

Postage Meter Rental (Reference Part 3.19)		
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response	DUE TO 2019 GAAP CHANGES, THE PRICING ON THIS PAGE IS FOR LEGACY POSTAGE METER RENTALS ONLY, WITH THE EXCEPTION OF INFINITY PRINTING DEVICE. FOR NEW ORDERS, REFER TO THE METER SUBSCRIPTION PRICE ON THE SOFTWARE LICENSE AND SUBSCRIPTION TAB OF PRICE BOOK.
Required		
Percent (%) Discount from MSRP off Base Category Equipment	17%	
Maintenance Included in Rental Price		** In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2026 will not be accepted by the USPS.

Item	Category	Description	Monthly Meter MSRP	Monthly Contract Price	% Off MSRP
1A00/1R00	POSTAGE METER RENTALS	METER FOR DM500-DM1100	\$160.00/MONTH	\$132.80/MONTH	17%
1H00-ML	POSTAGE METER RENTALS	METER FOR SENDPRO C200	\$35.00/MONTH	\$29.05/MONTH	17%
1H00-MM	POSTAGE METER RENTALS	METER FOR SENDPRO C300/C400	\$50.00/MONTH	\$41.50/MONTH	17%
1R0T	POSTAGE METER RENTALS	PSD, US DM INFINITY COMMERCIAL METER	\$137.00/MONTH	\$113.71/MONTH	17%
1RPT	POSTAGE METER RENTALS	PSD, US DM INFINITY PERMIT METER	\$137.00/MONTH	\$113.71/MONTH	17%
1W00-MH	POSTAGE METER RENTALS	METER FOR CONNECT+3000	\$104.00/MONTH	\$86.32/MONTH	17%
1W00-ML	POSTAGE METER RENTALS	METER FOR CONNECT+500	\$104.00/MONTH	\$86.32/MONTH	17%
1W00-MM	POSTAGE METER RENTALS	METER FOR CONNECT+1000/2000	\$104.00/MONTH	\$86.32/MONTH	17%
4W00-MH	POSTAGE METER RENTALS	METER FOR CONNECT GREEN+3000 & SENDPRO P3000	\$100.00/MONTH	\$83.00/MONTH	17%
4W00-ML	POSTAGE METER RENTALS	METER FOR GREEN CONNECT+500 /SENDPRO P SERIES METER1500C	\$66.00/MONTH	\$54.78/MONTH	17%
4W00-MM	POSTAGE METER RENTALS	METER FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/200C	\$76.00/MONTH	\$63.08/MONTH	17%
7H00-ML	POSTAGE METER RENTALS	METER FOR IMI SENDPRO C200	\$35.00/MONTH	\$29.05/MONTH	17%
7H00-MM	POSTAGE METER RENTALS	METER FOR IMI SENDPRO C300/C400	\$50.00/MONTH	\$41.50/MONTH	17%
G900-MH	POSTAGE METER RENTALS	METER FOR DM475 SERIES	\$76.00/MONTH	\$63.08/MONTH	17%
G900-ML	POSTAGE METER RENTALS	METER FOR DM300 SERIES	\$51.00/MONTH	\$42.33/MONTH	17%
G900-MM	POSTAGE METER RENTALS	METER FOR DM400 SERIES	\$66.00/MONTH	\$54.78/MONTH	17%
K7M0	POSTAGE METER RENTALS	METER FOR MAILSTATION2	\$23.00/MONTH	\$19.09/MONTH	17%

Mailing Systems, Ultra Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	41%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
COVER-SPM	ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SPM/MAILSTATION	\$41.00	\$24.69	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HZ00	ULTRA LOW VOLUME MAILING SYSTEMS	BENDPRO MAILSTATION WITH 5LB SCALE	\$1,261.00	\$649.00	49%	\$13.50	\$10.80	20%	\$1.00	n/a	n/a	n/a	n/a

Mailing Systems, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	41%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	40%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$238.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
BH00	LOW VOLUME MAILING SYSTEMS	C SERIES BASE	\$0.00	\$0.00	0%	\$144.28	\$115.42	20%	\$10.72	n/a	n/a	n/a	n/a
APAC	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNTING WEIGHT BREAK REPORTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAV	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNTING LEVEL AWES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAK	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAY	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB1	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (2)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (10)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB3	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (100)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB4	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (500)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APBN	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNT LIST IMPORT/EXPORT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FP00	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES WELCOME KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
H28002	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SCALE OPENING COVER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP00098	LOW VOLUME MAILING SYSTEMS ACCESSORIES	MP82 SCALE MOUNTED DISPLAY KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP00099	LOW VOLUME MAILING SYSTEMS ACCESSORIES	MP82 REMOTE DISPLAY KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP1W	LOW VOLUME MAILING SYSTEMS ACCESSORIES	5/10 LB. WEIGHING WITH EXTERNAL DISPLAY	\$0.00	\$0.00	0%	\$98.00	\$78.40	20%	\$7.28	n/a	n/a	n/a	n/a
INV90KIT	LOW VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW WELCOME KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
INV90KIT	LOW VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW WELCOME KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PD-4000-US	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SMARTLINK LVM/FULAN ANALYTICS DEVICE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP3R	LOW VOLUME MAILING SYSTEMS ACCESSORIES	RETURN KIT FOR SENDPRO 300	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPCR	LOW VOLUME MAILING SYSTEMS ACCESSORIES	RETURN KIT FOR SENDPRO C SERIES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH24	LOW VOLUME MAILING SYSTEMS ACCESSORIES	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH25	LOW VOLUME MAILING SYSTEMS ACCESSORIES	2H00 40 LPM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH26	LOW VOLUME MAILING SYSTEMS ACCESSORIES	2H00 50 LPM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH36	LOW VOLUME MAILING SYSTEMS ACCESSORIES	AUTO INSCRIPTIONS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH37	LOW VOLUME MAILING SYSTEMS ACCESSORIES	AUTO AD SLOGANS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH2C	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO C300 BASE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH3C	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO C300 BASE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH1D	LOW VOLUME MAILING SYSTEMS ACCESSORIES	STANDARD AD SLOGAN	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH02	LOW VOLUME MAILING SYSTEMS ACCESSORIES	STANDARD INSCRIPTION	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH03	LOW VOLUME MAILING SYSTEMS ACCESSORIES	CUSTOM AD SLOGAN	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH04	LOW VOLUME MAILING SYSTEMS ACCESSORIES	CUSTOM INSCRIPTION	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH05	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS RATES WITH METERED LETTER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH06	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS RATES WITH STAMPED LETTER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH09	LOW VOLUME MAILING SYSTEMS ACCESSORIES	RETAIL GROUND LOR	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH20	LOW VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FA1	LOW VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (25 DEPT)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FA4	LOW VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (40 DEPT)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAE	LOW VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FM2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	DISABLE MANUAL WEIGHT FEATURE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1PVKIT	LOW VOLUME MAILING SYSTEMS ACCESSORIES	KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FS2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FS4	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FY9	LOW VOLUME MAILING SYSTEMS ACCESSORIES	70 LPM FEATURE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BH02	LOW VOLUME MAILING SYSTEMS	SENDPRO C USA LIVE FEEDRAMP BASE	\$0.00	\$0.00	0%	\$163.00	\$130.40	20%	\$12.11	n/a	n/a	n/a	n/a
AFBC	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING ENABLER C SERIES	\$37.50	\$32.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1A	LOW VOLUME MAILING SYSTEMS	METER HARDWARE - C SERIES	\$513.00	\$302.67	41%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E47	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SP100 LABEL PRINTER WITH LIFTER BASE	\$619.00	\$344.00	44%	\$38.00	\$30.40	20%	\$2.82	n/a	n/a	n/a	n/a
C200	LOW VOLUME MAILING SYSTEMS	SENDPRO C 200	\$740.00	\$380.55	49%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
SP19	LOW VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER 1E23	\$957.00	\$532.00	44%	\$192.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
INVS0	LOW VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW DASHBOARD - SINGLE UNIT ONLY (DM125 / DM225)	\$1,319.00	\$732.00	45%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FY8	LOW VOLUME MAILING SYSTEMS ACCESSORIES	95 LPM FEATURE	\$1,546.00	\$859.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E29	LOW VOLUME MAILING SYSTEMS ACCESSORIES	120 LPM FEATURE	\$2,299.00	\$1,283.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CA4B	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING SILVER PLAN	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PK2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	CS02 INTEGRATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH07	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH08	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ELECTRONIC RETURN RECEIPT	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PK5	LOW VOLUME MAILING SYSTEMS ACCESSORIES	METER INTEGRATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Mailing Systems, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	27%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	31%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Offerors Response

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
ZHC5	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHC4	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C400 BASE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHE2	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PB PRESORT XTRA RATES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHE1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	FIRST CLASS COMMERCIAL PRESORT RATES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH29	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	95 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH27	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ZH00 65 LPM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF5	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+2000/SENDPRO2000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$612.54	\$490.03	20%	\$45.52	n/a	n/a	n/a	n/a
MSF4	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+1000/SENDPRO1000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$253.63	\$202.90	20%	\$18.85	n/a	n/a	n/a	n/a
MSF2	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ BASIC WOV FEEDER	\$0.00	\$0.00	0%	\$612.54	\$490.03	20%	\$45.52	n/a	n/a	n/a	n/a
MSF1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MAILSTREAM BASIC FEEDER-HT	\$0.00	\$0.00	0%	\$253.63	\$202.90	20%	\$18.85	n/a	n/a	n/a	n/a
MP96001	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MP96001 - REMOTE DISPLAY SALES KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP8115	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	15 LB UPGRADE	\$0.00	\$0.00	0%	\$23.00	\$18.40	20%	\$1.71	n/a	n/a	n/a	n/a
MP8110	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	15 LB UPGRADE	\$0.00	\$0.00	0%	\$12.00	\$9.60	20%	\$0.89	n/a	n/a	n/a	n/a
HZ80001	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZ8E	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES MONO PRINT MODULE	\$0.00	\$0.00	0%	\$461.00	\$368.80	20%	\$34.26	n/a	n/a	n/a	n/a
AFSD	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	130/70 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AFSA	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	130 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AFPM	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAS	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P2000 GCS IDENTIFIER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	50 DEPT ANALYTICS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
993-4C	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DM400 SERIES RETURN KIT WITH BOX	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
913-4B	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DM400C RETURN KIT - UPGRADE TO 9H00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
48B-00062-007	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	POWER CORD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IF20	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFER	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ERR RATES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IF90002	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNTING USB HUB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ICES	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DM400C BASE	\$0.00	\$0.00	0%	\$108.00	\$86.40	20%	\$8.03	n/a	n/a	n/a	n/a
ICES	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DM400C BASE	\$0.00	\$0.00	0%	\$389.00	\$311.20	20%	\$28.91	n/a	n/a	n/a	n/a
APAVL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (50)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAXL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAYL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (1000)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKML	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (100000)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SHD2	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO USA LIVE FEDRAMP BASE	\$0.00	\$0.00	0%	\$420.00	\$336.00	20%	\$31.21	n/a	n/a	n/a	n/a
ZHC425	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV1P	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MAILCENTER PRINTER	\$0.00	\$0.00	0%	\$498.00	\$398.40	20%	\$37.01	n/a	n/a	n/a	n/a
COVER-SPC	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SENDPRO C	\$64.00	\$40.75	36%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
COVER-SPCA	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SENDPRO C AUTO	\$75.50	\$48.00	36%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ED4162	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DISPLAY TABLE STAND	\$120.00	\$82.80	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP9X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE	\$222.00	\$141.00	36%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH22	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGH 5 OR 10LB	\$222.00	\$153.18	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP3X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE	\$449.00	\$286.00	36%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH23	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGH 15 OR 30LB	\$449.00	\$309.81	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1B	MEDIUM VOLUME MAILING SYSTEMS	METER HARDWARE - DM400	\$456.00	\$328.00	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IE4B	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	SP100 LABEL PRINTER	\$619.00	\$395.00	36%	\$38.00	\$30.40	20%	\$3.82	n/a	n/a	n/a	n/a
IE44	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DESKTOP THERMAL ROLL PRINTER	\$619.00	\$395.00	36%	\$69.00	\$55.20	20%	\$5.13	n/a	n/a	n/a	n/a
AFS8	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	160 LPM SPEED	\$785.00	\$510.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP4X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$1,095.00	\$642.00	36%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1C	MEDIUM VOLUME MAILING SYSTEMS	METER HARDWARE - P SERIES, LV	\$899.00	\$568.00	37%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH04	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGH 70LB	\$1,095.00	\$693.45	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH30	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	UPGRADE TO 120 LPM SPEED	\$1,145.00	\$732.00	36%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C425	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425	\$1,576.00	\$752.40	52%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP5X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,356.00	\$866.00	36%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AF5E	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	160/95 LPM SPEED	\$1,835.00	\$1,193.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CC1	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 - SENDPRO BUNDLE	\$2,749.00	\$1,246.00	55%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
AF5C	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180 LPM SPEED	\$2,610.00	\$1,697.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CC2	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 - SENDPRO PLUS BUNDLE	\$3,388.00	\$2,275.00	33%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
CC3C	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO 95	\$3,601.00	\$2,434.00	33%	\$389.00	\$311.20	20%	\$28.91	n/a	n/a	n/a	n/a
CC3E	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO 95 W/FEDRAMP	\$3,661.00	\$2,628.75	27%	\$389.00	\$311.20	20%	\$28.91	n/a	n/a	n/a	n/a
AF5F	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180/115 LPM SPEED	\$4,195.00	\$2,727.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CC51	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO 120	\$6,052.00	\$4,090.00	33%	\$419.00	\$335.20	20%	\$31.14	n/a	n/a	n/a	n/a
CC53	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO AUTOFEED PRO SHIPPING	\$6,681.00	\$4,516.00	32%	\$456.00	\$364.80	20%	\$33.89	n/a	n/a	n/a	n/a
CC52	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO PRO MAILING	\$7,058.00	\$4,770.00	33%	n/a	\$637.00	20%	\$47.34	n/a	n/a	n/a	n/a
AF5L	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	2000 160/95LPM	\$8,335.00	\$5,417.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVBA	MEDIUM VOLUME MAILING SYSTEMS	MAILCENTER 1000	\$8,365.00	\$6,106.45	27%	\$274.00	\$219.20	20%	\$20.36	n/a	n/a	n/a	n/a
HVBB	MEDIUM VOLUME MAILING SYSTEMS	MAILCENTER 2000	\$9,265.00	\$6,763.45	27%	\$662.00	\$529.60	20%	\$49.20	n/a	n/a	n/a	n/a
AF5M	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180/115 LPM	\$10,835.00	\$7,042.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CA4E	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	UNLIMITED COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAD1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ENTERPRISE COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAC1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PREMIUM COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAB1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	BASIC COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAA1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	BRONZE COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Mailing Systems, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this solicitation Scope of Work.	
NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	38%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MSD1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90007	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFK	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SHIPPING APP FEATURE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKE	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P RECEIVING APP FEATURE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFXR	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	FUNDS NIGHT METER FEATURE (DM SERIES)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFXA	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFSA	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFNV	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAW	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES OPWORKS INTERFACE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAN	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAL	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAF	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	NO ACCOUNTING SOFTWARE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAB	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBK	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFD	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF3	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
APRI	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSG	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	165/105 LPM SPEED	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZ1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZCE	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ MONO PRINT MODULE	\$0.00	\$0.00	0%	\$461.00	\$368.80	20%	\$34.26	n/a	n/a	n/a	n/a
MW90650	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ROLL TAPE KIT	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF6	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+3000/SENDPRO3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
MP4W	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$272.60	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP3W	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
APKM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW92705	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15" DISPLAY	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90667	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$100.00	\$65.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
N199	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SCALE STAND (MP30)	\$115.00	\$69.00	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF8	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$155.00	\$101.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF9	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	\$101.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW97182	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS LAN ADAPTER	\$155.00	\$101.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90705	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$188.00	\$101.00	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV97500	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS LAN CLIENT	\$170.00	\$110.50	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	100' LAN CABLE	\$205.00	\$133.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS KEYBOARD	\$205.00	\$133.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS 4-PORT ROUTER	\$300.00	\$195.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWD	HIGH VOLUME MAILING SYSTEMS FURNITURE	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$276.00	\$207.00	25%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFA2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (100 DEPT)	\$390.00	\$235.00	40%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFR4	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	USPS BRM RATES	\$510.00	\$332.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90020	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00	\$332.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWB	HIGH VOLUME MAILING SYSTEMS FURNITURE	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$504.00	\$378.00	25%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	100 DEPT ANALYTICS	\$625.00	\$406.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBG	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE	\$720.00	\$468.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90806	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	POWER STACKER EXTENSION	\$720.00	\$468.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SE05	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BARCODE SCANNER	\$902.00	\$542.75	40%	\$210.00	\$168.00	20%	\$15.61	n/a	n/a	n/a	n/a
ME1D	HIGH VOLUME MAILING SYSTEMS	METER HARDWARE - P SERIES, HV	\$909.00	\$563.58	38%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPY8	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER	\$957.00	\$576.00	40%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
MS02	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15" COLOR TOUCH DISPLAY	\$930.00	\$605.00	35%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90024	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE KIT	\$1,165.00	\$757.25	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSRP	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$816.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APSH	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	220/135 LPM SPEED	\$1,560.00	\$826.80	47%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA4	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	500 DEPT ANALYTICS	\$1,350.00	\$878.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA5	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA7	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWA	HIGH VOLUME MAILING SYSTEMS FURNITURE	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,258.00	\$1,468.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSP5	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,498.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
SVWE	HIGH VOLUME MAILING SYSTEMS FURNITURE	CONSOLE	\$2,199.00	\$1,527.00	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAB	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	3000 DEPT ANALYTICS	\$2,360.00	\$1,536.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HPY5	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	MALCENTER POWER STACKER	\$2,550.00	\$1,657.50	35%	\$275.00	\$220.00	20%	\$20.44	n/a	n/a	n/a	n/a
APJ1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	270/170 LPM SPEED	\$6,295.00	\$3,336.00	47%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKM1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	UNLIMITED ACCOUNTING FOR P SERIES	\$6,480.00	\$3,900.00	40%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSK	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	310/205 LPM SPEED	\$14,565.00	\$7,231.85	50%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV8D	HIGH VOLUME MAILING SYSTEMS	MALCENTER 3000	\$21,900.00	\$13,516.00	38%	\$1,844.00	\$1,475.20	20%	\$137.05	n/a	n/a	n/a	n/a

Mailing Systems, Production (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	
	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	38%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MSD1	PRODUCTION MAILING SYSTEMS ACCESSORIES	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90007	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKF	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SHIPPING APP FEATURE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKE	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P RECEIVING APP FEATURE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFXR	PRODUCTION MAILING SYSTEMS ACCESSORIES	FUNDS MGMT METER FEATURE (DM SERIES)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFXA	PRODUCTION MAILING SYSTEMS ACCESSORIES	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IF51	PRODUCTION MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFNV	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW STARTUP KIT FOR DM125/228	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAW	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES B/WWORKS INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAN	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAM	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAL	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAE	PRODUCTION MAILING SYSTEMS ACCESSORIES	NO ACCOUNTING SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAB	PRODUCTION MAILING SYSTEMS ACCESSORIES	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBK	PRODUCTION MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFD	PRODUCTION MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF3	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
APFB	PRODUCTION MAILING SYSTEMS ACCESSORIES	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFS	PRODUCTION MAILING SYSTEMS ACCESSORIES	165/105 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZ1	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZCE	PRODUCTION MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ MONO PRINT MODULE	\$0.00	\$0.00	0%	\$461.00	\$368.80	20%	\$34.26	n/a	n/a	n/a	n/a
MW90950	PRODUCTION MAILING SYSTEMS ACCESSORIES	ROLL TAPE KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF6	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+3000/SENDPRO3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
MP4W	PRODUCTION MAILING SYSTEMS ACCESSORIES	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP3W	PRODUCTION MAILING SYSTEMS ACCESSORIES	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
APKM	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW92705	PRODUCTION MAILING SYSTEMS ACCESSORIES	15" DISPLAY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90067	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$100.00	\$65.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
N199	PRODUCTION MAILING SYSTEMS ACCESSORIES	SCALE STAND (MP30)	\$115.00	\$69.00	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFB	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$155.00	\$101.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF9	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	\$101.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW97182	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS LAN ADAPTER	\$188.00	\$101.00	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90705	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$168.00	\$101.00	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV97500	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS LAN CLIENT	\$170.00	\$110.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	PRODUCTION MAILING SYSTEMS ACCESSORIES	100' LAN CABLE	\$205.00	\$133.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS KEYBOARD	\$205.00	\$133.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS 4-PORT ROUTER	\$300.00	\$195.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWD	PRODUCTION MAILING SYSTEMS FURNITURE	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$276.00	\$207.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFA2	PRODUCTION MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (100 DEPT)	\$390.00	\$235.00	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFB4	PRODUCTION MAILING SYSTEMS ACCESSORIES	USPS B/M RATES	\$510.00	\$332.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90920	PRODUCTION MAILING SYSTEMS ACCESSORIES	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00	\$332.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWB	PRODUCTION MAILING SYSTEMS FURNITURE	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$504.00	\$378.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	PRODUCTION MAILING SYSTEMS ACCESSORIES	100 DEPT ANALYTICS	\$625.00	\$406.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBG	PRODUCTION MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE	\$720.00	\$468.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90806	PRODUCTION MAILING SYSTEMS ACCESSORIES	POWER STACKER EXTENSION	\$720.00	\$468.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SEDS	PRODUCTION MAILING SYSTEMS ACCESSORIES	BARCODE SCANNER	\$902.00	\$542.75	40%	\$210.00	\$168.00	20%	\$15.61	n/a	n/a	n/a	n/a
MEID	PRODUCTION MAILING SYSTEMS	METER HARDWARE - P SERIES, HV	\$909.00	\$563.58	38%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPY8	PRODUCTION MAILING SYSTEMS ACCESSORIES	LASER PRINTER	\$957.00	\$576.00	40%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
MSD2	PRODUCTION MAILING SYSTEMS ACCESSORIES	15" COLOR TOUCH DISPLAY	\$980.00	\$665.00	33%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90024	PRODUCTION MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE KIT	\$1,165.00	\$757.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSRP	PRODUCTION MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$816.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APSH	PRODUCTION MAILING SYSTEMS ACCESSORIES	220/135 LPM SPEED	\$1,560.00	\$826.80	47%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAA	PRODUCTION MAILING SYSTEMS ACCESSORIES	500 DEPT ANALYTICS	\$1,350.00	\$878.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAS	PRODUCTION MAILING SYSTEMS ACCESSORIES	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	PRODUCTION MAILING SYSTEMS ACCESSORIES	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWA	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,258.00	\$1,468.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPS	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,498.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
SVWE	PRODUCTION MAILING SYSTEMS FURNITURE	CONSOLE	\$2,199.00	\$1,527.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	PRODUCTION MAILING SYSTEMS ACCESSORIES	3000 DEPT ANALYTICS	\$2,460.00	\$1,584.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVPS	PRODUCTION MAILING SYSTEMS ACCESSORIES	MAILCENTER POWER STACKER	\$2,550.00	\$1,657.50	35%	\$275.00	\$220.00	20%	\$20.44	n/a	n/a	n/a	n/a
AP51	PRODUCTION MAILING SYSTEMS ACCESSORIES	270/170 LPM SPEED	\$6,295.00	\$3,336.00	47%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKM1	PRODUCTION MAILING SYSTEMS ACCESSORIES	UNLIMITED ACCOUNTING FOR P SERIES	\$6,480.00	\$3,900.00	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP5K	PRODUCTION MAILING SYSTEMS ACCESSORIES	160/105 LPM SPEED	\$14,365.00	\$7,231.85	50%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVBD	PRODUCTION MAILING SYSTEMS	MAILCENTER 3000	\$21,900.00	\$13,536.00	38%	\$1,844.00	\$1,475.20	20%	\$137.05	n/a	n/a	n/a	n/a

Integrated Postal Scales (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	44%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	16%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts If end user is utilizing Time and Materials Maintenance	20%
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MP81	INTEGRATED POSTAL SCALES	SERIAL INTERFACE SCALE	\$0.00	\$0.00	0%	\$28.00	\$22.40	20%	\$2.08	n/a	n/a	n/a	n/a
MP82	INTEGRATED POSTAL SCALES	HORIZON TYPE APPROVED SCALE	\$0.00	\$0.00	0%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
MT30	INTEGRATED POSTAL SCALES	PLATFORM SCALE 30LB	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
MT49	INTEGRATED POSTAL SCALES	SCALE, GLOBAL - 149 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MT70	INTEGRATED POSTAL SCALES	PLATFORM SCALE 70 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MW96000	INTEGRATED POSTAL SCALES	WEIGHING PLATFORM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MT7W	INTEGRATED POSTAL SCALES	SCALE, W&M, GLOBAL - 70 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MT3W	INTEGRATED POSTAL SCALES	SCALE, W&M, US - 30 LB	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
MT4W	INTEGRATED POSTAL SCALES	SCALE, W&M, GLOBAL - 149 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP49	INTEGRATED POSTAL SCALES	70/149 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MPC4	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM (DM125 PLATFORM)	\$0.00	\$0.00	0%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
IPW1	INTEGRATED POSTAL SCALES	DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP96	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$108.00	\$86.40	20%	\$8.03	n/a	n/a	n/a	n/a
ZHLS	INTEGRATED POSTAL SCALES	LOBBY SCALE CAPABILITY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MT73	INTEGRATED POSTAL SCALES	SCALE, W&M, POSTAL - 35 KG	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MPC1	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
MP8K	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$13.00	\$10.40	20%	\$0.97	n/a	n/a	n/a	n/a
MP30	INTEGRATED POSTAL SCALES	15/30 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
HV96000	INTEGRATED POSTAL SCALES	MAIL CENTER WEIGHING PLATFORM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPW0	INTEGRATED POSTAL SCALES	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWL	INTEGRATED POSTAL SCALES	5LBS./3KG WEIGHING OPTION FOR MP81 SCALE	\$911.00	\$445.20	51%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IGW2	INTEGRATED POSTAL SCALES	2 LB INTERFACED WEIGHING	\$871.00	\$451.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH01	INTEGRATED POSTAL SCALES	5LB WEIGHING OPTION FOR MP82 SCALE	\$945.00	\$490.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IGW5	INTEGRATED POSTAL SCALES	5 LB INTERFACED WEIGHING	\$1,294.00	\$671.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWM	INTEGRATED POSTAL SCALES	10LBS./ 5KG WEIGHING OPTION FOR MP81 SCALE	\$1,483.00	\$775.20	51%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH02	INTEGRATED POSTAL SCALES	10LB WEIGHING OPTION FOR MP82 SCALE	\$1,518.00	\$787.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IGW9	INTEGRATED POSTAL SCALES	10 LB INTERFACED WEIGHING	\$1,655.00	\$888.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPVV	INTEGRATED POSTAL SCALES	5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$1,730.00	\$968.80	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH03	INTEGRATED POSTAL SCALES	15LB WEIGHING OPTION FOR MP82 SCALE	\$2,056.00	\$1,066.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWH	INTEGRATED POSTAL SCALES	15LBS./7KG WEIGHING OPTION FOR MP81 SCALE	\$2,056.00	\$1,066.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH07	INTEGRATED POSTAL SCALES	15 LB WEIGHING OPTION FOR MP3W SCALE	\$1,335.00	\$1,088.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPWW	INTEGRATED POSTAL SCALES	10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,150.00	\$1,204.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPW5	INTEGRATED POSTAL SCALES	15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,465.00	\$1,380.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPWX	INTEGRATED POSTAL SCALES	15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,465.00	\$1,380.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPW6	INTEGRATED POSTAL SCALES	30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,820.00	\$1,579.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH13	INTEGRATED POSTAL SCALES	30 LB WEIGHING OPTION FOR MP30 SCALE	\$2,389.00	\$1,574.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHA3	INTEGRATED POSTAL SCALES	30 LB WEIGHING OPTION FOR MT30 SCALE	\$3,230.00	\$1,674.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPW7	INTEGRATED POSTAL SCALES	70 LB INTERFACED WEIGHING	\$3,145.00	\$1,761.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH15	INTEGRATED POSTAL SCALES	70 LB WEIGHING OPTION FOR MP49 SCALE	\$3,334.00	\$1,867.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHB5	INTEGRATED POSTAL SCALES	70 LB WEIGHING OPTION FOR MT70 SCALE	\$3,601.00	\$1,867.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPW8	INTEGRATED POSTAL SCALES	149 LB INTERFACED WEIGHING	\$4,355.00	\$2,439.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Letter Openers, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	34%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	15%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DLA2	LETTER OPENERS, LOW VOLUME	DL200™ LETTER OPENER W/INSTALLATION & TRAINING	\$3,603.00	\$2,075.70	42%	\$286.00	\$228.80	20%	\$21.26	n/a	n/a	n/a	n/a

Letter Openers, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	20%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	15%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
OMBIN	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	3065 SORT LETTER OPENER BIN	\$802.00	\$631.00	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMBAT	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	306 LETTER OPENER BATCHER	\$1,603.00	\$1,261.00	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMCQNV	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	3065 SORT LETTER OPENER CONVEYOR	\$2,176.00	\$1,712.00	21%	\$167.00	\$133.60	20%	\$12.41	n/a	n/a	n/a	n/a
OMPRINT	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	306 AND 3065 HIGH SPEED INKJET PRINTER	\$3,435.00	\$2,705.00	21%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
DLA3	LETTER OPENERS, HIGH VOLUME	DL400** HIGH SPEED LETTER OPENER W/INSTALLATION & TRAINING	\$6,354.00	\$4,440.00	30%	\$645.00	\$516.00	20%	\$47.94	n/a	n/a	n/a	n/a
DLA4	LETTER OPENERS, HIGH VOLUME	OMATION 410 W/INSTALL & TRAINING 120V	\$10,791.00	\$7,993.00	26%	\$1,151.00	\$920.80	20%	\$85.54	n/a	n/a	n/a	n/a
OM306	LETTER OPENERS, HIGH VOLUME	306 LETTER OPENER	\$18,118.00	\$13,420.00	26%	\$1,560.00	\$1,248.00	20%	\$115.94	n/a	n/a	n/a	n/a
OM306S	LETTER OPENERS, HIGH VOLUME	306S LETTER OPENER W/SORT	\$21,552.00	\$15,964.00	26%	\$1,872.00	\$1,497.60	20%	\$139.13	n/a	n/a	n/a	n/a

Letter Folders, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with the following Scope of Work: NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) Discount off Parts for Time and Materials maintenance	5%

Offerors Response

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
TD/DM	LOW VOLUME LETTER FOLDERS ACCESSORIES	FOLDER LOCALIZATION KIT US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DFIC	LOW VOLUME LETTER FOLDERS ACCESSORIES	HIGH CAPACITY EXTENSION	\$350.00	\$286.00	24%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DFIC	LOW VOLUME LETTER FOLDERS	CROSS FOLD KIT	\$765.00	\$535.00	24%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DFCS	LOW VOLUME LETTER FOLDERS ACCESSORIES	CONVERTER TRACKER	\$940.00	\$723.00	24%	\$82.00	\$65.60	20%	\$6.00	n/a	n/a	n/a	n/a
DFBO	LOW VOLUME LETTER FOLDERS	OFFICEBRIGHT FOLDER	\$5,354.00	\$3,853.50	28%	\$521.00	\$416.80	20%	\$38.72	n/a	n/a	n/a	n/a

Letter Folders, High Volume (Reference Part 3.19)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with the Calculation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	8%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	15%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) Discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 1-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
090	HIGH VOLUME LETTER FOLDERS	OFFICE/HIGHT FOLDER	\$6,727.00	\$4,838.00	28%	\$781.00	\$624.80	20%	\$58.04	0/0	0/0	0/0	0/0

Inserters, Production (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	15%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	5%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

* In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2026 will not be accepted by the USPS.

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
D2K1	PRODUCTION INSERTER ACCESSORIES	D2K1 - 1 SM ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D2K2	PRODUCTION INSERTER ACCESSORIES	D2K1 - 2 SM ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IF90	PRODUCTION INSERTER ACCESSORIES	DATA CAPTURE UPLOAD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFX8	PRODUCTION INSERTER ACCESSORIES	EXTERNAL ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DKC	PRODUCTION INSERTER ACCESSORIES	D2000 SW UPGRADE FOR FIELD NETWORK	\$383.23	\$333.41	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FB9G	PRODUCTION INSERTER ACCESSORIES	TOP EDGE ENVELOPE MARKER 891	\$1,925.00	\$1,576.00	18%	\$109.00	\$103.55	5%	\$9.62	n/a	n/a	n/a	n/a
RD5E	PRODUCTION INSERTER ACCESSORIES	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$2,041.00	\$1,643.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FB9Q	PRODUCTION INSERTER ACCESSORIES	BOTTOM EDGE ENVELOPE MARKER 728	\$2,051.00	\$1,677.00	18%	\$121.00	\$114.95	5%	\$10.68	n/a	n/a	n/a	n/a
FB9A	PRODUCTION INSERTER ACCESSORIES	STANDARD FOLD PLATES	\$3,909.00	\$3,148.53	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
FB9D	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$3,909.00	\$3,149.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FB9Z	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$3,909.00	\$3,149.00	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
FB9K	PRODUCTION INSERTER ACCESSORIES	BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,156.00	\$3,358.00	19%	\$366.00	\$347.70	5%	\$33.30	n/a	n/a	n/a	n/a
FB9J	PRODUCTION INSERTER ACCESSORIES	TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,276.00	\$3,454.00	19%	\$366.00	\$347.70	5%	\$33.30	n/a	n/a	n/a	n/a
DN4	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN	\$5,747.00	\$4,655.00	19%	\$852.00	\$809.40	5%	\$75.19	n/a	n/a	n/a	n/a
FB9C	PRODUCTION INSERTER ACCESSORIES	LOW CAP DIVERT W/ SMART DEFLECT	\$6,216.00	\$5,025.00	19%	\$90.00	\$86.50	5%	\$8.07	n/a	n/a	n/a	n/a
DNB	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$7,845.00	\$6,426.00	19%	\$852.00	\$809.40	5%	\$75.19	n/a	n/a	n/a	n/a
DNWR	PRODUCTION INSERTER ACCESSORIES	NETWORK MAIN PC D2000	\$7,531.21	\$6,552.07	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DNCA	PRODUCTION INSERTER ACCESSORIES	FACE DOWN EXIT L DIVERT	\$14,767.00	\$11,947.71	19%	\$819.00	\$778.05	5%	\$72.28	n/a	n/a	n/a	n/a
FB9B	PRODUCTION INSERTER ACCESSORIES	AUTOMATIC FOLD CAPABILITY	\$15,558.00	\$12,532.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FB9P	PRODUCTION INSERTER ACCESSORIES	2D CAMERA SCANNER	\$16,339.00	\$13,357.00	19%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
DNMS	PRODUCTION INSERTER ACCESSORIES	D2000 FILE BASED MICROSERVER	\$17,073.00	\$14,853.50	13%	\$1,707.00	\$1,621.65	5%	\$150.65	n/a	n/a	n/a	n/a
FB9H	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNER FOR SHEET FEEDER	\$17,323.00	\$15,071.01	13%	\$2,078.76	\$1,974.82	5%	\$183.46	n/a	n/a	n/a	n/a
FB9L	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$21,315.00	\$17,204.00	19%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
DST	PRODUCTION INSERTER ACCESSORIES	FILE BASED PROCESSING	\$29,020.00	\$23,480.00	19%	\$3,328.00	\$3,161.60	5%	\$290.71	n/a	n/a	n/a	n/a
FB9B	PRODUCTION INSERTER ACCESSORIES	HCSF W/ STANDARD HOPPER	\$42,887.00	\$34,547.70	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
FB9A	PRODUCTION INSERTER ACCESSORIES	HCSF W/ EXTENDED HOPPER	\$45,888.00	\$36,965.00	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
DNXC	PRODUCTION INSERTER ACCESSORIES	IN LINE INFINITY METER UP TO 20 SHT	\$66,988.00	\$54,051.00	19%	\$2,892.00	\$2,747.40	5%	\$255.23	n/a	n/a	n/a	n/a
DNCT	PRODUCTION INSERTER ACCESSORIES	IN LINE INFINITY METER UP TO 50 SHT	\$69,730.00	\$56,285.00	19%	\$3,679.00	\$3,495.05	5%	\$324.69	n/a	n/a	n/a	n/a
DNAP	PRODUCTION INSERTER ACCESSORIES	D2000 INLINE ENVELOPE PRINTING	\$71,081.00	\$58,184.00	18%	\$12,647.00	\$12,014.05	5%	\$1,116.17	n/a	n/a	n/a	n/a
DNBP	PRODUCTION INSERTER ACCESSORIES	IN LINE ENVELOPE PRINTING D2000 CUSTOM	\$95,596.00	\$83,168.00	13%	\$13,895.00	\$13,200.25	5%	\$1,226.31	n/a	n/a	n/a	n/a
DNCO	PRODUCTION INSERTER	D2000 TWO ENCLOSURE FEEDER SYSTEM	\$184,096.00	\$144,803.45	21%	\$11,159.00	\$10,601.05	5%	\$984.84	n/a	n/a	n/a	n/a
DNCL	PRODUCTION INSERTER	D2000 THREE ENCLOSURE FEEDER SYSTEM	\$188,214.00	\$147,893.00	22%	\$11,606.00	\$11,025.70	5%	\$1,024.29	n/a	n/a	n/a	n/a
DNCC	PRODUCTION INSERTER	D2000 FOUR ENCLOSURE FEEDER SYSTEM	\$210,186.00	\$165,022.00	21%	\$12,800.00	\$12,160.00	5%	\$1,120.00	n/a	n/a	n/a	n/a
IT00	PRODUCTION INSERTER ACCESSORIES	LIC. US DM INFINITY COMMERCIAL METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IT04	PRODUCTION INSERTER ACCESSORIES	LIC. US DM INFINITY PERMIT METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CYCLECOVERAGE	PRODUCTION INSERTER	CYCLE COVERAGE FEE	\$0.05/PER CYCLE	\$0.05/PER CYCLE	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Folder-Inserters, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	20%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	16%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts if end user is utilizing Time and Materials Maintenance	20%
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
T1PP	LOW VOLUME FOLDER-INSERTER ACCESSORIES	PERFED PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1NP	LOW VOLUME FOLDER-INSERTER ACCESSORIES	NON PERF PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F381076	LOW VOLUME FOLDER-INSERTER ACCESSORIES	KIT, RELAY 2500-4500 PB LOGO	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1TC	LOW VOLUME FOLDER-INSERTER FURNITURE	OPTIONAL CASTERS FOR INSERTER TABLES	\$518.00	\$388.50	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1AT	LOW VOLUME FOLDER-INSERTER ACCESSORIES	ADDITIONAL SHEET FEEDER	\$1,598.00	\$1,242.00	22%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
T1TA	LOW VOLUME FOLDER-INSERTER FURNITURE	33X33X29-36 STORAGE CABINET	\$1,662.00	\$1,246.50	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1TB	LOW VOLUME FOLDER-INSERTER FURNITURE	45.5X33X29-36 STORAGE CABINET	\$1,799.00	\$1,319.25	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1B1	LOW VOLUME FOLDER-INSERTER ACCESSORIES	DMR SCANNER W/INSTALL & TRG	\$1,827.00	\$1,420.00	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1D0	LOW VOLUME FOLDER-INSERTER ACCESSORIES	DMR SCANNER WITH INSTALL & TRG	\$1,827.00	\$1,420.00	22%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
T1R5	LOW VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL STACKER W/INSTALL & TRG	\$2,010.00	\$1,439.10	28%	\$174.00	\$139.20	20%	\$12.93	n/a	n/a	n/a	n/a
T1T4	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D TOP SCANNER W/INSTALL & TRAINING	\$2,457.00	\$1,911.00	22%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
T1T3	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D BOTTOM SCANNER W/INSTALL & TRAINING	\$2,457.00	\$1,911.00	22%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
T1B2	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D TOP W/ RIE/ INSTALL & TRG	\$2,857.00	\$2,222.00	22%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
T1B3	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D BOTTOM W/RIE/ INSTALL & TRG	\$2,857.00	\$2,222.00	22%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
T1B4	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D I&T C-DOUBLE FRONT /HALF- Z BACK /RIP	\$3,235.00	\$2,717.40	16%	\$505.00	\$404.00	20%	\$37.53	n/a	n/a	n/a	n/a
T1B5	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D I&T HALF- Z FRONT/C- DOUBLE BACK/RIP	\$3,235.00	\$2,717.40	16%	\$505.00	\$404.00	20%	\$37.53	n/a	n/a	n/a	n/a
T1Z5	LOW VOLUME FOLDER-INSERTER	RELAY 2500 W/INSTALL & TRAINING	\$9,845.00	\$6,879.20	30%	\$960.00	\$768.00	20%	\$71.35	n/a	n/a	n/a	n/a

Folder-Inserters, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	20%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	17%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts if end user is utilizing Time and Materials Maintenance	20%
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
F900020	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD2	\$105.00	\$87.00	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F9PG2	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD SERVICE PACKAGE 2	\$113.50	\$87.00	23%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F9PG	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD	\$339.00	\$245.00	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790725	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT FEEDER INSERT SUPPORT	\$48.98	\$373.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TT7E	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	SCANNER MOUNTING KIT HIGH CAP SHEET FDR	\$1,134.00	\$941.22	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TTVP	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL POWER STACKER	\$2,284.00	\$1,755.00	23%	\$181.00	\$144.80	20%	\$13.45	n/a	n/a	n/a	n/a
TTVY	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST& TRG/INTEGRITY EXPRESS	\$3,298.00	\$2,259.00	32%	\$1,287.00	\$1,029.60	20%	\$95.65	n/a	n/a	n/a	n/a
TTRU	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST&TRG/RELAY INTEG PRO STD	\$3,111.00	\$2,390.00	23%	\$1,237.00	\$989.60	20%	\$91.93	\$370.00	\$456.00	20%	\$42.36
TTFT	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D HCF/INST&TRG/RELAY INTEG PRO STD	\$4,682.00	\$3,598.00	23%	\$1,055.00	\$844.00	20%	\$78.41	\$370.00	\$456.00	20%	\$43.36
TTRW	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST&TRG/RELAY INTEG PRO ADV	\$4,682.00	\$3,598.00	23%	\$1,237.00	\$989.60	20%	\$91.93	\$950.00	\$760.00	20%	\$70.60
TTRX	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$4,964.00	\$3,815.00	23%	\$1,098.00	\$878.40	20%	\$81.60	n/a	n/a	n/a	n/a
TTTD	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D CAMERA HIGH CAPACITY SHEET FEEDER	\$4,903.00	\$4,069.49	17%	\$1,186.00	\$948.80	20%	\$88.14	n/a	n/a	n/a	n/a
TTRV	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D HCF/INST&TRG/RELAY INTEG PRO ADV	\$6,356.00	\$4,885.00	23%	\$1,055.00	\$844.00	20%	\$78.41	\$950.00	\$760.00	20%	\$70.60
TTSP	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC	\$11,715.00	\$8,026.00	31%	\$362.00	\$289.60	20%	\$26.90	\$375.00	\$300.00	20%	\$27.87
TT6P	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 5000/6000 FILE BASED PROCESSING	\$12,859.00	\$8,810.00	31%	\$863.00	\$690.40	20%	\$64.14	\$375.00	\$300.00	20%	\$27.87
TT3S	MEDIUM VOLUME FOLDER-INSERTER	RELAY 3500 W/INSTALL & TRAINING	\$14,532.00	\$10,154.40	30%	\$1,320.00	\$1,056.00	20%	\$98.10	n/a	n/a	n/a	n/a
TT4S	MEDIUM VOLUME FOLDER-INSERTER	RELAY 4500 W/INSTALL & TRAINING	\$17,394.00	\$12,884.00	26%	\$1,872.00	\$1,497.60	20%	\$189.13	n/a	n/a	n/a	n/a
TT5D	MEDIUM VOLUME FOLDER-INSERTER	RELAY 5000 W/A FEEDER TOWER	\$24,559.00	\$17,168.00	30%	\$2,552.00	\$2,041.60	20%	\$189.67	n/a	n/a	n/a	n/a
TT6D	MEDIUM VOLUME FOLDER-INSERTER	RELAY 6000 INSERTING SYSTEM	\$48,193.00	\$35,698.00	26%	\$3,617.00	\$2,893.60	20%	\$268.82	n/a	n/a	n/a	n/a

Folder-inserters, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	28%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	28%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment Price	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
F79042-01	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	POWER CORD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D8X	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SECOND STACKER FOR TANDEM BELT STACKER	\$0.00	\$0.00	0%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
F790135	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES-KIT-MATTE BOOKLET KIT FOR TOWER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790442	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT-FLAT ENVELOPE KIT FOR TOWER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790034	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	USB HUB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D80012	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL POWER LOCALIZATION KIT- US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790700-01-PB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	LOCALIZATION KIT - U.S. - PB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F791700-01-PB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	LOCALIZATION KIT, HCSP - U.S., PB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790726	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT - ADJUSTABLE SHINGLE TRAY	\$144.00	\$96.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780184	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	INSERT TRAY	\$236.00	\$147.60	37%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780183	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SHEET/FLAT ENVELOPE TRAY	\$236.00	\$147.60	37%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F700327	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SPECIAL TOWER FEEDER KIT	\$299.00	\$199.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8M	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$396.00	\$264.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8N	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	STRAIGHT IN LINE POWER STACKER KIT	\$413.00	\$275.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790018	HIGH VOLUME FOLDER-INSERTER FURNITURE	18 IN. CONSOLE EXTENSION	\$425.00	\$295.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790019	HIGH VOLUME FOLDER-INSERTER FURNITURE	30 IN. CONSOLE EXTENSION	\$545.00	\$378.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F758	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BARCODE SCANNING SOFTWARE	\$859.00	\$572.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7D	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BOTTOM ADDRESS INVERTER KIT	\$1,296.00	\$864.00	33%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
T8K	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS)	\$1,409.00	\$939.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8U	HIGH VOLUME FOLDER-INSERTER FURNITURE	HEIGHT ADJUSTABLE TABLE, 60IN. W/ SHELF	\$2,155.00	\$1,496.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8T	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	EXIT TRANSPORT	\$2,285.00	\$1,523.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8R	HIGH VOLUME FOLDER-INSERTER FURNITURE	HEIGHT ADJUSTABLE TABLE, 60IN. W/ SHELF AND LOCKING DOORS	\$2,536.00	\$1,761.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8D	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER SCANNING	\$2,862.00	\$1,908.00	33%	\$1,287.00	\$1,029.60	20%	\$86.65	n/a	n/a	n/a	n/a
W593	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FILE BASED PROCESSING WINDOWS 10 PC	\$3,243.00	\$2,161.00	33%	\$501.00	\$400.80	20%	\$37.23	n/a	n/a	n/a	n/a
T8M	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	T8M - TOWER SCANNING HARDWARE	\$3,640.00	\$2,426.00	33%	\$421.00	\$336.80	20%	\$31.29	n/a	n/a	n/a	n/a
F7TB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	TOWER OMR BARCODE SCANNING HARDWARE	\$3,640.00	\$2,426.00	33%	\$421.00	\$336.80	20%	\$31.29	n/a	n/a	n/a	n/a
F7F5	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHEET FEED	\$3,640.00	\$2,426.00	33%	\$252.00	\$201.60	20%	\$18.73	n/a	n/a	n/a	n/a
F7M1	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	MAIL MACHINE INTERFACE FOR CONNECT+ 3000	\$3,768.00	\$2,511.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7MT	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	\$3,768.00	\$2,511.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8RC	HIGH VOLUME FOLDER-INSERTER FURNITURE	60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$4,315.00	\$2,996.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8BB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BELT STACKER W/ INSTALLATION TO HEIGHT STAND	\$4,734.00	\$3,155.00	33%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
T8F5	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FLAT SEALER	\$4,947.00	\$3,298.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8RD	HIGH VOLUME FOLDER-INSERTER FURNITURE	30 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$5,250.00	\$3,640.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8BD	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, INLINE	\$6,170.00	\$4,113.00	33%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
T8F	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 BELT STACKER	\$6,324.00	\$4,216.00	33%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
T8C	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BOOKLET FEEDER	\$6,324.00	\$4,216.00	33%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
T8DG	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TRAY)	\$7,877.00	\$5,217.00	33%	\$778.00	\$622.40	20%	\$57.82	n/a	n/a	n/a	n/a
T8IC	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	HIGH CAPACITY SHEET FEEDER	\$8,426.00	\$5,298.48	37%	\$938.00	\$750.40	20%	\$69.71	n/a	n/a	n/a	n/a
T8U	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 OMR/BARCODE SCANNER	\$11,041.00	\$7,360.00	33%	\$1,129.00	\$903.20	20%	\$83.91	n/a	n/a	n/a	n/a
T8P	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC	\$17,439.00	\$11,625.00	33%	\$362.00	\$289.60	20%	\$26.90	\$375.00	\$300.00	20%	\$27.87
D8PP	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	D8PP FILE BASED PROCESSING	\$18,583.00	\$12,388.00	33%	\$863.00	\$690.40	20%	\$64.14	\$375.00	\$300.00	20%	\$27.87
T8E	HIGH VOLUME FOLDER-INSERTER	RELAY 9000 MULTIFUNCTION FOLDER	\$30,961.00	\$20,640.00	33%	\$3,334.00	\$2,667.20	20%	\$247.78	n/a	n/a	n/a	n/a
T8B	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 2ND TOWER	\$34,714.00	\$23,142.00	33%	\$3,742.00	\$2,993.60	20%	\$278.11	n/a	n/a	n/a	n/a
T170	HIGH VOLUME FOLDER-INSERTER	RELAY 7000 INSERTING SYSTEM	\$54,214.00	\$34,095.60	37%	\$4,334.00	\$3,467.20	20%	\$322.10	n/a	n/a	n/a	n/a
T8D	HIGH VOLUME FOLDER-INSERTER	RELAY 8000 INSERTING SYSTEM	\$78,793.00	\$52,528.00	33%	\$5,994.00	\$4,795.20	20%	\$445.48	n/a	n/a	n/a	n/a
T89	HIGH VOLUME FOLDER-INSERTER	RELAY 9000 INSERTER W/INST/TRG-500K MO W/ BASE, MAIL FEEDER, TOM	\$94,102.00	\$62,825.00	33%	\$9,862.00	\$7,889.60	20%	\$732.95	n/a	n/a	n/a	n/a

Folder-inserters, Production (Reference Part 3.19)

All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	15%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	5%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Offerors Response

** In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2026 will not be accepted by the USPS

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
D2K1	PRODUCTION INSERTER ACCESSORIES	D2K1 - 1.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D2K2	PRODUCTION INSERTER ACCESSORIES	D2K1 - 2.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F90	PRODUCTION INSERTER ACCESSORIES	DATA CAPTURE UPLOAD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F98	PRODUCTION INSERTER ACCESSORIES	EXTERNAL ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D10C	PRODUCTION INSERTER ACCESSORIES	D1000 SW UPDATE FOR FIELD RETROFIT	\$387.23	\$333.41	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89G	PRODUCTION INSERTER ACCESSORIES	TOP EDGE ENVELOPE MARKER RPT	\$3,925.00	\$1,376.00	18%	\$109.00	\$103.52	5%	\$9.62	n/a	n/a	n/a	n/a
R05E	PRODUCTION INSERTER ACCESSORIES	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$2,041.00	\$1,643.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Q	PRODUCTION INSERTER ACCESSORIES	BOTTOM EDGE ENVELOPE MARKER 728	\$2,051.00	\$1,677.00	18%	\$121.00	\$114.95	5%	\$10.68	n/a	n/a	n/a	n/a
F89A	PRODUCTION INSERTER ACCESSORIES	STANDARD FOLD PLATES	\$3,909.00	\$3,148.53	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89D	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$3,909.00	\$3,149.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Z	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$3,909.00	\$3,149.00	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89K	PRODUCTION INSERTER ACCESSORIES	BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,156.00	\$3,358.00	19%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
F89J	PRODUCTION INSERTER ACCESSORIES	TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,275.00	\$3,454.00	19%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
D1C4	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN	\$5,747.00	\$4,655.00	19%	\$852.00	\$809.40	5%	\$75.19	n/a	n/a	n/a	n/a
F89C	PRODUCTION INSERTER ACCESSORIES	LOW CAP DIVERT W/ SMART DEFLECT	\$6,216.00	\$5,025.00	19%	\$590.00	\$560.50	5%	\$52.07	n/a	n/a	n/a	n/a
D1CB	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$7,945.00	\$6,426.00	19%	\$852.00	\$809.40	5%	\$75.19	n/a	n/a	n/a	n/a
D1WR	PRODUCTION INSERTER ACCESSORIES	RETROFIT MAIN PC D1000	\$7,523.11	\$6,532.07	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D1CA	PRODUCTION INSERTER ACCESSORIES	FACE DOWN EXIT 1 DIVERT	\$14,767.00	\$11,947.71	19%	\$819.00	\$778.05	5%	\$72.28	n/a	n/a	n/a	n/a
F89B	PRODUCTION INSERTER ACCESSORIES	AUTOMATIC FOLD CAPABILITY	\$15,558.00	\$12,532.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89P	PRODUCTION INSERTER ACCESSORIES	2D CAMERA SCANNER	\$16,339.00	\$13,257.00	19%	\$1,129.00	\$1,087.80	5%	\$99.20	n/a	n/a	n/a	n/a
D1M5	PRODUCTION INSERTER ACCESSORIES	D1000 FILE BASED MICROSERVER	\$17,073.00	\$14,833.50	13%	\$1,707.00	\$1,631.65	5%	\$150.65	n/a	n/a	n/a	n/a
F89H	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNER FOR SHEET FEEDER	\$17,323.00	\$15,071.01	13%	\$2,078.76	\$1,974.82	5%	\$183.46	n/a	n/a	n/a	n/a
F89L	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$21,315.00	\$17,204.00	19%	\$1,129.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
D1ST	PRODUCTION INSERTER ACCESSORIES	FILE BASED PROCESSING	\$29,020.00	\$23,480.00	19%	\$1,328.00	\$1,161.60	5%	\$292.71	n/a	n/a	n/a	n/a
F89B	PRODUCTION INSERTER ACCESSORIES	HCSF W/ STANDARD HOPPER	\$42,981.00	\$34,547.70	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89A	PRODUCTION INSERTER ACCESSORIES	HCSF W/ EXTENDED HOPPER	\$45,888.00	\$36,965.00	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1CX	PRODUCTION INSERTER ACCESSORIES	IN LINE INFINITY METER UP TO 20 SHT	\$66,988.00	\$54,051.00	19%	\$2,892.00	\$2,747.40	5%	\$255.23	n/a	n/a	n/a	n/a
D1CY	PRODUCTION INSERTER ACCESSORIES	IN LINE INFINITY METER UP TO 50 SHT	\$69,730.00	\$56,285.00	19%	\$3,679.00	\$3,495.05	5%	\$324.69	n/a	n/a	n/a	n/a
D1QP	PRODUCTION INSERTER ACCESSORIES	D1000 INLINE ENVELOPE PRINTING	\$73,081.00	\$61,841.00	15%	\$12,647.00	\$12,014.65	5%	\$1,116.17	n/a	n/a	n/a	n/a
D1EP	PRODUCTION INSERTER ACCESSORIES	IN LINE ENVELOPE PRINTING D1000 CUSTOM	\$95,596.00	\$83,168.00	13%	\$13,895.00	\$13,200.25	5%	\$1,226.31	n/a	n/a	n/a	n/a
D1C0	PRODUCTION INSERTER	D1000 TWO ENCLOSURE FEEDER SYSTEM	\$184,096.00	\$144,803.45	21%	\$11,159.00	\$10,601.05	5%	\$984.84	n/a	n/a	n/a	n/a
D1C4	PRODUCTION INSERTER	D1000 THREE ENCLOSURE FEEDER SYSTEM	\$186,214.00	\$147,693.00	21%	\$13,806.00	\$13,025.70	5%	\$1,024.29	n/a	n/a	n/a	n/a
D1C2	PRODUCTION INSERTER	D1000 FOUR ENCLOSURE FEEDER SYSTEM	\$239,186.00	\$195,022.00	21%	\$12,860.00	\$12,160.00	5%	\$1,029.67	n/a	n/a	n/a	n/a
1T00	PRODUCTION INSERTER ACCESSORIES	UK, US DM INFINITY COMMERCIAL METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1T04	PRODUCTION INSERTER ACCESSORIES	UK, US DM INFINITY PERMIT METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CYCLECOVERAGE	PRODUCTION INSERTER	CYCLE COVERAGE FEE	\$0.005/PER CYCLE	\$0.005/PER CYCLE	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
PB-MAX3	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT BLACK INK	\$47.99	\$39.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-RED	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT RED INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-BLUE	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT BLUE INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-GREEN	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT GREEN INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WH4PBMAX3	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$221.00	\$157.44	29%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AR100	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 100 PRINTER (K 300K CYCLES/MO)	\$11,249.00	\$8,056.50	28%	\$1,023.00	\$818.40	20%	\$76.03	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
WHBPBMAX3	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$331.00	\$236.16	29%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W763	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	W760 STACKER FOR ADDRESSRIGHT PRINTERS	\$2,376.00	\$1,864.00	21%	\$229.00	\$183.20	20%	\$17.02	n/a	n/a	n/a	n/a
W764	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS	\$5,287.00	\$4,014.00	24%	\$357.00	\$285.60	20%	\$26.53	n/a	n/a	n/a	n/a
AR200	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 200 (< 600K CYCLES/MO)	\$17,202.00	\$12,320.50	28%	\$1,740.00	\$1,392.00	20%	\$129.32	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
W409	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	17" FLAT PANEL DISPLAY	\$236.00	\$190.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WHBPBMAX3	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$441.00	\$334.08	24%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ARPF	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO)	\$26,933.00	\$20,466.75	24%	\$2,883.00	\$2,306.40	20%	\$214.27	n/a	n/a	n/a	n/a

Tabbers, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	28%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	28%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DT3T	HIGH VOLUME TABBERS ACCESSORIES	STAND FOR W985 CONVEYOR STACKER	\$963.00	\$642.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W760	HIGH VOLUME TABBERS ACCESSORIES	STACKER FOR W360 TABBER	\$2,096.00	\$1,317.60	37%	\$220.00	\$176.00	20%	\$16.35	n/a	n/a	n/a	n/a
DT3S	HIGH VOLUME TABBERS ACCESSORIES	W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM	\$4,042.00	\$2,694.00	33%	\$340.00	\$272.00	20%	\$25.27	n/a	n/a	n/a	n/a
DT3A	HIGH VOLUME TABBERS	W360 MULTIFUNCTION TABBER SYSTEM	\$24,204.00	\$15,210.00	37%	\$2,369.00	\$1,895.20	20%	\$176.07	n/a	n/a	n/a	n/a

Mailing Furniture (general) (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	25%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	25%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
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Software, License and Subscription (Reference Part 3.19)

All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
IC05	SOFTWARE, LICENSE AND SUBSCRIPTION	ENHANCED DIC SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAH	SOFTWARE, LICENSE AND SUBSCRIPTION	BUSINESS MANAGER SOFTWARE FEATURE CODE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFB3	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS PRESCRIPTIVE RATES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFERM	SOFTWARE, LICENSE AND SUBSCRIPTION	BATES MANAGER SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-1001	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 1001	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-7037	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 7037	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9003	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 9003	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9006	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 9006	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9016	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 9016	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMX2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DM SERIES INTERFACE (DM500-DM1100)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
COSP	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR CONNECTION FOR SENDPRO SERIES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKBAKOR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	REAR LOADING LOCKERS WITH BACK	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKRBRX	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FLOOR MOUNT ANGLE BRACKETS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKSOFTOP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SLOPED TOP	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9018	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BROWN	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9005	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLACK	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9006	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SILVER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9016	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WHITE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-WRAP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CUSTOM WRAP (QUOTED SEPARATELY)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	METER INTERFACE APP FOR PSERIES/CONNECT+	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPU	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	METER INTERFACE APP FOR DM SERIES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPUKIT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	METER INTERFACE APP BUNDLE FOR DM SERIES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPIHWT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INSTALL KIT - DM SERIES METER INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PAB1	SOFTWARE, LICENSE AND SUBSCRIPTION	PREMIUM APP BUNDLE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSST	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	POST SALE SOFTWARE TOOL KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-SPM111	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPD/PITNEYSHIP WELCOME KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-CUSTOM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE CUSTOM SOFTWARE SUBSCRIPTION	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	\$536.00	\$0.00	4488.80	20%
SPE-FSMS	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDEX SHIP MANAGER SERVER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T5EN	SOFTWARE, LICENSE AND SUBSCRIPTION	E-MAIL NOTIFICATION	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TNANS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CELLULAR SYNC DATA PLAN	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6C3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPGRADE SOFTWARE FOR WIN0000	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6C5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6V5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPGRADE SOFTWARE FOR WIN0P	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
4W5G	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO P SENDPRO 360 SHIP ACCESS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LSPS80-B	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	E-CERTIFIED (IMPB) LABELS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ANALYTICS4SP80F	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO 360 ANALYTICS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-OVERAGEV0L1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OVERAGE VOLUME BAND - 50.15 PER LABEL	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-OVERAGEV0L2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OVERAGE VOLUME BAND - 50.15 PER LABEL	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-OVERAGEV0L3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OVERAGE VOLUME BAND - 50.09 PER LABEL	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPEOV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO ENTERPRISE OVERAGE FEE	\$0.13	\$0.13	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPPOV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO OVERAGE FEE	\$0.13	\$0.13	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OVERAGEV0L1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OVERAGE VOLUME BAND 1 - 50.15 / PER PIECE	\$0.15	\$0.15	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-SL-SPM01	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STAMPS - 5 SHEETS W/125 STAMPS TOTAL	\$5.15	\$4.15	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSPM11	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STAMP POSTAGE SHEET STARTER	\$4.99	\$4.34	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSPM11	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LEAD ADDITION OF SAAS SUBSCRIPTION	\$0.00	\$0.70	100%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HUSTYLUS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STYLUS KIT	\$120.00	\$17.40	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSPM12	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STAMP POSTAGE ROLL STARTER	\$39.99	\$34.79	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6R003	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET CABLE (14 FEET)	\$54.50	\$44.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6R004	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET CABLE (25 FEET)	\$54.50	\$44.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT121HANDSTRAP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 HAND STRAP	\$59.00	\$51.33	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-ENV-CW1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENVLOSERS 6" X8 1/2 CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE	\$67.99	\$59.15	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT121STHOLSTER	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 SOFT HOLSTER	\$69.00	\$60.03	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-SPM8B	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	REMAN CARTRIDGE	\$88.00	\$74.00	16%	n/a	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
SL-ENV-CW2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENVLOSERS 6" X 8 1/2 CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE	\$94.99	\$82.64	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
387-B	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	10 LB SCALE	\$115.00	\$92.00	20%	n/a	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
LOCKER-SLOT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	MAILSLOT MOD FOR LOCKER DOOR(EACH)	\$109.26	\$95.06	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT121RMB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 PRO AUGGED BOOT	\$110.00	\$95.70	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790051	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RUGGED BOOT TRACKING ASSISTANT	\$110.00	\$95.70	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
672-7	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	1645/1603 CERTIFIED LABELS	\$115.00	\$100.05	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TS34	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDLESS WEDGE SCANNER SPARE BATTERY	\$130.00	\$104.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS33	SOFTWARE, LICENSE AND SUBSCRIPTION	TRACKING ASSISTANT PORTABLE BELL PRINTER 2IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	\$132.00	\$106.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT121BSCRYP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 BASIC BATTERY	\$139.00	\$112.23	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-TS34	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDLESS WEDGE SCANNER SPARE BATTERY	\$133.00	\$113.10	15%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BTR1-TCS1-TCS6	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BATTERY FOR 176475, 176016	\$144.00	\$116.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT121EXTBTRY	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 EXTENDED BATTERY	\$139.00	\$120.93	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS947	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GRAPHICAL DISPLAY FOR 100L/200LB SCALE	\$139.00	\$120.93	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE47	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GRAPHICAL DISPLAY FOR 100L/200LB SCALE	\$139.00	\$120.93	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT121PSB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 PRO STANDARD BATTERY	\$144.00	\$125.28	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS35	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$145.00	\$126.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS31	SOFTWARE, LICENSE AND SUBSCRIPTION	CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER	\$151.50	\$130.00	14%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL397-D	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WEB POSTAGE 30KG USB SCALE	\$162.00	\$131.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS15	SOFTWARE, LICENSE AND SUBSCRIPTION	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$167.00	\$134.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-SPM8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP-360 POSTAGE ROLL PRINTER	\$171.00	\$137.00	19%	n/a	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
IN9602	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BASE MOUNT DISPLAY KIT FOR IN75 SCALE	\$184.00	\$148.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVBL3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ACTIVATION FOR DM100-200K, SP MAILSTATN	\$172.00	\$149.64	13%	n/a	n/a	n/a	n/a	\$38.00	\$30.40	20%	\$2.82
SL-ENV-CW3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENVLOSERS 9.5" X 12" CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE	\$174.99	\$152.24	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-CC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER COMPARTMENT FOR CFC	\$176.00	\$171.00	3%	n/a	\$9.00	17.20	20%	\$0.67	\$0.67	n/a	n/a
V5G1	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD ONE USER TO SITE LICENSE	\$200.00	\$174.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPM3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPD/PITNEYSHIP STAMP ROLL	\$219.00	\$176.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6R004	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SECONDARY NETWORK CARD FOR DATA TRANSFERS	\$224.00	\$180.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMFM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FUNDS MGMT METER ACTIVATION (DM SERIES)	\$229.00	\$184.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS18	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USB SYNC CABLE	\$229.00	\$184.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BM41	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CRYSTAL REPORTING	\$241.00	\$194.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT121R005	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET CABLE (100 FEET)	\$249.00	\$200.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS43	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ARRIVAL WEB CAM	\$245.00	\$213.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS30	SOFTWARE, LICENSE AND SUBSCRIPTION	HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	\$260.00	\$222.00	15%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-LJ	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LJL	\$265.00	\$231.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS14	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER	\$299.00	\$260.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RIPC	SOFTWARE, LICENSE AND SUBSCRIPTION	RIP CONNECT/RIGHT MAILER	\$300.00	\$261.00	13%	n/a	n/a	n/a	n/a	\$60.00	\$48.00	20%	\$4.46
TSWC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WIRELESS CONNECTIVITY MODULE	\$344.00	\$261.00	24%	n/a	n/a	n/a	n/a	\$57.00	\$45.60	20%	\$4.24
Z6R000	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET 4 PORT HUB	\$334.00	\$269.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMFA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER INTERFACE FOR REVIEW (ONE PIR HOST)	\$334.00	\$269.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6R006	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET CABLE (250 FEET)	\$376.00	\$303.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT48	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOW VOLUME 4" LABEL PRINTER	\$390.00	\$339.30	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SPF48	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOW VOLUME 4" LABEL PRINTER	\$390.00	\$339.30	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SEVL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	100-40 SET LOW VOLUME LABEL PRINTER	\$390.00	\$339.30	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SV6A	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DM SERIES ANALYTICS (100 ACCOUNTS)	\$430.00	\$346.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-A122	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXTERIOR ANCHOR BRACKETS	\$460.00	\$400.20	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT121SCHR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 SINGLE SLOT CHARGE CHARGER	\$499.00	\$448.13	13%	\$75.00	\$60.00	20%	\$5.52	n/a	n/a	n/a	n/a
BECL	SOFTWARE, LICENSE AND SUBSCRIPTION	E-R REFERENCE NUMBER FEATURE ONLY	\$504.00	\$438.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS45	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746)	\$545.00	\$438.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW9006	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	POWER STACKER PORTRAIT FLATS KIT	\$510.00	\$444.00	13%	n/a							

Software, License and Subscription (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
PITPA50TH	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO SNAP-ON TRIGGER HANDLE	\$516.00	\$448.92	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYMVL3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ACTIVATION FOR DM30X-DM40X, SP C SERIES	\$516.00	\$448.92	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TR90G0	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	1 X TRIGGER, REQUIRES BODY	\$516.00	\$448.92	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
J676	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GREEN 975 100 LB TABLETOP SCALE FACTORY CERTIFIED	\$567.00	\$457.00	19%	\$248.00	\$198.40	20%	\$18.43	n/a	\$18.43	n/a	n/a
SPE-IR76	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GREEN 100LB TABLETOP SCALE	\$567.00	\$457.00	19%	\$246.00	\$196.80	20%	\$18.28	n/a	\$18.28	n/a	n/a
SP-177WE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TETHERED WEDGE SCANNER FOR SPE	\$572.00	\$460.00	20%	\$16.60	\$13.28	20%	\$1.23	n/a	\$1.23	n/a	n/a
T7WE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TETHERED WEDGE SCANNER FOR SETD	\$572.00	\$460.00	20%	\$17.00	\$13.60	20%	\$1.26	n/a	\$1.26	n/a	n/a
SUVX	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONSOLE EXTENSION KIT	\$541.00	\$471.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BA239E	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE BUS ANALYSIS WHITEGLOVE FOLLOWUP	\$602.00	\$485.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-T7WE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TETHERED WEDGE SCANNER FOR SPE	\$572.00	\$487.64	13%	\$18.00	\$14.40	20%	\$1.34	n/a	\$1.34	n/a	n/a
PIT7WESCEN	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI TETHERED WEDGE SCANNER	\$572.00	\$487.64	13%	\$18.00	\$14.40	20%	\$1.34	n/a	\$1.34	n/a	n/a
SPE-T7WEG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	T7WE - OCR SCANNER CRADLE FOR FIXED SCAN	\$630.00	\$507.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PIT215CEA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PIT21 SINGLE SLOT CRADLE CHARGER W ETHNT	\$599.00	\$521.13	13%	\$89.00	\$71.20	20%	\$6.61	n/a	\$6.61	n/a	n/a
SFP1	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDER SMARTPOST (1)	\$687.00	\$522.00	24%	n/a	n/a	n/a	n/a	\$114.00	\$91.20	20%	\$8.47
SGC1	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS SUBPOST (1)	\$687.00	\$522.00	24%	n/a	n/a	n/a	n/a	\$114.00	\$91.20	20%	\$8.47
SGM1	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS DOMESTIC MAIL INNOVATIONS (1)	\$687.00	\$522.00	24%	n/a	n/a	n/a	n/a	\$162.00	\$129.60	20%	\$12.04
SGW1	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS DOMESTIC WORLWIDE (1)	\$687.00	\$522.00	24%	n/a	n/a	n/a	n/a	\$114.00	\$91.20	20%	\$8.47
SHC1	SOFTWARE, LICENSE AND SUBSCRIPTION	LOOMIS EXPRESS (1)	\$687.00	\$522.00	24%	n/a	n/a	n/a	n/a	\$114.00	\$91.20	20%	\$8.47
SHL1	SOFTWARE, LICENSE AND SUBSCRIPTION	DHL (US & CANADA) (1)	\$687.00	\$522.00	24%	n/a	n/a	n/a	n/a	\$114.00	\$91.20	20%	\$8.47
SHP1	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS ACTIVATION CA (1)	\$687.00	\$522.00	24%	n/a	n/a	n/a	n/a	\$114.00	\$91.20	20%	\$8.47
SLB1	SOFTWARE, LICENSE AND SUBSCRIPTION	3RD PARTY UPS WEB CONNECTOR (1)	\$687.00	\$522.00	24%	n/a	n/a	n/a	n/a	\$162.00	\$129.60	20%	\$12.04
SLT1	SOFTWARE, LICENSE AND SUBSCRIPTION	ETIR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1)	\$687.00	\$522.00	24%	n/a	n/a	n/a	n/a	\$114.00	\$91.20	20%	\$8.47
SNL1	SOFTWARE, LICENSE AND SUBSCRIPTION	PURULATOR (1)	\$687.00	\$522.00	24%	n/a	n/a	n/a	n/a	\$114.00	\$91.20	20%	\$8.47
LOCKHGAIN	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXTERNAL HIGH GAIN ANTENNA	\$635.00	\$536.43	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T79002Z	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET ADAPTER T764/5, T6M/D/E	\$686.00	\$552.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SV7A	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DM SERIES ANALYTICS (300 ACCOUNTS)	\$719.00	\$578.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HEDE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO DEXTOP SENDIT	\$724.00	\$591.00	18%	\$69.00	\$55.20	20%	\$5.13	n/a	\$5.13	n/a	n/a
PITPARTAE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO TRACKING ASSISTANT ETHERNET ADAPTER	\$686.00	\$586.82	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-AR101	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LUXER ASSISTIVE CONTROLLER	\$688.00	\$599.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LE3A	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP50 WORKSTATION	\$704.00	\$612.45	13%	\$72.00	\$57.60	20%	\$5.35	n/a	\$5.35	n/a	n/a
RB0001	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET 16 PORT HUB	\$730.00	\$630.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS34	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LASER PRINTER	\$737.00	\$641.00	13%	\$182.00	\$145.60	20%	\$13.53	n/a	\$13.53	n/a	n/a
IR64	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GREEN 150 LB ROLLTOP SCALE FACTORY CERTIFIED	\$796.00	\$641.00	19%	\$350.00	\$280.00	20%	\$26.01	n/a	\$26.01	n/a	n/a
T311	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LASER PRINTER	\$796.00	\$641.00	19%	\$182.00	\$145.60	20%	\$13.53	n/a	\$13.53	n/a	n/a
T321	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LASER PRINTER	\$796.00	\$641.00	19%	\$182.00	\$145.60	20%	\$13.53	n/a	\$13.53	n/a	n/a
TSPP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LASER PRINTER	\$796.00	\$641.00	19%	\$182.00	\$145.60	20%	\$13.53	n/a	\$13.53	n/a	n/a
LOCKER SHADE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SUNSHADE FOR KIOSK TABLET	\$784.79	\$665.37	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-RC5FE	SOFTWARE, LICENSE AND SUBSCRIPTION	REGIONAL CARRIER SET-UP FEE	\$886.00	\$673.51	24%	n/a	n/a	n/a	n/a	\$144.97	\$115.98	20%	\$10.77
TS45	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 1 SITE W/ SINGLE WORKSTATION	\$911.00	\$691.65	24%	n/a	n/a	n/a	n/a	\$151.00	\$120.80	20%	\$11.22
TSR9	SOFTWARE, LICENSE AND SUBSCRIPTION	MAIL CENTER PRODUCTIVITY REPORTING	\$911.00	\$691.65	24%	n/a	n/a	n/a	n/a	\$151.00	\$120.80	20%	\$11.22
TSU0	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 1 SINGLE USER	\$911.00	\$691.65	24%	n/a	n/a	n/a	n/a	\$151.00	\$120.80	20%	\$11.22
T790031	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SINGLE BAY CRADLE FOR T764/5, T6M/D/E	\$899.00	\$692.00	23%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APX3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO P SERIES - W1110 PRINTER BUNDLE	\$800.00	\$666.00	13%	\$64.00	\$51.20	20%	\$4.76	\$0.00	\$0.00	0%	\$0.00
CS54	1/2 DAY RATE IMPLEMENTATION SERVICE	CCM IMPLEMENTATION 1/2 DAY RATE	\$872.00	\$698.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MS54	1/2 DAY RATE IMPLEMENTATION SERVICE	MALLING IMPLEMENTATION 1/2 DAY RATE	\$872.00	\$698.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SS54	1/2 DAY RATE IMPLEMENTATION SERVICE	QUILLION IMPLEMENTATION 1/2 DAY RATE	\$872.00	\$698.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SSFE	SOFTWARE, LICENSE AND SUBSCRIPTION	REGIONAL CARRIER SET-UP FEE	\$886.00	\$713.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVSP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SHIPPING BUNDLE	\$850.00	\$739.50	13%	\$41.00	\$32.80	20%	\$3.05	n/a	\$3.05	n/a	n/a
PSP-FINHP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PSP MAIL CENTER BUNDLE	\$850.00	\$739.50	13%	\$41.00	\$32.80	20%	\$3.05	n/a	\$3.05	n/a	n/a
PITPAFSCIR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO SINGLE SLOT CRADLE CHARGER	\$859.00	\$747.33	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMUP	SOFTWARE, LICENSE AND SUBSCRIPTION	BUSINESS MANAGER 6.0 UPGRADE FOR XP	\$840.00	\$757.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IEOT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DM INFINITY BARCODE SCANNER	\$957.00	\$771.00	19%	\$219.00	\$175.20	20%	\$16.28	n/a	\$16.28	n/a	n/a
BMUPR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER UPGRADE FOR W/2000	\$957.00	\$771.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZGCA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM	\$961.00	\$775.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SGK1	SOFTWARE, LICENSE AND SUBSCRIPTION	DYNAMEX (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SGL1	SOFTWARE, LICENSE AND SUBSCRIPTION	SAMTAY (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SGM1	SOFTWARE, LICENSE AND SUBSCRIPTION	TNT (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SGS1	SOFTWARE, LICENSE AND SUBSCRIPTION	GOLDEN STATE OVERNIGHT (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SGT1	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS AIR FREIGHT (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SHL2	SOFTWARE, LICENSE AND SUBSCRIPTION	DHL (US & CANADA) (2)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SHN1	SOFTWARE, LICENSE AND SUBSCRIPTION	PRO (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SHR1	SOFTWARE, LICENSE AND SUBSCRIPTION	LOJESTAR (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SHT1	SOFTWARE, LICENSE AND SUBSCRIPTION	ATS (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SLB2	SOFTWARE, LICENSE AND SUBSCRIPTION	3RD PARTY UPS WEB CONNECTOR (2)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$324.00	\$259.20	20%	\$24.08
SNB1	SOFTWARE, LICENSE AND SUBSCRIPTION	BAY CONNECTION (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SNL1	SOFTWARE, LICENSE AND SUBSCRIPTION	EASTERN CONNECTION (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SMG1	SOFTWARE, LICENSE AND SUBSCRIPTION	GLOBALTRANZ (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SNH1	SOFTWARE, LICENSE AND SUBSCRIPTION	LTL CARRIE RATING / BOLS (PER CARRIER) (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SNL2	SOFTWARE, LICENSE AND SUBSCRIPTION	MISCELLANEOUS DOMESTIC CARRIERS (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SNM1	SOFTWARE, LICENSE AND SUBSCRIPTION	MIDLAND COURIER (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SNH2	SOFTWARE, LICENSE AND SUBSCRIPTION	CONTRAC (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SNL3	SOFTWARE, LICENSE AND SUBSCRIPTION	SPEE-DEE (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SMU1	SOFTWARE, LICENSE AND SUBSCRIPTION	DICOM (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SMV1	SOFTWARE, LICENSE AND SUBSCRIPTION	VELOCITY (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SMY1	SOFTWARE, LICENSE AND SUBSCRIPTION	KCS COUNIER (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SNZ1	SOFTWARE, LICENSE AND SUBSCRIPTION	CARDINAL COURIER (1)	\$1,031.00	\$783.00	24%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
IE60	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LASER REPORT PRINTER	\$974.00	\$784.00	20%	\$236.00	\$188.80	20%	\$17.54	n/a	\$17.54	n/a	n/a
IS960Z	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FIVE BAY CRADLE FOR T764/5, T6M/D/E	\$974.00	\$784.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IE53	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP50 NETWORK GENDWIT	\$974.00	\$784.00	20%	\$98.00	\$30.40	20%	\$2.82	n/a	\$2.82	n/a	n/a
PITPAFSCIR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO FIVE SLOT CRADLE CHARGER	\$974.00	\$847.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYTOL3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ACTIVATION FOR SP AUTO, SP SERIES	\$974.00	\$847.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CRMB	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$1,137.00	\$848.25	24%	n/a	n/a	n/a	n/a	\$650.00	\$520.00	20%	\$48.31
CELLHW	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR DEVICE HARDWARE	\$1,088.00	\$868.26	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SSCA	SOFTWARE, LICENSE AND SUBSCRIPTION	ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,145.00	\$870.00	24%	n/a	n/a	n/a	n/a	\$190.00			

Software, License and Subscription (Reference Part 3.19)

All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Year 2 \$	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Year 2 \$	% Off MSRP	Contract Monthly Software Maintenance
BM41	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RECEIPT PRINTER	\$1,237.00	\$996.00	19%	\$241.00	\$192.80	20%	\$17.91	n/a	n/a	n/a	n/a
BM71	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DM INFINITY INTERFACE - LAN	\$1,174.00	\$1,021.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS45F	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANNUAL IMAGING	\$1,431.00	\$1,087.50	24%	n/a	n/a	n/a	n/a	\$338.00	\$180.40	20%	\$17.69
TS6F	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ROUTE ACTIVITY LOGGING FEATURE	\$1,431.00	\$1,087.50	24%	n/a	n/a	n/a	n/a	\$238.00	\$190.40	20%	\$17.69
SF2P	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDER SMARTPOST (2)	\$1,466.00	\$1,113.60	24%	n/a	n/a	n/a	n/a	\$243.00	\$194.40	20%	\$18.06
SGC2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPS SUREPOST (2)	\$1,466.00	\$1,113.60	24%	n/a	n/a	n/a	n/a	\$243.00	\$194.40	20%	\$18.06
SGM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,466.00	\$1,113.60	24%	n/a	n/a	n/a	n/a	\$270.00	\$216.00	20%	\$20.07
SGW2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPS DOMESTIC WORLDEASE (2)	\$1,466.00	\$1,113.60	24%	n/a	n/a	n/a	n/a	\$243.00	\$194.40	20%	\$18.06
SLT2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2)	\$1,466.00	\$1,113.60	24%	n/a	n/a	n/a	n/a	\$243.00	\$194.40	20%	\$18.06
CRM4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONNECTBRIGHT MAILER BUSINESS SERVICES SUITE (BSS)	\$1,485.00	\$1,126.65	24%	n/a	n/a	n/a	n/a	\$400.00	\$320.00	20%	\$29.73
Z8FM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FUNDS MANAGEMENT - DM SERIES ONLY	\$1,409.00	\$1,124.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-CUSTOM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CUSTOM COLOR (REQUIRES MANUAL CONFIGURATION)	\$1,325.00	\$1,153.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NV10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY	\$1,444.00	\$1,162.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL32	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	200 LB. ROLLTOP SCALE	\$1,483.00	\$1,195.00	19%	\$350.00	\$280.00	20%	\$26.01	n/a	n/a	n/a	n/a
SF32	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	300 LB. ROLLTOP SCALE	\$1,483.00	\$1,195.00	19%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
LX-L1002	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXTRA TOUCHSCREEN-HANDEHD IPAD MINI WITH A HANDEHD CASE	\$1,378.00	\$1,199.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS38	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	\$1,205.00	13%	\$192.00	\$153.60	20%	\$14.27	n/a	n/a	n/a	n/a
PTTAWIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INBOUND TRACKING ASSISTANT WIFI	\$1,399.00	\$1,217.13	13%	\$244.00	\$195.20	20%	\$18.11	n/a	n/a	n/a	n/a
SF9V	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDER SMARTPOST (5)	\$1,650.00	\$1,252.80	24%	n/a	n/a	n/a	n/a	\$274.00	\$219.20	20%	\$20.36
SGCV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPS SUREPOST (5)	\$1,650.00	\$1,252.80	24%	n/a	n/a	n/a	n/a	\$274.00	\$219.20	20%	\$20.36
SGMV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,650.00	\$1,252.80	24%	n/a	n/a	n/a	n/a	\$274.00	\$219.20	20%	\$20.36
SGWV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPS DOMESTIC WORLDEASE (5)	\$1,650.00	\$1,252.80	24%	n/a	n/a	n/a	n/a	\$274.00	\$219.20	20%	\$20.36
SLTV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5)	\$1,650.00	\$1,252.80	24%	n/a	n/a	n/a	n/a	\$274.00	\$219.20	20%	\$20.36
TS78	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,587.00	\$1,378.00	19%	\$192.00	\$153.60	20%	\$14.27	n/a	n/a	n/a	n/a
TS7V	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WIRELESS ACCESS POINT	\$1,598.00	\$1,287.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSSTAT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	REPORT PRINTER OPEN JOB LETTER OPENER	\$1,603.00	\$1,294.00	19%	\$125.00	\$100.00	20%	\$9.28	n/a	n/a	n/a	n/a
LX-A12	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR ROOF KIT	\$1,695.00	\$1,300.65	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS31	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	\$1,301.00	13%	\$429.00	\$343.20	20%	\$31.88	n/a	n/a	n/a	n/a
SPE-HC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ADDITIONAL LOCATIONS(100) PRICE PER LOC.	\$1,590.00	\$1,305.00	18%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SG42	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DIWAMEN (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SG42	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	KAMEDEY (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SGN2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TNT (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SG62	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GOLDEN STATE OVERNIGHT (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SG72	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPS AIR FREIGHT (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SHLV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DHL US & CANADA (5)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SHN2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	MPO (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SHR2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LONGSTAR (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SH72	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PKS (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SL8V	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	3RD PARTY USPS WEB CONNECTOR (5)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$388.80	\$311.04	20%	\$28.90
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BA3 GLOBAL (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EASTERN CONNECTION (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLOOMHART (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LVL CARLITE RATING / BOLS (PER CARRIER) (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	MISCELLANEOUS DOMESTIC CARRIERS (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SNLV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PURULATOR (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDIANI COLOR (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ONTRAC (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPEE-DEE (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DICOM (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	VELOCIITY (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	HCS COURIER (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CARDINAL COURIER (2)	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	\$1,718.00	\$1,305.00	24%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	\$1,668.00	\$1,342.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NV21	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INVIEW DASHBOARD TWO OR MORE SITES	\$1,546.00	\$1,345.02	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ACTIVATION FOR DM INFINITY	\$1,546.00	\$1,345.02	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTM1PFR3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ZEBRA QN2 BELT PRINTER	\$1,587.00	\$1,380.69	13%	\$207.00	\$165.60	20%	\$15.38	n/a	n/a	n/a	n/a
PT9001	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FIVE BAY ETHERNET CRADLE (73645,76M)YE	\$1,599.00	\$1,383.00	13%	\$192.00	\$153.60	20%	\$14.27	n/a	n/a	n/a	n/a
PT121FSCR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT12 FIVE SLOT CRADLE CHARGER	\$1,599.00	\$1,391.13	13%	\$240.00	\$192.00	20%	\$17.84	n/a	n/a	n/a	n/a
CSD	DAY RATE IMPLEMENTATION SERVICE	CCM IMPLEMENTATION DAY RATE	\$1,744.00	\$1,395.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSD	DAY RATE IMPLEMENTATION SERVICE	MAILING IMPLEMENTATION DAY RATE	\$1,744.00	\$1,395.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SSD	DAY RATE IMPLEMENTATION SERVICE	SOLUTIONS IMPLEMENTATION DAY RATE	\$1,744.00	\$1,395.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C191	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLUETOOTH DIMENSIONER UNIT W/B/C SCANNER	\$1,736.00	\$1,398.00	19%	\$117.00	\$93.60	20%	\$8.70	n/a	n/a	n/a	n/a
LOCKERX	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER X	\$1,740.00	\$1,409.40	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
BM42	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BARCODE SCANNER FOR DATA COLLECTOR	\$1,752.00	\$1,411.00	19%	\$221.00	\$176.80	20%	\$16.42	n/a	n/a	n/a	n/a
BM44	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER	\$1,752.00	\$1,411.00	19%	\$221.00	\$176.80	20%	\$16.42	n/a	n/a	n/a	n/a
HI981	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDLESS HANDEHD SCANNER FOR LOCKERS	\$1,625.00	\$1,413.75	13%	\$156.00	\$124.80	20%	\$14.49	n/a	n/a	n/a	n/a
PT121PFSCEA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT12 PRO FIVE SLOT ETHERNET CHARGER	\$1,718.00	\$1,494.66	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CT10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLUETOOTH DIMENSIONER UNIT W/B/C SCANNER	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
PSP-CT10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLUETOOTH DIMENSIONER W/B/C SCANNER PSP	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
SPE-CT10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLUETOOTH DIMENSIONER W/B/C SCANNER SPE	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
ERPP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$1,734.00	\$1,509.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL33	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	149 LB. ROLLTOP SCALE	\$1,941.00	\$1,563.00	19%	\$357.00	\$285.60	20%	\$26.53	n/a	n/a	n/a	n/a
LX-L1001	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXTRA PAD & WALL MOUNTING BRACKET	\$1,718.00	\$1,649.00	24%	n/a	n/a	n/a	n/a	\$478.00	\$382.40	20%	\$35.44
SF38	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDLESS WEDGE SCANNER	\$1,895.00	\$1,649.00	13%	\$450.00	\$360.00	20%	\$33.44	n/a	n/a	n/a	n/a
SVACCT3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ADVANCED ACCOUNTING	\$1,916.00	\$1,666.92	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-HL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$2,120.00	\$1,760.00	18%	n/a	n/a	n/a	n/a	\$380.00	\$304.00	20%	\$28.24
SF9V	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDER SMARTPOST (10)	\$2,290.00	\$1,740.00	24%	n/a	n/a	n/a	n/a	\$380.00	\$304.00	20%	\$28.24
SGCX	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPS SUREPOST (10)	\$2,290.00	\$1,740.00	24%	n/a	n/a	n/a	n/a	\$380.00	\$304.00	20%	\$28.24
SGMX	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,290.00	\$1,740.00	24%	n/a	n/a	n/a	n/a	\$380.00	\$304.00	20%	\$28.24
SGWV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPS DOMESTIC WORLDEASE (10)	\$2,290.00	\$1,740.00	24%	n/a	n/a	n/a	n/a	\$380.00	\$304.0		

Software, License and Subscription (Reference Part 3.19)

All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.
NO VOLUME OR TERM DISCOUNTS INCLUDED

Offerors Response

Required

13%

Percent (%) Discount from MSRP off Base Category Equipment

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Year 2 & 5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Year 2 & 5	% Off MSRP	Contract Monthly Software Maintenance	
T5T0	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,285.00	\$1,840.00	19%	\$337.00	\$269.60	20%	\$25.05	n/a	n/a	n/a	n/a	
PSF-T539	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TACKLING SCANNER	\$2,170.00	\$1,887.90	13%	\$486.00	\$388.80	20%	\$36.12	n/a	n/a	n/a	n/a	
PT36T030N	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RFID WIRELESS WEDGE SCANNER	\$2,170.00	\$1,887.90	13%	\$486.00	\$388.80	20%	\$36.12	n/a	n/a	n/a	n/a	
TAC3T0CELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT S5T0 C CELLULAR	\$2,416.00	\$1,946.00	19%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a	
TAS3T0CELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT S5T CELLULAR	\$2,416.00	\$1,946.00	19%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a	
TAC3T0CELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT S50 C CELLULAR	\$2,237.00	\$1,946.19	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a	
T536E	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE ORR WIRELESS SCANNER	\$2,457.00	\$1,978.00	19%	\$234.00	\$187.20	20%	\$17.79	n/a	n/a	n/a	n/a	
PTTAROPWIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INBOUND TRACKING ASSIST PRO FED WIFI	\$2,281.00	\$1,984.47	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a	
PTTAROWIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INBOUND TRACKING ASSIST PRO WIFI	\$2,281.00	\$1,984.47	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a	
PS2P20	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,285.00	\$1,987.95	13%	\$234.00	\$189.60	20%	\$17.61	n/a	n/a	n/a	n/a	
PT18R0ECL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	COUNTER SIGNATURE PAD PLUS	\$2,285.00	\$1,987.95	13%	\$234.00	\$189.60	20%	\$17.61	n/a	n/a	n/a	n/a	
PTTAROPCELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INBOUND TRACKING ASSIST PRO ADD CELL	\$2,416.00	\$2,101.92	13%	\$685.00	\$558.00	20%	\$50.91	n/a	n/a	n/a	n/a	
PTTAROPCELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INBOUND TRACKING ASSIST PRO FED ADD CELL	\$2,416.00	\$2,101.92	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a	
CM7	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$2,784.00	\$2,114.10	24%	n/a	n/a	n/a	n/a	\$12,200.00	\$960.00	20%	\$89.18	
CM8	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED SOFTWARE	\$2,784.00	\$2,114.10	24%	n/a	n/a	n/a	n/a	\$5,200.00	\$960.00	20%	\$89.18	
T33Z	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	2 DIMENSIONAL SCANNER	\$2,748.00	\$2,213.00	19%	\$377.00	\$301.60	20%	\$28.02	n/a	n/a	n/a	n/a	
W59Z	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WINDOWS 10 PC	\$2,866.00	\$2,389.00	19%	\$129.00	\$103.20	20%	\$9.59	n/a	n/a	n/a	n/a	
LOCKERW	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER V	\$4,158.00	\$2,474.94	41%	\$17.00	\$13.60	20%	\$1.26	n/a	n/a	n/a	n/a	
T503	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PC W/ FLAT PANEL MONITOR	\$3,201.00	\$2,578.00	19%	\$480.00	\$384.00	20%	\$35.67	n/a	n/a	n/a	n/a	
T594	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PC W/ FLAT PANEL MONITOR	\$3,201.00	\$2,578.00	19%	\$480.00	\$384.00	20%	\$35.67	n/a	n/a	n/a	n/a	
SPE-HT	SOFTWARE, LICENSE AND SUBSCRIPTION	ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$3,180.00	\$2,610.00	18%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SGRV	SOFTWARE, LICENSE AND SUBSCRIPTION	DYNAMEX (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SGCV	SOFTWARE, LICENSE AND SUBSCRIPTION	SAMEX (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SGNV	SOFTWARE, LICENSE AND SUBSCRIPTION	TNT (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SGSV	SOFTWARE, LICENSE AND SUBSCRIPTION	GOLDEN STATE OVERNIGHT (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SHV	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS AIR FREIGHT (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SHVV	SOFTWARE, LICENSE AND SUBSCRIPTION	UPO (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SHRV	SOFTWARE, LICENSE AND SUBSCRIPTION	LONESTAR (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SHV	SOFTWARE, LICENSE AND SUBSCRIPTION	ATS (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SNV	SOFTWARE, LICENSE AND SUBSCRIPTION	BAV GLOBAL (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SNV	SOFTWARE, LICENSE AND SUBSCRIPTION	EASTERN CONNECTION (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SNV	SOFTWARE, LICENSE AND SUBSCRIPTION	GLOBALTRANS (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SNV	SOFTWARE, LICENSE AND SUBSCRIPTION	TTL ZEARLITE RATINGS / BOLS (PER CARRIER) (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SNV	SOFTWARE, LICENSE AND SUBSCRIPTION	MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SNMV	SOFTWARE, LICENSE AND SUBSCRIPTION	MIDLAND COURIER (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SNRV	SOFTWARE, LICENSE AND SUBSCRIPTION	CONTRAC (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SNV	SOFTWARE, LICENSE AND SUBSCRIPTION	SPEE-DEE (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SNV	SOFTWARE, LICENSE AND SUBSCRIPTION	PROCON (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SNVV	SOFTWARE, LICENSE AND SUBSCRIPTION	VELOCITY (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SNV	SOFTWARE, LICENSE AND SUBSCRIPTION	HCS COURIER (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SNV	SOFTWARE, LICENSE AND SUBSCRIPTION	CARDINAL COURIER (5)	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
SGHT	SOFTWARE, LICENSE AND SUBSCRIPTION	ADDITIONAL LOCATIONS (25) PRICE PER LOCATION	\$3,435.00	\$2,610.00	24%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36	
BMPC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER HOST WORKSTATION PC	\$3,298.00	\$2,656.00	19%	\$463.00	\$370.40	20%	\$34.41	n/a	n/a	n/a	n/a	
LOCKERV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER V	\$4,557.00	\$2,758.11	39%	\$48.00	\$38.40	20%	\$3.57	n/a	n/a	n/a	n/a	
PTSSVGG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE BATCH PROCESSING TOOL	\$3,435.00	\$2,767.00	19%	n/a	n/a	n/a	n/a	n/a	\$147.20	20%	\$13.67	
BMAS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ADMINISTRATIVE WORKSTATION W/15 INCH FLAT PANEL MONITOR	\$3,298.00	\$2,656.00	19%	\$617.00	\$493.60	20%	\$46.86	\$184.00	\$147.20	20%	\$13.67	
BMAS2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY	\$3,836.00	\$2,914.50	24%	\$134.00	\$99.96	20%	\$9.96	\$680.00	\$544.00	20%	\$50.54	
NEPC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$3,750.00	\$3,021.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
PEPPE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE UPS BPO SPLITTER TOOL	\$3,750.00	\$3,021.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
TEP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ECOMMERCE INTERFACE	\$3,750.00	\$3,021.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
TSUC	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$4,002.00	\$3,040.65	24%	n/a	n/a	n/a	n/a	\$664.00	\$531.20	20%	\$49.35	
LOCKER8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER 8	\$4,956.00	\$3,042.03	39%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a	
LOCKER9	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER 9	\$5,155.00	\$3,183.92	38%	\$74.00	\$59.20	20%	\$5.50	n/a	n/a	n/a	n/a	
LOCKER7	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER 7	\$5,155.00	\$3,183.92	38%	\$74.00	\$59.20	20%	\$5.50	n/a	n/a	n/a	n/a	
LOCKER0	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER 0	\$5,155.00	\$3,183.92	38%	\$74.00	\$59.20	20%	\$5.50	n/a	n/a	n/a	n/a	
LOCKER1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER 1	\$5,155.00	\$3,183.92	38%	\$74.00	\$59.20	20%	\$5.50	n/a	n/a	n/a	n/a	
QL-CHKD-16-FEE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	QL CONNECT - SEND 1600 USERS - RE-ENTRY FEE	\$3,750.00	\$3,183.77	13%	n/a	n/a	n/a	n/a	n/a	\$750.00	\$600.00	20%	\$55.74
PB-OLVD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	QL CONNECT - DEVELOPMENT LICENSE	\$3,750.00	\$3,262.50	13%	n/a	n/a	n/a	n/a	n/a	\$760.00	\$613.60	20%	\$57.00
PB-OL-CPL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	QL CONNECT - PCL INPUT	\$3,795.00	\$3,301.65	13%	n/a	n/a	n/a	n/a	n/a	\$760.00	\$613.60	20%	\$57.00
LOCKER0	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER 0	\$5,354.00	\$3,325.76	38%	\$83.00	\$66.40	20%	\$6.17	n/a	n/a	n/a	n/a	
LOCKER8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER 8	\$5,354.00	\$3,325.76	38%	\$83.00	\$66.40	20%	\$6.17	n/a	n/a	n/a	n/a	
LOCKER5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER 5	\$5,354.00	\$3,325.76	38%	\$83.00	\$66.40	20%	\$6.17	n/a	n/a	n/a	n/a	
LOCKER1A1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	KIOSK COLUMN A1 CAM, BARC, UPS, HUB	\$4,733.00	\$3,853.98	19%	\$57.00	\$45.60	20%	\$4.24	n/a	n/a	n/a	n/a	
LOCKU1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UI PANEL WITH BARCODE SCANNER DOOR	\$4,797.00	\$3,382.38	29%	\$767.00	\$613.60	20%	\$57.00	n/a	n/a	n/a	n/a	
LOCKBRIC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PARC POINT KIOSK	\$5,949.00	\$3,403.19	33%	\$93.00	\$74.40	20%	\$6.89	n/a	n/a	n/a	n/a	
LOCKU11	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR PP KIOSK DOOR NO ADA NO CARD	\$4,797.00	\$3,405.87	29%	\$767.00	\$613.60	20%	\$57.00	n/a	n/a	n/a	n/a	
LOCKERK	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER K	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	20%	\$6.84	n/a	n/a	n/a	n/a	
LOCKERL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER L	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	20%	\$6.84	n/a	n/a	n/a	n/a	
LOCKERM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER M	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	20%	\$6.84	n/a	n/a	n/a	n/a	
QL-CPRO-FEE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	QL CONNECT - PROFESSIONAL - RE-ENTRY FEE	\$4,000.00	\$3,480.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
SPPT	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDER SMARTPOST (25)	\$4,580.00	\$3,480.00	24%	n/a	n/a	n/a	n/a	\$760.00	\$608.00	20%	\$56.48	
SGCT	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS SUREPOST (25)	\$4,580.00	\$3,480.00	24%	n/a	n/a	n/a	n/a	\$760.00	\$608.00	20%	\$56.48	
SGMT	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,580.00	\$3,480.00	24%	n/a	n/a	n/a	n/a	\$760.00	\$608.00	20%	\$56.48	
SGWT	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS DOMESTIC WORLDEASE (25)	\$4,580.00	\$3,480.00	24%	n/a	n/a	n/a	n/a	\$760.00	\$608.00	20%	\$56.48	
SHLT	SOFTWARE, LICENSE AND SUBSCRIPTION	DHL US & CANADA (25)	\$4,580.00	\$3,480.00	24%	n/a	n/a	n/a	n/a	\$760.00	\$608.00	20%	\$56.48	
SLBT	SOFTWARE, LICENSE AND SUBSCRIPTION	IND PART 1 UPS WEB CONNECTION (25)	\$4,580.00	\$3,480.00	24%	n/a	n/a	n/a	n/a	\$1,860.00	\$864.00	20%	\$80.27	
SLBT	SOFTWARE, LICENSE AND SUBSCRIPTION	RRP - CERTIFIED MAIL AND PROOF OF DELIVERY (25)	\$4,580.00	\$3,480.00	24%	n/a	n/a	n/a	n/a	\$760.00	\$608.00	20%	\$56.48	
SNLT	SOFTWARE, LICENSE AND SUBSCRIPTION	PURULATOR (25)	\$4,580.00	\$3,480.00	24%	n/a	n/a	n/a	n/a	\$760.00	\$608.00	20%	\$56.48	
SNLZ	SOFTWARE, LICENSE AND SUBSCRIPTION	ADDITIONAL WORKSTATION LICENSE	\$4,580.00	\$3,480.00	24%	n/a	n/a	n/a	n/a	\$760.00	\$608.00	20%	\$56.48	
LOCKER-CBC-NODU	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER CBC WITHOUT UI EXCL COMPARTMENTS	\$4,599.00											

Software, License and Subscription (Reference Part 3.19)

All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offersors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% OFF MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Year 2-5	% OFF MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Year 2-5	% OFF MSRP	Contract Monthly Software Maintenance
SHAI	SOFTWARE, LICENSE AND SUBSCRIPTION	ALS DIRECT WEB API (1)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SHN1	SOFTWARE, LICENSE AND SUBSCRIPTION	XPO (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SHN2	SOFTWARE, LICENSE AND SUBSCRIPTION	LONESTAR (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SHTX	SOFTWARE, LICENSE AND SUBSCRIPTION	ATS (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SLH1	SOFTWARE, LICENSE AND SUBSCRIPTION	HAZARDOUS MATERIALS (1)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNBX	SOFTWARE, LICENSE AND SUBSCRIPTION	BA3 GLOBAL (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNK2	SOFTWARE, LICENSE AND SUBSCRIPTION	EASTERN CONNECTION (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNK3	SOFTWARE, LICENSE AND SUBSCRIPTION	GLOBALTRANZ (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNH4	SOFTWARE, LICENSE AND SUBSCRIPTION	LTL CZARLITE RATING / BOLS (PER CARRIER) (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNX4	SOFTWARE, LICENSE AND SUBSCRIPTION	MISCELLANEOUS DOMESTIC CARRIERS (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNM3	SOFTWARE, LICENSE AND SUBSCRIPTION	MIDLAND COURIER (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNRR	SOFTWARE, LICENSE AND SUBSCRIPTION	ONTFRAC (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNK5	SOFTWARE, LICENSE AND SUBSCRIPTION	SPEE-DEE (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNM4	SOFTWARE, LICENSE AND SUBSCRIPTION	DICOM (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNM5	SOFTWARE, LICENSE AND SUBSCRIPTION	VELOCITY (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNM6	SOFTWARE, LICENSE AND SUBSCRIPTION	KCS COURIER (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNM7	SOFTWARE, LICENSE AND SUBSCRIPTION	CARDINAL COURIER (10)	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNH7	SOFTWARE, LICENSE AND SUBSCRIPTION	ADDITIONAL LOCATION (1) PRICE PER LOCATION	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
SNH8	SOFTWARE, LICENSE AND SUBSCRIPTION	ADDITIONAL LOCATIONS (20) PRICE PER LOCATION	\$5,724.00	\$4,350.00	24%	n/a	n/a	n/a	\$950.00	\$760.00	20%	\$70.60	
TRUM	SOFTWARE, LICENSE AND SUBSCRIPTION	UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMITED WORKSTATION	\$5,725.00	\$4,350.00	24%	n/a	n/a	n/a	\$1,656.00	\$1,324.80	20%	\$123.07	
LOCKER1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER E	\$6,351.00	\$4,396.28	31%	\$148.00	\$118.40	20%	\$11.00	n/a	n/a	n/a	
LOCKER2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER L	\$6,351.00	\$4,396.28	31%	\$148.00	\$118.40	20%	\$11.00	n/a	n/a	n/a	
LOCKER3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	HOSK COLUMN A2-MS35SSSSM	\$5,673.74	\$4,478.43	21%	\$93.00	\$74.40	20%	\$6.91	n/a	n/a	n/a	
LOCKER4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER C	\$6,550.00	\$4,537.68	31%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	
SPESIVE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PLANETPRESS CONNECT PLUG-IN	\$5,724.00	\$4,611.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
LOCKER8A	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	HOSK COLUMN A6-SS35SSSSM	\$5,863.96	\$4,628.54	21%	\$102.00	\$81.60	20%	\$7.58	n/a	n/a	n/a	
BMS1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPGRADE TO SQL EDITOR FOR CURRENT CUSTOMERS	\$5,771.00	\$4,648.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
LOCKERB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER B	\$6,749.00	\$4,679.07	31%	\$166.00	\$132.00	20%	\$12.26	n/a	n/a	n/a	
RETROIJ2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UI PANEL WITH BARCODE SCANNER DOOR WITH SCAN AND ELECTRONICS PVG	\$6,000.00	\$4,705.30	22%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	
LOCKER8P	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	HOSK COLUMN A6-SS35SSSSSS	\$6,951.97	\$4,728.62	21%	\$111.00	\$88.80	20%	\$8.25	n/a	n/a	n/a	
RIPS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SELAN INTERLUCE PRO	\$6,948.00	\$4,888.00	19%	n/a	\$214.00	20%	\$593.00	\$474.40	20%	\$44.07	
LOCKER4A	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER A	\$6,948.00	\$4,820.46	31%	\$174.00	\$139.20	20%	\$12.93	n/a	n/a	n/a	
T2X3	SOFTWARE, LICENSE AND SUBSCRIPTION	UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED WORKSTATION	\$6,429.00	\$4,885.05	24%	n/a	n/a	n/a	\$877.00	\$701.60	20%	\$65.18	
SEIVE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ERR CONVERTEY INTERFACE FOR S3L-PP	\$6,988.00	\$4,888.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
SFPL	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDX SMARTPOST (50)	\$6,869.00	\$5,220.00	24%	n/a	n/a	n/a	\$1,140.00	\$912.00	20%	\$84.73	
SGCL	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS SUREPOST (50)	\$6,869.00	\$5,220.00	24%	n/a	n/a	n/a	\$1,140.00	\$912.00	20%	\$84.73	
SGML	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS DOMESTIC MAIL INNOVATIONS (50)	\$6,869.00	\$5,220.00	24%	n/a	n/a	n/a	\$1,140.00	\$912.00	20%	\$84.73	
SGWL	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS DOMESTIC WORLDEASE (50)	\$6,869.00	\$5,220.00	24%	n/a	n/a	n/a	\$1,140.00	\$912.00	20%	\$84.73	
SHH1	SOFTWARE, LICENSE AND SUBSCRIPTION	THIRD PARTY HAZMAT CONNECTOR (1)	\$6,869.00	\$5,220.00	24%	n/a	n/a	n/a	\$1,140.00	\$912.00	20%	\$84.73	
SHL1	SOFTWARE, LICENSE AND SUBSCRIPTION	DHL US & CANADA (50)	\$6,869.00	\$5,220.00	24%	n/a	n/a	n/a	\$1,140.00	\$912.00	20%	\$84.73	
SBLB	SOFTWARE, LICENSE AND SUBSCRIPTION	3RD PARTY USPS WEB CONNECTOR (50)	\$6,869.00	\$5,220.00	24%	n/a	n/a	n/a	\$1,620.00	\$1,296.00	20%	\$120.40	
SILT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (50)	\$6,869.00	\$5,220.00	24%	n/a	n/a	n/a	\$1,140.00	\$912.00	20%	\$84.73	
SNLL	SOFTWARE, LICENSE AND SUBSCRIPTION	PURLOATOR (50)	\$6,869.00	\$5,220.00	24%	n/a	n/a	n/a	\$1,140.00	\$912.00	20%	\$84.73	
BMS2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR	\$6,950.00	\$5,280.90	24%	\$617.00	\$493.60	20%	\$45.86	\$624.00	\$499.20	20%	\$46.38
LXDE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR FRONT LOAD ALL-MEDIUM-SIZE ADD-ON LOCKER	\$6,236.00	\$5,425.00	13%	\$699.00	\$559.20	20%	\$51.95	n/a	n/a	n/a	
LAG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR FRONT LOAD EXTRA-LARGE ADD-ON LOCKER	\$6,236.00	\$5,425.00	13%	\$699.00	\$559.20	20%	\$51.95	n/a	n/a	n/a	
LOCKOUTV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR PARCELPPOINT DUAL ADD ON XSX	\$9,214.00	\$5,620.54	39%	\$96.00	\$77.13	20%	\$7.13	n/a	n/a	n/a	
TS5X	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 10 SITES W/ SINGLE WORKSTATION	\$7,957.00	\$6,046.50	24%	n/a	n/a	n/a	\$1,321.00	\$1,056.80	20%	\$98.18	
XAD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR FRONT LOAD ADD-ON LOCKER	\$7,310.00	\$6,160.00	16%	\$793.00	\$634.40	20%	\$56.84	n/a	n/a	n/a	
LXAM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR FRONT LOAD SMALL-MEDIUM ADD-ON LOCKER	\$7,190.00	\$6,255.00	13%	\$934.00	\$747.20	20%	\$68.42	n/a	n/a	n/a	
LOCKERS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	HOSK COLUMN 22 EXTRA SMALL 2 MEDIUM	\$7,968.32	\$6,291.78	21%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	
LOCKOUTU	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR PARCELPPOINT DUAL ADD ON MMMMM	\$10,410.00	\$6,454.20	38%	\$148.00	\$118.40	20%	\$11.00	n/a	n/a	n/a	
WBH1VC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CROSSGRADE PP PROTECT TO CONNECT IVC	\$7,480.00	\$6,507.00	13%	n/a	n/a	n/a	\$2,520.00	\$2,016.00	20%	\$185.80	
WB1-CPRO-LPG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPGRADE TO DL CONNECT PROFESSIONAL	\$7,500.00	\$6,525.00	13%	n/a	n/a	n/a	\$3,000.00	\$2,400.00	20%	\$232.96	
SS22	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDSUITE LIVE PLANETPRESS INTERFACE (2)	\$8,100.00	\$6,525.00	19%	n/a	n/a	n/a	\$1,425.00	\$1,140.00	20%	\$105.91	
SFA2	SOFTWARE, LICENSE AND SUBSCRIPTION	ALS DIRECT WEB API (2)	\$8,586.00	\$6,525.00	24%	n/a	n/a	n/a	\$1,425.00	\$1,140.00	20%	\$105.91	
SH2	SOFTWARE, LICENSE AND SUBSCRIPTION	HAZARDOUS MATERIALS (2)	\$8,586.00	\$6,525.00	24%	n/a	n/a	n/a	\$1,425.00	\$1,140.00	20%	\$105.91	
SFP-SS1	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE 1 SITE/SINGLE STATION	\$8,480.00	\$6,960.00	18%	n/a	n/a	n/a	\$460.80	\$368.64	20%	\$35.25	
SFPC	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDX SMARTPOST (100)	\$9,159.00	\$6,960.00	24%	n/a	n/a	n/a	\$1,520.00	\$1,216.00	20%	\$112.97	
SGCC	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS SUREPOST (100)	\$9,159.00	\$6,960.00	24%	n/a	n/a	n/a	\$1,520.00	\$1,216.00	20%	\$112.97	
SGMC	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS DOMESTIC MAIL INNOVATIONS (100)	\$9,159.00	\$6,960.00	24%	n/a	n/a	n/a	\$1,520.00	\$1,216.00	20%	\$112.97	
SGWC	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS DOMESTIC WORLDEASE (100)	\$9,159.00	\$6,960.00	24%	n/a	n/a	n/a	\$1,520.00	\$1,216.00	20%	\$112.97	
SLTC	SOFTWARE, LICENSE AND SUBSCRIPTION	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (100)	\$9,159.00	\$6,960.00	24%	n/a	n/a	n/a	\$1,520.00	\$1,216.00	20%	\$112.97	
LXDE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR FRONT LOAD ALL-MEDIUM	\$8,299.00	\$7,220.00	13%	\$803.00	\$642.40	20%	\$58.68	n/a	n/a	n/a	
LXDG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR FRONT LOAD EXTRA LARGE	\$8,352.00	\$7,266.00	13%	\$860.00	\$688.00	20%	\$61.76	n/a	n/a	n/a	
LXAB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AND ELECTRONICS	\$8,980.00	\$7,813.00	13%	\$114.00	\$91.20	20%	\$8.52	n/a	n/a	n/a	
SGF1	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDX TRANSBORDER (1)	\$10,304.00	\$7,830.00	24%	n/a	n/a	n/a	\$1,710.00	\$1,368.00	20%	\$127.09	
SH2	SOFTWARE, LICENSE AND SUBSCRIPTION	THIRD PARTY HAZMAT CONNECTOR (2)	\$10,304.00	\$7,830.00	24%	n/a	n/a	n/a	\$1,710.00	\$1,368.00	20%	\$127.09	
SLD1	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS TRACK DIRECT AND CROSS BORDER CONSOLIDATION (1)	\$10,304.00	\$7,830.00	24%	n/a	n/a	n/a	\$1,710.00	\$1,368.00	20%	\$127.09	
SL11	SOFTWARE, LICENSE AND SUBSCRIPTION	SHIP TO HOLD (1)	\$10,304.00	\$7,830.00	24%	n/a	n/a	n/a	\$1,710.00	\$1,368.00	20%	\$127.09	
SLV1	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDR (1)	\$10,304.00	\$7,830.00	24%	n/a	n/a	n/a	\$1,710.00	\$1,368.00	20%	\$127.09	
WBH1VC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CROSSGRADE PP PROTECT TO CONNECT IVC	\$9,020.00	\$7,847.40	13%	n/a	n/a	n/a	\$2,520.00	\$2,016.00	20%	\$186.80	
LXDD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR FRONT LOAD ADD-ON LOCKER	\$9,204.00	\$7,912.00	14%	\$88.00	\$70.40	20%	\$6.60	n/a	n/a	n/a	
LOCKINV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR PARCELPPOINT DUAL ADD-ON XSX	\$8,014.00	\$8,016.18	13%	\$96.00	\$76.80	20%	\$7.13	n/a	n/a	n/a	
BMS1	SOFTWARE, LICENSE AND SUBSCRIPTION	BUSINESS MANAGER HOST WORKSTATION SOFTWARE	\$10,607.00	\$8,060.55	24%	\$134.00	\$107.20	20%	\$9.96	\$1,186.00	\$948.80	20%	\$88.14
SH2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SINGLE SITE UNLIMITED WORKSTATION	\$8,305.00	\$8,305.00	0%	n/a	\$1,637.00	20%	\$1,309.60	n/a	n/a	n/a	
LOCKOUTP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR FRONT LOAD ADD ON-MS35SSSSM	\$12,402.00	\$8,681.40	30%	\$278.00	\$222.40	20%	\$20.66	n/a	n/a	n/a	
SS2V	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDSUITE LIVE PLANETPRESS INTERFACE (5)	\$10,800.00	\$8,700.00	19%	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21	
SSV1	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (1)	\$10,865.00	\$8,700.00	20%	n/a	n/a	n/a	\$1,710.00	\$1,368.00	20%	\$127.09	
SGAT	SOFTWARE, LICENSE AND SUBSCRIPTION	SHIPMANN (25)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21	
SGLT	SOFTWARE, LICENSE AND SUBSCRIPTION	CAMEDAY (25)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21	
SGNT	SOFTWARE, LICENSE AND SUBSCRIPTION	TNT (25)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21	
SGST	SOFTWARE, LICENSE AND SUBSCRIPTION	GOLDEN STATE OVERNIGHT (25)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21	
SGTT	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS AIR FREIGHT (25)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21	
SHAV	SOFTWARE, LICENSE AND SUBSCRIPTION	ALS DIRECT WEB API (5)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21	
SHLC	SOFTWARE, LICENSE AND SUBSCRIPTION	DHL US & CANADA (100)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21	
SHNT	SOFTWARE, LICENSE AND SUBSCRIPTION	XPO (25)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21	
SHRT	SOFTWARE, LICENSE AND SUBSCRIPTION	LONESTAR (25)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21	
SHTT	SOFTWARE, LICENSE AND SUBSCRIPTION	ATS (25)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21	
SILBC	SOFTWARE, LICENSE AND SUBSCRIPTION	3RD PARTY USPS WEB CONNECTOR (100)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$2,160.00	\$1,728.00	20%	\$160.53	
SILV	SOFTWARE, LICENSE AND SUBSCRIPTION	HAZARDOUS MATERIALS (5)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21	
SINB	SOFTWARE, LICENSE AND SUBSCRIPTION	BA3 GLOBAL (25)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	\$1,900.00	\$1,			

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Year 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Year 1	% Off MSRP	Contract Monthly Software Maintenance
SMYT	SOFTWARE, LICENSE AND SUBSCRIPTION	HCS COURIER (25)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21
SMZT	SOFTWARE, LICENSE AND SUBSCRIPTION	CARDINAL COURIER (25)	\$11,448.00	\$8,700.00	24%	n/a	n/a	n/a	n/a	\$1,900.00	\$1,520.00	20%	\$141.21
LOCKING	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR PARCEL/ONT DUAL ADD-ON M/M/M/M	\$10,600.00	\$9,056.70	15%	\$148.00	n/a	\$118.40	20%	n/a	n/a	n/a	n/a
LOCKIK	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SOFTWARE DEVELOPER TOOL KIT	\$11,443.00	\$9,218.00	19%	n/a	n/a	n/a	n/a	\$1,100.00	n/a	n/a	n/a
LOCKOUTA3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR PP DUAL KIOSK M/M/M/M/M/M/M/M/M/M	\$11,602.00	\$9,281.00	20%	\$205.00	\$164.00	\$15.24	n/a	n/a	n/a	n/a	n/a
LMAX	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR FRONT LOAD HIGH DENSITY	\$10,794.00	\$9,391.00	13%	\$1,649.00	\$1,319.20	\$122.25	n/a	n/a	n/a	n/a	n/a
LOCKER-CBC-WITHUI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER CBC WITH UI EXCL COMPARTMENTS	\$11,540.00	\$10,039.00	13%	\$0.00	\$0.00	\$0.00	n/a	n/a	n/a	n/a	n/a
LOCKM3A	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR PP DUAL KIOSK M/M/M/M/M/M/M/M/M/M	\$11,602.00	\$10,093.74	13%	\$148.00	\$118.40	\$11.00	n/a	n/a	n/a	n/a	n/a
SHVH	SOFTWARE, LICENSE AND SUBSCRIPTION	THIRD PARTY HAZMAT CONNECTOR (5)	\$13,738.00	\$10,440.00	24%	n/a	n/a	n/a	n/a	\$2,280.00	\$1,824.00	20%	\$169.45
OL-CENT-FEE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - ENTERPRISE - RE-ENTRY FEE	\$12,043.08	\$10,477.48	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LAB0	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR FRONT LOAD MAIN	\$12,118.00	\$10,542.00	13%	n/a	\$1,286.00	\$1,028.80	20%	\$95.58	n/a	n/a	n/a
PB-OL-CSND-1K	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - SEND 1000 USERS - LICENSE	\$12,335.00	\$10,644.45	13%	n/a	n/a	n/a	n/a	\$2,448.00	\$1,958.40	20%	\$168.94
LOCKINF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR PP/DUAL ADD-ON M/M/M/M/M/M/M	\$12,402.00	\$10,789.74	13%	\$278.00	\$222.40	\$20.66	n/a	n/a	n/a	n/a	n/a
PB-OL-CPRO	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - PROFESSIONAL LICENSE	\$15,000.00	\$13,050.00	13%	n/a	n/a	n/a	n/a	\$3,000.00	\$2,400.00	20%	\$222.96
SCX	SOFTWARE, LICENSE AND SUBSCRIPTION	SENSUSITE LIVE PLANETPRESS INTERFACE (10)	\$16,200.00	\$13,050.00	19%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SGF2	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDER TRANSBORDER (2)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SGKL	SOFTWARE, LICENSE AND SUBSCRIPTION	DYNAMEX (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SGLL	SOFTWARE, LICENSE AND SUBSCRIPTION	SAMEDAY (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SGLN	SOFTWARE, LICENSE AND SUBSCRIPTION	TNT (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SGSL	SOFTWARE, LICENSE AND SUBSCRIPTION	GOLDEN STATE OVERNIGHT (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SGTL	SOFTWARE, LICENSE AND SUBSCRIPTION	LPS AIR FREIGHT (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SHAK	SOFTWARE, LICENSE AND SUBSCRIPTION	AES DIRECT WEB API (100)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SHNL	SOFTWARE, LICENSE AND SUBSCRIPTION	PRO (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SHRL	SOFTWARE, LICENSE AND SUBSCRIPTION	LONESTAR (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SHTL	SOFTWARE, LICENSE AND SUBSCRIPTION	ATS (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SLD3	SOFTWARE, LICENSE AND SUBSCRIPTION	LPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SLUX	SOFTWARE, LICENSE AND SUBSCRIPTION	HAZARDOUS MATERIALS (10)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SL2	SOFTWARE, LICENSE AND SUBSCRIPTION	SHIP TO HOLD (2)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$3,240.00	\$2,592.00	20%	\$240.80
SLV2	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDX (2)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNBL	SOFTWARE, LICENSE AND SUBSCRIPTION	BAX GLOBAL (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNEL	SOFTWARE, LICENSE AND SUBSCRIPTION	EASTERN CONNECTION (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNGL	SOFTWARE, LICENSE AND SUBSCRIPTION	GLOBALTRANS (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNHL	SOFTWARE, LICENSE AND SUBSCRIPTION	LTL CHARLITE RATING / BOLS (PER CARRIER) (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNIL	SOFTWARE, LICENSE AND SUBSCRIPTION	MISCELLANEOUS DOMESTIC CARRIERS (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNML	SOFTWARE, LICENSE AND SUBSCRIPTION	MIDLAND COURIER (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNRL	SOFTWARE, LICENSE AND SUBSCRIPTION	ONTRAC (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNSL	SOFTWARE, LICENSE AND SUBSCRIPTION	SPEE-DEE (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNUL	SOFTWARE, LICENSE AND SUBSCRIPTION	DYKOR (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNVL	SOFTWARE, LICENSE AND SUBSCRIPTION	VELOCITY (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNVY	SOFTWARE, LICENSE AND SUBSCRIPTION	HCS COURIER (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNZL	SOFTWARE, LICENSE AND SUBSCRIPTION	CARDINAL COURIER (50)	\$17,172.00	\$13,050.00	24%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SNZ2	SOFTWARE, LICENSE AND SUBSCRIPTION	SENSUSITE LIVE PLANETPRESS/ERR ONLY LICENSE (2)	\$17,245.00	\$13,520.00	21%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
LOCKXP4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXPRESS LOCKER 4	\$18,675.00	\$14,059.63	25%	\$331.00	\$264.80	\$24.60	n/a	n/a	n/a	n/a	n/a
SHX4	SOFTWARE, LICENSE AND SUBSCRIPTION	THIRD PARTY HAZMAT CONNECTOR (10)	\$20,607.00	\$15,660.00	24%	n/a	n/a	n/a	n/a	\$3,420.00	\$2,736.00	20%	\$254.18
TBMM	SOFTWARE, LICENSE AND SUBSCRIPTION	MULTIPLE SITE UNLIMITED WORKSTATION	\$20,865.00	\$15,855.75	24%	n/a	n/a	n/a	n/a	\$2,773.00	\$2,218.40	20%	\$249.25
SGZF	SOFTWARE, LICENSE AND SUBSCRIPTION	SENSUSITE LIVE PLANETPRESS INTERFACE (25)	\$21,500.00	\$17,400.00	19%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SEPE	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDER SMARTPOST (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SGCE	SOFTWARE, LICENSE AND SUBSCRIPTION	LPS SUREPOST (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SHNC	SOFTWARE, LICENSE AND SUBSCRIPTION	DYNAMEX (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SGLC	SOFTWARE, LICENSE AND SUBSCRIPTION	SAMEDAY (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SGME	SOFTWARE, LICENSE AND SUBSCRIPTION	LPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SGNC	SOFTWARE, LICENSE AND SUBSCRIPTION	TNT (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SGSC	SOFTWARE, LICENSE AND SUBSCRIPTION	GOLDEN STATE OVERNIGHT (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SGTC	SOFTWARE, LICENSE AND SUBSCRIPTION	LPS AIR FREIGHT (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SGWE	SOFTWARE, LICENSE AND SUBSCRIPTION	LPS DOMESTIC WORLDWIDE (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SHAT	SOFTWARE, LICENSE AND SUBSCRIPTION	AES DIRECT WEB API (25)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SHNC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PHIL US & CANADA (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SHNC	SOFTWARE, LICENSE AND SUBSCRIPTION	NPO (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SHRC	SOFTWARE, LICENSE AND SUBSCRIPTION	LONESTAR (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SHTC	SOFTWARE, LICENSE AND SUBSCRIPTION	ATS (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SLBE	SOFTWARE, LICENSE AND SUBSCRIPTION	THIRD PARTY LPS WEB CONNECTOR (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SLHT	SOFTWARE, LICENSE AND SUBSCRIPTION	HAZARDOUS MATERIALS (25)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SLTE	SOFTWARE, LICENSE AND SUBSCRIPTION	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNBC	SOFTWARE, LICENSE AND SUBSCRIPTION	BAX GLOBAL (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNEC	SOFTWARE, LICENSE AND SUBSCRIPTION	EASTERN CONNECTION (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNEC	SOFTWARE, LICENSE AND SUBSCRIPTION	GLOBALTRANS (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNHC	SOFTWARE, LICENSE AND SUBSCRIPTION	LTL CHARLITE RATING / BOLS (PER CARRIER) (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNIC	SOFTWARE, LICENSE AND SUBSCRIPTION	MISCELLANEOUS DOMESTIC CARRIERS (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNLE	SOFTWARE, LICENSE AND SUBSCRIPTION	PURULATOR (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNMC	SOFTWARE, LICENSE AND SUBSCRIPTION	MIDLAND COURIER (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNRC	SOFTWARE, LICENSE AND SUBSCRIPTION	ONTRAC (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNSC	SOFTWARE, LICENSE AND SUBSCRIPTION	SPEE-DEE (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNUL	SOFTWARE, LICENSE AND SUBSCRIPTION	DYKOR (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNVC	SOFTWARE, LICENSE AND SUBSCRIPTION	VELOCITY (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNVY	SOFTWARE, LICENSE AND SUBSCRIPTION	HCS COURIER (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
SNZC	SOFTWARE, LICENSE AND SUBSCRIPTION	CARDINAL COURIER (100)	\$22,896.00	\$17,400.00	24%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$289.42
PB-OL-CENT-UPG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPGRADE TO OL CONNECT ENTERPRISE	\$20,075.00	\$17,445.25	13%	n/a	\$8,466.40	n/a	n/a	n/a	n/a	n/a	\$680.73
LOCKXP5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXPRESS LOCKER 5	\$23,258.00	\$17,508.73	25%	\$423.00	\$338.40	\$31.44	n/a	n/a	n/a	n/a	n/a
UNXN	SOFTWARE, LICENSE AND SUBSCRIPTION	10 SITE LICENSES FOR UNLIMITED USERS	\$22,000.00	\$19,140.00	13%	n/a	n/a						

Software, License and Subscription (Reference Part 3.19)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP Off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Year 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Year 2-5	% Off MSRP	Contract Monthly Software Maintenance
DATARETAIN-SND	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING	\$1,392.00/MONTH	\$1,211.04/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-5000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-5000 TRANSACTIONS MONTH	\$1,530.00/MONTH	\$1,331.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-7500	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-7500 TRANSACTIONS MONTH	\$2,250.00/MONTH	\$1,957.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP36MCONNECT	SOFTWARE, LICENSE AND SUBSCRIPTION	SP360/PITNEYSHIP PRO 3000 LOCATIONS	\$12,500.00/MONTH	\$10,875.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-C	SOFTWARE, LICENSE AND SUBSCRIPTION	500 LABELS PER MONTH	\$125.00/MONTH	\$109.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BASIC-500	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRPO ENTERPRISE BASIC SUB 500	\$125.00/MONTH	\$109.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-20000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-20000 TRANSACTIONS MONTH	\$13,000.00/MONTH	\$11,297.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTPC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDRPO MAILSTATION STAMPS 50 USERS-PURCHASE	\$13.00/MONTH	\$11.30/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTKQ	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDRPO MAILSTATION STAMPS 50 USERS-LEASE/RENT	\$13.00/MONTH	\$11.30/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-50	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-50 TRANSACTIONS MONTH	\$130.00/MONTH	\$113.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP36M3000	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO 3000 LOCATIONS	\$12,500.00/MONTH	\$10,875.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-5000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRPO ENTERPRISE TIER 3 SUB 5000	\$1350.00/MONTH	\$1175.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FEDMOD	SOFTWARE, LICENSE AND SUBSCRIPTION	TIER 1 ENH IT SEC CONTROLS MIN 325-ENTERPRISE	\$13565.00/MONTH	\$11800.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 5	\$14.00/MONTH	\$12.18/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND9	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 9	\$140.00/MONTH	\$122.80/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-G	SOFTWARE, LICENSE AND SUBSCRIPTION	7,500 LABELS PER MONTH	\$1450.00/MONTH	\$1261.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BASIC-7500	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRPO ENTERPRISE BASIC SUB 7500	\$1450.00/MONTH	\$1262.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PHL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PHIL INTIGATION SUBSCRIPTION	\$149.00/MONTH	\$129.63/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMG	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UP TO 5 METERS	\$155.00/MONTH	\$133.80/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJ4	SOFTWARE, LICENSE AND SUBSCRIPTION	SPO/PITNEYSHIP MULTICARRIER	\$155.00/MONTH	\$133.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIC	SOFTWARE, LICENSE AND SUBSCRIPTION	SPO/PITNEYSHIP INDIVIDUAL	\$155.00/MONTH	\$133.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAB1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS - 2 PRODUCTS	\$155.00/MONTH	\$133.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAABL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BASIC COST ACCTG FOR SP MAIL CENTER	\$155.00/MONTH	\$133.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAB3SL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STANDALONE ANALYTICS (SINGLE LOC)	\$155.00/MONTH	\$133.05/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAD311	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER A1	\$155.00/MONTH	\$133.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-6550	SOFTWARE, LICENSE AND SUBSCRIPTION	PSE Single Sgn On Server	\$1550.00/MONTH	\$1349.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAD324	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER B	\$1500.00/MONTH	\$1305.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CELLULAR ROUTER LOG MONTHLY DATA PLAN	\$150.00/MONTH	\$130.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMF	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UP TO 100 METERS	\$150.00/MONTH	\$131.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-RPS	SOFTWARE, LICENSE AND SUBSCRIPTION	RESTRICTED PARTY SCREENING	\$150.00/MONTH	\$131.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJ3	SOFTWARE, LICENSE AND SUBSCRIPTION	UNLIMITED USERS WITHOUT HARDWARE OR METER	\$155.00/MONTH	\$133.80/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJ5	SOFTWARE, LICENSE AND SUBSCRIPTION	UNLIMITED USERS WITH HARDWARE OR METER	\$155.00/MONTH	\$133.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BASIC-10000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRPO ENTERPRISE BASIC SUB 10000	\$1600.00/MONTH	\$1392.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-H	SOFTWARE, LICENSE AND SUBSCRIPTION	10,000 LABELS PER MONTH	\$1600.00/MONTH	\$1395.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-250000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-250000 TRANSACTIONS MONTH	\$16,900.00/MONTH	\$14703.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
M955-ML	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS TRACKING SERVICES-ACTIVATION	\$17.00/MONTH	\$14.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-H12	SOFTWARE, LICENSE AND SUBSCRIPTION	HOSTING LEVEL 2	\$1666.67/MONTH	\$1450.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CA330E	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ACTIVATION FOR ALM CONTROL OF COST ACCOUNTS	\$170.00/MONTH	\$147.90/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UNLIMITED COST ACCTG FOR SP MAIL CENTER	\$170.00/MONTH	\$147.90/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UNLIMITED COST ACCOUNTING	\$170.00/MONTH	\$148.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-7500	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRPO ENTERPRISE TIER 2 SUB 7500	\$1782.00/MONTH	\$1550.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJ2	SOFTWARE, LICENSE AND SUBSCRIPTION	SPO/PITNEYSHIP UNLIMITED	\$180.00/MONTH	\$156.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-7500	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRPO ENTERPRISE TIER 3 SUB 7500	\$1863.00/MONTH	\$1621.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-10000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRPO ENTERPRISE TIER 2 SUB 10000	\$1890.00/MONTH	\$1644.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-500	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRPO ENTERPRISE TIER 2 SUB 500	\$194.00/MONTH	\$169.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-30000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-30000 TRANSACTIONS MONTH	\$20,000.00/MONTH	\$17400.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-SFTF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE - SFTF HOSTING SUBSCRIPTION	\$200.00/MONTH	\$174.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE	\$200.00/MONTH	\$175.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SENDINHS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDINHS SOFTWARE	\$200.00/MONTH	\$175.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SENDERR	SOFTWARE, LICENSE AND SUBSCRIPTION	SP360/PITNEYSHIP PRO ERR BUNDLE	\$200.00/MONTH	\$175.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD10	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 10	\$200.00/MONTH	\$174.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP36M300	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO 300 LOCATIONS	\$2000.00/MONTH	\$1740.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ERB1	SOFTWARE, LICENSE AND SUBSCRIPTION	RETURN RECEIPT SUBSCRIPTION - OM300/400	\$211.00/MONTH	\$184.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-1000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRPO ENTERPRISE TIER 3 SUB 1000	\$2160.00/MONTH	\$1879.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-100	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRPO ENTERPRISE TIER 3 SUB 100	\$216.00/MONTH	\$188.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-I	SOFTWARE, LICENSE AND SUBSCRIPTION	25,000 LABELS PER MONTH	\$2250.00/MONTH	\$1958.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BASIC-25000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRPO ENTERPRISE BASIC SUB 25000	\$2250.00/MONTH	\$1959.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-10000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-10000 TRANSACTIONS MONTH	\$2,450.00/MONTH	\$2,131.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 3	\$3.00/MONTH	\$2.61/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H0D-MLMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR IMI SENDPRO C200/C425	\$33.00/MONTH	\$29.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H0D-ML	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDRAMP MIN 325 CTR-PRO SUBSCRIPTION FOR SENDPRO C200/C425	\$33.00/MONTH	\$29.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-NEG-01	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS NEGOTIATED RATE LVL 01	\$23.00/MONTH	\$20.01/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-NEG-01	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS NEGOTIATED RATE LVL 01	\$23.00/MONTH	\$20.01/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-NEG-01	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS NEGOTIATED RATE LVL 01	\$23.00/MONTH	\$20.01/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-D	SOFTWARE, LICENSE AND SUBSCRIPTION	1,000 LABELS PER MONTH	\$230.00/MONTH	\$200.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BASIC-1000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRPO ENTERPRISE BASIC SUB 1000	\$230.00/MONTH	\$200.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAC	SOFTWARE, LICENSE AND SUBSCRIPTION	COST ACCOUNTING GOLD PLAN	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	\$0.00	\$0.00	0%	\$0.00
ERB1	SOFTWARE, LICENSE AND SUBSCRIPTION	RETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJ0	SOFTWARE, LICENSE AND SUBSCRIPTION	SPO/PITNEYSHIP OFFICE	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RC3G	SOFTWARE, LICENSE AND SUBSCRIPTION	INTEGRITY EXP SALES PAK 2500 -3500	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SEND	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO SINGLE USER	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAB21	SOFTWARE, LICENSE AND SUBSCRIPTION	SP ANALYTICS PREMIUM 1-2 PRODUCTS	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAB3	SOFTWARE, LICENSE AND SUBSCRIPTION	ANALYTICS FOR METER	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-USAGE-1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SCRIPPRO USAGE SUBSCRIPTION	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-USAGE-2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONNECTOR PER USAGE FEEL - TIER 2	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-USAGE-3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	MICROSOFT ENTERPRISE EXCHANGE SUBSCRIPTION	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-100	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-100 TRANSACTIONS MONTH	\$250.00/MONTH	\$217.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-CAR-SUB	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-CARRIER MGMT SUBSCRPTN	\$250.00/MONTH	\$217.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-H13	SOFTWARE, LICENSE AND SUBSCRIPTION	HOSTING LEVEL 3	\$250.00/MONTH	\$217.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAD35	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER B	\$2500.00/MONTH	\$2175.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF20	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CELLULAR ROUTER 20G MONTHLY DATA PLAN	\$250.00/MONTH	\$218.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMG	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UNLIMITED METERS	\$250.00/MONTH	\$218.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-40000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-40000 TRANSACTIONS MONTH	\$26,850.00/MONTH	\$23,359.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ERB4	SOFTWARE, LICENSE AND SUBSCRIPTION	RETURN RECEIPT SUBSCRIPTION - C SERIES	\$28.00/MONTH	\$24.36/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND6	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 6	\$28.00/MONTH										

Software, License and Subscription (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
RC3H	SOFTWARE, LICENSE AND SUBSCRIPTION	INTEGRITY EXP SALES PAK 4500	\$35.00/MONTH	\$30.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-J	SOFTWARE, LICENSE AND SUBSCRIPTION	PS PRO - 50,000 TRANSACTIONS PER MONTH	\$3500.00/MONTH	\$3045.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-500	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 3 SUB 500	\$351.00/MONTH	\$305.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H00-MHMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR IMI SENDPRO C300/C400	\$36.00/MONTH	\$31.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H02-MM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDPRO C300/C400	\$36.00/MONTH	\$31.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SENDADV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO ADVANCED SINGLE USER	\$36.00/MONTH	\$31.32/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAD35	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER F	\$3700.00/MONTH	\$3233.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-1000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 2 SUB 1000	\$378.00/MONTH	\$329.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-60000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-60000 TRANSACTIONS MONTH	\$40.010.00/MONTH	\$34,808.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD20	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 20	\$400.00/MONTH	\$348.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD2	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 2	\$400.00/MONTH	\$348.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-5000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$4050.00/MONTH	\$3524.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND7	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 7	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-NEG-02	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS NEGOTIATED RATE LVL 02	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-NEG-02	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS NEGOTIATED RATE LVL 02	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-NEG-02	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS NEGOTIATED RATE LVL 02	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-5000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 3 SUB 5000	\$420.00/MONTH	\$3758.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H00-MHMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR SENDPRO C500	\$44.00/MONTH	\$38.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H02-MH	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDPRO C500	\$44.00/MONTH	\$38.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF4	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR CONNECTION FOR SENDPRO P	\$45.00/MONTH	\$39.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-E	SOFTWARE, LICENSE AND SUBSCRIPTION	2,500 LABELS PER MONTH	\$475.00/MONTH	\$398.00/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BASIC-2500	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE BASIC SUB 2500	\$475.00/MONTH	\$398.00/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-50000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-50000 TRANSACTIONS MONTH	\$4,880.00/MONTH	\$4,254.30/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF1	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR CONNECTION FOR SENDPRO MAILSTATION	\$5.00/MONTH	\$4.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERPHASE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER COLUMN SUBSCRIPTION	\$5.00/MONTH	\$4.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-70000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-70000 TRANSACTIONS MONTH	\$47,000.00/MONTH	\$40,890.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LD05	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER OS BANK	\$49.00/MONTH	\$42.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LDKASSET	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PARCELPOINT ASSET MGMT FEATURE SUBSCR	\$49.00/MONTH	\$42.63/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LDKCPHASE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PARCELPOINT DATE USE FEATURE SUBSCR	\$49.00/MONTH	\$42.63/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360-LCKSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 LOCKER MANAGEMENT	\$49.00/MONTH	\$42.63/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMD	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UP TO 20 METERS	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RC9F	SOFTWARE, LICENSE AND SUBSCRIPTION	INTEGRITY EXPRESS RELAY 2500-4500	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-ECOMM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE ECOMMERCIAL CONNECTOR SUB	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-BASE-B	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONNECTOR BASE B SUBSCRIPTION ANNUAL	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-BASE-C	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	MCKESSON ENTERPRISEX CONNECTOR SUBSCRIN	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360-ML25	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO 25 LOCATIONS	\$500.00/MONTH	\$435.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAD31	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER R1	\$500.00/MONTH	\$435.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360-ML100	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO 100 LOCATIONS	\$5000.00/MONTH	\$4350.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAD37	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER G	\$5000.00/MONTH	\$4350.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
4W00-MLMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR GREEN CONNECT+500 /SENDPRO P SERIES METERS1000	\$52.00/MONTH	\$45.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
4W00-MHMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/2000	\$52.00/MONTH	\$45.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7W00-ML	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR MAILCENTER 1000	\$52.00/MONTH	\$45.24/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7W00-MM	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR MAILCENTER 2000	\$52.00/MONTH	\$45.24/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
6900-MHMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR DM400 SERIES	\$53.00/MONTH	\$46.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BASIC-10000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE BASIC SUB 10000	\$550.00/MONTH	\$478.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 8	\$56.00/MONTH	\$48.72/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND11	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 11	\$56.00/MONTH	\$48.72/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 4	\$6.00/MONTH	\$5.22/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-B	SOFTWARE, LICENSE AND SUBSCRIPTION	100 LABELS PER MONTH	\$60.00/MONTH	\$50.50/MONTH	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BASIC-100	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE BASIC SUB 100	\$58.00/MONTH	\$50.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-K	SOFTWARE, LICENSE AND SUBSCRIPTION	PS PRO - 100,000 TRANSACTIONS PER MONTH	\$5940.00/MONTH	\$5167.80/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-1000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 3 SUB 1000	\$5940.00/MONTH	\$5177.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD3	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 3	\$60.00/MONTH	\$50.00/MONTH	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAD	SOFTWARE, LICENSE AND SUBSCRIPTION	COST ACCOUNTING PLATINUM PLAN	\$60.00/MONTH	\$52.00/MONTH	13%	n/a	n/a	n/a	n/a	\$0.00	\$0.00	0%	\$0.00
CAADL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENTERPRISE COST ACCTG FOR SP MAIL CENTER	\$60.00/MONTH	\$52.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360-LCKSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE LTL SUB - OTHER SUPPORTED	\$60.00/MONTH	\$52.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-LTL-CUSTOM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE LTL SUB - CUSTOM CARRIER	\$60.00/MONTH	\$52.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-LTL-FE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE LTL SUB - FEDEX FREIGHT	\$60.00/MONTH	\$52.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-LTL-UPS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE LTL SUB - UPS FREIGHT	\$60.00/MONTH	\$52.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAD31	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER A	\$60.00/MONTH	\$52.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360-ML50	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO 50 LOCATIONS	\$600.00/MONTH	\$522.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
6900-MHMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR DM475 SERIES	\$64.00/MONTH	\$56.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-2500	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 2 SUB 2500	\$675.00/MONTH	\$587.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-1000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-1000 TRANSACTIONS MONTH	\$680.00/MONTH	\$591.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7PR0-ML	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS TRACKING SERVICES-ACTIVATION	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
6955-ML	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS TRACKING SERVICES-ACTIVATION	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMB	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UP TO 2 METERS	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTN	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO CSD1 PRINTING	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-BASE-A	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO CSD1 PRINTING UPGRADE	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-10000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 2 SUB 10000	\$70.00/MONTH	\$60.90/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF14	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CELLULAR ROUTER	\$75.00/MONTH	\$65.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSG3	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR SUBSCRIPTION	\$75.00/MONTH	\$65.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BASIC-100000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE BASIC SUB 100000	\$8100.00/MONTH	\$6925.00/MONTH	14%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-100000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 3 SUB 100000	\$8100.00/MONTH	\$6925.00/MONTH	14%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
4W00-MHMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR CONNECT GREEN+3000 & SENDPRO P3000	\$76.00/MONTH	\$66.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7W00-MM	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR MAILCENTER 3000	\$76.00/MONTH	\$66.12/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAD31	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER C	\$840.00/MONTH	\$730.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-10000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-10000 TRANSACTIONS MONTH	\$8,550.00/MONTH	\$7,438.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD4	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 4	\$80.00/MONTH	\$70.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-L	SOFTWARE, LICENSE AND SUBSCRIPTION	PS PRO - 150,000 TRANSACTIONS PER MONTH	\$8100.00/MONTH	\$7047.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND12	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 12	\$840.00/MONTH	\$738.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-F	SOFTWARE, LICENSE AND SUBSCRIPTION	5,000 LABELS PER MONTH	\$840.00/MONTH	\$738.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BASIC-500	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE BASIC SUB 500	\$850.00/MONTH	\$740.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FEDMODM	SOFTWARE, LICENSE AND SUBSCRIPTION	TIER E ENH IT SEC CONTROLS MIN 325- MAX 12 LOCATIONS	\$8620.00/MONTH	\$7500.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-15000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 2 SUB 1500											

Software, License and Subscription (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% OFF MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% OFF MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% OFF MSRP	Contract Monthly Software Maintenance
RCSE	SOFTWARE, LICENSE AND SUBSCRIPTION	RELAY INTEGRITY EXPRESS	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP36OACTSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 ANALYTICS	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP36OCLTF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EQUIPMENT CONNECTIVITY (METERS)	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP36OENDSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP36OTRCSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 RECEIVING	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BBSDK	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDK	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
360-APP-BASE	SOFTWARE, LICENSE AND SUBSCRIPTION	360 APP BASE SUBSCRIPTION	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSEAUDITSUB	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-AUDIT LOGGING SUBSCRIPTN	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSELOWCODESUB	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-LOW CODE SUBSCRIPTN	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSEREGCARSUB	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-REGION CARRIER SUBSCRIPTN	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EP360M4L00	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO 100 LOCATIONS	\$1000.00/MONTH	\$870.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-HL1	SOFTWARE, LICENSE AND SUBSCRIPTION	HOSTING LEVEL 1	\$1000.00/MONTH	\$870.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-150000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-150000 TRANSACTIONS MONTH	\$10,380/MONTH	\$9,030.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-100	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 2 SUB 100	\$108.00/MONTH	\$94.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-5000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1080.00/MONTH	\$940.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
1E02	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E05	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E07	\$ -	\$ -	\$ -	\$ -
1E08	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E0T	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E20	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E23	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E26	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E26-A	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E27	\$ 71.00	\$ 80.94	\$ 97.27	\$ 121.41
1E28	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E2R	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E30	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E31	\$ 180.00	\$ 205.20	\$ 246.60	\$ 307.80
1E35	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E3R	\$ 228.00	\$ 259.92	\$ 312.36	\$ 389.88
1E3S	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E40	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E41	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E43	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E44	\$ 69.00	\$ 78.66	\$ 94.53	\$ 117.99
1E45	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E50	\$ 236.00	\$ 269.04	\$ 323.32	\$ 403.56
1E5R	\$ 258.00	\$ 294.12	\$ 353.46	\$ 441.18
1E6R	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E8R	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1ER3	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1SDL	\$ 884.00	\$ 1,007.76	\$ 1,211.08	\$ 1,511.64
2H00	\$ 151.00	\$ 172.14	\$ 206.87	\$ 258.21
397-B	\$ -	\$ -	\$ -	\$ -
3C00	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3C01	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3COR	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3COX	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C10	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C5R	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3CE5	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3CER	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3CES	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
4C00	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4COR	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4COX	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C10	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C5R	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
4CE5	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4CER	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4CES	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
6C00	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6C05	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6COR	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6CF1	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
6CFR	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
8H00	\$ 151.00	\$ 172.14	\$ 206.87	\$ 258.21
9H00	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
APK1	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
APK2	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
APK3	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
AR100	\$ 1,064.00	\$ 1,212.96	\$ 1,457.68	\$ 1,819.44
AR200	\$ 1,810.00	\$ 2,063.40	\$ 2,479.70	\$ 3,095.10
ARPF	\$ 2,999.00	\$ 3,418.86	\$ 4,108.63	\$ 5,128.29
AZBA	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZBAOMAS	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZBB	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZBBOMAS	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZBC	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBCOMAS	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBD	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBDOMAS	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBE	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
AZBF	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBJ	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBL	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBM	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBN	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBP	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBR	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZBS	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZBT	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
AZBU	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
AZBV	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
AZBX	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
AZCE	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
AZCF	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCG	\$ 566.58	\$ 645.90	\$ 776.21	\$ 968.85
AZCGOMAS	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
AZCJ	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCL	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCM	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCQ	\$ 250.97	\$ 286.11	\$ 343.83	\$ 429.16

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
AZCR	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZCS	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZCW	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZCX	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZCY	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZCZ	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZDS	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
AZDT	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
AZDU	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
AZSA	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
AZSB	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
BM10	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM11	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM40	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM41	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
BM42	\$ 221.00	\$ 251.94	\$ 302.77	\$ 377.91
BM43	\$ 297.00	\$ 338.58	\$ 406.89	\$ 507.87
BM44	\$ 221.00	\$ 251.94	\$ 302.77	\$ 377.91
BM48	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM52	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BMPC	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
C190	\$ 117.00	\$ 133.38	\$ 160.29	\$ 200.07
C190DSK	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
C190POS	\$ 104.00	\$ 118.56	\$ 142.48	\$ 177.84
C200	\$ -	\$ -	\$ -	\$ -
C2C1	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
C2C2	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
C300	\$ 123.00	\$ 140.22	\$ 168.51	\$ 210.33
C400	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
C5C1	\$ 419.00	\$ 477.66	\$ 574.03	\$ 716.49
C5C2	\$ 637.00	\$ 726.18	\$ 872.69	\$ 1,089.27
C5C3	\$ 456.00	\$ 519.84	\$ 624.72	\$ 779.76
C5CC	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
CG12	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
CG15	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
CML5	\$ 86.00	\$ 98.04	\$ 117.82	\$ 147.06
CS88	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
CS8A	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
DA5X	\$ 1,600.00	\$ 1,824.00	\$ 2,192.00	\$ 2,736.00
DA79	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DA7X	\$ 1,992.00	\$ 2,270.88	\$ 2,729.04	\$ 3,406.32
DA86	\$ 215.00	\$ 245.10	\$ 294.55	\$ 367.65
DA8A	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DA8X	\$ 1,221.00	\$ 1,391.94	\$ 1,672.77	\$ 2,087.91
DASC	\$ 565.00	\$ 644.10	\$ 774.05	\$ 966.15

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DDG1	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
DDL3	\$ 233.00	\$ 265.62	\$ 319.21	\$ 398.43
DDL4	\$ 146.00	\$ 166.44	\$ 200.02	\$ 249.66
DDL8	\$ 208.00	\$ 237.12	\$ 284.96	\$ 355.68
DDM1	\$ 109.00	\$ 124.26	\$ 149.33	\$ 186.39
DDM3	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
DDMR	\$ 109.00	\$ 124.26	\$ 149.33	\$ 186.39
DEF1	\$ 383.00	\$ 436.62	\$ 524.71	\$ 654.93
DF10	\$ 84.00	\$ 95.76	\$ 115.08	\$ 143.64
DF80	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
DF8R	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
DF90	\$ 813.00	\$ 926.82	\$ 1,113.81	\$ 1,390.23
DF9R	\$ 813.00	\$ 926.82	\$ 1,113.81	\$ 1,390.23
DFCS	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
DI22	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI23	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI2R	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI2S	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI3C	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3F	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3G	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3H	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3P	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3S	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3T	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3W	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI90	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI95	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DI9A	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9B	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DI9C	\$ 6,420.00	\$ 7,318.80	\$ 8,795.40	\$ 10,978.20
DI9D	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9G	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9H	\$ 4,878.00	\$ 5,560.92	\$ 6,682.86	\$ 8,341.38
DI9J	\$ 5,834.00	\$ 6,650.76	\$ 7,992.58	\$ 9,976.14
DI9K	\$ 4,060.00	\$ 4,628.40	\$ 5,562.20	\$ 6,942.60
DI9L	\$ 6,756.00	\$ 7,701.84	\$ 9,255.72	\$ 11,552.76
DI9P	\$ 863.00	\$ 983.82	\$ 1,182.31	\$ 1,475.73
DI9R	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DIBB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIBD	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIBF	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIBX	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIC0	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
DIC1	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DIC2	\$ 12,800.00	\$ 14,592.00	\$ 17,536.00	\$ 21,888.00
DIC3	\$ 2,892.00	\$ 3,296.88	\$ 3,962.04	\$ 4,945.32
DIC4	\$ 852.00	\$ 971.28	\$ 1,167.24	\$ 1,456.92
DIC5	\$ 3,679.00	\$ 4,194.06	\$ 5,040.23	\$ 6,291.09
DIC6	\$ 1,222.00	\$ 1,393.08	\$ 1,674.14	\$ 2,089.62
DIC7	\$ 2,893.00	\$ 3,298.02	\$ 3,963.41	\$ 4,947.03
DIC8	\$ 1,534.00	\$ 1,748.76	\$ 2,101.58	\$ 2,623.14
DIC9	\$ 3,205.00	\$ 3,653.70	\$ 4,390.85	\$ 5,480.55
DICA	\$ 852.00	\$ 971.28	\$ 1,167.24	\$ 1,456.92
DICB	\$ 852.00	\$ 971.28	\$ 1,167.24	\$ 1,456.92
DICJ	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
DICL	\$ 2,080.00	\$ 2,371.20	\$ 2,849.60	\$ 3,556.80
DICP	\$ 7,889.00	\$ 8,993.46	\$ 10,807.93	\$ 13,490.19
DICQ	\$ 21,766.00	\$ 24,813.24	\$ 29,819.42	\$ 37,219.86
DIHS	\$ 355.00	\$ 404.70	\$ 486.35	\$ 607.05
DIPS	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIPX	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIRS	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIST	\$ 3,328.00	\$ 3,793.92	\$ 4,559.36	\$ 5,690.88
DIVP	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIVS	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DL01	\$ 35.00	\$ 39.90	\$ 47.95	\$ 59.85
DL03	\$ 298.00	\$ 339.72	\$ 408.26	\$ 509.58
DL08	\$ 671.00	\$ 764.94	\$ 919.27	\$ 1,147.41
DLA2	\$ 298.00	\$ 339.72	\$ 408.26	\$ 509.58
DLA3	\$ 671.00	\$ 764.94	\$ 919.27	\$ 1,147.41
DLU1	\$ -	\$ -	\$ -	\$ -
DLU2	\$ -	\$ -	\$ -	\$ -
DLU3	\$ -	\$ -	\$ -	\$ -
DP19	\$ -	\$ -	\$ -	\$ -
DRVS	\$ 179.00	\$ 204.06	\$ 245.23	\$ 306.09
DT3A	\$ 2,464.00	\$ 2,808.96	\$ 3,375.68	\$ 4,213.44
DT3S	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DT50	\$ 948.00	\$ 1,080.72	\$ 1,298.76	\$ 1,621.08
DTS6	\$ 322.00	\$ 367.08	\$ 441.14	\$ 550.62
DTS7	\$ 442.00	\$ 503.88	\$ 605.54	\$ 755.82
ERCM	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
F37B	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F37C	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F37D	\$ -	\$ -	\$ -	\$ -
F37E	\$ -	\$ -	\$ -	\$ -
F383	\$ 1,839.00	\$ 2,096.46	\$ 2,519.43	\$ 3,144.69
F386	\$ 1,839.00	\$ 2,096.46	\$ 2,519.43	\$ 3,144.69
F3N0	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
F3N1	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F3N2	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
F3N3	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
F3N6	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
F3P3	\$ 1,803.00	\$ 2,055.42	\$ 2,470.11	\$ 3,083.13
F3P7	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
F3X2	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
F3Y2	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
F3Z2	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
F4US	\$ 496.00	\$ 565.44	\$ 679.52	\$ 848.16
F652	\$ 568.00	\$ 647.52	\$ 778.16	\$ 971.28
F653	\$ 1,842.00	\$ 2,099.88	\$ 2,523.54	\$ 3,149.82
F654	\$ 1,333.00	\$ 1,519.62	\$ 1,826.21	\$ 2,279.43
F655	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
F656	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
F657	\$ 3,334.00	\$ 3,800.76	\$ 4,567.58	\$ 5,701.14
F658	\$ 778.00	\$ 886.92	\$ 1,065.86	\$ 1,330.38
F66P	\$ 501.00	\$ 571.14	\$ 686.37	\$ 856.71
F680	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F690	\$ 1,129.00	\$ 1,287.06	\$ 1,546.73	\$ 1,930.59
F6US	\$ 1,024.00	\$ 1,167.36	\$ 1,402.88	\$ 1,751.04
F70D	\$ 2,552.00	\$ 2,909.28	\$ 3,496.24	\$ 4,363.92
F70G	\$ 4,508.00	\$ 5,139.12	\$ 6,175.96	\$ 7,708.68
F70I	\$ 458.00	\$ 522.12	\$ 627.46	\$ 783.18
F70K	\$ 6,234.00	\$ 7,106.76	\$ 8,540.58	\$ 10,660.14
F70Q	\$ 759.00	\$ 865.26	\$ 1,039.83	\$ 1,297.89
F70R	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
F70S	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F70T	\$ -	\$ -	\$ -	\$ -
F70V	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
F70Y	\$ 976.00	\$ 1,112.64	\$ 1,337.12	\$ 1,668.96
F721	\$ 1,005.00	\$ 1,145.70	\$ 1,376.85	\$ 1,718.55
F72D	\$ 1,098.00	\$ 1,251.72	\$ 1,504.26	\$ 1,877.58
F72R	\$ 1,005.00	\$ 1,145.70	\$ 1,376.85	\$ 1,718.55
F732	\$ 3,179.00	\$ 3,624.06	\$ 4,355.23	\$ 5,436.09
F733	\$ 946.00	\$ 1,078.44	\$ 1,296.02	\$ 1,617.66
F734	\$ 2,937.00	\$ 3,348.18	\$ 4,023.69	\$ 5,022.27
F736	\$ 1,973.00	\$ 2,249.22	\$ 2,703.01	\$ 3,373.83
F737	\$ 1,163.00	\$ 1,325.82	\$ 1,593.31	\$ 1,988.73
F738	\$ 2,901.00	\$ 3,307.14	\$ 3,974.37	\$ 4,960.71
F739	\$ 3,530.00	\$ 4,024.20	\$ 4,836.10	\$ 6,036.30
F741	\$ -	\$ -	\$ -	\$ -
F745	\$ 5,595.00	\$ 6,378.30	\$ 7,665.15	\$ 9,567.45
F74S	\$ -	\$ -	\$ -	\$ -
F753	\$ -	\$ -	\$ -	\$ -
F755	\$ 4,014.00	\$ 4,575.96	\$ 5,499.18	\$ 6,863.94

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F769	\$ 3,342.00	\$ 3,809.88	\$ 4,578.54	\$ 5,714.82
F7A0	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
F7AR	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
F7B0	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
F7BR	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
F7C0	\$ 6,420.00	\$ 7,318.80	\$ 8,795.40	\$ 10,978.20
F7DI	\$ -	\$ -	\$ -	\$ -
F7EF	\$ -	\$ -	\$ -	\$ -
F7ER	\$ -	\$ -	\$ -	\$ -
F7ET	\$ -	\$ -	\$ -	\$ -
F7FB	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7FS	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7HC	\$ 1,005.00	\$ 1,145.70	\$ 1,376.85	\$ 1,718.55
F7HD	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7M1	\$ -	\$ -	\$ -	\$ -
F7MB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F7MS	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F7S1	\$ -	\$ -	\$ -	\$ -
F7S2	\$ -	\$ -	\$ -	\$ -
F7T2	\$ -	\$ -	\$ -	\$ -
F7T4	\$ -	\$ -	\$ -	\$ -
F7TB	\$ 421.00	\$ 479.94	\$ 576.77	\$ 719.91
F7TT	\$ 217.00	\$ 247.38	\$ 297.29	\$ 371.07
F7TU	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
F7TV	\$ 217.00	\$ 247.38	\$ 297.29	\$ 371.07
F89A	\$ -	\$ -	\$ -	\$ -
F89C	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,008.90
F89E	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
F89F	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
F89G	\$ 109.00	\$ 124.26	\$ 149.33	\$ 186.39
F89J	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
F89K	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
F89L	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
F89P	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
F89Q	\$ 121.00	\$ 137.94	\$ 165.77	\$ 206.91
F8AA	\$ -	\$ -	\$ -	\$ -
F8AB	\$ -	\$ -	\$ -	\$ -
F90A	\$ 201.00	\$ 229.14	\$ 275.37	\$ 343.71
F90G	\$ 6,765.00	\$ 7,712.10	\$ 9,268.05	\$ 11,568.15
F9B1	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
F9B4	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
F9G6	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9L6	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
F9P6	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
F9RB	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F9W2	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9W5	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9ZA	\$ 5,998.00	\$ 6,837.72	\$ 8,217.26	\$ 10,256.58
FD10	\$ 84.00	\$ 95.76	\$ 115.08	\$ 143.64
FD90	\$ 732.00	\$ 834.48	\$ 1,002.84	\$ 1,251.72
FD9A	\$ 732.00	\$ 834.48	\$ 1,002.84	\$ 1,251.72
FD9R	\$ 129.00	\$ 147.06	\$ 176.73	\$ 220.59
FDA0	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
FR5L	\$ 1,882.00	\$ 2,145.48	\$ 2,578.34	\$ 3,218.22
FS26	\$ 1,667.00	\$ 1,900.38	\$ 2,283.79	\$ 2,850.57
GW66	\$ 1,657.00	\$ 1,888.98	\$ 2,270.09	\$ 2,833.47
H201	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
H20A	\$ -	\$ -	\$ -	\$ -
H21R	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
H221	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
H2AR	\$ -	\$ -	\$ -	\$ -
H301	\$ 537.00	\$ 612.18	\$ 735.69	\$ 918.27
HS9D	\$ 71.00	\$ 80.94	\$ 97.27	\$ 121.41
HZ00	\$ 15.00	\$ 17.10	\$ 20.55	\$ 25.65
IFDT	\$ 460.00	\$ 524.40	\$ 630.20	\$ 786.60
J546	\$ 328.00	\$ 373.92	\$ 449.36	\$ 560.88
J64Z	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
J696	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
J794	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
J7D0	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
J7E0	\$ 457.00	\$ 520.98	\$ 626.09	\$ 781.47
J7V0	\$ 370.00	\$ 421.80	\$ 506.90	\$ 632.70
J7W8	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
J7W9	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
JB67	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
JB76	\$ 253.00	\$ 288.42	\$ 346.61	\$ 432.63
JB77	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
JB7X	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
JP67	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
JP6R	\$ 336.00	\$ 383.04	\$ 460.32	\$ 574.56
JP85	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
JP94	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
JR64	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
JR76	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
JZ20	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
JZ30	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
K789	\$ -	\$ -	\$ -	\$ -
KGMM	\$ 1,493.00	\$ 1,702.02	\$ 2,045.41	\$ 2,553.03
LOCKERA	\$ 174.00	\$ 198.36	\$ 238.38	\$ 297.54
LOCKERB	\$ 165.00	\$ 188.10	\$ 226.05	\$ 282.15

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
LOCKERC	\$ 156.00	\$ 177.84	\$ 213.72	\$ 266.76
LOCKER-CBC-NOU	\$ -	\$ -	\$ -	\$ -
LOCKER-CBC-WITH	\$ -	\$ -	\$ -	\$ -
LOCKER-CC	\$ 9.00	\$ 10.26	\$ 12.33	\$ 15.39
LOCKERD	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08
LOCKERE	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08
LOCKERF	\$ 139.00	\$ 158.46	\$ 190.43	\$ 237.69
LOCKERG	\$ 139.00	\$ 158.46	\$ 190.43	\$ 237.69
LOCKERH	\$ 130.00	\$ 148.20	\$ 178.10	\$ 222.30
LOCKERI	\$ 122.00	\$ 139.08	\$ 167.14	\$ 208.62
LOCKERJ	\$ 122.00	\$ 139.08	\$ 167.14	\$ 208.62
LOCKERK	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERK1	\$ 1,471.00	\$ 1,676.94	\$ 2,015.27	\$ 2,515.41
LOCKERK2	\$ 1,488.00	\$ 1,696.32	\$ 2,038.56	\$ 2,544.48
LOCKERK3	\$ 1,488.00	\$ 1,696.32	\$ 2,038.56	\$ 2,544.48
LOCKERK4	\$ 1,503.00	\$ 1,713.42	\$ 2,059.11	\$ 2,570.13
LOCKERK5	\$ 1,520.00	\$ 1,732.80	\$ 2,082.40	\$ 2,599.20
LOCKERK6	\$ 1,520.00	\$ 1,732.80	\$ 2,082.40	\$ 2,599.20
LOCKERK7	\$ 1,536.00	\$ 1,751.04	\$ 2,104.32	\$ 2,626.56
LOCKERK8	\$ 1,552.00	\$ 1,769.28	\$ 2,126.24	\$ 2,653.92
LOCKERK9	\$ 1,568.00	\$ 1,787.52	\$ 2,148.16	\$ 2,681.28
LOCKERL	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERM	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERN	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERO	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERP	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERQ	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERR	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
LOCKER-S	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERT	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERU	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
LOCKERV	\$ 48.00	\$ 54.72	\$ 65.76	\$ 82.08
LOCKERW	\$ 17.00	\$ 19.38	\$ 23.29	\$ 29.07
LOCKERX	\$ -	\$ -	\$ -	\$ -
LOCKSYS1	\$ 2,052.00	\$ 2,339.28	\$ 2,811.24	\$ 3,508.92
LOCKSYS2	\$ 1,891.00	\$ 2,155.74	\$ 2,590.67	\$ 3,233.61
LOCKSYS3	\$ 1,875.00	\$ 2,137.50	\$ 2,568.75	\$ 3,206.25
LOCKSYS4	\$ 1,842.00	\$ 2,099.88	\$ 2,523.54	\$ 3,149.82
LOCKSYS5	\$ 1,730.00	\$ 1,972.20	\$ 2,370.10	\$ 2,958.30
LOCKSYS6	\$ 1,746.00	\$ 1,990.44	\$ 2,392.02	\$ 2,985.66
LOCKSYS7	\$ 2,295.00	\$ 2,616.30	\$ 3,144.15	\$ 3,924.45
LOCKSYS8	\$ 2,181.00	\$ 2,486.34	\$ 2,987.97	\$ 3,729.51
LXAB	\$ 1,144.00	\$ 1,304.16	\$ 1,567.28	\$ 1,956.24
LXAD	\$ 793.00	\$ 904.02	\$ 1,086.41	\$ 1,356.03
LXAE	\$ 699.00	\$ 796.86	\$ 957.63	\$ 1,195.29

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
LXAF	\$ 161.00	\$ 183.54	\$ 220.57	\$ 275.31
LXAG	\$ 280.00	\$ 319.20	\$ 383.60	\$ 478.80
LXAM	\$ 934.00	\$ 1,064.76	\$ 1,279.58	\$ 1,597.14
LXAP	\$ 10,399.00	\$ 11,854.86	\$ 14,246.63	\$ 17,782.29
LXAQ	\$ 10,399.00	\$ 11,854.86	\$ 14,246.63	\$ 17,782.29
LXAX	\$ 1,649.00	\$ 1,879.86	\$ 2,259.13	\$ 2,819.79
LXOB	\$ 1,286.00	\$ 1,466.04	\$ 1,761.82	\$ 2,199.06
LXOD	\$ 888.00	\$ 1,012.32	\$ 1,216.56	\$ 1,518.48
LXOE	\$ 803.00	\$ 915.42	\$ 1,100.11	\$ 1,373.13
LXOF	\$ 154.00	\$ 175.56	\$ 210.98	\$ 263.34
LXOG	\$ 360.00	\$ 410.40	\$ 493.20	\$ 615.60
M020	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
M022	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M025	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M02X	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M03A	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
M03B	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M03C	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M03D	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M05X	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
M065	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
M06A	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06B	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06C	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06X	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
M090	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
M093	\$ 2,779.00	\$ 3,168.06	\$ 3,807.23	\$ 4,752.09
M0C0	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
M0E0	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
M0E3	\$ 2,501.00	\$ 2,851.14	\$ 3,426.37	\$ 4,276.71
M0L2	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
M0L5	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
M0X3	\$ 3,477.00	\$ 3,963.78	\$ 4,763.49	\$ 5,945.67
M996	\$ -	\$ -	\$ -	\$ -
M997	\$ -	\$ -	\$ -	\$ -
M998	\$ -	\$ -	\$ -	\$ -
MP04	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP06	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
MP08	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
MP0C	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP0R	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP1A	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
MP1C	\$ 88.00	\$ 100.32	\$ 120.56	\$ 150.48
MP1R	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
MP1W	\$ 98.00	\$ 111.72	\$ 134.26	\$ 167.58

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
MP30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP3R	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP3W	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP49	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP4D	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
MP4R	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP4W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP60	\$ 1,148.00	\$ 1,308.72	\$ 1,572.76	\$ 1,963.08
MP70	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP81	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8110	\$ 12.00	\$ 13.68	\$ 16.44	\$ 20.52
MP8115	\$ 23.00	\$ 26.22	\$ 31.51	\$ 39.33
MP82	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8A	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8R	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
MP9C	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
MP9G	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
MP9R	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
MPC1	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
MPC4	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MPC5	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08
MPCJ	\$ 63.00	\$ 71.82	\$ 86.31	\$ 107.73
MPCR	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MPR1	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
MPR2	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPR4	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPRR	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
MPRS	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPRT	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MS1R	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
MS2R	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
MS30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MS3R	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
MSD1	\$ -	\$ -	\$ -	\$ -
MSD2	\$ -	\$ -	\$ -	\$ -
MSDR	\$ -	\$ -	\$ -	\$ -
MSDS	\$ -	\$ -	\$ -	\$ -
MSF1	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
MSF2	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
MSF3	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
MSF4	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
MSF5	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
MSF6	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
MSPR	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
MSPS	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
MT30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MT3W	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MT49	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT4W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT70	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT73	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT7W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
OCRS	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
OM306	\$ 1,560.00	\$ 1,778.40	\$ 2,137.20	\$ 2,667.60
OM306S	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
OMCONV	\$ 167.00	\$ 190.38	\$ 228.79	\$ 285.57
OMPRINT	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
OMSTAT	\$ 125.00	\$ 142.50	\$ 171.25	\$ 213.75
P9L6	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
PPXA	\$ 497.00	\$ 566.58	\$ 680.89	\$ 849.87
PR96	\$ -	\$ -	\$ -	\$ -
PR97	\$ -	\$ -	\$ -	\$ -
PRG1	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
PTK4	\$ -	\$ -	\$ -	\$ -
PTK6	\$ -	\$ -	\$ -	\$ -
RF7A0	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
RS11	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
RS11R	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
S-7358	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
SBBG	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBH	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBW	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBX	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBDJ	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBDS	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
SBGP	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBGS	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBJC	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJD	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBJE	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJF	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJG	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJH	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBJZ	\$ 2,084.00	\$ 2,375.76	\$ 2,855.08	\$ 3,563.64
SBLJ	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SBLK	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLL	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLM	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLN	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBNG	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SBNH	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
SBNJ	\$ 2,956.00	\$ 3,369.84	\$ 4,049.72	\$ 5,054.76
SBNK	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
SBNP	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBNR	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNS	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNT	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBNU	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNV	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBNW	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBNX	\$ 3,448.00	\$ 3,930.72	\$ 4,723.76	\$ 5,896.08
SBNY	\$ 3,933.00	\$ 4,483.62	\$ 5,388.21	\$ 6,725.43
SBNZ	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBPG	\$ 3,933.00	\$ 4,483.62	\$ 5,388.21	\$ 6,725.43
SBPJ	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SBRL	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
SBRM	\$ 3,235.00	\$ 3,687.90	\$ 4,431.95	\$ 5,531.85
SBRN	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBSN	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBSP	\$ 393.00	\$ 448.02	\$ 538.41	\$ 672.03
SBSV	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBSX	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBTA	\$ -	\$ -	\$ -	\$ -
SBTB	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTC	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTD	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTE	\$ 660.00	\$ 752.40	\$ 904.20	\$ 1,128.60
SBTF	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
SBTG	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTH	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTR	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTS	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTT	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTU	\$ 1,555.00	\$ 1,772.70	\$ 2,130.35	\$ 2,659.05
SBUD	\$ 439.00	\$ 500.46	\$ 601.43	\$ 750.69
SBVK	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBVL	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBWN	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SBWP	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SBWR	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SBWS	\$ 991.00	\$ 1,129.74	\$ 1,357.67	\$ 1,694.61
SBWT	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWU	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWV	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWW	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SBXB	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBXC	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBXE	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBXF	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBXG	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBYD	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBYE	\$ 393.00	\$ 448.02	\$ 538.41	\$ 672.03
SBYM	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYN	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYP	\$ -	\$ -	\$ -	\$ -
SBYR	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYS	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYT	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYU	\$ 399.00	\$ 454.86	\$ 546.63	\$ 682.29
SBYV	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
SBYW	\$ -	\$ -	\$ -	\$ -
SBYY	\$ -	\$ -	\$ -	\$ -
SBZB	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBZC	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZD	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZE	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZF	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZG	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZH	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZJ	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZK	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZX	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SC85	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
SDIM	\$ 1,326.00	\$ 1,511.64	\$ 1,816.62	\$ 2,267.46
SFAL	\$ 497.00	\$ 566.58	\$ 680.89	\$ 849.87
SFAM	\$ 697.00	\$ 794.58	\$ 954.89	\$ 1,191.87
SFCC	\$ 2,643.00	\$ 3,013.02	\$ 3,620.91	\$ 4,519.53
SFCG	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDA	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDB	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDD	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDE	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDF	\$ 991.00	\$ 1,129.74	\$ 1,357.67	\$ 1,694.61
SFDG	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDH	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDJ	\$ 1,165.00	\$ 1,328.10	\$ 1,596.05	\$ 1,992.15
SFRA	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SFRF	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SFRN	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SFXA	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SH0B	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH0C	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH10A	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH11A	\$ 110.00	\$ 125.40	\$ 150.70	\$ 188.10
SH12A	\$ 277.00	\$ 315.78	\$ 379.49	\$ 473.67
SH13	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SH13A	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH14	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
SH14A	\$ 607.00	\$ 691.98	\$ 831.59	\$ 1,037.97
SH16	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
SH19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SH1B	\$ 110.00	\$ 125.40	\$ 150.70	\$ 188.10
SH21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SH22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
SH26	\$ 54.00	\$ 61.56	\$ 73.98	\$ 92.34
SH2B	\$ 277.00	\$ 315.78	\$ 379.49	\$ 473.67
SH31	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SH32	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
SH33	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
SH39	\$ 76.00	\$ 86.64	\$ 104.12	\$ 129.96
SH3B	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH3C	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH4B	\$ 607.00	\$ 691.98	\$ 831.59	\$ 1,037.97
SH56	\$ 245.00	\$ 279.30	\$ 335.65	\$ 418.95
SH59	\$ 193.00	\$ 220.02	\$ 264.41	\$ 330.03
SH5A	\$ 76.00	\$ 86.64	\$ 104.12	\$ 129.96
SH66	\$ 379.00	\$ 432.06	\$ 519.23	\$ 648.09
SH6A	\$ 193.00	\$ 220.02	\$ 264.41	\$ 330.03
SH75	\$ 627.00	\$ 714.78	\$ 858.99	\$ 1,072.17
SH76	\$ 1,032.00	\$ 1,176.48	\$ 1,413.84	\$ 1,764.72
SH7A	\$ 452.00	\$ 515.28	\$ 619.24	\$ 772.92
SH8A	\$ 627.00	\$ 714.78	\$ 858.99	\$ 1,072.17
SH9A	\$ 816.00	\$ 930.24	\$ 1,117.92	\$ 1,395.36
SHC0	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SHG6	\$ 452.00	\$ 515.28	\$ 619.24	\$ 772.92
SHG7	\$ 816.00	\$ 930.24	\$ 1,117.92	\$ 1,395.36
SL19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SL20	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
SL21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SL22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
SL30	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SL32	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
SL33	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
SL39	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SL91	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SL9M	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SL-SPM8	\$ -	\$ -	\$ -	\$ -
SLWW	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SOCR	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
SPE19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SPE20	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
SPE21	\$ 180.00	\$ 205.20	\$ 246.60	\$ 307.80
SPE22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
SPE30	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SPE32	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
SPE33	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
SPE39	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SPE91	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SPE-JP85	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SPE-JR64	\$ 336.00	\$ 383.04	\$ 460.32	\$ 574.56
SPE-JR76	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
SPE-OCR	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
SPE-SDIM	\$ 884.00	\$ 1,007.76	\$ 1,211.08	\$ 1,511.64
SPE-SPM8	\$ -	\$ -	\$ -	\$ -
SPE-T332	\$ 328.00	\$ 373.92	\$ 449.36	\$ 560.88
SPE-T539	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SPE-T6WE	\$ 17.00	\$ 19.38	\$ 23.29	\$ 29.07
SPTA-1	\$ 541.00	\$ 616.74	\$ 741.17	\$ 925.11
SPTB	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPTS	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPTW	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPY8	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SPY9	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SVAG	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SVAJ	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SVAL	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SVBA	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
SVBB	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
SVBG	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SVDF	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SVXA	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
SVXB	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
SVXC	\$ 1,070.00	\$ 1,219.80	\$ 1,465.90	\$ 1,829.70
T124	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T12B	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T310	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
T312	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
T313	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
T319	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T320	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T321	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T322	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T327	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
T330	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T331	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T332	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T339	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T530	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T531	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T534	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T536	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T538	\$ 192.00	\$ 218.88	\$ 263.04	\$ 328.32
T539	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T542	\$ 378.00	\$ 430.92	\$ 517.86	\$ 646.38
T5CE	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5EA	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5ET	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5HP	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T5MP	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T5P4	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T5PP	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T5R0	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T5T0	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T5T8	\$ 192.00	\$ 218.88	\$ 263.04	\$ 328.32
T5T9	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T5UM	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5WM	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T6MD	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
T6ME	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10
T6MS	\$ 58.00	\$ 66.12	\$ 79.46	\$ 99.18
T6WE	\$ 17.00	\$ 19.38	\$ 23.29	\$ 29.07
T742	\$ 413.00	\$ 470.82	\$ 565.81	\$ 706.23
T746	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T747	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T762	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T764	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
T764VISA	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
T765	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10
T765VISA	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10
T853	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T855	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
TI01	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
TI02	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
TI03	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI0E	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
TI0H	\$ 759.00	\$ 865.26	\$ 1,039.83	\$ 1,297.89
TI10	\$ 451.00	\$ 514.14	\$ 617.87	\$ 771.21
TI11	\$ 537.00	\$ 612.18	\$ 735.69	\$ 918.27
TI20	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
TI23	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI24	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI25	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
TI2D	\$ 1,287.00	\$ 1,467.18	\$ 1,763.19	\$ 2,200.77
TI30	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
TI35	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
TI40	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
TI45	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
TI50	\$ 2,552.00	\$ 2,909.28	\$ 3,496.24	\$ 4,363.92
TI5P	\$ 362.00	\$ 412.68	\$ 495.94	\$ 619.02
TI60	\$ 3,617.00	\$ 4,123.38	\$ 4,955.29	\$ 6,185.07
TI6P	\$ 863.00	\$ 983.82	\$ 1,182.31	\$ 1,475.73
TI70	\$ 4,508.00	\$ 5,139.12	\$ 6,175.96	\$ 7,708.68
TI80	\$ 5,994.00	\$ 6,833.16	\$ 8,211.78	\$ 10,249.74
TI90	\$ -	\$ -	\$ -	\$ -
TI92	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI93	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI99	\$ 9,862.00	\$ 11,242.68	\$ 13,510.94	\$ 16,864.02
TI9B	\$ 3,742.00	\$ 4,265.88	\$ 5,126.54	\$ 6,398.82
TI9C	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
TI9E	\$ 3,334.00	\$ 3,800.76	\$ 4,567.58	\$ 5,701.14
TI9F	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
TI9G	\$ 778.00	\$ 886.92	\$ 1,065.86	\$ 1,330.38
TI9J	\$ 1,129.00	\$ 1,287.06	\$ 1,546.73	\$ 1,930.59
TI9P	\$ 362.00	\$ 412.68	\$ 495.94	\$ 619.02
TIAT	\$ -	\$ -	\$ -	\$ -
TIBB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
TIBD	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
TIHC	\$ 976.00	\$ 1,112.64	\$ 1,337.12	\$ 1,668.96
TIRM	\$ 421.00	\$ 479.94	\$ 576.77	\$ 719.91
TIRS	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
TIRX	\$ 1,098.00	\$ 1,251.72	\$ 1,504.26	\$ 1,877.58
TIRY	\$ 1,287.00	\$ 1,467.18	\$ 1,763.19	\$ 2,200.77
TIVP	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
V310	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
V312	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
V319	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
V320	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
V321	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
VS44	\$ 720.00	\$ 820.80	\$ 986.40	\$ 1,231.20
VS45	\$ 488.00	\$ 556.32	\$ 668.56	\$ 834.48

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
VS46	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
W35R	\$ 679.00	\$ 774.06	\$ 930.23	\$ 1,161.09
W360	\$ 2,125.00	\$ 2,422.50	\$ 2,911.25	\$ 3,633.75
W36F	\$ 341.00	\$ 388.74	\$ 467.17	\$ 583.11
W546	\$ 596.00	\$ 679.44	\$ 816.52	\$ 1,019.16
W56D	\$ 596.00	\$ 679.44	\$ 816.52	\$ 1,019.16
W592	\$ 129.00	\$ 147.06	\$ 176.73	\$ 220.59
W593	\$ 501.00	\$ 571.14	\$ 686.37	\$ 856.71
W760	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W763	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W764	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
W76C	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W76R	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W823	\$ 1,200.00	\$ 1,368.00	\$ 1,644.00	\$ 2,052.00
W824	\$ 1,200.00	\$ 1,368.00	\$ 1,644.00	\$ 2,052.00
W833	\$ 1,079.00	\$ 1,230.06	\$ 1,478.23	\$ 1,845.09
W853	\$ 128.00	\$ 145.92	\$ 175.36	\$ 218.88
W85R	\$ 128.00	\$ 145.92	\$ 175.36	\$ 218.88
W863	\$ 215.00	\$ 245.10	\$ 294.55	\$ 367.65
W983	\$ 351.00	\$ 400.14	\$ 480.87	\$ 600.21
W985	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
WF8A	\$ 1,221.00	\$ 1,391.94	\$ 1,672.77	\$ 2,087.91
WF9A	\$ 965.00	\$ 1,100.10	\$ 1,322.05	\$ 1,650.15
WF9S	\$ -	\$ -	\$ -	\$ -
WH51	\$ 1,064.00	\$ 1,212.96	\$ 1,457.68	\$ 1,819.44
WH52	\$ 1,810.00	\$ 2,063.40	\$ 2,479.70	\$ 3,095.10
WH53	\$ 2,642.00	\$ 3,011.88	\$ 3,619.54	\$ 4,517.82
WH55	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
WP70	\$ 559.00	\$ 637.26	\$ 765.83	\$ 955.89
WP77	\$ -	\$ -	\$ -	\$ -
WP7C	\$ 332.00	\$ 378.48	\$ 454.84	\$ 567.72
WP9E	\$ 5,953.00	\$ 6,786.42	\$ 8,155.61	\$ 10,179.63
WP9F	\$ 3,736.00	\$ 4,259.04	\$ 5,118.32	\$ 6,388.56
WP9L	\$ 1,602.00	\$ 1,826.28	\$ 2,194.74	\$ 2,739.42
WP9M	\$ 2,165.00	\$ 2,468.10	\$ 2,966.05	\$ 3,702.15
WP9N	\$ 5,528.00	\$ 6,301.92	\$ 7,573.36	\$ 9,452.88
WP9P	\$ 5,975.00	\$ 6,811.50	\$ 8,185.75	\$ 10,217.25
WP9Q	\$ 6,873.00	\$ 7,835.22	\$ 9,416.01	\$ 11,752.83
WPVA	\$ 5,469.00	\$ 6,234.66	\$ 7,492.53	\$ 9,351.99
WPVB	\$ 4,712.00	\$ 5,371.68	\$ 6,455.44	\$ 8,057.52
WPVC	\$ 4,333.00	\$ 4,939.62	\$ 5,936.21	\$ 7,409.43
WPVD	\$ 3,323.00	\$ 3,788.22	\$ 4,552.51	\$ 5,682.33
WPVE	\$ 2,945.00	\$ 3,357.30	\$ 4,034.65	\$ 5,035.95
WPVG	\$ 5,469.00	\$ 6,234.66	\$ 7,492.53	\$ 9,351.99
WPVH	\$ 4,712.00	\$ 5,371.68	\$ 6,455.44	\$ 8,057.52

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
WPVJ	\$ 4,333.00	\$ 4,939.62	\$ 5,936.21	\$ 7,409.43
WPVK	\$ 3,323.00	\$ 3,788.22	\$ 4,552.51	\$ 5,682.33
WPVM	\$ 2,945.00	\$ 3,357.30	\$ 4,034.65	\$ 5,035.95
WPVT	\$ 1,490.00	\$ 1,698.60	\$ 2,041.30	\$ 2,547.90
WPVU	\$ 1,490.00	\$ 1,698.60	\$ 2,041.30	\$ 2,547.90
WPVY	\$ 1,047.00	\$ 1,193.58	\$ 1,434.39	\$ 1,790.37
WPVZ	\$ 2,108.00	\$ 2,403.12	\$ 2,887.96	\$ 3,604.68
WPWJ	\$ 1,047.00	\$ 1,193.58	\$ 1,434.39	\$ 1,790.37
WPWK	\$ 2,108.00	\$ 2,403.12	\$ 2,887.96	\$ 3,604.68
WPYA	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYD	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPYK	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYN	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYP	\$ 3,036.00	\$ 3,461.04	\$ 4,159.32	\$ 5,191.56
WPYQ	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYT	\$ 3,036.00	\$ 3,461.04	\$ 4,159.32	\$ 5,191.56
WPZA	\$ 4,886.00	\$ 5,570.04	\$ 6,693.82	\$ 8,355.06
WPZB	\$ 5,698.00	\$ 6,495.72	\$ 7,806.26	\$ 9,743.58
WPZC	\$ 4,886.00	\$ 5,570.04	\$ 6,693.82	\$ 8,355.06
WPZD	\$ 5,698.00	\$ 6,495.72	\$ 7,806.26	\$ 9,743.58
WPZH	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
WPZK	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPZM	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPZQ	\$ 1,037.00	\$ 1,182.18	\$ 1,420.69	\$ 1,773.27
WPZR	\$ 1,037.00	\$ 1,182.18	\$ 1,420.69	\$ 1,773.27
WPZT	\$ 2,148.00	\$ 2,448.72	\$ 2,942.76	\$ 3,673.08
WPZU	\$ 2,148.00	\$ 2,448.72	\$ 2,942.76	\$ 3,673.08
WS51	\$ 1,360.00	\$ 1,550.40	\$ 1,863.20	\$ 2,325.60
WS5A	\$ 1,600.00	\$ 1,824.00	\$ 2,192.00	\$ 2,736.00
WS7A	\$ 1,992.00	\$ 2,270.88	\$ 2,729.04	\$ 3,406.32
Y20R	\$ -	\$ -	\$ -	\$ -
Y23C	\$ -	\$ -	\$ -	\$ -
Y23N	\$ -	\$ -	\$ -	\$ -
Z601	\$ 820.00	\$ 934.80	\$ 1,123.40	\$ 1,402.20
Z604	\$ 689.00	\$ 785.46	\$ 943.93	\$ 1,178.19
ZX0T	\$ 12,800.00	\$ 14,592.00	\$ 17,536.00	\$ 21,888.00
ZX0U	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
ZX75	\$ 2,789.00	\$ 3,179.46	\$ 3,820.93	\$ 4,769.19
ZX76	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
ZX77	\$ 3,679.00	\$ 4,194.06	\$ 5,040.23	\$ 6,291.09
ZX78	\$ 1,222.00	\$ 1,393.08	\$ 1,674.14	\$ 2,089.62
ZX79	\$ 2,893.00	\$ 3,298.02	\$ 3,963.41	\$ 4,947.03
ZX80	\$ 1,534.00	\$ 1,748.76	\$ 2,101.58	\$ 2,623.14
ZX81	\$ 3,205.00	\$ 3,653.70	\$ 4,390.85	\$ 5,480.55
ZX82	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
ZX84	\$ 3,328.00	\$ 3,793.92	\$ 4,559.36	\$ 5,690.88
ZX85	\$ -	\$ -	\$ -	\$ -
ZX86	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
ZX87	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
ZX88	\$ 832.00	\$ 948.48	\$ 1,139.84	\$ 1,422.72
ZX89	\$ 832.00	\$ 948.48	\$ 1,139.84	\$ 1,422.72
ZX90	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,008.90
ZX91	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
ZX92	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
ZX93	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
ZX95	\$ 2,080.00	\$ 2,371.20	\$ 2,849.60	\$ 3,556.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
BM10	\$ 153.60
BM52	\$ 519.20
BMS1	\$ 987.20
BMS2	\$ 566.40
BMS3	\$ 519.20
CRM1	\$ 998.40
CRM2	\$ 998.40
CRM4	\$ 332.80
CRM7	\$ 998.40
CRM8	\$ 998.40
CRMB	\$ 540.80
CRMC	\$ 998.40
CRMR	\$ 998.40
DI9P	\$ 300.00
DSAF	\$ 1,198.40
ESAR	\$ 200.00
ESBM	\$ 200.00
ESFT	\$ 200.00
ESPP	\$ 200.00
ESPS	\$ 124.80
ESSM	\$ 200.00
ESSS	\$ 200.00
ESSX	\$ 200.00
F9YG	\$ 699.20
LSKA	\$ 400.00
MCK1	\$ 925.60
MCKA	\$ 112.80
MCKD	\$ 63.20
MCKM	\$ 112.80
MCKU	\$ 63.20
MCKZ	\$ 876.80
MP60	\$ 2,496.00
PSSA	\$ 2,246.40
PSSB	\$ 4,492.80
PSSC	\$ 1,580.80
PSSS	\$ 1,600.00
SCR1	\$ 998.40
SCR2	\$ 332.80
SCR3	\$ 540.80
SFP1	\$ 95.20
SFP2	\$ 202.40
SFPC	\$ 1,264.80
SFPE	\$ 3,161.60
SFPL	\$ 948.80
SFPT	\$ 632.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SFPV	\$ 228.00
SFPX	\$ 316.80
SGB1	\$ 90.40
SGB2	\$ 180.00
SGBC	\$ 1,198.40
SGBE	\$ 2,995.20
SGBL	\$ 899.20
SGBT	\$ 599.20
SGBV	\$ 216.00
SGBX	\$ 300.00
SGC1	\$ 95.20
SGC2	\$ 202.40
SGCC	\$ 1,264.80
SGCE	\$ 3,161.60
SGCL	\$ 948.80
SGCT	\$ 632.80
SGCV	\$ 228.00
SGCX	\$ 316.80
SGDV	\$ 1,123.20
SGF1	\$ 1,423.20
SGF2	\$ 2,371.20
SGFC	\$ 15,808.00
SGFE	\$ 15,808.00
SGFL	\$ 14,227.20
SGFT	\$ 11,856.00
SGFV	\$ 4,742.40
SGFX	\$ 7,904.00
SGK1	\$ 142.40
SGK2	\$ 237.60
SGKC	\$ 3,161.60
SGKE	\$ 3,952.00
SGKL	\$ 2,371.20
SGKT	\$ 1,580.80
SGKV	\$ 474.40
SGKX	\$ 790.40
SGL1	\$ 142.40
SGL2	\$ 237.60
SGLC	\$ 3,161.60
SGLE	\$ 3,952.00
SGLL	\$ 2,371.20
SGLT	\$ 1,580.80
SGLV	\$ 474.40
SGLX	\$ 790.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SGM1	\$ 135.20
SGM2	\$ 224.80
SGMC	\$ 1,264.80
SGME	\$ 3,161.60
SGML	\$ 948.80
SGMT	\$ 632.80
SGMV	\$ 228.00
SGMX	\$ 316.80
SGN1	\$ 142.40
SGN2	\$ 237.60
SGNC	\$ 3,161.60
SGNE	\$ 3,952.00
SGNL	\$ 2,371.20
SGNT	\$ 1,580.80
SGNV	\$ 474.40
SGNX	\$ 790.40
SGS1	\$ 142.40
SGS2	\$ 237.60
SGSC	\$ 3,161.60
SGSE	\$ 3,952.00
SGSL	\$ 2,371.20
SGST	\$ 1,580.80
SGSV	\$ 474.40
SGSX	\$ 790.40
SGT1	\$ 142.40
SGT2	\$ 237.60
SGTC	\$ 3,161.60
SGTE	\$ 3,952.00
SGTL	\$ 2,371.20
SGTT	\$ 1,580.80
SGTV	\$ 474.40
SGTX	\$ 790.40
SGW1	\$ 95.20
SGW2	\$ 202.40
SGWC	\$ 1,264.80
SGWE	\$ 3,161.60
SGWL	\$ 948.80
SGWT	\$ 632.80
SGWV	\$ 228.00
SGWX	\$ 316.80
SHA1	\$ 790.40
SHA2	\$ 1,185.60
SHAC	\$ 3,952.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SHAE	\$ 3,952.00
SHAL	\$ 3,952.00
SHAT	\$ 3,161.60
SHAV	\$ 1,580.80
SHAX	\$ 2,371.20
SHC1	\$ 95.20
SHC2	\$ 180.00
SHCC	\$ 1,198.40
SHCE	\$ 3,161.60
SHCL	\$ 899.20
SHCT	\$ 632.80
SHCV	\$ 228.00
SHCX	\$ 316.80
SHD1	\$ 95.20
SHD2	\$ 190.40
SHDC	\$ 1,198.40
SHDE	\$ 3,161.60
SHDL	\$ 899.20
SHDT	\$ 632.80
SHDV	\$ 228.00
SHDX	\$ 316.80
SHH1	\$ 948.80
SHH2	\$ 1,423.20
SHHC	\$ 4,742.40
SHHE	\$ 4,742.40
SHHL	\$ 4,742.40
SHHT	\$ 3,794.40
SHHV	\$ 1,897.60
SHHX	\$ 2,845.60
SHL1	\$ 95.20
SHL2	\$ 142.40
SHLC	\$ 1,580.80
SHLE	\$ 3,161.60
SHLL	\$ 948.80
SHLT	\$ 632.80
SHLV	\$ 237.60
SHLX	\$ 316.80
SHN1	\$ 142.40
SHN2	\$ 237.60
SHNC	\$ 3,161.60
SHNE	\$ 3,952.00
SHNL	\$ 2,371.20
SHNT	\$ 1,580.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SHNV	\$ 474.40
SHNX	\$ 790.40
SHP1	\$ 95.20
SHP2	\$ 180.00
SHPC	\$ 1,198.40
SHPE	\$ 3,161.60
SHPL	\$ 899.20
SHPT	\$ 632.80
SHPV	\$ 228.00
SHPX	\$ 316.80
SHR1	\$ 142.40
SHR2	\$ 237.60
SHRC	\$ 3,161.60
SHRE	\$ 3,952.00
SHRL	\$ 2,371.20
SHRT	\$ 1,580.80
SHRV	\$ 474.40
SHRX	\$ 790.40
SHT1	\$ 142.40
SHT2	\$ 237.60
SHTC	\$ 3,161.60
SHTE	\$ 3,952.00
SHTL	\$ 2,371.20
SHTT	\$ 1,580.80
SHTV	\$ 474.40
SHTX	\$ 790.40
SHV1	\$ 135.20
SHV2	\$ 224.80
SHVL	\$ 2,246.40
SHVT	\$ 1,497.60
SHVV	\$ 449.60
SHVX	\$ 748.80
SHW1	\$ 135.20
SHW2	\$ 224.80
SHWL	\$ 2,246.40
SHWT	\$ 1,497.60
SHWV	\$ 449.60
SHWX	\$ 748.80
SHX1	\$ 1,348.00
SHX2	\$ 1,797.60
SHXL	\$ 11,232.00
SHXT	\$ 8,424.00
SHXV	\$ 3,369.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SHXX	\$ 4,492.80
SHY1	\$ 748.80
SHY2	\$ 899.20
SHYL	\$ 2,246.40
SHYT	\$ 1,872.00
SHYV	\$ 1,123.20
SHYX	\$ 1,497.60
SHZ1	\$ 748.80
SHZ2	\$ 899.20
SHZL	\$ 2,246.40
SHZT	\$ 1,872.00
SHZV	\$ 1,123.20
SHZX	\$ 1,497.60
SLAV	\$ 83.20
SLB1	\$ 135.20
SLB2	\$ 269.60
SLBA	\$ 135.20
SLBC	\$ 1,797.60
SLBE	\$ 3,161.60
SLBL	\$ 1,348.00
SLBT	\$ 899.20
SLBV	\$ 324.00
SLBX	\$ 449.60
SLC1	\$ 449.60
SLC2	\$ 748.80
SLCA	\$ 325.60
SLCC	\$ 316.80
SLCE	\$ 7,488.00
SLCL	\$ 2,995.20
SLCT	\$ 2,246.40
SLCV	\$ 1,123.20
SLCX	\$ 1,497.60
SLD1	\$ 1,423.20
SLD2	\$ 2,371.20
SLDC	\$ 15,808.00
SLDE	\$ 15,808.00
SLDL	\$ 14,227.20
SLDT	\$ 11,856.00
SLDV	\$ 4,742.40
SLDX	\$ 7,904.00
SLER	\$ 28.80
SLF1	\$ 135.20
SLF2	\$ 224.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SLFC	\$ 2,995.20
SLFE	\$ 3,744.00
SLFL	\$ 2,246.40
SLFT	\$ 1,497.60
SLFV	\$ 449.60
SLFX	\$ 748.80
SLG1	\$ 135.20
SLG2	\$ 224.80
SLGC	\$ 2,995.20
SLGE	\$ 3,744.00
SLGL	\$ 2,246.40
SLGT	\$ 1,497.60
SLGV	\$ 449.60
SLGX	\$ 748.80
SLH1	\$ 790.40
SLH2	\$ 1,185.60
SLHC	\$ 3,952.00
SLHE	\$ 3,952.00
SLHL	\$ 3,952.00
SLHT	\$ 3,161.60
SLHV	\$ 1,580.80
SLHX	\$ 2,371.20
SLJ1	\$ 1,348.00
SLJ2	\$ 2,246.40
SLJC	\$ 14,976.00
SLJE	\$ 14,976.00
SLJL	\$ 13,478.40
SLJT	\$ 11,232.00
SLJV	\$ 4,492.80
SLJX	\$ 7,488.00
SLK1	\$ 1,348.00
SLK2	\$ 2,696.00
SLKC	\$ 14,976.00
SLKE	\$ 14,976.00
SLKL	\$ 13,478.40
SLKT	\$ 8,985.60
SLKV	\$ 3,235.20
SLKX	\$ 4,492.80
SLL1	\$ 1,423.20
SLL2	\$ 2,696.00
SLLC	\$ 15,808.00
SLL E	\$ 15,808.00
SLLL	\$ 14,227.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SLLT	\$ 11,856.00
SLLV	\$ 4,742.40
SLLX	\$ 7,904.00
SLM1	\$ 1,348.00
SLM2	\$ 2,246.40
SLMC	\$ 14,976.00
SLME	\$ 14,976.00
SLML	\$ 13,478.40
SLMT	\$ 11,232.00
SLMV	\$ 4,492.80
SLMX	\$ 7,488.00
SLMZ	\$ 150.40
SLN1	\$ 1,348.00
SLN2	\$ 2,246.40
SLNC	\$ 14,976.00
SLNE	\$ 14,976.00
SLNL	\$ 13,478.40
SLNT	\$ 11,232.00
SLNV	\$ 4,492.80
SLNX	\$ 7,488.00
SLP1	\$ 1,348.00
SLP2	\$ 2,246.40
SLPC	\$ 14,976.00
SLPE	\$ 14,976.00
SLPL	\$ 13,478.40
SLPT	\$ 11,232.00
SLPV	\$ 4,492.80
SLPX	\$ 7,488.00
SLR1	\$ 1,348.00
SLR2	\$ 2,246.40
SLRC	\$ 14,976.00
SLRE	\$ 14,976.00
SLRL	\$ 13,478.40
SLRT	\$ 11,232.00
SLRV	\$ 4,492.80
SLRX	\$ 7,488.00
SLT1	\$ 95.20
SLT2	\$ 202.40
SLTC	\$ 1,264.80
SLTE	\$ 3,161.60
SLTL	\$ 948.80
SLTT	\$ 632.80
SLTV	\$ 228.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SLTX	\$ 316.80
SLW1	\$ 135.20
SLW2	\$ 224.80
SLWC	\$ 2,995.20
SLWE	\$ 3,744.00
SLWL	\$ 2,246.40
SLWT	\$ 1,497.60
SLWX	\$ 748.80
SLX1	\$ 135.20
SLX2	\$ 224.80
SLXC	\$ 2,995.20
SLXE	\$ 3,744.00
SLXL	\$ 2,246.40
SLXT	\$ 1,497.60
SLXV	\$ 449.60
SLXX	\$ 748.80
SLY1	\$ 1,423.20
SLY2	\$ 2,371.20
SLYC	\$ 15,808.00
SLYE	\$ 15,808.00
SLYL	\$ 14,227.20
SLYT	\$ 11,856.00
SLYV	\$ 4,742.40
SLYX	\$ 7,904.00
SMAE	\$ 1,123.20
SMBS	\$ 3,744.00
SMCL	\$ 374.40
SMDE	\$ 3,744.00
SMDL	\$ 3,744.00
SMDS	\$ 3,744.00
SMF1	\$ 1,348.00
SMF2	\$ 2,696.00
SMFC	\$ 14,976.00
SMFE	\$ 14,976.00
SMFL	\$ 13,478.40
SMFT	\$ 8,985.60
SMFV	\$ 3,235.20
SMFX	\$ 4,492.80
SMG1	\$ 1,348.00
SMG2	\$ 2,696.00
SMGC	\$ 14,976.00
SMGE	\$ 14,976.00
SMGL	\$ 13,478.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SMGT	\$ 8,985.60
SMGV	\$ 3,235.20
SMGX	\$ 4,492.80
SMHM	\$ 3,744.00
SMJ1	\$ 135.20
SMJ2	\$ 269.60
SMJC	\$ 1,797.60
SMJE	\$ 2,246.40
SMJL	\$ 1,348.00
SMJT	\$ 899.20
SMJV	\$ 324.00
SMJX	\$ 449.60
SMM1	\$ 899.20
SMM2	\$ 599.20
SMMC	\$ 112.80
SMME	\$ 97.60
SMML	\$ 150.40
SMMT	\$ 224.80
SMMV	\$ 449.60
SMMX	\$ 300.00
SMN1	\$ 135.20
SMN2	\$ 269.60
SMNC	\$ 1,797.60
SMNE	\$ 2,246.40
SMNL	\$ 1,348.00
SMNT	\$ 899.20
SMNV	\$ 324.00
SMP1	\$ 899.20
SMP2	\$ 1,198.40
SMPL	\$ 7,488.00
SMPT	\$ 5,616.00
SMPV	\$ 2,246.40
SMPX	\$ 2,995.20
SMST	\$ 3,744.00
SMT1	\$ 135.20
SMT2	\$ 339.20
SMTC	\$ 2,995.20
SMTE	\$ 3,744.00
SMTL	\$ 2,246.40
SMTT	\$ 1,497.60
SMTV	\$ 449.60
SMTX	\$ 748.80
SMUC	\$ 3,744.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SMUE	\$ 3,744.00
SMV1	\$ 135.20
SMV2	\$ 339.20
SMVC	\$ 2,912.00
SMVE	\$ 3,744.00
SMVL	\$ 2,246.40
SMVT	\$ 1,497.60
SMVV	\$ 449.60
SMVX	\$ 748.80
SMW1	\$ 135.20
SMW2	\$ 224.80
SMWC	\$ 2,995.20
SMWE	\$ 3,744.00
SMWL	\$ 2,246.40
SMWT	\$ 1,497.60
SMWV	\$ 449.60
SMWX	\$ 748.80
SMX1	\$ 135.20
SMX2	\$ 269.60
SMXC	\$ 1,797.60
SMXE	\$ 2,246.40
SMXL	\$ 1,348.00
SMXT	\$ 899.20
SMXV	\$ 324.00
SMXX	\$ 449.60
SMY1	\$ 135.20
SMY2	\$ 269.60
SMYC	\$ 1,797.60
SMYE	\$ 2,246.40
SMYL	\$ 1,348.00
SMYT	\$ 899.20
SMYV	\$ 324.00
SMYX	\$ 449.60
SMZ1	\$ 135.20
SMZ2	\$ 224.80
SMZC	\$ 2,995.20
SMZE	\$ 3,744.00
SMZL	\$ 2,246.40
SMZT	\$ 1,497.60
SMZV	\$ 449.60
SMZX	\$ 748.80
SNB1	\$ 142.40
SNB2	\$ 237.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNBC	\$ 3,161.60
SNBE	\$ 3,952.00
SNBL	\$ 2,371.20
SNBT	\$ 1,580.80
SNBV	\$ 474.40
SNBX	\$ 790.40
SNC1	\$ 135.20
SNC2	\$ 224.80
SNCC	\$ 2,995.20
SNCE	\$ 3,744.00
SNCL	\$ 2,246.40
SNCT	\$ 1,497.60
SNCV	\$ 449.60
SNCX	\$ 748.80
SND1	\$ 95.20
SND2	\$ 142.40
SNDC	\$ 1,580.80
SNDE	\$ 3,161.60
SNDL	\$ 948.80
SNDT	\$ 632.80
SNDV	\$ 237.60
SNDX	\$ 316.80
SNE1	\$ 142.40
SNE2	\$ 237.60
SNEC	\$ 3,161.60
SNEE	\$ 3,952.00
SNEL	\$ 2,371.20
SNET	\$ 1,580.80
SNEV	\$ 474.40
SNEX	\$ 790.40
SNF1	\$ 95.20
SNF2	\$ 142.40
SNFC	\$ 1,580.80
SNFE	\$ 3,161.60
SNFL	\$ 948.80
SNFT	\$ 632.80
SNFV	\$ 237.60
SNFX	\$ 316.80
SNG1	\$ 142.40
SNG2	\$ 237.60
SNGC	\$ 3,161.60
SNGE	\$ 3,952.00
SNGL	\$ 2,371.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNGT	\$ 1,580.80
SNGV	\$ 474.40
SNGX	\$ 790.40
SNH1	\$ 142.40
SNH2	\$ 237.60
SNHC	\$ 3,161.60
SNHE	\$ 3,952.00
SNHL	\$ 2,371.20
SNHT	\$ 1,580.80
SNHV	\$ 474.40
SNHX	\$ 790.40
SNJ1	\$ 142.40
SNJ2	\$ 237.60
SNJC	\$ 3,161.60
SNJE	\$ 3,952.00
SNJL	\$ 2,371.20
SNJT	\$ 1,580.80
SNJV	\$ 474.40
SNJX	\$ 790.40
SNK1	\$ 142.40
SNK2	\$ 237.60
SNKC	\$ 3,161.60
SNKE	\$ 3,952.00
SNKL	\$ 2,371.20
SNKT	\$ 1,580.80
SNKV	\$ 474.40
SNKX	\$ 790.40
SNL1	\$ 95.20
SNL2	\$ 142.40
SNLC	\$ 1,580.80
SNLE	\$ 3,161.60
SNLL	\$ 948.80
SNLT	\$ 632.80
SNLV	\$ 237.60
SNLX	\$ 316.80
SNM1	\$ 142.40
SNM2	\$ 237.60
SNMC	\$ 3,161.60
SNME	\$ 3,952.00
SNML	\$ 2,371.20
SNMT	\$ 1,580.80
SNMV	\$ 474.40
SNMX	\$ 790.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNN1	\$ 135.20
SNN2	\$ 224.80
SNNC	\$ 2,995.20
SNNE	\$ 3,744.00
SNNL	\$ 2,246.40
SNNT	\$ 1,497.60
SNNV	\$ 449.60
SNNX	\$ 748.80
SNP1	\$ 135.20
SNP2	\$ 224.80
SNPC	\$ 2,995.20
SNPE	\$ 3,744.00
SNPL	\$ 2,246.40
SNPT	\$ 1,497.60
SNPV	\$ 449.60
SNPX	\$ 748.80
SNR1	\$ 142.40
SNR2	\$ 237.60
SNRC	\$ 3,161.60
SNRE	\$ 3,952.00
SNRL	\$ 2,371.20
SNRT	\$ 1,580.80
SNRV	\$ 474.40
SNRX	\$ 790.40
SNS1	\$ 142.40
SNS2	\$ 237.60
SNSC	\$ 3,161.60
SNSE	\$ 3,952.00
SNSL	\$ 2,371.20
SNST	\$ 1,580.80
SNSV	\$ 474.40
SNSX	\$ 790.40
SNT1	\$ 135.20
SNT2	\$ 224.80
SNTC	\$ 2,995.20
SNTE	\$ 3,744.00
SNTL	\$ 2,246.40
SNTT	\$ 1,497.60
SNTV	\$ 449.60
SNTX	\$ 748.80
SNU1	\$ 142.40
SNU2	\$ 237.60
SNUC	\$ 3,161.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNUE	\$ 3,952.00
SNUL	\$ 2,371.20
SNUT	\$ 1,580.80
SNUV	\$ 474.40
SNUX	\$ 790.40
SNV1	\$ 142.40
SNV2	\$ 237.60
SNVC	\$ 3,161.60
SNVE	\$ 3,952.00
SNVL	\$ 2,371.20
SNVT	\$ 1,580.80
SNVV	\$ 474.40
SNVX	\$ 790.40
SNW1	\$ 7,488.00
SNW2	\$ 7,488.00
SNWC	\$ 24,710.40
SNWE	\$ 26,208.00
SNWL	\$ 22,464.00
SNWT	\$ 18,720.00
SNWV	\$ 7,488.00
SNWX	\$ 11,232.00
SNX1	\$ 90.40
SNX2	\$ 192.00
SNXC	\$ 1,198.40
SNXE	\$ 2,995.20
SNXL	\$ 899.20
SNXT	\$ 599.20
SNXV	\$ 216.00
SNXX	\$ 300.00
SNY1	\$ 142.40
SNY2	\$ 237.60
SNYC	\$ 3,161.60
SNYE	\$ 3,952.00
SNYL	\$ 2,371.20
SNYT	\$ 1,580.80
SNYV	\$ 474.40
SNYX	\$ 790.40
SNZ1	\$ 142.40
SNZ2	\$ 237.60
SNZC	\$ 3,161.60
SNZE	\$ 3,952.00
SNZL	\$ 2,371.20
SNZT	\$ 1,580.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNZV	\$ 474.40
SNZX	\$ 790.40
SPE-100L-UNLTD	\$ 23,712.00
SPE-10L-UNLTD	\$ 7,904.00
SPE-1L1W	\$ 790.40
SPE-1L-SERVER	\$ 1,264.80
SPE-1L-UNLTD	\$ 2,371.20
SPE-25L-UNLTD	\$ 11,856.00
SPE-2L-UNLTD	\$ 3,161.60
SPE-50L-UNLTD	\$ 15,808.00
SPE-5L-UNLTD	\$ 5,928.00
SPE-AALZ	\$ 632.80
SPE-ACAA	\$ 158.40
SPE-ACE	\$ 790.40
SPE-ACE-10	\$ 2,371.20
SPE-ACE-100	\$ 3,952.00
SPE-ACE-2	\$ 1,185.60
SPE-ACE-25	\$ 3,161.60
SPE-ACE-5	\$ 1,580.80
SPE-ACE-50	\$ 3,952.00
SPE-ACE-ENT	\$ 3,952.00
SPE-BBSDK-1	\$ 1,423.20
SPE-BBSDK-10	\$ 7,904.00
SPE-BBSDK-100	\$ 15,808.00
SPE-BBSDK-2	\$ 2,371.20
SPE-BBSDK-25	\$ 11,856.00
SPE-BBSDK-5	\$ 4,742.40
SPE-BBSDK-50	\$ 14,227.20
SPE-BBSDK-ENT	\$ 15,808.00
SPE-DGIS	\$ 948.80
SPE-DGIS-10	\$ 2,845.60
SPE-DGIS-100	\$ 4,742.40
SPE-DGIS-2	\$ 1,423.20
SPE-DGIS-25	\$ 3,794.40
SPE-DGIS-5	\$ 1,897.60
SPE-DGIS-50	\$ 4,742.40
SPE-DGIS-ENT	\$ 4,742.40
SPE-DHLCSECOM	\$ 95.20
SPE-DHLEAPI-10	\$ 316.80
SPE-DHLEAPI-100	\$ 1,580.80
SPE-DHLEAPI-2	\$ 142.40
SPE-DHLEAPI-25	\$ 632.80
SPE-DHLEAPI-5	\$ 237.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-DHLEAPI-50	\$ 948.80
SPE-DHLEAPI-ENT	\$ 3,161.60
SPE-DHLECOMAPI	\$ 95.20
SPE-DHLES-10	\$ 316.80
SPE-DHLES-100	\$ 1,580.80
SPE-DHLES-2	\$ 142.40
SPE-DHLES-25	\$ 632.80
SPE-DHLES-5	\$ 237.60
SPE-DHLES-50	\$ 948.80
SPE-DHLES-ENT	\$ 3,161.60
SPE-DHLXMLPI	\$ 95.20
SPE-DHLXMLPI-10	\$ 316.80
SPE-DHLXMLPI-100	\$ 1,580.80
SPE-DHLXMLPI-2	\$ 142.40
SPE-DHLXMLPI-25	\$ 632.80
SPE-DHLXMLPI-5	\$ 237.60
SPE-DHLXMLPI-50	\$ 948.80
SPE-DHLXMLPI-ENT	\$ 3,161.60
SPE-FEDEX	\$ -
SPE-FSMS	\$ -
SPE-FSP-1	\$ 95.20
SPE-FSP-10	\$ 316.80
SPE-FSP-100	\$ 1,264.80
SPE-FSP-2	\$ 202.40
SPE-FSP-25	\$ 632.80
SPE-FSP-5	\$ 228.00
SPE-FSP-50	\$ 948.80
SPE-FSP-ENT	\$ 3,161.60
SPE-FSPWS-1	\$ 95.20
SPE-FSPWS-10	\$ 316.80
SPE-FSPWS-100	\$ 1,264.80
SPE-FSPWS-2	\$ 202.40
SPE-FSPWS-25	\$ 632.80
SPE-FSPWS-5	\$ 228.00
SPE-FSPWS-50	\$ 948.80
SPE-FSPWS-ENT	\$ 3,161.60
SPE-FT-1	\$ 1,423.20
SPE-FT-10	\$ 7,904.00
SPE-FT-100	\$ 15,808.00
SPE-FT-2	\$ 2,371.20
SPE-FT-25	\$ 11,856.00
SPE-FT-5	\$ 4,742.40
SPE-FT-50	\$ 14,227.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-FT-ENT	\$ 15,808.00
SPE-FTWS-1	\$ 1,423.20
SPE-FWS	\$ -
SPE-GSO	\$ 142.40
SPE-GSO-10	\$ 790.40
SPE-GSO-100	\$ 3,161.60
SPE-GSO-2	\$ 237.60
SPE-GSO-25	\$ 1,580.80
SPE-GSO-5	\$ 474.40
SPE-GSO-50	\$ 2,371.20
SPE-GSO-ENT	\$ 3,952.00
SPE-H1	\$ 790.40
SPE-H2	\$ 1,580.80
SPE-H3	\$ 1,185.60
SPE-HAZFO	\$ 790.40
SPE-HAZFO-10	\$ 2,371.20
SPE-HAZFO-100	\$ 3,952.00
SPE-HAZFO-2	\$ 1,185.60
SPE-HAZFO-25	\$ 3,161.60
SPE-HAZFO-5	\$ 1,580.80
SPE-HAZFO-50	\$ 3,952.00
SPE-HAZFO-ENT	\$ 3,952.00
SPE-HC	\$ 237.60
SPE-HL	\$ 316.80
SPE-HT	\$ 474.40
SPE-HX	\$ 790.40
SPE-LSO	\$ 142.40
SPE-LSO-10	\$ 790.40
SPE-LSO-100	\$ 3,161.60
SPE-LSO-2	\$ 237.60
SPE-LSO-25	\$ 1,580.80
SPE-LSO-5	\$ 474.40
SPE-LSO-50	\$ 2,371.20
SPE-LSO-ENT	\$ 3,952.00
SPE-LTLCZ	\$ 142.40
SPE-LTLCZ-10	\$ 790.40
SPE-LTLCZ-100	\$ 3,161.60
SPE-LTLCZ-2	\$ 237.60
SPE-LTLCZ-25	\$ 1,580.80
SPE-LTLCZ-5	\$ 474.40
SPE-LTLCZ-50	\$ 2,371.20
SPE-LTLCZ-ENT	\$ 3,952.00
SPE-MDC-1	\$ 142.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-MDC-10	\$ 790.40
SPE-MDC-100	\$ 3,161.60
SPE-MDC-2	\$ 237.60
SPE-MDC-25	\$ 1,580.80
SPE-MDC-5	\$ 474.40
SPE-MDC-50	\$ 2,371.20
SPE-MDC-ENT	\$ 3,952.00
SPE-ONT	\$ 142.40
SPE-ONT-10	\$ 790.40
SPE-ONT-100	\$ 3,161.60
SPE-ONT-2	\$ 237.60
SPE-ONT-25	\$ 1,580.80
SPE-ONT-5	\$ 474.40
SPE-ONT-50	\$ 2,371.20
SPE-ONT-ENT	\$ 3,952.00
SPE-RCSFEE	\$ 120.80
SPE-SPEED	\$ 142.40
SPE-SPEED-10	\$ 790.40
SPE-SPEED-100	\$ 3,161.60
SPE-SPEED-2	\$ 237.60
SPE-SPEED-25	\$ 1,580.80
SPE-SPEED-5	\$ 474.40
SPE-SPEED-50	\$ 2,371.20
SPE-SPEED-ENT	\$ 3,952.00
SPE-SS1	\$ 384.00
SPE-T1	\$ 95.20
SPE-T2	\$ 202.40
SPE-TC	\$ 1,264.80
SPE-TE	\$ 3,161.60
SPE-TL	\$ 948.80
SPE-TT	\$ 632.80
SPE-TV	\$ 228.00
SPE-TX	\$ 316.80
SPE-UNLTD	\$ 39,520.00
SPE-UPS	\$ -
SPE-UPSAF-1	\$ 142.40
SPE-UPSAF-10	\$ 790.40
SPE-UPSAF-100	\$ 3,161.60
SPE-UPSAF-2	\$ 237.60
SPE-UPSAF-25	\$ 1,580.80
SPE-UPSAF-5	\$ 474.40
SPE-UPSAF-50	\$ 2,371.20
SPE-UPSAF-API-1	\$ 142.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-UPSAF-ENT	\$ 3,952.00
SPE-UPSAPI	\$ -
SPE-UPS-CCR	\$ 325.60
SPE-UPSCS	\$ -
SPE-UPSDMI-10	\$ 316.80
SPE-UPSDMI-100	\$ 1,264.80
SPE-UPSDMI-2	\$ 224.80
SPE-UPSDMI-25	\$ 632.80
SPE-UPSDMI-5	\$ 228.00
SPE-UPSDMI-50	\$ 948.80
SPE-UPSDMI-ENT	\$ 3,161.60
SPE-UPSMI-1	\$ 135.20
SPE-UPSSP-1	\$ 95.20
SPE-UPSSP-10	\$ 316.80
SPE-UPSSP-100	\$ 1,264.80
SPE-UPSSP-2	\$ 202.40
SPE-UPSSP-25	\$ 632.80
SPE-UPSSP-5	\$ 228.00
SPE-UPSSP-50	\$ 948.80
SPE-UPSSP-ENT	\$ 3,161.60
SPE-UPSTDCBC-1	\$ 1,423.20
SPE-UPSTDCBC-10	\$ 7,904.00
SPE-UPSTDCBC-100	\$ 15,808.00
SPE-UPSTDCBC-2	\$ 2,371.20
SPE-UPSTDCBC-25	\$ 11,856.00
SPE-UPSTDCBC-5	\$ 4,742.40
SPE-UPS-TDCBC-50	\$ 14,227.20
SPE-UPSTDCBC-ENT	\$ 15,808.00
SPE-USPS	\$ -
SPE-USPSCS	\$ -
SS1M	\$ 730.40
SS2M	\$ 1,572.80
SSCA	\$ 158.40
SSD1	\$ 224.80
SSFC	\$ 224.80
SSH1	\$ 790.40
SSH2	\$ 1,580.80
SSHC	\$ 237.60
SSHE	\$ 38,788.00
SSHL	\$ 316.80
SSHT	\$ 474.40
SSHV	\$ 1,185.60
SSHX	\$ 790.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SSJ1	\$ 1,872.00
SSJ2	\$ 2,995.20
SSJC	\$ 26,208.00
SSJE	\$ 74,880.00
SSJL	\$ 18,720.00
SSJT	\$ 11,232.00
SSJV	\$ 3,744.00
SSJX	\$ 5,616.00
SSK1	\$ 374.40
SSK2	\$ 599.20
SSKC	\$ 4,492.80
SSKL	\$ 3,744.00
SSKT	\$ 2,246.40
SSKV	\$ 1,123.20
SSKX	\$ 1,872.00
SSL1	\$ 790.40
SSL2	\$ 3,161.60
SSLC	\$ 23,712.00
SSLE	\$ 39,520.00
SSLL	\$ 15,808.00
SSLN	\$ 2,371.20
SSLS	\$ 1,264.80
SSLT	\$ 11,856.00
SSLV	\$ 5,928.00
SSLX	\$ 7,904.00
SSLZ	\$ 632.80
SSN1	\$ 3,744.00
SSN2	\$ 5,990.40
SSNC	\$ 52,416.00
SSNE	\$ 74,880.00
SSNL	\$ 37,440.00
SSNT	\$ 22,464.00
SSNV	\$ 7,488.00
SSNX	\$ 11,232.00
SSPC	\$ 224.80
SSPT	\$ 249.60
SSR0	\$ 33.60
SSSP	\$ 384.00
SSTSIMPLESINGLE	\$ 1,072.00
SSVS	\$ 495.20
SSY1	\$ 1,423.20
SSY2	\$ 2,371.20
SSYC	\$ 15,808.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SSYE	\$ 15,808.00
SSYL	\$ 14,227.20
SSYT	\$ 11,856.00
SSYV	\$ 4,742.40
SSYX	\$ 7,904.00
SSZ1	\$ 790.40
SSZ2	\$ 1,185.60
SSZC	\$ 3,952.00
SSZE	\$ 3,952.00
SSZL	\$ 3,952.00
SSZT	\$ 3,161.60
SSZV	\$ 1,580.80
SSZX	\$ 2,371.20
SUD1	\$ 224.80
SUF1	\$ 449.60
SUF2	\$ 748.80
SUFC	\$ 3,744.00
SUFL	\$ 2,995.20
SUFT	\$ 2,246.40
SUFV	\$ 1,123.20
SUG1	\$ 449.60
SUG2	\$ 748.80
SUGC	\$ 3,744.00
SUGE	\$ 7,488.00
SUGL	\$ 2,995.20
SUGT	\$ 2,246.40
SUGV	\$ 1,123.20
SUGX	\$ 1,497.60
SUR1	\$ 449.60
SUR2	\$ 748.80
SURC	\$ 7,488.00
SURE	\$ 3,744.00
SURL	\$ 2,995.20
SURT	\$ 2,246.40
SURV	\$ 1,123.20
SURX	\$ 1,497.60
SUU1	\$ 224.80
SW10	\$ 524.80
SW20	\$ 748.80
SWS1	\$ 674.40
SWS2	\$ 973.60
T25B	\$ 724.00
T25C	\$ 850.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
T25D	\$ 1,040.00
T25E	\$ 1,230.40
T25S	\$ 394.40
T2K1	\$ 490.40
T2RH	\$ 850.40
T2RJ	\$ 1,040.00
T2RK	\$ 1,562.40
T2RL	\$ 2,036.00
T2X1	\$ 1,362.40
T2X2	\$ 1,072.00
T2X3	\$ 730.40
T2X4	\$ 602.40
T528	\$ 172.00
T52C	\$ 1,983.20
T52D	\$ 2,931.20
T545	\$ 126.40
T550	\$ 495.20
T56A	\$ 275.20
T56B	\$ 607.20
T56C	\$ 670.40
T5C3	\$ 79.20
T5C4	\$ 37.60
T5F1	\$ 237.60
T5F2	\$ 119.20
T5F8	\$ 324.80
T5FF	\$ 198.40
T5FG	\$ 198.40
T5FM	\$ 149.60
T5L1	\$ 1,291.20
T5L3	\$ 568.80
T5LE	\$ 668.00
T5LP	\$ 1,148.80
T5LX	\$ 1,464.80
T5MC	\$ 34,620.00
T5ML	\$ 20,867.20
T5MX	\$ 4,861.60
T5NL	\$ 79.20
T5PR	\$ 126.40
T5R0	\$ 974.40
T5SC	\$ 7,825.60
T5SL	\$ 4,704.00
T5SU	\$ 126.40
T5SX	\$ 1,099.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
T5UC	\$ 552.80
T5VT	\$ 119.20
T5WC	\$ 48.00
T5XC	\$ 2,416.00
T5XE	\$ 973.60
TI0H	\$ 401.60
TI5P	\$ 300.00
TI6P	\$ 300.00
TI9P	\$ 300.00
TRMH	\$ 2,723.20
TRMM	\$ 2,723.20
TRUH	\$ 1,378.40
TRUM	\$ 1,378.40
TSA2	\$ 394.40
TSA3	\$ 552.80
TSA4	\$ 648.00
TSMB	\$ 170.40
TSMC	\$ 170.40
VP50	\$ 495.20
VP51	\$ 495.20
VS27	\$ 328.80
VS28	\$ 155.20
VS42	\$ 490.40
VS43	\$ 790.40
VSDE	\$ 1,312.00
VSDH	\$ 789.60
VSDP	\$ 789.60
VSG1	\$ 32.00
VSG2	\$ 32.00
VSG3	\$ 277.60
VSG4	\$ 1,185.60
VSG5	\$ 1,976.00
VSN1	\$ 395.20
VSNC	\$ 24,660.80
VSNL	\$ 14,860.00
VSNX	\$ 3,478.40
VSX1	\$ 241.60
W9SM	\$ 44.00
WDF1	\$ 216.80
WMAP	\$ 1,406.40
WMAV	\$ 1,939.20
WMAX	\$ 2,646.40
WMDE	\$ 344.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
WMDP	\$ 345.60
WMEL	\$ 345.60
WMEM	\$ 873.60
WMFB	\$ 345.60
WMGC	\$ 786.40
WMLC	\$ 254.40
WMM7	\$ 873.60
WMMW	\$ 873.60
WMPR	\$ 1,319.20
WMPS	\$ 873.60
WMSM	\$ 187.20
WMU2	\$ 441.60
WP81	\$ 208.00
WP82	\$ 374.40
WP83	\$ 582.40
WPB5	\$ 54.40
WPCP	\$ 407.20
WPD1	\$ 216.80
WPFA	\$ 46.40
WPMD	\$ 88.00
WPP5	\$ 799.20
WPP6	\$ 1,514.40
WPP7	\$ 2,512.80
WPP8	\$ 1,897.60
WPRA	\$ 1,315.20
WPSA	\$ 162.40
WPSB	\$ 814.40
WPSC	\$ 1,302.40
WPSM	\$ 187.20
WPSP	\$ 260.80
WRAA	\$ 948.80
WRAB	\$ 948.80
WRAC	\$ 474.40
WRAD	\$ 474.40
WRAE	\$ 349.60
WRAF	\$ 349.60
WRAG	\$ 175.20
WRAH	\$ 175.20
WRAJ	\$ 88.00
WRAK	\$ 88.00
WRAM	\$ 516.00
WRAN	\$ 516.00
WRAP	\$ 258.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
WRAQ	\$ 258.40
WRAR	\$ 129.60
WRAT	\$ 129.60
WRAU	\$ 765.60
WRAV	\$ 765.60
WRAW	\$ 383.20
WRAX	\$ 383.20
WRAY	\$ 192.00
WRAZ	\$ 192.00
WRBP	\$ 948.80
WRBQ	\$ 1,081.60
WRBR	\$ 948.80
WRBT	\$ 901.60
WRBU	\$ 765.60
WRBX	\$ 374.40
WRBY	\$ 582.40
WRBZ	\$ 208.00
WRCA	\$ 948.80
WRCD	\$ 474.40
WRCF	\$ 237.60
WRCH	\$ 4,592.80
WRCJ	\$ 2,296.80
WRCL	\$ 1,148.80
WRCN	\$ 566.40
WRCP	\$ 283.20
WRCR	\$ 141.60
WRCT	\$ 2,296.80
WRCV	\$ 1,148.80
WRCX	\$ 574.40
WRDA	\$ 832.00
WRDC	\$ 416.00
WRDE	\$ 208.00
WRDG	\$ 1,664.00
WRDH	\$ 832.00
WRDI	\$ 416.00
WSMS	\$ 828.00
WSMT	\$ 1,240.00
WSSB	\$ 162.40
Z6ME	\$ 566.40
Z6MG	\$ 987.20