



# 2021 USPS® rates\*

First-Class Mail®	Retail rate	SendPro® rate
First Class Letter – up to 1 ounce	\$0.55	\$0.51
First-Class Flat - up to 1 ounce	\$1.00	\$1.00
Each additional ounce (letters and flats)	\$0.20	\$0.20
Postcard	\$0.36	\$0.36

Priority Mail®	Retail rate	SendPro rate	Savings
Flat-Rate Envelope	\$7.95	\$7.40	\$0.55 (6.9%)
Small Flat-Rate Box	\$8.45	\$7.90	\$0.55 (6.5%)
Medium Flat-Rate Box	\$15.50	\$13.75	\$1.75 (11.3%)
Large Flat-Rate Box	\$21.90	\$19.30	\$2.60 (11.9%)
1 lb., Zone 1/2	\$7.70	\$7.16	\$0.54 (7.0%)
10 lbs., Zone 4	\$21.20	\$12.65	\$8.55 (40.3%)

Priority Mail Express®	Retail rate	SendPro rate	Savings
Flat-Rate Envelope	\$26.35	\$22.75	\$3.60 (13.7%)
Legal Flat-Rate Envelope	\$26.50	\$22.95	\$3.55 (13.4%)
Padded Flat Rate Envelope	\$26.95	\$23.25	\$3.70 (13.7%)

First-Class Package Service (Zone 1/2)	Retail parcels	SendPro rate	Savings
1– 4 oz.	\$4.00	\$3.01	\$0.99 (24.8%)
5 – 8 oz.	\$4.80	\$3.46	\$1.34 (27.9%)
9 – 12 oz.	\$5.50	\$4.04	\$1.46 (26.5%)
13 to 15.999 oz.	\$6.25 (only up to 13 oz.)	\$5.19	\$1.06 (17.0%)

Other Shipping Services	
Media Mail (single piece, up to 1 lb.)	\$2.89
Library Mail (single piece up to 1 lb.)	\$2.75
Parcel Select (Zone 1/2, up to 1 lb.)	\$7.01
Retail Ground (Zone1/2, up to 1 lb.)	\$7.70

Extra services	
Certified Mail™	\$3.60
Return Receipt – Electronic (eRR)	\$1.75
Return Receipt – Retail	\$2.85
Restricted Delivery	\$9.15

\*Effective January 24, 2021

## Ways to save

With your Pitney Bowes sending device or SendPro® Online, you automatically **save 4 cents on every letter** you send vs. First Class retail stamps.

Seamlessly access **USPS Commercial Base discounts up to 40.3%** by printing USPS shipping labels (IMpb) from the shipping app on your device or by using SendPro Online.

Avoid the additional ounce increase on First-Class letters by reducing the weight of your envelopes. Explore duplex printing (printing on both sides of a page) and/or eliminate expensive inserts by adding messaging directly to your document.

Take advantage of **postal discounts on mailings of 500 letters or more**. Presort/automation rates give you the same discounted rate for letters up to 3.5 ounces. Qualify for these discounts with Pitney Bowes software, Mailstream on Demand outsourced print to mail service, or Pitney Bowes Presort Services.

**Certified Mail with Electronic Return Receipt (E-RR)** offers the same benefits of the traditional “Green Card” without the need for manual processing. With E-RR all signatures are stored digitally and you **save \$1.10 per piece**.

Learn more at [pb.com/postalinfo](https://pb.com/postalinfo)

# Your USPS® savings are built in with SendPro®

Here's how one customer **saved almost 14% in one month\*** by switching from USPS retail rates to SendPro.

First-Class Mail®							
	Weight	Zone	Retail rate	SendPro rate	# pieces	Retail total	SendPro total
First-Class™ letter	1 oz.	na	\$0.55	\$0.51	50	\$27.50	\$25.50
First-Class™ letter	3 oz.	na	\$0.95	\$0.91	20	\$19.00	\$18.20
First-Class™ postcard	1 oz.	na	\$0.36	\$0.36	100	\$36.00	\$36.00
<b>TOTAL</b>						<b>\$82.50</b>	<b>\$79.70</b>
Priority Mail®							
	Weight	Zone	Retail rate	SendPro rate	# pieces	Retail total	SendPro total
Flat-rate envelope	1 lb.	2	\$7.95	\$7.40	2	\$15.90	\$14.80
Medium flat-rate box	1 lb.	1	\$15.50	\$13.75	12	\$186.00	\$165.00
Mid-sized box	10 lb.	4	\$21.20	\$12.65	2	\$42.40	\$25.30
<b>TOTAL</b>						<b>\$244.30</b>	<b>\$205.10</b>
Priority Mail® Express							
	Weight	Zone	Retail rate	SendPro rate	# pieces	Retail total	SendPro total
Flat-rate envelope	2 lb.	1	\$26.35	\$22.75	2	\$52.70	\$45.50
<b>TOTAL</b>						<b>\$52.70</b>	<b>\$45.50</b>
First-Class™ Package Service							
	Weight	Zone	Retail rate	SendPro rate	# pieces	Retail total	SendPro total
Package	13 oz.	1	\$4.80	\$3.46	7	\$33.60	\$24.22
<b>TOTAL</b>						<b>\$33.60</b>	<b>\$24.22</b>

First-Class Mail savings: **\$2.80**

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Priority Mail savings: **\$39.20**

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Priority Mail Express savings: **\$7.20**

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First-Class Package Service savings: **\$9.38**

**Grand total monthly savings: \$58.58**

\*Information based on 2021 USPS rates

