

STATE OF MICHIGAN ENTERPRISE PROCUREMENT

Department of Technology, Management, and Budget 320 S. Walnut Street 2nd Floor Lansing, MI 48933 P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number 3 Contract Number MA22000000858

| | PITNEY BOWES INC |
|------------|------------------------|
| CC | 3001 Summer Street |
| ONT | Stamford CT 06926 |
| CONTRACTOR | Denise Beychok-Stevens |
| TOR | 225-931-8780 |
| | denise.beychok@pb.com |
| | CV0001235 |

| ₹ ₽ | Tom Goodine | DTMB | | | | | |
|-------------------|---|---|--|--|--|--|--|
| rogram lanager | 517-636-7724 | | | | | | |
| 1 | goodinet@michigan.gov | | | | | | |
| Adr | Alannah Doak | DTMB | | | | | |
| Contrac | (517) 230-9424 | | | | | | |
| :t ator | DoakA@michigan.gov | | | | | | |
| | Program Contract Manager Administrator | Manager 517-636-7724 goodinet@michigan.gov Administratet (517) 230-9424 | | | | | |

| C V 000 | 1233 | | | | | | | |
|-----------------|--------------------------------------|----------------|--------------|----------------|----------------|---------------------------|--|--|
| | | | CONTRACT | SUMMARY | | | | |
| Postage and Ma | ail Equipment | | | | | | | |
| INITIAL EFFEC | TIVE DATE | INITIAL EXPIR | ATION DATE | INITIAL AVAILA | ABLE OPTIONS | EXPIRATION DATE BEFORE | | |
| April 1, 2 | 2023 | May 14 | , 2024 | 4 - 12 1 | Months | May 14, 2025 | | |
| | PAYMEN | IT TERMS | | | DELIVERY TIME | FRAME | | |
| Net 45 | | | | N/A | | | | |
| | ALTERI | NATE PAYMENT | OPTIONS | | EXTEND | ED PURCHASING | | |
| ☐ P-Ca | ard 🖂 | Direct Voucher | (PRC) | ☐ Other | ⊠ Ye | s 🗌 No | | |
| MINIMUM DELIVER | RY REQUIREME | NTS | | | | | | |
| N/A | | | | | | | | |
| | | DES | SCRIPTION OF | CHANGE NOTICE | | | | |
| OPTION | LENGTH | OF OPTION | EXTENSION | LENGTH O | F EXTENSION | REVISED EXP. DATE | | |
| | | | | | | | | |
| CURRENT | VALUE | VALUE OF CHA | ANGE NOTICE | ESTIMATE | ED AGGREGATE (| CONTRACT VALUE | | |
| \$5,000,0 | \$5,000,000.00 \$0.00 \$5,000,000.00 | | | | | | | |

DESCRIPTION

Effective 8/29/2024, pricing on this contract is hereby updated, per revised Attachments.

Sections 3 and 4 to Exhibit # 1 have updated the contractor contacts to the following:

Bill Walter, Vice President 3001 Summer St Stamford, Ct 06926 Bill.Walter@pb.com 480 206 2984

All other terms, conditions, specifications and pricing remain the same. Per contractor and agency agreement, and DTMB Central Procurement approval.

| Postage Meter Rental (Reference Part 3.19) | | |
|--|-------------------|--|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response | DUE TO 2019 GAAP CHANGES, THE PRICING ON THIS PAGE IS FOR LEGACY POSTAGE METER RENTALS ONLY, WITH THE EXCEPTION OF INFINITY PRINTING DEVICE. FOR NEW ORDERS, REFER TO THE METER SUBSCRIPTION PRICE ON THE SOFTWARE LICENSE AND SUBSCRIPTION TAB OF PRICE BOOK. |
| Required | | |
| Percent (%) Discount from MSRP off Base Category Equipment | 17% | - |
| Maintenance Included in Rental Price | | ** In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2026 will not be accepted by the USPS. |

| Item | Category | Description | Monthly Meter MSRP | Monthly Contract Price | % Off MSRP |
|---------|-----------------------|--|--------------------|------------------------|------------|
| 1RPT | POSTAGE METER RENTALS | PSD, US DM INFINITY PERMIT METER | \$137.00/MONTH | \$113.71/MONTH | 17% |
| 1W00-MH | POSTAGE METER RENTALS | METER FOR CONNECT+3000 | \$104.00/MONTH | \$86.32/MONTH | 17% |
| 1W00-ML | POSTAGE METER RENTALS | METER FOR CONNECT+500 | \$104.00/MONTH | \$86.32/MONTH | 17% |
| 1W00-MM | POSTAGE METER RENTALS | METER FOR CONNECT+1000/2000 | \$104.00/MONTH | \$86.32/MONTH | 17% |
| 4W00-MH | POSTAGE METER RENTALS | METER FOR CONNECT GREEN+3000 & SENDPRO P3000 | \$100.00/MONTH | \$83.00/MONTH | 17% |
| 4W00-ML | POSTAGE METER RENTALS | METER FOR GREEN CONNECT+500 /SENDPRO P SERIES METER15000 | \$66.00/MONTH | \$54.78/MONTH | 17% |
| 4W00-MM | POSTAGE METER RENTALS | METER FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/2000 | \$76.00/MONTH | \$63.08/MONTH | 17% |

| Mailing Systems, Ultra Low Volume (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 41% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 35% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-----------|--|---------------------------------------|----------------|-----------------------------|------------|-------------------------------|---|---------------|--|------------------------------|--|------------|---|
| COVER-SPM | ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES | PROTECTIVE DUST COVER - SPMAILSTATION | \$41.00 | \$26.65 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HZ00 | ULTRA LOW VOLUME MAILING SYSTEMS | SENDPRO MAILSTATION WITH 5LB SCALE | \$1,261.00 | \$706.16 | 44% | \$13.50 | \$10.80 | 20% | \$1.00 | n/a | n/a | n/a | n/a |

| Mailing Systems, Low Volume (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 41% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 40% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| | | | | | | | 1 | | | _ | | | |
|--------------------|--|--|------------------|--------------------|------------|----------------|------------------------------|------------|-----------------|---------------|----------------------|------------|----------------------|
| | | | | Contract Equipment | | MSRP Equipment | Contract Annual Equipment | | Contract Monthl | MSRP Software | Contract Annual | | Contract Monthly |
| Item | Category | Description | Equipment MSRP | Price | % Off MSRP | Maintenance | Maintenance | % Off MSI | | Maintenance | Software Maintenance | % Off MSRP | Software Maintenance |
| | | | | | | | Years 2-5 | | Maintenance | | Years 2-5 | | |
| 8H00 | LOW VOLUME MAILING SYSTEMS | C SERIES BASE | \$0.00 | \$0.00 | 0% | \$144.2 | 8 \$115 | .42 | 20% \$10 | .72 n/a | n/a | n/a | n/a |
| APAC | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | ı/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAV | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAX | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (100) | \$0.00 | \$0.00 | 0% r | ı/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAY | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAZ | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB1 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB3 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB4 APKN | LOW VOLUME MAILING SYSTEMS ACCESSORIES LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 \$0.00 | \$0.00 \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APKN F9DD | LOW VOLUME MAILING SYSTEMS ACCESSORIES LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | | | | n/a | n/a | n/a | -9- | n/a n/a | n/a n/a | n/a n/a |
| HZ86002 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 \$0.00 | 0% r | | n/a n/a | n/a n/a | n/a | n/a | n/a n/a | n/a | n/a n/a |
| MP00098 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a n/a | n/a | n/a |
| MP00098 MP00099 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a n/a | n/a | n/a |
| MP1W | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% | ya \$98.0 | | | | .28 n/a | n/a n/a | n/a | n/a |
| NV90KIT | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% n | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NV99KIT | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP3RK | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPCRK | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 7H24 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH25 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH26 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | 2H00 50 LPM | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH36 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | AUTO INSCRIPTIONS | \$0.00 | \$0.00 | 0% r | /a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH37 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | AUTO AD SLOGANS | \$0.00 | \$0.00 | 0% r | ı/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHC2 | LOW VOLUME MAILING SYSTEMS | SENDPRO C200 BASE | \$0.00 | \$0.00 | 0% r | ı/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHC3 | LOW VOLUME MAILING SYSTEMS | SENDPRO C300 BASE | \$0.00 | \$0.00 | 0% r | ı/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD1 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | ı/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD3 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD4 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD5 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD6 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD9 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHZ0 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FA1 1FAC | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a n/a | n/a | n/a n/a |
| 1FAE | LOW VOLUME MAILING SYSTEMS ACCESSORIES LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 \$0.00 | \$0.00 \$0.00 | 0% r | | n/a n/a | n/a n/a | n/a n/a | n/a | n/a n/a | n/a n/a | n/a |
| 1FM2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a n/a | n/a | n/a |
| 1FNVKIT | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a n/a | n/a | n/a | n/a n/a | n/a | n/a |
| 1FS2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FS4 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | \$0.00 | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 8H02 | | SENDPRO C USA LIVE FEDRAMP BASE | \$0.00 | \$0.00 | 0% | \$163.0 | 0 \$130 | 40 | 20% \$12 | .11 n/a | n/a | n/a | n/a |
| APBC | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$57.50 | \$34.50 | 40% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ME1A | LOW VOLUME MAILING SYSTEMS | METER HARDWARE - C SERIES | \$513.00 | \$302.67 | 41% r | ı/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1E47 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | SP100 LABEL PRINTER WITH LIFTER BASE | \$619.00 | \$371.40 | 40% | \$38.0 | 0 \$30 | 40 | 20% \$2 | .82 n/a | n/a | n/a | n/a |
| C200 | | SENDPRO C 200 | \$740.00 | \$414.40 | 44% | \$0.0 | | .00 | | .00 n/a | n/a | n/a | n/a |
| SPY9 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$957.00 | \$574.20 | 40% | \$182.0 | | | | .53 n/a | n/a | n/a | n/a |
| 1F29 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$2,399.00 | \$1,439.40 | 40% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAB | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING SILVER PLAN | \$0.00/MONTH | \$0.00/MONTH | 0% r | ı/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTK2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | CSD2 INTEGRATION | \$0.00/MONTH | \$0.00/MONTH | 0% r | ı/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD7 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | ELECTRONIC TRACKING AND SIGNATURE SERVICES | \$0.00/MONTH | \$0.00/MONTH | 0% r | ı/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD8 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00/MONTH | \$0.00/MONTH | 0% r | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTKS | LOW VOLUME MAILING SYSTEMS ACCESSORIES | METER INTEGRATION | \$0.00/MONTH | \$0.00/MONTH | 0% r | /a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |

| Mailing Systems, Medium Volume (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 27% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 31% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

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|--|---|--|---|--|-----------------------|-------------------|--|-------------------|--------------------------|-------------------|---|-------------------|------------------------------|
| Item | Category | Description | Equipment MSRP | Contract Equipment | % Off MSRP | MSRP Equipmen | Contract Annual Equipment Maintenance | % Off | Contract Monthly | MSRP Software | Contract Annual Software Maintenance | % Off MSRP | Contract Monthly Software |
| item | Category | Description | Equipment MSKI | Price | /o OH MAKI | Maintenance | Years 2-5 | MSRP | Equipment Maintenance | Maintenance | Years 2-5 | 76 OII MAKI | Maintenance |
| ZHC5 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C500 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHC4 | MEDIUM VOLUME MAILING SYSTEMS | SENDERO CADO BASE | \$0.00 | \$0.00 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHE2 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | PB PRESORT XTRA RATES | \$0.00 | \$0.00 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHE1 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | FIRST-CLASS COMMERCIAL PRESORT RATES | \$0.00 | \$0.00 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH29 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 95 LPM SPEED | \$0.00 | \$0.00 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH27 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 2H00 65 LPM | \$0.00 | \$0.00 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSF5 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+2000/SENDPROP2000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | | | | | \$45.52 | | n/a | n/a | n/a |
| MSF4 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+1000/SENDPROP1000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | | | | | \$18.85 | | n/a | n/a | n/a |
| MSF2 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ BASIC WOW FEEDER | \$0.00 | \$0.00 | | | | 20% | \$45.52 | | n/a | n/a | n/a |
| MSF1 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MAILSTREAM BASIC FEEDER-HT | \$0.00 | \$0.00 | | | | | | | n/a | n/a | n/a |
| MP96001 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MP96001 - REMOTE DISPLAY SALES KIT | \$0.00 | \$0.00 | | n/a | n/a | 0/2 | 210.03 | n/a | n/a | n/a | n/a |
| MP8115 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 15 LB UPGRADE | \$0.00 | \$0.00 | | | | 20% | \$1.71 | | n/a | n/a | n/a |
| MP8110 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 10 LB UPGRADE | \$0.00 | \$0.00 | | | | | | | n/a | n/a | n/a |
| HZ80001 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DROP STACKER | \$0.00 | \$0.00 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSD | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 130/70 LPM SPEED | \$0.00 | \$0.00 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a n/a |
| APSA | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 130 LPM SPEED | \$0.00 | \$0.00 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSA APFM | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | LASER PRINTER ENARIED | \$0.00 | \$0.00 | | n/a | | n/a n/a | | .40 | .,, | n/a | |
| APA1 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 50 DEPT ANALYTICS | | \$0.00 | | | n/a | n/a | n/a | n/a | n/a | | n/a |
| APA1 1FZO | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING | \$0.00 \$0.00 | \$0.00 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| 1FER | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | ERR RATES | | | | | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| 1FER 1E90002 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | ACCOUNTING USB HUB | \$0.00 \$0.00 | \$0.00 \$0.00 | | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | |
| | | | | | | | .9.0 | 19.0 | n/a | .90 | n/a | 14.0 | n/a |
| APAVL APAXL | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (50) | \$0.00 | \$0.00 \$0.00 | | n/a n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAYL | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (100) | \$0.00 \$0.00 | \$0.00 | | n/a | n/a n/a | n/a n/a | n/a | n/a n/a | n/a | n/a n/a | n/a |
| | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (500) | | | | | n/a | n/a | n/a n/a | | n/a | | n/a |
| APAZL APKML | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCTG ACCOUNTS LEVEL (3000) | \$0.00 \$0.00 | \$0.00 \$0.00 | | n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a | n/a n/a | n/a |
| | | COST ACCTG ACCOUNTS LEVEL (100000) | | | | n/a | .9.0 | 19.0 | 140 | .90 | n/a | 14.0 | n/a |
| 9H02 ZHC425 | MEDIUM VOLUME MAILING SYSTEMS MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C AUTO USA LIVE FEDRAMP BASE SENDPRO C425 BASE SYSTEM IDENTIFIER | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$420.00 n/a | n/a \$336.00 | 20% n/a | \$31.21 n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| | | MAILCENTER PRINTER | | \$0.00 | | | | | | | | | |
| HV1P | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | | \$0.00 | | | | | | | | n/a | n/a | n/a |
| COVER-SPC | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | PROTECTIVE DUST COVER - SENDPRO C | \$64.00 | \$44.16 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| COVER-SPCA COVER-SPCA | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | PROTECTIVE DUST COVER - SENDPRO C AUTO | \$75.50 | \$52.10 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| E044162 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DISPLAY TABLE STAND | \$120.00 \$222.00 | \$82.80 \$153.18 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a | n/a | n/a | n/a |
| MPOX | | DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE | | | | | | | | n/a | n/a | n/a | n/a |
| ZHZ2 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGH 5 OR 10LB | \$222.00 | \$153.18 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP3X | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE | \$449.00 | \$309.81 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHZ3 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGH 15 OR 30LB | \$449.00 | \$309.81 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1E48 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | SP100 LABEL PRINTER | \$619.00 | \$427.11 | 31% | | | | \$2.82 | | n/a | n/a | n/a |
| 1E44 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DESKTOP THERMAL ROLL PRINTER | \$619.00 | \$427.11 | 31% | | | | \$5.13 | | n/a | n/a | n/a |
| APSB | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 160 LPM SPEED | \$835.00 | \$559.45 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ME1C | MEDIUM VOLUME MAILING SYSTEMS | METER HARDWARE - P SERIES, LV | \$909.00 | \$664.00 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP4X | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING FOR 70 LB SCALE | \$1,005.00 | \$693.45 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHZ4 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGH 70LB | \$1,005.00 | \$693.45 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH30 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | UPGRADE TO 120 LPM SPEED | \$1,145.00 | \$790.05 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| C425 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C425 | \$1,576.00 | \$819.52 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP5X | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING FOR 149 LB SCALE | \$1,356.00 | \$935.64 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSE | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 160/95 LPM SPEED | \$1,835.00 | \$1,266.15 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| C2C1 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C425 - SENDPRO BUNDLE | \$2,749.00 | \$1,347.01 | 51% | | | 20% | \$2.23 | | n/a | n/a | n/a |
| APSC | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 180 LPM SPEED | \$2,770.00 | \$1,855.90 | 33% | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| C2C2 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C425 - SENDPRO PLUS BUNDLE | \$3,368.00 | \$2,458.64 | | | | | \$2.23 | | n/a | n/a | n/a |
| CSCC | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C AUTO 95 | \$3,601.00 | \$2,628.73 | 27% | | | | \$28.91 | | n/a | n/a | n/a |
| APSF | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 180/115 LPM SPEED | \$4,195.00 | \$2,894.55 | 31% | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| C5C1 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C AUTO 120 | \$6,052.00 | \$4,417.96 | 27% | | | 20% | | | n/a | n/a | n/a |
| C5C3 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO AUTOFEED PRO SHIPPING | \$6,681.00 | \$4,877.13 | | | | 20% | \$33.89 | | n/a | n/a | n/a |
| C5C2 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C AUTO PRO MAILING | \$7,058.00 | \$5,152.34 | | | | 20% | \$47.34 | | n/a | n/a | n/a |
| | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 2000 160/95LPM | \$8,335.00 | \$5,751.15 | 31% | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSL | | MAILCENTER 1000 | \$8.365.00 | \$6,106.45 | 27% | | | | | | n/a | n/a | n/a |
| HVBA | MEDIUM VOLUME MAILING SYSTEMS | | | | | | | | \$49.20 | n/a | n/a | | n/a |
| HVBA HVBB | MEDIUM VOLUME MAILING SYSTEMS | MAILCENTER 2000 | \$9,265.00 | \$6,763.45 | | | \$529.60 | 20% | 343.20 | | | n/a | |
| HVBA HVBB APSM | MEDIUM VOLUME MAILING SYSTEMS MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MAILCENTER 2000 180/115 LPM | \$9,265.00 \$10,835.00 | \$7,476.15 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HVBA HVBB APSM CAAE1 | MEDIUM VOLUME MAILING SYSTEMS MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MAILCENTER 2000 180/115 LPM UNLIMITED COST ACCOUNTING FOR PSERIES | \$9,265.00 \$10,835.00 \$0.00/MONTH | \$7,476.15 \$0.00/MONTH | 31% 0% | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a |
| HYBA HYBB AFSM CAREL CARDI | MEDIUM VOLUME MAILING SYSTEMS MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MAILCENTER 2000 180/115 LPM UNLIMITED COST ACCOUNTING FOR PSERIES ENTERPRISE COST ACCOUNTING FOR PSERIES | \$9,265.00 \$10,835.00 \$0.00/MONTH \$0.00/MONTH | \$7,476.15 \$0.00/MONTH \$0.00/MONTH | 31% 0% 0% | n/a n/a n/a | n/a n/a n/a | n/a | n/a n/a n/a | n/a | n/a n/a n/a | n/a | n/a n/a |
| HVBA HVBB APSM CAAE1 | MEDIUM VOLUME MAILING SYSTEMS MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MAILCENTER 2000 180/115 LPM UNLIMITED COST ACCOUNTING FOR PSERIES | \$9,265.00 \$10,835.00 \$0.00/MONTH | \$7,476.15 \$0.00/MONTH | 31% 0% 0% | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a |
| HYBA HYBB AFSM CAREL CARDI | MEDIUM VOLUME MAILING SYSTEMS MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MAILCENTER 2000 180/115 LPM UNLIMITED COST ACCOUNTING FOR PSERIES ENTERPRISE COST ACCOUNTING FOR PSERIES | \$9,265.00 \$10,835.00 \$0.00/MONTH \$0.00/MONTH | \$7,476.15 \$0.00/MONTH \$0.00/MONTH | 31% 0% 0% 0% | n/a n/a n/a | n/a n/a n/a | n/a n/a n/a | n/a n/a n/a | n/a n/a n/a | n/a n/a n/a | n/a n/a n/a | n/a n/a |

| Mailing Systems, High Volume (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 38% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 35% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| | | | | | 1 | | Contract Annual | | Contract Monthly | | Contract Annual | 1 | Contract Monthly |
|-----------------|--|---|----------------------|---------------------------|--------------|----------------|-----------------------|-----------|------------------|---------------|----------------------|------------|------------------|
| Item | Category | Description | Equipment MSRP | Contract Equipment Price | e % Off MSRP | MSRP Equipment | Equipment Maintenance | % Off | Equipment | MSRP Software | Software Maintenance | % Off MSRP | |
| | | | | | | Maintenance | Years 2-5 | MSRP | Maintenance | Maintenance | Years 2-5 | | Maintenance |
| MSD1 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 10" COLOR TOUCH DISPLAY | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 09 | \$0.00 | n/a | n/a | n/a | n/a |
| MW90007 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P/CONNECT+ SERIES DROP STACKER | \$0.00 | \$0.00 | 0% | n/a | n/a n, | /a | n/a | n/a | n/a | n/a | n/a |
| 1FXA | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | METER INVIEW DASHBOARD INTERFACE (ONE PER METER) | \$0.00 | \$0.00 | 0% | n/a | n/a n, | /a | n/a | n/a | n/a | n/a | n/a |
| 1FS1 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | | n/a | | /a | n/a | n/a | n/a | n/a | n/a |
| 1FNV | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW STARTUP KIT FOR DM125/225 | \$0.00 | \$0.00 | 0% | n/a | n/a n, | /a | n/a | n/a | n/a | n/a | n/a |
| 1FAW | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES DFWORKS INTERFACE | \$0.00 | \$0.00 | 0% | n/a | n/a n, | /a | n/a | n/a | n/a | n/a | n/a |
| 1FAN | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW 300 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a n, | /a | n/a | n/a | n/a | n/a | n/a |
| 1FAM | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW 100 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a n, | /a | n/a | n/a | n/a | n/a | n/a |
| 1FAL | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW 50 DEPT ACCOUNTING | \$0.00 | \$0.00 | | n/a | n/a n, | /a | n/a | n/a | n/a | n/a | n/a |
| 1FAB | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | DEPARTMENT ACCOUNTING ENABLER | \$0.00 | \$0.00 | | n/a | | /a | | n/a | n/a | n/a | n/a |
| AZBK | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a n, | /a | n/a | n/a | n/a | n/a | n/a |
| APFD | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | ENERGY STAR ENABLED | \$0.00 | \$0.00 | | n/a | n/a n, | | | n/a | n/a | n/a | n/a |
| MSF3 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ ENHANCED WOW FEEDER | \$0.00 | \$0.00 | 0% | | | 209 | \$126.88 | n/a | n/a | n/a | n/a |
| APFB | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | COLOR GRAPHICS PRINTING | \$0.00 | \$0.00 | | n/a | n/a n, | /a | n/a | n/a | n/a | n/a | n/a |
| APSG | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 165/105 LPM SPEED | \$0.00 | \$0.00 | | n/a | n/a n, | | | n/a | n/a | n/a | n/a |
| BMZ1 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES BUSINESS MANAGER INTERFACE | \$0.00 | \$0.00 | | n/a | | /a | | n/a | n/a | n/a | n/a |
| MW90650 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | ROLL TAPE KIT | \$0.00 | \$0.00 | | n/a | n/a n, | | n/a | n/a | n/a | n/a | n/a |
| MSF6 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 0% | | | 209 | | | n/a | n/a | n/a |
| MP4W | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 70 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | 0% | | \$217.60 | 209 | | | n/a | n/a | n/a |
| MP3W | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 15/30 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | 0% | | | 209 | | | n/a | n/a | n/a |
| APKM | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO - UNLIMITED ACCOUNTING | \$0.00 | \$0.00 | | n/a | | /a | | n/a | n/a | n/a | n/a |
| MW92705 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 15" DISPLAY | \$0.00 | \$0.00 | | n/a | n/a n, | | , . | n/a | n/a | n/a | n/a |
| MW90067 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES POWER DISTRIBUTION KIT | \$100.00 | \$65.00 | 35% | | | /a | | n/a | n/a | n/a | n/a |
| N199 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SCALE STAND (MP30) | \$115.00 | \$74.75 | 35% | | | /a | | n/a | n/a | n/a | n/a |
| MW97182 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | WIRELESS LAN ADAPTER | \$155.00 | \$101.00 | 35% | | n/a n, | | | n/a | n/a | n/a | n/a |
| APF8 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS | \$165.00 | \$107.25 | 35% | | | /a | | n/a | n/a | n/a | n/a |
| APF9 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ /SENDPRO P CREATIVE FONTS | \$165.00 | \$107.25 | 35% | | | /a | | n/a | n/a | n/a | n/a |
| MW90705 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT | \$165.00 | \$107.25 | 35% | | n/a n, | | n/a | n/a | n/a | n/a | n/a |
| HV97500 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | WIRELESS LAN CLIENT | \$170.00 | \$110.50 | 35% | | | /a | | n/a | n/a | n/a | n/a |
| MW90701 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 100' LAN CABLE | \$215.00 | \$139.75 | 35% | | n/a n, | | | n/a | n/a | n/a | n/a |
| MW90147 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | WIRELESS KEYBOARD | \$215.00 | \$139.75 | 35% | | | /a | | n/a | n/a | n/a | n/a |
| MW90702 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | WIRELESS 4-PORT ROUTER. | \$315.00 | \$204.75 | 35% | | | /a | | n/a | n/a | n/a | n/a |
| SVWD | HIGH VOLUME MAILING SYSTEMS FURNITURE | ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE | \$276.00 | \$207.00 | 25% | | n/a n, | | | n/a | n/a | n/a | n/a |
| 1FA2 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | BASIC ACCOUNTING (100 DEPT) | \$390.00 | \$253.50 | 35% | | n/a n, | | | n/a | n/a | n/a | n/a |
| 1FR4 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | USPS BRM RATES | \$510.00 | \$332.00 | 35% | | | /a | | n/a | n/a | n/a | n/a |
| MW90020 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000 | \$540.00 | \$351.00 | 35% | | n/a n, | | | n/a | n/a | n/a | n/a |
| SVWB | HIGH VOLUME MAILING SYSTEMS FURNITURE | BRIDGE FOR SENDPRO P SERIES CONSOLE | \$504.00 | \$378.00 | 25% | | n/a n, | | | n/a | n/a | n/a | n/a |
| APA2 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 100 DEPT ANALYTICS | \$625.00 | \$406.00 | 35% | | | /a | n/a | n/a | n/a | n/a | n/a |
| AZBG | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | BLACK GRAPHICS UPGRADE | \$765.00 | \$497.25 | 35% | | n/a n, | | n/a | n/a | n/a | n/a | n/a |
| MW90806 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | POWER STACKER EXTENSION | \$765.00 | \$497.25 | 35% | | n/a n, | /a | | n/a | n/a | n/a | n/a |
| ME1D SBDS | HIGH VOLUME MAILING SYSTEMS HIGH VOLUME MAILING SYSTEMS ACCESSORIES | METER HARDWARE - P SERIES, HV BARCODE SCANNER | \$909.00 \$902.00 | \$563.58 \$586.30 | 38% | | 11/4 | /a 209 | | n/a | n/a n/a | n/a n/a | n/a n/a |
| MSD2 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 15" COLOR TOUCH DISPLAY | \$902.00 | \$605.00 | 35% | | \$108.00 | 207 | | | n/a | n/a n/a | n/a |
| MSD2 SPY8 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES HIGH VOLUME MAILING SYSTEMS ACCESSORIES | LASER PRINTER | \$957.00 | \$605.00 | 35% | | \$145.60 | 209 | | | n/a | n/a | n/a n/a |
| SP18 MW90024 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES HIGH VOLUME MAILING SYSTEMS ACCESSORIES | BLACK GRAPHICS UPGRADE KIT | \$1.165.00 | \$622.05 | 35% | | n/a 5145.00 | | | n/a n/a | n/a | n/a | n/a |
| MSPR | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | GREEN CONNECT+ POWER STACKER | \$1,255.00 | \$816.00 | 35% | | | 209 | .4.0 | | n/a | n/a | n/a |
| MSPR APA4 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 500 DEPT ANALYTICS | \$1,255.00 | \$878.00 | 35% | | | /a | | n/a | n/a | n/a | n/a |
| APSH | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 220/135 LPM SPEED | \$1,655.00 | \$893.70 | 46% | | n/a n | | | n/a | n/a | n/a | |
| APAS | HIGH VOLUME MAILING SYSTEMS ACCESSORIES HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 1000 DEPT ANALYTICS | \$1,655.00 | \$1,048,00 | 35% | | n/a n | | | n/a | n/a | n/a | n/a n/a |
| APA7 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 2000 DEPT ANALYTICS | \$1,946.00 | \$1,265.00 | 35% | | n/a n | | .40 | n/a | n/a | - /- | n/a |
| MSPS | HIGH VOLUME MAILING SYSTEMS ACCESSORIES HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES POWER STACKER | \$2,305.00 | \$1,265.00 | 35% | | | 7d 209 | 6 \$25.79 | | n/a | n/a | n/a |
| MSPS APA9 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 3000 DEPT ANALYTICS | \$2,305.00 | \$1,498.00 | 35% | | | /a | | n/a n/a | n/a | n/a | n/a |
| SVWA | HIGH VOLUME MAILING SYSTEMS ACCESSORIES HIGH VOLUME MAILING SYSTEMS FURNITURE | SENDPRO P SERIES CONSOLE WITH SCALE STAND | \$2,360.00 | \$1,534.00 \$1,603.18 | 35% | | n/a n, | | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| HVPS | HIGH VOLUME MAILING SYSTEMS FURNITURE HIGH VOLUME MAILING SYSTEMS ACCESSORIES | MAILCENTER POWER STACKER | \$2,258.00 | \$1,603.18 \$1.657.50 | 29% | | 190 | /a 209 | | | n/a n/a | n/a n/a | n/a n/a |
| SVWE | HIGH VOLUME MAILING SYSTEMS ACCESSORIES HIGH VOLUME MAILING SYSTEMS FURNITURE | CONSOLE | \$2,550.00 | \$1,657.50 | 35% | | n/a \$220.00 | | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| APSJ | HIGH VOLUME MAILING SYSTEMS FURNITURE HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 270/170 LPM SPEED | \$2,374.92 | \$1,662.44 | 30% | | .9.0 | | .40 | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| APKM1 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES HIGH VOLUME MAILING SYSTEMS ACCESSORIES | UNLIMITED ACCOUNTING FOR PSERIES | \$6,675.00 | \$3,604.50 \$4,212.00 | 46% 35% | | | /a /a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| APKM1 APSK | HIGH VOLUME MAILING SYSTEMS ACCESSORIES HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 310/205 LPM SPEED | \$6,480.00 | \$4,212.00 \$7.865.10 | 35% | | | /a /a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| APSK HVBD | HIGH VOLUME MAILING SYSTEMS ACCESSORIES HIGH VOLUME MAILING SYSTEMS | MAILCENTER 3000 | \$14,565.00 | \$7,865.10 \$13.516.00 | 46% | | | /a 209 | | | n/a n/a | n/a n/a | n/a n/a |
| TIVOU | HIGH VOLUME MAILING STSTEMS | INMICCENTER 3000 | \$21,800.00 | \$13,516.00 | 38% | \$1,844.00 | \$1,475.20 | 20% | 915/.05 | iiy a | iya | ii/d | lii/a |

| Mailing Systems, Production (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 38% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 35% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| | | | | | | | Contract Laura | 1 | Contract Month | .I | Contract toward | 1 | Contract Monthly |
|---------|--|---|----------------|-------------------|---------------|-------------|--|-------|------------------------------|---------------|--|------------|------------------|
| Item | Category | Description | Equipment MSRP | Contract Equipmen | t % Off MSRP | MSRP Equipm | nt Contract Annual Equipment Maintenanc | % Off | Contract Monthl Equipment | MSRP Software | Contract Annual Software Maintenanc | % Off MSRP | Software |
| Title . | Category | Description | Equipment More | Price | 70 OH .HIJICI | Maintenance | Years 2-5 | MSRP | Maintenance | Maintenance | Years 2-5 | / On Minu | Maintenance |
| MSD1 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 10" COLOR TOUCH DISPLAY | \$0.00 | \$0.00 | 0% | \$0. | | 09 | | n/a | n/a | n/a | n/a |
| MW90007 | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO P/CONNECT+ SERIES DROP STACKER | \$0.00 | \$0.00 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FXA | PRODUCTION MAILING SYSTEMS ACCESSORIES | METER INVIEW DASHBOARD INTERFACE (ONE PER METER) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FS1 | PRODUCTION MAILING SYSTEMS ACCESSORIES | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FNV | PRODUCTION MAILING SYSTEMS ACCESSORIES | INVIEW STARTUP KIT FOR DM125/225 | \$0.00 | \$0.00 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAW | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES DEWORKS INTERFACE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAN | PRODUCTION MAILING SYSTEMS ACCESSORIES | INVIEW 300 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAM | PRODUCTION MAILING SYSTEMS ACCESSORIES | INVIEW 100 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAL | PRODUCTION MAILING SYSTEMS ACCESSORIES | INVIEW 50 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAB | PRODUCTION MAILING SYSTEMS ACCESSORIES | DEPARTMENT ACCOUNTING ENABLER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBK | PRODUCTION MAILING SYSTEMS ACCESSORIES | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APFD | PRODUCTION MAILING SYSTEMS ACCESSORIES | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSF3 | PRODUCTION MAILING SYSTEMS ACCESSORIES | CONNECT+ ENHANCED WOW FEEDER | \$0.00 | | | | 4 \$1,365.79 | 209 | \$126.88 | | n/a | n/a | n/a |
| APFB | PRODUCTION MAILING SYSTEMS ACCESSORIES | COLOR GRAPHICS PRINTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSG | PRODUCTION MAILING SYSTEMS ACCESSORIES | 165/105 LPM SPEED | \$0.00 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BMZ1 | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES BUSINESS MANAGER INTERFACE | \$0.00 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90650 | PRODUCTION MAILING SYSTEMS ACCESSORIES | ROLL TAPE KIT | \$0.00 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSF6 | PRODUCTION MAILING SYSTEMS ACCESSORIES | CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | | | | 209 | | | n/a | n/a | n/a |
| MP4W | PRODUCTION MAILING SYSTEMS ACCESSORIES | 70 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | | | | | | | n/a | n/a | n/a |
| MP3W | PRODUCTION MAILING SYSTEMS ACCESSORIES | 15/30 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | | | | 209 | | | n/a | n/a | n/a |
| APKM | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO - UNLIMITED ACCOUNTING | \$0.00 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW92705 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 15" DISPLAY | \$0.00 | \$0.00 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90067 | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES POWER DISTRIBUTION KIT | \$100.00 | | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| N199 | PRODUCTION MAILING SYSTEMS ACCESSORIES | SCALE STAND (MP30) | \$115.00 | \$74.75 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW97182 | PRODUCTION MAILING SYSTEMS ACCESSORIES | WIRELESS LAN ADAPTER | \$155.00 | \$101.00 | 359 | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APF8 | PRODUCTION MAILING SYSTEMS ACCESSORIES | CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS | \$165.00 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APF9 | PRODUCTION MAILING SYSTEMS ACCESSORIES | CONNECT+ /SENDPRO P CREATIVE FONTS | \$165.00 | \$107.25 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90705 | PRODUCTION MAILING SYSTEMS ACCESSORIES | CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT | \$165.00 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HV97500 | PRODUCTION MAILING SYSTEMS ACCESSORIES | WIRELESS LAN CLIENT | \$170.00 | \$110.50 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90701 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 100' LAN CABLE | \$215.00 | \$139.75 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90147 | PRODUCTION MAILING SYSTEMS ACCESSORIES | WIRELESS KEYBOARD | \$215.00 | | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90702 | PRODUCTION MAILING SYSTEMS ACCESSORIES | WIRELESS 4-PORT ROUTER. | \$315.00 | \$204.75 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWD | PRODUCTION MAILING SYSTEMS FURNITURE | ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE | \$276.00 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FA2 | PRODUCTION MAILING SYSTEMS ACCESSORIES | BASIC ACCOUNTING (100 DEPT) | \$390.00 | | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FR4 | PRODUCTION MAILING SYSTEMS ACCESSORIES | USPS BRM RATES | \$510.00 | \$332.00 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90020 | PRODUCTION MAILING SYSTEMS ACCESSORIES | SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000 | \$540.00 | \$351.00 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWB | PRODUCTION MAILING SYSTEMS FURNITURE | BRIDGE FOR SENDPRO P SERIES CONSOLE | \$504.00 | | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA2 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 100 DEPT ANALYTICS | \$625.00 | | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZRG | PRODUCTION MAILING SYSTEMS ACCESSORIES | BLACK GRAPHICS UPGRADE | \$765.00 | | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90806 | PRODUCTION MAILING SYSTEMS ACCESSORIES | POWER STACKER EXTENSION | \$765.00 | | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ME1D | PRODUCTION MAILING SYSTEMS | METER HARDWARE - P SERIES. HV | \$909.00 | \$563.58 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SBDS | PRODUCTION MAILING SYSTEMS ACCESSORIES | BARCODE SCANNER | \$902.00 | | | | | 209 | | | n/a | n/a | n/a |
| MSD2 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 15" COLOR TOUCH DISPLAY | \$930.00 | \$605.00 | | | | | | | n/a | n/a | n/a |
| SPY8 | PRODUCTION MAILING SYSTEMS ACCESSORIES | LASER PRINTER | \$957.00 | \$622.05 | | | | | | | n/a | n/a | n/a |
| MW90024 | PRODUCTION MAILING SYSTEMS ACCESSORIES | RIACK GRAPHICS LIDGRADE KIT | \$1.165.00 | | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSPR | PRODUCTION MAILING SYSTEMS ACCESSORIES | GREEN CONNECT+ POWER STACKER | \$1,255.00 | \$816.00 | | | | 209 | \$25.79 | | n/a | n/a | n/a |
| APA4 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 500 DEPT ANALYTICS | \$1,350.00 | \$878.00 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSH | PRODUCTION MAILING SYSTEMS ACCESSORIES | 220/135 LPM SPEED | \$1,655.00 | \$893.70 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAS | PRODUCTION MAILING SYSTEMS ACCESSORIES | 1000 DEPT ANALYTICS | \$1,612.00 | \$1.048.00 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA7 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 2000 DEPT ANALYTICS | \$1,946.00 | \$1,265.00 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSPS | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES POWER STACKER | \$2,305.00 | \$1,498.00 | | | | | .90 | | n/a | n/a | n/a |
| APAG | PRODUCTION MAILING SYSTEMS ACCESSORIES | 3000 DEPT ANALYTICS | \$2,360.00 | \$1,534.00 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWA | PRODUCTION MAILING SYSTEMS FURNITURE | SENDPRO P SERIES CONSOLE WITH SCALE STAND | \$2,258.00 | \$1,603.18 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HVPS | PRODUCTION MAILING SYSTEMS PORNITORE PRODUCTION MAILING SYSTEMS ACCESSORIES | MAILCENTER POWER STACKER | \$2,550.00 | \$1,657.50 | | | | 14.0 | .90 | 19.0 | n/a | n/a | n/a |
| SVWE | PRODUCTION MAILING SYSTEMS FURNITURE | CONSOLE | \$2,374.92 | \$1,662.44 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSJ | PRODUCTION MAILING SYSTEMS PORNITORE PRODUCTION MAILING SYSTEMS ACCESSORIES | 270/170 LPM SPEED | \$6.675.00 | \$3,604.50 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APKM1 | PRODUCTION MAILING SYSTEMS ACCESSORIES | UNLIMITED ACCOUNTING FOR PSERIES | \$6,480.00 | \$4,212.00 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSK | PRODUCTION MAILING SYSTEMS ACCESSORIES PRODUCTION MAILING SYSTEMS ACCESSORIES | 310/205 LPM SPEED | \$14,565.00 | \$7,865.10 | | 6 n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HVBD | PRODUCTION MAILING SYSTEMS PRODUCTION MAILING SYSTEMS | MAILCENTER 3000 | \$21,800.00 | | | | | | | | n/a | n/a | n/a |
| TITOU | I HODOCHON MAILING 3131EW3 | INFRIEGENT EN 3000 | 321,800.00 | 313,310.00 | 30/ | J1,044. | 31,473.20 | 20/ | y 3137.03 | 1190 | 170 | 1170 | 1170 |

| Integrated Postal Scales (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 44% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 16% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| | | | C | P | | MCDD F | Contract Annual | % Off | Contract Monthly | MSRP Software | Contract Annual | Contract Monthly |
|---------|--------------------------|---|----------------|---------------------------|------------|-------------------------------|------------------------------------|-------|--------------------------|---------------|--|-------------------------|
| Item | Category | Description | Equipment MSRP | ntract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Equipment Maintenance Years 2-5 | MSRP | Equipment Maintenance | Maintenance | Software Maintenance % Off MSRI Years 2-5 | Software Maintenance |
| MP81 | INTEGRATED POSTAL SCALES | SERIAL INTERFACE SCALE | \$0.00 | \$0.00 | 0% | \$28.00 | \$22.40 | 20% | | n/a | n/a n/a | n/a |
| MP82 | INTEGRATED POSTAL SCALES | HORIZON TYPE APPROVED SCALE | \$0.00 | \$0.00 | 0% | \$30.00 | \$24.00 | 20% | \$2.23 | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | PLATFORM SCALE 30LB | \$0.00 | \$0.00 | 0% | \$211.00 | \$168.80 | 20% | | | n/a n/a | n/a |
| MT49 | INTEGRATED POSTAL SCALES | SCALE, GLOBAL - 149 LB | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | \$20.22 | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | PLATFORM SCALE 70 LB | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | | | n/a n/a | n/a |
| MW96000 | INTEGRATED POSTAL SCALES | WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | | | | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | SCALE, W&M, GLOBAL - 70 LB | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | \$20.22 | n/a | n/a n/a | n/a |
| MT3W | INTEGRATED POSTAL SCALES | SCALE, W&M, US - 30 LB | \$0.00 | \$0.00 | 0% | \$211.00 | \$168.80 | 20% | \$15.68 | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | SCALE, W&M, GLOBAL - 149 LB | \$0.00 | \$0.00 | 0% | \$272.00 | | 20% | | | n/a n/a | n/a |
| MP49 | INTEGRATED POSTAL SCALES | 70/149 LB WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | \$20.22 | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | DIFFERENTIAL WEIGHING FEATURE CODE | \$0.00 | \$0.00 | 0% | | | | n/a | n/a | n/a n/a | n/a |
| MP9G | INTEGRATED POSTAL SCALES | INTEGRATED WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | \$108.00 | \$86.40 | 20% | \$8.03 | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | LOBBY SCALE CAPABILITY | \$0.00 | \$0.00 | 0% | | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | SCALE, W&M, POSTAL - 35 KG | \$0.00 | \$0.00 | 0% | \$272.00 | \$217.60 | 20% | \$20.22 | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | INTEGRATED WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | \$66.00 | \$52.80 | 20% | | | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | INTEGRATED WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | \$13.00 | \$10.40 | 20% | | | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 15/30 LB WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | \$211.00 | \$168.80 | 20% | | | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | MAIL CENTER WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | | | | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | MANUAL WEIGHT ENTRY | \$0.00 | \$0.00 | 0% | | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 5LBS./3KG WEIGHING OPTION FOR MP81 SCALE | \$911.00 | \$482.83 | 47% | | | | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | SLB WEIGHING OPTION FOR MP82 SCALE | \$945.00 | \$529.20 | 44% | | | | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 5 LB INTEGRATED WEIGHING | \$1,294.00 | \$724.64 | 44% | | | | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 10LBS. / 5KG WEIGHING OPTION FOR MP81 SCALE | \$1,483.00 | \$785.99 | 47% | | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 10LB WEIGHING OPTION FOR MP82 SCALE | \$1,518.00 | \$850.08 | 44% | | | | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 10 LB INTEGRATED WEIGHING | \$1,655.00 | \$926.80 | 44% | | | | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$1,835.00 | \$1.027.60 | 44% | | | | n/a | n/a | n/a n/a | n/a |
| ZH07 | INTEGRATED POSTAL SCALES | 15 LB WEIGHING OPTION FOR MP3W SCALE | \$1,935.00 | \$1,084.00 | 44% | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 15LB WEIGHING OPTION FOR MP82 SCALE | \$2,056.00 | \$1,151.36 | 44% | | | | n/a | n/a | n/a n/a | n/a |
| 7HWH | INTEGRATED POSTAL SCALES | 15LBS./7KG WEIGHING OPTION FOR MP81 SCALE | \$2,056.00 | \$1.151.36 | 44% | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$2,280.00 | \$1,276.80 | 44% | | | | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT) | \$2,615.00 | \$1,464,40 | 44% | | | n/a | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$2,615.00 | \$1,464,40 | 44% | | | | n/a | n/a | n/a n/a | n/a |
| ZHA8 | INTEGRATED POSTAL SCALES | 30LB WEIGHING OPTION FOR MT3W SCALE | \$2,989.00 | \$1,673,84 | 44% | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 30 LB WEIGHING OPTION FOR MP30 SCALE | \$2,989.00 | \$1,674.00 | 44% | | | | n/a | n/a | n/a n/a | n/a |
| 1FW6 | INTEGRATED POSTAL SCALES | 30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT) | \$2,990.00 | \$1,674,40 | 44% | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 30 LB WEIGHING OPTION FOR MT30 SCALE | \$3,230.00 | \$1,808.80 | 44% | | | n/a | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 70 LB WEIGHING OPTION FOR MP49 SCALE | \$3,334.00 | \$1.867.00 | 44% | | | | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 70LB WEIGHING OPTION FOR MT7W SCALE | \$3,334.00 | \$1.867.04 | 44% | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 70 LB INTERFACED WEIGHING | \$3,335.00 | \$1.867.60 | 44% | | * | n/a | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 70 LB WEIGHING OPTION FOR MT70 SCALE | \$3,601.00 | \$2,016,56 | 44% | | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| | INTEGRATED POSTAL SCALES | 149 LB INTERFACED WEIGHING | \$4,615.00 | \$2,584.40 | 44% | | | | n/a | n/a | n/a n/a | n/a |

| Letter Openers, Low Volume (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 34% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 15% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| | Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|----|--------------|--------------------|--|----------------|-----------------------------|------------|-------------------------------|---|---------------|--|------------------------------|--|------------|---|
| DL | LA2 LETTER C | PENERS, LOW VOLUME | DL200™ LETTER OPENER W/INSTALLATION & TRAINING | \$4,141.15 | \$2,401.87 | 42% | \$286.00 | \$228.80 | 20% | \$21.26 | n/a n/a | 'a | n/a | n/a |

| Letter Openers, High Volume (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 20% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 15% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|---------|--|--|----------------|-----------------------------|------------|-------------------------------|---|---------------|--|-------|--|------------|---|
| OMBIN | LETTER OPENERS, ACCESSORIES, HIGH VOLUME | 306S SORT LETTER OPENER BIN | \$866.16 | \$692.93 | 20 | % n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| OMBAT | | 306 LETTER OPENER BATCHER | \$1,731.24 | \$1,384.99 | 20 | % n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| OMCONV | LETTER OPENERS, ACCESSORIES, HIGH VOLUME | 306S SORT LETTER OPENER CONVEYOR | \$2,350.08 | \$1,880.06 | 20 | % \$167.00 | \$133.60 | 20% | \$12.41 | n/a | n/a | n/a | n/a |
| OMPRINT | LETTER OPENERS, ACCESSORIES, HIGH VOLUME | 306 AND 306S HIGH SPEED INKJET PRINTER | \$3,709.80 | \$2,967.84 | 20 | \$234.00 | \$187.20 | 20% | \$17.39 | n/a | n/a | n/a | n/a |
| DLA3 | LETTER OPENERS, HIGH VOLUME | OMATION 210 W/INSTALL & TRAINING 120V | \$6,671.70 | \$4,803.62 | 28 | % \$645.00 | \$516.00 | 20% | \$47.94 | n/a | n/a | n/a | n/a |
| DLA4 | LETTER OPENERS, HIGH VOLUME | OMATION 410 W/INSTALL &TRAINING 120V | \$11,870.10 | \$8,783.87 | 26 | \$1,151.00 | \$920.80 | 20% | \$85.54 | n/a | n/a | n/a | n/a |
| OM306 | LETTER OPENERS, HIGH VOLUME | 306 LETTER OPENER | \$19,567.44 | \$14,675.58 | 25 | % \$1,560.00 | \$1,248.00 | 20% | \$115.94 | n/a i | n/a | n/a | n/a |
| OM306S | LETTER OPENERS, HIGH VOLUME | 306S LETTER OPENER W/SORT | \$23,276.16 | \$17,457.12 | 25 | \$1,872.00 | \$1,497.60 | 20% | \$139.13 | n/a i | n/a | n/a | n/a |

| Letter Folders, Low Volume (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 18% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 18% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|---------|---------------------------------------|----------------------------|----------------|-----------------------------|------------|-------------------------------|---|------------|--|------------------------------|--|------------|---|
| TB70064 | LOW VOLUME LETTER FOLDERS ACCESSORIES | FOLDER LOCALIZATION KIT US | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DFHC | LOW VOLUME LETTER FOLDERS ACCESSORIES | HIGH CAPACITY EXTENSION | \$378.00 | \$291.06 | 23% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DF9C | LOW VOLUME LETTER FOLDERS ACCESSORIES | CROSS FOLD KIT | \$761.40 | \$586.28 | 23% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DFCS | LOW VOLUME LETTER FOLDERS ACCESSORIES | CONVEYOR STACKER | \$1,015.20 | \$781.70 | 23% | \$82.00 | \$65.60 | 20% | \$6.09 | n/a | n/a | n/a | n/a |
| DF80 | LOW VOLUME LETTER FOLDERS | OFFICERIGHT FOLDER | \$5,782.32 | \$4,163.27 | 28% | \$521.00 | \$416.80 | 20% | \$38.72 | n/a | n/a | n/a | n/a |

| Letter Folders, High Volume (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 18% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 16% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|----------------------------|--------------------|----------------|-----------------------------|------------|-------------------------------|---|------------|---|------------------------------|--|------------|---|
| DF90 | HIGH VOLUME LETTER FOLDERS | OFFICERIGHT FOLDER | \$7,297.56 | \$5,254.24 | 28% | \$781.00 | \$624.80 | 20% | \$58.04 n/a | a | n/a | n/a | n/a |

| Inserters, Production (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 15% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 13% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 5% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |
| | |

"In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2028. In addition, in no event shall a new DM Infinity meter be placed (installed) after will end on June 30, 2024. The metering functions are well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2025 will not be accepted by the USPS.

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|--------------|---------------------------------|--|-------------------|-----------------------------|------------|-------------------------------|--|------------|---|------------------------------|--|------------|--|
| D2K1 | PRODUCTION INSERTER ACCESSORIES | D2K1 - 1.5M ANNUALLY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| D2K2 | PRODUCTION INSERTER ACCESSORIES | D2K1 - 2.5M ANNUALLY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1F90 | PRODUCTION INSERTER ACCESSORIES | DATA CAPTURE UPLOAD | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FX8 | PRODUCTION INSERTER ACCESSORIES | EXTERNAL ACCOUNTING ENABLER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DIDC | PRODUCTION INSERTER ACCESSORIES | DI2000 SW UPDATE FOR FIELD RETROFIT | \$421.55 | \$366.75 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89Q | PRODUCTION INSERTER ACCESSORIES | BOTTOM EDGE ENVELOPE MARKER 728 | \$1,461.90 | \$1,271.85 | 13% | \$121.00 | \$114.95 | 5% | \$10.68 | n/a | n/a | n/a | n/a |
| F8MC | PRODUCTION INSERTER ACCESSORIES | BUCKLE CHUTE FOR HIGH SHEET COUNT TRI FOLDED SETS | \$1,975.00 | \$1,718.25 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| RDSE | PRODUCTION INSERTER ACCESSORIES | SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG | \$2,245.10 | \$1,953.24 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F8AA | PRODUCTION INSERTER ACCESSORIES | STANDARD FOLD PLATES | \$4,299.90 | \$3,740.91 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| F89D | PRODUCTION INSERTER ACCESSORIES | FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN | \$4,299.90 | \$3,740.91 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89Z | PRODUCTION INSERTER ACCESSORIES | FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN | \$4,299.90 | \$3,740.91 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| F89K | PRODUCTION INSERTER ACCESSORIES | BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM | \$4.535.00 | \$3,945,45 | 13% | \$366.00 | \$347.70 | 5% | \$32.30 | n/a | n/a | n/a | n/a |
| F89J | PRODUCTION INSERTER ACCESSORIES | TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM | \$4,665.90 | \$4,059.33 | 13% | \$366.00 | \$347.70 | 5% | \$32.30 | n/a | n/a | n/a | n/a |
| DIDE | PRODUCTION INSERTER ACCESSORIES | EDGE MARKER, FACE DOWN EXITS | \$4,704.85 | \$4.093.22 | 13% | \$349.00 | \$331.55 | 5% | \$30.80 | n/a | n/a | n/a | n/a |
| DICB | PRODUCTION INSERTER ACCESSORIES | ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING | \$8,654.30 | \$7,529.24 | 13% | \$852.00 | \$809.40 | 5% | \$75.19 | n/a | n/a | n/a | n/a |
| F89C | PRODUCTION INSERTER ACCESSORIES | LOW CAP DIVERT W/ SMART DEFLECT | \$9,090.00 | \$7,908.30 | 13% | \$590.00 | \$560.50 | 5% | \$52.07 | n/a | n/a | n/a | n/a |
| DIWR | PRODUCTION INSERTER ACCESSORIES | RETROFIT MAIN PC DI2000 | \$10,000.00 | \$8,700.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DIDJ | PRODUCTION INSERTER ACCESSORIES | ADDITIONAL DIVERT BIN FACE UP EXITS | \$12,677.30 | \$11,029.25 | 13% | \$1,153.00 | \$1,095.35 | 5% | \$101.76 | n/a | n/a | n/a | n/a |
| F89B | PRODUCTION INSERTER ACCESSORIES | AUTOMATIC FOLD CAPABILITY | \$17,113.80 | \$14,889.01 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89F | PRODUCTION INSERTER ACCESSORIES | 2D CAMERA SCANNER | \$18,080.50 | \$15,730.04 | 13% | \$1,124.00 | \$1,067.80 | 5% | \$99.20 | n/a | n/a | n/a | n/a |
| F89H | PRODUCTION INSERTER ACCESSORIES | 2D TOP SCANNER FOR SHEET FEEDER | \$19,401,76 | \$16.879.53 | 13% | \$2.078.76 | \$1.974.82 | 5% | \$183.46 | n/a | n/a | n/a | n/a |
| DIMS | PRODUCTION INSERTER ACCESSORIES | DI2000 FILE BASED MICROSERVER | \$20,487.30 | \$17,823.95 | 13% | \$1,707.00 | \$1,621.65 | 5% | \$150.65 | n/a | n/a | n/a | n/a |
| DIDA | PRODUCTION INSERTER ACCESSORIES | FACE DOWN EXIT ONE DIVERT | \$21,257.50 | \$18,494.03 | 13% | \$2,278.00 | \$2,164.10 | 5% | \$201.05 | n/a | n/a | n/a | n/a |
| F89L | PRODUCTION INSERTER ACCESSORIES | 2D TOP SCANNING FOR ENCLOSURE FEEDER | \$23,334.10 | \$20,300.67 | 13% | \$1,124.00 | \$1,067.80 | 5% | \$99.20 | n/a | n/a | n/a | n/a |
| DIST | PRODUCTION INSERTER ACCESSORIES | FILE BASED PROCESSING | \$31.589.20 | \$27,482,60 | 13% | \$3,328.00 | \$3.161.60 | 5% | \$293.71 | n/a | n/a | n/a | n/a |
| F8AB | PRODUCTION INSERTER ACCESSORIES | HCSF W/ STANDARD HOPPER | \$47,175.70 | \$41,042.86 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| DIDG | PRODUCTION INSERTER ACCESSORIES | FACE UP EXIT ONE DIVERT UP TO 20 SHEETS | \$48,262,40 | \$41,988.29 | 13% | \$4,388.00 | \$4.168.60 | 5% | \$387.27 | n/a | n/a | n/a | n/a |
| DIDH | PRODUCTION INSERTER ACCESSORIES | FACE UP EXIT ONE DIVERT UP TO SO SHEETS | \$49,457.10 | \$43,027.68 | 13% | \$4,497.00 | \$4,272.15 | 5% | \$396.89 | n/a | n/a | n/a | n/a |
| F89A | PRODUCTION INSERTER ACCESSORIES | HCSF W/ EXTENDED HOPPER | \$50,476.80 | \$43,914.82 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| DIDX | PRODUCTION INSERTER ACCESSORIES | FACE UP EXIT DM INFINITY UP TO 20 SHEETS | \$79,016.00 | \$68,743.92 | 13% | \$7,184.00 | \$6,824.80 | 5% | \$634.03 | n/a | n/a | n/a | n/a |
| DIDY | PRODUCTION INSERTER ACCESSORIES | FACE UP EXIT DM INFINITY UP TO 50 SHEETS | \$80,294.70 | \$69,856.39 | 13% | \$7,300.00 | \$6,935.00 | 5% | \$644.27 | n/a | n/a | n/a | n/a |
| DICO | PRODUCTION INSERTER | DI2000 TWO ENCLOSURE FEEDER SYSTEM | \$200,889.70 | \$170,756.25 | 15% | \$11,159.00 | \$10,601.05 | 5% | \$984.84 | n/a | n/a | n/a | n/a |
| DIC1 | PRODUCTION INSERTER | DI2000 THREE ENCLOSURE FEEDER SYSTEM | \$205,374.80 | \$174,568.58 | 15% | \$11,606.00 | \$11,025.70 | 5% | | | n/a | n/a | n/a |
| DIC2 | PRODUCTION INSERTER | DI2000 FOUR ENCLOSURE FEEDER SYSTEM | \$229,424.60 | \$195,010.91 | 15% | \$12,800.00 | \$12,160.00 | 5% | \$1,129.67 | n/a | n/a | n/a | n/a |
| 1704 | PRODUCTION INSERTER ACCESSORIES | | \$0.00/MONTH | \$0.00/MONTH | 0% | | | | n/a | n/a | n/a | n/a | n/a |
| CYCLEOVERAGE | PRODUCTION INSERTER ACCESSORIES | CYCLE OVERAGE FEE | \$0.005/PER CYCLE | \$0.005/PER CYCLE | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |

| Folder-Inserters, Low Volume (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 20% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 16% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | | Contract Annual Software Maintenance Years 2-5 % Off MSRF | Contract Monthly Software Maintenance |
|---------|--|--|----------------|------------|------------|-------------------------------|---|---------------|--|-----|---|---------------------------------------|
| TIPP | LOW VOLUME FOLDER-INSERTER ACCESSORIES | PERFED PAPER RELAY 2500-4500 | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| TINP | LOW VOLUME FOLDER-INSERTER ACCESSORIES | NON PERF PAPER RELAY 2500-4500 | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| F381076 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | KIT, RELAY 2500-4500 PB LOGO | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| TITC | LOW VOLUME FOLDER-INSERTER FURNITURE | OPTIONAL CASTERS FOR INSERTER TABLES | \$559.44 | \$419.58 | 25% | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| TIAT | LOW VOLUME FOLDER-INSERTER ACCESSORIES | ADDITIONAL SHEET FEEDER | \$1,598.00 | \$1,342.32 | 16% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a n/a | n/a |
| TITA | LOW VOLUME FOLDER-INSERTER FURNITURE | 33X33X29-36 STORAGE CABINET | \$1,794.96 | \$1,346.22 | 25% | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| TITB | LOW VOLUME FOLDER-INSERTER FURNITURE | 45.5X33X29-36 STORAGE CABINET | \$1,899.72 | \$1,424.79 | 25% | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| TI91 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | OMR SCANNER W/INSTALL & TRG | \$1,973.16 | \$1,558.80 | 21% | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| T190 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | OMR SCANNER WITH INSTALL & TRG | \$1,973.16 | \$1,558.80 | 21% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a n/a | n/a |
| TIRS | LOW VOLUME FOLDER-INSERTER ACCESSORIES | VERTICAL STACKER W/INSTALL & TRG | \$2,170.80 | \$1,562.98 | 28% | \$174.00 | \$139.20 | 20% | \$12.93 | n/a | n/a n/a | n/a |
| T124 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOP SCANNER W/INSTALL & TRAINING | \$2,653.56 | \$2,096.31 | 21% | \$487.00 | \$389.60 | 20% | \$36.19 | n/a | n/a n/a | n/a |
| T123 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | 2D BOTTOM SCANNER W/INSTALL & TRAINING | \$2,653.56 | \$2,096.31 | 21% | \$487.00 | \$389.60 | 20% | \$36.19 | n/a | n/a n/a | n/a |
| T192 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOP W/ RIE/ INSTALL & TRG | \$3,085.56 | \$2,437.59 | 21% | \$487.00 | \$389.60 | 20% | \$36.19 | n/a | n/a n/a | n/a |
| T193 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | 2D BOTTOM W/RIE/ INSTALL & TRG | \$3,085.56 | \$2,437.59 | 21% | \$487.00 | \$389.60 | 20% | \$36.19 | n/a | n/a n/a | n/a |
| T194 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | 2D I&T C-DOUBLE FRONT /HALF- Z BACK /RIP | \$3,493.80 | \$2,934.79 | 16% | \$505.00 | \$404.00 | 20% | \$37.53 | n/a | n/a n/a | n/a |
| T195 | LOW VOLUME FOLDER-INSERTER ACCESSORIES | 2D I&T HALF -Z FRONT/C- DOUBLE BACK/RIP | \$3,493.80 | \$2,934.79 | 16% | \$505.00 | \$404.00 | 20% | \$37.53 | n/a | n/a n/a | n/a |
| T125 | LOW VOLUME FOLDER-INSERTER | RELAY 2500 W/INSTALL & TRAINING | \$10,632.60 | \$7,549.15 | 29% | \$960.00 | \$768.00 | 20% | \$71.35 | n/a | n/a n/a | n/a |

| Folder-Inserters, Medium Volume (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 20% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 17% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MS | Contract Mon RP Software Maintenance | e |
|---------|---|--|----------------|-----------------------------|------------|-------------------------------|---|---------------|--|------------------------------|--|----------|--|---------|
| F9PG2 | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | POWERGUARD SERVICE PACKAGE 2 | \$113.50 | \$94.21 | 17% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | |
| F900020 | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | POWERGUARD2 | \$149.00 | \$95.36 | 36% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | |
| F9PG | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | POWERGUARD | \$339.00 | \$267.81 | 21% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | |
| F790725 | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | SALES KIT FEEDER INSERT SUPPORT | \$495.70 | \$406.47 | 18% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | |
| TI7E | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | SCANNER MOUNTING KIT HIGH CAP SHEET FOR | \$1,224.72 | \$1,016.52 | 17% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | |
| TIVP | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | VERTICAL POWER STACKER | \$2,466.72 | \$1,924.04 | 22% | \$181.00 | \$144.80 | 20% | \$13.45 | n/a | n/a | n/a | n/a | |
| TIRY | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOWER/INST& TRG/INTEGRITY EXPRESS | \$3,561.84 | \$2,457.67 | 31% | \$1,287.00 | \$1,029.60 | 20% | \$95.65 | n/a | n/a | n/a | n/a | |
| TIRU | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOWER/INST&TRG/RELAY INTEG PRO STD | \$3,359.88 | \$2,620.71 | 22% | \$1,237.00 | \$989.60 | 20% | \$91.93 | \$570.00 | \$456.00 | | 20% \$4 | \$42.36 |
| TIRT | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D HCSF/INST&TRG/RELAY INTEG PRO STD | \$5,056.56 | \$3,944.12 | 22% | \$1,055.00 | \$844.00 | 20% | \$78.41 | \$570.00 | \$456.00 | | 20% \$4 | \$42.36 |
| TIRW | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOWER/INST&TRG/RELAY INTEG PRO ADV | \$5,056.56 | \$3,944.12 | 22% | \$1,237.00 | \$989.60 | 20% | \$91.93 | \$950.00 | \$760.00 | | 20% \$7 | \$70.60 |
| TIRX | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS | \$5,361.12 | \$4,181.67 | 22% | \$1,098.00 | \$878.40 | 20% | \$81.60 | n/a | n/a | n/a | n/a | |
| TI7D | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D CAMERA HIGH CAPACITY SHEET FEEDER | \$5,295.24 | \$4,395.05 | 17% | \$1,186.00 | \$948.80 | 20% | \$88.14 | n/a | n/a | n/a | n/a | |
| TIRV | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D HCSF/INST&TRG/RELAY INTEG PRO ADV | \$6,864.48 | \$5,354.29 | 22% | \$1,055.00 | \$844.00 | 20% | \$78.41 | \$950.00 | \$760.00 | | 20% \$7 | \$70.60 |
| TISP | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC | \$12,652.20 | \$8,730.02 | 31% | \$362.00 | \$289.60 | 20% | \$26.90 | \$375.00 | \$300.00 | | 20% \$2 | \$27.87 |
| TI6P | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 5000/6000 FILE BASED PROCESSING | \$13,887.72 | \$9,582.53 | 31% | \$863.00 | \$690.40 | 20% | \$64.14 | \$375.00 | \$300.00 | | 20% \$2 | \$27.87 |
| TI35 | MEDIUM VOLUME FOLDER-INSERTER | RELAY 3500 W/INSTALL & TRAINING | \$15,694.56 | \$11,143.14 | 29% | \$1,320.00 | \$1,056.00 | 20% | \$98.10 | n/a | n/a | n/a | n/a | |
| TI45 | MEDIUM VOLUME FOLDER-INSERTER | RELAY 4500 W/INSTALL & TRAINING | \$18,785.52 | \$14,089.14 | 25% | \$1,872.00 | \$1,497.60 | 20% | \$139.13 | n/a | n/a | n/a | n/a | |
| TI50 | MEDIUM VOLUME FOLDER-INSERTER | RELAY 5000 W/4 FEEDER TOWER | \$26,534.52 | \$18,839.51 | 29% | \$2,552.00 | \$2,041.60 | 20% | \$189.67 | n/a | n/a | n/a | n/a | |
| TI60 | MEDIUM VOLUME FOLDER-INSERTER | RELAY 6000 INSERTING SYSTEM | \$52,048.44 | \$39,036.33 | 25% | \$3,617.00 | \$2,893.60 | 20% | \$268.82 | n/a | n/a | n/a | n/a | |

| Folder-Inserters, High Volume (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 28% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 28% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| | | | | | | MODE I | Contract Annual | | Contract Monthl | ly monno | Contract Annual | | Contract Monthly |
|------------|---|--|----------------|----------------------------|------------|-------------------------------|-----------------------|---------------|--------------------------|------------------------------|-----------------------------------|------------|-------------------------|
| Item | Category | Description | Equipment MSRP | ontract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Equipment Maintenance | % Off MSRP | Equipment Maintenance | MSRP Software Maintenance | Software Maintenance Years 2-5 | % Off MSRP | Software Maintenance |
| F790042-01 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | POWER CORD | \$0.00 | \$0.00 | 0% | n/a | Years 2-5 | n/a | n/a | n/a | | n/a | n/a |
| DIBX | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SECOND STACKER FOR TANDEM BELT STACKER | \$0.00 | \$0.00 | 0% | \$251.00 | \$200.80 | 20% | \$18.65 | n/a | n/a | n/a | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SALES-KIT-MATTE BOOKLET KIT FOR TOWER | \$0.00 | \$0.00 | 0% | | n/a | n/a | n/a | n/a | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SALES KIT-FLAT ENVELOPE KIT FOR TOWER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | USB HUB | \$0.00 | \$0.00 | 0% | | n/a | n/a | n/a | n/a | | | n/a |
| DI90012 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | VERTICAL POWER LOCALIZATION KIT- US | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | LOCALIZATION KIT - U.S., PB | \$0.00 | \$0.00 | 0% | | n/a | n/a | n/a | n/a | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | LOCALIZATION KIT. HCSF - U.S., PB | \$0.00 | \$0.00 | 0% | | n/a | n/a | n/a | n/a | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SALES KIT - ADJUSTABLE SHINGLE TRAY | \$155.52 | \$104.20 | 33% | | n/a | n/a | n/a | n/a | | | n/a |
| F780184 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | INSERT TRAY | \$254.88 | \$160.57 | 37% | | n/a | n/a | n/a | n/a | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SHEET/FLAT ENVELOPE TRAY | \$254.88 | \$160.57 | 37% | | n/a | n/a | n/a | n/a | | | n/a |
| F700327 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SPECIAL TOWER FEEDER KIT | \$322.92 | \$216.36 | 33% | | n/a | n/a | n/a | n/a | | n/a | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 9000 PEDAL KIT FOR MANUAL FEED | \$411.84 | \$288.29 | 30% | | n/a | n/a | n/a | n/a | | | n/a |
| TION | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | STRAIGHT IN LINE POWER STACKER KIT | \$429.52 | \$300.66 | 30% | | n/a | n/a | n/a | n/a | | | n/a |
| F790018 | HIGH VOLUME FOLDER-INSERTER FURNITURE | 18 IN. CONSOLE EXTENSION | \$459.00 | \$321.30 | 30% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| | HIGH VOLUME FOLDER-INSERTER FURNITURE | 30 IN. CONSOLE EXTENSION | \$588.60 | \$412.02 | 30% | | n/a | n/a | n/a | n/a | | n/a | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | BARCODE SCANNING SOFTWARE | \$927.72 | \$621.57 | 33% | | n/a | | n/a | n/a | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | BOTTOM ADDRESS INVERTER KIT | \$1,399.68 | \$937.79 | 33% | | \$0.00 | 0% | | n/a | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS) | \$1,465,36 | \$1.025.75 | 30% | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| | HIGH VOLUME FOLDER-INSERTER FURNITURE | HEIGHT ADJUSTABLE TABLE: 60IN, W/SHELF | \$2,327.40 | \$1,629,18 | 30% | | n/a | n/a | n/a | n/a | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | EXIT TRANSPORT | \$2,467.80 | \$1,653.43 | 33% | | n/a | n/a | n/a | n/a | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER FURNITURE | HEIGHT ADJUSTABLE TABLE: 60IN, W/SHELF AND LOCKING DOORS | \$2,738.88 | \$1,917.22 | 30% | | n/a | | n/a | n/a | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOWER SCANNING | \$3,090.96 | \$2,070.94 | 33% | | \$1,029.60 | 20% | | | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | FILE BASED PROCESSING WINDOWS 10 PC | \$3,355.88 | \$2,349.12 | 30% | \$501.00 | \$400.80 | 20% | | | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | TIRM - TOWER SCANNING HARDWARE | \$3,931.20 | \$2,633,90 | 33% | \$421.00 | \$336.80 | 20% | | | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | TOWER OMR BARCODE SCANNING HARDWARE | \$3,931.20 | \$2,633.90 | 33% | \$421.00 | \$336.80 | 20% | | | | | n/a |
| F7FS | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHEET FEE | | \$2,633.90 | 33% | \$252.00 | | 20% | | | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | MAIL MACHINE INTERFACE FOR CONNECT+ 3000 | \$4,069,44 | \$2,726.52 | 33% | | n/a | n/a | n/a | n/a | | | n/a |
| F7MT | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000 | \$4,069,44 | \$2,726,52 | 33% | | n/a | n/a | n/a | n/a | | | n/a |
| TIRC | HIGH VOLUME FOLDER-INSERTER FURNITURE | 60 IN. HEIGHT ADJUSTABLE TABLE. NO DOORS, SLIDING SHELF | \$4,660.20 | \$3,262.14 | 30% | | n/a | n/a | n/a | n/a | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | BELT STACKER W/INSTALLATION TO HEIGHT STAND | \$5,112,72 | \$3,425,52 | 33% | \$251.00 | \$200.80 | 20% | \$18.65 | n/a | | n/a | n/a |
| TIFS | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | FLAT SEALER | \$5,342.76 | \$3,579.65 | 33% | | n/a | n/a | n/a | n/a | | n/a | n/a |
| TIRD | HIGH VOLUME FOLDER-INSERTER FURNITURE | 90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF | \$5,670.00 | \$3,969.00 | 30% | | n/a | n/a | n/a | n/a | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND. INLINE | \$6,663.60 | \$4,464.61 | 33% | \$251.00 | \$200.80 | 20% | \$18.65 | n/a | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 9000 BELT STACKER | \$6,576,96 | \$4,603,87 | 30% | \$690.00 | \$552.00 | 20% | | | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | BOOKLET FEEDER | \$6,576.96 | \$4,603.87 | 30% | \$690.00 | \$552.00 | 20% | | | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TRAY) | \$8,167,72 | \$5,717,40 | 30% | \$778.00 | \$622.40 | 20% | | | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | HIGH CAPACITY SHEET FEEDER | \$9,100.08 | \$5,824.05 | 36% | \$938.00 | \$750.40 | 20% | | | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 9000 OMR/BARCODE SCANNER | \$11,510.28 | \$8.057.20 | 30% | \$1,129.00 | \$903.20 | 20% | | | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC | \$18.834.12 | \$12,618,86 | 33% | \$362.00 | \$289.60 | 20% | | | | | |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | DISP FILE BASED PROCESSING | \$20,069.64 | \$13,446,66 | 33% | \$863.00 | \$690.40 | 20% | | | | | |
| | HIGH VOLUME FOLDER-INSERTER | RELAY 9000 MULTIFUNCTION FOLDER | \$32,184,16 | \$22,528.91 | 30% | \$3,334.00 | \$2,667,20 | 20% | | | | | n/a |
| | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 9000 2ND TOWER | \$36,087,28 | \$25,261.10 | 30% | \$3,742.00 | | 20% | | | | | n/a |
| TI70 | HIGH VOLUME FOLDER-INSERTER | RELAY 7000 INSERTING SYSTEM | \$58,551.12 | \$37,472.72 | 36% | \$4,334.00 | \$3,467.20 | 20% | | | | n/a | n/a |
| | HIGH VOLUME FOLDER-INSERTER | RELAY 8000 INSERTING SYSTEM | \$85,096,44 | \$57,014.61 | 33% | \$5,994.00 | \$4,795.20 | 20% | | | | | n/a |
| | | | | | | | | | | | | | |

| Folder-Inserters, Production (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 15% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 13% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 17% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 5% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and ho | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

"In no event shall the term for a DM Infinity meter agreement go beyon June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering functions awel as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. The means that the netering device will selp functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2029 will not be acceled to the USPS.

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|--------------|--|--|-------------------|-----------------------------|------------|-------------------------------|---|------------|---|------------------------------|--|------------|--|
| D2K1 | PRODUCTION FOLDER INSERTER ACCESSORIES | D2K1 - 1.5M ANNUALLY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| D2K2 | PRODUCTION FOLDER INSERTER ACCESSORIES | D2K1 - 2.5M ANNUALLY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1F90 | PRODUCTION FOLDER INSERTER ACCESSORIES | DATA CAPTURE UPLOAD | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FX8 | PRODUCTION FOLDER INSERTER ACCESSORIES | EXTERNAL ACCOUNTING ENABLER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DIDC | PRODUCTION FOLDER INSERTER ACCESSORIES | DI2000 SW UPDATE FOR FIELD RETROFIT | \$421.55 | \$366.75 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| RDSE | PRODUCTION FOLDER INSERTER ACCESSORIES | SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG | \$2,245.10 | \$1,953.24 | 13% r | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89Q | PRODUCTION FOLDER INSERTER ACCESSORIES | BOTTOM EDGE ENVELOPE MARKER 728 | \$1,461.90 | \$1,271,85 | 13% | \$121.00 | \$114.95 | 5% | \$10.68 | n/a | n/a | n/a | n/a |
| F8AA | PRODUCTION FOLDER INSERTER ACCESSORIES | STANDARD FOLD PLATES | \$4,299.90 | \$3,740.91 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| F89D | PRODUCTION FOLDER INSERTER ACCESSORIES | FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN | \$4,299.90 | \$3,740,91 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89Z | PRODUCTION FOLDER INSERTER ACCESSORIES | FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN | \$4,299.90 | \$3,740.91 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| F89K | PRODUCTION FOLDER INSERTER ACCESSORIES | BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM | \$4,535,00 | \$3,945,45 | 13% | \$366.00 | \$347.70 | 5% | \$32.30 | n/a | n/a | n/a | n/a |
| F89J | PRODUCTION FOLDER INSERTER ACCESSORIES | TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM | \$4,665.90 | \$4,059.33 | 13% | \$366.00 | \$347.70 | 5% | \$32.30 | n/a | n/a | n/a | n/a |
| F89C | PRODUCTION FOLDER INSERTER ACCESSORIES | LOW CAP DIVERT W/ SMART DEFLECT | \$9,090,00 | \$7,908.30 | 13% | \$590.00 | \$560.50 | 5% | \$52.07 | n/a | n/a | n/a | n/a |
| DICB | PRODUCTION FOLDER INSERTER ACCESSORIES | ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING | \$8.654.30 | \$7,529,24 | 13% | \$852.00 | \$809.40 | 5% | \$75.19 | n/a | n/a | n/a | n/a |
| DIWR | PRODUCTION FOLDER INSERTER ACCESSORIES | RETROFIT MAIN PC DI2000 | \$10,000.00 | \$8,700.00 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89B | PRODUCTION FOLDER INSERTER ACCESSORIES | AUTOMATIC FOLD CAPABILITY | \$17.113.80 | \$14.889.01 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F89F | PRODUCTION FOLDER INSERTER ACCESSORIES | 2D CAMERA SCANNER | \$18.080.50 | \$15,730,04 | 13% | \$1.124.00 | \$1.067.80 | 5% | \$99.20 | n/a | n/a | n/a | n/a |
| DIMS | PRODUCTION FOLDER INSERTER ACCESSORIES | DI2000 FILE BASED MICROSERVER | \$20.487.30 | \$17.823.95 | 13% | \$1,707.00 | \$1.621.65 | 5% | \$150.65 | n/a | n/a | n/a | n/a |
| F89H | PRODUCTION FOLDER INSERTER ACCESSORIES | 2D TOP SCANNER FOR SHEET FEEDER | \$19.401.76 | \$16.879.53 | 13% | \$2.078.76 | \$1.974.82 | 5% | \$183.46 | n/a | n/a | n/a | n/a |
| F89L | PRODUCTION FOLDER INSERTER ACCESSORIES | 2D TOP SCANNING FOR ENCLOSURE FEEDER | \$23,334.10 | \$20,300.67 | 13% | \$1,124.00 | \$1,067.80 | 5% | \$99.20 | n/a | n/a | n/a | n/a |
| DIST | PRODUCTION FOLDER INSERTER ACCESSORIES | FILE BASED PROCESSING | \$31.589.20 | \$27,482,60 | 13% | \$3,328.00 | \$3.161.60 | 5% | \$293.71 | n/a | n/a | n/a | n/a |
| F8AB | PRODUCTION FOLDER INSERTER ACCESSORIES | HCSF W/ STANDARD HOPPER | \$47,175.70 | \$41,042.86 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| F89A | PRODUCTION FOLDER INSERTER ACCESSORIES | HCSF W/ EXTENDED HOPPER | \$50.476.80 | \$43,914,82 | 13% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| DICO | PRODUCTION FOLDER INSERTER | DI2000 TWO ENCLOSURE FEEDER SYSTEM | \$200.889.70 | \$170,756,25 | 15% | \$11.159.00 | \$10.601.05 | 5% | \$984.84 | n/a | n/a | n/a | n/a |
| DIC1 | PRODUCTION FOLDER INSERTER | DI2000 THREE ENCLOSURE FEEDER SYSTEM | \$205.374.80 | \$174.568.58 | 15% | \$11,606.00 | \$11.025.70 | 5% | \$1.024.29 | n/a | n/a | n/a | n/a |
| DIC2 | PRODUCTION FOLDER INSERTER | DI2000 FOUR ENCLOSURE FEEDER SYSTEM | \$229,424,60 | \$195,010,91 | 15% | \$12.800.00 | \$12,160,00 | 5% | \$1.129.67 | n/a | n/a | n/a | n/a |
| 1T04 | PRODUCTION FOLDER INSERTER ACCESSORIES | UIC. US DM INFINITY PERMIT METER | \$0.00/MONTH | \$0.00/MONTH | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CYCLEOVERAGE | PRODUCTION FOLDER INSERTER ACCESSORIES | CYCLE OVERAGE FEE | \$0.005/PER CYCLE | \$0.005/PER CYCLE | 0% r | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DIDA | PRODUCTION FOLDER INSERTER ACCESSORIES | FACE DOWN EXIT ONE DIVERT | \$21,257.50 | \$18,494.03 | 13% | \$2,278.00 | \$2,164.10 | 5% | \$201.05 | n/a | n/a | n/a | n/a |
| DIDE | PRODUCTION FOLDER INSERTER ACCESSORIES | EDGE MARKER, FACE DOWN EXITS | \$4,704.85 | \$4,093.22 | 13% | \$349.00 | \$331.55 | 5% | \$30.80 | n/a | n/a | n/a | n/a |
| DIDX | PRODUCTION FOLDER INSERTER ACCESSORIES | FACE UP EXIT DM INFINITY UP TO 20 SHEETS | \$79,016.00 | \$68,743.92 | 13% | \$7,184.00 | \$6,824.80 | 5% | \$634.03 | n/a | n/a | n/a | n/a |
| DIDY | PRODUCTION FOLDER INSERTER ACCESSORIES | FACE UP EXIT DM INFINITY UP TO 50 SHEETS | \$80,294.70 | \$69,856.39 | 13% | \$7,300.00 | \$6,935.00 | 5% | \$644.27 | n/a | n/a | n/a | n/a |
| DIDG | PRODUCTION FOLDER INSERTER ACCESSORIES | | \$48,262.40 | \$41,988.29 | 13% | \$4,388.00 | \$4,168.60 | | | | n/a | | n/a |
| DIDH | PRODUCTION FOLDER INSERTER ACCESSORIES | | \$49,457.10 | \$43,027.68 | 13% | \$4,497.00 | \$4,272.15 | | \$396.89 | | n/a | | n/a |
| DIDJ | PRODUCTION FOLDER INSERTER ACCESSORIES | | \$12,677.30 | \$11,029.25 | 13% | \$1,153.00 | \$1,095.35 | | \$101.76 | n/a | n/a | n/a | n/a |
| F8MC | PRODUCTION FOLDER INSERTER ACCESSORIES | BUCKLE CHUTE FOR HIGH SHEET COUNT TRI FOLDED SETS | \$1,975.00 | \$1,718.25 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |

| Envelope Addressing System, Ink Jet, Low Volume (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 18% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 18% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP MSRP Equipmen Maintenance | Contract Annual Equipment Maintenance Years 2-5 | | Contract Monthly Equipment Maintenance | | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-----------|---|---|----------------|-----------------------------|--------------------------------------|---|-----|--|-----|--|------------|---|
| PB-MAX3 | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT BLACK INK | \$47.99 | \$39.50 | 18% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PB-RED | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT RED INK | \$58.99 | \$48.50 | 18% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PB-BLUE | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT BLUE INK | \$58.99 | \$48.50 | 18% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PB-GREEN | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT GREEN INK | \$58.99 | \$48.50 | 18% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| WH4PBMAX3 | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT 100 BLACK INK STARTER KIT | \$221.00 | \$172.38 | 22% n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AR100 | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | ADDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO) | \$11,249.00 | \$8,774.22 | 22% \$1,023.00 | \$818.40 | 20% | \$76.03 | n/a | n/a | n/a | n/a |

| Envelope Addressing System, Ink Jet, Medium Volume (Reference Part 3.19) | |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED | Offerors Response |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 18% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 18% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| | Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-----|----------|--|--|----------------|-----------------------------|------------|-------------------------------|---|------------|--|------------------------------|--|------------|---|
| WH | I6PBMAX3 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | ADDRESSRIGHT 200 BLACK INK STARTER KIT | \$331.00 | \$258.18 | 22% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| W7 | 63 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | W760 STACKER FOR ADDRESSRIGHT PRINTERS | \$2,376.00 | \$1,948.32 | 18% | \$229.00 | \$183.20 | 20% | \$17.02 | n/a | n/a | n/a | n/a |
| W7 | 64 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS | \$5,287.00 | \$4,335.34 | 18% | \$357.00 | \$285.60 | 20% | \$26.53 | n/a | n/a | n/a | n/a |
| AR. | 200 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | ADDRESSRIGHT 200 (< 600K CYCLES/MO) | \$17,202.00 | \$13,417.56 | 22% | \$1,740.00 | \$1,392.00 | 20% | \$129.32 | n/a | n/a | n/a | n/a |
| W7 | 64 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS | \$5,287.00 | \$4,335.34 | 18% 22% | \$357.00 | \$285.60 | 20% | \$26.53 | n/a n/a | n/a n/a | n/a n/a | = |

| Envelope Addressing System, Ink Jet, High Volume (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 13% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-----------|--|--|----------------|-----------------------------|------------|-------------------------------|---|---------------|--|------------------------------|--|------------|---|
| W409 | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM . | 17" FLAT PANEL DISPLAY | \$236.00 | \$205.32 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| WH8PBMAX3 | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM . | ADDRESSRIGHT 300 BLACK INK STARTER KIT | \$441.00 | \$366.03 | 17% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ARPF | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO) | \$26,933.00 | \$22,354.39 | 17% | \$2,883.00 | \$2,306.40 | 20% | \$214.27 | n/a | n/a | n/a | n/a |

| Tabbers, High Volume (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 28% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 28% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include | 15% |
| paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|---------------------------------|--|----------------|-----------------------------|------------|-------------------------------|---|---------------|--|------------------------------|--|------------|---|
| DT3T | HIGH VOLUME TABBERS ACCESSORIES | STAND FOR W985 CONVEYOR STACKER | \$963.00 | \$693.36 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| W760 | HIGH VOLUME TABBERS ACCESSORIES | STACKER FOR W360 TABBER | \$2,096.00 | \$1,446.24 | 31% | \$220.00 | \$176.00 | 20% | \$16.35 | n/a | n/a | n/a | n/a |
| DT3S | HIGH VOLUME TABBERS ACCESSORIES | W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM | \$4,042.00 | \$2,910.24 | 28% | \$340.00 | \$272.00 | 20% | \$25.27 | n/a | n/a | n/a | n/a |
| DT3A | HIGH VOLUME TABBERS | W360 MULTIFUNCTION TABBER SYSTEM | \$24,204.00 | \$16,700.76 | 31% | \$2,369.00 | \$1,895.20 | 20% | \$176.07 | n/a | n/a | n/a | n/a |

| Mailing Furniture (general) (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 25% |
| Optional | |
| Percentage (%) Discount from MSRP off Associated Accessories | 25% |
| Percentage (%) Discount from MSRP off Supplies and Consumables (does not include | 15% |
| paper) | 15% |
| Percentage (%) Discount from MSRP off Associated Mailing Furniture | 25% |
| Maintenance | |
| Percentage (%) Discount from MSRP off full service maintenance contracts | 20% |
| If end user is utilizing Time and Materials Maintenance | |
| Hourly rate for Time and Materials - regular business hours | \$218.00 |
| Hourly rate for Time and Materials - outside business hours, weekends, and holidays | \$436.00 |
| Percentage (%) discount off Parts for Time and Materials maintenance | 5% |

| Item Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | 6 Off MSRP | Contract Monthly Software Maintenance | |
|---------------|-------------|----------------|-----------------------------|------------|-------------------------------|--|------------|--|------------------------------|---|------------|--|--|
|---------------|-------------|----------------|-----------------------------|------------|-------------------------------|--|------------|--|------------------------------|---|------------|--|--|

| Software, License and Subscription (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| STATE OF THE COLUMN AS A STATE OF THE COLUMN A | item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | ntract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|---|-------------------------------------|--|--|----------------------|-----------------------------|------------|-------------------------------|---|--------------------|--|------------------------------|--|------------|---|
| Column | 1COS 1FAH | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | ENHANCED UIC SOFTWARE BUSINESS MANAGER SOFTWARE FEATURE CODE | \$0.00 | \$0.00 | 09 | 6 n/a 6 n/a | n/a n/a | n/a n/a n/a n/a | 1 | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| Column | 1FR3 | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS PRESORTXTRA RATES | \$0.00 | \$0.00 | 09 | 6 n/a | n/a | n/a n/a | | n/a | n/a | n/a | n/a |
| Column | | | | \$0.00 | \$0.00 | 09 | 6 n/a | n/a | n/a n/a | | | | | n/a |
| September 1968 1969 1969 1969 1969 1969 1969 1969 | | | | | | 09 | 6 n/a | n/a | n/a n/a | | | | | n/a |
| September 1960 1960 1960 1960 1960 1960 1960 1960 | | | | | | | | n/a | n/a n/a | | | | | |
| Series | | | | | | | | n/a n/a | n/a n/a n/a n/a | 1 | n/a n/a | | | n/a n/a |
| Segret Se | | SOFTWARE, LICENSE AND SUBSCRIPTION | CELLULAR CONNECTION FOR SENDPRO SERIES | | | 09 | 6 n/a | n/a | n/a n/a | 1 | n/a | | | n/a |
| Column | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | REAR LOADING LOCKERS WITH BACK | | | | | n/a | n/a n/a | | | | | |
| Column | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE LICENSE AND SUBSCRIPTION ACCESSORIES | FLOOR MOUNT ANGLE BRACKETS SLOPED TOP | \$0.00 | | | 6 n/a 6 n/a | n/a n/a | n/a n/a | 1 | | n/a n/a | n/a n/a | n/a n/a |
| September 1989 and Control Con | LX-RAL-8028 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BROWN | \$0.00 | \$0.00 | 09 | 6 n/a | n/a | n/a n/a | 1 | n/a | n/a | n/a | n/a |
| Mary | | | | \$0.00 | \$0.00 | 09 | 6 n/a | n/a | n/a n/a | | | | | |
| Sept. 1. Sep | | | WHITE | | | 09 | 6 n/a | n/a | n/a n/a | , | | | | n/a |
| Mary | | | | \$0.00 | | 09 | 6 n/a | n/a | n/a n/a | | | | | |
| Control Cont | | | | | | | | | | | | | | |
| Second Second Scientific Second Scientif | PSST | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | POST SALE SOFTWARE TOOL KIT | \$0.00 | \$0.00 | 09 | 6 n/a | n/a | n/a n/a | | | | | n/a |
| Column C | | | | | | 09 | 6 n/a | n/a | n/a n/a | 1 | n/a | n/a | n/a | n/a |
| SECOLUTION OF THE COLUMN OF TH | | | | | | | | n/a n/a | n/a n/a | 1 | \$536.00 n/a | \$428.80 n/a | 20% n/a | \$39.84 n/a |
| Seminary Sem | TMNS | SOFTWARE, LICENSE AND SUBSCRIPTION | CELLULAR SYNCH DATA PLAN | \$0.00 | \$0.00 | 09 | 6 n/a | n/a | n/a n/a | | | | | n/a |
| Seminary (1988) | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UPGRADE SOFTWARE FOR WIN2000 | | \$0.00 | 09 | 6 n/a | n/a | n/a n/a | 1 | n/a | n/a | n/a | n/a |
| Part | Z6CS Z6VS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE LICENSE AND SUBSCRIPTION ACCESSORIES | BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION LIPGRADE SOFTWARE FOR WINXP | | | 09 | 6 n/a 6 n/a | n/a n/a | n/a n/a | 1 | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| Column C | APKG | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SENDPRO P SENDPRO 360 SHIP ACCESS | \$0.00 | \$0.00 | 09 | 6 n/a | | | , | n/a | n/a | n/a | n/a |
| Control Cont | USPS890-PB | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | E-CERTIFIED (IMPB) LABELS | | \$0.00 | 09 | 6 n/a | n/a | n/a n/a | | n/a | | | n/a |
| Part | ANALYTICS4SP360F SPE-OVERAGEVOL1 | | | | | 09 | 6 n/a | n/a n/a | n/a n/a | 1 | n/a n/a | | | n/a n/a |
| Column C | SPE-OVERAGEVOL2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OVERAGE VOLUME BAND - \$0.125 PER LABEL | \$0.00 | \$0.00 | 09 | 6 n/a | n/a | n/a n/a | | | n/a | n/a | |
| Segret Se | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OVERAGE VOLUME BAND - \$0.09 PER LABEL | | | 09 | 6 n/a | n/a | n/a n/a | 1 | | | | |
| Mary | OVERAGEVOL1 PSPM11 | SUFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OVERAGE VOLUME BAND 1 - \$0.15 / PER PIECE STAMP POSTAGE SHEET STARTER | | | | 6 n/a | n/a n/a | n/a n/a | | | | | |
| Sept. 1985. Sept. | SPE-SL-SPM01 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | STAMPS - 5 SHEETS W/125 STAMPS TOTAL | | | | | n/a | n/a n/a | | | | | |
| Column | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LEASE ADDITION OF SAAS SUBSCRIPTION | | | | | n/a | n/a n/a | ì | | | | |
| Second Second Secon | HVSTYLUS PSPM12 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE LICENSE AND SUBSCRIPTION ACCESSORIES | STYLUS KIT STAMP POSTAGE ROLL STARTER | \$20.00 | \$17.40 \$34.79 | 139 | 6 n/a 6 n/a | n/a n/a | n/a n/a | 1 | | | | |
| Second S | Z690003 | | | | | | | n/a | n/a n/a | | | | | |
| Company Comp | | | | | | | | n/a | n/a n/a | | | | | |
| March Marc | | | | | | | 6 n/a 6 n/a | n/a | n/a n/a | 1 | | | | n/a |
| Segment of the state of the sta | | | | | | 139 | 6 n/a | n/a | n/a n/a | 1 | n/a | | | n/a |
| Second S | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | REMAN QL800 | \$85.00 | | 139 | \$0.00 | \$0.00 | 0% | \$0.00 | | | | |
| Control Cont | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI21 RUGGED BOOT WITH HANDSTRAP | | | 139 | 6 n/a | n/a | n/a n/a | 1 | | | | |
| Control Cont | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ENVELOPES 6" X 9.5" CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE | | | | | n/a | n/a n/a | | | n/a | n/a | n/a |
| Property | | | | | | 139 | 6 n/a | n/a | n/a n/a | 1 | n/a | n/a | n/a | |
| Part | | | | | | | | n/a | n/a n/a | | | | | |
| 1 | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | 1645/1E03 CERTIFIED LABELS | \$115.00 | \$100.05 | 139 | 6 n/a | n/a n/a | n/a n/a | 1 | | | | |
| Page | 397-В | | | | | | | \$0.00 | 0% | | n/a | n/a | n/a | |
| ## STATE | | | | | | | | n/a | n/a n/a | | | | | |
| STATE STAT | | | | | | | | n/a n/a | n/a n/a | | | | | |
| Propose Propose Company (1989) Propose Company (1989) Propose | TS33 | SOFTWARE, LICENSE AND SUBSCRIPTION | TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE | \$132.00 | \$114.84 | 139 | 6 n/a | n/a | n/a n/a | 1 | n/a | n/a | n/a | n/a |
| Internation Communication | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI21 EXTENDED BATTERY | | | | | n/a | n/a n/a | | | | | |
| SCHIEF SOFTWALL (COME AND EXCEPTION S) SCHIEF STRONG PRICE CONTICT PROGRAMMAN PRICE SCHIEF STRONG PRICE SCHIEF STRONG PRICE SCHIEF STRONG PRICE SCHIEF SCHIEF STRONG PRICE SCHIEF | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BATTERY FOR T764/5, T6MD/E | | | | | n/a n/a | n/a n/a | | | | | |
| STATE STAT | T53S | SOFTWARE, LICENSE AND SUBSCRIPTION | SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$145.00 | \$126.00 | 139 | 6 n/a | n/a | n/a n/a | 1 | n/a | n/a | n/a | n/a |
| STATE STAT | | | | | | | | n/a | n/a n/a | | | | | |
| COMMAND COMM | TS31 | SOFTWARE, LICENSE AND SUBSCRIPTION | CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER | \$155.00 | | 139 | 6 n/a | n/a n/a | n/a n/a | 1 | | | n/a n/a | n/a n/a |
| Service Serv | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LARGE LEFT DOOR WITH MAIL SLOT | \$153.00 | | 139 | 6 n/a | n/a | n/a n/a | | | | | n/a |
| SENSON SE | | | | | | | | n/a | n/a n/a | | | | | 14.0 |
| STATE SOFTWARE, LICENSE AMON SURGEMENT ACCESSORISTS CONTINUE ACCESSORIST | SL-ENV-CFW3 | | | | | | | n/a | n/a n/a | | | | | 14.0 |
| SPASE SOFTWARE_LICENSE AND DESIGNATION ACCESSORISES SOFTWARE_LICENSE AND | SYBOL3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ACTIVATION FOR DM100-200X, SP MAILSTATN | \$179.00 | \$155.73 | 139 | 6 n/a | n/a | n/a n/a | 1 | n/a | | | |
| STYNAME_LUCINE AND SUSCEPTION ACCESSORES SCHOOLAN PROVINCE AND TO AND TRANSFER \$22,000 \$39,232 \$10,100 \$0,000 | LOCKER-CC SPM3 | | | | | 139 | 6 \$9.00 | \$7.20 n/a | 20% n/a | \$0.67 | | n/a n/a | n/a n/a | n/a n/a |
| STEAL STEAL ST | Z690034 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SECONDARY NETWORK CARD FOR DATA TRANSFERS | \$224.00 | \$194.88 | 139 | 6 n/a | n/a | n/a n/a | | n/a | n/a | n/a | |
| STATE STATE STATE LICENA DO SUBSCRIPTION ACCESSORS STATE S | TSTB | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | USB SYNC CABLE | \$229.00 | \$199.23 | 139 | 6 n/a | n/a | n/a n/a | 1 | n/a | n/a | n/a | |
| Section Sect | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CRYSTAL REPORTING HIGH VOLLIME DUNTED AIN CONTINUOUS THERMAL DIRECT LABELS SLIDBLY CASE | \$241.00 | | 139 | 6 n/a | n/a | n/a n/a | | n/a | | | n/a |
| SPEC SOFTWARE (LICENSE AND SUBSCRIPTION ACCESSORIES) SPRINGE (SOE SOE SOE SUBSCRIPTION ACCESSORIES) SPRINGE (SOE SOE SOE SOE SOE SOE SOE SOE SOE SOE | LX-UL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UL | \$265.00 | \$231.00 | 139 | 6 n/a | n/a | n/a n/a | | n/a | | | n/a |
| SPACE SOFTWARE_LICENSE AND SUBSCRIPTION ACCESSORIES SPRIESS CONNECTION!* NUMBER SCRIPTION ACCESSORIES SPRIESS CONNECTION!* NUMBER SCRIPTION ACCESSORIES SPRIESS CONNECTION!* NUMBER SCRIPTION ACCESSORIES SPRIESS CONNECTION ACCESSORIES SPRIESS CONNECTIO | TS14 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER | \$299.00 | | 139 | 6 n/a | n/a | n/a n/a | 1 | | | | n/a |
| Section Sect | RIPC TSWC | SOFTWARE, LICENSE AND SUBSCRIPTION | RIP CONNECTRIGHT MAILER WIRELESS CONNECTIVITY MODULE | \$300.00 | \$261.00 | 139 | 6 n/a 6 n/a | n/a | n/a n/a | | | | | \$4.46 |
| PRESS SOFTWARE_LICENSE AND SUBSCRIPTION ACCESSORIES CM VOLUME "LABEL PRINTER \$390.00 \$333.00 13% \$323.00 \$518.70 \$20.5 \$513.30 \$10.4 \$1.6 \$1.6 \$1.5 | | | | | | | | -9- | 190 | | n/a | n/a | n/a | n/a |
| SPERAN SOFTWARE_LICENSE AND SUBSCRIPTION ACCESSORIES SW-0-501, UML, 4F LABEL PRINTER \$390.00 \$333.30 13% \$234.00 \$518.70 20% \$513.80 16% 1 | BMWA | | | | | | | n/a | n/a n/a | | | | | n/a |
| STIVE SOTTWARE_LICENSE AND SUBSCRIPTION ACCESSORIES 55-50 STILOW YOU, UNIT LEAR PRINTER \$300.00 \$331.80 \$18 \$23.00 \$5.00 \$5.00 \$2.00 \$5.50.70 \$1.00 | PT48 SPF48 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE LICENSE AND SUBSCRIPTION ACCESSORIES | LOW VOLUME 4" LABEL PRINTER LOW VOLUME 4" LABEL PRINTER | \$390.00 \$300.00 | \$339.30 | 139 | 6 \$234.00 6 \$234.00 | \$187.20 \$187.20 | 20% | | | | | n/a n/a |
| REC. SOFTWARE_LICENSE AND SURSCRIPTION ACCESSORS FRENER SUMMER FEATURE ONLY SOFTWARE_LICENSE AND SURSCRIPTION ACCESSORS FREQUENTS BOOT SOFTWARE_LICENSE AND SURSCRIPTION ACCESSORS FREQUENTS BOOT SOFTWARE_LICENSE AND SURSCRIPTION ACCESSORS FATURE ONLY SOFTWARE_LICENSE AND SURSCRIPTION ACCESSORS | SSTLV | | | | | | | | | | | | | |
| ## STRANSON SOFTWARE_LICENSE AND SUBSCRIPTION ACCESSORIES THE POSAR-ON TRIGGER HANDLE \$55.00 \$44.92 13h r/a | PTI21SSCHR | | | | | | | \$60.00 | 20% | | | | | |
| TYRODS SOFTWARE_LICENSE AND SUBSCRIPTION ACCESSORIES TRAGER_REQUIRES GOOT STREET ST | ERCL PITTAPSOTH | | | | | 139 | 6 n/a | n/a | n/a n/a | | | | | n/a |
| STANDARD SOFTWARE_LICENSE AND SUBSCRIPTION ACCESSORIES | T790050 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TA TRIGGER, REQUIRES BOOT | \$516.00 | \$448.92 | 139 | 6 n/a | n/a | n/a n/a | | | | | n/a |
| SOFTWARE_LICENSE AND SUBSCRIPTION ACCESSORIES SURGE EXTENSION RT SOFTWARE_LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE_LICENSE AND ADMINEDIAL SOFTWARE_LICENSE AND ADMINEDIAL SOFTWARE_LICENSE AND | SYMOL3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ACTIVATION FOR DM30X-DM40X, SP C SERIES | \$537.00 | \$467.19 | 139 | 6 n/a | n/a | n/a n/a | | n/a | n/a | n/a | n/a |
| 1545 SOFTWARE_LICRESE AND SUBSCRIPTION ACCESSORIES SERVE ADVICE PATTER COLORGER FOR TRACCIONA ASSISTANT (TY22/TA5/T/149) 555.00 557.15 13% 1/8 | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | POWER STACKER PORTRAIT FLATS KIT | | | 139 | 6 n/a | n/a | n/a n/a | | | | | |
| RF6 SOFTWARE_LICENSE AND SUBSCRIPTION ACCESSORIS SEER NOTS I SOLD 18 TABLET OF SCALE RACTION CERTIFIED SSE7.00 S493.29 13% S48.00 S198.00 20% S18.49 Na Na Na Na Na Na Na N | | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746) | \$541.00 \$545,00 | \$471.00 | 139 | n/a | n/a | n/a n/a | | | | | |
| PSP-TYME SOFTWARE_LICENSE AND SUBSCRIPTION ACCESSORIES THEREOWEDGE SCANNER FOR SPE SOFT | JR76 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | GREEN J075 100 LB TABLETOP SCALE FACTORY CERTIFIED | \$567.00 | \$493.29 | 139 | \$248.00 | | | \$18.43 | n/a | n/a | n/a | n/a |
| #ITTWEEDSN SOFTWARE_LICENSE AND SUBSCRIPTION ACCESSORIES THITTERFORE COLORIES STATE William Will | SPE-JR76 | | | | | | | | 2011 | | | | | |
| SPETIVITE SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES THERED WIDED SCANNER FOR SPE \$577.00 \$497.64 13% \$16.60 \$13.28 20% \$1.28 1/6 n/a | PTITWEDSCN | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI TETHERED WEDGE SCANNER PTI TETHERED WEDGE SCANNER | \$5/2.00 \$572.00 | \$497.64 \$497.64 | 139 | \$18.00 6 \$18.00 | \$14.40 \$14.40 | 20% | \$1.34 \$1.34 | n/a n/a | nya n/a | n/a n/a | |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES STITLINGED WEDGE SCANNER \$572.00 \$497.64 128 \$18.00 \$14.00 20% \$13.40 //6 n/a | SPE-T7WE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TETHERED WEDGE SCANNER FOR SPE | \$572.00 | \$497.64 | 139 | \$16.60 | \$13.28 | 20% | \$1.23 | n/a | n/a | n/a | |
| ## 17155EEA SOFTWARE_LICENSE AND SUBSCRIPTION ACCESSORIES TOTALINE CHARGES WE FIRST 5599.00 531.13 13% 589.00 571.00 20% 56.61 40 40 40 40 40 40 40 4 | | | | | | | | | | | | | | |
| LOCKHIGAIN SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES EXTERNAL HIGH GAIN ANTENNA \$635.00 \$536.43 16% n/a | | | | | | | | | | \$1.34 \$6.61 | n/a n/a | | | |
| LOCKREARLOAD SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES REAR ACCESS TOWER 565.00 2565.50 128 r/a r | LOCKHIGAIN | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | EXTERNAL HIGH GAIN ANTENNA | \$635.00 | \$536.43 | 169 | 6 n/a | n/a | n/a n/a | 1 | n/a | n/a | n/a | n/a |
| | LOCKREARLOAD | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | REAR ACCESS TOWER | | | | 6 n/a | n/a | n/a n/a | , | n/a | | | n/a |

| Software, License and Subscription (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| ltem | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP MSRP Equipment Maintenance | Contract Annual Equipment Maintenance | % Off MSRP Equipment | MSRP Software Maintenance | Contract Annual Software Maintenance % Off MSRP | Contract Monthly Software |
|-----------------------|--|---|--------------------------|-----------------------------|---------------------------------------|--|--------------------------|------------------------------|--|------------------------------|
| SLT1 | SOFTWARE, LICENSE AND SUBSCRIPTION | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1) | \$687.00 | \$570.21 | 17% n/a | Years 2-5 n/a | Maintenance n/a n/a | \$114.00 | Years 2-5 \$91.20 20% | Maintenance \$8.47 |
| SNL1 T790032 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PUROLATOR (1) | \$687.00 \$686.00 | \$570.21 \$596.82 | 17% n/a 13% n/a | n/a | n/a n/a | \$114.00 | \$91.20 20% | \$8.47 |
| PTITAPTAEA | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI PRO TRACKING ASSISTANT ETHERNET ADAPTER | \$686.00 | \$596.82 | 13% n/a | | n/a n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| LX-AR101 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LUXER ASSISSTIVE CONTROLLER | \$689.00 | \$599.00 | 13% n/a | | n/a n/a | | n/a n/a | n/a |
| 1E51 HS9E | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP100 WORKSTATION SENDERO DESKTOP SENDKIT | \$704.00 \$734.00 | \$612.45 \$638.58 | 13% \$72.00 13% \$69.00 | \$57.60 \$55.20 | 20% \$5.3 20% \$5.1 | | n/a n/a n/a | n/a n/a |
| LOCKER-SHADE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SUNSHADE FOR KIOSK TABLET | \$764.79 | \$665.37 | 13% n/a | n/a | n/a n/a | | n/a n/a | n/a |
| Z690001 JR64 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ETHERNET 16 PORT HUB | \$782.00 \$796.00 | \$680.34 \$692.52 | 13% n/a 13% \$350.00 | n/a \$280.00 | n/a n/a 20% \$26.0 | | n/a n/a | n/a |
| SL21 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | GREEN 150 LB ROLLERTOP SCALE FACTORY CERTIFIED | \$796.00 \$796.00 | \$692.52 \$692.52 | 13% \$350.00 13% \$182.00 | \$280.00 \$145.60 | 20% \$26.0 | | n/a n/a n/a n/a | n/a n/a |
| TSPP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LASER PRINTER | \$796.00 | \$692.52 | 13% \$182.00 | \$145.60 | 20% \$13.5 | 3 n/a | n/a n/a | n/a |
| APK3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$800.00 \$850.00 | \$696.00 | 13% \$64.00 | | 20% \$4.7 20% \$3.0 | | | \$0.00 |
| HVSP PSP-HSVP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PSP MAILCENTER BUNDLE | \$850.00 | \$739.50 \$739.50 | 13% \$41.00 13% \$41.00 | \$32.80 \$32.80 | 20% \$3.0 20% \$3.0 | | n/a n/a n/a | n/a n/a |
| PTITAPSSCHR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI PRO SINGLE SLOT CRADLE CHARGER | \$859.00 | \$747.33 | 13% n/a | n/a | n/a n/a | | n/a n/a | n/a |
| T790031 T545 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | SINGLE BAY CRADLE FOR T764/5, T6MD/E ADD 1 SITE W/ SINGLE WORKSTATION | \$859.00 \$911.00 | \$747.33 \$756.13 | | n/a n/a | n/a n/a n/a | n/a \$151.00 | n/a n/a \$120.80 20% | n/a 6 \$11.22 |
| TSPR | SOFTWARE, LICENSE AND SUBSCRIPTION | MAIL CENTER PRODUCTIVITY REPORTING | \$911.00 | \$756.13 | | | n/a n/a | \$151.00 | \$120.80 20% | |
| TSSU | SOFTWARE, LICENSE AND SUBSCRIPTION | ADD 1 SINGLE USER | \$911.00 | \$756.13 | | n/a | n/a n/a | \$151.00 | \$120.80 20% | \$11.22 |
| SSFE 1E53 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | REGIONAL CARRIER SET-UP FEE | \$886.00 \$928.00 | \$770.82 \$807.00 | 13% n/a 13% \$38.00 | n/a \$30.40 | n/a n/a 20% \$2.8 | n/a 2 n/a | n/a n/a | n/a |
| BMUP | SOFTWARE, LICENSE AND SUBSCRIPTION | BUSINESS MANAGER 6.0 UPGRADE FOR XP | \$940.00 | \$817.80 | 13% n/a | n/a | n/a n/a | n/a | n/a n/a | n/a |
| 1EOT | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DM INFINITY BARCODE SCANNER | \$957.00 | \$832.59 | 13% \$219.00 | \$175.20 | 20% \$16.7 | | n/a n/a | n/a |
| BMUR 26C4 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE LICENSE AND SUBSCRIPTION ACCESSORIES. | BUSINESS MANAGER UPGRADE FOR WIN2000 BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM | \$957.00 \$963.00 | \$832.59 \$837.81 | 13% n/a 13% n/a | n/a | n/a n/a | n/a | n/a n/a n/a | n/a n/a |
| PTITAPFSCHR 1E60 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PTI PRO FIVE SLOT CRADLE CHARGER | \$974.00 | \$847.38 | 13% n/a | n/a | n/a n/a | n/a | n/a n/a | n/a |
| 1660 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$974.00 | \$847.38 | 13% \$236.00 | \$188.80 | 20% \$17.5 | | n/a n/a | n/a |
| J596037 SNB1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | FIVE BAY CRADLE FOR T764/S, T6MD/E BAX GLOBAL (1) | \$974.00 \$1,031.00 | \$847.38 \$855.73 | 13% n/a 17% n/a | n/a n/a | n/a n/a n/a | n/a \$171.00 | n/a n/a \$136.80 20% | n/a 6 \$12.71 |
| SNE1 | SOFTWARE, LICENSE AND SUBSCRIPTION | EASTERN CONNECTION (1) | \$1,031.00 | \$855.73 | 17% n/a | n/a | n/a n/a | \$171.00 | \$136.80 20% | \$12.71 |
| SNG1 | SOFTWARE, LICENSE AND SUBSCRIPTION | GLOBALTRANZ (1) LTL CZARLITE RATING / BOLS (PER CARRIER) (1) | \$1,031.00 | \$855.73 | | | n/a n/a | \$171.00 | \$136.80 20% | \$12.71 |
| SNH1 SNJ1 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | LTL CZARLITE RATING / BOLS (PER CARRIER) (1) MISCELLANEOUS DOMESTIC CARRIERS (1) | \$1,031.00 \$1,031.00 | \$855.73 \$855.73 | | n/a n/a | n/a n/a n/a n/a | \$171.00 \$171.00 | \$136.80 20% \$136.80 20% | 6 \$12.71 6 \$12.71 |
| SNL2 | SOFTWARE, LICENSE AND SUBSCRIPTION | PUROLATOR (2) | \$1,031.00 | \$855.73 | 17% n/a | n/a | n/a n/a | \$171.00 | \$136.80 20% | \$12.71 |
| SNM1 SNR1 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | MIDLAND COURIER (1) ONTRAC (1) | \$1,031.00 \$1.031.00 | \$855.73 \$855.73 | | n/a n/a | n/a n/a n/a n/a | \$171.00 \$171.00 | \$136.80 20% \$136.80 20% | \$12.71 6 \$12.71 |
| SNS1 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | SPEE-DEE (1) | \$1,031.00 | \$855.73 | | * | n/a n/a | \$171.00 | \$136.80 20% | \$12.71 6 \$12.71 |
| SNU1 | SOFTWARE, LICENSE AND SUBSCRIPTION | DICOM (1) | \$1,031.00 | \$855.73 | 17% n/a | n/a | n/a n/a | \$171.00 | \$136.80 20% | \$12.71 |
| SNV1 SNY1 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | VELOCITY (1) ICS COURIER (1) | \$1,031.00 \$1.031.00 | \$855.73 \$855.73 | | n/a n/a | n/a n/a n/a | \$171.00 \$171.00 | \$136.80 20% \$136.80 20% | \$12.71 6 \$12.71 |
| SNT1 SNZ1 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | CARDINAL COURIER (1) | \$1,031.00 | \$855.73 | | * | n/a n/a | \$171.00 | \$136.80 20% | \$12.71 |
| CELLHW | SOFTWARE, LICENSE AND SUBSCRIPTION | CELLULAR DEVICE HARDWARE | \$998.00 | \$868.26 | 13% n/a | n/a | n/a n/a | n/a | n/a n/a | n/a |
| SYTOL3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ACTIVATION FOR SP AUTO, SP P SERIES | \$1,013.00 | \$881.31 | | n/a \$187.20 | n/a n/a 20% \$17.3 | | n/a n/a | n/a |
| PSHIP01 PTIMIDVOLPRNT | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PRINEYSHIP MID-VOL THERMAL LABEL PRINTER RECEIVING MID-VOL THERMAL LABEL PRINTER | \$1,055.00 \$1,055.00 | \$917.85 \$917.85 | 13% \$234.00 13% \$234.00 | | 20% \$17.3 | | n/a n/a n/a | n/a n/a |
| RMV2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RECEIVING MID-VOLTHERMAL LABEL PRINTER | \$1,055.00 | \$917.85 | 13% \$234.00 | \$187.20 | 20% \$17.3 | 9 n/a | n/a n/a | n/a |
| SP36001 SPE46 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FEDRAMP MID-VOL THERMAL LABEL PRINTER | \$1,055.00 | \$917.85 | 13% \$234.00 | \$187.20 | 20% \$17.3 | | n/a n/a | n/a |
| SPE46 SSTMV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE LICENSE AND SUBSCRIPTION ACCESSORIES. | SPE MID-VOLUME THERMAL LABEL PRINTER 70621 SST MID VOLUME LABEL PRINTER | \$1,055.00 \$1,055.00 | \$917.85 \$917.85 | 13% \$234.00 13% \$234.00 | \$187.20 \$187.20 | 20% \$17.3 | | n/a n/a | n/a |
| T536 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER | \$1,055.00 | \$918.00 | 13% \$241.00 | | 20% \$17.9 | | n/a n/a | n/a |
| T54M | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES 1/2 DAY RATE IMPLEMENTATION SERVICE | FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746) | \$1,055.00 | \$918.00 | 13% n/a | n/a | n/a n/a | | n/a n/a | n/a |
| CSS4 MSS4 | 1/2 DAY RATE IMPLEMENTATION SERVICE | CCM IMPLEMENTATION 1/2 DAY RATE MAILING IMPLEMENTATION 1/2 DAY RATE | \$1,150.00 \$1,150.00 | \$920.00 \$920.00 | 20% n/a 20% n/a | n/a n/a | n/a n/a n/a n/a | | n/a n/a n/a | n/a n/a |
| SSS4 | 1/2 DAY RATE IMPLEMENTATION SERVICE | SOLUTIONS IMPLEMENTATION 1/2 DAY RATE | \$1,150.00 | \$920.00 | 20% n/a | | n/a n/a | | n/a n/a | n/a |
| CCS4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$1,150.00 | \$920.00 | | | n/a n/a | | n/a n/a | n/a |
| MFCS4 SCS4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$1,150.00 \$1,150.00 | \$920.00 \$920.00 | | n/a n/a | n/a n/a n/a n/a | | n/a n/a n/a | n/a |
| CRMB | SOFTWARE, LICENSE AND SUBSCRIPTION | CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE | \$1,117.00 | \$927.11 | 17% n/a | | n/a n/a | \$650.00 | | \$48.31 |
| SSCA APG2 | SOFTWARE, LICENSE AND SUBSCRIPTION | ADDITIONAL CARRIER ACCOUNT ACTIVATION | \$1,145.00 | \$950.35 | | -9- | n/a n/a | \$190.00 | \$152.00 20% | \$14.12 |
| AM-CUSTOM | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING | \$1,100.00 \$1,103.00 | \$957.00 \$960.00 | | | n/a n/a n/a | | n/a n/a | n/a n/a |
| LOCKERREAR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | REAR ACCESS | \$1,103.00 | \$960.00 | 13% n/a | | n/a n/a | | n/a n/a | n/a |
| OL-CPCL-FEE PSP30 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OL CONNECT - PCL INPUT - RE-ENTRY FEE | \$1,138.00 \$1,140.00 | \$990.06 \$991.80 | 13% n/a 13% \$268.00 | n/a \$214.40 | n/a n/a 20% \$19.5 | | n/a n/a | n/a n/a |
| SL30 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$1,140.00 | \$991.80 | 13% \$248.00 | \$198.40 | 20% \$18.4 | | n/a n/a | n/a |
| SPE30 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | 100 LB. TABLETOP SCALE | \$1,140.00 | \$991.80 | 13% \$248.00 | \$198.40 | 20% \$18.4 | | n/a n/a | n/a |
| TSMP BMT1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE LICENSE AND SUBSCRIPTION ACCESSORIES. | | \$1,140.00 \$1,174.00 | \$991.80 \$1.021.38 | 13% \$241.00 | \$192.80 | 20% \$17.9 | 1 n/a | n/a n/a | n/a n/a |
| BMZC | | SENDPRO C/SENDPRO C AUTO BUSINESS MANAGER INTERFACE | \$1,174.00 | \$1,021.38 | 13% n/a | n/a | n/a n/a | | n/a n/a | n/a |
| BM41 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RECEIPT PRINTER | \$1,237.00 | \$1,076.19 | 13% \$241.00 | \$192.80 | 20% \$17.9 | | n/a n/a | n/a |
| LX-CUSTOM TSEF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE LICENSE AND SUBSCRIPTION | CUSTOM COLOR (REQUIRES MANUAL CONFIGURATION) ARRIVAL IMAGING | \$1,325.00 \$1,431.00 | \$1,153.00 \$1,187.73 | 13% n/a 17% n/a | n/a n/a | n/a n/a n/a | n/a \$238.00 | n/a n/a 20% | n/a 5 \$17.69 |
| TSFG | SOFTWARE, LICENSE AND SUBSCRIPTION | ROUTE ACTIVITY LOGGING FEATURE | \$1,431.00 | \$1,187.73 | | | n/a n/a | \$238.00 | \$190.40 20% | |
| LX-IL1002 | | EXTRA TOUCHSCREEN-HANDHELD IPAD MINI WITH A HANDHELD CASE | \$1,378.00 | \$1,199.00 | | | n/a n/a | | n/a n/a | n/a |
| SLT2 PTITAWIFI | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2) INBOUND TRACKING ASSISTANT WIFI | \$1,466.00 \$1,399.00 | \$1,216.78 \$1,217.13 | 17% n/a 13% \$244.00 | n/a \$195.20 | n/a n/a 20% \$18.1 | \$243.00 | \$194.40 20% | 6 \$18.06 |
| CRM4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS) | \$1,485.00 | \$1,232.55 | 13% 5244.00 17% n/a | n/a \$195.20 | n/a n/a | \$400.00 | \$320.00 20% | n/a 4 \$29.73 |
| NV10 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$1,444.00 | \$1,256.28 | 13% n/a | n/a | n/a n/a | | n/a n/a | n/a |
| SL32 SPE32 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | 200 LB. ROLLERTOP SCALE | \$1,483.00 \$1,483.00 | \$1,290.21 \$1,290.21 | 13% \$350.00 13% \$347.00 | | 20% \$26.0 20% \$25.7 | | n/a n/a | n/a |
| SLTV | SOFTWARE, LICENSE AND SUBSCRIPTION | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5) | \$1,483.00 | \$1,369.50 | 13% \$347.00 17% n/a | n/a | n/a n/a | \$274.00 | n/a | n/a \$20.36 |
| PTIMBLPRNT | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ZEBRA ONZ BELT PRINTER | \$1,587.00 | \$1,380.69 | 13% \$207.00 | \$165.60 | 20% \$15.3 | 8 n/a | n/a n/a | n/a |
| T518 P150 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TRACKING ASSISTANT PORTABLE BELT PRINTER DTL IS A1 MOBILE DELT DRINTER | \$1,587.00 \$1,587.00 | \$1,380.69 \$1,380.69 | 13% \$192.00 13% \$207.00 | \$153.60 \$165.60 | 20% \$14.2 20% \$15.3 | | n/a n/a | n/a |
| TST10 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SST JS41 MOBILE BELT PRINTER | \$1,587.00 | \$1,380.69 | 13% \$207.00 | \$165.60 | 20% \$15.3 | 8 n/a | n/a n/a | n/a |
| SPE-HC | SOFTWARE, LICENSE AND SUBSCRIPTION | ADDITIONAL LOCATIONS(100) PRICE PER LOC. | \$1,590.00 | \$1,383.30 | 13% n/a | n/a | n/a n/a | \$285.00 | \$228.00 20% | \$21.18 |
| PTI21FSCHR SYINF3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$1,599.00 \$1,608.00 | \$1,391.13 \$1.398.96 | 13% \$240.00 | \$192.00 | 20% \$17.8 | | n/a n/a | n/a n/a |
| LOCKERX | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER X | \$1,740.00 | \$1,409.40 | 19% \$0.00 | n/a \$0.00 | n/a n/a 0% \$0.0 | 0 n/a | n/a n/a | n/a |
| H1981 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CORDLESS HANDHELD SCANNER FOR LOCKERS | \$1,625.00 | \$1,413.75 | 13% \$195.00 | \$156.00 | 20% \$14.4 | 9 n/a | n/a n/a | n/a |
| OMSTAT SNB2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | REPORT PRINTER OPEX 306 LETTER OPENER BAX GLOBAL (2) | \$1,731.24 \$1.718.00 | \$1,419.62 \$1.425.94 | 18% \$125.00 17% n/a | \$100.00 | 20% \$9.2 n/a n/a | 9 n/a \$285.00 | n/a n/a \$228.00 20% | n/a 6 \$21.18 |
| SNE2 SNE2 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | EASTERN CONNECTION (2) | \$1,718.00 | \$1,425.94 | 17% n/a | -9- | n/a n/a | \$285.00 | \$228.00 20% | |
| SNG2 | SOFTWARE, LICENSE AND SUBSCRIPTION | GLOBALTRANZ (2) | \$1,718.00 | \$1,425.94 | 17% n/a | n/a | n/a n/a | \$285.00 | \$228.00 20% | \$21.18 |
| SNI2 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | LTL CZARLITE RATING / BOLS (PER CARRIER) (2) MISCELLANEOUS DOMESTIC CARRIERS (2) | \$1,718.00 \$1,718.00 | \$1,425.94 \$1.425.94 | 17% n/a 17% n/a | n/a n/a | n/a n/a n/a | \$285.00 \$285.00 | \$228.00 20% \$228.00 20% | 6 \$21.18 6 \$21.18 |
| SNLV | SOFTWARE, LICENSE AND SUBSCRIPTION | PUROLATOR (5) | \$1,718.00 \$1,718.00 | \$1,425.94 \$1,425.94 | 17% n/a | | n/a n/a n/a n/a | \$285.00 | \$228.00 20% | \$21.18 6 \$21.18 |
| SNM2 | SOFTWARE, LICENSE AND SUBSCRIPTION | MIDLAND COURIER (2) | \$1,718.00 | \$1,425.94 | 17% n/a | n/a | n/a n/a | \$285.00 | \$228.00 20% | \$21.18 |
| SNR2 | SOFTWARE, LICENSE AND SUBSCRIPTION | ONTRAC (2) | \$1,718.00 | \$1,425.94 | | | n/a n/a | \$285.00 | \$228.00 20% | \$21.18 |
| SNS2 SNU2 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | SPEE-DEE (2) DICOM (2) | \$1,718.00 \$1,718.00 | \$1,425.94 \$1,425.94 | | n/a n/a | n/a n/a | \$285.00 \$285.00 | \$228.00 20% \$228.00 20% | \$21.18 \$21.18 |
| SNV2 | SOFTWARE, LICENSE AND SUBSCRIPTION | VELOCITY (2) | \$1,718.00 | \$1,425.94 | 17% n/a | | n/a n/a | \$285.00 | \$228.00 20% | \$21.18 |
| | | | | | | | | | | |

| Software, License and Subscription (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP Contract Monthl Equipment Maintenance | Maintenance Software Mai | ntenance | % Off MSRP | Contract Monthly Software Maintenance |
|-----------------------------|--|--|--------------------------|-----------------------------|------------|-------------------------------|---|--|--------------------------|----------------------|------------|---|
| SNY2 SNZ2 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | ICS COURIER (2) CARDINAL COURIER (2) | \$1,718.00 \$1,718.00 | \$1,425.94 \$1,425.94 | 179 | 6 n/a 6 n/a | n/a | n/a n/a | \$285.00 \$285.00 | \$228.00 \$228.00 | 20% | \$21.18 \$21.18 |
| SSHC | SOFTWARE, LICENSE AND SUBSCRIPTION | ADDITIONAL LOCATIONS (100) PRICE PER LOCATION | \$1,718.00 | \$1,425.94 | 179 | ≤ n/a | n/a | n/a n/a | \$285.00 | \$228.00 | 20% | \$21.18 |
| NV21 PTITAPFSCEA | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$1,668.00 \$1,718.00 | \$1,451.16 \$1.494.66 | | 6 n/a 6 n/a | n/a | n/a n/a n/a n/a | n/a n/a | n | n/a n/a | n/a n/a |
| T790041 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FIVE BAY ETHERNET CRADLE-T764/5,T6MD/E | \$1,718.00 | \$1,494.66 | 139 | 6 n/a | n/a | n/a n/a | n/a n/a | | 1/a | n/a |
| CT00 PSP-CT00 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BLUETOOTH DIMENSIONER UNIT W/BC SCANNER BLUETOOTH DIMENSIONER W/BC SCANNER PSP | \$1,725.00 \$1,725.00 | \$1,500.75 \$1,500.75 | 139 139 | \$ \$156.00 \$ \$156.00 | \$124.80 \$124.80 | 20% \$11.59 20% \$11.59 | | n | n/a n/a | n/a n/a |
| SPE-CT00 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BLUETOOTH DIMENSIONER W/BC SCANNER SPE | \$1,725.00 | \$1,500.75 | 139 | % \$156.00 | \$124.80 | 20% \$11.5 | n/a n/a | n | n/a | n/a |
| ERPP C191 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | E-CERTIFIED/ERR PRODUCTIVITY PACK BLUFTOOTH DIMFNSIONER LINIT W/RC SCANNER | \$1,734.00 \$1,736.00 | \$1,509.00 \$1,510.32 | 139 139 | 6 n/a 6 \$117.00 | n/a \$93.60 | n/a n/a 20% \$8.71 | n/a n/a | n | n/a n/a | n/a n/a |
| BM42 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BARCODE SCANNER FOR DATA COLLECTOR | \$1,752.00 | \$1,524.24 | 139 | \$221.00 | \$176.80 | 20% \$16.4 | n/a n/a | n | 1/a | n/a |
| BM44 LX-IL1001 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER EXTRA IRAD & IMALL MOLINTING BRACKET | \$1,752.00 \$1,878.00 | \$1,524.24 \$1,634.00 | 139 139 | | \$176.80 | 20% \$16.4 | n/a n/a n/a n/a | | n/a n/a | n/a |
| SPE39 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CORDLESS WEDGE SCANNER | \$1,895.00 | \$1,649.00 | 139 | \$450.00 | \$360.00 | 20% \$33.4 | n/a n/a | n | n/a | n/a |
| SYACCT3 T539 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$1,993.00 \$2,009.00 | \$1,733.91 \$1,748.00 | 139 | | n/a \$360.00 | n/a n/a 20% \$33.4 | n/a n/a | | | n/a n/a |
| PSP40 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$2,100.00 | \$1,827.00 | 139 | | \$420.00 | 20% \$39.0 | | | | n/a |
| PT40 SPE40 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$2,100.00 \$2,100.00 | \$1,827.00 \$1,827.00 | 139 139 | | \$420.00 \$420.00 | 20% \$39.00 20% \$39.00 | | | | n/a |
| SST40 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | HIGH VOLUME 4' LABEL PRINTER HIGH VOLUME 4" LABEL PRINTER | \$2,100.00 | \$1,827.00 | 139 | \$525.00 | \$420.00 | 20% \$39.0 | 2 n/a n/a 2 n/a n/a | | 1/a 1/a | n/a n/a |
| TAC360WIFI T530 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$2,112.00 \$2,115.00 | \$1,837.44 \$1,840.00 | 139 139 | | \$195.20 \$269.60 | 20% \$18.1 20% \$25.0 | | | n/a n/a | n/a n/a |
| CSSD | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES DAY RATE IMPLEMENTATION SERVICE | CCM IMPLEMENTATION DAY RATE | \$2,115.00 | \$1,840.00 | 209 | | n/a \$269.60 | n/a n/a | n/a n/a | | | n/a n/a |
| MSSD | DAY RATE IMPLEMENTATION SERVICE | MAILING IMPLEMENTATION DAY RATE | \$2,300.00 | \$1,840.00 | 209 | ≤ n/a | n/a | n/a n/a | n/a n/a | | n/a | n/a |
| SSSD CCSD | DAY RATE IMPLEMENTATION SERVICE SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SOLUTIONS IMPLEMENTATION DAY RATE CCM CONSULTING SERVICES UP TO FULL DAY | \$2,300.00 \$2,300.00 | \$1,840.00 \$1,840.00 | 209 | ≤ n/a ≤ n/a | n/a n/a | n/a n/a n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| MFCSD | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | MAILING CONSULTING SERVICES UP TO FULL DAY | \$2,300.00 | \$1,840.00 | 209 | ≤ n/a ≤ n/a | n/a | n/a n/a | n/a n/a | | | n/a |
| SCSD SPE-HL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | SHIPPING CONSULTING SERVICES UP TO FULL DAY ADDITIONAL LOCATIONS (50) PRICE PER LOC. | \$2,300.00 \$2,120.00 | \$1,840.00 \$1,844.40 | 209 | 6 n/a 6 n/a | n/a n/a | n/a n/a n/a n/a | n/a n/a \$380.00 | \$304.00 | n/a 20% | n/a \$28.24 |
| PSP-T539 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CORDLESS SCANNER | \$2,170.00 | \$1,887.90 | 139 | \$486.00 | \$388.80 | 20% \$36.1 | n/a n/a | n | 1/a | n/a |
| PTIWWEDSCN SL39 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$2,170.00 \$2,170.00 | \$1,887.90 \$1,887.90 | 139 | | \$388.80 \$360.00 | 20% \$36.1 20% \$33.4 | | | | n/a n/a |
| SPE-T539 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CORDLESS SCANNER | \$2,170.00 | \$1,887.90 | 139 | \$450.00 | \$360.00 | 20% \$33.4 | n/a n/a | n | n/a | n/a |
| TST9 SLTX | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | CORDLESS SCANNER ERR. CERTIFIED MAIL. AND PROOF OF DELIVERY (10) | \$2,170.00 \$2,290.00 | \$1,887.90 \$1,900.70 | 139 | | \$360.00 | 20% \$33.4 | 1 n/a n/a \$380.00 | \$304.00 | n/a | n/a \$28.24 |
| SNLX | SOFTWARE, LICENSE AND SUBSCRIPTION | PUROLATOR (10) | \$2,290.00 | \$1,900.70 | 179 | | n/a | n/a n/a | \$380.00 | \$304.00 | 20% | \$28.24 |
| SSHL | SOFTWARE, LICENSE AND SUBSCRIPTION | ADDITIONAL LOCATIONS (50) PRICE PER LOCATION | \$2,290.00 | \$1,900.70 | 179 | | n/a | n/a n/a | \$380.00 | \$304.00 | 20% | \$28.24 |
| TAC360CELL PTITAPROFWIFI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TRACKING ASSISTANT 360 C CELLULAR INBOUND TRACKING ASSIST PRO FED WIFI | \$2,237.00 \$2,281.00 | \$1,946.19 \$1,984.47 | 139 139 | \$634.00 \$244.00 | \$507.20 \$195.20 | 20% \$47.1 20% \$18.1 | 2 n/a n/a 8 n/a n/a | n | n/a n/a | n/a n/a |
| PTITAPROWIFI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$2,281.00 | \$1,984.47 | 139 | | \$211.20 | 20% \$19.6 | | | | n/a |
| TACSSTOWIFI TASSTWIFI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$2,281.00 \$2,281.00 | \$1,984.47 \$1,984.47 | 139 | | \$195.20 \$195.20 | 20% \$18.1 20% \$18.1 | | | | n/a n/a |
| PSP20 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$2,285.00 | \$1,987.95 | 139 | 6 \$237.00 | \$189.60 | 20% \$17.6 | n/a n/a | n | 1/a | n/a |
| PTISIGPLS J540 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | COUNTER SIGNATURE PAD PLUS | \$2,285.00 \$2,285.00 | \$1,987.95 \$1,987.95 | 139 139 | % \$354.00 | \$283.20 | 20% \$26.3 | l n/a n/a n/a n/a | | n/a n/a | n/a n/a |
| 1546 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | COUNTER SIGNATURE PAD PLUS | \$2,285.00 | \$1,987.95 | 139 | \$328.00 | \$262.40 | 20% \$24.3 | n/a n/a | | | n/a n/a |
| SL20 RMS3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$2,285.00 \$2,399.00 | \$1,987.95 | 139 | % \$337.00 % \$134.00 | \$269.60 \$107.20 | 20% \$25.09 20% \$9.90 | | | 1/8 | n/a |
| PTITAPROCELL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$2,399.00 | \$1,991.17 \$2,101.92 | 179 | 6 \$134.00 6 \$685.00 | \$107.20 \$548.00 | 20% \$9.9 | | \$499.20 | 20% n/a | \$46.38 n/a |
| PTITAPROFCELL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$2,416.00 | \$2,101.92 | 139 | | \$507.20 | 20% \$47.1 | | | , | n/a |
| TACSSTOCELL TASSTCELL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TRACKING ASSISTANT SSTO C CELLULAR TRACKING ASSISTANT SST CELLULAR | \$2,416.00 \$2,416.00 | \$2,101.92 \$2,101.92 | 139 139 | 6 \$634.00 6 \$634.00 | \$507.20 \$507.20 | 20% \$47.1 20% \$47.1 | 2 n/a n/a 2 n/a n/a | n | n/a n/a | n/a n/a |
| CRM7 | SOFTWARE, LICENSE AND SUBSCRIPTION | CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE | \$2,784.00 | \$2,310.72 | 179 | 16 n/a | n/a | n/a n/a | \$1,200.00 | \$960.00 | 20% | \$89.18 |
| CRM8 W592 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED SOFTWARE WINDOWS 10 PC | \$2,784.00 \$2,966.00 | \$2,310.72 \$2,580.42 | 179 | | n/a \$103.20 | n/a n/a 20% \$9.5 | \$1,200.00 | \$960.00 | 20% | \$89.18 n/a |
| LOCKERW | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER W | \$4,158.00 | \$2,702.70 | 359 | \$17.00 | \$13.60 | 20% \$1.2 | i n/a n/a | n | 1/a | n/a |
| SPE-HT SI 91 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE LICENSE AND SUBSCRIPTION ACCESSORIES | ADDITIONAL LOCATIONS (25) PRICE PER LOC. PC W/FIAT PANEL MONITOR | \$3,180.00 \$3,201.00 | \$2,766.60 \$2,784.87 | 139 | 6 n/a 6 \$480.00 | n/a \$384.00 | n/a n/a \$35.6 | \$570.00 | \$456.00 | 20% | \$42.36 |
| TSP4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PC W/ FLAT PANEL MONITOR | \$3,201.00 | \$2,784.87 | 139 | | \$384.00 | 20% \$35.6 | | n | 1/a | n/a |
| SNBV SNEV | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | BAX GLOBAL (5) EASTERN CONNECTION (5) | \$3,435.00 \$3,435.00 | \$2,851.05 \$2,851.05 | 179 179 | | n/a | n/a n/a | \$570.00 \$570.00 | \$456.00 \$456.00 | 20% | \$42.36 \$42.36 |
| SNGV | SOFTWARE, LICENSE AND SUBSCRIPTION | GLOBALTRANZ (5) | \$3,435.00 | \$2,851.05 | 179 | % n/a | n/a | n/a n/a | \$570.00 | \$456.00 | 20% | \$42.36 |
| SNIV SNIV | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | LTL CZARLITE RATING / BOLS (PER CARRIER) (5) MISCELLANEOUS DOMESTIC CARRIERS (5) | \$3,435.00 \$3,435.00 | \$2,851.05 \$2,851.05 | 179 179 | % n/a | n/a | n/a n/a | \$570.00 \$570.00 | \$456.00 \$456.00 | 20% | \$42.36 \$42.36 |
| SNMV | SOFTWARE, LICENSE AND SUBSCRIPTION | MIDLAND COURIER (5) | \$3,435.00 | \$2,851.05 | 179 | % n/a | n/a | n/a n/a | \$570.00 | \$456.00 | 20% | |
| SNRV SNSV | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | DNTRAC (5) SPEE-DEE (5) | \$3,435.00 \$3,435.00 | \$2,851.05 | 179 | % n/a | n/a | n/a n/a | \$570.00 \$570.00 | \$456.00 \$456.00 | 20% | \$42.36 \$42.36 |
| SNUV | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | DICOM (5) | \$3,435.00 | \$2,851.05 \$2,851.05 | 179 | % n/a | n/a | n/a n/a | \$570.00 | \$456.00 | 20% | \$42.36 |
| SNVV | SOFTWARE, LICENSE AND SUBSCRIPTION | VELOCITY (5) | \$3,435.00 | \$2,851.05 | | % n/a | | n/a n/a | \$570.00 | \$456.00 | 20% | \$42.36 |
| SNYV SNZV | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | ICS COURIER (5) CARDINAL COURIER (5) | \$3,435.00 \$3,435.00 | \$2,851.05 \$2,851.05 | 179 | % n/a % n/a | n/a n/a | n/a n/a n/a | \$570.00 \$570.00 | \$456.00 \$456.00 | 20% | \$42.36 \$42.36 |
| SSHT | SOFTWARE, LICENSE AND SUBSCRIPTION | ADDITIONAL LOCATIONS (25) PRICE PER LOCATION | \$3,435.00 | \$2,851.05 | 179 | % n/a | n/a | n/a n/a | \$570.00 | \$456.00 | 20% | \$42.36 |
| BMPC SPESSVG | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$3,298.00 \$3,435.00 | \$2,869.26 \$2,988.45 | 139 139 | | \$370.40 n/a | 20% \$34.4: n/a n/a | l n/a n/a n/a n/a | n | n/a n/a | n/a n/a |
| LOCKERV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER V | \$4,557.00 | \$3,007.62 | 349 | \$48.00 | \$38.40 | 20% \$3.5 | n/a n/a | n | n/a | n/a |
| LOCKERR LOCKERU | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$4,956.00 \$4,956.00 | \$3,042.03 \$3.042.03 | 399 | % \$66.00 % \$66.00 | \$52.80 \$52.80 | 20% \$4.9: 20% \$4.9: | | | n/a n/a | n/a n/a |
| BMS2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY | \$3,836.00 | \$3,183.88 | 179 | \$134.00 | \$107.20 | 20% \$9.9 | | \$544.00 | 20% | \$50.54 |
| OL-CSND-1K-FEE PB-OLDEV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$3,671.00 \$3,750.00 | \$3,193.77 \$3,262.50 | 139 139 | | n/a | n/a n/a | n/a n/a \$750.00 | \$600.00 | 1/a 20% | n/a \$55.74 |
| SLEP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | E-CERTIFIED/ERR PRODUCTVITY PACK | \$3,750.00 | \$3,262.50 | 139 | ≤ n/a | n/a | n/a n/a | n/a n/a | ,000.00 | z0% | n/a |
| SLEPSPE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SPE USPS BPOD SPLITTER TOOL | \$3,750.00 | \$3,262.50 | 139 | 6 n/a | n/a | n/a n/a | n/a n/a | | 1/8 | n/a |
| PB-OL-CPCL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$3,750.00 \$3,795.00 | \$3,262.50 \$3,301.65 | 139 | 6 n/a 6 n/a | n/a | n/a n/a | n/a n/a \$767.00 | \$613.60 | n/a 20% | n/a \$57.00 |
| TSUC | SOFTWARE, LICENSE AND SUBSCRIPTION | ADD 1 SITE W/ MULTIPLE WORKSTATIONS | \$4,002.00 | \$3,321.66 | 179 | 6 n/a | n/a | n/a n/a | \$664.00 | \$531.20 | 20% | \$49.35 |
| LOCKERO LOCKERA1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$5,354.00 \$4,733.00 | \$3,325.76 \$3,353.98 | 389 299 | | \$66.40 \$45.60 | 20% \$6.1 20% \$4.2 | | n | n/a n/a | n/a n/a |
| LOCKUI1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UI PANEL WITH BARCODE SCANNER DOOR | \$4,797.00 | \$3,382.38 | 299 | \$767.00 | \$613.60 | 20% \$57.0 | n/a n/a | n | 1/8 | n/a |
| LOCKERPKC LOCKERP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PARCELPOINT KIOSK INTELLIGENT LOCKER P | \$5,049.00 \$5,155.00 | \$3,403.19 \$3,453.85 | 339 339 | 6 \$93.00 6 \$74.00 | \$74.40 \$59.20 | 20% \$6.9: 20% \$5.5i | l n/a n/a 0 n/a n/a | | n/a n/a | n/a n/a |
| LOCKERQ | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER Q | \$5,155.00 | \$3,453.85 | 339 | 6 \$74.00 | \$59.20 | 20% \$5.50 | n/a n/a | | 1/a | n/a |
| LOCKERT | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$5,155.00 | \$3,453.85 | 339 | | \$59.20 | 20% \$5.50 | | | n/a | n/a |
| LOCKERL LOCKERM | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$5,553.00 \$5,553.00 | \$3,467.57 \$3,467.57 | 389 | | \$73.60 \$73.60 | 20% \$6.8 20% \$6.8 | | | n/a n/a | n/a n/a |
| OL-CPRO-FEE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OL CONNECT - PROFESSIONAL - RE-ENTRY FEE | \$4,000.00 | \$3,480.00 | 139 | 6 n/a | n/a | n/a n/a | n/a n/a | n | n/a | n/a |
| LOCKERN LOCKER-S | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$5,354.00 \$5,354.00 | \$3,640.72 \$3,640.72 | 329 329 | | \$66.40 \$66.40 | 20% \$6.1 20% \$6.1 | | | n/a n/a | n/a n/a |
| LOCKER-CBC-NOUI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOCKER CBC WITHOUT UI EXCL COMPARTMENTS | \$4,199.00 | \$3,650.00 | 139 | \$0.00 | \$0.00 | 0% \$0.0 | n/a n/a | n | 1/8 | n/a |
| LOCKOUI1 LOCKERK | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OUTDOOR PP KIOSK DOOR NO ADA NO CARD | \$4,797.00 \$5,553.00 | \$3,741.66 \$3,776.04 | 229 329 | \$767.00 \$92.00 | \$613.60 \$73.60 | 20% \$57.00 20% \$6.8 | | n | 1/8 | n/a |
| SLTT | SOFTWARE, LICENSE AND SUBSCRIPTION | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (25) | \$4,580.00 | \$3,801.40 | 179 | 6 n/a | n/a \$73.60 | n/a n/a | \$760.00 | \$608.00 | 20% | n/a \$56.48 \$56.48 |
| SNLT | SOFTWARE, LICENSE AND SUBSCRIPTION | PUROLATOR (25) | \$4,580.00 | \$3,801.40 | 179 | ≤ n/a | n/a | n/a n/a | \$760.00 | \$608.00 | 20% | \$56.48 |

| Software, License and Subscription (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipme Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|----------------------------------|--|---|----------------------------|-----------------------------|------------|-----------------------------|---|------------|--|------------------------------|--|------------|---|
| SSLZ | SOFTWARE, LICENSE AND SUBSCRIPTION | ADDITIONAL WORKSTATION LICENSE | \$4,580.00 | \$3,801.40 | 17% | n/a | n/a | n/a | n/a | \$760.00 | \$608.00 | 20% | \$56.48 |
| AC2100-102-00-01 LOCKERH | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PP CONNECT CARE - REENTRY INTELLIGENT LOCKER H | \$4,560.00 \$5,952.00 | \$3,967.00 \$4,113.49 | 13% 31% | n/a \$130.0 | n/a 0 \$104.0 | n/a 20% | n/a \$9.66 | n/a n/a | n/a n | n/a n/a | n/a n/a |
| LOCKOUI2 LOCKUI2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OUTDOOR PP KIOSK DOOR ADA NO CARD | \$5,459.00 \$5.459.00 | \$4,148.84 | 24% | \$804.0 \$804.0 | | | \$59.75 \$59.75 | n/a | | | n/a |
| LOCKUIZ LOCKERF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER F | \$5,459.00 \$6,151.00 | \$4,148.84 \$4,254.90 | 24% 31% | \$804.0 | | 20% | | n/a n/a | n/a n | | n/a n/a |
| LOCKERI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER I | \$5,753.00 | \$4,314.75 | 25% | \$122.0 | 0 \$97.6 | 20% | \$9.07 | n/a | n/a n | n/a | n/a |
| LOCKERA2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIOSK COLUMN A2: MMKMMM | \$5,753.00 \$5,101.44 | \$4,314.75 \$4,387.24 | 25% 14% | \$122.0 \$66.0 | 0 \$52.80 | 20% | \$4.91 | n/a | | | n/a n/a |
| LOCKERA3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIOSK COLUMN A3: MMKSSL | \$5,101.44 | \$4,387.24 | 14% | \$66.0 | | | \$4.91 | | n/a n | ./a | n/a |
| LOCKERE LOCKERA4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$6,351.00 \$5.291.55 | \$4,396.28 \$4,550.73 | 31% 14% | \$148.0 \$75.0 | 0 \$118.40 0 \$60.00 | 20% | \$11.00 \$5.57 | n/a n/a | n/a n | /a 1/a | n/a n/a |
| SPE-H1 | SOFTWARE, LICENSE AND SUBSCRIPTION | ADDITIONAL LOCATION (1) PRICE PER LOC. | \$5,300.00 | \$4,611.00 | 13% | | n/a | n/a | n/a | \$950.00 | \$760.00 | 20% | \$70.60 |
| SPE-HX LOCKERG | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ADDITIONAL LOCATIONS (10) PRICE PER LOC. INTELLIGENT LOCKER G | \$5,300.00 \$6,151.00 | \$4,611.00 \$4,674.76 | 13% 24% | n/a \$139.0 | n/a 0 \$111.2i | n/a 20% | n/a \$10.33 | \$950.00 n/a | \$760.00 n/a | 20% n/a | \$70.60 n/a |
| RETROUI1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UI PANEL WITH BARCODE SCANNER DOOR WITH SCAN AND ELECTRONICS PKG | \$5,500.00 | \$4,675.00 | 15% | \$0.0 | 0 \$0.00 | 0% | \$0.00 | | n/a n | /a | n/a |
| SSZ1 LOCKERAS | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SENDSUITE LIVE PLANETPRESS INTERFACE (1) KIOSK COLLIMN, AS: SSSKSSI | \$5,400.00 \$5.481.65 | \$4,698.00 \$4,714.22 | 13% | n/a \$84.0 | n/a 0 \$67.2 | n/a 20% | n/a \$6.24 | \$950.00 n/a | \$760.00 | 20% | \$70.60 |
| LOCKERA6 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIOSK COLUMN A6: MSSKSSMM | \$5,481.65 | \$4,714.22 | 14% | \$84.0 | | | | n/a | n/a n | | n/a |
| SLH1 SNRX | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | HAZARDOUS MATERIALS (1) BAX GLOBAL (10) | \$5,724.00 \$5,724.00 | \$4,750.92 \$4,750.92 | 17% 17% | n/a | n/a | n/a | n/a | \$950.00 \$950.00 | \$760.00 \$760.00 | 20% | \$70.60 \$70.60 |
| SNEX | SOFTWARE, LICENSE AND SUBSCRIPTION | EASTERN CONNECTION (10) | \$5,724.00 | \$4,750.92 | 17% | n/a | n/a | n/a | n/a | \$950.00 | \$760.00 | 20% | \$70.60 |
| SNGX SNHX | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | GLOBALTRANZ (10) LTL CZARLITE RATING / BOLS (PER CARRIER) (10) | \$5,724.00 \$5,724.00 | \$4,750.92 \$4,750.92 | 17% | | n/a n/a | | n/a n/a | \$950.00 \$950.00 | \$760.00 \$760.00 | 20% | \$70.60 \$70.60 |
| SNIX | SOFTWARE, LICENSE AND SUBSCRIPTION | MISCELLANEOUS DOMESTIC CARRIERS (10) | \$5,724.00 | \$4,750.92 | 17% | n/a | n/a | | n/a | \$950.00 | \$760.00 | 20% | \$70.60 |
| SNMX SNRX | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | MIDLAND COURIER (10) ONTRAC (10) | \$5,724.00 \$5,724.00 | \$4,750.92 \$4,750.92 | 17% 17% | | n/a n/a | n/a | n/a n/a | \$950.00 \$950.00 | \$760.00 \$760.00 | 20% 20% | \$70.60 \$70.60 |
| SNSX | SOFTWARE, LICENSE AND SUBSCRIPTION | SPEE-DEE (10) | \$5,724.00 | \$4,750.92 | 17% | n/a | n/a | n/a n/a | n/a n/a | \$950.00 | \$760.00 | 20% | \$70.60 |
| SNUX SNVX | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | DICOM (10) VELOCITY (10) | \$5,724.00 \$5,724.00 | \$4,750.92 \$4,750.92 | 17% 17% | | n/a n/a | n/a n/a | n/a n/a | \$950.00 \$950.00 | \$760.00 \$760.00 | 20% 20% | \$70.60 \$70.60 |
| SNYX | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | ICS COURIER (10) | \$5,724.00 | \$4,750.92 | 17% | n/a n/a | n/a | | n/a n/a | \$950.00 | \$760.00 | 20% | \$70.60 |
| SNZX | SOFTWARE, LICENSE AND SUBSCRIPTION | CARDINAL COURIER (10) | \$5,724.00 | \$4,750.92 | 17% | | n/a | | n/a | \$950.00 | | 20% | \$70.60 |
| SSH1 SSHX | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | ADDITIONAL LOCATION (1) PRICE PER LOCATION ADDITIONAL LOCATIONS (10) PRICE PER LOCATION | \$5,724.00 \$5,724.00 | \$4,750.92 \$4,750.92 | 17% 17% | n/a n/a | n/a n/a | n/a n/a | n/a n/a | \$950.00 \$950.00 | \$760.00 \$760.00 | 20% | \$70.60 \$70.60 |
| TRUM | SOFTWARE, LICENSE AND SUBSCRIPTION | UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMITED WORKSTATION | \$5,725.00 | \$4,751.75 | 17% | | n/a | | n/a | \$1,656.00 | | 20% | \$123.07 |
| RIPS LOCKERA | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | RELAY INTEGRITY PRO INTELLIGENT LOCKER A | \$5,500.00 \$6,948.00 | \$4,785.00 \$4,820.46 | 13% | n/a \$174.0 | n/a 0 \$139.2i | n/a 20% | n/a \$12.93 | \$593.00 n/a | \$474.40 n/a | 20% n/a | \$44.07 n/a |
| LOCKERD | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$6,351.00 | \$4,826.76 | 24% | \$148.0 | | | | | n/a n | | n/a |
| LOCKERA7 LOCKERC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | KIOSK COLUMN A7: MSSKSSSSM INTELLIGENT LOCKER C | \$5,671.76 \$6.550.00 | \$4,877.71 \$4,978.00 | 14% | \$93.0 \$156.0 | | 20% | \$6.91 \$11.59 | | n/a n | | n/a n/a |
| SPESSVE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$5,724.00 | \$4,979.88 | 13% | | n/a | n/a | n/a | n/a | | | n/a |
| BMSU LOCKERAB | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$5,771.00 \$5,861.86 | \$5,020.77 \$5,041.20 | 13% 14% | n/a \$102.0 | n/a 0 \$81.6 | n/a 20% | n/a \$7.58 | n/a n/a | | | n/a n/a |
| RETROUI2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UI PANEL WITH BARCODE SCANNER DOOR WITH SCAN AND ELECTRONICS PKG | \$6,000.00 | \$5,100.00 | 15% | \$0.0 | 0 \$0.00 | 0% | \$0.00 | n/a | n/a n | | n/a |
| LOCKERB LOCKERA9 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER B VIOLY COLLINAN AG-SSSSYSSSSSS | \$6,749.00 \$6,051.97 | \$5,129.24 \$5,204.69 | 24% 14% | \$165.0 \$111.0 | | 20% | | n/a | n/a n | /a | n/a n/a |
| SSVE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ERR COVERSHEET INTERFACE FOR SSL-PP | \$6,068.00 | \$5,279.16 | 13% | n/a | n/a | n/a | n/a | n/a | | | n/a |
| T2X3 LXAE | SOFTWARE, LICENSE AND SUBSCRIPTION | UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED WORKSTATION INDOOR FRONT LOAD ALL-MEDIUM SIZED ADD-ON LOCKER | \$6,429.00 \$6,236.00 | \$5,336.07 \$5,425.00 | 17% 13% | n/a \$699.0 | n/a 0 \$559.2i | n/a 20% | n/a \$51.95 | \$877.00 | \$701.60 | 20% | \$65.18 |
| LXAG | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER | \$6,236.00 | \$5,425.00 | 13% | \$280.0 | | | | | n/a n | 1/3 | n/a |
| LOCKOUTV LOCKINV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OUTDOOR PARCELPOINT DUAL ADD ON XSX | \$9,214.00 \$9,214.00 | \$5,620.54 \$5,620.54 | 39% | \$96.0 \$96.0 | | | | | n/a n | | n/a n/a |
| SLTL | SOFTWARE, LICENSE AND SUBSCRIPTION | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (50) | \$6,869.00 | \$5,701.27 | 39% 17% | n/a | n/a 576.8i | n/a | n/a | \$1,140.00 | s912.00 | 20% | \$84.73 |
| SNLL BMS2 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PUROLATOR (50) | \$6,869.00 \$6,950.00 | \$5,701.27 \$5.768.50 | 17% | n/a \$617.0 | n/a 0 \$493.6 | n/a 20% | n/a \$45.86 | \$1,140.00 \$624.00 | \$912.00 \$499.20 | 20% | \$84.73 \$46.38 |
| LXAD | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INDOOR FRONT LOAD ADD-ON LOCKER | \$7,031.00 | \$6,117.00 | 13% | \$793.0 | 0 \$634.4 | | \$58.94 | n/a | n/a n | 1/a | 546.38 n/a |
| LXAM LOCKOUTQ | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INDOOR FRONT LOAD SMALL/MEDIUM ADD-ON LOCKER | \$7,190.00 | \$6,255.00 | 13% | \$934.0 \$148.0 | | 20% | \$69.42 | | n/a n | ./a | n/a |
| LOCKOUTQ | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INDOOR PARCELPOINT DUAL ADD-ON MIMMIMM | \$10,410.00 \$10,410.00 | \$6,454.20 \$6,454.20 | 38% 38% | \$148.0 | | 20% | \$11.00 \$11.00 | n/a n/a | n/a n | /a 1/a | n/a n/a |
| WRBT-IVC PB-OL-CPRO-UPG | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$7,480.00 \$7,500.00 | \$6,507.60 | 13% | | n/a | n/a | n/a | \$2,500.00 | \$2,000.00 | 20% | \$185.80 |
| PB-OL-CPRO-UPG TSSX | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | ADD 10 SITES W/ SINGLE WORKSTATION | \$7,500.00 \$7,957.00 | \$6,525.00 \$6,604.31 | 13% 17% | | n/a n/a | | n/a n/a | \$3,000.00 \$1,321.00 | \$2,400.00 \$1,056.80 | 20% | \$222.96 \$98.18 |
| LOCKIN1A3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INDOOR PP SINGLE KIOSK MSSMKSL | \$7,800.00 | \$6,786.00 | 13% | \$66.0 | 0 \$52.8 | 20% | \$4.91 | n/a | n/a n | /a | n/a |
| LOCKERXS LOCKOUT1A3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$7,968.32 \$7,900.00 | \$6,852.76 \$6,873.00 | 14% | \$234.0 \$66.0 | | | | n/a n/a | n/a n | /a 1/a | n/a n/a |
| SSZ2 | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDSUITE LIVE PLANETPRESS INTERFACE (2) | \$8,100.00 | \$7,047.00 | 13% | | n/a | | n/a | \$1,425.00 | \$1,140.00 | 20% | \$105.91 |
| SLH2 LXOE | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | HAZARDOUS MATERIALS (2) OUTDOOR FRONT LOAD AU-MEDIUM | \$8,586.00 \$8,299.00 | \$7,126.38 \$7,220.00 | 17% 13% | n/a \$803.0 | n/a 0 \$642.41 | n/a 20% | n/a \$59.68 | \$1,425.00 n/a | \$1,140.00 | 20% | \$105.91 n/a |
| LXOG | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OUTDOOR FRONT LOAD EXTRA LARGE | \$8,352.00 | \$7,266.00 | 13% | \$360.0 | 0 \$288.0 | 20% | \$26.76 | | n/a n | 1/8 | n/a |
| LOCKINXXL LOCKOUTXXL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$8,416.00 \$8,416.00 | \$7,321.92 \$7,321.92 | 13% 13% | \$48.0 \$48.0 | | | | | n/a n | | n/a n/a |
| SPE-SS1 | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE 1 SITE/SINGLE STATION | \$8,480.00 | \$7,377.60 | 13% | n/a | n/a | n/a | n/a | \$460.80 | \$368.64 | 20% | \$34.25 |
| SLTC LXAB | | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (100) INDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AND ELECTRONICS | \$9,159.00 \$8,980.00 | \$7,601.97 \$7.813.00 | 17% | | n/a 0 \$915.2 | | n/a \$85.02 | \$1,520.00 n/a | \$1,216.00 | 20% | \$112.97 n/a |
| WRBQ-IVC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CROSSGRADE PP OFFICE TO CONNECT IVC | \$9,020.00 | \$7,847.40 | 13% | n/a | n/a | n/a | n/a | \$2,500.00 | \$2,000.00 | 20% | \$185.80 |
| LXOD SLL1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | OUTDOOR FRONT LOAD ADD-ON LOCKER SHIP TO HOLD (1) | \$9,094.00 \$10,304.00 | \$7,912.00 \$8,552.32 | 13% 17% | | 0 \$710.4 | 20% | \$66.00 | n/a \$1,710.00 | n/a n \$1,368.00 | n/a 20% | n/a \$127.09 |
| SLY1 | SOFTWARE, LICENSE AND SUBSCRIPTION | BLACK BOX SDK (1) | \$10,304.00 | \$8,552.32 | 17% | | n/a | n/a n/a | n/a n/a | \$1,710.00 | \$1,368.00 | 20% | \$127.09 |
| LOCKOUTF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$12,402.00 | \$8,681.40 | 30% | \$278.0 | | | \$20.66 | n/a | n/a n | ./a | n/a |
| LOCKINF BMS1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | BUSINESS MANAGER HOST WORKSTATION SOFTWARE | \$12,402.00 \$10,607.00 | \$8,681.40 \$8,803.81 | 30% 17% | \$278.0 \$134.0 | | | | | s948.80 | 1/a 20% | n/a \$88.14 |
| T2X1 | SOFTWARE, LICENSE AND SUBSCRIPTION | SINGLE SITE UNLIMITED WORKSTATION | \$11,008.00 | \$9,136.64 | 17% | n/a | n/a | n/a | n/a | \$1,637.00 | \$1,309.60 | 20% | \$121.66 |
| LOCKOUTA3 LOCKINA3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$11,602.00 \$11,602.00 | \$9,281.60 \$9,281.60 | 20% | \$205.0 \$148.0 | | | \$15.24 \$11.00 | n/a n/a | n/a n | /a 1/a | n/a n/a |
| LXAX | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$10,794.00 | \$9,391.00 | 13% | \$1,649. | 0 \$1,319.20 | 20% | \$122.55 | n/a | n/a n | | n/a |
| SSZV | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | SENDSUITE LIVE PLANETPRESS INTERFACE (5) HAZARDOUS MATERIALS (5) | \$10,800.00 \$11,448.00 | \$9,396.00 \$9,501.84 | 13% 17% | n/a n/a | n/a n/a | n/a n/a | n/a n/a | \$1,900.00 | \$1,520.00 \$1.520.00 | 20% | \$141.21 \$141.21 |
| SNBT | SOFTWARE, LICENSE AND SUBSCRIPTION | BAX GLOBAL (25) | \$11,448.00 | \$9,501.84 | 17% | n/a | n/a | n/a | n/a | \$1,900.00 | \$1,520.00 | 20% | \$141.21 |
| SNET SNGT | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | EASTERN CONNECTION (25) GLOBALTRANZ (25) | \$11,448.00 \$11,448.00 | \$9,501.84 \$9,501.84 | 17% 17% | n/a n/a | n/a n/a | n/a n/a | n/a n/a | \$1,900.00 \$1,900.00 | \$1,520.00 \$1,520.00 | 20% 20% | \$141.21 \$141.21 |
| SNHT | SOFTWARE, LICENSE AND SUBSCRIPTION | LTL CZARLITE RATING / BOLS (PER CARRIER) (25) | \$11,448.00 | \$9,501.84 | 17% | n/a | n/a | n/a | n/a | \$1,900.00 | \$1,520.00 | 20% | \$141.21 |
| SNIT SNLC | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | MISCELLANEOUS DOMESTIC CARRIERS (25) PUROLATOR (100) | \$11,448.00 \$11.448.00 | \$9,501.84 \$9.501.84 | 17% | | n/a n/a | n/a n/a | n/a n/a | \$1,900.00 \$1,900.00 | \$1,520.00 \$1.520.00 | 20% | \$141.21 \$141.21 |
| SNMT | SOFTWARE, LICENSE AND SUBSCRIPTION | MIDLAND COURIER (25) | \$11,448.00 | \$9,501.84 | 17% | n/a | n/a | n/a | n/a | \$1,900.00 | \$1,520.00 | 20% | \$141.21 |
| SNRT SNST | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | ONTRAC (25) SPEE-DEE (25) | \$11,448.00 | \$9,501.84 | 17% | | n/a | n/a | n/a | \$1,900.00 | \$1,520.00 | 20% | \$141.21 |
| SNUT | SOFTWARE, LICENSE AND SUBSCRIPTION | DICOM (25) | \$11,448.00 \$11,448.00 | \$9,501.84 \$9,501.84 | 17% 17% | n/a | n/a n/a | n/a | n/a n/a | \$1,900.00 \$1,900.00 | \$1,520.00 \$1,520.00 | 20% 20% | \$141.21 \$141.21 |
| SNVT SNYT | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | VELOCITY (25) ICS COURIER (25) | \$11,448.00 \$11,448.00 | \$9,501.84 \$9,501.84 | 17% 17% | | n/a | n/a | n/a | \$1,900.00 \$1,900.00 | \$1,520.00 \$1.520.00 | 20% 20% | \$141.21 \$141.21 |
| SNZT | SOFTWARE, LICENSE AND SUBSCRIPTION | CARDINAL COURIER (25) | \$11,448.00 | \$9,501.84 | 17% | n/a | n/a n/a | n/a n/a | n/a n/a | \$1,900.00 | | 20% | \$141.21 \$141.21 |
| SDTK LOCKER-CRC-WITHUI | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SOFTWARE DEVELOPER TOOL KIT | \$11,443.00 | \$9,955.41 | 13% | n/a | n/a | n/a | n/a | n/a | n/a n | /a | n/a |
| LOCKER-CBC-WITHUI OL-CENT-FEE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$11,540.00 \$12,043.08 | \$10,039.00 \$10,477.48 | 13% 13% | \$0.0 n/a | 0 \$0.00 n/a | n/a | \$0.00 n/a | n/a n/a | n/a n | /a i/a | n/a n/a |
| | | · | | | | • | | | | | | | |

| Software, License and Subscription (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP Contract Monthl Equipment Maintenance | Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-----------------------------|--|---|------------------------------|------------------------------|------------|-------------------------------|---|--|----------------------------|--|------------|---|
| LXOB PB-OL-CSND-1K | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OUTDOOR FRONT LOAD MAIN | \$12,118.00 \$12,235.00 | \$10,543.00 \$10,644.45 | 139 | 6 \$1,286.00 | \$1,028.80 | 20% \$95.5 | 8 n/a \$2,448.00 | n/a \$1,958.40 | n/a | n/a \$181.94 |
| PB-OL-CSND-1K PB-OL-CPRO | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | OL CONNECT – PROFESSIONAL LICENSE | \$12,235.00 | \$13,050.00 | 137 | 6 n/a | n/a n/a | n/a n/a | \$3,000.00 | \$2,400.00 | 20% | \$222.96 |
| LOCKINXS LOCKOUTXS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$16,037.00 \$16,037.00 | \$13,952.19 \$13,952.19 | 139 139 | | \$457.60 \$457.60 | 20% \$42.5 20% \$42.5 | | n/a | n/a n/a | n/a |
| LOCKEXP4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | EXPRESS LOCKER 4 | \$18,675.00 | \$13,952.19 | 259 | 6 \$331.00 | \$457.60 | 20% \$42.5 | | n/a n/a | n/a n/a | n/a n/a |
| SSZX | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDSUITE LIVE PLANETPRESS INTERFACE (10) | \$16,200.00 | \$14,094.00 | 139 | 6 n/a | n/a | n/a n/a | \$2,850.00 | \$2,280.00 | 20% | \$211.81 |
| SLD2 SLHX | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2) HAZARDOUS MATERIALS (10) | \$17,172.00 \$17,172.00 | \$14,252.76 \$14,252.76 | 179 179 | 6 n/a 6 n/a | n/a n/a | n/a n/a | \$2,850.00 \$2,850.00 | \$2,280.00 \$2,280.00 | 20% 20% | \$211.81 \$211.81 |
| SLL2 | SOFTWARE, LICENSE AND SUBSCRIPTION | SHIP TO HOLD (2) | \$17,172.00 | \$14,252.76 | 179 | 6 n/a | n/a | n/a n/a | \$3,240.00 | \$2,592.00 | 20% | \$240.80 |
| SLY2 SNBL | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | BLACK BOX SDK (2) BAX GLOBAL (50) | \$17,172.00 \$17,172.00 | \$14,252.76 \$14,252.76 | 179 | 6 n/a | n/a | n/a n/a | \$2,850.00 | \$2,280.00 \$2,280.00 | 20% | \$211.81 \$211.81 |
| SNEL | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | EASTERN CONNECTION (50) | \$17,172.00 | \$14,252.76 | 179 | | n/a n/a | n/a n/a | \$2,850.00 | \$2,280.00 | 20% | \$211.81 |
| SNGL | SOFTWARE, LICENSE AND SUBSCRIPTION | GLOBALTRANZ (50) | \$17,172.00 | \$14,252.76 | 179 | 6 n/a | n/a | n/a n/a | \$2,850.00 | \$2,280.00 | 20% | \$211.81 |
| SNHL | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | LTL CZARLITE RATING / BOLS (PER CARRIER) (50) MISCELLANEOUS DOMESTIC CARRIERS (50) | \$17,172.00 \$17.172.00 | \$14,252.76 \$14,252.76 | 179 | 6 n/a 6 n/a | n/a n/a | n/a n/a | \$2,850.00 | \$2,280.00 \$2,280.00 | 20% | \$211.81 \$211.81 |
| SNML | SOFTWARE, LICENSE AND SUBSCRIPTION | MIDLAND COURIER (50) | \$17,172.00 | \$14,252.76 | 179 | 6 n/a | n/a | n/a n/a | \$2,850.00 | \$2,280.00 | 20% | \$211.81 |
| SNRL | SOFTWARE, LICENSE AND SUBSCRIPTION | ONTRAC (50) | \$17,172.00 | \$14,252.76 | 179 | | n/a | n/a n/a | \$2,850.00 | \$2,280.00 | 20% | \$211.81 |
| SNSL SNUL | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | SPEE-DEE (50) DICOM (50) | \$17,172.00 \$17,172.00 | \$14,252.76 \$14,252.76 | | 6 n/a 6 n/a | n/a n/a | n/a n/a n/a n/a | \$2,850.00 \$2,850.00 | \$2,280.00 \$2,280.00 | 20% | \$211.81 \$211.81 |
| SNVL | SOFTWARE, LICENSE AND SUBSCRIPTION | VELOCITY (50) | \$17,172.00 | \$14,252.76 | 179 | 6 n/a | n/a | n/a n/a | \$2,850.00 | \$2,280.00 | 20% | \$211.81 |
| SNYL SNZL | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | ICS COURIER (50) CARDINAL COURIER (50) | \$17,172.00 \$17,172.00 | \$14,252.76 \$14,252.76 | 179 | 6 n/a 6 n/a | n/a | n/a n/a | \$2,850.00 | \$2,280.00 \$2,280.00 | 20% | \$211.81 \$211.81 |
| TRMM | SOFTWARE, LICENSE AND SUBSCRIPTION | MULTIPLE SITE UNLIMITED WORKSTATION | \$20,865.00 | | | 6 n/a | n/a | n/a n/a | \$3,273.00 | \$2,618.40 | 20% | \$243.25 |
| PB-OL-CENT-UPG | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | UPGRADE TO OL CONNECT ENTERPRISE | \$20,075.00 | \$17,465.25 | 139 | 6 n/a | n/a | n/a n/a | \$8,083.00 | \$6,466.40 | 20% | \$600.73 |
| LOCKEXPS SSZT | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | EXPRESS LOCKER S SENDSUITE LIVE PLANETPRESS INTERFACE (25) | \$23,258.00 \$21,600.00 | \$17,508.73 \$18.792.00 | 259 179 | 6 \$423.00 6 n/a | \$338.40 | 20% \$31.4 | 4 n/a \$3.800.00 | n/a \$3.040.00 | n/a 20% | n/a \$282.42 |
| SLHT | SOFTWARE, LICENSE AND SUBSCRIPTION | HAZARDOUS MATERIALS (25) | \$22,896.00 | \$19,003.68 | 179 | 6 n/a | n/a | n/a n/a | \$3,800.00 | \$3,040.00 | 20% | \$282.42 |
| SLTE SNBC | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (ENTERPRISE) BAX GLOBAL (100) | \$22,896.00 | \$19,003.68 | 179 | | n/a | n/a n/a | \$3,800.00 \$3,800.00 | \$3,040.00 | 20% | \$282.42 \$282.42 |
| SNEC | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | BAX GLOBAL (100) EASTERN CONNECTION (100) | \$22,896.00 \$22,896.00 | \$19,003.68 \$19,003.68 | 179 179 | n/a | n/a | n/a n/a | \$3,800.00 | \$3,040.00 \$3,040.00 | 20% 20% | \$282.42 |
| SNGC | SOFTWARE, LICENSE AND SUBSCRIPTION | GLOBALTRANZ (100) | \$22,896.00 | \$19,003.68 | 179 | 6 n/a | | n/a n/a | \$3,800.00 | \$3,040.00 | 20% | \$282.42 |
| SNIC | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | LTL CZARLITE RATING / BOLS (PER CARRIER) (100) MISCELLANEOUS DOMESTIC CARRIERS (100) | \$22,896.00 \$22,896.00 | \$19,003.68 \$19,003.68 | 179 179 | | n/a | n/a n/a | \$3,800.00 | \$3,040.00 \$3,040.00 | 20% | \$282.42 \$282.42 |
| SNE | SOFTWARE, LICENSE AND SUBSCRIPTION | PUROLATOR (ENTERPRISE) | \$22,896.00 | \$19,003.68 | 179 | 6 n/a | n/a | n/a n/a | \$3,800.00 | \$3,040.00 | 20% | \$282.42 |
| SNMC | SOFTWARE, LICENSE AND SUBSCRIPTION | MIDLAND COURIER (100) | \$22,896.00 | \$19,003.68 | 179 | | n/a | n/a n/a | \$3,800.00 | \$3,040.00 | 20% | \$282.42 |
| SNRC SNSC | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | ONTRAC (100) SPEE-DEE (100) | \$22,896.00 \$22,896.00 | \$19,003.68 \$19,003.68 | 179 | 6 n/a 6 n/a | n/a n/a | n/a n/a | \$3,800.00 | \$3,040.00 \$3,040.00 | 20% | \$282.42 \$282.42 |
| SNUC | SOFTWARE, LICENSE AND SUBSCRIPTION | DICOM (100) | \$22,896.00 | \$19,003.68 | 179 | 6 n/a | n/a | n/a n/a | \$3,800.00 | \$3,040.00 | 20% | \$282.42 |
| SNVC | SOFTWARE, LICENSE AND SUBSCRIPTION | VELOCITY (100) | \$22,896.00 | \$19,003.68 | 179 | 6 n/a | n/a | n/a n/a | \$3,800.00 | \$3,040.00 | 20% | \$282.42 |
| SNYC SNZC | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | ICS COURIER (100) CARDINAL COURIER (100) | \$22,896.00 \$22,896.00 | \$19,003.68 \$19,003.68 | | 6 n/a 6 n/a | n/a n/a | n/a n/a | \$3,800.00 | \$3,040.00 \$3,040.00 | 20% | \$282.42 \$282.42 |
| LOCKSYSS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER SYSS | \$23,325.00 | \$20,293.00 | 139 | \$1,730.00 | \$1,384.00 | 20% \$128.5 | 7 n/a | n/a | n/a | n/a |
| LOCKSYS6 LOCKEXP6 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER SYS6 EXPRESS LOCKER 6 | \$23,524.00 | \$20,466.00 | 139 | \$1,746.00 | \$1,396.80 | 20% \$129.7 | 6 n/a | n/a | n/a | n/a |
| LOCKEXP6 LOCKSYS4 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$27,940.00 \$24,720.00 | \$21,033.18 \$21,506.00 | 259 139 | \$514.00 \$1,842.00 | \$411.20 \$1,473.60 | 20% \$38.2 20% \$136.9 | 0 n/a 0 n/a | n/a n/a | n/a n/a | n/a n/a |
| LOCKSYS3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTELLIGENT LOCKER SYS3 | \$25,118.00 | \$21,853.00 | 139 | \$1,875.00 | \$1,500.00 | 20% \$139.3 | 5 n/a | n/a | n/a | n/a |
| LOCKSYS2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | INTELLIGENT LOCKER SYS2 SENDSUITE LIVE PLANETPRESS INTERFACE (100) | \$25,317.00 \$27,000.00 | \$22,026.00 \$23,490.00 | 139 139 | 6 \$1,891.00 | \$1,512.80 | 20% \$140.5 | 4 n/a \$4.750.00 | n/a \$3.800.00 | n/a | n/a \$353.02 |
| SSZE | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDSUITE LIVE PLANETPRESS INTERFACE (ENTERPRISE) | \$27,000.00 | \$23,490.00 | 139 | 6 n/a | n/a | n/a n/a | \$4,750.00 | \$3,800.00 | 20% | \$353.02 |
| SSZL | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDSUITE LIVE PLANETPRESS INTERFACE (50) | \$27,000.00 | \$23,490.00 | 139 | | n/a | n/a n/a | \$4,750.00 | \$3,800.00 | 20% | \$353.02 |
| SLHC SLHF | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | HAZARDOUS MATERIALS (100) HAZARDOUS MATERIALS (ENTERPRISE) | \$28,620.00 \$28.620.00 | \$23,754.60 \$23,754.60 | 179 179 | 6 n/a 6 n/a | n/a n/a | n/a n/a n/a n/a | \$4,750.00 \$4,750.00 | \$3,800.00 \$3,800.00 | 20% | \$353.02 \$353.02 |
| SLHL | SOFTWARE, LICENSE AND SUBSCRIPTION | HAZARDOUS MATERIALS (50) | \$28,620.00 | \$23,754.60 | 179 | 6 n/a | n/a | n/a n/a | \$4,750.00 | \$3,800.00 | 20% | \$353.02 |
| SNBE SNEE | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | BAX GLOBAL (ENTERPRISE) EASTERN CONNECTION (ENTERPRISE) | \$28,620.00 \$28,620.00 | \$23,754.60 \$23,754.60 | 179 | 6 n/a 6 n/a | n/a | n/a n/a | \$4,750.00 \$4,750.00 | \$3,800.00 \$3,800.00 | 20% 20% | \$353.02 \$353.02 |
| SNEE SNGE | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | GLOBALTRANZ (ENTERPRISE) | \$28,620.00 | \$23,754.60 | 179 | 6 n/a | n/a | n/a n/a | \$4,750.00 | \$3,800.00 | 20% | \$353.02 |
| SNHE | SOFTWARE, LICENSE AND SUBSCRIPTION | LTL CZARLITE RATING / BOLS (PER CARRIER) (ENTERPRISE) | \$28,620.00 | \$23,754.60 | 179 | 6 n/a | n/a | n/a n/a | \$4,750.00 | \$3,800.00 | 20% 20% | \$353.02 |
| SNIE SNME | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRISE) MIDLAND COURIER (ENTERPRISE) | \$28,620.00 \$28,620.00 | \$23,754.60 \$23,754.60 | 179 | | n/a | n/a n/a | \$4,750.00 \$4,750.00 | \$3,800.00 \$3,800.00 | 20% | \$353.02 \$353.02 |
| SNRE | SOFTWARE, LICENSE AND SUBSCRIPTION | ONTRAC (ENTERPRISE) | \$28,620.00 | \$23,754.60 | 179 | 6 n/a | n/a | n/a n/a | \$4,750.00 | \$3,800.00 | 20% | \$353.02 |
| SNSE SNUE | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | SPEE-DEE (ENTERPRISE) DICOM (ENTERPRISE) | \$28,620.00 \$28,620.00 | \$23,754.60 \$23,754.60 | 179 | 6 n/a 6 n/a | n/a | n/a n/a | \$4,750.00 \$4,750.00 | \$3,800.00 \$3,800.00 | 20% 20% | \$353.02 \$353.02 |
| SNVE SNVE | SOFTWARE, LICENSE AND SUBSCRIPTION | VELOCITY (ENTERPRISE) | \$28,620.00 | \$23,754.60 | 179 | | n/a | n/a n/a | \$4,750.00 | \$3,800.00 | 20% | \$353.02 |
| SNYE | SOFTWARE, LICENSE AND SUBSCRIPTION | ICS COURIER (ENTERPRISE) | \$28,620.00 | \$23,754.60 | 179 | 6 n/a | n/a | n/a n/a | \$4,750.00 | \$3,800.00 | 20% | \$353.02 |
| SNZE LOCKSYS1 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CARDINAL COURIER (ENTERPRISE) INTELLIGENT LOCKER SYS1 | \$28,620.00 \$27,310.00 | \$23,754.60 \$23,760.00 | 179 | 6 n/a 6 \$2,052.00 | n/a \$1,641.60 | n/a n/a 20% \$152.5 | \$4,750.00 | \$3,800.00 | 20% | \$353.02 |
| LOCKEXP7 | | EXPRESS LOCKER 7 | \$32,523.00 | \$24,482.30 | 259 | | \$484.80 | 20% \$45.0 | | n/a | n/a | n/a |
| SPE-HS | SOFTWARE, LICENSE AND SUBSCRIPTION | HOSTING SERVICES | \$31,800.00 | \$27,666.00 | 139 | 6 n/a | n/a | n/a n/a | n/a | ny u | n/a | n/a |
| SLLV | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5) SHIP TO HOLD (5) | \$34,344.00 \$34,344.00 | \$28,505.52 \$28,505.52 | 179 | | n/a n/a | n/a n/a n/a n/a | \$5,700.00 \$5,700.00 | \$4,560.00 \$4,560.00 | 20% | \$423.63 \$423.63 |
| SLYV | SOFTWARE, LICENSE AND SUBSCRIPTION | BLACK BOX SDK (5) | \$34,344.00 | \$28,505.52 | 179 | 6 n/a | n/a | n/a n/a | \$5,700.00 | \$4,560.00 | 20% | \$423.63 |
| T5MX PB-OL-CENT | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ADD 10 SITES W/ MULTIPLE WORKSTATIONS OL CONNECT – ENTERPRISE LICENSE | \$35,203.00 \$40.145.00 | \$29,218.49 \$34.926.15 | 179 | | n/a | n/a n/a | \$5,843.00 \$8.083.00 | \$4,674.40 \$6.466.40 | 20% | \$434.25 \$600.73 |
| SLDX | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10) | \$57,240.00 | \$47,509.20 | 179 | 6 n/a | n/a | n/a n/a | \$9,500.00 | \$7,600.00 | 20% | \$706.04 |
| SLLX | SOFTWARE, LICENSE AND SUBSCRIPTION | SHIP TO HOLD (10) | \$57,240.00 | \$47,509.20 | 179 | 6 n/a | n/a | n/a n/a | \$9,500.00 | \$7,600.00 | 20% | \$706.04 |
| SLYX SLDT | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | BLACK BOX SDK (10) UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25) | \$57,240.00 \$85.860.00 | \$47,509.20 \$71,263.80 | 179 179 | 6 n/a 6 n/a | n/a n/a | n/a n/a | \$9,500.00 \$14,250.00 | \$7,600.00 \$11.400.00 | 20% 20% | \$706.04 \$1.059.07 |
| SLLT | SOFTWARE, LICENSE AND SUBSCRIPTION | SHIP TO HOLD (25) | \$85,860.00 | \$71,263.80 | 179 | | n/a | n/a n/a | \$14,250.00 | \$11,400.00 | 20% | \$1,059.07 |
| SLYT | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | BLACK BOX SDK (25) UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50) | \$85,860.00 \$103,032.00 | \$71,263.80 \$85,516.56 | | 6 n/a | n/a | n/a n/a | \$14,250.00 \$17,100.00 | \$11,400.00 \$13,680.00 | 20% | \$1,059.07 \$1,270.88 |
| SLDL SLLL | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50) SHIP TO HOLD (50) | \$103,032.00 \$103,032.00 | \$85,516.56 \$85,516.56 | 179 | 6 n/a 6 n/a | n/a n/a | n/a n/a | \$17,100.00 \$17,100.00 | \$13,680.00 \$13,680.00 | 20% 20% | \$1,270.88 \$1,270.88 |
| SLYL | SOFTWARE, LICENSE AND SUBSCRIPTION | BLACK BOX SDK (50) | \$103,032.00 | \$85,516.56 | 179 | 6 n/a | n/a | n/a n/a | \$17,100.00 | \$13,680.00 | 20% | \$1,270.88 |
| SLDC SLDE | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100) UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE) | \$114,480.00 \$114.480.00 | \$95,018.40 \$95,018.40 | 179 | 6 n/a 6 n/a | | n/a n/a n/a | \$19,000.00 \$19,000.00 | \$15,200.00 \$15,200.00 | 20% | \$1,412.09 \$1,412.09 |
| SLLC | SOFTWARE, LICENSE AND SUBSCRIPTION | SHIP TO HOLD (100) | \$114,480.00 | \$95,018.40 | 179 | 6 n/a | n/a | n/a n/a | \$19,000.00 | \$15,200.00 | 20% | \$1,412.09 |
| SLLE | SOFTWARE, LICENSE AND SUBSCRIPTION | SHIP TO HOLD (ENTERPRISE) | \$114,480.00 | \$95,018.40 | 179 | 6 n/a | n/a | n/a n/a | \$19,000.00 | \$15,200.00 | 20% | \$1,412.09 |
| SLYC SLYE | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | BLACK BOX SDK (100) BLACK BOX SDK (ENTERPRISE) | \$114,480.00 \$114.480.00 | \$95,018.40 \$95,018.40 | 179 | 6 n/a 6 n/a | n/a | n/a n/a | \$19,000.00 \$19,000.00 | \$15,200.00 \$15,200.00 | 20% | \$1,412.09 \$1,412.09 |
| TSML | SOFTWARE, LICENSE AND SUBSCRIPTION | ADD 50 SITES W/ MULTIPLE WORKSTATIONS | \$151,114.00 | \$125,424.62 | 179 | 6 n/a | n/a | n/a n/a | \$25,080.00 | \$20,064.00 | 20% | \$1,863.96 |
| TSMC | SOFTWARE, LICENSE AND SUBSCRIPTION | ADD 100 SITES W/ MULTIPLE WORKSTATIONS | \$250,712.00 | \$208,090.96 | 179 | 6 n/a | n/a | n/a n/a | \$41,610.00 | \$33,288.00 | 20% | \$3,092.47 |
| 7PRO-MH ERR1 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | USPS TRACKING SERVICES-NO ACTIVATION ERETURN RECEIPT FEATURE | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | 09 | 6 n/a 6 n/a | n/a n/a | n/a n/a | n/a | n/a n/a | n/a n/a | n/a n/a |
| ERR3 | SOFTWARE, LICENSE AND SUBSCRIPTION | ERETURN RECEIPT FEATURE | \$0.00/MONTH | \$0.00/MONTH | 09 | 6 n/a | n/a | n/a n/a | n/a | | n/a | n/a |
| G9SS-MH | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS TRACKING SERVICES-NO ACTIVATION | \$0.00/MONTH | \$0.00/MONTH | 09 | 6 n/a | n/a | n/a n/a | | | n/a | n/a |
| ILP-SSTO M9SS-MH | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | LOCKER OS INTEGRATION USPS TRACKING SERVICES-NO ACTIVATION | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | 09 | 6 n/a 6 n/a | n/a n/a | n/a n/a | | | n/a n/a | n/a n/a |
| NV90 | SOFTWARE, LICENSE AND SUBSCRIPTION | INVIEW SUBSCRIPTION | \$0.00/MONTH | \$0.00/MONTH | 09 | 6 n/a | n/a | n/a n/a | n/a | n/a | n/a | n/a |
| NV99 PBIL-SST | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INVIEW SOFTWARE LOCKER CONNECTOR PBIL | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | 09 | 6 n/a | n/a | n/a n/a | | | n/a n/a | n/a |
| PT/1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP POSTAL ACCESS | \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | 09 | 6 n/a 6 n/a | n/a | n/a n/a | n/a \$0.00 | n/a \$0.00 | | n/a \$0.00 |
| PTJ8 | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP MAILING | \$0.00/MONTH | \$0.00/MONTH | 09 | 6 n/a | n/a | n/a n/a | \$0.00 | \$0.00 | | \$0.00 |
| PTJA | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP BASIC 1 USER | \$0.00/MONTH | \$0.00/MONTH | 09 | 6 n/a | n/a | n/a n/a | n/a | n/a | n/a | n/a |

| Software, License and Subscription (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP MSRP Equipment Maintenance | Contract Annual Equipment Maintenance | % Off MSRP | ontract Monthly Equipment | MSRP Software Maintenance | Contract Annual Software Maintenance % Off MSRP | Contract Monthly Software |
|------------------------------------|--|--|--------------------------------------|--------------------------------------|---------------------------------------|--|------------------|------------------------------|------------------------------|--|------------------------------|
| PTJN | SOFTWARE, LICENSE AND SUBSCRIPTION | SINGLE USER | \$0.00/MONTH | \$0.00/MONTH | 0% n/a | Years 2-5 n/a | n/a n/ | Maintenance | \$0.00 | Years 2-5 \$0.00 0% | Maintenance \$0.00 |
| PTK1 | SOFTWARE, LICENSE AND SUBSCRIPTION | WEB BROWSER INTEGRATION | \$0.00/MONTH | \$0.00/MONTH | 0% n/a | n/a | n/a n/ | a | \$0.00 | \$0.00 0% | \$0.00 |
| PTK3 PTKA | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CONNECT+ METER INTEGRATION US MARKET | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | 0% n/a | n/a n/a | n/a n/ n/a n/ | | \$0.00 | n/a n/a \$0.00 0% | \$0.00 |
| SPEPP000 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH | | | n/a n/ | | | n/a n/a | n/a |
| SPE-USPSAPI SSLSHAPI | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | USPS SHIPPING API SSL SHIPPING API | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | | n/a n/a | n/a n/ n/a n/ | a | | n/a n/a n/a n/a | n/a n/a |
| PTNY-ANALYTICS | SOFTWARE, LICENSE AND SUBSCRIPTION | PITNEYANALYTICS | \$0.00/MONTH | \$0.00/MONTH | 0% n/a | n/a | n/a n/ | | n/a | n/a n/a | n/a |
| PTNY-TRACK CAAAL | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PITNEYTRACK BRONZE COST ACCTG FOR SP MAIL CENTER | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | | | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| ERRINC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INCLUDES USPS ERR | \$0.00/MONTH | \$0.00/MONTH | 0% n/a | n/a | n/a n/ | a | n/a | n/a n/a | n/a |
| LBLVOL NUMCAR | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | | n/a n/a | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| NUMDEVICE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | NUMBER OF DEVICES | \$0.00/MONTH | \$0.00/MONTH | 0% n/a | n/a | n/a n/ | à | n/a | n/a n/a | n/a |
| NUMLOCATIONS NUMUSERS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | | n/a n/a | n/a n/ n/a n/ | 'a 'a | | n/a n/a n/a n/a | n/a |
| PTKX | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PITNEYTRACK INBOUND | \$0.00/MONTH | \$0.00/MONTH | 0% n/a | n/a | n/a n/ | à | n/a | n/a n/a | n/a |
| SPE-REGIONAL SYILP3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | | | n/a n/ n/a n/ | | \$2,940.00 | \$2,352.00 20% n/a n/a | \$218.50 |
| SYMAIL03 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS ACTIVATION FOR MAILING | \$0.00/MONTH | \$0.00/MONTH | 0% n/a | | n/a n/ | | | n/a n/a | n/a |
| SYPSP3 SYSPE3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS ACTIVATION FOR PITNEYSHIP PRO ANALYTICS ACTIVATION FOR SPE. PITNEYSHIP ENTERPRISE | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | | n/a | n/a n/ n/a n/ | a | | n/a n/a n/a n/a | n/a |
| SYSPO3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS ACTIVATION FOR SENDPRO ONLINE, PITNEYSHIP | \$0.00/MONTH | \$0.00/MONTH | 0% n/a | .4- | n/a n/ | | | n/a n/a | n/a |
| SYSSTO3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS ACTIVATION FOR RECEIVING | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH | | | n/a n/ | | | n/a n/a | n/a |
| ILPTRACK PTNY-SHP-PRO | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PARCELPOINT INTEGRATION TO PTINEYTRACK PITNEYSHIPPRO | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | | n/a n/a | n/a n/ | a a | | n/a n/a n/a n/a | n/a n/a |
| 360-SEND-API-BASIC | SOFTWARE, LICENSE AND SUBSCRIPTION | 360 API BASIC SENDING | \$0.00/MONTH | \$0.00/MONTH | 0% n/a | n/a | n/a n/ | | n/a | n/a n/a | n/a |
| DATARETAIN-SNDO NUMDATAMTHS-SND | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | 0% n/a 0% n/a | * | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a |
| PTKHV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PITNEYSHIP MAILCENTER INTEGRATION | \$0.00/MONTH | \$0.00/MONTH | 0% n/a | n/a | n/a n/ | a | n/a | n/a n/a | n/a |
| DATARETAIN-PTIO NUMDATAMTHS-RCV | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING PTI 0 | \$0.00/MONTH \$0.00/MONTH | \$0.00/MONTH \$0.00/MONTH | 0% n/a | n/a n/a | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| PTEUNFDVW | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PT ENTERPRISED BASIC UNIFIED VIEW | \$0.00/MONTH | \$0.00/MONTH | | | n/a n/ n/a n/ | | n/a | n/a n/a | n/a n/a |
| SPUSPSTRUST DATARFTAIN-SND1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360 USPS TRUST | \$0.00/MONTH \$0.50/MONTH | \$0.00/MONTH \$0.44/MONTH | 0% n/a | n/a | n/a n/ | à | n/a | n/a n/a | n/a |
| DATARETAIN-SND1 DATARETAIN-SND2 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$0.50/MONTH \$1.00/MONTH | \$0.44/MONTH \$0.87/MONTH | | n/a n/a | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| SPE-TIER2-5000 | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE TIER 2 SUB 5000 | \$1,325.00/MONTH | \$1,033.50/MONTH | 22% n/a | n/a | n/a n/ | 'à | n/a | n/a n/a | n/a |
| DATARETAIN-SND SPE-TIER3-5000 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | DATA RETAIN SENDING SENDPRO ENTERPRISE TIER 3 SUB 5000 | \$1,392.00/MONTH \$1,525.00/MONTH | \$1,211.04/MONTH \$1,281.00/MONTH | | n/a n/a | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a |
| PSE-5000 | | PS ENTERPRISE-5000 TRANSACTIONS MONTH | \$1,530.00/MONTH | | 13% n/a | n/a | n/a n/ | | | n/a n/a | n/a |
| SYAD34 PS-PRO-G | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | ANALYTICS 360 TIER D 7,500 LABELS PER MONTH | \$1,560.00/MONTH \$1,570.00/MONTH | | | * | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| SPE-HL2 | SOFTWARE, LICENSE AND SUBSCRIPTION | HOSTING LEVEL 2 | \$1,666.67/MONTH | | 13% n/a | | n/a n/ | | | n/a n/a | n/a |
| PS-PRO-H | SOFTWARE, LICENSE AND SUBSCRIPTION | 10,000 LABELS PER MONTH | | \$1,505.10/MONTH | 13% n/a | n/a | n/a n/ | | n/a | n/a n/a | n/a |
| SPE-TIER2-7500 SP360ML300 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SENDPRO ENTERPRISE TIER 2 SUB 7500 SP360/PITNEYSHIP PRO 300 LOCATIONS | \$2,025.00/MONTH \$2.000.00/MONTH | | | n/a n/a | n/a n/ n/a n/ | a a | | n/a n/a n/a n/a | n/a |
| SPE-TIER3-7500 | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE TIER 3 SUB 7500 | \$2,270.00/MONTH | \$1,770.60/MONTH | 22% n/a | n/a | n/a n/ | à | n/a | n/a n/a | n/a |
| PSE-7500 SPE-TIER2-10000 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-7500 TRANSACTIONS MONTH SENDPRO ENTERPRISE TIER 2 SUB 10000 | \$2,110.00/MONTH \$2,125.00/MONTH | \$1,835.70/MONTH \$1,848.75/MONTH | | n/a n/a | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a |
| SPMMCONNECT | SOFTWARE, LICENSE AND SUBSCRIPTION | SP360 MAIL MACHINE CONNECTIVITY | \$12.35/MONTH | \$10.75/MONTH | | n/a | n/a n/ | | | n/a n/a | n/a |
| SPE-TIER2-100 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SENDPRO ENTERPRISE TIER 2 SUB 100 SP360/PITNEYSHIP PRO 3000 LOCATIONS | \$130.00/MONTH \$13,500.00/MONTH | \$102.70/MONTH | | | n/a n/ | | | n/a n/a | n/a |
| SP360ML3000 PSE-200000 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-200000 TRANSACTIONS MONTH | | \$11,797.20/MONTH | 13% n/a 13% n/a | n/a n/a | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| FEDMOD PTKP | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | TIER 1 ENH IT SEC CONTROLS MIN 325-ENTERPRISE | \$13,565.00/MONTH \$13.00/MONTH | \$11,800.00/MONTH \$11.30/MONTH | 13% n/a | n/a n/a | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a |
| PTKQ. | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$13.00/MONTH \$13.00/MONTH | \$11.30/MONTH \$11.30/MONTH | | | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| PSE-50 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-50 TRANSACTIONS MONTH | \$130.00/MONTH | \$113.10/MONTH | 13% n/a | n/a | n/a n/ | à | n/a | n/a n/a | n/a |
| PS-PRO-C DATARFTAIN-SNDS | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE LICENSE AND SUBSCRIPTION ACCESSORIES | SOD LABELS PER MONTH DATA RETAIN SENDING S | \$140.00/MONTH | \$119.00/MONTH \$12.18/MONTH | | n/a | n/a n/ | a a | | n/a n/a | n/a n/a |
| DATARETAIN-SND9 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 9 | \$140.00/MONTH | \$121.80/MONTH | | n/a | n/a n/ | a | n/a | n/a n/a | n/a |
| PBIL NVMC | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | PBIL INTEGRATION SUBSCRIPTION INVIEW DASHBOARD - UP TO 5 METERS | \$149.00/MONTH \$15.00/MONTH | \$129.63/MONTH \$13.00/MONTH | | | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a |
| SYAB1 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$15.00/MONTH | \$13.00/MONTH | | | n/a n/ | | | n/a n/a | n/a |
| CAABL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$15.00/MONTH | \$13.05/MONTH | | n/a | n/a n/ | | | n/a n/a | n/a |
| SYAB3SL SP3-S-SSO | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$15.00/MONTH \$150.00/MONTH | \$13.05/MONTH \$130.50/MONTH | | | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| CDSF10 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$150.00/MONTH | \$131.00/MONTH | | n/a | n/a n/ | | | n/a n/a | n/a |
| NVMF PTIO | | INVIEW DASHBOARD - UP TO 100 METERS LINLIMITED LISERS WITHOUT HARDWARF OR METER | \$150.00/MONTH \$155.00/MONTH | \$131.00/MONTH \$135.00/MONTH | | n/a | n/a n/ | | | n/a n/a | n/a n/a |
| PTIS | | UNLIMITED USERS WITH HARDWARE OR METER | \$155.00/MONTH | \$135.00/MONTH | | n/a | n/a n/ | | | n/a n/a | n/a |
| SYAD311 PSE-250000 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | ANALYTICS 360 TIER A1 PS ENTERPRISE-250000 TRANSACTIONS MONTH | \$156.00/MONTH \$16.900.00/MONTH | \$135.72/MONTH \$14.703.00/MONTH | 13% n/a 13% n/a | n/a n/a | n/a n/ | a a | | n/a n/a n/a n/a | n/a n/a |
| PTJ4 | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP MULTICARRIER | \$18.00/MONTH | \$14.22/MONTH | 21% n/a | n/a | n/a n/ | | n/a | n/a n/a | n/a |
| PTIC M9SS-ML | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP INDIVIDUAL USPS TRACKING SERVICES-ACTIVATION | \$18.00/MONTH \$17.00/MONTH | \$14.22/MONTH \$14.75/MONTH | | | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| SPE-RPS | SOFTWARE, LICENSE AND SUBSCRIPTION | RESTRICTED PARTY SCREENING | \$169.00/MONTH | \$143.65/MONTH | 15% n/a | n/a | n/a n/ | | n/a | n/a n/a | n/a n/a |
| CAA360E CAAEL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ACTIVATION FOR ALM CONTROL OF COST ACCOUNTS | \$170.00/MONTH \$170.00/MONTH | \$147.90/MONTH \$147.90/MONTH | 13% n/a | n/a n/a | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a |
| CAAE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$170.00/MONTH \$170.00/MONTH | \$147.90/MONTH \$148.00/MONTH | | | n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| PTJE | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP UNLIMITED | \$180.00/MONTH | \$157.00/MONTH | | | n/a n/ | | | n/a n/a | n/a |
| PSE-300000 BYOAD | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-300000 TRANSACTIONS MONTH BRING YOUR OWN APPROVED DEVICE | \$20,210.00/MONTH \$20.00/MONTH | \$17,582.70/MONTH \$17.50/MONTH | | | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| SENDDHS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DEVICEHUB SOFTWARE | \$20.00/MONTH | \$17.50/MONTH | 13% n/a | n/a | n/a n/ | à | n/a | n/a n/a | n/a |
| SENDERR BYOAD10 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | SP360/PITNEYSHIP PRO ERR BUNDLE BRING YOUR OWN APPROVED DEVICE 10 | \$20.00/MONTH \$200.00/MONTH | \$17.50/MONTH \$174.00/MONTH | 13% n/a | | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| ERB3 | SOFTWARE, LICENSE AND SUBSCRIPTION | ERETURN RECEIPT SUBSCRIPTION - DM300/400 | \$21.00/MONTH | \$18.25/MONTH | 13% n/a | n/a | n/a n/ | a | n/a | n/a n/a | n/a |
| SPE-SFTP SPE-TIER2-500 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE LICENSE AND SUBSCRIPTION | SPE - SFTP HOSTING SUBSCRIPTION SENDERO ENTERPRISE TIER 2 SUB 500 | \$22.00/MONTH \$240.00/MONTH | \$18.92/MONTH \$184.80/MONTH | 14% n/a | n/a | n/a n/ n/a n/ | a | | n/a n/a | n/a |
| SPE-TIERZ-500 SPE-TIER3-10000 | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE TIER 3 SUB 10000 | \$2,450.00/MONTH | \$2,058.00/MONTH | 16% n/a | n/a | n/a n/ | | n/a | n/a n/a | n/a n/a |
| PS-PRO-I | SOFTWARE, LICENSE AND SUBSCRIPTION | 25,000 LABELS PER MONTH | \$2,430.00/MONTH | \$2,114.10/MONTH | | | n/a n/ | | | n/a n/a | n/a |
| PSE-10000 SPE-HL3 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-10000 TRANSACTIONS MONTH HOSTING LEVEL 3 | \$2,450.00/MONTH \$2,500.00/MONTH | \$2,131.50/MONTH \$2,175.00/MONTH | | n/a n/a | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| SYAD35 | | ANALYTICS 360 TIER E | \$2,600.00/MONTH | | 13% n/a | n/a | n/a n/ | 'a | n/a | n/a n/a | n/a |
| SPE-TIER2-25000 FEDMODL | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE TIER 2 SUB 25000 TIER 3 ENH IT SEC CONTROLS MIN 325-1 LOCATION | \$3,620.00/MONTH \$3,333.00/MONTH | \$2,823.60/MONTH \$2,900.00/MONTH | | | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a |
| DATARETAIN-SND3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 3 | \$3.00/MONTH | \$2.61/MONTH | 13% n/a | n/a | n/a n/ | 'a | n/a | n/a n/a | n/a n/a |
| 7H00-MLMS 7H02-ML | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR IMI SENDPRO C200/C425 FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDPRO C200/C425 | \$23.00/MONTH \$23.00/MONTH | \$20.00/MONTH \$20.00/MONTH | 13% n/a | n/a n/a | n/a n/ n/a n/ | a | n/a | n/a n/a n/a | n/a |
| PSE-NEG-01 | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS NEGOTIATED RATE LVL 01 | \$23.00/MONTH | \$20.01/MONTH | 13% n/a | n/a | n/a n/ | | n/a | n/a n/a | n/a n/a |
| PSP-NEG-01 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | USPS NEGOTIATED RATE LVL 01 | \$23.00/MONTH | \$20.01/MONTH | 13% n/a | n/a | n/a n/ | a | n/a | n/a n/a | n/a |
| SPE-NEG-01 SPE-TIER3-100 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | USPS NEGOTIATED RATE LVL 01 SENDPRO ENTERPRISE TIER 3 SUB 100 | \$23.00/MONTH \$265.00/MONTH | \$20.01/MONTH \$206.70/MONTH | | n/a n/a | n/a n/ n/a n/ | | | n/a n/a n/a n/a | n/a n/a |
| SPE-TIER3-100 CAAC | SOFTWARE, LICENSE AND SUBSCRIPTION | COST ACCOUNTING GOLD PLAN | \$25.00/MONTH | \$21.75/MONTH | 13% n/a | | n/a n/ | | \$0.00 | \$0.00 0% | \$0.00 |
| | | | | | | | | | | | |

| Software, License and Subscription (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| Item | Category | Description | Equipment MSRP | Contract Equipment | % Off MSRP | MSRP Equipment | Contract Annual Equipment Maintenance | % Off MSRP | ontract Monthly Equipment | MSRP Software | Contract Annual Software Maintenance | % Off MSRP | Contract Monthly Software |
|-------------------------------------|--|--|--------------------------------------|-------------------------------------|------------|----------------|--|------------------|------------------------------|---------------|---|------------|------------------------------|
| ERB1 | SOFTWARE, LICENSE AND SUBSCRIPTION | ERETURN RECEIPT SUBSCRIPTION - P SERIES | \$25.00/MONTH | Price \$21.75/MONTH | 139 | Maintenance | Years 2-5 | n/o = | Maintenance | Maintenance | Years 2-5 | 0/0 | Maintenance |
| PTID | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP OFFICE | \$25.00/MONTH | \$21.75/MONTH | 139 | 6 n/a | n/a n/a | n/a n, | /a /a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| RC9G SEND | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTEGRITY EXP SALES PAK 2500 -3500 SP360/PITNEYSHIP PRO SINGLE USER | \$25.00/MONTH \$25.00/MONTH | \$21.75/MONTH \$21.75/MONTH | 139 | 6 n/a 6 n/a | n/a | n/a n | /a /a | | | n/a n/a | n/a |
| SYAB21 | SOFTWARE, LICENSE AND SUBSCRIPTION | SP ANALYTICS PREMIUM 1-2 PRODUCTS | \$25.00/MONTH | \$21.75/MONTH | 139 | 6 n/a | n/a | n/a n | /a | n/a | n/a | n/a | n/a |
| SYAB3 CONNECTOR-USAGE-1 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS FOR METER SCRIPTPRO USAGE SUBSCRIPTION | \$25.00/MONTH \$25.00/MONTH | \$21.75/MONTH \$21.75/MONTH | 139 | | n/a | n/a n | | | | n/a n/a | n/a n/a |
| CONNECTOR-USAGE-3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | MCKESSON ENTERPRISERX USAGE SUBSCRIPTION | \$25.00/MONTH | \$21.75/MONTH | 139 | 6 n/a | n/a | n/a n | | | | n/a | n/a |
| SFTP-SUB PSE-100 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | SECURE FTP MGMT ADD-ON PS ENTERPRISE-100 TRANSACTIONS MONTH | \$25.00/MONTH \$250.00/MONTH | \$21.75/MONTH \$217.50/MONTH | 139 | | n/a | n/a n | /a /a | n/a n/a | n/a n/a | n/a n/a | n/a |
| PSE-CAR-SUB | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-CARRIER MGMT SUBSCRIPTN | \$250.00/MONTH | \$217.50/MONTH | 139 | 6 n/a | n/a | n/a n | | | n/a | n/a | n/a |
| PS-PRO-D CDSF20 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | 1,000 LABELS PER MONTH CELLULAR ROUTER 20G MONTHLY DATA PLAN | \$250.00/MONTH \$250.00/MONTH | \$217.50/MONTH \$218.00/MONTH | 139 | 6 n/a | n/a | n/a n | /a | | | n/a n/a | n/a |
| NVMG | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | INVIEW DASHBOARD - UNLIMITED METERS | \$250.00/MONTH | | 139 | 6 n/a | n/a | n/a n | /a | n/a | n/a | n/a | n/a |
| PSE-400000 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-40000 TRANSACTIONS MONTH ERETURN RECEIPT SUBSCRIPTION - C SERIES | \$26,850.00/MONTH \$28.00/MONTH | | 139 | 6 n/a 6 n/a | n/a | n/a n | | | | n/a n/a | n/a |
| DATARETAIN-SND6 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 6 | \$28.00/MONTH | \$24.36/MONTH | 139 | 6 n/a | n/a | n/a n | /a | | n/a | n/a | n/a |
| DATARETAIN-SND10 SPE-UPSSADP | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | DATA RETAIN SENDING 10 USPS SHIPPING API DISCT PROGRAM | \$280.00/MONTH \$29.95/MONTH | | 139 | | n/a | n/a n n/a n | | | | n/a n/a | n/a n/a |
| PTIX | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | DSPS SHIPPING API DISCI PROGRAM PITNEYTRACK INBOUND | \$29.95/MONTH \$299.00/MONTH | | 137 | | n/a | n/a n, n/a n, | | | | | n/a n/a |
| BYOAD15 SP360ML10 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | BRING YOUR OWN APPROVED DEVICE 15 | \$300.00/MONTH \$300.00/MONTH | \$261.00/MONTH \$261.00/MONTH | 139 | 6 n/a | n/a | n/a n | /a | n/a | | n/a n/a | n/a |
| SYAD32 | | SP360-PITNEYSHIP PRO 12 LOCATIONS ANALYTICS 360 TIER B | \$312.00/MONTH | | 139 | | n/a n/a | n/a n n/a n | /a /a | n/a n/a | | | n/a n/a |
| SPE-CBC SPE-HZMT | SOFTWARE, LICENSE AND SUBSCRIPTION | CROSS BORDER CONSOLIDATION | \$339.00/MONTH | | 169 | | n/a | n/a n | - | -9- | | | n/a |
| SPE-HZM1 PSE-500000 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | HAZMAT PS ENTERPRISE-500000 TRANSACTIONS MONTH | \$339.00/MONTH \$33,450.00/MONTH | | | 6 n/a 6 n/a | n/a n/a | n/a n, n/a n, | | | | | n/a n/a |
| SPE-TIER3-25000 PSE-25000 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE TIER 3 SUB 25000 PS ENTERPRISE-25000 TRANSACTIONS MONTH | \$3,650.00/MONTH \$3.670.00/MONTH | | 169 | 6 n/a | n/a | n/a n | /a | n/a n/a | n/a n/a | n/a n/a | n/a |
| PS-PRO-J | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-25000 TRANSACTIONS MONTH PS PRO - 50,000 TRANSACTIONS PER MONTH | \$3,500.00/MONTH | | | 6 n/a | n/a | n/a n n/a n | - | | | | n/a n/a |
| SYAD36 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS 360 TIER F | \$3,848.00/MONTH | \$3,347.76/MONTH | 139 | 6 n/a | n/a | n/a n | /a | n/a | n/a | n/a | n/a |
| SPE-TIER2-50000 NVMA | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE TIER 2 SUB 50000 INVIEW DASHBOARD - SINGLE METER | \$4,575.00/MONTH \$4.00/MONTH | \$3,843.00/MONTH \$3.50/MONTH | 169 | in/a 6 n/a | n/a | nya n n/a n | /a /a | n/a n/a | | n/a n/a | n/a |
| CAACL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | PREMIUM COST ACCTG FOR SP MAIL CENTER INTEGRITY EXP SALES PAK 4500 | \$35.00/MONTH | \$30.45/MONTH \$30.50/MONTH | 139 | 6 n/a | n/a | n/a n | /a | | | | n/a |
| RC9H 7H00-MMMS | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | INTEGRITY EXP SALES PAK 4500 METER SUBSCRIPTION FOR IMI SENDPRO C300/C400 | \$35.00/MONTH \$36.00/MONTH | \$30.50/MONTH \$31.25/MONTH | 139 | 6 n/a 6 n/a | n/a n/a | n/a n n/a n | /a /a | | | n/a n/a | n/a n/a |
| 7H02-MM | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDPRO C300/C400 | \$36.00/MONTH | \$31.25/MONTH | 139 | 6 n/a | n/a | n/a n | /a | n/a | n/a | n/a | n/a |
| SENDADV PS-PRO-A1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | SP360/PITNEYSHIP PRO ADVANCED SINGLE USER PS PRO - 50 TRANSACTIONS PER MONTH | \$36.00/MONTH \$40.00/MONTH | | 139 | | n/a n/a | n/a n n/a n | | | | | n/a n/a |
| SPE-TIER3-500 | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE TIER 3 SUB 500 | \$395.00/MONTH | \$331.80/MONTH | 169 | 6 n/a | n/a | n/a n | /a | n/a | n/a | n/a | n/a |
| PSE-600000 BYOAD20 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-600000 TRANSACTIONS MONTH BRING YOUR OWN APPROVED DEVICE 20 | \$40,010.00/MONTH \$400.00/MOMTH | \$34,808.70/MONTH \$348.00/MOMTH | 139 | | n/a n/a | n/a n n/a n | | | | | n/a n/a |
| PSE-500 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-500 TRANSACTIONS MONTH | \$400.00/MONTH | \$348.00/MONTH | 139 | 6 n/a | n/a | n/a n | /a | n/a | n/a | n/a | n/a |
| BYOAD2 SPE-TIER2-1000 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | BRING YOUR OWN APPROVED DEVICE 2 SENDPRO ENTERPRISE TIER 2 SUB 1000 | \$40.00/MONTH \$460.00/MONTH | \$35.00/MONTH \$358.80/MONTH | 139 | 6 n/a | n/a | n/a n | /a | | | n/a n/a | n/a |
| DATARETAIN-SND7 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 7 | \$42.00/MONTH | \$36.54/MONTH | 139 | 6 n/a | n/a | n/a n | /a | n/a | n/a | n/a | n/a |
| PSE-NEG-02 PSP-NEG-02 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | USPS NEGOTIATED RATE LVL 02 USPS NEGOTIATED RATE LVL 02 | \$42.00/MONTH \$42.00/MONTH | \$36.54/MONTH \$36.54/MONTH | 139 | 6 n/a 6 n/a | n/a | n/a n | /a | | | | n/a n/a |
| SPE-NEG-02 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | USPS NEGOTIATED RATE LVL 02 | \$42.00/MONTH | \$36.54/MONTH | 139 | 6 n/a | n/a | n/a n | | n/a | n/a | n/a | n/a |
| DATARETAIN-SND101 7H00-MHMS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | DATA RETAIN SENDING 101 IMI METER SUBSCRIPTION FOR SENDPRO C500 | \$420.00/MONTH \$44.00/MONTH | \$365.40/MONTH \$38.25/MONTH | 139 | 6 n/a | n/a | n/a n | | | | n/a n/a | n/a n/a |
| 7H02-MH | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDPRO CS00 | \$44.00/MONTH | \$38.25/MONTH | | 6 n/a | n/a | n/a n | | | | | n/a |
| CDSF4 SPF-TIFR3-50000 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE LICENSE AND SUBSCRIPTION | CELLULAR CONNECTION FOR SENDPRO P SENDPRO ENTERPRISE TIER 3 SUR 50000 | \$45.00/MONTH \$4.875.00/MONTH | \$39.00/MONTH | 139 | 6 n/a | n/a | n/a n | /a | n/a | | n/a n/a | n/a |
| PSE-50000 | | PS ENTERPRISE-50000 TRANSACTIONS MONTH | \$4,890.00/MONTH | | | 6 n/a | n/a | n/a n | /a /a | n/a | | | n/a |
| SP360ML1000 SYAD37 | | SP360/PITNEYSHIP PRO 1000 LOCATIONS ANALYTICS 360 TIER G | \$5,000.00/MONTH \$5,200.00/MONTH | | | 6 n/a 6 n/a | n/a | n/a n | | | | | n/a n/a |
| CDSF1 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | CELLULAR CONNECTION FOR SENDPRO MAILSTATION | \$5,200.00/MONTH | | | 6 n/a | n/a n/a | n/a n n/a n | | | | n/a n/a | n/a n/a |
| LOCKPPSUBSC PSE-700000 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | LOCKER COLUMN SUBSCRIPTION PS ENTERPRISE-700000 TRANSACTIONS MONTH | \$5.00/MONTH \$47,000.00/MONTH | \$4.35/MONTH | 139 | 6 n/a 6 n/a | n/a | n/a n | /a | n/a n/a | | n/a n/a | n/a |
| ILOS | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | LOCKER OS BANK | \$49.00/MONTH | \$42.60/MONTH | 139 | 6 n/a | n/a n/a | n/a n n/a n | | | n/a | n/a | n/a n/a |
| LOCKDAYUSE SP360LOCKSF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PARCELPOINT DAY USE FEATURE SUBSCR SP360 LOCKER MANAGEMENT | \$49.00/MONTH \$49.00/MONTH | \$42.63/MONTH \$42.63/MONTH | 139 | 6 n/a | n/a | n/a n | | | | n/a n/a | n/a |
| NVMD | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | SP360 LOCKER MANAGEMENT INVIEW DASHBOARD - UP TO 20 METERS | \$49.00/MONTH \$50.00/MONTH | | | 6 n/a | n/a n/a | n/a n, n/a n, | | | | | n/a n/a |
| RC9F SP360ML25 | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INTEGRITY EXPRESS RELAY 2500-4500 SP360/PITNEYSHIP PRO 25 LOCATIONS | \$50.00/MONTH | \$43.50/MONTH \$435.00/MONTH | 139 | 6 n/a | n/a | n/a n | /a | | | n/a n/a | n/a |
| SP36UMLZS PS-PRO-E | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | 2,500 LABELS PER MONTH | \$500.00/MONTH \$520.00/MONTH | \$435.00/MONTH \$436.80/MONTH | 139 | 6 n/a 6 n/a | n/a n/a | n/a n, n/a n, | /a /a | n/a n/a | | n/a n/a | n/a n/a |
| 4W00-MLMS | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR GREEN CONNECT+500 /SENDPRO P SERIES METER15000 | \$52.00/MONTH | | 139 | 6 n/a | n/a | n/a n | /a | -9- | | | n/a |
| 4W00-MMMS 7W00-ML | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/2000 METER SUBSCRIPTION FOR MAILCENTER 1000 | \$52.00/MONTH \$52.00/MONTH | \$45.00/MONTH \$45.24/MONTH | 139 | 6 n/a 6 n/a | n/a n/a | n/a n n/a n | /a /a | -9- | | n/a n/a | n/a n/a |
| 7W00-MM | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR MAILCENTER 2000 | \$52.00/MONTH | \$45.24/MONTH | 139 | 6 n/a | n/a | n/a n | /a | | | | n/a |
| SYAD321 G900-MMMS | | ANALYTICS 360 TIER B1 METER SUBSCRIPTION FOR DM400 SERIES | \$520.00/MONTH \$53.00/MONTH | \$452.40/MONTH \$46.00/MONTH | 139 | 6 n/a 6 n/a | n/a n/a | n/a n n/a n | /a /a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SPE-ECOMM | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SPE ECOMMERCE CONNECTOR SUB | \$60.00/MONTH | \$47.40/MONTH | 219 | 6 n/a | n/a | n/a n | | n/a | n/a | n/a | n/a |
| DATARETAIN-SND8 DATARETAIN-SND11 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 8 DATA RETAIN SENDING 11 | \$56.00/MONTH \$560.00/MONTH | \$48.72/MONTH \$487.20/MONTH | 139 | 6 n/a 6 n/a | n/a n/a | n/a n, n/a n | /a /a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| PS-PRO-K | SOFTWARE, LICENSE AND SUBSCRIPTION | PS PRO - 100,000 TRANSACTIONS PER MONTH | \$6,420.00/MONTH | \$5,585.40/MONTH | 139 | 6 n/a | n/a | n/a n | /a | n/a | n/a | n/a | n/a |
| DATARETAIN-SND4 BYOAD3 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | DATA RETAIN SENDING 4 BRING YOUR OWN APPROVED DEVICE 3 | \$6.00/MONTH \$60.00/MONTH | \$5.22/MONTH \$52.00/MONTH | | 6 n/a 6 n/a | n/a n/a | n/a n n/a n | /a /a | | | n/a n/a | n/a n/a |
| CAAD | SOFTWARE, LICENSE AND SUBSCRIPTION | COST ACCOUNTING PLATINUM PLAN | \$60.00/MONTH | \$52.00/MONTH | 139 | 6 n/a | n/a | n/a n | /a | \$0.00 | \$0.00 | 0% | \$0.00 |
| CAADL SP360ML50 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ENTERPRISE COST ACCTG FOR SP MAIL CENTER SPAGA/PITNEYSHIP PRO SO LOCATIONS | \$60.00/MONTH \$600.00/MONTH | \$52.20/MONTH \$522.00/MONTH | 139 | | n/a | n/a n n/a n | - | -9- | | n/a n/a | n/a n/a |
| SYAD31 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS 360 TIER A | \$62.00/MONTH | \$53.94/MONTH | 139 | 6 n/a | n/a | n/a n | | | n/a | n/a | n/a |
| PS-PRO-B G900-MHMS | | 100 LABELS PER MONTH METER SUBSCRIPTION FOR DM475 SERIES | \$70.00/MONTH \$64.00/MONTH | \$55.30/MONTH \$56.00/MONTH | 219 | 6 n/a | n/a | n/a n | /a | | | n/a n/a | n/a n/a |
| SPELTL | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SPE LTL SUBSCRIPTION | \$73.00/MONTH | \$56.94/MONTH | 229 | | n/a | n/a n | | | | | n/a |
| SPE-LTL-CONTRACT SPE-LTL-CUSTOM | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | | \$73.00/MONTH \$73.00/MONTH | \$56.94/MONTH \$56.94/MONTH | | 6 n/a 6 n/a | n/a | n/a n | | | | | n/a n/a |
| SPE-LTL-FE | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SPE LTL SUB - FEDEX FREIGHT | \$73.00/MONTH | \$56.94/MONTH | 229 | 6 n/a | n/a | n/a n | | | | n/a | n/a |
| SPE-LTL-UPS SPE-TIER3-1000 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | SPE LTL SUB - UPS FREIGHT SENDPRO ENTERPRISE TIER 3 SUB 1000 | \$73.00/MONTH \$725.00/MONTH | \$56.94/MONTH \$565.50/MONTH | 229 | 6 n/a 6 n/a | n/a | n/a n | | | | | n/a n/a |
| PSE-1000 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-1000 TRANSACTIONS MONTH | \$680.00/MONTH | \$591.60/MONTH | 139 | 6 n/a | n/a | n/a n | /a | | n/a | n/a | n/a n/a |
| PSE-75000 SPE-TIER2-100000 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | PS ENTERPRISE-75000 TRANSACTIONS MONTH SENDERO ENTERPRISE TIER 2 SUB 100000 | \$7,335.00/MONTH \$8.560.00/MONTH | \$6,381.45/MONTH | 139 | 6 n/a | n/a | n/a n | /a | n/a | n/a | n/a | n/a |
| SPE-TIER2-100000 7PRO-ML | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE TIER 2 SUB 100000 USPS TRACKING SERVICES-ACTIVATION | \$8,560.00/MONTH \$7.00/MONTH | \$6,676.80/MONTH \$6.10/MONTH | 229 | | n/a | nya n n/a n | /a /a | | | n/a n/a | n/a n/a |
| G9SS-ML | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS TRACKING SERVICES-ACTIVATION | \$7.00/MONTH | \$6.10/MONTH | 139 | 6 n/a | n/a | n/a n | /a | n/a | n/a | n/a | n/a |
| NVMB PTKM | SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | INVIEW DASHBOARD - UP TO 2 METERS SENDPRO CSD1 PRINTING | \$7.00/MONTH \$7.00/MONTH | \$6.10/MONTH \$6.10/MONTH | 139 | 6 n/a 6 n/a | n/a n/a | n/a n n/a n | /a /a | | | | n/a n/a |
| PTKN | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SENDPRO CSD1 PRINTING UPGRADE | \$7.00/MONTH | \$6.10/MONTH | 139 | 6 n/a | n/a | n/a n | | n/a | n/a | n/a | n/a |
| CONNECTOR-BASE-A SPE-TIER2-2500 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES SOFTWARE, LICENSE AND SUBSCRIPTION | SCRIPTPRO – SUBSCRIPTION AND SFTP SENDPRO ENTERPRISE TIER 2 SUB 2500 | \$70.00/MONTH \$765.00/MONTH | \$60.90/MONTH \$642.60/MONTH | | 6 n/a 6 n/a | n/a n/a | n/a n, n/a n | | | | | n/a n/a |
| CDSF14 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CELLULAR ROUTER | \$75.00/MONTH | \$65.00/MONTH | 139 | 6 n/a | n/a | n/a n | | | | | n/a |
| CDSG3 4W00-MHMS | SOFTWARE, LICENSE AND SUBSCRIPTION | CELLULAR SUBSCRIPTION METER SUBSCRIPTION FOR CONNECT GREEN+3000 & SENDPRO P3000 | \$75.00/MONTH \$76.00/MONTH | \$65.25/MONTH \$66.00/MONTH | 139 | 6 n/a 6 n/a | n/a n/a | n/a n | /a /a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| | ee | | \$70.00/ MONTH | Jou.JU/MUNTH | 137 | | L-a = | ., n | - | F-9-40 | · y = | ., | P-9- |

| Software, License and Subscription (Reference Part 3.19) | |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed | |
| specifications with this Solicitation Scope of Work. | Offerors Response |
| NO VOLUME OR TERM DISCOUNTS INCLUDED | |
| Required | |
| Percent (%) Discount from MSRP off Base Category Equipment | 13% |

| ltem | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------------------|--|--|-------------------|-----------------------------|------------|-------------------------------|---|-----|--|------------------------------|--|------------|---|
| 7W00-MH | SOFTWARE, LICENSE AND SUBSCRIPTION | METER SUBSCRIPTION FOR MAILCENTER 3000 | \$76.00/MONTH | \$66.12/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-TIER3-100000 | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE TIER 3 SUB 100000 | \$9,235.00/MONTH | \$7,203.30/MONTH | 22% | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-100000 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-100000 TRANSACTIONS MONTH | \$8,550.00/MONTH | \$7,438.50/MONTH | 13% | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| FEDMODM | SOFTWARE, LICENSE AND SUBSCRIPTION | TIER 2 ENH IT SEC CONTROLS MIN 325- MAX 12 LOCATIONS | \$8,620.00/MONTH | | 13% | | n/a | n/a | | | n/a | n/a | n/a |
| PS-PRO-L | SOFTWARE, LICENSE AND SUBSCRIPTION | PS PRO - 150,000 TRANSACTIONS PER MONTH | \$8,750.00/MONTH | \$7,612.50/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BYOAD4 | SOFTWARE, LICENSE AND SUBSCRIPTION | BRING YOUR OWN APPROVED DEVICE 4 | \$80.00/MONTH | \$70.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SYAD33 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ANALYTICS 360 TIER C | \$832.00/MONTH | \$723.84/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DATARETAIN-SND12 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | DATA RETAIN SENDING 12 | \$840.00/MONTH | \$730.80/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-TIER2-150000 | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE TIER 2 SUB 150000 | \$9,775.00/MONTH | \$8,211.00/MONTH | 16% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-TIER3-150000 | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE TIER 3 SUB 150000 | \$10,375.00/MONTH | \$8,715.00/MONTH | 16% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CDSF2 | SOFTWARE, LICENSE AND SUBSCRIPTION | CELLULAR CONNECTION FOR SENDPRO C | \$10.00/MONTH | \$8.70/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTJB | SOFTWARE, LICENSE AND SUBSCRIPTION | SPO/PITNEYSHIP BASIC 50 USERS | \$10.00/MONTH | \$8.70/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTJP | SOFTWARE, LICENSE AND SUBSCRIPTION | UP TO 50 USERS WITHOUT HARDWARE OR METER | \$10.00/MONTH | \$8.70/MONTH | 13% | n/a | n/a | n/a | n/a | \$0.00 | \$0.00 | 0% | \$0.00 |
| PTJR | SOFTWARE, LICENSE AND SUBSCRIPTION | UP TO 50 USERS WITH HARDWARE OR METER | \$10.00/MONTH | \$8.70/MONTH | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ALMSP360 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | ALM SUPPORT FOR SP360 COST ACCOUNTS | \$10.00/MONTH | \$8.70/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PS-PRO-F | SOFTWARE, LICENSE AND SUBSCRIPTION | 5,000 LABELS PER MONTH | \$920.00/MONTH | \$800.40/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-TIER3-2500 | SOFTWARE, LICENSE AND SUBSCRIPTION | SENDPRO ENTERPRISE TIER 3 SUB 2500 | \$1,055.00/MONTH | \$822.90/MONTH | 22% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-NEG-03 | SOFTWARE, LICENSE AND SUBSCRIPTION | USPS NEGOTIATED RATE LVL 03 | \$97.00/MONTH | \$84.39/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSP-NEG-03 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | USPS NEGOTIATED RATE LVL 03 | \$97.00/MONTH | \$84.39/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-NEG-03 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | USPS NEGOTIATED RATE LVL 03 | \$97.00/MONTH | \$84.39/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-2500 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-2500 TRANSACTIONS MONTH | \$980.00/MONTH | \$852.60/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BYOADS | SOFTWARE, LICENSE AND SUBSCRIPTION | BRING YOUR OWN APPROVED DEVICE 5 | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CDSF8 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | CELLULAR ROUTER 8G MONTHLY DATA PLAN | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NVME | SOFTWARE, LICENSE AND SUBSCRIPTION | INVIEW DASHBOARD - UP TO 50 METERS | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| RC9E | SOFTWARE, LICENSE AND SUBSCRIPTION | RELAY INTEGRITY EXPRESS | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360ACCTSF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360 ANALYTICS | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360EQTF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | EQUIPMENT CONNECTIVITY (METERS) | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360SENDSF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360/PITNEYSHIP PRO | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360TRACSF | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360 RECEIVING | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-BBSDK | SOFTWARE, LICENSE AND SUBSCRIPTION | BLACK BOX SDK | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 360-API-BASE | SOFTWARE, LICENSE AND SUBSCRIPTION | 360 API BASE SUBSCRIPTION | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSEAUDITSUB | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-AUDIT LOGGING SUBSCRIPTN | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSELOWCODESUB | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-LOW CODE SUBSCRIPTN | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSEREGCARSUB | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-REGION CARRIER SUBSCRIPTN | \$100.00/MONTH | \$87.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP360ML100 | SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES | SP360/PITNEYSHIP PRO 100 LOCATIONS | \$1,000.00/MONTH | \$870.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPE-HL1 | SOFTWARE, LICENSE AND SUBSCRIPTION | HOSTING LEVEL 1 | \$1,000.00/MONTH | \$870.00/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PSE-150000 | SOFTWARE, LICENSE AND SUBSCRIPTION | PS ENTERPRISE-150000 TRANSACTIONS MONTH | \$10,380.00/MONTH | \$9,030.60/MONTH | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |

| SLA ITEM | Age 1 LIST_ | PRICE | AGE | 2 (49-72 mo) | AG | iE 3 (73-96 mo) | AGE 4 (97 | and older mo) |
|----------|-------------|--------|-----|--------------|----|-----------------|-----------|---------------|
| 1E02 | \$ | 219.00 | \$ | 249.66 | \$ | 300.03 | \$ | 374.49 |
| 1E05 | \$ | 182.00 | \$ | 207.48 | \$ | 249.34 | \$ | 311.22 |
| 1E07 | \$ | - | \$ | - | \$ | - | \$ | - |
| 1E08 | \$ | 182.00 | \$ | 207.48 | \$ | 249.34 | \$ | 311.22 |
| 1E20 | \$ | 182.00 | \$ | 207.48 | \$ | 249.34 | \$ | 311.22 |
| 1E21 | \$ | 182.00 | \$ | 207.48 | \$ | 249.34 | \$ | 311.22 |
| 1E23 | \$ | 241.00 | \$ | 274.74 | \$ | 330.17 | \$ | 412.11 |
| 1E26 | \$ | 241.00 | \$ | 274.74 | \$ | 330.17 | \$ | 412.11 |
| 1E27 | \$ | 71.00 | \$ | 80.94 | \$ | 97.27 | \$ | 121.41 |
| 1E28 | \$ | 72.00 | \$ | 82.08 | \$ | 98.64 | \$ | 123.12 |
| 1E30 | \$ | 182.00 | \$ | 207.48 | \$ | 249.34 | \$ | 311.22 |
| 1E31 | \$ | 180.00 | \$ | 205.20 | \$ | 246.60 | \$ | 307.80 |
| 1E40 | \$ | 38.00 | \$ | 43.32 | \$ | 52.06 | \$ | 64.98 |
| 1E41 | \$ | 38.00 | \$ | 43.32 | \$ | 52.06 | \$ | 64.98 |
| 1E43 | \$ | 72.00 | \$ | 82.08 | \$ | 98.64 | \$ | 123.12 |
| 1E44 | \$ | 69.00 | \$ | 78.66 | \$ | 94.53 | \$ | 117.99 |
| 1E45 | \$ | 72.00 | \$ | 82.08 | \$ | 98.64 | \$ | 123.12 |
| 1E48 | \$ | 41.00 | \$ | 46.74 | \$ | 56.17 | \$ | 96.05 |
| 1E50 | \$ | 236.00 | \$ | 269.04 | \$ | 323.32 | \$ | 403.56 |
| 1E58 | \$ | 234.00 | \$ | 266.76 | \$ | 320.58 | \$ | 548.19 |
| 1E0T | \$ | 219.00 | \$ | 249.66 | \$ | 300.03 | \$ | 374.49 |
| 1E26-A | \$ | 241.00 | \$ | 274.74 | \$ | 330.17 | \$ | 412.11 |
| 1E2R | \$ | 219.00 | \$ | 249.66 | \$ | 300.03 | \$ | 374.49 |
| 1E3R | \$ | 228.00 | \$ | 259.92 | \$ | 312.36 | \$ | 389.88 |
| 1E3S | \$ | 38.00 | \$ | 43.32 | \$ | 52.06 | \$ | 64.98 |
| 1E6R | \$ | 241.00 | \$ | 274.74 | \$ | 330.17 | \$ | 412.11 |
| 1ER3 | \$ | 241.00 | \$ | 274.74 | \$ | 330.17 | \$ | 412.11 |
| 1SDL | \$ | 884.00 | \$ | 1,007.76 | \$ | 1,211.08 | \$ | 1,511.64 |
| 2H00 | \$ | 151.00 | \$ | 172.14 | \$ | 206.87 | \$ | 258.21 |
| 397-B | \$ | - | \$ | - | \$ | - | \$ | - |
| 3C00 | \$ | 108.00 | \$ | 123.12 | \$ | 147.96 | \$ | 184.68 |
| 3C01 | \$ | 189.00 | \$ | 215.46 | \$ | 258.93 | \$ | 323.19 |
| 3COR | \$ | 189.00 | \$ | 215.46 | \$ | 258.93 | \$ | 323.19 |
| 3C0X | \$ | 189.00 | \$ | 215.46 | \$ | 258.93 | \$ | 323.19 |
| 3C10 | \$ | 189.00 | \$ | 215.46 | \$ | 258.93 | \$ | 323.19 |
| 3C5R | \$ | 108.00 | \$ | 123.12 | \$ | 147.96 | \$ | 184.68 |
| 3CE5 | \$ | 108.00 | \$ | 123.12 | \$ | 147.96 | \$ | 184.68 |
| 3CER | \$ | 189.00 | \$ | 215.46 | \$ | 258.93 | \$ | 323.19 |
| 3CES | \$ | 108.00 | \$ | 123.12 | \$ | 147.96 | \$ | 184.68 |
| 4C00 | \$ | 389.00 | \$ | 443.46 | \$ | 532.93 | \$ | 665.19 |
| 4COR | \$ | 389.00 | \$ | 443.46 | \$ | 532.93 | \$ | 665.19 |
| 4C0X | \$ | 389.00 | \$ | 443.46 | \$ | 532.93 | \$ | 665.19 |
| 4C10 | \$ | 389.00 | \$ | 443.46 | \$ | 532.93 | \$ | 665.19 |
| 4C5R | \$ | 389.00 | \$ | 443.46 | \$ | 532.93 | \$ | 665.19 |

| SLA ITEM | Age 1 LIST_PRICE | AG | E 2 (49-72 mo) | ΑG | GE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|----|----------------|----|-----------------|-------------------------|
| 4CE5 | \$ 389.00 | \$ | 443.46 | \$ | 532.93 | \$ 665.19 |
| 4CER | \$ 389.00 | \$ | 443.46 | \$ | 532.93 | \$ 665.19 |
| 4CES | \$ 389.00 | \$ | 443.46 | \$ | 532.93 | \$ 665.19 |
| 6C00 | \$ 462.00 | \$ | 526.68 | \$ | 632.94 | \$ 790.02 |
| 6C05 | \$ 462.00 | \$ | 526.68 | \$ | 632.94 | \$ 790.02 |
| 6COR | \$ 462.00 | \$ | 526.68 | \$ | 632.94 | \$ 790.02 |
| 6CF1 | \$ 608.00 | \$ | 693.12 | \$ | 832.96 | \$ 1,039.68 |
| 6CFR | \$ 608.00 | \$ | 693.12 | \$ | 832.96 | \$ 1,039.68 |
| 8H00 | \$ 151.00 | \$ | 172.14 | \$ | 206.87 | \$ 258.21 |
| 9H00 | \$ 389.00 | \$ | 443.46 | \$ | 532.93 | \$ 665.19 |
| APK1 | \$ 64.00 | \$ | 72.96 | \$ | 87.68 | \$ 109.44 |
| APK2 | \$ 64.00 | \$ | 72.96 | \$ | 87.68 | \$ 109.44 |
| APK3 | \$ 64.00 | \$ | 72.96 | \$ | 87.68 | \$ 109.44 |
| AR100 | \$ 1,064.00 | \$ | 1,212.96 | \$ | 1,457.68 | \$ 1,819.44 |
| AR200 | \$ 1,810.00 | \$ | 2,063.40 | \$ | 2,479.70 | \$ 3,095.10 |
| ARPF | \$ 2,999.00 | \$ | 3,418.86 | \$ | 4,108.63 | \$ 5,128.29 |
| AZBA | \$ 253.63 | \$ | 289.14 | \$ | 347.47 | \$ 433.71 |
| AZBAOMAS | \$ 253.63 | \$ | 289.14 | \$ | 347.47 | \$ 433.71 |
| AZBB | \$ 612.54 | \$ | 698.30 | \$ | 839.18 | \$ 1,047.44 |
| AZBBOMAS | \$ 612.54 | \$ | 698.30 | \$ | 839.18 | \$ 1,047.44 |
| AZBC | \$ 1,707.24 | \$ | 1,946.25 | \$ | 2,338.92 | \$ 2,919.38 |
| AZBCOMAS | \$ 1,707.24 | \$ | 1,946.25 | \$ | 2,338.92 | \$ 2,919.38 |
| AZBD | \$ 1,707.24 | \$ | 1,946.25 | \$ | 2,338.92 | \$ 2,919.38 |
| AZBDOMAS | \$ 1,707.24 | \$ | 1,946.25 | \$ | 2,338.92 | \$ 2,919.38 |
| AZBE | \$ 461.00 | \$ | 525.54 | \$ | 631.57 | \$ 788.31 |
| AZBF | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| AZBJ | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| AZBL | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| AZBM | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| AZBN | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| AZBP | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| AZBR | \$ 2,809.00 | \$ | 3,202.26 | \$ | 3,848.33 | \$ 4,803.39 |
| AZBS | \$ 2,809.00 | \$ | 3,202.26 | \$ | 3,848.33 | \$ 4,803.39 |
| AZBT | \$ 372.00 | \$ | 424.08 | \$ | 509.64 | \$ 636.12 |
| AZBU | \$ 798.00 | \$ | 909.72 | \$ | 1,093.26 | \$ 1,364.58 |
| AZBV | \$ 2,252.00 | \$ | 2,567.28 | \$ | 3,085.24 | \$ 3,850.92 |
| AZBX | \$ 2,252.00 | \$ | 2,567.28 | \$ | 3,085.24 | \$ 3,850.92 |
| AZCE | \$ 461.00 | \$ | 525.54 | \$ | 631.57 | \$ 788.31 |
| AZCF | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| AZCG | \$ 566.58 | \$ | 645.90 | \$ | 776.21 | \$ 968.85 |
| AZCGOMAS | \$ 798.00 | \$ | 909.72 | \$ | 1,093.26 | \$ 1,364.58 |
| AZCJ | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| AZCL | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| AZCM | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |

| SLA ITEM Age 1 LIST_PRICE AGE 2 (49-72 mo) AGE 3 (73-96 mo) AGE 4 (97 are AZCQ AZCQ \$ 250.97 \$ 286.11 \$ 343.83 \$ AZCR \$ 2,809.00 \$ 3,202.26 \$ 3,848.33 \$ AZCS \$ 2,809.00 \$ 3,202.26 \$ 3,848.33 \$ AZCW \$ 253.63 \$ 289.14 \$ 347.47 \$ AZCX \$ 612.54 \$ 698.30 \$ 839.18 \$ AZCY \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZCZ \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZDS \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDT \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDU \$ 211.00 \$ 240.54 \$ 289.07 \$ AZSA \$ 372.00 \$ 424.08 \$ 509.64 \$ AZSB \$ 253.63 \$ 289.14 \$ 347.47 \$ BM10 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 | |
|---|----------|
| AZCR \$ 2,809.00 \$ 3,202.26 \$ 3,848.33 \$ AZCS \$ 2,809.00 \$ 3,202.26 \$ 3,848.33 \$ AZCW \$ 253.63 \$ 289.14 \$ 347.47 \$ AZCX \$ 612.54 \$ 698.30 \$ 839.18 \$ AZCY \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZCZ \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZDS \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDT \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDU \$ 211.00 \$ 240.54 \$ 289.07 \$ AZSA \$ 372.00 \$ 424.08 \$ 509.64 \$ AZSB \$ 253.63 \$ 289.14 \$ 347.47 \$ BM10 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM11 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 429.16 |
| AZCS \$ 2,809.00 \$ 3,202.26 \$ 3,848.33 \$ AZCW \$ 253.63 \$ 289.14 \$ 347.47 \$ AZCX \$ 612.54 \$ 698.30 \$ 839.18 \$ AZCY \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZCZ \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZDS \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDT \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDU \$ 211.00 \$ 240.54 \$ 289.07 \$ AZSA \$ 372.00 \$ 424.08 \$ 509.64 \$ AZSB \$ 253.63 \$ 289.14 \$ 347.47 \$ BM10 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM11 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 4,803.39 |
| AZCW \$ 253.63 \$ 289.14 \$ 347.47 \$ AZCX \$ 612.54 \$ 698.30 \$ 839.18 \$ AZCY \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZCZ \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZDS \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDT \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDU \$ 211.00 \$ 240.54 \$ 289.07 \$ AZSA \$ 372.00 \$ 424.08 \$ 509.64 \$ AZSB \$ 253.63 \$ 289.14 \$ 347.47 \$ BM10 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM11 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 4,803.39 |
| AZCX \$ 612.54 \$ 698.30 \$ 839.18 \$ AZCY \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZCZ \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZDS \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDT \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDU \$ 211.00 \$ 240.54 \$ 289.07 \$ AZSA \$ 372.00 \$ 424.08 \$ 509.64 \$ AZSB \$ 253.63 \$ 289.14 \$ 347.47 \$ BM10 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 433.71 |
| AZCY \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZCZ \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZDS \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDT \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDU \$ 211.00 \$ 240.54 \$ 289.07 \$ AZSA \$ 372.00 \$ 424.08 \$ 509.64 \$ AZSB \$ 253.63 \$ 289.14 \$ 347.47 \$ BM10 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM11 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 1,047.44 |
| AZCZ \$ 1,707.24 \$ 1,946.25 \$ 2,338.92 \$ AZDS \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDT \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDU \$ 211.00 \$ 240.54 \$ 289.07 \$ AZSA \$ 372.00 \$ 424.08 \$ 509.64 \$ AZSB \$ 253.63 \$ 289.14 \$ 347.47 \$ BM10 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM11 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 2,919.38 |
| AZDS \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDT \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDU \$ 211.00 \$ 240.54 \$ 289.07 \$ AZSA \$ 372.00 \$ 424.08 \$ 509.64 \$ AZSB \$ 253.63 \$ 289.14 \$ 347.47 \$ BM10 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM11 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 2,919.38 |
| AZDT \$ 272.00 \$ 310.08 \$ 372.64 \$ AZDU \$ 211.00 \$ 240.54 \$ 289.07 \$ AZSA \$ 372.00 \$ 424.08 \$ 509.64 \$ AZSB \$ 253.63 \$ 289.14 \$ 347.47 \$ BM10 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM11 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 465.12 |
| AZDU \$ 211.00 \$ 240.54 \$ 289.07 \$ AZSA \$ 372.00 \$ 424.08 \$ 509.64 \$ AZSB \$ 253.63 \$ 289.14 \$ 347.47 \$ BM10 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM11 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 465.12 |
| AZSA \$ 372.00 \$ 424.08 \$ 509.64 \$ AZSB \$ 253.63 \$ 289.14 \$ 347.47 \$ BM10 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM11 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | |
| AZSB \$ 253.63 \$ \$ 289.14 \$ \$ 347.47 \$ BM10 \$ 617.00 \$ 703.38 \$ \$ 845.29 \$ BM11 \$ 617.00 \$ 703.38 \$ \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ \$ 845.29 \$ | 360.81 |
| BM10 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM11 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 636.12 |
| BM11 \$ 617.00 \$ 703.38 \$ 845.29 \$ BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 433.71 |
| BM40 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 1,055.07 |
| | 1,055.07 |
| BM41 \$ 241.00 \$ 2/4.74 \$ 330.17 \$ | 1,055.07 |
| 224 00 6 224 04 6 202 77 6 | 412.11 |
| BM42 \$ 221.00 \$ 251.94 \$ 302.77 \$ | 377.91 |
| BM43 \$ 297.00 \$ 338.58 \$ 406.89 \$ | 507.87 |
| BM44 \$ 221.00 \$ 251.94 \$ 302.77 \$ | 377.91 |
| BM48 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 1,055.07 |
| BM52 \$ 617.00 \$ 703.38 \$ 845.29 \$ | 1,055.07 |
| BMPC \$ 463.00 \$ 527.82 \$ 634.31 \$ | 791.73 |
| C190 \$ 117.00 \$ 133.38 \$ 160.29 \$ | 200.07 |
| C190DSK \$ 13.00 \$ 14.82 \$ 17.81 \$ | 22.23 |
| C190POS \$ 104.00 \$ 118.56 \$ 142.48 \$ | 177.84 |
| C200 \$ - \$ - \$ | - |
| C2C1 \$ 30.00 \$ 34.20 \$ 41.10 \$ | 51.30 |
| C2C2 \$ 30.00 \$ 34.20 \$ 41.10 \$ | 51.30 |
| C300 \$ 123.00 \$ 140.22 \$ 168.51 \$ | 210.33 |
| C400 \$ 225.00 \$ 256.50 \$ 308.25 \$ | 384.75 |
| C5C1 \$ 419.00 \$ 477.66 \$ 574.03 \$ | 716.49 |
| C5C2 \$ 637.00 \$ 726.18 \$ 872.69 \$ | 1,089.27 |
| C5C3 \$ 456.00 \$ 519.84 \$ 624.72 \$ | 779.76 |
| C5CC \$ 389.00 \$ 443.46 \$ 532.93 \$ | 665.19 |
| CG12 \$ 30.00 \$ 34.20 \$ 41.10 \$ | 51.30 |
| CG15 \$ 30.00 \$ 34.20 \$ 41.10 \$ | 51.30 |
| CML5 \$ 86.00 \$ 98.04 \$ 117.82 \$ | 147.06 |
| CS88 \$ 82.00 \$ 93.48 \$ 112.34 \$ | 140.22 |
| CS8A \$ 82.00 \$ 93.48 \$ 112.34 \$ | 140.22 |
| CT00 \$ 156.00 \$ 177.84 \$ 213.72 \$ | 365.46 |
| DA5X \$ 1,600.00 \$ 1,824.00 \$ 2,192.00 \$ | 2,736.00 |
| DA79 \$ 340.00 \$ 387.60 \$ 465.80 \$ | 581.40 |
| DA7X \$ 1,992.00 \$ 2,270.88 \$ 2,729.04 \$ | 3,406.32 |
| DA86 \$ 215.00 \$ 245.10 \$ 294.55 \$ | 367.65 |

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| DA8A | \$ 340.00 | \$ 387.60 | \$ 465.80 | \$ 581.40 |
| DA8X | \$ 1,221.00 | \$ 1,391.94 | \$ 1,672.77 | \$ 2,087.91 |
| DASC | \$ 565.00 | \$ 644.10 | \$ 774.05 | \$ 966.15 |
| DDG1 | \$ 87.00 | \$ 99.18 | \$ 119.19 | \$ 148.77 |
| DDL3 | \$ 233.00 | \$ 265.62 | \$ 319.21 | \$ 398.43 |
| DDL4 | \$ 146.00 | \$ 166.44 | \$ 200.02 | \$ 249.66 |
| DDL8 | \$ 208.00 | \$ 237.12 | \$ 284.96 | \$ 355.68 |
| DDM1 | \$ 109.00 | \$ 124.26 | \$ 149.33 | \$ 186.39 |
| DDM3 | \$ 211.00 | \$ 240.54 | \$ 289.07 | \$ 360.81 |
| DDMR | \$ 109.00 | \$ 124.26 | \$ 149.33 | \$ 186.39 |
| DEF1 | \$ 383.00 | \$ 436.62 | \$ 524.71 | \$ 654.93 |
| DF10 | \$ 84.00 | \$ 95.76 | \$ 115.08 | \$ 143.64 |
| DF80 | \$ 542.00 | \$ 617.88 | \$ 742.54 | \$ 926.82 |
| DF8R | \$ 542.00 | \$ 617.88 | \$ 742.54 | \$ 926.82 |
| DF90 | \$ 813.00 | \$ 926.82 | \$ 1,113.81 | \$ 1,390.23 |
| DF9R | \$ 813.00 | \$ 926.82 | \$ 1,113.81 | \$ 1,390.23 |
| DFCS | \$ 82.00 | \$ 93.48 | \$ 112.34 | \$ 140.22 |
| DI22 | \$ 550.00 | \$ 627.00 | \$ 753.50 | \$ 940.50 |
| DI23 | \$ 550.00 | \$ 627.00 | \$ 753.50 | \$ 940.50 |
| DI2R | \$ 550.00 | \$ 627.00 | \$ 753.50 | \$ 940.50 |
| DI2S | \$ 550.00 | \$ 627.00 | \$ 753.50 | \$ 940.50 |
| DI3C | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3F | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3G | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3H | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3P | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3S | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3T | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI3W | \$ 1,677.00 | \$ 1,911.78 | \$ 2,297.49 | \$ 2,867.67 |
| DI90 | \$ 3,873.00 | \$ 4,415.22 | \$ 5,306.01 | \$ 6,622.83 |
| DI95 | \$ 4,829.00 | \$ 5,505.06 | \$ 6,615.73 | \$ 8,257.59 |
| DI9A | \$ 3,873.00 | \$ 4,415.22 | \$ 5,306.01 | \$ 6,622.83 |
| DI9B | \$ 4,829.00 | \$ 5,505.06 | \$ 6,615.73 | \$ 8,257.59 |
| DI9C | \$ 6,420.00 | \$ 7,318.80 | \$ 8,795.40 | \$ 10,978.20 |
| DI9D | \$ 3,873.00 | \$ 4,415.22 | \$ 5,306.01 | \$ 6,622.83 |
| DI9G | \$ 3,873.00 | \$ 4,415.22 | \$ 5,306.01 | \$ 6,622.83 |
| DI9H | \$ 4,878.00 | \$ 5,560.92 | \$ 6,682.86 | \$ 8,341.38 |
| DI9J | \$ 5,834.00 | \$ 6,650.76 | \$ 7,992.58 | \$ 9,976.14 |
| DI9K | \$ 4,060.00 | \$ 4,628.40 | \$ 5,562.20 | \$ 6,942.60 |
| DI9L | \$ 6,756.00 | \$ 7,701.84 | \$ 9,255.72 | \$ 11,552.76 |
| DI9P | \$ 863.00 | \$ 983.82 | \$ 1,182.31 | \$ 1,475.73 |
| DI9R | \$ 4,829.00 | \$ 5,505.06 | \$ 6,615.73 | \$ 8,257.59 |
| DIBB | \$ 251.00 | \$ 286.14 | \$ 343.87 | \$ 429.21 |
| DIBD | \$ 251.00 | \$ 286.14 | \$ 343.87 | \$ 429.21 |

| SLA ITEM | Δσρ 1 | LIST PRICE | _ | E 2 (49-72 mo) | | GE 3 (73-96 mo) | ΔGF // (97 | and older mo) |
|----------|-------|------------|----|----------------|----|-----------------|------------|---------------|
| DIBF | \$ | 251.00 | \$ | 286.14 | \$ | 343.87 | \$ | 429.21 |
| DIBX | \$ | 251.00 | \$ | 286.14 | \$ | 343.87 | \$ | 429.21 |
| DICO | \$ | 11,606.00 | \$ | 13,230.84 | \$ | 15,900.22 | \$ | 19,846.26 |
| DIC1 | \$ | 11,606.00 | \$ | 13,230.84 | \$ | 15,900.22 | \$ | 19,846.26 |
| | \$ | | | | | | | |
| DIC2 | | 12,800.00 | \$ | 14,592.00 | \$ | 17,536.00 | \$ | 21,888.00 |
| DIC3 | \$ | 2,892.00 | \$ | 3,296.88 | \$ | 3,962.04 | \$ | 4,945.32 |
| DIC5 | \$ | 3,679.00 | \$ | 4,194.06 | \$ | 5,040.23 | \$ | 6,291.09 |
| DIC6 | \$ | 1,222.00 | \$ | 1,393.08 | \$ | 1,674.14 | \$ | 2,089.62 |
| DIC7 | \$ | 2,893.00 | \$ | 3,298.02 | \$ | 3,963.41 | \$ | 4,947.03 |
| DIC8 | \$ | 1,534.00 | \$ | 1,748.76 | \$ | 2,101.58 | \$ | 2,623.14 |
| DIC9 | \$ | 3,205.00 | \$ | 3,653.70 | \$ | 4,390.85 | \$ | 5,480.55 |
| DICB | \$ | 852.00 | \$ | 971.28 | \$ | 1,167.24 | \$ | 1,456.92 |
| DICJ | \$ | 463.00 | \$ | 527.82 | \$ | 634.31 | \$ | 791.73 |
| DICL | \$ | 2,080.00 | \$ | 2,371.20 | \$ | 2,849.60 | \$ | 3,556.80 |
| DICP | \$ | 7,889.00 | \$ | 8,993.46 | \$ | 10,807.93 | \$ | 13,490.19 |
| DICQ | \$ | 21,766.00 | \$ | 24,813.24 | \$ | 29,819.42 | \$ | 37,219.86 |
| DIHS | \$ | 355.00 | \$ | 404.70 | \$ | 486.35 | \$ | 607.05 |
| DIPS | \$ | 187.00 | \$ | 213.18 | \$ | 256.19 | \$ | 319.77 |
| DIPX | \$ | 187.00 | \$ | 213.18 | \$ | 256.19 | \$ | 319.77 |
| DIRS | \$ | 187.00 | \$ | 213.18 | \$ | 256.19 | \$ | 319.77 |
| DIST | \$ | 3,328.00 | \$ | 3,793.92 | \$ | 4,559.36 | \$ | 5,690.88 |
| DIVP | \$ | 187.00 | \$ | 213.18 | \$ | 256.19 | \$ | 319.77 |
| DL03 | \$ | 298.00 | \$ | 339.72 | \$ | 408.26 | \$ | 509.58 |
| DL08 | \$ | 671.00 | \$ | 764.94 | \$ | 919.27 | \$ | 1,147.41 |
| DLA2 | \$ | 298.00 | \$ | 339.72 | \$ | 408.26 | \$ | 509.58 |
| DLA3 | \$ | 671.00 | \$ | 764.94 | \$ | 919.27 | \$ | 1,147.41 |
| DLU1 | \$ | - | \$ | - | \$ | - | \$ | - |
| DLU2 | \$ | - | \$ | - | \$ | - | \$ | - |
| DLU3 | \$ | - | \$ | - | \$ | - | \$ | - |
| DMIV2 | \$ | 1,248.00 | \$ | 1,422.72 | \$ | 1,709.76 | \$ | 2,923.69 |
| DMIV202 | \$ | 1,348.00 | \$ | 1,536.72 | \$ | 1,846.76 | \$ | 3,157.96 |
| DP19 | \$ | - | \$ | - | \$ | - | \$ | - |
| DRVS | \$ | 179.00 | \$ | 204.06 | \$ | 245.23 | \$ | 306.09 |
| DT3A | \$ | 2,464.00 | \$ | 2,808.96 | \$ | 3,375.68 | \$ | 4,213.44 |
| DT3S | \$ | 340.00 | \$ | 387.60 | \$ | 465.80 | \$ | 581.40 |
| DT50 | \$ | 948.00 | \$ | 1,080.72 | \$ | 1,298.76 | \$ | 1,621.08 |
| DTS6 | \$ | 322.00 | \$ | 367.08 | \$ | 441.14 | \$ | 550.62 |
| DTS7 | \$ | 442.00 | \$ | 503.88 | \$ | 605.54 | \$ | 755.82 |
| ERCM | \$ | 219.00 | \$ | 249.66 | \$ | 300.03 | \$ | 374.49 |
| F37B | \$ | 487.00 | \$ | 555.18 | \$ | 667.19 | \$ | 832.77 |
| F37C | \$ | 487.00 | \$ | 555.18 | \$ | 667.19 | \$ | 832.77 |
| F37D | \$ | - | \$ | - | \$ | - | \$ | - |
| F37E | \$ | - | \$ | - | \$ | - | \$ | - |
| F383 | \$ | 1,839.00 | \$ | 2,096.46 | \$ | 2,519.43 | \$ | 3,144.69 |
| . 505 | ۲ | 1,000.00 | 7 | 2,030.70 | ۲ | ۷,515.75 | ۲ | 3,177.03 |

| SLA ITEM | Age 1 LIST_PRICE | A | GE 2 (49-72 mo) | AG | GE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------|-----------------|----|-----------------|-------------------------|
| F386 | \$ 1,839.0 | 0 \$ | 2,096.46 | \$ | 2,519.43 | \$ 3,144.69 |
| F3N0 | \$ 999.0 | 0 \$ | 1,138.86 | \$ | 1,368.63 | \$ 1,708.29 |
| F3P7 | \$ 1,373.0 | 0 \$ | 1,565.22 | \$ | 1,881.01 | \$ 2,347.83 |
| F3X2 | \$ 999.0 | 0 \$ | 1,138.86 | \$ | 1,368.63 | \$ 1,708.29 |
| F3Y2 | \$ 1,373.0 | 0 \$ | 1,565.22 | \$ | 1,881.01 | \$ 2,347.83 |
| F3Z2 | \$ 1,872.0 | 0 \$ | 2,134.08 | \$ | 2,564.64 | \$ 3,201.12 |
| F4US | \$ 496.0 | 0 \$ | 565.44 | \$ | 679.52 | \$ 848.16 |
| F652 | \$ 568.0 | 0 \$ | 647.52 | \$ | 778.16 | \$ 971.28 |
| F653 | \$ 1,842.0 | 0 \$ | 2,099.88 | \$ | 2,523.54 | \$ 3,149.82 |
| F654 | \$ 1,333.0 | 0 \$ | 1,519.62 | \$ | 1,826.21 | \$ 2,279.43 |
| F655 | \$ 690.0 | 0 \$ | 786.60 | \$ | 945.30 | \$ 1,179.90 |
| F656 | \$ 690.0 | 0 \$ | 786.60 | \$ | 945.30 | \$ 1,179.90 |
| F657 | \$ 3,334.0 | 0 \$ | 3,800.76 | \$ | 4,567.58 | \$ 5,701.14 |
| F658 | \$ 778.0 | 0 \$ | 886.92 | \$ | 1,065.86 | \$ 1,330.38 |
| F66P | \$ 501.0 | 0 \$ | 571.14 | \$ | 686.37 | \$ 856.71 |
| F680 | \$ 251.0 | 0 \$ | 286.14 | \$ | 343.87 | \$ 429.21 |
| F690 | \$ 1,129.0 | 0 \$ | 1,287.06 | \$ | 1,546.73 | \$ 1,930.59 |
| F6US | \$ 1,024.0 | _ | 1,167.36 | \$ | 1,402.88 | \$ 1,751.04 |
| F70D | \$ 2,552.0 | 0 \$ | 2,909.28 | \$ | 3,496.24 | \$ 4,363.92 |
| F70G | \$ 4,508.0 | 0 \$ | 5,139.12 | \$ | 6,175.96 | \$ 7,708.68 |
| F70I | \$ 458.0 | 0 \$ | 522.12 | \$ | 627.46 | \$ 783.18 |
| F70K | \$ 6,234.0 | 0 \$ | 7,106.76 | \$ | 8,540.58 | \$ 10,660.14 |
| F70Q | \$ 759.0 | 0 \$ | 865.26 | \$ | 1,039.83 | \$ 1,297.89 |
| F70R | \$ 325.0 | 0 \$ | 370.50 | \$ | 445.25 | \$ 555.75 |
| F70S | \$ 487.0 | 0 \$ | 555.18 | \$ | 667.19 | \$ 832.77 |
| F70T | \$ - | \$ | - | \$ | - | \$ - |
| F70V | \$ 181.0 | 0 \$ | 206.34 | \$ | 247.97 | \$ 309.51 |
| F70Y | \$ 976.0 | 0 \$ | 1,112.64 | \$ | 1,337.12 | \$ 1,668.96 |
| F72D | \$ 1,098.0 | 0 \$ | 1,251.72 | \$ | 1,504.26 | \$ 1,877.58 |
| F72R | \$ 1,005.0 | 0 \$ | 1,145.70 | \$ | 1,376.85 | \$ 1,718.55 |
| F732 | \$ 3,179.0 | 0 \$ | 3,624.06 | \$ | 4,355.23 | \$ 5,436.09 |
| F733 | \$ 946.0 | 0 \$ | 1,078.44 | \$ | 1,296.02 | \$ 1,617.66 |
| F734 | \$ 2,937.0 | 0 \$ | 3,348.18 | \$ | 4,023.69 | \$ 5,022.27 |
| F736 | \$ 1,973.0 | 0 \$ | 2,249.22 | \$ | 2,703.01 | \$ 3,373.83 |
| F737 | \$ 1,163.0 | 0 \$ | 1,325.82 | \$ | 1,593.31 | \$ 1,988.73 |
| F738 | \$ 2,901.0 | 0 \$ | 3,307.14 | \$ | 3,974.37 | \$ 4,960.71 |
| F739 | \$ 3,530.0 | 0 \$ | 4,024.20 | \$ | 4,836.10 | \$ 6,036.30 |
| F745 | \$ 5,595.0 | 0 \$ | 6,378.30 | \$ | 7,665.15 | \$ 9,567.45 |
| F74S | \$ - | \$ | | \$ | - | \$ - |
| F753 | \$ - | \$ | | \$ | | \$ - |
| F755 | \$ 4,014.0 | 0 \$ | 4,575.96 | \$ | 5,499.18 | \$ 6,863.94 |
| F769 | \$ 3,342.0 | 0 \$ | 3,809.88 | \$ | 4,578.54 | \$ 5,714.82 |
| F7DI | \$ - | \$ | - | \$ | - | \$ - |
| F7EF | \$ - | \$ | - | \$ | | \$ - |

| SLA ITEM | Age 1 LIST_PRICE | | AGE 2 (49-72 mo) | Α | GE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|----|------------------|----|-----------------|-------------------------|
| F7ER | \$ - | | \$ - | \$ | - | \$ - |
| F7FB | \$ 252. | 00 | \$ 287.28 | \$ | 345.24 | \$ 430.92 |
| F7FS | \$ 252. | 00 | \$ 287.28 | \$ | 345.24 | \$ 430.92 |
| F7HC | \$ 1,005. | 00 | \$ 1,145.70 | \$ | 1,376.85 | \$ 1,718.55 |
| F7HD | \$ 252. | 00 | \$ 287.28 | \$ | 345.24 | \$ 430.92 |
| F7M1 | \$ - | | \$ - | \$ | - | \$ - |
| F7MB | \$ 251. | 00 | \$ 286.14 | \$ | 343.87 | \$ 429.21 |
| F7MS | \$ 251. | 00 | \$ 286.14 | \$ | 343.87 | \$ 429.21 |
| F7S1 | \$ - | | \$ - | \$ | - | \$ - |
| F7S2 | \$ - | | \$ - | \$ | - | \$ - |
| F7T2 | \$ - | | \$ - | \$ | - | \$ - |
| F7T4 | \$ - | | \$ - | \$ | - | \$ - |
| F7TB | \$ 421. | 00 | \$ 479.94 | \$ | 576.77 | \$ 719.91 |
| F7TT | \$ 217. | 00 | \$ 247.38 | \$ | 297.29 | \$ 371.07 |
| F7TU | \$ 225. | 00 | \$ 256.50 | \$ | 308.25 | \$ 384.75 |
| F7TV | \$ 217. | 00 | \$ 247.38 | \$ | 297.29 | \$ 371.07 |
| F89A | \$ - | | \$ - | \$ | - | \$ - |
| F89C | \$ 590. | 00 | \$ 672.60 | \$ | 808.30 | \$ 1,008.90 |
| F89E | \$ 396. | 00 | \$ 451.44 | \$ | 542.52 | \$ 677.16 |
| F89F | \$ 1,124. | 00 | \$ 1,281.36 | \$ | 1,539.88 | \$ 1,922.04 |
| F89J | \$ 366. | 00 | \$ 417.24 | \$ | 501.42 | \$ 625.86 |
| F89K | \$ 366. | 00 | \$ 417.24 | \$ | 501.42 | \$ 625.86 |
| F89L | \$ 1,124. | 00 | \$ 1,281.36 | \$ | 1,539.88 | \$ 1,922.04 |
| F89P | \$ 396. | 00 | \$ 451.44 | \$ | 542.52 | \$ 677.16 |
| F89Q | \$ 121. | 00 | \$ 137.94 | \$ | 165.77 | \$ 283.47 |
| F8AA | \$ - | | \$ - | \$ | - | \$ - |
| F8AB | \$ - | | \$ - | \$ | - | \$ - |
| F90A | \$ 201. | 00 | \$ 229.14 | \$ | 275.37 | \$ 343.71 |
| F90G | \$ 6,765. | 00 | \$ 7,712.10 | \$ | 9,268.05 | \$ 11,568.15 |
| F9B1 | \$ 211. | 00 | \$ 240.54 | \$ | 289.07 | \$ 360.81 |
| F9B4 | \$ 272. | 00 | \$ 310.08 | \$ | 372.64 | \$ 465.12 |
| F9G6 | \$ 89. | 00 | \$ 101.46 | \$ | 121.93 | \$ 152.19 |
| F9L6 | \$ 66. | 00 | \$ 75.24 | \$ | 90.42 | \$ 112.86 |
| F9P6 | \$ 30. | 00 | \$ 34.20 | \$ | 41.10 | \$ 51.30 |
| F9RB | \$ 30. | 00 | \$ 34.20 | \$ | 41.10 | \$ 51.30 |
| F9W2 | \$ 89. | 00 | \$ 101.46 | \$ | 121.93 | \$ 152.19 |
| F9W5 | \$ 89. | 00 | \$ 101.46 | \$ | 121.93 | \$ 152.19 |
| F9ZA | \$ 5,998. | 00 | \$ 6,837.72 | \$ | 8,217.26 | \$ 10,256.58 |
| FD90 | \$ 732. | 00 | \$ 834.48 | \$ | 1,002.84 | \$ 1,251.72 |
| FD9A | \$ 732. | 00 | \$ 834.48 | \$ | 1,002.84 | \$ 1,251.72 |
| FD9R | \$ 129. | 00 | \$ 147.06 | \$ | 176.73 | \$ 220.59 |
| FDA0 | \$ 542. | 00 | \$ 617.88 | \$ | 742.54 | \$ 926.82 |
| FR5L | \$ 1,882. | 00 | \$ 2,145.48 | \$ | 2,578.34 | \$ 3,218.22 |
| FS26 | \$ 1,667. | 00 | \$ 1,900.38 | \$ | 2,283.79 | \$ 2,850.57 |

| SLA ITEM | Age 1 LIST_PRICE | AG | E 2 (49-72 mo) | ΑG | GE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-----------------|------------------|----|----------------|----|-----------------|-------------------------|
| GW66 | \$ 1,657.00 | \$ | 1,888.98 | \$ | 2,270.09 | \$ 2,833.47 |
| H1981 | \$ 195.00 | \$ | 222.30 | \$ | 267.15 | \$ 456.83 |
| H20A | \$ - | \$ | - | \$ | - | \$ - |
| H301 | \$ 537.00 | \$ | 612.18 | \$ | 735.69 | \$ 918.27 |
| HS9D | \$ 71.00 | \$ | 80.94 | \$ | 97.27 | \$ 121.41 |
| HV1P | \$ 498.00 | \$ | 567.72 | \$ | 682.26 | \$ 1,166.66 |
| HZ00 | \$ 15.00 | \$ | 17.10 | \$ | 20.55 | \$ 25.65 |
| HZOR | \$ 16.00 | \$ | 18.24 | \$ | 21.92 | \$ 37.48 |
| IA14 | \$ 4,483.00 | \$ | 5,110.62 | \$ | 6,141.71 | \$ 10,502.32 |
| IA28 | \$ 3,443.00 | \$ | 3,925.02 | \$ | 4,716.91 | \$ 8,065.92 |
| IFDT | \$ 460.00 | \$ | 524.40 | \$ | 630.20 | \$ 786.60 |
| J541 | \$ 207.00 | \$ | 235.98 | \$ | 283.59 | \$ 484.94 |
| J546 | \$ 328.00 | \$ | 373.92 | \$ | 449.36 | \$ 560.88 |
| J64Z | \$ 229.00 | \$ | 261.06 | \$ | 313.73 | \$ 391.59 |
| J696 | \$ 429.00 | \$ | 489.06 | \$ | 587.73 | \$ 733.59 |
| J794 | \$ 450.00 | \$ | 513.00 | \$ | 616.50 | \$ 769.50 |
| J7D0 | \$ 325.00 | \$ | 370.50 | \$ | 445.25 | \$ 555.75 |
| J7E0 | \$ 457.00 | \$ | 520.98 | \$ | 626.09 | \$ 781.47 |
| J7V0 | \$ 370.00 | \$ | 421.80 | \$ | 506.90 | \$ 632.70 |
| J7W8 | \$ 337.00 | \$ | 384.18 | \$ | 461.69 | \$ 576.27 |
| J7W9 | \$ 219.00 | \$ | 249.66 | \$ | 300.03 | \$ 374.49 |
| JB67 | \$ 354.00 | \$ | 403.56 | \$ | 484.98 | \$ 605.34 |
| JB76 | \$ 253.00 | \$ | 288.42 | \$ | 346.61 | \$ 432.63 |
| JB77 | \$ 246.00 | \$ | 280.44 | \$ | 337.02 | \$ 420.66 |
| JB7X | \$ 246.00 | \$ | 280.44 | \$ | 337.02 | \$ 420.66 |
| JP67 | \$ 354.00 | \$ | 403.56 | \$ | 484.98 | \$ 605.34 |
| JP6R | \$ 336.00 | \$ | 383.04 | \$ | 460.32 | \$ 574.56 |
| JP85 | \$ 248.00 | \$ | 282.72 | \$ | 339.76 | \$ 424.08 |
| JP94 | \$ 347.00 | \$ | 395.58 | \$ | 475.39 | \$ 593.37 |
| JR64 | \$ 350.00 | \$ | 399.00 | \$ | 479.50 | \$ 598.50 |
| JR76 | \$ 248.00 | \$ | 282.72 | \$ | 339.76 | \$ 424.08 |
| JZ20 | \$ 234.00 | \$ | 266.76 | \$ | 320.58 | \$ 400.14 |
| JZ22 | \$ 234.00 | \$ | 266.76 | \$ | 320.58 | \$ 548.19 |
| JZ30 | \$ 429.00 | \$ | 489.06 | \$ | 587.73 | \$ 733.59 |
| JZ31 | \$ 525.00 | \$ | 598.50 | \$ | 719.25 | \$ 1,229.92 |
| K789 | \$ - | \$ | - | \$ | - | \$ - |
| KGMM | \$ 1,493.00 | \$ | 1,702.02 | \$ | 2,045.41 | \$ 2,553.03 |
| LOCKERA | \$ 174.00 | \$ | 198.36 | \$ | 238.38 | \$ 297.54 |
| LOCKERB | \$ 165.00 | \$ | 188.10 | \$ | 226.05 | \$ 282.15 |
| LOCKERC | \$ 156.00 | \$ | 177.84 | \$ | 213.72 | \$ 266.76 |
| LOCKER-CBC-NOU | \$ - | \$ | - | \$ | - | \$ - |
| LOCKER-CBC-WITH | | \$ | - | \$ | - | \$ - |
| LOCKER-CC | \$ 9.00 | \$ | 10.26 | \$ | 12.33 | \$ 15.39 |
| LOCKERD | \$ 148.00 | \$ | 168.72 | \$ | 202.76 | \$ 253.08 |

| SLA ITEM | Age 1 LIST_PRICE | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|------------------|------------------|-------------------------|
| LOCKERE | \$ 148.00 | \$ 168.72 | \$ 202.76 | \$ 253.08 |
| LOCKERF | \$ 139.00 | \$ 158.46 | \$ 190.43 | \$ 237.69 |
| LOCKERG | \$ 139.00 | \$ 158.46 | \$ 190.43 | \$ 237.69 |
| LOCKERH | \$ 130.00 | \$ 148.20 | \$ 178.10 | \$ 222.30 |
| LOCKERI | \$ 122.00 | \$ 139.08 | \$ 167.14 | \$ 208.62 |
| LOCKERJ | \$ 122.00 | \$ 139.08 | \$ 167.14 | \$ 208.62 |
| LOCKERK | \$ 92.00 | \$ 104.88 | \$ 126.04 | \$ 157.32 |
| LOCKERK1 | \$ 1,471.00 | \$ 1,676.94 | \$ 2,015.27 | \$ 2,515.41 |
| LOCKERK2 | \$ 1,488.00 | \$ 1,696.32 | \$ 2,038.56 | \$ 2,544.48 |
| LOCKERK3 | \$ 1,488.00 | \$ 1,696.32 | \$ 2,038.56 | \$ 2,544.48 |
| LOCKERK4 | \$ 1,503.00 | \$ 1,713.42 | \$ 2,059.11 | \$ 2,570.13 |
| LOCKERK5 | \$ 1,520.00 | \$ 1,732.80 | \$ 2,082.40 | \$ 2,599.20 |
| LOCKERK6 | \$ 1,520.00 | \$ 1,732.80 | \$ 2,082.40 | \$ 2,599.20 |
| LOCKERK7 | \$ 1,536.00 | \$ 1,751.04 | \$ 2,104.32 | \$ 2,626.56 |
| LOCKERK8 | \$ 1,552.00 | \$ 1,769.28 | \$ 2,126.24 | \$ 2,653.92 |
| LOCKERK9 | \$ 1,568.00 | \$ 1,787.52 | \$ 2,148.16 | \$ 2,681.28 |
| LOCKERL | \$ 92.00 | \$ 104.88 | \$ 126.04 | \$ 157.32 |
| LOCKERM | \$ 92.00 | \$ 104.88 | \$ 126.04 | \$ 157.32 |
| LOCKERN | \$ 83.00 | \$ 94.62 | \$ 113.71 | \$ 141.93 |
| LOCKERO | \$ 83.00 | \$ 94.62 | \$ 113.71 | \$ 141.93 |
| LOCKERP | \$ 74.00 | \$ 84.36 | \$ 101.38 | \$ 126.54 |
| LOCKERQ | \$ 74.00 | \$ 84.36 | \$ 101.38 | \$ 126.54 |
| LOCKERR | \$ 66.00 | \$ 75.24 | \$ 90.42 | \$ 112.86 |
| LOCKER-S | \$ 83.00 | \$ 94.62 | \$ 113.71 | \$ 141.93 |
| LOCKERT | \$ 74.00 | \$ 84.36 | \$ 101.38 | \$ 126.54 |
| LOCKERU | \$ 66.00 | \$ 75.24 | \$ 90.42 | \$ 112.86 |
| LOCKERV | \$ 48.00 | \$ 54.72 | \$ 65.76 | \$ 82.08 |
| LOCKERW | \$ 17.00 | \$ 19.38 | \$ 23.29 | \$ 29.07 |
| LOCKERX | \$ - | \$ - | \$ - | \$ - |
| LOCKINA3 | \$ 148.00 | \$ 168.72 | \$ 202.76 | \$ 346.72 |
| LOCKINF | \$ 278.00 | \$ 316.92 | \$ 380.86 | \$ 651.27 |
| LOCKINQ | \$ 148.00 | \$ 168.72 | \$ 202.76 | \$ 346.72 |
| LOCKINV | \$ 96.00 | \$ 109.44 | \$ 131.52 | \$ 224.90 |
| LOCKSYS1 | \$ 2,052.00 | \$ 2,339.28 | \$ 2,811.24 | \$ 3,508.92 |
| LOCKSYS2 | \$ 1,891.00 | \$ 2,155.74 | \$ 2,590.67 | \$ 3,233.61 |
| LOCKSYS3 | \$ 1,875.00 | \$ 2,137.50 | \$ 2,568.75 | \$ 3,206.25 |
| LOCKSYS4 | \$ 1,842.00 | \$ 2,099.88 | \$ 2,523.54 | \$ 3,149.82 |
| LOCKSYS5 | \$ 1,730.00 | \$ 1,972.20 | \$ 2,370.10 | \$ 2,958.30 |
| LOCKSYS6 | \$ 1,746.00 | \$ 1,990.44 | \$ 2,392.02 | \$ 2,985.66 |
| LOCKSYS7 | \$ 2,295.00 | \$ 2,616.30 | \$ 3,144.15 | \$ 3,924.45 |
| LOCKSYS8 | \$ 2,181.00 | \$ 2,486.34 | \$ 2,987.97 | \$ 3,729.51 |
| LXAB | \$ 1,144.00 | \$ 1,304.16 | \$ 1,567.28 | \$ 1,956.24 |
| LXAD | \$ 793.00 | \$ 904.02 | \$ 1,086.41 | \$ 1,356.03 |
| LXAE | \$ 699.00 | \$ 796.86 | \$ 957.63 | \$ 1,195.29 |

| SLA ITEM | Age 1 L | IST_PRICE | AGE | 2 (49-72 mo) | AG | iE 3 (73-96 mo) | AGE | 4 (97 and older mo) |
|----------|---------|-----------|-----|--------------|----|-----------------|-----|---------------------|
| LXAF | \$ | 161.00 | \$ | 183.54 | \$ | 220.57 | \$ | 275.31 |
| LXAG | \$ | 280.00 | \$ | 319.20 | \$ | 383.60 | \$ | 478.80 |
| LXAM | \$ | 934.00 | \$ | 1,064.76 | \$ | 1,279.58 | \$ | 1,597.14 |
| LXAP | \$ | 10,399.00 | \$ | 11,854.86 | \$ | 14,246.63 | \$ | 17,782.29 |
| LXAQ | \$ | 10,399.00 | \$ | 11,854.86 | \$ | 14,246.63 | \$ | 17,782.29 |
| LXAX | \$ | 1,649.00 | \$ | 1,879.86 | \$ | 2,259.13 | \$ | 2,819.79 |
| LXOB | \$ | 1,286.00 | \$ | 1,466.04 | \$ | 1,761.82 | \$ | 2,199.06 |
| LXOD | \$ | 888.00 | \$ | 1,012.32 | \$ | 1,216.56 | \$ | 1,518.48 |
| LXOE | \$ | 803.00 | \$ | 915.42 | \$ | 1,100.11 | \$ | 1,373.13 |
| LXOF | \$ | 154.00 | \$ | 175.56 | \$ | 210.98 | \$ | 263.34 |
| LXOG | \$ | 360.00 | \$ | 410.40 | \$ | 493.20 | \$ | 615.60 |
| M020 | \$ | 87.00 | \$ | 99.18 | \$ | 119.19 | \$ | 148.77 |
| M022 | \$ | 152.00 | \$ | 173.28 | \$ | 208.24 | \$ | 259.92 |
| M025 | \$ | 152.00 | \$ | 173.28 | \$ | 208.24 | \$ | 259.92 |
| M02X | \$ | 152.00 | \$ | 173.28 | \$ | 208.24 | \$ | 259.92 |
| M03A | \$ | 189.00 | \$ | 215.46 | \$ | 258.93 | \$ | 323.19 |
| M03B | \$ | 278.00 | \$ | 316.92 | \$ | 380.86 | \$ | 475.38 |
| M03C | \$ | 278.00 | \$ | 316.92 | \$ | 380.86 | \$ | 475.38 |
| M03D | \$ | 278.00 | \$ | 316.92 | \$ | 380.86 | \$ | 475.38 |
| M05X | \$ | 780.00 | \$ | 889.20 | \$ | 1,068.60 | \$ | 1,333.80 |
| M065 | \$ | 950.00 | \$ | 1,083.00 | \$ | 1,301.50 | \$ | 1,624.50 |
| M06A | \$ | 1,345.00 | \$ | 1,533.30 | \$ | 1,842.65 | \$ | 2,299.95 |
| M06B | \$ | 1,345.00 | \$ | 1,533.30 | \$ | 1,842.65 | \$ | 2,299.95 |
| M06C | \$ | 1,345.00 | \$ | 1,533.30 | \$ | 1,842.65 | \$ | 2,299.95 |
| M06X | \$ | 950.00 | \$ | 1,083.00 | \$ | 1,301.50 | \$ | 1,624.50 |
| M090 | \$ | 2,569.00 | \$ | 2,928.66 | \$ | 3,519.53 | \$ | 4,392.99 |
| M093 | \$ | 2,779.00 | \$ | 3,168.06 | \$ | 3,807.23 | \$ | 4,752.09 |
| M0C0 | \$ | 1,874.00 | \$ | 2,136.36 | \$ | 2,567.38 | \$ | 3,204.54 |
| M0E0 | \$ | 2,291.00 | \$ | 2,611.74 | \$ | 3,138.67 | \$ | 3,917.61 |
| M0E3 | \$ | 2,501.00 | \$ | 2,851.14 | \$ | 3,426.37 | \$ | 4,276.71 |
| M0L2 | \$ | 13.00 | \$ | 14.82 | \$ | 17.81 | \$ | 22.23 |
| M0L5 | \$ | 13.00 | \$ | 14.82 | \$ | 17.81 | \$ | 22.23 |
| M0X3 | \$ | 3,477.00 | \$ | 3,963.78 | \$ | 4,763.49 | \$ | 5,945.67 |
| M996 | \$ | - | \$ | - | \$ | - | \$ | - |
| M997 | \$ | - | \$ | - | \$ | - | \$ | - |
| M998 | \$ | - | \$ | - | \$ | - | \$ | - |
| MP04 | \$ | 30.00 | \$ | 34.20 | \$ | 41.10 | \$ | 51.30 |
| MP06 | \$ | 89.00 | \$ | 101.46 | \$ | 121.93 | \$ | 152.19 |
| MP08 | \$ | 13.00 | \$ | 14.82 | \$ | 17.81 | \$ | 22.23 |
| MP0C | \$ | 30.00 | \$ | 34.20 | \$ | 41.10 | \$ | 51.30 |
| MPOR | \$ | 30.00 | \$ | 34.20 | \$ | 41.10 | \$ | 51.30 |
| MP1A | \$ | 66.00 | \$ | 75.24 | \$ | 90.42 | \$ | 112.86 |
| MP1C | \$ | 88.00 | \$ | 100.32 | \$ | 120.56 | \$ | 150.48 |
| MP1R | \$ | 89.00 | \$ | 101.46 | \$ | 121.93 | \$ | 152.19 |

| SLA ITEM | Age 1 LIST_PRICE | AG | E 2 (49-72 mo) | A | GE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|----|----------------|----|-----------------|-------------------------|
| MP1W | \$ 98.00 | \$ | 111.72 | \$ | 134.26 | \$ 167.58 |
| MP30 | \$ 211.00 | \$ | 240.54 | \$ | 289.07 | \$ 360.81 |
| MP3R | \$ 211.00 | \$ | 240.54 | \$ | 289.07 | \$ 360.81 |
| MP3W | \$ 211.00 | \$ | 240.54 | \$ | 289.07 | \$ 360.81 |
| MP49 | \$ 272.00 | \$ | 310.08 | \$ | 372.64 | \$ 465.12 |
| MP4D | \$ 87.00 | \$ | 99.18 | \$ | 119.19 | \$ 148.77 |
| MP4R | \$ 272.00 | \$ | 310.08 | \$ | 372.64 | \$ 465.12 |
| MP4W | \$ 272.00 | \$ | 310.08 | \$ | 372.64 | \$ 465.12 |
| MP60 | \$ 1,148.00 | \$ | 1,308.72 | \$ | 1,572.76 | \$ 1,963.08 |
| MP70 | \$ 272.00 | \$ | 310.08 | \$ | 372.64 | \$ 465.12 |
| MP81 | \$ 30.00 | \$ | 34.20 | \$ | 41.10 | \$ 51.30 |
| MP8110 | \$ 12.00 | \$ | 13.68 | \$ | 16.44 | \$ 20.52 |
| MP8115 | \$ 23.00 | \$ | 26.22 | \$ | 31.51 | \$ 39.33 |
| MP82 | \$ 30.00 | \$ | 34.20 | \$ | 41.10 | \$ 51.30 |
| MP8A | \$ 30.00 | \$ | 34.20 | \$ | 41.10 | \$ 51.30 |
| MP8R | \$ 13.00 | \$ | 14.82 | \$ | 17.81 | \$ 22.23 |
| MP9C | \$ 108.00 | \$ | 123.12 | \$ | 147.96 | \$ 184.68 |
| MP9G | \$ 108.00 | \$ | 123.12 | \$ | 147.96 | \$ 184.68 |
| MP9R | \$ 89.00 | \$ | 101.46 | \$ | 121.93 | \$ 152.19 |
| MPC1 | \$ 66.00 | \$ | 75.24 | \$ | 90.42 | \$ 112.86 |
| MPC4 | \$ 30.00 | \$ | 34.20 | \$ | 41.10 | \$ 51.30 |
| MPC5 | \$ 148.00 | \$ | 168.72 | \$ | 202.76 | \$ 253.08 |
| MPCJ | \$ 63.00 | \$ | 71.82 | \$ | 86.31 | \$ 107.73 |
| MPCR | \$ 30.00 | \$ | 34.20 | \$ | 41.10 | \$ 51.30 |
| MPR1 | \$ 461.00 | \$ | 525.54 | \$ | 631.57 | \$ 788.31 |
| MPR2 | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| MPR4 | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| MPRR | \$ 461.00 | \$ | 525.54 | \$ | 631.57 | \$ 788.31 |
| MPRS | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| MPRT | \$ 575.00 | \$ | 655.50 | \$ | 787.75 | \$ 983.25 |
| MS1R | \$ 372.00 | \$ | 424.08 | \$ | 509.64 | \$ 636.12 |
| MS2R | \$ 798.00 | \$ | 909.72 | \$ | 1,093.26 | \$ 1,364.58 |
| MS30 | \$ 211.00 | \$ | 240.54 | \$ | 289.07 | \$ 360.81 |
| MS3R | \$ 2,252.00 | \$ | 2,567.28 | \$ | 3,085.24 | \$ 3,850.92 |
| MSD1 | \$ - | \$ | - | \$ | - | \$ - |
| MSD2 | \$ - | \$ | - | \$ | - | \$ - |
| MSDR | \$ - | \$ | - | \$ | - | \$ - |
| MSDS | \$ - | \$ | - | \$ | - | \$ - |
| MSF1 | \$ 253.63 | \$ | 289.14 | \$ | 347.47 | \$ 433.71 |
| MSF2 | \$ 612.54 | \$ | 698.30 | \$ | 839.18 | \$ 1,047.44 |
| MSF3 | \$ 1,707.24 | \$ | 1,946.25 | \$ | 2,338.92 | \$ 2,919.38 |
| MSF4 | \$ 253.63 | \$ | 289.14 | \$ | 347.47 | \$ 433.71 |
| MSF5 | \$ 612.54 | \$ | 698.30 | \$ | 839.18 | \$ 1,047.44 |
| MSF6 | \$ 1,707.24 | \$ | 1,946.25 | \$ | 2,338.92 | \$ 2,919.38 |

| SLA ITEM | Age 1 LIST_PRICE | AGI | E 2 (49-72 mo) | ΑG | GE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|-----|----------------|----|-----------------|-------------------------|
| MSPR | \$ 347.00 | \$ | 395.58 | \$ | 475.39 | \$ 593.37 |
| MSPS | \$ 347.00 | \$ | 395.58 | \$ | 475.39 | \$ 593.37 |
| MT30 | \$ 211.00 | \$ | 240.54 | \$ | 289.07 | \$ 360.81 |
| MT3W | \$ 211.00 | \$ | 240.54 | \$ | 289.07 | \$ 360.81 |
| MT49 | \$ 272.00 | \$ | 310.08 | \$ | 372.64 | \$ 465.12 |
| MT4W | \$ 272.00 | \$ | 310.08 | \$ | 372.64 | \$ 465.12 |
| MT70 | \$ 272.00 | \$ | 310.08 | \$ | 372.64 | \$ 465.12 |
| MT73 | \$ 272.00 | \$ | 310.08 | \$ | 372.64 | \$ 465.12 |
| MT7W | \$ 272.00 | \$ | 310.08 | \$ | 372.64 | \$ 465.12 |
| OCRS | \$ 390.00 | \$ | 444.60 | \$ | 534.30 | \$ 666.90 |
| OM306 | \$ 1,560.00 | \$ | 1,778.40 | \$ | 2,137.20 | \$ 2,667.60 |
| OM306S | \$ 1,872.00 | \$ | 2,134.08 | \$ | 2,564.64 | \$ 3,201.12 |
| OMCONV | \$ 167.00 | \$ | 190.38 | \$ | 228.79 | \$ 285.57 |
| OMPRINT | \$ 234.00 | \$ | 266.76 | \$ | 320.58 | \$ 400.14 |
| OMSTAT | \$ 125.00 | \$ | 142.50 | \$ | 171.25 | \$ 213.75 |
| P9L6 | \$ 66.00 | \$ | 75.24 | \$ | 90.42 | \$ 112.86 |
| PPXA | \$ 497.00 | \$ | 566.58 | \$ | 680.89 | \$ 849.87 |
| PR96 | \$ - | \$ | - | \$ | - | \$ - |
| PR97 | \$ - | \$ | - | \$ | - | \$ - |
| PRG1 | \$ 87.00 | \$ | 99.18 | \$ | 119.19 | \$ 148.77 |
| PTK4 | \$ - | \$ | - | \$ | - | \$ - |
| PTK6 | \$ - | \$ | - | \$ | - | \$ - |
| R760 | \$ 1,348.00 | \$ | 1,536.72 | \$ | 1,846.76 | \$ 3,157.96 |
| RDW10 | \$ 3,482.00 | \$ | 3,969.48 | \$ | 4,770.34 | \$ 8,157.28 |
| RDYG | \$ 135.00 | \$ | 153.90 | \$ | 184.95 | \$ 316.26 |
| RF7A0 | \$ 3,873.00 | \$ | 4,415.22 | \$ | 5,306.01 | \$ 6,622.83 |
| RS11 | \$ 260.00 | \$ | 296.40 | \$ | 356.20 | \$ 444.60 |
| RS11R | \$ 260.00 | \$ | 296.40 | \$ | 356.20 | \$ 444.60 |
| S-7358 | \$ 260.00 | \$ | 296.40 | \$ | 356.20 | \$ 444.60 |
| SBBG | \$ 30.00 | \$ | 34.20 | \$ | 41.10 | \$ 51.30 |
| SBBH | \$ 30.00 | \$ | 34.20 | \$ | 41.10 | \$ 51.30 |
| SBBW | \$ 30.00 | \$ | 34.20 | \$ | 41.10 | \$ 51.30 |
| SBBX | \$ 30.00 | \$ | 34.20 | \$ | 41.10 | \$ 51.30 |
| SBDJ | \$ 1,874.00 | \$ | 2,136.36 | \$ | 2,567.38 | \$ 3,204.54 |
| SBDS | \$ 219.00 | \$ | 249.66 | \$ | 300.03 | \$ 374.49 |
| SBGP | \$ 3,268.00 | \$ | 3,725.52 | \$ | 4,477.16 | \$ 5,588.28 |
| SBGS | \$ 2,881.00 | \$ | 3,284.34 | \$ | 3,946.97 | \$ 4,926.51 |
| SBJC | \$ 950.00 | \$ | 1,083.00 | \$ | 1,301.50 | \$ 1,624.50 |
| SBJD | \$ 1,159.00 | \$ | 1,321.26 | \$ | 1,587.83 | \$ 1,981.89 |
| SBJE | \$ 950.00 | \$ | 1,083.00 | \$ | 1,301.50 | \$ 1,624.50 |
| SBJF | \$ 950.00 | \$ | 1,083.00 | \$ | 1,301.50 | \$ 1,624.50 |
| SBJG | \$ 950.00 | \$ | 1,083.00 | \$ | 1,301.50 | \$ 1,624.50 |
| SBJH | \$ 1,159.00 | \$ | 1,321.26 | \$ | 1,587.83 | \$ 1,981.89 |
| SBJZ | \$ 2,084.00 | \$ | 2,375.76 | \$ | 2,855.08 | \$ 3,563.64 |

| SLA ITEM | Age 1 LIST_PRICE | AG | E 2 (49-72 mo) | ΑG | GE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|----|----------------|----|-----------------|-------------------------|
| SBLJ | \$ 87.00 | \$ | 99.18 | \$ | 119.19 | \$ 148.77 |
| SBLK | \$ 152.00 | \$ | 173.28 | \$ | 208.24 | \$ 259.92 |
| SBLL | \$ 152.00 | \$ | 173.28 | \$ | 208.24 | \$ 259.92 |
| SBLM | \$ 152.00 | \$ | 173.28 | \$ | 208.24 | \$ 259.92 |
| SBLN | \$ 152.00 | \$ | 173.28 | \$ | 208.24 | \$ 259.92 |
| SBNG | \$ 2,291.00 | \$ | 2,611.74 | \$ | 3,138.67 | \$ 3,917.61 |
| SBNH | \$ 2,291.00 | \$ | 2,611.74 | \$ | 3,138.67 | \$ 3,917.61 |
| SBNJ | \$ 2,956.00 | \$ | 3,369.84 | \$ | 4,049.72 | \$ 5,054.76 |
| SBNK | \$ 2,569.00 | \$ | 2,928.66 | \$ | 3,519.53 | \$ 4,392.99 |
| SBNP | \$ 2,881.00 | \$ | 3,284.34 | \$ | 3,946.97 | \$ 4,926.51 |
| SBNR | \$ 3,546.00 | \$ | 4,042.44 | \$ | 4,858.02 | \$ 6,063.66 |
| SBNS | \$ 3,546.00 | \$ | 4,042.44 | \$ | 4,858.02 | \$ 6,063.66 |
| SBNT | \$ 2,881.00 | \$ | 3,284.34 | \$ | 3,946.97 | \$ 4,926.51 |
| SBNU | \$ 3,546.00 | \$ | 4,042.44 | \$ | 4,858.02 | \$ 6,063.66 |
| SBNV | \$ 3,268.00 | \$ | 3,725.52 | \$ | 4,477.16 | \$ 5,588.28 |
| SBNW | \$ 3,268.00 | \$ | 3,725.52 | \$ | 4,477.16 | \$ 5,588.28 |
| SBNX | \$ 3,448.00 | \$ | 3,930.72 | \$ | 4,723.76 | \$ 5,896.08 |
| SBNY | \$ 3,933.00 | \$ | 4,483.62 | \$ | 5,388.21 | \$ 6,725.43 |
| SBNZ | \$ 3,268.00 | \$ | 3,725.52 | \$ | 4,477.16 | \$ 5,588.28 |
| SBPG | \$ 3,933.00 | \$ | 4,483.62 | \$ | 5,388.21 | \$ 6,725.43 |
| SBPJ | \$ 87.00 | \$ | 99.18 | \$ | 119.19 | \$ 148.77 |
| SBRL | \$ 2,569.00 | \$ | 2,928.66 | \$ | 3,519.53 | \$ 4,392.99 |
| SBRM | \$ 3,235.00 | \$ | 3,687.90 | \$ | 4,431.95 | \$ 5,531.85 |
| SBRN | \$ 2,881.00 | \$ | 3,284.34 | \$ | 3,946.97 | \$ 4,926.51 |
| SBSN | \$ 396.00 | \$ | 451.44 | \$ | 542.52 | \$ 677.16 |
| SBSP | \$ 393.00 | \$ | 448.02 | \$ | 538.41 | \$ 672.03 |
| SBSV | \$ 1,684.00 | \$ | 1,919.76 | \$ | 2,307.08 | \$ 2,879.64 |
| SBSX | \$ 396.00 | \$ | 451.44 | \$ | 542.52 | \$ 677.16 |
| SBTA | \$ - | \$ | - | \$ | - | \$ - |
| SBTB | \$ 478.00 | \$ | 544.92 | \$ | 654.86 | \$ 817.38 |
| SBTC | \$ 478.00 | \$ | 544.92 | \$ | 654.86 | \$ 817.38 |
| SBTD | \$ 478.00 | \$ | 544.92 | \$ | 654.86 | \$ 817.38 |
| SBTE | \$ 660.00 | \$ | 752.40 | \$ | 904.20 | \$ 1,128.60 |
| SBTF | \$ 389.00 | \$ | 443.46 | \$ | 532.93 | \$ 665.19 |
| SBTG | \$ 478.00 | \$ | 544.92 | \$ | 654.86 | \$ 817.38 |
| SBTH | \$ 478.00 | \$ | 544.92 | \$ | 654.86 | \$ 817.38 |
| SBTR | \$ 1,345.00 | \$ | 1,533.30 | \$ | 1,842.65 | \$ 2,299.95 |
| SBTS | \$ 1,345.00 | \$ | 1,533.30 | \$ | 1,842.65 | \$ 2,299.95 |
| SBTT | \$ 1,345.00 | \$ | 1,533.30 | \$ | 1,842.65 | \$ 2,299.95 |
| SBTU | \$ 1,555.00 | \$ | 1,772.70 | \$ | 2,130.35 | \$ 2,659.05 |
| SBUD | \$ 439.00 | \$ | 500.46 | \$ | 601.43 | \$ 750.69 |
| SBVK | \$ 152.00 | \$ | 173.28 | \$ | 208.24 | \$ 259.92 |
| SBVL | \$ 152.00 | \$ | 173.28 | \$ | 208.24 | \$ 259.92 |
| SBWN | \$ 780.00 | \$ | 889.20 | \$ | 1,068.60 | \$ 1,333.80 |

| SLA ITEM | Age 1 LIST_PRICE | AGI | E 2 (49-72 mo) | AG | GE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|-----|----------------|----|-----------------|-------------------------|
| SBWP | \$ 780.00 | \$ | 889.20 | \$ | 1,068.60 | \$ 1,333.80 |
| SBWR | \$ 780.00 | \$ | 889.20 | \$ | 1,068.60 | \$ 1,333.80 |
| SBWS | \$ 991.00 | \$ | 1,129.74 | \$ | 1,357.67 | \$ 1,694.61 |
| SBWT | \$ 950.00 | \$ | 1,083.00 | \$ | 1,301.50 | \$ 1,624.50 |
| SBWU | \$ 950.00 | \$ | 1,083.00 | \$ | 1,301.50 | \$ 1,624.50 |
| SBWV | \$ 950.00 | \$ | 1,083.00 | \$ | 1,301.50 | \$ 1,624.50 |
| SBWW | \$ 1,159.00 | \$ | 1,321.26 | \$ | 1,587.83 | \$ 1,981.89 |
| SBXB | \$ 30.00 | \$ | 34.20 | \$ | 41.10 | \$ 51.30 |
| SBXC | \$ 30.00 | \$ | 34.20 | \$ | 41.10 | \$ 51.30 |
| SBXE | \$ 152.00 | \$ | 173.28 | \$ | 208.24 | \$ 259.92 |
| SBXF | \$ 152.00 | \$ | 173.28 | \$ | 208.24 | \$ 259.92 |
| SBXG | \$ 152.00 | \$ | 173.28 | \$ | 208.24 | \$ 259.92 |
| SBYD | \$ 396.00 | \$ | 451.44 | \$ | 542.52 | \$ 677.16 |
| SBYE | \$ 393.00 | \$ | 448.02 | \$ | 538.41 | \$ 672.03 |
| SBYM | \$ 278.00 | \$ | 316.92 | \$ | 380.86 | \$ 475.38 |
| SBYN | \$ 278.00 | \$ | 316.92 | \$ | 380.86 | \$ 475.38 |
| SBYP | \$ - | \$ | - | \$ | - | \$ - |
| SBYR | \$ 278.00 | \$ | 316.92 | \$ | 380.86 | \$ 475.38 |
| SBYS | \$ 278.00 | \$ | 316.92 | \$ | 380.86 | \$ 475.38 |
| SBYT | \$ 278.00 | \$ | 316.92 | \$ | 380.86 | \$ 475.38 |
| SBYU | \$ 399.00 | \$ | 454.86 | \$ | 546.63 | \$ 682.29 |
| SBYV | \$ 189.00 | \$ | 215.46 | \$ | 258.93 | \$ 323.19 |
| SBYW | \$ - | \$ | - | \$ | - | \$ - |
| SBYY | \$ - | \$ | - | \$ | - | \$ - |
| SBZB | \$ 396.00 | \$ | 451.44 | \$ | 542.52 | \$ 677.16 |
| SBZC | \$ 1,684.00 | \$ | 1,919.76 | \$ | 2,307.08 | \$ 2,879.64 |
| SBZD | \$ 1,684.00 | \$ | 1,919.76 | \$ | 2,307.08 | \$ 2,879.64 |
| SBZE | \$ 1,684.00 | \$ | 1,919.76 | \$ | 2,307.08 | \$ 2,879.64 |
| SBZF | \$ 1,684.00 | \$ | 1,919.76 | \$ | 2,307.08 | \$ 2,879.64 |
| SBZG | \$ 1,874.00 | \$ | 2,136.36 | \$ | 2,567.38 | \$ 3,204.54 |
| SBZH | \$ 1,874.00 | \$ | 2,136.36 | \$ | 2,567.38 | \$ 3,204.54 |
| SBZJ | \$ 1,874.00 | \$ | 2,136.36 | \$ | 2,567.38 | \$ 3,204.54 |
| SBZK | \$ 1,874.00 | \$ | 2,136.36 | \$ | 2,567.38 | \$ 3,204.54 |
| SBZX | \$ 396.00 | \$ | 451.44 | \$ | 542.52 | \$ 677.16 |
| SC85 | \$ 246.00 | \$ | 280.44 | \$ | 337.02 | \$ 420.66 |
| SDIM | \$ 1,326.00 | \$ | 1,511.64 | \$ | 1,816.62 | \$ 2,267.46 |
| SFAL | \$ 497.00 | \$ | 566.58 | \$ | 680.89 | \$ 849.87 |
| SFAM | \$ 697.00 | \$ | 794.58 | \$ | 954.89 | \$ 1,191.87 |
| SFCC | \$ 2,643.00 | \$ | 3,013.02 | \$ | 3,620.91 | \$ 4,519.53 |
| SFCG | \$ 780.00 | \$ | 889.20 | \$ | 1,068.60 | \$ 1,333.80 |
| SFDA | \$ 780.00 | \$ | 889.20 | \$ | 1,068.60 | \$ 1,333.80 |
| SFDB | \$ 955.00 | \$ | 1,088.70 | \$ | 1,308.35 | \$ 1,633.05 |
| SFDD | \$ 780.00 | \$ | 889.20 | \$ | 1,068.60 | \$ 1,333.80 |
| SFDE | \$ 780.00 | \$ | 889.20 | \$ | 1,068.60 | \$ 1,333.80 |

| SLA ITEM | Δσρ 1 | LIST PRICE | | 2 (49-72 mo) | _ | iE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|--------------|----------|------------------|----------|------------------|----------|------------------|-------------------------|
| SFDF | \$ | 991.00 | \$ | 1,129.74 | \$ | 1,357.67 | \$ 1,694.6 |
| SFDG | \$ | 955.00 | \$ | 1,088.70 | \$ | 1,308.35 | \$ 1,633.0 |
| SFDH | \$ | 955.00 | \$ | 1,088.70 | \$ | 1,308.35 | \$ 1,633.0 |
| SFDJ | \$ | 1,165.00 | \$ | 1,328.10 | \$ | 1,596.05 | \$ 1,992.1 |
| SFRA | \$ | 1,874.00 | \$ | 2,136.36 | \$ | 2,567.38 | \$ 3,204.5 |
| SFRF | \$ | 3,268.00 | \$ | 3,725.52 | \$ | 4,477.16 | \$ 5,588.2 |
| SFRN | \$ | 3,268.00 | \$ | 3,725.52 | \$ | 4,477.16 | \$ 5,588.2 |
| SFXA | \$ | 1,874.00 | \$ | 2,136.36 | \$ | 2,567.38 | \$ 3,204.5 |
| SH0B | \$ | 39.00 | \$ | 44.46 | \$ | 53.43 | \$ 66.6 |
| SH0C | \$ | 39.00 | \$ | 44.46 | \$ | 53.43 | \$ 66.6 |
| | \$ | 39.00 | \$ | 44.46 | \$ | 53.43 | \$ 66.6 |
| SH10A | \$ | 110.00 | \$ | 125.40 | \$ | 150.70 | \$ 188.1 |
| SH11A | \$ | 277.00 | \$ | 315.78 | \$ | 379.49 | \$ 473.6 |
| SH12A | \$ | 450.00 | | 513.00 | \$ \$ | 616.50 | |
| SH13 | \$ | | \$ | 437.76 | | | |
| SH13A | \$ | 384.00 337.00 | \$ \$ | 384.18 | \$ | 526.08 461.69 | \$ 656.6 \$ 576.2 |
| SH14 | \$ | | | | | | |
| SH14A | \$ | 607.00 377.00 | \$ | 691.98 429.78 | \$ | 831.59 516.49 | |
| SH16 | \$ | | | 489.06 | _ | | |
| SH19 | \$ | 429.00 | \$ | | \$ | 587.73 | |
| SH1B | \$ | 110.00 182.00 | \$ | 125.40 207.48 | \$ | 150.70 249.34 | \$ 188.1 \$ 311.2 |
| SH21 | \$ | 241.00 | | 274.74 | | | |
| SH22 | \$ | 54.00 | \$ | 61.56 | \$ | 330.17 73.98 | \$ 412.1 \$ 92.3 |
| SH26 | \$ | 248.00 | \$ | 282.72 | \$ | 339.76 | \$ 424.0 |
| SH31 SH32 | \$ | 350.00 | \$ | 399.00 | \$ | 479.50 | \$ 598.5 |
| | \$ | 357.00 | \$ | 406.98 | \$ | 489.09 | \$ 610.4 |
| SH33 | \$ | 384.00 | \$ | 437.76 | \$ | 526.08 | \$ 656.6 |
| SH3B | \$ | 384.00 | \$ | 437.76 | \$ | 526.08 | \$ 656.6 |
| SH3C SH56 | \$ | 245.00 | \$ | 279.30 | \$ | 335.65 | \$ 418.9 |
| | \$ | 76.00 | \$ | 86.64 | \$ | 104.12 | \$ 129.9 |
| SH5A | - t . | | | | | 519.23 | |
| SH66 SH6A | \$ \$ | 379.00 193.00 | \$ \$ | 432.06 220.02 | \$ | 264.41 | \$ 648.0 \$ 330.0 |
| SH75 | \$ | 627.00 | \$ | 714.78 | \$ | 858.99 | \$ 1,072.1 |
| SH76 | \$ | 1,032.00 | \$ | 1,176.48 | \$ | 1,413.84 | \$ 1,764.7 |
| SH7A | \$ | 452.00 | \$ | 515.28 | \$ | 619.24 | \$ 772.9 |
| SH8A | \$ | 627.00 | \$ | 714.78 | \$ | 858.99 | \$ 1,072.1 |
| SH9A | \$ | 816.00 | \$ | 930.24 | \$ | 1,117.92 | \$ 1,395.3 |
| SHC0 | \$ | 480.00 | \$ | 547.20 | \$ | 657.60 | \$ 820.8 |
| SHG6 | \$ | 452.00 | \$ | 515.28 | \$ | 619.24 | \$ 772.9 |
| SHG7 | \$ | 816.00 | \$ | 930.24 | \$ | 1,117.92 | \$ 1,395.3 |
| SL19 | \$ | 429.00 | \$ | 489.06 | \$ | 587.73 | \$ 733.5 |
| SL20 | \$ | 337.00 | \$ | 384.18 | \$ | 461.69 | \$ 576.2 |
| SL20 SL21 | \$ | 182.00 | \$ | 207.48 | \$ \$ | 249.34 | \$ 376.2 |
| | | | _ | | _ | | * |
| SL22 | \$ | 241.00 | \$ | 274.74 | \$ | 330.17 | \$ 412.1 |

| SLA ITEM | Age 1 | LIST_PRICE | AGE | 2 (49-72 mo) | AG | GE 3 (73-96 mo) | AGE 4 | (97 and older mo) |
|----------|-------|------------|-----|--------------|----|-----------------|-------|-------------------|
| SL30 | \$ | 248.00 | \$ | 282.72 | \$ | 339.76 | \$ | 424.08 |
| SL32 | \$ | 350.00 | \$ | 399.00 | \$ | 479.50 | \$ | 598.50 |
| SL33 | \$ | 357.00 | \$ | 406.98 | \$ | 489.09 | \$ | 610.47 |
| SL39 | \$ | 450.00 | \$ | 513.00 | \$ | 616.50 | \$ | 769.50 |
| SL91 | \$ | 480.00 | \$ | 547.20 | \$ | 657.60 | \$ | 820.80 |
| SL9M | \$ | 480.00 | \$ | 547.20 | \$ | 657.60 | \$ | 820.80 |
| SL-SPM8 | \$ | - | \$ | - | \$ | - | \$ | - |
| SLWW | \$ | 480.00 | \$ | 547.20 | \$ | 657.60 | \$ | 820.80 |
| SOCR | \$ | 390.00 | \$ | 444.60 | \$ | 534.30 | \$ | 666.90 |
| SPE19 | \$ | 429.00 | \$ | 489.06 | \$ | 587.73 | \$ | 733.59 |
| SPE20 | \$ | 219.00 | \$ | 249.66 | \$ | 300.03 | \$ | 374.49 |
| SPE21 | \$ | 180.00 | \$ | 205.20 | \$ | 246.60 | \$ | 307.80 |
| SPE22 | \$ | 241.00 | \$ | 274.74 | \$ | 330.17 | \$ | 412.11 |
| SPE30 | \$ | 248.00 | \$ | 282.72 | \$ | 339.76 | \$ | 424.08 |
| SPE32 | \$ | 347.00 | \$ | 395.58 | \$ | 475.39 | \$ | 593.37 |
| SPE33 | \$ | 354.00 | \$ | 403.56 | \$ | 484.98 | \$ | 605.34 |
| SPE39 | \$ | 450.00 | \$ | 513.00 | \$ | 616.50 | \$ | 769.50 |
| SPE91 | \$ | 480.00 | \$ | 547.20 | \$ | 657.60 | \$ | 820.80 |
| SPE-JP85 | \$ | 248.00 | \$ | 282.72 | \$ | 339.76 | \$ | 424.08 |
| SPE-JR64 | \$ | 336.00 | \$ | 383.04 | \$ | 460.32 | \$ | 574.56 |
| SPE-JR76 | \$ | 246.00 | \$ | 280.44 | \$ | 337.02 | \$ | 420.66 |
| SPE-OCR | \$ | 390.00 | \$ | 444.60 | \$ | 534.30 | \$ | 666.90 |
| SPE-SDIM | \$ | 884.00 | \$ | 1,007.76 | \$ | 1,211.08 | \$ | 1,511.64 |
| SPE-SPM8 | \$ | - | \$ | - | \$ | - | \$ | - |
| SPE-T332 | \$ | 328.00 | \$ | 373.92 | \$ | 449.36 | \$ | 560.88 |
| SPE-T539 | \$ | 450.00 | \$ | 513.00 | \$ | 616.50 | \$ | 769.50 |
| SPE-T6WE | \$ | 17.00 | \$ | 19.38 | \$ | 23.29 | \$ | 29.07 |
| SPE-T7WE | \$ | 16.60 | \$ | 18.92 | \$ | 22.74 | \$ | 38.89 |
| SPTA-1 | \$ | 541.00 | \$ | 616.74 | \$ | 741.17 | \$ | 925.11 |
| SPTB | \$ | 45.00 | \$ | 51.30 | \$ | 61.65 | \$ | 76.95 |
| SPTS | \$ | 45.00 | \$ | 51.30 | \$ | 61.65 | \$ | 76.95 |
| SPTW | \$ | 45.00 | \$ | 51.30 | \$ | 61.65 | \$ | 76.95 |
| SPY8 | \$ | 182.00 | \$ | 207.48 | \$ | 249.34 | \$ | 311.22 |
| SPY9 | \$ | 182.00 | \$ | 207.48 | \$ | 249.34 | \$ | 311.22 |
| SVAG | \$ | 780.00 | \$ | 889.20 | \$ | 1,068.60 | \$ | 1,333.80 |
| SVAJ | \$ | 950.00 | \$ | 1,083.00 | \$ | 1,301.50 | \$ | 1,624.50 |
| SVAL | \$ | 1,874.00 | \$ | 2,136.36 | \$ | 2,567.38 | \$ | 3,204.54 |
| SVBA | \$ | 189.00 | \$ | 215.46 | \$ | 258.93 | \$ | 323.19 |
| SVBB | \$ | 389.00 | \$ | 443.46 | \$ | 532.93 | \$ | 665.19 |
| SVBG | \$ | 1,874.00 | \$ | 2,136.36 | \$ | 2,567.38 | \$ | 3,204.54 |
| SVDF | \$ | 87.00 | \$ | 99.18 | \$ | 119.19 | \$ | 148.77 |
| SVXA | \$ | 608.00 | \$ | 693.12 | \$ | 832.96 | \$ | 1,039.68 |
| SVXB | \$ | 608.00 | \$ | 693.12 | \$ | 832.96 | \$ | 1,039.68 |
| SVXC | \$ | 1,070.00 | \$ | 1,219.80 | \$ | 1,465.90 | \$ | 1,829.70 |

| SLA ITEM | Age 1 LIST_PRICE | | AGE 2 (4 | 9-72 mo) | AG | E 3 (73-96 mo) | AGE 4 (97 and ol | der mo) |
|----------|------------------|----|----------|----------|----|----------------|------------------|----------|
| T124 | \$ 480. | 00 | \$ | 547.20 | \$ | 657.60 | \$ | 820.80 |
| T12B | \$ 480. | 00 | \$ | 547.20 | \$ | 657.60 | \$ | 820.80 |
| T310 | \$ 248. | 00 | \$ | 282.72 | \$ | 339.76 | \$ | 424.08 |
| T312 | \$ 350. | 00 | \$ | 399.00 | \$ | 479.50 | \$ | 598.50 |
| T313 | \$ 357. | 00 | \$ | 406.98 | \$ | 489.09 | \$ | 610.47 |
| T319 | \$ 429. | 00 | \$ | 489.06 | \$ | 587.73 | \$ | 733.59 |
| T320 | \$ 337. | 00 | \$ | 384.18 | \$ | 461.69 | \$ | 576.27 |
| T321 | \$ 182. | 00 | \$ | 207.48 | \$ | 249.34 | \$ | 311.22 |
| T322 | \$ 241. | 00 | \$ | 274.74 | \$ | 330.17 | \$ | 412.11 |
| T327 | \$ 229. | 00 | \$ | 261.06 | \$ | 313.73 | \$ | 391.59 |
| T330 | \$ 377. | 00 | \$ | 429.78 | \$ | 516.49 | \$ | 644.67 |
| T331 | \$ 377. | 00 | \$ | 429.78 | \$ | 516.49 | \$ | 644.67 |
| T332 | \$ 377. | 00 | \$ | 429.78 | \$ | 516.49 | \$ | 644.67 |
| T339 | \$ 450. | 00 | \$ | 513.00 | \$ | 616.50 | \$ | 769.50 |
| T530 | \$ 337. | 00 | \$ | 384.18 | \$ | 461.69 | \$ | 576.27 |
| T531 | \$ 429. | 00 | \$ | 489.06 | \$ | 587.73 | \$ | 733.59 |
| T534 | \$ 182. | 00 | \$ | 207.48 | \$ | 249.34 | \$ | 311.22 |
| T536 | \$ 241. | 00 | \$ | 274.74 | \$ | 330.17 | \$ | 412.11 |
| T538 | \$ 192. | 00 | \$ | 218.88 | \$ | 263.04 | \$ | 328.32 |
| T539 | \$ 450. | 00 | \$ | 513.00 | \$ | 616.50 | \$ | 769.50 |
| T542 | \$ 378. | 00 | \$ | 430.92 | \$ | 517.86 | \$ | 646.38 |
| T5CE | \$ 506. | 00 | \$ | 576.84 | \$ | 693.22 | \$ | 865.26 |
| T5EA | \$ 506. | 00 | \$ | 576.84 | \$ | 693.22 | \$ | 865.26 |
| T5ET | \$ 506. | 00 | \$ | 576.84 | \$ | 693.22 | \$ | 865.26 |
| T5HP | \$ 429. | 00 | \$ | 489.06 | \$ | 587.73 | \$ | 733.59 |
| T5MP | \$ 241. | 00 | \$ | 274.74 | \$ | 330.17 | \$ | 412.11 |
| T5P4 | \$ 480. | 00 | \$ | 547.20 | \$ | 657.60 | \$ | 820.80 |
| T5PP | \$ 182. | 00 | \$ | 207.48 | \$ | 249.34 | \$ | 311.22 |
| T5R0 | \$ 480. | 00 | \$ | 547.20 | \$ | 657.60 | \$ | 820.80 |
| T5T0 | \$ 337. | 00 | \$ | 384.18 | \$ | 461.69 | \$ | 576.27 |
| T5T8 | \$ 192. | 00 | \$ | 218.88 | \$ | 263.04 | \$ | 328.32 |
| T5T9 | \$ 450. | 00 | \$ | 513.00 | \$ | 616.50 | \$ | 769.50 |
| T5UM | \$ 506. | 00 | \$ | 576.84 | \$ | 693.22 | \$ | 865.26 |
| T5WM | \$ 506. | 00 | \$ | 576.84 | \$ | 693.22 | \$ | 865.26 |
| T6ME | \$ 610. | 00 | \$ | 695.40 | \$ | 835.70 | \$ | 1,043.10 |
| T6MS | \$ 58. | 00 | \$ | 66.12 | \$ | 79.46 | \$ | 99.18 |
| T742 | \$ 413. | 00 | \$ | 470.82 | \$ | 565.81 | \$ | 706.23 |
| T746 | \$ 506. | 00 | \$ | 576.84 | \$ | 693.22 | \$ | 865.26 |
| T747 | \$ 506. | 00 | \$ | 576.84 | \$ | 693.22 | \$ | 865.26 |
| T762 | \$ 506. | 00 | \$ | 576.84 | \$ | 693.22 | \$ | 865.26 |
| T764 | \$ 234. | 00 | \$ | 266.76 | \$ | 320.58 | \$ | 400.14 |
| T764VISA | \$ 234. | 00 | \$ | 266.76 | \$ | 320.58 | \$ | 400.14 |
| T765 | \$ 610. | 00 | \$ | 695.40 | \$ | 835.70 | \$ | 1,043.10 |
| T765VISA | \$ 610. | 00 | \$ | 695.40 | \$ | 835.70 | \$ | 1,043.10 |

| SLA ITEM | Age 1 LIST PRICE | | GE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|----------------------------|------|-----------------|------------------|-------------------------|
| T7WE | \$ 18.00 | _ | 20.52 | \$ 24.66 | • |
| T853 | \$ 480.00 | | 547.20 | \$ 657.60 | \$ 820.80 |
| T855 | \$ 480.00 | | 547.20 | \$ 657.60 | \$ 820.80 |
| TI01 | \$ 225.00 | _ | 256.50 | \$ 308.25 | |
| TIO2 | \$ 325.00 | | 370.50 | \$ 445.25 | \$ 555.75 |
| TI03 | \$ 487.00 | | 555.18 | \$ 667.19 | |
| TIOE | \$ 506.00 | _ | 576.84 | \$ 693.22 | |
| TIOH | \$ 759.00 | _ | 865.26 | \$ 1,039.83 | |
| TI10 | \$ 451.00 | | 514.14 | \$ 1,039.83 | \$ 771.21 |
| TI11 | \$ 537.00 | _ | 612.18 | \$ 735.69 | \$ 918.27 |
| TI20 | \$ 999.00 | _ | 1,138.86 | \$ 1,368.63 | |
| | \$ 487.00 | _ | 555.18 | \$ 1,368.63 | |
| TI23 | | | | | |
| TI24 | | _ | 555.18 | | |
| TI25 | | _ | 1,138.86 | \$ 1,368.63 | |
| TI2D | \$ 1,287.00 \$ 1,373.00 | | 1,467.18 | \$ 1,763.19 | 1 - |
| TI30 | | _ | 1,565.22 | \$ 1,881.01 | |
| TI35 | \$ 1,373.00 | | 1,565.22 | \$ 1,881.01 | |
| TI40 | \$ 1,872.00 | _ | 2,134.08 | \$ 2,564.64 | |
| TI45 | \$ 1,872.00 | | 2,134.08 | \$ 2,564.64 | |
| TI50 | \$ 2,552.00 | | 2,909.28 | \$ 3,496.24 | |
| TI5P | \$ 362.00 | _ | 412.68 | \$ 495.94 | |
| TI60 | \$ 3,617.00 | _ | 4,123.38 | \$ 4,955.29 | |
| TI6P | \$ 863.00 | | 983.82 | \$ 1,182.31 | |
| T170 | \$ 4,508.00 | | 5,139.12 | \$ 6,175.96 | |
| T180 | \$ 5,994.00 | | 6,833.16 | \$ 8,211.78 | |
| T190 | \$ - | \$ | - | \$ - | \$ - |
| TI92 | \$ 487.00 | | 555.18 | \$ 667.19 | \$ 832.77 |
| TI93 | \$ 487.00 | | 555.18 | \$ 667.19 | - |
| T199 | \$ 9,862.00 | | 11,242.68 | \$ 13,510.94 | |
| TI9B | \$ 3,742.00 | | 4,265.88 | \$ 5,126.54 | |
| TI9C | \$ 690.00 | | 786.60 | \$ 945.30 | |
| TI9E | \$ 3,334.00 | | 3,800.76 | \$ 4,567.58 | |
| TI9F | \$ 690.00 | | 786.60 | \$ 945.30 | <u> </u> |
| TI9G | \$ 778.00 | | 886.92 | \$ 1,065.86 | |
| TI9J | \$ 1,129.00 | | 1,287.06 | \$ 1,546.73 | |
| TI9P | \$ 362.00 | _ | 412.68 | \$ 495.94 | - |
| TIAT | \$ - | \$ | - | \$ - | \$ - |
| TIBB | \$ 251.00 | | 286.14 | \$ 343.87 | \$ 429.21 |
| TIBD | \$ 251.00 | | 286.14 | \$ 343.87 | |
| TIHC | \$ 976.00 | _ | 1,112.64 | \$ 1,337.12 | |
| TIRM | \$ 421.00 | | 479.94 | \$ 576.77 | \$ 719.91 |
| TIRS | \$ 181.00 | | 206.34 | \$ 247.97 | |
| TIRX | \$ 1,098.00 | | 1,251.72 | \$ 1,504.26 | |
| TIRY | \$ 1,287.00 |) \$ | 1,467.18 | \$ 1,763.19 | \$ 2,200.77 |

| SLA ITEM | Age 1 LIST_PRICE | AG | E 2 (49-72 mo) | AG | GE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|----|----------------|----|-----------------|-------------------------|
| TIVP | \$ 181.00 | \$ | 206.34 | \$ | 247.97 | \$ 309.51 |
| V310 | \$ 248.00 | \$ | 282.72 | \$ | 339.76 | \$ 424.08 |
| V312 | \$ 350.00 | \$ | 399.00 | \$ | 479.50 | \$ 598.50 |
| V319 | \$ 429.00 | \$ | 489.06 | \$ | 587.73 | \$ 733.59 |
| V320 | \$ 337.00 | \$ | 384.18 | \$ | 461.69 | \$ 576.27 |
| V321 | \$ 182.00 | \$ | 207.48 | \$ | 249.34 | \$ 311.22 |
| VS44 | \$ 720.00 | \$ | 820.80 | \$ | 986.40 | \$ 1,231.20 |
| VS45 | \$ 488.00 | \$ | 556.32 | \$ | 668.56 | \$ 834.48 |
| VS46 | \$ 377.00 | \$ | 429.78 | \$ | 516.49 | \$ 644.67 |
| W35R | \$ 679.00 | \$ | 774.06 | \$ | 930.23 | \$ 1,161.09 |
| W360 | \$ 2,125.00 | \$ | 2,422.50 | \$ | 2,911.25 | \$ 3,633.75 |
| W36F | \$ 341.00 | \$ | 388.74 | \$ | 467.17 | \$ 583.11 |
| W546 | \$ 596.00 | \$ | 679.44 | \$ | 816.52 | \$ 1,019.16 |
| W56D | \$ 596.00 | \$ | 679.44 | \$ | 816.52 | \$ 1,019.16 |
| W592 | \$ 129.00 | \$ | 147.06 | \$ | 176.73 | \$ 220.59 |
| W593 | \$ 501.00 | \$ | 571.14 | \$ | 686.37 | \$ 856.71 |
| W760 | \$ 229.00 | \$ | 261.06 | \$ | 313.73 | \$ 391.59 |
| W763 | \$ 229.00 | \$ | 261.06 | \$ | 313.73 | \$ 391.59 |
| W764 | \$ 357.00 | \$ | 406.98 | \$ | 489.09 | \$ 610.47 |
| W76C | \$ 229.00 | \$ | 261.06 | \$ | 313.73 | \$ 391.59 |
| W76R | \$ 229.00 | \$ | 261.06 | \$ | 313.73 | \$ 391.59 |
| W823 | \$ 1,200.00 | \$ | 1,368.00 | \$ | 1,644.00 | \$ 2,052.00 |
| W824 | \$ 1,200.00 | \$ | 1,368.00 | \$ | 1,644.00 | \$ 2,052.00 |
| W833 | \$ 1,079.00 | \$ | 1,230.06 | \$ | 1,478.23 | \$ 1,845.09 |
| W853 | \$ 128.00 | \$ | 145.92 | \$ | 175.36 | \$ 218.88 |
| W85R | \$ 128.00 | \$ | 145.92 | \$ | 175.36 | \$ 218.88 |
| W863 | \$ 215.00 | \$ | 245.10 | \$ | 294.55 | \$ 367.65 |
| W983 | \$ 351.00 | \$ | 400.14 | \$ | 480.87 | \$ 600.21 |
| W985 | \$ 340.00 | \$ | 387.60 | \$ | 465.80 | \$ 581.40 |
| WF8A | \$ 1,221.00 | \$ | 1,391.94 | \$ | 1,672.77 | \$ 2,087.91 |
| WF9A | \$ 965.00 | \$ | 1,100.10 | \$ | 1,322.05 | \$ 1,650.15 |
| WF9S | \$ - | \$ | - | \$ | - | \$ - |
| WH51 | \$ 1,064.00 | \$ | 1,212.96 | \$ | 1,457.68 | \$ 1,819.44 |
| WH52 | \$ 1,810.00 | \$ | 2,063.40 | \$ | 2,479.70 | \$ 3,095.10 |
| WH53 | \$ 2,642.00 | \$ | 3,011.88 | \$ | 3,619.54 | \$ 4,517.82 |
| WH55 | \$ 357.00 | \$ | 406.98 | \$ | 489.09 | \$ 610.47 |
| WP70 | \$ 559.00 | \$ | 637.26 | \$ | 765.83 | \$ 955.89 |
| WP77 | \$ - | \$ | - | \$ | - | \$ - |
| WP7C | \$ 332.00 | \$ | 378.48 | \$ | 454.84 | \$ 567.72 |
| WP9E | \$ 5,953.00 | \$ | 6,786.42 | \$ | 8,155.61 | \$ 10,179.63 |
| WP9M | \$ 2,165.00 | \$ | 2,468.10 | \$ | 2,966.05 | \$ 3,702.15 |
| WPVG | \$ 5,469.00 | \$ | 6,234.66 | \$ | 7,492.53 | \$ 9,351.99 |
| WPVH | \$ 4,712.00 | \$ | 5,371.68 | \$ | 6,455.44 | \$ 8,057.52 |
| WPVJ | \$ 4,333.00 | \$ | 4,939.62 | \$ | 5,936.21 | \$ 7,409.43 |

| SLA ITEM | Age 1 LIST_PRICE | AG | E 2 (49-72 mo) | AG | iE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|----|----------------|----|-----------------|-------------------------|
| WPVK | \$ 3,323.00 | \$ | 3,788.22 | \$ | 4,552.51 | \$ 5,682.33 |
| WPVM | \$ 2,945.00 | \$ | 3,357.30 | \$ | 4,034.65 | \$ 5,035.95 |
| WPVU | \$ 1,490.00 | \$ | 1,698.60 | \$ | 2,041.30 | \$ 2,547.90 |
| WPVY | \$ 1,047.00 | \$ | 1,193.58 | \$ | 1,434.39 | \$ 1,790.37 |
| WPVZ | \$ 2,108.00 | \$ | 2,403.12 | \$ | 2,887.96 | \$ 3,604.68 |
| WPWJ | \$ 1,047.00 | \$ | 1,193.58 | \$ | 1,434.39 | \$ 1,790.37 |
| WPWK | \$ 2,108.00 | \$ | 2,403.12 | \$ | 2,887.96 | \$ 3,604.68 |
| WPYA | \$ 3,847.00 | \$ | 4,385.58 | \$ | 5,270.39 | \$ 6,578.37 |
| WPYD | \$ 1,475.00 | \$ | 1,681.50 | \$ | 2,020.75 | \$ 2,522.25 |
| WPYK | \$ 3,847.00 | \$ | 4,385.58 | \$ | 5,270.39 | \$ 6,578.37 |
| WPYN | \$ 3,847.00 | \$ | 4,385.58 | \$ | 5,270.39 | \$ 6,578.37 |
| WPYP | \$ 3,036.00 | \$ | 3,461.04 | \$ | 4,159.32 | \$ 5,191.56 |
| WPYQ | \$ 3,847.00 | \$ | 4,385.58 | \$ | 5,270.39 | \$ 6,578.37 |
| WPYT | \$ 3,036.00 | \$ | 3,461.04 | \$ | 4,159.32 | \$ 5,191.56 |
| WPZA | \$ 4,886.00 | \$ | 5,570.04 | \$ | 6,693.82 | \$ 8,355.06 |
| WPZB | \$ 5,698.00 | \$ | 6,495.72 | \$ | 7,806.26 | \$ 9,743.58 |
| WPZC | \$ 4,886.00 | \$ | 5,570.04 | \$ | 6,693.82 | \$ 8,355.06 |
| WPZD | \$ 5,698.00 | \$ | 6,495.72 | \$ | 7,806.26 | \$ 9,743.58 |
| WPZH | \$ 260.00 | \$ | 296.40 | \$ | 356.20 | \$ 444.60 |
| WPZK | \$ 1,475.00 | \$ | 1,681.50 | \$ | 2,020.75 | \$ 2,522.25 |
| WPZM | \$ 1,475.00 | \$ | 1,681.50 | \$ | 2,020.75 | \$ 2,522.25 |
| WPZQ | \$ 1,037.00 | \$ | 1,182.18 | \$ | 1,420.69 | \$ 1,773.27 |
| WPZR | \$ 1,037.00 | \$ | 1,182.18 | \$ | 1,420.69 | \$ 1,773.27 |
| WPZT | \$ 2,148.00 | \$ | 2,448.72 | \$ | 2,942.76 | \$ 3,673.08 |
| WPZU | \$ 2,148.00 | \$ | 2,448.72 | \$ | 2,942.76 | \$ 3,673.08 |
| WS5A | \$ 1,600.00 | \$ | 1,824.00 | \$ | 2,192.00 | \$ 2,736.00 |
| WS7A | \$ 1,992.00 | \$ | 2,270.88 | \$ | 2,729.04 | \$ 3,406.32 |
| Y20R | \$ - | \$ | - | \$ | - | \$ - |
| Y235B | \$ - | \$ | - | \$ | - | \$ - |
| Y235T | \$ - | \$ | - | \$ | - | \$ - |
| Y23A | \$ 590.00 | \$ | 672.60 | \$ | 808.30 | \$ 1,382.19 |
| Y23C | \$ - | \$ | | \$ | - | \$ - |
| Y23N | \$ - | \$ | - | \$ | - | \$ - |
| Y244C | \$ - | \$ | - | \$ | - | \$ - |
| Y25ET | \$ 2,078.76 | \$ | 2,369.79 | \$ | 2,847.90 | \$ 4,869.91 |
| Y31E | \$ 852.00 | \$ | 971.28 | \$ | 1,167.24 | \$ 1,995.98 |
| Y31G | \$ 1,153.00 | \$ | 1,314.42 | \$ | 1,579.61 | \$ 1,971.63 |
| Y31J | \$ 636.00 | \$ | 725.04 | \$ | 871.32 | \$ 1,489.96 |
| Y320 | \$ 2,704.00 | \$ | 3,082.56 | \$ | 3,704.48 | \$ 6,334.66 |
| Y36F | \$ 349.00 | \$ | 397.86 | \$ | 478.13 | \$ 817.60 |
| Y370 | \$ 5,416.00 | \$ | 6,174.24 | \$ | 7,419.92 | \$ 12,688.06 |
| Y371 | \$ 5,300.00 | \$ | 6,042.00 | \$ | 7,261.00 | \$ 12,416.31 |
| Z601 | \$ 820.00 | \$ | 934.80 | \$ | 1,123.40 | \$ 1,402.20 |
| Z604 | \$ 689.00 | \$ | 785.46 | \$ | 943.93 | \$ 1,178.19 |

| SLA ITEM | Age 1 LIST_PRICE | AGE | E 2 (49-72 mo) | AG | GE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|----------|------------------|-----|----------------|----|-----------------|-------------------------|
| ZX0T | \$ 12,800.00 | \$ | 14,592.00 | \$ | 17,536.00 | \$ 21,888.00 |
| ZX0U | \$ 11,606.00 | \$ | 13,230.84 | \$ | 15,900.22 | \$ 19,846.26 |
| ZX75 | \$ 2,789.00 | \$ | 3,179.46 | \$ | 3,820.93 | \$ 4,769.19 |
| ZX76 | \$ 478.00 | \$ | 544.92 | \$ | 654.86 | \$ 817.38 |
| ZX77 | \$ 3,679.00 | \$ | 4,194.06 | \$ | 5,040.23 | \$ 6,291.09 |
| ZX78 | \$ 1,222.00 | \$ | 1,393.08 | \$ | 1,674.14 | \$ 2,089.62 |
| ZX79 | \$ 2,893.00 | \$ | 3,298.02 | \$ | 3,963.41 | \$ 4,947.03 |
| ZX80 | \$ 1,534.00 | \$ | 1,748.76 | \$ | 2,101.58 | \$ 2,623.14 |
| ZX81 | \$ 3,205.00 | \$ | 3,653.70 | \$ | 4,390.85 | \$ 5,480.55 |
| ZX82 | \$ 463.00 | \$ | 527.82 | \$ | 634.31 | \$ 791.73 |
| ZX84 | \$ 3,328.00 | \$ | 3,793.92 | \$ | 4,559.36 | \$ 5,690.88 |
| ZX85 | \$ - | \$ | - | \$ | - | \$ - |
| ZX86 | \$ 396.00 | \$ | 451.44 | \$ | 542.52 | \$ 677.16 |
| ZX87 | \$ 1,124.00 | \$ | 1,281.36 | \$ | 1,539.88 | \$ 1,922.04 |
| ZX88 | \$ 832.00 | \$ | 948.48 | \$ | 1,139.84 | \$ 1,422.72 |
| ZX89 | \$ 832.00 | \$ | 948.48 | \$ | 1,139.84 | \$ 1,422.72 |
| ZX90 | \$ 590.00 | \$ | 672.60 | \$ | 808.30 | \$ 1,008.90 |
| ZX91 | \$ 366.00 | \$ | 417.24 | \$ | 501.42 | \$ 625.86 |
| ZX92 | \$ 366.00 | \$ | 417.24 | \$ | 501.42 | \$ 625.86 |
| ZX93 | \$ 1,124.00 | \$ | 1,281.36 | \$ | 1,539.88 | \$ 1,922.04 |
| ZX95 | \$ 2,080.00 | \$ | 2,371.20 | \$ | 2,849.60 | \$ 3,556.80 |

| SMA Item | Renewal Price |
|----------|----------------|
| BM10 | \$ 153.60 |
| BM52 | \$ 519.20 |
| BMS1 | \$ 987.20 |
| BMS2 | \$ 566.40 |
| BMS3 | \$ 519.20 |
| CRM1 | \$ 998.40 |
| CRM2 | \$ 998.40 |
| CRM4 | \$ 332.80 |
| CRM7 | \$ 998.40 |
| CRM8 | \$ 998.40 |
| CRMB | \$ 540.80 |
| CRMC | \$ 998.40 |
| CRMR | \$ 998.40 |
| DI9P | \$ 300.00 |
| DSAF | \$ 1,198.40 |
| ESAR | \$ 200.00 |
| ESBM | \$ 200.00 |
| ESFT | \$ 200.00 |
| ESPP | \$ 200.00 |
| ESPS | \$ 124.80 |
| ESSM | \$ 200.00 |
| ESSS | \$ 200.00 |
| ESSX | \$ 200.00 |
| F9YG | \$ 699.20 |
| LSKA | \$ 400.00 |
| MCK1 | \$ 925.60 |
| MCKA | \$ 112.80 |
| MCKD | \$ 63.20 |
| MCKM | \$ 112.80 |
| MCKU | \$ 63.20 |
| MCKZ | \$ 876.80 |
| MP60 | \$ 2,496.00 |
| PSSA | \$ 2,246.40 |
| PSSB | \$ 4,492.80 |
| PSSC | \$ 1,580.80 |
| PSSS | \$ 1,600.00 |
| SCR1 | \$ 998.40 |
| SCR2 | \$ 332.80 |
| SCR3 | \$ 540.80 |
| SFP1 | \$ 95.20 |
| SFP2 | \$ 202.40 |
| SFPC | \$ 1,264.80 |
| SFPE | \$ 3,161.60 |
| SFPL | \$ 948.80 |
| SFPT | \$ 632.80 |

| SMA Item | Renewal Price |
|----------|-----------------|
| SFPV | \$ 228.00 |
| SFPX | \$ 316.80 |
| SGB1 | \$ 90.40 |
| SGB2 | \$ 180.00 |
| SGBC | \$ 1,198.40 |
| SGBE | \$ 2,995.20 |
| SGBL | \$ 899.20 |
| SGBT | \$ 599.20 |
| SGBV | \$ 216.00 |
| SGBX | \$ 300.00 |
| SGC1 | \$ 95.20 |
| SGC2 | \$ 202.40 |
| SGCC | \$ 1,264.80 |
| SGCE | \$ 3,161.60 |
| SGCL | \$ 948.80 |
| SGCT | \$ 632.80 |
| SGCV | \$ 228.00 |
| SGCX | \$ 316.80 |
| SGDV | \$ 1,123.20 |
| SGF1 | \$ 1,423.20 |
| SGF2 | \$ 2,371.20 |
| SGFC | \$ 15,808.00 |
| SGFE | \$ 15,808.00 |
| SGFL | \$ 14,227.20 |
| SGFT | \$ 11,856.00 |
| SGFV | \$ 4,742.40 |
| SGFX | \$ 7,904.00 |
| SGK1 | \$ 142.40 |
| SGK2 | \$ 237.60 |
| SGKC | \$ 3,161.60 |
| SGKE | \$ 3,952.00 |
| SGKL | \$ 2,371.20 |
| SGKT | \$ 1,580.80 |
| SGKV | \$ 474.40 |
| SGKX | \$ 790.40 |
| SGL1 | \$ 142.40 |
| SGL2 | \$ 237.60 |
| SGLC | \$ 3,161.60 |
| SGLE | \$ 3,952.00 |
| SGLL | \$ 2,371.20 |
| SGLT | \$ 1,580.80 |
| SGLV | \$ 474.40 |
| SGLX | \$ 790.40 |

| SMA Item | Renewal Price |
|----------|----------------|
| SGM1 | \$ 135.20 |
| SGM2 | \$ 224.80 |
| SGMC | \$ 1,264.80 |
| SGME | \$ 3,161.60 |
| SGML | \$ 948.80 |
| SGMT | \$ 632.80 |
| SGMV | \$ 228.00 |
| SGMX | \$ 316.80 |
| SGN1 | \$ 142.40 |
| SGN2 | \$ 237.60 |
| SGNC | \$ 3,161.60 |
| SGNE | \$ 3,952.00 |
| SGNL | \$ 2,371.20 |
| SGNT | \$ 1,580.80 |
| SGNV | \$ 474.40 |
| SGNX | \$ 790.40 |
| SGS1 | \$ 142.40 |
| SGS2 | \$ 237.60 |
| SGSC | \$ 3,161.60 |
| SGSE | \$ 3,952.00 |
| SGSL | \$ 2,371.20 |
| SGST | \$ 1,580.80 |
| SGSV | \$ 474.40 |
| SGSX | \$ 790.40 |
| SGT1 | \$ 142.40 |
| SGT2 | \$ 237.60 |
| SGTC | \$ 3,161.60 |
| SGTE | \$ 3,952.00 |
| SGTL | \$ 2,371.20 |
| SGTT | \$ 1,580.80 |
| SGTV | \$ 474.40 |
| SGTX | \$ 790.40 |
| SGW1 | \$ 95.20 |
| SGW2 | \$ 202.40 |
| SGWC | \$ 1,264.80 |
| SGWE | \$ 3,161.60 |
| SGWL | \$ 948.80 |
| SGWT | \$ 632.80 |
| SGWV | \$ 228.00 |
| SGWX | \$ 316.80 |
| SHA1 | \$ 790.40 |
| SHA2 | \$ 1,185.60 |
| SHAC | \$ 3,952.00 |

| SMA Item | Re | newal Price |
|----------|----|-------------|
| SHAE | \$ | 3,952.00 |
| SHAL | \$ | 3,952.00 |
| SHAT | \$ | 3,161.60 |
| SHAV | \$ | 1,580.80 |
| SHAX | \$ | 2,371.20 |
| SHC1 | \$ | 95.20 |
| SHC2 | \$ | 180.00 |
| SHCC | \$ | 1,198.40 |
| SHCE | \$ | 3,161.60 |
| SHCL | \$ | 899.20 |
| SHCT | \$ | 632.80 |
| SHCV | \$ | 228.00 |
| SHCX | \$ | 316.80 |
| SHD1 | \$ | 95.20 |
| SHD2 | \$ | 190.40 |
| SHDC | \$ | 1,198.40 |
| SHDE | \$ | 3,161.60 |
| SHDL | \$ | 899.20 |
| SHDT | \$ | 632.80 |
| SHDV | \$ | 228.00 |
| SHDX | \$ | 316.80 |
| SHH1 | \$ | 948.80 |
| SHH2 | \$ | 1,423.20 |
| SHHC | \$ | 4,742.40 |
| SHHE | \$ | 4,742.40 |
| SHHL | \$ | 4,742.40 |
| SHHT | \$ | 3,794.40 |
| SHHV | \$ | 1,897.60 |
| SHHX | \$ | 2,845.60 |
| SHL1 | \$ | 95.20 |
| SHL2 | \$ | 142.40 |
| SHLC | \$ | 1,580.80 |
| SHLE | \$ | 3,161.60 |
| SHLL | \$ | 948.80 |
| SHLT | \$ | 632.80 |
| SHLV | \$ | 237.60 |
| SHLX | \$ | 316.80 |
| SHN1 | \$ | 142.40 |
| SHN2 | \$ | 237.60 |
| SHNC | \$ | 3,161.60 |
| SHNE | \$ | 3,952.00 |
| SHNL | \$ | 2,371.20 |
| SHNT | \$ | 1,580.80 |

| SMA Item | Renewal Price |
|----------|-----------------|
| SHNV | \$ 474.40 |
| SHNX | \$ 790.40 |
| SHP1 | \$ 95.20 |
| SHP2 | \$ 180.00 |
| SHPC | \$ 1,198.40 |
| SHPE | \$ 3,161.60 |
| SHPL | \$ 899.20 |
| SHPT | \$ 632.80 |
| SHPV | \$ 228.00 |
| SHPX | \$ 316.80 |
| SHR1 | \$ 142.40 |
| SHR2 | \$ 237.60 |
| SHRC | \$ 3,161.60 |
| SHRE | \$ 3,952.00 |
| SHRL | \$ 2,371.20 |
| SHRT | \$ 1,580.80 |
| SHRV | \$ 474.40 |
| SHRX | \$ 790.40 |
| SHT1 | \$ 142.40 |
| SHT2 | \$ 237.60 |
| SHTC | \$ 3,161.60 |
| SHTE | \$ 3,952.00 |
| SHTL | \$ 2,371.20 |
| SHTT | \$ 1,580.80 |
| SHTV | \$ 474.40 |
| SHTX | \$ 790.40 |
| SHV1 | \$ 135.20 |
| SHV2 | \$ 224.80 |
| SHVL | \$ 2,246.40 |
| SHVT | \$ 1,497.60 |
| SHVV | \$ 449.60 |
| SHVX | \$ 748.80 |
| SHW1 | \$ 135.20 |
| SHW2 | \$ 224.80 |
| SHWL | \$ 2,246.40 |
| SHWT | \$ 1,497.60 |
| SHWV | \$ 449.60 |
| SHWX | \$ 748.80 |
| SHX1 | \$ 1,348.00 |
| SHX2 | \$ 1,797.60 |
| SHXL | \$ 11,232.00 |
| SHXT | \$ 8,424.00 |
| SHXV | \$ 3,369.60 |

| SMA Item | Renewal Price |
|----------|-----------------|
| SHXX | \$ 4,492.80 |
| SHY1 | \$ 748.80 |
| SHY2 | \$ 899.20 |
| SHYL | \$ 2,246.40 |
| SHYT | \$ 1,872.00 |
| SHYV | \$ 1,123.20 |
| SHYX | \$ 1,497.60 |
| SHZ1 | \$ 748.80 |
| SHZ2 | \$ 899.20 |
| SHZL | \$ 2,246.40 |
| SHZT | \$ 1,872.00 |
| SHZV | \$ 1,123.20 |
| SHZX | \$ 1,497.60 |
| SLAV | \$ 83.20 |
| SLB1 | \$ 135.20 |
| SLB2 | \$ 269.60 |
| SLBA | \$ 135.20 |
| SLBC | \$ 1,797.60 |
| SLBE | \$ 3,161.60 |
| SLBL | \$ 1,348.00 |
| SLBT | \$ 899.20 |
| SLBV | \$ 324.00 |
| SLBX | \$ 449.60 |
| SLC1 | \$ 449.60 |
| SLC2 | \$ 748.80 |
| SLCA | \$ 325.60 |
| SLCC | \$ 316.80 |
| SLCE | \$ 7,488.00 |
| SLCL | \$ 2,995.20 |
| SLCT | \$ 2,246.40 |
| SLCV | \$ 1,123.20 |
| SLCX | \$ 1,497.60 |
| SLD1 | \$ 1,423.20 |
| SLD2 | \$ 2,371.20 |
| SLDC | \$ 15,808.00 |
| SLDE | \$ 15,808.00 |
| SLDL | \$ 14,227.20 |
| SLDT | \$ 11,856.00 |
| SLDV | \$ 4,742.40 |
| SLDX | \$ 7,904.00 |
| SLER | \$ 28.80 |
| SLF1 | \$ 135.20 |
| SLF2 | \$ 224.80 |

| SMA Item | Re | enewal Price |
|----------|----|--------------|
| SLFC | \$ | 2,995.20 |
| SLFE | \$ | 3,744.00 |
| SLFL | \$ | 2,246.40 |
| SLFT | \$ | 1,497.60 |
| SLFV | \$ | 449.60 |
| SLFX | \$ | 748.80 |
| SLG1 | \$ | 135.20 |
| SLG2 | \$ | 224.80 |
| SLGC | \$ | 2,995.20 |
| SLGE | \$ | 3,744.00 |
| SLGL | \$ | 2,246.40 |
| SLGT | \$ | 1,497.60 |
| SLGV | \$ | 449.60 |
| SLGX | \$ | 748.80 |
| SLH1 | \$ | 790.40 |
| SLH2 | \$ | 1,185.60 |
| SLHC | \$ | 3,952.00 |
| SLHE | \$ | 3,952.00 |
| SLHL | \$ | 3,952.00 |
| SLHT | \$ | 3,161.60 |
| SLHV | \$ | 1,580.80 |
| SLHX | \$ | 2,371.20 |
| SLJ1 | \$ | 1,348.00 |
| SLJ2 | \$ | 2,246.40 |
| SLJC | \$ | 14,976.00 |
| SLJE | \$ | 14,976.00 |
| SLJL | \$ | 13,478.40 |
| SLJT | \$ | 11,232.00 |
| SLJV | \$ | 4,492.80 |
| SLJX | \$ | 7,488.00 |
| SLK1 | \$ | 1,348.00 |
| SLK2 | \$ | 2,696.00 |
| SLKC | \$ | 14,976.00 |
| SLKE | \$ | 14,976.00 |
| SLKL | \$ | 13,478.40 |
| SLKT | \$ | 8,985.60 |
| SLKV | \$ | 3,235.20 |
| SLKX | \$ | 4,492.80 |
| SLL1 | \$ | 1,423.20 |
| SLL2 | \$ | 2,696.00 |
| SLLC | \$ | 15,808.00 |
| SLLE | \$ | 15,808.00 |
| SLLL | \$ | 14,227.20 |

| SMA Item | Renewal Price |
|----------|-----------------|
| SLLT | \$ 11,856.00 |
| SLLV | \$ 4,742.40 |
| SLLX | \$ 7,904.00 |
| SLM1 | \$ 1,348.00 |
| SLM2 | \$ 2,246.40 |
| SLMC | \$ 14,976.00 |
| SLME | \$ 14,976.00 |
| SLML | \$ 13,478.40 |
| SLMT | \$ 11,232.00 |
| SLMV | \$ 4,492.80 |
| SLMX | \$ 7,488.00 |
| SLMZ | \$ 150.40 |
| SLN1 | \$ 1,348.00 |
| SLN2 | \$ 2,246.40 |
| SLNC | \$ 14,976.00 |
| SLNE | \$ 14,976.00 |
| SLNL | \$ 13,478.40 |
| SLNT | \$ 11,232.00 |
| SLNV | \$ 4,492.80 |
| SLNX | \$ 7,488.00 |
| SLP1 | \$ 1,348.00 |
| SLP2 | \$ 2,246.40 |
| SLPC | \$ 14,976.00 |
| SLPE | \$ 14,976.00 |
| SLPL | \$ 13,478.40 |
| SLPT | \$ 11,232.00 |
| SLPV | \$ 4,492.80 |
| SLPX | \$ 7,488.00 |
| SLR1 | \$ 1,348.00 |
| SLR2 | \$ 2,246.40 |
| SLRC | \$ 14,976.00 |
| SLRE | \$ 14,976.00 |
| SLRL | \$ 13,478.40 |
| SLRT | \$ 11,232.00 |
| SLRV | \$ 4,492.80 |
| SLRX | \$ 7,488.00 |
| SLT1 | \$ 95.20 |
| SLT2 | \$ 202.40 |
| SLTC | \$ 1,264.80 |
| SLTE | \$ 3,161.60 |
| SLTL | \$ 948.80 |
| SLTT | \$ 632.80 |
| SLTV | \$ 228.00 |

| SMA Item | Renewal Price |
|----------|-----------------|
| SLTX | \$ 316.80 |
| SLW1 | \$ 135.20 |
| SLW2 | \$ 224.80 |
| SLWC | \$ 2,995.20 |
| SLWE | \$ 3,744.00 |
| SLWL | \$ 2,246.40 |
| SLWT | \$ 1,497.60 |
| SLWX | \$ 748.80 |
| SLX1 | \$ 135.20 |
| SLX2 | \$ 224.80 |
| SLXC | \$ 2,995.20 |
| SLXE | \$ 3,744.00 |
| SLXL | \$ 2,246.40 |
| SLXT | \$ 1,497.60 |
| SLXV | \$ 449.60 |
| SLXX | \$ 748.80 |
| SLY1 | \$ 1,423.20 |
| SLY2 | \$ 2,371.20 |
| SLYC | \$ 15,808.00 |
| SLYE | \$ 15,808.00 |
| SLYL | \$ 14,227.20 |
| SLYT | \$ 11,856.00 |
| SLYV | \$ 4,742.40 |
| SLYX | \$ 7,904.00 |
| SMAE | \$ 1,123.20 |
| SMBS | \$ 3,744.00 |
| SMCL | \$ 374.40 |
| SMDE | \$ 3,744.00 |
| SMDL | \$ 3,744.00 |
| SMDS | \$ 3,744.00 |
| SMF1 | \$ 1,348.00 |
| SMF2 | \$ 2,696.00 |
| SMFC | \$ 14,976.00 |
| SMFE | \$ 14,976.00 |
| SMFL | \$ 13,478.40 |
| SMFT | \$ 8,985.60 |
| SMFV | \$ 3,235.20 |
| SMFX | \$ 4,492.80 |
| SMG1 | \$ 1,348.00 |
| SMG2 | \$ 2,696.00 |
| SMGC | \$ 14,976.00 |
| SMGE | \$ 14,976.00 |
| SMGL | \$ 13,478.40 |

| SMA Item | Renewal Price |
|----------|----------------|
| SMGT | \$ 8,985.60 |
| SMGV | \$ 3,235.20 |
| SMGX | \$ 4,492.80 |
| SMHM | \$ 3,744.00 |
| SMJ1 | \$ 135.20 |
| SMJ2 | \$ 269.60 |
| SMJC | \$ 1,797.60 |
| SMJE | \$ 2,246.40 |
| SMJL | \$ 1,348.00 |
| SMJT | \$ 899.20 |
| SMJV | \$ 324.00 |
| SMJX | \$ 449.60 |
| SMM1 | \$ 899.20 |
| SMM2 | \$ 599.20 |
| SMMC | \$ 112.80 |
| SMME | \$ 97.60 |
| SMML | \$ 150.40 |
| SMMT | \$ 224.80 |
| SMMV | \$ 449.60 |
| SMMX | \$ 300.00 |
| SMN1 | \$ 135.20 |
| SMN2 | \$ 269.60 |
| SMNC | \$ 1,797.60 |
| SMNE | \$ 2,246.40 |
| SMNL | \$ 1,348.00 |
| SMNT | \$ 899.20 |
| SMNV | \$ 324.00 |
| SMP1 | \$ 899.20 |
| SMP2 | \$ 1,198.40 |
| SMPL | \$ 7,488.00 |
| SMPT | \$ 5,616.00 |
| SMPV | \$ 2,246.40 |
| SMPX | \$ 2,995.20 |
| SMST | \$ 3,744.00 |
| SMT1 | \$ 135.20 |
| SMT2 | \$ 339.20 |
| SMTC | \$ 2,995.20 |
| SMTE | \$ 3,744.00 |
| SMTL | \$ 2,246.40 |
| SMTT | \$ 1,497.60 |
| SMTV | \$ 449.60 |
| SMTX | \$ 748.80 |
| SMUC | \$ 3,744.00 |

| SMA Item | Re | newal Price |
|----------|----|-------------|
| SMUE | \$ | 3,744.00 |
| SMV1 | \$ | 135.20 |
| SMV2 | \$ | 339.20 |
| SMVC | \$ | 2,912.00 |
| SMVE | \$ | 3,744.00 |
| SMVL | \$ | 2,246.40 |
| SMVT | \$ | 1,497.60 |
| SMVV | \$ | 449.60 |
| SMVX | \$ | 748.80 |
| SMW1 | \$ | 135.20 |
| SMW2 | \$ | 224.80 |
| SMWC | \$ | 2,995.20 |
| SMWE | \$ | 3,744.00 |
| SMWL | \$ | 2,246.40 |
| SMWT | \$ | 1,497.60 |
| SMWV | \$ | 449.60 |
| SMWX | \$ | 748.80 |
| SMX1 | \$ | 135.20 |
| SMX2 | \$ | 269.60 |
| SMXC | \$ | 1,797.60 |
| SMXE | \$ | 2,246.40 |
| SMXL | \$ | 1,348.00 |
| SMXT | \$ | 899.20 |
| SMXV | \$ | 324.00 |
| SMXX | \$ | 449.60 |
| SMY1 | \$ | 135.20 |
| SMY2 | \$ | 269.60 |
| SMYC | \$ | 1,797.60 |
| SMYE | \$ | 2,246.40 |
| SMYL | \$ | 1,348.00 |
| SMYT | \$ | 899.20 |
| SMYV | \$ | 324.00 |
| SMYX | \$ | 449.60 |
| SMZ1 | \$ | 135.20 |
| SMZ2 | \$ | 224.80 |
| SMZC | \$ | 2,995.20 |
| SMZE | \$ | 3,744.00 |
| SMZL | \$ | 2,246.40 |
| SMZT | \$ | 1,497.60 |
| SMZV | \$ | 449.60 |
| SMZX | \$ | 748.80 |
| SNB1 | \$ | 142.40 |
| SNB2 | \$ | 237.60 |

| SMA Item | Re | newal Price |
|----------|----|-------------|
| SNBC | \$ | 3,161.60 |
| SNBE | \$ | 3,952.00 |
| SNBL | \$ | 2,371.20 |
| SNBT | \$ | 1,580.80 |
| SNBV | \$ | 474.40 |
| SNBX | \$ | 790.40 |
| SNC1 | \$ | 135.20 |
| SNC2 | \$ | 224.80 |
| SNCC | \$ | 2,995.20 |
| SNCE | \$ | 3,744.00 |
| SNCL | \$ | 2,246.40 |
| SNCT | \$ | 1,497.60 |
| SNCV | \$ | 449.60 |
| SNCX | \$ | 748.80 |
| SND1 | \$ | 95.20 |
| SND2 | \$ | 142.40 |
| SNDC | \$ | 1,580.80 |
| SNDE | \$ | 3,161.60 |
| SNDL | \$ | 948.80 |
| SNDT | \$ | 632.80 |
| SNDV | \$ | 237.60 |
| SNDX | \$ | 316.80 |
| SNE1 | \$ | 142.40 |
| SNE2 | \$ | 237.60 |
| SNEC | \$ | 3,161.60 |
| SNEE | \$ | 3,952.00 |
| SNEL | \$ | 2,371.20 |
| SNET | \$ | 1,580.80 |
| SNEV | \$ | 474.40 |
| SNEX | \$ | 790.40 |
| SNF1 | \$ | 95.20 |
| SNF2 | \$ | 142.40 |
| SNFC | \$ | 1,580.80 |
| SNFE | \$ | 3,161.60 |
| SNFL | \$ | 948.80 |
| SNFT | \$ | 632.80 |
| SNFV | \$ | 237.60 |
| SNFX | \$ | 316.80 |
| SNG1 | \$ | 142.40 |
| SNG2 | \$ | 237.60 |
| SNGC | \$ | 3,161.60 |
| SNGE | \$ | 3,952.00 |
| SNGL | \$ | 2,371.20 |

| SMA Item | Renewal Price |
|----------|----------------|
| SNGT | \$ 1,580.80 |
| SNGV | \$ 474.40 |
| SNGX | \$ 790.40 |
| SNH1 | \$ 142.40 |
| SNH2 | \$ 237.60 |
| SNHC | \$ 3,161.60 |
| SNHE | \$ 3,952.00 |
| SNHL | \$ 2,371.20 |
| SNHT | \$ 1,580.80 |
| SNHV | \$ 474.40 |
| SNHX | \$ 790.40 |
| SNJ1 | \$ 142.40 |
| SNJ2 | \$ 237.60 |
| SNJC | \$ 3,161.60 |
| SNJE | \$ 3,952.00 |
| SNJL | \$ 2,371.20 |
| SNJT | \$ 1,580.80 |
| SNJV | \$ 474.40 |
| SNJX | \$ 790.40 |
| SNK1 | \$ 142.40 |
| SNK2 | \$ 237.60 |
| SNKC | \$ 3,161.60 |
| SNKE | \$ 3,952.00 |
| SNKL | \$ 2,371.20 |
| SNKT | \$ 1,580.80 |
| SNKV | \$ 474.40 |
| SNKX | \$ 790.40 |
| SNL1 | \$ 95.20 |
| SNL2 | \$ 142.40 |
| SNLC | \$ 1,580.80 |
| SNLE | \$ 3,161.60 |
| SNLL | \$ 948.80 |
| SNLT | \$ 632.80 |
| SNLV | \$ 237.60 |
| SNLX | \$ 316.80 |
| SNM1 | \$ 142.40 |
| SNM2 | \$ 237.60 |
| SNMC | \$ 3,161.60 |
| SNME | \$ 3,952.00 |
| SNML | \$ 2,371.20 |
| SNMT | \$ 1,580.80 |
| SNMV | \$ 474.40 |
| SNMX | \$ 790.40 |

| SMA Item | Re | newal Price |
|----------|----|-------------|
| SNN1 | \$ | 135.20 |
| SNN2 | \$ | 224.80 |
| SNNC | \$ | 2,995.20 |
| SNNE | \$ | 3,744.00 |
| SNNL | \$ | 2,246.40 |
| SNNT | \$ | 1,497.60 |
| SNNV | \$ | 449.60 |
| SNNX | \$ | 748.80 |
| SNP1 | \$ | 135.20 |
| SNP2 | \$ | 224.80 |
| SNPC | \$ | 2,995.20 |
| SNPE | \$ | 3,744.00 |
| SNPL | \$ | 2,246.40 |
| SNPT | \$ | 1,497.60 |
| SNPV | \$ | 449.60 |
| SNPX | \$ | 748.80 |
| SNR1 | \$ | 142.40 |
| SNR2 | \$ | 237.60 |
| SNRC | \$ | 3,161.60 |
| SNRE | \$ | 3,952.00 |
| SNRL | \$ | 2,371.20 |
| SNRT | \$ | 1,580.80 |
| SNRV | \$ | 474.40 |
| SNRX | \$ | 790.40 |
| SNS1 | \$ | 142.40 |
| SNS2 | \$ | 237.60 |
| SNSC | \$ | 3,161.60 |
| SNSE | \$ | 3,952.00 |
| SNSL | \$ | 2,371.20 |
| SNST | \$ | 1,580.80 |
| SNSV | \$ | 474.40 |
| SNSX | \$ | 790.40 |
| SNT1 | \$ | 135.20 |
| SNT2 | \$ | 224.80 |
| SNTC | \$ | 2,995.20 |
| SNTE | \$ | 3,744.00 |
| SNTL | \$ | 2,246.40 |
| SNTT | \$ | 1,497.60 |
| SNTV | \$ | 449.60 |
| SNTX | \$ | 748.80 |
| SNU1 | \$ | 142.40 |
| SNU2 | \$ | 237.60 |
| SNUC | \$ | 3,161.60 |

| SMA Item | Re | enewal Price |
|----------|----|--------------|
| SNUE | \$ | 3,952.00 |
| SNUL | \$ | 2,371.20 |
| SNUT | \$ | 1,580.80 |
| SNUV | \$ | 474.40 |
| SNUX | \$ | 790.40 |
| SNV1 | \$ | 142.40 |
| SNV2 | \$ | 237.60 |
| SNVC | \$ | 3,161.60 |
| SNVE | \$ | 3,952.00 |
| SNVL | \$ | 2,371.20 |
| SNVT | \$ | 1,580.80 |
| SNVV | \$ | 474.40 |
| SNVX | \$ | 790.40 |
| SNW1 | \$ | 7,488.00 |
| SNW2 | \$ | 7,488.00 |
| SNWC | \$ | 24,710.40 |
| SNWE | \$ | 26,208.00 |
| SNWL | \$ | 22,464.00 |
| SNWT | \$ | 18,720.00 |
| SNWV | \$ | 7,488.00 |
| SNWX | \$ | 11,232.00 |
| SNX1 | \$ | 90.40 |
| SNX2 | \$ | 192.00 |
| SNXC | \$ | 1,198.40 |
| SNXE | \$ | 2,995.20 |
| SNXL | \$ | 899.20 |
| SNXT | \$ | 599.20 |
| SNXV | \$ | 216.00 |
| SNXX | \$ | 300.00 |
| SNY1 | \$ | 142.40 |
| SNY2 | \$ | 237.60 |
| SNYC | \$ | 3,161.60 |
| SNYE | \$ | 3,952.00 |
| SNYL | \$ | 2,371.20 |
| SNYT | \$ | 1,580.80 |
| SNYV | \$ | 474.40 |
| SNYX | \$ | 790.40 |
| SNZ1 | \$ | 142.40 |
| SNZ2 | \$ | 237.60 |
| SNZC | \$ | 3,161.60 |
| SNZE | \$ | 3,952.00 |
| SNZL | \$ | 2,371.20 |
| SNZT | \$ | 1,580.80 |

| SMA Item | Re | enewal Price |
|-----------------|----|--------------|
| SNZV | \$ | 474.40 |
| SNZX | \$ | 790.40 |
| SPE-100L-UNLTD | \$ | 23,712.00 |
| SPE-10L-UNLTD | \$ | 7,904.00 |
| SPE-1L1W | \$ | 790.40 |
| SPE-1L-SERVER | \$ | 1,264.80 |
| SPE-1L-UNLTD | \$ | 2,371.20 |
| SPE-25L-UNLTD | \$ | 11,856.00 |
| SPE-2L-UNLTD | \$ | 3,161.60 |
| SPE-50L-UNLTD | \$ | 15,808.00 |
| SPE-5L-UNLTD | \$ | 5,928.00 |
| SPE-AALZ | \$ | 632.80 |
| SPE-ACAA | \$ | 158.40 |
| SPE-ACE | \$ | 790.40 |
| SPE-ACE-10 | \$ | 2,371.20 |
| SPE-ACE-100 | \$ | 3,952.00 |
| SPE-ACE-2 | \$ | 1,185.60 |
| SPE-ACE-25 | \$ | 3,161.60 |
| SPE-ACE-5 | \$ | 1,580.80 |
| SPE-ACE-50 | \$ | 3,952.00 |
| SPE-ACE-ENT | \$ | 3,952.00 |
| SPE-BBSDK-1 | \$ | 1,423.20 |
| SPE-BBSDK-10 | \$ | 7,904.00 |
| SPE-BBSDK-100 | \$ | 15,808.00 |
| SPE-BBSDK-2 | \$ | 2,371.20 |
| SPE-BBSDK-25 | \$ | 11,856.00 |
| SPE-BBSDK-5 | \$ | 4,742.40 |
| SPE-BBSDK-50 | \$ | 14,227.20 |
| SPE-BBSDK-ENT | \$ | 15,808.00 |
| SPE-DGIS | \$ | 948.80 |
| SPE-DGIS-10 | \$ | 2,845.60 |
| SPE-DGIS-100 | \$ | 4,742.40 |
| SPE-DGIS-2 | \$ | 1,423.20 |
| SPE-DGIS-25 | \$ | 3,794.40 |
| SPE-DGIS-5 | \$ | 1,897.60 |
| SPE-DGIS-50 | \$ | 4,742.40 |
| SPE-DGIS-ENT | \$ | 4,742.40 |
| SPE-DHLCSECOM | \$ | 95.20 |
| SPE-DHLEAPI-10 | \$ | 316.80 |
| SPE-DHLEAPI-100 | \$ | 1,580.80 |
| SPE-DHLEAPI-2 | \$ | 142.40 |
| SPE-DHLEAPI-25 | \$ | 632.80 |
| SPE-DHLEAPI-5 | \$ | 237.60 |

| SMA Item | Re | enewal Price |
|------------------|----|--------------|
| SPE-DHLEAPI-50 | \$ | 948.80 |
| SPE-DHLEAPI-ENT | \$ | 3,161.60 |
| SPE-DHLECOMAPI | \$ | 95.20 |
| SPE-DHLES-10 | \$ | 316.80 |
| SPE-DHLES-100 | \$ | 1,580.80 |
| SPE-DHLES-2 | \$ | 142.40 |
| SPE-DHLES-25 | \$ | 632.80 |
| SPE-DHLES-5 | \$ | 237.60 |
| SPE-DHLES-50 | \$ | 948.80 |
| SPE-DHLES-ENT | \$ | 3,161.60 |
| SPE-DHLXMLPI | \$ | 95.20 |
| SPE-DHLXMLPI-10 | \$ | 316.80 |
| SPE-DHLXMLPI-100 | \$ | 1,580.80 |
| SPE-DHLXMLPI-2 | \$ | 142.40 |
| SPE-DHLXMLPI-25 | \$ | 632.80 |
| SPE-DHLXMLPI-5 | \$ | 237.60 |
| SPE-DHLXMLPI-50 | \$ | 948.80 |
| SPE-DHLXMLPI-ENT | \$ | 3,161.60 |
| SPE-FEDEX | \$ | - |
| SPE-FSMS | \$ | - |
| SPE-FSP-1 | \$ | 95.20 |
| SPE-FSP-10 | \$ | 316.80 |
| SPE-FSP-100 | \$ | 1,264.80 |
| SPE-FSP-2 | \$ | 202.40 |
| SPE-FSP-25 | \$ | 632.80 |
| SPE-FSP-5 | \$ | 228.00 |
| SPE-FSP-50 | \$ | 948.80 |
| SPE-FSP-ENT | \$ | 3,161.60 |
| SPE-FSPWS-1 | \$ | 95.20 |
| SPE-FSPWS-10 | \$ | 316.80 |
| SPE-FSPWS-100 | \$ | 1,264.80 |
| SPE-FSPWS-2 | \$ | 202.40 |
| SPE-FSPWS-25 | \$ | 632.80 |
| SPE-FSPWS-5 | \$ | 228.00 |
| SPE-FSPWS-50 | \$ | 948.80 |
| SPE-FSPWS-ENT | \$ | 3,161.60 |
| SPE-FT-1 | \$ | 1,423.20 |
| SPE-FT-10 | \$ | 7,904.00 |
| SPE-FT-100 | \$ | 15,808.00 |
| SPE-FT-2 | \$ | 2,371.20 |
| SPE-FT-25 | \$ | 11,856.00 |
| SPE-FT-5 | \$ | 4,742.40 |
| SPE-FT-50 | \$ | 14,227.20 |

| SMA Item | Re | enewal Price |
|---------------|----|--------------|
| SPE-FT-ENT | \$ | 15,808.00 |
| SPE-FTWS-1 | \$ | 1,423.20 |
| SPE-FWS | \$ | = |
| SPE-GSO | \$ | 142.40 |
| SPE-GSO-10 | \$ | 790.40 |
| SPE-GSO-100 | \$ | 3,161.60 |
| SPE-GSO-2 | \$ | 237.60 |
| SPE-GSO-25 | \$ | 1,580.80 |
| SPE-GSO-5 | \$ | 474.40 |
| SPE-GSO-50 | \$ | 2,371.20 |
| SPE-GSO-ENT | \$ | 3,952.00 |
| SPE-H1 | \$ | 790.40 |
| SPE-H2 | \$ | 1,580.80 |
| SPE-H3 | \$ | 1,185.60 |
| SPE-HAZFO | \$ | 790.40 |
| SPE-HAZFO-10 | \$ | 2,371.20 |
| SPE-HAZFO-100 | \$ | 3,952.00 |
| SPE-HAZFO-2 | \$ | 1,185.60 |
| SPE-HAZFO-25 | \$ | 3,161.60 |
| SPE-HAZFO-5 | \$ | 1,580.80 |
| SPE-HAZFO-50 | \$ | 3,952.00 |
| SPE-HAZFO-ENT | \$ | 3,952.00 |
| SPE-HC | \$ | 237.60 |
| SPE-HL | \$ | 316.80 |
| SPE-HT | \$ | 474.40 |
| SPE-HX | \$ | 790.40 |
| SPE-LSO | \$ | 142.40 |
| SPE-LSO-10 | \$ | 790.40 |
| SPE-LSO-100 | \$ | 3,161.60 |
| SPE-LSO-2 | \$ | 237.60 |
| SPE-LSO-25 | \$ | 1,580.80 |
| SPE-LSO-5 | \$ | 474.40 |
| SPE-LSO-50 | \$ | 2,371.20 |
| SPE-LSO-ENT | \$ | 3,952.00 |
| SPE-LTLCZ | \$ | 142.40 |
| SPE-LTLCZ-10 | \$ | 790.40 |
| SPE-LTLCZ-100 | \$ | 3,161.60 |
| SPE-LTLCZ-2 | \$ | 237.60 |
| SPE-LTLCZ-25 | \$ | 1,580.80 |
| SPE-LTLCZ-5 | \$ | 474.40 |
| SPE-LTLCZ-50 | \$ | 2,371.20 |
| SPE-LTLCZ-ENT | \$ | 3,952.00 |
| SPE-MDC-1 | \$ | 142.40 |

| SMA Item | Renewal Price |
|----------------|-----------------|
| SPE-MDC-10 | \$ 790.40 |
| SPE-MDC-100 | \$ 3,161.60 |
| SPE-MDC-2 | \$ 237.60 |
| SPE-MDC-25 | \$ 1,580.80 |
| SPE-MDC-5 | \$ 474.40 |
| SPE-MDC-50 | \$ 2,371.20 |
| SPE-MDC-ENT | \$ 3,952.00 |
| SPE-ONT | \$ 142.40 |
| SPE-ONT-10 | \$ 790.40 |
| SPE-ONT-100 | \$ 3,161.60 |
| SPE-ONT-2 | \$ 237.60 |
| SPE-ONT-25 | \$ 1,580.80 |
| SPE-ONT-5 | \$ 474.40 |
| SPE-ONT-50 | \$ 2,371.20 |
| SPE-ONT-ENT | \$ 3,952.00 |
| SPE-RCSFEE | \$ 120.80 |
| SPE-SPEED | \$ 142.40 |
| SPE-SPEED-10 | \$ 790.40 |
| SPE-SPEED-100 | \$ 3,161.60 |
| SPE-SPEED-2 | \$ 237.60 |
| SPE-SPEED-25 | \$ 1,580.80 |
| SPE-SPEED-5 | \$ 474.40 |
| SPE-SPEED-50 | \$ 2,371.20 |
| SPE-SPEED-ENT | \$ 3,952.00 |
| SPE-SS1 | \$ 384.00 |
| SPE-T1 | \$ 95.20 |
| SPE-T2 | \$ 202.40 |
| SPE-TC | \$ 1,264.80 |
| SPE-TE | \$ 3,161.60 |
| SPE-TL | \$ 948.80 |
| SPE-TT | \$ 632.80 |
| SPE-TV | \$ 228.00 |
| SPE-TX | \$ 316.80 |
| SPE-UNLTD | \$ 39,520.00 |
| SPE-UPS | \$ - |
| SPE-UPSAF-1 | \$ 142.40 |
| SPE-UPSAF-10 | \$ 790.40 |
| SPE-UPSAF-100 | \$ 3,161.60 |
| SPE-UPSAF-2 | \$ 237.60 |
| SPE-UPSAF-25 | \$ 1,580.80 |
| SPE-UPSAF-5 | \$ 474.40 |
| SPE-UPSAF-50 | \$ 2,371.20 |
| SPE-UPSAFAPI-1 | \$ 142.40 |

| SMA Item | Renewal Price |
|------------------|-----------------|
| SPE-UPSAF-ENT | \$ 3,952.00 |
| SPE-UPSAPI | \$ - |
| SPE-UPS-CCR | \$ 325.60 |
| SPE-UPSCS | \$ - |
| SPE-UPSDMI-10 | \$ 316.80 |
| SPE-UPSDMI-100 | \$ 1,264.80 |
| SPE-UPSDMI-2 | \$ 224.80 |
| SPE-UPSDMI-25 | \$ 632.80 |
| SPE-UPSDMI-5 | \$ 228.00 |
| SPE-UPSDMI-50 | \$ 948.80 |
| SPE-UPSDMI-ENT | \$ 3,161.60 |
| SPE-UPSMI-1 | \$ 135.20 |
| SPE-UPSSP-1 | \$ 95.20 |
| SPE-UPSSP-10 | \$ 316.80 |
| SPE-UPSSP-100 | \$ 1,264.80 |
| SPE-UPSSP-2 | \$ 202.40 |
| SPE-UPSSP-25 | \$ 632.80 |
| SPE-UPSSP-5 | \$ 228.00 |
| SPE-UPSSP-50 | \$ 948.80 |
| SPE-UPSSP-ENT | \$ 3,161.60 |
| SPE-UPSTDCBC-1 | \$ 1,423.20 |
| SPE-UPSTDCBC-10 | \$ 7,904.00 |
| SPE-UPSTDCBC-100 | \$ 15,808.00 |
| SPE-UPSTDCBC-2 | \$ 2,371.20 |
| SPE-UPSTDCBC-25 | \$ 11,856.00 |
| SPE-UPSTDCBC-5 | \$ 4,742.40 |
| SPE-UPS-TDCBC-50 | \$ 14,227.20 |
| SPE-UPSTDCBC-ENT | \$ 15,808.00 |
| SPE-USPS | \$ - |
| SPE-USPSCS | \$ - |
| SS1M | \$ 730.40 |
| SS2M | \$ 1,572.80 |
| SSCA | \$ 158.40 |
| SSD1 | \$ 224.80 |
| SSFC | \$ 224.80 |
| SSH1 | \$ 790.40 |
| SSH2 | \$ 1,580.80 |
| SSHC | \$ 237.60 |
| SSHE | \$ 38,788.00 |
| SSHL | \$ 316.80 |
| SSHT | \$ 474.40 |
| SSHV | \$ 1,185.60 |
| SSHX | \$ 790.40 |

| SMA Item | Renewal Price | | |
|-----------------|-----------------|--|--|
| SSJ1 | \$ 1,872.00 | | |
| SSJ2 | \$ 2,995.20 | | |
| SSJC | \$ 26,208.00 | | |
| SSJE | \$ 74,880.00 | | |
| SSJL | \$ 18,720.00 | | |
| SSJT | \$ 11,232.00 | | |
| SSJV | \$ 3,744.00 | | |
| SSJX | \$ 5,616.00 | | |
| SSK1 | \$ 374.40 | | |
| SSK2 | \$ 599.20 | | |
| SSKC | \$ 4,492.80 | | |
| SSKL | \$ 3,744.00 | | |
| SSKT | \$ 2,246.40 | | |
| SSKV | \$ 1,123.20 | | |
| SSKX | \$ 1,872.00 | | |
| SSL1 | \$ 790.40 | | |
| SSL2 | \$ 3,161.60 | | |
| SSLC | \$ 23,712.00 | | |
| SSLE | \$ 39,520.00 | | |
| SSLL | \$ 15,808.00 | | |
| SSLN | \$ 2,371.20 | | |
| SSLS | \$ 1,264.80 | | |
| SSLT | \$ 11,856.00 | | |
| SSLV | \$ 5,928.00 | | |
| SSLX | \$ 7,904.00 | | |
| SSLZ | \$ 632.80 | | |
| SSN1 | \$ 3,744.00 | | |
| SSN2 | \$ 5,990.40 | | |
| SSNC | \$ 52,416.00 | | |
| SSNE | \$ 74,880.00 | | |
| SSNL | \$ 37,440.00 | | |
| SSNT | \$ 22,464.00 | | |
| SSNV | \$ 7,488.00 | | |
| SSNX | \$ 11,232.00 | | |
| SSPC | \$ 224.80 | | |
| SSPT | \$ 249.60 | | |
| SSR0 | \$ 33.60 | | |
| SSSP | \$ 384.00 | | |
| SSTSIMPLESINGLE | \$ 1,072.00 | | |
| SSVS | \$ 495.20 | | |
| SSY1 | \$ 1,423.20 | | |
| SSY2 | \$ 2,371.20 | | |
| SSYC | \$ 15,808.00 | | |

| SMA Item | Re | Renewal Price | | |
|----------|----|---------------|--|--|
| SSYE | \$ | 15,808.00 | | |
| SSYL | \$ | 14,227.20 | | |
| SSYT | \$ | 11,856.00 | | |
| SSYV | \$ | 4,742.40 | | |
| SSYX | \$ | 7,904.00 | | |
| SSZ1 | \$ | 790.40 | | |
| SSZ2 | \$ | 1,185.60 | | |
| SSZC | \$ | 3,952.00 | | |
| SSZE | \$ | 3,952.00 | | |
| SSZL | \$ | 3,952.00 | | |
| SSZT | \$ | 3,161.60 | | |
| SSZV | \$ | 1,580.80 | | |
| SSZX | \$ | 2,371.20 | | |
| SUD1 | \$ | 224.80 | | |
| SUF1 | \$ | 449.60 | | |
| SUF2 | \$ | 748.80 | | |
| SUFC | \$ | 3,744.00 | | |
| SUFL | \$ | 2,995.20 | | |
| SUFT | \$ | 2,246.40 | | |
| SUFV | \$ | 1,123.20 | | |
| SUG1 | \$ | 449.60 | | |
| SUG2 | \$ | 748.80 | | |
| SUGC | \$ | 3,744.00 | | |
| SUGE | \$ | 7,488.00 | | |
| SUGL | \$ | 2,995.20 | | |
| SUGT | \$ | 2,246.40 | | |
| SUGV | \$ | 1,123.20 | | |
| SUGX | \$ | 1,497.60 | | |
| SUR1 | \$ | 449.60 | | |
| SUR2 | \$ | 748.80 | | |
| SURC | \$ | 7,488.00 | | |
| SURE | \$ | 3,744.00 | | |
| SURL | \$ | 2,995.20 | | |
| SURT | \$ | 2,246.40 | | |
| SURV | \$ | 1,123.20 | | |
| SURX | \$ | 1,497.60 | | |
| SUU1 | \$ | 224.80 | | |
| SW10 | \$ | 524.80 | | |
| SW20 | \$ | 748.80 | | |
| SWS1 | \$ | 674.40 | | |
| SWS2 | \$ | 973.60 | | |
| T25B | \$ | 724.00 | | |
| T25C | \$ | 850.40 | | |

| SMA Item | Re | Renewal Price | | |
|----------|----|---------------|--|--|
| T25D | \$ | 1,040.00 | | |
| T25E | \$ | 1,230.40 | | |
| T25S | \$ | 394.40 | | |
| T2K1 | \$ | 490.40 | | |
| T2RH | \$ | 850.40 | | |
| T2RJ | \$ | 1,040.00 | | |
| T2RK | \$ | 1,562.40 | | |
| T2RL | \$ | 2,036.00 | | |
| T2X1 | \$ | 1,362.40 | | |
| T2X2 | \$ | 1,072.00 | | |
| T2X3 | \$ | 730.40 | | |
| T2X4 | \$ | 602.40 | | |
| T528 | \$ | 172.00 | | |
| T52C | \$ | 1,983.20 | | |
| T52D | \$ | 2,931.20 | | |
| T545 | \$ | 126.40 | | |
| T550 | \$ | 495.20 | | |
| T56A | \$ | 275.20 | | |
| T56B | \$ | 607.20 | | |
| T56C | \$ | 670.40 | | |
| T5C3 | \$ | 79.20 | | |
| T5C4 | \$ | 37.60 | | |
| T5F1 | \$ | 237.60 | | |
| T5F2 | \$ | 119.20 | | |
| T5F8 | \$ | 324.80 | | |
| T5FF | \$ | 198.40 | | |
| T5FG | \$ | 198.40 | | |
| T5FM | \$ | 149.60 | | |
| T5L1 | \$ | 1,291.20 | | |
| T5L3 | \$ | 568.80 | | |
| T5LE | \$ | 668.00 | | |
| T5LP | \$ | 1,148.80 | | |
| T5LX | \$ | 1,464.80 | | |
| T5MC | \$ | 34,620.00 | | |
| T5ML | \$ | 20,867.20 | | |
| T5MX | \$ | 4,861.60 | | |
| T5NL | \$ | 79.20 | | |
| T5PR | \$ | 126.40 | | |
| T5R0 | \$ | 974.40 | | |
| T5SC | \$ | 7,825.60 | | |
| T5SL | \$ | 4,704.00 | | |
| T5SU | \$ | 126.40 | | |
| T5SX | \$ | 1,099.20 | | |

| SMA Item | Renewal Price | | |
|----------|---------------|-----------|--|
| T5UC | \$ | 552.80 | |
| T5VT | \$ | 119.20 | |
| T5WC | \$ | 48.00 | |
| T5XC | \$ | 2,416.00 | |
| T5XE | \$ | 973.60 | |
| TIOH | \$ | 401.60 | |
| TI5P | \$ | 300.00 | |
| TI6P | \$ | 300.00 | |
| TI9P | \$ | 300.00 | |
| TRMH | \$ | 2,723.20 | |
| TRMM | \$ | 2,723.20 | |
| TRUH | \$ | 1,378.40 | |
| TRUM | \$ | 1,378.40 | |
| TSA2 | \$ | 394.40 | |
| TSA3 | \$ | 552.80 | |
| TSA4 | \$ | 648.00 | |
| TSMB | \$ | 170.40 | |
| TSMC | \$ | 170.40 | |
| VP50 | \$ | 495.20 | |
| VP51 | \$ | 495.20 | |
| VS27 | \$ | 328.80 | |
| VS28 | \$ | 155.20 | |
| VS42 | \$ | 490.40 | |
| VS43 | \$ | 790.40 | |
| VSDE | \$ | 1,312.00 | |
| VSDH | \$ | 789.60 | |
| VSDP | \$ | 789.60 | |
| VSG1 | \$ | 32.00 | |
| VSG2 | \$ | 32.00 | |
| VSG3 | \$ | 277.60 | |
| VSG4 | \$ | 1,185.60 | |
| VSG5 | \$ | 1,976.00 | |
| VSN1 | \$ | 395.20 | |
| VSNC | \$ | 24,660.80 | |
| VSNL | \$ | 14,860.00 | |
| VSNX | \$ | 3,478.40 | |
| VSX1 | \$ | 241.60 | |
| W9SM | \$ | 44.00 | |
| WDF1 | \$ | 216.80 | |
| WMAP | \$ | 1,406.40 | |
| WMAV | \$ | 1,939.20 | |
| WMAX | \$ | 2,646.40 | |
| WMDE | \$ | 344.80 | |

| SMA Item | Re | Renewal Price | | |
|----------|----|---------------|--|--|
| WMDP | \$ | 345.60 | | |
| WMEL | \$ | 345.60 | | |
| WMEM | \$ | 873.60 | | |
| WMFB | \$ | 345.60 | | |
| WMGC | \$ | 786.40 | | |
| WMLC | \$ | 254.40 | | |
| WMM7 | \$ | 873.60 | | |
| WMMW | \$ | 873.60 | | |
| WMPR | \$ | 1,319.20 | | |
| WMPS | \$ | 873.60 | | |
| WMSM | \$ | 187.20 | | |
| WMU2 | \$ | 441.60 | | |
| WP81 | \$ | 208.00 | | |
| WP82 | \$ | 374.40 | | |
| WP83 | \$ | 582.40 | | |
| WPB5 | \$ | 54.40 | | |
| WPCP | \$ | 407.20 | | |
| WPD1 | \$ | 216.80 | | |
| WPFA | \$ | 46.40 | | |
| WPMD | \$ | 88.00 | | |
| WPP5 | \$ | 799.20 | | |
| WPP6 | \$ | 1,514.40 | | |
| WPP7 | \$ | 2,512.80 | | |
| WPP8 | \$ | 1,897.60 | | |
| WPRA | \$ | 1,315.20 | | |
| WPSA | \$ | 162.40 | | |
| WPSB | \$ | 814.40 | | |
| WPSC | \$ | 1,302.40 | | |
| WPSM | \$ | 187.20 | | |
| WPSP | \$ | 260.80 | | |
| WRAA | \$ | 948.80 | | |
| WRAB | \$ | 948.80 | | |
| WRAC | \$ | 474.40 | | |
| WRAD | \$ | 474.40 | | |
| WRAE | \$ | 349.60 | | |
| WRAF | \$ | 349.60 | | |
| WRAG | \$ | 175.20 | | |
| WRAH | \$ | 175.20 | | |
| WRAJ | \$ | 88.00 | | |
| WRAK | \$ | 88.00 | | |
| WRAM | \$ | 516.00 | | |
| WRAN | \$ | 516.00 | | |
| WRAP | \$ | 258.40 | | |

| SMA Item | Renewal Price | | |
|----------|----------------|--|--|
| WRAQ | \$ 258.40 | | |
| WRAR | \$ 129.60 | | |
| WRAT | \$ 129.60 | | |
| WRAU | \$ 765.60 | | |
| WRAV | \$ 765.60 | | |
| WRAW | \$ 383.20 | | |
| WRAX | \$ 383.20 | | |
| WRAY | \$ 192.00 | | |
| WRAZ | \$ 192.00 | | |
| WRBP | \$ 948.80 | | |
| WRBQ | \$ 1,081.60 | | |
| WRBR | \$ 948.80 | | |
| WRBT | \$ 901.60 | | |
| WRBU | \$ 765.60 | | |
| WRBX | \$ 374.40 | | |
| WRBY | \$ 582.40 | | |
| WRBZ | \$ 208.00 | | |
| WRCA | \$ 948.80 | | |
| WRCD | \$ 474.40 | | |
| WRCF | \$ 237.60 | | |
| WRCH | \$ 4,592.80 | | |
| WRCJ | \$ 2,296.80 | | |
| WRCL | \$ 1,148.80 | | |
| WRCN | \$ 566.40 | | |
| WRCP | \$ 283.20 | | |
| WRCR | \$ 141.60 | | |
| WRCT | \$ 2,296.80 | | |
| WRCV | \$ 1,148.80 | | |
| WRCX | \$ 574.40 | | |
| WRDA | \$ 832.00 | | |
| WRDC | \$ 416.00 | | |
| WRDE | \$ 208.00 | | |
| WRDG | \$ 1,664.00 | | |
| WRDH | \$ 832.00 | | |
| WRDI | \$ 416.00 | | |
| WSMS | \$ 828.00 | | |
| WSMT | \$ 1,240.00 | | |
| WSSB | \$ 162.40 | | |
| Z6ME | \$ 566.40 | | |
| Z6MG | \$ 987.20 | | |



Account Name: Account Numbers: Effective Date: NASPO ValuePoint Multiple 05/14/2022 End Date: 05/13/2027 - Updated 07/09/2024

Price Group TC00032834 / SM

Discount: Discounts as listed below

| ITEM | DESCRIPTION | LIST PRICE ON QUOTE DATE | DISCOUNT % | DISCOUNT PRICE |
|-----------------------|--|--------------------------|----------------|-------------------|
| Postage Meter Ink | « & Accessories | | | |
| Ink Cartridges | | 0.50.00 | 170/ | 4400 70 |
| 765-9 | Red Post Ink Cartridge - 1/box - Up to 8,800 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM300c, DM400c, DM450c, DM475c, SendPro® C Auto | \$159.99 | 17% | \$132.79 |
| 772-1 | DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity | \$213.99 | 17% | \$177.61 |
| 772-2 | DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity | \$405.99 | 17% | \$336.97 |
| 787-0 | Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For SendPro P, SendPro MailCenter & Connect+ Series | Discontinue | d - Replaced w | vith SL-787-0 |
| SL-787-0 | Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For SendPro P, SendPro MailCenter & Connect+ Series | \$149.99 | 17% | \$124.49 |
| 787-1 | Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For SendPro P, SendPro MailCenter & Connect+ Series | \$319.99 | 17% | \$265.59 |
| 787-3 | Black Ink Cartridge (Standard) - 1/box - For SendPro P, SendPro MailCenter & Connect+ Series | \$109.99 | 17% | \$91.29 |
| 787-8 | Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For SendPro P, SendPro MailCenter & Connect+ Series | Discontinue | d - Replaced w | vith SL-787-8 |
| SL-787-8 | Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For SendPro P, SendPro MailCenter & Connect+ Series | \$209.99 | 17% | \$174.29 |
| 787-D | Cyan Ink Cartridge (Standard) - 1/box- For SendPro P & Connect+ Series | \$79.99 | 17% | \$66.39 |
| 787-E | Magenta Ink Cartridge (Standard) - 1/box- For SendPro P & Connect+ Series | \$79.99 | 17% | \$66.39 |
| 787-F | Yellow Ink Cartridge (Standard) - 1/box- For SendPro P & Connect+ Series | \$79.99 | 17% | \$66.39 |
| 78P-K | Black Ink Cartridge (Production) - 1/box - For SendPro P, SendPro MailCenter & Connect+ Series | \$209.99 | 17% | \$174.29 |
| 78P-Z | Color Graphics Ink Bundle - 1 each Black (787-3), Cyan (787-D), Magenta (787-E), Yellow (787-F) Ink Cartridges - For SendPro [™] P & Connect+® Series | | Discontinued | |
| 793-5 | Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225, SendPro® C, SendPro®+ | \$109.99 | 17% | \$91.29 |
| 797-0 | Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation | \$79.99 | 17% | \$66.39 |
| 797-M | Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2 | \$79.99 | 17% | \$66.39 |
| SL-7741 | Black Ink Cartridge - 1/box - For upgraded DM Infinity | \$595.00 | 17% | \$493.85 |
| SL-798-0 | Red Postal Ink Cartridge - 1 per box; Up to 1,500 impressions (no envelope ad) - For SendPro® C, SendPro®+ | \$64.99 | 17% | \$53.94 |
| SL-870-1 | Red Postal Ink Cartridge - 1 per box; Up to 400-880 impressions or 3-4 months - For SendPro® Mailstation (CSD1) | \$76.99 | 17% | \$63.90 |
| Print Heads & Acce | ssories | | | L |
| 51A-P | Ink Waste Replacement Kit - 1/box - For DM300c, DM400c, DM450c, DM475c, SendPro® C, SendPro® C Auto, SendPro®+ | \$22.99 | 17% | \$19.08 |
| 787-G | Cyan/Magenta Print Head - 1/box - For SendPro P & Connect+ Series | \$129.99 | 17% | \$107.89 |
| 787-H | Yellow/Black Print Head - 1/box - For SendPro P & Connect+ Series | \$129.99 | 17% | \$107.89 |
| 78P-B | Black Print Head - 1/box - For SendPro P, SendPro MailCenter & Connect+ Series | \$129.99 | 17% | \$107.89 |
| 78P-R | Red Print Head - 1/box - For SendPro P, SendPro MailCenter & Connect+ Series | \$129.99 | 17% | \$107.89 |
| 79P-W | Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves - For SendPro P, SendPro MailCenter & Connect+ Series | \$31.99 | 17% | \$26.55 |
| SL-775P | Black Print Head - 1/box - For upgraded DM Infinity | \$595.00 | 17% | \$493.85 |
| Postage Tape Plain | | | | |
| 610-R | Gummed Postage Tape Rolls; 6 rolls/box - 275'/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For SendPro P, SendPro MailCenter & Connect+ Series | \$124.99 | 17% | \$103.74 |
| 612-9 | Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200i, DM200L, DM225, mailstation series, Personal Post, SendPro® C, SendPro®+, SendPro® Mailstation (CSD1) | \$44.99 | 17% | \$37.34 |
| 613-H | Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5'/roll, 722 tapes/roll (no envelope ad, 437 tapes/roll (with envelope ad) - For SendPro P, SendPro MailCenter & Connect+ Series | \$159.99 | 17% | \$132.79 |
| 620-9 | Plain Tape Sheets - 150 double sheets, up to 300 labels - For DM100i, DM125, DM200i, DM200L, DM225, mailstation series, Personal Post, SendPro® C, SendPro®+, SendPro® Mailstation (CSD1) | \$79.99 | 17% | \$66.39 |
| 625-0 | Plain Tape Strips - 300 strips, up to 600 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475, SendPro® C Auto | \$79.99 | 17% | \$66.39 |
| United We Stand | | | | |
| 613-3 | United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475, SendPro® C Auto | \$89.99 | 17% | \$74.69 |
| 613-8 | United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200i, DM200L, DM225, mailstation series, Personal Post, SendPro® C, SendPro®+, SendPro® Mailstation (CSD1) | \$84.99 | 17% | \$70.54 |
| 613-9 | United We Stand Tape Sheets - 25 double sheets, 50 labels - For DM100i, DM125, DM200i, DM200L, DM225, mailstation series, Personal Post, SendPro® C, SendPro®+, SendPro® Mailstation (CSD1) | \$49.99 | 17% | \$41.49 |
| | · · · · · · · · · · · · · · · · · · · | | | • |

| E-Z Seal® Sealing Solution | tion & Accessories | | | |
|----------------------------|---|--|------------------|--------------------|
| Sealing Solution 601-0 | E-Z Seal Sealing Solution: 4 - 16 oz. bottles/box - For all machine series | \$89.99 | 17% | \$74.69 |
| 601-7 | E-Z Seal Sealing Solution: 4 - 16 oz. bottles/box - For all machine series E-Z Seal Sealing Solution: 1 - 4 oz. Dabber Bottle - For hand sealing | \$89.99 \$23.99 | 17% | \$74.69 \$19.91 |
| 601-9 | E-Z Seal Sealing Solution: 1 - 4 OZ. Flip Top bottle - For all machine series | \$34.99 | 17% | \$29.04 |
| 605-0 | E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series | \$139.99 | 17% | \$116.19 |
| 607-0 | E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series | \$749.99 | 17% | \$622.49 |
| 608-0 | E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series | \$99.99 | | \$82.99 |
| | | 700.00 | ,. | ****** |
| Sealing Accessories | | | | |
| 2F3-E | Moistener Replacement Kit - Includes wick, stripper blade and instructions - For Connect+ 500W, Connect+ 1000, Connect+ 2000, SendPro™ P1000, SendPro™ P1500, SendPro™ P2000 & SendPro | \$19.99 | 17% | \$16.59 |
| 2F3-F | MailCenter Moistener Replacement Kit - Includes wick, stripper blade and instructions - For Connect+ 3000, SendPro™ P3000 & SendPro MailCenter | \$29.99 | 17% | \$24.89 |
| 621-8 | Moistener Brush & Wick Assembly - Includes wick, shield and brush assembly - For DM200, DM300, DM300, DM300L, SendPro® C, SendPro®+ | | Discontinued | |
| 770-T | Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM400c, SendPro® C Auto | \$14.99 | 17% | \$12.44 |
| 946-1 | Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM100i, DM125, DM300c | \$19.99 | 17% | \$16.59 |
| Cleaning Kits | | | | |
| SL-CKB01 | Paris Clearing Kit. (4) On processing Air Duster (4) Alabel Clearing Wises (4) Maint Lland | | Discontinued | |
| | Basic Cleaning Kit - (1) 8 oz pressurized Air Duster, (4) Alcohol Cleaning Wipes, (4) Moist Hand Towlettes | | | |
| SL-CKE01 | Everyday Cleaning Kit - (1) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (6) Dry, Lint-Free Absorbent Wipes, (6) Alcohol Cleaning Wipes, (6) Moist Hand Towlettes, (15) Swabs, (1) Pair of Disposable Gloves | | Discontinued | |
| SL-CKE02 | Everyday Cleaning Pack - (2) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning Wipes, (12) Moist Hand Towlettes, (25) Swabs, (2) Pair of Disposable Gloves, (1) Reusable Bag | \$49.99 | 15% | \$42.49 |
| SL-CKE03 | Everyday Cleaning Kit (No Duster) - (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning Wipes, (12) Moist Hand Towlettes, (25) Swabs, (2) Pair of Disposable Gloves, (1) Reusable Bag | \$29.99 | 15% | \$25.49 |
| SandProTM Online Sh | ipping & Mailing Supplies | | | |
| | | Diagontinus | d. Danlagad wit | L CL CDM44 |
| SL-SPM01 | SendPro® Enterprise Postage Sheets - 5 sheets/box - 25 stamps per sheet for a total of 125 stamps - For all standard desktop inkjet printers used with SendPro Enterprise | | d - Replaced wit | |
| SL-SPM11 | Postage Sheets for Stamp Printing - 6 sheets/box - 20 stamps per sheet for a total of 120 stamps - For all standard desktop inkjet printers, SendPro Online & SendPro Enterprise | \$4.99 | | \$4.14 |
| SL-SPM12 | SendPro® Postage Roll - 1 roll/box - 1,000 stamps per roll - For 6WB-M, QL700, WL800, SPM3 & SL-SPM8 printers | \$39.99 | 17% | \$33.19 |
| 2F3-P | DK1241 4" x 6" Shipping Labels - 1 roll/box - 200 labels per roll - For QL1050, 1E28 label printers | \$29.95 | 17% | \$24.86 |
| 6WB-A | Data Max-pbSmartPostage 4" Continuous Shipping Labels - 1 roll of 260 self stick adhesive labels - For 6WB-P E4204 Thermal Label Printer | Discontinued - Replaced with SL-6WB-A | | h SL-6WB-A |
| SL-6WB-A | Data Max-pbSmartPostage 4" Continuous Shipping Labels - 1 roll of 260 self stick adhesive labels - For 6WB-P E4204 Thermal Label Printer | \$19.49 | 17% | \$16.18 |
| 6WB-F | Die Cut Shipping Labels - 4 in. x 6 in 1 roll/box, 300 labels/roll For 6WB-P E4204 Thermal Label Printer | Discontinue | d - Replaced wi | th SL-6WB-F |
| SL-6WB-F | Die Cut Shipping Labels - 4 in. x 6 in 1 roll/box, 300 labels/roll For 6WB-P E4204 Thermal Label Printer | \$29.95 | 17% | \$24.86 |
| 6W2-3 | White Internet Shipping Labels with TrueBlock™ Technology - 5.5" x 8.5" - 25 sheets of 2 labels each - 50 labels - For all standard desktop inkjet printers | \$21.99 | 17% | \$18.25 |
| 6W2-4 | White Internet Shipping Labels with TrueBlock™ Technology - 5.5" x 8.5" - 100 sheets of 2 labels each - 200 labels - For all standard desktop laser printers | \$39.99 | 17% | \$33.19 |
| Address Diabte AD40 | | | | |
| | 0, AR200, AR300 Supplies | 17.5 | 4507 | A |
| PB-MAX3 | Black Ink Cartridge, 1 per box - For AddressRight AR100, AR200, AR300 | 47.99 \$59.00 | 15% | \$40.79 \$50.14 |
| PB-BLUE | Blue Ink Cartridge, 1 per box - For AddressRight AR100, AR200, AR300 | \$58.99 \$58.99 | 15% | \$50.14 |
| PB-GREEN PB-RED | Black Ink Cartridge, 1 per box - For AddressRight AR100, AR200, AR300 Black Ink Cartridge, 1 per box - For AddressRight AR100, AR200, AR300 | \$58.99 | 15% 15% | \$50.14 \$50.14 |
| 1125 | Sacration Salarago, 1 por son 1 or riadiocologic rist 100, rist 200, ristoo | ψ | 1070 | ψ50.14 |
| SendSuite® Shipping | Labels | | | |
| 674-0 | Continuous Direct Thermal Labels - 4 rolls/box, 4 in. x 1,800 in For J645, 1E03, 1E23 and 1E26 Label Printers | \$239.99 | | \$199.19 |
| 674-8 | Direct Thermal Labels - 300 labels/roll, 4in. x 6in., 6 rolls/box - For J645, 1E03, 1E23 and 1E26 Label Printers | Discontinue | d - Replaced w | ith SL-674-8 |
| SL-674-8 | Direct Thermal Labels - 300 labels/roll, 4in. x 6in., 6 rolls/box - For J645, 1E03, 1E23 and 1E26 Label Printers | \$234.99 | 17% | \$195.04 |
| 674-9 | Direct Thermal Label Rolls - 4 in. x 3 in. Die Cut - 4 rolls/box - For J645, 1E03, 1E23, 1E26 | | Discontinued | |
| 678-0 | Direct Thermal Label Rolls - 2 in. x 4 in. Die Cut - 6 rolls/box - For J645, 1E03, 1E23, 1E26 | | d - Replaced w | |
| SL-678-0 | Direct Thermal Label Rolls - 2 in. x 4 in. Die Cut - 6 rolls/box - For J645, 1E03, 1E23, 1E26 | \$259.99 | 17% | \$215.79 |
| 678-5 | Direct Thermal Label Rolls - 2.1 in. x 1.5 in. Die Cut - 2 rolls/box - For J645, 1E03, 1E23, 1E26 | \$247.99 | | \$205.83 |
| 745-0 | Continuous Direct Thermal Labels - 4 rolls/box, 4 in. x 1,800 in For J645, 1E03, 1E23 and 1E26 Label | | 1-5 = 17% | \$116.19 |
| | Printers | | 6-10 = 20% | \$111.99 |
| | | M 400.5- | 11-20 = 30% | \$97.99 |
| | | \$139.99 | 21-30 = 40% | \$83.99 |
| | | | 31-40 = 50% | \$70.00 |
| | | | 41-50 = 60% | \$56.00 |
| 745-1 | Direct Thermal Labels - 300 labels/roll, 4in. x 6in., 6 rolls/box - For J645, 1E03, 1E23 and 1E26 Label | 51+ = 70% \$42.00 Discontinued - Replaced with SL-745-1 | | |
| SL-745-1 | Printers Direct Thermal Labels - 300 labels/roll, 4in. x 6in., 6 rolls/box - For J645, 1E03, 1E23 and 1E26 Label | \$150.99 | 17% | \$125.32 |
| 745-2 | Printers Direct Thermal Label Rolls - 4 in. x 3 in. Die Cut - 4 rolls/box - For J645, 1E03, 1E23, 1E26 | \$139.99 | 17% | \$116.19 |
| | | | | |

| 745-4 | Direct Thermal Label Rolls - 2 in. x 4 in. Die Cut - 6 rolls/box - For J645, 1E03, 1E23, 1E26 | | Discontinued | |
|----------------|---|--------------|--------------|----------|
| 745-5 | Direct Thermal Label Rolls - 2.1 in. x 1.5 in. Die Cut - 2 rolls/box - For J645, 1E03, 1E23, 1E26 | \$50.99 | 17% | \$42.32 |
| PitneyTrack Ac | cessories | | 1 | |
| SL-T7C1HS | Hand Strap - 1/box - For PitneyTrack | \$59.00 | 17% | \$48.97 |
| SL-T7C1SH | Soft Holster - 1/box - For PitneyTrack | \$69.00 | 17% | \$57.27 |
| SL-T7C1BB | Basic Battery - 1/box - For PitneyTrack | \$129.00 | 17% | \$107.07 |
| SL-T7C1EB | Extended Battery - 1/box - For PitneyTrack | \$139.00 | 17% | \$115.37 |
| Tabs/Wafer Sea | als | | | |
| 6S2-3 | 1" Clear Tabs with Black Bar Separator - 50,000 Tabs - 5 rolls per box; 12,500 tabs per roll | \$89.99 | 15% | \$76.49 |
| 6S2-2 | 1" Clear Perforated Tabs with Black Bar Separator - 50,000 Tabs - 5 rolls per box; 12,500 tabs per roll | \$89.99 | 15% | \$76.49 |
| 6S2-7 | 1.25" Clear Tabs with Black Bar Separator - 30,000 Tabs - 4 rolls per box; 7,500 tabs per roll | \$99.99 | 15% | \$84.99 |
| 6S2-A | 1.5" Clear Tabs with Black Bar Separator - 50,000 Tabs - 4 rolls per box; 12,500 tabs per roll | \$159.99 | 15% | \$135.99 |
| 6S2-4 | 1" Transparent Tabs with Black Box Separator - 50,000 Tabs - 5 rolls per box; 10,000 tabs per roll | \$69.99 | 15% | \$59.49 |
| 6S2-8 | 1.25" Transparent Tabs with Black Bar Separator - 34,000 Tabs - 4 rolls per box; 8,500 tabs per roll | \$79.99 | 15% | \$67.99 |
| 6S2-B | 1.5" Transparent Tabs with Black Bar Separator - 50,000 Tabs - 4 rolls per box; 12,500 tabs per roll | \$129.99 | 15% | \$110.49 |
| 6SC-W | 1" White Tabs - 100,000 Tabs - 5 rolls per box; 20,000 tabs per roll | \$115.00 | 15% | \$97.75 |
| 6S2-5 | 1" White Tabs - 50,000 Tabs - 5 rolls per box; 10,000 tabs per roll | \$59.99 | 15% | \$50.99 |
| 6S2-9 | 1.5" White Tabs - 50,000 Tabs - 4 rolls per box; 12,500 tabs per roll | \$119.99 | 15% | \$101.99 |
| 6S2-C | 1.5" White Tabs - 56,000 Tabs - 8 rolls per box; 7,000 tabs per roll | Discontinued | | |

The Courtesy Supply Discount guarantees the quoted discount for the products listed above, when the order is placed during the effective dates shown at the top of this document. Discount listed is specific to customer(s) named herein this document and may not be altered. If applicable, city, county and/or state tax as well as costs for requested expedited handling/shipping will be applied to each order.

| FOR THE CONTRACTOR: |
|-----------------------------------|
| PITNEY BOWES INC |
| Company Name |
| |
| Authorized Agent Signature |
| |
| Authorized Agent (Print or Type) |
| |
| Date |
| |
| FOR THE STATE: |
| TOR THE STATE. |
| Signature |
| 3 |
| Name and Title |
| |
| DTMB Central Procurement Services |
| Agency |
| |
| Date |