

pitney bowes



Print Solutions

A trusted partner for modern print solutions

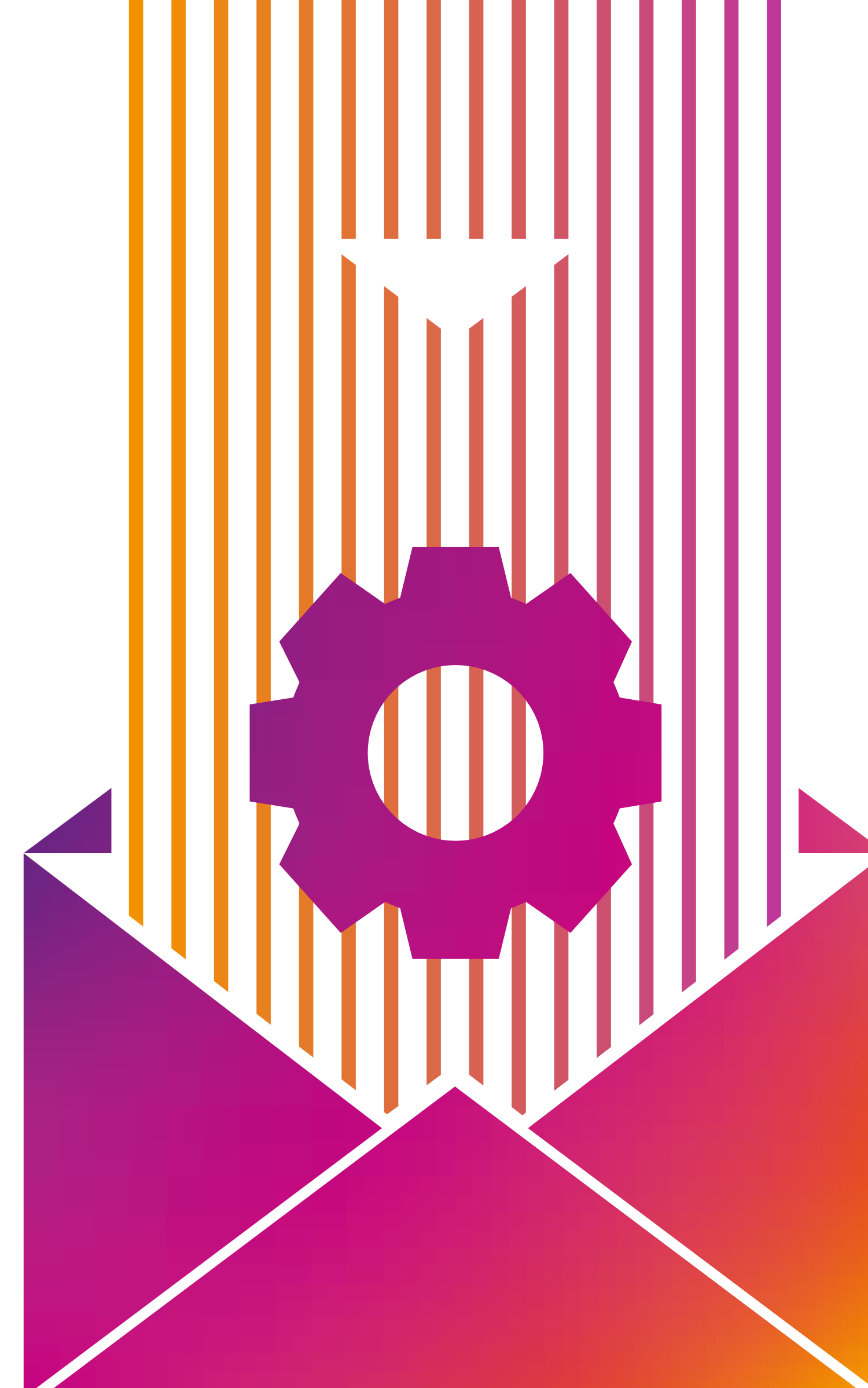


Today, there are far better ways to manage documents and printing than the traditional setup many businesses are still using. Solutions that make it easy for people to digitise and print documents securely from anywhere, and don't cost the earth.

It's why businesses are turning to Pitney Bowes. With services like document management and Follow Me printing, we're more than a hardware vendor. We help companies to become more sustainable and reduce wastage through document automation and centralised printing solutions.

And because we're a single point of contact for all your printing and document needs, it's easy to stay in total control of your print solution – as well as your costs.








Read on to find out more.



The challenges you face

A surprising number of organisations still run the print solutions they've always had – multiple printers around the office, a variety of makes and models and maintenance contracts, and systems that are mostly unmonitored.

In practice, it means you're probably facing several of the following challenges:

-  Complex operations resulting from a combination of hardware makes and models
-  Difficulty monitoring spending on print across the organisation
-  Unnecessary waste, which impacts on budgets across the organisation
-  Issues meeting/reporting for regulations and compliance requirements
-  Reputational challenges with regards to sustainability
-  Restrictions on how productive and efficient your workforce can be
-  Slow processing and sharing of documents coming into the organisation

It's time for a new way of working.



The Print Solutions portfolio

We provide businesses with access to a wide range of printing and document management services, delivered through a portfolio of dedicated printers, multifunction devices, and advanced software. It's all available in the combination that works for you – separately or as a single solution.

Follow Me Printing enables your teams to print wherever they want, in a secure, controlled and efficient way. No more pressing print and rushing to the printer to intercept confidential information, or wasting paper with items that are never collected.

The **Document Management System (DMS)** enables you to digitise paper documents and simplify your processes. It runs on automation, which means documents will always get to the right place, quickly and securely.

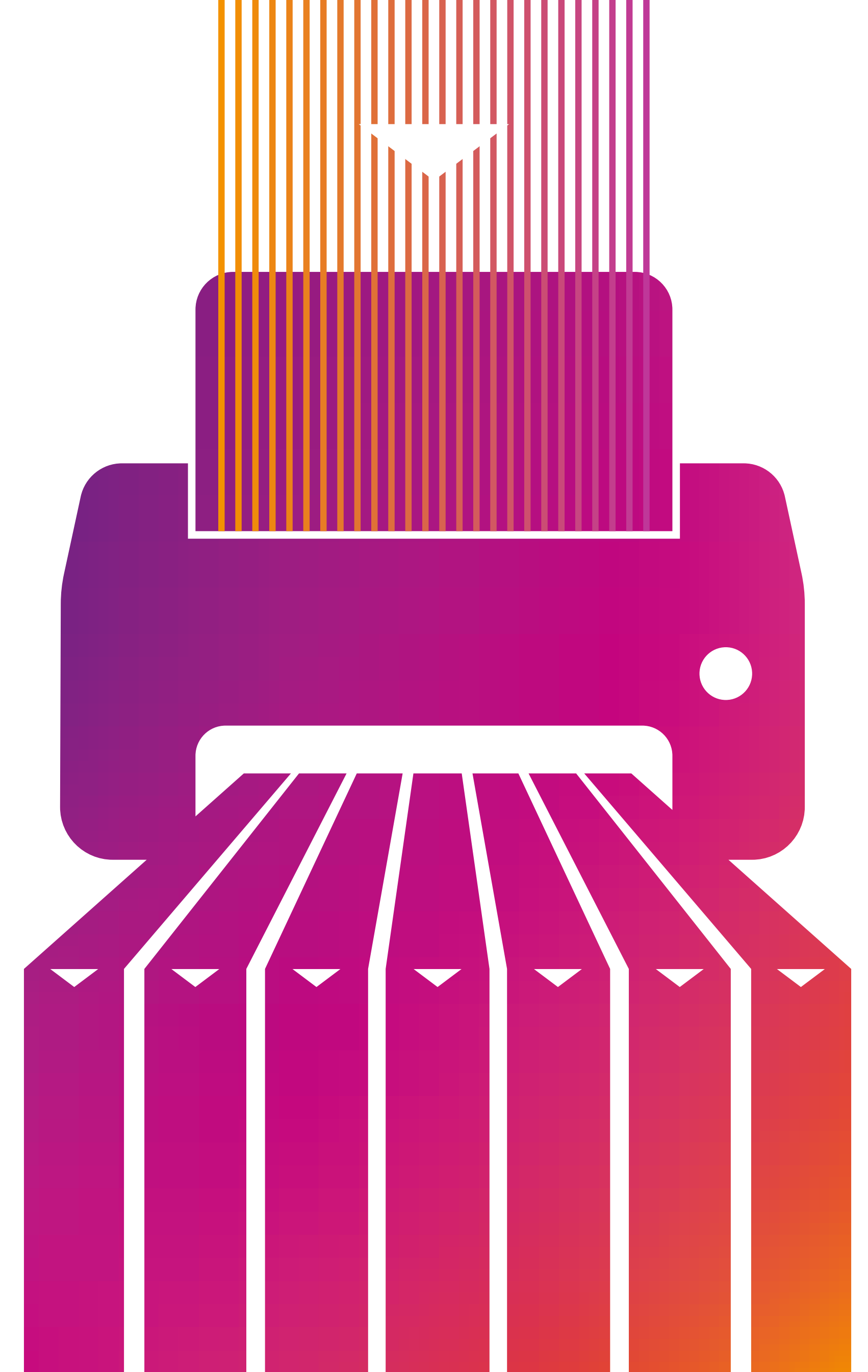
Got a preferred device or manufacturer?

We have strategic partnerships with all the main hardware providers, including Ricoh, Konica Minolta, Brother and Kodak Scanners, so we can create the right solution for you.

RICOH

 **KONICA MINOLTA**

brother



The benefits of better print management

We go beyond delivering hardware to support businesses who want to improve the way they manage documents and printing.

More control

- See who is printing, and how much. Whether it's managers or finance teams, anyone who needs it can access a centralised view of your consumable costs.

Better security and compliance

- By enabling printing only when the user is next to the device, you can prevent sensitive documents being seen by others. And by creating digital versions from physical assets, with defined processes, you can reduce the risk of error sharing.
- Improve compliance with document audit trails, whether it's a paper or digital asset.

Improved sustainability

- Reduce the number of paper documents being printed, without affecting productivity or operations, by encouraging users to scan documents and use digital versions.

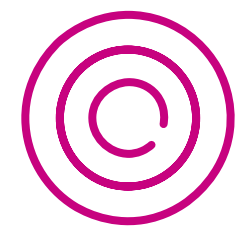
Greater efficiency

- Increase productivity and save time across the company, by automating processes and getting more documents to the right person, more quickly.

Other benefits include:

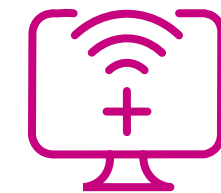
- **Reduce wastage in paper and ink** by reducing duplicate printing, and through admin-level controls, for example to only allow black and white printing.
- **Reduce the pressure on IT support teams** with a solution that we'll help you manage – for example by automatically sending you toner when you're low.
- **Reduce the amount of office space dedicated to printing** by enabling centralised printing and layouts that support modern working practices, like hot-desking.

A unique solution for your business



Integrated

We are a single point of contact to help you manage all the elements of your solution – software, hardware, servicing, licencing, and financing – throughout your contract period, and as your needs change.



Flexible

From intelligent software solutions to the latest (and constantly updating) hardware, we'll make sure your business is fit for the challenges it faces. And we'll flex with you – updating the components of your solution as your needs change.



Faster financing and full management

All our solutions are backed by a unique finance option, managed via our inhouse finance company. We can tailor bespoke and flexible agreements for exactly what you need, without having to use a third party finance company. We only need to do limited credit checks, and we can work with any limited company that's active with Companies House. It means you'll be up and running quickly, and on your terms.



Trusted

Pitney Bowes has been serving customers for over 100 years, and we've always been seen as a safe pair of hands. Today, we work with over 100,000 organisations, many of them longstanding customers.



Personal

You'll get a dedicated team who'll work with you to understand your specific business challenges and support you on every step of the process. We're hands-on, and make sure your solution delivers exactly what you need. Full service cover included.

Throughout your contract, you'll have a dedicated team on hand to support you and keep your equipment in good working order, including full service cover and automatic toner replacement when you're running low. And there are no separate charges for this – you pay only for what you print.

Just some of the ways we take the worry out of setting up and managing a modern print solution.

Case study:

School chooses Pitney Bowes to help them better manage documents and printing.

From worksheets to class reports – a lot of printing happens in schools. This school wanted to better manage documents, and reduce wastage by avoiding duplicate printing, as well as reduce the costs associated with high printer usage, from hardware to consumables. The school finance team also wanted to be able to centrally monitor print usage, and have more flexible finance options available to them.

The school choose Pitney Bowes for Follow Me Printing and Document Management System (DMS).

- Follow Me Printing enabled staff to choose the right printer for the job – and to only release the items they needed, when they needed them. No more getting distracted and printing multiple times.
- DMS enabled the school to digitise documents to make them more widely available without the need to create large volumes of physical copies.

Together, the solution enabled the school to:

- Increase efficiency and staff productivity by automating scanning processes.
- Better control the cost of printing with savings on consumables.
- Improve security and better meet its compliance obligations with better processes for managing and printing sensitive information.
- Meet its sustainability targets by reducing its environment footprint.





Ready to take the first step?

Get in touch in the way that works best for you.

Website

www.pitneybowes.co.uk/print_solutions

Call

0800 748 639

Email

sales.enquiries@pb.com

