



Table of Contents

State of Georgia Catalog

Mailing & Accessories
Openers & Accessories
Inserters & Accessories
Folders & Accessories
Mail Related Software
Sealers & Accessories
Electronic Scales
Postage Meter-Rentals
Remaining Line Items

prepared 3/14/16
effective 3/14/16

The information contained herein is proprietary and confidential, and should not be disclosed without Pitney Bowes Inc.'s prior written consent.

Product Group 1 - Mail Machines, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/ Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|---------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SVDF | DM 225 Digital Mailing System | Low | EACH | 19.0000% | \$ 745 | \$ 24 | \$ - | \$ 8 | \$ 18 | \$ - | \$ 8 | \$ 15 | \$ - | \$ 8 |
| SBTA | DM400C Digital Mailing System | Medium | EACH | 52.9161% | \$ 1,881 | \$ 61 | \$ - | \$ 39 | \$ 48 | \$ - | \$ 39 | \$ 40 | \$ - | \$ 39 |
| SVXA | DM475 (Base Package) | Medium | EACH | 40.0000% | \$ 5,997 | \$ 194 | \$ - | \$ 51 | \$ 153 | \$ - | \$ 51 | \$ 128 | \$ - | \$ 51 |
| 4FAL | INVIEW-50-DEPT-ACCTING- | Peripheral | EACH | 0.0000% | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- |
| 4FAM | INVIEW-100-DEPT-ACCTING | Peripheral | EACH | 0.0000% | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- |
| 4FAN | INVIEW-300-DEPT-ACCTING | Peripheral | EACH | 0.0000% | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- |
| 4FAG | Accounting (10-Dept)-software for-DM100 | Peripheral | EACH | 0.0000% | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- | \$ ----- |
| 1FAD | Enhanced accounting (50 Dept.) Software (DM100/DM200L) | Peripheral | EACH | 16.0000% | \$ 273 | \$ 9 | \$ - | \$ - | \$ 7 | \$ - | \$ - | \$ 6 | \$ - | \$ - |
| 1FAE | Accounting (50 Dept) software for DM300/DM400 | Peripheral | EACH | 0.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |

Product Group 1 - Mail Machines, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/ Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|---------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| 1FA1 | BASIC 25 DEPT ACCTING | Peripheral | EACH | 0.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| SVAR | INVIEW 100 Accounts- (UPGRADE FROM 50- ACCTS) | Peripheral | EACH | 16.1345% | \$ 499 | \$ 16 | \$ | \$ | \$ 13 | \$ | \$ | \$ 11 | \$ | \$ |
| 4FA7 | Intelliview Accounting (25- Accounts) | Peripheral | EACH | 16.2025% | \$ 331 | \$ 11 | \$ | \$ | \$ 8 | \$ | \$ | \$ 7 | \$ | \$ |
| 4FX3 | Customer Messaging | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| 4FX4 | Time Date Stamp | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| 4FC0 | Carrier Rate Package- (Standard Rates- UPS, FedEx, Airborne, DHL) | Peripheral | EACH | 16.1616% | \$ 415 | \$ 13 | \$ | \$ | \$ 11 | \$ | \$ | \$ 9 | \$ | \$ |
| 1FS2 | USPS Special Service Software DM300/DM400 | Peripheral | EACH | 0.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| F9SJ | Professional Installation for DM100 | Peripheral | EACH | 16.2963% | \$ 113 | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - | \$ 2 | \$ - | \$ - |

Product Group 1 - Mail Machines, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/ Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|---------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| F9SA | Professional Installation | Peripheral | EACH | 41.5385% | \$ 114 | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - | \$ 2 | \$ - | \$ - |
| F9DA | DM200™-DM550™ Confirmation Services Training (Required w/Confirmation Services) | Peripheral | EACH | 16.9231% | \$ 54 | \$ 2 | \$ - | \$ - | \$ 1 | \$ - | \$ - | \$ 1 | \$ - | \$ - |
| F9DD | Confirmation Services Welcome Kit | Peripheral | EACH | 0.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| ERGL | e-Return Receipt Reference Number- Feature only | Peripheral | EACH | 16.0000% | \$ 378 | \$ 12 | \$ - | \$ - | \$ 10 | \$ - | \$ - | \$ 8 | \$ - | \$ - |
| ERCR | e-Return Receipt Reference Number- Package (w/e-Scanner)(DM500-DM1000) | Peripheral | EACH | 16.1151% | \$ 583 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 12 | \$ - | \$ - |
| F9A1 | Upgrading to 50 Dept. Accts. on P700/P7L1 | Peripheral | EACH | 16.2025% | \$ 331 | \$ 11 | \$ - | \$ - | \$ 8 | \$ - | \$ - | \$ 7 | \$ - | \$ - |
| F9A2 | Upgrading to 100 dept accounts on 1P00/1M00/G900 | Peripheral | EACH | 16.0894% | \$ 751 | \$ 24 | \$ - | \$ - | \$ 19 | \$ - | \$ - | \$ 16 | \$ - | \$ - |
| F9A3 | Upgrading to 300 dept accounts on 1M00 | Peripheral | EACH | 16.0535% | \$ 1,255 | \$ 41 | \$ - | \$ - | \$ 32 | \$ - | \$ - | \$ 27 | \$ - | \$ - |

Product Group 1 - Mail Machines, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/ Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|---------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| J796038 | Aseent Interface | Peripheral | EACH | 16.1151% | \$ 583 | \$ 19 | | | \$ 15 | | | \$ 12 | | |
| Z5DE | DM Series AccuTrac Interface (AccuTrac HT V2.0) | Peripheral | EACH | 16.0440% | \$ 1,146 | \$ 37 | \$ - | \$ - | \$ 29 | \$ - | \$ - | \$ 24 | \$ - | \$ - |
| Z5DF | DM Series AccuTrac Interface (AccuTrac SA or HT V3.0 and above) | Peripheral | EACH | 16.1151% | \$ 583 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 12 | \$ - | \$ - |
| SPY8 | 1E08 Laser Printer for Reports (DM Series) | Peripheral | EACH | 16.1006% | \$ 667 | \$ 22 | \$ - | \$ 11 | \$ 17 | \$ - | \$ 11 | \$ 14 | \$ - | \$ 11 |
| T434 | Client billing system integration for Legal Industry | Peripheral | EACH | 16.0000% | \$ 2,184 | \$ 71 | \$ - | \$ - | \$ 55 | \$ - | \$ - | \$ 47 | \$ - | \$ - |
| T330 | ShipRequest, 2D Scanner and ScanLink | Peripheral | EACH | 16.0000% | \$ 1,470 | \$ 47 | \$ - | \$ 24 | \$ 37 | \$ - | \$ 24 | \$ 31 | \$ - | \$ 24 |
| T196027 | Software Meter Interface per meter | Peripheral | EACH | 16.2712% | \$ 247 | \$ 8 | | | \$ 6 | | | \$ 5 | | |
| T320 | Non-Contact Programmable Wedge Scanner | Peripheral | EACH | 16.0535% | \$ 1,255 | \$ 41 | \$ - | \$ 21 | \$ 32 | \$ - | \$ 21 | \$ 27 | \$ - | \$ 21 |

Product Group 1 - Mail Machines, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/ Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--------------------------------------|---------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| F9PM | Permit Printing Professional Install | Peripheral | EACH | 16.9231% | \$ 54 | \$ 2 | \$ - | \$ - | \$ 1 | \$ - | \$ - | \$ 1 | \$ - | \$ - |
| NV00 | VIEW MMS ACTIVATION F | Peripheral | EACH | 0.164102 | 163 | 5.2649 | 0 | 0 | 4.1402 | 0 | 0 | 3.4719 | 0 | 0 |
| NV10 | INVIEW TMR WEB ACCTG C+ | Peripheral | EACH | 16.0000% | \$ 835 | \$ 27 | \$ - | \$ 21 | \$ 21 | \$ - | \$ 21 | \$ 18 | \$ - | \$ 18 |
| NV20 | INVIEW MMS NO WEB ACC | Peripheral | EACH | 0.16 | 163 | 5.2649 | 0 | 5.2649 | 4.1402 | 0 | 4.1402 | 3.4719 | 0 | 3.4719 |
| NV24 | INVIEW MMS WEB ACCT | Peripheral | EACH | 0.16 | 999 | 32.2677 | 0 | 32.2677 | 25.3746 | 0 | 25.3746 | 21.2787 | 0 | 21.2787 |
| NV22 | VIEW MMS WEB CUSTOM F | Peripheral | EACH | 0.16 | 1413 | 45.6399 | 0 | 45.6399 | 35.8902 | 0 | 35.8902 | 30.0969 | 0 | 30.0969 |
| NVAF | INVIEW PRO SVC LEVEL6 | Peripheral | EACH | 16.0228% | \$ 2,935 | \$ 95 | \$ - | \$ - | \$ 75 | \$ - | \$ - | \$ 63 | \$ - | \$ - |
| NVBE | INVIEW DEPLOYMENT SVC L5 | Peripheral | EACH | 16.0267% | \$ 2,515 | \$ 81 | \$ - | \$ - | \$ 64 | \$ - | \$ - | \$ 54 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |

Product Group 1 - Mail Machines, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/ Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|---------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| NVWE | INVIEW TRAINING | Peripheral | EACH | 16.4102% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| Connect+ | | | | | | | | | | | | | | |
| AZCG | Connect+ 500W PACKAGE | High | EACH | 16.0000% | \$ 7,484 | \$ 242 | \$ - | \$ 71 | \$ 190 | \$ - | \$ 71 | \$ 159 | \$ - | \$ 71 |
| AZCJ | Connect+ 500W COLOR PRINT | Peripheral | EACH | 16.0000% | \$ 1,760 | \$ 57 | \$ - | \$ 51 | \$ 45 | \$ - | \$ 51 | \$ 37 | \$ - | \$ 51 |
| APA1 | C500W Analytics 50 Accounts | Peripheral | EACH | 0.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| APK1 | Connect+ Ship a Package | Peripheral | Each | 16.0000% | \$ 1,408 | \$ 45 | \$ - | \$ 6 | \$ 36 | \$ - | \$ 6 | \$ 30 | \$ - | \$ 6 |
| APKA | Connect +Ship a Package | Peripheral | Each | 0.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| WTP5 | Connect + Ship a Package Subscription | Subscription | Each | 0.0000% | \$10/MTH | | | | | | | | | |
| AZBA | Connect+ 1000 Series | High | EACH | 43.0000% | \$ 3,584 | \$ 116 | \$ - | \$ 68 | \$ 91 | \$ - | \$ 68 | \$ 76 | \$ - | \$ 68 |
| AZBB | Connect+ 2000 Series WOW | High | EACH | 36.0000% | \$ 7,173 | \$ 232 | \$ - | \$ 105 | \$ 182 | \$ - | \$ 105 | \$ 153 | \$ - | \$ 105 |
| AZBC | Connect+ 3000 Series - | High | EACH | 38.0000% | \$ 7,658 | \$ 247 | \$ - | \$ 213 | \$ 195 | \$ - | \$ 213 | \$ 163 | \$ - | \$ 213 |
| AZBD | Connect+ Series WOW | High | EACH | 27.0000% | \$ 12,363 | \$ 399 | \$ - | \$ 213 | \$ 314 | \$ - | \$ 213 | \$ 263 | \$ - | \$ 213 |
| MSD1 | Standard Apps Center | Peripheral | EACH | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| MSD2 | High Res Apps Center | Peripheral | EACH | 16.0000% | \$ 751 | \$ 24 | \$ - | \$ - | \$ 19 | \$ - | \$ - | \$ 16 | \$ - | \$ - |
| APSA | 130 LPM Feature | Peripheral | EACH | | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| APSB | 160 LPM Feature | Peripheral | EACH | 29.0000% | \$ 528 | \$ 17 | \$ - | --- | \$ 13 | \$ - | --- | \$ 11 | \$ - | --- |
| APSC | 180 LPM Feature | Peripheral | EACH | 57.0000% | \$ 1,067 | \$ 34 | \$ - | --- | \$ 27 | \$ - | --- | \$ 23 | \$ - | --- |
| APSD | 130/70 LPM Feature | Peripheral | EACH | | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| APSE | 160/190 LPM Feature | Peripheral | EACH | 16.0000% | \$ 1,045 | \$ 34 | \$ - | --- | \$ 27 | \$ - | --- | \$ 22 | \$ - | --- |
| APSF | 180/110 LPM Feature | Peripheral | EACH | 68.0000% | \$ 1,067 | \$ 34 | \$ - | --- | \$ 27 | \$ - | --- | \$ 23 | \$ - | --- |
| APSG | 160/100 LPM Feature | Peripheral | EACH | | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| APSH | 210/130 LPM Feature | Peripheral | EACH | 27.0000% | \$ 1,087 | \$ 35 | \$ - | --- | \$ 28 | \$ - | --- | \$ 23 | \$ - | --- |
| APSJ | 260/160 LPM Feature | Peripheral | EACH | 51.0000% | \$ 2,910 | \$ 94 | \$ - | --- | \$ 74 | \$ - | --- | \$ 62 | \$ - | --- |
| APSK | 300/200 LPM Feature | Peripheral | EACH | 19.0000% | \$ 10,587 | \$ 342 | \$ - | --- | \$ 269 | \$ - | --- | \$ 226 | \$ - | --- |
| MW90007 | Connect+ Drop Stacker | Peripheral | EACH | | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| MSPS | Connect+ Power Stacker | Peripheral | EACH | 16.0000% | \$ 1,423 | \$ 46 | \$ - | \$ 27 | \$ 36 | \$ - | \$ 27 | \$ 30 | \$ - | \$ 27 |
| MW90806 | Power Stacker Extension | Peripheral | EACH | 16.0000% | \$ 331 | \$ 11 | \$ - | --- | \$ 8 | \$ - | --- | \$ 7 | \$ - | --- |
| APFB | Color Graphics Printing Fea | Peripheral | EACH | 0.0000% | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| APA2 | 100 Dept Accounting | Peripheral | EACH | | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| APA4 | 500 Dept Accounting | Peripheral | EACH | 16.0000% | \$ 835 | \$ 27 | \$ - | --- | \$ 21 | \$ - | --- | \$ 18 | \$ - | --- |
| APA5 | 1000 Dept Accounting | Peripheral | EACH | 16.0000% | \$ 1,045 | \$ 34 | \$ - | --- | \$ 27 | \$ - | --- | \$ 22 | \$ - | --- |
| APA7 | 2000 Dept Accounting | Peripheral | EACH | 16.0000% | \$ 1,465 | \$ 47 | \$ - | --- | \$ 37 | \$ - | --- | \$ 31 | \$ - | --- |
| APA9 | 3000 Dept Accounting | Peripheral | EACH | 16.0000% | \$ 1,885 | \$ 61 | \$ - | --- | \$ 48 | \$ - | --- | \$ 40 | \$ - | --- |
| BMZ1 | Connect+ BM Interface - Requires 1FAH | Peripheral | EACH | | \$ 836 | \$ 27 | \$ - | --- | \$ 21 | \$ - | --- | \$ 18 | \$ - | --- |
| 1FAH | Intellink Software Feature Code | Peripheral | EACH | | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| 1FWV | 5 lb Interfaced Weighing - Requires MW96000 | Peripheral | EACH | 16.0000% | \$ 1,339 | \$ 43 | \$ - | --- | \$ 34 | \$ - | --- | \$ 29 | \$ - | --- |

Product Group 1 - Mail Machines, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/ Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|---------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| 1FWW | 10 lb Interfaced Weighing - Requires MW96000 | Peripheral | EACH | 16.0000% | \$ 1,665 | \$ 54 | \$ - | --- | \$ 42 | \$ - | --- | \$ 35 | \$ - | --- |
| 1FWX | 15 lb Interfaced Weighing - Requires MW96000 | Peripheral | EACH | 16.0000% | \$ 1,909 | \$ 62 | \$ - | --- | \$ 48 | \$ - | --- | \$ 41 | \$ - | --- |
| PRP2 | 2 lb Integrated Weighing (DM225) | Low | EACH | 19.0000% | \$ 587 | \$ 18 | \$ - | \$ - | \$ 14 | \$ - | \$ - | \$ 12 | \$ - | \$ - |
| PRP5 | 5 lb Integrated Weighing (DM225) | Low | EACH | 19.0000% | \$ 870 | \$ 28 | \$ - | \$ - | \$ 22 | \$ - | \$ - | \$ 18 | \$ - | \$ - |
| SBYP VS SBYV | DM300C Digital Mailing System | Low | EACH | 40.0000% | \$ 1,494 | \$ 48 | \$ - | \$ 33 | \$ 38 | \$ - | \$ 33 | \$ 32 | \$ - | \$ 33 |
| AZBE | Connect+ Mono Printer | Peripheral | EACH | | \$ - | \$ - | \$ - | \$ 35 | \$ - | \$ - | \$ 35 | \$ - | \$ - | \$ 35 |
| AZBF | Connect+ 1000 Series Color Printer | Peripheral | EACH | 16.0000% | \$ 2,095 | \$ 68 | \$ - | \$ 40 | \$ 53 | \$ - | \$ 40 | \$ 45 | \$ - | \$ 40 |
| AZBL | Connect+ 2000 Series Color Printer - | Peripheral | EACH | 16.0000% | \$ 2,345 | \$ 76 | \$ - | \$ 40 | \$ 60 | \$ - | \$ 40 | \$ 50 | \$ - | \$ 40 |
| AZBM | Connect+ 3000 Series Color Printer - | Peripheral | EACH | 16.0000% | \$ 2,725 | \$ 88 | \$ - | \$ 40 | \$ 69 | \$ - | \$ 40 | \$ 58 | \$ - | \$ 40 |
| AZBN | Connect+ 1000 Series Color Printer Upgrade - | Peripheral | EACH | 16.0000% | \$ 3,100 | \$ 100 | \$ - | \$ 40 | \$ 79 | \$ - | \$ 40 | \$ 66 | \$ - | \$ 40 |
| AZBJ | Connect+ 2000 Series Color Printer Upgrade - | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ 40 | \$ - | \$ - | \$ 40 | \$ - | \$ - | \$ 40 |
| AZBP | Connect+ 3000 Series Color Printer Upgrade - | Peripheral | EACH | 16.0000% | \$ 3,775 | \$ 122 | \$ - | \$ 40 | \$ 96 | \$ - | \$ 40 | \$ 80 | \$ - | \$ 40 |
| 1FW5 | 15 lb Interfaced Weighing - Requires MP30 | Peripheral | EACH | 16.0000% | \$ 1,909 | \$ 62 | \$ - | \$ 14 | \$ 48 | \$ - | \$ 14 | \$ 41 | \$ - | \$ 14 |
| 1FW6 | 30 lb Interfaced Weighing - Requires MP30 | Peripheral | EACH | 16.0000% | \$ 2,195 | \$ 71 | \$ - | \$ 14 | \$ 56 | \$ - | \$ 14 | \$ 47 | \$ - | \$ 14 |
| 1FW7 | 70 lb Interfaced Weighing - Requires MP49 | Peripheral | EACH | 16.0000% | \$ 2,439 | \$ 79 | \$ - | \$ 18 | \$ 62 | \$ - | \$ 18 | \$ 52 | \$ - | \$ 18 |
| 1FW8 | 149 lb Interfaced Weighing - Requires MP49 | Peripheral | EACH | 16.0000% | \$ 3,376 | \$ 109 | \$ - | \$ 18 | \$ 86 | \$ - | \$ 18 | \$ 72 | \$ - | \$ 18 |
| MW96000 | 15 lb. Scale Platform/Stand | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| MP30 | 15 / 30 lb Scale Platform | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ 14 | \$ - | \$ - | \$ 14 | \$ - | \$ - | \$ 14 |
| MP49 | 70 / 150 lb Scale Platform | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ 18 | \$ - | \$ - | \$ 18 | \$ - | \$ - | \$ 18 |
| MP0X | Differential Weighing for 2 lb, 5 lb, or 10 lb Scales - Requires 1FW1 | Peripheral | EACH | 16.0000% | \$ 158 | \$ 5 | \$ - | --- | \$ 4 | \$ - | --- | \$ 3 | \$ - | --- |
| MP3X | Differential Weighing for 15 lb or 30 lb. Scales - Requires 1FW1 | Peripheral | EACH | 16.0000% | \$ 321 | \$ 10 | \$ - | --- | \$ 8 | \$ - | --- | \$ 7 | \$ - | --- |

Product Group 1 - Mail Machines, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/ Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|---------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| MP4X | Differential Weighing for 70 lb Scales - Requires 1FW1 | Peripheral | EACH | 16.0000% | \$ 728 | \$ 24 | \$ - | --- | \$ 18 | \$ - | --- | \$ 16 | \$ - | --- |
| MP5X | Differential Weighing for 149 lb Scales - Requires 1FW1 | Peripheral | EACH | 16.0000% | \$ 972 | \$ 31 | \$ - | --- | \$ 25 | \$ - | --- | \$ 21 | \$ - | --- |
| 1FW1 | Differential Weighing Feature | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| MW97182 | Wireless LAN Adaptor | Peripheral | EACH | 16.0000% | \$ 117 | \$ 4 | \$ - | --- | \$ 3 | \$ - | --- | \$ 2 | \$ - | --- |
| MW90705 | Connect+ PC Meter Connect | Peripheral | EACH | 16.0000% | \$ 117 | \$ 4 | \$ - | --- | \$ 3 | \$ - | --- | \$ 2 | \$ - | --- |
| MW90701 | 100' LAN Cable | Peripheral | EACH | 16.0000% | \$ 158 | \$ 5 | \$ - | --- | \$ 4 | \$ - | --- | \$ 3 | \$ - | --- |
| MW90702 | Wireless LAN Bridge Kit | Peripheral | EACH | 16.0000% | \$ 163 | \$ 5 | \$ - | --- | \$ 4 | \$ - | --- | \$ 3 | \$ - | --- |
| M9SS | Connect+ Subscription | Subscriptions | EACH | 16.0000% | 15/month | --- | \$ - | --- | --- | \$ - | --- | --- | \$ - | --- |
| MSG5 | Sprint 3G Subscription | Subscriptions | EACH | 16.0000% | 30/month | --- | \$ - | --- | --- | \$ - | --- | --- | \$ - | --- |
| ERCL | e-Return Receipt Reference Number Feature only | Peripheral | EACH | 16.0000% | \$ 366 | \$ 12 | \$ - | --- | \$ 9 | \$ - | --- | \$ 8 | \$ - | --- |
| ERR1 | e-Return Receipt Feature only | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| ERR2 | e-Return Receipt Reference Number Feature | Peripheral | EACH | 0.0000% | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| F9DD | Confirmation Services Welcome Kit | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| MSDA | Connect+ VAS Training | Peripheral | EACH | 16.0000% | \$ 76 | \$ 2 | \$ - | --- | \$ 2 | \$ - | --- | \$ 2 | \$ - | --- |
| MW90008 | Connect+ VBS Welcome Kit | Peripheral | EACH | 0.0000% | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| SPY8 | Laser Report Printer - Requires APFM | Peripheral | EACH | 16.0000% | \$ 667 | \$ 22 | \$ - | \$ 12 | \$ 17 | \$ - | \$ 12 | \$ 14 | \$ - | \$ 12 |
| FTW48 | Work Table, 48" | Peripheral | EACH | 16.0000% | \$ 553 | \$ 18 | \$ - | --- | \$ 14 | \$ - | --- | \$ 12 | \$ - | --- |
| FTS60D | Closed Storage Table, 60" | Peripheral | EACH | 16.0000% | \$ 912 | \$ 29 | \$ - | --- | \$ 23 | \$ - | --- | \$ 19 | \$ - | --- |
| FTS72D | Closed Storage Table, 72" | Peripheral | EACH | 16.0000% | \$ 1,010 | \$ 33 | \$ - | --- | \$ 26 | \$ - | --- | \$ 22 | \$ - | --- |
| FTW60 | Work Table, 60" | Peripheral | EACH | 16.0000% | \$ 586 | \$ 19 | \$ - | --- | \$ 15 | \$ - | --- | \$ 12 | \$ - | --- |
| SVWB | Bridge for DM Series Console | Peripheral | EACH | 16.0000% | \$ 280 | \$ 9 | \$ - | --- | \$ 7 | \$ - | --- | \$ 6 | \$ - | --- |
| SVWC | Double Drawer and Door Kit | Peripheral | EACH | 16.0000% | \$ 565 | \$ 18 | \$ - | --- | \$ 14 | \$ - | --- | \$ 12 | \$ - | --- |
| SVWD | Scale Stand for DM Series Console | Peripheral | EACH | 16.0000% | \$ 198 | \$ 6 | \$ - | --- | \$ 5 | \$ - | --- | \$ 4 | \$ - | --- |
| FTW72 | Work Table, 72" | Peripheral | EACH | 16.0000% | \$ 668 | \$ 22 | \$ - | --- | \$ 17 | \$ - | --- | \$ 14 | \$ - | --- |
| APFM | Connect+ Laser Printer Enabled | Peripheral | EACH | 0.0000% | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| AZBG | Black Graphics Upgrade - Requires APFA | Peripheral | EACH | 16.0000% | \$ 239 | \$ 8 | \$ - | --- | \$ 6 | \$ - | --- | \$ 5 | \$ - | --- |
| MW90147 | Wireless Keyboard | Peripheral | EACH | 16.0000% | \$ 158 | \$ 5 | \$ - | --- | \$ 4 | \$ - | --- | \$ 3 | \$ - | --- |
| APFA | Black Graphics Printing Feature | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |

Product Group 1 - Mail Machines, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/ Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|---------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| 1FR4 | Connect +USPS BRM Rates | Peripheral | EACH | 16.0000% | \$ 402 | \$ 13 | \$ - | --- | \$ 10 | \$ - | --- | \$ 9 | \$ - | --- |
| AZBK | Connect+ Energy Star Kit - Requires APFD | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| APFD | Energy Star Enabled | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| 1FR3 | USPS Presort Xtra Rates | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | --- | \$ - | \$ - | --- | \$ - | \$ - | --- |
| MSPQ | Connect+ SS interface | Peripheral | EACH | 16.0000% | \$ 247 | \$ 8 | \$ - | --- | \$ 6 | \$ - | --- | \$ 5 | \$ - | --- |
| ComColor Document Printers | | | | | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| H6DP | ComColor Basic Installation and Training | Peripheral | EACH | 16.0000% | \$ 1,000 | \$ 32 | \$ - | --- | \$ 25 | \$ - | --- | \$ 21 | \$ - | --- |

Product Group 2 - Mail Openers, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---------------------------|-----------------------------------|--------------------------|---|-------------------------------------|--|--|--|--|--|--|--|--|---|
| DLA2 | DL200 LETTER OPENER | High | EACH | 16.0267% | \$ 2,515 | \$ 82 | \$ - | \$ 33 | \$ 64 | \$ - | \$ 33 | \$ 54 | \$ - | \$ 33 |
| DLA3 | DL400 LETTER OPENER | High | EACH | 16.0267% | \$ 4,447 | \$ 82 | \$ - | \$ 47 | \$ 64 | \$ - | \$ 47 | \$ 54 | \$ - | \$ 47 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|--------------------------|--|----------------------------------|-------------------------------------|--|---|--|---|---|-------------------------------------|---|--|
| TI0K | Installation & Operator Training for Inserting System | | EACH | 16% | \$1,142.40 | \$ 37 | \$ - | n/a | \$ 29 | \$ - | n/a | \$ 24 | \$ - | n/a |
| TINK | TINK-OMR Scanning Kit Relay 2000 w/Install & Trg | | EACH | 16% | \$1,339.80 | \$ 43 | \$ - | n/a | \$ 34 | \$ - | n/a | \$ 29 | \$ - | n/a |
| TI80 | Relay 8000 Inserting System | | EACH | 30% | \$47,225.50 | \$ 1,525 | \$ - | \$535.39 | \$ 1,200 | \$ - | \$535.39 | \$ 1,006 | \$ - | \$535.39 |
| TI70 | Relay 7000 Inserting System | | EACH | 30% | \$32,196.50 | \$ 1,040 | \$ - | \$402.63 | \$ 818 | \$ - | \$402.63 | \$ 686 | \$ - | \$402.63 |
| TI50 | Relay 5000 Inserting System with Four Feeder Tower | | EACH | 30% | \$18,168.50 | \$ 587 | \$ - | \$323.02 | \$ 461 | \$ - | \$323.02 | \$ 387 | \$ - | \$323.02 |
| TI60 | Relay 6000 Inserting System | | EACH | 30% | \$28,514.50 | \$ 921 | \$ - | \$323.02 | \$ 724 | \$ - | \$323.02 | \$ 607 | \$ - | \$323.02 |
| TI40 | Relay 4000 Inserting System with Training | | EACH | 20% | \$16,308.00 | \$ 527 | \$ - | \$215.62 | \$ 414 | \$ - | \$215.62 | \$ 347 | \$ - | \$215.62 |
| TI30 | Relay 3000 Inserting System with Training | | EACH | 20% | \$13,956.00 | \$ 451 | \$ - | \$215.62 | \$ 354 | \$ - | \$215.62 | \$ 297 | \$ - | \$215.62 |
| TI20 | Relay 2000 Inserting System with Training | | EACH | 20% | \$8,980.00 | \$ 290 | \$ - | \$107.58 | \$ 228 | \$ - | \$107.58 | \$ 191 | \$ - | \$107.58 |
| DI23 | OfficeRight DI23 3 Station (Includes Installation and Training) | Low | EACH | 16.0155% | \$ 4,321 | \$ 140 | \$ - | \$ 36 | \$ 110 | \$ - | \$ 36 | \$ 92 | \$ - | \$ 36 |
| DI22 | OfficeRight DI22 2 Station (Includes Installation and Training) | Low | EACH | 16.0000% | \$ 3,024 | \$ 98 | \$ - | \$ 36 | \$ 77 | \$ - | \$ 36 | \$ 64 | \$ - | \$ 36 |
| DP19 | OfficeRight Second Sheet Feeder | Low | EACH | 16.0669% | \$ 1,003 | \$ 32 | \$ - | \$ - | \$ 25 | \$ - | \$ - | \$ 21 | \$ - | \$ - |
| DT3D | BASIC INST/TRAIN W360 | | EACH | 16.0000% | \$ 415 | \$ 13 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |
| DT3S | W985 CONVEYOR STCKER W360 | | EACH | 16.0000% | \$ 2,877 | \$ 93 | \$ - | \$17.00 | \$ 73 | \$ - | \$ 17 | \$ 61 | \$ - | \$ 17 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-----------------------------------|--------------------------|--|----------------------------------|-------------------------------------|--|---|--|---|---|-------------------------------------|---|--|
| DT3T | STAND W985 CONVEYOR STCKR W360 | | EACH | 16.0000% | \$ 693 | \$ 22 | \$ - | \$ - | \$ 18 | \$ - | \$ - | \$ 15 | \$ - | \$ - |
| DT3A | MULTIFUNCTION TABBER | | EACH | 16.0000% | \$ 16,795 | \$ 542 | \$ - | \$126.00 | \$ 427 | \$ - | \$ 126 | \$ 358 | \$ - | \$ 126 |
| F746 | 2D SCAN UNIVERSAL FEEDER | | EACH | 16.0000% | \$ 23,751 | \$ 767 | \$ - | \$295.00 | \$ 603 | \$ - | \$ 295 | \$ 506 | \$ - | \$ 295 |
| F790250 | SCANNER MOUNTING KIT HCSF | | EACH | 16.0000% | \$ 667 | \$ 22 | \$ - | \$ - | \$ 17 | \$ - | \$ - | \$ 14 | \$ - | \$ - |
| F7MV | DI900/950 MM INTF CONN+3 | | EACH | 16.0000% | \$ 2,683 | \$ 87 | \$ - | \$ - | \$ 68 | \$ - | \$ - | \$ 57 | \$ - | \$ - |
| SH01 | SHREDDER INSTALL/TRAINING | | EACH | 16.0000% | \$ 159 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| SH6A | MED DUTY OFFICE SHREDDER | | EACH | 16.0000% | \$ 2,142 | \$ 69 | \$ - | \$19.00 | \$ 54 | \$ - | \$ 19 | \$ 46 | \$ - | \$ 19 |
| SH7A | HIGH CAP OFFICE SHREDDER | | EACH | 16.0000% | \$ 5,838 | \$ 189 | \$ - | \$53.00 | \$ 148 | \$ - | \$ 53 | \$ 124 | \$ - | \$ 53 |
| WDF1 | DOC FORMATTING - 5 APPLIC | | EACH | 16.0000% | \$ 1,008 | \$ 33 | \$ - | \$ - | \$ 26 | \$ - | \$ - | \$ 21 | \$ - | \$ - |
| WPD1 | PREF DOCUMENT - 5 APPS | | EACH | 16.0000% | \$ 1,008 | \$ 33 | \$ - | \$ - | \$ 26 | \$ - | \$ - | \$ 21 | \$ - | \$ - |
| WPDF | PDF IMPORT OPTION | | EACH | 16.0000% | \$ 840 | \$ 27 | \$ - | \$ - | \$ 21 | \$ - | \$ - | \$ 18 | \$ - | \$ - |
| DIT0 | Height Adjustable Table, 72" w/Shelf and Locking Doors | Peripheral | EACH | 16.0446% | \$ 1,507 | \$ 49 | \$ - | \$ - | \$ 38 | \$ - | \$ - | \$ 32 | \$ - | \$ - |
| DIT1 | Height Adjustable Table, 60" w/Shelf and Locking Doors | Peripheral | EACH | 16.0502% | \$ 1,339 | \$ 43 | \$ - | \$ - | \$ 34 | \$ - | \$ - | \$ 29 | \$ - | \$ - |
| DIT2 | Height Adjustable Table, 60" w/Shelf | Peripheral | EACH | 16.0000% | \$ 1,197 | \$ 39 | \$ - | \$ - | \$ 30 | \$ - | \$ - | \$ 25 | \$ - | \$ - |
| DITA | Installation and Training for Stackers | Peripheral | EACH | 16.4103% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| F3C2 | Mail Run Assistance - 2 Hours for DI380/DI425 w/OMR | Low/Medium | EACH | 16.2712% | \$ 247 | \$ 8 | \$ - | \$ - | \$ 6 | \$ - | \$ - | \$ 5 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|--------------------------|--|----------------------------------|-------------------------------------|--|---|--|---|---|-------------------------------------|---|--|
| DIT0 | OptiFlow Table, 72", with Shelf and Locking Doors | Peripheral | EACH | 16.0446% | \$ 1,507 | \$ 49 | \$ - | \$ - | \$ 38 | \$ - | \$ - | \$ 32 | \$ - | \$ - |
| DIT1 | OptiFlow Table, 60", with Shelf and Locking Doors | Peripheral | EACH | 16.0502% | \$ 1,339 | \$ 43 | \$ - | \$ - | \$ 34 | \$ - | \$ - | \$ 29 | \$ - | \$ - |
| DIT2 | OptiFlow Table, 60", with Shelf | Peripheral | EACH | 16.0000% | \$ 1,197 | \$ 39 | \$ - | \$ - | \$ 30 | \$ - | \$ - | \$ 25 | \$ - | \$ - |
| DITA | Stacker Installation and Operator Training | Peripheral | EACH | 16.4103% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| DITC | DI500/DI600 Mail Run Assistance | Peripheral | EACH | 16.2025% | \$ 331 | \$ 11 | \$ - | \$ - | \$ 8 | \$ - | \$ - | \$ 7 | \$ - | \$ - |
| DIVN | Training for OMR Matching Module | Peripheral | EACH | 16.4103% | \$ 163 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| DIVT | Training for OMR Selective Feed Module | Peripheral | EACH | 16.2025% | \$ 331 | \$ 11 | \$ - | \$ - | \$ 8 | \$ - | \$ - | \$ 7 | \$ - | \$ - |
| DNR5 | OMR Upgrade - Level 1 to 2 | Peripheral | EACH | 16.0000% | \$ 840 | \$ 27 | \$ - | \$ - | \$ 21 | \$ - | \$ - | \$ 18 | \$ - | \$ - |
| F7T2 | 2 Feeder Tower | Peripheral | EACH | 16.0000% | \$ 2,520 | \$ 81 | \$ - | \$ - | \$ 64 | \$ - | \$ - | \$ 54 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-----------------------------------|--------------------------|--|----------------------------------|-------------------------------------|--|---|--|---|---|-------------------------------------|---|--|
| F7T4 | 4 Feeder Tower | Peripheral | EACH | 16.0000% | \$ 4,620 | \$ 149 | \$ - | \$ - | \$ 117 | \$ - | \$ - | \$ 98 | \$ - | \$ - |
| F89S | REVERSE ACCUMULATION HCSF | High | EACH | 16.0000% | \$ 1,591 | \$ 51 | \$ - | \$ 20 | \$ 40 | \$ - | \$ 20 | \$ 33 | \$ - | \$ 20 |
| F780183 | Sheet/Flats Tray | Peripheral | EACH | 16.0000% | \$ 168 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 4 | \$ - | \$ - |
| F780184 | Insert Tray | Peripheral | EACH | 16.0000% | \$ 168 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 4 | \$ - | \$ - |
| F7DI | Bottom Address Inverter Kit | Peripheral | EACH | 16.1151% | \$ 583 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 12 | \$ - | \$ - |
| DITU | Installation and Training for High Capacity Sheet Feeder | Peripheral | EACH | 16.0526% | \$ 319 | \$ 10 | \$ - | \$ - | \$ 8 | \$ - | \$ - | \$ 7 | \$ - | \$ - |
| DITW | Mail Run Assistance for DI900/DI950 | Peripheral | EACH | 16.1677% | \$ 280 | \$ 9 | \$ - | \$ - | \$ 7 | \$ - | \$ - | \$ 6 | \$ - | \$ - |
| DIHS | Non-Contact Keyboard Wedge Scanner | Peripheral | EACH | 16.0535% | \$ 1,255 | \$ 41 | \$ - | \$ 22 | \$ 32 | \$ - | \$ 22 | \$ 27 | \$ - | \$ 22 |
| DIWF | Installation and Training for Flats Sealer | Peripheral | EACH | 16.0000% | \$ 252 | \$ 8 | \$ - | \$ - | \$ 6 | \$ - | \$ - | \$ 5 | \$ - | \$ - |
| F7DR | Color Integrated Document Printer with PC Package (Req. DIVX) | High | EACH | 16.0000% | \$ 21,840 | \$ 705 | \$ - | \$ 296 | \$ 555 | \$ - | \$ 296 | \$ 465 | \$ - | \$ 296 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|--------------------------|--|----------------------------------|-------------------------------------|--|---|--|---|---|-------------------------------------|---|--|
| DIRM | Flat Screen Monitor Mount and PC Storage Bin for Integrated Document Printing | Peripheral | EACH | 16.0000% | \$ 798 | \$ 26 | \$ - | \$ - | \$ 20 | \$ - | \$ - | \$ 17 | \$ - | \$ - |
| DIVX | Installation and Training for Integrated Printer with PC | Peripheral | EACH | 16.0000% | \$ 1,806 | \$ 58 | \$ - | \$ - | \$ 46 | \$ - | \$ - | \$ 38 | \$ - | \$ - |
| DITM | Height Adjustable Table, 60" w/ Locking Doors | Peripheral | EACH | 16.0000% | \$ 2,268 | \$ 73 | \$ - | \$ - | \$ 58 | \$ - | \$ - | \$ 48 | \$ - | \$ - |
| DITR | 3rd Leg Table Extension | Peripheral | EACH | 16.0366% | \$ 1,377 | \$ 44 | \$ - | \$ - | \$ 35 | \$ - | \$ - | \$ 29 | \$ - | \$ - |
| DIT8 | Height Adjustable Table, 60", No Doors | Peripheral | EACH | 16.0000% | \$ 2,058 | \$ 66 | \$ - | \$ - | \$ 52 | \$ - | \$ - | \$ 44 | \$ - | \$ - |
| DIT9 | Height Adjustable Table, 90" No Doors | Peripheral | EACH | 16.0000% | \$ 2,268 | \$ 73 | \$ - | \$ - | \$ 58 | \$ - | \$ - | \$ 48 | \$ - | \$ - |
| F790018 | 18" Table Extension | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | \$ - | \$ - | \$ 7 | \$ - | \$ - | \$ 6 | \$ - | \$ - |
| F790019 | 30" Table Extension | Peripheral | EACH | 16.0000% | \$ 378 | \$ 12 | \$ - | \$ - | \$ 10 | \$ - | \$ - | \$ 8 | \$ - | \$ - |
| F790052 | 42" Table Extension | Peripheral | EACH | 16.0000% | \$ 420 | \$ 14 | \$ - | \$ 16 | \$ 11 | \$ - | \$ 16 | \$ 9 | \$ - | \$ 16 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|--------------------------|--|----------------------------------|-------------------------------------|--|---|--|---|---|-------------------------------------|---|--|
| DIBB | OptiFlow Belt Stacker with Install to Height Stand | Peripheral | EACH | 16.0243% | \$ 2,767 | \$ 89 | \$ - | \$ 16 | \$ 70 | \$ - | \$ 16 | \$ 59 | \$ - | \$ 16 |
| DITV | Installation and Training for Stackers | Peripheral | EACH | 16.4103% | \$ 163 | \$ 5 | \$ - | \$ 16 | \$ 4 | \$ - | \$ 16 | \$ 3 | \$ - | \$ 16 |
| DIBX | Second Stacker for OptiFlow Tandem Belt Stacker | Peripheral | EACH | 0.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| F7TB | Tower OMR and Barcode Scanning Hardware w/Basic Integrity OMR | Peripheral | EACH | 16.0000% | \$ 2,100 | \$ 68 | \$ - | \$ 26 | \$ 53 | \$ - | \$ 26 | \$ 45 | \$ - | \$ 26 |
| F7S1 | Enhanced Integrity OMR | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 41 | \$ - | \$ - | \$ 32 | \$ - | \$ - | \$ 27 | \$ - | \$ - |
| F7S2 | Selective Operations OMR | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 41 | \$ - | \$ - | \$ 32 | \$ - | \$ - | \$ 27 | \$ - | \$ - |
| F7SB | Barcode Scanning Software | Peripheral | EACH | 16.0000% | \$ 2,520 | \$ 81 | \$ - | \$ - | \$ 64 | \$ - | \$ - | \$ 54 | \$ - | \$ - |
| F7FS | High Capacity Sheet Feeder/Fixed Beam OMR and Barcode Hardware Scanning w/Basic Integrity OMR Software | Peripheral | EACH | 16.0000% | \$ 2,100 | \$ 68 | \$ - | \$ 16 | \$ 53 | \$ - | \$ 16 | \$ 45 | \$ - | \$ 16 |
| F7MS | Moving Beam Picket Barcode Scanner for High Capacity Sheet Feeder | Peripheral | EACH | 16.0000% | \$ 2,940 | \$ 95 | \$ - | \$ 16 | \$ 75 | \$ - | \$ 16 | \$ 63 | \$ - | \$ 16 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|--------------------------|--|----------------------------------|-------------------------------------|--|---|--|---|---|-------------------------------------|---|--|
| F790050 | Scanner Mounting Kit for High Capacity Sheet Feeder | Peripheral | EACH | 16.0000% | \$ 420 | \$ 14 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |
| DITS | Scanning install/training | Peripheral | EACH | 16.1616% | \$ 415 | \$ 13 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |
| WPF1 | Document Processing Professional Services - Level 1 | Peripheral | EACH | 30.0000% | \$ 980 | \$ 32 | \$ - | \$ - | \$ 25 | \$ - | \$ - | \$ 21 | \$ - | \$ - |
| WPF2 | Document Processing Professional Services - Level 2 | Peripheral | EACH | 30.0000% | \$ 1,960 | \$ 63 | \$ - | \$ - | \$ 50 | \$ - | \$ - | \$ 42 | \$ - | \$ - |
| WPF3 | Document Processing Professional Services - Level 3 | Peripheral | EACH | 30.0000% | \$ 3,920 | \$ 127 | \$ - | \$ - | \$ 100 | \$ - | \$ - | \$ 83 | \$ - | \$ - |
| WPF4 | Document Processing Professional Services - Level 4 | Peripheral | EACH | 30.0000% | \$ 5,880 | \$ 190 | \$ - | \$ - | \$ 149 | \$ - | \$ - | \$ 125 | \$ - | \$ - |
| WPF5 | Document Processing Professional Services - Level 5 | Peripheral | EACH | 30.0000% | \$ 7,840 | \$ 253 | \$ - | \$ - | \$ 199 | \$ - | \$ - | \$ 167 | \$ - | \$ - |
| WPF6 | Document Processing Professional Services - Level 6 | Peripheral | EACH | 30.0000% | \$ 11,760 | \$ 380 | \$ - | \$ - | \$ 299 | \$ - | \$ - | \$ 250 | \$ - | \$ - |
| WPF7 | Document Processing Professional Services - Level 7 | Peripheral | EACH | 30.0000% | \$ 15,680 | \$ 506 | \$ - | \$ - | \$ 398 | \$ - | \$ - | \$ 334 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|--------------------------|--|----------------------------------|-------------------------------------|--|---|--|---|---|-------------------------------------|---|--|
| WPF8 | Document Processing Professional Services - Level 8 | Peripheral | EACH | 30.0000% | \$ 27,440 | \$ 886 | \$ - | \$ - | \$ 697 | \$ - | \$ - | \$ 584 | \$ - | \$ - |
| WPF9 | Document Processing Professional Services - Level 9 | Peripheral | EACH | 30.0000% | \$ 39,200 | \$ 1,266 | \$ - | \$ - | \$ 996 | \$ - | \$ - | \$ 835 | \$ - | \$ - |
| WPR0 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$ 588 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 13 | \$ - | \$ - |
| WPR1 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 38 | \$ - | \$ - | \$ 30 | \$ - | \$ - | \$ 25 | \$ - | \$ - |
| WPR2 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$ 2,352 | \$ 76 | \$ - | \$ - | \$ 60 | \$ - | \$ - | \$ 50 | \$ - | \$ - |
| WPR3 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$ 4,704 | \$ 152 | \$ - | \$ - | \$ 119 | \$ - | \$ - | \$ 100 | \$ - | \$ - |
| WPR4 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$ 7,056 | \$ 228 | \$ - | \$ - | \$ 179 | \$ - | \$ - | \$ 150 | \$ - | \$ - |
| WPR5 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$ 9,408 | \$ 304 | \$ - | \$ - | \$ 239 | \$ - | \$ - | \$ 200 | \$ - | \$ - |
| WPR6 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$ 14,112 | \$ 456 | \$ - | \$ - | \$ 358 | \$ - | \$ - | \$ 301 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| WPR7 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$ 18,816 | \$ 608 | \$ - | \$ - | \$ 478 | \$ - | \$ - | \$ 401 | \$ - | \$ - |
| WPR8 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$ 32,928 | \$ 1,064 | \$ - | \$ - | \$ 836 | \$ - | \$ - | \$ 701 | \$ - | \$ - |
| WPR9 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$ 47,040 | \$ 1,519 | \$ - | \$ - | \$ 1,195 | \$ - | \$ - | \$ 1,002 | \$ - | \$ - |
| 923X | Feeder Extensions | System Accessories | Each | 29.1698% | \$ 240 | \$ 8 | \$ - | \$ - | \$ 6 | \$ - | \$ - | \$ 5 | \$ - | \$ - |
| 925B | Overdetector Kit | System Accessories | Each | 29.0078% | \$ 4,597 | \$ 148 | \$ - | \$ 76 | \$ 117 | \$ - | \$ 76 | \$ 98 | \$ - | \$ 76 |
| 925F | Over/Under Kit | System Accessories | Each | 29.0058% | \$ 1,314 | \$ 42 | \$ - | \$ 35 | \$ 33 | \$ - | \$ 35 | \$ 28 | \$ - | \$ 35 |
| R452 | Mid-Station Operator Intervention Station | System Accessories | Each | 29.0127% | \$ 2,954 | \$ 95 | \$ - | \$ 4 | \$ 75 | \$ - | \$ 4 | \$ 63 | \$ - | \$ 4 |
| R4A0 | 8 Series Inserter (with 8 enclosure feeders) | System Accessories | Each | 29.0003% | \$ 222,956 | \$ 7,201 | \$ - | \$ 1,821 | \$ 5,663 | \$ - | \$ 1,821 | \$ 4,749 | \$ - | \$ 1,821 |
| R4A4 | 8 Series Inserter (with 2 enclosure feeders) | System Accessories | Each | 29.0001% | \$ 180,872 | \$ 5,842 | \$ - | \$ 1,425 | \$ 4,594 | \$ - | \$ 1,425 | \$ 3,853 | \$ - | \$ 1,425 |
| R4A6 | 8 Series Inserter (with 4 enclosure feeders) | System Accessories | Each | 29.0004% | \$ 196,729 | \$ 6,354 | \$ - | \$ 1,596 | \$ 4,997 | \$ - | \$ 1,596 | \$ 4,190 | \$ - | \$ 1,596 |
| R4A8 | 8 Series Inserter (with 6 enclosure feeders) | System Accessories | Each | 29.0002% | \$ 206,574 | \$ 6,672 | \$ - | \$ 1,700 | \$ 5,247 | \$ - | \$ 1,700 | \$ 4,400 | \$ - | \$ 1,700 |
| R4B2 | 8 Series Inserter (with 10 enclosure feeders) | System Accessories | Each | 29.0001% | \$ 232,780 | \$ 7,519 | \$ - | \$ 1,810 | \$ 5,913 | \$ - | \$ 1,810 | \$ 4,958 | \$ - | \$ 1,810 |
| R4B4 | 8 Series Inserter (with 12 enclosure feeders) | System Accessories | Each | 29.0001% | \$ 264,104 | \$ 8,531 | \$ - | \$ 1,915 | \$ 6,708 | \$ - | \$ 1,915 | \$ 5,625 | \$ - | \$ 1,915 |
| Y172 | 2 Stage Buffer--8 Series | System Accessories | Each | 29.0017% | \$ 22,461 | \$ 725 | \$ - | \$ 211 | \$ 571 | \$ - | \$ 211 | \$ 478 | \$ - | \$ 211 |
| R762 | DM22K (New APS System) | System Accessories | Each | 29.0013% | \$ 23,866 | \$ 771 | \$ - | \$ 213 | \$ 606 | \$ - | \$ 213 | \$ 508 | \$ - | \$ 213 |
| RD3K | APS DC Computer | System Accessories | Each | 29.0061% | \$ 8,343 | \$ 269 | \$ - | \$ 85 | \$ 212 | \$ - | \$ 85 | \$ 178 | \$ - | \$ 85 |
| RDH0 | APS Advanced DC | System Accessories | Each | 29.0001% | \$ 96,105 | \$ 3,104 | \$ - | \$ 151 | \$ 2,441 | \$ - | \$ 151 | \$ 2,047 | \$ - | \$ 151 |
| Y503 | APS 3 Station Chassis | System Accessories | Each | 29.0006% | \$ 80,222 | \$ 2,591 | \$ - | \$ 653 | \$ 2,038 | \$ - | \$ 653 | \$ 1,709 | \$ - | \$ 653 |
| Y504 | APS 4 Station Chassis | System Accessories | Each | 29.0005% | \$ 85,257 | \$ 2,754 | \$ - | \$ 694 | \$ 2,166 | \$ - | \$ 694 | \$ 1,816 | \$ - | \$ 694 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| Y506 | APS 6 Station Chassis | System Accessories | Each | 29.0006% | \$ 102,845 | \$ 3,322 | \$ - | \$ 837 | \$ 2,612 | \$ - | \$ 837 | \$ 2,191 | \$ - | \$ 837 |
| Y507 | APS 7 Station Chassis | System Accessories | Each | 29.0007% | \$ 106,895 | \$ 3,453 | \$ - | \$ 870 | \$ 2,715 | \$ - | \$ 870 | \$ 2,277 | \$ - | \$ 870 |
| Y508 | APS 8 Station Chassis | System Accessories | Each | 29.0001% | \$ 109,762 | \$ 3,545 | \$ - | \$ 893 | \$ 2,788 | \$ - | \$ 893 | \$ 2,338 | \$ - | \$ 893 |
| Y509 | APS 9 Station Chassis | System Accessories | Each | 29.0003% | \$ 124,673 | \$ 4,027 | \$ - | \$ 1,014 | \$ 3,167 | \$ - | \$ 1,014 | \$ 2,656 | \$ - | \$ 1,014 |
| Y510 | APS 10 Station Chassis | System Accessories | Each | 29.0004% | \$ 127,341 | \$ 4,113 | \$ - | \$ 1,036 | \$ 3,234 | \$ - | \$ 1,036 | \$ 2,712 | \$ - | \$ 1,036 |
| Y512 | APS 12 Station Chassis | System Accessories | Each | 29.0003% | \$ 140,926 | \$ 4,552 | \$ - | \$ 1,146 | \$ 3,580 | \$ - | \$ 1,146 | \$ 3,002 | \$ - | \$ 1,146 |
| Y514 | APS 14 Station Chassis | System Accessories | Each | 29.0004% | \$ 154,511 | \$ 4,991 | \$ - | \$ 1,257 | \$ 3,925 | \$ - | \$ 1,257 | \$ 3,291 | \$ - | \$ 1,257 |
| Y516 | APS 16 Station Chassis | System Accessories | Each | 29.0001% | \$ 159,945 | \$ 5,166 | \$ - | \$ 1,301 | \$ 4,063 | \$ - | \$ 1,301 | \$ 3,407 | \$ - | \$ 1,301 |
| Y518 | APS 18 Station Chassis | System Accessories | Each | 29.0001% | \$ 178,224 | \$ 5,757 | \$ - | \$ 1,450 | \$ 4,527 | \$ - | \$ 1,450 | \$ 3,796 | \$ - | \$ 1,450 |
| Y540 | Mail Stream Merge Module | System Accessories | Each | 29.0003% | \$ 148,016 | \$ 4,781 | \$ - | \$ 1,505 | \$ 3,760 | \$ - | \$ 1,505 | \$ 3,153 | \$ - | \$ 1,505 |
| Y550 | APS Enclosure Feeder | System Accessories | Each | 29.0029% | \$ 14,362 | \$ 464 | \$ - | \$ 120 | \$ 365 | \$ - | \$ 120 | \$ 306 | \$ - | \$ 120 |
| Y551 | APS Scanner for Enclosure Feeder | System Accessories | Each | 29.0037% | \$ 3,749 | \$ 121 | \$ - | \$ 30 | \$ 95 | \$ - | \$ 30 | \$ 80 | \$ - | \$ 30 |
| Y560 | APS Engine/Takeaway/Sealer/2 VS | System Accessories | Each | 29.0000% | \$ 274,644 | \$ 8,871 | \$ - | \$ 2,234 | \$ 6,976 | \$ - | \$ 2,234 | \$ 5,850 | \$ - | \$ 2,234 |
| Y571A | APS Twist Module | System Accessories | Each | 29.0042% | \$ 16,389 | \$ 529 | \$ - | \$ 132 | \$ 416 | \$ - | \$ 132 | \$ 349 | \$ - | \$ 132 |
| Y572 | APS 6 Stage Buffer | System Accessories | Each | 29.0004% | \$ 43,153 | \$ 1,394 | \$ - | \$ 361 | \$ 1,096 | \$ - | \$ 361 | \$ 919 | \$ - | \$ 361 |
| Y573 | TnT 6-stage Servo Buffer | System Accessories | Each | 29.0002% | \$ 77,937 | \$ 2,517 | \$ - | \$ 692 | \$ 1,980 | \$ - | \$ 692 | \$ 1,660 | \$ - | \$ 692 |
| Y580 | APS/FPS Flatpanel Touchscreen Monitor - Factory upgrade | System Accessories | Each | 29.0042% | \$ 2,712 | \$ 88 | \$ - | \$ 30 | \$ 69 | \$ - | \$ 30 | \$ 58 | \$ - | \$ 30 |
| Y581 | Additional APS Monitor (non-touch) for Westport TM1 | System Accessories | Each | 29.0018% | \$ 5,916 | \$ 191 | \$ - | \$ 60 | \$ 150 | \$ - | \$ 60 | \$ 126 | \$ - | \$ 60 |
| Y582 | Additional APS Monitor (non-touch) for Eastport TM1 | System Accessories | Each | 29.0018% | \$ 5,916 | \$ 191 | \$ - | \$ 60 | \$ 150 | \$ - | \$ 60 | \$ 126 | \$ - | \$ 60 |
| Y583 | Additional APS Monitor (non-touch) for non-TM1 Systems | System Accessories | Each | 29.0113% | \$ 5,872 | \$ 190 | \$ - | \$ 54 | \$ 149 | \$ - | \$ 54 | \$ 125 | \$ - | \$ 54 |
| Y584 | Flatpanel Touchscreen Field Upgrade | System Accessories | Each | 29.0107% | \$ 2,941 | \$ 95 | \$ - | \$ 27 | \$ 75 | \$ - | \$ 27 | \$ 63 | \$ - | \$ 27 |
| Y701 | APS 2 Vbin Module | System Accessories | Each | 29.0003% | \$ 21,962 | \$ 709 | \$ - | \$ 179 | \$ 558 | \$ - | \$ 179 | \$ 468 | \$ - | \$ 179 |
| Y703 | APS Mailing Machine/Vbin | System Accessories | Each | 29.0052% | \$ 13,455 | \$ 435 | \$ - | \$ 155 | \$ 342 | \$ - | \$ 155 | \$ 287 | \$ - | \$ 155 |
| Y732 | APS Bottom Edge Marker | System Accessories | Each | 29.0006% | \$ 8,483 | \$ 274 | \$ - | \$ 71 | \$ 215 | \$ - | \$ 71 | \$ 181 | \$ - | \$ 71 |
| Y734 | APS Top Edge Marker - 1st color | System Accessories | Each | 29.0005% | \$ 8,590 | \$ 277 | \$ - | \$ 85 | \$ 218 | \$ - | \$ 85 | \$ 183 | \$ - | \$ 85 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| Y735 | APS Top Edge Marker - 2nd color | System Accessories | Each | 29.0005% | \$ 8,590 | \$ 277 | \$ - | \$ 85 | \$ 218 | \$ - | \$ 85 | \$ 183 | \$ - | \$ 85 |
| Y780 | Mid-Station Power Stacker | System Accessories | Each | 29.0097% | \$ 6,351 | \$ 205 | \$ - | \$ 56 | \$ 161 | \$ - | \$ 56 | \$ 135 | \$ - | \$ 56 |
| R503 | DC to Meterlink Kit | System Accessories | Each | 29.0650% | \$ 1,078 | \$ 35 | \$ - | \$ 12 | \$ 27 | \$ - | \$ 12 | \$ 23 | \$ - | \$ 12 |
| R7AZ | Weigh on the Fly -Meter Select Software | System Accessories | Each | 29.0017% | \$ 17,127 | \$ 553 | \$ - | \$ 15 | \$ 435 | \$ - | \$ 15 | \$ 365 | \$ - | \$ 15 |
| RD04 | DC Printer Integration SW (MCS printer) | System Accessories | Each | 29.0027% | \$ 20,463 | \$ 661 | \$ - | \$ 21 | \$ 520 | \$ - | \$ 21 | \$ 436 | \$ - | \$ 21 |
| RD05 | DC Non-intelligent Printing SW (Kodak VersaMark) | System Accessories | Each | 29.0062% | \$ 9,909 | \$ 320 | \$ - | \$ - | \$ 252 | \$ - | \$ - | \$ 211 | \$ - | \$ - |
| RD12 | SmartScan Input Barcode Scan s/w | System Accessories | Each | 29.0024% | \$ 13,428 | \$ 434 | \$ - | \$ 51 | \$ 341 | \$ - | \$ 51 | \$ 286 | \$ - | \$ 51 |
| RD23 | Collation Log - Fixed Format | System Accessories | Each | 29.0003% | \$ 8,297 | \$ 268 | \$ - | \$ 13 | \$ 211 | \$ - | \$ 13 | \$ 177 | \$ - | \$ 13 |
| RD3J | DC Computer | System Accessories | Each | 29.0085% | \$ 6,948 | \$ 224 | \$ - | \$ 73 | \$ 176 | \$ - | \$ 73 | \$ 148 | \$ - | \$ 73 |
| RD60 | Direct Reports with Meter Report | System Accessories | Each | 29.0116% | \$ 5,498 | \$ 178 | \$ - | \$ 8 | \$ 140 | \$ - | \$ 8 | \$ 117 | \$ - | \$ 8 |
| RD63 | Auto Re-synchronization -Filebased Only | System Accessories | Each | 29.0002% | \$ 29,614 | \$ 957 | \$ - | \$ 22 | \$ 752 | \$ - | \$ 22 | \$ 631 | \$ - | \$ 22 |
| RD66 | Feeder to Feeder Match/Merging on TM | System Accessories | Each | 29.0035% | \$ 8,899 | \$ 287 | \$ - | \$ 11 | \$ 226 | \$ - | \$ 11 | \$ 190 | \$ - | \$ 11 |
| RD67 | Application Engineering in Manufacturing (1 job included w/system; per job fee for ea add'l) | System Accessories | Each | 29.0113% | \$ 1,619 | \$ 52 | \$ - | \$ - | \$ 41 | \$ - | \$ - | \$ 34 | \$ - | \$ - |
| RD68 | Prioritized Select SW | System Accessories | Each | 29.0004% | \$ 15,699 | \$ 507 | \$ - | \$ 3 | \$ 399 | \$ - | \$ 3 | \$ 334 | \$ - | \$ 3 |
| RD69 | Outsort On Account Number | System Accessories | Each | 29.0009% | \$ 8,921 | \$ 288 | \$ - | \$ 18 | \$ 227 | \$ - | \$ 18 | \$ 190 | \$ - | \$ 18 |
| RD6S | Integrity Report Tool | System Accessories | Each | 29.0080% | \$ 4,959 | \$ 160 | \$ - | \$ - | \$ 126 | \$ - | \$ - | \$ 106 | \$ - | \$ - |
| RD70 | Insert Verification Software | System Accessories | Each | 29.0059% | \$ 5,999 | \$ 194 | \$ - | \$ 9 | \$ 152 | \$ - | \$ 9 | \$ 128 | \$ - | \$ 9 |
| RD71 | Weight Verification Software | System Accessories | Each | 29.0044% | \$ 15,960 | \$ 516 | \$ - | \$ 16 | \$ 405 | \$ - | \$ 16 | \$ 340 | \$ - | \$ 16 |
| RD72 | Total Weigh w/ Meter Select Sftwr | System Accessories | Each | 29.0005% | \$ 17,131 | \$ 553 | \$ - | \$ 24 | \$ 435 | \$ - | \$ 24 | \$ 365 | \$ - | \$ 24 |
| RD73 | Resettable Meter Control Software | System Accessories | Each | 29.0078% | \$ 5,742 | \$ 185 | \$ - | \$ 11 | \$ 146 | \$ - | \$ 11 | \$ 122 | \$ - | \$ 11 |
| RD78 | Intelligent Inkjet Printing -Text/Graphics | System Accessories | Each | 29.0000% | \$ 24,025 | \$ 776 | \$ - | \$ 61 | \$ 610 | \$ - | \$ 61 | \$ 512 | \$ - | \$ 61 |
| RD80 | MasterTrack Chassis High Integrity Software | System Accessories | Each | 29.0001% | \$ 26,870 | \$ 868 | \$ - | \$ 45 | \$ 682 | \$ - | \$ 45 | \$ 572 | \$ - | \$ 45 |
| RD87 | Prime DC | System Accessories | Each | 29.0002% | \$ 39,284 | \$ 1,269 | \$ - | \$ 33 | \$ 998 | \$ - | \$ 33 | \$ 837 | \$ - | \$ 33 |
| RD88 | Advanced DC | System Accessories | Each | 29.0002% | \$ 91,838 | \$ 2,966 | \$ - | \$ 151 | \$ 2,333 | \$ - | \$ 151 | \$ 1,956 | \$ - | \$ 151 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| RD8A | Upgrade Prime DC To Advanced DC | System Accessories | Each | 29.0006% | \$ 60,178 | \$ 1,944 | \$ - | \$ 118 | \$ 1,529 | \$ - | \$ 118 | \$ 1,282 | \$ - | \$ 118 |
| RD93 | Application Engineering (per job in field) | System Accessories | Each | 29.0004% | \$ 4,867 | \$ 157 | \$ - | \$ - | \$ 124 | \$ - | \$ - | \$ 104 | \$ - | \$ - |
| RD97 | File Audit/Sequence Check | System Accessories | Each | 29.0033% | \$ 14,290 | \$ 462 | \$ - | \$ 6 | \$ 363 | \$ - | \$ 6 | \$ 304 | \$ - | \$ 6 |
| RD3N | DC Mid-range Server | System Accessories | Each | 29.0015% | \$ 43,155 | \$ 1,394 | \$ - | \$ 577 | \$ 1,096 | \$ - | \$ 577 | \$ 919 | \$ - | \$ 577 |
| RD3W | DC NT Workstation Computer | System Accessories | Each | 29.0099% | \$ 6,160 | \$ 199 | \$ - | \$ 72 | \$ 156 | \$ - | \$ 72 | \$ 131 | \$ - | \$ 72 |
| RD44 | File Based Control Software | System Accessories | Each | 29.0010% | \$ 42,220 | \$ 1,364 | \$ - | \$ 45 | \$ 1,072 | \$ - | \$ 45 | \$ 899 | \$ - | \$ 45 |
| RD62 | DC Workstation Sfr for MakeRight | System Accessories | Each | 29.0026% | \$ 5,518 | \$ 178 | \$ - | \$ 11 | \$ 140 | \$ - | \$ 11 | \$ 118 | \$ - | \$ 11 |
| RD3G | Fault-Tolerant DC Server w/Rack | System Accessories | Each | 29.0003% | \$ 85,096 | \$ 2,749 | \$ - | \$ 2,064 | \$ 2,161 | \$ - | \$ 2,064 | \$ 1,813 | \$ - | \$ 2,064 |
| RD3M | Std DC Server w/6U Rack | System Accessories | Each | 29.0014% | \$ 16,706 | \$ 540 | \$ - | \$ 128 | \$ 424 | \$ - | \$ 128 | \$ 356 | \$ - | \$ 128 |
| RD90 | Remote Service Access unit | System Accessories | Each | 29.0416% | \$ 1,000 | \$ 32 | \$ - | \$ 10 | \$ 25 | \$ - | \$ 10 | \$ 21 | \$ - | \$ 10 |
| RDC0 | ADF Integration/Config/Test Services | System Accessories | Each | 29.0223% | \$ 1,110 | \$ 36 | \$ - | \$ - | \$ 28 | \$ - | \$ - | \$ 24 | \$ - | \$ - |
| RDC1 | ADF RA/Project Mgmt Services | System Accessories | Each | 29.0223% | \$ 1,850 | \$ 60 | \$ - | \$ - | \$ 47 | \$ - | \$ - | \$ 39 | \$ - | \$ - |
| RDC2 | DFW On-site Installation Services (Incl travel) | System Accessories | Each | 29.0223% | \$ 1,850 | \$ 60 | \$ - | \$ - | \$ 47 | \$ - | \$ - | \$ 39 | \$ - | \$ - |
| RDC3 | DFW On-site Training Services (Incl travel) | System Accessories | Each | 29.0223% | \$ 1,850 | \$ 60 | \$ - | \$ - | \$ 47 | \$ - | \$ - | \$ 39 | \$ - | \$ - |
| RDC4 | DFW Engineering On-site Support (Incl travel) | System Accessories | Each | 29.0223% | \$ 1,850 | \$ 60 | \$ - | \$ - | \$ 47 | \$ - | \$ - | \$ 39 | \$ - | \$ - |
| RDC5 | DFW Custom Development Services | System Accessories | Each | 29.0223% | \$ 1,850 | \$ 60 | \$ - | \$ - | \$ 47 | \$ - | \$ - | \$ 39 | \$ - | \$ - |
| RDC6 | DFW Custom Test/Doc Services | System Accessories | Each | 29.0223% | \$ 1,850 | \$ 60 | \$ - | \$ - | \$ 47 | \$ - | \$ - | \$ 39 | \$ - | \$ - |
| RDC7 | DFW Misc Professional Services | System Accessories | Each | 29.0223% | \$ 925 | \$ 30 | \$ - | \$ - | \$ 23 | \$ - | \$ - | \$ 20 | \$ - | \$ - |
| RDD0 | Small Server Rack (6U, 14") | System Accessories | Each | 29.0238% | \$ 2,691 | \$ 87 | \$ - | \$ 25 | \$ 68 | \$ - | \$ 25 | \$ 57 | \$ - | \$ 25 |
| RDD1 | Medium Server Rack (22U, 48") | System Accessories | Each | 29.0061% | \$ 8,004 | \$ 259 | \$ - | \$ 79 | \$ 203 | \$ - | \$ 79 | \$ 170 | \$ - | \$ 79 |
| RDD2 | Tall Server Rack (42U, 78") | System Accessories | Each | 29.0061% | \$ 10,005 | \$ 323 | \$ - | \$ 99 | \$ 254 | \$ - | \$ 99 | \$ 213 | \$ - | \$ 99 |
| RDG0 | Mid-range DC Server only | System Accessories | Each | 29.0025% | \$ 20,011 | \$ 646 | \$ - | \$ 198 | \$ 508 | \$ - | \$ 198 | \$ 426 | \$ - | \$ 198 |
| RDG1 | Single DFW Server only | System Accessories | Each | 29.0019% | \$ 9,855 | \$ 318 | \$ - | \$ 79 | \$ 250 | \$ - | \$ 79 | \$ 210 | \$ - | \$ 79 |
| RDG2 | Dual DFW server only | System Accessories | Each | 29.0021% | \$ 27,015 | \$ 873 | \$ - | \$ 267 | \$ 686 | \$ - | \$ 267 | \$ 575 | \$ - | \$ 267 |
| RDM1 | MSM for 1 meter on ISC or Competitive | System Accessories | Each | 29.0081% | \$ 6,784 | \$ 219 | \$ - | \$ 101 | \$ 172 | \$ - | \$ 101 | \$ 144 | \$ - | \$ 101 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|--------------------------|--|----------------------------------|-------------------------------------|--|---|--|---|---|-------------------------------------|---|--|
| RDM2 | MSM for 2 meters inserter | System Accessories | Each | 29.0096% | \$ 7,214 | \$ 233 | \$ - | \$ 109 | \$ 183 | \$ - | \$ 109 | \$ 154 | \$ - | \$ 109 |
| RDM3 | MSM for 3 meters inserter | System Accessories | Each | 29.0035% | \$ 9,885 | \$ 319 | \$ - | \$ 146 | \$ 251 | \$ - | \$ 146 | \$ 211 | \$ - | \$ 146 |
| RDM6 | MSM for DM series mailing machine connectivity | System Accessories | Each | 29.0014% | \$ 6,095 | \$ 197 | \$ - | \$ 84 | \$ 155 | \$ - | \$ 84 | \$ 130 | \$ - | \$ 84 |
| RDN1 | MSM Integrity Module | System Accessories | Each | 29.0007% | \$ 35,574 | \$ 1,149 | \$ - | \$ 480 | \$ 904 | \$ - | \$ 480 | \$ 758 | \$ - | \$ 480 |
| RDP5 | DFW Insert Plan/Mailrun Mgmt - Ent. | System Accessories | Each | 29.0001% | \$ 53,041 | \$ 1,713 | \$ - | \$ 98 | \$ 1,347 | \$ - | \$ 98 | \$ 1,130 | \$ - | \$ 98 |
| RDPK | DFW Shop Floor Control | System Accessories | Each | 29.0041% | \$ 10,653 | \$ 344 | \$ - | \$ 20 | \$ 271 | \$ - | \$ 20 | \$ 227 | \$ - | \$ 20 |
| RDPM | DFW Insite - Base - 4 inserters or less | System Accessories | Each | 29.0024% | \$ 15,815 | \$ 511 | \$ - | \$ 28 | \$ 402 | \$ - | \$ 28 | \$ 337 | \$ - | \$ 28 |
| RDPN | DFW Insite - Std | System Accessories | Each | 29.0004% | \$ 46,688 | \$ 1,508 | \$ - | \$ 141 | \$ 1,186 | \$ - | \$ 141 | \$ 994 | \$ - | \$ 141 |
| RDS4 | Additional 3000W UPS | System Accessories | Each | 29.0416% | \$ 1,500 | \$ 48 | \$ - | \$ 15 | \$ 38 | \$ - | \$ 15 | \$ 32 | \$ - | \$ 15 |
| RDS6 | DFW Network Switch | System Accessories | Each | 29.0160% | \$ 1,038 | \$ 34 | \$ - | \$ 15 | \$ 26 | \$ - | \$ 15 | \$ 22 | \$ - | \$ 15 |
| RDV4 | DFW Optional Utility Server Only | System Accessories | Each | 29.0046% | \$ 6,229 | \$ 201 | \$ - | \$ 89 | \$ 158 | \$ - | \$ 89 | \$ 133 | \$ - | \$ 89 |
| RDV5 | DFW Optional 550GB Disk Array | System Accessories | Each | 29.0043% | \$ 5,597 | \$ 181 | \$ - | \$ 67 | \$ 142 | \$ - | \$ 67 | \$ 119 | \$ - | \$ 67 |
| RDV6 | DFW Optional Tape Backup | System Accessories | Each | 29.0035% | \$ 5,710 | \$ 184 | \$ - | \$ 82 | \$ 145 | \$ - | \$ 82 | \$ 122 | \$ - | \$ 82 |
| RDV7 | DFW Doc. Lifecycle Tracking - Ent. | System Accessories | Each | 29.0001% | \$ 53,041 | \$ 1,713 | \$ - | \$ 98 | \$ 1,347 | \$ - | \$ 98 | \$ 1,130 | \$ - | \$ 98 |
| RDV9 | DFW Manifesting - Ent. | System Accessories | Each | 29.0006% | \$ 79,561 | \$ 2,570 | \$ - | \$ 148 | \$ 2,021 | \$ - | \$ 148 | \$ 1,695 | \$ - | \$ 148 |
| RDVA | DFW Manifesting - Std | System Accessories | Each | 29.0001% | \$ 53,041 | \$ 1,713 | \$ - | \$ 98 | \$ 1,347 | \$ - | \$ 98 | \$ 1,130 | \$ - | \$ 98 |
| RDVB | DFW Postage Accounting - Base | System Accessories | Each | 29.0015% | \$ 21,216 | \$ 685 | \$ - | \$ 39 | \$ 539 | \$ - | \$ 39 | \$ 452 | \$ - | \$ 39 |
| RDVC | DFW Postage Accounting - Ent. | System Accessories | Each | 29.0001% | \$ 53,041 | \$ 1,713 | \$ - | \$ 98 | \$ 1,347 | \$ - | \$ 98 | \$ 1,130 | \$ - | \$ 98 |
| RDVD | DFW Postage Accounting - Std | System Accessories | Each | 29.0002% | \$ 36,451 | \$ 1,177 | \$ - | \$ 59 | \$ 926 | \$ - | \$ 59 | \$ 776 | \$ - | \$ 59 |
| RDVE | DFW Productivity Reports - Base | System Accessories | Each | 29.0015% | \$ 21,216 | \$ 685 | \$ - | \$ 39 | \$ 539 | \$ - | \$ 39 | \$ 452 | \$ - | \$ 39 |
| RDVF | DFW Productivity Reports - Ent. | System Accessories | Each | 29.0001% | \$ 53,041 | \$ 1,713 | \$ - | \$ 98 | \$ 1,347 | \$ - | \$ 98 | \$ 1,130 | \$ - | \$ 98 |
| RDVG | DFW Productivity Reports - Std | System Accessories | Each | 29.0015% | \$ 31,824 | \$ 1,028 | \$ - | \$ 59 | \$ 808 | \$ - | \$ 59 | \$ 678 | \$ - | \$ 59 |
| RDVJ | DFW Platform Software - Ent. | System Accessories | Each | 29.0007% | \$ 57,667 | \$ 1,863 | \$ - | \$ 98 | \$ 1,465 | \$ - | \$ 98 | \$ 1,228 | \$ - | \$ 98 |
| RDVM | DFW Production Workflow - Ent. | System Accessories | Each | 29.0006% | \$ 79,561 | \$ 2,570 | \$ - | \$ 148 | \$ 2,021 | \$ - | \$ 148 | \$ 1,695 | \$ - | \$ 148 |
| RDVP | Std DC / Optional DFW Server only | System Accessories | Each | 29.0023% | \$ 10,382 | \$ 335 | \$ - | \$ 149 | \$ 264 | \$ - | \$ 149 | \$ 221 | \$ - | \$ 149 |
| R771 | DM Infinity Series Accounting Integration Kit - 1 Meter | System Accessories | Each | 29.0649% | \$ 416 | \$ 13 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| R772 | DM Infinity Series Accounting Integration Kit - 2 Meter | System Accessories | Each | 29.0990% | \$ 462 | \$ 15 | \$ - | \$ - | \$ 12 | \$ - | \$ - | \$ 10 | \$ - | \$ - |
| R773 | DM Infinity Series Accounting Integration Kit - 3 Meter | System Accessories | Each | 29.1269% | \$ 508 | \$ 16 | \$ - | \$ - | \$ 13 | \$ - | \$ - | \$ 11 | \$ - | \$ - |
| R774 | DM Infinity Series Accounting Integration Kit - DM1000 | System Accessories | Each | 29.0649% | \$ 416 | \$ 13 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |
| RD17 | DFW Doc. Lifecycle Tracking - Base | System Accessories | Each | 29.0021% | \$ 21,517 | \$ 695 | \$ - | \$ 44 | \$ 547 | \$ - | \$ 44 | \$ 458 | \$ - | \$ 44 |
| RD95 | File Audit/Sequence Check - stand-alone inserters | System Accessories | Each | 29.0021% | \$ 13,875 | \$ 448 | \$ - | \$ 6 | \$ 352 | \$ - | \$ 6 | \$ 296 | \$ - | \$ 6 |
| RD9A | Auto Job Set Up | System Accessories | Each | 29.0132% | \$ 2,501 | \$ 81 | \$ - | \$ 3 | \$ 64 | \$ - | \$ 3 | \$ 53 | \$ - | \$ 3 |
| RDB1 | MSM to Infinity Mtr Connection Kit-1 meter | System Accessories | Each | 29.0649% | \$ 624 | \$ 20 | \$ - | \$ - | \$ 16 | \$ - | \$ - | \$ 13 | \$ - | \$ - |
| RDB2 | MSM to Infinity Mtr Connection Kit-2 meters | System Accessories | Each | 29.0099% | \$ 717 | \$ 23 | \$ - | \$ - | \$ 18 | \$ - | \$ - | \$ 15 | \$ - | \$ - |
| RDB3 | MSM to Infinity Mtr Connection Kit-3 meters | System Accessories | Each | 29.0552% | \$ 809 | \$ 26 | \$ - | \$ - | \$ 21 | \$ - | \$ - | \$ 17 | \$ - | \$ - |
| RDMS | Mail Stream Monitor(Paragon) - 1Meter | System Accessories | Each | 29.0009% | \$ 8,868 | \$ 286 | \$ - | \$ 129 | \$ 225 | \$ - | \$ 129 | \$ 189 | \$ - | \$ 129 |
| RDMA | DFWorks Postage Accounting Solution--1 Server Configuration | System Accessories | Each | 29.0012% | \$ 42,222 | \$ 1,364 | \$ - | \$ 578 | \$ 1,072 | \$ - | \$ 578 | \$ 899 | \$ - | \$ 578 |
| RDMB | DFWorks Postage Accounting Solution--2 Server Configuration | System Accessories | Each | 29.0007% | \$ 93,763 | \$ 3,029 | \$ - | \$ 1,245 | \$ 2,382 | \$ - | \$ 1,245 | \$ 1,997 | \$ - | \$ 1,245 |
| RDMC | DFWorks Productivity Reports-Base Pkg Upgrade | System Accessories | Each | 29.0011% | \$ 31,886 | \$ 1,030 | \$ - | \$ 555 | \$ 810 | \$ - | \$ 555 | \$ 679 | \$ - | \$ 555 |
| RDMD | DFWorks Productivity Reports-Base Package | System Accessories | Each | 29.0007% | \$ 63,156 | \$ 2,040 | \$ - | \$ 112 | \$ 1,604 | \$ - | \$ 112 | \$ 1,345 | \$ - | \$ 112 |
| RDME | DFWorks Productivity Reports-Standard Pkg Upgrade | System Accessories | Each | 29.0000% | \$ 41,927 | \$ 1,354 | \$ - | \$ 73 | \$ 1,065 | \$ - | \$ 73 | \$ 893 | \$ - | \$ 73 |
| RDMF | DFWorks Productivity Reports-Base Package | System Accessories | Each | 29.0001% | \$ 104,976 | \$ 3,391 | \$ - | \$ 182 | \$ 2,666 | \$ - | \$ 182 | \$ 2,236 | \$ - | \$ 182 |
| RDP4 | DFW Insert Plan/Mailrun Mgmt - Base | System Accessories | Each | 29.0021% | \$ 21,517 | \$ 695 | \$ - | \$ 44 | \$ 547 | \$ - | \$ 44 | \$ 458 | \$ - | \$ 44 |
| RDP6 | DFW Insert Plan/Mailrun Mgmt - Std | System Accessories | Each | 29.0016% | \$ 37,655 | \$ 1,216 | \$ - | \$ 77 | \$ 956 | \$ - | \$ 77 | \$ 802 | \$ - | \$ 77 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| RDV1 | DFW Server - Base w/6U rack | System Accessories | Each | 29.0032% | \$ 12,910 | \$ 417 | \$ - | \$ 238 | \$ 328 | \$ - | \$ 238 | \$ 275 | \$ - | \$ 238 |
| RDV3 | DFW Server - Std w/22U rack | System Accessories | Each | 29.0009% | \$ 40,883 | \$ 1,321 | \$ - | \$ 752 | \$ 1,038 | \$ - | \$ 752 | \$ 871 | \$ - | \$ 752 |
| RDV8 | DFW Doc. Lifecycle Tracking - Std | System Accessories | Each | 29.0016% | \$ 37,655 | \$ 1,216 | \$ - | \$ 77 | \$ 956 | \$ - | \$ 77 | \$ 802 | \$ - | \$ 77 |
| RDVH | DFW Platform Software - Base | System Accessories | Each | 29.0035% | \$ 18,827 | \$ 608 | \$ - | \$ 38 | \$ 478 | \$ - | \$ 38 | \$ 401 | \$ - | \$ 38 |
| RDVK | DFW Platform Software - Std | System Accessories | Each | 29.0009% | \$ 40,883 | \$ 1,321 | \$ - | \$ 83 | \$ 1,038 | \$ - | \$ 83 | \$ 871 | \$ - | \$ 83 |
| RDVL | DFW Production Workflow - Base | System Accessories | Each | 29.0004% | \$ 43,035 | \$ 1,390 | \$ - | \$ 88 | \$ 1,093 | \$ - | \$ 88 | \$ 917 | \$ - | \$ 88 |
| RDVN | DFW Production Workflow - Std | System Accessories | Each | 29.0006% | \$ 59,173 | \$ 1,911 | \$ - | \$ 120 | \$ 1,503 | \$ - | \$ 120 | \$ 1,260 | \$ - | \$ 120 |
| RDVU | Control File Creation Pkg (VIP/VDE) | System Accessories | Each | 29.0007% | \$ 77,161 | \$ 2,492 | \$ - | \$ 181 | \$ 1,960 | \$ - | \$ 181 | \$ 1,644 | \$ - | \$ 181 |
| RDVW | IMB Conversion & File Creation Pkg | System Accessories | Each | 29.0002% | \$ 107,179 | \$ 3,462 | \$ - | \$ 214 | \$ 2,722 | \$ - | \$ 214 | \$ 2,283 | \$ - | \$ 214 |
| RDYA | Hand Held Scanner | System Accessories | Each | 29.0264% | \$ 1,289 | \$ 42 | \$ - | \$ 13 | \$ 33 | \$ - | \$ 13 | \$ 27 | \$ - | \$ 13 |
| SRZ0 | EZ Flats Base Sorter System | System Accessories | Each | 29.0002% | \$ 49,281 | \$ 1,592 | \$ - | \$ - | \$ 1,252 | \$ - | \$ - | \$ 1,050 | \$ - | \$ - |
| SRZ1 | EZ Flats 4-Bin Stacker Section | System Accessories | Each | 29.0040% | \$ 12,968 | \$ 419 | \$ - | \$ - | \$ 329 | \$ - | \$ - | \$ 276 | \$ - | \$ - |
| SRZ2 | EZ Flats Site Server Kit | System Accessories | Each | 29.0021% | \$ 7,781 | \$ 251 | \$ - | \$ - | \$ 198 | \$ - | \$ - | \$ 166 | \$ - | \$ - |
| SRZ3 | EZ Flats Manual Sort Case, 20 Flat Tubs | System Accessories | Each | 29.0224% | \$ 432 | \$ 14 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |
| SRZ4 | EZ Flats High Density Insert Case, 10 Flat Tubs / 30 Hand Bins | System Accessories | Each | 29.0224% | \$ 432 | \$ 14 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |
| SRZ5 | Annual Maint & Directory Fees - RAF Platinum & ParaScript | System Accessories | Each | 29.0035% | \$ 9,253 | \$ 299 | \$ - | \$ - | \$ 235 | \$ - | \$ - | \$ 197 | \$ - | \$ - |
| SRZ6 | EZ Flats Full Service Plan Option | System Accessories | Each | 29.0010% | \$ 13,880 | \$ 448 | \$ - | \$ - | \$ 353 | \$ - | \$ - | \$ 296 | \$ - | \$ - |
| SRZ7 | EZ Flats Self Service HelpDesk Support Plan | System Accessories | Each | 29.1033% | \$ 231 | \$ 7 | \$ - | \$ - | \$ 6 | \$ - | \$ - | \$ 5 | \$ - | \$ - |
| SRZ8 | EZ Flats Spare Parts Kit | System Accessories | Each | 29.0010% | \$ 6,940 | \$ 224 | \$ - | \$ - | \$ 176 | \$ - | \$ - | \$ 148 | \$ - | \$ - |
| SRZ9 | RAF Platinum v3.32, Smart Match 1.03, 2K PPH for EZ Flats | System Accessories | Each | 29.0046% | \$ 11,827 | \$ 382 | \$ - | \$ - | \$ 300 | \$ - | \$ - | \$ 252 | \$ - | \$ - |
| SRZA | Annual Maint & Directory Fees - RAF Platinum v3.32 wSmartmatch 2K PPH - EZ Flats | System Accessories | Each | 29.0010% | \$ 8,328 | \$ 269 | \$ - | \$ - | \$ 212 | \$ - | \$ - | \$ 177 | \$ - | \$ - |
| SRZB | Annual Parascript Lic & Directory Updates: 2K PPH - EZ Flats | System Accessories | Each | 29.0046% | \$ 6,477 | \$ 209 | \$ - | \$ - | \$ 165 | \$ - | \$ - | \$ 138 | \$ - | \$ - |
| SRZC | EZ Flats Installation Service | System Accessories | Each | 29.0010% | \$ 2,776 | \$ 90 | \$ - | \$ - | \$ 71 | \$ - | \$ - | \$ 59 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SRZD | Parascript Click Bundle for EZ Flats (20K) | System Accessories | Each | 29.1179% | \$ 388 | \$ 13 | \$ - | \$ - | \$ 10 | \$ - | \$ - | \$ 8 | \$ - | \$ - |
| FL54 | FlowMaster Standalone Air | System Accessories | Each | 22.5108% | \$ 5,502 | \$ 178 | \$ - | \$ 51 | \$ 140 | \$ - | \$ 51 | \$ 117 | \$ - | \$ 51 |
| FL55 | FlowMaster Vacuum Pump | System Accessories | Each | 22.5003% | \$ 3,203 | \$ 103 | \$ - | \$ 31 | \$ 81 | \$ - | \$ 31 | \$ 68 | \$ - | \$ 31 |
| FL7E | FPS Flat Conveyor | System Accessories | Each | 22.5092% | \$ 5,149 | \$ 166 | \$ - | \$ 22 | \$ 131 | \$ - | \$ 22 | \$ 110 | \$ - | \$ 22 |
| FLN0 | Flowmaster Blank Feeder | System Accessories | Each | 22.5223% | \$ 1,040 | \$ 34 | \$ - | \$ - | \$ 26 | \$ - | \$ - | \$ 22 | \$ - | \$ - |
| FLN6 | FlowMaster LS 6 Station 6x9 | System Accessories | Each | 22.5008% | \$ 63,068 | \$ 2,037 | \$ - | \$ 485 | \$ 1,602 | \$ - | \$ 485 | \$ 1,343 | \$ - | \$ 485 |
| FLN9 | FlowMaster LS 9 Station 6x9 | System Accessories | Each | 22.5004% | \$ 77,136 | \$ 2,491 | \$ - | \$ 603 | \$ 1,959 | \$ - | \$ 603 | \$ 1,643 | \$ - | \$ 603 |
| FLNA | FlowMaster LS 12 Station 6x9 | System Accessories | Each | 22.5007% | \$ 102,084 | \$ 3,297 | \$ - | \$ 814 | \$ 2,593 | \$ - | \$ 814 | \$ 2,174 | \$ - | \$ 814 |
| FLND | Overhead Assist 6x9 Option | System Accessories | Each | 22.5124% | \$ 5,591 | \$ 181 | \$ - | \$ 46 | \$ 142 | \$ - | \$ 46 | \$ 119 | \$ - | \$ 46 |
| FLP6 | FlowMaster LS 6 Station 10x13 | System Accessories | Each | 22.5000% | \$ 95,711 | \$ 3,091 | \$ - | \$ 760 | \$ 2,431 | \$ - | \$ 760 | \$ 2,039 | \$ - | \$ 760 |
| FLP9 | FlowMaster LS 9 Station 10x13 | System Accessories | Each | 22.5006% | \$ 109,556 | \$ 3,539 | \$ - | \$ 853 | \$ 2,783 | \$ - | \$ 853 | \$ 2,334 | \$ - | \$ 853 |
| FLPA | FlowMaster LS 12 Station 10x13 | System Accessories | Each | 22.5004% | \$ 129,804 | \$ 4,193 | \$ - | \$ 1,104 | \$ 3,297 | \$ - | \$ 1,104 | \$ 2,765 | \$ - | \$ 1,104 |
| FLPD | Overhead Assist 10x13 Option | System Accessories | Each | 22.5124% | \$ 5,591 | \$ 181 | \$ - | \$ 46 | \$ 142 | \$ - | \$ 46 | \$ 119 | \$ - | \$ 46 |
| FLRR | Rotary Ready Chassis Upgrade | System Accessories | Each | 22.5018% | \$ 6,156 | \$ 199 | \$ - | \$ 50 | \$ 156 | \$ - | \$ 50 | \$ 131 | \$ - | \$ 50 |
| FLT6 | FlowMaster RS Flex 6 stn 6x9 | System Accessories | Each | 22.5005% | \$ 87,971 | \$ 2,841 | \$ - | \$ 729 | \$ 2,234 | \$ - | \$ 729 | \$ 1,874 | \$ - | \$ 729 |
| FLT9 | FlowMaster RS Flex 9 stn 6x9 | System Accessories | Each | 22.5004% | \$ 102,093 | \$ 3,298 | \$ - | \$ 854 | \$ 2,593 | \$ - | \$ 854 | \$ 2,175 | \$ - | \$ 854 |
| FLTA | FlowMaster RS Flex 12 stn 6x9 | System Accessories | Each | 22.5004% | \$ 116,215 | \$ 3,754 | \$ - | \$ 979 | \$ 2,952 | \$ - | \$ 979 | \$ 2,475 | \$ - | \$ 979 |
| FLU0 | friction feeder 6x9 (flowmaster RS) | System Accessories | Each | 22.5106% | \$ 6,362 | \$ 205 | \$ - | \$ 52 | \$ 162 | \$ - | \$ 52 | \$ 136 | \$ - | \$ 52 |
| FLV0 | friction feeder 10x13 (flowmaster RS) | System Accessories | Each | 22.5106% | \$ 6,362 | \$ 205 | \$ - | \$ 52 | \$ 162 | \$ - | \$ 52 | \$ 136 | \$ - | \$ 52 |
| FLV1 | Rotary feeder (Flowmaster RS) | System Accessories | Each | 22.5041% | \$ 16,666 | \$ 538 | \$ - | \$ 137 | \$ 423 | \$ - | \$ 137 | \$ 355 | \$ - | \$ 137 |
| FLZ6 | FlowMaster RS Flex 6 stn 10x13 | System Accessories | Each | 22.5001% | \$ 120,737 | \$ 3,900 | \$ - | \$ 1,019 | \$ 3,067 | \$ - | \$ 1,019 | \$ 2,572 | \$ - | \$ 1,019 |
| FLZ9 | FlowMaster RS Flex 9 stn 10x13 | System Accessories | Each | 22.5001% | \$ 134,859 | \$ 4,356 | \$ - | \$ 1,144 | \$ 3,425 | \$ - | \$ 1,144 | \$ 2,872 | \$ - | \$ 1,144 |
| FLZA | FlowMaster RS Flex 12 stn 10x13 | System Accessories | Each | 22.5002% | \$ 149,125 | \$ 4,817 | \$ - | \$ 1,286 | \$ 3,788 | \$ - | \$ 1,286 | \$ 3,176 | \$ - | \$ 1,286 |
| Y1B0 | Flexible Bindery Interface - Integrated | System Accessories | Each | 22.5025% | \$ 28,686 | \$ 927 | \$ - | \$ 235 | \$ 729 | \$ - | \$ 235 | \$ 611 | \$ - | \$ 235 |
| Y1B1 | Flexible Bindery Interface - Standalone Retrofit | System Accessories | Each | 22.5005% | \$ 40,207 | \$ 1,299 | \$ - | \$ 330 | \$ 1,021 | \$ - | \$ 330 | \$ 856 | \$ - | \$ 330 |
| Y1BB | FMI Integration Kit for FlowMaster RS | System Accessories | Each | 22.5086% | \$ 2,247 | \$ 73 | \$ - | \$ - | \$ 57 | \$ - | \$ - | \$ 48 | \$ - | \$ - |
| Z9S0 | Install Base FlowMaster - 1st unit | System Accessories | Each | 22.5000% | \$ 2,525 | \$ 82 | \$ - | \$ - | \$ 64 | \$ - | \$ - | \$ 54 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| FL56 | FPS Top Edge Marker | System Accessories | Each | 29.0031% | \$ 8,571 | \$ 277 | \$ - | \$ 82 | \$ 218 | \$ - | \$ 82 | \$ 183 | \$ - | \$ 82 |
| FL57 | FPS Bottom Edge Marker 6x9 | System Accessories | Each | 29.0031% | \$ 8,571 | \$ 277 | \$ - | \$ 82 | \$ 218 | \$ - | \$ 82 | \$ 183 | \$ - | \$ 82 |
| FL58 | FPS Bottom Edge Marker 10x13 | System Accessories | Each | 29.0031% | \$ 8,571 | \$ 277 | \$ - | \$ 82 | \$ 218 | \$ - | \$ 82 | \$ 183 | \$ - | \$ 82 |
| RD3Z | DC Computer - FPS SD | System Accessories | Each | 29.0038% | \$ 6,955 | \$ 225 | \$ - | \$ 80 | \$ 177 | \$ - | \$ 80 | \$ 148 | \$ - | \$ 80 |
| Y571B | FPS Twist Module | System Accessories | Each | 29.0008% | \$ 16,251 | \$ 525 | \$ - | \$ 132 | \$ 413 | \$ - | \$ 132 | \$ 346 | \$ - | \$ 132 |
| ZX0E | Input less kit for FPS 3 or 6 | System Accessories | Each | 29.0110% | \$ 4,085 | \$ 132 | \$ - | \$ 36 | \$ 104 | \$ - | \$ 36 | \$ 87 | \$ - | \$ 36 |
| ZX0F | Input less kit for FPS 9 or 12 | System Accessories | Each | 29.0110% | \$ 4,085 | \$ 132 | \$ - | \$ 36 | \$ 104 | \$ - | \$ 36 | \$ 87 | \$ - | \$ 36 |
| ZX30 | FPS Speed Upgrade 9K to 12K - 6x9 Chassis | System Accessories | Each | 29.0001% | \$ 68,414 | \$ 2,210 | \$ - | \$ 1,086 | \$ 1,738 | \$ - | \$ 1,086 | \$ 1,457 | \$ - | \$ 1,086 |
| ZX31 | FPS Speed Upgrade 9K to 12K - 10x13 Chassis | System Accessories | Each | 29.0005% | \$ 72,682 | \$ 2,348 | \$ - | \$ 1,086 | \$ 1,846 | \$ - | \$ 1,086 | \$ 1,548 | \$ - | \$ 1,086 |
| ZX50 | Modular Friction Feeder | System Accessories | Each | 29.0052% | \$ 5,883 | \$ 190 | \$ - | \$ 59 | \$ 149 | \$ - | \$ 59 | \$ 125 | \$ - | \$ 59 |
| ZX53 | Greenhouse / Blank Feeder option for FPS | System Accessories | Each | 29.0212% | \$ 2,329 | \$ 75 | \$ - | \$ 22 | \$ 59 | \$ - | \$ 22 | \$ 50 | \$ - | \$ 22 |
| ZX55 | Modular Rotary Feeder | System Accessories | Each | 29.0024% | \$ 15,179 | \$ 490 | \$ - | \$ 125 | \$ 386 | \$ - | \$ 125 | \$ 323 | \$ - | \$ 125 |
| ZXB0 | FPS SD Buffer | System Accessories | Each | 29.0027% | \$ 24,927 | \$ 805 | \$ - | \$ 266 | \$ 633 | \$ - | \$ 266 | \$ 531 | \$ - | \$ 266 |
| ZXB4 | TnT 3-stage Servo Buffer for Legacy Folder | System Accessories | Each | 29.0005% | \$ 72,465 | \$ 2,341 | \$ - | \$ 643 | \$ 1,841 | \$ - | \$ 643 | \$ 1,544 | \$ - | \$ 643 |
| ZXB5 | TnT 3-stage Servo Buffer for HD Folder | System Accessories | Each | 29.0005% | \$ 72,465 | \$ 2,341 | \$ - | \$ 643 | \$ 1,841 | \$ - | \$ 643 | \$ 1,544 | \$ - | \$ 643 |
| ZXB6 | TnT 3-stage Servo Buffer for API | System Accessories | Each | 29.0005% | \$ 72,465 | \$ 2,341 | \$ - | \$ 643 | \$ 1,841 | \$ - | \$ 643 | \$ 1,544 | \$ - | \$ 643 |
| ZXG1 | FPS SD 12K - 3 feeder 10x13 Chassis | System Accessories | Each | 29.0001% | \$ 190,034 | \$ 6,138 | \$ - | \$ 1,944 | \$ 4,827 | \$ - | \$ 1,944 | \$ 4,048 | \$ - | \$ 1,944 |
| ZXG2 | FPS SD 12K - 6 feeder 10x13 Chassis | System Accessories | Each | 29.0001% | \$ 192,041 | \$ 6,203 | \$ - | \$ 1,964 | \$ 4,878 | \$ - | \$ 1,964 | \$ 4,090 | \$ - | \$ 1,964 |
| ZXG3 | FPS SD 12K - 9 feeder 10x13 Chassis | System Accessories | Each | 29.0002% | \$ 214,012 | \$ 6,913 | \$ - | \$ 2,189 | \$ 5,436 | \$ - | \$ 2,189 | \$ 4,558 | \$ - | \$ 2,189 |
| ZXG4 | FPS SD 12K - 12 feeder 10x13 Chassis | System Accessories | Each | 29.0002% | \$ 258,745 | \$ 8,357 | \$ - | \$ 2,647 | \$ 6,572 | \$ - | \$ 2,647 | \$ 5,511 | \$ - | \$ 2,647 |
| ZXG5 | FPS SD 14K - 3 feeder 10x13 Chassis | System Accessories | Each | 29.0003% | \$ 211,150 | \$ 6,820 | \$ - | \$ 2,161 | \$ 5,363 | \$ - | \$ 2,161 | \$ 4,497 | \$ - | \$ 2,161 |
| ZXG6 | FPS SD 14K - 6 feeder 10x13 Chassis | System Accessories | Each | 29.0003% | \$ 213,157 | \$ 6,885 | \$ - | \$ 2,181 | \$ 5,414 | \$ - | \$ 2,181 | \$ 4,540 | \$ - | \$ 2,181 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--------------------------------------|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| ZXG7 | FPS SD 14K - 9 feeder 10x13 Chassis | System Accessories | Each | 29.0002% | \$ 235,348 | \$ 7,602 | \$ - | \$ 2,408 | \$ 5,978 | \$ - | \$ 2,408 | \$ 5,013 | \$ - | \$ 2,408 |
| ZXG8 | FPS SD 14K - 12 feeder 10x13 Chassis | System Accessories | Each | 29.0002% | \$ 273,185 | \$ 8,824 | \$ - | \$ 2,795 | \$ 6,939 | \$ - | \$ 2,795 | \$ 5,819 | \$ - | \$ 2,795 |
| ZXH3 | FPS SD 9K - 3 feeder 6x9 Chassis | System Accessories | Each | 29.0001% | \$ 158,393 | \$ 5,116 | \$ - | \$ 1,533 | \$ 4,023 | \$ - | \$ 1,533 | \$ 3,374 | \$ - | \$ 1,533 |
| ZXH4 | FPS SD 9K - 6 feeder 6x9 Chassis | System Accessories | Each | 29.0001% | \$ 168,562 | \$ 5,445 | \$ - | \$ 1,631 | \$ 4,281 | \$ - | \$ 1,631 | \$ 3,590 | \$ - | \$ 1,631 |
| ZXH5 | FPS SD 9K - 3 feeder 10x13 Chassis | System Accessories | Each | 29.0000% | \$ 180,241 | \$ 5,822 | \$ - | \$ 1,724 | \$ 4,578 | \$ - | \$ 1,724 | \$ 3,839 | \$ - | \$ 1,724 |
| ZXH6 | FPS SD 9K - 6 feeder 10x13 Chassis | System Accessories | Each | 29.0001% | \$ 190,410 | \$ 6,150 | \$ - | \$ 1,823 | \$ 4,836 | \$ - | \$ 1,823 | \$ 4,056 | \$ - | \$ 1,823 |
| ZXM1 | FPS SD 12K - 3 feeder 6x9 Chassis | System Accessories | Each | 29.0001% | \$ 167,912 | \$ 5,424 | \$ - | \$ 1,718 | \$ 4,265 | \$ - | \$ 1,718 | \$ 3,577 | \$ - | \$ 1,718 |
| ZXM2 | FPS SD 12K - 6 feeder 6x9 Chassis | System Accessories | Each | 29.0000% | \$ 169,923 | \$ 5,489 | \$ - | \$ 1,738 | \$ 4,316 | \$ - | \$ 1,738 | \$ 3,619 | \$ - | \$ 1,738 |
| ZXM3 | FPS SD 12K - 9 feeder 6x9 Chassis | System Accessories | Each | 29.0002% | \$ 191,892 | \$ 6,198 | \$ - | \$ 1,963 | \$ 4,874 | \$ - | \$ 1,963 | \$ 4,087 | \$ - | \$ 1,963 |
| ZXM4 | FPS SD 12K - 12 feeder 6x9 Chassis | System Accessories | Each | 29.0001% | \$ 236,625 | \$ 7,643 | \$ - | \$ 2,421 | \$ 6,010 | \$ - | \$ 2,421 | \$ 5,040 | \$ - | \$ 2,421 |
| ZXM5 | FPS SD 14K - 3 feeder 6x9 Chassis | System Accessories | Each | 29.0003% | \$ 189,026 | \$ 6,106 | \$ - | \$ 1,934 | \$ 4,801 | \$ - | \$ 1,934 | \$ 4,026 | \$ - | \$ 1,934 |
| ZXM6 | FPS SD 14K - 6 feeder 6x9 Chassis | System Accessories | Each | 29.0003% | \$ 191,037 | \$ 6,170 | \$ - | \$ 1,954 | \$ 4,852 | \$ - | \$ 1,954 | \$ 4,069 | \$ - | \$ 1,954 |
| ZXM7 | FPS SD 14K - 9 feeder 6x9 Chassis | System Accessories | Each | 29.0001% | \$ 213,228 | \$ 6,887 | \$ - | \$ 2,181 | \$ 5,416 | \$ - | \$ 2,181 | \$ 4,542 | \$ - | \$ 2,181 |
| ZXM8 | FPS SD 14K - 12 feeder 6x9 Chassis | System Accessories | Each | 29.0003% | \$ 251,063 | \$ 8,109 | \$ - | \$ 2,569 | \$ 6,377 | \$ - | \$ 2,569 | \$ 5,348 | \$ - | \$ 2,569 |
| ZX1C | Air Compressor | System Accessories | Each | 29.0175% | \$ 2,728 | \$ 88 | \$ - | \$ 26 | \$ 69 | \$ - | \$ 26 | \$ 58 | \$ - | \$ 26 |
| 921H | Upper Fold Plate | System Accessories | Each | 29.0933% | \$ 499 | \$ 16 | \$ - | \$ - | \$ 13 | \$ - | \$ - | \$ 11 | \$ - | \$ - |
| 921J | Lower fold plate | System Accessories | Each | 29.0933% | \$ 499 | \$ 16 | \$ - | \$ - | \$ 13 | \$ - | \$ - | \$ 11 | \$ - | \$ - |
| 921K | Lower Deflector | System Accessories | Each | 29.0933% | \$ 499 | \$ 16 | \$ - | \$ - | \$ 13 | \$ - | \$ - | \$ 11 | \$ - | \$ - |
| 921L | Upper Deflector | System Accessories | Each | 29.0933% | \$ 499 | \$ 16 | \$ - | \$ - | \$ 13 | \$ - | \$ - | \$ 11 | \$ - | \$ - |
| 921V | Add. Folding capability | System Accessories | Each | 29.0002% | \$ 7,340 | \$ 237 | \$ - | \$ 58 | \$ 186 | \$ - | \$ 58 | \$ 156 | \$ - | \$ 58 |
| 922R | 6-1/4" Lower Buckle Chute | System Accessories | Each | 29.0161% | \$ 4,017 | \$ 130 | \$ - | \$ 38 | \$ 102 | \$ - | \$ 38 | \$ 86 | \$ - | \$ 38 |
| FLUB | 6x9 Thin Material Kit Feeder | System Accessories | Each | 29.0026% | \$ 5,829 | \$ 188 | \$ - | \$ 54 | \$ 148 | \$ - | \$ 54 | \$ 124 | \$ - | \$ 54 |
| FLVB | 10x13 Thin Material Kit Feeder | System Accessories | Each | 29.0026% | \$ 5,829 | \$ 188 | \$ - | \$ 54 | \$ 148 | \$ - | \$ 54 | \$ 124 | \$ - | \$ 54 |
| R20B | 9x12 Hardware | System Accessories | Each | 29.0022% | \$ 7,354 | \$ 238 | \$ - | \$ 11 | \$ 187 | \$ - | \$ 11 | \$ 157 | \$ - | \$ 11 |
| R21A | Reverse Accumulator | System Accessories | Each | 29.0288% | \$ 2,426 | \$ 78 | \$ - | \$ 34 | \$ 62 | \$ - | \$ 34 | \$ 52 | \$ - | \$ 34 |
| R252 | Trim and Vac for HAF | System Accessories | Each | 29.0088% | \$ 7,866 | \$ 254 | \$ - | \$ 72 | \$ 200 | \$ - | \$ 72 | \$ 168 | \$ - | \$ 72 |
| R254 | Forms Conveyor | System Accessories | Each | 29.0034% | \$ 9,952 | \$ 321 | \$ - | \$ 167 | \$ 253 | \$ - | \$ 167 | \$ 212 | \$ - | \$ 167 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| R255 | Vertical Folder | System Accessories | Each | 29.0015% | \$ 6,195 | \$ 200 | \$ - | \$ 93 | \$ 157 | \$ - | \$ 93 | \$ 132 | \$ - | \$ 93 |
| R256 | Low Capacity Divert | System Accessories | Each | 29.0125% | \$ 4,522 | \$ 146 | \$ - | \$ 45 | \$ 115 | \$ - | \$ 45 | \$ 96 | \$ - | \$ 45 |
| R257 | Low Capacity Divert w/ Smart Deflect | System Accessories | Each | 29.0103% | \$ 6,072 | \$ 196 | \$ - | \$ 60 | \$ 154 | \$ - | \$ 60 | \$ 129 | \$ - | \$ 60 |
| Y102 | Right Angle Forms Conveyor | System Accessories | Each | 29.0071% | \$ 10,044 | \$ 324 | \$ - | \$ 167 | \$ 255 | \$ - | \$ 167 | \$ 214 | \$ - | \$ 167 |
| Y103 | In-line Forms Conveyor Domestic | System Accessories | Each | 29.0004% | \$ 13,450 | \$ 434 | \$ - | \$ 167 | \$ 342 | \$ - | \$ 167 | \$ 286 | \$ - | \$ 167 |
| Y111 | Turbo Buster Module | System Accessories | Each | 29.0001% | \$ 59,886 | \$ 1,934 | \$ - | \$ 826 | \$ 1,521 | \$ - | \$ 826 | \$ 1,276 | \$ - | \$ 826 |
| Y12A | 1/8" Blade Assembly left to right for all cutters | System Accessories | Each | 29.0027% | \$ 13,629 | \$ 440 | \$ - | \$ - | \$ 346 | \$ - | \$ - | \$ 290 | \$ - | \$ - |
| Y12B | 1/6" Blade Assembly left to right for all cutters | System Accessories | Each | 29.0027% | \$ 13,629 | \$ 440 | \$ - | \$ - | \$ 346 | \$ - | \$ - | \$ 290 | \$ - | \$ - |
| Y12C | 1/4" Blade Assembly left to right for all cutters | System Accessories | Each | 29.0027% | \$ 13,629 | \$ 440 | \$ - | \$ - | \$ 346 | \$ - | \$ - | \$ 290 | \$ - | \$ - |
| Y12D | 2 Blade Assembly 1/4" chamfer left to right for all cutters | System Accessories | Each | 29.0027% | \$ 13,629 | \$ 440 | \$ - | \$ - | \$ 346 | \$ - | \$ - | \$ 290 | \$ - | \$ - |
| Y12E | 7.8 mm Blade Assembly left to right for all cutters | System Accessories | Each | 29.0027% | \$ 13,629 | \$ 440 | \$ - | \$ - | \$ 346 | \$ - | \$ - | \$ 290 | \$ - | \$ - |
| Y12F | 1.8" Blade Assembly right to left for all cutters | System Accessories | Each | 29.0027% | \$ 13,629 | \$ 440 | \$ - | \$ - | \$ 346 | \$ - | \$ - | \$ 290 | \$ - | \$ - |
| Y12G | 1/6" Blade Assembly right to left for all cutters | System Accessories | Each | 29.0027% | \$ 13,629 | \$ 440 | \$ - | \$ - | \$ 346 | \$ - | \$ - | \$ 290 | \$ - | \$ - |
| Y12H | 1/4" Blade Assembly right to left for all cutters | System Accessories | Each | 29.0027% | \$ 13,629 | \$ 440 | \$ - | \$ - | \$ 346 | \$ - | \$ - | \$ 290 | \$ - | \$ - |
| Y12K | 7.8 mm Blade Assembly right to left for all cutters | System Accessories | Each | 29.0027% | \$ 13,629 | \$ 440 | \$ - | \$ - | \$ 346 | \$ - | \$ - | \$ 290 | \$ - | \$ - |
| Y130 | Sheet Feeder Module | System Accessories | Each | 29.0004% | \$ 39,875 | \$ 1,288 | \$ - | \$ 741 | \$ 1,013 | \$ - | \$ 741 | \$ 849 | \$ - | \$ 741 |
| Y139 | FIM (Feeder Interface Module) | System Accessories | Each | 29.0010% | \$ 6,917 | \$ 223 | \$ - | \$ 156 | \$ 176 | \$ - | \$ 156 | \$ 147 | \$ - | \$ 156 |
| Y13A | Trim Right w/ Bucket (Sht Fdr) | System Accessories | Each | 29.0005% | \$ 2,260 | \$ 73 | \$ - | \$ 23 | \$ 57 | \$ - | \$ 23 | \$ 48 | \$ - | \$ 23 |
| Y13B | Trim Left w/ Bucket (Sht Fdr) | System Accessories | Each | 29.0226% | \$ 2,250 | \$ 73 | \$ - | \$ 22 | \$ 57 | \$ - | \$ 22 | \$ 48 | \$ - | \$ 22 |
| Y13C | Trim Center | System Accessories | Each | 29.0299% | \$ 2,194 | \$ 71 | \$ - | \$ 15 | \$ 56 | \$ - | \$ 15 | \$ 47 | \$ - | \$ 15 |
| Y13D | Trim Right w/ Funnel (Sht Fdr) | System Accessories | Each | 29.0271% | \$ 2,252 | \$ 73 | \$ - | \$ 22 | \$ 57 | \$ - | \$ 22 | \$ 48 | \$ - | \$ 22 |
| Y13E | Trim Left w/ Funnel (Sht Fdr) | System Accessories | Each | 29.0314% | \$ 2,244 | \$ 72 | \$ - | \$ 21 | \$ 57 | \$ - | \$ 21 | \$ 48 | \$ - | \$ 21 |
| Y13F | Dual Slit Assembly with Bracket | System Accessories | Each | 29.0189% | \$ 3,132 | \$ 101 | \$ - | \$ 29 | \$ 80 | \$ - | \$ 29 | \$ 67 | \$ - | \$ 29 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| Y13G | Dual Slit Assembly with Funnel | System Accessories | Each | 29.0128% | \$ 2,975 | \$ 96 | \$ - | \$ 29 | \$ 76 | \$ - | \$ 29 | \$ 63 | \$ - | \$ 29 |
| Y15F | Bouncing Buckle Chute < 5 req. Y155 | System Accessories | Each | 29.0255% | \$ 2,671 | \$ 86 | \$ - | \$ 25 | \$ 68 | \$ - | \$ 25 | \$ 57 | \$ - | \$ 25 |
| Y15G | Bouncing Buckle Chute > 5 req. Y155 | System Accessories | Each | 29.0186% | \$ 2,751 | \$ 89 | \$ - | \$ 26 | \$ 70 | \$ - | \$ 26 | \$ 59 | \$ - | \$ 26 |
| Y180 | Elevator Kit - Modular Inputs | System Accessories | Each | 29.0011% | \$ 9,606 | \$ 310 | \$ - | \$ 100 | \$ 244 | \$ - | \$ 100 | \$ 205 | \$ - | \$ 100 |
| Y194 | Funnel Assembly - Modular Inputs | System Accessories | Each | 29.0158% | \$ 875 | \$ 28 | \$ - | \$ 12 | \$ 22 | \$ - | \$ 12 | \$ 19 | \$ - | \$ 12 |
| Y199 | Universal Trim Collector | System Accessories | Each | 29.0026% | \$ 19,810 | \$ 640 | \$ - | \$ 196 | \$ 503 | \$ - | \$ 196 | \$ 422 | \$ - | \$ 196 |
| Y19A | Dual Capability Trim Collection System | System Accessories | Each | 29.0030% | \$ 21,513 | \$ 695 | \$ - | \$ 213 | \$ 546 | \$ - | \$ 213 | \$ 458 | \$ - | \$ 213 |
| Y19C | Trim & Vac Plus | System Accessories | Each | 29.0012% | \$ 29,449 | \$ 951 | \$ - | \$ 283 | \$ 748 | \$ - | \$ 283 | \$ 627 | \$ - | \$ 283 |
| Y1BA | FMI Cut Sheet Feeder for RS | System Accessories | Each | 29.0003% | \$ 79,601 | \$ 2,571 | \$ - | \$ 1,139 | \$ 2,022 | \$ - | \$ 1,139 | \$ 1,696 | \$ - | \$ 1,139 |
| Y1BC | FMI Input On-site Service Spares | System Accessories | Each | 29.0012% | \$ 6,575 | \$ 212 | \$ - | \$ - | \$ 167 | \$ - | \$ - | \$ 140 | \$ - | \$ - |
| Y201 | Enhanced Alpha West Port Transfer Module | System Accessories | Each | 29.0010% | \$ 35,937 | \$ 1,161 | \$ - | \$ 455 | \$ 913 | \$ - | \$ 455 | \$ 765 | \$ - | \$ 455 |
| Y202 | Enhanced Alpha West Port Dual Input Transfer Module | System Accessories | Each | 29.0009% | \$ 40,462 | \$ 1,307 | \$ - | \$ 575 | \$ 1,028 | \$ - | \$ 575 | \$ 862 | \$ - | \$ 575 |
| Y203 | Enhanced Alpha Standard Firm | System Accessories | Each | 29.0066% | \$ 9,825 | \$ 317 | \$ - | \$ 152 | \$ 250 | \$ - | \$ 152 | \$ 209 | \$ - | \$ 152 |
| Y204 | Enhanced Alpha Wide Body Firm | System Accessories | Each | 29.0002% | \$ 11,843 | \$ 383 | \$ - | \$ 152 | \$ 301 | \$ - | \$ 152 | \$ 252 | \$ - | \$ 152 |
| Y206 | Enhanced Alpha East Port Transfer Module | System Accessories | Each | 29.0019% | \$ 36,290 | \$ 1,172 | \$ - | \$ 501 | \$ 922 | \$ - | \$ 501 | \$ 773 | \$ - | \$ 501 |
| Y207 | Enhanced Alpha East Port Dual Input Transfer Module | System Accessories | Each | 29.0010% | \$ 40,462 | \$ 1,307 | \$ - | \$ 575 | \$ 1,028 | \$ - | \$ 575 | \$ 862 | \$ - | \$ 575 |
| Y208 | Enhanced Alpha Accumulator Folder Module | System Accessories | Each | 29.0003% | \$ 55,119 | \$ 1,780 | \$ - | \$ 519 | \$ 1,400 | \$ - | \$ 519 | \$ 1,174 | \$ - | \$ 519 |
| Y20C | Additional Monitor for Y208 | System Accessories | Each | 29.0018% | \$ 5,898 | \$ 191 | \$ - | \$ 59 | \$ 150 | \$ - | \$ 59 | \$ 126 | \$ - | \$ 59 |
| Y20D | Additional Monitor for Cut sheet Feeder API | System Accessories | Each | 29.0018% | \$ 5,898 | \$ 191 | \$ - | \$ 59 | \$ 150 | \$ - | \$ 59 | \$ 126 | \$ - | \$ 59 |
| Y21D | Enhanced Alpha Dual Web Cutter includes choice of 1 blade assembly | System Accessories | Each | 29.0009% | \$ 75,085 | \$ 2,425 | \$ - | \$ 870 | \$ 1,907 | \$ - | \$ 870 | \$ 1,599 | \$ - | \$ 870 |
| Y231 | HAF Input Module | System Accessories | Each | 29.0002% | \$ 55,593 | \$ 1,796 | \$ - | \$ 801 | \$ 1,412 | \$ - | \$ 801 | \$ 1,184 | \$ - | \$ 801 |
| Y241 | Accumulator Folder Module | System Accessories | Each | 29.0018% | \$ 39,389 | \$ 1,272 | \$ - | \$ 520 | \$ 1,000 | \$ - | \$ 520 | \$ 839 | \$ - | \$ 520 |
| Y250 | 36K Sheet Feeder | System Accessories | Each | 29.0000% | \$ 58,977 | \$ 1,905 | \$ - | \$ 881 | \$ 1,498 | \$ - | \$ 881 | \$ 1,256 | \$ - | \$ 881 |
| Y431 | HPI Sheet Feeder | System Accessories | Each | 29.0007% | \$ 94,029 | \$ 3,037 | \$ - | \$ 769 | \$ 2,388 | \$ - | \$ 769 | \$ 2,003 | \$ - | \$ 769 |
| Y470 | HPI Accumulator Module | System Accessories | Each | 29.0003% | \$ 62,087 | \$ 2,005 | \$ - | \$ 499 | \$ 1,577 | \$ - | \$ 499 | \$ 1,322 | \$ - | \$ 499 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|-----------------------------------|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| Y471 | HPI Folder | System Accessories | Each | 29.0021% | \$ 12,727 | \$ 411 | \$ - | \$ 104 | \$ 323 | \$ - | \$ 104 | \$ 271 | \$ - | \$ 104 |
| Y472 | HPI Reverse Accumulator Module | System Accessories | Each | 29.0003% | \$ 62,087 | \$ 2,005 | \$ - | \$ 499 | \$ 1,577 | \$ - | \$ 499 | \$ 1,322 | \$ - | \$ 499 |
| Y473 | HPI HD Folder - 6 Roller | System Accessories | Each | 29.0005% | \$ 28,651 | \$ 925 | \$ - | \$ 263 | \$ 728 | \$ - | \$ 263 | \$ 610 | \$ - | \$ 263 |
| Y474 | HPI 36K Cutter | System Accessories | Each | 29.0003% | \$ 120,303 | \$ 3,886 | \$ - | \$ 975 | \$ 3,056 | \$ - | \$ 975 | \$ 2,562 | \$ - | \$ 975 |
| Y475 | HPI 25K Cutter | System Accessories | Each | 22.5001% | \$ 77,822 | \$ 2,514 | \$ - | \$ 858 | \$ 1,977 | \$ - | \$ 858 | \$ 1,658 | \$ - | \$ 858 |
| Y476 | HPI HD Folder/Accum Interface | System Accessories | Each | 29.0081% | \$ 3,581 | \$ 116 | \$ - | \$ 33 | \$ 91 | \$ - | \$ 33 | \$ 76 | \$ - | \$ 33 |
| Y479 | HPI HD Folder bypass kit | System Accessories | Each | 29.0382% | \$ 1,479 | \$ 48 | \$ - | \$ 12 | \$ 38 | \$ - | \$ 12 | \$ 32 | \$ - | \$ 12 |
| Y47A | 1/8" Chip out blade block L-R | System Accessories | Each | 29.0031% | \$ 11,103 | \$ 359 | \$ - | \$ - | \$ 282 | \$ - | \$ - | \$ 236 | \$ - | \$ - |
| Y47B | 1/6" Chip out blade block L-R | System Accessories | Each | 29.0031% | \$ 11,103 | \$ 359 | \$ - | \$ - | \$ 282 | \$ - | \$ - | \$ 236 | \$ - | \$ - |
| Y47C | 7.8mm Chip out blade block L-R | System Accessories | Each | 29.0031% | \$ 11,103 | \$ 359 | \$ - | \$ - | \$ 282 | \$ - | \$ - | \$ 236 | \$ - | \$ - |
| Y47D | Chamfer blade block L-R | System Accessories | Each | 29.0031% | \$ 11,103 | \$ 359 | \$ - | \$ - | \$ 282 | \$ - | \$ - | \$ 236 | \$ - | \$ - |
| Y47E | HPI East Port Transfer Module | System Accessories | Each | 29.0008% | \$ 77,892 | \$ 2,516 | \$ - | \$ 655 | \$ 1,978 | \$ - | \$ 655 | \$ 1,659 | \$ - | \$ 655 |
| Y47F | 7" tubes for HPI East Port Y47E | System Accessories | Each | 29.0223% | \$ 2,405 | \$ 78 | \$ - | \$ - | \$ 61 | \$ - | \$ - | \$ 51 | \$ - | \$ - |
| Y47G | 8.5" tubes for HPI East Port Y47E | System Accessories | Each | 29.0223% | \$ 2,405 | \$ 78 | \$ - | \$ - | \$ 61 | \$ - | \$ - | \$ 51 | \$ - | \$ - |
| Y47N | HPI No North Port Kit - TM | System Accessories | Each | 29.0040% | \$ 1,943 | \$ 63 | \$ - | \$ - | \$ 49 | \$ - | \$ - | \$ 41 | \$ - | \$ - |
| Y47P | HPI North Port FIM | System Accessories | Each | 29.0044% | \$ 9,138 | \$ 295 | \$ - | \$ 82 | \$ 232 | \$ - | \$ 82 | \$ 195 | \$ - | \$ 82 |
| Y47R | HPI Quad Cart Adapter | System Accessories | Each | 29.0201% | \$ 2,958 | \$ 96 | \$ - | \$ 24 | \$ 75 | \$ - | \$ 24 | \$ 63 | \$ - | \$ 24 |
| Y47W | HPI West Port Transfer Module | System Accessories | Each | 29.0008% | \$ 77,892 | \$ 2,516 | \$ - | \$ 655 | \$ 1,978 | \$ - | \$ 655 | \$ 1,659 | \$ - | \$ 655 |
| Y47X | 7" tubes for HPI West Port Y47W | System Accessories | Each | 29.0223% | \$ 2,405 | \$ 78 | \$ - | \$ - | \$ 61 | \$ - | \$ - | \$ 51 | \$ - | \$ - |
| Y47Y | 8.5" tubes for HPI West Port Y47W | System Accessories | Each | 29.0223% | \$ 2,405 | \$ 78 | \$ - | \$ - | \$ 61 | \$ - | \$ - | \$ 51 | \$ - | \$ - |
| Y47Z | Gutter Knives Assembly | System Accessories | Each | 29.0055% | \$ 9,720 | \$ 314 | \$ - | \$ 92 | \$ 247 | \$ - | \$ 92 | \$ 207 | \$ - | \$ 92 |
| Y484 | HPI 36K Cutter, pinless | System Accessories | Each | 29.0000% | \$ 164,076 | \$ 5,300 | \$ - | \$ 1,396 | \$ 4,168 | \$ - | \$ 1,396 | \$ 3,495 | \$ - | \$ 1,396 |
| Y485 | HPI 25K Pinless Cutter | System Accessories | Each | 29.0003% | \$ 97,648 | \$ 3,154 | \$ - | \$ 921 | \$ 2,480 | \$ - | \$ 921 | \$ 2,080 | \$ - | \$ 921 |
| Y48A | 1/8" Chip out blade block R-L | System Accessories | Each | 29.0069% | \$ 9,252 | \$ 299 | \$ - | \$ - | \$ 235 | \$ - | \$ - | \$ 197 | \$ - | \$ - |
| Y48B | 1/6" Chip out blade block R-L | System Accessories | Each | 29.0069% | \$ 9,252 | \$ 299 | \$ - | \$ - | \$ 235 | \$ - | \$ - | \$ 197 | \$ - | \$ - |
| Y48C | 7.8mm Chip out blade block R-L | System Accessories | Each | 29.0069% | \$ 9,252 | \$ 299 | \$ - | \$ - | \$ 235 | \$ - | \$ - | \$ 197 | \$ - | \$ - |
| Y48D | Chamfer blade block R-L | System Accessories | Each | 29.0069% | \$ 9,252 | \$ 299 | \$ - | \$ - | \$ 235 | \$ - | \$ - | \$ 197 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| Y48E | HPI East Port Broker Fold Transfer Module | System Accessories | Each | 29.0004% | \$ 44,599 | \$ 1,441 | \$ - | \$ 365 | \$ 1,133 | \$ - | \$ 365 | \$ 950 | \$ - | \$ 365 |
| Y48F | Additional Monitor for Y471/47P/47W/48W/48E | System Accessories | Each | 29.0018% | \$ 5,898 | \$ 191 | \$ - | \$ 59 | \$ 150 | \$ - | \$ 59 | \$ 126 | \$ - | \$ 59 |
| Y48G | Additional Monitor for Y47E or HPI Accu | System Accessories | Each | 29.0018% | \$ 5,898 | \$ 191 | \$ - | \$ 59 | \$ 150 | \$ - | \$ 59 | \$ 126 | \$ - | \$ 59 |
| Y48W | HPI West Port Broker Fold Transfer Module | System Accessories | Each | 29.0004% | \$ 49,503 | \$ 1,599 | \$ - | \$ 365 | \$ 1,257 | \$ - | \$ 365 | \$ 1,054 | \$ - | \$ 365 |
| Y4H0 | Hunkeler Unwinder | System Accessories | Each | 29.0002% | \$ 44,449 | \$ 1,436 | \$ - | \$ 423 | \$ 1,129 | \$ - | \$ 423 | \$ 947 | \$ - | \$ 423 |
| Y4H1 | Hunkeler Unwinder 3" Core | System Accessories | Each | 29.0022% | \$ 2,566 | \$ 83 | \$ - | \$ 24 | \$ 65 | \$ - | \$ 24 | \$ 55 | \$ - | \$ 24 |
| Y4H2 | Hunkeler Unwinder 5" Core | System Accessories | Each | 29.0154% | \$ 4,306 | \$ 139 | \$ - | \$ 40 | \$ 109 | \$ - | \$ 40 | \$ 92 | \$ - | \$ 40 |
| Y4H3 | Hunkeler Unwinder 150mm Core | System Accessories | Each | 29.0154% | \$ 4,306 | \$ 139 | \$ - | \$ 40 | \$ 109 | \$ - | \$ 40 | \$ 92 | \$ - | \$ 40 |
| R71U | OMS Upgrades | System Accessories | Each | 29.0013% | \$ 45,536 | \$ 1,471 | \$ - | \$ 295 | \$ 1,157 | \$ - | \$ 295 | \$ 970 | \$ - | \$ 295 |
| MD14 | Short Shingle Conveyor | System Accessories | Each | 29.0096% | \$ 4,062 | \$ 131 | \$ - | \$ 71 | \$ 103 | \$ - | \$ 71 | \$ 87 | \$ - | \$ 71 |
| R103 | Left takeaway | System Accessories | Each | 29.0016% | \$ 25,192 | \$ 814 | \$ - | \$ 249 | \$ 640 | \$ - | \$ 249 | \$ 537 | \$ - | \$ 249 |
| R113 | MOS Aligner/Sealer | System Accessories | Each | 29.0006% | \$ 19,839 | \$ 641 | \$ - | \$ 136 | \$ 504 | \$ - | \$ 136 | \$ 423 | \$ - | \$ 136 |
| R120 | Kodak VersaMark 120dpi Printer | System Accessories | Each | 29.0006% | \$ 50,529 | \$ 1,632 | \$ - | \$ 1,114 | \$ 1,283 | \$ - | \$ 1,114 | \$ 1,076 | \$ - | \$ 1,114 |
| R121 | Kodak VersaMark 240dpi Printer | System Accessories | Each | 29.0002% | \$ 60,153 | \$ 1,943 | \$ - | \$ 1,114 | \$ 1,528 | \$ - | \$ 1,114 | \$ 1,281 | \$ - | \$ 1,114 |
| R12B | Kodak - Sealer Print Head Install Kit & Integration | System Accessories | Each | 29.0058% | \$ 9,821 | \$ 317 | \$ - | \$ 530 | \$ 249 | \$ - | \$ 530 | \$ 209 | \$ - | \$ 530 |
| R751 | DM16K (Non-PB System Upgrade) | System Accessories | Each | 29.0006% | \$ 18,242 | \$ 589 | \$ - | \$ 148 | \$ 463 | \$ - | \$ 148 | \$ 389 | \$ - | \$ 148 |
| R752 | DM16K (PB System Upgrade) | System Accessories | Each | 29.0006% | \$ 18,242 | \$ 589 | \$ - | \$ 148 | \$ 463 | \$ - | \$ 148 | \$ 389 | \$ - | \$ 148 |
| R753 | DM16KR (Non-PB System Upgrade) | System Accessories | Each | 29.0006% | \$ 18,242 | \$ 589 | \$ - | \$ 148 | \$ 463 | \$ - | \$ 148 | \$ 389 | \$ - | \$ 148 |
| R754 | DM16KR (PB System Upgrade) | System Accessories | Each | 29.0006% | \$ 18,242 | \$ 589 | \$ - | \$ 148 | \$ 463 | \$ - | \$ 148 | \$ 389 | \$ - | \$ 148 |
| R756 | DM16KR (Upgrade only, Competitive meter displacement) | System Accessories | Each | 29.0006% | \$ 18,242 | \$ 589 | \$ - | \$ 148 | \$ 463 | \$ - | \$ 148 | \$ 389 | \$ - | \$ 148 |
| R761 | DM16K (New System Placements) | System Accessories | Each | 29.0006% | \$ 18,242 | \$ 589 | \$ - | \$ 148 | \$ 463 | \$ - | \$ 148 | \$ 389 | \$ - | \$ 148 |
| R763 | DM22KR Reset-on-the-Fly™ (New PB System) | System Accessories | Each | 29.0000% | \$ 31,596 | \$ 1,021 | \$ - | \$ 262 | \$ 803 | \$ - | \$ 262 | \$ 673 | \$ - | \$ 262 |
| R764 | DM16KR (New System Placements) | System Accessories | Each | 29.0006% | \$ 18,242 | \$ 589 | \$ - | \$ 148 | \$ 463 | \$ - | \$ 148 | \$ 389 | \$ - | \$ 148 |
| R766 | DM16KR (New System Placement / Competitive meter displacement) | System Accessories | Each | 29.0006% | \$ 18,242 | \$ 589 | \$ - | \$ 148 | \$ 463 | \$ - | \$ 148 | \$ 389 | \$ - | \$ 148 |
| R76X | B&H Modular Output Kit | System Accessories | Each | 29.0990% | \$ 462 | \$ 15 | \$ - | \$ - | \$ 12 | \$ - | \$ - | \$ 10 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| R770 | DM Infinity Non-PB System Installation | System Accessories | Each | 29.0990% | \$ 462 | \$ 15 | \$ - | \$ - | \$ 12 | \$ - | \$ - | \$ 10 | \$ - | \$ - |
| R77F | DM Infinity Station 16K | System Accessories | Each | 29.0002% | \$ 26,019 | \$ 840 | \$ - | \$ 148 | \$ 661 | \$ - | \$ 148 | \$ 554 | \$ - | \$ 148 |
| R77G | DM Infinity Station 22K | System Accessories | Each | 29.0006% | \$ 32,303 | \$ 1,043 | \$ - | \$ 245 | \$ 820 | \$ - | \$ 245 | \$ 688 | \$ - | \$ 245 |
| R77H | Seal Only Head | System Accessories | Each | 29.0223% | \$ 1,073 | \$ 35 | \$ - | \$ - | \$ 27 | \$ - | \$ - | \$ 23 | \$ - | \$ - |
| R77W | B&H Integrated Output Kit | System Accessories | Each | 29.0376% | \$ 1,156 | \$ 37 | \$ - | \$ - | \$ 29 | \$ - | \$ - | \$ 25 | \$ - | \$ - |
| R77X | Accessory Kit (Hasler, short deck, S309) | System Accessories | Each | 29.1502% | \$ 277 | \$ 9 | \$ - | \$ - | \$ 7 | \$ - | \$ - | \$ 6 | \$ - | \$ - |
| R77Y | DM Infinity Series Roll-Up Module | System Accessories | Each | 29.0002% | \$ 96,574 | \$ 3,119 | \$ - | \$ 1,140 | \$ 2,453 | \$ - | \$ 1,140 | \$ 2,057 | \$ - | \$ 1,140 |
| R77Z | DM Infinity Stand - Non PB Systems | System Accessories | Each | 29.0990% | \$ 462 | \$ 15 | \$ - | \$ - | \$ 12 | \$ - | \$ - | \$ 10 | \$ - | \$ - |
| RD6L | Scanning Vertical Stacker | System Accessories | Each | 29.0033% | \$ 17,984 | \$ 581 | \$ - | \$ 171 | \$ 457 | \$ - | \$ 171 | \$ 383 | \$ - | \$ 171 |
| RD6R | Lake Linescan Kit | System Accessories | Each | 29.0013% | \$ 45,290 | \$ 1,463 | \$ - | \$ 416 | \$ 1,150 | \$ - | \$ 416 | \$ 965 | \$ - | \$ 416 |
| Y30B | Add'l 17" DC Monitor view only w/Stand | System Accessories | Each | 29.0255% | \$ 2,671 | \$ 86 | \$ - | \$ 25 | \$ 68 | \$ - | \$ 25 | \$ 57 | \$ - | \$ 25 |
| Y314 | Sideless Vertical Stacker | System Accessories | Each | 29.0030% | \$ 8,843 | \$ 286 | \$ - | \$ 87 | \$ 225 | \$ - | \$ 87 | \$ 188 | \$ - | \$ 87 |
| Y315 | Sideless Vertical Stacker with Flap Detection | System Accessories | Each | 29.0020% | \$ 9,375 | \$ 303 | \$ - | \$ 93 | \$ 238 | \$ - | \$ 93 | \$ 200 | \$ - | \$ 93 |
| Y315A | Sideless Drop Stacker, Flats Processing | System Accessories | Each | 29.0020% | \$ 9,375 | \$ 303 | \$ - | \$ 93 | \$ 238 | \$ - | \$ 93 | \$ 200 | \$ - | \$ 93 |
| Y316 | Heavies Divert Bin & Stacker | System Accessories | Each | 29.0012% | \$ 14,521 | \$ 469 | \$ - | \$ 148 | \$ 369 | \$ - | \$ 148 | \$ 309 | \$ - | \$ 148 |
| Y320 | Universal Vacuum Base - FPS/Series | System Accessories | Each | 29.0010% | \$ 16,435 | \$ 531 | \$ - | \$ 206 | \$ 417 | \$ - | \$ 206 | \$ 350 | \$ - | \$ 206 |
| Y323 | MCS Array 4" HP Print System | System Accessories | Each | 29.0002% | \$ 43,032 | \$ 1,390 | \$ - | \$ 371 | \$ 1,093 | \$ - | \$ 371 | \$ 917 | \$ - | \$ 371 |
| Y326 | MCS Array 8" HP Print System | System Accessories | Each | 29.0001% | \$ 54,420 | \$ 1,758 | \$ - | \$ 515 | \$ 1,382 | \$ - | \$ 515 | \$ 1,159 | \$ - | \$ 515 |
| Y327 | MCS GIS 4250 HP Print System | System Accessories | Each | 29.0007% | \$ 80,658 | \$ 2,605 | \$ - | \$ 768 | \$ 2,049 | \$ - | \$ 768 | \$ 1,718 | \$ - | \$ 768 |
| Y328 | Universal Vacuum Base - APS | System Accessories | Each | 29.0029% | \$ 16,029 | \$ 518 | \$ - | \$ 153 | \$ 407 | \$ - | \$ 153 | \$ 341 | \$ - | \$ 153 |
| Y32A | MCS 4" Ink Management System | System Accessories | Each | 29.0098% | \$ 4,169 | \$ 135 | \$ - | \$ 40 | \$ 106 | \$ - | \$ 40 | \$ 89 | \$ - | \$ 40 |
| Y362 | Top Edge Marker - 8/9 Series | System Accessories | Each | 29.0008% | \$ 8,577 | \$ 277 | \$ - | \$ 85 | \$ 218 | \$ - | \$ 85 | \$ 183 | \$ - | \$ 85 |
| Y363 | Bottom Edge Marker - 8/9 Series | System Accessories | Each | 29.0008% | \$ 8,577 | \$ 277 | \$ - | \$ 85 | \$ 218 | \$ - | \$ 85 | \$ 183 | \$ - | \$ 85 |
| Y380 | Power Stacker | System Accessories | Each | 29.0028% | \$ 8,702 | \$ 281 | \$ - | \$ 85 | \$ 221 | \$ - | \$ 85 | \$ 185 | \$ - | \$ 85 |
| Y388 | Weigh-on-the-Fly™ (WOF) Scale | System Accessories | Each | 29.0021% | \$ 26,562 | \$ 858 | \$ - | \$ 203 | \$ 675 | \$ - | \$ 203 | \$ 566 | \$ - | \$ 203 |
| Y490 | On-Edge Stacker(OES) | System Accessories | Each | 29.0012% | \$ 25,841 | \$ 835 | \$ - | \$ 270 | \$ 656 | \$ - | \$ 270 | \$ 550 | \$ - | \$ 270 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| Y49B | OES Offset Kit | System Accessories | Each | 29.0013% | \$ 8,622 | \$ 278 | \$ - | \$ 91 | \$ 219 | \$ - | \$ 91 | \$ 184 | \$ - | \$ 91 |
| RD18 | Repair Printer | System Accessories | Each | 29.0085% | \$ 1,579 | \$ 51 | \$ - | \$ 14 | \$ 40 | \$ - | \$ 14 | \$ 34 | \$ - | \$ 14 |
| SR0X | Checkbox Detection, Relia-Vote | System Accessories | Each | 29.0020% | \$ 23,133 | \$ 747 | \$ - | \$ - | \$ 588 | \$ - | \$ - | \$ 493 | \$ - | \$ - |
| SRJ7 | Precinct Sort, Relia-Vote | System Accessories | Each | 29.0026% | \$ 14,805 | \$ 478 | \$ - | \$ - | \$ 376 | \$ - | \$ - | \$ 315 | \$ - | \$ - |
| SRJ8 | Mailpiece Size Verification & Thickness Detection | System Accessories | Each | 29.0017% | \$ 18,252 | \$ 590 | \$ - | \$ - | \$ 464 | \$ - | \$ - | \$ 389 | \$ - | \$ - |
| SRJ9 | Installation, Relia-Vote | System Accessories | Each | 29.0010% | \$ 13,880 | \$ 448 | \$ - | \$ - | \$ 353 | \$ - | \$ - | \$ 296 | \$ - | \$ - |
| SRJJ | Annual License Fee, Relia-Vote | System Accessories | Each | 29.0026% | \$ 14,805 | \$ 478 | \$ - | \$ - | \$ 376 | \$ - | \$ - | \$ 315 | \$ - | \$ - |
| SRS1 | Standard Site Server, Relia-Vote | System Accessories | Each | 29.0041% | \$ 17,223 | \$ 556 | \$ - | \$ 148 | \$ 437 | \$ - | \$ 148 | \$ 367 | \$ - | \$ 148 |
| SRV1 | Olympus II Base Relia-Vote System - 24k | System Accessories | Each | 29.0001% | \$ 290,418 | \$ 9,381 | \$ - | \$ 3,333 | \$ 7,377 | \$ - | \$ 3,333 | \$ 6,186 | \$ - | \$ 3,333 |
| SRVO | Olympus II Base Relia-Vote System - 13k | System Accessories | Each | 29.0001% | \$ 267,192 | \$ 8,630 | \$ - | \$ 3,333 | \$ 6,787 | \$ - | \$ 3,333 | \$ 5,691 | \$ - | \$ 3,333 |
| R260 | OMR scan-H', HAF (Single channel / location) | System Accessories | Each | 29.0269% | \$ 2,518 | \$ 81 | \$ - | \$ 57 | \$ 64 | \$ - | \$ 57 | \$ 54 | \$ - | \$ 57 |
| R261 | Barcode scan-H', HAF (1st channel) | System Accessories | Each | 29.0084% | \$ 3,009 | \$ 97 | \$ - | \$ 57 | \$ 76 | \$ - | \$ 57 | \$ 64 | \$ - | \$ 57 |
| R262 | OMR scan- B', BAF (1st channel, 1 pair) | System Accessories | Each | 29.0132% | \$ 4,600 | \$ 149 | \$ - | \$ 57 | \$ 117 | \$ - | \$ 57 | \$ 98 | \$ - | \$ 57 |
| R263 | Barcode scanner-B', BAF (1st channel, 1 pair) | System Accessories | Each | 29.0117% | \$ 5,590 | \$ 181 | \$ - | \$ 57 | \$ 142 | \$ - | \$ 57 | \$ 119 | \$ - | \$ 57 |
| R264 | OMR scanner- H', HAF (additional channel #2) | System Accessories | Each | 29.0181% | \$ 1,473 | \$ 48 | \$ - | \$ 57 | \$ 37 | \$ - | \$ 57 | \$ 31 | \$ - | \$ 57 |
| R265 | OMR scanner- H', HAF (Additional channel #3) | System Accessories | Each | 29.0181% | \$ 1,473 | \$ 48 | \$ - | \$ 57 | \$ 37 | \$ - | \$ 57 | \$ 31 | \$ - | \$ 57 |
| R266 | OMR scanner- H', HAF (Additional channel #4) | System Accessories | Each | 29.0181% | \$ 1,473 | \$ 48 | \$ - | \$ 57 | \$ 37 | \$ - | \$ 57 | \$ 31 | \$ - | \$ 57 |
| R267 | OMR scanner-B', BAF (Additional channel, 1 pair) | System Accessories | Each | 29.0269% | \$ 2,518 | \$ 81 | \$ - | \$ 57 | \$ 64 | \$ - | \$ 57 | \$ 54 | \$ - | \$ 57 |
| R268 | Barcode scan- R451/3 (1st channel) | System Accessories | Each | 29.0192% | \$ 3,491 | \$ 113 | \$ - | \$ 58 | \$ 89 | \$ - | \$ 58 | \$ 74 | \$ - | \$ 58 |
| R278 | OMR scan- R451/3 (1st channel) | System Accessories | Each | 29.0130% | \$ 2,401 | \$ 78 | \$ - | \$ 55 | \$ 61 | \$ - | \$ 55 | \$ 51 | \$ - | \$ 55 |
| R279 | OMR scan- R451/3 (Additional channel) | System Accessories | Each | 29.0159% | \$ 2,884 | \$ 93 | \$ - | \$ 53 | \$ 73 | \$ - | \$ 53 | \$ 61 | \$ - | \$ 53 |
| RD4A | Camera Scan Kit--Input (Cognex 4100) | System Accessories | Each | 29.0021% | \$ 17,210 | \$ 556 | \$ - | \$ 210 | \$ 437 | \$ - | \$ 210 | \$ 367 | \$ - | \$ 210 |
| RD4B | Camera Scan Kit--Enclosure (Cognex 4100) | System Accessories | Each | 29.0021% | \$ 17,210 | \$ 556 | \$ - | \$ 210 | \$ 437 | \$ - | \$ 210 | \$ 367 | \$ - | \$ 210 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| RD4C | Camera Scan Kit-- Output (Cognex 4100) | System Accessories | Each | 29.0021% | \$ 17,210 | \$ 556 | \$ - | \$ 210 | \$ 437 | \$ - | \$ 210 | \$ 367 | \$ - | \$ 210 |
| RD5A | MBS Kit-Single Line (Std Barcode) | System Accessories | Each | 29.0100% | \$ 4,871 | \$ 157 | \$ - | \$ 48 | \$ 124 | \$ - | \$ 48 | \$ 104 | \$ - | \$ 48 |
| RD5B | MBS Kit-Raster (Narrow Barcode) | System Accessories | Each | 29.0100% | \$ 4,871 | \$ 157 | \$ - | \$ 48 | \$ 124 | \$ - | \$ 48 | \$ 104 | \$ - | \$ 48 |
| RD5C | MBS H' Top Scan Single Line (Non-raster/std Width Code) | System Accessories | Each | 29.0038% | \$ 4,875 | \$ 157 | \$ - | \$ 49 | \$ 124 | \$ - | \$ 49 | \$ 104 | \$ - | \$ 49 |
| RD5D | MBS H' Top Raster Scanner (Narrow Width Code) | System Accessories | Each | 29.0038% | \$ 4,875 | \$ 157 | \$ - | \$ 49 | \$ 124 | \$ - | \$ 49 | \$ 104 | \$ - | \$ 49 |
| RD5J | MBS HAFT Top Scan Single Line (Non-raster/std Width Code) | System Accessories | Each | 29.0038% | \$ 4,875 | \$ 157 | \$ - | \$ 49 | \$ 124 | \$ - | \$ 49 | \$ 104 | \$ - | \$ 49 |
| RD5K | MBS HAFT Top Raster Scanner (Narrow Width Code) | System Accessories | Each | 29.0038% | \$ 4,875 | \$ 157 | \$ - | \$ 49 | \$ 124 | \$ - | \$ 49 | \$ 104 | \$ - | \$ 49 |
| RD5N | MBS C' Top Scan Single Line 2 Channels (Non-raster Barcode) | System Accessories | Each | 29.0018% | \$ 9,751 | \$ 315 | \$ - | \$ 97 | \$ 248 | \$ - | \$ 97 | \$ 208 | \$ - | \$ 97 |
| RD5P | MBS C' Top Raster Scan Single Line 2 Channels (Barcode) | System Accessories | Each | 29.0018% | \$ 9,751 | \$ 315 | \$ - | \$ 97 | \$ 248 | \$ - | \$ 97 | \$ 208 | \$ - | \$ 97 |
| RD5R | MBS C' Bottom Raster Scan Single Line 2 Channels (Non-raster Barcode) | System Accessories | Each | 29.0018% | \$ 9,751 | \$ 315 | \$ - | \$ 97 | \$ 248 | \$ - | \$ 97 | \$ 208 | \$ - | \$ 97 |
| RD5S | MBS C' Bottom Scan Single Line 2 Channels (Barcode) | System Accessories | Each | 29.0018% | \$ 9,751 | \$ 315 | \$ - | \$ 97 | \$ 248 | \$ - | \$ 97 | \$ 208 | \$ - | \$ 97 |
| RD5T | MBS Series Output Sealer Scan Single Line (Non-raster/std Width Code) | System Accessories | Each | 29.0038% | \$ 4,875 | \$ 157 | \$ - | \$ 49 | \$ 124 | \$ - | \$ 49 | \$ 104 | \$ - | \$ 49 |
| RD5U | MBS Series Output Sealer Raster Scanner (Narrow Width Code) | System Accessories | Each | 29.0038% | \$ 4,875 | \$ 157 | \$ - | \$ 49 | \$ 124 | \$ - | \$ 49 | \$ 104 | \$ - | \$ 49 |
| RD5X | MBS APS Output Sealer Scan Single Line (Non-raster/std Width Code) | System Accessories | Each | 29.0100% | \$ 4,871 | \$ 157 | \$ - | \$ 48 | \$ 124 | \$ - | \$ 48 | \$ 104 | \$ - | \$ 48 |
| RD5Y | MBS APS Output Sealer Raster Scanner (Narrow Width Code) | System Accessories | Each | 29.0100% | \$ 4,871 | \$ 157 | \$ - | \$ 48 | \$ 124 | \$ - | \$ 48 | \$ 104 | \$ - | \$ 48 |
| RD6A | Vision System Scanning Assembly - 9mm lens | System Accessories | Each | 29.0021% | \$ 17,210 | \$ 556 | \$ - | \$ 210 | \$ 437 | \$ - | \$ 210 | \$ 367 | \$ - | \$ 210 |
| RD6B | Vision System Scanning Assembly - 6mm lens | System Accessories | Each | 29.0021% | \$ 17,210 | \$ 556 | \$ - | \$ 210 | \$ 437 | \$ - | \$ 210 | \$ 367 | \$ - | \$ 210 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| RDA8 | Scanning kit - Moving Beam (input or output, per channel) | System Accessories | Each | 29.0039% | \$ 4,777 | \$ 154 | \$ - | \$ 36 | \$ 121 | \$ - | \$ 36 | \$ 102 | \$ - | \$ 36 |
| RDA9 | Camera Scan kit (non-Cognex; input or output, per channel) | System Accessories | Each | 29.0036% | \$ 17,372 | \$ 561 | \$ - | \$ 232 | \$ 441 | \$ - | \$ 232 | \$ 370 | \$ - | \$ 232 |
| Y25A | Top Barcode Scanning--API36S | System Accessories | Each | 29.0072% | \$ 2,969 | \$ 96 | \$ - | \$ 52 | \$ 75 | \$ - | \$ 52 | \$ 63 | \$ - | \$ 52 |
| Y25B | Bottom Barcode Scanning--API36S | System Accessories | Each | 29.0072% | \$ 2,969 | \$ 96 | \$ - | \$ 52 | \$ 75 | \$ - | \$ 52 | \$ 63 | \$ - | \$ 52 |
| Y26A | OMR 1st Channel Top/First Third of Bottom Scanning--API36S | System Accessories | Each | 29.0257% | \$ 2,478 | \$ 80 | \$ - | \$ 52 | \$ 63 | \$ - | \$ 52 | \$ 53 | \$ - | \$ 52 |
| Y26B | OMR 1st Channel Last Two-Thirds of Bottom Scanning--API36S | System Accessories | Each | 29.0257% | \$ 2,478 | \$ 80 | \$ - | \$ 52 | \$ 63 | \$ - | \$ 52 | \$ 53 | \$ - | \$ 52 |
| Y26C | OMR 2nd Channel Top/Bottom--API36S | System Accessories | Each | 29.0158% | \$ 1,433 | \$ 46 | \$ - | \$ 52 | \$ 36 | \$ - | \$ 52 | \$ 31 | \$ - | \$ 52 |
| Y26D | OMR 3rd Channel Top--API36S | System Accessories | Each | 29.0158% | \$ 1,433 | \$ 46 | \$ - | \$ 52 | \$ 36 | \$ - | \$ 52 | \$ 31 | \$ - | \$ 52 |
| Y26E | OMR 4th Channel Top--API36S | System Accessories | Each | 29.0158% | \$ 1,433 | \$ 46 | \$ - | \$ 52 | \$ 36 | \$ - | \$ 52 | \$ 31 | \$ - | \$ 52 |
| Y270 | Barcode scanner-Dual Web Cutter (1st channel, 2 scanners) | System Accessories | Each | 29.0028% | \$ 5,729 | \$ 185 | \$ - | \$ 101 | \$ 146 | \$ - | \$ 101 | \$ 122 | \$ - | \$ 101 |
| Y271 | OMR scanner-Dual Web Cutter (1st channel, 2 scanners) | System Accessories | Each | 29.0113% | \$ 5,312 | \$ 172 | \$ - | \$ 101 | \$ 135 | \$ - | \$ 101 | \$ 113 | \$ - | \$ 101 |
| Y272 | Barcode scanner-Single Web Cutter (1st position) | System Accessories | Each | 29.0158% | \$ 4,187 | \$ 135 | \$ - | \$ 48 | \$ 106 | \$ - | \$ 48 | \$ 89 | \$ - | \$ 48 |
| Y273 | OMR scanner-Single Web Cutter (1st position) | System Accessories | Each | 29.0157% | \$ 3,049 | \$ 98 | \$ - | \$ 51 | \$ 77 | \$ - | \$ 51 | \$ 65 | \$ - | \$ 51 |
| Y274 | OMR scanner- Single Web Cutter (Additional channel) | System Accessories | Each | 29.0214% | \$ 2,466 | \$ 80 | \$ - | \$ 51 | \$ 63 | \$ - | \$ 51 | \$ 53 | \$ - | \$ 51 |
| Y275 | OMR scanner-Dual Web Cutter (Additional channel, 2 scanners) | System Accessories | Each | 29.0143% | \$ 2,851 | \$ 92 | \$ - | \$ 101 | \$ 72 | \$ - | \$ 101 | \$ 61 | \$ - | \$ 101 |
| Y276 | Barcode scanner-Single Web Cutter (Additional channel) | System Accessories | Each | 29.0095% | \$ 7,366 | \$ 238 | \$ - | \$ 101 | \$ 187 | \$ - | \$ 101 | \$ 157 | \$ - | \$ 101 |
| Y277 | OMR scanner-Single Web Cutter (Additional channel) | System Accessories | Each | 29.0165% | \$ 3,961 | \$ 128 | \$ - | \$ 101 | \$ 101 | \$ - | \$ 101 | \$ 84 | \$ - | \$ 101 |
| Y43A | HPI 50S Bottom Fixed Beam Scanning | System Accessories | Each | 29.0190% | \$ 2,876 | \$ 93 | \$ - | \$ 52 | \$ 73 | \$ - | \$ 52 | \$ 61 | \$ - | \$ 52 |
| Y43B | HPI 50S Top Left Fixed Beam Scanning | System Accessories | Each | 29.0190% | \$ 2,876 | \$ 93 | \$ - | \$ 52 | \$ 73 | \$ - | \$ 52 | \$ 61 | \$ - | \$ 52 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| Y43C | HPI 50S Top Right Fixed Beam Scanning | System Accessories | Each | 29.0190% | \$ 2,876 | \$ 93 | \$ - | \$ 52 | \$ 73 | \$ - | \$ 52 | \$ 61 | \$ - | \$ 52 |
| Y43D | HPI 50S Top Moving Beam Scanning | System Accessories | Each | 29.0143% | \$ 4,898 | \$ 158 | \$ - | \$ 74 | \$ 124 | \$ - | \$ 74 | \$ 104 | \$ - | \$ 74 |
| Y43E | MCS Scanning for FMI Cut Sheet Feeder | System Accessories | Each | 29.0022% | \$ 29,433 | \$ 951 | \$ - | \$ 421 | \$ 748 | \$ - | \$ 421 | \$ 627 | \$ - | \$ 421 |
| Y47H | OMR Scanning for 2-up form | System Accessories | Each | 29.0106% | \$ 2,777 | \$ 90 | \$ - | \$ 38 | \$ 71 | \$ - | \$ 38 | \$ 59 | \$ - | \$ 38 |
| Y47J | Double OMR Scanner Mounting | System Accessories | Each | 29.0078% | \$ 2,101 | \$ 68 | \$ - | \$ 21 | \$ 53 | \$ - | \$ 21 | \$ 45 | \$ - | \$ 21 |
| Y47K | Additional OMR Scanners | System Accessories | Each | 29.0078% | \$ 2,101 | \$ 68 | \$ - | \$ 21 | \$ 53 | \$ - | \$ 21 | \$ 45 | \$ - | \$ 21 |
| Y47L | BCR Fixed Beam Scanning on Y474 & Y475 | System Accessories | Each | 29.0006% | \$ 5,203 | \$ 168 | \$ - | \$ 51 | \$ 132 | \$ - | \$ 51 | \$ 111 | \$ - | \$ 51 |
| Y47M | Moving Beam Scanning | System Accessories | Each | 29.0026% | \$ 9,105 | \$ 294 | \$ - | \$ 90 | \$ 231 | \$ - | \$ 90 | \$ 194 | \$ - | \$ 90 |
| Y47S | Camera Scanning | System Accessories | Each | 29.0010% | \$ 31,518 | \$ 1,018 | \$ - | \$ 312 | \$ 801 | \$ - | \$ 312 | \$ 671 | \$ - | \$ 312 |
| Z9F1 | Field support labor / 2hr | System Accessories | Each | 29.1867% | \$ 323 | \$ 10 | \$ - | \$ - | \$ 8 | \$ - | \$ - | \$ 7 | \$ - | \$ - |
| Z9F2 | SSE/TAC support labor / per day | System Accessories | Each | 29.0223% | \$ 1,850 | \$ 60 | \$ - | \$ - | \$ 47 | \$ - | \$ - | \$ 39 | \$ - | \$ - |
| Z9R0 | ServiceWorks Equipment Inspection Program-Base | System Accessories | Each | 29.0069% | \$ 2,313 | \$ 75 | \$ - | \$ - | \$ 59 | \$ - | \$ - | \$ 49 | \$ - | \$ - |
| Z9R1 | ServiceWorks Equipment Inspection Program-Single Input | System Accessories | Each | 29.0119% | \$ 3,423 | \$ 111 | \$ - | \$ - | \$ 87 | \$ - | \$ - | \$ 73 | \$ - | \$ - |
| Z9R2 | ServiceWorks Equipment Inspection Program-File Base | System Accessories | Each | 29.0141% | \$ 4,348 | \$ 140 | \$ - | \$ - | \$ 110 | \$ - | \$ - | \$ 93 | \$ - | \$ - |
| Z9R3 | ServiceWorks Equipment Inspection Program-Dual Inputs | System Accessories | Each | 29.0028% | \$ 5,459 | \$ 176 | \$ - | \$ - | \$ 139 | \$ - | \$ - | \$ 116 | \$ - | \$ - |
| Z9R4 | ServiceWorks Preventative Maintenance Service-Base | System Accessories | Each | 29.0223% | \$ 1,110 | \$ 36 | \$ - | \$ - | \$ 28 | \$ - | \$ - | \$ 24 | \$ - | \$ - |
| Z9R5 | ServiceWorks Preventative Maintenance Service-Saingle Input | System Accessories | Each | 29.0081% | \$ 2,498 | \$ 81 | \$ - | \$ - | \$ 63 | \$ - | \$ - | \$ 53 | \$ - | \$ - |
| Z9R6 | ServiceWorks Preventative Maintenance Service-File-Base | System Accessories | Each | 29.0223% | \$ 2,960 | \$ 96 | \$ - | \$ - | \$ 75 | \$ - | \$ - | \$ 63 | \$ - | \$ - |
| Z9R7 | ServiceWorks Prevenative Maintenance Service-Dual Inputs | System Accessories | Each | 29.0119% | \$ 3,423 | \$ 111 | \$ - | \$ - | \$ 87 | \$ - | \$ - | \$ 73 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| Z9S1 | ServiceWorks Installation Servc Input | System Accessories | Each | 29.0138% | \$ 4,163 | \$ 134 | \$ - | \$ - | \$ 106 | \$ - | \$ - | \$ 89 | \$ - | \$ - |
| Z9S2 | ServiceWorks Installation Service File-Based | System Accessories | Each | 29.0081% | \$ 4,996 | \$ 161 | \$ - | \$ - | \$ 127 | \$ - | \$ - | \$ 106 | \$ - | \$ - |
| Z9U0 | Install - Base FM (add'l units) | System Accessories | Each | 29.0069% | \$ 2,313 | \$ 75 | \$ - | \$ - | \$ 59 | \$ - | \$ - | \$ 49 | \$ - | \$ - |
| Z9U1 | Install - FBI (1st unit) | System Accessories | Each | 29.0479% | \$ 1,387 | \$ 45 | \$ - | \$ - | \$ 35 | \$ - | \$ - | \$ 30 | \$ - | \$ - |
| Z9U2 | Install - FBI (add'l units) | System Accessories | Each | 29.0223% | \$ 925 | \$ 30 | \$ - | \$ - | \$ 23 | \$ - | \$ - | \$ 20 | \$ - | \$ - |
| Z9U3 | Prod. Attacher Installation - 1st unit | System Accessories | Each | 29.0069% | \$ 2,313 | \$ 75 | \$ - | \$ - | \$ 59 | \$ - | \$ - | \$ 49 | \$ - | \$ - |
| Z9U4 | Prod. Attacher Installation - add'l units | System Accessories | Each | 29.0479% | \$ 1,387 | \$ 45 | \$ - | \$ - | \$ 35 | \$ - | \$ - | \$ 30 | \$ - | \$ - |
| SDA0 | Kit, Tray Tag Printer MT3.0 (Domestic) | System Accessories | Each | 29.0149% | \$ 2,127 | \$ 69 | \$ - | \$ 17 | \$ 54 | \$ - | \$ 17 | \$ 45 | \$ - | \$ 17 |
| SR04 | Eight Std Sorting Pocket Cluster (Dom) | System Accessories | Each | 29.0025% | \$ 14,273 | \$ 461 | \$ - | \$ 113 | \$ 363 | \$ - | \$ 113 | \$ 304 | \$ - | \$ 113 |
| SR06 | Trident Postnet/Text Printer Option (Dom & Intl) | System Accessories | Each | 29.0055% | \$ 5,362 | \$ 173 | \$ - | \$ 45 | \$ 136 | \$ - | \$ 45 | \$ 114 | \$ - | \$ 45 |
| SR07 | WABCR/POSTNET Barcode Reader w/o MLOCR | System Accessories | Each | 29.0031% | \$ 14,804 | \$ 478 | \$ - | \$ - | \$ 376 | \$ - | \$ - | \$ 315 | \$ - | \$ - |
| SR08 | Ann. Lic. Fee, WABCR-only | System Accessories | Each | 29.0031% | \$ 7,402 | \$ 239 | \$ - | \$ - | \$ 188 | \$ - | \$ - | \$ 158 | \$ - | \$ - |
| SR1B | Ann. Lic. Fee, RAF Platinum OCR, 24K Outgoing | System Accessories | Each | 29.0038% | \$ 13,416 | \$ 433 | \$ - | \$ - | \$ 341 | \$ - | \$ - | \$ 286 | \$ - | \$ - |
| SR1F | Ann. Lic. Fee, RAF Silver OCR, 36K Combo | System Accessories | Each | 29.0031% | \$ 14,804 | \$ 478 | \$ - | \$ - | \$ 376 | \$ - | \$ - | \$ 315 | \$ - | \$ - |
| SR1J | Ann. Lic. Fee, RAF Silver OCR, 24K Combo | System Accessories | Each | 29.0038% | \$ 13,416 | \$ 433 | \$ - | \$ - | \$ 341 | \$ - | \$ - | \$ 286 | \$ - | \$ - |
| SR1M | Imaje Bar Code, Printer POS 4 | System Accessories | Each | 29.0000% | \$ 17,743 | \$ 573 | \$ - | \$ 155 | \$ 451 | \$ - | \$ 155 | \$ 378 | \$ - | \$ 155 |
| SR1S | Ann. Lic. Fee RAF Silver OCR, 24K Outgoing | System Accessories | Each | 29.0014% | \$ 10,178 | \$ 329 | \$ - | \$ - | \$ 259 | \$ - | \$ - | \$ 217 | \$ - | \$ - |
| SR1U | Ann. Lic. Fee, RAF Platinum OCR, 36K Outgoing | System Accessories | Each | 29.0031% | \$ 14,804 | \$ 478 | \$ - | \$ - | \$ 376 | \$ - | \$ - | \$ 315 | \$ - | \$ - |
| SR25 | RAF Silver OCR, 24K Incoming | System Accessories | Each | 29.0005% | \$ 55,517 | \$ 1,793 | \$ - | \$ - | \$ 1,410 | \$ - | \$ - | \$ 1,183 | \$ - | \$ - |
| SR26 | RAF Silver OCR, 24k Outgoing | System Accessories | Each | 29.0004% | \$ 71,247 | \$ 2,301 | \$ - | \$ - | \$ 1,810 | \$ - | \$ - | \$ 1,518 | \$ - | \$ - |
| SR28 | RAF Silver OCR, 24K Combo | System Accessories | Each | 29.0004% | \$ 97,155 | \$ 3,138 | \$ - | \$ - | \$ 2,468 | \$ - | \$ - | \$ 2,069 | \$ - | \$ - |
| SR29 | RAF Silver OCR, 36K Incoming | System Accessories | Each | 29.0006% | \$ 78,649 | \$ 2,540 | \$ - | \$ - | \$ 1,998 | \$ - | \$ - | \$ 1,675 | \$ - | \$ - |
| SR2A | RAF Silver OCR, 36K Outgoing | System Accessories | Each | 29.0002% | \$ 86,977 | \$ 2,809 | \$ - | \$ - | \$ 2,209 | \$ - | \$ - | \$ 1,853 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|-------------------------------------|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SR2B | RAF Silver OCR, 36k Combo | System Accessories | Each | 29.0004% | \$ 129,540 | \$ 4,184 | \$ - | \$ - | \$ 3,290 | \$ - | \$ - | \$ 2,759 | \$ - | \$ - |
| SR2C | MailCode POSTNET WABCR | System Accessories | Each | 29.0036% | \$ 7,587 | \$ 245 | \$ - | \$ - | \$ 193 | \$ - | \$ - | \$ 162 | \$ - | \$ - |
| SR2R | Selective Letter Opener Single-tier | System Accessories | Each | 29.0016% | \$ 22,038 | \$ 712 | \$ - | \$ 160 | \$ 560 | \$ - | \$ 160 | \$ 469 | \$ - | \$ 160 |
| SR2S | (RDS) Remote Diagnostic Server | System Accessories | Each | 29.0113% | \$ 3,238 | \$ 105 | \$ - | \$ - | \$ 82 | \$ - | \$ - | \$ 69 | \$ - | \$ - |
| SR2V | Support level 1 (Dom) | System Accessories | Each | 29.0069% | \$ 9,252 | \$ 299 | \$ - | \$ - | \$ 235 | \$ - | \$ - | \$ 197 | \$ - | \$ - |
| SR3C | IMB Kit OLYII IMB Opt, Std/Imj FW | System Accessories | Each | 29.0030% | \$ 16,562 | \$ 535 | \$ - | \$ - | \$ 421 | \$ - | \$ - | \$ 353 | \$ - | \$ - |
| SR3D | IMB Kit OLYII IMB, Std/Imj FW | System Accessories | Each | 29.0030% | \$ 16,562 | \$ 535 | \$ - | \$ - | \$ 421 | \$ - | \$ - | \$ 353 | \$ - | \$ - |
| SR3E | IMB Kit PTI Explr, Std/Imj FW Supra | System Accessories | Each | 29.0030% | \$ 16,562 | \$ 535 | \$ - | \$ - | \$ 421 | \$ - | \$ - | \$ 353 | \$ - | \$ - |
| SR3G | IMB Kit PTI Explr, IMB Std/Vidjet | System Accessories | Each | 29.0020% | \$ 33,217 | \$ 1,073 | \$ - | \$ - | \$ 844 | \$ - | \$ - | \$ 708 | \$ - | \$ - |
| SR3K | IMB Kit BBH Explr IMB Std w VJ37 | System Accessories | Each | 29.0047% | \$ 10,085 | \$ 326 | \$ - | \$ - | \$ 256 | \$ - | \$ - | \$ 215 | \$ - | \$ - |
| SR3M | IMB Kit OLYII Opt, Std/Imj FW GE | System Accessories | Each | 29.0001% | \$ 23,965 | \$ 774 | \$ - | \$ - | \$ 609 | \$ - | \$ - | \$ 510 | \$ - | \$ - |
| SR3N | IMB Kit OLYII Std/Imj FW GE | System Accessories | Each | 29.0001% | \$ 23,965 | \$ 774 | \$ - | \$ - | \$ 609 | \$ - | \$ - | \$ 510 | \$ - | \$ - |
| SR3P | IMB Kit PTI Explr, Std/Imj FW supGE | System Accessories | Each | 29.0001% | \$ 23,965 | \$ 774 | \$ - | \$ - | \$ 609 | \$ - | \$ - | \$ 510 | \$ - | \$ - |
| SR3S | IMB Kit PTI Explr, Std/Vidjet GE | System Accessories | Each | 29.0004% | \$ 40,620 | \$ 1,312 | \$ - | \$ - | \$ 1,032 | \$ - | \$ - | \$ 865 | \$ - | \$ - |
| SR3W | IVT Reader | System Accessories | Each | 29.0078% | \$ 7,235 | \$ 234 | \$ - | \$ 63 | \$ 184 | \$ - | \$ 63 | \$ 154 | \$ - | \$ 63 |
| SR4H | IMB Kit OLYII IMB Opt / Imj FW | System Accessories | Each | 29.0030% | \$ 16,562 | \$ 535 | \$ - | \$ - | \$ 421 | \$ - | \$ - | \$ 353 | \$ - | \$ - |
| SR4J | IMB Kit OlyII IMB, Std Trident | System Accessories | Each | 29.0030% | \$ 16,562 | \$ 535 | \$ - | \$ - | \$ 421 | \$ - | \$ - | \$ 353 | \$ - | \$ - |
| SR4K | IMB Kit OlyII Opt, Std Trident GE | System Accessories | Each | 29.0001% | \$ 23,965 | \$ 774 | \$ - | \$ - | \$ 609 | \$ - | \$ - | \$ 510 | \$ - | \$ - |
| SR4L | IMB Kit OlyII Std Trident GE | System Accessories | Each | 29.0001% | \$ 23,965 | \$ 774 | \$ - | \$ - | \$ 609 | \$ - | \$ - | \$ 510 | \$ - | \$ - |
| SR4P | IMB Kit PTI Explr, IMB Option | System Accessories | Each | 29.0020% | \$ 33,217 | \$ 1,073 | \$ - | \$ - | \$ 844 | \$ - | \$ - | \$ 708 | \$ - | \$ - |
| SR4S | IMB Kit PTI Explr, Option GE | System Accessories | Each | 29.0004% | \$ 40,620 | \$ 1,312 | \$ - | \$ - | \$ 1,032 | \$ - | \$ - | \$ 865 | \$ - | \$ - |
| SR4U | RAF Silver OCR, 13k Outgoing | System Accessories | Each | 29.0012% | \$ 37,011 | \$ 1,195 | \$ - | \$ - | \$ 940 | \$ - | \$ - | \$ 788 | \$ - | \$ - |
| SR4V | RAF Silver OCR, 13k Incoming | System Accessories | Each | 29.0004% | \$ 32,385 | \$ 1,046 | \$ - | \$ - | \$ 823 | \$ - | \$ - | \$ 690 | \$ - | \$ - |
| SR4W | RAF Silver OCR, 13K Combo | System Accessories | Each | 29.0014% | \$ 50,890 | \$ 1,644 | \$ - | \$ - | \$ 1,293 | \$ - | \$ - | \$ 1,084 | \$ - | \$ - |
| SR4X | RAF Platinum OCR, 13K Outgoing | System Accessories | Each | 29.0014% | \$ 50,890 | \$ 1,644 | \$ - | \$ - | \$ 1,293 | \$ - | \$ - | \$ 1,084 | \$ - | \$ - |
| SR5K | Flats Station Printer (Dom) | System Accessories | Each | 29.0303% | \$ 2,136 | \$ 69 | \$ - | \$ 19 | \$ 54 | \$ - | \$ 19 | \$ 45 | \$ - | \$ 19 |
| SR5L | Tray Tag Dual Printer | System Accessories | Each | 29.0005% | \$ 4,084 | \$ 132 | \$ - | \$ 34 | \$ 104 | \$ - | \$ 34 | \$ 87 | \$ - | \$ 34 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SR5M | One (1) Hewlett Packard High Speed Network Laser Printer | System Accessories | Each | 29.0393% | \$ 1,585 | \$ 51 | \$ - | \$ 14 | \$ 40 | \$ - | \$ 14 | \$ 34 | \$ - | \$ 14 |
| SR5S | Mail Justifier Station | System Accessories | Each | 29.0223% | \$ 1,295 | \$ 42 | \$ - | \$ - | \$ 33 | \$ - | \$ - | \$ 28 | \$ - | \$ - |
| SR5T | Std Install, Testing & Machine Training Incoming or Combo | System Accessories | Each | 29.0031% | \$ 18,505 | \$ 598 | \$ - | \$ - | \$ 470 | \$ - | \$ - | \$ 394 | \$ - | \$ - |
| SR6G | Two-line LCD Display | System Accessories | Each | 29.0108% | \$ 1,545 | \$ 50 | \$ - | \$ - | \$ 39 | \$ - | \$ - | \$ 33 | \$ - | \$ - |
| SR6J | LVE / LCD monitor (Domestic) | System Accessories | Each | 29.0040% | \$ 4,123 | \$ 133 | \$ - | \$ 36 | \$ 105 | \$ - | \$ 36 | \$ 88 | \$ - | \$ 36 |
| SR6X | USPS Fast Forward Option | System Accessories | Each | 29.0026% | \$ 20,093 | \$ 649 | \$ - | \$ 36 | \$ 510 | \$ - | \$ 36 | \$ 428 | \$ - | \$ 36 |
| SR7S | Double Detector (Dom & Int'l) | System Accessories | Each | 29.0056% | \$ 10,640 | \$ 344 | \$ - | \$ - | \$ 270 | \$ - | \$ - | \$ 227 | \$ - | \$ - |
| SR7T | Std Install, Testing & Machine Training, Outgoing | System Accessories | Each | 29.0069% | \$ 9,252 | \$ 299 | \$ - | \$ - | \$ 235 | \$ - | \$ - | \$ 197 | \$ - | \$ - |
| SR8G | IMB Kit OLYII, IVT/TCP instld. GE | System Accessories | Each | 29.0015% | \$ 11,936 | \$ 386 | \$ - | \$ - | \$ 303 | \$ - | \$ - | \$ 254 | \$ - | \$ - |
| SR8H | IMB Kit OLYII IVT installed GE | System Accessories | Each | 29.0006% | \$ 14,712 | \$ 475 | \$ - | \$ - | \$ 374 | \$ - | \$ - | \$ 313 | \$ - | \$ - |
| SR8K | IMB Kit, ES3, Prt & SW | System Accessories | Each | 29.0035% | \$ 8,324 | \$ 269 | \$ - | \$ - | \$ 211 | \$ - | \$ - | \$ 177 | \$ - | \$ - |
| SR8L | IMB Kit, ES3, SW Only | System Accessories | Each | 29.0010% | \$ 1,388 | \$ 45 | \$ - | \$ - | \$ 35 | \$ - | \$ - | \$ 30 | \$ - | \$ - |
| SR8M | OLY II Base Transport (Dom) | System Accessories | Each | 29.0003% | \$ 151,654 | \$ 4,898 | \$ - | \$ 1,448 | \$ 3,852 | \$ - | \$ 1,448 | \$ 3,230 | \$ - | \$ 1,448 |
| SR97 | Read-Write OCR, 13K | System Accessories | Each | 29.0012% | \$ 37,011 | \$ 1,195 | \$ - | \$ - | \$ 940 | \$ - | \$ - | \$ 788 | \$ - | \$ - |
| SR98 | Annual License Fee, ReadWrite OCR, 13k | System Accessories | Each | 29.0004% | \$ 6,477 | \$ 209 | \$ - | \$ - | \$ 165 | \$ - | \$ - | \$ 138 | \$ - | \$ - |
| SR9B | IMB Kit, PTI CARS II, Std Im FW | System Accessories | Each | 29.0024% | \$ 18,287 | \$ 591 | \$ - | \$ - | \$ 464 | \$ - | \$ - | \$ 390 | \$ - | \$ - |
| SR9C | IMB Kit, PTI CARS II, New IM Supra | System Accessories | Each | 29.0017% | \$ 35,674 | \$ 1,152 | \$ - | \$ - | \$ 906 | \$ - | \$ - | \$ 760 | \$ - | \$ - |
| SRA7 | 13K/24K Transport Camera Option (Dom & Int'l) | System Accessories | Each | 29.0018% | \$ 13,879 | \$ 448 | \$ - | \$ - | \$ 353 | \$ - | \$ - | \$ 296 | \$ - | \$ - |
| SRA8 | 36K Transport Camera Option (Dom & Int'l) | System Accessories | Each | 29.0010% | \$ 16,655 | \$ 538 | \$ - | \$ - | \$ 423 | \$ - | \$ - | \$ 355 | \$ - | \$ - |
| SRA9 | Extension Section | System Accessories | Each | 29.0002% | \$ 8,425 | \$ 272 | \$ - | \$ 74 | \$ 214 | \$ - | \$ 74 | \$ 179 | \$ - | \$ 74 |
| SRAW | Ann. Lic. Fee, ReadWrite 24k | System Accessories | Each | 29.0052% | \$ 8,327 | \$ 269 | \$ - | \$ - | \$ 212 | \$ - | \$ - | \$ 177 | \$ - | \$ - |
| SRB4 | Ann. Lic. Fee, RAF Silver OCR, 36k Incoming | System Accessories | Each | 29.0046% | \$ 12,028 | \$ 389 | \$ - | \$ - | \$ 306 | \$ - | \$ - | \$ 256 | \$ - | \$ - |
| SRB6 | Kit, Image Processor (Dom & Int'l) | System Accessories | Each | 29.0089% | \$ 6,615 | \$ 214 | \$ - | \$ - | \$ 168 | \$ - | \$ - | \$ 141 | \$ - | \$ - |
| SRBA | RAF Platinum OCR, 36k Outgoing | System Accessories | Each | 29.0005% | \$ 100,856 | \$ 3,258 | \$ - | \$ - | \$ 2,562 | \$ - | \$ - | \$ 2,148 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SRBE | AddressScript Click Charges, 1M (Dom) | System Accessories | Each | 29.0025% | \$ 16,192 | \$ 523 | \$ - | \$ - | \$ 411 | \$ - | \$ - | \$ 345 | \$ - | \$ - |
| SRBF | AddressScript Click Charges, 500K (Dom) | System Accessories | Each | 29.0046% | \$ 9,021 | \$ 291 | \$ - | \$ - | \$ 229 | \$ - | \$ - | \$ 192 | \$ - | \$ - |
| SRBG | AddressScript Click Charges, 250K (Dom) | System Accessories | Each | 29.0069% | \$ 4,626 | \$ 149 | \$ - | \$ - | \$ 118 | \$ - | \$ - | \$ 99 | \$ - | \$ - |
| SRBH | AddressScript Click Charges, 50K (Dom) | System Accessories | Each | 29.0056% | \$ 1,064 | \$ 34 | \$ - | \$ - | \$ 27 | \$ - | \$ - | \$ 23 | \$ - | \$ - |
| SRBJ | Imaje ID Tag Printer (Pos 1, Single Mnt, SJF) | System Accessories | Each | 29.0018% | \$ 24,497 | \$ 791 | \$ - | \$ 155 | \$ 622 | \$ - | \$ 155 | \$ 522 | \$ - | \$ 155 |
| SRBK | Kit, Imaje Option 120V (Dom) | System Accessories | Each | 29.0046% | \$ 3,007 | \$ 97 | \$ - | \$ - | \$ 76 | \$ - | \$ - | \$ 64 | \$ - | \$ - |
| SRBP | Imaje Redate/endorsement Pos 2 Single Mnt, SJB | System Accessories | Each | 29.0000% | \$ 17,743 | \$ 573 | \$ - | \$ 155 | \$ 451 | \$ - | \$ 155 | \$ 378 | \$ - | \$ 155 |
| SRDF | Image Server PC | System Accessories | Each | 29.0025% | \$ 14,867 | \$ 480 | \$ - | \$ 130 | \$ 378 | \$ - | \$ 130 | \$ 317 | \$ - | \$ 130 |
| SRDK | ASSY, POS 3 SINGLE MNT, SJB | System Accessories | Each | 29.0000% | \$ 17,743 | \$ 573 | \$ - | \$ 155 | \$ 451 | \$ - | \$ 155 | \$ 378 | \$ - | \$ 155 |
| SRDL | Ann. Lic. Fee, FastForward | System Accessories | Each | 29.0031% | \$ 3,701 | \$ 120 | \$ - | \$ - | \$ 94 | \$ - | \$ - | \$ 79 | \$ - | \$ - |
| SRGH | Eight (8) Standard Sorting Racks | System Accessories | Each | 29.0339% | \$ 1,526 | \$ 49 | \$ - | \$ - | \$ 39 | \$ - | \$ - | \$ 33 | \$ - | \$ - |
| SRGT | SiteServer, incl. MS SQL 2000 License (Cost includes SRD2 SQL license) | System Accessories | Each | 29.0025% | \$ 18,869 | \$ 609 | \$ - | \$ - | \$ 479 | \$ - | \$ - | \$ 402 | \$ - | \$ - |
| SRH5 | ReadWrite OCR, 24k | System Accessories | Each | 29.0005% | \$ 55,517 | \$ 1,793 | \$ - | \$ - | \$ 1,410 | \$ - | \$ - | \$ 1,183 | \$ - | \$ - |
| SRH8 | Host PC Option | System Accessories | Each | 29.0069% | \$ 4,626 | \$ 149 | \$ - | \$ - | \$ 118 | \$ - | \$ - | \$ 99 | \$ - | \$ - |
| SRHD | RAF Platinum OCR, 24K Outgoing | System Accessories | Each | 29.0006% | \$ 85,126 | \$ 2,750 | \$ - | \$ - | \$ 2,162 | \$ - | \$ - | \$ 1,813 | \$ - | \$ - |
| SRHJ | Intellischeme | System Accessories | Each | 29.0018% | \$ 13,879 | \$ 448 | \$ - | \$ - | \$ 353 | \$ - | \$ - | \$ 296 | \$ - | \$ - |
| SRJL | Return Mail Sorter Software | System Accessories | Each | 29.0035% | \$ 9,253 | \$ 299 | \$ - | \$ - | \$ 235 | \$ - | \$ - | \$ 197 | \$ - | \$ - |
| SRJM | Standard Inbound Pass Software | System Accessories | Each | 29.0010% | \$ 13,880 | \$ 448 | \$ - | \$ - | \$ 353 | \$ - | \$ - | \$ 296 | \$ - | \$ - |
| SRJP | Annual License Fee, RAF Platinum OCR, 13k Outgoing | System Accessories | Each | 29.0046% | \$ 12,028 | \$ 389 | \$ - | \$ - | \$ 306 | \$ - | \$ - | \$ 256 | \$ - | \$ - |
| SRJX | ANNUAL LICENSE FEE, RAF SILVER OCR, 36K OUTGOING | System Accessories | Each | 29.0046% | \$ 12,028 | \$ 389 | \$ - | \$ - | \$ 306 | \$ - | \$ - | \$ 256 | \$ - | \$ - |
| SRJZ | ANNUAL LICENSE FEE, RAF SILVER OCR, 13K OUTGOING | System Accessories | Each | 29.0052% | \$ 8,327 | \$ 269 | \$ - | \$ - | \$ 212 | \$ - | \$ - | \$ 177 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-----------------------------------|--------------------------|--|----------------------------------|-------------------------------------|--|---|--|---|---|-------------------------------------|---|--|
| SRK5 | Annual License Fee, RAF Silver OCR, 24k Incoming | System Accessories | Each | 29.0014% | \$ 10,178 | \$ 329 | \$ - | \$ - | \$ 259 | \$ - | \$ - | \$ 217 | \$ - | \$ - |
| SRK6 | Annual License Fee, RAF Silver OCR, 13K Incoming | System Accessories | Each | 29.0052% | \$ 8,327 | \$ 269 | \$ - | \$ - | \$ 212 | \$ - | \$ - | \$ 177 | \$ - | \$ - |
| SRKH | Annual License Fee, RAF Silver OCR, 13K Combo | System Accessories | Each | 29.0008% | \$ 11,566 | \$ 374 | \$ - | \$ - | \$ 294 | \$ - | \$ - | \$ 246 | \$ - | \$ - |
| SRS2 | IMB Kit OLYII IVT installed | System Accessories | Each | 29.0077% | \$ 7,309 | \$ 236 | \$ - | \$ - | \$ 186 | \$ - | \$ - | \$ 156 | \$ - | \$ - |
| SRS5 | IMB Upgrade Installation (One Unit) | System Accessories | Each | 29.0223% | \$ 925 | \$ 30 | \$ - | \$ - | \$ 23 | \$ - | \$ - | \$ 20 | \$ - | \$ - |
| SRS6 | IMB Kit OLYII, IVT/TCPC installed | System Accessories | Each | 29.0144% | \$ 4,533 | \$ 146 | \$ - | \$ - | \$ 115 | \$ - | \$ - | \$ 97 | \$ - | \$ - |
| SRT3 | Transport, MT3.0 (Domestic) | System Accessories | Each | 29.0002% | \$ 189,129 | \$ 6,109 | \$ - | \$ 1,764 | \$ 4,804 | \$ - | \$ 1,764 | \$ 4,028 | \$ - | \$ 1,764 |
| SRT5 | 24 Pocket Section, MT3.0 (Domestic) | System Accessories | Each | 29.0012% | \$ 32,710 | \$ 1,057 | \$ - | \$ 286 | \$ 831 | \$ - | \$ 286 | \$ 697 | \$ - | \$ 286 |
| FL0C | 9' Collection Conveyor Option | System Accessories | Each | 22.6097% | \$ 565 | \$ 18 | \$ - | \$ 5 | \$ 14 | \$ - | \$ 5 | \$ 12 | \$ - | \$ 5 |
| FL0D | 12' Collection Conveyor Option | System Accessories | Each | 22.5167% | \$ 1,612 | \$ 52 | \$ - | \$ 6 | \$ 41 | \$ - | \$ 6 | \$ 34 | \$ - | \$ 6 |
| FLC0 | 9' FeedMAX Conveyor Upgrade | System Accessories | Each | 22.5347% | \$ 1,121 | \$ 36 | \$ - | \$ 10 | \$ 28 | \$ - | \$ 10 | \$ 24 | \$ - | \$ 10 |
| FLE1 | Additional Glue gun | System Accessories | Each | 22.5145% | \$ 5,329 | \$ 172 | \$ - | \$ 38 | \$ 135 | \$ - | \$ 38 | \$ 114 | \$ - | \$ 38 |
| FLX0 | Product Attaching System AT3 | System Accessories | Each | 22.5009% | \$ 62,278 | \$ 2,012 | \$ - | \$ 543 | \$ 1,582 | \$ - | \$ 543 | \$ 1,327 | \$ - | \$ 543 |
| FLX1 | Product Attaching System AT2 | System Accessories | Each | 22.5002% | \$ 84,163 | \$ 2,718 | \$ - | \$ 734 | \$ 2,138 | \$ - | \$ 734 | \$ 1,793 | \$ - | \$ 734 |
| FLX2 | Prod Attacher Spare Part Kit | System Accessories | Each | 22.5325% | \$ 1,729 | \$ 56 | \$ - | \$ 6 | \$ 44 | \$ - | \$ 6 | \$ 37 | \$ - | \$ 6 |
| FLY1 | Single Plow Fold | System Accessories | Each | 22.5002% | \$ 20,195 | \$ 652 | \$ - | \$ 182 | \$ 513 | \$ - | \$ 182 | \$ 430 | \$ - | \$ 182 |
| FLY2 | Double Plow Fold | System Accessories | Each | 22.5012% | \$ 29,821 | \$ 963 | \$ - | \$ 247 | \$ 757 | \$ - | \$ 247 | \$ 635 | \$ - | \$ 247 |
| FLY3 | 6' Speed Sort Upgrade | System Accessories | Each | 22.5222% | \$ 2,808 | \$ 91 | \$ - | \$ 24 | \$ 71 | \$ - | \$ 24 | \$ 60 | \$ - | \$ 24 |
| FLY4 | 9' Speed Sort Upgrade | System Accessories | Each | 22.5023% | \$ 4,039 | \$ 130 | \$ - | \$ 35 | \$ 103 | \$ - | \$ 35 | \$ 86 | \$ - | \$ 35 |
| FLY5 | 12' Speed Sort Upgrade | System Accessories | Each | 22.5094% | \$ 5,160 | \$ 167 | \$ - | \$ 45 | \$ 131 | \$ - | \$ 45 | \$ 110 | \$ - | \$ 45 |
| MD26 | SureFeed Speed Sort(9 ft) | System Accessories | Each | 22.5039% | \$ 6,173 | \$ 199 | \$ - | \$ 54 | \$ 157 | \$ - | \$ 54 | \$ 131 | \$ - | \$ 54 |
| MD30 | Vacuum Base w/ Pattern Reader | System Accessories | Each | 22.5002% | \$ 14,044 | \$ 454 | \$ - | \$ 122 | \$ 357 | \$ - | \$ 122 | \$ 299 | \$ - | \$ 122 |
| Y1A0 | Bulk Feeder 6' | System Accessories | Each | 22.5107% | \$ 6,734 | \$ 218 | \$ - | \$ 59 | \$ 171 | \$ - | \$ 59 | \$ 143 | \$ - | \$ 59 |
| Y1A1 | Bulk Feeder 9' | System Accessories | Each | 22.5047% | \$ 7,410 | \$ 239 | \$ - | \$ 65 | \$ 188 | \$ - | \$ 65 | \$ 158 | \$ - | \$ 65 |
| Y331 | 43" Base | System Accessories | Each | 22.5000% | \$ 12,625 | \$ 408 | \$ - | \$ - | \$ 321 | \$ - | \$ - | \$ 269 | \$ - | \$ - |
| Y332 | 30" Base | System Accessories | Each | 22.5000% | \$ 7,070 | \$ 228 | \$ - | \$ - | \$ 180 | \$ - | \$ - | \$ 151 | \$ - | \$ - |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-----------------------------------|--------------------------|--|----------------------------------|-------------------------------------|--|---|--|---|---|-------------------------------------|---|--|
| Y3C0 | MCS Windows PC with screen & keyboard (incl industrial mount) | System Accessories | Each | 22.5321% | \$ 1,620 | \$ 52 | \$ - | \$ 13 | \$ 41 | \$ - | \$ 13 | \$ 35 | \$ - | \$ 13 |
| Y3C1 | MCS Add'l MCS BW MicroVision Camera | System Accessories | Each | 22.5034% | \$ 5,402 | \$ 174 | \$ - | \$ 42 | \$ 137 | \$ - | \$ 42 | \$ 115 | \$ - | \$ 42 |
| Y3C2 | MCS Read-Up config for Perfect Match | System Accessories | Each | 22.5034% | \$ 2,701 | \$ 87 | \$ - | \$ 21 | \$ 69 | \$ - | \$ 21 | \$ 58 | \$ - | \$ 21 |
| Y3C3 | MCS 2600 Array 2" system / single controller | System Accessories | Each | 22.5017% | \$ 17,827 | \$ 576 | \$ - | \$ 140 | \$ 453 | \$ - | \$ 140 | \$ 380 | \$ - | \$ 140 |
| Y3C5 | MCS S-800 Infra-Red Dryer | System Accessories | Each | 22.5034% | \$ 8,103 | \$ 262 | \$ - | \$ 64 | \$ 206 | \$ - | \$ 64 | \$ 173 | \$ - | \$ 64 |
| Y3C6 | MCS 4600 Array 4" system with single 4" Print Head / single controller | System Accessories | Each | 22.5023% | \$ 28,631 | \$ 925 | \$ - | \$ 225 | \$ 727 | \$ - | \$ 225 | \$ 610 | \$ - | \$ 225 |
| Y3C7 | MCS 4600 Array 4" system 2"+ 2" Print Heads / single controller | System Accessories | Each | 22.5023% | \$ 28,631 | \$ 925 | \$ - | \$ 225 | \$ 727 | \$ - | \$ 225 | \$ 610 | \$ - | \$ 225 |
| Y3C8 | MCS 6600 Array 6" system with 4" and 2" Print Heads / single Controller | System Accessories | Each | 22.5005% | \$ 36,735 | \$ 1,187 | \$ - | \$ 289 | \$ 933 | \$ - | \$ 289 | \$ 782 | \$ - | \$ 289 |
| Y3C9 | MCS 6600 Array 6" system with Three 2" Print Heads / single Controller | System Accessories | Each | 22.5005% | \$ 36,735 | \$ 1,187 | \$ - | \$ 289 | \$ 933 | \$ - | \$ 289 | \$ 782 | \$ - | \$ 289 |
| Y3CA | MCS 6600 Array 6" system with single 6" Print Head / single Controller | System Accessories | Each | 22.5005% | \$ 36,735 | \$ 1,187 | \$ - | \$ 289 | \$ 933 | \$ - | \$ 289 | \$ 782 | \$ - | \$ 289 |
| Y3CB | MCS 8600 Array 8" a 4" Head and Two 2" Heads | System Accessories | Each | 22.5010% | \$ 44,838 | \$ 1,448 | \$ - | \$ 352 | \$ 1,139 | \$ - | \$ 352 | \$ 955 | \$ - | \$ 352 |
| Y3CC | MCS Installation & Training - Inkjet | System Accessories | Each | 22.5034% | \$ 2,701 | \$ 87 | \$ - | \$ 21 | \$ 69 | \$ - | \$ 21 | \$ 58 | \$ - | \$ 21 |
| Y3CD | MCS PC Industrial Mount Only | System Accessories | Each | 22.5904% | \$ 809 | \$ 26 | \$ - | \$ 6 | \$ 21 | \$ - | \$ 6 | \$ 17 | \$ - | \$ 6 |
| Y3CE | MCS Perfect Match for PB Flowmaster | System Accessories | Each | 22.5012% | \$ 35,114 | \$ 1,134 | \$ - | \$ 276 | \$ 892 | \$ - | \$ 276 | \$ 748 | \$ - | \$ 276 |
| Y3CF | MCS Perfect Match for PB FL w/ Read-Up config | System Accessories | Each | 22.5014% | \$ 37,815 | \$ 1,221 | \$ - | \$ 297 | \$ 961 | \$ - | \$ 297 | \$ 805 | \$ - | \$ 297 |
| Y3CG | MCS Perfect Match for Swing-arm | System Accessories | Each | 22.5012% | \$ 35,114 | \$ 1,134 | \$ - | \$ 276 | \$ 892 | \$ - | \$ 276 | \$ 748 | \$ - | \$ 276 |
| Y3CH | MCS Installation & Training - Perfect Match | System Accessories | Each | 22.5034% | \$ 5,402 | \$ 174 | \$ - | \$ 42 | \$ 137 | \$ - | \$ 42 | \$ 115 | \$ - | \$ 42 |
| Y3CJ | MCS Installation - Perfect Match add'l system wiring | System Accessories | Each | 22.5014% | \$ 7,563 | \$ 244 | \$ - | \$ 59 | \$ 192 | \$ - | \$ 59 | \$ 161 | \$ - | \$ 59 |
| Y3CK | MCS Bulk Ink Supply Delivery System for 2" head | System Accessories | Each | 22.5065% | \$ 3,025 | \$ 98 | \$ - | \$ 24 | \$ 77 | \$ - | \$ 24 | \$ 64 | \$ - | \$ 24 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| Y3CL | MCS Bulk Ink Supply Delivery System for 4" head | System Accessories | Each | 22.5127% | \$ 3,997 | \$ 129 | \$ - | \$ 31 | \$ 102 | \$ - | \$ 31 | \$ 85 | \$ - | \$ 31 |
| Y3CM | MCS RSI 715 Vacuum base 54" | System Accessories | Each | 22.5002% | \$ 9,724 | \$ 314 | \$ - | \$ 76 | \$ 247 | \$ - | \$ 76 | \$ 207 | \$ - | \$ 76 |
| Y3CN | MCS RSI 915 Vacuum base 84" | System Accessories | Each | 22.5048% | \$ 11,344 | \$ 366 | \$ - | \$ 89 | \$ 288 | \$ - | \$ 89 | \$ 242 | \$ - | \$ 89 |
| Y3CP | MCS RSI 1015 Vacuum base 107" w/ register | System Accessories | Each | 22.5017% | \$ 17,827 | \$ 576 | \$ - | \$ 140 | \$ 453 | \$ - | \$ 140 | \$ 380 | \$ - | \$ 140 |
| Y3CR | MCS RSI 10" Shingling Conveyor | System Accessories | Each | 22.5116% | \$ 3,781 | \$ 122 | \$ - | \$ 30 | \$ 96 | \$ - | \$ 30 | \$ 81 | \$ - | \$ 30 |
| Y3CS | MCS IR-Track Invisible System | System Accessories | Each | 22.5006% | \$ 86,003 | \$ 2,778 | \$ - | \$ 675 | \$ 2,184 | \$ - | \$ 675 | \$ 1,832 | \$ - | \$ 675 |
| Y3CT | MCS Add'l IR MicroVision Camera for IR-Track | System Accessories | Each | 22.5034% | \$ 5,402 | \$ 174 | \$ - | \$ 42 | \$ 137 | \$ - | \$ 42 | \$ 115 | \$ - | \$ 42 |
| Y3CU | MCS Installation & Training - IR-Track System | System Accessories | Each | 22.5082% | \$ 3,241 | \$ 105 | \$ - | \$ 25 | \$ 82 | \$ - | \$ 25 | \$ 69 | \$ - | \$ 25 |
| Y3CV | MCS Feedrite Paper Roll Cart | System Accessories | Each | 22.5082% | \$ 6,482 | \$ 209 | \$ - | \$ 51 | \$ 165 | \$ - | \$ 51 | \$ 138 | \$ - | \$ 51 |
| Y3CW | MCS Feedrite Rewinder & Interface | System Accessories | Each | 22.5028% | \$ 23,769 | \$ 768 | \$ - | \$ 187 | \$ 604 | \$ - | \$ 187 | \$ 506 | \$ - | \$ 187 |
| Y3CX | Friction Feeder 1800J w/o stand | System Accessories | Each | 22.5049% | \$ 8,436 | \$ 272 | \$ - | \$ 68 | \$ 214 | \$ - | \$ 68 | \$ 180 | \$ - | \$ 68 |
| Y3CY | Friction Feeder 1200J w/o stand | System Accessories | Each | 22.5009% | \$ 5,410 | \$ 175 | \$ - | \$ 43 | \$ 137 | \$ - | \$ 43 | \$ 115 | \$ - | \$ 43 |
| Y3CZ | FeedMax w/ 6' in-feed | System Accessories | Each | 22.5054% | \$ 9,739 | \$ 315 | \$ - | \$ 78 | \$ 247 | \$ - | \$ 78 | \$ 207 | \$ - | \$ 78 |
| Y3DA | FeedMax S w/ register belts | System Accessories | Each | 22.5001% | \$ 12,981 | \$ 419 | \$ - | \$ 104 | \$ 330 | \$ - | \$ 104 | \$ 276 | \$ - | \$ 104 |
| Z9T6 | DM Infinity New Operator Training | System Accessories | Each | 29.0990% | \$ 462 | \$ 15 | \$ - | \$ - | \$ 12 | \$ - | \$ - | \$ 10 | \$ - | \$ - |
| SD2D | 2D Enhanced WABCR | System Accessories | Each | 29.0010% | \$ 3,470 | \$ 112 | \$ - | \$ - | \$ 88 | \$ - | \$ - | \$ 74 | \$ - | \$ - |
| SD3D | 3D Measurement Option | System Accessories | Each | 29.0046% | \$ 8,686 | \$ 281 | \$ - | \$ 90 | \$ 221 | \$ - | \$ 90 | \$ 185 | \$ - | \$ 90 |
| SDC0 | Automatic Feeder | System Accessories | Each | 29.0005% | \$ 83,300 | \$ 2,691 | \$ - | \$ 860 | \$ 2,116 | \$ - | \$ 860 | \$ 1,774 | \$ - | \$ 860 |
| SDC2 | Manual Feeder Master | System Accessories | Each | 29.0007% | \$ 25,005 | \$ 808 | \$ - | \$ 258 | \$ 635 | \$ - | \$ 258 | \$ 533 | \$ - | \$ 258 |
| SDC3 | Manual Feeder Slave | System Accessories | Each | 29.0046% | \$ 14,962 | \$ 483 | \$ - | \$ 155 | \$ 380 | \$ - | \$ 155 | \$ 319 | \$ - | \$ 155 |
| SDD0 | Camera Section | System Accessories | Each | 29.0003% | \$ 130,549 | \$ 4,217 | \$ - | \$ 1,348 | \$ 3,316 | \$ - | \$ 1,348 | \$ 2,781 | \$ - | \$ 1,348 |
| SDD2 | WOF Scale option | System Accessories | Each | 29.0017% | \$ 39,666 | \$ 1,281 | \$ - | \$ 410 | \$ 1,008 | \$ - | \$ 410 | \$ 845 | \$ - | \$ 410 |
| SDD4 | Delay Section | System Accessories | Each | 29.0012% | \$ 20,034 | \$ 647 | \$ - | \$ 207 | \$ 509 | \$ - | \$ 207 | \$ 427 | \$ - | \$ 207 |
| SDDA | DRS, 8K Outgoing (Smartmatch) | System Accessories | Each | 29.0136% | \$ 4,117 | \$ 133 | \$ - | \$ - | \$ 105 | \$ - | \$ - | \$ 88 | \$ - | \$ - |
| SDDD | DRS Annual License (Smartmatch) | System Accessories | Each | 29.0112% | \$ 2,313 | \$ 75 | \$ - | \$ - | \$ 59 | \$ - | \$ - | \$ 49 | \$ - | \$ - |
| SDE0 | Output Section | System Accessories | Each | 29.0036% | \$ 17,071 | \$ 551 | \$ - | \$ 176 | \$ 434 | \$ - | \$ 176 | \$ 364 | \$ - | \$ 176 |

Product Group 3 - Inserters, Accessories and Supplies

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SDE1 | Labeler Section, incl Printer | System Accessories | Each | 29.0005% | \$ 45,692 | \$ 1,476 | \$ - | \$ 472 | \$ 1,161 | \$ - | \$ 472 | \$ 973 | \$ - | \$ 472 |
| SDE3 | InkJet Print Section, incl. Printer | System Accessories | Each | 29.0005% | \$ 45,692 | \$ 1,476 | \$ - | \$ 472 | \$ 1,161 | \$ - | \$ 472 | \$ 973 | \$ - | \$ 472 |
| SDE7 | Verifier Area Scan Section, incl. Camera | System Accessories | Each | 29.0024% | \$ 15,565 | \$ 503 | \$ - | \$ 161 | \$ 395 | \$ - | \$ 161 | \$ 332 | \$ - | \$ 161 |
| SDF0 | Ramp, plus Last Stacker Kit | System Accessories | Each | 29.0008% | \$ 32,637 | \$ 1,054 | \$ - | \$ 337 | \$ 829 | \$ - | \$ 337 | \$ 695 | \$ - | \$ 337 |
| SDF2 | Leading Stacker Section | System Accessories | Each | 29.0017% | \$ 29,624 | \$ 957 | \$ - | \$ 306 | \$ 752 | \$ - | \$ 306 | \$ 631 | \$ - | \$ 306 |
| SDF4 | Trailing Stacker Section | System Accessories | Each | 29.0017% | \$ 29,624 | \$ 957 | \$ - | \$ 306 | \$ 752 | \$ - | \$ 306 | \$ 631 | \$ - | \$ 306 |
| SDG0 | Full Tub Conveyors | System Accessories | Each | 29.0160% | \$ 3,012 | \$ 97 | \$ - | \$ 31 | \$ 77 | \$ - | \$ 31 | \$ 64 | \$ - | \$ 31 |
| SDG1 | Gravity Output Conveyor | System Accessories | Each | 29.0160% | \$ 753 | \$ 24 | \$ - | \$ 8 | \$ 19 | \$ - | \$ 8 | \$ 16 | \$ - | \$ 8 |
| SDG2 | Left Turn Powered Output Conveyor | System Accessories | Each | 29.0077% | \$ 8,535 | \$ 276 | \$ - | \$ 88 | \$ 217 | \$ - | \$ 88 | \$ 182 | \$ - | \$ 88 |
| SDG3 | Right Turn Powered Output Conveyor | System Accessories | Each | 29.0077% | \$ 8,535 | \$ 276 | \$ - | \$ 88 | \$ 217 | \$ - | \$ 88 | \$ 182 | \$ - | \$ 88 |
| SDG5 | Auto Tub Set of 3 Pockets | System Accessories | Each | 29.0075% | \$ 8,284 | \$ 268 | \$ - | \$ 86 | \$ 210 | \$ - | \$ 86 | \$ 176 | \$ - | \$ 86 |
| SDH0 | Air Conditioning for System Computers | System Accessories | Each | 29.0018% | \$ 16,971 | \$ 548 | \$ - | \$ 175 | \$ 431 | \$ - | \$ 175 | \$ 361 | \$ - | \$ 175 |
| SDJ0 | Quad-directional RAF Platinum | System Accessories | Each | 29.0004% | \$ 46,267 | \$ 1,494 | \$ - | \$ - | \$ 1,175 | \$ - | \$ - | \$ 985 | \$ - | \$ - |
| SRNP | RAF Annual License Fee | System Accessories | Each | 29.0026% | \$ 8,883 | \$ 287 | \$ - | \$ - | \$ 226 | \$ - | \$ - | \$ 189 | \$ - | \$ - |
| Z9T0 | Flowmaster LS Install & Training | System Accessories | Each | 29.0174% | \$ 3,654 | \$ 118 | \$ - | \$ - | \$ 93 | \$ - | \$ - | \$ 78 | \$ - | \$ - |
| SD61 | Productivity Optimization Training for DFWorks - Standard | System Accessories | Each | 29.0031% | \$ 11,103 | \$ 359 | \$ - | \$ - | \$ 282 | \$ - | \$ - | \$ 236 | \$ - | \$ - |
| SD62 | Productivity Optimization Training for DFWorks - Enhanced | System Accessories | Each | 29.0046% | \$ 12,028 | \$ 389 | \$ - | \$ - | \$ 306 | \$ - | \$ - | \$ 256 | \$ - | \$ - |
| SD72 | High-Speed Integration Service | System Accessories | Each | 29.0014% | \$ 20,356 | \$ 657 | \$ - | \$ - | \$ 517 | \$ - | \$ - | \$ 434 | \$ - | \$ - |

Product Group 4 - Folding Equipment, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--------------------------|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| DF10 | DF100 OfficeRight Folder | Low | EACH | 30.0000% | \$ 238 | \$ 8 | \$ - | \$ 6 | \$ 6 | \$ - | \$ 6 | \$ 5 | \$ - | \$ 6 |
| DF80 | DF800 FOLDER W/DROP STKR | Medium | EACH | 16.02% | \$ 3,355 | \$ 108 | \$ - | \$ 28 | \$ 85 | \$ - | \$ 28 | \$ 71 | \$ - | \$ 28 |
| DF90 | DF900 FOLDER W/CONVEYOR | Medium | EACH | 16.01% | \$ 4,615 | \$ 149 | \$ - | \$ 42 | \$ 117 | \$ - | \$ 42 | \$ 98 | \$ - | \$ 42 |
| DF9C | CROSS FOLD KIT | Peripheral | EACH | 16.13% | \$ 499 | \$ 16 | \$ - | \$ - | \$ 13 | \$ - | \$ - | \$ 11 | \$ - | \$ - |
| DFCS | CS88 CONVEYOR STACKER | Peripheral | EACH | 16.10% | \$ 667 | \$ 22 | \$ - | \$ 4 | \$ 17 | \$ - | \$ 4 | \$ 14 | \$ - | \$ 4 |
| DFHC | HI CAPACITY STACKER EXT | Peripheral | EACH | 16.27% | \$ 247 | \$ 8 | \$ - | \$ - | \$ 6 | \$ - | \$ - | \$ 5 | \$ - | \$ - |
| SP6Z | STACKER FOR DF500 W/ KIT | Peripheral | EACH | 16.0643% | \$ 1,045 | \$ 34 | \$ - | \$ 9 | \$ 27 | \$ - | \$ 9 | \$ 22 | \$ - | \$ 9 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T746 | TRACKASSIST+ WIN MOBILE | Medium/High | EACH | 16.0000% | \$2,935.80 | \$ 95 | \$ - | \$ - | \$ 75 | \$ - | \$ - | \$ 63 | \$ - | \$ - |
| T747 | ANDROID ENHANCED TRACKING ASSISTANT | Medium/High | EACH | 16.0000% | \$2,310.00 | \$ 75 | \$ - | \$ 42 | \$ 59 | \$ - | \$ 42 | \$ 49 | \$ - | \$ 42 |
| T51M | FOUR BAY CRADLE T747 | Medium/High | EACH | 16.0000% | \$835.80 | \$ 27 | - | - | \$ 21 | - | - | \$ 18 | - | - |
| T51E | SINGLE BAY ETHERNET CRADLE FOR T747 | Medium/High | EACH | 16.0000% | \$630.00 | \$ 21 | - | - | \$ 16 | - | - | \$ 14 | - | - |
| T5T1 | SINGLE BAY CRADLE T762 | Medium/High | EACH | 16.0000% | \$399.00 | \$ 13 | - | - | \$ 10 | - | - | \$ 9 | - | - |
| T5T4 | FOUR BAY CRADLE FOR T762 | Medium/High | EACH | 16.0000% | \$835.80 | \$ 27 | - | - | \$ 21 | - | - | \$ 18 | - | - |
| T763 | ANDROID SMART MOBILE TRACKING ASSISTANT | Medium/High | EACH | 16.0000% | \$1,554.00 | \$ 50 | - | \$ 42 | \$ 40 | - | \$ 42 | \$ 33 | - | \$ 42 |
| T5T9 | Cordless Scanner | Medium/High | EACH | 16.0000% | \$1,591.80 | \$ 51 | - | \$ 37 | \$ 40 | - | \$ 37 | \$ 34 | - | \$ 37 |
| T5T0 | Non-Contact Programmable Wedge Scanner | Medium/High | EACH | 16.0000% | \$1,675.80 | \$ 54 | - | \$ 28 | \$ 43 | - | \$ 28 | \$ 36 | - | \$ 28 |
| T5B5 | 5 BAY CRADLE FOR T763 | Medium/High | EACH | 16.0000% | \$714.00 | \$ 23 | - | - | \$ 18 | - | - | \$ 15 | - | - |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| BM50 | Central workstation for data consolidation and administrative functions. Includes PC (HP Pentium 4 3.0GHz dc5100 SFF), software modules (data server, administrative client software, statistical reporting, and Intellilink® interface PC software package), and peripherals (keyboard, mouse, and modem). | Medium/High | EACH | 16.0046% | \$ 14,611 | \$ 472 | \$ - | \$ 173 | \$ 371 | \$ - | \$ 173 | \$ 311 | \$ - | \$ 173 |
| BMS1 | BUSINESS MANAGER HOST SW | Medium/High | EACH | 16.0089% | \$ 7,555 | \$ 245 | \$ - | \$ 11 | \$192.00 | \$ - | \$ 11 | \$161.00 | \$ - | \$ 11 |
| BMPC | BUSINESS MANAGER PC | Medium/High | EACH | 16.0286% | \$ 2,347 | \$ 76 | \$ - | \$ 25 | \$60.00 | \$ - | \$ 25 | \$50.00 | \$ - | \$ 25 |
| BMC1 | BM DM300/400 INTERFACE | Medium/High | EACH | 16.0804% | \$ 835 | \$ 27 | \$ - | \$ - | \$22.00 | \$ - | \$ - | \$18.00 | \$ - | \$ - |
| BMT1 | BM DM INFINITY INTERFACE | Medium/High | EACH | 16.0804% | \$ 835 | \$ 27 | \$ - | \$ - | \$22.00 | \$ - | \$ - | \$18.00 | \$ - | \$ - |
| BMX1 | BM DM500+ INTERFACE | Medium/High | EACH | 16.0804% | \$ 835 | \$ 27 | \$ - | \$ 18 | \$22.00 | \$ - | \$ 18 | \$18.00 | \$ - | \$ 18 |
| BM60 | Central workstation for administrative and reporting functions only. Includes PC and software module. | Peripheral | EACH | 16.0000% | \$ 2,730 | \$ 88 | \$ - | \$ 143 | \$ 69 | \$ - | \$ 143 | \$ 58 | \$ - | \$ 143 |
| BM61 | Central workstation for reporting functions only. Includes PC and software module. | Peripheral | EACH | 16.0000% | \$ 2,730 | \$ 88 | \$ - | \$ 143 | \$ 69 | \$ - | \$ 143 | \$ 58 | \$ - | \$ 143 |
| BM52 | Central workstation for | Peripheral | EACH | 16.0136% | \$ 4,951 | \$ 160 | \$ - | \$ 173 | \$ 126 | \$ - | \$ 173 | \$ 105 | \$ - | \$ 173 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| BM48 | Workstation for DM Infinity Digital Meter. Includes PC (HP Celeron 2.6GHz dc5100 SFF), software modules (DM Infinity Series interface only), peripherals (keyboard and mouse), and DM Infinity Digital Meter Business Manager Interface Kit. Requires one for each DM Infinity base. | Peripheral | EACH | 16.0160% | \$ 4,195 | \$ 135 | \$ - | \$ 75 | \$ 107 | \$ - | \$ 75 | \$ 89 | \$ - | \$ 75 |
| BM41 | Receipt printer with USB interface cable and basic supplies; only applies to PC data collector. Not applicable to DM Series. | Peripheral | EACH | 16.0766% | \$ 877 | \$ 28 | \$ - | \$ 15 | \$ 22 | \$ - | \$ 15 | \$ 19 | \$ - | \$ 15 |
| BM42 | Barcode scanner package for PC data collector; unique installation instructions. | Peripheral | EACH | 16.0535% | \$ 1,255 | \$ 41 | \$ - | \$ 34 | \$ 32 | \$ - | \$ 34 | \$ 27 | \$ - | \$ 34 |
| BM43 | Network high-volume laser report printer, 30 ppm, USB printer cable. | Peripheral | EACH | 16.0294% | \$ 1,142 | \$ 37 | \$ - | \$ 19 | \$ 29 | \$ - | \$ 19 | \$ 24 | \$ - | \$ 19 |
| BM44 | Barcode scanner package for DM Series systems; unique installation instructions. | Peripheral | EACH | 16.0535% | \$ 1,255 | \$ 41 | \$ - | \$ 27 | \$ 32 | \$ - | \$ 27 | \$ 27 | \$ - | \$ 27 |
| Z690000 | Ethernet - 4 Port Hub | Peripheral | EACH | 16.2264% | \$ 222 | \$ 7 | \$ - | \$ - | \$ 6 | \$ - | \$ - | \$ 5 | \$ - | \$ - |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| Z690004 | Ethernet--16 Port Hub | Peripheral | EACH | 16.0000% | \$ 525 | \$ 17 | | | \$ 13 | | | \$ 11 | | |
| Z690003 | Ethernet Cable--14' | Peripheral | EACH | 17.7778% | \$ 37 | \$ 4 | | | \$ 4 | | | \$ 4 | | |
| Z690004 | Ethernet Cable--25' | Peripheral | EACH | 17.7778% | \$ 37 | \$ 4 | | | \$ 4 | | | \$ 4 | | |
| Z690005 | Ethernet Cable--100' | Peripheral | EACH | 16.0976% | \$ 172 | \$ 6 | | | \$ 4 | | | \$ 4 | | |
| Z690006 | Ethernet Cable--250' | Peripheral | EACH | 16.1290% | \$ 260 | \$ 8 | | | \$ 7 | | | \$ 6 | | |
| Z690010 | Kit--One PC Data Collector to 6500/A900 Meter (Echoplex) | Peripheral | EACH | 16.1290% | \$ 260 | \$ 8 | | | \$ 7 | | | \$ 6 | | |
| Z690011 | Kit--One PC Data Collector to B900 Meter | Peripheral | EACH | 16.1290% | \$ 260 | \$ 8 | | | \$ 7 | | | \$ 6 | | |
| Z690012 | Kit--One PC Data Collector to Galaxy | Peripheral | EACH | 16.1290% | \$ 260 | \$ 8 | | | \$ 7 | | | \$ 6 | | |
| Z690013 | Kit--One PC Data Collector to Paragon | Peripheral | EACH | 16.1290% | \$ 260 | \$ 8 | | | \$ 7 | | | \$ 6 | | |
| Z690014 | Kit--One PC Data Collector to Integra-Scala | Peripheral | EACH | 16.1905% | \$ 88 | \$ 3 | | | \$ 2 | | | \$ 2 | | |
| Z690017 | Kit--J050-Business-Manager-Extension-Cable | Peripheral | EACH | 16.1905% | \$ 88 | \$ 3 | | | \$ 2 | | | \$ 2 | | |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| BM45 | Compatible with data collector used for non-DM Series tabletop mailing systems. Supports monitor, keyboard, mouse and scanner. Not compatible with console inserters. | Peripheral | EACH | 16.0000% | \$ 378 | \$ 12 | \$ - | \$ - | \$ 10 | \$ - | \$ - | \$ 8 | \$ - | \$ - |
| BM47 | Workstation for DM Infinity™ Digital Meter. Includes PC (HP Celeron 2.6GHz dc5100), software modules (DM Infinity Series interface only), peripherals (keyboard and mouse), and DM Infinity Digital Meter Business Manager Interface Kit. Requires one for each DM Infinity base. | Peripheral | EACH | 16.0160% | \$ 4,195 | \$ 135 | \$ - | \$ 75 | \$ 107 | \$ - | \$ 75 | \$ 89 | \$ - | \$ 75 |
| BMSU | Z6SU BM SQL upgrade for current customers, MFP0 project support, and BMH3; data conversions. For use with SQL Server 2000 Standard and Enterprise Edition only; customer responsible for providing SQL server license and server hardware. | Peripheral | EACH | 16.0163% | \$ 4,111 | \$ 133 | \$ - | \$ - | \$ 104 | \$ - | \$ - | \$ 88 | \$ - | \$ - |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| BMA1 | Crystal Reports software which can interface to Business Manager to export data or generate complex reports. This option is available to users who have relied on a Crystal Report format or prefer this method of reporting over the integrated Business Manager custom reports. No customer support provided. | Peripheral | EACH | 16.0804% | \$ 167 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 4 | \$ - | \$ - |
| BMAS | Includes Kit Z690021 and basic installation BMAS | Peripheral | EACH | 16.1151% | \$ 583 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 12 | \$ - | \$ - |
| BMSW | Z6ST BM SQL upgrade kit at POS, BMH3: data conversion. For use with SQL Server 2000 Standard and Enterprise Edition only; customer responsible for providing SQL server license and server hardware. | Peripheral | EACH | 16.0047% | \$ 3,574 | \$ 115 | \$ - | \$ - | \$ 91 | \$ - | \$ - | \$ 76 | \$ - | \$ - |
| BM01 | Updated system disk required for any Paragon® connected to Business Manager. | Peripheral | EACH | 0.0000% | \$ - | #DIV/0! | \$ - | \$ - | #DIV/0! | \$ - | \$ - | #DIV/0! | \$ - | \$ - |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| BM48 | Workstation for DM Infinity Digital Meter. Includes PC (HP Celeron 2.6GHz dc5100 SFF), software modules (DM Infinity Series interface only), peripherals (keyboard and mouse), and DM Infinity Digital Meter Business Manager Interface Kit. Requires one for each DM Infinity base. | | | | | | | | | | | | | |
| | | Peripheral | EACH | 16.0160% | \$ 4,195 | \$ 135 | \$ - | \$ 75 | \$ 107 | \$ - | \$ 75 | \$ 89 | \$ - | \$ 75 |
| BM65 | Hardware/software for DM Infinity™ connection to upgrade an existing BM40 or BM90 PC data collector connected to a 6500 meter. Requires one for each data collector. BMSA professional installation (up to 2 operators). | | | | | | | | | | | | | |
| | | Peripheral | EACH | 16.0894% | \$ 751 | \$ 24 | \$ - | \$ - | \$ 19 | \$ - | \$ - | \$ 16 | \$ - | \$ - |
| BMH1 | 2 operators; up to 4 hours additional training provided. Quantity dictated by SOW. | | | | | | | | | | | | | |
| | | Peripheral | EACH | 16.1538% | \$ 436 | \$ 14 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-----------------------------------|-----------------------|---|----------------------------------|-------------------------------------|---|--|--|--|--|--|--|---|
| BMH2 | Required if AccuTrac HT is migrated. Service includes data mapping from existing AccuTrac HT solution if needed. Estimated by Pitney Bowes Customer Service, and quoted in 4-hour blocks. | Peripheral | EACH | 16.1538% | \$ 436 | \$ 14 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |
| BMH3 | Back-office services for integrating Business Manager into the user's infrastructure. Estimated by Pitney Bowes Customer Service, and quoted in 4-hour blocks. | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - | \$ 7 | \$ - | \$ - |
| MFP1 | Dedicated support to lead installation, including coordination across multiple constituents. Helps implementation run smoothly. | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 38 | \$ - | \$ - | \$ 30 | \$ - | \$ - | \$ 25 | \$ - | \$ - |
| MFP2 | Dedicated support to lead installation, including coordination across multiple constituents. Helps implementation run smoothly. | Peripheral | EACH | 16.0000% | \$ 2,352 | \$ 76 | \$ - | \$ - | \$ 60 | \$ - | \$ - | \$ 50 | \$ - | \$ - |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| MFP3 | Dedicated support to lead installation, including coordination across multiple constituents. Helps implementation run smoothly. | Peripheral | EACH | 16.0000% | \$ 4,704 | \$ 152 | \$ - | \$ - | \$ 119 | \$ - | \$ - | \$ 100 | \$ - | \$ - |
| MFP4 | Dedicated support to lead installation, including coordination across multiple constituents. Helps implementation run smoothly. | Peripheral | EACH | 16.0000% | \$ 7,056 | \$ 228 | \$ - | \$ - | \$ 179 | \$ - | \$ - | \$ 150 | \$ - | \$ - |
| MFP5 | Dedicated support to lead installation, including coordination across multiple constituents. Helps implementation run smoothly. | Peripheral | EACH | 16.0000% | \$ 9,408 | \$ 304 | \$ - | \$ - | \$ 239 | \$ - | \$ - | \$ 200 | \$ - | \$ - |
| MFP6 | Dedicated support to lead installation, including coordination across multiple constituents. Helps implementation run smoothly. | Peripheral | EACH | 16.0000% | \$ 14,112 | \$ 456 | \$ - | \$ - | \$ 358 | \$ - | \$ - | \$ 301 | \$ - | \$ - |
| MFP7 | Dedicated support to lead installation, including coordination across multiple constituents. Helps implementation run smoothly. | Peripheral | EACH | 16.0000% | \$ 18,816 | \$ 608 | \$ - | \$ - | \$ 478 | \$ - | \$ - | \$ 401 | \$ - | \$ - |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| MFP8 | Dedicated support to lead installation, including coordination across multiple constituents. Helps implementation run smoothly. | Peripheral | EACH | 16.0014% | \$ 27,906 | \$ 901 | \$ - | \$ - | \$ 709 | \$ - | \$ - | \$ 594 | \$ - | \$ - |
| BMP0 | Business Manager Project Management | Peripheral | EACH | 16.0000% | \$ 588 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 13 | \$ - | \$ - |
| BMP1 | Business Manager Project Management - Level 1 | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 38 | \$ - | \$ - | \$ 30 | \$ - | \$ - | \$ 25 | \$ - | \$ - |
| BMP2 | Business Manager Project Management - Level 2 | Peripheral | EACH | 16.0000% | \$ 2,352 | \$ 76 | \$ - | \$ - | \$ 60 | \$ - | \$ - | \$ 50 | \$ - | \$ - |
| BMP3 | Business Manager Project Management - Level 3 | Peripheral | EACH | 16.0000% | \$ 4,704 | \$ 152 | \$ - | \$ - | \$ 119 | \$ - | \$ - | \$ 100 | \$ - | \$ - |
| BMP4 | Business Manager Project Management - Level 4 | Peripheral | EACH | 16.0000% | \$ 7,056 | \$ 228 | \$ - | \$ - | \$ 179 | \$ - | \$ - | \$ 150 | \$ - | \$ - |
| BMP5 | Business Manager Project Management - Level 5 | Peripheral | EACH | 16.0000% | \$ 9,408 | \$ 304 | \$ - | \$ - | \$ 239 | \$ - | \$ - | \$ 200 | \$ - | \$ - |
| BMP6 | Business Manager Project Management - Level 6 | Peripheral | EACH | 16.0000% | \$ 14,112 | \$ 456 | \$ - | \$ - | \$ 358 | \$ - | \$ - | \$ 301 | \$ - | \$ - |
| BMP7 | Business Manager Project Management - Level 7 | Peripheral | EACH | 16.0000% | \$ 18,816 | \$ 608 | \$ - | \$ - | \$ 478 | \$ - | \$ - | \$ 401 | \$ - | \$ - |
| BMP8 | Business Manager Project Management - Level 8 | Peripheral | EACH | 16.0000% | \$ 28,728 | \$ 928 | \$ - | \$ - | \$ 730 | \$ - | \$ - | \$ 612 | \$ - | \$ - |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| BMP9 | Business Manager Project Management - Level 9 | Peripheral | EACH | 16.0000% | \$ 47,040 | \$ 1,519 | \$ - | \$ - | \$ 1,195 | \$ - | \$ - | \$ 1,002 | \$ - | \$ - |
| T5XE | Arrival-XE-Software-Standard Edition- includes T5F4-Screen Builder-, T5F5-Power Act-, T5RD-Remote-Diagnostics-, T5FM-Tracking-Assistant-Manifest Module-, T5FD-Tracking-Assistant-Delivery-Module-, T5FR-Tracking-Assistant-Receiving-Module, and T514-Arrival-Basic-Application-Training | Medium/High | EACH | 16.0148% | \$ 4,531 | \$ 146 | \$ - | \$ 38 | \$ 115 | \$ - | \$ 38 | \$ 97 | \$ - | \$ 38 |
| T5XC | Arrival-Software-Client-Server-Edition; 5-Users | Peripheral | EACH | 16.0000% | \$ 11,550 | \$ 373 | \$ - | \$ 105 | \$ 293 | \$ - | \$ 105 | \$ 246 | \$ - | \$ 105 |
| T5C3 | Additional-Arrival-Client-Licenses-for-systems-requiring-concurrent-users-Use-with-Arrival-C/S-Edition-only-(T5XC and T5U2) | Peripheral | EACH | 16.0000% | \$ 420 | \$ 14 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T5C4 | Arrival-XE-C/S- additional-Client- Licenses-Tier 2- unlimited Additional-Arrival- Client-Licenses- for-systems- requiring- concurrent-users- Use-with-Arrival- C/S-Edition-only- (T5XC and T5U2) | Peripheral | EACH | 16.0000% | \$ 252 | \$ 8 | | | \$ 6 | | | \$ 5 | | |
| T5R0 | Arrival-Customer- Loyalty-Package Existing-Leasing- Customers-only- Includes-Arrival- XE-Software- (T5XE)-Celeron- PC-AND-Monitor. | Peripheral | EACH | 16.0148% | \$ 4,531 | \$ 146 | | \$ 72 | \$ 115 | | \$ 72 | \$ 97 | | \$ 72 |
| T52P | Special-Arrival- Client-server-5- Client-System | Peripheral | EACH | 16.0000% | \$ 8,736 | \$ 282 | | \$ 105 | \$ 222 | | \$ 105 | \$ 186 | | \$ 105 |
| T2DE | Desktop-Express- PLUS-for-Client- Server-Edition-of- Arrival-Software | Medium/High | EACH | 16.0096% | \$ 6,967 | \$ 225 | | \$ 57 | \$ 177 | | \$ 57 | \$ 148 | | \$ 57 |
| VSDE | Desktop-Express- Plus-Software | Medium/High | EACH | 16.0096% | \$ 6,967 | \$ 225 | | \$ 57 | \$ 177 | | \$ 57 | \$ 148 | | \$ 57 |
| VSDL | Site-License-for- Send-suite- Desktop-Software | Peripheral | EACH | 16.0000% | \$ 1,386 | \$ 45 | | | \$ 35 | | | \$ 30 | | |
| VPCT | Send-suite- Desktop-On-Site- Training-Full-Day | Peripheral | EACH | 16.0000% | \$ 840 | \$ 27 | | | \$ 21 | | | \$ 18 | | |
| T2SL | Site-License-for- Desktop-Express- Plus | Peripheral | EACH | 16.0000% | \$ 1,386 | \$ 45 | | | \$ 35 | | | \$ 30 | | |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T6FW | Arrival-Web-module-Arrival-Web is an optional feature for Arrival-Client-Server-Edition that extends the capabilities to add packages to the system and change package status/location. Does not support specialized functionality, including thermal label image capture, integration, etc. | Peripheral | EACH | 16.0267% | \$ 2,515 | \$ 81 | | | \$ 64 | | | \$ 54 | | |
| T6L1 | LobbyTrac-Turnkey Package includes LobbyTrac software, T6P3-Celeron PC, 15" flat panel monitor, J776 wedge scanner, J620 graphics printer, WebCam | Low/Medium | EACH | 16.0108% | \$ 6,211 | \$ 201 | | \$ 98 | \$ 158 | | \$ 98 | \$ 132 | | \$ 98 |
| T6L3 | LobbyTrac software only | Low/Medium | EACH | 16.0000% | \$ 2,373 | \$ 77 | | \$ 38 | \$ 60 | | \$ 38 | \$ 51 | | \$ 38 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T5P7 | LobbyTrac-workstation—2.3GHz Celeron-PC Package for Windows XP, Compaq 512MB Ram, 40GB hard drive, CD-ROM, keyboard, 56K modem, Compaq 10/100 LAN card, PCI expander card, mouse and 15" flat-panel monitor, J776 wedge scanner, J620 graphics printer, WebCam | Peripheral | EACH | 16.0174% | \$ 3,859 | \$ 125 | \$ — | \$ 60 | \$ 98 | \$ — | \$ 60 | \$ 82 | \$ — | \$ 60 |
| T5LE | Arrival Law-Enforcement—software only | Medium/High | EACH | 16.9710% | \$ 2,899 | \$ 94 | \$ — | \$ 29 | \$ 74 | \$ — | \$ 29 | \$ 62 | \$ — | \$ 29 |
| T5LP | Arrival Law-Enforcement-peripheral package includes Law-Enforcement software, J781-scanner, J620-graphics printer, counter signature pad | Peripheral | EACH | 16.0123% | \$ 5,455 | \$ 176 | \$ — | \$ 58 | \$ 139 | \$ — | \$ 58 | \$ 116 | \$ — | \$ 58 |
| T5LX | Arrival Law-Enforcement-turnkey package includes Law-Enforcement software, T6P3-Celeron PC, 15" flat-panel monitor, J781-scanner, J620-graphics printer, counter-signature pad | Medium/High | EACH | 16.0094% | \$ 7,135 | \$ 230 | \$ — | \$ 92 | \$ 181 | \$ — | \$ 92 | \$ 152 | \$ — | \$ 92 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T52C | Arrival Law-Enforcement-Client-Server-Edition,-5 Users,-EMA/SMA as-T52A-T52B | Peripheral | EACH | 16.0000% | \$ 9,240 | \$ 298 | \$ | \$ 106 | \$ 235 | \$ | \$ 106 | \$ 197 | \$ | \$ 106 |
| T52D | Arrival Law-Enforcement-Client-Server-Edition,-10+ Users | Peripheral | EACH | 16.0000% | \$ 14,280 | \$ 461 | \$ | \$ 162 | \$ 363 | \$ | \$ 162 | \$ 304 | \$ | \$ 162 |
| T5P3 | 2.3GHz Celeron-PC package for-Windows XP,-Compaq 512MB-Ram,-40GB hard-drive,-CD-ROM,-keyboard,-56K-modem,-Compaq 10/100 LAN card,-PCI-expander-card,-mouse (PC-requires a-monitor) | Peripheral | EACH | 16.0364% | \$ 1,843 | \$ 60 | \$ | \$ 34 | \$ 47 | \$ | \$ 34 | \$ 39 | \$ | \$ 34 |
| T5P4 | 2.8GHz Pentium-4,-PC package for-Windows XP,-Compaq 512MB-Ram,-40GB hard-drive,-CDRW-DVD drive,-keyboard,-56K-modem,-Compaq 10/100 LAN card,-PCI-expander-card,-mouse (PC-requires a-monitor) | Peripheral | EACH | 16.0286% | \$ 2,347 | \$ 76 | \$ | \$ 34 | \$ 60 | \$ | \$ 34 | \$ 50 | \$ | \$ 34 |
| T885021 | Compaq 17" Monitor | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| T885022 | Compaq 16" Flat-Panel Display | Peripheral | EACH | 16.0804% | \$ 167 | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ | \$ 4 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T885035 | Compaq 17" Flat-Panel Display | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____19 | \$ _____ | \$ _____ | \$ _____15 | \$ _____ | \$ _____ | \$ _____13 | \$ _____ | \$ _____ |
| T5F2 | Background-Import Feature | Peripheral | EACH | 16.0000% | \$ _____630 | \$ _____20 | \$ _____ | \$ _____ | \$ _____16 | \$ _____ | \$ _____ | \$ _____13 | \$ _____ | \$ _____ |
| T5F3 | File-Link/Scan-Link/Global-Update | Peripheral | EACH | 16.0000% | \$ _____630 | \$ _____20 | \$ _____ | \$ _____ | \$ _____16 | \$ _____ | \$ _____ | \$ _____13 | \$ _____ | \$ _____ |
| T5F8 | ODBC-Integration* | Peripheral | EACH | 16.0401% | \$ _____1,675 | \$ _____54 | \$ _____ | \$ _____ | \$ _____43 | \$ _____ | \$ _____ | \$ _____36 | \$ _____ | \$ _____ |
| T5FB | Scale-Interface-Feature | Peripheral | EACH | 16.0000% | \$ _____630 | \$ _____20 | \$ _____ | \$ _____ | \$ _____16 | \$ _____ | \$ _____ | \$ _____13 | \$ _____ | \$ _____ |
| T5FC | Tracking-Assistant-Activation Feature (must be ordered when adding either a J580 or J582 to an existing Arrival configuration) | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| T5FE | Printer Interface (Must be ordered with T538-Portable Printer) | Peripheral | EACH | #DIV/0! | #DIV/0! | #DIV/0! | \$ _____ | \$ _____ | #DIV/0! | \$ _____ | \$ _____ | #DIV/0! | \$ _____ | \$ _____ |
| T5FF | Imaging Feature | Peripheral | EACH | 16.0000% | \$ _____1,050 | \$ _____34 | \$ _____ | \$ _____ | \$ _____27 | \$ _____ | \$ _____ | \$ _____22 | \$ _____ | \$ _____ |
| T5FM | Manifest Module (Can only be used with J680/J682-Scanner); included 1/1/02 | Peripheral | EACH | 16.0669% | \$ _____1,003 | \$ _____32 | \$ _____ | \$ _____ | \$ _____25 | \$ _____ | \$ _____ | \$ _____21 | \$ _____ | \$ _____ |
| T5VT | Visitor Tracking-Feature | Peripheral | EACH | 16.0000% | \$ _____630 | \$ _____20 | \$ _____ | \$ _____ | \$ _____16 | \$ _____ | \$ _____ | \$ _____13 | \$ _____ | \$ _____ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T5FG | Route Activity-Logging Feature | Peripheral | EACH | 16.0000% | \$ 1,050 | \$ 34 | \$ | \$ | \$ 27 | \$ | \$ | \$ 22 | \$ | \$ |
| T5PR | Mail Center-productivity-reporting | Peripheral | EACH | 16.1006% | \$ 667 | \$ 22 | \$ | \$ | \$ 17 | \$ | \$ | \$ 14 | \$ | \$ |
| T5MS | Multi-site-Identification | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| T5NL | Multi-workstation-network-license-for-customer-provided-network-environments-Order-one-license-per-Arrival-workstation-connected-to-a-customer's-network-Not-needed-for-a-single-Arrival-workstation-Connected-to-a-network-An-additional-license-is-needed-for-NetQuery. | Peripheral | EACH | 16.0000% | \$ 420 | \$ 14 | \$ | \$ | \$ 11 | \$ | \$ | \$ 9 | \$ | \$ |
| T5F1 | NetQuery-option-(must order 1 T5NL beyond number of processing-stations for-NetQuery) | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 41 | \$ | \$ | \$ 32 | \$ | \$ | \$ 27 | \$ | \$ |
| J796029 | Factory-Installed-PCI-Client-Network-Card-Coax-Cable | Peripheral | EACH | 16.0000% | \$ 252 | \$ 8 | \$ | \$ | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ |
| J796027 | Field-Installable-PCI-Client-Network-Card-Sales-Kit-Coax-Cable | Peripheral | EACH | 16.0000% | \$ 252 | \$ 8 | \$ | \$ | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T594 | Arrival-Client-Server-Remote-Site-ID-Pack-(Maximum-of-5)-Includes-user-manual-and-installation-documentation-for-remote-sites.-Must-order-1-T594-per-remote-location-connected-to-an-Arrival-Client-Server-system.-Must-order-T6MS-Remote-Site-Identification-(\$0)- | Peripheral | EACH | 16.0000% | \$ 63 | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ |
| T548 | Arrival-Client-Server-remote-site-installation-and-training.-Includes-Arrival-Client-Server-remote-software-and-up-to-4-hours-training-at-remote-site.-Must-order-1-T548-per-remote-location-connected-to-an-Arrival-Client-Server-system. | Peripheral | EACH | 16.0000% | \$ 1,008 | \$ 33 | \$ | \$ | \$ 26 | \$ | \$ | \$ 21 | \$ | \$ |
| T534 | J693-High-Speed-Thermal-4"-Label-Printer | Peripheral | EACH | 16.0364% | \$ 1,843 | \$ 60 | \$ | \$ 27 | \$ 47 | \$ | \$ 27 | \$ 39 | \$ | \$ 27 |
| T534 | 1E06-Laser-Printer | Peripheral | EACH | 16.1151% | \$ 583 | \$ 19 | \$ | \$ 11 | \$ 15 | \$ | \$ 11 | \$ 12 | \$ | \$ 11 |
| T536 | 1E03-4"-Label-Printer | Peripheral | EACH | 16.0804% | \$ 835 | \$ 27 | \$ | \$ 15 | \$ 21 | \$ | \$ 15 | \$ 18 | \$ | \$ 15 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T544 | J620 Graphics-Printer | Peripheral | EACH | 16.2025% | \$ 331 | \$ 11 | \$ | \$ 5 | \$ 8 | \$ | \$ 5 | \$ 7 | \$ | \$ 5 |
| J796030 | External Tape-Backup – Seagate 20GB, USB-Connection | Peripheral | EACH | 16.1345% | \$ 499 | \$ 16 | \$ | \$ | \$ 13 | \$ | \$ | \$ 11 | \$ | \$ |
| T896001 | External-USB-Adapter | Peripheral | EACH | 16.0000% | \$ 231 | \$ 7 | \$ | \$ | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ |
| TS47 | LobbyTrac-color-Badge-printer | Peripheral | EACH | 16.3522% | \$ 133 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ |
| T310 | JB75-100-lb.-Tabletop-Scale | Peripheral | EACH | 16.0669% | \$ 1,093 | \$ 32 | \$ | \$ 16 | \$ 25 | \$ | \$ 16 | \$ 21 | \$ | \$ 16 |
| T312 | JB64-200-lb.-Rollertop-Scale | Peripheral | EACH | 16.0472% | \$ 1,423 | \$ 46 | \$ | \$ 22 | \$ 36 | \$ | \$ 22 | \$ 30 | \$ | \$ 22 |
| T313 | JB67-149-lb.-Rollertop-Scale-(California-Only) | Peripheral | EACH | 16.0472% | \$ 1,423 | \$ 46 | \$ | \$ 23 | \$ 36 | \$ | \$ 23 | \$ 30 | \$ | \$ 23 |
| T538 | Arrival-Belt-Printer-Bluetooth-Connection-with-TS41-and-tethered-to-J594 | Peripheral | EACH | 21.4440% | \$ 1,088 | \$ 35 | \$ | \$ 12 | \$ 28 | \$ | \$ 12 | \$ 23 | \$ | \$ 12 |
| J594 | Win-CE-Tracking-Assistant-Plus | Peripheral | EACH | 16.0321% | \$ 2,095 | \$ 68 | \$ | \$ 33 | \$ 53 | \$ | \$ 33 | \$ 45 | \$ | \$ 33 |
| T741 | Tracking-Assistant-plus-Win-Mobile | Peripheral | EACH | 16.0229% | \$ 2,935 | \$ 95 | \$ | \$ | \$ 75 | \$ | \$ | \$ 63 | \$ | \$ |
| T5WC | Wireless-connect-for-T741 | Peripheral | EACH | 16.0000% | \$ 252 | \$ 8 | \$ | \$ | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| J540 | Counter Signature Pad (Direct-Computer Serial-Attachment) | Peripheral | EACH | 16.0401% | \$ 1,675 | \$ 54 | | | \$ 43 | | | \$ 36 | | |
| J542 | Counter Signature Pad Plus Includes Magnetic Strip Reader | Peripheral | EACH | 16.0401% | \$ 1,675 | \$ 54 | | | \$ 43 | | | \$ 36 | | |
| J596021 | Single port-USB/Serial-cradle for J594 Tracking-assistant | Peripheral | EACH | 16.0000% | \$ 399 | \$ 13 | | | \$ 10 | | | \$ 8 | | |
| J596022 | 4-Bay Ethernet-Cradle for Tracking-Assistant Plus-(J592, J595) | Peripheral | EACH | 16.0904% | \$ 835 | \$ 27 | | | \$ 24 | | | \$ 18 | | |
| J596023 | 4-Slot Battery-Charger for Tracking-Assistant Plus | Peripheral | EACH | 16.0000% | \$ 1,197 | \$ 39 | | | \$ 30 | | | \$ 25 | | |
| J596024 | Battery Adapters-(Kit of 2) for J592/J595 TA-Plus | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | | | \$ 7 | | | \$ 6 | | |
| T530 | J776 Non-contact Keyboard-Wedge-Scanner | Peripheral | EACH | 16.0535% | \$ 1,255 | \$ 41 | | \$ 21 | \$ 32 | | \$ 21 | \$ 27 | | \$ 24 |
| T539 | J779 Cordless-Scanner | Peripheral | EACH | 16.0349% | \$ 1,927 | \$ 62 | | \$ 28 | \$ 49 | | \$ 28 | \$ 41 | | \$ 28 |
| T542 | J774 Scanner | Peripheral | EACH | 16.0000% | \$ 2,016 | \$ 65 | | \$ 24 | \$ 51 | | \$ 24 | \$ 43 | | \$ 24 |
| T543 | Arrival Web Cam-(718-5) | Peripheral | EACH | 16.3265% | \$ 205 | \$ 7 | | | \$ 5 | | | \$ 4 | | |
| J796025 | Scanner Stand | Peripheral | EACH | 16.6667% | \$ 120 | \$ 4 | | | \$ 3 | | | \$ 3 | | |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T790002 | Four-Bay Cradle-Kit for T741-Tracking-Assistant | Peripheral | EACH | 16.0804% | \$ 835 | \$ 27 | | | \$ 21 | | | \$ 18 | | |
| T790003 | T741 Battery-Adaptors for use with J596017 (kit of 2) | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | | | \$ 7 | | | \$ 6 | | |
| T790004 | Single Bay Cradle-Kit for T741-Tracking-Assistant | Peripheral | EACH | 16.0000% | \$ 399 | \$ 13 | | | \$ 10 | | | \$ 8 | | |
| J596025 | Four-Bay Ethernet-Cradle for J594-Tracking-Assistant | Peripheral | EACH | 16.0573% | \$ 1,171 | \$ 38 | | | \$ 30 | | | \$ 25 | | |
| J596035 | Four-bay Ethernet-cradle for Tracking-Assistant Plus | Peripheral | EACH | 16.0804% | \$ 835 | \$ 27 | | | \$ 21 | | | \$ 18 | | |
| JB96002 | Base-Mount-Display kit for Jn64 & JN67-Scales | Peripheral | EACH | 16.2500% | \$ 134 | \$ 4 | | | \$ 3 | | | \$ 3 | | |
| T590009 | Four-Bay Ethernet-Docking Station | Peripheral | EACH | 16.0804% | \$ 835 | \$ 27 | | | \$ 21 | | | \$ 18 | | |
| T896006 | 128-DIMM-Memory Upgrade | Peripheral | EACH | 16.0000% | \$ 147 | \$ 5 | | | \$ 4 | | | \$ 3 | | |
| TS10 | GSA Power-Gummed Tape-Dispenser | Peripheral | EACH | 16.0894% | \$ 751 | \$ 24 | | | \$ 19 | | | \$ 16 | | |
| TS11 | GSA Gummed-Tape-Dispenser | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | | | \$ 7 | | | \$ 6 | | |
| TS14 | J693 4"-Continuous-Labels-Supply-Case | Peripheral | EACH | 16.1538% | \$ 218 | \$ 7 | | | \$ 6 | | | \$ 5 | | |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| TS22 | Anti-Fatigue/Anti-Static Mat 3 x 5 | Peripheral | EACH | 16.4286% | \$ 117 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ |
| TS23 | Data-Vac | Peripheral | EACH | 16.8676% | \$ 69 | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ |
| TS30 | J693 4"-Continuous-Thermal Direct-Labels Supply-Case-Case-contains 3-rolls-Case-capacity-is-18,000" x 4" | Peripheral | EACH | 16.2500% | \$ 201 | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ |
| TS31 | J645-Continuous-Thermal Direct-Labels Supply-Case-Case-contains 4-rolls-Case-capacity-is-7,200" x 4" | Peripheral | EACH | 16.4286% | \$ 117 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ |
| TS32 | J692-Continuous-Thermal Direct-Labels Supply-Case-Case-contains 3-rolls-and 1-transfer-ribbon-Case-capacity-is-23,550" x 4" | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ |
| TS33 | J530 2"-Continuous-Thermal Direct-Labels Supply-Case-12-rolls-per-case-Each-roll-is-2"-wide x 780"-long | Peripheral | EACH | 16.4384% | \$ 61 | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ |
| TS34 | J779 Spare-Battery | Peripheral | EACH | 16.8142% | \$ 94 | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ |
| TS35 | J530 Spare-Battery | Peripheral | EACH | 17.0455% | \$ 73 | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| TS36 | J530-Soft Carry-Case | Peripheral | EACH | 16.8831% | \$ 64 | \$ 2 | | | \$ 2 | | | \$ 4 | | |
| TS37 | J530-Belt-Soft-Carry-Case | Peripheral | EACH | 22.2222% | \$ 7 | \$ 0 | | | \$ 0 | | | \$ 0 | | |
| TS39 | J779-Holster | Peripheral | EACH | 16.6667% | \$ 75 | \$ 2 | | | \$ 2 | | | \$ 2 | | |
| TS40 | 928-7 Multi-Function-Badges-for-Inkjet-Printers-and-LobbyTrac | Peripheral | EACH | 17.1429% | \$ 58 | \$ 2 | | | \$ 1 | | | \$ 1 | | |
| TS41 | 928-8 J620-Adhesive-Badge-Stock, 2-x-4-Badge-750-badges-per-box- | Peripheral | EACH | 17.1429% | \$ 58 | \$ 2 | | | \$ 1 | | | \$ 1 | | |
| TS42 | 928-9 J620-Nonadhesive-Badge-Stock, 2-x-4-Badge-750-per-box- | Peripheral | EACH | 17.3913% | \$ 57 | \$ 2 | | | \$ 1 | | | \$ 1 | | |
| TS43 | 718-8-Badge-Clips-(for-use-with-above-label-stock)-250-Reusable-Clips- | Peripheral | EACH | 17.9487% | \$ 32 | \$ 4 | | | \$ 4 | | | \$ 4 | | |
| TS44 | 718-9-1-Day-Self-Expiring-Security-Stickers-300-per-box- | Peripheral | EACH | 16.5138% | \$ 91 | \$ 3 | | | \$ 2 | | | \$ 2 | | |
| TS47 | 696-0-Printer | Peripheral | EACH | 16.3522% | \$ 133 | \$ 4 | | | \$ 3 | | | \$ 3 | | |
| TS55 | Replacement-Belt-Clip-for-J592/J595 | Peripheral | EACH | 20.0000% | \$ 16 | \$ 4 | | | \$ 0 | | | \$ 0 | | |
| TS56 | Replacement-Battery-for-J592/J595 | Peripheral | EACH | 16.0000% | \$ 105 | \$ 3 | | | \$ 3 | | | \$ 2 | | |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| TS57 | Replacement-Screen protectors-for J592/J595 | Peripheral | EACH | 17.1429% | \$ 29 | \$ 1 | \$ | \$ | \$ 1 | \$ | \$ | \$ 1 | \$ | \$ |
| TS58 | Tracking-Assistant Plus-Fabric-Holster/Strap-for J592/J595 | Peripheral | EACH | 16.6667% | \$ 60 | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ |
| T6P0 | Installation Project | Peripheral | EACH | 16.0000% | \$ 588 | \$ 19 | \$ | \$ | \$ 15 | \$ | \$ | \$ 13 | \$ | \$ |
| T6P1 | Installation Project -Up to one day | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 38 | \$ | \$ | \$ 30 | \$ | \$ | \$ 25 | \$ | \$ |
| T6P2 | Installation Project -Up to 2 days | Peripheral | EACH | 16.0000% | \$ 2,352 | \$ 76 | \$ | \$ | \$ 60 | \$ | \$ | \$ 50 | \$ | \$ |
| T6P3 | Installation Project -Up to 4 days | Peripheral | EACH | 16.0000% | \$ 4,704 | \$ 152 | \$ | \$ | \$ 119 | \$ | \$ | \$ 100 | \$ | \$ |
| T6P4 | Installation Project -Up to 6 days | Peripheral | EACH | 16.0000% | \$ 7,056 | \$ 228 | \$ | \$ | \$ 179 | \$ | \$ | \$ 150 | \$ | \$ |
| T6P5 | Installation Project -Up to 8 days | Peripheral | EACH | 16.0000% | \$ 9,408 | \$ 304 | \$ | \$ | \$ 239 | \$ | \$ | \$ 200 | \$ | \$ |
| T6P6 | Installation Project -Up to 12 days | Peripheral | EACH | 16.0000% | \$ 14,112 | \$ 456 | \$ | \$ | \$ 358 | \$ | \$ | \$ 301 | \$ | \$ |
| T6P7 | Installation Project -Up to 16 days | Peripheral | EACH | 16.0000% | \$ 18,816 | \$ 608 | \$ | \$ | \$ 478 | \$ | \$ | \$ 401 | \$ | \$ |
| T6P8 | Installation Project -Up to 28 days | Peripheral | EACH | 16.0000% | \$ 32,928 | \$ 1,064 | \$ | \$ | \$ 836 | \$ | \$ | \$ 701 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T6P9 | Installation Project -Up to 40 days | Peripheral | EACH | 16.0000% | \$ 47,040 | \$ 1,519 | | | \$ 1,195 | | | \$ 1,002 | | |
| T513 | Install software on customer's PC- required if installing Arrival on customer provided PC- Include one charge per PG. | Peripheral | EACH | 16.5517% | \$ 121 | \$ 4 | | | \$ 3 | | | \$ 3 | | |
| T514 | Arrival Basic Application Training -4 hours on-site. Order if needed for additional trainees or special application. | Peripheral | EACH | 16.0000% | \$ 441 | \$ 14 | | | \$ 11 | | | \$ 9 | | |
| T516 | Special Services | Peripheral | EACH | 16.0000% | \$ 840 | \$ 27 | | | \$ 21 | | | \$ 18 | | |
| T517 | Consulting Services | Peripheral | EACH | 16.0000% | \$ 840 | \$ 27 | | | \$ 21 | | | \$ 18 | | |
| T537 | Arrival Live Application Support | Peripheral | EACH | 16.0000% | \$ 441 | \$ 14 | | | \$ 11 | | | \$ 9 | | |
| T515 | Advanced Training | Peripheral | EACH | 16.0000% | \$ 441 | \$ 14 | | | \$ 11 | | | \$ 9 | | |
| T518 | Client Server Site Install & training | Peripheral | EACH | 16.0000% | \$ 1,008 | \$ 33 | | | \$ 26 | | | \$ 21 | | |
| T5M1 | Project Management | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 38 | | | \$ 30 | | | \$ 25 | | |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T5M2 | Project-Management | Peripheral | EACH | 16.0000% | \$ 2,352 | \$ 76 | | | \$ 60 | | | \$ 50 | | |
| T5M3 | Project-Management | Peripheral | EACH | 16.0000% | \$ 4,704 | \$ 162 | | | \$ 119 | | | \$ 100 | | |
| T5M6 | Project-Management | Peripheral | EACH | 16.0000% | \$ 9,408 | \$ 304 | | | \$ 239 | | | \$ 200 | | |
| T5M6 | Project-Management | Peripheral | EACH | 16.0000% | \$ 14,112 | \$ 456 | | | \$ 358 | | | \$ 301 | | |
| T5M7 | Project-Management | Peripheral | EACH | 16.0000% | \$ 18,816 | \$ 608 | | | \$ 478 | | | \$ 401 | | |
| T54A | Arrival Express-Plus Software- Includes remote diagnostics and unlimited transactions. Also includes up to one day of installation services and 4 hours of on-site training. Requires T513 if installing on a customer-provided PC. | Low | EACH | 16.0349% | \$ 1,927 | \$ 62 | | \$ 19 | \$ 49 | | \$ 19 | \$ 41 | | \$ 19 |
| T54B | Arrival Express-Plus Basics Package- Includes Arrival Express Plus Software, J583-PDT Tracking Assistant and minimum professional services. | Low | EACH | 16.0160% | \$ 4,195 | \$ 135 | | \$ 52 | \$ 107 | | \$ 52 | \$ 89 | | \$ 52 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T54C | Arrival Express-Plus-Software- Includes remote-diagnostics and-unlimited- transactions- up- to-one-day-of- installation- services-and-4- hours-of-on-site- training | Low | EACH | 16.0094% | \$ 7,135 | \$ 230 | \$ | \$ 107 | \$ 181 | \$ | \$ 107 | \$ 152 | \$ | \$ 107 |
| T54D | Arrival Express-Plus-Basics- w/J583-Tracking- Assistant-and- J782 | Low | EACH | 16.0127% | \$ 5,287 | \$ 171 | \$ | \$ 73 | \$ 134 | \$ | \$ 73 | \$ 113 | \$ | \$ 73 |
| T534 | 4E05 Laser- Printer | Peripheral | EACH | 16.1151% | \$ 583 | \$ 19 | \$ | \$ 11 | \$ 15 | \$ | \$ 11 | \$ 12 | \$ | \$ 11 |
| T536 | 4E03 4" Label- Printer | Peripheral | EACH | 16.0804% | \$ 835 | \$ 27 | \$ | \$ 15 | \$ 24 | \$ | \$ 15 | \$ 18 | \$ | \$ 15 |
| J540 | Counter-Signature- Pad-(Direct- Computer-Serial- Attachment) | Peripheral | EACH | 16.0401% | \$ 1,675 | \$ 54 | \$ | \$ | \$ 43 | \$ | \$ | \$ 36 | \$ | \$ |
| T530 | J782 Non-Contact Programmable- Wedge-Scanner | Peripheral | EACH | 16.0535% | \$ 1,255 | \$ 41 | \$ | \$ 24 | \$ 32 | \$ | \$ 24 | \$ 27 | \$ | \$ 24 |
| T5EN | E-mail-Notification | Peripheral | EACH | 16.0000% | \$ 630 | \$ 20 | \$ | \$ | \$ 16 | \$ | \$ | \$ 13 | \$ | \$ |
| T6P0 | Installation-Project- -1-Day | Peripheral | EACH | 16.0000% | \$ 588 | \$ 19 | \$ | \$ | \$ 15 | \$ | \$ | \$ 13 | \$ | \$ |
| T514 | Additional-Basic- Operator-Training | Peripheral | EACH | 16.0000% | \$ 441 | \$ 14 | \$ | \$ | \$ 11 | \$ | \$ | \$ 9 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T543 | Install Software on Customer's PC (Required if installing Arrival on customer-provided PC. Include one charge per PC.) | Peripheral | EACH | 16.5517% | \$ 121 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ |
| T2DE | Desktop Express-PLUS for Client-Server Edition of Arrival Software | Medium/High | EACH | 15.9735% | \$ 6,970 | \$ 225 | \$ | \$ 57 | \$ 177 | \$ | \$ 57 | \$ 148 | \$ | \$ 57 |
| T2SL | Site License for Desktop Express-PLUS | Peripheral | EACH | 16.0000% | \$ 1,386 | \$ 45 | \$ | \$ | \$ 35 | \$ | \$ | \$ 30 | \$ | \$ |
| T2P3 | Ascent-PM300-3 Carrier Solution (USPS/FEDEX + 4) | Low | EACH | 16.0200% | \$ 3,355 | \$ 108 | \$ | \$ 45 | \$ 85 | \$ | \$ 45 | \$ 71 | \$ | \$ 45 |
| T2P4 | Ascent-PM400-4 Carrier Solution (USPS/FedEx + 2) | Medium | EACH | 16.0160% | \$ 4,195 | \$ 135 | \$ | \$ 45 | \$ 107 | \$ | \$ 45 | \$ 89 | \$ | \$ 45 |
| T2PP | Ascent-PMPLUS- All Carrier Solution and Simple Integration | Medium | EACH | 16.0136% | \$ 4,951 | \$ 160 | \$ | \$ 75 | \$ 126 | \$ | \$ 75 | \$ 105 | \$ | \$ 75 |
| T2PX | Ascent-PM1000- All Carrier Solution and Integration | High | EACH | 16.0080% | \$ 8,395 | \$ 271 | \$ | \$ 101 | \$ 213 | \$ | \$ 101 | \$ 179 | \$ | \$ 101 |
| T2R0 | Ascent-PM300- Customer Loyalty License (incl PC and monitor) Req-T4P0 (T540 is required and has SMA) | Medium | EACH | 16.0133% | \$ 5,035 | \$ 163 | \$ | \$ 79 | \$ 128 | \$ | \$ 79 | \$ 107 | \$ | \$ 79 |
| T2R1 | Ascent-PM400- Customer Loyalty License (incl PC and monitor) Req-T4P1 (T540 is required and has SMA) | Medium | EACH | 16.0160% | \$ 4,195 | \$ 135 | \$ | \$ 79 | \$ 107 | \$ | \$ 79 | \$ 89 | \$ | \$ 79 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T2R2 | Ascent PM500—Customer Loyalty License (incl PC and monitor) Req T4P2 (T540 is required and has SMA) | Medium | EACH | 16.0114% | \$ 5,875 | \$ 190 | \$ | \$ 109 | \$ 149 | \$ | \$ 109 | \$ 125 | \$ | \$ 109 |
| T2R3 | Ascent PM1000—Customer Loyalty License (incl PC and monitor) Req T4P3 (T540 is required and has SMA) | High | EACH | 16.0080% | \$ 8,395 | \$ 271 | \$ | \$ 135 | \$ 213 | \$ | \$ 135 | \$ 179 | \$ | \$ 135 |
| T540 | Arrival Express Software | Low | EACH | 0.0000% | \$ | \$ | \$ | \$ 19 | \$ | \$ | \$ 19 | \$ | \$ | \$ 19 |
| T2B3 | PM300 Ascent™ software w/UPS, USPS and FedEx rates, 1E03 printer, 100 lb scale, e-mail notification, StreetSmart address cleansing, installation on customer's PC, initial training | Low | EACH | 16.0167% | \$ 4,027 | \$ 130 | \$ | \$ 76 | \$ 102 | \$ | \$ 76 | \$ 86 | \$ | \$ 76 |
| T2P1 | Ascent PM100—USPS Only | High | EACH | 16.0250% | \$ 2,683 | \$ 87 | \$ | \$ 25 | \$ 68 | \$ | \$ 25 | \$ 57 | \$ | \$ 25 |
| T2P1 | PM100 Post Mgr w/PC and printer | High | EACH | 16.0000% | \$ 6,930 | \$ 224 | \$ | \$ 70 | \$ 176 | \$ | \$ 70 | \$ 148 | \$ | \$ 70 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SPMS | Ascent Software w/USPS, FedEx and UPS rates, Arrival Express, PC with flat screen, 100 lb. scale, IntelliLink® interface, installation/training | Medium | EACH | 16.0000% | \$ 6,678 | \$ 216 | \$ | \$ 105 | \$ 170 | \$ | \$ 105 | \$ 142 | \$ | \$ 105 |
| SPMJ | Ascent software w/USPS, FedEx and UPS rates, Arrival Express, PC with flat screen, 100 lb. scale, 1E05 laser printer, 1E03 label printer, IntelliLink® interface, installation/training | High | EACH | 16.0000% | \$ 7,770 | \$ 254 | \$ | \$ 55 | \$ 197 | \$ | \$ 55 | \$ 166 | \$ | \$ 55 |
| SPPW | Ascent Speedee Solution with UPS, USPS and Speedee rates, PC with monitor, reconditioned J645 Printer, reconditioned 100 lb scale (applicable to the midwest region only) | Low | EACH | 16.0178% | \$ 3,775 | \$ 122 | \$ | \$ | \$ 96 | \$ | \$ | \$ 80 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T110 | Multi-Workstation- Network-License For customer- provided network- environments. Order one license per Ascent- workstation- connected to a customer's network. Not needed for a single Ascent- workstation- connected to a network. An additional license is needed for NetQuery. | Peripheral | EACH | 16.0000% | \$ 630 | \$ 20 | \$ | \$ | \$ 16 | \$ | \$ | \$ 13 | \$ | \$ |
| T1PG | Plus Carrier- Enabler - Upgrade to Ascent MC | Peripheral | EACH | 16.0000% | \$ 3,864 | \$ 125 | \$ | \$ | \$ 98 | \$ | \$ | \$ 82 | \$ | \$ |
| T1NT | Integration- Enabler - Upgrade to Ascent IS | Peripheral | EACH | 16.0000% | \$ 2,520 | \$ 81 | \$ | \$ | \$ 64 | \$ | \$ | \$ 54 | \$ | \$ |
| T116 | DDX-Link (Display- Data-Exchange) | Peripheral | EACH | 16.0401% | \$ 1,675 | \$ 54 | \$ | \$ | \$ 43 | \$ | \$ | \$ 36 | \$ | \$ |
| T118 | ODBC-Link (Open- Database- Connection) | Peripheral | EACH | 16.0618% | \$ 1,087 | \$ 35 | \$ | \$ | \$ 28 | \$ | \$ | \$ 23 | \$ | \$ |
| T120 | RUMBA- Communications- Software for- AS400 | Peripheral | EACH | 16.2712% | \$ 247 | \$ 8 | \$ | \$ | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ |
| T129 | RUMBA- Communications- Software for IBM | Peripheral | EACH | 16.0000% | \$ 567 | \$ 18 | \$ | \$ | \$ 14 | \$ | \$ | \$ 12 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T130 | RUMBA-Communications-Software for UNIX | Peripheral | EACH | 16.1798% | \$ 373 | \$ 12 | | | \$ 9 | | | \$ 8 | | |
| J796038 | Postage-Meter-Interface-Kit-Contains-External-PBIO-and-Meter-Interface-Cables--Must-be-ordered-if-interfacing-to-a-Postage-Meter. | Peripheral | EACH | 16.1151% | \$ 583 | \$ 19 | | | \$ 15 | | | \$ 12 | | |
| T101 | Additional-Carrier-Log-1-(3-included)-Maximum-of-20 | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | | | \$ 5 | | | \$ 4 | | |
| T102 | Additional-Custom-Programmable-Carrier-1-(3-included)-Maximum-of-20 | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | | | \$ 5 | | | \$ 4 | | |
| T2AC | StreetSmart-Address-Cleansing | Peripheral | EACH | 0.0000% | | | | | | | | | | |
| T2AF | USPS-RDI--Residential-Delivery-Indicator-(Additional-license-required) | Peripheral | EACH | 16.1006% | \$ 667 | \$ 22 | | | \$ 17 | | | \$ 14 | | |
| T105 | used for all carrier | Peripheral | EACH | 0.16 | 420 | 13.566 | 0 | 0 | 10.668 | 0 | 0 | 8.946 | 0 | 0 |
| T104 | HazMat | Peripheral | EACH | 0.16 | 798 | 25.7754 | 0 | 0 | 20.2692 | 0 | 0 | 16.9974 | 0 | 0 |
| T113 | NetQuery | Peripheral | EACH | #DIV/0! | #DIV/0! | #DIV/0! | | | #DIV/0! | | | #DIV/0! | | |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T2EM | E-Mail Notification | Peripheral | EACH | 16.0000% | \$ 630 | \$ 20 | \$ | \$ | \$ 16 | \$ | \$ | \$ 13 | \$ | \$ |
| T103 | LTL-Customer-Programmable-Carrier | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | \$ | \$ | \$ 7 | \$ | \$ | \$ 6 | \$ | \$ |
| T196027 | Software-Meter-Interface-per-meter | Peripheral | EACH | 16.2712% | \$ 247 | \$ 8 | \$ | \$ | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ |
| T2CM | Certified-Mail-Label-Feature-Sale-Only-Requires-dedicated-1E03-or-J645 | Peripheral | EACH | 16.0894% | \$ 751 | \$ 24 | \$ | \$ | \$ 19 | \$ | \$ | \$ 16 | \$ | \$ |
| T2EU | e-Return-receipt-feature | Peripheral | EACH | 16.0422% | \$ 1,591 | \$ 51 | \$ | \$ | \$ 40 | \$ | \$ | \$ 34 | \$ | \$ |
| T221 | FedEx-Ground | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| T243 | FedEx-Ground-Zip-to-Zone | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| T230 | FedEx-Ship-manager | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| T211 | UPS-HundredWeight | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| T245 | USPS-4th-Class-DBMG | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| T217 | USPS-Automation | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|-------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T215 | USPS Domestic Rates | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| T2MM | USPS Express-Mail | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| T271 | USPS-Interntional | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| T216 | USPS-International | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| T218 | USPS Mixed-Mail | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| T209 | USPS Std A-bulk | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| T265 | USPS Std A Non-Profit | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| T242 | USPS Zip-to-Zone | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| T293 | DHL-Rates | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| T2DH | DHL/Airborne-Legacy | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| T21A | Airborne-Reseller-Rates | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T214 | UPS Contract Rates | Peripheral | EACH | 16.0000% | \$ 840 | \$ 27 | \$ | \$ | \$ 24 | \$ | \$ | \$ 18 | \$ | \$ |
| T289 | FedEx Onsite-server | Peripheral | EACH | 16.0000% | \$ 240 | \$ 7 | \$ | \$ | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ |
| T213 | UPS Drop-Shipment | Peripheral | EACH | 16.0000% | \$ 240 | \$ 7 | \$ | \$ | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ |
| T249 | USPS Drop-Shipment | Peripheral | EACH | 16.0000% | \$ 240 | \$ 7 | \$ | \$ | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ |
| T290 | USPS-Manifesting Drop | Peripheral | EACH | 16.0000% | \$ 240 | \$ 7 | \$ | \$ | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ |
| T291 | DHL-Plus-drop-Shipment | Peripheral | EACH | 16.0000% | \$ 240 | \$ 7 | \$ | \$ | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ |
| T208 | Airborne-Plus-Drop-Ship | Peripheral | EACH | 16.0000% | \$ 240 | \$ 7 | \$ | \$ | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ |
| T124 | 2.8Ghz Pentium 4 PC Package for Windows XP, Compaq 512MB Ram, 40GB hard drive, CDRW-DVD drive, keyboard, 56K modem, Compaq 10/100 LAN card, PCI expander card, mouse | Peripheral | EACH | 16.0286% | \$ 2,347 | \$ 76 | \$ | \$ | \$ 60 | \$ | \$ | \$ 50 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T125 | 2.3Ghz-Celeron-PC-Package-for-Windows-XP-Compaq-512MB-Ram-40GB-hard-drive-CD-ROM-keyboard-56K-modem-Compaq-10/100-LAN-card-PCI-expander-card-mouse | Peripheral | EACH | 16.0364% | \$ 1,843 | \$ 60 | | | \$ 47 | | | \$ 39 | | |
| T885024 | Compaq 17" Monitor | Peripheral | EACH | #DIV/0! | #DIV/0! | #DIV/0! | | | #DIV/0! | | | #DIV/0! | | |
| T885022 | Compaq 15" Flat-Panel Display | Peripheral | EACH | 16.0804% | \$ 167 | \$ 5 | | | \$ 4 | | | \$ 4 | | |
| T885035 | Compaq 17" Flat-Panel Display | Peripheral | EACH | 0.0000% | \$ - | \$ 19 | | | \$ 15 | | | \$ 13 | | |
| G396053 | Programmable Keyboard | Peripheral | EACH | 16.2500% | \$ 134 | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| J796029 | Factory-installed-PCI-Client-Network-Card-COAX Cable Only | Peripheral | EACH | 16.0000% | \$ 252 | \$ 8 | | | \$ 6 | | | \$ 5 | | |
| J796030 | External-Tape-Backup-Seagate-20GB-USB-connection | Peripheral | EACH | 16.1345% | \$ 499 | \$ 16 | | | \$ 13 | | | \$ 11 | | |
| J796027 | Field-installable-PCI-Client-Network-Card-COAX Cable Only | Peripheral | EACH | 16.0000% | \$ 252 | \$ 8 | | | \$ 6 | | | \$ 5 | | |
| T896004 | External-USB-Adapter | Peripheral | EACH | 16.0000% | \$ 231 | \$ 7 | | | \$ 6 | | | \$ 5 | | |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T896006 | 128M DIMM-Memory upgrade | Peripheral | EACH | 16.0920% | \$ 146 | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ |
| T414 | Ascent Basic-Application-Training-4 hours-on-site | Peripheral | EACH | 16.0000% | \$ 441 | \$ 14 | \$ | \$ | \$ 11 | \$ | \$ | \$ 9 | \$ | \$ |
| T415 | Advanced-Operator-Training-4 hours-on-site | Peripheral | EACH | 16.0000% | \$ 441 | \$ 14 | \$ | \$ | \$ 11 | \$ | \$ | \$ 9 | \$ | \$ |
| T437 | Ascent Live-Application-Support | Peripheral | EACH | 16.0000% | \$ 441 | \$ 14 | \$ | \$ | \$ 11 | \$ | \$ | \$ 9 | \$ | \$ |
| T2TH | Ongoing-Training-Support-for-Ascent (Monthly-Subscription-TRAIN2) | Peripheral | EACH | 0.0000% | \$20/Month | #VALUE! | \$ | \$ | #VALUE! | \$ | \$ | #VALUE! | \$ | \$ |
| T413 | Install software on customer's PC- Required if installing Ascent on a customer-provided PC- Include one charge per PC. | Peripheral | EACH | 16.5517% | \$ 121 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ |
| T427 | Consulting-Services-per day charge | Peripheral | EACH | 16.0000% | \$ 840 | \$ 27 | \$ | \$ | \$ 21 | \$ | \$ | \$ 18 | \$ | \$ |
| T430 | Special Services | Peripheral | EACH | 16.0000% | \$ 840 | \$ 27 | \$ | \$ | \$ 21 | \$ | \$ | \$ 18 | \$ | \$ |
| T434 | Ascent client-billing system-integration for-Legal industry | Peripheral | EACH | 16.0000% | \$ 2,184 | \$ 71 | \$ | \$ | \$ 55 | \$ | \$ | \$ 47 | \$ | \$ |
| T4P0 | Installation-Project | Peripheral | EACH | 16.0000% | \$ 588 | \$ 19 | \$ | \$ | \$ 15 | \$ | \$ | \$ 13 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T4P1 | Installation Project -Up to 1 day | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 38 | | | \$ 30 | | | \$ 25 | | |
| T4P2 | Installation Project -Up to 2 days | Peripheral | EACH | 16.0000% | \$ 2,352 | \$ 76 | | | \$ 60 | | | \$ 50 | | |
| T4P3 | Installation Project -Up to 4 days | Peripheral | EACH | 16.0000% | \$ 4,704 | \$ 152 | | | \$ 119 | | | \$ 100 | | |
| T4P4 | Installation Project -Up to 6 days | Peripheral | EACH | 16.0000% | \$ 7,056 | \$ 228 | | | \$ 179 | | | \$ 150 | | |
| T4P5 | Installation Project -Up to 8 days | Peripheral | EACH | 16.0000% | \$ 9,408 | \$ 304 | | | \$ 239 | | | \$ 200 | | |
| T4P6 | Installation Project -Up to 12 days | Peripheral | EACH | 16.0000% | \$ 14,112 | \$ 456 | | | \$ 358 | | | \$ 301 | | |
| T4P7 | Installation Project -Up to 16 days | Peripheral | EACH | 16.0000% | \$ 18,816 | \$ 608 | | | \$ 478 | | | \$ 401 | | |
| T4P8 | Installation Project -Up to 28 days | Peripheral | EACH | 16.0000% | \$ 32,928 | \$ 1,064 | | | \$ 836 | | | \$ 701 | | |
| T4P9 | Installation Project -Up to 40 days | Peripheral | EACH | 16.0000% | \$ 47,040 | \$ 1,519 | | | \$ 1,195 | | | \$ 1,002 | | |
| T4M1 | Project Management | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 38 | | | \$ 30 | | | \$ 25 | | |
| T4M2 | Project Management | Peripheral | EACH | 16.0000% | \$ 2,352 | \$ 76 | | | \$ 60 | | | \$ 50 | | |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T4M3 | Project-Management | Peripheral | EACH | 16.0000% | \$ 4,704 | \$ 152 | \$ | \$ | \$ 119 | \$ | \$ | \$ 100 | \$ | \$ |
| T4M6 | Project-Management | Peripheral | EACH | 16.0000% | \$ 9,408 | \$ 304 | \$ | \$ | \$ 239 | \$ | \$ | \$ 200 | \$ | \$ |
| T4M6 | Project-Management | Peripheral | EACH | 16.0000% | \$ 14,112 | \$ 456 | \$ | \$ | \$ 358 | \$ | \$ | \$ 301 | \$ | \$ |
| T4M7 | Project-Management | Peripheral | EACH | 16.0000% | \$ 18,816 | \$ 608 | \$ | \$ | \$ 478 | \$ | \$ | \$ 401 | \$ | \$ |
| T310 | JB75-100 lb.-Tabletop Scale | Peripheral | EACH | 15.9833% | \$ 1,003 | \$ 32 | \$ | \$ | \$ 26 | \$ | \$ | \$ 21 | \$ | \$ |
| T312 | JB64-200 lb.-Rollertop Scale | Peripheral | EACH | 15.9882% | \$ 1,423 | \$ 46 | \$ | \$ | \$ 36 | \$ | \$ | \$ 30 | \$ | \$ |
| T313 | JB67-149 lb.-Rollertop Scale (California) | Peripheral | EACH | 15.9882% | \$ 1,424 | \$ 46 | \$ | \$ | \$ 36 | \$ | \$ | \$ 30 | \$ | \$ |
| T316 | J676 Forms-Printer (Airbill-COD, HazMat) | Peripheral | EACH | 16.0669% | \$ 1,003 | \$ 32 | \$ | \$ | \$ 25 | \$ | \$ | \$ 21 | \$ | \$ |
| T319 | J693 4" Adhesive-Label Printer | Peripheral | EACH | 16.0364% | \$ 1,843 | \$ 60 | \$ | \$ | \$ 47 | \$ | \$ | \$ 39 | \$ | \$ |
| T321 | 1E05 Laser-Printer | Peripheral | EACH | 16.1151% | \$ 583 | \$ 19 | \$ | \$ | \$ 15 | \$ | \$ | \$ 12 | \$ | \$ |
| T322 | 1E03 4" Label-Printer | Peripheral | EACH | 16.0804% | \$ 835 | \$ 27 | \$ | \$ | \$ 21 | \$ | \$ | \$ 18 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T320 | J782 Non-Contact Programmable Wedge Scanner | Peripheral | EACH | 15.9866% | \$ 1,255 | \$ 41 | \$ | \$ | \$ 32 | \$ | \$ | \$ 27 | \$ | \$ |
| T330 | ShipRequest Software, 2-Dimensional Scanner and Scan Link | Peripheral | EACH | 16.0000% | \$ 1,470 | \$ 47 | \$ | \$ | \$ 37 | \$ | \$ | \$ 31 | \$ | \$ |
| T331 | ShipRequest Software, 2-Dimensional Scanner | Peripheral | EACH | 16.0000% | \$ 1,470 | \$ 47 | \$ | \$ | \$ 37 | \$ | \$ | \$ 31 | \$ | \$ |
| T332 | J775 2-Dimensional Scanner | Peripheral | EACH | 16.0000% | \$ 2,016 | \$ 65 | \$ | \$ | \$ 61 | \$ | \$ | \$ 43 | \$ | \$ |
| T339 | J779 Cordless Scanner | Peripheral | EACH | 16.0349% | \$ 1,927 | \$ 62 | \$ | \$ | \$ 49 | \$ | \$ | \$ 41 | \$ | \$ |
| T196003 | ShipRequest Multi-Pack (5 CDs) | Peripheral | EACH | 16.0000% | \$ 105 | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ |
| TS14 | J693 4" Continuous Labels | Peripheral | EACH | 16.1538% | \$ 218 | \$ 7 | \$ | \$ | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ |
| TS30 | J693 4" Continuous Thermal Direct Labels Supply Case - Case contains 3 rolls. Case capacity is 18,000" x 4" | Peripheral | EACH | 16.2500% | \$ 201 | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ |
| TS10 | GSA Power-Gummed Tape Dispenser | Peripheral | EACH | 16.0894% | \$ 751 | \$ 24 | \$ | \$ | \$ 19 | \$ | \$ | \$ 16 | \$ | \$ |
| TS11 | GSA Gummed Tape Dispenser | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | \$ | \$ | \$ 7 | \$ | \$ | \$ 6 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| TS14 | J693-4"- Continuous-transfer supply case | Peripheral | EACH | 16.1538% | \$ 218 | \$ 7 | \$ | \$ | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ |
| TS22 | Anti-Fatigue/Anti-Static Mat 3'x5' | Peripheral | EACH | 16.4286% | \$ 117 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ |
| TS23 | Data-Vac | Peripheral | EACH | 16.8675% | \$ 69 | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ |
| TS30 | J693-4 continuous thermal direct-labels supply case | Peripheral | EACH | 16.2500% | \$ 201 | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ |
| TS31 | J645-Continuous-Thermal-Direct-Labels-Supply-Case-Case-contains 4 rolls-Case-capacity is 7,200" x 4" | Peripheral | EACH | 16.4286% | \$ 117 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ |
| TS32 | J692-Continuous-Thermal-Direct-Labels-Supply-Case-Case-contains 3 rolls and 1 transfer-ribbon-Case-capacity is 23,550" x 4" | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ |
| TS33 | J530-2-Continuous-Thermal-Direct-Labels-supply case | Peripheral | EACH | 16.4384% | \$ 61 | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ |
| TS34 | J779-Spare-Battery | Peripheral | EACH | 16.8142% | \$ 94 | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ |
| TS35 | J530-spare-battery | Peripheral | EACH | 17.0455% | \$ 73 | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| TS36 | J530 soft carry case | Peripheral | EACH | 16.8831% | \$ 64 | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ |
| TS37 | J530 Belt soft carry case | Peripheral | EACH | 22.2222% | \$ 7 | \$ 0 | \$ | \$ | \$ 0 | \$ | \$ | \$ 0 | \$ | \$ |
| TS39 | J779 Holster | Peripheral | EACH | 16.6667% | \$ 75 | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ |
| TS40 | 928-7 multi-function badges for ink jet printers and LobbyTrac | Peripheral | EACH | 17.1429% | \$ 58 | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ | \$ 1 | \$ | \$ |
| TS41 | 928-8 J620 adhesive badge stock, 2x4 badge/750 badges per box | Peripheral | EACH | 17.1429% | \$ 58 | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ | \$ 1 | \$ | \$ |
| TS42 | 929-9 J620 non-adhesive badge stock, 2x4 badge/750 badges per box | Peripheral | EACH | 17.3913% | \$ 57 | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ | \$ 1 | \$ | \$ |
| TS43 | 718-8 badge clips for use with above label stock / 250 reusable clips | Peripheral | EACH | 17.9487% | \$ 32 | \$ 1 | \$ | \$ | \$ 1 | \$ | \$ | \$ 1 | \$ | \$ |
| TS44 | 718-8 1 day self-expiring security stickers / 300 per box | Peripheral | EACH | 16.5138% | \$ 91 | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ |
| TS47 | 595-0 printer | Peripheral | EACH | 15.7233% | \$ 133 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ |
| TS55 | Replacement belt clip for J592/J595 | Peripheral | EACH | 20.0000% | \$ 16 | \$ 1 | \$ | \$ | \$ 0 | \$ | \$ | \$ 0 | \$ | \$ |
| TS56 | Replacement belt clip for J592/J595 | Peripheral | EACH | 16.0000% | \$ 105 | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| TS57 | Replacement-screen-protectors-for-J592/J595 | Peripheral | EACH | 17.1429% | \$ 29 | \$ 1 | \$ | \$ | \$ 1 | \$ | \$ | \$ 1 | \$ | \$ |
| TS58 | Tracking-Assistant-plu-fabric-holster/strap-for-J592/J595 | Peripheral | EACH | 16.6667% | \$ 60 | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ |
| J796025 | Scanner Stand | Peripheral | EACH | 16.9722% | \$ 120 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ |
| T896004 | External-USB-Adapter | Peripheral | EACH | 16.0000% | \$ 231 | \$ 7 | \$ | \$ | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ |
| T896006 | 128M-DIMM-Memory-Upgrade-Kit | Peripheral | EACH | 16.0000% | \$ 147 | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ |
| JN96002 | Base-Mount-Display-Kit-for-JB75 Scale | Peripheral | EACH | 16.2500% | \$ 134 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ |
| JB96002 | Base-Mount-Display-Kit-for-JB64 and JB67 | Peripheral | EACH | 16.2500% | \$ 134 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ |
| VS96030 | Software-Meter-Interface-expansion-kit-(20-ft) | Peripheral | EACH | 16.0000% | \$ 168 | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ | \$ 4 | \$ | \$ |
| VBSS | Basic-Single-Site-Workstation-Must-Activate-Carriers-Add-Features-Add-Hardware-and-Add-Service-Time | Peripheral | EACH | 16.0267% | \$ 2,515 | \$ 81 | \$ | \$ 34 | \$ 64 | \$ | \$ 34 | \$ 54 | \$ | \$ 34 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VBSM | Basic Single-Site-Multiple-Workstations-Must Activate-Carriers, Add-Features, Add-Hardware, and-Add-Service-Time | Peripheral | EACH | 16.0114% | \$ 5,875 | \$ 190 | \$ | \$ 79 | \$ 149 | \$ | \$ 79 | \$ 125 | \$ | \$ 79 |
| VBMM | Basic Multiple-Sites Multiple-Workstations-Must Activate-Carriers, Add-Features, Add-Hardware, and-Add-Service-Time (Req. VPET) | | EACH | 16.0050% | \$ 13,435 | \$ 434 | \$ | \$ 182 | \$ 341 | \$ | \$ 182 | \$ 286 | \$ | \$ 182 |
| VSDB | DHL Activation-1st Zip | Peripheral | EACH | 16.1616% | \$ 415 | \$ 13 | \$ | \$ 6 | \$ 11 | \$ | \$ 6 | \$ 9 | \$ | \$ 6 |
| VSDF | DHL Activation-1st Origin | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| VSFB | FedEx Activation-1st Zip | Peripheral | EACH | 16.1616% | \$ 415 | \$ 13 | \$ | \$ 6 | \$ 11 | \$ | \$ 6 | \$ 9 | \$ | \$ 6 |
| VSFF | FedEx Activation-1-Origin | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| VSPB | USPS Activation | Peripheral | EACH | 16.1616% | \$ 415 | \$ 13 | \$ | \$ 6 | \$ 11 | \$ | \$ 6 | \$ 9 | \$ | \$ 6 |
| VSPF | USPS Activation | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| VSCP | PB-Built Custom-Small Package-Carrier | Peripheral | EACH | 16.0000% | \$ 1,050 | \$ 34 | \$ | \$ 15 | \$ 27 | \$ | \$ 15 | \$ 22 | \$ | \$ 15 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VSCG | Custom Carrier Enablement | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 3 | \$ 5 | \$ | \$ 3 | \$ 4 | \$ | \$ 3 |
| VSS+ | Add 1 Single Workstation Site License | Peripheral | EACH | 16.1006% | \$ 667 | \$ 22 | \$ | \$ 9 | \$ 17 | \$ | \$ 9 | \$ 14 | \$ | \$ 9 |
| VSSX | Add 10 Single Workstation Site Licenses | Peripheral | EACH | 16.0000% | \$ 5,838 | \$ 189 | \$ | \$ 79 | \$ 148 | \$ | \$ 79 | \$ 124 | \$ | \$ 79 |
| VSSL | Add 50 Single Workstation Site Licenses | Peripheral | EACH | 16.0000% | \$ 24,990 | \$ 807 | \$ | \$ 339 | \$ 635 | \$ | \$ 339 | \$ 532 | \$ | \$ 339 |
| VSSG | Add 100 Single Workstation Site Licenses | Peripheral | EACH | 16.0000% | \$ 41,580 | \$ 1,343 | \$ | \$ 563 | \$ 1,056 | \$ | \$ 563 | \$ 886 | \$ | \$ 563 |
| VSM1 | Add 1 Multi-Workstation Site License | Peripheral | EACH | 16.0229% | \$ 2,935 | \$ 95 | \$ | \$ 40 | \$ 75 | \$ | \$ 40 | \$ 63 | \$ | \$ 40 |
| VSMX | Add 10 Multi-Workstation Site Licenses | Peripheral | EACH | 16.0000% | \$ 25,830 | \$ 834 | \$ | \$ 350 | \$ 666 | \$ | \$ 350 | \$ 550 | \$ | \$ 350 |
| VSML | Add 50 Multi-Workstation Site Licenses | Peripheral | EACH | 16.0000% | \$ 110,880 | \$ 3,584 | \$ | \$ 1,502 | \$ 2,816 | \$ | \$ 1,502 | \$ 2,362 | \$ | \$ 1,502 |
| VSMG | Add 100 Multi-Workstation Site Licenses | Peripheral | EACH | 16.0000% | \$ 183,960 | \$ 5,942 | \$ | \$ 2,492 | \$ 4,673 | \$ | \$ 2,492 | \$ 3,918 | \$ | \$ 2,492 |
| VSPF | USPS Internet Postage | Peripheral | EACH | 16.0535% | \$ 1,255 | \$ 41 | \$ | \$ 17 | \$ 32 | \$ | \$ 17 | \$ 27 | \$ | \$ 17 |
| VSMI | Software Meter Interface | Peripheral | EACH | 0.0000% | \$295 per meter | #VALUE! | \$ | \$ 5 | #VALUE! | \$ | \$ 5 | #VALUE! | \$ | \$ 5 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VS96030 | Software Meter-Interface-Expansion-Kit (20' Cable-Kit) | Peripheral | EACH | 16.0000% | \$ 168 | \$ 5 | \$ | \$ 3 | \$ 4 | \$ | \$ 3 | \$ 4 | \$ | \$ 3 |
| J796038 | PBIO Interface Kit For Legacy Accounting (DM300 and Below Only) | Peripheral | EACH | 16.1151% | \$ 583 | \$ 19 | \$ | \$ 8 | \$ 15 | \$ | \$ 8 | \$ 12 | \$ | \$ 8 |
| VSR1 | Single Site RDI-Feature | Peripheral | EACH | 16.1006% | \$ 667 | \$ 22 | \$ | \$ 9 | \$ 17 | \$ | \$ 9 | \$ 14 | \$ | \$ 9 |
| VSR2 | Multiple Site RDI-Feature | Peripheral | EACH | 16.0535% | \$ 1,255 | \$ 41 | \$ | \$ 17 | \$ 32 | \$ | \$ 17 | \$ 27 | \$ | \$ 17 |
| VSDP | SendSuite-Desktop-Base-Site License (Includes 1 Unlimited-Desktop-Shipper License) | Low | EACH | 16.0160% | \$ 4,195 | \$ 135 | \$ | \$ 57 | \$ 107 | \$ | \$ 57 | \$ 89 | \$ | \$ 57 |
| VSK1 | 1-SendSuite-Desktop-Site-for-up-to-20-Users | Peripheral | EACH | 16.0000% | \$ 168 | \$ 5 | \$ | \$ 3 | \$ 4 | \$ | \$ 3 | \$ 4 | \$ | \$ 3 |
| VSN1 | 4-SendSuite-Desktop-Sites-for-Unlimited-Users | Peripheral | EACH | 16.0000% | \$ 2,100 | \$ 68 | \$ | \$ 29 | \$ 53 | \$ | \$ 29 | \$ 45 | \$ | \$ 29 |
| VSNX | 10-SendSuite-Desktop-Sites-for-Unlimited-Users | Peripheral | EACH | 16.0000% | \$ 18,480 | \$ 597 | \$ | \$ 250 | \$ 460 | \$ | \$ 250 | \$ 394 | \$ | \$ 250 |
| VSNL | 50-SendSuite-Desktop-Sites-for-Unlimited-Users | Peripheral | EACH | 16.0000% | \$ 78,960 | \$ 2,550 | \$ | \$ 1,070 | \$ 2,006 | \$ | \$ 1,070 | \$ 1,682 | \$ | \$ 1,070 |
| VNSC | 100-SendSuite-Desktop-Sites-for-Unlimited-Users | Peripheral | EACH | 16.0000% | \$ 131,040 | \$ 4,233 | \$ | \$ 1,775 | \$ 3,328 | \$ | \$ 1,775 | \$ 2,791 | \$ | \$ 1,775 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VSUF | UPS Activation | Peripheral | EACH | 0.0000% | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ | \$ _____ |
| VPH4 | PB Hosting Services | High | EACH | 0.0000% | \$39,000/Year | #VALUE! | \$ _____ | \$ _____ | #VALUE! | \$ _____ | \$ _____ | #VALUE! | \$ _____ | \$ _____ |
| VESS | Extended Single-Site Single-Workstation: Must Activate Carriers, Add Features, Add Hardware, and Add Service Time. | Peripheral | EACH | 16.0076% | \$ 8,815 | \$ 285 | \$ _____ | \$ 120 | \$ 224 | \$ _____ | \$ 120 | \$ 188 | \$ _____ | \$ 120 |
| VESM | Extended Single-Site Multiple-Workstations: Must Activate Carriers, Add Features, Add Hardware and Add Service Time. | Peripheral | EACH | 16.0057% | \$ 11,755 | \$ 380 | \$ _____ | \$ 159 | \$ 299 | \$ _____ | \$ 159 | \$ 250 | \$ _____ | \$ 159 |
| VEMM | Extended Multiple-Sites Multiple-Workstations: Must Activate Carriers, Add Features, Add Hardware, and Add Service Time (Req. VPET) | Peripheral | EACH | 16.0030% | \$ 22,675 | \$ 732 | \$ _____ | \$ 308 | \$ 576 | \$ _____ | \$ 308 | \$ 483 | \$ _____ | \$ 308 |
| VSDS | DHL Activation-1st Zip | Peripheral | EACH | 16.0804% | \$ 835 | \$ 27 | \$ _____ | \$ 12 | \$ 21 | \$ _____ | \$ 12 | \$ 18 | \$ _____ | \$ 12 |
| VSFS | FedEx Activation-1st Zip | Peripheral | EACH | 16.0804% | \$ 835 | \$ 27 | \$ _____ | \$ 12 | \$ 21 | \$ _____ | \$ 12 | \$ 18 | \$ _____ | \$ 12 |
| VSPS | USPS Activation | Peripheral | EACH | 16.0804% | \$ 835 | \$ 27 | \$ _____ | \$ 12 | \$ 21 | \$ _____ | \$ 12 | \$ 18 | \$ _____ | \$ 12 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|-------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VSUS | UPS Activation | Peripheral | EACH | 16.0804% | \$ 835 | \$ 27 | \$ - | \$ 12 | \$ 21 | \$ - | \$ 12 | \$ 18 | \$ - | \$ 12 |
| VS10 | OnTrac Activation | Peripheral | EACH | 16.1616% | \$ 415 | \$ 13 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |
| VS11 | OnTrac Activation | Peripheral | EACH | 16.0804% | \$ 835 | \$ 27 | \$ - | \$ - | \$ 21 | \$ - | \$ - | \$ 18 | \$ - | \$ - |
| VS13 | Golden State Activation | Peripheral | EACH | 16.1616% | \$ 415 | \$ 13 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |
| VS12 | OnTrac Activation | Peripheral | EACH | 16.0267% | \$ 2,515 | \$ 81 | \$ - | \$ - | \$ 64 | \$ - | \$ - | \$ 54 | \$ - | \$ - |
| VS15 | Golden State Express | Peripheral | EACH | 16.0267% | \$ 2,515 | \$ 81 | \$ - | \$ - | \$ 64 | \$ - | \$ - | \$ 54 | \$ - | \$ - |
| VS16 | OnTrac Activation | Peripheral | EACH | 0.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| VS17 | Golden State Express | Peripheral | EACH | 0.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| VSCP | PB Built Custom Carrier | Peripheral | EACH | 16.0000% | \$ 1,050 | \$ 34 | \$ - | \$ 15 | \$ 27 | \$ - | \$ 15 | \$ 22 | \$ - | \$ 15 |
| VSCG | Custom Carrier Enabler | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 3 | \$ 5 | \$ - | \$ 3 | \$ 4 | \$ - | \$ 3 |
| VSDM | DHL Activation 1st Zip | Peripheral | EACH | 16.0267% | \$ 2,515 | \$ 81 | \$ - | \$ 34 | \$ 64 | \$ - | \$ 34 | \$ 54 | \$ - | \$ 34 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VFSM | FedEx Activation-1st Zip | Peripheral | EACH | 16.0267% | \$ 2,515 | \$ 81 | \$ | \$ 34 | \$ 64 | \$ | \$ 34 | \$ 54 | \$ | \$ 34 |
| VSCP | PB-Built Custom-Carrier | Peripheral | EACH | 16.0000% | \$ 1,050 | \$ 34 | \$ | \$ 15 | \$ 27 | \$ | \$ 15 | \$ 22 | \$ | \$ 15 |
| VSCC | Custom Carrier-Enabler | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 3 | \$ 5 | \$ | \$ 3 | \$ 4 | \$ | \$ 3 |
| VSS1 | Add 1 Single-Workstation Site-Licenses | Peripheral | EACH | 16.1006% | \$ 667 | \$ 22 | \$ | \$ 9 | \$ 17 | \$ | \$ 9 | \$ 14 | \$ | \$ 9 |
| VSSX | Add 10 Single-Workstation Site-Licenses | Peripheral | EACH | 16.0000% | \$ 5,838 | \$ 189 | \$ | \$ 79 | \$ 148 | \$ | \$ 79 | \$ 124 | \$ | \$ 79 |
| VSSL | Add 50 Single-Workstation Site-Licenses | Peripheral | EACH | 16.0000% | \$ 24,990 | \$ 807 | \$ | \$ 339 | \$ 635 | \$ | \$ 339 | \$ 532 | \$ | \$ 339 |
| VSSC | Add 100 Single-Workstation Site-Licenses | Peripheral | EACH | 16.0000% | \$ 41,580 | \$ 1,343 | \$ | \$ 563 | \$ 1,056 | \$ | \$ 563 | \$ 886 | \$ | \$ 563 |
| VSM1 | Add 1 Multi-Workstation Site-Licenses | Peripheral | EACH | 16.0229% | \$ 2,935 | \$ 95 | \$ | \$ 40 | \$ 75 | \$ | \$ 40 | \$ 63 | \$ | \$ 40 |
| VSMX | Add 10 Multi-Workstation Site-Licenses | Peripheral | EACH | 16.0000% | \$ 25,830 | \$ 834 | \$ | \$ 350 | \$ 656 | \$ | \$ 350 | \$ 550 | \$ | \$ 350 |
| VSML | Add 50 Multi-Workstation Site-Licenses | Peripheral | EACH | 16.0000% | \$ 110,880 | \$ 3,581 | \$ | \$ 1,502 | \$ 2,816 | \$ | \$ 1,502 | \$ 2,362 | \$ | \$ 1,502 |
| VSMC | Add 100 Multi-Workstation Site-Licenses | Peripheral | EACH | 16.0000% | \$ 183,960 | \$ 5,942 | \$ | \$ 2,492 | \$ 4,673 | \$ | \$ 2,492 | \$ 3,918 | \$ | \$ 2,492 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VSPF | USPS Internet Postage | Peripheral | EACH | 16.0535% | \$ 1,255 | \$ 41 | \$ | \$ 17 | \$ 32 | \$ | \$ 17 | \$ 27 | \$ | \$ 17 |
| VSMT | Software Meter-Interface | Peripheral | EACH | 0.0000% | \$295 per meter | #VALUE! | \$ | \$ 5 | #VALUE! | \$ | \$ 5 | #VALUE! | \$ | \$ 5 |
| VS96030 | Software Meter-Interface 20-Gable Expansion-Kit | Peripheral | EACH | 16.0000% | \$ 168 | \$ 5 | \$ | \$ 3 | \$ 4 | \$ | \$ 3 | \$ 4 | \$ | \$ 3 |
| J796038 | PBIO Interface Kit for Legacy Accounting (DM300 and Below Only) | Peripheral | EACH | 16.1151% | \$ 583 | \$ 19 | \$ | \$ 8 | \$ 15 | \$ | \$ 8 | \$ 12 | \$ | \$ 8 |
| VSR1 | Single Site RDI-Feature | Peripheral | EACH | 16.1006% | \$ 667 | \$ 22 | \$ | \$ 9 | \$ 17 | \$ | \$ 9 | \$ 14 | \$ | \$ 9 |
| VSR2 | Multiple Site RDI-Feature | Peripheral | EACH | 16.0535% | \$ 1,255 | \$ 41 | \$ | \$ 17 | \$ 32 | \$ | \$ 17 | \$ 27 | \$ | \$ 17 |
| VSEM | E-mail Notification | Peripheral | EACH | 0.0000% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| VSDP | SendSuite-Desktop-Base-Site-License (Includes 1-Unlimited-Desktop-Shipper-License)- (Req. minimum quantity of 1-training-Option-VPCT-or-VPDT) | Peripheral | EACH | 16.0160% | \$ 4,195 | \$ 135 | \$ | \$ 57 | \$ 107 | \$ | \$ 57 | \$ 89 | \$ | \$ 57 |
| VSK1 | 1-SendSuite-Desktop-Site-for-up-to-20-Users | Peripheral | EACH | 16.0000% | \$ 168 | \$ 5 | \$ | \$ 3 | \$ 4 | \$ | \$ 3 | \$ 4 | \$ | \$ 3 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VSN4 | 1-SendSuite-Desktop-Site-for-Unlimited-Users | Peripheral | EACH | 16.0000% | \$ 2,100 | \$ 68 | \$ | \$ 29 | \$ 53 | \$ | \$ 29 | \$ 45 | \$ | \$ 29 |
| VSXN | 10-SendSuite-Desktop-Sites-for-Unlimited-Users | Peripheral | EACH | 16.0000% | \$ 18,480 | \$ 597 | \$ | \$ 250 | \$ 469 | \$ | \$ 250 | \$ 394 | \$ | \$ 250 |
| VSNL | 50-SendSuite-Desktop-Sites-for-Unlimited-Users | Peripheral | EACH | 16.0000% | \$ 78,960 | \$ 2,550 | \$ | \$ 1,070 | \$ 2,006 | \$ | \$ 1,070 | \$ 1,682 | \$ | \$ 1,070 |
| VSNG | 100-SendSuite-Desktop-Sites-for-Unlimited-Users | Peripheral | EACH | 16.0000% | \$ 131,040 | \$ 4,233 | \$ | \$ 1,775 | \$ 3,328 | \$ | \$ 1,775 | \$ 2,791 | \$ | \$ 1,775 |
| VPH4 | PB-Hosting-Services | High | EACH | 0.0000% | \$39,000/Year | #VALUE! | \$ | \$ | #VALUE! | \$ | \$ | #VALUE! | \$ | \$ |
| VS1A | EasyShip-Platinum-Web-Server-Software-1-to-5-Users | Peripheral | EACH | 16.0000% | \$ 672 | \$ 22 | \$ | \$ 10 | \$ 17 | \$ | \$ 10 | \$ 14 | \$ | \$ 10 |
| VS1B | EasyShip-Platinum-Web-Server-Software-6-to-15-Users | Peripheral | EACH | 16.0000% | \$ 798 | \$ 26 | \$ | \$ 11 | \$ 20 | \$ | \$ 11 | \$ 17 | \$ | \$ 11 |
| VS1C | EasyShip-Platinum-Web-Server-Software-16+-Users | Peripheral | EACH | 16.0000% | \$ 966 | \$ 31 | \$ | \$ 13 | \$ 25 | \$ | \$ 13 | \$ 21 | \$ | \$ 13 |
| VS1L | EasyShip-Platinum-Web-Client-License-Per-User | Peripheral | EACH | 16.0000% | \$ 420 | \$ 14 | \$ | \$ 6 | \$ 11 | \$ | \$ 6 | \$ 9 | \$ | \$ 6 |
| VP13 | Install-Software-on-Customer's-PC | Peripheral | EACH | 16.5517% | \$ 121 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ |
| VP27 | Consulting-Services | Peripheral | EACH | 16.0000% | \$ 840 | \$ 27 | \$ | \$ | \$ 21 | \$ | \$ | \$ 18 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VPP1 | Installation-Project -Up to 1 day | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 38 | \$ | \$ | \$ 30 | \$ | \$ | \$ 25 | \$ | \$ |
| VPP2 | Installation-Project -Up to 2 days | Peripheral | EACH | 16.0000% | \$ 2,352 | \$ 76 | \$ | \$ | \$ 60 | \$ | \$ | \$ 50 | \$ | \$ |
| VPP3 | Installation-Project -Up to 4 days | Peripheral | EACH | 16.0000% | \$ 4,704 | \$ 152 | \$ | \$ | \$ 119 | \$ | \$ | \$ 100 | \$ | \$ |
| VPP4 | Installation-Project -Up to 6 days | Peripheral | EACH | 16.0000% | \$ 7,056 | \$ 228 | \$ | \$ | \$ 179 | \$ | \$ | \$ 150 | \$ | \$ |
| VPP5 | Installation-Project -Up to 8 days | Peripheral | EACH | 16.0000% | \$ 9,408 | \$ 304 | \$ | \$ | \$ 239 | \$ | \$ | \$ 200 | \$ | \$ |
| VPP6 | Installation-Project -Up to 12 days | Peripheral | EACH | 16.0000% | \$ 14,112 | \$ 456 | \$ | \$ | \$ 358 | \$ | \$ | \$ 301 | \$ | \$ |
| VPP7 | Installation-Project -Up to 16 days | Peripheral | EACH | 16.0000% | \$ 18,816 | \$ 608 | \$ | \$ | \$ 478 | \$ | \$ | \$ 401 | \$ | \$ |
| VPP8 | Installation-Project -Up to 28 days | Peripheral | EACH | 16.0000% | \$ 32,928 | \$ 1,064 | \$ | \$ | \$ 836 | \$ | \$ | \$ 701 | \$ | \$ |
| VPP9 | Installation-Project -Up to 40 days | Peripheral | EACH | 16.0000% | \$ 47,040 | \$ 1,519 | \$ | \$ | \$ 1,195 | \$ | \$ | \$ 1,002 | \$ | \$ |
| VPM2 | Project-Management | Peripheral | EACH | 16.0000% | \$ 2,352 | \$ 76 | \$ | \$ | \$ 60 | \$ | \$ | \$ 50 | \$ | \$ |
| VPM3 | Project-Management | Peripheral | EACH | 16.0000% | \$ 4,704 | \$ 152 | \$ | \$ | \$ 119 | \$ | \$ | \$ 100 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VPM5 | Project-Management | Peripheral | EACH | 16.0000% | \$ 9,408 | \$ 304 | \$ | \$ | \$ 239 | \$ | \$ | \$ 200 | \$ | \$ |
| VPM6 | Project-Management | Peripheral | EACH | 16.0000% | \$ 14,112 | \$ 456 | \$ | \$ | \$ 358 | \$ | \$ | \$ 304 | \$ | \$ |
| VPM7 | Project-Management | Peripheral | EACH | 16.0000% | \$ 18,816 | \$ 608 | \$ | \$ | \$ 478 | \$ | \$ | \$ 401 | \$ | \$ |
| VPYT | System-Administrator-Classroom-Training-3 days | Peripheral | EACH | 16.0000% | \$ 1,512 | \$ 49 | \$ | \$ | \$ 38 | \$ | \$ | \$ 32 | \$ | \$ |
| VPET | Shipping-Operator-On-Site-Training-1 day | Peripheral | EACH | 16.0000% | \$ 840 | \$ 27 | \$ | \$ | \$ 21 | \$ | \$ | \$ 18 | \$ | \$ |
| VP1T | 1-Day-Travel-and-Accommodations-Package | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 41 | \$ | \$ | \$ 32 | \$ | \$ | \$ 27 | \$ | \$ |
| VP2T | 2-Day-Travel-and-Accommodations-Package | Peripheral | EACH | 16.0000% | \$ 1,512 | \$ 49 | \$ | \$ | \$ 38 | \$ | \$ | \$ 32 | \$ | \$ |
| VP3T | 3-Day-Travel-and-Accommodations-Package | Peripheral | EACH | 16.0000% | \$ 1,680 | \$ 54 | \$ | \$ | \$ 43 | \$ | \$ | \$ 36 | \$ | \$ |
| VP4T | 4-Day-Travel-and-Accommodations-Package | Peripheral | EACH | 16.0000% | \$ 1,848 | \$ 60 | \$ | \$ | \$ 47 | \$ | \$ | \$ 39 | \$ | \$ |
| VP5T | 5-Day-Travel-and-Accommodations-Package | Peripheral | EACH | 16.0000% | \$ 2,016 | \$ 65 | \$ | \$ | \$ 51 | \$ | \$ | \$ 43 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| V3PC | 3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CDRW, 17" Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse | Peripheral | EACH | 16.0267% | \$ 2,515 | \$ 81 | \$ - | \$ 34 | \$ 64 | \$ - | \$ 34 | \$ 54 | \$ - | \$ 34 |
| V3PD | 3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CD-RW, Flat Panel Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse | Peripheral | EACH | 16.0250% | \$ 2,683 | \$ 87 | \$ - | \$ 34 | \$ 68 | \$ - | \$ 34 | \$ 57 | \$ - | \$ 34 |
| V316 | J676 Forms Printer (Airbill, GOD, HazMat, Bill of Lading, etc.) | Peripheral | EACH | 16.0669% | \$ 1,003 | \$ 32 | \$ - | \$ 16 | \$ 25 | \$ - | \$ 16 | \$ 21 | \$ - | \$ 16 |
| V319 | J693 High-Speed Label Printer - Includes 4" Continuous Labels | Peripheral | EACH | 16.0364% | \$ 1,843 | \$ 60 | \$ - | \$ 27 | \$ 47 | \$ - | \$ 27 | \$ 39 | \$ - | \$ 27 |
| V321 | 1E06 Laser Printer | Peripheral | EACH | 16.1151% | \$ 583 | \$ 19 | \$ - | \$ 11 | \$ 15 | \$ - | \$ 11 | \$ 12 | \$ - | \$ 11 |
| V322 | 1E03 4" Adhesive Label Printer | Peripheral | EACH | 16.0804% | \$ 835 | \$ 27 | \$ - | \$ 15 | \$ 21 | \$ - | \$ 15 | \$ 18 | \$ - | \$ 15 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| TS14 | J693-Continuous-Labels-Supply--Case | Peripheral | EACH | 16.1538% | \$ 218 | \$ 7 | \$ - | \$ - | \$ 6 | \$ - | \$ - | \$ 5 | \$ - | \$ - |
| TS02 | J692/J69D-Continuous-Label-Supply--Case | Peripheral | EACH | 16.2069% | \$ 243 | \$ 8 | \$ - | \$ - | \$ 6 | \$ - | \$ - | \$ 5 | \$ - | \$ - |
| V310 | JB75-100-lb.-Tabletop-Scale | Peripheral | EACH | 16.0669% | \$ 1,003 | \$ 32 | \$ - | \$ 16 | \$ 25 | \$ - | \$ 16 | \$ 21 | \$ - | \$ 16 |
| V312 | JB64-150-lb.-Rollertop-Scale | Peripheral | EACH | 16.0472% | \$ 1,423 | \$ 46 | \$ - | \$ 22 | \$ 36 | \$ - | \$ 22 | \$ 30 | \$ - | \$ 22 |
| V313 | JB67-140-lb.-Rollertop-Scale-(California) | Peripheral | EACH | 16.0472% | \$ 1,423 | \$ 46 | \$ - | \$ 23 | \$ 36 | \$ - | \$ 23 | \$ 30 | \$ - | \$ 23 |
| JN96002 | Base-Mount-Display-Kit-for-JB75-Scale | Peripheral | EACH | 16.2500% | \$ 134 | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| V320 | J782-Non-Contact-Programmable-Wedge-Scanner | Peripheral | EACH | 16.0535% | \$ 1,255 | \$ 41 | \$ - | \$ 21 | \$ 32 | \$ - | \$ 21 | \$ 27 | \$ - | \$ 21 |
| V339 | J783-Cordless-Wedge-Scanner | Peripheral | EACH | 16.0349% | \$ 1,927 | \$ 62 | \$ - | \$ 28 | \$ 49 | \$ - | \$ 28 | \$ 41 | \$ - | \$ 28 |
| TS34 | Spare-Battery-for-J783-Cordless-Wedge-Scanner | Peripheral | EACH | 16.8142% | \$ 94 | \$ 3 | \$ - | \$ - | \$ 2 | \$ - | \$ - | \$ 2 | \$ - | \$ - |
| J796025 | Scanner-Stand | Peripheral | EACH | 16.6667% | \$ 120 | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| G396053 | Programmable Keyboard | Peripheral | EACH | 16.2500% | \$ 134 | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - | \$ 3 | \$ - | \$ - |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T896006 | 128M-DIMM-Memory Upgrade-Kit | Peripheral | EACH | 16.0000% | \$ 147 | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ |
| VBH1 | HBSS-MU-SITE-LIC | Peripheral | EACH | 16.0114% | \$ 5,875 | \$ 190 | \$ | \$ | \$ 149 | \$ | \$ | \$ 125 | \$ | \$ |
| VBH2 | HBMS-MU-Site-Lic | Peripheral | EACH | 16.0050% | \$ 13,435 | \$ 434 | \$ | \$ | \$ 341 | \$ | \$ | \$ 286 | \$ | \$ |
| VBH3 | HESS-MU-SITE-LIC | Peripheral | EACH | 16.0057% | \$ 11,755 | \$ 380 | \$ | \$ | \$ 299 | \$ | \$ | \$ 250 | \$ | \$ |
| VBH4 | HEMS-MU-Site-Lic | Peripheral | EACH | 16.0030% | \$ 22,675 | \$ 732 | \$ | \$ | \$ 576 | \$ | \$ | \$ 483 | \$ | \$ |
| VSDH | Hosted-SendSuite-Shipping-Desktop-Software | Peripheral | EACH | 16.0160% | \$ 4,195 | \$ 135 | \$ | \$ | \$ 107 | \$ | \$ | \$ 89 | \$ | \$ |
| VS1U | SendSuite-Usage-Band-1-Annual-Cost (Maximum-Band-Level-500,000-Transactions) | High | EACH | 16.0000% | \$ 67,200 | \$ 2,171 | \$ | \$ | \$ 1,707 | \$ | \$ | \$ 1,431 | \$ | \$ |
| VS2U | SendSuite-Usage-Band-2-Annual-Cost (Maximum-Band-Level-1,000,000-Transactions) | High | EACH | 16.0000% | \$ 105,000 | \$ 3,392 | \$ | \$ | \$ 2,667 | \$ | \$ | \$ 2,237 | \$ | \$ |
| VS3U | SendSuite-Usage-Band-3-Annual-Cost (Maximum-Band-Level-2,000,000-Transactions) | High | EACH | 16.0000% | \$ 168,000 | \$ 5,426 | \$ | \$ | \$ 4,267 | \$ | \$ | \$ 3,578 | \$ | \$ |
| VS7U | SendSuite-Usage-Band-4 (Maximum-Band-Level-3,000,000) | High | EACH | 16.0000% | \$ 243,600 | \$ 7,868 | \$ | \$ | \$ 6,187 | \$ | \$ | \$ 5,189 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VSA1 | SendSuite-Shipping-PM300 | Low | EACH | 16.0160% | \$ 4,195 | \$ 135 | \$ | \$ 47 | \$ 107 | \$ | \$ 47 | \$ 89 | \$ | \$ 47 |
| VSA2 | SendSuite-Shipping-PM400 | Low | EACH | 16.0200% | \$ 3,355 | \$ 108 | \$ | \$ 38 | \$ 85 | \$ | \$ 38 | \$ 71 | \$ | \$ 38 |
| VSA3 | SendSuiteShipping- g- PackageManager | Medium | EACH | 16.0136% | \$ 4,951 | \$ 160 | \$ | \$ 56 | \$ 126 | \$ | \$ 56 | \$ 105 | \$ | \$ 56 |
| VSA4 | SendSuite-Shipping-Post-Manager- | Low | EACH | 16.0250% | \$ 2,683 | \$ 87 | \$ | \$ 30 | \$ 68 | \$ | \$ 30 | \$ 57 | \$ | \$ 30 |
| VSA5 | SendSuite-Shipping-Post-Manager- | High | EACH | 16.0000% | \$ 7,770 | \$ 251 | \$ | \$ 99 | \$ 197 | \$ | \$ 99 | \$ 166 | \$ | \$ 99 |
| VSA6 | SendSuite-Shipping-Post-Manager-1 | Medium | EACH | 16.0000% | \$ 6,678 | \$ 216 | \$ | \$ 91 | \$ 170 | \$ | \$ 91 | \$ 142 | \$ | \$ 91 |
| VSA7 | SendSuite-Shipping-Post-Manager-2 | High | EACH | 16.0000% | \$ 7,770 | \$ 251 | \$ | \$ 115 | \$ 197 | \$ | \$ 115 | \$ 166 | \$ | \$ 115 |
| VS31 | SendSuite-Shipping-Warehouse-101 | High | EACH | 16.0004% | \$ 33,389 | \$ 1,078 | \$ | \$ 379 | \$ 848 | \$ | \$ 379 | \$ 711 | \$ | \$ 379 |
| VS32 | SendSuite-Shipping-Warehouse-102 | High | EACH | 16.0000% | \$ 55,125 | \$ 1,781 | \$ | \$ 627 | \$ 1,400 | \$ | \$ 627 | \$ 1,174 | \$ | \$ 627 |
| T5AU | SendSuite-Shipping-Desktop-Upgrade on-PC | Peripheral | EACH | 16.0000% | \$ 672 | \$ 22 | \$ | \$ | \$ 17 | \$ | \$ | \$ 14 | \$ | \$ |
| VPA1 | SendSuite-Shipping-Upgrade on-PC | Peripheral | EACH | 16.0000% | \$ 672 | \$ 22 | \$ | \$ | \$ 17 | \$ | \$ | \$ 14 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VPA2 | Custom Report - 2 Days | Peripheral | EACH | 16.0000% | \$ 2,352 | \$ 76 | \$ | \$ | \$ 60 | \$ | \$ | \$ 50 | \$ | \$ |
| VPA3 | Custom Screens - 2 Hours | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | \$ | \$ | \$ 7 | \$ | \$ | \$ 6 | \$ | \$ |
| VPA5 | Custom Quick-Cards | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 38 | \$ | \$ | \$ 30 | \$ | \$ | \$ 25 | \$ | \$ |
| T5AG | Peripheral-Addition 2-HRS | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | \$ | \$ | \$ 7 | \$ | \$ | \$ 6 | \$ | \$ |
| T5AH | Peripheral-Addition 4-HRS | Peripheral | EACH | 16.0000% | \$ 588 | \$ 19 | \$ | \$ | \$ 15 | \$ | \$ | \$ 13 | \$ | \$ |
| T5AJ | Peripheral-Addition 8-HRS | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 38 | \$ | \$ | \$ 30 | \$ | \$ | \$ 25 | \$ | \$ |
| T5AK | Custom Label - 2-HRS | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | \$ | \$ | \$ 7 | \$ | \$ | \$ 6 | \$ | \$ |
| T5Z0 | Custom Label - 4-HRS | Peripheral | EACH | 16.0000% | \$ 588 | \$ 19 | \$ | \$ | \$ 15 | \$ | \$ | \$ 13 | \$ | \$ |
| T5AM | Custom-Screen-2-HRS | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | \$ | \$ | \$ 7 | \$ | \$ | \$ 6 | \$ | \$ |
| T5AN | Custom-Screen-4 | Peripheral | EACH | 16.0000% | \$ 588 | \$ 19 | \$ | \$ | \$ 15 | \$ | \$ | \$ 13 | \$ | \$ |
| T5AP | Custom Report - 2-HRS | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | \$ | \$ | \$ 7 | \$ | \$ | \$ 6 | \$ | \$ |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T5AR | Custom-Report-4-HRS | Peripheral | EACH | 16.0000% | \$ 588 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 13 | \$ - | \$ - |
| T5AV | Custom-Report-8-HRS | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 38 | \$ - | \$ - | \$ 30 | \$ - | \$ - | \$ 25 | \$ - | \$ - |
| T5AS | Network/Work-Station-2-HR | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | \$ - | \$ - | \$ 7 | \$ - | \$ - | \$ 6 | \$ - | \$ - |
| T5AW | Network/Work-Station-4-HR | Peripheral | EACH | 16.0000% | \$ 588 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 13 | \$ - | \$ - |
| T5AY | Network/Work-Station-8-HR | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 38 | \$ - | \$ - | \$ 30 | \$ - | \$ - | \$ 25 | \$ - | \$ - |
| T4A2 | Screen-Customization-2HR | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | \$ - | \$ - | \$ 7 | \$ - | \$ - | \$ 6 | \$ - | \$ - |
| T4A3 | Reports-4-HRS | Peripheral | EACH | 16.0000% | \$ 588 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 13 | \$ - | \$ - |
| T4A4 | Integration-4-HRS | Peripheral | EACH | 16.0000% | \$ 588 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 13 | \$ - | \$ - |
| BMH4 | BM V2 or V3 to New | Peripheral | EACH | 16.0000% | \$ 441 | \$ 14 | \$ - | \$ - | \$ 11 | \$ - | \$ - | \$ 9 | \$ - | \$ - |
| VSLL | LTL-Location-License | Peripheral | EACH | 16.0000% | \$ 840 | \$ 27 | \$ - | \$ 14 | \$ 21 | \$ - | \$ 14 | \$ 18 | \$ - | \$ 14 |
| VTA0 | AAA-COOPER | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|----------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VTA1 | ABF-FREIGHT-SYSTEM | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTAD | AVERITT-EXPRESS | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTB0 | BULLET-FREIGHT-SYSTEMS | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTG4 | CENTRAL-FREIGHT-LINES | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTG5 | CENTRAL-TRANSPORT | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTCH | CUSTOM-TRANSPORT-COMPANIES | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTD0 | DAWES-TRANSPORT | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTD2 | DAYLIGHT | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTD3 | DAYTON-FREIGHT | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTE0 | ESTES-EXPRESS | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTF1 | FEDEX-FREIGHT-EAST | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|----------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VTF2 | FEDEX-FREIGHT-WEST | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTF0 | FRAMES-MOTOR-EXPRESS | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTH4 | HOWARDS-EXPRESS | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTHM | INTERSTATE-CARRIER-EXPRESS | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTJ0 | JEVIC-TRANSPORTATION | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTL0 | LAKEVILLE-MOTOR-EXPRESS | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTM0 | MILAN-EXPRESS | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTM4 | UPS-FREIGHT-(MOTOR-CARGO) | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTN4 | NEW-ENGLAND-MOTOR-FREIGHT | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTN2 | NEW-PENN | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTNM | OAK-HARBOR | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|-------------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VTNP | OLD DOMINION | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTNS | UPS-FREIGHT-(OVERNITE) | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTP0 | PITT-OHIO | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTP4 | PJAX | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTR4 | ROADRUNNER-FREIGHT-SYSTEMS | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTR2 | ROADWAY- | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTS0 | SAIA-MOTOR-FREIGHT | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTS3 | SOUTHEASTER N-FREIGHT | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTS5 | SOUTHWESTER N-MOTOR-TRANSPORT | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTS7 | SUPERVAN | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTU0 | USF BESTWAY | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VTU2 | USF HOLLAND | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTU4 | USF REDDAWAY | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTV3 | VITRAN-EXPRESS | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTV2 | VOLUNTEER-EXPRESS | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTW0 | WARD-TRUCKING | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTW1 | WATKINS-MOTOR LINES | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTW2 | WILSON | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTY0 | YELLOW-FREIGHT | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTY1 | YELLOW-FREIGHT TO-CANADA | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VUA0 | AAA-COOPER | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 | \$ 4 | \$ - | \$ 4 |
| VUA1 | ABF-FREIGHT-SYSTEM | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 | \$ 4 | \$ - | \$ 4 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|----------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VUAD | AVERITT-EXPRESS | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUB0 | BULLET-FREIGHT-SYSTEMS | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUC4 | CENTRAL-FREIGHT-LINES | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUCH | CUSTOM-TRANSPORT-COMPANIES | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUD0 | DAWES-TRANSPORT | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUD2 | DAYLIGHT | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUD3 | DAYTON-FREIGHT | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUE0 | ESTES-EXPRESS | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUF1 | FEDEX-FREIGHT-EAST | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUF2 | FEDEX-FREIGHT-WEST | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUH4 | HOWARDS-EXPRESS | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|----------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VUHM | INTERSTATE-CARRIER-EXPRESS | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUJ0 | JEVIC-TRANSPORTATION | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUL0 | LAKEVILLE-MOTOR-EXPRESS | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUM0 | MILAN-EXPRESS | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUM4 | UPS-FREIGHT-(MOTOR-CARGO) | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUN1 | NEW-ENGLAND-MOTOR-FREIGHT | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUN2 | NEW-PENN | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUNM | OAK-HARBOR | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUNP | GLD-DOMINION | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUNS | UPS-FREIGHT-(OVERNITE) | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUP0 | PITT-OHIO | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|-------------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VUP4 | PJAX | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUR1 | ROADRUNNER-FREIGHT-SYSTEMS | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUR2 | ROADWAY- | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUS0 | SAIA MOTOR-FREIGHT | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUS3 | SOUTHEASTER N-FREIGHT | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUS5 | SOUTHWESTER N-MOTOR-TRANSPORT | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUS7 | SUPER-VAN | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUU0 | USF BESTWAY | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUU2 | USF HOLLAND | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUU4 | USF REDDAWAY | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |
| VUV3 | VITRAN-EXPRESS | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ | \$ 4 | \$ 5 | \$ | \$ 4 | \$ 4 | \$ | \$ 4 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VUV2 | VOLUNTEER-EXPRESS | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 | \$ 4 | \$ - | \$ 4 |
| VUW0 | WARD-TRUCKING | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 | \$ 4 | \$ - | \$ 4 |
| VUW4 | WATKINS-MOTOR LINES | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 | \$ 4 | \$ - | \$ 4 |
| VUW2 | WILSON | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 | \$ 4 | \$ - | \$ 4 |
| VUY0 | YELLOW-FREIGHT | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 | \$ 4 | \$ - | \$ 4 |
| VUY1 | YELLOW-FREIGHT TO-CANADA | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 | \$ 4 | \$ - | \$ 4 |
| VTCA | CON-WAY-CENTRAL | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTCB | CON-WAY-SOUTHERN | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTCC | CON-WAY-WESTERN | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VTR3 | ROADWAY-TO-CANADA | Peripheral | EACH | 16.0000% | \$ 336 | \$ 11 | \$ - | \$ 6 | \$ 9 | \$ - | \$ 6 | \$ 7 | \$ - | \$ 6 |
| VUCA | CON-WAY-CENTRAL | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 | \$ 4 | \$ - | \$ 4 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VUCB | CON-WAY-SOUTHERN | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 | \$ 4 | \$ - | \$ 4 |
| VUCC | CON-WAY-WESTERN | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 | \$ 4 | \$ - | \$ 4 |
| VUR3 | ROADWAY-TO-CANADA | Peripheral | EACH | 16.0000% | \$ 210 | \$ 7 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 | \$ 4 | \$ - | \$ 4 |
| VTZ1 | PB-Built-Custom-LTL-Rates- | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 41 | \$ - | \$ 21 | \$ 32 | \$ - | \$ 21 | \$ 27 | \$ - | \$ 21 |
| VTZ2 | PB-Built-Custom-Truckload (TL)-Rates- | Peripheral | EACH | 16.0000% | \$ 630 | \$ 20 | \$ - | \$ 11 | \$ 16 | \$ - | \$ 11 | \$ 13 | \$ - | \$ 11 |
| VTZZ | Czar-LITE-Tariff | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 41 | \$ - | \$ 21 | \$ 32 | \$ - | \$ 21 | \$ 27 | \$ - | \$ 21 |
| VTZX | Custom-Routes-(per-carrier)-Used-with-VTZZ-Czar-LITE | Peripheral | EACH | 16.0000% | \$ 252 | \$ 8 | \$ - | \$ 4 | \$ 6 | \$ - | \$ 4 | \$ 5 | \$ - | \$ 4 |
| T5U1 | Upgrade to Client Server from Existing Arrival | Peripheral | EACH | 16.0000% | \$ 7,142 | \$ 230 | \$ - | \$ 230 | \$ 181 | \$ - | \$ 181 | \$ 152 | \$ - | \$ 152 |
| TS05 | J644 Continuous ThrmI Direct Lbls Supply - Case (4in.X 9600in.) | Peripheral | EACH | 16.0000% | \$ 197 | \$ 6 | \$ - | \$ 6 | \$ 5 | \$ - | \$ 5 | \$ 4 | \$ - | \$ 4 |
| TS08 | J690/J69S Continuous Lbls Supply - Case (4in.X 5200in.) | Peripheral | EACH | 16.0000% | \$ 243 | \$ 7 | \$ - | \$ 7 | \$ 6 | \$ - | \$ 6 | \$ 5 | \$ - | \$ 5 |
| TS15 | J645 Continuous Thermal Direct Labels Supply Case | Peripheral | EACH | 16.0000% | \$ 197 | \$ 6 | \$ - | \$ 6 | \$ 5 | \$ - | \$ 5 | \$ 4 | \$ - | \$ 4 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T5PL | PBMS Arrival LE Feature | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| T550 | 24/7 Standby Support | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| SPLW | PBMS Arrival LE Workstation | Peripheral | EACH | 16.0000% | \$ 2,696 | \$ 87 | \$ - | \$ 179 | \$ 68 | \$ - | \$ 160 | \$ 57 | \$ - | \$ 149 |
| T5P5 | 2.3 Ghz Celeron, 512 MB RAM, 40 GB HD, CD-ROM, WinXP Prof, PCI Expander card, 100Mb Network Card, Keyboard & Mouse | Peripheral | EACH | 16.0000% | \$ 1,843 | \$ 59 | \$ - | \$ 92 | \$ 46 | \$ - | \$ 79 | \$ 39 | \$ - | \$ 72 |
| T5P6 | 2.5 Ghz Pent 4, 512 MB RAM, 40 GB HD, CDRW, WinXP Prof, PCI Expander card, 100Mb Network Card, Keyboard & Mouse | Peripheral | EACH | 16.0000% | \$ 2,347 | \$ 75 | \$ - | \$ 108 | \$ 59 | \$ - | \$ 92 | \$ 49 | \$ - | \$ 82 |
| J582 | Tracking Assistant | Peripheral | EACH | 16.0000% | \$ 1,508 | \$ 48 | \$ - | \$ 48 | \$ 38 | \$ - | \$ 38 | \$ 32 | \$ - | \$ 32 |
| J583 | Tracking Assistant with Cradle | Peripheral | EACH | 16.0000% | \$ 1,844 | \$ 59 | \$ - | \$ 59 | \$ 46 | \$ - | \$ 46 | \$ 39 | \$ - | \$ 39 |
| J58U | J570 Upgrade | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 40 | \$ - | \$ 40 | \$ 32 | \$ - | \$ 32 | \$ 26 | \$ - | \$ 26 |
| J596005 | Docking Cradle for J560 | Peripheral | EACH | 16.0000% | \$ 415 | \$ 13 | \$ - | \$ 13 | \$ 10 | \$ - | \$ 10 | \$ 8 | \$ - | \$ 8 |
| J596007 | 4 Slot Battery Charger & 4 batteries for J560 & J561 | Peripheral | EACH | 16.0000% | \$ 1,003 | \$ 32 | \$ - | \$ 32 | \$ 25 | \$ - | \$ 25 | \$ 21 | \$ - | \$ 21 |
| J596015 | 4 Bay Docking Station (for use with multiple J580s) | Peripheral | EACH | 16.0000% | \$ 836 | \$ 27 | \$ - | \$ 27 | \$ 21 | \$ - | \$ 21 | \$ 17 | \$ - | \$ 17 |
| J596017 | 4 Bay Battery Charger & 4 batteries and Adaptors for J580 or J582 units | Peripheral | EACH | 16.0000% | \$ 1,172 | \$ 37 | \$ - | \$ 37 | \$ 29 | \$ - | \$ 29 | \$ 24 | \$ - | \$ 24 |
| J596018 | J580 4Bay Interconnecting Cable | Peripheral | EACH | 16.0000% | \$ 63 | \$ 2 | \$ - | \$ 2 | \$ 1 | \$ - | \$ 1 | \$ 1 | \$ - | \$ 1 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| J596019 | Single Bay Cradle (for use with J582) | Peripheral | EACH | 16.0000% | \$ 357 | \$ 11 | \$ - | \$ 11 | \$ 9 | \$ - | \$ 9 | \$ 7 | \$ - | \$ 7 |
| T596002 | Arrival Ethernet Switch | Peripheral | EACH | 16.0000% | \$ 210 | \$ 6 | \$ - | \$ 6 | \$ 5 | \$ - | \$ 5 | \$ 4 | \$ - | \$ 4 |
| T5CC | Multi-Workstation Client License | Peripheral | EACH | 16.0000% | \$ 210 | \$ 6 | \$ - | \$ 6 | \$ 5 | \$ - | \$ 5 | \$ 4 | \$ - | \$ 4 |
| T5CS | Arrival Client Server Feature | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| T5U4 | Upgrade from Arrival Express to Arrival XE | Peripheral | EACH | 16.0000% | \$ 2,352 | \$ 75 | \$ - | \$ 75 | \$ 59 | \$ - | \$ 59 | \$ 50 | \$ - | \$ 50 |
| T5U6 | Upgrade from Arrival Express to Arrival Express Plus | Peripheral | EACH | 16.0000% | \$ 1,680 | \$ 54 | \$ - | \$ 54 | \$ 42 | \$ - | \$ 42 | \$ 35 | \$ - | \$ 35 |
| T5U7 | Upgrade from Arrival to Arrival XE (includes 4 hours of installation svcs) | Peripheral | EACH | 16.0000% | \$ 1,638 | \$ 52 | \$ - | \$ 52 | \$ 41 | \$ - | \$ 41 | \$ 34 | \$ - | \$ 34 |
| T896000 | CPU Accessory Kit | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| T896007 | USB to Parallel Cable | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| T2X3 | Upgrade SS Arrival Software Only To SS Tracking Single Site Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 3,876 | \$ 125 | \$ - | \$ 125 | \$ 98 | \$ - | \$ 98 | \$ 82 | \$ - | \$ 82 |
| T2X4 | Upgrade SS Arrival Software Only To Hosted SS Tracking Single Site Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 1,680 | \$ 54 | \$ - | \$ 54 | \$ 42 | \$ - | \$ 42 | \$ 35 | \$ - | \$ 35 |
| TRUH | Upgrade SS Arrival Client Server To Hosted SS Tracking Multiple Site Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 3,360 | \$ 108 | \$ - | \$ 108 | \$ 85 | \$ - | \$ 85 | \$ 71 | \$ - | \$ 71 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| TRUM | Upgrade SS Arrival Client Server To SS Tracking Multiple Site Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 3,360 | \$ 108 | \$ - | \$ 108 | \$ 85 | \$ - | \$ 85 | \$ 71 | \$ - | \$ 71 |
| VSG1 | Add One User To Site License | Peripheral | EACH | 16.0000% | \$ 168 | \$ 5 | \$ - | \$ 5 | \$ 4 | \$ - | \$ 4 | \$ 3 | \$ - | \$ 3 |
| VSG2 | 1 Site License For Limited Users (up to 2 Users) | Peripheral | EACH | 16.0000% | \$ 168 | \$ 5 | \$ - | \$ 5 | \$ 4 | \$ - | \$ 4 | \$ 3 | \$ - | \$ 3 |
| VSG3 | 10 Sites License For Limited Users (up to 2 Users) | Peripheral | EACH | 16.0000% | \$ 1,470 | \$ 47 | \$ - | \$ 47 | \$ 37 | \$ - | \$ 37 | \$ 31 | \$ - | \$ 31 |
| VSG4 | 50 Sites License For Limited Users (up to 2 Users) | Peripheral | EACH | 16.0000% | \$ 6,300 | \$ 203 | \$ - | \$ 203 | \$ 160 | \$ - | \$ 160 | \$ 134 | \$ - | \$ 134 |
| VSG5 | 100 Sites License For Limited Users (up to 2 Users) | Peripheral | EACH | 16.0000% | \$ 10,500 | \$ 339 | \$ - | \$ 339 | \$ 266 | \$ - | \$ 266 | \$ 223 | \$ - | \$ 223 |
| T2X2 | Hosted SS Tracking Single Site Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 7,236 | \$ 233 | \$ - | \$ 233 | \$ 183 | \$ - | \$ 183 | \$ 154 | \$ - | \$ 154 |
| TRMH | Hosted SS Tracking Multiple Sites Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 14,469 | \$ 467 | \$ - | \$ 467 | \$ 367 | \$ - | \$ 367 | \$ 308 | \$ - | \$ 308 |
| T2X1 | SS Tracking Single Site Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 7,236 | \$ 233 | \$ - | \$ 233 | \$ 183 | \$ - | \$ 183 | \$ 154 | \$ - | \$ 154 |
| TRMM | SS Tracking Multiple Sites Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 14,469 | \$ 467 | \$ - | \$ 467 | \$ 367 | \$ - | \$ 367 | \$ 308 | \$ - | \$ 308 |
| T5YB | SendSuite Tracking Project Management | Peripheral | EACH | 16.0000% | \$ 646 | \$ 20 | \$ - | \$ 20 | \$ 16 | \$ - | \$ 16 | \$ 13 | \$ - | \$ 13 |
| T5YC | SendSuite Tracking Project Management | Peripheral | EACH | 16.0000% | \$ 1,293 | \$ 41 | \$ - | \$ 41 | \$ 32 | \$ - | \$ 32 | \$ 27 | \$ - | \$ 27 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T5YD | SendSuite Tracking Project Management | Peripheral | EACH | 16.0000% | \$ 2,587 | \$ 83 | \$ - | \$ 83 | \$ 65 | \$ - | \$ 65 | \$ 55 | \$ - | \$ 55 |
| T5YE | SendSuite Tracking Project Management | Peripheral | EACH | 16.0000% | \$ 5,174 | \$ 167 | \$ - | \$ 167 | \$ 131 | \$ - | \$ 131 | \$ 110 | \$ - | \$ 110 |
| VP51 | SendSuite Tracking 24/7 Standby Support | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| VPPG | SendSuite Tracking Install Smart Client On Customers PC | Peripheral | EACH | 16.0000% | \$ 323 | \$ 10 | \$ - | \$ 10 | \$ 8 | \$ - | \$ 8 | \$ 6 | \$ - | \$ 6 |
| VPPH | SendSuite Tracking Basic operator Training Up 4 Hours | Peripheral | EACH | 16.0000% | \$ 646 | \$ 20 | \$ - | \$ 20 | \$ 16 | \$ - | \$ 16 | \$ 13 | \$ - | \$ 13 |
| VPPJ | SendSuite Tracking Advanced Operator Training | Peripheral | EACH | 16.0000% | \$ 646 | \$ 20 | \$ - | \$ 20 | \$ 16 | \$ - | \$ 16 | \$ 13 | \$ - | \$ 13 |
| VPPN | SendSuite Tracking Consulting | Peripheral | EACH | 16.0000% | \$ 1,293 | \$ 41 | \$ - | \$ 41 | \$ 32 | \$ - | \$ 32 | \$ 27 | \$ - | \$ 27 |
| VPPR | SendSuite Tracking Smart Client Install & Training | Peripheral | EACH | 16.0000% | \$ 1,293 | \$ 41 | \$ - | \$ 41 | \$ 32 | \$ - | \$ 32 | \$ 27 | \$ - | \$ 27 |
| VPPT | SendSuite Tracing Live Application Support | Peripheral | EACH | 16.0000% | \$ 646 | \$ 20 | \$ - | \$ 20 | \$ 16 | \$ - | \$ 16 | \$ 13 | \$ - | \$ 13 |
| VPPU | SendSuite Tracking Post Sales Peripheral Addition 2 Hours | Peripheral | EACH | 16.0000% | \$ 323 | \$ 10 | \$ - | \$ 10 | \$ 8 | \$ - | \$ 8 | \$ 6 | \$ - | \$ 6 |
| VPPZ | SendSuite Tracking Post Sales Custom Label Generation 2 Hours | Peripheral | EACH | 16.0000% | \$ 323 | \$ 10 | \$ - | \$ 10 | \$ 8 | \$ - | \$ 8 | \$ 6 | \$ - | \$ 6 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| VPR1 | SendSuite Tracking Post Sales Custom Screen 2 Hours | Peripheral | EACH | 16.0000% | \$ 323 | \$ 10 | \$ - | \$ 10 | \$ 8 | \$ - | \$ 8 | \$ 6 | \$ - | \$ 6 |
| VPR4 | SendSuite Tracking Post Sales Custom report Generation 2 Hours | Peripheral | EACH | 16.0000% | \$ 323 | \$ 10 | \$ - | \$ 10 | \$ 8 | \$ - | \$ 8 | \$ 6 | \$ - | \$ 6 |
| VPR5 | SendSuite Tracking Post Sales Custom Report Generation 8 Hours | Peripheral | EACH | 16.0000% | \$ 1,293 | \$ 41 | \$ - | \$ 41 | \$ 32 | \$ - | \$ 32 | \$ 27 | \$ - | \$ 27 |
| J546 | Counter Signature Pad Plus | Peripheral | EACH | 16.0000% | \$ 1,675 | \$ 54 | \$ - | \$ 76 | \$ 42 | \$ - | \$ 64 | \$ 35 | \$ - | \$ 57 |
| T5Y1 | SendSuite Tracking Installation Project | Peripheral | EACH | 16.0000% | \$ 646 | \$ 20 | \$ - | \$ 20 | \$ 16 | \$ - | \$ 16 | \$ 13 | \$ - | \$ 13 |
| T5Y2 | SendSuite Tracking Installation Project | Peripheral | EACH | 16.0000% | \$ 1,293 | \$ 41 | \$ - | \$ 41 | \$ 32 | \$ - | \$ 32 | \$ 27 | \$ - | \$ 27 |
| T5Y3 | SendSuite Tracking Installation Project | Peripheral | EACH | 16.0000% | \$ 2,587 | \$ 83 | \$ - | \$ 83 | \$ 65 | \$ - | \$ 65 | \$ 55 | \$ - | \$ 55 |
| T5Y4 | SendSuite Tracking Installation Project | Peripheral | EACH | 16.0000% | \$ 5,174 | \$ 167 | \$ - | \$ 167 | \$ 131 | \$ - | \$ 131 | \$ 110 | \$ - | \$ 110 |
| T5Y5 | SendSuite Tracking Installation Project | Peripheral | EACH | 16.0000% | \$ 7,761 | \$ 250 | \$ - | \$ 250 | \$ 197 | \$ - | \$ 197 | \$ 165 | \$ - | \$ 165 |
| T5Y6 | SendSuite Tracking Installation Project | Peripheral | EACH | 16.0000% | \$ 10,348 | \$ 334 | \$ - | \$ 334 | \$ 262 | \$ - | \$ 262 | \$ 220 | \$ - | \$ 220 |
| T5Y7 | SendSuite Tracking Installation Project | Peripheral | EACH | 16.0000% | \$ 15,523 | \$ 501 | \$ - | \$ 501 | \$ 394 | \$ - | \$ 394 | \$ 330 | \$ - | \$ 330 |
| T5Y8 | SendSuite Tracking Installation Project | Peripheral | EACH | 16.0000% | \$ 20,697 | \$ 668 | \$ - | \$ 668 | \$ 525 | \$ - | \$ 525 | \$ 440 | \$ - | \$ 440 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T5SU | Add 1 single user | Peripheral | EACH | 16.0000% | \$ 667 | \$ 21 | \$ - | \$ 21 | \$ 16 | \$ - | \$ 16 | \$ 14 | \$ - | \$ 14 |
| T5MC | Add 100 sites w/ Multiple Workstations | Peripheral | EACH | 16.0000% | \$ 183,960 | \$ 5,941 | \$ - | \$ 5,941 | \$ 4,672 | \$ - | \$ 4,672 | \$ 3,918 | \$ - | \$ 3,918 |
| T5ML | Add 50 Sites w/Multiple Workstations | Peripheral | EACH | 16.0000% | \$ 110,880 | \$ 3,581 | \$ - | \$ 3,581 | \$ 2,816 | \$ - | \$ 2,816 | \$ 2,361 | \$ - | \$ 2,361 |
| T5MX | Add 10 Sites w/ Multiple Workstations | Peripheral | EACH | 16.0000% | \$ 25,830 | \$ 834 | \$ - | \$ 834 | \$ 656 | \$ - | \$ 656 | \$ 550 | \$ - | \$ 550 |
| T5UC | Add 1 site w/ Multiple Workstations | Peripheral | EACH | 16.0000% | \$ 2,935 | \$ 94 | \$ - | \$ 94 | \$ 74 | \$ - | \$ 74 | \$ 62 | \$ - | \$ 62 |
| T545 | Add 1 site w/ single Workstation | Peripheral | EACH | 16.0000% | \$ 667 | \$ 21 | \$ - | \$ 21 | \$ 16 | \$ - | \$ 16 | \$ 14 | \$ - | \$ 14 |
| T5SC | Add 100 sites w/ single Workstation | Peripheral | EACH | 16.0000% | \$ 41,580 | \$ 1,343 | \$ - | \$ 1,343 | \$ 1,056 | \$ - | \$ 1,056 | \$ 885 | \$ - | \$ 885 |
| T5SL | Add 50 Sites w/ single Workstation | Peripheral | EACH | 16.0000% | \$ 24,990 | \$ 807 | \$ - | \$ 807 | \$ 634 | \$ - | \$ 634 | \$ 532 | \$ - | \$ 532 |
| T5SX | Add 10 sites w/ single Workstation | Peripheral | EACH | 16.0000% | \$ 5,838 | \$ 188 | \$ - | \$ 188 | \$ 148 | \$ - | \$ 148 | \$ 124 | \$ - | \$ 124 |
| T25B | SendSuite Xpress Postal Manager- Software only - USPS Meter Rates Can Add USPS Manifesting | Peripheral | EACH | 16.0000% | \$ 3,847 | \$ 124 | \$ - | \$ 124 | \$ 97 | \$ - | \$ 97 | \$ 81 | \$ - | \$ 81 |
| T25C | SendSuite Xpress 300 Can Add Any Three Carriers | Peripheral | EACH | 16.0000% | \$ 4,519 | \$ 145 | \$ - | \$ 145 | \$ 114 | \$ - | \$ 114 | \$ 96 | \$ - | \$ 96 |
| T25D | SendSuite Xpress 400 Can Add Any Four Carriers | Peripheral | EACH | 16.0000% | \$ 5,527 | \$ 178 | \$ - | \$ 178 | \$ 140 | \$ - | \$ 140 | \$ 117 | \$ - | \$ 117 |
| T25E | SendSuite Xpress 500 - All Carriers, Networking and Simple Integration | Peripheral | EACH | 16.0000% | \$ 6,535 | \$ 211 | \$ - | \$ 211 | \$ 165 | \$ - | \$ 165 | \$ 139 | \$ - | \$ 139 |
| T25S | SendSuite Xpress Speedee Turnkey | Peripheral | EACH | 16.0000% | \$ 5,611 | \$ 181 | \$ - | \$ 247 | \$ 142 | \$ - | \$ 208 | \$ 119 | \$ - | \$ 185 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| T2K1 | SendSuite Xpress Postal Manager 1 | Peripheral | EACH | 16.0000% | \$ 2,969 | \$ 95 | \$ - | \$ 95 | \$ 75 | \$ - | \$ 75 | \$ 63 | \$ - | \$ 63 |
| VS42 | SendSuite Xpress Package Manager 2 | Peripheral | EACH | 16.0000% | \$ 6,623 | \$ 213 | \$ - | \$ 230 | \$ 168 | \$ - | \$ 185 | \$ 141 | \$ - | \$ 158 |
| VS43 | SendSuite Xpress Package Manager 3 | Peripheral | EACH | 16.0000% | \$ 9,240 | \$ 298 | \$ - | \$ 315 | \$ 234 | \$ - | \$ 251 | \$ 196 | \$ - | \$ 213 |
| VS46 | Peripheral Package 3 (Ship Request with Scanner) | Peripheral | EACH | 16.0000% | \$ 1,470 | \$ 47 | \$ - | \$ 73 | \$ 37 | \$ - | \$ 63 | \$ 31 | \$ - | \$ 57 |
| T2RH | Ascent to Sendsuite Xpress 300 - 3 Carrier Loyalty Package | Peripheral | EACH | 16.0000% | \$ 4,519 | \$ 145 | \$ - | \$ 178 | \$ 114 | \$ - | \$ 147 | \$ 96 | \$ - | \$ 129 |
| T2RJ | Ascent to Sendsuite Xpress 400 - 4 Carrier Loyalty Package | Peripheral | EACH | 16.0000% | \$ 5,527 | \$ 178 | \$ - | \$ 211 | \$ 140 | \$ - | \$ 173 | \$ 117 | \$ - | \$ 150 |
| T2RK | Ascent to Sendsuite Xpress 500 - All Carrier Loyalty Package | Peripheral | EACH | 16.0000% | \$ 8,299 | \$ 268 | \$ - | \$ 301 | \$ 210 | \$ - | \$ 243 | \$ 176 | \$ - | \$ 209 |
| T2RL | Ascent to SS Sendsuite 1000 - All Carrier Networking and Integration Loyalty Package | Peripheral | EACH | 16.0000% | \$ 10,819 | \$ 349 | \$ - | \$ 382 | \$ 274 | \$ - | \$ 307 | \$ 230 | \$ - | \$ 263 |
| SL91 | Windows 7 PC w/ Flat Panel Monitor - 64 bit | Peripheral | EACH | 16.0000% | \$ 2,347 | \$ 75 | \$ - | \$ 108 | \$ 59 | \$ - | \$ 92 | \$ 49 | \$ - | \$ 82 |
| SST1 | 1 Day Travel and Accommodations Package | Peripheral | EACH | 16.0000% | \$ 1,386 | \$ 44 | \$ - | \$ 44 | \$ 35 | \$ - | \$ 35 | \$ 29 | \$ - | \$ 29 |
| SST2 | 2 Day Travel and Accommodations Package | Peripheral | EACH | 16.0000% | \$ 1,663 | \$ 53 | \$ - | \$ 53 | \$ 42 | \$ - | \$ 42 | \$ 35 | \$ - | \$ 35 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SST3 | 3 Day Travel and Accommodations Package | Peripheral | EACH | 16.0000% | \$ 1,848 | \$ 59 | \$ - | \$ 59 | \$ 46 | \$ - | \$ 46 | \$ 39 | \$ - | \$ 39 |
| SST4 | 4 Day Travel and Accommodations Package | Peripheral | EACH | 16.0000% | \$ 2,032 | \$ 65 | \$ - | \$ 65 | \$ 51 | \$ - | \$ 51 | \$ 43 | \$ - | \$ 43 |
| SST5 | 5 Day Travel and Accommodations Package | Peripheral | EACH | 16.0000% | \$ 2,217 | \$ 71 | \$ - | \$ 71 | \$ 56 | \$ - | \$ 56 | \$ 47 | \$ - | \$ 47 |
| SSTA | SendSuite Live On-Site Training - Full Day | Peripheral | EACH | 16.0000% | \$ 924 | \$ 29 | \$ - | \$ 29 | \$ 23 | \$ - | \$ 23 | \$ 19 | \$ - | \$ 19 |
| SSTD | SendSuite Live On-Site Training - Half Day | Peripheral | EACH | 16.0000% | \$ 646 | \$ 20 | \$ - | \$ 20 | \$ 16 | \$ - | \$ 16 | \$ 13 | \$ - | \$ 13 |
| SSTE | SendSuite Live Operator On-Site Training | Peripheral | EACH | 16.0000% | \$ 924 | \$ 29 | \$ - | \$ 29 | \$ 23 | \$ - | \$ 23 | \$ 19 | \$ - | \$ 19 |
| SSTF | Additional SendSuite Live Operator On-Site Training - Half Day for 2 Operators | Peripheral | EACH | 16.0000% | \$ 588 | \$ 18 | \$ - | \$ 18 | \$ 14 | \$ - | \$ 14 | \$ 12 | \$ - | \$ 12 |
| SSTG | System Administrator Classroom Training | Peripheral | EACH | 16.0000% | \$ 1,663 | \$ 53 | \$ - | \$ 53 | \$ 42 | \$ - | \$ 42 | \$ 35 | \$ - | \$ 35 |
| SSTR | Solutions Design Workshop | Peripheral | EACH | 16.0000% | \$ 6,720 | \$ 217 | \$ - | \$ 217 | \$ 170 | \$ - | \$ 170 | \$ 143 | \$ - | \$ 143 |
| SSL1 | SendSuite Live Standard License - Single Location/Single Workstation | Peripheral | EACH | 16.0000% | \$ 4,200 | \$ 135 | \$ - | \$ 135 | \$ 106 | \$ - | \$ 106 | \$ 89 | \$ - | \$ 89 |
| SSL2 | SendSuite Live Standard License - 2 Locations/Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SSLC | SendSuite Live Standard License - 100 Location/Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 126,000 | \$ 4,069 | \$ - | \$ 4,069 | \$ 3,200 | \$ - | \$ 3,200 | \$ 2,683 | \$ - | \$ 2,683 |
| SSLE | SendSuite Live Standard License - Enterprise/Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 210,000 | \$ 6,783 | \$ - | \$ 6,783 | \$ 5,334 | \$ - | \$ 5,334 | \$ 4,473 | \$ - | \$ 4,473 |
| SSLL | SendSuite Live Standard License - 50 Location/Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SSLN | SendSuite Live Standard License - Single Location/Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SSLT | SendSuite Live Standard License - 25 Location/Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 63,000 | \$ 2,034 | \$ - | \$ 2,034 | \$ 1,600 | \$ - | \$ 1,600 | \$ 1,341 | \$ - | \$ 1,341 |
| SSLV | SendSuite Live Standard License - 5 Location/Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 31,500 | \$ 1,017 | \$ - | \$ 1,017 | \$ 800 | \$ - | \$ 800 | \$ 670 | \$ - | \$ 670 |
| SSLX | SendSuite Live Standard License - 10 Location/Unlimited Workstations | Peripheral | EACH | 16.0000% | \$ 42,000 | \$ 1,356 | \$ - | \$ 1,356 | \$ 1,066 | \$ - | \$ 1,066 | \$ 894 | \$ - | \$ 894 |
| SL30 | 100 lb. Tabletop Scale | Peripheral | EACH | 16.0000% | \$ 1,003 | \$ 32 | \$ - | \$ 50 | \$ 25 | \$ - | \$ 43 | \$ 21 | \$ - | \$ 39 |
| SL32 | 200 lb. Rollertop Scale | Peripheral | EACH | 16.0000% | \$ 1,423 | \$ 45 | \$ - | \$ 69 | \$ 36 | \$ - | \$ 60 | \$ 30 | \$ - | \$ 54 |
| SL33 | 149 lb. Rollertop Scale (California only) | Peripheral | EACH | 16.0000% | \$ 1,423 | \$ 45 | \$ - | \$ 70 | \$ 36 | \$ - | \$ 61 | \$ 30 | \$ - | \$ 55 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SSV0 | SendSuite Live Project Management | Peripheral | EACH | 16.0000% | \$ 646 | \$ 20 | \$ - | \$ 20 | \$ 16 | \$ - | \$ 16 | \$ 13 | \$ - | \$ 13 |
| SSV1 | SendSuite Live Project Management | Peripheral | EACH | 16.0000% | \$ 1,293 | \$ 41 | \$ - | \$ 41 | \$ 32 | \$ - | \$ 32 | \$ 27 | \$ - | \$ 27 |
| SSV2 | SendSuite Live Project Management | Peripheral | EACH | 16.0000% | \$ 2,587 | \$ 83 | \$ - | \$ 83 | \$ 65 | \$ - | \$ 65 | \$ 55 | \$ - | \$ 55 |
| SSV3 | SendSuite Live Project Management | Peripheral | EACH | 16.0000% | \$ 5,174 | \$ 167 | \$ - | \$ 167 | \$ 131 | \$ - | \$ 131 | \$ 110 | \$ - | \$ 110 |
| SSU0 | SendSuite Live Installation Project | Peripheral | EACH | 16.0000% | \$ 646 | \$ 20 | \$ - | \$ 20 | \$ 16 | \$ - | \$ 16 | \$ 13 | \$ - | \$ 13 |
| SSU1 | SendSuite Live Installation Project | Peripheral | EACH | 16.0000% | \$ 1,293 | \$ 41 | \$ - | \$ 41 | \$ 32 | \$ - | \$ 32 | \$ 27 | \$ - | \$ 27 |
| SSU2 | SendSuite Live Installation Project | Peripheral | EACH | 16.0000% | \$ 2,587 | \$ 83 | \$ - | \$ 83 | \$ 65 | \$ - | \$ 65 | \$ 55 | \$ - | \$ 55 |
| SSU3 | SendSuite Live Installation Project | Peripheral | EACH | 16.0000% | \$ 5,174 | \$ 167 | \$ - | \$ 167 | \$ 131 | \$ - | \$ 131 | \$ 110 | \$ - | \$ 110 |
| SSU4 | SendSuite Live Installation Project | Peripheral | EACH | 16.0000% | \$ 7,761 | \$ 250 | \$ - | \$ 250 | \$ 197 | \$ - | \$ 197 | \$ 165 | \$ - | \$ 165 |
| SSU5 | SendSuite Live Installation Project | Peripheral | EACH | 16.0000% | \$ 10,348 | \$ 334 | \$ - | \$ 334 | \$ 262 | \$ - | \$ 262 | \$ 220 | \$ - | \$ 220 |
| SSU6 | SendSuite Live Installation Project | Peripheral | EACH | 16.0000% | \$ 15,523 | \$ 501 | \$ - | \$ 501 | \$ 394 | \$ - | \$ 394 | \$ 330 | \$ - | \$ 330 |
| SSU7 | SendSuite Live Installation Project | Peripheral | EACH | 16.0000% | \$ 20,697 | \$ 668 | \$ - | \$ 668 | \$ 525 | \$ - | \$ 525 | \$ 440 | \$ - | \$ 440 |
| SL19 | High Volume 4in. Adhesive Label Printer | Peripheral | EACH | 16.0000% | \$ 1,843 | \$ 59 | \$ - | \$ 89 | \$ 46 | \$ - | \$ 76 | \$ 39 | \$ - | \$ 69 |
| SL21 | Laser Printer | Peripheral | EACH | 16.0000% | \$ 583 | \$ 18 | \$ - | \$ 31 | \$ 14 | \$ - | \$ 27 | \$ 12 | \$ - | \$ 25 |
| SL22 | Low to Mid Volume 4in. Adhesive Label Printer | Peripheral | EACH | 16.0000% | \$ 835 | \$ 26 | \$ - | \$ 43 | \$ 21 | \$ - | \$ 38 | \$ 17 | \$ - | \$ 34 |
| SSCF | Standard FedEx Carrier Activation | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| SSCS | Standard USPS Carrier Activation | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| SSCU | Standard UPS Carrier Activation | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SSCW | USPS On-Line Postage Activation (IOP) | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| SLCA | UPS Custom Carrier Rate | Peripheral | EACH | 16.0000% | \$ 1,680 | \$ 54 | \$ - | \$ 54 | \$ 42 | \$ - | \$ 42 | \$ 35 | \$ - | \$ 35 |
| SLCC | CanadaPost Custom Carrier Rate | Peripheral | EACH | 16.0000% | \$ 1,680 | \$ 54 | \$ - | \$ 54 | \$ 42 | \$ - | \$ 42 | \$ 35 | \$ - | \$ 35 |
| SNJ1 | Miscellaneous Domestic carriers (1) | Peripheral | EACH | 16.0000% | \$ 756 | \$ 24 | \$ - | \$ 24 | \$ 19 | \$ - | \$ 19 | \$ 16 | \$ - | \$ 16 |
| SNJ2 | Miscellaneous Domestic carriers (2) | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 40 | \$ - | \$ 40 | \$ 32 | \$ - | \$ 32 | \$ 26 | \$ - | \$ 26 |
| SNJC | Miscellaneous Domestic carriers (100) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |
| SNJE | Miscellaneous Domestic carriers (Enterprise) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SNJL | Miscellaneous Domestic carriers (50) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SNJT | Miscellaneous Domestic carriers (25) | Peripheral | EACH | 16.0000% | \$ 8,400 | \$ 271 | \$ - | \$ 271 | \$ 213 | \$ - | \$ 213 | \$ 178 | \$ - | \$ 178 |
| SNJV | Miscellaneous Domestic carriers (5) | Peripheral | EACH | 16.0000% | \$ 2,520 | \$ 81 | \$ - | \$ 81 | \$ 64 | \$ - | \$ 64 | \$ 53 | \$ - | \$ 53 |
| SNJX | Miscellaneous Domestic carriers (10) | Peripheral | EACH | 16.0000% | \$ 4,200 | \$ 135 | \$ - | \$ 135 | \$ 106 | \$ - | \$ 106 | \$ 89 | \$ - | \$ 89 |
| SSCA | Additional Carrier Account Activation | Peripheral | EACH | 16.0000% | \$ 840 | \$ 27 | \$ - | \$ 27 | \$ 21 | \$ - | \$ 21 | \$ 17 | \$ - | \$ 17 |
| J796070 | Scanner Stand | Peripheral | EACH | 16.0000% | \$ 120 | \$ 3 | \$ - | \$ 3 | \$ 3 | \$ - | \$ 3 | \$ 2 | \$ - | \$ 2 |
| SL20 | Non-Contact Programmable Wedge Scanner | Peripheral | EACH | 16.0000% | \$ 1,255 | \$ 40 | \$ - | \$ 64 | \$ 31 | \$ - | \$ 55 | \$ 26 | \$ - | \$ 50 |
| SL39 | Cordless Wedge Scanner | Peripheral | EACH | 16.0000% | \$ 1,927 | \$ 62 | \$ - | \$ 93 | \$ 48 | \$ - | \$ 79 | \$ 41 | \$ - | \$ 72 |
| SLL1 | Ship to Hold (1) | Peripheral | EACH | 16.0000% | \$ 7,560 | \$ 244 | \$ - | \$ 244 | \$ 192 | \$ - | \$ 192 | \$ 161 | \$ - | \$ 161 |
| SLL2 | Ship to Hold (2) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SLLC | Ship to Hold (100) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SLLE | Ship to Hold (Enterprise) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLLL | Ship to Hold (50) | Peripheral | EACH | 16.0000% | \$ 75,600 | \$ 2,441 | \$ - | \$ 2,441 | \$ 1,920 | \$ - | \$ 1,920 | \$ 1,610 | \$ - | \$ 1,610 |
| SLLT | Ship to Hold (25) | Peripheral | EACH | 16.0000% | \$ 63,000 | \$ 2,034 | \$ - | \$ 2,034 | \$ 1,600 | \$ - | \$ 1,600 | \$ 1,341 | \$ - | \$ 1,341 |
| SLLV | Ship to Hold (5) | Peripheral | EACH | 16.0000% | \$ 25,200 | \$ 813 | \$ - | \$ 813 | \$ 640 | \$ - | \$ 640 | \$ 536 | \$ - | \$ 536 |
| SLLX | Ship to Hold (10) | Peripheral | EACH | 16.0000% | \$ 42,000 | \$ 1,356 | \$ - | \$ 1,356 | \$ 1,066 | \$ - | \$ 1,066 | \$ 894 | \$ - | \$ 894 |
| SNB1 | BAX Global (1) | Peripheral | EACH | 16.0000% | \$ 756 | \$ 24 | \$ - | \$ 24 | \$ 19 | \$ - | \$ 19 | \$ 16 | \$ - | \$ 16 |
| SNB2 | BAX Global (2) | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 40 | \$ - | \$ 40 | \$ 32 | \$ - | \$ 32 | \$ 26 | \$ - | \$ 26 |
| SNBC | BAX Global (100) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |
| SNBE | BAX Global (Enterprise) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SNBL | BAX Global (50) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SNBT | BAX Global (25) | Peripheral | EACH | 16.0000% | \$ 8,400 | \$ 271 | \$ - | \$ 271 | \$ 213 | \$ - | \$ 213 | \$ 178 | \$ - | \$ 178 |
| SNBV | BAX Global (5) | Peripheral | EACH | 16.0000% | \$ 2,520 | \$ 81 | \$ - | \$ 81 | \$ 64 | \$ - | \$ 64 | \$ 53 | \$ - | \$ 53 |
| SNBX | BAX Global (10) | Peripheral | EACH | 16.0000% | \$ 4,200 | \$ 135 | \$ - | \$ 135 | \$ 106 | \$ - | \$ 106 | \$ 89 | \$ - | \$ 89 |
| SNH1 | LTL Czarlite Rating / BOLs (per carrier) (1) | Peripheral | EACH | 16.0000% | \$ 756 | \$ 24 | \$ - | \$ 24 | \$ 19 | \$ - | \$ 19 | \$ 16 | \$ - | \$ 16 |
| SNH2 | LTL Czarlite Rating / BOLs (per carrier) (2) | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 40 | \$ - | \$ 40 | \$ 32 | \$ - | \$ 32 | \$ 26 | \$ - | \$ 26 |
| SNHC | LTL Czarlite Rating / BOLs (per carrier) (100) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |
| SNHE | LTL Czarlite Rating / BOLs (per carrier) (Enterprise) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SNHL | LTL Czarlite Rating / BOLs (per carrier) (50) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SNHT | LTL Czarlite Rating / BOLs (per carrier) (25) | Peripheral | EACH | 16.0000% | \$ 8,400 | \$ 271 | \$ - | \$ 271 | \$ 213 | \$ - | \$ 213 | \$ 178 | \$ - | \$ 178 |
| SNHV | LTL Czarlite Rating / BOLs (per carrier) (5) | Peripheral | EACH | 16.0000% | \$ 2,520 | \$ 81 | \$ - | \$ 81 | \$ 64 | \$ - | \$ 64 | \$ 53 | \$ - | \$ 53 |
| SNHX | LTL Czarlite Rating / BOLs (per carrier) (10) | Peripheral | EACH | 16.0000% | \$ 4,200 | \$ 135 | \$ - | \$ 135 | \$ 106 | \$ - | \$ 106 | \$ 89 | \$ - | \$ 89 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|----------------------------------|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SHA1 | AES Direct Web API (1) | Peripheral | EACH | 16.0000% | \$ 4,200 | \$ 135 | \$ - | \$ 135 | \$ 106 | \$ - | \$ 106 | \$ 89 | \$ - | \$ 89 |
| SHA2 | AES Direct Web API (2) | Peripheral | EACH | 16.0000% | \$ 6,300 | \$ 203 | \$ - | \$ 203 | \$ 160 | \$ - | \$ 160 | \$ 134 | \$ - | \$ 134 |
| SHAC | AES Direct Web API (100) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SHAE | AES Direct Web API (Enterprise) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SHAL | AES Direct Web API (50) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SHAT | AES Direct Web API (25) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |
| SHAV | AES Direct Web API (5) | Peripheral | EACH | 16.0000% | \$ 8,400 | \$ 271 | \$ - | \$ 271 | \$ 213 | \$ - | \$ 213 | \$ 178 | \$ - | \$ 178 |
| SHAX | AES Direct Web API (10) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SLH1 | Hazardous Materials (1) | Peripheral | EACH | 16.0000% | \$ 4,200 | \$ 135 | \$ - | \$ 135 | \$ 106 | \$ - | \$ 106 | \$ 89 | \$ - | \$ 89 |
| SLH2 | Hazardous Materials (2) | Peripheral | EACH | 16.0000% | \$ 6,300 | \$ 203 | \$ - | \$ 203 | \$ 160 | \$ - | \$ 160 | \$ 134 | \$ - | \$ 134 |
| SLHC | Hazardous Materials (100) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SLHE | Hazardous Materials (Enterprise) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SLHL | Hazardous Materials (50) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SLHT | Hazardous Materials (25) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |
| SLHV | Hazardous Materials (5) | Peripheral | EACH | 16.0000% | \$ 8,400 | \$ 271 | \$ - | \$ 271 | \$ 213 | \$ - | \$ 213 | \$ 178 | \$ - | \$ 178 |
| SLHX | Hazardous Materials (10) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SLM1 | Oracle (1) | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| SLM2 | Oracle (2) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SLMC | Oracle (100) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLME | Oracle (Enterprise) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLML | Oracle (50) | Peripheral | EACH | 16.0000% | \$ 75,600 | \$ 2,441 | \$ - | \$ 2,441 | \$ 1,920 | \$ - | \$ 1,920 | \$ 1,610 | \$ - | \$ 1,610 |
| SLMT | Oracle (25) | Peripheral | EACH | 16.0000% | \$ 63,000 | \$ 2,034 | \$ - | \$ 2,034 | \$ 1,600 | \$ - | \$ 1,600 | \$ 1,341 | \$ - | \$ 1,341 |
| SLMV | Oracle (5) | Peripheral | EACH | 16.0000% | \$ 25,200 | \$ 813 | \$ - | \$ 813 | \$ 640 | \$ - | \$ 640 | \$ 536 | \$ - | \$ 536 |
| SLMX | Oracle (10) | Peripheral | EACH | 16.0000% | \$ 42,000 | \$ 1,356 | \$ - | \$ 1,356 | \$ 1,066 | \$ - | \$ 1,066 | \$ 894 | \$ - | \$ 894 |
| SLN1 | SAP (1) | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| SLN2 | SAP (2) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SLNC | SAP (100) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLNE | SAP (Enterprise) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLNL | SAP (50) | Peripheral | EACH | 16.0000% | \$ 75,600 | \$ 2,441 | \$ - | \$ 2,441 | \$ 1,920 | \$ - | \$ 1,920 | \$ 1,610 | \$ - | \$ 1,610 |
| SLNT | SAP (25) | Peripheral | EACH | 16.0000% | \$ 63,000 | \$ 2,034 | \$ - | \$ 2,034 | \$ 1,600 | \$ - | \$ 1,600 | \$ 1,341 | \$ - | \$ 1,341 |
| SLNV | SAP (5) | Peripheral | EACH | 16.0000% | \$ 25,200 | \$ 813 | \$ - | \$ 813 | \$ 640 | \$ - | \$ 640 | \$ 536 | \$ - | \$ 536 |
| SLNX | SAP (10) | Peripheral | EACH | 16.0000% | \$ 42,000 | \$ 1,356 | \$ - | \$ 1,356 | \$ 1,066 | \$ - | \$ 1,066 | \$ 894 | \$ - | \$ 894 |
| SLP1 | IBM iSeries (1) | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Lease Price (per month) for Year 1 of Maintenance | 60 Month Lease Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SLP2 | IBM iSeries (2) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SLPC | IBM iSeries (100) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLPE | IBM iSeries (Enterprise) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLPL | IBM iSeries (50) | Peripheral | EACH | 16.0000% | \$ 75,600 | \$ 2,441 | \$ - | \$ 2,441 | \$ 1,920 | \$ - | \$ 1,920 | \$ 1,610 | \$ - | \$ 1,610 |
| SLPT | IBM iSeries (25) | Peripheral | EACH | 16.0000% | \$ 63,000 | \$ 2,034 | \$ - | \$ 2,034 | \$ 1,600 | \$ - | \$ 1,600 | \$ 1,341 | \$ - | \$ 1,341 |
| SLPV | IBM iSeries (5) | Peripheral | EACH | 16.0000% | \$ 25,200 | \$ 813 | \$ - | \$ 813 | \$ 640 | \$ - | \$ 640 | \$ 536 | \$ - | \$ 536 |
| SLPX | IBM iSeries (10) | Peripheral | EACH | 16.0000% | \$ 42,000 | \$ 1,356 | \$ - | \$ 1,356 | \$ 1,066 | \$ - | \$ 1,066 | \$ 894 | \$ - | \$ 894 |
| SLR1 | .NET Host Connector (1) | Peripheral | EACH | 16.0000% | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| SLR2 | .NET Host Connector (2) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SLRC | .NET Host Connector (100) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLRE | .NET Host Connector (Enterprise) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLRL | .NET Host Connector (50) | Peripheral | EACH | 16.0000% | \$ 75,600 | \$ 2,441 | \$ - | \$ 2,441 | \$ 1,920 | \$ - | \$ 1,920 | \$ 1,610 | \$ - | \$ 1,610 |
| SLRT | .NET Host Connector (25) | Peripheral | EACH | 16.0000% | \$ 63,000 | \$ 2,034 | \$ - | \$ 2,034 | \$ 1,600 | \$ - | \$ 1,600 | \$ 1,341 | \$ - | \$ 1,341 |
| SLRV | .NET Host Connector (5) | Peripheral | EACH | 16.0000% | \$ 25,200 | \$ 813 | \$ - | \$ 813 | \$ 640 | \$ - | \$ 640 | \$ 536 | \$ - | \$ 536 |
| SLRX | .NET Host Connector (10) | Peripheral | EACH | 16.0000% | \$ 42,000 | \$ 1,356 | \$ - | \$ 1,356 | \$ 1,066 | \$ - | \$ 1,066 | \$ 894 | \$ - | \$ 894 |
| SLY1 | Black Box SDK (1) | Peripheral | EACH | 16.0000% | \$ 7,560 | \$ 244 | \$ - | \$ 244 | \$ 192 | \$ - | \$ 192 | \$ 161 | \$ - | \$ 161 |
| SLY2 | Black Box SDK (2) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SLYC | Black Box SDK (100) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLYE | Black Box SDK (Enterprise) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLYL | Black Box SDK (50) | Peripheral | EACH | 16.0000% | \$ 75,600 | \$ 2,441 | \$ - | \$ 2,441 | \$ 1,920 | \$ - | \$ 1,920 | \$ 1,610 | \$ - | \$ 1,610 |
| SLYT | Black Box SDK (25) | Peripheral | EACH | 16.0000% | \$ 63,000 | \$ 2,034 | \$ - | \$ 2,034 | \$ 1,600 | \$ - | \$ 1,600 | \$ 1,341 | \$ - | \$ 1,341 |
| SLYV | Black Box SDK (5) | Peripheral | EACH | 16.0000% | \$ 25,200 | \$ 813 | \$ - | \$ 813 | \$ 640 | \$ - | \$ 640 | \$ 536 | \$ - | \$ 536 |
| SLYX | Black Box SDK (10) | Peripheral | EACH | 16.0000% | \$ 42,000 | \$ 1,356 | \$ - | \$ 1,356 | \$ 1,066 | \$ - | \$ 1,066 | \$ 894 | \$ - | \$ 894 |
| SLD1 | UPS Trade Direct and Cross Border Consolidation (1) | Peripheral | EACH | 16.0000% | \$ 7,560 | \$ 244 | \$ - | \$ 244 | \$ 192 | \$ - | \$ 192 | \$ 161 | \$ - | \$ 161 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SLD2 | UPS Trade Direct and Cross Border Consolidation (2) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SLDC | UPS Trade Direct and Cross Border Consolidation (100) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLDE | UPS Trade Direct and Cross Border Consolidation (Enterprise) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SLDL | UPS Trade Direct and Cross Border Consolidation (50) | Peripheral | EACH | 16.0000% | \$ 75,600 | \$ 2,441 | \$ - | \$ 2,441 | \$ 1,920 | \$ - | \$ 1,920 | \$ 1,610 | \$ - | \$ 1,610 |
| SLDT | UPS Trade Direct and Cross Border Consolidation (25) | Peripheral | EACH | 16.0000% | \$ 63,000 | \$ 2,034 | \$ - | \$ 2,034 | \$ 1,600 | \$ - | \$ 1,600 | \$ 1,341 | \$ - | \$ 1,341 |
| SLDV | UPS Trade Direct and Cross Border Consolidation (5) | Peripheral | EACH | 16.0000% | \$ 25,200 | \$ 813 | \$ - | \$ 813 | \$ 640 | \$ - | \$ 640 | \$ 536 | \$ - | \$ 536 |
| SLDX | UPS Trade Direct and Cross Border Consolidation (10) | Peripheral | EACH | 16.0000% | \$ 42,000 | \$ 1,356 | \$ - | \$ 1,356 | \$ 1,066 | \$ - | \$ 1,066 | \$ 894 | \$ - | \$ 894 |
| SMT1 | Freight Logistics Route & Rate Management Activation (1) | Peripheral | EACH | 16.0000% | \$ 756 | \$ 24 | \$ - | \$ 24 | \$ 19 | \$ - | \$ 19 | \$ 16 | \$ - | \$ 16 |
| SMT2 | Freight Logistics Route & Rate Management Activation (2) | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 40 | \$ - | \$ 40 | \$ 32 | \$ - | \$ 32 | \$ 26 | \$ - | \$ 26 |
| SMTC | Freight Logistics Route & Rate Management Activation (100) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|-----------------------|---|----------------------------------|-------------------------------------|---|--|--|--|--|--|--|---|
| SMTE | Freight Logistics Route & Rate Management Activation (Enterprise) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SMTL | Freight Logistics Route & Rate Management Activation (50) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SMTT | Freight Logistics Route & Rate Management Activation (25) | Peripheral | EACH | 16.0000% | \$ 8,400 | \$ 271 | \$ - | \$ 271 | \$ 213 | \$ - | \$ 213 | \$ 178 | \$ - | \$ 178 |
| SMTV | Freight Logistics Route & Rate Management Activation (5) | Peripheral | EACH | 16.0000% | \$ 2,520 | \$ 81 | \$ - | \$ 81 | \$ 64 | \$ - | \$ 64 | \$ 53 | \$ - | \$ 53 |
| SMTX | Freight Logistics Route & Rate Management Activation (10) | Peripheral | EACH | 16.0000% | \$ 4,200 | \$ 135 | \$ - | \$ 135 | \$ 106 | \$ - | \$ 106 | \$ 89 | \$ - | \$ 89 |
| SMV1 | Freight Logistics Shipment Execution (EDI/Email Tender) Activation (1) | Peripheral | EACH | 16.0000% | \$ 756 | \$ 24 | \$ - | \$ 24 | \$ 19 | \$ - | \$ 19 | \$ 16 | \$ - | \$ 16 |
| SMV2 | Freight Logistics Shipment Execution (EDI/Email Tender) Activation (2) | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 40 | \$ - | \$ 40 | \$ 32 | \$ - | \$ 32 | \$ 26 | \$ - | \$ 26 |
| SMVC | Freight Logistics Shipment Execution (EDI/Email Tender) Activation (100) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SMVE | Freight Logistics Shipment Execution (EDI/Email Tender) Activation (Enterprise) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SMVL | Freight Logistics Shipment Execution (EDI/Email Tender) Activation (50) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SMVT | Freight Logistics Shipment Execution (EDI/Email Tender) Activation (25) | Peripheral | EACH | 16.0000% | \$ 8,400 | \$ 271 | \$ - | \$ 271 | \$ 213 | \$ - | \$ 213 | \$ 178 | \$ - | \$ 178 |
| SMVV | Freight Logistics Shipment Execution (EDI/Email Tender) Activation (5) | Peripheral | EACH | 16.0000% | \$ 2,520 | \$ 81 | \$ - | \$ 81 | \$ 64 | \$ - | \$ 64 | \$ 53 | \$ - | \$ 53 |
| SMVX | Freight Logistics Shipment Execution (EDI/Email Tender) Activation (10) | Peripheral | EACH | 16.0000% | \$ 4,200 | \$ 135 | \$ - | \$ 135 | \$ 106 | \$ - | \$ 106 | \$ 89 | \$ - | \$ 89 |
| SMW1 | Freight Logistics Event Management Activation (1) | Peripheral | EACH | 16.0000% | \$ 756 | \$ 24 | \$ - | \$ 24 | \$ 19 | \$ - | \$ 19 | \$ 16 | \$ - | \$ 16 |
| SMW2 | Freight Logistics Event Management Activation (2) | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 40 | \$ - | \$ 40 | \$ 32 | \$ - | \$ 32 | \$ 26 | \$ - | \$ 26 |
| SMWC | Freight Logistics Event Management Activation (100) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SMWE | Freight Logistics Event Management Activation (Enterprise) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SMWL | Freight Logistics Event Management Activation (50) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SMWT | Freight Logistics Event Management Activation (25) | Peripheral | EACH | 16.0000% | \$ 8,400 | \$ 271 | \$ - | \$ 271 | \$ 213 | \$ - | \$ 213 | \$ 178 | \$ - | \$ 178 |
| SMWV | Freight Logistics Event Management Activation (5) | Peripheral | EACH | 16.0000% | \$ 2,520 | \$ 81 | \$ - | \$ 81 | \$ 64 | \$ - | \$ 64 | \$ 53 | \$ - | \$ 53 |
| SMWX | Freight Logistics Event Management Activation (10) | Peripheral | EACH | 16.0000% | \$ 4,200 | \$ 135 | \$ - | \$ 135 | \$ 106 | \$ - | \$ 106 | \$ 89 | \$ - | \$ 89 |
| SMZ1 | Freight Spend Management Activation (1) | Peripheral | EACH | 16.0000% | \$ 756 | \$ 24 | \$ - | \$ 24 | \$ 19 | \$ - | \$ 19 | \$ 16 | \$ - | \$ 16 |
| SMZ2 | Freight Spend Management Activation (2) | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 40 | \$ - | \$ 40 | \$ 32 | \$ - | \$ 32 | \$ 26 | \$ - | \$ 26 |
| SMZC | Freight Spend Management Activation (100) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |
| SMZE | Freight Spend Management Activation (Enterprise) | Peripheral | EACH | 16.0000% | \$ 21,000 | \$ 678 | \$ - | \$ 678 | \$ 533 | \$ - | \$ 533 | \$ 447 | \$ - | \$ 447 |
| SMZL | Freight Spend Management Activation (50) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SMZT | Freight Spend Management Activation (25) | Peripheral | EACH | 16.0000% | \$ 8,400 | \$ 271 | \$ - | \$ 271 | \$ 213 | \$ - | \$ 213 | \$ 178 | \$ - | \$ 178 |
| SMZV | Freight Spend Management Activation (5) | Peripheral | EACH | 16.0000% | \$ 2,520 | \$ 81 | \$ - | \$ 81 | \$ 64 | \$ - | \$ 64 | \$ 53 | \$ - | \$ 53 |
| SMZX | Freight Spend Management Activation (10) | Peripheral | EACH | 16.0000% | \$ 4,200 | \$ 135 | \$ - | \$ 135 | \$ 106 | \$ - | \$ 106 | \$ 89 | \$ - | \$ 89 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SSLZ | Additional Workstation License (SendSuite Live Standard Single Location) | Peripheral | EACH | 16.0000% | \$ 3,360 | \$ 108 | \$ - | \$ 108 | \$ 85 | \$ - | \$ 85 | \$ 71 | \$ - | \$ 71 |
| BAS0 | Business Analysis Services | Peripheral | EACH | 16.0000% | \$ 798 | \$ 25 | \$ - | \$ 25 | \$ 20 | \$ - | \$ 20 | \$ 16 | \$ - | \$ 16 |
| BAS1 | Business Analysis Services | Peripheral | EACH | 16.0000% | \$ 1,596 | \$ 51 | \$ - | \$ 51 | \$ 40 | \$ - | \$ 40 | \$ 33 | \$ - | \$ 33 |
| SSVS | 24/7 Standby Support | Peripheral | EACH | 16.0000% | \$ 499 | \$ 16 | \$ - | \$ 16 | \$ 12 | \$ - | \$ 12 | \$ 10 | \$ - | \$ 10 |
| SSVW | SendSuite Live Custom Quick Cards - 1 day per Manual | Peripheral | EACH | 16.0000% | \$ 1,176 | \$ 37 | \$ - | \$ 37 | \$ 29 | \$ - | \$ 29 | \$ 25 | \$ - | \$ 25 |
| SSVY | SendSuite Live Custom Report - 2 Days of Service Time per Report | Peripheral | EACH | 16.0000% | \$ 2,352 | \$ 75 | \$ - | \$ 75 | \$ 59 | \$ - | \$ 59 | \$ 50 | \$ - | \$ 50 |
| SSVZ | SendSuite Live Custom Screens - 2 Hours of Service Time per Screen | Peripheral | EACH | 16.0000% | \$ 294 | \$ 9 | \$ - | \$ 9 | \$ 7 | \$ - | \$ 7 | \$ 6 | \$ - | \$ 6 |
| SSH1 | Additional SendSuite Live (1) Standard Single User Locations | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SSH2 | Additional SendSuite Live (2) Standard Single User Locations | Peripheral | EACH | 16.0000% | \$ 8,400 | \$ 271 | \$ - | \$ 271 | \$ 213 | \$ - | \$ 213 | \$ 178 | \$ - | \$ 178 |
| SSHC | Additional SendSuite Live (100) Standard Single User Locations | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 40 | \$ - | \$ 40 | \$ 32 | \$ - | \$ 32 | \$ 26 | \$ - | \$ 26 |
| SSHL | Additional SendSuite Live (50) Standard Single User Locations | Peripheral | EACH | 16.0000% | \$ 1,680 | \$ 54 | \$ - | \$ 54 | \$ 42 | \$ - | \$ 42 | \$ 35 | \$ - | \$ 35 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SSHT | Additional SendSuite Live (25) Standard Single User Locations | Peripheral | EACH | 16.0000% | \$ 2,520 | \$ 81 | \$ - | \$ 81 | \$ 64 | \$ - | \$ 64 | \$ 53 | \$ - | \$ 53 |
| SSHV | Additional SendSuite Live (5) Standard Single User Locations | Peripheral | EACH | 16.0000% | \$ 6,300 | \$ 203 | \$ - | \$ 203 | \$ 160 | \$ - | \$ 160 | \$ 134 | \$ - | \$ 134 |
| SSHX | Additional SendSuite Live (10) Standard Single User Locations | Peripheral | EACH | 16.0000% | \$ 4,200 | \$ 135 | \$ - | \$ 135 | \$ 106 | \$ - | \$ 106 | \$ 89 | \$ - | \$ 89 |
| SGC1 | UPS Domestic Basic (1) | Peripheral | EACH | 16.0000% | \$ 504 | \$ 16 | \$ - | \$ 16 | \$ 12 | \$ - | \$ 12 | \$ 10 | \$ - | \$ 10 |
| SGC2 | UPS Domestic Basic (2) | Peripheral | EACH | 16.0000% | \$ 1,075 | \$ 34 | \$ - | \$ 34 | \$ 27 | \$ - | \$ 27 | \$ 22 | \$ - | \$ 22 |
| SGCC | UPS Domestic Basic (100) | Peripheral | EACH | 16.0000% | \$ 6,720 | \$ 217 | \$ - | \$ 217 | \$ 170 | \$ - | \$ 170 | \$ 143 | \$ - | \$ 143 |
| SGCE | UPS Domestic Basic (Enterprise) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |
| SGCL | UPS Domestic Basic (50) | Peripheral | EACH | 16.0000% | \$ 5,040 | \$ 162 | \$ - | \$ 162 | \$ 128 | \$ - | \$ 128 | \$ 107 | \$ - | \$ 107 |
| SGCT | UPS Domestic Basic (25) | Peripheral | EACH | 16.0000% | \$ 3,360 | \$ 108 | \$ - | \$ 108 | \$ 85 | \$ - | \$ 85 | \$ 71 | \$ - | \$ 71 |
| SGCV | UPS Domestic Basic (5) | Peripheral | EACH | 16.0000% | \$ 1,209 | \$ 39 | \$ - | \$ 39 | \$ 30 | \$ - | \$ 30 | \$ 25 | \$ - | \$ 25 |
| SGCX | UPS Domestic Basic (10) | Peripheral | EACH | 16.0000% | \$ 1,680 | \$ 54 | \$ - | \$ 54 | \$ 42 | \$ - | \$ 42 | \$ 35 | \$ - | \$ 35 |
| SGM1 | UPS Domestic Mail Innovations (1) | Peripheral | EACH | 16.0000% | \$ 504 | \$ 16 | \$ - | \$ 16 | \$ 12 | \$ - | \$ 12 | \$ 10 | \$ - | \$ 10 |
| SGM2 | UPS Domestic Mail Innovations (2) | Peripheral | EACH | 16.0000% | \$ 1,075 | \$ 34 | \$ - | \$ 34 | \$ 27 | \$ - | \$ 27 | \$ 22 | \$ - | \$ 22 |
| SGMC | UPS Domestic Mail Innovations (100) | Peripheral | EACH | 16.0000% | \$ 6,720 | \$ 217 | \$ - | \$ 217 | \$ 170 | \$ - | \$ 170 | \$ 143 | \$ - | \$ 143 |
| SGME | UPS Domestic Mail Innovations (Enterprise) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |
| SGML | UPS Domestic Mail Innovations (50) | Peripheral | EACH | 16.0000% | \$ 5,040 | \$ 162 | \$ - | \$ 162 | \$ 128 | \$ - | \$ 128 | \$ 107 | \$ - | \$ 107 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number (List from low end to high end) | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SGMT | UPS Domestic Mail Innovations (25) | Peripheral | EACH | 16.0000% | \$ 3,360 | \$ 108 | \$ - | \$ 108 | \$ 85 | \$ - | \$ 85 | \$ 71 | \$ - | \$ 71 |
| SGMV | UPS Domestic Mail Innovations (5) | Peripheral | EACH | 16.0000% | \$ 1,209 | \$ 39 | \$ - | \$ 39 | \$ 30 | \$ - | \$ 30 | \$ 25 | \$ - | \$ 25 |
| SGMX | UPS Domestic Mail Innovations (10) | Peripheral | EACH | 16.0000% | \$ 1,680 | \$ 54 | \$ - | \$ 54 | \$ 42 | \$ - | \$ 42 | \$ 35 | \$ - | \$ 35 |
| SGT1 | UPS Supply Chain Solutions (1) | Peripheral | EACH | 16.0000% | \$ 7,560 | \$ 244 | \$ - | \$ 244 | \$ 192 | \$ - | \$ 192 | \$ 161 | \$ - | \$ 161 |
| SGT2 | UPS Supply Chain Solutions (2) | Peripheral | EACH | 16.0000% | \$ 12,600 | \$ 406 | \$ - | \$ 406 | \$ 320 | \$ - | \$ 320 | \$ 268 | \$ - | \$ 268 |
| SGTC | UPS Supply Chain Solutions (100) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SGTE | UPS Supply Chain Solutions (Enterprise) | Peripheral | EACH | 16.0000% | \$ 84,000 | \$ 2,713 | \$ - | \$ 2,713 | \$ 2,133 | \$ - | \$ 2,133 | \$ 1,789 | \$ - | \$ 1,789 |
| SGTL | UPS Supply Chain Solutions (50) | Peripheral | EACH | 16.0000% | \$ 75,600 | \$ 2,441 | \$ - | \$ 2,441 | \$ 1,920 | \$ - | \$ 1,920 | \$ 1,610 | \$ - | \$ 1,610 |
| SGTT | UPS Supply Chain Solutions (25) | Peripheral | EACH | 16.0000% | \$ 63,000 | \$ 2,034 | \$ - | \$ 2,034 | \$ 1,600 | \$ - | \$ 1,600 | \$ 1,341 | \$ - | \$ 1,341 |
| SGTV | UPS Supply Chain Solutions (5) | Peripheral | EACH | 16.0000% | \$ 25,200 | \$ 813 | \$ - | \$ 813 | \$ 640 | \$ - | \$ 640 | \$ 536 | \$ - | \$ 536 |
| SGTX | UPS Supply Chain Solutions (10) | Peripheral | EACH | 16.0000% | \$ 42,000 | \$ 1,356 | \$ - | \$ 1,356 | \$ 1,066 | \$ - | \$ 1,066 | \$ 894 | \$ - | \$ 894 |
| SGW1 | UPS Domestic Worlddease (1) | Peripheral | EACH | 16.0000% | \$ 504 | \$ 16 | \$ - | \$ 16 | \$ 12 | \$ - | \$ 12 | \$ 10 | \$ - | \$ 10 |
| SGW2 | UPS Domestic Worlddease (2) | Peripheral | EACH | 16.0000% | \$ 1,075 | \$ 34 | \$ - | \$ 34 | \$ 27 | \$ - | \$ 27 | \$ 22 | \$ - | \$ 22 |
| SGWC | UPS Domestic Worlddease (100) | Peripheral | EACH | 16.0000% | \$ 6,720 | \$ 217 | \$ - | \$ 217 | \$ 170 | \$ - | \$ 170 | \$ 143 | \$ - | \$ 143 |
| SGWE | UPS Domestic Worlddease (Enterprise) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |
| SGWL | UPS Domestic Worlddease (50) | Peripheral | EACH | 16.0000% | \$ 5,040 | \$ 162 | \$ - | \$ 162 | \$ 128 | \$ - | \$ 128 | \$ 107 | \$ - | \$ 107 |
| SGWT | UPS Domestic Worlddease (25) | Peripheral | EACH | 16.0000% | \$ 3,360 | \$ 108 | \$ - | \$ 108 | \$ 85 | \$ - | \$ 85 | \$ 71 | \$ - | \$ 71 |
| SGWV | UPS Domestic Worlddease (5) | Peripheral | EACH | 16.0000% | \$ 1,209 | \$ 39 | \$ - | \$ 39 | \$ 30 | \$ - | \$ 30 | \$ 25 | \$ - | \$ 25 |

Product Group 6 - Mail Related Software Systems

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| SGWX | UPS Domestic Wordease (10) | Peripheral | EACH | 16.0000% | \$ 1,680 | \$ 54 | \$ - | \$ 54 | \$ 42 | \$ - | \$ 42 | \$ 35 | \$ - | \$ 35 |
| SHL1 | DHL (1) | Peripheral | EACH | 16.0000% | \$ 504 | \$ 16 | \$ - | \$ 16 | \$ 12 | \$ - | \$ 12 | \$ 10 | \$ - | \$ 10 |
| SHL2 | DHL (2) | Peripheral | EACH | 16.0000% | \$ 756 | \$ 24 | \$ - | \$ 24 | \$ 19 | \$ - | \$ 19 | \$ 16 | \$ - | \$ 16 |
| SHLC | DHL (100) | Peripheral | EACH | 16.0000% | \$ 8,400 | \$ 271 | \$ - | \$ 271 | \$ 213 | \$ - | \$ 213 | \$ 178 | \$ - | \$ 178 |
| SHLE | DHL (Enterprise) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |
| SHLL | DHL (50) | Peripheral | EACH | 16.0000% | \$ 5,040 | \$ 162 | \$ - | \$ 162 | \$ 128 | \$ - | \$ 128 | \$ 107 | \$ - | \$ 107 |
| SHLT | DHL (25) | Peripheral | EACH | 16.0000% | \$ 3,360 | \$ 108 | \$ - | \$ 108 | \$ 85 | \$ - | \$ 85 | \$ 71 | \$ - | \$ 71 |
| SHLV | DHL (5) | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 40 | \$ - | \$ 40 | \$ 32 | \$ - | \$ 32 | \$ 26 | \$ - | \$ 26 |
| SHLX | DHL (10) | Peripheral | EACH | 16.0000% | \$ 1,680 | \$ 54 | \$ - | \$ 54 | \$ 42 | \$ - | \$ 42 | \$ 35 | \$ - | \$ 35 |
| SNL1 | Purolator (1) | Peripheral | EACH | 16.0000% | \$ 504 | \$ 16 | \$ - | \$ 16 | \$ 12 | \$ - | \$ 12 | \$ 10 | \$ - | \$ 10 |
| SNL2 | Purolator (2) | Peripheral | EACH | 16.0000% | \$ 756 | \$ 24 | \$ - | \$ 24 | \$ 19 | \$ - | \$ 19 | \$ 16 | \$ - | \$ 16 |
| SNLC | Purolator (100) | Peripheral | EACH | 16.0000% | \$ 8,400 | \$ 271 | \$ - | \$ 271 | \$ 213 | \$ - | \$ 213 | \$ 178 | \$ - | \$ 178 |
| SNLE | Purolator (Enterprise) | Peripheral | EACH | 16.0000% | \$ 16,800 | \$ 542 | \$ - | \$ 542 | \$ 426 | \$ - | \$ 426 | \$ 357 | \$ - | \$ 357 |
| SNLL | Purolator (50) | Peripheral | EACH | 16.0000% | \$ 5,040 | \$ 162 | \$ - | \$ 162 | \$ 128 | \$ - | \$ 128 | \$ 107 | \$ - | \$ 107 |
| SNLT | Purolator (25) | Peripheral | EACH | 16.0000% | \$ 3,360 | \$ 108 | \$ - | \$ 108 | \$ 85 | \$ - | \$ 85 | \$ 71 | \$ - | \$ 71 |
| SNLV | Purolator (5) | Peripheral | EACH | 16.0000% | \$ 1,260 | \$ 40 | \$ - | \$ 40 | \$ 32 | \$ - | \$ 32 | \$ 26 | \$ - | \$ 26 |
| SNLX | Purolator (10) | Peripheral | EACH | 16.0000% | \$ 1,680 | \$ 54 | \$ - | \$ 54 | \$ 42 | \$ - | \$ 42 | \$ 35 | \$ - | \$ 35 |
| VSD2 | SendSuite Desktop Rollout Services 1 Site | Peripheral | EACH | 16.0000% | \$ 2,841 | \$ 91 | \$ - | \$ 91 | \$ 72 | \$ - | \$ 72 | \$ 60 | \$ - | \$ 60 |
| T56A | ARRIVAL EXPRESS ELECT LOG | Peripheral | EACH | 116.0000% | \$ 1,457 | \$ 47 | \$ - | \$ 71 | \$ 37 | \$ - | \$ 61 | \$ 31 | \$ - | \$ 55 |
| T56B | ARRIVAL XPRESS COUNTER PU | Peripheral | EACH | 216.0000% | \$ 3,221 | \$ 104 | \$ - | \$ 128 | \$ 81 | \$ - | \$ 105 | \$ 68 | \$ - | \$ 92 |
| VS96014 | Software meter Interface - per meter | Peripheral | each | 16.0000% | \$ 247 | \$ 104 | \$ - | \$ 128 | \$ 81 | \$ - | \$ 105 | \$ 68 | \$ - | \$ 92 |
| T56C | ARRIVAL XPRESS DEL ROUTE | Peripheral | EACH | 316.0000% | \$ 4,401 | \$ 142 | \$ - | \$ 200 | \$ 111 | \$ - | \$ 169 | \$ 93 | \$ - | \$ 151 |

Product Group 7 - Sealing Machines, Accessories and Supplies

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|----------------|-----------------------------------|--------------------------|---|----------------------------------|--|--|--|--|--|--|--|--|---|
| 7020 | Mercuré Sealer | Medium | EACH | 15.0115% | \$ 5,520.00 | \$ 178 | \$ - | \$78.00 | \$ 140 | \$ - | \$78.00 | \$ 118 | \$ - | \$78.00 |
| 7020L | Mercuré Sealer | Medium | EACH | 15.0107% | \$ 5,945.00 | \$ 192 | \$ - | \$84.00 | \$ 151 | \$ - | \$84.00 | \$ 127 | \$ - | \$84.00 |

Product Group 8 - Electronic Scales

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| 1GW2/MP9G | 2 lb. Interfaced Weighing Platform for DM300/DM400L | Low/Medium | EACH | 34.3791% | \$ 502 | \$ 16 | \$ - | \$ 7 | \$ 13 | \$ - | \$ 7 | \$ 11 | \$ - | \$ 7 |
| 1GW5/MP9G | 5 lb. Interfaced Weighing Platform for DM300/DM400L | Low/Medium | EACH | 34.4076% | \$ 692 | \$ 22 | \$ - | \$ 7 | \$ 18 | \$ - | \$ 7 | \$ 15 | \$ - | \$ 7 |
| 1GW9/MP9G | 10 lb Interfaced Weighing Platform for DM300/DM400L | Low/Medium | EACH | 34.3704% | \$ 886 | \$ 29 | \$ - | \$ 7 | \$ 23 | \$ - | \$ 7 | \$ 19 | \$ - | \$ 7 |
| 1GW9/MP4D | 10 lb Interfaced Weighing Platform for DM475 | Low/Medium | EACH | 34.3704% | \$ 886 | \$ 29 | \$ - | \$ 7 | \$ 23 | \$ - | \$ 7 | \$ 19 | \$ - | \$ 7 |
| 1FW5/MP30 | 15 lb. Interfaced Platform (DM300-DM1000, Except DM800i) | Low/Medium/High | EACH | 15.1913% | \$ 1,969 | \$ 75 | \$ - | \$ 14 | \$ 59 | \$ - | \$ 14 | \$ 50 | \$ - | \$ 14 |
| 1FW6/MP30 | 30 lb. Interfaced Platform (DM300-DM1000) | Low/Medium/High | EACH | 19.2295% | \$ 2,195 | \$ 81 | \$ - | \$ 14 | \$ 64 | \$ - | \$ 14 | \$ 54 | \$ - | \$ 14 |
| 1FW7/MP49 | 70 lb. Interfaced Platform (DM300-DM1000) | Low/Medium/High | EACH | 19.2036% | \$ 2,515 | \$ 115 | \$ - | \$ 19 | \$ 90 | \$ - | \$ 19 | \$ 76 | \$ - | \$ 19 |
| 1FW8/MP49 | 149 lb. Interfaced Platform (DM500™-DM1000) | High | EACH | 34.3744% | \$ 3,278 | \$ 106 | \$ - | \$ 19 | \$ 83 | \$ - | \$ 19 | \$ 70 | \$ - | \$ 19 |

Product Group 8 - Electronic Scales

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--|--------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| MP0X/1FW1 | Differential Weighing for 2 - 10 lb. Scales. Must select 1FW1 at \$0. | Periphera | EACH | 34.8718% | \$ 163 | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| MP3X/1FW1 | Differential Weighing for 15 - 30 lb. Scales. Must select 1FW1 at \$0. | Peripheral - Appendix H2 | EACH | 34.6835% | \$ 331 | \$ 8 | \$ - | \$ - | \$ 7 | \$ - | \$ - | \$ 5 | \$ - | \$ - |
| MP4X/1FW1 | Differential Weighing for 70 lb. Scales. Must select 1FW1 at \$0. | Peripheral - Appendix H2 | EACH | 34.5251% | \$ 751 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 12 | \$ - | \$ - |
| MP5X/1FW1 | Differential Weighing for 149 lb. Scales. Must select 1FW1 at \$0. | Periphera | EACH | 34.4770% | \$ 1,003 | \$ 25 | \$ - | \$ - | \$ 20 | \$ - | \$ - | \$ 17 | \$ - | \$ - |

Product Group 9 - Postage Meter Rentals

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/Capacity/Tier (Also includes, but not limited to pieces per minute, category and range of dollar amount for user to select appropriate equipment) | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|--|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| 4W00 | Intelliink Interface/PS D for Connect+ Series Machines | High | EACH | 34.3434% | \$ 65 | \$ 65 | \$ - | \$ - | \$ 65 | \$ - | \$ - | \$ 65 | \$ - | \$ - |
| 4W00 | Intelliink Interface/PS D for Connect+ Series Machines w/Postage by Phone + Option | Peripheral | EACH | 29.8246% | \$ 80 | \$ 80 | \$ - | \$ - | \$ 80 | \$ - | \$ - | \$ 80 | \$ - | \$ - |
| K7M0K700 | Intelliink Interface/PS D for MailStation Machines | Low | EACH | 32.0000% | \$ 17 | \$ 17 | \$ - | \$ - | \$ 17 | \$ - | \$ - | \$ 17 | \$ - | \$ - |
| K7M0K700 | Intelliink Interface/PS D for MailStation Machines w/Postage by Phone + Option | Peripheral | EACH | 25.0000% | \$ 24 | \$ 24 | \$ - | \$ - | \$ 24 | \$ - | \$ - | \$ 24 | \$ - | \$ - |
| P7L1 | Intelliink Interface/PS D for DM200 Series Machines | Low | EACH | 22.2222% | \$ 35 | \$ 35 | \$ - | \$ - | \$ 35 | \$ - | \$ - | \$ 35 | \$ - | \$ - |
| P7L1 | Intelliink Interface/PS D for DM200 Series Machines w/Postage by Phone+ Option | Peripheral | EACH | 19.2308% | \$ 42 | \$ 42 | \$ - | \$ - | \$ 42 | \$ - | \$ - | \$ 42 | \$ - | \$ - |
| G900 | Intelliink Interface/PS D for DM300/DM400 Series Machines | Low/Medium | EACH | 30.0000% | \$ 35 | \$ 35 | \$ - | \$ - | \$ 35 | \$ - | \$ - | \$ 35 | \$ - | \$ - |

Product Group 9 - Postage Meter Rentals

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier (Also includes, but not limited to pieces per minute, category and range of dollar amount for user to select appropriate equipment) | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|--|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| G900 | Intelliink Interface/PS D for DM300/DM400 Series Machines w/Postage by Phone+ Option | Peripheral | EACH | 26.3158% | \$ 42 | \$ 42 | \$ - | \$ - | \$ 42 | \$ - | \$ - | \$ 42 | \$ - | \$ - |
| G900 | Intelliink Interface/PS D for DM475 Series Machines | Medium | EACH | 25.0000% | \$ 45 | \$ 45 | \$ - | \$ - | \$ 45 | \$ - | \$ - | \$ 45 | \$ - | \$ - |
| G900 | Intelliink Interface/PS D for DM475 Series Machines w/Postage by Phone+ Option | Peripheral | EACH | 22.3881% | \$ 52 | \$ 52 | \$ - | \$ - | \$ 52 | \$ - | \$ - | \$ 52 | \$ - | \$ - |
| 7P00 | Intelliink Control Center w/Confirmation Services for DM100 Series | Peripheral | EACH | 0.0000% | \$ 7 | \$ 7 | \$ - | \$ - | \$ 7 | \$ - | \$ - | \$ 7 | \$ - | \$ - |
| 7PL1 | Intelliink Control Center w/Confirmation Services for DM200 Series | Peripheral | EACH | 0.0000% | \$ 7 | \$ 7 | \$ - | \$ - | \$ 7 | \$ - | \$ - | \$ 7 | \$ - | \$ - |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| FTS72D | Closed Storage Table, 72" | Peripheral | EACH | 16.0484% | \$1,041 | \$ 34 | | | \$ 26 | | | \$ 22 | | |
| FTS60D | Closed Storage Table, 60" | Peripheral | EACH | 16.0714% | \$940 | \$ 30 | | | \$ 24 | | | \$ 20 | | |
| FTS48D | Closed Storage Table, 48" | Peripheral | EACH | 16.0199% | \$844 | \$ 27 | | | \$ 21 | | | \$ 18 | | |
| FTW72 | Work Table, 72" | Peripheral | EACH | 16.0976% | \$688 | \$ 22 | | | \$ 17 | | | \$ 15 | | |
| FTW60 | Work Table, 60" | Peripheral | EACH | 16.1111% | \$604 | \$ 20 | | | \$ 16 | | | \$ 13 | | |
| FTW30 | Work Table, 30" | Peripheral | EACH | 16.1224% | \$411 | \$ 13 | | | \$ 10 | | | \$ 9 | | |
| FTB60 | Work Table, 60" (must include FFSLF60 shelf) | Peripheral | EACH | 16.0000% | \$420 | \$ 14 | | | \$ 11 | | | \$ 9 | | |
| SLF60 | Shelf for FTB60 Work Table only | Peripheral | EACH | 16.8421% | \$79 | \$ 3 | | | \$ 2 | | | \$ 2 | | |
| FAP4824 | Riser, 48" | Peripheral | EACH | 16.0000% | \$294 | \$ 9 | | | \$ 7 | | | \$ 6 | | |
| FAP6024 | Riser, 48" | Peripheral | EACH | 16.1039% | \$323 | \$ 10 | | | \$ 8 | | | \$ 7 | | |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-----------------------------------|-----------------------|-------------------------------------|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| FAP7224 | Locking Storage Table, 48" | Peripheral | EACH | 16.0000% | \$357 | \$ 12 | \$ | \$ | \$ 9 | \$ | \$ | \$ 8 | \$ | \$ |
| FACASTK | Table Casters | Peripheral | EACH | 16.3636% | \$138 | \$ 4 | \$ | \$ | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ |
| FT3SERIES | 30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3-Series Desktop Inserting System) | Peripheral | EACH | 16.0630% | \$533 | \$ 17 | \$ | \$ | \$ 14 | \$ | \$ | \$ 11 | \$ | \$ |
| FSC2448G | Sorter, 24"L x 48"H x 15"D | Peripheral | EACH | 16.0638% | \$789 | \$ 25 | \$ | \$ | \$ 20 | \$ | \$ | \$ 17 | \$ | \$ |
| FSC6048G | Sorter, 60"L x 48"H x 15"D | Peripheral | EACH | 16.0000% | \$1,470 | \$ 47 | \$ | \$ | \$ 37 | \$ | \$ | \$ 31 | \$ | \$ |
| FSC7248G | Sorter, 72"L x 48"H x 15"D | Peripheral | EACH | 16.0097% | \$1,726 | \$ 56 | \$ | \$ | \$ 44 | \$ | \$ | \$ 37 | \$ | \$ |
| FSC6048GH | Elevated Sorter, 60"L x 48"H x 15"D | Peripheral | EACH | 16.0410% | \$1,230 | \$ 40 | \$ | \$ | \$ 31 | \$ | \$ | \$ 26 | \$ | \$ |
| FSC7248GH | Elevated Sorter, 72"L x 48"H x 15"D | Peripheral | EACH | 16.0000% | \$1,449 | \$ 47 | \$ | \$ | \$ 37 | \$ | \$ | \$ 31 | \$ | \$ |
| F90146 | Label Holder | Peripheral | EACH | 20.0000% | \$16 | \$ 4 | \$ | \$ | \$ 0 | \$ | \$ | \$ 0 | \$ | \$ |
| FADB3 | Display Board, 36"L | Peripheral | EACH | 16.6617% | \$121 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| FADB4 | Display Board, 48"L | Peripheral | EACH | 16.3636% | \$138 | \$4 | \$4 | \$4 | \$4 | \$4 | \$4 | \$3 | \$3 | \$3 |
| FADB5 | Display Board, 60"L | Peripheral | EACH | 16.3168% | \$159 | \$5 | \$5 | \$5 | \$4 | \$4 | \$4 | \$3 | \$3 | \$3 |
| FADB6 | Display Board, 72"L | Peripheral | EACH | 16.2791% | \$180 | \$6 | \$6 | \$6 | \$5 | \$5 | \$5 | \$4 | \$4 | \$4 |
| F4904K | Task Light, 48"L | Peripheral | EACH | 16.4286% | \$117 | \$4 | \$4 | \$4 | \$3 | \$3 | \$3 | \$2 | \$2 | \$2 |
| F1115M | Shelf, 12"W x 15"D | Peripheral | EACH | 17.1429% | \$58 | \$2 | \$2 | \$2 | \$1 | \$1 | \$1 | \$1 | \$1 | \$1 |
| F1215M | Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only | Peripheral | EACH | 17.1429% | \$58 | \$2 | \$2 | \$2 | \$1 | \$1 | \$1 | \$1 | \$1 | \$1 |
| FARPS | Remote Power Strip (six outlets) | Peripheral | EACH | 16.1111% | \$151 | \$5 | \$5 | \$5 | \$4 | \$4 | \$4 | \$3 | \$3 | \$3 |
| FSC2448G | Sorter, 24"L x 48"H x 15"D, 30 Pockets | Peripheral | EACH | 16.0638% | \$789 | \$25 | \$25 | \$25 | \$20 | \$20 | \$20 | \$17 | \$17 | \$17 |
| FSC4833L | Sorter, 48"L x 33"H x 12"D, 40 Pockets | Peripheral | EACH | 16.0194% | \$865 | \$28 | \$28 | \$28 | \$22 | \$22 | \$22 | \$18 | \$18 | \$18 |
| FSC4833G | Sorter, 48"L x 33"H x 15"D, 40 Pockets | Peripheral | EACH | 16.0731% | \$919 | \$30 | \$30 | \$30 | \$23 | \$23 | \$23 | \$20 | \$20 | \$20 |
| FSC4848L | Sorter, 48"L x 48"H x 12"D, 60 Pockets | Peripheral | EACH | 16.0000% | \$1,197 | \$39 | \$39 | \$39 | \$30 | \$30 | \$30 | \$25 | \$25 | \$25 |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| FSC4848G | Sorter, 48"L x 48"H x 15"D, 60-Pockets | Peripheral | EACH | 16.0265% | \$1,268 | \$ 41 | | | \$ 32 | | | \$ 27 | | |
| FSC6033L | Sorter, 60"L x 33"H x 12"D, 50-Pockets | Peripheral | EACH | 16.0643% | \$1,045 | \$ 34 | | | \$ 27 | | | \$ 22 | | |
| FSC6033G | Sorter, 60"L x 33"H x 15"D, 50-Pockets | Peripheral | EACH | 16.0618% | \$1,087 | \$ 35 | | | \$ 28 | | | \$ 23 | | |
| FSC6048L | Sorter, 60"L x 48"H x 12"D, 75-Pockets | Peripheral | EACH | 16.0241% | \$1,394 | \$ 45 | | | \$ 35 | | | \$ 30 | | |
| FSC6048G | Sorter, 60"L x 48"H x 15"D, 75-Pockets | Peripheral | EACH | 16.0000% | \$1,470 | \$ 47 | | | \$ 37 | | | \$ 31 | | |
| FSC7233L | Sorter, 72"L x 33"H x 12"D, 60-Pockets | Peripheral | EACH | 16.0563% | \$1,192 | \$ 39 | | | \$ 30 | | | \$ 25 | | |
| FSC7233G | Sorter, 72"L x 33"H x 15"D, 60-Pockets | Peripheral | EACH | 16.0131% | \$1,285 | \$ 42 | | | \$ 33 | | | \$ 27 | | |
| FSC7248L | Sorter, 72"L x 48"H x 12"D, 90-Pockets | Peripheral | EACH | 16.0000% | \$1,659 | \$ 54 | | | \$ 42 | | | \$ 35 | | |
| FSC7248G | Sorter, 72"L x 48"H x 15"D, 90-Pockets | Peripheral | EACH | 16.0097% | \$1,726 | \$ 56 | | | \$ 44 | | | \$ 37 | | |
| FSN4833G | Open-Back Sorter, 48"L x 33"H, 36-Pockets | Peripheral | EACH | 16.0784% | \$856 | \$ 28 | | | \$ 22 | | | \$ 18 | | |
| FSN4833CD | Open-Back Sorter w/Plexiglass, 48"L x 33"H, 36-Pockets | Peripheral | EACH | 16.0424% | \$1,188 | \$ 38 | | | \$ 30 | | | \$ 25 | | |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| FSN4848C | Open-Back-Sort, 48"L x 48"H, 56-Pockets | Peripheral | EACH | 16.0573% | \$1,174 | \$ 38 | | | \$ 30 | | | \$ 25 | | |
| FSN4848CD | Open-Back-Sort-w/Plexiglass, 48"L x 48"H, 56-Pockets | Peripheral | EACH | 16.0104% | \$1,624 | \$ 52 | | | \$ 41 | | | \$ 35 | | |
| FSN6033C | Open-Back-Sort, 60"L x 33"H, 45-Pockets | Peripheral | EACH | 16.0166% | \$1,012 | \$ 33 | | | \$ 26 | | | \$ 22 | | |
| FSN6033CD | Open-Back-Sort-w/Plexiglass, 60"L x 33"H, 45-Pockets | Peripheral | EACH | 16.0117% | \$1,432 | \$ 46 | | | \$ 36 | | | \$ 31 | | |
| FSN6048C | Open-Back-Sort, 60"L x 48"H, 70-Pockets | Peripheral | EACH | 16.0121% | \$1,390 | \$ 45 | | | \$ 35 | | | \$ 30 | | |
| FSN6048CD | Open-Back-Sort-w/Plexiglass, 60"L x 48"H, 70-Pockets | Peripheral | EACH | 16.0171% | \$1,961 | \$ 63 | | | \$ 50 | | | \$ 42 | | |
| FSN7233C | Open-Back-Sort, 72"L x 33"H, 54-Pockets | Peripheral | EACH | 16.0424% | \$1,188 | \$ 38 | | | \$ 30 | | | \$ 25 | | |
| FSN7233CD | Open-Back-Sort-w/Plexiglass, 72"L x 33"H, 54-Pockets | Peripheral | EACH | 16.0000% | \$1,680 | \$ 54 | | | \$ 43 | | | \$ 36 | | |
| FSN7248C | Open-Back-Sort, 72"L x 48"H, 84-Pockets | Peripheral | EACH | 16.0105% | \$1,600 | \$ 52 | | | \$ 41 | | | \$ 34 | | |
| FSN7248CD | Open-Back-Sort-w/Plexiglass, 72"L x 48"H, 84-Pockets | Peripheral | EACH | 16.0221% | \$2,280 | \$ 74 | | | \$ 58 | | | \$ 49 | | |
| FADB3 | Display Board, 36"L | Peripheral | EACH | 16.5517% | \$121 | \$ 4 | | | \$ 3 | | | \$ 3 | | |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|-------------------------|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| FADB4 | Display Board, 48"L | Peripheral | EACH | 16.3636% | \$138 | \$ 4 | \$ | \$ | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ |
| FADB5 | Display Board, 60"L | Peripheral | EACH | 16.3168% | \$159 | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ |
| FADB6 | Display Board, 72"L | Peripheral | EACH | 16.2791% | \$180 | \$ 6 | \$ | \$ | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ |
| FATB4FK | Fabric-Trackboard, 48"L | Peripheral | EACH | 16.2963% | \$113 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ |
| FATB5FK | Fabric-Trackboard, 60"L | Peripheral | EACH | 16.1111% | \$151 | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ |
| FATB6FK | Fabric-Trackboard, 72"L | Peripheral | EACH | 16.0000% | \$168 | \$ 5 | \$ | \$ | \$ 4 | \$ | \$ | \$ 4 | \$ | \$ |
| FADR2 | Dump Rails, Pair | Peripheral | EACH | 16.4706% | \$71 | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ | \$ 2 | \$ | \$ |
| FADR34 | Dump Rails, 48" | Peripheral | EACH | 16.6667% | \$100 | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ |
| FADR35 | Dump Rails, 60" | Peripheral | EACH | 16.0000% | \$105 | \$ 3 | \$ | \$ | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ |
| FADR36 | Dump Rails, 72" | Peripheral | EACH | 16.1538% | \$109 | \$ 4 | \$ | \$ | \$ 3 | \$ | \$ | \$ 2 | \$ | \$ |
| FWC39 | Mail Cart - Wire | Peripheral | EACH | 16.0417% | \$403 | \$ 13 | \$ | \$ | \$ 10 | \$ | \$ | \$ 9 | \$ | \$ |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--------------------------------|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| F90126 | Mail-Cart – Panel | Peripheral | EACH | 16.0000% | \$546 | \$ 18 | | | \$ 14 | | | \$ 12 | | |
| F90145 | Label Holders | Peripheral | EACH | 20.0000% | \$16 | \$ 4 | | | \$ 0 | | | \$ 0 | | |
| F3704K | Task Light, 36"L | Peripheral | EACH | 16.0000% | \$105 | \$ 3 | | | \$ 3 | | | \$ 2 | | |
| F4904K | Task Light, 48"L | Peripheral | EACH | 16.4286% | \$117 | \$ 4 | | | \$ 3 | | | \$ 2 | | |
| FADRW2K | Locking Utility-Drawer | Peripheral | EACH | 16.0976% | \$172 | \$ 6 | | | \$ 4 | | | \$ 4 | | |
| F1211 | Pencil Drawer | Peripheral | EACH | 16.4103% | \$163 | \$ 5 | | | \$ 4 | | | \$ 3 | | |
| FACASTK | Table Casters | Peripheral | EACH | 16.3636% | \$138 | \$ 4 | | | \$ 4 | | | \$ 3 | | |
| FAKEYB | Keyboard Tray | Peripheral | EACH | 16.0000% | \$210 | \$ 7 | | | \$ 5 | | | \$ 4 | | |
| FARPS | Power-Strip with Remote-Switch | Peripheral | EACH | 16.1111% | \$151 | \$ 5 | | | \$ 4 | | | \$ 3 | | |
| F1112M | Shelf, 11"W x 12"D | Peripheral | EACH | 16.6667% | \$50 | \$ 2 | | | \$ 1 | | | \$ 1 | | |
| F1115M | Shelf, 11"W x 15"D | Peripheral | EACH | 17.1429% | \$58 | \$ 2 | | | \$ 1 | | | \$ 1 | | |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|--------------------------|---|----------------------------------|--|--|--|--|--|--|--|--|---|
| F1212M | Shelf, 12"W x 42"D | Peripheral | EACH | 16.6667% | \$50 | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ | \$ 4 | \$ | \$ |
| F1216M | Shelf, 12"W x 46"D | Peripheral | EACH | 17.1429% | \$58 | \$ 2 | \$ | \$ | \$ 4 | \$ | \$ | \$ 4 | \$ | \$ |
| F1114M | Open-Back- Shelf, 11"W x 14 1/2"D | Peripheral | EACH | 17.1429% | \$58 | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ | \$ 4 | \$ | \$ |
| F1214M | Open-Back- Shelf, 12"W x 14 1/2"D | Peripheral | EACH | 17.1429% | \$58 | \$ 2 | \$ | \$ | \$ 1 | \$ | \$ | \$ 4 | \$ | \$ |
| FSW1 | Shipping-Station- Note: Fast-Furniture is available in pebble gray/ice gray only | Peripheral | EACH | 16.0125% | \$1,348 | \$ 44 | \$ | \$ | \$ 34 | \$ | \$ | \$ 29 | \$ | \$ |
| FSC2448LH | ElevSort, 24"L x 48"H x 12"D, 20-Pockets | Peripheral | EACH | 16.0736% | \$684 | \$ 22 | \$ | \$ | \$ 17 | \$ | \$ | \$ 15 | \$ | \$ |
| FSC2448GH | ElevSort, 24"L x 48"H x 15"D, 20-Pockets | Peripheral | EACH | 16.0714% | \$705 | \$ 23 | \$ | \$ | \$ 18 | \$ | \$ | \$ 15 | \$ | \$ |
| FSC4848LH | ElevSort, 48"L x 48"H x 12"D, 40-Pockets | Peripheral | EACH | 16.0166% | \$1,012 | \$ 33 | \$ | \$ | \$ 26 | \$ | \$ | \$ 22 | \$ | \$ |
| FSC4848GH | ElevSort, 48"L x 48"H x 15"D, 40-Pockets | Peripheral | EACH | 16.0474% | \$1,062 | \$ 34 | \$ | \$ | \$ 27 | \$ | \$ | \$ 23 | \$ | \$ |
| FSC6048LH | ElevSort, 60"L x 48"H x 12"D, 50-Pockets | Peripheral | EACH | 16.0563% | \$1,192 | \$ 39 | \$ | \$ | \$ 30 | \$ | \$ | \$ 25 | \$ | \$ |
| FSC6048GH | ElevSort, 60"L x 48"H x 15"D, 50-Pockets | Peripheral | EACH | 16.0410% | \$1,230 | \$ 40 | \$ | \$ | \$ 31 | \$ | \$ | \$ 26 | \$ | \$ |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| FSC7248LH | ElevSort, 72"L x 48"H x 12"D, 60-Pockets | Peripheral | EACH | 16.0372% | \$1,356 | \$ 44 | | | \$ 34 | | | \$ 29 | | |
| FSC7248GH | ElevSort, 72"L x 48"H x 15"D, 60-Pockets | Peripheral | EACH | 16.0000% | \$1,449 | \$ 47 | | | \$ 37 | | | \$ 31 | | |
| FSA3680G1 | Satellite Sorter, 30-Pockets | Peripheral | EACH | 16.0000% | \$1,323 | \$ 43 | | | \$ 34 | | | \$ 28 | | |
| FSB7241 | Tub Sorter | Peripheral | EACH | 16.0000% | \$756 | \$ 24 | | | \$ 19 | | | \$ 16 | | |
| FSF3680BL1 | FreeSort, 36"L x 60H x 12"D, 72-Pockets | Peripheral | EACH | 16.0000% | \$1,407 | \$ 45 | | | \$ 36 | | | \$ 30 | | |
| FSF3680DL1 | FreeSort, 36"L x 60H x 12"D, 57-Pockets | Peripheral | EACH | 16.0252% | \$1,331 | \$ 43 | | | \$ 34 | | | \$ 28 | | |
| FSF3680BG1 | FreeSort, 36"L x 60H x 15"D, 72-Pockets | Peripheral | EACH | 16.0221% | \$1,520 | \$ 49 | | | \$ 39 | | | \$ 32 | | |
| FSF3680DG1 | FreeSort, 36"L x 60H x 15"D, 57-Pockets | Peripheral | EACH | 16.0472% | \$1,423 | \$ 46 | | | \$ 36 | | | \$ 30 | | |
| FAP4824 | Riser, 48"L | Peripheral | EACH | 16.0000% | \$294 | \$ 9 | | | \$ 7 | | | \$ 6 | | |
| FAP6024 | Riser, 60"L | Peripheral | EACH | 16.1039% | \$323 | \$ 10 | | | \$ 8 | | | \$ 7 | | |
| FAP7224 | Riser, 72"L | Peripheral | EACH | 16.0000% | \$357 | \$ 12 | | | \$ 9 | | | \$ 8 | | |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| BM46 | Floor Stand for Monitor/PC | Peripheral | EACH | 16.0000% | \$945 | \$ 31 | \$ - | \$ - | \$ 24 | \$ - | \$ - | \$ 20 | \$ - | \$ - |
| BM4A | Flat Screen Monitor Mount (For Use with DMC5) | Peripheral | EACH | 16.0894% | \$751 | \$ 24 | \$ - | \$ - | \$ 19 | \$ - | \$ - | \$ 16 | \$ - | \$ - |
| BM4B | Flat-Screen Monitor Mount Custom Kit (Customer Installable) | Peripheral | EACH | 16.0976% | \$688 | \$ 22 | \$ - | \$ - | \$ 17 | \$ - | \$ - | \$ 15 | \$ - | \$ - |
| W408 | Optional Flat-Screen Panel Monitor | Peripheral | EACH | 16.1151% | \$583 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 12 | \$ - | \$ - |
| WSPA | Palletization Feature | Peripheral | EACH | 16.0000% | \$1,848 | \$ 60 | \$ - | \$ 99 | \$ 47 | \$ - | \$ 99 | \$ 39 | \$ - | \$ 99 |
| WSMW | Mixed Weights Feature | Peripheral | EACH | 16.0000% | \$1,008 | \$ 33 | \$ - | \$ 99 | \$ 26 | \$ - | \$ 99 | \$ 21 | \$ - | \$ 99 |
| WSPS | Package Services Feature | Peripheral | EACH | 16.0000% | \$1,008 | \$ 33 | \$ - | \$ 99 | \$ 26 | \$ - | \$ 99 | \$ 21 | \$ - | \$ 99 |
| W406 | Compaq 15" Flat Panel (When Purchased with W544, and W546) | Peripheral | EACH | 16.0804% | \$167 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 4 | \$ - | \$ - |
| W407 | Compaq 17" Monitor (When Purchased with W544 and W546) | Peripheral | EACH | 0.0000% | \$0 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| WSMC | Mail Coach - 1 to 2 operators | Peripheral | EACH | 16.0804% | \$835 | \$ 27 | \$ - | \$ - | \$ 21 | \$ - | \$ - | \$ 18 | \$ - | \$ - |
| WS92 | AddressRight Pro Training | Peripheral | EACH | 16.0804% | \$835 | \$ 27 | \$ - | \$ - | \$ 21 | \$ - | \$ - | \$ 18 | \$ - | \$ - |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|---|-----------------------------------|-----------------------|--|----------------------------------|--|--|--|--|--|--|--|--|---|
| WS93 | Mailing Assistant Customization (up to 4 hours) | Peripheral | EACH | 16.2025% | \$331 | \$ 11 | \$ - | \$ - | \$ 8 | \$ - | \$ - | \$ 7 | \$ - | \$ - |
| DAPT | Advanced AddressRight Printer Training for all Printers | Peripheral | EACH | 16.1151% | \$583 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 12 | \$ - | \$ - |
| DAST | AddressRight Printer Installation and Training | Peripheral | EACH | 16.0804% | \$167 | \$ 5 | \$ - | \$ - | \$ 4 | \$ - | \$ - | \$ 4 | \$ - | \$ - |
| F91A | 2 User Account | Peripheral | EACH | 16.0000% | \$420 | \$ 14 | \$ - | \$ 50 | \$ 11 | \$ - | \$ 50 | \$ 9 | \$ - | \$ 50 |
| F91B | 5 User Account | Peripheral | EACH | 16.0000% | \$630 | \$ 20 | \$ - | \$ 50 | \$ 16 | \$ - | \$ 50 | \$ 13 | \$ - | \$ 50 |
| F91C | 10 User Account | Peripheral | EACH | 16.0667% | \$1,259 | \$ 41 | \$ - | \$ 95 | \$ 32 | \$ - | \$ 95 | \$ 27 | \$ - | \$ 95 |
| F91D | Website Personalization | Peripheral | EACH | 16.0000% | \$840 | \$ 27 | \$ - | \$ - | \$ 21 | \$ - | \$ - | \$ 18 | \$ - | \$ - |
| F91E | 5 Additional Users | Peripheral | EACH | 16.6667% | \$125 | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| F91F | Additional Per Hour Phone Support | Peripheral | EACH | 16.0000% | \$126 | \$ 4 | \$ - | \$ - | \$ 3 | \$ - | \$ - | \$ 3 | \$ - | \$ - |
| WSP0 | Data Mapping and Integration - Half Day | Peripheral | EACH | 16.0000% | \$588 | \$ 19 | \$ - | \$ - | \$ 15 | \$ - | \$ - | \$ 13 | \$ - | \$ - |
| WSP1 | Data Mapping and Integration - One Day | Peripheral | EACH | 16.0000% | \$1,176 | \$ 38 | \$ - | \$ - | \$ 30 | \$ - | \$ - | \$ 25 | \$ - | \$ - |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| WSP2 | Data Mapping and Integration - Two Days | Peripheral | EACH | 16.0000% | \$2,352 | \$ 76 | \$ - | \$ - | \$ 60 | \$ - | \$ - | \$ 50 | \$ - | \$ - |
| WSP4 | Data Mapping and Integration - Four Days | Peripheral | EACH | 16.0000% | \$4,704 | \$ 152 | \$ - | \$ - | \$ 119 | \$ - | \$ - | \$ 100 | \$ - | \$ - |
| DA8A | HI SPD CONVEYOR STK DA80F | Peripheral | EACH | 16.0000% | \$2,877 | \$ 93 | \$ - | \$ 22 | \$ 73 | \$ - | \$ 22 | \$ 61 | \$ - | \$ 22 |
| DA8N | DA80F HI SPD FIXED HD PRT | High - Appendix H6 | EACH | 16.0026% | \$7,905 | \$ 255 | \$ - | \$ 90 | \$ 201 | \$ - | \$ 90 | \$ 168 | \$ - | \$ 90 |
| DA9L | DA950e High Performance Fixed Head Printer with FeedRight Feeder, Stackers, Dryer, and Stand | High - Appendix H6 | EACH | 16.0033% | \$20,386 | \$ 658 | \$ - | \$ 284 | \$ 518 | \$ - | \$ 284 | \$ 434 | \$ - | \$ 284 |
| DA9N | DA950 High Performance Fixed Head Printer | High - Appendix H6 | EACH | 30.0029% | \$11,896 | \$ 384 | \$ - | \$ 242 | \$ 302 | \$ - | \$ 242 | \$ 253 | \$ - | \$ 242 |
| DA7C | DA70S Black High Speed Inkjet Printer | Medium/High - Appendix H6 | EACH | 16.0014% | \$11,680 | \$ 377 | \$ - | \$ 189 | \$ 297 | \$ - | \$ 189 | \$ 249 | \$ - | \$ 189 |
| DA5C | DA50S Black High Speed InkJet Printer | Medium - Appendix H6 | EACH | 30.0000% | \$5,089 | \$ 164 | \$ - | \$ 167 | \$ 129 | \$ - | \$ 167 | \$ 108 | \$ - | \$ 167 |
| WP5H | High Capacity High Speed Laser Printer | Peripheral | EACH | 16.0080% | \$8,395 | \$ 271 | \$ - | \$ 147 | \$ 213 | \$ - | \$ 147 | \$ 179 | \$ - | \$ 147 |
| WP5A | High Speed Laser Printer | Peripheral | EACH | 16.0000% | \$6,468 | \$ 209 | \$ - | \$ 147 | \$ 164 | \$ - | \$ 147 | \$ 138 | \$ - | \$ 147 |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| W823 | FeedRight Feeder for DA950 | Peripheral | EACH | 16.0133% | \$5,035 | \$ 163 | \$ - | \$ 74 | \$ 128 | \$ - | \$ 74 | \$ 107 | \$ - | \$ 74 |
| W764 | W760 Stacker and Dryer for All AddressRight Printers | Peripheral | EACH | 30.0000% | \$1,883 | \$ 61 | \$ - | \$ 22 | \$ 48 | \$ - | \$ 22 | \$ 40 | \$ - | \$ 22 |
| W763 | W760 Stacker with Interface for DA70, DA75, and W79C | Peripheral | EACH | 16.0109% | \$1,537 | \$ 50 | \$ - | \$ 14 | \$ 39 | \$ - | \$ 14 | \$ 33 | \$ - | \$ 14 |
| W760 | Stacker for Tabber | Peripheral | EACH | 30.0282% | \$1,242 | \$ 40 | \$ - | \$ 14 | \$ 32 | \$ - | \$ 14 | \$ 26 | \$ - | \$ 14 |
| W853 | Ink Dryer Sold with W763 Stacker | Peripheral | EACH | 30.0000% | \$602 | \$ 19 | \$ - | \$ 8 | \$ 15 | \$ - | \$ 8 | \$ 13 | \$ - | \$ 8 |
| W624 | Laser Tray Tag/Label and Report Printer | Peripheral | EACH | 16.1151% | \$583 | \$ 19 | \$ - | \$ 11 | \$ 15 | \$ - | \$ 11 | \$ 12 | \$ - | \$ 11 |
| W709 | W709 Envelope Designer Plus Software for Windows | Peripheral | EACH | 30.0000% | \$259 | \$ 8 | \$ - | \$ - | \$ 7 | \$ - | \$ - | \$ 6 | \$ - | \$ - |
| DASC | Stacker Combo: DA98, DA86, and DA99 | Peripheral | EACH | 16.0000% | \$4,431 | \$ 143 | \$ - | \$ 35 | \$ 113 | \$ - | \$ 35 | \$ 94 | \$ - | \$ 35 |
| DA86 | Adjustable High Output Dryer for DA98 Stacker | Peripheral | EACH | 16.0000% | \$1,449 | \$ 47 | \$ - | \$ 13 | \$ 37 | \$ - | \$ 13 | \$ 31 | \$ - | \$ 13 |
| DA99 | Stand for DA98 Stacker | Peripheral | EACH | 16.0000% | \$693 | \$ 22 | \$ - | \$ - | \$ 18 | \$ - | \$ - | \$ 15 | \$ - | \$ - |
| WPB5 | PB FIRST Base License (Includes First 5 Applications)* | Peripheral | EACH | 16.0000% | \$252 | \$ 8 | \$ - | \$ 7 | \$ 6 | \$ - | \$ 7 | \$ 5 | \$ - | \$ 7 |

Product Group 10 - Remaining Line Items

| Item or Model Number (List from low end to high end) | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|---|--------------------------------|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| WPD1 | Preformatted Document Option | Peripheral | EACH | 16.0000% | \$1,008 | \$ 33 | \$ - | \$ 25 | \$ 26 | \$ - | \$ 25 | \$ 21 | \$ - | \$ 25 |
| WDF1 | Document Formatting Option | Peripheral | EACH | 16.0000% | \$1,008 | \$ 33 | \$ - | \$ 25 | \$ 26 | \$ - | \$ 25 | \$ 21 | \$ - | \$ 25 |
| WPDF | PDF Extraction Option | Peripheral | EACH | 16.0000% | \$840 | \$ 27 | \$ - | \$ - | \$ 21 | \$ - | \$ - | \$ 18 | \$ - | \$ - |
| WPF A | Additional Application(s) | Peripheral | EACH | 16.0000% | \$231 | \$ 7 | \$ - | \$ 6 | \$ 6 | \$ - | \$ 6 | \$ 5 | \$ - | \$ 6 |
| WPP5 | PlanetPress Image | Peripheral | EACH | 16.0000% | \$3,885 | \$ 125 | \$ - | \$ - | \$ 99 | \$ - | \$ - | \$ 83 | \$ - | \$ - |
| WPF1 | PB FIRST Integration - Level 1 | Peripheral | EACH | 30.0000% | \$980 | \$ 32 | \$ - | \$ - | \$ 25 | \$ - | \$ - | \$ 21 | \$ - | \$ - |
| WPF2 | PB FIRST Integration - Level 2 | Peripheral | EACH | 30.0000% | \$1,960 | \$ 63 | \$ - | \$ - | \$ 50 | \$ - | \$ - | \$ 42 | \$ - | \$ - |
| WPF3 | PB FIRST Integration - Level 3 | Peripheral | EACH | 30.0000% | \$3,920 | \$ 127 | \$ - | \$ - | \$ 100 | \$ - | \$ - | \$ 83 | \$ - | \$ - |
| WPF4 | PB FIRST Integration - Level 4 | Peripheral | EACH | 30.0000% | \$5,880 | \$ 190 | \$ - | \$ - | \$ 149 | \$ - | \$ - | \$ 125 | \$ - | \$ - |
| WPF5 | PB FIRST Integration - Level 5 | Peripheral | EACH | 30.0000% | \$7,840 | \$ 253 | \$ - | \$ - | \$ 199 | \$ - | \$ - | \$ 167 | \$ - | \$ - |
| WPF6 | PB FIRST Integration - Level 6 | Peripheral | EACH | 30.0000% | \$11,760 | \$ 380 | \$ - | \$ - | \$ 299 | \$ - | \$ - | \$ 250 | \$ - | \$ - |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| WPF7 | PB FIRST Integration - Level 7 | Peripheral | EACH | 30.0000% | \$15,680 | \$ 506 | \$ - | \$ - | \$ 398 | \$ - | \$ - | \$ 334 | \$ - | \$ - |
| WPF8 | PB FIRST Integration - Level 8 | Peripheral | EACH | 30.0000% | \$27,440 | \$ 886 | \$ - | \$ - | \$ 697 | \$ - | \$ - | \$ 584 | \$ - | \$ - |
| WPF9 | PB FIRST Integration - Level 9 | Peripheral | EACH | 30.0000% | \$39,200 | \$ 1,266 | \$ - | \$ - | \$ 996 | \$ - | \$ - | \$ 835 | \$ - | \$ - |
| WPPA | CLASSROOM TRAINING STD | Peripheral | EACH | 16.0000% | \$3,360 | \$ 109 | \$ - | \$ - | \$ 85 | \$ - | \$ - | \$ 72 | \$ - | \$ - |
| WPPB | CLASSROOM TRAINING CUSTOM | Peripheral | EACH | 16.0000% | \$3,360 | \$ 109 | \$ - | \$ - | \$ 85 | \$ - | \$ - | \$ 72 | \$ - | \$ - |
| WPPC | ONSITE ADV TRAIN PLANETPR | Peripheral | EACH | 16.0000% | \$3,360 | \$ 109 | \$ - | \$ - | \$ 85 | \$ - | \$ - | \$ 72 | \$ - | \$ - |
| WPPH | PER DIEM FOR ONSITE VISIT | Peripheral | EACH | 16.0000% | \$357 | \$ 12 | \$ - | \$ - | \$ 9 | \$ - | \$ - | \$ 8 | \$ - | \$ - |
| WPPL | E-LEARNING PPS TRAINING | Peripheral | EACH | 16.0000% | \$835 | \$ 27 | \$ - | \$ - | \$ 21 | \$ - | \$ - | \$ 18 | \$ - | \$ - |
| WPPX | AIRFARE 4 ONSITE TRAINING | Peripheral | EACH | 16.0000% | \$1,087 | \$ 35 | \$ - | \$ - | \$ 28 | \$ - | \$ - | \$ 23 | \$ - | \$ - |
| WPR1 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$1,176 | \$ 38 | \$ - | \$ - | \$ 30 | \$ - | \$ - | \$ 25 | \$ - | \$ - |
| WPR2 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$2,352 | \$ 76 | \$ - | \$ - | \$ 60 | \$ - | \$ - | \$ 50 | \$ - | \$ - |
| WPR3 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$4,704 | \$ 152 | \$ - | \$ - | \$ 119 | \$ - | \$ - | \$ 100 | \$ - | \$ - |
| WPR4 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$7,056 | \$ 228 | \$ - | \$ - | \$ 179 | \$ - | \$ - | \$ 150 | \$ - | \$ - |
| WPR5 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$9,408 | \$ 304 | \$ - | \$ - | \$ 239 | \$ - | \$ - | \$ 200 | \$ - | \$ - |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|--|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| WPR6 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$14,112 | \$ 456 | \$ - | \$ - | \$ 358 | \$ - | \$ - | \$ 301 | \$ - | \$ - |
| WPR7 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$18,816 | \$ 608 | \$ - | \$ - | \$ 478 | \$ - | \$ - | \$ 401 | \$ - | \$ - |
| WPR8 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$32,928 | \$ 1,064 | \$ - | \$ - | \$ 836 | \$ - | \$ - | \$ 701 | \$ - | \$ - |
| WPR9 | Document Processing Project Management | Peripheral | EACH | 16.0000% | \$47,040 | \$ 1,519 | \$ - | \$ - | \$ 1,195 | \$ - | \$ - | \$ 1,002 | \$ - | \$ - |
| M073301 | FURNITURE | Peripheral | EACH | 16.0000% | \$869 | \$29.00 | \$ - | \$ - | \$23.00 | \$ - | \$ - | \$19.00 | \$ - | \$ - |
| M074501 | FURNITURE | Peripheral | EACH | 16.0000% | \$949 | \$31.00 | \$ - | \$ - | \$25.00 | \$ - | \$ - | \$21.00 | \$ - | \$ - |
| M076801 | FURNITURE | Peripheral | EACH | 16.0000% | \$1,125 | \$37.00 | \$ - | \$ - | \$29.00 | \$ - | \$ - | \$24.00 | \$ - | \$ - |
| M07MST3301 | FURNITURE | Peripheral | EACH | 16.0000% | \$365 | \$12.00 | \$ - | \$ - | \$10.00 | \$ - | \$ - | \$8.00 | \$ - | \$ - |
| M07MST4501 | FURNITURE | Peripheral | EACH | 16.0000% | \$415 | \$14.00 | \$ - | \$ - | \$11.00 | \$ - | \$ - | \$9.00 | \$ - | \$ - |
| M07MST6801 | FURNITURE | Peripheral | EACH | 16.0000% | \$483 | \$16.00 | \$ - | \$ - | \$13.00 | \$ - | \$ - | \$11.00 | \$ - | \$ - |
| SD3022 | FURNITURE | Peripheral | EACH | 16.0000% | \$273 | \$9.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - |
| SD4822 | FURNITURE | Peripheral | EACH | 16.0000% | \$319 | \$11.00 | \$ - | \$ - | \$9.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - |
| SD6622 | FURNITURE | Peripheral | EACH | 16.0000% | \$361 | \$12.00 | \$ - | \$ - | \$10.00 | \$ - | \$ - | \$8.00 | \$ - | \$ - |
| MD90064533 | FURNITURE | Peripheral | EACH | 16.0000% | \$1,386 | \$45.00 | \$ - | \$ - | \$36.00 | \$ - | \$ - | \$30.00 | \$ - | \$ - |
| MD90066833 | FURNITURE | Peripheral | EACH | 16.0000% | \$1,575 | \$51.00 | \$ - | \$ - | \$41.00 | \$ - | \$ - | \$34.00 | \$ - | \$ - |
| PB001 | FURNITURE | Peripheral | EACH | 16.0000% | \$2,137 | \$70.00 | \$ - | \$ - | \$55.00 | \$ - | \$ - | \$46.00 | \$ - | \$ - |
| PB002 | FURNITURE | Peripheral | EACH | 16.0000% | \$2,154 | \$70.00 | \$ - | \$ - | \$55.00 | \$ - | \$ - | \$46.00 | \$ - | \$ - |
| PB003 | FURNITURE | Peripheral | EACH | 16.0000% | \$861 | \$28.00 | \$ - | \$ - | \$22.00 | \$ - | \$ - | \$19.00 | \$ - | \$ - |
| PBCAB19 | FURNITURE | Peripheral | EACH | 16.0000% | \$323 | \$11.00 | \$ - | \$ - | \$9.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - |
| CSTAND59 | FURNITURE | Peripheral | EACH | 16.0000% | \$1,222 | \$40.00 | \$ - | \$ - | \$32.00 | \$ - | \$ - | \$27.00 | \$ - | \$ - |
| BCM30482 | FURNITURE | Peripheral | EACH | 16.0000% | \$529 | \$18.00 | \$ - | \$ - | \$14.00 | \$ - | \$ - | \$12.00 | \$ - | \$ - |
| BCM36724 | FURNITURE | Peripheral | EACH | 16.0000% | \$743 | \$24.00 | \$ - | \$ - | \$19.00 | \$ - | \$ - | \$16.00 | \$ - | \$ - |
| CBCM30482 | FURNITURE | Peripheral | EACH | 16.0000% | \$722 | \$24.00 | \$ - | \$ - | \$19.00 | \$ - | \$ - | \$16.00 | \$ - | \$ - |
| CBCM30724 | FURNITURE | Peripheral | EACH | 16.0000% | \$1,041 | \$34.00 | \$ - | \$ - | \$27.00 | \$ - | \$ - | \$23.00 | \$ - | \$ - |
| M076001 | FURNITURE | Peripheral | EACH | 16.0000% | \$2,238 | \$73.00 | \$ - | \$ - | \$57.00 | \$ - | \$ - | \$48.00 | \$ - | \$ - |
| M079001 | FURNITURE | Peripheral | EACH | 16.0000% | \$2,919 | \$95.00 | \$ - | \$ - | \$75.00 | \$ - | \$ - | \$63.00 | \$ - | \$ - |
| M0745SL | FURNITURE | Peripheral | EACH | 16.0000% | \$1,150 | \$38.00 | \$ - | \$ - | \$30.00 | \$ - | \$ - | \$25.00 | \$ - | \$ - |
| M0768SL | FURNITURE | Peripheral | EACH | 16.0000% | \$1,339 | \$44.00 | \$ - | \$ - | \$35.00 | \$ - | \$ - | \$29.00 | \$ - | \$ - |
| MTH545 | FURNITURE | Peripheral | EACH | 16.0000% | \$613 | \$20.00 | \$ - | \$ - | \$16.00 | \$ - | \$ - | \$14.00 | \$ - | \$ - |
| MTH568 | FURNITURE | Peripheral | EACH | 16.0000% | \$613 | \$20.00 | \$ - | \$ - | \$16.00 | \$ - | \$ - | \$14.00 | \$ - | \$ - |
| MR451513 | FURNITURE | Peripheral | EACH | 16.0000% | \$210 | \$7.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - |
| MR451522 | FURNITURE | Peripheral | EACH | 16.0000% | \$247 | \$8.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - |
| MR681513 | FURNITURE | Peripheral | EACH | 16.0000% | \$264 | \$9.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - |
| MR681522 | FURNITURE | Peripheral | EACH | 16.0000% | \$298 | \$10.00 | \$ - | \$ - | \$8.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - |
| MR221513 | FURNITURE | Peripheral | EACH | 16.0000% | \$172 | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - |
| MR221522 | FURNITURE | Peripheral | EACH | 16.0000% | \$210 | \$7.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - |
| MS221510 | FURNITURE | Peripheral | EACH | 16.0000% | \$306 | \$10.00 | \$ - | \$ - | \$8.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - |
| MS451520 | FURNITURE | Peripheral | EACH | 16.0000% | \$390 | \$13.00 | \$ - | \$ - | \$10.00 | \$ - | \$ - | \$9.00 | \$ - | \$ - |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|-------------|-----------------------------------|-----------------------|--|----------------------------------|--|--|--|--|--|--|--|--|--|
| MS681530 | FURNITURE | Peripheral | EACH | 16.0000% | \$474 | \$16.00 | \$ - | \$ - | \$13.00 | \$ - | \$ - | \$11.00 | \$ - | \$ - |
| MSH1511 | FURNITURE | Peripheral | EACH | 16.0000% | \$16 | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - |
| MTSB15 | FURNITURE | Peripheral | EACH | 16.0000% | \$21 | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - |
| MVS4515 | FURNITURE | Peripheral | EACH | 16.0000% | \$470 | \$16.00 | \$ - | \$ - | \$12.00 | \$ - | \$ - | \$11.00 | \$ - | \$ - |
| MVD15 | FURNITURE | Peripheral | EACH | 16.0000% | \$16 | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - |
| MSP3333 | FURNITURE | Peripheral | EACH | 16.0000% | \$92 | \$3.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - | \$2.00 | \$ - | \$ - |
| MSP4533 | FURNITURE | Peripheral | EACH | 16.0000% | \$109 | \$4.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - |
| MSP6833 | FURNITURE | Peripheral | EACH | 16.0000% | \$126 | \$5.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - |
| MTB4513 | FURNITURE | Peripheral | EACH | 16.0000% | \$96 | \$4.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - |
| MTB4522 | FURNITURE | Peripheral | EACH | 16.0000% | \$134 | \$5.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - |
| MTB6813 | FURNITURE | Peripheral | EACH | 16.0000% | \$130 | \$5.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - |
| MTB6822 | FURNITURE | Peripheral | EACH | 16.0000% | \$197 | \$7.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - |
| MTC3 | FURNITURE | Peripheral | EACH | 16.0000% | \$197 | \$7.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - |
| MP22 | FURNITURE | Peripheral | EACH | 16.0000% | \$680 | \$22.00 | \$ - | \$ - | \$18.00 | \$ - | \$ - | \$15.00 | \$ - | \$ - |
| MP23 | FURNITURE | Peripheral | EACH | 16.0000% | \$739 | \$24.00 | \$ - | \$ - | \$19.00 | \$ - | \$ - | \$16.00 | \$ - | \$ - |
| LF236 | FURNITURE | Peripheral | EACH | 16.0000% | \$646 | \$21.00 | \$ - | \$ - | \$17.00 | \$ - | \$ - | \$14.00 | \$ - | \$ - |
| LF336 | FURNITURE | Peripheral | EACH | 16.0000% | \$861 | \$28.00 | \$ - | \$ - | \$22.00 | \$ - | \$ - | \$19.00 | \$ - | \$ - |
| LF436 | FURNITURE | Peripheral | EACH | 16.0000% | \$1,075 | \$35.00 | \$ - | \$ - | \$28.00 | \$ - | \$ - | \$23.00 | \$ - | \$ - |
| CRED4824LD | FURNITURE | Peripheral | EACH | 16.0000% | \$911 | \$30.00 | \$ - | \$ - | \$24.00 | \$ - | \$ - | \$20.00 | \$ - | \$ - |
| CRED6024LD | FURNITURE | Peripheral | EACH | 16.0000% | \$1,113 | \$36.00 | \$ - | \$ - | \$29.00 | \$ - | \$ - | \$24.00 | \$ - | \$ - |
| CRED7224LD | FURNITURE | Peripheral | EACH | 16.0000% | \$1,549 | \$51.00 | \$ - | \$ - | \$40.00 | \$ - | \$ - | \$33.00 | \$ - | \$ - |
| MSSP33 | FURNITURE | Peripheral | EACH | 16.0000% | \$79 | \$3.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - | \$2.00 | \$ - | \$ - |
| SDSS3022 | FURNITURE | Peripheral | EACH | 16.0000% | \$79 | \$3.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - | \$2.00 | \$ - | \$ - |
| SDSS3622 | FURNITURE | Peripheral | EACH | 16.0000% | \$100 | \$4.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - |
| SDSS4822 | FURNITURE | Peripheral | EACH | 16.0000% | \$121 | \$4.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - |
| M9098 | FURNITURE | Peripheral | EACH | 16.0000% | \$88 | \$3.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - | \$2.00 | \$ - | \$ - |
| M903230 | FURNITURE | Peripheral | EACH | 16.0000% | \$155 | \$6.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - |
| M903236 | FURNITURE | Peripheral | EACH | 16.0000% | \$155 | \$6.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - |
| M903248 | FURNITURE | Peripheral | EACH | 16.0000% | \$168 | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - |
| MTB2213 | FURNITURE | Peripheral | EACH | 16.0000% | \$79 | \$3.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - | \$2.00 | \$ - | \$ - |
| MTB2222 | FURNITURE | Peripheral | EACH | 16.0000% | \$113 | \$4.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - |
| MRHCH22 | FURNITURE | Peripheral | EACH | 16.0000% | \$88 | \$3.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - | \$2.00 | \$ - | \$ - |
| MRHCH45 | FURNITURE | Peripheral | EACH | 16.0000% | \$117 | \$4.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - | \$3.00 | \$ - | \$ - |
| MRHCH68 | FURNITURE | Peripheral | EACH | 16.0000% | \$147 | \$5.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - |
| MPDV22 | FURNITURE | Peripheral | EACH | 16.0000% | \$147 | \$5.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - |
| MPDV45 | FURNITURE | Peripheral | EACH | 16.0000% | \$176 | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - |
| MPDV68 | FURNITURE | Peripheral | EACH | 16.0000% | \$201 | \$7.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - |
| MSDWALL2 | FURNITURE | Peripheral | EACH | 16.0000% | \$29 | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - |
| MSWMBR22 | FURNITURE | Peripheral | EACH | 16.0000% | \$50 | \$2.00 | \$ - | \$ - | \$2.00 | \$ - | \$ - | \$2.00 | \$ - | \$ - |
| MSWMBR45 | FURNITURE | Peripheral | EACH | 16.0000% | \$63 | \$3.00 | \$ - | \$ - | \$2.00 | \$ - | \$ - | \$2.00 | \$ - | \$ - |
| MSWMBR68 | FURNITURE | Peripheral | EACH | 16.0000% | \$71 | \$3.00 | \$ - | \$ - | \$2.00 | \$ - | \$ - | \$2.00 | \$ - | \$ - |
| SD3622 | FURNITURE | Peripheral | EACH | 16.0000% | \$289 | \$10.00 | \$ - | \$ - | \$8.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - |
| SD4222 | FURNITURE | Peripheral | EACH | 16.0000% | \$302 | \$10.00 | \$ - | \$ - | \$8.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - |
| SD5422 | FURNITURE | Peripheral | EACH | 16.0000% | \$331 | \$11.00 | \$ - | \$ - | \$9.00 | \$ - | \$ - | \$8.00 | \$ - | \$ - |
| SD6022 | FURNITURE | Peripheral | EACH | 16.0000% | \$348 | \$12.00 | \$ - | \$ - | \$9.00 | \$ - | \$ - | \$8.00 | \$ - | \$ - |
| SD7222 | FURNITURE | Peripheral | EACH | 16.0000% | \$378 | \$13.00 | \$ - | \$ - | \$10.00 | \$ - | \$ - | \$9.00 | \$ - | \$ - |
| NEST36 | FURNITURE | Peripheral | EACH | 16.0000% | \$638 | \$21.00 | \$ - | \$ - | \$17.00 | \$ - | \$ - | \$14.00 | \$ - | \$ - |
| NEST48 | FURNITURE | Peripheral | EACH | 16.0000% | \$667 | \$22.00 | \$ - | \$ - | \$17.00 | \$ - | \$ - | \$15.00 | \$ - | \$ - |
| MRPT2418 | FURNITURE | Peripheral | EACH | 16.0000% | \$508 | \$17.00 | \$ - | \$ - | \$13.00 | \$ - | \$ - | \$11.00 | \$ - | \$ - |
| MR22156 | FURNITURE | Peripheral | EACH | 16.0000% | \$147 | \$5.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - |
| MR45156 | FURNITURE | Peripheral | EACH | 16.0000% | \$176 | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - |
| MR68156 | FURNITURE | Peripheral | EACH | 16.0000% | \$222 | \$8.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - |
| MCLR45156 | FURNITURE | Peripheral | EACH | 16.0000% | \$210 | \$7.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - |

Product Group 10 - Remaining Line Items

| Item or Model Number <i>(List from low end to high end)</i> | Description | Features/Volume/ Capacity/Tier | Unit of Measure (UOM) | Percentage (%) Discount off of MSRP | State Contract Purchase Price | 36 Month Lease Price (per month) | 36 Month Lease Price (per month) for Year 1 of Maintenance | 36 Month Lease Price (per month) for Years 2-3 of Maintenance | 48 Month Lease Price (per month) | 48 Month Lease Price (per month) for Year 1 of Maintenance | 48 Month Lease Price (per month) for Years 2-4 of Maintenance | 60 Month Lease Price (per month) | 60 Month Price (per month) for Year 1 of Maintenance | 60 Month Price (per month) for Years 2-3 of Maintenance |
|--|-------------|-----------------------------------|-----------------------|--|-------------------------------|----------------------------------|--|---|----------------------------------|--|---|----------------------------------|--|---|
| MCLR451513 | FURNITURE | Peripheral | EACH | 16.0000% | \$239 | \$8.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - |
| MCLR68156 | FURNITURE | Peripheral | EACH | 16.0000% | \$252 | \$9.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - |
| MCLR681513 | FURNITURE | Peripheral | EACH | 16.0000% | \$294 | \$10.00 | \$ - | \$ - | \$8.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - |
| MTR22156 | FURNITURE | Peripheral | EACH | 16.0000% | \$163 | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - | \$4.00 | \$ - | \$ - |
| MTR221513 | FURNITURE | Peripheral | EACH | 16.0000% | \$189 | \$7.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - |
| MTR221522 | FURNITURE | Peripheral | EACH | 16.0000% | \$222 | \$8.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - |
| MTR45156 | FURNITURE | Peripheral | EACH | 16.0000% | \$189 | \$7.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - |
| MTR451513 | FURNITURE | Peripheral | EACH | 16.0000% | \$222 | \$8.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - | \$5.00 | \$ - | \$ - |
| MTR451522 | FURNITURE | Peripheral | EACH | 16.0000% | \$264 | \$9.00 | \$ - | \$ - | \$7.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - |
| MTR68156 | FURNITURE | Peripheral | EACH | 16.0000% | \$235 | \$8.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - | \$6.00 | \$ - | \$ - |
| MS681525 | FURNITURE | Peripheral | EACH | 16.0000% | \$457 | \$15.00 | \$ - | \$ - | \$12.00 | \$ - | \$ - | \$10.00 | \$ - | \$ - |
| MTS221510 | FURNITURE | Peripheral | EACH | 16.0000% | \$348 | \$12.00 | \$ - | \$ - | \$9.00 | \$ - | \$ - | \$8.00 | \$ - | \$ - |
| MTS451520 | FURNITURE | Peripheral | EACH | 16.0000% | \$428 | \$14.00 | \$ - | \$ - | \$11.00 | \$ - | \$ - | \$10.00 | \$ - | \$ - |
| MTS681525 | FURNITURE | Peripheral | EACH | 16.0000% | \$499 | \$17.00 | \$ - | \$ - | \$13.00 | \$ - | \$ - | \$11.00 | \$ - | \$ - |
| MTS681530 | FURNITURE | Peripheral | EACH | 16.0000% | \$512 | \$17.00 | \$ - | \$ - | \$14.00 | \$ - | \$ - | \$11.00 | \$ - | \$ - |
| MBS451515 | FURNITURE | Peripheral | EACH | 16.0000% | \$445 | \$15.00 | \$ - | \$ - | \$12.00 | \$ - | \$ - | \$10.00 | \$ - | \$ - |
| MBS681515 | FURNITURE | Peripheral | EACH | 16.0000% | \$445 | \$15.00 | \$ - | \$ - | \$12.00 | \$ - | \$ - | \$10.00 | \$ - | \$ - |
| MBS681522 | FURNITURE | Peripheral | EACH | 16.0000% | \$457 | \$15.00 | \$ - | \$ - | \$12.00 | \$ - | \$ - | \$10.00 | \$ - | \$ - |
| MVS2215 | FURNITURE | Peripheral | EACH | 16.0000% | \$390 | \$13.00 | \$ - | \$ - | \$10.00 | \$ - | \$ - | \$9.00 | \$ - | \$ - |
| MVS6815 | FURNITURE | Peripheral | EACH | 16.0000% | \$546 | \$18.00 | \$ - | \$ - | \$14.00 | \$ - | \$ - | \$12.00 | \$ - | \$ - |
| MSH1513 | FURNITURE | Peripheral | EACH | 16.0000% | \$16 | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - |
| MTSH1511 | FURNITURE | Peripheral | EACH | 16.0000% | \$16 | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - |
| MTSH1513 | FURNITURE | Peripheral | EACH | 16.0000% | \$16 | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - |
| MSD4 | FURNITURE | Peripheral | EACH | 16.0000% | \$21 | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - |
| LH410 | FURNITURE | Peripheral | EACH | 16.0000% | \$8 | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - |
| LH810 | FURNITURE | Peripheral | EACH | 16.0000% | \$21 | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - | \$1.00 | \$ - | \$ - |
| BCM30291 | FURNITURE | Peripheral | EACH | 16.0000% | \$478 | \$16.00 | \$ - | \$ - | \$13.00 | \$ - | \$ - | \$11.00 | \$ - | \$ - |
| BCM30543 | FURNITURE | Peripheral | EACH | 16.0000% | \$609 | \$20.00 | \$ - | \$ - | \$16.00 | \$ - | \$ - | \$13.00 | \$ - | \$ - |
| BCM30664 | FURNITURE | Peripheral | EACH | 16.0000% | \$651 | \$22.00 | \$ - | \$ - | \$17.00 | \$ - | \$ - | \$14.00 | \$ - | \$ - |
| BCM30724 | FURNITURE | Peripheral | EACH | 16.0000% | \$714 | \$24.00 | \$ - | \$ - | \$19.00 | \$ - | \$ - | \$16.00 | \$ - | \$ - |
| BCM36664 | FURNITURE | Peripheral | EACH | 16.0000% | \$684 | \$23.00 | \$ - | \$ - | \$18.00 | \$ - | \$ - | \$15.00 | \$ - | \$ - |
| BCM36543 | FURNITURE | Peripheral | EACH | 16.0000% | \$642 | \$21.00 | \$ - | \$ - | \$17.00 | \$ - | \$ - | \$14.00 | \$ - | \$ - |
| BCM36482 | FURNITURE | Peripheral | EACH | 16.0000% | \$562 | \$19.00 | \$ - | \$ - | \$15.00 | \$ - | \$ - | \$12.00 | \$ - | \$ - |
| BCM36291 | FURNITURE | Peripheral | EACH | 16.0000% | \$512 | \$17.00 | \$ - | \$ - | \$14.00 | \$ - | \$ - | \$11.00 | \$ - | \$ - |
| CBCM30291 | FURNITURE | Peripheral | EACH | 16.0000% | \$646 | \$21.00 | \$ - | \$ - | \$17.00 | \$ - | \$ - | \$14.00 | \$ - | \$ - |
| CBCM30543 | FURNITURE | Peripheral | EACH | 16.0000% | \$928 | \$30.00 | \$ - | \$ - | \$24.00 | \$ - | \$ - | \$20.00 | \$ - | \$ - |
| CBCM30664 | FURNITURE | Peripheral | EACH | 16.0000% | \$991 | \$33.00 | \$ - | \$ - | \$26.00 | \$ - | \$ - | \$22.00 | \$ - | \$ - |
| CBCM36291 | FURNITURE | Peripheral | EACH | 16.0000% | \$680 | \$22.00 | \$ - | \$ - | \$18.00 | \$ - | \$ - | \$15.00 | \$ - | \$ - |
| CBCM36482 | FURNITURE | Peripheral | EACH | 16.0000% | \$756 | \$25.00 | \$ - | \$ - | \$20.00 | \$ - | \$ - | \$17.00 | \$ - | \$ - |
| CBCM36543 | FURNITURE | Peripheral | EACH | 16.0000% | \$848 | \$28.00 | \$ - | \$ - | \$22.00 | \$ - | \$ - | \$19.00 | \$ - | \$ - |
| CBCM36664 | FURNITURE | Peripheral | EACH | 16.0000% | \$949 | \$31.00 | \$ - | \$ - | \$25.00 | \$ - | \$ - | \$21.00 | \$ - | \$ - |
| CBCM36724 | FURNITURE | Peripheral | EACH | 16.0000% | \$1,062 | \$35.00 | \$ - | \$ - | \$27.00 | \$ - | \$ - | \$23.00 | \$ - | \$ - |
| M071220 | FURNITURE | Peripheral | EACH | 16.0000% | \$1,705 | \$56.00 | \$ - | \$ - | \$44.00 | \$ - | \$ - | \$37.00 | \$ - | \$ - |
| F89S | FURNITURE | Peripheral | EACH | 16.0422% | \$1,591 | \$51.00 | \$ - | \$ 71 | \$40.00 | \$ - | \$ 60 | \$33.00 | \$ - | \$ 53 |