Pitney Bowes

Price Book
MPA # ADSPO11-00000411-7

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Postage Meter Rental	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
Maintenance	Included in Rental Price

PCN	Description	Price Per Month	Price Per Quarter
~~P700~~	~~DM100 Meter~~	~~$ 30.00~~	~~$ 90.00~~
~~P7L1~~	~~DM200L Meter~~	~~$ 30.00~~	~~$ 90.00~~
K7M0	Mailstation 2 Meter	$ 17.00	$ 51.00
PR00	DM125 Meter	$ 30.00	$ 90.00
PRL1	DM225 Meter	$ 30.00	$ 90.00
1M00	Green DM Series Meter Mid Vol	$ 50.00	$ 150.00
1W00	Connect+ Meter Mid Vol	$ 50.00	$ 150.00
1W00	Connect+ Meter High Vol	$ 70.00	$ 210.00
1M00	Green DM Series Meter High Vol	$ 70.00	$ 210.00
G900	DM400/DM475 Meter	$ 35.00	$ 105.00
1R0T	DI2000 METER	$ 99.00	$ 297.00

Mailing Systems, Ultra Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP
M0L2	Mailstation 2 with 2lb scale	425	236.34	45%	included	included	N/A
M0L5	Mailstation 2 with 5lb scale	745	413.09	45%	included	included	N/A

Mailing Systems, Low-Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENACE *	Annual Maintenance Years 2-5	% OFF MSRP
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	$0.00	$0.00	0%	n/a	n/a	
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	$595.00	$330.27	44%	n/a	n/a	
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	$1,495.00	$830.22	44%	n/a	n/a	
1FA4	Accounting Options	Budget Manager: Dept Acct	$2,495.00	$1,385.72	44%	n/a	n/a	
1FA5	Accounting Options	Budget Manager: Cost Mgmnt	$2,995.00	$1,663.47	44%	n/a	n/a	
1FA7	Accounting Options	Intelliview Subscription	$395.00	$219.17	45%	n/a	n/a	
1FAB	Accounting Options	Dept Accounting Enabler	$0.00	$0.00	0%	n/a	n/a	
1FAC	Accounting Options	Accounting (10 Dept) Software	$0.00	$0.00	0%	n/a	n/a	
1FAD	Accounting Options	Accounting (50 Dept) Software	$325.00	$179.78	45%	n/a	n/a	
1FAE	Accounting Options	Accounting (50 Dept) Software	$0.00	$0.00	0%	n/a	n/a	
1FAF	Accounting Options	No Accounting Software	$0.00	$0.00	0%	n/a	n/a	

Code	Category	Description						
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts	$0.00	$0.00	0%	n/a	n/a	
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts	$0.00	$0.00	0%	n/a	n/a	
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts	$0.00	$0.00	0%	n/a	n/a	
1FBL	Accounting Options	INVIEW 50 Dept Accounting	$325.00	$179.78	45%	n/a	n/a	
1FBM	Accounting Options	INVIEW 100 Dept Accounting	$795.00	$441.37	44%	n/a	n/a	
1FBN	Accounting Options	INVIEW 300 Dept Accounting	$1,695.00	$941.32	44%	n/a	n/a	
1FM2	Weighing Options	Disable Manual Weight Feature	$0.00	$0.00	0%	n/a	n/a	
~~1FS4~~	~~Conf Services~~	~~USPS Special Services Software (DM100/DM200L)~~	~~$0.00~~	~~$0.00~~	~~0%~~	~~n/a~~	~~n/a~~	
1FX1	Software Feature	Constant Connection	$0.00	$0.00	0%	n/a	n/a	
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	$0.00	$0.00	0%	n/a	n/a	
1FXR	Software Feature	Funds Management Meter Feature	$0.00	$0.00	0%	n/a	n/a	
1FZ0	Weighing Options	Differential Weighing	$0.00	$0.00	0%	n/a	n/a	
1FZ9	Performance	DM400c 120lpm Performance Upgrade	$995.00	$552.47	44%	n/a	n/a	
F9DS	accessories	Mail Machine Tune Up	$395.00	$219.17	45%	n/a	n/a	
F9SA	accessories	Professional Installation	$215.00	$119.18	45%	n/a	n/a	
J724	accessories	Image Alert Scanner	$2,995.00	$1,663.47	44%	$286.00	$214.00	25%
~~SBDD~~	~~Base System~~	~~DM100 Desktop Mailing System~~	~~$20.00~~	~~$11.11~~	~~44%~~	~~n/a~~	~~n/a~~	
~~SBLJ~~	~~Base System~~	~~DM200L~~	~~$1,445.00~~	~~$801.94~~	~~45%~~	~~$156.00~~	~~$111.00~~	~~25%~~
SBTA	Base System	DM400C Digital Meter System	$4,145.00	$2,301.79	44%	$438.00	$361.00	25%
SBYP	Base System	DM300C Digital Meter System	$2,595.00	$1,441.27	44%	$262.50	$131.00	25%
SPY8	accessories	Report Printer	$795.00	$441.37	44%	$138.00	$103.00	25%
SVBA	Base System	Green DM300C Digital Meter System Factory Certified	$1,945.00	$1,079.69	44%	$262.50	$216.00	25%
SVBB	Base System	Green DM400C Digital Meter System Factory Certified	$2,995.00	$1,663.47	44%	$438.00	$361.00	25%
SVDF	Base System	DM225 Digital Mailing System	$1,680.00	$933.24	44%	$148.00	$111.00	25%

SVXA	Base System	DM475 Digital Mailing System	$8,995.00	$4,996.47	44%	$824.00	$386.00	25%
T320	accessories	Non-Contact Programmable Wedge Scanner	$1,495.00	$830.22	44%	$254.00	$190.00	25%
1FS2	accessories	SPEC CONFIRMATION SVC	$0.00	$0.00	0%	$0.00	$0.00	0%
F9DA	accessories	CONF SERVICES TRAINING	$70.00	$0.00	100%	$0.00	$0.00	0%
F9DD	accessories	CONF SVC WELCOME KIT	$0.00	$0.00	0%	$0.00	$0.00	0%
~~F9SJ~~	~~accessories~~	~~Prof. Install DM100~~	~~$150.00~~	~~$0.00~~	~~100%~~	~~$0.00~~	~~$0.00~~	~~0%~~
P7M1	accessories	MOISTENER	$350.00	$193.92	45%	$0.00	$0.00	0%
F9SH	accessories	Professional Installation and Tr	$109.00	$83.83	24% n/a	n/a	n/a	
771-8	accessories	CONSTANT CONNECTION	$95.00	$57.57	40% n/a	n/a	n/a	
SVXB	Base System	DM475 Pro Digital Mailing Sys	$9,495.00	$7,575.00	21%	$894.40	$670.00	25%
SBRP	Base System	DM125 Desktop Mailing System	$75.00	$41.41	45% n/a	n/a	n/a	

Mailing Systems, Medium Volume	Offertory Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
1F0P	Rates	PDP Rates Module	$0.00	$0.00	0%	n/a	n/a	
1F0R	Rates	USPS Residual Postage Rates	$795.00	$481.77	39%	n/a	n/a	
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	$0.00	$0.00	0%	n/a	n/a	
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	$595.00	$330.27	44%	n/a	n/a	
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	$1,495.00	$830.22	44%	n/a	n/a	

1FA4	Accounting Options	Budget Manager: Dept Acct	$2,495.00	$1,385.72	44% n/a	n/a
1FA5	Accounting Options	Budget Manager: Cost Mgmnt	$2,995.00	$1,663.47	44% n/a	n/a
1FA7	Accounting Options	Intelliview Subscription	$395.00	$219.17	45% n/a	n/a
1FAB	Accounting Options	Dept Accounting Enabler	$0.00	$0.00	0% n/a	n/a
1FAC	Accounting Options	Accounting (10 Dept) Software	$0.00	$0.00	0% n/a	n/a
1FAD	Accounting Options	Accounting (50 Dept) Software	$325.00	$179.78	45% n/a	n/a
1FAF	Accounting Options	No Accounting Software	$0.00	$0.00	0% n/a	n/a
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts	$0.00	$0.00	0% n/a	n/a
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts	$0.00	$0.00	0% n/a	n/a
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts	$0.00	$0.00	0% n/a	n/a
1FC0	Rates	Carrier Rate Package (Standard Rates, UPS, FedEx)	$495.00	$299.97	39% n/a	n/a
1FC1	Rates	Carrier Rate Software (FedEx Standard)	$0.00	$0.00	0% n/a	n/a

1FS0	Conf Services	USPS Confirmation Services Software (DM500/550)	$0.00	$0.00	0%	n/a	n/a
1FX0	Options	SmartClass feature (DM800-DM900 WOW only)	$795.00	$481.77	39%	n/a	n/a
1FX1	Software Feature	Constant Connection	$0.00	$0.00	0%	n/a	n/a
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	$0.00	$0.00	0%	n/a	n/a
1FXR	Software Feature	Funds Management Meter Feature	$0.00	$0.00	0%	n/a	n/a
APA2	Accounting Options	100 Dept Accounting	$0.00	$0.00	0%	n/a	n/a
APA3	Accounting Options	300 Dept Accounting	$595.00	$360.57	39%	n/a	n/a
APA5	Accounting Options	1000 Dept Accounting	$1,245.00	$754.47	39%	n/a	n/a
APA7	Accounting Options	2000 Dept Accounting	$1,745.00	$1,057.47	39%	n/a	n/a
APA9	Rates	3000 Dept Accounting	$2,245.00	$1,360.47	39%	n/a	n/a
APFA	Graphics	MyGraphics Designer Enabled	0	$0.00	0%	n/a	n/a
APFC	Options	Connect+ WOW Feature	$6,495.00	$3,935.97	39%	n/a	n/a
APFD	Options	Energy Star Enabled	$0.00	$0.00	0%	n/a	n/a
APFM	Options	Connect+ Laser Printer Enabled	$0.00	$0.00	0%	n/a	n/a
APSA	Performance	130 LPM Feature	$0.00	$0.00	0%	n/a	n/a

Code	Category	Description						
APSB	Performance	160 LPM Feature	$745.00	$488.84	34%	n/a	n/a	
APSC	Performance	180 LPM Feature	$2,495.00	$1,637.21	34%	n/a	n/a	
APSD	Performance	130/70 LPM Feature	$0.00	$0.00	0%	n/a	n/a	
APSE	Performance	160/95 LPM Feature	$1,745.00	$1,145.34	34%	n/a	n/a	
APSF	Performance	180/115 LPM Feature	$3,995.00	$2,621.96	34%	n/a	n/a	
AZBA	Base sytem	Connect+ 1000 Series	$6,245.00	$4,099.59	34%	$310.00	$232.50	25%
AZBB	Base sytem	Connect+ 2000 Series	$11,745.00	$7,710.34	34%	$670.00	$502.50	25%
ERR1	Options	e-Return Receipt Feature	$0.00	$0.00	0%	n/a	n/a	
ERR2	Options	e-Return Receipt Reference Number Feature	$0.00	$0.00	0%	n/a	n/a	
MSSA	Services	Connect+ Professional Services	$395.00	$258.56	35%	n/a	n/a	
NVCR	Options	INVIEW Meter Consolidation	0	$0.00	0%	n/a	n/a	
PS0F	Options	PresortXtra for Flats	$0.00	$0.00	0%	n/a	n/a	
SBYE	Options	Green DM500 Series WOW Module	$3,495.00	$2,293.71	34%	$275.00	$206.25	25%
SVAG	Base sytem	Green DM525 Digital Mailing System Factory Certified	$4,495.00	$2,950.21	34%	$791.70	$593.00	25%
SVAJ	Base sytem	Green DM575 Digital Mailing System Factory Certified	$5,995.00	$3,934.96	34%	$897.40	$673.00	25%

Code	Category	Description	Price	Net	%			
SVAR	Accounting Options	INVIEW Accounting - 100 Accounts Upgrade	$595.00	$360.57	39%	n/a	n/a	
SVAS	Accounting Options	INVIEW Accounting - 300 Accounts Upgrade	$1,495.00	$905.97	39%			
MSDA	Training	Connect+ VAS Training	$95.00	$0.00	100%	n/a	n/a	
AZBL	Options	Connect+ 2000 Color Printer	$2,795.00	$1,693.77	39%	511	383	25%
AZBE	Options	Connect+ Mono Printer	0	$0.00	0%	$389.00	$292.00	25%
AZBF	Options	Connect+ 1000 Color Printer	1995	$1,208.97	39%	$485.00	$363.00	25%
AZBM	Options	Connect+ 3000 Color Printer	3245	$1,966.47	39%	$485.00	$364.00	25%
AZCF	Options	Green Connect+ 1000 Color Printer	1395	$1,182.71	16%	$511.00	$383.00	25%
AZCL	Options	Green Connect+ 2000 Color Printer	0	$0.00	0%	$511.00	$383.00	25%
AZCW	Base sytem	Green Connect+ 1000 Series	4375	$3,711.75	16%	$330.00	$247.00	25%
AZCX	Base sytem	Green Connect+ 2000 Series	8225	$6,978.09	16%	$710.00	$532.00	25%
F9C0	Options	Adding Carrier Rate Package (DM500/DM550)	495	$419.15	16%	n/a	n/a	
F9ZZ	Options	DM Series Label Printer	995	$843.35	16%	n/a	n/a	

SBSP	Base sytem	Green DM500 Series WOW Module Factory Certified	2495	$2,115.95	16%	$298.00	$216.00	25%
UXDL	Options	DM Series PC Interface for the DM300C/ DM400C/DM450 C	795	$673.67	16%	n/a	n/a	
UXDM	Options	DM Series PC Interface	795	$673.67	16%	n/a	n/a	
UXDN	Options	DM Series Interface	375	$318.15	16%	n/a	n/a	
F9A1	Accounting Options	Upgrading to 50 Dept Accts on P700/P7L1	395	$334.31	16%	n/a	n/a	
F9A2	Accounting Options	Upgrading to 100 Dept Accts on 1P00/1M00/G900	895	$758.51	16%	n/a	n/a	
F9A3	Accounting Options	Upgrading to 300 Dept Accts on 1M00	1495	$1,267.55	16%	n/a	n/a	
F990009	Options	DM Scale Stand (Integra)	90	$75.75	17%	n/a	n/a	
F9SL	Options	PC Meter Connect Install	99	$83.83	16%	n/a	n/a	

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
1F0P	Rates	PDP Rates Module	$0.00	$0.00	0%	n/a	n/a	
1F0R	Rates	USPS Residual Postage Rates	$795.00	$481.77	39%	n/a	n/a	
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	$0.00	$0.00	0%	n/a	n/a	
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	$595.00	$330.27	44%	n/a	n/a	
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	$1,495.00	$830.22	44%	n/a	n/a	
1FA4	Accounting Options	Budget Manager: Dept Acct	$2,495.00	$1,385.72	44%	n/a	n/a	
1FA5	Accounting Options	Budget Manager: Cost Mgmnt	$2,995.00	$1,663.47	44%	n/a	n/a	
1FA7	Accounting Options	Intelliview Subscription	$395.00	$219.17	45%	n/a	n/a	
1FAB	Accounting Options	Dept Accounting Enabler	$0.00	$0.00	0%	n/a	n/a	
1FAF	Accounting Options	No Accounting Software	$0.00	$0.00	0%	n/a	n/a	
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts	$0.00	$0.00	0%	n/a	n/a	
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts	$0.00	$0.00	0%	n/a	n/a	
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts	$0.00	$0.00	0%	n/a	n/a	

Code	Category	Description	Price	Price2	%	Maint1	Maint2	%
1FC0	Rates	Carrier Rate Package (Standard Rates, UPS, FedEx)	$495.00	$299.97	39%	n/a	n/a	
1FC1	Rates	Carrier Rate Software (FedEx Standard)	$0.00	$0.00	0%	n/a	n/a	
1FR4	Rates	USPS BRM Rates	$495.00	$299.97	39%	n/a	n/a	
1FS1	Conf Services	USPS Confirmation Services Software (DM800/900/1000)	$0.00	$0.00	0%	n/a	n/a	
1FX0	Options	SmartClass feature (DM800-DM900 WOW only)	$795.00	$481.77	39%	n/a	n/a	
1FX1	Software Feature	Constant Connection	$0.00	$0.00	0%	n/a	n/a	
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	$0.00	$0.00	0%	n/a	n/a	
1FXR	Software Feature	Funds Management Meter Feature	$0.00	$0.00	0%	n/a	n/a	
APA2	Accounting Options	100 Dept Accounting	$0.00	$0.00	0%	n/a	n/a	
APA3	Accounting Options	300 Dept Accounting	$595.00	$360.57	39%	n/a	n/a	
APA4	Accounting Options	500 Dept Accounting	$995.00	$602.97	39%	n/a	n/a	
APA5	Accounting Options	1000 Dept Accounting	$1,245.00	$754.47	39%	n/a	n/a	
APA7	Accounting Options	2000 Dept Accounting	$1,745.00	$1,057.47	39%	n/a	n/a	
APA9	Accounting Options	3000 Dept Accounting	$2,245.00	$1,360.47	39%	n/a	n/a	
APF8	Graphics	Connect+ Vertical Market Fonts	$145.00	$87.87	39%	n/a	n/a	
APF9	Graphics	Connect+ Creative Fonts	$145.00	$87.87	39%	n/a	n/a	
APFA	Graphics	MyGraphics Designer Enabled	0	$0.00	0%	n/a	n/a	
APFB	Options	Color Graphics Printing	$0.00	$0.00	0%	n/a	n/a	
APFC	Options	Connect+ WOW Feature	$6,495.00	$3,935.97	39%	n/a	n/a	
APFD	Options	Energy Star Enabled	$0.00	$0.00	0%	n/a	n/a	
APSG	Performance	165/105 LPM Feature	$0.00	$0.00	0%	n/a	n/a	
APSH	Performance	220/135 LPM Feature	$1,495.00	$905.97	39%	n/a	n/a	
APSJ	Performance	270/170 LPM Feature	$5,995.00	$3,632.97	39%	n/a	n/a	
APSK	Performance	310/205 LPM Feature	$12,995.00	$7,874.97	39%	n/a	n/a	
AZBC	Base sytem	Connect+ 3000 Series Non-WOW	$11,495.00	$6,965.97	39%	$1,900.00	$1,425.00	25%
AZBD	Base sytem	Connect+ 3000 Series WOW	$17,245.00	$10,450.47	39%	$1,900.00	$1,425.00	25%
AZBM	Options	Connect+ 3000 Color Printer	$0.00	$0.00	0%	$485.00	$363.75	25%
BMZ1	Options	Connect+ Business Manager Interface	$995.00	$602.97	39%	n/a	n/a	
ERR1	Options	e-Return Receipt Feature	$0.00	$0.00	0%	n/a	n/a	
ERR2	Options	e-Return Receipt Reference Number Feature	$0.00	$0.00	0%	n/a	n/a	

Code	Category	Description	Price 1	Price 2	%	Col A	Col B	%	Col C
MSD1	Options	Standard Apps Center	$0.00	$0.00	0% n/a		n/a		
MSD2	Options	High Res Apps Center	$895.00	$542.37	39% n/a		n/a		
MSGS	Options	Sprint 3G Subscription	$45/MO	$45/mo	0% n/a		n/a		
MSPQ	Options	Software Meter Interface - per meter (Connect+ only)	$295.00	$178.77	39% n/a		n/a		
MSPS	Options	Connect+ Power Stacker	$1,695.00	$1,027.17	39%	$293.00	$219.75	25%	
MW90007	Options	Connect+ Drop Stacker	$0.00	$0.00	0% n/a		n/a		
MW90090	Options	Connect+ Power Distribution Kit	$95.00	$57.57	39% n/a		n/a		
MW90147	Options	Wireless Keyboard	$195.00	$118.17	39%				
MW90651	Options	Roll Tape Kit	$0.00	$0.00	0%				
MW90701	Options	100ft LAN Cable	$195.00	$118.17	39% n/a		n/a		
MW90702	Options	Wireless 4-Port Router	$295.00	$178.77	39% n/a		n/a		
MW90705	Options	Connect+ PC System Connect	$145.00	$87.87	39% n/a		n/a		
MW97182	Options	Wireless LAN Adapter	$145.00	$87.87	39% n/a		n/a		
PS0F	Options	PresortXtra for Flats	$0.00	$0.00	0% n/a		n/a		
SBDS	Options	Barcode Scanner	$795.00	$481.77	39%	$153.00	$114.00	25%	
SBSX	Options	Green DM800 Series WOW Module Factory Certified	$3,495.00	$2,117.97	39%	$277.00	$207.00	25%	
SPY8	Options	Printer	$795.00	$441.37	44%	$138.00	$103.00	25%	
SVAK	Base sytem	Green DM825 Digital Mailing System Factory Certified	$7,995.00	$4,844.97	39%	$1,360.45	$1,020.00	25%	
SVAL	Base sytem	Green DM875 Digital Mailing System Factory Certified	$9,495.00	$5,753.97	39%	$1,511.10	$1,133.00	25%	
SVAR	Accounting Options	INVIEW Accounting - 100 Accounts Upgrade	$595.00	$360.57	39% n/a		n/a		
SVAS	Accounting Options	INVIEW Accounting - 300 Accounts Upgrade	$1,495.00	$905.97	39% n/a		n/a		
SVWA	Options	Connect+ Series Console with Scale Stand	$1,395.00	$845.37	39% n/a		n/a		
1FNV	Options	INVIEW Startup Kit	$0.00	$0.00	0% n/a		n/a	n/a	n/a
1FR2	Options	USPS Retail Shipping Rates	$0.00	$0.00	0% n/a		n/a	n/a	n/a
1FR3	Options	USPS Presort Xtra Rates	$0.00	$0.00	0% n/a		n/a	n/a	n/a
1FX6	Options	Auto Inscriptions	$0.00	$0.00	0% n/a		n/a	n/a	n/a
APG2	Options	Connect+ Residual Rates	$995.00	$843.35	16% n/a		n/a	n/a	n/a
AZBG	Options	Black Graphics Upgrade	$695.00	$241.39	66% n/a		n/a	n/a	n/a
AZBH	Options	No Charge Black Graphics Upgra	$0.00	$0.00	0% n/a		n/a	n/a	n/a
AZBR	Base sytem	Connect+ 3000 Pro Non-WOW	$26,990.00	$22,897.71	16% n/a		$1,776.00	25%	$148.00
AZBS	Base sytem	Connect+ 3000 Pro WOW	$32,990.00	$22,938.11	31% n/a		$1,776.00	25%	$148.00
AZCE	Base sytem	Green Connect+ Mono Printer	$0.00	$0.00	0% n/a		$307.00	25%	$26.00
AZCM	Base sytem	Green Connect+ 3000 Color Prir	$0.00	$0.00	0%	$511.00	$383.00	25%	$31.00
AZCR	Base sytem	Green Connect+ 3000 Pro Non-'	$18,895.00	$16,029.71	16% n/a		$348.00	25%	$29.00
AZCS	Base sytem	Green Connect+ 3000 Pro WOV	$23,090.00	$19,588.95	16% n/a		$348.00	25%	$29.00

Code	Category	Description	Price 1	Price 2	%	Val 1	Val 2	%	Val 3
AZCY	Base sytem	Green Connect+ 3000 Series No	$8,050.00	$6,829.62	16%	$2,000.00	$1,500.00	25%	$125.00
AZCZ	Base sytem	Green Connect+ 3000 Series W(	$12,075.00	$10,244.43	16%	$2,000.00	$1,500.00	25%	$125.00
BMX1	Options	DM Series Interface (DM500-DN	$995.00	$843.35	16%	n/a	n/a	n/a	n/a
BMX2	Options	DM Series Interface (DM500-DN	$0.00	$0.00	0%	n/a	n/a	n/a	n/a
DJPS	Options	Power Stacker for DM800i	$1,630.00	$1,382.69	16%	$338.00	$253.00	25%	$21.00
ERCL	Options	e-Return Receipt Reference Nu	$450.00	$381.78	16%	n/a	n/a	n/a	n/a
ERCM	Options	e-Return Receipt Reference Nu	$1,495.00	$1,267.55	16%	n/a	n/a	n/a	$10.00
ERCN	Options	e-Return Receipt Reference Nu	$145.00	$118.17	19%	n/a	n/a	n/a	n/a
ERCP	Options	e-Return Receipt Reference Nu	$1,245.00	$1,055.45	16%	n/a	n/a	n/a	$10.00
ERCR	Options	e-Return Receipt Reference Nu	$695.00	$588.83	16%	n/a	n/a	n/a	n/a
F9XS	Options	Adding SmartClass to DM900	$795.00	$673.67	16%	n/a	n/a	n/a	n/a
MW90006	Options	Power Stacker Portrait Flats Kit	$495.00	$419.15	16%	n/a	n/a	n/a	n/a
MW90650	Options	Roll Tape Kit	$0.00	$0.00	0%	n/a	n/a	n/a	n/a
MW90802	Options	Software Meter Interface - per	$295.00	$249.47	16%	n/a	n/a	n/a	n/a
MW90806	Options	Power Stacker Extension	$395.00	$324.21	19%	n/a	n/a	n/a	n/a
N199	Options	Scale Stand	$95.00	$79.79	17%	n/a	n/a	n/a	n/a
NV20	Options	INVIEW MMS Setup Fee with N(	$195.00	$164.63	16%	n/a	n/a	n/a	n/a
NV21	Options	INVIEW MMS with Web Accoun	$1,190.00	$1,008.99	16%	n/a	n/a	n/a	n/a
NV22	Options	INVIEW MMS Web Acct & Custo	$1,690.00	$1,427.13	16%	n/a	n/a	n/a	n/a
NV2A	Options	INVIEW Custom Reports and Tr	$495.00	$419.15	16%	n/a	n/a	n/a	n/a
NVCR	Options	INVIEW Meter Consolidation	$0.00	$0.00	0%	n/a	n/a	n/a	n/a
NVRT	Options	INVIEW Reporting	$0.00	$0.00	0%	n/a	n/a	n/a	n/a
NVWE	Options	INVIEW Training	$195.00	$164.63	16%	n/a	n/a	n/a	n/a
SBSN	Base sytem	Green DM800 Series WOW Mo(	$2,495.00	$2,115.95	16%	$301.00	$225.00	25%	$ 19.00
SV1B	Accounting Options	5 Site - INVIEW Accounting - 50	$1,995.00	$1,691.75	16%	n/a	n/a	n/a	n/a
SV2A	Accounting Options	Upgrade to INVIEW Accounting	$695.00	$596.91	15%	n/a	n/a	n/a	n/a
SV2B	Accounting Options	5 Site - INVIEW Accounting - 10(	$3,795.00	$3,218.87	16%	n/a	n/a	n/a	n/a
SV3A	Accounting Options	Upgrade to INVIEW Accounting	$1,295.00	$1,097.87	16%	n/a	n/a	n/a	n/a
SV3B	Accounting Options	5 Site - INVIEW Accounting - 30(	$4,995.00	$4,236.95	16%	n/a	n/a	n/a	n/a
SV4A	Accounting Options	Upgrade to INVIEW Accounting	$1,695.00	$1,437.23	16%	n/a	n/a	n/a	n/a
SV4B	Accounting Options	5 Site - Budget Manager - 500 A	$6,195.00	$5,255.03	16%	n/a	n/a	n/a	n/a
SV5A	Accounting Options	INVIEW 50 Dept Accounting Up	$195.00	$164.63	16%	n/a	n/a	n/a	n/a
SV5B	Accounting Options	5 Site - Budget Manager - 1,500	$7,395.00	$6,273.11	16%	n/a	n/a	n/a	n/a
SV6A	Accounting Options	INVIEW 100 Dept Accounting U	$795.00	$673.67	16%	n/a	n/a	n/a	n/a
SV7A	Accounting Options	INVIEW 300 Dept Accounting U	$1,695.00	$1,437.23	16%	n/a	n/a	n/a	n/a
U7C1	Accounting Options	Galaxy Console	$940.00	$796.89	16%	n/a	n/a	n/a	n/a
U7DS	Options	Drop Stacker for DM900, DM11	$0.00	$0.00	0%	n/a	n/a	n/a	n/a
U7PR	Options	Green Power Stacker for DM90(	$1,195.00	$1,013.03	16%	$437.00	$327.00	25%	$ 27.00
U7PS	Options	Power Stacker for DM900, DM1	$1,695.00	$1,382.69	19%	$382.00	$286.00	25%	$ 24.00
USR1	Options	Extension Ramp for Power Stac	$695.00	$536.31	24%	n/a	n/a	n/a	n/a
SVAP	Base sytem	Green DM925 Non-WOW Digita	$11,995.00	$10,175.75	16%	$2,004.00	$1,516.00	25%	$ 126.00
SVAT	Options	INVIEW Accounting - 300 Accou	$895.00	$777.70	14%	n/a	n/a	n/a	n/a
SVAU	Base sytem	Green DM925 WOW Digital Ma	$15,745.00	$13,357.25	16%	$2,248.25	$1,700.00	25%	$ 142.00
SVWB	Options	Bridge for Connect+ Series Con:	$345.00	$291.89	16%	n/a	n/a	n/a	n/a
SVWC	Options	Double Drawer and Door Kit fo	$695.00	$588.83	16%	n/a	n/a	n/a	n/a
SVWD	Options	Additional Scale Stand for Conn	$245.00	$207.05	16%	n/a	n/a	n/a	n/a

SVWX	Options	Console Extension Kit	$495.00	$419.15	16%	n/a	n/a	n/a	n/a
SBTP	Options	Data-Pac AMS 36/77 Interface t	$895.00	$758.51	16%	n/a	n/a	n/a	n/a
SFFK	Options	Budget Manager Professional Ir	$275.00	$233.31	16%	n/a	n/a	n/a	n/a
ERPP	Options	E-Certified/eRR Productivity Pa	$1,540.00	$1,305.93	16%	n/a	n/a	n/a	n/a
G385134	Options	Programmable Keyboard	$50.00	$42.42	16%	n/a	n/a	n/a	n/a

Integrated Postal Scales	ferors Respo
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENACE *	Annual Maintenance Years 2-5	% OFF MSRP
1FW1	Weighing C	Differential Weighing Feature	$0.00	$0.00	0%	n/a	n/a	
1FW4	Weighing C	5 lb Integrated Weighing	$1,645.00	$830.22	50%	n/a	n/a	
1FW5	Weighing C	15 lb Interfaced Weighing	$2,345.00	$1,183.72	50%	n/a	n/a	
1FW6	Weighing C	30 lb Interfaced Weighing	$2,695.00	$1,360.47	50%	n/a	n/a	
1FW7	Weighing C	70 lb Interfaced Weighing	$2,995.00	$1,511.97	50%	n/a	n/a	
1FW8	Weighing C	149 lb Interfaced Weighing	$4,145.00	$2,092.72	50%	n/a	n/a	
1FWF	Weighing C	10 lb Integrated Weighing	$2,045.00	$1,032.22	50%	n/a	n/a	

Code	Category	Description	Price	Price 2	Disc		Maint Price	Maint Net	Disc 2
1FWG	Weighing C	15 lb Integrated Weighing (DM800 Only)	$2,345.00	$1,183.72	50%	n/a	n/a		
1FWN	Weighing C	Green 15 lb Interfaced Weighing Factory Certified	$1,695.00	$855.47	50%	n/a	n/a		
1FWP	Weighing C	Green 15 lb Integrated Weighing Factory Certified	$1,695.00	$855.47	50%	n/a	n/a		
1FWR	Weighing C	Green 30 lb Interfaced Weighing Factory Certified	$1,895.00	$956.47	50%	n/a	n/a		
1FWS	Weighing C	Green 70 lb Interfaced Weighing Factory Certified	$2,095.00	$1,057.47	50%	n/a	n/a		
1FWT	Weighing C	Green 149 lb Interfaced Weighing Factory Certified	$2,895.00	$1,461.47	50%	n/a	n/a		
1FWV	Weighing C	5 lb Interfaced Weighing	$1,645.00	$830.22	50%	n/a	n/a		
1FWW	Weighing C	10 lb Interfaced Weighing	$2,045.00	$1,032.22	50%	n/a	n/a		
1FWX	Weighing C	15 lb Interfaced Weighing	$2,345.00	$1,183.72	50%	n/a	n/a		
MP30	Weighing C	15/30 LB SCALE PLATFORM		maintenance pcn only			$161.00	$120.75	25%
MP49	Weighing C	70/150 LB SCALE PLATFORM		maintenance pcn only			$208.00	$156.00	25%
MP4R	Weighing C	GREEN 70/149LB WEIGH PLAT		maintenance pcn only			$208.00	$156.00	25%
MP04	Weighing C	WEIGHING PLATFORM DM100I		maintenance pcn only			$21.00	$15.75	25%
MP08	Weighing C	K700 WEIGH PLATFORM 2/5#		maintenance pcn only			$67.00	$50.25	25%
MP1A	Weighing C	10LB INTEGRATED PLATFORM		maintenance pcn only			$70.00	$52.50	25%
MP9G	Weighing C	10LB INTEGRATED WEIGHING		maintenance pcn only			$70.00	$52.50	25%

Code	Category	Description		Price	%			%
		RECONDITIONED						
MP9R	Weighing C	MP9G(INTEGR	maintenance pcn only		$70.00	$52.50		25%
1GP2	Weighing C	2LB INTG WEIGHING DM200L	725	$365.62	50%	n/a	n/a	
1GP5	Weighing C	5LB INTG WEIGHING DM200L	1075	$542.37	50%	n/a	n/a	
1GP9	Weighing C	10LB INTG WEIGHING DM200L	1375	$693.87	50%	n/a	n/a	
1GW2	Weighing C	2LB INTEGRATED WEIGHING	725	$365.62	50%	n/a	n/a	
1GW5	Weighing C	5LB INTG WEIGHING	1075	$542.37	50%	n/a	n/a	
1GW9	Weighing C	10LB INTG WEIGHING	1375	$693.87	50%	n/a	n/a	
PRW3	Weighing C	30 LB WEIGHING DM225	2695	$1,360.47	50%	n/a	n/a	
PRW7	Weighing C	70 LB WEIGHING DM225	2995	$1,511.97	50%	n/a	n/a	
PRP9	Weighing C	10LB INTG WEIGHING	1375	$693.87	50%	n/a	n/a	
PRP5	Weighing C	5LB INTG WEIGHING	1075	$542.37	50%	n/a	n/a	
~~P7W2~~	~~Weighing C~~	~~2LB INTG WEIGHING~~	~~535~~	~~$269.67~~	~~50%~~	~~n/a~~	~~n/a~~	
~~P7W5~~	~~Weighing C~~	~~5LB INTG WEIGHING~~	~~1070~~	~~$540.35~~	~~50%~~	~~n/a~~	~~n/a~~	
F9B1	Weighing C	Upgrade 5lb to 15lb Weig	$1,195.00	$962.53	20%	$161.00	$120.00	25%
F9B2	Weighing C	Upgrade 15lb to 30lb Wei	$895.00	$843.35	7%	$161.00	$120.00	25%
F9B3	Weighing C	Upgrade 15lb to 30lb Wei	$995.00	$843.35	16%	n/a	n/a	
F9B4	Weighing C	Upgrade to 70lb Weighing	$1,980.00	$1,679.63	16%	$208.00	$156.00	25%
F9B5	Weighing C	Upgrade to 149lb Weighin	$3,795.00	$2,464.40	36%	$208.00	$156.00	25%
F9G5	Weighing C	Upgrading from 2lb to 5lb	$345.00	$249.47	28%	n/a	n/a	
F9G6	Weighing C	Adding 5lb Integrated We	$745.00	$615.09	18%	$70.00	$52.00	25%
F9G9	Weighing C	Upgrading from 5lb to 10l	$445.00	$334.31	26%	n/a	n/a	
F9L5	Weighing C	Upgrading from 2lb to 5lb	$345.00	$249.47	28%	n/a	n/a	
F9L9	Weighing C	Upgrading from 5lb to 10l	$445.00	$334.31	26%	n/a	n/a	
F9P5	Weighing C	Upgrading from 2lb to 5lb	$299.00	$207.05	31%	n/a	n/a	
F9P6	Weighing C	Adding 5lb Integrated We	$545.00	$445.41	19%	$21.00	$15.75	25%
F9W5	Weighing C	Adding 5lb Integrated Plat	$725.00	$615.09	16%	$70.00	$52.50	25%
F9W9	Weighing C	Upgrading from 5lb to 10l	$445.00	$334.31	26%	n/a	n/a	
PRW2	Weighing C	2 lb Integrated Weighing DM125	$675.00	$340.37	50%	n/a	n/a	
PRW5	Weighing C	5 lb Integrated Weighing DM125	$995.00	$340.37	50%	n/a	n/a	

MPC4	Weighing C	DM125 WEIGHING PLATFORM	$0.00	$0.00	0	$23.00	$17.00	25%
MP3R	Weighing C	GREEN 15/30LB WEIGH PLAT	maintenance pcn only			$174.00	$130.00	25%
MP4D	Weighing C	10LB SCALE	maintenance pcn only			$73.00	$54.00	26%
MP06	Weighing C	Phoenix 10lb Scale	maintenance pcn only			$75.00	$56.00	25%

Letter Folders, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
DF80	Base System	DF800 OfficeRight Folder	$3,995.00	$3,307.75	17%	$467.40	$350.00	25%
DF90	Base System	DF900 OfficeRight Folder	$5,495.00	$4,550.05	17%	$701.06	$525.00	25%
FD9R	Base System	Green FD78 Extended Power Stacker Factory Certified	$875.00	$724.17	17%	$98.00	$73.50	25%
FD7S	Base System	Green DF500 Folder w/Green FD78 Extended Power Stacker Factory Certified	$4,795.00	$3,970.31	17%	$1,047.13	$785.00	25%
FD7R	Base System	Green DF500 Folder Factory Certified	$3,995.00	$3,307.75	17%	$949.13	$711.00	25%
SVWE	Accessories	Console with Caster Kit	$1,295.00	$849.41	34%		$0.00	
DFCS	Accessories	Conveyor Stacker	$795.00	$657.51	17%	$70.06	$52.50	25%
DFHC	Accessories	High Capacity Extension	$295.00	$243.41	17%	n/a	n/a	
DF2F	Accessories	Basic Installation and Training for Folder DF800/900	$0.00	$0.00	0%	n/a	n/a	
FDT0	Accessories	Training and Installation	$0.00	$0.00	0%	n/a	n/a	

DF10	Base System	DF100 Letter Perfect Folder	$340.00	$240.38	30%	$69.00	$52.00	25%
DF9C	Accessories	Cross Fold Kit	$595.00	$503.99	16%	n/a	n/a	
FD1R	Base System	Green DF100 OfficeRight Folder	$205.00	$144.94	30%	$ 50	$ 37	25%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
F7ZE	Inserters Production	30" Table Extension	581	523	10.0%	-	-	5.0%
FL2C	Inserters Production	Surefeed feeders-SE 900 EX	4,968	4,471	10.0%	400	380	5.0%
FL2D	Inserters Production	Feeder-ECO 900 EX	6,323	5,690	10.0%	490	466	5.0%
FL2E	Inserters Production	Belt Turnover	8,065	7,258	10.0%	650	618	5.0%
FL2F	Inserters Production	Bump Turn	4,516	4,065	10.0%	364	346	5.0%
FL3A	Inserters Production	RS Chassis 6 station 6X9 Pkg	111,161	100,045	10.0%	8,960	8,512	5.0%
FL3C	Inserters Production	RS Chassis 9 station 6X9 Pkg	126,355	113,719	10.0%	10,184	9,675	5.0%
FL3E	Inserters Production	RS Chassis 6 station 10X13 Pkg	149,871	134,884	10.0%	12,080	11,476	5.0%
FL3G	Inserters Production	RS Chassis 9 station 10X13 Pkg	165,065	148,558	10.0%	13,304	12,639	5.0%
FL3J	Inserters Production	RS Chassis 12 station 6X9 Pkg	141,548	127,394	10.0%	11,409	10,839	5.0%
FL3K	Inserters Production	RS Chassis 12 sta 10X13 Pkg	180,258	162,232	10.0%	14,529	13,803	5.0%
FLFB	Inserters Production	10 X 13 Servo Feeder	10,794	9,714	10.0%	870	827	5.0%
FLFC	Inserters Production	6 X 9 Servo Feeder	10,794	9,714	10.0%	870	827	5.0%
FLFD	Inserters Production	Surefeed feeders-SE 1200 EI	5,419	4,877	10.0%	437	415	5.0%
FLFE	Inserters Production	Surefeed feeders-SE 1200 MP	5,935	5,342	10.0%	460	437	5.0%
FLFH	Inserters Production	Feeder-SE 900 EI	3,516	3,165	10.0%	272	258	5.0%
FLFM	Inserters Production	2 up Cutter	41,935	37,742	10.0%	3,380	3,211	5.0%
FLFN	Inserters Production	20" inline folder	23,477	21,130	10.0%	1,892	1,797	5.0%
FLFP	Inserters Production	Fold plates	955	859	10.0%	77	73	5.0%
FLN0	Inserters Production	FlowMaster Blank Feeder	1,387	1,248	10.0%	-	-	5.0%
FLU0	Inserters Production	Friction Feeder 6X9	7,839	7,055	10.0%	590	561	5.0%
FLUB	Inserters Production	6X9 Thin Material Kit Feeder	7,839	7,055	10.0%	590	561	5.0%
FLV0	Inserters Production	Friction Feeder 10X13	7,839	7,055	10.0%	590	561	5.0%
FLV1	Inserters Production	Rotary Feeder (FlowMaster RS)	20,000	18,000	10.0%	1,547	1,470	5.0%
FLVB	Inserters Production	10X13 Thin Material Kit Feeder	7,839	7,055	10.0%	590	561	5.0%
FLY6	Inserters Production	Speed Sort 6'	7,097	6,387	10.0%	550	523	5.0%
FLY7	Inserters Production	Speed Sort 9'	7,871	7,084	10.0%	610	580	5.0%
MD26	Inserters Production	Speed Sort(9 Ft)	7,871	7,084	10.0%	610	580	5.0%
MD30	Inserters Production	Vacuum Base W- Pattern Reader	19,355	17,419	10.0%	1,560	1,482	5.0%
RD2D	Inserters Production	Camera Scan-Input, Videk	22,194	19,974	10.0%	2,322	2,206	5.0%
Y1A0	Inserters Production	Bulk Feeder 6'	6,452	5,806	10.0%	500	475	5.0%
Y1A1	Inserters Production	Bulk Feeder 9'	6,903	6,213	10.0%	535	508	5.0%

Y1B0	Inserters Production	Flexible Bindery Interface - Integrated	34,090	30,681	10.0%	2,661	2,528	5.0%
Y1B1	Inserters Production	Flexible Bindery Interface - Standalone Retrofit	47,781	43,003	10.0%	3,730	3,544	5.0%
Y1C2	Inserters Production	Surefeed 9' Feedmax	14,097	12,687	10.0%	1,092	1,037	5.0%
Y30Y	Inserters Production	VPS Stand	1,613	1,452	10.0%	-	-	5.0%
Y30Z	Inserters Production	Pattern Reader	6,581	5,923	10.0%	187	178	5.0%
Y3C0	Inserters Production	Industrial Mount For Screen-Keyboard	1,935	1,742	10.0%	141	134	5.0%
Y3C1	Inserters Production	Add'l BW Mircovision Camera	6,452	5,806	10.0%	468	445	5.0%
Y3C2	Inserters Production	Read-Up Bracketry For FlowMaster	3,226	2,903	10.0%	234	222	5.0%
Y3C3	Inserters Production	MCS 2" Array System	21,290	19,161	10.0%	1,545	1,468	5.0%
Y3C5	Inserters Production	S-800 Near IR Dryer-9000 Watt	9,677	8,710	10.0%	234	222	5.0%
Y3C6	Inserters Production	MCS 4" Array System Single Head	34,194	30,774	10.0%	2,480	2,356	5.0%
Y3C7	Inserters Production	MCS 4" Array System 2" + 2" Heads	34,194	30,774	10.0%	2,480	2,356	5.0%
Y3C8	Inserters Production	MCS 6" Array System 4" + 2" Heads	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3C9	Inserters Production	MCS 6" Array System Three 2" Heads	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3CA	Inserters Production	MCS 6" Array System Single Head	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3CB	Inserters Production	MCS 8" Array System 4" + 2" + 2" Heads	53,548	48,194	10.0%	3,885	3,691	5.0%
Y3CD	Inserters Production	Industrial Mount For Screen-Keyboard	968	871	10.0%	69	66	5.0%
Y3CE	Inserters Production	Perfect Match System	41,935	37,742	10.0%	3,042	2,890	5.0%
Y3CF	Inserters Production	Perfect Match System With Read-Up Configuration	45,161	40,645	10.0%	3,276	3,112	5.0%
Y3CG	Inserters Production	Perfect Match Sys For Swingarms	41,935	37,742	10.0%	3,042	2,890	5.0%
Y3CJ	Inserters Production	Add'l Perfect Match 2nd Machine Wiring	9,032	8,129	10.0%	656	623	5.0%
Y3CK	Inserters Production	IMS Bulk Ink Supply For 2" Print Head	3,613	3,252	10.0%	262	249	5.0%
Y3CL	Inserters Production	IMS Bulk Ink Supply For 4" Print Head	4,774	4,297	10.0%	347	330	5.0%
Y3CZ	Inserters Production	6' Feedmax	11,516	10,365	10.0%	864	821	5.0%
Y3D0	Inserters Production	Infrared Dryer-9000 Watt	-	-	10.0%	468	445	5.0%
Y3DA	Inserters Production	Surefeed Feedmax S	15,484	13,935	10.0%	1,144	1,087	5.0%
Y3DB	Inserters Production	Tabber with a 4 inch kit	29,465	26,518	10.0%	702	667	5.0%
Y3DC	Inserters Production	Tabber with a 2 inch kit	29,032	26,129	10.0%	639	607	5.0%
Y3F1	Inserters Production	Divert (Attchd prior to IJ)	6,452	5,806	10.0%	500	475	5.0%
Y3F3	Inserters Production	9' CONVEYOR	5,161	4,645	10.0%	416	395	5.0%
Y3F4	Inserters Production	6' CONVEYOR	4,516	4,065	10.0%	364	346	5.0%
Y3FB	Inserters Production	Select SW Add'l - Current User	19,355	17,419	10.0%	1,560	1,482	5.0%
Y3FC	Inserters Production	Selects SW/HW-New User	27,742	24,968	10.0%	2,236	2,124	5.0%
Y3FD	Inserters Production	Selects SW/HW-Database Cntrl	27,742	24,968	10.0%	2,236	2,124	5.0%
Y3FF	Inserters Production	Output Scanning SW/HW	31,613	28,452	10.0%	2,548	2,421	5.0%
Y3FG	Inserters Production	GIS 4250 - Stand alone Inkjet	83,871	75,484	10.0%	6,760	6,422	5.0%
Y3FM	Inserters Production	36" Flexible Inkjet Transport	12,258	11,032	10.0%	950	903	5.0%
Y3FN	Inserters Production	56" Flexible Inkjet Transport	13,871	12,484	10.0%	1,075	1,021	5.0%
Y3FR	Inserters Production	72" Flexible Inkjet Transport	16,129	14,516	10.0%	1,250	1,188	5.0%
Y3FT	Inserters Production	30" Dryer bases - Hi Temp	3,355	3,019	10.0%	260	247	5.0%
Y3FY	Inserters Production	Divert Att'd (after inkjet)	6,452	5,806	10.0%	500	475	5.0%
Y3FZ	Inserters Production	MCS Exp Mod max 3 addl cameras	3,226	2,903	10.0%	260	247	5.0%
Z9U8	Inserters Production	Std. Integr with ShtFdr at DMS FL	9,677	9,194	5.0%	-	-	5.0%
Z9U9	Inserters Production	Std. Integr - ShtFdr on site	19,355	18,387	5.0%	-	-	5.0%

ZX10	Inserters Production	Forceflex Feeder 14"	6,710	6,039	10.0%	520	494	5.0%
ZX11	Inserters Production	Forceflex Feeder 20"	8,581	7,723	10.0%	665	632	5.0%
ZXA0	Inserters Production	FMI Cut Sheet Input	109,032	98,129	10.0%	7,605	7,225	5.0%

Folder/Inserters, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
DI22	Base System	OfficeRight DI200 (2) Station	$3,600.00	$2,908.80	19%	$730.40	$547.00	25%
DI23	Base System	OfficeRight DI200 (3) Station	$5,145.00	$4,157.16	19%	$730.40	$547.00	25%
DI2R	Base System	Green OfficeRight DI200 (2) Station Factory Certified	$2,645.00	$2,137.16	19%	$581.00	$435.00	25%
DI3C	Base System	3 Station DI380 with OMR	$13,720.00	$11,085.76	19%	$1,612.90	$1,209.00	25%
DI3F	Base System	1 Station DI380 without OMR	$7,345.00	$5,934.76	19%	$1,612.90	$1,209.00	25%
DI3G	Base System	2 Station DI380 without OMR	$10,995.00	$8,883.96	19%	$1,612.90	$1,209.00	25%
DI3H	Base System	3 Station DI380 without OMR	$12,620.00	$10,196.96	19%	$1,612.90	$1,209.00	25%
DI4F	Base System	3 Station DI425 with OMR	$16,495.00	$13,327.96	19%	$1,719.90	$1,290.00	25%
DI4G	Base System	3 Station DI425 without OMR	$15,395.00	$12,439.16	19%	$1,719.90	$1,290.00	25%
DI4R	Base System	Green 3 Station DI425 with OMR Factory Certified	$11,550.00	$9,332.40	19%	$1,719.90	$1,290.00	25%

Code	Category	Description	Price	Disc Price	%	Inst Price	Inst Disc	%
DI4X	Base System	Green 3 Station DI425 without OMR Factory Certified	$10,775.00	$8,706.20	19%	$1,365.00	$1,023.00	25%
DIMM	Accessories	DM500 - DM925 Interface (DI380/DI425)	$3,195.00	$2,581.56	19%	n/a	n/a	
DIMR	Accessories	DM1000/DM1100 interface (DI380/DI425)	3195	$2,581.56	19%	n/a	n/a	
DIRS	Accessories	OptiFlow Power Stacker	$1,495.00	$1,207.96	19%	$140.00	$105.00	25%
DIT0	Accessories	Height Adjustable Table, 72in. w/Shelf & Locking Doors	$1,795.00	$1,450.36	19%	n/a	n/a	
DIT1	Accessories	Height Adjustable Table, 60in. w/Shelf & Locking Doors	$1,595.00	$1,288.76	19%	n/a	n/a	
DIT2	Accessories	Height Adjustable Table, 60in. w/Shelf	$1,425.00	$1,151.40	19%	n/a	n/a	
DITA	Accessories	Install & Training for Power Stackers	$0.00	$0.00	0%	n/a	n/a	
DP19	Accessories	OfficeRight Additional Sheet Feeder	$1,195.00	$965.56	19%	n/a	n/a	
F35B	Accessories	Operator Training for DI380/DI425, 1 hour	$0.00	$0.00	0%	n/a	n/a	
F37A	Accessories	OMR Add-On Scanning Kit for DI380/DI425	$1,250.00	$1,010.00	19%	n/a	n/a	
F37S	Accessories	Enhanced OMR Option for DI380/DI425	$1,500.00	$1,212.00	19%	n/a	n/a	
F3C1	Accessories	OMR Operator Training for DI380/DI425, 1 hour	$0.00	$0.00	0%	n/a	n/a	
F3C2	Accessories	Product Application Support Training for DI380/DI425	$325.00	$262.60	19%	n/a	n/a	
F3C3	Accessories	OMR Add-On Scanning Kit Training and Installation	$0.00	$0.00	0%	n/a	n/a	
WSSB	Accessories	PlanetPress EnvelopeNow	$995.00	$803.96	19%	n/a	n/a	

Folder/Inserters, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN		Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
DI53		Base System	DI500 3 Station	$17,995.00	$14,539.96	19%	$2,487.60	$1,865.00	25%
DI5A		Base System	DI500 3 Station w/DIT1 60 in. Table w/Locking Doors	$19,590.00	$15,828.72	19%	$2,487.60	$1,865.00	25%
DI5C		Base System	DI500 4 Station	$18,995.00	$15,347.96	19%	$2,487.60	$1,865.00	25%
DI5D		Base System	DI500 5 Station	$20,995.00	$16,963.96	19%	$2,487.60	$1,865.00	25%
DI5E		Base System	DI500 6 Station	$22,995.00	$18,579.96	19%	$2,487.60	$1,865.00	25%
DI5W		Base System	Green DI500 4 Station Factory Certified	$13,295.00	$10,742.36	19%	$2,073.00	$1,554.00	25%
DI5Z		Base System	Green DI500 6 Station Factory Certified	$16,095.00	$13,004.76	19%	$2,073.00	$1,554.00	25%
DI64		Base System	DI600 4 Station	$21,045.00	$17,004.36	19%	$2,487.60	$1,865.00	25%
DI65		Base System	DI600 5 Station	$23,595.00	$19,064.76	19%	$2,487.60	$1,865.00	25%
DI66		Base System	DI600 6 Station	$25,825.00	$20,866.60	19%	$2,487.60	$1,865.00	25%
DI6A		Base System	DI600 4 Station w/DIT1 60 in. Table w/Locking Doors	$21,545.00	$17,408.36	19%	$2,487.60	$1,865.00	25%
DI6B		Base System	DI600 6 Station w/DIT0 72 in. Table w/Locking Doors	$26,825.00	$21,674.60	19%	$2,487.60	$1,865.00	25%

DI6C	Base System	DI600 4 Station w/DIT2 60 in. Table	$22,470.00	$18,155.76	19%	$2,487.60	$1,865.00	25%
DI6G	Base System	DI600 6 Station w/DIT2 60 in. OptiFlow Table	$27,250.00	$22,018.00	19%	$2,487.60	$1,865.00	25%
DIBE	Accessories	OptiFlow Belt Stacker no stand, in line	$2,800.00	$2,262.40	19%	$189.00	$141.00	25%
DIBF	Accessories	OptiFlow Belt Stacker with install to height stand	$3,295.00	$2,662.36	19%	$189.00	$141.00	25%
DIMN	Accessories	DM500 - DM925 Interface (DI500/DI600)	$3,195.00	$2,581.56	19%	n/a	n/a	
DIMT	Accessories	DM1000/DM1100 Interface (DI500/DI600)	3195	$2,581.56	19%	n/a	n/a	
DIPS	Accessories	OptiFlow Power Stacker	$1,495.00	$1,207.96	19%	$140.00	$105.00	25%
DITB	Accessories	Operator Training for DI500/DI600	$545.00	$440.36	19%	n/a	n/a	
DITC	Accessories	Product Application Support Training for DI500/DI600	$435.00	$351.48	19%	n/a	n/a	
DITD	Accessories	DI500/DI600 OMR Install & Operator Training	$765.00	$618.12	19%	n/a	n/a	
DIVN	Accessories	Training for DI500/DI600 OMR Matching Module	$215.00	$173.72	19%	n/a	n/a	
DIVT	Accessories	Training for DI500/DI600 OMR Single & Z Fold Selective Feed Module	$435.00	$351.48	19%	n/a	n/a	
DNR1	Accessories	DI500 OMR Level 1 Basic	$1,000.00	$808.00	19%	n/a	n/a	
DNR2	Accessories	DI500 OMR Level 2 Advanced	$2,500.00	$2,020.00	19%	n/a	n/a	
DNR3	Accessories	DI600 OMR Level 1 Basic	$1,250.00	$1,010.00	19%	n/a	n/a	
DNR4	Accessories	DI600 OMR Level 2 Advanced	$3,000.00	$2,424.00	19%	n/a	n/a	
DNR6	Accessories	DI500/DI600 OMR Single & Z Fold Selective Feed Module	$1,500.00	$1,212.00	19%	n/a	n/a	
DNR7	Accessories	DI500/DI600 OMR Matching Module	$1,500.00	$1,212.00	19%	n/a	n/a	
DI5X	Base System	Green DI500 3 Station Factory Certified	$12,595.00	$10,684.79	16%	$2,695.00	$ 1,560.00	25%
DI6X	Base System	Green DI600 4 Station Factory Certified	$14,735.00	$12,500.77	16%	$2,695.00	$ 1,560.00	25%
DI6Y	Base System	Green DI600 5 Station Factory Certified	$16,495.00	$13,993.55	16%	$2,695.00	$ 1,560.00	25%

| DI6Z | | Base System | Green DI600 6 Station Factory Certified | $18,075.00 | $15,334.83 | 16% | $2,695.00 | $ | 1,560.00 | 25% |

Folder/Inserters, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Pricing	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
DI90	Base System	DI900 Inserting System: 4 Feeder Tower	$37,095.00	$22,479.57	39%	$3,404.60	$2,553.00	25%
DI91	Base System	DI900: 2 Feeder Tower w/ High Cap Sheet Feeder	$41,095.00	$24,903.57	39%	$4,166.60	$3,124.00	25%
DI95	Base System	DI950 Inserting System: 4 Feeder Tower	$43,695.00	$26,479.17	39%	$4,170.12	$3,109.00	25%
DI96	Base System	DI950: 2 Feeder Tower w/ High Cap Sheet Feeder	$47,695.00	$28,903.17	39%	$4,932.12	$3,680.00	25%
DI9A	Base System	DI900 Base System	$31,595.00	$19,146.57	39%	$3,404.60	$2,553.00	25%
DI9B	Base System	DI950 Base System	$38,195.00	$23,146.17	39%	$4,170.12	$3,109.00	25%
DI9C	Base System	DI950: Enhanced Base System	$60,000.00	$36,360.00	39%	$8,153.28	$6,114.96	25%
DI9G	Base System	DI900 4 Feeder Tower , 60 in. Table	$39,545.00	$23,964.27	39%	$3,404.60	$2,553.00	25%
DI9H	Base System	DI900 4 Feeder Tower , High Capacity Sheet Feeder , 90 in. Table	$46,295.00	$28,054.77	39%	$4,166.60	$3,124.00	25%

DI9J	Base System	DI950 4 Feeder Tower , High Capacity Sheet Feeder , 90 in. Table	$52,895.00	$32,054.37	39%	$4,932.12	$3,680.00	25%
DI9K	Base System	DI900 Standard Package: 4 Feeder Tower, 60 in. Table, Optiflow Power Stacker and Training	$42,435.00	$25,715.61	39%	$3,544.60	$2,658.00	25%
DI9L	Base System	DI950 Premium Package: 4 Feeder Tower, High Cap Sheet Feeder, 90 in. Table w/Extention, Belt Stacker, Scanning Software and Training	$66,310.00	$40,183.86	39%	$5,628.12	$4,202.00	25%
DI9M	Base System	DI950: 2 Feeder Tower w/Universal Feeder	$77,000.00	$46,662.00	39%	$11,277.28	$7,707.00	32%
DI9N	Base System	DI950: 4 Feeder Tower w/Universal Feeder	$84,000.00	$50,904.00	39%	$11,277.28	$7,707.00	32%
DIBA	Accessories	OptiFlow Belt Stacker no stand, in line	$2,800.00	$1,696.80	39%	$189.00	$141.00	25%
DIBB	Accessories	OptiFlow Belt Stacker with install to height stand	$3,295.00	$1,996.77	39%	$189.00	$141.00	25%
DIBC	Accessories	OptiFlow Tandem Belt Stacker no stand	$4,500.00	$2,727.00	39%	$189.00	$141.00	25%
DIBD	Accessories	OptiFlow Tandem Belt Stacker with install to height stand, in line	$5,000.00	$3,030.00	39%	$189.00	$141.00	25%
DIBX	Accessories	2nd Stacker 4 Tandem Belt Stacker	$0.00	$0.00	0%	$189.00	$141.00	25%
DIHS	Accessories	Non-contact Keyboard Wedge Scanner	$1,495.00	$905.97	39%	$270.00	$202.00	25%
DIPK	Accessories	Process Verification Connection Kit for Multiple Inserters	$1,000.00	$606.00	39% n/a		n/a	25%
DIPV	Accessories	Process Verification w/Adapter Kit, PC, and Monitor	$10,000.00	$6,060.00	39%	$453.00	$339.00	25%
DIPW	Accessories	Process Verification Software	$5,400.00	$3,272.40	39% n/a		n/a	25%
DIRM	Accessories	Flat Screen Monitor Mount and PC Storage Bin for IDP	$950.00	$575.70	39% n/a		n/a	25%
DIT8	Accessories	Height Adjustable Table, 60in. No Doors, Sliding Shelf	$2,450.00	$1,484.70	39% n/a		n/a	25%

DIT9	Accessories	Height Adjustable Table, 90in. No Doors, Sliding Shelf	$2,700.00	$1,636.20	39%	n/a	n/a	25%
DITM	Accessories	Height Adjustable Table, 60in. w/Locking Doors, Sliding Shelf	$2,700.00	$1,636.20	39%	n/a	n/a	25%
DITR	Accessories	90 in. Motorized Table Extension	$1,640.00	$993.84	39%	n/a	n/a	25%
DITS	Accessories	Scanning Installation & Operator Training	$545.00	$330.27	39%	n/a	n/a	25%
DITT	Accessories	Operator Training for DI900/DI950	$1,320.00	$799.92	39%	n/a	n/a	25%
DITU	Accessories	Installation & Training for High Capacity Sheet Feeder	$420.00	$254.52	39%	n/a	n/a	25%
DITV	Accessories	Install & Training for Stackers	$215.00	$130.29	39%	n/a	n/a	25%
DITW	Accessories	Product Application Support Training for DI900/DI950	$545.00	$330.27	39%	n/a	n/a	25%
DIVP	Accessories	OptiFlow Power Stacker	$1,495.00	$905.97	39%	$140.00	$105.00	25%
DIVX	Accessories	Installation & Training for Integrated Printer w/PC	$2,365.00	$1,433.19	39%	n/a	n/a	
DIVY	Accessories	Installation & Training for Integrated Printer	$3,438.00	$2,083.43	39%	n/a	n/a	
DIWD	Accessories	Installation & Training for Process Verification w/PC	$1,293.00	$783.56	39%	n/a	n/a	
DIWE	Accessories	Installation & Training for Process Verification	$2,365.00	$1,433.19	39%	n/a	n/a	
DIWF	Accessories	Installation & Training for Flats Sealer	$330.00	$199.98	39%	n/a	n/a	
DIXT	Accessories	Exit Transport	$1,500.00	$909.00	39%	n/a	n/a	
DIZG	Accessories	Installation & Training for High Capacity Loader	$380.00	$230.28	39%	n/a	n/a	
DIZH	Accessories	Installation & Training for Universal Feeder	$380.00	$230.28	39%	n/a	n/a	
F700327	Accessories	Special Tower Feeder Kit	$250.00	$151.50	39%	n/a	n/a	
F72D	Accessories	Datamatrix Scanning for High Capacity Sheet Feeder	$8,600.00	$5,211.60	39%	$1,109.22	$832.00	25%
F736	Accessories	Standard OMR Top/Bottom Scanner Kit - Universal Feeder Only	$8,500.00	$5,151.00	39%	$1,495.00	$1,121.00	25%

F737	Accessories	Standard Barcode Reader Kit (Picket Only) - Universal Feeder Only	$5,000.00	$3,030.00	39%	$879.00	$659.00	25%
F738	Accessories	Moving Beam Barcode Scanner Kit for Universal Feeder (Picket & Ladder)	$12,500.00	$7,575.00	39%	$2,200.00	$1,650.00	25%
F739	Accessories	Custom Scanning Software for Universal Feeder	$15,200.00	$9,211.20	39%	$2,673.00	$2,004.00	25%
F745	Accessories	2D Scanning	$15,200.00	$9,211.20	39%	$4,976.10	$3,732.00	25%
F762	Accessories	Moving Beam Scanner	$8,895.00	$5,390.37	39%	$1,566.36	$1,174.00	25%
F763	Accessories	2D Output scanner	$13,995.00	$8,480.97	39%	$2,441.88	$1,831.00	25%
F769	Accessories	Custom 2 Channel OMR	$16,400.00	$9,938.40	39%	$2,886.48	$2,164.00	25%
F780183	Accessories	Sheet/Flat Env. Tray	$200.00	$121.20	39% n/a		n/a	
F780184	Accessories	Insert Tray	$200.00	$121.20	39% n/a		n/a	
F790018	Accessories	18 in. Table Extension	$350.00	$212.10	39% n/a		n/a	
F790019	Accessories	30 in. Table Extension	$450.00	$272.70	39% n/a		n/a	
F790052	Accessories	42 in. Table Extension	$500.00	$303.00	39% n/a		n/a	
F790250	Accessories	Scanner Mounting Kit for High Capacity Sheet Feeder	$795.00	$481.77	39% n/a		n/a	
F7DI	Accessories	Bottom Address Inverter Kit	$695.00	$421.17	39% n/a		n/a	
F7DP	Accessories	Black & White Integrated Printer with PC Package	$19,000.00	$11,514.00	39%	$3,091.00	$2,318.00	25%
F7DS	Accessories	Black & White Integrated Printer	$18,000.00	$10,908.00	39%	$2,638.00	$1,977.00	25%
F7DU	Accessories	High Capacity Feeder Adapter (for Color IDP only)	$1,995.00	$1,208.97	39% n/a		n/a	
F7FS	Accessories	High Capacity Sheet Feeder Fixed Beam OMR & Barcode Scanning Hardware w/ Basic Integrity OMR Software	$2,500.00	$1,515.00	39%	$196.00	$144.00	27%
F7FT	Accessories	Flats Sealer	$3,750.00	$2,272.50	39% n/a		n/a	
F7HC	Accessories	High Capacity Sheet Feeder	$6,500.00	$3,939.00	39%	$762.00	$571.00	25%
F7HS	Accessories	High Capacity Loader for Universal Feeder	$13,150.00	$7,968.90	39%	$2,224.00	$1,668.00	25%
F7MM	Accessories	Mail Machine Interface for the DM800i	$3,195.00	$1,936.17	39% n/a		n/a	
F7MP	Accessories	Mail Machine Interface for the DM1100	$3,195.00	$1,936.17	39% n/a		n/a	

F7MS	Accessories	Moving Beam Picket Barcode Scanner for High Capacity Sheet Feeder	$3,500.00	$2,121.00	39%	$189.00	$141.00	25%
F7MT	Accessories	Mail Machine Interface for Connect+ 1000/2000	$3,195.00	$1,936.17	39%	n/a	n/a	
F7MU	Accessories	Mail Machine Interface for Connect+ 3000	$3,195.00	$1,936.17	39%	n/a	n/a	
F7S1	Accessories	Enhanced Integrity OMR	$1,500.00	$909.00	39%	n/a	n/a	
F7S2	Accessories	Selective Operations OMR	$1,500.00	$909.00S2	39%	n/a	n/a	
F7SB	Accessories	Barcode Scanning Software	$3,000.00	$1,818.00	39%	n/a	n/a	
F7T2	Accessories	2 Feeder Tower	$3,000.00	$1,818.00	39%	n/a	n/a	
F7T4	Accessories	4 Feeder Tower	$5,500.00	$3,333.00	39%	n/a	n/a	
F7TB	Accessories	Tower OMR & Barcode Scanning Hardware w/ Basic Integrity OMR Software	$2,500.00	$1,515.00	39%	$317.00	$237.00	25%
F90G	Accessories	AVS (Advanced Verification System) Control Kit	$32,995.00	$19,994.97	39%	$5,800.46	$4,350.35	25%
F90H	Accessories	AVS Letter Exit Scan	$5,495.00	$3,329.97	39%	n/a	n/a	
F90J	Accessories	AVS Flat Exit Scan	$5,495.00	$3,329.97	39%	n/a	n/a	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
921H	Folder Inserters Production	Upper Fold Plate	774	526	32.0%	-	-	5.0%
921J	Folder Inserters Production	Lower Fold Plate	774	526	32.0%	-	-	5.0%
921K	Folder Inserters Production	Lower Deflector	774	526	32.0%	-	-	5.0%
921L	Folder Inserters Production	Upper Deflector	774	526	32.0%	-	-	5.0%
921V	Folder Inserters Production	Add. Folding capability	9,916	6,743	32.0%	692	657	5.0%
922R	Folder Inserters Production	6-1-4" Lower Buckle Chute	5,355	3,641	32.0%	419	398	5.0%
DITP	Folder Inserters Production	90" Table- 110V	3,484	2,369	32.0%	-	-	5.0%
F7ZE	Folder Inserters Production	30" Table Extension	581	395	32.0%	-	-	5.0%
FL56	Folder Inserters Production	MSE Top Edge Marker	11,381	7,739	32.0%	794	754	5.0%
FL57	Folder Inserters Production	Bottom Edge Marker 6X9	11,381	7,739	32.0%	794	754	5.0%
FL58	Folder Inserters Production	Bottom Edge Marker 10x13	11,381	7,739	32.0%	794	754	5.0%
FL7E	Folder Inserters Production	9' Flat Collecting Conveyor	6,581	4,475	32.0%	253	240	5.0%
R254	Folder Inserters Production	Forms Conveyor-Domestic	12,658	8,607	32.0%	1,850	1,758	5.0%
R257	Folder Inserters Production	Low Cap Divert w-Smart Deflect	8,123	5,523	32.0%	567	538	5.0%
R503	Folder Inserters Production	DC Meterlink Kit (6500 Series)	1,484	1,009	32.0%	173	164	5.0%
R751	Folder Inserters Production	DM16K (Non-PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5.0%
R752	Folder Inserters Production	DM16K (PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5.0%
R753	Folder Inserters Production	DM16KR (Non-PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5.0%
R754	Folder Inserters Production	DM16KR (PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5.0%
R756	Folder Inserters Production	DM Infinity DM16KR Non PB	23,865	16,228	32.0%	1,606	1,526	5.0%
R764	Folder Inserters Production	DM16KR (New Placements)	23,865	16,228	32.0%	1,606	1,526	5.0%
R766	Folder Inserters Production	DM16KR (New - Competitive Displacement)	23,865	16,228	32.0%	1,606	1,526	5.0%
R767	Folder Inserters Production	DM INFINITY-MPS26K Resettable	40,639	27,634	32.0%	2,835	2,693	5.0%
R76X	Folder Inserters Production	B&H Modular Output Kit	671	456	32.0%	-	-	5.0%
R770	Folder Inserters Production	DM Infinity Non-PB System Install	671	456	32.0%	-	-	5.0%
R77H	Folder Inserters Production	R150-6500 Series Seal Only Head	1,548	1,053	32.0%	-	-	5.0%
R77W	Folder Inserters Production	B&H Integrated Output Kit	1,678	1,141	32.0%	-	-	5.0%

R77X	Folder Inserters Production	Accessory Kit (Hasler, Short Deck, S309)	406	276	32.0%	-	-	5.0%
R77Z	Folder Inserters Production	DM Infinity Stand - Non PB Sys	671	456	32.0%	-	-	5.0%
R7AZ	Folder Inserters Production	Weigh On The Fly Software	23,510	15,987	32.0%	2,733	2,596	5.0%
RD87	Folder Inserters Production	Prime DC	53,175	36,159	32.0%	6,182	5,872	5.0%
RD88	Folder Inserters Production	Advanced DC	116,968	79,538	32.0%	13,598	12,918	5.0%
RD8A	Folder Inserters Production	Upgrade Prime To Advanced DC	70,968	48,258	32.0%	8,250	7,838	5.0%
RD8N	Folder Inserters Production	DC Idle Time Control, Per Inserter	6,452	4,387	32.0%	1,000	950	5.0%
RD92	Folder Inserters Production	Filebase Enabler	20,645	14,039	32.0%	2,400	2,280	5.0%
RD93	Folder Inserters Production	Application Support - Per Job-Field	7,129	4,848	32.0%	-	-	5.0%
RD96	Folder Inserters Production	File Server Set-Up Charge	-	-	32.0%	2,551	2,423	5.0%
RDA8	Folder Inserters Production	Scanning Kit - Moving Beam (Input Or Output, Per Chnl)	6,387	4,343	32.0%	445	423	5.0%
RDA9	Folder Inserters Production	Camera Scan Kit (Non-Cognex; Input Or Output, Per Chnl)	12,903	8,774	32.0%	1,080	1,026	5.0%
RDFW	Folder Inserters Production	DC Verify Foundation 1-4	69,677	47,381	32.0%	6,100	5,795	5.0%
RDFX	Folder Inserters Production	DC Verify Foundation 5+	96,774	65,806	32.0%	12,700	12,065	5.0%
RDFY	Folder Inserters Production	DC Verify Prime DC Sys	32,258	21,935	32.0%	6,500	6,175	5.0%
RDFZ	Folder Inserters Production	DC Verify Adv DC Sys	12,903	8,774	32.0%	100	95	5.0%
RDGE	Folder Inserters Production	DFWords Ent Server	54,194	36,852	32.0%	6,300	5,985	5.0%
RDH0	Folder Inserters Production	MPS/APS Advanced DC	121,290	82,477	32.0%	14,100	13,395	5.0%
RDPM	Folder Inserters Production	Local DC Insite - Base - 4 Inserters or Less	12,903	8,774	32.0%	2,000	1,900	5.0%
RDPN	Folder Inserters Production	DFW Insite - Std (5+ Systems)	25,806	17,548	32.0%	4,000	3,800	5.0%
RDSV	Folder Inserters Production	DFWorks Std Server Pkg	56,129	38,168	32.0%	5,700	5,415	5.0%
RDYA	Folder Inserters Production	Hand Held Barcode-OCR Scanner	826	562	32.0%	100	95	5.0%
Y103	Folder Inserters Production	Forms Conveyor, In-Line	17,548	11,933	32.0%	1,224	1,163	5.0%
Y12A	Folder Inserters Production	1/8" L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%
Y12B	Folder Inserters Production	1/6" L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%
Y12C	Folder Inserters Production	1/4" L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%
Y12D	Folder Inserters Production	Dual Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%
Y12E	Folder Inserters Production	7.8MM L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%
Y12F	Folder Inserters Production	1/8" R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%
Y12G	Folder Inserters Production	1/6" R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%
Y12H	Folder Inserters Production	1/4" R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%
Y12K	Folder Inserters Production	7.8MM R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%
Y13A	Folder Inserters Production	Trim Kit Right W- Bucket	3,032	2,062	32.0%	212	201	5.0%
Y13B	Folder Inserters Production	Trim Kit Left W- Bucket	3,032	2,062	32.0%	212	201	5.0%
Y13C	Folder Inserters Production	Trim Kit Center	3,032	2,062	32.0%	212	201	5.0%
Y13D	Folder Inserters Production	Trim Kit Right W- Funnel	3,032	2,062	32.0%	212	201	5.0%
Y13E	Folder Inserters Production	Trim Kit Left W- Funnel	3,032	2,062	32.0%	212	201	5.0%
Y13F	Folder Inserters Production	Dual Slit Assembly With Bucket	4,265	2,900	32.0%	297	283	5.0%
Y13G	Folder Inserters Production	Dual Slit Assembly With Funnel	4,065	2,764	32.0%	284	269	5.0%
Y15F	Folder Inserters Production	Bouncing Buckle Chute < 5 Pgs	3,871	2,632	32.0%	270	257	5.0%
Y15G	Folder Inserters Production	Bouncing Buckle Chute > 5 Pgs	3,871	2,632	32.0%	270	257	5.0%
Y15J	Folder Inserters Production	Bouncing Buckle Chute	3,871	2,632	32.0%	270	257	5.0%
Y15K	Folder Inserters Production	Mini Buckle Chute	3,871	2,632	32.0%	270	257	5.0%
Y15L	Folder Inserters Production	Lower 14" Buckle Chute	3,871	2,632	32.0%	270	257	5.0%
Y15U	Folder Inserters Production	Upper 14" Buckle Chute	3,871	2,632	32.0%	270	257	5.0%
Y180	Folder Inserters Production	Elevator Module	12,839	8,730	32.0%	896	851	5.0%
Y194	Folder Inserters Production	Funnel Assembly	1,142	777	32.0%	80	76	5.0%
Y199	Folder Inserters Production	Trim Collector	26,316	17,895	32.0%	1,836	1,744	5.0%
Y19A	Folder Inserters Production	Dual Trim Collector	28,574	19,430	32.0%	1,993	1,893	5.0%
Y19B	Folder Inserters Production	Bin for Trim And Vac Plus Y19C	645	439	32.0%	-	-	5.0%

Code	Category	Description						
Y19C	Folder Inserters Production	Trim And Vac Plus	50,258	34,175	32.0%	4,124	3,918	5.0%
Y1C2	Folder Inserters Production	Surefeed 9' Feedmax	14,097	9,586	32.0%	1,092	1,037	5.0%
Y201	Folder Inserters Production	API TM1 Single Input Westport	46,645	31,719	32.0%	3,615	3,434	5.0%
Y202	Folder Inserters Production	Dual Input Merging TM Westport	51,832	35,246	32.0%	4,017	3,816	5.0%
Y203	Folder Inserters Production	Standard FIM	12,194	8,292	32.0%	851	808	5.0%
Y204	Folder Inserters Production	Wide Body FIM	15,342	10,433	32.0%	1,070	1,017	5.0%
Y206	Folder Inserters Production	API TM1 Single Input Eastport	46,645	31,719	32.0%	3,615	3,434	5.0%
Y207	Folder Inserters Production	Dual Input Merging TM Eastport	51,832	35,246	32.0%	4,017	3,816	5.0%
Y208	Folder Inserters Production	Dual Accumulator Folder	73,497	49,978	32.0%	5,126	4,870	5.0%
Y209	Folder Inserters Production	Flexible Dual Accumulator	80,645	54,839	32.0%	5,625	5,344	5.0%
Y20A	Folder Inserters Production	Reverse Accumulate	3,110	2,115	32.0%	217	206	5.0%
Y20B	Folder Inserters Production	Reverse Accumulate	3,110	2,115	32.0%	217	206	5.0%
Y20C	Folder Inserters Production	Addl Monitor- API Dual Accum- Folder Mount	5,806	3,948	32.0%	405	385	5.0%
Y20D	Folder Inserters Production	Addl Monitor- API Sheet Fdr- Stitcher Mount	5,806	3,948	32.0%	405	385	5.0%
Y20E	Folder Inserters Production	FDA FIM North Port	12,194	8,292	32.0%	851	808	5.0%
Y20F	Folder Inserters Production	FDA Transport - TM1	15,342	10,433	32.0%	1,070	1,017	5.0%
Y20G	Folder Inserters Production	FDA Standard Accumulate	3,871	2,632	32.0%	270	257	5.0%
Y20H	Folder Inserters Production	FDA Reverse Accumulate	3,871	2,632	32.0%	270	257	5.0%
Y20J	Folder Inserters Production	Automatic foldplates	19,355	13,161	32.0%	1,350	1,283	5.0%
Y20JA	Folder Inserters Production	Y234 3 autochutes + 1 deflector	12,903	8,774	32.0%	900	855	5.0%
Y20JB	Folder Inserters Production	Auto foldplate 1234 Y208	19,355	13,161	32.0%	1,350	1,283	5.0%
Y20JC	Folder Inserters Production	Auto foldplate 1234 Y209	19,355	13,161	32.0%	1,350	1,283	5.0%
Y20JD	Folder Inserters Production	Auto foldplate 1234 Y471	19,355	13,161	32.0%	1,350	1,283	5.0%
Y21D	Folder Inserters Production	18K Dual Web Cutter	98,710	67,123	32.0%	6,885	6,541	5.0%
Y21E	Folder Inserters Production	New Dual Web Cutter (replaces Y21D)	98,710	67,123	32.0%	6,885	6,541	5.0%
Y235	Folder Inserters Production	Fixed Beam scanner	3,639	2,474	32.0%	255	242	5.0%
Y236	Folder Inserters Production	Moving Beam scanner	5,419	3,685	32.0%	380	361	5.0%
Y237	Folder Inserters Production	Camera scanner	12,903	8,774	32.0%	1,080	1,026	5.0%
Y238	Folder Inserters Production	Extended hopper for Y234	9,032	6,142	32.0%	630	599	5.0%
Y239	Folder Inserters Production	Add'l monitor Y234 mount	5,806	3,948	32.0%	405	385	5.0%
Y23A	Folder Inserters Production	LowCap Divert w/chutes Y234	8,123	5,523	32.0%	567	539	5.0%
Y23B	Folder Inserters Production	Reverse accumulator option Y234	3,871	2,632	32.0%	255	242	5.0%
Y23C	Folder Inserters Production	Set of std. chutes Y234	-	-	32.0%	-	-	5.0%
Y25A	Folder Inserters Production	Barcode Scan- Y250, Top	3,639	2,474	32.0%	255	242	5.0%
Y25B	Folder Inserters Production	Barcode Scan- Y250, Btm	3,639	2,474	32.0%	255	242	5.0%
Y25D	Folder Inserters Production	Trapping Hi-Cap	7,226	4,914	32.0%	504	479	5.0%
Y26A	Folder Inserters Production	OMR Scan- Y250, 1st Chnl, Top-First Third Of Btm Scan	2,903	1,974	32.0%	200	190	5.0%
Y26B	Folder Inserters Production	OMR Scan- Y250, 1st Chnl, Last Two-Third Of Btm Only	2,903	1,974	32.0%	200	190	5.0%
Y26C	Folder Inserters Production	OMR Scan- Y250, 2nd Chnl, Top-Btm Scan	1,477	1,005	32.0%	100	95	5.0%
Y26D	Folder Inserters Production	OMR Scan- Y250, 3rd Chnl, Top-Btm Scan	1,477	1,005	32.0%	100	95	5.0%
Y26E	Folder Inserters Production	OMR Scan- Y250, 4th Chnl, Top-Btm Scan	1,477	1,005	32.0%	100	95	5.0%
Y270	Folder Inserters Production	Barcode Scan- Dual Web Cutter (2 Scanners)	7,277	4,949	32.0%	510	485	5.0%
Y271	Folder Inserters Production	OMR Scan- Dual Web Cutter (2 Scanners)	5,806	3,948	32.0%	400	380	5.0%
Y275	Folder Inserters Production	OMR Scan- Dual Web C', Add'l Chnl (2 Scanners)	2,955	2,009	32.0%	200	190	5.0%

Y30B	Folder Inserters Production	Add'l Monitor- 17" On Stand (Non-Touch)	3,600	2,448	32.0%	251	239	5.0%
Y30Y	Folder Inserters Production	VPS Stand	1,613	1,097	32.0%	-	-	5.0%
Y30Z	Folder Inserters Production	Pattern Reader	6,581	4,475	32.0%	187	178	5.0%
Y315B	Folder Inserters Production	Vertical Stacker	11,742	7,985	32.0%	819	778	5.0%
Y316	Folder Inserters Production	Heavies Vertical Stacker	19,484	13,249	32.0%	1,359	1,291	5.0%
Y318	Folder Inserters Production	Output Rotate Module	54,839	37,290	32.0%	4,420	4,199	5.0%
Y319	Folder Inserters Production	Servo V-Bin	11,742	7,985	32.0%	820	779	5.0%
Y320	Folder Inserters Production	Vacuum Transport Standard	21,355	14,521	32.0%	1,490	1,415	5.0%
Y322	Folder Inserters Production	MCS 2" Array Print Sys - DC	48,335	32,868	32.0%	3,746	3,559	5.0%
Y323	Folder Inserters Production	MCS 4600 4 Print (Two 2 Print Heads	56,077	38,133	32.0%	3,911	3,716	5.0%
Y326	Folder Inserters Production	MCS 8 Inch Print System	70,426	47,890	32.0%	4,912	4,667	5.0%
Y327	Folder Inserters Production	MCS GIS4250 Print System	104,335	70,948	32.0%	7,277	6,914	5.0%
Y328	Folder Inserters Production	Universal Vacuum Base	21,355	14,521	32.0%	1,490	1,415	5.0%
Y32A	Folder Inserters Production	IMS…Ink Management System	5,394	3,668	32.0%	376	357	5.0%
Y32E	Folder Inserters Production	Output LineScan MPS	52,258	35,535	32.0%	6,318	6,002	5.0%
Y32F	Folder Inserters Production	Output LineScan FPS	52,258	35,535	32.0%	6,318	6,002	5.0%
Y32G	Folder Inserters Production	2" Array Compact EFS for MPS	81,974	55,742	32.0%	6,607	6,277	5.0%
Y32H	Folder Inserters Production	4" Array Compact EFS for MPS	89,716	61,007	32.0%	7,231	6,869	5.0%
Y32K	Folder Inserters Production	4250 Compact EFS for MPS	125,071	85,048	32.0%	10,080	9,576	5.0%
Y32L	Folder Inserters Production	2" Array VTT EFS for FPS SD	81,974	55,742	32.0%	6,353	6,035	5.0%
Y32M	Folder Inserters Production	4" Array VTT EFS for FPS SD	89,716	61,007	32.0%	6,953	6,605	5.0%
Y32N	Folder Inserters Production	4250 VTT EFS for FPS SD	125,071	85,048	32.0%	9,693	9,208	5.0%
Y35A	Folder Inserters Production	MPS Print+ Package	258,065	175,484	32.0%	14,000	13,300	5.0%
Y35B	Folder Inserters Production	MSE Print+ Package	225,806	153,548	32.0%	12,000	11,400	5.0%
Y35C	Folder Inserters Production	Print+ Workstation Pkg	14,710	10,003	32.0%	660	627	5.0%
Y35D	Folder Inserters Production	Print+ Server Package	40,000	27,200	32.0%	3,600	3,420	5.0%
Y380	Folder Inserters Production	Power Stacker	12,155	8,265	32.0%	848	805	5.0%
Y388	Folder Inserters Production	Weigh-On-The-FlyScale	36,296	24,682	32.0%	2,532	2,405	5.0%
Y3D0	Folder Inserters Production	Infrared Dryer-9000 Watt	#N/A	#N/A	32.0%	468	445	5.0%
Y3DB	Folder Inserters Production	Tabber with a 4 inch kit	29,465	20,036	32.0%	702	667	5.0%
Y3DC	Folder Inserters Production	Tabber with a 2 inch kit	29,032	19,742	32.0%	639	607	5.0%
Y3F1	Folder Inserters Production	Divert (Attchd prior to IJ)	6,452	4,387	32.0%	500	475	5.0%
Y3F3	Folder Inserters Production	9' CONVEYOR	5,161	3,510	32.0%	416	395	5.0%
Y3F4	Folder Inserters Production	6' CONVEYOR	4,516	3,071	32.0%	364	346	5.0%
Y3FB	Folder Inserters Production	Select SW Add'l - Current User	19,355	13,161	32.0%	1,560	1,482	5.0%
Y3FC	Folder Inserters Production	Selects SW/HW-New User	27,742	18,865	32.0%	2,236	2,124	5.0%
Y3FD	Folder Inserters Production	Selects SW/HW-Database Cntrl	27,742	18,865	32.0%	2,236	2,124	5.0%
Y3FE	Folder Inserters Production	Selectivity Install/Training	3,871	2,632	32.0%	312	296	5.0%
Y3FF	Folder Inserters Production	Output Scanning SW/HW	31,613	21,497	32.0%	2,548	2,421	5.0%
Y3FG	Folder Inserters Production	GIS 4250 - Stand alone Inkjet	83,871	57,032	32.0%	6,760	6,422	5.0%
Y3FM	Folder Inserters Production	36" Flexible Inkjet Transport	12,258	8,335	32.0%	950	903	5.0%
Y3FN	Folder Inserters Production	56" Flexible Inkjet Transport	13,871	9,432	32.0%	1,075	1,021	5.0%
Y3FR	Folder Inserters Production	72" Flexible Inkjet Transport	16,129	10,968	32.0%	1,250	1,188	5.0%
Y3FT	Folder Inserters Production	30" Dryer bases - Hi Temp	3,355	2,281	32.0%	260	247	5.0%
Y3FY	Folder Inserters Production	Divert Att'd (after inkjet)	6,452	4,387	32.0%	500	475	5.0%
Y3FZ	Folder Inserters Production	MCS Exp Mod max 3 addl cameras	3,226	2,194	32.0%	260	247	5.0%
Y3S0	Folder Inserters Production	iSite Area Scan Camera 1024x768	27,774	18,886	32.0%	1,300	1,235	5.0%
Y3S1	Folder Inserters Production	iSite High Res Area Scan Cam 1400x	29,619	20,141	32.0%	1,300	1,235	5.0%
Y3S2	Folder Inserters Production	iSite Line Scan Camera 2k 6x9	32,555	22,137	32.0%	1,300	1,235	5.0%
Y3S3	Folder Inserters Production	iSite High Res Line Scan Camera	35,077	23,853	32.0%	1,300	1,235	5.0%
Y3SA	Folder Inserters Production	Add'l Area Scan Camera 1024x768	7,408	5,037	32.0%	350	333	5.0%

Y3SB	Folder Inserters Production	Add'l High Res Area Scan Cam 1400x	8,471	5,760	32.0%	350	333	5.0%
Y3SC	Folder Inserters Production	iSite Floating Transport	12,697	8,634	32.0%	1,031	979	5.0%
Y3SD	Folder Inserters Production	iSite Bolt-on Mount	361	246	32.0%	26	25	5.0%
Y3SE	Folder Inserters Production	iSite Rollling Adjustable Stand	3,077	2,093	32.0%	250	238	5.0%
Y3SF	Folder Inserters Production	Image Archive	2,373	1,614	32.0%	-	-	5.0%
Y3SG	Folder Inserters Production	iData Repair/System	23,375	15,895	32.0%	-	-	5.0%
Y3SH	Folder Inserters Production	iDataRepair Lite	13,826	9,402	32.0%	-	-	5.0%
Y3SJ	Folder Inserters Production	iDataView	20,323	13,819	32.0%	-	-	5.0%
Y3SL	Folder Inserters Production	22" Touch Screen	623	423	32.0%	-	-	5.0%
Y3SM	Folder Inserters Production	iSite Hand Scanner	1,077	733	32.0%	98	93	5.0%
Y3SN	Folder Inserters Production	iSite Tracking Module	10,929	7,432	32.0%	-	-	5.0%
Y3SP	Folder Inserters Production	iData Printer Interfacing	2,581	1,755	32.0%	-	-	5.0%
Y3ST	Folder Inserters Production	Add' Line Scan Camera 2K 6X9	11,111	7,555	32.0%	500	475	5.0%
Y3SU	Folder Inserters Production	Add'l High Res Line Scan Cam 4K 10x	13,246	9,008	32.0%	500	475	5.0%
Y3SV	Folder Inserters Production	iSite Area Scan Camera 640x480	26,549	18,054	32.0%	1,300	1,235	5.0%
Y3SW	Folder Inserters Production	Add'l iSite Area Scan Camera 640x480	6,734	4,579	32.0%	400	380	5.0%
Y3SX	Folder Inserters Production	iData Repair Opt 2/system	58,065	39,484	32.0%	-	-	5.0%
Y3SY	Folder Inserters Production	iData Repair Opt 2/seat	10,968	7,458	32.0%	-	-	5.0%
Y3Z0	Folder Inserters Production	21K Sheet Feeder	49,174	33,438	32.0%	8,179	7,770	5.0%
Y3Z0	Folder Inserters Production	21K Sheet Feeder	49,174	33,438	32.0%	8,179	7,770	5.0%
Y3Z0	Folder Inserters Production	21K Sheet Feeder	49,174	33,438	32.0%	8,179	7,770	5.0%
Y3Z1	Folder Inserters Production	36K Sheet Feeder	75,097	51,066	32.0%	9,714	9,228	5.0%
Y3Z1	Folder Inserters Production	36K Sheet Feeder	75,097	51,066	32.0%	9,714	9,228	5.0%
Y431	Folder Inserters Production	50K Sheet Feeder	126,581	86,075	32.0%	8,829	8,388	5.0%
Y43A	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Btm	3,639	2,474	32.0%	255	242	5.0%
Y43B	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Top Left	3,639	2,474	32.0%	255	242	5.0%
Y43C	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Top Right	3,639	2,474	32.0%	255	242	5.0%
Y43D	Folder Inserters Production	Barcode Scan- Y431, MBS, Top Mount	3,639	2,474	32.0%	255	242	5.0%
Y43L	Folder Inserters Production	Cutsheet Input Line scan - Top mount	68,387	46,503	32.0%	6,625	6,294	5.0%
Y43L	Folder Inserters Production	Cutsheet Input Line scan - Top mount	68,387	46,503	32.0%	6,625	6,294	5.0%
Y43M	Folder Inserters Production	Cutsheet Input Line scan - Bottom mount	68,387	46,503	32.0%	6,625	6,294	5.0%
Y43M	Folder Inserters Production	Cutsheet Input Line scan - Bottom mount	68,387	46,503	32.0%	6,625	6,294	5.0%
Y470	Folder Inserters Production	HPI Accumulator	82,581	56,155	32.0%	5,760	5,472	5.0%
Y471	Folder Inserters Production	HPI PB Legacy Folder 6 Roller	17,161	11,670	32.0%	1,197	1,137	5.0%
Y472	Folder Inserters Production	HPI Reverse Accumulator	82,581	56,155	32.0%	5,760	5,472	5.0%
Y473	Folder Inserters Production	HPI Heavy Duty Folder 6 Roller	38,065	25,884	32.0%	2,655	2,522	5.0%
Y474	Folder Inserters Production	36K Cutter- Pinfeed	148,387	100,903	32.0%	10,350	9,833	5.0%
Y475	Folder Inserters Production	25K Cutter- Pinfeed	106,452	72,387	32.0%	7,425	7,054	5.0%
Y476	Folder Inserters Production	HPI Heavy Duty Folder-Accumulator Interf	4,774	3,246	32.0%	333	316	5.0%
Y479	Folder Inserters Production	HPI Heavy Duty Folder Bypass Kit For Flats	2,000	1,360	32.0%	140	133	5.0%
Y47A	Folder Inserters Production	Blade Block L>R, E-port, 1/8" Chip Out	16,129	10,968	32.0%	-	-	5.0%
Y47B	Folder Inserters Production	Blade Block L>R, E-port, 1/6" Chip Out	16,129	10,968	32.0%	-	-	5.0%
Y47C	Folder Inserters Production	Blade Block L>R, E-port, 7.8MM Chip Out	16,129	10,968	32.0%	-	-	5.0%

Y47D	Folder Inserters Production	Blade Block L>R, E-port, Chamfer (No Chip)	16,129	10,968	32.0%	-	-	5.0%
Y47E	Folder Inserters Production	HPI Eastport TM1	104,516	71,071	32.0%	7,290	6,926	5.0%
Y47F	Folder Inserters Production	HPI Eastport TM1 Tubes- 7"	3,419	2,325	32.0%	-	-	5.0%
Y47G	Folder Inserters Production	HPI Eastport TM1 Tubes- 8.5"	3,419	2,325	32.0%	-	-	5.0%
Y47H	Folder Inserters Production	OMR Scan- Cutter, 1st Pos. (2 Scanners)	5,806	3,948	32.0%	400	380	5.0%
Y47J	Folder Inserters Production	OMR Scan- Cutter, Add'l Chnl (2 Scanners)	2,955	2,009	32.0%	200	190	5.0%
Y47K	Folder Inserters Production	OMR Scan- Cutter, 2nd Pos. (2 Scanners)	2,955	2,009	32.0%	200	190	5.0%
Y47L	Folder Inserters Production	Barcode Scan- Cutter, Fixed Scanning (2 Scanners)	7,277	4,949	32.0%	510	485	5.0%
Y47M	Folder Inserters Production	Barcode Scan- Cutter, MBS Scanning (2 Scanners)	12,774	8,686	32.0%	890	846	5.0%
Y47N	Folder Inserters Production	Kit-No North Port	2,839	1,930	32.0%	-	-	5.0%
Y47P	Folder Inserters Production	Kit-HPI TM1 Northport Fim	12,315	8,375	32.0%	859	816	5.0%
Y47R	Folder Inserters Production	Quad Cart Adaptor	4,103	2,790	32.0%	286	272	5.0%
Y47S	Folder Inserters Production	Camera- Cutter (2 Cameras)	28,387	19,303	32.0%	2,375	2,256	5.0%
Y47W	Folder Inserters Production	HPI Westport TM1	104,516	71,071	32.0%	7,290	6,926	5.0%
Y47X	Folder Inserters Production	HPI Westport TM1 Tubes- 7"	3,419	2,325	32.0%	-	-	5.0%
Y47Y	Folder Inserters Production	HPI Westport TM1 Tubes- 8.5"	3,419	2,325	32.0%	-	-	5.0%
Y47Z	Folder Inserters Production	Cutter- Gutter Cut Knives Assy	12,903	8,774	32.0%	900	855	5.0%
Y484	Folder Inserters Production	36K Cutter- Pinless	148,387	100,903	32.0%	10,350	9,833	5.0%
Y485	Folder Inserters Production	25K Cutter- Pinless	106,452	72,387	32.0%	7,425	7,054	5.0%
Y48A	Folder Inserters Production	Blade Block L>R, W-port, 1/8" Chip Out	16,129	10,968	32.0%	-	-	5.0%
Y48B	Folder Inserters Production	Blade Block L>R, W-port, 1/6" Chip Out	16,129	10,968	32.0%	-	-	5.0%
Y48C	Folder Inserters Production	Blade Block L>R, W-port, 7.8MM Chip Out	16,129	10,968	32.0%	-	-	5.0%
Y48D	Folder Inserters Production	Blade Block L>R, W-port, Chamfer (No Chip)	16,129	10,968	32.0%	-	-	5.0%
Y48E	Folder Inserters Production	HPI Eastport Brokerfold- Flats TM	61,516	41,831	32.0%	4,291	4,076	5.0%
Y48F	Folder Inserters Production	Add'l Monitor- HPI (Y471/ 47P/ 47W/ 48W/ 48E)	5,806	3,948	32.0%	405	385	5.0%
Y48G	Folder Inserters Production	Add'l Monitor- HPI (Y47E Or Y470-Y472)	5,806	3,948	32.0%	405	385	5.0%
Y48W	Folder Inserters Production	HPI Westport Brokerfold- Flats TM	61,516	41,831	32.0%	4,291	4,076	5.0%
Y490	Folder Inserters Production	On-Edge Stacker (FPS)	25,742	17,505	32.0%	1,795	1,705	5.0%
Y491	Folder Inserters Production	On-Edge Stacker (MPS/APS)	34,168	23,234	32.0%	2,383	2,264	5.0%
Y491	Folder Inserters Production	On-Edge Stacker (MPS/APS)	34,168	23,234	32.0%	2,383	2,264	5.0%
Y49B	Folder Inserters Production	OES Offset Kit	11,381	7,739	32.0%	794	754	5.0%
Y49D	Folder Inserters Production	In Line OES	64,516	43,871	32.0%	3,328	3,162	5.0%
Y49D	Folder Inserters Production	In Line OES	64,516	43,871	32.0%	3,328	3,162	5.0%
Y49E	Folder Inserters Production	Privacy Guard MPS	35,655	24,246	32.0%	2,487	2,363	5.0%
Y49E	Folder Inserters Production	Privacy Guard MPS	35,655	24,246	32.0%	2,487	2,363	5.0%
Y49H	Folder Inserters Production	Light Table - US	323	219	32.0%	25	24	5.0%
Y49K	Folder Inserters Production	TrayTag Printer OES Mount	6,452	4,387	32.0%	500	475	5.0%
Y49L	Folder Inserters Production	TrayTag Printer Vbin Mount	6,452	4,387	32.0%	500	475	5.0%
Y4H0	Folder Inserters Production	Hunkeler Unwinder Base	52,258	35,535	32.0%	3,645	3,463	5.0%
Y4H1	Folder Inserters Production	Hunkeler Unwinder Core (3")	3,600	2,448	32.0%	251	239	5.0%
Y4H2	Folder Inserters Production	Hunkeler Unwinder Core (5")	5,922	4,027	32.0%	413	392	5.0%
Y4H3	Folder Inserters Production	Hunkeler Unwinder Core (150Mm)	5,922	4,027	32.0%	413	392	5.0%
Y503	Folder Inserters Production	MPS/APS 3 Station Chassis	106,323	72,299	32.0%	8,240	7,828	5.0%
Y504	Folder Inserters Production	MPS/APS 4 Station Chassis	112,903	76,774	32.0%	8,750	8,313	5.0%

Y506	Folder Inserters Production	MPS/APS 6 Station Chassis	136,258	92,655	32.0%	10,560	10,032	5.0%
Y507	Folder Inserters Production	MPS/APS 7 Station Chassis	141,677	96,341	32.0%	10,980	10,431	5.0%
Y508	Folder Inserters Production	MPS/APS 8 Station Chassis	145,419	98,885	32.0%	11,270	10,707	5.0%
Y509	Folder Inserters Production	MPS/APS 9 Station Chassis	165,290	112,397	32.0%	12,810	12,170	5.0%
Y510	Folder Inserters Production	MPS/APS 10 Station Chassis	168,774	114,766	32.0%	13,080	12,426	5.0%
Y512	Folder Inserters Production	MPS/APS 12 Station Chassis	186,839	127,050	32.0%	14,480	13,756	5.0%
Y514	Folder Inserters Production	MPS/APS 14 Station Chassis	204,774	139,246	32.0%	15,870	15,077	5.0%
Y516	Folder Inserters Production	MPS/APS 16 Station Chassis	212,000	144,160	32.0%	16,430	15,609	5.0%
Y518	Folder Inserters Production	MPS/APS 18 Station Chassis	236,258	160,655	32.0%	18,310	17,395	5.0%
Y540	Folder Inserters Production	Mail Stream Merge Module	196,774	133,806	32.0%	15,250	14,488	5.0%
Y551	Folder Inserters Production	Barcode Scanner - Encl Fdr	5,032	3,422	32.0%	351	333	5.0%
Y554	Folder Inserters Production	MPS Friction Feeder	14,839	10,090	32.0%	1,150	1,093	5.0%
Y554T	Folder Inserters Production	MPS Friction feeder - (Thick version of the Y554)	#N/A	#N/A	32.0%	1,563	1,485	5.0%
Y557	Folder Inserters Production	MPS Rotary Feeder	20,000	13,600	32.0%	1,550	1,473	5.0%
Y56B	Folder Inserters Production	MPS 22K Engine-Takeaway-Sealer-2 VS	383,419	260,725	32.0%	29,715	28,229	5.0%
Y56C	Folder Inserters Production	MPS 26K Engine-Takeaway-Sealer-2 VS	512,452	348,467	32.0%	39,715	37,729	5.0%
Y56C	Folder Inserters Production	MPS 26K Engine-Takeaway-Sealer-2 VS	512,452	348,467	32.0%	39,715	37,729	5.0%
Y572	Folder Inserters Production	6 Stage Buffer	57,935	39,396	32.0%	4,041	3,839	5.0%
Y574	Folder Inserters Production	TnT MPS	105,161	71,510	32.0%	7,335	6,968	5.0%
Y574	Folder Inserters Production	TnT MPS	105,161	71,510	32.0%	7,335	6,968	5.0%
Y580	Folder Inserters Production	Touchscreen Monitor - Factory	3,562	2,422	32.0%	248	236	5.0%
Y581	Folder Inserters Production	Add'l Monitor- W-port TM1 (Non-Touch)	5,806	3,948	32.0%	405	385	5.0%
Y582	Folder Inserters Production	Add'l Monitor- E-port TM1 (Non-Touch)	5,806	3,948	32.0%	405	385	5.0%
Y583	Folder Inserters Production	Add'l Monitor-Roll-Around (Non-Touchscreen)	5,806	3,948	32.0%	405	385	5.0%
Y584	Folder Inserters Production	Touchscreen Monitor - Field	3,871	2,632	32.0%	270	257	5.0%
Y701	Folder Inserters Production	MPS-APS Output 2 VS Module	28,387	19,303	32.0%	1,980	1,881	5.0%
Y703	Folder Inserters Production	Infinity - VS Module	17,419	11,845	32.0%	1,215	1,154	5.0%
Y732	Folder Inserters Production	MPS/APS Bottom Edge Marker	11,381	7,739	32.0%	794	754	5.0%
Y734	Folder Inserters Production	Edge Marker, Top One Color	11,381	7,739	32.0%	794	754	5.0%
Y735	Folder Inserters Production	Edge Marker, Top Second Color	11,381	7,739	32.0%	794	754	5.0%
Y780	Folder Inserters Production	VS Mid-Station Power Stacker	8,387	5,703	32.0%	585	556	5.0%
Y941	Folder Inserters Production	Flats & Letters Stacker	4,839	3,290	32.0%	400	380	5.0%
Y980	Folder Inserters Production	Letters - Horizontal Belt Stacker	4,252	2,891	32.0%	216	205	5.0%
Y9DO	Folder Inserters Production	Companion Base System	113,554	77,216	32.0%	11,113	10,557	5.0%
Y9MB	Folder Inserters Production	HCSF MBSC	7,054	4,797	32.0%	515	489	5.0%
Y9VS	Folder Inserters Production	Letters - Vertical Power Stacker	1,929	1,312	32.0%	156	148	5.0%
Z99K	Folder Inserters Production	Std Installation - FPS9K	5,806	3,948	32.0%	-	-	5.0%
Z9FP	Folder Inserters Production	Std Installation - FPS12/14k	9,677	6,581	32.0%	-	-	5.0%
Z9MP	Folder Inserters Production	Std Installation - MPS	12,903	8,774	32.0%	-	-	5.0%
Z9U8	Folder Inserters Production	Std. Integr with ShtFdr at DMS FL	9,677	6,581	32.0%	-	-	5.0%
Z9U9	Folder Inserters Production	Std. Integr - ShtFdr on site	19,355	13,161	32.0%	-	-	5.0%
Z9UA	Folder Inserters Production	Customer Tech training at DMS FL	3,226	2,194	32.0%	-	-	5.0%
ZX01	Folder Inserters Production	Short footprint Turn Over	16,000	10,880	32.0%	1,075	1,021	5.0%
ZX02	Folder Inserters Production	Privacy Guard FPS SD	35,655	24,246	32.0%	2,487	2,363	5.0%
ZX05	Folder Inserters Production	Short footprint Turnover (Rival)	16,000	10,880	32.0%	1,075	1,021	5.0%
ZX07	Folder Inserters Production	Belt Turnover MSE	23,742	16,145	32.0%	1,375	1,306	5.0%
ZX0E	Folder Inserters Production	Inputless Kit For MSE 3 Or 6	6,129	4,168	32.0%	428	406	5.0%
ZX0F	Folder Inserters Production	Inputless Kit For MSE 9 Or 12	6,129	4,168	32.0%	428	406	5.0%

Code	Category	Description	Col1	Col2	Col3	Col4	Col5	Col6
ZX0J	Folder Inserters Production	MSE In-Line Folder Feeder	77,252	52,531	32.0%	6,517	6,191	5.0%
ZX10	Folder Inserters Production	Forceflex Feeder 14"	6,710	4,563	32.0%	520	494	5.0%
ZX11	Folder Inserters Production	Forceflex Feeder 20"	8,581	5,835	32.0%	665	632	5.0%
ZX1C	Folder Inserters Production	Air Compressor	3,626	2,466	32.0%	253	240	5.0%
ZX23	Folder Inserters Production	No Changeover Module	15,484	10,529	32.0%	1,200	1,140	5.0%
ZX25	Folder Inserters Production	12k speed upgrade	6,452	4,387	32.0%	625	594	5.0%
ZX30	Folder Inserters Production	6x9 Chassis Upgrade 9K to 12K	125,161	85,110	32.0%	12,272	11,658	5.0%
ZX31	Folder Inserters Production	10x13 Chassis Upgr 9K to 12K	125,161	85,110	32.0%	12,272	11,658	5.0%
ZX50	Folder Inserters Production	Modular Friction Feeder	10,323	7,019	32.0%	800	760	5.0%
ZX53	Folder Inserters Production	Greenhouse - Blank Feeder	4,516	3,071	32.0%	350	333	5.0%
ZX55	Folder Inserters Production	Modular Rotary Feeder	15,484	10,529	32.0%	1,200	1,140	5.0%
ZX5A	Folder Inserters Production	MB Scan Friction Fdr-Top	5,032	3,422	32.0%	351	333	5.0%
ZX5B	Folder Inserters Production	MB Scan Friction Fdr-Btm	5,032	3,422	32.0%	351	333	5.0%
ZX5C	Folder Inserters Production	MB Scan Rotary Fdr-Top	5,032	3,422	32.0%	351	333	5.0%
ZX5C	Folder Inserters Production	MB Scan Rotary Fdr-Top	5,032	3,422	32.0%	351	333	5.0%
ZXA0	Folder Inserters Production	FMI Cut Sheet Input	109,032	74,142	32.0%	7,605	7,225	5.0%
ZXB1	Folder Inserters Production	MSE Buffer	36,310	24,691	32.0%	2,533	2,406	5.0%
ZXB2	Folder Inserters Production	MSE Buffer with TnT	85,806	58,348	32.0%	5,985	5,686	5.0%
ZXEM	Folder Inserters Production	Edge marker	11,381	7,739	32.0%	794	754	5.0%
ZXEX	Folder Inserters Production	2nd Edge marker	11,381	7,739	32.0%	794	754	5.0%
ZXG1	Folder Inserters Production	MSE12 - 3 Fdr 10X13 Chassis	244,516	166,271	32.0%	18,950	18,003	5.0%
ZXG2	Folder Inserters Production	MSE12 - 6 Fdr 10X13 Chassis	239,355	162,761	32.0%	18,550	17,623	5.0%
ZXG3	Folder Inserters Production	MSE12 - 9 Fdr 10X13 Chassis	253,548	172,413	32.0%	19,650	18,668	5.0%
ZXG4	Folder Inserters Production	MSE12 - 12 Fdr 10X13 Chassis	293,548	199,613	32.0%	22,750	21,613	5.0%
ZXG5	Folder Inserters Production	MSE14 - 3 Fdr 10X13 Chassis	270,323	183,819	32.0%	20,950	19,903	5.0%
ZXG6	Folder Inserters Production	MSE14 - 6 Fdr 10X13 Chassis	265,161	180,310	32.0%	20,550	19,523	5.0%
ZXG7	Folder Inserters Production	MSE14 - 9 Fdr 10X13 Chassis	279,355	189,961	32.0%	21,650	20,568	5.0%
ZXG8	Folder Inserters Production	MSE14 - 12 Fdr 10X13 Chassis	319,355	217,161	32.0%	24,750	23,513	5.0%
ZXH3	Folder Inserters Production	MSE 9 - 3 Fdr 6X9 Chassis	203,226	138,194	32.0%	15,750	14,963	5.0%
ZXH4	Folder Inserters Production	MSE 9 - 6 Fdr 6X9 Chassis	204,516	139,071	32.0%	15,850	15,058	5.0%
ZXH5	Folder Inserters Production	MSE 9 - 3 Fdr 10X13 Chassis	232,903	158,374	32.0%	18,050	17,148	5.0%
ZXH6	Folder Inserters Production	MSE 9 - 6 Fdr 10X13 Chassis	234,194	159,252	32.0%	18,150	17,243	5.0%
ZXH7	Folder Inserters Production	MSE 9 - 9 Fdr 6X9 Chassis	218,710	148,723	32.0%	16,950	16,103	5.0%
ZXH8	Folder Inserters Production	MSE 9 - 9 Fdr 10X13 Chassis	248,387	168,903	32.0%	19,250	18,288	5.0%
ZXM1	Folder Inserters Production	MSE12 - 3 Fdr 6X9 Chassis	214,839	146,090	32.0%	16,650	15,818	5.0%
ZXM2	Folder Inserters Production	MSE12 - 6 Fdr 6X9 Chassis	209,677	142,581	32.0%	16,250	15,438	5.0%
ZXM3	Folder Inserters Production	MSE12 - 9 Fdr 6X9 Chassis	223,871	152,232	32.0%	17,350	16,483	5.0%
ZXM4	Folder Inserters Production	MSE12 - 12 Fdr 6X9 Chassis	263,871	179,432	32.0%	20,450	19,428	5.0%
ZXM5	Folder Inserters Production	MSE14 - 3 Fdr 6X9 Chassis	240,645	163,639	32.0%	18,650	17,718	5.0%
ZXM6	Folder Inserters Production	MSE14 - 6 Fdr 6X9 Chassis	235,484	160,129	32.0%	18,250	17,338	5.0%
ZXM7	Folder Inserters Production	MSE14 - 9 Fdr 6X9 Chassis	249,677	169,781	32.0%	19,350	18,383	5.0%
ZXM8	Folder Inserters Production	MSE14 - 12 Fdr 6X9 Chassis	289,677	196,981	32.0%	22,450	21,328	5.0%
ZXMA	Folder Inserters Production	Mid Tier MSE 2 Encl.	179,355	121,961	32.0%	9,550	9,073	5.0%
ZXMB	Folder Inserters Production	Mid Tier MSE 3 Encl.	187,097	127,226	32.0%	9,850	9,358	5.0%
ZXMC	Folder Inserters Production	Mid Tier MSE 4 Encl.	194,839	132,490	32.0%	10,550	10,023	5.0%
ZXMD	Folder Inserters Production	Mid Tier MSE 5 Encl.	206,452	140,387	32.0%	10,850	10,308	5.0%
ZXME	Folder Inserters Production	Mid Tier MSE 6 Encl.	214,194	145,652	32.0%	11,200	10,640	5.0%
ZXMF	Folder Inserters Production	MSE Short Footprint Turnover V-Bin	14,839	10,090	32.0%	1,075	1,021	5.0%
ZXMG	Folder Inserters Production	MSE Turnover + V-Bin	22,581	15,355	32.0%	1,375	1,306	5.0%
ZXSA	Folder Inserters Production	Standalone Short Footprint Turnover	16,000	10,880	32.0%	1,075	1,021	5.0%
SR9R	Folder Inserters Production	SiteVue	-	-	5.0%	2,000	1,900	5.0%

SR9S	Folder Inserters Production	SiteVue + HelpDesk	-	-	5.0%	5,000	4,750	5.0%
SR9T	Folder Inserters Production	SiteVue PC	-	-	5.0%	1,500	1,425	5.0%
R771	Folder Inserters Production	Accounting Integr Kit -1 Meter	632	531	16.0%	-	-	25.0%
R772	Folder Inserters Production	Accounting Integr Kit -2 Meter	710	596	16.0%	-	-	25.0%
R773	Folder Inserters Production	Accounting Integr Kit -3 Meter	774	650	16.0%	-	-	25.0%
R774	Folder Inserters Production	Funds Refill Kit - 1 DM1000, Shared Netw	632	531	16.0%	-	-	25.0%
RDB1	Folder Inserters Production	MSM to Infinity Mtr Conn. Kit-1 meter	968	813	16.0%	-	-	25.0%
RDB2	Folder Inserters Production	MSM to Infinity Mtr Conn. Kit-2 meters	1,161	975	16.0%	-	-	25.0%
RDB3	Folder Inserters Production	MSM to Infinity Mtr Conn. Kit-3 meters	1,290	1,084	16.0%	-	-	25.0%
RDBV	Folder Inserters Production	DFWorks Base Server Pkg	24,129	20,268	16.0%	2,805	2,104	25.0%
RDEV	Folder Inserters Production	DFWorks Ent Server Pkg	82,581	69,368	16.0%	8,775	6,581	25.0%
RDG1	Folder Inserters Production	DFWorks Base Server	17,419	14,632	16.0%	2,025	1,519	25.0%
RDG2	Folder Inserters Production	DFWorks Std Server	28,387	23,845	16.0%	3,300	2,475	25.0%
RDGE	Folder Inserters Production	DFWords Ent Server	54,194	45,523	16.0%	6,300	4,725	25.0%
RDM1	Folder Inserters Production	MSM - 1 meter(ISC-Competitive)	9,548	8,021	16.0%	1,110	833	25.0%
RDM2	Folder Inserters Production	MSM for 2 meters inserter	10,194	8,563	16.0%	1,185	889	25.0%
RDM3	Folder Inserters Production	MSM for 3 meters inserter	13,935	11,706	16.0%	1,620	1,215	25.0%
RDM6	Folder Inserters Production	MSM for DM series mailing mach. connectivity	8,645	7,262	16.0%	1,005	754	25.0%
RDN1	Folder Inserters Production	Msm Rollup Integrity Module	51,484	43,246	16.0%	6,675	5,006	25.0%
DIC0	Folder Inserters Production	TWO INSERT FEEDER DI2000	137,095	115,160	16.0%	13,350	13,350	0.0%
DIC1	Folder Inserters Production	THREE INSERT FEEDER DI2000	140,095	117,680	16.0%	13,350	13,350	0.0%
DIC2	Folder Inserters Production	FOUR INSERT FEDER DI2000	157,095	131,960	16.0%	14,050	14,050	0.0%
DIC3	Folder Inserters Production	IN LINE METER -20 SHEETS	26,395	22,172	16.0%	2,547	2,547	0.0%
DIC4	Folder Inserters Production	ADDITIONAL DIVERT BIN	4,000	3,360	16.0%	778	778	0.0%
DIC5	Folder Inserters Production	IN LINE METER-50 SHEETS	27,995	23,516	16.0%	3,360	3,360	0.0%
DIC6	Folder Inserters Production	EXIT SCANNING-20 SHEETS	15,395	12,932	16.0%	1,116	1,116	0.0%
DIC7	Folder Inserters Production	EXIT SCAN & METER-20 SHEETS	28,195	23,684	16.0%	2,642	2,642	0.0%
DIC8	Folder Inserters Production	EXIT SCAN-50 SHEETS	17,295	14,528	16.0%	1,401	1,401	0.0%
DIC9	Folder Inserters Production	EXIT SCAN & METER-50 SHEETS	29,895	25,112	16.0%	2,927	2,927	0.0%
DICA	Folder Inserters Production	FACE DOWN EXIT -ONE DIVERT BIN	11,395	9,572	16.0%	778	778	0.0%
DICB	Folder Inserters Production	ADDITIONAL DIVERT BIN-FACE DOWN	5,795	4,868	16.0%	778	778	0.0%
DICJ	Folder Inserters Production	MOVING BEAM SCANNER-EXIT SCAN	9,095	7,640	16.0%	423	423	0.0%
DICL	Folder Inserters Production	2D EXIT SCANNING	22,595	18,980	16.0%	1,900	1,900	0.0%
DIST	Folder Inserters Production	SURE TRAC PROCESS VERIFICATION	25,595	21,500	16.0%	3,200	3,200	0.0%
F89D	Folder Inserters Production	FIXED BEAM OMR AND BARCODE	3,195	2,684	16.0%	-	-	0.0%
F89E	Folder Inserters Production	MOVING BEAM SCANNER FOR HCSF	2,995	2,516	16.0%	361	361	0.0%
F89F	Folder Inserters Production	2D BARCODE SCANNER FOR HCSF	18,495	15,536	16.0%	1,026	1,026	0.0%
F89G	Folder Inserters Production	TOP EDGE ENVELOPE MARKER	895	752	16.0%	760	760	0.0%
F89Q	Folder Inserters Production	BOTTOM EDGE ENVELOPE MARKER	995	836	16.0%	760	760	0.0%
F89C	Folder Inserters Production	IN LINE SHEET DIVERT	4,595	3,860	16.0%	539	539	0.0%
F89J	Folder Inserters Production	TOP BAROCDE INSERT SCAN	3,195	2,684	16.0%	333	333	0.0%
F89K	Folder Inserters Production	BOTTOM BARCODE INSERT SCAN	3,095	2,600	16.0%	333	333	0.0%
F89L	Folder Inserters Production	2D INSERT SCAN	16,500	13,860	16.0%	1,026	1,026	0.0%

F89S	Folder Inserters Production	REVERSE ACCUMULATION HCSF	1,895	1,592	16.0%	242	242	0.0%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
EF0Y	Software License Subscription	SFW ENT CORE	51,613		16.0%	8,000	6,000	25.0%
EF0Z	Software License Subscription	SFW ENT CORE UPG	51,613		16.0%	8,000	6,000	25.0%
EFA0	Software License Subscription	FlexServer Base	51,613		16.0%	8,000	6,000	25.0%
EFA1	Software License Subscription	Flex JESConnect for JES2	25,806		16.0%	4,000	3,000	25.0%
EFA2	Software License Subscription	Flex JESConnect for JES3	25,806		16.0%	4,000	3,000	25.0%
EFA3	Software License Subscription	OPS-DT for Unix (per Site)	12,903		16.0%	2,000	1,500	25.0%
EFA4	Software License Subscription	OPS-DT for Windows (Per Site)	12,903		16.0%	2,000	1,500	25.0%
EFA5	Software License Subscription	Window Print Driver (per Site)	12,903		16.0%	2,000	1,500	25.0%
EFA6	Software License Subscription	FlexServer Peer to Peer Module	12,903		16.0%	2,000	1,500	25.0%
EFA8	Software License Subscription	Flex PS,PCL, and PDF Output	12,903		16.0%	2,000	1,500	25.0%
EFA9	Software License Subscription	FTP Module Output Manager	6,452		16.0%	1,000	750	25.0%
EFAC	Software License Subscription	Flex Xerox Output for EPS	12,903		16.0%	2,000	1,500	25.0%
EFAF	Software License Subscription	FlexServer Test System	-		16.0%	-	-	25.0%
EFAG	Software License Subscription	Flex Band A Output	3,355		16.0%	520	390	25.0%
EFAH	Software License Subscription	Flex Band B Output	8,774		16.0%	1,360	1,020	25.0%
EFAJ	Software License Subscription	Flex Band C Output	13,548		16.0%	2,100	1,575	25.0%
EFAK	Software License Subscription	Flex Band D Output	20,258		16.0%	3,140	2,355	25.0%
EFAL	Software License Subscription	Flex Band D Color Output	25,419		16.0%	3,940	2,955	25.0%
EFAM	Software License Subscription	Flex Band E Output	40,645		16.0%	6,300	4,725	25.0%
EFAN	Software License Subscription	Flex Band E Color Output	50,323		16.0%	7,800	5,850	25.0%
EFAP	Software License Subscription	Flex IPDS - Band F Output	58,065		16.0%	9,000	6,750	25.0%
EFAR	Software License Subscription	Flex Band F Color Output	72,258		16.0%	11,200	8,400	25.0%
EFAS	Software License Subscription	Flex IJPDS - Band A Output	33,548		16.0%	5,200	3,900	25.0%
EFAT	Software License Subscription	Flex IJPDS - Band B Output	54,194		16.0%	8,400	6,300	25.0%
EFAU	Software License Subscription	Flex IJPDS - Band C Output	73,548		16.0%	11,400	8,550	25.0%
EFAV	Software License Subscription	Flex IJPDS - Band D Output	94,839		16.0%	14,700	11,025	25.0%
EFAW	Software License Subscription	Flex Metacode - Online Output	13,548		16.0%	2,100	1,575	25.0%
EFAX	Software License Subscription	Flex Metacode - Other	21,935		16.0%	3,400	2,550	25.0%
EFAY	Software License Subscription	Flex PS - Band B Color Out	13,548		16.0%	2,100	1,575	25.0%
EFAZ	Software License Subscription	Flex PS - Band C Color Out	20,258		16.0%	3,140	2,355	25.0%
EFB0	Software License Subscription	Flex PS - Out to other hosts	21,935		16.0%	3,400	2,550	25.0%
EFB1	Software License Subscription	Flex PCL - Out to other hosts	21,935		16.0%	3,400	2,550	25.0%
EFB2	Software License Subscription	Flex AFPDS output	21,935		16.0%	3,400	2,550	25.0%
EFB3	Software License Subscription	Flex TIFF output	21,935		16.0%	3,400	2,550	25.0%

EFB4	Software License Subscription	Flex PDF Output	21,935	16.0%	3,400	2,550	25.0%
EFB5	Software License Subscription	Flex PDF Security UPGRADE	11,097	16.0%	1,720	1,290	25.0%
EFB6	Software License Subscription	Flex KCMS ICC Profile Support	21,935	16.0%	3,400	2,550	25.0%
EFB7	Software License Subscription	Flex IJPDS MICR Font Support	21,935	16.0%	3,400	2,550	25.0%
EFB8	Software License Subscription	Flex Xerox Input	16,129	16.0%	2,500	1,875	25.0%
EFB9	Software License Subscription	Flex AFPDS Input	16,129	16.0%	2,500	1,875	25.0%
EFBA	Software License Subscription	Flex PostScript Input	16,129	16.0%	2,500	1,875	25.0%
EFBB	Software License Subscription	Flex PDF Input	16,129	16.0%	2,500	1,875	25.0%
EFBC	Software License Subscription	Flex New PDF Input	16,129	16.0%	2,500	1,875	25.0%
EFBD	Software License Subscription	Flex PCL Input	16,129	16.0%	2,500	1,875	25.0%
EFBE	Software License Subscription	FlexServer 2009 Core	51,613	16.0%	8,000	6,000	25.0%
EFBM	Software License Subscription	SFW AES 128-bit encryption Receiver	12,903	16.0%	2,000	1,500	25.0%
EFBN	Software License Subscription	SFW AES 128-bit encryption Sender	6,452	16.0%	1,000	750	25.0%
EM11	Software License Subscription	VIP JESConnect for JES2	25,806	16.0%	4,000	3,000	25.0%
EM12	Software License Subscription	VIP JESConnect for JES3	25,806	16.0%	4,000	3,000	25.0%
EM13	Software License Subscription	RESConnect for JESConnect	25,806	16.0%	4,000	3,000	25.0%
EM14	Software License Subscription	RESConnect for other	25,806	16.0%	4,000	3,000	25.0%
EM15	Software License Subscription	VIP Connect Host Download	12,903	16.0%	2,000	1,500	25.0%
EM1B	Software License Subscription	Xerox (LCDS/Metacode) Input	16,129	16.0%	2,500	1,875	25.0%
EM1C	Software License Subscription	AFP Input	16,129	16.0%	2,500	1,875	25.0%
EM1D	Software License Subscription	PostScript (level 2) Input	16,129	16.0%	2,500	1,875	25.0%
EM1E	Software License Subscription	PDF Input	16,129	16.0%	2,500	1,875	25.0%
EM1F	Software License Subscription	New PDF Input	16,129	16.0%	2,500	1,875	25.0%
EM1G	Software License Subscription	PCL Input	16,129	16.0%	2,500	1,875	25.0%
EM1H	Software License Subscription	VIP Remote GUI	4,258	16.0%	660	495	25.0%
EM1J	Software License Subscription	Advanced Indexing	32,258	16.0%	5,000	3,750	25.0%
EM1K	Software License Subscription	Kodak CMS using ICC Profiles	21,290	16.0%	3,300	2,475	25.0%
EM1L	Software License Subscription	IJPDS MICR Font Support	21,290	16.0%	3,300	2,475	25.0%
EM1M	Software License Subscription	VIP Proofing Station	10,968	16.0%	1,700	1,275	25.0%
EM1N	Software License Subscription	VIP Proofing Station UPGRADE	6,452	16.0%	1,000	750	25.0%
EM1P	Software License Subscription	VIP Automated Reprint Manager	32,258	16.0%	5,000	3,750	25.0%
EM1R	Software License Subscription	VIP Standby License	9,677	16.0%	1,500	1,125	25.0%
EM20	Software License Subscription	VIP IPDS - Band A	3,355	16.0%	520	390	25.0%
EM21	Software License Subscription	VIP IPDS - Band B	8,774	16.0%	1,360	1,020	25.0%
EM22	Software License Subscription	VIP IPDS - Band C	13,548	16.0%	2,100	1,575	25.0%
EM23	Software License Subscription	VIP IPDS - Band D	20,258	16.0%	3,140	2,355	25.0%
EM24	Software License Subscription	VIP IPDS - Band D Color	25,419	16.0%	3,940	2,955	25.0%
EM25	Software License Subscription	VIP IPDS - Band E	40,645	16.0%	6,300	4,725	25.0%
EM26	Software License Subscription	VIP IPDS - Band E Color	50,323	16.0%	7,800	5,850	25.0%
EM27	Software License Subscription	VIP IPDS - Band F	58,065	16.0%	9,000	6,750	25.0%
EM28	Software License Subscription	VIP IPDS - Band F Color	72,258	16.0%	11,200	8,400	25.0%
EM29	Software License Subscription	VIP IJPDS - Band A	33,548	16.0%	5,200	3,900	25.0%
EM2A	Software License Subscription	VIP IJPDS - Band B	54,194	16.0%	8,400	6,300	25.0%
EM2B	Software License Subscription	VIP IJPDS - Band C	73,548	16.0%	11,400	8,550	25.0%
EM2C	Software License Subscription	VIP IJPDS - Band D	94,839	16.0%	14,700	11,025	25.0%
EM2D	Software License Subscription	VIP Metacode - Online	13,548	16.0%	2,100	1,575	25.0%
EM2E	Software License Subscription	VIP Metacode - Other	21,935	16.0%	3,400	2,550	25.0%
EM2F	Software License Subscription	VIP PS - Band A	3,355	16.0%	520	390	25.0%
EM2G	Software License Subscription	VIP PS - Band B	8,774	16.0%	1,360	1,020	25.0%

EM2H	Software License Subscription	VIP PS - Band B Color	8,774	16.0%	1,360	1,020	25.0%
EM2J	Software License Subscription	VIP PS - Band C	13,548	16.0%	2,100	1,575	25.0%
EM2K	Software License Subscription	VIP PS - Band C Color	13,548	16.0%	2,100	1,575	25.0%
EM2L	Software License Subscription	VIP PS - Band D	20,258	16.0%	3,140	2,355	25.0%
EM2M	Software License Subscription	VIP PS - Band E	40,645	16.0%	6,300	4,725	25.0%
EM2N	Software License Subscription	VIP PS - Band F	58,065	16.0%	9,000	6,750	25.0%
EM2P	Software License Subscription	VIP PS - Other	21,935	16.0%	3,400	2,550	25.0%
EM2R	Software License Subscription	VIP PCL - Band A	3,355	16.0%	520	390	25.0%
EM2S	Software License Subscription	VIP PCL - Band B	8,774	16.0%	1,360	1,020	25.0%
EM2T	Software License Subscription	VIP PCL - Band C	13,548	16.0%	2,100	1,575	25.0%
EM2U	Software License Subscription	VIP PCL - Band D	20,258	16.0%	3,140	2,355	25.0%
EM2V	Software License Subscription	VIP PCL - Band E	40,645	16.0%	6,300	4,725	25.0%
EM2W	Software License Subscription	VIP PCL - Band F	58,065	16.0%	9,000	6,750	25.0%
EM2X	Software License Subscription	VIP PCL - Other	21,935	16.0%	3,400	2,550	25.0%
EM2Y	Software License Subscription	VIP AFPDS output	21,935	16.0%	3,400	2,550	25.0%
EM2Z	Software License Subscription	VIP TIFF output	21,935	16.0%	3,400	2,550	25.0%
EM30	Software License Subscription	VIP PDF Output	21,935	16.0%	3,400	2,550	25.0%
EM31	Software License Subscription	VIP PDF Security UPGRADE	11,097	16.0%	1,720	1,290	25.0%
EM33	Software License Subscription	VIP IJPDS MICR Font Support	21,290	16.0%	3,300	2,475	25.0%
EM3Y	Software License Subscription	SFW MGR CORE	19,355	16.0%	3,000	2,250	25.0%
EM3Z	Software License Subscription	SFW MGR CORE UPG	19,355	16.0%	3,000	2,250	25.0%
EM41	Software License Subscription	AFP In - AFP Out	16,129	16.0%	2,500	1,875	25.0%
EM42	Software License Subscription	Metacode In - Metacode Out	16,129	16.0%	2,500	1,875	25.0%
EM43	Software License Subscription	PCL In - PCL Out	16,129	16.0%	2,500	1,875	25.0%
EM44	Software License Subscription	PostScript In - PostScript Out	16,129	16.0%	2,500	1,875	25.0%
EM45	Software License Subscription	PDF In - PDF Out	16,129	16.0%	2,500	1,875	25.0%
EM46	Software License Subscription	VDE Add	10,645	16.0%	1,650	1,238	25.0%
EM47	Software License Subscription	VDE Advanced Indexing	10,645	16.0%	1,650	1,238	25.0%
EM48	Software License Subscription	VDE Barcode	10,645	16.0%	1,650	1,238	25.0%
EM49	Software License Subscription	VDE Calculate	10,645	16.0%	1,650	1,238	25.0%
EM4A	Software License Subscription	VDE Color	10,645	16.0%	1,650	1,238	25.0%
EM4B	Software License Subscription	VDE Delete	10,645	16.0%	1,650	1,238	25.0%
EM4C	Software License Subscription	VDE Disk	10,645	16.0%	1,650	1,238	25.0%
EM4D	Software License Subscription	VDE IMB	10,645	16.0%	1,650	1,238	25.0%
EM4E	Software License Subscription	VDE Output Device Control	10,645	16.0%	1,650	1,238	25.0%
EM4F	Software License Subscription	VDE Page Control	10,645	16.0%	1,650	1,238	25.0%
EM4G	Software License Subscription	VDE Insert	21,290	16.0%	3,300	2,475	25.0%
EM4K	Software License Subscription	VDE Merge and Switch	21,290	16.0%	3,300	2,475	25.0%
EM4L	Software License Subscription	VDE Split	21,290	16.0%	3,300	2,475	25.0%
EM4M	Software License Subscription	VDE XML	21,290	16.0%	3,300	2,475	25.0%
EM4N	Software License Subscription	VDE Editor	10,968	16.0%	1,700	1,275	25.0%
EM4P	Software License Subscription	Additional VDE Editor	1,935	16.0%	300	225	25.0%
EM4R	Software License Subscription	Basic VDE Bundle - Entry	32,258	16.0%	5,000	3,750	25.0%
EM4S	Software License Subscription	Basic VDE Bundle - Base	45,161	16.0%	7,000	5,250	25.0%
EM4T	Software License Subscription	Basic VDE Bundle - Standard	51,613	16.0%	8,000	6,000	25.0%
EM4U	Software License Subscription	Basic VDE Bundle - Large	58,065	16.0%	9,000	6,750	25.0%
EM4V	Software License Subscription	VDE Barcode Bundle - Entry	19,355	16.0%	3,000	2,250	25.0%
EM4W	Software License Subscription	VDE Barcode Bundle - Base	25,806	16.0%	4,000	3,000	25.0%
EM4X	Software License Subscription	VDE Barcode Bundle - Standard	32,258	16.0%	5,000	3,750	25.0%
EM4Y	Software License Subscription	VDE Barcode Bundle - Large	32,258	16.0%	5,000	3,750	25.0%
EM4Z	Software License Subscription	VDE Control Bundle - Entry	19,355	16.0%	3,000	2,250	25.0%

EM50	Software License Subscription	PIW Barcode - Base	38,710	16.0%	6,000	4,500	25.0%
EM51	Software License Subscription	PIW Barcode - Standard	64,516	16.0%	10,000	7,500	25.0%
EM52	Software License Subscription	PIW Barcode - Enterprise	96,774	16.0%	15,000	11,250	25.0%
EM53	Software License Subscription	PIW IMB - Base	38,710	16.0%	6,000	4,500	25.0%
EM54	Software License Subscription	PIW IMB - Std	64,516	16.0%	10,000	7,500	25.0%
EM55	Software License Subscription	PIW IMB - Enterprise	96,774	16.0%	15,000	11,250	25.0%
EM56	Software License Subscription	PIW Integrity Solution - Base	12,903	16.0%	2,000	1,500	25.0%
EM57	Software License Subscription	PIW Integrity Solution - Std	25,806	16.0%	4,000	3,000	25.0%
EM58	Software License Subscription	PIW Integrity Solution - Ent	38,710	16.0%	6,000	4,500	25.0%
EM59	Software License Subscription	PIW Offset Shell - Base	38,710	16.0%	6,000	4,500	25.0%
EM5A	Software License Subscription	PIW Offset Shell - Std	64,516	16.0%	10,000	7,500	25.0%
EM5B	Software License Subscription	PIW Offset Shell - Ent	96,774	16.0%	15,000	11,250	25.0%
EM5C	Software License Subscription	PIW RedTag Solution - Base	38,710	16.0%	6,000	4,500	25.0%
EM5D	Software License Subscription	PIW RedTag Solution - Std	64,516	16.0%	10,000	7,500	25.0%
EM5E	Software License Subscription	PIW RedTag Solution - Ent	96,774	16.0%	15,000	11,250	25.0%
EM5F	Software License Subscription	PIW TransPromo Local - Base	38,710	16.0%	6,000	4,500	25.0%
EM5G	Software License Subscription	PIW TransPromo Local - Std	64,516	16.0%	10,000	7,500	25.0%
EM5H	Software License Subscription	PIW TransPromo Local - Ent	96,774	16.0%	15,000	11,250	25.0%
EM5J	Software License Subscription	PIW TransPromo Integ - Base	38,710	16.0%	6,000	4,500	25.0%
EM5K	Software License Subscription	PIW TransPromo Integ - Std	64,516	16.0%	10,000	7,500	25.0%
EM5L	Software License Subscription	PIW TransPromo Integ - Ent	96,774	16.0%	15,000	11,250	25.0%
EM5M	Software License Subscription	PIW Barcode - Entry	22,581	16.0%	3,500	2,625	25.0%
EM5N	Software License Subscription	PIW IMB - Entry	22,581	16.0%	3,500	2,625	25.0%
EM5P	Software License Subscription	PIW Integrity Solution - Entry	9,677	16.0%	1,500	1,125	25.0%
EM5R	Software License Subscription	PIW Offset Shell - Entry	22,581	16.0%	3,500	2,625	25.0%
EM5S	Software License Subscription	PIW RedTag Solution - Entry	22,581	16.0%	3,500	2,625	25.0%
EM5T	Software License Subscription	PIW TransPromo Local - Entry	22,581	16.0%	3,500	2,625	25.0%
EM5U	Software License Subscription	PIW TransPromo Integ - Entry	22,581	16.0%	3,500	2,625	25.0%
EM5W	Software License Subscription	SFW ENH BASIC BNDL ENTRY	32,258	16.0%	5,000	3,750	25.0%
EM5W	Software License Subscription	SFW ENH BASIC BNDL STD	32,258	16.0%	5,000	3,750	25.0%
EM5W	Software License Subscription	SFW ENH BASIC BNDL LARGE	32,258	16.0%	5,000	3,750	25.0%
EM5W	Software License Subscription	SFW ENH BASIC BNDL STD	32,258	16.0%	5,000	3,750	25.0%
EM5W	Software License Subscription	SFW ENH BASIC BNDL LARGE	32,258	16.0%	5,000	3,750	25.0%
EM5X	Software License Subscription	SFW ENH BASIC BNDL BASE	45,161	16.0%	7,000	5,250	25.0%
EM5X	Software License Subscription	SFW ENH BASIC BNDL BASE	45,161	16.0%	7,000	5,250	25.0%
EM60	Software License Subscription	VIP AFPDS In, AFPDS Out - Base	32,258	16.0%	5,000	3,750	25.0%
EM61	Software License Subscription	VIP AFPDS In, AFPDS Out - Std	64,516	16.0%	10,000	7,500	25.0%
EM62	Software License Subscription	VIP AFPDS In, AFPDS Out - Ent	96,774	16.0%	15,000	11,250	25.0%
EM63	Software License Subscription	VIP Metacode In, Out - Base	32,258	16.0%	5,000	3,750	25.0%
EM64	Software License Subscription	VIP Metacode In, Out - Std	64,516	16.0%	10,000	7,500	25.0%
EM65	Software License Subscription	VIP Metacode In, Out - Ent	96,774	16.0%	15,000	11,250	25.0%
EM66	Software License Subscription	VIP PCL In, PCL Out - Base	32,258	16.0%	5,000	3,750	25.0%
EM67	Software License Subscription	VIP PCL In, PCL Out - Std	64,516	16.0%	10,000	7,500	25.0%
EM68	Software License Subscription	VIP PCL In, PCL Out - Ent	96,774	16.0%	15,000	11,250	25.0%
EM69	Software License Subscription	VIP PS In, PS Out - Base	32,258	16.0%	5,000	3,750	25.0%
EM6A	Software License Subscription	VIP PS In, PS Out - Std	64,516	16.0%	10,000	7,500	25.0%
EM6B	Software License Subscription	VIP PS In, PS Out - Ent	96,774	16.0%	15,000	11,250	25.0%
EM6C	Software License Subscription	VIP PDF In, PDF Out - Base	32,258	16.0%	5,000	3,750	25.0%
EM6D	Software License Subscription	VIP PDF In, PDF Out - Std	64,516	16.0%	10,000	7,500	25.0%
EM6E	Software License Subscription	VIP PDF In, PDF Out - Ent	96,774	16.0%	15,000	11,250	25.0%
EM6F	Software License Subscription	VIP AFPDS In, AFPDS Out -Entry	19,355	16.0%	3,000	2,250	25.0%

Code	Category	Description	Value	%	Val1	Val2	%
EM6G	Software License Subscription	VIP Metacode In, Out - Entry	19,355	16.0%	3,000	2,250	25.0%
EM6H	Software License Subscription	VIP PCL In, PCL Out - Entry	19,355	16.0%	3,000	2,250	25.0%
EM6J	Software License Subscription	VIP PS In, PS Out - Entry	19,355	16.0%	3,000	2,250	25.0%
EM6K	Software License Subscription	VIP PDF In, PDF Out - Entry	19,355	16.0%	3,000	2,250	25.0%
EM6W	Software License Subscription	SFW ENH BASIC BNDL ENTRY UPG	9,677	16.0%	1,500	1,125	25.0%
EM80	Software License Subscription	VDE Control Bundle - Base	25,806	16.0%	4,000	3,000	25.0%
EM81	Software License Subscription	VDE Control Bundle - Standard	45,161	16.0%	7,000	5,250	25.0%
EM82	Software License Subscription	VDE Control Bundle - Large	45,161	16.0%	7,000	5,250	25.0%
EM83	Software License Subscription	VDE MERGE - Entry	16,129	16.0%	2,500	1,875	25.0%
EM84	Software License Subscription	VDE MERGE - Base	19,355	16.0%	3,000	2,250	25.0%
EM85	Software License Subscription	VDE MERGE - Standard	19,355	16.0%	3,000	2,250	25.0%
EM86	Software License Subscription	VDE MERGE - Large	25,806	16.0%	4,000	3,000	25.0%
EM87	Software License Subscription	VDE SPLIT - Entry	16,129	16.0%	2,500	1,875	25.0%
EM88	Software License Subscription	VDE SPLIT - Base	19,355	16.0%	3,000	2,250	25.0%
EM89	Software License Subscription	VDE SPLIT - Standard	19,355	16.0%	3,000	2,250	25.0%
EM8A	Software License Subscription	VDE SPLIT - Large	25,806	16.0%	4,000	3,000	25.0%
EMM0	Software License Subscription	OFMA Low/10K Pages	968	16.0%	-	-	25.0%
EMM1	Software License Subscription	OFMA Med/10K Pages	581	16.0%	-	-	25.0%
EMM2	Software License Subscription	OFMA High/10K Pages	297	16.0%	-	-	25.0%
EMMA	Software License Subscription	OFMA Low/10K Pieces	1,742	16.0%	-	-	25.0%
EMMB	Software License Subscription	OFMA Med/10K Pieces	1,045	16.0%	-	-	25.0%
EMMC	Software License Subscription	OFMA High/10K Pieces	516	16.0%	-	-	25.0%
EMMY	Software License Subscription	OFMA Actual/10K Pages	1,458	16.0%	-	-	25.0%
EMMZ	Software License Subscription	OFMA Actual/10K Pieces	2,606	16.0%	-	-	25.0%
RD17	Software License Subscription	Doc. Lifecycle Tracking - Base	28,387	16.0%	4,400	3,300	25.0%
RD4Z	Software License Subscription	PI Direct Access 1 to 4 Inserters	19,355	16.0%	3,000	2,250	25.0%
RD5Z	Software License Subscription	PI Direct Access 5+ Inserters	32,258	16.0%	5,000	3,750	25.0%
RD8N	Software License Subscription	DC Idle Time Control, Per Inserter	6,452	16.0%	1,000	750	25.0%
RD90	Software License Subscription	Remote Service Access unit	1,406	16.0%	164	123	25.0%
RD95	Software License Subscription	Output Scanning-DC Screen	10,839	16.0%	1,260	945	25.0%
RD9A	Software License Subscription	Auto Job Setup	3,484	16.0%	405	304	25.0%
RDP4	Software License Subscription	Insert Plan-Mailrun Mgmt- Base	21,290	16.0%	4,368	3,276	25.0%
RDP5	Software License Subscription	Insert Plan-Mailrun Mgmt-Ent.	49,677	16.0%	9,828	7,371	25.0%
RDP6	Software License Subscription	Insert Plan-Mailrun Mgmt - Std	35,484	16.0%	7,644	5,733	25.0%
RDPK	Software License Subscription	DFW Shop Floor Control	14,710	16.0%	2,031	1,523	25.0%
RDV7	Software License Subscription	Doc Lifecycle Tracking - Ent.	70,968	16.0%	9,828	7,371	25.0%
RDV8	Software License Subscription	Doc. Lifecycle Tracking - Std	51,613	16.0%	7,644	5,733	25.0%
RDV9	Software License Subscription	DFW Manifesting - Ent.	109,677	16.0%	14,742	11,057	25.0%
RDVA	Software License Subscription	DFW Manifesting - Std	70,968	16.0%	9,828	7,371	25.0%
RDVB	Software License Subscription	DFW Postage Accounting-Base	28,387	16.0%	3,931	2,948	25.0%
RDVC	Software License Subscription	DFW Postage Accounting - Ent.	70,968	16.0%	9,828	7,371	25.0%
RDVD	Software License Subscription	DFW Postage Accounting - Std	49,677	16.0%	5,897	4,423	25.0%
RDVE	Software License Subscription	DFW Productivity Reports-Base	28,387	16.0%	3,931	2,948	25.0%
RDVF	Software License Subscription	DFW Productivity Reports-Ent.	70,968	16.0%	9,828	7,371	25.0%
RDVG	Software License Subscription	DFW Productivity Reports-Std	42,581	16.0%	5,897	4,423	25.0%
RDVH	Software License Subscription	DFW Platform Software - Base	25,806	16.0%	3,822	2,867	25.0%
RDVJ	Software License Subscription	DFW Platform Software - Ent.	83,871	16.0%	9,828	7,371	25.0%
RDVK	Software License Subscription	DFW Platform Software - Std	58,065	16.0%	8,299	6,224	25.0%
RDVL	Software License Subscription	DFW Production Workflow - Base	64,516	16.0%	8,736	6,552	25.0%
RDVM	Software License Subscription	DFW Production Workflow - Ent.	129,032	16.0%	14,742	11,057	25.0%

Code	Type	Description	Amount	Pct1	Col1	Col2	Pct2
RDVN	Software License Subscription	DFW Production Workflow - Std	96,774	16.0%	12,012	9,009	25.0%
SDDD	Software License Subscription	DRS Annual License (Smartmatch)	4,186	16.0%	-	-	25.0%
SLA0	Software License Subscription	Binarizer Lic	-	16.0%	516	490	25.0%
SLA1	Software License Subscription	WABCR Lic	-	16.0%	2,258	2,145	25.0%
SLVH	Software License Subscription	WABCR Lic	-	16.0%	2,581	2,452	25.0%
SR07	Software License Subscription	Ann. Lic. Fee, WABCR-only	10,955	16.0%	-	-	25.0%
SR1B	Software License Subscription	SW-24K Plat OCR w/DRS	122,271	16.0%	-	-	25.0%
SR1F	Software License Subscription	SW-36K SIL OCR I/O No DRS	186,065	16.0%	-	-	25.0%
SR1J	Software License Subscription	SW-24K SIL OCR I/O No DRS	139,548	16.0%	-	-	25.0%
SR1S	Software License Subscription	SW-24K SIL OCR Out No DRS	102,335	16.0%	-	-	25.0%
SR1T	Software License Subscription	SW-24K SIL OCR In No DRS	79,742	16.0%	-	-	25.0%
SR1U	Software License Subscription	SW-36K Plat OCR w/DRS	144,865	16.0%	-	-	25.0%
SR25	Software License Subscription	Lic 24K SIL OCR In No DRS	15,058	16.0%	-	-	25.0%
SR25	Software License Subscription	Lic 24K SIL OCR In No DRS	15,058	16.0%	-	-	25.0%
SR28	Software License Subscription	Lic 24K SIL OCR I/O No DRS	19,852	16.0%	-	-	25.0%
SR28	Software License Subscription	Lic 24K SIL OCR I/O No DRS	19,852	16.0%	-	-	25.0%
SR2B	Software License Subscription	Lic 36K SIL OCR I/O No DRS	21,690	16.0%	-	-	25.0%
SR2B	Software License Subscription	Lic 36K SIL OCR I/O No DRS	21,690	16.0%	-	-	25.0%
SR4U	Software License Subscription	Lic 13K SIL OCR Out No DRS	12,323	16.0%	-	-	25.0%
SR4U	Software License Subscription	Lic 13K SIL OCR Out No DRS	12,323	16.0%	-	-	25.0%
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	12,323	16.0%	-	-	25.0%
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	12,323	16.0%	-	-	25.0%
SR4W	Software License Subscription	Lic 13K SIL OCR I/O No DRS	17,110	16.0%	-	-	25.0%
SR4W	Software License Subscription	Lic 13K SIL OCR I/O No DRS	17,110	16.0%	-	-	25.0%
SR4X	Software License Subscription	Lic 13K Plat OCR w/DRS	17,794	16.0%	-	-	25.0%
SR4X	Software License Subscription	Lic 13K Plat OCR w/DRS	17,794	16.0%	-	-	25.0%
SR8S	Software License Subscription	SW for Add'l Sorter, Full Service IMB	24,516	16.0%	-	-	25.0%
SR8V	Software License Subscription	SW for CSA, Full Service IMB	25,677	16.0%	-	-	25.0%
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	9,581	16.0%	-	-	25.0%
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	9,581	16.0%	-	-	25.0%
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	9,581	16.0%	-	-	25.0%
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	1,613	16.0%	-	-	25.0%
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	1,613	16.0%	-	-	25.0%
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	1,613	16.0%	-	-	25.0%
SR9Z	Software License Subscription	SW- EZ Flats BPM Parcel	8,387	16.0%	-	-	25.0%
SRAR	Software License Subscription	SW-36K SIL OCR Out No DRS	124,929	16.0%	-	-	25.0%
SRAW	Software License Subscription	SW-Read/Write 24K	79,742	16.0%	-	-	25.0%
SRB4	Software License Subscription	SW-36K SIL OCR In No DRS	112,968	16.0%	-	-	25.0%
SRBE	Software License Subscription	1M Addresscript Clicks	23,258	16.0%	-	-	25.0%
SRBF	Software License Subscription	500K Addresscript Clicks	12,958	16.0%	-	-	25.0%
SRBG	Software License Subscription	250K Addresscript Clicks	6,645	16.0%	-	-	25.0%
SRBH	Software License Subscription	50K Addresscript Clicks	1,528	16.0%	-	-	25.0%
SRDL	Software License Subscription	Ann. Lic. Fee, FastForward	28,468	16.0%	-	-	25.0%
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	19,852	16.0%	-	-	25.0%
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	19,852	16.0%	-	-	25.0%
SRJP	Software License Subscription	SW-13K Plat OCR w/DRS	73,097	16.0%	-	-	25.0%
SRJZ	Software License Subscription	SW 13K SIL OCR Out No DRS	53,161	16.0%	-	-	25.0%
SRK6	Software License Subscription	SW-13K SIL OCR In No DRS	46,516	16.0%	-	-	25.0%
SRKH	Software License Subscription	SW-13K SIL OCR I/O No DRS	73,097	16.0%	-	-	25.0%
SRMW	Software License Subscription	Lic Fee, Move Update	5,477	16.0%	-	-	25.0%
SRMW	Software License Subscription	Lic Fee, Move Update	5,477	16.0%	-	-	25.0%

SRMW	Software License Subscription	Lic Fee, Move Update	5,477	16.0%	-	-	25.0%
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	3,987	16.0%	-	-	25.0%
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	3,987	16.0%	-	-	25.0%
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	3,987	16.0%	-	-	25.0%
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	12,387	16.0%	-	-	25.0%
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	12,387	16.0%	-	-	25.0%
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	12,387	16.0%	-	-	25.0%
SRNY	Software License Subscription	Lic Fee, Standard Parcels	1,613	16.0%	-	-	25.0%
SRNY	Software License Subscription	Lic Fee, Standard Parcels	1,613	16.0%	-	-	25.0%
SRNY	Software License Subscription	Lic Fee, Standard Parcels	1,613	16.0%	-	-	25.0%
SRNZ	Software License Subscription	SW- EZ Flats Std Parcel	9,032	16.0%	-	-	25.0%
SRUH	Software License Subscription	Lic, UMove Gov't	7,818	16.0%	-	-	25.0%
SRUH	Software License Subscription	Lic, UMove Gov't	7,818	16.0%	-	-	25.0%
SRVP	Software License Subscription	Lic 24K SIL OCR Out No DRS	15,058	16.0%	-	-	25.0%
SRVP	Software License Subscription	Lic 24K SIL OCR Out No DRS	15,058	16.0%	-	-	25.0%
SRVR	Software License Subscription	Lic 36K Plat OCR w/DRS	21,690	16.0%	-	-	25.0%
SRVR	Software License Subscription	Lic 36K Plat OCR w/DRS	21,690	16.0%	-	-	25.0%
SRVS	Software License Subscription	Lic 36K SIL OCR Out No DRS	17,794	16.0%	-	-	25.0%
SRVS	Software License Subscription	Lic 36K SIL OCR Out No DRS	17,794	16.0%	-	-	25.0%
SRVT	Software License Subscription	Lic Read/Write 24K	12,323	16.0%	-	-	25.0%
SRVT	Software License Subscription	Lic Read/Write 24K	12,323	16.0%	-	-	25.0%
SRVU	Software License Subscription	Lic 36K SIL OCR In No DRS	17,794	16.0%	-	-	25.0%
SRVU	Software License Subscription	Lic 36K SIL OCR In No DRS	17,794	16.0%	-	-	25.0%
SRVY	Software License Subscription	Lic 2K Plat OCR w/DRS	16,493	16.0%	-	-	25.0%
SRVY	Software License Subscription	Lic 2K Plat OCR w/DRS	16,493	16.0%	-	-	25.0%
SRVZ	Software License Subscription	Lic Parascript 20K Clicks	542	16.0%	-	-	25.0%
SRVZ	Software License Subscription	Lic Parascript 20K Clicks	542	16.0%	-	-	25.0%
SRYC	Software License Subscription	EZFlats 1st Class Parcels SW	8,387	16.0%	-	-	25.0%
SRYD	Software License Subscription	EZFlats Priority Mail SW	8,387	16.0%	-	-	25.0%
SRZA	Software License Subscription	Annual Lic, 2K RAF Platinum	10,000	16.0%	-	-	25.0%
SRZB	Software License Subscription	SFW-Parascript 20k Clicks	7,419	16.0%	-	-	25.0%
SRZE	Software License Subscription	EZ Flats 1st Class Flats SW	-	16.0%	-	-	25.0%
SRZF	Software License Subscription	EZ Flats Std Class Flats SW	1,613	16.0%	-	-	25.0%
SRZG	Software License Subscription	EZ Flats Bnd Printed Matter SW	1,613	16.0%	-	-	25.0%
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st Cl Parcels	1,613	16.0%	-	-	25.0%
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st Cl Parcels	1,613	16.0%	-	-	25.0%
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st Cl Parcels	1,613	16.0%	-	-	25.0%
SRZL	Software License Subscription	2K Plat Inbound, OCR SW	12,903	16.0%	-	-	25.0%
SRZN	Software License Subscription	EZ Flats IB Application	6,452	16.0%	-	-	25.0%
SRZR	Software License Subscription	2K Plat Combo, OCR SW	22,581	16.0%	-	-	25.0%
SRZT	Software License Subscription	EZ Flats Combo Application	14,839	16.0%	-	-	25.0%
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	1,613	16.0%	-	-	25.0%
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	1,613	16.0%	-	-	25.0%
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	1,613	16.0%	-	-	25.0%
SRZW	Software License Subscription	EZFlats 1st Class Flats SW	8,387	16.0%	-	-	25.0%
SRZX	Software License Subscription	EZFlats Std Cl Flats SW	8,387	16.0%	-	-	25.0%
SRZY	Software License Subscription	EZFlats Bnd Prntd Mtr SW	8,387	16.0%	-	-	25.0%
Y3T0	Software License Subscription	Lic Fee, iSite Area Scan Camera	2,710	16.0%	-	-	25.0%
Y3T0	Software License Subscription	Lic Fee iSite Area Scan Cam 640x480	2,710	16.0%	-	-	25.0%
Y3T1	Software License Subscription	Lic Fee, iSite Line Scan Camera	3,097	16.0%	-	-	25.0%
Y3T2	Software License Subscription	Lic Fee, Add'l Area Scan Camera	774	16.0%	-	-	25.0%

Code	Category	Description	Price	Pct	Col1	Col2	Pct2
Y3T3	Software License Subscription	Lic Fee, Tracking Module	1,019	16.0%	-	-	25.0%
	Software License Subscription			16.0%			25.0%
Y3T4	Software License Subscription	Lic Fee, Image Archive	239	16.0%	-	-	25.0%
Y3T5	Software License Subscription	Lic Fee iData Repair / System	2,338	16.0%	-	-	25.0%
Y3T6	Software License Subscription	Lic Fee, iDataRepair Lite	1,381	16.0%	-	-	25.0%
Y3T7	Software License Subscription	Lic Fee, iDataView	2,032	16.0%	-	-	25.0%
Y3T8	Software License Subscription	Lic Fee, iData Printer Interfacing	258	16.0%	-	-	25.0%
Y3T9	Software License Subscription	Lic Fee LineScan Camera 2k	1,097	16.0%	-	-	25.0%
Y3TA	Software License Subscription	Lic Fee LineScan Camera 4k	1,290	16.0%	-	-	25.0%
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/system	6,221	16.0%	-	-	25.0%
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/system	6,221	16.0%	-	-	25.0%
Y3TC	Software License Subscription	Lic Fee, iData Repair Opt 2/seat	1,175	16.0%	-	-	25.0%
Y3TC	Software License Subscription	Lic Fee, iData Repair Opt 2/seat	1,175	16.0%	-	-	25.0%
RD04	Software License Subscription	DC MCS Printer Integration SW	27,355	16.0%	3,180	2,385	25.0%
RD12	Software License Subscription	Smartscan Barcode Scan SW	15,484	16.0%	1,800	1,350	25.0%
RD60	Software License Subscription	Direct Reports w-Meter Report SW	7,123	16.0%	828	621	25.0%
RD62	Software License Subscription	DC Workstation Base SW	6,839	16.0%	795	596	25.0%
RD63	Software License Subscription	Auto Re-Synchronization SW	40,645	16.0%	4,725	3,544	25.0%
RD66	Software License Subscription	Fdr To Fdr Match-TM Merging SW	11,742	16.0%	1,365	1,024	25.0%
RD68	Software License Subscription	Prioritized Select SW	22,194	16.0%	2,580	1,935	25.0%
RD69	Software License Subscription	Outsort On Account Number SW	11,032	16.0%	1,283	962	25.0%
RD72	Software License Subscription	Total Weigh W- Meter Select Sw	22,194	16.0%	2,580	1,935	25.0%
RD73	Software License Subscription	Resettable Meter Control SW	7,161	16.0%	833	624	25.0%
RD80	Software License Subscription	Mastertrack High Integrity SW	34,194	16.0%	3,975	2,981	25.0%
J542	Arrival	Counter Signature Pad Plus	1995	16.0%	n/a	n/a	
J546	SendSuite Tracking	Counter Signature Pad Plus	1995	16.0%	244	183	25.0%
J582	Arrival	Tracking Assistant	1795	16.0%	n/a	n/a	
J583	Arrival	Tracking Assistant with Cradle	2195	16.0%	n/a	n/a	
J58U	Arrival	J570 Upgrade	1500	16.0%	n/a	n/a	
J596005	Arrival	Docking Cradle for J560	495	16.0%	n/a	n/a	
J596007	Arrival	4 Slot Battery Charger & 4 batteries for J560 & J561	1195	16.0%	n/a	n/a	
J596015	Arrival	4 Bay Docking Station (for use with multiple J580s)	995	16.0%	n/a	n/a	
J596017	Arrival	4 Bay Battery Charger & 4 batteries and Adaptors for J580 or J582 units	1395	16.0%	n/a	n/a	
J596018	Arrival	J580 4Bay Interconnecting Cable	75	16.0%	n/a	n/a	
J596019	Arrival	Single Bay Cradle (for use with J582)	425	16.0%	n/a	n/a	
J596021	Arrival	Single Port USB/Serial Cradle for T762 Tracking Assistant	475	16.0%	n/a	n/a	
J596023	Arrival	Four Slot Battery Charger for Tracking Assistant Plus	1425	16.0%	n/a	n/a	
J596024	Arrival	Battery Adaptors (Kit of 2) for T762 TA Plus Device	350	16.0%	n/a	n/a	
J596025	Arrival	Wireless Access Point	1395	16.0%	n/a	n/a	
J596035	Arrival	Four Bay Ethernet Cradle for Tracking Assistant Plus	995	16.0%	n/a	n/a	

J796016	Arrival Express	16 MB RAM memory upgrade (SIMM) to upgrade V928/V929 CPUs	500	16.0%	n/a	n/a
J796070	SendSuite Live	Scanner Stand	144	16.0%	n/a	n/a
MSPQ	SendSuite Shipping	Software Meter Interface - per meter (Connect+ only)	295	40.0%	n/a	n/a
SFCF	Arrival Express	Arrival Express Plus	2047	16.0%	n/a	n/a
SGB1	SendSuite Live	UPS Domestic API (1)	600	16.0%	n/a	n/a
SGB2	SendSuite Live	UPS Domestic API (2)	1200	16.0%	n/a	n/a
SGBC	SendSuite Live	UPS Domestic API (100)	8000	16.0%	n/a	n/a
SGBE	SendSuite Live	UPS Domestic API (Enterprise)	20000	16.0%	n/a	n/a
SGBL	SendSuite Live	UPS Domestic API (50)	6000	16.0%	n/a	n/a
SGBT	SendSuite Live	UPS Domestic API (25)	4000	16.0%	n/a	n/a
SGBV	SendSuite Live	UPS Domestic API (5)	1440	16.0%	n/a	n/a
SGBX	SendSuite Live	UPS Domestic API (10)	2000	16.0%	n/a	n/a
SGC1	SendSuite Live	UPS Domestic Basic (1)	600	16.0%	n/a	n/a
SGC2	SendSuite Live	UPS Domestic Basic (2)	1200	16.0%	n/a	n/a
SGCC	SendSuite Live	UPS Domestic Basic (100)	8000	16.0%	n/a	n/a
SGCE	SendSuite Live	UPS Domestic Basic (Enterprise)	20000	16.0%	n/a	n/a
SGCL	SendSuite Live	UPS Domestic Basic (50)	6000	16.0%	n/a	n/a
SGCT	SendSuite Live	UPS Domestic Basic (25)	4000	16.0%	n/a	n/a
SGCV	SendSuite Live	UPS Domestic Basic (5)	1440	16.0%	n/a	n/a
SGCX	SendSuite Live	UPS Domestic Basic (10)	2000	16.0%	n/a	n/a
SGM1	SendSuite Live	UPS Domestic Mail Innovations (1)	600	16.0%	n/a	n/a
SGM2	SendSuite Live	UPS Domestic Mail Innovations (2)	1200	16.0%	n/a	n/a
SGMC	SendSuite Live	UPS Domestic Mail Innovations (100)	8000	16.0%	n/a	n/a
SGME	SendSuite Live	UPS Domestic Mail Innovations (Enterprise)	20000	16.0%	n/a	n/a
SGML	SendSuite Live	UPS Domestic Mail Innovations (50)	6000	16.0%	n/a	n/a
SGMT	SendSuite Live	UPS Domestic Mail Innovations (25)	4000	16.0%	n/a	n/a
SGMV	SendSuite Live	UPS Domestic Mail Innovations (5)	1440	16.0%	n/a	n/a
SGMX	SendSuite Live	UPS Domestic Mail Innovations (10)	2000	16.0%	n/a	n/a
SGT1	SendSuite Live	UPS Supply Chain Solutions (1)	9000	16.0%	n/a	n/a
SGT2	SendSuite Live	UPS Supply Chain Solutions (2)	18000	16.0%	n/a	n/a
SGTC	SendSuite Live	UPS Supply Chain Solutions (100)	100000	16.0%	n/a	n/a
SGTE	SendSuite Live	UPS Supply Chain Solutions (Enterprise)	100000	16.0%	n/a	n/a
SGTL	SendSuite Live	UPS Supply Chain Solutions (50)	90000	16.0%	n/a	n/a
SGTT	SendSuite Live	UPS Supply Chain Solutions (25)	60000	16.0%	n/a	n/a
SGTV	SendSuite Live	UPS Supply Chain Solutions (5)	21600	16.0%	n/a	n/a
SGTX	SendSuite Live	UPS Supply Chain Solutions (10)	30000	16.0%	n/a	n/a
SGW1	SendSuite Live	UPS Domestic Worldease (1)	600	16.0%	n/a	n/a
SGW2	SendSuite Live	UPS Domestic Worldease (2)	1200	16.0%	n/a	n/a
SGWC	SendSuite Live	UPS Domestic Worldease (100)	8000	16.0%	n/a	n/a

SGWE	SendSuite Live	UPS Domestic Worldease (Enterprise)	20000	16.0%	n/a	n/a	
SGWL	SendSuite Live	UPS Domestic Worldease (50)	6000	16.0%	n/a	n/a	
SGWT	SendSuite Live	UPS Domestic Worldease (25)	4000	16.0%	n/a	n/a	
SGWV	SendSuite Live	UPS Domestic Worldease (5)	1440	16.0%	n/a	n/a	
SGWX	SendSuite Live	UPS Domestic Worldease (10)	2000	16.0%	n/a	n/a	
SHL1	SendSuite Live	DHL (1)	600	16.0%	n/a	n/a	
SHL2	SendSuite Live	DHL (2)	1200	16.0%	n/a	n/a	
SHLC	SendSuite Live	DHL (100)	8000	16.0%	n/a	n/a	
SHLE	SendSuite Live	DHL (Enterprise)	20000	16.0%	n/a	n/a	
SHLL	SendSuite Live	DHL (50)	6000	16.0%	n/a	n/a	
SHLT	SendSuite Live	DHL (25)	4000	16.0%	n/a	n/a	
SHLV	SendSuite Live	DHL (5)	1440	16.0%	n/a	n/a	
SHLX	SendSuite Live	DHL (10)	2000	16.0%	n/a	n/a	
SL19	SendSuite Live	High Volume 4in. Adhesive Label Printer	2195	16.0%	335	251	25%
SL20	SendSuite Live	Non-Contact Programmable Wedge Scanner	1495	16.0%	n/a	n/a	
SL22	SendSuite Live	Low to Mid Volume 4in. Adhesive Label Printer	995	16.0%	187	140	25%
SL26	SendSuite Live	Forms Printer (Airbill, COD, HazMat)	1195	16.0%	197	147	25%
SL30	SendSuite Live	100 lb. Tabletop Scale	1195	16.0%	194	145	25%
SL32	SendSuite Live	200 lb. Rollertop Scale	1695	16.0%	273	204	25%
SL33	SendSuite Live	149 lb. Rollertop Scale (California only)	1695	16.0%	278	208	25%
SL39	SendSuite Live	Cordless Wedge Scanner	2295	16.0%	349	261	25%
SLBA	SendSuite Live	Inbound Supplier Shipping Application	900	16.0%	n/a	n/a	
SLCA	SendSuite Live	UPS Custom Carrier Rate	2000	16.0%	n/a	n/a	
SLD1	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (1)	9000	16.0%	n/a	n/a	
SLD2	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (2)	18000	16.0%	n/a	n/a	
SLDC	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (100)	100000	16.0%	n/a	n/a	
SLDE	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (Enterprise)	100000	16.0%	n/a	n/a	
SLDL	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (50)	90000	16.0%	n/a	n/a	
SLDT	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (25)	60000	16.0%	n/a	n/a	
SLDV	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (5)	21600	16.0%	n/a	n/a	
SLDX	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (10)	30000	16.0%	n/a	n/a	
SLEP	SendSuite Live	E-Certified/eRR Productivity Pack	3080	16.0%	n/a	n/a	
SLER	SendSuite Live	ERR, Certified Mail, and Proof of Delivery	795	16.0%	n/a	n/a	

SLF1	SendSuite Live	Parcel Logistics Event Management Activation (1)	900	16.0% n/a	n/a
SLF2	SendSuite Live	Parcel Logistics Event Management Activation (2)	1800	16.0% n/a	n/a
SLFC	SendSuite Live	Parcel Logistics Event Management Activation (100)	12000	16.0% n/a	n/a
SLFE	SendSuite Live	Parcel Logistics Event Management Activation (Enterprise)	15000	16.0% n/a	n/a
SLFL	SendSuite Live	Parcel Logistics Event Management Activation (50)	9000	16.0% n/a	n/a
SLFT	SendSuite Live	Parcel Logistics Event Management Activation (25)	6000	16.0% n/a	n/a
SLFV	SendSuite Live	Parcel Logistics Event Management Activation (5)	2160	16.0% n/a	n/a
SLFX	SendSuite Live	Parcel Logistics Event Management Activation (10)	3000	16.0% n/a	n/a
SLG1	SendSuite Live	Parcel Spend Management Activation (1)	900	16.0% n/a	n/a
SLG2	SendSuite Live	Parcel Spend Management Activation (2)	1800	16.0% n/a	n/a
SLGC	SendSuite Live	Parcel Spend Management Activation (100)	12000	16.0% n/a	n/a
SLGE	SendSuite Live	Parcel Spend Management Activation (Enterprise)	15000	16.0% n/a	n/a
SLGL	SendSuite Live	Parcel Spend Management Activation (50)	9000	16.0% n/a	n/a
SLGT	SendSuite Live	Parcel Spend Management Activation (25)	6000	16.0% n/a	n/a
SLGV	SendSuite Live	Parcel Spend Management Activation (5)	2160	16.0% n/a	n/a
SLGX	SendSuite Live	Parcel Spend Management Activation (10)	3000	16.0% n/a	n/a
SLH1	SendSuite Live	Hazardous Materials (1)	5000	16.0% n/a	n/a
SLH2	SendSuite Live	Hazardous Materials (2)	6000	16.0% n/a	n/a
SLHC	SendSuite Live	Hazardous Materials (100)	40000	16.0% n/a	n/a
SLHE	SendSuite Live	Hazardous Materials (Enterprise)	50000	16.0% n/a	n/a
SLHL	SendSuite Live	Hazardous Materials (50)	30000	16.0% n/a	n/a
SLHT	SendSuite Live	Hazardous Materials (25)	20000	16.0% n/a	n/a
SLHV	SendSuite Live	Hazardous Materials (5)	7200	16.0% n/a	n/a
SLHX	SendSuite Live	Hazardous Materials (10)	10000	16.0% n/a	n/a
SLJ1	SendSuite Live	Pack Verification (1)	9000	16.0% n/a	n/a
SLJ2	SendSuite Live	Pack Verification (2)	18000	16.0% n/a	n/a
SLJC	SendSuite Live	Pack Verification (100)	100000	16.0% n/a	n/a
SLJE	SendSuite Live	Pack Verification (Enterprise)	100000	16.0% n/a	n/a
SLJL	SendSuite Live	Pack Verification (50)	90000	16.0% n/a	n/a
SLJT	SendSuite Live	Pack Verification (25)	60000	16.0% n/a	n/a
SLJV	SendSuite Live	Pack Verification (5)	21600	16.0% n/a	n/a
SLJX	SendSuite Live	Pack Verification (10)	30000	16.0% n/a	n/a
SLK1	SendSuite Live	In-motion Scale/Conveyor Controller (1)	9000	16.0% n/a	n/a

SLK2	SendSuite Live	In-motion Scale/Conveyor Controller (2)	18000	16.0%	n/a	n/a
SLKC	SendSuite Live	In-motion Scale/Conveyor Controller (100)	100000	16.0%	n/a	n/a
SLKE	SendSuite Live	In-motion Scale/Conveyor Controller (Enterprise)	100000	16.0%	n/a	n/a
SLKL	SendSuite Live	In-motion Scale/Conveyor Controller (50)	90000	16.0%	n/a	n/a
SLKT	SendSuite Live	In-motion Scale/Conveyor Controller (25)	60000	16.0%	n/a	n/a
SLKV	SendSuite Live	In-motion Scale/Conveyor Controller (5)	21600	16.0%	n/a	n/a
SLKX	SendSuite Live	In-motion Scale/Conveyor Controller (10)	30000	16.0%	n/a	n/a
SLL1	SendSuite Live	Ship to Hold (1)	9000	16.0%	n/a	n/a
SLL2	SendSuite Live	Ship to Hold (2)	18000	16.0%	n/a	n/a
SLLC	SendSuite Live	Ship to Hold (100)	100000	16.0%	n/a	n/a
SLLE	SendSuite Live	Ship to Hold (Enterprise)	100000	16.0%	n/a	n/a
SLLL	SendSuite Live	Ship to Hold (50)	90000	16.0%	n/a	n/a
SLLT	SendSuite Live	Ship to Hold (25)	60000	16.0%	n/a	n/a
SLLV	SendSuite Live	Ship to Hold (5)	21600	16.0%	n/a	n/a
SLLX	SendSuite Live	Ship to Hold (10)	30000	16.0%	n/a	n/a
SLM1	SendSuite Live	Oracle (1)	9000	16.0%	n/a	n/a
SLM2	SendSuite Live	Oracle (2)	18000	16.0%	n/a	n/a
SLMC	SendSuite Live	Oracle (100)	100000	16.0%	n/a	n/a
SLME	SendSuite Live	Oracle (Enterprise)	100000	16.0%	n/a	n/a
SLML	SendSuite Live	Oracle (50)	90000	16.0%	n/a	n/a
SLMT	SendSuite Live	Oracle (25)	60000	16.0%	n/a	n/a
SLMV	SendSuite Live	Oracle (5)	21600	16.0%	n/a	n/a
SLMX	SendSuite Live	Oracle (10)	30000	16.0%	n/a	n/a
SLN1	SendSuite Live	SAP (1)	9000	16.0%	n/a	n/a
SLN2	SendSuite Live	SAP (2)	18000	16.0%	n/a	n/a
SLNC	SendSuite Live	SAP (100)	100000	16.0%	n/a	n/a
SLNE	SendSuite Live	SAP (Enterprise)	100000	16.0%	n/a	n/a
SLNL	SendSuite Live	SAP (50)	90000	16.0%	n/a	n/a
SLNT	SendSuite Live	SAP (25)	60000	16.0%	n/a	n/a
SLNV	SendSuite Live	SAP (5)	21600	16.0%	n/a	n/a
SLNX	SendSuite Live	SAP (10)	30000	16.0%	n/a	n/a
SLP1	SendSuite Live	IBM iSeries (1)	9000	16.0%	n/a	n/a
SLP2	SendSuite Live	IBM iSeries (2)	18000	16.0%	n/a	n/a
SLPC	SendSuite Live	IBM iSeries (100)	100000	16.0%	n/a	n/a
SLPE	SendSuite Live	IBM iSeries (Enterprise)	100000	16.0%	n/a	n/a
SLPL	SendSuite Live	IBM iSeries (50)	90000	16.0%	n/a	n/a
SLPT	SendSuite Live	IBM iSeries (25)	60000	16.0%	n/a	n/a
SLPV	SendSuite Live	IBM iSeries (5)	21600	16.0%	n/a	n/a
SLPX	SendSuite Live	IBM iSeries (10)	30000	16.0%	n/a	n/a
SLR1	SendSuite Live	.NET Host Connector (1)	9000	16.0%	n/a	n/a
SLR2	SendSuite Live	.NET Host Connector (2)	18000	16.0%	n/a	n/a
SLRC	SendSuite Live	.NET Host Connector (100)	100000	16.0%	n/a	n/a
SLRE	SendSuite Live	.NET Host Connector (Enterprise)	100000	16.0%	n/a	n/a
SLRL	SendSuite Live	.NET Host Connector (50)	90000	16.0%	n/a	n/a

SLRT	SendSuite Live	.NET Host Connector (25)	60000	16.0%	n/a	n/a
SLRV	SendSuite Live	.NET Host Connector (5)	21600	16.0%	n/a	n/a
SLRX	SendSuite Live	.NET Host Connector (10)	30000	16.0%	n/a	n/a
SLW1	SendSuite Live	Management Dynamics Restricted Party Screening (1)	3000	16.0%	n/a	n/a
SLW2	SendSuite Live	Management Dynamics Restricted Party Screening (2)	6000	16.0%	n/a	n/a
SLWC	SendSuite Live	Management Dynamics Restricted Party Screening (100)	40000	16.0%	n/a	n/a
SLWE	SendSuite Live	Management Dynamics Restricted Party Screening (Enterprise)	50000	16.0%	n/a	n/a
SLWL	SendSuite Live	Management Dynamics Restricted Party Screening (50)	30000	16.0%	n/a	n/a
SLWT	SendSuite Live	Management Dynamics Restricted Party Screening (25)	20000	16.0%	n/a	n/a
SLWV	SendSuite Live	Management Dynamics Restricted Party Screening (5)	7200	16.0%	n/a	n/a
SLWX	SendSuite Live	Management Dynamics Restricted Party Screening (10)	10000	16.0%	n/a	n/a
SLX1	SendSuite Live	Management Dynamics License Validation (1)	3000	16.0%	n/a	n/a
SLX2	SendSuite Live	Management Dynamics License Validation (2)	6000	16.0%	n/a	n/a
SLXC	SendSuite Live	Management Dynamics License Validation (100)	40000	16.0%	n/a	n/a
SLXE	SendSuite Live	Management Dynamics License Validation (Enterprise)	50000	16.0%	n/a	n/a
SLXL	SendSuite Live	Management Dynamics License Validation (50)	30000	16.0%	n/a	n/a
SLXT	SendSuite Live	Management Dynamics License Validation (25)	20000	16.0%	n/a	n/a
SLXV	SendSuite Live	Management Dynamics License Validation (5)	7200	16.0%	n/a	n/a
SLXX	SendSuite Live	Management Dynamics License Validation (10)	10000	16.0%	n/a	n/a
SLY1	SendSuite Live	Black Box SDK (1)	9000	16.0%	n/a	n/a
SLY2	SendSuite Live	Black Box SDK (2)	18000	16.0%	n/a	n/a
SLYC	SendSuite Live	Black Box SDK (100)	100000	16.0%	n/a	n/a
SLYE	SendSuite Live	Black Box SDK (Enterprise)	100000	16.0%	n/a	n/a
SLYL	SendSuite Live	Black Box SDK (50)	90000	16.0%	n/a	n/a
SLYT	SendSuite Live	Black Box SDK (25)	60000	16.0%	n/a	n/a
SLYV	SendSuite Live	Black Box SDK (5)	21600	16.0%	n/a	n/a
SLYX	SendSuite Live	Black Box SDK (10)	30000	16.0%	n/a	n/a
SMF1	SendSuite Live	CTSI - 3PL Management Activation (1)	9000	16.0%	n/a	n/a
SMF2	SendSuite Live	CTSI - 3PL Management Activation (2)	18000	16.0%	n/a	n/a
SMFC	SendSuite Live	CTSI - 3PL Management Activation (100)	100000	16.0%	n/a	n/a

SMFE	SendSuite Live	CTSI - 3PL Management Activation (Enterprise)	100000	16.0%	n/a	n/a
SMFL	SendSuite Live	CTSI - 3PL Management Activation (50)	90000	16.0%	n/a	n/a
SMFT	SendSuite Live	CTSI - 3PL Management Activation (25)	60000	16.0%	n/a	n/a
SMFV	SendSuite Live	CTSI - 3PL Management Activation (5)	21600	16.0%	n/a	n/a
SMFX	SendSuite Live	CTSI - 3PL Management Activation (10)	30000	16.0%	n/a	n/a
SMG1	SendSuite Live	CTSI - Optimization Activation (1)	9000	16.0%	n/a	n/a
SMG2	SendSuite Live	CTSI - Optimization Activation (2)	18000	16.0%	n/a	n/a
SMGC	SendSuite Live	CTSI - Optimization Activation (100)	100000	16.0%	n/a	n/a
SMGE	SendSuite Live	CTSI - Optimization Activation (Enterprise)	100000	16.0%	n/a	n/a
SMGL	SendSuite Live	CTSI - Optimization Activation (50)	90000	16.0%	n/a	n/a
SMGT	SendSuite Live	CTSI - Optimization Activation (25)	60000	16.0%	n/a	n/a
SMGV	SendSuite Live	CTSI - Optimization Activation (5)	21600	16.0%	n/a	n/a
SMGX	SendSuite Live	CTSI - Optimization Activation (10)	30000	16.0%	n/a	n/a
SMN1	SendSuite Live	CTSI: Shipment Tracking/Event Management (1)	900	16.0%	n/a	n/a
SMN2	SendSuite Live	CTSI: Shipment Tracking/Event Management (2)	1800	16.0%	n/a	n/a
SMNC	SendSuite Live	CTSI: Shipment Tracking/Event Management (100)	12000	16.0%	n/a	n/a
SMNE	SendSuite Live	CTSI: Shipment Tracking/Event Management (Enterprise)	15000	16.0%	n/a	n/a
SMNL	SendSuite Live	CTSI: Shipment Tracking/Event Management (50)	9000	16.0%	n/a	n/a
SMNT	SendSuite Live	CTSI: Shipment Tracking/Event Management (25)	6000	16.0%	n/a	n/a
SMNV	SendSuite Live	CTSI: Shipment Tracking/Event Management (5)	2160	16.0%	n/a	n/a
SMNX	SendSuite Live	CTSI: Shipment Tracking/Event Management (10)	3000	16.0%	n/a	n/a
SNB1	SendSuite Live	BAX Global (1)	600	16.0%	n/a	n/a
SNB2	SendSuite Live	BAX Global (2)	1200	16.0%	n/a	n/a
SNBC	SendSuite Live	BAX Global (100)	8000	16.0%	n/a	n/a
SNBE	SendSuite Live	BAX Global (Enterprise)	20000	16.0%	n/a	n/a
SNBL	SendSuite Live	BAX Global (50)	6000	16.0%	n/a	n/a
SNBT	SendSuite Live	BAX Global (25)	4000	16.0%	n/a	n/a
SNBV	SendSuite Live	BAX Global (5)	1440	16.0%	n/a	n/a
SNBX	SendSuite Live	BAX Global (10)	2000	16.0%	n/a	n/a

Code	Product	Description			%			
SNJ1	SendSuite Live	Miscellaneous Domestic carriers (1)	600		16.0%	n/a	n/a	
SNJ2	SendSuite Live	Miscellaneous Domestic carriers (2)	1200		16.0%	n/a	n/a	
SNJC	SendSuite Live	Miscellaneous Domestic carriers (100)	8000		16.0%	n/a	n/a	
SNJE	SendSuite Live	Miscellaneous Domestic carriers (Enterprise)	20000		16.0%	n/a	n/a	
SNJL	SendSuite Live	Miscellaneous Domestic carriers (50)	6000		16.0%	n/a	n/a	
SNJT	SendSuite Live	Miscellaneous Domestic carriers (25)	4000		16.0%	n/a	n/a	
SNJV	SendSuite Live	Miscellaneous Domestic carriers (5)	1440		16.0%	n/a	n/a	
SNJX	SendSuite Live	Miscellaneous Domestic carriers (10)	2000		16.0%	n/a	n/a	
SNL1	SendSuite Live	Purolator (1)	600		16.0%	n/a	n/a	
SNL2	SendSuite Live	Purolator (2)	1200		16.0%	n/a	n/a	
SNLC	SendSuite Live	Purolator (100)	8000	6787	15.2%	n/a	n/a	
SNLE	SendSuite Live	Purolator (Enterprise)	20000	16968	15.2%	n/a	n/a	
SNLL	SendSuite Live	Purolator (50)	6000	5090	15.2%	n/a	n/a	
SNLT	SendSuite Live	Purolator (25)	4000	3394	15.2%	n/a	n/a	
SNLV	SendSuite Live	Purolator (5)	1440	1222	15.2%	n/a	n/a	
SNLX	SendSuite Live	Purolator (10)	2000	1697	15.2%	n/a	n/a	
SS1C	SendSuite Live	SendSuite Live Mail Center Package	5000	4242	15.2%	n/a	n/a	
SS1M	SendSuite Live	Migration Package Single User	13910	11801	15.2%	187	140	25%
SS2M	SendSuite Live	Migration Package Multi User	21410	18164	15.2%	187	140	25%
SSCA	SendSuite Live	Additional Carrier Account Activation	1000	848	15.2%	n/a	n/a	
SSCF	SendSuite Live	Standard FedEx Carrier Activation	0	0	0.0%	n/a	n/a	
SSCS	SendSuite Live	Standard USPS Carrier Activation	0	0	0.0%	n/a	n/a	
SSCU	SendSuite Live	Standard UPS Carrier Activation	0	0	0.0%	n/a	n/a	
SSCW	SendSuite Live	USPS On-Line Postage Activation (IOP)	0	0	0.0%	n/a	n/a	
SSH1	SendSuite Live	Additional SendSuite Live (1) Standard Single User Locations	3750	3182	15.2%	n/a	n/a	
SSH2	SendSuite Live	Additional SendSuite Live (2) Standard Single User Locations	7500	6363	15.2%	n/a	n/a	
SSHC	SendSuite Live	Additional SendSuite Live (100) Standard Single User Locations	50000	42420	15.2%	n/a	n/a	
SSHE	SendSuite Live	Additional SendSuite Live (Enterprise) Standard Single User Locations	250000	212100	15.2%	n/a	n/a	
SSHL	SendSuite Live	Additional SendSuite Live (50) Standard Single User Locations	37500	31815	15.2%	n/a	n/a	
SSHT	SendSuite Live	Additional SendSuite Live (25) Standard Single User Locations	25000	21210	15.2%	n/a	n/a	
SSHV	SendSuite Live	Additional SendSuite Live (5) Standard Single User Locations	9000	7636	15.2%	n/a	n/a	

SSHX	SendSuite Live	Additional SendSuite Live (10) Standard Single User Locations	12500	10605	15.2% n/a	n/a
SSJ1	SendSuite Live	Additional SendSuite Live (1) Extended Single User Locations	12500	10605	15.2% n/a	n/a
SSJ2	SendSuite Live	Additional SendSuite Live (2) Extended Single User Locations	20000	16968	15.2% n/a	n/a
SSJC	SendSuite Live	Additional SendSuite Live (100) Extended Single User Locations	175000	148470	15.2% n/a	n/a
SSJE	SendSuite Live	Additional SendSuite Live (Enterprise) Extended Single User Locations	500000	424200	15.2% n/a	n/a
SSJL	SendSuite Live	Additional SendSuite Live (50) Extended Single User Locations	125000	106050	15.2% n/a	n/a
SSJT	SendSuite Live	Additional SendSuite Live (25) Extended Single User Locations	75000	63630	15.2% n/a	n/a
SSJV	SendSuite Live	Additional SendSuite Live (5) Extended Single User Locations	25000	21210	15.2% n/a	n/a
SSJX	SendSuite Live	Additional SendSuite Live (10) Extended Single User Locations	37500	31815	15.2% n/a	n/a
SSL1	SendSuite Live	SendSuite Live Standard License - Single Location/Single Workstation	7500	6363	15.2% n/a	n/a
SSL2	SendSuite Live	SendSuite Live Standard License - 2 Locations/Unlimited Workstations	16000	13574	15.2% n/a	n/a
SSLC	SendSuite Live	SendSuite Live Standard License - 100 Location/Unlimited Workstations	100000	84840	15.2% n/a	n/a
SSLE	SendSuite Live	SendSuite Live Standard License - Enterprise/Unlimited Workstations	250000	212100	15.2% n/a	n/a
SSLL	SendSuite Live	SendSuite Live Standard License - 50 Location/Unlimited Workstations	75000	63630	15.2% n/a	n/a
SSLN	SendSuite Live	SendSuite Live Standard License - Single Location/Unlimited Workstations	15000	12726	15.2% n/a	n/a
SSLT	SendSuite Live	SendSuite Live Standard License - 25 Location/Unlimited Workstations	50000	42420	15.2% n/a	n/a
SSLV	SendSuite Live	SendSuite Live Standard License - 5 Location/Unlimited Workstations	18000	15271	15.2% n/a	n/a
SSLX	SendSuite Live	SendSuite Live Standard License - 10 Location/Unlimited Workstations	25000	21210	15.2% n/a	n/a
SSLZ	SendSuite Live	Additional Workstation License (SendSuite Live Standard Single Location)	3000	2545	15.2% n/a	n/a

SSN1	SendSuite Live	SendSuite Live Extended License - Single Location/Unlimited Workstations	25000	21210	15.2% n/a	n/a	
SSN2	SendSuite Live	SendSuite Live Extended License - 2 Locations/Unlimited Workstations	40000	33936	15.2% n/a	n/a	
SSNC	SendSuite Live	SendSuite Live Extended License - 100 Location/Unlimited Workstations	350000	296940	15.2% n/a	n/a	
SSNE	SendSuite Live	SendSuite Live Extended License - Enterprise/Unlimited Workstations	500000	424200	15.2% n/a	n/a	
SSNL	SendSuite Live	SendSuite Live Extended License - 50 Location/Unlimited Workstations	250000	212100	15.2% n/a	n/a	
SSNT	SendSuite Live	SendSuite Live Extended License - 25 Location/Unlimited Workstations	150000	127260	15.2% n/a	n/a	
SSNV	SendSuite Live	SendSuite Live Extended License - 5 Location/Unlimited Workstations	50000	42420	15.2% n/a	n/a	
SSNX	SendSuite Live	SendSuite Live Extended License - 10 Location/Unlimited Workstations	75000	63630	15.2% n/a	n/a	
T25B	SendSuite Express	SendSuite Xpress Postal Manager-Software only - USPS Meter Rates Can Add USPS Manifesting	4580	3886	15.2% n/a	n/a	
T25C	SendSuite Express	SendSuite Xpress 300 Can Add Any Three Carriers	5380	4564	15.2% n/a	n/a	
T25D	SendSuite Express	SendSuite Xpress 400 Can Add Any Four Carriers	6580	5582	15.2% n/a	n/a	
T25E	SendSuite Express	SendSuite Xpress 500 - All Carriers, Networking and Simple Integration	7780	6601	15.2% n/a	n/a	
T25F	SendSuite Express	SendSuite Xpress Postal Manager Turnkey - USPS Meter Rates - USPS Meter Rates Can Add USPS Manifesting	10680	9061	15.2%	$516.00	$387.00	25%
T25G	SendSuite Express	SendSuite Xpress 1000 - All Carriers, Networking and Integration	12880	10927	15.2% n/a	n/a	
T25S	SendSuite Express	SendSuite Xpress Speedee Turnkey	6680	5667	15.2%	747	560	25%
T2K1	SendSuite Express	SendSuite Xpress Postal Manager 1	3535	2999	15.2% n/a	n/a	
T2RC	SendSuite Express	Cross Sell SendSuite Xpress Package	5380	4564	15.2%	561	420	25%
T2RD	SendSuite Express	SendSuite Xpress 400 - 4 Carrier Loyalty Package	6580	5582	15.2%	374	280	25%

Code	Category	Description						
T2RE	SendSuite Express	SendSuite Xpress 500 - All Carrier Loyalty Package	9880	8382	15.2%	374	280	25%
T2RG	SendSuite Express	SendSuite Xpress 1000 - All Carriers, Networking and Integration Loyalty Package	12880	10927	15.2%	374	280	25%
T2RH	SendSuite Express	Ascent to Sendsuite Xpress 300 - 3 Carrier Loyalty Package	5380	4564	15.2%	n/a	n/a	
T2RJ	SendSuite Express	Ascent to Sendsuite Xpress 400 - 4 Carrier Loyalty Package	6580	5582	15.2%	n/a	n/a	
T2RK	SendSuite Express	Ascent to Sendsuite Xpress 500 - All Carrier Loyalty Package	9880	8382	15.2%	n/a	n/a	
T2RL	SendSuite Express	Ascent to SS Sendsuite 1000 - All Carrier Networking and Integration Loyalty Package	12880	10927	15.2%	n/a	n/a	
T2X1	SendSuite Tracking	SS Tracking Single Site Unlimited Workstations	8615	7309	15.2%	n/a	n/a	
T2X2	SendSuite Tracking	Hosted SS Tracking Single Site Unlimited Workstations	8615	7309	15.2%	n/a	n/a	
T2X3	SendSuite Tracking	Upgrade SS Arrival Software Only To SS Tracking Single Site Unlimited Workstations	4615	3915	15.2%	n/a	n/a	
T2X4	SendSuite Tracking	Upgrade SS Arrival Software Only To Hosted SS Tracking Single Site Unlimited Workstations	2000	1697	15.2%	n/a	n/a	
T4EC	SendSuite Express	eCommerce Interface for SendSuite Xpress	2000	1697	15.2%	n/a	n/a	
T500	Arrival	Arrival Application Software	0	0	0.0%	n/a	n/a	
T502	Arrival Express	Arrival Express	0	0	0.0%	n/a	n/a	
T520	Arrival	Arrival Software	7895	6698	15.2%	n/a	n/a	
T52A	Arrival	Arrival Client Server 5 Client System	12500	10605	15.2%	n/a	n/a	
T52B	Arrival	Arrival Client Server 10+ Client System	18500	15695	15.2%	n/a	n/a	
T52C	Arrival	Arrival Law Enforcement Client Server Edition - 5 Users	12540	10639	15.2%	n/a	n/a	
T52D	Arrival	Arrival Law Enforcement Client Server Edition - 10+ Users	18540	15729	15.2%	n/a	n/a	
T531	Arrival	High Volume 4in. Adhesive Label Printer	2195	1862	15.2%	335	251	25%
T536	Arrival	4in. Adhesive Label Printer	995	844	15.2%	n/a	n/a	
T538	Arrival	Tracking Assistant Portable Belt Printer	1385	1175	15.2%	148	111	25%
T539	Arrival	Cordless Scanner	2295	1947	15.2%	349	261	25%
T540	Arrival Express	Arrival Express Software	0	0	0.0%	n/a	n/a	
T542	Arrival	J781 Scanner	2400	2036	15.2%	295	221	25%
T543	Arrival	Arrival Web Cam	245	208	15.2%	n/a	n/a	
T544	Arrival	2in. Graphics Printer	395	335	15.2%	68	51	25%
T545	SendSuite Tracking	Add 1 site w/ single Workstation	795	674	15.2%	n/a	n/a	
T54A	Arrival Express	Arrival Express Plus - Software Only	3765	3194	15.2%	n/a	n/a	

T54B	Arrival Express	Arrival Express Plus w/Tracking Assistant & Cradle	5765	4891	15.2%	$295.50	$221.00	25%
T54D	Arrival Express	Arrival Express Plus Basics w/J594 Tracking Assistant and J782	7065	5994	15.2% n/a	n/a	
T54X	Arrival Express	Arrival Express Plus - Inbound Package Management	2770	2350	15.2% n/a	n/a	
T550	Arrival	24/7 Standby Support	0	0	0.0% n/a	n/a	
T56A	Arrival Express	Arrival Express Electronic Log Only	1735	1472	15.2%	$262.00	$190.00	25%
T56B	Arrival Express	Arrival Express Counter Pickup (signature capture at counter)	3835	3254	15.2%	$262.00	$190.00	25%
T56C	Arrival Express	Arrival Express Delivery Route (signature capture on portable device)	5240	4446	15.2% n/a	n/a	
T590009	Arrival	4 Bay Ethernet Docking Station	995	844	15.2% n/a	n/a	
T591	Arrival	Client Server Multi-Site ID Pack	75	64	15.2% n/a	n/a	
T596002	Arrival	Arrival Ethernet Switch	250	212	15.2% n/a	n/a	
T5AG	Arrival	SendSuite Arrival Tracking System Post Sales Peripheral Addition 2 Hours Of Service Time	385	327	15.2% n/a	n/a	
T5AH	Arrival	SendSuite Arrival Tracking System Post Sales Peripheral Addition 4 Hours Of Service Time	770	653	15.2% n/a	n/a	
T5AJ	Arrival	SendSuite Arrival Tracking System Post Sales Peripheral Addition Full Day Of Service Time	1540	1307	15.2% n/a	n/a	
T5AK	Arrival	SendSuite Arrival Tracking System Post Sales Custom Label Creation 2 Hours of Service Time	385	327	15.2% n/a	n/a	
T5AM	Arrival	SendSuite Arrival Tracking System Post Sales Custom Screen Creation 2 Hours of Service Time	385	327	15.2% n/a	n/a	
T5AN	Arrival	SendSuite Arrival Tracking System Post Sales Custom Screen Creation 4 Hours of Service Time	770	653	15.2% n/a	n/a	
T5AP	Arrival	SendSuite Arrival Tracking System Post Sales Custom Report Generation 2 Hours of Service Time	385	327	15.2% n/a	n/a	
T5AR	Arrival	SendSuite Arrival Tracking System Post Sales Custom Report Generation 4 Hours of Service Time	770	653	15.2% n/a	n/a	
T5AS	Arrival	SendSuite Arrival Tracking System Post Sales Network, Site, or Work Station 2 Hours of Service	385	327	15.2% n/a	n/a	

T5AV	Arrival	SendSuite Arrival Tracking System Post Sales Custom Report Generation Full Day of Service Time	1540	1307	15.2% n/a	n/a
T5AW	Arrival	SendSuite Arrival Tracking System Post Sales Network, Site, or Work Station 4 Hours of Service	770	653	15.2% n/a	n/a
T5AY	Arrival	SendSuite Arrival Tracking System Post Sales Network, Site, or Work Station Full Day Of Service Time	1540	1307	15.2% n/a	n/a
T5C3	Arrival	Arrival Extended Edition License, Tier 1 (max 5)	500	424	15.2% n/a	n/a
T5C4	Arrival	Arrival Extended Edition License - Tier 2	300	255	15.2% n/a	n/a
T5CC	Arrival	Multi-Workstation Client License	250	212	15.2% n/a	n/a
T5CS	Arrival	Arrival Client Server Feature	0	0	0.0% n/a	n/a
T5DB	Arrival	Arrival Client Server DBMS(MS/SQL) Feature	5900	5006	15.2% n/a	n/a
T5EN	Arrival Express	E-Mail Notification	0	0	0.0% n/a	n/a
T5F1	Arrival	NetQuery	1500	1273	15.2% n/a	n/a
T5F2	Arrival	Background Import Feature	750	636	15.2% n/a	n/a
T5F3	Arrival	File Link / Scan Link / Global Update	0	0	0.0% n/a	n/a
T5F4	Arrival	Screen Builder	0	0	0.0% n/a	n/a
T5F5	Arrival	Power Act	0	0	0.0% n/a	n/a
T5F8	Arrival	ODBC Integration	1995	1693	15.2% n/a	n/a
T5F9	Arrival	50 Transactions	0	0	0.0% n/a	n/a
T5FA	Arrival	Unlimited Transactions	0	0	0.0% n/a	n/a
T5FB	Arrival	Scale Interface Feature	0	0	0.0% n/a	n/a
T5FC	Arrival	Tracking Assistant Activation Feature	0	0	0.0% n/a	n/a
T5FD	Arrival	Delivery Feature	0	0	0.0% n/a	n/a
T5FE	Arrival	Printer Interface	0	0	0.0% n/a	n/a
T5FF	Arrival	Arrival Imaging	1250	1061	15.2% n/a	n/a
T5FG	Arrival	Route Activity Logging Feature	1250	1061	15.2% n/a	n/a
T5FM	Arrival	Manifest Module	0	0	0.0% n/a	n/a
T5FR	Arrival	Receiving Feature	0	0	0.0% n/a	n/a
T5L1	Arrival	LobbyTrac Turnkey Package	8165	6927	15.2% n/a	n/a
T5L3	Arrival	LobbyTrac Software Only	3595	3050	15.2% n/a	n/a
T5LE	Arrival	Arrival Law Enforcement Edition - Software Only	4220	3580	15.2% n/a	n/a
T5LP	Arrival	Arrival Law Enforcement Edition - Peripheral Package	7265	6164	15.2% n/a	n/a
T5LX	Arrival	Arrival Law Enforcement Edition - Turnkey Package	9265	7860	15.2% n/a	n/a
T5MC	SendSuite Tracking	Add 100 sites w/ Multiple Workstations	219000	185800	15.2% n/a	n/a
T5ML	SendSuite Tracking	Add 50 Sites w/Multiple Workstations	132000	111989	15.2% n/a	n/a

T5MS	Arrival	Multi-site identification	0	0	0.0%	n/a	n/a
T5MX	SendSuite Tracking	Add 10 Sites w/ Multiple Workstations	30750	26088	15.2%	n/a	n/a
T5NL	Arrival	Multi-Workstation Client License	500	424	15.2%	n/a	n/a
T5P7	Arrival	LobbyTrac Workstation	4595	3898	15.2%	n/a	n/a
T5PR	Arrival	Mail Center Productivity Reporting	795	674	15.2%	n/a	n/a
T5R0	Arrival	Arrival XE Customer Loyalty	6165	5230	15.2%	n/a	n/a
T5RD	Arrival	Remote Diagnostics	0	0	0.0%	n/a	n/a
T5SC	SendSuite Tracking	Add 100 sites w/ single Workstation	49500	41996	15.2%	n/a	n/a
T5SL	SendSuite Tracking	Add 50 Sites w/ single Workstation	29750	25240	15.2%	n/a	n/a
T5SU	SendSuite Tracking	Add 1 single user	795	674	15.2%	n/a	n/a
T5SX	SendSuite Tracking	Add 10 sites w/ single Workstation	6950	5896	15.2%	n/a	n/a
T5U1	Arrival	Upgrade to Client Server from Existing Arrival	8500	7211	15.2%	n/a	n/a
T5U2	Arrival	Upgrade Client Server from from 5 to 10 clients	6000	5090	15.2%	n/a	n/a
T5U4	Arrival	Upgrade from Arrival Express to Arrival XE	2800	2376	15.2%	n/a	n/a
T5U5	Arrival	Upgrade from Arrival XE to Arrival XE Client/Server	8000	6787	15.2%	n/a	n/a
T5U6	Arrival	Upgrade from Arrival Express to Arrival Express Plus	2000	1697	15.2%	n/a	n/a
T5U7	Arrival	Upgrade from Arrival to Arrival XE	1950	1654	15.2%	n/a	n/a
T5UC	SendSuite Tracking	Add 1 site w/ Multiple Workstations	3495	2965	15.2%	n/a	n/a
T5V1	Arrival	Arrival Test Tracking System - Software Only	14565	12357	15.2%	n/a	n/a
T5V2	Arrival	Arrival Test Tracking System - Client Server	23690	20099	15.2%	n/a	n/a
T5VT	Arrival	Visitor Tracking Feature	750	636	15.2%	n/a	n/a
T5WC	Arrival	Wireless Connectivity Module	300	255	15.2%	n/a	n/a
T5XC	Arrival	Arrival Extended Edition Client Server - Software Only	15280	12964	15.2%	n/a	n/a
T5XE	Arrival	Arrival Extended Edition - Software Only	6160	5226	15.2%	n/a	n/a
T5YB	SendSuite Tracking	SendSuite Tracking Project Management	770	653	15.2%	n/a	n/a
T5YC	SendSuite Tracking	SendSuite Tracking Project Management	1540	1307	15.2%	n/a	n/a
T5YD	SendSuite Tracking	SendSuite Tracking Project Management	3080	2613	15.2%	n/a	n/a
T5YE	SendSuite Tracking	SendSuite Tracking Project Management	6160	5226	15.2%	n/a	n/a
T5YF	SendSuite Tracking	SendSuite Tracking Project Management	12320	10452	15.2%	n/a	n/a

Code	Product Line	Description	List	Net	Disc	Maint 1	Maint 2	Disc 2
T5YG	SendSuite Tracking	SendSuite Tracking Project Management	18480	15678	15.2%	n/a	n/a	
T5YH	SendSuite Tracking	SendSuite Tracking Project Management	24640	20905	15.2%	n/a	n/a	
T5Z0	Arrival	SendSuite Arrival Custom Label 4 Hours of Service Time	770	653	15.2%	n/a	n/a	
T741	Arrival	Tracking Assistant Plus Win Mobile	3495	2965	15.2%	n/a	n/a	
T742	Arrival	Tracking Assistant Plus Win Mobile	3495	2965	15.2%	$472.80	$295.50	
T762	Arrival	Win CE Tracking Assistant Plus	2495	2117	15.2%	$295.50	$221.00	25%
T790003	Arrival	T742 Battery Adaptors for use with J596017 (Kit of 2)	350	297	15.2%	n/a	n/a	
T790009	Arrival	USB Communications Charge/Sync Cable	200	170	15.2%	n/a	n/a	
T790025	Arrival	Four Bay Cradle Kit for T742 Tracking Assistant	995	844	15.2%	n/a	n/a	
T790026	Arrival	Single Bay Cradle Kit for T742 Tracking Assistant	475	403	15.2%	n/a	n/a	
T896000	Arrival	CPU Accessory Kit	0	0	0.0%	n/a	n/a	
T896007	Arrival	USB to Parallel Cable	0	0	0.0%	n/a	n/a	
TRMH	SendSuite Tracking	Hosted SS Tracking Multiple Sites Unlimited Workstations	17225	14614	15.2%	n/a	n/a	
TRMM	SendSuite Tracking	SS Tracking Multiple Sites Unlimited Workstations	17225	14614	15.2%	n/a	n/a	
TRUH	SendSuite Tracking	Upgrade SS Arrival Client Server To Hosted SS Tracking Multiple Site Unlimited Workstations	4000	3394	15.2%	n/a	n/a	
TRUM	SendSuite Tracking	Upgrade SS Arrival Client Server To SS Tracking Multiple Site Unlimited Workstations	4000	3394	15.2%	n/a	n/a	
TS02	Arrival	Continuous Labels Supply for Low to Mid Volume Printer	290	246	15.2%	n/a	n/a	
TS05	Arrival	J644 Continuous Thrml Direct Lbls Supply - Case (4in.X 9600in.)	235	199	15.2%	n/a	n/a	
TS08	Arrival	J690/J69S Continuous Lbls Supply - Case (4in.X 5200in.)	290	246	15.2%	n/a	n/a	
TS15	Arrival	J645 Continuous Thermal Direct Labels Supply Case	235	199	15.2%	n/a	n/a	
TS1A	SendSuite Express	Crystal Report Run Time and Developer License	200	170	15.2%	n/a	n/a	
TSA2	SendSuite Express	SendSuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting	2495	2117	15.2%	n/a	n/a	
TSA3	SendSuite Express	SendSuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting, and One Carrier	3495	2965	15.2%	n/a	n/a	

Code	Product	Description	Price1	Price2	%			
TSA4	SendSuite Express	SendSuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting, and One Carrier Plus Scale	4095	3474	15.2%	n/a	n/a	
TWSC	Arrival	Special Arrival Extended Edition - Software Only	9090	7712	15.2%	n/a	n/a	
V320	SendSuite Shipping	Non-Contact Programmable Wedge Scanner	1495	1268	15.2%	n/a	n/a	
V339	SendSuite Shipping	Cordless Wedge Scanner	2295	1947	15.2%	$349.00	$261.75	25%
VBH1	SendSuite Shipping	Hosted Basic Single Site Multiple Workstations	8225	6978	15.2%	n/a	n/a	
VBH2	SendSuite Shipping	Hosted Basic Multiple Sites Multiple Workstations	17225	14614	15.2%	n/a	n/a	
VBH3	SendSuite Shipping	Hosted Extended Single Site Multiple Workstations	15225	12917	15.2%	n/a	n/a	
VBH4	SendSuite Shipping	Hosted Extended Multiple Sites Multiple Workstations	28225	23946	15.2%	n/a	n/a	
VBMM	SendSuite Shipping	Basic Multiple Sites Multiple Workstations	17225	14614	15.2%	n/a	n/a	
VBSM	SendSuite Shipping	Basic Single Site Multiple Workstations	8225	6978	15.2%	n/a	n/a	
VBSS	SendSuite Shipping	Basic Single Site Single Workstation	4225	3584	15.2%	n/a	n/a	
VEMM	SendSuite Shipping	Extended Multiple Sites Multiple Workstations	28225	23946	15.2%	n/a	n/a	
VESM	SendSuite Shipping	Extended Single Site Multiple Workstations	15225	12917	15.2%	n/a	n/a	
VESS	SendSuite Shipping	Extended Single Site Single Workstation	11725	9947	15.2%	n/a	n/a	
VP16	SendSuite Shipping	SendSuite Special Services	1000	848	15.2%	n/a	n/a	
VP17	SendSuite Shipping	SendSuite Custom LTL or TL Rates Update	1000	848	15.2%	n/a	n/a	
VP50	SendSuite Shipping	24/7 Standby Support	0	0	0.0%	n/a	n/a	
VP51	SendSuite Tracking	SendSuite Tracking 24/7 Standby Support	0	0	#DIV/0!	n/a	n/a	
VPA2	SendSuite Shipping	SendSuite Shipping Custom Report - 2 Days of Service Time per Report	3080	2613	15.2%	n/a	n/a	
VPA3	SendSuite Shipping	SendSuite Shipping Custom Screens - 2 Hours of Service Time per Screen	385	327	15.2%	n/a	n/a	
VPA5	SendSuite Shipping	SendSuite Shipping Custom Quick Cards - 1 day per Manual	1540	1307	15.2%	n/a	n/a	
VPEC	SendSuite Shipping	eCommerce Interface for SendSuite Shipping	2000	1697	15.2%	n/a	n/a	
VPH1	SendSuite Tracking	SendSuite Hosting Services - One Year Contract	30000	25452	15.2%	n/a	n/a	
VPM2	SendSuite Shipping	SendSuite Project Management	3080	2613	15.2%	n/a	n/a	
VPM3	SendSuite Shipping	SendSuite Project Management	6160	5226	15.2%	n/a	n/a	
VPM5	SendSuite Shipping	SendSuite Project Management	12320	10452	15.2%	n/a	n/a	
VPM6	SendSuite Shipping	SendSuite Project Management	18480	15678	15.2%	n/a	n/a	

VPM7	SendSuite Shipping	SendSuite Project Management	24640	20905	15.2% n/a	n/a
VPPD	SendSuite Shipping	SendSuite Project Management	770	653	15.2% n/a	n/a
VPPE	SendSuite Shipping	SendSuite Project Management	1540	1307	15.2% n/a	n/a
VPPU	SendSuite Tracking	SendSuite Tracking Post Sales Peripheral Addition 2 Hours	385	327	15.2% n/a	n/a
VPPV	SendSuite Tracking	SendSuite Tracking Post Sales Peripheral Addition 4 Hours	770	653	15.2% n/a	n/a
VPPW	SendSuite Tracking	SendSuite Tracking Post Sales Peripheral Addition Full Day	1540	1307	15.2% n/a	n/a
VPPZ	SendSuite Tracking	SendSuite Tracking Post Sales Custom Label Generation 2 Hours	385	327	15.2% n/a	n/a
VPR1	SendSuite Tracking	SendSuite Tracking Post Sales Custom Screen 2 Hours	385	327	15.2% n/a	n/a
VPR2	SendSuite Tracking	SendSuite Tracking Post Sales Custom Screen 4 Hours	770	653	15.2% n/a	n/a
VPR3	SendSuite Tracking	SendSuite Tracking 24/7 Stand By Support	770	653	15.2% n/a	n/a
VPR4	SendSuite Tracking	SendSuite Tracking Post Sales Custom report Generation 2 Hours	385	327	15.2% n/a	n/a
VPR5	SendSuite Tracking	SendSuite Tracking Post Sales Custom Report Generation 8 Hours	1540	1307	15.2% n/a	n/a
VS10	SendSuite Shipping	OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	495	420	15.2% n/a	n/a
VS11	SendSuite Shipping	OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	995	844	15.2% n/a	n/a
VS12	SendSuite Shipping	OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	2995	2541	15.2% n/a	n/a
VS13	SendSuite Shipping	Golden State Express Activation - 1st Origin Zip	495	420	15.2% n/a	n/a
VS14	SendSuite Shipping	Golden State Express Activation - 1st Origin Zip	995	844	15.2% n/a	n/a
VS15	SendSuite Shipping	Golden State Express Activation - 1st Origin Zip	2995	2541	15.2% n/a	n/a
VS16	SendSuite Shipping	OnTrack (formerly CA Overnight) Activation	0	0	0.0% n/a	n/a
VS17	SendSuite Shipping	Golden State Express Activation	0	0	0.0% n/a	n/a
VS1A	SendSuite Shipping	EasyShip Web Server License - 1 to 5 Users (for Hazardous Shipping)	800	679	15.2% n/a	n/a
VS1B	SendSuite Shipping	EasyShip Web Server License - 6 to 15 Users (for Hazardous Shipping)	950	806	15.2% n/a	n/a
VS1C	SendSuite Shipping	EasyShip Web Server License - 16+ Users (for Hazardous Shipping)	1150	976	15.2% n/a	n/a
VS1L	SendSuite Shipping	EasyShip Web Client License - Per User	500	424	15.2% n/a	n/a

Code	Product Line	Description	List	Net	%		
VS1U	SendSuite Shipping	SendSuite Shipping and Desktop Usage Band Level One	88000	74659	15.2%	n/a	n/a
VS24	SendSuite Shipping	USPS Delivery Confirmation Setup and Commissioning for Hosted Solutions	495	420	15.2%	n/a	n/a
VS27	Arrival Express	PB Backup Services - one per workstation	0	0	#DIV/0!	n/a	n/a
VS33	SendSuite Shipping	AES Direct	1200	1018	15.2%	n/a	n/a
VS34	SendSuite Shipping	USPS Bulk Proof Of Delivery	1200	1018	15.2%	n/a	n/a
VS35	SendSuite Shipping	USPS Priority Mail Open and Distribute	1200	1018	15.2%	n/a	n/a
VS42	SendSuite Express	SendSuite Xpress Package Manager 2	7885	6690	15.2%	n/a	n/a
VS43	SendSuite Express	SendSuite Xpress Package Manager 3	11000	9332	15.2%	n/a	n/a
VS45	SendSuite Express	Peripheral Package 2 (100lb Scale, Label Printer)	2190	1858	15.2%	n/a	n/a
VS46	SendSuite Express	Peripheral Package 3 (Ship Request with Scanner)	1750	1485	15.2%	n/a	n/a
VS96014	SendSuite Shipping	Software Meter Interface - per meter	295	250	15.2%	n/a	n/a
VSA1	SendSuite Shipping	SendSuite Shipping PM300	5225	4433	15.2%	n/a	n/a
VSA2	SendSuite Shipping	SendSuite Shipping PM400	6225	5281	15.2%	n/a	n/a
VSA3	SendSuite Shipping	SendSuite Shipping Package Manager	7125	6045	15.2%	n/a	n/a
VSAS	SendSuite Shipping	SendSuite Secure Archive	400	339	15.2%	n/a	n/a
VSC1	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip	495	420	15.2%	n/a	n/a
VSC2	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip	995	844	15.2%	n/a	n/a
VSC3	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip	2995	2541	15.2%	n/a	n/a
VSC4	SendSuite Shipping	Eastern Connection Activation - Additional Origin Zip	0	0	0.0%	n/a	n/a
VSCC	SendSuite Shipping	Custom Carrier Feature	250	212	15.2%	n/a	n/a
VSCM	SendSuite Shipping	SendSuite e-Certified Mail	695	590	15.2%	n/a	n/a
VSCP	SendSuite Shipping	PB built Custom Carrier	1250	1061	15.2%	n/a	n/a
VSDB	SendSuite Shipping	DHL Activation - 1st Origin Zip	495	420	15.2%	n/a	n/a
VSDC	SendSuite Shipping	USPS Delivery Confirmation Setup and Commissioning	495	420	15.2%	n/a	n/a
VSDM	SendSuite Shipping	DHL Activation - 1st Origin Zip	2995	2541	15.2%	n/a	n/a
VSDP	SendSuite Shipping	SendSuite Desktop Base System License	4995	4238	15.2%	n/a	n/a
VSDS	SendSuite Shipping	DHL Activation - 1st Origin Zip	995	844	15.2%	n/a	n/a
VSEM	SendSuite Shipping	Email Notification	0	0	0.0%	n/a	n/a
VSEP	SendSuite Shipping	E-Certified/eRR Productivity Pack	3080	2613	15.2%	n/a	n/a
VSER	SendSuite Shipping	SendSuite e-Return Receipt	795	674	15.2%	n/a	n/a
VSFB	SendSuite Shipping	FedEx Activation - 1st Origin Zip	495	420	15.2%	n/a	n/a
VSFM	SendSuite Shipping	FedEx Activation - 1st Origin Zip	2995	2541	15.2%	n/a	n/a
VSFS	SendSuite Shipping	FedEx Activation - 1st Origin Zip	995	844	15.2%	n/a	n/a

Code	Product	Description	List	Net	%		
VSG1	SendSuite Tracking	Add One User To Site License	200	170	15.2%	n/a	n/a
VSG2	SendSuite Tracking	1 Site License For Limited Users (up to 2 Users)	200	170	15.2%	n/a	n/a
VSG3	SendSuite Tracking	10 Sites License For Limited Users (up to 2 Users)	1750	1485	15.2%	n/a	n/a
VSG4	SendSuite Tracking	50 Sites License For Limited Users (up to 2 Users)	7500	6363	15.2%	n/a	n/a
VSG5	SendSuite Tracking	100 Sites License For Limited Users (up to 2 Users)	12500	10605	15.2%	n/a	n/a
VSK1	SendSuite Shipping	1 Site License for Limited Users (Up to 20 per License)	200	170	15.2%	n/a	n/a
VSKC	SendSuite Shipping	100 Site Licenses for Limited Users (Up to 20 per License)	12500	10605	15.2%	n/a	n/a
VSKL	SendSuite Shipping	50 Site Licenses for Limited Users (Up to 20 per License)	7500	6363	15.2%	n/a	n/a
VSKX	SendSuite Shipping	10 Site Licenses for Limited Users (Up to 20 per License)	1750	1485	15.2%	n/a	n/a
VSLL	SendSuite Shipping	LTL Location License	1000	848	15.2%	n/a	n/a
VSM1	SendSuite Shipping	1 Site for Multiple Users	3495	2965	15.2%	n/a	n/a
VSMC	SendSuite Shipping	100 Sites for Multiple Users	219000	185800	15.2%	n/a	n/a
VSML	SendSuite Shipping	50 Sites for Multiple Users	132000	111989	15.2%	n/a	n/a
VSMT	SendSuite Shipping	Software Meter Interface Feature	0	0	0.0%	n/a	n/a
VSMX	SendSuite Shipping	10 Sites for Multiple Users	30750	26088	15.2%	n/a	n/a
VSN1	SendSuite Shipping	1 Site License for Unlimited Users	2500	2121	15.2%	n/a	n/a
VSNC	SendSuite Shipping	100 Site Licenses for Unlimited Users	156000	132350	15.2%	n/a	n/a
VSNL	SendSuite Shipping	50 Site Licenses for Unlimited Users	94000	79750	15.2%	n/a	n/a
VSNX	SendSuite Shipping	10 Site Licenses for Unlimited Users	22000	18665	15.2%	n/a	n/a
VSPB	SendSuite Shipping	USPS Activation	495	420	15.2%	n/a	n/a
VSPD	SendSuite Shipping	USPS Bulk Proof Of Delivery	0	0	0.0%	n/a	n/a
VSPM	SendSuite Shipping	USPS Activation	2995	2541	15.2%	n/a	n/a
VSPP	SendSuite Shipping	USPS Internet Postage	1495	1268	15.2%	n/a	n/a
VSPS	SendSuite Shipping	USPS Activation	995	844	15.2%	n/a	n/a
VSR1	SendSuite Shipping	RDI - Single Site	795	674	15.2%	n/a	n/a
VSR2	SendSuite Shipping	RDI - Multiple Site	1495	1268	15.2%	n/a	n/a
VSS1	SendSuite Shipping	1 Site for a Single User	795	674	15.2%	n/a	n/a
VSSC	SendSuite Shipping	100 Sites for Single Users	49500	41996	15.2%	n/a	n/a
VSSL	SendSuite Shipping	50 Sites for Single Users	29750	25240	15.2%	n/a	n/a
VSSX	SendSuite Shipping	10 Sites for Single Users	6950	5896	15.2%	n/a	n/a
VSU1	SendSuite Shipping	1 Single User	795	674	15.2%	n/a	n/a
VSUB	SendSuite Shipping	UPS Activation	495	420	15.2%	n/a	n/a
VSUC	SendSuite Shipping	Contract UPS Rates	1200	1018	15.2%	n/a	n/a
VSUD	SendSuite Shipping	Priority Mail Open & Distribute	0	0	0.0%	n/a	n/a
VSUM	SendSuite Shipping	UPS Activation	2995	2541	15.2%	n/a	n/a
VSUS	SendSuite Shipping	UPS Activation	995	844	15.2%	n/a	n/a
VSZR	SendSuite Tracking	SendSuite Hosting Services 200 Gigs of Storage	2000	1697	15.2%	n/a	n/a

VTA0	SendSuite Shipping	AAA Cooper	400	339	15.2%	n/a	n/a
VTA1	SendSuite Shipping	ABF Freight System	400	339	15.2%	n/a	n/a
VTA2	SendSuite Shipping	ABF Freight to Canada	400	339	15.2%	n/a	n/a
VTAD	SendSuite Shipping	Averitt Express	400	339	15.2%	n/a	n/a
VTB0	SendSuite Shipping	Bullet Freight Systems	400	339	15.2%	n/a	n/a
VTC4	SendSuite Shipping	Central Freight Lines	400	339	15.2%	n/a	n/a
VTC5	SendSuite Shipping	Central Transport	400	339	15.2%	n/a	n/a
VTC7	SendSuite Shipping	Chris Truck Line	400	339	15.2%	n/a	n/a
VTC9	SendSuite Shipping	Clipper Express	400	339	15.2%	n/a	n/a
VTCD	SendSuite Shipping	Conway	400	339	15.2%	n/a	n/a
VTCH	SendSuite Shipping	Custom Transport Companies	400	339	15.2%	n/a	n/a
VTD0	SendSuite Shipping	Dawes Transport	400	339	15.2%	n/a	n/a
VTD2	SendSuite Shipping	Daylight	400	339	15.2%	n/a	n/a
VTD3	SendSuite Shipping	Dayton Freight	400	339	15.2%	n/a	n/a
VTE0	SendSuite Shipping	Estes Express Lines	400	339	15.2%	n/a	n/a
VTF0	SendSuite Shipping	Frames Motor Express	400	339	15.2%	n/a	n/a
VTF1	SendSuite Shipping	FedEx Freight East	400	339	15.2%	n/a	n/a
VTF2	SendSuite Shipping	FedEx Freight West	400	339	15.2%	n/a	n/a
VTH0	SendSuite Shipping	Hercules Forwarding	400	339	15.2%	n/a	n/a
VTH4	SendSuite Shipping	Howards Express	400	339	15.2%	n/a	n/a
VTHM	SendSuite Shipping	Interstate Carrier Xpress	400	339	15.2%	n/a	n/a
VTHN	SendSuite Shipping	Interstate Consolidation	400	339	15.2%	n/a	n/a
VTJ0	SendSuite Shipping	Jevic Transportation	400	339	15.2%	n/a	n/a
VTK0	SendSuite Shipping	K & R Delivery	400	339	15.2%	n/a	n/a
VTL0	SendSuite Shipping	Lakeville Motor Express	400	339	15.2%	n/a	n/a
VTM0	SendSuite Shipping	Milan Express	400	339	15.2%	n/a	n/a
VTM1	SendSuite Shipping	Motor Cargo	400	339	15.2%	n/a	n/a
VTN1	SendSuite Shipping	New England Motor Freight	400	339	15.2%	n/a	n/a
VTN2	SendSuite Shipping	New Penn Motor Express	400	339	15.2%	n/a	n/a
VTNM	SendSuite Shipping	Oak Harbor Freight Lines	400	339	15.2%	n/a	n/a
VTNN	SendSuite Shipping	Ohio Connection	400	339	15.2%	n/a	n/a
VTNP	SendSuite Shipping	Old Dominion Freight Line	400	339	15.2%	n/a	n/a
VTNS	SendSuite Shipping	Overnight Transportation	400	339	15.2%	n/a	n/a
VTP0	SendSuite Shipping	Pit Ohio	400	339	15.2%	n/a	n/a
VTP1	SendSuite Shipping	PJAX	400	339	15.2%	n/a	n/a
VTR1	SendSuite Shipping	Roadrunner Freight	400	339	15.2%	n/a	n/a
VTR2	SendSuite Shipping	Roadway Express	400	339	15.2%	n/a	n/a
VTR3	SendSuite Shipping	Roadway Express to Canada	400	339	15.2%	n/a	n/a
VTS0	SendSuite Shipping	SAIA Motor Freight Lines	400	339	15.2%	n/a	n/a
VTS3	SendSuite Shipping	Southeastern Freight Lines	400	339	15.2%	n/a	n/a
VTS5	SendSuite Shipping	Southwestern Motor	400	339	15.2%	n/a	n/a
VTS7	SendSuite Shipping	Super Van	400	339	15.2%	n/a	n/a
VTU0	SendSuite Shipping	USF Bestway	400	339	15.2%	n/a	n/a
VTU2	SendSuite Shipping	USF Holland	400	339	15.2%	n/a	n/a
VTU4	SendSuite Shipping	USF Reddaway	400	339	15.2%	n/a	n/a
VTV2	SendSuite Shipping	Volunteer Express	400	339	15.2%	n/a	n/a
VTV3	SendSuite Shipping	Vitran Express	400	339	15.2%	n/a	n/a
VTW0	SendSuite Shipping	Ward Trucking	400	339	15.2%	n/a	n/a
VTW1	SendSuite Shipping	FedEx National	400	339	15.2%	n/a	n/a
VTW2	SendSuite Shipping	Wilson Trucking	400	339	15.2%	n/a	n/a
VTY0	SendSuite Shipping	Yellow Freight System	400	339	15.2%	n/a	n/a

VTY1	SendSuite Shipping	Yellow Freight to Canada	400	339	15.2%	n/a	n/a
VTZ1	SendSuite Shipping	Custom LTL Carrier Rates	1500	1273	15.2%	n/a	n/a
VTZ2	SendSuite Shipping	Custom Truckload (TL) Carrier Rates	750	636	15.2%	n/a	n/a
VTZX	SendSuite Shipping	Custom Routes	300	255	15.2%	n/a	n/a
VTZZ	SendSuite Shipping	CZAR Lite (Must be Licensed by SMC)	1500	1273	15.2%	n/a	n/a
VUA0	SendSuite Shipping	AAA Cooper	250	212	15.2%	n/a	n/a
VUA1	SendSuite Shipping	ABF Freight System	250	212	15.2%	n/a	n/a
VUA2	SendSuite Shipping	ABF Freight to Canada	250	212	15.2%	n/a	n/a
VUAD	SendSuite Shipping	Averitt Express	250	212	15.2%	n/a	n/a
VUB0	SendSuite Shipping	Bullet Freight Systems	250	212	15.2%	n/a	n/a
VUC4	SendSuite Shipping	Central Freight Lines	250	212	15.2%	n/a	n/a
VUC5	SendSuite Shipping	Central Transport	250	212	15.2%	n/a	n/a
VUC7	SendSuite Shipping	Chris Truck Line	250	212	15.2%	n/a	n/a
VUC9	SendSuite Shipping	Clipper Express	250	212	15.2%	n/a	n/a
VUCD	SendSuite Shipping	Conway	250	212	15.2%	n/a	n/a
VUCH	SendSuite Shipping	Custom Transport Companies	250	212	15.2%	n/a	n/a
VUD0	SendSuite Shipping	Dawes Transport	250	212	15.2%	n/a	n/a
VUD2	SendSuite Shipping	Daylight	250	212	15.2%	n/a	n/a
VUD3	SendSuite Shipping	Dayton Freight	250	212	15.2%	n/a	n/a
VUE0	SendSuite Shipping	Estes Express Lines	250	212	15.2%	n/a	n/a
VUF0	SendSuite Shipping	Frames Motor Express	250	212	15.2%	n/a	n/a
VUF1	SendSuite Shipping	FedEx Freight East	250	212	15.2%	n/a	n/a
VUF2	SendSuite Shipping	FedEx Freight West	250	212	15.2%	n/a	n/a
VUH0	SendSuite Shipping	Hercules Forwarding	250	212	15.2%	n/a	n/a
VUH4	SendSuite Shipping	Howards Express	250	212	15.2%	n/a	n/a
VUHM	SendSuite Shipping	Interstate Carrier Xpress	250	212	15.2%	n/a	n/a
VUHN	SendSuite Shipping	Interstate Consolidation	250	212	15.2%	n/a	n/a
VUJ0	SendSuite Shipping	Jevic Transportation	250	212	15.2%	n/a	n/a
VUK0	SendSuite Shipping	K & R Delivery	250	212	15.2%	n/a	n/a
VUL0	SendSuite Shipping	Lakeville Motor Express	250	212	15.2%	n/a	n/a
VUM0	SendSuite Shipping	Milan Express	250	212	15.2%	n/a	n/a
VUM1	SendSuite Shipping	Motor Cargo	250	212	15.2%	n/a	n/a
VUN1	SendSuite Shipping	New England Motor Freight	250	212	15.2%	n/a	n/a
VUN2	SendSuite Shipping	New Penn Motor Express	250	212	15.2%	n/a	n/a
VUNM	SendSuite Shipping	Oak Harbor Freight Lines	250	212	15.2%	n/a	n/a
VUNN	SendSuite Shipping	Ohio Connection	250	212	15.2%	n/a	n/a
VUNP	SendSuite Shipping	Old Dominion Freight Line	250	212	15.2%	n/a	n/a
VUNS	SendSuite Shipping	Overnight Transportation	250	212	15.2%	n/a	n/a
VUP0	SendSuite Shipping	Pit Ohio	250	212	15.2%	n/a	n/a
VUP1	SendSuite Shipping	PJAX	250	212	15.2%	n/a	n/a
VUR1	SendSuite Shipping	Roadrunner Freight	250	212	15.2%	n/a	n/a
VUR2	SendSuite Shipping	Roadway Express	250	212	15.2%	n/a	n/a
VUR3	SendSuite Shipping	Roadway Express to Canada	250	212	15.2%	n/a	n/a
VUS0	SendSuite Shipping	SAIA Motor Freight Lines	250	212	15.2%	n/a	n/a
VUS3	SendSuite Shipping	Southeastern Freight Lines	250	212	15.2%	n/a	n/a
VUS5	SendSuite Shipping	Southwestern Motor	250	212	15.2%	n/a	n/a
VUS7	SendSuite Shipping	Super Van	250	212	15.2%	n/a	n/a
VUU0	SendSuite Shipping	USF Bestway	250	212	15.2%	n/a	n/a
VUU2	SendSuite Shipping	USF Holland	250	212	15.2%	n/a	n/a

Code	Category	Description		List	Net	%				%	
VUU4	SendSuite Shipping	USF Reddaway		250	212	15.2%	n/a		n/a		
VUV2	SendSuite Shipping	Volunteer Express		250	212	15.2%	n/a		n/a		
VUV3	SendSuite Shipping	Vitran Express		250	212	15.2%	n/a		n/a		
VUW0	SendSuite Shipping	Ward Trucking		250	212	15.2%	n/a		n/a		
VUW1	SendSuite Shipping	FedEx National		250	212	15.2%	n/a		n/a		
VUW2	SendSuite Shipping	Wilson Trucking		250	212	15.2%	n/a		n/a		
VUY0	SendSuite Shipping	Yellow Freight System		250	212	15.2%	n/a		n/a		
VUY1	SendSuite Shipping	Yellow Freight to Canada		250	212	15.2%	n/a		n/a		
BMS1	Information Management	Master Host Software Only		8995	7631	15.2%	126		94	25%	
BM10	Information Management	Administrative Win2000 Workstation		3250	2757	15.2%	1508		1131	25%	
BM11	Information Management	Reporting Win2000 Workstation w/15		3250	2757	15.2%	1508		1131	25%	
BMS2	Information Management	Business Manager Workstation - Softw		3250	2757	15.2%	126		94	25%	
BM02	Information Management	Business Manager Win2000 Remote Si		5895	5002	15.2%	1508		1131	25%	
BM52	Information Management	Client Host w/Flat Panel Monitor		5895	5002	15.2%	489		366	25%	
BMS3	Information Management	Client Host Software Only		1995	1692	15.2%	126		94	25%	
BM40	Information Management	PC Data Collector (for Non-DM Series		4795	4068	15.2%	905		678	25%	
BM48	Information Management	PC Data Collector (for DM Infinity Syst		4995	4238	15.2%	489		366	25%	
BM90	Information Management	PC Data Collector (for Non DM Series		4795	4068	15.2%	489		366	25%	
1FAH	Information Management	IntelliLink Software Feature Code	$ -		0	0%	n/a		n/a		n/a
BM47	Information Management	New Infinity: Interface and Win2000 D	$ 4,995.00		4238	16%	$ 840.00	$ 672.00		25%	$ 56.00
BM65	Information Management	Kit for 6500 Upgrade to Infinity	$ 895.00		760	16%	n/a		n/a		n/a
BMAS	Information Management	Business Manager Interface to Ascent	$ 695.00		590	16%	n/a		n/a		n/a
BMC1	Information Management	DM Series Interface (DM300C-DM450	$ 995.00		843	16%	n/a		n/a		n/a
BMC2	Information Management	DM Series Interface (DM300C-DM450	$ -		0	0%	n/a		n/a		n/a
BMFM	Information Management	Funds Management Meter Activation	$ 195.00		165	16%	n/a		n/a		n/a
BMH1	Information Management	Business Manager Operator Training	$ 570.00		483	16%	n/a		n/a		n/a
BMH2	Information Management	AccuTrac HT Data Migration Services	$ 570.00		483	16%	n/a		n/a		n/a
BMH4	Information Management	Business Manager V2 or V3 to New Sy	$ 525.00		445	16%	n/a		n/a		n/a
BMP0	Information Management	Business Manager Project Managemel	$ 770.00		652	16%	n/a		n/a		n/a
BMP1	Information Management	Business Manager Project Managemel	$ 1,540.00		1306	16%	n/a		n/a		n/a
BMP2	Information Management	Business Manager Project Managemel	$ 3,080.00		2613	16%	n/a		n/a		n/a
BMP3	Information Management	Business Manager Project Managemel	$ 6,160.00		5226	16%	n/a		n/a		n/a
BMP4	Information Management	Business Manager Project Managemel	$ 9,240.00		7839	16%	n/a		n/a		n/a
BMP5	Information Management	Business Manager Project Managemel	$ 12,320.00		10451	16%	n/a		n/a		n/a
BMP6	Information Management	Business Manager Project Managemel	$ 18,480.00		15678	16%	n/a		n/a		n/a
BMP7	Information Management	Business Manager Project Managemel	$ 24,640.00		20904	16%	n/a		n/a		n/a
BMP8	Information Management	Business Manager Project Managemel	$ 43,120.00		36582	16%	n/a		n/a		n/a
BMP9	Information Management	Business Manager Project Managemel	$ 61,600.00		52261	16%	n/a		n/a		n/a
BMSW	Information Management	Upgrade to Business Manager SQL Edi	$ 4,255.00		3610	16%	n/a		n/a		n/a
BMT1	Information Management	DM Infinity Interface	$ 995.00		843	16%	n/a		n/a		n/a
BMT2	Information Management	DM Infinity Interface	$ -		0	0%	n/a		n/a		n/a
BMT3	Information Management	Business Manager Win XP Upgrade	$ 1,195.00		1013	16%	n/a		n/a		n/a
BMUP	Information Management	Business Manager 6.0 Upgrade for XP	$ 795.00		674	16%	n/a		n/a		n/a
BMUR	Information Management	Business Manager 6.0 Upgrade for Wii	$ 795.00		674	16%	n/a		n/a		n/a
BMWA	Information Management	Business Manager Interface for INVIEV	$ 295.00		249	16%	n/a		n/a		n/a
JR64	Information Management	Green 150 lb Rollertop Scale Factory C	$ 695.00		562	20%	$287.00	$217.00		25%	$18.00
JR76	Information Management	Green J075 100 lb Tabletop Scale Fact	$ 495.00		400	20%	$204.00	$153.00		25%	$12.00
MFP0	Information Management	Dedicated Installation Support	$ 770.00		652	16%	n/a		n/a		n/a
MFP1	Information Management	Dedicated Installation Support - Level	$ 1,540.00		1306	16%	n/a		n/a		n/a
MFP2	Information Management	Dedicated Installation Support - Level	$ 3,080.00		2613	16%	n/a		n/a		n/a
MFP3	Information Management	Dedicated Installation Support - Level	$ 6,160.00		5226	16%	n/a		n/a		n/a

MFP4	Information Management	Dedicated Installation Support - Level	$	9,240.00	7839	16%	n/a	n/a	n/a
MFP5	Information Management	Dedicated Installation Support - Level	$	12,320.00	10451	16%	n/a	n/a	n/a
MFP6	Information Management	Dedicated Installation Support - Level	$	18,480.00	15678	16%	n/a	n/a	n/a
MFP7	Information Management	Dedicated Installation Support - Level	$	24,640.00	20904	16%	n/a	n/a	n/a
MFP8	Information Management	Dedicated Installation Support - Level	$	43,120.00	36582	16%	n/a	n/a	n/a
MFP9	Information Management	Dedicated Installation Support - Level	$	61,600.00	52261	16%	n/a	n/a	n/a
MSC1	Information Management	Mailstream Education Services - 2 Hou	$	545.00	462	16%	n/a	n/a	n/a
MTP5	Information Management	PrecisionTrack Additional Site License	$	700.00	594	16%	n/a	n/a	n/a
MTS1	Information Management	Tier 1 PrecisionTrack	$	595.00	504	16%	n/a	n/a	n/a
MTS2	Information Management	Tier 2 PrecisionTrack	$	845.00	716	16%	n/a	n/a	n/a
MTS3	Information Management	Tier 3 PrecisionTrack	$	1,695.00	1437	16%	n/a	n/a	n/a
MTS4	Information Management	Tier 4 PrecisionTrack	$	3,195.00	2710	16%	n/a	n/a	n/a
MTS5	Information Management	Tier 5 PrecisionTrack	$	4,795.00	4067	16%	n/a	n/a	n/a
MTS6	Information Management	Tier 6 PrecisionTrack	$	7,795.00	6612	16%	n/a	n/a	n/a
MTS7	Information Management	Tier 7 PrecisionTrack	$	15,395.00	13060	16%	n/a	n/a	n/a
MTS8	Information Management	PrecisionTrack for SmartMailer Tier 8	$	28,895.00	24514	16%	n/a	n/a	n/a
PT2B	Information Management	pbSmartPostage Shipping Label Printer	$	260.00	220	16%	n/a	n/a	n/a
PT2S	Information Management	5 pbSmartPostage postage sheets	$	17.00	14	18%	n/a	n/a	n/a
PT3B	Information Management	pbSmartPostage Shipping Label Printer	$	375.00	318	16%	n/a	n/a	n/a
PT3S	Information Management	pbSmartPostage 30 lb scale with Displa	$	125.00	106	16%	n/a	n/a	n/a
PT4C	Information Management	Continuous Roll of Postage labels for S	$	40.00	33	18%	n/a	n/a	n/a
PT4P	Information Management	pbSmartPostage Stamp Label Printer a	$	118.00	100	16%	n/a	n/a	n/a
PT4R	Information Management	Roll of Labels for pbSmartPostage Star	$	18.00	15	17%	n/a	n/a	n/a
PT5S	Information Management	pbSmartPostage 5 lb scale with Display	$	75.00	64	16%	n/a	n/a	n/a
PT7B	Information Management	pbSmartPostage Shipping Label Printer	$	425.00	361	16%	n/a	n/a	n/a
PT7S	Information Management	pbSmartPostage 70 lb scale with Displa	$	175.00	148	16%	n/a	n/a	n/a
PT9B	Information Management	pbSmartPostage Shipping Label Printer	$	350.00	297	16%	n/a	n/a	n/a
PT9S	Information Management	pbSmartPostage 10 lb scale with Displa	$	99.00	84	16%	n/a	n/a	n/a
SPMK	Information Management	Budget Manager Professional Installat	$	275.00	233	16%	n/a	n/a	n/a
T101	Information Management	Carrier Log 1	$	250.00	212	16%	n/a	n/a	n/a
T102	Information Management	Custom Programmable Carrier - 1	$	250.00	212	16%	n/a	n/a	n/a
T103	Information Management	LTL Customer Programmable Carrier	$	350.00	297	16%	n/a	n/a	n/a
T104	Information Management	HazMat	$	950.00	806	16%	n/a	n/a	n/a
T105	Information Management	Differential Weighing (Offweight)	$	500.00	424	16%	n/a	n/a	n/a
T113	Information Management	NetQuery	$	-	0	0%	n/a	n/a	n/a
T116	Information Management	DDX Link	$	1,995.00	1693	16%	n/a	n/a	n/a
T118	Information Management	ODBC Link	$	1,295.00	1099	16%	n/a	n/a	n/a
T196027	Information Management	Software Meter Interface - per meter	$	295.00	249	16%	n/a	n/a	n/a
T209	Information Management	USPS Std A Bulk Manifesting	$	-	0	0%	n/a	n/a	n/a
T210	Information Management	UPS Standard Rates	$	-	0	0%	n/a	n/a	n/a
T211	Information Management	UPS HundredWeight Rates	$	-	0	0%	n/a	n/a	n/a
T212	Information Management	UPS Non-Manifested Rates	$	-	0	0%	n/a	n/a	n/a
T213	Information Management	UPS Drop Shipment Points	$	250.00	212	16%	n/a	n/a	n/a
T214	Information Management	UPS Contract Rates	$	1,000.00	848	16%	n/a	n/a	n/a
T215	Information Management	USPS Domestic Rates	$	-	0	0%	n/a	n/a	n/a
T216	Information Management	USPS International Rates	$	-	0	0%	n/a	n/a	n/a
T217	Information Management	USPS Automation / Non Automation R	$	-	0	0%	n/a	n/a	n/a
T218	Information Management	USPS Mixed Mail Manifest (Single Piec	$	-	0	0%	n/a	n/a	n/a
T219	Information Management	USPS Drop Shipment Points	$	250.00	212	16%	n/a	n/a	n/a
T241	Information Management	UPS Zip to Zone	$	-	0	0%	n/a	n/a	n/a
T242	Information Management	USPS Zip to Zone	$	-	0	0%	n/a	n/a	n/a

Code	Category	Description		Price		Pct			Pct		
T245	Information Management	USPS 4th Class DBMC Manifesting (rec	$	-	0	0%	n/a	n/a			n/a
T246	Information Management	UPS Online Plus for PLD Electronic Ma	$	-	0	0%	n/a	n/a			n/a
T265	Information Management	USPS Std A Non-Profit Rates	$	-	0	0%	n/a	n/a			n/a
T271	Information Management	USPS International Manifesting	$	-	0	0%	n/a	n/a			n/a
T286	Information Management	SpeeDee	$	750.00	636	16%	n/a	n/a			n/a
T290	Information Management	USPS Manifesting Drop Shipment Poin	$	250.00	212	16%	n/a	n/a			n/a
T2AF	Information Management	RDI Feature	$	795.00	674	16%	n/a	n/a			n/a
T2CM	Information Management	Certified Mail Feature	$	895.00	759	16%	n/a	n/a			n/a
T2MM	Information Management	USPS Express Mail Manifesting	$	-	0	0%	n/a	n/a			n/a
T2P1	Information Management	Post Manager Accounting (Unlimited [	$	4,580.00	2710	41%	n/a	n/a			n/a
T2PT	Information Management	PM100, Post Manager Turnkey Packag	$	10,680.00	6999	35%	$542.00	$406.00	25%	$	34.00
T2SU	Information Management	Secure Archive Feature	$	495.00	419	16%	n/a	n/a			n/a
T310	Information Management	100 lb. Tabletop Scale	$	1,195.00	1014	16%	$204.00	$153.00	25%	$	13.00
T312	Information Management	200 lb. Rollertop Scale	$	1,695.00	1438	16%	$287.00	$215.00	25%	$	18.00
T313	Information Management	JB67 149 lb. Rollertop Scale (California	$	1,695.00	1438	16%	$293.00	$219.00	25%	$	18.00
T316	Information Management	J676 Forms Printer (Airbill, COD, HazM	$	1,195.00	1014	16%	$207.00	$155.00	25%	$	13.00
T321	Information Management	1E05 Laser Printer	$	695.00	589	16%	$142.00	$106.00	25%	$	9.00
T330	Information Management	ShipRequest, 2D Scanner and ScanLink	$	1,750.00	1485	16%	$293.00	$220.00	25%	$	18.00
T331	Information Management	ShipRequest Software and 2D Scanner	$	1,750.00	1277	28%	$293.00	$220.00	25%	$	18.00
T437	Information Management	Live Application Support	$	580.00	446	24%	n/a	n/a			n/a
T4A2	Information Management	Screen Customization - 2 hours of Serv	$	385.00	297	24%	n/a	n/a			n/a
T4A3	Information Management	Reports - 4 hours of Service Time	$	770.00	594	24%	n/a	n/a			n/a
T4A4	Information Management	Integration - 4 hours of Service Time	$	770.00	594	24%	n/a	n/a			n/a
T52P	Information Management	SPECIAL: Arrival Client Server 5 Client !	$	11,940.00	8823	27%	n/a	n/a			n/a
T537	Information Management	Arrival Live Application Support	$	580.00	445	24%	n/a	n/a			n/a
T54C	Information Management	Arrival Express Plus - Turnkey Package	$	9,265.00	7858	16%	n/a	n/a			n/a
T5AU	Information Management	SendSuite Desktop Software Upgrade	$	880.00	679	24%	n/a	n/a			n/a
T5M1	Information Management	Arrival Project Management	$	1,540.00	1188	24%	n/a	n/a			n/a
T5M2	Information Management	Arrival Project Management	$	3,080.00	2376	24%	n/a	n/a			n/a
T5M3	Information Management	Arrival Project Management	$	6,160.00	4751	24%	n/a	n/a			n/a
T5M5	Information Management	Arrival Project Management	$	12,320.00	9502	24%	n/a	n/a			n/a
T5M6	Information Management	Arrival Project Management	$	18,480.00	14253	24%	n/a	n/a			n/a
T5M7	Information Management	Arrival Project Management	$	24,640.00	19004	24%	n/a	n/a			n/a
T5Y1	Information Management	SendSuite Tracking Installation Project	$	770.00	652	16%	n/a	n/a			n/a
T5Y2	Information Management	SendSuite Tracking Installation Project	$	1,540.00	1306	16%	n/a	n/a			n/a
T5Y3	Information Management	SendSuite Tracking Installation Project	$	3,080.00	2613	16%	n/a	n/a			n/a
T5Y4	Information Management	SendSuite Tracking Installation Project	$	6,160.00	5226	16%	n/a	n/a			n/a
T5Y5	Information Management	SendSuite Tracking Installation Project	$	9,240.00	7839	16%	n/a	n/a			n/a
T5Y6	Information Management	SendSuite Tracking Installation Project	$	12,320.00	10451	16%	n/a	n/a			n/a
T5Y7	Information Management	SendSuite Tracking Installation Project	$	18,480.00	15678	16%	n/a	n/a			n/a
T5Y8	Information Management	SendSuite Tracking Installation Project	$	24,640.00	20904	16%	n/a	n/a			n/a
T5Y9	Information Management	SendSuite Tracking Installation Project	$	43,120.00	36582	16%	n/a	n/a			n/a
TS10	Information Management	GSA Power Gummed Tape Dispenser	$	895.00	760	16%	n/a	n/a			n/a
TS11	Information Management	GSA Gummed Tape Dispenser	$	350.00	297	16%	n/a	n/a			n/a
TS44	Information Management	718-9 - 1 Day Self Expiring Security Stic	$	109.00	92	17%	n/a	n/a			n/a
V310	Information Management	100 lb. Tabletop Scale	$	1,195.00	1014	16%	$194.00	$145.00	25%		$12.00
V312	Information Management	200 lb. Rollertop Scale	$	1,695.00	1438	16%	n/a	n/a			n/a
V313	Information Management	149 lb. Rollertop Scale (California only	$	1,695.00	1438	16%	n/a	n/a			n/a
VP12	Information Management	PB IPS Integration Kit for SendSuite Sh	$	3,800.00	3224	16%	n/a	n/a			n/a
VP13	Information Management	SendSuite Install Software on Custome	$	160.00	123	24%	n/a	n/a			n/a
VP27	Information Management	SendSuite Consulting Services	$	1,100.00	933	16%	n/a	n/a			n/a

Code	Category	Description		Price		%			
VPA1	Information Management	SendSuite Shipping Software Upgrade	$	880.00	679	24%	n/a	n/a	n/a
VPA6	Information Management	24/7 Standby Support	$	595.00	504	16%	n/a	n/a	n/a
VSPF	Information Management	USPS Activation	$	-	0	0%	n/a	n/a	n/a
VSUF	Information Management	UPS Activation	$	-	0	0%	n/a	n/a	n/a
WPP3	Information Management	PlanetPress Server Lite	$	6,250.00	5303	16%	n/a	n/a	n/a
WPP4	Information Management	PlanetPress Server Full	$	12,500.00	10605	16%	n/a	n/a	n/a
WPP5	Information Management	PlanetPress Image	$	4,625.00	3924	16%	n/a	n/a	n/a
WPP6	Information Management	PlanetPress Office	$	8,195.00	6952	16%	n/a	n/a	n/a
WPP7	Information Management	PlanetPress Production	$	13,995.00	11873	16%	n/a	n/a	n/a
WPPA	Information Management	On-Site PlanetPress Standard Training	$	4,000.00	3394	16%	n/a	n/a	n/a
WPPB	Information Management	On-Site PlanetPress Custom Training -	$	3,000.00	2545	16%	n/a	n/a	n/a
WPPC	Information Management	On-Site PlanetPress Advanced Training	$	4,000.00	3394	16%	n/a	n/a	n/a
WPPH	Information Management	Per Diem for Onsite Visit	$	425.00	361	16%	n/a	n/a	n/a
WPPL	Information Management	E-Learning Module for Planet Press	$	995.00	843	16%	n/a	n/a	n/a
WPSM	Information Management	SmartMailer Interface Option for PB Fl	$	1,000.00	848	16%	n/a	n/a	n/a
WPXE	Information Management	DP40S Color Toner Starter Kit - Black, I	$	970.00	822	16%	n/a	n/a	n/a
WSMW	Information Management	Mixed Weights Feature	$	1,200.00	1018	16%	n/a	n/a	n/a
WSPA	Information Management	Palletization Feature	$	2,200.00	1866	16%	n/a	n/a	n/a
WSPS	Information Management	Package Services Feature	$	1,200.00	1018	16%	n/a	n/a	n/a
Z5DE	Information Management	DM Series AccuTrac Interface (AccuTra	$	1,365.00	1157	16%	n/a	n/a	n/a
Z5DF	Information Management	DM Series AccuTrac Interface (Accutra	$	695.00	589	16%	n/a	n/a	n/a
Z690012	Information Management	Kit: One PC Data Collector to Galaxy	$	310.00	263	16%	n/a	n/a	n/a
Z690014	Information Management	Kit: One PC Data Collector to Integra S	$	105.00	89	16%	n/a	n/a	n/a
Z690017	Information Management	Kit: J050 Business Manager Extention (	$	105.00	89	16%	n/a	n/a	n/a
Z6C4	Information Management	Business manager Business Manager /	$	798.00	677	16%	n/a	n/a	n/a
Z6C5	Information Management	Business Manager Software Upgrade f	$	-	0	0%	n/a	n/a	n/a
Z6FM	Information Management	Funds Management Base Feature	$	1,195.00	1013	16%	n/a	n/a	n/a
Z6V4	Information Management	Business Manager SW upgrade from V	$	-	0	0%	n/a	n/a	n/a
Z5DE	Information Management	DM Series AccuTrac Interface (AccuTra	$	1,365.00	1157	16%	n/a	n/a	n/a
Z5DF	Information Management	DM Series AccuTrac Interface (Accutra	$	695.00	589	16%	n/a	n/a	n/a
Z690012	Information Management	Kit: One PC Data Collector to Galaxy	$	310.00	263	16%	n/a	n/a	n/a
Z690014	Information Management	Kit: One PC Data Collector to Integra S	$	105.00	89	16%	n/a	n/a	n/a
Z690017	Information Management	Kit: J050 Business Manager Extention (	$	105.00	89	16%	n/a	n/a	n/a
Z6C4	Information Management	Business manager Business Manager /	$	798.00	677	16%	n/a	n/a	n/a
Z6C5	Information Management	Business Manager Software Upgrade f	$	-	0	0%	n/a	n/a	n/a
Z6FM	Information Management	Funds Management Base Feature	$	1,195.00	1013	16%	n/a	n/a	n/a
Z6V4	Information Management	Business Manager SW upgrade from V	$	-	0	0%	n/a	n/a	n/a
SPMS	Information Management	Package Manager Solution 1 (new Asc	$	10,380.00	8807	16%	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr
Time and Materials- outside business hours, weekends, and holidays	$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
DA3R	Base System	Green DA300 Address System: Black & White Factory Certified	$3,845.00	$3,106.76	19%	$1,566.48	$1,174.00	25%
DA3S	Base System	DA30S Envelope Address System: Black & White	$6,045.00	$4,884.36	19%	$1,312.00	$984.00	25%
W190016	Accessories	10 ft Parallel Cable	$65.00	$52.52	19%	n/a	n/a	
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	$69.00	$55.75	19%	n/a	n/a	
W624	Accessories	Laser Tray Tag Label and Report Printer	$695.00	$561.56	19%	$138.00	$103.00	25%
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	$370.00	$298.96	19%	n/a	n/a	
W763	Accessories	W760 Stacker for AddressRight Systems (incls printer interface)	$2,015.00	$1,628.12	19%	$174.00	$130.00	25%
W764	Accessories	W760 Stacker and Dryer for AddressRight Systems	$2,955.00	$2,387.64	19%	$271.00	$202.00	25%
W76C	Accessories	Green W760 Stacker Factory Certified	$1,415.00	$1,143.32	19%	$174.00	$130.00	25%
W823	Accessories	FeedRight Feeder for DA950	$6,895.00	$5,571.16	19%	$909.00	$681.00	25%
W853	Accessories	Ink Dryer for W760 Stacker	$945.00	$763.56	19%	$97.00	$72.00	26%
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	$675.00	$545.40	19%	$97.00	$73.00	25%

| DA30 | | Base System | DA300 Envelope Printer | $4,995.00 | $3,531.97 | 30% | $1,281.83 | $964.00 | 25% |

Envelope Addressing System, Ink Jet, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr
Time and Materials- outside business hours, weekends, and holidays	$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
DA5C	Base System	DA50S Envelope Address System: Black & White	$8,735.00	$7,057.88	20%	$1,977.19	$1,482.00	25%
DA5S	Base System	DA55S Envelope Address System: Color	$10,665.00	$8,617.32	20%	$2,084.49	$1,563.00	25%
DA5X	Base System	Green DA50S Address System: Black & White Factory Certified	$6,235.00	$5,037.88	20%	$1,213.00	$909.00	25%
DA5Y	Base System	Green DA55S Address System: Color Factory Certified	$7,675.00	$6,201.40	20%	$1,192.00	$894.00	25%
DA7C	Base System	DA70S High Speed Envelope Address System: Black & White	$16,495.00	$13,327.96	20%	$2,308.77	$1,731.00	25%
DA7S	Base System	DA75S High Speed Envelope Address System: Color	$19,135.00	$15,461.08	20%	$2,503.08	$1,877.00	25%
DA7X	Base System	Green DA70S High Speed Address System: Black & White Factory Certified	$11,905.00	$9,619.24	20%	$1,508.00	$1,131.00	25%
DA7Y	Base System	Green DA75S High Speed Address System: Color Factory Certified	$13,845.00	$11,186.76	20%	$1,636.00	$1,227.00	25%
F9YT	Accessories	PrecisionTrack Service Interface and Subscription - Up to Tier 2	$495.00	$399.96	20%	n/a	n/a	

Code	Category	Description	Price	Discounted	Disc %			
F9YU	Accessories	PrecisionTrack Service Interface and Subscription - Tier 3 and above	$495.00	$399.96	20%	n/a	n/a	
HP4-D	Accessories	PB Compatible 51629A Black Inkjet print cartridge	$26.00	$21.01	20%	n/a	n/a	
MTSA	Accessories	PrecisionTrack Basic Service	$175.00	$141.40	20%	n/a	n/a	
MTSC	Accessories	PrecisionTrack Service for Syntel	$495.00	$399.96	20%	n/a	n/a	
PZ0-A	Accessories	Prism DFL-1000 Black Speed Ink Inkjet Cartridge	$34.00	$27.47	20%	n/a	n/a	
W190016	Accessories	10 ft Parallel Cable	$65.00	$52.52	20%	n/a	n/a	
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	$69.00	$55.75	20%	n/a	n/a	
W624	Accessories	Laser Tray Tag Label and Report Printer	$695.00	$561.56	20%	$138.00	$103.00	25%
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	$370.00	$298.96	20%	n/a	n/a	
W763	Accessories	W760 Stacker for AddressRight Systems (incls printer interface)	$2,015.00	$1,628.12	20%	$174.00	$130.00	25%
W764	Accessories	W760 Stacker and Dryer for AddressRight Systems	$2,955.00	$2,387.64	20%	$271.00	$203.00	25%
W76C	Accessories	Green W760 Stacker Factory Certified	$1,415.00	$1,143.32	20%	$174.00	$130.00	25%
W823	Accessories	FeedRight Feeder for DA950	$6,895.00	$5,571.16	20%	$909.00	$681.00	25%
W853	Accessories	Ink Dryer for W760 Stacker	$945.00	$763.56	20%	$97.00	$72.00	26%
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	$675.00	$545.40	20%	$97.00	$72.00	26%
W985025	Accessories	HP External Multi DVD Writer	$158.00	$127.66	20%	n/a	n/a	
WMP1	Accessories	VeriMove Net for 36,000	$324.00	$261.79	20%	n/a	n/a	
WMP2	Accessories	VeriMove Net for 360,000	$1,800.00	$1,454.40	20%	n/a	n/a	
WMP3	Accessories	VeriMove Net for 900,000	$3,600.00	$2,908.80	20%	n/a	n/a	
WMP4	Accessories	VeriMove Net for 10,000	$100.00	$80.80	20%	n/a	n/a	
WMPU	Accessories	VeriMove Net - Subscription (up to 300k records/day)	$200.00	$161.60	20%	n/a	n/a	
WS81	Accessories	Smart Mailer Data Mapping Service (formerly data conversion)	$520.00	$420.16	20%	n/a	n/a	
WS84	Accessories	MailDirector Service - Mail Merge Interface - Requires WDF1 and SmartMailer	$3,080.00	$2,488.64	20%	n/a	n/a	

Code		Category	Description	Price	Net	Disc		
WSA1		Accessories	1 User License for AddressRight Pro	$995.00	$803.96	20%	n/a	n/a
WSDE		Accessories	Electronic Documentation	$295.00	$238.36	20%	n/a	n/a
WSEL		Accessories	Enhanced Line of Travel	$99.00	$79.99	20%	n/a	n/a
WSEM		Accessories	Enhanced Merge/Purge	$1,200.00	$969.60	20%	n/a	n/a
WSFB		Accessories	Firm Bundles	$295.00	$238.36	20%	n/a	n/a
WSGC		Accessories	Geocodes	$299.00	$241.59	20%	n/a	n/a
WSL1		Accessories	1 User License for SmartMailer	$995.00	$803.96	20%	n/a	n/a
WSLC		Accessories	Address Conversion System	$99.00	$79.99	20%	n/a	n/a
WSLL		Accessories	50 User Licenses for SmartMailer	$7,495.00	$6,055.96	20%	n/a	n/a
WSLX		Accessories	10 User Licenses for SmartMailer	$4,995.00	$4,035.96	20%	n/a	n/a
WSM7		Accessories	SmartMailer 7	$400.00	$323.20	20%	n/a	n/a
WSPR		Accessories	SmartMailer 7 Premium Edition	$600.00	$484.80	20%	n/a	n/a
WSU2		Accessories	Upgrade to SmartMailer 7 Premium	$200.00	$161.60	20%	n/a	n/a
WS92		Accessories	AddressRight Pro Training - Basi	$1,095.00	$844.36	24%	n/a	n/a
WSAX		Accessories	AddressRight Pro with Address	$1,800.00	$1,527.12	16%	n/a	n/a
DAPK		Accessories	Basic Postal Knowledge Trainin	$545.00	$420.16	24%	n/a	n/a
DAPT		Accessories	AddressRight Printer Training -	$765.00	$589.84	24%	n/a	n/a
DAST		Accessories	AddressRight Printer Installatio	$220.00	$168.67	24%	n/a	n/a

Envelope Addressing System, Ink Jet, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr
Time and Materials- outside business hours, weekends, and holidays	$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
DA79	Base System	High Speed Conveyor Stacker for DA95F	$3,935.00	$3,179.48	20%	$255.00	$191.00	25%
DA86	Base System	High Output Dryer for DA98 Stacker	$1,985.00	$1,603.88	20%	$161.00	$120.00	25%
DA8N	Base System	DA80F High Speed Fixed Head Printer	$10,995.00	$8,883.96	20%	$1,054.00	$790.00	25%
DA8X	Base System	Green DA80F High Speed Fixed Head Printer Factory Certified	$7,895.00	$6,379.16	20%	$926.00	$694.00	25%
DA99	Base System	Stand for DA98 Stacker	$945.00	$763.56	20%			
DA9K	Base System	DA95F High Performance Fixed Head Printer with FeedRight Feeder	$25,455.00	$20,567.64	20%	$2,955.80	$2,217.00	25%
DA9L	Base System	DA95F High Performance Fixed Head Printer with FeedRight Feeder, Stacker, Dryer and Stand	$31,945.00	$25,811.56	20%	$3,371.80	$2,528.00	25%
DA9M	Base System	DA95F High Performance Fixed Head Printer with Integrated Stacker	$29,485.00	$23,823.88	20%	$2,462.80	$1,847.00	25%
DA9N	Base System	DA95F High Performance Fixed Head Printer	$22,995.00	$18,579.96	20%	$2,046.80	$1,536.00	25%

DA9X	Base System	Green DA95F High Speed Fixed Head Printer Factory Certified	$16,095.00	$13,004.76	20%	$731.00	$548.00	25%
DASC	Base System	Integrated Stacker w/ Stand and High Output Dryer	$6,065.00	$4,900.52	20%	$428.00	$321.00	25%
F9YT	Accessories	PrecisionTrack Service Interface and Subscription - Up to Tier 2	$495.00	$399.96	20%	n/a	n/a	
F9YU	Accessories	PrecisionTrack Service Interface and Subscription - Tier 3 and above	$495.00	$399.96	20%	n/a	n/a	
HP4-D	Accessories	PB Compatible 51629A Black Inkjet print cartridge	$26.00	$21.01	20%	n/a	n/a	
MTSA	Accessories	PrecisionTrack Basic Service	$175.00	$141.40	20%	n/a	n/a	
MTSC	Accessories	PrecisionTrack Service for Syntel	$495.00	$399.96	20%	n/a	n/a	
PZ0-A	Accessories	Prism DFL-1000 Black Speed Ink Inkjet Cartridge	$34.00	$27.47	20%	n/a	n/a	
W190016	Accessories	10 ft Parallel Cable	$65.00	$52.52	20%	n/a	n/a	
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	$69.00	$55.75	20%	n/a	n/a	
W409	Accessories	Compaq 17in. Flat Panel Display	$199.00	$160.79	20%	n/a	n/a	
W413	Accessories	Compaq 19in. Flat Panel Display	$699.00	$564.79	20%	n/a	n/a	
W4MC	Accessories	Trip Charge - 75 miles + from District Office	$545.00	$440.36	20%	n/a	n/a	
W624	Accessories	Laser Tray Tag Label and Report Printer	$695.00	$561.56	20%	$138.00	$103.00	25%
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	$370.00	$298.96	20%	n/a	n/a	
W763	Accessories	W760 Stacker for AddressRight Systems (incls printer interface)	$2,015.00	$1,628.12	20%	$174.00	$130.00	25%
W764	Accessories	W760 Stacker and Dryer for AddressRight Printers	$2,955.00	$2,387.64	20%	$271.00	$202.00	25%
W76C	Accessories	Green W760 Stacker Factory Certified	$1,415.00	$1,143.32	20%	$174.00	$130.00	25%
W823	Accessories	FeedRight Feeder for DA950	$6,895.00	$5,571.16	20%	$909.00	$681.00	25%
W853	Accessories	Ink Dryer for W760 Stacker	$945.00	$763.56	20%	$97.00	$72.00	26%

Code	Category	Description	Price	Net	%	Col7	Col8	Col9
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	$675.00	$545.40	20%	$97.00	$72.00	26%
W985025	Accessories	HP External Multi DVD Writer	$158.00	$127.66	20%	n/a	n/a	
WMP1	Accessories	VeriMove Net for 36,000	$324.00	$261.79	20%	n/a	n/a	
WMP2	Accessories	VeriMove Net for 360,000	$1,800.00	$1,454.40	20%	n/a	n/a	
WMP3	Accessories	VeriMove Net for 900,000	$3,600.00	$2,908.80	20%	n/a	n/a	
WMP4	Accessories	VeriMove Net for 10,000	$100.00	$80.80	20%	n/a	n/a	
WMPU	Accessories	VeriMove Net - Subscription (up to 300k records/day)	$200.00	$161.60	20%	n/a	n/a	
WP94	Accessories	Subscription for Print Services	$0.00	$0.00	#DIV/0!	n/a	n/a	
WS80	Accessories	SmartMailer Installation Service	$140.00	$113.12	20%	n/a	n/a	
WS81	Accessories	Smart Mailer Data Mapping Service (formerly data conversion)	$520.00	$420.16	20%	n/a	n/a	
WS82	Accessories	Smart Mailer System Integration Service	$520.00	$420.16	20%	n/a	n/a	
WS83	Accessories	Verimove Training Service	$435.00	$351.48	20%	n/a	n/a	
WS84	Accessories	MailDirector Service - Mail Merge Interface - Requires WDF1 and SmartMailer	$3,080.00	$2,488.64	20%	n/a	n/a	
WS90	Accessories	Smartmailer Training	$950.00	$767.60	20%	n/a	n/a	
WS91	Accessories	SmartMailer Premium Training - Basic	$1,095.00	$884.76	20%	n/a	n/a	
WS93	Accessories	Mailing Assistant Customization	$435.00	$351.48	20%	n/a	n/a	
WSA1	Accessories	1 User License for AddressRight Pro	$995.00	$803.96	20%	n/a	n/a	
WSDE	Accessories	Electronic Documentation	$295.00	$238.36	20%	n/a	n/a	
WSEL	Accessories	Enhanced Line of Travel	$99.00	$79.99	20%	n/a	n/a	
WSEM	Accessories	Enhanced Merge/Purge	$1,200.00	$969.60	20%	n/a	n/a	
WSFB	Accessories	Firm Bundles	$295.00	$238.36	20%	n/a	n/a	
WSGC	Accessories	Geocodes	$299.00	$241.59	20%	n/a	n/a	
WSL1	Accessories	1 User License for SmartMailer	$995.00	$803.96	20%	n/a	n/a	
WSLC	Accessories	Address Conversion System	$99.00	$79.99	20%	n/a	n/a	
WSLL	Accessories	50 User Licenses for SmartMailer	$7,495.00	$6,055.96	20%	n/a	n/a	
WSLX	Accessories	10 User Licenses for SmartMailer	$4,995.00	$4,035.96	20%	n/a	n/a	
WSM4	Accessories	MailCoach Training - 4 Operators	$3,280.00	$2,650.24	20%	n/a	n/a	

WSM6	Accessories	MailCoach Training - 6 Operators	$4,920.00	$3,975.36	20%	n/a	n/a
WSM7	Accessories	SmartMailer 7	$400.00	$323.20	20%	n/a	n/a
WSMC	Accessories	MailCoach Training	$1,095.00	$884.76	20%	n/a	n/a
WSP0	Accessories	Data Mapping n Integration Bundled up to 4 hours	$770.00	$622.16	20%	n/a	n/a
WSP1	Accessories	Data Mapping n Integration Bundled up to 1 day	$1,540.00	$1,244.32	20%	n/a	n/a
WSP2	Accessories	Data Mapping n Integration Bundled up to 2 days	$3,080.00	$2,488.64	20%	n/a	n/a
WSP4	Accessories	Data Mapping n Integration Bundled up to 4 days	$6,160.00	$4,977.28	20%	n/a	n/a
WSPR	Accessories	SmartMailer 7 Premium Edition	$600.00	$484.80	20%	n/a	n/a
WSU2	Accessories	Upgrade to SmartMailer 7 Premium	$200.00	$161.60	20%	n/a	n/a
DA8A	Accessories	High Speed Conveyor Stacker fo	$3,765.00	$2,905.77	24%	$0.00	$0.00

Envelope Addressing System, Ink Jet, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
Y3C7	Addressing Produc	MCS 4" Array System 2" + 2" Heads	34,194	29,065	15.0%	6,008	5,708	5.0%
Y3CD	Addressing Produc	Industrial Mount For Screen-Keyboard	1,935	1,645	15.0%	-	-	
FLY7	Addressing Produc	Speed Sort 9'	7,871	6,690	15.0%	-	-	
Y3C5	Addressing Produc	S-800 Near IR Dryer-9000 Watt	9,677	8,226	15.0%	-	-	
Y3FN	Addressing Produc	56" Flexible Inkjet Transport	13,871	11,790	15.0%	-	-	
Y3FT	Addressing Produc	30" Dryer bases - Hi Temp	3,355	2,852	15.0%	-	-	
Y3CZ	Addressing Produc	6' Feedmax	11,516	9,789	15.0%	-	-	

Tabbers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr
Time and Materials- outside business hours, weekends, and holidays	$360hr
Percentage discounts of Parts for Time and Materials	5%

* if blank - no sla

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
W350	Base System	Tabber (order W760 if Stacker is required)	$4,100.00	$3,312.80	19%	$684.95	$509.00	25%
W760	Accessories	W760 Stacker for W350 Tabber	$1,775.00	$1,434.20	19%	$174.00	$130.00	25%
W35R	Base System	Green W350 Tabber Factory Ce	$3,075.00	$2,174.53	30% N/A	N/A	N/A	

Tabbers, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr
Time and Materials- outside business hours, weekends, and holidays	$360hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
DT3A	Base System	W360 Multifunction Tabber System	$19,995.00	$12,996.00	$13,125.96	34%	$2,127.24	$1,590.00	25%
SVWE	Accessories	Console with Caster Kit	$1,295.00	$841.00	$849.41	34%		n/a	
DT3S	Accessories	W985 Conveyor Stacker for W360 Multifunction Tabber System	$3,425.00	$2,226.00	$2,248.26	34%	$255.00	$191.00	25%
DT3T	Accessories	Stand for W985 Conveyor Stacke	$825.00	$693.00	$699.93	15% n/a		n/a	n/a

Tabbers, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr
Time and Materials- outside business hours, weekends, and holidays	$360hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
DT3A	Base System	W360 Multifunction Tabber System	$19,995.00	$13,125.96	34%	$2,127.24	$1,590.00	25%
SVWE	Accessories	Console with Caster Kit	$1,295.00	$849.41	34%	n/a	n/a	
DT3S	Accessories	W985 Conveyor Stacker for W360 Multifunction Tabber System	$3,425.00	$2,248.26	34%	$255.00	$191.00	25%

Tabbers, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
Y3DC	Tabbers Production	PB Tabber	29,032	24,677	15.0%	639	607	5.0%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
SD2D	Pre-Sorting Equipment Production	1D/2D Enhanced WABCR	11,955	8,667	27.5%	1,500	1,425	5.0%
SD3D	Pre-Sorting Equipment Production	3D Measurement Option	11,496	8,335	27.5%	-	-	5.0%
SDA0	Pre-Sorting Equipment Production	MT3.0 Tray Tag Printer - Dom	2,865	2,077	27.5%	193	183	5.0%
SDC0	Pre-Sorting Equipment Production	Automatic Feeder	110,243	79,926	27.5%	9,124	8,668	5.0%
SDC2	Pre-Sorting Equipment Production	Manual Feeder Master	54,693	39,653	27.5%	2,739	2,602	5.0%
SDC3	Pre-Sorting Equipment Production	Manual Feeder Secondary	19,803	14,357	27.5%	-	-	5.0%
SDD0	Pre-Sorting Equipment Production	Camera Section	172,774	125,261	27.5%	11,448	10,876	5.0%
SDD2	Pre-Sorting Equipment Production	WOF Scale option	52,497	38,060	27.5%	4,345	4,128	5.0%
SDD3	Pre-Sorting Equipment Production	No Scale option	3,429	2,486	27.5%	-	-	5.0%
SDD4	Pre-Sorting Equipment Production	Delay Section	33,152	24,035	27.5%	2,195	2,085	5.0%
SDD7	Pre-Sorting Equipment Production	DRS, 8K Incoming	12,903	9,355	27.5%	-	-	5.0%
SDE0	Pre-Sorting Equipment Production	Output Section	22,594	16,380	27.5%	-	-	5.0%
SDE2	Pre-Sorting Equipment Production	Labeler Section, incl Printer	60,471	43,841	27.5%	5,005	4,755	5.0%
SDE3	Pre-Sorting Equipment Production	InkJet Print Section, incl. Printer	60,471	43,841	27.5%	2,104	1,999	5.0%
SDE7	Pre-Sorting Equipment Production	Verifier Area Scan Section, incl. Camera	20,600	14,935	27.5%	1,705	1,620	5.0%
SDE9	Pre-Sorting Equipment Production	Standard Cabinet Blower	3,156	2,288	27.5%	105	100	5.0%
SDF0	Pre-Sorting Equipment Production	Ramp, plus Last Stacker Kit	68,088	49,364	27.5%	3,575	3,396	5.0%
SDF2	Pre-Sorting Equipment Production	Leading Stacker Section	39,206	28,425	27.5%	3,245	3,083	5.0%
SDF4	Pre-Sorting Equipment Production	Trailing Stacker Section	39,206	28,425	27.5%	3,245	3,083	5.0%
SDG0	Pre-Sorting Equipment Production	Full Tub Conveyors	3,987	2,891	27.5%	-	-	5.0%
SDG1	Pre-Sorting Equipment Production	Gravity Output Conveyor	997	723	27.5%	-	-	5.0%
SDG2	Pre-Sorting Equipment Production	Left Turn Powered Output Conveyor	11,297	8,190	27.5%	-	-	5.0%
SDG3	Pre-Sorting Equipment Production	Right Turn Powered Output Conveyor	11,297	8,190	27.5%	-	-	5.0%
SDG5	Pre-Sorting Equipment Production	Auto Tub Set of 3 Pockets	10,965	7,949	27.5%	2,599	2,469	5.0%
SDG6	Pre-Sorting Equipment Production	Tub Label terminal	9,659	7,003	27.5%	-	-	5.0%
SDG8	Pre-Sorting Equipment Production	Distributed Label printers	3,655	2,650	27.5%	385	366	5.0%
SDH0	Pre-Sorting Equipment Production	Extreme Environment Package	22,461	16,284	27.5%	-	-	5.0%
SDMM	Pre-Sorting Equipment Production	Machine Status Monitor	1,362	987	27.5%	-	-	5.0%

Code	Category	Description	Col1	Col2	Col3	Col4	Col5	Col6
SLV0	Pre-Sorting Equipment Production	Transport (Includes transport, camera, workstation computer touch screen monitor)	116,129	84,194	27.5%	-	-	5.0%
SLV1	Pre-Sorting Equipment Production	Binarizer	3,642	2,640	27.5%	-	-	5.0%
SLV2	Pre-Sorting Equipment Production	WABCR	5,827	4,225	27.5%	-	-	5.0%
SLVA	Pre-Sorting Equipment Production	Hand Scanner (1D)	724	525	27.5%	-	-	5.0%
SLVB	Pre-Sorting Equipment Production	Barcode Verifier (Postnet / IMB Verifier)	12,383	8,978	27.5%	-	-	5.0%
SLVC	Pre-Sorting Equipment Production	Separator Card (Currently handled via software)	3,578	2,594	27.5%	-	-	5.0%
SLVP	Pre-Sorting Equipment Production	Front/Back Printer Assy (Jet Engine, 3-Pen Printer)	15,848	11,490	27.5%	-	-	5.0%
SLVR	Pre-Sorting Equipment Production	Router	520	377	27.5%	-	-	5.0%
SLVS	Pre-Sorting Equipment Production	Stacker Section (4 bins per section)	11,346	8,226	27.5%	-	-	5.0%
SLVT	Pre-Sorting Equipment Production	Thickness Measurement	4,527	3,282	27.5%	-	-	5.0%
SLVU	Pre-Sorting Equipment Production	Tray Tag Printer	1,353	981	27.5%	-	-	5.0%
SR04	Pre-Sorting Equipment Production	ST Pocket Section - Dom	21,069	15,275	27.5%	1,243	1,181	5.0%
SR08	Pre-Sorting Equipment Production	WABCR-only (no MLOCR)	21,265	15,417	27.5%	-	-	5.0%
SR1M	Pre-Sorting Equipment Production	Imaje Bar Code, Printer POS 4	23,790	17,248	27.5%	1,712	1,626	5.0%
SR2C	Pre-Sorting Equipment Production	WABCR in conjunction w/MLOCR	10,898	7,901	27.5%	-	-	5.0%
SR2R	Pre-Sorting Equipment Production	ST Selective letter Opener	31,065	22,522	27.5%	1,769	1,681	5.0%
SR2S	Pre-Sorting Equipment Production	RDS	4,652	3,372	27.5%	254	241	5.0%
SR2V	Pre-Sorting Equipment Production	Support Level 1-Helpdesk (Dom)	-	-	27.5%	10,000	9,500	5.0%
SR3C	Pre-Sorting Equipment Production	IMB Kit OlyII Std-Imj FW	23,097	16,745	27.5%	-	-	5.0%
SR3D	Pre-Sorting Equipment Production	IMB Kit OLY I, Std-Imj FW	23,097	16,745	27.5%	-	-	5.0%
SR3E	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra	23,097	16,745	27.5%	-	-	5.0%
SR3G	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70	46,323	33,584	27.5%	-	-	5.0%
SR3K	Pre-Sorting Equipment Production	IMB Kit Exemplar B w/VPC37	14,065	10,197	27.5%	-	-	5.0%
SR3M	Pre-Sorting Equipment Production	IMB Kit OlyII Std-Imj FW GE	33,419	24,229	27.5%	-	-	5.0%
SR3N	Pre-Sorting Equipment Production	IMB Kit OLY I Std-Imj FW GE	33,419	24,229	27.5%	-	-	5.0%
SR3P	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra GE	33,419	24,229	27.5%	-	-	5.0%
SR3S	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70 GE	56,645	41,068	27.5%	-	-	5.0%
SR3W	Pre-Sorting Equipment Production	Barcode Reader	9,702	7,034	27.5%	698	663	5.0%
SR3Z	Pre-Sorting Equipment Production	Barcode Reader with Grading	20,025	14,518	27.5%	1,552	1,474	5.0%
SR4H	Pre-Sorting Equipment Production	IMB Kit OLYII IMB Opt - Imj FW	23,097	16,745	27.5%	-	-	5.0%
SR4J	Pre-Sorting Equipment Production	IMB Kit Oly I IMB, Std Trident	23,097	16,745	27.5%	-	-	5.0%
SR4K	Pre-Sorting Equipment Production	IMB Kit OlyII Std Trident GE	33,419	24,229	27.5%	-	-	5.0%
SR4L	Pre-Sorting Equipment Production	IMB Kit Oly I Std Trident GE	33,419	24,229	27.5%	-	-	5.0%
SR4P	Pre-Sorting Equipment Production	IMB Kit PTI Explr, IMB Option	46,323	33,584	27.5%	-	-	5.0%
SR4S	Pre-Sorting Equipment Production	IMB Kit PTI Explr, Option GE	56,645	41,068	27.5%	-	-	5.0%
SR5K	Pre-Sorting Equipment Production	Flats Station Printer (Dom)	2,865	2,077	27.5%	206	196	5.0%
SR5L	Pre-Sorting Equipment Production	ST tray tag printers (pair)	5,492	3,981	27.5%	378	359	5.0%
SR5S	Pre-Sorting Equipment Production	Mail Justifier Station	1,987	1,441	27.5%	-	-	5.0%
SR6G	Pre-Sorting Equipment Production	ST 2-line LCD Displays	2,219	1,609	27.5%	-	-	5.0%
SR6J	Pre-Sorting Equipment Production	LVE - LCD monitor (Domestic)	5,529	4,008	27.5%	397	377	5.0%
SR7S	Pre-Sorting Equipment Production	Double Detector (Dom & Int'l)	15,284	11,081	27.5%	140	133	5.0%
SR8G	Pre-Sorting Equipment Production	IMB Kit OlyII FW-SW-bracket GE	16,645	12,068	27.5%	-	-	5.0%
SR8H	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed GE	20,516	14,874	27.5%	-	-	5.0%
SR8M	Pre-Sorting Equipment Production	Oly II ST Base Transport (Dom)	202,013	146,459	27.5%	15,968	15,170	5.0%
SR8P	Pre-Sorting Equipment Production	Wireless Hand Scanner	6,452	4,677	27.5%	100	95	5.0%
SR8T	Pre-Sorting Equipment Production	Kit, Full Service IMB	24,903	18,055	27.5%	4,900	4,655	5.0%
SR8W	Pre-Sorting Equipment Production	IMB Upgrade Training - Per Day	1,290	935	27.5%	-	-	5.0%
SR8X	Pre-Sorting Equipment Production	Full Service IMB Installation	3,226	2,339	27.5%	-	-	5.0%
SR98	Pre-Sorting Equipment Production	Read-Write OCR, 13K	53,161	38,542	27.5%	-	-	5.0%
SR9B	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII Std Im FW	25,501	18,488	27.5%	-	-	5.0%

Code	Category	Description						
SR9C	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII New Supra	49,746	36,066	27.5%	-	-	5.0%
SR9K	Pre-Sorting Equipment Production	LED Marquee	8,602	6,237	27.5%	675	641	5.0%
SR9R	Pre-Sorting Equipment Production	SiteVue	-	-	27.5%	2,000	1,900	5.0%
SR9S	Pre-Sorting Equipment Production	SiteVue + HelpDesk	-	-	27.5%	5,000	4,750	5.0%
SR9T	Pre-Sorting Equipment Production	SiteVue PC	-	-	27.5%	1,500	1,425	5.0%
SRAE	Pre-Sorting Equipment Production	3D-WEIGHING DETECTOR						
SRA9	Pre-Sorting Equipment Production	Extension Section	11,297	8,190	27.5%	781	742	5.0%
SRAV	Pre-Sorting Equipment Production	Kit, Image Processor	9,503	6,890	27.5%	-	-	5.0%
SRB5	Pre-Sorting Equipment Production	OUTGOING IP SYS PKG						
SRBJ	Pre-Sorting Equipment Production	Pos 1 ID Tag printer	33,492	24,281	27.5%	1,712	1,626	5.0%
SRBK	Pre-Sorting Equipment Production	Kit, Imaje Option 120V (Dom)	4,319	3,132	27.5%	-	-	5.0%
SRBP	Pre-Sorting Equipment Production	Pos 2 Redater-Endorse Printer	23,790	17,248	27.5%	1,712	1,626	5.0%
SRDF	Pre-Sorting Equipment Production	Image Server PC for LVE	19,935	14,453	27.5%	1,434	1,362	5.0%
SRDK	Pre-Sorting Equipment Production	Pos 3 FastForward Printer	23,790	17,248	27.5%	1,712	1,626	5.0%
SRDR	Pre-Sorting Equipment Production	LAST STACKER ASSEMBLY KIT						
SRE4	Pre-Sorting Equipment Production	SINGLE TIER INT KIT, 5 STA						
SRGH	Pre-Sorting Equipment Production	ST Std Sorting Racks (1-sect)	2,193	1,590	27.5%	-	-	5.0%
SRGT	Pre-Sorting Equipment Production	Site Server w-Sequel Server	27,100	19,648	27.5%	-	-	5.0%
SRH8	Pre-Sorting Equipment Production	Host PC Option	6,645	4,818	27.5%	-	-	5.0%
SRHJ	Pre-Sorting Equipment Production	Intellischeme	19,935	14,453	27.5%	-	-	5.0%
SRHT	Pre-Sorting Equipment Production	Separator cards (100)	608	441	27.5%	-	-	5.0%
SRHX	Pre-Sorting Equipment Production	ABSEENTEE BALLOT DATA CAP						
SRHY	Pre-Sorting Equipment Production	REPORT PKG RELIAVOTE STD						
SRJ0	Pre-Sorting Equipment Production	UPS	1,523	1,105	27.5%	-	-	5.0%
SRJ1	Pre-Sorting Equipment Production	Rack for Server	6,245	4,528	27.5%	-	-	5.0%
SRJ5	Pre-Sorting Equipment Production	Access 2003						
SRJF	Pre-Sorting Equipment Production	SFW IMAGE ARCHIVING						
SRJL	Pre-Sorting Equipment Production	Return Mail Sorter Software	13,290	9,635	27.5%	-	-	5.0%
SRJM	Pre-Sorting Equipment Production	Standard Inbound Pass Software	19,935	14,453	27.5%	-	-	5.0%
SRLY	Pre-Sorting Equipment Production	SMA, Spare PC, UMove Gov't	-	-	27.5%	2,424	2,303	5.0%
SRM5	Pre-Sorting Equipment Production	Kit, 4.8" AIM BCR, Front/Stamp Leading	21,785	15,794	27.5%	1,568	1,490	5.0%
SRM6	Pre-Sorting Equipment Production	Kit, 4.8" Postal BCR, Front/Stamp Lead	32,226	23,364	27.5%	2,318	2,202	5.0%
SRM7	Pre-Sorting Equipment Production	Kit, Barcode Camera, Back/Stamp Tra	24,107	17,478	27.5%	1,734	1,647	5.0%
SRM8	Pre-Sorting Equipment Production	Kit, Barcode Camera, Front/Stamp Lea	18,299	13,267	27.5%	1,317	1,251	5.0%
SRM9	Pre-Sorting Equipment Production	Kit, Oly II Camera Link Hardware	2,684	1,946	27.5%	194	184	5.0%
SRMT	Pre-Sorting Equipment Production	Move Update Kit	25,888	18,769	27.5%	-	-	5.0%
SRMV	Pre-Sorting Equipment Production	Move Update Option	28,468	20,640	27.5%	1,999	1,899	5.0%
SRMX	Pre-Sorting Equipment Production	Move Update Installation	1,935	1,403	27.5%	-	-	5.0%
SRMY	Pre-Sorting Equipment Production	Move Update Conversion Kit	6,452	4,677	27.5%	-	-	5.0%
SRPD	Pre-Sorting Equipment Production	PRINTER POS 4 IMB	21,626	21,626				5.0%
SRRB	Pre-Sorting Equipment Production	S/A Binarizer						
SRSA	Pre-Sorting Equipment Production	Service Product - Sorter Base						
SRS2	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed	10,194	7,390	27.5%	-	-	5.0%
SRS5	Pre-Sorting Equipment Production	1 unit IMB Upgr. Installation	1,290	935	27.5%	-	-	5.0%
SRS6	Pre-Sorting Equipment Production	IMB Kit OlyII FW, SW & bracket	6,323	4,584	27.5%	-	-	5.0%
SRSC	Pre-Sorting Equipment Production	Separator Card Option	12,302	8,919	27.5%	-	-	5.0%
SRT3	Pre-Sorting Equipment Production	MT3.0 Base Transport - Dom	252,383	182,978	27.5%	19,459	18,486	5.0%
SRT5	Pre-Sorting Equipment Production	MT3.0 Pocket Section - Dom	43,858	31,797	27.5%	3,156	2,998	5.0%
SRT6	Pre-Sorting Equipment Production	MT Selective Letter Opener	46,387	33,631	27.5%	2,660	2,527	5.0%
SRTE	Pre-Sorting Equipment Production	Tray Conveyor, Flex Tier Pkts	3,419	2,479	27.5%	-	-	5.0%
SRTH	Pre-Sorting Equipment Production	Flex Tier Pockets, 2-Tier	29,871	21,656	27.5%	2,315	2,199	5.0%
SRTL	Pre-Sorting Equipment Production	Flex Tier Pockets, 3-Tier	37,548	27,222	27.5%	2,910	2,765	5.0%
SRUC	Pre-Sorting Equipment Production	PC, UMove Gov't	7,818	5,668	27.5%	900	855	5.0%
SRUE	Pre-Sorting Equipment Production	Move Update Kit	25,888	18,769	27.5%	-	-	5.0%

Code	Category	Description						
SRZ0	Pre-Sorting Equipment Production	EZ Flats Base Sorter System	60,332	43,740	27.5%	-	-	5.0%
SRZ1	Pre-Sorting Equipment Production	EZ Flats 4-Bin Stacker Section	18,084	13,111	27.5%	-	-	5.0%
SRZ2	Pre-Sorting Equipment Production	EZ Flats Site Server Kit	10,850	7,866	27.5%	-	-	5.0%
SRZ3	Pre-Sorting Equipment Production	EZFlats Manual Sort case	603	437	27.5%	-	-	5.0%
SRZ4	Pre-Sorting Equipment Production	EZFlats Hi-Density Insert Case	603	437	27.5%	-	-	5.0%
SRZ5	Pre-Sorting Equipment Production	EZFlats 2K RAF Plat&Parascript	11,290	8,185	27.5%	-	-	5.0%
SRZ8	Pre-Sorting Equipment Production	EZFlats Spare Kit Base Transport	7,742	5,613	27.5%	-	-	5.0%
SRZJ	Pre-Sorting Equipment Production	EZFlats Spare Kit/Stkr Section	968	702	27.5%	-	-	5.0%
SRZK	Pre-Sorting Equipment Production	EZ Flats Air Compressor	7,088	5,139	27.5%	-	-	5.0%
SRZM	Pre-Sorting Equipment Production	2K Plat Inbound, OCR Maint.	5,161	3,742	27.5%	-	-	5.0%
SRZP	Pre-Sorting Equipment Production	EZ Flats IB SMA/Helpdesk	10,323	7,484	27.5%	-	-	5.0%
SRZS	Pre-Sorting Equipment Production	2K Plat Combo, OCR Maint.	11,935	8,653	27.5%	-	-	5.0%
SRZU	Pre-Sorting Equipment Production	EZ Flats Combo SMA/Helpdesk	12,258	8,887	27.5%	-	-	5.0%
STPS	Pre-Sorting Equipment Production	CIJ Printer Support Kit	4,319	3,131	27.5%	-	-	5.0%
STV1	Pre-Sorting Equipment Production	Feeder, High Speed Letter	186,794	135,425	27.5%	15,649	14,867	5.0%
STV2	Pre-Sorting Equipment Production	Feeder, Mixed Mail	167,200	121,220	27.5%	16,107	15,301	5.0%
STV3	Pre-Sorting Equipment Production	Integrated Air Compressor Option	7,527	5,457	27.5%	-	-	5.0%
STV4	Pre-Sorting Equipment Production	3D Measurement	5,761	4,177	27.5%	-	-	5.0%
STV5	Pre-Sorting Equipment Production	4.8" Verifier w/cam, Back	26,882	19,489	27.5%	2,292	2,177	5.0%
STV6	Pre-Sorting Equipment Production	Separator Card Option	1,028	745	27.5%	-	-	5.0%
STV7	Pre-Sorting Equipment Production	Double Feed Detection	23,920	17,342	27.5%	2,304	2,189	5.0%
STVA	Pre-Sorting Equipment Production	Base Transport, Short	37,151	26,934	27.5%	3,579	3,400	5.0%
STVB	Pre-Sorting Equipment Production	Base Transport, Medium	62,957	45,644	27.5%	6,065	5,762	5.0%
STVC	Pre-Sorting Equipment Production	Base Transport, Long	101,667	73,709	27.5%	9,794	9,304	5.0%
STVD	Pre-Sorting Equipment Production	Alibi Storage Option	6,563	4,758	27.5%	-	-	5.0%
STVE	Pre-Sorting Equipment Production	Base Transport Med - Postjet	67,484	48,926	27.5%	5,230	4,969	5.0%
STVF	Pre-Sorting Equipment Production	In-line WOF Scale Module	175,357	127,134	27.5%	10,872	10,328	5.0%
STVG	Pre-Sorting Equipment Production	Sing-Tier Interface 60hz	49,433	35,839	27.5%	4,762	4,524	5.0%
STVJ	Pre-Sorting Equipment Production	Multi Tier Interface w/Elevator 60hz	106,000	76,850	27.5%	9,860	9,367	5.0%
STVR	Pre-Sorting Equipment Production	4.8" Verifier, Back	22,581	16,371	27.5%	1,925	1,829	5.0%
STVS	Pre-Sorting Equipment Production	1" Verifier, Black Back	6,409	4,646	27.5%	671	637	5.0%
STVT	Pre-Sorting Equipment Production	1" Verifier, Fluor, Back	13,118	9,511	27.5%	671	637	5.0%
STVU	Pre-Sorting Equipment Production	Printer, Hi Def Domino	156,168	113,222	27.5%	20,430	19,409	5.0%
STVV	Pre-Sorting Equipment Production	4.8" Verifier w/cam Front	26,882	19,489	27.5%	2,292	2,177	5.0%
STVW	Pre-Sorting Equipment Production	4.8" Verifier, Front	22,581	16,371	27.5%	1,925	1,829	5.0%
STVX	Pre-Sorting Equipment Production	1.0" Verifier Black, Front side	9,702	7,034	27.5%	671	637	5.0%
STVY	Pre-Sorting Equipment Production	1" Verifier Fluor. Front	13,118	9,511	27.5%	671	637	5.0%
STW1	Pre-Sorting Equipment Production	Printer, Black CIJ, Back	23,790	17,248	27.5%	1,712	1,626	5.0%
STW2	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Back	33,492	24,281	27.5%	1,712	1,626	5.0%
STW3	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Back	16,351	11,854	27.5%	1,394	1,324	5.0%
STW6	Pre-Sorting Equipment Production	Printer, Black CIJ, Front	21,235	15,396	27.5%	2,292	2,177	5.0%
STW7	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Front	23,790	17,248	27.5%	1,712	1,626	5.0%
STW8	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Front	16,351	11,854	27.5%	1,394	1,324	5.0%
STWG	Pre-Sorting Equipment Production	Kit, High Rail Guide, Long Transport	3,226	2,339	27.5%	-	-	5.0%
STWH	Pre-Sorting Equipment Production	Kit, High Rail Guide, Short Transport	2,151	1,559	27.5%	-	-	5.0%
STWJ	Pre-Sorting Equipment Production	Kit, High Rail Guide, Med Transport	2,581	1,871	27.5%	-	-	5.0%
STWK	Pre-Sorting Equipment Production	Kit, High Rail Guide, Selective Opener	2,151	1,559	27.5%	-	-	5.0%
STWL	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale w/o meter	1,613	1,169	27.5%	-	-	5.0%
STWM	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale and Meter Module	2,151	1,559	27.5%	-	-	5.0%
STWN	Pre-Sorting Equipment Production	Kit, High Rail Guide, Domino Printer Module	1,613	1,169	27.5%	-	-	5.0%

| STWP | Pre-Sorting Equipment Production | Kit, High Rail Guide, Addtl I/O | 1,613 | 1,169 | 27.5% | - | - | 5.0% |
| STWW | Pre-Sorting Equipment Production | Addtl Workstation Monitor | 813 | 589 | 27.5% | - | - | 5.0% |

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

PCN	Description	MSRP EQUIPMENT	contract price	% OFF MSRP
	* all furniture is related to mailrooms only			
BCM30291	Bookcase 30 in x 29 in	$570.00	$402.99	29%
BCM30482	Bookcase with Adjustable Shelves 30 in. x 48 in.	$630.00	$445.41	29%
BCM30543	Bookcase 30 in x 54 in	$725.00	$512.07	29%
BCM30664	Bookcase 30 in x 66 in	$775.00	$547.42	29%
BCM30724	Bookcase 30 in x 72 in	$850.00	$600.95	29%
BCM36291	Bookcase 36 in x 29 in	$610.00	$431.27	29%
BCM36482	Bookcase 36 in x 48 in	$670.00	$473.69	29%
BCM36543	Bookcase 36 in x 54 in	$765.00	$540.35	29%

BCM36664	Bookcase 36 in x 66 in	$815.00	$575.70	29%
BCM36724	Bookcase with Adjustable Shelves 36 in. x 72 in.	$885.00	$625.19	29%
CBCM30291	Closed Bookcase 30x29	$770.00	$544.39	29%
CBCM30482	Closed Bookcase 30 in. x 48 in.	$860.00	$608.02	29%
CBCM30543	Closed Bookcase 30x54	$1,105.00	$780.73	29%
CBCM30664	Closed Bookcase 30x66	$1,180.00	$834.26	29%
CBCM30724	Closed Bookcase 30 in. x 72 in.	$1,240.00	$876.68	29%
CBCM36291	Closed Bookcase 36x29	$810.00	$572.67	29%
CBCM36482	Closed Bookcase 36x48	$900.00	$636.30	29%
CBCM36543	Closed Bookcase 36x54	$1,010.00	$714.07	29%
CBCM36664	Closed Bookcase 36x66	$1,130.00	$798.91	29%
CBCM36724	Closed Bookcase 36x72	$1,265.00	$893.85	29%
CP6028CON	60 in. Connect+ Modular Table with Central Display Arm	$2,195.00	$1,551.36	29%

CP7228CON	72 in. Connect+ Modular Table with Central Display Arm	$2,295.00	$1,622.06	29%
CRED4824LD	Credenza (48x24x29)	$1,085.00	$766.59	29%
CRED6024LD	Credenza (60x24x29)	$1,325.00	$936.27	29%
CRED7224LD	Credenza (72x24x29)	$1,845.00	$1,303.91	29%
CSTAND59	Printer Stand / Storage Stand	$1,455.00	$1,028.18	29%
FTS48D	Closed Storage Table, 48in.	$1,105.00	$780.73	29%
FTS60D	Closed Storage Table, 60in.	$1,230.00	$869.61	29%
FTW60	Work Table, 60in.	$790.00	$558.53	29%
LF236	Lateral Files (27-1/2 in.)	$770.00	$544.39	29%
LF336	Lateral Files (40 in.)	$1,025.00	$724.17	29%
LF436	Lateral Files (52-1/2 in.)	$1,280.00	$904.96	29%
LH410	Label Holders (4 in. L)	$10.00	$7.07	29%
LH810	Label Holders (8 in. L)	$25.00	$17.17	31%
M073301	33 in. Storage Table	$1,035.00	$731.24	29%
M074501	45-1/2 in. Storage Table	$1,130.00	$798.91	29%

M0745SL	45-1/2 in. Modular Table with Slanted Tote Bin	$1,370.00	$968.59	29%
M076001	60 Pocket Free-Standing Sorter Module	$2,665.00	$1,883.65	29%
M076801	68 in. Storage Table	$1,340.00	$947.38	29%
M0768SL	68 in. Modular Table with Slanted Tote Bin	$1,595.00	$1,127.16	29%
M079001	90 Pocket Free-Standing Sorter Module	$3,475.00	$2,456.32	29%
M07MST3301	33 in. Basic Table	$435.00	$307.04	29%
M07MST4501	45-1/2 in. Basic Table	$495.00	$349.46	29%
M07MST6801	68 in. Basic Table	$575.00	$406.02	29%
M903230	Document Shelf 30 in. Table	$185.00	$130.29	30%
M903236	Document Shelf 36 in. Table	$185.00	$130.29	30%
M903248	Document Shelf 48 in. Table	$200.00	$141.40	29%
M9098	Straight Uprights (2)	$105.00	$73.73	30%
MBS451515	Presort Module: 45-1/2 in.	$530.00	$374.71	29%
MBS681515	Presort Module: 68 in.	$530.00	$374.71	29%

MBS681522	Bin Sorter 68x15x22	$545.00	$384.81	29%
MCLR451513	Clsd Bse Rsr 45-1/2x15x13	$285.00	$200.99	29%
MCLR45156	Clsd Base Rsr 45-1/2x15x6	$250.00	$176.75	29%
MCLR681513	Clsd Base Rsr 68x15x13	$350.00	$247.45	29%
MCLR68156	Clsd Base Rsr 68x15x6	$300.00	$212.10	29%
MD90064533	Lift Table 45-1/2 in. x 33 in.	$1,650.00	$1,166.55	29%
MD90066833	Lift Table 68 in. x 33 in.	$1,875.00	$1,325.12	29%
MP22	Pedestal 1-Box	$810.00	$572.67	29%
MP23	Pedestal 3-Box	$880.00	$622.16	29%
MP24	Furniture Solutions Welcome Pack	$0.00	$0.00	#DIV/0!
MPDV22	Plexi Visors 22-5/8 in. Sort	$175.00	$123.22	30%
MPDV45	Plexi Visors 45-1/2 in. Sort	$210.00	$148.47	29%
MPDV68	Plexi Visors 68 in. Sorter	$240.00	$169.68	29%
MR221513	13 in. Corner Riser	$205.00	$144.43	30%
MR221522	22 in. Corner Riser	$250.00	$176.75	29%
MR22156	Corner Riser 22-5/8x15x6	$175.00	$123.22	30%
MR451513	45-1/2 in. Riser - 13 in. Tall	$250.00	$176.75	29%

MR451522	45-1/2 in. Riser 22 in. Tall	$295.00	$208.06	29%
MR45156	Riser 45-1/2x15x6	$210.00	$148.47	29%
MR681513	68 in. Riser - 13 in. Tall	$315.00	$222.20	29%
MR681522	68 in. Riser 22 in. Tall	$355.00	$250.48	29%
MR68156	Riser 68x15x6	$265.00	$186.85	29%
MRHCH22	Chan Stiff 22-5/8 in. Risr	$105.00	$73.73	30%
MRHCH45	Chan Stiff 45-1/2 in. Risr	$140.00	$98.98	29%
MRHCH68	Chan Stiff 68 in. Riser	$175.00	$123.22	30%
MRPT2418	Remote Platform Table	$605.00	$427.23	29%
MS221510	10-Bin Sorter (22-5/8 in.)	$365.00	$257.55	29%
MS451520	20-Bin Sorter for 45-1/2 in. Table	$465.00	$328.25	29%
MS681525	25-Bin Sortr 68x15x17-3/8	$545.00	$384.81	29%
MS681530	30-Bin Sorter for 68 in. Table	$565.00	$398.95	29%
MSDWALL2	Wall Brackets 2x2-3/4x10	$35.00	$24.24	31%
MSH1511	Sorter Shelves for 10 - 20 - 30 Bin Sorters (for 20 in. sorter)	$20.00	$14.14	29%
MSH1513	Sorter Shelves 30in Sorter	$20.00	$14.14	29%

MSP3333	Dump Rails for 33 in. x 33 in. table	$110.00	$77.77	29%
MSP4533	Dump Rails for 45-1/2 in. x 33 in. table	$130.00	$91.91	29%
MSP6833	Dump Rails for 68 in. x 33 in. table	$150.00	$106.05	29%
MSSP33	Metal Side Splashers	$95.00	$66.66	30%
MSWMBR22	Wall Brackets 22-5/8 in. Sort	$60.00	$42.42	29%
MSWMBR45	Wall Brackets 45-1/2 in. Sort	$75.00	$52.52	30%
MSWMBR68	Wall Brackets 68 in. Sorter	$85.00	$59.59	30%
MTB2213	Tackboard 13 in. H Riser	$95.00	$66.66	30%
MTB2222	Tackboard 22 in. H Riser	$135.00	$94.94	30%
MTB4513	Tackboard for 45-1/2 in. x 13 in. H Riser	$115.00	$80.80	30%
MTB4522	Tackboard for 45-1/2 in. x 22 in. H Riser	$160.00	$113.12	29%
MTB6813	Tackboard for 68 in. x 13 in. H Riser	$155.00	$109.08	30%
MTB6822	Tackboard for 68 in. x 22 in. H Riser	$235.00	$165.64	30%

MTC3	Caster Set for Modular Tables	$235.00	$165.64	30%
MTH545	Free-Standing 45-1/2 in. Bulk Sorting Module	$730.00	$516.11	29%
MTH568	Free-Standing 68 in. Bulk Sorting Module	$730.00	$516.11	29%
MTR221513	Crnr ThruRsr 22-5/8x15x13	$225.00	$158.57	30%
MTR221522	Crnr ThruRsr 22-5/8x15x22	$265.00	$186.85	29%
MTR22156	Crnr Thru-Rsr 22-5/8x15x6	$195.00	$137.36	30%
MTR451513	Thru Riser 45-1/2x15x13	$265.00	$186.85	29%
MTR451522	Thru Riser 45-1/2x15x22	$315.00	$222.20	29%
MTR45156	Thru Riser 45-1/2x15x6	$225.00	$158.57	30%
MTR68156	Thru Riser 68x15x6	$280.00	$197.96	29%
MTS221510	10-Bin Corner Thru Sorter	$415.00	$292.90	29%
MTS451520	20-Bin Thru Sorter	$510.00	$360.57	29%
MTS681525	25-Bin Thru Sorter	$595.00	$420.16	29%
MTS681530	30-Bin Thru Sorter	$610.00	$431.27	29%
MTSB15	Sorter Retaining Brackets (2)	$25.00	$17.17	31%
MTSH1511	Thru-Sorter Shelves - 11 in.	$20.00	$14.14	29%

MTSH1513	Thru-Sorter Shelves - 13 in.	$20.00	$14.14	29%
MVD15	Vertical Divider for Vertical Sorters	$20.00	$14.14	29%
MVS2215	Vertical Sorter 22 in. Table	$465.00	$328.25	29%
MVS4515	Vertical Sorter for 45-1/2 in. Table	$560.00	$395.92	29%
MVS6815	Vertical Sorter 68 in. Table	$650.00	$459.55	29%
NB430	Anti-Fatigue Mat	$450.00	$318.15	29%
NEST36	Mobile Table 36x24x31	$760.00	$537.32	29%
NEST48	Mobile Table 48x24x36	$795.00	$561.56	29%
PB001	68 in. Ship Station with Storage Shelf	$2,545.00	$1,798.81	29%
PB002	68 in. Ship Station with Material Dividers (No Storage Shelf)	$2,565.00	$1,812.95	29%
PB003	Paper Roll Stand with Cutter	$1,025.00	$724.17	29%
PBCAB19	Mobile Cabinet with Storage and Pull Out Trays	$385.00	$271.69	29%

SD3022	30 in. x 22 in. Deep Utility Table	$325.00	$229.27	29%
SD3622	36 in. x 22 in. Deep Utility Table	$345.00	$243.41	29%
SD4222	42 in. x 22 in. Deep Utility Table	$360.00	$254.52	29%
SD4822	48 in. x 22 in. Deep Utility Table	$380.00	$268.66	29%
SD5422	54 in. x 22 in. Deep Utility Table	$395.00	$278.76	29%
SD6022	60 in. x 22 in. Deep Utility Table	$415.00	$292.90	29%
SD6622	66 in. x 22 in. Deep Utility Table	$430.00	$304.01	29%
SD7222	72 in. x 22 in. Deep Utility Table	$450.00	$318.15	29%
SDSS3022	Storage Shelf 30x22 Table	$95.00	$66.66	30%
SDSS3622	Storage Shelf 36x22 Table	$120.00	$84.84	29%
SDSS4822	Storage Shelf 48x22 Table	$145.00	$102.01	30%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Installation-Assembly, Production Only	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Hourly rate - Total number of hours agreed to in writing by both parties before any Installation work is started.	$180/hr.
Hourly rate for Installation performed outside business hours, weekends, and holidays. Total number of hours agreed to in writing by both parties before any Installation work is started	$540/hr.