



This form is jointly issued and published by the Office of the Comptroller, the Executive Office for Administration and Finance, and the Operational Services Division as the default contract for all Commonwealth Departments when another form is not prescribed by regulation or policy. The Commonwealth deems void any changes made on or by attachment (in the form of addendum, engagement letters, contract forms or invoice terms) to the terms in this published form or to the [Standard Contract Form Instructions and Contractor Certifications](#), the [Commonwealth Terms and Conditions](#), the [Commonwealth Terms and Conditions for Human and Social Services](#), or the [Commonwealth IT Terms and Conditions](#) which are incorporated by reference herein. Additional non-conflicting terms may be added by Attachment. Contractors are required to access forms at [macomptroller.org/forms](http://macomptroller.org/forms) or [mass.gov/lists/osd-forms](http://mass.gov/lists/osd-forms).

CONTRACTOR INFORMATION		COMMONWEALTH INFORMATION	
Contractor Legal Name <b>Pitney Bowes Inc</b>		Department <b>Operational Services Division</b>	MMARS Code <b>OSD</b>
d/b/a		Department Contract Manager <b>Tatiana Henry</b>	
Legal Address As entered on Form W-9 or Form W-4 <b>3001 Summer St Stamford, CT, 06926</b>		Business Mailing Address <b>1 Ashburton Place Room 1608 Boston, MA 02108</b>	
Contract Manager Name <b>Timothy O'Connell</b>		Billing Address If Different	
Phone <b>781-291-9105</b>	Email <b>timothy.oconnell@pb.com</b>	Phone <b>617-359-7289</b>	Email <b>tatiana.henry@mass.gov</b>
Fax		Fax	
Vendor Code <b>VC6000199850</b>		MMARS Doc ID(s) <b>OFF540000000000000000</b>	
Vendor Code Address ID e.g. "AD001". Note: The Address ID must be set up for Electronic Funds Transfer (EFT) payments. <b>AD001</b>		RFR/Procurement or Other ID Number <b>BD-25-1080-OSD03-OSD03-114922</b>	

<u>  X  </u> NEW CONTRACT	_____ CONTRACT AMENDMENT	
<b>Procurement or Exception Type (Check one option only)</b>  <u>  X  </u> <b>Statewide Contract</b> (OSD or an OSD-designated department.)  _____ <b>Collective Purchase</b> (Attach OSD approval, scope, and budget.)  _____ <b>Department Procurement</b> - Includes all Grants <a href="#">815 CMR 2.00</a> . (Attach Solicitation Notice or RFR, and Response or other procurement supporting documentation.)  _____ <b>Emergency Contract</b> (Attach justification for emergency, scope, and budget.)  _____ <b>Contract Employee</b> (Attach Employee Status Form, scope, and budget.)  _____ <b>Interim Contract with new Contractor</b> (Attach justification for Interim Contract and updated scope/budget.)  _____ <b>Other Procurement Exception</b> (Attach authorizing language, legislation with specific exemption or earmark, and exception justification, scope, and budget.)	<b>Current Contract End Date PRIOR to Amendment</b>	<b>Amendment Amount</b> Or Enter "No Change" \$ _____
<b>Amendment Type (Check one option only. Attach details of amendment changes.)</b>  _____ <b>Amendment to Date, Scope, or Budget</b> (Attach updated scope and budget.)  _____ <b>Interim Contract with Current Contractor</b> (Attach justification for Interim Contract and updated scope/budget.)  _____ <b>Contract Employee</b> (Attach any updates to scope or budget.)  _____ <b>Other Procurement Exception</b> (Attach authorizing language/justification and updated scope/budget.)		
<b>TERMS AND CONDITIONS</b>		
The Standard Contract Form Instructions and Contractor Certifications and the following document are incorporated by reference into this Contract and are legally binding (Check ONE option):  _____ <a href="#">Commonwealth Terms and Conditions</a>  _____ <a href="#">Commonwealth Terms and Conditions for Human and Social Services</a>  <u>  X  </u> <a href="#">Commonwealth IT Terms and Conditions</a>		
<b>COMPENSATION (Check ONE option.)</b>		
The Department certifies that payments for authorized performance accepted in accordance with the terms of this Contract will be supported in the state accounting system by sufficient appropriations or other non-appropriated funds, subject to intercept for Commonwealth owed debts under <a href="#">815 CMR 9.00</a> .  <u>  X  </u> <b>Rate Contract (No Maximum Obligation).</b> (Attach details of all rates, units, calculations, conditions or terms and any changes if rates or terms are being amended.)  _____ <b>Maximum Obligation Contract.</b> Total maximum obligation for total duration of this contract (or new total if contract is being amended): _____		
<b>PROMPT PAYMENT DISCOUNTS (PPD)</b>		
Commonwealth payments are issued through Electronic Funds Transfer (EFT) 45 days from invoice receipt. See <a href="#">Prompt Pay Discounts Policy</a> .  Check if Contractor is requesting <b>accelerated</b> payments and identify a PPD as follows:  <div style="display: flex; justify-content: space-between;"> <div>Payment issued within: 10 days <u>  0.0  </u> % PPD</div> <div>Payment issued within: 20 days <u>  0.0  </u> % PPD</div> </div> <div style="display: flex; justify-content: space-between;"> <div>Payment issued within: 15 days <u>  0.0  </u> % PPD</div> <div>Payment issued within: 30 days <u>  0.0  </u> % PPD</div> </div> Check if PPD percentages are left blank and identify reason:  <div style="display: flex; justify-content: space-between;"> <div>_____ <b>Statutory/legal</b></div> <div><u>  X  </u> <b>Agree to standard 45-day cycle</b></div> </div> <div style="display: flex; justify-content: space-between;"> <div>_____ <b>Ready Payments</b> (<a href="#">M.G.L. c. 29, § 23A</a>)</div> <div>_____ <b>Only initial payment</b> (Subsequent payments scheduled to support standard EFT 45-day payment cycle).</div> </div>		
<b>BRIEF DESCRIPTION OF CONTRACT PERFORMANCE or REASON FOR AMENDMENT</b>		
Enter the Contract title, purpose, fiscal year(s) and a detailed description of the scope of performance or what is being amended for a Contract Amendment.  <b>This contract is titled OFF54 and is for Postage and Mail Processing Equipment, Accessories, Services &amp; Supplies. The contractor named above is awarded in the following categories: Category 1: Postage and Mailing Systems Equipment, Accessories, Supplies and Service and Category 2: Mail Handling Equipment, Accessories, Supplies and Services. This contract covers fiscal years FY26, FY27, FY28, FY29, FY30 and FY31. The end date of this contract is entered below. This contract has no renewal options.</b>		
<b>SUPPLIER DIVERSITY PROGRAM (SDP) PLAN</b>		
<b>Does the Supplier Diversity Program apply?</b> <b>Yes</b> If YES, the Contractor's annual SDP commitment for this Contract is <b>1.00%</b>  If NO, and the department is an Executive Department, enter the appropriate exemption:		
<b>ANTICIPATED START DATE (Complete ONE option only.)</b>		

The Department and Contractor certify for this Contract, or Contract Amendment, that Contract obligations:

X 1. may be incurred as of the Effective Date (latest signature date below) and no obligations have been incurred prior to the Effective Date.

2. may be incurred as of \_\_\_\_\_, a date **LATER** than the Effective Date below and no obligations have been incurred prior to the Effective Date.

3. were incurred as of \_\_\_\_\_, a date **PRIOR** to the Effective Date below, and the parties agree that payments for any obligations incurred prior to the Effective Date are authorized to be made either as settlement payments or as authorized reimbursement payments, and that the details and circumstances of all obligations under this Contract are attached and incorporated into this Contract. Acceptance of payments forever releases the Commonwealth from further claims related to these obligations.

#### CONTRACT END DATE

Contract performance shall terminate as of 11-30-2030, with no new obligations being incurred after this date unless the Contract is properly amended, provided that the terms of this Contract and performance expectations and obligations shall survive its termination for the purpose of resolving any claim or dispute, for completing any negotiated terms and warranties, to allow any close out or transition performance, reporting, invoicing or final payments, or during any lapse between amendments.


#### CERTIFICATIONS

Notwithstanding verbal or other representations by the parties, the “Effective Date” of this Contract or Amendment shall be the latest date that this Contract or Amendment has been executed by an authorized signatory of the Contractor, the Department, or a later Contract or Amendment Start Date specified above, subject to any required approvals. The Contractor certifies that they have accessed and reviewed all documents incorporated by reference as electronically published and the Contractor makes all certifications required under the Standard Contract Form Instructions and Contractor Certifications under the pains and penalties of perjury, and further agrees to provide any required documentation upon request to support compliance, and agrees that all terms governing performance of this Contract and doing business in Massachusetts are attached or incorporated by reference herein according to the following hierarchy of document precedence, the applicable Commonwealth Terms and Conditions, this Standard Contract Form, the Standard Contract Form Instructions and Contractor Certifications, the Request for Response (RFR) or other solicitation, the Contractor’s Response (excluding any language stricken by a Department as unacceptable), and additional negotiated terms, provided that additional negotiated terms will take precedence over the relevant terms in the RFR and the Contractor’s Response only if made using the process outlined in [801 CMR 21.07](#), incorporated herein, provided that any amended RFR or Response terms result in best value, lower costs, or a more cost effective Contract.

#### AUTHORIZING SIGNATURE FOR THE CONTRACTOR

Signature and date must be captured at time of signature.

Signature

  
Timothy O'Connell (Dec 12, 2025 12:26:57 EST)

Date

Print Name

Timothy O'Connell

Print Title

Government Account Executive, GEO Rep State and Local

#### AUTHORIZING SIGNATURE FOR THE COMMONWEALTH

Signature and date must be captured at time of signature.

Signature

  
Mark Fine (Dec 12, 2025 14:18:57 EST)

Date

Print Name

Mark Fine

Print Title

Assistant Secretary for Operational Services