



## 2023 USPS® rates\*

| First-Class Mail®                         | Retail rate | Pitney Bowes rate |  |  |
|---|-------------|-------------------|--|--|
| First Class Letter – up to 1 ounce        | \$0.66      | \$0.63            |  |  |
| First-Class Flat - up to 1 ounce          | \$1.35      | \$1.35            |  |  |
| Each additional ounce (letters and flats) | \$0.24      | \$0.24            |  |  |
| Postcard                                  | \$0.51      | \$0.51            |  |  |

| Priority Mail®                      | Retail rate   | Pitney Bowes rate | te Savings           |  |
|-------------------------------------|---------------|-------------------|----------------------|--|
| Zone 1, 1lb                         | \$9.35        | Less than \$7.64  | >\$1.60 (17%)        |  |
| Zone 1, 5lbs                        | \$11.90       | Less than \$8.74  | >\$1.65 (16%)        |  |
| Zone 1, Cubic Tier 0.5, up to 20lbs | up to \$23.15 | Less than \$8.74  | up to >\$14.41 (62%) |  |
| Priority Mail® Flat Rate            |               |                   |                      |  |
| Flat Rate Envelope                  | \$9.65        | Less than \$8.05  | >\$1.60 (17%)        |  |
| Legal Flat Rate Envelope            | \$9.95        | Less than \$8.35  | >\$1.60 (16%)        |  |
| Medium Flat-Rate Box                | \$17.10       | Less than \$14.75 | >\$2.35 (14%)        |  |
| Large Flat-Rate Box                 | \$22.80       | Less than \$19.90 | >\$2.90 (13%)        |  |

| USPS Ground Advantage    | Retail rate | Pitney Bowes rate | Savings      |
|--------------------------|-------------|-------------------|--------------|
| Zone 1, 1– 4 oz.         | \$4.75      | \$3.59            | \$1.16 (24%) |
| Zone 1, 5 – 8 oz.        | \$5.40      | \$3.99            | \$1.41 (26%) |
| Zone 1, 9 – 12 oz.       | \$6.15      | \$4.62            | \$1.53 (25%) |
| Zone 1, 13 to 15.999 oz. | \$7.60      | \$5.85            | \$1.75 (23%) |
| Zone 1, 1lb              | \$7.60      | \$6.47            | \$1.13 (15%) |
| Zone 1, 5lbs             | \$10.20     | \$7.57            | \$2.63 (26%) |

| Other Package and Shipping Services     | Retail rate | PB rate |
|---|-------------|---------|
| Media Mail (single piece, up to 1 lb.)  | \$3.92      | \$3.92  |
| Library Mail (single piece up to 1 lb.) | \$3.72      | \$3.72  |
| Priority Mail Express (Zone 1, 1 lb.)   | \$29.20     | \$25.25 |
| Priority Mail Express (FR Envelope)     | \$28.75     | \$24.90 |

| Mailing Extra services            |         |  |  |  |
|-----------------------------------|---------|--|--|--|
| Certified Mail™                   | \$4.35  |  |  |  |
| Return Receipt – Electronic (eRR) | \$2.20  |  |  |  |
| Return Receipt – Retail           | \$3.55  |  |  |  |
| Restricted Delivery               | \$11.45 |  |  |  |

## Ways to save

With your Pitney Bowes sending device or PitneyShip® software, you save 3 cents on every letter you send vs. using stamps.

Save \$1.35 on every piece of Certified Mail. Electronic Return Receipt (E-RR) offers the same benefits of the traditional "Green Card" without the need for manual processing. With E-RR, all signatures are stored digitally for easy retrieval when needed.

Switch from meter tapes to USPS shipping labels and automatically save with discounts on Priority Mail, Priority Mail Express, and Ground Advanatge. Log into PitneyShip online to print and save. Ask your account manager how the PitneyShip Cubmakes it even easier.

PitneyShip saves you even more with special Pitney Bowes discounts on Priority Mail. Our USPS partnership delivers you the best rates - rates that are so low that we can't publish them. PitneyShip also unlocks special Cubic pricing for smaller packages that weigh up to 20 lbs.

Consider USPS Ground Advantage for packages weighing less than a pound. Ground Advantage offers significant savings vs. other shipping services from the major carriers. Its 2-5 day delivery offers another affordable alternative to ground services for packages up to 70lbs.

\*Effective July 9, 2023

## Your USPS® savings are built-in with Pitney Bowes

Here's how one customer **saved over \$139.38 in one month**\* by switching from meter tapes to USPS shipping labels with PitneyShip and PitneyShip Pro.

|                         |          |      |               |            | l        |              |           | 1                     |
|-------------------------|----------|------|---------------|------------|----------|--------------|-----------|-----------------------|
| First-Class Mail®       |          |      |               |            |          |              |           |                       |
|                         | Weight   | Zone | Retail rate   | PB rate    | # pieces | Retail total | PB total  | F:+ Cl-               |
| First-Class letter      | 1 oz.    | na   | \$0.66        | \$0.63     | 80       | \$52.80      | \$50.40   | First-Cla<br>Mail sav |
| First-Class letter      | 3 oz.    | na   | \$1.14        | \$1.11     | 20       | \$22.80      | \$22.20   |                       |
| Certified Return Receip | ot 1 oz. | na   | \$8.56        | \$7.18**   | 23       | \$196.88     | \$165.14  | \$34.74               |
| TOTAL                   |          |      |               |            |          | \$272.48     | \$237.74  |                       |
| Priority Mail®          |          |      |               |            |          |              |           |                       |
|                         | Weight   | Zone | Retail rate   | PB rate*** | # pieces | Retail total | PB total  | Driority              |
| Flat-rate envelope      | 1 lb.    | 2    | \$9.65        | <\$8.05    | 10       | \$96.50      | <\$80.50  | Priority              |
| Medium flat-rate box    | 1 lb.    | 1    | \$17.10       | <\$14.75   | 11       | \$188.10     | <\$162.25 | savings:              |
| Mid-sized box           | 5 lb.    | 4    | \$14.05       | <\$10.27   | 3        | \$42.15      | <\$30.81  | >\$53.1               |
| TOTAL                   |          |      |               |            |          | \$326.75     | <\$273.56 |                       |
| Priority Mail® Expres   | SS       |      |               |            |          |              |           | Priority              |
|                         | Weight   | Zone | Retail rate   | PB rate    | # pieces | Retail total | PB total  | Express               |
| Flat-rate envelope      | 2 lb.    | 1    | \$28.75       | \$24.90    | 2        | \$57.50      | \$49.80   | \$7.70                |
| TOTAL                   |          |      |               |            |          | \$57.50      | \$49.80   | 77.70                 |
| USPS Ground Advan       | tage     |      |               |            |          |              |           |                       |
|                         | Weight   | Zone | Major Carrier | PB rate    | # pieces | Retail total | PB total  | Ground<br>savings:    |
| Package                 | 14 oz.   | 1    | \$12.10 ****  | \$5.85     | 7        | \$84.70      | \$40.95   |                       |
| TOTAL                   |          |      |               |            |          | \$84.70      | \$40.95   | \$43.75               |

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Mail 19

Mail savings:

Advantage

<sup>\*\*\*</sup>Carrier rate based on published zone 1, 1lb rate delivered to commercial address.



Grand total monthly savings: >\$139.38

<sup>\*</sup>Information based on July 9, 2023 USPS rates

<sup>\*\*</sup>Savings based on using Return Receipt Electronic with PitneyShip Pro

<sup>\*\*\*</sup> Special Pitney Bowes rate that is lower than published Commercial pricing, so we can't publish it. Price is automatically selected in PitneyShip and SendPro software.