

OFF39 Postage & Mail Processing Equipment, Accessories, Service & Supplies

Price Sheet

XC

Contact Information Form for Bidders

This workbook contains 9 worksheets (not including this page), visible as tabs at the bottom of this document. All bidders must fill out *all* sheets that pertain to the category in which they are bidding. Failure to fill out required sheets may result in disqualification.

Your Name	Russell Rodd
Email	russell.rodd@pb.com
Phone	860-680-3586

Bidders must fill in ALL fields below. Contact Information should be that of the Bidder's Contract Manager.

Company Name	Contact Name	Title	Address	City	State	ZIP	Phone	Fax	Email
Pitney Bowes	Russell Rodd	Director, Government Accounts-East Region	27 Waterview Dr	Shelton	CT	06484	860-680-3586	NA	Russell.Rodd@PB.com

0.0342 0.0277 0.0237

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DELETIONS						Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.			Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA.						
ADDITIONS															
DLA2		DL200™ LETTER OPENER	\$3,145.00	16%	\$2,641.80	\$228.80	\$0.00	\$21.26	\$0.00	\$104.52	14%	\$89.13	14.7%	\$79.62	14.8%
DLA3		DL400™ HIGH SPEED LETTER OPENER	\$5,550.00	16%	\$4,662.00	\$516.00	\$0.00	\$47.94	\$0.00	\$191.40	14%	\$165.10	14.7%	\$148.84	14.8%
DLA4		OMATION 410 W/INSTALL & TRAINING 120V	\$9,495.00	16%	\$7,975.80	\$884.80	\$0.00	\$82.20	\$0.00	\$327.57	14%	\$282.58	14.7%	\$254.79	14.8%

Inserters & Accessories

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
1E30	production	LASER REPORT PRINTER	\$692	18.25%	\$566	\$140.00	\$0.00	\$13.01	\$0.00	\$28.03	n/a	\$25.44	n/a	\$23.02	n/a
1E31	production	LASER REPORT PRINTER	\$692	18.25%	\$566	\$138.40	\$0.00	\$12.86	\$0.00	\$27.93	n/a	\$25.32	n/a	\$23.70	n/a
CF2D		2D BARCODE CONSULTING AND DESIGN SERVICE	\$1,400.00	20%	\$1,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.30	14%	\$31.02	14.7%	\$26.54	14.8%
CFOMR		OMR CONSULTING AND ANALYSIS SERVICE	\$1,400.00	20%	\$1,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.30	14%	\$31.02	14.7%	\$26.54	14.8%
DITS		SCAN INSTALL & TRAINING	\$602.00	20%	\$481.60	\$0.00	\$0.00	\$0.00	\$0.00	\$16.47	14%	\$13.34	14.7%	\$11.41	14.8%
DITU		HIGH CAP SHEET FDR,INSTALL & TRAIN	\$464.00	20%	\$371.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12.70	14%	\$10.28	14.7%	\$8.80	14.8%
DITV		INSTALLATION AND TRAINING-STACKERS	\$238.00	20%	\$190.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6.51	14%	\$5.27	14.7%	\$4.51	14.8%
DIWF		INSTALL AND TRAINING FLAT SEALER	\$365.00	20%	\$292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.99	14%	\$8.09	14.7%	\$6.92	14.8%
RELAY9000		OFFERING-RELAY 9000 INSERTING SYSTEM	\$0.00	15%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
RELAY9000ADDON		OFFERING-RELAY 9000 INSERTING SYSTEM ADD ON	\$0.00	15%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
TI99		RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL F	\$82,414.00	15%	\$69,919.94	\$7,585.60	\$0.00	\$704.71	\$0.00	\$2,861.07	14%	\$2,465.31	14.7%	\$2,220.87	14.8%
TI9G		RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE T	\$6,233.00	15%	\$5,288.07	\$598.40	\$0.00	\$55.59	\$0.00	\$217.91	14%	\$188.17	14.7%	\$169.80	14.8%
TI9J		RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL F	\$9,040.00	15%	\$7,669.53	\$868.00	\$0.00	\$80.64	\$0.00	\$316.06	14%	\$272.93	14.7%	\$246.28	14.8%
TI9K		HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS	\$1,230.00	15%	\$1,043.53	\$0.00	\$0.00	\$0.00	\$0.00	\$35.69	14%	\$28.91	14.7%	\$24.73	14.8%
TI9M		RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$345.00	15%	\$292.70	\$0.00	\$0.00	\$0.00	\$0.00	\$10.01	14%	\$8.11	14.7%	\$6.94	14.8%
TI9E		RELAY 9000 MULTIFUNCTION FOLDER	\$26,710.00	15%	\$22,660.73	\$2,564.00	\$0.00	\$238.20	\$0.00	\$933.80	14%	\$806.35	14.7%	\$727.62	14.8%
TI9B		RELAY 9000 2ND TOWER	\$29,988.00	15%	\$25,441.79	\$2,878.40	\$0.00	\$267.40	\$0.00	\$1,048.38	14%	\$905.29	14.7%	\$816.89	14.8%
TI9C		BOOKLET FEEDER	\$5,523.00	15%	\$4,685.71	\$530.40	\$0.00	\$49.27	\$0.00	\$193.10	14%	\$166.75	14.7%	\$150.47	14.8%
TI9F		RELAY 9000 BELT STACKER (90 DEGREE ANGLE) SYSTEM COME	\$5,523.00	15%	\$4,685.71	\$530.40	\$0.00	\$49.27	\$0.00	\$193.10	14%	\$166.75	14.7%	\$150.47	14.8%
TI9N		STRAIGHT IN LINE POWER STACKER KIT	\$360.00	15%	\$305.42	\$0.00	\$0.00	\$0.00	\$0.00	\$10.45	14%	\$8.46	14.7%	\$7.24	14.8%
DI9P		DI9P FILE BASED PROCESSING	\$15,000.00	15%	\$12,725.98	\$663.20	\$360.00	\$61.61	\$33.44	\$509.74	14%	\$432.16	14.7%	\$384.33	14.8%

Folders & Accessories										0.0342	0.0277	0.0237			
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ADDITIONS															
DF80		OFFICERIGHT FOLDER	\$4,631.00	21%	\$3,658.49	\$416.80	\$0.00	\$38.72	\$0.00	\$150.93	14%	\$130.38	14.7%	\$117.69	14.8%
DF90		OFFICERIGHT FOLDER	\$5,841.00	21%	\$4,642.00	\$624.80	\$0.00	\$58.04	\$0.00	\$197.45	14%	\$172.11	14.7%	\$156.45	14.8%
DF9C		CROSS FOLD KIT	\$615.00	18%	\$503.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.20	14%	\$13.93	14.7%	\$11.92	14.8%
DFCS		CONVEYOR STACKER	\$820.00	18%	\$671.00	\$62.40	\$0.00	\$5.80	\$0.00	\$26.82	14%	\$22.94	14.7%	\$20.54	14.8%
DFHC		HIGH CAPACITY EXTENSION	\$305.00	18%	\$249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.52	14%	\$6.90	14.7%	\$5.90	14.8%
DF10		DF100 - PERFECT LETTER FOLDER	\$195.00	20%	\$156.00	\$64.00	\$0.00	\$5.95	\$0.00	\$5.34	14%	\$4.32	14.7%	\$3.70	14.8%
DF2F		INSTALL/TRAINING FOR DF800/900	\$225.00	20%	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.16	14%	\$4.99	14.7%	\$4.27	14.8%
DT3D		BASIC INSTALL/TRAIN W360 TABBER	\$546.00	20%	\$436.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14.94	14%	\$12.10	14.7%	\$10.35	14.8%

Mail Related Software

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SNME		MIDLAND COURIER (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SNML		MIDLAND COURIER (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SNMT		MIDLAND COURIER (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%
SNMV		MIDLAND COURIER (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%
SNMX		MIDLAND COURIER (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%
SNR1		ONTRAC (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SNR2		ONTRAC (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SNRC		ONTRAC (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SNRE		ONTRAC (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SNRL		ONTRAC (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SNRT		ONTRAC (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%
SNRV		ONTRAC (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%
SNRX		ONTRAC (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%
SNS1		SPEE-DEE (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SNS2		SPEE-DEE (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SNSC		SPEE-DEE (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SNSE		SPEE-DEE (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SNSL		SPEE-DEE (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SNST		SPEE-DEE (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%
SNSV		SPEE-DEE (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%
SNSX		SPEE-DEE (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%
SNU1		DICOM (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SNU2		DICOM (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SNUC		DICOM (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SNUF		DICOM (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SNUL		DICOM (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SNUT		DICOM (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%
SNUV		DICOM (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%
SNUX		DICOM (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%
SNV1		VELOCITY (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SNV2		VELOCITY (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SNVC		VELOCITY (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SNVE		VELOCITY (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SNVL		VELOCITY (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SNVT		VELOCITY (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%
SNVV		VELOCITY (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%
SNVX		VELOCITY (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%
SNY1		ICS COURIER (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SNY2		ICS COURIER (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SNYC		ICS COURIER (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SNYE		ICS COURIER (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SNYL		ICS COURIER (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SNYT		ICS COURIER (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%
SNYV		ICS COURIER (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%
SNYX		ICS COURIER (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%
SNZ1		CARDINAL COURIER (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SNZ2		CARDINAL COURIER (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SNZC		CARDINAL COURIER (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SNZE		CARDINAL COURIER (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SNZL		CARDINAL COURIER (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
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SNZX		CARDINAL COURIER (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%
SSCA		ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,000.00	13%	\$866.00	\$0.00	\$180.00	\$0.00	\$16.72	\$46.34	14%	\$40.71	14.7%	\$37.24	14.8%
SSFE		REGIONAL CARRIER SET-UP FEE	\$773.00	16%	\$650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.23	14%	\$18.01	14.7%	\$15.41	14.8%
SSVE		ERR COVERSHEET INTERFACE FOR SSL-PP	\$5,150.00	16%	\$4,327.00	\$0.00	\$0.00	\$0.00	\$147.98	\$0.00	14%	\$19.86	14.7%	\$102.55	14.8%
T116		DDX LINK	\$1,995.00	13%	\$1,727.00	\$0.00	\$0.00	\$0.00	\$59.06	\$47.84	14%	\$47.84	14.7%	\$40.93	14.8%
T118		ODBC LINK	\$1,295.00	13%	\$1,121.00	\$0.00	\$0.00	\$0.00	\$38.34	\$31.05	14%	\$31.05	14.7%	\$26.57	14.8%
T196027		SOFTWARE METER INTERFACE - PER METER (DM SERIES ONLY)	\$295.00	14%	\$255.00	\$0.00	\$0.00	\$0.00	\$8.72	\$7.06	14%	\$7.06	14.7%	\$6.04	14.8%
T209		USPS STD. A BULK MANIFESTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T210		UPS STANDARD MANIFEST RATE BUNDLE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T211		UPS HUNDREDWEIGHT RATE BUNDLE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T215		USPS DOMESTIC RATE BUNDLE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T216		USPS INTERNATIONAL RATE BUNDLE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T217		USPS BULK RATE BUNDLE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T218		USPS MIXED MAIL MANIFESTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T230		FEDEX	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T241		UPS ZIP TO ZONE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T242		USPS ZIP TO ZONE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T245		USPS 4TH CLASS DBMC MANIFEST	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T246		ONLINE PLUS FOR UPS PLD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T25B		SENDSUITE XPRESS POSTAL MANAGER- SOFTWARE ONLY - USPS	\$5,533.00	13%	\$4,813.71	\$0.00	\$275.00	\$0.00	\$25.55	\$190.18	14%	\$158.89	14.7%	\$139.63	14.8%
T25C		SENDSUITE XPRESS 300 CAN ADD ANY THREE CARRIERS	\$6,333.00	13%	\$5,509.71	\$0.00	\$474.00	\$0.00	\$44.03	\$232.46	14%	\$196.65	14.7%	\$174.61	14.8%
T25D		SENDSUITE XPRESS 400 CAN ADD ANY FOUR CARRIERS	\$7,533.00	13%	\$6,553.71	\$0.00	\$474.00	\$0.00	\$44.03	\$268.17	14%	\$225.57	14.7%	\$199.35	14.8%
T25E		SENDSUITE XPRESS 500 - ALL CARRIERS, NETWORKING AND SIM	\$8,733.00	13%	\$7,597.71	\$0.00	\$798.00	\$0.00	\$74.13	\$333.97	14%	\$284.59	14.7%	\$254.20	14.8%
T265		USPS STD. A NON-PROFIT SERVICES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T271		USPS INTERNATIONAL MANIFESTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T2AC		STREETSMART ADDRESS CLEANSING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T2DH		DHL	\$0.00	0%	\$0.0										

Mail Related Software

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease	
TSF1		NETQUERY OPTION (MUST ORDER 1 TSNL BEYOND NUMBER OF	\$1,500.00	13%	\$1,299.00	\$0.00	\$225.00	\$0.00	\$20.90	\$65.33	14%	\$56.88	14.7%	\$51.69	14.8%	
TSF2		BACKGROUND IMPORT FEATURE	\$750.00	13%	\$650.00	\$0.00	\$113.00	\$0.00	\$10.50	\$32.73	14%	\$28.51	14.7%	\$25.91	14.8%	
TSF3		FILE LINK / SCAN LINK / GLOBAL UPDATE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
TSF8		ODBC INTEGRATION	\$2,055.00	16%	\$1,727.00	\$0.00	\$299.00	\$0.00	\$27.78	\$86.84	14%	\$75.62	14.7%	\$68.71	14.8%	
TSFF		ARRIVAL IMAGING	\$1,250.00	13%	\$1,082.00	\$0.00	\$188.00	\$0.00	\$17.47	\$54.47	14%	\$47.44	14.7%	\$43.11	14.8%	
TSFG		ROUTE ACTIVITY LOGGING FEATURE	\$1,250.00	13%	\$1,082.00	\$0.00	\$188.00	\$0.00	\$17.47	\$54.47	14%	\$47.44	14.7%	\$43.11	14.8%	
TSM1		PROJECT MANAGEMENT (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%	
TSM2		PROJECT MANAGEMENT (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%	
TSMC		ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$219,000.00	13%	\$189,516.00	\$0.00	\$32,850.00	\$0.00	\$3,051.78	\$9,533.23	14%	\$8,301.37	14.7%	\$7,543.31	14.8%	
T5ML		ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$132,000.00	13%	\$114,229.00	\$0.00	\$19,800.00	\$0.00	\$1,839.43	\$5,746.06	14%	\$5,003.57	14.7%	\$4,546.66	14.8%	
T5MX		ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$30,750.00	13%	\$26,611.00	\$0.00	\$4,612.50	\$0.00	\$428.50	\$1,338.60	14%	\$1,165.62	14.7%	\$1,059.18	14.8%	
T5NL		MULTI-WORKSTATION CLIENT LICENSE	\$500.00	13%	\$433.00	\$0.00	\$75.00	\$0.00	\$6.97	\$21.78	14%	\$18.96	14.7%	\$17.23	14.8%	
T5P4		PC W/ FLAT PANEL MONITOR	\$2,795.00	16%	\$2,348.00	\$368.80	\$0.00	\$34.26	\$103.14	\$14.79	\$90.73	14%	\$83.06	\$83.06	\$83.06	14.8%
T5SC		ADD 100 SITES W/ SINGLE WORKSTATION	\$49,500.00	13%	\$42,836.00	\$0.00	\$7,425.00	\$0.00	\$689.79	\$2,154.78	14%	\$1,876.35	14.7%	\$1,705.00	14.8%	
T5SL		ADD 50 SITES W/ SINGLE WORKSTATION	\$29,750.00	13%	\$25,745.00	\$0.00	\$4,462.50	\$0.00	\$414.57	\$1,295.05	14%	\$1,127.71	14.7%	\$1,024.73	14.8%	
T5SU		ADD 1 SINGLE USER	\$795.00	13%	\$688.00	\$0.00	\$119.25	\$0.00	\$11.08	\$34.61	14%	\$30.14	14.7%	\$27.39	14.8%	
T5SX		ADD 10 SITES W/ SINGLE WORKSTATION	\$6,950.00	13%	\$6,015.00	\$0.00	\$1,042.50	\$0.00	\$96.85	\$302.56	14%	\$263.47	14.7%	\$239.41	14.8%	
T5UC		ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$3,495.00	13%	\$3,024.00	\$0.00	\$524.25	\$0.00	\$48.70	\$152.12	14%	\$132.46	14.7%	\$120.37	14.8%	
T5VT		VISITOR TRACKING FEATURE	\$750.00	13%	\$650.00	\$0.00	\$113.00	\$0.00	\$10.50	\$32.73	14%	\$28.51	14.7%	\$25.91	14.8%	
TSY1		INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.39	14%	\$18.95	14.7%	\$16.21	14.8%	
TSY2		INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,623.00	16%	\$1,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.65	14%	\$37.78	14.7%	\$32.33	14.8%	
TSY5		INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%	
TSY6		INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%	
TSYB		PROJECT MANAGEMENT (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%	
T6P1		INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,623.00	16%	\$1,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.65	14%	\$37.78	14.7%	\$32.33	14.8%	
T6P4		INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%	
T6P5		INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%	
TRMM		MULTIPLE SITE UNLIMITED WORKSTATION	\$18,207.00	13%	\$15,840.00	\$0.00	\$2,580.00	\$0.00	\$239.68	\$781.41	14%	\$678.45	14.7%	\$615.09	14.8%	
TRUM		UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMITED	\$4,982.00	13%	\$4,334.34	\$0.00	\$1,656.00	\$0.00	\$153.84	\$302.07	14%	\$273.90	14.7%	\$256.56	14.8%	
VPPG		SENDSUITE TRACKING INSTALL SMART CLIENT ON CUSTOMER PC	\$477.00	16%	\$400.68	\$0.00	\$0.00	\$0.00	\$0.00	\$13.70	14%	\$11.10	14.7%	\$9.50	14.8%	
VPPJ		SENDSUITE TRACKING ADVANCED OPERATOR TRAINING - UP TO 500 SITES	\$982.00	16%	\$824.88	\$0.00	\$0.00	\$0.00	\$0.00	\$28.21	14%	\$22.85	14.7%	\$19.55	14.8%	
VS42		SENDSUITE XPRESS UPS ONLY OFFERING	\$3,100.00	13%	\$2,682.87	\$184.80	\$275.00	\$17.17	\$25.55	\$128.75	14%	\$112.74	14.7%	\$102.87	14.8%	
VS43		SENDSUITE XPRESS MULTI-CARRIER PACKAGE	\$5,000.00	13%	\$4,327.27	\$184.80	\$275.00	\$17.17	\$25.55	\$184.99	14%	\$158.29	14.7%	\$141.84	14.8%	
VSD2		SENDSUITE DESKTOP ROLLOUT SERVICES 1 SITE	\$3,485.00	16%	\$2,928.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.14	14%	\$81.11	14.7%	\$69.39	14.8%	
VSD5		SENDSUITE DESKTOP ROLLOUT SERVICES 100 SITES	\$36,823.00	16%	\$30,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,057.87	14%	\$856.82	14.7%	\$733.09	14.8%	
VSG1		ADD ONE USER TO SITE LICENSE	\$200.00	13%	\$174.00	\$0.00	\$30.00	\$0.00	\$2.79	\$8.74	14%	\$7.61	14.7%	\$6.91	14.8%	
VSG2		1 SITE LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$200.00	13%	\$174.00	\$0.00	\$30.00	\$0.00	\$2.79	\$8.74	14%	\$7.61	14.7%	\$6.91	14.8%	
VSG3		10 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$1,750.00	13%	\$1,515.00	\$0.00	\$262.50	\$0.00	\$24.39	\$76.20	14%	\$66.36	14.7%	\$60.30	14.8%	
VSG4		50 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$7,500.00	13%	\$6,491.00	\$0.00	\$1,125.00	\$0.00	\$104.51	\$326.50	14%	\$284.31	14.7%	\$258.35	14.8%	
VSG5		100 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$12,500.00	13%	\$10,818.00	\$0.00	\$1,875.00	\$0.00	\$174.19	\$544.17	14%	\$473.85	14.7%	\$430.58	14.8%	
WS81		ADDRESSRIGHT DATA CONVERSION 4 HOURS	\$838.00	16%	\$703.92	\$0.00	\$0.00	\$0.00	\$0.00	\$24.07	14%	\$19.50	14.7%	\$16.68	14.8%	
WS82		ADDRESSRIGHT SYSTEM INTEGRATION 4 HOURS	\$838.00	16%	\$703.92	\$0.00	\$0.00	\$0.00	\$0.00	\$24.07	14%	\$19.50	14.7%	\$16.68	14.8%	
WSM4		MAIL COACH TRAINING - UP TO 12 HOURS AND 4 PEOPLE	\$3,619.00	16%	\$3,039.96	\$0.00	\$0.00	\$0.00	\$0.00	\$103.97	14%	\$84.21	14.7%	\$72.05	14.8%	
WSMC		MAIL COACH TRAINING - UP TO 8 HOURS AND 2 PEOPLE	\$1,208.00	16%	\$1,014.72	\$0.00	\$0.00	\$0.00	\$0.00	\$34.70	14%	\$28.11	14.7%	\$24.05	14.8%	
WSP0		DATA MAPPING INTEGRATION BUNDLED UP TO 4 HOURS	\$838.00	16%	\$703.92	\$0.00	\$0.00	\$0.00	\$0.00	\$24.07	14%	\$19.50	14.7%	\$16.68	14.8%	
WSP1		DATA MAPPING INTEGRATION BUNDLED UP TO 1 DAY	\$1,672.00	16%	\$1,404.48	\$0.00	\$0.00	\$0.00	\$0.00	\$48.03	14%	\$38.90	14.7%	\$33.29	14.8%	
Z690000		ETHERNET 4 PORT HUB	\$291.00	16%	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$8.36	14%	\$6.77	14.7%	\$5.79	14.8%	
Z690001		ETHERNET 16 PORT HUB	\$683.00	16%	\$573.93	\$0.00	\$0.00	\$0.00	\$0.00	\$19.63	14%	\$15.90	14.7%	\$13.60	14.8%	
Z690003		ETHERNET CABLE (14 FEET)	\$47.55	16%	\$40.15	\$0.00	\$0.00	\$0.00	\$0.00	\$1.37	14%	\$1.11	14.7%	\$0.95	14.8%	
Z690004		ETHERNET CABLE (25 FEET)	\$47.60	16%	\$40.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1.37	14%	\$1.11	14.7%	\$0.95	14.8%	
Z690005		ETHERNET CABLE (100 FEET)	\$216.86	16%	\$183.01	\$0.00	\$0.00	\$0.00	\$0.00	\$6.26	14%	\$5.07	14.7%	\$4.34	14.8%	
Z690006		ETHERNET CABLE (250 FEET)	\$328.00	16%	\$276.15	\$0.00	\$0.00	\$0.00	\$0.00	\$9.44	14%	\$7.65	14.7%	\$6.54	14.8%	
Z690034		SECONDARY NETWORK CARD FOR DATA TRANSFERS	\$195.00	16%	\$164.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.61	14%	\$4.54	14.7%	\$3.89	14.8%	
Z6C3		UPGRADE SOFTWARE FOR WIN2000	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
Z6C4		BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPD	\$840.00	18%	\$691.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.63	14%	\$19.14	14.7%	\$16.38	14.8%	
Z6C5		BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
Z6FM		FUNDS MANAGEMENT - DM SERIES ONLY	\$1,230.00	16%	\$1,034.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35.36	14%	\$28.64	14.7%	\$24.51	14.8%	
Z6V5		UPGRADE SOFTWARE FOR WINXP	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
1FRM		SOFTWARE FEATURE PCN - RATES MANAGER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
AC2100-102-00-01		PP CONNECT CARE - REENTRY	\$4,560.00	10%	\$4,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140.36	14%	\$113.68	14.7%	\$97.26	14.8%	
BASOSPE		BUSINESS ANALYSIS SERVICES<4HOURS	\$1,008.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
BAS1SPE		BUSINESS ANALYSIS SERVICES<1DAY	\$2,016.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
BAS2SPE		BUSINESS ANALYSIS - WHITE GLOVE SRV	\$525.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
CAAA		COST ACCOUNTING BRONZE PLAN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
CAAB		COST ACCOUNTING SILVER PLAN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
CAAC		COST ACCOUNTING GOLD PLAN	\$30.00	0%	\$30.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.03	14%	\$0.83	14.7%	\$0.71	14.8%	
CAAD		COST ACCOUNTING PLATINUM PLAN	\$250.00	0%	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	14%	\$6.93	14.7%	\$5.93	14.8%	
DSH1		HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20	14%	\$27.70	14.7%	\$23.70	14.8%	
DSH2		HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67	\$0.00	\$0.00	\$0.00	\$0.00	\$57.00	14%	\$46.17	14.7%	\$39.50	14.8%	
DSH3		HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50	14%	\$69.25	14.7%	\$59.25	14.8%	
EQEL1M		ENVELOPES #10 GUMMED, WHITE	\$150.00	0%	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.13	14%	\$4.16	14.7%	\$3.56	14.8%	
EQEL1N		ENVELOPES 6" X 9" GUMMED, WHITE	\$175.00	0%	\$175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.99	14%	\$4.85	14.7%	\$4.15	14.8%	
EQEL10		ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$185.00	0%	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.33	14%	\$5.12	14.7%	\$4.38	14.8%	
EQEL1P		ENVELOPES 9 1/2" X 12" GUMMED, WHITE	\$250.00	0%	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	14%	\$6.93	14.7%	\$5.93	14.8%	
ERB1		ERETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00	12%	\$22.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.75	14%	\$0.61	14.7%	\$0.52	14.8%	
ERB3		ERETURN RECEIPT SUBSCRIPTION - DM300/400	\$21.00	10%	\$19.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.65	14%	\$0.53	14.7%	\$0.45	14.8%	
ERB4		ERETURN RECEIPT SUBSCRIPTION - C SERIES	\$28.00	0%	\$28.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.96	14%	\$0.78	14.7%	\$0.66	14.8%	
F900020		POWERGUARD2	\$99.00	16%	\$83.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2.84	14%	\$2.30	14.7%	\$1.97	14.8%	
F9PG2		POWERGUARD SERVICE PACKAGE 2	\$99.00	16%	\$83.16	\$										

Mail Related Software																
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease	
PTJ3		MULTICARRIER SHIPPING W/O HW OR METER	\$15.00	16%	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.43	14%	\$0.35	14.7%	\$0.30	14.8%	
PTJ4		MULTICARRIER SENDING APP W/HW OR METER	\$15.00	0%	\$15.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.51	14%	\$0.42	14.7%	\$0.36	14.8%	
PTJ7		SENDPRO MAILING INCLUDED W/O HW	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
PTJ8		SENDPRO MAILING INCLUDED W/ HW	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
PTJA		SENDPRO BASIC 1 USER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
PTJB		SENDPRO BASIC 50 USERS	\$10.00	20%	\$8.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.27	14%	\$0.22	14.7%	\$0.19	14.8%	
PTJC		SENDPRO INDIVIDUAL	\$15.00	20%	\$12.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.41	14%	\$0.33	14.7%	\$0.28	14.8%	
PTJD		SENDPRO OFFICE	\$25.00	16%	\$21.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.72	14%	\$0.58	14.7%	\$0.50	14.8%	
PTJE		SENDPRO UNLIMITED	\$180.00	10%	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.54	14%	\$4.49	14.7%	\$3.84	14.8%	
PTJF		SENDPRO BASIC 50 USERS	\$10.00	0%	\$10.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.34	14%	\$0.28	14.7%	\$0.24	14.8%	
PTJG		SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.51	14%	\$0.42	14.7%	\$0.36	14.8%	
PTJH		SENDPRO OFFICE	\$25.00	0%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.86	14%	\$0.69	14.7%	\$0.59	14.8%	
PTJI		SENDPRO UNLIMITED	\$180.00	0%	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.16	14%	\$4.99	14.7%	\$4.27	14.8%	
PTJN		SINGLE USER ACCESS	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
PTJP		50 USER ACCESS W/O HARDWARE OR METER	\$10.00	20%	\$8.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.27	14%	\$0.22	14.7%	\$0.19	14.8%	
PTJQ		UNLIMITED USER ACCESS W/O HW OR METER	\$155.00	16%	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4.45	14%	\$3.61	14.7%	\$3.09	14.8%	
PTJR		50 USER ACCESS WITH HARDWARE OR METER	\$10.00	20%	\$8.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.27	14%	\$0.22	14.7%	\$0.19	14.8%	
PTJS		UNLIMITED USER ACCESS WITH HARDWARE	\$155.00	10%	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4.77	14%	\$3.86	14.7%	\$3.31	14.8%	
PTK1		WEB BROWSER INTEGRATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
PTK2		SENDPRO C SERIES SHIPPING INTEGRATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
PTK3		SENDPRO P SERIES METER INTEGRATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
PTK5		METER INTEGRATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
PTKA		US MARKET	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
PTS1		SENDPRO SAAS ONBOARDING	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	14%	\$22.16	14.7%	\$18.96	14.8%	
RC9E		RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	0%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	14%	\$2.77	14.7%	\$2.37	14.8%	
RC9F		RCH - INTEGRITY EXPRESS 2500-4500	\$50.00	0%	\$50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.71	14%	\$1.39	14.7%	\$1.19	14.8%	
RC9G		RCH - INTEGRITY EXP SALES PAK 2500 -3500	\$25.00	0%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.86	14%	\$0.69	14.7%	\$0.59	14.8%	
RC9H		RCH - INTEGRITY EXP SALES PAK 4500	\$35.00	0%	\$35.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.20	14%	\$0.97	14.7%	\$0.83	14.8%	
SHH1		THIRD PARTY HAZMAT CONNECTOR (1)	\$6,000.00	16%	\$5,040.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$272.70	14%	\$239.94	14.7%	\$219.78	14.8%	
SHH2		THIRD PARTY HAZMAT CONNECTOR (2)	\$9,000.00	16%	\$7,560.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$409.05	14%	\$359.91	14.7%	\$329.67	14.8%	
SHHC		THIRD PARTY HAZMAT CONNECTOR (100)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	14.8%	
SHHE		THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	14.8%	
SHHL		THIRD PARTY HAZMAT CONNECTOR (50)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	14.8%	
SHHT		THIRD PARTY HAZMAT CONNECTOR (25)	\$24,000.00	16%	\$20,160.00	\$0.00	\$4,320.00	\$0.00	\$401.33	\$1,090.80	14%	\$959.76	14.7%	\$879.12	14.8%	
SHHV		THIRD PARTY HAZMAT CONNECTOR (5)	\$12,000.00	16%	\$10,080.00	\$0.00	\$2,160.00	\$0.00	\$200.67	\$545.41	14%	\$479.89	14.7%	\$439.57	14.8%	
SHHX		THIRD PARTY HAZMAT CONNECTOR (10)	\$18,000.00	16%	\$15,120.00	\$0.00	\$3,240.00	\$0.00	\$301.00	\$818.10	14%	\$719.82	14.7%	\$659.34	14.8%	
SLSPSE		USPS BPOD SPLITTER TOOL	\$3,275.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
SMS1SPE		SPE SPS MID ASSIST SVC	\$510.00	20%	\$408.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.95	14%	\$11.30	14.7%	\$9.67	14.8%	
SPE0		SENDPRO ENTERPRISE LICENSE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
SPE-100L-UNLTD		SPE 100 LOCATION- UNLIMITED WORKSTATIONS	\$150,000.00	20%	\$120,000.00	\$0.00	\$27,000.00	\$0.00	\$2,508.31	\$6,612.31	14%	\$5,832.31	14.7%	\$5,352.31	14.8%	
SPE-10L-UNLTD		SPE 10 LOCATION - UNLIMITED WORKSTATIONS	\$50,000.00	20%	\$40,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,204.10	14%	\$1,944.10	14.7%	\$1,784.10	14.8%	
SPE19		HIGH VOLUME 4IN. LABEL PRINTER	\$1,495.00	16%	\$1,255.80	\$329.60	\$0.00	\$30.62	\$0.00	\$63.36	14%	\$57.75	14.7%	\$54.26	14.8%	
SPE-1L1W		SPE 1 LOCATION - 1 WORKSTATION	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%	
SPE-1L-SERVER		SPE 1 LOCATION - 1 WORKSTATION (SERVER)	\$8,000.00	20%	\$6,400.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$352.66	14%	\$311.06	14.7%	\$285.46	14.8%	
SPE-1L-UNLTD		SPE 1 LOCATION UNLIMITED WORKSTATIONS	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%	
SPE20		NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	16%	\$1,675.80	\$168.00	\$0.00	\$15.61	\$0.00	\$67.72	14%	\$58.13	14.7%	\$52.20	14.8%	
SPE21		LASER PRINTER	\$695.00	16%	\$583.80	\$138.40	\$0.00	\$12.86	\$0.00	\$28.54	14%	\$25.82	14.7%	\$24.12	14.8%	
SPE22		LOW TO MID VOLUME 4IN. LABEL PRINTER	\$995.00	16%	\$835.80	\$184.80	\$0.00	\$17.17	\$0.00	\$40.03	14%	\$36.03	14.7%	\$33.54	14.8%	
SPE-25L-UNLTD		SPE 25 LOCATION - UNLIMITED WORKSTATIONS	\$75,000.00	20%	\$60,000.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,306.16	14%	\$2,916.16	14.7%	\$2,676.16	14.8%	
SPE-2L-UNLTD		SPE 2 LOCATION - UNLIMITED WORKSTATIONS	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%	
SPE30		100 LB. TABLETOP SCALE	\$995.00	16%	\$835.80	\$190.40	\$0.00	\$17.69	\$0.00	\$40.38	14%	\$36.42	14.7%	\$33.96	14.8%	
SPE32		200 LB. ROLLERTOP SCALE	\$1,295.00	16%	\$1,087.80	\$266.40	\$0.00	\$24.75	\$0.00	\$53.70	14%	\$48.69	14.7%	\$45.58	14.8%	
SPE33		149 LB. ROLLERTOP SCALE (CAL. ONLY)	\$1,695.00	16%	\$1,423.80	\$272.00	\$0.00	\$25.27	\$0.00	\$65.54	14%	\$58.39	14.7%	\$53.96	14.8%	
SPE39		CORDLESS WEDGE SCANNER	\$1,895.00	16%	\$1,591.80	\$345.60	\$0.00	\$32.11	\$0.00	\$75.85	14%	\$68.18	14.7%	\$63.41	14.8%	
SPE-50L-UNLTD		SPE 50 LOCATION - UNLIMITED WORKSTATIONS	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	14%	\$3,888.21	14.7%	\$3,568.21	14.8%	
SPE-5L-UNLTD		SPE 5 LOCATION - UNLIMITED WORKSTATIONS	\$37,500.00	20%	\$30,000.00	\$0.00	\$6,750.00	\$0.00	\$627.08	\$1,653.08	14%	\$1,458.08	14.7%	\$1,338.08	14.8%	
SPE91		PC W/ FLAT PANEL MONITOR	\$2,795.00	16%	\$2,347.80	\$368.00	\$0.00	\$34.26	\$0.00	\$103.13	14%	\$90.73	14.7%	\$83.05	14.8%	
SPE-AALZ		ADDITIONAL WORKSTATION LICENSE, SS LIVE	\$4,000.00	20%	\$3,200.00	\$0.00	\$720.00	\$0.00	\$66.89	\$176.33	14%	\$155.53	14.7%	\$142.73	14.8%	
SPE-ACAA		ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,000.00	20%	\$800.00	\$0.00	\$180.00	\$0.00	\$16.72	\$44.08	14%	\$38.88	14.7%	\$35.68	14.8%	
SPE-ACE		ACE (1)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%	
SPE-ACE-10		ACE (10)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%	
SPE-ACE-100		ACE (100)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%	
SPE-ACE-2		ACE (2)	\$7,500.00	20%	\$6,000.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$330.62	14%	\$291.62	14.7%	\$267.62	14.8%	
SPE-ACE-25		ACE (25)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%	
SPE-ACE-5		ACE (5)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	14%	\$388.82	14.7%	\$356.82	14.8%	
SPE-ACE-50		ACE (50)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%	
SPE-ACE-ENT		ACE (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%	
SPE-BASIC-100		SENDPRO ENTERPRISE BASIC SUB 100	\$50.00	0%	\$50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.71	14%	\$1.39	14.7%	\$1.19	14.8%	
SPE-BASIC-1000		SENDPRO ENTERPRISE BASIC SUB 1000	\$210.00	0%	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.18	14%	\$5.82	14.7%	\$4.98	14.8%	
SPE-BASIC-10000		SENDPRO ENTERPRISE BASIC SUB 10000	\$1,600.00	0%	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.72	14%	\$44.32	14.7%	\$37.92	14.8%	
SPE-BASIC-100000		SENDPRO ENTERPRISE BASIC SUB 100000	\$5,500.00	0%	\$5,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$188.10	14%	\$152.35	14.7%	\$130.35	14.8%	
SPE-BASIC-150000		SENDPRO ENTERPRISE BASIC SUB 150000	\$7,500.00	0%	\$7,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50	14%	\$207.75	14.7%	\$177.75	14.8%	
SPE-BASIC-2500		SENDPRO ENTERPRISE BASIC SUB 2500	\$440.00	0%	\$440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.05	14%	\$12.19	14.7%	\$10.43	14.8%	
SPE-BASIC-25000		SENDPRO ENTERPRISE BASIC SUB 25000	\$2,250.00	0%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76.95	14%	\$62.33	14.7%	\$53.33	14.8%	
SPE-BASIC-500		SENDPRO ENTERPRISE BASIC SUB 500	\$105.00	0%	\$105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.59	14%	\$2.91	14.7%	\$2.49	14.8%	
SPE-BASIC-5000		SENDPRO ENTERPRISE BASIC SUB 5000	\$775.00	0%	\$775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26.51	14%	\$21.47	14.7%	\$18.37	14.8%	
SPE-BASIC-50000		SENDPRO ENTERPRISE BASIC SUB 50000	\$3,000.00	0%	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60	14%	\$83.10	14.7%	\$71.10	14.8%	
SPE-BASIC-7500		SENDPRO ENTERPRISE BASIC SUB 7500	\$1,450.00	0%	\$1,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.59	14%	\$40.17				

Mail Related Software

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SPE-DHLEAPI-10		DHL ECOMMERCE API (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$380.00	\$0.00	\$35.30	\$90.02	14%	\$79.62	14.7%	\$73.22	14.8%
SPE-DHLEAPI-100		DHL ECOMMERCE API (100)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,900.00	\$0.00	\$176.51	\$450.11	14%	\$398.11	14.7%	\$366.11	14.8%
SPE-DHLEAPI-2		DHL ECOMMERCE API (2)	\$900.00	20%	\$720.00	\$0.00	\$171.00	\$0.00	\$15.89	\$40.51	14%	\$35.83	14.7%	\$32.95	14.8%
SPE-DHLEAPI-25		DHL ECOMMERCE API (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$760.00	\$0.00	\$70.60	\$180.04	14%	\$159.24	14.7%	\$146.44	14.8%
SPE-DHLEAPI-5		DHL ECOMMERCE API (5)	\$1,500.00	20%	\$1,200.00	\$0.00	\$285.00	\$0.00	\$26.48	\$67.52	14%	\$59.72	14.7%	\$54.92	14.8%
SPE-DHLEAPI-50		DHL ECOMMERCE API (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$270.07	14%	\$238.87	14.7%	\$219.67	14.8%
SPE-DHLEAPI-ENT		DHL ECOMMERCE API (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,800.00	\$0.00	\$353.02	\$900.22	14%	\$796.22	14.7%	\$732.22	14.8%
SPE-DHLECOMAPI		DHL ECOMMERCE API	\$600.00	20%	\$480.00	\$0.00	\$114.00	\$0.00	\$10.59	\$27.01	14%	\$23.89	14.7%	\$21.97	14.8%
SPE-DHLES-10		DHL ECOMMERCE SERVER (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$380.00	\$0.00	\$35.30	\$90.02	14%	\$79.62	14.7%	\$73.22	14.8%
SPE-DHLES-100		DHL ECOMMERCE SERVER (100)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,900.00	\$0.00	\$176.51	\$450.11	14%	\$398.11	14.7%	\$366.11	14.8%
SPE-DHLES-2		DHL ECOMMERCE SERVER (2)	\$900.00	20%	\$720.00	\$0.00	\$171.00	\$0.00	\$15.89	\$40.51	14%	\$35.83	14.7%	\$32.95	14.8%
SPE-DHLES-25		DHL ECOMMERCE SERVER (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$760.00	\$0.00	\$70.60	\$180.04	14%	\$159.24	14.7%	\$146.44	14.8%
SPE-DHLES-5		DHL ECOMMERCE SERVER (5)	\$1,500.00	20%	\$1,200.00	\$0.00	\$285.00	\$0.00	\$26.48	\$67.52	14%	\$59.72	14.7%	\$54.92	14.8%
SPE-DHLES-50		DHL ECOMMERCE SERVER(50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$270.07	14%	\$238.87	14.7%	\$219.67	14.8%
SPE-DHLES-ENT		DHL ECOMMERCE SERVER (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,800.00	\$0.00	\$353.02	\$900.22	14%	\$796.22	14.7%	\$732.22	14.8%
SPE-DHLXMLPI		DHL XML-PI	\$600.00	20%	\$480.00	\$0.00	\$114.00	\$0.00	\$10.59	\$27.01	14%	\$23.89	14.7%	\$21.97	14.8%
SPE-DHLXMLPI-10		DHL XML-PI (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$380.00	\$0.00	\$35.30	\$90.02	14%	\$79.62	14.7%	\$73.22	14.8%
SPE-DHLXMLPI-100		DHL XML-PI (100)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,900.00	\$0.00	\$176.51	\$450.11	14%	\$398.11	14.7%	\$366.11	14.8%
SPE-DHLXMLPI-2		DHL XML-PI (2)	\$900.00	20%	\$720.00	\$0.00	\$171.00	\$0.00	\$15.89	\$40.51	14%	\$35.83	14.7%	\$32.95	14.8%
SPE-DHLXMLPI-25		DHL XML-PI (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$760.00	\$0.00	\$70.60	\$180.04	14%	\$159.24	14.7%	\$146.44	14.8%
SPE-DHLXMLPI-5		DHL XML-PI (5)	\$1,500.00	20%	\$1,200.00	\$0.00	\$285.00	\$0.00	\$26.48	\$67.52	14%	\$59.72	14.7%	\$54.92	14.8%
SPE-DHLXMLPI-50		DHL XML-PI (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$270.07	14%	\$238.87	14.7%	\$219.67	14.8%
SPE-DHLXMLPI-ENT		DHL XML-PI (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,800.00	\$0.00	\$353.02	\$900.22	14%	\$796.22	14.7%	\$732.22	14.8%
SPE-ERRC		ELECTRONIC RETURN RECEIPT CERIFIED	\$819.00	20%	\$655.20	\$0.00	\$0.00	\$0.00	\$0.00	\$22.41	14%	\$18.15	14.7%	\$15.53	14.8%
SPE-FEDEX		FEDEX CARRIER ACTIVATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-FSMS		FEDEX SHIP MANAGER SERVER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-FSP-1		FEDEX SMARTPOST (1)	\$600.00	20%	\$480.00	\$0.00	\$108.00	\$0.00	\$10.03	\$26.45	14%	\$23.33	14.7%	\$21.41	14.8%
SPE-FSP-10		FEDEX SMARTPOST (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$360.00	\$0.00	\$33.44	\$88.16	14%	\$77.76	14.7%	\$71.36	14.8%
SPE-FSP-100		FEDEX SMARTPOST (100)	\$8,000.00	20%	\$6,400.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$352.66	14%	\$311.06	14.7%	\$285.46	14.8%
SPE-FSP-2		FEDEX SMARTPOST (2)	\$1,280.00	20%	\$1,024.00	\$0.00	\$230.40	\$0.00	\$21.40	\$56.42	14%	\$49.76	14.7%	\$45.67	14.8%
SPE-FSP-25		FEDEX SMARTPOST (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$720.00	\$0.00	\$66.89	\$176.33	14%	\$155.53	14.7%	\$142.73	14.8%
SPE-FSP-5		FEDEX SMARTPOST (5)	\$1,440.00	20%	\$1,152.00	\$0.00	\$259.20	\$0.00	\$24.08	\$63.48	14%	\$55.99	14.7%	\$51.38	14.8%
SPE-FSP-50		FEDEX SMARTPOST (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$264.49	14%	\$233.29	14.7%	\$214.09	14.8%
SPE-FSP-ENT		FEDEX SMARTPOST (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-FSPWS-1		FEDEX SMARTPOST (1)- FEDEX WEB SERVICES	\$600.00	20%	\$480.00	\$0.00	\$114.00	\$0.00	\$10.59	\$27.01	14%	\$23.89	14.7%	\$21.97	14.8%
SPE-FSPWS-10		FEDEX SMARTPOST (10)-WEB SERVICES	\$2,000.00	20%	\$1,600.00	\$0.00	\$380.00	\$0.00	\$35.30	\$90.02	14%	\$79.62	14.7%	\$73.22	14.8%
SPE-FSPWS-100		FEDEX SMARTPOST (100)-WEB SERVICES	\$8,000.00	20%	\$6,400.00	\$0.00	\$1,520.00	\$0.00	\$141.21	\$360.09	14%	\$318.49	14.7%	\$292.89	14.8%
SPE-FSPWS-2		FEDEX SMARTPOST (2)-WEB SERVICES	\$1,280.00	20%	\$1,024.00	\$0.00	\$232.20	\$0.00	\$22.59	\$57.61	14%	\$50.95	14.7%	\$46.86	14.8%
SPE-FSPWS-25		FEDEX SMARTPOST (25)-WEB SERVICES	\$4,000.00	20%	\$3,200.00	\$0.00	\$760.00	\$0.00	\$70.60	\$180.04	14%	\$159.24	14.7%	\$146.44	14.8%
SPE-FSPWS-5		FEDEX SMARTPOST (5)-WEB SERVICES	\$1,440.00	20%	\$1,152.00	\$0.00	\$273.60	\$0.00	\$25.42	\$64.82	14%	\$57.33	14.7%	\$52.72	14.8%
SPE-FSPWS-50		FEDEX SMARTPOST (50)-WEB SERVICES	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$270.07	14%	\$238.87	14.7%	\$219.67	14.8%
SPE-FSPWS-ENT		FEDEX SMARTPOST (ENTERPRISE)-WEB SERVICE	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,800.00	\$0.00	\$353.02	\$900.22	14%	\$796.22	14.7%	\$732.22	14.8%
SPE-FT-1		FEDEX TRANSBORDER (1)	\$9,000.00	20%	\$7,200.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$396.74	14%	\$349.94	14.7%	\$321.14	14.8%
SPE-FT-10		FEDEX TRANSBORDER (10)	\$50,000.00	20%	\$40,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,204.10	14%	\$1,941.10	14.7%	\$1,784.10	14.8%
SPE-FT-100		FEDEX TRANSBORDER (100)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	14%	\$3,888.21	14.7%	\$3,568.21	14.8%
SPE-FT-2		FEDEX TRANSBORDER (2)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-FT-25		FEDEX TRANSBORDER (25)	\$75,000.00	20%	\$60,000.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,306.16	14%	\$2,916.16	14.7%	\$2,676.16	14.8%
SPE-FT-5		FEDEX TRANSBORDER (5)	\$30,000.00	20%	\$24,000.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,322.46	14%	\$1,166.46	14.7%	\$1,070.46	14.8%
SPE-FT-50		FEDEX TRANSBORDER (50)	\$90,000.00	20%	\$72,000.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$3,967.39	14%	\$3,499.39	14.7%	\$3,211.39	14.8%
SPE-FT-ENT		FEDEX TRANSBORDER (ENTERPRISE)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	14%	\$3,888.21	14.7%	\$3,568.21	14.8%
SPE-FTWS-1		FEDEX TRANSBORDER (1)- FEDEX WEB SRVC	\$9,000.00	20%	\$7,200.00	\$0.00	\$1,710.00	\$0.00	\$158.86	\$405.12	14%	\$358.30	14.7%	\$329.50	14.8%
SPE-FWS		FEDEX WEB SERVICES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-GSO		GOLDEN STATE OVERNIGHT (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	14%	\$34.99	14.7%	\$32.11	14.8%
SPE-GSO-10		GOLDEN STATE OVERNIGHT (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-GSO-100		GOLDEN STATE OVERNIGHT (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-GSO-2		GOLDEN STATE OVERNIGHT (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$0.00	\$25.08	\$66.12	14%	\$58.32	14.7%	\$53.52	14.8%
SPE-GSO-25		GOLDEN STATE OVERNIGHT (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	14%	\$388.82	14.7%	\$356.82	14.8%
SPE-GSO-5		GOLDEN STATE OVERNIGHT (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%
SPE-GSO-50		GOLDEN STATE OVERNIGHT (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-GSO-ENT		GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%
SPE-H1		ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-H2		ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,000.00	10%	\$9,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$475.02	14%	\$416.52	14.7%	\$380.52	14.8%
SPE-H3		ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,500.00	10%	\$6,750.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$356.27	14%	\$312.40	14.7%	\$285.40	14.8%
SPE-HAZFO		HAZARDOUS MATERIALS (1)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-HAZFO-10		HAZARDOUS MATERIALS (10)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-HAZFO-100		HAZARDOUS MATERIALS (100)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%
SPE-HAZFO-2		HAZARDOUS MATERIALS (2)	\$7,500.00	20%	\$6,000.00	\$0.00	\$								

Mail Related Software																
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease	
SPE-MDC-1		MISCELLANEOUS DOMESTIC CARRIERS (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	14%	\$34.99	14.7%	\$32.11	14.8%	
SPE-MDC-10		MISCELLANEOUS DOMESTIC CARRIERS (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%	
SPE-MDC-100		MISCELLANEOUS DOMESTIC CARRIERS (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%	
SPE-MDC-2		MISCELLANEOUS DOMESTIC CARRIERS (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$0.00	\$25.08	\$66.12	14%	\$58.32	14.7%	\$53.52	14.8%	
SPE-MDC-25		MISCELLANEOUS DOMESTIC CARRIERS (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	14%	\$388.82	14.7%	\$356.82	14.8%	
SPE-MDC-5		MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%	
SPE-MDC-50		MISCELLANEOUS DOMESTIC CARRIERS (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%	
SPE-MDC-ENT		MISC DOMESTIC CARRIERS (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%	
SPE-OCR		HANDHELD OCR SCANNER, COMMS CRADLE/STAND	\$2,499.00	16%	\$2,099.16	\$300.00	\$0.00	\$27.87	\$0.00	\$90.37	14%	\$79.05	14.7%	\$72.05	14.8%	
SPE-ONT		ONTRAC (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	14%	\$34.99	14.7%	\$32.11	14.8%	
SPE-ONT-10		ONTRAC (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%	
SPE-ONT-100		ONTRAC (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%	
SPE-ONT-2		ONTRAC (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$0.00	\$25.08	\$66.12	14%	\$58.32	14.7%	\$53.52	14.8%	
SPE-ONT-25		ONTRAC (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	14%	\$388.82	14.7%	\$356.82	14.8%	
SPE-ONT-5		ONTRAC (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%	
SPE-ONT-50		ONTRAC (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%	
SPE-ONT-ENT		ONTRAC (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%	
SPE-PBD		GUARANTEED DELIVERY	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
SPE-RCSFEE		REGIONAL CARRIER SET-UP FEE	\$773.00	0%	\$0.00	\$0.00	\$14.97	\$0.00	\$13.47	\$13.47	14.7%	\$13.47	14.7%	\$13.47	14.8%	
SPE-RPS		RESTRICTED PARTY SCREENING	\$150.00	0%	\$150.00	\$0.00	\$0.00	\$0.00	\$5.13	\$5.13	14.7%	\$4.16	14.7%	\$3.56	14.8%	
SPE-SDIM		DIMENSIONER	\$8,900.00	20%	\$7,120.00	\$680.00	\$0.00	\$63.17	\$0.00	\$285.62	14%	\$244.60	14.7%	\$219.28	14.8%	
SPE-SPEED		SPEE-DEE (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	14%	\$34.99	14.7%	\$32.11	14.8%	
SPE-SPEED-10		SPEE-DEE (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%	
SPE-SPEED-100		SPEE-DEE (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%	
SPE-SPEED-2		SPEE-DEE (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$0.00	\$25.08	\$66.12	14%	\$58.32	14.7%	\$53.52	14.8%	
SPE-SPEED-25		SPEE-DEE (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	14%	\$388.82	14.7%	\$356.82	14.8%	
SPE-SPEED-5		SPEE-DEE (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%	
SPE-SPEED-50		SPEE-DEE (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%	
SPE-SPEED-ENT		SPEE-DEE (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%	
SPE-SPM8		QL-800 POSTAGE ROLL PRINTER	\$149.00	20%	\$119.20	\$0.00	\$0.00	\$0.00	\$4.98	\$4.98	14.7%	\$3.30	14.7%	\$2.83	14.8%	
SPE-SS1		SENDPRO ENTERPRISE 1 SITE/SINGLE STATION	\$8,000.00	20%	\$6,400.00	\$0.00	\$460.80	\$0.00	\$42.81	\$261.69	14%	\$220.00	14.7%	\$194.49	14.8%	
SPE-T1		ERR CERTIFY MAIL /PROOF OF DELIVERY (1)	\$600.00	20%	\$480.00	\$0.00	\$108.00	\$0.00	\$10.03	\$26.45	14%	\$23.33	14.7%	\$21.41	14.8%	
SPE-T2		ERR CERTIFIED MAIL PROOF OF DELIVERY (2)	\$1,280.00	20%	\$1,024.00	\$0.00	\$216.00	\$0.00	\$20.07	\$55.09	14%	\$48.43	14.7%	\$44.34	14.8%	
SPE-T332		2 DIMENSIONAL SCANNER	\$2,400.00	16%	\$2,016.00	\$289.60	\$0.00	\$26.90	\$0.00	\$86.88	14%	\$76.02	14.7%	\$69.30	14.8%	
SPE-T539		CORLESS SCANNER	\$1,895.00	16%	\$1,591.80	\$345.60	\$0.00	\$32.11	\$0.00	\$75.85	14%	\$68.18	14.7%	\$63.41	14.8%	
SPE-T6WE		TETHERED WEDGE SCANNER	\$499.00	16%	\$419.16	\$12.80	\$0.00	\$1.19	\$0.00	\$15.13	14%	\$12.50	14.7%	\$10.89	14.8%	
SPE-TC		ERR CERTIFY MAIL PROOF OF DELIVERY (100)	\$8,000.00	20%	\$6,400.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$352.66	14%	\$311.06	14.7%	\$285.46	14.8%	
SPE-TE		ERR CERTIFY MAIL PROOF DELIVERY	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%	
SPE-TIER2-100		SENDPRO ENTERPRISE TIER 2 SUB 100	\$100.00	0%	\$100.00	\$0.00	\$0.00	\$0.00	\$3.42	\$3.42	14.7%	\$2.77	14.7%	\$2.37	14.8%	
SPE-TIER2-1000		SENDPRO ENTERPRISE TIER 2 SUB 1000	\$350.00	0%	\$350.00	\$0.00	\$0.00	\$0.00	\$11.97	\$11.97	14.7%	\$9.70	14.7%	\$8.30	14.8%	
SPE-TIER2-10000		SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1,750.00	0%	\$1,750.00	\$0.00	\$0.00	\$0.00	\$59.85	\$59.85	14.7%	\$48.48	14.7%	\$41.48	14.8%	
SPE-TIER2-100000		SENDPRO ENTERPRISE TIER 2 SUB 100000	\$6,500.00	0%	\$6,500.00	\$0.00	\$0.00	\$0.00	\$222.30	\$222.30	14.7%	\$180.05	14.7%	\$154.05	14.8%	
SPE-TIER2-150000		SENDPRO ENTERPRISE TIER 2 SUB 150000	\$8,000.00	0%	\$8,000.00	\$0.00	\$0.00	\$0.00	\$273.60	\$273.60	14.7%	\$221.60	14.7%	\$189.60	14.8%	
SPE-TIER2-2500		SENDPRO ENTERPRISE TIER 2 SUB 2500	\$625.00	0%	\$625.00	\$0.00	\$0.00	\$0.00	\$21.38	\$21.38	14.7%	\$17.31	14.7%	\$14.81	14.8%	
SPE-TIER2-25000		SENDPRO ENTERPRISE TIER 2 SUB 25000	\$2,750.00	0%	\$2,750.00	\$0.00	\$0.00	\$0.00	\$94.05	\$94.05	14.7%	\$76.18	14.7%	\$65.18	14.8%	
SPE-TIER2-500		SENDPRO ENTERPRISE TIER 2 SUB 500	\$180.00	0%	\$180.00	\$0.00	\$0.00	\$0.00	\$6.16	\$6.16	14.7%	\$4.99	14.7%	\$4.27	14.8%	
SPE-TIER2-5000		SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1,000.00	0%	\$1,000.00	\$0.00	\$0.00	\$0.00	\$34.20	\$34.20	14.7%	\$27.70	14.7%	\$23.70	14.8%	
SPE-TIER2-50000		SENDPRO ENTERPRISE TIER 2 SUB 50000	\$3,750.00	0%	\$3,750.00	\$0.00	\$0.00	\$0.00	\$128.25	\$128.25	14.7%	\$103.88	14.7%	\$88.88	14.8%	
SPE-TIER2-7500		SENDPRO ENTERPRISE TIER 2 SUB 7500	\$1,650.00	0%	\$1,650.00	\$0.00	\$0.00	\$0.00	\$56.43	\$56.43	14.7%	\$45.71	14.7%	\$39.11	14.8%	
SPE-TIER3-100		SENDPRO ENTERPRISE TIER 3 SUB 100	\$200.00	0%	\$200.00	\$0.00	\$0.00	\$0.00	\$6.84	\$6.84	14.7%	\$5.54	14.7%	\$4.74	14.8%	
SPE-TIER3-1000		SENDPRO ENTERPRISE TIER 3 SUB 1000	\$550.00	0%	\$550.00	\$0.00	\$0.00	\$0.00	\$18.81	\$18.81	14.7%	\$15.24	14.7%	\$13.04	14.8%	
SPE-TIER3-10000		SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2,000.00	0%	\$2,000.00	\$0.00	\$0.00	\$0.00	\$68.40	\$68.40	14.7%	\$55.40	14.7%	\$47.40	14.8%	
SPE-TIER3-100000		SENDPRO ENTERPRISE TIER 3 SUB 100000	\$7,000.00	0%	\$7,000.00	\$0.00	\$0.00	\$0.00	\$239.40	\$239.40	14.7%	\$193.90	14.7%	\$165.90	14.8%	
SPE-TIER3-150000		SENDPRO ENTERPRISE TIER 3 SUB 150000	\$8,500.00	0%	\$8,500.00	\$0.00	\$0.00	\$0.00	\$290.70	\$290.70	14.7%	\$235.45	14.7%	\$201.45	14.8%	
SPE-TIER3-2500		SENDPRO ENTERPRISE TIER 3 SUB 2500	\$800.00	0%	\$800.00	\$0.00	\$0.00	\$0.00	\$27.36	\$27.36	14.7%	\$22.16	14.7%	\$18.96	14.8%	
SPE-TIER3-25000		SENDPRO ENTERPRISE TIER 3 SUB 25000	\$3,000.00	0%	\$3,000.00	\$0.00	\$0.00	\$0.00	\$102.60	\$102.60	14.7%	\$83.10	14.7%	\$71.10	14.8%	
SPE-TIER3-500		SENDPRO ENTERPRISE TIER 3 SUB 500	\$325.00	0%	\$325.00	\$0.00	\$0.00	\$0.00	\$11.12	\$11.12	14.7%	\$9.00	14.7%	\$7.70	14.8%	
SPE-TIER3-5000		SENDPRO ENTERPRISE TIER 3 SUB 5000	\$1,250.00	0%	\$1,250.00	\$0.00	\$0.00	\$0.00	\$42.75	\$42.75	14.7%	\$34.63	14.7%	\$29.63	14.8%	
SPE-TIER3-50000		SENDPRO ENTERPRISE TIER 3 SUB 50000	\$4,000.00	0%	\$4,000.00	\$0.00	\$0.00	\$0.00	\$136.80	\$136.80	14.7%	\$110.80	14.7%	\$94.80	14.8%	
SPE-TIER3-7500		SENDPRO ENTERPRISE TIER 3 SUB 7500	\$1,850.00	0%	\$1,850.00	\$0.00	\$0.00	\$0.00	\$63.27	\$63.27	14.7%	\$51.25	14.7%	\$43.85	14.8%	
SPE-TL		ERR CERTIFY MAIL PROOF OF DELIVERY (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$264.49	14%	\$233.29	14.7%	\$214.09	14.8%	
SPE-TS34		CORLESS WEDGE SCANNER SPARE BATTERY	\$113.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
SPE-TT		ERR CERTIFY MAIL PROOF OF DELIVERY (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$720.00	\$0.00	\$66.89	\$176.33	14%	\$155.53	14.7%	\$142.73	14.8%	
SPE-TV		ERR CERTIFIED MAIL PROOF OF DELIVERY (5)	\$1,440.00	20%	\$1,152.00	\$0.00	\$259.20	\$0.00	\$24.08	\$63.48	14%	\$55.99	14.7%	\$51.38	14.8%	
SPE-TX		ERR CERTIFY MAIL /PROOF OF DELIVERY (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$360.00	\$0.00	\$33.44	\$88.16	14%	\$77.76	14.7%	\$71.36	14.8%	
SPE-UNLTD		SPE ENTERPRISE - UNLIMITED WORKSTATIONS	\$250,000.00	20%	\$200,000.00	\$0.00	\$45,000.00	\$0.00	\$4,180.52	\$11,020.52	14%	\$9,720.52	14.7%	\$8,920.52	14.8%	
SPE-UPS		UPS CARRIER ACTIVATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
SPE-UPSAF-1		UPS AIR FREIGHT (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	14%	\$34.99	14.7%	\$32.11	14.8%	
SPE-UPSAF-10		UPS AIR FREIGHT (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%	
SPE-UPSAF-100		UPS AIR FREIGHT (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%	
SPE-UPSAF-2		UPS AIR FREIGHT (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$0.00	\$25.08	\$66.12	14%	\$58.32	14.7%	\$53.52	14.8%	
SPE-UPSAF-25		UPS AIR FREIGHT (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	14%	\$388.82	14.7%	\$356.82	14.8%	
SPE-UPSAF-5		UPS AIR FREIGHT (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%	
SPE-UPSAF-50		UPS AIR FREIGHT (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23		

Mail Related Software

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SPE-UPSTDCBC-2		UPS TRADE DIRECT/CROSS BORDER CONS. (2)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-UPSTDCBC-25		UPS TRADE DIRECT/CROSS BORDER CONS. (25)	\$75,000.00	20%	\$60,000.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,306.16	14%	\$2,916.16	14.7%	\$2,676.16	14.8%
SPE-UPSTDCBC-5		UPS TRADE DIRECT/CROSS BORDER CONS. (5)	\$30,000.00	20%	\$24,000.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,322.46	14%	\$1,166.46	14.7%	\$1,070.46	14.8%
SPE-UPS-TDCBC-50		UPS TRADE DIRECT/CROSS BORDER CONS. (50)	\$90,000.00	20%	\$72,000.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$3,967.39	14%	\$3,499.39	14.7%	\$3,211.39	14.8%
SPE-UPSTDCBC-ENT		UPS TRADE DIRECT/CROSSBORDER CONS(ENTER)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	14%	\$3,888.21	14.7%	\$3,568.21	14.8%
SPE-USPS		USPS CARRIER ACTIVATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-USPSAPI		USPS SHIPPING API	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-USPSAPI-DISC		USPS SHIPPING API -DISCT PROGRAM \$0	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-USPSCS		USPS MANIFEST- CONNECTSHIP USPS SERVER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPM3		SENDPRO STAMP ROLL PRINTING BUNDLE	\$189.99	20%	\$151.99	\$0.00	\$0.00	\$0.00	\$0.00	\$5.20	14%	\$4.21	14.7%	\$3.60	14.8%
SPML		SENDPRO MULTI LOCATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPML15		SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95.00	20%	\$76.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.60	14%	\$2.11	14.7%	\$1.80	14.8%
SPML16		SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95.00	20%	\$76.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.60	14%	\$2.11	14.7%	\$1.80	14.8%
SPML17		SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180.00	20%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.92	14%	\$3.99	14.7%	\$3.41	14.8%
SPML18		SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180.00	20%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.92	14%	\$3.99	14.7%	\$3.41	14.8%
SPML21		SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125.00	20%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	14%	\$2.77	14.7%	\$2.37	14.8%
SPML22		SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125.00	20%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	14%	\$2.77	14.7%	\$2.37	14.8%
SPML23		SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400.00	20%	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.94	14%	\$8.86	14.7%	\$7.58	14.8%
SPML24		SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400.00	20%	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.94	14%	\$8.86	14.7%	\$7.58	14.8%
SPML25		SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	14%	\$22.16	14.7%	\$18.96	14.8%
SPML26		SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	14%	\$22.16	14.7%	\$18.96	14.8%
SSTA		ADMIN TRAINING -UP TO 4HRS	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	14%	\$22.16	14.7%	\$18.96	14.8%
T414		BASIC OPERATOR TRAINING - 4 HRS (2 OPER)	\$1,000.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T514		BASIC OPERATOR TRAINING - 4 HRS (2 OPER)	\$814.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T6CE		RECEIVING - ENHANCED	\$49.00	16%	\$41.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1.41	14%	\$1.14	14.7%	\$0.98	14.8%
T6CN		RECEIVING - WITH NOTIFICATION	\$149.00	10%	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$4.59	14%	\$3.71	14.7%	\$3.18	14.8%
T6CS		RECEIVING - STANDARD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
T89D		RECEIVE AND DELIVER	\$199.00	10%	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$6.13	14%	\$4.96	14.7%	\$4.24	14.8%
T89N		RECEIVE	\$99.00	10%	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3.05	14%	\$2.47	14.7%	\$2.11	14.8%
T8DD		ENHANCED RECEIVE AND DELIVER	\$249.00	10%	\$224.10	\$0.00	\$0.00	\$0.00	\$0.00	\$7.66	14%	\$6.21	14.7%	\$5.31	14.8%
T10K		INSERTER INSTALLATION & TRAINING	\$1,360.00	20%	\$1,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.21	14%	\$30.14	14.7%	\$25.79	14.8%
TINP		NON PERF PAPER RELAY 2500-4500	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
TIPP		PERFED PAPER RELAY 2500-4500	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
VPPH		SST BASIC OP TRAIN - 4 HRS (2 OPERATORS)	\$1,000.00	16%	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.73	14%	\$23.27	14.7%	\$19.91	14.8%
VS27		PB BACKUP SRVC 1 PER WORKSTATION	\$0.00	0%	\$0.00	\$0.00	\$395.00	\$0.00	\$36.70	\$36.70	14%	\$36.70	14.7%	\$36.70	14.8%
W592		WINDOWS 10 PC	\$2,590.00	20%	\$2,072.00	\$99.20	\$0.00	\$9.22	\$6.00	\$77.01	14%	\$64.31	14.7%	\$56.48	14.8%
WPF1		DOCUMENT PROSVCS LEVEL 1	\$1,655.00	20%	\$1,324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.28	14%	\$36.67	14.7%	\$31.38	14.8%
WPP5		PLANETPRESS IMAGE	\$4,800.00	10%	\$4,320.00	\$0.00	\$690.00	\$0.00	\$64.10	\$211.84	14%	\$183.76	14.7%	\$166.48	14.8%
WPP6		PLANETPRESS OFFICE	\$9,100.00	10%	\$8,190.00	\$0.00	\$1,125.00	\$0.00	\$104.51	\$384.61	14%	\$331.37	14.7%	\$298.61	14.8%
WPP7		PLANETPRESS PRODUCTION	\$15,100.00	10%	\$13,590.00	\$0.00	\$2,100.00	\$0.00	\$195.09	\$659.87	14%	\$571.53	14.7%	\$517.17	14.8%
WPPA		ON SITE 2 DAY PLANETPRESS TRAINING	\$4,120.00	20%	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.72	14%	\$91.30	14.7%	\$78.12	14.8%
WPPB		ON-SITE PLANETPRESS CUSTOM TRAIN	\$3,090.00	20%	\$2,472.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.54	14%	\$68.47	14.7%	\$58.59	14.8%
WPPC		ON-SITE PLANETPRESS ADVANCED TRAINI	\$4,120.00	20%	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.72	14%	\$91.30	14.7%	\$78.12	14.8%
WPRA		PLANETPRESS UPGRADE	\$7,900.00	10%	\$7,110.00	\$0.00	\$1,105.00	\$0.00	\$102.66	\$345.82	14%	\$299.61	14.7%	\$271.17	14.8%
WRAA		PP CONNECT BACKUP LICENSE	\$5,700.00	10%	\$5,130.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$281.36	14%	\$248.01	14.7%	\$227.49	14.8%
WRAC		PP CONNECT DEVELOPMENT & TEST LICENSE	\$2,850.00	10%	\$2,565.00	\$0.00	\$570.00	\$0.00	\$52.95	\$140.67	14%	\$124.00	14.7%	\$113.74	14.8%
WRAE		PP OPTIMIZED OUTPUT	\$2,100.00	10%	\$1,890.00	\$0.00	\$420.00	\$0.00	\$39.02	\$103.66	14%	\$91.37	14.7%	\$83.81	14.8%
WRAG		PP OPTIMIZED OUTPUT BACKUP LICENSE	\$1,050.00	10%	\$945.00	\$0.00	\$210.00	\$0.00	\$19.51	\$51.83	14%	\$45.69	14.7%	\$41.91	14.8%
WRAJ		PP OPTIMIZED OUTPUT DEV & TEST LICENSE	\$525.00	10%	\$472.50	\$0.00	\$105.00	\$0.00	\$9.75	\$25.91	14%	\$22.84	14.7%	\$20.95	14.8%
WRAM		PP PCL INPUT	\$3,100.00	10%	\$2,790.00	\$0.00	\$620.00	\$0.00	\$57.60	\$153.02	14%	\$134.88	14.7%	\$123.72	14.8%
WRAP		PP PCL INPUT BACKUP LICENSE	\$1,550.00	10%	\$1,395.00	\$0.00	\$310.00	\$0.00	\$28.80	\$76.51	14%	\$67.44	14.7%	\$61.86	14.8%
WRAR		PP PCL INPUT DEVELOPMENT & TEST LICENSE	\$775.00	10%	\$697.50	\$0.00	\$155.00	\$0.00	\$14.40	\$38.25	14%	\$33.72	14.7%	\$30.93	14.8%
WRAU		PP CONNECT IMAGING	\$4,600.00	10%	\$4,140.00	\$0.00	\$920.00	\$0.00	\$85.47	\$227.06	14%	\$200.15	14.7%	\$183.59	14.8%
WRAW		PP IMAGING BACKUP LICENSE	\$2,300.00	10%	\$2,070.00	\$0.00	\$460.00	\$0.00	\$42.73	\$113.52	14%	\$100.07	14.7%	\$91.79	14.8%
WRAY		PP IMAGING DEVELOPMENT & TEST LICENSE	\$1,150.00	10%	\$1,035.00	\$0.00	\$230.00	\$0.00	\$21.37	\$56.77	14%	\$50.04	14.7%	\$45.90	14.8%
WRBA		CONNECT OVERVIEW TRNG 1 DAY	\$925.00	10%	\$832.50	\$0.00	\$0.00	\$0.00	\$28.47	\$28.47	14%	\$23.06	14.7%	\$19.73	14.8%
WRBB		CONNECT FOUNDATION TRNG 2 DAYS	\$1,750.00	10%	\$1,575.00	\$0.00	\$0.00	\$0.00	\$53.87	\$53.87	14%	\$43.63	14.7%	\$37.33	14.8%
WRBC		CONNECT ADVANCED TRNG 2 DAYS	\$1,750.00	10%	\$1,575.00	\$0.00	\$0.00	\$0.00	\$53.87	\$53.87	14%	\$43.63	14.7%	\$37.33	14.8%
WRBD		CONNECT FOUND. FULL TRNG 3 DAYS	\$2,250.00	10%	\$2,025.00	\$0.00	\$0.00	\$0.00	\$69.26	\$69.26	14%	\$56.09	14.7%	\$47.99	14.8%
WRBE		CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$925.00	10%	\$832.50	\$0.00	\$0.00	\$0.00	\$28.47	\$28.47	14%	\$23.06	14.7%	\$19.73	14.8%
WRBF		CONNECT ADMINISTRATOR COURSE 1 DAY	\$925.00	10%	\$832.50	\$0.00	\$0.00	\$0.00	\$28.47	\$28.47	14%	\$23.06	14.7%	\$19.73	14.8%
WRBG		CONNECT OVERVIEW TRNG 1 DAY	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$61.56	\$61.56	14%	\$49.86	14.7%	\$42.66	14.8%
WRBH		CONNECT FOUNDATION TRNG 2 DAYS	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$123.12	\$123.12	14%	\$99.72	14.7%	\$85.32	14.8%
WRBJ		CONNECT ADVANCED TRNG 2 DAYS	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$123.12	\$123.12	14%	\$99.72	14.7%	\$85.32	14.8%
WRBK		CONNECT FOUNDATION FULL TRNG 3 DAYS	\$6,000.00	10%	\$5,400.00	\$0.00	\$0.00	\$0.00	\$184.68	\$184.68	14%	\$149.58	14.7%	\$127.98	14.8%
WRBM		CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$61.56	\$61.56	14%	\$49.86	14.7%	\$42.66	14.8%
WRBN		CONNECT ADMINISTRATOR COURSE 1 DAY	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$61.56	\$61.56	14%	\$49.86	14.7%	\$42.66	14.8%
WRBP		CROSSGRADE PP OFFICE-CONNECT PRINT ONLY	\$0.00	0%	\$0.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$105.91	14%	\$105.91	14.7%	\$105.91	14.8%
WRBQ		CROSSGRADE PP OFFICE - CONNECT PERPETUAL	\$6,840.00	10%	\$6,156.00	\$0.00	\$3,300.00	\$0.00	\$306.57	\$517.11	14%	\$477.09	14.7%	\$452.47	14.8%
WRBR		CROSSGRADE PP PRODUCTION - CONNECT PRINT	\$0.00	0%	\$0.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$105.91	14%	\$105.91	14.7%	\$105.91	14.8%
WRBT		CROSSGRADE PP PRODUCTION TO CONNECT	\$5,700.00	10%	\$5,130.00	\$0.00	\$3,300.00	\$0.00	\$306.57	\$482.02	14%	\$448.67	14.7%	\$428.15	14.8%
WRBU		CROSSGRADE PP IMAGING FOR CONNECT	\$0.00	0%	\$0.00	\$0.00	\$920.00	\$0.00	\$85.47	\$85.47	14%	\$85.47	14.7%	\$85.47	14.8%
WRBY		CAPTURE ON THE GO - PER USER (UP TO 49)	\$25.00	8%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.79	\$0.79	14%	\$0.64	14.7%	\$0.55	14.8%
WRBW		CAPTURE ON THE GO - PER USER (50 TO 99)	\$22.50	4%	\$21.50	\$0.00	\$0.00	\$0.00	\$0.74	\$0.74	14%	\$0.60	14.7%	\$0.51	14.8%
WRBX		DEVELOPMENT VERSION PLANETPRESS OFFICE	\$2,310.00	10%	\$2,079.00	\$0.00	\$450.00	\$0.00	\$41.81	\$112.91	14%	\$99.40	14.7%	\$91.08	14.8%
WRBY		DEVELOPMENT VER PLANETPRESS PRODUCTION	\$3,820.00	10%	\$3,438.00	\$0.00	\$700.00	\$0.00	\$65.03	\$182.61	14%	\$160.26	14.7%	\$146.51	14.8%
WRBZ		DEVELOPMENT LICENSE PLANETPRESS IMAGING	\$1,220.00	10%	\$1,098.00	\$0.00	\$250.00	\$0.00	\$23.23	\$60.78	14%	\$53.64	14.7%	\$49.25	14.8%
WRCA		PLANETPRESS PERF PACK	\$5,700.00	10%	\$5,130.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$281.36	14%	\$248.01	14.7%	\$227.49	14.8%
WRCD		PLANETPRESS PERF PACK BACK-UP	\$2,850.00	10%	\$2,565.00	\$0.00	\$570.00	\$0.00							

Electronic Scales										0.0342	0.0277	0.0237			
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DELETIONS						Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.				Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA.					
ADDITIONS															
1FW5		15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,465.00	29%	\$1,751.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.88	14%	\$48.50	14.7%	\$41.50	14.8%
1FW6		30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,820.00	29%	\$2,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.50	14%	\$55.48	14.7%	\$47.47	14.8%
ZHC425		SENDPRO C425 BASE SYSTEM IDENTIFIER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
MT30		PLATFORM SCALE 30LB/12KG	\$0	0%	\$0	\$161.60	\$0.00	\$15.01	\$0.00	\$10.01	14%	\$11.26	14.7%	\$12.01	14.8%
MT3W		SCALE, W&M, US - 30 LB	\$0	0%	\$0	\$161.60	\$0.00	\$15.01	\$0.00	\$10.01	14%	\$11.26	14.7%	\$12.01	14.8%
MT49		SCALE, GLOBAL - 149 LB / 60 KG	\$0	0%	\$0	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14.7%	\$15.52	14.8%
MT4W		SCALE, W&M, GLOBAL - 149 LB / 60 KG	\$0	0%	\$0	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14.7%	\$15.52	14.8%
MT70		PLATFORM SCALE 70 LB / 35 KG	\$0	0%	\$0	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14.7%	\$15.52	14.8%
MT73		SCALE, W&M, POSTAL - 35 KG	\$0	0%	\$0	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14.7%	\$15.52	14.8%
MT7W		SCALE, W&M, GLOBAL - 70 LB / 30 KG	\$0	0%	\$0	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14.7%	\$15.52	14.8%
ZHA2		15 LB WEIGHING OPTION FOR MT30 SCALE	\$1,825	29%	\$1,297	\$0.00	\$0.00	\$0.00	\$0.00	\$44.35	14%	\$35.92	14.7%	\$30.74	14.8%
ZHA3		30 LB WEIGHING OPTION FOR MT30 SCALE	\$2,820	29%	\$2,004	\$0.00	\$0.00	\$0.00	\$0.00	\$68.53	14%	\$55.51	14.7%	\$47.49	14.8%
ZHA5		70 LB WEIGHING OPTION FOR MT7W SCALE	\$3,145	29%	\$2,235	\$0.00	\$0.00	\$0.00	\$0.00	\$76.43	14%	\$61.91	14.7%	\$52.97	14.8%
ZHA8		30 LB WEIGHING OPTION FOR MT3W SCALE	\$2,820	29%	\$2,004	\$0.00	\$0.00	\$0.00	\$0.00	\$68.53	14%	\$55.51	14.7%	\$47.49	14.8%
ZHA9		149 LB WEIGHING OPTION FOR MT4W SCALE	\$4,335	29%	\$3,081	\$0.00	\$0.00	\$0.00	\$0.00	\$105.35	14%	\$85.33	14.7%	\$73.01	14.8%
ZHB3		149 LB WEIGHING OPTION FOR MT49 SCALE	\$4,335	29%	\$3,081	\$0.00	\$0.00	\$0.00	\$0.00	\$105.35	14%	\$85.33	14.7%	\$73.01	14.8%
ZHB5		70 LB WEIGHING OPTION FOR MT7W SCALE	\$3,145	29%	\$2,235	\$0.00	\$0.00	\$0.00	\$0.00	\$76.43	14%	\$61.91	14.7%	\$52.97	14.8%
ZHA3		ZHA3 - 30 LB SCALE OPTION	\$2,820	29%	\$2,004	\$0.00	\$0.00	\$0.00	\$0.00	\$68.53	14%	\$55.51	14.7%	\$47.49	14.8%
MP8110		MP8110 - 10 LB UPGRADE	\$0	0%	\$0	\$46.52	\$0.00	\$4.32	\$0.00	\$2.88	14%	\$3.24	14.7%	\$3.46	14.8%
MP8115		MP8115 - 15 LB UPGRADE	\$0	0%	\$0	\$63.76	\$0.00	\$5.92	\$0.00	\$3.95	14%	\$4.44	14.7%	\$4.74	14.8%
1FW7		70 LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$3,145	29%	\$2,235	\$0.00	\$0.00	\$0.00	\$0.00	\$76.43	14%	\$61.91	14.7%	\$52.97	14.8%
1FW8		149 LB INTERFACED WEIGHING	\$4,355	29%	\$3,095	\$0.00	\$0.00	\$0.00	\$0.00	\$105.84	14%	\$85.72	14.7%	\$73.35	14.8%
1FWV		5 LB INTERFACED WEIGHING UNIT	\$1,730	29%	\$1,229	\$0.00	\$0.00	\$0.00	\$0.00	\$42.04	14%	\$34.05	14.7%	\$29.14	14.8%
1FWW		10 LB INTERFACED WEIGHING (UNIT)	\$2,150	29%	\$1,528	\$0.00	\$0.00	\$0.00	\$0.00	\$52.25	14%	\$42.32	14.7%	\$36.21	14.8%
1FWX		15 LB INTERFACED WEIGHING (UNIT)	\$2,465	29%	\$1,752	\$0.00	\$0.00	\$0.00	\$0.00	\$59.91	14%	\$48.52	14.7%	\$41.51	14.8%
1FZ0		DIFFERENTIAL WEIGHING	\$0	0%	\$0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1GW2		2LB INTEGRATED WEIGHING FEATURE	\$760	29%	\$540	\$0.00	\$0.00	\$0.00	\$0.00	\$18.47	14%	\$14.96	14.7%	\$12.80	14.8%
1GW5		5LB INTEGRATED WEIGHING FEATURE	\$1,130	29%	\$803	\$0.00	\$0.00	\$0.00	\$0.00	\$27.46	14%	\$22.24	14.7%	\$19.03	14.8%
1GW9		10LB INTEGRATED WEIGHING FEATURE	\$1,445	29%	\$1,027	\$0.00	\$0.00	\$0.00	\$0.00	\$35.12	14%	\$28.44	14.7%	\$24.34	14.8%
397-B		10 LB / 5 KG USB SCALE	\$100	29%	\$71	\$0.00	\$0.00	\$0.00	\$0.00	\$2.43	14%	\$1.97	14.7%	\$1.68	14.8%
397-D		70 LB / 30 KG USB SCALE	\$150	29%	\$107	\$0.00	\$0.00	\$0.00	\$0.00	\$3.65	14%	\$2.95	14.7%	\$2.53	14.8%

Balance of Line										0.0342	0.0277	0.0237			
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DELETIONS															
ADDITIONS															
						Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.						Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA.			
3400002		LIFT HANDLES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1E0T		DM INFINITY BARCODE SCANNER	\$835.00	13%	\$725.28	\$168.00	\$0.00	\$15.61	\$0.00	\$35.21	14%	\$31.80	14.7%	\$29.68	14.8%
1E50		LASER REPORT PRINTER	\$850.00	13%	\$738.31	\$180.80	\$0.00	\$16.80	\$0.00	\$36.45	14%	\$33.05	14.7%	\$30.94	14.8%
1E90002		ACCOUNTING USB HUB	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FA1		BASIC ACCOUNTING (25 DEPT)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAB		DEPARTMENT ACCOUNTING ENABLER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAC		BASIC ACCOUNTING (10 DEPT)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAF		NO ACCOUNTING SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAL		INVIEW 50 DEPT ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAM		INVIEW 100 DEPT ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAN		INVIEW 300 DEPT ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FBL		DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	25%	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.23	14%	\$4.24	14.7%	\$3.63	14.8%
1FBM		DM SERIES ANALYTICS (100 ACCOUNTS)	\$375.00	25%	\$281.25	\$0.00	\$0.00	\$0.00	\$0.00	\$9.62	14%	\$7.79	14.7%	\$6.67	14.8%
1FBN		DM SERIES ANALYTICS (300 ACCOUNTS)	\$627.00	25%	\$470.25	\$0.00	\$0.00	\$0.00	\$0.00	\$16.08	14%	\$13.03	14.7%	\$11.14	14.8%
1FER		ERR RATES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FM2		DISABLE MANUAL WEIGHT FEATURE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FNV		INVIEW STARTUP KIT FOR DM125/225	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FNVKIT		KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FS1		USPS SPECIAL SERVICES SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FS2		USPS SPECIAL SERVICES SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FS4		USPS SPECIAL SERVICES SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FW1		DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FXA		METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FZ0		DIFFERENTIAL WEIGHING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FZ9		120 LPM FEATURE	\$2,095.00	40%	\$1,257.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.99	14%	\$34.82	14.7%	\$29.79	14.8%
397-B		10 LB SCALE	\$100.00	15%	\$84.84	\$0.00	\$0.00	\$0.00	\$0.00	\$2.90	14%	\$2.35	14.7%	\$2.01	14.8%
397-D		70 LB SCALE	\$150.00	15%	\$127.26	\$0.00	\$0.00	\$0.00	\$0.00	\$4.35	14%	\$3.53	14.7%	\$3.02	14.8%
458-00050-009		POWER CORD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
488-00050-009		POWER CORD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
6WB-A		4IN X 100FT CONTINUOUS SHIPPING LABELS	\$19.49	16%	\$16.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.56	14%	\$0.45	14.7%	\$0.39	14.8%
6WB-F		4X6 DIE CUT SHIPPING LABELS	\$29.95	16%	\$25.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.86	14%	\$0.70	14.7%	\$0.60	14.8%
6WB-P		SENDPRO ENTERPRISE LOW-VOLUME PRINTER, STAND ALONE	\$209.00	7%	\$195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.67	14%	\$5.40	14.7%	\$4.62	14.8%
943-7		10 FOOT USB CABLE	\$7.99	13%	\$6.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.24	14%	\$0.19	14.7%	\$0.16	14.8%
APA1		50 DEPT ANALYTICS	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
APK2		SENDPRO P SERIES - QL1050 PRINTER BUNDLE	\$0.00	0%	\$0.00	\$54.40	\$0.00	\$5.05	\$0.00	\$3.37	14%	\$3.79	14.7%	\$4.04	14.8%
APKE		SENDPRO P RECEIVING APP FEATURE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
APKF		SENDPRO P SHIPPING APP FEATURE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
APKN		ACCOUNT LIST IMPORT/EXPORT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
AZCE		GREEN CONNECT+ MONO PRINT MODULE	\$0.00	0%	\$0.00	\$368.80	\$0.00	\$34.26	\$0.00	\$22.84	14%	\$25.70	14.7%	\$27.41	14.8%
AZCF		GREEN CONNECT+ 1000 COLOR PRINT MODULE	\$1,465.00	18%	\$1,207.00	\$460.00	\$0.00	\$42.73	\$0.00	\$69.77	14%	\$65.48	14.7%	\$62.79	14.8%
AZCJ		SENDPRO P1500 COLOR PRINT MODULE	\$2,095.00	16%	\$1,760.00	\$460.00	\$0.00	\$42.73	\$0.00	\$88.68	14%	\$80.80	14.7%	\$75.90	14.8%
AZCL		GREEN CONNECT+ 2000 COLOR PRINT MODULE	\$0.00	0%	\$0.00	\$460.00	\$0.00	\$42.73	\$0.00	\$28.49	14%	\$32.05	14.7%	\$34.18	14.8%
AZCM		GREEN CONNECT+ 3000 COLOR PRINT MODULE	\$0.00	0%	\$0.00	\$460.00	\$0.00	\$42.73	\$0.00	\$28.49	14%	\$32.05	14.7%	\$34.18	14.8%
AZCR		GREEN CONNECT+ 3000 PRO NON-WOW	\$21,030.00	22%	\$16,351.00	\$2,247.20	\$0.00	\$208.77	\$0.00	\$698.38	14%	\$609.50	14.7%	\$554.53	14.8%
AZCS		GREEN CONNECT+ 3000 PRO WOW	\$25,445.00	21%	\$19,981.00	\$2,247.20	\$0.00	\$208.77	\$0.00	\$822.53	14%	\$710.05	14.7%	\$640.57	14.8%
AZCW		GREEN CONNECT+ 1000	\$5,345.00	27%	\$3,886.88	\$202.90	\$0.00	\$18.85	\$0.00	\$145.50	14%	\$121.80	14.7%	\$107.20	14.8%
AZCX		GREEN CONNECT+ 2000	\$9,840.00	27%	\$7,155.65	\$490.03	\$0.00	\$45.52	\$0.00	\$275.07	14%	\$232.35	14.7%	\$206.00	14.8%
AZCY		GREEN CONNECT+ 3000 NON-WOW	\$9,655.00	28%	\$6,967.00	\$1,365.79	\$0.00	\$126.88	\$0.00	\$322.86	14%	\$288.15	14.7%	\$266.62	14.8%
AZCZ		GREEN CONNECT+ 3000 SERIES WOW	\$13,880.00	25%	\$10,450.00	\$1,365.79	\$0.00	\$126.88	\$0.00	\$441.98	14%	\$384.63	14.7%	\$349.17	14.8%
BAS0		BUSINESS ANALYSIS SERVICES-4HOURS	\$1,008.00	16%	\$846.72	\$0.00	\$0.00	\$0.00	\$0.00	\$28.96	14%	\$23.45	14.7%	\$20.07	14.8%
BAS1		BUSINESS ANALYSIS SERVICES-1DAY	\$2,016.00	16%	\$1,693.44	\$0.00	\$0.00	\$0.00	\$0.00	\$57.92	14%	\$46.91	14.7%	\$40.13	14.8%
BMX2		DM SERIES INTERFACE (DM500-DM1100)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
CRM4		CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS)	\$1,266.00	20%	\$1,012.80	\$0.00	\$400.00	\$0.00	\$37.16	\$71.80	14%	\$65.21	14.7%	\$61.16	14.8%
CRM7		CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-	\$2,401.00	16%	\$2,016.84	\$0.00	\$1,200.00	\$0.00	\$111.48	\$180.46	14%	\$167.35	14.7%	\$159.28	14.8%
CRM8		CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGR	\$2,401.00	16%	\$2,016.84	\$0.00	\$1,200.00	\$0.00	\$111.48	\$180.46	14%	\$167.35	14.7%	\$159.28	14.8%
CRMB		CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED S	\$946.00	16%	\$794.64	\$0.00	\$650.00	\$0.00	\$60.39	\$87.57	14%	\$82.40	14.7%	\$79.22	14.8%
DA8A		HIGH SPEED CONVEYOR/STACKER WITH STAND FOR DA80F	\$3,955.00	22%	\$3,103.00	\$260.80	\$0.00	\$24.23	\$0.00	\$122.28	14%	\$104.13	14.7%	\$92.93	14.8%
DASC		INTEGRATED STACKER WITH STAND AND HIGH OUTPUT DRYER	\$6,975.00	28%	\$4,999.00	\$434.40	\$0.00	\$40.36	\$0.00	\$197.87	14%	\$168.74	14.7%	\$150.76	14.8%
DCPS		DIGITAL CONNECTIVITY PRO SERVICE OPTION	\$153.00	15%	\$130.05	\$0.00	\$0.00	\$0.00	\$0.00	\$4.45	14%	\$3.60	14.7%	\$3.08	14.8%
DW90060		MAILSTREAM EDUCATION SERVICES-2HRS	\$495.00	16%	\$416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.23	14%	\$11.52	14.7%	\$9.86	14.8%
ERCL		E-RR REFERENCE NUMBER FEATURE ONLY	\$475.00	13%	\$412.59	\$0.00	\$0.00	\$0.00	\$0.00	\$14.11	14%	\$11.43	14.7%	\$9.78	14.8%
F9DA		USPS SPECIAL SERVICES TRAINING	\$78.00	16%	\$65.52	\$0.00	\$0.00	\$0.00	\$0.00	\$2.24	14%	\$1.81	14.7%	\$1.55	14.8%
F9PG		POWERGUARD	\$295.00	13%	\$256.24	\$0.00	\$0.00	\$0.00	\$0.00	\$8.76	14%	\$7.10	14.7%	\$6.07	14.8%
J540		COUNTER SIGNATURE PAD	\$1,995.00	13%	\$1,727.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.06	14%	\$47.84	14.7%	\$40.93	14.8%
J546		COUNTER SIGNATURE PAD PLUS	\$1,995.00	13%	\$1,726.00	\$252.00	\$0.00	\$23.41	\$0.00	\$74.64	14%	\$65.37	14.7%	\$59.63	14.8%
J596037		FIVE BAY CRADLE FOR T764/5, T6MD/E	\$850.00	13%	\$739.50	\$0.00	\$0.00	\$0.00	\$0.00	\$25.29	1400%	\$20.48	1470.0%	\$17.53	1480.0%
JN96002		BASE MOUNT DISPLAY KIT FOR JN75 SCALE	\$160.00	13%	\$138.98	\$0.00	\$0.00	\$0.00	\$0.00	\$4.75	14%	\$3.85	14.7%	\$3.29	14.8%
JR64		GREEN 150 LB ROLLERTOP SCALE FACTORY CERTIFIED	\$695.00	13%	\$602.00	\$268.80	\$0.00	\$24.97	\$0.00	\$37.24	14%	\$35.40	14.7%	\$34.24	14.8%
JR76		GREEN 1075 100 LB TABLETOP SCALE FACTORY CERTIFIED	\$495.00	13%	\$429.00	\$190.40	\$0.00	\$17.69	\$0.00	\$26.47	14%	\$25.15	14.7%	\$24.32	14.8%
JZ20		LABEL PRINTER	\$995.00	13%	\$864.26	\$180.00	\$0.00	\$16.72	\$0.00	\$40.70	14%	\$36.48	14.7%	\$33.86	14.8%
MOL2		MAILSTATION2™ WITH 2LB SCALE & 10 ACCOUNTS	\$635.00	42%	\$368.30	\$9.60	\$0.00	\$0.89	\$0.00	\$13.19	14%	\$10.87	14.7%	\$9.44	

Balance of Line																
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease	
MSPQ		CONNECT+ SENDSUITE INTERFACE	\$300.00	13%	\$260.58	\$0.00	\$0.00	\$0.00	\$0.00	\$8.91	14%	\$7.22	14.7%	\$6.18	14.8%	
MSPR		GREEN CONNECT+ POWER STACKER	\$1,255.00	18%	\$1,034.00	\$277.60	\$0.00	\$25.79	\$0.00	\$47.98	14%	\$47.98	14.7%	\$45.14	14.8%	
MW90020		CONNECT+ FLATS FEEDING GUIDE	\$510.00	16%	\$429.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.67	14%	\$11.88	14.7%	\$10.17	14.8%	
MW90705		CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$155.00	23%	\$119.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.07	14%	\$3.30	14.7%	\$2.82	14.8%	
MW96000		WEIGHING PLATFORM	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
MW97182		WIRELESS LAN ADAPTER	\$155.00	23%	\$119.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.07	14%	\$3.30	14.7%	\$2.82	14.8%	
NV21		INVIEW DASHBOARD TWO OR MORE SITES	\$1,455.00	16%	\$1,222.20	\$0.00	\$0.00	\$0.00	\$0.00	\$41.80	14%	\$33.85	14.7%	\$28.97	14.8%	
NV90KIT		INVIEW WELCOME KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
NV99KIT		INVIEW WELCOME KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
NVAA		PROFESSIONAL SERVICES - LEVEL 1	\$201.00	16%	\$169.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.78	14%	\$4.68	14.7%	\$4.01	14.8%	
NVAB		PROFESSIONAL SERVICES - LEVEL 2	\$510.00	16%	\$429.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.67	14%	\$11.88	14.7%	\$10.17	14.8%	
NVAC		PROFESSIONAL SERVICES - LEVEL 3	\$878.00	16%	\$737.52	\$0.00	\$0.00	\$0.00	\$0.00	\$25.22	14%	\$20.43	14.7%	\$17.48	14.8%	
NVAD		PROFESSIONAL SERVICES - LEVEL 4	\$1,098.00	16%	\$922.32	\$0.00	\$0.00	\$0.00	\$0.00	\$31.54	14%	\$25.55	14.7%	\$21.86	14.8%	
NVAE		PROFESSIONAL SERVICES - LEVEL 5	\$1,981.00	16%	\$1,664.04	\$0.00	\$0.00	\$0.00	\$0.00	\$56.91	14%	\$46.09	14.7%	\$39.44	14.8%	
NVAF		PROFESSIONAL SERVICES - LEVEL 6	\$3,856.00	16%	\$3,239.04	\$0.00	\$0.00	\$0.00	\$0.00	\$110.78	14%	\$89.72	14.7%	\$76.77	14.8%	
NVBA		DEPLOYMENT SERVICES - LEVEL 1	\$304.00	16%	\$256.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.76	14%	\$7.09	14.7%	\$6.07	14.8%	
NVBB		DEPLOYMENT SERVICES - LEVEL 2	\$510.00	16%	\$429.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.67	14%	\$11.88	14.7%	\$10.17	14.8%	
NVBC		DEPLOYMENT SERVICES - LEVEL 3	\$819.00	16%	\$688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.53	14%	\$19.06	14.7%	\$16.31	14.8%	
NVBD		DEPLOYMENT SERVICES - LEVEL 4	\$1,540.00	16%	\$1,294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44.25	14%	\$35.84	14.7%	\$30.67	14.8%	
NVBE		DEPLOYMENT SERVICES - LEVEL 5	\$3,085.00	16%	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.65	14%	\$71.80	14.7%	\$61.43	14.8%	
PB008		MAIL TRAY SUPPORT	\$226.00	13%	\$196.30	\$0.00	\$0.00	\$0.00	\$0.00	\$6.71	14%	\$5.44	14.7%	\$4.65	14.8%	
PB-4000-US		SMARTLINK: LVM WIFI/LAN ANALYTICS DEVICE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
PS-101		RISO 1 DAY ADD ON WORKFLOW SUPPORT	\$1,250.00	0%	\$1,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.75	14%	\$34.63	14.7%	\$29.63	14.8%	
PS-102		RISO 2 DAY WORKFLOW SUPPORT	\$2,799.00	7%	\$2,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.92	14%	\$72.02	14.7%	\$61.62	14.8%	
PS-104		RISO 4 DAY WORKFLOW SUPPORT	\$4,799.00	4%	\$4,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$157.32	14%	\$127.42	14.7%	\$109.02	14.8%	
RCSE		PRO SERVICES-RELAY INTEGRITY EXPRESS	\$295.00	13%	\$256.24	\$0.00	\$0.00	\$0.00	\$0.00	\$8.76	14%	\$7.10	14.7%	\$6.07	14.8%	
S-7357		OPTION PCB	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
S-7357		OPTION PCB FG10	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
S-7395		PAPER EJECTION ATTACHMENT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
SDIM		DIMENSIONER	\$8,900.00	13%	\$7,730.54	\$680.00	\$0.00	\$63.17	\$0.00	\$306.50	14%	\$261.51	14.7%	\$233.75	14.8%	
SFPC		FEDEX SMARTPOST (100)	\$8,000.00	13%	\$6,923.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$370.55	14%	\$325.55	14.7%	\$297.86	14.8%	
SFPE		FEDEX SMARTPOST (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SFPX		FEDEX SMARTPOST (10)	\$2,000.00	13%	\$1,737.20	\$0.00	\$360.00	\$0.00	\$33.44	\$92.85	14%	\$81.56	14.7%	\$74.61	14.8%	
SGC2		UPS SUREPOST (2)	\$1,280.00	13%	\$1,109.00	\$0.00	\$230.00	\$0.00	\$21.37	\$59.30	14%	\$52.09	14.7%	\$47.65	14.8%	
SGCC		UPS SUREPOST (100)	\$8,000.00	13%	\$6,923.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$370.55	14%	\$325.55	14.7%	\$297.86	14.8%	
SGCE		UPS SUREPOST (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SGCL		UPS SUREPOST (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$277.93	14%	\$244.18	14.7%	\$223.40	14.8%	
SGCT		UPS SUREPOST (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$185.29	14%	\$162.79	14.7%	\$148.94	14.8%	
SGCV		UPS SUREPOST (5)	\$1,440.00	13%	\$1,246.00	\$0.00	\$259.20	\$0.00	\$24.08	\$66.69	14%	\$58.59	14.7%	\$53.61	14.8%	
SGCX		UPS SUREPOST (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%	
SGF1		FEDEX TRANSBORDER (1)	\$9,000.00	13%	\$7,789.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$416.88	14%	\$366.26	14.7%	\$335.10	14.8%	
SGF2		FEDEX TRANSBORDER (2)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SGFC		FEDEX TRANSBORDER (100)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%	
SGFE		FEDEX TRANSBORDER (ENTERPRISE)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%	
SGFL		FEDEX TRANSBORDER (50)	\$90,000.00	13%	\$77,884.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,168.62	14%	\$3,662.38	14.7%	\$3,350.84	14.8%	
SGFT		FEDEX TRANSBORDER (25)	\$75,000.00	13%	\$64,903.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,473.84	14%	\$3,051.97	14.7%	\$2,792.36	14.8%	
SGFV		FEDEX TRANSBORDER (5)	\$30,000.00	13%	\$25,962.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,389.56	14%	\$1,220.81	14.7%	\$1,116.96	14.8%	
SGFX		FEDEX TRANSBORDER (10)	\$50,000.00	13%	\$43,269.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,315.90	14%	\$2,034.65	14.7%	\$1,861.58	14.8%	
SGK1		DYMANEX (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SGK2		DYMANEX (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SGKC		DYMANEX (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SGKE		DYMANEX (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SGKL		DYMANEX (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SGKT		DYMANEX (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%	
SGKV		DYMANEX (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%	
SGKX		DYMANEX (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SGL1		SAMEDAY (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SGL2		SAMEDAY (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.83	\$70.26	14%	\$61.81	14.7%	\$56.62	14.8%	
SGLC		SAMEDAY (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SGLE		SAMEDAY (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SGLL		SAMEDAY (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SGLT		SAMEDAY (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%	
SGLV		SAMEDAY (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%	
SGLX		SAMEDAY (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SGM1		UPS DOMESTIC MAIL INNOVATIONS (1)	\$600.00	13%	\$520.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.81	14%	\$24.43	14.7%	\$22.35	14.8%	
SGM2		UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,280.00	13%	\$1,109.00	\$0.00	\$270.00	\$0.00	\$25.08	\$63.01	14%	\$55.80	14.7%	\$51.36	14.8%	
SGMC		UPS DOMESTIC MAIL INNOVATIONS (100)	\$8,000.00	13%	\$6,923.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$370.55	14%	\$325.55	14.7%	\$297.86	14.8%	
SGME		UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SGML		UPS DOMESTIC MAIL INNOVATIONS (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$277.93	14%	\$244.18	14.7%	\$223.40	14.8%	
SGMT		UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$185.29	14%	\$162.79	14.7%	\$148.94	14.8%	
SGMV		UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,440.00	13%	\$1,246.00	\$0.00	\$259.20	\$0.00	\$24.08	\$66.69	14%	\$58.59	14.7%	\$53.61	14.8%	
SGMX		UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%	
SGN1		TNT (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SGN2		TNT (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SGNC		TNT (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SGNE		TNT (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SGNL		TNT (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SGNT		TNT (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$				

Balance of Line																
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease	
SGWV		UPS DOMESTIC WORLDEASE (5)	\$1,440.00	13%	\$1,246.00	\$0.00	\$259.20	\$0.00	\$24.08	\$66.69	14%	\$58.59	14.7%	\$53.61	14.8%	
SGWX		UPS DOMESTIC WORLDEASE (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%	
SHA1		AES DIRECT WEB API (1)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SHA2		AES DIRECT WEB API (2)	\$7,500.00	13%	\$6,491.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$347.41	14%	\$305.22	14.7%	\$279.26	14.8%	
SHAC		AES DIRECT WEB API (100)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SHAE		AES DIRECT WEB API (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SHAL		AES DIRECT WEB API (50)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SHAT		AES DIRECT WEB API (25)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SHAV		AES DIRECT WEB API (5)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%	
SHAX		AES DIRECT WEB API (10)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SHC1		LOOMIS EXPRESS (1)	\$600.00	16%	\$504.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.27	14%	\$23.99	14.7%	\$21.97	14.8%	
SHL1		DHL (US & CANADA) (1)	\$600.00	13%	\$520.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.81	14%	\$24.43	14.7%	\$22.35	14.8%	
SHL2		DHL (US & CANADA) (2)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SHLC		DHL (US & CANADA) (100)	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$454.50	14%	\$399.90	14.7%	\$366.30	14.8%	
SHLE		DHL (US & CANADA) (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SHLL		DHL (US & CANADA) (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$277.93	14%	\$244.18	14.7%	\$223.40	14.8%	
SHLT		DHL (US & CANADA) (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$185.29	14%	\$162.79	14.7%	\$148.94	14.8%	
SHLV		DHL (US & CANADA) (5)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SHLX		DHL (US & CANADA) (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%	
SHN1		XPO (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SHN2		XPO (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SHNC		XPO (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SHNE		XPO (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SHNL		XPO (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SHNT		XPO (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%	
SHNV		XPO (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%	
SHNX		XPO (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SHP1		USPS ACTIVATION CA (1)	\$600.00	16%	\$504.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.27	14%	\$23.99	14.7%	\$21.97	14.8%	
SL19		HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	16%	\$1,256.00	\$329.60	\$0.00	\$30.62	\$0.00	\$63.37	14%	\$57.76	14.7%	\$54.26	14.8%	
SL20		NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	16%	\$1,676.00	\$259.20	\$0.00	\$24.08	\$0.00	\$73.37	14%	\$64.49	14.7%	\$58.99	14.8%	
SL21		LASER PRINTER	\$695.00	13%	\$602.00	\$140.00	\$0.00	\$13.01	\$0.00	\$29.26	14%	\$26.43	14.7%	\$24.68	14.8%	
SL22		LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$995.00	13%	\$861.00	\$184.80	\$0.00	\$17.17	\$0.00	\$40.89	14%	\$36.73	14.7%	\$34.14	14.8%	
SL30		100 LB. TABLETOP SCALE	\$995.00	16%	\$836.00	\$190.40	\$0.00	\$17.69	\$0.00	\$40.38	14%	\$36.42	14.7%	\$33.97	14.8%	
SL32		200 LB. ROLLERTOP SCALE	\$1,295.00	16%	\$1,088.00	\$268.80	\$0.00	\$24.97	\$0.00	\$53.86	14%	\$48.87	14.7%	\$45.76	14.8%	
SL33		JB67 149 LB. ROLLERTOP SCALE (CALIFORNIA ONLY)	\$1,695.00	13%	\$1,468.00	\$274.40	\$0.00	\$25.49	\$0.00	\$67.20	14%	\$59.78	14.7%	\$55.18	14.8%	
SL39		CORDLESS WEDGE SCANNER	\$1,895.00	16%	\$1,592.00	\$345.60	\$0.00	\$32.11	\$0.00	\$75.85	14%	\$68.18	14.7%	\$63.42	14.8%	
SL91		PC W/ FLAT PANEL MONITOR	\$2,795.00	16%	\$2,348.00	\$368.80	\$0.00	\$34.26	\$0.00	\$103.14	14%	\$90.73	14.7%	\$83.06	14.8%	
SLB2		3RD PARTY USPS WEB CONNNECTOR (2)	\$900.00	13%	\$779.00	\$0.00	\$324.00	\$0.00	\$30.10	\$56.74	14%	\$51.68	14.7%	\$48.56	14.8%	
SLBC		3RD PARTY USPS WEB CONNNECTOR (100)	\$10,000.00	16%	\$8,400.00	\$0.00	\$2,160.00	\$0.00	\$200.67	\$487.95	14%	\$433.35	14.7%	\$399.75	14.8%	
SLBE		3RD PARTY USPS WEB CONNNECTOR (ENTERPRISE)	\$20,000.00	16%	\$16,800.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$825.39	14%	\$716.19	14.7%	\$648.99	14.8%	
SLBL		3RD PARTY USPS WEB CONNNECTOR (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$328.10	14%	\$294.35	14.7%	\$273.57	14.8%	
SLBT		3RD PARTY USPS WEB CONNNECTOR (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$218.73	14%	\$196.23	14.7%	\$182.38	14.8%	
SLBV		3RD PARTY USPS WEB CONNNECTOR (5)	\$1,500.00	13%	\$1,299.00	\$0.00	\$388.80	\$0.00	\$36.12	\$80.55	14%	\$72.10	14.7%	\$66.91	14.8%	
SLBX		3RD PARTY USPS WEB CONNNECTOR (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$540.00	\$0.00	\$50.17	\$109.37	14%	\$98.12	14.7%	\$91.19	14.8%	
SLD1		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (1)	\$9,000.00	13%	\$7,789.00	\$150.50	\$416.88	\$0.00	\$150.50	\$416.88	14%	\$366.26	14.7%	\$335.10	14.8%	
SLD2		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SLDC		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%	
SLDE		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENT)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%	
SLDL		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50)	\$90,000.00	13%	\$77,884.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,168.62	14%	\$3,662.38	14.7%	\$3,350.84	14.8%	
SLDT		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25)	\$75,000.00	16%	\$63,000.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,408.76	14%	\$2,999.26	14.7%	\$2,747.26	14.8%	
SLDV		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	14.8%	
SLDX		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10)	\$50,000.00	16%	\$42,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,272.50	14%	\$1,999.50	14.7%	\$1,831.50	14.8%	
SLEP		E-CERTIFIED/ERR PRODUCTIVITY PACK	\$3,268.00	13%	\$2,843.16	\$0.00	\$0.00	\$0.00	\$0.00	\$97.24	14%	\$78.76	14.7%	\$67.38	14.8%	
SLH1		HAZARDOUS MATERIALS (1)	\$5,000.00	16%	\$4,200.00	\$0.00	\$900.00	\$0.00	\$83.61	\$227.25	14%	\$199.95	14.7%	\$183.15	14.8%	
SLH2		HAZARDOUS MATERIALS (2)	\$7,500.00	16%	\$6,300.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$340.88	14%	\$299.93	14.7%	\$274.73	14.8%	
SLHC		HAZARDOUS MATERIALS (100)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SLHE		HAZARDOUS MATERIALS (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SLHL		HAZARDOUS MATERIALS (50)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SLHT		HAZARDOUS MATERIALS (25)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SLHV		HAZARDOUS MATERIALS (5)	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$454.50	14%	\$399.90	14.7%	\$366.30	14.8%	
SLHX		HAZARDOUS MATERIALS (10)	\$15,000.00	16%	\$12,600.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$681.75	14%	\$599.85	14.7%	\$549.45	14.8%	
SLL1		SHIP TO HOLD (1)	\$9,000.00	13%	\$7,789.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$416.88	14%	\$366.26	14.7%	\$335.10	14.8%	
SLL2		SHIP TO HOLD (2)	\$15,000.00	13%	\$12,981.00	\$0.00	\$3,240.00	\$0.00	\$301.00	\$744.95	14%	\$660.57	14.7%	\$608.65	14.8%	
SLLC		SHIP TO HOLD (100)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%	
SLLE		SHIP TO HOLD (ENTERPRISE)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%	
SLLL		SHIP TO HOLD (50)	\$90,000.00	13%	\$77,884.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,168.62	14%	\$3,662.38	14.7%	\$3,350.84	14.8%	
SLLT		SHIP TO HOLD (25)	\$75,000.00	16%	\$63,000.00	\$0.00	\$13,500.00	\$0.00	\$1,003.33	\$3,157.93	14%	\$2,748.43	14.7%	\$2,496.43	14.8%	
SLLV		SHIP TO HOLD (5)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$361.20	\$1,223.04	14%	\$1,059.24	14.7%	\$958.44	14.8%	
SLLX		SHIP TO HOLD (10)	\$50,000.00	16%	\$42,000.00	\$0.00	\$9,000.00	\$0.00	\$501.66	\$1,938.06	14%	\$1,665.06	14.7%	\$1,497.06	14.8%	
SLY1		BLACK BOX SDK (1)	\$9,000.00	13%	\$7,789.00	\$150.50	\$416.88	\$0.00	\$150.50	\$416.88	14%	\$366.26	14.7%	\$335.10	14.8%	
SLY2		BLACK BOX SDK (2)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SLYC		BLACK BOX SDK (100)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%	
SLYE		BLACK BOX SDK (ENTERPRISE)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%	
SLYL		BLACK BOX SDK (50)	\$90,000.00	13%	\$77,884.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,168.62	14%	\$3,662.38	14.7%	\$3,350.84	14.	

Balance of Line																
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease	
SNHX		LTL CZARLITE RATING / BOLLS (PER CARRIER) (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SNJ1		MISCELLANEOUS DOMESTIC CARRIERS (1)	\$900.00	16%	\$756.00	\$0.00	\$162.00	\$0.00	\$15.05	\$40.91	14%	\$35.99	14.7%	\$32.97	14.8%	
SNJ2		MISCELLANEOUS DOMESTIC CARRIERS (2)	\$1,500.00	16%	\$1,260.00	\$0.00	\$270.00	\$0.00	\$25.08	\$68.17	14%	\$59.98	14.7%	\$54.94	14.8%	
SNJC		MISCELLANEOUS DOMESTIC CARRIERS (100)	\$20,000.00	16%	\$16,800.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$909.00	14%	\$799.80	14.7%	\$732.60	14.8%	
SNJE		MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRISE)	\$25,000.00	16%	\$21,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,136.25	14%	\$999.75	14.7%	\$915.75	14.8%	
SNJL		MISCELLANEOUS DOMESTIC CARRIERS (50)	\$15,000.00	16%	\$12,600.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$681.75	14%	\$599.85	14.7%	\$549.45	14.8%	
SNJT		MISCELLANEOUS DOMESTIC CARRIERS (25)	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$454.50	14%	\$399.90	14.7%	\$366.30	14.8%	
SNJV		MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,000.00	16%	\$2,520.00	\$0.00	\$540.00	\$0.00	\$50.17	\$136.35	14%	\$119.97	14.7%	\$109.89	14.8%	
SNJX		MISCELLANEOUS DOMESTIC CARRIERS (10)	\$5,000.00	16%	\$4,200.00	\$0.00	\$900.00	\$0.00	\$83.61	\$227.25	14%	\$199.95	14.7%	\$183.15	14.8%	
SNL1		PUROLATOR (1)	\$600.00	13%	\$520.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.81	14%	\$24.43	14.7%	\$22.35	14.8%	
SNL2		PUROLATOR (2)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SNLC		PUROLATOR (100)	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$454.50	14%	\$399.90	14.7%	\$366.30	14.8%	
SNLE		PUROLATOR (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SNLL		PUROLATOR (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$277.93	14%	\$244.18	14.7%	\$223.40	14.8%	
SNLT		PUROLATOR (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$185.29	14%	\$162.79	14.7%	\$148.94	14.8%	
SNLV		PUROLATOR (5)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SNLX		PUROLATOR (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%	
SOOCR		HANDHELD OCR SCANNER, COMMS CRADLE/STAND	\$2,499.00	13%	\$2,170.63	\$300.00	\$0.00	\$27.87	\$0.00	\$92.82	14%	\$81.03	14.7%	\$73.74	14.8%	
SPEOV		SENDPRO ENTERPRISE OVERAGE FEE	\$0.125	0%	\$0.125	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
SPEPS		SENDPRO ENTERPRISE IMPLEMENTATION	\$1,000.00	16%	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.73	14%	\$23.27	14.7%	\$19.91	14.8%	
SPY9		LASER PRINTER 1E21	\$835.00	13%	\$725.28	\$140.00	\$0.00	\$13.01	\$0.00	\$33.48	14%	\$29.85	14.7%	\$27.60	14.8%	
SS3D		SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$982.00	16%	\$824.88	\$0.00	\$0.00	\$0.00	\$0.00	\$28.21	14%	\$22.85	14.7%	\$19.55	14.8%	
SS4D		SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$1,963.00	16%	\$1,648.92	\$0.00	\$0.00	\$0.00	\$0.00	\$56.39	14%	\$45.68	14.7%	\$39.08	14.8%	
SSH1		ADDITIONAL LOCATION (1) PRICE PER LOCATION	\$5,000.00	16%	\$4,200.00	\$0.00	\$900.00	\$0.00	\$83.61	\$227.25	14%	\$199.95	14.7%	\$183.15	14.8%	
SSH2		ADDITIONAL LOCATIONS (2) PRICE PER LOCATION	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$454.50	14%	\$399.90	14.7%	\$366.30	14.8%	
SSH3		ADDITIONAL LOCATIONS (100) PRICE PER LOCATION	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SSH4		ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%	
SSH5		ADDITIONAL LOCATIONS (25) PRICE PER LOCATION	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%	
SSH6		ADDITIONAL LOCATIONS (5) PRICE PER LOCATION	\$7,500.00	13%	\$6,491.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$347.41	14%	\$305.22	14.7%	\$279.26	14.8%	
SSH7		ADDITIONAL LOCATIONS (10) PRICE PER LOCATION	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SSL1		1 LOCATION SINGLE WORKSTATION	\$5,953.00	13%	\$5,151.73	\$0.00	\$900.00	\$0.00	\$83.61	\$259.80	14%	\$226.31	14.7%	\$205.71	14.8%	
SSL2		2 LOCATION	\$20,953.00	16%	\$17,600.52	\$0.00	\$3,600.00	\$0.00	\$334.44	\$936.38	14%	\$821.97	14.7%	\$751.57	14.8%	
SSL3		100 LOCATION	\$150,953.00	16%	\$126,800.52	\$0.00	\$27,000.00	\$0.00	\$2,508.31	\$6,844.89	14%	\$6,020.68	14.7%	\$5,513.48	14.8%	
SSL4		ENTERPRISE LOCATION	\$250,953.00	13%	\$217,166.70	\$0.00	\$45,000.00	\$0.00	\$4,180.52	\$11,607.62	14%	\$10,196.04	14.7%	\$9,327.37	14.8%	
SSL5		50 LOCATION	\$100,953.00	16%	\$84,800.52	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,572.39	14%	\$4,021.18	14.7%	\$3,681.98	14.8%	
SSLN		1 LOCATION MULTIPLE SITE	\$15,953.00	13%	\$13,805.73	\$0.00	\$2,700.00	\$0.00	\$250.83	\$722.99	14%	\$633.25	14.7%	\$578.03	14.8%	
SSL6		1 LOCATION SINGLE WORKSTATION SERVER INSTALL	\$8,953.00	13%	\$7,776.58	\$0.00	\$1,440.00	\$0.00	\$133.78	\$399.74	14%	\$349.19	14.7%	\$318.08	14.8%	
SSL7		SSL SHIPPING API	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
SSL8		25 LOCATION	\$75,953.00	16%	\$63,800.52	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,436.14	14%	\$3,021.43	14.7%	\$2,766.23	14.8%	
SSL9		5 LOCATION	\$38,453.00	16%	\$32,300.52	\$0.00	\$6,750.00	\$0.00	\$627.08	\$1,731.76	14%	\$1,521.80	14.7%	\$1,392.60	14.8%	
SSLX		10 LOCATION	\$50,953.00	16%	\$42,800.52	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,299.88	14%	\$2,021.67	14.7%	\$1,850.47	14.8%	
SSLZ		ADDITIONAL WORKSTATION LICENSE	\$4,000.00	16%	\$3,360.00	\$0.00	\$720.00	\$0.00	\$66.89	\$181.80	14%	\$159.96	14.7%	\$146.52	14.8%	
SSTD		DESKTOP TRAINING - UP TO 4HRS (2 OPERATORS)	\$953.00	16%	\$801.00	\$0.00	\$801.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%	
SSTE		OPERATOR TRAINING - UP TO 4HRS (2 OPERATORS)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%	
SSTR		SOLUTIONS DESIGN WORKSHOP	\$8,240.00	16%	\$6,922.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236.73	14%	\$191.74	14.7%	\$164.05	14.8%	
SSU0		INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.39	14%	\$18.95	14.7%	\$16.21	14.8%	
SSU1		INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,623.00	16%	\$1,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.65	14%	\$37.78	14.7%	\$32.33	14.8%	
SSU4		INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%	
SSU5		INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%	
SSV0		PROJECT MANAGEMENT (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%	
SSV1		PROJECT MANAGEMENT (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%	
SSVA		ADDRESS EZ IMPORT SERVICE	\$2,060.00	16%	\$1,731.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.20	14%	\$47.95	14.7%	\$41.02	14.8%	
SSVW		SENDSUITE LIVE TRAINING MATERIAL DEVELOPMENT	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%	
SSVY		SENDSUITE LIVE NON-STANDARD REPORT DEVELOPMENT	\$3,811.00	16%	\$3,202.00	\$0.00	\$0.00	\$0.00	\$0.00	\$109.51	14%	\$88.70	14.7%	\$75.89	14.8%	
SSVZ		SENDSUITE LIVE TEMPLATE DEVELOPMENT	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%	
SSXSHAPI		SSX SHIPPING API	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
SSY1		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (1)	\$9,953.00	13%	\$8,645.18	\$0.00	\$1,620.00	\$0.00	\$150.50	\$446.17	14%	\$389.97	14.7%	\$355.39	14.8%	
SSY2		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (2)	\$15,953.00	13%	\$13,856.78	\$0.00	\$2,700.00	\$0.00	\$250.83	\$724.73	14%	\$634.66	14.7%	\$579.24	14.8%	
SSYC		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (100)	\$100,953.00	13%	\$87,687.78	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,671.13	14%	\$4,101.16	14.7%	\$3,750.41	14.8%	
SSYE		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (ENTERPRISE)	\$100,953.00	13%	\$87,687.78	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,671.13	14%	\$4,101.16	14.7%	\$3,750.41	14.8%	
SSYL		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (50)	\$90,953.00	13%	\$79,001.78	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,206.85	14%	\$3,693.34	14.7%	\$3,377.33	14.8%	
SSYT		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (25)	\$75,953.00	13%	\$65,972.78	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,510.43	14%	\$3,081.61	14.7%	\$2,817.71	14.8%	
SSYV		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (5)	\$30,953.00	13%	\$26,885.78	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,421.15	14%	\$1,246.40	14.7%	\$1,138.85	14.8%	
SSYX		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (10)	\$50,953.00	13%	\$44,257.78	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,349.72	14%	\$2,062.04	14.7%	\$1,885.01	14.8%	
SSZ1		SENDSUITE LIVE PLANETPRESS INTERFACE (1)	\$5,000.00	13%	\$4,343.00	\$0.00	\$900.00	\$0.00	\$83.61	\$232.14	14%	\$203.91	14.7%	\$186.54	14.8%	
SSZ2		SENDSUITE LIVE PLANETPRESS INTERFACE (2)	\$7,500.00	13%	\$6,514.50	\$0.00	\$1,350.00	\$0.00	\$125.42	\$348.22	14%	\$305.87	14.7%	\$279.81	14.8%	
SSZ3		SENDSUITE LIVE PLANETPRESS INTERFACE (100)	\$25,000.00	13%	\$21,715.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,160.70	14%	\$1,019.56	14.7%	\$932.70	14.8%	
SSZE		SENDSUITE LIVE PLANETPRESS INTERFACE (ENTERPRISE)	\$25,000.00	13%	\$21,715.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,160.70	14%	\$1,019.56	14.7%	\$932.70	14.8%	
SSZL		SENDSUITE LIVE PLANETPRESS INTERFACE (50)	\$25,000.00	13%	\$21,715.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,160.70	14%	\$1,019.56	14.7%	\$932.70	14.8%	
SSZT		SENDSUITE LIVE PLANETPRESS INTERFACE (25)	\$20,000.00	13%	\$17,372.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$928.56	14%	\$815.64	14.7%	\$746.16	14.8%	
SSZV		SENDSUITE LIVE PLANETPRESS INTERFACE (5)	\$10,000.00	13%	\$8,686.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$464.28	14%	\$407.82	14.7%	\$373.08	14.8%	
SSZX		SENDSUITE LIVE PLANETPRESS INTERFACE (10)	\$15,000.00	13%	\$13,029.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$696.42	14%	\$611.73	14.7%	\$559.62	14.8%	
STET		SENDSUITE TRACKING ENTERPRISE TOOL KIT	\$4,995.00	13%	\$4,323.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.85	14%	\$119.75	14.7%	\$102.46	14.8%	
SV5A		DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	25%	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.23	14%	\$4.24	14.7%	\$3.63	14.8%	
SV6A		DM SERIES ANALYTICS (100 ACCOUNTS)	\$375.00	17%	\$311.25	\$0.00	\$0.00	\$0.00	\$0.00	\$10.64	14%	\$8.62	14.7%	\$7.38	14.8%	

Balance of Line																
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease	
T291		DHL PLUS DROP SHIPMENT POINTS	\$250.00	13%	\$217.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.42	14%	\$6.01	14.7%	\$5.14	14.8%	
T2AF		RDI FEATURE	\$795.00	13%	\$688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.53	14%	\$19.06	14.7%	\$16.31	14.8%	
T2CM		CERTIFIED MAIL FEATURE	\$895.00	14%	\$774.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26.47	14%	\$21.44	14.7%	\$18.34	14.8%	
T2DS		SHIPPING API DROP SHIP	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
T2EU		E-RETURN RECEIPT FEATURE	\$1,895.00	13%	\$1,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.29	14%	\$45.59	14.7%	\$39.01	14.8%	
T2MM		USPS EXPRESS MAIL MANIFESTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
T2SL		SITE LICENSE FOR DESKTOP EXPRESS PLUS	\$1,650.00	13%	\$1,428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.84	14%	\$39.56	14.7%	\$33.84	14.8%	
T2SU		SECURE ARCHIVE FEATURE	\$495.00	13%	\$429.96	\$0.00	\$0.00	\$0.00	\$0.00	\$14.70	14%	\$11.91	14.7%	\$10.19	14.8%	
T2UM		USPS MANIFEST	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
T2UP		UPS	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
T2US		USPS	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
T310		100 LB. TABLETOP SCALE	\$995.00	16%	\$836.00	\$190.40	\$0.00	\$17.69	\$0.00	\$40.38	14%	\$36.42	14.7%	\$33.97	14.8%	
T313		JB67 149 LB. ROLLERTOP SCALE (CALIFORNIA ONLY)	\$1,695.00	13%	\$1,468.00	\$274.40	\$0.00	\$25.49	\$0.00	\$67.20	14%	\$59.78	14.7%	\$55.18	14.8%	
T319		HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	16%	\$1,256.00	\$329.60	\$0.00	\$30.62	\$0.00	\$63.37	14%	\$57.76	14.7%	\$54.26	14.8%	
T320		NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	35%	\$1,300.00	\$259.20	\$0.00	\$24.08	\$0.00	\$60.51	14%	\$54.07	14.7%	\$50.07	14.8%	
T321		LASER PRINTER	\$695.00	14%	\$601.00	\$140.00	\$0.00	\$13.01	\$0.00	\$29.23	14%	\$26.41	14.7%	\$24.65	14.8%	
T330		SHIPREQUEST, 2D SCANNER AND SCANLINK	\$1,750.00	13%	\$1,520.05	\$289.60	\$0.00	\$26.90	\$0.00	\$69.92	14%	\$62.28	14.7%	\$57.55	14.8%	
T331		SHIPREQUEST SOFTWARE AND 2D SCANNER	\$1,750.00	16%	\$1,470.00	\$289.60	\$0.00	\$26.90	\$0.00	\$68.21	14%	\$60.89	14.7%	\$56.36	14.8%	
T332		2 DIMENSIONAL SCANNER	\$2,400.00	13%	\$2,077.00	\$289.60	\$0.00	\$26.90	\$0.00	\$88.97	14%	\$77.71	14.7%	\$70.74	14.8%	
T339		CORDLESS WEDGE SCANNER	\$1,895.00	16%	\$1,592.00	\$345.60	\$0.00	\$32.11	\$0.00	\$75.85	14%	\$68.18	14.7%	\$63.42	14.8%	
T413		INSTALL SOFTWARE ON CUSTOMER'S PC	\$477.00	16%	\$400.68	\$0.00	\$0.00	\$0.00	\$0.00	\$13.70	14%	\$11.10	14.7%	\$9.50	14.8%	
T415		ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	\$953.00	16%	\$800.52	\$0.00	\$0.00	\$0.00	\$0.00	\$27.38	14%	\$22.17	14.7%	\$18.97	14.8%	
T437		LIVE APPLICATION SUPPORT	\$953.00	16%	\$800.52	\$0.00	\$0.00	\$0.00	\$0.00	\$27.38	14%	\$22.17	14.7%	\$18.97	14.8%	
T4A2		SCREEN CUSTOMIZATION - 2 HRS	\$477.00	16%	\$400.68	\$0.00	\$0.00	\$0.00	\$0.00	\$13.70	14%	\$11.10	14.7%	\$9.50	14.8%	
T4A3		REPORTS CUSTOMIZATION - 2 HRS	\$953.00	16%	\$800.52	\$0.00	\$0.00	\$0.00	\$0.00	\$27.38	14%	\$22.17	14.7%	\$18.97	14.8%	
T4M1		PROJECT MANAGEMENT (1/2 DAY)	\$1,001.00	16%	\$840.84	\$0.00	\$0.00	\$0.00	\$0.00	\$28.76	14%	\$23.29	14.7%	\$19.93	14.8%	
T4M2		PROJECT MANAGEMENT (1 DAY)	\$2,001.00	16%	\$1,680.84	\$0.00	\$0.00	\$0.00	\$0.00	\$57.48	14%	\$46.56	14.7%	\$39.84	14.8%	
T4P0		INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$855.00	16%	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$24.56	14%	\$19.89	14.7%	\$17.02	14.8%	
T4P1		INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,704.00	16%	\$1,431.36	\$0.00	\$0.00	\$0.00	\$0.00	\$48.95	14%	\$39.65	14.7%	\$33.92	14.8%	
T4P4		INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$1,001.00	16%	\$840.84	\$0.00	\$0.00	\$0.00	\$0.00	\$28.76	14%	\$23.29	14.7%	\$19.93	14.8%	
T4P5		INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$2,001.00	16%	\$1,680.84	\$0.00	\$0.00	\$0.00	\$0.00	\$57.48	14%	\$46.56	14.7%	\$39.84	14.8%	
T515		ARRIVAL ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OP	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.39	14%	\$18.95	14.7%	\$16.21	14.8%	
T530		NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	16%	\$1,676.00	\$259.20	\$0.00	\$24.08	\$0.00	\$73.37	14%	\$64.49	14.7%	\$58.99	14.8%	
T54M		FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSIST	\$995.00	13%	\$861.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.45	14%	\$23.85	14.7%	\$20.41	14.8%	
T54S		SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSIS	\$475.00	13%	\$412.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.09	14%	\$11.41	14.7%	\$9.76	14.8%	
T550		ARRIVAL 24/7 STANDBY SOFTWARE SUPPORT	\$56.00	14%	\$48.16	\$0.00	\$595.00	\$0.00	\$55.28	\$56.93	14%	\$56.61	14.7%	\$56.42	14.8%	
T5AG		ARRIVAL TRACKING ASSISTANT CONFIGURATION - 2 HRS	\$407.00	16%	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.70	14%	\$9.47	14.7%	\$8.11	14.8%	
T5EA		ENHANCED WINMOBIL TRACKING ASSISTANT (T746)	\$2,775.00	13%	\$2,410.37	\$388.80	\$0.00	\$36.12	\$0.00	\$106.51	14%	\$93.86	14.7%	\$86.02	14.8%	
T5PR		MAIL CENTER PRODUCTIVITY REPORTING	\$795.00	13%	\$690.54	\$0.00	\$119.00	\$0.00	\$11.06	\$34.68	14%	\$30.19	14.7%	\$27.43	14.8%	
T5TO		NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	16%	\$1,676.00	\$259.20	\$0.00	\$24.08	\$0.00	\$73.37	14%	\$64.49	14.7%	\$58.99	14.8%	
T5WC		WIRELESS CONNECTIVITY MODULE	\$300.00	13%	\$260.58	\$0.00	\$45.00	\$0.00	\$4.18	\$13.09	14%	\$11.40	14.7%	\$10.36	14.8%	
T5YC		PROJECT MANAGEMENT (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%	
T61C		MOBILE SCANNER SINGLE BAY CRADLE	\$199.00	13%	\$172.85	\$0.00	\$0.00	\$0.00	\$0.00	\$5.91	14%	\$4.79	14.7%	\$4.10	14.8%	
T65C		MOBILE SCANNER 5 BAY CRADLE	\$599.00	13%	\$520.29	\$0.00	\$0.00	\$0.00	\$0.00	\$17.79	14%	\$14.41	14.7%	\$12.33	14.8%	
T6MD		WIRELESS MOBILE SCANNER T6MD	\$1,299.00	13%	\$1,130.13	\$180.00	\$0.00	\$16.72	\$0.00	\$49.80	1400%	\$43.84	1470.0%	\$40.16	1480.0%	
T6ME		CELLULAR & WIRELESS MOBILE SCANNER T6ME	\$1,850.00	13%	\$1,609.50	\$468.80	\$0.00	\$43.55	\$0.00	\$84.08	1400%	\$77.25	1470.0%	\$72.99	1480.0%	
T6P0		INSTALLATION PROJECT LEVEL 1	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.39	14%	\$18.95	14.7%	\$16.21	14.8%	
T6RE		SSTO REMOTE TRAINING-HALF DAY, 4 PEOPLE	\$827.00	13%	\$719.49	\$0.00	\$0.00	\$0.00	\$0.00	\$24.61	14%	\$19.93	14.7%	\$17.05	14.8%	
T6RF		SSTO REMOTE TRAINING-FULL DAY, 4 PEOPLE	\$1,347.00	13%	\$1,171.89	\$0.00	\$0.00	\$0.00	\$0.00	\$40.08	14%	\$32.46	14.7%	\$27.77	14.8%	
T6RG		SSTO ONSITE HW INST, TRNG-FULL DAY, 4PPL	\$2,595.00	13%	\$2,257.65	\$0.00	\$0.00	\$0.00	\$0.00	\$77.21	14%	\$62.54	14.7%	\$53.51	14.8%	
T6WE		TETHERED WEDGE SCANNER FOR SSTO	\$499.00	13%	\$433.43	\$12.80	\$0.00	\$1.19	\$0.00	\$15.62	14%	\$12.90	14.7%	\$11.22	14.8%	
T764		WIRELESS MOBILE SCANNER T764	\$1,850.00	13%	\$1,609.50	\$180.00	\$0.00	\$16.72	\$0.00	\$66.19	1400%	\$57.12	1470.0%	\$51.52	1480.0%	
T765		CELLULAR & WIRELESS MOBILE SCANNER T765	\$2,399.00	13%	\$2,087.13	\$468.80	\$0.00	\$43.55	\$0.00	\$100.41	1400%	\$90.48	1470.0%	\$84.30	1480.0%	
T790031		SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$750.00	13%	\$652.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.32	14%	\$18.07	14.7%	\$15.46	14.8%	
T790032		ETHERNET ADAPTER T764/5, T6MD/E	\$599.00	13%	\$521.13	\$0.00	\$0.00	\$0.00	\$0.00	\$17.82	14%	\$14.44	14.7%	\$12.35	14.8%	
T790033		RUGGED BOOT T764/5, T6MD/E	\$170.20	13%	\$148.07	\$0.00	\$0.00	\$0.00	\$0.00	\$5.06	14%	\$4.10	14.7%	\$3.51	14.8%	
T790034		SNAP-ON TRIGGER HANDLE T764/5, T6MD/E	\$450.00	13%	\$391.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13.39	14%	\$10.84	14.7%	\$9.28	14.8%	
TB70001		OFFICERIGHT FOLDER LOCALIZATION KIT- US	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
TFXD		FEDEX ONLINE DROPSHIP	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
TFXO		FXO - FEDEX ONLINE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
TIRX		2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$4,335.00	13%	\$3,765.38	\$844.00	\$0.00	\$78.41	\$0.00	\$181.05	14%	\$163.11	14.7%	\$151.97	14.8%	
TIRY		2D TOWER/INST& TRG/INTEGRITY EXPRESS	\$2,585.00	13%	\$2,245.33	\$989.60	\$0.00	\$91.93	\$0.00	\$138.08	14%	\$131.14	14.7%	\$126.76	14.8%	
TMNS		CELLULAR SYNCH DATA PLAN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
TS14		CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER	\$260.00	13%	\$226.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.73	14%	\$6.26	14.7%	\$5.36	14.8%	
TS1M		ENVELOPES #10 GUMMED, WHITE	\$150.00	0%	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.13	14%	\$4.16	14.7%	\$3.56	14.8%	
TS1N		ENVELOPES 6" X 9" GUMMED, WHITE	\$175.00	0%	\$175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.99	14%	\$4.85	14.7%	\$4.15	14.8%	
TS1O		ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$185.00	0%	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.33	14%	\$5.12	14.7%	\$4.38	14.8%	
TS1P		ENVELOPES 9 1/2" X 12" GUMMED, WHITE	\$250.00	0%	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	14%	\$6.93	14.7%	\$5.93	14.8%	
TS30		HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LA	\$240.00	13%	\$209.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.15	14%	\$5.79	14.7%	\$4.95	14.8%	
TS31		CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINT	\$140.00	13%	\$122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.17	14%	\$3.38	14.7%	\$2.89	14.8%	
TS33		TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINU	\$73.00	14%	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.15	14%	\$1.75	14.7%	\$1.49	14.8%	
TS48		CERTIFIED LABELS FOR LOW TO MID VOLUME LABEL PRINTER	\$115.00	13%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	14%	\$2.77	14.7%	\$2.37	14.8%	
VP50		SENDSUITE XPRESS 24/7 STANDBY SOFTWARE SUPPORT	\$56.00	15%	\$47.51	\$0.00	\$595.00	\$0.00	\$55.28	\$56.90	14%	\$56.60	14.7%	\$56.41	14.8%	
VPEC		ECOMMERCE INTERFACE	\$2,060.00	13%	\$1,789.32	\$0.00	\$0.00	\$0.00	\$0.00	\$61.19	14%	\$49.56	14.7%	\$42.41	14.8%	
VS96030		SOFTWARE METER INTERFACE EXPANSION KIT (20 FT)	\$200.00	13%	\$173.72	\$0.00	\$0.00	\$0.00	\$0.00	\$5.94	14%	\$4.81	14.7%	\$4.12	14.8%	
VSD3		SENDSUITE DESKTOP ROLLOUT SERVICES 10 SITES	\$14,956.00	16%	\$12,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$429.69	14%	\$348.02	14.7%	\$297.77	14.8%	
VSD4		SENDSUITE DESKTOP ROLLOUT SERVICES 50 SITES	\$24,813.00	16%	\$20,843.00	\$0.00	\$0.00	\$0.00	\$0.00	\$712.83	14%	\$577.35	14.7%	\$493.98	14.8%	
VSD5		SENDSUITE DESKTOP SOFTWARE	\$8,295.00	13%	\$7,179.00	\$0.00	\$599.00	\$0.00	\$55.65	\$301.17	14%	\$254.51	14.7%	\$225.79	14.8%	
VSDH		HOSTED SENDSUITE DESKTOP BASE SYSTEM LICENSE	\$4,995.00	13%	\$4,338.66	\$0.00	\$745.00	\$0.00	\$69.21	\$217.59	14%	\$189.39	14.7%	\$172.04	14.8%	

Balance of Line															
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
WPD8		INSTALLATION OF ADDL COMPONENTS	\$353.00	13%	\$306.62	\$0.00	\$0.00	\$0.00	\$0.00	\$10.49	14%	\$8.49	14.7%	\$7.27	14.8%
WPF0		DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1	\$830.00	16%	\$697.20	\$0.00	\$0.00	\$0.00	\$0.00	\$23.84	14%	\$19.31	14.7%	\$16.52	14.8%
WPP8		PLANETPRESS CONNECT	\$11,400.00	13%	\$9,902.04	\$0.00	\$2,280.00	\$0.00	\$211.81	\$550.46	14%	\$486.10	14.7%	\$446.49	14.8%
WPS0		DESIGN SERVICES	\$144.00	16%	\$120.96	\$0.00	\$0.00	\$0.00	\$0.00	\$4.14	14%	\$3.35	14.7%	\$2.87	14.8%
WPTA		MM TO CRMAILER AUTOMATION SERVICE	\$495.00	0%	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.93	14%	\$13.71	14.7%	\$11.73	14.8%
WPYA		RISO COMCOLOR® FW 5230 120 PPM UP TO 300K /MONTH	\$31,881.00	16%	\$26,725.84	\$2,959.20	\$0.00	\$274.91	\$0.00	\$1,097.30	14%	\$946.49	14.7%	\$853.33	14.8%
WPYC		FW SCANNER PACKAGE W/STAND	\$5,015.00	13%	\$4,356.03	\$0.00	\$0.00	\$0.00	\$0.00	\$148.98	14%	\$120.66	14.7%	\$103.24	14.8%
WPYD		FW MULTIFUNCTIONAL FINISHER FG10 2/3H	\$12,171.00	13%	\$10,571.73	\$1,134.40	\$0.00	\$105.39	\$0.00	\$431.81	14%	\$371.88	14.7%	\$334.86	14.8%
WPYG		LEFT SIDE FACE DOWN STAPLER	\$3,269.00	13%	\$2,839.45	\$0.00	\$0.00	\$0.00	\$0.00	\$97.11	14%	\$78.65	14.7%	\$67.29	14.8%
WPYI		FW AUTO CONTROL STACKING TRAY II	\$1,428.00	13%	\$1,240.36	\$0.00	\$0.00	\$0.00	\$0.00	\$42.42	14%	\$34.36	14.7%	\$29.40	14.8%
WPYJ		FW WIDE STACKING TRAY	\$1,428.00	13%	\$1,240.36	\$0.00	\$0.00	\$0.00	\$0.00	\$42.42	14%	\$34.36	14.7%	\$29.40	14.8%
WPYM		4 COLOR INK PACK	\$2,100.00	13%	\$1,824.06	\$0.00	\$0.00	\$0.00	\$0.00	\$62.38	14%	\$50.53	14.7%	\$43.23	14.8%
WPYN		RISO COMCOLOR® FW 5231 120 PPM UP TO 300K / MONTH	\$28,881.00	16%	\$24,210.94	\$2,959.20	\$0.00	\$274.91	\$0.00	\$1,011.29	14%	\$876.83	14.7%	\$793.73	14.8%
WPPY		RISO COMCOLOR® FW 5000 90 PPM UP TO 300K / MONTH	\$25,381.00	16%	\$21,276.89	\$2,335.20	\$0.00	\$216.94	\$0.00	\$872.30	14%	\$752.07	14.7%	\$677.81	14.8%
WPZ3		STANDARD STAPLES FOR GD FINISHER	\$95.00	13%	\$82.52	\$0.00	\$0.00	\$0.00	\$0.00	\$2.82	14%	\$2.29	14.7%	\$1.96	14.8%
WPZA		RISO COMCOLOR® GD 7330 UP TO 500K/MONTH	\$38,881.00	16%	\$32,593.94	\$3,758.40	\$0.00	\$349.16	\$0.00	\$1,347.49	14%	\$1,164.72	14.7%	\$1,051.80	14.8%
WPZB		RISO COMCOLOR® GD 9630 UP TO 500K/MONTH	\$45,381.00	16%	\$38,042.89	\$4,382.40	\$0.00	\$407.13	\$0.00	\$1,572.49	14%	\$1,359.14	14.7%	\$1,227.32	14.8%
WPZE		LEFT SIDE FACE DOWN TRAY (500 SHEETS ONLY)	\$199.00	13%	\$172.85	\$0.00	\$0.00	\$0.00	\$0.00	\$5.91	14%	\$4.79	14.7%	\$4.10	14.8%
WPZF		FACE DOWN LEFT EXIT STAPLER (1000 SHEETS)	\$2,970.00	13%	\$2,579.74	\$0.00	\$0.00	\$0.00	\$0.00	\$88.23	14%	\$71.46	14.7%	\$61.14	14.8%
WPZG		ADDITIONAL PAPER STACKER CART FOR WPZG	\$1,995.00	13%	\$1,732.86	\$0.00	\$0.00	\$0.00	\$0.00	\$59.26	14%	\$48.00	14.7%	\$41.07	14.8%
WPZH		COMCOLOR HIGH PERFORMANCE RIP	\$19,286.00	16%	\$16,167.45	\$200.00	\$0.00	\$18.58	\$0.00	\$565.31	14%	\$461.77	14.7%	\$398.03	14.8%
WPZJ		COMCOLOR SCANNER PACKAGE	\$5,015.00	16%	\$4,204.07	\$0.00	\$0.00	\$0.00	\$0.00	\$143.78	14%	\$116.45	14.7%	\$99.64	14.8%
WPZM		MULTIFUNCTION FINISHER	\$11,818.00	13%	\$10,265.11	\$1,134.40	\$0.00	\$105.39	\$0.00	\$421.33	14%	\$363.39	14.7%	\$327.60	14.8%
WPZN		AUTO CONTROL STACKING TRAY II	\$1,428.00	13%	\$1,240.36	\$0.00	\$0.00	\$0.00	\$0.00	\$42.42	14%	\$34.36	14.7%	\$29.40	14.8%
WPZP		WIDE STACKING TRAY	\$1,129.00	13%	\$980.65	\$0.00	\$0.00	\$0.00	\$0.00	\$33.54	14%	\$27.16	14.7%	\$23.24	14.8%
WPZR		HIGH CAPACITY FEEDER	\$8,310.00	13%	\$7,218.07	\$797.60	\$0.00	\$74.10	\$0.00	\$296.26	14%	\$255.52	14.7%	\$230.35	14.8%
WPZU		HIGH CAPACITY EXIT STACKER W/ ONE PAPER CART	\$17,209.00	13%	\$14,947.74	\$1,652.00	\$0.00	\$153.47	\$0.00	\$613.53	14%	\$529.15	14.7%	\$477.04	14.8%
WPZW		CMYK FULL INK PACKAGE	\$2,625.00	16%	\$2,200.54	\$0.00	\$0.00	\$0.00	\$0.00	\$75.26	14%	\$60.95	14.7%	\$52.15	14.8%
WPZY		BOOKLET STAPLES FOR GD FINISHER	\$120.00	13%	\$104.23	\$0.00	\$0.00	\$0.00	\$0.00	\$3.56	14%	\$2.89	14.7%	\$2.47	14.8%
WPZZ		STANDARD STAPLES FOR GD LEFT SIDE FACE DOWN LEFT EXIT	\$95.00	13%	\$82.52	\$0.00	\$0.00	\$0.00	\$0.00	\$2.82	14%	\$2.29	14.7%	\$1.96	14.8%
WS84		MAIL DIRECTOR SERVICE-MAIL MERGE INTERFACE-REQUIRES V	\$3,173.00	15%	\$2,691.97	\$0.00	\$0.00	\$0.00	\$0.00	\$92.07	14%	\$74.57	14.7%	\$63.80	14.8%
WS90005-01		DA50S KIT- US	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
WS90007-01		DA70S KIT- US	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
WSM6		MAIL COACH TRAINING - UP TO 12 HOURS AND 6 PEOPLE	\$5,429.00	13%	\$4,723.23	\$0.00	\$0.00	\$0.00	\$0.00	\$161.53	14%	\$130.83	14.7%	\$111.94	14.8%
WSMG		CONNECTRIGHT MAILER - BASIC INSTALLATION, TRAINING AND	\$1,704.00	16%	\$1,431.36	\$0.00	\$0.00	\$0.00	\$0.00	\$48.95	14%	\$39.65	14.7%	\$33.92	14.8%
ZH03		15LB WEIGHING OPTION FOR MP82 SCALE	\$1,825.00	13%	\$1,585.20	\$0.00	\$0.00	\$0.00	\$0.00	\$54.21	14%	\$43.91	14.7%	\$37.57	14.8%
ZH07		15 LBS. WEIGHT AND MEASURES EXTERNAL SCALE	\$1,825.00	13%	\$1,585.20	\$0.00	\$0.00	\$0.00	\$0.00	\$54.21	14%	\$43.91	14.7%	\$37.57	14.8%
ZHLS		LOBBY SCALE CAPABILITY	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
ZHZ0		DIFFERENTIAL WEIGHING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
488-00062-007		POWER CORD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
DAST		ADDRESSRIGHT PRINTER TRAINING	\$436.00	20%	\$348.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11.93	14%	\$9.66	14.7%	\$8.27	14.8%
FNP1		PROFESSIONAL INSTALL FOR FURNITURE	\$66.00	20%	\$52.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1.81	14%	\$1.46	14.7%	\$1.25	14.8%
H6DP		H6DP-COMCOLOR BASIC INSTALL/TRAIN	\$1,061.00	16%	\$891.24	\$0.00	\$0.00	\$0.00	\$0.00	\$30.48	14%	\$24.69	14.7%	\$21.12	14.8%
LOCKERA		INTELLIGENT LOCKER A	\$6,413.05	16%	\$5,386.96	\$186.40	\$0.00	\$17.32	\$0.00	\$195.78	14%	\$162.21	14.7%	\$141.53	14.8%
LOCKERF		INTELLIGENT LOCKER F	\$5,661.07	16%	\$4,755.30	\$136.80	\$0.00	\$12.71	\$0.00	\$171.10	14%	\$141.25	14.7%	\$122.87	14.8%
LOCKERH		INTELLIGENT LOCKER H	\$5,473.07	0%	\$4,597.38	\$124.00	\$0.00	\$11.52	\$0.00	\$164.91	14%	\$135.99	14.7%	\$118.17	14.8%
LOCKERL		INTELLIGENT LOCKER L	\$5,097.09	0%	\$4,281.56	\$99.20	\$0.00	\$9.22	\$0.00	\$152.58	14%	\$125.51	14.7%	\$108.85	14.8%
LOCKERM		INTELLIGENT LOCKER M	\$5,097.09	0%	\$4,281.56	\$99.20	\$0.00	\$9.22	\$0.00	\$152.58	14%	\$125.51	14.7%	\$108.85	14.8%
LOCKERPS		INTELLIGENT LOCKER IMPLEMENTATION	\$1,000.00	16%	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.73	14%	\$23.27	14.7%	\$19.91	14.8%
LOCKERR		INTELLIGENT LOCKER R	\$4,533.10	0%	\$3,807.80	\$62.40	\$0.00	\$5.80	\$0.00	\$134.09	14%	\$109.83	14.7%	\$94.88	14.8%
LOCKERX		INTELLIGENT LOCKER X	\$1,500.00	0%	\$1,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.28	14%	\$3.46	14.7%	\$2.96	14.8%
LOCKSVCBASE		INTELLIGENT LOCKER BASE INSTALL	\$100.00	0%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	14%	\$2.77	14.7%	\$2.37	14.8%
LOCKSYS1		INTELLIGENT LOCKER SYS1	\$24,230.73	16%	\$20,353.81	\$1,578.40	\$0.00	\$146.63	\$0.00	\$793.85	14%	\$673.77	14.7%	\$599.69	14.8%
LOCKSYS2		INTELLIGENT LOCKER SYS2	\$22,350.78	16%	\$18,774.66	\$1,454.40	\$0.00	\$135.11	\$0.00	\$732.17	14%	\$621.39	14.7%	\$553.05	14.8%
LOCKSYS3		INTELLIGENT LOCKER SYS3	\$22,162.78	16%	\$18,616.74	\$1,441.60	\$0.00	\$133.93	\$0.00	\$725.98	14%	\$616.13	14.7%	\$548.36	14.8%
LOCKSYS4		INTELLIGENT LOCKER SYS4	\$21,786.80	16%	\$18,300.91	\$1,416.80	\$0.00	\$131.62	\$0.00	\$713.64	14%	\$605.65	14.7%	\$539.03	14.8%
LOCKSYS5		INTELLIGENT LOCKER SYS5	\$20,470.83	16%	\$17,195.50	\$1,330.40	\$0.00	\$123.59	\$0.00	\$670.48	14%	\$569.01	14.7%	\$506.41	14.8%
LOCKSYS6		INTELLIGENT LOCKER SYS6	\$20,658.83	16%	\$17,353.42	\$1,342.40	\$0.00	\$124.71	\$0.00	\$676.63	14%	\$574.22	14.7%	\$511.04	14.8%
M07-3301		33" STORAGE TABLE	\$1,044.00	20%	\$835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$28.56	14%	\$23.14	14.7%	\$19.79	14.8%
M07-3302		33" STAORGAE TABLE W/RAIL	\$1,154.25	20%	\$923.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31.58	14%	\$25.58	14.7%	\$21.88	14.8%
M07-3304		33" MODULAR TABLE	\$1,734.00	20%	\$1,387.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47.44	14%	\$38.43	14.7%	\$32.88	14.8%
M07-4501		45" STORAGE TABLE	\$1,245.00	16%	\$55.44	\$0.00	\$0.00	\$0.00	\$0.00	\$1.90	14%	\$1.54	14.7%	\$1.31	14.8%
M07-4502		45" STORAGE TABLE W/RAIL	\$1,273.63	20%	\$1,018.90	\$0.00	\$0.00	\$0.00	\$0.00	\$34.85	14%	\$28.22	14.7%	\$24.15	14.8%
M07-4504		MODULAR TABLE	\$2,104.50	20%	\$1,683.60	\$0.00	\$0.00	\$0.00	\$0.00	\$57.58	14%	\$46.64	14.7%	\$39.90	14.8%
M07-4505		MODULAR TABLE	\$2,858.25	20%	\$2,286.60	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20	14%	\$63.34	14.7%	\$54.19	14.8%
M07-4506		45" STORAGE TBL W/ 20 EMS	\$2,143.25	20%	\$1,714.60	\$0.00	\$0.00	\$0.00	\$0.00	\$58.64	14%	\$47.49	14.7%	\$40.64	14.8%
M07-4508		45" STORAGE TBL W/ 20 EMS2	\$2,192.00	20%	\$1,753.60	\$0.00	\$0.00	\$0.00	\$0.00	\$59.97	14%	\$48.57	14.7%	\$41.56	14.8%
M07-6001		FREE STANDING 60 P-SORTER	\$2,697.50	20%	\$2,158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80	14%	\$59.78	14.7%	\$51.14	14.8%
M07-6802		MODULAR TABLE 68"	\$1,501.63	20%	\$1,201.30	\$0.00	\$0.00	\$0.00	\$0.00	\$41.08	14%	\$33.28	14.7%	\$28.47	14.8%
M07-6804		FURNITURE	\$2,610.75	20%	\$2,088.60	\$0.00	\$0.00	\$0.00	\$0.00	\$71.43	14%	\$57.85	14.7%	\$49.50	14.8%
M07-6806		68" STORAGE TBL W/ 30 EMS	\$2,660.75	20%	\$2,128.60	\$0.00	\$0.00	\$0.00	\$0.00	\$72.80	14%	\$58.96	14.7%	\$50.45	14.8%
M07-9001		FREE STANDING 90 P-SORTER	\$3,516.25	20%	\$2,813.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.20	14%	\$77.92	14.7%	\$66.67	14.8%
M07-MST-3302		33" BASIC DUMP TABLE	\$553.25	20%	\$442.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15.14	14%	\$12.26	14.7%	\$10.49	14.8%
M07-MST-3303		CONFIG - 33" BASIC TABLE W/ SLOTS	\$1,495.75	20%	\$1,196.60	\$0.00	\$0.00	\$0.00	\$0.00	\$40.92	14%	\$33.15	14.7%	\$28.36	14.8%
M07-MST-3305		STANDARD TABLE	\$1,648.00	20%	\$1,318.40	\$0.00	\$0.00	\$0.00	\$0.00	\$45.09	14%	\$36.52	14.7%	\$31.25	14.8%
M07-MST-3307		CONFIG - 33" BASIC TABLE ELV SLOTS	\$1,678.00	20%	\$1,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$45.91	14%	\$37.18	14.7%	\$31.81	14.8%
M07-MST-3308		CONFIG - 33" BASIC TABLE ELV SLOTS	\$1,205.50	20%	\$964.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.98	14%	\$26.71	14.7%	\$22.86	14.8%
M07-MST-6804															

Balance of Line																
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease	
MT-4533		MODULAR TABLE 45-1/2" WX33" DX29-36INH	\$770.00	20%	\$616.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.07	14%	\$17.06	14.7%	\$14.60	14.8%	
MT-6833		MODULAR TABLE 68IN.W X 33IN.D X29-36IN.H	\$895.00	20%	\$716.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.49	14%	\$19.83	14.7%	\$16.97	14.8%	
OM306		306 LETTER OPENER	\$15,500.00	16%	\$13,020.00	\$1,200.00	\$0.00	\$111.48	\$0.00	\$519.60	14%	\$444.26	14.7%	\$397.76	14.8%	
OM306S		306S LETTER OPENER W/SORT	\$18,500.00	16%	\$15,540.00	\$1,440.00	\$0.00	\$133.78	\$0.00	\$620.65	14%	\$530.79	14.7%	\$475.32	14.8%	
OMBAT		306 LETTER OPENER BATCHER	\$1,400.00	16%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.22	14%	\$32.58	14.7%	\$27.87	14.8%	
OMBIN		306S SORT LETTER OPENER BIN	\$700.00	16%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.11	14%	\$16.29	14.7%	\$13.94	14.8%	
OMCONV		306S SORT LETTER OPENER CONVEYOR	\$1,900.00	16%	\$1,596.00	\$128.00	\$0.00	\$11.89	\$0.00	\$62.51	14%	\$53.13	14.7%	\$47.34	14.8%	
OMPRINT		306 AND 306S HIGH SPEED INKJET PRINTER	\$3,000.00	16%	\$2,520.00	\$180.00	\$0.00	\$16.72	\$0.00	\$97.33	14%	\$82.34	14.7%	\$73.10	14.8%	
OMSTAT		REPORT PRINTER OPEX 306 LETTER OPENER	\$1,400.00	20%	\$1,120.00	\$96.00	\$0.00	\$8.92	\$0.00	\$44.25	14%	\$37.71	14.7%	\$33.68	14.8%	
PAB1		PREMIUM APP BUNDLE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
PSSA		PSSA-PREMIER SUPPORT SUPPLEMENT-LEVEL A	\$0.00	0%	\$0.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$250.83	14%	\$250.83	14.7%	\$250.83	14.8%	
PSSB		PSSB-PREMIER SUPPORT SUPPLEMENT-LEVEL B	\$0.00	0%	\$0.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$501.66	14%	\$501.66	14.7%	\$501.66	14.8%	
PSSL		306 LETTER OPENER PRO INSTALL-TRAINING	\$325.00	20%	\$260.00	\$0.00	\$0.00	\$0.00	\$8.89	\$0.00	14%	\$7.20	14.7%	\$6.16	14.8%	
PSSS		PREMIER SUPPORT SUBSCRIPTION SERVICE	\$0.00	0%	\$0.00	\$0.00	\$2,000.00	\$0.00	\$185.80	\$185.80	14%	\$185.80	14.7%	\$185.80	14.8%	
RS11R		RS1100 RISO FW RIP	\$11,500.00	20%	\$9,200.00	\$200.00	\$0.00	\$18.58	\$0.00	\$327.03	14%	\$268.78	14.7%	\$232.90	14.8%	
SD-3022		TABLE STAND DESK 30"WX22 X29-36"H	\$335.00	20%	\$268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.17	14%	\$7.42	14.7%	\$6.35	14.8%	
SD-3622		SD-3622-MAIL TABLE 36" LONG X 22" DEEP	\$380.00	20%	\$304.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.40	14%	\$8.42	14.7%	\$7.20	14.8%	
SD-4222		TABLE STAND DESK 42"W X 22"D X 29-36"H	\$395.00	20%	\$316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.81	14%	\$8.75	14.7%	\$7.49	14.8%	
SD-4822		SD-4822 UTILITY TABLE 48"X 22"	\$389.00	20%	\$311.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10.64	14%	\$8.62	14.7%	\$7.38	14.8%	
SD-5422		TABLE STAND DESK 54"W X 22"X29-36"H	\$415.00	20%	\$332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.35	14%	\$9.20	14.7%	\$7.87	14.8%	
SD-6022		TABLE STAND DESK 60"WX 22".D X 29-36"H	\$460.00	20%	\$368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.59	14%	\$10.19	14.7%	\$8.72	14.8%	
SD-6622		TABLE STAND DESK 66"W X 22"D X 29-33"H	\$444.00	20%	\$355.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12.15	14%	\$9.84	14.7%	\$8.42	14.8%	
SD-7222		SD-7222 TABLE 72"X22"OPTIONAL RAMP	\$475.00	20%	\$380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.00	14%	\$10.53	14.7%	\$9.01	14.8%	
SDSS-3022		STORAGE SHELF FOR TABLE 30"W X 22"D	\$100.00	20%	\$80.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.74	14%	\$2.22	14.7%	\$1.90	14.8%	
SDSS-3622		STORAGE SHELF FORTABLE 36"W X 22"D	\$124.00	20%	\$99.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3.39	14%	\$2.75	14.7%	\$2.35	14.8%	
SDSS-4822		STORAGE SHELF FOR TABLE 48"W X 22".D	\$147.00	20%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4.02	14%	\$3.26	14.7%	\$2.79	14.8%	
SH01		SH01 - SHREDDER INSTALLATION & TRAINING	\$210.00	20%	\$168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.75	14%	\$4.65	14.7%	\$3.98	14.8%	
SH10A		SH0B LIGHT DUTY SHREDDER, SECURITY LVL 4	\$410.00	16%	\$344.40	\$29.60	\$0.00	\$2.75	\$0.00	\$13.61	14%	\$11.60	14.7%	\$10.36	14.8%	
SH11A		SH1B OFFICE SHREDDER, SECURITY LEVEL 4	\$1,170.00	16%	\$1,176.40	\$84.00	\$0.00	\$7.80	\$0.00	\$11.23	14%	\$10.74	14.7%	\$10.42	14.8%	
SH12A		SH2B HIGH VOLUME SHREDDER, SECURITY L-5	\$2,950.00	20%	\$2,360.00	\$212.80	\$0.00	\$19.77	\$0.00	\$93.89	14%	\$80.20	14.7%	\$71.75	14.8%	
SH13A		SH3B OFFICE SHREDDER, SECURITY LEVEL 5	\$4,100.00	20%	\$3,280.00	\$295.20	\$0.00	\$27.42	\$0.00	\$130.46	14%	\$111.42	14.7%	\$99.67	14.8%	
SH14A		SH4B HIGH SEC. SHREDDER, SECURITY LVL 7	\$6,480.00	20%	\$5,184.00	\$466.40	\$0.00	\$43.33	\$0.00	\$206.18	14%	\$176.09	14.7%	\$157.52	14.8%	
1E44		DESKTOP THERMAL ROLL PRINTER	\$540.00	16%	\$453.60	\$55.20	\$0.00	\$5.13	\$0.00	\$18.93	14%	\$16.41	14.7%	\$14.85	14.8%	
1E45		PB NETWORK LABEL PRINTER (WHITE)	\$1,250.00	16%	\$1,050.00	\$55.20	\$0.00	\$5.13	\$0.00	\$39.33	14%	\$32.93	14.7%	\$28.99	14.8%	
AR100		ADDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO)	\$9,825.00	16%	\$8,253.00	\$818.40	\$0.00	\$76.03	\$0.00	\$332.94	14%	\$285.63	14.7%	\$256.42	14.8%	
AR200		ADDRESSRIGHT 200 (< 600K CYCLES/MO)	\$15,025.00	16%	\$12,621.00	\$1,392.00	\$0.00	\$129.32	\$0.00	\$465.59	14%	\$402.57	14.7%	\$402.57	14.8%	
ARPF		ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO)	\$23,525.00	16%	\$19,761.00	\$2,306.40	\$0.00	\$214.27	\$0.00	\$818.67	14%	\$708.08	14.7%	\$639.75	14.8%	
ARPRINTER		ADDRESS PRINTER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
ARPRINTERADDON		ADDRESS PRINTER ADD ON	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
DM1RKL		RETURN KIT FOR DM100/125 - LARGE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
DM2RKL		RETURN KIT FOR DM200/225 - LARGE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
DM3RKL		RETURN KIT FOR DM300 - LARGE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
DMMRK		RETURN KIT FOR MAILSTATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
993-P		PR20 RETURN KIT WITH BOX	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
993-4C		DM400 SERIES RETURN KIT WITH BOX	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
BTRY-TC51-TC56		BATTERY FOR T764/5, T6MD/E	\$125	16%	\$105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.59	14%	\$2.91	14.7%	\$2.49	14.8%	
WSM4		MAIL COACH TRAIN 12 HOURS 4 PEOPLE	\$3,725	16%	\$3,129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$107.01	14%	\$86.67	14.7%	\$74.16	14.8%	
WSMC		MAIL COACH TRAIN 8 HOURS / 2 PEOPLE	\$1,250	16%	\$1,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35.91	14%	\$29.09	14.7%	\$24.89	14.8%	
LXAB		INDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AND	\$8,500	17%	\$7,055.00	\$768.00	\$0.00	\$71.35	\$0.00	\$288.85	14%	\$248.94	14.7%	\$224.28	14.8%	
LXAD		INDOOR FRONT LOAD ADD-ON LOCKER	\$6,650	17%	\$5,519.50	\$609.60	\$0.00	\$56.63	\$0.00	\$226.52	14%	\$195.36	14.7%	\$176.12	14.8%	
LXAE		INDOOR FRONT LOAD ALL-MEDIUM SIZED ADD-ON LOCKER	\$5,900	17%	\$4,897.00	\$537.60	\$0.00	\$49.94	\$0.00	\$200.77	14%	\$173.10	14.7%	\$156.01	14.8%	
LXAG		INDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER	\$5,900	17%	\$4,897.00	\$537.60	\$0.00	\$49.94	\$0.00	\$200.77	14%	\$173.10	14.7%	\$156.01	14.8%	
LXAM		INDOOR FRONT LOAD SMALL/MEDIUM ADD-ON LOCKER	\$6,800	17%	\$5,644.00	\$624.00	\$0.00	\$57.97	\$0.00	\$231.67	14%	\$199.82	14.7%	\$180.14	14.8%	
LX-AR101		LUXER ASSISTIVE CONTROLLER - TACTILE DEVICE FOR THE SE	\$650	17%	\$539.50	\$0.00	\$0.00	\$0.00	\$0.00	\$18.45	14%	\$14.94	14.7%	\$12.79	14.8%	
LXAX		INDOOR FRONT LOAD HIGH DENSITY ADD-ON LOCKER	\$10,200	17%	\$8,466.00	\$950.40	\$0.00	\$88.29	\$0.00	\$348.40	14%	\$300.73	14.7%	\$271.28	14.8%	
LX-C107		CELLULAR CONNECTION (MODEM)	\$550	17%	\$456.50	\$0.00	\$0.00	\$0.00	\$0.00	\$15.61	14%	\$12.65	14.7%	\$10.82	14.8%	
LX-C209		WIFI CONNECTION - LOCKERS WILL BE CONNECTED OVER WIFI	\$200	17%	\$166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.68	14%	\$4.60	14.7%	\$3.93	14.8%	
LX-CUSTOMER		CUSTOM COLOR	\$1,250	17%	\$1,037.50	\$0.00	\$0.00	\$0.00	\$0.00	\$35.48	14%	\$28.74	14.7%	\$24.59	14.8%	
LX-IL1001		EXTRA IPAD & WALL MOUNTING BRACKET	\$1,800	15%	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.33	14%	\$42.38	14.7%	\$36.26	14.8%	
LX-IL1002		EXTRA TOUCHSCREEN-HANDHELD IPAD MINI WITH A HANDHE	\$1,300	17%	\$1,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.90	14%	\$29.89	14.7%	\$25.57	14.8%	
LX-NS1002		SURVEILLANCE CAMERA	\$400	16%	\$336.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.49	14%	\$9.31	14.7%	\$7.96	14.8%	
LXOB		OUTDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AN	\$11,500	17%	\$9,545.00	\$988.80	\$0.00	\$91.86	\$0.00	\$387.68	14%	\$333.29	14.7%	\$299.70	14.8%	
LXOD		OUTDOOR FRONT LOAD ADD-ON LOCKER	\$8,620	17%	\$7,154.60	\$758.40	\$0.00	\$70.46	\$0.00	\$291.66	14%	\$251.03	14.7%	\$225.93	14.8%	
LXOE		OUTDOOR FRONT LOAD ALL-MEDIUM SIZED ADD-ON LOCKER	\$7,870	17%	\$6,532.10	\$686.40	\$0.00	\$63.77	\$0.00	\$265.91	14%	\$228.77	14.7%	\$205.83	14.8%	
LXOG		OUTDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER	\$7,920	17%	\$6,573.60	\$691.20	\$0.00	\$64.21	\$0.00	\$267.62	14%	\$230.25	14.7%	\$207.16	14.8%	
LX-RAL-8028		BROWN (OPTIONAL BASE COLOR)	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
LX-RAL-9005		BLACK (OPTIONAL BASE COLOR)	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
LX-RAL-9006		SILVER (OPTIONAL BASE COLOR)	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
LX-RAL-9016		WHITE (DEFAULT BASE COLOR)	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
LX-UL		UL CERTIFIED LOCKER	\$250	14%	\$215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.35	14%	\$5.96	14.7%	\$5.10	14.8%	
LX-WRAP		CUSTOM WRAP (3RD PARTY - QUOTED SEPARATELY)	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
1FW5		15 LB INTERFACE WEIGH (LEFT/RIGHT UNIT)	\$2,465	18%	\$2,021.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.13	14%	\$55.99	14.7%	\$47.90	14.8%	
1FW6		30 LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$2,820	18%	\$2,312.40	\$0.00	\$0.00	\$0.00	\$0.00	\$79.08	14%	\$64.05	14.7%	\$54.80	14.8%	
1FW7		70 LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$3,145	18%	\$2,578.90	\$0.00	\$0.00	\$0.00	\$0.00	\$88.20	14%	\$71.44	14.7%	\$61.12	14.8%	
1FW8		149 LB INTERFACED WEIGHING	\$4,355	18%	\$3,571.10	\$0.00	\$0.00	\$0.00	\$0.00	\$122.13	14%	\$98.92	14.7%	\$84.64	14.8%	
1FWV		5 LB INTERFACED WEIGHING UNIT	\$1,730	18%	\$1,418.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.52	14%	\$39.30	14.7%	\$33.62	14.8%	
1FWW		10 LB INTERFACED WEIGHING (UNIT)	\$2,150	18%	\$1,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60.29	14%	\$48.84	14.7%	\$41.78	14.8%	
1FWX		15 LB INTERFACED WEIGHING (UNIT)	\$2,465	18%	\$2,021.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.13	14%	\$55.99	14.7%	\$47.90		

Balance of Line

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SYBOL		ANALYTICS ACTIVATION FOR LOW VOL MACHINE	\$100	17%	\$83.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.84	14%	\$2.30	14.7%	\$1.97	14.8%
SYINF		ANALYTICS ACTIVATION FOR INF MACHINE	\$1,000	17%	\$830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.39	14%	\$22.99	14.7%	\$19.67	14.8%
SYMOL		ANALYTICS ACTIVATION FOR MID VOL MACHINE	\$300	17%	\$249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.52	14%	\$6.90	14.7%	\$5.90	14.8%
SYTOL		ANALYTICS ACTIVATION FOR TOP VOL MACHINE	\$500	17%	\$415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.19	14%	\$11.50	14.7%	\$9.84	14.8%
T790041		FIVE BAY ETHERNET CRADLE-T764/5,T6MD/E	\$1,500	18%	\$1,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.07	14%	\$34.07	14.7%	\$29.15	14.8%
BAS0SPE		BUSINESS ANALYSIS SERVICES<4HOURS	\$1,008	18%	\$826.56	\$0.00	\$0.00	\$0.00	\$0.00	\$28.27	14%	\$22.90	14.7%	\$19.59	14.8%
BAS1SPE		BUSINESS ANALYSIS SERVICES<1DAY	\$2,016	18%	\$1,653.12	\$0.00	\$0.00	\$0.00	\$0.00	\$56.54	14%	\$45.79	14.7%	\$39.18	14.8%
BAS2SPE		BUSINESS ANALYSIS - WHITE GLOVE SRV	\$525	18%	\$430.50	\$0.00	\$0.00	\$0.00	\$0.00	\$14.72	14%	\$11.92	14.7%	\$10.20	14.8%

Postage Meter Rentals/Intellilink					
Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
DELETIONS					
ADDITIONS					
1R0T		1ROT POSTAGE METER	\$137.00	20%	\$109.60
7H00-ML		METER FOR SENDPRO C200	\$35.00	0%	\$35.00
7H00-MM		METER FOR SENDPRO C300/C400	\$50.00	0%	\$50.00
BYOAD		BRING YOUR OWN APPROVED DEVICE	\$20.00	0%	\$20.00
CAAA		COST ACCOUNTING BRONZE PLAN (25 ACCTS, 2 DEVICES)	\$0.00	0%	\$0.00
CAAB		COST ACCOUNTING SILVER PLAN (100 ACCTS, 10 DEVICES)	\$10.00	0%	\$10.00
CAAC		COST ACCOUNTING GOLD PLAN (500 ACCTS, 100 DEVICES)	\$50.00	0%	\$50.00
CAAD		COST ACCOUNTING PLATINUM PLAN (3,000 ACCTS, 500 DEVICES)	\$250.00	0%	\$250.00
DSH1		HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00
DSH2		HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67
DSH3		HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00
ERR1		ERETURN RECEIPT FEATURE (CONNECT+500/SENDPRO P1500-CONNECT+3000/SENDPRO P3000	\$25.00	0%	\$25.00
ERR3		ERETURN RECEIPT FEATURE (DM300-DM475)	\$21.00	0%	\$21.00
G900-HIGH		DM475 METER	\$76.00	48%	\$39.52
G900-LOW		DM300 METER	\$51.00	46%	\$27.54
G900-MID		DM400 METER	\$66.00	49%	\$33.66
G9SS-HIGH		CONFIRMATION SERVICES FOR DM475 METER	\$7.00	0%	\$7.00
G9SS-LOW		CONFIRMATION SERVICES FOR DM300 METER	\$7.00	0%	\$7.00
G9SS-MID		CONFIRMATION SERVICES FOR DM400 METER	\$7.00	0%	\$7.00
K7M0		MAIL STATION	\$23.00	30%	\$16.10
M9SS-HIGH		CONFIRMATION SERVICES FOR CONNECT+ 3000 METER	\$17.00	0%	\$17.00
M9SS-LOW		CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER	\$17.00	0%	\$17.00
MSGs-ML		SPRINT 4G SUBSCRIPTION	\$45.00	0%	\$45.00
MSGs-MM		SPRINT 4G SUBSCRIPTION	\$70.00	0%	\$70.00
NV90		INVIEW SUBSCRIPTION	\$0.00	0%	\$0.00
NV99		INVIEW SOFTWARE	\$0.00	0%	\$0.00
NVMA		INVIEW DASHBOARD - SINGLE METER	\$4.00	0%	\$4.00
NVMB		INVIEW DASHBOARD - UP TO 5 METERS	\$7.00	0%	\$7.00
NVMC		INVIEW DASHBOARD - UP TO 20 METERS	\$15.00	0%	\$15.00
NVMD		INVIEW DASHBOARD - UP TO 50 METERS	\$50.00	0%	\$50.00
NVME		INVIEW DASHBOARD - UP TO 100 METERS	\$100.00	0%	\$100.00
NVMF		INVIEW DASHBOARD - UNLIMITED METERS	\$150.00	0%	\$150.00
NVMG		INVIEW TMR - UNLIMITED METERS	\$250.00	0%	\$250.00

Postage Meter Rentals/Intellilink

Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
PTJ1		SENDPRO POSTAL ACCESS	\$0.00	0%	\$0.00
PTJ3		SENDPRO MULTICARRIER ACCESS WITHOUT HARDWARE OR METER	\$15.00	0%	\$15.00
PTJ4		SENDPRO MULTICARRIER ACCESS WITH HARDWARE OR METER	\$15.00	0%	\$15.00
PTJ7		SENDPRO MAILING	\$0.00	0%	\$0.00
PTJ8		SENDPRO MAILING	\$0.00	0%	\$0.00
PTJA		SENDPRO BASIC 1 USER	\$0.00	0%	\$0.00
PTJB		SENDPRO BASIC 50 USERS	\$10.00	0%	\$10.00
PTJC		SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00
PTJD		SENDPRO OFFICE	\$25.00	0%	\$25.00
PTJE		SENDPRO UNLIMITED	\$180.00	0%	\$180.00
PTJF		SENDPRO BASIC 50 USERS	\$10.00	0%	\$10.00
PTJG		SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00
PTJH		SENDPRO OFFICE	\$25.00	0%	\$25.00
PTJI		SENDPRO UNLIMITED	\$180.00	0%	\$180.00
PTJN		SINGLE USER	\$0.00	0%	\$0.00
PTJP		UP TO 50 USERS WITHOUT HARDWARE OR METER	\$10.00	0%	\$10.00
PTJQ		UNLIMITED USERS WITHOUT HARDWARE OR METER	\$155.00	0%	\$155.00
PTJR		UP TO 50 USERS WITH HARDWARE OR METER	\$25.00	0%	\$25.00
PTJS		UNLIMITED USERS WITH HARDWARE OR METER	\$180.00	0%	\$180.00
PTK1		WEB BROWSER INTEGRATION	\$0.00	0%	\$0.00
PTK2		CSD2 INTEGRATION	\$0.00	0%	\$0.00
PTK3		CONNECT+ METER INTEGRATION	\$0.00	0%	\$0.00
PTK5		METER INTEGRATION	\$0.00	0%	\$0.00
PTKA		US MARKET	\$0.00	0%	\$0.00
PURCHASE POWER HIGH		PURCHASE POWER FOR C+500/SP1500 - SP3000	\$15.00	0%	\$15.00
PURCHASE POWER LOW		PURCHASE POWER FOR MAILSTATION-C500	\$7.00	0%	\$7.00
SPML15		SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95.00	12%	\$83.60
SPML16		SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95.00	12%	\$83.60
SPML17		SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180.00	12%	\$158.40
SPML18		SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180.00	12%	\$158.40
SPML21		SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125.00	12%	\$110.00
SPML22		SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125.00	12%	\$110.00
SPML23		SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400.00	12%	\$352.00
SPML24		SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400.00	12%	\$352.00
SPML25		SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000.00	12%	\$880.00
SPML26		SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000.00	12%	\$880.00
SSLSHAPI		SSL SHIPPING API	\$0.00	0%	\$0.00
SSXSHAPI		SHIPPING API	\$0.00	0%	\$0.00
T6CE		RECEIVING - ENHANCED (50 RECIPIENTS)	\$49.00	0%	\$49.00
T6CN		RECEIVING - WITH NOTIFY (150 RECIPIENTS)	\$149.00	0%	\$149.00

Postage Meter Rentals/Intellilink					
Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
T6CS		RECEIVING - STANDARD (5 RECIPIENTS)	\$0.00	0%	\$0.00
T89D		RECEIVE AND DELIVER	\$199.00	0%	\$199.00
T89N		RECEIVE	\$99.00	0%	\$99.00
T8DD		ENHANCED RECEIVE AND DELIVER	\$249.00	0%	\$249.00
WRBV		CAPTURE ON THE GO - PER USER (UP TO 49)	\$25.00	12%	\$22.00
WRBW		CAPTURE ON THE GO - PER USER (50 TO 99)	\$22.50	12%	\$19.80
ZHD7		ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00	0%	\$0.00
ZHD8		ELECTRONIC RETURN RECEIPT	\$28.00	0%	\$28.00
7H00-MLMS		METER SERVICE SENDPRO C200	\$23.00	0%	\$23.00
7H00-MLMS		METER SERVICE SENDPRO C425	\$23.00	0%	\$23.00
7H00-MMMS		METER SERVICE SENDPRO C300	\$36.00	0%	\$36.00
7H00-MHMS		METER SERVICE SENDPRO C500	\$40.00	0%	\$40.00
G900 -MMMS		METER SERVICE DM400	\$53.00	36%	\$33.66
G900 -MHMS		METER SERVICE DM475	\$64.00	38%	\$39.52
4W00-MLMS		METER SERVICE SENDPRO P1000/P1500	\$52.00	13%	\$45.00
4W00-MMMS		METER SERVICE SENDPRO P2000	\$52.00	13%	\$45.00
4W00-MHMS		METER SERVICE SENDPRO P3000	\$76.00	13%	\$66.00
CDSF2		CELLULAR SUBSCRIPTION FEE SENDPRO C	\$10.00	0%	\$10.00
CDSF4		CELLULAR SUBSCRIPTION FEE SENDPRO	\$45.00	0%	\$45.00
CDSF1		CELLULAR CONNECTION FOR SENDPRO MAILSTATION	\$5.00	0%	\$5.00

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
DELETIONS				Products Updated 1-23-20 5-20-19 Product Changes Need Approval Updated products and pricing quoted 1-15-2018 New pricing activated 6-15-18		
ADDITIONS						
PRICE CHANGE						
2F3-P	New		BROTHER DK1241 4X6 SHIPPING LABELS	\$ 29.95	15.0%	\$ 25.46
397-B	New		10lb USB Scale	\$ 100.00	15.0%	\$ 85.00
397-C	New		30lb USB Scale	\$ 125.00	15.0%	\$ 106.25
397-D	New		70lb USB Scale	\$ 150.00	15.0%	\$ 127.50
412-0	New		Collins CM-557H Ink Cartridge 1 per box	\$ 29.99	NA	\$ 29.99
412-2	New		Pitney Bowes COMPLETE Black Ink Cartridge	\$ 27.99	NA	\$ 27.99
412-3	New		Pitney Bowes Brand AR Low Maintenace 902H Ink Cartridge 1 per box	\$ 29.99	NA	\$ 29.99
412-4	New		HP Q2392A Black Pigment Ink Cartridge 1 per box	\$ 36.99	NA	\$ 36.99
51A-P	New		Ink Waste Replacement Kit - 1/box - For DM300c, DM400c, DM450c, DM475c	\$ 22.99	15.0%	\$ 19.54
601-0	New		E-Z Seal Sealing Solution: 4 - 16 oz. bottles/box - For all machine series	\$ 83.99	15.0%	\$ 71.39
601-7	New		E-Z Seal Sealing Solution: 1 - 4 oz. Dabber bottle - For all machine series	\$ 20.99	15.0%	\$ 17.84
601-9	New		E-Z Seal Sealing Solution: 1 - 4 OZ. Flip Top bottle - For all machine series	\$ 31.99	15.0%	\$ 27.19
605-0	New		E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series	\$ 125.99	15.0%	\$ 107.09
607-0	New		E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series	\$ 720.99	15.0%	\$ 612.84
608-0	New		E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series	\$ 94.99	15.0%	\$ 80.74
610-R	New		Gummed Postage Tape Rolls; 6 rolls/box - 275'/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For Connect+	\$ 115.99	15.0%	\$ 98.59

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
612-9	New		Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200L, DM225, mailstation series, Personal Post	\$ 41.99	15.0%	\$ 35.69
613-3	New		United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$ 83.99	15.0%	\$ 71.39
613-8	New		United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$ 83.99	15.0%	\$ 71.39
613-9	New		United We Stand Tape Sheets - 25 double sheets, 50 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$ 47.99	15.0%	\$ 40.79
613-H	New		Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5'/roll, 722 tapes/roll (no envelope ad, 437 tapes/roll (with envelope ad) - For Connect+	\$ 146.99	15.0%	\$ 124.94
620-9	New		Plain Tape Sheets - 150 double sheets, up to 300 labels - For DM100i, DM125, DM200L, DM225 mailstation series, Personal Post	\$ 73.99	15.0%	\$ 62.89
625-0	New		Plain Tape Strips - 300 strips, up to 600 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$ 73.99	15.0%	\$ 62.89
635-4	New		HP C6119A Bulk Black Ink 1 400ml container per box	\$ 99.99	NA	\$ 99.99
660-6	New		HP 45A (C6195A) Black Fast Dry Ink Cartridge - Single	\$ 27.99	NA	\$ 27.99
674-0	New		Direct Thermal Label Rolls - 4" x 6,000" Continuous - For J693, J696 (T5HP)	\$239.99	15.0%	\$ 203.99
674-4	New		HP 51645A Black Inkjet Cartridge 6 per box	\$ 235.99	NA	\$ 235.99
674-5	New		HP 45A (C6195A) Black Fast Dry Ink Cartridge - Six Pack	\$ 159.54	NA	\$ 159.54
674-8	New		Direct Thermal Label Rolls - 4" x 6" Die Cut - For J693, J696 (T5HP)	\$234.99	15.0%	\$ 199.74
674-9	New		Direct Thermal Label Rolls - 4" x 3" Die Cut - For J693, J696 (T5HP)	\$212.99	15.0%	\$ 181.04
678-0	New		Thermal Transfer Label Rolls - 4" x 6,000" Continuous - For J693, J696 (T5HP)	\$ 259.99	15.0%	\$ 220.99
678-5	New		Thermal Transfer Label Rolls - 4" x 6" Die Cut - For J693, J696 (T5HP)	\$ 247.99	15.0%	\$ 210.79
678-8	New		Thermal Transfer Label Rolls - 3" x 2.5" Die Cut - For J693, J696 (T5HP)	\$ 234.99	15.0%	\$ 199.74
6S2-2	New		W350 Tabs (Wafer Seals) Clear Tabs - 1" round - Vertical perforation - 50,000 tabs/box	\$ 89.99	15.0%	\$ 76.49

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
6S2-3	New		W350 Tabs (Wafer Seals) Clear Tabs - 1" round - no perforation - 50,000 tabs/box	\$ 89.99	15.0%	\$ 76.49
6S2-4	New		Transparent Tabs for W350 - 1" round - no perforation - 50,000 tabs/box	\$ 69.99	15.0%	\$ 59.49
6S2-5	New		White Tabs for W350 - 1" round - no perforation - 50,000 tabs/box	\$ 59.99	15.0%	\$ 50.99
6S2-9	New		White Tabs for W360 - 1.5" round - No perforation - 50,000 tabs/box	\$ 119.99	15.0%	\$ 101.99
6S2-A	New		Clear W360 Tabs (Wafer Seals) - 1.5" round - No perforation - 50,000 tabs/box	\$ 159.99	15.0%	\$ 135.99
6S2-B	New		Transparent W360 Tabs (Wafer Seals) - 1.5" round - No perforation - 50,000 tabs/box	\$ 129.99	15.0%	\$ 110.49
6S2-C	New		White Tabs for W350 - 1" round - no perforation - 56,000 tabs/box	\$ 115.19	15.0%	\$ 97.91
6S2-D	New		Transparent Tabs for W350 - 1.5" round - no perforation - 84,000 tabs/box	\$ 124.79	15.0%	\$ 106.07
6S2-E	New		W350 Tabs (Wafer Seals) Clear Tabs - 1" round - no perforation - 56,000 tabs/box	\$ 153.59	15.0%	\$ 130.55
6S2-M	New		W350 Tabs (Wafer Seals) Clear Tabs - 1" round - Horizontal perforation - 50,000 tabs/box	\$ 89.99	15.0%	\$ 76.49
6SC-W	New		White Tabs for W360 - 1" round - No perforation - 100,000 tabs/box	\$ 115.00	15.0%	\$ 97.75
6W2-3	New		pbSmartPostage - 5.5" x 8.5" White Internet Shipping Labels with TrueBlock™ Technology - 50 labels MFG: Avery MFG Part #: 8126 For inkjet printers	\$ 12.99	15.0%	\$ 11.04
6W2-4	New		pbSmartPostage - 5.5" x 8.5" White Internet Shipping Labels with TrueBlock™ Technology - 200 labels MFG: Avery MFG Part #: 5126 For laser printers	\$ 39.99	15.0%	\$ 33.99
6WB-A	New		pbSmartPostage - 4" Continuous Shipping Labels - 260 labels Works in 6WB-P & 59B-J Printer	\$ 19.49	15.0%	\$ 16.57
6WB-F	New		pbSmartPostage - 4" X 6" Die Cut Shipping Labels -300 labels Works in 6WB-P & 59B-J Printer	\$ 29.95	15.0%	\$ 25.46

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
6WB-K	New		pbSmartPostage - 5.5" x 8.5" White Adhesive Labels - 50 labels MFG: 3M MFG Part #: 3200V For inkjet printers	\$ 9.99	15.0%	\$ 8.49
6WB-M	New		pbSmartPostage - Brother QL-700 Thermal Stamp Label Printer Direct Thermal Printing Print Resolution 300 DPI x 600 DPI - Max Print Width 2.3" USB Interface - Power: 120V AC 60 Hz 1.7A Weight: Approx. 2.5 lbs with roll media Uses 6WB-B or 6WB-C label stock	\$ 99.99	15.0%	\$ 84.99
6WB-P	New		pbSmartPostage - Datamax E-4204 Thermal Label Printer Direct Thermal and/or Thermal Transfer Printing Print Resolution 203 DPI - Max Print Width 4.25" Speed: Max 5" per second - USB Interface Memory: Std 16MB SDRAM Dimensions: 8.77 x 7.05 x 10.0 Uses 6WB-A or 6WB-F label stock	\$ 209.00	15.0%	\$ 177.65
711-1	New		HP C8842A Black Versatile Black Ink Cartridge 1 per box	\$ 28.57	NA	\$ 28.57
711-6	New		HP C8842A Black Versatile Black Ink Cartridge 6 per box	\$ 152.94	NA	\$ 152.94
719-7	New		HP C6170A Blue Inkjet Cartridge 1 per box	\$ 26.75	NA	\$ 26.75
745-0	New		Direct Thermal Label Rolls - 4" x 1,800" Continuous - For J645, 1E03, 1E23, 1E26 (T5MP)	\$ 139.99	15.0%	\$ 118.99
745-1	New		Direct Thermal Label Rolls - 4" x 6" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$ 150.99	15.0%	\$ 128.34
745-2	New		Direct Thermal Label Rolls - 4" x 3" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$ 139.99	15.0%	\$ 118.99
745-4	New		Direct Thermal Label Rolls - 2" x 4" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$ 96.99	15.0%	\$ 82.44
745-5	New		Direct Thermal Label Rolls - 2.1" x 1.5" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$ 50.99	15.0%	\$ 43.34
765-3	New		Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM200i, DM300i, DM300L, DM400i, DM400L	\$ 167.99	15.0%	\$ 142.79
765-9	New		Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM300c, DM400c, DM450c, DM475c	\$ 146.99	15.0%	\$ 124.94
769-0	New		Red Postal Ink Cartridge - 1/box - Up to 400 - 600 impressions or 3-4 months - For Personal Post	\$ 73.99	15.0%	\$ 62.89

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
769-3	New		Red Postal Ink Cartridge - 3/box - Up to 400 - 600 impressions or 3-4 months per cartridge - For Personal Post	\$ 221.97	15.0%	\$ 188.67
770-T	New		Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM400c	\$ 14.99	15.0%	\$ 12.74
772-1	New		DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$ 205.25	15.0%	\$ 174.46
772-2	New		DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$ 389.99	15.0%	\$ 331.49
787-0	New		Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For Connect+	\$ 134.99	15.0%	\$ 114.74
787-1	New		Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For Connect+	\$ 299.99	15.0%	\$ 254.99
787-3	New		Black Ink Cartridge (Standard) - 1/box - For Connect+	\$ 102.99	15.0%	\$ 87.54
787-8	New		Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For Connect+	\$ 197.99	15.0%	\$ 168.29
787-D	New		Cyan Ink Cartridge (Standard) - 1/box- For Connect+	\$ 72.99	15.0%	\$ 62.04
787-E	New		Magenta Ink Cartridge (Standard) - 1/box- For Connect+	\$ 72.99	15.0%	\$ 62.04
787-F	New		Yellow Ink Cartridge (Standard) - 1/box- For Connect+	\$ 72.99	15.0%	\$ 62.04
787-G	New		Cyan/Magenta Print Head - 1/box - For Connect+	\$ 123.99	15.0%	\$ 105.39
787-H	New		Yellow/Black Print Head - 1/box - For Connect+	\$ 123.99	15.0%	\$ 105.39
78P-B	New		Black Print Head - 1/box - For Connect+	\$ 123.99	15.0%	\$ 105.39
78P-K	New		Black Ink Cartridge (Production) - 1/box - For Connect+	\$ 195.99	15.0%	\$ 166.59
78P-R	New		Red Print Head - 1/box - For Connect+	\$ 123.99	15.0%	\$ 105.39
78P-Z	New		Color Graphics Ink Bundle - 1 each Black (787-3), Cyan (787-D), Magenta (787-E), Yellow (787-F) Ink Cartridges - For SendPro™ P & Connect+® Series	\$ 321.96	15.0%	\$ 273.67
793-5	New		Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225	\$ 103.99	15.0%	\$ 88.39
797-0	New		Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation	\$ 73.99	15.0%	\$ 62.89
797-M	New		Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2	\$ 73.99	15.0%	\$ 62.89

Supplies

Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
79P-W	New		Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves - For Connect+	\$ 31.99	15.0%	\$ 27.19
902-L	New		Touchscreen Equipment Maintenance Kit - Connect+™ Series	\$ 22.99	15.0%	\$ 19.54

Supplies

Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
946-1	New		Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM100i, DM125, DM300c	\$ 19.99	15.0%	\$ 16.99
HP1-A	New		HP 51645A Black Inkjet Cartridge 1 per box	\$ 43.99	NA	\$ 43.99
HP1-D	Compatible		Pitney Bowes Brand Compatible HP 51645A Black Inkjet Cartridge 1 per box	\$ 16.70	NA	\$ 16.70
HP4-A	New		HP 51629A Black Inkjet Cartridge 1 per box	\$ 32.41	NA	\$ 32.41
HP6-A	New		HP 51626A Black Inkjet Cartridge 1 per box	\$ 33.50	NA	\$ 33.50
HP6-D	Compatible		PB Compatible HP 51626A Black Inkjet Cartridge 1 per box	\$ 21.58	NA	\$ 21.58
HP7-B	New		HP 51641A Tri-Color Inkjet Cartridge 1 per box	\$ 53.00	NA	\$ 53.00
HP7-I	Compatible		PB Compatible HP 45A Blue Inkjet Cartridge 1 per box	\$ 27.83	NA	\$ 27.83
HP7-M	Compatible		PB Compatible HP 45A Blue Fast Dry Inkjet Cartridge 1 per box	\$ 30.23	NA	\$ 30.23
HP7-N	Compatible		PB Compatible HP 45A Red Fast Dry Inkjet Cartridge 1 per box	\$ 30.23	NA	\$ 30.23
HP7-P	New		PB Compatible HP C6195A Black Fast Dry Ink Cartridge 1 per box	\$ 23.14	NA	\$ 23.14
HPE-A	New		HP 51645A Black Inkjet Cartridge 10 per box	\$ 299.99	NA	\$ 299.99
HPE-B	New		HP OEM DYE 1918 Black 45A Ink Cartridge	\$ 28.99	NA	\$ 28.99
PZ0-A	New		Prism DFL-1000 Black Speed Ink Cartridge 1 per box	\$ 52.99	NA	\$ 52.99
SL-798-0	New		Red Postal Ink Cartridge - 1 per box; Up to 1,500 impressions (no envelope ad) - For SendPro® C Series	\$ 59.99	15.0%	\$ 50.99
SL-CKB01	New		Basic Cleaning Kit - (1) 8 oz pressurized Air Duster, (4) Alcohol Cleaning Wipes, (4) Moist Hand Towlettes	\$ 29.99	15.0%	\$ 25.49
SL-CKE01	New		Everyday Cleaning Kit - (1) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (6) Dry, Lint-Free Absorbent Wipes, (6) Alcohol Cleaning Wipes, (6) Moist Hand	\$ 36.99	15.0%	\$ 31.44
SL-CKE02	New		Everyday Cleaning Pack - (2) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free	\$ 49.99	15.0%	\$ 42.49
SL-CKE03	New		Everyday Cleaning Kit (No Duster) - (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning	\$ 26.99	15.0%	\$ 22.94

Supplies

Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
SL-US1	New		<p>SmartLink™: Enables you to connect your mailstation, mailstation2, DM100i or DM200L postage meter to the Pitney Bowes Commerce Cloud through your existing internet connection. With SmartLink™, you can access innovative tools and proven solutions, designed to help you save time and money.</p> <p>SmartLink™ connects to your LAN (Local Area Network) via an ethernet cable or WiFi.</p>	\$ -	NA	\$ -

DI2000 is not in compliance with Federal 508 standards
 Eligible Entities should refer to Exhibit A attached in COMMBUYS to Pitney Bowes' OFF39 MBPO

Item or Model Number	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DIC1	DI2000 THREE ENCLOSURE FEEDER SYSTEM	\$148,630.00	20%	\$118,904.00	\$8,602.04	\$0.00	\$799.13	\$0.00	\$4,865.65	14%	\$4,092.77	14.7%	\$3,617.15	14.8%
DIC0	DI2000 TWO ENCLOSURE FEEDER SYSTEM	\$145,540.00	20%	\$116,432.00	\$8,602.04	\$0.00	\$799.13	\$0.00	\$4,781.10	14%	\$4,024.30	14.7%	\$3,558.57	14.8%
DIC2	DI2000 FOUR ENCLOSURE FEEDER SYSTEM	\$166,120.00	20%	\$132,896.00	\$9,500.92	\$0.00	\$882.64	\$0.00	\$5,427.68	14%	\$4,563.86	14.7%	\$4,032.28	14.8%
DIST	FILE BASED PROCESSING	\$21,625.00	20%	\$17,300.00	\$2,880.00	\$0.00	\$267.55	\$0.00	\$859.21	14%	\$746.76	14.7%	\$677.56	14.8%
DICB	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$5,970.00	20%	\$4,776.00	\$737.10	\$0.00	\$68.48	\$0.00	\$231.82	14%	\$200.78	14.7%	\$181.67	14.8%
DIC4	ADDITIONAL DIVERT BIN	\$4,120.00	20%	\$3,296.00	\$737.10	\$0.00	\$68.48	\$0.00	\$181.20	14%	\$159.78	14.7%	\$146.60	14.8%
DICA	FACE DOWN EXIT 1 DIVERT	\$11,740.00	20%	\$9,392.00	\$737.10	\$0.00	\$68.48	\$0.00	\$389.69	14%	\$328.64	14.7%	\$291.07	14.8%
F89G	TOP EDGE ENVELOPE MARKER	\$920.00	20%	\$736.00	\$760.00	\$0.00	\$70.60	\$0.00	\$95.77	14%	\$90.99	14.7%	\$88.04	14.8%
F89T	APPLICATION SETUP PER UNIQUE JOB	\$2,190.00	20%	\$1,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.92	14%	\$48.53	14.7%	\$41.52	14.8%
F89Q	BOTTOM EDGE ENVELOPE MARKER	\$1,025.00	20%	\$820.00	\$760.00	\$0.00	\$70.60	\$0.00	\$98.64	14%	\$93.31	14.7%	\$90.03	14.8%
F89K	BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$3,190.00	20%	\$2,552.00	\$333.45	\$0.00	\$30.98	\$0.00	\$118.26	14%	\$101.67	14.7%	\$91.46	14.8%
RDSE	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$1,717.00	20%	\$1,373.60	\$0.00	\$0.00	\$0.00	\$0.00	\$46.98	14%	\$38.05	14.7%	\$32.55	14.8%
F89J	TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$3,290.00	20%	\$2,632.00	\$333.45	\$0.00	\$30.98	\$0.00	\$120.99	14%	\$103.89	14.7%	\$93.36	14.8%
F89Z	FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$3,290.00	20%	\$2,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.01	14%	\$72.91	14.7%	\$62.38	14.8%
F89D	FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$3,290.00	20%	\$2,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.01	14%	\$72.91	14.7%	\$62.38	14.8%
F8AA	STANDARD FOLD PLATES	\$3,290.00	20%	\$2,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.01	14%	\$72.91	14.7%	\$62.38	14.8%
F89C	LOW CAP DIVERT W/ SMART DEFLECT	\$4,735.00	20%	\$3,788.00	\$538.65	\$0.00	\$50.04	\$0.00	\$179.59	14%	\$154.97	14.7%	\$139.82	14.8%
RDW10	WINDOWS 10 WORKSTATION FOR FILE BASED PROCESSING RETROFIT W/OUT MONITOR	\$2,937.00	20%	\$2,349.60	\$0.00	\$0.00	\$0.00	\$0.00	\$80.36	14%	\$65.08	14.7%	\$55.69	14.8%
F89B	AUTOMATIC FOLD CAPABILITY	\$13,095.00	20%	\$10,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$358.28	14%	\$290.19	14.7%	\$248.28	14.8%
F89F	2D CAMERA SCANNER	\$12,975.00	20%	\$10,380.00	\$1,026.00	\$0.00	\$95.32	\$0.00	\$450.32	14%	\$382.85	14.7%	\$341.33	14.8%
F89L	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$16,995.00	20%	\$13,596.00	\$1,026.00	\$0.00	\$95.32	\$0.00	\$560.30	14%	\$471.93	14.7%	\$417.55	14.8%
F8AB	HCSF W/ STANDARD HOPPER	\$36,100.00	20%	\$28,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$987.70	14%	\$799.98	14.7%	\$684.46	14.8%
F89A	HCSF W/ EXTENDED HOPPER	\$38,625.00	20%	\$30,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,056.78	14%	\$855.93	14.7%	\$732.33	14.8%
DIC5	FACE UP METER - UP TO 50 SHEETS	\$28,835.00	20%	\$23,068.00	\$3,360.15	\$0.00	\$312.16	\$0.00	\$1,101.09	14%	\$951.14	14.7%	\$858.87	14.8%
DIC3	FACE UP METER - UP TO 20 SHEETS	\$27,190.00	20%	\$21,752.00	\$2,546.95	\$0.00	\$236.61	\$0.00	\$980.53	14%	\$839.14	14.7%	\$752.13	14.8%
1RPT	PSD, US DM INFINITY PERMIT METER	\$137.00	20%	\$109.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3.75	14%	\$3.04	14.7%	\$2.60	14.8%
1T04	UIC, US DM INFINITY PERMIT METER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
WPR1	DOCUMENT PROCESSING PROJECT MANAGEMENT	\$1,906.00	20%	\$1,524.80	\$0.00	\$0.00	\$0.00	\$0.00	\$52.15	14%	\$42.24	14.7%	\$36.14	14.8%
1R0T	PSD, US DM INFINITY COMMERCIAL METER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1T00	UIC, US DM INFINITY COMMERCIAL METER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a