



#### Client Success Services | Consultancy

# Achieve operational excellence through expert guidance.

## Accelerate ROI, improve outcomes and sustain your competitive edge.

Tailored to your unique needs, Pitney Bowes Client Success Services helps you optimize your transactional mail assets and realize tangible results. Our consultancy, insight and implementation services are designed to positively affect your bottom line.

Consultancy services give you access to experts who work with you to assess, recommend and implement solutions that help you reach and sustain operational excellence. They help you design a roadmap for the continuous improvement of your technology, people and process.

## We combine rich experience with leading-edge methodologies.

Our consultants have successfully run their own operations by using industry best practices and continuous improvement tools. They're trained in lean Six Sigma and Continuous Improvement (CI) methodologies and understand how to maximize efficiency and eliminate waste. Our consultants will help you:

- Increase productivity.
- Create robust return on investment.
- Identify new value propositions.
- Transform your culture for sustained excellence.



For more information, visit us online: pbi.bz/ClientSuccess



## Rely on the unique value of Pitney Bowes.

Pitney Bowes Client Success Services combine:

- Deep experience in managing transactional print and mail operations.
- Intimate knowledge of leading-edge technologies and solutions that offer optimum value.
- Mastery in the use of methodologies like Six Sigma, lean manufacturing and other disciplines that drive greater efficiency.
- Rich skills in change management and continuous improvement processes that enable you to compete in a changing environment.

We understand what it takes to lead a performance transformation and how to apply the most effective tools and methodologies. Our in depth knowledge, skills and experience in document communications, transactional operations and mail processing, allows you to optimize your technology, people and processes.

#### We're here to help you navigate the complex world of commerce.

In everything we do, Pitney Bowes Client Success delivers accuracy and precision to help you drive meaningful impact. Our comprehensive coverage, innovative methodology and unparalleled knowledge help clients navigate the complex and always evolving world of commerce. By working together, we'll help you achieve more with your existing operations.

#### Improve your business outcomes with Client Success consultancy services.

Client Success consultancy services help you achieve and sustain operational success through a series of tangible activities. Offered at every level of your business—technology, work cell, site or enterprise-wide. We help you:

- Define desired business outcomes.
- Create ROI benchmarks and metrics to quantify results.
- Identify value creation opportunities and disruptive propositions that are unique to your operation or organization.
- Transform your culture through methodologies that improve your productivity and overall business performance, as well as through continuous improvement projects and processes.

### We're here to help.

To find out how Client Success Performance Data Optimization can help your organization, visit us online at: pbi.bz/ClientSuccess



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