

AMENDMENT #3

CONTRACT #0000000000000000000031988

This is an Amendment to the Contract (the "Contract") entered into by and between the Indiana Department of Administration (the "State") and PITNEY BOWES INC (the "Contractor") approved by the last State signatory on September 13, 2019.

In consideration of the mutual undertakings and covenants hereinafter set forth, the parties agree as follows:

1. The Contract is hereby extended for an additional period of one (1) year. It shall terminate on July 31, 2023.
2. Exhibit B shall be removed in its entirety and replaced with Exhibit B.1 – Non-Market Basket Discount Pricing
3. The Contract is amended by adding the following:

A. Minority and Women's Business Enterprises Compliance.

OPTION 1-to be used if the MBE and/or WBE subcontractor(s) will continue to be utilized during the extension period.

As required by 25 IAC 5-6-2(b), the following Division certified MBE or WBE subcontractor(s) will be participating in this Contract during the extension period. This participation represents an increase of **0** % above the original MBE and/or WBE commitment. **[Add additional MBEs and WBEs using the same format.]**

MBE or WBE PERSON	COMPANY NAME PERCENT	PHONE	EMAIL OF CONTACT
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WBE	Pinnacle Mailing Products	765.405.1194	kimlaffoon@pinnaclemailing.com
8.0%			

Briefly describe the MBE and/or WBE service(s)/product(s) to be provided under this Amendment and include the estimated date(s) for utilization during the extension period:

Certified Pitney Bowes Dealer and provides support for PB SMB products in sales/service for mailing/sending postage meter systems, packaging services, tracking software, tabbing equipment, folding/insert machines and shipping software.

A copy of each subcontractor agreement must be submitted to the Division of Supplier Diversity within thirty (30) days of the effective date of this Amendment. The subcontractor agreements may be uploaded into Pay Audit (Indiana's subcontractor payment auditing system), emailed to MWBECompliance@idoa.IN.gov, or mailed to the Division of Supplier Diversity, 402 W. Washington Street Room W-462, Indianapolis IN 46204. Failure to provide a copy of any subcontractor agreement may be deemed a violation of the rules governing MBE/WBE procurement and may result in sanctions allowable under 25 IAC 5-7-8. Requests for changes must be submitted to

MWBECompliance@idoa.IN.gov for review and approval before changing the participation plan submitted in connection with this Amendment.

The Contractor shall report payments made to Division of Supplier Diversity certified subcontractors under this Contract on a monthly basis using Pay Audit. The Contractor shall notify subcontractors that they must confirm payments received from Contractor in Pay Audit. The Pay Audit system can be accessed on the IDOA webpage at:

www.in.gov/idoa/mwbe/payaudit.htm. Contractor may also be required to report Division of Supplier Diversity certified subcontractor payments directly to the Division of Supplier Diversity, as reasonably requested and in the format required by the Division of Supplier Diversity.

Contractor's failure to comply with the provisions in this clause may be considered a material breach of the Contract.

B. Indiana Veteran Owned Small Business Enterprises Compliance.

No certified IVOSB subcontractors will be participating in this Contract during the extension period.

All matters set forth in the original Contract and not affected by this Amendment shall remain in full force and effect.

Non-Collusion and Acceptance

The undersigned attests, subject to the penalties for perjury, that the undersigned is the Contractor, or that the undersigned is the properly authorized representative, agent, member or officer of the Contractor. Further, to the undersigned's knowledge, neither the undersigned nor any other member, employee, representative, agent or officer of the Contractor, directly or indirectly, has entered into or been offered any sum of money or other consideration for the execution of this Contract other than that which appears upon the face hereof. **Furthermore, if the undersigned has knowledge that a state officer, employee, or special state appointee, as those terms are defined in IC § 4-2-6-1, has a financial interest in the Contract, the Contractor attests to compliance with the disclosure requirements in IC § 4-2-6-10.5.**

Agreement to Use Electronic Signatures

I agree, and it is my intent, to sign this Contract by accessing State of Indiana Supplier Portal using the secure password assigned to me and by electronically submitting this Contract to the State of Indiana. I understand that my signing and submitting this Contract in this fashion is the legal equivalent of having placed my handwritten signature on the submitted Contract and this affirmation. I understand and agree that by electronically signing and submitting this Contract in this fashion I am affirming to the truth of the information contained therein. I understand that this Contract will not become binding on the State until it has been approved by the Department of Administration, the State Budget Agency, and the Office of the Attorney General, which approvals will be posted on the Active Contracts Database: <https://secure.in.gov/apps/idoa/contractsearch/>

In Witness Whereof, the Contractor and the State have, through their duly authorized representatives, entered into this Contract. The parties, having read and understood the foregoing terms of this Contract, do by their respective signatures dated below agree to the terms thereof.


PITNEY BOWES INC

By: 
BF2179C54C344F4...

Title: Government Account Manager

Date: 7/29/2022 | 16:51 EDT

Indiana Department of Administration

By: 
0E62453DFD3E497...

Title: vendor Manager

Date: 8/1/2022 | 08:23 EDT

<p>Electronically Approved by: Indiana Office of Technology</p> <p>By: _____ (for) Tracy Barnes, Chief Information Officer</p>	<p>Electronically Approved by: Department of Administration</p> <p>By: _____ (for) Rebecca Holwerda, Commissioner</p>
<p>Electronically Approved by: State Budget Agency</p> <p>By: _____ (for) Zachary Q. Jackson, Director</p>	<p>Electronically Approved as to Form and Legality: Office of the Attorney General</p> <p>By: _____ (for) Theodore E. Rokita, Attorney General</p>

Exhibit B.1– Non-Market Basket Discount Pricing

This document is an exhibit to the Professional Services Contract, and is deemed to be attached to and incorporated within the Professional Services Contract by reference. Any inconsistency, conflict, or ambiguity between this exhibit and the Professional Services Contract shall be resolved by giving precedence and effect to the Professional Services Contract. Catalog discounts provided below will be applicable for both leased and purchased machines and accessories.



Account Name:	State of Indiana	Product List Updated 9/23/2019
Account Numbers:	Multiple	Product List Updated 07/16/2020
Quote Date:	6/22/2018	Product List Updated 06/03/2021 (2 items disc)
Effective Date:	08/1/2019 (9/24/2019)	Product List Updated 04/01/2022
Price Group:	TC00027064 / CF	
Discount:	Market Basket Items as Listed; SL-SPM01: Qty 1-49 per order = 10% disc; Qty 50+ per order = 20% disc; 12% off all other items listed below	

ITEM	DESCRIPTION	PRICE**	DISCOUNT %	DISCOUNT PRICE*
Postage Meter Ink & Accessories				
Ink Cartridges				
621-1	Red Postal Ink Cartridge - 1/box - Up to 15,000 impressions (no envelope ad) - For DM500, DM525, DM550, DM575		Discontinued	
765-3	Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM200i, DM300i, DM300L, DM400i, DM400L	\$ 167.99	12%	\$ 147.83
765-9	Red Post Ink Cartridge - 1/box - Up to 8,800 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM300c, DM400c, DM450c, DM475c, SendPro C Auto	\$ 146.99	Market Basket	\$ 118.99
766-8	Red Post Ink Cartridge - 1/box - Up to 52,500 impressions (no envelope ad) - For DM800, DM900, DM1000, DM1100		Discontinued	
767-S	Red Postal Ribbon Cassette - 1/box - Up to 2,200 impressions (no envelope ad), Up to 1,800 impressions (with envelope ad) - For PostPerfect		Discontinued	
772-1	DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$ 205.25	12%	\$ 180.62
772-2	DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$ 389.99	12%	\$ 343.19
787-0	Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For SendPro P & Connect+ Series	\$ 134.99	Market Basket	\$ 110.49
787-1	Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For SendPro P & Connect+ Series	\$ 299.99	12%	\$ 263.99
787-3	Black Ink Cartridge (Standard) - 1/box - For SendPro P & Connect+ Series	\$ 102.99	12%	\$ 90.63
787-8	Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For SendPro P & Connect+ Series	\$ 197.99	12%	\$ 174.23
787-D	Cyan Ink Cartridge (Standard) - 1/box - For SendPro P & Connect+ Series	\$ 72.99	12%	\$ 64.23
787-E	Magenta Ink Cartridge (Standard) - 1/box - For SendPro P & Connect+ Series	\$ 72.99	12%	\$ 64.23
787-F	Yellow Ink Cartridge (Standard) - 1/box - For SendPro P & Connect+ Series	\$ 72.99	12%	\$ 64.23
78P-K	Black Ink Cartridge (Production) - 1/box - For SendPro P & Connect+ Series	\$ 195.99	12%	\$ 172.47
793-5	Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225	\$ 103.99	12%	\$ 91.51
797-0	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation	\$ 73.99	12%	\$ 65.11
797-M	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2	\$ 73.99	12%	\$ 65.11
78P-Z	Color Graphics Ink Bundle - 1 each Black (787-3), Cyan (787-D), Magenta (787-E), Yellow (787-F) Ink Cartridges - For SendPro™ P & Connect+ Series	\$ 321.96	12%	\$ 283.32
SL-798-0	Red Postal Ink Cartridge - 1 per box; Up to 1,500 impressions (no envelope ad) - For SendPro® C Series	\$ 59.99	Market Basket	\$ 50.99
SL-870-1	Red Postal Ink Cartridge - 1 per box; Up to 400-880 impressions or 3-4 months - For SendPro® Mailstation (CSD1)	\$ 76.99	12%	\$ 67.75
Print Heads & Accessories				
51A-P	Ink Waste Replacement Kit - 1/box - For DM300c, DM400c, DM450c, DM475c	\$ 22.99	12%	\$ 20.23
771-1	DM Series printhead - Contains (1) Print Head and (2) Wiper Blades - Up to 1 million cycles - For DM500, DM525, DM550, DM575, DM800, DM800i, DM825, DM875, DM900, DM925, DM1000, DM1100, DM Infinity		Discontinued	
771-2	Wiper Blade Replacements - Contains (2) Wiper Blades - Up to 1 million cycles - For DM500, DM525, DM550, DM575, DM800, DM800i, DM825, DM875, DM900, DM925, DM1000, DM1100, DM Infinity		Discontinued	
787-G	Cyan/Magenta Print Head - 1/box - For SendPro P & Connect+ Series	\$ 123.99	12%	\$ 109.11
787-H	Yellow/Black Print Head - 1/box - For SendPro P & Connect+ Series	\$ 123.99	12%	\$ 109.11
78P-B	Black Print Head - 1/box - For SendPro P & Connect+ Series	\$ 123.99	12%	\$ 109.11
78P-R	Red Print Head - 1/box - For SendPro P & Connect+ Series	\$ 123.99	12%	\$ 109.11
79P-W	Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves - For SendPro P & Connect+ Series	\$ 31.99	12%	\$ 28.15
Postage Tape				
Plain				
610-7	Self-adhesive Postage Tape Rolls - 3 rolls/box; 105/roll, 387 tapes/roll (no envelope ad); 312 tapes/roll (with envelope ad) - For DM500, DM525, DM550, DM575		Discontinued	
610-R	Gummed Postage Tape Rolls; 6 rolls/box - 275/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For SendPro P & Connect+ Series	\$ 115.99	12%	\$ 102.07
612-9	Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200L, DM225, mailstation series, Personal Post	\$ 41.99	12%	\$ 36.95
613-H	Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5/roll, 722 tapes/roll (no envelope ad, 437 tapes/roll (with envelope ad) - For SendPro P & Connect+ Series	\$ 146.99	12%	\$ 129.35
620-9	Plain Tape Sheets - 150 double sheets, up to 300 labels - For DM100i, DM125, DM200L, DM225 mailstation series, Personal Post	\$ 73.99	12%	\$ 65.11
625-0	Plain Tape Strips - 300 strips, up to 600 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475, SendPro C Auto	\$ 73.99	12%	\$ 65.11
627-2	Gummed Postage Tape Rolls - 6 rolls/box; 275/roll, 1,320 tapes/roll (no envelope ad); 600 tapes/roll (with envelope ad) - For DM800, DM900, DM1000, DM1100		Discontinued	
627-8	Self-adhesive Postage Tape Rolls - 3 rolls/box; 165/roll, 650 tapes/roll (no envelope ad), 350 tapes/roll (with envelope ad) - For DM500, DM525, DM550, DM575, DM800, DM800i, DM825, DM875, DM900, DM925, DM1000, DM1100		Discontinued	

United We Stand				
613-3	United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475, SendPro C Auto	\$ 83.99	12%	\$ 73.91
613-8	United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$ 83.99	12%	\$ 73.91
613-9	United We Stand Tape Sheets - 25 double sheets, 50 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$ 41.99	12%	\$ 36.95
E-Z Seal® Sealing Solution & Accessories				
Sealing Solution				
601-0	E-Z Seal Sealing Solution: 4 - 16 oz. bottles/box - For all machine series	\$ 83.99	12%	\$ 73.91
601-7	E-Z Seal Sealing Solution: 1 - 4 oz. Dabber bottle - For all machine series	\$ 20.99	12%	\$ 18.47
601-9	E-Z Seal Sealing Solution: 1 - 4 OZ. Flip Top bottle - For all machine series	\$ 31.99	12%	\$ 28.15
603-1	E-Z Seal Sealing Solution: 4 - 28 oz. DM1100 Envelope Moistening bottles/box - For DM1100		Discontinued	
603-2	E-Z Seal Sealing Solution: 4 - 10 oz. DM1100 Tape Moistening bottles/box - For DM1100		Discontinued	
604-1	E-Z Seal Sealing Solution: 4 - 32 oz. Envelope Moistening bottles/box - For DM800, DM800i, DM900, DM1000, Galaxy		Discontinued	
604-2	E-Z Seal Sealing Solution: 4 - 12 oz. Tape Moistening bottles/box - For DM800, DM800i, DM900, DM1000, Galaxy		Discontinued	
605-0	E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series	\$ 125.99	12%	\$ 110.87
E-Z Seal® Sealing Solution & Accessories - Cont'd				
Sealing Solution				
607-0	E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series	\$ 720.99	12%	\$ 634.47
608-0	E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series	\$ 94.99	12%	\$ 83.59
Sealing Accessories				
2F3-E	Moistener Replacement Kit - Includes wick, stripper blade and instructions - For Connect+ 500W, Connect+ 1000, Connect+ 2000, SendPro™ P1500, SendPro™ P2000	\$ 19.99	12%	\$ 17.59
2F3-F	Moistener Replacement Kit - Includes wick, stripper blade and instructions - For Connect+ 3000, SendPro™ P3000	\$ 29.99	12%	\$ 26.39
621-8	Moistener Brush & Wick Assembly - Includes wick, shield and brush assembly - For DM200, DM300, DM300i, DM300L	\$ 26.99	12%	\$ 23.75
770-T	Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM400c, DM450c, DM475c, SendPro C Auto	\$ 14.99	12%	\$ 13.19
771-0	Wick & Grate Assembly - Includes wick, stripper blade and instructions - For DM500, DM525, DM550, DM575		Discontinued	
946-1	Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM100i, DM125, DM300c	\$ 19.99	12%	\$ 17.59
946-2	Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM800, DM800i, DM825, DM875		Discontinued	
Cleaning Kits				
902-K	Surface & Screen Cleaner Wipes - 30/box - SendPro P & Connect+ Series		Discontinued	
902-L	Touchscreen Equipment Maintenance Kit - SendPro P & Connect+ Series		Discontinued	
SL-CKE02	Everyday Cleaning Pack - (2) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning Wipes, (12) Moist Hand Towlettes, (25) Swabs, (2) Pair of Disposable Gloves, (1) Reusable Bag	\$ 49.99	12%	\$ 43.99
SL-CKE01	Everyday Cleaning Kit - (1) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (6) Dry, Lint-Free Absorbent Wipes, (6) Alcohol Cleaning Wipes, (6) Moist Hand Towlettes, (15) Swabs, (1) Pair of Disposable Gloves	\$ 36.99	12%	\$ 32.55
SL-CKE03	Everyday Cleaning Kit (No Duster) - (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning Wipes, (12) Moist Hand Towlettes, (25) Swabs, (2) Pair of Disposable Gloves, (1) Reusable Bag	\$ 26.99	12%	\$ 23.75
SL-CKB01	Basic Cleaning Kit - (1) 8 oz pressurized Air Duster, (4) Alcohol Cleaning Wipes, (4) Moist Hand Towlettes	\$ 29.99	12%	\$ 26.39
AddressRight AR100, AR200, AR300 Supplies				
DP40 Supplies				
PB-BLUE	Blue Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$ 76.99	12%	\$ 67.75
PB-GREEN	Green Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$ 76.99	12%	\$ 67.75
PB-MAX3	Black Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$ 62.99	12%	\$ 55.43
PB-RED	Red Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$ 76.99	12%	\$ 67.75
Document Printer Supplies				
DP40 Supplies				
43D-0	Fuser Unit - 1/box - Up to 100,000 - For DP40S	\$ 306.99	12%	\$ 270.15
43D-1	Black Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$ 110.99	12%	\$ 97.67
43D-2	Cyan Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$ 301.99	12%	\$ 265.75
43D-3	Magenta Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$ 301.99	12%	\$ 265.75
43D-4	Yellow Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$ 301.99	12%	\$ 265.75
43D-5	Black Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$ 166.99	12%	\$ 146.95
43D-6	Cyan Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$ 201.99	12%	\$ 177.75
43D-7	Magenta Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$ 201.99	12%	\$ 177.75
43D-8	Yellow Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$ 201.99	12%	\$ 177.75
43D-9	Transfer Belt - 1/box - Up to 100,000 - For DP40S	\$ 260.99	12%	\$ 229.67
43D-A	Waste Toner Box - 1/box - Up to 30,000 pages @ 5% coverage - For DP40S	\$ 25.99	12%	\$ 22.87
43D-E	110V Heavy Duty Envelope Fuser Unit - 1/box - For DP40S	\$ 406.99	12%	\$ 358.15
43D-F	110V Special Envelope Fuser Unit - 1/box - For DP40S	\$ 360.99	12%	\$ 317.67

Document Printer Supplies - Cont'd

DP50 Supplies				
43E-1	Black Toner Cartridge - 1/box - Up to 20,000 pages @ 5% coverage - For DP50	\$ 70.99	12%	\$ 62.47
43E-2	Black Toner Cartridge - 1/box - Up to 20,000 pages @ 5% coverage - For DP50	\$ 140.99	12%	\$ 124.07
43E-3	Magenta Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP50	\$ 140.99	12%	\$ 124.07
43E-4	Yellow Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP50	\$ 140.99	12%	\$ 124.07
43E-5	Black Drum Unit - 1/box - Up to 100,000 pages @ 5% coverage - For DP50	\$ 210.99	12%	\$ 185.67
43E-6	Cyan Drum Unit - 1/box - Up to 100,000 pages @ 5% coverage - For DP50	\$ 210.99	12%	\$ 185.67
43E-7	Magenta Drum Unit - 1/box - Up to 100,000 pages @ 5% coverage - For DP50	\$ 210.99	12%	\$ 185.67
43E-8	Yellow Drum Unit - 1/box - Up to 100,000 pages @ 5% coverage - For DP50	\$ 210.99	12%	\$ 185.67
43E-9	Transfer Belt - 1/box - Up to 160,000 - For DP50	\$ 310.99	12%	\$ 273.67
43E-A	Waste Toner Bottle - 1/box - Up to 40,000 pages @ 5% coverage - For DP50	\$ 44.99	12%	\$ 39.59
43E-F	110V Fuser Unit - 1/box - Up to 140,000 - For DP50	\$ 410.99	12%	\$ 361.67

Riso Supplies

41R-0	Riso S-4670 Black Ink Cartridge - 1/box - Up to 71,429 pages - For HC5500 (WP9E)			Discontinued
41R-1	Riso S-4671 Cyan Black Ink Cartridge - 1/box - Up to 71,429 pages - For HC5500 (WP9E)			Discontinued
41R-2	Riso S-4672 Magenta Ink Cartridge - 1/box - Up to 71,429 pages - For HC5500 (WP9E)			Discontinued
41R-3	Riso S-4673 Yellow Ink Cartridge - 1/box - Up to 71,429 pages - For HC5500 (WP9E)			Discontinued
41R-7	Riso S-4129G Staples - 3 Cartridges/box - 5,000 staples per cartridge - For HC5500, ComColor 3010, ComColorR 7010, ComColor 9050	\$ 95.00	12%	\$ 83.60
41R-8	Riso S-4130G Staples - 4 Cartridges/box - 5,000 staples per cartridge - For HC5500, ComColor 3010, ComColorR 7010, ComColor 9051	\$ 120.00	12%	\$ 105.60
41R-F	Riso S6303G Yellow Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style	\$ 586.99	12%	\$ 516.55
41R-G	Riso S6302G Magenta Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style	\$ 586.99	12%	\$ 516.55
41R-H	Riso S6301G Cyan Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style	\$ 586.99	12%	\$ 516.55
41R-J	Riso S6300G Black Ink Cartridge - 1/box - Up to 120,000 pages letter style; Up to 100,000 pages ledger style	\$ 536.99	12%	\$ 472.55
41R-R	Riso S6701G Black Ink Cartridge - 1/box - Up to 78,000 pages based on monochrome printing; Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	12%	\$ 472.55
41R-S	Riso S6702G Cyan Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	12%	\$ 472.55
41R-T	Riso S6703G Magenta Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	12%	\$ 472.55
41R-U	Riso S6704G Yellow Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	12%	\$ 472.55
41R-6	Riso S-6685 Face Down Offset Staples - 5,000 staples/cartridge - For ComColor 3110, 3150, 7110, 7150, 9150, FW 5000, 5230, 5231 (WPYK, WPYQ, WPYT), GD 7330, 9630 (WPCZ, WPZB)	\$ 95.00	12%	\$ 83.60
SL-S-7250UA	Riso S-7250UA Black Ink Cartridge - 1/box - For ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK	\$ 525.00	12%	\$ 462.00
SL-S-7251UA	Riso S-7251UA Cyan Ink Cartridge - 1/box - For ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK	\$ 525.00	12%	\$ 462.00
SL-S-7252UA	Riso S-7252UA Magenta Ink Cartridge - 1/box - For ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK	\$ 525.00	12%	\$ 462.00
SL-S-7253UA	Riso S-7253UA Yellow Ink Cartridge - 1/box - For ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK	\$ 525.00	12%	\$ 462.00
SL-S-7280UA	Riso S-7280UA Black Ink Cartridge - 1/box - Up to 91,200 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	12%	\$ 462.00
SL-S-7281UA	Riso S-7281UA Cyan Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	12%	\$ 462.00
SL-S-7282UA	Riso S-7282UA Magenta Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	12%	\$ 462.00
SL-S-7283UA	Riso S-7283UA Yellow Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	12%	\$ 462.00
SL-S-7284UA	Riso S-7284UA Gray Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	12%	\$ 462.00

SendPro™ pbSmartPostage Supplies

2F3-P	DK1241 4" x 6" Shipping Labels - 1 roll/box - 200 labels per roll	\$ 29.95	12%	\$ 26.36
6W2-3	White Internet Shipping Labels with TrueBlock™ Technology - 5.5" x 8.5" - 25 sheets of 2 labels each - 50 labels - For inkjet printers	\$ 12.99	12%	\$ 11.43
6W2-4	White Internet Shipping Labels with TrueBlock™ Technology - 5.5" x 8.5" - 100 sheets of 2 labels each - 200 labels - For laser printers	\$ 39.99	12%	\$ 35.19
6WB-A	Data Max-pbSmartPostage 4" Continuous Shipping Labels - 1 roll of 260 self stick adhesive labels - For pbSmartPostage	\$ 19.49	12%	\$ 17.15
6WB-E	Printable Postage Sheets - 5 - 8.5 x 11 sheets of 25 labels each - For pbSmartPostage			Discontinued
6WB-F	Die Cut Shipping Labels - 4 in. x 6 in. - 1 roll/box, 300 labels/roll - For pbSmartPostage	\$ 29.95	12%	\$ 26.36
6WB-K	White Adhesive Labels - 5.5" x 8.5" - 25 sheets of 2 labels each - 50 labels - For inkjet printers			Discontinued
SL-DK-1247	4" x 6" Shipping Labels - 180 labels/box - For QL-1100	\$ 29.95	12%	\$ 26.36
SL-SPM01	Postage Sheets for SendPro® Enterprise - 5 sheets/box - 25 stamps per sheet for a total of 125 stamps - For all standard desktop inkjet printers	\$ 4.49	1-49 = 12% 50+ = 20%	1.49 = \$3.95 50+ = \$3.59
SL-SPM02	SendPro® Postage Roll - 1 roll/box - 1,000 stamps per roll - For 6WB-M, QL700, WL800, SPM3 & SL-SPM8 printers	\$ 39.99	12%	\$ 35.19
SL-SPM11	Postage Sheets for SendPro® Online - 5 sheets/box - 25 stamps per sheet for a total of 125 stamps - For all standard desktop inkjet printers	\$ 4.49	1-49 = 12% 50+ = 20%	1.49 = \$3.95 50+ = \$3.59

Sorter Supplies

41A-S	Imaje (upgraded) S7 Supra Water Based Black Ink: 4 - 0.8 liter bottles - For Olumpus1 & 2 Imaje 9030 printer			Discontinued
41A-T	Imaje (upgraded) S7 Supra Water Based Black Ink Additive: 4 - 0.8 liter bottles - For Olumpus1 & 2 Imaje 9030 systems upgraded by Imaje for printing IMB (SR8M; SR8N)			Discontinued
405-2	Imaje S7 Supra Water Based Black Ink: 6/box - For Olumpus1 & 2 (SR8M; SR8N, SR2Z, SRT3)			Discontinued
405-4	Imaje S7 Supra Maintenance Wash: 1/box			Discontinued
405-7	Imaje S7 Supra Water Based Black Ink Additive: 6/box			Discontinued

SendSuite Shipping Supplies				
674.0	Direct Thermal Label Rolls - 4 in. x 6,000 in. Continuous - 3 rolls/box - For J693, J696	\$ 239.99	12%	\$ 211.19
674.8	Direct Thermal Label Rolls - 4 in. x 6 in. Die Cut - 3 rolls/box - For J693, J696	\$ 234.99	12%	\$ 206.79
674.9	Direct Thermal Label Rolls - 4 in. x 3 in. Die Cut - 4 rolls/box - For J693, J696	\$ 212.99	12%	\$ 187.43
678.0	Thermal Transfer Label Rolls - 3 rolls & 1 ribbon/box - 4" x 6,000" Continuous	\$ 259.99	12%	\$ 228.79
678.5	Thermal Transfer Label Rolls - 4 in. x 6 in. Die Cut - 3 rolls & 1 ribbon/box - For J693, J696	\$ 247.99	12%	\$ 218.23
678-6	Thermal Transfer Label Rolls - 4 in. x 3 in. Die Cut - 3 rolls & 1 ribbon/box - For J693, J696	Discontinued		
678-8	Thermal Transfer Label Rolls - 4 in. x 2.5 in. Die Cut - 3 rolls & 1 ribbon/box - For J693, J696	Discontinued		
745-0	Continuous Direct Thermal Labels - 4 rolls/box, 4 in. x 1,800 in. - For J645, 1E03, 1E23 and 1E26 Label Printers	\$ 139.99	12%	\$ 123.19
745-1	Direct Thermal Labels - 300 labels/roll, 4 in. x 6 in., 6 rolls/box - For J645, 1E03, 1E23 and 1E26 Label Printers	\$ 150.99	12%	\$ 132.87
745-2	Direct Thermal Label Rolls - 4 in. x 3 in. Die Cut - 4 rolls/box - For J645, 1E03, 1E23, 1E26	\$ 139.99	12%	\$ 123.19
745-4	Direct Thermal Label Rolls - 2 in. x 4 in. Die Cut - 6 rolls/box - For J645, 1E03, 1E23, 1E26	\$ 96.99	12%	\$ 85.35
745-5	Direct Thermal Label Rolls - 2.1 in. x 1.5 in. Die Cut - 2 rolls/box - For J645, 1E03, 1E23, 1E26	\$ 50.99	12%	\$ 44.87

Save time & take advantage of the new functionality and customized tools in Your Account by ordering online at: www.pb.com/supplies.

The Courtesy Supply Discount, if accepted, will guarantee the quoted discount for the products listed above, when the order is placed during the effective dates shown at the top of this document. Discount listed is specific to customer(s) named herein this document and may not be altered. If applicable, handling, shipping, and city, county and/or state tax will be applied to each order.

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
3400002	LIFT HANDLES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1C05	ENHANCED UIC SOFTWARE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1E07	DM INFINITY BARCODE SCANNER	\$886.00	\$771.00	13%	\$219.00	\$173.20	\$16.28	N/A	N/A	N/A
1E44	DESKTOP THERMAL ROLL PRINTER	\$573.00	\$395.00	31%	\$69.00	\$55.20	\$5.13	N/A	N/A	N/A
1E47	SP100 LABEL PRINTER WITH LIFTER BASE	\$573.00	\$344.00	40%	\$38.00	\$30.40	\$2.82	N/A	N/A	N/A
1E48	SP100 LABEL PRINTER	\$573.00	\$395.00	31%	\$38.00	\$30.40	\$2.82	N/A	N/A	N/A
1E51	SP100 WORKSTATION	\$901.00	\$784.00	13%	\$72.00	\$57.60	\$5.35	N/A	N/A	N/A
1E53	SP100 NETWORK SENDKIT	\$1,060.00	\$922.00	13%	\$38.00	\$30.40	\$2.82	N/A	N/A	N/A
1E60	LASER REPORT PRINTER	\$901.00	\$784.00	13%	\$236.00	\$188.80	\$17.34	N/A	N/A	N/A
1E90002	ACCOUNTING USB HUB	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FA1	BASIC ACCOUNTING (25 DEPT)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FA2	BASIC ACCOUNTING (100 DEPT)	\$361.00	\$235.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
1FAB	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FAC	BASIC ACCOUNTING (10 DEPT)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FAE	BASIC ACCOUNTING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FAF	NO ACCOUNTING SOFTWARE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FAH	BUSINESS MANAGER SOFTWARE FEATURE CODE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FAL	INVIEW 30 DEPT ACCOUNTING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FAM	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FAN	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FAW	SENDPRO P SERIES DRWORKS INTERFACE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FBL	DM SERIES ANALYTICS (50 ACCOUNTS)	\$217.00	\$182.28	16%	N/A	N/A	N/A	N/A	N/A	N/A
1FBM	DM SERIES ANALYTICS (100 ACCOUNTS)	\$398.00	\$334.32	16%	N/A	N/A	N/A	N/A	N/A	N/A
1FBN	DM SERIES ANALYTICS (300 ACCOUNTS)	\$665.00	\$600.00	10%	N/A	N/A	N/A	N/A	N/A	N/A
1FER	ERR RATES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FM2	DISABLE MANUAL WEIGHT FEATURE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FNV	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FNVKIT	KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FR3	USPS PRESORTXTRA RATES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FR4	USPS BRM RATES	\$510.00	\$332.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
1FRM	RATES MANAGER SOFTWARE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FS1	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FS2	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FS4	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FW1	DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FW3	15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,465.00	\$1,380.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
1FW6	30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,820.00	\$1,579.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
1FW7	70 LB INTERFACED WEIGHING	\$3,145.00	\$1,761.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
1FW8	149 LB INTERFACED WEIGHING	\$4,355.00	\$2,439.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
1FWV	5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$1,730.00	\$968.80	44%	N/A	N/A	N/A	N/A	N/A	N/A

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1FWW	10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,150.00	\$1,204.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
1FWX	15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,465.00	\$1,380.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
1FXA	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FXR	FUNDS MGMT METER FEATURE (DM SERIES)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FY8	95 LPM FEATURE	\$1,431.00	\$859.00	40%	N/A	N/A	N/A	N/A	N/A	N/A
1FY9	70 LPM FEATURE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FZ0	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
1FZ9	120 LPM FEATURE	\$2,221.00	\$1,333.00	40%	N/A	N/A	N/A	N/A	N/A	N/A
1GW2	2 LB INTEGRATED WEIGHING	\$806.00	\$451.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
1GW3	5 LB INTEGRATED WEIGHING	\$1,198.00	\$671.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
1GW9	10 LB INTEGRATED WEIGHING	\$1,532.00	\$858.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
1W00-MH	METER FOR CONNECT+3000	\$104.00	\$86.32	17%	N/A	N/A	N/A	N/A	N/A	N/A
1W00-ML	METER FOR CONNECT+500	\$104.00	\$86.32	17%	N/A	N/A	N/A	N/A	N/A	N/A
1W00-MM	METER FOR CONNECT+1000/2000	\$104.00	\$86.32	17%	N/A	N/A	N/A	N/A	N/A	N/A
397-B	10 LB SCALE	\$106.00	\$92.00	13%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
3CES	DM300C BASE	\$0.00	\$0.00	0%	\$108.00	\$86.40	\$8.03	N/A	N/A	N/A
488-00050-009	POWER CORD FOR RISO PRINTER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
488-00062-007	POWER CORD	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
4CES	DM400C BASE	\$0.00	\$0.00	0%	\$389.00	\$311.20	\$28.91	N/A	N/A	N/A
4W00-MH	METER SUBSCRIPTION FOR CONNECT GREEN+3000 & SENDPRO P3000	\$76.00	\$66.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
4W00-ML	METER SUBSCRIPTION FOR GREEN CONNECT+500 /SENDPRO P SERIES METER15000	\$52.00	\$45.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
4W00-MM	METER SUBSCRIPTION FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/2000 POSTAGE TAPE SHEETS, 150 DOUBLE SHEETS, 300 LABELS PER BOX	\$52.00	\$45.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
620-B	4IN X 100FT CONTINUOUS SHIPPING LABELS	\$79.99	\$67.19	16%	N/A	N/A	N/A	N/A	N/A	N/A
6WB-A	PS3000MPTSGE 4X6 SHIPPING LABELS	\$19.49	\$16.37	16%	N/A	N/A	N/A	N/A	N/A	N/A
6WB-F	PS3000MPTSGE 4X6 SHIPPING LABELS	\$29.95	\$25.16	16%	N/A	N/A	N/A	N/A	N/A	N/A
7H00-MH	IMI METER SUBSCRIPTION FOR SENDPRO C300	\$44.00	\$38.23	13%	N/A	N/A	N/A	N/A	N/A	N/A
7H00-ML	METER SUBSCRIPTION FOR IMI SENDPRO C200/C425	\$23.00	\$20.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
7H00-MM	METER SUBSCRIPTION FOR IMI SENDPRO C300/C400	\$36.00	\$31.25	13%	N/A	N/A	N/A	N/A	N/A	N/A
7PR0-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
7PR0-ML	USPS TRACKING SERVICES-ACTIVATION	\$7.00	\$6.10	13%	N/A	N/A	N/A	N/A	N/A	N/A
8H00	C SERIES BASE	\$0.00	\$0.00	0%	\$151.00	\$120.80	\$11.22	N/A	N/A	N/A
943-7	2.0 USB CABLE 10FT	\$7.99	\$6.71	16%	N/A	N/A	N/A	N/A	N/A	N/A

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993-4B	DM400C RETURN KIT - UPGRADE TO 9H00	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
993-4C	DM400C SERIES RETURN KIT WITH BOX	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
AC2100-102-00	PP CONNECT CARE - REENTRY	\$4,560.00	\$3,967.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
ACPP	SENDPRO ACCOUNTING PROPACK <100 BARCODES	\$207.00	\$173.88	16%	N/A	N/A	N/A	N/A	N/A	N/A
AM-CUSTOM	LOCKER CUSTOM COLOR	\$1,103.00	\$960.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
AM-RAL-1001	RAL 1001	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
AM-RAL-7037	RAL 7037	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
AM-RAL-9003	RAL 9003	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
AM-RAL-9006	RAL 9006	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
AM-RAL-9016	RAL 9016	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APA1	50 DEPT ANALYTICS	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APA2	100 DEPT ANALYTICS	\$625.00	\$406.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
APA4	500 DEPT ANALYTICS	\$1,350.00	\$878.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
APA5	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
APA7	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
APA9	3000 DEPT ANALYTICS	\$2,360.00	\$1,534.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
APAC	ACCOUNTING WEIGHT BREAK REPORTING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APAS	SENDPRO P3000 GCS IDENTIFIER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APAV	ACCOUNTING LEVEL AV(25)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APAX	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APAY	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APAZ	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APB1	COST ACCOUNTING DEVICES (2)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APB2	COST ACCOUNTING DEVICES (10)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APB3	COST ACCOUNTING DEVICES (100)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APB4	COST ACCOUNTING DEVICES (500)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APBC	COST ACCOUNTING ENABLER C SERIES	\$93.00	\$32.00	40%	N/A	N/A	N/A	N/A	N/A	N/A
APDM	COST ACCOUNTING DATA MIGRATION	\$313.00	\$262.92	16%	N/A	N/A	N/A	N/A	N/A	N/A
APDN	COST ACCOUNTING METER SETUP	\$21.20	\$17.81	16%	N/A	N/A	N/A	N/A	N/A	N/A
APDP	COST ACCOUNTING ADDL SITE SETUP	\$212.00	\$178.08	16%	N/A	N/A	N/A	N/A	N/A	N/A
APFB	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$155.00	\$101.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
APFF	CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	\$101.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
APFD	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APFM	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APFN	LASER PRINTER ENABLED	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APG2	CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING	\$1,045.00	\$909.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
APK3	SENDPRO P SERIES - W1110 PRINTER BUNDLE	\$800.00	\$696.00	13%	\$64.00	\$51.20	\$4.76	\$0.00	\$0.00	\$0.00
APKE	SENDPRO P RECEIVING APP FEATURE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APKF	SENDPRO P SHIPPING APP FEATURE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APKM	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A

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AFKM1	UNLIMITED ACCOUNTING FOR P-SERIES	\$6,000.00	\$3,900.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
AFKN	ACCOUNT LIST IMPORT/EXPORT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APSA	130 LPM SPEED	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APSB	160 LPM SPEED	\$785.00	\$510.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
APSC	180 LPM SPEED	\$2,610.00	\$1,697.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
APSD	130/70 LPM SPEED	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APSE	160/95 LPM SPEED	\$1,835.00	\$1,193.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
APSF	180/115 LPM SPEED	\$4,195.00	\$2,727.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
APSG	165/105 LPM SPEED	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
APSH	220/135 LPM SPEED	\$1,560.00	\$826.80	47%	N/A	N/A	N/A	N/A	N/A	N/A
APSI	270/170 LPM SPEED	\$6,295.00	\$3,336.00	47%	N/A	N/A	N/A	N/A	N/A	N/A
APSK	310/205 LPM SPEED	\$13,645.00	\$7,231.85	47%	N/A	N/A	N/A	N/A	N/A	N/A
AR100	ADDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO)	\$10,415.00	\$8,056.50	23%	\$1,064.00	\$851.20	\$79.08	N/A	N/A	N/A
AR200	ADDRESSRIGHT 200 (< 600K CYCLES/MO)	\$15,927.00	\$12,320.50	23%	\$1,810.00	\$1,448.00	\$134.52	N/A	N/A	N/A
ARFF	ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO)	\$24,937.00	\$20,466.75	18%	\$2,999.00	\$2,399.20	\$222.89	N/A	N/A	N/A
ATSO	ATS-ONSITE	\$1,590.00	\$1,400.00	12%	N/A	N/A	N/A	N/A	N/A	N/A
ATSR	ATS-REMOTE	\$530.00	\$475.00	10%	N/A	N/A	N/A	N/A	N/A	N/A
AZBA	SENDPRO P1000 SERIES	\$7,310.00	\$5,336.00	27%	\$253.63	\$202.90	\$18.85	N/A	N/A	N/A
AZBB	SENDPRO P2000 SERIES	\$13,535.00	\$9,881.00	27%	\$612.54	\$490.03	\$45.52	N/A	N/A	N/A
AZBC	SENDPRO P3000 SERIES NON-WOW	\$13,260.00	\$8,221.20	38%	\$1,707.24	\$1,365.79	\$126.88	N/A	N/A	N/A
AZBD	SENDPRO P3000 SERIES WOW	\$19,310.00	\$11,972.00	38%	\$1,707.24	\$1,365.79	\$126.88	N/A	N/A	N/A
AZBE	SENDPRO P SERIES MONO PRINT MODULE	\$0.00	\$0.00	0%	\$461.00	\$368.80	\$34.26	N/A	N/A	N/A
AZBG	BLACK GRAPHICS UPGRADE	\$720.00	\$468.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
AZBK	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
AZCE	GREEN CONNECT+ MONO PRINT MODULE	\$0.00	\$0.00	0%	\$461.00	\$368.80	\$34.26	N/A	N/A	N/A
AZCG	SENDPRO P2000 BASIC MAILING SYSTEM	\$7,510.00	\$5,482.00	27%	\$566.58	\$453.26	\$42.11	N/A	N/A	N/A
AZCW	GREEN CONNECT+ 1000	\$5,345.00	\$3,902.00	27%	\$253.63	\$202.90	\$18.85	N/A	N/A	N/A
AZCX	GREEN CONNECT+ 2000	\$9,840.00	\$7,183.00	27%	\$612.54	\$490.03	\$45.52	N/A	N/A	N/A
AZCY	GREEN CONNECT+ 3000 NON-WOW	\$9,655.00	\$5,986.00	38%	\$1,707.24	\$1,365.79	\$126.88	N/A	N/A	N/A
AZCZ	GREEN CONNECT+ 3000 SERIES WOW	\$13,880.00	\$8,606.00	38%	\$1,707.24	\$1,365.79	\$126.88	N/A	N/A	N/A
BA50	BUSINESS ANALYSIS SERVICES-4HOURS	\$1,069.00	\$897.96	16%	N/A	N/A	N/A	N/A	N/A	N/A
BA50SPE	BUSINESS ANALYSIS SERVICES-4HOURS	\$1,069.00	\$897.96	16%	N/A	N/A	N/A	N/A	N/A	N/A
BA51	BUSINESS ANALYSIS SERVICES-1DAY	\$2,137.00	\$1,795.08	16%	N/A	N/A	N/A	N/A	N/A	N/A
BA51SPE	BUSINESS ANALYSIS SERVICES-1DAY	\$2,137.00	\$1,795.08	16%	N/A	N/A	N/A	N/A	N/A	N/A
BA52	BUSINESS ANALYSIS - WHITE GLOVE SRV	\$557.00	\$467.88	16%	N/A	N/A	N/A	N/A	N/A	N/A
BA52SPE	SPE BUS. ANALYSIS WHITE GLOVE FOLLOWUP	\$557.00	\$467.88	16%	N/A	N/A	N/A	N/A	N/A	N/A
BA53	BA53-BUS ANALYST WHITE GLOVE SERVICE	\$557.00	\$467.88	16%	N/A	N/A	N/A	N/A	N/A	N/A
BM10	ADMINISTRATIVE WORKSTATION W/15 INCH FLAT PANEL MONITOR	\$3,445.00	\$2,827.50	18%	\$617.00	\$493.60	\$45.86	\$192.00	\$153.60	\$14.27
BM41	RECEIPT PRINTER	\$1,145.00	\$996.00	13%	\$241.00	\$192.80	\$17.91	N/A	N/A	N/A
BM42	BARCODE SCANNER FOR DATA COLLECTOR	\$1,622.00	\$1,411.00	13%	\$221.00	\$176.80	\$16.42	N/A	N/A	N/A
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
BM44	BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER	\$1,622.00	\$1,411.00	13%	\$221.00	\$176.80	\$16.42	N/A	N/A	N/A
BM52	CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR	\$6,435.00	\$5,280.90	18%	\$617.00	\$493.60	\$45.86	\$649.00	\$519.20	\$48.23
BM41	CRYSTAL REPORTING	\$223.00	\$194.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BMFM	FUND MGMT METER ACTIVATION (DM SERIES)	\$212.00	\$184.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BMH1	BUS MGR OPERATOR TRAINING-4HOURS	\$925.00	\$777.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
BMH3	BUS MGR DATA CONVERSION SERVICES	\$925.00	\$777.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
BMH4	BM V2ORV3 TO NEW SYS DATA MIGRATION	\$925.00	\$777.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
BMP0	BUS MGR PROJECT MANAGEMENT-1/2 DAY	\$1,083.00	\$909.72	16%	N/A	N/A	N/A	N/A	N/A	N/A
BMP1	BUS MGR PROJECT MANAGEMENT-FULL DAY	\$2,164.00	\$1,817.76	16%	N/A	N/A	N/A	N/A	N/A	N/A
BMPC	BUSINESS MANAGER HOST WORKSTATION PC	\$3,053.00	\$2,656.00	13%	\$463.00	\$370.40	\$34.41	N/A	N/A	N/A
BMS1	BUSINESS MANAGER HOST WORKSTATION SOFTWARE	\$9,821.00	\$8,060.55	18%	\$134.00	\$107.20	\$9.96	\$1,234.00	\$987.20	\$81.71
BMS2	BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY	\$3,551.00	\$2,914.50	18%	\$134.00	\$107.20	\$9.96	\$708.00	\$566.40	\$52.62
BMS3	CLIENT HOST SOFTWARE ONLY	\$2,221.00	\$1,822.65	18%	\$134.00	\$107.20	\$9.96	\$649.00	\$519.20	\$48.23
BMSJ	UPGRADE TO SQL EDITION FOR CURRENT CUSTOMERS	\$5,343.00	\$4,648.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BMT3	BUSINESS MANAGER WIN XP UPGRADE	\$1,304.00	\$1,134.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BMUP	BUSINESS MANAGER 6.0 UPGRADE FOR XP	\$870.00	\$757.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BMUR	BUSINESS MANAGER UPGRADE FOR WIN2000	\$886.00	\$771.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BMWA	BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER HOST)	\$324.00	\$282.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BMX2	DM SERIES INTERFACE (DM500-DM1100)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
BMZ1	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
BMZC	SENDPRO C/SENDPRO C AUTO BUSINESS MANAGER INTERFACE	\$1,087.00	\$946.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BTRY-TC51-TC56	BATTERY FOR T764/3, T8MD/E	\$133.00	\$116.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BYO4D	BRING YOUR OWN APPROVED DEVICE	\$20.00	\$17.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
BYO4D10	BRING YOUR OWN APPROVED DEVICE 10	\$200.00	\$174.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BYO4D15	BRING YOUR OWN APPROVED DEVICE 15	\$300.00	\$261.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BYO4D2	BRING YOUR OWN APPROVED DEVICE 2	\$40.00	\$35.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BYO4D20	BRING YOUR OWN APPROVED DEVICE 20	\$400.00	\$348.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BYO4D3	BRING YOUR OWN APPROVED DEVICE 3	\$60.00	\$52.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BYO4D4	BRING YOUR OWN APPROVED DEVICE 4	\$80.00	\$70.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
BYO4D5	BRING YOUR OWN APPROVED DEVICE 5	\$100.00	\$87.00	13%	N/A	N/A	N/A	N/A	N/A	N/A

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C191	BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$1,607.00	\$1,398.00	13%	\$117.00	\$93.60	\$8.70	N/A	N/A	N/A
C200	SENDPRO C 200	\$684.00	\$380.25	44%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
C2C1	SENDPRO C425 - SENDPRO BUNDLE	\$2,544.00	\$1,246.00	51%	\$30.00	\$24.00	\$2.33	N/A	N/A	N/A
C2C2	SENDPRO C425 - SENDPRO PLUS BUNDLE	\$3,117.00	\$2,275.00	27%	\$30.00	\$24.00	\$2.33	N/A	N/A	N/A
C300	SENDPRO C 300	\$1,532.00	\$904.00	41%	\$123.00	\$98.40	\$9.14	N/A	N/A	N/A
C425	SENDPRO C425	\$1,458.00	\$752.40	48%	N/A	N/A	N/A	N/A	N/A	N/A
C5C1	SENDPRO C AUTO 120	\$5,603.00	\$4,090.00	27%	\$419.00	\$335.20	\$31.14	N/A	N/A	N/A
C5C2	SENDPRO C AUTO PRO MAILING	\$6,534.00	\$4,770.00	27%	\$637.00	\$509.60	\$47.34	N/A	N/A	N/A
C5C3	SENDPRO AUTOFEED PRO SHIPPING	\$6,186.00	\$4,516.00	27%	\$426.00	\$364.80	\$33.89	N/A	N/A	N/A
C5CC	SENDPRO C AUTO 95	\$9,334.00	\$2,434.00	27%	\$389.00	\$311.20	\$28.91	N/A	N/A	N/A
CAA360E	SP360 UNLIMITED COST ACCOUNTING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
CAAA1	BRONZE COST ACCOUNTING FOR P-SERIES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
CAAB	COST ACCOUNTING SILVER PLAN	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
CAAB1	BASIC COST ACCOUNTING FOR P-SERIES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
CAAC	COST ACCOUNTING GOLD PLAN	\$25.00	\$21.75	13%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
CAAC1	PREMIUM COST ACCOUNTING FOR P-SERIES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
CAAD	COST ACCOUNTING PLATINUM PLAN	\$60.00	\$52.00	13%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
CAAD1	ENTERPRISE COST ACCOUNTING FOR P-SERIES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
CAAE	UNLIMITED COST ACCOUNTING	\$170.00	\$148.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
CAAE1	UNLIMITED COST ACCOUNTING FOR P-SERIES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
CDSF1	CELLULAR CONNECTION FOR SENDPRO MAILSTATION	\$5.00	\$4.35	13%	N/A	N/A	N/A	N/A	N/A	N/A
CDSF10	CELLULAR ROUTER 10G MONTHLY DATA PLAN	\$150.00	\$131.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
CDSF14	CELLULAR ROUTER	\$75.00	\$65.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
CDSF2	CELLULAR CONNECTION FOR SENDPRO C	\$10.00	\$8.70	13%	N/A	N/A	N/A	N/A	N/A	N/A
CDSF20	CELLULAR ROUTER 20G MONTHLY DATA PLAN	\$250.00	\$218.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
CDSF4	CELLULAR CONNECTION FOR SENDPRO P	\$45.00	\$39.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
CDSF8	CELLULAR ROUTER 8G MONTHLY DATA PLAN	\$100.00	\$87.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
CDSF	CELLULAR CONNECTION FOR SENDPRO SERIES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
CF2D	2D BARCODE CONSULTING AND DESIGN SERVICE	\$1,484.00	\$1,246.56	16%	N/A	N/A	N/A	N/A	N/A	N/A
CFOMR	OMR CONSULTING AND ANALYSIS SERVICE	\$1,484.00	\$1,246.56	16%	N/A	N/A	N/A	N/A	N/A	N/A
COVER-SPC	PROTECTIVE DUST COVER - SENDPRO C	\$58.99	\$40.75	31%	N/A	N/A	N/A	N/A	N/A	N/A
COVER-SPCA	PROTECTIVE DUST COVER - SENDPRO C AUTO	\$69.99	\$48.00	31%	N/A	N/A	N/A	N/A	N/A	N/A
COVER-SPM	PROTECTIVE DUST COVER - SPMAILSTATION	\$37.99	\$24.69	35%	N/A	N/A	N/A	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
CRM4	CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS)	\$1,374.00	\$1,126.65	18%	N/A	N/A	N/A	\$416.00	\$332.80	\$30.92
CRM7	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$2,577.00	\$2,114.10	18%	N/A	N/A	N/A	\$1,248.00	\$998.40	\$92.75
CRM8	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED SOFTWARE	\$2,577.00	\$2,114.10	18%	N/A	N/A	N/A	\$1,248.00	\$998.40	\$92.75
CRM8	CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$1,034.00	\$848.25	18%	N/A	N/A	N/A	\$676.00	\$540.80	\$50.24
CYCLEOVERAGE	CYCLE OVERAGE FEE	\$0.005/PER CYC	\$0.005/PER CYC	0%	N/A	N/A	N/A	N/A	N/A	N/A
D2K1	D2K1 - 1.5M annually	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
D2K2	D2K2 - 2.5M annually	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
DCPS	DIGITAL CONNECTIVITY PRO SERVICE	\$162.20	\$145.00	11%	N/A	N/A	N/A	N/A	N/A	N/A
DF80	OFFICERIGHT FOLDER	\$4,956.00	\$3,833.50	23%	\$542.00	\$433.60	\$40.28	N/A	N/A	N/A
DF90	OFFICERIGHT FOLDER	\$6,255.00	\$4,838.00	23%	\$813.00	\$650.40	\$60.42	N/A	N/A	N/A
DF9C	CROSS FOLD KIT	\$652.00	\$535.00	18%	N/A	N/A	N/A	N/A	N/A	N/A
DFCS	CONVEYOR STACKER	\$670.00	\$713.00	18%	\$82.00	\$65.60	\$6.09	N/A	N/A	N/A
DFHC	HIGH CAPACITY EXTENSION	\$324.00	\$266.00	18%	N/A	N/A	N/A	N/A	N/A	N/A
DI90012	VERTICAL POWER LOCALIZATION KIT-US	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
DI9P	DI9P FILE BASED PROCESSING	\$17,206.00	\$12,388.00	28%	\$863.00	\$690.40	\$64.14	\$375.00	\$300.00	\$27.87
DIAP	DI2000 INLINE ENVELOPE PRINTING	\$71,081.00	\$61,841.00	13%	\$12,647.00	\$10,117.60	\$939.93	N/A	N/A	N/A
DIBX	SECOND STACKER FOR TANDEM BELT STACKER	\$0.00	\$0.00	0%	\$251.00	\$200.80	\$18.65	N/A	N/A	N/A
DIEP	IN LINE ENVELOPE PRINTING DI2000 CUSTOM	\$95,596.00	\$83,168.00	13%	\$13,895.00	\$11,116.00	\$1,092.68	N/A	N/A	N/A
DIA2	DI400™ LETTER OPENER W/INSTALLATION & TRAINING	\$3,334.00	\$2,075.70	38%	\$298.00	\$238.40	\$22.15	N/A	N/A	N/A
DIA3	DI400™ HIGH SPEED LETTER OPENER W/INSTALLATION & TRAINING	\$5,883.00	\$4,440.00	25%	\$671.00	\$536.80	\$49.87	N/A	N/A	N/A
DIA4	OMATION 410 W/INSTALL & TRAINING 120V	\$8,991.00	\$7,993.00	20%	\$1,151.00	\$920.80	\$85.54	N/A	N/A	N/A
DMUS	DM INFINITY UPGRADE PRO SERVICE	\$375.00	\$315.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
DSH1	HOSTING LEVEL 1	\$1,000.00	\$870.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
DSH2	HOSTING LEVEL 2	\$1,666.67	\$1,450.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
DSH3	HOSTING LEVEL 3	\$2,500.00	\$2,175.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
DT3A	W360 MULTIFUNCTION TABBER SYSTEM	\$22,410.00	\$15,210.00	32%	\$2,464.00	\$1,971.20	\$183.13	N/A	N/A	N/A
DT3S	W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM	\$3,742.00	\$2,694.00	28%	\$340.00	\$272.00	\$25.27	N/A	N/A	N/A
DT3T	STAND FOR W985 CONVEYOR STACKER	\$891.00	\$642.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
DIW90060	MAILSTREAM EDUCATION SERVICES-2HRS	\$525.00	\$441.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
E-1000	RISO SS ENVELOPE FEEDER	\$10,450.00	\$8,778.00	16%	\$1,081.00	\$864.80	\$80.34	N/A	N/A	N/A
E-1001	RISO SS ENVELOPE CONVEYOR	\$3,000.00	\$2,520.00	16%	\$409.00	\$327.20	\$30.40	N/A	N/A	N/A
ERB1	ERETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00	\$21.75	13%	N/A	N/A	N/A	N/A	N/A	N/A
ERB3	ERETURN RECEIPT SUBSCRIPTION - DM300/400	\$21.00	\$18.25	13%	N/A	N/A	N/A	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
G935-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
G935-ML	USPS TRACKING SERVICES-ACTIVATION	\$7.00	\$6.10	13%	N/A	N/A	N/A	N/A	N/A	N/A
HPAG	PAGEWIDE CASSETTE 1X350 SHEETS, NO STAND	\$615.00	\$516.60	16%	N/A	N/A	N/A	N/A	N/A	N/A
HFAH	PAGEWIDE CASSETTE 1X350 SHEETS W/STAND	\$1,250.00	\$1,050.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
HFAI	PAGEWIDE CASSETTE 3X350 SHEETS W/STAND	\$2,070.00	\$1,738.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
HFAJ	PAGEWIDE CASSETTE 2X2000 SHEETS W/STAND	\$2,895.00	\$2,431.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
HFAK	MFP ANALOG 700 FAX	\$375.00	\$315.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
HPAL	INTERNAL USB PORTS	\$30.00	\$42.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
HPAM	HP PAGEWIDE RAINBOW PAK INK	\$415.00	\$375.00	10%	N/A	N/A	N/A	N/A	N/A	N/A
HPAN	HP PAGEWIDE STAPLE CARTRIDGE REFILL	\$44.00	\$36.96	16%	N/A	N/A	N/A	N/A	N/A	N/A
HPAT	HP JET DIRECT PRINT SERVER	\$620.00	\$520.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
HFAU	HP ACCESSIBILITY ASSISTANT	\$875.00	\$735.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
HFAV	USB UNIVERSAL CARD READER	\$241.00	\$202.44	16%	N/A	N/A	N/A	N/A	N/A	N/A
H59E	SENDPRO DESKTOP SENDKIT	\$679.00	\$591.00	13%	\$69.00	\$55.20	\$5.13	N/A	N/A	N/A
H200	SENDPRO MAILSTATION WITH 3LB SCALE	\$1,166.00	\$649.00	44%	\$15.00	\$12.00	\$1.11	N/A	N/A	N/A
H280001	DROP STACKER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
H286002	SCALE OPENING COVER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ILOG	LOCKER OS BANK	\$49.00	\$42.60	13%	N/A	N/A	N/A	N/A	N/A	N/A
ILP-55TO	LOCKER OS INTEGRATION	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
J540	COUNTER SIGNATURE PAD	\$2,115.00	\$1,840.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
J546	COUNTER SIGNATURE PAD PLUS	\$2,115.00	\$1,840.00	13%	\$328.00	\$262.40	\$24.38	N/A	N/A	N/A
J596037	FIVE BAY CRADLE FOR T764/5, T6MD/E	\$901.00	\$754.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
J896002	BASE MOUNT DISPLAY KIT FOR JR64 & JR67 SCALES	\$170.00	\$148.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
JN96002	BASE MOUNT DISPLAY KIT FOR JN73 SCALE	\$170.00	\$148.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
JR64	GREEN 150 LB ROLLTOP SCALE FACTORY CERTIFIED	\$737.00	\$641.00	13%	\$350.00	\$280.00	\$26.01	N/A	N/A	N/A
JR76	GREEN J075 100 LB TABLETOP SCALE FACTORY CERTIFIED	\$525.00	\$457.00	13%	\$248.00	\$198.40	\$18.43	N/A	N/A	N/A
JRMM	LEASE ADDITION OF SAAS SUBSCRIPTION	\$10.00	\$8.70	13%	N/A	N/A	N/A	N/A	N/A	N/A
JZ20	LABEL PRINTER	\$1,055.00	\$918.00	13%	\$234.00	\$187.20	\$17.39	N/A	N/A	N/A
K7M0	METER FOR MAILSTATION2	\$23.00	\$19.09	17%	N/A	N/A	N/A	N/A	N/A	N/A
LBLVOL	LABEL VOLUME BAND	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
LOCKBAK/DOR	REAR LOADING LOCKERS WITH BACK	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
LOCKERA	INTELLIGENT LOCKER A	\$6,948.00	\$6,045.00	13%	\$174.00	\$139.20	\$12.93	N/A	N/A	N/A
LOCKERA1	KIOSK COLUMN A1 CAM, BARC, UPS, HUB	\$5,433.00	\$4,727.00	13%	\$57.00	\$45.60	\$4.24	N/A	N/A	N/A
LOCKER-CBC-WC	LOCKER CBC WITHOUT UI EXCL COMPARTMENTS	\$4,199.00	\$3,650.00	13%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
LOCKER-CBC-WI	LOCKER CBC WITH UI EXCL COMPARTMENTS	\$11,340.00	\$10,039.00	13%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
ERB4	ERETURN RECEIPT SUBSCRIPTION - C SERIES	\$28.00	\$24.30	13%	N/A	N/A	N/A	N/A	N/A	N/A
ERCL	E-RR REFERENCE NUMBER FEATURE ONLY	\$504.00	\$438.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
ERPP	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$1,734.00	\$1,509.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
ERR1	ERETURN RECEIPT FEATURE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ERR3	ERETURN RECEIPT FEATURE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ERRINC	INCLUDES USPS ERR	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
F3C2	MAIL RUN ASSISTANCE 2 HOURS	\$356.00	\$299.04	16%	N/A	N/A	N/A	N/A	N/A	N/A
F700327	SPECIAL TOWER FEEDER KIT	\$276.00	\$199.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
F720	2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER	\$4,339.00	\$3,268.00	25%	\$1,098.00	\$878.40	\$81.60	N/A	N/A	N/A
F780183	SHEET/FLAT ENVELOPE TRAY	\$218.00	\$147.60	32%	N/A	N/A	N/A	N/A	N/A	N/A
F780184	INSERT TRAY	\$218.00	\$147.60	32%	N/A	N/A	N/A	N/A	N/A	N/A
F790018	18 IN. CONSOLE EXTENSION	\$393.00	\$295.00	25%	N/A	N/A	N/A	N/A	N/A	N/A
F790019	30 IN. CONSOLE EXTENSION	\$504.00	\$378.00	25%	N/A	N/A	N/A	N/A	N/A	N/A
F790034	USB HUB	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
F790042-01	POWER CORD	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
F790135	SALES-KIT-MATTE BOOKLET KIT FOR TOWER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
F790230	SCANNER MOUNTING KIT FOR HIGH CAPACITY SHEET FEEDER	\$1,050.00	\$756.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
F790442	SALES KIT-FLAT ENVELOPE KIT FOR TOWER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
F790700-01	US RELAY LOCALIZATION KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
F790725	SALES KIT FEEDER INSERT SUPPORT	\$449.00	\$373.00	17%	N/A	N/A	N/A	N/A	N/A	N/A
F790726	SALES KIT - ADJUSTABLE SHINGLE TRAY	\$133.00	\$96.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
F791700-01	US HICAP SHEET FEEDER LOCALIZATION KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
F7DI	BOTTOM ADDRESS INVERTER KIT	\$1,200.00	\$864.00	28%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
F7F5	FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHEET FEEDER	\$3,369.00	\$2,426.00	28%	\$252.00	\$201.60	\$18.73	N/A	N/A	N/A
F7MT	MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	\$3,488.00	\$2,511.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
F7MU	MAIL MACHINE INTERFACE FOR CONNECT+ 3000	\$3,488.00	\$2,511.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
F7SB	BARCODE SCANNING SOFTWARE	\$795.00	\$572.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
F7TB	TOWER OMR BARCODE SCANNING HARDWARE	\$3,369.00	\$2,426.00	28%	\$421.00	\$336.80	\$31.29	N/A	N/A	N/A
F900030	POWERGUARD2	\$105.00	\$87.00	17%	N/A	N/A	N/A	N/A	N/A	N/A
F900	USPS SPECIAL SERVICES WELCOME KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
F905	MAIL MACHINE TUNE UP	\$463.00	\$388.92	16%	N/A	N/A	N/A	N/A	N/A	N/A
F9PG	POWERGUARD	\$295.00	\$245.00	17%	N/A	N/A	N/A	N/A	N/A	N/A
F9PG2	POWERGUARD SERVICE PACKAGE 2	\$105.00	\$87.00	17%	N/A	N/A	N/A	N/A	N/A	N/A
F9S1	SENDPRO C INSTALL TRNG WO SHIPPING	\$228.00	\$191.52	16%	N/A	N/A	N/A	N/A	N/A	N/A
F9S3	PROFESSIONAL INSTALLATION (LV)	\$318.00	\$267.12	16%	N/A	N/A	N/A	N/A	N/A	N/A
F9S4	PROFESSIONAL INSTALLATION (LV)	\$219.00	\$183.96	16%	N/A	N/A	N/A	N/A	N/A	N/A
F9SL	PC METER CONNECT INSTALL	\$108.20	\$90.89	16%	N/A	N/A	N/A	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
LOCKER-CC	LOCKER COMPARTMENT FOR CBC	\$196.10	\$171.00	13%	\$9.00	\$7.20	\$0.67	N/A	N/A	N/A
LOCKER-CW	LOCKER CUSTOM WORK	\$1,060.00	\$1,060.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
LOCKER-E	INTELLIGENT LOCKER E	\$6,351.00	\$5,523.00	13%	\$148.00	\$118.40	\$10.00	N/A	N/A	N/A
LOCKER-F	INTELLIGENT LOCKER F	\$6,151.00	\$5,351.00	13%	\$139.00	\$111.20	\$10.33	N/A	N/A	N/A
LOCKER-H	INTELLIGENT LOCKER H	\$5,952.00	\$5,178.00	13%	\$130.00	\$104.00	\$9.66	N/A	N/A	N/A
LOCKER-L	INTELLIGENT LOCKER L	\$5,553.00	\$4,831.00	13%	\$92.00	\$73.60	\$6.84	N/A	N/A	N/A
LOCKER-M	INTELLIGENT LOCKER M	\$5,553.00	\$4,831.00	13%	\$92.00	\$73.60	\$6.84	N/A	N/A	N/A
LOCKER-O	INTELLIGENT LOCKER O	\$5,354.00	\$4,658.00	13%	\$83.00	\$66.40	\$6.17	N/A	N/A	N/A
LOCKER-PKC	PARCELPPOINT KIOSK	\$5,749.00	\$5,002.00	13%	\$93.00	\$74.40	\$6.91	N/A	N/A	N/A
LOCKER-PM	INTELLIGENT LOCKER PROJECT MANAGEMENT	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
LOCKER-PS	INTELLIGENT LOCKER IMPLEMENTATION	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
LOCKER-R	INTELLIGENT LOCKER R	\$4,956.00	\$4,312.00	13%	\$66.00	\$52.80	\$4.91	N/A	N/A	N/A
LOCKER-REAR	REAR ACCESS	\$1,103.00	\$960.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
LOCKER-U	INTELLIGENT LOCKER U	\$4,956.00	\$4,312.00	13%	\$66.00	\$52.80	\$4.91	N/A	N/A	N/A
LOCKER-X	INTELLIGENT LOCKER X	\$1,740.00	\$1,514.00	13%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
LOCKER-X4	EXPRESS LOCKER 4	\$19,175.00	\$16,682.00	13%	\$391.00	\$264.80	\$24.60	N/A	N/A	N/A
LOCKER-X5	EXPRESS LOCKER 5	\$23,758.00	\$20,669.00	13%	\$423.00	\$338.40	\$31.44	N/A	N/A	N/A
LOCKER-X6	EXPRESS LOCKER 6	\$28,440.00	\$24,743.00	13%	\$514.00	\$411.20	\$38.20	N/A	N/A	N/A
LOCKER-X7	EXPRESS LOCKER 7	\$33,023.00	\$28,730.00	13%	\$606.00	\$484.80	\$45.04	N/A	N/A	N/A
LOCKER-BRK	FLOOR MOUNT ANGLE BRACKETS	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
LOCKER-HIGH	EXTERNAL HIGH GAIN ANTENNA	\$635.00	\$552.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
LOCKER-LOP	FLOOR MOUNT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
LOCKER-LOP	INTELLIGENT LOCKER BASE INSTALL	\$106.00	\$106.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
LOCKER-SYS1	INTELLIGENT LOCKER SYS1	\$27,310.00	\$23,760.00	13%	\$2,052.00	\$1,641.60	\$152.51	N/A	N/A	N/A
LOCKER-SYS2	INTELLIGENT LOCKER SYS2	\$25,317.00	\$22,026.00	13%	\$1,891.00	\$1,512.80	\$140.54	N/A	N/A	N/A
LOCKER-SYS3	INTELLIGENT LOCKER SYS3	\$25,118.00	\$21,853.00	13%	\$1,875.00	\$1,500.00	\$138.33	N/A	N/A	N/A
LOCKER-SYS4	INTELLIGENT LOCKER SYS4	\$24,720.00	\$21,506.00	13%	\$1,842.00	\$1,473.60	\$136.90	N/A	N/A	N/A
LOCKER-SYS5	INTELLIGENT LOCKER SYS5	\$23,325.00	\$20,293.00	13%	\$1,730.00	\$1,384.00	\$128.57	N/A	N/A	N/A
LOCKER-SYS6	INTELLIGENT LOCKER SYS6	\$23,324.00	\$20,466.00	13%	\$1,746.00	\$1,396.80	\$129.76	N/A	N/A	N/A
LOCKER-U1	UI PANEL WITH BARCODE SCANNER DOOR	\$4,797.00	\$4,173.00	13%	\$767.00	\$613.60	\$57.00	N/A	N/A	N/A
LOCKER-U2	UI PANEL WITH BARCODE AND ADA DOOR	\$5,459.00	\$4,749.00	13%	\$804.00	\$643.20	\$59.75	N/A	N/A	N/A
LOP1	MY 1632 ELECTRIC DESKTOP LETTER OPENER	\$650.00	\$546.00	16%	\$52.00	\$41.60	\$3.86	N/A	N/A	N/A
LOP1	EXTERNAL HIGH GAIN ANTENNA PANEL MOUNT, LOW PROFILE MIMO CELLULAR									
LP6AM-BC3G-2A	ANTENNA KIT	\$187.25	\$163.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
LXAB	INDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AND ELECTRONICS	\$8,980.00	\$7,813.00	13%	\$1,144.00	\$913.20	\$85.02	N/A	N/A	N/A
LXAD	INDOOR FRONT LOAD ADD-ON LOCKER	\$7,031.00	\$6,117.00	13%	\$793.00	\$634.40	\$58.94	N/A	N/A	N/A
LXAE	ADD-ON LOCKER	\$6,236.00	\$5,425.00	13%	\$699.00	\$559.20	\$51.93	N/A	N/A	N/A
LXAG	INDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER	\$6,236.00	\$5,425.00	13%	\$280.00	\$224.00	\$20.81	N/A	N/A	N/A
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
LXAM	INDOOR FRONT LOAD SMALL/MEDIUM ADD-ON LOCKER	\$7,190.00	\$6,255.00	13%	\$934.00	\$747.20	\$69.42	N/A	N/A	N/A
LX-AR101	LUXER ASSISTIVE CONTROLLER	\$689.00	\$599.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
LXAX	INDOOR FRONT LOAD HIGH DENSITY	\$10,794.00	\$9,391.00	13%	\$1,649.00	\$1,319.20	\$122.55	N/A	N/A	N/A
LX-CUSTOM	CUSTOM COLOR (REQUIRES MANUAL CONFIGURATION)	\$1,325.00	\$1,153.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
LX-ILL001	EXTRA IPAD & WALL MOUNTING BRACKET	\$1,878.00	\$1,634.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
LX-ILL002	EXTRA TOUCHSCREEN-HANDHELD IPAD MINI WITH A HANDHELD CASE	\$1,378.00	\$1,199.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
LXOB	OUTDOOR FRONT LOAD MAIN	\$12,118.00	\$10,543.00	13%	\$1,286.00	\$1,028.80	\$95.58	N/A	N/A	N/A
LXOD	OUTDOOR FRONT LOAD ADD-ON LOCKER	\$9,094.00	\$7,912.00	13%	\$888.00	\$710.40	\$66.00	N/A	N/A	N/A
LXOE	OUTDOOR FRONT LOAD ALL-MEDIUM	\$8,299.00	\$7,220.00	13%	\$803.00	\$642.40	\$59.68	N/A	N/A	N/A
LXOG	OUTDOOR FRONT LOAD EXTRA LARGE	\$8,352.00	\$7,266.00	13%	\$860.00	\$288.00	\$26.76	N/A	N/A	N/A
LX-RAL-9028	BROWN	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
LX-RAL-9003	BLACK	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
LX-RAL-9006	SILVER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
LX-RAL-9016	WHITE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
LX-UL	UL	\$263.00	\$231.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
LX-WRAP	CUSTOM WRAP (QUOTED SEPERATELY)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
M955-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
M955-ML	USPS TRACKING SERVICES-ACTIVATION	\$17.00	\$14.75	13%	N/A	N/A	N/A	N/A	N/A	N/A
ME1A	METER HARDWARE - C SERIES	\$513.00	\$302.67	41%	N/A	N/A	N/A	N/A	N/A	N/A
ME1B	METER HARDWARE - D/M400	\$436.00	\$328.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
ME1C	METER HARDWARE - P SERIES, LV	\$909.00	\$664.00	27%	N/A	N/A	N/A	N/A	N/A	N/A
ME1D	METER HARDWARE - P SERIES, HV	\$909.00	\$663.58	28%	N/A	N/A	N/A	N/A	N/A	N/A
MF00	MF00-MF PROJECT MANAGEMENT-HALF DAY	\$925.00	\$777.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
MF01	MF01-MF PROJECT MANAGEMENT-FULL DAY	\$1,844.00	\$1,548.96	16%	N/A	N/A	N/A	N/A	N/A	N/A
MF0PM	MF PROJECT MANAGEMENT - MULTI-LOCATION	\$100.00	\$84.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
MF0P	MF0P-PRO SVC PROJECT-LEVEL 1-HALF DAY	\$925.00	\$777.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
MF0P1	MF0P1-PRO SVC PROJECT-LEVEL 1-FULL DAY	\$1,844.00	\$1,548.96	16%	N/A	N/A	N/A	N/A	N/A	N/A
MF0P4	MF0P4-PRO SVC PROJECT-LEVEL 2-HALF DAY	\$1,083.00	\$909.72	16%	N/A	N/A	N/A	N/A	N/A	N/A
MF0P5	MF0P5-PRO SVC PROJECT-LEVEL 2-FULL DAY	\$2,164.00	\$1,817.76	16%	N/A	N/A	N/A	N/A	N/A	N/A
MLB0X-1511-6	6" HIGH LOCK BOX	\$410.00	\$344.40	16%	N/A	N/A	N/A	N/A	N/A	N/A
MP00098	MP82 SCALE MOUNTED DISPLAY KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
MP00099	MP82 REMOTE DISPLAY KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
MP0X	DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE	\$205.00	\$141.00	31%	N/A	N/A	N/A	N/A	N/A	N/A
MP1W	5/10 LB. WEIGHING WITH EXTERNAL DISPLAY	\$0.00	\$0.00	0%	\$98.00	\$78.40	\$7.28	N/A	N/A	N/A
MP30	15/30 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$211.00	\$168.80	\$15.68	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
MP3W	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$211.00	\$168.80	\$13.68	N/A	N/A	N/A
MP3X	DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE	\$413.00	\$286.00	31%	N/A	N/A	N/A	N/A	N/A	N/A
MP49	70/149 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	N/A	N/A	N/A
MP4W	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	N/A	N/A	N/A
MP4X	DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$930.00	\$642.00	31%	N/A	N/A	N/A	N/A	N/A	N/A
MP5X	DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,233.00	\$866.00	31%	N/A	N/A	N/A	N/A	N/A	N/A
MP61	SERIAL INTERFACE SCALE	\$0.00	\$0.00	0%	\$30.00	\$24.00	\$2.33	N/A	N/A	N/A
MP6110	10 LB UPGRADE	\$0.00	\$0.00	0%	\$12.00	\$9.60	\$0.89	N/A	N/A	N/A
MP6115	15 LB UPGRADE	\$0.00	\$0.00	0%	\$23.00	\$18.40	\$1.71	N/A	N/A	N/A
MP62	HORIZON TYPE APPROVED SCALE	\$0.00	\$0.00	0%	\$30.00	\$24.00	\$2.33	N/A	N/A	N/A
MP6R	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$13.00	\$10.40	\$0.97	N/A	N/A	N/A
MP96001	MP96001 - REMOTE DISPLAY SALES KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
MP9G	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$108.00	\$86.40	\$8.03	N/A	N/A	N/A
MPC1	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$66.00	\$52.80	\$4.91	N/A	N/A	N/A
MPC4	INTEGRATED WEIGHING PLATFORM (DM125 PLATFORM)	\$0.00	\$0.00	0%	\$30.00	\$24.00	\$2.33	N/A	N/A	N/A
MSD1	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
MSD2	15" COLOR TOUCH DISPLAY	\$930.00	\$605.00	35%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
MSF1	MAILSTREAM BASIC FEEDER-HT	\$0.00	\$0.00	0%	\$253.63	\$202.90	\$18.85	N/A	N/A	N/A
MSF2	CONNECT+ BASIC WOW FEEDER	\$0.00	\$0.00	0%	\$612.34	\$490.03	\$45.52	N/A	N/A	N/A
MSF3	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	\$126.88	N/A	N/A	N/A
MSF4	CONNECT+1000/SENDPRO1000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$259.63	\$202.90	\$18.85	N/A	N/A	N/A
MSF5	CONNECT+2000/SENDPRO2000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$612.34	\$490.03	\$45.52	N/A	N/A	N/A
MSF6	CONNECT+3000/SENDPRO3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	\$126.88	N/A	N/A	N/A
MSPR	GREEN CONNECT+ POWER STACKER	\$1,233.00	\$816.00	35%	\$347.00	\$277.60	\$25.79	N/A	N/A	N/A
MSP5	SENDPRO P SERIES POWER STACKER	\$2,303.00	\$1,498.00	35%	\$347.00	\$277.60	\$25.79	N/A	N/A	N/A
MSPT	METER INTERFACE APP FOR P-SERIES/CONNECT+	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
MSPU	METER INTERFACE APP FOR DM SERIES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
MSPUKIT	METER INTERFACE APP BUNDLE FOR DM SERIES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
MSPU-KIT	INSTALL KIT - DM-SERIES METER INTERFACE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
MT30	PLATFORM SCALE 30 LB	\$0.00	\$0.00	0%	\$211.00	\$168.80	\$13.68	N/A	N/A	N/A
MT3W	SCALE, W&M, US - 30 LB	\$0.00	\$0.00	0%	\$211.00	\$168.80	\$13.68	N/A	N/A	N/A
MT49	SCALE, GLOBAL - 149 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	N/A	N/A	N/A
MT4W	SCALE, W&M, GLOBAL - 149 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	N/A	N/A	N/A
MT70	PLATFORM SCALE 70 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	N/A	N/A	N/A
MT73	SCALE, W&M, POSTAL - 35 KG	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	N/A	N/A	N/A
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
MT7W	SCALE, W&M, GLOBAL - 70 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	\$20.22	N/A	N/A	N/A
MW90006	POWER STACKER PORTRAIT FLATS KIT	\$510.00	\$444.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
MW90007	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
MW90020	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00	\$332.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
MW90067	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$100.00	\$65.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
MW90147	WIRELESS KEYBOARD	\$205.00	\$133.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
MW90630	ROLL TAPE KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
MW90701	100' LAN CABLE	\$205.00	\$133.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
MW90702	WIRELESS 4-PORT ROUTER	\$300.00	\$195.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
MW90705	CONNECT+/SENDPRO P SERIES PC SYSTEM	\$155.00	\$101.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
MW90806	POWER STACKER EXTENSION	\$720.00	\$468.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
MW96000	WEIGHING PLATFORM	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
MW97182	WIRELESS LAN ADAPTER	\$155.00	\$101.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
N199	SCALE STAND (MP30)	\$106.00	\$69.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
NUMCAR	NUMBER OF CARRIERS	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
NUMLOCATION	NUMBER OF LOCATIONS	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
NUMUSERS	NUMBER OF USERS	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
NV10	INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY	\$1,336.00	\$1,162.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
NV21	INVIEW DASHBOARD TWO OR MORE SITES	\$1,343.00	\$1,342.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
NV30	INVIEW DASHBOARD - SINGLE UNIT ONLY (DM125 / DM225)	\$1,220.00	\$792.00	40%	N/A	N/A	N/A	N/A	N/A	N/A
NV90	INVIEW SUBSCRIPTION	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
NV90KIT	INVIEW WELCOME KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
NV99	INVIEW SOFTWARE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
NV99KIT	INVIEW WELCOME KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
NVAA	PROFESSIONAL SERVICES - LEVEL 1	\$213.00	\$178.92	16%	N/A	N/A	N/A	N/A	N/A	N/A
NVAB	PROFESSIONAL SERVICES - LEVEL 2	\$341.00	\$284.44	16%	N/A	N/A	N/A	N/A	N/A	N/A
NVAC	PROFESSIONAL SERVICES - LEVEL 3	\$591.00	\$782.04	16%	N/A	N/A	N/A	N/A	N/A	N/A
NVAD	PROFESSIONAL SERVICES - LEVEL 4	\$1,164.00	\$977.76	16%	N/A	N/A	N/A	N/A	N/A	N/A
NVAE	PROFESSIONAL SERVICES - LEVEL 5	\$2,100.00	\$1,764.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
NVAF	PROFESSIONAL SERVICES - LEVEL 6	\$4,088.00	\$3,433.92	16%	N/A	N/A	N/A	N/A	N/A	N/A
NVBA	DEPLOYMENT SERVICES - LEVEL 1	\$323.00	\$271.32	16%	N/A	N/A	N/A	N/A	N/A	N/A
NVBB	DEPLOYMENT SERVICES - LEVEL 2	\$341.00	\$284.44	16%	N/A	N/A	N/A	N/A	N/A	N/A
NVBC	DEPLOYMENT SERVICES - LEVEL 3	\$591.00	\$729.96	16%	N/A	N/A	N/A	N/A	N/A	N/A
NVBD	DEPLOYMENT SERVICES - LEVEL 4	\$1,633.00	\$1,371.72	16%	N/A	N/A	N/A	N/A	N/A	N/A
NVBE	DEPLOYMENT SERVICES - LEVEL 5	\$3,271.00	\$2,747.64	16%	N/A	N/A	N/A	N/A	N/A	N/A
NVMA	INVIEW DASHBOARD - SINGLE METER	\$4.00	\$3.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
NVMB	INVIEW DASHBOARD - UP TO 2 METERS	\$7.00	\$6.10	13%	N/A	N/A	N/A	N/A	N/A	N/A
NVMC	INVIEW DASHBOARD - UP TO 5 METERS	\$15.00	\$13.00	13%	N/A	N/A	N/A	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
NVMD	INVIEW DASHBOARD - UP TO 30 METERS	\$50.00	\$43.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
NVME	INVIEW DASHBOARD - UP TO 50 METERS	\$100.00	\$87.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
NVMF	INVIEW DASHBOARD - UP TO 100 METERS	\$150.00	\$131.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
NVMG	INVIEW DASHBOARD - UNLIMITED METERS	\$250.00	\$218.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
OM30S	306 LETTER OPENER	\$16,775.00	\$13,420.00	20%	\$1,560.00	\$1,248.00	\$115.94	N/A	N/A	N/A
OM30GS	306S LETTER OPENER W/SORT	\$19,955.00	\$15,964.00	20%	\$1,872.00	\$1,497.60	\$139.13	N/A	N/A	N/A
OMBAT	306 LETTER OPENER BATCHER	\$1,484.00	\$1,261.00	15%	N/A	N/A	N/A	N/A	N/A	N/A
OMBIN	306S SORT LETTER OPENER BIN	\$742.00	\$631.00	15%	N/A	N/A	N/A	N/A	N/A	N/A
OMCONV	306S SORT LETTER OPENER CONVEYOR	\$2,014.00	\$1,712.00	15%	\$167.00	\$133.60	\$12.41	N/A	N/A	N/A
OMPRINT	306 AND 306S HIGH SPEED INJET PRINTER	\$3,180.00	\$2,703.00	15%	\$234.00	\$187.20	\$17.39	N/A	N/A	N/A
OMSTAT	REPORT PRINTER OPEX 306 LETTER OPENER	\$1,484.00	\$1,291.00	13%	\$125.00	\$100.00	\$9.29	N/A	N/A	N/A
OVERAGEVOL1	OVERAGE VOLUME BAND 1 - \$0.15 PER PIECE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PAB1	PREMIUM APP BUNDLE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PB-4000-US	SMARTLINK LVM WIFI/LAN ANALYTICS DEVICE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PB-BLUE	ADDRESSRIGHT BLUE INK	\$58.99	\$48.50	18%	N/A	N/A	N/A	N/A	N/A	N/A
PB-GREEN	ADDRESSRIGHT GREEN INK	\$58.99	\$48.50	18%	N/A	N/A	N/A	N/A	N/A	N/A
PBIL	PBIL INTEGRATION SUBSCRIPTION	\$149.00	\$129.63	13%	N/A	N/A	N/A	N/A	N/A	N/A
PBIL-SST	LOCKER CONNECTOR PBIL	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PB-MAX3	ADDRESSRIGHT BLACK INK	\$47.99	\$39.50	18%	N/A	N/A	N/A	N/A	N/A	N/A
PB-RED	ADDRESSRIGHT RED INK	\$58.99	\$48.50	18%	N/A	N/A	N/A	N/A	N/A	N/A
PS-101	RISO 1 DAY ADD ON WORKFLOW SUPPORT	\$1,250.00	\$1,250.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PS-102	RISO 2 DAY WORKFLOW SUPPORT	\$2,799.00	\$2,799.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PS-104	RISO 4 DAY WORKFLOW SUPPORT	\$4,799.00	\$4,799.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PSHIP01	PITNEYSHIP MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$886.20	16%	\$234.00	\$187.20	\$17.39	N/A	N/A	N/A
PS-PRO-A	Unlimited USPS Only	\$25.00	\$21.80	13%	N/A	N/A	N/A	N/A	N/A	N/A
PS-PRO-B	100 labels per month	\$58.00	\$50.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
PS-PRO-C	500 labels per month	\$125.00	\$109.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
PS-PRO-D	1,000 labels per month	\$230.00	\$200.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
PS-PRO-E	2,500 labels per month	\$457.00	\$398.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
PS-PRO-F	5,000 labels per month	\$850.00	\$740.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
PS-PRO-G	7,500 labels per month	\$1,450.00	\$1,261.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
PS-PRO-H	10,000 labels per month	\$1,600.00	\$1,395.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
PS-PRO-I	25,000 labels per month	\$2,250.00	\$1,958.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
PSA	PREMIER SUPPORT SUPPLEMENT-LEVEL A	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$2,808.00	\$2,246.40	\$208.69
PSB	PREMIER SUPPORT SUPPLEMENT-LEVEL B	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$5,616.00	\$4,492.80	\$417.38
PSC	PREMIER SUPPORT SUPPLEMENT-CCM	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$2,000.00	\$1,600.00	\$148.64
PSD	PREMIER SUPPORT SUPPLEMENT-LOCKERS	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$2,000.00	\$1,600.00	\$148.64
PSI	PREMIER SUPPORT SUBSCRIPTION SERVICE	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$2,000.00	\$1,600.00	\$148.64
PSST	POST SALE SOFTWARE TOOL KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PTIP	SENDPRO NETWORKED PRINTER INSTALLATION	\$211.00	\$211.00	0%	N/A	N/A	N/A	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
PT1L	SPO/PITNEYSHIP POSTAL ACCESS	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
PT1J	MULTICARRIER SHIPPING W/O HW OR METER	\$15.00	\$15.00	0%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
PT14	SPO/PITNEYSHIP MULTICARRIER	\$15.00	\$13.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
PT17	SENDPRO MAILING INCLUDED W/O HW	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
PT18	SPO/PITNEYSHIP MAILING	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
PT1A	SPO/PITNEYSHIP BASIC 1 USER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PT1B	SPO/PITNEYSHIP BASIC 30 USERS	\$10.00	\$8.70	13%	N/A	N/A	N/A	N/A	N/A	N/A
PT1C	SPO/PITNEYSHIP INDIVIDUAL	\$15.00	\$13.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
PT1D	SPO/PITNEYSHIP OFFICE	\$25.00	\$21.75	13%	N/A	N/A	N/A	N/A	N/A	N/A
PT1E	SPO/PITNEYSHIP UNLIMITED	\$180.00	\$157.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
PT1F	SENDPRO BASIC 30 USERS	\$10.00	\$10.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PT1G	SENDPRO INDIVIDUAL	\$15.00	\$15.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PT1H	SENDPRO OFFICE	\$25.00	\$25.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PT1I	SENDPRO UNLIMITED	\$180.00	\$180.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PT1N	SINGLE USER	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
PT1P	UP TO 30 USERS WITHOUT HARDWARE OR METER	\$10.00	\$8.70	13%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
PT1Q	UNLIMITED USERS WITHOUT HARDWARE OR METER	\$155.00	\$135.00	13%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
PT1R	UP TO 30 USERS WITH HARDWARE OR METER	\$10.00	\$8.70	13%	N/A	N/A	N/A	N/A	N/A	N/A
PT1S	UNLIMITED USERS WITH HARDWARE OR METER	\$155.00	\$135.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
PTK1	WEB BROWSER INTEGRATION	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
PTK2	CS02 INTEGRATION	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
PTK3	CONNECT+ METER INTEGRATION	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PTK4	METER INTEGRATION	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
PTK5	US MARKET	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
PTKM	SENDPRO CSD1 PRINTING	\$7.00	\$6.10	13%	N/A	N/A	N/A	N/A	N/A	N/A
PTKN	SENDPRO CSD1 PRINTING UPGRADE	\$7.00	\$6.10	13%	N/A	N/A	N/A	N/A	N/A	N/A
PTKP	SENDPRO MAILSTATION STAMPS 30 USERS-PURCHASE	\$13.00	\$11.30	13%	N/A	N/A	N/A	N/A	N/A	N/A
PTKQ	SENDPRO MAILSTATION STAMPS 30 USERS - LEASE/RENT	\$13.00	\$11.30	13%	N/A	N/A	N/A	N/A	N/A	N/A
PTSL	SENDPRO SAAS ONBOARDING	\$1,060.00	\$890.40	16%	N/A	N/A	N/A	N/A	N/A	N/A
PURCHASE POW	PURCHASE POWER FOR C+300/SP1500 - SP3000	\$15.00	\$15.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
PURCHASE POW	PURCHASE POWER FOR MAILSTATION-C500	\$7.00	\$7.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
R769	DMIFER UPGRADE SALES KIT 771	\$14,570.00	\$12,676.00	13%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
RCSE	RELAY INTEGRITY EXPRESS	\$100.00	\$87.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
RCSE-MH	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	\$100.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
RCSE-ML	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	\$100.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
RCSE-MM	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	\$100.00	0%	N/A	N/A	N/A	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
RC9F	INTEGRITY EXPRESS RELAY 2500-4500	\$30.00	\$43.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
RC9G	INTEGRITY EXP SALES PAK 2500 - 3500	\$25.00	\$21.75	13%	N/A	N/A	N/A	N/A	N/A	N/A
RC9H	INTEGRITY EXP SALES PAK 4500	\$35.00	\$30.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
RC9E	PRO SERVICES-RELAY INTEGRITY EXPRESS	\$318.00	\$318.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ROE4	SINGLE PC KIT	\$7,173.00	\$6,250.00	13%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
RECPM	RECEIVING PROJECT MANAGEMENT	\$1,060.00	\$890.40	16%	N/A	N/A	N/A	N/A	N/A	N/A
RIPC	RIP CONNECTRIGHT MAILER	\$300.00	\$261.00	13%	N/A	N/A	N/A	\$60.00	\$48.00	\$4.46
RIPF	MRDF PREP	\$2,425.00	\$2,110.00	13%	N/A	N/A	N/A	\$396.00	\$316.80	\$29.43
RIP-PS-AJS	RIP - ADDITIONAL JOB SETUP	\$195.00	\$163.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
RIP-PS-CRM-AJS	RIP WITH CRM - ADDITIONAL JOB SETUP	\$295.00	\$247.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
RIP-PS-MRDF-CR	RIP-INSTALL-MRDF PREP WITH HW BY CSR	\$425.00	\$370.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
RIP-PSO-CSR	RIP-INSTALL ONSITE WITH HW BY CSR	\$300.00	\$261.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
RIP-PSR	RIP INSTALL AND TRAIN-REMOTE-1 JOB SETUP	\$573.00	\$500.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
RIPS	RELAY INTEGRITY PRO	\$5,300.00	\$4,785.00	13%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
RMV2	RECEIVING MID-VOLUME THERMAL LABEL PRINTER	\$1,055.00	\$886.20	16%	\$234.00	\$187.20	\$17.39	N/A	N/A	N/A
RS11R	RS1100 RISO FW RIP	\$11,853.00	\$9,956.52	16%	\$260.00	\$208.00	\$19.32	N/A	N/A	N/A
RS12R	RISO RS1200C RIP W/KEY, MOUSE, MONITOR	\$13,750.00	\$11,550.00	16%	\$300.00	\$240.00	\$22.30	N/A	N/A	N/A
S-7357	OPTION PCB FG10	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
S-7385	PAPER EJECTION ATTACHMENT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SBD5	BARCODE SCANNER	\$835.00	\$542.75	35%	\$219.00	\$175.20	\$16.28	N/A	N/A	N/A
SDIM	DIMENSIONER	\$9,494.00	\$8,208.00	13%	\$1,326.00	\$1,060.80	\$96.55	N/A	N/A	N/A
SDTK	SOFTWARE DEVELOPER TOOL KIT	\$10,395.00	\$9,218.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SEND	SP360/PITNEYSHIP PRO SINGLE USER	\$23.00	\$21.75	13%	N/A	N/A	N/A	N/A	N/A	N/A
SENDADV	SP360/PITNEYSHIP PRO ADVANCED SINGLE USER	\$56.00	\$49.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SENDHGS	DeviceHub Software	\$20.00	\$17.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
SENDERR	SP360/PITNEYSHIP PRO ERR BUNDLE	\$20.00	\$17.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
SFP1	FEDEX SMARTPOST (1)	\$636.00	\$522.00	18%	N/A	N/A	N/A	\$119.00	\$95.20	\$8.84
SFP2	FEDEX SMARTPOST (2)	\$1,357.00	\$1,113.60	18%	N/A	N/A	N/A	\$253.00	\$202.40	\$18.80
SFPC	FEDEX SMARTPOST (100)	\$8,480.00	\$6,960.00	18%	N/A	N/A	N/A	\$1,581.00	\$1,264.80	\$117.50
SFPE	FEDEX SMARTPOST (ENTERPRISE)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SFPL	FEDEX SMARTPOST (50)	\$6,360.00	\$5,220.00	18%	N/A	N/A	N/A	\$1,186.00	\$948.80	\$88.14
SFFT	FEDEX SMARTPOST (25)	\$4,240.00	\$3,480.00	18%	N/A	N/A	N/A	\$791.00	\$632.80	\$58.79
SFPV	FEDEX SMARTPOST (5)	\$1,527.00	\$1,252.80	18%	N/A	N/A	N/A	\$285.00	\$228.00	\$21.18
SFPX	FEDEX SMARTPOST (10)	\$2,120.00	\$1,740.00	18%	N/A	N/A	N/A	\$396.00	\$316.80	\$29.43
SGC1	UPS SUREPOST (1)	\$636.00	\$522.00	18%	N/A	N/A	N/A	\$119.00	\$95.20	\$8.84
SGC2	UPS SUREPOST (2)	\$1,357.00	\$1,113.60	18%	N/A	N/A	N/A	\$253.00	\$202.40	\$18.80
SGCC	UPS SUREPOST (100)	\$8,480.00	\$6,960.00	18%	N/A	N/A	N/A	\$1,581.00	\$1,264.80	\$117.50
SGCE	UPS SUREPOST (ENTERPRISE)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SGCL	UPS SUREPOST (50)	\$6,360.00	\$5,220.00	18%	N/A	N/A	N/A	\$1,186.00	\$948.80	\$88.14
SGCT	UPS SUREPOST (25)	\$4,240.00	\$3,480.00	18%	N/A	N/A	N/A	\$791.00	\$632.80	\$58.79
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SGCV	UPS SUREPOST (5)	\$1,527.00	\$1,252.80	18%	N/A	N/A	N/A	\$285.00	\$228.00	\$21.18
SGCX	UPS SUREPOST (10)	\$2,120.00	\$1,740.00	18%	N/A	N/A	N/A	\$396.00	\$316.80	\$29.43
SGF1	FEDEX TRANSBORDER (1)	\$9,540.00	\$7,830.00	18%	N/A	N/A	N/A	\$1,779.00	\$1,423.20	\$132.22
SGF2	FEDEX TRANSBORDER (2)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SGFC	FEDEX TRANSBORDER (100)	\$106,000.00	\$87,000.00	18%	N/A	N/A	N/A	\$19,760.00	\$15,808.00	\$1,468.57
SGFE	FEDEX TRANSBORDER (ENTERPRISE)	\$106,000.00	\$87,000.00	18%	N/A	N/A	N/A	\$19,760.00	\$15,808.00	\$1,468.57
SGFL	FEDEX TRANSBORDER (50)	\$95,400.00	\$78,300.00	18%	N/A	N/A	N/A	\$17,784.00	\$14,227.20	\$1,321.71
SGFT	FEDEX TRANSBORDER (25)	\$79,500.00	\$65,250.00	18%	N/A	N/A	N/A	\$14,820.00	\$11,856.00	\$1,101.43
SGFV	FEDEX TRANSBORDER (5)	\$31,800.00	\$26,100.00	18%	N/A	N/A	N/A	\$5,928.00	\$4,742.40	\$440.57
SGFX	FEDEX TRANSBORDER (10)	\$53,000.00	\$43,500.00	18%	N/A	N/A	N/A	\$9,880.00	\$7,904.00	\$734.29
SGK1	DIYMANEX (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SGK2	DIYMANEX (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SGKC	DIYMANEX (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SGKE	DIYMANEX (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SGKL	DIYMANEX (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SGKT	DIYMANEX (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SGKV	DIYMANEX (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SGKX	DIYMANEX (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SGL1	SAMEDAY (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SGL2	SAMEDAY (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SGLC	SAMEDAY (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SGLE	SAMEDAY (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SGLJ	SAMEDAY (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SGLT	SAMEDAY (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SGLV	SAMEDAY (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SGLX	SAMEDAY (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SGM1	UPS DOMESTIC MAIL INNOVATIONS (1)	\$636.00	\$522.00	18%	N/A	N/A	N/A	\$169.00	\$135.20	\$12.56
SGM2	UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,357.00	\$1,113.60	18%	N/A	N/A	N/A	\$281.00	\$224.80	\$20.88
SGM3	UPS DOMESTIC MAIL INNOVATIONS (100)	\$8,480.00	\$6,960.00	18%	N/A	N/A	N/A	\$1,581.00	\$1,264.80	\$117.50
SGME	UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SGML	UPS DOMESTIC MAIL INNOVATIONS (50)	\$6,360.00	\$5,220.00	18%	N/A	N/A	N/A	\$1,186.00	\$948.80	\$88.14
SGMT	UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,240.00	\$3,480.00	18%	N/A	N/A	N/A	\$791.00	\$632.80	\$58.79
SGMV	UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,527.00	\$1,252.80	18%	N/A	N/A	N/A	\$285.00	\$228.00	\$21.18
SGMK	UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,120.00	\$1,740.00	18%	N/A	N/A	N/A	\$396.00	\$316.80	\$29.43
SGN1	TNT (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SGN2	TNT (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SGNC	TNT (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SGNE	TNT (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SGNL	TNT (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SGNT	TNT (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SGNV	TNT (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SGNX	TNT (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SGS1	GOLDEN STATE OVERNIGHT (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SGS2	GOLDEN STATE OVERNIGHT (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SGS3	GOLDEN STATE OVERNIGHT (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SGS4	GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SGS5	GOLDEN STATE OVERNIGHT (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SGS6	GOLDEN STATE OVERNIGHT (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SGS7	GOLDEN STATE OVERNIGHT (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SGS8	GOLDEN STATE OVERNIGHT (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SGT1	UPS AIR FREIGHT (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SGT2	UPS AIR FREIGHT (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SGT3	UPS AIR FREIGHT (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SGT4	UPS AIR FREIGHT (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SGT5	UPS AIR FREIGHT (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SGT6	UPS AIR FREIGHT (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SGT7	UPS AIR FREIGHT (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SGT8	UPS AIR FREIGHT (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SGW1	UPS DOMESTIC WORLDWIDE (1)	\$636.00	\$522.00	18%	N/A	N/A	N/A	\$119.00	\$95.20	\$8.84
SGW2	UPS DOMESTIC WORLDWIDE (100)	\$1,337.00	\$1,113.60	18%	N/A	N/A	N/A	\$233.00	\$202.40	\$18.80
SGW3	UPS DOMESTIC WORLDWIDE (2)	\$8,480.00	\$6,960.00	18%	N/A	N/A	N/A	\$1,581.00	\$1,264.80	\$117.50
SGW4	UPS DOMESTIC WORLDWIDE (ENTERPRISE)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SGW5	UPS DOMESTIC WORLDWIDE (50)	\$6,360.00	\$5,220.00	18%	N/A	N/A	N/A	\$1,186.00	\$948.80	\$88.14
SGW6	UPS DOMESTIC WORLDWIDE (25)	\$4,340.00	\$3,480.00	18%	N/A	N/A	N/A	\$791.00	\$632.80	\$58.79
SGW7	UPS DOMESTIC WORLDWIDE (5)	\$1,527.00	\$1,252.80	18%	N/A	N/A	N/A	\$285.00	\$228.00	\$21.18
SGW8	UPS DOMESTIC WORLDWIDE (10)	\$2,120.00	\$1,740.00	18%	N/A	N/A	N/A	\$396.00	\$316.80	\$29.43
SH10A	SHOBB LIGHT DUTY SHREDDER, SECURITY LVL 4	\$1,071.00	\$899.64	16%	\$39.00	\$31.20	\$2.90	N/A	N/A	N/A
SH11A	SH11B OFFICE SHREDDER, SECURITY LEVEL 4	\$1,464.00	\$1,229.76	16%	\$110.00	\$88.00	\$8.18	N/A	N/A	N/A
SH13A	SH13B OFFICE SHREDDER, SECURITY LEVEL 5	\$3,403.00	\$2,838.52	16%	\$384.00	\$307.20	\$28.54	N/A	N/A	N/A
SHA1	AES DIRECT WEB API (1)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SHA2	AES DIRECT WEB API (2)	\$7,950.00	\$6,525.00	18%	N/A	N/A	N/A	\$1,482.00	\$1,185.60	\$110.14
SHA3	AES DIRECT WEB API (100)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SHA4	AES DIRECT WEB API (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SHA5	AES DIRECT WEB API (50)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SHA6	AES DIRECT WEB API (25)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SHA7	AES DIRECT WEB API (5)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SHA8	AES DIRECT WEB API (10)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SHL1	LOOMIS EXPRESS (1)	\$636.00	\$522.00	18%	N/A	N/A	N/A	\$119.00	\$95.20	\$8.84
SHL2	THIRD PARTY HAZMAT CONNECTOR (1)	\$6,360.00	\$5,220.00	18%	N/A	N/A	N/A	\$1,186.00	\$948.80	\$88.14
SHL3	THIRD PARTY HAZMAT CONNECTOR (2)	\$9,540.00	\$7,830.00	18%	N/A	N/A	N/A	\$1,779.00	\$1,423.20	\$132.22
SHL4	THIRD PARTY HAZMAT CONNECTOR (100)	\$31,800.00	\$26,100.00	18%	N/A	N/A	N/A	\$5,928.00	\$4,742.40	\$440.57
SHL5	THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE)	\$31,800.00	\$26,100.00	18%	N/A	N/A	N/A	\$5,928.00	\$4,742.40	\$440.57
SHL6	THIRD PARTY HAZMAT CONNECTOR (50)	\$31,800.00	\$26,100.00	18%	N/A	N/A	N/A	\$5,928.00	\$4,742.40	\$440.57
SHL7	THIRD PARTY HAZMAT CONNECTOR (25)	\$25,440.00	\$20,880.00	18%	N/A	N/A	N/A	\$4,743.00	\$3,794.40	\$352.50
SHL8	THIRD PARTY HAZMAT CONNECTOR (5)	\$12,720.00	\$10,440.00	18%	N/A	N/A	N/A	\$2,372.00	\$1,897.60	\$176.29
SHL9	THIRD PARTY HAZMAT CONNECTOR (10)	\$19,080.00	\$15,660.00	18%	N/A	N/A	N/A	\$3,557.00	\$2,845.60	\$264.36
SHL10	DHL (US & CANADA) (1)	\$636.00	\$522.00	18%	N/A	N/A	N/A	\$119.00	\$95.20	\$8.84
SHL11	DHL (US & CANADA) (2)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SHL12	DHL (US & CANADA) (100)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SHL13	DHL (US & CANADA) (ENTERPRISE)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SHL14	DHL (US & CANADA) (50)	\$6,360.00	\$5,220.00	18%	N/A	N/A	N/A	\$1,186.00	\$948.80	\$88.14
SHL15	DHL (US & CANADA) (25)	\$4,340.00	\$3,480.00	18%	N/A	N/A	N/A	\$791.00	\$632.80	\$58.79
SHL16	DHL (US & CANADA) (5)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SHL17	DHL (US & CANADA) (10)	\$2,120.00	\$1,740.00	18%	N/A	N/A	N/A	\$396.00	\$316.80	\$29.43
SHN1	XPO (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SHN2	XPO (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SHN3	XPO (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SHN4	XPO (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SHN5	XPO (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SHN6	XPO (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SHN7	XPO (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SHN8	XPO (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SHN9	USPS ACTIVATION CA (1)	\$636.00	\$522.00	18%	N/A	N/A	N/A	\$119.00	\$95.20	\$8.84
SHR1	LONESTAR (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SHR2	LONESTAR (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SHR3	LONESTAR (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SHR4	LONESTAR (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SHR5	LONESTAR (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SHR6	LONESTAR (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SHR7	LONESTAR (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SHR8	LONESTAR (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SHR9	ATS (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SHR10	ATS (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SHR11	ATS (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SHR12	ATS (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SHR13	ATS (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SHR14	ATS (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SHR15	ATS (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SHR16	ATS (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SL19	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,385.00	\$1,379.00	13%	\$429.00	\$343.20	\$31.88	N/A	N/A	N/A
SL20	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,115.00	\$1,840.00	13%	\$337.00	\$269.60	\$25.05	N/A	N/A	N/A
SL21	LASER PRINTER	\$737.00	\$641.00	13%	\$182.00	\$145.60	\$13.53	N/A	N/A	N/A
SL22	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,055.00	\$918.00	13%	\$241.00	\$192.80	\$17.91	N/A	N/A	N/A
SL30	100 LB. TABLETOP SCALE	\$1,055.00	\$918.00	13%	\$248.00	\$198.40	\$18.43	N/A	N/A	N/A
SL32	200 LB. ROLLERTOP SCALE	\$1,373.00	\$1,195.00	13%	\$350.00	\$280.00	\$26.01	N/A	N/A	N/A
SL33	149 LB. ROLLERTOP SCALE	\$1,797.00	\$1,563.00	13%	\$357.00	\$285.60	\$26.53	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SL39	CORDLESS WEDGE SCANNER	\$2,009.00	\$1,748.00	13%	\$450.00	\$360.00	\$33.44	N/A	N/A	N/A
SL397-D	WEB POSTAGE 30KG USB SCALE	\$150.00	\$131.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SL91	PC W/ FLAT PANEL MONITOR	\$2,963.00	\$2,578.00	13%	\$480.00	\$384.00	\$35.67	N/A	N/A	N/A
SLB1	3RD PARTY USPS WEB CONNECTOR (1)	\$636.00	\$522.00	18%	N/A	N/A	N/A	\$169.00	\$135.20	\$12.56
SLB2	3RD PARTY USPS WEB CONNECTOR (2)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$337.00	\$269.60	\$25.05
SLB3	3RD PARTY USPS WEB CONNECTOR (100)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$2,247.00	\$1,797.60	\$167.00
SLBE	3RD PARTY USPS WEB CONNECTOR (ENTERPRISE)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SLBL	3RD PARTY USPS WEB CONNECTOR (50)	\$6,360.00	\$5,220.00	18%	N/A	N/A	N/A	\$1,685.00	\$1,348.00	\$125.23
SLBT	3RD PARTY USPS WEB CONNECTOR (25)	\$4,240.00	\$3,480.00	18%	N/A	N/A	N/A	\$1,124.00	\$899.20	\$83.54
SLBV	3RD PARTY USPS WEB CONNECTOR (5)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$405.00	\$324.00	\$30.10
SLBX	3RD PARTY USPS WEB CONNECTOR (10)	\$2,120.00	\$1,740.00	18%	N/A	N/A	N/A	\$562.00	\$449.60	\$41.77
SLCA	UPS CUSTOM CARRIER RATE	\$2,184.00	\$1,792.20	18%	N/A	N/A	N/A	\$407.00	\$325.60	\$30.25
SLD1	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (1)	\$9,540.00	\$7,830.00	18%	N/A	N/A	N/A	\$1,779.00	\$1,423.20	\$132.22
SLD2	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SLDC	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100)	\$106,000.00	\$87,000.00	18%	N/A	N/A	N/A	\$19,760.00	\$15,808.00	\$1,468.57
SLDE	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE)	\$106,000.00	\$87,000.00	18%	N/A	N/A	N/A	\$19,760.00	\$15,808.00	\$1,468.57
SLDL	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50)	\$95,400.00	\$78,300.00	18%	N/A	N/A	N/A	\$17,784.00	\$14,227.20	\$1,321.71
SLDT	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25)	\$79,500.00	\$65,250.00	18%	N/A	N/A	N/A	\$14,820.00	\$11,856.00	\$1,101.43
SLDV	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5)	\$31,800.00	\$26,100.00	18%	N/A	N/A	N/A	\$5,928.00	\$4,742.40	\$440.57
SLDX	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10)	\$53,000.00	\$43,500.00	18%	N/A	N/A	N/A	\$9,880.00	\$7,904.00	\$734.29
SLDP	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$3,472.00	\$3,021.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SLDPSPE	SPE USPS BPOD SPLITTER TOOL	\$3,472.00	\$3,021.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SLH1	HAZARDOUS MATERIALS (1)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SLH2	HAZARDOUS MATERIALS (2)	\$7,950.00	\$6,525.00	18%	N/A	N/A	N/A	\$1,482.00	\$1,185.60	\$110.14
SLHC	HAZARDOUS MATERIALS (100)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SLHE	HAZARDOUS MATERIALS (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SLHL	HAZARDOUS MATERIALS (50)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SLHT	HAZARDOUS MATERIALS (25)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SLHV	HAZARDOUS MATERIALS (5)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SLHX	HAZARDOUS MATERIALS (10)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SLL1	SHIP TO HOLD (1)	\$9,540.00	\$7,830.00	18%	N/A	N/A	N/A	\$1,779.00	\$1,423.20	\$132.22
SLL2	SHIP TO HOLD (2)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SLL3	SHIP TO HOLD (100)	\$106,000.00	\$87,000.00	18%	N/A	N/A	N/A	\$19,760.00	\$15,808.00	\$1,468.57
SLLE	SHIP TO HOLD (ENTERPRISE)	\$106,000.00	\$87,000.00	18%	N/A	N/A	N/A	\$19,760.00	\$15,808.00	\$1,468.57
SLLL	SHIP TO HOLD (50)	\$95,400.00	\$78,300.00	18%	N/A	N/A	N/A	\$17,784.00	\$14,227.20	\$1,321.71

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SLT1	SHIP TO HOLD (25)	\$79,500.00	\$65,250.00	18%	N/A	N/A	N/A	\$14,820.00	\$11,856.00	\$1,101.43
SLTV	SHIP TO HOLD (5)	\$31,800.00	\$26,100.00	18%	N/A	N/A	N/A	\$5,928.00	\$4,742.40	\$440.57
SLTX	SHIP TO HOLD (10)	\$53,000.00	\$43,500.00	18%	N/A	N/A	N/A	\$9,880.00	\$7,904.00	\$734.29
SL-SPM02	SENDPRO POSTAGE ROLL	\$39.99	\$39.99	0%	N/A	N/A	N/A	N/A	N/A	N/A
SL-SPM11	SENDPRO POSTAGE SHEETS 120 STAMPS	\$4.99	\$4.99	0%	N/A	N/A	N/A	N/A	N/A	N/A
SL-SPM18	REMAN QLB00	\$85.00	\$74.00	13%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
SL-SPM1W01	SENDPRO MAILING WELCOME KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SL-SPM1W01	SPO/PITNEYSHIP WELCOME KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SLT1	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1)	\$636.00	\$522.00	18%	N/A	N/A	N/A	\$119.00	\$95.20	\$8.84
SLT2	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2)	\$1,357.00	\$1,113.60	18%	N/A	N/A	N/A	\$253.00	\$202.40	\$18.80
SLTC	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (100)	\$8,480.00	\$6,960.00	18%	N/A	N/A	N/A	\$1,581.00	\$1,264.80	\$117.30
SLTE	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (ENTERPRISE)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SLTL	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (50)	\$6,360.00	\$5,220.00	18%	N/A	N/A	N/A	\$1,186.00	\$948.80	\$88.14
SLTT	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (25)	\$4,240.00	\$3,480.00	18%	N/A	N/A	N/A	\$791.00	\$632.80	\$58.79
SLTV	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5)	\$1,527.00	\$1,252.80	18%	N/A	N/A	N/A	\$285.00	\$228.00	\$21.18
SLTX	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (10)	\$2,120.00	\$1,740.00	18%	N/A	N/A	N/A	\$396.00	\$316.80	\$29.43
SLY1	BLACK BOX SDK (1)	\$9,540.00	\$7,830.00	18%	N/A	N/A	N/A	\$1,779.00	\$1,423.20	\$132.22
SLY2	BLACK BOX SDK (2)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SLYC	BLACK BOX SDK (100)	\$106,000.00	\$87,000.00	18%	N/A	N/A	N/A	\$19,760.00	\$15,808.00	\$1,468.57
SLYE	BLACK BOX SDK (ENTERPRISE)	\$106,000.00	\$87,000.00	18%	N/A	N/A	N/A	\$19,760.00	\$15,808.00	\$1,468.57
SLYL	BLACK BOX SDK (50)	\$95,400.00	\$78,300.00	18%	N/A	N/A	N/A	\$17,784.00	\$14,227.20	\$1,321.71
SLYT	BLACK BOX SDK (25)	\$79,500.00	\$65,250.00	18%	N/A	N/A	N/A	\$14,820.00	\$11,856.00	\$1,101.43
SLYV	BLACK BOX SDK (5)	\$31,800.00	\$26,100.00	18%	N/A	N/A	N/A	\$5,928.00	\$4,742.40	\$440.57
SLYX	BLACK BOX SDK (10)	\$53,000.00	\$43,500.00	18%	N/A	N/A	N/A	\$9,880.00	\$7,904.00	\$734.29
SM51	SLS SPS MID ASSIST SVC	\$541.00	\$454.44	16%	N/A	N/A	N/A	N/A	N/A	N/A
SM51SPE	SPE SPS MID ASSIST SVC	\$541.00	\$454.44	16%	N/A	N/A	N/A	N/A	N/A	N/A
SM5C	CARRIER SETUP ASSISTANCE	\$207.00	\$173.88	16%	N/A	N/A	N/A	N/A	N/A	N/A
SM5D	DATA ASSISTANCE	\$525.00	\$441.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
SNB1	BAX GLOBAL (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNB2	BAX GLOBAL (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SNB3	BAX GLOBAL (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNBE	BAX GLOBAL (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNBL	BAX GLOBAL (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNBT	BAX GLOBAL (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SNBV	BAX GLOBAL (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SNBX	BAX GLOBAL (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SNEL	EASTERN CONNECTION (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNEL	EASTERN CONNECTION (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SNEL	EASTERN CONNECTION (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNEL	EASTERN CONNECTION (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNEL	EASTERN CONNECTION (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNEL	EASTERN CONNECTION (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SNEL	EASTERN CONNECTION (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SNEL	EASTERN CONNECTION (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SNGL	GLOBALTRANZ (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNGL	GLOBALTRANZ (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SNGL	GLOBALTRANZ (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNGL	GLOBALTRANZ (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNGL	GLOBALTRANZ (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNGL	GLOBALTRANZ (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SNGL	GLOBALTRANZ (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SNGL	GLOBALTRANZ (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SNHL	LTL CZARLITE RATING / BOLS (PER CARRIER) (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNHL	LTL CZARLITE RATING / BOLS (PER CARRIER) (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SNHL	LTL CZARLITE RATING / BOLS (PER CARRIER) (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNHL	LTL CZARLITE RATING / BOLS (PER CARRIER) (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNHL	LTL CZARLITE RATING / BOLS (PER CARRIER) (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNHL	LTL CZARLITE RATING / BOLS (PER CARRIER) (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SNHL	LTL CZARLITE RATING / BOLS (PER CARRIER) (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SNHL	LTL CZARLITE RATING / BOLS (PER CARRIER) (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SNUL	MISCELLANEOUS DOMESTIC CARRIERS (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNUL	MISCELLANEOUS DOMESTIC CARRIERS (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SNUL	MISCELLANEOUS DOMESTIC CARRIERS (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNUL	MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNUL	MISCELLANEOUS DOMESTIC CARRIERS (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNUL	MISCELLANEOUS DOMESTIC CARRIERS (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SNUL	MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SNUL	MISCELLANEOUS DOMESTIC CARRIERS (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SNUL	PURULATOR (1)	\$636.00	\$522.00	18%	N/A	N/A	N/A	\$119.00	\$95.20	\$8.84
SNUL	PURULATOR (2)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNUL	PURULATOR (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNUL	PURULATOR (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNUL	PURULATOR (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNUL	PURULATOR (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SNUL	PURULATOR (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SNUL	PURULATOR (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SNML	MIDLAND COURIER (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNML	MIDLAND COURIER (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SNML	MIDLAND COURIER (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNML	MIDLAND COURIER (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNML	MIDLAND COURIER (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNML	MIDLAND COURIER (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SNML	MIDLAND COURIER (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SNML	MIDLAND COURIER (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SNRL	ONTRAC (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNRL	ONTRAC (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SNRL	ONTRAC (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNRL	ONTRAC (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNRL	ONTRAC (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNRL	ONTRAC (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SNRL	ONTRAC (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SNRL	ONTRAC (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SNGL	SPEED-DEE (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNGL	SPEED-DEE (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SNGL	SPEED-DEE (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNGL	SPEED-DEE (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNGL	SPEED-DEE (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNGL	SPEED-DEE (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SNGL	SPEED-DEE (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SNGL	SPEED-DEE (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SNUL	DICOM (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNUL	DICOM (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SNUL	DICOM (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNUL	DICOM (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNUL	DICOM (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNUL	DICOM (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SNUL	DICOM (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SNUL	DICOM (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SNVL	VELOCITY (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNVL	VELOCITY (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SNVL	VELOCITY (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNVL	VELOCITY (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNVL	VELOCITY (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNVL	VELOCITY (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SNVY	VELOCITY (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$293.00	\$474.40	\$44.07
SNVY	VELOCITY (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SNY1	ICS COURIER (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNY2	ICS COURIER (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SNYC	ICS COURIER (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNYE	ICS COURIER (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNYL	ICS COURIER (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNYT	ICS COURIER (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SNYV	ICS COURIER (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$293.00	\$474.40	\$44.07
SNYX	ICS COURIER (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SNZ1	CARDINAL COURIER (1)	\$954.00	\$783.00	18%	N/A	N/A	N/A	\$178.00	\$142.40	\$13.23
SNZ2	CARDINAL COURIER (2)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SNZC	CARDINAL COURIER (100)	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SNZE	CARDINAL COURIER (ENTERPRISE)	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SNZL	CARDINAL COURIER (50)	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SNZT	CARDINAL COURIER (25)	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SNZV	CARDINAL COURIER (5)	\$3,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$293.00	\$474.40	\$44.07
SNZX	CARDINAL COURIER (10)	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SP360ACCTSF	SP360 Analytics	\$100.00	\$87.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SP360EQTF	Equipment Connectivity (Meters)	\$100.00	\$87.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SP360LOCKSF	SP360 Locker Management	\$100.00	\$87.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SP360ML10	SP360/PitneyShip Pro 10 Locations	\$300.00	\$261.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SP360ML100	SP360/PitneyShip Pro 100 Locations	\$1,000.00	\$870.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SP360ML1000	SP360/PitneyShip Pro 1000 Locations	\$5,000.00	\$4,350.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SP360ML25	SP360/PitneyShip Pro 25 Locations	\$500.00	\$435.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SP360ML300	SP360/PitneyShip Pro 300 Locations	\$2,000.00	\$1,740.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SP360ML3000	SP360/PitneyShip Pro 3000 Locations	\$13,500.00	\$11,745.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SP360ML30	SP360/PitneyShip Pro 30 Locations	\$600.00	\$522.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SP360SENDGFS	SP360/PitneyShip Pro	\$100.00	\$87.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SP360TRACSF	SP360 Receiving	\$100.00	\$87.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SP3RK	RETURN KIT FOR SENDPRO 300	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPCRK	RETURN KIT FOR SENDPRO C SERIES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPE19	HIGH VOLUME 4IN. LABEL PRINTER	\$1,385.00	\$1,179.00	13%	\$429.00	\$343.20	\$31.88	N/A	N/A	N/A
SPE20	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,115.00	\$1,840.00	13%	\$219.00	\$175.20	\$16.28	N/A	N/A	N/A
SPE21	LASER PRINTER	\$737.00	\$641.00	13%	\$180.00	\$144.00	\$13.38	N/A	N/A	N/A
SPE22	LOW TO MID VOLUME 4IN. LABEL PRINTER	\$1,055.00	\$918.00	13%	\$241.00	\$192.80	\$17.91	N/A	N/A	N/A
SPE30	100 LB. TABLETOP SCALE	\$1,055.00	\$918.00	13%	\$248.00	\$198.40	\$18.43	N/A	N/A	N/A
SPE32	200 LB. ROLLERTOP SCALE	\$1,373.00	\$1,195.00	13%	\$347.00	\$277.60	\$25.79	N/A	N/A	N/A
SPE33	149 LB. ROLLERTOP SCALE	\$1,797.00	\$1,563.00	13%	\$354.00	\$283.20	\$26.31	N/A	N/A	N/A
SPE39	CORDLESS WEDGE SCANNER	\$1,895.00	\$1,649.00	13%	\$450.00	\$360.00	\$33.44	N/A	N/A	N/A
SPE45	SPE LOW-VOLUME THERMAL LABEL PRINTER	\$271.00	\$236.00	13%	\$38.00	\$30.40	\$2.82	N/A	N/A	N/A
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SP646	SPE MID-VOLUME THERMAL LABEL PRINTER	\$1,055.00	\$886.20	16%	\$234.00	\$187.20	\$17.39	N/A	N/A	N/A
SP691	PC W/ FLAT PANEL MONITOR	\$2,963.00	\$2,578.00	13%	\$480.00	\$384.00	\$35.67	N/A	N/A	N/A
SPE-BASIC-100	SENDPRO ENTERPRISE BASIC SUB 100	\$38.00	\$30.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BASIC-1000	SENDPRO ENTERPRISE BASIC SUB 1000	\$230.00	\$200.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BASIC-10000	SENDPRO ENTERPRISE BASIC SUB 10000	\$1,600.00	\$1,392.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BASIC-100000	SENDPRO ENTERPRISE BASIC SUB 100000	\$5,500.00	\$4,785.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BASIC-1300	SENDPRO ENTERPRISE BASIC SUB 130000	\$7,500.00	\$6,525.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BASIC-2300	SENDPRO ENTERPRISE BASIC SUB 2300	\$457.00	\$398.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BASIC-23000	SENDPRO ENTERPRISE BASIC SUB 23000	\$2,250.00	\$1,958.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BASIC-300	SENDPRO ENTERPRISE BASIC SUB 300	\$125.00	\$109.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BASIC-3000	SENDPRO ENTERPRISE BASIC SUB 3000	\$850.00	\$740.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BASIC-30000	SENDPRO ENTERPRISE BASIC SUB 30000	\$3,000.00	\$2,610.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BASIC-7300	SENDPRO ENTERPRISE BASIC SUB 7300	\$1,450.00	\$1,262.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BASIC-USPS	SENDPRO ENTERPRISE BASIC SUB USPS ONLY	\$25.00	\$21.75	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BB	BLACK BOX	\$75.00	\$65.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-BB5DK	BLACK BOX 5DK	\$100.00	\$87.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-CBC	CROSS BORDER CONSOLIDATION	\$300.00	\$261.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-CUSTOM	SPE CUSTOM CARRIER SUBSCRIPTION	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$536.00	\$428.80	\$39.84
SPE-DESIGNVC	SPE DESIGN SERVICES	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-ECOMM	SPE ECOMMERCE CONNECTOR SUB	\$50.00	\$43.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-FSMS	FEDEX SHIP MANAGER SERVER	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$0.00	\$0.00	\$0.00
SPE-H1	ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SPE-H2	ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SPE-H3	ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$26,500.00	\$21,750.00	18%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SPE-HC	ADDITIONAL LOCATIONS (100) PRICE PER LOC.	\$21,200.00	\$17,400.00	18%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SPE-HL	ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$15,900.00	\$13,050.00	18%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SPE-HL1	HOSTING LEVEL 1	\$1,000.00	\$870.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-HL2	HOSTING LEVEL 2	\$1,666.67	\$1,450.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-HL3	HOSTING LEVEL 3	\$2,500.00	\$2,175.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-HS	HOSTING SERVICES	\$31,800.00	\$27,666.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-HT	ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$10,600.00	\$8,700.00	18%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SPE-HX	ADDITIONAL LOCATIONS (10) PRICE PER LOC.	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SPE-HZMT	HAZMAT	\$300.00	\$261.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-IR76	GREEN 100LB TABLETOP SCALE	\$525.00	\$457.00	13%	\$246.00	\$196.80	\$18.28	N/A	N/A	N/A
SPE-LTL	SPE LTL SUBSCRIPTION	\$60.00	\$60.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-LTL-CONTR	SPE LTL SUB - OTHER SUPPORTED	\$60.00	\$60.00	0%	N/A	N/A	N/A	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SPE-LTL-CUSTOM	SPE LTL SUB - CUSTOM CARRIER	\$60.00	\$60.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-LTL-FE	SPE LTL SUB - FEDEX FREIGHT	\$60.00	\$60.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-LTL-UPS	SPE LTL SUB - UPS FREIGHT	\$60.00	\$60.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPEOV	SENDPRO ENTERPRISE OVERAGE FEE	\$0.13	\$0.13	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPEPM	SPE PROJECT MANAGEMENT	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
SPEPP000	SPE PURCHASE POWER BUNDLE - CLEANUP	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPEPP004	SPE PURCHASE POWER BUNDLE - 100	\$4.00	\$4.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPEPP013	SPE PURCHASE POWER BUNDLE - 500	\$13.00	\$13.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPEPP026	SPE PURCHASE POWER BUNDLE - 1000	\$26.00	\$26.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPEPP063	SPE PURCHASE POWER BUNDLE - 2500	\$65.00	\$65.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPEPP131	SPE PURCHASE POWER BUNDLE - 5000	\$131.00	\$131.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPEPP196	SPE PURCHASE POWER BUNDLE - 7500	\$196.00	\$196.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPEPP261	SPE PURCHASE POWER BUNDLE - 10000	\$261.00	\$261.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPEPS	SPE IMPLEMENTATION	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
SPEPSBYOR	PERSONAL SHIPPING BRING YOUR OWN RATES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-RCSFEE	REGIONAL CARRIER SET-UP FEE	\$820.00	\$672.51	18%	N/A	N/A	N/A	\$151.00	\$120.80	\$11.22
SPE-RPS	RESTRICTED PARTY SCREENING	\$150.00	\$131.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-SDIM	DIMENSIONER	\$9,434.00	\$8,208.00	13%	\$884.00	\$707.20	\$65.70	N/A	N/A	N/A
SPESENVCWF1	ENVELOPES #10 CERTIFIED-FULL WINDOW	\$53.00	\$53.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPESENVCWF2	ENVELOPES 6 X 9.5 CERTIFIED-FULL WINDOW	\$74.20	\$74.20	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPESENVCWF3	ENVELOPES 9"X12" CERTIFIED-FULL WINDOW	\$196.10	\$196.10	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-SL-SPM01	STAMPS - 5 SHEETS W/125 STAMPS TOTAL	\$4.75	\$4.15	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-SPM8	QI-800 POSTAGE ROLL PRINTER	\$158.00	\$137.00	13%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
SPE-SS1	SENDPRO ENTERPRISE 1 SITE/SINGLE STATION	\$8,480.00	\$6,960.00	18%	N/A	N/A	N/A	\$480.00	\$384.00	\$35.67
SPESSVE	PLANETPRESS CONNECT PLUG-IN	\$5,300.00	\$4,611.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPESSVG	SPE BATCH PROCESSING TOOL	\$3,180.00	\$2,767.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-T332	2 DIMENSIONAL SCANNER	\$2,544.00	\$2,213.00	13%	\$328.00	\$262.40	\$24.38	N/A	N/A	N/A
SPE-T339	CORDLESS SCANNER	\$2,009.00	\$1,748.00	13%	\$450.00	\$360.00	\$33.44	N/A	N/A	N/A
SPE-TYWE	TETHERED WEDGE SCANNER FOR SPE	\$529.00	\$460.00	13%	\$17.00	\$13.60	\$1.26	N/A	N/A	N/A
SPE-TYWG	TYWEE - OCR SCANNER CRADLE FOR FIXED SCAN	\$583.00	\$507.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER2-100	SENDPRO ENTERPRISE TIER 2 SUB 100	\$108.00	\$94.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER2-1000	SENDPRO ENTERPRISE TIER 2 SUB 1000	\$378.00	\$329.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER2-10000	SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1,890.00	\$1,644.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER2-100000	SENDPRO ENTERPRISE TIER 2 SUB 100000	\$7,020.00	\$6,107.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER2-1500	SENDPRO ENTERPRISE TIER 2 SUB 150000	\$8,640.00	\$7,517.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER2-2500	SENDPRO ENTERPRISE TIER 2 SUB 2500	\$675.00	\$587.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER2-25000	SENDPRO ENTERPRISE TIER 2 SUB 25000	\$2,970.00	\$2,584.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER2-500	SENDPRO ENTERPRISE TIER 2 SUB 500	\$194.00	\$169.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER2-5000	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1,080.00	\$940.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SPE-TIER2-50000	SENDPRO ENTERPRISE TIER 2 SUB 50000	\$4,050.00	\$3,524.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER2-7500	SENDPRO ENTERPRISE TIER 2 SUB 7500	\$1,782.00	\$1,550.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER3-100	SENDPRO ENTERPRISE TIER 3 SUB 100	\$216.00	\$188.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER3-1000	SENDPRO ENTERPRISE TIER 3 SUB 1000	\$594.00	\$517.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER3-10000	SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2,160.00	\$1,879.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER3-100000	SENDPRO ENTERPRISE TIER 3 SUB 100000	\$7,560.00	\$6,577.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER3-1500	SENDPRO ENTERPRISE TIER 3 SUB 150000	\$9,180.00	\$7,987.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER3-2500	SENDPRO ENTERPRISE TIER 3 SUB 2500	\$864.00	\$752.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER3-25000	SENDPRO ENTERPRISE TIER 3 SUB 25000	\$3,240.00	\$2,819.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER3-500	SENDPRO ENTERPRISE TIER 3 SUB 500	\$351.00	\$305.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER3-5000	SENDPRO ENTERPRISE TIER 3 SUB 5000	\$1,350.00	\$1,175.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER3-50000	SENDPRO ENTERPRISE TIER 3 SUB 50000	\$4,320.00	\$3,758.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TIER3-7500	SENDPRO ENTERPRISE TIER 3 SUB 7500	\$1,863.00	\$1,621.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-TS34	CORDLESS WEDGE SCANNER SPARE BATTERY	\$120.00	\$104.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-UPSSADP	USPS SHIPPING API DISCT PROGRAM	\$29.95	\$26.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPE-USPSAPI	USPS SHIPPING API	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPM3	SPO/PITNEYSHIP STAMP ROLL	\$202.00	\$176.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPML	SENDPRO MULTI LOCATION	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPML15	SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95.00	\$95.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPML16	SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95.00	\$95.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPML17	SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180.00	\$180.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPML18	SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180.00	\$180.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPML21	SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125.00	\$109.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPML22	SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125.00	\$109.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPML23	SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400.00	\$400.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPML24	SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400.00	\$400.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPML25	SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000.00	\$870.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPML26	SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000.00	\$870.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SPPSOV	SP360/PITNEYSHIP PRO OVERAGE FEE	\$0.13	\$0.13	0%	N/A	N/A	N/A	N/A	N/A	N/A
SPS1	SENDPRO 360 SAAS ONBOARDING	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
SPY8	LASER PRINTER	\$886.00	\$576.00	35%	\$182.00	\$145.60	\$13.53	N/A	N/A	N/A
SPY9	LASER PRINTER 1E21	\$886.00	\$532.00	40%	\$182.00	\$145.60	\$13.53	N/A	N/A	N/A
SSCA	ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,060.00	\$870.00	18%	N/A	N/A	N/A	\$198.00	\$158.40	\$14.72
SSPE	REGIONAL CARRIER SET-UP FEE	\$820.00	\$713.00	13%	N/A	N/A	N/A	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SSH1	ADDITIONAL LOCATION (1) PRICE PER LOCATION	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SSH2	ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,600.00	\$9,200.00	13%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SSHC	ADDITIONAL LOCATIONS (100) PRICE PER LOCATION	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
SSHL	ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	\$2,120.00	\$1,740.00	18%	N/A	N/A	N/A	\$396.00	\$316.80	\$29.43
SSHT	ADDITIONAL LOCATIONS (25) PRICE PER LOCATION	\$8,180.00	\$2,610.00	18%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
SSHV	ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,950.00	\$6,900.00	13%	N/A	N/A	N/A	\$1,482.00	\$1,185.60	\$110.14
SSHX	ADDITIONAL LOCATIONS (10) PRICE PER LOCATION	\$5,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SSLHAPI	SSL SHIPPING API	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SSLZ	ADDITIONAL WORKSTATION LICENSE	\$4,240.00	\$3,480.00	18%	N/A	N/A	N/A	\$791.00	\$632.80	\$58.79
SSTD	DESKTOP TRAINING - UP TO 4HRS (2 OPER.)	\$1,060.00	\$890.40	16%	N/A	N/A	N/A	N/A	N/A	N/A
SSTE	OPERATOR TRAINING-UP TO 4HRS (2 OPER.)	\$1,060.00	\$890.40	16%	N/A	N/A	N/A	N/A	N/A	N/A
SSTR	SOLUTIONS DESIGN WORKSHOP	\$8,735.00	\$7,337.40	16%	N/A	N/A	N/A	N/A	N/A	N/A
SSU0	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$863.00	\$724.92	16%	N/A	N/A	N/A	N/A	N/A	N/A
SSU1	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,721.00	\$1,443.84	16%	N/A	N/A	N/A	N/A	N/A	N/A
SSU4	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$1,060.00	\$890.40	16%	N/A	N/A	N/A	N/A	N/A	N/A
SSU5	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$2,094.00	\$1,758.96	16%	N/A	N/A	N/A	N/A	N/A	N/A
SSV0	PROJECT MANAGEMENT (1/2 DAY)	\$1,060.00	\$890.40	16%	N/A	N/A	N/A	N/A	N/A	N/A
SSV1	PROJECT MANAGEMENT (1 DAY)	\$2,094.00	\$1,758.96	16%	N/A	N/A	N/A	N/A	N/A	N/A
SSVA	ADDRESS EZ IMPORT SERVICE	\$2,184.00	\$1,834.56	16%	N/A	N/A	N/A	N/A	N/A	N/A
SSVE	BRR COVERSHEET INTERFACE FOR SSL-PP	\$5,618.00	\$4,888.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SSV1	SENDGITE LIVE PLANETPRESS/ERR ONLY LICENSE (1)	\$10,060.00	\$8,700.00	14%	N/A	N/A	N/A	\$1,779.00	\$1,423.20	\$132.22
SSV2	SENDGITE LIVE PLANETPRESS/ERR ONLY LICENSE (2)	\$16,060.00	\$13,920.00	13%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SSVC	SENDGITE LIVE PLANETPRESS/ERR ONLY LICENSE (100)	\$101,060.00	\$87,870.00	13%	N/A	N/A	N/A	\$19,760.00	\$15,808.00	\$1,468.57
SSVE	SENDGITE LIVE PLANETPRESS/ERR ONLY LICENSE (ENTERPRISE)	\$101,060.00	\$87,870.00	13%	N/A	N/A	N/A	\$19,760.00	\$15,808.00	\$1,468.57
SSVL	SENDGITE LIVE PLANETPRESS/ERR ONLY LICENSE (50)	\$91,060.00	\$79,170.00	13%	N/A	N/A	N/A	\$17,784.00	\$14,227.20	\$1,321.71
SSVT	SENDGITE LIVE PLANETPRESS/ERR ONLY LICENSE (25)	\$76,060.00	\$66,120.00	13%	N/A	N/A	N/A	\$14,820.00	\$11,856.00	\$1,101.43
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SSVY	SENDGITE LIVE PLANETPRESS/ERR ONLY LICENSE (5)	\$31,060.00	\$26,970.00	13%	N/A	N/A	N/A	\$5,928.00	\$4,742.40	\$440.57
SSVX	SENDGITE LIVE PLANETPRESS/ERR ONLY LICENSE (10)	\$51,060.00	\$44,370.00	13%	N/A	N/A	N/A	\$9,880.00	\$7,904.00	\$734.29
SSZ1	SENDGITE LIVE PLANETPRESS INTERFACE (1)	\$5,000.00	\$4,350.00	13%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
SSZ2	SENDGITE LIVE PLANETPRESS INTERFACE (2)	\$7,500.00	\$6,525.00	13%	N/A	N/A	N/A	\$1,482.00	\$1,185.60	\$110.14
SSZC	SENDGITE LIVE PLANETPRESS INTERFACE (100)	\$25,000.00	\$21,750.00	13%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SSZE	SENDGITE LIVE PLANETPRESS INTERFACE (ENTERPRISE)	\$25,000.00	\$21,750.00	13%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SSZL	SENDGITE LIVE PLANETPRESS INTERFACE (50)	\$25,000.00	\$21,750.00	13%	N/A	N/A	N/A	\$4,940.00	\$3,952.00	\$367.14
SSZT	SENDGITE LIVE PLANETPRESS INTERFACE (25)	\$20,000.00	\$17,400.00	13%	N/A	N/A	N/A	\$3,952.00	\$3,161.60	\$293.71
SSZV	SENDGITE LIVE PLANETPRESS INTERFACE (5)	\$10,000.00	\$8,700.00	13%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
SSZV	SENDGITE LIVE PLANETPRESS INTERFACE (10)	\$15,000.00	\$13,050.00	13%	N/A	N/A	N/A	\$2,964.00	\$2,371.20	\$220.29
SV3A	DM SERIES ANALYTICS (50 ACCOUNTS)	\$217.00	\$182.28	16%	N/A	N/A	N/A	N/A	N/A	N/A
SV6A	DM SERIES ANALYTICS (100 ACCOUNTS)	\$398.00	\$346.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SV7A	DM SERIES ANALYTICS (300 ACCOUNTS)	\$665.00	\$579.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SVCSUBPM500	FLEET MANAGEMENT SERVICES <500 ASSETS/YR	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$23,700.00	\$18,960.00	\$1,761.39
SVCSUBSPADM	SPE ADMINISTRATION SERVICES SUBSCRIPTION	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$1,200.00	\$960.00	\$89.18
SVWA	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,258.00	\$1,468.00	35%	N/A	N/A	N/A	N/A	N/A	N/A
SVWB	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$504.00	\$378.00	25%	N/A	N/A	N/A	N/A	N/A	N/A
SVWC	DOUBLE DRAWER/DOOR KIT-SENDPRO P CONSOLE	\$1,166.00	\$979.44	16%	N/A	N/A	N/A	N/A	N/A	N/A
SVWD	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$276.00	\$207.00	25%	N/A	N/A	N/A	N/A	N/A	N/A
SVWE	CONSOLE	\$2,036.00	\$1,527.00	25%	N/A	N/A	N/A	N/A	N/A	N/A
SVWX	CONSOLE EXTENSION KIT	\$541.00	\$471.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SVAB1	ANALYTICS - 2 PRODUCTS	\$15.00	\$13.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SVAB21	SP ANALYTICS PREMIUM 1-2 PRODUCTS	\$25.00	\$21.75	13%	N/A	N/A	N/A	N/A	N/A	N/A
SVAB31	SP ANALYTICS PREMIUM 1-2 PRODUCTS	\$10.00	\$8.70	13%	N/A	N/A	N/A	N/A	N/A	N/A
SVAD1	ANALYTICS PLATFORM SUB - MAIL & SHIP A	\$50.00	\$43.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
SVAD21	ANALYTICS 2.0 TIER A	\$60.00	\$52.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SVAD22	ANALYTICS 2.0 TIER B	\$300.00	\$261.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SVAD23	ANALYTICS 2.0 TIER C	\$800.00	\$696.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SVAD24	ANALYTICS 2.0 TIER D	\$1,500.00	\$1,305.00	13%	N/A	N/A	N/A	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
SYAD25	ANALYTICS 2.0 TIER E	\$2,300.00	\$2,175.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYAD26	ANALYTICS 2.0 TIER F	\$3,700.00	\$3,219.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYAD27	ANALYTICS 2.0 TIER G	\$5,000.00	\$4,350.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYAD9	ANALYTICS PLATFORM SUB - MAIL & SHIP B	\$450.00	\$392.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYAD91	ANALYTICS 360 TIER A	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SYAD92	ANALYTICS 360 TIER B	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SYAD93	ANALYTICS 360 TIER C	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SYAD94	ANALYTICS 360 TIER D	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SYAD95	ANALYTICS 360 TIER E	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SYAD96	ANALYTICS 360 TIER F	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SYAD97	ANALYTICS 360 TIER G	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
SYAD9	ANALYTICS PLATFORM SUB - MAIL & SHIP C	\$1,500.00	\$1,305.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYAD6	ANALYTICS PLATFORM SUB - MAIL & SHIP D	\$4,500.00	\$3,915.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYAP1	ANALYTICS PLATFORM SETUP AND TRAINING A	\$106.00	\$89.04	16%	N/A	N/A	N/A	N/A	N/A	N/A
SYAP21	ANALYTICS 2.0 SETUP FEE	\$212.00	\$178.08	16%	N/A	N/A	N/A	N/A	N/A	N/A
SYAP3	ANALYTICS PLATFORM SETUP AND TRAINING B	\$742.00	\$623.28	16%	N/A	N/A	N/A	N/A	N/A	N/A
SYAP5	ANALYTICS PLATFORM SETUP AND TRAINING C	\$3,180.00	\$2,671.20	16%	N/A	N/A	N/A	N/A	N/A	N/A
SYAP7	ANALYTICS PLATFORM SETUP AND TRAINING D	\$7,950.00	\$6,678.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
SYAT21	ANALYTICS 2.0 TRAINING FEE	\$265.00	\$222.60	16%	N/A	N/A	N/A	N/A	N/A	N/A
SYBOL	ANALYTICS ACTIVATION FOR LOW VOL MACHINE	\$106.00	\$92.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYBOL2	ACTIVATION FOR BOLs	\$139.00	\$138.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYINF	ANALYTICS ACTIVATION FOR INF MACHINE	\$1,060.00	\$922.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYINF2	ACTIVATION FOR SPE, DIMINUTY	\$1,431.00	\$1,243.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYMOL	ANALYTICS ACTIVATION FOR MID VOL MACHINE	\$318.00	\$277.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYMOL2	ACTIVATION FOR MOLS	\$477.00	\$415.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYTOL	ANALYTICS ACTIVATION FOR TOP VOL MACHINE	\$530.00	\$461.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
SYTOL2	ACTIVATION FOR TOLS	\$901.00	\$784.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T2X1	SINGLE SITE UNLIMITED WORKSTATION	\$10,192.00	\$8,365.05	18%	N/A	N/A	N/A	\$1,703.00	\$1,362.40	\$126.57
T2X3	UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED WORKSTATION	\$5,952.00	\$4,885.05	18%	N/A	N/A	N/A	\$913.00	\$730.40	\$67.85
T321	LASER PRINTER	\$737.00	\$641.00	13%	\$182.00	\$143.60	\$13.53	N/A	N/A	N/A
T322	2 DIMENSIONAL SCANNER	\$2,544.00	\$2,213.00	13%	\$377.00	\$301.60	\$28.02	N/A	N/A	N/A
T313	ARRIVAL INSTALL ON CLIENT PC	\$407.00	\$341.88	16%	N/A	N/A	N/A	N/A	N/A	N/A
T314	BASIC OPERATOR TRAINING - 4 HRS (2 OPER)	\$814.00	\$683.76	16%	N/A	N/A	N/A	N/A	N/A	N/A
T315	ADV OPERATOR TRAINING - 4 HRS (2 OPER)	\$814.00	\$683.76	16%	N/A	N/A	N/A	N/A	N/A	N/A
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
T330	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,115.00	\$1,840.00	13%	\$337.00	\$269.60	\$25.05	N/A	N/A	N/A
T331	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	\$1,301.00	13%	\$429.00	\$343.20	\$31.88	N/A	N/A	N/A
T334	LASER PRINTER	\$737.00	\$641.00	13%	\$182.00	\$143.60	\$13.53	N/A	N/A	N/A
T336	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,055.00	\$918.00	13%	\$241.00	\$192.80	\$17.91	N/A	N/A	N/A
T337	ARRIVAL LIVE APPLICATION SUPPORT	\$814.00	\$683.76	16%	N/A	N/A	N/A	N/A	N/A	N/A
T338	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	\$1,205.00	13%	\$192.00	\$153.60	\$14.27	N/A	N/A	N/A
T339	CORDLESS SCANNER	\$2,009.00	\$1,748.00	13%	\$430.00	\$360.00	\$33.44	N/A	N/A	N/A
T335	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$145.00	\$126.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T343	ARRIVAL WEB CAM	\$245.00	\$213.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T345	ADD 1 SITE W/ SINGLE WORKSTATION	\$843.00	\$691.65	18%	N/A	N/A	N/A	\$158.00	\$126.40	\$11.74
T34M	FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T743/T746)	\$1,055.00	\$918.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T345	SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T743/T746)	\$504.00	\$438.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T350	ARRIVAL 24/7 STANDBY SUPPORT	\$59.50	\$49.98	16%	N/A	N/A	N/A	\$619.00	\$495.20	\$46.00
T996002	ARRIVAL ETHERNET SWITCH	\$265.00	\$231.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T3A6	TRACKING ASSISTANT CONFIGURATION - 2 HRS	\$407.00	\$341.88	16%	N/A	N/A	N/A	N/A	N/A	N/A
T3C3	ARRIVAL CLIENT LIC TIER 1	\$500.00	\$435.00	13%	N/A	N/A	N/A	\$99.00	\$79.20	\$7.36
T3EA	ENHANCED WINMOBIL TRACKING ASSISTANT (T746)	\$2,942.00	\$2,560.00	13%	\$506.00	\$404.80	\$37.61	N/A	N/A	N/A
T3EN	E-MAIL NOTIFICATION	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
T3F1	NETQUERY OPTION (MUST ORDER 1 T3ML BEYOND NUMBER OF PROCESSING STATIONS FOR NETQUERY)	\$1,590.00	\$1,305.00	18%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
T3F2	BACKGROUND IMPORT FEATURE	\$750.00	\$652.50	13%	N/A	N/A	N/A	\$149.00	\$119.20	\$11.07
T3F3	FILE LINK / SCAN LINK / GLOBAL UPDATE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
T3F8	ODBC INTEGRATION	\$2,055.00	\$1,787.85	13%	N/A	N/A	N/A	\$406.00	\$324.80	\$30.17
T3F9	ARRIVAL IMAGING	\$1,325.00	\$1,087.50	18%	N/A	N/A	N/A	\$248.00	\$198.40	\$18.43
T3F6	ROUTE ACTIVITY LOGGING FEATURE	\$1,325.00	\$1,087.50	18%	N/A	N/A	N/A	\$248.00	\$198.40	\$18.43
T3HP	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,585.00	\$1,379.00	13%	\$429.00	\$343.20	\$31.88	N/A	N/A	N/A
T3M1	PROJECT MANAGEMENT (1/2 DAY)	\$953.00	\$800.52	16%	N/A	N/A	N/A	N/A	N/A	N/A
T3M2	PROJECT MANAGEMENT (1 DAY)	\$2,020.00	\$1,696.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
T3MC	ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$232,140.00	\$190,530.00	18%	N/A	N/A	N/A	\$43,275.00	\$34,620.00	\$3,216.22
T3ML	ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$139,920.00	\$114,840.00	18%	N/A	N/A	N/A	\$26,084.00	\$20,867.20	\$1,938.57

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
T3MP	LOW TO MID VOLUME 4 IN. LABEL PRINTER	\$1,055.00	\$918.00	13%	\$241.00	\$192.80	\$17.91	N/A	N/A	N/A
T3MX	ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$32,395.00	\$26,752.50	18%	N/A	N/A	N/A	\$6,077.00	\$4,861.60	\$451.65
T3NL	MULTI-WORKSTATION CLIENT LICENSE	\$300.00	\$435.00	13%	N/A	N/A	N/A	\$99.00	\$79.20	\$7.36
T3P4	PC W/ FLAT PANEL MONITOR	\$2,963.00	\$2,578.00	13%	\$480.00	\$384.00	\$35.67	N/A	N/A	N/A
T3PP	LASER PRINTER	\$737.00	\$641.00	13%	\$182.00	\$145.60	\$13.53	N/A	N/A	N/A
T3PR	MAIL CENTER PRODUCTIVITY REPORTING	\$843.00	\$691.65	18%	N/A	N/A	N/A	\$158.00	\$126.40	\$11.74
T3SC	ADD 100 SITES W/ SINGLE WORKSTATION	\$52,470.00	\$43,065.00	18%	N/A	N/A	N/A	\$9,782.00	\$7,825.60	\$727.00
T3SL	ADD 50 SITES W/ SINGLE WORKSTATION	\$31,535.00	\$25,882.50	18%	N/A	N/A	N/A	\$5,880.00	\$4,704.00	\$437.00
T3SU	ADD 1 SINGLE USER	\$843.00	\$691.65	18%	N/A	N/A	N/A	\$158.00	\$126.40	\$11.74
T3SX	ADD 10 SITES W/ SINGLE WORKSTATION	\$7,367.00	\$6,046.50	18%	N/A	N/A	N/A	\$1,374.00	\$1,099.20	\$102.12
T3T0	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,115.00	\$1,840.00	13%	\$337.00	\$269.60	\$25.05	N/A	N/A	N/A
T3T3	ARRIVAL WEB CAM	\$260.00	\$226.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T3T8	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,469.00	\$1,278.00	13%	\$192.00	\$153.60	\$14.27	N/A	N/A	N/A
T3T9	CORDLESS SCANNER	\$2,009.00	\$1,748.00	13%	\$450.00	\$360.00	\$33.44	N/A	N/A	N/A
T3TB	USB SYNC CABLE	\$212.00	\$184.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T3TS	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$154.00	\$134.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T3TW	WIRELESS ACCESS POINT	\$1,479.00	\$1,287.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T3UC	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$3,705.00	\$3,040.65	18%	N/A	N/A	N/A	\$691.00	\$552.80	\$51.36
T3VT	VISITOR TRACKING FEATURE	\$730.00	\$652.50	13%	N/A	N/A	N/A	\$149.00	\$119.20	\$11.07
T3WC	WIRELESS CONNECTIVITY MODULE	\$318.00	\$261.00	18%	N/A	N/A	N/A	\$60.00	\$48.00	\$4.46
T3Y1	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$863.00	\$724.92	16%	N/A	N/A	N/A	N/A	N/A	N/A
T3Y2	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,721.00	\$1,449.84	16%	N/A	N/A	N/A	N/A	N/A	N/A
T3Y3	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$1,060.00	\$890.40	16%	N/A	N/A	N/A	N/A	N/A	N/A
T3Y6	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$2,094.00	\$1,738.96	16%	N/A	N/A	N/A	N/A	N/A	N/A
T3YB	PROJECT MANAGEMENT (1/2 DAY)	\$1,060.00	\$890.40	16%	N/A	N/A	N/A	N/A	N/A	N/A
T3YC	PROJECT MANAGEMENT (1 DAY)	\$2,094.00	\$1,738.96	16%	N/A	N/A	N/A	N/A	N/A	N/A
T6CE	RECEIVING - ENHANCED (50 RECIPIENTS)	\$49.00	\$42.75	13%	N/A	N/A	N/A	N/A	N/A	N/A
T6CN	RECEIVING - WITH NOTIFY (150 RECIPIENTS)	\$149.00	\$130.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T6CS	RECEIVING - STANDARD (5 RECIPIENTS)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
T6MD	WIRELESS MOBILE SCANNER T6MD	\$1,377.00	\$1,198.00	13%	\$234.00	\$187.20	\$17.39	N/A	N/A	N/A
T6ME	CELLULAR & WIRELESS MOBILE SCANNER T6ME	\$1,961.00	\$1,706.00	13%	\$610.00	\$488.00	\$45.34	N/A	N/A	N/A
T6PD	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	\$683.76	16%	N/A	N/A	N/A	N/A	N/A	N/A
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
T6P1	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,720.00	\$1,444.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
T6P4	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$853.00	\$800.52	16%	N/A	N/A	N/A	N/A	N/A	N/A
T6P3	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$2,020.00	\$1,696.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
T6RE	SSTO REMOTETRAINING-HALF DAY, 4 PEOPLE	\$901.00	\$756.84	16%	N/A	N/A	N/A	N/A	N/A	N/A
T6RF	SSTO REMOTETRAINING-FULL DAY, 4 PEOPLE	\$1,484.00	\$1,246.56	16%	N/A	N/A	N/A	N/A	N/A	N/A
T6RG	SSTO ONSITE HW INST, TRNG-FULL DAY, 4PPL	\$2,836.00	\$2,382.24	16%	N/A	N/A	N/A	N/A	N/A	N/A
T764	WIRELESS MOBILE SCANNER T764	\$1,961.00	\$1,706.00	13%	\$234.00	\$187.20	\$17.39	N/A	N/A	N/A
T765	CELLULAR & WIRELESS MOBILE SCANNER T765	\$2,543.00	\$2,212.00	13%	\$610.00	\$488.00	\$45.34	N/A	N/A	N/A
T766	SPE OCR MOBILE SCANNER	\$2,274.00	\$1,978.00	13%	\$234.00	\$187.20	\$17.39	N/A	N/A	N/A
T790031	SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$795.00	\$692.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T790032	ETHERNET ADAPTER T764/5, T6MD/E	\$635.00	\$552.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T790033	RUGGED BOOT T764/5, T6MD/E	\$181.00	\$157.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T790034	SNAP-ON TRIGGER HANDLE T764/5, T6MD/E	\$477.00	\$415.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T790041	FIVE BAY ETHERNET CRADLE-T764/5, T6MD/E	\$1,590.00	\$1,383.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T7WE	TETHERED WEDGE SCANNER FOR SSTO	\$529.00	\$460.00	13%	\$17.00	\$13.60	\$1.26	N/A	N/A	N/A
T89D	RECEIVE AND DELIVER	\$199.00	\$173.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T89N	RECEIVE	\$99.00	\$86.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
T8DD	ENHANCED RECEIVE AND DELIVER	\$249.00	\$217.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
TAC3STOCELL	TRACKING ASSISTANT SSTO C CELLULAR	\$2,237.00	\$1,946.00	13%	\$634.00	\$507.20	\$47.12	N/A	N/A	N/A
TAC3STOWIFI	TRACKING ASSISTANT SSTO C WIFI ONLY	\$2,112.00	\$1,837.00	13%	\$244.00	\$195.20	\$18.13	N/A	N/A	N/A
TAC3TCELL	TRACKING ASSISTANT SST CELLULAR	\$2,237.00	\$1,946.00	13%	\$634.00	\$507.20	\$47.12	N/A	N/A	N/A
TAC3TWIFI	TRACKING ASSISTANT SST WIFI ONLY	\$2,112.00	\$1,837.00	13%	\$244.00	\$195.20	\$18.13	N/A	N/A	N/A
T870064	FOLDER LOCALIZATION KIT US	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
T10L	MAIL RUN ASSIST-UP TO 4 HOURS	\$596.00	\$500.64	16%	N/A	N/A	N/A	N/A	N/A	N/A
T110	RELAY 1000 SYS 2 STATION W/INSTALL & TRG	\$4,372.00	\$3,672.48	16%	\$451.00	\$360.80	\$33.52	N/A	N/A	N/A
T111	RELAY 1000 SYS 3 STATION W/INSTALL & TRG	\$5,220.00	\$4,384.80	16%	\$537.00	\$429.60	\$39.91	N/A	N/A	N/A
T123	2D BOTTOM SCANNER W/INSTALL & TRAINING	\$2,275.00	\$1,911.00	16%	\$487.00	\$389.60	\$36.19	N/A	N/A	N/A
T124	2D TOP SCANNER W/INSTALL & TRAINING	\$2,275.00	\$1,911.00	16%	\$487.00	\$389.60	\$36.19	N/A	N/A	N/A
T125	RELAY 2500 W/INSTALL & TRAINING	\$9,115.00	\$6,879.20	25%	\$999.00	\$799.20	\$74.25	N/A	N/A	N/A
T12D	2D TOWER SCANNING	\$2,650.00	\$1,908.00	28%	\$1,287.00	\$1,029.60	\$95.65	N/A	N/A	N/A
T135	RELAY 3500 W/INSTALL & TRAINING	\$13,455.00	\$10,154.40	25%	\$1,373.00	\$1,098.40	\$102.04	N/A	N/A	N/A
T145	RELAY 4500 W/INSTALL & TRAINING	\$16,105.00	\$12,884.00	20%	\$1,872.00	\$1,497.60	\$139.13	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
T150	RELAY 5000 W/4 FEEDER TOWER	\$22,748.00	\$17,168.00	25%	\$2,552.00	\$2,041.60	\$189.67	N/A	N/A	N/A
T15P	RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC	\$10,846.00	\$8,026.00	26%	\$362.00	\$289.60	\$26.90	\$375.00	\$300.00	\$27.87
T160	RELAY 6000 INSERTING SYSTEM	\$44,622.00	\$35,698.00	20%	\$3,617.00	\$2,893.60	\$268.82	N/A	N/A	N/A
T16P	RELAY 5000/6000 FILE BASED PROCESSING	\$11,906.00	\$8,810.00	26%	\$863.00	\$690.40	\$64.14	\$375.00	\$300.00	\$27.87
T170	RELAY 7000 INSERTING SYSTEM	\$50,197.00	\$34,095.60	32%	\$4,508.00	\$3,606.40	\$325.04	N/A	N/A	N/A
T180	RELAY 8000 INSERTING SYSTEM	\$72,953.00	\$52,528.00	28%	\$5,994.00	\$4,795.20	\$445.48	N/A	N/A	N/A
T190	OMR SCANNER WITH INSTALL & TRG	\$1,691.00	\$1,420.00	16%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
T191	OMR SCANNER W/INSTALL & TRG	\$1,691.00	\$1,420.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
T192	2D TOP W/ RIE/ INSTALL & TRG	\$2,645.00	\$2,222.00	16%	\$487.00	\$389.60	\$36.19	N/A	N/A	N/A
T193	2D BOTTOM W/RIE/ INSTALL & TRG	\$2,645.00	\$2,222.00	16%	\$487.00	\$389.60	\$36.19	N/A	N/A	N/A
T194	2D I&T C-DOUBLE FRONT / HALF- Z BACK / RIP	\$2,995.00	\$2,515.80	16%	\$468.00	\$374.40	\$34.78	\$570.00	\$456.00	\$42.36
T195	2D I&T HALF - Z FRONT/ C- DOUBLE BACK/ RIP	\$2,995.00	\$2,515.80	16%	\$468.00	\$374.40	\$34.78	\$570.00	\$456.00	\$42.36
	RELAY 9000 INSERTER W/INST/TRG-300K MO W/ BASE, MAIL FEEDER, TOWER FDR & BELT FEEDER	\$87,257.00	\$62,825.00	28%	\$9,862.00	\$7,889.60	\$732.95	N/A	N/A	N/A
T199	RELAY 9000 2ND TOWER	\$32,141.00	\$23,142.00	28%	\$3,742.00	\$2,993.60	\$278.11	N/A	N/A	N/A
T19C	BOOKLET FEEDER	\$5,855.00	\$4,216.00	28%	\$690.00	\$552.00	\$51.28	N/A	N/A	N/A
T19E	RELAY 9000 MULTIFUNCTION FOLDER	\$28,666.00	\$20,640.00	28%	\$3,334.00	\$2,667.20	\$247.78	N/A	N/A	N/A
T19F	RELAY 9000 BELT STACKER	\$5,855.00	\$4,216.00	28%	\$690.00	\$552.00	\$51.28	N/A	N/A	N/A
	RELAY 9000 2D / 1D SCANNER (2 POSITIONS- INCLUDES LARGE TRAY)	\$7,346.00	\$5,217.00	28%	\$778.00	\$622.40	\$57.82	N/A	N/A	N/A
T19I	RELAY 9000 OMR/BARCODE SCANNER	\$10,222.00	\$7,360.00	28%	\$1,129.00	\$903.20	\$83.91	N/A	N/A	N/A
	HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS)	\$1,304.00	\$939.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
T19K	RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$366.00	\$264.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
T19N	STRAIGHT IN LINE POWER STACKER KIT	\$382.00	\$275.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
	RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC	\$16,146.00	\$11,625.00	28%	\$362.00	\$289.60	\$26.90	\$375.00	\$300.00	\$27.87
T1AT	ADDITIONAL SHEET FEEDER	\$1,479.00	\$1,242.00	16%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
T1BB	BELT STACKER W/ INSTALLATION TO HEIGHT STAND	\$4,382.00	\$3,155.00	28%	\$251.00	\$200.80	\$18.65	N/A	N/A	N/A
T1BD	TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, IN LINE	\$5,712.00	\$4,113.00	28%	\$251.00	\$200.80	\$18.65	N/A	N/A	N/A
T1ET	EXIT TRANSPORT	\$2,115.00	\$1,523.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
T1FS	FLAT SEALER	\$4,580.00	\$3,298.00	28%	N/A	N/A	N/A	N/A	N/A	N/A
T1HC	HIGH CAPACITY SHEET FEEDER	\$7,801.00	\$5,298.48	33%	\$976.00	\$780.80	\$72.54	N/A	N/A	N/A
T1NP	NON PERF PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
T1PP	PERFED PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
T1RC	60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$3,995.00	\$2,996.00	25%	N/A	N/A	N/A	N/A	N/A	N/A
Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
T1RD	90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$4,861.00	\$3,646.00	25%	N/A	N/A	N/A	N/A	N/A	N/A
T1RG	HEIGHT ADJUSTABLE TABLE; 72IN. W/ SHELF AND LOCKING DOORS	\$1,961.00	\$1,471.00	25%	N/A	N/A	N/A	N/A	N/A	N/A
T1RH	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF AND LOCKING DOORS	\$2,348.00	\$1,761.00	25%	N/A	N/A	N/A	N/A	N/A	N/A
T1RJ	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF	\$1,995.00	\$1,496.00	25%	N/A	N/A	N/A	N/A	N/A	N/A
T1RM	TIRM - TOWER SCANNING HARDWARE	\$3,369.00	\$2,426.00	28%	\$421.00	\$336.80	\$31.29	N/A	N/A	N/A
T1RS	VERTICAL STACKER W/INSTALL & TRG	\$1,861.00	\$1,439.10	23%	\$181.00	\$144.80	\$13.45	N/A	N/A	N/A
T1RT	2D HC/SF/INST&TRG/RELAY INTEG PRO STD	\$4,335.00	\$3,598.00	17%	\$1,237.00	\$989.60	\$91.93	\$570.00	\$456.00	\$42.36
T1RU	2D TOWER/INST&TRG/RELAY INTEG PRO STD	\$2,880.00	\$2,390.00	17%	\$1,237.00	\$989.60	\$91.93	\$570.00	\$456.00	\$42.36
T1RV	2D HC/SF/INST&TRG/RELAY INTEG PRO ADV	\$3,885.00	\$3,185.00	17%	\$1,237.00	\$989.60	\$91.93	\$570.00	\$456.00	\$42.36
T1RW	2D TOWER/INST&TRG/RELAY INTEG PRO ADV	\$4,335.00	\$3,598.00	17%	\$1,237.00	\$989.60	\$91.93	\$570.00	\$456.00	\$42.36
T1RX	2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$4,596.00	\$3,815.00	17%	\$1,098.00	\$878.40	\$81.60	N/A	N/A	N/A
T1RY	2D TOWER/INST& TRG/INTEGRITY EXPRESS	\$3,053.00	\$2,259.00	26%	\$1,287.00	\$1,029.60	\$95.65	N/A	N/A	N/A
T1TA	33X33X29-36 STORAGE CABINET	\$1,538.00	\$1,291.92	16%	N/A	N/A	N/A	N/A	N/A	N/A
T1TB	45.5X33X29-36 STORAGE CABINET	\$1,628.00	\$1,367.52	16%	N/A	N/A	N/A	N/A	N/A	N/A
T1TC	OPTIONAL CASTERS FOR INSERTER TABLES	\$479.00	\$402.36	16%	N/A	N/A	N/A	N/A	N/A	N/A
T1VP	VERTICAL POWER STACKER	\$2,114.00	\$1,755.00	17%	\$181.00	\$144.80	\$13.45	N/A	N/A	N/A
TMNS	CELLULAR SYNCH DATA PLAN	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
TRMM	MULTIPLE SITE UNLIMITED WORKSTATION	\$19,319.00	\$15,855.75	18%	N/A	N/A	N/A	\$3,404.00	\$2,723.20	\$252.99
TRUM	UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMITED WORKSTATION	\$3,300.00	\$4,350.00	18%	N/A	N/A	N/A	\$1,723.00	\$1,378.40	\$128.05
TS14	VOLUME PRINTER	\$276.00	\$240.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
TS1M	ENVELOPES #10 GUMMED, WHITE	\$159.00	\$159.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
TS1N	ENVELOPES 6" X 9" GUMMED, WHITE	\$186.00	\$186.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
TS1O	ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$196.10	\$196.10	0%	N/A	N/A	N/A	N/A	N/A	N/A
TS1P	ENVELOPES 9 1/2" X 12" GUMMED, WHITE	\$265.00	\$265.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
TS30	HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	\$255.00	\$222.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
TS31	CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER	\$149.00	\$130.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
TS33	TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	\$122.00	\$106.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
UNDLAAB	DATA EXCHANGE S/W FOR DM1000	\$886.00	\$744.24	16%	N/A	N/A	N/A	N/A	N/A	N/A
VPEC	ECOMMERCE INTERFACE	\$3,472.00	\$3,021.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
VPPG	SST INSTALL SMART CUENT ON CUSTOMER PC	\$520.00	\$436.80	16%	N/A	N/A	N/A	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
VPP1	50T ADVANCED OP TRAIN - 4 HRS (2 OP)	\$1,060.00	\$890.40	16%	N/A	N/A	N/A	N/A	N/A	N/A
V3G1	ADD ONE USER TO SITE LICENSE	\$200.00	\$174.00	13%	N/A	N/A	N/A	\$40.00	\$32.00	\$2.97
V3N1	10 SITE LICENSES FOR UNLIMITED USERS	\$22,000.00	\$19,140.00	13%	N/A	N/A	N/A	\$4,348.00	\$3,478.40	\$323.15
W409	17" FLAT PANEL DISPLAY	\$218.00	\$190.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
W592	WINDOWS 10 PC	\$2,746.00	\$2,389.00	13%	\$129.00	\$103.20	\$9.59	N/A	N/A	N/A
W593	FILE BASED PROCESSING WINDOWS 10 PC	\$3,002.00	\$2,161.00	28%	\$501.00	\$400.80	\$37.23	N/A	N/A	N/A
W760	STACKER FOR W360 TABBER	\$1,940.00	\$1,317.60	32%	\$229.00	\$183.20	\$17.02	N/A	N/A	N/A
W763	W760 STACKER FOR ADDRESSRIGHT PRINTERS	\$2,200.00	\$1,804.00	18%	\$229.00	\$183.20	\$17.02	N/A	N/A	N/A
W764	W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS	\$4,895.00	\$4,014.00	18%	\$357.00	\$285.60	\$26.53	N/A	N/A	N/A
WH4PBMAX3	ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$204.00	\$157.44	23%	N/A	N/A	N/A	N/A	N/A	N/A
WH6PBMAX3	ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$306.00	\$236.16	23%	N/A	N/A	N/A	N/A	N/A	N/A
WH8PBMAX3	ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$408.00	\$334.08	18%	N/A	N/A	N/A	N/A	N/A	N/A
WHSUB1	SHEET SEPARATOR REPLACEMENT SVSSUB <8/YR	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$1,200.00	\$960.00	\$89.18
WHSUB2	SHEET SEPARATOR REPLACEMENT SVSSUB <16/YR	\$0.00	\$0.00	0%	N/A	N/A	N/A	\$2,400.00	\$1,920.00	\$178.37
WIF2	DM SERIES WIFI OPTION - AFTERMARKET	\$52.00	\$43.68	16%	N/A	N/A	N/A	N/A	N/A	N/A
WIF4	DM SERIES WIFI OPTION - POINT OF SALE	\$52.00	\$43.68	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPFO	TMM TO CRMAILER AUTOMATION SERVICE	\$880.00	\$739.20	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPFI	DOCUMENT PROSVCS LEVEL 1	\$1,655.00	\$1,390.20	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPFD	DOCUMENT PRO SVCS LEVEL 2	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPFS	DOCUMENT PRO SVCS LEVEL 2	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPFT	RISO MULTI FUNCTION FINISHER FG20 5-8918	\$15,250.00	\$12,810.00	16%	\$1,672.00	\$1,337.60	\$124.26	N/A	N/A	N/A
WPLE	GO 7330 WITH I/T W/ENV FEEDER	\$48,000.00	\$40,320.00	16%	\$5,967.00	\$4,773.60	\$403.47	N/A	N/A	N/A
WPLF	GO 9630 WITH I/T W/ENV FEEDER	\$57,500.00	\$48,300.00	16%	\$6,779.00	\$5,423.20	\$503.82	N/A	N/A	N/A
WPP8	PLANETPRESS CONNECT	\$11,400.00	\$9,518.00	16%	N/A	N/A	N/A	\$2,372.00	\$1,897.60	\$176.29
WPPA	ON SITE 2 DAY PLANETPRESS TRAINING	\$4,120.00	\$3,460.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPPB	ON-SITE PLANETPRESS CUSTOM TRAIN	\$3,090.00	\$2,595.60	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPPC	ON-SITE PLANETPRESS ADVANCED TRAIN	\$4,120.00	\$3,460.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPR1	DOCUMENT PROCESS MANAGEMENT	\$2,120.00	\$1,780.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPS0	DESIGN SERVICES	\$159.00	\$133.56	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPSF	RISO ADD'L 2000 SHEET FEEDER FG20 W I/T	\$5,556.00	\$4,667.04	16%	\$589.00	\$471.20	\$43.77	N/A	N/A	N/A
WPT3	RISO FT 5000 <300K/MO WITH I/T	\$26,000.00	\$21,840.00	16%	\$3,006.00	\$2,404.80	\$233.41	N/A	N/A	N/A
WPT4	RISO FT 5230 <300K/MO WITH I/T	\$33,500.00	\$28,140.00	16%	\$3,798.00	\$3,038.40	\$282.27	N/A	N/A	N/A
WPT5	RISO FT 5430 <300K/MO WITH I/T	\$37,000.00	\$31,080.00	16%	\$4,158.00	\$3,326.40	\$309.02	N/A	N/A	N/A
WPT6	RISO FT 5000 <300K/MO WITH I/T & ENV FOR	\$36,500.00	\$30,660.00	16%	\$4,088.00	\$3,270.40	\$303.82	N/A	N/A	N/A
WPT7	RISO FT 5230 <300K/MO WITH I/T & ENV FOR	\$43,500.00	\$36,540.00	16%	\$4,880.00	\$3,904.00	\$362.68	N/A	N/A	N/A
WPT8	RISO FT 5430 <300K/MO WITH I/T & ENV FOR	\$47,500.00	\$39,900.00	16%	\$5,240.00	\$4,192.00	\$389.44	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
WPTA	TMM TO CRMAILER AUTOMATION SERVICE	\$525.00	\$525.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
WPTZ	FT 4 Cartridge Starter Ink Pack	\$2,100.00	\$1,764.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPVC	SCANNER PACKAGE	\$5,015.00	\$4,212.60	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPV6	FACE DOWN FINISHER INCLUDES	\$3,289.00	\$2,745.96	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPV1	AUTO-CONTROL STACKING TRAY II	\$1,428.00	\$1,300.00	9%	N/A	N/A	N/A	N/A	N/A	N/A
WPV1	WIDE STACKING TRAY	\$1,428.00	\$1,300.00	9%	N/A	N/A	N/A	N/A	N/A	N/A
WPVM	FW 4 CARTRIDGE STARTER INK PACK	\$2,100.00	\$1,764.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPZ3	STANDARD STAPLES FOR GO FINISHER	\$95.00	\$79.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPZA	RISO COMCOLOR GO 7330 UP TO 500K /MONTH	\$38,881.00	\$32,660.04	16%	\$4,886.00	\$3,908.80	\$363.13	N/A	N/A	N/A
WPZB	RISO COMCOLOR GO 9630 UP TO 500K/MONTH	\$45,381.00	\$38,120.04	16%	\$5,698.00	\$4,558.40	\$423.48	N/A	N/A	N/A
WPZE	FACE DOWN LEFT EXIT TRAY	\$199.00	\$167.16	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPZF	FACE DOWN LEFT EXIT STAPLER	\$2,970.00	\$2,494.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPZG	ADDITIONAL STACKER CART FOR WPZU	\$1,995.00	\$1,675.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPZH	COMCOLOR HIGH PERFORMANCE RIP	\$19,286.00	\$16,200.24	16%	\$260.00	\$208.00	\$19.32	N/A	N/A	N/A
WPZJ	SCANNER PACKAGE	\$5,015.00	\$4,212.60	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPZN	AUTO CONTROL STACKING TRAY	\$1,428.00	\$1,199.52	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPZP	WIDE STACKING TRAY	\$1,129.00	\$948.36	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPZR	HIGH CAPACITY FEEDER	\$8,310.00	\$6,980.40	16%	\$1,037.00	\$829.60	\$77.07	N/A	N/A	N/A
WPZU	HIGH CAPACITY STACKER W/ONE PAPER CART	\$17,562.00	\$14,752.08	16%	\$2,148.00	\$1,718.40	\$159.64	N/A	N/A	N/A
WPZW	GO CMYK FULL PACKAGE	\$2,625.00	\$2,205.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPZY	BOOKLET STAPLES FOR GO FINISHER	\$120.00	\$100.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
WPZZ	STANDARD STAPLES LEFT EXIT STAPLER	\$95.00	\$79.80	16%	N/A	N/A	N/A	N/A	N/A	N/A
WRAA	PP CONNECT BACKUP LICENSE	\$5,700.00	\$4,959.00	13%	N/A	N/A	N/A	\$1,186.00	\$948.80	\$88.14
WRAC	PP CONNECT DEVELOPMENT & TEST LICENSE	\$2,850.00	\$2,479.50	13%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
WRAE	PP OPTIMIZED OUTPUT	\$2,100.00	\$1,827.00	13%	N/A	N/A	N/A	\$437.00	\$349.60	\$32.48
WRAI	PP OPTIMIZED OUTPUT BACKUP LICENSE	\$1,050.00	\$913.50	13%	N/A	N/A	N/A	\$219.00	\$175.20	\$16.28
WRAJ	PP OPTIMIZED OUTPUT DEV & TEST LICENSE	\$525.00	\$456.75	13%	N/A	N/A	N/A	\$110.00	\$88.00	\$8.18
WRAM	PP PCL INPUT	\$3,100.00	\$2,697.00	13%	N/A	N/A	N/A	\$645.00	\$516.00	\$47.94
WRAP	PP PCL INPUT BACKUP LICENSE	\$1,550.00	\$1,348.50	13%	N/A	N/A	N/A	\$323.00	\$258.40	\$24.01
WRAR	PP PCL INPUT DEVELOPMENT & TEST LICENSE	\$775.00	\$674.25	13%	N/A	N/A	N/A	\$162.00	\$129.60	\$12.04
WRAU	PP CONNECT IMAGING	\$4,600.00	\$4,002.00	13%	N/A	N/A	N/A	\$957.00	\$765.60	\$71.12
WRAW	PP IMAGING BACKUP LICENSE	\$2,300.00	\$2,001.00	13%	N/A	N/A	N/A	\$479.00	\$383.20	\$35.60
WRAY	PP IMAGING DEVELOPMENT & TEST LICENSE	\$1,150.00	\$1,000.50	13%	N/A	N/A	N/A	\$240.00	\$192.00	\$17.84
WRBA	CONNECT OVERVIEW TRNG 1 DAY	\$925.00	\$777.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WRBB	CONNECT FOUNDATION TRNG 2 DAYS	\$1,750.00	\$1,470.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WRBC	CONNECT ADVANCED TRNG 2 DAYS	\$1,750.00	\$1,470.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WRBD	CONNECT FOUND. FULL TRNG 3 DAYS	\$2,250.00	\$1,890.00	16%	N/A	N/A	N/A	N/A	N/A	N/A

Item	Description	Commercial Price	Indiana Price	Discount %	Commercial Annual Equipment Maintenance	Indiana Annual Equipment Maintenance	Indiana Monthly Equipment Maintenance	Commercial Annual Software Maintenance	Indiana Annual Software Maintenance	Indiana Monthly Software Maintenance
WRBE	CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$925.00	\$777.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WRBF	CONNECT ADMINISTRATOR COURSE 1 DAY	\$925.00	\$777.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WRBG	CONNECT OVERVIEW TRNG 1 DAY	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WRBH	CONNECT FOUNDATION TRNG 2 DAYS	\$4,000.00	\$3,360.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WRBJ	CONNECT ADVANCED TRNG 2 DAYS	\$4,000.00	\$3,360.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WRBK	CONNECT FOUNDATION FULL TRNG 3 DAYS	\$6,000.00	\$5,040.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WRBM	CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WRBN	CONNECT ADMINISTRATOR COURSE 1 DAY	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WRBQ	CROSSGRADE PP OFFICE - CONNECT PERPETUAL	\$6,840.00	\$5,950.80	13%	N/A	N/A	N/A	\$1,352.00	\$1,081.60	\$100.48
WRBQ-IVC	CROSSGRADE PP OFFICE TO CONNECT IVC	\$9,020.00	\$7,847.40	13%	N/A	N/A	N/A	\$2,600.00	\$2,080.00	\$193.23
WRBT	CROSSGRADE PP PRODUCTION TO CONNECT	\$5,700.00	\$4,959.00	13%	N/A	N/A	N/A	\$1,127.00	\$901.60	\$83.76
WRBT-IVC	CROSSGRADE PP PRODUCTION TO CONNECT IVC	\$7,480.00	\$6,507.60	13%	N/A	N/A	N/A	\$2,600.00	\$2,080.00	\$193.23
WRBV	CAPTURE ON THE GO - PER USER (UP TO 49)	\$25.00	\$21.75	13%	N/A	N/A	N/A	N/A	N/A	N/A
WRBW	CAPTURE ON THE GO - PER USER (50 TO 99)	\$22.50	\$19.50	13%	N/A	N/A	N/A	N/A	N/A	N/A
WRCA	PERFORMANCE PACK	\$5,700.00	\$4,959.00	13%	N/A	N/A	N/A	\$1,186.00	\$948.80	\$88.14
WRCD	PERFORMANCE PACK BACK-UP	\$2,850.00	\$2,479.50	13%	N/A	N/A	N/A	\$593.00	\$474.40	\$44.07
WRCP	PERFORMANCE PACK DEV/TEST	\$1,425.00	\$1,239.75	13%	N/A	N/A	N/A	\$297.00	\$237.60	\$22.07
WRCH	PRES	\$27,600.00	\$24,012.00	13%	N/A	N/A	N/A	\$5,741.00	\$4,592.80	\$426.67
WRCL	PRES BACK-UP	\$13,800.00	\$12,006.00	13%	N/A	N/A	N/A	\$2,871.00	\$2,296.80	\$213.37
WRCL	PRES DEV/TEST	\$6,900.00	\$6,003.00	13%	N/A	N/A	N/A	\$1,436.00	\$1,148.80	\$106.72
WRCLN	PRES PCL INPUT	\$3,400.00	\$2,958.00	13%	N/A	N/A	N/A	\$708.00	\$566.40	\$52.62
WRCP	PRES PCL INPUT BACK-UP	\$1,700.00	\$1,479.00	13%	N/A	N/A	N/A	\$354.00	\$283.20	\$26.31
WRCR	PRES PCL INPUT DEV/TEST	\$850.00	\$739.50	13%	N/A	N/A	N/A	\$177.00	\$141.60	\$13.15
WRCT	PRES PERF PACK	\$13,800.00	\$12,006.00	13%	N/A	N/A	N/A	\$2,871.00	\$2,296.80	\$213.37
WRCV	PRES PERF PACK BACK-UP	\$6,900.00	\$6,003.00	13%	N/A	N/A	N/A	\$1,436.00	\$1,148.80	\$106.72
WRCK	PRES PERF PACK DEV/TEST	\$3,450.00	\$3,001.50	13%	N/A	N/A	N/A	\$718.00	\$574.40	\$53.36
WRDA	PLANETPRESS SEND UP TO 100 USERS	\$5,000.00	\$4,350.00	13%	N/A	N/A	N/A	\$1,040.00	\$832.00	\$77.29
WRDC	PLANETPRESS SEND UP TO 100 USERS BACK-UP	\$2,500.00	\$2,175.00	13%	N/A	N/A	N/A	\$520.00	\$416.00	\$38.65
WRDE	PLANETPRESS SEND UP TO 100 USER DEV/TEST	\$1,250.00	\$1,087.50	13%	N/A	N/A	N/A	\$260.00	\$208.00	\$19.32
WRDJ	OL CONNECT SEND-MAX 2000 USERS	\$14,000.00	\$12,180.00	13%	N/A	N/A	N/A	\$2,912.00	\$2,329.60	\$216.42
WRDK	OL CONNECT SEND-MAX 2000 USERS BACKUP	\$7,000.00	\$6,090.00	13%	N/A	N/A	N/A	\$1,456.00	\$1,164.80	\$108.21
WRDL	OL CONNECT SEND-MAX 2000 USERS DEV/TEST	\$3,500.00	\$3,045.00	13%	N/A	N/A	N/A	\$728.00	\$582.40	\$54.11
WRDM	OL CONNECT SEND-MAX 5000 USERS	\$17,000.00	\$14,790.00	13%	N/A	N/A	N/A	\$3,536.00	\$2,828.80	\$262.80

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WRDN	OL CONNECT SEND MAX 5000 USERS BACKUP	\$8,500.00	\$7,395.00	13%	N/A	N/A	N/A	\$1,768.00	\$1,414.40	\$131.40
WRDO	OL CONNECT SEND-MAX 5000 USERS DEV/TEST	\$4,250.00	\$3,697.50	13%	N/A	N/A	N/A	\$884.00	\$707.20	\$65.70
WRDP	OL CONNECT SEND-MAX 1000 USERS	\$10,000.00	\$8,700.00	13%	N/A	N/A	N/A	\$1,976.00	\$1,580.80	\$146.86
WRDQ	OL CONNECT SEND-MAX 1000 USERS BACKUP	\$5,000.00	\$4,350.00	13%	N/A	N/A	N/A	\$988.00	\$790.40	\$73.43
WRDR	OL CONNECT SEND-MAX 1000 USERS DEV/TEST	\$2,500.00	\$2,175.00	13%	N/A	N/A	N/A	\$494.00	\$395.20	\$36.71
WSM4	MAIL COACH TRAIN 12 HOURS 4 PEOPLE	\$3,949.00	\$3,317.16	16%	N/A	N/A	N/A	N/A	N/A	N/A
WSM6	MAIL COACH TRAIN 12 HOURS / 6 PEOPLE	\$5,936.00	\$4,986.24	16%	N/A	N/A	N/A	N/A	N/A	N/A
WSMC	MAIL COACH TRAIN 8 HOURS / 2 PEOPLE	\$1,325.00	\$1,113.00	16%	N/A	N/A	N/A	N/A	N/A	N/A
WSMG	CRIGHTMAILER INSTALL TRAIN MAIL RUN ASST	\$1,807.00	\$1,517.88	16%	N/A	N/A	N/A	N/A	N/A	N/A
Z690000	ETHERNET 4 PORT HUB	\$309.00	\$269.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
Z690001	ETHERNET 16 PORT HUB	\$724.00	\$630.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
Z690003	ETHERNET CABLE (14 FEET)	\$50.40	\$44.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
Z690004	ETHERNET CABLE (25 FEET)	\$50.50	\$44.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
Z690005	ETHERNET CABLE (100 FEET)	\$230.00	\$200.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
Z690006	ETHERNET CABLE (250 FEET)	\$348.00	\$303.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
Z690034	SECONDARY NETWORK CARD FOR DATA TRANSFERS	\$207.00	\$180.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
Z6C3	UPGRADE SOFTWARE FOR WIN2000	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
Z6C4	BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM	\$891.00	\$775.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
Z6C5	BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
Z6FM	FUNDS MANAGEMENT - DM SERIES ONLY	\$1,304.00	\$1,134.00	13%	N/A	N/A	N/A	N/A	N/A	N/A
Z6V3	UPGRADE SOFTWARE FOR WINXP	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZH01	5LB WEIGHING OPTION FOR MP82 SCALE	\$875.00	\$480.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZH02	10LB WEIGHING OPTION FOR MP82 SCALE	\$1,403.00	\$787.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZH03	15LB WEIGHING OPTION FOR MP82 SCALE	\$1,903.00	\$1,066.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZH07	15 LB WEIGHING OPTION FOR MP30V SCALE	\$1,935.00	\$1,084.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZH13	30 LB WEIGHING OPTION FOR MP30 SCALE	\$2,989.00	\$1,674.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZH15	70 LB WEIGHING OPTION FOR MP49 SCALE	\$3,334.00	\$1,867.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZH24	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZH25	ZH00 40 LPM	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZH26	ZH00 50 LPM	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A

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ZH27	ZH00 65 LPM	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZH29	95 LPM SPEED	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZH30	UPGRADE TO 120 LPM SPEED	\$1,060.00	\$732.00	31%	N/A	N/A	N/A	N/A	N/A	N/A
ZH36	AUTO INSCRIPTIONS	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZH37	AUTO AD SLOGANS	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHA2	15 LB WEIGHING OPTION FOR MT30 SCALE	\$1,933.00	\$1,084.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZHA3	30 LB WEIGHING OPTION FOR MT30 SCALE	\$2,990.00	\$1,674.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZHA5	70 LB WEIGHING OPTION FOR MP7W SCALE	\$3,334.00	\$1,867.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZHA8	90 LB WEIGHING OPTION FOR MT3W SCALE	\$2,989.00	\$1,674.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZHA9	149 LB WEIGHING OPTION FOR MP4W SCALE	\$4,595.00	\$2,573.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZHB3	149 LB WEIGHING OPTION FOR MT49 SCALE	\$4,595.00	\$2,573.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZHB5	70 LB WEIGHING OPTION FOR MT70 SCALE	\$3,334.00	\$1,867.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZHC2	SENDPRO C200 BASE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHC3	SENDPRO C300 BASE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHC4	SENDPRO C400 BASE	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHC425	SENDPRO C425 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHC5	SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHD1	STANDARD AD SLOGAN	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHD2	STANDARD INSCRIPTION	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHD3	CUSTOM AD SLOGAN	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHD4	CUSTOM INSCRIPTION	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHD5	USPS RATES WITH METERED LETTER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHD6	USPS RATES WITH STAMPED LETTER	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHD7	ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHD8	ELECTRONIC RETURN RECEIPT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHD9	RETAIL GROUND LOR	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHE1	FIRST-CLASS COMMERCIAL PRESORT RATES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHE2	PB PRESORT XTRA RATES	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHL5	LOBBY SCALE CAPABILITY	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A
ZHWH	15LBS./7KG WEIGHING OPTION FOR MP81 SCALE	\$1,903.00	\$1,066.00	44%	N/A	N/A	N/A	N/A	N/A	N/A
ZHWL	9LBS./3KG WEIGHING OPTION FOR MP81 SCALE	\$843.00	\$445.20	47%	N/A	N/A	N/A	N/A	N/A	N/A
ZHWM	10LBS./ 5KG WEIGHING OPTION FOR MP81 SCALE	\$1,373.00	\$725.20	47%	N/A	N/A	N/A	N/A	N/A	N/A
ZHZ0	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A