



Shipping & Mailing

Client Success Services | Performance and Productivity Programs

Production data insights accelerate time-to-business results.

Improve business outcomes by harnessing your production data.

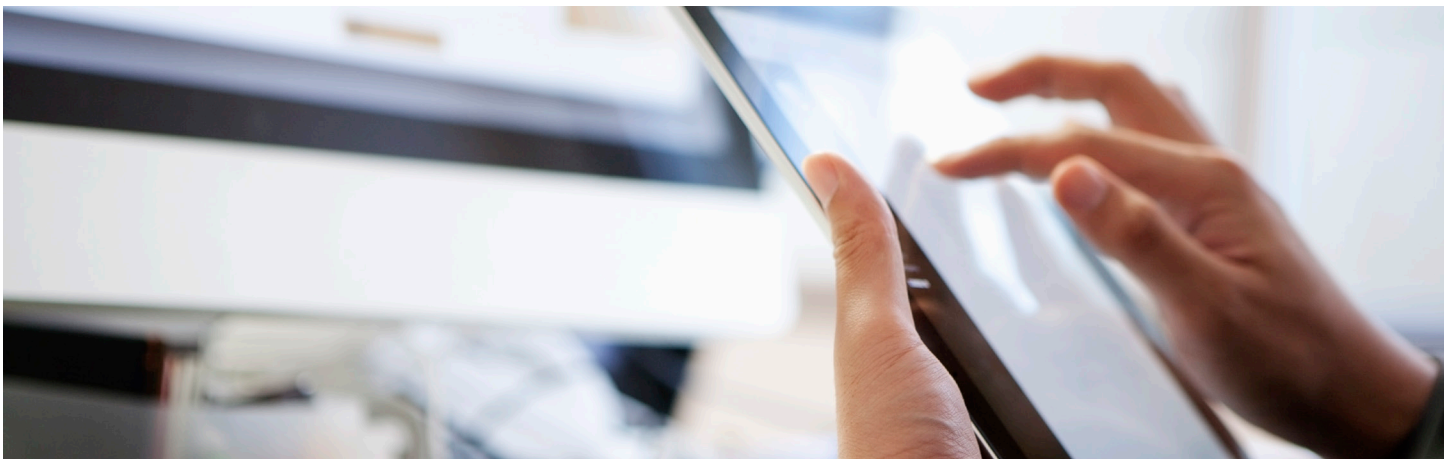
Tailored to your unique needs, Pitney Bowes Client Success Services helps you maximize your transactional mail assets and realize tangible results. Our consultancy, insight and implementation services are designed to positively affect your bottom line.

Our Performance and Productivity Programs produce insights and positive transformative change by enabling you to aggregate, analyze and act upon your own production data.

Take actions that address your unique challenges.

Our skilled analysts, highly experienced in production mail processes and technology, work with you to establish how to best optimize your business results. Performance and productivity programs help you:

- Capture all relevant data analytics from your transactional mail operation.
- Identify potential improvements in processes and ways to optimize the performance of your business.
- Create data-driven action plans based specifically on your environment and needs.
- Positively impact your bottom line.



For more information, visit us online: pbi.bz/ClientSuccess



Accelerate time-to-results with Client Success Services.

In our performance and productivity programs, and across all our Client Success Services, Pitney Bowes offers a unique blend of knowledge, skills, experience all within a culture of teamwork.

Our team understands what it takes to lead a performance transformation and how to apply the most effective tools and methodologies. Our in-depth knowledge, skills and experience in document communications, transactional operations and mail processing enables you to optimize your technology, people and processes.

We're here to help you navigate the complex world of commerce.

In everything we do, Pitney Bowes Client Success delivers accuracy and precision to help you drive meaningful impact. Our comprehensive coverage, innovative methodology and unparalleled knowledge help clients navigate the complex and always evolving world of commerce. By working together, we'll help you achieve more with your existing operations.

Better monitor and manage your operations with Pitney Bowes Client Success.

Our Performance and Productivity Programs include a series of tangible

activities offered at different levels of your business—technology, work cell, site or enterprise-wide. These include:

- **Leadership training:** Create meaningful actions based on lean manufacturing and continuous improvement methodologies designed to positively impact your bottom line.
- **KPI dashboard:** With relevant data, intelligently manage and monitor technology, people and process with the development of a key performance indicator measurement tool.
- **Operator analysis:** Enable improvements in operator and process efficiencies, higher levels of productivity, less employee turnover and higher quality output.
- **Changeover analysis:** Reveal performance improvement potential across quality controls, SLA attainment and reduction of processing costs.
- **Overall Equipment Effectiveness (OEE):** Capture and utilize Pitney Bowes equipment data-to-report OEE by machine, thus breaking down all performance metrics, losses, defects, throughput and capacity challenges.

We're here to help.

To find out how Client Success Performance and Productivity Programs can help your organization: visit us online at: pbi.bz/ClientSuccess



United States
37 Executive Drive
Danbury, CT 06810