



STATE OF MICHIGAN PROCUREMENT
 Department of Technology, Management, and Budget
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913
 P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number 6
 to
 Contract Number 171 18000000011

CONTRACTOR	PITNEY BOWES INC
	3001 Summer St
	Stamford, CT 06926
	Russell Rodd
	860-680-3586
	russell.rodd@pb.com
	CV0001235

STATE	Program Manager	VARIOUS	SW
	Contract Administrator	Steven Motz	DTMB
		(517) 331-6086 motzs1@michigan.gov	

CONTRACT SUMMARY				
DESCRIPTION: Provide a brief description of the purchase. Be sure to identify the agency/agencies using this Contract, or if this is a statewide contract (e.g., Medical transcription services – Statewide; or Patrol & passenger vehicles, cab and chassis – DOT).				
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW	
October 27, 2017	May 14, 2019	3-1 Year	May 14, 2020	
PAYMENT TERMS		DELIVERY TIMEFRAME		
NET 45		N/A		
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING	
<input checked="" type="checkbox"/> P-card <input type="checkbox"/> Payment Request (PRC) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
MINIMUM DELIVERY REQUIREMENTS				
N/A				
DESCRIPTION OF CHANGE NOTICE				
OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input checked="" type="checkbox"/>	1 Year	<input type="checkbox"/>	N/A	May 14, 2021
CURRENT VALUE		VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE	
\$3,600,000.00		\$0.00	\$3,600,000	
DESCRIPTION: Effective April 30, 2020, the second available option year on this Contract is hereby exercised. The revised Contract expiration date is May 14th, 2021. APP Amendments #6 and #7 are hereby incorporated. All other terms conditions, specifications and pricing remain the same, per Contractor and Agency agreement and DTMB Procurement approval.				

for
Multi-Agency and Statewide Contracts

AGENCY	NAME	PHONE	EMAIL
DTMB	Tom Goodine	(517) 322-6469	goodinet@michigan.gov

FOR THE CONTRACTOR:

PITNEY BOWES INC
Company Name



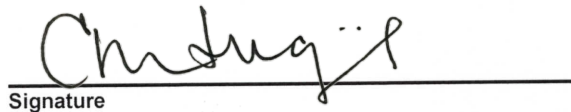
Authorized Agent Signature

Arthur E. Adams Jr.
Director, Government Contract Compliance

Authorized Agent (Print or Type)

May 11, 2020
Date

FOR THE STATE:


Signature

Chelsea Luqibihl, Services Division Manager
Name & Title

DTMB Procurement
Agency

5/12/2020
Date

Program Managers



Contract Amendment

ADSP016-169897

APP Amendment #6

Arizona Department of
Administration
State Procurement Office
100 N. 15th Avenue, Suite 402
Phoenix, AZ 85007

Mailing Equipment, Supplies, and Maintenance

Pitney Bowes

In accordance with the NASPO ValuePoint Master Agreement Uniform Terms and Conditions, Paragraph 5, Contract Changes, 5.1 Amendments, The above referenced contracts shall be amended as follows:

1. The contract is hereby extended for one (1) year to May 14, 2021.

ALL OTHER REQUIREMENTS, SPECIFICATIONS, TERMS AND CONDITIONS REMAIN UNCHANGED

ACKNOWLEDGEMENT AND AUTHORIZATION

This amendment shall be fully executed upon the electronic approval in the State e-Procurement system by an authorized representative of the Contractor and applied to the contract in the State e-Procurement systems by the Procurement Officer or delegate.



Contract Amendment

ADSP016-169897

APP Amendment #7

Arizona Department of
Administration
State Procurement Office
100 N. 15th Avenue, Suite 402
Phoenix, AZ 85007

Mailing Equipment, Supplies, and Maintenance

Pitney Bowes

In accordance with the NASPO ValuePoint Master Agreement Uniform Terms and Conditions, Paragraph 5, Contract Changes, 5.1 Amendments, The above referenced contracts shall be amended as follows:

1. The contract is hereby amended to include Price Book update

ALL OTHER REQUIREMENTS, SPECIFICATIONS, TERMS AND CONDITIONS REMAIN UNCHANGED

ACKNOWLEDGEMENT AND AUTHORIZATION

This amendment shall be fully executed upon the electronic approval in the State e-Procurement system by an authorized representative of the Contractor and applied to the contract in the State e-Procurement systems by the Procurement Officer or delegate.

The Master Price Book has been removed from this informational copy of the amendment to the master agreement. Please refer to your individual Participating Addendum price book for pricing.

Account Name: NASPO ValuePoint
Account Numbers: Multiple
Quote Date: 5/19/2017 Upd 8-15-18 Upd 3-22-19 Upd 3-27-20
Effective Dates: 10/12/2017 End Date: Per terms of Master Agreement
Price Group: TC00032832/SL
Discount: 15% off list on all items listed below.

ITEM	PRODUCT NAME	DESCRIPTION	MACHINE SERIES	List Price on 5-19-17	Discount %	Discounted Contract Price
Postage Meter Ink & Accessories						
Ink Cartridges						
793-5	Red Postal Ink Cartridge	1 per box; Up to 3,000 impressions (no envelope ad)	DM100i, DM125, DM200L, DM225, SendPro 300	\$ 99.99	15%	\$ 84.99
765-3	Red Postal Ink Cartridge	1 per box; Up to 8,000 impressions (no envelope ad)	DM200i, DM300i, DM300L, DM400i, DM400L	\$ 159.99	15%	\$ 135.99
765-9	Red Post Ink Cartridge	1 per box; Up to 8,000 impressions (no envelope ad)	DM300c, DM400c, DM450c, DM475c	\$ 139.99	15%	\$ 118.99
772-1	DM Infinity Black Postal Ink Cartridge	1 per box; Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia)	DM Infinity	\$ 205.25	15%	\$ 174.46
772-2	DM Infinity Black Postal Ink Cartridge	2 per box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia)	DM Infinity	\$ 389.99	15%	\$ 331.49
797-0	Red Postal Ink Cartridge	1 per box; Up to 440-880 impressions or 3-4 months	mailstation	\$ 69.99	15%	\$ 59.49
797-M	Red Postal Ink Cartridge	1 per box; Up to 440-880 impressions or 3-4 months	mailstation 2	\$ 69.99	15%	\$ 59.49
787-0	Red Postal Ink Cartridge (Standard)	1 per box; Up to 8,000 impressions (no ad); Recommended when processing 5,000 or fewer mailpieces per month	SendPro™ P & Connect+® Series	\$ 129.99	15%	\$ 110.49
787-8	Red Postal Ink Cartridge (Large)	1 per box; Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month	SendPro™ P & Connect+® Series	\$ 189.99	15%	\$ 161.49
787-1	Red Postal Ink Cartridge (Production)	1 per box; Up to 60,000 impressions (no ad); Recommended when processing more than 10,000 mailpieces per month	SendPro™ P & Connect+® Series	\$ 289.99	15%	\$ 246.49
787-3	Black Ink Cartridge (Standard)	1 per box	SendPro™ P & Connect+® Series	\$ 99.99	15%	\$ 84.99
78P-K	Black Ink Cartridge (Production)	1 per box	SendPro™ P & Connect+® Series	\$ 189.99	15%	\$ 161.49
787-D	Cyan Ink Cartridge (Standard)	1 per box	SendPro™ P & Connect+® Series	\$ 69.99	15%	\$ 59.49
787-E	Magenta Ink Cartridge (Standard)	1 per box	SendPro™ P & Connect+® Series	\$ 69.99	15%	\$ 59.49
787-F	Yellow Ink Cartridge (Standard)	1 per box	SendPro™ P & Connect+® Series	\$ 69.99	15%	\$ 59.49
78P-Z	Color Graphics Ink Bundle	1 each Black (787-3), Cyan (787-D), Magenta (787-E), Yellow (787-F) Ink Cartridges	SendPro™ P & Connect+® Series	\$ 321.96	15%	\$273.67
SL-798-0	Red Postal Ink Cartridge	1 per box; Up to 1,500 impressions (no envelope ad)	SendPro® C Series	\$ 59.99	15%	\$ 50.99
Print Heads & Accessories						
51A-P	Ink Waste Replacement Kit	1 per box;	DM300c, DM400c, DM450c, DM475c	\$ 22.99	15%	\$ 19.54
787-G	Cyan/Magenta Print Head	1 per box	SendPro™ P & Connect+® Series	\$ 119.99	15%	\$ 101.99
787-H	Yellow/Black Print Head	1 per box	SendPro™ P & Connect+® Series	\$ 119.99	15%	\$ 101.99
78P-B	Black Print Head	1 per box	SendPro™ P & Connect+® Series	\$ 119.99	15%	\$ 101.99
78P-R	Red Print Head	1 per box	SendPro™ P & Connect+® Series	\$ 119.99	15%	\$ 101.99
Connectivity						
SL-US1	SmartLink™:	Enables you to connect your mailstation, mailstation2, DM100i or DM200L postage meter to the Pitney Bowes Commerce Cloud through your existing internet connection. With SmartLink™, you can access innovative tools and proven solutions, designed to help you save time and money. SmartLink™ connects to your LAN (Local Area Network) via an ethernet cable or WiFi.	mailstation, mailstation2, DM100i or DM200L	\$ -	NA	\$-

PostageTape - Plain						
Plain						
612-9	Plain Tape Sheets	25 double sheets; Up to 50 labels	DM100i, DM125, DM200L, DM225 mailstation series, SendPro 300	\$ 39.99	15%	\$ 33.99
620-9	Plain Tape Sheets	150 double sheets; Up to 300 labels	DM100i, DM125, DM200L, DM225 mailstation series, SendPro 300	\$ 69.99	15%	\$ 59.49
625-0	Plain Tape Strips	300 strips; Up to 600 labels	DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$ 69.99	15%	\$ 59.49
610-R	Gummed Postage Tape Rolls;	6 rolls per box; Up to 1,170 tapes/roll (no envelope ad)	SendPro™ P & Connect+® Series	\$ 109.99	15%	\$ 93.49
613-H	Self-adhesive Postage Tape Rolls	3 rolls per box; Up to 722 tapes/roll (no envelope ad)	SendPro™ P & Connect+® Series	\$ 139.99	15%	\$ 118.99
United We Stand						
613-8	United We Stand Tape Sheets	150 double sheets; Up to 300 labels	DM100i, DM125, DM200L, DM225 mailstation series, SendPro 300	\$ 79.99	15%	\$ 67.99
613-9	United We Stand Tape Sheets	25 double sheets; Up to 50 labels	DM100i, DM125, DM200L, DM225 mailstation series, SendPro 300	\$ 39.99	15%	\$ 33.99
613-3	United We Stand Tape Sheets - 300 labels	300 labels	DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$ 79.99	15%	\$ 67.99
E-Z Seal® Sealing Solution & Accessories						
Sealing Solution						
601-0	Pint Bottles	Four 16 oz. bottles/box	All machine series	\$ 79.99	15%	\$ 67.99
601-7	Dabber Bottle	One 4 oz. bottle	All machine series	\$ 19.99	15%	\$ 16.99
601-9	Flip Top Bottles	Four 4 oz bottles/box	All machine series	\$ 29.99	15%	\$ 25.49
605-0	5 Gallon Cubetainer		All machine series	\$ 119.99	15%	\$ 101.99
607-0	50 Gallon Drum (no pump)		All machine series	\$ 699.99	15%	\$ 594.99
608-0	Half Gallon Bottles	Four 64 oz bottles/box	All machine series	\$ 89.99	15%	\$ 76.49
Sealing Accessories						
621-8	Moistener Brush & Wick Assembly	Includes wick, shield and brush assembly	DM200, DM300, DM300i, DM300L	\$ 26.99	15%	\$ 22.94
770-T	Moistener Replacement Kit	Includes wick, shield and brush assembly	DM400c	\$ 14.99	15%	\$ 12.74
946-1	Moistener Replacement Kit	Includes wick, shield and brush assembly	DM100i, DM125, DM300c	\$ 19.99	15%	\$ 16.99
79P-W	Ink Waste Kit	1 kit per box; - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves	SendPro™ P & Connect+® Series	\$ 31.99	15%	\$ 27.19
2F3-E	Moistener Replacement Kit	Includes wick, stripper blade and instructions	Connect+ 500W, Connect+ 1000, Connect+ 2000, SendPro P1000, SendPro P1500, SendPro P2000	\$ 19.99	15%	\$ 16.99
2F3-F	Moistener Replacement Kit	Includes wick, stripper blade and instructions	Connect+ 3000, SendPro P3000	\$ 29.99	15%	\$ 25.49
Cleaning Kits						
902-L	Touchscreen Equipment Maintenance Kit	Includes (1) 30-count Softpack Surface & Screen Cleaner Wipes, (12) Wet InKleens Hand Towlettes, (15) Dry, Eco-friendly Wipes, (10) Pairs of Disposable Gloves	SendPro™ P & Connect+™ Series	\$ 22.99	15%	\$ 19.54

Document Printer Supplies						
DP40 Supplies						
43D-0	Fuser Unit	1 per box; Up to 100,000 pages	DP40S	\$ 306.99	15%	\$ 260.94
43D-1	Black Toner Cartridge	1 per box; Up to 15,000 pages @ 5% coverage	DP40S	\$ 110.99	15%	\$ 94.34
43D-2	Cyan Toner Cartridge	1 per box; Up to 15,000 pages @ 5% coverage	DP40S	\$ 301.99	15%	\$ 256.69
43D-3	Magenta Toner Cartridge	1 per box; Up to 15,000 pages @ 5% coverage	DP40S	\$ 301.99	15%	\$ 256.69
43D-4	Yellow Toner Cartridge	1 per box; Up to 15,000 pages @ 5% coverage	DP40S	\$ 301.99	15%	\$ 256.69
43D-5	Black Drum Unit	1 per box; Up to 42,000 pages @ 5% coverage	DP40S	\$ 166.99	15%	\$ 141.94
43D-6	Cyan Drum Unit	1 per box; Up to 42,000 pages @ 5% coverage	DP40S	\$ 201.99	15%	\$ 171.69
43D-7	Magenta Drum Unit	1 per box; Up to 42,000 pages @ 5% coverage	DP40S	\$ 201.99	15%	\$ 171.69
43D-8	Yellow Drum Unit	1 per box; Up to 42,000 pages @ 5% coverage	DP40S	\$ 201.99	15%	\$ 171.69
43D-9	Transfer Belt	1 per box; Up to 100,000 pages	DP40S	\$ 260.99	15%	\$ 221.84
43D-A	Waste Toner Box	1 per box; Up to 30,000 pages @ 5% coverage	DP40S	\$ 25.99	15%	\$ 22.09
43D-E	110V Heavy Duty Envelope Fuser Unit	1 per box;	DP40S	\$ 406.99	15%	\$ 345.94
43D-F	110V Special Envelope Fuser Unit	1 per box;	DP40S	\$ 360.99	15%	\$ 306.84
Document Printer Supplies - Cont'd						
DP50 Supplies						
43E-1	Black Toner Cartridge	1 per box; Up to 20,000 pages @ 5% coverage	DP50	\$ 70.99	15%	\$ 60.34
43E-2	Cyan Toner Cartridge	1 per box; Up to 15,000 pages @ 5% coverage	DP50	\$ 140.99	15%	\$ 119.84
43E-3	Magenta Toner Cartridge	1 per box; Up to 15,000 pages @ 5% coverage	DP50	\$ 140.99	15%	\$ 119.84
43E-4	Yellow Toner Cartridge	1 per box; Up to 15,000 pages @ 5% coverage	DP50	\$ 140.99	15%	\$ 119.84
43E-5	Black Drum Unit	1 per box; Up to 100,000 pages @ 5% coverage	DP50	\$ 210.99	15%	\$ 179.34
43E-6	Cyan Drum Unit	1 per box; Up to 100,000 pages @ 5% coverage	DP50	\$ 210.99	15%	\$ 179.34
43E-7	Magenta Drum Unit	1 per box; Up to 100,000 pages @ 5% coverage	DP50	\$ 210.99	15%	\$ 179.34
43E-8	Yellow Drum Unit	1 per box; Up to 100,000 pages @ 5% coverage	DP50	\$ 210.99	15%	\$ 179.34
43E-9	Transfer Belt	1 per box; Up to 160,000 pages	DP50	\$ 310.99	15%	\$ 264.34
43E-A	Waste Toner Bottle	1 per box; Up to 40,000 pages @ 5% coverage	DP50	\$ 44.99	15%	\$ 38.24
43E-F	110V Fuser Unit	1 per box; Up to 140,000 pages	DP50	\$ 410.99	15%	\$ 349.34
Riso Supplies						
41R-0	Riso S-4670 Black Ink Cartridge	1 per box; Up to 71,429 pages	HC5500 (WP9E)	\$ 410.99	15%	\$ 349.34
41R-1	Riso S-4671 Cyan Black Ink Cartridge	1 per box; Up to 71,429 pages	HC5500 (WP9E)	\$ 496.99	15%	\$ 422.44
41R-2	Riso S-4672 Magenta Ink Cartridge	1 per box; Up to 71,429 pages	HC5500 (WP9E)	\$ 496.99	15%	\$ 422.44
41R-3	Riso S-4673 Yellow Ink Cartridge	1 per box; Up to 71,429 pages	HC5500 (WP9E)	\$ 496.99	15%	\$ 422.44
41R-7	Riso S-4129G Staples	3 cartridges per box; 5,000 staples per cartridge	For HC5500, ComColor 3010, ComColor 7010, ComColor 9050	\$ 95.00	15%	\$ 80.75
41R-8	Riso S-4130G Staples	4 cartridges per box; 5,000 staples per cartridge	For HC5500, ComColor 3010, ComColor 7010, ComColor 9050	\$ 120.00	15%	\$ 102.00
41R-F	Riso S6303G Yellow Ink Cartridge	1 per box; Up to 130,000 pages letter style; Up to 123,000 pages ledger style	ComColor 3010, ComColor 7010, ComColor 9050	\$ 586.99	15%	\$ 498.94
41R-G	Riso S6302G Magenta Ink Cartridge	1 per box; Up to 130,000 pages letter style; Up to 123,000 pages ledger style	ComColor 3010, ComColor 7010, ComColor 9050	\$ 586.99	15%	\$ 498.94
41R-H	Riso S6301G Cyan Ink Cartridge	1 per box; Up to 130,000 pages letter style; Up to 123,000 pages ledger style	ComColor 3010, ComColor 7010, ComColor 9050	\$ 586.99	15%	\$ 498.94
41R-J	Riso S6300G Black Ink Cartridge	1 per box; Up to 120,000 pages letter style; Up to 100,000 pages ledger style	ComColor 3010, ComColor 7010, ComColor 9050	\$ 536.99	15%	\$ 456.44
41R-R	Riso S6701G Black Ink Cartridge	1 per box; Up to 78,000 pages based on monochrome printing; Up to 94,250 pages based on all 4 inks when printing in color	ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	15%	\$ 456.44
41R-S	Riso S6702G Cyan Ink Cartridge	Up to 94,250 pages based on all 4 inks when printing in color	ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	15%	\$ 456.44
41R-T	Riso S6703G Magenta Ink Cartridge	Up to 94,250 pages based on all 4 inks when printing in color	ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	15%	\$ 456.44
41R-U	Riso S6704G Yellow Ink Cartridge	Up to 94,250 pages based on all 4 inks when printing in color	ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	15%	\$ 456.44
41R-6	Riso S-6685 Face Down Offset Staples	1 cartridge per box; 5,000 staples per cartridge	ComColor 3110, 3150, 7110, 7150, 9150	\$ 95.00	15%	\$ 80.75

Riso Supplies (con't)						
SL-S-7250UA	Riso S-7250UA Black Ink Cartridge	1 cartridge per box;	ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK	\$ 525.00	15%	\$ 446.25
SL-S-7251UA	Riso S-7251UA Cyan Ink Cartridge	1 cartridge per box;	ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK	\$ 525.00	15%	\$ 446.25
SL-S-7252UA	Riso S-7252UA Magenta Ink Cartridge	1 cartridge per box;	ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK	\$ 525.00	15%	\$ 446.25
SL-S-7253UA	Riso S-7253UA Yellow Ink Cartridge	1 cartridge per box;	ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK	\$ 525.00	15%	\$ 446.25
SL-S-7280UA	Riso S-7280UA Black Ink Cartridge	1 cartridge per box; Up to 91,200 pages	ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	15%	\$ 446.25
SL-S-7281UA	Riso S-7281UA Cyan Ink Cartridge	1 cartridge per box; Up to 143,858 pages	ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	15%	\$ 446.25
SL-S-7282UA	Riso S-7282UA Magenta Ink Cartridge	1 cartridge per box; Up to 143,858 pages	ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	15%	\$ 446.25
SL-S-7283UA	Riso S-7283UA Yellow Ink Cartridge	1 cartridge per box; Up to 143,858 pages	ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	15%	\$ 446.25
SL-S-7284UA	Riso S-7284UA Gray Ink Cartridge	1 cartridge per box; Up to 143,858 pages	ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	15%	\$ 446.25
SendPro™ & pbSmartPostage Supplies						
6W2-3	White Internet Shipping Labels with TrueBlock™ Technology for Inkjet Printers	5.5" x 8.5" labels; 25 sheets/2 labels each; 50 labels per box	SendPro™, pbSmartPostage, inkjet printers	\$ 12.99	15%	\$ 11.04
6W2-4	White Internet Shipping Labels with TrueBlock™ Technology for Laser Printers	5.5" x 8.5" labels; 100 sheets/2 labels each; 200 labels per box	SendPro™, pbSmartPostage, laser printers	\$ 39.99	15%	\$ 33.99
6WB-A	Data Max-pbSmartPostage 4" Continuous Shipping Labels	1 roll per box; 260 self stick, adhesive labels per roll	SendPro™, pbSmartPostage, 6WB-P E-4204 Thermal Label Printer	\$ 19.49	15%	\$ 16.57
6WB-F	4" x 6" Die Cut Shipping Labels	1 roll per box; 300 labels per roll	SendPro™, pbSmartPostage, 6WB-P E-4204 Thermal Label Printer	\$ 29.95	15%	\$ 25.46
6WB-K	5.5" x 8.5" White Adhesive Labels	25 sheets of 2 labels each; 50 labels per box	SendPro™, pbSmartPostage, inkjet printers	\$ 9.99	15%	\$ 8.49
2F3-P	DK1241 4" x 6" Shipping Labels	1 roll per box; 200 labels per roll	QL1050, 1E28 Label Printer	\$ 29.95	15%	\$ 25.46
Quantity 1 - 49						
SL-SPM01	SendPro® Printable Postage Sheets	5 sheets of 25 labels each; 125 labels	Standard desktop inkjet and laser printers	\$ 4.49	15%	\$ 3.82
Quantity 50 or more						
SL-SPM01	SendPro® Printable Postage Sheets	5 sheets of 25 labels each; 125 labels	Standard desktop inkjet and laser printers	\$ 4.49	20%	\$ 3.59
SL-SPM02	SendPro® Postage Roll for Stamp Printing	1 roll per box; 1,000 stamps	6WB-M, QL700, SPM3, SL-SPM8, QL800	\$ 39.99	15%	\$ 33.99
SendSuite Shipping Labels						
674-0	4" Continuous Direct Thermal Labels	3 rolls per box; 6,000" per roll	J693, J696	\$ 239.99	15%	\$ 203.99
674-8	4" x 6" Die Cut Direct Thermal Labels	3 rolls per box; 985 labels per roll	J693, J696	\$ 234.99	15%	\$ 199.74
674-9	4" x 3" Die Cut Direct Thermal Labels	4 rolls per box; 1,925 labels per roll	J693, J696	\$ 212.99	15%	\$ 181.04
678-0	4" Continuous Thermal Transfer Labels	3 rolls of labels (6,000" per roll) & 1 transfer ribbon per box;	J693, J696	\$ 259.99	15%	\$ 220.99
678-5	4" x 6" Die Cut Thermal Transfer Labels	3 rolls of labels (985 labels per roll) & 1 transfer ribbon per box;	J693, J696	\$ 247.99	15%	\$ 210.79
678-8	4" x 2.5" Die Cut Thermal Transfer Labels	3 rolls of labels (2,300 labels per roll) & 1 transfer ribbon per box;	J693, J696	\$ 234.99	15%	\$ 199.74
745-0	4" Continuous Direct Thermal Labels	4 rolls per box; 1,800" per roll	J645, 1E03, 1E23, 1E26	\$ 139.99	15%	\$ 118.99
745-1	4" x 6" Die Cut Direct Thermal Labels	6 rolls per box; 300 labels per roll	J645, 1E03, 1E23, 1E26	\$ 150.99	15%	\$ 128.34
745-2	4" x 3" Die Cut Direct Thermal Labels	4 rolls per box; 600 labels per roll	J645, 1E03, 1E23, 1E26	\$ 139.99	15%	\$ 118.99
745-4	2" x 4" Die Cut Direct Thermal Labels	6 rolls per box; 450 labels per roll	J645, 1E03, 1E23, 1E26	\$ 96.99	15%	\$ 82.44
745-5	2.1" x 1.5" Die Cut Direct Thermal Labels	2 rolls per box; 1,150 labels per roll	J645, 1E03, 1E23, 1E26	\$ 50.99	15%	\$ 43.34
<p>Save time & take advantage of the new functionality and customized tools in Your Account by ordering online at: www.pb.com/supplies</p>						

Attachment D

AUTHORIZED DEALERS/PARTNERS/SALES AND SERVICE PROVIDER LIST

Contractors shall provide a list of Authorized Dealers/Partners/Sales and Service Provider (Dealer) authorized to represent them per the Terms and Conditions of this RFP by State. It is the Manufacturer's responsibility to ensure complete coverage of service throughout all States they are proposing. Manufacturer may copy and paste or delete the blank template below to add additional Authorized Dealers/Partners/Sales and Service providers per State.

State:

Partner: **Advanced Mailing and Shipping Technologies**

DealerAddress:2346 Market St Wheeling, **WV** 26003

Single Point of Contact: Kenneth J Kasznel

Title: President

Phone Number: 412-352-4008

Email Address: k.kasznel@amasti.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: PA-Washington, Allegheny, Green, Beaver, Butler, Fayette, Westmoreland, Indiana, Armstrong WV – Hancock, Brooke, Ohio, Marshall, Wetzel, Marion, Harrison, Monongalia, Wood, Ohio – Jefferson, Harrison, Belmont, Guernsey

Partner: **Independent Mailing Systems** DealerAddress:208 N. Front St. Warsaw, **NC** 28398 Single Point of

Contact: Jerry Sheffield

Title: President

Phone Number: (910) 293-2195

Email Address: jerrysheffield@hotmail.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: NC: Currituck, Camden, Gates, Harford, Pasquatank, N. Hampton, Warren, Vance, Franklin, Halifax, Bertie, Tyrrell, Washington, Martiri, Edgecombe, Nash, Hyde, Beaufort, Pitt, Greene, Wilson, Wayne, Lenior, Craven, Pamlico, Carteret, Onslow, Jones, Duplin, Sampson, Cumberland, Harnett, Morre, Hoke, Scotland, Robeson, Bladen, Pender, New Hanover, Brunswick, Pequlmans, Chowan, Columbus SC: Chesterfield, Darington, Florence, Marion, Horry, Dillon, Marboro, George

Partner: **First Choice Systems & Solutions, Inc.** DealerAddress:16 Luzerne Ave, Suite 145 West Pittston, **PA** 18643

Single Point of Contact: Chris Martin Title: President

Phone Number: 570-362-8084

Email Address: chris@firstchoicepb.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: PA Bradford, Carbon, Clinton, Columbia, Lackawanna, Luzerne, Lycoming, Monroe, Montour, Northumberland, Pike, Schuylkill, Snyder, Sullivan, Susquehanna, Union, Wayne, Wyoming

Partner: **Northeast Mailing Systems, LLC** DealerAddress:26 Bank St. Lebanon, **NH** 03766 Single Point of

Contact: Bill Babineau

Title: President

Phone Number: 866-330-3935

Email Address: info@northeastmailing.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: NH: Belknap, Carroll, Cheshire, Coos, Grafton, Hillsborough, Merrimack, Rockingham, Strafford, Sullivan, Clinton VT: Addison, Bennington, Caledonia, Chittenden, Essex, Franklin, Orange, Washington, Windham, Windsor

Partner: **Unison Business Solutions**

DealerAddress:400 E. Joppa Road Ste. 100 Towson, **MD** 21286

Single Point of Contact: Shawn Shannon Title: President

Phone Number: 443-463-3378

Email Address: shawnshannon3@gmail.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Anne Arundel, Baltimore, Baltimore City, Caroline, Carroll, Cecil, Dorchester, Frederick, Harford, Howard, Kent, Queen Annes, Somerset, Talbot, Washington, Wicomico, Worcester

Attachment D

Partner: **Dakota Mailing Inc.**

Dealer Address: 4141 38th St. Suite 1A Fargo, **ND** 58104

Single Point of Contact: Adam Berge

Title: President

Phone Number: 701-451-0663

Email Address: adamb@dakotamailing.com

Web Address www.dakotamailing.com

Geographic area of coverage in each state for each dealer: **ND:** Barnes, Benson, Burleigh, Cass, Cavalier, Dickey, Eddy, Emmons, Foster, Grand Forks, Griggs, Kidder, La Moure, Logan, McIntosh, Morton, Mountrail, Nelson, Oliver, Pembina, Pierce, Ramsey, Ransom, Richland, Rolette, Sargent, Steele, Stutsman, Towner, Traill, Walsh, Wells **SD:** Beadle, Brookings, Brown, Clark, Codington, Day, Hamlin, Kingsbury, Mashall, Roberts, Spink **MN:** Becker, Beltrami, Bigstone, Cass, Chippewa, Clay, Clearwater, Crow Wing, Douglas, Grant, Griggs, Hubbard, Itasca, Kankiyohi, Kittson, Koochiching, Lac Qui Parle, Lake of the Woods, Lincoln, Lyon, Mahnomen, Marsall, Meeker, Morrison, Norman, Otter Tail, Pennington, Polk, Pope, Red Lake, Redwood, Renville, Roseau, Steam, Stevens, Swift, Todd, Traverse, Wadena, Wilken, Yellow Medicine

Partner-**SEMA Inc. DBA: Cell Business Equipment**

Dealer address-4 Mason #A, Irvine, **CA** 92618

Single point of contact-Tarek Hafiz

Title-CEO

Phone number-949-830-1400

Email Address: thafiz@cbesolutions.com

Web address:

Geographic area of coverage in each state for each dealer:

California Counties: Los Angeles, Orange, Riverside, San Bernardino, Ventura.

Partner: **Pacific Mailing & Shipping Systems, Inc.**

DealerAddress:15820 SE 114th Ave Clackamas, **OR** 97015

Single Point of Contact: Troy Wilson

Title: President

Phone Number: 503-4964202

Email Address: troy@pacmail.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: **Oregon:** Clackamas, Clatsop, Columbia, Hood River, Jefferson, Linn, Marion, Multnomah, Tillamook, Washington, Yamhill **Washington:** Lewis, Skamania, Cowlitz, Clark

Partner: **Kelley Imaging Systems, Inc**

DealerAddress:8725 S. 212th Street Kent, **WA** 98031

Single Point of Contact: Terry Boyle

Title: Vice- President

Phone Number: 206-284-9100

Email Address: terry.boyle@kelleymailing.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: **WA:** Benton, Clark, Cowlitz, Franklin, Lewis, King, Kittitas, Pierce, Skagit, Skamania, Snohomish, Thurston, Whatcom, Yakima, **OR:** Clackamas, Clatsop, Columbia, Hood, River, Jefferson, Linn, Marion, Multnomah, Tilamook, Washington, Yamil, All of the state of **Montana,**

Partner: **On Demand, Inc.**

DealerAddress:2650 Fountain View Dr. Houston, **TX** 77057

Single Point of Contact: Michael Gray

Title: President

Phone Number: 832-333-3000

Email Address: mgray@ondemandhouston.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Austin, Brazoria, Brazos, Burleson, Chambers, Colorado, Fayette, Fort Bend, Galveston, Grimes, Hardin, Harris, Jefferson, Lee, Liberty, Maragorda, Montgomery, Polk, San Jacino, Walker, Waller, Washington, Wharton

Attachment D

Partner: **Laser Resources LLC**

DealerAddress:4265 109th St. Urbandale, IA 50322

Single Point of Contact: Robert Lashier

Title: President

Phone Number: 515-278-4050

Email Address: bob@laserresources.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Adair, Benton, Blackhawk, Boone, Cedar, Cerro Gorgo, Carroll, Dallas, Franklin, Greene, Grundy, Guthrie, Hamilton, Hardin, Hancock, Iowa, Jasper, Johnson, Linn, Madison, Mahaska, Marion, Marshall, Polk, Poweshiek, Scott, Story, Tama, Warren, Webster, Wright

Partner: **Texas Office Systems, Inc**

DealerAddress:1080 Industrial Blvd. Hewitt, TX 76643

Single Point of Contact: Cynthia Farmer

Title: President

Phone Number: 254-666-2592

Email Address: cynthiafarmer@aol.com

Web Address (if applicable) None

Geographic area of coverage in each state for each dealer: Aransas, Atascosa, Bee, Bell, Bosque, Brooks, Brazens, Brown, Burleson, Burnet, Calhoun, Camerson, Coleman, Coryell, Dewitt, Dimmit, Duval, Erath, Falls, Freestone, Frio, Goliad, Hamilton, Hill, Hidalgo, Jim Hogg, Jim Wells, Karner Kennedy, Kleeberg, La Salle, Lavaca, Lampasas, Lee, Leon, Limestone, Live Oak, Llano, Madison, Maverick, McLennan, McMullen, Milam, Mills, Navarro, Nueces, Refugio, Robertson, San Patricio, SanSaba, Star, Victoris, Williamson, Webb, Willacy, Zapata, Zavalla

Partner: **Advantage Business Systems**

DealerAddress:5442 Executive Place Jackson, MS 39206

Single Point of Contact: John Scott Day

Title: President

Phone Number: 601-362-9192

Email Address: sday@absms.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Adams, Amite, Attala, Bolivar, Calhoun, Carroll, Leflore, Lincoln, Kemper, Lee, Lowndes, Madison, Marion, Monroe, Chickasaw, Montgomery, Choctaw, Neshoba, Claiborne, Newton, Clarke, Noxubee, Clay, Oktibbeha, Coahoma, Panola, Copiah, Pike, Covington, Pontotoc, Forrest, Quitman, Franklin, Rankin, Grenada, Scott, Hinds, Sharkey, Holmes, Simpson, Humphreys, Smith, Issaquena, Sunflower, Itawamba, Tallahatchie, Jasper, Union, Jefferson, Warren, Jefferson, Davis, Washington, Jones, Wayne, Lafayette, Webster, Lamar, Wilkinson, Lauderdale, Winston, Lawrence, Yalobusha, Leake, Yazoo

Partner: **Arkansas Mailing Services Inc**

DealerAddress:3123 Newman Dr North Little Rock, AR 72117

Single Point of Contact: Doug Jones

Title: President

Phone Number: 501-375-4816

Email Address: dougjones@armailing.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Arkansas, Ashley, Baxter, Benton, Boone, Bradley, Calhoun, Carroll, Chicot, Clark, Clay, Cleburne, Cleveland, Columbia, Conway, Craighead, Crawford, Crittenden, Cross, Dallas, Desha, Drew, Faulkner, Franklin, Fulton, Garland, Grant, Greene, Hempstead, Hot Spring, Howard, Independence, IZard, Jackson, Jefferson, Lawrence, Lee, Lincoln, Little River, Logan, Lonoke, Madison, Marion, Miller, Mississippi, Monroe, Montgomery, Nevada, Newton, Ouachita, Perry, Phillips, Pike, Poinsett, Polk, Pope, Prairie, Pulaski, Randolph, Saline, Scott, Searcy, Sebastian, Sevier, Sharp, St. Francis, Stone, Union, Van Buren, Washington, Yell

Partner: **Louisiana Mailing and Copy Systems**

DealerAddress:3625 Florida Avenue Kenner, LA 70065

Single Point of Contact: Earl Tice

Title: President

Phone Number: (504) 466-2011 Email Address: ectice@bellsouth.net

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Jefferson, Lafourche, Livingston, Orleans, Saint Bernard, Saint Charles, Saint John The Baptist, Saint Tammany, Tangipahoa, Terrebonn

Attachment D

Partner: **Pinnacle Mailing Products**

DealerAddress:7701 West Kilgore Avenue, Suite #5, Yorktown, **IN** 47396

Single Point of Contact: Kim Laffoon

Title: Vice-President Sales

Phone Number: 800-241-3724

Email Address: kimlaffoon@pinnaclemailing.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Adams, Bartholomew, Benton, Blackford, Boone, Brown, Carroll, Cass, Clark, Clay, Clinton, Dearborn, Decatur, Delaware, Fayette, Floyd, Fountain, Franklin, Grant, Greene,Hamilton,Hancock, Hendricks, Henry, Howard, Huntington, Jackson, Jay, Jefferson, Jennings, Johnson, Lawrence, Madison, Marion, Miami, Monroe, Montgomery, Morgan, Ohio, Orange, Owen, Parke, Putnam, Randolph, Ripley, Rush, Scott, Shelby, Sullivan, Switzerland, Tippecanoe, Tipton, Union, Vermillion, Vigo, Wabash, Warren, Washington, Wayne, Wells, White

Partner: **Universal Business Products**

DealerAddress:5326 W Crenshaw Tampa, **FL** 33634

Single Point of Contact: Marc Morgan

Title: President

Phone Number: 813-290-9206

Email Address: mmorgan@ubsmailing.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Brevard, Charlotte, Citrus, Collier, DeSoto, Glades, Hardee, Hendry, Hernando, Highlands, Hillsborough, Lake, Lee, Manatee, Monroe, Okeechobee, Orange, Osceola, Pasco, Pinellas, Polk, Sarasota, Semiole, Sumter, Volusia

Partner: **Sumner Group dba Image Technologies of Missouri**

DealerAddress:6701 Stephens Station Rd Columbia, **MO** 65202

Single Point of Contact: Wayne Rueger

Title: President

Phone Number: 573-499-5300

Email Address: wrueger@imagetechmo.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: Adair, Audrain, Benton, Boone, Camden, Callaway, Chariton, Cole, Cooper, Howard, Linn, Macon, Maries, Miller, Moniteau, Monroe, Montgomery, Morgan, Osage, Pettis, Pulaski, Randolph, Saline

Partner: **Hilliard Office Solutions**

DealerAddress:3001 West Loop 250 North Midland, **TX** 79705

Single Point of Contact: Brent Hillard

Title: President

Phone Number: 432-617-4677 Email Address: hilliard@mambo.com

Web Address (if applicable) www.hilliardos.com

Geographic area of coverage in each state for each dealer: Texas: Midland, Abilene, Dallas, Forth Worth, Lubbock and surrounding areas.

Partner: **Artic Office**

DealerAddress:100 Fireweed Lane Anchorage, **AK** 99503

Single Point of Contact: Bill Borchardt

Title: President

Phone Number: 907-792-1212

Email Address: bborchardt@arcticoffice.com

Web Address (if applicable) www.arcticoffice.com

Geographic area of coverage in each state for each dealer: State of Alaska

Partner: **STR Business Solutions**

DealerAddress:6636 Hamilton Boulevard Allentown, **PA** 18106

Single Point of Contact: Mark Gaston

Title: President

Phone Number: 484-359-9594

Email Address: mgaston@gmail.com

Web Address (if applicable) www.strbusiness.com

Geographic area of coverage in each state for each dealer: **PA**: Berks, Lehigh, Northampton, Montgomery, Chester

NJ: Hunterdon, Warren

Attachment D

Partner: **CRI Digital**

DealerAddress:4800 Evanswood DR Columbus, **OH** 43229

Single Point of Contact: Scott DiFrancesco

Title: President

Phone Number: 614-268-6646

Email Address: scott@cridigital.net

Web Address (if applicable)

Geographic area of coverage in each state for each dealer: **OH**: Athens, Champaign, Delaware, Fairfield, Franklin, Hardin, Hocking, Knox, Licking, Logan, Madison, Marion, Miami, Morrow, Muskingum, Pickaway, Ross, Union

Partner: **DSC Office Systems**

DealerAddress:10270 Alliance Road Blue Ash, **OH** 45242

Single Point of Contact: Bernie Reagan

Title: President

Phone Number: 513-821-1199

Email Address: BReagan@dscoffice.com

Web Address (if applicable) <http://www.dscoffice.com>

Geographic area of coverage in each state for each dealer: **OH**: Brown, Clermont, Clinton, Hamilton, Warren KY: Campbell, Grant, Kenton, Boone, Pendleton, Bracken **IN**: Dearborn, Ohio, Switzerland

Partner: **NVR Solutions**

DealerAddress:600 West Las Olas Blvd., Unit 1208S Ft. Lauderdale, **FL** 33312

Single Point of Contact: Ira Wernikoff

Title: President

Phone Number: 954-389-2433

Email Address: ira@artofsending.com

Web Address (if applicable)

Geographic area of coverage in each state for each dealer:

Florida Counties, Miami-Dade, Broward, Palm Beach, Martin, Lee, Collier

Partner-**DSI**

Dealer address-1235 Old Alpharetta Rd STE 110 Alpharetta **GA** 30005

Single point of contact-Lance Reed

Title-President

Phone number-770-921-6764

Email [address- lreed@disatlanta.com](mailto:lreed@disatlanta.com)

Web address-www.dsiatlanta.com

Geographic area of coverage in each state for each dealer-entire state of Georgia

Partner-**XSE-Aztec Office Technologies**

Dealer address- 35 Philmack Dr STE 100 Middletown **CT** 06457

Single point of contact-Gerry Crean

Title-President

Phone number-888-272-8340

Email address- crean@xsegrou.com

Geographic area of coverage in each state for each dealer

Entire state of **CT/MA/RI**

Florida Counties - Alachua, Baker, , Bradford, Clay, Duval, Flaler, Marion, Nassau, Putnam, St Johns, Union, Volusia

Competitive Meters only in New Jersey Counties

New Jersey Counties- Bergen, Essex, Hudson, Hunterdon, Monis, Ocean, Passaic, Somerset, Sussex, Union, Warren

New York Counties - Dutchess, Putnam, Orange, Rockland, Rochester, Ulster

Attachment D

Partner- **Maunakea Integrated Solutions, LLC**

Dealer address- 155 Kapalulu Place Suite 220 Honolulu HI 96819

Single point of contact- Trevor Maunakea

Title-President

Phone number- 808-208-1036

Email address- jtamura@mislhawaii.com

Geographic area of coverage in each state for each dealer:

Entire state of Hawaii

Authorized Sales and Service Provider: **DMT Solutions Global Corporation, d/b/a BlueCrest**

Address: 37 Executive Drive, Danbury, CT 06810

Single Point of Contact: Susan Gabrielson

Title: Senior Vice President, North America

Phone Number: (914) 262-3456

Email address: susan.gabrielson@bluecrestinc.com

Geographic coverage: all states
