

DATA SHEET

Pitney Bowes Spectrum™ Business Services

ENTERPRISE ROUTING

POINT-TO-POINT CALCULATIONS – BY TIME OR DISTANCE



Summary

Calculate routes, determine points within a boundary and see how to get from one point to another in the fastest time possible.

OVERVIEW

The Pitney Bowes Spectrum Business Services Enterprise Routing provides precise information to individuals responsible for logistics, marketing and network performance. You can determine whether a specific address falls within a pre-defined coverage area or calculate the most efficient route between two points.

Benefits

- Map out efficient routes
- Set travel boundaries
- Identify gaps in service
- Target more effectively
- Determine service eligibility
- Reduce shipping costs

As part of Pitney Bowes Spectrum Business Services, Enterprise Routing combines data quality, location intelligence and sophisticated algorithms to streamline decision making across the enterprise.

Miles or Minutes Functionality

By transforming addresses into precise latitudes and longitudes, you can automatically calculate the distance between two points in terms of time or distance. The Pitney Bowes Spectrum Business Services Enterprise Routing calculates both: an isochrone is an area that can be traversed in a given amount of time, while the isodistance represents the points that are within a certain distance, such as miles or kilometers.

Nearly every industry must make decisions based on time or distance between two points. With the Pitney Bowes Spectrum Business Services Enterprise Routing, you can:

- Identify market penetration in areas around specific stores or branches
- Establish sales, risk or rating territories from coast to coast

- Target marketing based on proximity to specific outlets
- Identify the nearest service providers
- Determine if a prospect lives within your coverage areas
- Calculate the most efficient driving routes

Travel Boundaries

How far are you or your customers willing to go? 'Create Travel Boundary' is a tool that allows you to create polygons corresponding to precise isochrone or isodistance calculations. In addition to the information needed for targeting and service eligibility, this tool provides insights that can lead to a competitive advantage.

- Return Holes: identify areas within your geography that cannot be reached within the desired time or distance
- Identify Islands: conversely, you can identify pockets that fall outside your traditional boundaries that can be reached within a desired time or distance

Get Directions

'Get Travel Directions' is a tool that returns routing information for two distinct points or for multiple points, accessing up-to-date databases for the specific countries you select.

For companies, this point-to-point optimization helps reduce the costs of fuel, maintenance and

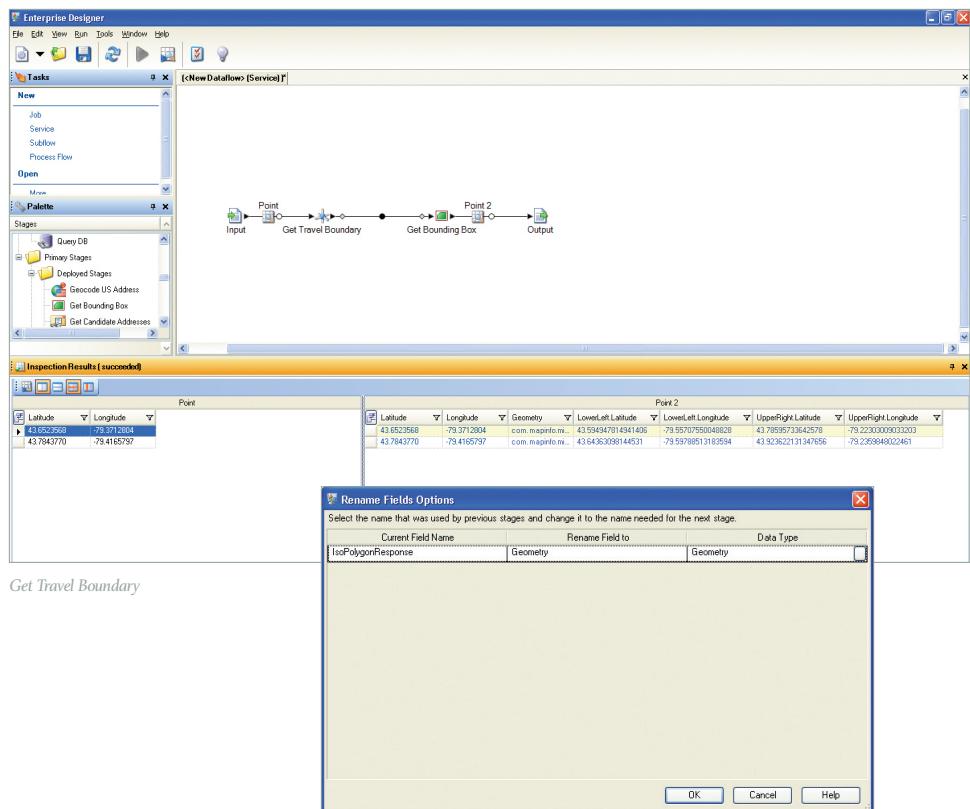
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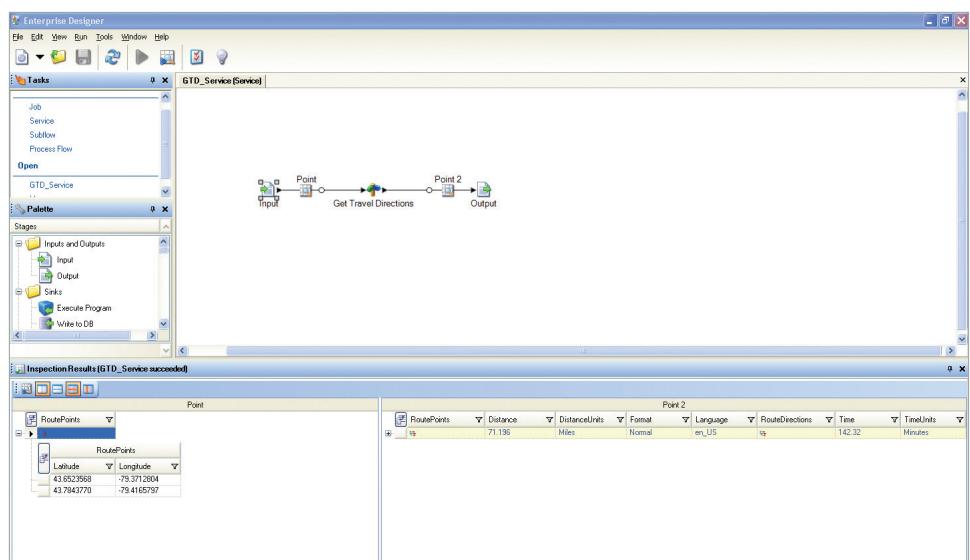
Enterprise Routing

Key Features

- Get Travel Boundary – allows you to obtain polygons corresponding to isochrones or isodistance calculation
- Get Bounding Box – Returns data in the form of a bounding box made up of two points
- Get Travel directions – Allows you to route from one point to another point or from one point to multiple other points
- Is Within Boundary – Takes latitude/longitude coordinates, as well as polygon information and determines whether the point represented by the latitude and longitude is in that polygon



Get Travel Boundary – Rename Fields



Get Travel Directions Inspection

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Enterprise Routing

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PITNEY BOWES BUSINESS INSIGHT

With the industry's most comprehensive set of solutions for maximizing the value of customer data, Pitney Bowes Business Insight helps organizations more effectively locate, connect with and communicate to their customers in today's global markets.

 **Pitney Bowes**
Business Insight

manpower, while shortening overall delivery times. For customers, it provides easy-to-understand information that can be accessed through your own Web site.

- Simplify logistics
- Determine accurate delivery costs
- Load trucks in a last-in, first-out order
- Set realistic expectations
- Save time and money

Point-in-Polygon Analysis

The 'Within Boundary' component takes latitude and longitude coordinates and instantly determines whether a specific point is within a pre-defined boundary. Depending on your business needs, boundaries can coincide with:

- Flood zones
- Rating territories
- Sales territories
- Individual store markets
- Congressional districts
- Other business-specific zones

User-Friendly Functionality

This service combines innovative data quality functions and analytics in a single, service-oriented architecture that seamlessly integrates into business operations. You can set default settings through a centralized Management Console, while making it easy for business units to customize output for their precise needs. You can even integrate in-house data, including customer records and network locations, and run analysis in batch or real-time mode.

An Essential Component of the Pitney Bowes Spectrum Technology Platform

The true value data brings to your organization is reflected in the many ways it can advance your overall goals and objectives: increased profits; more efficient operations; and stronger customer relationships. That's why Pitney Bowes provides you with a broad spectrum of mission-critical components and applications – all on a single platform.

For more information, call us today at
800-327-8627 or visit www.pbinsight.com.

The Pitney Bowes Spectrum™ Solutions and Business Services

Spectrum Enterprise Data Quality Solution

- Address Now
- Advanced Matching
- Universal Addressing
- Data Normalization
- Universal Name

Spectrum Enterprise Location Intelligence Solution

- Enterprise Geocoding
- Enterprise Location Intelligence
- Enterprise Routing

Spectrum Enterprise Data Integration Solution

- Data Services for Oracle
- Data Services for Siebel
- Data Services for SFDC
- Data Services for SAP
- Sagent Dataflow

Spectrum Enterprise Data Governance Solution

- Profiler Plus
- Monitor Plus

Spectrum Business Services

- Enterprise Routing
- Global Sentry
- Enterprise Tax Management
 - > Sales & Use
 - > Payroll
 - > Personal Property
 - > Insurance Premium Tax
- Business Application Connectors
 - > Data Quality Connector for:
 - MySAP CRM v.5.0, v.6.0
 - MySAP ERP v.5.0, v.6.0
 - Siebel Enterprise Apps v.7.8, v.8.0
 - Siebel Industry Apps v.7.8, v.8.0

Spectrum OnDemand