

AMENDMENT #5

CONTRACT #0000000000000000000031988

This is an Amendment to the Contract (the "Contract") entered into by and between **the Indiana Department of Administration** (the "State") and **PITNEY BOWES INC** (the "Contractor") approved by the last State signatory on September 13, 2019.

1. In consideration of the mutual undertakings and covenants hereinafter set forth, the parties agree as follows:

Pursuant to Section 41 of the above referenced Contract, the State wishes to renew the term of the Contract and represents that it has received the approvals required under Section 41. Section 3 of the Contract is hereby amended by replacing the last sentence of said section with the following: "There may be four (4) one-year renewals at the State's option."

2. The Contract is hereby extended for two (2) additional one (1) year periods. It shall terminate on **July 31, 2025**.
3. Exhibit A- Market Basket Pricing shall be removed and replaced with Exhibit A.1- Market Basket Pricing followed by the State of Indiana Supply Pricing.
4. Exhibit B.2- Non Market Basket Discount Pricing shall be removed and replaced with Exhibit B.3- Non Market Basket Discount Pricing.

A. Minority and Women's Business Enterprises Compliance.

As required by 25 IAC 5-6-2(b), the following Division certified MBE or WBE subcontractor(s) will be participating in this Contract during the extension period. This participation represents an increase of 0 % above the original MBE and/or WBE commitment.

MBE or WBE	COMPANY NAME	PHONE OF CONTACT PERSON	PERCENT
WBE	Pinnacle Mailing Products	(765) 405-1194	8%

Briefly describe the MBE and/or WBE service(s)/product(s) to be provided under this Amendment and include the estimated date(s) for utilization during the extension period:

Certified Pitney Bowes Dealer and provides support for PB SMB products in sales/service for mailing/sending postage meter systems, packaging services, tracking software, tabbing equipment, folding/insert machines and shipping software

A copy of each subcontractor agreement must be submitted to the Division of Supplier Diversity within thirty (30) days of the effective date of this Amendment. The subcontractor agreements may be uploaded into Pay Audit (Indiana's subcontractor payment auditing system), emailed to MWBECompliance@idoa.IN.gov, or mailed to the Division of Supplier Diversity, 402 W. Washington Street Room W-462, Indianapolis IN 46204. Failure to provide a copy of any subcontractor agreement may be deemed a violation of the rules governing MBE/WBE procurement and may result in sanctions allowable under 25 IAC 5-7-8. Requests for changes must be submitted to MWBECompliance@idoa.IN.gov for review and approval before changing the participation plan submitted in connection with this Amendment.

The Contractor shall report payments made to Division of Supplier Diversity certified subcontractors under this Contract on a monthly basis using Pay Audit. The Contractor shall notify subcontractors that they must confirm payments received from Contractor in Pay Audit. The Pay Audit system can be accessed on the IDOA webpage at: www.in.gov/idoa/mwbe/payaudit.htm. Contractor may also be required to report Division of Supplier Diversity certified subcontractor payments directly to the Division of Supplier Diversity, as reasonably requested and in the format required by the Division of Supplier Diversity.

Contractor's failure to comply with the provisions in this clause may be considered a material breach of the Contract.

B. Indiana Veteran Owned Small Business Enterprises Compliance

No certified IVOSB subcontractors will be participating in this Contract during the extension period.

All matters set forth in the original Contract and not affected by this Amendment shall remain in full force and effect.

Non-Collusion and Acceptance

The undersigned attests, subject to the penalties for perjury, that the undersigned is the Contractor, or that the undersigned is the properly authorized representative, agent, member or officer of the Contractor. Further, to the undersigned's knowledge, neither the undersigned nor any other member, employee, representative, agent or officer of the Contractor, directly or indirectly, has entered into or been offered any sum of money or other consideration for the execution of this Contract other than that which appears upon the face hereof. **Furthermore, if the undersigned has knowledge that a state officer, employee, or special state appointee, as those terms are defined in IC § 4-2-6-1, has a financial interest in the Contract, the Contractor attests to compliance with the disclosure requirements in IC § 4-2-6-10.5.**

Agreement to Use Electronic Signatures

I agree, and it is my intent, to sign this Contract by accessing State of Indiana Supplier Portal using the secure password assigned to me and by electronically submitting this Contract to the State of Indiana. I understand that my signing and submitting this Contract in this fashion is the legal equivalent of having placed my handwritten signature on the submitted Contract and this affirmation. I understand and agree that by electronically signing and submitting this Contract in this fashion I am affirming to the truth of the information contained therein. I understand that this Contract will not become binding on the State until it has been approved by the Department of Administration, the State Budget Agency, and the Office of the Attorney General, which approvals will be posted on the Active Contracts Database:

<https://secure.in.gov/apps/idoa/contractsearch/>

In Witness Whereof, the Contractor and the State have, through their duly authorized representatives, entered into this Contract. The parties, having read and understood the foregoing terms of this Contract, do by their respective signatures dated below agree to the terms thereof.

PITNEY BOWES INC

By: *Rebecca Shaw*
BF2179C54C344F4...

Title: Government Account Manager

Date: 6/14/2023 | 15:48 EDT

Indiana Department of Administration

By: *Kelsie Michelle Baird - 00061*
E2927912563A424...

Title: Vendor Manager, State of Indiana

Date: 6/14/2023 | 15:49 EDT

Electronically Approved by: Indiana Office of Technology By: _____ (for) Tracy Barnes, Chief Information Officer	Electronically Approved by: Department of Administration By: _____ (for) Rebecca Holw erda, Commissioner
Electronically Approved by: State Budget Agency By: _____ (for) Zachary Q. Jackson, Director	Electronically Approved as to Form and Legality: Office of the Attorney General By: _____ (for) Theodore E. Rokita, Attorney General

Exhibit A.1 – Market Basket Pricing

This document is an exhibit to the Professional Services Contract, and is deemed to be attached to and incorporated within the Professional Services Contract by reference. Any inconsistency, conflict, or ambiguity between this exhibit and the Professional Services Contract shall be resolved by giving precedence and effect to the Professional Services Contract.

Digital Meter Groups – Minimum Specifications

Group A

Digital Meter

Group B

Digital Meter

Manufacturer
Model

Pitney Bowes
ZHWL

M
a
n

Letters Per Minute (LPM)

Manufacturer Model

Manufacturer Model

Pitney Bow es Inc.
C200
40

Digital Scale

Letters Per Minute (LPM)

Manufacturer Model

Pitney Bow es
Inc.

C300

50

Digital Scale

Pitney Bow es

MP82

Digital Meter Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Minimum Speed of 30 Letters Per Minutes (LPM)	Yes	40 LPM
Must be a new , digital unit	Yes	
Must have display that provides date, piece count, postage used, and postage unused	Yes	
Must be refillable via netw ork connectivity which may be placed on a master account	Yes	
Must imprint postage from \$0.01 to \$99.99	Yes	

Digital Meter Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Minimum Speed of 45 Letters Per Minutes (LPM)	Yes	50 LPM
Must be a new , digital unit	Yes	
Must have display that provides date, piece count, postage used, and postage unused	Yes	
Must be refillable via netw ork connectivity which may be placed on a master account	Yes	
Must imprint postage from \$0.01 to \$99.99	Yes	

List all other significant meter specifications:

Interest bearing postage account capability
 Permit accounts can be tied and paid through customer's postage account, called reserve account
 Pitney Bow es offers a system called Data Capture w hich can provide postage spend and trend data
 Online Demo center for seeing live demos of products from the comfort of your office
 Informative Client w ebinars on Industry knowledge
 100% Satisfaction Guarantee on our equipment and services
 Total Postage Management (view refill activity and monitor postage online)
 Online portal gives Agencies access for view bills, account management of equipment, and the ability to place service calls online
 Master Reserve Accounts allow Individual Agencies to tie all the field locations to a single postage account for ease of payment and refill activity
 A+ Factory Trained Certified Service Techs
 Pitney Bow es Global Financial Services – Exclusive In-House

List all other significant meter specifications:

Interest bearing postage account capability
 Permit accounts can be tied and paid through customer's postage account, called reserve account
 Pitney Bow es offers a system called Data Capture w hich can provide postage spend and trend data
 Online Demo center for seeing live demos of products from the comfort of your office
 Informative Client w ebinars on Industry knowledge
 100% Satisfaction Guarantee on our equipment and services
 Total Postage Management (view refill activity and monitor postage online)
 Online portal gives Agencies access for view bills, account management of equipment, and the ability to place service calls online Master Reserve Accounts allow Individual Agencies to tie all the field locations to a single postage account for ease of payment and refill activity
 A+ Factory Trained Certified Service Techs
 Pitney Bow es Global Financial Services – Exclusive In-House leasing.
 We as a company hold the financing for all transactions. Flexible

leasing. We as a company hold the financing for all transactions. Flexible terms and Postal Payment solutions and Postage Advances options for emergency situations.

terms and Postal Payment solutions and Postage Advances options for emergency situations.

Digital Scale Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a minimum 2-lb scale capable of weighing to a 32 nd of an oz. displaying in increments of 0.5 oz.	Yes	5lb scale
Must interface to postal meter	Yes	
Must have a variety of rates including: Standard, First Class, Priority Mail, Certified Mail, Return Receipt Registered, C.O.D., Insured, Registered, etc.	Yes	
Must electronically set postage meter by the touch of a button	Yes	
Must include postage rate changes at no additional charge throughout the lease or maintenance contract	Yes	

Digital Scale Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a minimum 5-lb scale capable of weighing to a 32 nd of an oz. displaying in increments of 0.5 oz.	Yes	
Must interface to postal meter	Yes	
Must have a variety of rates including: Standard, First Class, Priority Mail, Certified Mail, Return Receipt Registered, C.O.D., Insured, Registered, etc.	Yes	
Must electronically set postage meter by the touch of a button	Yes	
Must include postage rate changes at no additional charge throughout the lease or maintenance contract	Yes	

Group C

Digital Meter

Group D

Digital Meter

Manufacturer
Model

Letters Per Minute (LPM)

Pitney Bowes Inc.
C425
65

Digital Scale

Letters Per Minute (LPM)

Pitney Bow es Inc.
DM400C
95

**Manufacturer
Model**

Pitney Bow es
MP82

Digital Meter Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Minimum Speed of 65 Letters Per Minutes (LPM)	Yes	
Must be a new , digital unit	Yes	
Digital postage meter must have display that provides date, piece count, postage used, and postage unused	Yes	
Must be refillable via netw ork connectivity which may be placed on a master account	Yes	
Must imprint postage from \$0.01 to \$99.99	Yes	

List all other significant meter specifications:

Interest bearing postage account capability
 Permit accounts can be tied and paid through customer's postage account, called reserve account
 Pitney Bow es offers a system called Data Capture w hich can provide postage spend and trend data
 Online Demo center for seeing live demos of products from the comfort of your office
 Informative Client w ebinars on Industry knowledge
 100% Satisfaction Guarantee on our equipment and services
 Total Postage Management (view refill activity and monitor postage

Digital Scale

**Manufacturer
Model**

Pitney Bow es
1GW9

Digital Meter Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Minimum Speed of 95 Letters Per Minutes (LPM)	Yes	
Must be a new , digital unit	Yes	
Digital postage meter must have display that provides date, piece count, postage used, and postage unused	Yes	
Must be refillable via netw ork connectivity which may be placed on a master account	Yes	
Must imprint postage from \$0.01 to \$99.99	Yes	

List all other significant meter specifications:

Interest bearing postage account capability
 Permit accounts can be tied and paid through customer's postage account, called reserve account
 Pitney Bow es offers a system called Data Capture w hich can provide postage spend and trend data
 Online Demo center for seeing live demos of products from the comfort of your office
 Informative Client w ebinars on Industry knowledge
 100% Satisfaction Guarantee on our equipment and services
 Total Postage Management (view refill activity and monitor postage

online)
 Online portal gives Agencies access for view bills, account management of equipment, and the ability to place service calls online
 Master Reserve Accounts allow Individual Agencies to tie all the field locations to a single postage account for ease of payment and refill activity
 A+ Factory Trained Certified Service Techs
 Pitney Bow es Global Financial Services – Exclusive In-House leasing. We as a company hold the financing for all transactions. Flexible terms and Postal Payment solutions and Postage Advances options for emergency situations.

Digital Scale Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a minimum 5-lb scale capable of weighing to a 32nd of an oz. displaying in increments of 0.5 oz.	Yes	
Must interface to postal meter	Yes	
Must have a variety of rates including: Standard, First Class, Priority Mail, Certified Mail, Return Receipt Registered, C.O.D., Insured, Registered, etc.	Yes	
Must electronically set postage meter by the touch of a button	Yes	
Must include postage rate changes at no additional charge throughout the lease or maintenance contract	Yes	
List all other significant scale specifications:		

Group Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a mid-volume system with semi-automatic feed	Yes	
Must meter, date, and seal envelopes	Yes	
Must handle standard mail envelopes from 3" x 5" to 9" x 12" and up to 3/8" thick	Yes	
Must have tape system for oversize packages	Yes	
Must include locking key and security feature	Yes	Password protected
Must have replaceable ink cartridge	Yes	
To include water reservoir with water level indicator	Yes	
Must have sealed and non-sealed modes	Yes	
Must be fully operational and include delivery, set-up, removal fees, etc.	Yes	

online)
 Online portal gives Agencies access for view bills, account management of equipment, and the ability to place service calls online
 Master Reserve Accounts allow Individual Agencies to tie all the field locations to a single postage account for ease of payment and refill activity
 A+ Factory Trained Certified Service Techs
 Pitney Bow es Global Financial Services – Exclusive In-House leasing. We as a company hold the financing for all transactions. Flexible terms and Postal Payment solutions and Postage Advances options for emergency situations.

Digital Scale Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a minimum 10-lb scale capable of weighing to a 32nd of an oz. displaying in increments of 0.5 oz.	Yes	
Must interface to postal meter	Yes	
Must have a variety of rates including: Standard, First Class, Priority Mail, Certified Mail, Return Receipt Registered, C.O.D., Insured, Registered, etc.	Yes	
Must electronically set postage meter by the touch of a button	Yes	
Must include postage rate changes at no additional charge throughout the lease or maintenance contract	Yes	
List all other significant scale specifications:		

Group Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a mid-volume system with automatic feed	Yes	
Must meter, date, and seal envelopes	Yes	
Must handle standard mail envelopes from 3" x 5" to 9" x 12" and up to 3/8" thick	Yes	
Must have tape system for oversize packages	Yes	
Must include locking key and security feature	Yes	Password protected
Must have replaceable ink cartridge	Yes	
To include water reservoir with water level indicator	Yes	
Must have sealed and non-sealed modes	Yes	
Must be fully operational and include delivery, set-up, removal fees, etc.	Yes	

Must include instruction manual and on-site training at no additional charge	Yes	
Must be Energy Star compliant	Yes	

Must include instruction manual and on-site training at no additional charge	Yes	
Must be Energy Star compliant	Yes	

Group E

Manufacturer Model

Letters Per Minute (LPM)

Manufacturer Model

Digital Meter**Digital Scale**

Pitney Bowes Inc.
MailCenter 3000
270

Pitney Bowes
1FW5

Digital Meter Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Minimum Speed of 250 Letters Per Minutes (LPM)	Yes	270
Must be a new , digital unit	Yes	
Digital postage meter must have display that provides date, piece count, postage used, and postage unused	Yes	
Must be refillable via network connectivity which may be placed on a master account	Yes	
Must imprint postage from \$0.01 to \$99.99	Yes	

List all other significant meter specifications:

Interest bearing postage account capability
 Permit accounts can be tied and paid through customer's postage account, called reserve account
 Pitney Bowes offers a system called Data Capture which can provide postage spend and trend data
 Online Demo center for seeing live demos of products from the comfort of your office
 Informative Client webinars on Industry knowledge
 100% Satisfaction Guarantee on our equipment and services
 Total Postage Management (view refill activity and monitor postage online)
 Online portal gives Agencies access for view bills, account management of equipment, and the ability to place service calls online
 Master Reserve Accounts allow Individual Agencies to tie all the field locations to a single postage account for ease of payment and refill activity
 A+ Factory Trained Certified Service Techs
 Pitney Bowes Global Financial Services – Exclusive In-House leasing. We as a company hold the financing for all transactions.
 Flexible terms and Postal Payment solutions and Postage Advances options for emergency situations.

Digital Scale Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a minimum 15-lb scale capable of weighing to a 32nd of an oz. displaying in increments of 0.5 oz.	Yes	
Must interface to postal meter	Yes	
Must have a variety of rates including: Standard, First Class, Priority Mail, Certified Mail, Return Receipt Registered, C.O.D., Insured, Registered, etc.	Yes	
Must electronically set postage meter by the touch of a button	Yes	

Must include postage rate changes at no additional charge throughout the lease or maintenance contract	Yes	
--	-----	--

Group Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a high-volume system with automatic feed	Yes	
Must meter, date, and seal envelopes	Yes	
Must handle standard mail envelopes from 3.5" x 5" to 13" x 13" and up to 3/4" thick	Yes	
Must have tape system for oversize packages	Yes	
Must include locking key and security feature	Yes	Passw ord protected
Must have replaceable ink cartridge	Yes	
To include w ater reservoir with w ater level indicator	Yes	
Must have sealed and non-sealed modes	Yes	
Must be fully operational and include delivery, set-up, removal fees, etc.	Yes	
Must include instruction manual and on-site training at no additional charge	Yes	
Must be Energy Star compliant	Yes	
Must be capable of mixed weight processing with an internal or external scale that automatically changes meter to appropriate postage amount	Yes	

List all other significant specifications:
--

DIGITAL METER GROUPS – PRICING

	Postage Meter Groups				
	Group A	Group B	Group C	Group D	Group E
Minimum Letters per Minute (LPM)	Minimum Speed of 30 Letters Per Minutes (LPM)	Minimum Speed of 45 Letters Per Minutes (LPM)	Minimum Speed of 65 Letters Per Minutes (LPM)	Minimum Speed of 95 Letters Per Minutes (LPM)	Minimum Speed of 250 Letters Per Minutes (LPM)
Manufacturer	Pitney Bow es	Pitney Bow es	Pitney Bow es	Pitney Bow es	Pitney Bow es
Model	C200	C300	C425	DM400C	MailCenter 3000
Letters Per Minute (LPM)	40	50	65	95	270
	Price	Price	Price	Price	Price
Month to Month (\$/Month)	\$33.05	\$71.05	\$51.91	\$127.80	\$767.86
12 Month Term (\$/Month)	\$48.09	\$112.09	\$85.66	\$233.12	\$1,487.51
24 Month Term (\$/Month)	\$40.11	\$84.68	\$60.23	\$150.46	\$903.09
36 Month Term (\$/Month)	\$38.10	\$75.19	\$51.83	\$123.21	\$710.41
48 Month Term (\$/Month)	\$36.11	\$69.97	\$46.90	\$107.25	\$598.02
Purchase (total one-time purchase price)	\$325.00	\$905.00	\$753.40	\$2,351.00	\$16,063.58

GROUP ACCESSORIES

[illegible]

Feeder that processes mixed mail and gives postage based on weight and dimension	N/A	N/A	N/A	N/A	N/A	N/A	No
Touch Display Upgrade	N/A	N/A	N/A	N/A	N/A	N/A	No
High Speed Mail Inserter	N/A	N/A	N/A	N/A	N/A	N/A	No
Mail Feeder	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes

Pricing - Group B							Availability - Group B
Group Accessories	Month to Month (\$/Month)	12 Month Term (\$/Month)	24 Month Term (\$/Month)	36 Month Term (\$/Month)	48 Month Term (\$/Month)	Purchase (total one-time purchase price)	Available to Lease or Purchase In Group B? (Y/N)
5-lb Digital Scale	\$20.03	\$39.98	\$22.56	\$16.82	\$13.50	\$445.20	Yes
10-lb Digital Scale	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15-lb Digital Scale	N/A	N/A	N/A	N/A	N/A	N/A	N/A
30-lb Digital Scale	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Subscription to Discounted Shipping Rates Package and Online Portal/Account Access	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Confirmation Services that Verify Date and Time of Arrival	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software that allows End Users to View and Track Postal Expenses	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software/service that gives access to USPS Tracking Data	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Feeder that processes mixed mail and gives postage based on weight and dimension	N/A	N/A	N/A	N/A	N/A	N/A	No
Touch Display Upgrade	N/A	N/A	N/A	N/A	N/A	N/A	No
High Speed Mail Inserter	N/A	N/A	N/A	N/A	N/A	N/A	No
Mail Feeder	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes

Pricing - Group C							Availability - Group C
Group Accessories	Month to Month (\$/Month)	12 Month Term (\$/Month)	24 Month Term (\$/Month)	36 Month Term (\$/Month)	48 Month Term (\$/Month)	Purchase (total one-time purchase price)	Available to Lease or Purchase In Group C? (Y/N)
5-lb Digital Scale	\$20.03	\$39.98	\$22.56	\$16.82	\$13.50	\$445.20	Yes
10-lb Digital Scale	\$32.63	\$65.12	\$36.49	\$27.04	\$21.59	\$725.20	Yes
15-lb Digital Scale	\$47.97	\$95.73	\$53.29	\$39.29	\$31.23	\$1,066.00	Yes
70-lb Digital Scale	\$84.02	\$167.66	\$100.55	\$78.42	\$60.03	\$1,867.00	Yes

	Pricing - Group D						Availability - Group D
Group Accessories	Month to Month (\$/Month)	12 Month Term (\$/Month)	24 Month Term (\$/Month)	36 Month Term (\$/Month)	48 Month Term (\$/Month)	Purchase (total one-time purchase price)	Available to Lease or Purchase In Group D? (Y/N)
5-lb Digital Scale	\$20.03	\$39.98	\$22.56	\$16.82	\$13.50	\$445.20	Yes
10-lb Digital Scale	\$32.63	\$65.12	\$36.49	\$27.04	\$21.59	\$725.20	Yes
15-lb Digital Scale	\$47.97	\$95.73	\$53.29	\$39.29	\$31.23	\$1,066.00	Yes
30-lb Digital Scale	\$75.33	\$150.33	\$88.83	\$68.55	\$56.74	\$1,674.00	Yes
Subscription to Discounted Shipping Rates Package and Online Portal/Account Access	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Confirmation Services that Verify Date and Time of Arrival	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software that allows End Users to View and Track Postal Expenses	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software/service that gives access to USPS Tracking Data	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Feeder that processes mixed mail and gives postage based on weight and dimension	N/A	N/A	N/A	N/A	N/A	N/A	No
Touch Display Upgrade	N/A	N/A	N/A	N/A	N/A	N/A	No
High Speed Mail Inserter	N/A	N/A	N/A	N/A	N/A	N/A	No
Mail Feeder	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes

Pricing - Group E	Availability - Group E
-------------------	------------------------

Group Accessories	Month to Month (\$/Month)	12 Month Term (\$/Month)	24 Month Term (\$/Month)	36 Month Term (\$/Month)	48 Month Term (\$/Month)	Purchase (total one-time purchase price)	Available to Lease or Purchase In Group E? (Y/N)
5-lb Digital Scale	\$43.60	\$87.00	\$46.50	\$33.13	\$25.48	\$968.80	Yes
10-lb Digital Scale	\$54.18	\$108.12	\$57.79	\$41.18	\$31.67	\$1,204.00	Yes
15-lb Digital Scale	\$62.10	\$123.92	\$74.72	\$58.50	\$49.00	\$1,380.00	Yes
30-lb Digital Scale	\$71.06	\$141.79	\$84.27	\$65.30	\$54.24	\$1,579.00	Yes
Subscription to Discounted Shipping Rates Package and Online Portal/Account Access	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Confirmation Services that Verify Date and Time of Arrival	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Softw are that allows End Users to View and Track Postal Expenses	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Softw are/service that gives access to USPS Tracking Data	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Feeder that processes mixed mail and gives postage based on weight and dimension	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Touch Display Upgrade	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
High Speed Mail Inserter	\$ 760.00	\$ 1,512.39	\$ 908.48	\$ 709.42	\$ 593.05	\$ 16,841.80	Yes
Mail Feeder	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes

SUPPLIES PRICING

	Group A	Group B	Group C	Group D	Group E
Make	Pitney Bowes	Pitney Bowes	Pitney Bowes	Pitney Bowes	Pitney Bowes
Model #	C200	C300	C425	DM400C	SendPro P3000
Letters Per Minute (LPM)	40	50	65	95	270
Cartridge Model #	SL-798-0	SL-798-0	SL-798-0	765-9	787-0
Impressions Per Cartridge	Up to 1,500	Up to 1,500	Up to 1,500	Up to 8,800	Up to 8,000

Replacement Toner Cartridge (\$/Toner)	\$ 58.64	\$ 58.64	\$ 58.64	\$ 135.90	\$ 129.55
---	----------	----------	----------	-----------	-----------



Account Name: State of Indiana
 Account Numbers: Multiple
 Quote Date: 4/18/2023
 Effective Date: Pending execution of MSA Extension
 Price Group: TC00027064 / CF
 Discount: Market Basket Items as Listed; All other items discounted as listed below

ITEM	DESCRIPTION	LIST PRICE**	DISCOUNT %	DISCOUNT PRICE*
Postage Meter Ink & Accessories				
Ink Cartridges				
765-9	Red Post Ink Cartridge - 1/box - Up to 8,800 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM300c, DM400c, DM450c, DM475c, SendPro C Auto	\$ 167.99	Market Basket	\$ 135.90
772-1	DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$ 230.99	12%	\$ 203.27
772-2	DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$ 439.99	12%	\$ 387.19
787-0	Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For SendPro P & Connect+ Series	\$ 157.99	Market Basket	\$ 129.55
787-1	Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For SendPro P & Connect+ Series	\$ 335.99	12%	\$ 295.67
787-3	Black Ink Cartridge (Standard) - 1/box - For SendPro P & Connect+ Series	\$ 115.99	12%	\$ 102.07
787-8	Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For SendPro P & Connect+ Series	\$ 219.99	12%	\$ 193.59
787-D	Cyan Ink Cartridge (Standard) - 1/box - For SendPro P & Connect+ Series	\$ 87.99	12%	\$ 77.43
787-E	Magenta Ink Cartridge (Standard) - 1/box - For SendPro P & Connect+ Series	\$ 87.99	12%	\$ 77.43
787-F	Yellow Ink Cartridge (Standard) - 1/box - For SendPro P & Connect+ Series	\$ 87.99	12%	\$ 77.43
78P-K	Black Ink Cartridge (Production) - 1/box - For SendPro P & Connect+ Series	\$ 219.99	12%	\$ 193.59
793-5	Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225	\$ 115.99	12%	\$ 102.07
797-0	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation	\$ 84.99	12%	\$ 74.79
797-M	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2	\$ 84.99	12%	\$ 74.79
78P-Z	Color Graphics Ink Bundle - 1 each Black (787-3), Cyan (787-D), Magenta (787-E), Yellow (787-F) Ink Cartridges - For SendPro™ P & Connect+® Series	\$ 360.96	12%	\$ 317.64
SL-7741	Red Postal Ink Cartridge - 1/box - For DMIV2 DM Infinity	\$ 642.99	12%	\$ 565.83
SL-798-0	Red Postal Ink Cartridge - 1 per box; Up to 1,500 impressions (no envelope ad) - For SendPro® C Series	\$ 68.99	Market Basket	\$ 58.64
SL-870-1	Red Postal Ink Cartridge - 1 per box; Up to 400-880 impressions or 3-4 months - For SendPro® Mailstation (CSD1)	\$ 79.99	12%	\$ 70.39
Print Heads & Accessories				
51A-P	Ink Waste Replacement Kit - 1/box - For DM300c, DM400c, DM450c, DM475c	\$ 24.99	12%	\$ 21.99
787-G	Cyan/Magenta Print Head - 1/box - For SendPro P & Connect+ Series	\$ 139.99	12%	\$ 123.19
787-H	Yellow/Black Print Head - 1/box - For SendPro P & Connect+ Series	\$ 139.99	12%	\$ 123.19
78P-B	Black Print Head - 1/box - For SendPro P & Connect+ Series	\$ 139.99	12%	\$ 123.19
78P-R	Red Print Head - 1/box - For SendPro P & Connect+ Series	\$ 139.99	12%	\$ 123.19
79P-W	Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves - For SendPro P & Connect+ Series	\$ 33.99	12%	\$ 29.91
SL-775P	Red Print Head - 1/box - For DMIV2 DM Infinity	\$ 642.99	12%	\$ 565.83
Postage Tape				
Plain				
610-R	Gummed Postage Tape Rolls; 6 rolls/box - 275/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For SendPro P & Connect+ Series	\$ 124.99	12%	\$ 109.99
612-9	Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200L, DM225, mailstation series, Personal Post	\$ 47.99	12%	\$ 42.23
613-H	Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5/roll, 722 tapes/roll (no envelope ad), 437 tapes/roll (with envelope ad) - For SendPro P & Connect+ Series	\$ 167.99	12%	\$ 147.83
620-9	Plain Tape Sheets - 150 double sheets, up to 300 labels - For DM100i, DM125, DM200L, DM225 mailstation series, Personal Post	\$ 83.99	12%	\$ 73.91
625-0	Plain Tape Strips - 300 strips, up to 600 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475, SendPro C Auto	\$ 83.99	12%	\$ 73.91
United We Stand				
613-3	United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475, SendPro C Auto	\$ 94.99	12%	\$ 83.59
613-8	United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$ 89.99	12%	\$ 79.19
613-9	United We Stand Tape Sheets - 25 double sheets, 50 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$ 52.99	12%	\$ 46.63
E-Z Seal® Sealing Solution & Accessories				
Sealing Solution				
601-0	E-Z Seal Sealing Solution: 4 - 16 oz. bottles/box - For all machine series	\$ 94.99	12%	\$ 83.59
601-7	E-Z Seal Sealing Solution: 1 - 4 oz. Dabber bottle - For all machine series	\$ 23.99	12%	\$ 21.11
601-9	E-Z Seal Sealing Solution: 1 - 4 OZ. Flip Top bottle - For all machine series	\$ 36.99	12%	\$ 32.55
605-0	E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series	\$ 146.99	12%	\$ 129.35
607-0	E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series	\$ 787.99	12%	\$ 693.43
608-0	E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series	\$ 104.99	12%	\$ 92.39

Sealing Accessories				
2F3-E	Moistener Replacement Kit - Includes wick, stripper blade and instructions - For Connect+ 500W, Connect+ 1000, Connect+ 2000, SendPro™ P1000, SendPro™ P1500, SendPro™ P2000	\$ 20.99	12%	\$ 18.47
2F3-F	Moistener Replacement Kit - Includes wick, stripper blade and instructions - For Connect+ 3000, SendPro™ P3000	\$ 31.99	12%	\$ 28.15
621-8	Moistener Brush & Wick Assembly - Includes wick, shield and brush assembly - For DM200, DM300, DM300L, DM300L	\$ 28.99	12%	\$ 25.51
770-T	Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM400c, DM450c, DM475c, SendPro C Auto	\$ 15.99	12%	\$ 14.07
946-1	Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM100i, DM125, DM300c	\$ 20.99	12%	\$ 18.47
Cleaning Kits				
SL-CKE02	Everyday Cleaning Pack - (2) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning Wipes, (12) Moist Hand Towlettes, (25) Swabs, (2) Pair of Disposable Gloves, (1) Reusable Bag	\$ 52.99	12%	\$ 46.63
SL-CKE01	Everyday Cleaning Kit - (1) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (6) Dry, Lint-Free Absorbent Wipes, (6) Alcohol Cleaning Wipes, (6) Moist Hand Towlettes, (15) Swabs, (1) Pair of Disposable Gloves	\$ 41.99	12%	\$ 36.95
SL-CKE03	Everyday Cleaning Kit (No Duster) - (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning Wipes, (12) Moist Hand Towlettes, (25) Swabs, (2) Pair of Disposable Gloves, (1) Reusable Bag	\$ 31.99	12%	\$ 28.15
SL-CKB01	Basic Cleaning Kit - (1) 8 oz pressurized Air Duster, (4) Alcohol Cleaning Wipes, (4) Moist Hand Towlettes	\$ 31.99	12%	\$ 28.15
AddressRight AR100, AR200, AR300 Supplies				
DP40 Supplies				
PB-BLUE	Blue Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$ 58.99	12%	\$ 51.91
PB-GREEN	Green Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$ 58.99	12%	\$ 51.91
PB-MAX3	Black Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$ 47.99	12%	\$ 42.23
PB-RED	Red Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$ 58.99	12%	\$ 51.91
Document Printer Supplies				
DP40 Supplies				
43D-0	Fuser Unit - 1/box - Up to 100,000 - For DP40S	\$ 306.99	12%	\$ 270.15
43D-1	Black Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$ 110.99	12%	\$ 97.67
43D-2	Cyan Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$ 301.99	12%	\$ 265.75
43D-3	Magenta Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$ 301.99	12%	\$ 265.75
43D-4	Yellow Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$ 301.99	12%	\$ 265.75
43D-5	Black Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$ 166.99	12%	\$ 146.95
43D-6	Cyan Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$ 201.99	12%	\$ 177.75
43D-7	Magenta Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$ 201.99	12%	\$ 177.75
43D-8	Yellow Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$ 201.99	12%	\$ 177.75
43D-9	Transfer Belt - 1/box - Up to 100,000 - For DP40S	\$ 260.99	12%	\$ 229.67
43D-A	Waste Toner Box - 1/box - Up to 30,000 pages @ 5% coverage - For DP40S	\$ 25.99	12%	\$ 22.87
43D-E	110V Heavy Duty Envelope Fuser Unit - 1/box - For DP40S	\$ 406.99	12%	\$ 358.15
43D-F	110V Special Envelope Fuser Unit - 1/box - For DP40S	\$ 360.99	12%	\$ 317.67
DP50 Supplies				
43E-1	Black Toner Cartridge - 1/box - Up to 20,000 pages @ 5% coverage - For DP50	\$ 70.99	12%	\$ 62.47
43E-2	Black Toner Cartridge - 1/box - Up to 20,000 pages @ 5% coverage - For DP50	\$ 140.99	12%	\$ 124.07
43E-3	Magenta Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP50	\$ 140.99	12%	\$ 124.07
43E-4	Yellow Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP50	\$ 140.99	12%	\$ 124.07
43E-5	Black Drum Unit - 1/box - Up to 100,000 pages @ 5% coverage - For DP50	\$ 214.99	12%	\$ 189.19
43E-6	Cyan Drum Unit - 1/box - Up to 100,000 pages @ 5% coverage - For DP50	\$ 224.99	12%	\$ 197.99
43E-7	Magenta Drum Unit - 1/box - Up to 100,000 pages @ 5% coverage - For DP50	\$ 224.99	12%	\$ 197.99
43E-8	Yellow Drum Unit - 1/box - Up to 100,000 pages @ 5% coverage - For DP50	\$ 224.99	12%	\$ 197.99
43E-9	Transfer Belt - 1/box - Up to 160,000 - For DP50	\$ 310.99	12%	\$ 273.67
43E-A	Waste Toner Bottle - 1/box - Up to 40,000 pages @ 5% coverage - For DP50	\$ 44.99	12%	\$ 39.59
43E-F	110V Fuser Unit - 1/box - Up to 140,000 - For DP50	\$ 410.99	12%	\$ 361.67
Riso Supplies				
41R-7	Riso S-4129G Staples - 3 Cartridges/box - 5,000 staples per cartridge - For HC5500, ComColor 3010, ComColorR 7010, ComColor 9050	\$ 95.00	12%	\$ 83.60
41R-8	Riso S-4130G Staples - 4 Cartridges/box - 5,000 staples per cartridge - For HC5500, ComColor 3010, ComColorR 7010, ComColor 9051	\$ 120.00	12%	\$ 105.60
41R-F	Riso S6303G Yellow Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style	\$ 586.99	12%	\$ 516.55
41R-G	Riso S6302G Magenta Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style	\$ 586.99	12%	\$ 516.55
41R-H	Riso S6301G Cyan Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style	\$ 586.99	12%	\$ 516.55
41R-J	Riso S6300G Black Ink Cartridge - 1/box - Up to 120,000 pages letter style; Up to 100,000 pages ledger style	\$ 536.99	12%	\$ 472.55
41R-R	Riso S6701G Black Ink Cartridge - 1/box - Up to 78,000 pages based on monochrome printing; Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	12%	\$ 472.55
41R-S	Riso S6702G Cyan Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	12%	\$ 472.55
41R-T	Riso S6703G Magenta Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	12%	\$ 472.55
41R-U	Riso S6704G Yellow Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	12%	\$ 472.55
41R-6	Riso S-6685 Face Down Offset Staples - 5,000 staples/cartridge - For ComColor 3110, 3150, 7110, 7150, 9150, FW 5000, 5230, 5231 (WPYK, WPYQ, WPTY), GD 7330, 9630 (WPCZ, WPZB)	\$ 95.00	12%	\$ 83.60

Document Printer Supplies - Cont'd**Riso Supplies - Cont'd**

SL-S-7250UA	Riso S-7250UA Black Ink Cartridge - 1/box - For ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK	\$ 525.00	12%	\$ 462.00
SL-S-7251UA	Riso S-7251UA Cyan Ink Cartridge - 1/box - For ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK	\$ 525.00	12%	\$ 462.00
SL-S-7252UA	Riso S-7252UA Magenta Ink Cartridge - 1/box - For ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK	\$ 525.00	12%	\$ 462.00
SL-S-7253UA	Riso S-7253UA Yellow Ink Cartridge - 1/box - For ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK	\$ 525.00	12%	\$ 462.00
SL-S-7280UA	Riso S-7280UA Black Ink Cartridge - 1/box - Up to 91,200 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	12%	\$ 462.00
SL-S-7281UA	Riso S-7281UA Cyan Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	12%	\$ 462.00
SL-S-7282UA	Riso S-7282UA Magenta Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	12%	\$ 462.00
SL-S-7283UA	Riso S-7283UA Yellow Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	12%	\$ 462.00
SL-S-7284UA	Riso S-7284UA Gray Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	12%	\$ 462.00
SL-S-8446UA	Riso S-8446UA Black Ink Cartridge - 1/box - Up to 92,100 pages - For ComColor GL7430; Pitney Bowes WPG7, WPG9, WPL7, WPL9	\$ 525.00	12%	\$ 462.00
SL-S-8447UA	Riso S-8446UA Cyan Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GL7430; Pitney Bowes WPG7, WPG9, WPL7, WPL9	\$ 525.00	12%	\$ 462.00
SL-S-8448UA	Riso S-8448UA Magenta Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GL7430; Pitney Bowes WPG7, WPG9, WPL7, WPL9	\$ 525.00	12%	\$ 462.00
SL-S-8449UA	Riso S-8449UA Yellow Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GL7430; Pitney Bowes WPG7, WPG9, WPL7, WPL9	\$ 525.00	12%	\$ 462.00
SL-S-8450UA	Riso S-8450UA Gray Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GL7430; Pitney Bowes WPG7, WPG9, WPL7, WPL9	\$ 525.00	12%	\$ 462.00
SL-S-8929UA	Riso S-8929UA Black Ink Cartridge - 1/box - Up to 99,000 pages - For ComColor FT 5000, FT 5230, FT 5430, Pitney Bowes WPT3, WPT4, WPT5	\$ 525.00	12%	\$ 462.00
SL-S-8930UA	Riso S-8930UA Cyan Ink Cartridge - 1/box - Up to 107,900 pages - For ComColor FT 5000, FT 5230, FT 5430, Pitney Bowes WPT3, WPT4, WPT5	\$ 525.00	12%	\$ 462.00
SL-S-8931UA	Riso S-8931UA Magenta Ink Cartridge - 1/box - Up to 160,100 pages - For ComColor FT 5000, FT 5230, FT 5430, Pitney Bowes WPT3, WPT4, WPT5	\$ 525.00	12%	\$ 462.00
SL-S-8932UA	Riso S-8932UA Yellow Ink Cartridge - 1/box - Up to 112,300 pages - For ComColor FT 5000, FT 5230, FT 5430, Pitney Bowes WPT3, WPT4, WPT5	\$ 525.00	12%	\$ 462.00

SendPro™ pbSmartPostage Supplies

2F3-P	DK1241 4" x 6" Shipping Labels - 1 roll/box - 200 labels per roll	\$ 29.95	12%	\$ 26.36
6W2-3	White Internet Shipping Labels with TrueBlock™ Technology - 5.5" x 8.5" - 25 sheets of 2 labels each - 50 labels - For inkjet printers	\$ 21.99	12%	\$ 19.35
6W2-4	White Internet Shipping Labels with TrueBlock™ Technology - 5.5" x 8.5" - 100 sheets of 2 labels each - 200 labels - For laser printers	\$ 39.99	12%	\$ 35.19
6WB-A	Data Max-pbSmartPostage 4" Continuous Shipping Labels - 1 roll of 260 self stick adhesive labels - For pbSmartPostage	\$ 19.49	12%	\$ 17.15
6WB-F	Die Cut Shipping Labels - 4 in. x 6 in. - 1 roll/box, 300 labels/roll For pbSmartPostage	\$ 29.95	12%	\$ 26.36
SL-DK-1247	4" x 6" Shipping Labels - 180 labels/box - For QL-1100	\$ 29.95	12%	\$ 26.36
SL-SPM01	Postage Sheets for SendPro® Enterprise - 5 sheets/box - 25 stamps per sheet for a total of 125 stamps - For all standard desktop inkjet printers	\$ 4.99	1-49 = 12% 50+ = 20%	1-49 = \$4.39 50+ = \$3.99
SL-SPM11	Postage Sheets for SendPro® Online - 5 sheets/box - 25 stamps per sheet for a total of 125 stamps - For all standard desktop inkjet printers	\$ 4.49	1-49 = 12% 50+ = 20%	1-49 = \$4.39 50+ = \$3.99
SL-SPM12	SendPro® Postage Roll - 1 roll/box - 1,000 stamps per roll - For 6WB-M, QL700, WL800, SPM3 & SL-SPM8 printers.	\$ 39.99	12%	\$ 35.19

SendSuite Shipping Supplies

674-0	Direct Thermal Label Rolls - 4 in. x 6,000 in. Continuous - 3 rolls/box - For J693, J696	\$ 239.99	12%	\$ 211.19
674-8	Direct Thermal Label Rolls - 4 in. x 6 in. Die Cut - 3 rolls/box - For J693, J696	\$ 234.99	12%	\$ 206.79
674-9	Direct Thermal Label Rolls - 4 in. x 3 in. Die Cut - 4 rolls/box - For J693, J696	\$ 212.99	12%	\$ 187.43
678-0	Thermal Transfer Label Rolls - 3 rolls & 1 ribbon/box - 4" x 6,000" Continuous	\$ 259.99	12%	\$ 228.79
678-5	Thermal Transfer Label Rolls - 4 in. x 6 in. Die Cut - 3 rolls & 1 ribbon/box - For J693, J696	\$ 247.99	12%	\$ 218.23
745-0	Continuous Direct Thermal Labels - 4 rolls/box, 4 in. x 1,800 in. - J645, 1E03, 1E23, 1E26, 1E27, 1E35, 1E40, 1E41, 1E47, 1E48, 1E51, 1E53, 1E56, JZ20, SP100, T5MP, TS31, SL22, W1110	\$ 139.99	12%	\$ 123.19
745-1	Direct Thermal Labels - 300 labels/roll, 4in. x 6in., 6 rolls/box - J645, 1E03, 1E23, 1E26, 1E27, 1E35, 1E40, 1E41, 1E47, 1E48, 1E51, 1E53, 1E56, JZ20, SP100, T5MP, TS31, SL22, W1110	\$ 150.99	12%	\$ 132.87
745-2	Direct Thermal Label Rolls - 4 in. x 3 in. Die Cut - 4 rolls/box - J645, 1E03, 1E23, 1E26, 1E27, 1E35, 1E40, 1E41, 1E47, 1E48, 1E51, 1E53, 1E56, JZ20, SP100, T5MP, TS31, SL22, W1110	\$ 139.99	12%	\$ 123.19
745-4	Direct Thermal Label Rolls - 2 in. x 4 in. Die Cut - 6 rolls/box - J645, 1E03, 1E23, 1E26, 1E27, 1E35, 1E40, 1E41, 1E47, 1E48, 1E51, 1E53, 1E56, JZ20, SP100, T5MP, TS31, SL22, W1110	\$ 96.99	12%	\$ 85.35
745-5	Direct Thermal Label Rolls - 2.1 in. x 1.5 in. Die Cut - 2 rolls/box - J645, 1E03, 1E23, 1E26, 1E27, 1E35, 1E40, 1E41, 1E47, 1E48, 1E51, 1E53, 1E56, JZ20, SP100, T5MP, TS31, SL22, W1110	\$ 50.99	12%	\$ 44.87

Exhibit B.3 – Non-Market Basket Pricing

This document is an exhibit to the Professional Services Contract, and is deemed to be attached to and incorporated within the Professional Services Contract by reference. Any inconsistency, conflict, or ambiguity between this exhibit and the Professional Services Contract shall be resolved by giving precedence and effect to the Professional Services Contract.

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
3400002	LIFT HANDLE KIT FOR RISO PRINTER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1005	ENHANCED UIC SOFTWARE - US	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1E0T	DM INFINITY BARCODE SCANNER	\$957.00	\$771.00	19%	\$237.00	\$175.20	\$16.28	#N/A	#N/A	#N/A
1E44	DESKTOP THERMAL ROLL PRINTER	\$619.00	\$395.00	36%	\$75.00	\$55.20	\$5.13	#N/A	#N/A	#N/A
1E47	SP100 LABEL PRINTER WITH LIFTER BASE	\$619.00	\$344.00	44%	\$41.00	\$30.40	\$2.82	#N/A	#N/A	#N/A
1E48	SP100 LABEL PRINTER	\$619.00	\$395.00	36%	\$41.00	\$30.40	\$2.82	#N/A	#N/A	#N/A
1E51	SP100 WORKSTATION	\$974.00	\$784.00	20%	\$78.00	\$57.60	\$5.35	#N/A	#N/A	#N/A
1E53	SP100 NETWORK SENDKIT	\$1,145.00	\$922.00	19%	\$41.00	\$30.40	\$2.82	#N/A	#N/A	#N/A
1E60	HP LASER JET PRO M2030DW PRINTER, 120V	\$974.00	\$784.00	20%	\$255.00	\$188.80	\$17.54	#N/A	#N/A	#N/A
1E90002	ACCOUNTING USB HUB	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FA1	BASIC ACCOUNTING (25 DEPT)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FA2	BASIC ACCOUNTING (100 DEPT)	\$390.00	\$235.00	40%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FA8	DEPT ACCOUNTING ENABLER (3 ACCTS)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAC	BASIC ACCOUNTING (10 DEPT)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAE	BASIC ACCOUNTING -50 ACCOUNTS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAF	NO ACCOUNTING SOFTWARE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAH	BUSINESS MANAGER SOFTWARE FEATURE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAL	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAM	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAN	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FAW	SENDPRO P SERIES DFWORKS INTERFACE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FBL	DM SERIES ANALYTICS (50 ACCOUNTS)	\$235.00	\$197.40	16%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
1FER	ERR RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FM2	MANUAL WEIGHT DISABLED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FNV	INVIEW ACCOUNTING UPGRADE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FNVKIT	KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FR3	USPS PRESORT/XTTRA RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FR4	USPS BRM RATES	\$510.00	\$332.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FRM	SOFTWARE FEATURE PCN - RATES MANAGER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FS1	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FS2	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FS4	USPS SPECIAL SERVICES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FW1	DIFFERENTIAL WEIGHING FEATURE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FW5	15LB INTERFACE WEIGH (LEFT/RIGHT UNIT)	\$2,465.00	\$1,380.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FW6	30LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$2,820.00	\$1,579.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FW7	70LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$3,145.00	\$1,761.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FW8	149LB INTERFACED WEIGHING	\$4,355.00	\$2,439.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FWV	5LB INTERFACED WEIGHING FEATURE	\$1,730.00	\$968.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FWVW	30LB INTERFACED WEIGHING FEATURE	\$2,130.00	\$1,204.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FWX	15LB INTERFACED WEIGHING FEATURE	\$2,465.00	\$1,380.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FXA	INTERFACE TO INVIEW DASHBOARD	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FXR	DM SERIES FUNDS MANAGEMENT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FY8	DM400 95 LPM	\$1,546.00	\$859.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FY9	DM400 70 LPM	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FZ0	DIFFERENTIAL WEIGHING FEATURE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1FZ9	120 LPM FEATURE	\$2,399.00	\$1,333.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1GW2	2LB INTEGRATED WEIGHING FEATURE	\$871.00	\$451.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1GW5	5LB INTEGRATED WEIGHING FEATURE	\$1,294.00	\$671.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
1GW9	10LB INTEGRATED WEIGHING FEATURE	\$1,655.00	\$858.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
397-B	10LB/5KG USB SCALE	\$115.00	\$92.00	20%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
3CE5	DM300C BASE - U.S. (E52)	\$0.00	\$0.00	0%	\$117.00	\$86.40	\$8.03	#N/A	#N/A	#N/A
488-00050-009	POWER CORD FOR RISO PRINTER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
488-00062-007	POWER CORD KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
4CE5	DM400C BASE U.S. E52	\$0.00	\$0.00	0%	\$420.00	\$311.20	\$28.91	#N/A	#N/A	#N/A
4W00-MH	METER SUBSCRIPTION FOR CONNECT+3000 & SE	\$76.00	\$66.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
4W00-ML	METER SUBSCRIPTION FOR CONNECT+500 /SEND	\$52.00	\$45.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
4W00-MM	METER SUBSCRIPTION FOR CONNECT+1000/2000	\$52.00	\$45.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
620-9	DOUBLE TAPE SHEETS(150 PER BX) REV B	\$79.99	\$67.19	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
672-7	1645/1603 CERTIFIED LABELS	\$115.00	\$100.05	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
6V1B-A	4IN X 100FT CONTINUOUS SHIPPING LABELS	\$19.49	\$16.37	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
6V1B-F	4X6 SHIPPING LABELS	\$28.95	\$25.16	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7H00-MH	IMI METER SUBSCRIPTION FOR SENDPRO C500	\$44.00	\$38.25	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7H00-ML	IMI METER SUBSCRIPTION FOR SENDPRO C200/C	\$23.00	\$20.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7H00-MM	IMI METER SUBSCRIPTION FOR SENDPRO C300/C	\$36.00	\$31.25	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7H02-MH	METER SUBSCRIPTION FOR SENDPRO C500- W/ I	\$44.00	\$38.25	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7H02-ML	METER SUBSCRIPTION FOR SENDPRO C200/C425	\$23.00	\$20.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7H02-MM	METER SUBSCRIPTION FOR SENDPRO C300/C400	\$36.00	\$31.25	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7PR0-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7PR0-ML	USPS TRACKING SERVICES-ACTIVATION	\$7.00/MONTH	\$6.10	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7W00-MH	METER SUBSCRIPTION FOR MAILCENTER 3000	\$76.00	\$66.12	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7W00-ML	METER SUBSCRIPTION FOR MAILCENTER 1000	\$52.00	\$45.24	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
7W00-MM	METER SUBSCRIPTION FOR MAILCENTER 2000	\$52.00	\$45.24	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
8H00	C SERIES IMI BASE	\$0.00	\$0.00	0%	\$163.00	\$120.80	\$11.22	#N/A	#N/A	#N/A
8H02	SPC BASE W/ENH SECURITY MIN 325 CONTROLS	\$0.00	\$0.00	0%	\$163.00	\$120.80	\$11.22	#N/A	#N/A	#N/A
943-7	3.0 USB CABLE 10FT	\$7.99	\$6.71	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
993-4B	DM400C RETURN KIT - UPGRADE TO 9H00	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
993-4C	DM400C SERIES RETURN KIT WITH BOX	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
9H02	SPCA W/ ENH SECURITY MIN 325 CONTROLS	\$0.00	\$0.00	0%	\$420.00	\$311.20	\$28.91	#N/A	#N/A	#N/A
AC2100-102-00-01	PLANETRESS CONNECT CARE RE-ENTRY	\$4,560.00	\$3,967.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ACPP	SENDPRO ACCOUNTING PROPAK<100 BARCODE	\$207.00	\$173.88	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AM-CUSTOM	LOCKER CUSTOM COLOR	\$1,103.00	\$960.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AM-RAL-1001	RAL 1001 BEIGE (OPTIONAL COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AM-RAL-7037	RAL 7037 DUSTY GREY (OPTIONAL COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AM-RAL-9003	RAL 9003 SIGNAL WHITE (DEFAULT COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AM-RAL-9006	RAL 9006 WHITE ALUMINUM (OPTIONAL COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AM-RAL-9016	RAL 9016 TRAFFIC WHITE (DEFAULT COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ANALYTICS4SP360F	ANALYTICS FOR SP360	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ANALYTICS4SP360R	ANALYTICS FOR SP360 REGULAR	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA1	50 DEPT ANALYTICS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA2	100 DEPT ANALYTICS	\$625.00	\$406.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA4	500 DEPT ANALYTICS	\$1,350.00	\$873.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA5	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA7	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA9	3000 DEPT ANALYTICS	\$2,360.00	\$1,534.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAC	CONNECT+ ACCOUNTING WEIGHT BREAK REPORT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAS	SENDPRO P2000/500W GCS IDENTIFIER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAV	COST ACCTG ACCOUNTS LEVEL (25)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAVL	COST ACCTG ACCOUNTS LEVEL (50)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAX	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAXL	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
APAY	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAYL	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APA2	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APAZL	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APB1	COST ACCOUNTING DEVICES (2)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APB2	COST ACCOUNTING DEVICES (10)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APB3	COST ACCOUNTING DEVICES (100)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APB4	COST ACCOUNTING DEVICES (500)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APBC	COST ACCOUNTING ENABLER	\$57.50	\$32.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APDM	COST ACCOUNTING DATA MIGRATION	\$313.00	\$262.92	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APDN	COST ACCOUNTING METER SETUP	\$21.20	\$17.81	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APDP	COST ACCOUNTING ADDL SITE SETUP	\$212.00	\$178.08	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APF8	CONNECT+ /SENDPRO P-VERTICAL MKT FONTS	\$155.00	\$101.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APF9	CONNECT+ /SENDPRO P-CREATIVE FONTS	\$155.00	\$101.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APFB	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APFD	ENERGYSTAR 99 COMPLIANCE ACTIVE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APFM	CONNECT+ LASER PRINTER ENABLED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APG2	CONNECT+ /SENDPRO P-DUAL RATING ACCT'G	\$1,045.00	\$909.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APK3	SENDPRO P SERIES HIGH CAP LABEL PRINTER	\$800.00	\$696.00	13%	\$82.51	\$51.20	\$4.76	#N/A	#N/A	#N/A
APKE	SENDPRO P RECEIVING FEATURE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APKF	SENDPRO P SHIPPING FEATURE ACCESS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APKG	SENDPRO P SENDPRO 360 SHIP ACCESS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APKM	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APKM1	UNLIMITED ACCOUNTING FOR P SERIES	\$6,480.00	\$3,900.00	40%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APKML	COST ACCTG ACCOUNTS LEVEL (100000)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APKN	ACCOUNT LIST IMPORT/EXPORT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSA	CONNECT+ 145 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSB	CONNECT+ 160 LPM SPEED	\$785.00	\$510.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSC	CONNECT+ 180 LPM SPEED	\$2,610.00	\$1,697.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSD	CONNECT+ 145/70 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSE	CONNECT+ 160/95 LPM SPEED	\$1,835.00	\$1,193.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSF	CONNECT+ 180/115 LPM SPEED	\$4,195.00	\$2,727.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSG	CONNECT+ 165 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSH	CONNECT+ 120 LPM SPEED	\$1,560.00	\$926.80	47%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSI	CONNECT+ 270 LPM SPEED	\$6,295.00	\$3,336.00	47%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSK	CONNECT+ 310 LPM SPEED	\$13,645.00	\$7,231.85	47%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSL	160/95 LPM SPEED	\$6,335.00	\$5,417.75	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
APSM	180/115 LPM SPEED	\$10,835.00	\$7,042.75	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AR100	WH51 - ADDRESSRIGHT 100 < 300K CYCLES/MO	\$11,249.00	\$8,056.50	28%	\$1,149.00	\$851.20	\$79.08	#N/A	#N/A	#N/A
AR200	WH52 - ADDRESSRIGHT 200 < 600K CYCLES/MO	\$17,202.00	\$12,320.50	28%	\$1,955.00	\$1,448.00	\$134.52	#N/A	#N/A	#N/A
ARFP	ADDRESSRIGHT 300 <1M CYCLE/MO AND FEEDER	\$26,933.00	\$20,466.75	24%	\$3,239.00	\$2,399.20	\$222.89	#N/A	#N/A	#N/A
ATSO	ATS-ONSITE	\$1,590.00	\$1,400.00	12%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ATSR	ATS-REMOTE	\$530.00	\$475.00	10%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AZBG	BLACK GRAPHICS UPGRADE	\$720.00	\$468.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AZBK	CONNECT+ ENERGY STAR KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
AZCE	GREEN CONNECT+ MONO PRINT MODULE	\$0.00	\$0.00	0%	\$461.00	\$368.80	\$34.26	#N/A	#N/A	#N/A
BA50	BUSINESS ANALYSIS SERVICES<4HOURS	\$1,069.00	\$897.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BA50SPE	SPE BUSINESS ANALYSIS SERVICES<4HOURS	\$1,069.00	\$897.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BA51	BUSINESS ANALYSIS SERVICES<1DAY	\$2,137.00	\$1,795.08	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BA51SPE	SPE BUSINESS ANALYSIS SERVICES<1DAY	\$2,137.00	\$1,795.08	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
BA52	BUSINESS ANALYSIS - WHITE GLOVE SRV	\$557.00	\$467.88	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BA52SPE	SPE BUS. ANALYSIS WHITEGLOVE FOLLOWUP	\$602.00	\$485.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BA53	BUSINESS ANALYST WHITE GLOVE SERVICE	\$557.00	\$467.88	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BM10	BUSINESS MANAGER ADMIN WORKSTATION	\$3,721.00	\$2,827.50	24%	\$666.00	\$493.60	\$45.86	\$207.00	\$165.60	\$15.38
BM41	RECEIPT PRINTER	\$1,237.00	\$996.00	19%	\$260.00	\$192.80	\$17.91	#N/A	#N/A	#N/A
BM42	BARCODE SCANNER FOR DM INFINITY	\$1,752.00	\$1,411.00	19%	\$239.00	\$176.80	\$16.42	#N/A	#N/A	#N/A
BM44	BC FOR DM300, DM400, SENDPRO C, AND P	\$1,752.00	\$1,411.00	19%	\$239.00	\$176.80	\$16.42	#N/A	#N/A	#N/A
BM52	CLIENT HOST W5 W/PANEL MONITOR	\$6,950.00	\$5,280.90	24%	\$666.00	\$493.60	\$45.86	\$701.00	\$560.80	\$52.10
BMA1	CRYSTAL REPORTING	\$241.00	\$194.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMFM	FUNDS MGMT METER ACTIVATE (DM SERIES)	\$229.00	\$184.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMH1	BUSINESS MGR OPERATOR TRAINING<4HOURS	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMH3	BUSINESS MGR DATA CONVERSION SERVICES	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMH4	BUS MGR V2ORV3 TO NEW SYS DATA MIGRATION	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMPO	BUSINESS MGR PROJECT MANAGEMENT<HALF D	\$1,083.00	\$909.72	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMP1	BUSINESS MGR PROJECT MANAGEMENT<FULL D	\$2,164.00	\$1,817.76	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMPC	BUSINESS MANAGER HOST WORKSTATION PC	\$3,298.00	\$2,656.00	19%	\$500.00	\$370.40	\$34.41	#N/A	#N/A	#N/A
BM51	BUS MANAGER HOST WORKSTATION SOFTWARE	\$10,607.00	\$8,060.55	24%	#N/A	\$107.20	\$9.96	\$1,335.00	\$1,066.40	\$99.07
BM52	BUSINESS MANAGER WORKSTATION SW ONLY	\$3,836.00	\$2,914.50	24%	#N/A	\$107.20	\$9.96	\$765.00	\$612.00	\$56.06
BM53	CLIENT HOST SOFTWARE ONLY	\$2,399.00	\$1,822.65	24%	#N/A	\$107.20	\$9.96	\$701.00	\$560.80	\$52.10
BM5U	BUSINESS MANAGER - SOL EDITION	\$5,771.00	\$4,648.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMUP	BUSINESS MANAGER UPGRADE TO V7.0	\$940.00	\$777.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMUR	BUSINESS MANAGER UPGRADE TO VB.0	\$957.00	\$777.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMVA	BUSINESS MANAGER INTERFACE - INVIEW	\$350.00	\$282.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMX2	DM SERIES INTERFACE DMS500-DM1100	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMZ1	SENDPRO P / CONNECT+ BUS MGR INTERFACE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BMZC	SENDPRO C INTERFACE TO BUS MGR	\$1,174.00	\$946.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BTRY-TC51-TC56	BATTERY FOR T764/5, T6MD/E	\$144.00	\$116.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BVOAD	BRING YOUR OWN APPROVED DEVICE	\$20.00/MONTH	\$17.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BVOAD10	BRING YOUR OWN APPROVED DEVICES 10	\$200.00/MONTH	\$174.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BVOAD15	BRING YOUR OWN APPROVED DEVICES 15	\$300.00/MONTH	\$261.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BVOAD2	BRING YOUR OWN APPROVED DEVICE 2	\$40.00/MONTH	\$35.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BVOAD20	BRING YOUR OWN APPROVED DEVICES 20	\$400.00/MONTH	\$348.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BVOAD3	BRING YOUR OWN APPROVED DEVICE 3	\$60.00/MONTH	\$52.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BVOAD4	BRING YOUR OWN APPROVED DEVICE 4	\$80.00/MONTH	\$70.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
BVOAD5	BRING YOUR OWN APPROVED DEVICES 5	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
C191	BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$1,736.00	\$1,398.00	19%	\$126.00	\$93.60	\$8.70	#N/A	#N/A	#N/A
C200	SENDPRO C300	\$740.00	\$580.55	40%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
C2C1	CA25 SENDPRO C - 5LB SCALE BUNDLE	\$2,749.00	\$1,246.00	55%	\$32.00	\$24.00	\$2.23	#N/A	#N/A	#N/A
C2C2	CA25 SENDPRO PLUS - 15LB SCALE BUNDLE	\$3,368.00	\$2,275.00	32%	\$32.00	\$24.00	\$2.23	#N/A	#N/A	#N/A
C300	SENDPRO C300	\$1,656.00	\$904.00	45%	\$133.00	\$98.40	\$9.14	#N/A	#N/A	#N/A
G425	SENDPRO G425	\$1,576.00	\$752.40	52%	n/a	n/a	#VALUE!	#N/A	#N/A	#N/A
OSC1	SENDPRO C AUTO 120	\$6,052.00	\$4,090.00	32%	\$453.00	\$335.20	\$31.14	#N/A	#N/A	#N/A
OSC2	SENDPRO C AUTO PRO MAILING	\$7,058.00	\$4,770.00	32%	\$608.00	\$509.60	\$47.34	#N/A	#N/A	#N/A
OSC3	SENDPRO C AUTO PRO SHIPPING	\$6,681.00	\$4,516.00	32%	\$492.00	\$364.80	\$33.09	#N/A	#N/A	#N/A
SCC	SENDPRO C AUTO 95	\$3,601.00	\$2,434.00	32%	\$420.00	\$311.20	\$28.91	#N/A	#N/A	#N/A
SCCFC	SPCA 95 W/ ENH SECURITY MIN 325 CONTROLS	\$3,601.00	\$2,628.75	27%	\$389.00	\$311.20	\$28.91	#N/A	#N/A	#N/A
CAA360E	SP360 COST ACCOUNTING	\$170.00/MONTH	\$147.90	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAA360E3	SP360 COST ACCOUNTING	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAA1	BRONZE COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAA1	BRONZE COST ACCTG FOR SP MAILCENTER	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
CAAB	BASIC COST ACCOUNTING	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAB1	BASIC COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAABL	BASIC COST ACCTG FOR SP MAILCENTER	\$15.00/MONTH	\$13.05	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAC	PREMIUM COST ACCOUNTING	\$25.00/MONTH	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAC1	PREMIUM COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAACL	PREMIUM COST ACCTG FOR SP MAILCENTER	\$35.00/MONTH	\$30.45	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAD	ENTERPRISE COST ACCOUNTING	\$60.00/MONTH	\$52.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAD1	ENTERPRISE COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAADL	ENTERPRISE COST ACCTG FOR SP MAILCENTER	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAE	UNLIMITED COST ACCOUNTING	\$170.00/MONTH	\$148.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAE1	UNLIMITED COST ACCOUNTING FOR P SERIES	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CAAE1	UNLIMITED COST ACCTG FOR SP MAILCENTER	\$170.00/MONTH	\$147.90	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CDSP1	CELLULAR SUBSCRIPTION FEE SP MAILSTATION	\$5.00/MONTH	\$4.35	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CDSP10	CELLULAR ROUTER 10G MONTHLY DATA PLAN	\$150.00/MONTH	\$131.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CDSP14	CELLULAR ROUTER 4G MONTHLY DATA PLAN	\$75.00/MONTH	\$65.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CDSP2	CELLULAR SUBSCRIPTION FEE SENDPRO C	\$10.00/MONTH	\$8.70	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CDSP20	CELLULAR ROUTER 20G MONTHLY DATA PLAN	\$250.00/MONTH	\$218.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CDSP4	CELLULAR SUBSCRIPTION FEE SENDPRO P	\$45.00/MONTH	\$39.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CDSP8	CELLULAR ROUTER 8G MONTHLY DATA PLAN	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CDSG3	Cellular Subscription	\$75.00	\$65.25	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
CDSP	CELLULAR DEVICE FOR SENDPRO SERIES - US	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CELLHW	CELLULAR DEVICE HARDWARE	\$998.00	\$860.26	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
CF2D	2D BARCODE CONSULTING AND DESIGN SERVICE	\$1,484.00	\$1,246.56	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CFOMR	OMR CONSULTING AND ANALYSIS SERVICE	\$1,484.00	\$1,246.56	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
COVER-SPC	PROTECTIVE DUST COVER - SENDPRO C	\$64.00	\$40.75	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
COVER-SPCA	PROTECTIVE DUST COVER - SENDPRO C AUTO	\$75.50	\$48.00	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
COVER-SPM	PROTECTIVE DUST COVER - SPMAILSTATION	\$41.00	\$24.69	40%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
CRM4	CRIGHT MAILER BUS SERVICES SUITE (BSS)	\$1,485.00	\$1,126.65	24%	#N/A	n/a	#VALUE!	\$449.00	\$359.20	\$33.37
CRM7	CRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$2,784.00	\$2,114.10	24%	#N/A	n/a	#VALUE!	\$1,348.00	\$1,078.40	\$100.18
CRM8	CRIGHT MAILER ELEC DELIV INTEGRATED SW	\$2,784.00	\$2,114.10	24%	#N/A	n/a	#VALUE!	\$1,348.00	\$1,078.40	\$100.18
CRM8	CRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$1,117.00	\$840.25	24%	#N/A	n/a	#VALUE!	\$730.00	\$584.00	\$54.25
CT00	BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	\$11.59	#N/A	#N/A	#N/A
CYCLEOVERAGE	CYCLE OVERAGE FEE	\$0.005/PER CYCLE	\$0.005/PER CYCLE	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DCPS	DIGITAL CONNECTIVITY PRO SERVICE	\$162.20	\$145.00	11%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DF80	DF800 OFFICERIGHT FOLDER	\$5,354.00	\$3,833.50	28%	\$585.00	\$433.60	\$40.28	#N/A	#N/A	#N/A
DF90	DF900 - OFFICERIGHT FOLDER W/CONVEYOR ST	\$6,757.00	\$4,838.00	28%	\$678.00	\$650.40	\$60.42	#N/A	#N/A	#N/A
DFPC	CROSS FOLD KIT	\$705.00	\$535.00	24%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DFCS	CONVEYOR STACKER	\$940.00	\$713.00	24%	\$89.00	\$65.60	\$6.09	#N/A	#N/A	#N/A
DFHC	HIGH CAPACITY EXTENSION	\$350.00	\$266.00	24%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
D90012	POWER STACKER LOCALIZATION KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
D19P	FILE BASED PROCESSING	\$18,583.00	\$12,388.00	33%	\$932.00	\$690.40	\$64.14	\$405.00	\$324.00	\$30.10
D19X	SECOND STACK TANDDEM STACKER	\$0.00	\$0.00	0%	\$271.00	\$200.80	\$18.65	#N/A	#N/A	#N/A
D1DC	D12000 SW UPDATE FOR FIELD RETROFIT	\$383.23	\$333.41	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
DLA2	DL200 LETTER OPENER	\$3,601.00	\$2,075.70	42%	\$322.00	\$238.40	\$22.15	#N/A	#N/A	#N/A
DLA3	OMATION 210 W/INSTALL & TRAINING 120V	\$6,354.00	\$4,440.00	30%	\$725.00	\$536.80	\$49.87	#N/A	#N/A	#N/A
DLA4	OMATION 410 W/INSTALL & TRAINING 120V	\$10,791.00	\$7,993.00	26%	\$1,243.00	\$920.80	\$85.54	#N/A	#N/A	#N/A
DMUS	DM INFINITY UPGRADE PRO SERVICE	\$375.00	\$315.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DSH1	HOSTING LEVEL 1	\$1000.00/MONTH	\$870.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DSH2	HOSTING LEVEL 2	\$1666.67/MONTH	\$1,450.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DSH3	HOSTING LEVEL 3	\$2500.00/MONTH	\$2,175.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
DT3A	W360 TABBER	\$24,204.00	\$15,210.00	37%	\$2,661.00	\$1,971.20	\$163.13	#N/A	#N/A	#N/A
DT3S	W965 CONVEYER STACKER FOR TABBER	\$4,042.00	\$2,694.00	33%	\$367.00	\$272.00	\$25.27	#N/A	#N/A	#N/A
DT3T	STAND FOR W965 CONVEYOR STACKER	\$963.00	\$642.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
DIV90060	MAILSTREAM EDUCATION SERVICES-2HRS	\$535.00	\$441.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
D044162	USER INTERFACE TABLE STAND FOR MW92705	\$120.00	\$82.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
E-1000	RISO SS ENVELOPE FEEDER	\$10,450.00	\$8,778.00	16%	\$1,081.00	\$864.00	\$70.34	#N/A	#N/A	#N/A
E-1001	RISO SS ENVELOPE CONVEYOR	\$3,000.00	\$2,520.00	16%	\$409.00	\$327.20	\$30.40	#N/A	#N/A	#N/A
ERB1	ERETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00/MONTH	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERB3	ERETURN RECEIPT SUBSCRIPTION - DM300/400	\$21.00/MONTH	\$18.25	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERB4	ERETURN RECEIPT SUBSCRIPTION - C SERIES	\$28.00/MONTH	\$24.30	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERCL	ERR REFERENCE NUMBER FEATURE ONLY	\$504.00	\$438.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERPP	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$1,734.00	\$1,509.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERR1	E-RETURN RECEIPT FEATURE	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERR3	ERETURN RECEIPT	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ERRINC	INCLUDES USPS ERR	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F3C2	MAIL RUN ASSISTANCE 2 HOURS	\$356.00	\$299.04	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F700327	SPECIAL TOWER FEEDER KIT	\$299.00	\$199.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F780183	SHEET/FLAT ENVELOPE TRAY	\$236.00	\$147.60	37%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F780184	INSERT TRAY	\$236.00	\$147.60	37%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790018	18IN CONSOLE EXTENSION	\$425.00	\$295.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790019	30IN CONSOLE EXTENSION	\$545.00	\$378.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790034	HUB	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790042-G1	POWER CORD	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790135	MATTE BOOKLET KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790442	FLATS FEEDING KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790725	KIT FEEDER INSERT SUPPORT	\$458.98	\$373.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F790726	SALES KIT ADJUSTABLE ANGLE TRAY	\$144.00	\$96.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F7D1	BOTTOM ADDRESS INVERTER KIT	\$1,296.00	\$864.00	33%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
F7F5	FIX BEAM OMR BC SCAN HC5F	\$3,640.00	\$2,426.00	33%	\$272.00	\$201.60	\$18.73	#N/A	#N/A	#N/A
F7MT	INTERFACE FOR CONNECT+ 1000/2000	\$3,768.00	\$2,511.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F7MU	INTERFACE FOR CONNECT+ 3000	\$3,768.00	\$2,511.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F7S8	BARCODE SCANNING SOFTWARE	\$859.00	\$572.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F7T8	TOWER OMR BC SCAN HARDWARE	\$3,640.00	\$2,426.00	33%	\$455.00	\$336.80	\$31.29	#N/A	#N/A	#N/A
F7WT	FILE BASED PROCESSING SETUP	\$1,411.00	\$1,185.24	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F900020	POWERGUARD2	\$105.00	\$87.00	17%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F904	USPS SPECIAL SERVICES TRAINING	\$90.00	\$78.60	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F9D0	USPS SPECIAL SERVICES WELCOME KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F9D5	MAIL MACHINE TUNE UP	\$463.00	\$388.92	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F9PG	POWERGUARD SERVICE PACKAGE	\$339.00	\$285.00	28%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F9PG2	POWERGUARD LE SERVICE PACKAGE	\$113.50	\$87.00	23%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
F9SL	PC METER CONNECT INSTALL	\$108.20	\$90.89	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
FEDASST2	SP960-CONFIG SERVICES MIGRATION DOC PREP	\$2,667.00	\$2,240.28	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
FEDMOD	TIER 1 ENH IT SEC CONTROLS MIN 325-ENTER	\$13565.00/MONTH	\$11,800.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
FEDMODL	TIER 3 ENH IT SEC CONTROLS MIN 325-1 LOC	\$3333.00/MONTH	\$2,900.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
FEDMODM	TIER 2 ENH IT SEC CONTROLS MIN 325- MAX 12 L	\$8620.00/MONTH	\$7,500.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
G955-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
G955-ML	USPS TRACKING SERVICES-ACTIVATION	\$7.00/MONTH	\$6.10	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAG	PAGEWIDE CASSETTE 1X550 SHEETS, NO STAND	\$615.00	\$516.60	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAH	PAGEWIDE CASSETTE 1X550 SHEETS W/STAND	\$1,250.00	\$1,050.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAI	PAGEWIDE CASSETTE 3X550 SHEETS W/STAND	\$2,070.00	\$1,738.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
HPAJ	PAGEWIDE CASSETTE 2X2000 SHEETS W/STAND	\$2,895.00	\$2,431.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAK	MFP ANALOG 700 FAX	\$375.00	\$315.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAL	INTERNAL USB PORTS	\$50.00	\$42.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAM	HP PAGEWIDE RAINBOW PACK INK	\$415.00	\$375.00	10%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAN	HP PAGEWIDE STAPLE CARTRIDGE REFILL	\$244.00	\$209.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAT	HP JET DIRECT PRINT SERVER	\$620.00	\$520.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAU	HP ACCESSIBILITY ASSISTANT	\$875.00	\$738.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HPAV	USB UNIVERSAL CARD READER	\$241.00	\$202.44	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HS9E	SENDPRO DESKTOP SENDKIT	\$734.00	\$591.00	19%	\$75.00	\$55.20	\$5.13	#N/A	#N/A	#N/A
HV1P	MAILCENTER PRINTER	\$0.00	\$0.00	0%	\$498.00	\$398.40	\$33.01	#N/A	#N/A	#N/A
HV96000	MAILCENTER WEIGHING PLATFORM	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HV97500	WIRELESS CLIENT KIT	\$170.00	\$110.50	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
HVBA	MAILCENTER 1000	\$8,365.00	\$6,106.45	27%	\$274.00	\$321.60	\$29.88	#N/A	#N/A	#N/A
HVBB	MAILCENTER 2000	\$9,265.00	\$6,763.45	27%	\$662.00	\$689.60	\$64.06	#N/A	#N/A	#N/A
HVBD	MAILCENTER 3000	\$11,800.00	\$13,516.00	38%	\$1,844.00	\$1,946.40	\$180.82	#N/A	#N/A	#N/A
HVPS	MAILCENTER POWER STACKER	\$2,550.00	\$1,657.50	35%	\$275.00	\$220.00	\$20.44	#N/A	#N/A	#N/A
HVSP	MAILCENTER SHIPPING BUNDLE	\$850.00	\$739.50	13%	\$41.00	\$32.80	\$3.05	#N/A	#N/A	#N/A
HVSTYLUS	STYLUS KIT FOR SENDPRO MAILCENTER	\$20.00	\$17.40	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
H200	SENDPRO MAILSTATION WITH SLB SCALE	\$1,261.00	\$649.00	49%	\$16.00	\$12.00	\$1.11	#N/A	#N/A	#N/A
H280001	SENDPRO C SERIES DROP STACKER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
H286002	SCALE OPENING COVER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ILDS	LOCKER MANAGEMENT OS SUBSCR PER BANK	\$49.00/MONTH	\$42.60	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ILP-SSTO	LOCKER OS INTEGRATION TO SSTO	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ITPTRACK	PARCELPOINT INTEGRATION TO PRTNEYTRACK	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
J540	COUNTER SIGNATURE PAD	\$2,285.00	\$1,840.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
J546	COUNTER SIGNATURE PAD PLUS	\$2,285.00	\$1,840.00	19%	\$354.00	\$262.40	\$24.38	#N/A	#N/A	#N/A
J596037	FIVE BAY CRADLE FOR T764/5, T8MD/E	\$974.00	\$784.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
JN96002	BASE MOUNT DISPLAY KIT FOR 100 LB SCALE	\$184.00	\$148.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
JR64	GREEN 150 LB ROLLERTOP SCALE	\$796.00	\$641.00	19%	\$378.00	\$280.00	\$26.01	#N/A	#N/A	#N/A
JR76	GREEN J075 100LB TABLETOP SCALE	\$567.00	\$457.00	19%	\$268.00	\$198.40	\$18.43	#N/A	#N/A	#N/A
JRMM	LEASE ADDITION OF A SAAS SUBSCRIPTION	\$10.00	\$8.70	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
L8LVOL	LABEL VOLUME BAND	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKASSET	PARCELPOINT ASSET MGMT FEATURE SUBSCR.	\$49.00/MONTH	\$42.63	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKBAKDR	REAR LOADING LOCKERS WITH BACK DOORS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKDAYUSE	PARCELPOINT DAY USE FEATURE SUBSCR.	\$49.00/MONTH	\$42.63	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERA	INTELLIGENT LOCKER A	\$6,948.00	\$4,820.46	31%	\$174.00	\$139.20	\$12.93	#N/A	#N/A	#N/A
LOCKERA1	KIOSK LOCKER COLUMN	\$4,733.00	\$3,353.98	29%	\$57.00	\$45.60	\$4.24	#N/A	#N/A	#N/A
LOCKERA2	KIOSK COLUMN A2: MMKIMMM	\$5,101.44	\$4,028.10	21%	\$66.00	\$52.80	\$4.91	#N/A	#N/A	#N/A
LOCKERA3	KIOSK COLUMN A3: MMKISSL	\$5,101.44	\$4,028.10	21%	\$66.00	\$52.80	\$4.91	#N/A	#N/A	#N/A
LOCKERA4	KIOSK COLUMN A4: MMKISSMM	\$5,291.55	\$4,178.21	21%	\$75.00	\$60.00	\$5.57	#N/A	#N/A	#N/A
LOCKERA5	KIOSK COLUMN A5: SSSKSSSL	\$5,481.65	\$4,328.32	21%	\$84.00	\$67.20	\$6.24	#N/A	#N/A	#N/A
LOCKERA6	KIOSK COLUMN A6: MSKSSSMM	\$5,481.65	\$4,328.32	21%	\$84.00	\$67.20	\$6.24	#N/A	#N/A	#N/A
LOCKERA7	KIOSK COLUMN A7: MSKSSSSM	\$5,671.76	\$4,478.43	21%	\$93.00	\$74.40	\$6.91	#N/A	#N/A	#N/A
LOCKERA8	KIOSK COLUMN A8: SSSKSSSSM	\$5,861.86	\$4,628.54	21%	\$102.00	\$81.60	\$7.58	#N/A	#N/A	#N/A
LOCKERA9	KIOSK COLUMN A9: SSSKSSSSSS	\$6,051.97	\$4,778.62	21%	\$111.00	\$88.80	\$8.25	#N/A	#N/A	#N/A
LOCKERB	INTELLIGENT LOCKER B	\$6,748.00	\$4,679.07	31%	\$165.00	\$132.00	\$12.26	#N/A	#N/A	#N/A
LOCKERC	INTELLIGENT LOCKER C	\$6,550.00	\$4,537.68	31%	\$156.00	\$124.80	\$11.59	#N/A	#N/A	#N/A
LOCKER-CBC-NOUI	LOCKER CBC WITHOUT UI EXCL COMPARTMENTS	\$4,199.00	\$3,650.00	13%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
LOCKER-CBC-WITHUI	LOCKER CBC WITH UI EXCL COMPARTMENTS	\$11,540.00	\$10,039.00	13%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
LOCKER-CC	LOCKER COMPARTMENT FOR CBC (EACH)	\$196.10	\$171.00	13%	\$9.00	\$7.20	\$0.67	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
LOCKER-CW	LOCKER CUSTOM WORK	\$1,060.00	\$1,060.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERD	INTELLIGENT LOCKER D	\$6,351.00	\$4,396.28	31%	\$148.00	\$148.00	\$11.00	#N/A	#N/A	#N/A
LOCKERE	INTELLIGENT LOCKER E	\$6,351.00	\$4,396.28	31%	\$148.00	\$118.40	\$11.00	#N/A	#N/A	#N/A
LOCKERF	INTELLIGENT LOCKER F	\$6,351.00	\$4,396.28	31%	\$139.00	\$111.20	\$10.33	#N/A	#N/A	#N/A
LOCKERG	INTELLIGENT LOCKER G	\$6,351.00	\$4,396.28	31%	\$139.00	\$111.20	\$10.33	#N/A	#N/A	#N/A
LOCKERH	INTELLIGENT LOCKER H	\$5,952.00	\$4,113.49	31%	\$130.00	\$104.00	\$9.66	#N/A	#N/A	#N/A
LOCKERI	INTELLIGENT LOCKER I	\$5,753.00	\$3,972.07	31%	\$122.00	\$97.60	\$9.07	#N/A	#N/A	#N/A
LOCKERJ	INTELLIGENT LOCKER J	\$5,753.00	\$3,972.07	31%	\$122.00	\$97.60	\$9.07	#N/A	#N/A	#N/A
LOCKERK	INTELLIGENT LOCKER K	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	\$6.84	#N/A	#N/A	#N/A
LOCKERL	INTELLIGENT LOCKER L	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	\$6.84	#N/A	#N/A	#N/A
LOCKERM	INTELLIGENT LOCKER M	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	\$6.84	#N/A	#N/A	#N/A
LOCKERN	INTELLIGENT LOCKER N	\$5,354.00	\$3,325.76	38%	\$83.00	\$66.40	\$6.17	#N/A	#N/A	#N/A
LOCKERO	INTELLIGENT LOCKER O	\$5,354.00	\$3,325.76	38%	\$83.00	\$66.40	\$6.17	#N/A	#N/A	#N/A
LOCKERP	INTELLIGENT LOCKER P	\$5,155.00	\$3,183.92	38%	\$74.00	\$59.20	\$5.50	#N/A	#N/A	#N/A
LOCKERPKC	PARCELPPOINT KIOSK CUSTOM	\$5,049.00	\$3,403.19	33%	\$93.00	\$74.40	\$6.91	#N/A	#N/A	#N/A
LOCKERPM	INTELLIGENT LOCKER PROJECT MANAGEMENT	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERPM-S	INTELLIGENT LOCKER PROJECT MANAGEMENT-LS	\$500.00	\$420.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERPS	INTELLIGENT LOCKER IMPLEMENTATION	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERPS-S	INTELLIGENT LOCKER IMPLEMENTATION-LS	\$500.00	\$420.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERQ	INTELLIGENT LOCKER Q	\$5,155.00	\$3,183.92	38%	\$74.00	\$59.20	\$5.50	#N/A	#N/A	#N/A
LOCKERR	INTELLIGENT LOCKER R	\$4,956.00	\$3,042.03	39%	\$66.00	\$52.80	\$4.91	#N/A	#N/A	#N/A
LOCKERRR	REAR ACCESS LOCKERS	\$1,103.00	\$960.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKER-S	INTELLIGENT LOCKER S	\$5,354.00	\$3,325.76	38%	\$83.00	\$66.40	\$6.17	#N/A	#N/A	#N/A
LOCKER-SHADE	SUNSHADE FOR KIOSK TABLET	\$764.79	\$665.37	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKER-SLOT	MAILSLOT MOD. FOR LOCKER DOOR (EACH)	\$109.28	\$95.06	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKERT	INTELLIGENT LOCKER T	\$5,155.00	\$3,183.92	38%	\$74.00	\$59.20	\$5.50	#N/A	#N/A	#N/A
LOCKERU	INTELLIGENT LOCKER U	\$4,956.00	\$3,042.03	39%	\$66.00	\$52.80	\$4.91	#N/A	#N/A	#N/A
LOCKERV	INTELLIGENT LOCKER V	\$4,557.00	\$2,758.11	39%	\$48.00	\$38.40	\$3.57	#N/A	#N/A	#N/A
LOCKERW	INTELLIGENT LOCKER W	\$4,158.00	\$2,473.94	41%	\$17.00	\$13.60	\$1.26	#N/A	#N/A	#N/A
LOCKERX	INTELLIGENT LOCKER X	\$1,740.00	\$1,409.40	19%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
LOCKERXS	ADD-ON EXTRA-SMALL LOCKER 22XS 2MED	\$7,968.32	\$6,291.78	21%	\$234.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
LOCKERXP4	EXPRESS LOCKER 4 COLUMNS	\$18,675.00	\$14,059.63	25%	\$331.00	\$264.80	\$24.60	#N/A	#N/A	#N/A
LOCKERXP5	EXPRESS LOCKER 5 COLUMNS	\$23,258.00	\$17,508.73	25%	\$423.00	\$338.40	\$31.44	#N/A	#N/A	#N/A
LOCKERXP6	EXPRESS LOCKER 6 COLUMNS	\$27,940.00	\$21,033.18	25%	\$514.00	\$411.20	\$38.20	#N/A	#N/A	#N/A
LOCKERXP7	EXPRESS LOCKER 7 COLUMNS	\$32,523.00	\$24,482.30	25%	\$606.00	\$484.80	\$45.04	#N/A	#N/A	#N/A
LOCKERLBRK	LOCKER MOUNT BRACKETS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKHIGAIN	HIGH GAIN ANTENNA	\$635.00	\$536.43	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKXP5SUBSC	LOCKER COLUMN SUBSCRIPTION	\$5.00/MONTH	\$4.35	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKXP5TOP	SLOPED TOPPERS REQUIRED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LOCKYS1	INTELLIGENT LOCKER SYSTEM WITH LOCKERK9	\$27,310.00	\$23,760.00	13%	\$2,052.00	\$1,641.60	\$152.51	#N/A	#N/A	#N/A
LOCKYS2	INTELLIGENT LOCKER SYSTEM WITH LOCKERK1	\$25,317.00	\$22,026.00	13%	\$1,891.00	\$1,512.80	\$140.54	#N/A	#N/A	#N/A
LOCKYS3	INTELLIGENT LOCKER SYSTEM WITH LOCKERK5	\$25,118.00	\$21,833.00	13%	\$1,875.00	\$1,500.00	\$139.35	#N/A	#N/A	#N/A
LOCKYS4	INTELLIGENT LOCKER SYSTEM WITH LOCKERK6	\$24,720.00	\$21,506.00	13%	\$1,842.00	\$1,473.60	\$136.90	#N/A	#N/A	#N/A
LOCKYS5	INTELLIGENT LOCKER SYSTEM WITH LOCKERK1	\$23,325.00	\$20,293.00	13%	\$1,730.00	\$1,384.00	\$128.57	#N/A	#N/A	#N/A
LOCKYS6	INTELLIGENT LOCKER SYSTEM WITH LOCKERK2	\$23,524.00	\$20,466.00	13%	\$1,746.00	\$1,396.80	\$129.76	#N/A	#N/A	#N/A
LOCKUI1	UI PANEL WITH BARCODE SCANNER	\$4,797.00	\$3,382.38	29%	\$767.00	\$613.60	\$57.00	#N/A	#N/A	#N/A
LOCKUI2	UI PANEL WITH BARCODE SCANNER, ADA	\$5,459.00	\$3,826.60	30%	\$804.00	\$643.20	\$59.75	#N/A	#N/A	#N/A
LX4B	INDOOR MAIN LOCKER WITH TOUCHSCREEN	\$8,980.00	\$7,813.00	13%	\$1,144.00	\$915.20	\$85.02	#N/A	#N/A	#N/A
LX4D	INDOOR ADD-ON LOCKER	\$7,031.00	\$6,117.00	13%	\$793.00	\$634.40	\$58.94	#N/A	#N/A	#N/A
LX4E	INDOOR ALL MEDIUM-SIZED ADD-ON LOCKER	\$6,236.00	\$5,425.00	13%	\$699.00	\$559.20	\$51.95	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
LX4G	INDOOR EXTRA LARGE ADD-ON LOCKER	\$6,236.00	\$5,425.00	13%	\$280.00	\$224.00	\$20.81	#N/A	#N/A	#N/A
LX4M	INDOOR SMALL MEDIUM ADD-ON LOCKER	\$7,190.00	\$6,255.00	13%	\$934.00	\$747.20	\$69.42	#N/A	#N/A	#N/A
LX-AR101	TACTILE DEVICE FOR THE SEEING IMPAIRED	\$689.00	\$599.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX4X	INDOOR HIGH DENSITY ADD-ON LOCKER	\$10,794.00	\$9,391.00	13%	\$1,649.00	\$1,319.20	\$122.55	#N/A	#N/A	#N/A
LX-CUSTOM	CUSTOM COLOR (MANUAL CONFIGURATION)	\$1,325.00	\$1,153.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-IL1001	EXTRA IPAD & WALL MOUNTING BRACKET	\$1,878.00	\$1,634.40	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-IL1002	HANDHELD IPAD MINI WITH A HANDHELD CASE	\$1,378.00	\$1,199.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX0B	OUTDOOR MAIN LOCKER W/ TOUCHSCREEN	\$12,118.00	\$10,543.00	13%	\$1,288.00	\$1,028.80	\$95.58	#N/A	#N/A	#N/A
LX0D	OUTDOOR ADD-ON LOCKER	\$9,094.00	\$7,912.00	13%	\$988.00	\$770.40	\$68.00	#N/A	#N/A	#N/A
LX0E	OUTDOOR ALL MEDIUM-SIZED ADD-ON LOCKER	\$8,399.00	\$7,220.00	13%	\$903.00	\$682.40	\$59.68	#N/A	#N/A	#N/A
LX0G	OUTDOOR EXTRA LARGE ADD-ON LOCKER	\$8,352.00	\$7,266.00	13%	\$960.00	\$788.00	\$66.76	#N/A	#N/A	#N/A
LX-RAL-902B	BROWN (OPTIONAL BASE COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-RAL-900S	BLACK (OPTIONAL BASE COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-RAL-900B	SILVER (OPTIONAL BASE COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-RAL-9016	WHITE (DEFAULT BASE COLOR)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-UL	UL CERTIFIED LOCKER	\$265.00	\$231.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
LX-WRAP	WRAP (3RD PARTY QUOTED SEPARATELY)	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
M95S-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
M95S-ML	USPS TRACKING SERVICES-ACTIVATION	\$17.00/MONTH	\$14.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ME1A	METER EQUIPMENT - C SERIES	\$513.00	\$302.67	41%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ME1B	METER EQUIPMENT - DM400	\$456.00	\$322.00	28%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ME1C	METER EQUIPMENT - P SERIES, LV	\$909.00	\$664.00	27%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ME1D	METER EQUIPMENT - P SERIES, HV	\$909.00	\$663.58	28%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MPD0	MP PROJECT MANAGEMENT -HALF DAY	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MPD1	MP PROJECT MANAGEMENT -FULL DAY	\$1,844.00	\$1,548.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MPDPM	MP PROJECT MANAGEMENT - MULTI-LOCATION	\$100.00	\$84.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MPF0	PRO SVC PROJECT-LEVEL 1-HALF DAY	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MPF1	PRO SVC PROJECT-LEVEL 1-FULL DAY	\$1,844.00	\$1,548.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MPF4	PRO SVC PROJECT-LEVEL 2-HALF DAY	\$1,083.00	\$909.72	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MPF5	PRO SVC PROJECT-LEVEL 2-FULL DAY	\$2,164.00	\$1,817.76	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MLB0X-1511-6	LOCK BOX 11-1/8W X 14-3/8D X 6INH	\$410.00	\$344.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP0098	KIT-BACKLIT SCALE MOUNTED GRAPHICAL DISP	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP0099	KIT-BACKLIT SELF-STANDING GRAPHICAL TOWE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP0X	DIFFERENTIAL WEIGH 2, 5, & 10LB SCALE	\$222.00	\$141.00	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP1W	MP1W 5/10 LB WEIGH W/EXTERNAL DISPLAY	\$0.00	\$0.00	0%	\$106.00	\$78.40	\$7.28	#N/A	#N/A	#N/A
MP30	15/30LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$211.00	\$168.80	\$15.68	#N/A	#N/A	#N/A
MP3W	30LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$228.00	\$168.80	\$15.68	#N/A	#N/A	#N/A
MP3X	DIFFERENTIAL WEIGHING 15, 30 LB SCALES	\$449.00	\$288.00	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP49	70/149 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MP4W	70LB WEIGHTS AND MEASURE APPROVED OPTIO	\$0.00	\$0.00	0%	\$294.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MP4X	DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$1,005.00	\$642.00	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP5X	DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,356.00	\$866.00	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MPB1	C SERIES INTEGRATED SCALE	\$0.00	\$0.00	0%	\$32.00	\$24.00	\$2.23	#N/A	#N/A	#N/A
MPB110	SENDPRO C SERIES SCALE UPGRADE	\$0.00	\$0.00	0%	\$15.00	\$9.60	\$0.89	#N/A	#N/A	#N/A
MPB115	C SERIES 15LB/7KG UPGRADE	\$0.00	\$0.00	0%	\$25.00	\$16.40	\$1.71	#N/A	#N/A	#N/A
MPB2	C SERIES REMOTE DISPLAY SCALE	\$0.00	\$0.00	0%	\$32.00	\$24.00	\$2.23	#N/A	#N/A	#N/A
MPB8	INTEGRATED WEIGHING PLATFORM (REMAN)	\$0.00	\$0.00	0%	\$14.00	\$10.40	\$0.97	#N/A	#N/A	#N/A
MPB6001	REMOTE DISPLAY SALES KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MP9G	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$117.00	\$86.40	\$8.03	#N/A	#N/A	#N/A
MPCL	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$71.00	\$52.80	\$4.91	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
MPC4	INTEGRATED WEIGHING PLATFORM DM125	\$0.00	\$0.00	0%	\$32.00	\$24.00	\$2.23	#N/A	#N/A	#N/A
MSD1	10IN COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
MSD2	15IN COLOR TOUCH DISPLAY	\$930.00	\$605.00	35%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
MSF1	CONNECT+ 3000 FEEDER	\$0.00	\$0.00	0%	\$372.00	\$202.90	\$18.85	#N/A	#N/A	#N/A
MSF2	CONNECT+ 3000 FEEDER	\$0.00	\$0.00	0%	\$798.00	\$490.03	\$45.52	#N/A	#N/A	#N/A
MSF3	CONNECT+ 3000 FEEDER	\$0.00	\$0.00	0%	\$2,252.00	\$1,365.79	\$126.88	#N/A	#N/A	#N/A
MSF4	CONNECT+ 3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$372.00	\$202.90	\$18.85	#N/A	#N/A	#N/A
MSF5	CONNECT+ 3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$798.00	\$490.03	\$45.52	#N/A	#N/A	#N/A
MSF6	CONNECT+ 3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$2,252.00	\$1,365.79	\$126.88	#N/A	#N/A	#N/A
MSPR	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$816.00	35%	\$347.00	\$277.60	\$25.79	#N/A	#N/A	#N/A
MSPS	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,498.00	35%	\$347.00	\$277.60	\$25.79	#N/A	#N/A	#N/A
MSPT	METER INTERFACE APP FOR P-SERIES/CONNECT+	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MSPU	METER INTERFACE APP FOR DM SERIES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MSPUKIT	METER INTERFACE APP BUNDLE FOR DM SERIES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MSPU-KIT	INSTALL KIT - DM-SERIES METER INTERFACE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MT30	PLATFORM SCALE 30LB/12KG	\$0.00	\$0.00	0%	\$228.00	\$168.80	\$15.68	#N/A	#N/A	#N/A
MT3W	SCALE, W&M, US - 30 LB	\$0.00	\$0.00	0%	\$228.00	\$168.80	\$15.68	#N/A	#N/A	#N/A
MT49	149LB/60KG SCALE	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MT4W	SCALE, W&M, GLOBAL - 149 LB / 60 KG	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MT70	PLATFORM SCALE 70 LB / 35 KG	\$0.00	\$0.00	0%	\$294.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MT73	SCALE, W&M, POSTAL - 35KG	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MT7W	SCALE, W&M, GLOBAL - 70LB / 30KG	\$0.00	\$0.00	0%	\$294.00	\$217.60	\$20.22	#N/A	#N/A	#N/A
MW90006	POWER STACKER PORTRAIT FLATS SEAL KIT	\$510.00	\$444.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90007	SENDPRO P SERIES DROP STACKER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90020	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00	\$331.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90067	POWER CORD KIT	\$100.00	\$65.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90147	WIRELESS KEYBOARD	\$205.00	\$133.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90650	TAPE MOISTENER ASSEMBLY CONNECT+ 3000 MON	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90701	100FT/30M LAN CABLE	\$205.00	\$133.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90702	WIRELESS 4-PORT ROUTER	\$300.00	\$195.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90705	SENDPRO P SERIES PC SYSTEM CONNECT	\$168.00	\$101.00	40%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW90806	POWER STACKER EXTENSION	\$720.00	\$468.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW92705	MAILCENTER 15IN DISPLAY	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW96000	WEIGHING PLATFORM	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
MW97182	WIRELESS LAN ADAPTOR	\$155.00	\$101.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
N199	SCALE STAND	\$115.00	\$69.00	40%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NUMCAR	NUMBER OF CARRIERS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NUMDEVICE	# OF MAILING DEVICES FOR ANALYTICS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NUMLOCATIONS	NUMBER OF LOCATIONS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NUMUSERS	NUMBER OF USERS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV10	INVIEW TMR WEB ACCT BUNDLE SINGLE ONLY	\$1,444.00	\$1,161.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV21	INVIEW DASHBOARD - 2 OR MORE SITES	\$1,868.00	\$1,341.00	28%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV2A	INVIEW CUSTOM REPORTS AND TRAINING	\$602.00	\$505.68	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV50	INVIEW DASHBOARD 1 UNIT DM125/DM125S	\$1,319.00	\$732.00	45%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV90	INVIEW SUBSCRIPTION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV90KIT	INVIEW WELCOME KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV99	INVIEW MMS BASE SOFTWARE	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NV99KIT	INVIEW WELCOME KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVAA	PROFESSIONAL SERVICES - LEVEL 1	\$213.00	\$178.92	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVAB	PROFESSIONAL SERVICES - LEVEL 2	\$541.00	\$454.44	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
NVAC	PROFESSIONAL SERVICES - LEVEL 3	\$931.00	\$782.04	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVAD	PROFESSIONAL SERVICES - LEVEL 4	\$1,164.00	\$977.76	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVAE	PROFESSIONAL SERVICES - LEVEL 5	\$2,100.00	\$1,764.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVAF	PROFESSIONAL SERVICES - LEVEL 6	\$4,088.00	\$3,433.92	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVBA	DEPLOYMENT SERVICES - LEVEL 1	\$323.00	\$271.32	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVBB	DEPLOYMENT SERVICES - LEVEL 2	\$541.00	\$454.44	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVBC	DEPLOYMENT SERVICES - LEVEL 3	\$869.00	\$729.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVBD	DEPLOYMENT SERVICES - LEVEL 4	\$1,633.00	\$1,371.72	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVBE	DEPLOYMENT SERVICES - LEVEL 5	\$3,271.00	\$2,747.64	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVMA	INVIEW DASHBOARD - SINGLE METER	\$4.00/MONTH	\$3.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVMB	INVIEW DASHBOARD - UP TO 2 METERS	\$7.00/MONTH	\$6.10	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVMC	INVIEW DASHBOARD - UP TO 5 METERS	\$15.00/MONTH	\$13.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVMD	INVIEW DASHBOARD - UP TO 20 METERS	\$50.00/MONTH	\$43.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVME	INVIEW DASHBOARD - UP TO 50 METERS	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVMF	INVIEW DASHBOARD - UP TO 100 METERS	\$150.00/MONTH	\$131.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVMG	INVIEW DASHBOARD - UNLIMITED METERS	\$250.00/MONTH	\$218.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
NVVE	INVIEW DASHBOARD SET UP & TRAINING	\$247.00	\$207.48	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
OL-CENT-FEE	OL Connect - Enterprise - Re-Entry Fee	\$12,043.08	\$10,477.48	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
OL-CPCL-FEE	OL Connect - PCL Input - Re-Entry Fee	\$1,138.00	\$990.06	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
OL-CPRO-FEE	OL Connect - Professional - Re-Entry Fee	\$4,000.00	\$3,480.00	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
OL-CSND-1K-FEE	OL Connect - Send 1000 Users - Re-Entry Fee	\$3,671.00	\$3,193.77	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
OM306	306 LETTER OPENER	\$18,118.00	\$13,420.00	26%	\$1,605.00	\$1,248.00	\$115.94	#N/A	#N/A	#N/A
OM306S	306S LETTER OPENER W/SORT	\$21,552.00	\$15,964.00	26%	\$2,022.00	\$1,497.60	\$139.13	#N/A	#N/A	#N/A
OMBAT	306 LETTER OPENER BATCHER	\$1,603.00	\$1,261.00	21%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
OMBIN	306S SORT LETTER OPENER BIN	\$802.00	\$661.00	21%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
OMCONV	306S SORT LETTER OPENER CONVEYOR	\$2,176.00	\$1,712.00	21%	\$180.00	\$133.60	\$12.41	#N/A	#N/A	#N/A
OMPRINT	306 AND 306S HIGH SPEED INKJET PRINTER	\$3,435.00	\$2,703.00	21%	\$253.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
OMSTAT	REPORT PRINTER OPEX 306 LETTER OPENER	\$1,603.00	\$1,291.00	19%	\$135.00	\$100.00	\$9.29	#N/A	#N/A	#N/A
OVERAGEVOL1	OVERAGE VOLUME BAND 1 - 50.15 PER PIECE	\$0.15	\$0.15	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PAB1	C SERIES PREMIUM APP BUNDLE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PARCELPPOINT	PARCELPPOINT	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PB-4000-US	SMARTLINK: LVM WIFI/LAN ANALYTICS DEVICE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PB-BLUE	ADDRESSRIGHT BLUE INK	\$58.99	\$48.50	18%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PB-GREEN	ADDRESSRIGHT GREEN INK	\$58.99	\$48.50	18%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PBIL	PBIL INTEGRATION SUBSCRIPTION	\$149.00/MONTH	\$129.63	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PBIL-SST	PBIL SST INTEGRATION SUBSCRIPTION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PB-MAX3	ADDRESSRIGHT BLACK INK (POROUS MATERIAL)	\$47.99	\$39.50	18%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PB-OL-CENT	OL Connect - Enterprise License	\$40,145.00	\$34,926.15	13%	#N/A	#N/A	#N/A	\$8,083.00	\$6,466.40	\$600.73
PB-OL-CENT-UPG	Upgrade to OL Connect Enterprise	\$20,075.00	\$17,465.25	13%	#N/A	#N/A	#N/A	\$8,083.00	\$6,466.40	\$600.73
PB-OL-CPCL	OL Connect - PCL Input	\$3,795.00	\$3,301.65	13%	#N/A	#N/A	#N/A	\$767.00	\$613.60	\$57.00
PB-OL-CPRO	OL Connect - Professional License	\$15,000.00	\$13,050.00	13%	#N/A	#N/A	#N/A	\$3,000.00	\$2,400.00	\$222.96
PB-OL-CPRO-UPG	Upgrade to OL Connect Professional	\$7,500.00	\$6,525.00	13%	#N/A	#N/A	#N/A	\$3,000.00	\$2,400.00	\$222.96
PB-OL-CSND-1K	OL Connect - Send 1000 Users - License	\$12,235.00	\$10,644.45	13%	#N/A	#N/A	#N/A	\$2,448.00	\$1,958.40	\$181.94
PB-OLDEV	OL Connect - Development License	\$3,750.00	\$3,262.50	13%	#N/A	#N/A	#N/A	\$750.00	\$600.00	\$55.74
PB-RED	ADDRESSRIGHT RED INK	\$58.99	\$48.50	18%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-101	RISO 1-DAY ADD-ON WORKFLOW SUPPORT	\$1,250.00	\$1,250.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-102	RISO 2-DAY WORKFLOW SUPPORT	\$2,799.00	\$2,799.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-104	RISO 4-DAY WORKFLOW SUPPORT	\$4,799.00	\$4,799.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSHIP01	PITNEYSHIP MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
PSIP19	HIGH VOLUME 4IN. LABEL PRINTER	\$1,712.00	\$1,489.44	13%	\$463.00	\$343.20	\$31.88	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
PSP20	NON-CONTACT PROGRAMMABLE WEDGE SCANN	\$2,285.00	\$1,987.95	13%	\$237.00	\$175.20	\$16.28	#N/A	#N/A	#N/A
PSP30	SCALE, 100LB TABLETOP SCALE	\$1,140.00	\$991.80	13%	\$268.00	\$198.40	\$18.43	#N/A	#N/A	#N/A
PSP47	GRAPHICAL DISPLAY FOR 100LB/200LB SCALE	\$139.00	\$120.93	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSP-CT00	BLUETOOTH DIMENSIONER W/BC SCANNER PSP	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	\$11.59	#N/A	#N/A	#N/A
PSPM11	STAMP POSTAGE SHEET STARTER	\$4.99	\$4.34	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPM12	STAMP POSTAGE ROLL STARTER	\$39.99	\$34.79	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP004	PSP PURCHASE POWER BUNDLE - 100	\$4.00	\$3.40	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP013	PSP PURCHASE POWER BUNDLE - 500	\$39.00	\$33.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP026	PSP PURCHASE POWER BUNDLE - 1000	\$76.00	\$65.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP065	PSP PURCHASE POWER BUNDLE - 2500	\$190.00	\$165.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP131	PSP PURCHASE POWER BUNDLE - 5000	\$380.00	\$325.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP196	PSP PURCHASE POWER BUNDLE - 7500	\$570.00	\$495.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSPPP261	PSP PURCHASE POWER BUNDLE - 10000	\$760.00	\$655.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-B	PS PRO - 100 TRANSACTIONS PER MONTH	\$58.00/MONTH	\$50.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-C	PS PRO - 500 TRANSACTIONS PER MONTH	\$125.00/MONTH	\$109.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-D	PS PRO - 1000 TRANSACTIONS PER MONTH	\$230.00/MONTH	\$200.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-E	PS PRO - 2500 TRANSACTIONS PER MONTH	\$475.00/MONTH	\$398.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-F	PS PRO - 5000 TRANSACTIONS PER MONTH	\$950.00/MONTH	\$796.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-G	PS PRO - 7500 TRANSACTIONS PER MONTH	\$1425.00/MONTH	\$1,216.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-H	PS PRO - 10000 TRANSACTIONS PER MONTH	\$1900.00/MONTH	\$1,655.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-I	PS PRO - 25000 TRANSACTIONS PER MONTH	\$2250.00/MONTH	\$1,958.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-J	50,000 LABELS PER MONTH	\$3500.00/MONTH	\$3,045.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-K	100,000 LABELS PER MONTH	\$5940.00/MONTH	\$5,167.80	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PS-PRO-L	150,000 LABELS PER MONTH	\$8100.00/MONTH	\$7,047.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSP-5-CA	PITNEYSHIP PRO CARRIER SETUP ASSISTANCE	\$224.00	\$198.16	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSP-5-DA	PITNEYSHIP PRO DATA ASSISTANCE	\$567.00	\$476.28	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSP-5-PM	PITNEYSHIP PRO PROJECT MANAGEMENT	\$1,000.00	\$860.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSP-5-PS55	PITNEYSHIP PRO PREMIER SUPPORT SUBSCRPTN	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,160.00	\$1,728.00	\$160.53
PSP-T339	CORDELESS SCANNER	\$2,170.00	\$1,887.90	13%	\$486.00	\$360.00	\$33.44	#N/A	#N/A	#N/A
PSP-T77WE	TETHERED WEDGE SCANNER	\$572.00	\$497.64	13%	\$18.00	\$13.60	\$1.26	#N/A	#N/A	#N/A
PSP-T534	CORDELESS WEDGE SCANNER SPARE BATTERY	\$130.00	\$113.10	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PSSA	PREMIER SUPPORT SUPPLEMENT-LEVEL A	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$3,033.00	\$2,426.40	\$225.41
PSSB	PREMIER SUPPORT SUPPLEMENT-LEVEL B	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$6,065.00	\$4,852.00	\$450.75
PSSC	PREMIER SUPPORT SUPPLEMENT-CCM	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,160.00	\$1,728.00	\$160.53
PSSD	PREMIER SUPPORT SUPPLEMENT-LOCKERS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,000.00	\$1,600.00	\$148.64
PSS5	PREMIER SUPPORT SUBSCRIPTION SERVICE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,160.00	\$1,728.00	\$160.53
PSST	POST SALE SOFTWARE TOOL KIT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTI21BSCBTRY	PTI21 BASIC BATTERY	\$129.00	\$112.23	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTI21EXTBTRY	PTI21 EXTENDED BATTERY	\$139.00	\$120.93	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTI21F5SCHR	PTI21 FIVE SLOT CRADLE CHARGER	\$1,399.00	\$1,191.13	13%	\$240.00	\$192.00	\$17.84	#N/A	#N/A	#N/A
PTI21HANDSTRAP	PTI21 HAND STRAP	\$59.00	\$51.33	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTI21SOFTHOLSTER	PTI21 SOFT HOLSTER	\$69.00	\$60.09	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTI21SSCEA	PTI21 SINGLE SLOT CRADLE CHARGER W ETHNT	\$599.00	\$521.13	13%	\$89.00	\$71.20	\$6.61	#N/A	#N/A	#N/A
PTI21SSCHR	PTI21 SINGLE SLOT CRADLE CHARGER	\$499.00	\$434.13	13%	\$75.00	\$60.00	\$5.57	#N/A	#N/A	#N/A
PTIMBLPRINT	PTI MOBILE BELT PRINTER	\$1,587.00	\$1,380.69	13%	\$207.00	\$165.60	\$15.38	#N/A	#N/A	#N/A
PTIMIDVOLUPRINT	PTI MID VOLUME LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
PTISIGLS	PTI COUNTER SIGNATURE PAD MAG STRP RDR	\$2,285.00	\$1,987.95	13%	\$354.00	\$283.20	\$26.31	#N/A	#N/A	#N/A
PTITAPPSCEA	PTI PRO FIVE SLOT ETHERNET CHARGER	\$1,718.00	\$1,494.66	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTITAPPSCHR	PTI PRO FIVE SLOT CRADLE CHARGER	\$974.00	\$847.38	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTITAPRB	PTI PRO RUGGED BOOT	\$196.00	\$170.52	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
PTITAPROCELL	INBOUND TRACKING ASSIST PRO ADD CELL	\$2,416.00	\$2,101.92	13%	\$685.00	\$548.00	\$50.91	#N/A	#N/A	#N/A
PTITAPROWIFI	INBOUND TRACKING ASSIST PRO WIFI	\$2,281.00	\$1,984.47	13%	\$264.00	\$211.20	\$19.62	#N/A	#N/A	#N/A
PTITAPSB	PTI PRO STANDARD BATTERY	\$144.00	\$125.28	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTITAPSOOTH	PTI PRO SNAP-ON TRIGGER HANDLE	\$516.00	\$449.92	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTITAPSSCHR	PTI PRO SINGLE SLOT CRADLE CHARGER	\$859.00	\$747.33	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTITAPTAE	PTI PRO TRACKING ASSISTANT ETHERNET ADPT	\$686.00	\$596.82	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTITAWIFI	INBOUND TRACKING ASSISTANT WIFI	\$1,399.00	\$1,217.13	13%	\$244.00	\$195.20	\$18.13	#N/A	#N/A	#N/A
PTIWWEDSON	PTI TETHERED WEDGE SCANNER	\$572.00	\$497.64	13%	\$18.00	\$14.40	\$1.34	#N/A	#N/A	#N/A
PTIWWEDSON	PTI WIRELESS WEDGE SCANNER	\$2,170.00	\$1,887.90	13%	\$486.00	\$388.80	\$36.12	#N/A	#N/A	#N/A
PTIX	PITNEYTRACK INBOUND	\$299.00/MONTH	\$260.13	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ1	SENDPRO ONLINE PITNEYSHIP	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ3	MULTICARRIER SHIPPING W/ HW OR METER	\$15.00	\$13.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ4	MULTICARRIER SHIPPING APP W/ HW OR METER	\$15.00/MONTH	\$13.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ7	SPO-PITNEYSHIP MAILING INCLUDED W/ HW	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ8	SPO-PITNEYSHIP MAILING INCLUDED W/ HW	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ9	SPO-PITNEYSHIP BASIC 1 USER	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ9	SPO-PITNEYSHIP BASIC 50 USERS	\$10.00/MONTH	\$8.70	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ9	SPO-PITNEYSHIP INDIVIDUAL	\$15.00/MONTH	\$13.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ9	SPO-PITNEYSHIP OFFICE	\$25.00/MONTH	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJ9	SPO-PITNEYSHIP UNLIMITED	\$180.00/MONTH	\$157.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJF	SPO-PITNEYSHIP BASIC 50 USERS	\$10.00	\$8.70	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJG	SPO-PITNEYSHIP INDIVIDUAL	\$15.00	\$13.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJH	SPO-PITNEYSHIP OFFICE	\$25.00	\$21.75	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJI	SPO-PITNEYSHIP UNLIMITED	\$180.00	\$160.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJN	SINGLE USER ACCESS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJP	50 USER ACCESS W/ HW OR METER	\$10.00/MONTH	\$8.70	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJQ	UNLIMITED USER ACCESS W/ HW OR METER	\$155.00/MONTH	\$135.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJR	50 USER ACCESS WITH HARDWARE OR METER	\$10.00/MONTH	\$8.70	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTJS	UNLIMITED USER ACCESS WITH HARDWARE	\$155.00/MONTH	\$135.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTK1	WEB BROWSER INTEGRATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTK2	SENDPRO C SERIES SHIPPING INTEGRATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTK3	SENDPRO P SERIES METER INTEGRATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTK5	METER INTEGRATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTKA	U.S. MARKET	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTKM	SENDPRO MAILSTATION STAMPS 1 USER	\$7.00/MONTH	\$6.10	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTKN	SENDPRO MAILSTATION STAMPS 1 USER	\$7.00/MONTH	\$6.10	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTKP	SENDPRO MAILSTATION STAMPS 50 USERS	\$13.00/MONTH	\$11.30	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTKQ	SENDPRO MAILSTATION STAMPS 50 USERS	\$13.00/MONTH	\$11.30	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTKX	PITNEYSHIP CUBE INTEGRATION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTNY-ANALYTICS	PITNEYANALYTICS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTNY-TRACK	PITNEYTRACK	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PTS1	PITNEYSHIP SAAS ONBOARDING	\$1,060.00	\$909.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PT-S-DA	PITNEYTRACK DATA ASSISTANCE	\$567.00	\$476.28	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PT-S-PMA	PITNEYTRACK PROJECT MANAGEMENT - LEVEL A	\$500.00	\$420.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PT-S-PMB	PITNEYTRACK PROJECT MANAGEMENT - LEVEL B	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PT-S-PSA	PITNEYTRACK IMPLEMENTATION - LEVEL A	\$500.00	\$420.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PT-S-PSB	PITNEYTRACK IMPLEMENTATION - LEVEL B	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PURCHASE POWER HIGH	PURCHASE POWER FOR MAILSTATION-C500 - SP3000	\$15.00	\$13.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
PURCHASE POWER LOW	PURCHASE POWER FOR MAILSTATION-C500	\$7.00	\$6.10	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RC9E-MN	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	\$87.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
RC9E-ML	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	\$100.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RC9E-MM	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	\$100.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RC9F	RCH - INTEGRITY EXPRESS 2500-4500	\$50.00/MONTH	\$43.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RC9G	RCH - INTEGRITY EXP SALES PAK 2500 -3500	\$25.00/MONTH	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RC9H	RCH - INTEGRITY EXP SALES PAK 4500	\$35.00/MONTH	\$30.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RC9E	RELAY INTEGRITY EXPRESS PRO SERVICES	\$318.00	\$318.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RECPM	RECEIVING PROJECT MANAGEMENT	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RETROU11	RETROFIT AM KIOSK TO LOCKU1	\$5,500.00	\$4,269.43	22%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
RETROU12	RETROFIT AM KIOSK TO LOCKU2	\$6,000.00	\$4,705.30	22%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
RF52	FS2100C RISO RIP W/KEY, MOUSE, MONITOR	\$18,125.00	\$15,309.00	16%	\$250.00	\$1,749.60	\$162.54	#N/A	#N/A	#N/A
RIPC	RIP CONNECTRIGHT MAILER	\$300.00	\$261.00	13%	#N/A	n/a	#VALUE!	\$60.00	\$48.00	\$4.46
RIPP	MRDF PREP	\$2,425.00	\$2,110.00	13%	#N/A	n/a	#VALUE!	\$396.00	\$316.80	\$29.43
RIP-PS-AJS	RIP - ADDITIONAL JOB SETUP	\$195.00	\$163.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIP-PS-CRM-AJS	RIP WITH CRM - ADDITIONAL JOB SETUP	\$295.00	\$247.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIP-PS-MRDF	MRDF PREP INSTALL AND TRAINING	\$425.00	\$357.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIP-PS-MRDF-CSR	RIP-INSTALL-MRDF PREP WITH HW BY CSR	\$425.00	\$370.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIP-PSO	RIP INSTALL AND TRAIN-ONSITE-1 JOB SETUP	\$2,500.00	\$2,100.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIP-PSO-CSR	RIP-INSTALL ONSITE WITH HW BY CSR	\$300.00	\$261.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIP-PSR	RIP INSTALL AND TRAIN-REMOTE-1 JOB SETUP	\$575.00	\$500.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
RIPS	RELAY INTEGRITY PRO	\$5,500.00	\$4,785.00	13%	#N/A	n/a	#VALUE!	\$593.00	\$474.40	\$44.07
RMV2	RECEIVING MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
RS11R	RS1100C RISO FW RIP W/KEY, MOUSE, MONITOR	\$11,853.00	\$9,956.52	16%	\$260.00	\$208.00	\$19.32	#N/A	#N/A	#N/A
RS12R	RISO RS1200C RIP W/KEY, MOUSE, MONITOR	\$13,750.00	\$11,550.00	16%	\$250.00	\$240.00	\$22.30	#N/A	#N/A	#N/A
S-7357	OPTION PCB FG10	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
S-7395	PAPER EJECTION ATTACHMENT	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
S805	BARCODE SCANNER	\$902.00	\$542.75	40%	\$237.00	\$175.20	\$16.28	#N/A	#N/A	#N/A
SDTK	SOFTWARE DEVELOPER TOOL KIT	\$11,443.00	\$9,218.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SELFPRO	SELF-SETUP AND ONBOARDING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SEND	SP360-PITNEYSHIP PRO BASIC SUBSCRIPTION	\$25.00/MONTH	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SENDADV	SP360-PITNEYSHIP PRO ADV SUBSCRIPTION	\$36.00/MONTH	\$31.32	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SENDH5	SP360-DEVICEHUB	\$20.00/MONTH	\$17.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SENDER	SP360-PITNEYSHIP PRO ERR	\$20.00/MONTH	\$17.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SFP1	FEDEX SMARTPOST (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SFP2	FEDEX SMARTPOST (2)	\$1,466.00	\$1,113.60	24%	#N/A	n/a	#VALUE!	\$273.00	\$218.40	\$20.29
SFPC	FEDEX SMARTPOST (100)	\$9,159.00	\$6,960.00	24%	#N/A	n/a	#VALUE!	\$1,707.00	\$1,365.60	\$126.86
SFPE	FEDEX SMARTPOST (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SFPL	FEDEX SMARTPOST (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SFPT	FEDEX SMARTPOST (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SFPV	FEDEX SMARTPOST (5)	\$1,650.00	\$1,252.80	24%	#N/A	n/a	#VALUE!	\$308.00	\$246.40	\$22.89
SFPX	FEDEX SMARTPOST (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SGC1	UPS SUREPOST (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SGC2	UPS SUREPOST (2)	\$1,466.00	\$1,113.60	24%	#N/A	n/a	#VALUE!	\$273.00	\$218.40	\$20.29
SGC3	UPS SUREPOST (100)	\$9,159.00	\$6,960.00	24%	#N/A	n/a	#VALUE!	\$1,707.00	\$1,365.60	\$126.86
SGCE	UPS SUREPOST (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGCL	UPS SUREPOST (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SGCT	UPS SUREPOST (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SGCV	UPS SUREPOST (5)	\$1,650.00	\$1,252.80	24%	#N/A	n/a	#VALUE!	\$308.00	\$246.40	\$22.89
SGCX	UPS SUREPOST (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SGF1	FEDEX TRANSBORDER (1)	\$10,304.00	\$7,830.00	24%	#N/A	n/a	#VALUE!	\$1,921.00	\$1,536.80	\$142.77
SGF2	FEDEX TRANSBORDER (2)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SGFC	FEDEX TRANSBORDER (100)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SGFE	FEDEX TRANSBORDER (ENTERPRISE)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SGFL	FEDEX TRANSBORDER (50)	\$103,032.00	\$78,300.00	24%	#N/A	n/a	#VALUE!	\$19,207.00	\$15,365.60	\$1,427.47
SGFT	FEDEX TRANSBORDER (25)	\$85,860.00	\$65,250.00	24%	#N/A	n/a	#VALUE!	\$16,006.00	\$12,804.80	\$1,189.57
SGFV	FEDEX TRANSBORDER (5)	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SGFX	FEDEX TRANSBORDER (10)	\$57,240.00	\$43,500.00	24%	#N/A	n/a	#VALUE!	\$10,670.00	\$8,536.00	\$793.00
SGK1	DYMANEX (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SGK2	DYMANEX (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SGKC	DYMANEX (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGKE	DYMANEX (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SGKL	DYMANEX (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SGKT	DYMANEX (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SGKV	DYMANEX (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SGKX	DYMANEX (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SGL1	SAMEDAY (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SGL2	SAMEDAY (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SGLC	SAMEDAY (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGLE	SAMEDAY (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SGLL	SAMEDAY (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SGLT	SAMEDAY (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SGLV	SAMEDAY (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SGLX	SAMEDAY (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SGM1	UPS DOMESTIC MAIL INNOVATIONS (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$183.00	\$146.40	\$13.60
SGM2	UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,466.00	\$1,113.60	24%	#N/A	n/a	#VALUE!	\$303.00	\$242.40	\$22.52
SGMC	UPS DOMESTIC MAIL INNOVATIONS (100)	\$9,159.00	\$6,960.00	24%	#N/A	n/a	#VALUE!	\$1,707.00	\$1,365.60	\$126.86
SGME	UPS DOMESTIC MAIL INNOVATIONS(ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGML	UPS DOMESTIC MAIL INNOVATIONS (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SGMT	UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SGMV	UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,650.00	\$1,252.80	24%	#N/A	n/a	#VALUE!	\$308.00	\$246.40	\$22.89
SGMX	UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SGN1	TNT (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SGN2	TNT (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SGNC	TNT (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGNE	TNT (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SGNL	TNT (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SGNT	TNT (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SGNV	TNT (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SGNX	TNT (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SGS1	GOLDEN STATE OVERNIGHT (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SGS2	GOLDEN STATE OVERNIGHT (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SGSC	GOLDEN STATE OVERNIGHT (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGSE	GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SGSL	GOLDEN STATE OVERNIGHT (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SGST	GOLDEN STATE OVERNIGHT (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SGSV	GOLDEN STATE OVERNIGHT (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SGSX	GOLDEN STATE OVERNIGHT (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SGT1	UPS AIR FREIGHT (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SGT2	UPS AIR FREIGHT (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SGTC	UPS AIR FREIGHT (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGTE	UPS AIR FREIGHT (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SGTL	UPS AIR FREIGHT (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SGTT	UPS AIR FREIGHT (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SGTV	UPS AIR FREIGHT (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SGTX	UPS AIR FREIGHT (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SGW1	UPS DOMESTIC WORLDWIDE (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SGW2	UPS DOMESTIC WORLDWIDE (2)	\$1,466.00	\$1,113.60	24%	#N/A	n/a	#VALUE!	\$273.00	\$218.40	\$20.29
SGWC	UPS DOMESTIC WORLDWIDE (100)	\$9,159.00	\$6,960.00	24%	#N/A	n/a	#VALUE!	\$1,707.00	\$1,365.60	\$126.86
SGWE	UPS DOMESTIC WORLDWIDE (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SGWL	UPS DOMESTIC WORLDWIDE (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SGWT	UPS DOMESTIC WORLDWIDE (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SGWV	UPS DOMESTIC WORLDWIDE (5)	\$1,650.00	\$1,252.80	24%	#N/A	n/a	#VALUE!	\$308.00	\$246.40	\$22.89
SGWX	UPS DOMESTIC WORLDWIDE (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SH10A	SHOB LIGHT DUTY SHREDDER, SECURITY LVL 4	\$1,071.00	\$899.64	16%	\$42.00	\$31.20	\$2.90	#N/A	#N/A	#N/A
SH11A	SH1B OFFICE SHREDDER, SECURITY LEVEL 4	\$1,464.00	\$1,229.76	16%	\$119.00	\$88.00	\$8.18	#N/A	#N/A	#N/A
SH13A	SH3C HIGH VOLUME SHREDDER, SECURITY LVLS	\$3,403.00	\$2,858.52	16%	\$415.00	\$307.20	\$28.54	#N/A	#N/A	#N/A
SHA1	ACE (1)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SHA2	ACE (2)	\$8,586.00	\$6,525.00	24%	#N/A	n/a	#VALUE!	\$1,601.00	\$1,280.80	\$118.99
SHAC	ACE (100)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SHAE	ACE (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SHAL	ACE (50)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SHAT	ACE (25)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SHAV	ACE (5)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SHAX	ACE (10)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SHC1	LOOKAS EXPRESS (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SHH1	THIRD PARTY HAZMAT CONNECTOR (1)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SHH2	THIRD PARTY HAZMAT CONNECTOR (2)	\$10,304.00	\$7,830.00	24%	#N/A	n/a	#VALUE!	\$1,921.00	\$1,536.80	\$142.77
SHHC	THIRD PARTY HAZMAT CONNECTOR (100)	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SHHE	THIRD PARTY HAZMAT CONNECTOR ENTERPRISE	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SHHL	THIRD PARTY HAZMAT CONNECTOR (50)	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SHHT	THIRD PARTY HAZMAT CONNECTOR (25)	\$27,476.00	\$20,880.00	24%	#N/A	n/a	#VALUE!	\$5,122.00	\$4,097.60	\$380.67
SHHV	THIRD PARTY HAZMAT CONNECTOR (5)	\$13,738.00	\$10,440.00	24%	#N/A	n/a	#VALUE!	\$2,562.00	\$2,049.60	\$190.41
SHHX	THIRD PARTY HAZMAT CONNECTOR (10)	\$20,607.00	\$15,660.00	24%	#N/A	n/a	#VALUE!	\$3,842.00	\$3,073.60	\$285.54
SHL1	DHL (US & CANADA) (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SHL2	DHL (US & CANADA) (2)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SHLC	DHL (US & CANADA) (100)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SHLE	DHL (US & CANADA) (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SHLL	DHL (US & CANADA) (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SHLT	DHL (US & CANADA) (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SHLV	DHL (US & CANADA) (5)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SHLX	DHL (US & CANADA) (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SHN1	XPO (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SHN2	XPO (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SHNC	XPO (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SHNE	XPO (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SHNL	XPO (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SHNT	XPO (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SHNV	XPO (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SHNX	XPO (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SHP1	USPS ACTIVATION CA (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SHR1	LONESTAR (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SHR2	LONESTAR (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SHRC	LONESTAR (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SHRE	LONESTAR (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SHRL	LONESTAR (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SHRT	LONESTAR (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SHRV	LONESTAR (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SHRX	LONESTAR (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SHT1	ATS (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SHT2	ATS (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SHTC	ATS (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SHTE	ATS (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SHTL	ATS (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SHTT	ATS (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SHTV	ATS (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SHTX	ATS (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SL20	NON-CONTACT PROGRAMMABLE WEDGE SCANN	\$2,285.00	\$1,840.00	19%	\$364.00	\$269.60	\$25.05	#N/A	#N/A	#N/A
SL21	LASER PRINTER	\$796.00	\$641.00	19%	\$197.00	\$145.60	\$13.53	#N/A	#N/A	#N/A
SL30	100LB TABLET SCALE	\$1,140.00	\$918.00	19%	\$260.00	\$198.40	\$18.43	#N/A	#N/A	#N/A
SL32	200LB ROLLTOP SCALE	\$1,483.00	\$1,195.00	19%	\$378.00	\$280.00	\$26.01	#N/A	#N/A	#N/A
SL33	149 LB. ROLLTOP SCALE (CAL. ONLY)	\$1,941.00	\$1,563.00	19%	\$386.00	\$285.60	\$26.53	#N/A	#N/A	#N/A
SL39	CORDESS WEDGE SCANNER	\$2,170.00	\$1,748.00	19%	\$486.00	\$360.00	\$33.44	#N/A	#N/A	#N/A
SL-397-D	70LB INTEGRATED USB SCALE	\$162.00	\$131.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SL91	PC W/ FLAT PANEL MONITOR	\$3,201.00	\$2,578.00	19%	\$518.00	\$384.00	\$35.67	#N/A	#N/A	#N/A
SLB1	3RD PARTY USPS WEB CONNECTOR (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SLB2	3RD PARTY USPS WEB CONNECTOR (2)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SLB3	3RD PARTY USPS WEB CONNECTOR (100)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SLB6	3RD PARTY USPS WEB CONNECT (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SLBL	3RD PARTY USPS WEB CONNECTOR (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SLBT	3RD PARTY USPS WEB CONNECTOR (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SLBV	3RD PARTY USPS WEB CONNECTOR (5)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SLBX	3RD PARTY USPS WEB CONNECTOR (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SLCA	USPS CUSTOM CARRIER RATE	\$2,359.00	\$1,792.20	24%	#N/A	n/a	#VALUE!	\$440.00	\$352.00	\$32.70
SLD1	UPS TRADE DIRECT/CROSS BORDER CONS. (1)	\$10,304.00	\$7,830.00	24%	#N/A	n/a	#VALUE!	\$1,921.00	\$1,536.80	\$142.77
SLD2	UPS TRADE DIRECT/CROSS BORDER CONS. (2)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SLDC	UPS TRADE DIRECT/CROSS BORDER CONS. (100)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SLDE	UPS TRADE DIRECT/CROSS BORDER CONS (ENTER)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SLDL	UPS TRADE DIRECT/CROSS BORDER CONS. (50)	\$103,032.00	\$78,300.00	24%	#N/A	n/a	#VALUE!	\$19,207.00	\$15,365.60	\$1,427.47
SLDT	UPS TRADE DIRECT/CROSS BORDER CONS. (25)	\$85,860.00	\$65,250.00	24%	#N/A	n/a	#VALUE!	\$16,006.00	\$12,804.80	\$1,189.57
SLDV	UPS TRADE DIRECT/CROSS BORDER CONS. (5)	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SLDX	UPS TRADE DIRECT/CROSS BORDER CONS. (10)	\$27,476.00	\$20,880.00	24%	#N/A	n/a	#VALUE!	\$5,122.00	\$4,097.60	\$380.67
SL-ENV-CFW1	PE #10 GUMD WHT CERT FULL WIDW SECR ENV	\$67.99	\$59.15	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SL-ENV-CFW2	PE #9X5 GUMD WHT CERT FULL WIDW SECR ENV	\$94.99	\$82.64	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SL-ENV-CFW3	PE #9X12 GUMD WHT CERT FULL WIDW SECR ENV	\$174.99	\$152.24	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SLEP	USPS BP0D SPLITTER TOOL	\$3,750.00	\$3,021.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SLEPSE	SPE USPS BP0D SPLITTER TOOL	\$3,750.00	\$3,021.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SLH1	HAZARDOUS MATERIALS (1)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SLH2	HAZARDOUS MATERIALS (2)	\$8,586.00	\$6,525.00	24%	#N/A	n/a	#VALUE!	\$1,601.00	\$1,280.80	\$118.99
SLHC	HAZARDOUS MATERIALS (100)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SLHE	HAZARDOUS MATERIALS (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SLHL	HAZARDOUS MATERIALS (50)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SLHT	HAZARDOUS MATERIALS (25)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SLHV	HAZARDOUS MATERIALS (5)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SLHX	HAZARDOUS MATERIALS (10)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SLLI	SHIP TO HOLD (1)	\$10,304.00	\$7,830.00	24%	#N/A	n/a	#VALUE!	\$1,921.00	\$1,536.80	\$142.77
SLLJ	SHIP TO HOLD (2)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SLLC	SHIP TO HOLD (100)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SLLD	SHIP TO HOLD (ENTERPRISE)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SLLL	SHIP TO HOLD (50)	\$103,032.00	\$78,300.00	24%	#N/A	n/a	#VALUE!	\$19,207.00	\$15,365.60	\$1,427.47
SLLT	SHIP TO HOLD (25)	\$85,860.00	\$65,250.00	24%	#N/A	n/a	#VALUE!	\$16,006.00	\$12,804.80	\$1,189.57
SLLV	SHIP TO HOLD (5)	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SLLX	SHIP TO HOLD (10)	\$57,240.00	\$43,500.00	24%	#N/A	n/a	#VALUE!	\$10,670.00	\$8,536.00	\$793.00
SL-SPM02	SENDPRO POSTAGE ROLL	\$39.99	\$39.99	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SL-SPM11	SENDPRO POSTAGE SHEETS 120 STAMPS	\$4.99	\$4.99	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SL-SPM8R	REFURB SENDPRO STAMP ROLL PRINTER QL800	\$85.00	\$74.00	13%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
SL-SPMVK11	SENDPRO MAILING WELCOME KIT	\$0.00	\$0.00	#N/A	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SLT1	ERR CERTIFY MAIL / PROOF OF DELIVERY (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SLT2	ERR CERTIFIED MAIL PROOF OF DELIVERY (2)	\$1,466.00	\$1,113.60	24%	#N/A	n/a	#VALUE!	\$273.00	\$218.40	\$20.29
SLTC	ERR CERTIFY MAIL PROOF OF DELIVERY (100)	\$9,159.00	\$6,960.00	24%	#N/A	n/a	#VALUE!	\$1,707.00	\$1,365.60	\$126.86
SLTE	ERR CERTIFY MAIL PROOF DELIVERY	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SLTT	ERR CERTIFY MAIL PROOF OF DELIVERY (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SLTT	ERR CERTIFY MAIL PROOF OF DELIVERY (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SLTV	ERR CERTIFIED MAIL PROOF OF DELIVERY (5)	\$1,850.00	\$1,252.80	24%	#N/A	n/a	#VALUE!	\$368.00	\$294.40	\$22.09
SLTX	ERR CERTIFY MAIL /PROOF OF DELIVERY (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SLY1	BLACK BOX SDK (1)	\$10,304.00	\$7,830.00	24%	#N/A	n/a	#VALUE!	\$1,921.00	\$1,536.80	\$142.77
SLY2	BLACK BOX SDK (2)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SLYC	BLACK BOX SDK (100)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SLYE	BLACK BOX SDK (ENTERPRISE)	\$114,480.00	\$87,000.00	24%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SLYL	BLACK BOX SDK (50)	\$103,032.00	\$78,300.00	24%	#N/A	n/a	#VALUE!	\$19,207.00	\$15,365.60	\$1,427.47
SLYT	BLACK BOX SDK (25)	\$85,860.00	\$65,250.00	24%	#N/A	n/a	#VALUE!	\$16,006.00	\$12,804.80	\$1,189.57
SLYV	BLACK BOX SDK (5)	\$34,344.00	\$26,100.00	24%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SLYX	BLACK BOX SDK (10)	\$57,240.00	\$43,500.00	24%	#N/A	n/a	#VALUE!	\$10,670.00	\$8,536.00	\$793.00
SM51	S5L SPS MID ASSIST SERVICE	\$541.00	\$454.44	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SM51SPE	SPE SPS MID ASSIST SERVICE	\$541.00	\$454.44	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SM5C	CARRIER SETUP ASSISTANCE	\$207.00	\$173.88	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SM5D	DATA ASSISTANCE	\$525.00	\$441.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SNB1	BAX GLOBAL (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNB2	BAX GLOBAL (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNBC	BAX GLOBAL (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNBE	BAX GLOBAL (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNBL	BAX GLOBAL (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNBT	BAX GLOBAL (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNBV	BAX GLOBAL (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNBX	BAX GLOBAL (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNB1	EASTERN CONNECTION (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNB2	EASTERN CONNECTION (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNB3	EASTERN CONNECTION (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNB4	EASTERN CONNECTION (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNB5	EASTERN CONNECTION (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNB6	EASTERN CONNECTION (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNB7	EASTERN CONNECTION (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNEX	EASTERN CONNECTION (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNW1	GLOBALTRANZ (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNW2	GLOBALTRANZ (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNW3	GLOBALTRANZ (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNW4	GLOBALTRANZ (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNW5	GLOBALTRANZ (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNW6	GLOBALTRANZ (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNW7	GLOBALTRANZ (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNW8	GLOBALTRANZ (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNH1	LTL CZRLT RATING / BOLS (PER CARRIER)(1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNH2	LTL CZRLT RATE BOL (PER CARRIER) (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNHC	LTL CZRLT RATE BOL (PER CARRIER) (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNHE	LTL CZRLT RATE BOL (PER CARRIER)ENTER	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNHL	LTL CZRLT RATE BOL (PER CARRIER) (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNHT	LTL CZRLT RATE BOL (PER CARRIER) (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNHV	LTL CZRLT RATE BOS (PER CARRIER) (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNHX	LTL CZRLT RATE BOL (PER CARRIER) (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNJ1	MISCELLANEOUS DOMESTIC CARRIERS (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNJ2	MISCELLANEOUS DOMESTIC CARRIERS (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNJ3	MISCELLANEOUS DOMESTIC CARRIERS (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNJ4	MISC DOMESTIC CARRIERS (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNJ5	MISCELLANEOUS DOMESTIC CARRIERS (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNJ6	MISCELLANEOUS DOMESTIC CARRIERS (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNJ7	MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNJ8	MISCELLANEOUS DOMESTIC CARRIERS (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNL1	PUROLATOR (1)	\$687.00	\$522.00	24%	#N/A	n/a	#VALUE!	\$129.00	\$103.20	\$9.59
SNL2	PUROLATOR (2)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNLC	PUROLATOR (100)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNLE	PUROLATOR (ENTERPRISE)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNLL	PUROLATOR (50)	\$6,869.00	\$5,220.00	24%	#N/A	n/a	#VALUE!	\$1,281.00	\$1,024.80	\$95.20
SNLT	PUROLATOR (25)	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SNLV	PUROLATOR (5)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNLX	PUROLATOR (10)	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$428.00	\$342.40	\$31.81
SNM1	MIDLAND COURIER (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNM2	MIDLAND COURIER (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNMC	MIDLAND COURIER (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNME	MIDLAND COURIER (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNML	MIDLAND COURIER (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNMT	MIDLAND COURIER (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNMV	MIDLAND COURIER (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNMX	MIDLAND COURIER (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNR1	ONTRAC (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNR2	ONTRAC (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNRC	ONTRAC (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNRE	ONTRAC (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNRL	ONTRAC (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNRT	ONTRAC (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNRV	ONTRAC (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNRX	ONTRAC (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SN51	SPEE-DEE (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SN52	SPEE-DEE (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SN5C	SPEE-DEE (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SN5E	SPEE-DEE (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SN5L	SPEE-DEE (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SN5T	SPEE-DEE (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SN5V	SPEE-DEE (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SN5X	SPEE-DEE (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNH1	DICOM (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNH2	DICOM (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNH3	DICOM (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNH6	DICOM (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNH8	DICOM (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNH7	DICOM (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNH9	DICOM (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNH9	DICOM (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNV1	VELOCITY (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNV2	VELOCITY (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNVC	VELOCITY (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNVE	VELOCITY (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNVL	VELOCITY (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNVT	VELOCITY (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNVV	VELOCITY (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNVX	VELOCITY (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNY1	ICS COURIER (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNY2	ICS COURIER (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNYC	ICS COURIER (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNYE	ICS COURIER (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNYL	ICS COURIER (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNYT	ICS COURIER (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNYV	ICS COURIER (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNYX	ICS COURIER (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SNZ1	CARDINAL COURIER (1)	\$1,031.00	\$783.00	24%	#N/A	n/a	#VALUE!	\$192.00	\$153.60	\$14.27
SNZ2	CARDINAL COURIER (2)	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SNZC	CARDINAL COURIER (100)	\$22,896.00	\$17,400.00	24%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SNZE	CARDINAL COURIER (ENTERPRISE)	\$28,620.00	\$21,750.00	24%	#N/A	n/a	#VALUE!	\$5,335.00	\$4,268.00	\$396.50
SNZL	CARDINAL COURIER (50)	\$17,172.00	\$13,050.00	24%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SNZT	CARDINAL COURIER (25)	\$11,448.00	\$8,700.00	24%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SNZV	CARDINAL COURIER (5)	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SNZV	CARDINAL COURIER (10)	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SP36001	SP360 MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
SP360ACCTSF	SP360-PITNEYBOW SUBSCRIPTION	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360EOTF	SP360-EQUIPMENT CONNECTION SUBSCRIPTION	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360LOCISF	SP360 PARCELPPOINT LOCKER MGMT SUBSCRIPT	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML10	SP360-PITNEYSHIP PRO 12 LOCATIONS	\$300.00/MONTH	\$261.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML100	SP360-PITNEYSHIP PRO 100 LOCATIONS	\$1000.00/MONTH	\$870.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML1000	SP360-PITNEYSHIP PRO 1000 LOCATIONS	\$5000.00/MONTH	\$4,350.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML25	SP360-PITNEYSHIP PRO 25 LOCATIONS	\$500.00/MONTH	\$435.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML300	SP360-PITNEYSHIP PRO 300 LOCATIONS	\$2000.00/MONTH	\$1,740.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML3000	SP360-PITNEYSHIP PRO 3000 LOCATIONS	\$13500.00/MONTH	\$11,745.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360ML50	SP360-PITNEYSHIP PRO 50 LOCATIONS	\$600.00/MONTH	\$522.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SP360ENDSF	SP360-PITNEYSHIP PRO SUBSCRIPTION	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP360TRACSF	SP360-PITNEYTRACK SUBSCRIPTION	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SP3RK	RETURN KIT FOR SENDPRO 300	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPCRK	RETURN KIT FOR SENDPRO C SERIES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE19	HIGH VOLUME 4IN. LABEL PRINTER	\$1,712.00	\$1,379.00	19%	\$463.00	\$343.20	\$31.88	#N/A	#N/A	#N/A
SPE30	100LB TABLETOP SCALE	\$1,140.00	\$918.00	19%	\$268.00	\$198.40	\$18.43	#N/A	#N/A	#N/A
SPE32	200LB ROLLERTOP SCALE	\$1,483.00	\$1,195.00	19%	\$375.00	\$277.60	\$25.79	#N/A	#N/A	#N/A
SPE39	CORDEX WEDGE SCANNER	\$1,895.00	\$1,649.00	13%	\$450.00	\$360.00	\$33.44	#N/A	#N/A	#N/A
SPE46	SPE MID-VOLUME THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
SPE47	GRAPHICAL DISPLAY FOR 100LB/200LB SCALE	\$139.00	\$123.03	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEADMIN10	SPE ADMINISTRATION SUBSCRIPTION-10-HOURS	\$1,000.00	\$1,000.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEADMIN15	SPE ADMINISTRATION SUBSCRIPTION-15-HOURS	\$500.00	\$500.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-100	SENDPRO ENTERPRISE BASIC SUB 100	\$58.00/MONTH	\$50.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-1000	SENDPRO ENTERPRISE BASIC SUB 1000	\$230.00/MONTH	\$200.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-10000	SENDPRO ENTERPRISE BASIC SUB 10000	\$1600.00/MONTH	\$1,392.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-100000	SENDPRO ENTERPRISE BASIC SUB 100000	\$9940.00/MONTH	\$4,785.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-150000	SENDPRO ENTERPRISE BASIC SUB 150000	\$8100.00/MONTH	\$6,525.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-2500	SENDPRO ENTERPRISE BASIC SUB 2500	\$475.00/MONTH	\$398.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-25000	SENDPRO ENTERPRISE BASIC SUB 25000	\$2250.00/MONTH	\$1,958.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-500	SENDPRO ENTERPRISE BASIC SUB 500	\$125.00/MONTH	\$109.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-5000	SENDPRO ENTERPRISE BASIC SUB 5000	\$850.00/MONTH	\$740.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-50000	SENDPRO ENTERPRISE BASIC SUB 50000	\$3500.00/MONTH	\$2,610.00	25%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BASIC-7500	SENDPRO ENTERPRISE BASIC SUB 7500	\$1450.00/MONTH	\$1,262.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-BB5DK	BLACK BOX SDK	\$100.00/MONTH	\$87.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-CBC	CROSS BORDER CONSOLIDATION	\$300.00/MONTH	\$261.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-CT00	BLUETOOTH DIMENSIONER W/BC SCANNER SPE	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	\$11.59	#N/A	#N/A	#N/A
SPE-CUSTOM	SPE CUSTOM CARRIER SUBSCRIPTION	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$579.00	\$463.20	\$43.03
SPE-DESIGNVC	SPE DESIGN SERVICES	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-ECONMM	SPE ECOMMERCE CONNECTOR SUB	\$50.00/MONTH	\$43.50	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-FMS	FEDEX SHIP MANAGER SERVER	\$0.00	\$0.00	#N/A	#N/A	n/a	#VALUE!	\$0.00	\$0.00	\$0.00
SPE-H1	ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,300.00	\$4,350.00	18%	#N/A	n/a	#VALUE!	\$988.00	\$790.40	\$73.43
SPE-H2	ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,600.00	\$9,200.00	13%	#N/A	n/a	#VALUE!	\$1,976.00	\$1,580.80	\$146.86
SPE-H3	ADDITIONAL LOCATIONS (3) PRICE PER LOC.	\$17,950.00	\$16,900.00	13%	#N/A	n/a	#VALUE!	\$1,482.00	\$1,185.60	\$110.14
SPE-HC	ADDITIONAL LOCATIONS(100) PRICE PER LOC.	\$1,590.00	\$1,305.00	18%	#N/A	n/a	#VALUE!	\$297.00	\$237.60	\$22.07
SPE-HL	ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$2,120.00	\$1,740.00	18%	#N/A	n/a	#VALUE!	\$396.00	\$316.80	\$29.43
SPE-HL1	HOSTING LEVEL 1	\$1000.00/MONTH	\$870.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-HL2	HOSTING LEVEL 2	\$1666.67/MONTH	\$1,450.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-HL3	HOSTING LEVEL 3	\$2500.00/MONTH	\$2,175.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-H5	HOSTING SERVICES	\$31,800.00	\$27,666.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-HT	ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$3,180.00	\$2,610.00	18%	#N/A	n/a	#VALUE!	\$593.00	\$474.40	\$44.07
SPE-HX	ADDITIONAL LOCATIONS (10) PRICE PER LOC.	\$5,300.00	\$4,350.00	18%	#N/A	n/a	#VALUE!	\$988.00	\$790.40	\$73.43
SPE-HZMT	HAZMAT	\$300.00/MONTH	\$261.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-JR76	GREEN 100LB TABLETOP SCALE	\$567.00	\$457.00	19%	\$266.00	\$196.80	\$18.28	#N/A	#N/A	#N/A
SPE-LTL	SPE LTL SUBSCRIPTION	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-LTL-CONTRACT	SPE LTL SUB - OTHER SUPPORTED	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-LTL-CUSTOM	SPE LTL SUB - CUSTOM CARRIER	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-LTL-FE	SPE LTL SUB - FEDEX FREIGHT	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-LTL-UPS	SPE LTL SUB - UPS FREIGHT	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEOV	SENDPRO ENTERPRISE OVERAGE FEE	\$0.13	\$0.13	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPM	SPE PROJECT MANAGEMENT	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SPEPP000	SPE PURCHASE POWER BUNDLE - CLEANUP	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP004	SPE PURCHASE POWER BUNDLE - 100	\$4.00	\$4.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP013	SPE PURCHASE POWER BUNDLE - 500	\$26.00	\$26.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP026	SPE PURCHASE POWER BUNDLE - 1000	\$26.00	\$26.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP065	SPE PURCHASE POWER BUNDLE - 2500	\$65.00	\$65.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP131	SPE PURCHASE POWER BUNDLE - 5000	\$131.00	\$131.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP196	SPE PURCHASE POWER BUNDLE - 7500	\$196.00	\$196.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPP261	SPE PURCHASE POWER BUNDLE - 10000	\$261.00	\$261.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPS	SPE IMPLEMENTATION	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPEPSBYOR	PERSONAL SHIPPING BRING YOUR OWN RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-RCSFEE	REGIONAL CARRIER SET-UP FEE	\$886.00	\$672.51	24%	#N/A	n/a	#VALUE!	\$163.00	\$130.40	\$12.11
SPE-REGIONAL	SPE REGIONAL CARRIER SUBSCRIPTION	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,940.00	\$2,352.00	\$218.50
SPE-RPS	RESTRICTED PARTY SCREENING	\$150.00/MONTH	\$131.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-SFTP	SPE - SFTP HOSTING SUBSCRIPTION	\$20.00	\$20.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPESENVCWFV1	ENVELOPES #10 CERTIFIED, FULL WINDOW	\$53.00	\$53.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPESENVCWFV2	ENVELOPES 6 X 9.5 CERTIFIED, FULL WINDOW	\$74.20	\$74.20	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPESENVCWFV3	ENVELOPES 9.5X12 CERTIFIED - FULL WINDOW	\$196.10	\$196.10	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-SL-SPM01	STAMPS - 5 SHEETS W/125 STAMPS TOTAL	\$5.15	\$4.15	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-SPM8	QL-800 POSTAGE ROLL PRINTER	\$171.00	\$137.00	20%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
SPE-SS1	SENDPRO ENTERPRISE 1 SITE/SINGLE STATION	\$8,480.00	\$6,960.00	18%	#N/A	n/a	#VALUE!	\$480.00	\$384.00	\$35.67
SPE-SSVE	SPE PLANETPRESS CONNECT PLUG-IN	\$5,724.00	\$4,611.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-SSVG	SPE BATCH PROCESSING TOOL	\$3,435.00	\$2,767.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TS39	CORDLESS SCANNER	\$2,170.00	\$1,748.00	19%	\$486.00	\$360.00	\$33.44	#N/A	#N/A	#N/A
SPE-T7WE	TETHERED WEDGE SCANNER FOR SPE	\$572.00	\$460.00	20%	\$18.00	\$13.60	\$1.26	#N/A	#N/A	#N/A
SPE-T7WG	OCR SCANNER (T766) CRADLE FOR FIXED SCAN	\$630.00	\$507.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-100	SENDPRO ENTERPRISE TIER 2 SUB 100	\$108.00/MONTH	\$94.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-1000	SENDPRO ENTERPRISE TIER 2 SUB 1000	\$378.00/MONTH	\$329.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-10000	SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1890.00/MONTH	\$1,644.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-100000	SENDPRO ENTERPRISE TIER 2 SUB 100000	\$7020.00/MONTH	\$6,107.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-150000	SENDPRO ENTERPRISE TIER 2 SUB 150000	\$8640.00/MONTH	\$7,517.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-2500	SENDPRO ENTERPRISE TIER 2 SUB 2500	\$675.00/MONTH	\$587.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-25000	SENDPRO ENTERPRISE TIER 2 SUB 25000	\$2970.00/MONTH	\$2,584.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-500	SENDPRO ENTERPRISE TIER 2 SUB 500	\$194.00/MONTH	\$169.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-5000	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1080.00/MONTH	\$940.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-50000	SENDPRO ENTERPRISE TIER 2 SUB 50000	\$4050.00/MONTH	\$3,524.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER2-7500	SENDPRO ENTERPRISE TIER 2 SUB 7500	\$1782.00/MONTH	\$1,550.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-100	SENDPRO ENTERPRISE TIER 3 SUB 100	\$216.00/MONTH	\$188.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-1000	SENDPRO ENTERPRISE TIER 3 SUB 1000	\$594.00/MONTH	\$517.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-10000	SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2160.00/MONTH	\$1,879.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-100000	SENDPRO ENTERPRISE TIER 3 SUB 100000	\$7560.00/MONTH	\$6,577.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-150000	SENDPRO ENTERPRISE TIER 3 SUB 150000	\$9180.00/MONTH	\$7,927.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-2500	SENDPRO ENTERPRISE TIER 3 SUB 2500	\$864.00/MONTH	\$752.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-25000	SENDPRO ENTERPRISE TIER 3 SUB 25000	\$3240.00/MONTH	\$2,819.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-500	SENDPRO ENTERPRISE TIER 3 SUB 500	\$351.00/MONTH	\$305.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-5000	SENDPRO ENTERPRISE TIER 3 SUB 5000	\$1350.00/MONTH	\$1,175.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-50000	SENDPRO ENTERPRISE TIER 3 SUB 50000	\$4320.00/MONTH	\$3,758.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TIER3-7500	SENDPRO ENTERPRISE TIER 3 SUB 7500	\$1863.00/MONTH	\$1,621.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TRAIN1	SPE TRAINING SUBSCRIPTION 1-SESSION/MO	\$200.00	\$200.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TRAIN2	SPE TRAINING SUBSCRIPTION 2-SESSIONS/MO	\$400.00	\$400.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-TS34	CORDLESS WEDGE SCANNER SPARE BATTERY	\$130.00	\$104.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SPE-UPSSADP	USPS SHIPPING API DISCT PROGRAM	\$29.95/MONTH	\$26.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPE-USPSAPI	USPS SHIPPING API	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPM3	SENDPRO STAMP ROLL PRINTING BUNDLE	\$219.00	\$176.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPMMCONNECT	SP360 MAIL MACHINE CONNECTIVITY	\$12.35/MONTH	\$10.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPOMAS	SPO-PITNEYSHIP OMAS W/ GOVERNMENT RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPPSOV	SP360/PITNEYSHIP PRO COVERAGE FEE	\$0.13	\$0.13	#N/A	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPS1	PITNEYSHIP PRO IMPLEMENTATION SERVICES	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPSC48	SPO-PITNEYSHIP GOVERNMENT RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SPV8	LASER PRINTER	\$957.00	\$576.00	40%	\$197.00	\$145.60	\$13.53	#N/A	#N/A	#N/A
SPV9	LASER PRINTER	\$957.00	\$532.00	44%	\$197.00	\$145.60	\$13.53	#N/A	#N/A	#N/A
SSCA	ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,145.00	\$870.00	24%	#N/A	n/a	#VALUE!	\$214.00	\$171.20	\$15.90
SSFE	REGIONAL CARRIER SET-UP FEE	\$886.00	\$713.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSH1	ADDITIONAL LOCATIONS (1) PRICE PER LOC.	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SSH2	ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,600.00	\$9,200.00	13%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SSHC	ADDITIONAL LOCATIONS (100) PRICE PER LOC.	\$1,718.00	\$1,305.00	24%	#N/A	n/a	#VALUE!	\$321.00	\$256.80	\$23.86
SSH1	ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$2,290.00	\$1,740.00	24%	#N/A	n/a	#VALUE!	\$438.00	\$342.40	\$31.81
SSH7	ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$3,435.00	\$2,610.00	24%	#N/A	n/a	#VALUE!	\$640.00	\$512.00	\$47.57
SSHV	ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,950.00	\$6,900.00	13%	#N/A	n/a	#VALUE!	\$1,601.00	\$1,280.80	\$118.99
SSHX	ADDITIONAL LOCATIONS (10) PRICE PER LOC.	\$5,724.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SSLSHAPI	SSL SHIPPING API	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSL2	ADDITIONAL WORKSTATION LICENSE, SS LIVE	\$4,580.00	\$3,480.00	24%	#N/A	n/a	#VALUE!	\$854.00	\$683.20	\$63.47
SSTA	ADMIN TRAINING - UP TO 4HRS	\$1,145.00	\$961.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSTD	DESKTOP TRAINING - UP TO 4HRS (2 OPER.)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSTE	OPERATOR TRAINING-UP TO 4HRS (2 OPER.)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSTR	SOLUTIONS DESIGN WORKSHOP	\$6,735.00	\$7,337.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSU0	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$863.00	\$724.92	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSU1	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,721.00	\$1,445.64	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSU4	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSU5	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$2,094.00	\$1,758.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSV0	PROJECT MANAGEMENT (1/2 DAY)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSV1	PROJECT MANAGEMENT (1 DAY)	\$2,094.00	\$1,758.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSVA	ADDRESS E2 IMPORT SERVICE	\$2,184.00	\$1,834.56	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSVE	ERR COVERSHEET INTERFACE FOR SSL-PP	\$6,068.00	\$4,858.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SSV1	PLANETPRESS/ERR LICENSE 1 LOCATION	\$10,865.00	\$8,700.00	20%	#N/A	n/a	#VALUE!	\$1,921.00	\$1,536.80	\$142.77
SSV2	PLANETPRESS/ERR LICENSE 2 LOCATIONS	\$17,345.00	\$13,920.00	20%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SSVC	PLANETPRESS/ERR LICENSE 100 LOCATIONS	\$109,145.00	\$87,870.00	19%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SSVE	PLANETPRESS/ERR LICENSE ENTERPRISE	\$109,145.00	\$87,870.00	19%	#N/A	n/a	#VALUE!	\$21,341.00	\$17,072.80	\$1,586.07
SSVL	PLANETPRESS/ERR LICENSE 50 LOCATIONS	\$98,345.00	\$79,170.00	19%	#N/A	n/a	#VALUE!	\$19,207.00	\$15,365.60	\$1,427.47
SSYT	PLANETPRESS/ERR LICENSE 25 LOCATIONS	\$82,145.00	\$66,120.00	20%	#N/A	n/a	#VALUE!	\$16,006.00	\$12,804.80	\$1,189.57
SSYV	PLANETPRESS/ERR LICENSE 5 LOCATIONS	\$33,545.00	\$26,970.00	20%	#N/A	n/a	#VALUE!	\$6,402.00	\$5,121.60	\$475.80
SSYX	PLANETPRESS/ERR LICENSE 10 LOCATIONS	\$55,145.00	\$44,370.00	20%	#N/A	n/a	#VALUE!	\$10,670.00	\$8,536.00	\$793.00
SSZ1	PLANETPRESS INTERFACE 1 LOCATION	\$5,400.00	\$4,350.00	19%	#N/A	n/a	#VALUE!	\$1,067.00	\$853.60	\$79.30
SSZ2	PLANETPRESS INTERFACE 2 LOCATIONS	\$8,100.00	\$6,525.00	19%	#N/A	n/a	#VALUE!	\$1,601.00	\$1,280.80	\$118.99
SSZC	PLANETPRESS INTERFACE 100 LOCATIONS	\$27,000.00	\$21,750.00	19%	#N/A	n/a	#VALUE!	\$5,355.00	\$4,284.00	\$396.50
SSZE	PLANETPRESS INTERFACE ENTERPRISE	\$27,000.00	\$21,750.00	19%	#N/A	n/a	#VALUE!	\$5,355.00	\$4,284.00	\$396.50
SSZL	PLANETPRESS INTERFACE 50 LOCATIONS	\$27,000.00	\$21,750.00	19%	#N/A	n/a	#VALUE!	\$5,355.00	\$4,284.00	\$396.50
SSZT	PLANETPRESS INTERFACE 25 LOCATIONS	\$21,800.00	\$17,400.00	19%	#N/A	n/a	#VALUE!	\$4,268.00	\$3,414.40	\$317.20
SSZV	PLANETPRESS INTERFACE 5 LOCATIONS	\$10,800.00	\$8,700.00	19%	#N/A	n/a	#VALUE!	\$2,134.00	\$1,707.20	\$158.60
SSZX	PLANETPRESS INTERFACE 10 LOCATIONS	\$16,200.00	\$13,050.00	19%	#N/A	n/a	#VALUE!	\$3,201.00	\$2,560.80	\$237.90
SVSA	DM SERIES ANALYTICS (50 ACCOUNTS)	\$217.00	\$182.28	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SV6A	DM SERIES ANALYTICS (300 ACCOUNTS)	\$430.00	\$346.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SV7A	DM SERIES ANALYTICS (300 ACCOUNTS)	\$719.00	\$579.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SVCSUBFM500	FLEET MANAGEMENT SERVICES <500 ASSETS/YR	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$25,596.00	\$20,476.80	\$1,902.31
SVCSUBSPADMIN	SPE ADMINISTRATION SERVICES SUBSCRIPTION	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$1,296.00	\$1,096.80	\$96.32
SVCSUBSPEOTRAIN	SPE REMOTE TRAINING SVC SUBSCRIPTION	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,592.00	\$2,073.60	\$192.64
SVWA	SENDPRO P SERIES CONSOLE W/ SCALE STAND	\$2,258.00	\$1,468.00	35%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SVWB	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$504.00	\$378.00	25%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SVWC	DOUBLE DRAWER/DOOR KIT-SENDPRO P CONSOLE	\$1,166.00	\$979.44	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SVWD	ADDITIONAL SCALE STAND-SENDPRO P CONSOLE	\$276.00	\$207.00	25%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SVWE	CONSOLE	\$2,199.00	\$1,527.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SVWX	CONSOLE EXTENSION KIT	\$541.00	\$471.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAB1	ANALYTICS - 2 PRODUCTS	\$15.00/MONTH	\$13.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAB21	ANALYTICS - 2 PRODUCTS	\$25.00/MONTH	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAB3	ANALYTICS FOR METER	\$25.00	\$21.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD31	ANALYTICS 360 TIER A	\$60.00/MONTH	\$52.20	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD311	Analytics 360 Tier A1	\$150.00	\$130.50	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
SYAD32	ANALYTICS 360 TIER B	\$300.00/MONTH	\$261.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD321	Analytics 360 Tier B1	\$500.00	\$435.00	13%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
SYAD33	ANALYTICS 360 TIER C	\$800.00/MONTH	\$696.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD34	ANALYTICS 360 TIER D	\$1500.00/MONTH	\$1,305.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD35	ANALYTICS 360 TIER E	\$2500.00/MONTH	\$2,175.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD36	ANALYTICS 360 TIER F	\$3700.00/MONTH	\$3,219.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAD37	ANALYTICS 360 TIER G	\$5000.00/MONTH	\$4,350.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAP31	PITNEYANALYTICS SETUP FEE	\$229.00	\$192.36	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYAT31	PITNEYANALYTICS TRAINING FEE	\$287.00	\$241.08	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYBOL3	ACTIVATION FOR DM300-200X, SP MAILSTATN	\$172.00	\$149.64	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYLIP3	ANALYTICS ACTIVATION FOR LOCKERS	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYINF3	ACTIVATION FOR DM INFINITY	\$1,546.00	\$1,345.02	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYMAIL03	ANALYTICS ACTIVATION FOR MAILING	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYMOL2	ACTIVATION FOR DM30X, DM40X, C SERIES	\$516.00	\$448.92	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYMOL3	ACTIVATION FOR DM30X-DM40X, SP C SERIES	\$516.00	\$448.92	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYPS3	ANALYTICS ACTIVATION FOR PITNEYSHIP PRO	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYSP3	ANALYTICS ACTIVATION FOR SPE	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYSP03	ANALYTICS ACTIVATION FOR SENDPRO ONLINE	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYST03	ANALYTICS ACTIVATION FOR RECEIVING, SSTO	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYTOL2	ACTIVATION FOR SP AUTO, SP P SERIES	\$974.00	\$784.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
SYTOL3	ACTIVATION FOR SP AUTO, SP P SERIES	\$974.00	\$847.38	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T2X1	SINGLE SITE UNLIMITED WORKSTATION	\$11,008.00	\$8,365.05	24%	#N/A	n/a	#VALUE!	\$1,839.00	\$1,471.20	\$136.68
T2X3	UPGRADE ARRIVAL SOFTWARE SINGLE SITE	\$6,429.00	\$4,885.05	24%	#N/A	n/a	#VALUE!	\$986.00	\$788.80	\$73.28
T321	LASER PRINTER	\$796.00	\$641.00	19%	\$197.00	\$145.60	\$13.53	#N/A	#N/A	#N/A
T322	2 DIMENSIONAL SCANNER	\$2,748.00	\$2,213.00	19%	\$407.00	\$301.60	\$28.02	#N/A	#N/A	#N/A
T324	BASIC OPERATOR TRAINING - 4 HRS (2 OPER)	\$814.00	\$683.76	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T325	ADV OPERATOR TRAINING - 4 HRS (2 OPER)	\$814.00	\$683.76	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T330	NON-CONTACT PROGRAMMABLE WEDGE SCANN	\$2,115.00	\$1,840.00	13%	\$337.00	\$269.60	\$25.05	#N/A	#N/A	#N/A
T331	HIGH VOLUME 4IN LABEL PRINTER	\$1,495.00	\$1,301.00	13%	\$429.00	\$343.20	\$31.88	#N/A	#N/A	#N/A
T334	LASER PRINTER	\$737.00	\$641.00	13%	\$182.00	\$145.60	\$13.53	#N/A	#N/A	#N/A
T336	LOW TO MID VOLUME 4IN LABEL PRINTER	\$1,055.00	\$918.00	13%	\$241.00	\$192.80	\$17.91	#N/A	#N/A	#N/A
T338	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	\$1,205.00	13%	\$192.00	\$153.60	\$14.27	#N/A	#N/A	#N/A
T339	CORDLESS SCANNER	\$2,009.00	\$1,748.00	13%	\$450.00	\$360.00	\$33.44	#N/A	#N/A	#N/A
T335	SCANNER STAND PACKAGE	\$145.00	\$126.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
T543	WEB CAMERA	\$245.00	\$215.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T545	ADD 1 SITE W/ SINGLE WORKSTATION	\$911.00	\$691.65	24%	#N/A	n/a	#VALUE!	\$171.00	\$136.80	\$12.71
T54M	FOUR BAY CRADLE/BATTERY CHARGER (T746)	\$1,055.00	\$918.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T54S	SINGLE BAY CRADLE/BATTERY CHARGER (T746)	\$545.00	\$478.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T54G	TRACKING ASSISTANT CONFIGURATION - 2 HRS	\$407.00	\$341.88	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TS9F	E-MAIL NOTIFICATION	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TSFF	IMAGING FEATURE	\$1,431.00	\$1,087.50	24%	#N/A	n/a	#VALUE!	\$268.00	\$214.40	\$19.92
TSFG	ROUTE ACTIVITY LOGGING FEATURE	\$1,431.00	\$1,087.50	24%	#N/A	n/a	#VALUE!	\$268.00	\$214.40	\$19.92
TSM1	PROJECT MANAGEMENT (1/2 DAY)	\$953.00	\$800.52	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TSM2	PROJECT MANAGEMENT (1 DAY)	\$2,020.00	\$1,696.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TSMC	ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$250,712.00	\$180,530.00	24%	#N/A	n/a	#VALUE!	\$46,737.00	\$37,389.60	\$3,473.51
TSML	ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$151,114.00	\$114,840.00	24%	#N/A	n/a	#VALUE!	\$28,171.00	\$22,536.80	\$2,093.68
TSMP	LOW TO MID VOLUME 4IN LABEL PRINTER	\$1,140.00	\$918.00	19%	\$260.00	\$192.80	\$17.91	#N/A	#N/A	#N/A
TSMX	ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$35,203.00	\$26,752.50	24%	#N/A	n/a	#VALUE!	\$6,563.00	\$5,250.40	\$487.76
TSF4	PC W/ FLAT PANEL MONITOR	\$3,201.00	\$2,578.00	19%	\$518.00	\$384.00	\$35.67	#N/A	#N/A	#N/A
TSFP	LASER PRINTER	\$796.00	\$641.00	19%	\$197.00	\$145.60	\$13.53	#N/A	#N/A	#N/A
TSFR	MAIL CENTER PRODUCTIVITY REPORTING	\$911.00	\$691.65	24%	#N/A	n/a	#VALUE!	\$171.00	\$136.80	\$12.71
TS5U	ADD 1 SINGLE USER	\$911.00	\$691.65	24%	#N/A	n/a	#VALUE!	\$171.00	\$136.80	\$12.71
TS5X	ADD 10 SITES W/ SINGLE WORKSTATION	\$7,957.00	\$6,046.50	24%	#N/A	n/a	#VALUE!	\$1,484.00	\$1,187.20	\$110.29
TS70	NON-CONTACT PROGRAMMABLE WEDGE SCANN	\$2,285.00	\$1,840.00	19%	\$364.00	\$269.60	\$25.05	#N/A	#N/A	#N/A
TS7B	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,587.00	\$1,278.00	19%	\$207.00	\$153.60	\$14.27	#N/A	#N/A	#N/A
TS79	CORDLESS SCANNER	\$2,170.00	\$1,748.00	19%	\$486.00	\$360.00	\$33.44	#N/A	#N/A	#N/A
TS7B	USB COMMUNICATIONS CHARGE/SYNC FOR WIN	\$229.00	\$184.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TS7S	SCANNER STAND FOR NON-CONT. WDG SCANNER	\$167.00	\$134.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TS7W	WIRELESS ACCESS POINT	\$1,598.00	\$1,287.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TSUC	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$4,002.00	\$3,040.65	24%	#N/A	n/a	#VALUE!	\$746.00	\$596.80	\$55.44
TSWC	WIRELESS CONNECTIVITY MODULE	\$344.00	\$261.00	24%	#N/A	n/a	#VALUE!	\$65.00	\$52.00	\$4.83
TSY1	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$863.00	\$724.92	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TSY2	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,721.00	\$1,445.64	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TSY5	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TSY6	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$2,094.00	\$1,758.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TSYB	PROJECT MANAGEMENT (1/2 DAY)	\$1,060.00	\$890.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TSYC	PROJECT MANAGEMENT (1 DAY)	\$2,094.00	\$1,758.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6CE	RECEIVING - ENHANCED	\$49.00/MONTH	\$42.75	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6CN	RECEIVING - WITH NOTIFICATION	\$149.00/MONTH	\$130.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6CS	RECEIVING - STANDARD	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6P0	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	\$683.76	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6P1	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,720.00	\$1,444.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6P4	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	\$800.52	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6P5	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$2,020.00	\$1,696.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6RE	SSTO REMOTETRAINING-HALF DAY, 4 PEOPLE	\$901.00	\$756.84	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6RF	SSTO REMOTETRAINING-FULL DAY, 4 PEOPLE	\$1,484.00	\$1,246.56	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T6RG	SSTO ONSITE HW INST, TRNG-FULL DAY, 4PPL	\$2,836.00	\$2,382.24	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T766	SPE OCR SCANNER (REQUIRES TIER 2 OR 3)	\$2,457.00	\$1,975.00	19%	\$253.00	\$187.20	\$17.39	#N/A	#N/A	#N/A
T790031	SINGLE BAY CRADLE FOR T764/S, T6MD/E	\$859.00	\$692.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T790032	ETHERNET ADAPTER T764/S, T6MD/E	\$606.00	\$505.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T790033	RUGGED BOOT T764/S, T6MD/E	\$196.00	\$157.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T790034	SNAP-ON TRIGGER HANDLE T764/S, T6MD/E	\$516.00	\$415.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T790041	FIVE BAY ETHERNET CRADLE-T764/S, T6MD/E	\$1,718.00	\$1,385.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T7WE	DS4600 WEDGE SCANNER	\$572.00	\$460.00	20%	\$18.00	\$13.60	\$1.26	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
T89D	SSTO RECEIVE AND DELIVER	\$199.00/MONTH	\$173.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T89N	SSTO RECEIVE	\$99.00/MONTH	\$86.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
T8DD	SSTO ENHANCED RECEIVE AND DELIVER	\$249.00/MONTH	\$217.00	13%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TAC360CELL	TRACKING ASSISTANT 360 C CELLULAR	\$2,237.00	\$1,946.19	13%	\$634.00	\$507.20	\$47.12	#N/A	#N/A	#N/A
TAC360WIFI	TRACKING ASSISTANT 360 C WIFI ONLY	\$2,112.00	\$1,837.44	13%	\$244.00	\$195.20	\$18.13	#N/A	#N/A	#N/A
TACSSTOCELL	TRACKING ASSISTANT SSSTO C CELLULAR	\$2,416.00	\$1,946.00	19%	\$685.00	\$507.20	\$47.12	#N/A	#N/A	#N/A
TACSSSTOWIFI	TRACKING ASSISTANT SSSTO C WIFI ONLY	\$2,281.00	\$1,837.00	19%	\$264.00	\$195.20	\$18.13	#N/A	#N/A	#N/A
TASSTCELL	TRACKING ASSISTANT SST CELLULAR	\$2,416.00	\$1,946.00	19%	\$685.00	\$507.20	\$47.12	#N/A	#N/A	#N/A
TASSTWIFI	TRACKING ASSISTANT SST WIFI ONLY	\$2,281.00	\$1,837.00	19%	\$264.00	\$195.20	\$18.13	#N/A	#N/A	#N/A
TB70064	FOLDER LOCALIZATION KIT-US	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TI0L	MAIL RUN ASSIST-UP TO 4 HOURS	\$596.00	\$500.64	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TI10	RELAY 1000 SYS 3 STATION W/INSTALL & TRG	\$4,372.00	\$3,672.48	16%	\$487.00	\$360.80	\$33.53	#N/A	#N/A	#N/A
TI11	RELAY 1000 SYS 3 STATION W/INSTALL & TRG	\$5,320.00	\$4,384.80	16%	\$580.00	\$429.60	\$39.91	#N/A	#N/A	#N/A
TI23	2D TOP W/INST & TRG RELAY 2500-4500	\$2,457.00	\$1,911.00	22%	\$526.00	\$389.60	\$36.19	#N/A	#N/A	#N/A
TI24	2D BOTTOM W/INST & TRG RELAY 2500-4500	\$2,457.00	\$1,911.00	22%	\$526.00	\$389.60	\$36.19	#N/A	#N/A	#N/A
TI25	RELAY 2500 W/INSTALL & TRAINING	\$9,845.00	\$6,879.20	30%	\$1,079.00	\$799.20	\$74.25	#N/A	#N/A	#N/A
TI2D	2D TOWER SCANNING	\$2,862.00	\$1,908.00	33%	\$1,390.00	\$1,029.60	\$95.65	#N/A	#N/A	#N/A
TI35	RELAY 3500 W/INSTALL & TRAINING	\$14,532.00	\$10,154.40	30%	\$1,483.00	\$1,098.40	\$102.04	#N/A	#N/A	#N/A
TI45	RELAY 4500 W/INSTALL & TRAINING	\$17,394.00	\$12,884.00	26%	\$2,022.00	\$1,497.60	\$139.13	#N/A	#N/A	#N/A
TI50	RELAY 5000 INSERTING SYSTEM	\$24,569.00	\$17,168.00	30%	\$2,756.00	\$2,041.60	\$189.67	#N/A	#N/A	#N/A
TI5P	FILE BASED PROCESSING W/O PC	\$11,715.00	\$8,026.00	31%	\$391.00	\$289.60	\$26.90	\$405.00	\$324.00	\$30.10
TI60	RELAY 6000 INSERTING SYSTEM	\$48,193.00	\$35,699.00	26%	\$3,906.00	\$2,893.60	\$268.82	#N/A	#N/A	#N/A
TI6P	FILE BASED PROCESSING W/ PC	\$12,859.00	\$8,810.00	31%	\$93.00	\$690.40	\$64.14	\$405.00	\$324.00	\$30.10
TI70	RELAY 7000 INSERTING SYSTEM	\$54,214.00	\$34,095.60	37%	\$4,069.00	\$3,606.40	\$335.04	#N/A	#N/A	#N/A
TI7D	2D CAMERA HIGH CAPACITY SHEET FEEDER	\$4,903.00	\$4,069.49	17%	\$1,186.00	\$878.40	\$81.60	#N/A	#N/A	#N/A
TI7E	SCANNER MOUNTING KIT HIGH CAP SHEET FDR	\$1,134.00	\$941.22	17%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TI80	RELAY 8000 INSERTING SYSTEM	\$78,793.00	\$52,528.00	33%	\$6,474.00	\$4,795.20	\$445.48	#N/A	#N/A	#N/A
TI90	OMR SCAN W/INSTALL & TRG RELAY 2500	\$1,827.00	\$1,420.00	22%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
TI91	OMR SCAN W/INSTALL & TRG RELAY 3500-4500	\$1,827.00	\$1,420.00	22%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TI92	2D TOP W/RIE/INSTALL & TRG	\$2,857.00	\$2,222.00	22%	\$536.00	\$389.60	\$36.19	#N/A	#N/A	#N/A
TI93	2D BOTTOM W/RIE/INSTALL & TRG	\$2,857.00	\$2,222.00	22%	\$536.00	\$389.60	\$36.19	#N/A	#N/A	#N/A
TI94	2D C-DOUBLE FRONT /HALF-Z BACK/RIP/ILT	\$3,335.00	\$2,717.40	16%	\$505.00	\$374.40	\$34.78	\$616.00	\$492.80	\$45.78
TI95	2D HALF-Z FRONT/C- DOUBLE BACK/RIP/ILT	\$3,335.00	\$2,717.40	16%	\$505.00	\$374.40	\$34.78	\$616.00	\$492.80	\$45.78
TI99	RELAY 9000 INSERTER W/INST/TRG < 500K MO	\$94,102.00	\$62,825.00	33%	\$10,651.00	\$7,889.60	\$732.95	#N/A	#N/A	#N/A
TI9B	RELAY 9000 TOWER	\$34,714.00	\$23,142.00	33%	\$4,041.00	\$2,993.60	\$278.11	#N/A	#N/A	#N/A
TI9C	RELAY 9000 BOOKLET FEEDER	\$6,324.00	\$4,216.00	33%	\$745.00	\$552.00	\$51.28	#N/A	#N/A	#N/A
TI9E	RELAY 9000 MULTIFUNCTION FOLDER	\$30,961.00	\$20,640.00	33%	\$3,601.00	\$2,667.20	\$247.78	#N/A	#N/A	#N/A
TI9F	RELAY 9000 BELT STACKER	\$6,324.00	\$4,216.00	33%	\$745.00	\$552.00	\$51.28	#N/A	#N/A	#N/A
TI9G	RELAY 9000 2D/BARCODE SCANNER	\$7,827.00	\$5,217.00	33%	\$840.00	\$622.40	\$57.82	#N/A	#N/A	#N/A
TI9J	RELAY 9000 OMR/BARCODE SCANNER	\$11,041.00	\$7,360.00	33%	\$1,219.00	\$903.20	\$83.91	#N/A	#N/A	#N/A
TI9K	HIGH CAP BIN FOR HIGH SHEET COUNT SETS	\$1,409.00	\$939.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TI9M	RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$396.00	\$264.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TI9N	STRAIGHT IN LINE POWER STACKER KIT	\$413.00	\$275.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TI9P	FILE BASED PROCESSING W/O PC	\$17,439.00	\$11,625.00	33%	\$391.00	\$289.60	\$26.90	\$405.00	\$324.00	\$30.10
TIAT	RELAY 1000 ADDITIONAL SHEET FEEDER	\$1,598.00	\$1,242.00	22%	\$0.00	\$0.00	\$0.00	#N/A	#N/A	#N/A
TI8B	HORIZONTAL BELT STACKER	\$4,734.00	\$3,155.00	33%	\$271.00	\$200.80	\$18.65	#N/A	#N/A	#N/A
TI8D	TANDEM HORIZONTAL BELT STACKER	\$6,170.00	\$4,113.00	33%	\$271.00	\$200.80	\$18.65	#N/A	#N/A	#N/A
TIET	EXIT TRANSPORT	\$2,325.00	\$1,523.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIFF	FLAT SEALER	\$4,947.00	\$3,298.00	33%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIHC	HIGH CAPACITY SHEET FEEDER	\$8,426.00	\$5,298.48	37%	\$1,054.00	\$780.80	\$72.54	#N/A	#N/A	#N/A
TIHP	NON PERF PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIIP	PERFED PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIIC	60IN TABLE	\$4,315.00	\$2,996.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIID	90IN TABLE W/SHELF	\$5,250.00	\$3,646.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIIG	ADJ TABLE 72 W/SHELF/LOCK DOOR	\$2,118.00	\$1,471.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIIR	ADJUSTABLE TABLE, 60IN W/SHELF/LOCK DOOR	\$2,536.00	\$1,761.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIIR	60IN ADJUSTABLE TABLE WITH SHELF	\$2,155.00	\$1,496.00	31%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIIM	TOWER OMR BARCODE SCAN HARDWARE	\$3,640.00	\$2,426.00	33%	\$455.00	\$336.80	\$31.29	#N/A	#N/A	#N/A
TIIS	VERTICAL POWER STACKER	\$2,010.00	\$1,439.10	28%	\$195.00	\$144.80	\$13.45	#N/A	#N/A	#N/A
TIIT	2D HCSP/INST&TRG/RELAY INTEG PRO STD	\$4,682.00	\$3,598.00	23%	\$1,139.00	\$844.00	\$78.41	\$616.00	\$492.80	\$45.78
TIIRU	2D TOWER/INST&TRG/RELAY INTEG PRO STD	\$3,111.00	\$2,390.00	23%	\$1,336.00	\$989.60	\$91.93	\$616.00	\$492.80	\$45.78
TIIRV	2D HCSP/INST&TRG/RELAY INTEG PRO ADV	\$6,356.00	\$4,885.00	23%	\$1,139.00	\$844.00	\$78.41	\$1,026.00	\$820.80	\$76.25
TIIRW	2D TOWER/INST&TRG/RELAY INTEG PRO ADV	\$4,682.00	\$3,598.00	23%	\$1,336.00	\$989.60	\$91.93	\$1,026.00	\$820.80	\$76.25
TIIRX	2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$4,964.00	\$3,815.00	23%	\$1,186.00	\$878.40	\$81.60	#N/A	#N/A	#N/A
TIIRY	2D TOWER/INSTALL &TRNG/INTEGRITY EXPRESS	\$3,298.00	\$2,259.00	32%	\$1,390.00	\$1,029.60	\$95.65	#N/A	#N/A	#N/A
TIITB	32IN TABLE FOR RELAY	\$1,662.00	\$1,246.50	25%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIITB	45IN TABLE FOR RELAY	\$1,759.00	\$1,319.25	25%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIITC	OPTIONAL CASTERS FOR INSERTER TABLES	\$518.00	\$388.50	25%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIIVP	VERTICAL POWER STACKER	\$2,284.00	\$1,755.00	23%	\$195.00	\$144.80	\$13.45	#N/A	#N/A	#N/A
TIINS	MOBILE NETWORK SYNC	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TIIMM	MULTIPLE SITE UNLIMITED WORKSTATION	\$20,865.00	\$15,855.75	24%	#N/A	n/a	#VALUE!	\$3,676.00	\$2,940.80	\$273.20
TIIRM	UPGRADE ARRIVAL SOFTWARE MULTIPLE SITE	\$5,725.00	\$4,350.00	24%	#N/A	n/a	#VALUE!	\$1,861.00	\$1,488.80	\$138.31
TS14	LABEL SUPPLY FOR HIGH VOLUME PRINTER	\$299.00	\$240.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TS1M	ENVELOPES #10 GUMMED, WHITE	\$159.00	\$159.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TS1N	ENVELOPES 6" X 9" GUMMED, WHITE	\$186.00	\$186.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TS1O	ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$196.10	\$196.10	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TS1P	ENVELOPES 9-1/2IN X 12IN GUMMED, WHITE	\$265.00	\$265.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TS30	4IN CONT THERM DIR LABELS FOR HV PRINTER	\$260.00	\$222.00	15%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TS31	LOW TO MID VOL CONT. THERM DIRECT LABELS	\$151.50	\$130.00	14%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
TS33	J530 DIRECT LABELS SUPPLY CASE 744-6	\$132.00	\$106.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
USPS890-P8	E-CERTIFIED (IMPB) LABELS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
UXDLAAB	DATA EXCHANGE S/W FOR DM100I	\$886.00	\$744.24	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
VPEC	ECOMMERCE INTERFACE	\$3,750.00	\$3,021.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
UPPG	SSST INSTALL SMART CLIENT ON CUSTOMER PC	\$520.00	\$436.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
UPPH	SSST BASIC OP TRAIN - 4 HRS (2 OPERATORS)	\$1,145.00	\$941.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
UPPI	SSST ADVANCED OP TRAIN - 4 HRS (2 OP)	\$1,060.00	\$869.40	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
VS61	ADD ONE USER TO SITE LICENSE	\$200.00	\$174.00	13%	#N/A	n/a	#VALUE!	\$40.00	\$32.00	\$2.97
VSXN	10 SITE LICENSES FOR UNLIMITED USERS	\$22,000.00	\$19,140.00	13%	#N/A	n/a	#VALUE!	\$4,348.00	\$3,478.40	\$323.15
W409	FLAT PANEL DISPLAY	\$236.00	\$190.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
W592	WINDOWS 10 PC	\$2,866.00	\$2,389.00	19%	\$139.00	\$103.20	\$9.59	#N/A	#N/A	#N/A
W593	FILE BASED PROCESSING	\$3,243.00	\$2,161.00	33%	\$541.00	\$400.80	\$37.23	#N/A	#N/A	#N/A
W760	STACKER	\$2,096.00	\$1,317.60	37%	\$247.00	\$183.20	\$17.02	#N/A	#N/A	#N/A
W763	STACKER	\$2,376.00	\$1,804.00	24%	\$247.00	\$183.20	\$17.02	#N/A	#N/A	#N/A
W764	W760 STACKER/DRYER/STAND	\$5,287.00	\$4,014.00	24%	\$386.00	\$285.60	\$26.53	#N/A	#N/A	#N/A
WH4PBMAX3	ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$221.00	\$157.44	29%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WH6PBMAX3	ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$331.00	\$236.16	29%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WH8PBMAX3	ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$441.00	\$334.40	24%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WHSU81	SHEET SEPARATOR REPLACEMENT SVCSUB <8/YR	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$1,296.00	\$1,036.80	\$96.32
WHSU82	SHEET SEPARATOR REPLACEMENT SVCSUB <16/YR	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	\$2,592.00	\$2,073.60	\$192.64
WIF2	DM SERIES WIFI OPTION - AFTERMARKET	\$52.00	\$43.68	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
WIF4	DM SERIES WIFI OPTION - POINT OF SALE	\$52.00	\$43.60	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPEC	RISO SS ENVELOPE CONVEYOR	\$3,222.00	\$2,706.48	16%	\$409.00	\$327.20	\$30.40	#N/A	#N/A	#N/A
WPF0	DOCUMENT PRO SVCS LEVEL 1	\$880.00	\$739.20	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPF1	DOCUMENT PRO SVCS LEVEL 1	\$1,855.00	\$1,599.20	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPF4	DOCUMENT PRO SVCS LEVEL 2	\$1,000.00	\$840.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPF5	DOCUMENT PRO SVCS LEVEL 2	\$2,000.00	\$1,680.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WFFT	RISO MULTI FUNCTION FINISHER FG20 5-8918	\$15,350.00	\$12,810.00	16%	\$1,672.00	\$1,337.60	\$124.26	#N/A	#N/A	#N/A
WPG7	RISO GL 7430 <300K/MO WITH I/T & ENV FDR	\$48,202.00	\$40,489.68	16%	\$5,641.00	\$4,512.80	\$419.24	#N/A	#N/A	#N/A
WPG9	RISO GL 9730 <300K/MO WITH I/T & ENV FDR	\$54,702.00	\$45,949.68	16%	\$6,361.00	\$5,088.80	\$472.75	#N/A	#N/A	#N/A
WPL7	RISO GL 7430 <300K/MO WITH I/T	\$38,000.00	\$31,920.00	16%	\$4,560.00	\$3,648.00	\$336.90	#N/A	#N/A	#N/A
WPL9	RISO GL 9730 <300K/MO WITH I/T	\$44,000.00	\$36,960.00	16%	\$5,280.00	\$4,224.00	\$392.41	#N/A	#N/A	#N/A
WPP8	PLANETPRESS CONNECT	\$11,400.00	\$9,918.00	13%	#N/A	n/a	#VALUE!	\$2,372.00	\$1,897.60	\$176.29
WPPA	ON SITE 2 DAY PLANETPRESS TRAINING	\$4,120.00	\$3,460.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPPB	ONSITE PLANETPRESS CUSTOM TRAINING	\$3,090.00	\$2,595.60	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPPC	ONSITE PLANETPRESS ADVANCED TRAINING	\$4,120.00	\$3,460.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPR1	DOCUMENT PROCESSING PROJECT MGMT	\$2,120.00	\$1,780.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPS0	DESIGN SERVICES	\$159.00	\$133.56	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPS1	RISO PROSERV FOR RS1100C/RS1200C	\$3,995.00	\$3,355.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPS3	RISO PROSERV GL FS2000C FIERY	\$4,350.00	\$3,654.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPSF	RISO ADD'L 2000 SHEET FEEDER FG20 W I/T	\$5,356.00	\$4,467.04	16%	\$509.00	\$471.20	\$43.77	#N/A	#N/A	#N/A
WPT3	RISO FT 5000 <300K/MO WITH I/T	\$26,000.00	\$21,840.00	16%	\$3,006.00	\$2,404.80	\$233.43	#N/A	#N/A	#N/A
WPT4	RISO FT 5230 <300K/MO WITH I/T	\$33,500.00	\$28,140.00	16%	\$3,790.00	\$3,038.40	\$282.27	#N/A	#N/A	#N/A
WPT5	RISO FT 5430 <300K/MO WITH I/T	\$37,000.00	\$31,080.00	16%	\$4,158.00	\$3,326.40	\$309.02	#N/A	#N/A	#N/A
WPT6	RISO FT 5000 <300K/MO WITH I/T & ENV FDR	\$36,500.00	\$30,660.00	16%	\$4,088.00	\$3,270.40	\$303.82	#N/A	#N/A	#N/A
WPT7	RISO FT 5230 <300K/MO WITH I/T & ENV FDR	\$43,500.00	\$36,540.00	16%	\$4,880.00	\$3,904.00	\$362.68	#N/A	#N/A	#N/A
WPT8	RISO FT 5430 <300K/MO WITH I/T & ENV FDR	\$47,500.00	\$39,900.00	16%	\$5,240.00	\$4,192.00	\$389.44	#N/A	#N/A	#N/A
WPTA	TMM - CONNECTRIGHT MAILER AUTOMATION SV	\$525.00	\$525.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPTB	GL CMYKG FULL INK PACKAGE	\$2,500.00	\$2,100.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPTZ	FT 4 CARTRIDGE STARTER INK PACK	\$2,100.00	\$1,764.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPYC	RISO SCANNER PACKAGE	\$5,015.00	\$4,212.60	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPYG	RISO FACE DOWN FINISHER/STAPLER	\$3,269.00	\$2,745.96	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPY1	AUTO-CONTROL STACKING TRAY II	\$1,428.00	\$1,300.00	9%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPYJ	WIDE STACKING TRAY	\$1,428.00	\$1,300.00	9%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPYM	FW 4 CARTRIDGE STARTER INK PACK	\$2,100.00	\$1,764.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZ3	STANDARD STAPLES FOR FINISHER	\$95.00	\$79.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZE	FACE DOWN LEFT EXIT TRAY	\$199.00	\$167.16	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZF	FACE DOWN LEFT EXIT STAPLER	\$2,970.00	\$2,494.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZG	ADDITIONAL STACKER CART FOR WPZU	\$1,995.00	\$1,675.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZH	COMCOLOR HIGH PERFORMANCE RIP	\$19,386.00	\$16,200.24	16%	\$260.00	\$208.00	\$19.32	#N/A	#N/A	#N/A
WPZJ	SCANNER PACKAGE	\$5,015.00	\$4,212.60	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZN	AUTO CONTROL STACKING TRAY	\$1,428.00	\$1,199.52	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZP	WIDE STACKING TRAY	\$1,129.00	\$948.36	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZR	HIGH CAPACITY FEEDER	\$6,310.00	\$5,690.40	16%	\$1,037.00	\$829.60	\$77.07	#N/A	#N/A	#N/A
WPZU	HIGH CAPACITY STACKER W/ONE PAPER CART	\$17,562.00	\$14,752.08	16%	\$2,148.00	\$1,718.40	\$159.64	#N/A	#N/A	#N/A
WPZW	GD CMYKG FULL PACKAGE	\$2,625.00	\$2,205.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZY	BOOKLET STAPLES FOR FINISHER	\$120.00	\$100.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WPZZ	STANDARD STAPLES LEFT EXIT STAPLER	\$95.00	\$79.80	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRAA	PLANETPRESS CONNECT - BACK-UP LICENSE	\$5,700.00	\$4,959.00	13%	#N/A	n/a	#VALUE!	\$1,186.00	\$948.80	\$88.14
WRAC	PP CONNECT DEVELOPMENT & TEST LICENSE	\$2,850.00	\$2,479.50	13%	#N/A	n/a	#VALUE!	\$593.00	\$474.40	\$44.07
WRAE	PLANETPRESS OPTIMIZED OUTPUT	\$2,100.00	\$1,827.00	13%	#N/A	n/a	#VALUE!	\$437.00	\$349.60	\$32.48

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
WRAG	PP OPTIMIZED OUTPUT BACKUP LICENSE	\$1,050.00	\$913.50	13%	#N/A	n/a	#VALUE!	\$219.00	\$175.20	\$16.28
WRAJ	PP OPTIMIZED OUTPUT DEV & TEST LICENSE	\$525.00	\$456.75	13%	#N/A	n/a	#VALUE!	\$110.00	\$88.00	\$8.18
WRAM	PLANETPRESS PCL INPUT	\$3,100.00	\$2,697.00	13%	#N/A	n/a	#VALUE!	\$645.00	\$516.00	\$47.94
WRAP	PLANETPRESS PCL INPUT BACKUP LICENSE	\$1,550.00	\$1,348.50	13%	#N/A	n/a	#VALUE!	\$323.00	\$258.40	\$24.01
WRAR	PP PCL INPUT DEVELOPMENT & TEST LICENSE	\$775.00	\$674.25	13%	#N/A	n/a	#VALUE!	\$162.00	\$129.60	\$12.04
WRAU	PLANETPRESS CONNECT IMAGE	\$4,600.00	\$4,002.00	13%	#N/A	n/a	#VALUE!	\$957.00	\$765.60	\$77.12
WRAW	PLANETPRESS IMAGE BACKUP LICENSE	\$2,300.00	\$2,001.00	13%	#N/A	n/a	#VALUE!	\$479.00	\$383.20	\$36.60
WRAY	PLANETPRESS IMAGE DEV & TEST LICENSE	\$1,150.00	\$1,000.50	13%	#N/A	n/a	#VALUE!	\$240.00	\$192.00	\$17.84
WRBA	CONNECT OVERVIEW TRAINING 1 DAY	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBB	CONNECT FOUNDATION TRAINING 2 DAYS	\$1,750.00	\$1,470.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBC	CONNECT ADVANCED TRAINING 2 DAYS	\$1,750.00	\$1,470.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBD	CONNECT FOUNDATION FULL TRAINING 3 DAYS	\$2,350.00	\$1,990.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBE	CONNECT WORKFLOW ADD-ON TRAINING 1 DAY	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBF	CONNECT ADMINISTRATOR COURSE 1 DAY	\$925.00	\$777.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBG	CONNECT OVERVIEW TRAINING 1 DAY	\$2,000.00	\$1,680.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBH	CONNECT FOUNDATION TRAINING 2 DAYS	\$4,000.00	\$3,360.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBJ	CONNECT ADVANCED TRAINING 2 DAYS	\$4,000.00	\$3,360.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBK	CONNECT FOUNDATION FULL TRAINING 3 DAYS	\$6,000.00	\$5,040.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBM	CONNECT WORKFLOW ADD-ON TRAINING 1 DAY	\$2,000.00	\$1,680.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBN	CONNECT ADMINISTRATOR COURSE 1 DAY	\$2,000.00	\$1,680.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WRBQ	CROSSGRADE PP OFFICE TO CONNECT	\$6,840.00	\$5,950.80	13%	#N/A	n/a	#VALUE!	\$1,352.00	\$1,081.60	\$100.48
WRBQ-IVC	CROSSGRADE PP OFFICE TO CONNECT IVC	\$9,020.00	\$7,847.40	13%	#N/A	n/a	#VALUE!	\$2,600.00	\$2,080.00	\$193.23
WRBT	CROSSGRADE PP PRODUCTION TO CONNECT	\$5,700.00	\$4,959.00	13%	#N/A	n/a	#VALUE!	\$1,127.00	\$901.60	\$83.76
WRBT-IVC	CROSSGRADE PP PRODUCTION TO CONNECT IVC	\$7,480.00	\$6,507.60	13%	#N/A	n/a	#VALUE!	\$2,600.00	\$2,080.00	\$193.23
WRCA	PLANETPRESS PERF PACK	\$5,700.00	\$4,959.00	13%	#N/A	n/a	#VALUE!	\$1,186.00	\$948.80	\$88.14
WRCD	PLANETPRESS PERF PACK BACK-UP	\$2,850.00	\$2,479.50	13%	#N/A	n/a	#VALUE!	\$593.00	\$474.40	\$44.07
WRCF	PLANETPRESS PERF PACK DEV/TEST	\$1,425.00	\$1,239.75	13%	#N/A	n/a	#VALUE!	\$297.00	\$237.60	\$22.07
WRCH	PLANETPRESS PRES	\$27,600.00	\$24,012.00	13%	#N/A	n/a	#VALUE!	\$5,741.00	\$4,592.80	\$426.67
WRCI	PLANETPRESS PRES BACK-UP	\$15,800.00	\$12,006.00	13%	#N/A	n/a	#VALUE!	\$2,871.00	\$2,296.80	\$213.37
WRCL	PLANETPRESS PRES DEV/TEST	\$6,900.00	\$6,003.00	13%	#N/A	n/a	#VALUE!	\$1,436.00	\$1,148.80	\$106.72
WRCLN	PLANETPRESS PRES PCL INPUT	\$3,400.00	\$2,958.00	13%	#N/A	n/a	#VALUE!	\$708.00	\$566.40	\$52.62
WRCP	PLANETPRESS PRES PCL INPUT BACK-UP	\$1,700.00	\$1,479.00	13%	#N/A	n/a	#VALUE!	\$354.00	\$283.20	\$26.31
WRCR	PLANETPRESS PRES PCL INPUT DEV/TEST	\$850.00	\$739.50	13%	#N/A	n/a	#VALUE!	\$177.00	\$141.60	\$13.15
WRCT	PLANETPRESS PRES PERF PACK	\$13,800.00	\$12,006.00	13%	#N/A	n/a	#VALUE!	\$2,871.00	\$2,296.80	\$213.37
WRCV	PLANETPRESS PRES PERF PACK BACK-UP	\$6,900.00	\$6,003.00	13%	#N/A	n/a	#VALUE!	\$1,436.00	\$1,148.80	\$106.72
WRCX	PLANETPRESS PRES PERF PACK DEV/TEST	\$3,450.00	\$3,001.50	13%	#N/A	n/a	#VALUE!	\$718.00	\$574.40	\$53.36
WRDA	OL SEND UP TO 100 USERS	\$5,000.00	\$4,350.00	13%	#N/A	n/a	#VALUE!	\$1,040.00	\$832.00	\$77.29
WRDC	OL SEND UP TO 100 USERS BACKUP	\$2,500.00	\$2,175.00	13%	#N/A	n/a	#VALUE!	\$520.00	\$416.00	\$38.65
WRDE	OL SEND UP TO 100 USERS DEV/TEST	\$1,250.00	\$1,087.50	13%	#N/A	n/a	#VALUE!	\$260.00	\$208.00	\$19.32
WRDJ	OL CONNECT SEND-MAX 2000 USERS	\$14,000.00	\$12,180.00	13%	#N/A	n/a	#VALUE!	\$2,912.00	\$2,329.60	\$216.42
WRDK	OL CONNECT SEND-MAX 2000 USERS BACKUP	\$7,000.00	\$6,090.00	13%	#N/A	n/a	#VALUE!	\$1,456.00	\$1,164.80	\$108.21
WRDL	OL CONNECT SEND-MAX 2000 USERS DEV/TEST	\$3,500.00	\$3,045.00	13%	#N/A	n/a	#VALUE!	\$728.00	\$582.40	\$54.11
WRDM	OL CONNECT SEND-MAX 5000 USERS	\$17,000.00	\$14,790.00	13%	#N/A	n/a	#VALUE!	\$3,536.00	\$2,828.80	\$262.80
WRDN	OL CONNECT SEND-MAX 5000 USERS BACKUP	\$8,500.00	\$7,395.00	13%	#N/A	n/a	#VALUE!	\$1,768.00	\$1,414.40	\$131.40
WRDO	OL CONNECT SEND-MAX 5000 USERS DEV/TEST	\$4,250.00	\$3,697.50	13%	#N/A	n/a	#VALUE!	\$884.00	\$707.20	\$65.70
WRDP	OL CONNECT SEND-MAX 1000 USERS	\$10,000.00	\$8,700.00	13%	#N/A	n/a	#VALUE!	\$1,976.00	\$1,580.80	\$146.86
WRDQ	OL CONNECT SEND-MAX 1000 USERS BACKUP	\$5,000.00	\$4,350.00	13%	#N/A	n/a	#VALUE!	\$988.00	\$790.40	\$73.43
WRDR	OL CONNECT SEND-MAX 1000 USERS DEV/TEST	\$2,500.00	\$2,175.00	13%	#N/A	n/a	#VALUE!	\$494.00	\$395.20	\$36.71
WSM4	MAILCOACH TRAINING UP TO 12 HRS/4 PEOPLE	\$3,949.00	\$3,317.16	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WSM6	MAILCOACH TRAINING UP TO 12 HRS/6 PEOPLE	\$5,936.00	\$4,986.24	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
WSMC	MAILCOACH TRAINING UP TO 8 HRS/2 PEOPLE	\$1,325.00	\$1,113.00	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
WSMG	BRIGHTMAILER INSTALL TRAIN MAIL RUN ASST	\$1,807.00	\$1,517.88	16%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690000	ETHERNET 4 PORT HUB	\$334.00	\$269.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690001	ETHERNET 16 PORT HUB	\$782.00	\$630.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690003	ETHERNET CABLE (14 FEET)	\$54.50	\$44.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690004	ETHERNET CABLE (25 FEET)	\$54.50	\$44.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690005	ETHERNET CABLE (100 FEET)	\$249.00	\$200.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690006	ETHERNET CABLE (250 FEET)	\$376.00	\$303.00	19%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z690034	SECONDARY NETWORK DATA TRANSFER	\$124.00	\$100.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z6C3	BUSINESS MANAGER HOST/REMOTE	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z6C4	BUSINESS MANAGER ADMIN/REPORTING/DATA	\$963.00	\$773.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z6C5	BUSINESS MGR S/W UPGRADE V3.02 TO V5.0	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z6FM	FUNDS MANAGEMENT - DM SERIES ONLY	\$1,409.00	\$1,134.00	20%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
Z6V5	BUSINESS MANAGER SOFTWARE UPG FR V4.0-S.	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH01	5LB/3KG WEIGHING OPTION FOR MP82 SCALE	\$945.00	\$490.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH02	10LB/5KG WEIGHING OPTION FOR MP82 SCALE	\$1,518.00	\$787.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH03	15LB/7KG WEIGHING OPTION FOR MP82 SCALE	\$2,056.00	\$1,060.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH07	15LB WEIGHING OPTION FOR MP3W SCALE	\$1,935.00	\$1,084.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH13	30LB WEIGHING OPTION FOR MP30 SCALE	\$2,989.00	\$1,674.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH15	70LB WEIGHING OPTION FOR MP49 SCALE	\$3,334.00	\$1,867.00	44%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH24	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH25	H202 40 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH26	H202 50 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH27	H202 65 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH28	H203 95 LPM SPEED	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH30	H203 120 LPM SPEED	\$1,445.00	\$732.00	36%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH36	AUTO INSCRIPTIONS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH37	AUTO AD SLOGANS	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHA3	30LB WEIGHING OPTION FOR MT30 SCALE	\$3,230.00	\$1,674.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHB5	70LB WEIGHING OPTION FOR MT70 SCALE	\$3,601.00	\$1,867.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHC2	SENDPRO C200 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHC3	SENDPRO C300 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHC4	SENDPRO C400 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHC425	SENDPRO C425 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHC5	SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD1	STANDARD AD SLOGAN	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD2	STANDARD INSCRIPTION	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD3	CUSTOM AD SLOGAN	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD4	CUSTOM INSCRIPTION	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD5	USPS RATES WITH METERED LETTER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD6	USPS RATES WITH STAMPED LETTER	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD7	E CONF SERVICES FOR METERED LTR. BDL	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD8	ELECTRONIC RETURN RECEIPT	\$0.00/MONTH	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHD9	RETAIL GROUND LOR	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHE1	FIRST-CLASS COMMERCIAL PRESORT RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHE2	PR PRESORT XTRA RATES	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHL5	LOBBY SCALE CAPABILITY	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHWH	15LB/7KG WEIGHING OPTION FOR MP81	\$2,056.00	\$1,060.00	48%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHWL	5LB/3KG WEIGHING OPTION FOR MP81	\$911.00	\$445.20	51%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZHWM	10LB/5KG WEIGHING OPTION FOR MP81	\$1,483.00	\$725.20	51%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Proposed Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
ZH20	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	#N/A	n/a	#VALUE!	#N/A	#N/A	#N/A
ZH22	DIFFERENTIAL WEIGH 5 OR 10LB	\$222.00	\$153.18	31%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
ZH23	DIFFERENTIAL WEIGH 15 OR 30LB	\$449.00	\$309.81	31%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
ZH24	DIFFERENTIAL WEIGH 70LB	\$1,005.00	\$693.45	31%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A