



STATE OF MICHIGAN ENTERPRISE PROCUREMENT

Department of Technology, Management, and Budget
320 S. Walnut Street 2nd Floor Lansing, MI 48933
P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number 4

to

Contract Number MA220000000858

CONTRACTOR	PITNEY BOWES INC
	3001 Summer St
	Stamford CT 06926
	Bill Walter
	480-206-2984
	Bill.Walter@pb.com
	CV0001235

STATE	Program Manager	Tom Goodine	DTMB
		517-636-7724	
		goodinet@michigan.gov	
	Contract Administrator	Alannah Doak	DTMB
		(517) 230-9424	
		DoakA@michigan.gov	

CONTRACT SUMMARY				
Postage and Mail Equipment				
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE	
April 1, 2023	May 14, 2024	4 - 12 Months	May 14, 2025	
PAYMENT TERMS		DELIVERY TIMEFRAME		
Net 45		N/A		
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING	
<input type="checkbox"/> P-Card <input checked="" type="checkbox"/> Direct Voucher (PRC) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
MINIMUM DELIVERY REQUIREMENTS				
N/A				
DESCRIPTION OF CHANGE NOTICE				
OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input checked="" type="checkbox"/>	12 Months	<input type="checkbox"/>		May 14, 2026
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$5,000,000.00	\$0.00	\$5,000,000.00		
DESCRIPTION				
Effective 3/27/25, the second option year available on this contract is hereby exercised. The revised contract expiration date is May 14, 2026.				
Also, pricing on this contract is hereby updated, per revised Attachments.				
All other terms, conditions, specifications and pricing remain the same. Per contractor and agency agreement, and DTMB Central Procurement approval.				

Postage Meter Rental (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	17%
Maintenance Included in Rental Price	** In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2026 will not be accepted by the USPS.

Item	Category	Description	Monthly Meter MSRP	Monthly Contract Price	% Off MSRP
1RPT	POSTAGE METER RENTALS	PSD, US DM INFINITY PERMIT METER	\$137.00/MONTH	\$113.71/MONTH	17%
1W00-MH	POSTAGE METER RENTALS	METER FOR CONNECT+3000	\$104.00/MONTH	\$86.32/MONTH	17%
1W00-ML	POSTAGE METER RENTALS	METER FOR CONNECT+500	\$104.00/MONTH	\$86.32/MONTH	17%
1W00-MM	POSTAGE METER RENTALS	METER FOR CONNECT+1000/2000	\$104.00/MONTH	\$86.32/MONTH	17%
4W00-MH	POSTAGE METER RENTALS	METER FOR CONNECT GREEN+3000 & SENDPRO P300C	\$100.00/MONTH	\$83.00/MONTH	17%
4W00-ML	POSTAGE METER RENTALS	METER FOR GREEN CONNECT+500 /SENDPRO P SERIES METER1500C	\$66.00/MONTH	\$54.78/MONTH	17%
4W00-MM	POSTAGE METER RENTALS	METER FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/200C	\$76.00/MONTH	\$63.08/MONTH	17%

Mailing Systems, Ultra Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	41%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
COVER-SPM	ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SPM/MAILSTATION	\$41.00	\$26.65	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
H200	ULTRA LOW VOLUME MAILING SYSTEMS	SENDPRO MAILSTATION WITH SLB SCALE	\$1,261.00	\$706.16	44%	\$13.50	\$10.80	20%	\$1.00	n/a	n/a	n/a	n/a

Mailing Systems, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	41%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	40%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
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Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
BH00	LOW VOLUME MAILING SYSTEMS	C SERIES BASE	\$0.00	\$0.00	0%	\$144.28	\$115.42	20%	\$10.72	n/a	n/a	n/a	n/a
APAC	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNTING WEIGHT BREAK REPORTING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAV	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNTING LEVEL AV(25)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAX	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAY	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB1	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (2)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (10)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB3	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (100)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB4	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (500)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APBN	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNT LIST IMPORT/EXPORT	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PRD0	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES WELCOME KIT	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
H28002	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SCALE OPENING COVER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP00098	LOW VOLUME MAILING SYSTEMS ACCESSORIES	MPR2 SCALE MOUNTED DISPLAY KIT	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP00099	LOW VOLUME MAILING SYSTEMS ACCESSORIES	MPR2 REMOTE DISPLAY KIT	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP1W	LOW VOLUME MAILING SYSTEMS ACCESSORIES	9/10 LB. WEIGHING WITH EXTERNAL DISPLAY	\$0.00	\$0.00	0%	\$98.00	\$78.40	20%	\$7.28	n/a	n/a	n/a	n/a
INV9KIT	LOW VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW WELCOME KIT	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
INVS9KIT	LOW VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW WELCOME KIT	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP9K	LOW VOLUME MAILING SYSTEMS ACCESSORIES	RETURN KIT FOR SENDPRO 300	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPCRK	LOW VOLUME MAILING SYSTEMS ACCESSORIES	RETURN KIT FOR SENDPRO C SERIES	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH24	LOW VOLUME MAILING SYSTEMS ACCESSORIES	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH25	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ZH00 40 LPM	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH36	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ZH00 50 LPM	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH36	LOW VOLUME MAILING SYSTEMS ACCESSORIES	AUTO INSCRIPTIONS	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH37	LOW VOLUME MAILING SYSTEMS ACCESSORIES	AUTO AD SLOGANS	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH-C	LOW VOLUME MAILING SYSTEMS	SENDPRO C200 BASE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH-C3	LOW VOLUME MAILING SYSTEMS	SENDPRO C300 BASE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH-D1	LOW VOLUME MAILING SYSTEMS ACCESSORIES	STANDARD AD SLOGAN	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH-D2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	STANDARD INSCRIPTION	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH-D3	LOW VOLUME MAILING SYSTEMS ACCESSORIES	CUSTOM AD SLOGAN	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH-D4	LOW VOLUME MAILING SYSTEMS ACCESSORIES	CUSTOM INSCRIPTION	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH-D5	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS RATES WITH METERED LETTER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH-D6	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS RATES WITH STAMPED LETTER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH-D9	LOW VOLUME MAILING SYSTEMS ACCESSORIES	RETAIL GROUND LOW	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH-D0	LOW VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FA1	LOW VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (25 DEPT)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAC	LOW VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (10 DEPT)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAE	LOW VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FM2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	DISABLE MANUAL WEIGHT FEATURE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FNVKIT	LOW VOLUME MAILING SYSTEMS ACCESSORIES	KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FS2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FS4	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BH02	LOW VOLUME MAILING SYSTEMS	SENDPRO C USA LIVE FEDRAMP BASE	\$0.00	\$0.00	0%	\$163.00	\$130.40	20%	\$12.11	n/a	n/a	n/a	n/a
APBC	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING ENABLER C SERIES	\$57.50	\$34.50	40%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1A	LOW VOLUME MAILING SYSTEMS	METER HARDWARE - C SERIES	\$513.00	\$302.67	41%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E47	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SP100 LABEL PRINTER WITH LIFTER BASE	\$619.00	\$371.40	40%	\$38.00	\$30.40	20%	\$2.82	n/a	n/a	n/a	n/a
C300	LOW VOLUME MAILING SYSTEMS	SENDPRO C 200	\$740.00	\$414.40	44%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
SPY9	LOW VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER 1E21	\$957.00	\$574.20	40%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
1F29	LOW VOLUME MAILING SYSTEMS ACCESSORIES	120 LPM FEATURE	\$2,399.00	\$1,439.40	40%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAB	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING SILVER PLAN	\$0.00/MONTH	\$0.00/MONTH	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTK2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	CS02 INTEGRATION	\$0.00/MONTH	\$0.00/MONTH	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH-D7	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00/MONTH	\$0.00/MONTH	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH-D8	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ELECTRONIC RETURN RECEIPT	\$0.00/MONTH	\$0.00/MONTH	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTK5	LOW VOLUME MAILING SYSTEMS ACCESSORIES	METER INTEGRATION	\$0.00/MONTH	\$0.00/MONTH	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Mailing Systems, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	27%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	31%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
ZHC5	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHC4	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C400 BASE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHE2	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	P8 PRESORT XTRA RATES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHE1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PIRT-CLASS COMMERCIAL PRESORT RATES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH29	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	95 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH27	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ZH00 65 LPM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF5	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ 2000/SENDPRO P2000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$612.54	\$490.03	20%	\$45.52	n/a	n/a	n/a	n/a
MSF4	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ 1000/SENDPRO P1000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$253.63	\$202.90	20%	\$18.85	n/a	n/a	n/a	n/a
MSF2	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ BASIC WOW FEEDER	\$0.00	\$0.00	0%	\$612.54	\$490.03	20%	\$45.52	n/a	n/a	n/a	n/a
MSF1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MAILSTREAM BASIC FEEDER-HT	\$0.00	\$0.00	0%	\$253.63	\$202.90	20%	\$18.85	n/a	n/a	n/a	n/a
MP96001	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MP96001 - REMOTE DISPLAY SALES KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MPB115	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	15 LB UPGRADE	\$0.00	\$0.00	0%	\$23.00	\$18.40	20%	\$1.71	n/a	n/a	n/a	n/a
MPB110	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	10 LB UPGRADE	\$0.00	\$0.00	0%	\$12.00	\$9.60	20%	\$0.89	n/a	n/a	n/a	n/a
HZB0001	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSD	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	130/70 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSA	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	130 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFM	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	50 DEPT ANALYTICS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFZ0	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFER	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ERR RATES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F90002	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNTING USB HUB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAYL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (50)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAXL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAYL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (1000)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APXML	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (100000)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
9H02	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO USA LIVE FEDRAMP BASE	\$0.00	\$0.00	0%	\$420.00	\$336.00	20%	\$31.21	n/a	n/a	n/a	n/a
ZHC425	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVIP	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MAILCENTER PRINTER	\$0.00	\$0.00	0%	\$498.00	\$398.40	20%	\$37.01	n/a	n/a	n/a	n/a
COVER-SPC	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SENDPRO C	\$64.00	\$44.16	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
COVER-SPCA	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SENDPRO C AUTO	\$75.50	\$52.10	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EQ44152	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DISPLAY TABLE STAND	\$120.00	\$82.80	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IMPX	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE	\$222.00	\$153.18	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH22	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGH 5 OR 10LB	\$222.00	\$153.18	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP3X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE	\$449.00	\$309.81	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH23	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGH 15 OR 30LB	\$449.00	\$309.81	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E48	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	SP100 LABEL PRINTER	\$619.00	\$427.11	31%	\$38.00	\$30.40	20%	\$2.82	n/a	n/a	n/a	n/a
1E44	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DESKTOP THERMAL ROLL PRINTER	\$619.00	\$427.11	31%	\$69.00	\$55.20	20%	\$5.13	n/a	n/a	n/a	n/a
AP5B	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	160 LPM SPEED	\$835.00	\$559.45	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1C	MEDIUM VOLUME MAILING SYSTEMS	METER HARDWARE - P SERIES, LV	\$909.00	\$664.00	27%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP4X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$1,005.00	\$693.45	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH24	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGH 70LB	\$1,005.00	\$693.45	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH30	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	UPGRADE TO 120 LPM SPEED	\$1,145.00	\$790.05	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C425	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425	\$1,576.00	\$819.52	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP5X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,356.00	\$935.64	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP5E	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	160/95 LPM SPEED	\$1,835.00	\$1,266.15	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CZC1	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 - SENDPRO BUNDLE	\$2,749.00	\$1,347.01	51%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
AP5C	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180 LPM SPEED	\$2,770.00	\$1,855.90	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CZC2	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 - SENDPRO PLUS BUNDLE	\$5,368.00	\$2,458.64	27%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
C5CC	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO 95	\$3,601.00	\$2,628.73	27%	\$389.00	\$311.20	20%	\$28.91	n/a	n/a	n/a	n/a
AP5F	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180/115 LPM SPEED	\$4,195.00	\$2,894.55	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C5C1	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO 120	\$6,052.00	\$4,417.96	27%	\$419.00	\$335.20	20%	\$31.14	n/a	n/a	n/a	n/a
C5C3	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO AUTOFEED PRO SHIPPING	\$6,681.00	\$4,877.13	27%	\$456.00	\$364.80	20%	\$33.89	n/a	n/a	n/a	n/a
C5C2	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO PRO MAILING	\$7,058.00	\$5,152.34	27%	\$637.00	\$509.60	20%	\$47.34	n/a	n/a	n/a	n/a
AP5L	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	2000 160/95LPM	\$8,335.00	\$5,751.15	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVBA	MEDIUM VOLUME MAILING SYSTEMS	MAILCENTER 1000	\$8,365.00	\$6,106.45	27%	\$274.00	\$219.20	20%	\$20.36	n/a	n/a	n/a	n/a
HVBM	MEDIUM VOLUME MAILING SYSTEMS	MAILCENTER 2000	\$9,265.00	\$6,763.45	27%	\$662.00	\$529.60	20%	\$49.20	n/a	n/a	n/a	n/a
AP5M	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	130/115 LPM	\$10,835.00	\$7,476.15	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CA4E1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	UNLIMITED COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAD1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ENTERPRISE COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAC1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PREMIUM COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAB1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	BASIC COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAA1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	BRONZE COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Mailing Systems, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work	
NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	38%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MSD1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90007	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FXA	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FS1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FW	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAW	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES DFWORKS INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAN	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAL	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAB	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBK	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFD	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF3	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
APFB	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSG	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	165/105 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZ1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90650	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ROLL TAPE KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF6	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ 3000/SENDPRO P3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
MP4W	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP3W	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
APKM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW92705	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15" DISPLAY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90067	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$100.00	\$65.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
N199	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SCALE STAND (MP30)	\$115.00	\$74.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW97182	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS LAN ADAPTER	\$155.00	\$101.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF8	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$107.25	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF9	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P CREATIVE FONTS	\$107.25	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90705	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES PC SYSTEM CONNECT	\$107.25	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HW97500	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS LAN CLIENT	\$170.00	\$110.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	100' LAN CABLE	\$215.00	\$139.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS KEYBOARD	\$215.00	\$139.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS 4-PORT ROUTER	\$315.00	\$204.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SWD0	HIGH VOLUME MAILING SYSTEMS FURNITURE	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$276.00	\$207.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FA2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (100 DEPT)	\$390.00	\$253.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FR4	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	USPS BRM RATES	\$510.00	\$332.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90020	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$540.00	\$351.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SWB8	HIGH VOLUME MAILING SYSTEMS FURNITURE	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$504.00	\$328.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	100 DEPT ANALYTICS	\$625.00	\$406.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBG	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE	\$765.00	\$497.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90806	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	POWER STACKER EXTENSION	\$765.00	\$497.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME10	HIGH VOLUME MAILING SYSTEMS	METER HARDWARE - P SERIES, HV	\$809.00	\$526.58	38%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SBD5	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BARCODE SCANNER	\$902.00	\$586.30	35%	\$210.00	\$168.00	20%	\$15.61	n/a	n/a	n/a	n/a
MSD2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15" COLOR TOUCH DISPLAY	\$930.00	\$605.00	35%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
SPY8	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER	\$957.00	\$622.05	35%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
MW90024	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE KIT	\$1,165.00	\$757.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPB	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$816.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APAZ	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	500 DEPT ANALYTICS	\$1,350.00	\$878.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSH	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	220/135 LPM SPEED	\$1,655.00	\$869.70	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAS	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPS	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,498.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APAZ	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	3000 DEPT ANALYTICS	\$2,360.00	\$1,534.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SWVA	HIGH VOLUME MAILING SYSTEMS FURNITURE	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,580.00	\$1,603.18	29%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HWPS	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	MAILCENTER POWER STACKER	\$2,550.00	\$1,657.50	35%	\$275.00	\$220.00	20%	\$20.44	n/a	n/a	n/a	n/a
SWVE	HIGH VOLUME MAILING SYSTEMS FURNITURE	CONSOLE	\$2,374.92	\$1,662.44	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSI	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	270/170 LPM SPEED	\$6,675.00	\$3,604.50	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKM1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	UNLIMITED ACCOUNTING FOR P SERIES	\$6,480.00	\$4,212.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSK	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	310/205 LPM SPEED	\$14,565.00	\$7,805.10	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HWB0	HIGH VOLUME MAILING SYSTEMS	MAILCENTER 3000	\$21,800.00	\$13,516.00	38%	\$1,844.00	\$1,475.20	20%	\$137.05	n/a	n/a	n/a	n/a

Mailing Systems, Production (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	38%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MSD1	PRODUCTION MAILING SYSTEMS ACCESSORIES	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90007	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAX	PRODUCTION MAILING SYSTEMS ACCESSORIES	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F51	PRODUCTION MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FNV	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAW	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES DFWORKS INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAN	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAM	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAL	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAB	PRODUCTION MAILING SYSTEMS ACCESSORIES	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBK	PRODUCTION MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFD	PRODUCTION MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF3	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	0%	n/a	\$1,365.79	20%	\$106.88	n/a	n/a	n/a	n/a
APFB	PRODUCTION MAILING SYSTEMS ACCESSORIES	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	n/a	\$1,707.24	n/a	n/a	n/a	n/a	n/a	n/a
APSG	PRODUCTION MAILING SYSTEMS ACCESSORIES	165/105 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZ1	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90650	PRODUCTION MAILING SYSTEMS ACCESSORIES	ROLL TAPE KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF6	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	n/a	\$1,707.24	20%	\$136.88	n/a	n/a	n/a	n/a
MP4W	PRODUCTION MAILING SYSTEMS ACCESSORIES	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP3W	PRODUCTION MAILING SYSTEMS ACCESSORIES	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
APKM	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW92705	PRODUCTION MAILING SYSTEMS ACCESSORIES	15" DISPLAY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90067	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$100.00	\$65.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
N199	PRODUCTION MAILING SYSTEMS ACCESSORIES	SCALE STAND (MP30)	\$115.00	\$74.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW97182	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS LAN ADAPTER	\$155.00	\$101.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFB	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$165.00	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF9	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P CREATIVE FONTS	\$165.00	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90705	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$165.00	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV97500	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS LAN CLIENT	\$170.00	\$110.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	PRODUCTION MAILING SYSTEMS ACCESSORIES	100' LAN CABLE	\$215.00	\$139.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS KEYBOARD	\$215.00	\$139.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS 4-PORT ROUTER	\$315.00	\$204.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SWVD	PRODUCTION MAILING SYSTEMS FURNITURE	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$276.00	\$207.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FA2	PRODUCTION MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (100 DEPT)	\$390.00	\$253.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FR4	PRODUCTION MAILING SYSTEMS ACCESSORIES	USPS BIM RATES	\$510.00	\$332.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90020	PRODUCTION MAILING SYSTEMS ACCESSORIES	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$540.00	\$351.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SWVB	PRODUCTION MAILING SYSTEMS FURNITURE	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$504.00	\$328.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA2	PRODUCTION MAILING SYSTEMS ACCESSORIES	100 DEPT ANALYTICS	\$625.00	\$406.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBG	PRODUCTION MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE	\$765.00	\$497.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90806	PRODUCTION MAILING SYSTEMS ACCESSORIES	POWER STACKER EXTENSION	\$765.00	\$497.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1D	PRODUCTION MAILING SYSTEMS	METER HARDWARE - P SERIES, HV	\$909.00	\$583.58	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SBD5	PRODUCTION MAILING SYSTEMS ACCESSORIES	BARCODE SCANNER	\$902.00	\$586.30	35%	\$210.00	\$168.00	20%	\$15.61	n/a	n/a	n/a	n/a
MSD2	PRODUCTION MAILING SYSTEMS ACCESSORIES	15" COLOR TOUCH DISPLAY	\$930.00	\$605.00	35%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
SPV8	PRODUCTION MAILING SYSTEMS ACCESSORIES	LASER PRINTER	\$957.00	\$622.05	35%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
MW90024	PRODUCTION MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE KIT	\$1,165.00	\$757.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPR	PRODUCTION MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$816.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APA4	PRODUCTION MAILING SYSTEMS ACCESSORIES	500 DEPT ANALYTICS	\$1,350.00	\$878.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSH	PRODUCTION MAILING SYSTEMS ACCESSORIES	220/135 LPM SPEED	\$1,655.00	\$869.70	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAS	PRODUCTION MAILING SYSTEMS ACCESSORIES	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA7	PRODUCTION MAILING SYSTEMS ACCESSORIES	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPS	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,498.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APA9	PRODUCTION MAILING SYSTEMS ACCESSORIES	3000 DEPT ANALYTICS	\$2,360.00	\$1,534.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SWVA	PRODUCTION MAILING SYSTEMS FURNITURE	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,258.00	\$1,603.18	29%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVPS	PRODUCTION MAILING SYSTEMS ACCESSORIES	MAILCENTER POWER STACKER	\$2,350.00	\$1,657.50	35%	\$275.00	\$220.00	20%	\$20.44	n/a	n/a	n/a	n/a
SVWE	PRODUCTION MAILING SYSTEMS FURNITURE	CONSOLE	\$2,374.92	\$1,662.44	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP51	PRODUCTION MAILING SYSTEMS ACCESSORIES	270/170 LPM SPEED	\$6,675.00	\$3,604.50	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKM1	PRODUCTION MAILING SYSTEMS ACCESSORIES	UNLIMITED ACCOUNTING FOR P SERIES	\$6,480.00	\$4,212.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP5K	PRODUCTION MAILING SYSTEMS ACCESSORIES	110/205 LPM SPEED	\$14,565.00	\$7,865.10	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVRD	PRODUCTION MAILING SYSTEMS	MAILCENTER 3000	\$21,800.00	\$13,516.00	38%	\$1,844.00	\$1,475.20	20%	\$137.05	n/a	n/a	n/a	n/a

Integrated Postal Scales (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	
Percentage (%) Discount from MSRP off Associated Mailing Furniture	
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MP81	INTEGRATED POSTAL SCALES	SERIAL INTERFACE SCALE	\$0.00	\$0.00	0%	\$28.00	\$22.40	20%	\$2.08	n/a	n/a	n/a	n/a
MP82	INTEGRATED POSTAL SCALES	HORIZON TYPE APPROVED SCALE	\$0.00	\$0.00	0%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
MT30	INTEGRATED POSTAL SCALES	PLATFORM SCALE 30LB	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
MT49	INTEGRATED POSTAL SCALES	SCALE, GLOBAL - 149 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MT70	INTEGRATED POSTAL SCALES	PLATFORM SCALE 70 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MW96000	INTEGRATED POSTAL SCALES	WEIGHING PLATFORM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MT7W	INTEGRATED POSTAL SCALES	SCALE, W&M, GLOBAL - 70 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MT3W	INTEGRATED POSTAL SCALES	SCALE, W&M, US - 30 LB	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
MT4W	INTEGRATED POSTAL SCALES	SCALE, W&M, GLOBAL - 149 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP49	INTEGRATED POSTAL SCALES	70/149 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
1FW1	INTEGRATED POSTAL SCALES	DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP9G	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$108.00	\$86.40	20%	\$8.03	n/a	n/a	n/a	n/a
ZH45	INTEGRATED POSTAL SCALES	LOBBY SCALE CAPABILITY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MT73	INTEGRATED POSTAL SCALES	SCALE, W&M, POSTAL - 35 KG	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MPC1	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
MP8R	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$13.00	\$10.40	20%	\$0.97	n/a	n/a	n/a	n/a
MP30	INTEGRATED POSTAL SCALES	15/30 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
HY9600D	INTEGRATED POSTAL SCALES	MAIL CENTER WEIGHING PLATFORM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FW0	INTEGRATED POSTAL SCALES	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWL	INTEGRATED POSTAL SCALES	5LB5/3KG WEIGHING OPTION FOR MP81 SCALE	\$911.00	\$482.83	47%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH01	INTEGRATED POSTAL SCALES	5LB WEIGHING OPTION FOR MP82 SCALE	\$945.00	\$529.20	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1GW5	INTEGRATED POSTAL SCALES	5 LB INTEGRATED WEIGHING	\$1,294.00	\$774.64	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWM	INTEGRATED POSTAL SCALES	10LB5 / 5KG WEIGHING OPTION FOR MP81 SCALE	\$1,483.00	\$785.99	47%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH02	INTEGRATED POSTAL SCALES	10LB WEIGHING OPTION FOR MP82 SCALE	\$1,518.00	\$850.08	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1GW9	INTEGRATED POSTAL SCALES	10 LB INTEGRATED WEIGHING	\$1,655.00	\$926.80	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FWV	INTEGRATED POSTAL SCALES	5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$1,835.00	\$1,027.60	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH07	INTEGRATED POSTAL SCALES	15 LB WEIGHING OPTION FOR MP3W SCALE	\$1,935.00	\$1,084.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH03	INTEGRATED POSTAL SCALES	15LB WEIGHING OPTION FOR MP82 SCALE	\$2,056.00	\$1,151.36	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWH	INTEGRATED POSTAL SCALES	15LB5 /7KG WEIGHING OPTION FOR MP81 SCALE	\$2,056.00	\$1,151.36	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FWW	INTEGRATED POSTAL SCALES	10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,280.00	\$1,276.80	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FW5	INTEGRATED POSTAL SCALES	15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,615.00	\$1,464.40	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FWX	INTEGRATED POSTAL SCALES	15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,615.00	\$1,464.40	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHA8	INTEGRATED POSTAL SCALES	30LB WEIGHING OPTION FOR MT3W SCALE	\$2,989.00	\$1,673.84	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH13	INTEGRATED POSTAL SCALES	30 LB WEIGHING OPTION FOR MP30 SCALE	\$2,989.00	\$1,674.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FW6	INTEGRATED POSTAL SCALES	30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,990.00	\$1,674.40	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHA3	INTEGRATED POSTAL SCALES	30 LB WEIGHING OPTION FOR MT30 SCALE	\$3,230.00	\$1,808.80	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH15	INTEGRATED POSTAL SCALES	70 LB WEIGHING OPTION FOR MP49 SCALE	\$3,334.00	\$1,867.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHA5	INTEGRATED POSTAL SCALES	70LB WEIGHING OPTION FOR MT7W SCALE	\$3,334.00	\$1,867.04	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FW7	INTEGRATED POSTAL SCALES	70 LB INTERFACED WEIGHING	\$3,335.00	\$1,867.60	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH85	INTEGRATED POSTAL SCALES	70 LB WEIGHING OPTION FOR MT70 SCALE	\$3,603.00	\$2,016.36	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FW8	INTEGRATED POSTAL SCALES	149 LB INTERFACED WEIGHING	\$4,615.00	\$2,584.40	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Letter Openers, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	34%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	15%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
LOT1	LETTER OPENERS, LOW VOLUME FURNITURE	45IN. TABLE W/ STORAGE DOORS	\$1,981.26	\$1,485.95	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOTc	LETTER OPENERS, LOW VOLUME FURNITURE	OPTIONAL CASTERS FOR 45IN. TABLE	\$2,820.42	\$2,115.32	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DLA2	LETTER OPENERS, LOW VOLUME	DL200" LETTER OPENER W/INSTALLATION & TRAINING	\$4,141.15	\$2,401.87	42%	\$286.00	\$228.80	20%	\$21.26	n/a	n/a	n/a	n/a

Letter Openers, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	20%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	15%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
LOT2	LETTER OPENERS, HIGH VOLUME FURNITURE	60IN. ADJUSTABLE TABLE W/SHELF/LOCK DOOR	\$640.98	\$480.74	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMBIN	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	306S SORT LETTER OPENER BIN	\$866.16	\$692.93	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMBAT	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	306 LETTER OPENER BATCHER	\$1,781.24	\$1,384.99	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMCONV	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	306S SORT LETTER OPENER CONVEYOR	\$2,350.08	\$1,880.06	20%	\$167.00	\$133.60	20%	\$12.41	n/a	n/a	n/a	n/a
OMPRINT	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	306 AND 306S HIGH SPEED INKJET PRINTER	\$3,709.80	\$2,967.84	20%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
DLA3	LETTER OPENERS, HIGH VOLUME	OMATION 210 W/INSTALL & TRAINING 120V	\$6,673.70	\$4,803.62	28%	\$645.00	\$516.00	20%	\$47.94	n/a	n/a	n/a	n/a
DLA4	LETTER OPENERS, HIGH VOLUME	OMATION 410 W/INSTALL & TRAINING 120V	\$11,870.10	\$8,783.87	26%	\$1,151.00	\$920.80	20%	\$85.54	n/a	n/a	n/a	n/a
OM306	LETTER OPENERS, HIGH VOLUME	306 LETTER OPENER	\$19,567.44	\$14,675.58	25%	\$1,540.00	\$1,248.00	20%	\$115.94	n/a	n/a	n/a	n/a
OM306S	LETTER OPENERS, HIGH VOLUME	306S LETTER OPENER W/SORT	\$23,276.16	\$17,457.12	25%	\$1,872.00	\$1,497.60	20%	\$139.13	n/a	n/a	n/a	n/a

Letter Folders, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
TB70064	LOW VOLUME LETTER FOLDERS ACCESSORIES	FOLDER LOCALIZATION KIT US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DFHC	LOW VOLUME LETTER FOLDERS ACCESSORIES	HIGH CAPACITY EXTENSION	\$378.00	\$291.06	23%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DF9C	LOW VOLUME LETTER FOLDERS ACCESSORIES	CROSS FOLD KIT	\$761.40	\$586.28	23%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DFCS	LOW VOLUME LETTER FOLDERS ACCESSORIES	CONVEYOR STACKER	\$1,015.20	\$781.70	23%	\$82.00	\$65.60	20%	\$6.09	n/a	n/a	n/a	n/a
DF80	LOW VOLUME LETTER FOLDERS	OFFICERIGHT FOLDER	\$5,782.32	\$4,163.27	28%	\$521.00	\$416.80	20%	\$38.72	n/a	n/a	n/a	n/a

Letter Folders, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	16%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DF90	HIGH VOLUME LETTER FOLDERS	OFFICERIGHT FOLDER	\$7,297.56	\$5,254.24	28%	\$781.00	\$624.80	20%	\$58.04	n/a	n/a	n/a	n/a

Inserters, Production (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	15%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	5%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
D2K1	PRODUCTION INSERTER ACCESSORIES	D2K1 - 1.5M ANNUALLY	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D2K2	PRODUCTION INSERTER ACCESSORIES	D2K1 - 2.5M ANNUALLY	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F90	PRODUCTION INSERTER ACCESSORIES	DATA CAPTURE UPLOAD	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F98	PRODUCTION INSERTER ACCESSORIES	EXTERNAL ACCOUNTING ENABLER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D0C	PRODUCTION INSERTER ACCESSORIES	D1000 SW UPDATE FOR FIELD RETROFIT	\$421.55	\$366.75	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Q	PRODUCTION INSERTER ACCESSORIES	BOTTOM EDGE ENVELOPE MARKER 728	\$1,461.90	\$1,271.85	13%	\$121.00	\$114.95	5%	\$10.68	n/a	n/a	n/a	n/a
F8MC	PRODUCTION INSERTER ACCESSORIES	BUCKLE CHUTE FOR HIGH SHEET COUNT TRI FOLDED SETS	\$1,975.00	\$1,718.25	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
R05E	PRODUCTION INSERTER ACCESSORIES	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$2,245.10	\$1,953.24	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F8AA	PRODUCTION INSERTER ACCESSORIES	STANDARD FOLD PLATES	\$4,299.90	\$3,740.91	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89D	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$4,299.90	\$3,740.91	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Z	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$4,299.90	\$3,740.91	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89K	PRODUCTION INSERTER ACCESSORIES	BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,535.00	\$3,945.45	13%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
F89J	PRODUCTION INSERTER ACCESSORIES	TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,665.90	\$4,059.33	13%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
D10E	PRODUCTION INSERTER ACCESSORIES	EDGE MARKER, FACE DOWN EXITS	\$4,704.85	\$4,093.22	13%	\$349.00	\$331.55	5%	\$30.80	n/a	n/a	n/a	n/a
D10B	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$8,054.30	\$7,026.24	13%	\$952.00	\$899.40	5%	\$75.19	n/a	n/a	n/a	n/a
F89C	PRODUCTION INSERTER ACCESSORIES	LOW CAP DIVERT W/ SMART DEFLECT	\$9,090.00	\$7,908.30	13%	\$590.00	\$560.50	5%	\$52.07	n/a	n/a	n/a	n/a
D1WR	PRODUCTION INSERTER ACCESSORIES	RETROFIT MAIN PC D1000	\$10,000.00	\$8,700.00	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89M	PRODUCTION INSERTER ACCESSORIES	Bouncing Lower Chute D1000	\$10,033.50	\$8,729.15	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D10J	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FACE UP EXITS	\$12,877.30	\$11,029.25	13%	\$1,153.00	\$1,095.35	5%	\$101.76	n/a	n/a	n/a	n/a
F89B	PRODUCTION INSERTER ACCESSORIES	AUTOMATIC FOLD CAPABILITY	\$17,113.80	\$14,889.01	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89F	PRODUCTION INSERTER ACCESSORIES	2D CAMERA SCANNER	\$18,080.50	\$15,730.04	13%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
F89H	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNER FOR SHEET FEEDER	\$19,401.76	\$16,879.53	13%	\$2,078.76	\$1,974.82	5%	\$183.46	n/a	n/a	n/a	n/a
D1MS	PRODUCTION INSERTER ACCESSORIES	D1000 FILE BASED MICROSERVER	\$20,487.40	\$17,821.95	13%	\$1,707.00	\$1,621.65	5%	\$150.65	n/a	n/a	n/a	n/a
D1DA	PRODUCTION INSERTER ACCESSORIES	FACE DOWN EXT ONE DIVERT	\$21,257.50	\$18,494.03	13%	\$2,278.00	\$2,164.10	5%	\$201.05	n/a	n/a	n/a	n/a
F89L	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$23,334.10	\$20,300.67	13%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
D1ST	PRODUCTION INSERTER ACCESSORIES	FILE BASED PROCESSING	\$31,589.20	\$27,482.60	13%	\$3,328.00	\$3,161.60	5%	\$293.71	n/a	n/a	n/a	n/a
F8AB	PRODUCTION INSERTER ACCESSORIES	HCSF W/ STANDARD HOPPER	\$47,175.70	\$41,042.86	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D10G	PRODUCTION INSERTER ACCESSORIES	FACE UP EXT ONE DIVERT UP TO 20 SHEETS	\$48,362.40	\$41,988.29	13%	\$4,386.00	\$4,168.60	5%	\$387.27	n/a	n/a	n/a	n/a
D10H	PRODUCTION INSERTER ACCESSORIES	FACE UP EXT ONE DIVERT UP TO 50 SHEETS	\$49,457.10	\$43,027.68	13%	\$4,497.00	\$4,272.15	5%	\$396.89	n/a	n/a	n/a	n/a
F89A	PRODUCTION INSERTER ACCESSORIES	HCSF W/ EXTENDED HOPPER	\$50,476.80	\$43,914.82	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D10X	PRODUCTION INSERTER ACCESSORIES	FACE UP EXT DM INFINITY UP TO 20 SHEETS	\$79,016.00	\$68,743.92	13%	\$7,184.00	\$6,824.80	5%	\$634.03	n/a	n/a	n/a	n/a
D10Y	PRODUCTION INSERTER ACCESSORIES	FACE UP EXT DM INFINITY UP TO 50 SHEETS	\$80,294.70	\$69,856.39	13%	\$7,300.00	\$6,935.00	5%	\$644.27	n/a	n/a	n/a	n/a
D1C0	PRODUCTION INSERTER	D10000 TWO ENCLOSURE FEEDER SYSTEM	\$200,889.70	\$170,756.25	15%	\$11,159.00	\$10,601.05	5%	\$984.84	n/a	n/a	n/a	n/a
D1C1	PRODUCTION INSERTER	D10000 THREE ENCLOSURE FEEDER SYSTEM	\$205,374.80	\$174,568.58	15%	\$11,606.00	\$11,025.70	5%	\$1,024.29	n/a	n/a	n/a	n/a
D1C2	PRODUCTION INSERTER	D10000 FOUR ENCLOSURE FEEDER SYSTEM	\$229,424.60	\$195,010.91	15%	\$12,800.00	\$12,160.00	5%	\$1,129.67	n/a	n/a	n/a	n/a
L104	PRODUCTION INSERTER ACCESSORIES	L1C, US DM INFINITY PERMIT METER	\$0.00/MONTH	\$0.00/MONTH	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CYCLEVERAGE	PRODUCTION INSERTER ACCESSORIES	CYCLE OVRAGE FEE	\$0.005/PER CYCLE	\$0.005/PER CYCLE	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Folder-Inserters, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	20%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	16%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
TIPP	LOW VOLUME FOLDER-INSERTER ACCESSORIES	PERFED PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TINP	LOW VOLUME FOLDER-INSERTER ACCESSORIES	NON PERF PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F381076	LOW VOLUME FOLDER-INSERTER ACCESSORIES	KIT, RELAY 2500-4500 PB LOGO	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TTTC	LOW VOLUME FOLDER-INSERTER FURNITURE	OPTIONAL CASTERS FOR INSERTER TABLES	\$659.44	\$419.58	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TUAT	LOW VOLUME FOLDER-INSERTER ACCESSORIES	ADDITIONAL SHEET FEEDER	\$1,598.00	\$1,342.32	16%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
TITA	LOW VOLUME FOLDER-INSERTER FURNITURE	3X3X3X29-36 STORAGE CABINET	\$1,794.96	\$1,346.22	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TTTB	LOW VOLUME FOLDER-INSERTER FURNITURE	45.5X3X3X29-36 STORAGE CABINET	\$1,899.72	\$1,424.79	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIB1	LOW VOLUME FOLDER-INSERTER ACCESSORIES	DMR SCANNER W/INSTALL & TRG	\$1,973.16	\$1,558.80	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIB0	LOW VOLUME FOLDER-INSERTER ACCESSORIES	DMR SCANNER WITH INSTALL & TRG	\$1,973.16	\$1,558.80	21%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
TIB5	LOW VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL STACKER W/INSTALL & TRG	\$2,170.80	\$1,562.98	28%	\$174.00	\$139.20	20%	\$12.93	n/a	n/a	n/a	n/a
TI24	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D TOP SCANNER W/INSTALL & TRAINING	\$2,653.56	\$2,096.31	21%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
TI23	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D BOTTOM SCANNER W/INSTALL & TRAINING	\$2,653.56	\$2,096.31	21%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
TIB2	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D TOP W/ RIE/ INSTALL & TRG	\$3,085.56	\$2,437.59	21%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
TIB3	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D BOTTOM W/RIE/ INSTALL & TRG	\$3,085.56	\$2,437.59	21%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
TI94	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D I&T C-DOUBLE FRONT /HALF- Z BACK /RIP	\$3,493.80	\$2,934.79	16%	\$505.00	\$404.00	20%	\$37.53	n/a	n/a	n/a	n/a
TI95	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D I&T HALF-Z FRONT/C- DOUBLE BACK/RIP	\$3,493.80	\$2,934.79	16%	\$505.00	\$404.00	20%	\$37.53	n/a	n/a	n/a	n/a
TI25	LOW VOLUME FOLDER-INSERTER	RELAY 2500 W/INSTALL & TRAINING	\$30,632.60	\$7,549.15	29%	\$960.00	\$768.00	20%	\$71.35	n/a	n/a	n/a	n/a

Folder-Inserters, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	
Percentage (%) Discount from MSRP off Associated Mailing Furniture	
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
P9PG2	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD SERVICE PACKAGE 2	\$113.50	\$94.21	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F900020	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD2	\$149.00	\$95.36	36%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
P9PG	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD	\$339.00	\$267.81	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790725	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT FEEDER INSERT SUPPORT	\$495.70	\$406.47	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TI7E	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	SCANNER MOUNTING KIT HIGH CAP SHEET FDR	\$1,224.72	\$1,016.52	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIVP	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL POWER STACKER	\$2,466.72	\$1,924.04	22%	\$181.00	\$144.80	20%	\$13.45	n/a	n/a	n/a	n/a
TI7Y	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST& TRG/INTEGRITY EXPRESS	\$3,561.84	\$2,457.67	31%	\$1,287.00	\$1,029.60	20%	\$95.65	n/a	n/a	n/a	n/a
TI7U	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST&TRG/RELAY INTEG PRO STD	\$3,359.88	\$2,620.71	22%	\$1,237.00	\$989.60	20%	\$91.93	\$570.00	\$456.00	20%	\$42.36
TI8T	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D HCSF/INST&TRG/RELAY INTEG PRO STD	\$5,056.56	\$3,944.12	22%	\$1,055.00	\$844.00	20%	\$78.41	\$570.00	\$456.00	20%	\$42.36
TI8W	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST&TRG/RELAY INTEG PRO ADV	\$5,056.56	\$3,944.12	22%	\$1,237.00	\$989.60	20%	\$91.93	\$950.00	\$760.00	20%	\$70.60
TI8X	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$5,361.12	\$4,181.67	22%	\$1,098.00	\$878.40	20%	\$81.60	n/a	n/a	n/a	n/a
TI7D	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D CAMERA HIGH CAPACITY SHEET FEEDER	\$5,295.24	\$4,395.05	17%	\$1,186.00	\$948.80	20%	\$88.14	n/a	n/a	n/a	n/a
TI8V	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D HCSF/INST&TRG/RELAY INTEG PRO ADV	\$6,864.48	\$5,354.29	22%	\$1,055.00	\$844.00	20%	\$78.41	\$950.00	\$760.00	20%	\$70.60
TI5P	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC	\$12,652.20	\$8,730.02	31%	\$362.00	\$289.60	20%	\$26.90	\$375.00	\$300.00	20%	\$27.87
TI6P	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 5000/6000 FILE BASED PROCESSING	\$13,887.72	\$9,582.53	31%	\$863.00	\$690.40	20%	\$64.14	\$375.00	\$300.00	20%	\$27.87
TI3S	MEDIUM VOLUME FOLDER-INSERTER	RELAY 3500 W/INSTALL & TRAINING	\$15,694.56	\$11,143.14	29%	\$1,320.00	\$1,056.00	20%	\$98.10	n/a	n/a	n/a	n/a
TI4S	MEDIUM VOLUME FOLDER-INSERTER	RELAY 4500 W/INSTALL & TRAINING	\$16,785.52	\$14,089.14	25%	\$1,872.00	\$1,497.60	20%	\$139.13	n/a	n/a	n/a	n/a
TI5S	MEDIUM VOLUME FOLDER-INSERTER	RELAY 5000 W/A FEEDER TOWER	\$26,514.52	\$18,839.51	29%	\$2,552.00	\$2,041.60	20%	\$189.67	n/a	n/a	n/a	n/a
TI6S	MEDIUM VOLUME FOLDER-INSERTER	RELAY 6000 INSERTING SYSTEM	\$52,048.44	\$39,036.33	25%	\$3,617.00	\$2,893.60	20%	\$268.82	n/a	n/a	n/a	n/a

Folder-Inserters, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	28%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	28%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% OF MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% OF MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% OF MSRP	Contract Monthly Software Maintenance
F7900A2-01	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	POWER CORD	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D18X	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SECOND STACKER FOR TANDEM BELT STACKER	\$0.00	\$0.00	0%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
F790135	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES-KIT-MATTE BOOKLET KIT FOR TOWER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790442	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT-FLAT ENVELOPE KIT FOR TOWER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790004	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	USB HUB	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D190012	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL POWER LOCALIZATION KIT- US	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790700-01-PB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	LOCALIZATION KIT - U.S., PB	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F791700-01-PB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	LOCALIZATION KIT - HC3F - U.S., PB	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790726	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT - ADJUSTABLE SHINGLE TRAY	\$155.52	\$104.20	33%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780184	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	INSERT TRAY	\$254.88	\$160.57	37%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780183	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SHEET/FLAT ENVELOPE TRAY	\$254.88	\$160.57	37%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790327	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SPECIAL TOWER FEEDER KIT	\$322.92	\$216.36	33%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T18M	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$411.84	\$268.79	30%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T18N	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	STRAIGHT IN LINE POWER STACKER KIT	\$429.52	\$300.66	30%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790018	HIGH VOLUME FOLDER-INSERTER FURNITURE	18 IN. CONSOLE EXTENSION	\$459.00	\$321.30	30%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790019	HIGH VOLUME FOLDER-INSERTER FURNITURE	30 IN. CONSOLE EXTENSION	\$588.00	\$412.02	30%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F75B	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BARCODE SCANNING SOFTWARE	\$927.22	\$621.57	33%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7D1	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BOTTOM ADDRESS INVERTER KIT	\$1,399.68	\$937.79	33%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
T18K	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS)	\$1,465.36	\$1,025.75	30%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T18J	HIGH VOLUME FOLDER-INSERTER FURNITURE	HEIGHT ADJUSTABLE TABLE, 60IN. W/ SHELF	\$2,327.40	\$1,629.18	30%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1ET	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	EXIT TRANSPORT	\$2,467.80	\$1,653.43	33%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T18H	HIGH VOLUME FOLDER-INSERTER FURNITURE	HEIGHT ADJUSTABLE TABLE, 60IN. W/ SHELF AND LOCKING DOORS	\$2,738.88	\$1,917.22	30%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1DD	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	20 TOWER SCANNING	\$3,090.96	\$2,070.94	33%	\$1,287.00	\$1,029.60	20%	\$85.65	n/a	n/a	n/a	n/a
W193	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FILE BASED PROCESSING WINDOWS 10 PC	\$3,355.88	\$2,349.12	30%	\$500.00	\$400.80	20%	\$37.23	n/a	n/a	n/a	n/a
T18M	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	T18M - TOWER SCANNING HARDWARE	\$3,931.20	\$2,633.90	33%	\$421.00	\$336.80	20%	\$31.29	n/a	n/a	n/a	n/a
F7TB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	TOWER OMR BARCODE SCANNING HARDWARE	\$3,931.20	\$2,633.90	33%	\$421.00	\$336.80	20%	\$31.29	n/a	n/a	n/a	n/a
F7FS	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHEET FEEDER	\$3,931.20	\$2,633.90	33%	\$252.00	\$201.60	20%	\$18.73	n/a	n/a	n/a	n/a
F7MJ	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	MAIL MACHINE INTERFACE FOR CONNECT+ 3000	\$4,069.44	\$2,726.52	33%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7MT	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	\$4,069.44	\$2,726.52	33%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T18C	HIGH VOLUME FOLDER-INSERTER FURNITURE	60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$4,660.20	\$3,262.14	30%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T18B	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BELT STACKER W/ INSTALLATION TO HEIGHT STAND	\$5,112.72	\$3,425.52	33%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
T1FS	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FLAT SEALER	\$5,342.76	\$3,579.65	33%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T18D	HIGH VOLUME FOLDER-INSERTER FURNITURE	90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$5,670.00	\$3,969.00	30%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T18D	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, INLINE	\$6,663.60	\$4,464.61	33%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
T18P	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 BELT STACKER	\$6,576.96	\$4,603.87	30%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
T18C	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BOOKLET FEEDER	\$6,576.96	\$4,603.87	30%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
T18G	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TRAY)	\$8,167.72	\$5,717.40	30%	\$778.00	\$622.40	20%	\$57.82	n/a	n/a	n/a	n/a
T18C	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	HIGH CAPACITY SHEET FEEDER	\$9,100.08	\$5,824.05	36%	\$938.00	\$750.40	20%	\$69.71	n/a	n/a	n/a	n/a
T18J	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 OMR/BARCODE SCANNER	\$11,510.28	\$8,057.20	30%	\$1,125.00	\$903.20	20%	\$83.91	n/a	n/a	n/a	n/a
T18P	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC	\$18,834.12	\$12,618.86	33%	\$382.00	\$289.60	20%	\$26.96	\$375.00	\$300.00	20%	\$27.87
D19P	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	D19P FILE BASED PROCESSING	\$20,069.64	\$13,446.66	33%	\$863.00	\$690.40	20%	\$64.14	\$375.00	\$300.00	20%	\$27.87
T18E	HIGH VOLUME FOLDER-INSERTER	RELAY 8000 MULTIFUNCTION FOLDER	\$32,184.16	\$22,528.91	30%	\$3,334.00	\$2,667.20	20%	\$247.78	n/a	n/a	n/a	n/a
T18B	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 2ND TOWER	\$36,087.28	\$25,261.10	30%	\$3,742.00	\$2,993.60	20%	\$278.11	n/a	n/a	n/a	n/a
T1D0	HIGH VOLUME FOLDER-INSERTER	RELAY 7000 INSERTING SYSTEM	\$58,551.12	\$37,472.72	36%	\$4,334.00	\$3,467.20	20%	\$322.10	n/a	n/a	n/a	n/a
T18D	HIGH VOLUME FOLDER-INSERTER	RELAY 8000 INSERTING SYSTEM	\$85,096.44	\$57,014.61	33%	\$5,994.00	\$4,795.20	20%	\$445.48	n/a	n/a	n/a	n/a
T189	HIGH VOLUME FOLDER-INSERTER	RELAY 8000 INSERTER W/INST/7TRG+500K MO W/ BASE, MAIL FEEDER, TOWER FOR & BLKT FEEDER	\$97,798.08	\$68,438.66	30%	\$9,862.00	\$7,889.60	20%	\$782.95	n/a	n/a	n/a	n/a

Folder-Inserters, Production (Reference Part 3.19)		
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response	
NO VOLUME OR TERM DISCOUNTS INCLUDED		
Required		
Percent (%) Discount from MSRP off Base Category Equipment		15%
Optional		
Percentage (%) Discount from MSRP off Associated Accessories		13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)		17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture		25%
Maintenance		
Percentage (%) Discount from MSRP off full service maintenance contracts		5%
If end user is utilizing Time and Materials Maintenance		
Hourly rate for Time and Materials - regular business hours	\$218.00	
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00	
Percentage (%) discount off Parts for Time and Materials maintenance	5%	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
D2K1	PRODUCTION FOLDER INSERTER ACCESSORIES	D2K1 - 1.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D2K2	PRODUCTION FOLDER INSERTER ACCESSORIES	D2K1 - 2.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F90	PRODUCTION FOLDER INSERTER ACCESSORIES	DATA CAPTURE UPLOAD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FX8	PRODUCTION FOLDER INSERTER ACCESSORIES	EXTERNAL ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D1DC	PRODUCTION FOLDER INSERTER ACCESSORIES	D12000 SW UPDATE FOR FIELD RETROFIT	\$421.55	\$366.75	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89L	PRODUCTION FOLDER INSERTER ACCESSORIES	BOTTOM EDGE ENVELOPE MARKER 728	\$1,463.90	\$1,271.85	13%	\$121.00	\$114.95	5%	\$10.68	n/a	n/a	n/a	n/a
F8MC	PRODUCTION FOLDER INSERTER ACCESSORIES	BUCKLE CHUTE FOR HIGH SHEET COUNT TRI FOLDED SETS	\$1,975.00	\$1,718.25	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
H05E	PRODUCTION FOLDER INSERTER ACCESSORIES	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$2,245.10	\$1,953.24	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F8AA	PRODUCTION FOLDER INSERTER ACCESSORIES	STANDARD FOLD PLATES	\$4,299.90	\$3,740.91	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F8B0	PRODUCTION FOLDER INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$4,299.90	\$3,740.91	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F8BZ	PRODUCTION FOLDER INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$4,299.90	\$3,740.91	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F8BK	PRODUCTION FOLDER INSERTER ACCESSORIES	BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,535.00	\$3,945.45	13%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
F8J1	PRODUCTION FOLDER INSERTER ACCESSORIES	TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,665.90	\$4,059.33	13%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
D1DE	PRODUCTION FOLDER INSERTER ACCESSORIES	EDGE MARKER, FACE DOWN EXITS	\$4,704.85	\$4,093.22	13%	\$349.00	\$331.55	5%	\$30.80	n/a	n/a	n/a	n/a
D1CB	PRODUCTION FOLDER INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$8,654.30	\$7,529.24	13%	\$852.00	\$803.40	5%	\$75.19	n/a	n/a	n/a	n/a
F89C	PRODUCTION FOLDER INSERTER ACCESSORIES	LOW CAP DIVERT W/ SMART DEFLECT	\$9,090.00	\$7,908.30	13%	\$590.00	\$560.50	5%	\$52.07	n/a	n/a	n/a	n/a
D1WR	PRODUCTION FOLDER INSERTER ACCESSORIES	RETROFIT MAIN PC D12000	\$10,000.00	\$8,700.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89M	PRODUCTION FOLDER INSERTER ACCESSORIES	Bouncing Lower Chute D12000	\$10,033.50	\$8,729.15	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1DI	PRODUCTION FOLDER INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FACE UP EXITS	\$12,677.30	\$11,029.25	13%	\$1,153.00	\$1,096.35	5%	\$101.76	n/a	n/a	n/a	n/a
F89B	PRODUCTION FOLDER INSERTER ACCESSORIES	AUTOMATIC FOLD CAPABILITY	\$17,113.80	\$14,889.01	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89F	PRODUCTION FOLDER INSERTER ACCESSORIES	2D CAMERA SCANNER	\$18,080.50	\$15,730.04	13%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
F89H	PRODUCTION FOLDER INSERTER ACCESSORIES	2D TOP SCANNER FOR SHEET FEEDER	\$19,401.76	\$16,879.53	13%	\$2,078.76	\$1,974.82	5%	\$183.46	n/a	n/a	n/a	n/a
D1MS	PRODUCTION FOLDER INSERTER ACCESSORIES	D12000 FILE BASED MICROSERVER	\$20,487.30	\$17,823.95	13%	\$1,707.00	\$1,621.65	5%	\$150.65	n/a	n/a	n/a	n/a
D1DA	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE DOWN EXIT ONE DIVERT	\$21,257.50	\$18,494.03	13%	\$2,278.00	\$2,164.10	5%	\$201.05	n/a	n/a	n/a	n/a
F89L	PRODUCTION FOLDER INSERTER ACCESSORIES	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$23,334.10	\$20,300.67	13%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
D1ST	PRODUCTION FOLDER INSERTER ACCESSORIES	FILE BASED PROCESSING	\$31,589.20	\$27,482.60	13%	\$3,328.00	\$3,161.60	5%	\$293.71	n/a	n/a	n/a	n/a
F8AB	PRODUCTION FOLDER INSERTER ACCESSORIES	HCSF W/ STANDARD HOPPER	\$47,175.70	\$41,042.86	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1DI	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE UP EXIT ONE DIVERT UP TO 20 SHEETS	\$48,262.40	\$41,988.29	13%	\$4,388.00	\$4,148.60	5%	\$387.27	n/a	n/a	n/a	n/a
D1DH	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE UP EXIT ONE DIVERT UP TO 50 SHEETS	\$49,457.10	\$43,027.68	13%	\$4,497.00	\$4,272.15	5%	\$396.89	n/a	n/a	n/a	n/a
F8BA	PRODUCTION FOLDER INSERTER ACCESSORIES	HCSF W/ EXTENDED HOPPER	\$50,476.80	\$43,914.82	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1DX	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE UP EXIT DM INFINITY UP TO 20 SHEETS	\$79,016.00	\$68,743.92	13%	\$7,184.00	\$6,824.80	5%	\$634.03	n/a	n/a	n/a	n/a
D1DY	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE UP EXIT DM INFINITY UP TO 50 SHEETS	\$80,294.70	\$69,856.39	13%	\$7,300.00	\$6,935.00	5%	\$644.27	n/a	n/a	n/a	n/a
D1CO	PRODUCTION FOLDER INSERTER	D12000 TWO ENCLOSURE FEEDER SYSTEM	\$200,889.70	\$170,756.25	15%	\$11,159.00	\$10,601.05	5%	\$984.84	n/a	n/a	n/a	n/a
D1C1	PRODUCTION FOLDER INSERTER	D12000 THREE ENCLOSURE FEEDER SYSTEM	\$205,374.80	\$174,568.58	15%	\$11,606.00	\$11,025.70	5%	\$1,024.29	n/a	n/a	n/a	n/a
D1C2	PRODUCTION FOLDER INSERTER	D12000 FOUR ENCLOSURE FEEDER SYSTEM	\$229,424.60	\$195,010.91	15%	\$12,800.00	\$12,160.00	5%	\$1,129.67	n/a	n/a	n/a	n/a
L104	PRODUCTION FOLDER INSERTER ACCESSORIES	LJC, US DM INFINITY PERMIT METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CYCLEDVERAGE	PRODUCTION FOLDER INSERTER ACCESSORIES	CYCLE OVERAGE FEE	\$0.005/PER CYCLE	\$0.005/PER CYCLE	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
PB-MAX3	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT BLACK INK	\$47.99	\$39.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-RED	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT RED INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-BLUE	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT BLUE INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-GREEN	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT GREEN INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WH4PBMAX3	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$221.00	\$172.38	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AR100	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO)	\$11,249.00	\$8,774.22	22%	\$1,023.00	\$818.40	20%	\$76.03	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
WH6PBMAX3	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSBRIGHT 200 BLACK INK STARTER KIT	\$331.00	\$258.18	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W763	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	W760 STACKER FOR ADDRESSBRIGHT PRINTERS	\$2,376.00	\$1,948.32	18%	\$329.00	\$183.20	20%	\$17.02	n/a	n/a	n/a	n/a
W764	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	W760 STACKER AND DRYER FOR ADDRESSBRIGHT PRINTERS	\$5,287.00	\$4,335.34	18%	\$357.00	\$285.60	20%	\$26.53	n/a	n/a	n/a	n/a
AR200	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSBRIGHT 200 (< 600K CYCLES/MO)	\$17,202.00	\$13,417.56	22%	\$1,740.00	\$1,392.00	20%	\$129.32	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
W409	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	17" FLAT PANEL DISPLAY	\$236.00	\$205.32	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WH8PBMAX3	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$441.00	\$366.03	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ARPF	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO)	\$26,933.00	\$22,354.39	17%	\$2,883.00	\$2,306.40	20%	\$214.27	n/a	n/a	n/a	n/a

Tabbers, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	28%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	28%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DT3T	HIGH VOLUME TABBERS ACCESSORIES	STAND FOR W985 CONVEYOR STACKER	\$963.00	\$693.36	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W760	HIGH VOLUME TABBERS ACCESSORIES	STACKER FOR W360 TABBER	\$2,096.00	\$1,446.24	31%	\$220.00	\$176.00	20%	\$16.35	n/a	n/a	n/a	n/a
DT3S	HIGH VOLUME TABBERS ACCESSORIES	W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM	\$4,042.00	\$2,910.24	28%	\$340.00	\$272.00	20%	\$25.27	n/a	n/a	n/a	n/a
DT3A	HIGH VOLUME TABBERS	W360 MULTIFUNCTION TABBER SYSTEM	\$24,204.00	\$16,700.76	31%	\$2,369.00	\$1,895.20	20%	\$176.07	n/a	n/a	n/a	n/a

Mailing Furniture (general) (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	25%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	25%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
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Software, License and Subscription (Reference Part 3.19)
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.
NO VOLUME OR TERM DISCOUNTS INCLUDED
Required
Percent (%) Discount from MSRP off Base Category Equipment

Item	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
1C05	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAH	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FR3	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FRM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-1001	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-7037	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9003	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9006	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9016	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKBAKDOR	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKFLRBRK	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKSLOPETOP	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-8028	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9005	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9006	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9016	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-WRAP	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PAB1	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSST	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-SPMWK11	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-CUSTOM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	\$536.00	\$428.80	20%	\$39.84
TSEN	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6C3	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6C5	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6V5	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKG	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
USPS890-PB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ANALYTICS4SP360F	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-OVERAGEVOL1	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-OVERAGEVOL2	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-OVERAGEVOL3	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OVERAGEVOL1	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CD00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PPOPTIN	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PPOPTOUT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTA	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSPM11	\$4.99	\$4.34	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-SL-SPM01	\$5.15	\$4.48	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
JRMM	\$10.00	\$8.70	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVSTYLUS	\$20.00	\$17.40	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22HANDSTRAP	\$39.00	\$33.93	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSPM12	\$39.99	\$34.79	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPPS	\$54.00	\$46.98	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SSTTAPPS	\$54.00	\$46.98	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z690003	\$54.50	\$47.42	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z690004	\$54.50	\$47.42	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI21HANDSTRAP	\$59.00	\$51.33	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-ENV-CFW1	\$67.99	\$59.15	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI21SOFTHOLSTER	\$69.00	\$60.03	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22RB	\$76.00	\$66.12	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-SPM8R	\$85.00	\$74.00	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
PTITAPRCC	\$88.99	\$77.42	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SSTTARCC	\$88.99	\$77.42	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22SOFTHOLSTER	\$89.00	\$77.43	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI21RB	\$92.00	\$80.04	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790053	\$92.00	\$80.04	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
J596048	\$94.33	\$82.07	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-ENV-CFW2	\$94.99	\$82.64	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKDATACABLE30	\$98.00	\$85.26	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKPOWERCABLE30	\$98.00	\$85.26	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22BSCBTRY	\$106.00	\$92.22	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-SLOT	\$109.26	\$95.06	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPRB	\$110.00	\$95.70	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790051	\$110.00	\$95.70	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
672-7	\$115.00	\$100.05	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Software, License and Subscription (Reference Part 3.19)
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.
NO VOLUME OR TERM DISCOUNTS INCLUDED
Required
Percent (%) Discount from MSRP off Base Category Equipment

Item	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
397-B	\$115.00	\$100.05	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
PTI21BSCBTRY	\$129.00	\$112.23	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIWWEDSCANBTRY	\$129.99	\$113.09	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-T540	\$129.99	\$113.09	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-T540	\$129.99	\$113.09	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS12	\$129.99	\$113.09	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS33	\$132.00	\$114.84	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI21EXTBTRY	\$139.00	\$120.93	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAP58	\$144.00	\$125.28	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BTRY-TC51-TC56	\$144.00	\$125.28	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS35	\$145.00	\$126.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP47	\$155.00	\$131.75	15%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE47	\$155.00	\$131.75	15%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS31	\$151.50	\$131.81	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKMAILSLOT	\$153.00	\$133.11	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22EXTBTRY	\$158.00	\$137.46	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-397-D	\$162.00	\$140.94	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22SSCHR	\$168.00	\$146.16	13%	\$75.00	\$60.00	20%	\$5.57	n/a	n/a	n/a	n/a
SPE-SPM8	\$171.00	\$148.77	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
SL-ENV-CFW3	\$174.99	\$152.24	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYBOL3	\$179.00	\$155.73	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-CC	\$196.10	\$171.00	13%	\$9.00	\$7.20	20%	\$0.67	n/a	n/a	n/a	n/a
SPM3	\$219.00	\$190.53	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z690034	\$224.00	\$194.88	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMA1	\$241.00	\$209.67	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS30	\$260.00	\$226.20	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-UL	\$265.00	\$231.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS14	\$299.00	\$260.13	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RIPC	\$300.00	\$261.00	13%	n/a	n/a	n/a	n/a	\$60.00	\$48.00	20%	\$4.46
MW90073	\$322.92	\$280.94	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TSWC	\$344.00	\$285.52	17%	n/a	n/a	n/a	n/a	\$57.00	\$45.60	20%	\$4.24
Z690000	\$334.00	\$290.58	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIRFIDBT	\$349.00	\$303.63	13%	\$53.00	\$42.40	20%	\$3.94	n/a	n/a	n/a	n/a
BMWA	\$350.00	\$304.50	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22SOTH	\$354.00	\$307.98	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT48	\$390.00	\$339.30	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SPE48	\$390.00	\$339.30	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SSTLV	\$390.00	\$339.30	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
PTI22SCK	\$442.00	\$384.54	13%	\$44.00	\$35.20	20%	\$3.27	n/a	n/a	n/a	n/a
PTI22SSCEA	\$476.00	\$414.12	13%	\$89.00	\$71.20	20%	\$6.61	n/a	n/a	n/a	n/a
PTI21SSCHR	\$499.00	\$434.13	13%	\$75.00	\$60.00	20%	\$5.57	n/a	n/a	n/a	n/a
ERCL	\$504.00	\$438.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAP5OTH	\$516.00	\$448.92	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790050	\$516.00	\$448.92	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYMOL3	\$537.00	\$467.19	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90006	\$540.00	\$469.80	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWX	\$541.00	\$471.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-T7WE	\$572.00	\$497.64	13%	\$18.00	\$14.40	20%	\$1.34	n/a	n/a	n/a	n/a
PTITWEDSCN	\$572.00	\$497.64	13%	\$18.00	\$14.40	20%	\$1.34	n/a	n/a	n/a	n/a
SPE-T7WE	\$572.00	\$497.64	13%	\$16.60	\$13.28	20%	\$1.23	n/a	n/a	n/a	n/a
T7WE	\$572.00	\$497.64	13%	\$17.00	\$13.60	20%	\$1.26	n/a	n/a	n/a	n/a
TS11	\$572.00	\$497.64	13%	\$18.00	\$14.40	20%	\$1.34	n/a	n/a	n/a	n/a
PTI21SSCEA	\$599.00	\$521.13	13%	\$89.00	\$71.20	20%	\$6.61	n/a	n/a	n/a	n/a
LOCKHIGAIN	\$635.00	\$536.43	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22CSCK	\$619.00	\$538.53	13%	\$61.00	\$48.80	20%	\$4.53	n/a	n/a	n/a	n/a
LOCKREARLOAD	\$650.00	\$565.50	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790032	\$686.00	\$596.82	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPTAEA	\$686.00	\$596.82	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790046	\$686.00	\$596.82	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-AR101	\$689.00	\$599.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E51	\$704.00	\$612.45	13%	\$72.00	\$57.60	20%	\$5.35	n/a	n/a	n/a	n/a
HS9E	\$734.00	\$638.58	13%	\$69.00	\$55.20	20%	\$5.13	n/a	n/a	n/a	n/a
LOCKER-SHADE	\$764.79	\$665.37	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z690001	\$782.00	\$680.34	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
JR64	\$796.00	\$692.52	13%	\$350.00	\$280.00	20%	\$26.01	n/a	n/a	n/a	n/a
TSPP	\$796.00	\$692.52	13%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
APK3	\$800.00	\$696.00	13%	\$64.00	\$51.20	20%	\$4.76	\$0.00	\$0.00	0%	\$0.00

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NO VOLUME OR TERM DISCOUNTS INCLUDED
Required
Percent (%) Discount from MSRP off Base Category Equipment

Item	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
HVSP	\$850.00	\$739.50	13%	\$41.00	\$32.80	20%	\$3.05	n/a	n/a	n/a	n/a
PSP-HSVP	\$850.00	\$739.50	13%	\$41.00	\$32.80	20%	\$3.05	n/a	n/a	n/a	n/a
PTITAPSSCHR	\$859.00	\$747.33	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790031	\$859.00	\$747.33	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T545	\$911.00	\$756.13	17%	n/a	n/a	n/a	n/a	\$151.00	\$120.80	20%	\$11.22
T5PR	\$911.00	\$756.13	17%	n/a	n/a	n/a	n/a	\$151.00	\$120.80	20%	\$11.22
T5SU	\$911.00	\$756.13	17%	n/a	n/a	n/a	n/a	\$151.00	\$120.80	20%	\$11.22
1E53	\$928.00	\$807.00	13%	\$38.00	\$30.40	20%	\$2.82	n/a	n/a	n/a	n/a
BMUP	\$940.00	\$817.80	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E0T	\$957.00	\$832.59	13%	\$219.00	\$175.20	20%	\$16.28	n/a	n/a	n/a	n/a
BMUR	\$957.00	\$832.59	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6C4	\$963.00	\$837.81	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAPFSCHR	\$974.00	\$847.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
J596037	\$974.00	\$847.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22FSCHR	\$975.00	\$848.25	13%	\$240.00	\$192.00	20%	\$17.84	n/a	n/a	n/a	n/a
CELLHW	\$998.00	\$868.26	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYTOL3	\$1,013.00	\$881.31	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSHIP01	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
PTIMIDVOLPRNT	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
RMV2	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SP36001	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SPE46	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SSTMV	\$1,055.00	\$917.85	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
T536	\$1,055.00	\$918.00	13%	\$241.00	\$192.80	20%	\$17.91	n/a	n/a	n/a	n/a
T54M	\$1,055.00	\$918.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CSS4	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSS4	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SSS4	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CSS4	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MFCS4	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SCS4	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CRMB	\$1,117.00	\$927.11	17%	n/a	n/a	n/a	n/a	\$650.00	\$520.00	20%	\$48.31
APG2	\$1,100.00	\$957.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-CUSTOM	\$1,103.00	\$960.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERREAR	\$1,103.00	\$960.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OL-CPCL-FEE	\$1,138.00	\$990.06	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP30	\$1,140.00	\$991.80	13%	\$268.00	\$214.40	20%	\$19.92	n/a	n/a	n/a	n/a
SPE30	\$1,140.00	\$991.80	13%	\$248.00	\$198.40	20%	\$18.43	n/a	n/a	n/a	n/a
T5MP	\$1,140.00	\$991.80	13%	\$241.00	\$192.80	20%	\$17.91	n/a	n/a	n/a	n/a
BMT1	\$1,174.00	\$1,021.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZC	\$1,174.00	\$1,021.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BM41	\$1,237.00	\$1,076.19	13%	\$241.00	\$192.80	20%	\$17.91	n/a	n/a	n/a	n/a
LX-CUSTOM	\$1,325.00	\$1,153.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T5FF	\$1,431.00	\$1,187.73	17%	n/a	n/a	n/a	n/a	\$238.00	\$190.40	20%	\$17.69
T5FG	\$1,431.00	\$1,187.73	17%	n/a	n/a	n/a	n/a	\$238.00	\$190.40	20%	\$17.69
LX-IL1002	\$1,378.00	\$1,199.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAWIFI	\$1,399.00	\$1,217.13	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
CRM4	\$1,485.00	\$1,232.55	17%	n/a	n/a	n/a	n/a	\$400.00	\$320.00	20%	\$29.73
NV10	\$1,444.00	\$1,256.28	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTI22FSCEA	\$1,462.00	\$1,271.94	13%	\$254.00	\$203.20	20%	\$18.88	n/a	n/a	n/a	n/a
SPE32	\$1,483.00	\$1,290.21	13%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
JZ31CUTTER-P	\$1,510.00	\$1,313.70	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIMBLPRNT	\$1,587.00	\$1,380.69	13%	\$207.00	\$165.60	20%	\$15.38	n/a	n/a	n/a	n/a
T5T8	\$1,587.00	\$1,380.69	13%	\$192.00	\$153.60	20%	\$14.27	n/a	n/a	n/a	n/a
PT50	\$1,587.00	\$1,380.69	13%	\$207.00	\$165.60	20%	\$15.38	n/a	n/a	n/a	n/a
T5T10	\$1,587.00	\$1,380.69	13%	\$207.00	\$165.60	20%	\$15.38	n/a	n/a	n/a	n/a
PTI21FSCHR	\$1,599.00	\$1,391.13	13%	\$240.00	\$192.00	20%	\$17.84	n/a	n/a	n/a	n/a
SYINF3	\$1,608.00	\$1,398.96	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERX	\$1,740.00	\$1,409.40	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
H1981	\$1,625.00	\$1,413.75	13%	\$195.00	\$156.00	20%	\$14.49	n/a	n/a	n/a	n/a
OMSTAT	\$1,731.24	\$1,419.62	18%	\$125.00	\$100.00	20%	\$9.29	n/a	n/a	n/a	n/a
NV21	\$1,668.00	\$1,451.16	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTITAWIFI22	\$1,699.00	\$1,478.13	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
PTITAPFSCEA	\$1,718.00	\$1,494.66	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790041	\$1,718.00	\$1,494.66	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CT00	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
PSP-CT00	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a

Software, License and Subscription (Reference Part 3.19)
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.
NO VOLUME OR TERM DISCOUNTS INCLUDED
Required
Percent (%) Discount from MSRP off Base Category Equipment

Item	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
SPE-CT00	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
ERPP	\$1,734.00	\$1,509.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C191	\$1,736.00	\$1,510.32	13%	\$117.00	\$93.60	20%	\$8.70	n/a	n/a	n/a	n/a
BM42	\$1,752.00	\$1,524.24	13%	\$221.00	\$176.80	20%	\$16.42	n/a	n/a	n/a	n/a
BM44	\$1,752.00	\$1,524.24	13%	\$221.00	\$176.80	20%	\$16.42	n/a	n/a	n/a	n/a
LX-IL1001	\$1,878.00	\$1,634.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE39	\$1,895.00	\$1,649.00	13%	\$450.00	\$360.00	20%	\$33.44	n/a	n/a	n/a	n/a
SYACCT3	\$1,993.00	\$1,733.91	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS39	\$2,009.00	\$1,748.00	13%	\$450.00	\$360.00	20%	\$33.44	n/a	n/a	n/a	n/a
PSP40	\$2,100.00	\$1,827.00	13%	\$525.00	\$420.00	20%	\$39.02	n/a	n/a	n/a	n/a
PT40	\$2,100.00	\$1,827.00	13%	\$525.00	\$420.00	20%	\$39.02	n/a	n/a	n/a	n/a
SPE40	\$2,100.00	\$1,827.00	13%	\$525.00	\$420.00	20%	\$39.02	n/a	n/a	n/a	n/a
SST40	\$2,100.00	\$1,827.00	13%	\$525.00	\$420.00	20%	\$39.02	n/a	n/a	n/a	n/a
TAC360WIFI	\$2,112.00	\$1,837.44	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
CSSD	\$2,300.00	\$1,840.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSSD	\$2,300.00	\$1,840.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SSSD	\$2,300.00	\$1,840.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CCSD	\$2,300.00	\$1,840.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MFCSD	\$2,300.00	\$1,840.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SCSD	\$2,300.00	\$1,840.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-TS39	\$2,170.00	\$1,887.90	13%	\$486.00	\$388.80	20%	\$36.12	n/a	n/a	n/a	n/a
PTIWWEDSCN	\$2,170.00	\$1,887.90	13%	\$486.00	\$388.80	20%	\$36.12	n/a	n/a	n/a	n/a
SPE-TS39	\$2,170.00	\$1,887.90	13%	\$450.00	\$360.00	20%	\$33.44	n/a	n/a	n/a	n/a
TS19	\$2,170.00	\$1,887.90	13%	\$450.00	\$360.00	20%	\$33.44	n/a	n/a	n/a	n/a
TAC360CELL	\$2,237.00	\$1,946.19	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
PTITAPROFWIFI	\$2,281.00	\$1,984.47	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
PTITAPROWIFI	\$2,281.00	\$1,984.47	13%	\$264.00	\$211.20	20%	\$19.62	n/a	n/a	n/a	n/a
TACSSTOWIFI	\$2,281.00	\$1,984.47	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
TASSTWIFI	\$2,281.00	\$1,984.47	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
PSP20	\$2,285.00	\$1,987.95	13%	\$237.00	\$189.60	20%	\$17.61	n/a	n/a	n/a	n/a
PTISIGPLS	\$2,285.00	\$1,987.95	13%	\$354.00	\$283.20	20%	\$26.31	n/a	n/a	n/a	n/a
J540	\$2,285.00	\$1,987.95	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
J546	\$2,285.00	\$1,987.95	13%	\$328.00	\$262.40	20%	\$24.38	n/a	n/a	n/a	n/a
BMS3	\$2,399.00	\$1,991.17	17%	\$134.00	\$107.20	20%	\$9.96	\$624.00	\$499.20	20%	\$46.38
PTITAPROCELL	\$2,416.00	\$2,101.92	13%	\$685.00	\$548.00	20%	\$50.91	n/a	n/a	n/a	n/a
PTITAPROFCELL	\$2,416.00	\$2,101.92	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
TACSSTOCELL	\$2,416.00	\$2,101.92	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
TASSTCELL	\$2,416.00	\$2,101.92	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
RETRORFID	\$2,483.00	\$2,160.21	13%	\$59.00	\$47.20	20%	\$4.38	n/a	n/a	n/a	n/a
RETRODC3	\$2,548.00	\$2,216.76	13%	\$600.00	\$480.00	20%	\$44.59	n/a	n/a	n/a	n/a
CRM7	\$2,784.00	\$2,310.72	17%	n/a	n/a	n/a	n/a	\$1,200.00	\$960.00	20%	\$89.18
CRM8	\$2,784.00	\$2,310.72	17%	n/a	n/a	n/a	n/a	\$1,200.00	\$960.00	20%	\$89.18
LOCKOUI1	\$3,300.00	\$2,574.00	22%	\$767.00	\$613.60	20%	\$57.00	n/a	n/a	n/a	n/a
W592	\$2,966.00	\$2,580.42	13%	\$129.00	\$103.20	20%	\$9.59	n/a	n/a	n/a	n/a
LOCKERW	\$4,158.00	\$2,702.70	35%	\$17.00	\$13.60	20%	\$1.26	n/a	n/a	n/a	n/a
TSP4	\$3,201.00	\$2,784.87	13%	\$480.00	\$384.00	20%	\$35.67	n/a	n/a	n/a	n/a
RETRODC4	\$3,208.00	\$2,790.96	13%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
BMPC	\$3,298.00	\$2,869.26	13%	\$463.00	\$370.40	20%	\$34.41	n/a	n/a	n/a	n/a
SPSSVG	\$3,435.00	\$2,988.45	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERV	\$4,557.00	\$3,007.62	34%	\$48.00	\$38.40	20%	\$3.57	n/a	n/a	n/a	n/a
LOCKOUI2	\$4,000.00	\$3,040.00	24%	\$804.00	\$643.20	20%	\$59.75	n/a	n/a	n/a	n/a
LOCKERR	\$4,956.00	\$3,042.03	39%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
LOCKERU	\$4,956.00	\$3,042.03	39%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
BMS2	\$3,836.00	\$3,183.88	17%	\$134.00	\$107.20	20%	\$9.96	\$680.00	\$544.00	20%	\$50.54
OL-CSND-1K-FEE	\$3,671.00	\$3,193.77	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-OLDEV	\$3,750.00	\$3,262.50	13%	n/a	n/a	n/a	n/a	\$750.00	\$600.00	20%	\$55.74
SLEP	\$3,750.00	\$3,262.50	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SLEPSPE	\$3,750.00	\$3,262.50	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-OL-CPCL	\$3,795.00	\$3,301.65	13%	n/a	n/a	n/a	n/a	\$767.00	\$613.60	20%	\$57.00
LOCKOUI3	\$3,800.00	\$3,306.00	13%	\$600.00	\$480.00	20%	\$44.59	n/a	n/a	n/a	n/a
TSUC	\$4,002.00	\$3,321.66	17%	n/a	n/a	n/a	n/a	\$664.00	\$531.20	20%	\$49.35
LOCKERO	\$5,354.00	\$3,325.76	38%	\$83.00	\$66.40	20%	\$6.17	n/a	n/a	n/a	n/a
LOCKERA1	\$4,733.00	\$3,353.98	29%	\$57.00	\$45.60	20%	\$4.24	n/a	n/a	n/a	n/a
LOCKUI1	\$4,797.00	\$3,382.38	29%	\$767.00	\$613.60	20%	\$57.00	n/a	n/a	n/a	n/a
LOCKERPKC	\$5,049.00	\$3,403.19	33%	\$93.00	\$74.40	20%	\$6.91	n/a	n/a	n/a	n/a
LOCKERP	\$5,155.00	\$3,453.85	33%	\$74.00	\$59.20	20%	\$5.50	n/a	n/a	n/a	n/a
LOCKERQ	\$5,155.00	\$3,453.85	33%	\$74.00	\$59.20	20%	\$5.50	n/a	n/a	n/a	n/a

Software, License and Subscription (Reference Part 3.19)
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NO VOLUME OR TERM DISCOUNTS INCLUDED
Required
Percent (%) Discount from MSRP off Base Category Equipment

Item	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
LOCKERT	\$5,155.00	\$3,453.85	33%	\$74.00	\$59.20	20%	\$5.50	n/a	n/a	n/a	n/a
LOCKERL	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	20%	\$6.84	n/a	n/a	n/a	n/a
LOCKERM	\$5,553.00	\$3,467.57	38%	\$92.00	\$73.60	20%	\$6.84	n/a	n/a	n/a	n/a
OL-CPRO-FEE	\$4,000.00	\$3,480.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERN	\$5,354.00	\$3,640.72	32%	\$83.00	\$66.40	20%	\$6.17	n/a	n/a	n/a	n/a
LOCKER-S	\$5,354.00	\$3,640.72	32%	\$83.00	\$66.40	20%	\$6.17	n/a	n/a	n/a	n/a
LOCKER-CBC-NQUI	\$4,199.00	\$3,650.00	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
LOCKERK	\$5,553.00	\$3,776.04	32%	\$92.00	\$73.60	20%	\$6.84	n/a	n/a	n/a	n/a
LOCKOUI4	\$4,500.00	\$3,915.00	13%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
AC2100-102-00-01	\$4,560.00	\$3,967.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERH	\$5,952.00	\$4,113.49	31%	\$130.00	\$104.00	20%	\$9.66	n/a	n/a	n/a	n/a
LOCKUI2	\$5,459.00	\$4,148.84	24%	\$804.00	\$643.20	20%	\$59.75	n/a	n/a	n/a	n/a
LOCKERF	\$6,151.00	\$4,254.90	31%	\$139.00	\$111.20	20%	\$10.33	n/a	n/a	n/a	n/a
LOCKERI	\$5,753.00	\$4,314.75	25%	\$122.00	\$97.60	20%	\$9.07	n/a	n/a	n/a	n/a
LOCKERJ	\$5,753.00	\$4,314.75	25%	\$122.00	\$97.60	20%	\$9.07	n/a	n/a	n/a	n/a
LOCKUI3	\$5,000.00	\$4,350.00	13%	\$600.00	\$480.00	20%	\$44.59	n/a	n/a	n/a	n/a
LOCKERA2	\$5,101.44	\$4,387.24	14%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
LOCKERA3	\$5,101.44	\$4,387.24	14%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
LOCKERE	\$6,351.00	\$4,396.28	31%	\$148.00	\$118.40	20%	\$11.00	n/a	n/a	n/a	n/a
LOCKERA4	\$5,291.55	\$4,550.73	14%	\$75.00	\$60.00	20%	\$5.57	n/a	n/a	n/a	n/a
LOCKERG	\$6,151.00	\$4,674.76	24%	\$139.00	\$111.20	20%	\$10.33	n/a	n/a	n/a	n/a
RETROUI1	\$5,500.00	\$4,675.00	15%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
LOCKUI4	\$5,400.00	\$4,698.00	13%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
LOCKERA5	\$5,481.65	\$4,714.22	14%	\$84.00	\$67.20	20%	\$6.24	n/a	n/a	n/a	n/a
LOCKERA6	\$5,481.65	\$4,714.22	14%	\$84.00	\$67.20	20%	\$6.24	n/a	n/a	n/a	n/a
TRUM	\$5,725.00	\$4,751.75	17%	n/a	n/a	n/a	n/a	\$1,656.00	\$1,324.80	20%	\$123.07
RIPS	\$5,500.00	\$4,785.00	13%	n/a	n/a	n/a	n/a	\$593.00	\$474.40	20%	\$44.07
LOCKERA	\$6,948.00	\$4,820.46	31%	\$174.00	\$139.20	20%	\$12.93	n/a	n/a	n/a	n/a
LOCKERD	\$6,351.00	\$4,826.76	24%	\$148.00	\$118.40	20%	\$11.00	n/a	n/a	n/a	n/a
LOCKERA7	\$5,671.76	\$4,877.71	14%	\$93.00	\$74.40	20%	\$6.91	n/a	n/a	n/a	n/a
LOCKERC	\$6,550.00	\$4,978.00	24%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
SPESSVE	\$5,724.00	\$4,979.88	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMSU	\$5,771.00	\$5,020.77	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERA8	\$5,861.86	\$5,041.20	14%	\$102.00	\$81.60	20%	\$7.58	n/a	n/a	n/a	n/a
RETROUI2	\$6,000.00	\$5,100.00	15%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
LOCKERB	\$6,749.00	\$5,129.24	24%	\$165.00	\$132.00	20%	\$12.26	n/a	n/a	n/a	n/a
LOCKERA9	\$6,051.97	\$5,204.69	14%	\$111.00	\$88.80	20%	\$8.25	n/a	n/a	n/a	n/a
TZX3	\$6,429.00	\$5,336.07	17%	n/a	n/a	n/a	n/a	\$877.00	\$701.60	20%	\$65.18
LXAE	\$6,236.00	\$5,425.00	13%	\$699.00	\$559.20	20%	\$51.95	n/a	n/a	n/a	n/a
LXAG	\$6,236.00	\$5,425.00	13%	\$280.00	\$224.00	20%	\$20.81	n/a	n/a	n/a	n/a
LOCKOUTV	\$9,214.00	\$5,620.54	39%	\$96.00	\$76.80	20%	\$7.13	n/a	n/a	n/a	n/a
LOCKINV	\$9,214.00	\$5,620.54	39%	\$96.00	\$76.80	20%	\$7.13	n/a	n/a	n/a	n/a
BMS2	\$6,950.00	\$5,768.50	17%	\$617.00	\$493.60	20%	\$45.86	\$624.00	\$499.20	20%	\$46.38
RETROUI3	\$6,771.13	\$5,890.88	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
LXAD	\$7,031.00	\$6,117.00	13%	\$793.00	\$634.40	20%	\$58.94	n/a	n/a	n/a	n/a
LXAM	\$7,190.00	\$6,255.00	13%	\$934.00	\$747.20	20%	\$69.42	n/a	n/a	n/a	n/a
RETROUI4	\$7,357.66	\$6,401.16	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
LOCKOUTQ	\$10,410.00	\$6,454.20	38%	\$148.00	\$118.40	20%	\$11.00	n/a	n/a	n/a	n/a
LOCKINQ	\$10,410.00	\$6,454.20	38%	\$148.00	\$118.40	20%	\$11.00	n/a	n/a	n/a	n/a
WRBT-IVC	\$7,480.00	\$6,507.60	13%	n/a	n/a	n/a	n/a	\$2,500.00	\$2,000.00	20%	\$185.80
PB-OL-CPRO-UPG	\$7,500.00	\$6,525.00	13%	n/a	n/a	n/a	n/a	\$3,000.00	\$2,400.00	20%	\$222.96
TSSX	\$7,957.00	\$6,604.31	17%	n/a	n/a	n/a	n/a	\$1,321.00	\$1,056.80	20%	\$98.18
LOCKIN1A3	\$7,800.00	\$6,786.00	13%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
LOCKERXS	\$7,968.32	\$6,852.76	14%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
LOCKOUT1A3	\$7,900.00	\$6,873.00	13%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
IDPS	\$7,900.00	\$6,873.00	13%	\$1,326.00	\$1,060.80	20%	\$98.55	n/a	n/a	n/a	n/a
SPE-IDPS	\$7,900.00	\$6,873.00	13%	\$1,326.00	\$1,060.80	20%	\$98.55	n/a	n/a	n/a	n/a
LXOE	\$8,299.00	\$7,220.00	13%	\$803.00	\$642.40	20%	\$59.68	n/a	n/a	n/a	n/a
LXOG	\$8,352.00	\$7,266.00	13%	\$360.00	\$288.00	20%	\$26.76	n/a	n/a	n/a	n/a
LOCKINXXL	\$8,416.00	\$7,321.92	13%	\$48.00	\$38.40	20%	\$3.57	n/a	n/a	n/a	n/a
LOCKOUTXXL	\$8,416.00	\$7,321.92	13%	\$48.00	\$38.40	20%	\$3.57	n/a	n/a	n/a	n/a
LXAB	\$8,980.00	\$7,813.00	13%	\$1,144.00	\$915.20	20%	\$85.02	n/a	n/a	n/a	n/a
WRBQ-IVC	\$9,020.00	\$7,847.40	13%	n/a	n/a	n/a	n/a	\$2,500.00	\$2,000.00	20%	\$185.80
LXOD	\$9,094.00	\$7,912.00	13%	\$888.00	\$710.40	20%	\$66.00	n/a	n/a	n/a	n/a
LOCKOUTF	\$12,402.00	\$8,681.40	30%	\$278.00	\$222.40	20%	\$20.66	n/a	n/a	n/a	n/a
LOCKINF	\$12,402.00	\$8,681.40	30%	\$278.00	\$222.40	20%	\$20.66	n/a	n/a	n/a	n/a
BMS1	\$10,607.00	\$8,803.81	17%	\$0.00	\$0.00	0%	\$9.96	\$1,186.00	\$948.80	20%	\$88.14

Software, License and Subscription (Reference Part 3.19)

All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.

NO VOLUME OR TERM DISCOUNTS INCLUDED

Required

Percent (%) Discount from MSRP off Base Category Equipment
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[illegible]

Software, License and Subscription (Reference Part 3.19)
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.
NO VOLUME OR TERM DISCOUNTS INCLUDED
Required
Percent (%) Discount from MSRP off Base Category Equipment

Item	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
360-SEND-API-BASIC	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND0	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NUMDATAMTHS-SND	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTKHV	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-PTIO	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NUMDATAMTHS-RCV	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPUSPSTRUST	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSELOWCODESUB	\$0.00/MONTH	\$0.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-SCR	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-EPIC	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-MCK	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND1	\$0.50/MONTH	\$0.44/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND2	\$1.00/MONTH	\$0.87/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND	\$1,392.00/MONTH	\$1,211.04/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-5000	\$1,525.00/MONTH	\$1,281.00/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-5000	\$1,530.00/MONTH	\$1,331.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD34	\$1,560.00/MONTH	\$1,357.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-G	\$1,570.00/MONTH	\$1,365.90/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-HL2	\$1,666.67/MONTH	\$1,450.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-H	\$1,730.00/MONTH	\$1,505.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML300	\$2,000.00/MONTH	\$1,740.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-7500	\$2,270.00/MONTH	\$1,770.60/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-7500	\$2,110.00/MONTH	\$1,835.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPMMCONNECT	\$12.35/MONTH	\$10.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML3000	\$13,500.00/MONTH	\$11,745.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-200000	\$13,560.00/MONTH	\$11,797.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FEDMOD	\$13,565.00/MONTH	\$11,800.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTKP	\$13.00/MONTH	\$11.30/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTKQ	\$13.00/MONTH	\$11.30/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-50	\$130.00/MONTH	\$113.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-C	\$140.00/MONTH	\$119.00/MONTH	15%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND5	\$14.00/MONTH	\$12.18/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND9	\$140.00/MONTH	\$121.80/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PBIL	\$149.00/MONTH	\$129.63/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT2A	\$149.00/MONTH	\$129.63/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMC	\$15.00/MONTH	\$13.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAABL	\$15.00/MONTH	\$13.05/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAB3SL	\$15.00/MONTH	\$13.05/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP3-S-SSO	\$150.00/MONTH	\$130.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
360-ECOM-CON	\$150.00/MONTH	\$130.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF10	\$150.00/MONTH	\$131.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMF	\$150.00/MONTH	\$131.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJQ	\$155.00/MONTH	\$135.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJS	\$155.00/MONTH	\$135.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD311	\$156.00/MONTH	\$135.72/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-250000	\$16,900.00/MONTH	\$14,703.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJ4	\$18.00/MONTH	\$14.22/MONTH	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJC	\$18.00/MONTH	\$14.22/MONTH	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
M95S-ML	\$17.00/MONTH	\$14.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-RPS	\$169.00/MONTH	\$143.65/MONTH	15%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAA360E	\$170.00/MONTH	\$147.90/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAEI	\$170.00/MONTH	\$147.90/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAE	\$170.00/MONTH	\$148.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJE	\$180.00/MONTH	\$157.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-300000	\$20,210.00/MONTH	\$17,582.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD	\$20.00/MONTH	\$17.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SENDHHS	\$20.00/MONTH	\$17.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SENDERR	\$20.00/MONTH	\$17.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT3A	\$199.00/MONTH	\$173.13/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD10	\$200.00/MONTH	\$174.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ERB3	\$21.00/MONTH	\$18.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-SFTP	\$22.00/MONTH	\$18.92/MONTH	14%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-10000	\$2,450.00/MONTH	\$2,058.00/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-I	\$2,430.00/MONTH	\$2,114.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-10000	\$2,450.00/MONTH	\$2,131.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-HL3	\$2,500.00/MONTH	\$2,175.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD35	\$2,600.00/MONTH	\$2,262.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Software, License and Subscription (Reference Part 3.19)
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NO VOLUME OR TERM DISCOUNTS INCLUDED
Required
Percent (%) Discount from MSRP off Base Category Equipment

Item	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
FEDMODL	\$3,333.00/MONTH	\$2,900.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND3	\$3.00/MONTH	\$2.61/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H00-MLMS	\$23.00/MONTH	\$20.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H02-ML	\$23.00/MONTH	\$20.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-NEG-01	\$23.00/MONTH	\$20.01/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-NEG-01	\$23.00/MONTH	\$20.01/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-NEG-01	\$23.00/MONTH	\$20.01/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-100	\$265.00/MONTH	\$206.70/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAC	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ERB1	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJD	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RC9G	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SEND	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAB3	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-USAGE-1	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-USAGE-3	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SFTP-SUB	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTL	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAB3ADDON	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ACSS	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-100	\$250.00/MONTH	\$217.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-CAR-SUB	\$250.00/MONTH	\$217.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-D	\$250.00/MONTH	\$217.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SMSNOTIFY2	\$250.00/MONTH	\$217.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF20	\$250.00/MONTH	\$218.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMG	\$250.00/MONTH	\$218.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-USAGE-2	\$26.00/MONTH	\$22.62/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-400000	\$26,850.00/MONTH	\$23,359.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ERB4	\$28.00/MONTH	\$24.30/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND6	\$28.00/MONTH	\$24.36/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND10	\$280.00/MONTH	\$243.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIX	\$299.00/MONTH	\$260.13/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD15	\$300.00/MONTH	\$261.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML10	\$300.00/MONTH	\$261.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD32	\$312.00/MONTH	\$271.44/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-CBC	\$339.00/MONTH	\$284.76/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-HZMT	\$339.00/MONTH	\$284.76/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-500000	\$33,450.00/MONTH	\$29,101.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-25000	\$3,650.00/MONTH	\$3,066.00/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-25000	\$3,670.00/MONTH	\$3,192.90/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-J	\$3,500.00/MONTH	\$3,288.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD36	\$3,848.00/MONTH	\$3,347.76/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMA	\$4.00/MONTH	\$3.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAACL	\$35.00/MONTH	\$30.45/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RC9H	\$35.00/MONTH	\$30.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H00-MMMS	\$36.00/MONTH	\$31.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H02-MM	\$36.00/MONTH	\$31.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SENDADV	\$36.00/MONTH	\$31.32/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-A1	\$40.00/MONTH	\$32.40/MONTH	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-500	\$395.00/MONTH	\$331.80/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-600000	\$40,010.00/MONTH	\$34,808.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD20	\$400.00/MONTH	\$348.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-500	\$400.00/MONTH	\$348.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD2	\$40.00/MONTH	\$35.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND7	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-NEG-02	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-NEG-02	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-NEG-02	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND101	\$420.00/MONTH	\$365.40/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H00-MHMS	\$44.00/MONTH	\$38.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H02-MH	\$44.00/MONTH	\$38.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF4	\$45.00/MONTH	\$39.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-50000	\$4,875.00/MONTH	\$4,095.00/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-50000	\$4,890.00/MONTH	\$4,254.30/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML1000	\$5,000.00/MONTH	\$4,350.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD37	\$5,200.00/MONTH	\$4,524.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF1	\$5.00/MONTH	\$4.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

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Required
Percent (%) Discount from MSRP off Base Category Equipment

Item	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
LOCKPPSUBSC	\$5.00/MONTH	\$4.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-PTI	\$5.00/MONTH	\$4.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-700000	\$47,000.00/MONTH	\$40,890.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ILOS	\$49.00/MONTH	\$42.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKDAYUSE	\$49.00/MONTH	\$42.63/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360LOCKS	\$49.00/MONTH	\$42.63/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMD	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RC9F	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SMSNOTIFY1	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTES	\$499.00/MONTH	\$434.13/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML25	\$500.00/MONTH	\$435.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SMSNOTIFY3	\$500.00/MONTH	\$435.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-E	\$520.00/MONTH	\$436.80/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
4W00-MLMS	\$52.00/MONTH	\$45.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
4W00-MMMS	\$52.00/MONTH	\$45.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7W00-ML	\$52.00/MONTH	\$45.24/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7W00-MM	\$52.00/MONTH	\$45.24/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD321	\$520.00/MONTH	\$452.40/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
G900-MMMS	\$53.00/MONTH	\$46.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-BASE-B	\$53.00/MONTH	\$46.11/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-BASE-C	\$53.00/MONTH	\$46.11/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-ECOMM	\$60.00/MONTH	\$47.40/MONTH	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND8	\$56.00/MONTH	\$48.72/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND11	\$560.00/MONTH	\$487.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-K	\$6,420.00/MONTH	\$5,585.40/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND4	\$6.00/MONTH	\$5.22/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD3	\$60.00/MONTH	\$52.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAD	\$60.00/MONTH	\$52.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAADL	\$60.00/MONTH	\$52.20/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML50	\$600.00/MONTH	\$522.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD31	\$62.00/MONTH	\$53.94/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-B	\$70.00/MONTH	\$55.30/MONTH	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
G900-MHMS	\$64.00/MONTH	\$56.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPELTL	\$73.00/MONTH	\$56.94/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-LTL-CONTRACT	\$73.00/MONTH	\$56.94/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-LTL-CUSTOM	\$73.00/MONTH	\$56.94/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-LTL-FE	\$73.00/MONTH	\$56.94/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-LTL-UPS	\$73.00/MONTH	\$56.94/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-1000	\$725.00/MONTH	\$565.50/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-1000	\$680.00/MONTH	\$591.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-75000	\$7,335.00/MONTH	\$6,381.45/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYADV3	\$7.00/MONTH	\$6.09/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYCARR3	\$7.00/MONTH	\$6.09/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYRETU3	\$7.00/MONTH	\$6.09/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7PRO-ML	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
G95S-ML	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMB	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTKM	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTKN	\$7.00/MONTH	\$6.10/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-BASE-A	\$70.00/MONTH	\$60.90/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF14	\$75.00/MONTH	\$65.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSG3	\$75.00/MONTH	\$65.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
4W00-MHMS	\$76.00/MONTH	\$66.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7W00-MH	\$76.00/MONTH	\$66.12/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-100000	\$9,235.00/MONTH	\$7,203.30/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-100000	\$8,550.00/MONTH	\$7,438.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FEDMODM	\$8,620.00/MONTH	\$7,500.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-L	\$8,750.00/MONTH	\$7,612.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD4	\$80.00/MONTH	\$70.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD33	\$832.00/MONTH	\$723.84/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAIN-SND12	\$840.00/MONTH	\$730.80/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-150000	\$10,375.00/MONTH	\$8,715.00/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF2	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJB	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJP	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTJR	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ALMSP360	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Software, License and Subscription (Reference Part 3.19)
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.
NO VOLUME OR TERM DISCOUNTS INCLUDED
Required
Percent (%) Discount from MSRP off Base Category Equipment

Item	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
SYACCT31	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-F	\$920.00/MONTH	\$800.40/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-2500	\$1,055.00/MONTH	\$822.90/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-NEG-03	\$97.00/MONTH	\$84.39/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-NEG-03	\$97.00/MONTH	\$84.39/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-NEG-03	\$97.00/MONTH	\$84.39/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-2500	\$980.00/MONTH	\$852.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT1A	\$99.00/MONTH	\$86.13/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOAD5	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF8	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVME	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RC9E	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ACCTSF	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360EQTF	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ENDSF	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360TRACSF	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BBSDK	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
360-API-BASE	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSEAUDITSUB	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSEREGCARSUB	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AUDITSUB	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML100	\$1,000.00/MONTH	\$870.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-HL1	\$1,000.00/MONTH	\$870.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-150000	\$10,380.00/MONTH	\$9,030.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
1E02	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E05	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E07	\$ -	\$ -	\$ -	\$ -
1E08	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E20	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E23	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E26	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E27	\$ 71.00	\$ 80.94	\$ 97.27	\$ 121.41
1E28	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E30	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E31	\$ 180.00	\$ 205.20	\$ 246.60	\$ 307.80
1E40	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E41	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E43	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E44	\$ 69.00	\$ 78.66	\$ 94.53	\$ 117.99
1E45	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E48	\$ 41.00	\$ 46.74	\$ 56.17	\$ 96.05
1E50	\$ 236.00	\$ 269.04	\$ 323.32	\$ 403.56
1E58	\$ 234.00	\$ 266.76	\$ 320.58	\$ 548.19
1E0T	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E26-A	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E2R	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E3R	\$ 228.00	\$ 259.92	\$ 312.36	\$ 389.88
1E3S	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E6R	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1ER3	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1SDL	\$ 884.00	\$ 1,007.76	\$ 1,211.08	\$ 1,511.64
2H00	\$ 151.00	\$ 172.14	\$ 206.87	\$ 258.21
397-B	\$ -	\$ -	\$ -	\$ -
3C00	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3C01	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C0R	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C0X	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C10	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C5R	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3CE5	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3CER	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3CES	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
4C00	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C0R	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C0X	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C10	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C5R	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19

Submitted January 30, 2025

Pitney Bowes - Confidential

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
4CE5	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4CER	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4CES	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
6C00	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6C05	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6C0R	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6CF1	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
6CFR	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
8H00	\$ 151.00	\$ 172.14	\$ 206.87	\$ 258.21
9H00	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
APK1	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
APK2	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
APK3	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
AR100	\$ 1,064.00	\$ 1,212.96	\$ 1,457.68	\$ 1,819.44
AR200	\$ 1,810.00	\$ 2,063.40	\$ 2,479.70	\$ 3,095.10
ARPF	\$ 2,999.00	\$ 3,418.86	\$ 4,108.63	\$ 5,128.29
AZBA	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZBAOMAS	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZBB	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZBBOMAS	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZBC	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBCOMAS	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBD	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBDOMAS	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBE	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
AZBF	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBJ	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBL	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBM	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBN	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBP	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBR	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZBS	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZBT	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
AZBU	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
AZBV	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
AZBX	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
AZCE	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
AZCF	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCG	\$ 566.58	\$ 645.90	\$ 776.21	\$ 968.85
AZCGOMAS	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
AZCJ	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCL	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCM	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25

Submitted January 30, 2025

Pitney Bowes - Confidential

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
AZCQ	\$ 250.97	\$ 286.11	\$ 343.83	\$ 429.16
AZCR	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZCS	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZCW	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZCX	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZCY	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZCZ	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZDS	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
AZDT	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
AZDU	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
AZSA	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
AZSB	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
BM10	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM11	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM40	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM41	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
BM42	\$ 221.00	\$ 251.94	\$ 302.77	\$ 377.91
BM43	\$ 297.00	\$ 338.58	\$ 406.89	\$ 507.87
BM44	\$ 221.00	\$ 251.94	\$ 302.77	\$ 377.91
BM48	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM52	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BMPC	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
C190	\$ 117.00	\$ 133.38	\$ 160.29	\$ 200.07
C190DSK	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
C190POS	\$ 104.00	\$ 118.56	\$ 142.48	\$ 177.84
C200	\$ -	\$ -	\$ -	\$ -
C2C1	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
C2C2	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
C300	\$ 123.00	\$ 140.22	\$ 168.51	\$ 210.33
C400	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
C5C1	\$ 419.00	\$ 477.66	\$ 574.03	\$ 716.49
C5C2	\$ 637.00	\$ 726.18	\$ 872.69	\$ 1,089.27
C5C3	\$ 456.00	\$ 519.84	\$ 624.72	\$ 779.76
C5CC	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
CG12	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
CG15	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
CML5	\$ 86.00	\$ 98.04	\$ 117.82	\$ 147.06
CS88	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
CS8A	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
CT00	\$ 156.00	\$ 177.84	\$ 213.72	\$ 365.46
DA5X	\$ 1,600.00	\$ 1,824.00	\$ 2,192.00	\$ 2,736.00
DA79	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DA7X	\$ 1,992.00	\$ 2,270.88	\$ 2,729.04	\$ 3,406.32
DA86	\$ 215.00	\$ 245.10	\$ 294.55	\$ 367.65

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DA8A	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DA8X	\$ 1,221.00	\$ 1,391.94	\$ 1,672.77	\$ 2,087.91
DASC	\$ 565.00	\$ 644.10	\$ 774.05	\$ 966.15
DDG1	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
DDL3	\$ 233.00	\$ 265.62	\$ 319.21	\$ 398.43
DDL4	\$ 146.00	\$ 166.44	\$ 200.02	\$ 249.66
DDL8	\$ 208.00	\$ 237.12	\$ 284.96	\$ 355.68
DDM1	\$ 109.00	\$ 124.26	\$ 149.33	\$ 186.39
DDM3	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
DDMR	\$ 109.00	\$ 124.26	\$ 149.33	\$ 186.39
DEF1	\$ 383.00	\$ 436.62	\$ 524.71	\$ 654.93
DF10	\$ 84.00	\$ 95.76	\$ 115.08	\$ 143.64
DF80	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
DF8R	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
DF90	\$ 813.00	\$ 926.82	\$ 1,113.81	\$ 1,390.23
DF9R	\$ 813.00	\$ 926.82	\$ 1,113.81	\$ 1,390.23
DFCS	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
DI22	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI23	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI2R	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI2S	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI3C	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3F	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3G	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3H	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3P	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3S	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3T	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3W	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI90	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI95	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DI9A	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9B	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DI9C	\$ 6,420.00	\$ 7,318.80	\$ 8,795.40	\$ 10,978.20
DI9D	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9G	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9H	\$ 4,878.00	\$ 5,560.92	\$ 6,682.86	\$ 8,341.38
DI9J	\$ 5,834.00	\$ 6,650.76	\$ 7,992.58	\$ 9,976.14
DI9K	\$ 4,060.00	\$ 4,628.40	\$ 5,562.20	\$ 6,942.60
DI9L	\$ 6,756.00	\$ 7,701.84	\$ 9,255.72	\$ 11,552.76
DI9P	\$ 863.00	\$ 983.82	\$ 1,182.31	\$ 1,475.73
DI9R	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DIBB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIBD	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21

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Pitney Bowes - Confidential

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DIBF	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIBX	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIC0	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
DIC1	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
DIC2	\$ 12,800.00	\$ 14,592.00	\$ 17,536.00	\$ 21,888.00
DIC3	\$ 2,892.00	\$ 3,296.88	\$ 3,962.04	\$ 4,945.32
DIC5	\$ 3,679.00	\$ 4,194.06	\$ 5,040.23	\$ 6,291.09
DIC6	\$ 1,222.00	\$ 1,393.08	\$ 1,674.14	\$ 2,089.62
DIC7	\$ 2,893.00	\$ 3,298.02	\$ 3,963.41	\$ 4,947.03
DIC8	\$ 1,534.00	\$ 1,748.76	\$ 2,101.58	\$ 2,623.14
DIC9	\$ 3,205.00	\$ 3,653.70	\$ 4,390.85	\$ 5,480.55
DICB	\$ 852.00	\$ 971.28	\$ 1,167.24	\$ 1,456.92
DICJ	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
DICL	\$ 2,080.00	\$ 2,371.20	\$ 2,849.60	\$ 3,556.80
DICP	\$ 7,889.00	\$ 8,993.46	\$ 10,807.93	\$ 13,490.19
DICQ	\$ 21,766.00	\$ 24,813.24	\$ 29,819.42	\$ 37,219.86
DIHS	\$ 355.00	\$ 404.70	\$ 486.35	\$ 607.05
DIPS	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIPX	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIRS	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIST	\$ 3,328.00	\$ 3,793.92	\$ 4,559.36	\$ 5,690.88
DIVP	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DL03	\$ 298.00	\$ 339.72	\$ 408.26	\$ 509.58
DL08	\$ 671.00	\$ 764.94	\$ 919.27	\$ 1,147.41
DLA2	\$ 298.00	\$ 339.72	\$ 408.26	\$ 509.58
DLA3	\$ 671.00	\$ 764.94	\$ 919.27	\$ 1,147.41
DLU1	\$ -	\$ -	\$ -	\$ -
DLU2	\$ -	\$ -	\$ -	\$ -
DLU3	\$ -	\$ -	\$ -	\$ -
DMIV2	\$ 1,248.00	\$ 1,422.72	\$ 1,709.76	\$ 2,923.69
DMIV202	\$ 1,348.00	\$ 1,536.72	\$ 1,846.76	\$ 3,157.96
DP19	\$ -	\$ -	\$ -	\$ -
DRVS	\$ 179.00	\$ 204.06	\$ 245.23	\$ 306.09
DT3A	\$ 2,464.00	\$ 2,808.96	\$ 3,375.68	\$ 4,213.44
DT3S	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DT50	\$ 948.00	\$ 1,080.72	\$ 1,298.76	\$ 1,621.08
DTS6	\$ 322.00	\$ 367.08	\$ 441.14	\$ 550.62
DTS7	\$ 442.00	\$ 503.88	\$ 605.54	\$ 755.82
ERCM	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
F37B	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F37C	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F37D	\$ -	\$ -	\$ -	\$ -
F37E	\$ -	\$ -	\$ -	\$ -
F383	\$ 1,839.00	\$ 2,096.46	\$ 2,519.43	\$ 3,144.69

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F386	\$ 1,839.00	\$ 2,096.46	\$ 2,519.43	\$ 3,144.69
F3N0	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
F3P7	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
F3X2	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
F3Y2	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
F3Z2	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
F4US	\$ 496.00	\$ 565.44	\$ 679.52	\$ 848.16
F652	\$ 568.00	\$ 647.52	\$ 778.16	\$ 971.28
F653	\$ 1,842.00	\$ 2,099.88	\$ 2,523.54	\$ 3,149.82
F654	\$ 1,333.00	\$ 1,519.62	\$ 1,826.21	\$ 2,279.43
F655	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
F656	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
F657	\$ 3,334.00	\$ 3,800.76	\$ 4,567.58	\$ 5,701.14
F658	\$ 778.00	\$ 886.92	\$ 1,065.86	\$ 1,330.38
F66P	\$ 501.00	\$ 571.14	\$ 686.37	\$ 856.71
F680	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F690	\$ 1,129.00	\$ 1,287.06	\$ 1,546.73	\$ 1,930.59
F6US	\$ 1,024.00	\$ 1,167.36	\$ 1,402.88	\$ 1,751.04
F70D	\$ 2,552.00	\$ 2,909.28	\$ 3,496.24	\$ 4,363.92
F70G	\$ 4,508.00	\$ 5,139.12	\$ 6,175.96	\$ 7,708.68
F70I	\$ 458.00	\$ 522.12	\$ 627.46	\$ 783.18
F70K	\$ 6,234.00	\$ 7,106.76	\$ 8,540.58	\$ 10,660.14
F70Q	\$ 759.00	\$ 865.26	\$ 1,039.83	\$ 1,297.89
F70R	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
F70S	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F70T	\$ -	\$ -	\$ -	\$ -
F70V	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
F70Y	\$ 976.00	\$ 1,112.64	\$ 1,337.12	\$ 1,668.96
F72D	\$ 1,098.00	\$ 1,251.72	\$ 1,504.26	\$ 1,877.58
F72R	\$ 1,005.00	\$ 1,145.70	\$ 1,376.85	\$ 1,718.55
F732	\$ 3,179.00	\$ 3,624.06	\$ 4,355.23	\$ 5,436.09
F733	\$ 946.00	\$ 1,078.44	\$ 1,296.02	\$ 1,617.66
F734	\$ 2,937.00	\$ 3,348.18	\$ 4,023.69	\$ 5,022.27
F736	\$ 1,973.00	\$ 2,249.22	\$ 2,703.01	\$ 3,373.83
F737	\$ 1,163.00	\$ 1,325.82	\$ 1,593.31	\$ 1,988.73
F738	\$ 2,901.00	\$ 3,307.14	\$ 3,974.37	\$ 4,960.71
F739	\$ 3,530.00	\$ 4,024.20	\$ 4,836.10	\$ 6,036.30
F745	\$ 5,595.00	\$ 6,378.30	\$ 7,665.15	\$ 9,567.45
F74S	\$ -	\$ -	\$ -	\$ -
F753	\$ -	\$ -	\$ -	\$ -
F755	\$ 4,014.00	\$ 4,575.96	\$ 5,499.18	\$ 6,863.94
F769	\$ 3,342.00	\$ 3,809.88	\$ 4,578.54	\$ 5,714.82
F7DI	\$ -	\$ -	\$ -	\$ -
F7EF	\$ -	\$ -	\$ -	\$ -

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F7ER	\$ -	\$ -	\$ -	\$ -
F7FB	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7FS	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7HC	\$ 1,005.00	\$ 1,145.70	\$ 1,376.85	\$ 1,718.55
F7HD	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7M1	\$ -	\$ -	\$ -	\$ -
F7MB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F7MS	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F7S1	\$ -	\$ -	\$ -	\$ -
F7S2	\$ -	\$ -	\$ -	\$ -
F7T2	\$ -	\$ -	\$ -	\$ -
F7T4	\$ -	\$ -	\$ -	\$ -
F7TB	\$ 421.00	\$ 479.94	\$ 576.77	\$ 719.91
F7TT	\$ 217.00	\$ 247.38	\$ 297.29	\$ 371.07
F7TU	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
F7TV	\$ 217.00	\$ 247.38	\$ 297.29	\$ 371.07
F89A	\$ -	\$ -	\$ -	\$ -
F89C	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,008.90
F89E	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
F89F	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
F89J	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
F89K	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
F89L	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
F89P	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
F89Q	\$ 121.00	\$ 137.94	\$ 165.77	\$ 283.47
F8AA	\$ -	\$ -	\$ -	\$ -
F8AB	\$ -	\$ -	\$ -	\$ -
F90A	\$ 201.00	\$ 229.14	\$ 275.37	\$ 343.71
F90G	\$ 6,765.00	\$ 7,712.10	\$ 9,268.05	\$ 11,568.15
F9B1	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
F9B4	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
F9G6	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9L6	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
F9P6	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
F9RB	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
F9W2	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9W5	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9ZA	\$ 5,998.00	\$ 6,837.72	\$ 8,217.26	\$ 10,256.58
FD90	\$ 732.00	\$ 834.48	\$ 1,002.84	\$ 1,251.72
FD9A	\$ 732.00	\$ 834.48	\$ 1,002.84	\$ 1,251.72
FD9R	\$ 129.00	\$ 147.06	\$ 176.73	\$ 220.59
FDA0	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
FR5L	\$ 1,882.00	\$ 2,145.48	\$ 2,578.34	\$ 3,218.22
FS26	\$ 1,667.00	\$ 1,900.38	\$ 2,283.79	\$ 2,850.57

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
GW66	\$ 1,657.00	\$ 1,888.98	\$ 2,270.09	\$ 2,833.47
H1981	\$ 195.00	\$ 222.30	\$ 267.15	\$ 456.83
H20A	\$ -	\$ -	\$ -	\$ -
H301	\$ 537.00	\$ 612.18	\$ 735.69	\$ 918.27
HS9D	\$ 71.00	\$ 80.94	\$ 97.27	\$ 121.41
HV1P	\$ 498.00	\$ 567.72	\$ 682.26	\$ 1,166.66
HZ00	\$ 15.00	\$ 17.10	\$ 20.55	\$ 25.65
HZ0R	\$ 16.00	\$ 18.24	\$ 21.92	\$ 37.48
IA14	\$ 4,483.00	\$ 5,110.62	\$ 6,141.71	\$ 10,502.32
IA28	\$ 3,443.00	\$ 3,925.02	\$ 4,716.91	\$ 8,065.92
IFDT	\$ 460.00	\$ 524.40	\$ 630.20	\$ 786.60
J541	\$ 207.00	\$ 235.98	\$ 283.59	\$ 484.94
J546	\$ 328.00	\$ 373.92	\$ 449.36	\$ 560.88
J64Z	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
J696	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
J794	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
J7D0	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
J7E0	\$ 457.00	\$ 520.98	\$ 626.09	\$ 781.47
J7V0	\$ 370.00	\$ 421.80	\$ 506.90	\$ 632.70
J7W8	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
J7W9	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
JB67	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
JB76	\$ 253.00	\$ 288.42	\$ 346.61	\$ 432.63
JB77	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
JB7X	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
JP67	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
JP6R	\$ 336.00	\$ 383.04	\$ 460.32	\$ 574.56
JP85	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
JP94	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
JR64	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
JR76	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
JZ20	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
JZ22	\$ 234.00	\$ 266.76	\$ 320.58	\$ 548.19
JZ30	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
JZ31	\$ 525.00	\$ 598.50	\$ 719.25	\$ 1,229.92
K789	\$ -	\$ -	\$ -	\$ -
KGMM	\$ 1,493.00	\$ 1,702.02	\$ 2,045.41	\$ 2,553.03
LOCKERA	\$ 174.00	\$ 198.36	\$ 238.38	\$ 297.54
LOCKERB	\$ 165.00	\$ 188.10	\$ 226.05	\$ 282.15
LOCKERC	\$ 156.00	\$ 177.84	\$ 213.72	\$ 266.76
LOCKER-CBC-NOU	\$ -	\$ -	\$ -	\$ -
LOCKER-CBC-WITH	\$ -	\$ -	\$ -	\$ -
LOCKER-CC	\$ 9.00	\$ 10.26	\$ 12.33	\$ 15.39
LOCKERD	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08

Submitted January 30, 2025

Pitney Bowes - Confidential

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
LOCKERE	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08
LOCKERF	\$ 139.00	\$ 158.46	\$ 190.43	\$ 237.69
LOCKERG	\$ 139.00	\$ 158.46	\$ 190.43	\$ 237.69
LOCKERH	\$ 130.00	\$ 148.20	\$ 178.10	\$ 222.30
LOCKERI	\$ 122.00	\$ 139.08	\$ 167.14	\$ 208.62
LOCKERJ	\$ 122.00	\$ 139.08	\$ 167.14	\$ 208.62
LOCKERK	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERK1	\$ 1,471.00	\$ 1,676.94	\$ 2,015.27	\$ 2,515.41
LOCKERK2	\$ 1,488.00	\$ 1,696.32	\$ 2,038.56	\$ 2,544.48
LOCKERK3	\$ 1,488.00	\$ 1,696.32	\$ 2,038.56	\$ 2,544.48
LOCKERK4	\$ 1,503.00	\$ 1,713.42	\$ 2,059.11	\$ 2,570.13
LOCKERK5	\$ 1,520.00	\$ 1,732.80	\$ 2,082.40	\$ 2,599.20
LOCKERK6	\$ 1,520.00	\$ 1,732.80	\$ 2,082.40	\$ 2,599.20
LOCKERK7	\$ 1,536.00	\$ 1,751.04	\$ 2,104.32	\$ 2,626.56
LOCKERK8	\$ 1,552.00	\$ 1,769.28	\$ 2,126.24	\$ 2,653.92
LOCKERK9	\$ 1,568.00	\$ 1,787.52	\$ 2,148.16	\$ 2,681.28
LOCKERL	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERM	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERN	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERO	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERP	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERQ	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERR	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
LOCKER-S	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERT	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERU	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
LOCKERV	\$ 48.00	\$ 54.72	\$ 65.76	\$ 82.08
LOCKERW	\$ 17.00	\$ 19.38	\$ 23.29	\$ 29.07
LOCKERX	\$ -	\$ -	\$ -	\$ -
LOCKINA3	\$ 148.00	\$ 168.72	\$ 202.76	\$ 346.72
LOCKINF	\$ 278.00	\$ 316.92	\$ 380.86	\$ 651.27
LOCKINQ	\$ 148.00	\$ 168.72	\$ 202.76	\$ 346.72
LOCKINV	\$ 96.00	\$ 109.44	\$ 131.52	\$ 224.90
LOCKSYS1	\$ 2,052.00	\$ 2,339.28	\$ 2,811.24	\$ 3,508.92
LOCKSYS2	\$ 1,891.00	\$ 2,155.74	\$ 2,590.67	\$ 3,233.61
LOCKSYS3	\$ 1,875.00	\$ 2,137.50	\$ 2,568.75	\$ 3,206.25
LOCKSYS4	\$ 1,842.00	\$ 2,099.88	\$ 2,523.54	\$ 3,149.82
LOCKSYS5	\$ 1,730.00	\$ 1,972.20	\$ 2,370.10	\$ 2,958.30
LOCKSYS6	\$ 1,746.00	\$ 1,990.44	\$ 2,392.02	\$ 2,985.66
LOCKSYS7	\$ 2,295.00	\$ 2,616.30	\$ 3,144.15	\$ 3,924.45
LOCKSYS8	\$ 2,181.00	\$ 2,486.34	\$ 2,987.97	\$ 3,729.51
LXAB	\$ 1,144.00	\$ 1,304.16	\$ 1,567.28	\$ 1,956.24
LXAD	\$ 793.00	\$ 904.02	\$ 1,086.41	\$ 1,356.03
LXAE	\$ 699.00	\$ 796.86	\$ 957.63	\$ 1,195.29

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
LXAF	\$ 161.00	\$ 183.54	\$ 220.57	\$ 275.31
LXAG	\$ 280.00	\$ 319.20	\$ 383.60	\$ 478.80
LXAM	\$ 934.00	\$ 1,064.76	\$ 1,279.58	\$ 1,597.14
LXAP	\$ 10,399.00	\$ 11,854.86	\$ 14,246.63	\$ 17,782.29
LXAQ	\$ 10,399.00	\$ 11,854.86	\$ 14,246.63	\$ 17,782.29
LXAX	\$ 1,649.00	\$ 1,879.86	\$ 2,259.13	\$ 2,819.79
LXOB	\$ 1,286.00	\$ 1,466.04	\$ 1,761.82	\$ 2,199.06
LXOD	\$ 888.00	\$ 1,012.32	\$ 1,216.56	\$ 1,518.48
LXOE	\$ 803.00	\$ 915.42	\$ 1,100.11	\$ 1,373.13
LXOF	\$ 154.00	\$ 175.56	\$ 210.98	\$ 263.34
LXOG	\$ 360.00	\$ 410.40	\$ 493.20	\$ 615.60
M020	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
M022	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M025	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M02X	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M03A	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
M03B	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M03C	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M03D	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M05X	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
M065	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
M06A	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06B	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06C	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06X	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
M090	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
M093	\$ 2,779.00	\$ 3,168.06	\$ 3,807.23	\$ 4,752.09
M0C0	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
M0E0	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
M0E3	\$ 2,501.00	\$ 2,851.14	\$ 3,426.37	\$ 4,276.71
M0L2	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
M0L5	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
M0X3	\$ 3,477.00	\$ 3,963.78	\$ 4,763.49	\$ 5,945.67
M996	\$ -	\$ -	\$ -	\$ -
M997	\$ -	\$ -	\$ -	\$ -
M998	\$ -	\$ -	\$ -	\$ -
MP04	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP06	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
MP08	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
MP0C	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP0R	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP1A	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
MP1C	\$ 88.00	\$ 100.32	\$ 120.56	\$ 150.48
MP1R	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
MP1W	\$ 98.00	\$ 111.72	\$ 134.26	\$ 167.58
MP30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP3R	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP3W	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP49	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP4D	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
MP4R	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP4W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP60	\$ 1,148.00	\$ 1,308.72	\$ 1,572.76	\$ 1,963.08
MP70	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP81	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8110	\$ 12.00	\$ 13.68	\$ 16.44	\$ 20.52
MP8115	\$ 23.00	\$ 26.22	\$ 31.51	\$ 39.33
MP82	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8A	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8R	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
MP9C	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
MP9G	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
MP9R	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
MPC1	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
MPC4	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MPC5	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08
MPCJ	\$ 63.00	\$ 71.82	\$ 86.31	\$ 107.73
MPCR	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MPR1	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
MPR2	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPR4	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPRR	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
MPRS	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPRT	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MS1R	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
MS2R	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
MS30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MS3R	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
MSD1	\$ -	\$ -	\$ -	\$ -
MSD2	\$ -	\$ -	\$ -	\$ -
MSDR	\$ -	\$ -	\$ -	\$ -
MSDS	\$ -	\$ -	\$ -	\$ -
MSF1	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
MSF2	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
MSF3	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
MSF4	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
MSF5	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
MSF6	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
MSPR	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
MSPS	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
MT30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MT3W	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MT49	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT4W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT70	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT73	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT7W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
OCRS	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
OM306	\$ 1,560.00	\$ 1,778.40	\$ 2,137.20	\$ 2,667.60
OM306S	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
OMCONV	\$ 167.00	\$ 190.38	\$ 228.79	\$ 285.57
OMPRINT	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
OMSTAT	\$ 125.00	\$ 142.50	\$ 171.25	\$ 213.75
P9L6	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
PPXA	\$ 497.00	\$ 566.58	\$ 680.89	\$ 849.87
PR96	\$ -	\$ -	\$ -	\$ -
PR97	\$ -	\$ -	\$ -	\$ -
PRG1	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
PTK4	\$ -	\$ -	\$ -	\$ -
PTK6	\$ -	\$ -	\$ -	\$ -
R760	\$ 1,348.00	\$ 1,536.72	\$ 1,846.76	\$ 3,157.96
RDW10	\$ 3,482.00	\$ 3,969.48	\$ 4,770.34	\$ 8,157.28
RDYG	\$ 135.00	\$ 153.90	\$ 184.95	\$ 316.26
RF7A0	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
RS11	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
RS11R	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
S-7358	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
SBBG	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBH	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBW	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBX	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBDJ	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBDS	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
SBGP	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBGS	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBJC	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJD	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBJE	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJF	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJG	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJH	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBJZ	\$ 2,084.00	\$ 2,375.76	\$ 2,855.08	\$ 3,563.64

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SBLJ	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SBLK	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLI	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLM	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLN	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBNG	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
SBNH	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
SBNJ	\$ 2,956.00	\$ 3,369.84	\$ 4,049.72	\$ 5,054.76
SBNK	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
SBNP	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBNR	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNS	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNT	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBNU	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNV	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBNW	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBNX	\$ 3,448.00	\$ 3,930.72	\$ 4,723.76	\$ 5,896.08
SBNY	\$ 3,933.00	\$ 4,483.62	\$ 5,388.21	\$ 6,725.43
SBNZ	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBPG	\$ 3,933.00	\$ 4,483.62	\$ 5,388.21	\$ 6,725.43
SBPJ	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SBRL	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
SBRM	\$ 3,235.00	\$ 3,687.90	\$ 4,431.95	\$ 5,531.85
SBRN	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBSN	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBSP	\$ 393.00	\$ 448.02	\$ 538.41	\$ 672.03
SBSV	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBSX	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBTA	\$ -	\$ -	\$ -	\$ -
SBTB	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTC	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTD	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTE	\$ 660.00	\$ 752.40	\$ 904.20	\$ 1,128.60
SBTF	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
SBTG	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTH	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTR	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTS	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTU	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTU	\$ 1,555.00	\$ 1,772.70	\$ 2,130.35	\$ 2,659.05
SBUD	\$ 439.00	\$ 500.46	\$ 601.43	\$ 750.69
SBVK	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBVL	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBWN	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SBWP	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SBWR	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SBWS	\$ 991.00	\$ 1,129.74	\$ 1,357.67	\$ 1,694.61
SBWT	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWU	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWV	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWW	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBXB	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBXC	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBXE	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBXF	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBXG	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBYD	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBYE	\$ 393.00	\$ 448.02	\$ 538.41	\$ 672.03
SBYM	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYN	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYP	\$ -	\$ -	\$ -	\$ -
SBYR	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYS	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYT	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYU	\$ 399.00	\$ 454.86	\$ 546.63	\$ 682.29
SBYV	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
SBYW	\$ -	\$ -	\$ -	\$ -
SBYY	\$ -	\$ -	\$ -	\$ -
SBZB	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBZC	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZD	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZE	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZF	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZG	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZH	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZJ	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZK	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZX	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SC85	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
SDIM	\$ 1,326.00	\$ 1,511.64	\$ 1,816.62	\$ 2,267.46
SFAL	\$ 497.00	\$ 566.58	\$ 680.89	\$ 849.87
SFAM	\$ 697.00	\$ 794.58	\$ 954.89	\$ 1,191.87
SFCC	\$ 2,643.00	\$ 3,013.02	\$ 3,620.91	\$ 4,519.53
SFCG	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDA	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDB	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDD	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDE	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80

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Pitney Bowes - Confidential

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SFDF	\$ 991.00	\$ 1,129.74	\$ 1,357.67	\$ 1,694.61
SFDG	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDH	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDJ	\$ 1,165.00	\$ 1,328.10	\$ 1,596.05	\$ 1,992.15
SFRA	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SFRF	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SFRN	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SFXA	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SH0B	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH0C	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH10A	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH11A	\$ 110.00	\$ 125.40	\$ 150.70	\$ 188.10
SH12A	\$ 277.00	\$ 315.78	\$ 379.49	\$ 473.67
SH13	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SH13A	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH14	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
SH14A	\$ 607.00	\$ 691.98	\$ 831.59	\$ 1,037.97
SH16	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
SH19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SH1B	\$ 110.00	\$ 125.40	\$ 150.70	\$ 188.10
SH21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SH22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
SH26	\$ 54.00	\$ 61.56	\$ 73.98	\$ 92.34
SH31	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SH32	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
SH33	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
SH3B	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH3C	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH56	\$ 245.00	\$ 279.30	\$ 335.65	\$ 418.95
SH5A	\$ 76.00	\$ 86.64	\$ 104.12	\$ 129.96
SH66	\$ 379.00	\$ 432.06	\$ 519.23	\$ 648.09
SH6A	\$ 193.00	\$ 220.02	\$ 264.41	\$ 330.03
SH75	\$ 627.00	\$ 714.78	\$ 858.99	\$ 1,072.17
SH76	\$ 1,032.00	\$ 1,176.48	\$ 1,413.84	\$ 1,764.72
SH7A	\$ 452.00	\$ 515.28	\$ 619.24	\$ 772.92
SH8A	\$ 627.00	\$ 714.78	\$ 858.99	\$ 1,072.17
SH9A	\$ 816.00	\$ 930.24	\$ 1,117.92	\$ 1,395.36
SHC0	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SHG6	\$ 452.00	\$ 515.28	\$ 619.24	\$ 772.92
SHG7	\$ 816.00	\$ 930.24	\$ 1,117.92	\$ 1,395.36
SL19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SL20	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
SL21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SL22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11

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PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SL30	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SL32	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
SL33	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
SL39	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SL91	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SL9M	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SL-SPM8	\$ -	\$ -	\$ -	\$ -
SLWW	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SOCR	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
SPE19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SPE20	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
SPE21	\$ 180.00	\$ 205.20	\$ 246.60	\$ 307.80
SPE22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
SPE30	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SPE32	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
SPE33	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
SPE39	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SPE91	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SPE-JP85	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SPE-JR64	\$ 336.00	\$ 383.04	\$ 460.32	\$ 574.56
SPE-JR76	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
SPE-OCR	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
SPE-SDIM	\$ 884.00	\$ 1,007.76	\$ 1,211.08	\$ 1,511.64
SPE-SPM8	\$ -	\$ -	\$ -	\$ -
SPE-T332	\$ 328.00	\$ 373.92	\$ 449.36	\$ 560.88
SPE-T539	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SPE-T6WE	\$ 17.00	\$ 19.38	\$ 23.29	\$ 29.07
SPE-T7WE	\$ 16.60	\$ 18.92	\$ 22.74	\$ 38.89
SPTA-1	\$ 541.00	\$ 616.74	\$ 741.17	\$ 925.11
SPTB	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPTS	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPTW	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPY8	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SPY9	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SVAG	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SVAJ	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SVAL	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SVBA	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
SVBB	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
SVBG	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SVDF	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SVXA	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
SVXB	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
SVXC	\$ 1,070.00	\$ 1,219.80	\$ 1,465.90	\$ 1,829.70

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T124	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T12B	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T310	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
T312	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
T313	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
T319	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T320	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T321	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T322	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T327	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
T330	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T331	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T332	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T339	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T530	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T531	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T534	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T536	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T538	\$ 192.00	\$ 218.88	\$ 263.04	\$ 328.32
T539	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T542	\$ 378.00	\$ 430.92	\$ 517.86	\$ 646.38
T5CE	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5EA	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5ET	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5HP	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T5MP	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T5P4	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T5PP	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T5R0	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T5T0	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T5T8	\$ 192.00	\$ 218.88	\$ 263.04	\$ 328.32
T5T9	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T5UM	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5WM	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T6ME	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10
T6MS	\$ 58.00	\$ 66.12	\$ 79.46	\$ 99.18
T742	\$ 413.00	\$ 470.82	\$ 565.81	\$ 706.23
T746	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T747	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T762	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T764	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
T764VISA	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
T765	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10
T765VISA	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T7WE	\$ 18.00	\$ 20.52	\$ 24.66	\$ 42.17
T853	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T855	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
TI01	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
TI02	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
TI03	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI0E	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
TI0H	\$ 759.00	\$ 865.26	\$ 1,039.83	\$ 1,297.89
TI10	\$ 451.00	\$ 514.14	\$ 617.87	\$ 771.21
TI11	\$ 537.00	\$ 612.18	\$ 735.69	\$ 918.27
TI20	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
TI23	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI24	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI25	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
TI2D	\$ 1,287.00	\$ 1,467.18	\$ 1,763.19	\$ 2,200.77
TI30	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
TI35	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
TI40	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
TI45	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
TI50	\$ 2,552.00	\$ 2,909.28	\$ 3,496.24	\$ 4,363.92
TI5P	\$ 362.00	\$ 412.68	\$ 495.94	\$ 619.02
TI60	\$ 3,617.00	\$ 4,123.38	\$ 4,955.29	\$ 6,185.07
TI6P	\$ 863.00	\$ 983.82	\$ 1,182.31	\$ 1,475.73
TI70	\$ 4,508.00	\$ 5,139.12	\$ 6,175.96	\$ 7,708.68
TI80	\$ 5,994.00	\$ 6,833.16	\$ 8,211.78	\$ 10,249.74
TI90	\$ -	\$ -	\$ -	\$ -
TI92	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI93	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI99	\$ 9,862.00	\$ 11,242.68	\$ 13,510.94	\$ 16,864.02
TI9B	\$ 3,742.00	\$ 4,265.88	\$ 5,126.54	\$ 6,398.82
TI9C	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
TI9E	\$ 3,334.00	\$ 3,800.76	\$ 4,567.58	\$ 5,701.14
TI9F	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
TI9G	\$ 778.00	\$ 886.92	\$ 1,065.86	\$ 1,330.38
TI9J	\$ 1,129.00	\$ 1,287.06	\$ 1,546.73	\$ 1,930.59
TI9P	\$ 362.00	\$ 412.68	\$ 495.94	\$ 619.02
TIAT	\$ -	\$ -	\$ -	\$ -
TIBB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
TIBD	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
TIHC	\$ 976.00	\$ 1,112.64	\$ 1,337.12	\$ 1,668.96
TIRM	\$ 421.00	\$ 479.94	\$ 576.77	\$ 719.91
TIRS	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
TIRX	\$ 1,098.00	\$ 1,251.72	\$ 1,504.26	\$ 1,877.58
TIRY	\$ 1,287.00	\$ 1,467.18	\$ 1,763.19	\$ 2,200.77

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
TIVP	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
V310	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
V312	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
V319	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
V320	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
V321	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
VS44	\$ 720.00	\$ 820.80	\$ 986.40	\$ 1,231.20
VS45	\$ 488.00	\$ 556.32	\$ 668.56	\$ 834.48
VS46	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
W35R	\$ 679.00	\$ 774.06	\$ 930.23	\$ 1,161.09
W360	\$ 2,125.00	\$ 2,422.50	\$ 2,911.25	\$ 3,633.75
W36F	\$ 341.00	\$ 388.74	\$ 467.17	\$ 583.11
W546	\$ 596.00	\$ 679.44	\$ 816.52	\$ 1,019.16
W56D	\$ 596.00	\$ 679.44	\$ 816.52	\$ 1,019.16
W592	\$ 129.00	\$ 147.06	\$ 176.73	\$ 220.59
W593	\$ 501.00	\$ 571.14	\$ 686.37	\$ 856.71
W760	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W763	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W764	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
W76C	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W76R	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W823	\$ 1,200.00	\$ 1,368.00	\$ 1,644.00	\$ 2,052.00
W824	\$ 1,200.00	\$ 1,368.00	\$ 1,644.00	\$ 2,052.00
W833	\$ 1,079.00	\$ 1,230.06	\$ 1,478.23	\$ 1,845.09
W853	\$ 128.00	\$ 145.92	\$ 175.36	\$ 218.88
W85R	\$ 128.00	\$ 145.92	\$ 175.36	\$ 218.88
W863	\$ 215.00	\$ 245.10	\$ 294.55	\$ 367.65
W983	\$ 351.00	\$ 400.14	\$ 480.87	\$ 600.21
W985	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
WF8A	\$ 1,221.00	\$ 1,391.94	\$ 1,672.77	\$ 2,087.91
WF9A	\$ 965.00	\$ 1,100.10	\$ 1,322.05	\$ 1,650.15
WF9S	\$ -	\$ -	\$ -	\$ -
WH51	\$ 1,064.00	\$ 1,212.96	\$ 1,457.68	\$ 1,819.44
WH52	\$ 1,810.00	\$ 2,063.40	\$ 2,479.70	\$ 3,095.10
WH53	\$ 2,642.00	\$ 3,011.88	\$ 3,619.54	\$ 4,517.82
WH55	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
WP70	\$ 559.00	\$ 637.26	\$ 765.83	\$ 955.89
WP77	\$ -	\$ -	\$ -	\$ -
WP7C	\$ 332.00	\$ 378.48	\$ 454.84	\$ 567.72
WP9E	\$ 5,953.00	\$ 6,786.42	\$ 8,155.61	\$ 10,179.63
WP9M	\$ 2,165.00	\$ 2,468.10	\$ 2,966.05	\$ 3,702.15
WPVG	\$ 5,469.00	\$ 6,234.66	\$ 7,492.53	\$ 9,351.99
WPVH	\$ 4,712.00	\$ 5,371.68	\$ 6,455.44	\$ 8,057.52
WPVJ	\$ 4,333.00	\$ 4,939.62	\$ 5,936.21	\$ 7,409.43

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
WPVK	\$ 3,323.00	\$ 3,788.22	\$ 4,552.51	\$ 5,682.33
WPVM	\$ 2,945.00	\$ 3,357.30	\$ 4,034.65	\$ 5,035.95
WPVU	\$ 1,490.00	\$ 1,698.60	\$ 2,041.30	\$ 2,547.90
WPVY	\$ 1,047.00	\$ 1,193.58	\$ 1,434.39	\$ 1,790.37
WPVZ	\$ 2,108.00	\$ 2,403.12	\$ 2,887.96	\$ 3,604.68
WPWJ	\$ 1,047.00	\$ 1,193.58	\$ 1,434.39	\$ 1,790.37
WPWK	\$ 2,108.00	\$ 2,403.12	\$ 2,887.96	\$ 3,604.68
WPYA	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYD	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPYK	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYN	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYP	\$ 3,036.00	\$ 3,461.04	\$ 4,159.32	\$ 5,191.56
WPYQ	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYT	\$ 3,036.00	\$ 3,461.04	\$ 4,159.32	\$ 5,191.56
WPZA	\$ 4,886.00	\$ 5,570.04	\$ 6,693.82	\$ 8,355.06
WPZB	\$ 5,698.00	\$ 6,495.72	\$ 7,806.26	\$ 9,743.58
WPZC	\$ 4,886.00	\$ 5,570.04	\$ 6,693.82	\$ 8,355.06
WPZD	\$ 5,698.00	\$ 6,495.72	\$ 7,806.26	\$ 9,743.58
WPZH	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
WPZK	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPZM	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPZQ	\$ 1,037.00	\$ 1,182.18	\$ 1,420.69	\$ 1,773.27
WPZR	\$ 1,037.00	\$ 1,182.18	\$ 1,420.69	\$ 1,773.27
WPZT	\$ 2,148.00	\$ 2,448.72	\$ 2,942.76	\$ 3,673.08
WPZU	\$ 2,148.00	\$ 2,448.72	\$ 2,942.76	\$ 3,673.08
WS5A	\$ 1,600.00	\$ 1,824.00	\$ 2,192.00	\$ 2,736.00
WS7A	\$ 1,992.00	\$ 2,270.88	\$ 2,729.04	\$ 3,406.32
Y20R	\$ -	\$ -	\$ -	\$ -
Y235B	\$ -	\$ -	\$ -	\$ -
Y235T	\$ -	\$ -	\$ -	\$ -
Y23A	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,382.19
Y23C	\$ -	\$ -	\$ -	\$ -
Y23N	\$ -	\$ -	\$ -	\$ -
Y244C	\$ -	\$ -	\$ -	\$ -
Y25ET	\$ 2,078.76	\$ 2,369.79	\$ 2,847.90	\$ 4,869.91
Y31E	\$ 852.00	\$ 971.28	\$ 1,167.24	\$ 1,995.98
Y31G	\$ 1,153.00	\$ 1,314.42	\$ 1,579.61	\$ 1,971.63
Y31J	\$ 636.00	\$ 725.04	\$ 871.32	\$ 1,489.96
Y320	\$ 2,704.00	\$ 3,082.56	\$ 3,704.48	\$ 6,334.66
Y36F	\$ 349.00	\$ 397.86	\$ 478.13	\$ 817.60
Y370	\$ 5,416.00	\$ 6,174.24	\$ 7,419.92	\$ 12,688.06
Y371	\$ 5,300.00	\$ 6,042.00	\$ 7,261.00	\$ 12,416.31
Z601	\$ 820.00	\$ 934.80	\$ 1,123.40	\$ 1,402.20
Z604	\$ 689.00	\$ 785.46	\$ 943.93	\$ 1,178.19

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PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
ZX0T	\$ 12,800.00	\$ 14,592.00	\$ 17,536.00	\$ 21,888.00
ZX0U	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
ZX75	\$ 2,789.00	\$ 3,179.46	\$ 3,820.93	\$ 4,769.19
ZX76	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
ZX77	\$ 3,679.00	\$ 4,194.06	\$ 5,040.23	\$ 6,291.09
ZX78	\$ 1,222.00	\$ 1,393.08	\$ 1,674.14	\$ 2,089.62
ZX79	\$ 2,893.00	\$ 3,298.02	\$ 3,963.41	\$ 4,947.03
ZX80	\$ 1,534.00	\$ 1,748.76	\$ 2,101.58	\$ 2,623.14
ZX81	\$ 3,205.00	\$ 3,653.70	\$ 4,390.85	\$ 5,480.55
ZX82	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
ZX84	\$ 3,328.00	\$ 3,793.92	\$ 4,559.36	\$ 5,690.88
ZX85	\$ -	\$ -	\$ -	\$ -
ZX86	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
ZX87	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
ZX88	\$ 832.00	\$ 948.48	\$ 1,139.84	\$ 1,422.72
ZX89	\$ 832.00	\$ 948.48	\$ 1,139.84	\$ 1,422.72
ZX90	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,008.90
ZX91	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
ZX92	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
ZX93	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
ZX95	\$ 2,080.00	\$ 2,371.20	\$ 2,849.60	\$ 3,556.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
BM10	\$ 153.60
BM52	\$ 519.20
BMS1	\$ 987.20
BMS2	\$ 566.40
BMS3	\$ 519.20
CRM1	\$ 998.40
CRM2	\$ 998.40
CRM4	\$ 332.80
CRM7	\$ 998.40
CRM8	\$ 998.40
CRMB	\$ 540.80
CRMC	\$ 998.40
CRMR	\$ 998.40
DI9P	\$ 300.00
DSAF	\$ 1,198.40
ESAR	\$ 200.00
ESBM	\$ 200.00
ESFT	\$ 200.00
ESPP	\$ 200.00
ESPS	\$ 124.80
ESSM	\$ 200.00
ESSS	\$ 200.00
ESSX	\$ 200.00
F9YG	\$ 699.20
LSKA	\$ 400.00
MCK1	\$ 925.60
MCKA	\$ 112.80
MCKD	\$ 63.20
MCKM	\$ 112.80
MCKU	\$ 63.20
MCKZ	\$ 876.80
MP60	\$ 2,496.00
PSSA	\$ 2,246.40
PSSB	\$ 4,492.80
PSSC	\$ 1,580.80
PSSS	\$ 1,600.00
SCR1	\$ 998.40
SCR2	\$ 332.80
SCR3	\$ 540.80
SFP1	\$ 95.20
SFP2	\$ 202.40
SFPC	\$ 1,264.80
SFPE	\$ 3,161.60
SFPL	\$ 948.80
SFPT	\$ 632.80

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SFPV	\$ 228.00
SFPX	\$ 316.80
SGB1	\$ 90.40
SGB2	\$ 180.00
SGBC	\$ 1,198.40
SGBE	\$ 2,995.20
SGBL	\$ 899.20
SGBT	\$ 599.20
SGBV	\$ 216.00
SGBX	\$ 300.00
SGC1	\$ 95.20
SGC2	\$ 202.40
SGCC	\$ 1,264.80
SGCE	\$ 3,161.60
SGCL	\$ 948.80
SGCT	\$ 632.80
SGCV	\$ 228.00
SGCX	\$ 316.80
SGDV	\$ 1,123.20
SGF1	\$ 1,423.20
SGF2	\$ 2,371.20
SGFC	\$ 15,808.00
SGFE	\$ 15,808.00
SGFL	\$ 14,227.20
SGFT	\$ 11,856.00
SGFV	\$ 4,742.40
SGFX	\$ 7,904.00
SGK1	\$ 142.40
SGK2	\$ 237.60
SGKC	\$ 3,161.60
SGKE	\$ 3,952.00
SGKL	\$ 2,371.20
SGKT	\$ 1,580.80
SGKV	\$ 474.40
SGKX	\$ 790.40
SGL1	\$ 142.40
SGL2	\$ 237.60
SGLC	\$ 3,161.60
SGLE	\$ 3,952.00
SGLL	\$ 2,371.20
SGLT	\$ 1,580.80
SGLV	\$ 474.40
SGLX	\$ 790.40

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SGM1	\$ 135.20
SGM2	\$ 224.80
SGMC	\$ 1,264.80
SGME	\$ 3,161.60
SGML	\$ 948.80
SGMT	\$ 632.80
SGMV	\$ 228.00
SGMX	\$ 316.80
SGN1	\$ 142.40
SGN2	\$ 237.60
SGNC	\$ 3,161.60
SGNE	\$ 3,952.00
SGNL	\$ 2,371.20
SGNT	\$ 1,580.80
SGNV	\$ 474.40
SGNX	\$ 790.40
SGS1	\$ 142.40
SGS2	\$ 237.60
SGSC	\$ 3,161.60
SGSE	\$ 3,952.00
SGSL	\$ 2,371.20
SGST	\$ 1,580.80
SGSV	\$ 474.40
SGSX	\$ 790.40
SGT1	\$ 142.40
SGT2	\$ 237.60
SGTC	\$ 3,161.60
SGTE	\$ 3,952.00
SGTL	\$ 2,371.20
SGTT	\$ 1,580.80
SGTV	\$ 474.40
SGTX	\$ 790.40
SGW1	\$ 95.20
SGW2	\$ 202.40
SGWC	\$ 1,264.80
SGWE	\$ 3,161.60
SGWL	\$ 948.80
SGWT	\$ 632.80
SGWV	\$ 228.00
SGWX	\$ 316.80
SHA1	\$ 790.40
SHA2	\$ 1,185.60
SHAC	\$ 3,952.00

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SHAE	\$ 3,952.00
SHAL	\$ 3,952.00
SHAT	\$ 3,161.60
SHAV	\$ 1,580.80
SHAX	\$ 2,371.20
SHC1	\$ 95.20
SHC2	\$ 180.00
SHCC	\$ 1,198.40
SHCE	\$ 3,161.60
SHCL	\$ 899.20
SHCT	\$ 632.80
SHCV	\$ 228.00
SHCX	\$ 316.80
SHD1	\$ 95.20
SHD2	\$ 190.40
SHDC	\$ 1,198.40
SHDE	\$ 3,161.60
SHDL	\$ 899.20
SHDT	\$ 632.80
SHDV	\$ 228.00
SHDX	\$ 316.80
SHH1	\$ 948.80
SHH2	\$ 1,423.20
SHHC	\$ 4,742.40
SHHE	\$ 4,742.40
SHHL	\$ 4,742.40
SHHT	\$ 3,794.40
SHHV	\$ 1,897.60
SHHX	\$ 2,845.60
SHL1	\$ 95.20
SHL2	\$ 142.40
SHLC	\$ 1,580.80
SHLE	\$ 3,161.60
SHLL	\$ 948.80
SHLT	\$ 632.80
SHLV	\$ 237.60
SHLX	\$ 316.80
SHN1	\$ 142.40
SHN2	\$ 237.60
SHNC	\$ 3,161.60
SHNE	\$ 3,952.00
SHNL	\$ 2,371.20
SHNT	\$ 1,580.80

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SHNV	\$ 474.40
SHNX	\$ 790.40
SHP1	\$ 95.20
SHP2	\$ 180.00
SHPC	\$ 1,198.40
SHPE	\$ 3,161.60
SHPL	\$ 899.20
SHPT	\$ 632.80
SHPV	\$ 228.00
SHPX	\$ 316.80
SHR1	\$ 142.40
SHR2	\$ 237.60
SHRC	\$ 3,161.60
SHRE	\$ 3,952.00
SHRL	\$ 2,371.20
SHRT	\$ 1,580.80
SHRV	\$ 474.40
SHRX	\$ 790.40
SHT1	\$ 142.40
SHT2	\$ 237.60
SHTC	\$ 3,161.60
SHTE	\$ 3,952.00
SHTL	\$ 2,371.20
SHTT	\$ 1,580.80
SHTV	\$ 474.40
SHTX	\$ 790.40
SHV1	\$ 135.20
SHV2	\$ 224.80
SHVL	\$ 2,246.40
SHVT	\$ 1,497.60
SHVV	\$ 449.60
SHVX	\$ 748.80
SHW1	\$ 135.20
SHW2	\$ 224.80
SHWL	\$ 2,246.40
SHWT	\$ 1,497.60
SHWV	\$ 449.60
SHWX	\$ 748.80
SHX1	\$ 1,348.00
SHX2	\$ 1,797.60
SHXL	\$ 11,232.00
SHXT	\$ 8,424.00
SHXV	\$ 3,369.60

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SHXX	\$ 4,492.80
SHY1	\$ 748.80
SHY2	\$ 899.20
SHYL	\$ 2,246.40
SHYT	\$ 1,872.00
SHYV	\$ 1,123.20
SHYX	\$ 1,497.60
SHZ1	\$ 748.80
SHZ2	\$ 899.20
SHZL	\$ 2,246.40
SHZT	\$ 1,872.00
SHZV	\$ 1,123.20
SHZX	\$ 1,497.60
SLAV	\$ 83.20
SLB1	\$ 135.20
SLB2	\$ 269.60
SLBA	\$ 135.20
SLBC	\$ 1,797.60
SLBE	\$ 3,161.60
SLBL	\$ 1,348.00
SLBT	\$ 899.20
SLBV	\$ 324.00
SLBX	\$ 449.60
SLC1	\$ 449.60
SLC2	\$ 748.80
SLCA	\$ 325.60
SLCC	\$ 316.80
SLCE	\$ 7,488.00
SLCL	\$ 2,995.20
SLCT	\$ 2,246.40
SLCV	\$ 1,123.20
SLCX	\$ 1,497.60
SLD1	\$ 1,423.20
SLD2	\$ 2,371.20
SLDC	\$ 15,808.00
SLDE	\$ 15,808.00
SLDL	\$ 14,227.20
SLDT	\$ 11,856.00
SLDV	\$ 4,742.40
SLDX	\$ 7,904.00
SLER	\$ 28.80
SLF1	\$ 135.20
SLF2	\$ 224.80

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SLFC	\$ 2,995.20
SLFE	\$ 3,744.00
SLFL	\$ 2,246.40
SLFT	\$ 1,497.60
SLFV	\$ 449.60
SLFX	\$ 748.80
SLG1	\$ 135.20
SLG2	\$ 224.80
SLGC	\$ 2,995.20
SLGE	\$ 3,744.00
SLGL	\$ 2,246.40
SLGT	\$ 1,497.60
SLGV	\$ 449.60
SLGX	\$ 748.80
SLH1	\$ 790.40
SLH2	\$ 1,185.60
SLHC	\$ 3,952.00
SLHE	\$ 3,952.00
SLHL	\$ 3,952.00
SLHT	\$ 3,161.60
SLHV	\$ 1,580.80
SLHX	\$ 2,371.20
SLJ1	\$ 1,348.00
SLJ2	\$ 2,246.40
SLJC	\$ 14,976.00
SLJE	\$ 14,976.00
SLJL	\$ 13,478.40
SLJT	\$ 11,232.00
SLJV	\$ 4,492.80
SLJX	\$ 7,488.00
SLK1	\$ 1,348.00
SLK2	\$ 2,696.00
SLKC	\$ 14,976.00
SLKE	\$ 14,976.00
SLKL	\$ 13,478.40
SLKT	\$ 8,985.60
SLKV	\$ 3,235.20
SLKX	\$ 4,492.80
SLL1	\$ 1,423.20
SLL2	\$ 2,696.00
SLLC	\$ 15,808.00
SLL E	\$ 15,808.00
SLLL	\$ 14,227.20

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SLLT	\$ 11,856.00
SLLV	\$ 4,742.40
SLLX	\$ 7,904.00
SLM1	\$ 1,348.00
SLM2	\$ 2,246.40
SLMC	\$ 14,976.00
SLME	\$ 14,976.00
SLML	\$ 13,478.40
SLMT	\$ 11,232.00
SLMV	\$ 4,492.80
SLMX	\$ 7,488.00
SLMZ	\$ 150.40
SLN1	\$ 1,348.00
SLN2	\$ 2,246.40
SLNC	\$ 14,976.00
SLNE	\$ 14,976.00
SLNL	\$ 13,478.40
SLNT	\$ 11,232.00
SLNV	\$ 4,492.80
SLNX	\$ 7,488.00
SLP1	\$ 1,348.00
SLP2	\$ 2,246.40
SLPC	\$ 14,976.00
SLPE	\$ 14,976.00
SLPL	\$ 13,478.40
SLPT	\$ 11,232.00
SLPV	\$ 4,492.80
SLPX	\$ 7,488.00
SLR1	\$ 1,348.00
SLR2	\$ 2,246.40
SLRC	\$ 14,976.00
SLRE	\$ 14,976.00
SLRL	\$ 13,478.40
SLRT	\$ 11,232.00
SLRV	\$ 4,492.80
SLRX	\$ 7,488.00
SLT1	\$ 95.20
SLT2	\$ 202.40
SLTC	\$ 1,264.80
SLTE	\$ 3,161.60
SLTL	\$ 948.80
SLTT	\$ 632.80
SLTV	\$ 228.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SLTX	\$ 316.80
SLW1	\$ 135.20
SLW2	\$ 224.80
SLWC	\$ 2,995.20
SLWE	\$ 3,744.00
SLWL	\$ 2,246.40
SLWT	\$ 1,497.60
SLWX	\$ 748.80
SLX1	\$ 135.20
SLX2	\$ 224.80
SLXC	\$ 2,995.20
SLXE	\$ 3,744.00
SLXL	\$ 2,246.40
SLXT	\$ 1,497.60
SLXV	\$ 449.60
SLXX	\$ 748.80
SLY1	\$ 1,423.20
SLY2	\$ 2,371.20
SLYC	\$ 15,808.00
SLYE	\$ 15,808.00
SLYL	\$ 14,227.20
SLYT	\$ 11,856.00
SLYV	\$ 4,742.40
SLYX	\$ 7,904.00
SMAE	\$ 1,123.20
SMBS	\$ 3,744.00
SMCL	\$ 374.40
SMDE	\$ 3,744.00
SMDL	\$ 3,744.00
SMDS	\$ 3,744.00
SMF1	\$ 1,348.00
SMF2	\$ 2,696.00
SMFC	\$ 14,976.00
SMFE	\$ 14,976.00
SMFL	\$ 13,478.40
SMFT	\$ 8,985.60
SMFV	\$ 3,235.20
SMFX	\$ 4,492.80
SMG1	\$ 1,348.00
SMG2	\$ 2,696.00
SMGC	\$ 14,976.00
SMGE	\$ 14,976.00
SMGL	\$ 13,478.40

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SMGT	\$ 8,985.60
SMGV	\$ 3,235.20
SMGX	\$ 4,492.80
SMHM	\$ 3,744.00
SMJ1	\$ 135.20
SMJ2	\$ 269.60
SMJC	\$ 1,797.60
SMJE	\$ 2,246.40
SMJL	\$ 1,348.00
SMJT	\$ 899.20
SMJV	\$ 324.00
SMJX	\$ 449.60
SMM1	\$ 899.20
SMM2	\$ 599.20
SMMC	\$ 112.80
SMME	\$ 97.60
SMML	\$ 150.40
SMMT	\$ 224.80
SMMV	\$ 449.60
SMMX	\$ 300.00
SMN1	\$ 135.20
SMN2	\$ 269.60
SMNC	\$ 1,797.60
SMNE	\$ 2,246.40
SMNL	\$ 1,348.00
SMNT	\$ 899.20
SMNV	\$ 324.00
SMP1	\$ 899.20
SMP2	\$ 1,198.40
SMPL	\$ 7,488.00
SMPT	\$ 5,616.00
SMPV	\$ 2,246.40
SMPX	\$ 2,995.20
SMST	\$ 3,744.00
SMT1	\$ 135.20
SMT2	\$ 339.20
SMTC	\$ 2,995.20
SMTE	\$ 3,744.00
SMTL	\$ 2,246.40
SMTT	\$ 1,497.60
SMTV	\$ 449.60
SMTX	\$ 748.80
SMUC	\$ 3,744.00

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SMUE	\$ 3,744.00
SMV1	\$ 135.20
SMV2	\$ 339.20
SMVC	\$ 2,912.00
SMVE	\$ 3,744.00
SMVL	\$ 2,246.40
SMVT	\$ 1,497.60
SMVV	\$ 449.60
SMVX	\$ 748.80
SMW1	\$ 135.20
SMW2	\$ 224.80
SMWC	\$ 2,995.20
SMWE	\$ 3,744.00
SMWL	\$ 2,246.40
SMWT	\$ 1,497.60
SMWV	\$ 449.60
SMWX	\$ 748.80
SMX1	\$ 135.20
SMX2	\$ 269.60
SMXC	\$ 1,797.60
SMXE	\$ 2,246.40
SMXL	\$ 1,348.00
SMXT	\$ 899.20
SMXV	\$ 324.00
SMXX	\$ 449.60
SMY1	\$ 135.20
SMY2	\$ 269.60
SMYC	\$ 1,797.60
SMYE	\$ 2,246.40
SMYL	\$ 1,348.00
SMYT	\$ 899.20
SMYV	\$ 324.00
SMYX	\$ 449.60
SMZ1	\$ 135.20
SMZ2	\$ 224.80
SMZC	\$ 2,995.20
SMZE	\$ 3,744.00
SMZL	\$ 2,246.40
SMZT	\$ 1,497.60
SMZV	\$ 449.60
SMZX	\$ 748.80
SNB1	\$ 142.40
SNB2	\$ 237.60

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNBC	\$ 3,161.60
SNBE	\$ 3,952.00
SNBL	\$ 2,371.20
SNBT	\$ 1,580.80
SNBV	\$ 474.40
SNBX	\$ 790.40
SNC1	\$ 135.20
SNC2	\$ 224.80
SNCC	\$ 2,995.20
SNCE	\$ 3,744.00
SNCL	\$ 2,246.40
SNCT	\$ 1,497.60
SNCV	\$ 449.60
SNCX	\$ 748.80
SND1	\$ 95.20
SND2	\$ 142.40
SNDC	\$ 1,580.80
SNDE	\$ 3,161.60
SNDL	\$ 948.80
SNDT	\$ 632.80
SNDV	\$ 237.60
SNDX	\$ 316.80
SNE1	\$ 142.40
SNE2	\$ 237.60
SNEC	\$ 3,161.60
SNEE	\$ 3,952.00
SNEL	\$ 2,371.20
SNET	\$ 1,580.80
SNEV	\$ 474.40
SNEX	\$ 790.40
SNF1	\$ 95.20
SNF2	\$ 142.40
SNFC	\$ 1,580.80
SNFE	\$ 3,161.60
SNFL	\$ 948.80
SNFT	\$ 632.80
SNFV	\$ 237.60
SNFX	\$ 316.80
SNG1	\$ 142.40
SNG2	\$ 237.60
SNGC	\$ 3,161.60
SNGE	\$ 3,952.00
SNGL	\$ 2,371.20

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNGT	\$ 1,580.80
SNGV	\$ 474.40
SNGX	\$ 790.40
SNH1	\$ 142.40
SNH2	\$ 237.60
SNHC	\$ 3,161.60
SNHE	\$ 3,952.00
SNHL	\$ 2,371.20
SNHT	\$ 1,580.80
SNHV	\$ 474.40
SNHX	\$ 790.40
SNJ1	\$ 142.40
SNJ2	\$ 237.60
SNJC	\$ 3,161.60
SNJE	\$ 3,952.00
SNJL	\$ 2,371.20
SNJT	\$ 1,580.80
SNJV	\$ 474.40
SNJX	\$ 790.40
SNK1	\$ 142.40
SNK2	\$ 237.60
SNKC	\$ 3,161.60
SNKE	\$ 3,952.00
SNKL	\$ 2,371.20
SNKT	\$ 1,580.80
SNKV	\$ 474.40
SNKX	\$ 790.40
SNL1	\$ 95.20
SNL2	\$ 142.40
SNLC	\$ 1,580.80
SNLE	\$ 3,161.60
SNLL	\$ 948.80
SNLT	\$ 632.80
SNLV	\$ 237.60
SNLX	\$ 316.80
SNM1	\$ 142.40
SNM2	\$ 237.60
SNMC	\$ 3,161.60
SNME	\$ 3,952.00
SNML	\$ 2,371.20
SNMT	\$ 1,580.80
SNMV	\$ 474.40
SNMX	\$ 790.40

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNN1	\$ 135.20
SNN2	\$ 224.80
SNNC	\$ 2,995.20
SNNE	\$ 3,744.00
SNNL	\$ 2,246.40
SNNT	\$ 1,497.60
SNNV	\$ 449.60
SNNX	\$ 748.80
SNP1	\$ 135.20
SNP2	\$ 224.80
SNPC	\$ 2,995.20
SNPE	\$ 3,744.00
SNPL	\$ 2,246.40
SNPT	\$ 1,497.60
SNPV	\$ 449.60
SNPX	\$ 748.80
SNR1	\$ 142.40
SNR2	\$ 237.60
SNRC	\$ 3,161.60
SNRE	\$ 3,952.00
SNRL	\$ 2,371.20
SNRT	\$ 1,580.80
SNRV	\$ 474.40
SNRX	\$ 790.40
SNS1	\$ 142.40
SNS2	\$ 237.60
SNSC	\$ 3,161.60
SNSE	\$ 3,952.00
SNSL	\$ 2,371.20
SNST	\$ 1,580.80
SNSV	\$ 474.40
SNSX	\$ 790.40
SNT1	\$ 135.20
SNT2	\$ 224.80
SNTC	\$ 2,995.20
SNTE	\$ 3,744.00
SNTL	\$ 2,246.40
SNTT	\$ 1,497.60
SNTV	\$ 449.60
SNTX	\$ 748.80
SNU1	\$ 142.40
SNU2	\$ 237.60
SNUC	\$ 3,161.60

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNUE	\$ 3,952.00
SNUL	\$ 2,371.20
SNUT	\$ 1,580.80
SNUV	\$ 474.40
SNUX	\$ 790.40
SNV1	\$ 142.40
SNV2	\$ 237.60
SNVC	\$ 3,161.60
SNVE	\$ 3,952.00
SNVL	\$ 2,371.20
SNVT	\$ 1,580.80
SNVV	\$ 474.40
SNVX	\$ 790.40
SNW1	\$ 7,488.00
SNW2	\$ 7,488.00
SNWC	\$ 24,710.40
SNWE	\$ 26,208.00
SNWL	\$ 22,464.00
SNWT	\$ 18,720.00
SNWV	\$ 7,488.00
SNWX	\$ 11,232.00
SNX1	\$ 90.40
SNX2	\$ 192.00
SNXC	\$ 1,198.40
SNXE	\$ 2,995.20
SNXL	\$ 899.20
SNXT	\$ 599.20
SNXV	\$ 216.00
SNXX	\$ 300.00
SNY1	\$ 142.40
SNY2	\$ 237.60
SNYC	\$ 3,161.60
SNYE	\$ 3,952.00
SNYL	\$ 2,371.20
SNYT	\$ 1,580.80
SNYV	\$ 474.40
SNYX	\$ 790.40
SNZ1	\$ 142.40
SNZ2	\$ 237.60
SNZC	\$ 3,161.60
SNZE	\$ 3,952.00
SNZL	\$ 2,371.20
SNZT	\$ 1,580.80

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNZV	\$ 474.40
SNZX	\$ 790.40
SPE-100L-UNLTD	\$ 23,712.00
SPE-10L-UNLTD	\$ 7,904.00
SPE-1L1W	\$ 790.40
SPE-1L-SERVER	\$ 1,264.80
SPE-1L-UNLTD	\$ 2,371.20
SPE-25L-UNLTD	\$ 11,856.00
SPE-2L-UNLTD	\$ 3,161.60
SPE-50L-UNLTD	\$ 15,808.00
SPE-5L-UNLTD	\$ 5,928.00
SPE-AALZ	\$ 632.80
SPE-ACAA	\$ 158.40
SPE-ACE	\$ 790.40
SPE-ACE-10	\$ 2,371.20
SPE-ACE-100	\$ 3,952.00
SPE-ACE-2	\$ 1,185.60
SPE-ACE-25	\$ 3,161.60
SPE-ACE-5	\$ 1,580.80
SPE-ACE-50	\$ 3,952.00
SPE-ACE-ENT	\$ 3,952.00
SPE-BBSDK-1	\$ 1,423.20
SPE-BBSDK-10	\$ 7,904.00
SPE-BBSDK-100	\$ 15,808.00
SPE-BBSDK-2	\$ 2,371.20
SPE-BBSDK-25	\$ 11,856.00
SPE-BBSDK-5	\$ 4,742.40
SPE-BBSDK-50	\$ 14,227.20
SPE-BBSDK-ENT	\$ 15,808.00
SPE-DGIS	\$ 948.80
SPE-DGIS-10	\$ 2,845.60
SPE-DGIS-100	\$ 4,742.40
SPE-DGIS-2	\$ 1,423.20
SPE-DGIS-25	\$ 3,794.40
SPE-DGIS-5	\$ 1,897.60
SPE-DGIS-50	\$ 4,742.40
SPE-DGIS-ENT	\$ 4,742.40
SPE-DHLCSECOM	\$ 95.20
SPE-DHLEAPI-10	\$ 316.80
SPE-DHLEAPI-100	\$ 1,580.80
SPE-DHLEAPI-2	\$ 142.40
SPE-DHLEAPI-25	\$ 632.80
SPE-DHLEAPI-5	\$ 237.60

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-DHLEAPI-50	\$ 948.80
SPE-DHLEAPI-ENT	\$ 3,161.60
SPE-DHLECOMAPI	\$ 95.20
SPE-DHLES-10	\$ 316.80
SPE-DHLES-100	\$ 1,580.80
SPE-DHLES-2	\$ 142.40
SPE-DHLES-25	\$ 632.80
SPE-DHLES-5	\$ 237.60
SPE-DHLES-50	\$ 948.80
SPE-DHLES-ENT	\$ 3,161.60
SPE-DHLXMLPI	\$ 95.20
SPE-DHLXMLPI-10	\$ 316.80
SPE-DHLXMLPI-100	\$ 1,580.80
SPE-DHLXMLPI-2	\$ 142.40
SPE-DHLXMLPI-25	\$ 632.80
SPE-DHLXMLPI-5	\$ 237.60
SPE-DHLXMLPI-50	\$ 948.80
SPE-DHLXMLPI-ENT	\$ 3,161.60
SPE-FEDEX	\$ -
SPE-FSMS	\$ -
SPE-FSP-1	\$ 95.20
SPE-FSP-10	\$ 316.80
SPE-FSP-100	\$ 1,264.80
SPE-FSP-2	\$ 202.40
SPE-FSP-25	\$ 632.80
SPE-FSP-5	\$ 228.00
SPE-FSP-50	\$ 948.80
SPE-FSP-ENT	\$ 3,161.60
SPE-FSPWS-1	\$ 95.20
SPE-FSPWS-10	\$ 316.80
SPE-FSPWS-100	\$ 1,264.80
SPE-FSPWS-2	\$ 202.40
SPE-FSPWS-25	\$ 632.80
SPE-FSPWS-5	\$ 228.00
SPE-FSPWS-50	\$ 948.80
SPE-FSPWS-ENT	\$ 3,161.60
SPE-FT-1	\$ 1,423.20
SPE-FT-10	\$ 7,904.00
SPE-FT-100	\$ 15,808.00
SPE-FT-2	\$ 2,371.20
SPE-FT-25	\$ 11,856.00
SPE-FT-5	\$ 4,742.40
SPE-FT-50	\$ 14,227.20

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-FT-ENT	\$ 15,808.00
SPE-FTWS-1	\$ 1,423.20
SPE-FWS	\$ -
SPE-GSO	\$ 142.40
SPE-GSO-10	\$ 790.40
SPE-GSO-100	\$ 3,161.60
SPE-GSO-2	\$ 237.60
SPE-GSO-25	\$ 1,580.80
SPE-GSO-5	\$ 474.40
SPE-GSO-50	\$ 2,371.20
SPE-GSO-ENT	\$ 3,952.00
SPE-H1	\$ 790.40
SPE-H2	\$ 1,580.80
SPE-H3	\$ 1,185.60
SPE-HAZFO	\$ 790.40
SPE-HAZFO-10	\$ 2,371.20
SPE-HAZFO-100	\$ 3,952.00
SPE-HAZFO-2	\$ 1,185.60
SPE-HAZFO-25	\$ 3,161.60
SPE-HAZFO-5	\$ 1,580.80
SPE-HAZFO-50	\$ 3,952.00
SPE-HAZFO-ENT	\$ 3,952.00
SPE-HC	\$ 237.60
SPE-HL	\$ 316.80
SPE-HT	\$ 474.40
SPE-HX	\$ 790.40
SPE-LSO	\$ 142.40
SPE-LSO-10	\$ 790.40
SPE-LSO-100	\$ 3,161.60
SPE-LSO-2	\$ 237.60
SPE-LSO-25	\$ 1,580.80
SPE-LSO-5	\$ 474.40
SPE-LSO-50	\$ 2,371.20
SPE-LSO-ENT	\$ 3,952.00
SPE-LTLCZ	\$ 142.40
SPE-LTLCZ-10	\$ 790.40
SPE-LTLCZ-100	\$ 3,161.60
SPE-LTLCZ-2	\$ 237.60
SPE-LTLCZ-25	\$ 1,580.80
SPE-LTLCZ-5	\$ 474.40
SPE-LTLCZ-50	\$ 2,371.20
SPE-LTLCZ-ENT	\$ 3,952.00
SPE-MDC-1	\$ 142.40

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-MDC-10	\$ 790.40
SPE-MDC-100	\$ 3,161.60
SPE-MDC-2	\$ 237.60
SPE-MDC-25	\$ 1,580.80
SPE-MDC-5	\$ 474.40
SPE-MDC-50	\$ 2,371.20
SPE-MDC-ENT	\$ 3,952.00
SPE-ONT	\$ 142.40
SPE-ONT-10	\$ 790.40
SPE-ONT-100	\$ 3,161.60
SPE-ONT-2	\$ 237.60
SPE-ONT-25	\$ 1,580.80
SPE-ONT-5	\$ 474.40
SPE-ONT-50	\$ 2,371.20
SPE-ONT-ENT	\$ 3,952.00
SPE-RCSFEE	\$ 120.80
SPE-SPEED	\$ 142.40
SPE-SPEED-10	\$ 790.40
SPE-SPEED-100	\$ 3,161.60
SPE-SPEED-2	\$ 237.60
SPE-SPEED-25	\$ 1,580.80
SPE-SPEED-5	\$ 474.40
SPE-SPEED-50	\$ 2,371.20
SPE-SPEED-ENT	\$ 3,952.00
SPE-SS1	\$ 384.00
SPE-T1	\$ 95.20
SPE-T2	\$ 202.40
SPE-TC	\$ 1,264.80
SPE-TE	\$ 3,161.60
SPE-TL	\$ 948.80
SPE-TT	\$ 632.80
SPE-TV	\$ 228.00
SPE-TX	\$ 316.80
SPE-UNLTD	\$ 39,520.00
SPE-UPS	\$ -
SPE-UPSAF-1	\$ 142.40
SPE-UPSAF-10	\$ 790.40
SPE-UPSAF-100	\$ 3,161.60
SPE-UPSAF-2	\$ 237.60
SPE-UPSAF-25	\$ 1,580.80
SPE-UPSAF-5	\$ 474.40
SPE-UPSAF-50	\$ 2,371.20
SPE-UPSAF-API-1	\$ 142.40

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-UPSAF-ENT	\$ 3,952.00
SPE-UPSAPI	\$ -
SPE-UPS-CCR	\$ 325.60
SPE-UPSCS	\$ -
SPE-UPSDMI-10	\$ 316.80
SPE-UPSDMI-100	\$ 1,264.80
SPE-UPSDMI-2	\$ 224.80
SPE-UPSDMI-25	\$ 632.80
SPE-UPSDMI-5	\$ 228.00
SPE-UPSDMI-50	\$ 948.80
SPE-UPSDMI-ENT	\$ 3,161.60
SPE-UPSMI-1	\$ 135.20
SPE-UPSSP-1	\$ 95.20
SPE-UPSSP-10	\$ 316.80
SPE-UPSSP-100	\$ 1,264.80
SPE-UPSSP-2	\$ 202.40
SPE-UPSSP-25	\$ 632.80
SPE-UPSSP-5	\$ 228.00
SPE-UPSSP-50	\$ 948.80
SPE-UPSSP-ENT	\$ 3,161.60
SPE-UPSTDCBC-1	\$ 1,423.20
SPE-UPSTDCBC-10	\$ 7,904.00
SPE-UPSTDCBC-100	\$ 15,808.00
SPE-UPSTDCBC-2	\$ 2,371.20
SPE-UPSTDCBC-25	\$ 11,856.00
SPE-UPSTDCBC-5	\$ 4,742.40
SPE-UPS-TDCBC-50	\$ 14,227.20
SPE-UPSTDCBC-ENT	\$ 15,808.00
SPE-USPS	\$ -
SPE-USPSCS	\$ -
SS1M	\$ 730.40
SS2M	\$ 1,572.80
SSCA	\$ 158.40
SSD1	\$ 224.80
SSFC	\$ 224.80
SSH1	\$ 790.40
SSH2	\$ 1,580.80
SSHC	\$ 237.60
SSHE	\$ 38,788.00
SSHL	\$ 316.80
SSHT	\$ 474.40
SSHV	\$ 1,185.60
SSHX	\$ 790.40

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SSJ1	\$ 1,872.00
SSJ2	\$ 2,995.20
SSJC	\$ 26,208.00
SSJE	\$ 74,880.00
SSJL	\$ 18,720.00
SSJT	\$ 11,232.00
SSJV	\$ 3,744.00
SSJX	\$ 5,616.00
SSK1	\$ 374.40
SSK2	\$ 599.20
SSKC	\$ 4,492.80
SSKL	\$ 3,744.00
SSKT	\$ 2,246.40
SSKV	\$ 1,123.20
SSKX	\$ 1,872.00
SSL1	\$ 790.40
SSL2	\$ 3,161.60
SSLC	\$ 23,712.00
SSLE	\$ 39,520.00
SSLL	\$ 15,808.00
SSLN	\$ 2,371.20
SSLS	\$ 1,264.80
SSLT	\$ 11,856.00
SSLV	\$ 5,928.00
SSLX	\$ 7,904.00
SSLZ	\$ 632.80
SSN1	\$ 3,744.00
SSN2	\$ 5,990.40
SSNC	\$ 52,416.00
SSNE	\$ 74,880.00
SSNL	\$ 37,440.00
SSNT	\$ 22,464.00
SSNV	\$ 7,488.00
SSNX	\$ 11,232.00
SSPC	\$ 224.80
SSPT	\$ 249.60
SSR0	\$ 33.60
SSSP	\$ 384.00
SSTSIMPLESINGLE	\$ 1,072.00
SSVS	\$ 495.20
SSY1	\$ 1,423.20
SSY2	\$ 2,371.20
SSYC	\$ 15,808.00

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SSYE	\$ 15,808.00
SSYL	\$ 14,227.20
SSYT	\$ 11,856.00
SSYV	\$ 4,742.40
SSYX	\$ 7,904.00
SSZ1	\$ 790.40
SSZ2	\$ 1,185.60
SSZC	\$ 3,952.00
SSZE	\$ 3,952.00
SSZL	\$ 3,952.00
SSZT	\$ 3,161.60
SSZV	\$ 1,580.80
SSZX	\$ 2,371.20
SUD1	\$ 224.80
SUF1	\$ 449.60
SUF2	\$ 748.80
SUFC	\$ 3,744.00
SUFL	\$ 2,995.20
SUFT	\$ 2,246.40
SUFV	\$ 1,123.20
SUG1	\$ 449.60
SUG2	\$ 748.80
SUGC	\$ 3,744.00
SUGE	\$ 7,488.00
SUGL	\$ 2,995.20
SUGT	\$ 2,246.40
SUGV	\$ 1,123.20
SUGX	\$ 1,497.60
SUR1	\$ 449.60
SUR2	\$ 748.80
SURC	\$ 7,488.00
SURE	\$ 3,744.00
SURL	\$ 2,995.20
SURT	\$ 2,246.40
SURV	\$ 1,123.20
SURX	\$ 1,497.60
SUU1	\$ 224.80
SW10	\$ 524.80
SW20	\$ 748.80
SWS1	\$ 674.40
SWS2	\$ 973.60
T25B	\$ 724.00
T25C	\$ 850.40

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
T25D	\$ 1,040.00
T25E	\$ 1,230.40
T25S	\$ 394.40
T2K1	\$ 490.40
T2RH	\$ 850.40
T2RJ	\$ 1,040.00
T2RK	\$ 1,562.40
T2RL	\$ 2,036.00
T2X1	\$ 1,362.40
T2X2	\$ 1,072.00
T2X3	\$ 730.40
T2X4	\$ 602.40
T528	\$ 172.00
T52C	\$ 1,983.20
T52D	\$ 2,931.20
T545	\$ 126.40
T550	\$ 495.20
T56A	\$ 275.20
T56B	\$ 607.20
T56C	\$ 670.40
T5C3	\$ 79.20
T5C4	\$ 37.60
T5F1	\$ 237.60
T5F2	\$ 119.20
T5F8	\$ 324.80
T5FF	\$ 198.40
T5FG	\$ 198.40
T5FM	\$ 149.60
T5L1	\$ 1,291.20
T5L3	\$ 568.80
T5LE	\$ 668.00
T5LP	\$ 1,148.80
T5LX	\$ 1,464.80
T5MC	\$ 34,620.00
T5ML	\$ 20,867.20
T5MX	\$ 4,861.60
T5NL	\$ 79.20
T5PR	\$ 126.40
T5R0	\$ 974.40
T5SC	\$ 7,825.60
T5SL	\$ 4,704.00
T5SU	\$ 126.40
T5SX	\$ 1,099.20

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
T5UC	\$ 552.80
T5VT	\$ 119.20
T5WC	\$ 48.00
T5XC	\$ 2,416.00
T5XE	\$ 973.60
TI0H	\$ 401.60
TI5P	\$ 300.00
TI6P	\$ 300.00
TI9P	\$ 300.00
TRMH	\$ 2,723.20
TRMM	\$ 2,723.20
TRUH	\$ 1,378.40
TRUM	\$ 1,378.40
TSA2	\$ 394.40
TSA3	\$ 552.80
TSA4	\$ 648.00
TSMB	\$ 170.40
TSMC	\$ 170.40
VP50	\$ 495.20
VP51	\$ 495.20
VS27	\$ 328.80
VS28	\$ 155.20
VS42	\$ 490.40
VS43	\$ 790.40
VSDE	\$ 1,312.00
VSDH	\$ 789.60
VSDP	\$ 789.60
VSG1	\$ 32.00
VSG2	\$ 32.00
VSG3	\$ 277.60
VSG4	\$ 1,185.60
VSG5	\$ 1,976.00
VSNI	\$ 395.20
VSNC	\$ 24,660.80
VSNI	\$ 14,860.00
VSNI	\$ 3,478.40
VSX1	\$ 241.60
W9SM	\$ 44.00
WDF1	\$ 216.80
WMAF	\$ 1,406.40
WMAV	\$ 1,939.20
WMAX	\$ 2,646.40
WMDE	\$ 344.80

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
WMDP	\$ 345.60
WMEL	\$ 345.60
WMEM	\$ 873.60
WMFB	\$ 345.60
WMGC	\$ 786.40
WMLC	\$ 254.40
WMM7	\$ 873.60
WMMW	\$ 873.60
WMPR	\$ 1,319.20
WMPS	\$ 873.60
WMSM	\$ 187.20
WMU2	\$ 441.60
WP81	\$ 208.00
WP82	\$ 374.40
WP83	\$ 582.40
WPB5	\$ 54.40
WPCP	\$ 407.20
WPD1	\$ 216.80
WPFA	\$ 46.40
WPMD	\$ 88.00
WPP5	\$ 799.20
WPP6	\$ 1,514.40
WPP7	\$ 2,512.80
WPP8	\$ 1,897.60
WPRA	\$ 1,315.20
WPSA	\$ 162.40
WPSB	\$ 814.40
WPSC	\$ 1,302.40
WPSM	\$ 187.20
WPSP	\$ 260.80
WRAA	\$ 948.80
WRAB	\$ 948.80
WRAC	\$ 474.40
WRAD	\$ 474.40
WRAE	\$ 349.60
WRAF	\$ 349.60
WRAG	\$ 175.20
WRAH	\$ 175.20
WRAJ	\$ 88.00
WRAK	\$ 88.00
WRAM	\$ 516.00
WRAN	\$ 516.00
WRAP	\$ 258.40

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**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
WRAQ	\$ 258.40
WRAR	\$ 129.60
WRAT	\$ 129.60
WRAU	\$ 765.60
WRAV	\$ 765.60
WRAW	\$ 383.20
WRAX	\$ 383.20
WRAY	\$ 192.00
WRAZ	\$ 192.00
WRBP	\$ 948.80
WRBQ	\$ 1,081.60
WRBR	\$ 948.80
WRBT	\$ 901.60
WRBU	\$ 765.60
WRBX	\$ 374.40
WRBY	\$ 582.40
WRBZ	\$ 208.00
WRCA	\$ 948.80
WRCD	\$ 474.40
WRCF	\$ 237.60
WRCH	\$ 4,592.80
WRCJ	\$ 2,296.80
WRCL	\$ 1,148.80
WRCN	\$ 566.40
WRCP	\$ 283.20
WRCR	\$ 141.60
WRCT	\$ 2,296.80
WRCV	\$ 1,148.80
WRCX	\$ 574.40
WRDA	\$ 832.00
WRDC	\$ 416.00
WRDE	\$ 208.00
WRDG	\$ 1,664.00
WRDH	\$ 832.00
WRDI	\$ 416.00
WSMS	\$ 828.00
WSMT	\$ 1,240.00
WSSB	\$ 162.40
Z6ME	\$ 566.40
Z6MG	\$ 987.20

FOR THE CONTRACTOR:

PITNEY BOWES INC

Company Name

Authorized Agent Signature

Authorized Agent (Print or Type)

Date

FOR THE STATE:

Signature

Name and Title

DTMB Central Procurement Services

Agency

Date