

Postage Meter Rental (Reference Part 3.19)		
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response	DUE TO 2019 GAAP CHANGES, THE PRICING ON THIS PAGE IS FOR LEGACY POSTAGE METER RENTALS ONLY, WITH THE EXCEPTION OF INFINITY PRINTING DEVICE. FOR NEW ORDERS, REFER TO THE METER SUBSCRIPTION PRICE ON THE SOFTWARE LICENSE AND SUBSCRIPTION TAB OF PRICE BOOK.
Required		
Percent (%) Discount from MSRP off Base Category Equipment	17%	
Maintenance Included in Rental Price		** In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2026 will not be accepted by the USPS.

Item	Category	Description	Monthly Meter MSRP	Monthly Contract Price	% Off MSRP
1A00/1R00	POSTAGE METER RENTALS	METER FOR DM500-DM1100	\$160.00/MONTH	\$132.80/MONTH	17%
1H00-ML	POSTAGE METER RENTALS	METER FOR SENDPRO C200	\$35.00/MONTH	\$29.05/MONTH	17%
1H00-MM	POSTAGE METER RENTALS	METER FOR SENDPRO C300/C400	\$50.00/MONTH	\$41.50/MONTH	17%
1R0T	POSTAGE METER RENTALS	PSD, US DM INFINITY COMMERCIAL METER	\$137.00/MONTH	\$113.71/MONTH	17%
1RPT	POSTAGE METER RENTALS	PSD, US DM INFINITY PERMIT METER	\$137.00/MONTH	\$113.71/MONTH	17%
1W00-MH	POSTAGE METER RENTALS	METER FOR CONNECT+3000	\$104.00/MONTH	\$86.32/MONTH	17%
1W00-ML	POSTAGE METER RENTALS	METER FOR CONNECT+500	\$104.00/MONTH	\$86.32/MONTH	17%
1W00-MM	POSTAGE METER RENTALS	METER FOR CONNECT+1000/2000	\$104.00/MONTH	\$86.32/MONTH	17%
4W00-MH	POSTAGE METER RENTALS	METER FOR CONNECT GREEN+3000 & SENDPRO P3000	\$100.00/MONTH	\$83.00/MONTH	17%
4W00-ML	POSTAGE METER RENTALS	METER FOR GREEN CONNECT+500 /SENDPRO P SERIES METER1500C	\$66.00/MONTH	\$54.78/MONTH	17%
4W00-MM	POSTAGE METER RENTALS	METER FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/200C	\$76.00/MONTH	\$63.08/MONTH	17%
7H00-ML	POSTAGE METER RENTALS	METER FOR IMI SENDPRO C200	\$35.00/MONTH	\$29.05/MONTH	17%
7H00-MM	POSTAGE METER RENTALS	METER FOR IMI SENDPRO C300/C400	\$50.00/MONTH	\$41.50/MONTH	17%
G900-MH	POSTAGE METER RENTALS	METER FOR DM475 SERIES	\$76.00/MONTH	\$63.08/MONTH	17%
G900-ML	POSTAGE METER RENTALS	METER FOR DM300 SERIES	\$51.00/MONTH	\$42.33/MONTH	17%
G900-MM	POSTAGE METER RENTALS	METER FOR DM400 SERIES	\$66.00/MONTH	\$54.78/MONTH	17%
K7M0	POSTAGE METER RENTALS	METER FOR MAILSTATION2	\$23.00/MONTH	\$19.09/MONTH	17%

Mailing Systems, Ultra Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	41%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
COVER-SPM	ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SPM/MAILSTATION	\$41.00	\$24.69	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HZ00	ULTRA LOW VOLUME MAILING SYSTEMS	BENDPRO MAILSTATION WITH 5LB SCALE	\$1,261.00	\$649.00	49%	\$13.50	\$10.80	20%	\$1.00	n/a	n/a	n/a	n/a

Mailing Systems, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	41%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	40%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$238.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
BH00	LOW VOLUME MAILING SYSTEMS	C SERIES BASE	\$0.00	\$0.00	0%	\$144.28	\$115.42	20%	\$10.72	n/a	n/a	n/a	n/a
APAC	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNTING WEIGHT BREAK REPORTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAV	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNTING LEVEL AWES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAK	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAY	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB1	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (2)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (10)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB3	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (100)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APB4	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING DEVICES (500)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APBN	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNT LIST IMPORT/EXPORT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FP00	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES WELCOME KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
H28002	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SCALE OPENING COVER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP00098	LOW VOLUME MAILING SYSTEMS ACCESSORIES	MP82 SCALE MOUNTED DISPLAY KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP00099	LOW VOLUME MAILING SYSTEMS ACCESSORIES	MP82 REMOTE DISPLAY KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP1W	LOW VOLUME MAILING SYSTEMS ACCESSORIES	5/10 LB. WEIGHING WITH EXTERNAL DISPLAY	\$0.00	\$0.00	0%	\$98.00	\$78.40	20%	\$7.28	n/a	n/a	n/a	n/a
INV90KIT	LOW VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW WELCOME KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
INV90KIT	LOW VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW WELCOME KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PD-4000-US	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SMARTLINK LVM/FULAN ANALYTICS DEVICE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP3K	LOW VOLUME MAILING SYSTEMS ACCESSORIES	RETURN KIT FOR SENDPRO 300	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPCRK	LOW VOLUME MAILING SYSTEMS ACCESSORIES	RETURN KIT FOR SENDPRO C SERIES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH24	LOW VOLUME MAILING SYSTEMS ACCESSORIES	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH25	LOW VOLUME MAILING SYSTEMS ACCESSORIES	2H00 40 LPM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH26	LOW VOLUME MAILING SYSTEMS ACCESSORIES	2H00 50 LPM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH36	LOW VOLUME MAILING SYSTEMS ACCESSORIES	AUTO INSCRIPTIONS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH37	LOW VOLUME MAILING SYSTEMS ACCESSORIES	AUTO AD SLOGANS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH2C	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO C300 BASE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH3C	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO C300 BASE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH1D	LOW VOLUME MAILING SYSTEMS ACCESSORIES	STANDARD AD SLOGAN	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH02	LOW VOLUME MAILING SYSTEMS ACCESSORIES	STANDARD INSCRIPTION	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH03	LOW VOLUME MAILING SYSTEMS ACCESSORIES	CUSTOM AD SLOGAN	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH04	LOW VOLUME MAILING SYSTEMS ACCESSORIES	CUSTOM INSCRIPTION	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH05	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS RATES WITH METEERED LETTER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH06	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS RATES WITH STAMPED LETTER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH09	LOW VOLUME MAILING SYSTEMS ACCESSORIES	RETAIL GROUND LOR	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH20	LOW VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FA1	LOW VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (25 DEPT)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FA4	LOW VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (40 DEPT)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAE	LOW VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FM2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	DISABLE MANUAL WEIGHT FEATURE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1PVKIT	LOW VOLUME MAILING SYSTEMS ACCESSORIES	KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FS2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FS4	LOW VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FY9	LOW VOLUME MAILING SYSTEMS ACCESSORIES	70 LPM FEATURE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BH02	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO C USA LIVE FEEDRAMP BASE	\$0.00	\$0.00	0%	\$163.00	\$130.40	20%	\$12.11	n/a	n/a	n/a	n/a
1F8C	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING ENABLER C SERIES	\$37.50	\$32.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1A	LOW VOLUME MAILING SYSTEMS ACCESSORIES	METER HARDWARE - C SERIES	\$513.00	\$302.67	41%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E47	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SP100 LABEL PRINTER WITH LIFTER BASE	\$619.00	\$344.00	44%	\$38.00	\$30.40	20%	\$2.82	n/a	n/a	n/a	n/a
C200	LOW VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO C 200	\$740.00	\$380.55	49%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
SP19	LOW VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER 1E23	\$957.00	\$532.00	44%	\$192.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
INV50	LOW VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW DASHBOARD - SINGLE UNIT ONLY (DM125 / DM225)	\$1,319.00	\$732.00	45%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FY8	LOW VOLUME MAILING SYSTEMS ACCESSORIES	95 LPM FEATURE	\$1,546.00	\$859.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E29	LOW VOLUME MAILING SYSTEMS ACCESSORIES	120 LPM FEATURE	\$2,299.00	\$1,283.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CA48	LOW VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCOUNTING SILVER PLAN	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PK2	LOW VOLUME MAILING SYSTEMS ACCESSORIES	CS02 INTEGRATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH07	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH08	LOW VOLUME MAILING SYSTEMS ACCESSORIES	ELECTRONIC RETURN RECEIPT	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PK5	LOW VOLUME MAILING SYSTEMS ACCESSORIES	METER INTEGRATION	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Mailing Systems, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this solicitation Scope of Work.	
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	38%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MSD1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90007	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFK	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SHIPPING APP FEATURE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKE	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P RECEIVING APP FEATURE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFXR	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	FUNDS NIGHT METER FEATURE (DM SERIES)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFXA	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IF51	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFNV	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAW	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES OPWORKS INTERFACE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAN	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAL	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAF	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	NO ACCOUNTING SOFTWARE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAB	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBK	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFD	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF3	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
APR1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP5G	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	165/105 LPM SPEED	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZ1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZCE	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ MONO PRINT MODULE	\$0.00	\$0.00	0%	\$461.00	\$368.80	20%	\$34.26	n/a	n/a	n/a	n/a
MW90650	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ROLL TAPE KIT	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF6	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+3000/SENDPRO3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
MP4W	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$272.60	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP3W	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
APKM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW92705	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15" DISPLAY	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90667	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$100.00	\$65.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
N199	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SCALE STAND (MP30)	\$115.00	\$69.00	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF8	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$155.00	\$101.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF9	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	\$101.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW97182	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS LAN ADAPTER	\$135.00	\$101.00	25%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90705	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$188.00	\$101.00	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV97500	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS LAN CLIENT	\$170.00	\$110.50	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	100' LAN CABLE	\$205.00	\$133.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS KEYBOARD	\$205.00	\$133.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS 4-PORT ROUTER	\$300.00	\$195.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWD	HIGH VOLUME MAILING SYSTEMS FURNITURE	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$276.00	\$207.00	25%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAZ	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (100 DEPT)	\$390.00	\$235.00	40%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFR4	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	USPS BRM RATES	\$510.00	\$332.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90020	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00	\$332.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWB	HIGH VOLUME MAILING SYSTEMS FURNITURE	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$504.00	\$378.00	25%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	100 DEPT ANALYTICS	\$625.00	\$406.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBG	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE	\$720.00	\$468.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90806	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	POWER STACKER EXTENSION	\$720.00	\$468.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SE05	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BARCODE SCANNER	\$902.00	\$542.75	40%	\$210.00	\$168.00	20%	\$15.61	n/a	n/a	n/a	n/a
ME1D	HIGH VOLUME MAILING SYSTEMS	METER HARDWARE - P SERIES, HV	\$909.00	\$563.58	38%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPY8	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER	\$957.00	\$576.00	40%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
MS02	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15" COLOR TOUCH DISPLAY	\$930.00	\$605.00	35%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90024	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE KIT	\$1,165.00	\$757.25	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSRP	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$816.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APSH	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	220/135 LPM SPEED	\$1,560.00	\$826.80	47%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA4	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	500 DEPT ANALYTICS	\$1,350.00	\$878.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA5	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA7	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWA	HIGH VOLUME MAILING SYSTEMS FURNITURE	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,258.00	\$1,468.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSP5	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,498.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
SVWE	HIGH VOLUME MAILING SYSTEMS FURNITURE	CONSOLE	\$2,199.00	\$1,527.00	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAB	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	3000 DEPT ANALYTICS	\$2,360.00	\$1,536.00	35%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HP25	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	MALCENTER POWER STACKER	\$2,550.00	\$1,657.50	35%	\$275.00	\$220.00	20%	\$20.44	n/a	n/a	n/a	n/a
AP5J	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	270/170 LPM SPEED	\$6,295.00	\$3,336.00	47%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKM1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	UNLIMITED ACCOUNTING FOR P SERIES	\$6,480.00	\$3,900.00	40%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP5K	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	310/205 LPM SPEED	\$14,565.00	\$7,231.85	50%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV8D	HIGH VOLUME MAILING SYSTEMS	MALCENTER 3000	\$21,900.00	\$13,516.00	38%	\$1,844.00	\$1,475.20	20%	\$137.05	n/a	n/a	n/a	n/a

Mailing Systems, Production (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	
	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	38%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MSD1	PRODUCTION MAILING SYSTEMS ACCESSORIES	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90007	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKF	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SHIPPING APP FEATURE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKE	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P RECEIVING APP FEATURE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFXR	PRODUCTION MAILING SYSTEMS ACCESSORIES	FUNDS MGMT METER FEATURE (DM SERIES)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFXA	PRODUCTION MAILING SYSTEMS ACCESSORIES	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IF51	PRODUCTION MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFNV	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW STARTUP KIT FOR DM125/228	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAW	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES B/WWORKS INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAN	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAM	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAL	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAE	PRODUCTION MAILING SYSTEMS ACCESSORIES	NO ACCOUNTING SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAB	PRODUCTION MAILING SYSTEMS ACCESSORIES	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBK	PRODUCTION MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFD	PRODUCTION MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF3	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
APFB	PRODUCTION MAILING SYSTEMS ACCESSORIES	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFS	PRODUCTION MAILING SYSTEMS ACCESSORIES	165/105 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZ1	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZCE	PRODUCTION MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ MONO PRINT MODULE	\$0.00	\$0.00	0%	\$461.00	\$368.80	20%	\$34.20	n/a	n/a	n/a	n/a
MW90950	PRODUCTION MAILING SYSTEMS ACCESSORIES	ROLL TAPE KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF6	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+3000/SENDPRO3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
MP4W	PRODUCTION MAILING SYSTEMS ACCESSORIES	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP3W	PRODUCTION MAILING SYSTEMS ACCESSORIES	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
APKM	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW92705	PRODUCTION MAILING SYSTEMS ACCESSORIES	15" DISPLAY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90067	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$100.00	\$65.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
N199	PRODUCTION MAILING SYSTEMS ACCESSORIES	SCALE STAND (MP30)	\$115.00	\$69.00	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFB	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$155.00	\$101.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF9	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	\$101.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW97182	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS LAN ADAPTER	\$188.00	\$101.00	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90705	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES PC SYSTEM CONNECT	\$168.00	\$101.00	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV97500	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS LAN CLIENT	\$170.00	\$110.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	PRODUCTION MAILING SYSTEMS ACCESSORIES	100' LAN CABLE	\$205.00	\$133.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS KEYBOARD	\$205.00	\$133.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS 4-PORT ROUTER	\$300.00	\$195.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWD	PRODUCTION MAILING SYSTEMS FURNITURE	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$276.00	\$207.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFA2	PRODUCTION MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (100 DEPT)	\$390.00	\$235.00	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFB4	PRODUCTION MAILING SYSTEMS ACCESSORIES	USPS B/M RATES	\$510.00	\$332.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW909020	PRODUCTION MAILING SYSTEMS ACCESSORIES	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00	\$332.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWB	PRODUCTION MAILING SYSTEMS FURNITURE	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$504.00	\$378.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	PRODUCTION MAILING SYSTEMS ACCESSORIES	100 DEPT ANALYTICS	\$625.00	\$406.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBG	PRODUCTION MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE	\$720.00	\$468.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90806	PRODUCTION MAILING SYSTEMS ACCESSORIES	POWER STACKER EXTENSION	\$720.00	\$468.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SEDS	PRODUCTION MAILING SYSTEMS ACCESSORIES	BARCODE SCANNER	\$902.00	\$542.75	40%	\$210.00	\$168.00	20%	\$15.61	n/a	n/a	n/a	n/a
MEID	PRODUCTION MAILING SYSTEMS	METER HARDWARE - P SERIES, HV	\$909.00	\$563.58	38%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPY8	PRODUCTION MAILING SYSTEMS ACCESSORIES	LASER PRINTER	\$957.00	\$576.00	40%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
MSD2	PRODUCTION MAILING SYSTEMS ACCESSORIES	15" COLOR TOUCH DISPLAY	\$980.00	\$660.00	33%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90024	PRODUCTION MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE KIT	\$1,165.00	\$757.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSRP	PRODUCTION MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$816.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APSH	PRODUCTION MAILING SYSTEMS ACCESSORIES	220/135 LPM SPEED	\$1,560.00	\$826.80	47%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAA	PRODUCTION MAILING SYSTEMS ACCESSORIES	500 DEPT ANALYTICS	\$1,350.00	\$878.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAS	PRODUCTION MAILING SYSTEMS ACCESSORIES	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	PRODUCTION MAILING SYSTEMS ACCESSORIES	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWA	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,258.00	\$1,468.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPS	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,498.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
SVWE	PRODUCTION MAILING SYSTEMS FURNITURE	CONSOLE	\$2,199.00	\$1,527.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZ	PRODUCTION MAILING SYSTEMS ACCESSORIES	3000 DEPT ANALYTICS	\$2,460.00	\$1,584.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVPS	PRODUCTION MAILING SYSTEMS ACCESSORIES	MAILCENTER POWER STACKER	\$2,550.00	\$1,657.50	35%	\$275.00	\$220.00	20%	\$20.44	n/a	n/a	n/a	n/a
AP51	PRODUCTION MAILING SYSTEMS ACCESSORIES	270/170 LPM SPEED	\$6,295.00	\$3,336.00	47%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKM1	PRODUCTION MAILING SYSTEMS ACCESSORIES	UNLIMITED ACCOUNTING FOR P SERIES	\$6,480.00	\$3,900.00	40%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP5K	PRODUCTION MAILING SYSTEMS ACCESSORIES	160/105 LPM SPEED	\$14,365.00	\$7,231.85	50%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVBD	PRODUCTION MAILING SYSTEMS	MAILCENTER 3000	\$21,900.00	\$13,536.00	38%	\$1,844.00	\$1,475.20	20%	\$137.05	n/a	n/a	n/a	n/a

Integrated Postal Scales (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	44%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	16%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts If end user is utilizing Time and Materials Maintenance	20%
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MP81	INTEGRATED POSTAL SCALES	SERIAL INTERFACE SCALE	\$0.00	\$0.00	0%	\$28.00	\$22.40	20%	\$2.08	n/a	n/a	n/a	n/a
MP82	INTEGRATED POSTAL SCALES	HORIZON TYPE APPROVED SCALE	\$0.00	\$0.00	0%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
MT30	INTEGRATED POSTAL SCALES	PLATFORM SCALE 30LB	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
MT49	INTEGRATED POSTAL SCALES	SCALE, GLOBAL - 149 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MT70	INTEGRATED POSTAL SCALES	PLATFORM SCALE 70 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MW96000	INTEGRATED POSTAL SCALES	WEIGHING PLATFORM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MT7W	INTEGRATED POSTAL SCALES	SCALE, W&M, GLOBAL - 70 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MT3W	INTEGRATED POSTAL SCALES	SCALE, W&M, US - 30 LB	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
MT4W	INTEGRATED POSTAL SCALES	SCALE, W&M, GLOBAL - 149 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP49	INTEGRATED POSTAL SCALES	70/149 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MPC4	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM (DM125 PLATFORM)	\$0.00	\$0.00	0%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
IPW1	INTEGRATED POSTAL SCALES	DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP96	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$108.00	\$86.40	20%	\$8.03	n/a	n/a	n/a	n/a
ZHLS	INTEGRATED POSTAL SCALES	LOBBY SCALE CAPABILITY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MT73	INTEGRATED POSTAL SCALES	SCALE, W&M, POSTAL - 35 KG	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MPC1	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
MP8K	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$13.00	\$10.40	20%	\$0.97	n/a	n/a	n/a	n/a
MP30	INTEGRATED POSTAL SCALES	15/30 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
HV96000	INTEGRATED POSTAL SCALES	MAIL CENTER WEIGHING PLATFORM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPW0	INTEGRATED POSTAL SCALES	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWL	INTEGRATED POSTAL SCALES	5LBS./3KG WEIGHING OPTION FOR MP81 SCALE	\$911.00	\$445.20	51%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IGW2	INTEGRATED POSTAL SCALES	2 LB INTERFACED WEIGHING	\$871.00	\$415.10	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH01	INTEGRATED POSTAL SCALES	5LB WEIGHING OPTION FOR MP82 SCALE	\$945.00	\$490.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IGW5	INTEGRATED POSTAL SCALES	5 LB INTERFACED WEIGHING	\$1,294.00	\$671.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWM	INTEGRATED POSTAL SCALES	10LBS./ 5KG WEIGHING OPTION FOR MP81 SCALE	\$1,483.00	\$772.20	51%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH02	INTEGRATED POSTAL SCALES	10LB WEIGHING OPTION FOR MP82 SCALE	\$1,518.00	\$787.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IGW9	INTEGRATED POSTAL SCALES	10 LB INTERFACED WEIGHING	\$1,655.00	\$888.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPVV	INTEGRATED POSTAL SCALES	5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$1,730.00	\$968.80	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH03	INTEGRATED POSTAL SCALES	15LB WEIGHING OPTION FOR MP82 SCALE	\$2,056.00	\$1,066.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWH	INTEGRATED POSTAL SCALES	15LBS./7KG WEIGHING OPTION FOR MP81 SCALE	\$2,056.00	\$1,066.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH07	INTEGRATED POSTAL SCALES	15 LB WEIGHING OPTION FOR MP3W SCALE	\$1,335.00	\$1,088.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPWW	INTEGRATED POSTAL SCALES	10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,150.00	\$1,204.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPW5	INTEGRATED POSTAL SCALES	15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,465.00	\$1,380.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPWX	INTEGRATED POSTAL SCALES	15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,465.00	\$1,380.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPW6	INTEGRATED POSTAL SCALES	30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,820.00	\$1,579.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH13	INTEGRATED POSTAL SCALES	30 LB WEIGHING OPTION FOR MP30 SCALE	\$2,389.00	\$1,574.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHA3	INTEGRATED POSTAL SCALES	30 LB WEIGHING OPTION FOR MT30 SCALE	\$3,230.00	\$1,674.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPW7	INTEGRATED POSTAL SCALES	70 LB INTERFACED WEIGHING	\$3,145.00	\$1,761.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH15	INTEGRATED POSTAL SCALES	70 LB WEIGHING OPTION FOR MP49 SCALE	\$3,334.00	\$1,867.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH85	INTEGRATED POSTAL SCALES	70 LB WEIGHING OPTION FOR MT70 SCALE	\$3,601.00	\$1,867.00	48%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IPW8	INTEGRATED POSTAL SCALES	149 LB INTERFACED WEIGHING	\$4,355.00	\$2,439.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Letter Openers, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	34%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	15%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DLA2	LETTER OPENERS, LOW VOLUME	DL200** LETTER OPENER W/INSTALLATION & TRAINING	\$3,603.00	\$2,075.70	42%	\$286.00	\$228.80	20%	\$21.26	n/a	n/a	n/a	n/a

Letter Openers, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	20%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	15%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
OMBIN	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	3065 SORT LETTER OPENER BIN	\$802.00	\$631.00	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMBAT	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	306 LETTER OPENER BATCHER	\$1,603.00	\$1,261.00	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMCENV	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	3065 SORT LETTER OPENER CONVEYOR	\$2,176.00	\$1,712.00	21%	\$167.00	\$133.60	20%	\$12.41	n/a	n/a	n/a	n/a
OMPRINT	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	306 AND 3065 HIGH SPEED INKJET PRINTER	\$3,435.00	\$2,705.00	21%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
DLA3	LETTER OPENERS, HIGH VOLUME	DL400** HIGH SPEED LETTER OPENER W/INSTALLATION & TRAINING	\$6,354.00	\$4,440.00	30%	\$645.00	\$516.00	20%	\$47.94	n/a	n/a	n/a	n/a
DLA4	LETTER OPENERS, HIGH VOLUME	OMATION 410 W/INSTALL & TRAINING 120V	\$10,791.00	\$7,993.00	26%	\$1,151.00	\$920.80	20%	\$85.54	n/a	n/a	n/a	n/a
OM306	LETTER OPENERS, HIGH VOLUME	306 LETTER OPENER	\$18,118.00	\$13,420.00	26%	\$1,560.00	\$1,248.00	20%	\$115.94	n/a	n/a	n/a	n/a
OM306S	LETTER OPENERS, HIGH VOLUME	306S LETTER OPENER W/SORT	\$21,552.00	\$15,964.00	26%	\$1,872.00	\$1,497.60	20%	\$139.13	n/a	n/a	n/a	n/a

Letter Folders, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with the following Scope of Work: NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) Discount off Parts for Time and Materials maintenance	5%

Offerors Response

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
TD30M	LOW VOLUME LETTER FOLDERS ACCESSORIES	FOLDER LOCALIZATION KIT US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DPIC	LOW VOLUME LETTER FOLDERS ACCESSORIES	HIGH CAPACITY EXTENSION	\$350.00	\$286.00	24%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DPIC	LOW VOLUME LETTER FOLDERS	CROSS FOLD KIT	\$765.00	\$535.00	24%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DP.S.	LOW VOLUME LETTER FOLDERS ACCESSORIES	CONVERTER TRACKER	\$940.00	\$723.00	24%	\$82.00	\$65.60	20%	\$6.00	n/a	n/a	n/a	n/a
DPB0	LOW VOLUME LETTER FOLDERS	OFFICEBRIGHT FOLDER	\$5,354.00	\$3,853.50	28%	\$521.00	\$416.80	20%	\$38.72	n/a	n/a	n/a	n/a

Letter Folders, High Volume (Reference Part 3.19)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with the Calculation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	88%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	15%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) Discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 1-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
0990	HIGH VOLUME LETTER FOLDERS	OFFICE/HIGHT FOLDER	\$6,757.00	\$4,838.00	28%	\$781.00	\$624.80	20%	\$58.04	0/0	0/0	0/0	0/0

Inserters, Production (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	15%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	5%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

* In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2026 will not be accepted by the USPS.

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
D2K1	PRODUCTION INSERTER ACCESSORIES	D2K1 - 1 SM ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D2K2	PRODUCTION INSERTER ACCESSORIES	D2K1 - 2 SM ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IF90	PRODUCTION INSERTER ACCESSORIES	DATA CAPTURE UPLOAD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFX8	PRODUCTION INSERTER ACCESSORIES	EXTERNAL ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DKC	PRODUCTION INSERTER ACCESSORIES	D2000 SW UPDATE FOR FIELD NETWORK	\$383.23	\$333.41	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FB9G	PRODUCTION INSERTER ACCESSORIES	TOP EDGE ENVELOPE MARKER 891	\$1,925.00	\$1,576.00	18%	\$109.00	\$103.55	5%	\$9.62	n/a	n/a	n/a	n/a
RD5E	PRODUCTION INSERTER ACCESSORIES	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$2,041.00	\$1,643.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FB9Q	PRODUCTION INSERTER ACCESSORIES	BOTTOM EDGE ENVELOPE MARKER 728	\$2,051.00	\$1,677.00	18%	\$121.00	\$114.95	5%	\$10.68	n/a	n/a	n/a	n/a
FB8A	PRODUCTION INSERTER ACCESSORIES	STANDARD FOLD PLATES	\$3,909.00	\$3,148.53	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
FB9D	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$3,909.00	\$3,149.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FB9Z	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$3,909.00	\$3,149.00	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
FB9K	PRODUCTION INSERTER ACCESSORIES	BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,156.00	\$3,358.00	19%	\$366.00	\$347.70	5%	\$33.30	n/a	n/a	n/a	n/a
FB9J	PRODUCTION INSERTER ACCESSORIES	TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,276.00	\$3,454.00	19%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
DN4	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN	\$5,747.00	\$4,655.00	19%	\$852.00	\$809.40	5%	\$75.19	n/a	n/a	n/a	n/a
FB9C	PRODUCTION INSERTER ACCESSORIES	LOW CAP DIVERT W/ SMART DEFLECT	\$6,216.00	\$5,025.00	19%	\$90.00	\$86.50	5%	\$52.07	n/a	n/a	n/a	n/a
DNB	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$7,845.00	\$6,426.00	19%	\$852.00	\$809.40	5%	\$75.19	n/a	n/a	n/a	n/a
D1WR	PRODUCTION INSERTER ACCESSORIES	NETWORK MAIN PC D2000	\$7,531.21	\$6,552.07	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DN4A	PRODUCTION INSERTER ACCESSORIES	FACE DOWN EXIT L DIVERT	\$14,767.00	\$11,947.71	19%	\$819.00	\$778.05	5%	\$72.28	n/a	n/a	n/a	n/a
FB9B	PRODUCTION INSERTER ACCESSORIES	AUTOMATIC FOLD CAPABILITY	\$15,558.00	\$12,532.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FB9P	PRODUCTION INSERTER ACCESSORIES	2D CAMERA SCANNER	\$16,339.00	\$13,357.00	19%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
DNMS	PRODUCTION INSERTER ACCESSORIES	D2000 FILE BASED MICROSERVER	\$17,073.00	\$14,853.50	13%	\$1,707.00	\$1,621.65	5%	\$150.65	n/a	n/a	n/a	n/a
FB9H	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNER FOR SHEET FEEDER	\$17,323.00	\$15,071.01	13%	\$2,078.76	\$1,974.82	5%	\$183.46	n/a	n/a	n/a	n/a
FB9L	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$21,315.00	\$17,204.00	19%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
D1ST	PRODUCTION INSERTER ACCESSORIES	FILE BASED PROCESSING	\$29,020.00	\$23,480.00	19%	\$3,328.00	\$3,161.60	5%	\$290.71	n/a	n/a	n/a	n/a
FB9A	PRODUCTION INSERTER ACCESSORIES	HCSF W/ STANDARD HOPPER	\$42,887.00	\$34,547.70	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
FB8A	PRODUCTION INSERTER ACCESSORIES	HCSF W/ EXTENDED HOPPER	\$45,888.00	\$36,965.00	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
DNX	PRODUCTION INSERTER ACCESSORIES	IN LINE INFINITY METER UP TO 20 SHT	\$66,988.00	\$54,051.00	19%	\$2,892.00	\$2,747.40	5%	\$255.23	n/a	n/a	n/a	n/a
DN1	PRODUCTION INSERTER ACCESSORIES	IN LINE INFINITY METER UP TO 50 SHT	\$69,730.00	\$56,285.00	19%	\$3,679.00	\$3,495.05	5%	\$324.69	n/a	n/a	n/a	n/a
DNAP	PRODUCTION INSERTER ACCESSORIES	D2000 INLINE ENVELOPE PRINTING	\$71,081.00	\$58,184.00	13%	\$12,647.00	\$12,014.05	5%	\$1,116.17	n/a	n/a	n/a	n/a
DNBP	PRODUCTION INSERTER ACCESSORIES	IN LINE ENVELOPE PRINTING D2000 CUSTOM	\$95,596.00	\$83,168.00	13%	\$13,895.00	\$13,200.25	5%	\$1,226.31	n/a	n/a	n/a	n/a
DNCO	PRODUCTION INSERTER	D2000 TWO ENCLOSURE FEEDER SYSTEM	\$184,096.00	\$144,803.45	21%	\$11,159.00	\$10,601.05	5%	\$984.84	n/a	n/a	n/a	n/a
DN1C	PRODUCTION INSERTER	D2000 THREE ENCLOSURE FEEDER SYSTEM	\$188,214.00	\$147,693.00	22%	\$11,606.00	\$11,025.70	5%	\$1,024.29	n/a	n/a	n/a	n/a
DN2C	PRODUCTION INSERTER	D2000 FOUR ENCLOSURE FEEDER SYSTEM	\$210,186.00	\$165,022.00	21%	\$12,800.00	\$12,160.00	5%	\$1,129.67	n/a	n/a	n/a	n/a
IT00	PRODUCTION INSERTER ACCESSORIES	LIC. US DM INFINITY COMMERCIAL METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IT04	PRODUCTION INSERTER ACCESSORIES	LIC. US DM INFINITY PERMIT METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CYCLECOVERAGE	PRODUCTION INSERTER	CYCLE COVERAGE FEE	\$0.05/PER CYCLE	\$0.05/PER CYCLE	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Folder-Inserters, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	20%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	16%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
T1PP	LOW VOLUME FOLDER-INSERTER ACCESSORIES	PERFED PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1NP	LOW VOLUME FOLDER-INSERTER ACCESSORIES	NON PERF PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F381076	LOW VOLUME FOLDER-INSERTER ACCESSORIES	KIT, RELAY 2500-4500 PB LOGO	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1TC	LOW VOLUME FOLDER-INSERTER FURNITURE	OPTIONAL CASTERS FOR INSERTER TABLES	\$518.00	\$388.50	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1AT	LOW VOLUME FOLDER-INSERTER ACCESSORIES	ADDITIONAL SHEET FEEDER	\$1,598.00	\$1,242.00	22%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
T1TA	LOW VOLUME FOLDER-INSERTER FURNITURE	33X33X29-36 STORAGE CABINET	\$1,662.00	\$1,246.50	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1TB	LOW VOLUME FOLDER-INSERTER FURNITURE	45.5X33X29-36 STORAGE CABINET	\$1,799.00	\$1,319.25	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1B1	LOW VOLUME FOLDER-INSERTER ACCESSORIES	DMR SCANNER W/INSTALL & TRG	\$1,827.00	\$1,420.00	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1D0	LOW VOLUME FOLDER-INSERTER ACCESSORIES	DMR SCANNER WITH INSTALL & TRG	\$1,827.00	\$1,420.00	22%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
T1R5	LOW VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL STACKER W/INSTALL & TRG	\$2,010.00	\$1,439.10	28%	\$174.00	\$139.20	20%	\$12.93	n/a	n/a	n/a	n/a
T1T4	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D TOP SCANNER W/INSTALL & TRAINING	\$2,457.00	\$1,911.00	22%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
T1T3	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D BOTTOM SCANNER W/INSTALL & TRAINING	\$2,457.00	\$1,911.00	22%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
T1B2	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D TOP W/ RIE/ INSTALL & TRG	\$2,857.00	\$2,222.00	22%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
T1B3	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D BOTTOM W/RIE/ INSTALL & TRG	\$2,857.00	\$2,222.00	22%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
T1B4	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D I&T C-DOUBLE FRONT /HALF- Z BACK /RIP	\$3,235.00	\$2,717.40	16%	\$505.00	\$404.00	20%	\$37.53	n/a	n/a	n/a	n/a
T1B5	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D I&T HALF- Z FRONT/C- DOUBLE BACK/RIP	\$3,235.00	\$2,717.40	16%	\$505.00	\$404.00	20%	\$37.53	n/a	n/a	n/a	n/a
T1Z5	LOW VOLUME FOLDER-INSERTER	RELAY 2500 W/INSTALL & TRAINING	\$9,845.00	\$6,879.20	30%	\$960.00	\$768.00	20%	\$71.35	n/a	n/a	n/a	n/a

Folder-Inserters, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	20%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	17%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts if end user is utilizing Time and Materials Maintenance	20%
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
F900020	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD2	\$105.00	\$87.00	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F9PG2	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD SERVICE PACKAGE 2	\$113.50	\$87.00	23%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F9PG	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD	\$339.00	\$245.00	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790725	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT FEEDER INSERT SUPPORT	\$458.98	\$373.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TT7E	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	SCANNER MOUNTING KIT HIGH CAP SHEET FDR	\$1,134.00	\$941.22	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TTVP	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL POWER STACKER	\$2,284.00	\$1,755.00	23%	\$181.00	\$144.80	20%	\$13.45	n/a	n/a	n/a	n/a
TTVY	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST& TRG/INTEGRITY EXPRESS	\$3,298.00	\$2,259.00	32%	\$1,287.00	\$1,029.60	20%	\$95.65	n/a	n/a	n/a	n/a
TTVU	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST&TRG/RELAY INTEG PRO STD	\$3,111.00	\$2,390.00	23%	\$1,237.00	\$989.60	20%	\$91.93	\$370.00	\$456.00	20%	\$42.36
TTBT	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D HCF/INST&TRG/RELAY INTEG PRO STD	\$4,682.00	\$3,598.00	23%	\$1,055.00	\$844.00	20%	\$78.41	\$570.00	\$456.00	20%	\$43.36
TTRW	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST&TRG/RELAY INTEG PRO ADV	\$4,682.00	\$3,598.00	23%	\$1,237.00	\$989.60	20%	\$91.93	\$950.00	\$760.00	20%	\$70.60
TTRX	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$4,964.00	\$3,815.00	23%	\$1,098.00	\$878.40	20%	\$81.60	n/a	n/a	n/a	n/a
TTVD	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D CAMERA HIGH CAPACITY SHEET FEEDER	\$4,903.00	\$4,069.49	17%	\$1,186.00	\$948.80	20%	\$88.14	n/a	n/a	n/a	n/a
TTVU	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D HCF/INST&TRG/RELAY INTEG PRO ADV	\$6,356.00	\$4,885.00	23%	\$1,055.00	\$844.00	20%	\$78.41	\$950.00	\$760.00	20%	\$70.60
TTSP	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC	\$11,715.00	\$8,026.00	31%	\$362.00	\$289.60	20%	\$26.90	\$375.00	\$300.00	20%	\$27.87
TT6P	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 5000/6000 FILE BASED PROCESSING	\$12,859.00	\$8,810.00	31%	\$863.00	\$690.40	20%	\$64.14	\$375.00	\$300.00	20%	\$27.87
TT3S	MEDIUM VOLUME FOLDER-INSERTER	RELAY 3500 W/INSTALL & TRAINING	\$14,532.00	\$10,154.40	30%	\$1,320.00	\$1,056.00	20%	\$98.10	n/a	n/a	n/a	n/a
TT4S	MEDIUM VOLUME FOLDER-INSERTER	RELAY 4500 W/INSTALL & TRAINING	\$17,394.00	\$12,684.00	26%	\$1,872.00	\$1,497.60	20%	\$139.13	n/a	n/a	n/a	n/a
TT5D	MEDIUM VOLUME FOLDER-INSERTER	RELAY 5000 W/A FEEDER TOWER	\$24,559.00	\$17,168.00	30%	\$2,552.00	\$2,041.60	20%	\$189.67	n/a	n/a	n/a	n/a
TT6D	MEDIUM VOLUME FOLDER-INSERTER	RELAY 6000 INSERTING SYSTEM	\$48,193.00	\$35,698.00	26%	\$3,617.00	\$2,893.60	20%	\$268.82	n/a	n/a	n/a	n/a

Folder-inserters, High Volume (Reference Part 3.19)		
All products offered for this category of equipment shall meet or exceed the listed specifications with this solicitation Scope of Work.	Offerors Response	
NO VOLUME OR TERM DISCOUNTS INCLUDED		
Required		
Percent (%) Discount from MSRP off Base Category Equipment		28%
Optional		
Percentage (%) Discount from MSRP off Associated Accessories		28%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)		17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture		25%
Maintenance		
Percentage (%) Discount from MSRP off full service maintenance contracts		20%
If end user is utilizing Time and Materials Maintenance		
Hourly rate for Time and Materials - regular business hours	\$218.00	
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00	
Percentage (%) discount off Parts for Time and Materials maintenance	5%	

Item	Category	Description	Equipment Price	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
F79042-01	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	POWER CORD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D8X	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SECOND STACKER FOR TANDEM BELT STACKER	\$0.00	\$0.00	0%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
F790135	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES-KIT-MATTE BOOKLET KIT FOR TOWER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790442	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT-FLAT ENVELOPE KIT FOR TOWER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790034	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	USB HUB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D80012	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL POWER LOCALIZATION KIT- US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790700-01-PB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	LOCALIZATION KIT - U.S. - PB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F791700-01-PB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	LOCALIZATION KIT, HCSP - U.S. - PB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790726	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT - ADJUSTABLE SHINGLE TRAY	\$144.00	\$96.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780184	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	INSERT TRAY	\$236.00	\$147.60	37%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780183	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SHEET/FLAT ENVELOPE TRAY	\$236.00	\$147.60	37%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F700327	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SPECIAL TOWER FEEDER KIT	\$299.00	\$199.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8M	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$396.00	\$264.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8N	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	STRAIGHT IN LINE POWER STACKER KIT	\$413.00	\$275.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790018	HIGH VOLUME FOLDER-INSERTER FURNITURE	18 IN. CONSOLE EXTENSION	\$425.00	\$295.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790019	HIGH VOLUME FOLDER-INSERTER FURNITURE	30 IN. CONSOLE EXTENSION	\$545.00	\$378.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F758	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BARCODE SCANNING SOFTWARE	\$859.00	\$572.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7D	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BOTTOM ADDRESS INVERTER KIT	\$1,296.00	\$864.00	33%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
T8K	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS)	\$1,409.00	\$939.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8R	HIGH VOLUME FOLDER-INSERTER FURNITURE	HEIGHT ADJUSTABLE TABLE, 60IN. W/ SHELF	\$2,155.00	\$1,496.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8T	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	EXIT TRANSPORT	\$2,285.00	\$1,523.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8R1	HIGH VOLUME FOLDER-INSERTER FURNITURE	HEIGHT ADJUSTABLE TABLE, 60IN. W/ SHELF AND LOCKING DOORS	\$2,536.00	\$1,761.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8D	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER SCANNING	\$2,862.00	\$1,908.00	33%	\$1,287.00	\$1,029.60	20%	\$86.65	n/a	n/a	n/a	n/a
W593	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FILE BASED PROCESSING WINDOWS 10 PC	\$3,243.00	\$2,161.00	33%	\$501.00	\$400.80	20%	\$37.23	n/a	n/a	n/a	n/a
T8M	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	T8M - TOWER SCANNING HARDWARE	\$3,640.00	\$2,426.00	33%	\$421.00	\$336.80	20%	\$31.29	n/a	n/a	n/a	n/a
F7TB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	TOWER OMR BARCODE SCANNING HARDWARE	\$3,640.00	\$2,426.00	33%	\$421.00	\$336.80	20%	\$31.29	n/a	n/a	n/a	n/a
F7F5	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHEET FEED	\$3,640.00	\$2,426.00	33%	\$252.00	\$201.60	20%	\$18.73	n/a	n/a	n/a	n/a
F7M1	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	MAIL MACHINE INTERFACE FOR CONNECT+ 3000	\$3,768.00	\$2,511.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7MT	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	\$3,768.00	\$2,511.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8RC	HIGH VOLUME FOLDER-INSERTER FURNITURE	60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$4,315.00	\$2,996.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8BB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BELT STACKER W/ INSTALLATION TO HEIGHT STAND	\$4,734.00	\$3,155.00	33%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
T8F5	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FLAT SEALER	\$4,947.00	\$3,298.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8RD	HIGH VOLUME FOLDER-INSERTER FURNITURE	90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$5,250.00	\$3,640.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8BD	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, INLINE	\$6,170.00	\$4,113.00	33%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
T8F	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 BELT STACKER	\$6,324.00	\$4,216.00	33%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
T8C	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BOOKLET FEEDER	\$6,324.00	\$4,216.00	33%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
T8DG	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TRAY)	\$7,877.00	\$5,217.00	33%	\$778.00	\$622.40	20%	\$57.82	n/a	n/a	n/a	n/a
T8HC	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	HIGH CAPACITY SHEET FEEDER	\$8,426.00	\$5,298.48	37%	\$938.00	\$750.40	20%	\$69.71	n/a	n/a	n/a	n/a
T8J	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 OMR/BARCODE SCANNER	\$11,041.00	\$7,360.00	33%	\$1,129.00	\$903.20	20%	\$83.91	n/a	n/a	n/a	n/a
T8P	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC	\$17,439.00	\$11,625.00	33%	\$362.00	\$289.60	20%	\$26.90	\$375.00	\$300.00	20%	\$27.87
D8PP	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	D8PP FILE BASED PROCESSING	\$18,583.00	\$12,388.00	33%	\$863.00	\$690.40	20%	\$64.14	\$375.00	\$300.00	20%	\$27.87
T8E	HIGH VOLUME FOLDER-INSERTER	RELAY 9000 MULTIFUNCTION FOLDER	\$30,961.00	\$20,640.00	33%	\$3,334.00	\$2,667.20	20%	\$247.78	n/a	n/a	n/a	n/a
T8B	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 2ND TOWER	\$34,714.00	\$23,142.00	33%	\$3,742.00	\$2,993.60	20%	\$278.11	n/a	n/a	n/a	n/a
T170	HIGH VOLUME FOLDER-INSERTER	RELAY 7000 INSERTING SYSTEM	\$54,214.00	\$34,095.60	37%	\$4,334.00	\$3,467.20	20%	\$322.10	n/a	n/a	n/a	n/a
T8D	HIGH VOLUME FOLDER-INSERTER	RELAY 8000 INSERTING SYSTEM	\$78,793.00	\$52,528.00	33%	\$5,994.00	\$4,795.20	20%	\$445.48	n/a	n/a	n/a	n/a
T89	HIGH VOLUME FOLDER-INSERTER	RELAY 9000 INSERTER W/INST/TRG-500K MO W/ BASE, MAIL FEEDER, TOW	\$94,102.00	\$62,825.00	33%	\$9,862.00	\$7,889.60	20%	\$732.95	n/a	n/a	n/a	n/a

Folder-inserters, Production (Reference Part 3.19)

All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	15%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	5%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Offerors Response

** In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2026 will not be accepted by the USPS

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
D2K1	PRODUCTION INSERTER ACCESSORIES	D2K1 - 1.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D2K2	PRODUCTION INSERTER ACCESSORIES	D2K1 - 2.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F90	PRODUCTION INSERTER ACCESSORIES	DATA CAPTURE UPLOAD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F98	PRODUCTION INSERTER ACCESSORIES	EXTERNAL ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D10C	PRODUCTION INSERTER ACCESSORIES	D1000 SW UPDATE FOR FIELD RETROFIT	\$387.23	\$333.41	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89G	PRODUCTION INSERTER ACCESSORIES	TOP EDGE ENVELOPE MARKER RPT	\$3,925.00	\$1,376.00	18%	\$109.00	\$103.52	5%	\$9.62	n/a	n/a	n/a	n/a
RD5E	PRODUCTION INSERTER ACCESSORIES	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$2,041.00	\$1,643.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Q	PRODUCTION INSERTER ACCESSORIES	BOTTOM EDGE ENVELOPE MARKER 728	\$2,051.00	\$1,677.00	18%	\$121.00	\$114.95	5%	\$10.68	n/a	n/a	n/a	n/a
F89A	PRODUCTION INSERTER ACCESSORIES	STANDARD FOLD PLATES	\$3,909.00	\$3,148.53	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89D	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$3,909.00	\$3,149.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Z	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$3,909.00	\$3,149.00	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89K	PRODUCTION INSERTER ACCESSORIES	BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,156.00	\$3,358.00	19%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
F89J	PRODUCTION INSERTER ACCESSORIES	TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,275.00	\$3,454.00	19%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
D1C4	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN	\$5,747.00	\$4,655.00	19%	\$852.00	\$809.40	5%	\$75.19	n/a	n/a	n/a	n/a
F89C	PRODUCTION INSERTER ACCESSORIES	LOW CAP DIVERT W/ SMART DEFLECT	\$6,216.00	\$5,025.00	19%	\$590.00	\$560.50	5%	\$52.07	n/a	n/a	n/a	n/a
D1CB	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$7,945.00	\$6,426.00	19%	\$852.00	\$809.40	5%	\$75.19	n/a	n/a	n/a	n/a
D1WR	PRODUCTION INSERTER ACCESSORIES	RETROFIT MAIN PC D1000	\$7,523.11	\$6,532.07	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D1CA	PRODUCTION INSERTER ACCESSORIES	FACE DOWN EXIT 1 DIVERT	\$14,767.00	\$11,947.71	19%	\$852.00	\$778.05	5%	\$72.28	n/a	n/a	n/a	n/a
F89B	PRODUCTION INSERTER ACCESSORIES	AUTOMATIC FOLD CAPABILITY	\$15,558.00	\$12,532.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89P	PRODUCTION INSERTER ACCESSORIES	2D CAMERA SCANNER	\$16,339.00	\$13,257.00	19%	\$1,129.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
D1M5	PRODUCTION INSERTER ACCESSORIES	D1000 FILE BASED MICROSERVER	\$17,073.00	\$14,833.50	13%	\$1,707.00	\$1,603.65	5%	\$150.65	n/a	n/a	n/a	n/a
F89H	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNER FOR SHEET FEEDER	\$17,323.00	\$15,071.01	13%	\$2,078.76	\$1,974.82	5%	\$183.46	n/a	n/a	n/a	n/a
F89L	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$21,315.00	\$17,204.00	19%	\$1,129.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
D1ST	PRODUCTION INSERTER ACCESSORIES	FILE BASED PROCESSING	\$29,020.00	\$23,480.00	19%	\$1,328.00	\$1,161.60	5%	\$292.71	n/a	n/a	n/a	n/a
F89B	PRODUCTION INSERTER ACCESSORIES	HCSF W/ STANDARD HOPPER	\$42,881.00	\$34,547.70	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89A	PRODUCTION INSERTER ACCESSORIES	HCSF W/ EXTENDED HOPPER	\$45,888.00	\$36,965.00	19%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1CX	PRODUCTION INSERTER ACCESSORIES	IN LINE INFINITY METER UP TO 20 SHT	\$66,988.00	\$54,051.00	19%	\$2,892.00	\$2,747.40	5%	\$255.23	n/a	n/a	n/a	n/a
D1CY	PRODUCTION INSERTER ACCESSORIES	IN LINE INFINITY METER UP TO 50 SHT	\$69,730.00	\$56,285.00	19%	\$3,679.00	\$3,495.05	5%	\$324.69	n/a	n/a	n/a	n/a
D1AP	PRODUCTION INSERTER ACCESSORIES	D1000 INLINE ENVELOPE PRINTING	\$73,081.00	\$61,841.00	15%	\$12,647.00	\$12,014.65	5%	\$1,116.17	n/a	n/a	n/a	n/a
D1EP	PRODUCTION INSERTER ACCESSORIES	IN LINE ENVELOPE PRINTING D1000 CUSTOM	\$95,596.00	\$83,168.00	13%	\$13,895.00	\$13,200.25	5%	\$1,226.31	n/a	n/a	n/a	n/a
D1C0	PRODUCTION INSERTER	D1000 TWO ENCLOSURE FEEDER SYSTEM	\$184,096.00	\$144,803.45	21%	\$11,159.00	\$10,601.05	5%	\$984.84	n/a	n/a	n/a	n/a
D1C1	PRODUCTION INSERTER	D1000 THREE ENCLOSURE FEEDER SYSTEM	\$186,214.00	\$147,693.00	21%	\$13,806.00	\$13,025.70	5%	\$1,024.29	n/a	n/a	n/a	n/a
D1C2	PRODUCTION INSERTER	D1000 FOUR ENCLOSURE FEEDER SYSTEM	\$239,186.00	\$195,022.00	21%	\$12,860.00	\$12,160.00	5%	\$1,129.67	n/a	n/a	n/a	n/a
1T00	PRODUCTION INSERTER ACCESSORIES	UK, US DM INFINITY COMMERCIAL METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1T04	PRODUCTION INSERTER ACCESSORIES	UK, US DM INFINITY PERMIT METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CYCLECOVERAGE	PRODUCTION INSERTER	CYCLE COVERAGE FEE	\$0.005/PER CYCLE	\$0.005/PER CYCLE	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
PB-MAX3	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT BLACK INK	\$47.99	\$39.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-RED	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT RED INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-BLUE	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT BLUE INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-GREEN	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT GREEN INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WH4PBMAX3	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$221.00	\$157.44	29%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AR100	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 100 PRINTER (x 300K CYCLES/MO)	\$11,249.00	\$8,056.50	28%	\$1,023.00	\$818.40	20%	\$76.03	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	18%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
WHBPBMAX3	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$331.00	\$236.16	29%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W763	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	W760 STACKER FOR ADDRESSRIGHT PRINTERS	\$2,376.00	\$1,864.00	21%	\$229.00	\$183.20	20%	\$17.02	n/a	n/a	n/a	n/a
W764	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS	\$5,287.00	\$4,014.00	24%	\$357.00	\$285.60	20%	\$26.53	n/a	n/a	n/a	n/a
AR200	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 200 (< 600K CYCLES/MO)	\$17,202.00	\$12,320.50	28%	\$1,740.00	\$1,392.00	20%	\$129.32	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
W409	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	17" FLAT PANEL DISPLAY	\$236.00	\$190.00	19%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WHBPBMAX3	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$441.00	\$334.08	24%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ARPF	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO)	\$26,933.00	\$20,466.75	24%	\$2,883.00	\$2,306.40	20%	\$214.27	n/a	n/a	n/a	n/a

Tabbers, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	
Required	
Percent (%) Discount from MSRP off Base Category Equipment	28%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	28%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DT3T	HIGH VOLUME TABBERS ACCESSORIES	STAND FOR W985 CONVEYOR STACKER	\$963.00	\$642.00	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W760	HIGH VOLUME TABBERS ACCESSORIES	STACKER FOR W360 TABBER	\$2,096.00	\$1,317.60	37%	\$220.00	\$176.00	20%	\$16.35	n/a	n/a	n/a	n/a
DT3S	HIGH VOLUME TABBERS ACCESSORIES	W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM	\$4,042.00	\$2,694.00	33%	\$340.00	\$272.00	20%	\$25.27	n/a	n/a	n/a	n/a
DT3A	HIGH VOLUME TABBERS	W360 MULTIFUNCTION TABBER SYSTEM	\$24,204.00	\$15,210.00	37%	\$2,369.00	\$1,895.20	20%	\$176.07	n/a	n/a	n/a	n/a

Mailing Furniture (general) (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	25%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	25%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
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Software, License and Subscription (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. NO VOLUME OR TERM DISCOUNTS INCLUDED	Offerors Response
Required	
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% OFF MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% OFF MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% OFF MSRP	Contract Monthly Software Maintenance
RCSE	SOFTWARE, LICENSE AND SUBSCRIPTION	RELAY INTEGRITY EXPRESS	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP36OACTSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 ANALYTICS	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP36OCLTF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EQUIPMENT CONNECTIVITY (METERS)	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP36OENDSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP36OTRACSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 RECEIVING	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BBSDK	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDK	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
360-APP-BASE	SOFTWARE, LICENSE AND SUBSCRIPTION	360 APP BASE SUBSCRIPTION	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSEAUDITSUB	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-AUDIT LOGGING SUBSCRIPTN	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSELOWCODESUB	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-LOW CODE SUBSCRIPTN	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSEREGCARSUB	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-REGION CARRIER SUBSCRIPTN	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EP360M100	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO 100 LOCATIONS	\$1000.00/MONTH	\$870.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-HL1	SOFTWARE, LICENSE AND SUBSCRIPTION	HOSTING LEVEL 1	\$1000.00/MONTH	\$870.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-150000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-150000 TRANSACTIONS MONTH	\$10,380/MONTH	\$9,030.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-100	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 2 SUB 100	\$108.00/MONTH	\$94.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-5000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1080.00/MONTH	\$940.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
1E02	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E05	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E07	\$ -	\$ -	\$ -	\$ -
1E08	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E0T	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E20	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E23	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E26	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E26-A	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E27	\$ 71.00	\$ 80.94	\$ 97.27	\$ 121.41
1E28	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E2R	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E30	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E31	\$ 180.00	\$ 205.20	\$ 246.60	\$ 307.80
1E35	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E3R	\$ 228.00	\$ 259.92	\$ 312.36	\$ 389.88
1E3S	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E40	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E41	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E43	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E44	\$ 69.00	\$ 78.66	\$ 94.53	\$ 117.99
1E45	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E50	\$ 236.00	\$ 269.04	\$ 323.32	\$ 403.56
1E5R	\$ 258.00	\$ 294.12	\$ 353.46	\$ 441.18
1E6R	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E8R	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1ER3	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1SDL	\$ 884.00	\$ 1,007.76	\$ 1,211.08	\$ 1,511.64
2H00	\$ 151.00	\$ 172.14	\$ 206.87	\$ 258.21
397-B	\$ -	\$ -	\$ -	\$ -
3C00	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3C01	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3COR	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3COX	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C10	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C5R	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3CE5	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3CER	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3CES	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
4C00	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4COR	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4COX	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C10	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C5R	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
4CE5	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4CER	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4CES	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
6C00	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6C05	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6COR	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6CF1	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
6CFR	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
8H00	\$ 151.00	\$ 172.14	\$ 206.87	\$ 258.21
9H00	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
APK1	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
APK2	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
APK3	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
AR100	\$ 1,064.00	\$ 1,212.96	\$ 1,457.68	\$ 1,819.44
AR200	\$ 1,810.00	\$ 2,063.40	\$ 2,479.70	\$ 3,095.10
ARPF	\$ 2,999.00	\$ 3,418.86	\$ 4,108.63	\$ 5,128.29
AZBA	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZBAOMAS	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZBB	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZBBOMAS	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZBC	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBCOMAS	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBD	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBDOMAS	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBE	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
AZBF	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBJ	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBL	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBM	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBN	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBP	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBR	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZBS	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZBT	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
AZBU	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
AZBV	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
AZBX	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
AZCE	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
AZCF	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCG	\$ 566.58	\$ 645.90	\$ 776.21	\$ 968.85
AZCGOMAS	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
AZCJ	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCL	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCM	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCQ	\$ 250.97	\$ 286.11	\$ 343.83	\$ 429.16

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
AZCR	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZCS	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZCW	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZCX	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZCY	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZCZ	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZDS	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
AZDT	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
AZDU	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
AZSA	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
AZSB	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
BM10	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM11	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM40	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM41	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
BM42	\$ 221.00	\$ 251.94	\$ 302.77	\$ 377.91
BM43	\$ 297.00	\$ 338.58	\$ 406.89	\$ 507.87
BM44	\$ 221.00	\$ 251.94	\$ 302.77	\$ 377.91
BM48	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM52	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BMPC	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
C190	\$ 117.00	\$ 133.38	\$ 160.29	\$ 200.07
C190DSK	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
C190POS	\$ 104.00	\$ 118.56	\$ 142.48	\$ 177.84
C200	\$ -	\$ -	\$ -	\$ -
C2C1	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
C2C2	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
C300	\$ 123.00	\$ 140.22	\$ 168.51	\$ 210.33
C400	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
C5C1	\$ 419.00	\$ 477.66	\$ 574.03	\$ 716.49
C5C2	\$ 637.00	\$ 726.18	\$ 872.69	\$ 1,089.27
C5C3	\$ 456.00	\$ 519.84	\$ 624.72	\$ 779.76
C5CC	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
CG12	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
CG15	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
CML5	\$ 86.00	\$ 98.04	\$ 117.82	\$ 147.06
CS88	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
CS8A	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
DA5X	\$ 1,600.00	\$ 1,824.00	\$ 2,192.00	\$ 2,736.00
DA79	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DA7X	\$ 1,992.00	\$ 2,270.88	\$ 2,729.04	\$ 3,406.32
DA86	\$ 215.00	\$ 245.10	\$ 294.55	\$ 367.65
DA8A	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DA8X	\$ 1,221.00	\$ 1,391.94	\$ 1,672.77	\$ 2,087.91
DASC	\$ 565.00	\$ 644.10	\$ 774.05	\$ 966.15

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DDG1	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
DDL3	\$ 233.00	\$ 265.62	\$ 319.21	\$ 398.43
DDL4	\$ 146.00	\$ 166.44	\$ 200.02	\$ 249.66
DDL8	\$ 208.00	\$ 237.12	\$ 284.96	\$ 355.68
DDM1	\$ 109.00	\$ 124.26	\$ 149.33	\$ 186.39
DDM3	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
DDMR	\$ 109.00	\$ 124.26	\$ 149.33	\$ 186.39
DEF1	\$ 383.00	\$ 436.62	\$ 524.71	\$ 654.93
DF10	\$ 84.00	\$ 95.76	\$ 115.08	\$ 143.64
DF80	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
DF8R	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
DF90	\$ 813.00	\$ 926.82	\$ 1,113.81	\$ 1,390.23
DF9R	\$ 813.00	\$ 926.82	\$ 1,113.81	\$ 1,390.23
DFCS	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
DI22	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI23	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI2R	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI2S	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI3C	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3F	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3G	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3H	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3P	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3S	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3T	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3W	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI90	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI95	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DI9A	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9B	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DI9C	\$ 6,420.00	\$ 7,318.80	\$ 8,795.40	\$ 10,978.20
DI9D	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9G	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9H	\$ 4,878.00	\$ 5,560.92	\$ 6,682.86	\$ 8,341.38
DI9J	\$ 5,834.00	\$ 6,650.76	\$ 7,992.58	\$ 9,976.14
DI9K	\$ 4,060.00	\$ 4,628.40	\$ 5,562.20	\$ 6,942.60
DI9L	\$ 6,756.00	\$ 7,701.84	\$ 9,255.72	\$ 11,552.76
DI9P	\$ 863.00	\$ 983.82	\$ 1,182.31	\$ 1,475.73
DI9R	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DIBB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIBD	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIBF	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIBX	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIC0	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
DIC1	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DIC2	\$ 12,800.00	\$ 14,592.00	\$ 17,536.00	\$ 21,888.00
DIC3	\$ 2,892.00	\$ 3,296.88	\$ 3,962.04	\$ 4,945.32
DIC4	\$ 852.00	\$ 971.28	\$ 1,167.24	\$ 1,456.92
DIC5	\$ 3,679.00	\$ 4,194.06	\$ 5,040.23	\$ 6,291.09
DIC6	\$ 1,222.00	\$ 1,393.08	\$ 1,674.14	\$ 2,089.62
DIC7	\$ 2,893.00	\$ 3,298.02	\$ 3,963.41	\$ 4,947.03
DIC8	\$ 1,534.00	\$ 1,748.76	\$ 2,101.58	\$ 2,623.14
DIC9	\$ 3,205.00	\$ 3,653.70	\$ 4,390.85	\$ 5,480.55
DICA	\$ 852.00	\$ 971.28	\$ 1,167.24	\$ 1,456.92
DICB	\$ 852.00	\$ 971.28	\$ 1,167.24	\$ 1,456.92
DICJ	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
DICL	\$ 2,080.00	\$ 2,371.20	\$ 2,849.60	\$ 3,556.80
DICP	\$ 7,889.00	\$ 8,993.46	\$ 10,807.93	\$ 13,490.19
DICQ	\$ 21,766.00	\$ 24,813.24	\$ 29,819.42	\$ 37,219.86
DIHS	\$ 355.00	\$ 404.70	\$ 486.35	\$ 607.05
DIPS	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIPX	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIRS	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIST	\$ 3,328.00	\$ 3,793.92	\$ 4,559.36	\$ 5,690.88
DIVP	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIVS	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DL01	\$ 35.00	\$ 39.90	\$ 47.95	\$ 59.85
DL03	\$ 298.00	\$ 339.72	\$ 408.26	\$ 509.58
DL08	\$ 671.00	\$ 764.94	\$ 919.27	\$ 1,147.41
DLA2	\$ 298.00	\$ 339.72	\$ 408.26	\$ 509.58
DLA3	\$ 671.00	\$ 764.94	\$ 919.27	\$ 1,147.41
DLU1	\$ -	\$ -	\$ -	\$ -
DLU2	\$ -	\$ -	\$ -	\$ -
DLU3	\$ -	\$ -	\$ -	\$ -
DP19	\$ -	\$ -	\$ -	\$ -
DRVS	\$ 179.00	\$ 204.06	\$ 245.23	\$ 306.09
DT3A	\$ 2,464.00	\$ 2,808.96	\$ 3,375.68	\$ 4,213.44
DT3S	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DT50	\$ 948.00	\$ 1,080.72	\$ 1,298.76	\$ 1,621.08
DTS6	\$ 322.00	\$ 367.08	\$ 441.14	\$ 550.62
DTS7	\$ 442.00	\$ 503.88	\$ 605.54	\$ 755.82
ERCM	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
F37B	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F37C	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F37D	\$ -	\$ -	\$ -	\$ -
F37E	\$ -	\$ -	\$ -	\$ -
F383	\$ 1,839.00	\$ 2,096.46	\$ 2,519.43	\$ 3,144.69
F386	\$ 1,839.00	\$ 2,096.46	\$ 2,519.43	\$ 3,144.69
F3N0	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
F3N1	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F3N2	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
F3N3	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
F3N6	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
F3P3	\$ 1,803.00	\$ 2,055.42	\$ 2,470.11	\$ 3,083.13
F3P7	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
F3X2	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
F3Y2	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
F3Z2	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
F4US	\$ 496.00	\$ 565.44	\$ 679.52	\$ 848.16
F652	\$ 568.00	\$ 647.52	\$ 778.16	\$ 971.28
F653	\$ 1,842.00	\$ 2,099.88	\$ 2,523.54	\$ 3,149.82
F654	\$ 1,333.00	\$ 1,519.62	\$ 1,826.21	\$ 2,279.43
F655	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
F656	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
F657	\$ 3,334.00	\$ 3,800.76	\$ 4,567.58	\$ 5,701.14
F658	\$ 778.00	\$ 886.92	\$ 1,065.86	\$ 1,330.38
F66P	\$ 501.00	\$ 571.14	\$ 686.37	\$ 856.71
F680	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F690	\$ 1,129.00	\$ 1,287.06	\$ 1,546.73	\$ 1,930.59
F6US	\$ 1,024.00	\$ 1,167.36	\$ 1,402.88	\$ 1,751.04
F70D	\$ 2,552.00	\$ 2,909.28	\$ 3,496.24	\$ 4,363.92
F70G	\$ 4,508.00	\$ 5,139.12	\$ 6,175.96	\$ 7,708.68
F70I	\$ 458.00	\$ 522.12	\$ 627.46	\$ 783.18
F70K	\$ 6,234.00	\$ 7,106.76	\$ 8,540.58	\$ 10,660.14
F70Q	\$ 759.00	\$ 865.26	\$ 1,039.83	\$ 1,297.89
F70R	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
F70S	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F70T	\$ -	\$ -	\$ -	\$ -
F70V	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
F70Y	\$ 976.00	\$ 1,112.64	\$ 1,337.12	\$ 1,668.96
F721	\$ 1,005.00	\$ 1,145.70	\$ 1,376.85	\$ 1,718.55
F72D	\$ 1,098.00	\$ 1,251.72	\$ 1,504.26	\$ 1,877.58
F72R	\$ 1,005.00	\$ 1,145.70	\$ 1,376.85	\$ 1,718.55
F732	\$ 3,179.00	\$ 3,624.06	\$ 4,355.23	\$ 5,436.09
F733	\$ 946.00	\$ 1,078.44	\$ 1,296.02	\$ 1,617.66
F734	\$ 2,937.00	\$ 3,348.18	\$ 4,023.69	\$ 5,022.27
F736	\$ 1,973.00	\$ 2,249.22	\$ 2,703.01	\$ 3,373.83
F737	\$ 1,163.00	\$ 1,325.82	\$ 1,593.31	\$ 1,988.73
F738	\$ 2,901.00	\$ 3,307.14	\$ 3,974.37	\$ 4,960.71
F739	\$ 3,530.00	\$ 4,024.20	\$ 4,836.10	\$ 6,036.30
F741	\$ -	\$ -	\$ -	\$ -
F745	\$ 5,595.00	\$ 6,378.30	\$ 7,665.15	\$ 9,567.45
F74S	\$ -	\$ -	\$ -	\$ -
F753	\$ -	\$ -	\$ -	\$ -
F755	\$ 4,014.00	\$ 4,575.96	\$ 5,499.18	\$ 6,863.94

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F769	\$ 3,342.00	\$ 3,809.88	\$ 4,578.54	\$ 5,714.82
F7A0	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
F7AR	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
F7B0	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
F7BR	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
F7C0	\$ 6,420.00	\$ 7,318.80	\$ 8,795.40	\$ 10,978.20
F7DI	\$ -	\$ -	\$ -	\$ -
F7EF	\$ -	\$ -	\$ -	\$ -
F7ER	\$ -	\$ -	\$ -	\$ -
F7ET	\$ -	\$ -	\$ -	\$ -
F7FB	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7FS	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7HC	\$ 1,005.00	\$ 1,145.70	\$ 1,376.85	\$ 1,718.55
F7HD	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7M1	\$ -	\$ -	\$ -	\$ -
F7MB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F7MS	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F7S1	\$ -	\$ -	\$ -	\$ -
F7S2	\$ -	\$ -	\$ -	\$ -
F7T2	\$ -	\$ -	\$ -	\$ -
F7T4	\$ -	\$ -	\$ -	\$ -
F7TB	\$ 421.00	\$ 479.94	\$ 576.77	\$ 719.91
F7TT	\$ 217.00	\$ 247.38	\$ 297.29	\$ 371.07
F7TU	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
F7TV	\$ 217.00	\$ 247.38	\$ 297.29	\$ 371.07
F89A	\$ -	\$ -	\$ -	\$ -
F89C	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,008.90
F89E	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
F89F	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
F89G	\$ 109.00	\$ 124.26	\$ 149.33	\$ 186.39
F89J	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
F89K	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
F89L	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
F89P	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
F89Q	\$ 121.00	\$ 137.94	\$ 165.77	\$ 206.91
F8AA	\$ -	\$ -	\$ -	\$ -
F8AB	\$ -	\$ -	\$ -	\$ -
F90A	\$ 201.00	\$ 229.14	\$ 275.37	\$ 343.71
F90G	\$ 6,765.00	\$ 7,712.10	\$ 9,268.05	\$ 11,568.15
F9B1	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
F9B4	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
F9G6	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9L6	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
F9P6	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
F9RB	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F9W2	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9W5	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9ZA	\$ 5,998.00	\$ 6,837.72	\$ 8,217.26	\$ 10,256.58
FD10	\$ 84.00	\$ 95.76	\$ 115.08	\$ 143.64
FD90	\$ 732.00	\$ 834.48	\$ 1,002.84	\$ 1,251.72
FD9A	\$ 732.00	\$ 834.48	\$ 1,002.84	\$ 1,251.72
FD9R	\$ 129.00	\$ 147.06	\$ 176.73	\$ 220.59
FDA0	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
FR5L	\$ 1,882.00	\$ 2,145.48	\$ 2,578.34	\$ 3,218.22
FS26	\$ 1,667.00	\$ 1,900.38	\$ 2,283.79	\$ 2,850.57
GW66	\$ 1,657.00	\$ 1,888.98	\$ 2,270.09	\$ 2,833.47
H201	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
H20A	\$ -	\$ -	\$ -	\$ -
H21R	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
H221	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
H2AR	\$ -	\$ -	\$ -	\$ -
H301	\$ 537.00	\$ 612.18	\$ 735.69	\$ 918.27
HS9D	\$ 71.00	\$ 80.94	\$ 97.27	\$ 121.41
HZ00	\$ 15.00	\$ 17.10	\$ 20.55	\$ 25.65
IFDT	\$ 460.00	\$ 524.40	\$ 630.20	\$ 786.60
J546	\$ 328.00	\$ 373.92	\$ 449.36	\$ 560.88
J64Z	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
J696	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
J794	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
J7D0	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
J7E0	\$ 457.00	\$ 520.98	\$ 626.09	\$ 781.47
J7V0	\$ 370.00	\$ 421.80	\$ 506.90	\$ 632.70
J7W8	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
J7W9	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
JB67	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
JB76	\$ 253.00	\$ 288.42	\$ 346.61	\$ 432.63
JB77	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
JB7X	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
JP67	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
JP6R	\$ 336.00	\$ 383.04	\$ 460.32	\$ 574.56
JP85	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
JP94	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
JR64	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
JR76	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
JZ20	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
JZ30	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
K789	\$ -	\$ -	\$ -	\$ -
KGMM	\$ 1,493.00	\$ 1,702.02	\$ 2,045.41	\$ 2,553.03
LOCKERA	\$ 174.00	\$ 198.36	\$ 238.38	\$ 297.54
LOCKERB	\$ 165.00	\$ 188.10	\$ 226.05	\$ 282.15

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
LOCKERC	\$ 156.00	\$ 177.84	\$ 213.72	\$ 266.76
LOCKER-CBC-NOU	\$ -	\$ -	\$ -	\$ -
LOCKER-CBC-WITH	\$ -	\$ -	\$ -	\$ -
LOCKER-CC	\$ 9.00	\$ 10.26	\$ 12.33	\$ 15.39
LOCKERD	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08
LOCKERE	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08
LOCKERF	\$ 139.00	\$ 158.46	\$ 190.43	\$ 237.69
LOCKERG	\$ 139.00	\$ 158.46	\$ 190.43	\$ 237.69
LOCKERH	\$ 130.00	\$ 148.20	\$ 178.10	\$ 222.30
LOCKERI	\$ 122.00	\$ 139.08	\$ 167.14	\$ 208.62
LOCKERJ	\$ 122.00	\$ 139.08	\$ 167.14	\$ 208.62
LOCKERK	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERK1	\$ 1,471.00	\$ 1,676.94	\$ 2,015.27	\$ 2,515.41
LOCKERK2	\$ 1,488.00	\$ 1,696.32	\$ 2,038.56	\$ 2,544.48
LOCKERK3	\$ 1,488.00	\$ 1,696.32	\$ 2,038.56	\$ 2,544.48
LOCKERK4	\$ 1,503.00	\$ 1,713.42	\$ 2,059.11	\$ 2,570.13
LOCKERK5	\$ 1,520.00	\$ 1,732.80	\$ 2,082.40	\$ 2,599.20
LOCKERK6	\$ 1,520.00	\$ 1,732.80	\$ 2,082.40	\$ 2,599.20
LOCKERK7	\$ 1,536.00	\$ 1,751.04	\$ 2,104.32	\$ 2,626.56
LOCKERK8	\$ 1,552.00	\$ 1,769.28	\$ 2,126.24	\$ 2,653.92
LOCKERK9	\$ 1,568.00	\$ 1,787.52	\$ 2,148.16	\$ 2,681.28
LOCKERL	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERM	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERN	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERO	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERP	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERQ	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERR	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
LOCKER-S	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERT	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERU	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
LOCKERV	\$ 48.00	\$ 54.72	\$ 65.76	\$ 82.08
LOCKERW	\$ 17.00	\$ 19.38	\$ 23.29	\$ 29.07
LOCKERX	\$ -	\$ -	\$ -	\$ -
LOCKSYS1	\$ 2,052.00	\$ 2,339.28	\$ 2,811.24	\$ 3,508.92
LOCKSYS2	\$ 1,891.00	\$ 2,155.74	\$ 2,590.67	\$ 3,233.61
LOCKSYS3	\$ 1,875.00	\$ 2,137.50	\$ 2,568.75	\$ 3,206.25
LOCKSYS4	\$ 1,842.00	\$ 2,099.88	\$ 2,523.54	\$ 3,149.82
LOCKSYS5	\$ 1,730.00	\$ 1,972.20	\$ 2,370.10	\$ 2,958.30
LOCKSYS6	\$ 1,746.00	\$ 1,990.44	\$ 2,392.02	\$ 2,985.66
LOCKSYS7	\$ 2,295.00	\$ 2,616.30	\$ 3,144.15	\$ 3,924.45
LOCKSYS8	\$ 2,181.00	\$ 2,486.34	\$ 2,987.97	\$ 3,729.51
LXAB	\$ 1,144.00	\$ 1,304.16	\$ 1,567.28	\$ 1,956.24
LXAD	\$ 793.00	\$ 904.02	\$ 1,086.41	\$ 1,356.03
LXAE	\$ 699.00	\$ 796.86	\$ 957.63	\$ 1,195.29

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
LXAF	\$ 161.00	\$ 183.54	\$ 220.57	\$ 275.31
LXAG	\$ 280.00	\$ 319.20	\$ 383.60	\$ 478.80
LXAM	\$ 934.00	\$ 1,064.76	\$ 1,279.58	\$ 1,597.14
LXAP	\$ 10,399.00	\$ 11,854.86	\$ 14,246.63	\$ 17,782.29
LXAQ	\$ 10,399.00	\$ 11,854.86	\$ 14,246.63	\$ 17,782.29
LXAX	\$ 1,649.00	\$ 1,879.86	\$ 2,259.13	\$ 2,819.79
LXOB	\$ 1,286.00	\$ 1,466.04	\$ 1,761.82	\$ 2,199.06
LXOD	\$ 888.00	\$ 1,012.32	\$ 1,216.56	\$ 1,518.48
LXOE	\$ 803.00	\$ 915.42	\$ 1,100.11	\$ 1,373.13
LXOF	\$ 154.00	\$ 175.56	\$ 210.98	\$ 263.34
LXOG	\$ 360.00	\$ 410.40	\$ 493.20	\$ 615.60
M020	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
M022	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M025	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M02X	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M03A	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
M03B	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M03C	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M03D	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M05X	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
M065	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
M06A	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06B	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06C	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06X	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
M090	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
M093	\$ 2,779.00	\$ 3,168.06	\$ 3,807.23	\$ 4,752.09
M0C0	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
M0E0	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
M0E3	\$ 2,501.00	\$ 2,851.14	\$ 3,426.37	\$ 4,276.71
M0L2	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
M0L5	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
M0X3	\$ 3,477.00	\$ 3,963.78	\$ 4,763.49	\$ 5,945.67
M996	\$ -	\$ -	\$ -	\$ -
M997	\$ -	\$ -	\$ -	\$ -
M998	\$ -	\$ -	\$ -	\$ -
MP04	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP06	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
MP08	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
MP0C	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP0R	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP1A	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
MP1C	\$ 88.00	\$ 100.32	\$ 120.56	\$ 150.48
MP1R	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
MP1W	\$ 98.00	\$ 111.72	\$ 134.26	\$ 167.58

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
MP30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP3R	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP3W	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP49	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP4D	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
MP4R	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP4W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP60	\$ 1,148.00	\$ 1,308.72	\$ 1,572.76	\$ 1,963.08
MP70	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP81	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8110	\$ 12.00	\$ 13.68	\$ 16.44	\$ 20.52
MP8115	\$ 23.00	\$ 26.22	\$ 31.51	\$ 39.33
MP82	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8A	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8R	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
MP9C	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
MP9G	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
MP9R	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
MPC1	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
MPC4	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MPC5	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08
MPCJ	\$ 63.00	\$ 71.82	\$ 86.31	\$ 107.73
MPCR	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MPR1	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
MPR2	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPR4	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPRR	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
MPRS	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPRT	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MS1R	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
MS2R	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
MS30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MS3R	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
MSD1	\$ -	\$ -	\$ -	\$ -
MSD2	\$ -	\$ -	\$ -	\$ -
MSDR	\$ -	\$ -	\$ -	\$ -
MSDS	\$ -	\$ -	\$ -	\$ -
MSF1	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
MSF2	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
MSF3	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
MSF4	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
MSF5	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
MSF6	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
MSPR	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
MSPS	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
MT30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MT3W	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MT49	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT4W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT70	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT73	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT7W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
OCRS	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
OM306	\$ 1,560.00	\$ 1,778.40	\$ 2,137.20	\$ 2,667.60
OM306S	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
OMCONV	\$ 167.00	\$ 190.38	\$ 228.79	\$ 285.57
OMPRINT	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
OMSTAT	\$ 125.00	\$ 142.50	\$ 171.25	\$ 213.75
P9L6	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
PPXA	\$ 497.00	\$ 566.58	\$ 680.89	\$ 849.87
PR96	\$ -	\$ -	\$ -	\$ -
PR97	\$ -	\$ -	\$ -	\$ -
PRG1	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
PTK4	\$ -	\$ -	\$ -	\$ -
PTK6	\$ -	\$ -	\$ -	\$ -
RF7A0	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
RS11	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
RS11R	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
S-7358	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
SBBG	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBH	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBW	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBX	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBDJ	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBDS	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
SBGP	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBGS	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBJC	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJD	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBJE	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJF	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJG	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJH	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBJZ	\$ 2,084.00	\$ 2,375.76	\$ 2,855.08	\$ 3,563.64
SBLJ	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SBLK	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLL	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLM	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLN	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBNG	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SBNH	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
SBNJ	\$ 2,956.00	\$ 3,369.84	\$ 4,049.72	\$ 5,054.76
SBNK	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
SBNP	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBNR	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNS	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNT	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBNU	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNV	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBNW	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBNX	\$ 3,448.00	\$ 3,930.72	\$ 4,723.76	\$ 5,896.08
SBNY	\$ 3,933.00	\$ 4,483.62	\$ 5,388.21	\$ 6,725.43
SBNZ	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBPG	\$ 3,933.00	\$ 4,483.62	\$ 5,388.21	\$ 6,725.43
SBPJ	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SBRL	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
SBRM	\$ 3,235.00	\$ 3,687.90	\$ 4,431.95	\$ 5,531.85
SBRN	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBSN	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBSP	\$ 393.00	\$ 448.02	\$ 538.41	\$ 672.03
SBSV	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBSX	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBTA	\$ -	\$ -	\$ -	\$ -
SBTB	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTC	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTD	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTE	\$ 660.00	\$ 752.40	\$ 904.20	\$ 1,128.60
SBTF	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
SBTG	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTH	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTR	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTS	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTT	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTU	\$ 1,555.00	\$ 1,772.70	\$ 2,130.35	\$ 2,659.05
SBUD	\$ 439.00	\$ 500.46	\$ 601.43	\$ 750.69
SBVK	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBVL	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBWN	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SBWP	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SBWR	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SBWS	\$ 991.00	\$ 1,129.74	\$ 1,357.67	\$ 1,694.61
SBWT	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWU	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWV	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWW	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SBXB	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBXC	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBXE	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBXF	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBXG	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBYD	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBYE	\$ 393.00	\$ 448.02	\$ 538.41	\$ 672.03
SBYM	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYN	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYP	\$ -	\$ -	\$ -	\$ -
SBYR	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYS	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYT	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYU	\$ 399.00	\$ 454.86	\$ 546.63	\$ 682.29
SBYV	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
SBYW	\$ -	\$ -	\$ -	\$ -
SBYY	\$ -	\$ -	\$ -	\$ -
SBZB	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBZC	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZD	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZE	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZF	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZG	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZH	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZJ	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZK	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZX	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SC85	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
SDIM	\$ 1,326.00	\$ 1,511.64	\$ 1,816.62	\$ 2,267.46
SFAL	\$ 497.00	\$ 566.58	\$ 680.89	\$ 849.87
SFAM	\$ 697.00	\$ 794.58	\$ 954.89	\$ 1,191.87
SFCC	\$ 2,643.00	\$ 3,013.02	\$ 3,620.91	\$ 4,519.53
SFCG	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDA	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDB	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDD	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDE	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDF	\$ 991.00	\$ 1,129.74	\$ 1,357.67	\$ 1,694.61
SFDG	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDH	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDJ	\$ 1,165.00	\$ 1,328.10	\$ 1,596.05	\$ 1,992.15
SFRA	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SFRF	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SFRN	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SFXA	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SH0B	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH0C	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH10A	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH11A	\$ 110.00	\$ 125.40	\$ 150.70	\$ 188.10
SH12A	\$ 277.00	\$ 315.78	\$ 379.49	\$ 473.67
SH13	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SH13A	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH14	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
SH14A	\$ 607.00	\$ 691.98	\$ 831.59	\$ 1,037.97
SH16	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
SH19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SH1B	\$ 110.00	\$ 125.40	\$ 150.70	\$ 188.10
SH21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SH22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
SH26	\$ 54.00	\$ 61.56	\$ 73.98	\$ 92.34
SH2B	\$ 277.00	\$ 315.78	\$ 379.49	\$ 473.67
SH31	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SH32	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
SH33	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
SH39	\$ 76.00	\$ 86.64	\$ 104.12	\$ 129.96
SH3B	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH3C	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH4B	\$ 607.00	\$ 691.98	\$ 831.59	\$ 1,037.97
SH56	\$ 245.00	\$ 279.30	\$ 335.65	\$ 418.95
SH59	\$ 193.00	\$ 220.02	\$ 264.41	\$ 330.03
SH5A	\$ 76.00	\$ 86.64	\$ 104.12	\$ 129.96
SH66	\$ 379.00	\$ 432.06	\$ 519.23	\$ 648.09
SH6A	\$ 193.00	\$ 220.02	\$ 264.41	\$ 330.03
SH75	\$ 627.00	\$ 714.78	\$ 858.99	\$ 1,072.17
SH76	\$ 1,032.00	\$ 1,176.48	\$ 1,413.84	\$ 1,764.72
SH7A	\$ 452.00	\$ 515.28	\$ 619.24	\$ 772.92
SH8A	\$ 627.00	\$ 714.78	\$ 858.99	\$ 1,072.17
SH9A	\$ 816.00	\$ 930.24	\$ 1,117.92	\$ 1,395.36
SHC0	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SHG6	\$ 452.00	\$ 515.28	\$ 619.24	\$ 772.92
SHG7	\$ 816.00	\$ 930.24	\$ 1,117.92	\$ 1,395.36
SL19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SL20	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
SL21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SL22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
SL30	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SL32	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
SL33	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
SL39	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SL91	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SL9M	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SL-SPM8	\$ -	\$ -	\$ -	\$ -
SLWW	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SOCR	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
SPE19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SPE20	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
SPE21	\$ 180.00	\$ 205.20	\$ 246.60	\$ 307.80
SPE22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
SPE30	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SPE32	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
SPE33	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
SPE39	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SPE91	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SPE-JP85	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SPE-JR64	\$ 336.00	\$ 383.04	\$ 460.32	\$ 574.56
SPE-JR76	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
SPE-OCR	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
SPE-SDIM	\$ 884.00	\$ 1,007.76	\$ 1,211.08	\$ 1,511.64
SPE-SPM8	\$ -	\$ -	\$ -	\$ -
SPE-T332	\$ 328.00	\$ 373.92	\$ 449.36	\$ 560.88
SPE-T539	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SPE-T6WE	\$ 17.00	\$ 19.38	\$ 23.29	\$ 29.07
SPTA-1	\$ 541.00	\$ 616.74	\$ 741.17	\$ 925.11
SPTB	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPTS	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPTW	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPY8	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SPY9	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SVAG	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SVAJ	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SVAL	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SVBA	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
SVBB	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
SVBG	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SVDF	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SVXA	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
SVXB	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
SVXC	\$ 1,070.00	\$ 1,219.80	\$ 1,465.90	\$ 1,829.70
T124	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T12B	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T310	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
T312	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
T313	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
T319	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T320	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T321	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T322	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T327	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
T330	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T331	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T332	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T339	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T530	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T531	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T534	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T536	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T538	\$ 192.00	\$ 218.88	\$ 263.04	\$ 328.32
T539	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T542	\$ 378.00	\$ 430.92	\$ 517.86	\$ 646.38
T5CE	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5EA	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5ET	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5HP	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T5MP	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T5P4	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T5PP	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T5R0	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T5T0	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T5T8	\$ 192.00	\$ 218.88	\$ 263.04	\$ 328.32
T5T9	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T5UM	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5WM	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T6MD	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
T6ME	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10
T6MS	\$ 58.00	\$ 66.12	\$ 79.46	\$ 99.18
T6WE	\$ 17.00	\$ 19.38	\$ 23.29	\$ 29.07
T742	\$ 413.00	\$ 470.82	\$ 565.81	\$ 706.23
T746	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T747	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T762	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T764	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
T764VISA	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
T765	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10
T765VISA	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10
T853	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T855	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
TI01	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
TI02	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
TI03	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI0E	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
TI0H	\$ 759.00	\$ 865.26	\$ 1,039.83	\$ 1,297.89
TI10	\$ 451.00	\$ 514.14	\$ 617.87	\$ 771.21
TI11	\$ 537.00	\$ 612.18	\$ 735.69	\$ 918.27
TI20	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
TI23	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI24	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI25	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
TI2D	\$ 1,287.00	\$ 1,467.18	\$ 1,763.19	\$ 2,200.77
TI30	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
TI35	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
TI40	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
TI45	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
TI50	\$ 2,552.00	\$ 2,909.28	\$ 3,496.24	\$ 4,363.92
TI5P	\$ 362.00	\$ 412.68	\$ 495.94	\$ 619.02
TI60	\$ 3,617.00	\$ 4,123.38	\$ 4,955.29	\$ 6,185.07
TI6P	\$ 863.00	\$ 983.82	\$ 1,182.31	\$ 1,475.73
TI70	\$ 4,508.00	\$ 5,139.12	\$ 6,175.96	\$ 7,708.68
TI80	\$ 5,994.00	\$ 6,833.16	\$ 8,211.78	\$ 10,249.74
TI90	\$ -	\$ -	\$ -	\$ -
TI92	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI93	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI99	\$ 9,862.00	\$ 11,242.68	\$ 13,510.94	\$ 16,864.02
TI9B	\$ 3,742.00	\$ 4,265.88	\$ 5,126.54	\$ 6,398.82
TI9C	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
TI9E	\$ 3,334.00	\$ 3,800.76	\$ 4,567.58	\$ 5,701.14
TI9F	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
TI9G	\$ 778.00	\$ 886.92	\$ 1,065.86	\$ 1,330.38
TI9J	\$ 1,129.00	\$ 1,287.06	\$ 1,546.73	\$ 1,930.59
TI9P	\$ 362.00	\$ 412.68	\$ 495.94	\$ 619.02
TIAT	\$ -	\$ -	\$ -	\$ -
TIBB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
TIBD	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
TIHC	\$ 976.00	\$ 1,112.64	\$ 1,337.12	\$ 1,668.96
TIRM	\$ 421.00	\$ 479.94	\$ 576.77	\$ 719.91
TIRS	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
TIRX	\$ 1,098.00	\$ 1,251.72	\$ 1,504.26	\$ 1,877.58
TIRY	\$ 1,287.00	\$ 1,467.18	\$ 1,763.19	\$ 2,200.77
TIVP	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
V310	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
V312	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
V319	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
V320	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
V321	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
VS44	\$ 720.00	\$ 820.80	\$ 986.40	\$ 1,231.20
VS45	\$ 488.00	\$ 556.32	\$ 668.56	\$ 834.48

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
VS46	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
W35R	\$ 679.00	\$ 774.06	\$ 930.23	\$ 1,161.09
W360	\$ 2,125.00	\$ 2,422.50	\$ 2,911.25	\$ 3,633.75
W36F	\$ 341.00	\$ 388.74	\$ 467.17	\$ 583.11
W546	\$ 596.00	\$ 679.44	\$ 816.52	\$ 1,019.16
W56D	\$ 596.00	\$ 679.44	\$ 816.52	\$ 1,019.16
W592	\$ 129.00	\$ 147.06	\$ 176.73	\$ 220.59
W593	\$ 501.00	\$ 571.14	\$ 686.37	\$ 856.71
W760	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W763	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W764	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
W76C	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W76R	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W823	\$ 1,200.00	\$ 1,368.00	\$ 1,644.00	\$ 2,052.00
W824	\$ 1,200.00	\$ 1,368.00	\$ 1,644.00	\$ 2,052.00
W833	\$ 1,079.00	\$ 1,230.06	\$ 1,478.23	\$ 1,845.09
W853	\$ 128.00	\$ 145.92	\$ 175.36	\$ 218.88
W85R	\$ 128.00	\$ 145.92	\$ 175.36	\$ 218.88
W863	\$ 215.00	\$ 245.10	\$ 294.55	\$ 367.65
W983	\$ 351.00	\$ 400.14	\$ 480.87	\$ 600.21
W985	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
WF8A	\$ 1,221.00	\$ 1,391.94	\$ 1,672.77	\$ 2,087.91
WF9A	\$ 965.00	\$ 1,100.10	\$ 1,322.05	\$ 1,650.15
WF9S	\$ -	\$ -	\$ -	\$ -
WH51	\$ 1,064.00	\$ 1,212.96	\$ 1,457.68	\$ 1,819.44
WH52	\$ 1,810.00	\$ 2,063.40	\$ 2,479.70	\$ 3,095.10
WH53	\$ 2,642.00	\$ 3,011.88	\$ 3,619.54	\$ 4,517.82
WH55	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
WP70	\$ 559.00	\$ 637.26	\$ 765.83	\$ 955.89
WP77	\$ -	\$ -	\$ -	\$ -
WP7C	\$ 332.00	\$ 378.48	\$ 454.84	\$ 567.72
WP9E	\$ 5,953.00	\$ 6,786.42	\$ 8,155.61	\$ 10,179.63
WP9F	\$ 3,736.00	\$ 4,259.04	\$ 5,118.32	\$ 6,388.56
WP9L	\$ 1,602.00	\$ 1,826.28	\$ 2,194.74	\$ 2,739.42
WP9M	\$ 2,165.00	\$ 2,468.10	\$ 2,966.05	\$ 3,702.15
WP9N	\$ 5,528.00	\$ 6,301.92	\$ 7,573.36	\$ 9,452.88
WP9P	\$ 5,975.00	\$ 6,811.50	\$ 8,185.75	\$ 10,217.25
WP9Q	\$ 6,873.00	\$ 7,835.22	\$ 9,416.01	\$ 11,752.83
WPVA	\$ 5,469.00	\$ 6,234.66	\$ 7,492.53	\$ 9,351.99
WPVB	\$ 4,712.00	\$ 5,371.68	\$ 6,455.44	\$ 8,057.52
WPVC	\$ 4,333.00	\$ 4,939.62	\$ 5,936.21	\$ 7,409.43
WPVD	\$ 3,323.00	\$ 3,788.22	\$ 4,552.51	\$ 5,682.33
WPVE	\$ 2,945.00	\$ 3,357.30	\$ 4,034.65	\$ 5,035.95
WPVG	\$ 5,469.00	\$ 6,234.66	\$ 7,492.53	\$ 9,351.99
WPVH	\$ 4,712.00	\$ 5,371.68	\$ 6,455.44	\$ 8,057.52

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
WPVJ	\$ 4,333.00	\$ 4,939.62	\$ 5,936.21	\$ 7,409.43
WPVK	\$ 3,323.00	\$ 3,788.22	\$ 4,552.51	\$ 5,682.33
WPVM	\$ 2,945.00	\$ 3,357.30	\$ 4,034.65	\$ 5,035.95
WPVT	\$ 1,490.00	\$ 1,698.60	\$ 2,041.30	\$ 2,547.90
WPVU	\$ 1,490.00	\$ 1,698.60	\$ 2,041.30	\$ 2,547.90
WPVY	\$ 1,047.00	\$ 1,193.58	\$ 1,434.39	\$ 1,790.37
WPVZ	\$ 2,108.00	\$ 2,403.12	\$ 2,887.96	\$ 3,604.68
WPWJ	\$ 1,047.00	\$ 1,193.58	\$ 1,434.39	\$ 1,790.37
WPWK	\$ 2,108.00	\$ 2,403.12	\$ 2,887.96	\$ 3,604.68
WPYA	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYD	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPYK	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYN	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYP	\$ 3,036.00	\$ 3,461.04	\$ 4,159.32	\$ 5,191.56
WPYQ	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYT	\$ 3,036.00	\$ 3,461.04	\$ 4,159.32	\$ 5,191.56
WPZA	\$ 4,886.00	\$ 5,570.04	\$ 6,693.82	\$ 8,355.06
WPZB	\$ 5,698.00	\$ 6,495.72	\$ 7,806.26	\$ 9,743.58
WPZC	\$ 4,886.00	\$ 5,570.04	\$ 6,693.82	\$ 8,355.06
WPZD	\$ 5,698.00	\$ 6,495.72	\$ 7,806.26	\$ 9,743.58
WPZH	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
WPZK	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPZM	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPZQ	\$ 1,037.00	\$ 1,182.18	\$ 1,420.69	\$ 1,773.27
WPZR	\$ 1,037.00	\$ 1,182.18	\$ 1,420.69	\$ 1,773.27
WPZT	\$ 2,148.00	\$ 2,448.72	\$ 2,942.76	\$ 3,673.08
WPZU	\$ 2,148.00	\$ 2,448.72	\$ 2,942.76	\$ 3,673.08
WS51	\$ 1,360.00	\$ 1,550.40	\$ 1,863.20	\$ 2,325.60
WS5A	\$ 1,600.00	\$ 1,824.00	\$ 2,192.00	\$ 2,736.00
WS7A	\$ 1,992.00	\$ 2,270.88	\$ 2,729.04	\$ 3,406.32
Y20R	\$ -	\$ -	\$ -	\$ -
Y23C	\$ -	\$ -	\$ -	\$ -
Y23N	\$ -	\$ -	\$ -	\$ -
Z601	\$ 820.00	\$ 934.80	\$ 1,123.40	\$ 1,402.20
Z604	\$ 689.00	\$ 785.46	\$ 943.93	\$ 1,178.19
ZX0T	\$ 12,800.00	\$ 14,592.00	\$ 17,536.00	\$ 21,888.00
ZX0U	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
ZX75	\$ 2,789.00	\$ 3,179.46	\$ 3,820.93	\$ 4,769.19
ZX76	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
ZX77	\$ 3,679.00	\$ 4,194.06	\$ 5,040.23	\$ 6,291.09
ZX78	\$ 1,222.00	\$ 1,393.08	\$ 1,674.14	\$ 2,089.62
ZX79	\$ 2,893.00	\$ 3,298.02	\$ 3,963.41	\$ 4,947.03
ZX80	\$ 1,534.00	\$ 1,748.76	\$ 2,101.58	\$ 2,623.14
ZX81	\$ 3,205.00	\$ 3,653.70	\$ 4,390.85	\$ 5,480.55
ZX82	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73

PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx")

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
ZX84	\$ 3,328.00	\$ 3,793.92	\$ 4,559.36	\$ 5,690.88
ZX85	\$ -	\$ -	\$ -	\$ -
ZX86	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
ZX87	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
ZX88	\$ 832.00	\$ 948.48	\$ 1,139.84	\$ 1,422.72
ZX89	\$ 832.00	\$ 948.48	\$ 1,139.84	\$ 1,422.72
ZX90	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,008.90
ZX91	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
ZX92	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
ZX93	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
ZX95	\$ 2,080.00	\$ 2,371.20	\$ 2,849.60	\$ 3,556.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
BM10	\$ 153.60
BM52	\$ 519.20
BMS1	\$ 987.20
BMS2	\$ 566.40
BMS3	\$ 519.20
CRM1	\$ 998.40
CRM2	\$ 998.40
CRM4	\$ 332.80
CRM7	\$ 998.40
CRM8	\$ 998.40
CRMB	\$ 540.80
CRMC	\$ 998.40
CRMR	\$ 998.40
DI9P	\$ 300.00
DSAF	\$ 1,198.40
ESAR	\$ 200.00
ESBM	\$ 200.00
ESFT	\$ 200.00
ESPP	\$ 200.00
ESPS	\$ 124.80
ESSM	\$ 200.00
ESSS	\$ 200.00
ESSX	\$ 200.00
F9YG	\$ 699.20
LSKA	\$ 400.00
MCK1	\$ 925.60
MCKA	\$ 112.80
MCKD	\$ 63.20
MCKM	\$ 112.80
MCKU	\$ 63.20
MCKZ	\$ 876.80
MP60	\$ 2,496.00
PSSA	\$ 2,246.40
PSSB	\$ 4,492.80
PSSC	\$ 1,580.80
PSSS	\$ 1,600.00
SCR1	\$ 998.40
SCR2	\$ 332.80
SCR3	\$ 540.80
SFP1	\$ 95.20
SFP2	\$ 202.40
SFPC	\$ 1,264.80
SFPE	\$ 3,161.60
SFPL	\$ 948.80
SFPT	\$ 632.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SFPV	\$ 228.00
SFPX	\$ 316.80
SGB1	\$ 90.40
SGB2	\$ 180.00
SGBC	\$ 1,198.40
SGBE	\$ 2,995.20
SGBL	\$ 899.20
SGBT	\$ 599.20
SGBV	\$ 216.00
SGBX	\$ 300.00
SGC1	\$ 95.20
SGC2	\$ 202.40
SGCC	\$ 1,264.80
SGCE	\$ 3,161.60
SGCL	\$ 948.80
SGCT	\$ 632.80
SGCV	\$ 228.00
SGCX	\$ 316.80
SGDV	\$ 1,123.20
SGF1	\$ 1,423.20
SGF2	\$ 2,371.20
SGFC	\$ 15,808.00
SGFE	\$ 15,808.00
SGFL	\$ 14,227.20
SGFT	\$ 11,856.00
SGFV	\$ 4,742.40
SGFX	\$ 7,904.00
SGK1	\$ 142.40
SGK2	\$ 237.60
SGKC	\$ 3,161.60
SGKE	\$ 3,952.00
SGKL	\$ 2,371.20
SGKT	\$ 1,580.80
SGKV	\$ 474.40
SGKX	\$ 790.40
SGL1	\$ 142.40
SGL2	\$ 237.60
SGLC	\$ 3,161.60
SGLE	\$ 3,952.00
SGLL	\$ 2,371.20
SGLT	\$ 1,580.80
SGLV	\$ 474.40
SGLX	\$ 790.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SGM1	\$ 135.20
SGM2	\$ 224.80
SGMC	\$ 1,264.80
SGME	\$ 3,161.60
SGML	\$ 948.80
SGMT	\$ 632.80
SGMV	\$ 228.00
SGMX	\$ 316.80
SGN1	\$ 142.40
SGN2	\$ 237.60
SGNC	\$ 3,161.60
SGNE	\$ 3,952.00
SGNL	\$ 2,371.20
SGNT	\$ 1,580.80
SGNV	\$ 474.40
SGNX	\$ 790.40
SGS1	\$ 142.40
SGS2	\$ 237.60
SGSC	\$ 3,161.60
SGSE	\$ 3,952.00
SGSL	\$ 2,371.20
SGST	\$ 1,580.80
SGSV	\$ 474.40
SGSX	\$ 790.40
SGT1	\$ 142.40
SGT2	\$ 237.60
SGTC	\$ 3,161.60
SGTE	\$ 3,952.00
SGTL	\$ 2,371.20
SGTT	\$ 1,580.80
SGTV	\$ 474.40
SGTX	\$ 790.40
SGW1	\$ 95.20
SGW2	\$ 202.40
SGWC	\$ 1,264.80
SGWE	\$ 3,161.60
SGWL	\$ 948.80
SGWT	\$ 632.80
SGWV	\$ 228.00
SGWX	\$ 316.80
SHA1	\$ 790.40
SHA2	\$ 1,185.60
SHAC	\$ 3,952.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SHAE	\$ 3,952.00
SHAL	\$ 3,952.00
SHAT	\$ 3,161.60
SHAV	\$ 1,580.80
SHAX	\$ 2,371.20
SHC1	\$ 95.20
SHC2	\$ 180.00
SHCC	\$ 1,198.40
SHCE	\$ 3,161.60
SHCL	\$ 899.20
SHCT	\$ 632.80
SHCV	\$ 228.00
SHCX	\$ 316.80
SHD1	\$ 95.20
SHD2	\$ 190.40
SHDC	\$ 1,198.40
SHDE	\$ 3,161.60
SHDL	\$ 899.20
SHDT	\$ 632.80
SHDV	\$ 228.00
SHDX	\$ 316.80
SHH1	\$ 948.80
SHH2	\$ 1,423.20
SHHC	\$ 4,742.40
SHHE	\$ 4,742.40
SHHL	\$ 4,742.40
SHHT	\$ 3,794.40
SHHV	\$ 1,897.60
SHHX	\$ 2,845.60
SHL1	\$ 95.20
SHL2	\$ 142.40
SHLC	\$ 1,580.80
SHLE	\$ 3,161.60
SHLL	\$ 948.80
SHLT	\$ 632.80
SHLV	\$ 237.60
SHLX	\$ 316.80
SHN1	\$ 142.40
SHN2	\$ 237.60
SHNC	\$ 3,161.60
SHNE	\$ 3,952.00
SHNL	\$ 2,371.20
SHNT	\$ 1,580.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SHNV	\$ 474.40
SHNX	\$ 790.40
SHP1	\$ 95.20
SHP2	\$ 180.00
SHPC	\$ 1,198.40
SHPE	\$ 3,161.60
SHPL	\$ 899.20
SHPT	\$ 632.80
SHPV	\$ 228.00
SHPX	\$ 316.80
SHR1	\$ 142.40
SHR2	\$ 237.60
SHRC	\$ 3,161.60
SHRE	\$ 3,952.00
SHRL	\$ 2,371.20
SHRT	\$ 1,580.80
SHRV	\$ 474.40
SHRX	\$ 790.40
SHT1	\$ 142.40
SHT2	\$ 237.60
SHTC	\$ 3,161.60
SHTE	\$ 3,952.00
SHTL	\$ 2,371.20
SHTT	\$ 1,580.80
SHTV	\$ 474.40
SHTX	\$ 790.40
SHV1	\$ 135.20
SHV2	\$ 224.80
SHVL	\$ 2,246.40
SHVT	\$ 1,497.60
SHVV	\$ 449.60
SHVX	\$ 748.80
SHW1	\$ 135.20
SHW2	\$ 224.80
SHWL	\$ 2,246.40
SHWT	\$ 1,497.60
SHWV	\$ 449.60
SHWX	\$ 748.80
SHX1	\$ 1,348.00
SHX2	\$ 1,797.60
SHXL	\$ 11,232.00
SHXT	\$ 8,424.00
SHXV	\$ 3,369.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SHXX	\$ 4,492.80
SHY1	\$ 748.80
SHY2	\$ 899.20
SHYL	\$ 2,246.40
SHYT	\$ 1,872.00
SHYV	\$ 1,123.20
SHYX	\$ 1,497.60
SHZ1	\$ 748.80
SHZ2	\$ 899.20
SHZL	\$ 2,246.40
SHZT	\$ 1,872.00
SHZV	\$ 1,123.20
SHZX	\$ 1,497.60
SLAV	\$ 83.20
SLB1	\$ 135.20
SLB2	\$ 269.60
SLBA	\$ 135.20
SLBC	\$ 1,797.60
SLBE	\$ 3,161.60
SLBL	\$ 1,348.00
SLBT	\$ 899.20
SLBV	\$ 324.00
SLBX	\$ 449.60
SLC1	\$ 449.60
SLC2	\$ 748.80
SLCA	\$ 325.60
SLCC	\$ 316.80
SLCE	\$ 7,488.00
SLCL	\$ 2,995.20
SLCT	\$ 2,246.40
SLCV	\$ 1,123.20
SLCX	\$ 1,497.60
SLD1	\$ 1,423.20
SLD2	\$ 2,371.20
SLDC	\$ 15,808.00
SLDE	\$ 15,808.00
SLDL	\$ 14,227.20
SLDT	\$ 11,856.00
SLDV	\$ 4,742.40
SLDX	\$ 7,904.00
SLER	\$ 28.80
SLF1	\$ 135.20
SLF2	\$ 224.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SLFC	\$ 2,995.20
SLFE	\$ 3,744.00
SLFL	\$ 2,246.40
SLFT	\$ 1,497.60
SLFV	\$ 449.60
SLFX	\$ 748.80
SLG1	\$ 135.20
SLG2	\$ 224.80
SLGC	\$ 2,995.20
SLGE	\$ 3,744.00
SLGL	\$ 2,246.40
SLGT	\$ 1,497.60
SLGV	\$ 449.60
SLGX	\$ 748.80
SLH1	\$ 790.40
SLH2	\$ 1,185.60
SLHC	\$ 3,952.00
SLHE	\$ 3,952.00
SLHL	\$ 3,952.00
SLHT	\$ 3,161.60
SLHV	\$ 1,580.80
SLHX	\$ 2,371.20
SLJ1	\$ 1,348.00
SLJ2	\$ 2,246.40
SLJC	\$ 14,976.00
SLJE	\$ 14,976.00
SLJL	\$ 13,478.40
SLJT	\$ 11,232.00
SLJV	\$ 4,492.80
SLJX	\$ 7,488.00
SLK1	\$ 1,348.00
SLK2	\$ 2,696.00
SLKC	\$ 14,976.00
SLKE	\$ 14,976.00
SLKL	\$ 13,478.40
SLKT	\$ 8,985.60
SLKV	\$ 3,235.20
SLKX	\$ 4,492.80
SLL1	\$ 1,423.20
SLL2	\$ 2,696.00
SLLC	\$ 15,808.00
SLL E	\$ 15,808.00
SLLL	\$ 14,227.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SLLT	\$ 11,856.00
SLLV	\$ 4,742.40
SLLX	\$ 7,904.00
SLM1	\$ 1,348.00
SLM2	\$ 2,246.40
SLMC	\$ 14,976.00
SLME	\$ 14,976.00
SLML	\$ 13,478.40
SLMT	\$ 11,232.00
SLMV	\$ 4,492.80
SLMX	\$ 7,488.00
SLMZ	\$ 150.40
SLN1	\$ 1,348.00
SLN2	\$ 2,246.40
SLNC	\$ 14,976.00
SLNE	\$ 14,976.00
SLNL	\$ 13,478.40
SLNT	\$ 11,232.00
SLNV	\$ 4,492.80
SLNX	\$ 7,488.00
SLP1	\$ 1,348.00
SLP2	\$ 2,246.40
SLPC	\$ 14,976.00
SLPE	\$ 14,976.00
SLPL	\$ 13,478.40
SLPT	\$ 11,232.00
SLPV	\$ 4,492.80
SLPX	\$ 7,488.00
SLR1	\$ 1,348.00
SLR2	\$ 2,246.40
SLRC	\$ 14,976.00
SLRE	\$ 14,976.00
SLRL	\$ 13,478.40
SLRT	\$ 11,232.00
SLRV	\$ 4,492.80
SLRX	\$ 7,488.00
SLT1	\$ 95.20
SLT2	\$ 202.40
SLTC	\$ 1,264.80
SLTE	\$ 3,161.60
SLTL	\$ 948.80
SLTT	\$ 632.80
SLTV	\$ 228.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SLTX	\$ 316.80
SLW1	\$ 135.20
SLW2	\$ 224.80
SLWC	\$ 2,995.20
SLWE	\$ 3,744.00
SLWL	\$ 2,246.40
SLWT	\$ 1,497.60
SLWX	\$ 748.80
SLX1	\$ 135.20
SLX2	\$ 224.80
SLXC	\$ 2,995.20
SLXE	\$ 3,744.00
SLXL	\$ 2,246.40
SLXT	\$ 1,497.60
SLXV	\$ 449.60
SLXX	\$ 748.80
SLY1	\$ 1,423.20
SLY2	\$ 2,371.20
SLYC	\$ 15,808.00
SLYE	\$ 15,808.00
SLYL	\$ 14,227.20
SLYT	\$ 11,856.00
SLYV	\$ 4,742.40
SLYX	\$ 7,904.00
SMAE	\$ 1,123.20
SMBS	\$ 3,744.00
SMCL	\$ 374.40
SMDE	\$ 3,744.00
SMDL	\$ 3,744.00
SMDS	\$ 3,744.00
SMF1	\$ 1,348.00
SMF2	\$ 2,696.00
SMFC	\$ 14,976.00
SMFE	\$ 14,976.00
SMFL	\$ 13,478.40
SMFT	\$ 8,985.60
SMFV	\$ 3,235.20
SMFX	\$ 4,492.80
SMG1	\$ 1,348.00
SMG2	\$ 2,696.00
SMGC	\$ 14,976.00
SMGE	\$ 14,976.00
SMGL	\$ 13,478.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SMGT	\$ 8,985.60
SMGV	\$ 3,235.20
SMGX	\$ 4,492.80
SMHM	\$ 3,744.00
SMJ1	\$ 135.20
SMJ2	\$ 269.60
SMJC	\$ 1,797.60
SMJE	\$ 2,246.40
SMJL	\$ 1,348.00
SMJT	\$ 899.20
SMJV	\$ 324.00
SMJX	\$ 449.60
SMM1	\$ 899.20
SMM2	\$ 599.20
SMMC	\$ 112.80
SMME	\$ 97.60
SMML	\$ 150.40
SMMT	\$ 224.80
SMMV	\$ 449.60
SMMX	\$ 300.00
SMN1	\$ 135.20
SMN2	\$ 269.60
SMNC	\$ 1,797.60
SMNE	\$ 2,246.40
SMNL	\$ 1,348.00
SMNT	\$ 899.20
SMNV	\$ 324.00
SMP1	\$ 899.20
SMP2	\$ 1,198.40
SMPL	\$ 7,488.00
SMPT	\$ 5,616.00
SMPV	\$ 2,246.40
SMPX	\$ 2,995.20
SMST	\$ 3,744.00
SMT1	\$ 135.20
SMT2	\$ 339.20
SMTC	\$ 2,995.20
SMTE	\$ 3,744.00
SMTL	\$ 2,246.40
SMTT	\$ 1,497.60
SMTV	\$ 449.60
SMTX	\$ 748.80
SMUC	\$ 3,744.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SMUE	\$ 3,744.00
SMV1	\$ 135.20
SMV2	\$ 339.20
SMVC	\$ 2,912.00
SMVE	\$ 3,744.00
SMVL	\$ 2,246.40
SMVT	\$ 1,497.60
SMVV	\$ 449.60
SMVX	\$ 748.80
SMW1	\$ 135.20
SMW2	\$ 224.80
SMWC	\$ 2,995.20
SMWE	\$ 3,744.00
SMWL	\$ 2,246.40
SMWT	\$ 1,497.60
SMWV	\$ 449.60
SMWX	\$ 748.80
SMX1	\$ 135.20
SMX2	\$ 269.60
SMXC	\$ 1,797.60
SMXE	\$ 2,246.40
SMXL	\$ 1,348.00
SMXT	\$ 899.20
SMXV	\$ 324.00
SMXX	\$ 449.60
SMY1	\$ 135.20
SMY2	\$ 269.60
SMYC	\$ 1,797.60
SMYE	\$ 2,246.40
SMYL	\$ 1,348.00
SMYT	\$ 899.20
SMYV	\$ 324.00
SMYX	\$ 449.60
SMZ1	\$ 135.20
SMZ2	\$ 224.80
SMZC	\$ 2,995.20
SMZE	\$ 3,744.00
SMZL	\$ 2,246.40
SMZT	\$ 1,497.60
SMZV	\$ 449.60
SMZX	\$ 748.80
SNB1	\$ 142.40
SNB2	\$ 237.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNBC	\$ 3,161.60
SNBE	\$ 3,952.00
SNBL	\$ 2,371.20
SNBT	\$ 1,580.80
SNBV	\$ 474.40
SNBX	\$ 790.40
SNC1	\$ 135.20
SNC2	\$ 224.80
SNCC	\$ 2,995.20
SNCE	\$ 3,744.00
SNCL	\$ 2,246.40
SNCT	\$ 1,497.60
SNCV	\$ 449.60
SNCX	\$ 748.80
SND1	\$ 95.20
SND2	\$ 142.40
SNDC	\$ 1,580.80
SNDE	\$ 3,161.60
SNDL	\$ 948.80
SNDT	\$ 632.80
SNDV	\$ 237.60
SNDX	\$ 316.80
SNE1	\$ 142.40
SNE2	\$ 237.60
SNEC	\$ 3,161.60
SNEE	\$ 3,952.00
SNEL	\$ 2,371.20
SNET	\$ 1,580.80
SNEV	\$ 474.40
SNEX	\$ 790.40
SNF1	\$ 95.20
SNF2	\$ 142.40
SNFC	\$ 1,580.80
SNFE	\$ 3,161.60
SNFL	\$ 948.80
SNFT	\$ 632.80
SNFV	\$ 237.60
SNFX	\$ 316.80
SNG1	\$ 142.40
SNG2	\$ 237.60
SNGC	\$ 3,161.60
SNGE	\$ 3,952.00
SNGL	\$ 2,371.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNGT	\$ 1,580.80
SNGV	\$ 474.40
SNGX	\$ 790.40
SNH1	\$ 142.40
SNH2	\$ 237.60
SNHC	\$ 3,161.60
SNHE	\$ 3,952.00
SNHL	\$ 2,371.20
SNHT	\$ 1,580.80
SNHV	\$ 474.40
SNHX	\$ 790.40
SNJ1	\$ 142.40
SNJ2	\$ 237.60
SNJC	\$ 3,161.60
SNJE	\$ 3,952.00
SNJL	\$ 2,371.20
SNJT	\$ 1,580.80
SNJV	\$ 474.40
SNJX	\$ 790.40
SNK1	\$ 142.40
SNK2	\$ 237.60
SNKC	\$ 3,161.60
SNKE	\$ 3,952.00
SNKL	\$ 2,371.20
SNKT	\$ 1,580.80
SNKV	\$ 474.40
SNKX	\$ 790.40
SNL1	\$ 95.20
SNL2	\$ 142.40
SNLC	\$ 1,580.80
SNLE	\$ 3,161.60
SNLL	\$ 948.80
SNLT	\$ 632.80
SNLV	\$ 237.60
SNLX	\$ 316.80
SNM1	\$ 142.40
SNM2	\$ 237.60
SNMC	\$ 3,161.60
SNME	\$ 3,952.00
SNML	\$ 2,371.20
SNMT	\$ 1,580.80
SNMV	\$ 474.40
SNMX	\$ 790.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNN1	\$ 135.20
SNN2	\$ 224.80
SNNC	\$ 2,995.20
SNNE	\$ 3,744.00
SNNL	\$ 2,246.40
SNNT	\$ 1,497.60
SNNV	\$ 449.60
SNNX	\$ 748.80
SNP1	\$ 135.20
SNP2	\$ 224.80
SNPC	\$ 2,995.20
SNPE	\$ 3,744.00
SNPL	\$ 2,246.40
SNPT	\$ 1,497.60
SNPV	\$ 449.60
SNPX	\$ 748.80
SNR1	\$ 142.40
SNR2	\$ 237.60
SNRC	\$ 3,161.60
SNRE	\$ 3,952.00
SNRL	\$ 2,371.20
SNRT	\$ 1,580.80
SNRV	\$ 474.40
SNRX	\$ 790.40
SNS1	\$ 142.40
SNS2	\$ 237.60
SNSC	\$ 3,161.60
SNSE	\$ 3,952.00
SNSL	\$ 2,371.20
SNST	\$ 1,580.80
SNSV	\$ 474.40
SNSX	\$ 790.40
SNT1	\$ 135.20
SNT2	\$ 224.80
SNTC	\$ 2,995.20
SNTE	\$ 3,744.00
SNTL	\$ 2,246.40
SNTT	\$ 1,497.60
SNTV	\$ 449.60
SNTX	\$ 748.80
SNU1	\$ 142.40
SNU2	\$ 237.60
SNUC	\$ 3,161.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNUE	\$ 3,952.00
SNUL	\$ 2,371.20
SNUT	\$ 1,580.80
SNUV	\$ 474.40
SNUX	\$ 790.40
SNV1	\$ 142.40
SNV2	\$ 237.60
SNVC	\$ 3,161.60
SNVE	\$ 3,952.00
SNVL	\$ 2,371.20
SNVT	\$ 1,580.80
SNVV	\$ 474.40
SNVX	\$ 790.40
SNW1	\$ 7,488.00
SNW2	\$ 7,488.00
SNWC	\$ 24,710.40
SNWE	\$ 26,208.00
SNWL	\$ 22,464.00
SNWT	\$ 18,720.00
SNWV	\$ 7,488.00
SNWX	\$ 11,232.00
SNX1	\$ 90.40
SNX2	\$ 192.00
SNXC	\$ 1,198.40
SNXE	\$ 2,995.20
SNXL	\$ 899.20
SNXT	\$ 599.20
SNXV	\$ 216.00
SNXX	\$ 300.00
SNY1	\$ 142.40
SNY2	\$ 237.60
SNYC	\$ 3,161.60
SNYE	\$ 3,952.00
SNYL	\$ 2,371.20
SNYT	\$ 1,580.80
SNYV	\$ 474.40
SNYX	\$ 790.40
SNZ1	\$ 142.40
SNZ2	\$ 237.60
SNZC	\$ 3,161.60
SNZE	\$ 3,952.00
SNZL	\$ 2,371.20
SNZT	\$ 1,580.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SNZV	\$ 474.40
SNZX	\$ 790.40
SPE-100L-UNLTD	\$ 23,712.00
SPE-10L-UNLTD	\$ 7,904.00
SPE-1L1W	\$ 790.40
SPE-1L-SERVER	\$ 1,264.80
SPE-1L-UNLTD	\$ 2,371.20
SPE-25L-UNLTD	\$ 11,856.00
SPE-2L-UNLTD	\$ 3,161.60
SPE-50L-UNLTD	\$ 15,808.00
SPE-5L-UNLTD	\$ 5,928.00
SPE-AALZ	\$ 632.80
SPE-ACAA	\$ 158.40
SPE-ACE	\$ 790.40
SPE-ACE-10	\$ 2,371.20
SPE-ACE-100	\$ 3,952.00
SPE-ACE-2	\$ 1,185.60
SPE-ACE-25	\$ 3,161.60
SPE-ACE-5	\$ 1,580.80
SPE-ACE-50	\$ 3,952.00
SPE-ACE-ENT	\$ 3,952.00
SPE-BBSDK-1	\$ 1,423.20
SPE-BBSDK-10	\$ 7,904.00
SPE-BBSDK-100	\$ 15,808.00
SPE-BBSDK-2	\$ 2,371.20
SPE-BBSDK-25	\$ 11,856.00
SPE-BBSDK-5	\$ 4,742.40
SPE-BBSDK-50	\$ 14,227.20
SPE-BBSDK-ENT	\$ 15,808.00
SPE-DGIS	\$ 948.80
SPE-DGIS-10	\$ 2,845.60
SPE-DGIS-100	\$ 4,742.40
SPE-DGIS-2	\$ 1,423.20
SPE-DGIS-25	\$ 3,794.40
SPE-DGIS-5	\$ 1,897.60
SPE-DGIS-50	\$ 4,742.40
SPE-DGIS-ENT	\$ 4,742.40
SPE-DHLCSECOM	\$ 95.20
SPE-DHLEAPI-10	\$ 316.80
SPE-DHLEAPI-100	\$ 1,580.80
SPE-DHLEAPI-2	\$ 142.40
SPE-DHLEAPI-25	\$ 632.80
SPE-DHLEAPI-5	\$ 237.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-DHLEAPI-50	\$ 948.80
SPE-DHLEAPI-ENT	\$ 3,161.60
SPE-DHLECOMAPI	\$ 95.20
SPE-DHLES-10	\$ 316.80
SPE-DHLES-100	\$ 1,580.80
SPE-DHLES-2	\$ 142.40
SPE-DHLES-25	\$ 632.80
SPE-DHLES-5	\$ 237.60
SPE-DHLES-50	\$ 948.80
SPE-DHLES-ENT	\$ 3,161.60
SPE-DHLXMLPI	\$ 95.20
SPE-DHLXMLPI-10	\$ 316.80
SPE-DHLXMLPI-100	\$ 1,580.80
SPE-DHLXMLPI-2	\$ 142.40
SPE-DHLXMLPI-25	\$ 632.80
SPE-DHLXMLPI-5	\$ 237.60
SPE-DHLXMLPI-50	\$ 948.80
SPE-DHLXMLPI-ENT	\$ 3,161.60
SPE-FEDEX	\$ -
SPE-FSMS	\$ -
SPE-FSP-1	\$ 95.20
SPE-FSP-10	\$ 316.80
SPE-FSP-100	\$ 1,264.80
SPE-FSP-2	\$ 202.40
SPE-FSP-25	\$ 632.80
SPE-FSP-5	\$ 228.00
SPE-FSP-50	\$ 948.80
SPE-FSP-ENT	\$ 3,161.60
SPE-FSPWS-1	\$ 95.20
SPE-FSPWS-10	\$ 316.80
SPE-FSPWS-100	\$ 1,264.80
SPE-FSPWS-2	\$ 202.40
SPE-FSPWS-25	\$ 632.80
SPE-FSPWS-5	\$ 228.00
SPE-FSPWS-50	\$ 948.80
SPE-FSPWS-ENT	\$ 3,161.60
SPE-FT-1	\$ 1,423.20
SPE-FT-10	\$ 7,904.00
SPE-FT-100	\$ 15,808.00
SPE-FT-2	\$ 2,371.20
SPE-FT-25	\$ 11,856.00
SPE-FT-5	\$ 4,742.40
SPE-FT-50	\$ 14,227.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-FT-ENT	\$ 15,808.00
SPE-FTWS-1	\$ 1,423.20
SPE-FWS	\$ -
SPE-GSO	\$ 142.40
SPE-GSO-10	\$ 790.40
SPE-GSO-100	\$ 3,161.60
SPE-GSO-2	\$ 237.60
SPE-GSO-25	\$ 1,580.80
SPE-GSO-5	\$ 474.40
SPE-GSO-50	\$ 2,371.20
SPE-GSO-ENT	\$ 3,952.00
SPE-H1	\$ 790.40
SPE-H2	\$ 1,580.80
SPE-H3	\$ 1,185.60
SPE-HAZFO	\$ 790.40
SPE-HAZFO-10	\$ 2,371.20
SPE-HAZFO-100	\$ 3,952.00
SPE-HAZFO-2	\$ 1,185.60
SPE-HAZFO-25	\$ 3,161.60
SPE-HAZFO-5	\$ 1,580.80
SPE-HAZFO-50	\$ 3,952.00
SPE-HAZFO-ENT	\$ 3,952.00
SPE-HC	\$ 237.60
SPE-HL	\$ 316.80
SPE-HT	\$ 474.40
SPE-HX	\$ 790.40
SPE-LSO	\$ 142.40
SPE-LSO-10	\$ 790.40
SPE-LSO-100	\$ 3,161.60
SPE-LSO-2	\$ 237.60
SPE-LSO-25	\$ 1,580.80
SPE-LSO-5	\$ 474.40
SPE-LSO-50	\$ 2,371.20
SPE-LSO-ENT	\$ 3,952.00
SPE-LTLCZ	\$ 142.40
SPE-LTLCZ-10	\$ 790.40
SPE-LTLCZ-100	\$ 3,161.60
SPE-LTLCZ-2	\$ 237.60
SPE-LTLCZ-25	\$ 1,580.80
SPE-LTLCZ-5	\$ 474.40
SPE-LTLCZ-50	\$ 2,371.20
SPE-LTLCZ-ENT	\$ 3,952.00
SPE-MDC-1	\$ 142.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-MDC-10	\$ 790.40
SPE-MDC-100	\$ 3,161.60
SPE-MDC-2	\$ 237.60
SPE-MDC-25	\$ 1,580.80
SPE-MDC-5	\$ 474.40
SPE-MDC-50	\$ 2,371.20
SPE-MDC-ENT	\$ 3,952.00
SPE-ONT	\$ 142.40
SPE-ONT-10	\$ 790.40
SPE-ONT-100	\$ 3,161.60
SPE-ONT-2	\$ 237.60
SPE-ONT-25	\$ 1,580.80
SPE-ONT-5	\$ 474.40
SPE-ONT-50	\$ 2,371.20
SPE-ONT-ENT	\$ 3,952.00
SPE-RCSFEE	\$ 120.80
SPE-SPEED	\$ 142.40
SPE-SPEED-10	\$ 790.40
SPE-SPEED-100	\$ 3,161.60
SPE-SPEED-2	\$ 237.60
SPE-SPEED-25	\$ 1,580.80
SPE-SPEED-5	\$ 474.40
SPE-SPEED-50	\$ 2,371.20
SPE-SPEED-ENT	\$ 3,952.00
SPE-SS1	\$ 384.00
SPE-T1	\$ 95.20
SPE-T2	\$ 202.40
SPE-TC	\$ 1,264.80
SPE-TE	\$ 3,161.60
SPE-TL	\$ 948.80
SPE-TT	\$ 632.80
SPE-TV	\$ 228.00
SPE-TX	\$ 316.80
SPE-UNLTD	\$ 39,520.00
SPE-UPS	\$ -
SPE-UPSAF-1	\$ 142.40
SPE-UPSAF-10	\$ 790.40
SPE-UPSAF-100	\$ 3,161.60
SPE-UPSAF-2	\$ 237.60
SPE-UPSAF-25	\$ 1,580.80
SPE-UPSAF-5	\$ 474.40
SPE-UPSAF-50	\$ 2,371.20
SPE-UPSAF-API-1	\$ 142.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SPE-UPSAF-ENT	\$ 3,952.00
SPE-UPSAPI	\$ -
SPE-UPS-CCR	\$ 325.60
SPE-UPSCS	\$ -
SPE-UPSDMI-10	\$ 316.80
SPE-UPSDMI-100	\$ 1,264.80
SPE-UPSDMI-2	\$ 224.80
SPE-UPSDMI-25	\$ 632.80
SPE-UPSDMI-5	\$ 228.00
SPE-UPSDMI-50	\$ 948.80
SPE-UPSDMI-ENT	\$ 3,161.60
SPE-UPSMI-1	\$ 135.20
SPE-UPSSP-1	\$ 95.20
SPE-UPSSP-10	\$ 316.80
SPE-UPSSP-100	\$ 1,264.80
SPE-UPSSP-2	\$ 202.40
SPE-UPSSP-25	\$ 632.80
SPE-UPSSP-5	\$ 228.00
SPE-UPSSP-50	\$ 948.80
SPE-UPSSP-ENT	\$ 3,161.60
SPE-UPSTDCBC-1	\$ 1,423.20
SPE-UPSTDCBC-10	\$ 7,904.00
SPE-UPSTDCBC-100	\$ 15,808.00
SPE-UPSTDCBC-2	\$ 2,371.20
SPE-UPSTDCBC-25	\$ 11,856.00
SPE-UPSTDCBC-5	\$ 4,742.40
SPE-UPS-TDCBC-50	\$ 14,227.20
SPE-UPSTDCBC-ENT	\$ 15,808.00
SPE-USPS	\$ -
SPE-USPSCS	\$ -
SS1M	\$ 730.40
SS2M	\$ 1,572.80
SSCA	\$ 158.40
SSD1	\$ 224.80
SSFC	\$ 224.80
SSH1	\$ 790.40
SSH2	\$ 1,580.80
SSHC	\$ 237.60
SSHE	\$ 38,788.00
SSHL	\$ 316.80
SSHT	\$ 474.40
SSHV	\$ 1,185.60
SSHX	\$ 790.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SSJ1	\$ 1,872.00
SSJ2	\$ 2,995.20
SSJC	\$ 26,208.00
SSJE	\$ 74,880.00
SSJL	\$ 18,720.00
SSJT	\$ 11,232.00
SSJV	\$ 3,744.00
SSJX	\$ 5,616.00
SSK1	\$ 374.40
SSK2	\$ 599.20
SSKC	\$ 4,492.80
SSKL	\$ 3,744.00
SSKT	\$ 2,246.40
SSKV	\$ 1,123.20
SSKX	\$ 1,872.00
SSL1	\$ 790.40
SSL2	\$ 3,161.60
SSLC	\$ 23,712.00
SSLE	\$ 39,520.00
SSLL	\$ 15,808.00
SSLN	\$ 2,371.20
SSLS	\$ 1,264.80
SSLT	\$ 11,856.00
SSLV	\$ 5,928.00
SSLX	\$ 7,904.00
SSLZ	\$ 632.80
SSN1	\$ 3,744.00
SSN2	\$ 5,990.40
SSNC	\$ 52,416.00
SSNE	\$ 74,880.00
SSNL	\$ 37,440.00
SSNT	\$ 22,464.00
SSNV	\$ 7,488.00
SSNX	\$ 11,232.00
SSPC	\$ 224.80
SSPT	\$ 249.60
SSR0	\$ 33.60
SSSP	\$ 384.00
SSTSIMPLESINGLE	\$ 1,072.00
SSVS	\$ 495.20
SSY1	\$ 1,423.20
SSY2	\$ 2,371.20
SSYC	\$ 15,808.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
SSYE	\$ 15,808.00
SSYL	\$ 14,227.20
SSYT	\$ 11,856.00
SSYV	\$ 4,742.40
SSYX	\$ 7,904.00
SSZ1	\$ 790.40
SSZ2	\$ 1,185.60
SSZC	\$ 3,952.00
SSZE	\$ 3,952.00
SSZL	\$ 3,952.00
SSZT	\$ 3,161.60
SSZV	\$ 1,580.80
SSZX	\$ 2,371.20
SUD1	\$ 224.80
SUF1	\$ 449.60
SUF2	\$ 748.80
SUFC	\$ 3,744.00
SUFL	\$ 2,995.20
SUFT	\$ 2,246.40
SUFV	\$ 1,123.20
SUG1	\$ 449.60
SUG2	\$ 748.80
SUGC	\$ 3,744.00
SUGE	\$ 7,488.00
SUGL	\$ 2,995.20
SUGT	\$ 2,246.40
SUGV	\$ 1,123.20
SUGX	\$ 1,497.60
SUR1	\$ 449.60
SUR2	\$ 748.80
SURC	\$ 7,488.00
SURE	\$ 3,744.00
SURL	\$ 2,995.20
SURT	\$ 2,246.40
SURV	\$ 1,123.20
SURX	\$ 1,497.60
SUU1	\$ 224.80
SW10	\$ 524.80
SW20	\$ 748.80
SWS1	\$ 674.40
SWS2	\$ 973.60
T25B	\$ 724.00
T25C	\$ 850.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
T25D	\$ 1,040.00
T25E	\$ 1,230.40
T25S	\$ 394.40
T2K1	\$ 490.40
T2RH	\$ 850.40
T2RJ	\$ 1,040.00
T2RK	\$ 1,562.40
T2RL	\$ 2,036.00
T2X1	\$ 1,362.40
T2X2	\$ 1,072.00
T2X3	\$ 730.40
T2X4	\$ 602.40
T528	\$ 172.00
T52C	\$ 1,983.20
T52D	\$ 2,931.20
T545	\$ 126.40
T550	\$ 495.20
T56A	\$ 275.20
T56B	\$ 607.20
T56C	\$ 670.40
T5C3	\$ 79.20
T5C4	\$ 37.60
T5F1	\$ 237.60
T5F2	\$ 119.20
T5F8	\$ 324.80
T5FF	\$ 198.40
T5FG	\$ 198.40
T5FM	\$ 149.60
T5L1	\$ 1,291.20
T5L3	\$ 568.80
T5LE	\$ 668.00
T5LP	\$ 1,148.80
T5LX	\$ 1,464.80
T5MC	\$ 34,620.00
T5ML	\$ 20,867.20
T5MX	\$ 4,861.60
T5NL	\$ 79.20
T5PR	\$ 126.40
T5R0	\$ 974.40
T5SC	\$ 7,825.60
T5SL	\$ 4,704.00
T5SU	\$ 126.40
T5SX	\$ 1,099.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
T5UC	\$ 552.80
T5VT	\$ 119.20
T5WC	\$ 48.00
T5XC	\$ 2,416.00
T5XE	\$ 973.60
TI0H	\$ 401.60
TI5P	\$ 300.00
TI6P	\$ 300.00
TI9P	\$ 300.00
TRMH	\$ 2,723.20
TRMM	\$ 2,723.20
TRUH	\$ 1,378.40
TRUM	\$ 1,378.40
TSA2	\$ 394.40
TSA3	\$ 552.80
TSA4	\$ 648.00
TSMB	\$ 170.40
TSMC	\$ 170.40
VP50	\$ 495.20
VP51	\$ 495.20
VS27	\$ 328.80
VS28	\$ 155.20
VS42	\$ 490.40
VS43	\$ 790.40
VSDE	\$ 1,312.00
VSDH	\$ 789.60
VSDP	\$ 789.60
VSG1	\$ 32.00
VSG2	\$ 32.00
VSG3	\$ 277.60
VSG4	\$ 1,185.60
VSG5	\$ 1,976.00
VSN1	\$ 395.20
VSNC	\$ 24,660.80
VSNL	\$ 14,860.00
VSNX	\$ 3,478.40
VSX1	\$ 241.60
W9SM	\$ 44.00
WDF1	\$ 216.80
WMAP	\$ 1,406.40
WMAV	\$ 1,939.20
WMAX	\$ 2,646.40
WMDE	\$ 344.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
WMDP	\$ 345.60
WMEL	\$ 345.60
WMEM	\$ 873.60
WMFB	\$ 345.60
WMGC	\$ 786.40
WMLC	\$ 254.40
WMM7	\$ 873.60
WMMW	\$ 873.60
WMPR	\$ 1,319.20
WMPS	\$ 873.60
WMSM	\$ 187.20
WMU2	\$ 441.60
WP81	\$ 208.00
WP82	\$ 374.40
WP83	\$ 582.40
WPB5	\$ 54.40
WPCP	\$ 407.20
WPD1	\$ 216.80
WPFA	\$ 46.40
WPMD	\$ 88.00
WPP5	\$ 799.20
WPP6	\$ 1,514.40
WPP7	\$ 2,512.80
WPP8	\$ 1,897.60
WPRA	\$ 1,315.20
WPSA	\$ 162.40
WPSB	\$ 814.40
WPSC	\$ 1,302.40
WPSM	\$ 187.20
WPSP	\$ 260.80
WRAA	\$ 948.80
WRAB	\$ 948.80
WRAC	\$ 474.40
WRAD	\$ 474.40
WRAE	\$ 349.60
WRAF	\$ 349.60
WRAG	\$ 175.20
WRAH	\$ 175.20
WRAJ	\$ 88.00
WRAK	\$ 88.00
WRAM	\$ 516.00
WRAN	\$ 516.00
WRAP	\$ 258.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

SMA Item	Renewal Price
WRAQ	\$ 258.40
WRAR	\$ 129.60
WRAT	\$ 129.60
WRAU	\$ 765.60
WRAV	\$ 765.60
WRAW	\$ 383.20
WRAX	\$ 383.20
WRAY	\$ 192.00
WRAZ	\$ 192.00
WRBP	\$ 948.80
WRBQ	\$ 1,081.60
WRBR	\$ 948.80
WRBT	\$ 901.60
WRBU	\$ 765.60
WRBX	\$ 374.40
WRBY	\$ 582.40
WRBZ	\$ 208.00
WRCA	\$ 948.80
WRCD	\$ 474.40
WRCF	\$ 237.60
WRCH	\$ 4,592.80
WRCJ	\$ 2,296.80
WRCL	\$ 1,148.80
WRCN	\$ 566.40
WRCP	\$ 283.20
WRCR	\$ 141.60
WRCT	\$ 2,296.80
WRCV	\$ 1,148.80
WRCX	\$ 574.40
WRDA	\$ 832.00
WRDC	\$ 416.00
WRDE	\$ 208.00
WRDG	\$ 1,664.00
WRDH	\$ 832.00
WRDI	\$ 416.00
WSMS	\$ 828.00
WSMT	\$ 1,240.00
WSSB	\$ 162.40
Z6ME	\$ 566.40
Z6MG	\$ 987.20