

Pitney Bowes Smart Access Management® (SAM)

**Delivering assurance.  
Inspiring confidence.**

pitney bowes 

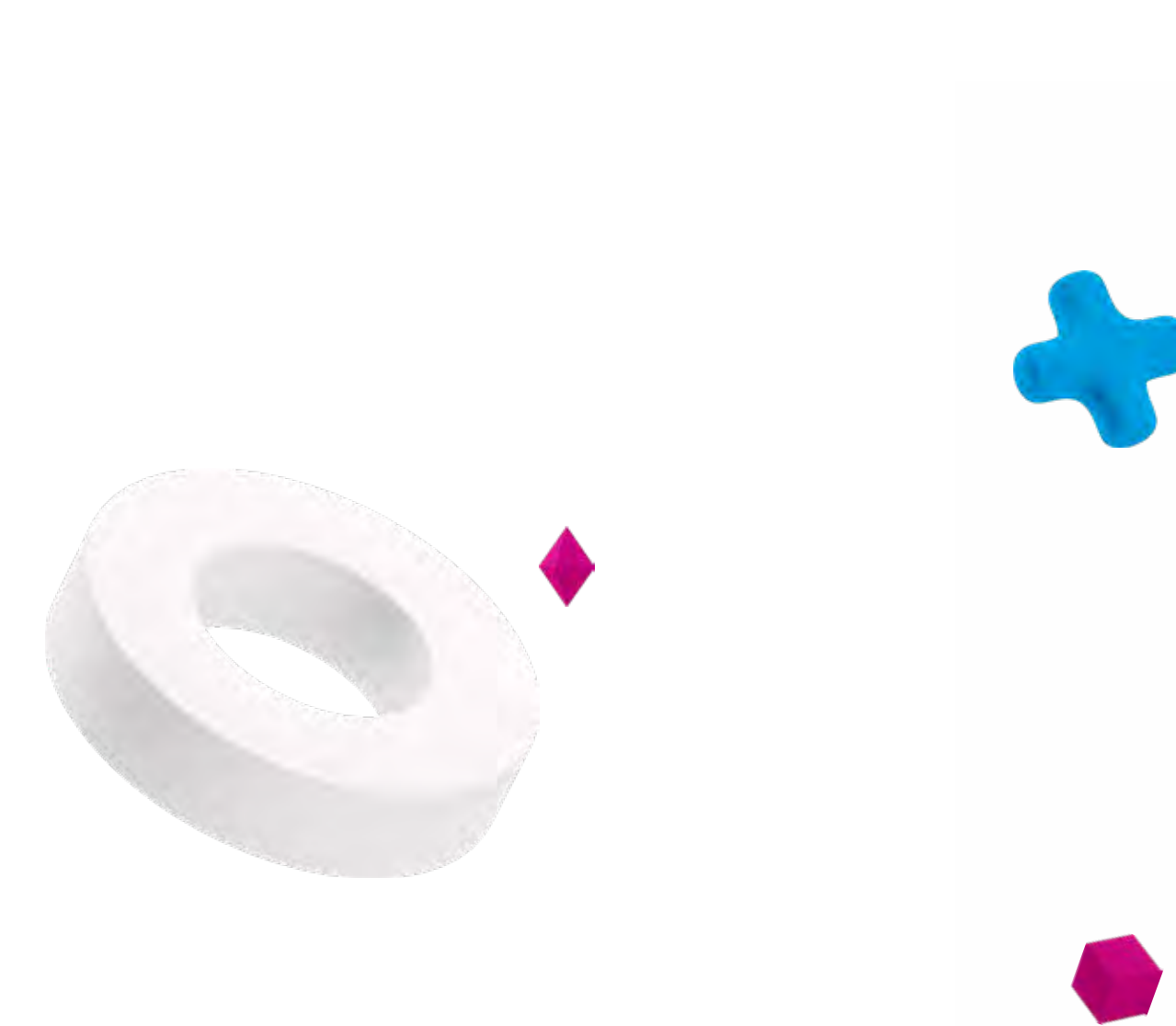




# The workplace may be changing but the need to manage access to your business remains

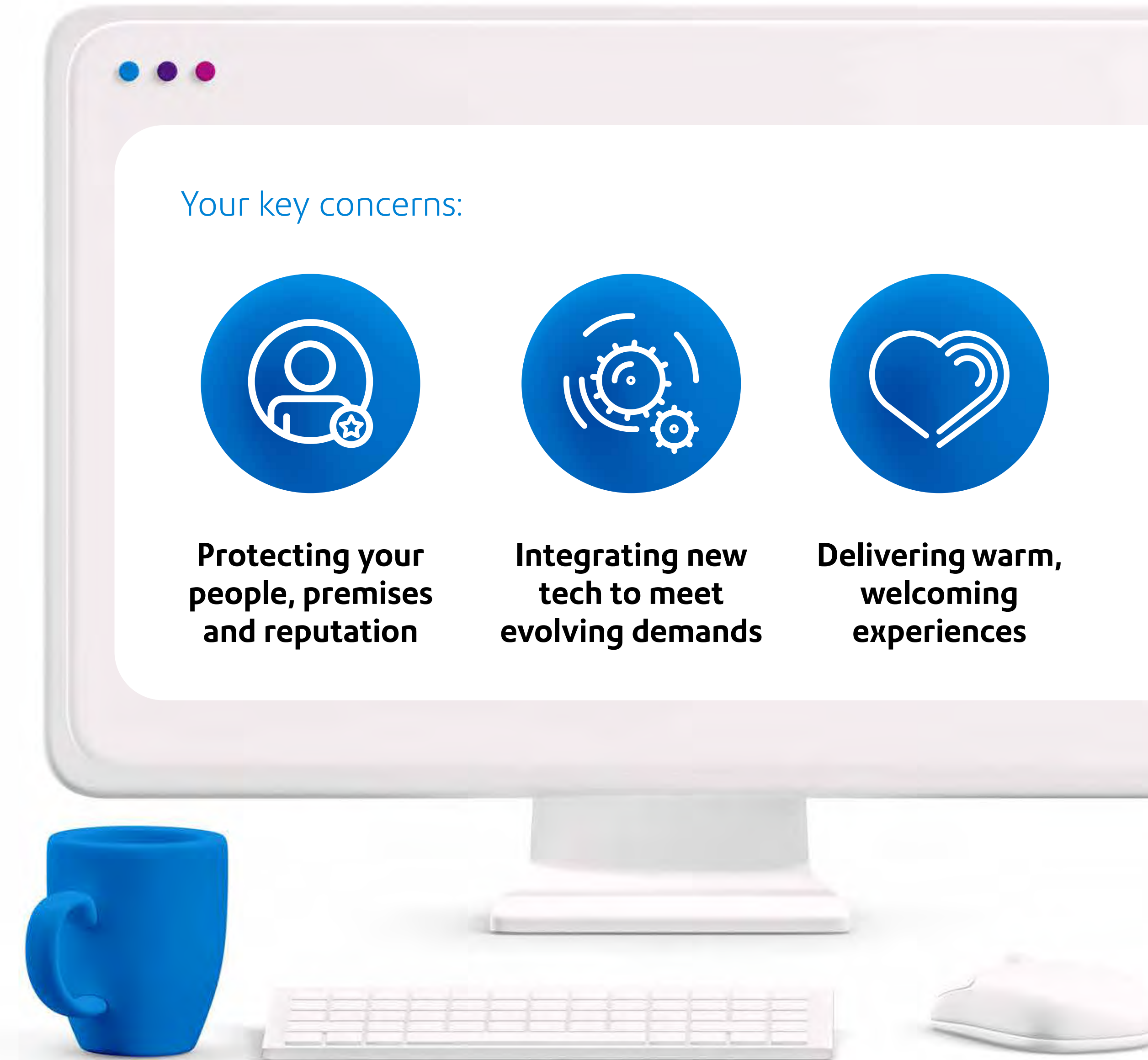
The workplace today is not what it was three years ago. During the pandemic remote working took off to such an extent that – while some personnel are finally returning to the office – the great majority of organisations (up to 83%<sup>1</sup>) anticipate a hybrid mix of on-premises and working from home to continue for the foreseeable future.

These changes to working life have complicated matters when it comes to providing access to the workplace. Where once it was simply enough to maintain a warm, welcoming reception for visitors, organisations today must also keep a close eye on access permissions in real-time to keep buildings and staff secure while ensuring they comply with regulations at all times.



Many businesses are therefore re-evaluating their workplace entry systems to see if there's an altogether smarter way – one that uses modern intelligent technology – to meet both the physical and virtual needs of our digital world.

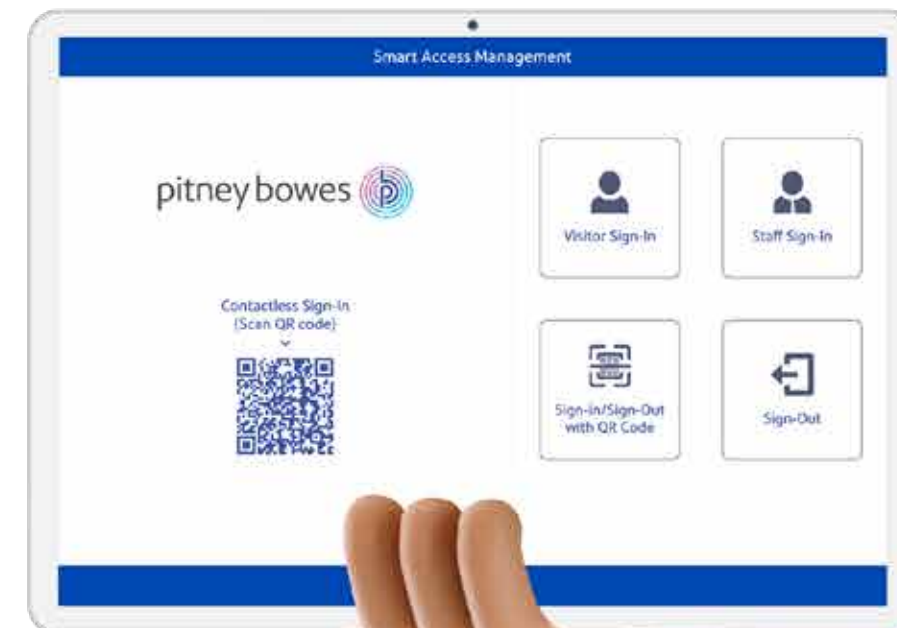
Pitney Bowes Smart Access Management effortlessly lets managers digitally control, check and administer entry authorisation for hybrid workers as well as visiting guests and third party contractors either physically at an entry kiosk or remotely in advance via an easy-to-use system portal.



<sup>1</sup> <https://www.pwc.com/us/en/library/covid-19/us-remote-work-survey.html>



# Introducing SAM\*: Your Digital Concierge



\*AKA – **S**mart **A**ccess **M**anagement

**Hi – I'm SAM**, let me be your Digital Concierge. I know how tricky it can be for businesses to manage visitor access in today's hybrid world of work. I'd like to help you protect your organisation. Let my intelligence provide you with all the information and insight you need to manage and control your physical and digital spaces.

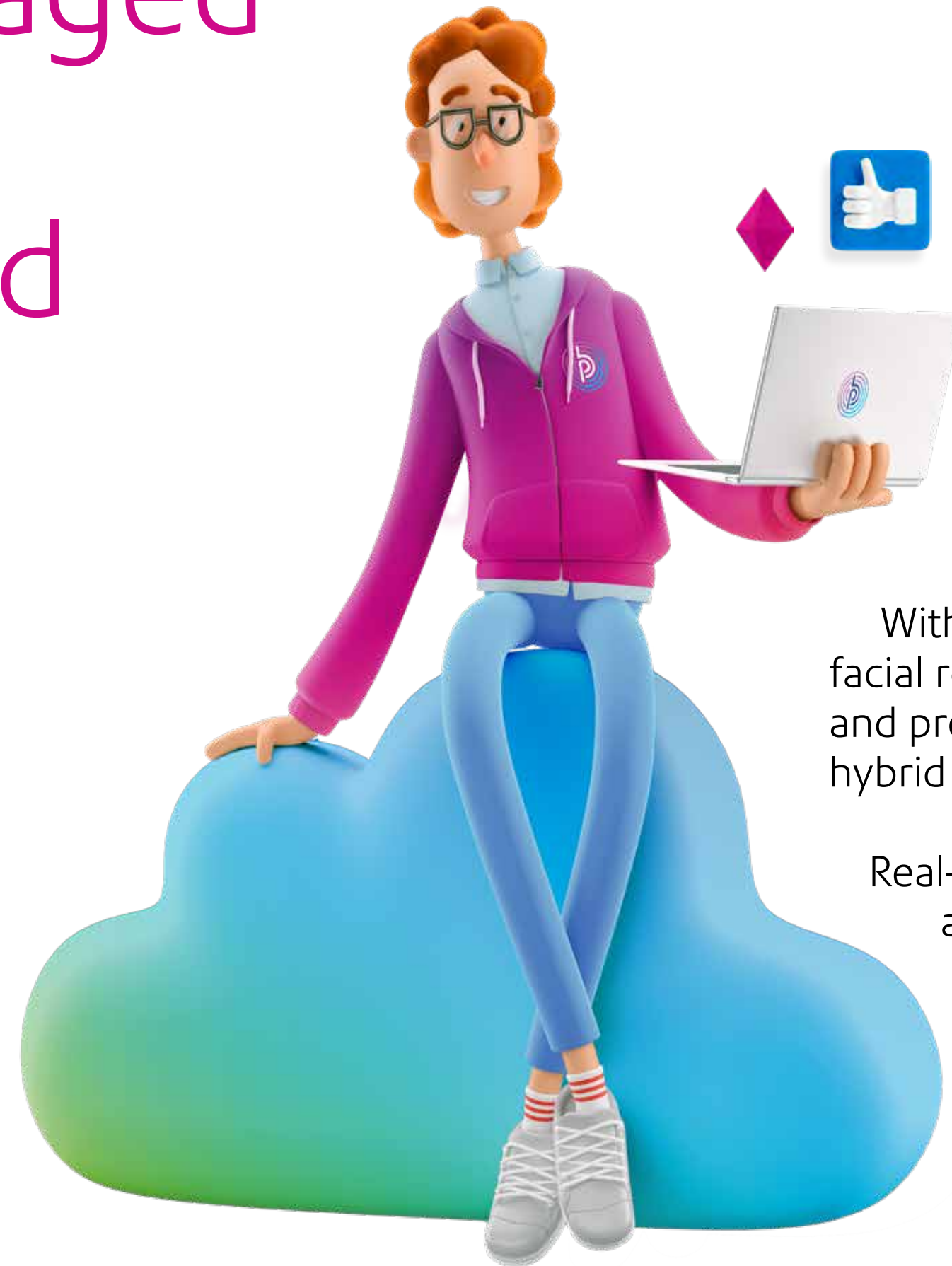
Speak to Pitney Bowes today to find out more about how I can help:

- Create a **welcoming, actively managed** environment for authorised people
- Deliver **intelligent technology for constantly changing requirements** and back-end prerequisites
- **Protect your people, premises and reputation** through effortless enforcement of security and compliance while providing a warm welcome for your visitors.



# Creating a welcoming, actively managed environment for authorised people.

As we move into a new hybrid world of work, where your employees, visitors and contractors need safe access to your digital and physical workspaces, creating a welcoming, actively managed environment has never been more important.



## SAM is the constant custodian of all your physical and digital spaces

SAM makes controlling onsite and remote workplace access fast, secure and simple.

With SAM, you can enable contactless access via facial recognition or QR code for regular visitors and precise management of access for in-person, hybrid and remote visitors and employees .

Real-time visibility into access status, total numbers and compliance or vaccine status brings greater confidence and assurance while enabling a supportive, welcoming visitor experience.

## SAM features:

Self-setup custom workflows for each visitor type

Facial recognition for an even simpler way to sign in

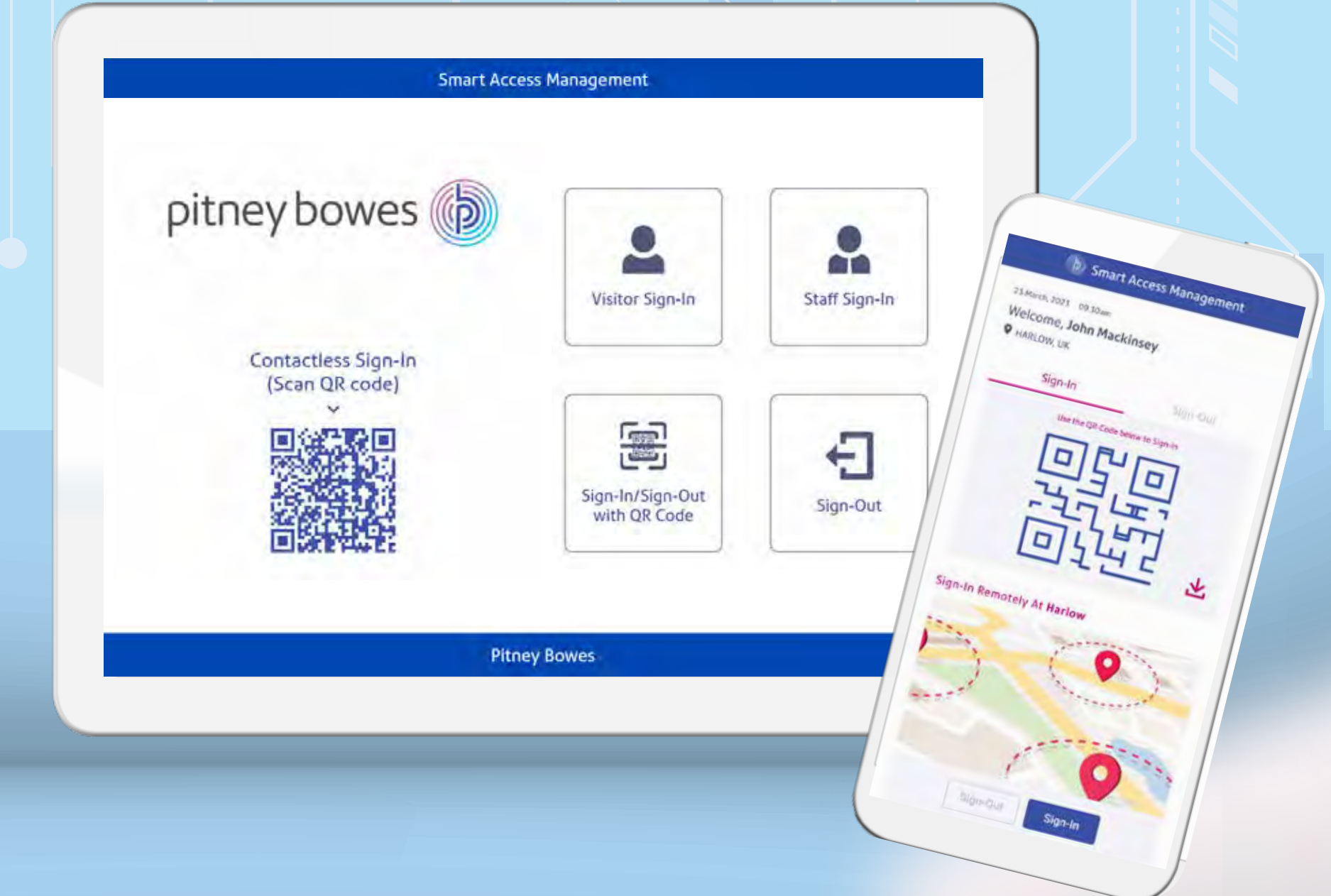
Unlimited sign-in and sign-out provides maximum flexibility

Policies, NDAs and declarations sent by email

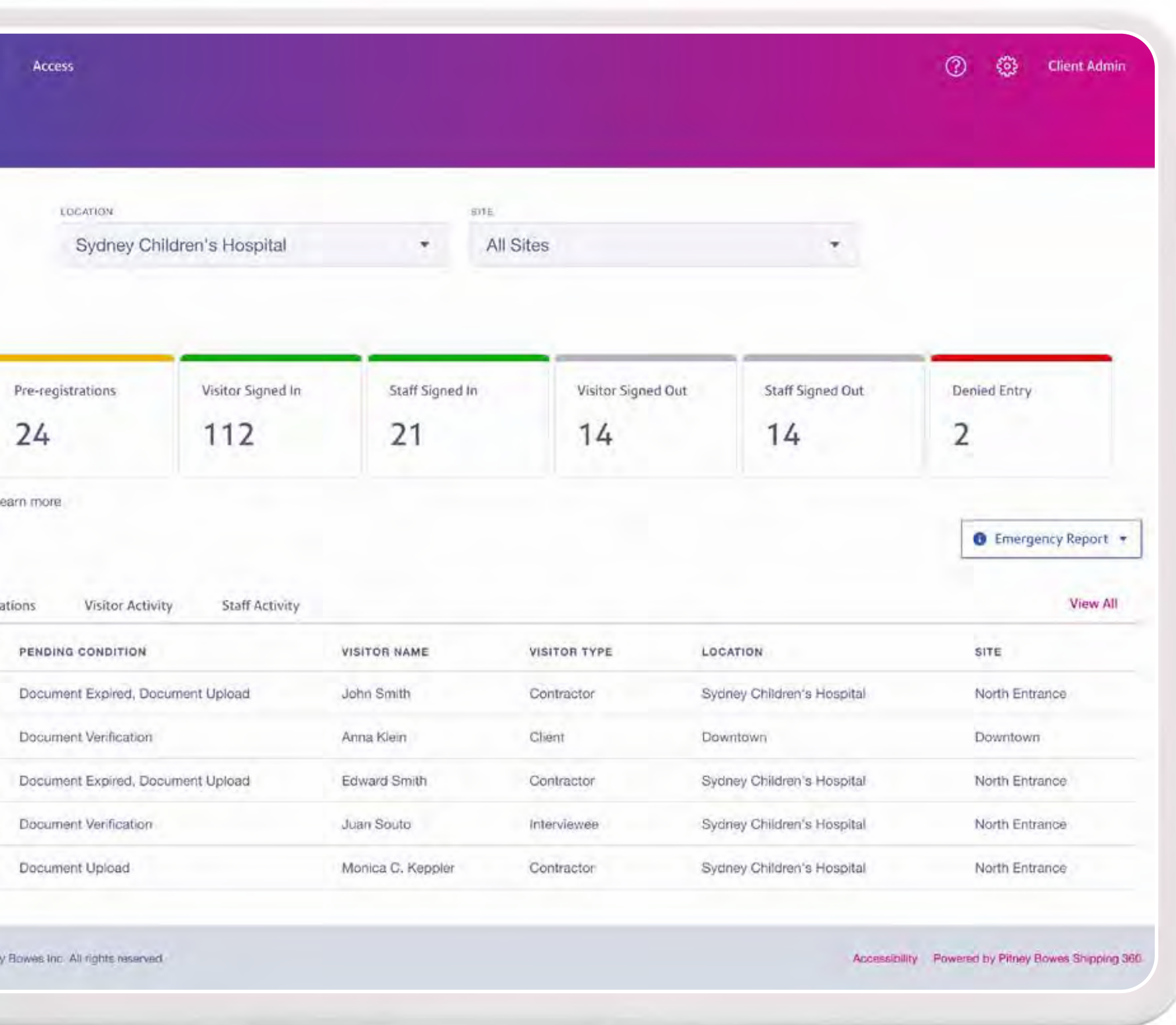
Zero touch access via QR code for staff and frequent visitors

Large screen with customisable graphics and appearance for brand consistency

Email and SMS notifications when a contractor or visitor arrives







# Intelligent technology for constantly changing requirements and back-end

Embracing new technology to help solve some of your biggest challenges as a business can not only enable new ways of working, but help your organisation accelerate its transformation journey and provide greater depth of capability and assurance.

## SAM is a digital tech whiz and can help drive transformation

SAM delivers a complete, real-time and data-driven view of all your people, visitors and contractors to help give you greater control and visibility.

SAM brings a high level of technical expertise, aligning with and supporting every requirement your IT teams have, helping reduce administrative burden and making access control more intelligent than ever.

SAM understands the rapidly evolving requirements of modern organisations and offers secure AWS (Amazon Web Services) cloud hosting and total compliance for more reliable data capture.







# Protecting your people, position and reputation through absolute control and compliance

New regulatory, compliance and health risks mean that protecting your people, position and reputation is critically important in a new hybrid world of work. To do so, you need an intelligent solution that can identify and manage every employee, visitor and contractor on site in real-time.

## SAM is available 24/7 to protect your people and reputation

SAM is always ready to help protect your people, position and reputation. Our entire system is totally customisable and SAM is compliance-led too, making it simple to control onsite and remote workplace access across all of your physical and digital locations.

SAM is a SaaS product, so will automatically update to include the latest features. SAM holds the digital keys to the building and all your systems to provide total visibility and data-driven access management to help ensure everyone entering your premises has the required level of certification and approval.

And SAM can help minimise health risks, drive increased security, ensure compliance and protect brand integrity while intelligently managing risk.

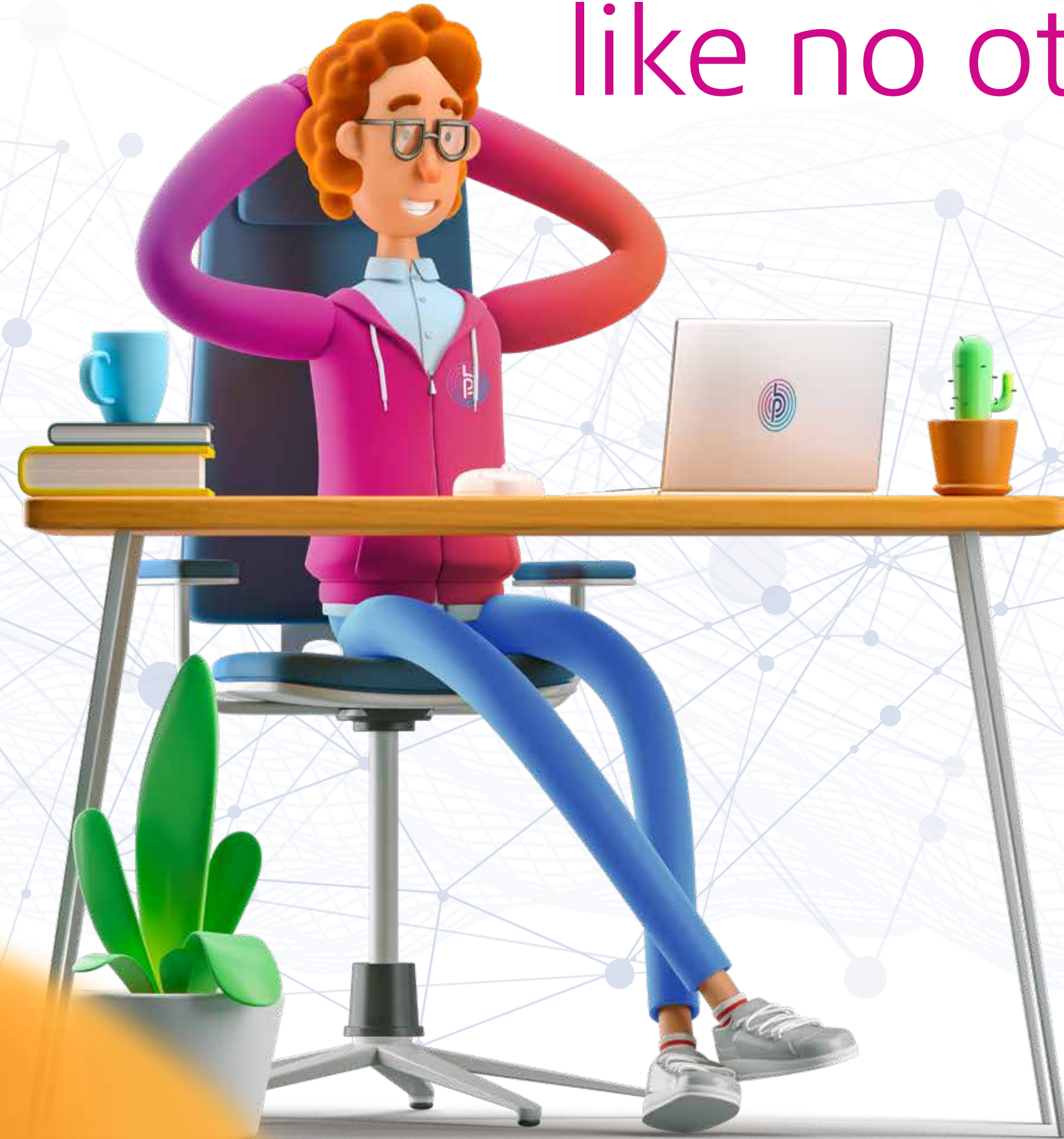


### SAM lets you:

- Manage who is on-site and for how long
- Know 100% that people on-site are entitled to be there
- Restrict access according to current recommendations and regulations
- Check everyone entering has all relevant approvals and certification
- Customise on-screen visitor information about policies and procedures



# Smart Access Management (SAM) like no other



## Seamless Experience



SAM creates a **welcoming, actively managed environment** for your authorised visitors. A single centralised control point lets you manage access for all your visitors, giving employees, contractors and guests a warm seamless experience and a welcoming environment – everywhere.

## Hybrid Working



SAM lets you manage the physical and virtual needs of today's hybrid workforce. Pre-registered regular visitors simply **check-in using a QR code** issued in advance or physically on arrival at a **large screen device**.

## Security



SAM protects your **people, premises and reputation** by giving you complete control over **data privacy, personal wellbeing and workplace safety**. Managers can remotely track visitor movements at any office in real time, helping staff feel secure knowing any strangers they see are authorised to be there and are on legitimate business.

## Intelligence



SAM's **intelligent technology** readily adapts to constantly **changing requirements** and back-end prerequisites. Trade up to a smart entry system that meets the rapidly evolving data-driven demands of modern organisations.

## Flexible



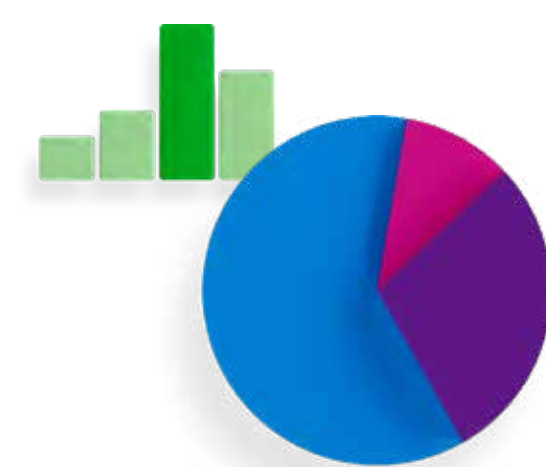
SAM's **flexible finance offerings** and configurations mean you get everything you need from software to devices, onboarding, maintenance and SLA. **All from one trusted supplier** and at **a single price point** that suits your needs and those of your business.

## Compliance



SAM allows you to **check and enforce** compliance measures governing data security, valid documentation and health & safety at work. Sensitive information is **securely stored in the cloud** while copies of essential **certifications** can be **checked in advance**. Front desk staff have fewer distractions helping them to focus on giving visitors a warm welcome.





# Smart Access Management (SAM) made affordable



SAM intelligent workplace entry services are available on flexible financial terms designed to suit every business size and requirement.

We work closely with you to configure SAM just the way you want it and provide the assurance of working with a single supplier to drive cost savings through a fixed payment plan with built-in flexibility to expand or change your requirements as your business grows.

We can offer a phased commercial agreement built around your needs.



## You can benefit from:



Direct cost savings to make it cheaper and easier than ever to leverage advanced Smart Access Management



Fixed payments and positive cash flow for greater long-term transparency and increased resilience



Immediate use of equipment and tech so you get a constant custodian for all your physical and digital spaces



The conservation of vital capital and preservation of credit to help ensure greater financial health of your business



More easily manageable off balance sheet debt to provide greater clarity and assurance



The ability to turn Capital Expenditure (CAPEX) into Operating Expenses (OPEX) for a more flexible configuration



Access to forward-looking, integrated technology that is future-proof and built to evolve around your needs as your business grows



The flexibility to expand and change as your business grows and requirements evolve



# Select the subscription level that fits your organisation

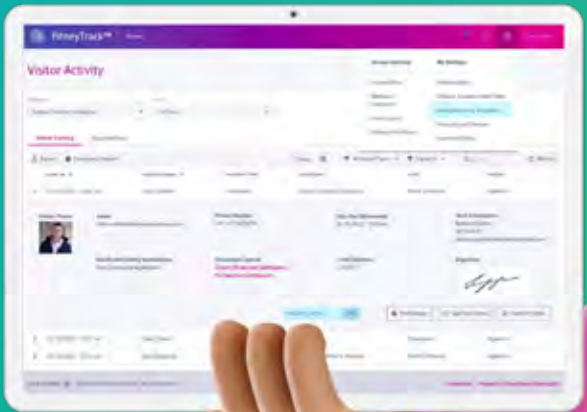
**SAM**

- ✓ Unlimited visitor & staff sign-in/out
- ✓ Contactless sign-in via QR code
- ✓ Frequent visitor sign-in
- ✓ Visitor health & safety info
- ✓ Blacklist visitors
- ✓ Visitor labels printing
- ✓ Visitor auto sign-out
- ✓ Email & SMS\* notifications
- ✓ User management
- ✓ Active directory integration
- ✓ Online dashboard & reports
- ✓ Emergency printouts
- ✓ Screen & settings customisation

\*SMS notification will incur extra charges per SMS.

**SAM Pro**

- ✓ As per **SAM**, plus:
- ✓ API availability/integrations
- ✓ Facial recognition
- ✓ Unlimited workflows
- ✓ Site management
- ✓ Email visitor NDA/declarations
- ✓ Set visitor limits



# Choose from different configurations





# Pitney Bowes Smart Access Management

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Inspiring confidence.

## Australia

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**[pitneybowes.com/au/smart-access-management](https://pitneybowes.com/au/smart-access-management)**

For more information, call or visit us online.