	Insert Verification Software	\$ 7,8	06.45	\$ 6,557.42	16.0%	\$ 907.50	\$ 680.63	25.0%	n/a
RD71	Software License Subscription	Weight Verification Software	\$ 21,4	19.35	\$ 17,992.26	16.0%	\$ 2,490.00	\$ 1,867.50	25.0%	n/a
RD72	Software License Subscription	Total Weigh W- Meter Select Sw	\$ 22,1	93.55	\$ 18,642.58	16.0%	\$ 2,580.00	\$ 1,935.00	25.0%	n/a
RD73	Software License Subscription	Resettable Meter Control SW	\$ 7,1	61.29	\$ 6,015.48	16.0%	\$ 832.50	\$ 624.38	25.0%	n/a
RD78	Software License Subscription	DC Intell. Inkjet Printing - Text-Graphics	\$ 28,3	87.10	\$ 23,845.16	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	n/a
RD80	Software License Subscription	Mastertrack High Integrity SW	\$ 34,1	93.55	\$ 28,722.58	16.0%	\$ 3,975.00	\$ 2,981.25	25.0%	n/a
RD8N	Software License Subscription	DC Idle Time Control, Per Inserter	\$ 6,4	51.61	\$ 5,419.35	16.0%	\$ 1,000.00	\$ 750.00	25.0%	
RD90	Software License Subscription	Remote Service Access unit	\$ 1,4	06.45	\$ 1,181.42	16.0%	\$ 163.50	\$ 122.63	25.0%	
RD95	Software License Subscription	Output Scanning-DC Screen	\$ 10,8	38.71	\$ 9,104.52	16.0%	\$ 1,260.00	\$ 945.00	25.0%	
RD9A	Software License Subscription	Auto Job Setup	\$ 3,4	83.87	\$ 2,926.45	16.0%	\$ 405.00	\$ 303.75	25.0%	
RDB1	Folder Inserters Production	MSM to Infinity Mtr Conn. Kit-1 meter	\$ 9	67.74	\$ 812.90	16.0%	\$ -	\$ -	25.0%	
RDB2	Folder Inserters Production	MSM to Infinity Mtr Conn. Kit-2 meters	\$ 1,1	61.29	\$ 975.48	16.0%	\$ -	\$ -	25.0%	
RDB3	Folder Inserters Production	MSM to Infinity Mtr Conn. Kit-3 meters	\$ 1.2	90.32	\$ 1,083.87	16.0%	\$ -	\$ -	25.0%	

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

								Annual Maintenance Years 2-		
PCN	Category Des.	scription	MSRP EQUIPMENT	Contract	Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP	Monthly SLA
RDBV	<u> </u>	Works Base Server Pkg	\$ 24.129.03		.268.39	16.0%	\$ 2.805.00	\$ 2.103.75	25.0%	Worthing SEA
RDEV		Works Ent Server Pkg	\$ 82,580.65		,367.74	16.0%	, , , , , , , , , , , , , , , , , , , ,	\$ 6,581.25	25.0%	
RDG1		Works Base Server	\$ 17,419.35		,632.26	16.0%		\$ 1,518.75	25.0%	
RDG2	 	Works Std Server	\$ 28,387.10		,845.16	16.0%	, , , , , , , , , , , , , , , , , , , ,	\$ 2,475.00	25.0%	
RDGE		Words Ent Server	\$ 54,193.55		,522.58	16.0%		\$ 4.725.00	25.0%	
RDM1		M - 1 meter(ISC-Competitive)	\$ 9.548.39		.020.65	16.0%		\$ 832.50	25.0%	
RDM2		M for 2 meters inserter	\$ 10,193.55		,562.58		\$ 1,185.00	\$ 888.75	25.0%	
RDM3		M for 3 meters inserter	\$ 13,935.48		,705.81	16.0%		\$ 1,215.00	25.0%	
KDIVIS		M for DM series mailing mach.	Ψ 10,000.40	Ψ 11	,700.01	10.070	Ψ 1,020.00	Ψ 1,210.00	20.070	
RDM6		nectivity	\$ 8,645.16	\$ 7	,261.94	16.0%	\$ 1,005.00	\$ 753.75	25.0%	
RDN1	Folder Inserters Production Msn	n Rollup Integrity Module	51,484		43,246	16.0%	6,675	5,006	25.0%	
RDP4	Software License Subscription Inse	ert Plan-Mailrun Mgmt- Base	\$ 21,290.32	\$ 17	,883.87	16.0%	\$ 4,368.00	\$ 3,276.00	25.0%	
RDP5	Software License Subscription Inse	ert Plan-Mailrun Mgmt-Ent.	\$ 49,677.42	\$ 41	,729.03	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDP6	Software License Subscription Inse	ert Plan-Mailrun Mgmt - Std	\$ 35,483.87	\$ 29	,806.45	16.0%	\$ 7,644.00	\$ 5,733.00	25.0%	
RDPK	Software License Subscription DFV	W Shop Floor Control	\$ 14,709.68	\$ 12	,356.13	16.0%	\$ 2,031.00	\$ 1,523.25	25.0%	
RDV7	Software License Subscription Doc	Lifecycle Tracking - Ent.	\$ 70,967.74	\$ 59	,612.90	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDV8	Software License Subscription Doc	c. Lifecycle Tracking - Std	\$ 51,612.90	\$ 43	,354.84	16.0%	\$ 7,644.00	\$ 5,733.00	25.0%	
RDV9	Software License Subscription DFV	W Manifesting - Ent.	\$ 109,677.42	\$ 92	,129.03	16.0%	\$ 14,742.00	\$ 11,056.50	25.0%	
RDVA	Software License Subscription DFV	W Manifesting - Std	\$ 70,967.74	\$ 59	,612.90	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDVB	Software License Subscription DFV	W Postage Accounting-Base	\$ 28,387.10	\$ 23	,845.16	16.0%	\$ 3,931.00	\$ 2,948.25	25.0%	
RDVC	Software License Subscription DFV	W Postage Accounting - Ent.	\$ 70,967.74	\$ 59	,612.90	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDVD	Software License Subscription DFV	W Postage Accounting - Std	\$ 49,677.42	\$ 41	,729.03	16.0%	\$ 5,897.00	\$ 4,422.75	25.0%	
RDVE	Software License Subscription DFV	W Productivity Reports-Base	\$ 28,387.10	\$ 23	,845.16	16.0%	\$ 3,931.00	\$ 2,948.25	25.0%	
RDVF	Software License Subscription DFV	W Productivity Reports-Ent.	\$ 70,967.74	\$ 59	,612.90	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDVG	Software License Subscription DFV	W Productivity Reports-Std	\$ 42,580.65	\$ 35	,767.74	16.0%	\$ 5,897.00	\$ 4,422.75	25.0%	
RDVH	Software License Subscription DFV	W Platform Software - Base	\$ 25,806.45	\$ 21	,677.42	16.0%	\$ 3,822.00	\$ 2,866.50	25.0%	
RDVJ	Software License Subscription DFV	W Platform Software - Ent.	\$ 83,870.97	\$ 70	,451.61	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDVK	Software License Subscription DFV	W Platform Software - Std	\$ 58,064.52	\$ 48	,774.19	16.0%	\$ 8,299.00	\$ 6,224.25	25.0%	
RDVL	Software License Subscription DFV	W Production Workflow - Base	\$ 64,516.13	\$ 54	,193.55	16.0%	\$ 8,736.00	\$ 6,552.00	25.0%	
RDVM	Software License Subscription DFV	W Production Workflow - Ent.	\$ 129,032.26	\$ 108	,387.10	16.0%	\$ 14,742.00	\$ 11,056.50	25.0%	
RDVN	Software License Subscription DFV	W Production Workflow - Std	\$ 96,774.19	\$ 81	,290.32	16.0%	\$ 12,012.00	\$ 9,009.00	25.0%	
SDDD	Software License Subscription DRS	S Annual License (Smartmatch)	\$ 4,186.45	\$ 3	,516.62	16.0%	\$ -	\$ -	25.0%	
SR07	Software License Subscription Ann	n. Lic. Fee, WABCR-only	\$ 10,954.84	\$ 9	,202.06	16.0%	\$ -	\$ -	25.0%	
SR1B	Software License Subscription SW	-24K Plat OCR w/DRS	\$ 122,270.97	\$ 88	,646.45	16.0%	\$ -	\$ -	25.0%	
SR1F	Software License Subscription SW	/-36K SIL OCR I/O No DRS	\$ 186,064.52	\$ 134	,896.77	16.0%	\$ -	\$ -	25.0%	
SR1J	Software License Subscription SW-	/-24K SIL OCR I/O No DRS	\$ 139,548.39	\$ 101	,172.58	16.0%	\$ -	\$ -	25.0%	
SR1S	Software License Subscription SW	-24K SIL OCR Out No DRS	\$ 102,335.48	\$ 74	,193.23	16.0%	\$ -	\$ -	25.0%	
SR1T	Software License Subscription SW	-24K SIL OCR In No DRS	\$ 79,741.94	\$ 57	,812.90	16.0%	\$ -	\$ -	25.0%	
SR1U		/-36K Plat OCR w/DRS	\$ 144,864.52	\$ 105	,026.77	16.0%	\$ -	\$ -	25.0%	
SR25		24K SIL OCR In No DRS	\$ 15,057.94		,917.00	16.0%	\$ -	\$ -	25.0%	
SR25		24K SIL OCR In No DRS	\$ 15,057.94		,648.67	16.0%	\$ -	\$ -	25.0%	
SR28	Software License Subscription Lic 2	24K SIL OCR I/O No DRS	\$ 19,851.61	\$ 14	,392.42	16.0%	\$ -	\$ -	25.0%	
SR28	·	24K SIL OCR I/O No DRS	\$ 19,851.61		,675.35	16.0%	\$ -	\$ -	25.0%	

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

									Annual Maintenance Years 2-		
PCN	Category	Description	MSRP	EQUIPMENT	Co	ontract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP	Monthly SLA
SR2B	Software License Subscription	Lic 36K SIL OCR I/O No DRS	\$		\$	15,725.48		\$ -	\$ -	25.0%	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
SR2B	Software License Subscription	Lic 36K SIL OCR I/O No DRS	\$	21,690,32	\$	18,219,87	16.0%	\$ -		25.0%	
SR4U	Software License Subscription	Lic 13K SIL OCR Out No DRS	\$	12,322.58	\$	8,933.87	16.0%	\$ -	-	25.0%	
SR4U	Software License Subscription	Lic 13K SIL OCR Out No DRS	\$	12,322.58	\$	10,350.97	16.0%		\$ -	25.0%	
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	\$	12.322.58	\$	8.933.87	16.0%	\$ -	-	25.0%	
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	\$	12,322.58	\$	10,350.97	16.0%		\$ -	25.0%	
SR4W	Software License Subscription	Lic 13K SIL OCR I/O No DRS	\$	17,109.68	\$	12,404.52	16.0%		\$ -	25.0%	
SR4W	Software License Subscription	Lic 13K SIL OCR I/O No DRS	\$	17,109.68	\$	14,372.13	16.0%	\$ -	\$ -	25.0%	
SR4X	Software License Subscription	Lic 13K Plat OCR w/DRS	\$	17,793.55	\$	12,900.32	16.0%	\$ -	\$ -	25.0%	
SR4X	Software License Subscription	Lic 13K Plat OCR w/DRS	\$	17.793.55	\$	14.946.58	16.0%	\$ -	\$ -	25.0%	
SR8S	Software License Subscription	SW for Add'l Sorter, Full Service IMB	\$	24,516.13	\$	17,774.19	16.0%	\$ -	\$ -	25.0%	
SR8V	Software License Subscription	SW for CSA, Full Service IMB	\$	25,677.42	\$	18,616.13	16.0%	\$ -	\$ -	25.0%	
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	\$	9,580.65	\$	6,945.97	16.0%	\$ -	\$ -	25.0%	
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	\$	9,580.65	\$	6,945.97	16.0%	\$ -	\$ -	25.0%	
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	\$	9,580.65	\$	8,047.74	16.0%		\$ -	25.0%	
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	\$	1,612.90	\$	1,169.35	16.0%	\$ -	\$ -	25.0%	
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	\$	1,612.90	\$	1,169.35	16.0%	\$ -	\$ -	25.0%	
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	\$	1,612.90	\$	1,354.84	16.0%	\$ -	\$ -	25.0%	n/a
SR9Z	Software License Subscription	SW- EZ Flats BPM Parcel	\$	8,387.00	\$	6,080.58	16.0%	\$ -	\$ -	25.0%	
SRAR	Software License Subscription	SW-36K SIL OCR Out No DRS	\$	124,929.03	\$	90,573.55	16.0%	\$ -	\$ -	25.0%	
SRAW	Software License Subscription	SW-Read/Write 24K	\$	79,741.94	\$	57,812.90	16.0%	\$ -	\$ -	25.0%	
SRB4	Software License Subscription	SW-36K SIL OCR In No DRS	\$	112,967.74	\$	81,901.61	16.0%	\$ -	\$ -	25.0%	
SRBE	Software License Subscription	1M Addresscript Clicks	\$	23,258.06	\$	19,536.77	16.0%	\$ -	\$ -	25.0%	n/a
SRBF	Software License Subscription	500K Addresscript Clicks	\$	12,958.06	\$	10,884.77	16.0%	\$ -	\$ -	25.0%	n/a
SRBG	Software License Subscription	250K Addresscript Clicks	\$	6,645.16	\$	5,581.94	16.0%	\$ -	\$ -	25.0%	n/a
SRBH	Software License Subscription	50K Addresscript Clicks	\$	1,528.39	\$	1,283.85	16.0%	\$ -	\$ -	25.0%	n/a
SRDL	Software License Subscription	Ann. Lic. Fee, FastForward	\$	28,468.39	\$	23,913.45	16.0%	\$ -	\$ -	25.0%	n/a
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	\$	19,851.61	\$	14,392.42	16.0%	\$ -	\$ -	25.0%	
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	\$	19,851.61	\$	16,675.35	16.0%	\$ -	\$ -	25.0%	n/a
SRJP	Software License Subscription	SW-13K Plat OCR w/DRS	\$	73,096.77	\$	52,995.16	16.0%	\$ -	\$ -	25.0%	
SRJZ	Software License Subscription	SW 13K SIL OCR Out No DRS	\$	53,161.29	\$	38,541.94	16.0%	\$ -	\$ -	25.0%	
SRK6	Software License Subscription	SW-13K SIL OCR In No DRS	\$	46,516.13	\$	33,724.19	16.0%	\$ -	\$ -	25.0%	
SRKH	Software License Subscription	SW-13K SIL OCR I/O No DRS	\$	73,096.77	\$	52,995.16	16.0%	\$ -	\$ -	25.0%	
SRMW	Software License Subscription	Lic Fee, Move Update	\$	5,477.42	\$	3,971.13	16.0%	\$ -	\$ -	25.0%	
SRMW	Software License Subscription	Lic Fee, Move Update	\$	5,477.42	\$	3,971.13	16.0%	\$ -	\$ -	25.0%	
SRMW	Software License Subscription	Lic Fee, Move Update	\$	5,477.42	\$	4,601.03	16.0%	\$ -	\$ -	25.0%	n/a
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	\$	3,987.10	\$	2,890.65	16.0%	\$ -	\$ -	25.0%	
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	\$	3,987.10	\$	2,890.65	16.0%	\$ -	\$ -	25.0%	
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	\$	3,987.10	\$	3,349.16	16.0%	\$ -	\$ -	25.0%	n/a
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	\$	12,387.10	\$	8,980.65	16.0%	\$ -	\$ -	25.0%	
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	\$	12,387.10	\$	8,980.65	16.0%	\$ -	\$ -	25.0%	
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	\$	12,387.10	\$	10,405.16	16.0%	\$ -	\$ -	25.0%	n/a

Offerors Response
16%
16%

								Annual Maintenance Years 2-		ſ
PCN	Category	escription	MSRP EQUIPME	NT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP	Monthly SLA
SRNY	Software License Subscription Lic	ic Fee, Standard Parcels	\$ 1,612	2.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	1
SRNY	Software License Subscription Lic	ic Fee, Standard Parcels	\$ 1,612	2.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	1
SRNY	Software License Subscription Lic	ic Fee, Standard Parcels	\$ 1,612	2.90	\$ 1,354.84	16.0%	\$ -	\$ -	25.0%	n/a
SRNZ	Software License Subscription SN	W- EZ Flats Std Parcel	\$ 9,032	2.00	\$ 6,548.20	16.0%	\$ -	\$ -	25.0%	
SRUH	Software License Subscription Lie	ic, UMove Gov't	\$ 7,818	3.06	\$ 5,668.10	16.0%	\$ -	\$ -	25.0%	1
SRUH	Software License Subscription Lic	ic, UMove Gov't	\$ 7,818	3.06	\$ 6,567.17	16.0%	\$ -	\$ -	25.0%	n/a
SRVP		ic 24K SIL OCR Out No DRS	\$ 15,058	3.06	\$ 10,917.10	16.0%	\$ -	\$ -	25.0%	1
SRVP	Software License Subscription Lic	ic 24K SIL OCR Out No DRS	\$ 15,058	3.06	\$ 12,648.77	16.0%	\$ -	\$ -	25.0%	n/a
SRVR	Software License Subscription Lic	ic 36K Plat OCR w/DRS	\$ 21,689	.81	\$ 15,725.11	16.0%	\$ -	\$ -	25.0%	1
SRVR	Software License Subscription Lie	ic 36K Plat OCR w/DRS	\$ 21,689	.81	\$ 18,219.44	16.0%	\$ -	\$ -	25.0%	n/a
SRVS	Software License Subscription Lie	ic 36K SIL OCR Out No DRS	\$ 17,793	.55	\$ 12,900.32	16.0%	\$ -	\$ -	25.0%	
SRVS	Software License Subscription Lie	ic 36K SIL OCR Out No DRS	\$ 17,793		\$ 14.946.58	16.0%	\$ -	\$ -	25.0%	n/a
SRVT		ic Read/Write 24K	\$ 12,322		\$ 8,933.87	16.0%	\$ -	\$ -	25.0%	1
SRVT	Software License Subscription Lie	ic Read/Write 24K	\$ 12.322	.58	\$ 10.350.97	16.0%	\$ -	\$ -	25.0%	n/a
SRVU		ic 36K SIL OCR In No DRS	\$ 17,793	.55	\$ 12,900.32	16.0%	•	\$ -	25.0%	1
SRVU		ic 36K SIL OCR In No DRS	\$ 17,793	.55	\$ 14,946.58	16.0%	\$ -	\$ -	25.0%	n/a
SRVY		ic 2K Plat OCR w/DRS	\$ 16,492	.90	\$ 11,957.35	16.0%	\$ -	\$ -	25.0%	ſ
SRVY		ic 2K Plat OCR w/DRS	\$ 16,492		\$ 13,854.04	16.0%	•	\$ -	25.0%	n/a
SRVZ	Software License Subscription Lie	ic Parascript 20K Clicks	\$ 54	.94	\$ 392.90	16.0%	\$ -	\$ -	25.0%	ſ
SRVZ		ic Parascript 20K Clicks	\$ 54	.94	\$ 455.23	16.0%	\$ -	\$ -	25.0%	n/a
SRYC	Software License Subscription E2	ZFlats 1st Class Parcels SW	\$ 8.387	.10	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	ſ
SRYD		ZFlats Priority Mail SW	\$ 8,387	1.10	\$ 6,080.65	16.0%	•	\$ -	25.0%	1
SRZA	·	nnual Lic, 2K RAF Platinum	\$ 10,000	_	\$ 8,400.00	16.0%	\$ -	\$ -	25.0%	n/a
SRZB		FW-Parascript 20k Clicks	\$ 7,419	_		16.0%	\$ -	\$ -	25.0%	n/a
SRZE	·	Z Flats 1st Class Flats SW		_	\$ -	16.0%		\$ -	25.0%	
SRZF		Z Flats Std Class Flats SW	\$ 1,612	2.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	1
SRZG	Software License Subscription E2	Z Flats Bnd Printed Matter SW	\$ 1,612	2.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	ſ
SRZH	Software License Subscription Lie	ic Fee, EZ Flats 1st Cl Parcels	\$ 1,612	2.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	1
SRZH	Software License Subscription Lic	ic Fee, EZ Flats 1st Cl Parcels	\$ 1,612	2.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	ſ
SRZH	Software License Subscription Lic	ic Fee, EZ Flats 1st Cl Parcels	\$ 1,612	2.90	\$ 1,354.84	16.0%	\$ -	\$ -	25.0%	n/a
SRZL	Software License Subscription 2k	K Plat Inbound, OCR SW	\$ 12,903	.23	\$ 9,354.84	16.0%	\$ -	\$ -	25.0%	ſ
SRZN	Software License Subscription E2	Z Flats IB Application	\$ 6,45	.61	\$ 5,419.35	16.0%	\$ -	\$ -	25.0%	n/a
SRZR		K Plat Combo, OCR SW	\$ 22,580	.65	\$ 16,370.97	16.0%	\$ -	\$ -	25.0%	
SRZT		Z Flats Combo Application	\$ 14,838	3.71	\$ 12,464.52	16.0%	\$ -	\$ -	25.0%	n/a
SRZV		ic Fee, EZ Flats Priority Mail	\$ 1,612	2.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	1
SRZV	Software License Subscription Lie	ic Fee, EZ Flats Priority Mail	\$ 1,612	2.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	ſ
SRZV	·	ic Fee, EZ Flats Priority Mail	\$ 1,612	_	\$ 1,354.84	16.0%	\$ -	\$ -	25.0%	n/a
SRZW		ZFlats 1st Class Flats SW	\$ 8,387	.10	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	ſ
SRZX	·	ZFlats Std Cl Flats SW	\$ 8,387	_	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	
SRZY		ZFlats Bnd Prntd Mtr SW	\$ 8,387	_	\$ 6,080.65	16.0%	•	\$ -	25.0%	
Y3T0	·	ic Fee, iSite Area Scan Camera	\$ 2,709	_	\$ 2,276.13	16.0%		\$ -	25.0%	n/a
Y3T0		ic Fee iSite Area Scan Cam 640x480	\$ 2,709	_	\$ 2,276.13	16.0%		\$ -	25.0%	

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

							Annual Maintenance Years 2-		
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP	Monthly SLA
Y3T1	Software License Subscription	Lic Fee, iSite Line Scan Camera	\$ 3,096.77	\$ 2,601.29	16.0%	\$ -	\$ -	25.0%	n/a
Y3T2	Software License Subscription	Lic Fee, Add'l Area Scan Camera	\$ 774.19	\$ 650.32	16.0%	\$	\$ -	25.0%	n/a
Y3T3	Software License Subscription	Lic Fee, Tracking Module	\$ 1,019.35	\$ 856.26	16.0%	\$ -	\$ -	25.0%	n/a
Y3T4	Software License Subscription	Lic Fee, Image Archive	\$ 238.71	\$ 200.52	16.0%	\$ -	\$ -	25.0%	n/a
Y3T5	Software License Subscription	Lic Fee iData Repair / System	\$ 2,338.06	\$ 1,963.97	16.0%	\$ -	\$ -	25.0%	n/a
Y3T6	Software License Subscription	Lic Fee, iDataRepair Lite	\$ 1,380.65	\$ 1,159.74	16.0%	\$ -	\$ -	25.0%	n/a
Y3T7	Software License Subscription	Lic Fee, iDataView	\$ 2,032.26	\$ 1,707.10	16.0%	\$	\$ -	25.0%	n/a
Y3T8	Software License Subscription	Lic Fee, iData Printer Interfacing	\$ 258.06	\$ 216.77	16.0%	\$ -	\$ -	25.0%	n/a
Y3T9	Software License Subscription	Lic Fee LineScan Camera 2k	\$ 1,096.77	\$ 921.29	16.0%	\$	\$ -	25.0%	n/a
Y3TA	Software License Subscription	Lic Fee LineScan Camera 4k	\$ 1,290.32	\$ 1,083.87	16.0%	\$ -	\$ -	25.0%	n/a
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/system	\$ 6,220.65	\$ 5,225.34	16.0%	\$ -	\$ -	25.0%	n/a
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/system	\$ 6,220.65	\$ 5,225.34	16.0%	\$ -	\$ -	25.0%	n/a
Y3TC	Software License Subscription	Lic Fee, iData Repair Opt 2/seat	\$ 1,175.48	\$ 987.41	16.0%	\$ -	\$ -	25.0%	n/a
Y3TC	Software License Subscription	Lic Fee, iData Repair Opt 2/seat	\$ 1,175.48	\$ 987.41	16.0%	\$ -	\$ -	25.0%	n/a

Envelope Addressing System, Ink Jet, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-		
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP	Monthly SLA
Y3C7	Addressing Production	MCS 4" Array System 2" + 2" Heads	34,194	29,065	15.0%	6,008	5,708	5.0%	
Y3CD		Industrial Mount For Screen- Keyboard	1,935	1,645	15.0%	-	-		
FLY7	Addressing Production	Speed Sort 9'	7,871	6,690	15.0%	-	-		
Y3C5	Addressing Production	S-800 Near IR Dryer-9000 Watt	9,677	8,226	15.0%		-		
Y3FN	Addressing Production	56" Flexible Inkjet Transport	13,871	11,790	15.0%	-	-		
Y3FT	Addressing Production	30" Dryer bases - Hi Temp	3,355	2,852	15.0%	-	-		
Y3CZ	Addressing Production	6' Feedmax	11,516	9,789	15.0%	-	-		

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper) Percentage (%) Discount off Mailing	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category Des	cription	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
SD2C	Pre-sorting Equipment, Production POS	STAL+ 1D-2D ENHCD WABCR	1,613	1,170	27.5%	-	-	
SD2D	Pre-Sorting Equipment Production 1D/2	2D Enhanced WABCR	7,742	5,613	27.5%	1,500	1,425	5.0%
SD3D	Pre-Sorting Equipment Production 3D I	Measurement Option	11,496	8,335	27.5%	-	-	5.0%
SDA0	Pre-Sorting Equipment Production MT3	3.0 Tray Tag Printer - Dom	2,865	2,077	27.5%	193	183	5.0%
SDC0	Pre-Sorting Equipment Production Auto	omatic Feeder	110,243	79,926	27.5%	9,124	8,668	5.0%
SDC2	Pre-Sorting Equipment Production Mar	nual Feeder Master	54,693	39,653	27.5%	2,739	2,602	5.0%
SDC3	Pre-Sorting Equipment Production Mar	nual Feeder Secondary	19,803	14,357	27.5%	٠	-	5.0%
SDD0	Pre-Sorting Equipment Production Can	nera Section	172,774	125,261	27.5%	11,448	10,876	5.0%
SDD2	Pre-Sorting Equipment Production WO	F Scale option	52,497	38,060	27.5%	4,345	4,128	5.0%
SDD3	Pre-Sorting Equipment Production No S	Scale option	3,429	2,486	27.5%		-	5.0%
SDD4	Pre-Sorting Equipment Production Dela	ay Section	33,152	24,035	27.5%	2,195	2,085	5.0%
SDD7	Pre-Sorting Equipment Production DRS	S, 8K Incoming	12,903	9,355	27.5%		-	5.0%
SDDA	Pre-sorting Equipment, Production ANN	N LIC 8K PLAT DRS				4,584	4,355	5.0%
SDDD	Pre-sorting Equipment, Production SFV	W-8K PLAT DRS	4,187	3,036	27.5%	4,584	4,355	5.0%
SDE0		put Section	22,594	16,380	27.5%	٠	-	5.0%
SDE1	Pre-sorting Equipment, Production DMS	550 DIGITAL MAIL SYS	58,710	42,565	27.5%	-	-	
SDE2	Pre-Sorting Equipment Production Lab	eler Section, incl Printer	60,471	43,841	27.5%	5,005	4,755	5.0%
SDE3	Pre-Sorting Equipment Production InkJ	Jet Print Section, incl. Printer	60,471	43,841	27.5%	2,104	1,999	5.0%
SDE4	Pre-sorting Equipment, Production High	h Capacity Ink System	12,903	9,355	27.5%	900	855	5.0%
		ifier Area Scan Section, incl.						
SDE7	5 1 1	nera	20,600	14,935	27.5%	1,705	1,620	5.0%
SDE9		ndard Cabinet Blower	3,156	2,288	27.5%	105	100	5.0%
SDF0	0 1 1	np, plus Last Stacker Kit	68,088	49,364	27.5%	3,575	3,396	5.0%
SDF2	5 1 1	ding Stacker Section	39,206	28,425	27.5%	3,245	3,083	5.0%
SDF4	ŭ , ,	iling Stacker Section	39,206	28,425	27.5%	3,245	3,083	5.0%
SDG0		Tub Conveyors	3,987	2,891	27.5%	-	-	5.0%
SDG1		vity Output Conveyor	997	723	27.5%	-	-	5.0%
SDG2	Pre-Sorting Equipment Production Left	Turn Powered Output Conveyor	11,297	8,190	27.5%	-	-	5.0%
SDG3	Pre-Sorting Equipment Production Righ	ht Turn Powered Output Conveyor	11.297	8,190	27.5%	-	_	5.0%
SDG4		AVITY OUTPUT CONVEYOR	12,903	9,355	27.5%	900	855	5.0%
SDG5		o Tub Set of 3 Pockets	10,965	7,949	27.5%	2,599	2,469	5.0%
SDG6	0 1 1	Label terminal	9,659	7,003	27.5%	-	-	5.0%
SDG7	5 1 1	CK RACK	12,903	9,355	27.5%	900	855	5.0%
SDG8	Ü 1 1 ,	tributed Label printers	3,655	2,650	27.5%	385	366	5.0%
SDH0	5 1 1	reme Environment Package	22,461	16.284	27.5%	-	-	5.0%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper) Percentage (%) Discount off Mailing	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
SDJ0	Pre-sorting Equipment, Production	LIC 8K PLAT OCR OUT INTL				9,888	9,394	5.0%
SDJ1	Pre-sorting Equipment, Production	DM800I 190 W MAIL SYS	12,903	9,355	27.5%	-	-	
SDJA	Pre-sorting Equipment, Production	Private Post Software	8,387	6,081	27.5%		-	
SDJB	Pre-sorting Equipment, Production	SW US STD OUTGOING	12,903	9,355	27.5%	-	-	
SDLB	Pre-sorting Equipment, Production	VariSort Labeler, 60Hz	60,471	43,842	27.5%	5,005	4,755	5.0%
SDMM	Pre-Sorting Equipment Production	Machine Status Monitor	1,362	987	27.5%	-	-	5.0%
		Internal RDX Drive to use Acronis						
SDSE	Pre-sorting Equipment, Production	Backup Software	1,419	1,029	27.5%	-	-	
SL11	Pre-sorting Equipment, Production	OCR, Silver 18	24,720	17,922	27.5%	5,794	5,504	5.0%
SLA1	Pre-sorting Equipment, Production	Lic Fee, WABCR				3,000	2,850	5.0%
SLAA	Pre-sorting Equipment, Production	Lic Fee, OCR Platinum 18				7,957	7,559	5.0%
SLAB	Pre-sorting Equipment, Production	Lic Fee, OCR Platinum 12				6,296	5,981	5.0%
SLAC	Pre-sorting Equipment, Production	Lic Fee, OCR Silver 18				5,794	5,504	5.0%
SLAD	Pre-sorting Equipment, Production	Lic Fee, OCR Silver 12				4,635	4,403	5.0%
SLAE	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Platinum 12				5,163	4,905	5.0%
SLAF	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Platinum 18				5,717	5,431	5.0%
SLAG	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Silver 12				5,163	4,905	5.0%
SLAH	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Silver 18				5,717	5,431	5.0%
SLAJ	Pre-sorting Equipment, Production	Lic Fee, Relia-Vote				6,600	6,270	5.0%
SLAK	Pre-sorting Equipment, Production	Lic Fee, Interface UMOVE				4,250	4,038	5.0%
SLAS	Pre-sorting Equipment, Production	Auto Signature Verification	1,329	964	27.5%			
SLCK	Pre-sorting Equipment, Production	Checkbox detection or no signature SW, RV	1,548	1,123	27.5%		-	
SLDK	Pre-sorting Equipment, Production	Doubles Detector, Standard	9,806	7,109	27.5%	-	-	
SLP3	Pre-sorting Equipment, Production	Spare Parts Kit, Domestic				15,806	15,016	5.0%
SLP4	Pre-sorting Equipment, Production	Consumable Parts Kit, Black				1,935	1,839	5.0%
SLP5	Pre-sorting Equipment, Production	Extended Parts Support Domestic				12,903	12,258	5.0%
SLR6	Pre-sorting Equipment, Production	U-Turn Kit, Reliant 60hz	11,935	8,653	27.5%	-	-	
SLR8	Pre-sorting Equipment, Production	Internal Air Compressor	2,645	1,918	27.5%	-	-	
	<u> </u>	Doubles Detector-L, Extended						
SLR9	Pre-sorting Equipment, Production	Transport	9,806	7,109	27.5%	-	-	
SLRA	Pre-sorting Equipment, Production	Imaje Position 3, Imb	18,710	13,565	27.5%	-	-	
SLRB	Pre-sorting Equipment, Production	Imaje Position 3b, Umove/Endorsement	18,710	13,565	27.5%	-	-	
SLS3	Pre-sorting Equipment, Production	Incoming Software	968	702	27.5%	-	-	
SLS4	Pre-sorting Equipment, Production	Outgoing Software	1,548	1,123	27.5%	-	-	

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper) Percentage (%) Discount off Mailing	15%
Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
SLS5	Pre-sorting Equipment, Production	OCR, Platinum 18	43,837	31,782	27.5%	7,957	7,559	5.0%
SLS6	Pre-sorting Equipment, Production	Smartmatch Platinum 18				5,717	5,431	5.0%
SLS7	Pre-sorting Equipment, Production	Smartmatch Silver 12				5,163	4,905	5.0%
SLS8	Pre-sorting Equipment, Production	Smartmatch Silver 18				5,717	5,431	5.0%
SLS9	Pre-sorting Equipment, Production	Reliavote Interface Software	1,290	936	27.5%	-	-	
SLSA	Pre-sorting Equipment, Production	UMOVE Interface Kit	6,645	4,818	27.5%		-	
SLSM	Pre-sorting Equipment, Production	Smartmatch Platinum 12	6,427	4,660	27.5%	5,163	4,905	5.0%
SLSY	Pre-sorting Equipment, Production	Stacker, 60 Hz DS Reliant	23,871	17,306	27.5%	-	-	
		Transport (Includes transport, camera, workstation						
SLV0	Pre-Sorting Equipment Production	computer touch screen monitor)	127,742	92,613	27.5%	5,784	5,495	5.0%
SLV1	Pre-Sorting Equipment Production	Binarizer	3,642	2,640	27.5%	-	-	5.0%
SLV2	Pre-Sorting Equipment Production	WABCR	5,827	4,225	27.5%	-	-	5.0%
SLVA	Pre-Sorting Equipment Production	Hand Scanner (1D)	710	515	27.5%	75	71	5.0%
SLVB	Pre-Sorting Equipment Production	Barcode Verifier (Postnet / IMB Verifier)	12.258	8.887	27.5%	613	582	5.0%
JLVB	Fre-Sorting Equipment Froduction	Separator Card (Currently handled via		0,007	21.370	013	302	3.076
SLVC	Pre-Sorting Equipment Production	software)	3,516	2,549	27.5%	170	162	5.0%
SLVD	Pre-sorting Equipment, Production	Back Barcode Verifier (Postnet / IMB Verifier) Blk	12,258	8,888	27.5%	613	582	5.0%
SLVE	Pre-sorting Equipment, Production	Back Barcode Verifier (Postnet / IMB Verifier) Fluor	12,258	8,888	27.5%	613	582	5.0%
SLVF	Pre-sorting Equipment, Production	PB 4.8" Verifier w/cam, Front	40,000	29,000	27.5%	-	-	
SLVG	Pre-sorting Equipment, Production	PB 4.8" Verifier without camera, Front	36,129	26,194	27.5%	-	-	
SLVH	Pre-sorting Equipment, Production	Help Desk, Std In/Out				6,452	6,130	5.0%
SLVJ	Pre-sorting Equipment, Production	Back Printer Assy (Jet Engine, 3-Pen Printer)	17,419	12,629	27.5%	784	745	5.0%
SLVK	Pre-sorting Equipment, Production	Back Printer Assy (Jet Engine, Fluorescent)	16,129	11,694	27.5%	801	761	5.0%
SLVL	Pre-sorting Equipment, Production	Tray Tag Printer (PB Citizen)	1,355	983	27.5%	63	60	5.0%
SLVM	Pre-sorting Equipment, Production	Selective Opener	26,452	19,178	27.5%	1,655	1,572	5.0%
SLVN	Pre-sorting Equipment, Production	BLOWER ASSEMBLY, 60HZ	916	665	27.5%	46	44	5.0%
SLVP	Pre-Sorting Equipment Production	Front/Back Printer Assy (Jet Engine, 3-Pen Printer)	17,419	12,629	27.5%	784	745	5.0%
SLVR	Pre-Sorting Equipment Production	Router	520	377	27.5%	-	-	5.0%
SLVS	Pre-Sorting Equipment Production	Stacker Section (4 bins per section)	11,935	8,653	27.5%	995	945	5.0%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper) Percentage (%) Discount off Mailing	15%
Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
SLVT	Pre-Sorting Equipment Production	Thickness Measurement	4,452	3,228	27.5%	225	214	5.0%
SLVU	Pre-Sorting Equipment Production	Tray Tag Printer	1,677	1,216	27.5%	192	182	5.0%
SLVX	Pre-sorting Equipment, Production	In-line Scale Module	76,774	55,662	27.5%	4,158	3,950	5.0%
SLVY	Pre-sorting Equipment, Production	Aliby Scale Kit	5,097	3,696	27.5%	250	238	5.0%
SLVZ	Pre-sorting Equipment, Production	Extension Module	12,903	9,355	27.5%	650	618	5.0%
SR04	Pre-Sorting Equipment Production	ST Pocket Section - Dom	21,069	15,275	27.5%	1,243	1,181	5.0%
SR07	Pre-sorting Equipment, Production	ANN LIC WABCR/PSTNT BRCD				16,480	15,656	5.0%
SR08	Pre-Sorting Equipment Production	WABCR-only (no MLOCR)	10,632	7,708	27.5%	-	-	5.0%
SROC	Pre-sorting Equipment, Production	Image Archiving	7,742	5,613	27.5%	-	-	
SROY	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS	23,226	16,839	27.5%	1,620	1,539	5.0%
SROZ	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS, WITH PC	25,871	18,757	27.5%	1,805	1,715	5.0%
SR1B	Pre-sorting Equipment, Production	SFW-24K PLAT OCR W/DRS	97,277	70,526	27.5%	-	-	
SR1F	Pre-sorting Equipment, Production	SFW-36K SIL OCR IO NO DRS	186,066	134,898	27.5%	-	-	
SR1J	Pre-sorting Equipment, Production	SFW-24K SIL OCR IO NO DRS	139,548	101,172	27.5%	-	-	
SR1M	Pre-Sorting Equipment Production	Imaje Bar Code, Printer POS 4	23,790	17,248	27.5%	1,712	1,626	5.0%
SR1S	Pre-sorting Equipment, Production	SW-24K SIL OCR OUT NO DRS	102,335	74,193	27.5%	-	-	
SR1T	Pre-sorting Equipment, Production	SFW-24K SIL OCR IN NO DRS	79,743	57,814	27.5%	-	-	
SR1U	Pre-sorting Equipment, Production	SFW-36K PLAT OCR WDRS	121,965	88,425	27.5%	-	-	
SR25	Pre-sorting Equipment, Production	LIC 24K SIL OCR IN NO DRS	-	-		11,670	11,087	5.0%
SR2B	Pre-sorting Equipment, Production	LIC 36K SIL OCR IO NO DRS	-	-		16,810	15,970	5.0%
SR2C	Pre-Sorting Equipment Production	WABCR in conjunction w/MLOCR	10,898	7,901	27.5%	-	-	5.0%
SR2H	Pre-sorting Equipment, Production	TRAY TAG PRINTER FOR MULT	2,866	2,078	27.5%	302	287	5.0%
SR2R	Pre-Sorting Equipment Production	ST Selective letter Opener	31,065	22,522	27.5%	1,769	1,681	5.0%
SR2S	Pre-Sorting Equipment Production	RDS	3,806	2,759	27.5%	254	241	5.0%
SR2V	Pre-sorting Equipment, Production	SUPPORT LEVEL 1 HELPDESK				10,000	9,500	5.0%
SR30	Pre-sorting Equipment, Production	IMAJE PRINTER	23,791	17,249	27.5%	1,712	1,626	5.0%
SR3C	Pre-Sorting Equipment Production	IMB Kit OlyII Std-Imj FW	23,097	16,745	27.5%	-	-	5.0%
SR3D	Pre-Sorting Equipment Production	IMB Kit OLY I, Std-Imj FW	23,097	16,745	27.5%	-	-	5.0%
SR3E	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra	23,097	16,745	27.5%	-	-	5.0%
SR3G	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70	46,323	33,584	27.5%	-	-	5.0%
SR3K	Pre-Sorting Equipment Production	IMB Kit Exemplar B w/VPC37	14,065	10,197	27.5%	-	-	5.0%
SR3M	Pre-Sorting Equipment Production	IMB Kit Olyll Std-Imj FW GE	33,419	24,229	27.5%	-	-	5.0%
SR3N	Pre-Sorting Equipment Production	IMB Kit OLY I Std-Imj FW GE	33,419	24,229	27.5%	-	-	5.0%
SR3P	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra GE	33,419	24,229	27.5%	-	-	5.0%

Pre-sorting Equipment, Production	Offerors Response
	•
All products offered for this category of equipment shall meet or exceed the listed specifications with this	
Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing	
Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials	
maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	-
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	-
Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
SR3S	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70 GE	56,645	41,068	27.5%	-	-	5.0%
SR3W	Pre-Sorting Equipment Production	Barcode Reader	9,702	7,034	27.5%	698	663	5.0%
SR3Z	Pre-Sorting Equipment Production	Barcode Reader with Grading	20,025	14,518	27.5%	1,552	1,474	5.0%
SR4H	Pre-Sorting Equipment Production	IMB Kit OLYII IMB Opt - Imj FW	23,097	16,745	27.5%	-	-	5.0%
SR4J	Pre-Sorting Equipment Production	IMB Kit Oly I IMB, Std Trident	23,097	16,745	27.5%	-	-	5.0%
SR4K	Pre-Sorting Equipment Production	IMB Kit OlyII Std Trident GE	33,419	24,229	27.5%	-	-	5.0%
SR4L	Pre-Sorting Equipment Production	IMB Kit Oly I Std Trident GE	33,419	24,229	27.5%	-	-	5.0%
SR4P	Pre-Sorting Equipment Production	IMB Kit PTI Explr, IMB Option	46,323	33,584	27.5%	-	-	5.0%
SR4S	Pre-Sorting Equipment Production	IMB Kit PTI Explr, Option GE	56,645	41,068	27.5%	-	-	5.0%
SR4U	Pre-sorting Equipment, Production	LIC 13K SIL OCR OB NO DRS	-	-		9,551	9,073	5.0%
SR4V	Pre-sorting Equipment, Production	LIC 13K SIL OCR IN NO DRS	-	-		9,551	9,073	5.0%
SR4W	Pre-sorting Equipment, Production	LIC 13K SIL OCR IO NO DRS	-	-		13,260	12,597	5.0%
SR4X	Pre-sorting Equipment, Production	ANN LIC 13K PLAT OCR WDRS	-	-		13,790	13,101	5.0%
SR5K	Pre-Sorting Equipment Production	Flats Station Printer (Dom)	2,865	2,077	27.5%	206	196	5.0%
SR5L	Pre-Sorting Equipment Production	ST tray tag printers (pair)	5,492	3,981	27.5%	378	359	5.0%
SR5M	Pre-sorting Equipment, Production	Report Printer	1,806	1,310	27.5%	100	95	5.0%
SR5P	Pre-sorting Equipment, Production	CASE OF STD TRAY TAGS	335	241	28.0%	-	-	
SR5S	Pre-Sorting Equipment Production	Mail Justifier Station	1,987	1,441	27.5%	-	-	5.0%
SR6G	Pre-Sorting Equipment Production	ST 2-line LCD Displays	2,219	1,609	27.5%	-	-	5.0%
SR6J	Pre-Sorting Equipment Production	LVE - LCD monitor (Domestic)	2,710	1,965	27.5%	397	377	5.0%
SR7J	Pre-sorting Equipment, Production	Olympus Double Detect	15,284	11,081	27.5%	-	-	
SR7S	Pre-Sorting Equipment Production	Double Detector (Dom & Int'l)	15,284	11,081	27.5%	140	133	5.0%
SR8G	Pre-Sorting Equipment Production	IMB Kit Olyll FW-SW-bracket GE	16,645	12,068	27.5%	-	-	5.0%
SR8H	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed GE	20,516	14,874	27.5%	-	-	5.0%
SR8M	Pre-Sorting Equipment Production	Oly II ST Base Transport (Dom)	202,013	146,459	27.5%	15,968	15,170	5.0%
SR8N	Pre-sorting Equipment, Production	OLY II MULTI TIER TRANSPO	246,148	178,458	27.5%	22,791	21,651	5.0%
SR8P	Pre-Sorting Equipment Production	Wireless Hand Scanner	6,452	4,677	27.5%	100	95	5.0%
SR8R	Pre-sorting Equipment, Production	Wireless Connectivity Hub	581	422	27.5%	100	95	5.0%
SR8S	Pre-sorting Equipment, Production	IMB FULL SERVICE SOFTWARE	24,516	17,774	27.5%	3,789	3,600	5.0%
SR8T	Pre-Sorting Equipment Production	Kit, Full Service IMB	23,883	17,315	27.5%	1,600	1,520	5.0%
SR8V	Pre-sorting Equipment, Production	IMB FULL SERVICE CSA SOFT	10,271	7,446	27.5%	-	-	
SR8Y	Pre-sorting Equipment, Production	Full Service IMB Server (Palet and Tray Tag PC)	-	-		1,100	1,045	5.0%
SR97	Pre-sorting Equipment, Production	ANN LIC READ/WRITE 13K	-	-		7,210	6,850	5.0%
SR98	Pre-Sorting Equipment Production	Read-Write OCR, 13K	53,161	38,542	27.5%	-	-	5.0%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
SR9B	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII Std Im FW	25,501	18,488	27.5%	-	-	5.0%
SR9C	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII New Supra	49,746	36,066	27.5%	-	-	5.0%
SR9K	Pre-Sorting Equipment Production	LED Marquee	8,602	6,237	27.5%	675	641	5.0%
SR9R	Pre-sorting Equipment, Production	SITEVUE				2,000	1,900	5.0%
SR9S	Pre-sorting Equipment, Production	SITEVUE PLUS HELPDESK				5,000	4,750	5.0%
SR9T	Pre-sorting Equipment, Production	SITEVUE ADDL PC				1,500	1,425	5.0%
SR9Y	Pre-sorting Equipment, Production	Lic Fee, BPM Parcels	-			1,250	1,188	5.0%
SR9Z	Pre-sorting Equipment, Production	SFW-EZ FLATS BPM PARCEL	8,387	6,081	27.5%	-	-	
SRA9	Pre-Sorting Equipment Production	Extension Section	11,297	8,190	27.5%	781	742	5.0%
SRAE	Pre-sorting Equipment, Production	3D-WEIGHING DETECTOR	4,084	2,961	27.5%	285	271	5.0%
SRAR	Pre-sorting Equipment, Production	SW-36K SIL OCR OUT NO DRS	124,929	90,574	27.5%	-	-	
SRAV	Pre-Sorting Equipment Production	Kit, Image Processor	9,503	6,890	27.5%	-	-	5.0%
SRAW	Pre-sorting Equipment, Production	SFW-READ/WRITE 24K	79,742	57,813	27.5%	-	-	
SRB4	Pre-sorting Equipment, Production	SFW-36K SIL OCR IN NO DRS	112,968	81,902	27.5%	-	-	
SRB6	Pre-sorting Equipment, Production	IMAGE PROCESSOR KIT	9,503	6,890	27.5%	-	-	
SRBE	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 1	23,258	16,862	27.5%	17,500	16,625	5.0%
SRBF	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 5	12,959	9,395	27.5%	9,750	9,263	5.0%
SRBG	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 2	6,645	4,818	27.5%	5,000	4,750	5.0%
SRBH	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 5	1,529	1,109	27.5%	1,150	1,093	5.0%
SRBJ	Pre-Sorting Equipment Production	Pos 1 ID Tag printer	33,492	24,281	27.5%	1,712	1,626	5.0%
SRBK	Pre-Sorting Equipment Production	Kit, Imaje Option 120V (Dom)	4,319	3,132	27.5%	-	-	5.0%
SRBP	Pre-Sorting Equipment Production	Pos 2 Redater-Endorse Printer	23,790	17,248	27.5%	1,712	1,626	5.0%
SRDF	Pre-Sorting Equipment Production	Image Server PC for LVE	19,935	14,453	27.5%	1,434	1,362	5.0%
SRDK	Pre-Sorting Equipment Production	Pos 3 FastForward Printer	23,790	17,248	27.5%	1,712	1,626	5.0%
SRDL	Pre-sorting Equipment, Production	SFW FAST4WARD 100	28,468	20,639	27.5%	-	-	
SRDS	Pre-sorting Equipment, Production	16STD MULTI-TIER SORT PKT	28,387	20,581	27.5%	3,002	2,852	5.0%
SRGH	Pre-Sorting Equipment Production	ST Std Sorting Racks (1-sect)	2,193	1,590	27.5%	-	-	5.0%
SRGL	Pre-sorting Equipment, Production	4-TIER TRAY RACK / EMPTY TRAY	10,297	7,465	27.5%	-	-	
SRGT	Pre-Sorting Equipment Production	Site Server w-Sequel Server	27,100	19,648	27.5%	-	-	5.0%
SRGW	Pre-sorting Equipment, Production	DIAGNOSTIC SERVER PC	4,748	3,442	27.5%	497	472	5.0%
SRGX	Pre-sorting Equipment, Production	LCD MONITOR	1,445	1,048	27.5%	100	95	5.0%
SRH8	Pre-Sorting Equipment Production	Host PC Option	6,645	4,818	27.5%	-	-	5.0%
SRHD	Pre-sorting Equipment, Production	ANN LIC 24K PLAT OCR WDRS	-	-		14,935	14,188	5.0%
SRHJ	Pre-Sorting Equipment Production	Intellischeme	19,935	14,453	27.5%	-	-	5.0%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper) Percentage (%) Discount off Mailing	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
SRHR	Pre-sorting Equipment, Production	4-TIER TRAY RACK CONVEYOR	512	371	27.5%	-	-	
SRHT	Pre-Sorting Equipment Production	Separator cards (100)	608	441	27.5%	-	-	5.0%
SRHU	Pre-sorting Equipment, Production	ASSY HW SEPARATOR CARD UP	6,452	4,678	27.5%	-	-	
SRHX	Pre-sorting Equipment, Production	ABSEENTEE BALLOT DATA CAP	52,645	38,168	27.5%	-	-	
SRHX	Pre-Sorting Equipment Production	ABSEENTEE BALLOT DATA CAP						
SRHY	Pre-sorting Equipment, Production	REPORT PKG RELIAVOTE STD	72,258	52,388	27.5%	-	-	
SRHY	Pre-Sorting Equipment Production	REPORT PKG RELIAVOTE STD						
SRJ0	Pre-Sorting Equipment Production	UPS	1,523	1,105	27.5%	-	-	5.0%
SRJ1	Pre-Sorting Equipment Production	Rack for Server	6,245	4,528	27.5%	-	-	5.0%
SRJ6	Pre-sorting Equipment, Production	RELIAVOTE TEST DECK	5,529	4,009	27.5%	430	409	5.0%
SRJ7	Pre-sorting Equipment, Production	PRECINCT SORT SW	20,645	14,968	27.5%	-	-	
SRJ8	Pre-sorting Equipment, Production	MAILPC SIZE VERIFICATION	25,452	18,453	27.5%	1,975	1,876	5.0%
SRJL	Pre-Sorting Equipment Production	Return Mail Sorter Software	13,290	9,635	27.5%	-	-	5.0%
SRJM	Pre-Sorting Equipment Production	Standard Inbound Pass Software	19,935	14,453	27.5%	-	-	5.0%
SRJP	Pre-sorting Equipment, Production	SFW-13K PLAT OCR W/DRS	73,097	52,995	27.5%	-	-	
SRJT	Pre-sorting Equipment, Production	OLYII HC COOLING KIT 115V	5,052	3,663	27.5%	-	-	
SRJZ	Pre-sorting Equipment, Production	SW 13K SIL OCR OUT NO DRS	19,775	14,337	27.5%	4,635	4,403	5.0%
SRK3	Pre-sorting Equipment, Production	Smartmatch Silver 12	5,305	3,847	27.5%	5,163	4,905	5.0%
SRK6	Pre-sorting Equipment, Production	SFW-13K SIL OCR IN NO DRS	46,516	33,724	27.5%	-	-	
SRKH	Pre-sorting Equipment, Production	SFW-13K SIL OCR IO NO DRS	19,777	14,338	27.5%	-	-	
SRL1	Pre-sorting Equipment, Production	OCR, Platinum 12	36,751	26,645	27.5%	6,296	5,981	5.0%
SRLB	Pre-sorting Equipment, Production	Image Archive	8,387	6,081	27.5%	-	-	
SRLW	Pre-sorting Equipment, Production	TDI CAMERA FOR NEW BUILD	23,923	17,345	27.5%	1,669	1,586	5.0%
SRLX	Pre-sorting Equipment, Production	Ann Lic RAF UMove Enable				400	380	5.0%
SRLY	Pre-sorting Equipment, Production	Ann Lic UMove - Spare PC				2,424	2,303	5.0%
SRM5	Pre-Sorting Equipment Production	Kit, 4.8" AIM BCR, Front/Stamp Leading	21,785	15,794	27.5%	1,568	1,490	5.0%
SRM6	Pre-Sorting Equipment Production	Kit, 4.8" Postal BCR, Front/Stamp Leading	32,226	23,364	27.5%	2,318	2,202	5.0%
SRM7	Pre-Sorting Equipment Production	Kit, Barcode Camera, Back/Stamp Trailing	24,107	17,478	27.5%	1,734	1,647	5.0%
SRM8	Pre-Sorting Equipment Production	Kit, Barcode Camera, Front/Stamp Leading	18,299	13,267	27.5%	1,317	1,251	5.0%
SRM9	Pre-Sorting Equipment Production	Kit, Oly II Camera Link Hardware	2,684	1,946	27.5%	194	184	5.0%
SRMB	Pre-sorting Equipment, Production	UMOVE PC, EZ FLATS	1,548	1,123	27.5%	400	380	5.0%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing	
Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials	
maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
SRMH	Pre-sorting Equipment, Production	UMOVE SPARE PARTS BUNDLE				1,017	967	5.0%
SRMT	Pre-Sorting Equipment Production	Move Update Kit	7,742	5,613	27.5%	4,245	4,033	5.0%
SRMV	Pre-Sorting Equipment Production	Move Update Option	8,710	6,315	27.5%	1,999	1,899	5.0%
SRMW	Pre-sorting Equipment, Production	LIC FEE, MOVE UPDATE				4,245	4,033	5.0%
SRMY	Pre-Sorting Equipment Production	Move Update Conversion Kit	6,452	4,677	27.5%	-	-	5.0%
SRMZ	Pre-sorting Equipment, Production	Lic Fee, FS Imb without TMS	-			3,090	2,936	5.0%
SRNP	Pre-sorting Equipment, Production	SFW-8K PLAT OCR OUT INTL	66,452	48,178	27.5%	9,888	9,394	5.0%
SRNY	Pre-sorting Equipment, Production	SFW-EZ FLATS STD PARCEL	1,613	1,169	27.5%	-	-	
SRNZ	Pre-sorting Equipment, Production	SW - EZ Flats Std Parcel	8,387	6,081	27.5%	-	-	
SROX	Pre-sorting Equipment, Production	Checkbox detection	1,548	1,123	27.5%	-	-	
SRPD	Pre-Sorting Equipment Production	PRINTER POS 4 IMB	17,248	12,505	27.5%			5.0%
SRRB	Pre-Sorting Equipment Production	S/A Binarizer	3,625	2,628	27.5%			
SRS1	Pre-sorting Equipment, Production	BASE RELIAVOTE SORTER SIT	22,452	16,278	27.5%	1,378	1,309	5.0%
SRS2	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed	10,194	7,390	27.5%	-	-	5.0%
SRS6	Pre-Sorting Equipment Production	IMB Kit Olyll FW, SW & bracket	6,323	4,584	27.5%	-	-	5.0%
SRSC	Pre-Sorting Equipment Production	Separator Card Option	12,302	8,919	27.5%	-	-	5.0%
SRSS	Pre-sorting Equipment, Production	Hardware, Domestic or Reliavote	20,903	15,155	27.5%	2,184	2,075	5.0%
SRSU	Pre-sorting Equipment, Production	No Signature Detection	1,097	796	27.5%	-	-	
SRT3	Pre-Sorting Equipment Production	MT3.0 Base Transport - Dom	252,383	182,978	27.5%	19,459	18,486	5.0%
SRT4	Pre-sorting Equipment, Production	ELEVATOR MULTI-TIER 3.0	-			3,490	3,316	5.0%
SRT5	Pre-Sorting Equipment Production	MT3.0 Pocket Section - Dom	43,858	31,797	27.5%	3,156	2,998	5.0%
SRT6	Pre-Sorting Equipment Production	MT Selective Letter Opener	46,387	33,631	27.5%	2,660	2,527	5.0%
SRTD	Pre-sorting Equipment, Production	MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET	1,245	903	27.5%	_	_	
SRTE	Pre-Sorting Equipment Production	Tray Conveyor, Flex Tier Pkts	3,419	2,479	27.5%	_	-	5.0%
SRTH	Pre-Sorting Equipment Production	Flex Tier Pockets, 2-Tier	29,871	21,656	27.5%	2,315	2,199	5.0%
SRTL	Pre-Sorting Equipment Production	Flex Tier Pockets, 3-Tier	37,548	27,222	27.5%	2,910	2,765	5.0%
SRUC	Pre-Sorting Equipment Production	PC, UMove Gov't	7,818	5,668	27.5%	900	855	5.0%
SRUE	Pre-Sorting Equipment Production	Move Update Kit	25,888	18,769	27.5%	-	-	5.0%
SRUH	Pre-sorting Equipment, Production	ANN LIC UMOVE GOVT		-		6,059	5,756	5.0%
SRV1	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	381.568	276.637	27.5%	-	-	
SRV6	Pre-sorting Equipment, Production	PRINTER, VIDEOJET, BARCODE, OLYMPUS	34,355	24,908	27.5%	2,396	2,276	5.0%
55	The sorting Equipment, Houdetion	PRINTER, VIDEOJET, ID TAG.	0-7,000	2-1,000	27.570	2,330	2,210	5.070
SRV7	Pre-sorting Equipment, Production	OLYMPUS	12,448	9,025	27.5%	868	825	5.0%
SRV9	Pre-sorting Equipment, Production	Lic Fee, SortEngine	-	-		500	475	5.0%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
SRVA	Pre-sorting Equipment, Production	Sort Engine Software	1,613	1,170	27.5%	-	-	5.0%
SRVE	Pre-sorting Equipment, Production	AUTOSIG VERIFIER 100K BDL				10,000	9,500	5.0%
SRVF	Pre-sorting Equipment, Production	Lic Fee ASV 50k-75k Range				8,500	8,075	5.0%
SRVG	Pre-sorting Equipment, Production	Lic Fee ASV 25k-50k Range				5,550	5,273	5.0%
SRVH	Pre-sorting Equipment, Production	Lic Fee ASV 10k-25k Range				2,875	2,731	5.0%
SRVJ	Pre-sorting Equipment, Production	Lic Fee ASV 1k-10k Range				1,200	1,140	5.0%
SRVP	Pre-sorting Equipment, Production	LIC 24K SIL OCR OB NO DRS	-	-		11,330	10,764	5.0%
SRVR	Pre-sorting Equipment, Production	ANN LIC 36K PLAT OCR WDRS	-	-		16,810	15,970	5.0%
SRVS	Pre-sorting Equipment, Production	LIC 36K SIL OCR OB NO DRS	-	-		13,390	12,721	5.0%
SRVT	Pre-sorting Equipment, Production	ANN LIC READ/WRITE 24K	-	-		9,270	8,807	5.0%
SRVU	Pre-sorting Equipment, Production	LIC 36K SIL OCR IN NO DRS	-	-		13,390	12,721	5.0%
SRVX	Pre-sorting Equipment, Production	ANN LIC USPS FF INT				4,245	4,033	5.0%
SRVY	Pre-sorting Equipment, Production	ANN LIC 2K PLAT OCR W/DRS	-	-		8,750	8,313	5.0%
SRVZ	Pre-sorting Equipment, Production	LIC PARASCRIPT 20K CLICKS	-	-		420	399	5.0%
SRXL	Pre-sorting Equipment, Production	Separator Cards, Flats (100pc)	600	435	27.5%	-	-	
SRXS	Pre-sorting Equipment, Production	Separator Cards, Letters (100pc)	600	435	27.5%	-	-	
SRYC	Pre-sorting Equipment, Production	EZFLATS 1ST CL PARCELS SW	8,387	6,081	27.5%	-	-	
SRYD	Pre-sorting Equipment, Production	EZ FLATS PRIORITY MAIL SW	8,387	6,081	27.5%	-	-	
SRZ0	Pre-Sorting Equipment Production	EZ Flats Base Sorter System	60,332	43,740	27.5%	14,211	13,500	5.0%
SRZ1	Pre-Sorting Equipment Production	EZ Flats 4-Bin Stacker Section	18,084	13,111	27.5%	789	750	5.0%
SRZ2	Pre-Sorting Equipment Production	EZ Flats Site Server Kit	10,850	7,866	27.5%	-	-	5.0%
SRZ3	Pre-Sorting Equipment Production	EZFlats Manual Sort case	603	437	27.5%	-	-	5.0%
SRZ4	Pre-Sorting Equipment Production	EZFlats Hi-Density Insert Case	603	437	27.5%	-	-	5.0%
SRZ5	Pre-Sorting Equipment Production	EZFlats 2K RAF Plat&Parascript	11,290	8,185	27.5%	-	-	5.0%
SRZ7	Pre-sorting Equipment, Production	EZ FLATS SELF SVC HLP DSK				323	307	5.0%
SRZ8	Pre-Sorting Equipment Production	EZFlats Spare Kit Base Transport	7,742	5,613	27.5%	-	-	5.0%
SRZA	Pre-sorting Equipment, Production	SFW-2K PLAT OCR W/DRS	10,000	7,250	27.5%	-	-	
SRZB	Pre-sorting Equipment, Production	SFW PARASCRIPT BUNDLE 20K	7,419	5,379	27.5%	5,750	5,463	5.0%
SRZE	Pre-sorting Equipment, Production	EZ FLATS 1ST CLASS FLATS				1,250	1,188	5.0%
SRZF	Pre-sorting Equipment, Production	EZ FLATS STD CLASS SW	1,613	1,169	27.5%	1,250	1,188	5.0%
SRZG	Pre-sorting Equipment, Production	EZ FLATS BND PRNTD MATTER	1,613	1,169	27.5%	-	-	
SRZH	Pre-sorting Equipment, Production	EZ FLATS 1ST CLASS PARCEL	1,613	1,169	27.5%	-	-	
SRZJ	Pre-Sorting Equipment Production	EZFlats Spare Kit/Stkr Section	968	702	27.5%	-	-	5.0%
SRZK	Pre-Sorting Equipment Production	EZ Flats Air Compressor	7,088	5,139	27.5%	632	600	5.0%
SRZL	Pre-sorting Equipment, Production	2K PLAT INBOUND, OCR SW	12,903	9,355	27.5%	-	-	

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing	
Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials	
maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
SRZM	Pre-Sorting Equipment Production	2K Plat Inbound, OCR Maint.	5,161	3,742	27.5%	-	-	5.0%
SRZN	Pre-sorting Equipment, Production	EZ FLATS IB APPLICATION	6,452	4,678	27.5%	-	-	
SRZP	Pre-Sorting Equipment Production	EZ Flats IB SMA/Helpdesk	10,323	7,484	27.5%	-	-	5.0%
SRZR	Pre-sorting Equipment, Production	2K PLAT COMBO, OCR SW	22,581	16,371	27.5%	-	-	
SRZS	Pre-Sorting Equipment Production	2K Plat Combo, OCR Maint.	11,935	8,653	27.5%	-	-	5.0%
SRZT	Pre-sorting Equipment, Production	EZ FLAT COMBO APPLICATION	14,839	10,758	27.5%	-	-	
SRZU	Pre-Sorting Equipment Production	EZ Flats Combo SMA/Helpdesk	12,258	8,887	27.5%	-	-	5.0%
SRZV	Pre-sorting Equipment, Production	LIC FEE, EZ FLATS PRIORIT				1,250	1,188	5.0%
SRZW	Pre-sorting Equipment, Production	EZ, 1ST CLASS FLATS SW	8,387	6,081	27.5%	1,250	1,188	5.0%
SRZX	Pre-sorting Equipment, Production	EZ STD CI FLATS SW	8,387	6,081	27.5%	-	-	
SRZY	Pre-sorting Equipment, Production	EZFLATS BND PRNTD MTR SW	8,387	6,081	27.5%	-	-	
ST8T	Pre-sorting Equipment, Production	Full Service IMB	24,903	18,055	27.5%	5,789	5,500	5.0%
STCP	Pre-sorting Equipment, Production	Consumable Parts Kit, Fluo				1,935	1,839	5.0%
STPS	Pre-Sorting Equipment Production	CIJ Printer Support Kit	4,319	3,131	27.5%	-	-	5.0%
STS4	Pre-sorting Equipment, Production	Stacker 60Hz	36,129	26,194	27.5%	3,480	3,306	5.0%
STSA	Pre-sorting Equipment, Production	LDU 60Hz	90,323	65,484	27.5%	8,700	8,265	5.0%
STSN	Pre-sorting Equipment, Production	LED Monitors	3,032	2,198	27.5%	292	277	5.0%
STSP	Pre-sorting Equipment, Production	Label Printer, MT 5.0	3,188	2,311	27.5%	307	292	5.0%
STV1	Pre-Sorting Equipment Production	Feeder, High Speed Letter	162,428	117,760	27.5%	15,649	14,867	5.0%
STV2	Pre-Sorting Equipment Production	Feeder, Mixed Mail	167,200	121,220	27.5%	16,107	15,301	5.0%
STV3	Pre-Sorting Equipment Production	Integrated Air Compressor Option	7,527	5,457	27.5%	-	-	5.0%
STV4	Pre-Sorting Equipment Production	3D Measurement	5,761	4,177	27.5%	-	-	5.0%
STV5	Pre-Sorting Equipment Production	4.8" Verifier w/cam, Back	26,882	19,489	27.5%	2,292	2,177	5.0%
STV6	Pre-Sorting Equipment Production	Separator Card Option	1,028	745	27.5%	-	-	5.0%
STV7	Pre-Sorting Equipment Production	Double Feed Detection	23,920	17,342	27.5%	2,304	2,189	5.0%
STVA	Pre-Sorting Equipment Production	Base Transport, Short	37,151	26,934	27.5%	3,579	3,400	5.0%
STVB	Pre-Sorting Equipment Production	Base Transport, Medium	62,957	45,644	27.5%	6,065	5,762	5.0%
STVC	Pre-Sorting Equipment Production	Base Transport, Long	101,667	73,709	27.5%	9,794	9,304	5.0%
STVD	Pre-Sorting Equipment Production	Alibi Storage Option	6,563	4,758	27.5%	-	-	5.0%
STVE	Pre-Sorting Equipment Production	Base Transport Med - Postjet	67,484	48,926	27.5%	5,230	4,969	5.0%
STVF	Pre-Sorting Equipment Production	In-line WOF Scale Module	175,357	127,134	27.5%	10,872	10,328	5.0%
STVG	Pre-Sorting Equipment Production	Sing-Tier Interface 60hz	49,433	35,839	27.5%	4,762	4,524	5.0%
STVJ	Pre-Sorting Equipment Production	Multi Tier Interface w/Elevator 60hz	102,357	74,209	27.5%	9,860	9,367	5.0%
STVL	Pre-sorting Equipment, Production	Separator Cards, Letters (100pc)	600	435	27.5%	-	-	
STVM	Pre-sorting Equipment, Production	Separator Cards, Flats (100pc)	600	435	27.5%	-	-	

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	5	% OFF MSRP
STVR	Pre-Sorting Equipment Production	4.8" Verifier, Back	22,581	16,371	27.5%	1,925	1,829	5.0%
STVS	Pre-Sorting Equipment Production	1" Verifier, Black Back	6,409	4,646	27.5%	671	637	5.0%
STVT	Pre-Sorting Equipment Production	1" Verifier, Fluor, Back	13,118	9,511	27.5%	671	637	5.0%
STVU	Pre-Sorting Equipment Production	Printer, Hi Def Domino	156,168	113,222	27.5%	20,430	19,409	5.0%
STVV	Pre-Sorting Equipment Production	4.8" Verifier w/cam Front	26,882	19,489	27.5%	2,292	2,177	5.0%
STVW	Pre-Sorting Equipment Production	4.8" Verifier, Front	22,581	16,371	27.5%	1,925	1,829	5.0%
STVX	Pre-Sorting Equipment Production	1.0" Verifier Black, Front side	9,702	7,034	27.5%	671	637	5.0%
STVY	Pre-Sorting Equipment Production	1" Verifier Fluor. Front	13,118	9,511	27.5%	671	637	5.0%
STW1	Pre-Sorting Equipment Production	Printer, Black CIJ, Back	23,790	17,248	27.5%	1,712	1,626	5.0%
STW2	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Back	33,492	24,281	27.5%	1,712	1,626	5.0%
STW3	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Back	16,351	11,854	27.5%	1,394	1,324	5.0%
STW6	Pre-Sorting Equipment Production	Printer, Black CIJ, Front	19,258	13,962	27.5%	1,712	1,626	5.0%
STW7	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Front	23,790	17,248	27.5%	1,712	1,626	5.0%
STW8	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Front	16,351	11,854	27.5%	1,394	1,324	5.0%
STWF	Pre-sorting Equipment, Production	SELECT OPENER UNIVERSAL	90,404	65,543	27.5%	6,306	5,991	5.0%
STWG	Pre-Sorting Equipment Production	Kit, High Rail Guide, Long Transport	3,226	2,339	27.5%	-	-	5.0%
STWH	Pre-Sorting Equipment Production	Kit, High Rail Guide, Short Transport	2,151	1,559	27.5%	-	-	5.0%
STWJ	Pre-Sorting Equipment Production	Kit, High Rail Guide, Med Transport	2,581	1,871	27.5%	-	-	5.0%
STWK		Kit, High Rail Guide, Selective Opener	2,151	1,559	27.5%	-	-	5.0%
STWL	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale w/o meter	1,613	1,169	27.5%	-	-	5.0%
STWM	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale and Meter Module	2,151	1,559	27.5%	-	-	5.0%
STWN		Kit, High Rail Guide, Domino Printer Module	1,613	1,169	27.5%	-	-	5.0%
STWP	Pre-Sorting Equipment Production	Kit, High Rail Guide, Addtl I/O	1,613	1,169	27.5%	-	-	5.0%
STWW	Pre-Sorting Equipment Production	Addtl Workstation Monitor	813	589	27.5%	-	-	5.0%
STX4	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	37,742	27,363	27.5%	-	-	
TBD	Pre-sorting Equipment, Production	Consumable Parts Kit, Fluorscnt	1,935	1,403	27.5%	-	-	