# STATE OF ILLINOIS CONTRACT RENEWAL

# State of Illinois Chief Procurement Officer for General Services

JPMC-NVP Mailroom Equipment

18-510CPOGS-CPOGS-P-1799

The undersigned Agency and Vendor, Pitney Bowes Inc., (the Parties) agree that the following shall renew the Contract referenced herein. All terms and conditions set forth in the original Contract, not amended herein, shall remain in full force and effect as written. In the event of conflict, the terms of this Renewal shall prevail.

IN WITNESS WHEREOF, the Agency and the Vendor cause this Renewal to be executed on the dates shown below by representatives authorized to bind the respective PARTIES.

# VENDOR

Vendor Name: Pitney Bowes Inc.	Address: 3001 Summer Street, Stamford, CT 06926
Signature:	Phone: (203) 351-7866
Printed Name: Arthur E. Adams, Jr.	Fax: (203) 460-3827
Title: Director, Government Contract Compliance	Email: art.adams@pb.com
Date: April 8, 2020	

# STATE OF ILLINOIS

Procuring Agency: State of Illinois Chief Procurement Officer for General Services	Phone: (217) 558-2231
Street Address: 401 South Spring Street, Suite 712, Stratton Office Building	Fax: (217) 558-1399
City, State ZIP: Springfield, Illinois 62706	
Official Signature: & total	Date: April 23, 2020
Printed Name: Ellen H. Daley	
Official's Title: Chief Procurement Officer for General	
Services	

STATE USE ONLY	NOT PART OF CONTRA	CTUAL PROVISIONS
PBC#	Project Title JPMC NVP Mailroom Equip	oment
Contract #18CPOGS003	Procurement Method (IFB, RFP, Small,	etc):
BidBuy Ref. #18-510CPOGS-CPOGS-P-1799	IPB Publication Date:	Award Code:
Subcontractor Utilization? 🗖 Yes 🗙 No	Subcontractor Disclosure? 🗖 Yes 🗴 No	0
Funding Source	Obligation #	
<u> CPO 33 – General Counsel Approval:</u>		
Signature	Printed Name	Date

- 1. **DESCRIPTION OF CONTRACT BEING RENEWED** The Chief Procurement Office and Pitney Bowes Inc. are renewing contract #18CPOGS003 (18-510CPOGS-CPOGS-P-1799) for Mailroom Equipment. The renewal also encompasses an update to the current NASPO ValuePoint pricing book and reflects the revised meter terms attached hereto.
- 2. **TERMS AND CONDITIONS:** This Renewal is on the same terms and conditions as the Contract being renewed except as changed and described herein.
- **3. RENEWAL TERM**: This RENEWAL shall begin May 15, 2020 and shall run through May 14, 2021.
- 4. **COSTS** (describe calculation and/or cost basis, if applicable): The cost is outlined in the most current NASPO ValuePoint pricing book attached to the purchase order in BidBuy.
- **5. MAXIMUM AMOUNT:** The total payments under this contract shall not exceed \$ N/A without a formal amendment.

Attachment B.1 (rev 11/2019)

# **OPTION B -- NASPO VALUEPOINT FMV RENTAL TERMS AND CONDITIONS:**

Pitney Bowes Global Financial Services LLC will serve as a sub-contractor under ADSPO16-169897, as amended, and will be the Lessor under this Fair Market Value Rental Terms and Condition Agreement. PBGFS does not warrant, service or otherwise support the equipment. Those services are provided by Pitney Bowes Inc. (PBI). Due to federal regulations, only PBI can own a Meter. This Agreement cannot be used for Production Equipment Categories (Production Ink Jet Envelope Addressing System, Production Tabbers, Inserter Production, Production Folder-Inserter, Pre-Sorting Equipment) awarded under ADSPO16-00006328- to Pitney Bowes Inc.

The Pricing Plan for the NASPO ValuePoint Fair Market Value Rental Terms and Conditions is as follows:

Monthly Rate Factors:

Term: Lease Rate:

- 36 .0377
- 48 .0309
- 60 .0270

Total Value of the Order multiplied by the applicable Monthly Rate Factor = Monthly Equipment Payment, plus applicable monthly Equipment rental, Meter Services, and value based service fees, plus the monthly cost of service maintenance for years 2 thru end of initial term, plus any applicable taxes multiplied by three (3) months = equals the Quarterly Payment.

For further clarification a 36 month rental based on a \$10,000 equipment order would equal a \$377.00 monthly equipment lease payment multiplied by 3 months equaling a \$1,131 quarterly lease payment. Applicable quarterly cost of service maintenance for years 2 thru end of initial term, quarterly Equipment rental, Meter Services, and value based services fees, plus any taxes, if applicable, would be added to the Quarterly payment.

## L1. DEFINITIONS

L1.1 The following terms mean:

"<u>Agreement</u>" - the Order, your State's Participating Addendum, the NASPO ValuePoint Master Agreement ADSPO16-169897, as amended, these terms and conditions, and any attached exhibits.

"Bank"- The Pitney Bowes Bank, Inc.

"<u>Consumable Supplies</u>" - ink, ink rollers, printheads, toner and drum cartridges, ribbons and similar items. Product-specific consumable supplies are identified in the product operator guide.

"<u>Covered Equipment</u>" - the equipment rented or sold to you from PBGFS or PBI that is covered by the SLA as stated on the Order. Covered Equipment does not include any Meter, or any standalone software, and SendKit equipment.

"<u>Delivery Date</u>" - the date the Equipment or other item is delivered to your location.

"Effective Date" - the date the Order is received by us.

"<u>Equipment</u>" - the equipment listed on the Order, excluding any Meter, and any standalone software and SendKit equipment.

"Initial Term" - the lease period listed on the Order

"*Install Date*" - the date the Equipment or other item is installed at your location.

"<u>Meter</u>" - any postage meter supplied by PBI under the Order, including (i) in the case of a Connect+<sup>™</sup> or SendPro<sup>™</sup> P and C series mailing system, the postal security device that accounts for and enables postage to be purchased and printed ("PSD")and (ii) in the case of all other mailing systems, the PSD, the user interface or keyboard and display and the print engine.

"<u>Meter Services</u>" means access to the PSD to download, account for, and enable printing of postage within a PBI Postage Evidencing System as defined in Title 39, Part 501 of the Code of Federal Regulations ("CFR"); USPS mandated processes associated with the PSD, including registration, usage reporting and withdrawal; repair or replacement of the PSD as described in Section 2.6 of the Equipment Rental and Meter Services Terms and Conditions; and the Softguard Program outlined in Section 2.5 of the Equipment Rental and Meter Services Terms and Conditions.

"<u>Lease</u>" – the Order and this NASPO ValuePoint Fair Market Value Rental Terms and Conditions.

"<u>Maintenance Service</u>" - the maintenance service for the Covered Equipment selected by you on the Order, excluding software maintenance.

"<u>Master Agreement</u>" – NASPO ValuePoint Master Agreement ADSPO16-169897 Mail Room Equipment, Supplies and Maintenance contract, as amended, administered by the State of Arizona and shall consist of: the solicitation as amended, any requests for clarifications and/or best and final offers, the proposal submitted by us, our responses to any requests for clarifications and/or our best and final offer.

"<u>NASPO ValuePoint</u>" – NASPO ValuePoint Cooperative Purchasing Organization LLC, a wholly owned subsidiary of National Association of State Procurement Officials (NASPO).

"<u>Order</u>" - the executed agreement between the applicable Pitney Bowes company and you for the Equipment.

"<u>PBGFS</u>" - Pitney Bowes Global Financial Services LLC.

"<u>PBI</u>" - Pitney Bowes Inc.

"Pitney Bowes" – PBGFS and its subsidiaries, and PBI.

<u>"Postage Equipment Meter Rental and Meter Services Agreement</u>" – an agreement governing the Equipment Rental and Meter Services you enter into with us.

"SLA" - the Service Level Agreement.

" $\underline{SLMA}$ " – a Software License and Maintenance Agreement you enter into with us

"<u>SOW</u>" – a Statement of Work you enter into with us.

"<u>State Participating Addendum</u>" the bilateral agreement executed by us and your participating state incorporating the Master Agreement.

"<u>We</u>," "<u>Our</u>," or "<u>Us</u>" – the Pitney Bowes company with whom you've entered into the Order.

"You," "Your," "Lessee", or "Customer" – the entity identified on the Order.

# L2. AGREEMENT

L2.1 You are leasing the Equipment listed on the Order.

# L2.2 You may not cancel this Lease for any reason except as expressly set forth in Sections L10 and L11; all payment obligations are unconditional.

L2.3 Payments, including late payment charges, will be paid in accordance with the State Prompt Payment Act and rules when applicable. 30 ILCS 540; 74 III. Adm. Code 900.

L2.4 You authorize us to file a Uniform Commercial Code financing statement naming you as debtor/lessee with respect to the Equipment.

# L3. PAYMENT TERMS AND OBLIGATIONS

L3.1 We will invoice you in arrears each quarter for all payments on the Order (each, a "Quarterly Payment"), except as provided in any statement of work attached to the Order. You will make each Quarterly Payment by the due date shown on our invoice.

L3.2 Your Quarterly Payment may include an origination fee, amounts carried over from a previous unexpired lease, SLMA fees and other charges.

L3.3 Any Meter Services fees, SLA fees, and subscription fees (collectively "PBI Payments"), will be included with your Quarterly Payment and begin with the start of the Lease Term (as defined below).

# L4. EQUIPMENT OWNERSHIP

We own the Equipment. PBI owns any Meter. Except as stated in Section L6, you will not have the right to become the owner of the Equipment at the end of this Agreement.

L5. LEASE TERM

The Lease term is the number of months stated on the Order ("Lease Term"). The Lease Term will commence on the date the Equipment is delivered, if we do not install the Equipment. If we install the Equipment, the Lease Term will commence on the installation date.

# L6. END OF LEASE OPTIONS

L6.1 During the 90 days before your Lease ends, you may, if not in default, select one of the following options:

(a) enter into a new lease with us;

(b) purchase the Equipment "as is, where is" for fair market value; or

(c) return the Equipment and Meter in its original condition, reasonable wear and tear excepted and pay us our then applicable processing fee. If you return the Equipment and Meter, you will, as specified by us, either properly pack and return them to us in the return box and with the shipping label provided by us or furnish them to such service carrier as we specify to pick up and ship them to us.

L6.2 Upon cancellation, you agree to either return all items pursuant to Section L6.1(c) or purchase the Equipment.

# L7. WARRANTY AND LIMITATION OF LIABILITY

L7.1 PBGFS AND THE BANK MAKE NO WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR FREEDOM FROM INTERFERENCE OR INFRINGEMENT.

L7.2 PBI provides you with the warranty as provided in the Master Agreement and as follows:

(a) PBI warrants that the Equipment will be free from defects in material and workmanship and will perform according to the equipment user guide for a period of one year (360) days from the date of acceptance (the "Warranty Period").

(b) PBI warrants that the Maintenance Service provided will be performed in a professional and workmanlike manner.

(c) Your remedy in the event of any warranty claim is as provided within the Master Agreement.

(d) A "defect" does not include the failure of rates within a rate update to conform to published rates.

(e) There is no warranty for Equipment requiring repair or replacement because of your negligence, usage which exceeds PBI's recommendations, damage in transit, virus contamination or loss of data, misuse, external forces, loss or fluctuation of power, fire, flood, or other natural causes, or service by anyone other than PBI. There is no warranty for Equipment arising from the use of third party supplies (such as ink) that results in: (i) damage to PBI Equipment; (ii) poor indicia, text, or image print quality; (iii) indicia readability failures; or (iv) a failure to print indicia, text, or images.

(f) The print engine(s), print engine components, structural components and printed circuit board assemblies supplied with the PBI Equipment may be reclaimed, reconditioned or remanufactured. Any such item is warranted to perform according to the same standards as the equivalent new item.

(g) The warranty does not cover Consumable Supplies.

State of Illinois Chief Procurement Office Contract Renewal V.15.2 L7.3 PBGFS AND THE BANK ARE NOT LIABLE FOR ANY LOSS, DAMAGE (INCLUDING INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES), OR EXPENSE CAUSED DIRECTLY OR INDIRECTLY BY THE EQUIPMENT.

## L8. EQUIPMENT OBLIGATIONS

L8.1 <u>Condition and Repairs</u>. You will keep the Equipment free from liens and in good repair, condition, and working order.

L8.2 <u>Inspection.</u> We may inspect the Equipment and related maintenance records.

L8.3 Location. You may not move the Equipment from the location specified on the Order without our prior written consent which will not be unreasonably withheld.

## L9. RISK OF LOSS AND VALUEMAX<sup>®</sup> PROGRAM

## L9.1 Risk of Loss.

(a) You bear the entire risk of loss to the Equipment from the date of delivery by PBI until the Equipment is returned to, and received by, us, regardless of cause, ordinary wear and tear excepted ("Loss").

(b) No Loss will relieve you of any of your obligations under this Lease. You must immediately notify us in writing of any Loss.

(c) The State of Illinois is Self-Insured.

## L10. NON-APPROPRIATION

L10.1 This lease is contingent upon and subject to the availability of funds beyond the then current fiscal period. If funds are not available beyond the then current fiscal period, the State, at its sole option, may terminate or suspend this lease, in whole or in part, without penalty or further payment being required, if (1) the Illinois General Assembly or the federal funding source fails to make an appropriation sufficient to pay such obligation, or if funds needed are insufficient for any reason (30 ILCS 500/20-60), (2) the Governor decreases the Department's funding by reserving some or all of the Department's appropriation(s) pursuant to power delegated to the Governor by the Illinois General Assembly, or (3) the Department determines, in its sole discretion or as directed by the Office of the Governor, that a reduction is necessary or advisable based upon actual or projected budgetary considerations. Contractor will be notified in writing of the failure of appropriation or of a reduction or decrease.

## L11. EARLY TERMINATION

L11.1 You further warrant that you intend to enter into this Lease for the entire Stated Term and you acknowledge that we have relied upon such represented intention when determining the applicable pricing plan.

L11.2 Either party may terminate this lease for the other party's breach of its obligations under this lease; provided that the breaching party

has a thirty (30) day period in which to cure such alleged breach after receiving written notice of such alleged breach.

# L12. MISCELLANEOUS

L12.1 If more than one lessee is named in this Lease, liability is joint and several.

L12.2 EXCEPT IN THE EVENT OF AN ASSIGNMENT OR SUBLEASE TO ANOTHER STATE AGENCY, YOU MAY NOT ASSIGN OR SUBLET THE EQUIPMENT OR THIS LEASE WITHOUT OUR PRIOR WRITTEN APPROVAL, WHICH SHALL NOT BE UNREASONABLY WITHHELD. ANY ASSIGNMENT WITHOUT OUR APPROVAL IS VOID.

L12.3 We may sell, assign, or transfer all or any part of this Lease or the Equipment with prior written approval from the State, which shall not be unreasonably withheld. Any sale, assignment, or transfer will not affect your rights or obligations under this Agreement.

L12.4 Contractor shall not bill for any taxes unless accompanied by proof that the governmental unit or qualified-not-for-profit agency is subject to the tax. The governmental unit or qualified not-for-profit agency shall provide state tax exemption number and federal tax exemption information.

L12.5 If there is a conflict between any of the terms and conditions in this Agreement, your State's Participating Addendum and the Master Agreement ADSPO16-169897, as amended, the Participating Addendum shall prevail

L12.6 Any Meter used by You under this Agreement is subject to the applicable USPS regulations and meter terms and conditions as may be provided by PBI.

L12.7 Our Equipment may contain embedded software. You agree: (i) that PBI and its licensors own the copyrights and other intellectual property in and to the embedded software; (ii) that you do not acquire any right, title or interest in or to the embedded software; (iii) only to use the embedded software with our Equipment in which the embedded software resides; (iv) that you may not copy the embedded software; (v) that you may neither modify nor create derivative works of the embedded software (vi) that you may neither distribute nor disclose the embedded software (or any portion thereof) to any other person; (vii) that you may not translate, decompile, disassemble, or otherwise attempt to unbundle, reverse engineer or create derivative works of the embedded software. except as permitted by applicable law; and (viii) that you may not export the embedded software in contravention of applicable export control laws. The embedded software contains third party software. Notwithstanding the above, this section does not modify any terms that may accompany such third party software.

L12.8 The Connect+ or SendPro<sup>TM</sup> P and C series mailing system may use an internet access point (e.g., wireless router) provided by us. You may only use this access point for connectivity between the Connect+ or SendPro<sup>TM</sup> P and C series mailing system and the internet and for no other purpose. You agree to pay all costs associated with use of the access point in violation of this restriction.

L12.9 We will provide you with a welcome letter by email.

## OPTION C -- NASPO VALUEPOINT FAIR MARKET VALUE LEASE TERMS AND CONDITIONS:

Pitney Bowes Global Financial Services LLC will serve as a sub-contractor under ADSPO16-169897, as amended, and will be the Lessor under this Fair Market Value Lease Terms and Condition Agreement. PBGFS does not warrant, service or otherwise support the equipment. Those services are provided by Pitney Bowes Inc. (PBI). Due to federal regulations, only PBI can own a Meter. This Agreement cannot be used for Production Equipment Categories (Production Ink Jet Envelope Addressing System, Production Tabbers, Inserter Production, Production Folder-Inserter, Pre-Sorting Equipment) awarded under ADSPO16-00006328- to Pitney Bowes Inc.

## The Pricing Plan for the NASPO ValuePoint Fair Market Value Lease Terms and Conditions is as follows:

#### Monthly Rate Factors:

- Term: Lease Rate:
- 36 .0342
- 48 .0277
- 60 .0237

Total Value of the Order multiplied by the applicable Monthly Rate Factor = Monthly Equipment Lease Payment, plus applicable monthly Equipment rental, Meter Services, and value based service fees, plus the monthly cost of service maintenance for years 2 thru end of initial term, plus any applicable taxes, multiplied by three (3) months = equals the Quarterly Payment.

For further clarification a 36 month lease based on a \$10,000 equipment order would equal a \$342.00 monthly equipment lease payment multiplied by 3 months equaling a \$1,026 quarterly lease payment. Applicable quarterly cost of service maintenance for years 2 thru end of initial term, quarterly Equipment rental, Meter Services, and value based services fees, plus any taxes, if applicable, would be added to the Quarterly payment.

#### L1. DEFINITIONS

## L1. DEFINITIONS

L1.1 The following terms mean:

<u>Agreement</u>" - the Order, your State's Participating Addendum, the NASPO ValuePoint Master Agreement ADSPO16-169897, as amended, these terms and conditions, and any attached exhibits.

"Bank"- The Pitney Bowes Bank, Inc.

"<u>Consumable Supplies</u>" - ink, ink rollers, printheads, toner and drum cartridges, ribbons and similar items. Product-specific consumable supplies are identified in the product operator guide.

"<u>Covered Equipment</u>" - the equipment rented or sold to you from PBGFS or PBI that is covered by the SLA as stated on the Order. Covered Equipment does not include any Meter, or any standalone software, and SendKit equipment.

"<u>Delivery Date</u>" - the date the Equipment or other item is delivered to your location.

"Effective Date" - the date the Order is received by us.

"<u>Equipment</u>" - the equipment listed on the Order, excluding any Meter, and any standalone software and SendKit equipment.

"Initial Term" - the lease period listed on the Order

"*Install Date*" - the date the Equipment or other item is installed at your location.

"<u>Meter</u>" - any postage meter supplied by PBI under the Order, including (i) in the case of a Connect+™ or SendPro<sup>™</sup> P or C series mailing system, the postal security device that accounts for and enables postage to be purchased and printed ("PSD")and (ii) in the case of all other mailing

State of Illinois Chief Procurement Office Contract Renewal V.15.2 systems, the PSD, the user interface or keyboard and display and the print engine.

"<u>Meter Services</u>" means access to the PSD to download, account for, and enable printing of postage within a PBI Postage Evidencing System as defined in Title 39, Part 501 of the Code of Federal Regulations ("CFR"); USPS mandated processes associated with the PSD, including registration, usage reporting and withdrawal; repair or replacement of the PSD as described in Section 2.6 of the Equipment Rental and Meter Services Terms and Conditions; and the Softguard Program outlined in Section 2.5 of the Equipment Rental and Meter Services Terms and Conditions

"<u>Lease</u>" – the Order and this NASPO ValuePoint Fair Market Value Lease Terms and Conditions.

"<u>Maintenance Service</u>" - the maintenance service for the Covered Equipment selected by you on the Order, excluding software maintenance.

"<u>Master Agreement</u>" – NASPO ValuePoint Master Agreement ADSPO16-169897, as amended, Mail Room Equipment, Supplies and Maintenance contract administered by the State of Arizona and shall consist of: the solicitation as amended, any requests for clarifications and/or best and final offers, the proposal submitted by us, our responses to any requests for clarifications and/or our best and final offer.

"<u>NASPO ValuePoint</u>" – NASPO ValuePoint Cooperative Purchasing Organization LLC, a wholly owned subsidiary of National Association of State Procurement Officials (NASPO).

"<u>Order</u>" - the executed agreement between the applicable Pitney Bowes company and you for the Equipment.

"PBGFS" - Pitney Bowes Global Financial Services LLC.

"<u>PBI</u>" - Pitney Bowes Inc.

"Pitney Bowes" - PBGFS and its subsidiaries, and PBI.

<u>"Postage Equipment Rental and Meter Services Agreement"</u> – an agreement governing the Equipment rental and Meter Services you enter into with us.

"SLA" - the Service Level Agreement.

" $\underline{SLMA}$ " – a Software License and Maintenance Agreement you enter into with us

"<u>SOW</u>" – a Statement of Work you enter into with us.

"<u>State Participating Addendum</u>" the bilateral agreement executed by us and your participating state incorporating the Master Agreement.

"<u>We</u>," "<u>Our</u>," or "<u>Us</u>" – the Pitney Bowes company with whom you've entered into the Order.

"You," "Your," "Lessee", or "Customer" - the entity identified on the Order.

# L2. AGREEMENT

L2.1 You are leasing the Equipment listed on the Order.

# L2.2 You may not cancel this Lease for any reason except as expressly set forth in Sections L10 and L11 below, all payment obligations are unconditional.

Payments, including late payment charges, will be paid in accordance with the State Prompt Payment Act and rules when applicable. 30 ILCS 540; 74 III. Adm. Code 900.

L2.4 You authorize us to file a Uniform Commercial Code financing statement naming you as debtor/lessee with respect to the Equipment.

## L3. PAYMENT TERMS

L3.1 We will invoice you in arrears each quarter for all payments on the Order (each, a "Quarterly Payment"), except as provided in any statement of work attached to the Order. You will make each Quarterly Payment by the due date shown on our invoice.

L3.2 Your Quarterly Payment may include an origination fee, amounts carried over from a previous unexpired lease, SLMA fees and other charges.

L3.3 Any Meter Services fees, SLA fees, and subscription fees (collectively "PBI Payments"), will be included with your Quarterly Payment and begin with the start of the Lease Term (as defined below). After the Initial Term, your Quarterly Payment will increase if your PBI Payments increase.

## L4. EQUIPMENT OWNERSHIP

We own the Equipment. PBI owns any Meter. Except as stated in Section L6, you will not have the right to become the owner of the Equipment at the end of this Agreement.

# L5. LEASE TERM

The Lease term is the number of months stated on the Order ("Lease Term"). The Lease Term will commence on the date the Equipment is delivered, if we do not install the Equipment. If we install the Equipment, the Lease Term will commence on the installation date.

## L6. END OF LEASE OPTIONS

L6.1 During the 90 days before your Lease ends, you may, if not in default, select one of the following options:

(a) enter into a new lease with us;

(b) purchase the Equipment "as is, where is" for fair market value; or

(c) return the Equipment and Meter in its original condition, reasonable wear and tear excepted and pay us our then applicable processing fee. If you return the Equipment and Meter, you will, as specified by us, either properly pack and return them to us in the return box and with the shipping label provided by us or furnish them to such service carrier as we specify to pick up and ship them to us.

# L7. WARRANTY AND LIMITATION OF LIABILITY

L7.1 PBGFS AND THE BANK MAKE NO WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR FREEDOM FROM INTERFERENCE OR INFRINGEMENT.

L7.2 PBI provides you with the warranty as provided in the Master Agreement and as follows:

(a) PBI warrants that the Equipment will be free from defects in material and workmanship and will perform according to the equipment user guide for a period of one year (360) days from the date of acceptance (the "Warranty Period").

(b) PBI warrants that the Maintenance Service provided will be performed in a professional and workmanlike manner.

(c) Your remedy in the event of any warranty claim is as provided within the Master Agreement.

 $(d) \qquad A \ {}^{\prime\prime} defect" \ does \ not \ include \ the \ failure \ of \ rates \ within \ a \ rate \ update \ to \ conform \ to \ published \ rates.$ 

(e) There is no warranty for Equipment requiring repair or replacement because of your negligence, usage which exceeds PBI's recommendations, damage in transit, virus contamination or loss of data, misuse, external forces, loss or fluctuation of power, fire, flood, or other natural causes, or service by anyone other than PBI. There is no warranty for Equipment arising from the use of third party supplies (such as ink) that results in: (i) damage to PBI Equipment; (ii) poor indicia, text, or image print quality; (iii) indicia readability failures; or (iv) a failure to print indicia, text, or images.

(f) The print engine(s), print engine components, structural components and printed circuit board assemblies supplied with the PBI Equipment may be reclaimed, reconditioned or remanufactured. Any such item is warranted to perform according to the same standards as the equivalent new item.

(g) The warranty does not cover Consumable Supplies.

L7.3 PBGFS AND THE BANK ARE NOT LIABLE FOR ANY LOSS, DAMAGE (INCLUDING INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES), OR EXPENSE CAUSED DIRECTLY OR INDIRECTLY BY THE EQUIPMENT.

#### L8. EQUIPMENT OBLIGATIONS

L8.1 <u>Condition and Repairs</u>. You will keep the Equipment free from liens and in good repair, condition, and working order.

L8.2 <u>Inspection.</u> We may inspect the Equipment and related maintenance records.

L8.3 <u>Location</u>. You may not move the Equipment from the location specified on the Order without our prior written consent which will not be unreasonably withheld.

# L9. RISK OF LOSS AND VALUEMAX<sup>®</sup> PROGRAM

#### L9.1 <u>Risk of Loss.</u>

(a) You bear the entire risk of loss to the Equipment from the date of delivery by PBI until the Equipment is returned to, and received by, us, regardless of cause, ordinary wear and tear excepted ("Loss").

(b) No Loss will relieve you of any of your obligations under this Lease. You must immediately notify us in writing of any Loss.

(c) The State of IL is self insured.

# L10. NON-APPROPRIATION

L10.1 This lease is contingent upon and subject to the availability of funds beyond the then current fiscal period. If funds are not available beyond the then current fiscal period, the State, at its sole option, may terminate or suspend this lease, in whole or in part, without penalty or further payment being required, if (1) the Illinois General Assembly or the federal funding source fails to make an appropriation sufficient to pay such obligation, or if funds needed are insufficient for any reason (30 ILCS 500/20-60), (2) the Governor decreases the Department's funding by reserving some or all of the Department's appropriation(s) pursuant to power delegated to the Governor by the Illinois General Assembly, or (3) the Department determines, in its sole discretion or as directed by the Office of the Governor, that a reduction is necessary or advisable based upon actual or projected budgetary considerations. Contractor will be notified in writing of the failure of appropriation or of a reduction or decrease.

# L11. EARLY TERMINATION

L11.1 You further warrant that you intend to enter into this Lease for the entire Stated Term and you acknowledge that we have relied upon such represented intention when determining the applicable pricing plan.

L11.2 Either party may terminate this lease for the other party's breach of its obligations under this lease; provided that the breaching party has a thirty (30) day period in which to cure such alleged breach after receiving written notice of such alleged breach.

#### L12. MISCELLANEOUS

L12.1 If more than one lessee is named in this Lease, liability is joint and several.

L12.2 YOU MAY NOT ASSIGN OR SUBLET THE EQUIPMENT

OR THIS LEASE WITHOUT OUR PRIOR WRITTEN CONSENT, WHICH CONSENT WILL NOT BE UNREASONABLY WITHHELD. ANY ASSIGNMENT WITHOUT OUR CONSENT IS VOID.

L12.3 We may sell, assign, or transfer all or any part of this Lease or the Equipment. Any sale, assignment, or transfer will not affect your rights or obligations under this Agreement. L12.4 Contractor shall not bill for any taxes unless accompanied by proof that the governmental unit or qualified-not-for-profit agency is subject to the tax. The governmental unit or qualified not-for-profit agency shall provide state tax exemption number and federal tax exemption information

L12.5 If there is a conflict between any of the terms and conditions in this Agreement, your State's Participating Addendum and the Master Agreement ADSPO16-169897, as amended, the Participating Addendum shall prevail.

L12.6 Any Meter used by You under this Agreement is subject to the applicable USPS regulations and meter terms and conditions as may be provided by PBI.

Our Equipment may contain embedded software. You 1 12 7 agree: (i) that PBI and its licensors own the copyrights and other intellectual property in and to the embedded software; (ii) that you do not acquire any right, title or interest in or to the embedded software: (iii) only to use the embedded software with our Equipment in which the embedded software resides; (iv) that you may not copy the embedded software; (v) that you may neither modify nor create derivative works of the embedded software (vi) that you may neither distribute nor disclose the embedded software (or any portion thereof) to any other person; (vii) that you may not translate, decompile, disassemble, or otherwise attempt to unbundle, reverse engineer or create derivative works of the embedded software, except as permitted by applicable law; and (viii) that you may not export the embedded software in contravention of applicable export control laws. The embedded software contains third party software. Notwithstanding the above, this section does not modify any terms that may accompany such third party software.

L 12.8 The Connect+ and SendPro P or C Series mailing system may use an internet access point (e.g., wireless router) provided by us. You may only use this access point for connectivity between the Connect+ and SendPro P or C Series mailing system and the internet and for no other purpose. You agree to pay all costs associated with use of the access point in violation of this restriction.

L 12.9 We will provide you with a welcome letter by email.

#### ATTACHMENT C- POSTAGE EQUIPMENT RENTAL AND METER SERVICES TERMS (rev 11/2019)

#### 1. DEFINITIONS

As used in this Agreement, the following terms mean:

"<u>Agreement</u>" – the Order, your State's Participating Addendum, the NASPO ValuePoint Master Agreement ADSPO16-169897, these terms and conditions, and any attached exhibits.

"Bank"- The Pitney Bowes Bank, Inc.

"<u>Equipment</u>" means the equipment listed on the Order, excluding any Meter or standalone software.

"Term" - the rental period listed on the Order.

"<u>Meter</u>" - any postage meter supplied by PBI under the Order, including (i) in the case of a Connect+™ or SendPro™ P or C series mailing system, the postal security device that accounts for and enables postage to be purchased and printed ("PSD")and (ii) in the case of all other mailing systems, the PSD, the user interface or keyboard and display and the print engine.

"<u>Meter Services</u>" means access to the PSD to download, account for, and enable printing of postage within a PBI Postage Evidencing System as defined in Title 39, Part 501 of the Code of Federal Regulations ("CFR"); USPS mandated processes associated with the PSD, including registration, usage reporting and withdrawal; repair or replacement of the PSF as described in Section 2.6; and the Softguard Program outlined in Section 2.5.

"<u>Master Agreement</u>" – NASPO ValuePoint Master Agreement ADSPO16-169897 Mail Room Equipment, Services and Maintenance contract administered by the State of Arizona and shall consist of: the solicitation as amended, any requests for clarifications and/or best and final offers, the proposal submitted by us, our responses to any requests for clarifications and/or our best and final offer.

"<u>NASPO ValuePoint</u>" – NASPO ValuePoint Cooperative Purchasing Organization LLC, a wholly owned subsidiary of National Association of State Procurement Officials (NASPO).

"<u>Order</u>" - the executed order between the applicable Pitney Bowes company and you for the products covered by the order.

"<u>PBGFS</u>" - Pitney Bowes Global Financial Services LLC or a wholly-owned subsidiary of Pitney Bowes Inc.

"PBI", "We" "Our," or "Us" - Pitney Bowes Inc.

<u>"Reserve Account" – the Postage By Phone® Reserve Account</u> that you maintain at the Bank.

<u>"State Participating Addendum"</u> – the bilateral agreement executed by us and your participating state incorporating the Master Agreement.<u>"</u>

"<u>USPS</u>" – the United States Postal Service.

"<u>You,</u>" or "<u>Your</u>" - the person identified on the Order who is renting a Meter or purchasing services.

# 2. METER RENTAL

2.1 <u>Fees</u>

(a) We will invoice you the Equipment rental ("rental") and Meter Services fees listed on the Order.

(b) After the Initial Term, we may increase the rental and/or Meter Services fees in accordance with the Master Agreement only if such increase is approved by You in writing in advance.

(d) When you receive written notice of an increase, you may terminate your rental or Meter Services only as of the date the increase becomes effective.

(e) If you do not pay the fees when due or you do not comply with the Agreement, we may disable the Meter, terminate the Agreement, retake the Meter, and collect from you all fees due for services utilized

# 2.2 Postage

(a) You may transfer funds to the Bank for deposit into your Reserve Account or you may transfer funds to the United States Postal Service ("USPS") through a lockbox bank ("Lockbox Bank"). See section U1 for details.

(b) If you participate in any optional PBI, PBGFS, or Bank postage advance programs (such as Purchase Power), we will advance payment on your behalf to USPS, subject to repayment by you under the terms of the postage advance program and billed separately from your Meter Services fees.

(c) If you purchase postage through a Lockbox Bank, the USPS is responsible for refunds of unused postage and those refunds will be made in accordance with then current USPS regulations.

#### 2.3 <u>Terms of Use; Federal Regulations</u>

(a) You may use the Meter solely for the purpose of processing your mail, provided that you are authorized by the USPS to use the Meter, and that you comply with (i) this Agreement, (ii) any operator guide and (iii) all USPS regulations.

(b) You agree to use only attachments or printing devices authorized by us.

(c) You must receive our written consent before moving the Meter to a different location.

(d) Federal regulations require that we own the Meter.

(e) Tampering with or misusing the Meter is a violation of federal law.

(f) Activities of the USPS including the payment of refunds for postage by the USPS to clients will be made in accordance with the current Domestic Mail Manual.

(g) If the Meter is used in any unlawful scheme, or is not used for any consecutive 12 month period, or if you take the Meter or allow the Meter to be taken outside the United States without proper written permission of USPS Headquarters, or if you otherwise fail to abide by the postal regulations and this Agreement regarding care and use of the Meter, then this Agreement and any related Meter Services agreement may be revoked. You acknowledge that any use of a Meter that fraudulently deprives the USPS of revenue can cause you to be subject to civil and criminal penalties applicable to fraud and/or false claims against the United States. The submission of a false or fraudulent statement can result in imprisonment of up to 5 years and fines of up to \$10,000 (18 U.S.C. 1001) and a civil penalty of up to \$5,000 plus an assessment of twice the amount falsely claimed (3 U.S.C. 3802). The mailing of matter bearing a fraudulent postage meter imprint is an example of a violation of these statutes.

(h) You are responsible for immediately reporting (within 72 hours or less) the theft or loss of the Meter to us. Failure to comply with this notification provision in a timely manner may result in the denial of refund of any funds remaining on the Meter at the time of loss or theft.

(i) You understand that the rules and regulations regarding the use of this Meter as documented in the Domestic Mail Manual may be updated from time to time by the USPS and it is your obligation to comply with any rules and regulations regarding its use.

2.4 <u>Care and Risk of Loss</u>

(a) You agree to take proper care of the Meter(s).

(b) You assume all risk of loss or damage to the Meter while you have possession.

#### 2.5 Rate Updates and Soft-Guard<sup>®</sup> Program

(a) Your Meter may require periodic rate information updates that you can obtain under our Soft-Guard<sup>®</sup> program.

(b) The Soft-Guard<sup>®</sup> Subscription, we will provide up to 6 rate updates during each 12 month period following the date of installation..

(c) We will provide rate updates only if required due to a postal or carrier change in rate, service, Zip Code or zone change.

(d) Your Soft-Guard<sup>®</sup> Subscription does not cover any change in rates due to custom rate changes, new classes of carrier service, or a change in Zip Code or zone due to equipment relocation.

(e) We will not be responsible for any losses arising out of or resulting from the failure of rating or software downloads to conform to published rates.

#### 2.6 <u>Repair or Replacement</u>

(a) If the Meter malfunctions or fails due to reasons other than your negligence or accident, usage which exceeds our recommendations, use of Meter in a manner not authorized by this Agreement or any operator guide, use of equipment in an environment with unsuitable humidity and/or line voltage, damage in transit, virus contamination or loss of data, loss or fluctuation of power, fire, flood or other natural causes, external forces beyond our control, sabotage or service by anyone other than us, failure to use applicable software updates, use of Meter with any system for which we have advised you we will no longer provide support or which we have advised you is no longer compatible, or use of third party supplies (such as ink), hardware or software that results in (i) damage to Meter (including damage to printheads), (ii) poor indicia, text or image print quality, (iii) indicia readability failures or (iv) a failure to print indicia, text or images

(b) REPAIR OR REPLACEMENT IS YOUR SOLE REMEDY.

#### LIMITATION OF LIABILITY

See – Master Agreement

2.7

2.8 Collection of Information

(a) You authorize us to access and download information from your Meter or from your PC Postage account and we may disclose this information to the USPS or other governmental entity.

(b) We will not share with any third parties (except the USPS or other governmental entity) individually identifiable information that we obtain about you in this manner unless required to by law or court order. We will provide notice to you prior to issuing any individually identifiable data if such is required by court order or other applicable law.

(c) We may elect to share aggregate, non-personallyidentifiable data about our customers' postage usage with third parties.

# 3. VALUE BASED SERVICES

Value Based Services include services such as USPS<sup>®</sup> e-Return Receipt and USPS<sup>®</sup> Confirmation Services.

3.1 *Fees* 

(a) Any fees charged by the USPS for any Value Based Service you purchase is payable by you in the same way that you pay for postage.

(b) The USPS is solely responsible for its services.

(c) We are not responsible for any malfunctions of any part of the communication link connecting the IntelliLink<sup>®</sup> Control Center with the USPS data system.

3.2 THE VALUE BASED SERVICES PROVIDED BY THE USPS ARE PROVIDED WITHOUT ANY WARRANTY OF ANY KIND, EITHER EXPRESS OR IMPLIED, INCLUDING THE WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. WE ARE NOT LIABLE FOR ANY DAMAGES YOU MAY INCUR BY REASON OF YOUR USE OF THE VALUE BASED SERVICES PROVIDED BY THE USPS, INCLUDING INCIDENTAL, CONSEQUENTIAL, OR PUNITIVE DAMAGES.

3.3 <u>Ending the Value Based Services</u>. We have the right to terminate the Value Based Services if the USPS discontinues offering the service or you materially breach your obligations under this Agreement and fail to cure the breach within thirty (30) days after you have been notified of it in writing. Payment obligations shall not be considered material.

#### 4. EMBEDDED SOFTWARE AND SUBSCRIPTION SERVICES

4.1 Our Equipment may contain embedded software. You agree that: (i) PBI and its licensors own the copyrights and other intellectual property in and to the embedded software; (ii) vou are licensed only to use the embedded software with our Equipment in which the embedded software resides; (iii) you will not copy, modify, de-compile, or otherwise attempt to unbundle, reverse engineer or create derivative works of the embedded software, except as permitted by applicable law; (iv) vou will not distribute or otherwise disclose the embedded software (or any portion thereof) to any other person; and (v) you may not export the embedded software in contravention of applicable export control laws. The embedded software contains third party software, which, notwithstanding the above. is subject to any terms that may accompany such third party software.

Subscription Services. We may offer certain on-4.2 demand services to you on a subscription basis as indicated in the applicable Order. Upon payment of any applicable subscription fees, we grant you a non-exclusive, nontransferable license to access and use the subscription services for the term set forth in the Order for your internal business purposes only. You may not provide access to the subscription services to any third party, or use the subscription services on behalf of any third party absent our written consent. You will comply with all applicable laws, rules and regulations governing your use of the subscription services, including any data protection or privacy laws. You will not use the services to send or store infringing, obscene, threatening or unlawful material or disrupt the use by others of the subscription services, network service or network equipment, and you will not reverse engineer, decompile or disassemble the subscription services. If the subscription services you purchased come with their own terms of use, your use of those subscription services will be governed by those terms.

Maintenance and technical support for any on-demand services will be provided in accordance with a separate agreement covering the same.

# 5. INTERNET ACCESS POINT

5.1 The Connect+<sup>™</sup> and SendPro P or C series mailing systems may use an internet access point (e.g., wireless router) provided by us. You may only use this access point for connectivity between the Connect+<sup>™</sup> and SendPro P or C series mailing systems and the internet and for no other purpose. You agree to pay all costs associated with use of the access point in violation of this restriction.

# 6. ENDING THIS AGREEMENT.

6.1 Your right to use the Meter, or Value Based Services is limited in duration to the Term.

6.2 Reserved.

6.3 We reserve the right to recover or disable the Meter and terminate this use at any time if in violation of the terms of use under the Federal Regulations.

6.4 After cancellation or termination of this Agreement, you must return the Meter to us in the same condition as you received it, reasonable wear and tear excepted.

## UNITED STATES POSTAL SERVICE ACKNOWLEDGMENT OF DEPOSIT

UI.1 In connection with your use of a Postage Evidencing System, you may transfer funds to the USPS through a Lockbox Bank for the purpose of prepayment of postage on Postage Evidencing Systems, generating evidence of postage(a "Deposit"), or you may transfer funds to the Bank for deposit into your Reserve Account.

UI.2 To the extent you deposit funds in advance of the use of any evidence of postage, you may make Deposits in the Lockbox Bank account identified as "United States Postal Service CMRS-PB" or make deposits in your Reserve Account, in either case through electronic means, including Automated Clearinghouse Transfers. The USPS may, at its discretion, designate itself or a successor as recipient of Deposits made by you to the Lockbox Bank account described above.

UI.3 Any deposit made by you in your Reserve Account is subject to the Postage By Phone® Reserve Account – Agreement and Disclosure Statement governing your Reserve Account.

UI.4 Any Deposit made by you in the Lockbox Bank account shall be credited by the USPS only for the payment of evidence of postage. Such Deposits may be commingled with Deposits of other clients. You shall not receive or be entitled to any interest or other income earned on such Deposits.

UI.5 The USPS will provide a refund to you for the remaining account balances of Deposits held by the USPS. These refunds are provided in accordance with the rules and regulations governing deposit of funds for evidence of postage, published in the CFR.

UI.6 The Lockbox Bank, which shall collect funds on behalf of the USPS, shall provide PBI, on each business day, information as to the amount of each Deposit made to the USPS by you, so that PBI can update its records.

UI.7 PBI may deposit funds on your behalf. The USPS will make no advances of funds to you. Any relationship concerning advances of funds is between you and PBI, PBGFS and/or the Bank.

UI.8 You acknowledge that the terms of this Acknowledgement may be changed, modified, or revoked by the USPS, with appropriate notice.

UI.9 Postal Regulations governing the deposit of funds are published in the CFR or its successor. You acknowledge that you shall be subject to all applicable rules, regulations, and orders of the USPS, including future changes to such rules, regulations, and orders, and such additional terms and conditions as may be determined in accordance with applicable law. The USPS rules, regulations, and orders shall prevail in the event of any conflict with any other terms and conditions applicable to any Deposit.

# SENDPRO™ TERMS AND CONDITIONS

If you are acquiring a SendPro subscription: (i) without SendKit equipment, your Terms Of Use are available at <a href="http://www.pitneybowes.com/us/license-terms-of-use/sendpro-subscription.html">http://www.pitneybowes.com/us/license-terms-of-use/sendpro-subscription.html</a>; and (ii) with SendKit equipment, your Terms Of Use are available at <a href="http://www.pitneybowes.com/us/license-terms-of-use/sendpro-term.html">http://www.pitneybowes.com/us/license-terms-of-use/sendpro-subscription.html</a>; and (ii) with SendKit equipment, your Terms Of Use are available at <a href="http://www.pitneybowes.com/us/license-terms-of-use/sendpro-term.html">http://www.pitneybowes.com/us/license-terms-of-use/sendpro-term.html</a>; and (ii) with SendKit equipment, your Terms Of Use are available at <a href="http://www.pitneybowes.com/us/license-terms-of-use/sendpro-term.html">http://www.pitneybowes.com/us/license-terms-of-use/sendpro-term.html</a>; Your use of the SendPro application is entirely governed by the SendPro Terms of Use and any other provisions of the Pitney Bowes Terms will not apply.

# STATE OF ILLINOIS **TAXPAYER IDENTIFICATION NUMBER**

I certify that:

The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and

I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and

I am a U.S. person (including a U.S. resident alien).

- . If you are an individual, enter your name and SSN as it appears on your Social Security Card.
- If you are a sole proprietor, enter the owner's name on the name line followed by the name of . the business and the owner's SSN or EIN.
- If you are a single-member LLC that is disregarded as an entity separate from its owner, enter . the owner's name on the name line and the D/B/A on the business name line and enter the owner's SSN or EIN.
- If the LLC is a corporation or partnership, enter the entity's business name and EIN and for . corporations, attach IRS acceptance letter (CP261 or CP277).
- For all other entities, enter the name of the entity as used to apply for the entity's EIN and the EIN. Name:

Business Name: Pitney Bowes Inc.

Taxpayer Identification Number:

Social Security Number:

or

Employer Identification Number: 06-0495050

Legal Status (check one):

Individual	Governmental
Sole Proprietor	Nonresident alien
Partnership	Estate or trust
Legal Services Corporation	Pharmacy (Non-Corp.)
Tax-exempt	Pharmacy/Funeral Home/Cemetery (Corp.)
Corporation providing or billing	Limited Liability Company
medical and/or health care services	(select applicable tax classification)
Corporation NOT providing or billing	C = corporation
medical and/or health care services	P = partnership
	3 /
Signature of Authorized Representative:	
Date: April 8, 2020	