OFF39 Postage & Mail Processing Equpment, Accessories, Service & Supplies

Price Sheet X

Contact Information Form for Bidders

This workbook contains 10 worksheets (not including this page), visible as tabs at the bottom of this document. All bidders must fill out all sheets that pertain to the category in which they are bidding. Failure to fill out required sheets may result in disqualification.

Your Name	Denise Beychok
Email	Denise.Beychok@PB.com
Phone	(225) 931-8780

Bidders must fill in ALL fields below. Contact Information should be that of the Bidder's Contract Manager.

Company Name	Contact Name	Title	Address	City	State	ZIP	Phone	Fax	Email
		Director, Government							
Pitney Bowes	Denise Beychok	Accounts-East Region	27 Waterview Dr	Shelton	СТ	06484	(225) 931-8780	NA	Denise.Beychok@PB.com

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
		DELETIONS				Pitney Bowes offers two levels of performance level agreement offers	service to the Commonwealth. Our a 4 hour response at a premium price								
		ADDITIONS				that varies based on geographic locat sales representative at time of pro offering our standard level agreem performance level is not es:	posal. Within the pricebook, we are			Exc	uding the items identified as prod	uction, the rental rate will be the (Commonwealth's total equipment	cost multiplied by 4.5% + meter + S	A.
1FA2		BASIC ACCOUNTING (100 DEPT)	\$340.00		\$269.00			\$0.00	\$0.00	\$9.20	14%	\$7.45	14.7%		14.8%
1FAE 1FAH		BASIC ACCOUNTING BUSINESS MANAGER SOFTWARE FEATURE CODE	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	14.7% 14.7%	\$0.00 \$0.00	14.8% 14.8%
1FAW 1FR3		SENDPRO P SERIES DEWORKS INTERFACE USPS PRESORTXTRA RATES	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00	14.7%	\$0.00	14.8% 14.8%
1FR4		USPS BRM RATES	\$510.00	18%	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.36	14%	\$11.63	14.7%	\$9.95	14.8%
1FY8 1FY9		95 LPM FEATURE 70 LPM FEATURE	\$1,350.00 \$0.00	40% 0%	\$810.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$27.70 \$0.00	14% 14%	\$22.44 \$0.00	14.7% 14.7%		14.8% 14.8%
3CES 4CES		DM300C BASE DM400C BASE	\$0.00 \$0.00		\$0.00 \$0.00	\$82.40 \$299.20	\$0.00 \$0.00	\$7.66 \$27.80	\$0.00 \$0.00	\$5.11 \$18.53	14% 14%	\$5.75 \$20.85		\$6.13	14.8% 14.8%
APA2		100 DEPT ANALYTICS	\$625.00	25%	\$469.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.04	14%	\$12.99	14.7%	\$11.12	14.8%
APA4 APA5		500 DEPT ANALYTICS 1000 DEPT ANALYTICS	\$1,350.00 \$1,520.00	25%	\$1,013.00 \$1,140.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$34.64 \$38.99	14% 14%	\$28.06 \$31.58	14.7% 14.7%	\$27.02	14.8% 14.8%
APA7 APA9		2000 DEPT ANALYTICS 3000 DEPT ANALYTICS	\$1,835.00 \$2.360.00		\$1,377.00 \$1,770.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$47.09 \$60.53	14%	\$38.14 \$49.03	14.7%		14.8% 14.8%
APAC		ACCOUNTING WEIGHT BREAK REPORTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14% 14%	\$0.00	14.7% 14.7%		14.8%
APAV APAX		ACCOUNTING LEVEL AV (25) COST ACCTG ACCOUNTS LEVEL (100)	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	14.7% 14.7%	\$0.00	14.8% 14.8%
APAY APAZ		COST ACCTG ACCOUNTS LEVEL (500) COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	14.7% 14.7%	\$0.00	14.8% 14.8%
APB1		ACCOUNTING DEVICES (2)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APB2 APB3		ACCOUNTING DEVICES (10) ACCOUNTING DEVICES (100)	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	14.7% 14.7%	\$0.00	14.8% 14.8%
APB4 APBC		ACCOUNTING DEVICES (500) COST ACCOUNTING ENABLER C SERIES	\$0.00 \$50.00	0%	\$0.00 \$50.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1.71	14% 14%	\$0.00	14.7% 14.7%	\$0.00	14.8% 14.8%
APDM		COST ACCOUTING DATA MIGRATION	\$295.00	13%	\$256.24	\$0.00	\$0.00	\$0.00	\$0.00	\$8.76	14%	\$1.39 \$7.10	14.7%	\$6.07	14.8%
APDN APDP		COST ACCOUNTING SETUP COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE	\$20.00 \$200.00	13%	\$17.37 \$173.72	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.59 \$5.94	14% 14%	\$0.48 \$4.81	14.7% 14.7%		14.8% 14.8%
APF8		CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$155.00	21%	\$123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.21	14%	\$3.41	14.7%	\$2.92	14.8%
APF9 APFB		CONNECT+ /SENDPRO P CREATIVE FONTS COLOR GRAPHICS PRINTING	\$155.00 \$0.00	0%	\$123.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4.21 \$0.00	14% 14%	\$3.41 \$0.00	14.7% 14.7%	\$0.00	14.8% 14.8%
APFD APFM		ENERGY STAR ENABLED LASER PRINTER ENABLED	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00	14.7% 14.7%	\$0.00	14.8% 14.8%
APG2		CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING	\$1,045.00	18%	\$861.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.45	14%	\$23.85	14.7%	\$20.41	14.8%
APK3 APSA		SENDPRO P SERIES - W1110 PRINTER BUNDLE 130 LPM SPEED	\$800.00 \$0.00	13%	\$696.00 \$0.00	\$66.01 \$0.00	\$0.00 \$0.00	\$6.13 \$0.00	\$0.00 \$0.00	\$27.89 \$0.00	14% 14%	\$23.88 \$0.00	14.7% 14.7%		14.8% 14.8%
APSB APSC		160 LPM SPEED 180 LPM SPEED	\$785.00 \$2,610.00	35%	\$511.00 \$1,697.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$17.48 \$58.04	14% 14%	\$14.15 \$47.01	14.7% 14.7%	\$12.11	14.8% 14.8%
APSD		130/70 LPM SPEED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APSE APSF		160/95 LPM SPEED 180/115 LPM SPEED	\$1,835.00 \$4,195.00	35% 35%	\$1,193.00 \$2,727.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$40.80 \$93.26	14% 14%	\$33.05 \$75.54	14.7% 14.7%		14.8% 14.8%
APSG APSH		165/105 LPM SPEED 220/135 LPM SPEED	\$0.00 \$1.560.00	0%	\$0.00 \$936.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	14% 14%	\$0.00 \$25.93	14.7% 14.7%	\$0.00	14.8% 14.8%
APSJ		270/170 LPM SPEED	\$6,295.00	40%	\$3,777.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.01 \$129.17	14%	\$25.93 \$104.62	14.7%	\$89.51	14.8%
APSK AZBA		310/205 LPM SPEED SENDPRO P1000 SERIES	\$13,645.00 \$7.310.00	40% 36%	\$8,187.00 \$4,660.13	\$0.00 \$202.90		\$0.00 \$18.85	\$0.00 \$0.00	\$280.00 \$171.94	14% 14%	\$226.78 \$143.22	14.7% 14.7%	\$194.03 \$125.53	14.8% 14.8%
AZBB		SENDPRO P2000 SERIES	\$13,535.00	36%	\$8,630.14	\$490.03	\$0.00	\$45.52	\$0.00	\$325.50	14%	\$273.19	14.7%	\$240.95	14.8%
AZBC AZBD		SENDPRO P3000 SERIES NON-WOW SENDPRO P3000 SERIES WOW	\$13,260.00 \$19,310.00	36% 36%	\$8,466.17 \$12,368.64	\$1,365.79 \$1,365.79	\$0.00 \$0.00	\$126.88 \$126.88	\$0.00 \$0.00	\$374.13 \$507.59	14% 14%	\$329.67 \$437.77	14.7% 14.7%		14.8% 14.8%
AZBE AZBG		SENDPRO P SERIES MONO PRINT MODULE BLACK GRAPHICS UPGRADE	\$0.00 \$720.00		\$0.00 \$605.00	\$368.80 \$0.00	\$0.00	\$34.26 \$0.00	\$0.00 \$0.00	\$22.84 \$20.69	14% 14%	\$25.70 \$16.76	14.7% 14.7%	\$27.41	14.8% 14.8%
AZBK		ENERGY STAR ENABLED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
AZCG BAS2		SENDPRO P1500 SERIES PACKAGE (120/60 LPM) BUSINESS ANALYSIS – WHITE GLOVE FOLLOW-UP SERVICE	\$7,510.00 \$525.00	23% 16%	\$5,782.70 \$441.00	\$453.26 \$0.00	\$0.00 \$0.00	\$42.11 \$0.00	\$0.00 \$0.00	\$225.84 \$15.08	14% 14%	\$191.76 \$12.22	14.7%		14.8% 14.8%
BAS3 BMZ1		BUSINESS ANALYSIS -WHITE GLOVE FOLLOW UP SERVICE SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$525.00 \$0.00	16%	\$441.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15.08 \$0.00	14%	\$12.22 \$0.00	14.7%	\$10.45	14.8%
C200		SENDPRO C200	\$610.00	16%	\$454.50	\$0.00	\$0.00	\$0.00	\$0.00	\$15.54	14% 14%	\$12.59	14.7% 14.7%	\$10.77	14.8% 14.8%
C300 CP-6028		SENDPRO C300 MODILLAR TABLE - 60 IN	\$1,410.00 \$1,255.00	16% 15%	\$840.22 \$1.064.74	\$94.40 \$0.00	\$0.00 \$0.00	\$8.77 \$0.00	\$0.00 \$0.00	\$34.58 \$36.41	14% 14%	\$29.85 \$29.49	14.7% 14.7%	\$26.93 \$25.23	14.8% 14.8%
CP-7228		MODULAR TABLE - 72 IN.	\$1,350.00	15%	\$1,145.34	\$0.00	\$0.00	\$0.00	\$0.00	\$39.17	14%	\$31.73	14.7%	\$27.14	14.8%
ERPP F9DD		E-CERTIFIED/ERR PRODUCTIVITY PACK USPS SPECIAL SERVICES WELCOME KIT	\$1,635.00 \$0.00	16% 0%	\$1,373.40 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$46.97 \$0.00	14% 14%	\$38.04 \$0.00	14.7% 14.7%	\$32.55	14.8% 14.8%
F9DS F9SL		MAIL MACHINE TUNE UP PC METER CONNECT INSTALL	\$436.00 \$102.00		\$361.88 \$86.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$12.38 \$2.94	14% 14%	\$10.02 \$2.38	14.7% 14.7%		14.8% 14.8%
HS9E		SENDPRO DESKTOP SENDKIT	\$640.00	13%	\$555.90	\$0.00	\$0.00	\$0.00	\$0.00	\$19.01	14%	\$15.40	14.7%	\$13.17	14.8%
M07-6801 M07-MST-4501		STORAGE TABLE - 68 IN. BASIC TABLE - 45-1/2 IN.	\$1,352.00 \$514.00	15%	\$1,147.04 \$436.08	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$39.23 \$14.91	14% 14%	\$31.77 \$12.08	14.7% 14.7%	\$10.34	14.8% 14.8%
M07-MST-6801 MSD1		BASIC TABLE - 68 IN. 10" COLOR TOUCH DISPLAY	\$584.00 \$0.00	15%	\$495.47 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16.95 \$0.00	14% 14%	\$13.72 \$0.00	14.7% 14.7%	\$11.74	14.8% 14.8%
MSD2		15" COLOR TOUCH DISPLAY	\$930.00	21%	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.17	14%	\$20.39	14.7%	\$17.44	14.8%
MSF1 MSF2		MAILSTREAM BASIC FEEDER-HT CONNECT+ BASIC WOW FEEDER	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$297.60 \$638.40	\$0.00 \$0.00	\$27.65 \$59.31	\$0.00 \$0.00	\$18.43 \$39.54	14% 14%	\$20.74 \$44.48	14.7% 14.7%	\$22.12 \$47.45	14.8% 14.8%
MSF3 MSF4		CONNECT+ ENHANCED WOW FEEDER CONNECT+1000/SENDPROP1000 DLA PRELOADED FEEDER	\$0.00	0%	\$0.00 \$0.00	\$1,801.60		\$59.31 \$167.37	\$0.00 \$0.00	\$111.58	14% 14%	\$125.53 \$20.74	14.7%	\$133.90	14.8% 14.8%
MSF5		CONNECT+2000/SENDPROP2000 DLA PRELOADED FEEDER	\$0.00 \$0.00	0%	\$0.00	\$297.60 \$638.40	\$0.00	\$27.65 \$59.31	\$0.00	\$18.43 \$39.54	14%	\$44.48	14.7%	\$47.45	14.8%
MSF6 MSPS		CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER SENDPRO P SERIES POWER STACKER	\$0.00 \$2,305.00		\$0.00 \$1,825.00	\$1,801.60 \$277.60	\$0.00 \$0.00	\$167.37 \$25.79	\$0.00 \$0.00	\$111.58 \$79.61	14% 14%	\$125.53 \$69.90	14.7% 14.7%	\$133.90	14.8% 14.8%
MW90006		POWER STACKER PORTRAIT FLATS KIT	\$510.00	16%	\$428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.64	14%	\$11.86	14.7%	\$10.14	14.8%
MW90007 MW90067		SENDPRO P/CONNECT+ SERIES DROP STACKER SENDPRO P SERIES POWER DISTRIBUTION KIT	\$0.00 \$100.00	15%	\$0.00 \$84.84	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$2.90	14% 14%	\$0.00 \$2.35		\$2.01	14.8% 14.8%
MW90147 MW90650		WIRELESS KEYBOARD ROLL TAPE KIT	\$205.00 \$0.00	22% 0%	\$160.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$5.47 \$0.00	14% 14%	\$4.43 \$0.00	14.7% 14.7%	\$3.79	14.8% 14.8%
MW90701		100' LAN CABLE	\$205.00	22%	\$160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.47	14%	\$4.43	14.7%	\$3.79	14.8%
MW90702 MW90806		WIRELESS 4-PORT ROUTER. POWER STACKER EXTENSION	\$300.00 \$720.00	39% 20%	\$183.00 \$576.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6.26 \$19.70	14% 14%	\$5.07 \$15.96	14.7% 14.7%	\$4.34 \$13.65	14.8% 14.8%
N199 NV10		SCALE STAND (MP30) INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY	\$100.00 \$1,260.00	16%	\$84.00 \$1,058.40	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$2.87	14%	\$2.33	14.7%	\$1.99	14.8%
NV50		INVIEW DASHBOARD - SINGLE UNIT ONLY (DM125 / DM225)	\$1,150.00		\$966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.20 \$33.04	14% 14%	\$29.32 \$26.76	14.7% 14.7%	\$22.89	14.8% 14.8%
SBDS SFGK		BARCODE SCANNER PC TRANSFER UTILITY KIT	\$835.00 \$205.00	19%	\$675.00 \$173.00	\$168.00 \$0.00		\$15.61 \$0.00	\$0.00 \$0.00	\$33.49 \$5.92	14% 14%	\$30.41 \$4.79	14.7% 14.7%		14.8% 14.8%
SL-SPMWK01		SENDPRO WELCOME KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
SPY8 SVWA		LASER PRINTER SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$835.00 \$2,130.00		\$675.00 \$1,735.00	\$140.00 \$0.00	\$0.00	\$13.01 \$0.00	\$0.00 \$0.00	\$31.76 \$59.34	14% 14%	\$28.46 \$48.06	14.7% 14.7%		14.8% 14.8%
SVWB SVWC		BRIDGE FOR SENDPRO P SERIES CONSOLE DOUBLE DRAWER AND DOOR KIT FOR SENDPRO P SERIES CONSOL	\$475.00 \$1.100.00	32%	\$325.00 \$823.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11.12 \$28.15	14% 14%	\$9.00	14.7%	\$7.70	14.8%
SVWD		ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$260.00	18%	\$212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.25	14%	\$22.80 \$5.87	14.7%	\$5.02	14.8% 14.8%
HXDLAAB	I	DM SERIES PC INTERFACE FOR THE DM300C DROP STACKER	\$835.00 \$0.00		\$708.41 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$24.23 \$0.00	14% 14%	\$19.62 \$0.00	14.7%		14.8% 14.8%

Mailing, Accessories & Supplies

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	8 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
HZ86002		SCALE OPENING COVER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%		0 14.8%
MP00098		MP82 SCALE-MOUNTED DISPLAY KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	0 14.8%
MP00099		MP82 REMOTE DISPLAY KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	14.7%		
MP81 MP82		C SERIES INTEGRATED SCALE C SERIES REMOTE DISPLAY SCALE	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$22.40	\$0.00 \$0.00	\$2.08 \$2.08	\$0.00 \$0.00	\$1.39		\$1.56	14.7%		
MP82 ZH24		C SERIES REMOTE DISPLAY SCALE MANUAL WEIGHT ENTRY	\$0.00 \$0.00	0%		\$22.40 \$0.00	\$0.00	\$2.08 \$0.00	\$0.00	\$1.39 \$0.00		\$1.56 \$0.00	14.7% 14.7%		
ZH25		2H00 40 LPM	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%		
ZH26		2H00 50 LPM	\$0.00	0%		\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	14.7%		
ZH27		2H00 65 LPM	\$0.00	0%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	14.7%		
ZH36		AUTO INSCRIPTIONS	\$0.00	0%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	14.7%		
ZH37 ZHC2		AUTO AD SLOGANS SENDPRO C200 BASE SYSTEM IDENTIFIER	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	11/0	\$0.00	14.7%		
ZHC3		SENDPRO C200 BASE SYSTEM IDENTIFIER SENDPRO C300 BASE SYSTEM IDENTIFIER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	14.7% 14.7%		0 14.8% 0 14.8%
ZHC4		SENDPRO C300 BASE SYSTEM IDENTIFIER SENDPRO C400 BASE SYSTEM IDENTIFIER	\$0.00	0%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	14.7%	\$0.00	
ZHD1		STANDARD AD SLOGAN	\$0.00	0%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	14.7%		
ZHD2		STANDARD INSCRIPTION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	0 14.8%
ZHD3		CUSTOM AD SLOGAN	\$0.00	0%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	0 14.8%
ZHD4		CUSTOM INSCRIPTION	\$0.00	0%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	14.7%		
ZHD5 ZHD6		USPS RATES WITH METERED LETTER USPS RATES WITH STAMPED LETTER	\$0.00 \$0.00	0%	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$0.00	14.7%		
ZHD6 ZHD9		RETAIL GROUND LOR	\$0.00	0% 0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	14.7% 14.7%		
ZHWL		5LBS WEIGHING OPTION FOR MP81 SCALE	\$795.00	16%	\$671.65	\$0.00		\$0.00	\$0.00	\$22.97	14%	\$18.60	14.7%	\$15.92	
ZH01		5LB WEIGHING OPTION FOR MP82 SCALE	\$825.00	16%	\$691.60	\$0.00		\$0.00	\$0.00	\$23.65		\$19.16	14.7%		
ZHWM		10LBS WEIGHING OPTION FOR MP81 SCALE	\$1,295.00	44%	\$719.37	\$0.00		\$0.00	\$0.00	\$24.60	14%	\$19.93	14.7%		
ZH02		10LB WEIGHING OPTION FOR MP82 SCALE	\$1,325.00	20%	\$1,060.50	\$0.00		\$0.00	\$0.00	\$36.27	14%	\$29.38	14.7%		
ZHWH		15LBS WEIGHING OPTION FOR MP81 SCALE	\$1,795.00	32%	\$1,212.00	\$0.00		\$0.00	\$0.00	\$41.45		\$33.57	14.7%		
ZH13		30 LBS. C SERIES EXTERNAL SCALE	\$2,820.00 \$3,145.00	22%	\$2,193.11	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$75.00		\$60.75	14.7%		
ZH15 C2C1		70 LBS. C SERIES EXTERNAL SCALE SENDPRO C425 - SENDPRO BUNDLE	\$3,145.00 \$2,400.00	22%	\$2,445.87 \$1,920.00	\$0.00 \$22.40		\$0.00 \$2.08	\$0.00	\$83.65 \$67.05		\$67.75 \$54.74	14.7% 14.7%		
C2C2		SENDPRO C425 - SENDPRO BUNDLE SENDPRO C425 - SENDPRO PLUS BUNDLE	\$2,940.00	20% 20%	\$2,352.00	\$22.40		\$2.08	\$0.00	\$67.05 \$81.83	14% 14%	\$54.74 \$66.71	14.7%		
C425		SENDERO C425	\$1,375.00	20%	\$1,100,00	\$0.00		\$0.00	\$0.00	\$37.62		\$30.47	14.7%		
F9SA		PROFESSIONAL INSTALLATION (LV)	\$206.00	20%	\$164.80	\$0.00		\$0.00	\$0.00	\$5.64		\$4.56	14.7%		
ME1A		METER EQUIPMENT - C SERIES	\$513.00	24%	\$390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.34		\$10.80	14.7%		
ME1B		METER EQUIPMENT - DM400	\$456.00	28%	\$330.00	\$0.00		\$0.00	\$0.00	\$11.29		\$9.14	14.7%		
ME1C		METER EQUIPMENT - P SERIES, LV	\$909.00	28%	\$650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.23		\$18.01	14.7%		
ME1D 1COS		METER EQUIPMENT - P SERIES, HV	\$909.00	37%	\$575.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19.67		\$15.93	14.7%		
1FXA		ENHANCED UIC SOFTWARE - US 1FXA DM SERIES INVIEW DASHBOARD	\$0 \$0	0% 0%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	0 n/a 0 n/a
1FZ9		120 LPM FEATURE	\$2,095	37%	\$1,325.22	\$0.00		\$0.00	\$0.00	\$45.32	14%	\$36.71	14.7%		
6WB-A		4IN X 100FT CONTINUOUS SHIPPING LABELS	\$19		\$15.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.53		\$0.43	14.7%		
6WB-F		PBSMARTPSTGE 4X6 SHIPPING LBLS	\$30		\$25.16	\$0.00		\$0.00	\$0.00	\$0.86		\$0.70	14.7%		
6WB-P		DATAMAX E-4204 THERMAL PRINTER	\$209		\$204.82	\$0.00	\$0.00	\$0.00	\$0.00	\$7.00		\$5.67	14.7%		
8H00		C SERIES IMI BASE	\$0		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	n/a	\$0.00	
943-7 APA1		2.0 USB CABLE 10'FT	\$8		\$6.39 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.22		\$0.18	14.7%		
APKE		50 DEPT ANALYTICS SENDPRO P RECEIVING FEATURE	\$0 \$0	0% 0%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00 \$0.00		\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	
APKF		SENDPRO P SHIPPING FEATURE ACCESS	\$0	0%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	n/a		
APKN		ACCOUNT LIST IMPORT/EXPORT	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a		0 n/a
AZCE		GREEN CONNECT+ MONO PRINT MODULE	\$0	0%	\$0.00	\$368.80	\$0.00	\$34.26	\$0.00	\$22.84	14%	\$25.70	14.7%		1 14.8%
AZCW		GREEN CONNECT+ 1000 SERIES	\$5,345		\$3,381.05	\$202.90	\$0.00	\$18.85	\$0.00	\$128.20	14%	\$107.79	14.7%	\$95.21	
AZCX		GREEN CONNECT+ 2000 SERIES	\$9,840		\$6,224.42	\$490.03	\$0.00	\$45.52	\$0.00	\$243.22	14%	\$206.56	14.7%		
AZCY		GREEN CONNECT+ 3000 SERIES NON-WOW	\$9,655	37%		\$1,365.79		\$126.88	\$0.00	\$293.46		\$264.33	14.7%		
AZCZ CRM4		GREEN CONNECT+ 3000 SERIES WOW	\$13.880 \$1,295.00	37% 37%	\$8,779.98 \$819.17	\$1,365.79 \$0.00	\$0.00 \$400.00	\$126.88 \$0.00	\$0.00 \$37.16	\$384.86 \$65.18		\$338.37 \$59.85	14.7% 14.7%	\$309.59 \$56.57	
CRM7		CRIGHT MAILER BUS SERVICES SUITE (BSS) CRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$2,430.00	24%	\$1,847.37	\$0.00		\$0.00	\$111.48	\$174.66	14% 14%	\$162.65	14.7%		
CRM8		CRIGHT MAILER ELEC DELIV INTEGRATED SW	\$2,430.00	24%	\$1,847.37	\$0.00	\$1,200.00	\$0.00	\$111.48	\$174.66		\$162.65	14.7%		
CRMB		CRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$975.00	37%	\$616.75	\$0.00	\$650.00	\$0.00	\$60.39	\$81.48		\$77.47	14.7%		
ZHC425		SENDPRO C425 BASE SYSTEM IDENTIFIER	\$0	0%	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
WHSUB1		SHEET SEPARATOR REPLACEMENT SVSSUB <8/YR	\$0	0%	\$0.00	\$0.00		\$0.00	\$111.48	\$111.48		\$111.48	14.7%	\$111.48	
WHSUB2 CDSP		SHEET SEPARATOR REPLACEMENT SVSSUB <16/YR	\$0		\$0.00	\$0.00		\$0.00	\$222.96	\$222.96		\$222.96	14.7%		
CDSP C5C1		CELLULAR DEVICE FOR SENDPRO SERIES SENDPRO C AUTO 120	\$0 \$5,285	0% 24%	\$0.00 \$4,017.84	\$0.00 \$321.60	\$0.00 \$0.00	\$0.00 \$29.88	\$0.00 \$0.00	\$0.00 \$157.33	n/a 14%	\$0.00 \$133.70	n/a 14.7%		
C5C2		SENDPRO C AUTO PRO MAILING	\$5,285 \$6.163		\$4,685.32	\$489.60	\$0.00	\$45.48	\$0.00	\$157.33 \$190.56	14%	\$133.70 \$163.89	14.7%		
C5C3		SENDPRO CAUTO FRO MAILING SENDPRO AUTOFEED PRO SHIPPING	\$5.835	24%	\$4,435.96	\$350.40	\$0.00	\$32.55	\$0.00	\$173.41	14%	\$147.29	14.7%		
C5CC		SENDPRO AUTOFEED CUSTOM CONFIG	\$3,145	24%	\$2,390.94	\$299.20	\$0.00	\$27.80	\$0.00	\$100.30		\$87.08	14.7%		
ZHC5		ZHC5 - SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
ZH29		3H00 90 LPM SPEED	\$0		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	n/a	\$0.00	
ZH30		3H00 120 LPM SPEED	\$1,000			\$0.00		\$0.00	\$0.00	\$26.00		\$21.06	14.7%		
620-9		DOUBLE TAPE SHEETS(150 PER BX)	\$60			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$1.56		\$1.26	14.7%		
ZHE1 ZHE2		FIRST-CLASS COMMERCIAL PRESORT RATES PB PRESORT XTRA RATES	\$0 \$0	0%	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	n/a		
SENDPROCAUTO		SENDPRO C500	SU en	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	n/a n/a	\$0.00 \$0.00	
	1	שניים ויים ויים ויים ויים ויים ויים ויים	30	0%	90.00	\$0.00	30.00	30.00	\$0.00	\$0.00	n/a	\$0.00	II/a	\$0.00	

Mailing, Accessories & Supplies

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease		60 Month Lease Cost - Interest Rate Charged For Lease
		DELETIONS				performance level agreement offers that varies based on geographic local	service to the Commonwealth. Our a 4 hour response at a premium price tion, which can be obtained from your			Ev	duding the items identified as prod	luction, the central rate will be the	Commonwealth's total equipment c	nort multiplied by 4.5% + mater + 5	14
		ADDITIONS				offering our standard level agreem	posal. Within the pricebook, we are nent which is more economical if the sential to our mutual clients.				troung the removalment as pro-	naction, the retion rate will be the	commonweater a count equipment of	over manaples by 4.570 * mess * 5	La 1.
DI 42		DL200™ LETTER OPENER	\$3.145.00	4.00/	\$2.641.80	\$228.80	\$0.00	\$21.26	40.00	\$104.52	4.40/	\$89.13	14.7%	\$79.62	14.8%
DLA2 DLA3		DL400™ LETTER OPENER DL400™ HIGH SPEED LETTER OPENER	\$5,550.00	16%	\$4,662.00	\$228.80 \$516.00		\$21.26 \$47.94	\$0.00 \$0.00		14%	\$89.13 \$165.10	14.7%	\$79.62 \$148.84	14.8%
DLA4		OMATION 410 HIGH SPEED LETTER OPENER WITH PRINTER. INCL		16%		\$884.80		\$82.20	\$0.00		14%	\$282.58	14.7%	\$254.79	14.8%

Openers & Accessories Pa

			Less Percentage		Price for 1 Year of	Price for 1 Year of Software			36 Month Lease Price per	36 Month Lease Cost -	48 Month Lease Price per	48 Month Lease Cost -	60 Month Lease Price	60 Month Lease Cost -
Item or Model Number Ho	Pieces Per Description ur	MSRP	(%) Discount Bid	State Contract Purchase Price	Equipment Maintenance on Purchased Equipment	Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	Month Including Maintenance	Interest Rate Charged For Lease	Month Including Maintenance	Interest Rate Charged For Lease	Month Lease Price per Month Including Maintenance	Interest Rate Charged For
	DELETIONS				Pitney Bowes offers tw Commonwealth, Our perform	o levels of service to the ance level agreement offers a 4							машсенансе	
	ADDITIONS				hour response at a premiur				Excluding th	e items identified as product	ion, the rental rate will be the	Commonwealth's total equipm	ent cost multiplied by 4.5%	+ meter + SLA.
					representative at time of prop	osal. Within the pricebook, we								
DI90012 DIBX	VERTICAL POWER LOCALIZATION KIT- US SECOND STACKER FOR TANDEM BELT STACKER	\$0.00 \$0.00			\$0.00 \$192.80	\$0.00 \$0.00	\$0.00 \$17.91	\$0.00 \$0.00		14% 14%		14.7% 14.7%	\$0.00 \$14.3	
DT3A DT3S	W360 MULTIFUNCTION TABBER SYSTEM W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER	\$21,141.00 \$3,530.00		\$13,659.22 \$2,294.00	\$1,895.20 \$260.80	\$0.00 \$0.00		\$0.00 \$0.00		149 149	\$510.41 \$81.72	14.7%	\$464.51 \$73.71	
DT3T F37A	STAND FOR W985 CONVEYOR STACKER OMR SCANNER W/INSTALL & TRAINING	\$840.00 \$1,595.00	34%	\$554.00 \$1,274.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$18.95	14% 14%	\$15.35 \$35.31	14.7% 14.7%	\$13.1: \$30.2:	14.8%
F391550 F3C2	RELAY LOCALIZATION KIT - US MAIL RUN ASSISTANCE - 2 HOURS	\$0.00 \$335.00		\$0.00 \$282.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	149 149	\$0.00 5 \$7.81	14.7%	\$0.01 \$6.61	14.8%
F700327	SPECIAL TOWER FEEDER KIT 2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER	\$260.00 \$6,752.00	18%	\$213.00 \$5,199.04	\$0.00 \$0.00 \$844.00	\$0.00 \$0.00	\$0.00 \$0.00 \$78.41	\$0.00 \$0.00	\$7.28	149	5.90 5 \$202.82	14.7%	\$5.0: \$185.9:	14.8%
F780183	SHEET/FLAT ENVELOPE TRAY INSERT TRAY	\$205.00	17%	\$170.00 \$170.00	\$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$5.81	149	\$4.71	14.7%	\$4.0	14.8%
F780184 F790018	18 IN. CONSOLE EXTENSION	\$205.00 \$370.00	20%	\$296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.12	14% 14%		14.7% 14.7%	\$4.03 \$7.03	14.8%
F790019 F790034	30 IN. CONSOLE EXTENSION USB HUB	\$475.00 \$0.00		\$382.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		149 149	5 \$10.58 5 \$0.00	14.7% 14.7%	\$9.05 \$0.01	
F790042-01 F790135	POWER CORD SALES-KIT-MATTE BOOKLET KIT FOR TOWER	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	149 149	\$0.00 \$0.00	14.7%	\$0.00 \$0.00	14.8%
F790250 F790442	SCANNER MOUNTING KIT FOR HIGH CAPACITY SHEET FEEDER SALES KIT-FLAT ENVELOPE KIT FOR TOWER	\$820.00 \$0.00	18% 0%	\$674.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		149 149	\$18.67 \$0.00	14.7%	\$15.9° \$0.00	7 14.8%
F790700-01 F790725	US RELAY LOCALIZATION KIT SALES KIT - FEEDER INSERT SUPPORT	\$0.00 \$85.00		\$0.00 \$72.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	14% 14%	\$0.00	14.7%	\$0.00 \$1.7	14.8%
F790726 F791700-01	SALES KIT - ADJUSTABLE SHINGLE TRAY US HICAP SHEET FEEDER LOCALIZATION KIT	\$125.00	15%	\$106.05 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$3.63	149	\$2.94	14.7%	\$2.5	14.8%
F7DI	BOTTOM ADDRESS INVERTER KIT FIXED BEAM OME AND BARCODE SCANNER FOR HIGH CAPACITY S	\$0.00 \$1,025.00		\$714.32 \$2.223.90	\$0.00 \$193.60	\$0.00 \$0.00	\$0.00 \$17.99	\$0.00 \$0.00	\$24.43	14%	\$19.79	14.7%	\$0.0i \$16.9	
F7FS F7MT	MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	\$3,177.00 \$3,290.00	18%	\$2,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.68	149 149 149	5 \$75.09 5 \$75.07	14.7%	\$67.10 \$64.21	14.8%
F7MU F7SB	MAIL MACHINE INTERFACE FOR CONNECT+ 3000 BARCODE SCANNING SOFTWARE	\$3,290.00 \$750.00	10%	\$2,710.00 \$675.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14%	\$18.70	7 14.7% 0 14.7%	\$64.2 \$16.0	14.8%
F7TB SS1D	TOWER OMR BARCODE SCANNING HARDWARE SENDSUITE LIVE DESIGN SERVICES<4HOURS	\$3,177.00 \$825.00	16%	\$2,541.60 \$693.42	\$323.20 \$0.00	\$0.00 \$0.00	\$30.03 \$0.00	\$0.00 \$0.00	\$23.71	149	\$19.21	14.7%	\$84.20 \$16.43	14.8%
SS2D P53S	SENDSUITE LIVE DESIGN SERVICES<1DAY SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE S	\$1,650.00 \$145.00		\$1,386.83 \$125.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00		149 149	5 \$38.42 5 \$3.46	14.7%	\$32.8° \$2.9°	
F5HP F5MP	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER LOW TO MID VOLUME 4 IN. LABEL PRINTER	\$1,495.00 \$995.00	16%	\$1,256.00 \$862.00	\$329.60 \$184.80	\$0.00 \$0.00	\$30.62	\$0.00 \$0.00	\$63.37	149	\$57.76	14.7%	\$54.2i \$34.1	14.8%
TSPP TST3	LASER PRINTER ARRIVAL WEB CAM	\$695.00	16%	\$584.00 \$212.00	\$140.00 \$0.00	\$0.00 \$0.00	\$13.01 \$0.00	\$0.00 \$0.00 \$0.00	\$28.65	149	\$25.93	14.7%	\$24.2	14.8%
F5T8	TRACKING ASSISTANT PORTABLE BELT PRINTER CORDLESS SCANNER	\$245.00 \$1,385.00	13%	\$1,200.00 \$1,592.00	\$147.20 \$345.60	\$0.00 \$0.00		\$0.00 \$0.00	\$50.15	149	\$5.87 b \$43.49	14.7%	\$5.03 \$39.34	14.8%
TST9 TSTB	USB SYNC CABLE	\$1,895.00 \$200.00	13%	\$174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.95	14%		14.7%	\$63.4: \$4.1:	14.8%
PSTS PSTW	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SI WIRELESS ACCESS POINT	\$1,395.00	13%	\$1,207.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$41.28	14%	\$33.43	14.7%	\$2.90 \$28.6	14.8%
ΓΙ01 ΓΙ02	TABLET OPTION FIXED BEAM BARCODE W/INSTALL & TRG	\$2.500.00 \$1,995.00	15% 15%		\$172.80 \$249.60	\$0.00 \$0.00	\$16.05 \$23.19	\$0.00 \$0.00		14%	\$64.28	14.7% 14.7%	\$63.1 \$58.6	14.8%
FIOI.	2D SCANNER W/INSTALL & TRAINING MAIL RUN ASSIST-UP TO 4 HOURS	\$2.995.00 \$562.00		\$2,540.96 \$476.80	\$374.40 \$0.00	\$0.00 \$0.00	\$34.78 \$0.00	\$0.00 \$0.00	\$110.09 \$16.31	149 149	\$96.47	14.7%	\$88.0- \$11.3	
ΓΙ10 ΓΙ11	RELAY 1000 2 STATION INSERTER W/ INSTALL AND TRG RELAY 1000 3 STATION INSERTER W /INSTALL AND TRG	\$4.124.00 \$4.924.00		\$3,498.80 \$4,177.52	\$346.40 \$412.80	\$0.00 \$0.00	\$32.18 \$38.35	\$0.00 \$0.00	\$141.11 \$168.44	14%	\$121.05 \$144.48	14.7% 14.7%	\$108.6° \$129.6°	14.8%
FIZD	2D TOWER SCANNING RELAY 2500 W/INSTALL & TRAINING	\$3.500.00		\$2,969.40	\$989.60 \$768.00	\$0.00 \$0.00	\$91.93 \$71.35	\$0.00 \$0.00	\$162.84	149	\$151.20	14.7%	\$143.9	
F135	RELAY 3500 W/INSTALL & TRAINING	\$8,599.00 \$12.693.00	15%	\$10,789.05	\$1,056.00	\$0.00	\$98.10	\$0.00	\$434.39	149		14.7%	\$230.3 \$334.1	14.8%
F145 F123	RELAY 4500 W/INSTALL & TRAINING 2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AN	\$15,193.00 \$2.995.00	15%	\$2,545.75	\$1,440.00 \$374.40	\$0.00 \$0.00	\$34.78	\$0.00 \$0.00	\$110.25	149 149	\$96.60	14.7% 14.7%	\$413.0° \$88.10	14.8%
F124 F190	2D SCANNER HALF & Z FOLD FRONT OF DOCUMENT, C & DOUBLE OMR SCAN W/INSTALL & TRG RELAY 2500	\$2,995.00 \$1,595.00	15%	\$2,545.75 \$1,355.75	\$374.40 \$0.00	\$0.00 \$0.00	\$34.78 \$0.00	\$0.00 \$0.00	\$46.37	149 149	\$96.60 \$37.55	14.7% 14.7%	\$88.10 \$32.13	14.8%
П91 П92	OMR SCAN W/INSTALL & TRG RELAY 3500-4500 2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF ANI	\$1,595.00 \$2,495.00	15% 15%	\$1,355.75 \$2,120.75	\$0.00 \$374.40	\$0.00 \$0.00	\$0.00 \$34.78	\$0.00 \$0.00	\$46.37 \$95.72	14%	6 \$37.55 6 \$84.83	14.7% 14.7%	\$32.13 \$78.04	14.8%
FIRX	2D SCANNER HALF AND Z FOLD FRONT OF DOCUMENT, C & DOUB 2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$2,495.00 \$4,335.00		\$2,120.75 \$3,684.75	\$374.40 \$844.00	\$0.00 \$0.00	\$34.78 \$78.41	\$0.00 \$0.00	\$95.72 \$178.29	149 149	\$84.83 5 \$160.88	14.7% 14.7%	\$78.0° \$150.0°	
P150 P15P	RELAY 5000 W/4 FEEDER TOWER RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC	\$21,460.00 \$10,232.00	15%	\$18,206.66	\$1,962.40 \$278.40	\$0.00	\$182.31	\$0.00 \$33.44	\$744.21	149 149	\$641.06	14.7%	\$577.31 \$259.80	14.8%
F160 F16P	RELAY 6000 INSERTING SYSTEM RELAY 5000/6000 FILE BASED PROCESSING	\$42,095.00 \$11,232.00		\$35,713.40 \$9,529.23	\$2,781.60 \$663.20	\$0.00 \$360.00	\$258.41 \$61.61	\$0.00 \$33.44	\$1,393.67	149		14.7%	\$1,053.1- \$308.5	
T170	RELAY 7000 INSERTING SYSTEM	\$47,355.00	15%	\$40,175.98	\$3,467.20	\$0.00 \$0.00	\$322.10	\$0.00 \$0.00	\$1,588.75	149	\$1,354.45	14.7%	\$1,209.8	14.8%
Г180 Г19Р	RELAY 8000 INSERTING SYSTEM RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC ADDITIONAL SHEET FEEDER	\$68,825.00 \$15,232.00	15%	\$12,922.83	\$4,610.40 \$278.40 \$0.00	\$360.00 \$360.00	\$25.86	\$33.44 \$0.00	\$492.64	14% 14%	i \$1,938.67 i \$410.80	14.7%	\$1,726.53 \$360.41	14.8%
FIAT FIBB	BELT STACKER W/ INSTALLATION TO HEIGHT STAND	\$1,395.00 \$4,133.00		\$3,506.43	\$192.80	\$0.00	\$0.00 \$17.91	\$0.00	\$131.86	14% 14%	\$110.56	14.7% 14.7%	\$28.0! \$97.4:	14.8%
TIBD TIET	TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, II EXIT TRANSPORT	\$1.995.00	15%	\$1,692.56	\$192.80 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$57.89	149 149	\$46.88	14.7% 14.7%	\$122.6i \$40.1	14.8%
TIFS TIHC	FLAT SEALER HIGH CAPACITY SHEET FEEDER	\$4,320.00 \$7,359.00		\$3,672.00 \$6,255.15	\$0.00 \$750.40	\$0.00 \$0.00	\$0.00 \$69.71	\$0.00 \$0.00	\$125.58 \$260.40	149 149		14.7%	\$87.03 \$204.03	14.8%
FINK FIRC	OMR SCAN RELAY 2K W/INSTALL & TRG 60 IN. HEIGHT ADJUSTABLE TABLE. NO DOORS, SLIDING SHELF	\$1,595.00 \$2,500.00		\$1,353.20 \$2.121.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00		149 149	\$37.48 \$58.75	14.7%	\$32.0° \$50.2°	
FIRD FIRG	90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF HEIGHT ADJUSTABLE TABLE; 72IN. W/ SHELF AND LOCKING DOO	\$4,585.00 \$1.850.00		\$3,889.91 \$1,569.54	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$133.03	14% 14%	\$107.75	14.7%	\$92.1	14.8%
TIRH	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF AND LOCKING DOO	\$2,215.00	15%	\$1,879.21	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$64.27	14%	\$43.48 5 \$52.05	14.7%	\$37.20 \$44.5	14.8%
riri rirm	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF TIRM - TOWER SCANNING HARDWARE	\$1.905.00 \$3,177.00	15%	\$2,700.45	\$0.00 \$323.20	\$0.00	\$30.03	\$0.00 \$0.00	\$112.38	14% 14%	\$97.32	14.7%	\$38.30 \$88.00	14.8%
FIRS FIVP	VERTICAL STACKER W/INSTALL & TRG VERTICAL POWER STACKER	\$1.755.00 \$1,993.00			\$139.20 \$139.20	\$0.00 \$0.00	\$12.93 \$12.93	\$0.00 \$0.00	\$66.56	14% 14%	\$56.62	14.7% 14.7%	\$45.63 \$50.49	14.8%
W760 WPF4	STACKER FOR W360 TABBER DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 2 (1/2)	\$1.830.00 \$1,000.00	16%	\$1,463.00 \$840.00	\$176.00 \$0.00	\$0.00 \$0.00	\$16.35 \$0.00	\$0.00 \$0.00	\$28.73	149 149	\$23.27	14.7% 14.7%	\$47.79 \$19.9	14.8%
WPF5 WPPH	DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 2 (1 D PER DIEM FOR ON-SITE VISIT	\$2,000.00 \$515.00	16%	\$1,680.00 \$430.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$57.46 \$14.73	149	\$46.54 5 \$11.93	14.7% 14.7%	\$39.8 \$10.2	
WPR1 IE20	DOCUMENT PROCESSING PROJECT MANAGEMENT PROJECT - 1 DA LASER REPORT PRINTER	\$2,000.00		\$1,681.01	\$0.00 \$140.00	\$0.00 \$0.00	\$0.00 \$13.01	\$0.00 \$0.00	\$57.49	14% n/:	\$46.56	14.7% n/a	\$39.8 \$10.4	14.8%
1E30	LASER REPORT PRINTER	\$692	18.25%	\$566 \$566	\$140.00 \$140.00 \$138.40	\$0.00 \$0.00 \$0.00	\$13.01	\$0.00 \$0.00	\$28.03	n/s	s \$25.44	n/a	\$23.83	n/a
IE31 CF2D	LASER REPORT PRINTER 2D BARCODE CONSULTING AND DESIGN SERVICE	\$692 \$1,400.00	20%	\$566 \$1,120.00	\$0.00	\$0.00	\$12.86 \$0.00	\$0.00	\$38.30	n/: 14%	\$31.02	n/a 2 14.7%	\$23.70 \$26.5-	14.8%
CFOMR DITS	OMR CONSULTING AND ANALYSIS SERVICE SCAN INSTALL & TRAINING	\$1,400.00 \$602.00	20%	\$1,120.00 \$481.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$16.47	149 149		14.7% 14.7%	\$26.5- \$11.4:	14.8%
DITU	HIGH CAP SHEET FDR, INSTALL & TRAIN INSTALLATION AND TRAINING-STACKERS	\$464.00 \$238.00	20% 20%	\$371.20 \$190.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14% 14%	\$10.28 5 \$5.27	14.7%	\$8.8I \$4.5	
DIWF RELAY9000	INSTALL AND TRAINING FLAT SEALER OFFERING-RELAY 9000 INSERTING SYSTEM	\$365.00 \$0.00	20%	\$292.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9.99 \$0.00	14% n/:	\$8.09	14.7% n/a	\$6.93 \$0.00	14.8%
RELAY9000ADDON	OFFERING-RELAY 9000 INSERTING SYSTEM ADD ON RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL FE	\$0.00	15%	\$0.00	\$0.00 \$7.585.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	n/: n/: 14%	a \$0.00	n/a n/a 14.7%	\$0.00 \$0.00 \$2.220.8	n/a

Inserters & Accessories

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price		Price for 1 Year of Software Maintenance on Purchased Equipment		Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease		48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
TI9G		RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TR	\$6,835.00	15%	\$5,798.81	\$598.40	\$0.00	\$55.59	\$0.00	\$235.38	14%	\$202.32	14.7%	\$181.90	14.8%
TI9J		RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL FE		15%	\$8,180.26	\$868.00	\$0.00	\$80.64	\$0.00	\$333.52	14%	\$287.07	14.7%	\$258.38	14.8%
TI9K		HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS)	\$1,230.00	15%	\$1,043.53	\$0.00	\$0.00	\$0.00	\$0.00	\$35.69	14%	\$28.91	14.7%	\$24.73	14.8%
TI9M		RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$345.00	15%	\$292.70	\$0.00	\$0.00	\$0.00	\$0.00	\$10.01	14%	\$8.11	14.7%	\$6.94	14.8%
TI9E		RELAY 9000 MULTIFUNCTION FOLDER	\$27,063.00	15%	\$22,960.22	\$2,564.00	\$0.00	\$238.20	\$0.00	\$944.04	14%	\$814.65	14.7%	\$734.72	14.8%
TI9B		RELAY 9000 2ND TOWER	\$30,341.00	15%	\$25,741.27	\$2,878.40	\$0.00	\$267.40	\$0.00	\$1,058.62	14%	\$913.58	14.7%	\$823.99	14.8%
TI9C		BOOKLET FEEDER	\$5,523.00	15%	\$4,685.71	\$530.40	\$0.00	\$49.27	\$0.00	\$193.10	14%	\$166.75	14.7%	\$150.47	14.8%
TI9F		RELAY 9000 BELT STACKER (90 DEGREE ANGLE) SYSTEM COMES	\$5,523.00	15%	\$4,685.71	\$530.40	\$0.00	\$49.27	\$0.00	\$193.10	14%	\$166.75	14.7%	\$150.47	14.8%
TI9N		STRAIGHT IN LINE POWER STACKER KIT	\$360.00	15%	\$305.42	\$0.00	\$0.00	\$0.00	\$0.00	\$10.45	14%	\$8.46	14.7%	\$7.24	14.8%
DI9P		DI9P FILE BASED PROCESSING	\$15,000.00	15%	\$12,725.98	\$663.20	\$360.00	\$61.61	\$33.44	\$509.74	14%	\$432.16	14.7%	\$384.33	14.8%

Inserters & Accessories

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
		DELETIONS				performance level agreement offers	service to the Commonwealth. Our a 4 hour response at a premium price tion, which can be obtained from your			E-	dedica the items identified as assistant	horizon also acceptations will be also	Commonwealth's total equipment c	and multiplied by 4 FW , makes 16	TI A
	ADDITIONS OFFICERIGHT FOLDER					offering our standard level agreen	posal. Within the pricebook, we are nent which is more economical if the sential to our mutual clients.			EX	duding the items identified as proc	naction, the remain rate will be the	commonwealth's total equipment t	ost multiplied by 4.5% + meter + 2	SLP.
DESO		OFFICEDICAL FOI DED	\$4.631.00	21%	\$3.658.49	\$416.80	\$0.00	\$38.72	\$0.00	\$150.93	14%	\$130.38	14.7%	\$117.69	14.8%
DF90		OFFICERIGHT FOLDER	\$5.841.00	21%	\$4.642.00	\$624.80		\$58.04	\$0.00		14%	\$172.11	14.7%	\$156.45	
DF9C		CROSS FOLD KIT	\$615.00	18%		\$0.00		\$0.00	\$0.00	\$17.20	14%	\$13.93	14.7%	\$11.92	14.8%
DFCS		CONVEYOR STACKER	\$820.00	18%	\$671.00	\$62.40		\$5.80	\$0.00	\$26.82	14%	\$22.94	14.7%	\$20.54	
DFHC		HIGH CAPACITY EXTENSION	\$305.00	18%	\$249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.52	14%	\$6.90	14.7%	\$5.90	14.8%
DF10		DF100 - PERFECT LETTER FOLDER	\$195.00	20%	\$156.00	\$64.00		\$5.95	\$0.00	\$5.34	14%	\$4.32		\$3.70	14.8%
DF2F		INSTALL/TRAINING FOR DF800/900	\$225.00	20%	\$180.00	\$0.00		\$0.00	\$0.00	\$6.16	14%	\$4.99	14.7%	\$4.27	14.8%
DT3D		BASIC INSTALL/TRAIN W360 TABBER	\$546.00	20%	\$436.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14.94	14%	\$12.10	14.7%	\$10.35	14.8%

Folders & Accessories

			Less Percentage		Price for 1 Year of	Price for 1 Year of Software			36 Month Lease Price per	36 Month Lease Cost -	48 Month Lease Price per	48 Month Lease Cost -	60 Month Lease Price	60 Month Lease Cost -
Item or Model Number Volume - Pieces Hour	Per Description	MSRP	(%) Discount Bid	State Contract Purchase Price	Equipment Maintenance on Purchased Equipment	Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	Month Including Maintenance	Interest Rate Charged For Lease	Month Including Maintenance	Interest Rate Charged For Lease	Month Lease Price per Month Including Maintenance	Interest Rate Charged For Lease
	DELETIONS				Pitney Bowes offers tw Commonwealth, Our perform	o levels of service to the ance level agreement offers a 4							Maintenance	
	ADDITIONS				hour response at a premiur				Excluding the	e items identified as product	ion, the rental rate will be the	Commonwealth's total equipm	ent cost multiplied by 4.5%	+ meter + SLA.
					representative at time of prop	osal. Within the pricebook, we								
IFXR BM10	FUNDS MGMT METER FEATURE (DM SERIES) ADMINISTRATIVE WORKSTATION W/15 INCH FLAT PANEL MONITOR		13%		\$0.00 \$474.40	\$184.00		\$0.00 \$17.09	\$142.67	n/i 14%	\$128.06	n/a 14.7%	\$0.00 \$119.01	14.8%
BM41 BM42	RECEIPT PRINTER BARCODE SCANNER FOR DATA COLLECTOR	\$1,080.00 \$1,530.00	16%		\$184.80 \$169.60	\$0.00 \$0.00	\$15.76	\$0.00 \$0.00	\$54.49	149 149	\$47.44	14.7% 14.7%	\$35.26 \$43.09	14.8%
BM44 BM52	BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR	\$1,530.00 \$6,070.00		\$5,102.00	\$169.60 \$474.40	\$0.00 \$624.00	\$15.76 \$44.07	\$0.00 \$57.97	\$261.84	149 149 149	6 \$47.44 6 \$232.35	14.7% 14.7%	\$43.09 \$214.14	14.8%
BMA1 BMFM	CRYSTAL REPORTING FUNDS MGMT METER ACTIVATION (DM SERIES)	\$210.00 \$200.00	16%	\$177.00 \$168.00 \$732.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$5.75	14%	\$4.65	14.7% 14.7%	\$4.19 \$3.98	14.8% 14.8%
BMH1 BMH3	BUSINESS MANAGER OPERATOR TRAINING - UP TO 4 HRS BUSINESS MANAGER DATA CONVERSION SERVICES	\$872.00 \$872.00	16%	\$732.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$25.05	149 149	\$20.29	14.7% 14.7%	\$17.36 \$17.36	14.8%
BMH4 BMP0	BUSINESS MANAGER V2 OR V3 TO NEW SYSTEM DATA MIGRATION BUSINESS MANAGER PROJECT MANAGEMENT	\$872.00 \$1,021.00	16%	\$706.32 \$857.64	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$29.33	14% 14%	\$23.76	14.7% 14.7%	\$16.74 \$20.33	14.8%
BMP1 BMPC	BUSINESS MANAGER PROJECT MANAGEMENT BUSINESS MANAGER HOST WORKSTATION PC	\$2.041.00 \$2,880.00	16%	\$2,420.00	\$0.00 \$356.00	\$0.00	\$0.00 \$33.07	\$0.00 \$0.00	\$104.81	14%	\$91.84	14.7% 14.7%	\$40.63 \$83.81	14.8%
BMS1 BMS2	BUSINESS MANAGER HOST WORKSTATION SOFTWARE BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY	\$9.265.00 \$3,350.00	16%	\$7,782.60 \$2,813.00	\$95.20 \$95.20	\$1,186.00 \$680.00	\$8.84 \$8.84	\$110.18 \$63.17	\$165.27	14%	\$332.39 5 \$147.72	14.7% 14.7%	\$301.70 \$136.91	14.8%
BMS3 BMSU	CLIENT HOST SOFTWARE ONLY UPGRADE TO SQL EDITION FOR CURRENT CUSTOMERS	\$2.095.00 \$5,040.00	16%	\$1,726.00 \$4,234.00	\$95.20 \$0.00	\$0.00	\$8.84 \$0.00	\$57.97 \$0.00		14% 14%	\$117.28	14.7% 14.7%	\$105.95 \$100.35	14.8% 14.8%
BMT3 BMUP	BUSINESS MANAGER WIN XP UPGRADE BUSINESS MANAGER 6.0 UPGRADE FOR XP	\$1.230.00 \$820.00	16% 16%	\$1,034.00 \$688.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$35.36 \$23.53	149	\$28.64 \$19.06	14.7% 14.7%	\$24.51 \$16.31	14.8%
BMUR BMWA	BUSINESS MANAGER UPGRADE FOR WIN2000 BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER HOST)	\$835.00 \$305.00	18% 16%	\$688.00 \$255.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14% 14%	\$19.06 \$7.06	14.7% 14.7%	\$16.31 \$6.04	14.8% 14.8%
B96002 MFP0	BASE MOUNT DISPLAY KIT FOR JR64 & JR67 SCALES BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 1 <half day<="" td=""><td>\$160.00 \$872.00</td><td>13% 16%</td><td>\$140.00 \$732.48</td><td>\$0.00 \$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00 \$0.00</td><td>\$4.79 \$25.05</td><td>14%</td><td>\$3.88 \$20.29</td><td>14.7% 14.7%</td><td>\$3.32 \$17.36</td><td>14.8% 14.8%</td></half>	\$160.00 \$872.00	13% 16%	\$140.00 \$732.48	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$4.79 \$25.05	14%	\$3.88 \$20.29	14.7% 14.7%	\$3.32 \$17.36	14.8% 14.8%
MFP4 MFP5	BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 2 <half 2="" <full="" business="" day="" day<="" level="" manager="" pro="" project="" service="" td=""><td>\$1,021.00 \$2,041.00</td><td>16% 16%</td><td>\$857.64 \$1,714.44</td><td>\$0.00 \$0.00</td><td>\$0.00 \$0.00</td><td>\$0.00 \$0.00</td><td>\$0.00 \$0.00</td><td>\$29.33 \$58.63</td><td>149 149</td><td>\$23.76 h \$47.49</td><td>14.7% 14.7%</td><td>\$20.33 \$40.63</td><td>14.8%</td></half>	\$1,021.00 \$2,041.00	16% 16%	\$857.64 \$1,714.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$29.33 \$58.63	149 149	\$23.76 h \$47.49	14.7% 14.7%	\$20.33 \$40.63	14.8%
PSST SDTK	POST SALE SOFTWARE TOOL KIT SOFTWARE DEVELOPER TOOL KIT	\$0.00 \$9,995.00	0%	\$0.00 \$8,650.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$295.83	n/i 14%	\$0.00	n/a 14.7%	\$0.00 \$205.01	n/a
SFP1 SFP2	FEDEX SMARTPOST (1) FEDEX SMARTPOST (2)	\$600.00 \$1,280.00	16%	\$504.00 \$1,076.00	\$0.00 \$0.00		\$0.00 \$0.00	\$10.03 \$21.40		14% 14%	\$23.99	14.7% 14.7%	\$21.97 \$46.90	
SFPL SFPT	FEDEX SMARTPOST (50) FEDEX SMARTPOST (25)	\$6,000.00 \$4,000.00	16% 16%	\$5,040.00 \$3,360.00	\$0.00 \$0.00	\$1,080.00 \$720.00	\$0.00 \$0.00	\$100.33 \$66.89		14% 14%	\$239.94 5 \$159.96	14.7% 14.7%	\$219.78 \$146.52	
SFPV SGC1	FEDEX SMARTPOST (5) UPS SUREPOST (1)	\$1,440.00 \$600.00	16%	\$1,210.00 \$520.00	\$0.00 \$0.00	\$259.20	\$0.00 \$0.00	\$24.08 \$10.03	\$65.46	149	\$57.60	14.7% 14.7%	\$52.76 \$22.35	14.8%
GGS1 GGS2	GOLDEN STATE OVERNIGHT (1) GOLDEN STATE OVERNIGHT (2)	\$900.00 \$1,500.00		\$779.00 \$1.299.00	\$0.00 \$0.00	\$162.00 \$270.00	\$0.00 \$0.00	\$15.05 \$25.08	\$41.69	149	\$36.63 \$61.06	14.7% 14.7%	\$33.51 \$55.87	14.8% 14.8%
GGSC GGSE	GOLDEN STATE OVERNIGHT (100) GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$20,000.00 \$25,000.00		\$17,308.00 \$21.635.00	\$0.00 \$0.00	\$3,600.00 \$4,500.00	\$0.00 \$0.00	\$334.44 \$418.05	\$926.37 \$1,157.97	149 149	\$813.87 \$1,017.34	14.7% 14.7%	\$744.64 \$930.80	14.8% 14.8%
GGSL GGST	GOLDEN STATE OVERNIGHT (50) GOLDEN STATE OVERNIGHT (25)	\$15,000.00 \$10,000.00	13%	\$12,981.00	\$0.00 \$0.00	\$2,700.00	\$0.00 \$0.00	\$250.83 \$167.22	\$694.78	149	\$610.40	14.7% 14.7%	\$558.48 \$372.32	14.8%
GGSV	GOLDEN STATE OVERNIGHT (5) GOLDEN STATE OVERNIGHT (10)	\$3,000.00 \$5.000.00		\$2,597.00	\$0.00 \$0.00	\$540.00 \$900.00	\$0.00 \$0.00	\$50.17 \$83.61	\$138.99	149	\$122.11	14.7% 14.7%	\$111.72 \$186.16	14.8%
SHR1 SHR2	LONESTAR (1) LONESTAR (2)	\$900.00 \$1,500.00	13%	\$779.00 \$1,299.00	\$0.00 \$0.00		\$0.00 \$0.00	\$15.05 \$25.08	\$41.69	149		14.7% 14.7%	\$33.51 \$55.87	
SHRC	LONESTAR (100) LONESTAR (ENTERPRISE)	\$20,000.00 \$25.000.00	13%	\$17,308.00	\$0.00 \$0.00	\$3,600.00	\$0.00 \$0.00	\$334.44 \$418.05	\$926.37	149	\$813.87	14.7% 14.7%	\$744.64 \$930.80	14.8%
SHRL SHRT	LONESTAR (50) LONESTAR (25)	\$15,000.00 \$10.000.00	13%		\$0.00 \$0.00	\$2,700.00 \$1,800.00	\$0.00 \$0.00	\$250.83 \$167.22		149	\$610.40 \$406.94	14.7% 14.7%	\$558.48 \$372.32	14.8%
SHRV SHRX	LONESTAR (5) LONESTAR (10)	\$3,000.00 \$5,000.00	13%	\$2,597.00	\$0.00 \$0.00	\$540.00	\$0.00 \$0.00	\$50.17 \$83.61	\$138.99	149	\$122.11	14.7% 14.7%	\$111.72 \$186.16	14.8%
SHT1 SHT2	ATS (1) ATS (2)	\$900.00	13%	\$779.00	\$0.00 \$0.00			\$15.05 \$25.08	\$41.69	149		14.7% 14.7%	\$33.51 \$55.87	14.8%
SHTC	ATS (100) ATS (ENTERPRISE)	\$1.500.00 \$20,000.00	13%	\$17,308.00	\$0.00 \$0.00		\$0.00 \$0.00	\$334.44 \$418.05	\$926.37	149		14.7% 14.7% 14.7%	\$744.64 \$930.80	14.8%
SHTE SHTL	ATS (50)	\$25,000.00 \$15,000.00 \$10.000.00		\$12,981.00 \$8.654.00	\$0.00 \$0.00	\$2,700.00 \$1,800.00	\$0.00 \$0.00	\$250.83 \$167.22	\$694.78	149	\$610.40 \$406.94	14.7% 14.7% 14.7%	\$558.48 \$372.32	14.8%
SHTT SHTV	ATS (5) ATS (10)	\$3,000.00			\$0.00 \$0.00 \$0.00		\$0.00 \$0.00	\$50.17 \$83.61	\$138.99	149		14.7% 14.7% 14.7%	\$111.72 \$186.16	
SHTX SLB1 SLCA	3RD PARTY USPS WEB CONNNECTOR (1) UPS CUSTOM CARRIER RATE	\$5,000.00 \$600.00 \$2,060.00	13%	\$520.00	\$0.00 \$0.00 \$0.00	\$162.00	\$0.00	\$15.05 \$33.44	\$32.83	14%	\$29.45	14.7% 14.7% 14.7%	\$27.37 \$74.46	14.8%
SLT1	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1)	\$600.00	13%	\$520.00 \$1,109.00	\$0.00 \$0.00 \$0.00	\$108.00	\$0.00	\$10.03	\$27.81	14%	\$24.43	14.7% 14.7% 14.7%	\$22.35 \$46.35	14.8%
SLT2	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2) ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (100)	\$1,280.00 \$8,000.00	13% 13%	\$6,923.00	\$0.00			\$20.07 \$133.78	\$370.55	14%	\$325.55	14.7%	\$297.86	14.8%
SLTE SLTL	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (ENTERPRISE) ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (50) ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (25)	\$20,000.00 \$6,000.00	13%	\$5,193.00	\$0.00 \$0.00 \$0.00	\$1,080.00	\$0.00 \$0.00 \$0.00	\$334.44 \$100.33 \$66.89	\$277.93	149 149	\$813.87 b \$244.18	14.7% 14.7%	\$744.64 \$223.40	14.8%
SLTT SLTV	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5)	\$4,000.00 \$1,440.00		\$1,247.00	\$0.00	\$720.00 \$259.20	\$0.00	\$24.08	\$66.73	14%	\$58.62	14.7% 14.7%	\$148.94 \$53.63	14.8%
SLTX SNE1	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (10) EASTERN CONNECTION (1)	\$2,000.00 \$900.00	13%	\$779.00	\$0.00 \$0.00		\$0.00 \$0.00	\$33.44 \$15.05	\$41.69	14%	\$36.63	14.7% 14.7%	\$74.46 \$33.51	14.8%
SNE2 SNEC	EASTERN CONNECTION (2) EASTERN CONNECTION (100)	\$1,500.00 \$20.000.00	13%	\$17,308.00	\$0.00 \$0.00	\$3,600.00	\$0.00	\$25.08 \$334.44	\$926.37	149 149	\$813.87	14.7% 14.7%	\$55.87 \$744.64	14.8%
SNEE SNEL	EASTERN CONNECTION (ENTERPRISE) EASTERN CONNECTION (50)	\$25,000.00 \$15.000.00	13%		\$0.00 \$0.00	\$4,500.00 \$2,700.00	\$0.00 \$0.00	\$418.05 \$250.83	\$694.78	149 149	5 \$1,017.34 5 \$610.40	14.7% 14.7%	\$930.80 \$558.48	14.8%
SNET SNEV	EASTERN CONNECTION (25) EASTERN CONNECTION (5)	\$10,000.00 \$3.000.00	13%	\$2,597.00	\$0.00 \$0.00	\$540.00	\$0.00 \$0.00	\$167.22 \$50.17	\$138.99	14% 14%	\$122.11	14.7% 14.7%	\$372.32 \$111.72	14.8%
SNEX SNG1	EASTERN CONNECTION (10) GLOBALTRANZ (1)	\$5,000.00 \$900.00		\$779.00	\$0.00 \$0.00		\$0.00 \$0.00	\$83.61 \$15.05	\$41.69	149 149		14.7% 14.7%	\$186.16 \$33.51	
SNG2 SNGC	GLOBALTRANZ (2) GLOBALTRANZ (100)	\$1,500.00 \$20.000.00	13%	\$17,308.00	\$0.00 \$0.00	\$270.00 \$3,600.00	\$0.00 \$0.00	\$25.08 \$334.44		149 149	\$813.87	14.7% 14.7%	\$55.87 \$744.64	
SNGE SNGL	GLOBALTRANZ (ENTERPRISE) GLOBALTRANZ (50)	\$25,000.00 \$15.000.00	13% 13%	\$12,981.00	\$0.00 \$0.00	\$2,700.00	\$0.00	\$418.05 \$250.83	\$694.78	149 149	\$610.40	14.7% 14.7%	\$930.80 \$558.48	14.8%
SNGT	GLOBALTRANZ (25) GLOBALTRANZ (5)	\$10,000.00 \$3,000.00	13%		\$0.00 \$0.00	\$540.00		\$167.22 \$50.17	\$138.99	149 149	b \$122.11	14.7% 14.7%	\$372.32 \$111.72	14.8%
SNGX SNM1	GLOBALTRANZ (10) MIDLAND COURIER (1)	\$5,000.00 \$900.00		\$4,327.00 \$779.00	\$0.00 \$0.00	\$900.00 \$162.00	\$0.00 \$0.00	\$83.61 \$15.05	\$41.69	14% 14%	\$203.47 b \$36.63	14.7% 14.7%	\$186.16 \$33.51	14.8%
SNM2 SNMC	MIDLAND COURIER (2) MIDLAND COURIER (100)	\$1,500.00 \$20,000.00	13% 13%	\$17,308.00	\$0.00 \$0.00		\$0.00 \$0.00	\$25.08 \$334.44	\$926.37	14% 14%	\$61.06 \$813.87	14.7% 14.7%	\$55.87 \$744.64	14.8%
SNME SNML	MIDLAND COURIER (ENTERPRISE) MIDLAND COURIER (50)	\$25,000.00 \$15,000.00	13%		\$0.00 \$0.00	\$4,500.00 \$2,700.00	\$0.00 \$0.00	\$418.05 \$250.83	\$694.78	14% 14%	\$610.40	14.7% 14.7%	\$930.80 \$558.48	14.8%
SNMT SNMV	MIDLAND COURIER (25) MIDLAND COURIER (5)	\$10,000.00 \$3,000.00	13%	\$8,654.00 \$2,597.00	\$0.00 \$0.00	\$540.00	\$0.00 \$0.00	\$167.22 \$50.17	\$138.99	14% 14%	\$406.94 b \$122.11	14.7% 14.7%	\$372.32 \$111.72	14.8%
SNMX SNR1	MIDLAND COURIER (10) ONTRAC (1)	\$5,000.00 \$900.00		\$4,327.00 \$779.00	\$0.00 \$0.00	\$900.00 \$162.00	\$0.00 \$0.00	\$83.61 \$15.05	\$231.59	14% 14%	\$203.47 \$36.63	14.7% 14.7%	\$186.16 \$33.51	14.8%
SNR2 SNRC	ONTRAC (2) ONTRAC (100)	\$1,500.00 \$20,000.00	13%	\$1,299.00	\$0.00 \$0.00		\$0.00 \$0.00	\$25.08 \$334.44	\$69.51	14% 14%	\$61.06	14.7% 14.7%	\$55.87 \$744.64	14.8%
SNRE SNRL	ONTRAC (ENTERPRISE) ONTRAC (50)	\$25,000.00 \$15,000.00	13%	\$21,635.00	\$0.00 \$0.00	\$4,500.00	\$0.00	\$418.05 \$250.83	\$1,157.97	149	\$1,017.34	14.7% 14.7%	\$930.80 \$558.48	14.8%

Item or Model Number Volume - Pieces Per Hour	er Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SNRT SNRV	ONTRAC (25) ONTRAC (5)	\$10,000.00 \$3,000.00		\$8,654.00 \$2,597.00	\$0.00 \$0.00	\$1,800.00 \$540.00	\$0.00 \$0.00	\$167.22 \$50.17	\$463.19 \$138.99	14% 14%	\$406.94 \$122.11	14.7% 14.7%	\$372.32 \$111.72	14.8% 14.8%
SNRX	ONTRAC (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%
SNS1 SNS2	SPEE-DEE (1) SPEE-DEE (2)	\$900.00 \$1,500.00	13%	\$1,299.00	\$0.00 \$0.00	\$270.00	\$0.00 \$0.00	\$15.05 \$25.08	\$41.69 \$69.51	14% 14%	\$36.63 \$61.06	14.7% 14.7%	\$33.51 \$55.87	14.8% 14.8%
SNSC SNSE	SPEE-DEE (100) SPEE-DEE (ENTERPRISE)	\$20,000.00 \$25,000.00	13%		\$0.00 \$0.00	\$3,600.00 \$4,500.00	\$0.00	\$334.44 \$418.05	\$926.37 \$1,157.97	14% 14%	\$813.87 \$1,017.34	14.7% 14.7%	\$744.64 \$930.80	14.8% 14.8%
SNSL SNST	SPEE-DEE (50) SPEE-DEE (25)	\$15,000.00	13%	\$12,981.00	\$0.00 \$0.00		\$0.00 \$0.00	\$250.83	\$694.78 \$463.19	14% 14%	\$610.40 \$406.94	14.7% 14.7% 14.7%	\$558.48	14.8% 14.8%
SNSV	SPEE-DEE (5)	\$10,000.00 \$3,000.00	13%	\$2,597.00 \$4,327.00	\$0.00	\$540.00	\$0.00	\$167.22 \$50.17 \$83.61	\$138.99	14% 14% 14%	\$122.11 \$203.47	14.7% 14.7% 14.7%	\$372.32 \$111.72	14.8% 14.8% 14.8%
SNSX SNU1	SPEE-DEE (10) DICOM (1)	\$5,000.00 \$900.00		\$4,327.00 \$779.00	\$0.00 \$0.00	\$900.00 \$162.00	\$0.00 \$0.00	\$83.61 \$15.05	\$231.59 \$41.69	14% 14%	\$203.47 \$36.63	14.7% 14.7%	\$186.16 \$33.51 \$55.87	14.8% 14.8%
SNU2 SNUC	DICOM (2) DICOM (100)	\$1,500.00 \$20.000.00	13%	\$1,299.00	\$0.00 \$0.00	\$270.00	\$0.00 \$0.00	\$25.08 \$334.44	\$69.51 \$926.37	14% 14%	\$61.06 \$813.87	14.7% 14.7%	\$55.87 \$744.64	14.8% 14.8%
SNUE	DICOM (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00 \$2,700.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SNUL SNUT	DICOM (50) DICOM (25)	\$15,000.00 \$10.000.00		\$8,654.00	\$0.00 \$0.00	\$1,800.00	\$0.00 \$0.00	\$250.83 \$167.22	\$694.78 \$463.19	14% 14%	\$610.40 \$406.94	14.7% 14.7%	\$558.48 \$372.32	14.8% 14.8%
SNUV SNUX	DICOM (5) DICOM (10)	\$3,000.00 \$5.000.00	13%		\$0.00 \$0.00	\$540.00 \$900.00	\$0.00	\$50.17 \$83.61	\$138.99 \$231.59	14% 14%	\$122.11 \$203.47	14.7% 14.7%	\$111.72 \$186.16	14.8% 14.8%
SNV1	VELOCITY (1)	\$900.00	13%	\$779.00	\$0.00 \$0.00	\$162.00	\$0.00 \$0.00	\$15.05 \$25.08	\$41.69 \$69.51	14% 14%	\$36.63	14.7% 14.7%	\$33.51 \$55.87	14.8% 14.8%
SNV2 SNVC	VELOCITY (2) VELOCITY (100)	\$1.500.00 \$20,000.00	13%	\$17,308.00	\$0.00	\$270.00 \$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$61.06 \$813.87	14.7%	\$744.64	14.8%
SNVE SNVL	VELOCITY (ENTERPRISE) VELOCITY (50)	\$25.000.00 \$15.000.00			\$0.00 \$0.00	\$4,500.00 \$2,700.00	\$0.00	\$418.05 \$250.83		14% 14%	\$1,017.34 \$610.40	14.7% 14.7%	\$930.80 \$558.48	14.8% 14.8%
SNVT	VELOCITY (25)	\$10,000.00	13%	\$8,654.00	\$0.00 \$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%
SNVV SNVX	VELOCITY (5) VELOCITY (10)	\$3,000.00 \$5.000.00	13%	\$4,327.00	\$0.00		\$0.00 \$0.00	\$50.17 \$83.61	\$138.99 \$231.59	14% 14%	\$122.11 \$203.47	14.7% 14.7%	\$111.72 \$186.16	14.8% 14.8%
SNY1 SNY2	ICS COURIER (1) ICS COURIER (2)	\$900.00 \$1,500.00	13%	\$779.00 \$1,299.00	\$0.00 \$0.00	\$162.00 \$270.00	\$0.00 \$0.00	\$15.05 \$25.08	\$41.69 \$69.51	14% 14%	\$36.63 \$61.06	14.7% 14.7%	\$33.51 \$55.87	14.8% 14.8%
SNYC	ICS COURIER (100) ICS COURIER (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00 \$0.00	\$3,600.00	\$0.00 \$0.00	\$334.44	\$926.37	14%	\$813.87 \$1,017.34	14.7% 14.7%	\$744.64	14.8% 14.8%
SNYE SNYL	ICS COURIER (50)	\$25,000.00 \$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$418.05 \$250.83	\$694.78	14% 14%	\$610.40	14.7%	\$930.80 \$558.48	14.8%
SNYT SNYV	ICS COURIER (25) ICS COURIER (5)	\$10,000.00 \$3.000.00			\$0.00 \$0.00	\$1,800.00 \$540.00	\$0.00	\$167.22 \$50.17	\$463.19 \$138.99	14% 14%	\$406.94 \$122.11	14.7% 14.7%	\$372.32 \$111.72	14.8% 14.8%
SNYX	ICS COURIER (10) CARDINAL COURIER (1)	\$5,000.00	13%		\$0.00 \$0.00	\$900.00 \$162.00	\$0.00 \$0.00	\$83.61 \$15.05	\$231.59 \$41.69	14%	\$203.47 \$36.63	14.7% 14.7%	\$186.16	14.8% 14.8%
SNZ1 SNZ2	CARDINAL COURIER (1) CARDINAL COURIER (2)	\$900.00 \$1,500.00	13%	\$1,299.00	\$0.00 \$0.00		\$0.00	\$15.05 \$25.08		14% 14%	\$36.63 \$61.06	14.7%	\$33.51 \$55.87	14.8%
SNZC SNZE	CARDINAL COURIER (100) CARDINAL COURIER (ENTERPRISE)	\$20,000.00 \$25,000.00			\$0.00 \$0.00		\$0.00 \$0.00	\$334.44 \$418.05		14% 14%	\$813.87 \$1,017.34	14.7% 14.7%	\$744.64 \$930.80	14.8% 14.8%
SNZL	CARDINAL COURIER (50)	\$15,000.00	13%	\$12,981.00	\$0.00 \$0.00	\$2,700.00 \$1,800.00	\$0.00 \$0.00	\$250.83 \$167.22	\$694.78 \$463.19	14%	\$610.40 \$406.94	14.7% 14.7%	\$558.48 \$372.32	14.8% 14.8%
SNZT SNZV	CARDINAL COURIER (25) CARDINAL COURIER (5)	\$10,000.00 \$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14% 14%	\$122.11	14.7%	\$111.72	14.8%
SNZX SSCA	CARDINAL COURIER (10) ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$5,000.00 \$1,000.00	13%		\$0.00 \$0.00	\$900.00 \$180.00	\$0.00 \$0.00	\$83.61 \$16.72	\$231.59 \$46.34	14% 14%	\$203.47 \$40.71	14.7% 14.7%	\$186.16 \$37.24	14.8% 14.8%
SSFE	REGIONAL CARRIER SET-UP FEE ERR COVERSHEET INTERFACE FOR SSL-PP	\$773.00	16%	\$650.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$22.23	14% 14%	\$18.01 \$123.35	14.7% 14.7%	\$15.41 \$105.54	14.8% 14.8%
SSVE T196027	SOFTWARE METER INTERFACE - PER METER (DM SERIES ONLY)	\$5.300.00 \$295.00	14%	\$255.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.72	14% 14% 14%	\$7.06 \$350.94	14.7% 14.7% 14.7%	\$6.04	14.8%
T2X1 T2X3	SINGLE SITE UNLIMITED WORKSTATION UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED	\$9.597.00 \$5,597.00			\$0.00 \$0.00	\$1,288.00 \$724.00	\$0.00 \$0.00	\$119.66 \$67.26	\$405.21 \$233.79	14% 14%	\$350.94 \$202.14	14.7% 14.7%	\$317.54 \$182.66	14.8% 14.8%
T513 T531	ARRIVAL INSTALLATION ON CUSTOMER'S PC HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$407.00 \$1.495.00	16%	\$342.00	\$0.00 \$329.60	\$0.00 \$0.00	\$0.00 \$30.62	\$0.00 \$0.00	\$11.70 \$63.37	14% 14%	\$9.47 \$57.76	14.7% 14.7%	\$8.11 \$54.26	14.8% 14.8%
T534	LASER PRINTER	\$695.00	16%	\$584.00	\$140.00	\$0.00	\$13.01	\$0.00	\$28.65	14%	\$25.93	14.7%	\$24.25	14.8%
T536 T537	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER ARRIVAL LIVE APPLICATION SUPPORT	\$995.00 \$814.00			\$184.80 \$0.00	\$0.00 \$0.00	\$17.17 \$0.00	\$0.00 \$0.00	\$40.93 \$23.39	14% 14%	\$36.75 \$18.95	14.7% 14.7%	\$34.17 \$16.21	14.8% 14.8%
T538 T539	TRACKING ASSISTANT PORTABLE BELT PRINTER CORDLESS SCANNER	\$1,385.00 \$1.895.00	13%	\$1,199.00 \$1,592.00	\$147.20 \$345.60	\$0.00 \$0.00	\$13.67 \$32.11	\$0.00 \$0.00	\$50.12 \$75.85	14% 14%	\$43.46 \$68.18	14.7% 14.7%	\$39.35 \$63.42	14.8% 14.8%
T543	ARRIVAL WEB CAM	\$245.00	13%	\$212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.25	14%	\$5.87	14.7%	\$5.02	14.8%
T544 T545	2IN. GRAPHICS PRINTER ADD 1 SITE W/ SINGLE WORKSTATION	\$395.00 \$795.00	13%	\$688.00	\$65.60 \$0.00	\$119.25	\$6.09 \$0.00	\$0.00 \$11.08	\$34.61	14% 14%	\$14.01 \$30.14	14.7% 14.7%	\$12.95 \$27.39	14.8% 14.8%
T596002 T5EN	ARRIVAL ETHERNET SWITCH E-MAIL NOTIFICATION	\$250.00 \$0.00	13%	\$217.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$7.42	14%	\$6.01 \$0.00	14.7%	\$5.14 \$0.00	14.8% n/a
TSF1	NETQUERY OPTION (MUST ORDER 1 T5NL BEYOND NUMBER OF P BACKGROUND IMPORT FEATURE	\$1,500.00	13%	\$1,299.00	\$0.00 \$0.00	\$225.00	\$0.00 \$0.00	\$20.90	\$65.33	n/a 14%	\$56.88	n/a 14.7% 14.7%	\$51.69	14.8%
T5F2 T5F3	FILE LINK / SCAN LINK / GLOBAL UPDATE	\$750.00 \$0.00	13%		\$0.00 \$0.00	\$113.00 \$0.00	\$0.00	\$10.50 \$0.00		14% n/a	\$28.51 \$0.00	14.7% n/a	\$25.91 \$0.00	14.8% n/a
T5F8 T5FF	ODBC INTEGRATION ARRIVAL IMAGING	\$2,055.00 \$1,250.00			\$0.00 \$0.00	\$299.00 \$188.00	\$0.00 \$0.00	\$27.78 \$17.47	\$86.84 \$54.47	14% 14%	\$75.62 \$47.44	14.7% 14.7%	\$68.71 \$43.11	14.8% 14.8%
TSFG	ROUTE ACTIVITY LOGGING FEATURE	\$1,250.00	13%	\$1,082.00	\$0.00	\$188.00	\$0.00	\$17.47	\$54.47	14%	\$47.44	14.7%	\$43.11	14.8%
T5M1 T5M2	PROJECT MANAGEMENT (1/2 DAY) PROJECT MANAGEMENT (1 DAY)	\$953.00 \$1,906.00	16%	\$1,602.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27.39 \$54.79	14% 14%	\$22.19 \$44.38	14.7% 14.7%	\$18.98 \$37.97	14.8% 14.8%
T5MC T5ML	ADD 100 SITES W/ MULTIPLE WORKSTATIONS ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$219,000.00 \$132,000.00	13%	\$189,516.00 \$114,229.00	\$0.00 \$0.00	\$32,850.00 \$19,800.00	\$0.00 \$0.00	\$3,051.78 \$1,839.43	\$9,533.23 \$5,746.06	14% 14%	\$8,301.37 \$5,003.57	14.7% 14.7%	\$7,543.31 \$4,546.66	14.8% 14.8%
T5MX T5NL	ADD 10 SITES W/ MULTIPLE WORKSTATIONS MULTI-WORKSTATION CLIENT LICENSE	\$30,750.00	13%		\$0.00 \$0.00	\$4,612.50 \$75.00	\$0.00	\$428.50 \$6.97	\$1,338.60 \$21.78	14% 14%	\$1,165.62 \$18.96	14.7% 14.7%	\$1,059.18 \$17.23	14.8% 14.8%
T5P4	PC W/ FLAT PANEL MONITOR	\$500.00 \$2,795.00	16%	\$2,348.00	\$368.80	\$0.00	\$34.26	\$0.00	\$103.14	14%	\$90.73	14.7%	\$83.06	14.8%
T5SC T5SL	ADD 100 SITES W/ SINGLE WORKSTATION ADD 50 SITES W/ SINGLE WORKSTATION	\$49.500.00 \$29,750.00			\$0.00 \$0.00	\$7,425.00 \$4,462.50	\$0.00 \$0.00	\$689.79 \$414.57	\$2,154.78 \$1,295.05	14% 14%	\$1,876.35 \$1,127.71	14.7% 14.7%	\$1,705.00 \$1,024.73	14.8% 14.8%
TSSU	ADD 1 SINGLE USER ADD 10 SITES W/ SINGLE WORKSTATION	\$795.00 \$6,950.00	13%	\$688.00	\$0.00 \$0.00	\$119.25	\$0.00 \$0.00	\$11.08 \$96.85	\$34.61 \$302.56	14%	\$30.14	14.7% 14.7%	\$27.39 \$239.41	14.8% 14.8%
T5SX T5UC	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$3.495.00	13%	\$3.024.00	\$0.00	\$524.25	\$0.00	\$48.70	\$152.12	14% 14%	\$263.47 \$132.46	14.7%	\$120.37	14.8%
TSVT TSY1	VISITOR TRACKING FEATURE INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$750.00 \$814.00	13%	\$650.00 \$684.00	\$0.00 \$0.00	\$113.00 \$0.00	\$0.00 \$0.00	\$10.50 \$0.00	\$32.73 \$23.39	14% 14%	\$28.51 \$18.95	14.7% 14.7%	\$25.91 \$16.21	14.8% 14.8%
T5Y2 T5Y5	INSTALLATION PROJECT LEVEL 1 (1 DAY) INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$1,623.00	16%		\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$46.65 \$27.39	14% 14%	\$37.78 \$22.19	14.7% 14.7%	\$32.33 \$18.98	14.8% 14.8%
T5Y6	INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$953.00 \$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%
T5YB T6P1	PROJECT MANAGEMENT (1/2 DAY) INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$953.00 \$1,623.00	16%	\$1,364.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27.39 \$46.65	14% 14%	\$22.19 \$37.78	14.7% 14.7%	\$18.98 \$32.33	14.8% 14.8%
T6P4 T6P5	INSTALLATION PROJECT LEVEL 2 (1/2 DAY) INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$953.00 \$1.906.00	16%	\$801.00 \$1.602.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27.39 \$54.79	14%	\$22.19 \$44.38	14.7% 14.7%	\$18.98 \$37.97	14.8% 14.8%
TRMM	MULTIPLE SITE UNLIMITED WORKSTATION	\$18,207.00	13%	\$15,840.09	\$0.00	\$2,580.00	\$0.00	\$239.68	\$781.41	14% 14%	\$678.45	14.7%	\$615.09	14.8%
TRUM VPPG	UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMIT SENDSUITE TRACKING INSTALL SMART CLIENT ON CUSTOMER PC	\$4,982.00 \$477.00	13%	\$4,334.34 \$400.68	\$0.00 \$0.00	\$1,656.00 \$0.00	\$0.00 \$0.00	\$153.84 \$0.00	\$302.07 \$13.70	14% 14%	\$273.90 \$11.10	14.7% 14.7%	\$256.56 \$9.50	14.8% 14.8%
VPPJ VSD2	SENDSUITE TRACKING ADVANCED OPERATOR TRAINING - UP TO 4 SENDSUITE DESKTOP ROLLOUT SERVICES 1 SITE	\$982.00 \$3,485.00	16%	\$824.88 \$2,928.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.21 \$100.14	14% 14%	\$22.85 \$81.11	14.7% 14.7%	\$19.55 \$69.39	14.8% 14.8%
VSD5	SENDSUITE DESKTOP ROLLOUT SERVICES 100 SITES	\$36,823.00	16%	\$30,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,057.87	14%	\$856.82	14.7%	\$733.09	14.8%
VSG1 VSG2	ADD ONE USER TO SITE LICENSE 1 SITE LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$200.00 \$200.00	13%	\$174.00	\$0.00 \$0.00	\$30.00	\$0.00 \$0.00	\$2.79 \$2.79	\$8.74	14% 14%	\$7.61 \$7.61	14.7% 14.7%	\$6.91 \$6.91	14.8% 14.8%
VSG3 VSG4	10 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS) 50 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$1,750.00 \$7,500.00			\$0.00 \$0.00	\$262.50 \$1,125.00	\$0.00 \$0.00	\$24.39 \$104.51		14% 14%	\$66.36 \$284.31	14.7% 14.7%	\$60.30 \$258.35	14.8% 14.8%
VSG5	100 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS) MAIL COACH TRAINING - IIP TO 12 HOURS AND 4 PEOPLE	\$12,500.00	13%	\$10,818.00	\$0.00 \$0.00	\$1,875.00 \$0.00	\$0.00 \$0.00	\$174.19 \$0.00	\$544.17 \$103.97	14%	\$473.85 \$84.21	14.7% 14.7% 14.7%	\$430.58	14.8%
WSM4 WSMC	MAIL COACH TRAINING - UP TO 8 HOURS AND 2 PEOPLE	\$3,619.00 \$1,208.00	16%	\$1,014.72	\$0.00	\$0.00	\$0.00	\$0.00	\$34.70	14% 14% 14%	\$28.11	14.7%	\$72.05 \$24.05	14.8% 14.8%
Z690000	ETHERNET 4 PORT HUB	\$291.00		\$244.44	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$8.36	14%	\$6.77	14.7%	\$5.79	14.8%

													60 Month Lease Price	
Item or Model Number Volume - Pieces Per	T Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	Month Lease Price per Month Including	60 Month Lease Cost - Interest Rate Charged For Lease
Z690003	ETHERNET CABLE (14 FEET)	\$47.55		\$40.15	\$0.00		\$0.00	\$0.00	\$1.37	14%		14.7%	Maintenance \$0.95	14.8%
Z690004	ETHERNET CABLE (25 FEET)	\$47.60	16%	\$40.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1.37	14%	\$1.11	14.7%	\$0.95	14.8%
Z690005 Z690006	ETHERNET CABLE (100 FEET) ETHERNET CABLE (250 FEET)	\$216.86 \$328.00		\$183.01 \$276.15	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6.26 \$9.44	14% 14%	\$5.07	14.7% 14.7%	\$4.34 \$6.54	14.8% 14.8%
Z690034	SECONDARY NETWORK CARD FOR DATA TRANSFERS	\$195.00	16%	\$164.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14%		14.7%	\$3.89	14.8%
Z6C3 Z6C4	UPGRADE SOFTWARE FOR WIN2000 BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGI	\$0.00 \$840.00	18%	\$691.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$23.63	n/a 14%	\$19.14	n/a 14.7%	\$0.00 \$16.38	n/a 14.8%
Z6C5 Z6FM	BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VE FUNDS MANAGEMENT - DM SERIES ONLY	\$0.00 \$1,230.00	0% 16%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		n/a 14%	\$0.00	n/a 14.7%	\$0.00 \$24.51	n/a 14.8%
Z6V5	UPGRADE SOFTWARE FOR WINXP	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FRM AC2100-102-00-01	SOFTWARE FEATURE PCN - RATES MANAGER PP CONNECT CARE - REENTRY	\$0.00 \$4.560.00	0% 10%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		n/a 14%	\$0.00 \$113.68	n/a 14.7%	\$0.00 \$97.26	n/a 14.8%
BASOSPE	BUSINESS ANALYSIS SERVICES<4HOURS	\$1,008.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a		n/a	\$0.00	n/a
BAS1SPE BAS2SPE	BUSINESS ANALYSIS SERVICES<1DAY BUSINESS ANALYSIS - WHITE GLOVE SRV	\$2,016.00 \$525.00	0% 0%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	n/a n/a		n/a n/a	\$0.00 \$0.00	n/a n/a
CAAB CAAC	COST ACCOUNTING SILVER PLAN COST ACCOUNTING GOLD PLAN	\$0.00	0%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$1.03	n/a 14%		n/a 14.7%	\$0.00 \$0.71	n/a 14.8%
CAAD	COST ACCOUNTING PLATINUM PLAN	\$30.00 \$250.00	0%		\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	14% 14% 14%		14.7% 14.7% 14.7%	\$5.93 \$23.70	14.8% 14.8%
DSH1 DSH2	HOSTING LEVEL 1 HOSTING LEVEL 2	\$1.000.00 \$1,666.67		\$1,000.00 \$1,666.67	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$34.20 \$57.00	14% 14%	\$27.70 \$46.17	14.7% 14.7%	\$23.70 \$39.50	14.8% 14.8%
DSH3	HOSTING LEVEL 3	\$2.500.00	0%	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50	14%	\$69.25	14.7%	\$59.25	14.8%
EQEL1M EQEL1N	ENVELOPES #10 GUMMED, WHITE ENVELOPES 6" X 9" GUMMED, WHITE	\$150.00 \$175.00		\$150.00 \$175.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5.13 \$5.99	14% 14%	\$4.16 \$4.85	14.7% 14.7%	\$3.56 \$4.15	14.8% 14.8%
EQEL10	ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$185.00	0%	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.33	14%	\$5.12	14.7%	\$4.38	14.8%
EQEL1P ERB1	ENVELOPES 9 1/2" X 12" GUMMED,WHITE ERETURN RECEIPT SUBSCRIPTION - P SERIES	\$250.00 \$25.00			\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		14% 14%		14.7% 14.7%	\$5.93 \$0.52	14.8% 14.8%
ERB3 ERB4	ERETURN RECEIPT SUBSCRIPTION - DM300/400 ERETURN RECEIPT SUBSCRIPTION - C SERIES	\$21.00	10%	\$19.00 \$28.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.65 \$0.96	14% 14%	\$0.53	14.7% 14.7%	\$0.45 \$0.66	14.8% 14.8%
F900020	POWERGUARD2	\$28.00 \$99.00	16%	\$83.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2.84	14%	\$2.30	14.7%	\$1.97	14.8%
F9PG2 F9S1	POWERGUARD SERVICE PACKAGE 2 SENDPRO C INSTALL TRNG WO SHIPPING	\$99.00 \$215.00	16% 20%	\$83.16 \$172.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2.84 \$5.88	14% 14%	\$2.30 \$4.76	14.7% 14.7%	\$1.97 \$4.08	14.8% 14.8%
F9S2	SENDPRO C INSTALL TRNG W SHIPPING	\$250.00	20%	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.84	14%	\$5.54	14.7%	\$4.74	14.8%
M9SS-MH M9SS-MI	USPS TRACKING SERVICES-NO ACTIVATION USPS TRACKING SERVICES-ACTIVATION	\$0.00 \$17.00	0% 0%	\$0.00 \$17.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.58	n/a 14%	\$0.00	n/a 14.7%	\$0.00 \$0.40	n/a 14.8%
MFP1	MFP1-PRO SVC PROJECT-LEVEL 1 <full day<="" td=""><td>\$1,739.00</td><td>20%</td><td>\$1,391.20</td><td>\$0.00</td><td></td><td></td><td>\$0.00</td><td></td><td>14%</td><td>\$38.54</td><td>14.7%</td><td>\$32.97</td><td>14.8%</td></full>	\$1,739.00	20%	\$1,391.20	\$0.00			\$0.00		14%	\$38.54	14.7%	\$32.97	14.8%
MSGS-ML MSGS-MM	SPRINT 4G SUBSCRIPTION SPRINT 4G SUBSCRIPTION	\$45.00 \$70.00	0% 0%	\$45.00 \$70.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1.54 \$2.39	14% 14%	\$1.25 \$1.94	14.7% 14.7%	\$1.07 \$1.66	14.8% 14.8%
NV2A	INVIEW CUSTOM REPORTS AND TRAINING INVIEW SUBSCRIPTION	\$525.00	20% 0%	\$420.00 \$0.00	\$0.00 \$0.00			\$0.00 \$0.00		14%	\$11.63	14.7%	\$9.95 \$0.00	14.8%
NV90 NV99	INVIEW MMS BASE SOFTWARE	\$0.00 \$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a n/a	\$0.00	n/a n/a	\$0.00	n/a n/a
NVMA NVMB	INVIEW DASHBOARD - SINGLE METER INVIEW DASHBOARD - UP TO 2 METERS	\$4.00 \$7.00	0%	\$4.00 \$7.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.14 \$0.24	14% 14%	\$0.11 \$0.19	14.7% 14.7%	\$0.09 \$0.17	14.8% 14.8%
NVMC	INVIEW DASHBOARD - UP TO 5 METERS	\$15.00	0%	\$15.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.51	14%	\$0.42	14.7%	\$0.36	14.8%
NVMD NVME	INVIEW DASHBOARD - UP TO 20 METERS INVIEW DASHBOARD - UP TO 50 METERS	\$50.00 \$100.00	0%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1.71 \$3.42	14% 14%		14.7% 14.7%	\$1.19 \$2.37	14.8% 14.8%
NVMF NVMG	INVIEW DASHBOARD -UP TO 100 METERS	\$150.00	0%	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.13	14%	\$4.16	14.7%	\$3.56	14.8%
NVMG NVWE	INVIEW DASHBOARD - UNLIMITED METERS INVIEW DASHBOARD SET UP & TRAINING	\$250.00 \$215.00			\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		14% 14%	\$6.93 \$4.76	14.7% 14.7%	\$5.93 \$4.08	14.8% 14.8%
PTIP PTI1	SENDPRO NETWORKED PRINTER INSTALLATION POSTAL SHIPPING	\$199.00		\$199.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14% n/a	\$5.51 \$0.00	14.7%	\$4.72 \$0.00	14.8% n/a
PTJ3	MULTICARRIER SHIPPING W/O HW OR METER	\$0.00 \$15.00	16%	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.43	14%	\$0.35	n/a 14.7%	\$0.30	14.8%
PT 4 PT 7	MULTICARRIER SENDING APP W/HW OR METER SENDPRO MAILING INCLUDED W/O HW	\$15.00 \$0.00		\$15.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.51 \$0.00	14% n/a		14.7% n/a	\$0.36 \$0.00	14.8% n/a
PTJ8 PTJA	SENDPRO MAILING INCLUDED W/ HW	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PTJA PTJB	SENDPRO BASIC 1 USER SENDPRO BASIC 50 USERS	\$0.00 \$10.00		\$0.00 \$8.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.27	n/a 14%		n/a 14.7%	\$0.00 \$0.19	n/a 14.8%
PTJC	SENDPRO INDIVIDUAL SENDPRO OFFICE	\$15.00	20%	\$12.00 \$21.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14% 14%	\$0.33 \$0.58	14.7% 14.7%	\$0.28 \$0.50	14.8% 14.8%
PTJD PTJE	SENDPRO UNLIMITED	\$25.00 \$180.00	10%	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.54	14%	\$4.49	14.7%	\$3.84	14.8%
PTJF PTJG	SENDPRO BASIC 50 USERS SENDPRO INDIVIDUAL	\$10.00 \$15.00	0%	\$10.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.34	14% 14%	\$0.28	14.7% 14.7%	\$0.24 \$0.36	14.8% 14.8%
PTJH	SENDPRO OFFICE	\$25.00	0%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.86	14%	\$0.69	14.7%	\$0.59	14.8%
PTJI PTJN	SENDPRO UNLIMITED SINGLE USER ACCESS	\$180.00 \$0.00	0%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14% n/a	\$4.99	14.7% n/a	\$4.27 \$0.00	14.8% n/a
PTJP	50 USER ACCESS W/O HARDWARE OR METER	\$10.00		\$8.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.27	14%	\$0.22	14.7% 14.7%	\$0.19 \$3.09	14.8% 14.8%
PTIQ PTJR	UNLIMITED USER ACCESS W/O HW OR METER 50 USER ACCESS WITH HARDWARE OR METER	\$155.00 \$10.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.27	14% 14%	\$0.22	14.7% 14.7% 14.7%	\$0.19	14.8%
PTIS PTK1	UNLIMITED USER ACCESS WITH HARDWARE WEB BROWSER INTEGRATION	\$155.00 \$0.00	10%	\$139.50 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4.77 \$0.00	14% 14% n/a	\$3.86	14.7% n/a	\$3.31 \$0.00	14.8% n/a
PTK2	SENDPRO C SERIES SHIPPING INTEGRATION	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PTK3 PTK5	SENDPRO P SERIES METER INTEGRATION METER INTEGRATION	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	n/a	\$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a
PTKA	US MARKET	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PTS1 RC9E	SENDPRO SAAS ONBOARDING RCH - INTEGRITY EXPRESS RELAY 5000+	\$1,000.00 \$100.00		\$800.00 \$100.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27.36 \$3.42	14% 14%	\$22.16	14.7% 14.7%	\$18.96 \$2.37	14.8% 14.8%
RC9F RC9G	RCH - INTEGRITY EXPRESS 2500-4500 RCH - INTEGRITY EXP SALES PAK 2500 -3500	\$50.00	0%	\$50.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1.71	14% 14%	\$1.39	14.7% 14.7%	\$1.19 \$0.59	14.8% 14.8%
RC9H	RCH - INTEGRITY EXP SALES PAK 4500	\$25.00 \$35.00	0%	\$35.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.20	14%	\$0.97	14.7%	\$0.83	14.8%
SHH1 SHH2	THIRD PARTY HAZMAT CONNECTOR (1) THIRD PARTY HAZMAT CONNECTOR (2)	\$6.000.00 \$9.000.00	16% 16%	\$5,040.00 \$7,560.00	\$0.00 \$0.00	\$1,080.00 \$1,620.00	\$0.00 \$0.00	\$100.33 \$150.50	\$272.70 \$409.05	14% 14%	\$239.94 \$359.91	14.7% 14.7%	\$219.78 \$329.67	14.8% 14.8%
SHHC	THIRD PARTY HAZMAT CONNECTOR (100)	\$30.000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	14.8%
SHHE	THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE THIRD PARTY HAZMAT CONNECTOR (50)	\$30,000.00 \$30,000.00	16% 16%		\$0.00 \$0.00	\$5,400.00 \$5,400.00	\$0.00 \$0.00	\$501.66 \$501.66	\$1,363.50 \$1,363.50	14% 14%	\$1,199.70 \$1,199.70	14.7% 14.7%	\$1,098.90 \$1,098.90	14.8% 14.8%
SHHT	THIRD PARTY HAZMAT CONNECTOR (25) THIRD PARTY HAZMAT CONNECTOR (5)	\$24,000.00		\$20,160.00	\$0.00 \$0.00	\$4,320.00	\$0.00 \$0.00	\$401.33	\$1,090.80 \$545.41	14%	\$959.76 \$479.89	14.7% 14.7%	\$879.12	14.8%
SHHV	THIRD PARTY HAZMAT CONNECTOR (5) THIRD PARTY HAZMAT CONNECTOR (10)	\$12.000.00 \$18,000.00	16% 16%		\$0.00 \$0.00	\$2,160.00 \$3,240.00	\$0.00 \$0.00	\$200.67 \$301.00		14% 14%	\$479.89 \$719.82	14.7% 14.7%	\$439.57 \$659.34	14.8% 14.8%
SLEPSPE SMS1SPE	USPS BPOD SPLITTER TOOL SPE SPS MID ASSIST SVC	\$3,275.00			\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$13.95	n/a 14%	\$0.00	n/a 14.7%	\$0.00 \$9.67	n/a 14.8%
SPE0	SENDPRO ENTERPRISE LICENSE	\$510.00 \$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-100L-UNLTD SPE-10L-UNLTD	SPE 100 LOCATION- UNLIMITED WORKSTATIONS SPE 10 LOCATION - UNLIMITED WORKSTATIONS	\$150,000.00 \$50,000.00			\$0.00 \$0.00	\$27,000.00 \$9,000.00	\$0.00 \$0.00	\$2,508.31 \$836.10		14% 14%	\$5,832.31 \$1,944.10	14.7% 14.7%	\$5,352.31 \$1,784.10	14.8% 14.8%
SPE19	HIGH VOLUME 4IN. LABEL PRINTER	\$1,495.00	16%	\$1,255.80	\$329.60	\$0.00	\$30.62	\$0.00	\$63.36	14%	\$57.75	14.7%	\$54.26	14.8%
SPE-1L1W SPE-1L-SERVER	SPE 1 LOCATION - 1 WORKSTATION SPE 1 LOCATION - 1 WORKSTATION (SERVER)	\$5,000.00 \$8.000.00		\$6,400.00	\$0.00 \$0.00	\$900.00 \$1,440.00	\$0.00 \$0.00	\$83.61 \$133.78	\$352.66	14% 14%	\$194.41 \$311.06	14.7% 14.7%	\$178.41 \$285.46	14.8% 14.8%
SPE-1L-UNLTD	SPE 1 LOCATION UNLIMITED WORKSTATIONS	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00 \$0.00	\$0.00 \$15.61	\$250.83	\$661.23	14%	\$583.23	14.7% 14.7%	\$535.23	14.8%
SPE20 SPE21	NON-CONTACT PROGRAMMABLE WEDGE SCANNER LASER PRINTER	\$1,995.00 \$695.00	16%	\$583.80	\$168.00 \$138.40	\$0.00	\$12.86	\$0.00 \$0.00	\$28.54	14% 14%	\$25.82	14.7%	\$52.20 \$24.12	14.8% 14.8%
SPE22	LOW TO MID VOLUME 4IN. LABEL PRINTER SPE 25 LOCATION - UNLIMITED WORKSTATIONS	\$995.00		\$835.80	\$184.80 \$0.00	\$0.00 \$13 500 00	\$17.17 \$0.00	\$0.00	\$40.03	14%	\$36.03	14.7%	\$33.54 \$2,676.16	14.8%
SPE-25L-UNLTD SPE-2L-UNLTD	SPE 2 LOCATION - UNLIMITED WORKSTATIONS	\$75,000.00 \$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$1,254.16 \$334.44	\$881.64	14% 14%	\$777.64	14.7% 14.7%	\$713.64	14.8% 14.8%
SF E-ZE-UNLTD												4.4.700/		14.8%
SPE30 SPE32	100 LB. TABLETOP SCALE 200 LB. ROLLERTOP SCALE	\$995.00 \$1.295.00		\$835.80 \$1.087.80	\$190.40 \$266.40	\$0.00 \$0.00	\$17.69 \$24.75	\$0.00 \$0.00	\$40.38 \$53.70	14% 14%	\$36.42	14.7% 14.7%	\$33.96 \$45.58	14.8%

Item or Model Number Volume - Pieces Pe Hour	er Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SPE39 SPE-50L-UNLTD	CORDLESS WEDGE SCANNER SPE 50 LOCATION - UNLIMITED WORKSTATIONS	\$1,895.00 \$100,000.00		\$1,591.80 \$80,000.00	\$345.60 \$0.00	\$0.00 \$18,000.00	\$32.11 \$0.00	\$0.00 \$1,672.21	\$75.85 \$4,408.21	14% 14%	\$68.18 \$3,888.21	14.7% 14.7%	\$63.41 \$3,568.21	14.8% 14.8%
SPE-5L-UNLTD	SPE 5 LOCATION - UNLIMITED WORKSTATIONS	\$37,500.00	20%	\$30,000.00	\$0.00	\$6,750.00	\$0.00	\$627.08	\$1,653.08	14% 14%	\$1,458.08	14.7%	\$1,338.08	14.8%
SPE-AALZ	PC W/ FLAT PANEL MONITOR ADDITIONAL WORKSTATION LICENSE, SS LIVE	\$2,795.00 \$4,000.00		\$3,200.00	\$368.80 \$0.00	\$0.00 \$720.00	\$34.26 \$0.00	\$0.00 \$66.89	\$103.13 \$176.33	14%	\$90.73 \$155.53	14.7% 14.7%	\$83.05 \$142.73	14.8% 14.8%
SPE-ACAA SPE-ACE	ADDITIONAL CARRIER ACCOUNT ACTIVATION ACE (1)	\$1,000.00	20%	\$800.00	\$0.00 \$0.00	\$180.00	\$0.00 \$0.00	\$16.72 \$83.61	\$44.08 \$220.41	14%	\$38.88	14.7%	\$35.68 \$178.41	14.8% 14.8%
SPE-ACE-10	ACE (10)	\$5,000.00 \$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14% 14%	\$194.41 \$583.23	14.7% 14.7%	\$535.23	14.8%
SPE-ACE-100 SPE-ACE-2	ACE (100) ACE (2)	\$25,000.00 \$7,500.00	20%	\$20,000.00 \$6.000.00	\$0.00 \$0.00	\$4,500.00 \$1,350.00	\$0.00 \$0.00	\$418.05 \$125.42	\$1,102.05 \$330.62	14%	\$972.05 \$291.62	14.7% 14.7%	\$892.05 \$267.62	14.8% 14.8%
SPE-ACE-25	ACE (2) ACE (25)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$125.42 \$334.44	\$881.64 \$440.82	14% 14%	\$291.62 \$777.64	14.7% 14.7%	\$267.62 \$713.64	14.8% 14.8%
SPE-ACE-5 SPE-ACE-50	ACE (5) ACE (50)	\$10,000.00 \$25,000.00		\$8,000.00 \$20,000.00	\$0.00 \$0.00	\$1,800.00 \$4,500.00	\$0.00 \$0.00	\$167.22 \$418.05	\$1,102.05	14% 14%	\$388.82 \$972.05	14.7% 14.7%	\$356.82 \$892.05	14.8% 14.8%
SPE-ACE-ENT SPE-BASIC-100	ACE (ENTERPRISE) SENDPRO ENTERPRISE BASIC SUB 100	\$25,000.00 \$50.00		\$20,000.00 \$50.00	\$0.00 \$0.00	\$4,500.00 \$0.00	\$0.00 \$0.00	\$418.05 \$0.00	\$1,102.05 \$1.71	14% 14%	\$972.05 \$1.39	14.7% 14.7%	\$892.05 \$1.19	14.8% 14.8%
SPE-BASIC-1000	SENDPRO ENTERPRISE BASIC SUB 1000	\$210.00	0%	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.18	14%	\$5.82	14.7%	\$4.98	14.8%
SPE-BASIC-10000 SPE-BASIC-100000	SENDPRO ENTERPRISE BASIC SUB 10000 SENDPRO ENTERPRISE BASIC SUB 100000	\$1.600.00 \$5.500.00	0%		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$54.72 \$188.10	14% 14%	\$44.32 \$152.35	14.7% 14.7%	\$37.92 \$130.35	14.8% 14.8%
SPE-BASIC-150000 SPE-BASIC-2500	SENDPRO ENTERPRISE BASIC SUB 150000 SENDPRO ENTERPRISE BASIC SUB 2500	\$7.500.00	0%	\$7,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$256.50	14%	\$207.75 \$12.19	14.7% 14.7%	\$177.75 \$10.43	14.8% 14.8%
SPE-BASIC-25000	SENDPRO ENTERPRISE BASIC SUB 25000	\$440.00 \$2.250.00	0%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.05 \$76.95	14% 14%	\$62.33	14.7%	\$53.33	14.8%
SPE-BASIC-500 SPE-BASIC-5000	SENDPRO ENTERPRISE BASIC SUB 500 SENDPRO ENTERPRISE BASIC SUB 5000	\$105.00 \$775.00			\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$3.59 \$26.51	14% 14%	\$2.91 \$21.47	14.7% 14.7%	\$2.49 \$18.37	14.8% 14.8%
SPE-BASIC-50000	SENDPRO ENTERPRISE BASIC SUB 50000	\$3,000.00	0%	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00		14%	\$83.10	14.7%	\$71.10	14.8%
SPE-BASIC-7500 SPE-BASIC-CC	SENDPRO ENTERPRISE BASIC SUB 7500 PERSONAL CREDIT CARD SHIPPING BUNDLE	\$1,450.00 \$20.00		\$1,450.00 \$20.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$49.59 \$0.68	14% 14%	\$40.17 \$0.55	14.7% 14.7%	\$34.37 \$0.47	14.8% 14.8%
SPE-BASIC-USPS	SENDPRO ENTERPRISE BASIC SUB USPS ONLY	\$20.00	0%	\$20.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.68	14%	\$0.55	14.7%	\$0.47	14.8%
SPE-BB SPE-BBSDK	BLACK BOX BLACK BOX SDK (1)	\$75.00 \$100.00	0%	\$100.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$2.57 \$3.42	14% 14%	\$2.08 \$2.77	14.7% 14.7%	\$1.78 \$2.37	14.8% 14.8%
SPE-BBSDK-10 SPE-BBSDK-100	BLACK BOX SDK (10) BLACK BOX SDK (100)	\$50,000.00 \$100.000.00	20%	\$40,000.00 \$80,000.00	\$0.00 \$0.00	\$9,000.00 \$18,000.00	\$0.00 \$0.00	\$836.10 \$1,672.21	\$2,204.10 \$4,408.21	14% 14%	\$1,944.10 \$3,888.21	14.7% 14.7%	\$1,784.10 \$3,568.21	14.8% 14.8%
SPE-BBSDK-2	BLACK BOX SDK (25)	\$15,000.00	20%	\$12,000.00	\$0.00 \$0.00	\$2,700.00 \$13,500.00	\$0.00 \$0.00	\$250.83 \$1,254.16	\$661.23	14% 14%	\$583.23 \$2.916.16	14.7% 14.7%	\$535.23 \$2,676.16	14.8% 14.8%
SPE-BBSDK-25 SPE-BBSDK-5	BLACK BOX SDK (25) BLACK BOX SDK (5)	\$75,000.00 \$30.000.00			\$0.00	\$5,400.00	\$0.00	\$501.66		14%	\$2,916.16 \$1,166.46	14.7%	\$2,676.16 \$1,070.46	14.8% 14.8%
SPE-BBSDK-50 SPE-BBSDK-ENT	BLACK BOX SDK (50) BLACK BOX SDK (ENTERPRISE)	\$90,000.00			\$0.00 \$0.00	\$16,200.00 \$18,000.00	\$0.00 \$0.00	\$1,504.99 \$1,672.21	\$3,967.39 \$4,408.21	14%	\$3,499.39 \$3,888.21	14.7% 14.7%	\$3,211.39 \$3,568.21	14.8% 14.8%
SPE-BBSDR-ENT SPE-CBC	CROSS BORDER CONSOLIDATION	\$100,000.00 \$300.00	0%	\$300.00	\$0.00		\$0.00	\$0.00	\$10.26	14% 14%	\$3,888.21	14.7%	\$7.11	14.8%
SPE-DGIS SPE-DGIS-10	THIRD PARTY HAZMAT CONNECTOR (1) THIRD PARTY HAZMAT CONNECTOR (10)	\$6,000.00 \$18,000.00			\$0.00 \$0.00		\$0.00 \$0.00	\$100.33 \$301.00		14% 14%	\$239.94 \$719.82	14.7% 14.7%	\$219.78 \$659.34	14.8% 14.8%
SPE-DGIS-100	THIRD PARTY HAZMAT CONNECTOR (100)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	14.8%
SPE-DGIS-2 SPE-DGIS-25	THIRD PARTY HAZMAT CONNECTOR (2) THIRD PARTY HAZMAT CONNECTOR (25)	\$9,000.00 \$24,000.00		\$20,160,00	\$0.00 \$0.00	\$1,620.00 \$4,320.00	\$0.00 \$0.00	\$150.50 \$401.33	\$409.05 \$1,090.80	14% 14%	\$359.91 \$959.76	14.7% 14.7%	\$329.67 \$879.12	14.8% 14.8%
SPE-DGIS-5	THIRD PARTY HAZMAT CONNECTOR (5) THIRD PARTY HAZMAT CONNECTOR (50)	\$12,000.00	16%	\$10,080.00	\$0.00 \$0.00	\$2,160.00	\$0.00 \$0.00	\$200.67 \$501.66		14% 14%	\$479.89 \$1,199.70	14.7% 14.7%	\$439.57 \$1,098.90	14.8% 14.8%
SPE-DGIS-50 SPE-DGIS-ENT	THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE	\$30,000.00 \$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	14.8%
SPE-DHLCSECOM SPE-DHLEAPI-10	DHL ECOMMERCE SERVER DHL ECOMMERCE API (10)	\$600.00 \$2,000.00			\$0.00 \$0.00	\$114.00 \$380.00	\$0.00 \$0.00	\$10.59 \$35.30	\$27.01 \$90.02	14%	\$23.89 \$79.62	14.7%	\$21.97 \$73.22	14.8% 14.8%
SPE-DHLEAPI-100	DHL ECOMMERCE API (100)	\$10.000.00	20%	\$8,000.00	\$0.00	\$1,900.00	\$0.00	\$176.51	\$450.11	14% 14%	\$398.11	14.7% 14.7%	\$366.11	14.8%
SPE-DHLEAPI-2 SPE-DHLEAPI-25	DHL ECOMMERCE API (2) DHL ECOMMERCE API (25)	\$900.00 \$4.000.00		\$720.00 \$3,200.00	\$0.00 \$0.00	\$171.00 \$760.00	\$0.00 \$0.00	\$15.89 \$70.60	\$40.51 \$180.04	14% 14%	\$35.83 \$159.24	14.7% 14.7%	\$32.95 \$146.44	14.8% 14.8%
SPE-DHLEAPI-5	DHL ECOMMERCE API (5) DHL ECOMMERCE API (50)	\$1,500.00	20%	\$1,200.00 \$4,800.00	\$0.00 \$0.00	\$285.00 \$1,140.00	\$0.00 \$0.00	\$26.48 \$105.91	\$67.52 \$270.07	14% 14%	\$59.72 \$238.87	14.7% 14.7%	\$54.92 \$219.67	14.8% 14.8%
SPE-DHLEAPI-50 SPE-DHLEAPI-ENT	DHL ECOMMERCE API (ENTERPRISE)	\$6.000.00 \$20,000.00	20%	\$16,000.00	\$0.00	\$3,800.00	\$0.00	\$353.02	\$900.22	14%	\$796.22	14.7%	\$732.22	14.8%
SPE-DHLECOMAPI SPE-DHLES-10	DHL ECOMMERCE API DHL ECOMMERCE SERVER (10)	\$600.00 \$2.000.00	20%		\$0.00 \$0.00	\$114.00 \$380.00	\$0.00 \$0.00	\$10.59 \$35.30	\$27.01 \$90.02	14% 14%	\$23.89 \$79.62	14.7% 14.7%	\$21.97 \$73.22	14.8% 14.8%
SPE-DHLES-100	DHL ECOMMERCE SERVER (100)	\$10.000.00	20%	\$8,000.00	\$0.00	\$1,900.00	\$0.00	\$176.51	\$450.11	14%	\$398.11	14.7%	\$366.11	14.8%
SPE-DHLES-2 SPE-DHLES-25	DHL ECOMMERCE SERVER (2) DHL ECOMMERCE SERVER (25)	\$900.00 \$4,000.00	20%	\$3,200.00	\$0.00 \$0.00		\$0.00 \$0.00	\$15.89 \$70.60		14% 14%	\$35.83 \$159.24	14.7% 14.7%	\$32.95 \$146.44	14.8% 14.8%
SPE-DHLES-5 SPE-DHLES-50	DHL ECOMMERCE SERVER (5) DHL ECOMMERCE SERVER (50)	\$1,500.00 \$6,000.00	20%	\$1,200.00 \$4,800.00	\$0.00 \$0.00	\$285.00 \$1.140.00	\$0.00	\$26.48 \$105.91	\$67.52 \$270.07	14% 14%	\$59.72 \$238.87	14.7% 14.7%	\$54.92 \$219.67	14.8% 14.8%
SPE-DILES-50 SPE-DHLES-ENT	DHL ECOMMERCE SERVER (ENTERPRISE)	\$20,000.00			\$0.00	\$3,800.00	\$0.00	\$353.02	\$900.22	14% 14% 14%	\$796.22	14.7%	\$732.22	14.8%
SPE-DHLXMLPI SPE-DHLXMLPI-10	DHL XML-PI DHL XML-PI (10)	\$600.00 \$2.000.00	20%	\$480.00 \$1.600.00	\$0.00 \$0.00	\$114.00 \$380.00	\$0.00 \$0.00	\$10.59 \$35.30	\$27.01 \$90.02	14%	\$23.89 \$79.62	14.7% 14.7%	\$21.97 \$73.22	14.8% 14.8%
SPE-DHLXMLPI-100	DHL XML-PI (100) DHL XML-PI (2)	\$10,000.00	20%	\$8,000.00	\$0.00		\$0.00	\$176.51		14%	\$398.11	14.7%	\$366.11	14.8%
SPE-DHLXMLPI-2 SPE-DHLXMLPI-25	DHL XML-PI (25)	\$900.00 \$4,000.00	20%	\$3,200.00	\$0.00 \$0.00	\$760.00	\$0.00 \$0.00	\$15.89 \$70.60	\$40.51 \$180.04	14% 14%	\$35.83 \$159.24	14.7% 14.7%	\$32.95 \$146.44	14.8% 14.8%
SPE-DHLXMLPI-5 SPE-DHLXMLPI-50	DHL XML-PI (5) DHL XML-PI (50)	\$1,500.00 \$6,000.00			\$0.00 \$0.00	\$285.00 \$1,140.00	\$0.00 \$0.00	\$26.48 \$105.91	\$67.52 \$270.07	14% 14%	\$59.72 \$238.87	14.7% 14.7%	\$54.92 \$219.67	14.8% 14.8%
SPE-DHLXMLPI-ENT	DHL XML-PI (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,800.00	\$0.00	\$353.02	\$900.22	14%	\$796.22	14.7%	\$732.22	14.8%
SPE-ERRC SPE-FEDEX	ELECTRONIC RETURN RECIEPT CERIFIED FEDEX CARRIER ACTIVATION	\$819.00 \$0.00	0%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	14% n/a	\$18.15 \$0.00	14.7% n/a	\$15.53 \$0.00	14.8% n/a
SPE-FSMS SPE-FSP-1	FEDEX SHIP MANAGER SERVER FEDEX SMARTPOST (1)	\$0.00 \$600.00	0%	\$0.00 \$480.00	\$0.00 \$0.00	\$0.00 \$108.00	\$0.00	\$0.00 \$10.03	\$0.00 \$26.45	n/a 14%	\$0.00 \$23.33	n/a 14.7%	\$0.00 \$21.41	n/a 14.8%
SPE-FSP-10	FEDEX SMARTPOST (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$360.00	\$0.00	\$33.44	\$88.16	14%	\$77.76	14.7%	\$71.36	14.8%
SPE-FSP-100 SPE-FSP-2	FEDEX SMARTPOST (100) FEDEX SMARTPOST (2)	\$8.000.00 \$1,280.00			\$0.00 \$0.00	\$1,440.00 \$230.40	\$0.00 \$0.00	\$133.78 \$21.40	\$352.66 \$56.42	14% 14%	\$311.06 \$49.76	14.7% 14.7%	\$285.46 \$45.67	14.8% 14.8%
SPE-FSP-25	FEDEX SMARTPOST (25)	\$4.000.00	20%	\$3,200.00	\$0.00	\$720.00	\$0.00	\$66.89	\$176.33	14%	\$155.53	14.7%	\$142.73	14.8%
SPE-FSP-5 SPE-FSP-50	FEDEX SMARTPOST (5) FEDEX SMARTPOST (50)	\$1,440.00 \$6,000.00	20%	\$1,152.00 \$4,800.00	\$0.00 \$0.00	\$1,080.00	\$0.00 \$0.00	\$24.08 \$100.33	\$63.48 \$264.49	14% 14%	\$55.99 \$233.29	14.7% 14.7%	\$51.38 \$214.09	14.8% 14.8%
SPE-FSP-ENT SPE-FSPWS-1	FEDEX SMARTPOST (ENTERPRISE) FEDEX SMARTPOST (1)- FEDEX WEB SERVICES	\$20,000.00 \$600.00	20%	\$16,000.00 \$480.00	\$0.00 \$0.00	\$3,600.00 \$114.00	\$0.00 \$0.00	\$334.44 \$10.59	\$881.64 \$27.01	14% 14%	\$777.64 \$23.89	14.7% 14.7%	\$713.64 \$21.97	14.8% 14.8%
SPE-FSPWS-10	FEDEX SMARTPOST (10)-WEB SERVICES	\$2,000.00	20%	\$1,600.00	\$0.00	\$380.00	\$0.00	\$35.30	\$90.02	14%	\$79.62	14.7%	\$73.22	14.8%
SPE-FSPWS-100 SPE-FSPWS-2	FEDEX SMARTPOST (100)-WEB SERVICES FEDEX SMARTPOST (2)-WEB SERVICES	\$8.000.00 \$1,280.00			\$0.00 \$0.00	\$1,520.00 \$243.20	\$0.00 \$0.00	\$141.21 \$22.59	\$360.09 \$57.61	14% 14%	\$318.49 \$50.95	14.7% 14.7%	\$292.89 \$46.86	14.8% 14.8%
SPE-FSPWS-25	FEDEX SMARTPOST (25)-WEB SERVICES	\$4.000.00	20%	\$3,200.00	\$0.00	\$760.00	\$0.00	\$70.60	\$180.04 \$64.93	14%	\$159.24	14.7%	\$146.44	14.8%
SPE-FSPWS-5 SPE-FSPWS-50	FEDEX SMARTPOST (5)-WEB SERVICES FEDEX SMARTPOST (50)-WEB SERVICES	\$1,440.00 \$6,000.00	20%	\$4,800.00	\$0.00 \$0.00	\$1,140.00	\$0.00 \$0.00	\$25.42 \$105.91	\$270.07	14% 14%	\$57.33 \$238.87	14.7% 14.7%	\$52.72 \$219.67	14.8% 14.8%
SPE-FSPWS-ENT SPE-FT-1	FEDEX SMARTPOST (ENTERPRISE)-WEB SERVICE FEDEX TRANSBORDER (1)	\$20,000.00 \$9,000.00		\$16,000.00 \$7,200.00	\$0.00 \$0.00	\$3,800.00 \$1,620.00	\$0.00 \$0.00	\$353.02 \$150.50	\$900.22 \$396.74	14% 14%	\$796.22 \$349.94	14.7% 14.7%	\$732.22 \$321.14	14.8% 14.8%
SPE-FT-10	FEDEX TRANSBORDER (10)	\$50,000.00	20%	\$40,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,204.10	14%	\$1,944.10	14.7%	\$1,784.10	14.8%
SPE-FT-100 SPE-FT-2	FEDEX TRANSBORDER (100) FEDEX TRANSBORDER (2)	\$100,000.00 \$15.000.00		\$12,000.00	\$0.00 \$0.00	\$18,000.00 \$2,700.00	\$0.00 \$0.00	\$1,672.21 \$250.83	\$4,408.21 \$661.23	14% 14%	\$3,888.21 \$583.23	14.7% 14.7%	\$3,568.21 \$535.23	14.8% 14.8%
SPE-FT-25	FEDEX TRANSBORDER (25)	\$75,000.00	20%	\$60,000.00	\$0.00	\$13,500.00	\$0.00 \$0.00	\$1,254.16	\$3,306.16	14%	\$2,916.16	14.7%	\$2,676.16 \$1.070.46	14.8%
SPE-FT-5 SPE-FT-50	FEDEX TRANSBORDER (5) FEDEX TRANSBORDER (50)	\$30,000.00 \$90,000.00	20%	\$72,000.00	\$0.00	\$16,200.00	\$0.00	\$501.66 \$1,504.99	\$1,322.46 \$3,967.39	14% 14%	\$1,166.46 \$3,499.39	14.7% 14.7%	\$3,211.39	14.8% 14.8%
SPE-FT-ENT SPE-FTWS-1	FEDEX TRANSBORDER (ENTERPRISE) FEDEX TRANSBORDER (1)- FEDEX WEB SRVC	\$100,000.00 \$9,000.00			\$0.00 \$0.00	\$18,000.00 \$1,710.00	\$0.00 \$0.00	\$1,672.21 \$158.86	\$4,408.21 \$405.10	14% 14%	\$3,888.21 \$358.30	14.7% 14.7%	\$3,568.21 \$329.50	14.8% 14.8%
SPE-FWS	FEDEX WEB SERVICES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-GSO SPE-GSO-10	GOLDEN STATE OVERNIGHT (1) GOLDEN STATE OVERNIGHT (10)	\$900.00 \$5,000.00	20%		\$0.00 \$0.00	\$162.00 \$900.00	\$0.00 \$0.00	\$15.05 \$83.61	\$39.67 \$220.41	14% 14%	\$34.99 \$194.41	14.7% 14.7%	\$32.11 \$178.41	14.8% 14.8%
SPE-GSO-100	GOLDEN STATE OVERNIGHT (100)	\$20,000.00	20%	\$16,000.00	\$0.00		\$0.00	\$334.44 \$25.08	\$881.64	14% 14%	\$777.64 \$58.32	14.7% 14.7%	\$713.64	14.8% 14.8%
SPE-GSO-2	GOLDEN STATE OVERNIGHT (2)	\$1,500,00	20%	\$1,200,00	\$0.00	\$270.00	\$0.00		\$66.12				\$53.52	

Volume - Pieces Pe			Less Percentage	State Contract	Price for 1 Year of	Price for 1 Year of Software	Monthly Equipment	Monthly Software	36 Month Lease Price per	36 Month Lease Cost -	48 Month Lease Price per	48 Month Lease Cost -	60 Month Lease Price Month Lease Price per	60 Month Lease Cost -
Item or Model Number Volume - Pieces Per	T Description	MSRP	(%) Discount Bid	State Contract Purchase Price	Equipment Maintenance on Purchased Equipment	Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	Month Including Maintenance	Interest Rate Charged For Lease	Month Including Maintenance	Interest Rate Charged For Lease	Month Lease Price per Month Including Maintenance	Interest Rate Charged For Lease
SPE-GSO-5 SPE-GSO-50	GOLDEN STATE OVERNIGHT (5) GOLDEN STATE OVERNIGHT (50)	\$3,000.00 \$15,000.00	20%	\$2,400.00 \$12,000.00	\$0.00 \$0.00	\$540.00 \$2,700.00	\$0.00 \$0.00	\$50.17 \$250.83	\$132.25 \$661.23	14% 14%	\$116.65 \$583.23	14.7% 14.7%	\$107.05 \$535.23	14.8% 14.8%
SPE-GSO-ENT	GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%
SPE-H1 SPE-H2	ADDITIONAL LOCATION (1) PRICE PER LOC. ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$5,000.00 \$10,000.00		\$4,000.00 \$9,000.00	\$0.00 \$0.00	\$900.00 \$1,800.00	\$0.00 \$0.00	\$83.61 \$167.22		14% 14%	\$194.41 \$416.52	14.7% 14.7%	\$178.41 \$380.52	
SPE-H3	ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,500.00	10%	\$6,750.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$356.27	14%	\$312.40	14.7%	\$285.40	14.8%
SPE-HAZFO SPE-HAZFO-10	HAZARDOUS MATERIALS (1) HAZARDOUS MATERIALS (10)	\$5,000.00 \$15,000.00		\$4,000.00 \$12,000.00	\$0.00 \$0.00	\$900.00 \$2,700.00	\$0.00 \$0.00	\$83.61 \$250.83		14% 14%	\$194.41 \$583.23	14.7% 14.7%	\$178.41 \$535.23	14.8% 14.8%
SPE-HAZFO-100 SPE-HAZFO-2	HAZARDOUS MATERIALS (100) HAZARDOUS MATERIALS (2)	\$25,000.00 \$7,500.00	20%	\$20,000.00	\$0.00 \$0.00	\$4,500.00 \$1,350.00	\$0.00 \$0.00	\$418.05 \$125.42	\$1,102.05	14% 14%	\$972.05	14.7% 14.7%	\$892.05 \$267.62	14.8%
SPE-HAZFO-25	HAZARDOUS MATERIALS (25)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-HAZFO-5 SPE-HAZFO-50	HAZARDOUS MATERIALS (5) HAZARDOUS MATERIALS (50)	\$10,000.00 \$25.000.00		\$8,000.00 \$20,000.00	\$0.00 \$0.00	\$1,800.00 \$4,500.00	\$0.00 \$0.00	\$167.22 \$418.05	\$440.82 \$1,102.05	14% 14%	\$388.82 \$972.05	14.7% 14.7%	\$356.82 \$892.05	
SPE-HAZFO-ENT	HAZARDOUS MATERIALS (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%
SPE-HC SPE-HCMI	ADDITIONAL LOCATIONS(100) PRICE PER LOC. HUBCAPP METER INTERFACE	\$1,500.00 \$300.00	20%	\$1,200.00 \$300.00	\$0.00 \$0.00	\$270.00 \$0.00	\$0.00 \$0.00	\$25.08 \$0.00	\$66.12 \$10.26	14% 14%		14.7% 14.7%	\$53.52 \$7.11	
SPE-HL SPE-HL1	ADDITIONAL LOCATIONS (50) PRICE PER LOC. HOSTING LEVEL 1	\$2,000.00	20%	\$1,600.00	\$0.00	\$360.00	\$0.00	\$33.44	\$88.16	14%	\$77.76	14.7%	\$71.36	14.8%
SPE-HL2	HOSTING LEVEL 2	\$1,000.00 \$1.666.67	0%	\$1,000.00 \$1,666.67	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$57.00	14% 14%	\$27.70 \$46.17	14.7% 14.7%	\$23.70 \$39.50	14.8% 14.8%
SPE-HL3 SPE-HS	HOSTING LEVEL 3 HOSTING SERVICES	\$2,500.00 \$30.000.00		\$2,500.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14% n/a	\$69.25	14.7% n/a	\$59.25 \$0.00	14.8%
SPE-HT	ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%
SPE-HX SPE-HZMT	ADDITIONAL LOCATIONS (10) PRICE PER LOC. HAZMAT	\$5.000.00 \$600.00	20%	\$4,000.00 \$600.00	\$0.00 \$0.00	\$900.00 \$0.00	\$0.00 \$0.00	\$83.61 \$0.00	\$220.41 \$20.52	14% 14%	\$194.41 \$16.62	14.7% 14.7%	\$178.41 \$14.22	14.8% 14.8%
SPE-JR64	GREEN 150 LB ROLLERTOP SCALE	\$695.00	20%	\$556.00	\$258.40	\$0.00	\$24.01	\$0.00	\$35.02	14%	\$33.41	14.7%	\$32.39	14.8%
SPE-JR76 SPE-LSO	GREEN J075 100 LB TABLETOP SCALE LONESTAR (1)	\$495.00 \$900.00		\$396.00 \$720.00	\$188.80 \$0.00	\$0.00 \$162.00	\$17.54 \$0.00	\$0.00 \$15.05	\$25.24 \$39.67	14% 14%	\$24.12 \$34.99	14.7% 14.7%	\$23.42 \$32.11	14.8% 14.8%
SPE-LSO-10	LONESTAR (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61		14%	\$194.41	14.7%	\$178.41	
SPE-LSO-100 SPE-LSO-2	LONESTAR (100) LONESTAR (2)	\$20,000.00 \$1,500.00	20%	\$16,000.00 \$1,200.00	\$0.00 \$0.00	\$3,600.00 \$270.00	\$0.00 \$0.00	\$334.44 \$25.08	\$881.64 \$66.12	14% 14%	\$777.64 \$58.32	14.7% 14.7%	\$713.64 \$53.52	14.8% 14.8%
SPE-LSO-25	LONESTAR (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	14%	\$388.82	14.7% 14.7%	\$356.82 \$107.05	14.8%
SPE-LSO-5 SPE-LSO-50	LONESTAR (5) LONESTAR (50)	\$3,000.00 \$15,000.00		\$2,400.00 \$12,000.00	\$0.00 \$0.00	\$540.00 \$2,700.00	\$0.00 \$0.00	\$50.17 \$250.83	\$132.25 \$661.23	14% 14%	\$116.65 \$583.23	14.7%	\$107.05 \$535.23	14.8% 14.8%
SPE-LSO-ENT SPE-LTLCZ	LONESTAR (ENTERPRISE) LTL CZRLT RATING / BOLS (PER CARRIER)(1)	\$25,000.00 \$900.00	20%	\$20,000.00 \$720.00	\$0.00 \$0.00		\$0.00 \$0.00	\$418.05 \$15.05	\$1,102.05	14% 14%	\$972.05 \$34.99	14.7% 14.7%	\$892.05 \$32.11	14.8%
SPE-LTLCZ-10	LTL CZARLITE RATE BOL (PER CARRIER) (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-LTLCZ-100 SPE-LTLCZ-2	LTL CZARLITE RATE BOL (PER CARRIE) (100) LTL CZARLITE RATE BOL (PER CARRIER) (2)	\$20,000.00 \$1,500.00	20%	\$16,000.00	\$0.00 \$0.00	\$3,600.00	\$0.00 \$0.00	\$334.44	\$881.64	14%	\$777.64	14.7% 14.7%	\$713.64 \$53.52	14.8%
SPE-LTLCZ-25	LTL CZARLITE RATE BOL (PER CARRIER) (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$25.08 \$167.22	\$440.82	14% 14%	\$388.82	14.7%	\$356.82	14.8%
SPE-LTLCZ-5 SPE-LTLCZ-50	LTL CZARLITE RATE BOS (PER CARRIER) (5) LTL CZARLITE RATE BOL (PER CARRIER) (50)	\$3,000.00 \$15,000.00	20%	\$2,400.00 \$12,000.00	\$0.00 \$0.00	\$540.00 \$2,700.00	\$0.00 \$0.00	\$50.17 \$250.83		14%	\$116.65 \$583.23	14.7% 14.7%	\$107.05 \$535.23	
SPE-LTLCZ-ENT	LTL CZARLITE RATE BOL (PER CARRIER)ENTER	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14% 14%	\$972.05	14.7%	\$892.05	14.8%
SPE-MDC-1 SPE-MDC-10	MISCELLANEOUS DOMESTIC CARRIERS (1) MISCELLANEOUS DOMESTIC CARRIERS (10)	\$900.00 \$5,000.00	20%	\$720.00 \$4,000.00	\$0.00 \$0.00		\$0.00 \$0.00	\$15.05 \$83.61		14% 14%	\$34.99 \$194.41	14.7% 14.7%	\$32.11 \$178.41	14.8% 14.8%
SPE-MDC-100	MISCELLANEOUS DOMESTIC CARRIERS (100) MISCELLANEOUS DOMESTIC CARRIERS (2)	\$20,000.00	20%	\$16,000.00 \$1,200.00	\$0.00 \$0.00	\$3,600.00 \$270.00	\$0.00 \$0.00	\$334.44 \$25.08	\$881.64 \$66.12	14%	\$777.64 \$58.32	14.7% 14.7%	\$713.64 \$53.52	14.8%
SPE-MDC-2 SPE-MDC-25	MISCELLANEOUS DOMESTIC CARRIERS (2) MISCELLANEOUS DOMESTIC CARRIERS (25)	\$1.500.00 \$10,000.00		\$1,200.00	\$0.00	\$1,800.00	\$0.00	\$25.08 \$167.22		14% 14%	\$388.82	14.7% 14.7% 14.7%	\$53.52 \$356.82	
SPE-MDC-5 SPE-MDC-50	MISCELLANEOUS DOMESTIC CARRIERS (5) MISCELLANEOUS DOMESTIC CARRIERS (50)	\$3.000.00	20%	\$2,400.00	\$0.00 \$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65		\$107.05	14.8%
SPE-MDC-50 SPE-MDC-ENT	MISC DOMESTIC CARRIERS (ENTERPRISE)	\$15,000.00 \$25.000.00		\$12,000.00 \$20,000.00	\$0.00	\$2,700.00 \$4,500.00	\$0.00 \$0.00	\$250.83 \$418.05	\$661.23 \$1,102.05	14% 14%	\$583.23	14.7% 14.7%	\$535.23 \$892.05	14.8% 14.8%
SPE-ONT SPE-ONT-10	ONTRAC (1) ONTRAC (10)	\$900.00 \$5,000.00	20%	\$720.00 \$4,000.00	\$0.00 \$0.00	\$162.00 \$900.00	\$0.00 \$0.00	\$15.05 \$83.61		14% 14%	\$34.99 \$194.41	14.7% 14.7%	\$32.11 \$178.41	
SPE-ONT-100	ONTRAC (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-ONT-2 SPE-ONT-25	ONTRAC (2) ONTRAC (25)	\$1.500.00 \$10.000.00	20%	\$1,200.00 \$8,000.00	\$0.00 \$0.00	\$270.00 \$1,800.00	\$0.00 \$0.00	\$25.08 \$167.22	\$66.12 \$440.82	14%	\$58.32 \$388.82	14.7% 14.7%	\$53.52 \$356.82	
SPE-ONT-5	ONTRAC (5)	\$3.000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%
SPE-ONT-50 SPE-ONT-ENT	ONTRAC (50) ONTRAC (ENTERPRISE)	\$15,000.00 \$25,000.00		\$12,000.00 \$20,000.00	\$0.00 \$0.00	\$2,700.00 \$4,500.00	\$0.00 \$0.00	\$250.83 \$418.05		14% 14%	\$583.23 \$972.05	14.7% 14.7%	\$535.23 \$892.05	
SPE-PBD	GUARANTEED DELIVERY REGIONAL CARRIER SET-UP FEE	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$144.97	\$0.00 \$0.00	\$0.00 \$13.47	\$0.00 \$13.47	n/a	\$0.00 \$13.47	n/a 14.7%	\$0.00 \$13.47	
SPE-RCSFEE SPE-RPS	RESTRICTED PARTY SCREENING	\$773.00 \$150.00	0%	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.13	14% 14%	\$4.16	14.7%	\$3.56	14.8%
SPE-SDIM SPE-SPEED	DIMENSIONER SPEE-DEE (1)	\$8,900.00 \$900.00		\$7,120.00 \$720.00	\$680.00 \$0.00	\$0.00 \$162.00	\$63.17 \$0.00	\$0.00 \$15.05		14% 14%	\$244.60 \$34.99	14.7% 14.7%	\$219.28 \$32.11	
SPE-SPEED-10	SPEE-DEE (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-SPEED-100 SPE-SPEED-2	SPEE-DEE (100) SPEE-DEE (2)	\$20,000.00 \$1,500.00	20%	\$16,000.00 \$1,200.00	\$0.00 \$0.00	\$3,600.00 \$270.00	\$0.00 \$0.00	\$334.44 \$25.08		14% 14%	\$777.64 \$58.32	14.7% 14.7%	\$713.64 \$53.52	14.8% 14.8%
SPE-SPEED-25	SPEE-DEE (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	14% 14%	\$388.82 \$116.65	14.7% 14.7%	\$356.82	14.8%
SPE-SPEED-5 SPE-SPEED-50	SPEE-DEE (5) SPEE-DEE (50)	\$3,000.00 \$15,000.00		\$2,400.00 \$12,000.00	\$0.00 \$0.00	\$540.00 \$2,700.00	\$0.00 \$0.00	\$50.17 \$250.83	\$132.25 \$661.23	14%	\$116.65	14.7%	\$107.05 \$535.23	14.8%
SPE-SPEED-ENT	SPEE-DEE (ENTERPRISE) QL-800 POSTAGE ROLL PRINTER	\$25,000.00	20%	\$20,000.00 \$119.20	\$0.00 \$0.00	\$4,500.00 \$0.00	\$0.00 \$0.00	\$418.05 \$0.00	\$1,102.05 \$4.08	14% 14%	\$972.05 \$3.30	14.7% 14.7%	\$892.05 \$2.83	14.8% 14.8%
SPE-SPM8 SPE-SS1	SENDPRO ENTERPRISE 1 SITE/SINGLE STATION	\$149.00 \$8,000.00		\$6,400.00	\$0.00		\$0.00	\$42.81		14%	\$220.09	14.7%	\$2.63 \$194.49	14.8%
SPE-T1 SPE-T2	ERR CERTIFY MAIL /PROOF OF DELIVERY (1) ERR CERTIFIED MAIL PROOF OF DELIVERY (2)	\$600.00 \$1,280.00	20%	\$480.00 \$1,024.00	\$0.00 \$0.00	\$108.00 \$216.00	\$0.00 \$0.00	\$10.03 \$20.07	\$26.45	14% 14%	\$23.33	14.7% 14.7%	\$21.41 \$44.34	14.8%
SPE-T332	2 DIMENSIONAL SCANNER	\$2.400.00	16%	\$2,016.00	\$289.60	\$0.00	\$26.90	\$0.00	\$86.88	14%	\$76.02	14.7%	\$69.30	14.8%
SPE-T539 SPE-TC	CORDLESS SCANNER ERR CERTIFY MAIL PROOF OF DELIVERY (100)	\$1,895.00 \$8.000.00		\$1,591.80 \$6,400.00	\$345.60 \$0.00	\$0.00 \$1,440.00	\$32.11 \$0.00	\$0.00 \$133.78		14% 14%	\$68.18 \$311.06	14.7% 14.7%	\$63.41 \$285.46	
SPE-TE	ERR CERTIFY MAIL PROOF DELIVERY	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-TIER2-100 SPE-TIER2-1000	SENDPRO ENTERPRISE TIER 2 SUB 100 SENDPRO ENTERPRISE TIER 2 SUB 1000	\$100.00 \$350.00	0%	\$100.00 \$350.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14% 14%	\$2.77	14.7% 14.7%	\$2.37 \$8.30	
SPE-TIER2-10000	SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1.750.00	0%	\$1,750.00	\$0.00	\$0.00	\$0.00	\$0.00		14%	\$48.48	14.7%	\$41.48	14.8%
SPE-TIER2-100000 SPE-TIER2-150000	SENDPRO ENTERPRISE TIER 2 SUB 100000 SENDPRO ENTERPRISE TIER 2 SUB 150000	\$6,500.00 \$8,000.00	0%	\$6,500.00 \$8,000.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$222.30 \$273.60	14% 14%	\$180.05 \$221.60	14.7% 14.7%	\$154.05 \$189.60	14.8% 14.8%
SPE-TIER2-2500 SPE-TIER2-25000	SENDPRO ENTERPRISE TIER 2 SUB 2500 SENDPRO ENTERPRISE TIER 2 SUB 25000	\$625.00 \$2.750.00	0%	\$625.00 \$2,750.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$21.38 \$94.05	14% 14%	\$17.31 \$76.18	14.7% 14.7%	\$14.81 \$65.18	14.8% 14.8%
SPE-TIER2-500	SENDPRO ENTERPRISE TIER 2 SUB 500	\$180.00	0%	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.16	14% 14% 14%	\$4.99	14.7%	\$4.27	14.8%
SPE-TIER2-5000 SPE-TIER2-50000	SENDPRO ENTERPRISE TIER 2 SUB 5000 SENDPRO ENTERPRISE TIER 2 SUB 50000	\$1,000.00	0%	\$1,000.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		14% 14%	\$27.70 \$103.88	14.7% 14.7%	\$23.70 \$88.88	14.8%
SPE-TIER2-7500	SENDPRO ENTERPRISE TIER 2 SUB 7500	\$3,750.00 \$1,650.00	0%	\$1,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.43	14%	\$45.71	14.7%	\$39.11	14.8%
SPE-TIER3-100 SPE-TIER3-1000	SENDPRO ENTERPRISE TIER 3 SUB 100 SENDPRO ENTERPRISE TIER 3 SUB 1000	\$200.00 \$550.00		\$200.00 \$550.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00		14% 14%	\$5.54 \$15.24	14.7% 14.7%	\$4.74 \$13.04	
SPE-TIER3-10000	SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2,000.00	0%	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40	14%	\$55.40	14.7%	\$47.40	14.8%
SPE-TIER3-100000 SPE-TIER3-150000	SENDPRO ENTERPRISE TIER 3 SUB 100000 SENDPRO ENTERPRISE TIER 3 SUB 150000	\$7,000.00 \$8,500.00	0%	\$7,000.00 \$8,500.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14%	\$193.90 \$235.45	14.7% 14.7%	\$165.90 \$201.45	14.8%
SPE-TIER3-2500	SENDPRO ENTERPRISE TIER 3 SUB 2500	\$800.00	0%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	14%	\$22.16	14.7% 14.7%	\$18.96 \$71.10	14.8%
SPE-TIER3-25000 SPE-TIER3-500	SENDPRO ENTERPRISE TIER 3 SUB 25000 SENDPRO ENTERPRISE TIER 3 SUB 500	\$3,000.00 \$325.00	0%	\$3,000.00 \$325.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$11.12	14% 14%	\$9.00	14.7%	\$7.70	14.8%
SPE-TIER3-5000	SENDPRO ENTERPRISE TIER 3 SUB 5000 SENDPRO ENTERPRISE TIER 3 SUB 50000	\$1,250.00	0%	\$1,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.75	14%	\$34.63	14.7%	\$29.63	14.8%
SPE-TIER3-50000 SPE-TIER3-7500	SENDPRO ENTERPRISE TIER 3 SUB 7500	\$4,000.00 \$1,850.00	0%	\$1,850.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$63.27	14% 14%	\$110.80 \$51.25	14.7% 14.7%	\$94.80 \$43.85	14.8%
				4	\$0.00			A4.00.00						14.8%
SPE-TL SPE-TS34	ERR CERTIFY MAIL PROOF OF DELIVERY (50) CORDLESS WEDGE SCANNER SPARE BATTERY	\$6,000.00 \$113.00		\$4,800.00 \$0.00	\$0.00	\$1,080.00 \$0.00	\$0.00 \$0.00	\$100.33 \$0.00	\$264.49 \$0.00	14% n/a	\$233.29	14.7% n/a 14.7%	\$214.09 \$0.00	n/a

			Less Percentage		Price for 1 Year of	Price for 1 Year of Software			36 Month Lease Price per	36 Month Lease Cost -	48 Month Lease Price per	48 Month Lease Cost -	60 Month Lease Price	60 Month Lease Cost -
Item or Model Number Volume - Pieces Per Hour	Pr Description	MSRP	(%) Discount Bid	State Contract Purchase Price	Equipment Maintenance on Purchased Equipment	Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	Month Including Maintenance	Interest Rate Charged For Lease	Month Including Maintenance	Interest Rate Charged For Lease	Month Lease Price per Month Including Maintenance	Interest Rate Charged For Lease
SPE-TV SPE-TX	ERR CERTIFIED MAIL PROOF OF DELIVERY (5) ERR CERTIFY MAIL /PROOF OF DELIVERY (10)	\$1,440.00 \$2,000.00	20%	\$1,152.00 \$1,600.00	\$0.00 \$0.00	\$259.20 \$360.00	\$0.00 \$0.00	\$24.08 \$33.44	\$63.48 \$88.16	14% 14%	6 \$55.99 6 \$77.76	14.7% 14.7%	\$51.38 \$71.36	14.8% 14.8%
SPE-UNLTD	SPE ENTERPRISE - UNLIMITED WORKSTATIONS	\$250,000.00	20%	\$200,000.00	\$0.00	\$45,000.00	\$0.00	\$4,180.52	\$11,020.52	14%	6 \$9,720.52	14.7%	\$8,920.52	14.8%
SPE-UPS SPE-UPSAF-1	UPS CARRIER ACTIVATION UPS AIR FREIGHT (1)	\$0.00 \$900.00	0% 20%	\$0.00 \$720.00	\$0.00 \$0.00	\$0.00 \$162.00	\$0.00 \$0.00	\$0.00 \$15.05		n/a 14%		n/a 14.7%	\$0.00 \$32.11	n/a 14.8%
SPE-UPSAF-10	UPS AIR FREIGHT (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	6 \$194.41	14.7%	\$178.41	14.8%
SPE-UPSAF-100 SPE-UPSAF-2	UPS AIR FREIGHT (100) UPS AIR FREIGHT (2)	\$20,000.00 \$1,500.00	20% 20%	\$16,000.00 \$1,200.00	\$0.00 \$0.00	\$3,600.00 \$270.00	\$0.00 \$0.00	\$334.44 \$25.08		14% 14%	6 \$777.64 6 \$58.32	14.7% 14.7%	\$713.64 \$53.52	14.8% 14.8%
SPE-UPSAF-25 SPE-UPSAF-5	UPS AIR FREIGHT (25) UPS AIR FREIGHT (5)	\$10,000.00 \$3,000.00		\$8,000.00 \$2,400.00	\$0.00 \$0.00	\$1,800.00 \$540.00	\$0.00 \$0.00	\$167.22 \$50.17		14% 14%	6 \$388.82 6 \$116.65	14.7% 14.7%	\$356.82 \$107.05	14.8% 14.8%
SPE-UPSAF-50	UPS AIR FREIGHT (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	6 \$583.23	14.7%	\$535.23	14.8%
SPE-UPSAFAPI-1 SPE-UPSAF-ENT	UPS AIR FREIGHT (1)-UPS API UPS AIR FREIGHT (ENTERPRISE)	\$900.00 \$25.000.00	20% 20%		\$0.00 \$0.00	\$171.00 \$4,500.00	\$0.00 \$0.00	\$15.89 \$418.05		14% 14%	6 \$35.83 6 \$972.05	14.7% 14.7%	\$32.95 \$892.05	14.8%
SPE-UPSAPI SPE-UPS-CCR	UPS API UPS CUSTOM CARRIER RATE	\$0.00	0%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$33.44	\$0.00	n/a	a \$0.00 6 \$79.09	n/a 14.7%	\$0.00 \$72.50	n/a 14.8%
SPE-UPSCS	UPS- CONNECTSHIP UPS CONSOLIDATED	\$2,060.00 \$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	a \$0.00	n/a	\$0.00	n/a
SPE-UPSDMI-10 SPE-UPSDMI-100	UPS DOMESTIC MAIL INNOVATIONS (10) UPS DOMESTIC MAIL INNOVATIONS (100)	\$600.00 \$8,000.00	20% 20%		\$0.00 \$0.00	\$360.00 \$1.440.00	\$0.00 \$0.00	\$33.44 \$133.78				14.7% 14.7%	\$44.82 \$285.46	14.8% 14.8%
SPE-UPSDMI-2 SPE-UPSDMI-25	UPS DOMESTIC MAIL INNOVATIONS (2) UPS DOMESTIC MAIL INNOVATIONS (25)	\$1.280.00	20%	\$1,024.00	\$0.00 \$0.00	\$270.00	\$0.00	\$133.78 \$25.08 \$66.89	\$60.10	14%	\$53.44	14.7% 14.7%	\$49.35	14.8% 14.8%
SPE-UPSDMI-25 SPE-UPSDMI-5	UPS DOMESTIC MAIL INNOVATIONS (25) UPS DOMESTIC MAIL INNOVATIONS (5)	\$4,000.00 \$1.440.00	20% 20%	\$3,200.00 \$1,152.00	\$0.00	\$720.00 \$259.20	\$0.00 \$0.00	\$24.08		14% 14%	6 \$155.53 6 \$55.99	14.7% 14.7%	\$142.73 \$51.38	14.8% 14.8%
SPE-UPSDMI-50 SPE-UPSDMI-ENT	UPS DOMESTIC MAIL INNOVATIONS (50) UPS DOM. MAIL INNOVATIONS (ENTERPRISE)	\$6,000.00 \$20.000.00		\$4,800.00 \$16,000.00	\$0.00 \$0.00	\$1,080.00 \$3,600.00	\$0.00 \$0.00	\$100.33 \$334.44	\$264.49 \$881.64	14% 14%	6 \$233.29 6 \$777.64	14.7% 14.7%	\$214.09 \$713.64	14.8% 14.8%
SPE-UPSMI-1	UPS DOMESTIC MAIL INNOVATIONS (1)	\$600.00	20%	\$480.00	\$0.00	\$162.00	\$0.00	\$15.05	\$31.47	14%	6 \$28.35	14.7%	\$26.43	14.8%
SPE-UPSSADP SPE-UPSSP-1	USPS SHIPPING API DISCT PROGRAM UPS SUREPOST (1)	\$29.95 \$600.00	0% 20%		\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$10.03				14.7% 14.7%	\$0.71 \$21.41	14.8% 14.8%
SPE-UPSSP-10	UPS SUREPOST (10)	\$2.000.00	20%	\$1,600.00	\$0.00	\$360.00	\$0.00	\$33.44	\$88.16	14%	6 \$77.76	14.7%	\$71.36	14.8%
SPE-UPSSP-100 SPE-UPSSP-2	UPS SUREPOST (100) UPS SUREPOST (2)	\$8,000.00 \$1,280.00	20% 20%	\$6,400.00 \$1,024.00	\$0.00 \$0.00	\$1,440.00 \$230.00	\$0.00 \$0.00	\$133.78 \$21.37	\$56.39	14% 14%	6 \$49.73	14.7% 14.7%	\$285.46 \$45.64	14.8% 14.8%
SPE-UPSSP-25 SPE-UPSSP-5	UPS SUREPOST (25) UPS SUREPOST (5)	\$4,000.00 \$1.440.00	20% 20%	\$3,200.00 \$1.152.00	\$0.00 \$0.00	\$720.00 \$259.20	\$0.00 \$0.00	\$66.89 \$24.08		14% 14%	6 \$155.53 6 \$55.99	14.7% 14.7%	\$142.73 \$51.38	14.8% 14.8%
SPE-UPSSP-50	UPS SUREPOST (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$264.49	14%	6 \$233.29	14.7%	\$214.09	14.8%
SPE-UPSSP-ENT SPE-UPSTDCRC-1	UPS SUREPOST (ENTERPRISE) UPS TRADE DIRECT/CROSS BORDER CONS.(1)	\$20,000.00 \$9,000.00	20%	\$16,000.00 \$7,200.00	\$0.00 \$0.00	\$3,600.00 \$1,620.00	\$0.00 \$0.00	\$334.44 \$150.50	\$881.64 \$396.74	14% 14%		14.7% 14.7%	\$713.64 \$321.14	14.8% 14.8%
SPE-UPSTDCBC-10	UPS TRADE DIRECT/CROSS BORDER CONS. (10)	\$50,000.00	20%	\$40,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,204.10	14%	6 \$1,944.10	14.7%	\$1,784.10	14.8%
SPE-UPSTDCBC-100 SPE-UPSTDCBC-2	UPS TRADE DIRECT/CROSS BORDER CONS.(100) UPS TRADE DIRECT/CROSS BORDER CONS. (2)	\$100,000.00 \$15,000.00	20% 20%	\$80,000.00 \$12,000.00	\$0.00 \$0.00	\$18,000.00 \$2,700.00	\$0.00 \$0.00	\$1,672.21 \$250.83	\$4,408.21 \$661.23	14% 14%	6 \$3,888.21 6 \$583.23	14.7% 14.7%	\$3,568.21 \$535.23	14.8% 14.8%
SPE-UPSTDCBC-25	UPS TRADE DIRECT/CROSS BORDER CONS. (25)	\$75,000.00		\$60,000.00	\$0.00 \$0.00		\$0.00 \$0.00	\$1,254.16	\$3,306.16	14% 14%	6 \$2,916.16 6 \$1,166.46	14.7% 14.7%	\$2,676.16 \$1,070.46	
SPE-UPSTDCBC-5 SPE-UPS-TDCBC-50	UPS TRADE DIRECT/CROSS BORDER CONS. (5) UPS TRADE DIRECT/CROSS BORDER CONS. (50)	\$30,000.00 \$90,000.00	20%	\$72,000.00	\$0.00	\$16,200.00	\$0.00	\$501.66 \$1,504.99	\$3,967.39	14%	6 \$3,499.39	14.7%	\$3,211.39	14.8%
SPE-UPSTDCBC-ENT SPE-USPS	UPS TRADE DIRECT/CROSSBORDER CONS(ENTER) USPS CARRIER ACTIVATION	\$100,000.00 \$0.00		\$80,000.00 \$0.00	\$0.00 \$0.00	\$18,000.00 \$0.00	\$0.00 \$0.00	\$1,672.21 \$0.00	\$4,408.21 \$0.00	14% n/a		14.7% n/a	\$3,568.21 \$0.00	14.8% n/a
SPE-USPSAPI	USPS SHIPPING API USPS SHIPPING API - DISCT PROGRAM \$0	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	a \$0.00	n/a	\$0.00	n/a
SPE-USPSAPI-DISC SPE-USPSCS	USPS MANIFEST- CONNECTSHIP USPS SERVER	\$0.00 \$0.00	0%	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	n/a n/a	a \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a
SPM3 SPMI.	SENDPRO STAMP ROLL PRINTING BUNDLE SENDPRO MULTI LOCATION	\$189.99	20%	\$151.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			6 \$4.21	14.7%	\$3.60 \$0.00	14.8%
SPML15	SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$0.00 \$95.00		\$76.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.60	14%	a \$0.00 6 \$2.11	n/a 14.7%	\$1.80	n/a 14.8%
SPML16 SPML17	SENDPRO ML UP TO 10 LOCATIONS W/ HW SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$95.00 \$180.00		\$76.00 \$144.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14%	6 \$2.11 6 \$3.99	14.7%	\$1.80 \$3.41	14.8% 14.8%
SPML18	SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180.00	20%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.92	14%	6 \$3.99	14.7%	\$3.41	14.8%
SPML21 SPML22	SENDPRO ML UP TO 50 LOCATIONS W/O HW SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125.00 \$125.00	20% 20%	\$100.00 \$100.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$3.42 \$3.42	14% 14%	6 \$2.77 6 \$2.77	14.7% 14.7%	\$2.37 \$2.37	14.8% 14.8%
SPML23 SPML24	SENDPRO ML UP TO 100 LOCATIONS W/O HW SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400.00	20%	\$320.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$10.94	14% 14%	6 \$8.86	14.7% 14.7%	\$7.58 \$7.58	14.8%
SPML25	SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$400.00 \$1.000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	14%	6 \$22.16	14.7%	\$18.96	14.8%
SPML26 SSTA	SENDPRO ML UP TO 300 LOCATIONS W/HW ADMIN TRAINING -UP TO 4HRS	\$1,000.00 \$1.000.00	20%	\$800.00 \$800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14% 14%	6 \$22.16 6 \$22.16	14.7% 14.7%	\$18.96 \$18.96	14.8% 14.8%
T514	BASIC OPERATOR TRAINING - 4 HRS (2 OPER)	\$814.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	a \$0.00	n/a	\$0.00	n/a
TGCE TGCN	RECEIVING - ENHANCED RECEIVING - WITH NOTIFICATION	\$49.00 \$149.00	16% 10%	\$134.10	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4.59	14%	6 \$3.71	14.7% 14.7%	\$0.98 \$3.18	14.8% 14.8%
TGCS	RECEIVING - STANDARD RECEIVE AND DELIVER	\$0.00	0% 10%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				n/a 14.7%	\$0.00 \$4.24	n/a 14.8%
T89D T89N	RECEIVE	\$199.00 \$99.00	10%	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3.05	14%	6 \$2.47	14.7%	\$2.11	14.8%
T8DD TIOK	ENHANCED RECEIVE AND DELIVER INSERTER INSTALLATION & TRAINING	\$249.00 \$1,360.00	10% 20%	\$224.10 \$1.088.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7.66 \$37.21	14% 14%	6 \$6.21 6 \$30.14	14.7% 14.7%	\$5.31 \$25.79	14.8% 14.8%
TINP	NON PERF PAPER RELAY 2500-4500	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	a \$0.00	n/a	\$0.00	n/a
TIPP VPPH	PERFED PAPER RELAY 2500-4500 SST BASIC OP TRAIN - 4 HRS (2 OPERATORS)	\$0.00 \$1,000.00		\$840.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.73	n/a 14%	a \$0.00 6 \$23.27	n/a 14.7%	\$0.00 \$19.91	n/a 14.8%
W592 WPF1	WINDOWS 10 PC DOCUMENT PROSVCS LEVEL 1	\$2,590.00 \$1,655.00	20%	\$2,072.00 \$1,324.00	\$99.20 \$0.00	\$0.00 \$0.00	\$9.22 \$0.00	\$0.00 \$0.00	\$77.01 \$45.28	14% 14%	6 \$64.31 6 \$36.67	14.7% 14.7%	\$56.48 \$31.38	14.8% 14.8%
WPP5	PLANETPRESS IMAGE	\$4,800.00	10%	\$4,320.00	\$0.00	\$690.00	\$0.00	\$64.10	\$211.84	14%	6 \$183.76	14.7%	\$166.48	14.8%
WPPA WPPB	ON SITE 2 DAY PLANETPRESS TRAINING ON-SITE PLANETPRESS CUSTOM TRAIN	\$4.120.00 \$3.090.00	20%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14%		14.7% 14.7%	\$78.12 \$58.59	14.8% 14.8%
WPPC WRAA	ON-SITE PLANETPRESS ADVANCED TRAINI PP CONNECT BACKLIP LICENSE	\$4.120.00	20%	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.72	14%	6 \$91.30	14.7%	\$78.12	14.8%
WRAC	PP CONNECT DEVELOPMENT & TEST LICENSE	\$5,700.00 \$2,850.00	10% 10%	\$2,565.00	\$0.00	\$570.00	\$0.00 \$0.00	\$105.91 \$52.95	\$140.67	14%	6 \$124.00	14.7% 14.7%	\$227.49 \$113.74	14.8% 14.8%
WRAE WRAG	PP OPTIMIZED OUTPUT PP OPTIMIZED OUTPUT BACKLIP LICENSE	\$2,100.00		\$1,890.00 \$945.00	\$0.00 \$0.00	\$420.00 \$210.00	\$0.00 \$0.00	\$39.02 \$19.51	\$103.66 \$51.83	14% 14%	6 \$91.37 6 \$45.69	14.7% 14.7%	\$83.81 \$41.91	14.8% 14.8%
WRAJ	PP OPTIMIZED OUTPUT DEV & TEST LICENSE	\$1.050.00 \$525.00	10%	\$472.50	\$0.00	\$105.00	\$0.00	\$9.75	\$25.91	14%	6 \$22.84	14.7%	\$20.95	14.8%
WRAM WRAP	PP PCL INPUT PP PCL INPUT BACKUP LICENSE	\$3.100.00 \$1,550.00	10% 10%		\$0.00 \$0.00	\$620.00 \$310.00	\$0.00 \$0.00	\$57.60 \$28.80	\$153.02 \$76.51	14% 14%	6 \$134.88 6 \$67.44	14.7% 14.7%	\$123.72 \$61.86	14.8% 14.8%
WRAR	PP PCL INPUT DEVELOPMENT & TEST LICENSE	\$775.00	10%	\$697.50	\$0.00	\$155.00	\$0.00	\$14.40	\$38.25	14%	6 \$33.72	14.7%	\$30.93	14.8%
WRAU WRAW	PP CONNECT IMAGING PP IMAGING BACKUP LICENSE	\$4,600.00 \$2.300.00		\$2,070.00	\$0.00 \$0.00	\$460.00	\$0.00 \$0.00	\$85.47 \$42.73	\$113.52	14% 14%	6 \$100.07	14.7% 14.7%	\$183.59 \$91.79	14.8% 14.8%
WRAY WRBA	PP IMAGING DEVELOPMENT & TEST LICENSE CONNECT OVERVIEW TRNG 1 DAY	\$1,150.00 \$925.00	10%	\$1,035.00	\$0.00 \$0.00		\$0.00 \$0.00	\$21.37 \$0.00	\$56.77	14% 14%	6 \$50.04	14.7% 14.7%	\$45.90 \$19.73	14.8% 14.8%
WRBB	CONNECT FOUNDATION TRNG 2 DAYS	\$1,750.00	10%	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.87	14%	6 \$43.63	14.7%	\$37.33	14.8%
WRBC WRBD	CONNECT ADVANCED TRNG 2 DAYS CONNECT FOUND, FULL TRNG 3 DAYS	\$1,750.00 \$2,250.00	10%	\$1,575.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$53.87	14%	6 \$43.63	14.7% 14.7%	\$37.33 \$47.99	14.8% 14.8%
WRBE	CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$925.00	10%	\$832.50	\$0.00	\$0.00	\$0.00	\$0.00	\$28.47	14% 14%	6 \$23.06	14.7%	\$19.73	14.8%
WRBF WRBG	CONNECT ADMINISTRATOR COURSE 1 DAY CONNECT OVERVIEW TRNG 1 DAY	\$925.00 \$2,000.00	10% 10%	\$832.50 \$1,800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00			6 \$23.06 6 \$49.86	14.7% 14.7%	\$19.73 \$42.66	14.8% 14.8%
WRBH	CONNECT FOUNDATION TRNG 2 DAYS	\$4,000.00	10%	\$3,600.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$123.12	14%	6 \$99.72	14.7%	\$85.32	14.8%
WRBJ WRBK	CONNECT ADVANCED TRNG 2 DAYS CONNECT FOUNDATION FULL TRNG 3 DAYS	\$4,000.00 \$6,000.00	10% 10%	\$5,400.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$184.68	14% 14%	6 \$149.58	14.7% 14.7%	\$85.32 \$127.98	
WRBM WRBN	CONNECT WORKFLOW ADD-ON TRNG 1 DAY CONNECT ADMINISTRATOR COURSE 1 DAY	\$2,000.00	10%	\$1,800.00 \$1.800.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$61.56 \$61.56	14% 14%	6 \$49.86 6 \$49.86	14.7% 14.7%	\$42.66 \$42.66	14.8% 14.8%
WRBP	CROSSGRADE PP OFFICE-CONNECT PRINT ONLY	\$2,000.00 \$0.00	0%	\$0.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$105.91	14%	6 \$105.91	14.7% 14.7% 14.7%	\$105.91	14.8%
WRBQ WRBR	CROSSGRADE PP OFFICE - CONNECT PERPETUAL CROSSGRADE PP PRODUCTION - CONNECT PRINT	\$6,840.00 \$0.00	10%	\$6,156.00	\$0.00 \$0.00	\$3,300.00 \$1,140.00	\$0.00 \$0.00	\$306.57 \$105.91	\$517.11	14%		14.7% 14.7%	\$452.47 \$105.91	14.8% 14.8%
WRBT	CROSSGRADE PP PRODUCTION TO CONNECT	\$5.700.00		\$5,130.00	\$0.00	\$3,300.00	\$0.00	\$306.57	\$482.02	14%	6 \$448.67	14.7%	\$428.15	14.8%
WRBU	CROSSGRADE PP IMAGING FOR CONNECT	\$0.00	0%	\$0.00	\$0.00	\$920.00	\$0.00	\$85.47	\$85.47	14%	6 \$85.47	14.7%	\$85.47	14.8%

Item or Model Number Volume - Pieces	Per Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price		Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
WRBV	CAPTURE ON THE GO - PER USER (UP TO 49)	\$25.00	8%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.79	14%	\$0.64	14.7%	\$0.55	14.8%
WRBW	CAPTURE ON THE GO - PER USER (50 TO 99)	\$22.50			\$0.00	\$0.00	\$0.00	\$0.00		14%		14.7%	\$0.51	14.8%
WRBX	DEVELOPMENT VERSION PLANETPRESS OFFICE	\$2,310.00	10%	\$2,079.00	\$0.00	\$450.00	\$0.00	\$41.81		14%		14.7%	\$91.08	14.8%
WRBY	DEVELOPMENT VER PLANETPRESS PRODUCTION	\$3,820.00		\$3,438.00	\$0.00	\$700.00	\$0.00	\$65.03	\$182.61	14%	\$160.26	14.7%	\$146.51	14.8%
WRBZ	DEVELOPMENT LICENSE PLANETPRESS IMAGING	\$1,220.00			\$0.00	\$250.00	\$0.00	\$23.23		14%		14.7%	\$49.25	14.8%
WRCA	PLANETPRESS PERF PACK	\$5,700.00	10%	\$5,130.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$281.36	14%	\$248.01	14.7%	\$227.49	14.8%
WRCD	PLANETPRESS PERF PACK BACK-UP	\$2,850.00			\$0.00	\$570.00	\$0.00	\$52.95		14%		14.7%	\$113.74	14.8%
WRCF	PLANETPRESS PERF PACK DEV/TEST	\$1,425.00	10%		\$0.00	\$285.00	\$0.00	\$26.48	\$70.34	14%	\$62.01	14.7%	\$56.88	14.8%
WRCH	PLANETPRESS PRES	\$27,600.00	10%	\$24,840.00	\$0.00	\$5,520.00	\$0.00	\$512.81	\$1,362.34	14%	\$1,200.88	14.7%	\$1,101.52	14.8%
WRCJ	PLANETPRESS PRES BACK-UP	\$13,800.00			\$0.00	\$2,760.00	\$0.00	\$256.41		14%		14.7%	\$550.76	14.8%
WRCL	PLANETPRESS PRES DEV/TEST	\$6,900.00			\$0.00	\$1,380.00	\$0.00	\$128.20		14%		14.7%	\$275.38	14.8%
WRCN	PLANETPRESS PRES PCL INPUT	\$3,400.00		\$3,060.00	\$0.00	\$680.00	\$0.00	\$63.17	\$167.82	14%	\$147.93	14.7%	\$135.69	14.8%
WRCP	PLANETPRESS PRES PCL INPUT BACK-UP	\$1,700.00	10%	\$1,530.00	\$0.00	\$340.00	\$0.00	\$31.59	\$83.92	14%	\$73.97	14.7%	\$67.85	14.8%
WRCR	PLANETPRESS PRES PCL INPUT DEV/TEST	\$850.00			\$0.00	\$170.00	\$0.00	\$15.79		14%		14.7%	\$33.92	14.8%
WRCT	PLANETPRESS PRES PERF PACK	\$13,800.00	10%	\$12,420.00	\$0.00	\$2,760.00	\$0.00	\$256.41	\$681.17	14%	\$600.44	14.7%	\$550.76	14.8%
WRCV	PLANETPRESS PRES PERF PACK BACK-UP	\$6,900.00			\$0.00	\$1,380.00	\$0.00	\$128.20		14%		14.7%	\$275.38	14.8%
WRCX	PLANETPRESS PRES PERF PACK DEV/TEST	\$3.450.00	10%	\$3,105.00	\$0.00	\$690.00	\$0.00	\$64.10	\$170.29	14%	\$150.11	14.7%	\$137.69	14.8%
WRDA	PLANETPRESS SEND UP TO 100 USERS	\$5,000.00			\$0.00	\$1,000.00	\$0.00	\$92.90		14%		14.7%	\$199.55	14.8%
WRDC	PLANETPRESS SEND UP TO 100 USERS BACK-UP	\$2.500.00	10%	\$2,250.00	\$0.00	\$500.00	\$0.00	\$46.45	\$123.40	14%	\$108.78	14.7%	\$99.78	14.8%
WRDE	PLANETPRESS SEND UP TO 100 USER DEV/TEST	\$1,250.00	10%	\$1,125.00	\$0.00	\$250.00	\$0.00	\$23.23	\$61.71	14%	\$54.39	14.7%	\$49.89	14.8%
WSMF	CRIGHT MAILER INSTALL /TRAINING	\$575.00	20%	\$460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.73	14%	\$12.74	14.7%	\$10.90	14.8%
ZHD7	E CONF SERVICES FOR METERED LTR. BDL	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		n/a	\$0.00	n/a	\$0.00	n/a
ZHD8	ELECTRONIC RETURN RECEIPT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged Fo Lease
		DELETIONS				performance level agreement offers that varies based on geographic loca sales representative at time of pro	service to the Commonwealth. Our a 4 hour response at a premium price tion, which can be obtained from your sposal. Within the pricebook, we are			Б	cluding the items identified as prod	duction, the rental rate will be the	Commonwealth's total equipment o	ost multiplied by 4.5% + meter +	SLA.
		ADDITIONS					nent which is more economical if the esential to our mutual clients.								
1FW5		15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,465.00	29%	1751.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.88	14%	\$48.50	14.7%	\$41.50	14.8%
1FW6		30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,820.00	29%	2003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.50	14%	\$55.48	14.7%	\$47.47	14.89
MT30		PLATFORM SCALE 30LB/12KG	\$0	0%	0.00	\$161.60	\$0.00	\$15.01	\$0.00	\$10.01	14%	\$11.26	14.7%	\$12.01	14.89
MT3W		SCALE, W&M, US - 30 LB	SO.	0%	0.00	\$161.60	\$0.00	\$15.01	\$0.00	\$10.01	14%	\$11.26	14.7%	\$12.01	14.89
MT7W		SCALE, W&M, GLOBAL - 70 LB / 30 KG	\$0	0%	0.00	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14.7%	\$15.52	14.89
ZHA2		15 LB WEIGHING OPTION FOR MT30 SCALE	\$1.825	29%	1296.88	\$0.00	\$0.00	\$0.00	\$0.00	\$44.35	14%	\$35.92	14.7%	\$30.74	
ZHA3		30 LB WEIGHING OPTION FOR MT30 SCALE	\$2,820	29%	2003.95	\$0.00	\$0.00	\$0.00	\$0.00	\$68.53	14%	\$55.51	14.7%	\$47.49	
ZHA5		70 LB WEIGHING OPTION FOR MT7W SCALE	\$3,145	29%	2234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$76.43	14%	\$61.91	14.7%	\$52.97	14.89
ZHA8		30 LB WEIGHING OPTION FOR MT3W SCALE	\$2,820	29%	2003.95	\$0.00	\$0.00	\$0.00	\$0.00	\$68.53	14%	\$55.51	14.7%	\$47.49	
ZHA9		149 LB WEIGHING OPTION FOR MT4W SCALE	\$4,335	29%	3080.54	\$0.00	\$0.00	\$0.00	\$0.00	\$105.35	14%	\$85.33	14.7%	\$73.01	14.89
ZHB3		149 LB WEIGHING OPTION FOR MT49 SCALE	\$4,335	29%	3080.54	\$0.00	\$0.00	\$0.00	\$0.00	\$105.35	14%	\$85.33	14.7%	\$73.01	14.89
ZHB5		70 LB WEIGHING OPTION FOR MT7W SCALE	\$3,145	29%	2234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$76.43	14%	\$61.91	14.7%	\$52.97	
ZHA3		ZHA3 - 30 LB SCALE OPTION	\$2,820	29%	2003.95	\$0.00	\$0.00	\$0.00	\$0.00	\$68.53	14%	\$55.51	14.7%	\$47.49	
MP8110		MP8110 - 10 LB UPGRADE	\$0	0%	0.00	\$46.52	\$0.00	\$4.32	\$0.00	\$2.88	14%	\$3.24	14.7%	\$3.46	
MP8115		MP8115 - 15 LB UPGRADE	\$0	0%	0.00			\$5.92	\$0.00		14%			\$4.74	
1FW7		70 LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$3,145	29%	2234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$76.43	14%	\$61.91	14.7%	\$52.97	14.89
1FW8		149 LB INTERFACED WEIGHING	\$4,355	29%	3094.75			\$0.00	\$0.00		14%			\$73.35	
1FWV		5 LB INTERFACED WEIGHING UNIT	\$1.730	29%	1229.37	\$0.00	\$0.00	\$0.00	\$0.00	\$42.04	14%	\$34.05	14.7%	\$29.14	
1FWW		10 LB INTERFACED WEIGHING (UNIT)	\$2,150	29%	1527.83			\$0.00	\$0.00		14%	\$42.32	14.7%	\$36.21	
1FWX		15 LB INTERFACED WEIGHING (UNIT)	\$2,465	29%	1751.68	\$0.00	\$0.00	\$0.00	\$0.00	\$59.91	14%	\$48.52	14.7%	\$41.51	14.89
1FZ0		DIFFERENTIAL WEIGHING	\$0	0%	0.00			\$0.00	\$0.00		n/a		n/a	\$0.00	
1GW2		2LB INTEGRATED WEIGHING FEATURE	\$760	29%	540.07			\$0.00	\$0.00		14%		14.7%	\$12.80	
1GW5		5LB INTEGRATED WEIGHING FEATURE	\$1,130	29%	803.00	\$0.00	\$0.00	\$0.00	\$0.00		14%			\$19.03	
1GW9		10LB INTEGRATED WEIGHING FEATURE	\$1.445	29%	1026.85			\$0.00	\$0.00	\$35.12	14%			\$24.34	
397-B		10 LB / 5 KG USB SCALE	\$100	29%	71.06	\$0.00	\$0.00	\$0.00	\$0.00	\$2.43	14%	\$1.97	14.7%	\$1.68	
397-D		70 LB / 30 KG USB SCALE	\$150	29%	106 59	\$0.00	\$0.00	\$0.00	\$0.00	\$3.65	14%	\$2.95	14.7%	\$2.53	14.89

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	/olume - Pieces Description er Hour	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including	60 Month Lease Cost- Interest Rate Charged For Lease
DELETIONS					Pitney Bowes offers two levels of se	rvice to the Commonwealth. Our performance level at a premium price that varies based on geographic							Maintenance	
ADDITIONS					location, which can be obtained fr	om your sales representative at time of proposal. ring our standard level agreement which is more			Excluding the iter	ns identified as production,	the rental rate will be the Co	ommonwealth's total equip	ment cost multiplied by 4.5	% + meter + SLA.
SP3RK	RETURN KIT FOR SENDPRO 300	\$0.00	0%	\$0.00	economical if the performane \$0.00	re level is not essential to our mutual clients.	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
SPCRK	RETURN KIT FOR SENDPRO C SERIES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
993-4B SPE-SL-SPM01	DM400C RETURN KIT - UPGRADE TO 9H00 STAMPS - 5 SHEETS W/125 STAMPS TOTAL	\$0.00 \$4.49		\$0.00 \$3.77	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.13	14% 14%	\$0.00 \$0.10	14.7% 14.7%	\$0.00 \$0.09	14.8%
LOCKER-CBC-NOUI	LOCKER CBC WITHOUT UI EXCL COMPARTMENTS	\$3,819.00	16%	\$3,207.96	\$0.00	\$0.00	\$0.00	\$0.00	\$109.71	14%	\$88.86	14.7%	\$76.03	14.8%
LOCKER-CBC-WITHUI LOCKER-CC	LOCKER CBC WITH UI EXCL COMPARTMENTS LOCKER COMPARTMENT FOR CBC (EACH)	\$9,660.00 \$185.00	16%	\$8,114.40 \$155.40	\$0.00 \$6.40	\$0.00 \$0.00	\$0.00 \$0.59	\$0.00 \$0.00	\$277.51 \$5.71	14% 14%	\$224.77 \$4.75	14.7% 14.7%	\$192.31 \$4.15	14.8%
1E47 1E48	SP100 LABEL PRINTER WITH LIFTER BASE SP100 LABEL PRINTER	\$540.00 \$540.00) 16%) 16%	\$453.60 \$453.60	\$28.80 \$28.80	\$0.00 \$0.00	\$2.68 \$2.68	\$0.00 \$0.00	\$17.30 \$17.30	14% 14%	\$14.57 \$14.57	14.7% 14.7%	\$12.89 \$12.89	14.8% 14.8%
1E51	SP100 WORKSTATION	\$850.00	16%	\$714.00	\$55.20	\$0.00	\$5.13	\$0.00	\$27.84	14%	\$23.63	14.7%	\$21.03	14.8%
1E53 HPAA	SP100 NETWORK SENDKIT HP PAGEWIDE W/FINISH TO 250K/MO INST/TRN	\$1,000.00 \$8,250.00	16%	\$840.00 \$8,250.00	\$28.80 \$0.00	\$0.00 \$0.00	\$2.68 \$0.00	\$0.00 \$0.00	\$30.51 \$282.15	14% 14%	\$25.28 \$228.53	14.7% 14.7%	\$22.05 \$195.53	14.8% 14.8%
HPAB HPAG	HP PAGEWIDE UP TO 250K/MO, INST & TRNG PAGEWIDE CASSETTE 1X550 SHEETS, NO STAND	\$7,900.00 \$615.00		\$7,900.00 \$615.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$270.18 \$21.03	14% 14%	\$218.83 \$17.04	14.7% 14.7%	\$187.23 \$14.58	14.8% 14.8%
HPAH	PAGEWIDE CASSETTE 1X550 SHEETS, NO STAND PAGEWIDE CASSETTE 1X550 SHEETS W/STAND	\$1,250.00		\$1,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.03 \$42.75	14%	\$34.63	14.7%	\$14.58 \$29.63	14.8%
HPAI HPAI	PAGEWIDE CASSETTE 3X550 SHEETS W/STAND PAGEWIDE CASSETTE 2X2000 SHEETS W/STAND	\$2,070.00 \$2,895.00		\$2,070.00 \$2,895.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$70.79 \$99.01	14% 14%	\$57.34 \$80.19	14.7% 14.7%	\$49.06 \$68.61	14.8%
HPAK	MFP ANALOG 700 FAX	\$375.00	0%	\$375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.83	14%	\$10.39	14.7%	\$8.89	14.8%
HPAL HPAM	INTERNAL USB PORTS HP PAGEWIDE RAINBOW PACK INK	\$50.00 \$415.00	0%	\$50.00 \$415.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$1.71 \$14.19	14% 14%	\$1.39 \$11.50	14.7% 14.7%	\$1.19 \$9.84	14.8% 14.8%
HPAN HPAT	HP PAGEWIDE STAPLE CARTRIDGE REFILL HP IET DIRECT PRINT SERVER	\$44.00 \$620.00	0%	\$44.00 \$620.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1.50 \$21.20	14% 14%	\$1.22 \$17.17	14.7% 14.7%	\$1.04 \$14.69	14.8% 14.8%
HPAU	HP ACCESSIBILITY ASSISTANT	\$875.00	0%	\$875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.93	14%	\$24.24	14.7%	\$20.74	14.8%
HPAV APKM	USB UNIVERSAL CARD READER SENDPRO - UNLIMITED ACCOUNTING	\$241.00 \$0.00	0%	\$241.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8.24 \$0.00	14% 14%	\$6.68 \$0.00	14.7% 14.7%	\$5.71 \$0.00	14.8% 14.8%
APKM1	UNLIMITED ACCOUNTING FOR PSERIES SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$6,000.00	16%	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$172.37	14%	\$139.61	14.7%	\$119.45	14.8%
RDSE SL-SPM8R	REMAN QL800	\$1,717.00 \$79.99	16%	\$1,442.28 \$67.19	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$49.33 \$2.30	14% 14%	\$39.95 \$1.86	14.7% 14.7%	\$34.18 \$1.59	14.8% 14.8%
SPEPM SPESLENVCFW1	SPE PROJECT MANAGEMENT ENVELOPES #10 CERTIFIED-FULL WINDOW	\$1,000.00 \$49.99		\$840.00 \$41.99	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.73 \$1.44	14% 14%	\$23.27 \$1.16	14.7% 14.7%	\$19.91 \$1.00	14.8% 14.8%
SPESLENVCFW2	ENVELOPES 6 X 9.5 CERTIFIED-FULL WINDOW	\$69.99	16%	\$58.79	\$0.00	\$0.00	\$0.00	\$0.00	\$2.01	14%	\$1.63	14.7%	\$1.39	14.8%
SPE-T7WG TB70064	T766 - OCR SCANNER CRADLE FOR FIXED SCAN FOLDER LOCALIZATION KIT US	\$550.00 \$0.00		\$462.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15.80 \$0.00	14% 14%	\$12.80 \$0.00	14.7% 14.7%	\$10.95 \$0.00	14.8% 14.8%
3400002 1EOT	LIFT HANDLES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1E50	DM INFINITY BARCODE SCANNER LASER REPORT PRINTER	\$835.00 \$850.00	13%	\$725.28 \$738.31	\$168.00 \$180.80	\$0.00 \$0.00	\$15.61 \$16.80	\$0.00 \$0.00	\$35.21 \$36.45	14% 14%	\$31.80 \$33.05	14.7% 14.7%	\$29.68 \$30.94	14.8% 14.8%
1E90002 1FA1	ACCOUNTING USB HUB BASIC ACCOUNTING (25 DEPT)	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a
1FAB	DEPARTMENT ACCOUNTING ENABLER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAC 1FAF	BASIC ACCOUNTING (10 DEPT) NO ACCOUNTING SOFTWARE	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a
1FAL 1FAM	INVIEW 50 DEPT ACCOUNTING INVIEW 100 DEPT ACCOUNTING	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a
1FAN	INVIEW 300 DEPT ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FER 1FM2	ERR RATES DISABLE MANUAL WEIGHT FEATURE	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a
1FNV	INVIEW STARTUP KIT FOR DM125/225 KIT / INVIEW ACCOUNTING UPGRADE	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a	\$0.00 \$0.00	n/a
1FNVKIT 1FS1	USPS SPECIAL SERVICES SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a n/a	\$0.00	n/a n/a	\$0.00	n/a
1FS2 1FS4	USPS SPECIAL SERVICES SOFTWARE USPS SPECIAL SERVICES SOFTWARE	\$0.00	0%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	
1FW1	DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
488-00050-009 BAS0	POWER CORD BUSINESS ANALYSIS SERVICES<4HOURS	\$0.00 \$1,008.00	0%	\$0.00 \$846.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$28.96	n/a 14%	\$0.00 \$23.45	n/a 14.7%	\$0.00 \$20.07	n/a 14.8%
BAS1 BMX2	BUSINESS ANALYSIS SERVICES<1DAY	\$2,016.00	16%	\$1,693.44 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$57.92	14% n/a	\$46.91	14.7%	\$40.13 \$0.00	14.8%
DCPS	DM SERIES INTERFACE (DM500-DM1100) DIGITAL CONNECTIVITY PRO SERVICE OPTION	\$0.00 \$153.00	15%	\$130.05	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$4.45	14%	\$0.00 \$3.60	n/a 14.7%	\$3.08	n/a 14.8%
DW90060 ERCL	MAILSTREAM EDUCATION SERVICES-2HRS E-RR REFERENCE NUMBER FEATURE ONLY	\$495.00 \$475.00		\$416.00 \$412.59	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00		\$14.23 \$14.11	14% 14%	\$11.52 \$11.43	14.7%	\$9.86 \$9.78	14.8%
F9DA	USPS SPECIAL SERVICES TRAINING	\$78.00) 16%	\$65.52 \$256.24	\$0.00	\$0.00	\$0.00	\$0.00	\$2.24	14%	\$1.81	14.7%	\$1.55	14.8%
F9PG [540	POWERGUARD COUNTER SIGNATURE PAD	\$295.00 \$1,995.00	13%	\$256.24 \$1,727.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8.76 \$59.06	14% 14%	\$7.10 \$47.84	14.7% 14.7%	\$6.07 \$40.93	14.8% 14.8%
I546 I596037	COUNTER SIGNATURE PAD PLUS FIVE BAY CRADLE FOR T764/5, T6MD/E	\$1,995.00 \$850.00		\$1,726.00 \$739.50	\$252.00 \$0.00	\$0.00 \$0.00	\$23.41 \$0.00	\$0.00 \$0.00	\$74.64 \$25.29	14% 1400%	\$65.37 \$20.48	14.7% 1470.0%	\$59.63 \$17.53	14.8% 1480.0%
JN96002	BASE MOUNT DISPLAY KIT FOR JN75 SCALE	\$160.00	13%	\$138.98	\$0.00	\$0.00	\$0.00	\$0.00	\$4.75	14%	\$3.85	14.7%	\$3.29	14.8%
JR64 JR76	GREEN 150 LB ROLLERTOP SCALE FACTORY CERTIFIED GREEN J075 100 LB TABLETOP SCALE FACTORY CERTIFIED	\$695.00 \$495.00		\$602.00 \$429.00	\$268.80 \$190.40	\$0.00 \$0.00	\$24.97 \$17.69	\$0.00 \$0.00	\$37.24 \$26.47	14% 14%	\$35.40 \$25.15	14.7% 14.7%	\$34.24 \$24.32	14.8% 14.8%
JZ20	LABEL PRINTER	\$995.00	13%	\$864.26	\$180.00	\$0.00	\$16.72	\$0.00	\$40.70	14%	\$36.48	14.7%	\$33.86	14.8%
MFD0 MFD1	DEDICATED MAIL FINISHING PROJECT MANAGEMENT SUPPORT DEDICATED MAIL FINISHING PROJECT MANAGEMENT SUPPORT	\$872.00 \$1,739.00	16%	\$732.48 \$1,460.76	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$25.05 \$49.96	14% 14%	\$20.29 \$40.46	14.7% 14.7%	\$17.36 \$34.62	14.8% 14.8%
MP0X	DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE 5/10 LB. WEIGHING WITH EXTERNAL DISPLAY	\$205.00 \$0.00		\$169.00 \$0.00	\$0.00 \$75.20	\$0.00 \$0.00	\$0.00 \$6.99	\$0.00 \$0.00	\$5.78 \$4.66	14% 14%	\$4.68 \$5.24	14.7% 14.7%	\$4.01 \$5.59	14.8% 14.8%
MP1W MP30	15/30 LB WEIGHING PLATFORM	\$0.00	0%	\$0.00	\$161.60	\$0.00	\$15.01	\$0.00	\$10.01	14%	\$11.26	14.7%	\$12.01	14.8%
MP3W MP3X	15/30 LB WEIGHTS & MEASURES APPROVED OPTION DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE	\$0.00 \$415.00		\$0.00 \$343.00	\$161.60 \$0.00	\$0.00 \$0.00	\$15.01 \$0.00	\$0.00 \$0.00	\$10.01 \$11.73	14% 14%	\$11.26 \$9.50	14.7% 14.7%	\$12.01 \$8.13	14.8% 14.8%
MP49	70/149 LB WEIGHING PLATFORM	\$0.00 \$0.00	0%	\$0.00	\$208.80	\$0.00 \$0.00	\$19.40	\$0.00 \$0.00	\$12.93	14% 14%	\$14.55	14.7%	\$15.52	14.8% 14.8%
MP4W MP4X	70 LB WEIGHTS & MEASURES APPROVED OPTION DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$930.00	17%	\$0.00 \$775.00	\$208.80 \$0.00	\$0.00	\$19.40 \$0.00	\$0.00	\$12.93 \$26.51	14%	\$14.55 \$21.47	14.7% 14.7%	\$15.52 \$18.37	14.8%
MP5X MP8R	DIFFERENTIAL WEIGHING FOR 149 LB SCALE INTEGRATED WEIGHING PLATFORM	\$1,255.00 \$0.00	18%	\$1,035.00 \$0.00	\$0.00 \$9.60	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$35.40 \$0.59	14% 14%	\$28.67 \$0.67	14.7% 14.7%	\$24.53 \$0.71	14.8%
MP96001	MP96001 - REMOTE DISPLAY SALES KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
MP9G MPC1	INTEGRATED WEIGHING PLATFORM INTEGRATED WEIGHING PLATFORM	\$0.00 \$0.00		\$0.00 \$0.00	\$82.40 \$50.40	\$0.00 \$0.00	\$7.66 \$4.68	\$0.00 \$0.00	\$5.11 \$3.12	14% 14%	\$5.75 \$3.51	14.7% 14.7%	\$6.13 \$3.74	14.8%
MPC4	INTEGRATED WEIGHING PLATFORM (DM125 PLATFORM)	\$0.00	0%	\$0.00	\$22.40	\$0.00	\$2.08	\$0.00	\$1.39	14%	\$1.56	14.7%	\$1.66	14.8%
MSPQ MSPR	CONNECT+ SENDSUITE INTERFACE GREEN CONNECT+ POWER STACKER	\$300.00 \$1,255.00		\$260.58 \$1,034.00	\$0.00 \$277.60	\$0.00 \$0.00	\$0.00 \$25.79	\$0.00 \$0.00	\$8.91 \$52.56	14% 14%	\$7.22 \$47.98	14.7% 14.7%	\$6.18 \$45.14	
MW90020	CONNECT+ FLATS FEEDING GUIDE CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$510.00	16%	\$429.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14.67 \$4.07	14% 14%	\$11.88 \$3.30	14.7%	\$10.17 \$2.82	14.8%
MW90705 MW96000	WEIGHING PLATFORM	\$155.00 \$0.00	0%	\$119.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	14.7% n/a	\$0.00	14.8% n/a
MW97182	WIRELESS LAN ADAPTER	\$155.00	23%	\$119.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.07	14%	\$3.30	14.7%	\$2.82	14.8%

Item or Model Number Pieces Per Hou	. Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
NV21	INVIEW DASHBOARD TWO OR MORE SITES INVIEW WELCOME KIT	\$1,455.00 \$0.00	16%	\$1,222.20 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$41.80 \$0.00	14%	\$33.85 \$0.00	14.7%	\$28.97 \$0.00	
NV90KIT NV99KIT	INVIEW WELCOME KIT	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a n/a	\$0.00	n/a n/a	\$0.00	
NVAA	PROFESSIONAL SERVICES - LEVEL 1	\$201.00	0% 16%		\$0.00	\$0.00	\$0.00	\$0.00	\$5.78	14%	\$4.68	14.7%	\$4.01	14.8%
NVAB NVAC	PROFESSIONAL SERVICES - LEVEL 2 PROFESSIONAL SERVICES - LEVEL 3	\$510.00 \$878.00	16% 16%	\$429.00 \$737.52	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$14.67 \$25.22	14% 14%	\$11.88 \$20.43	14.7% 14.7%	\$10.17 \$17.48	
NVAD	PROFESSIONAL SERVICES - LEVEL 4	\$1,098.00	16%	\$922.32	\$0.00	\$0.00	\$0.00	\$0.00	\$31.54	14%	\$25.55	14.7%	\$21.86	14.8%
NVAE NVAF	PROFESSIONAL SERVICES - LEVEL 5 PROFESSIONAL SERVICES - LEVEL 6	\$1,981.00 \$3,856.00	16% 16%	\$1,664.04 \$3,239.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$56.91 \$110.78	14% 14%	\$46.09 \$89.72	14.7% 14.7%	\$39.44 \$76.77	14.8% 7 14.8%
NVBA	DEPLOYMENT SERVICES - LEVEL 1	\$304.00	16%	\$256.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.76	14%	\$7.09	14.7%	\$6.07	14.8%
NVBB	DEPLOYMENT SERVICES - LEVEL 2	\$510.00 \$819.00	16%	\$429.00 \$688.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$14.67	14%	\$11.88	14.7%	\$10.17	
NVBC NVBD	DEPLOYMENT SERVICES - LEVEL 3 DEPLOYMENT SERVICES - LEVEL 4	\$819.00 \$1,540.00	16% 16%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23.53 \$44.25	14% 14%	\$19.06 \$35.84	14.7% 14.7%	\$16.31 \$30.67	
NVBE	DEPLOYMENT SERVICES - LEVEL 5	\$3,085.00	16% 13%	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.65	14%	\$71.80	14.7%	\$61.43	
PB008 PB-4000-US	MAIL TRAY SUPPORT SMARTLINK: LVM WIFI/LAN ANALYTICS DEVICE	\$226.00 \$0.00	13%	\$196.30 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6.71 \$0.00	14% n/a	\$5.44 \$0.00	14.7% n/a	\$4.65 \$0.00	
PS-101	RISO 1 DAY ADD ON WORKFLOW SUPPORT	\$1,250.00	0%		\$0.00	\$0.00	\$0.00	\$0.00	\$42.75	14%	\$34.63	14.7%	\$29.63	14.8%
PS-102	RISO 2 DAY WORKFLOW SUPPORT RISO 4 DAY WORKFLOW SUPPORT	\$2,799.00 \$4,799.00	7% 4%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$88.92 \$157.32	14% 14%	\$72.02 \$127.42	14.7% 14.7%	\$61.62 \$109.02	
PS-104 RCSE	PRO SERVICES-RELAY INTEGRITY EXPRESS	\$295.00	13%	\$256.24	\$0.00	\$0.00	\$0.00	\$0.00	\$8.76	14%	\$7.10	14.7%	\$6.07	14.8%
S-7357	OPTION PCB	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00 \$0.00	n/a
S-7357 S-7395	OPTION PCB FG10 PAPER EJECTION ATTACHMENT	\$0.00	0%	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a	\$0.00	
SDIM	DIMENSIONER	\$8,900.00	13%	\$7,730.54	\$680.00	\$0.00	\$63.17	\$0.00	\$306.50	14%	\$261.51	14.7%	\$233.75	14.8%
SFPC SFPE	FEDEX SMARTPOST (100) FEDEX SMARTPOST (ENTERPRISE)	\$8,000.00 \$20,000.00	13%	\$6,923.00 \$17.308.00	\$0.00 \$0.00	\$1,440.00 \$3,600.00	\$0.00 \$0.00	\$133.78 \$334.44	\$370.55 \$926.37	14% 14%	\$325.55 \$813.87	14.7% 14.7%	\$297.86 \$744.64	
SFPX	FEDEX SMARTPOST (ENTERPRISE) FEDEX SMARTPOST (10)	\$2,000.00	13%	\$17,308.00	\$0.00	\$3,600.00 \$360.00	\$0.00	\$334.44 \$33.44	\$92.85	14%	\$81.56	14.7%	\$744.64 \$74.61	
SGC2	UPS SUREPOST (2)	\$1,280.00	13% 13%	\$1,109.00	\$0.00 \$0.00	\$230.00 \$1,440.00	\$0.00 \$0.00	\$21.37	\$59.30	14% 14%	\$52.09 \$325.55	14.7% 14.7%	\$47.65	
SGCC SGCE	UPS SUREPOST (100) UPS SUREPOST (ENTERPRISE)	\$8,000.00 \$20,000.00	13%		\$0.00	\$1,440.00 \$3,600.00	\$0.00	\$133.78 \$334.44	\$370.55 \$926.37	14%	\$325.55 \$813.87	14.7%	\$297.86 \$744.64	
SGCL	UPS SUREPOST (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$277.93	14%	\$244.18	14.7%	\$223.40	14.8%
SGCT SGCV	UPS SUREPOST (25) UPS SUREPOST (5)	\$4,000.00 \$1,440.00	13%	\$3,462.00 \$1,246.00	\$0.00 \$0.00	\$720.00 \$259.20	\$0.00 \$0.00	\$66.89 \$24.08	\$185.29 \$66.69	14% 14%	\$162.79 \$58.59	14.7% 14.7%	\$148.94 \$53.61	14.8%
SGCX	UPS SUREPOST (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%
SGF1	FEDEX TRANSBORDER (1) FEDEX TRANSBORDER (2)	\$9,000.00 \$15,000.00	13%	\$7,789.00 \$12.981.00	\$0.00 \$0.00	\$1,620.00 \$2,700.00	\$0.00 \$0.00	\$150.50 \$250.83	\$416.88 \$694.78	14% 14%	\$366.26 \$610.40	14.7% 14.7%	\$335.10 \$558.48	14.8% 3 14.8%
SGF2 SGFC	FEDEX TRANSBORDER (2)	\$15,000.00	13%			\$2,700.00	\$0.00	\$250.83 \$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	
SGFE	FEDEX TRANSBORDER (ENTERPRISE)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SGFL SGFT	FEDEX TRANSBORDER (50) FEDEX TRANSBORDER (25)	\$90,000.00 \$75,000.00	13%		\$0.00 \$0.00	\$16,200.00 \$13,500.00	\$0.00 \$0.00	\$1,504.99 \$1,254.16	\$4,168.62 \$3,473.84	14% 14%	\$3,662.38 \$3,051.97	14.7% 14.7%	\$3,350.84 \$2,792.36	
SGFV	FEDEX TRANSBORDER (5)	\$30,000.00	13%	\$25,962.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,389.56	14%	\$1,220.81	14.7%	\$1,116.96	14.8%
SGFX	FEDEX TRANSBORDER (10) DYMANEX (1)	\$50,000.00 \$900.00	13%	\$43,269.00 \$779.00	\$0.00 \$0.00	\$9,000.00 \$162.00	\$0.00 \$0.00	\$836.10 \$15.05	\$2,315.90 \$41.69	14% 14%	\$2,034.65 \$36.63	14.7% 14.7%	\$1,861.58 \$33.51	3 14.8% 14.8%
SGK1 SGK2	DYMANEX (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SGKC	DYMANEX (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SGKE SGKL	DYMANEX (ENTERPRISE) DYMANEX (50)	\$25,000.00 \$15,000.00	13%	\$21,635.00 \$12,981.00	\$0.00 \$0.00	\$4,500.00 \$2,700.00	\$0.00	\$418.05 \$250.83	\$1,157.97 \$694.78	14% 14%	\$1,017.34 \$610.40	14.7% 14.7%	\$930.80 \$558.48	14.8%
SGKT	DYMANEX (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%
SGKV	DYMANEX (5) DYMANEX (10)	\$3,000.00 \$5,000.00	13%	\$2,597.00 \$4,327.00	\$0.00 \$0.00	\$540.00 \$900.00	\$0.00 \$0.00	\$50.17 \$83.61	\$138.99 \$231.59	14%	\$122.11 \$203.47	14.7% 14.7%	\$111.72 \$186.16	14.8%
SGL1	SAMEDAY (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14% 14%	\$36.63	14.7%	\$33.51	14.8%
SGL2	SAMEDAY (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$278.00	\$0.00	\$25.83	\$70.26	14%	\$61.81	14.7%	\$56.62	
SGLC SGLE	SAMEDAY (100) SAMEDAY (ENTERPRISE)	\$20,000.00 \$25,000.00	13%	\$17,308.00 \$21,635.00	\$0.00 \$0.00	\$3,600.00 \$4,500.00	\$0.00 \$0.00	\$334.44 \$418.05	\$926.37 \$1,157.97	14% 14%	\$813.87 \$1,017.34	14.7% 14.7%	\$744.64 \$930.80	14.8%
SGLL	SAMEDAY (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SGLT SGLV	SAMEDAY (25) SAMEDAY (5)	\$10,000.00 \$3,000.00	13%	\$8,654.00 \$2,597.00	\$0.00 \$0.00	\$1,800.00 \$540.00	\$0.00 \$0.00	\$167.22 \$50.17	\$463.19 \$138.99	14% 14%	\$406.94 \$122.11	14.7% 14.7%	\$372.32 \$111.72	2 14.8% 2 14.8%
SGLX	SAMEDAY (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%
SGM1	UPS DOMESTIC MAIL INNOVATIONS (1) UPS DOMESTIC MAIL INNOVATIONS (2)	\$600.00 \$1,280.00	13%	\$520.00	\$0.00 \$0.00	\$162.00 \$270.00	\$0.00 \$0.00	\$15.05 \$25.08	\$32.83 \$63.01	14% 14%	\$29.45 \$55.80	14.7% 14.7%	\$27.37 \$51.36	
SGM2 SGMC	UPS DOMESTIC MAIL INNOVATIONS (2) UPS DOMESTIC MAIL INNOVATIONS (100)	\$1,280.00	13%	\$1,109.00 \$6,923.00	\$0.00	\$270.00 \$1,440.00	\$0.00	\$25.08 \$133.78	\$370.55	14%	\$325.55	14.7%	\$297.86	
SGME	UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	
SGML SGMT	UPS DOMESTIC MAIL INNOVATIONS (50) UPS DOMESTIC MAIL INNOVATIONS (25)	\$6,000.00 \$4,000.00	13%	\$5,193.00 \$3,462.00	\$0.00 \$0.00	\$1,080.00 \$720.00	\$0.00 \$0.00	\$100.33 \$66.89	\$277.93 \$185.29	14% 14%	\$244.18 \$162.79	14.7% 14.7%	\$223.40 \$148.94	
SGMV	UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,440.00	13%	\$1,246.00	\$0.00	\$259.20	\$0.00	\$24.08	\$66.69	14%	\$58.59	14.7%	\$53.61	14.8%
SGMX	UPS DOMESTIC MAIL INNOVATIONS (10) TNT (1)	\$2,000.00 \$900.00	13% 13%	\$1,731.00 \$779.00	\$0.00 \$0.00	\$360.00 \$162.00	\$0.00	\$33.44 \$15.05	\$92.64 \$41.69	14% 14%	\$81.39 \$36.63	14.7% 14.7%	\$74.46 \$33.51	14.8%
SGN1 SGN2	TNT (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SGNC	TNT (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	
SGNE SGNI.	TNT (ENTERPRISE) TNT (50)	\$25,000.00 \$15,000.00	13%	\$21,635.00 \$12,981.00	\$0.00 \$0.00	\$4,500.00 \$2,700.00	\$0.00	\$418.05 \$250.83	\$1,157.97 \$694.78	14% 14%	\$1,017.34 \$610.40	14.7%	\$930.80 \$558.48	
SGNT	TNT (25)	\$10,000.00	13% 13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	
SGNV	TNT (5) TNT (10)	\$3,000.00 \$5,000.00	13%	\$2,597.00 \$4,327.00	\$0.00 \$0.00	\$540.00 \$900.00	\$0.00 \$0.00	\$50.17 \$83.61	\$138.99 \$231.59	14% 14%	\$122.11 \$203.47	14.7% 14.7%	\$111.72 \$186.16	
SGT1	UPS AIR FREIGHT (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00		\$41.69	14%	\$36.63	14.7%	\$33.51	
SGT2	UPS AIR FREIGHT (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	
SGTC SGTE	UPS AIR FREIGHT (100) UPS AIR FREIGHT (ENTERPRISE)	\$20,000.00 \$25,000.00	13% 13%	\$17,308.00 \$21,635.00	\$0.00 \$0.00	\$3,600.00 \$4,500.00	\$0.00 \$0.00	\$334.44 \$418.05	\$926.37 \$1,157.97	14% 14%	\$813.87 \$1,017.34	14.7% 14.7%	\$744.64 \$930.80	14.8%
SGTL	UPS AIR FREIGHT (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SGTT	UPS AIR FREIGHT (25)	\$10,000.00 \$3,000.00	13%	\$8,654.00 \$2,597.00	\$0.00 \$0.00	\$1,800.00 \$540.00	\$0.00	\$167.22 \$50.17	\$463.19 \$138.99	14% 14%	\$406.94 \$122.11	14.7% 14.7%	\$372.32 \$111.72	2 14.8%
SGTV SGTX	UPS AIR FREIGHT (10)	\$5,000.00			\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$111.72	14.8%
SGW1	UPS DOMESTIC WORLDEASE (1)	\$600.00	13% 13%		\$0.00	\$108.00	\$0.00	\$10.03	\$27.81	14%	\$24.43	14.7%	\$22.35	
SGW2 SGWC	UPS DOMESTIC WORLDEASE (2) UPS DOMESTIC WORLDEASE (100)	\$1,280.00 \$8,000.00	13%	\$1,109.00 \$6,923.00	\$0.00 \$0.00	\$230.00 \$1,440.00	\$0.00 \$0.00	\$21.37 \$133.78	\$59.30 \$370.55	14% 14%	\$52.09 \$325.55	14.7% 14.7%	\$47.65 \$297.86	14.8% 14.8%
SGWE	UPS DOMESTIC WORLDEASE (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SGWL	UPS DOMESTIC WORLDEASE (50) UPS DOMESTIC WORLDEASE (25)	\$6,000.00 \$4,000.00	13%	\$5,193.00 \$3,462.00	\$0.00 \$0.00	\$1,080.00 \$720.00	\$0.00 \$0.00	\$100.33 \$66.89	\$277.93 \$185.29	14% 14%	\$244.18 \$162.79	14.7% 14.7%	\$223.40 \$148.94	
SGWT SGWV	UPS DOMESTIC WORLDEASE (5)	\$1,440.00	13%	\$1,246.00	\$0.00	\$259.20	\$0.00	\$24.08	\$66.69	14%	\$58.59	14.7%	\$53.61	14.8%
SGWX	UPS DOMESTIC WORLDEASE (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%
SHA1 SHA2	AES DIRECT WEB API (2) AES DIRECT WEB API (2)	\$5,000.00 \$7,500.00	13%	\$4,327.00 \$6,491.00	\$0.00 \$0.00	\$900.00 \$1,350.00	\$0.00	\$83.61 \$125.42	\$231.59 \$347.41	14% 14%	\$203.47 \$305.22	14.7% 14.7%	\$186.16 \$279.26	14.8%
SHAC	AES DIRECT WEB API (100)	\$25,000.00	13%		\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SHAE	AES DIRECT WEB API (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	
SHAL	AES DIRECT WEB API (50)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%

Volume - Pieces Per Hour	. Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SHAT	AES DIRECT WEB API (25) AES DIRECT WEB API (5)	\$20,000.00 \$10,000.00	13%		\$0.00	\$3,600.00 \$1,800.00	\$0.00 \$0.00	\$334.44 \$167.22	\$926.37 \$463.19	14% 14%	\$813.87 \$406.94	14.7% 14.7%	\$744.64 \$372.32	14.8% 14.8%
SHAV	AES DIRECT WEB API (5) AES DIRECT WEB API (10)	\$15,000.00	13%		\$0.00	\$1,800.00	\$0.00	\$167.22 \$250.83	\$694.78	14%	\$406.94 \$610.40	14.7%	\$372.32 \$558.48	14.8%
SHC1 SHL1	LOOMIS EXPRESS (1) DHL (US & CANADA) (1)	\$600.00 \$600.00	16% 13%	\$504.00 \$520.00	\$0.00 \$0.00	\$108.00 \$108.00	\$0.00 \$0.00	\$10.03 \$10.03	\$27.27 \$27.81	14% 14%	\$23.99 \$24.43	14.7% 14.7%	\$21.97 \$22.35	14.8% 14.8%
SHL2	DHL (US & CANADA) (2)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SHLC	DHL (US & CANADA) (100) DHL (US & CANADA) (ENTERPRISE)	\$10,000.00 \$20,000.00	16% 13%		\$0.00 \$0.00	\$1,800.00 \$3,600.00	\$0.00 \$0.00	\$167.22 \$334.44	\$454.50 \$926.37	14% 14%	\$399.90 \$813.87	14.7% 14.7%	\$366.30 \$744.64	14.8% 14.8%
SHLL	DHL (US & CANADA) (ENTERPRISE) DHL (US & CANADA) (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$277.93	14%	\$244.18	14.7%	\$223.40	14.8%
SHLT	DHL (US & CANADA) (25) DHL (US & CANADA) (5)	\$4,000.00 \$1,500.00	13% 13%	\$3,462.00 \$1,299.00	\$0.00 \$0.00	\$720.00 \$270.00	\$0.00 \$0.00	\$66.89 \$25.08	\$185.29 \$69.51	14% 14%	\$162.79 \$61.06	14.7% 14.7%	\$148.94 \$55.87	14.8% 14.8%
SHLV	DHL (US & CANADA) (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%
SHN1 SHN2	XPO (1) XPO (2)	\$900.00 \$1.500.00			\$0.00 \$0.00	\$162.00 \$270.00	\$0.00	\$15.05 \$25.08	\$41.69 \$69.51	14% 14%	\$36.63 \$61.06	14.7% 14.7%	\$33.51 \$55.87	14.8% 14.8%
SHNC	XPO (2) XPO (100)	\$1,500.00	13% 13%	\$1,299.00	\$0.00	\$270.00 \$3,600.00	\$0.00	\$25.08 \$334.44	\$926.37	14%	\$813.87	14.7%	\$55.87 \$744.64	14.8%
SHNE	XPO (ENTERPRISE) XPO (50)	\$25,000.00 \$15,000.00	13% 13%	\$21,635.00 \$12,981.00	\$0.00 \$0.00	\$4,500.00 \$2,700.00	\$0.00 \$0.00	\$418.05 \$250.83	\$1,157.97 \$694.78	14% 14%	\$1,017.34 \$610.40	14.7% 14.7%	\$930.80 \$558.48	14.8% 14.8%
SHNT	XPO (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%
SHNV	XPO (5) XPO (10)	\$3,000.00 \$5,000.00	13% 13%	\$2,597.00 \$4,327.00	\$0.00 \$0.00	\$540.00 \$900.00	\$0.00 \$0.00	\$50.17 \$83.61	\$138.99 \$231.59	14% 14%	\$122.11 \$203.47	14.7% 14.7%	\$111.72 \$186.16	14.8% 14.8%
SHNX SHP1	USPS ACTIVATION CA (1)	\$600.00	15%		\$0.00	\$108.00	\$0.00	\$10.03	\$231.59	14%	\$203.47 \$23.99	14.7%	\$186.16 \$21.97	14.8%
SL19	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	16%	\$1,256.00	\$329.60	\$0.00	\$30.62	\$0.00	\$63.37	14%	\$57.76	14.7%	\$54.26	14.8%
SL20 SL21	NON-CONTACT PROGRAMMABLE WEDGE SCANNER LASER PRINTER	\$1,995.00 \$695.00	16% 13%	\$1,676.00 \$602.00	\$259.20 \$140.00	\$0.00 \$0.00	\$24.08 \$13.01	\$0.00 \$0.00	\$73.37 \$29.26	14% 14%	\$64.49 \$26.43	14.7% 14.7%	\$58.99 \$24.68	14.8% 14.8%
SL22	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$995.00	13%		\$184.80	\$0.00	\$17.17	\$0.00	\$40.89	14%	\$36.73	14.7%	\$34.14	14.8%
SL30 SL32	100 LB. TABLETOP SCALE 200 LB. ROLLERTOP SCALE	\$995.00 \$1,295.00	16% 16%		\$190.40 \$268.80	\$0.00 \$0.00	\$17.69 \$24.97	\$0.00 \$0.00	\$40.38 \$53.86	14% 14%	\$36.42 \$48.87	14.7% 14.7%	\$33.97 \$45.76	14.8% 14.8%
SL33	JB67 149 LB. ROLLERTOP SCALE (CALIFORNIA ONLY)	\$1,695.00	13%	\$1,468.00	\$274.40	\$0.00	\$25.49	\$0.00	\$67.20	14%	\$59.78	14.7%	\$55.18	14.8%
SL39 SL91	CORDLESS WEDGE SCANNER PC W/ FLAT PANEL MONITOR	\$1,895.00 \$2,795.00			\$345.60 \$368.80	\$0.00 \$0.00	\$32.11 \$34.26	\$0.00 \$0.00	\$75.85 \$103.14	14% 14%	\$68.18 \$90.73	14.7% 14.7%	\$63.42 \$83.06	14.8% 14.8%
SLB2	3RD PARTY USPS WEB CONNNECTOR (2)	\$900.00	13%	\$779.00	\$0.00	\$324.00	\$0.00	\$30.10	\$56.74	14%	\$51.68	14.7%	\$48.56	14.8%
SLBC SLBE	3RD PARTY USPS WEB CONNNECTOR (100) 3RD PARTY USPS WEB CONNNECTOR (ENTERPRISE)	\$10,000.00 \$20,000.00	16% 16%	\$8,400.00 \$16,800.00	\$0.00 \$0.00	\$2,160.00 \$2,700.00	\$0.00 \$0.00	\$200.67 \$250.83	\$487.95 \$825.39	14% 14%	\$433.35 \$716.19	14.7% 14.7%	\$399.75 \$648.99	14.8% 14.8%
SLBL	3RD PARTY USPS WEB CONNNECTOR (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$328.10	14%	\$294.35	14.7%	\$273.57	14.8%
SLBT SLBV	3RD PARTY USPS WEB CONNNECTOR (25) 3RD PARTY USPS WEB CONNNECTOR (5)	\$4,000.00 \$1.500.00	13%	\$3,462.00 \$1,299.00	\$0.00 \$0.00	\$1,080.00 \$388.80	\$0.00 \$0.00	\$100.33 \$36.12	\$218.73 \$80.55	14% 14%	\$196.23 \$72.10	14.7% 14.7%	\$182.38 \$66.91	14.8% 14.8%
SLBX	3RD PARTY USPS WEB CONNNECTOR (10)	\$2,000.00	13%			\$540.00	\$0.00	\$50.17	\$109.37	14%	\$98.12	14.7%	\$91.19	14.8%
SLD1 SLD2	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (1) UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2)	\$9,000.00 \$15.000.00	13% 13%	\$7,789.00	\$0.00 \$0.00	\$1,620.00 \$2,700.00	\$0.00 \$0.00	\$150.50 \$250.83	\$416.88 \$694.78	14% 14%	\$366.26 \$610.40	14.7% 14.7%	\$335.10 \$558.48	14.8% 14.8%
SLDC	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLDE	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (EN UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50	\$100,000.00 \$90,000.00	13%		\$0.00 \$0.00	\$18,000.00 \$16,200.00	\$0.00 \$0.00	\$1,672.21 \$1.504.99	\$4,631.78 \$4.168.62	14%	\$4,069.28 \$3.662.38	14.7% 14.7%	\$3,723.14 \$3,350.84	14.8%
SLDL	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25)	\$75,000.00	13% 16%	\$63,000.00	\$0.00	\$16,200.00 \$13,500.00	\$0.00	\$1,254.16	\$3,408.76	14% 14%	\$3,662.38	14.7%	\$3,350.84	14.8% 14.8%
SLDV	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5) UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10)	\$30,000.00 \$50.000.00	16% 16%		\$0.00 \$0.00	\$5,400.00 \$9,000.00	\$0.00 \$0.00	\$501.66 \$836.10	\$1,363.50 \$2,272.50	14% 14%	\$1,199.70 \$1.999.50	14.7% 14.7%	\$1,098.90 \$1,831.50	14.8% 14.8%
SLDX	E-CERTIFIED/ERR PRODUCTVITY PACK	\$3,268.00	13%		\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,272.50	14%	\$1,999.50 \$78.76	14.7%	\$1,831.50 \$67.38	14.8%
SLH1	HAZARDOUS MATERIALS (1) HAZARDOUS MATERIALS (2)	\$5,000.00 \$7,500.00	16%	\$4,200.00	\$0.00 \$0.00	\$900.00	\$0.00	\$83.61	\$227.25 \$340.88	14%	\$199.95	14.7%	\$183.15	14.8%
SLH2 SLHC	HAZARDOUS MATERIALS (2) HAZARDOUS MATERIALS (100)	\$7,500.00	16% 13%		\$0.00	\$1,350.00 \$4,500.00	\$0.00 \$0.00	\$125.42 \$418.05	\$340.88 \$1,157.97	14% 14%	\$299.93 \$1,017.34	14.7% 14.7%	\$274.73 \$930.80	14.8% 14.8%
SLHE	HAZARDOUS MATERIALS (ENTERPRISE)	\$25,000.00	13%		\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SLHL	HAZARDOUS MATERIALS (50) HAZARDOUS MATERIALS (25)	\$25,000.00 \$20.000.00	13%	\$21,635.00 \$17,308.00	\$0.00 \$0.00	\$4,500.00 \$3,600.00	\$0.00 \$0.00	\$418.05 \$334.44	\$1,157.97 \$926.37	14% 14%	\$1,017.34 \$813.87	14.7% 14.7%	\$930.80 \$744.64	14.8% 14.8%
SLHV	HAZARDOUS MATERIALS (5)	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$454.50	14%	\$399.90	14.7%	\$366.30	14.8%
SLHX SLL1	HAZARDOUS MATERIALS (10) SHIP TO HOLD (1)	\$15,000.00 \$9,000.00	16% 13%	\$12,600.00 \$7,789.00	\$0.00 \$0.00	\$2,700.00 \$1,620.00	\$0.00 \$0.00	\$250.83 \$150.50	\$681.75 \$416.88	14% 14%	\$599.85 \$366.26	14.7% 14.7%	\$549.45 \$335.10	14.8% 14.8%
SLL2	SHIP TO HOLD (2)	\$15,000.00	13%	\$12,981.00	\$0.00	\$3,240.00	\$0.00	\$301.00	\$744.95	14%	\$660.57	14.7%	\$608.65	14.8%
SLLC	SHIP TO HOLD (100) SHIP TO HOLD (ENTERPRISE)	\$100,000.00	13%	\$86,537.00 \$86,537.00	\$0.00 \$0.00	\$18,000.00 \$18,000.00	\$0.00	\$1,672.21 \$1,672.21	\$4,631.78 \$4,631.78	14% 14%	\$4,069.28 \$4.069.28	14.7% 14.7%	\$3,723.14 \$3,723.14	14.8% 14.8%
SLLL	SHIP TO HOLD (50)	\$90,000.00	13%	\$77,884.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,168.62	14%	\$3,662.38	14.7%	\$3,350.84	14.8%
SLLT	SHIP TO HOLD (25) SHIP TO HOLD (5)	\$75,000.00 \$30,000.00	16% 16%		\$0.00 \$0.00	\$10,800.00 \$3,888.00	\$0.00 \$0.00	\$1,003.33 \$361.20	\$3,157.93 \$1,223.04	14% 14%	\$2,748.43 \$1,059.24	14.7% 14.7%	\$2,496.43 \$958.44	14.8% 14.8%
SLLX	SHIP TO HOLD (10)	\$50,000.00	16%	\$42,000.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,938.06	14%	\$1,665.06	14.7%	\$1,497.06	14.8%
SLY1 SLY2	BLACK BOX SDK (1) BLACK BOX SDK (2)	\$9,000.00 \$15,000.00	13% 13%		\$0.00 \$0.00	\$1,620.00 \$2,700.00	\$0.00 \$0.00	\$150.50 \$250.83	\$416.88 \$694.78	14% 14%	\$366.26 \$610.40	14.7% 14.7%	\$335.10 \$558.48	14.8% 14.8%
SLYC	BLACK BOX SDK (100)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLYE	BLACK BOX SDK (ENTERPRISE) BLACK BOX SDK (50)	\$100,000.00	13% 13%	\$86,537.00 \$77,884.00	\$0.00 \$0.00	\$18,000.00 \$16,200.00	\$0.00 \$0.00	\$1,672.21 \$1,504.99	\$4,631.78 \$4,168.62	14% 14%	\$4,069.28 \$3.662.38	14.7% 14.7%	\$3,723.14 \$3,350.84	14.8% 14.8%
SLYT	BLACK BOX SDK (25)	\$75,000.00	16%	\$63,000.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,408.76	14%	\$2,999.26	14.7%	\$2,747.26	14.8%
SLYV	BLACK BOX SDK (5) BLACK BOX SDK (10)	\$30,000.00 \$50.000.00	16% 16%	\$25,200.00 \$42.000.00	\$0.00 \$0.00	\$5,400.00 \$9,000.00	\$0.00 \$0.00	\$501.66 \$836.10	\$1,363.50 \$2.272.50	14% 14%	\$1,199.70 \$1.999.50	14.7% 14.7%	\$1,098.90 \$1,831.50	14.8% 14.8%
SMS1	SPS MID ASSIST SVC	\$495.00	13%	\$429.96	\$0.00	\$0.00	\$0.00	\$0.00	\$14.70	14%	\$11.91	14.7%	\$10.19	14.8%
SNB1 SNB2	BAX GLOBAL (1) BAX GLOBAL (2)	\$900.00 \$1.500.00	16% 16%	\$756.00	\$0.00 \$0.00	\$162.00 \$270.00	\$0.00 \$0.00	\$15.05 \$25.08	\$40.91 \$68.17	14% 14%	\$35.99 \$59.98	14.7% 14.7%	\$32.97 \$54.94	14.8% 14.8%
SNBC	BAX GLOBAL (100)	\$20,000.00	16%	\$16,800.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$909.00	14%	\$799.80	14.7%	\$732.60	14.8%
SNBE	BAX GLOBAL (ENTERPRISE) BAX GLOBAL (50)	\$25,000.00 \$15,000.00	16% 16%		\$0.00 \$0.00	\$4,500.00 \$2,700.00	\$0.00 \$0.00	\$418.05 \$250.83	\$1,136.25 \$681.75	14% 14%	\$999.75 \$599.85	14.7% 14.7%	\$915.75 \$549.45	14.8% 14.8%
SNBL SNBT	BAX GLOBAL (30)	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$454.50	14%	\$399.90	14.7%	\$349.43	14.8%
SNBV	BAX GLOBAL (5) BAX GLOBAL (10)	\$3,000.00	16%	\$2,520.00	\$0.00 \$0.00	\$540.00 \$900.00	\$0.00 \$0.00	\$50.17 \$83.61	\$136.35	14%	\$119.97	14.7%	\$109.89 \$183.15	14.8%
SNBX SNH1	LTL CZARLITE RATING / BOLS (PER CARRIER) (1)	\$5,000.00 \$900.00	16% 13%		\$0.00	\$900.00 \$162.00	\$0.00	\$83.61 \$15.05	\$227.25 \$41.69	14% 14%	\$199.95 \$36.63	14.7% 14.7%	\$183.15 \$33.51	14.8% 14.8%
SNH2	LTL CZARLITE RATING / BOLS (PER CARRIER) (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SNHC SNHE	LTL CZARLITE RATING / BOLS (PER CARRIER) (100) LTL CZARLITE RATING / BOLS (PER CARRIER) (ENTERPRISE)	\$20,000.00 \$25,000.00	13% 13%	\$17,308.00 \$21,635.00	\$0.00 \$0.00	\$3,600.00 \$4,500.00	\$0.00 \$0.00	\$334.44 \$418.05	\$926.37 \$1,157.97	14% 14%	\$813.87 \$1,017.34	14.7% 14.7%	\$744.64 \$930.80	14.8% 14.8%
SNHL	LTL CZARLITE RATING / BOLS (PER CARRIER) (50)	\$15,000.00	13% 13%		\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SNHT	LTL CZARLITE RATING / BOLS (PER CARRIER) (25) LTL CZARLITE RATING / BOLS (PER CARRIER) (5)	\$10,000.00 \$3,000.00	13% 13%	\$8,654.00 \$2,597.00	\$0.00 \$0.00	\$1,800.00 \$540.00	\$0.00 \$0.00	\$167.22 \$50.17	\$463.19 \$138.99	14% 14%	\$406.94 \$122.11	14.7% 14.7%	\$372.32 \$111.72	14.8% 14.8%
SNHX	LTL CZARLITE RATING / BOLS (PER CARRIER) (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%
SNJ1 SNJ2	MISCELLANEOUS DOMESTIC CARRIERS (1) MISCELLANEOUS DOMESTIC CARRIERS (2)	\$900.00 \$1,500.00	16%	\$756.00	\$0.00 \$0.00	\$162.00 \$270.00	\$0.00 \$0.00	\$15.05 \$25.08	\$40.91 \$68.17	14% 14%	\$35.99 \$59.98	14.7% 14.7%	\$32.97 \$54.94	14.8% 14.8%
SNJC	MISCELLANEOUS DOMESTIC CARRIERS (100)	\$20,000.00	16%	\$16,800.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$909.00	14%	\$799.80	14.7%	\$732.60	14.8%
SNJE	MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRISE) MISCELLANEOUS DOMESTIC CARRIERS (50)	\$25,000.00 \$15,000.00	16% 16%	\$21,000.00 \$12,600.00	\$0.00 \$0.00	\$4,500.00 \$2,700.00	\$0.00 \$0.00	\$418.05 \$250.83	\$1,136.25 \$681.75	14% 14%	\$999.75 \$599.85	14.7% 14.7%	\$915.75 \$549.45	14.8% 14.8%
SNJL SNJT	MISCELLANEOUS DOMESTIC CARRIERS (50) MISCELLANEOUS DOMESTIC CARRIERS (25)	\$15,000.00 \$10,000.00	16%	\$8,400.00	\$0.00 \$0.00	\$2,700.00 \$1,800.00	\$0.00 \$0.00	\$250.83 \$167.22	\$681.75 \$454.50	14% 14%	\$599.85 \$399.90	14.7% 14.7%	\$549.45 \$366.30	14.8% 14.8%
SNJV	MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,000.00	16%	\$2,520.00	\$0.00	\$540.00	\$0.00	\$50.17	\$136.35	14%	\$119.97	14.7%	\$109.89	14.8%
SNJX	MISCELLANEOUS DOMESTIC CARRIERS (10)	\$5,000.00	16%	\$4,200.00	\$0.00	\$900.00	\$0.00	\$83.61	\$227.25	14%	\$199.95	14.7%	\$183.15	14.8%

Item or Model Number Pieces Per Hou	. Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SNL1	PUROLATOR (1)	\$600.00	13%	\$520.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.81	14%	\$24.43	14.7%	\$22.35	14.8%
SNL2 SNLC	PUROLATOR (2) PUROLATOR (100)	\$900.00 \$10.000.00	13% 16%		\$0.00 \$0.00	\$162.00 \$1.800.00	\$0.00 \$0.00	\$15.05 \$167.22	\$41.69 \$454.50	14% 14%	\$36.63 \$399.90	14.7% 14.7%	\$33.51 \$366.30	14.8% 14.8%
SNLE	PUROLATOR (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SNLL	PUROLATOR (50) PUROLATOR (25)	\$6,000.00 \$4,000.00	13% 13%	\$5,193.00 \$3,462.00	\$0.00 \$0.00	\$1,080.00 \$720.00	\$0.00 \$0.00	\$100.33 \$66.89	\$277.93 \$185.29	14% 14%	\$244.18 \$162.79	14.7% 14.7%	\$223.40 \$148.94	14.8% 14.8%
SNLV	PUROLATOR (5)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SNLX SPEOV	PUROLATOR (10) SENDPRO ENTERPRISE OVERAGE FEE	\$2,000.00 \$0.125	13%	\$1,731.00 \$0.125	\$0.00 \$0.00	\$360.00 \$0.00	\$0.00 \$0.00	\$33.44 \$0.00	\$92.64 \$0.00	14% n/a	\$81.39 \$0.00	14.7% n/a	\$74.46 \$0.00	14.8% n/a
SPEPS	SENDERO ENTERPRISE IMPLIMENTATION	\$1,000.00	16%	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.73	14%	\$23.27	14.7%	\$19.91	14.8%
SPY9	LASER PRINTER 1E21 SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$835.00	13%	\$725.28 \$824.88	\$140.00 \$0.00	\$0.00 \$0.00	\$13.01	\$0.00 \$0.00	\$33.48	14%	\$29.85	14.7%	\$27.60 \$19.55	14.8%
SS3D SS4D	SENDSUITE LIVE THIRD PARTY DESIGN SERVICES SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$982.00 \$1.963.00	16% 16%	\$824.88 \$1.648.92	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$28.21 \$56.39	14% 14%	\$22.85 \$45.68	14.7% 14.7%	\$19.55 \$39.08	14.8% 14.8%
SSH1	ADDITIONAL LOCATION (1) PRICE PER LOCATION	\$5,000.00	16%	\$4,200.00	\$0.00	\$900.00	\$0.00	\$83.61	\$227.25	14%	\$199.95	14.7%	\$183.15	14.8%
SSH2 SSHC	ADDITIONAL LOCATIONS (2) PRICE PER LOCATION ADDITIONAL LOCATIONS (100) PRICE PER LOCATION	\$10,000.00 \$1,500.00	16% 13%	\$8,400.00 \$1,299.00	\$0.00 \$0.00	\$1,800.00 \$270.00	\$0.00 \$0.00	\$167.22 \$25.08	\$454.50 \$69.51	14% 14%	\$399.90 \$61.06	14.7% 14.7%	\$366.30 \$55.87	14.8% 14.8%
SSHL	ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%
SSHT	ADDITIONAL LOCATIONS (25) PRICE PER LOCATION	\$3,000.00 \$7,500.00	13% 13%		\$0.00 \$0.00	\$540.00 \$1,350.00	\$0.00 \$0.00	\$50.17 \$125.42	\$138.99 \$347.41	14% 14%	\$122.11 \$305.22	14.7% 14.7%	\$111.72 \$279.26	14.8% 14.8%
SSHV	ADDITIONAL LOCATIONS (5) PRICE PER LOCATION ADDITIONAL LOCATIONS (10) PRICE PER LOCATION	\$5,000.00	13%	\$4,327.00	\$0.00	\$1,350.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%
SSLZ	ADDITIONAL WORKSTATION LICENSE	\$4,000.00	16%	\$3,360.00	\$0.00 \$0.00	\$720.00	\$0.00 \$0.00	\$66.89 \$0.00	\$181.80	14%	\$159.96	14.7%	\$146.52	14.8%
SSTD SSTE	DESKTOP TRAINING - UP TO 4HRS (2 OPERATORS) OPERATOR TRAINING UP TO 4HRS (2 OPERATORS)	\$953.00 \$953.00	16% 16%	\$801.00 \$801.00		\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$27.39 \$27.39	14% 14%	\$22.19 \$22.19	14.7% 14.7%	\$18.98 \$18.98	14.8% 14.8%
SSTR	SOLUTIONS DESIGN WORKSHOP	\$8,240.00	16%	\$6,922.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236.73	14%	\$191.74	14.7%	\$164.05	14.8%
SSU0 SSU1	INSTALLATION PROJECT LEVEL 1 (1/2 DAY) INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$814.00 \$1,623.00	16% 16%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$23.39 \$46.65	14% 14%	\$18.95 \$37.78	14.7% 14.7%	\$16.21 \$32.33	14.8% 14.8%
SSU1 SSU4	INSTALLATION PROJECT LEVEL 1 (1 DAY) INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$1,623.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$37./8 \$22.19	14.7%	\$18.98	14.8%
SSU5	INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,906.00	16%		\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%
SSV0	PROJECT MANAGEMENT (1/2 DAY) PROJECT MANAGEMENT (1 DAY)	\$953.00 \$1,906.00	16% 16%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$27.39 \$54.79	14% 14%	\$22.19 \$44.38	14.7% 14.7%	\$18.98 \$37.97	14.8% 14.8%
SSVA	ADDRESS EZ IMPORT SERVICE	\$2,060.00	16%	\$1,731.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.20	14%	\$47.95	14.7%	\$41.02	14.8%
SSVW	SENDSUITE LIVE TRAINING MATERIAL DEVELOPMENT SENDSUITE LIVE NON-STANDARD REPORT DEVELOPMENT	\$1,906.00 \$3,811.00	16% 16%	\$1,602.00 \$3,202.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$54.79 \$109.51	14% 14%	\$44.38 \$88.70	14.7% 14.7%	\$37.97 \$75.89	14.8% 14.8%
SSVZ	SENDSUITE LIVE TEMPLATE DEVELOPMENT	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%
SSY1	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (1) SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (2)	\$9,953.00 \$15.953.00	13% 13%	\$8,645.18 \$13.856.78	\$0.00 \$0.00	\$1,620.00 \$2,700.00	\$0.00 \$0.00	\$150.50 \$250.83	\$446.17 \$724.73	14% 14%	\$389.97 \$634.66	14.7% 14.7%	\$355.39 \$579.24	14.8% 14.8%
SSY2 SSYC		\$15,953.00			\$0.00	\$2,700.00	\$0.00	\$250.83 \$1,672.21	\$4,671.13	14%	\$634.66 \$4,101.16	14.7%	\$3,750.41	14.8%
SSYE	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (ENTERPI	\$100,953.00	13%	\$87,687.78	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,671.13	14%	\$4,101.16	14.7%	\$3,750.41	14.8%
SSYL	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (50) SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (25)	\$90,953.00 \$75,953.00	13% 13%		\$0.00 \$0.00	\$16,200.00 \$13,500.00	\$0.00 \$0.00	\$1,504.99 \$1,254.16	\$4,206.85 \$3,510.43	14% 14%	\$3,693.34 \$3,081.61	14.7% 14.7%	\$3,377.33 \$2,817.71	14.8% 14.8%
SSYV	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (5)	\$30,953.00	13%	\$26,885.78	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,421.15	14%	\$1,246.40	14.7%	\$1,138.85	14.8%
SSYX	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (10) SENDSUITE LIVE PLANETPRESS INTERFACE (1)	\$50,953.00 \$5.000.00	13% 13%	\$44,257.78 \$4,343.00	\$0.00 \$0.00	\$9,000.00 \$900.00	\$0.00 \$0.00	\$836.10 \$83.61	\$2,349.72 \$232.14	14% 14%	\$2,062.04 \$203.91	14.7% 14.7%	\$1,885.01 \$186.54	14.8% 14.8%
SSZ1 SSZ2	SENDSUITE LIVE PLANET PRESS INTERFACE (1) SENDSUITE LIVE PLANET PRESS INTERFACE (2)	\$7,500.00	13%		\$0.00	\$1,350.00	\$0.00	\$125.42	\$348.22	14%	\$305.87	14.7%	\$279.81	14.8%
SSZC	SENDSUITE LIVE PLANETPRESS INTERFACE (100)	\$25,000.00	13%	\$21,715.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,160.70	14%	\$1,019.56	14.7%	\$932.70	14.8%
SSZE SSZL	SENDSUITE LIVE PLANETPRESS INTERFACE (ENTERPRISE) SENDSUITE LIVE PLANETPRESS INTERFACE (50)	\$25,000.00 \$25,000.00	13%	\$21,715.00 \$21,715.00	\$0.00 \$0.00	\$4,500.00 \$4,500.00	\$0.00	\$418.05 \$418.05	\$1,160.70 \$1.160.70	14% 14%	\$1,019.56 \$1,019.56	14.7% 14.7%	\$932.70 \$932.70	14.8%
SSZT	SENDSUITE LIVE PLANETPRESS INTERFACE (25)	\$20,000.00	13%		\$0.00	\$3,600.00	\$0.00	\$334.44	\$928.56	14%	\$815.64	14.7%	\$746.16	14.8%
SSZV	SENDSUITE LIVE PLANETPRESS INTERFACE (5) SENDSUITE LIVE PLANETPRESS INTERFACE (10)	\$10,000.00 \$15,000.00	13%	\$8,686.00 \$13.029.00	\$0.00 \$0.00	\$1,800.00 \$2,700.00	\$0.00 \$0.00	\$167.22 \$250.83	\$464.28 \$696.42	14%	\$407.82 \$611.73	14.7% 14.7%	\$373.08 \$559.62	14.8% 14.8%
STET	SENDSUITE TRACKING ENTERPRISE TOOL KIT	\$4,995.00	13% 13%	\$4,323.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.85	14% 14%	\$119.75	14.7%	\$102.46	14.8%
SV5A	DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	25%		\$0.00	\$0.00	\$0.00	\$0.00	\$5.23	14%	\$4.24	14.7%	\$3.63	14.8%
SVWE	CONSOLE CONSOLE EXTENSION KIT	\$1,920.00 \$510.00	20% 16%	\$1,536.00 \$428.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$52.53 \$14.64	14% 14%	\$42.55 \$11.86	14.7% 14.7%	\$36.40 \$10.14	14.8% 14.8%
Γ321	LASER PRINTER	\$695.00	14%	\$601.00	\$140.00	\$0.00	\$13.01	\$0.00	\$29.23	14%	\$26.41	14.7%	\$24.65	14.8%
Г332 Г515	2 DIMENSIONAL SCANNER ARRIVAL ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2)	\$2,400.00 \$814.00	13% 16%	\$2,077.00 \$684.00	\$289.60 \$0.00	\$0.00 \$0.00	\$26.90 \$0.00	\$0.00 \$0.00	\$88.97 \$23.39	14% 14%	\$77.71 \$18.95	14.7% 14.7%	\$70.74 \$16.21	14.8% 14.8%
r530	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	16%			\$0.00	\$24.08	\$0.00	\$73.37	14%	\$64.49	14.7%	\$58.99	14.8%
Г54М	FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSIS	\$995.00				\$0.00	\$0.00	\$0.00	\$29.45	14%	\$23.85	14.7%	\$20.41	14.8%
Г54S Г550	SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASS ARRIVAL 24/7 STANDBY SOFTWARE SUPPORT	\$475.00 \$56.00	13% 14%	\$412.00 \$48.16	\$0.00 \$0.00	\$0.00 \$595.00	\$0.00 \$0.00	\$0.00 \$55.28	\$14.09 \$56.93	14% 14%	\$11.41 \$56.61	14.7% 14.7%	\$9.76 \$56.42	14.8% 14.8%
Γ5AG	ARRIVAL TRACKING ASSISTANT CONFIGURATION - 2 HRS	\$407.00	16%	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.70	14%	\$9.47	14.7%	\$8.11	14.8%
F5EA F5PR	ENHANCED WINMOBIL TRACKING ASSISTANT (T746) MAIL CENTER PRODUCTIVITY REPORTING	\$2,775.00 \$795.00	13% 13%		\$388.80 \$0.00	\$0.00 \$119.00	\$36.12 \$0.00	\$0.00 \$11.06	\$106.51 \$34.68	14% 14%	\$93.86 \$30.19	14.7% 14.7%	\$86.02 \$27.43	14.8% 14.8%
F5T0	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	16%	\$1,676.00	\$259.20	\$0.00	\$24.08	\$0.00	\$73.37	14%	\$64.49	14.7%	\$58.99	14.8%
r5WC	WIRELESS CONNECTIVITY MODULE PROJECT MANAGEMENT (1 DAY)	\$300.00 \$1.906.00	13%	\$260.58 \$1.602.00	\$0.00 \$0.00	\$45.00 \$0.00	\$0.00	\$4.18 \$0.00	\$13.09 \$54.79	14% 14%	\$11.40 \$44.38	14.7% 14.7%	\$10.36 \$37.97	14.8% 14.8%
F5YC F6MD	WIRELESS MOBILE SCANNER TOMD	\$1,906.00	16% 13%	\$1,602.00	\$180.00	\$0.00	\$16.72	\$0.00	\$54.79 \$49.80	14%	\$44.38 \$43.84	1470.0%	\$37.97 \$40.16	14.8%
Г6МЕ	CELLULAR & WIRELESS MOBILE SCANNER T6ME	\$1,850.00	13%	\$1,609.50	\$468.80	\$0.00	\$43.55	\$0.00	\$84.08	1400%	\$77.25	1470.0%	\$72.99	1480.0%
T6P0 T6RE	INSTALLATION PROJECT LEVEL 1 SSTO REMOTE TRAINING HALF DAY 4 PEOPLE	\$814.00 \$827.00	16% 13%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$23.39 \$24.61	14% 14%	\$18.95 \$19.93	14.7% 14.7%	\$16.21 \$17.05	14.8%
T6RF	SSTO REMOTE TRAINING <full 4="" day,="" people<="" td=""><td>\$1,347.00</td><td>13%</td><td>\$1,171.89</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$40.08</td><td>14%</td><td>\$32.46</td><td>14.7%</td><td>\$27.77</td><td>14.8%</td></full>	\$1,347.00	13%	\$1,171.89	\$0.00	\$0.00	\$0.00	\$0.00	\$40.08	14%	\$32.46	14.7%	\$27.77	14.8%
Γ6RG	SSTO ONSITE HW INST, TRNG <full 4ppl<="" day,="" td=""><td>\$2,595.00</td><td>13% 13%</td><td></td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00 \$0.00</td><td>\$77.21</td><td>14%</td><td>\$62.54</td><td>14.7%</td><td>\$53.51 \$51.52</td><td>14.8%</td></full>	\$2,595.00	13% 13%		\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$77.21	14%	\$62.54	14.7%	\$53.51 \$51.52	14.8%
Γ764 Γ765	WIRELESS MOBILE SCANNER T764 CELLULAR & WIRELESS MOBILE SCANNER T765	\$1,850.00 \$2,399.00	13%	\$2,087.13	\$180.00 \$468.80	\$0.00 \$0.00	\$16.72 \$43.55	\$0.00	\$66.19 \$100.41	1400% 1400%	\$57.12 \$90.48	1470.0% 1470.0%	\$51.52 \$84.30	1480.0% 1480.0%
Г790031	SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$750.00	13%	\$652.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.32	14%	\$18.07	14.7%	\$15.46	14.8%
Г790032 Г790033	ETHERNET ADAPTER T764/5, T6MD/E RUGGED BOOT T764/5, T6MD/E	\$599.00 \$170.20	13% 13%	\$521.13 \$148.07	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$17.82 \$5.06	14% 14%	\$14.44 \$4.10	14.7% 14.7%	\$12.35 \$3.51	14.8% 14.8%
Г790034	SNAP-ON TRIGGER HANDLE T764/5, T6MD/E	\$450.00	13%	\$391.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13.39	14%	\$10.84	14.7%	\$9.28	14.8%
ГВ70001	OFFICERIGHT FOLDER LOCALIZATION KIT- US 2D TOWER/INST& TRG/INTEGRITY EXPRESS	\$0.00 \$2.585.00	0% 13%	\$0.00 \$2.245.33	\$0.00 \$989.60	\$0.00 \$0.00	\$0.00 \$91.93	\$0.00 \$0.00	\$0.00 \$138.08	n/a 14%	\$0.00 \$131.14	n/a 14.7%	\$0.00 \$126.76	n/a 14.8%
ΓIRY ΓMNS	CELLULAR SYNCH DATA PLAN	\$2,585.00			\$989.60	\$0.00	\$91.93	\$0.00	\$138.08	14% n/a	\$131.14 \$0.00	14.7% n/a	\$126.76 \$0.00	14.8% n/a
ΓS14	CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER	\$260.00			\$0.00	\$0.00	\$0.00	\$0.00	\$7.73	14%	\$6.26	14.7%	\$5.36	14.8%
rsim rsin	ENVELOPES #10 GUMMED, WHITE ENVELOPES 6" X 9" GUMMED, WHITE	\$150.00 \$175.00	0%	\$150.00 \$175.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5.13 \$5.99	14% 14%	\$4.16 \$4.85	14.7% 14.7%	\$3.56 \$4.15	14.8% 14.8%
rs10	ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$185.00	0%	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.33	14%	\$5.12	14.7%	\$4.38	14.8%
TS1P	ENVELOPES 9 1/2" X 12" GUMMED, WHITE	\$250.00	0%	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	14%	\$6.93	14.7%	\$5.93	14.8%
ΓS30 ΓS31	HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRIN	\$240.00 \$140.00	13% 13%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$7.15 \$4.17	14% 14%	\$5.79 \$3.38	14.7% 14.7%	\$4.95 \$2.89	14.8% 14.8%
rs33	TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTIN	\$73.00	14%	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.15	14%	\$1.75	14.7%	\$1.49	14.8%
VPEC	ECOMMERCE INTERFACE SENDSUITE DESKTOP ROLLOUT SERVICES 10 SITES	\$3,275.00 \$14.956.00	13% 16%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$97.29 \$429.69	14% 14%	\$78.80 \$348.02	14.7% 14.7%	\$67.42 \$297.77	14.8% 14.8%
VSD3 VSD4	SENDSUITE DESKTOP ROLLOUT SERVICES 10 SITES SENDSUITE DESKTOP ROLLOUT SERVICES 50 SITES	\$14,956.00 \$24,813.00			\$0.00	\$0.00	\$0.00	\$0.00	\$429.69 \$712.83	14%	\$348.02 \$577.35	14.7%	\$297.77 \$493.98	14.8%
VSDE	SENDSUITE DESKTOP SOFTWARE	\$8,295.00	16% 13%	\$7,179.00	\$0.00	\$599.00	\$0.00	\$55.65	\$301.17	14%	\$254.51	14.7%	\$225.79	14.8%
VSDH	HOSTED SENDSUITE DESKTOP BASE SYSTEM LICENSE	\$4,995.00	13%	\$4,338.66	\$0.00	\$745.00	\$0.00	\$69.21	\$217.59	14%	\$189.39	14.7%	\$172.04	14.8%

Item or Model Number Piece Per Ho		MSRP	Less Percentage	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost- Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
VSDP	SENDSUITE DESKTOP BASE SYSTEM LICENSE 1 SITE LICENSE FOR HINLIMITED USERS	\$4,995.00 \$2,500.00	13%		\$0.00 \$0.00	\$745.00 \$375.00	\$0.00 \$0.00	\$69.21 \$34.84	\$217.59 \$109.11	14% 14%	\$189.39 \$94.99	14.7% 14.7%	\$172.04 \$86.30	14.8% 14.8%
VSN1 VSNC	1 SITE LICENSE FOR UNLIMITED USERS 100 SITE LICENSES FOR UNLIMITED USERS	\$2,500.00	13%		\$0.00	\$375.00 \$23.400.00	\$0.00	\$34.84 \$2.173.87	\$109.11 \$6.808.02	14%	\$94.99 \$5,927.26	14.7%	\$86.30 \$5,385.26	14.8%
VSNL	50 SITE LICENSES FOR UNLIMITED USERS	\$94,000.00	13%	\$81,648.40	\$0.00	\$14,100.00	\$0.00	\$1,309.90	\$4,102.28	14%	\$3,571.56	14.7%	\$3,244.97	14.8%
VSNX W409	10 SITE LICENSES FOR UNLIMITED USERS 17" FLAT PANEL DISPLAY	\$22,000.00 \$205.00	13%		\$0.00 \$0.00	\$3,300.00 \$0.00	\$0.00 \$0.00	\$306.57 \$0.00	\$960.10 \$5.64	14% 14%	\$835.89 \$4.57	14.7% 14.7%	\$759.46 \$3.91	14.8% 14.8%
W763	W760 STACKER FOR ADDRESSRIGHT PRINTERS	\$2,511.00	20%	\$2,008.80	\$176.00	\$0.00	\$16.35	\$0.00	\$79.60	14%	\$67.91	14.7%	\$60.69	14.8%
W764 WIF2	W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS WIFI ADAPTER OPTION FOR LAN2 DM125-225	\$3,045.00 \$49.00	20% 15%	\$2,436.00 \$41.57	\$274.40 \$0.00	\$0.00 \$0.00	\$25.49 \$0.00	\$0.00 \$0.00	\$100.30 \$1.42	14% 14%	\$86.59 \$1.15	14.7% 14.7%	\$78.13 \$0.99	14.8% 14.8%
WIF4	WIFI ADAPTER OPTION	\$49.00	15%	\$41.57	\$0.00	\$0.00	\$0.00	\$0.00	\$1.42	14%	\$1.15	14.7%	\$0.99	14.8%
WPD8 WPF0	INSTALLATION OF ADDL COMPONENTS DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1	\$353.00 \$830.00	13% 16%	\$306.62 \$697.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$10.49 \$23.84	14% 14%	\$8.49 \$19.31	14.7% 14.7%	\$7.27 \$16.52	14.8% 14.8%
WPP8	PLANETPRESS CONNECT	\$11,400.00	13%	\$9,902.04	\$0.00		\$0.00	\$211.81	\$550.46	14%	\$486.10	14.7%	\$446.49	14.8%
WPS0	DESIGN SERVICES MM TO CRMAILER AUTOMATION SERVICE	\$144.00 \$495.00	16%	\$120.96 \$495.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$4.14 \$16.93	14% 14%	\$3.35 \$13.71	14.7% 14.7%	\$2.87 \$11.73	14.8% 14.8%
WPTA WPYA	RISO COMCOLOR® FW 5230 120 PPM UP TO 300K /MONTH	\$31,881.00	16%		\$2,959.20	\$0.00	\$274.91	\$0.00	\$1,097.30	14%	\$13.71	14.7%	\$853.33	14.8%
WPYC	FW SCANNER PACKAGE W/STAND FW MULTIFUNCTIONAL FINISHER FG10 2/3H	\$5,015.00	13%	\$4,356.03	\$0.00	\$0.00 \$0.00	\$0.00 \$105.39	\$0.00 \$0.00	\$148.98	14%	\$120.66 \$371.88	14.7% 14.7%	\$103.24	14.8%
WPYD WPYG	LEFT SIDE FACE DOWN STAPLER	\$12,171.00 \$3,269.00	13% 13%	\$10,571.73 \$2,839.45	\$1,134.40 \$0.00	\$0.00	\$105.39 \$0.00	\$0.00	\$431.81 \$97.11	14% 14%	\$371.88 \$78.65	14.7%	\$334.86 \$67.29	14.8% 14.8%
WPYI	FW AUTO CONTROL STACKING TRAY II	\$1,428.00	13%	\$1,240.36	\$0.00	\$0.00	\$0.00	\$0.00	\$42.42	14%	\$34.36	14.7%	\$29.40	14.8%
WPYJ WPYM	FW WIDE STACKING TRAY 4 COLOR INK PACK	\$1,428.00 \$2,100.00	13% 13%	\$1,240.36 \$1,824.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$42.42 \$62.38	14% 14%	\$34.36 \$50.53	14.7% 14.7%	\$29.40 \$43.23	14.8% 14.8%
WPYN	RISO COMCOLOR® FW 5231 120 PPM UP TO 300K / MONTH	\$28,881.00	16%		\$2,959.20	\$0.00	\$274.91	\$0.00	\$1,011.29	14%	\$876.83	14.7%	\$793.73	14.8%
WPYP	RISO COMCOLOR® FW 5000 90 PPM UP TO 300K / MONTH	\$25,381.00	16%	\$21,276.89	\$2,335.20	\$0.00	\$216.94	\$0.00	\$872.30	14%	\$752.07	14.7%	\$677.81	
WPZ3 WPZA	STANDARD STAPLES FOR GD FINISHER RISO COMCOLOR® GD 7330 UP TO 500K/MONTH	\$95.00 \$38.881.00	13% 16%		\$0.00 \$3,758.40	\$0.00 \$0.00	\$0.00 \$349.16	\$0.00 \$0.00	\$2.82 \$1.347.49	14% 14%	\$2.29 \$1.164.72	14.7% 14.7%	\$1.96 \$1.051.80	14.8% 14.8%
WPZB	RISO COMCOLOR® GD 9630 UP TO 500K/MONTH	\$45,381.00	16%	\$38,042.89	\$4,382.40	\$0.00	\$407.13	\$0.00	\$1,572.49	14%	\$1,359.14	14.7%	\$1,227.32	14.8%
WPZE WPZF	LEFT SIDE FACE DOWN TRAY (500 SHEETS ONLY) FACE DOWN LEFT EXIT STAPLER (1000 SHEETS)	\$199.00 \$2,970.00	13%	\$172.85 \$2,579.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$5.91 \$88.23	14% 14%	\$4.79 \$71.46	14.7% 14.7%	\$4.10 \$61.14	14.8% 14.8%
WPZG	ADDITIONAL PAPER STACKER CART FOR WPZU	\$1,995.00	13%	\$1,732.86	\$0.00	\$0.00	\$0.00	\$0.00	\$59.26	14%	\$48.00	14.7%	\$41.07	14.8%
WPZH WPZJ	COMCOLOR HIGH PERFORMANCE RIP COMCOLOR SCANNER PACKAGE	\$19,286.00 \$5,015.00	16% 16%		\$200.00 \$0.00	\$0.00 \$0.00	\$18.58 \$0.00	\$0.00 \$0.00	\$565.31 \$143.78	14% 14%	\$461.77 \$116.45	14.7% 14.7%	\$398.03 \$99.64	14.8% 14.8%
WPZM	MULTIFUNCTION FINISHER	\$11,818.00	13%	\$10,265.11	\$1,134.40	\$0.00	\$105.39	\$0.00	\$421.33	14%	\$363.39	14.7%	\$327.60	14.8%
WPZN	AUTO CONTROL STACKING TRAY II	\$1,428.00	13%	\$1,240.36	\$0.00	\$0.00	\$0.00	\$0.00	\$42.42	14%	\$34.36	14.7%	\$29.40	14.8%
WPZP WPZR	WIDE STACKING TRAY HIGH CAPACITY FEEDER	\$1,129.00 \$8.310.00	13%	\$980.65 \$7,218.07	\$0.00 \$797.60	\$0.00 \$0.00	\$0.00 \$74.10	\$0.00 \$0.00	\$33.54 \$296.26	14% 14%	\$27.16 \$255.52	14.7% 14.7%	\$23.24 \$230.35	14.8% 14.8%
WPZU	HIGH CAPACITY EXIT STACKER W/ ONE PAPER CART	\$17,562.00	13%	\$15,254.36	\$1,652.00	\$0.00	\$153.47	\$0.00	\$624.01	14%	\$537.65	14.7%	\$484.30	14.8%
WPZW WPZY	CMYKG FULL INK PACKAGE BOOKLET STAPLES FOR GD FINISHER	\$2,625.00 \$120.00	16%	\$2,200.54 \$104.23	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$75.26 \$3.56	14% 14%	\$60.95 \$2.89	14.7% 14.7%	\$52.15 \$2.47	14.8% 14.8%
WPZZ	STANDARD STAPLES FOR GD LEFT SIDE FACE DOWN LEFT EXI	\$95.00	13%	\$82.52	\$0.00	\$0.00	\$0.00	\$0.00	\$2.82	14%	\$2.29	14.7%	\$1.96	14.8%
WSM6	MAIL COACH TRAINING - UP TO 12 HOURS AND 6 PEOPLE CONNECTRIGHT MAILER - BASIC INSTALLATION, TRAINING AT	\$5,429.00 \$1,704.00	13%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$161.53 \$48.95	14%	\$130.83 \$39.65	14.7% 14.7%	\$111.94 \$33.92	14.8%
WSMG ZH03	15LB WEIGHING OPTION FOR MP82 SCALE	\$1,704.00	16% 13%	\$1,431.36	\$0.00	\$0.00	\$0.00	\$0.00	\$48.95 \$54.21	14% 14%	\$39.65 \$43.91	14.7%	\$33.92 \$37.57	14.8% 14.8%
ZH07	15 LBS. WEIGHT AND MEASURES EXTERNAL SCALE LOBBY SCALE CAPABILITY	\$1,825.00 \$0.00	13%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$54.21 \$0.00	14%	\$43.91 \$0.00	14.7%	\$37.57 \$0.00	14.8%
ZHLS ZHZ0	DIFFERENTIAL WEIGHING	\$0.00	0%		\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	n/a n/a	\$0.00	n/a n/a	\$0.00	
488-00062-007	POWER CORD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
FNP1 H6DP	PROFESSIONAL INSTALL FOR FURNITURE H6DP-COMCOLOR BASIC INSTALL/TRAIN	\$66.00 \$1.061.00	20%	\$52.80 \$891.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$1.81 \$30.48	14% 14%	\$1.46 \$24.69	14.7% 14.7%	\$1.25 \$21.12	14.8% 14.8%
LOCKERA	INTELLIGENT LOCKER A	\$6,413.05	16%		\$186.40	\$0.00	\$17.32	\$0.00	\$195.78	14%	\$162.21	14.7%	\$141.53	14.8%
LOCKERF	INTELLIGENT LOCKER F INTELLIGENT LOCKER H	\$5,661.07 \$5,473.07	16% 16%	\$4,755.30 \$4,597.38	\$136.80 \$124.00	\$0.00 \$0.00	\$12.71 \$11.52	\$0.00 \$0.00	\$171.10 \$164.91	14% 14%	\$141.25 \$135.99	14.7% 14.7%	\$122.87 \$118.17	14.8% 14.8%
LOCKERL	INTELLIGENT LOCKER I	\$5,097.09	16%	\$4,281.56	\$99.20	\$0.00	\$9.22	\$0.00	\$152.58	14%	\$125.51	14.7%	\$108.85	14.8%
LOCKERM	INTELLIGENT LOCKER M	\$5,097.09	16%	\$4,281.56	\$99.20	\$0.00	\$9.22	\$0.00	\$152.58	14%	\$125.51	14.7%	\$108.85	14.8%
LOCKERPS LOCKERR	INTELLIGENT LOCKER IMPLEMENTATION INTELLIGENT LOCKER R	\$1,000.00 \$4,658.10	16% 18%	\$840.00 \$3,807.80	\$0.00 \$62.40	\$0.00 \$0.00	\$0.00 \$5.80	\$0.00 \$0.00	\$28.73 \$134.09	14% 14%	\$23.27 \$109.83	14.7% 14.7%	\$19.91 \$94.88	14.8% 14.8%
LOCKERX	INTELLIGENT LOCKER X	\$1,625.00	16%	\$1,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.68	14%	\$37.81	14.7%	\$32.35	14.8%
LOCKSVCBASE LOCKSYS1	INTELLIGENT LOCKER BASE INSTALL INTELLIGENT LOCKER SYS1	\$100.00 \$25.855.73	0% 16%	\$100.00 \$21.718.81	\$0.00 \$1.578.40	\$0.00 \$0.00	\$0.00 \$146.63	\$0.00 \$0.00	\$3.42 \$840.54	14% 14%	\$2.77 \$711.58	14.7% 14.7%	\$2.37 \$632.04	14.8% 14.8%
LOCKSYS2	INTELLIGENT LOCKER SYS2	\$23,975.78	16%	\$20,139.66	\$1,454.40	\$0.00	\$135.11	\$0.00	\$778.85	14%	\$659.20	14.7%	\$585.40	14.8%
LOCKSYS3 LOCKSYS4	INTELLIGENT LOCKER SYS3 INTELLIGENT LOCKER SYS4	\$23,787.78 \$23,411.80	16%		\$1,441.60 \$1.416.80	\$0.00 \$0.00	\$133.93 \$131.62	\$0.00 \$0.00	\$772.66 \$760.32	14% 14%	\$653.94 \$643.46	14.7% 14.7%	\$580.71 \$571.38	14.8% 14.8%
LOCKSYS5	INTELLIGENT LOCKER SYS5 INTELLIGENT LOCKER SYS5	\$23,411.80	16%		\$1,416.80	\$0.00	\$131.62 \$123.59	\$0.00	\$760.32 \$717.16	14%	\$606.82	14.7%	\$571.38	14.8%
LOCKSYS6	INTELLIGENT LOCKER SYS6	\$22,283.83	16%	\$18,718.42	\$1,342.40	\$0.00	\$124.71	\$0.00	\$723.31	14%	\$612.03	14.7%	\$543.39	14.8%
M07-3301 M07-3302	33" STORAGE TABLE 33" STAORGAE TABLE W/RAIL	\$1,044.00 \$1,154.25	20%	\$835.20 \$923.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$28.56 \$31.58	14% 14%	\$23.14 \$25.58	14.7% 14.7%	\$19.79 \$21.88	14.8% 14.8%
M07-3304	33" MODULAR TABLE	\$1,734.00	20%	\$1,387.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47.44	14%	\$38.43	14.7%	\$32.88	14.8%
M07-4501 M07-4502	45" STORAGE TABLE 45" STORAGE TABLE W/RAIL	\$1,245.00 \$1,273.63	16% 20%	\$55.44 \$1.018.90	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$1.90 \$34.85	14% 14%	\$1.54 \$28.22	14.7% 14.7%	\$1.31 \$24.15	14.8% 14.8%
M07-4504	MODULAR TABLE	\$2,104.50	20%	\$1,683.60	\$0.00		\$0.00	\$0.00	\$57.58	14%	\$46.64	14.7%	\$39.90	14.8%
M07-4505 M07-4506	MODULAR TABLE 45" STORAGE TBL W/ 20 EMS	\$2,858.25 \$2.143.25	20%	\$2,286.60 \$1,714.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$78.20 \$58.64	14% 14%	\$63.34 \$47.49	14.7% 14.7%	\$54.19 \$40.64	14.8% 14.8%
M07-4506 M07-4508	45 STORAGE TBL W/ 20 EMS 45" STORAGE TBL W/ 20 EMS2	\$2,143.25	20%		\$0.00		\$0.00	\$0.00	\$58.64 \$59.97	14%	\$47.49 \$48.57	14.7%	\$40.64 \$41.56	14.8%
M07-6001	FREE STANDING 60 P-SORTER	\$2,697.50	20%		\$0.00	\$0.00	\$0.00		\$73.80	14%	\$59.78	14.7%	\$51.14	
M07-6802 M07-6804	MODULAR TABLE 68" FURNITURE	\$1,501.63 \$2,610.75	20%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$41.08 \$71.43	14% 14%	\$33.28 \$57.85	14.7% 14.7%	\$28.47 \$49.50	14.8% 14.8%
M07-6806	68" STORAGE TBL W/ 30 EMS	\$2,660.75	20%	\$2,128.60	\$0.00	\$0.00	\$0.00	\$0.00	\$72.80	14%	\$58.96	14.7%	\$50.45	14.8%
M07-9001 M07-MST-3302	FREE STANDING 90 P-SORTER 33" BASIC DUMP TABLE	\$3,516.25 \$553.25	20%	\$2,813.00 \$442.60	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$96.20 \$15.14	14% 14%	\$77.92 \$12.26	14.7% 14.7%	\$66.67 \$10.49	14.8% 14.8%
M07-MST-3302 M07-MST-3303	CONFIG - 33" BASIC TABLE W/ SLOTS	\$1,495.75	20%		\$0.00	\$0.00	\$0.00	\$0.00	\$15.14 \$40.92	14%	\$33.15	14.7%	\$10.49	14.8%
M07-MST-3305	STANDARD TABLE	\$1,648.00	20%	\$1,318.40	\$0.00		\$0.00	\$0.00	\$45.09	14%	\$36.52	14.7%	\$31.25	14.8%
M07-MST-3307 M07-MST-3308	CONFIG - 33" BASIC TABLE ELV SLOTS CONFIG - 33" BASIC TABLE ELV SLOTS	\$1,678.00 \$1,205.50	20%	\$1,342.40 \$964.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$45.91 \$32.98	14% 14%	\$37.18 \$26.71	14.7% 14.7%	\$31.81 \$22.86	14.8% 14.8%
M07-MST-6804	FURNITURE	\$1,842.75	20%	\$1,474.20	\$0.00	\$0.00	\$0.00	\$0.00	\$50.42	14%	\$40.84	14.7%	\$34.94	14.8%
M07-MST-6805 M-9032-30	FURNITURE DOCUMENT SHELF FOR 30" TABLE	\$2,839.00 \$195.00	20%	\$2,271.20 \$156.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$77.68 \$5.34	14% 14%	\$62.91 \$4.32	14.7% 14.7%	\$53.83 \$3.70	14.8% 14.8%
M-9032-30 M-9032-36	DOCUMENT SHELF FOR 30" TABLE DOCUMENT SHELF FOR 36" TABLE	\$195.00 \$195.00	20%	\$156.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$5.34 \$5.34	14%	\$4.32 \$4.32	14.7%	\$3.70	14.8%
M-9032-48	DOCUMENT SHELF FOR 48" TABLE	\$210.00	20%	\$168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.75	14%	\$4.65	14.7%	\$3.98	14.8%
M-9098 MLBOX-1511-6	UPRIGHT FOR TABLE 1-1/2" TUBE 44" HIGH 6" HIGH LOCK BOX	\$110.00 \$320.60	20%	\$88.00 \$256.48	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$3.01 \$8.77	14% 14%	\$2.44 \$7.10	14.7% 14.7%	\$2.09 \$6.08	14.8% 14.8%
MP24	FURNITURE SOLUTIONS WELCOME PACK	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
MSD-4533 MSD-6833	SLIDING DOORS FOR MAILING TABLE MODILLAR SLIDING DOOR - FOR 68IN, TABLE	\$225.00	20%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6.16 \$6.92	14% 14%	\$4.99 \$5.61	14.7% 14.7%	\$4.27 \$4.80	14.8% 14.8%
MSS-3333	MODULAR STORAGE SHELF 33IN X 33IN TABLE	\$253.00 \$180.00	20%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.92 \$4.92	14%	\$3.99	14.7%	\$3.41	14.8%
MSS-4533	MODULAR STORAGE SHELF 45-1/2"X33" TABLE	\$190.00	20%		\$0.00	\$0.00	\$0.00	\$0.00	\$5.20	14%	\$4.21	14.7%	\$3.60	

Item or Model Number Pieces Per Hou	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost- Interest Rate Charged For Lease
MSS-6833 MST-3333	MODULAR STORAGE SHELF 681" X 33" TABLE STANDARD TABLE 33"W X 33"DX29-36"H	\$250.00 \$475.00	20%	\$200.00 \$380.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$6.84 \$13.00	14% 14%	\$5.54 \$10.53	14.7% 14.7%	\$4.74 \$9.01	
MST-3333 MST-4533	STANDARD TABLE 33"W X 33"DX29-36"H STAND TABLE 45-1/2"W X 33"D X29-36"H	\$475.00 \$550.00	20%		\$0.00	\$0.00	\$0.00	\$0.00	\$13.00 \$15.05	14%	\$10.53 \$12.19	14.7%	\$9.01 \$10.43	
MST-6833	STANDARD TABLE 681"W X 33"D X 29-36"H	\$625.00	20%	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10	14%	\$13.85	14.7%	\$11.85	
MT-3333 MT-4533	MODULAR TABLE 33" W X 33" DX 29-36" H MODULAR TABLE 45-1/2" WX33" DX29-36INH	\$705.00 \$770.00	20% 20%	\$616.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$19.29 \$21.07	14% 14%	\$15.62 \$17.06	14.7% 14.7%	\$13.37 \$14.60	14.8%
MT-6833	MODULAR TABLE 68IN.W X 33IN.D X29-36IN.H	\$895.00	20%	\$716.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.49	14%	\$19.83	14.7%	\$16.97	14.8%
OM306 OM306S	306 LETTER OPENER 306S LETTER OPENER W/SORT	\$15,500.00 \$18,500.00	16% 16%	\$13,020.00 \$15,540.00	\$1,200.00 \$1,440.00	\$0.00 \$0.00	\$111.48 \$133.78	\$0.00 \$0.00	\$519.60 \$620.65	14% 14%	\$444.26 \$530.79	14.7% 14.7%	\$397.76 \$475.32	14.8%
OMBAT OMBIN	306 LETTER OPENER BATCHER 306S SORT LETTER OPENER BIN	\$1,400.00 \$700.00	16% 16%	\$1,176.00 \$588.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$40.22 \$20.11	14% 14%	\$32.58 \$16.29	14.7% 14.7%	\$27.87 \$13.94	14.8%
OMCONV	306S SORT LETTER OPENER BIN 306S SORT LETTER OPENER CONVEYOR	\$1,900.00	16%		\$0.00 \$128.00	\$0.00	\$11.89	\$0.00	\$20.11 \$62.51	14%	\$16.29 \$53.13	14.7%	\$13.94 \$47.34	
OMPRINT OMSTAT	306 AND 306S HIGH SPEED INKJET PRINTER REPORT PRINTER OPEN 306 LETTER OPENER	\$3,000.00 \$1,400.00	16%	\$2,520.00	\$180.00	\$0.00 \$0.00	\$16.72 \$8.92	\$0.00 \$0.00	\$97.33	14%	\$82.34 \$37.71	14.7% 14.7%	\$73.10	
PAB1	PREMIUM APP BUNDLE	\$1,400.00	20%	\$1,120.00 \$0.00	\$96.00 \$0.00	\$0.00	\$8.92	\$0.00	\$44.25 \$0.00	14% n/a	\$37.71	14.7% n/a	\$33.68 \$0.00	n/a
PSSA	PSSA-PREMIER SUPPORT SUPPLEMENT-LEVEL A	\$0.00	0%	\$0.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$250.83	14%	\$250.83	14.7%	\$250.83	
PSSB PSSL	PSSB-PREMIER SUPPORT SUPPLEMENT-LEVEL B 306 LETTER OPENER PRO INSTALL-TRAINING	\$0.00 \$325.00	0% 20%	\$0.00 \$260.00	\$0.00 \$0.00	\$5,400.00 \$0.00	\$0.00 \$0.00	\$501.66 \$0.00	\$501.66 \$8.89	14% 14%	\$501.66 \$7.20	14.7% 14.7%	\$501.66 \$6.16	
PSSS	PREMIER SUPPORT SUBSCRIPTION SERVICE	\$0.00	0%	\$0.00	\$0.00	\$2,000.00	\$0.00	\$185.80	\$185.80	14%	\$185.80	14.7%	\$185.80	14.8%
RS11R SD-3022	RS1100 RISO FW RIP TABLE STAND DESK 30"WX22 X29-36"H	\$11,500.00 \$335.00	20% 20%		\$200.00 \$0.00	\$0.00 \$0.00	\$18.58 \$0.00	\$0.00 \$0.00	\$327.03 \$9.17	14% 14%	\$268.78 \$7.42	14.7% 14.7%	\$232.90 \$6.35	14.8% 14.8%
SD-3622	SD-3622-MAIL TABLE 36" LONG X 22" DEEP	\$380.00	20%	\$304.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.40	14%	\$8.42	14.7%	\$7.20	14.8%
SD-4222 SD-4822	TABLE STAND DESK 42"W X 22"D X 29-36"H SD-4822 HTHLITY TABLE 48"X 22"	\$395.00 \$389.00	20%	\$316.00 \$311.20	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$10.81 \$10.64	14% 14%	\$8.75 \$8.62	14.7%	\$7.49 \$7.38	14.8%
SD-5422	TABLE STAND DESK 54"W X 22"X29-36"H	\$415.00	20%	\$332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.35	14%	\$9.20	14.7%	\$7.87	14.8%
SD-6022 SD-6622	TABLE STAND DESK 60"WX 22".D X 29-36"H TABLE STAND DESK 66"W X 22"D X 29-33"H	\$460.00 \$444.00	20%		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$12.59 \$12.15	14% 14%	\$10.19 \$9.84	14.7% 14.7%	\$8.72 \$8.42	
SD-7222	SD-7222 TABLE 72"X22"OPTIONAL RAMP	\$475.00	20%	\$380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.13 \$13.00	14%	\$10.53	14.7%	\$9.01	14.8%
SDSS-3022 SDSS-3622	STORAGE SHELF FOR TABLE 30"W X 22"D	\$100.00	20%		\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$2.74 \$3.39	14%	\$2.22	14.7%	\$1.90	
SDSS-3622 SDSS-4822	STORAGE SHELF FORTABLE 36"W X 22"D STORAGE SHELF FOR TABLE 48"W X 22".D	\$124.00 \$147.00	20%	\$99.20 \$117.60	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$3.39 \$4.02	14% 14%	\$2.75 \$3.26	14.7% 14.7%	\$2.35 \$2.79	14.8% 14.8%
SH01	SH01 - SHREDDER INSTALLATION & TRAINING	\$210.00	20%	\$168.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$5.75 \$30.85	14%	\$4.65	14.7%	\$3.98	14.8%
SH10A SH11A	SHOB LIGHT DUTY SHREDDER, SECURITY LVL 4 SH1B OFFICE SHREDDER, SECURITY LEVEL 4	\$1,010.00 \$1,380.00	16% 16%	\$848.40 \$1.159.20	\$29.60 \$84.00	\$0.00 \$0.00	\$2.75 \$7.80	\$0.00	\$30.85 \$44.84	14% 14%	\$25.56 \$37.96	14.7% 14.7%	\$22.31 \$33.71	14.8%
SH13A	SH3B OFFICE SHREDDER, SECURITY LEVEL 5	\$4,310.00	20%	\$3,448.00	\$295.20	\$0.00	\$27.42	\$0.00	\$136.20	14%	\$116.07	14.7%	\$103.65	14.8%
1E44 AR100	DESKTOP THERMAL ROLL PRINTER ADDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO)	\$540.00 \$9,825.00	16% 16%	\$453.60 \$8,253.00	\$55.20 \$818.40	\$0.00 \$0.00	\$5.13 \$76.03	\$0.00 \$0.00	\$18.93 \$332.94	14% 14%	\$16.41 \$285.63	14.7% 14.7%	\$14.85 \$256.42	
AR200	ADDRESSRIGHT 200 (< 600K CYCLES/MO)	\$15,025.00	16%	\$12,621.00	\$1,392.00	\$0.00	\$129.32	\$0.00	\$517.85	14%	\$446.59	14.7%	\$402.57	14.8%
ARPF ARPRINTER	ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO) ADDRESS PRINTER	\$23,525.00 \$0.00	16%	\$19,761.00 \$0.00	\$2,306.40 \$0.00	\$0.00 \$0.00	\$214.27 \$0.00	\$0.00 \$0.00	\$818.67 \$0.00	14% n/a	\$708.08 \$0.00	14.7% n/a	\$639.75 \$0.00	
ARPRINTERADDON	ADDRESS PRINTER ADD ON	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
DM1RKL DM2RKL	RETURN KIT FOR DM100/125 - LARGE RETURN KIT FOR DM200/225 - LARGE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a
DM3RKL	RETURN KIT FOR DM200/225 - LARGE RETURN KIT FOR DM300 - LARGE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
DMMRK 993-P	RETURN KIT FOR MAILSTATION PRZO RETURN KIT WITH BOX	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	n/a n/a	\$0.00 \$0.00	
993-4C	DM400 SERIES RETURN KIT WITH BOX	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	
BTRY-TC51-TC56 LXAB	BATTERY FOR T764/5, T6MD/E INDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AN	\$125 \$8,500		\$105.00 \$7.055.00	\$0.00 \$768.00	\$0.00 \$0.00	\$0.00 \$71.35	\$0.00 \$0.00	\$3.59 \$288.85	14% 14%	\$2.91 \$248.94	14.7% 14.7%	\$2.49 \$224.28	
LXAD	INDOOR FRONT LOAD ADD-ON LOCKER	\$8,500			\$609.60	\$0.00	\$71.35 \$56.63	\$0.00	\$288.85 \$226.52	14%	\$248.94 \$195.36	14.7%	\$224.28 \$176.12	
LXAE LXAG	INDOOR FRONT LOAD ALL-MEDIUM SIZED ADD-ON LOCKER INDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER	\$5,900	17%	\$4,897.00	\$537.60 \$537.60	\$0.00 \$0.00	\$49.94 \$49.94	\$0.00 \$0.00	\$200.77 \$200.77	14%	\$173.10 \$173.10	14.7% 14.7%	\$156.01 \$156.01	14.8%
LXAG	INDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER INDOOR FRONT LOAD SMALL/MEDIUM ADD-ON LOCKER	\$5,900 \$6,800			\$537.60 \$624.00	\$0.00	\$49.94 \$57.97	\$0.00	\$200.77 \$231.67	14% 14%	\$173.10 \$199.82	14.7%	\$156.01 \$180.14	
LX-AR101	LUXER ASSISSTIVE CONTROLLER - TACTILE DEVICE FOR THE S	\$650	17%	\$539.50	\$0.00	\$0.00	\$0.00	\$0.00	\$18.45	14%	\$14.94	14.7%	\$12.79	14.8%
LXAX LX-C107	INDOOR FRONT LOAD HIGH DENSITY ADD-ON LOCKER CELLULAR CONNECTION (MODEM)	\$10,200 \$550	17% 17%	\$8,466.00 \$456.50	\$950.40 \$0.00	\$0.00	\$88.29 \$0.00	\$0.00 \$0.00	\$348.40 \$15.61	14% 14%	\$300.73 \$12.65	14.7% 14.7%	\$271.28 \$10.82	14.8% 14.8%
LX-C209	WIFI CONNECTION - LOCKERS WILL BE CONNECTED OVER WII	\$200	17%	\$166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.68	14%	\$4.60	14.7%	\$3.93	14.8%
LX-CUSTOMER LX-IL1001	CUSTOM COLOR EXTRA IPAD & WALL MOUNTING BRACKET	\$1,250 \$1,800		\$1,037.50 \$1,530.00	\$0.00 \$0.00		\$0.00	\$0.00 \$0.00	\$35.48 \$52.33	14% 14%	\$28.74 \$42.38	14.7% 14.7%	\$24.59 \$36.26	
LX-IL1002	EXTRA TOUCHSCREEN-HANDHELD IPAD MINI WITH A HANDH	\$1,300	17%	\$1,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.90	14%	\$29.89	14.7%	\$25.57	14.8%
LX-NS1002 LXOB	SURVEILLANCE CAMERA OUTDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN A	\$400 \$11.500		\$336.00 \$9.545.00	\$0.00 \$988.80	\$0.00 \$0.00	\$0.00 \$91.86	\$0.00 \$0.00	\$11.49 \$387.68	14% 14%	\$9.31 \$333.29	14.7% 14.7%	\$7.96 \$299.70	
LXOD	OUTDOOR FRONT LOAD ADD-ON LOCKER	\$8,620	17%	\$7,154.60		\$0.00	\$70.46	\$0.00	\$291.66	14%	\$251.03	14.7%	\$295.70	
LXOE	OUTDOOR FRONT LOAD ALL-MEDIUM SIZED ADD-ON LOCKER OUTDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER	\$7,870 \$7,920	17% 17%	\$6,532.10 \$6,573.60	\$686.40 \$691.20	\$0.00 \$0.00	\$63.77 \$64.21	\$0.00 \$0.00	\$265.91 \$267.62	14% 14%	\$228.77 \$230.25	14.7% 14.7%	\$205.83 \$207.16	14.8%
LX-RAL-8028	BROWN (OPTIONAL BASE COLOR	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
LX-RAL-9005 LX-RAL-9006	BLACK (OPTIONAL BASE COLOR) SILVER (OPTIONAL BASE COLOR)	\$0 \$0	0%	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	14.7% 14.7%	\$0.00	
LX-RAL-9006 LX-RAL-9016	WHITE (DEFAULT BASE COLOR)	\$0			\$0.00		\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	
LX-UL	UL CERTIFIED LOCKER	\$250	14%	\$215.00			\$0.00	\$0.00	\$7.35	14%	\$5.96	14.7%	\$5.10	
LX-WRAP APAS	CUSTOM WRAP (3RD PARTY - QUOTED SEPERATELY) SENDPRO P2000 GCS IDENTIFIER	\$0 \$0		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	14.7% 14.7%	\$0.00	
BMZC	SENDPRO C/SENDPRO C AUTO BUSINESS MANAGER INTERFAC	\$1,025	18%		\$0.00		\$0.00	\$0.00	\$28.75	14%	\$23.28	14.7%	\$19.92	
F7WT F9S5	FILE BASED PROCESSING SETUP PROFESSIONAL INSTALLATION (LV)	\$1,232 \$300	18% 18%	\$1,010.24 \$246.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$34.55 \$8.41	14% 14%	\$27.98 \$6.81	14.7% 14.7%	\$23.94 \$5.83	
F9S6	SENDPRO CSD1 INSTALL AND TRAINING	\$250	18%	\$205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.01	14%	\$5.68	14.7%	\$4.86	14.8%
HZ00 SMSC	SENDPRO MAILSTATION WITH 5LB SCALE CARRIER SETUP ASSISTANCE	\$1,100 \$195	18% 18%	\$902.00 \$159.90	\$10.40 \$0.00	\$0.00 \$0.00	\$0.97 \$0.00	\$0.00 \$0.00	\$31.50 \$5.47	14% 14%	\$25.71 \$4.43	14.7% 14.7%	\$22.15 \$3.79	14.8%
SP3RK	RETURN KIT FOR SENDPRO 300	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
SPCRK SYAP1	RETURN KIT FOR SENDPRO C SERIES ANALYTICS PLATFORM SETUP AND TRAINING A	\$0		\$0.00 \$83.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$2.84	14% 14%	\$0.00 \$2.30	14.7% 14.7%	\$0.00 \$1.97	
SYAP3	ANALYTICS PLATFORM SETUP AND TRAINING A ANALYTICS PLATFORM SETUP AND TRAINING B	\$100 \$700	17% 17% 17%		\$0.00	\$0.00	\$0.00	\$0.00	\$2.84 \$19.87	14%	\$2.30 \$16.09	14.7%	\$1.97	14.8%
SYAP5	ANALYTICS PLATFORM SETUP AND TRAINING C	\$3,000			\$0.00		\$0.00	\$0.00	\$85.16	14%	\$68.97	14.7%	\$59.01	
SYAP7 SYBOL	ANALYTICS PLATFORM SETUP AND TRAINING D ANALYTICS ACTIVATION FOR LOW VOL MACHINE	\$7,500 \$100	17%	\$6,225.00 \$83.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$212.90 \$2.84	14% 14%	\$172.43 \$2.30	14.7% 14.7%	\$147.53 \$1.97	
SYINF	ANALYTICS ACTIVATION FOR INF MACHINE	\$1,000	17%	\$830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.39	14%	\$22.99	14.7%	\$19.67	14.8%
SYMOL SYTOL	ANALYTICS ACTIVATION FOR MID VOL MACHINE ANALYTICS ACTIVATION FOR TOP VOL MACHINE	\$300 \$500	17% 17%	\$249.00 \$415.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8.52 \$14.19	14% 14%	\$6.90 \$11.50	14.7% 14.7%	\$5.90 \$9.84	14.8%
T790041	FIVE BAY ETHERNET CRADLE-T764/5,T6MD/E	\$1,500	18%	\$1,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.07	14%	\$34.07	14.7%	\$29.15	14.8%
ACPP C191	SENDPRO ACCOUNTING PROPACK <100 BARCODES BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$195 \$1,515		\$163.80 \$1,272.60		\$0.00 \$0.00	\$0.00 \$8.32	\$0.00 \$0.00	\$5.60 \$49.07	14% 14%	\$4.54 \$41.49	14.7% 14.7%	\$3.88 \$36.82	
C19S	CUBETAPE REMOTE PRO INSTALL	\$195	16%	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5.60	14%	\$4.54	14.7%	\$3.88	14.8%
DASU K7SA	INSTALLATION & TRAINING PROFESSION INSTALL - MAILSTATION2	\$525 \$185			\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$15.08 \$5.31	14% 14%	\$12.22 \$4.30	14.7% 14.7%	\$10.45 \$3.68	
	CUSTOM COLOR (REQUIRES MANUAL CONFIGURATION)	\$185	16%		\$0.00	\$0.00	\$0.00	\$0.00	\$5.31 \$35.91	14%	\$4.30 \$29.09	14.7%	\$3.68	

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid		Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost- Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost- Interest Rate Charged For Lease
PB-BLUE		ADDRESSRIGHT BLUE INK	\$59	16%	\$49.55	\$0.00	\$0.00	\$0.00	\$0.00	\$1.69	14%	\$1.37	14.7%	\$1.17	14.8%
PB-GREEN		ADDRESSRIGHT GREEN INK	\$59	16%	\$43.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1.49	14%	\$1.21	14.7%	\$1.04	14.8%
PB-MAX3		ADDRESSRIGHT BLACK INK (POROUS MATERIAL)	\$48	16%	\$40.31	\$0.00	\$0.00	\$0.00	\$0.00	\$1.38	14%		14.7%	\$0.96	14.8%
PB-RED		ADDRESSRIGHT RED INK	\$59	16%	\$49.55	\$0.00	\$0.00	\$0.00	\$0.00	\$1.69	14%	\$1.37	14.7%	\$1.17	14.8%
R769		DMIPER UPGRADE SALES KIT 771	\$13,745	16%	\$11,545.80	\$0.00	\$0.00	\$0.00	\$0.00	\$394.87	14%		14.7%	\$273.64	14.8%
SMSD		DATA ASSISTANCE	\$495	16%	\$415.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14.22	14%	\$11.52	14.7%	\$9.85	14.8%
SPESRPS		OCR SCANNER REMOTE PRO INSTALL	\$295	16%	\$247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8.47	14%	\$6.86	14.7%	\$5.87	14.8%
SPESSVE		PLANETPRESS CONNECT PLUG-IN	\$5,300	16%	\$4,452.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.26	14%		14.7%	\$105.51	14.8%
SPESSVG		SPE BATCH PROCESSING TOOL	\$3,000	16%	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.18	14%	\$69.80	14.7%	\$59.72	14.8%
T5C3		ARRIVAL C/S LICENSE TIER 1	\$500	16%	\$420.00	\$0.00	\$95.00	\$0.00	\$8.83	\$23.19	14%	\$20.46	14.7%	\$18.78	14.8%
T766		SPE OCR MOBILE SCANNER	\$2,145	16%	\$1,801.80	\$180.00	\$0.00	\$16.72	\$0.00	\$72.77	14%	\$62.45	14.7%	\$56.08	14.8%
TIOM		RELAY 9000 INSTALLATION AND TRAINING	\$1,700	16%	\$1,428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.84	14%	\$39.56	14.7%	\$33.84	14.8%
W593		FILE BASED PROCESSING WINDOWS 10 PC	\$2,832	16%	\$2,378.88	\$384.80	\$0.00	\$35.75	\$0.00	\$105.19	14%	\$92.71	14.7%	\$84.98	14.8%
WH4PBMAX3		ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$192	16%	\$161.28	\$0.00	\$0.00	\$0.00	\$0.00	\$5.52	14%	\$4.47	14.7%	\$3.82	14.8%
WH6PBMAX3		ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$288	16%	\$241.92	\$0.00	\$0.00	\$0.00	\$0.00	\$8.27	14%	\$6.70	14.7%	\$5.73	14.8%
WH8PBMAX3		ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$384	16%	\$322.56	\$0.00	\$0.00	\$0.00	\$0.00	\$11.03	14%	\$8.93	14.7%	\$7.64	14.8%
SPE-T7WE		TETHERED WEDGE SCANNER FOR SPE	\$499.00	16%	\$433.43	12.8	\$0.00	\$1.19	\$0.00	\$15.62	14%	\$12.90	14.7%	\$11.22	14.8%
T7WE		TETHERED WEDGE SCANNER FOR SSTO	\$499.00	16%	\$433.43	12.8	\$0.00	\$1.19	\$0.00	\$15.62	14%	\$12.90	14.7%	\$11.22	14.8%

Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
		ETIONS			
	ADI	DITIONS			
1R0T*		1ROT POSTAGE METER	\$137.00	20%	\$109.60
1RPT*		PSD, US DM INFINITY PERMIT METER	\$137.00		\$109.60
1T00*		UIC, US DM INFINITY COMMERCIAL METER	\$0.00	\$0.00	\$0.00
1T04*		UIC, US DM INFINITY PERMIT METER	\$0.00		\$0.00
4W00-MHMS		METER SERVICE SENDPRO P3000	\$76.00	13%	\$66.00
4W00-MLMS		METER SERVICE SENDPRO P1000/P1500	\$52.00	13%	\$45.00
4W00-MMMS		METER SERVICE SENDPRO P2000	\$52.00	13%	\$45.00
7H00-MHMS		METER SERVICE SENDPRO C500	\$40.00	0%	\$40.00
7H00-ML		METER FOR SENDPRO C200	\$35.00	0%	\$35.00
7H00-MLMS		METER SERVICE SENDPRO C200	\$23.00	0%	\$23.00
7H00-MLMS		METER SERVICE SENDPRO C425	\$23.00	0%	\$23.00
7H00-MM		METER FOR SENDPRO C300/C400	\$50.00	0%	\$50.00
7H00-MMMS		METER SERVICE SENDPRO C300	\$36.00	0%	\$36.00
BYOAD		BRING YOUR OWN APPROVED DEVICE	\$20.00	0%	\$20.00
CAAA1		BRONZE COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CAAB		COST ACCOUNTING SILVER PLAN (100 ACCTS, 10 DEVICES)	\$10.00	0%	\$10.00
CAAB1		BASIC COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CAAC		COST ACCOUNTING GOLD PLAN (500 ACCTS, 100 DEVICES)	\$50.00	0%	\$50.00
CAAC1		PREMIUM COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CAAD		COST ACCOUNTING PLATINUM PLAN (3,000 ACCTS, 500 DEVICES)	\$250.00	0%	\$250.00
CAAD1		ENTERPRISE COST ACCOUNTING FOR PSERIES	\$230.00	0%	\$0.00
CAADI		UNLIMITED COST ACCOUNTING	\$250.00	12%	\$205.00
CAAE1		UNLIMITED COST ACCOUNTING UNLIMITED COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$205.00
CDSF1		CELLULAR CONNECTION FOR SENDPRO MAILSTATION	\$5.00	0%	\$5.00
CDSF2		CELLULAR SUBSCRIPTION FOR SENDERO C	\$10.00	0%	\$10.00
CDSF4		CELLULAR SUBSCRIPTION FEE SENDPRO CELLULAR SUBSCRIPTION FEE SENDPRO	\$45.00	0%	\$45.00
DSH1		HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00
DSH2		HOSTING LEVEL 1	\$1,000.00	0%	\$1,666.67
DSH3		HOSTING LEVEL 2	\$2,500.00	0%	\$2,500.00
DSH3		HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00
		ERETURN RECEIPT FEATURE (CONNECT+500/SENDPRO			
ERR1		P1500-CONNECT+3000/SENDPRO P3000	\$25.00	0%	\$25.00
ERR3		ERETURN RECEIPT FEATURE (DM300-DM475)	\$21.00	0%	\$21.00
G900 -MHMS		METER SERVICE DM475	\$64.00	38%	\$39.52
G900 -MMMS		METER SERVICE DM400	\$53.00	36%	\$33.66
G900-HIGH		DM475 METER	\$76.00	48%	\$39.52

Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
G900-LOW		DM300 METER	\$51.00	46%	\$27.54
G900-MID		DM400 METER	\$66.00	49%	\$33.66
G9SS-HIGH		CONFIRMATION SERVICES FOR DM475 METER	\$7.00	0%	\$7.00
G9SS-LOW		CONFIRMATION SERVICES FOR DM300 METER	\$7.00	0%	\$7.00
G9SS-MID		CONFIRMATION SERVICES FOR DM400 METER	\$7.00	0%	\$7.00
M9SS-HIGH		CONFIRMATION SERVICES FOR CONNECT+ 3000 METER	\$17.00	0%	\$17.00
M9SS-LOW		CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER	\$17.00	0%	\$17.00
MSGS-ML		SPRINT 4G SUBSCRIPTION	\$45.00	0%	\$45.00
MSGS-MM		SPRINT 4G SUBSCRIPTION	\$70.00	0%	\$70.00
NV90		INVIEW SUBSCRIPTION	\$0.00	0%	\$0.00
NV99		INVIEW SOFTWARE	\$0.00	0%	\$0.00
NVMA		INVIEW DASHBOARD - SINGLE METER	\$4.00	0%	\$4.00
NVMB		INVIEW DASHBOARD - UP TO 5 METERS	\$7.00	0%	\$7.00
NVMC		INVIEW DASHBOARD - UP TO 20 METERS	\$15.00	0%	\$15.00
NVMD		INVIEW DASHBOARD - UP TO 50 METERS	\$50.00	0%	\$50.00
NVME		INVIEW DASHBOARD - UP TO 100 METERS	\$100.00	0%	\$100.00
NVMF		INVIEW DASHBOARD - UNLIMITED METERS	\$150.00	0%	\$150.00
NVMG		INVIEW TMR - UNLIMITED METERS	\$250.00	0%	\$250.00
PTJ1		SENDPRO POSTAL ACCESS	\$0.00	0%	\$0.00
РТЈ3		SENDPRO MULTICARRIER ACCESS WITHOUT HARDWARE OR METER	\$15.00	0%	\$15.00
PTJ4		SENDPRO MULTICARRIER ACCESS WITH HARDWARE OR METER	\$15.00	0%	\$15.00
PTJ7		SENDPRO MAILING	\$0.00	0%	\$0.00
PTJ8		SENDPRO MAILING	\$0.00	0%	\$0.00
PTIA		SENDPRO BASIC 1 USER	\$0.00	0%	\$0.00
PTJB		SENDPRO BASIC 50 USERS	\$10.00	0%	\$10.00
PTJC		SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00
PTJD		SENDPRO OFFICE	\$25.00	0%	\$25.00
PTJE		SENDPRO UNLIMITED	\$180.00	0%	\$180.00
PTJF		SENDPRO BASIC 50 USERS	\$10.00	0%	\$10.00
PTJG		SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00
PTJH		SENDPRO OFFICE	\$25.00	0%	\$25.00
PTJI		SENDPRO UNLIMITED	\$180.00	0%	\$180.00
PTJN		SINGLE USER	\$0.00	0%	\$0.00
PTJP		UP TO 50 USERS WITHOUT HARDWARE OR METER	\$10.00	0%	\$10.00
PTJQ		UNLIMITED USERS WITHOUT HARDWARE OR METER	\$155.00	0%	\$155.00
PTJR		UP TO 50 USERS WITH HARDWARE OR METER	\$25.00	0%	\$25.00
PTJS		UNLIMITED USERS WITH HARDWARE OR METER	\$180.00	0%	\$180.00
PTK1		WEB BROWSER INTEGRATION	\$0.00	0%	\$0.00

Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
PTK2		CSD2 INTEGRATION	\$0.00	0%	\$0.00
PTK3		CONNECT+ METER INTEGRATION	\$0.00	0%	\$0.00
PTK5		METER INTEGRATION	\$0.00	0%	\$0.00
PTKA		US MARKET	\$0.00	0%	\$0.00
PTKM		SENDPRO CSD1 PRINTING	\$7.00	0%	\$7.00
PTKN		SENDPRO CSD1 PRINTING UPGRADE	\$7.00	0%	\$7.00
PTKP		SENDPRO MAILSTATION STAMPS 50 USERS-PURCHASE	\$13.00	12%	\$10.66
PTKQ		SENDPRO MAILSTATION STAMPS 50 USERS -LEASE/RENT	\$13.00	12%	\$10.66
PURCHASE POWER HIGH		PURCHASE POWER FOR C+500/SP1500 - SP3000	\$15.00	0%	\$15.00
PURCHASE POWER LOW		PURCHASE POWER FOR MAILSTATION-C500	\$7.00	0%	\$7.00
SPML15		SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95.00	12%	\$83.60
SPML16		SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95.00	12%	\$83.60
SPML17		SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180.00	12%	\$158.40
SPML18		SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180.00	12%	\$158.40
SPML21		SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125.00	12%	\$110.00
SPML22		SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125.00	12%	\$110.00
SPML23		SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400.00	12%	\$352.00
SPML24		SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400.00	12%	\$352.00
SPML25		SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000.00	12%	\$880.00
SPML26		SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000.00	12%	\$880.00
SSLSHAPI		SSL SHIPPING API	\$0.00	0%	\$0.00
SSXSHAPI		SHIPPING API	\$0.00	0%	\$0.00
SYAB1		ANALYTICS - 2 PRODUCTS	\$15.00	0%	\$15.00
SYAB21		ANALYTICS - 2 PRODUCTS	\$25.00	0%	\$25.00
SYAB31		ANALYTICS - 2 PRODUCTS	\$10.00	0%	\$10.00
SYAD1		ANALYTICS PLATFORM SUB - MAIL & SHIP A	\$50.00	12%	\$41.00
SYAD3		ANALYTICS PLATFORM SUB - MAIL & SHIP B	\$450.00	12%	\$369.00
SYAD5		ANALYTICS PLATFORM SUB - MAIL & SHIP C	\$1,500.00	12%	\$1,230.00
SYAD6		ANALYTICS PLATFORM SUB - MAIL & SHIP D	\$4,500.00	12%	\$3,690.00
T6CE		RECEIVING - ENHANCED (50 RECIPIENTS)	\$49.00	0%	\$49.00
T6CN		RECEIVING - WITH NOTIFY (150 RECIPIENTS)	\$149.00	0%	\$149.00
T6CS		RECEIVING - STANDARD (5 RECIPIENTS)	\$0.00	0%	\$0.00
T89D		RECEIVE AND DELIVER	\$199.00	0%	\$199.00
T89N		RECEIVE	\$99.00	0%	\$99.00
T8DD		ENHANCED RECEIVE AND DELIVER	\$249.00	0%	\$249.00
WRBV		CAPTURE ON THE GO - PER USER (UP TO 49)	\$25.00	12%	\$22.00
WRBW		CAPTURE ON THE GO - PER USER (50 TO 99)	\$22.50	12%	\$19.80
ZHD7		ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00	0%	\$0.00
ZHD8		ELECTRONIC RETURN RECEIPT	\$28.00	0%	\$28.00

Item or Model Number	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DIC0	DI2000 TWO ENCLOSURE FEEDER SYSTEM	\$145,540.00	20%	\$116,432.00	\$8,602.04	\$0.00	\$799.13	\$0.00	\$4,514.73	14%	\$4,024.30	14.7%	\$3,558.57	14.8%
DIC1	DI2000 THREE ENCLOSURE FEEDER SYSTEM	\$148,630.00	20%	\$118,904.00	\$8,602.04	\$0.00	\$799.13	\$0.00	\$4,599.27	14%	\$4,092.77	14.7%	\$3,617.15	14.8%
DIC2	DI2000 FOUR ENCLOSURE		20%											
DIC4	FEEDER SYSTEM ADDITIONAL DIVERT BIN	\$166,120.00 \$4,120.00	20%	\$132,896.00 \$3,296.00	\$9,500.92 \$737.10	\$0.00 \$0.00	\$882.64 \$68.48	\$0.00 \$0.00	\$5,427.68 \$181.20	14% 14%	\$4,563.86 \$159.78	14.7% 14.7%	\$4,032.28 \$146.60	14.8% 14.8%
DICA	FACE DOWN EXIT 1 DIVERT	\$11,740.00	20%	\$9,392.00	\$737.10	\$0.00	\$68.48	\$0.00	\$389.69	14%	\$328.64	14.7%	\$291.07	14.8%
DICB	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$5,970.00	20%	\$4,776.00	\$737.10	\$0.00	\$68.48	\$0.00	\$231.82	14%	\$200.78	14.7%	\$181.67	14.8%
DIST	FILE BASED PROCESSING	\$21,625.00	20%	\$17,300.00	\$2,880.00	\$0.00	\$267.55	\$0.00	\$859.21	14%	\$746.76	14.7%	\$677.56	14.8%
F89A	HCSF W/ EXTENDED HOPPER	\$38,625.00	20%	\$30,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,056.78	14%	\$855.93	14.7%	\$732.33	14.8%
F89B	AUTOMATIC FOLD CAPABILITY	\$13,095.00	20%	\$10,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$358.28	14%	\$290.19	14.7%	\$248.28	14.8%
F89C	LOW CAP DIVERT W/ SMART		20%											
	DEFLECT FIXED BEAM OMR AND	\$4,735.00	20%	\$3,788.00	\$538.65	\$0.00	\$50.04	\$0.00	\$179.59	14%	\$154.97	14.7%	\$139.82	14.8%
F89D	BARCODE SCANNER BOTTOM SCAN	\$3,290.00	20%	\$2,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.01	14%	\$72.91	14.7%	\$62.38	14.8%
F89F	2D CAMERA SCANNER TOP EDGE ENVELOPE	\$12,975.00	20%	\$10,380.00	\$1,026.00	\$0.00	\$95.32	\$0.00	\$450.32	14%	\$382.85	14.7%	\$341.33	14.8%
F89G	MARKER TOP SCANNING FOR	\$920.00	20%	\$736.00	\$760.00	\$0.00	\$70.60	\$0.00	\$95.77	14%	\$90.99	14.7%	\$88.04	14.8%
F89J	ENCLOSURE FEEDER/MOVING BEAM	\$3,290.00	20%	\$2,632.00	\$333.45	\$0.00	\$30.98	\$0.00	\$120.99	14%	\$103.89	14.7%	\$93.36	14.8%
F89K	BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$3,190.00	20%	\$2,552.00	\$333.45	\$0.00	\$30.98	\$0.00	\$118.26	14%	\$101.67	14.7%	\$91.46	14.8%
F89L	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$16,995.00	20%	\$13,596.00	\$1,026.00	\$0.00	\$95.32	\$0.00	\$560.30	14%	\$471.93	14.7%	\$417.55	14.8%
F89Q	BOTTOM EDGE ENVELOPE MARKER	\$1,025.00	20%	\$820.00	\$760.00	\$0.00	\$70.60	\$0.00	\$98.64	14%	\$93.31	14.7%	\$90.03	14.8%
F89T	APPLICATION SETUP PER													
	UNIQUE JOB FIXED BEAM OMR AND	\$2,190.00	20%	\$1,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.92	14%	\$48.53	14.7%	\$41.52	14.8%
F89Z	BARCODE SCANNER TOP SCAN	\$3,290.00	20%	\$2,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.01	14%	\$72.91	14.7%	\$62.38	14.8%
RDSE F8AA	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG STANDARD FOLD PLATES	\$1,717.00 \$3,290.00	20% 20%	\$1,373.60 \$2,632.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		14% 14%	\$38.05 \$72.91	14.7% 14.7%	\$32.55 \$62.38	14.8% 14.8%
F8AB	HCSF W/ STANDARD HOPPER	\$36,100.00	20%	\$28,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$987.70	14%	\$799.98	14.7%	\$684.46	14.8%
RDW10	WINDOWS 10 WORKSTATION FOR FILE BASED PROCESSING RETROFIT W/OUT MONITOR	\$2,937.00	20%	\$2,349.60	\$0.00	\$0.00	\$0.00	\$0.00	\$80.36	14%	\$65.08	14.7%	\$55.69	14.8%
WPR1	DOCUMENT PROCESSING													
1RPT*	PROJECT MANAGEMENT PSD, US DM INFINITY PERMIT	\$1,906.00	20%	\$1,524.80	\$0.00	\$0.00	\$0.00	\$0.00		14%	\$42.24	14.7%	\$36.14	14.8%
	METER UIC, US DM INFINITY PERMIT	\$137.00	20%	\$109.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3.75	14%	\$3.04	14.7%	\$2.60	14.8%
1T04*	METER PSD, US DM INFINITY	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1R0T*	COMMERCIAL METER	\$137.00	0%	\$109.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3.75	n/a	\$3.04	n/a	\$2.60	n/a
1T00*	UIC, US DM INFINITY COMMERCIAL METER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
DICX	In Line Infinity Meter up to 20 Sheets Folded Material	\$62,128.00	16%	\$52,187.52	\$2,641.00	\$0.00	\$245.35	\$0.00	\$2,030.16	14%	\$1,690.94	14.7%	\$1,482.19	14.8%
DICY	In Line Infinity Meter up to 50 Sheets Folded & Flats Material	\$64,695.00	16%	\$54.343.80	\$3,360.15	\$0.00	\$312.16	\$0.00	\$2,170.72	14%	\$1.817.48	14.7%	\$1,600.11	14.8%
D2K1	1.5M annually OFFER PCN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
DI2000 ATSO	ATS	\$0.00 \$1,500.00	0% 15%	\$0.00 \$1,275.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		n/a 14%	\$0.00 \$35.32	n/a 14.7%	\$0.00 \$30.22	n/a 14.8%
ATSR	ATS Remote	\$500.00	15%	\$425.00	\$0.00		\$0.00			14%	\$11.77	14.7%	\$10.07	14.8%
Z99B	DI2000 Configuration Service	\$3,614.00	16%	\$3,035.76	\$0.00	\$0.00	\$0.00	\$0.00	\$103.82	14%	\$84.09	14.7%	\$71.95	14.8%
Z99A	DI2000 Configuration Service Document Processing	\$787.00	16%	\$661.08	\$0.00	\$0.00	\$0.00	\$0.00	\$22.61	14%	\$18.31	14.7%	\$15.67	14.8%
WPF0	Professional Services	\$830.00	16%	\$697.20	\$0.00	\$0.00	\$0.00	\$0.00	\$23.84	14%	\$19.31	14.7%	\$16.52	14.8%
WPF1	Document Processing Installation Project Professional Services Level 1 Document Processing	\$1,655.00	16%	\$1,390.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47.54	14%	\$38.51	14.7%	\$32.95	14.8%
WPF4	Installation Project Professional Services Document Processing	\$1,000.00	16%	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.73	14%	\$23.27	14.7%	\$19.91	14.8%
WPF5	Installation Project Professional Services	\$2,000.00	16%	\$1,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.46	14%	\$46.54	14.7%	\$39.82	14.8%

			Supplies			
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
		DELETI	ONS	P	ducts Updated 06 roducts Updated 1	-23-20
	Updated pro	Product Changes I ducts and pricing w pricing activated	quoted 1-15-2018			
		PRICE CH	IANGE			
2F3-E	New		Moistener Replacement Kit - Includes wick, stripper blade and instructions - For Connect+ 500W, Connect+ 1000, Connect+ 2000, SendPro™ P1000, SendPro™ P1500, SendPro™ P2000	\$19.99	\$0.15	\$16.99
2F3-F	New		Moistener Replacement Kit - Includes wick, stripper blade and instructions - For Connect+ 3000, SendPro™ P3000	\$29.99	\$0.15	\$25.49
2F3-P	New		BROTHER DK1241 4X6 SHIPPING LABELS	\$29.95	\$0.15	\$25.46
397-В	New		10lb USB Scale	\$100.00	\$0.15	\$85.00
397-D	New		70lb USB Scale	\$150.00	\$0.15	\$127.50
412-0	New		Collins CM-557H Ink Cartridge 1 per box	\$29.99	NA	\$29.99
412-2	New		Pitney Bowes COMPLETE Black Ink Cartridge	\$27.99	NA	\$27.99
51A-P	New		Ink Waste Replacement Kit - 1/box - For DM300c, DM400c, DM450c, DM475c	\$22.99	\$0.15	\$19.54
601-0	New		E-Z Seal Sealing Solution: 4 - 16 oz. bottles/box - For all machine series	\$83.99	\$0.15	\$71.39
601-7	New		E-Z Seal Sealing Solution: 1 - 4 oz. Dabber bottle - For all machine series	\$20.99	\$0.15	\$17.84
601-9	New		E-Z Seal Sealing Solution: 1 - 4 OZ. Flip Top bottle - For all machine series	\$31.99	\$0.15	\$27.19
605-0	New		E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series	\$125.99	\$0.15	\$107.09
607-0	New		E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series	\$720.99	\$0.15	\$612.84
608-0	New		E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series	\$94.99	\$0.15	\$80.74

	Supplies								
Item or Model Number	New or Remanufactured Products	Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price				
610-R	New	Gummed Postage Tape Rolls; 6 rolls/box - 275'/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For Connect+	\$115.99	\$0.15	\$98.59				
612-9	New	Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200L, DM225, mailstation series, Personal Post	\$41.99	\$0.15	\$35.69				
613-3	New	United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$83.99	\$0.15	\$71.39				
613-8	New	United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200i, DM200i, DM200L, DM225, mailstation series, Personal Post	\$83.99	\$0.15	\$71.39				
613-9	New	United We Stand Tape Sheets - 25 double sheets, 50 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$47.99	\$0.15	\$40.79				
613-H	New	Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5'/roll, 722 tapes/roll (no envelope ad, 437 tapes/roll (with envelope ad) - For Connect+	\$146.99	\$0.15	\$124.94				
620-9	New	Plain Tape Sheets - 150 double sheets, up to 300 labels - For DM100i, DM125, DM200L, DM225 mailstation series, Personal Post	\$73.99	\$0.15	\$62.89				
625-0	New	Plain Tape Strips - 300 strips, up to 600 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$73.99	\$0.15	\$62.89				
635-4	New	HP C6119A Bulk Black Ink 1 400ml container per box	\$99.99	NA	\$99.99				
660-6	New	HP 45A (C6195A) Black Fast Dry Ink Cartridge - Single	\$27.99	NA	\$27.99				
674-0	New	Direct Thermal Label Rolls - 4" x 6,000" Continuous - For J693, J696 (T5HP)	\$239.99	\$0.15	\$203.99				
674-4	New	HP 51645A Black Inkjet Cartridge 6 per box	\$235.99	NA	\$235.99				
674-5	New	HP 45A (C6195A) Black Fast Dry Ink Cartridge - Six Pack	\$159.54	NA	\$159.54				
674-8	New	Direct Thermal Label Rolls - 4" x 6" Die Cut - For J693, J696 (T5HP)	\$234.99	\$0.15	\$199.74				
674-9	New	Direct Thermal Label Rolls - 4" x 3" Die Cut - For J693, J696 (T5HP)	\$212.99	\$0.15	\$181.04				
678-0	New	Thermal Transfer Label Rolls - 4" x 6,000" Continuous - For J693, J696 (T5HP)	\$259.99	\$0.15	\$220.99				
678-5	New	Thermal Transfer Label Rolls - 4" x 6" Die Cut - For J693, J696 (T5HP)	\$247.99	\$0.15	\$210.79				

		Supplies			
Item or Model Number	New or Remanufactured Products	Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
6S2-2	New	W350 Tabs (Wafer Seals) Clear Tabs - 1" round - Vertical perforation - 50,000 tabs/box	\$89.99	\$0.15	\$76.49
6S2-3	New	W350 Tabs (Wafer Seals) Clear Tabs - 1" round - no perforation - 50,000 tabs/box	\$89.99	\$0.15	\$76.49
6S2-4	New	Transparent Tabs for W350 - 1" round - no perforation - 50,000 tabs/box	\$69.99	\$0.15	\$59.49
6S2-5	New	White Tabs for W350 - 1" round - no perforation - 50,000 tabs/box	\$59.99	\$0.15	\$50.99
6S2-9	New	White Tabs for W360 - 1.5" round - No perforation - 50,000 tabs/box	\$119.99	\$0.15	\$101.99
6S2-A	New	Clear W360 Tabs (Wafer Seals) - 1.5" round - No perforation - 50,000 tabs/box	\$159.99	\$0.15	\$135.99
6S2-B	New	Transparent W360 Tabs (Wafer Seals) - 1.5" round - No perforation - 50,000 tabs/box	\$129.99	\$0.15	\$110.49
6S2-C	New	White Tabs for W350 - 1" round - no perforation - 56,000 tabs/box	\$115.19	\$0.15	\$97.91
6S2-E	New	W350 Tabs (Wafer Seals) Clear Tabs - 1" round - no perforation - 56,000 tabs/box	\$153.59	\$0.15	\$130.55
6SC-W	New	White Tabs for W360 - 1" round - No perforation - 100,000 tabs/box	\$115.00	\$0.15	\$97.75
6W2-3	New	pbSmartPostage - 5.5" x 8.5" White Internet Shipping Labels with TrueBlock™ Technology - 50 labels MFG: Avery MFG Part #: 8126 For inkjet printers	\$12.99	\$0.15	\$11.04
6W2-4	New	pbSmartPostage - 5.5" x 8.5" White Internet Shipping Labels with TrueBlock™ Technology - 200 labels MFG: Avery MFG Part #: 5126 For laser printers	\$39.99	\$0.15	\$33.99
6WB-A	New	pbSmartPostage - 4" Continuous Shipping Labels - 260 labels Works in 6WB-P & 59B-J Printer	\$19.49	\$0.15	\$16.57
6WB-F	New	pbSmartPostage - 4" X 6" Die Cut Shipping Labels -300 labels Works in 6WB-P & 59B-J Printer	\$29.95	\$0.15	\$25.46

	Supplies								
Item or Model Number	New or Remanufactured Products	Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price				
6WB-P	New	pbSmartPostage - Datamax E-4204 Thermal Label Printer Direct Thermal and/or Thermal Transfer Printing Print Resolution 203 DPI - Max Print Width 4.25" Speed: Max 5" per second - USB Interface Memory: Std 16MB SDRAM Dimensions: 8.77 x 7.05 x 10.0 Uses 6WB-A or 6WB-F label stock	\$209.00	\$0.15	\$177.65				
711-1	New	HP C8842A Black Versatile Black Ink Cartridge 1 per box	\$28.57	NA	\$28.57				
711-6	New	HP C8842A Black Versatile Black Ink Cartridge 6 per box	\$152.94	NA	\$152.94				
719-7	New	HP C6170A Blue Inkjet Cartridge 1 per box	\$26.75	NA	\$26.75				
745-0	New	Direct Thermal Label Rolls - 4" x 1,800" Continuous - For J645, 1E03, 1E23, 1E26 (T5MP)	\$139.99	\$0.15	\$118.99				
745-1	New	Direct Thermal Label Rolls - 4" x 6" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$150.99	\$0.15	\$128.34				
745-2	New	Direct Thermal Label Rolls - 4" x 3" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$139.99	\$0.15	\$118.99				
745-4	New	Direct Thermal Label Rolls - 2" x 4" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$96.99	\$0.15	\$82.44				
745-5	New	Direct Thermal Label Rolls - 2.1" x 1.5" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$50.99	\$0.15	\$43.34				
765-3	New	Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM200i, DM300i, DM300L, DM400i, DM400L	\$167.99	\$0.15	\$142.79				
765-9	New	Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM300c, DM400c, DM450c, DM475c	\$146.99	\$0.15	\$124.94				
770-T	New	Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM400c	\$14.99	\$0.15	\$12.74				
772-1	New	DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$205.25	\$0.15	\$174.46				
772-2	New	DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$389.99	\$0.15	\$331.49				

		Supplies			
Item or Model Number	New or Remanufactured Products	Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
787-0	New	Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For Connect+	\$134.99	\$0.15	\$114.74
787-1	New	Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For Connect+	\$299.99	\$0.15	\$254.99
787-3	New	Black Ink Cartridge (Standard) - 1/box - For Connect+	\$102.99	\$0.15	\$87.54
787-8	New	Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For Connect+	\$197.99	\$0.15	\$168.29
787-D	New	Cyan Ink Cartridge (Standard) - 1/box- For Connect+	\$72.99	\$0.15	\$62.04
787-E	New	Magenta Ink Cartridge (Standard) - 1/box- For Connect+	\$72.99	\$0.15	\$62.04
787-F	New	Yellow Ink Cartridge (Standard) - 1/box- For Connect+	\$72.99	\$0.15	\$62.04
787-G	New	Cyan/Magenta Print Head - 1/box - For Connect+	\$123.99	\$0.15	\$105.39
787-Н	New	Yellow/Black Print Head - 1/box - For Connect+	\$123.99	\$0.15	\$105.39
78P-B	New	Black Print Head - 1/box - For Connect+	\$123.99	\$0.15	\$105.39
78P-K	New	Black Ink Cartridge (Production) - 1/box - For Connect+	\$195.99	\$0.15	\$166.59
78P-R	New	Red Print Head - 1/box - For Connect+	\$123.99	\$0.15	\$105.39
78P-Z	New	Color Graphics Ink Bundle - 1 each Black (787-3), Cyan (787-D), Magenta (787-E), Yellow (787-F) Ink Cartridges - For SendPro™ P & Connect+® Series	\$321.96	\$0.15	\$273.67
793-5	New	Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225	\$103.99	\$0.15	\$88.39
797-0	New	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation	\$73.99	\$0.15	\$62.89
797-M	New	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2	\$73.99	\$0.15	\$62.89
79P-W	New	Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves - For Connect+	\$31.99	\$0.15	\$27.19

		Supplies			
Item or Model Number	New or Remanufactured Products	Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
946-1	New	Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM100i, DM125, DM300c	\$19.99	\$0.15	\$16.99
HP1-A	New	HP 51645A Black Inkjet Cartridge 1 per box	\$43.99	NA	\$43.99
HP7-N	Compatible	PB Compatible HP 45A Red Fast Dry Inkjet Cartridge 1 per box	\$30.23	NA	\$30.23
HPE-B	New	HP OEM DYE 1918 Black 45A Ink Cartridge	\$28.99	NA	\$28.99
PB-BLUE	New	Green ink cartriage for Addresskight Aktou, Akzou, Akzou, Green ink cartriage for Addresskight Aktou, Akzou, Akzou,	\$58.99	\$0.15	\$50.14
PB-GREEN	New		\$58.99	\$0.15	\$50.14
PB-MAX3	New	Black filk Cartriuge for Addresskight Aktivo, Akzov, Akzov,	\$47.99	\$0.15	\$40.79
PB-RED	New	Red Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$58.99	\$0.15	\$50.14
PZ0-A	New	Prism DFL-1000 Black Speed Ink Cartridge 1 per box	\$52.99	NA	\$52.99
SL-798-0	New	Red Postal Ink Cartridge - 1 per box; Up to 1,500 impressions (no envelope ad) - For SendPro® C Series	\$59.99	\$0.15	\$50.99
SL-870-1	New		\$76.99	\$0.15	\$65.44
SL-CKB01	New	Basic Cleaning Kit - (1) 8 oz pressurized Air Duster, (4) Alcohol Cleaning Wipes, (4) Moist Hand Towlettes Everyudy Cleaning Kit - (1) o oz pressurized Air Duster, (1) o oz	\$29.99	\$0.15	\$25.49
SL-CKE01	New	Anti-Static Office Equipment Cleaner, (6) Dry, Lint-Free <u>Everybay t.Wanng Fack - 123 & Dry pressWizea Kir Misitely ry</u>	\$36.99	\$0.15	\$31.44
SL-CKE02	New	oz Anti-Static Office Equipment Cleaner, (1) Everyudy chelanting black - (2) 8 oz pressurized An Duster, (1) 6 Everyudy chelanting black - (2) 8 oz pressurized An Duster, (1) 6 Everyudy chelanting black - (2) 8 oz pressurized An Duster, (1) 6 Everyudy chelanting black - (2) 8 oz pressurized An Duster, (1) 6 Everyudy chelanting black - (2) 8 oz pressurized An Duster, (1) 6	\$49.99	\$0.15	\$42.49
SL-CKE03	New	Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack,	\$26.99	\$0.15	\$22.94
SL-US1	New	SmartLink™: Enables you to connect your mailstation, mailstation2, DM100i or DM200L postage meter to the Pitney Bowes Commerce Cloud through your existing internet connection. With SmartLink™, you can access innovative tools and proven solutions, designed to help you save time and money. SmartLink™ connects to your LAN (Local Area Network) via an ethernet cable or WiFi.	\$0.00	NA	\$0.00

		Supplies			
Item or Model Number	New or Remanufactured Products	Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
USPS888-PB	New	IMpb Compliant USPS Tracking Labels - 50 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$0.00	NA	\$0.00
USPS889-PB	New	IMpb Compliant Signature Confirmation Labels - No Insurance - 50 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$0.00	NA	\$0.00
USPS890-PB	New	IMpb Compliant Certified Labels - Barcode starts with "94" - 50 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$0.00	NA	\$0.00
USPS890R-PB	New	IMpb Compliant Certified Label Bulk Roll - 2,000 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$0.00	NA	\$0.00
USPS891-PB	New	IMpb Compliant Signature Confirmation Labels - Insurance less than \$500 - 50 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$0.00	NA	\$0.00
USPS892-PB	New	IMpb Compliant Signature Confirmation Labels - Insurance more than \$500 - 50 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress		NA	\$0.00