STATE OF MARYLAND

******* STATE OF MARYLAND **********

06484

BPO NO: 001B0600430 **PRINT DATE:** 05/10/20 **PAGE:** 01

SHIP TO:

AS SPECIFIED ON INDIVIDUAL ORDERS

VENDOR ID:

PITNEY BOWES INC

DRAFT

27 WATERVIEW DRIVE

SHELTON, CT

(860)680-3586

REFER QUESTIONS TO:

MILTON FERGUSON (410) 767-4612

ALEX.FERGUSON@MARYLAND.GOV

DISCOUNT TERMS: . EXPR DATE: 05/15/21 NET 30 DAY

> .00 **POST DATE: CONTRACT AMOUNT:**

TERMS:

ITB:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT (ICPA) TO SUPPLY

MAILROOM EQUIPMENT, SUPPLIES, AND MAINTENANCE BASED ON THE NASPO VALUEPOINT CONTRACT ADSPO16-169897

CONTRACT TERM: DATE OF AWARD THROUGH MAY 14, 2021

THIS IS THE SECOND RENEWAL OPTION. THERE IS ONE OPTION REMAINING.

BASE TERM 11/7/2017 TO 5/9/2020

1ST RENEWAL 5/01/2019 TO 5/14/2020 2ND RENEWAL 5/14/2020 TO 5/14/2021

THIS CONTRACT IS BASED ON AN INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT(IPCA), THE RENEWAL OPTION(S) WILL BE BASED ON THE TERMS OF THE MASTER AGREEMENT AND THE PERFORMANCE OF THE VENDOR AND USAGE OF THE CONTRACT.

THIS IS AN INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT IN ACCORDANCE WITH NASPO VALUEPOINT CONTRACT NUMBER ADSPO16-169897. BASED ON THIS CONTRACT, THE VENDOR WILL SUPPLY MAILROOM EQUIPMENT, SUPPLIES AND MAINTENANCE FOR THE STATE OF MARYLAND AND ITS USING AGENCIES.

BLANKET PURCHASE ORDER STATE OF MARYLAND

**** DRAFT ****

****** STATE OF MARYLAND **********

TERMS (cont'd):

RENEWAL:

RENEWAL OPTIONS WILL BE BASED UPON THE MASTER CONTRACT TERMS AND CONDITIONS, MARKET RESEARCH THAT WILL BE CONDUCTED AT THE TIME OF RENEWAL, AND THE DISCRETION OF NASPO.

UPON MUTUAL WRITTEN AGREEMENT, THIS CONTRACT MAY BE RENEWED FOR ANY COMBINATION OF FULL OR PARTIAL YEAR RENEWALS UP TO THIRTY-SIX (36) MONTHS.

VENDOR NAME: PITNEY BOWES, INC.

VENDOR CONTACT: RUSSELL RODD

TELEPHONE: 860-680-3586 FAX: 203-922-4550

VENDOR EMAIL ADDRESS: RUSSELL.RODD@PB.COM

FOR SIGNATURES:

VENDOR CONTACT: ART ADAMS

TELEPHONE: 203-351-7866 FAX: 203-460-3827

VENDOR EMAIL ADDRESS: ART.ADAMS@PB.COM

MARYLAND LAW PREVAILS:

THE PROVISIONS OF THIS CONTRACT SHALL BE GOVERNED BY THE LAWS OF MARYLAND.

SOFTWARE SUBSCRIPTION TERMS AND SOFTWARE LICENSE TERMS AND CONDITIONS SHALL BE MUTUALLY AGREED UPON, IN WRITING, BY THE PURCHASING ENTITY'S AUTHORIZED INDIVIDUL AND PITNEY BOWES INC.

ALL PURCHASING ENTITIES REQUIRING THE USE OF A POSTAGE METER WILL COMPLY WITH ALL UNITED STATES POSTAL SERVICE REGULATIONS AND METER TERMS AND CONDITIONS.

ANY ORDER PLACED BY A PARTICIPATING ENTITY FOR A PRODUCT AND/OR SERVICE AVAILABLE UNDER THE MASTER AGREEMENT SHALL BE DEEMED TO BE A SALE UNDER (AND GOVERNED BY THE PRICES AND OTHER TERMS AND CONDITIONS) OF THE MASTER AGREEMENT UNLESS THE PARTIES TO THE ORDER AGREE, IN WRITING, THAT ANOTHER CONTRACT OR AGREEMENT APPLIES TO SUCH ORDER.

ALL ORDERS ARE TO BE MADE OUT TO AND PROCESSED BY PITNEY BOWES AND SHOULD CONTAIN THE FOLLOWING:

*** DRAFT **** STATE OF MARYLAND

BPO NO: 001B0600430 **PRINT DATE:** 05/10/20 **PAGE:** 03

TERMS (cont'd):

(1) MANDATORY LANGUAGE: PURCHASE ORDER IS SUBJECT TO NASPO VALUEPOINT MASTER AGREEMENT NUMBER ADSPO16-169897,

(2) YOUR NAME, ADDRESS, CONTACT, PHONE NUMBER, AND SIGNATURE.

ALL PURCHASE ORDERS ISSUED BY PURCHASING ENTITIES WITHIN THE JURISDICTION OF THIS PARTICIPATING ADDENDUM SHALL INCLUDE THE PARTICIPATING STATE/ENTITY'S CONTRACT NUMBER: 001B8400294 AND THE LEAD STATE PRICE AGREEMENT NUMBER: ADSP016-169897.

ELECTRONIC TRANSACTION FEE:

- A.CONTRACTOR SHALL PAY AN ELECTRONIC TRANSACTION FEE TO THE STATE IN THE AMOUNT OF ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE ELECTRONIC TRANSACTION FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS ANY RETURNS OR CREDITS. THE ELECTRONIC TRANSACTION FEE SHALL NOT BE CHARGED DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACT'S UNIT PRICES.
- B.

 THE ELECTRONIC TRANSACTION FEE SHALL BE SUBMITTED TO THE
 DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W.
 PRESTON STREET, ROOM 1309, BALTIMORE, MD, 21201, WITHIN THIRTY
 (30) CALENDAR DAYS FOLLOWING THE END OF EACH CALENDAR MONTH
 ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES.
 AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL BE EMAILED TO
 THE PROCUREMENT OFFICER, ALEX FERGUSON
 ALEX.FERGUSON@MARYLAND.GOV AND TO DGS AT
 DGS.STATEWIDECONTRACTSUSAGEREPORT@MARYLAND.GOV
- C. FAILURE TO REMIT TRANSACTION FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REQUIREMENTS MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED BY THE STATE, THE CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COSTS ASSOCIATED WITH THE AUDIT UP TO \$10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICHEVER IS HIGHER.

PURSUANT TO ARTICLE 41, SECTION 18-201 OF THE ANNOTATED CODE OF MARYLAND, EXCEPT AS PROVIDED IN (B) THE FOLLOWING ENTITIES MAY PURCHASE MATERIALS, SUPPLIES, AND EQUIPMENT UNDER THIS CONTRACT:

- (1) A COUNTY OR BALTIMORE CITY;
- (2) A MUNICIPAL CORPORATION;

*** DRAFT **** STATE OF MARYLAND

******** STATE OF MARYLAND ************

BPO NO: 001B0600430 **PRINT DATE:** 05/10/20 **PAGE:** 04

TERMS (cont'd):

(3) A GOVERNMENTAL AGENCY IN THE STATE;

- (4) A PUBLIC OR QUASI-PUBLIC AGENCY THAT:
 - (I) RECEIVES STATE MONEY; AND
 - (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE:
- (5) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL THAT:
 - (I) EITHER HAS BEEN ISSUED A CERTIFICATE OR APPROVAL FROM THE STATE BOARD OF EDUCATION OR IS ACCREDITED BY THE ASSOCIATION OF INDEPENDENT SCHOOLS; AND
 - (II) IS EXEMPT FROM TAXATION UNDER SECTION 501 (C)(3) OF THE INTERNAL REVENUE CODE:

OR

(6) A NONPUBLIC INSTITUTION OF HIGHER EDUCATION UNDER SECTION 17-106 OF THE EDUCATION AFTICLE.

A PRIVATE ELEMENTARY OR SECONDARY SCHOOL OR A NONPUBLIC INSTITUTION OF HIGHER EDUCATION MAY NOT PURCHASE RELIGIOUS MATERIALS UNDER THIS CONTRACT

THE RIGHT TO PURCHASE UNDER THIS SECTION SHALL BE IN ADDITION TO, BUT NOT IN SUBSSITUTION FOR, THE APPLICABLE PURCHASING POWER GRANTED TO ANY OF THE LISTED ENTITIES PURSUANT TO ANY STATUTORY OR CHARTER PROVISION.

ALL PURCHASES UNDER THIS CONTRACT BY ANY SUCH ENTITY WHICH IS NOT A UNIT OR AGENCY OF THE STATE OF MARYLAND FOR WHICH THE STATE OF MARYLAND MAY BE HELD LIABLE IN CONTRACT (1) SHALL NOT CONSTITUTE A PURCHASE OR CONTRACT BETWEEN THE CONTRACTOR AND THAT ENTITY ONLY, (2) SHALL NOT CONSTITUTE A PURCHASE OR CONTRACT OF THE STATE OF MD, (3) SHALL NOT BE BINDING OR ENFORCEABLE AGAINST THE STATE OF MARYLAND OR ANY OF ITS UNITS OR AGENCIES, AND (4) MAY BE SUBJECT TO OTHER TERMS AND CONDITIONS AGREED TO BY THE CONTRACTOR, AND THE PURCHASER.

CONTRACTOR BEARS THE RISK OF DETERMINING WHETHER OR NOT AN ENTITY, FROM WHICH THE CONTRACTOR RECEIVES AN ORDER, UNDER THE CONTRACT, IS A UNIT OR AGENCY OF THE STATE OF MARYLAND, SUCH THAT THE CONTRACT MAY BE ENFORCED AGAINST THE STATE OF MARYLAND.

CONTRACT RESTRICTIONS: VENDOR MAY NOT PROVIDE ANY PRODUCTS THAT ARE ALREADY BEING SUPPLIED UNDER A CURRENT BLANKET CONTRACT WITH THE DEPARTMENT OF GENERAL SERVICES.

THE STATE AND PITNEY BOWES, INC., HAVE AGREED TO INCORPORATE THE ATTACHED MARYLAND TERMS AND CONDITIONS FOR COMMODITY

STATE OF MARYLAND

******** STATE OF MARYLAND ***********

BPO NO: 001B0600430 **PRINT DATE:** 05/10/20 **PAGE:** 05

TERMS (cont'd):

DRAFT

CONTRACTS OVER \$25,000. IN THE EVENT OF A CONFLICT BETWEEN THE ATTACHED MARYLAND TERMS AND CONDITIONS AND THE TERMS AND CONDITIONS OF THE NASPO VALUEPOINT MASTER AGREEMENT NUMBER ADSPO16-169897, WITH THE STATE OF ARIZONA, THE TERMS OF THE MARYLAND TERMS AND CONDITIONS WILL TAKE PRECEDENCE.

LINE # STATE ITEM ID U/M UNIT COST ______

0001 60071-000099

EA

MAIL ROOM EQUIPMENT, (LEASED), MAILING MACHINES, SCALES, FOLDING/INSERTING EQUIPMENT, SYSTEMS ETC.

BASE UNIT

EΑ

0002 60071-000099

MAIL ROOM EQUIPMENT, (LEASED), MAILING MACHINES, SCALES, FOLDING/INSERTING EQUIPMENT, SYSTEMS ETC.

OPTIONAL ACCESSORIES

0003 60071-000099

EA

MAIL ROOM EQUIPMENT, (LEASED), MAILING MACHINES, SCALES, FOLDING/INSERTING EQUIPMENT, SYSTEMS ETC.

STATE OF MARYLAND

	**************************************		RYLAND ******** DATE: 05/10/20	******** PAGE: 06
INE#	STATE ITEM ID	<u>U/M</u>	UNIT COST	
MAILROOM	EQUIPMENT OPERAT	ING SUPPLIES		
0004	60071-000099	EA		
	M EQUIPMENT, (LEAS T, SYSTEMS ETC.	SED), MAILING M	ACHINES, SCALES,	FOLDING/INSERTING
MAILROOM	EQUIPMENT MAINTED	NANCE CONTRACTS		
		END OF I	TEM LIST	

****** LAST PAGE ******

AUTHORIZED BY: Calvin E. Gladden A DATE: 05/15/2020

BUYER AUTHORIZED DESIGNEE