



Commonwealth of Pennsylvania Catalog

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Effective 09/12/19

PROPRIETARY AND CONFIDENTIAL

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| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|--|------------|---|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| ADDRESS RIGHT PRINTERS | DA5X | GREEN DA50S ENVELOPE ADDRESS PRINTER B&W | \$6,550.00 | \$5,502.00 | 16% | \$1,479.00 | \$1,257.15 | 116.79 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS | DA7X | GREEN DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W | \$12,500.00 | \$10,500.00 | 16% | \$1,841.00 | \$1,564.85 | 145.38 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS | DA7C | DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W | \$13,900.00 | \$11,676.00 | 16% | \$1,841.00 | \$1,564.85 | 145.38 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS | DA5C | DA50S ENVELOPE ADDRESS PRINTER B&W | \$6,690.00 | \$5,619.60 | 16% | \$1,479.00 | \$1,257.15 | 116.79 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS | DA9X | GREEN DA95F HIGH PERFORMANCE FIXED HEAD PRINTER | \$15,000.00 | \$13,050.00 | 13% | \$891.00 | \$757.35 | 70.36 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS LOCALIZATION KITS | WF90008-01 | DA80F KIT- US | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS LOCALIZATION KITS | WF90009-01 | DA95F KIT- US | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS LOCALIZATION KITS | WS90005-01 | DA50S KIT- US | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS LOCALIZATION KITS | WS90007-01 | DA70S KIT- US | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PC OPTIONS | BM4A | FLAT SCREEN MONITOR MOUNT | \$920.00 | \$772.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PC OPTIONS | BM4B | FLAT SCREEN MONITOR MOUNT CUSTOM KIT | \$845.00 | \$709.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PC OPTIONS | BM46 | MONITOR/PC FLOOR STAND | \$1,182.00 | \$992.88 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PC OPTIONS | W409 | 17" FLAT PANEL DISPLAY | \$205.00 | \$176.30 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PERIPHERALS | DA8A | HIGH SPEED CONVEYOR/STACKER WITH STAND FOR DA80F | \$3,955.00 | \$3,322.20 | 16% | \$313.00 | \$266.05 | 24.72 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PERIPHERALS | W823 | FEED RIGHT FEEDER FOR DA95F | \$7,170.00 | \$6,166.20 | 14% | \$1,109.00 | \$942.65 | 87.57 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | DA5T | ADDRESSRIGHT PRINTER INSTALLATION & TRAINING | \$436.00 | \$366.24 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | WS81 | ADDRESSRIGHT DATA CONVERSION 4 HOURS | \$838.00 | \$703.92 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | WS82 | ADDRESSRIGHT SYSTEM INTEGRATION 4 HOURS | \$838.00 | \$703.92 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | WSP0 | DATA MAPPING INTEGRATION BUNDLED UP TO 4 HOURS | \$875.00 | \$735.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | WSP1 | DATA MAPPING INTEGRATION BUNDLED UP TO 1 DAY | \$1,725.00 | \$1,449.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | BA53 | BUSINESS ANALYSIS -WHITE GLOVE FOLLOW UP SERVICE | \$525.00 | \$441.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | WS84 | MAIL DIRECTOR SERVICE-MAIL MERGE INTERFACE-REQUIRES WDF1 | \$3,173.00 | \$2,665.32 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL DATA COLLECTORS | T5EA | ENHANCED WINMOBIL TRACKING ASSISTANT (T746) | \$2,775.00 | \$2,386.50 | 14% | \$467.00 | \$396.95 | 36.88 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL DATA COLLECTORS | T54M | FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746) | \$995.00 | \$855.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL DATA COLLECTORS | T54S | SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746) | \$475.00 | \$408.50 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL EXPRESS COMPUTERS | TS94 | PC W/ FLAT PANEL MONITOR | \$2,795.00 | \$2,403.70 | 14% | \$443.00 | \$376.55 | 34.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL EXPRESS OPTIONS | T530 | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,995.00 | \$1,715.70 | 14% | \$312.00 | \$265.20 | 24.64 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL EXPRESS PRINTERS | T536 | LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER | \$995.00 | \$855.70 | 14% | \$222.00 | \$188.70 | 17.53 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL EXPRESS PROFESSIONAL SERVICES | TS14 | ARRIVAL BASIC OPERATOR TRAINING – UP TO 4 HRS (2 OPERATORS) | \$814.00 | \$683.76 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL EXPRESS PROFESSIONAL SERVICES | T6P0 | INSTALLATION PROJECT LEVEL 1 | \$814.00 | \$683.76 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL EXPRESS SERVICE SUBSCRIPTIONS | TS50 | ARRIVAL 24/7 STANDBY SOFTWARE SUPPORT | \$56.00 | \$47.04 | 16% | \$0.00 | \$0.00 | 0.00 | \$595.00 | \$505.75 | \$46.98 | 15% |
| ARRIVAL EXPRESS SERVICE SUBSCRIPTIONS | VS27 | PBBACKUP™ SERVICE SUBSCRIPTION - ONE PER WORKSTATION | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$395.00 | \$335.75 | \$31.19 | 15% |
| ARRIVAL LICENSES | TS53 | ARRIVAL CLIENT LIC TIER 1 | \$500.00 | \$430.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL OPTIONS | TS39 | CORDESS SCANNER | \$1,895.00 | \$1,629.70 | 14% | \$415.00 | \$352.75 | 32.77 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL OPTIONS | TS96002 | ARRIVAL ETHERNET SWITCH | \$250.00 | \$215.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL OPTIONS | J896002 | BASE MOUNT DISPLAY KIT FOR JR64 & JR67 SCALES | \$160.00 | \$137.60 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PRINTERS | TS31 | HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER | \$1,495.00 | \$1,285.70 | 14% | \$396.00 | \$336.60 | 31.27 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PRINTERS | TS38 | TRACKING ASSISTANT PORTABLE BELT PRINTER | \$1,385.00 | \$1,191.10 | 14% | \$177.00 | \$150.45 | 13.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PRINTERS | TS44 | 2IN. GRAPHICS PRINTER | \$395.00 | \$339.70 | 14% | \$79.00 | \$67.15 | 6.24 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PRINTERS | TS14 | CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER | \$260.00 | \$223.60 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PRINTERS | TS31 | CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER | \$140.00 | \$120.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | TS13 | ARRIVAL INSTALLATION ON CUSTOMER'S PC | \$407.00 | \$350.02 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | TS15 | ARRIVAL ADVANCED OPERATOR TRAINING – UP TO 4 HRS (2 OPERATORS) | \$814.00 | \$700.04 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | TS37 | ARRIVAL LIVE APPLICATION SUPPORT | \$814.00 | \$700.04 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | TS4G | ARRIVAL TRACKING ASSISTANT CONFIGURATION - 2 HRS | \$407.00 | \$350.02 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | TSM1 | PROJECT MANAGEMENT (1/2 DAY) | \$953.00 | \$800.52 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | TSM2 | PROJECT MANAGEMENT (1 DAY) | \$1,906.00 | \$1,601.04 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | T6P1 | INSTALLATION PROJECT LEVEL 1 (1 DAY) | \$1,623.00 | \$1,363.32 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | T6P4 | INSTALLATION PROJECT LEVEL 2 (1/2 DAY) | \$953.00 | \$800.52 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | T6P5 | INSTALLATION PROJECT LEVEL 2 (1 DAY) | \$1,906.00 | \$1,601.04 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | BA52 | BUSINESS ANALYSIS – WHITE GLOVE FOLLOW-UP SERVICE | \$525.00 | \$441.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL SCALES | JR64 | GREEN 150 LB ROLLERTOP SCALE FACTORY CERTIFIED | \$695.00 | \$597.70 | 14% | \$323.00 | \$274.55 | 25.51 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL SCALES | T310 | 100 LB. TABLETOP SCALE | \$995.00 | \$855.70 | 14% | \$229.00 | \$194.65 | 18.08 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL SOFTWARE OPTIONS | TS5R | MAIL CENTER PRODUCTIVITY REPORTING | \$795.00 | \$667.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$119.00 | \$101.15 | \$9.40 | 15% |
| ARRIVAL SOFTWARE OPTIONS | TSF1 | NETQUERY OPTION (MUST ORDER 1 T5NL BEYOND NUMBER OF PROCESSING STATIONS FOR NETQUERY) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$225.00 | \$191.25 | \$17.77 | 15% |
| ARRIVAL SOFTWARE OPTIONS | TSF2 | BACKGROUND IMPORT FEATURE | \$750.00 | \$645.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$113.00 | \$96.05 | \$8.92 | 15% |
| ARRIVAL SOFTWARE OPTIONS | TSF8 | ODBC INTEGRATION | \$2,055.00 | \$1,479.60 | 28% | \$0.00 | \$0.00 | 0.00 | \$299.00 | \$254.15 | \$23.61 | 15% |
| ARRIVAL SOFTWARE OPTIONS | TSFF | ARRIVAL IMAGING | \$1,250.00 | \$1,075.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$188.00 | \$159.80 | \$14.85 | 15% |
| ARRIVAL SOFTWARE OPTIONS | TSFG | ROUTE ACTIVITY LOGGING FEATURE | \$1,250.00 | \$1,075.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$188.00 | \$159.80 | \$14.85 | 15% |
| ARRIVAL SOFTWARE OPTIONS | TSNL | MULTI-WORKSTATION CLIENT LICENSE | \$500.00 | \$430.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$75.00 | \$63.75 | \$5.92 | 15% |
| ARRIVAL SOFTWARE OPTIONS | TSVT | VISITOR TRACKING FEATURE | \$750.00 | \$540.00 | 28% | \$0.00 | \$0.00 | 0.00 | \$113.00 | \$96.05 | \$8.92 | 15% |
| ARRIVAL SOFTWARE OPTIONS | TSF3 | FILE LINK / SCAN LINK / GLOBAL UPDATE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL SOFTWARE OPTIONS | VSDE | SENDSUITE DESKTOP SOFTWARE | \$8,295.00 | \$7,133.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$599.00 | \$509.15 | \$47.30 | 15% |
| ARRIVAL SOFTWARE OPTIONS | T5EN | E-MAIL NOTIFICATION | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER | WPTA | MM TO CRMAILER AUTOMATION SERVICE | \$525.00 | \$441.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER | BMUP | BUSINESS MANAGER 6.0 UPGRADE FOR XP | \$820.00 | \$705.20 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER | BMUR | BUSINESS MANAGER UPGRADE FOR WIN2000 | \$835.00 | \$718.10 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER DM SERIES INTERFACES | BMC1 | DM SERIES INTERFACE TO BUSINESS MANAGER (DM300-DM475) | \$1,025.00 | \$881.50 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER ETHERNET CABLES | Z690006 | ETHERNET CABLE (250 FEET) | \$328.00 | \$282.08 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER ETHERNET CABLES | Z690005 | ETHERNET CABLE (100 FEET) | \$216.86 | \$186.50 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER ETHERNET CABLES | Z690004 | ETHERNET CABLE (25 FEET) | \$47.60 | \$40.94 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER ETHERNET CABLES | Z690003 | ETHERNET CABLE (14 FEET) | \$47.55 | \$40.89 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER ETHERNET HUBS | Z690001 | ETHERNET 16 PORT HUB | \$683.00 | \$587.38 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER ETHERNET HUBS | Z690000 | ETHERNET 4 PORT HUB | \$291.00 | \$250.26 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER FUNDS MANAGEMENT | BMFM | FUNDS MGMT METER ACTIVATION (DM SERIES) | \$200.00 | \$172.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER FUNDS MANAGEMENT | Z6FM | FUNDS MANAGEMENT - DM SERIES ONLY | \$1,230.00 | \$1,057.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER FUNDS MANAGEMENT | 1FXR | FUNDS MGMT METER FEATURE (DM SERIES) | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER HOST WORKSTATIONS | BMS1 | BUSINESS MANAGER HOST WORKSTATION SOFTWARE | \$9,265.00 | \$7,967.90 | 14% | \$142.00 | \$120.70 | 11.21 | \$1,186.00 | \$1,008.10 | \$93.65 | 15% |
| BUSINESS MANAGER INTERFACES | BMT1 | DM INFINITY INTERFACE - LAN | \$1,025.00 | \$881.50 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER INTERFACES | BMWA | BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER HOST) | \$305.00 | \$262.30 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER INTERFACES | BMT2 | DM INFINITY INTERFACE - DATA COLLECTOR SERIAL CONNECTION | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER INTERFACES | BMZ1 | SENDPRO P SERIES BUSINESS MANAGER INTERFACE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER INTERFACES | BMX2 | | | | | | | | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|---|-----------|--|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| BUSINESS MANAGER OPTIONS | Z6C4 | BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM | \$840.00 | \$705.60 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER OPTIONS | Z6C5 | BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PERIPHERALS | BM41 | RECEIPT PRINTER | \$1,080.00 | \$928.80 | 14% | \$224.00 | \$188.70 | 17.53 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PERIPHERALS | BM42 | BARCODE SCANNER FOR DATA COLLECTOR | \$1,530.00 | \$1,315.80 | 14% | \$204.00 | \$173.40 | 16.11 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PERIPHERALS | BM44 | BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER | \$1,530.00 | \$1,315.80 | 14% | \$204.00 | \$173.40 | 16.11 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PERIPHERALS | BMPC | BUSINESS MANAGER HOST WORKSTATION PC | \$2,880.00 | \$2,476.80 | 14% | \$428.00 | \$363.80 | 33.80 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PERIPHERALS | SPY8 | LASER PRINTER | \$835.00 | \$701.40 | 16% | \$168.00 | \$142.80 | 13.27 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | BMH1 | BUSINESS MANAGER OPERATOR TRAINING - UP TO 4 HRS | \$872.00 | \$749.92 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | BMH3 | BUSINESS MANAGER DATA CONVERSION SERVICES | \$872.00 | \$749.92 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | BMH4 | BUSINESS MANAGER V2 OR V3 TO NEW SYSTEM DATA MIGRATION | \$872.00 | \$749.92 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | BMP0 | BUSINESS MANAGER PROJECT MANAGEMENT | \$1,021.00 | \$857.64 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | BMP1 | BUSINESS MANAGER PROJECT MANAGEMENT | \$2,041.00 | \$1,714.44 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | MFP1 | MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 1 | \$1,739.00 | \$1,460.76 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | MFP4 | MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 2 | \$1,021.00 | \$857.64 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | MFP5 | MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 2 | \$2,041.00 | \$1,714.44 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | MFP0 | MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 1 | \$872.00 | \$732.48 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| CONNECT+ FEEDER OPTIONS | MSF1 | MAILSTREAM BASIC FEEDER-HT | \$0.00 | \$0.00 | 14% | \$361.00 | \$306.85 | 28.51 | \$0.00 | \$0.00 | \$0.00 | 15% |
| CONNECT+ FEEDER OPTIONS | MSF2 | CONNECT+ BASIC WOW FEEDER | \$0.00 | \$0.00 | 14% | \$775.00 | \$658.75 | 61.20 | \$0.00 | \$0.00 | \$0.00 | 15% |
| CONNECT+ FEEDER OPTIONS | MSF3 | CONNECT+ ENHANCED WOW FEEDER | \$0.00 | \$0.00 | 14% | \$2,186.00 | \$1,858.10 | 172.62 | \$0.00 | \$0.00 | \$0.00 | 15% |
| CONNECTRIGHTMAILER | CRM7 | CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE | \$1,855.00 | \$1,595.30 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,200.00 | \$1,020.00 | \$94.76 | 15% |
| CONNECTRIGHTMAILER | CRM8 | CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED SOFTWARE | \$1,855.00 | \$1,595.30 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,200.00 | \$1,020.00 | \$94.76 | 15% |
| CONNECTRIGHTMAILER | CRMB | CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE | \$400.00 | \$344.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$650.00 | \$552.50 | \$51.33 | 15% |
| CONNECTRIGHTMAILER OPTIONS | CRM4 | CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS) | \$720.00 | \$619.20 | 14% | \$0.00 | \$0.00 | 0.00 | \$400.00 | \$340.00 | \$31.59 | 15% |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | WPF0 | DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1/2 DAY) | \$830.00 | \$697.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | WSM4 | MAIL COACH TRAINING - UP TO 12 HOURS AND 4 PEOPLE | \$3,725.00 | \$3,203.50 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | WSMC | MAIL COACH TRAINING - UP TO 8 HOURS AND 2 PEOPLE | \$1,250.00 | \$1,075.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | WSMF | CONNECTRIGHT MAILER - BASIC INSTALLATION AND TRAINING | \$575.00 | \$483.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE) | APDP | COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE) | \$200.00 | \$168.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| COST ACCOUNTING DATA MIGRATION | APDM | COST ACCOUNTING DATA MIGRATION | \$295.00 | \$247.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| COST ACCOUNTING ENABLER C SERIES | APBC | COST ACCOUNTING ENABLER C SERIES | \$50.00 | \$43.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FOLDERS BASE SYSTEM | DF10 | PERFECT LETTER FOLDER | \$195.00 | \$163.80 | 16% | \$77.00 | \$65.45 | 6.08 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FOLDERS BASE SYSTEM | DF80 | OFFICERIGHT FOLDER | \$4,450.00 | \$3,738.00 | 16% | \$501.00 | \$425.85 | 39.56 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FOLDERS BASE SYSTEM | DF90 | OFFICERIGHT FOLDER | \$5,675.00 | \$4,767.00 | 16% | \$751.00 | \$638.35 | 59.30 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FOLDERS LOCALIZATION KITS | TB70001 | OFFICERIGHT FOLDER LOCALIZATION KIT- US | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FOLDERS OPTIONS | DF9C | CROSS FOLD KIT | \$615.00 | \$516.60 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FOLDERS OPTIONS | DFCS | CONVEYOR STACKER | \$820.00 | \$688.80 | 16% | \$75.00 | \$63.75 | 5.92 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FOLDERS OPTIONS | DFHC | HIGH CAPACITY EXTENSION | \$305.00 | \$256.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FOLDERS PROFESSIONAL INSTALLATION | DF2F | BASIC INSTALLATION AND TRAINING FOR FOLDER DF800/900 | \$225.00 | \$189.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | SDSS-4822 | STORAGE SHELF FOR MACHINE TABLE - FOR 48IN. W X 22IN. D MACHINE TABLE | \$147.00 | \$126.42 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | SDSS-3622 | STORAGE SHELF FOR MACHINE TABLE - FOR 36IN. W X 22IN. D MACHINE TABLE | \$124.00 | \$104.16 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | SDSS-3022 | STORAGE SHELF FOR MACHINE TABLE - FOR 30IN. W X 22IN. D MACHINE TABLE | \$100.00 | \$84.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS | TIAT | ADDITIONAL SHEET FEEDER | \$1,395.00 | \$1,171.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | TI60 | RELAY 6000 INSERTING SYSTEM | \$40,735.00 | \$33,402.70 | 18% | \$3,477.00 | \$2,955.45 | 274.56 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | TI70 | RELAY 7000 INSERTING SYSTEM | \$45,995.00 | \$33,116.40 | 28% | \$4,334.00 | \$3,683.90 | 342.24 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | TI50 | RELAY 5000 W/4 FEEDER TOWER | \$20,100.00 | \$16,884.00 | 16% | \$2,453.00 | \$2,085.05 | 193.70 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | TI80 | RELAY 8000 INSERTING SYSTEM | \$67,465.00 | \$48,574.80 | 28% | \$5,763.00 | \$4,898.55 | 455.08 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | TI10 | RELAY 1000 2 STATION INSERTER W/ INSTALL AND TRG | \$4,124.00 | \$3,464.16 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS FURNITURE | TIRG | 60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF | \$2,500.00 | \$2,100.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS FURNITURE | F790018 | 18 IN. CONSOLE EXTENSION | \$370.00 | \$310.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS FURNITURE | F790019 | 30 IN. CONSOLE EXTENSION | \$475.00 | \$399.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS FURNITURE | TIRG | HEIGHT ADJUSTABLE TABLE; 72IN. W/ SHELF AND LOCKING DOORS | \$1,850.00 | \$1,554.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS FURNITURE | TIRJ | HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF | \$1,905.00 | \$1,600.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS INPUT SCANNING | F75B | BARCODE SCANNING SOFTWARE | \$750.00 | \$630.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS INPUT SCANNING | F72D | 2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER | \$6,150.00 | \$5,166.00 | 16% | \$1,189.00 | \$1,010.65 | 93.89 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS INTEGRITY OPTIONS | DIPY | PRODUCTION REPORTS PACKAGE, INCLUDES MONITOR, PC AND CONNECTION KIT | \$5,150.00 | \$4,326.00 | 16% | \$542.00 | \$460.70 | 42.80 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS INTEGRITY OPTIONS | DIPZ | PRODUCTION REPORTS SOFTWARE (SW ONLY) | \$3,090.00 | \$2,595.60 | 16% | \$423.00 | \$359.55 | 33.40 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS INTEGRITY OPTIONS | TIOE | EXIT SCANNING CONTROL PACKAGE | \$2,155.00 | \$1,810.20 | 16% | \$467.00 | \$396.95 | 36.88 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS INTEGRITY OPTIONS | TIOF | STANDARD EXIT SCANNING SOFTWARE | \$2,675.00 | \$2,247.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS INTEGRITY OPTIONS | TIOG | PROFESSIONAL EXIT SCANNING SOFTWARE | \$7,985.00 | \$6,707.40 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS LOCALIZATION KITS | F391550 | RELAY LOCALIZATION KIT - US | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS STACKERS | TIVP | VERTICAL POWER STACKER | \$1,755.00 | \$1,474.20 | 16% | \$167.00 | \$141.95 | 13.19 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS STACKERS | DIBX | SECOND STACKER FOR TANDEM BELT STACKER | \$0.00 | \$0.00 | 16% | \$232.00 | \$197.20 | 18.32 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F780183 | SHEET/FLAT ENVELOPE TRAY | \$205.00 | \$172.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F780184 | INSERT TRAY | \$205.00 | \$172.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F790725 | SALES KIT - FEEDER INSERT SUPPORT | \$415.00 | \$348.60 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F790726 | SALES KIT - ADJUSTABLE SHINGLE TRAY | \$125.00 | \$105.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F790135 | SALES-KIT-MATTE BOOKLET KIT FOR TOWER | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F790442 | SALES KIT-FLAT ENVELOPE KIT FOR TOWER | \$0.00 | \$0.00 | 28% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F700327 | SPECIAL TOWER FEEDER KIT | \$260.00 | \$208.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENERS BASE SYSTEM | DLA2 | DL200™ LETTER OPENER | \$3,145.00 | \$2,641.80 | 16% | \$275.00 | \$233.75 | 21.72 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENERS BASE SYSTEM | DLA3 | DL400™ HIGH SPEED LETTER OPENER | \$5,550.00 | \$4,662.00 | 16% | \$620.00 | \$527.00 | 48.96 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENERS FURNITURE OPTIONS | PB008 | MAIL TRAY SUPPORT | \$160.00 | \$134.40 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FA2 | BASIC ACCOUNTING (100 DEPT) | \$340.00 | \$285.60 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FBL | DM SERIES ANALYTICS (50 ACCOUNTS) | \$204.00 | \$171.36 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FBM | DM SERIES ANALYTICS (100 ACCOUNTS) | \$375.00 | \$315.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FBN | DM SERIES ANALYTICS (300 ACCOUNTS) | \$627.00 | \$526.68 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FA1 | BASIC ACCOUNTING (25 DEPT) | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FAC | BASIC ACCOUNTING (10 DEPT) | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FAF | NO ACCOUNTING SOFTWARE | \$0.00 | \$0.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FNV | INVIEW STARTUP KIT FOR DM125/225 | \$0.00 | \$0.00 | 40% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FNVKIT | KIT / INVIEW ACCOUNTING UPGRADE | \$0.00 | \$0.00 | 22% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | NV90KIT | INVIEW WELCOME KIT | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | | | | | | | | | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|--|------------|---|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| LOW VOLUME MAILING BASE SYSTEM | M0L5 | MAILSTATION2™ WITH 5LB SCALE & 10 ACCOUNTS | \$490.00 | \$411.60 | 16% | \$12.00 | \$10.20 | 0.95 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING BASE SYSTEM | C200 | SENDPRO C 200 | \$395.00 | \$331.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING BASE SYSTEM | C300 | SENDPRO C 300 | \$1,195.00 | \$860.40 | 28% | \$118.00 | \$100.30 | 9.32 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING BASE SYSTEM | 2H00 | C SERIES BASE | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING BASE SYSTEM | ZHC2 | SENDPRO C200 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING BASE SYSTEM | ZHC3 | SENDPRO C300 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING BASE SYSTEM | ZHC4 | SENDPRO C400 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING CLOUD ACCOUNTING | CAAB | COST ACCOUNTING SILVER PLAN (100 ACCTS, 10 DEVICES) | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING CLOUD ACCOUNTING | CAAA | COST ACCOUNTING BRONZE PLAN (25 ACCTS, 2 DEVICES) | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING CONNECTIVITY OPTIONS | DCP5 | DIGITAL CONNECTIVITY PRO SERVICE OPTION | \$153.00 | \$91.80 | 40% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING CONNECTIVITY OPTIONS | WIF2 | WIFI ADAPTER OPTION FOR LAN2 DM125-225 | \$49.00 | \$29.40 | 40% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING CONNECTIVITY OPTIONS | PB-4000-US | SMARTLINK: LVM WIFI/LAN ANALYTICS DEVICE | \$0.00 | \$0.00 | 40% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING INVIEW OPTIONS | NV50 | INVIEW DASHBOARD - SINGLE UNIT ONLY (DM125 / DM225) | \$625.00 | \$525.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING INVIEW OPTIONS | NV90 | INVIEW SUBSCRIPTION | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | 1FAE | BASIC ACCOUNTING | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | SV5A | DM SERIES ANALYTICS (50 ACCOUNTS) | \$204.00 | \$142.80 | 30% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | SV6A | DM SERIES ANALYTICS (100 ACCOUNTS) | \$375.00 | \$315.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | SV7A | DM SERIES ANALYTICS (300 ACCOUNTS) | \$627.00 | \$526.68 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | 1FAL | INVIEW 50 DEPT ACCOUNTING | \$0.00 | \$0.00 | 15% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | 1FAM | INVIEW 100 DEPT ACCOUNTING | \$0.00 | \$0.00 | 15% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | 1FAN | INVIEW 300 DEPT ACCOUNTING | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | 1FAB | DEPARTMENT ACCOUNTING ENABLER | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | NOACCT | NO ACCOUNTING | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING BASE SYSTEM | SBTA | DM400C DIGITAL METER SYSTEM | \$3,145.00 | \$2,264.40 | 28% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING BASE SYSTEM | SVBB | GREEN DM400C DIGITAL MAILING SYSTEM | \$2,515.00 | \$2,112.60 | 16% | \$363.00 | \$308.55 | 28.66 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING BASE SYSTEM | SVXC | GREEN DM475 DIGITAL MAILING SYSTEM | \$6,295.00 | \$5,287.80 | 16% | \$685.00 | \$582.25 | 54.09 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING BASE SYSTEM | 3CE5 | DM300C BASE | \$0.00 | \$0.00 | 16% | \$176.00 | \$149.60 | 13.90 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING BASE SYSTEM | 4CE5 | DM400C BASE | \$0.00 | \$0.00 | 16% | \$363.00 | \$308.55 | 28.66 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING BUSINESS MANAGER | 1FAH | BUSINESS MANAGER SOFTWARE FEATURE CODE | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING CONNECTIVITY OPTIONS | WIF4 | WIFI ADAPTER OPTION | \$49.00 | \$41.16 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING DIFFERENTIAL WEIGHING OPTIONS | 1FZ0 | DIFFERENTIAL WEIGHING | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING INVIEW INTERFACES | 1FXA | METER INVIEW DASHBOARD INTERFACE (ONE PER METER) | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | UXDLAAB | DM SERIES PC INTERFACE FOR THE DM300C | \$835.00 | \$701.40 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | F9D5 | MAIL MACHINE TUNE UP | \$436.00 | \$366.24 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | SPY9 | LASER PRINTER 1E21 | \$835.00 | \$701.40 | 16% | \$168.00 | \$142.80 | 13.27 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING PROFESSIONAL SERVICES | MFD0 | MAIL FINISHING PROJECT MANAGEMENT | \$872.00 | \$732.48 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING PROFESSIONAL SERVICES | MFD1 | MAIL FINISHING PROJECT MANAGEMENT | \$1,739.00 | \$1,460.76 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING SPEED OPTIONS | 1FZ9 | 120 LPM FEATURE | \$2,095.00 | \$1,759.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING SPEED OPTIONS | 1FY8 | 95 LPM FEATURE | \$1,350.00 | \$1,134.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING SPEED OPTIONS | 1FY9 | 70 LPM FEATURE | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING SPEED OPTIONS | 1FZK | 80 LPM WOW SPEED | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING VALUE BASED SERVICES | ERCL | E-RR REFERENCE NUMBER FEATURE ONLY | \$475.00 | \$399.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING VALUE BASED SERVICES | ERR3 | ERETURN RECEIPT FEATURE | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING VALUE BASED SERVICES | 1FER | ERR RATES | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING VALUE BASED SERVICES | 1FS2 | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING VALUE BASED SERVICES | F9DA | USPS SPECIAL SERVICES TRAINING | \$78.00 | \$65.52 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING | MP8R | INTEGRATED WEIGHING PLATFORM | \$0.00 | \$0.00 | 16% | \$12.00 | \$10.20 | 0.95 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | 1GW2 | 2 LB INTEGRATED WEIGHING | \$760.00 | \$456.00 | 40% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | 1GW5 | 5 LB INTEGRATED WEIGHING | \$1,130.00 | \$678.00 | 40% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | 1GW9 | 10 LB INTEGRATED WEIGHING | \$1,445.00 | \$867.00 | 40% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | MP4D | INTEGRATED WEIGHING PLATFORM FOR DM475 | \$0.00 | \$0.00 | 40% | \$81.00 | \$68.85 | 6.40 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | MP9G | INTEGRATED WEIGHING PLATFORM | \$0.00 | \$0.00 | 40% | \$83.00 | \$70.55 | 6.55 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | MP96001 | MP96001 - REMOTE DISPLAY SALES KIT | \$0.00 | \$0.00 | 40% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | NO_SCALE | NO SCALE OPTION | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS OPTIONS | WPP5 | PLANETPRESS IMAGE | \$4,800.00 | \$4,032.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$960.00 | \$816.00 | \$75.81 | 15% |
| PLANET PRESS PROFESSIONAL SERVICES | WPS0 | DESIGN SERVICES | \$150.00 | \$126.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS PROFESSIONAL SERVICES | WPPA | ON-SITE PLANETPRESS STANDARD TRAINING- 2 DAYS | \$4,120.00 | \$3,296.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS PROFESSIONAL SERVICES | WPPB | ON-SITE PLANETPRESS CUSTOM TRAINING- OPTIONAL 1 DAY | \$3,090.00 | \$2,595.60 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS PROFESSIONAL SERVICES | WPPC | ON-SITE PLANETPRESS ADVANCED TRAINING- 2 DAYS | \$4,120.00 | \$3,296.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS PROFESSIONAL SERVICES | WPPH | PER DIEM FOR ON-SITE VISIT | \$515.00 | \$345.05 | 33% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WPRA | PLANETPRESS UPGRADE FROM OFFICE TO PRODUCTION | \$7,900.00 | \$5,293.00 | 33% | \$0.00 | \$0.00 | 0.00 | \$1,580.00 | \$1,343.00 | \$124.77 | 15% |
| PLANET PRESS SOFTWARE | WPP6 | PLANETPRESS OFFICE | \$9,100.00 | \$7,644.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$1,820.00 | \$1,547.00 | \$143.72 | 15% |
| PLANET PRESS SOFTWARE | WPP7 | PLANETPRESS PRODUCTION | \$15,100.00 | \$10,872.00 | 28% | \$0.00 | \$0.00 | 0.00 | \$3,020.00 | \$2,567.00 | \$238.48 | 15% |
| PLANET PRESS SOFTWARE | WRAA | PP CONNECT BACKUP LICENSE | \$5,700.00 | \$4,731.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAC | PP CONNECT DEVELOPMENT & TEST LICENSE | \$2,850.00 | \$2,365.50 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBP | CROSSGRADE PP OFFICE-CONNECT PRINT ONLY | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBQ | CROSSGRADE PP OFFICE - CONNECT PERPETUAL | \$6,840.00 | \$5,677.20 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBR | CROSSGRADE PP PRODUCTION - CONNECT PRINT | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBT | CROSSGRADE PP PRODUCTION TO CONNECT | \$5,700.00 | \$4,731.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBU | CROSSGRADE PP IMAGING FOR CONNECT | \$0.00 | \$0.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBX | DEVELOPMENT VERSION PLANETPRESS OFFICE | \$2,310.00 | \$1,917.30 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBY | DEVELOPMENT VER PLANETPRESS PRODUCTION | \$3,820.00 | \$3,170.60 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WPP8 | PLANETPRESS CONNECT | \$11,400.00 | \$8,550.00 | 25% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBZ | DEVELOPMENT LICENSE PLANETPRESS IMAGING | \$1,220.00 | \$854.00 | 30% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAE | PP OPTIMIZED OUTPUT | \$2,100.00 | \$1,407.00 | 33% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAG | PP OPTIMIZED OUTPUT BACKUP LICENSE | \$1,050.00 | \$756.00 | 28% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAJ | PP OPTIMIZED OUTPUT DEV & TEST LICENSE | \$525.00 | \$435.75 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAM | PP PCL INPUT | \$3,100.00 | \$2,573.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAP | PP PCL INPUT BACKUP LICENSE | \$1,550.00 | \$1,286.50 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAR | PP PCL INPUT DEVELOPMENT & TEST LICENSE | \$775.00 | \$643.25 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAU | PP CONNECT IMAGING | \$4,600.00 | \$3,818.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAW | PP IMAGING BACKUP LICENSE | \$2,300.00 | \$1,909.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAY | PP IMAGING DEVELOPMENT & TEST LICENSE | \$1,150.00 | \$954.50 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRCA | PP PERFORMANCE PACK | \$5,700.00 | \$4,731.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRCD | PP PERFORMANCE PACK BACK-UP | \$2,850.00 | \$2,365.50 | 17% | \$0.00 | \$0.00 | 0 | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|---|---------------|--|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| PLANET PRESS SOFTWARE | WRBK | CONNECT FOUNDATION FULL TRNG 3 DAYS | \$6,000.00 | \$4,980.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBM | CONNECT WORKFLOW ADD-ON TRNG 1 DAY | \$2,000.00 | \$1,660.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBN | CONNECT ADMINISTRATOR COURSE 1 DAY | \$2,000.00 | \$1,660.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBA | CONNECT OVERVIEW TRNG 1 DAY | \$925.00 | \$767.75 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBB | CONNECT FOUNDATION TRNG 2 DAYS | \$1,750.00 | \$1,400.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBC | CONNECT ADVANCED TRNG 2 DAYS | \$1,750.00 | \$1,452.50 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBD | CONNECT FOUND. FULL TRNG 3 DAYS | \$2,250.00 | \$1,867.50 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBE | CONNECT WORKFLOW ADD-ON TRNG 1 DAY | \$925.00 | \$767.75 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBF | CONNECT ADMINISTRATOR COURSE 1 DAY | \$925.00 | \$767.75 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW BASE UNIT | WPYA | RISO COMCOLOR® FW5230 | \$30,820.00 | \$25,888.80 | 16% | \$3,699.00 | \$3,144.15 | 292.09 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW BASE UNIT | WPYN | RISO COMCOLOR® FW5231 | \$27,820.00 | \$23,368.80 | 16% | \$3,699.00 | \$3,144.15 | 292.09 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW BASE UNIT | WPYP | RISO COMCOLOR® FW5000 | \$24,320.00 | \$20,428.80 | 16% | \$2,919.00 | \$2,481.15 | 230.50 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW OPTIONS | WPYC | SCANNER PACKAGE | \$5,015.00 | \$4,212.60 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW OPTIONS | WPYD | MULTIFUNCTION FINISHER FG10 2/3H | \$11,818.00 | \$9,927.12 | 16% | \$1,418.00 | \$1,205.30 | 111.97 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW OPTIONS | WPYG | FACE DOWN FINISHER F10 | \$3,269.00 | \$2,745.96 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW OPTIONS | WPYI | AUTO-CONTROL STACKING TRAY II (1,000-SHEET CAPACITY) | \$1,428.00 | \$1,199.52 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW OPTIONS | WPYJ | WIDE STACKING TRAY (1,000-SHEET CAPACITY) | \$1,428.00 | \$1,199.52 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW SUPPLIES | WPYM | FW SERIES 4 COLOR INK PACK | \$2,100.00 | \$1,764.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW SUPPLIES | SL-S-7250JA | COMCOLOR FW INK CARTRIDGE BLACK | \$525.00 | \$441.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW SUPPLIES | SL-S-7251JA | COMCOLOR FW INK CARTRIDGE CYAN | \$525.00 | \$441.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW SUPPLIES | SL-S-7252JA | COMCOLOR FW INK CARTRIDGE MAGENTA | \$525.00 | \$441.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW SUPPLIES | SL-S-7253JA | COMCOLOR FW INK CARTRIDGE YELLOW | \$525.00 | \$441.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD ADDITIONAL PAPER STACK | WPZG | ADDITIONAL PAPER STACKER CART FOR WPZU | \$1,995.00 | \$1,675.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD BASE UNIT | 488-00050-009 | POWER CORD | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD BASE UNIT | 488-00062-007 | POWER CORD | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD BASE UNIT | WRZA | RISO COMCOLOR® GD 7330 UP TO 500K/MONTH | \$37,820.00 | \$31,768.80 | 16% | \$4,698.00 | \$3,993.30 | 370.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD BASE UNIT | WRZB | RISO COMCOLOR® GD 9630 UP TO 500K/MONTH | \$44,320.00 | \$37,228.80 | 16% | \$5,478.00 | \$4,656.30 | 432.57 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD BASE UNIT | 3400002 | LIFT HANDLES | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD HIGH CAPACITY INPUT | WRZR | HIGH CAPACITY FEEDER | \$8,310.00 | \$6,980.40 | 16% | \$997.00 | \$847.45 | 78.73 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD LEFT SIDE OPTIONS | WRZE | LEFT SIDE FACE DOWN TRAY (500 SHEETS ONLY) | \$189.00 | \$167.16 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD LEFT SIDE OPTIONS | WRZF | FACE DOWN LEFT EXIT STAPLER (1000 SHEETS) | \$2,970.00 | \$2,494.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD OPTIONS | WRZH | COMCOLOR HIGH PERFORMANCE RIP | \$18,225.00 | \$15,309.00 | 16% | \$250.00 | \$212.50 | 19.74 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD OPTIONS | WRZI | COMCOLOR SCANNER PACKAGE | \$5,015.00 | \$4,212.60 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTION: S-7357 | | OPTION PCB | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTION: WPZM | | MULTIFUNCTION FINISHER | \$11,818.00 | \$9,927.12 | 16% | \$1,418.00 | \$1,205.30 | 111.97 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTION: WRZN | | AUTO CONTROL STACKING TRAY II | \$1,428.00 | \$1,199.52 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTION: WRZP | | WIDE STACKING TRAY | \$1,129.00 | \$948.36 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTION: WRZU | | HIGH CAPACITY EXIT STACKER W/ ONE PAPER CART | \$17,209.00 | \$14,455.56 | 16% | \$2,065.00 | \$1,755.25 | 163.06 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD SUPPLIES | WRZ3 | STANDARD STAPLES FOR GD FINISHER | \$95.00 | \$79.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD SUPPLIES | WRZW | CMYK FULL INK PACKAGE | \$2,205.00 | \$1,824.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD SUPPLIES | WRZY | BOOKLET STAPLES FOR GD FINISHER | \$120.00 | \$100.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORGD SUPPLIES | WRZZ | STANDARD STAPLES FOR GD LEFT SIDE FACE DOWN LEFT E | \$95.00 | \$79.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO C INSTALL TRNG WO SHIPPING | F951 | SENDPRO C INSTALL TRNG WO SHIPPING | \$215.00 | \$180.60 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO C INSTALL TRNG WO SHIPPING | F952 | SENDPRO C INSTALL TRNG W SHIPPING | \$250.00 | \$210.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO ENTERPRISE OPTIONS | 6WB-A | 4IN X 100FT CONTINUOUS SHIPPING LABELS | \$19.49 | \$16.37 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO ENTERPRISE OPTIONS | 6WB-F | 4X6 DIE CUT SHIPPING LABELS | \$29.95 | \$25.16 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO ENTERPRISE OPTIONS | 6WB-P | SENDPRO ENTERPRISE LOW-VOLUME PRINTER, STAND ALONE | \$209.00 | \$175.56 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO ENTERPRISE OPTIONS | SOCR | HANDHELD OCR SCANNER, COMMS CRADLE/STAND | \$2,499.00 | \$2,099.16 | 16% | \$375.00 | \$318.75 | 29.61 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO ENTERPRISE PROFESSIONAL SERVICES | SPEPS | SENDPRO ENTERPRISE IMPLEMENTATION | \$1,000.00 | \$840.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES ANALYTICS INTERFACES | 1FAW | SENDPRO P SERIES DFWORKS INTERFACE | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES ANALYTICS OPTIONS | APA2 | 100 DEPT ANALYTICS | \$625.00 | \$468.75 | 25% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES ANALYTICS OPTIONS | APA4 | 500 DEPT ANALYTICS | \$1,350.00 | \$1,134.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES ANALYTICS OPTIONS | APA5 | 1000 DEPT ANALYTICS | \$1,520.00 | \$1,276.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES ANALYTICS OPTIONS | APA7 | 2000 DEPT ANALYTICS | \$1,835.00 | \$1,541.40 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES ANALYTICS OPTIONS | APA9 | 3000 DEPT ANALYTICS | \$2,360.00 | \$1,982.40 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES ANALYTICS OPTIONS | APA1 | 50 DEPT ANALYTICS | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZBA | SENDPRO P1000 SERIES | \$7,310.00 | \$5,848.00 | 20% | \$246.13 | \$209.21 | 19.44 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZCG | SENDPRO P1500 SERIES PACKAGE (120/60 LPM) | \$9,660.00 | \$8,114.40 | 16% | \$550.25 | \$467.71 | 43.45 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZCZ | GREEN CONNECT+ 3000 SERIES WOW | \$13,880.00 | \$11,104.00 | 20% | \$1,657.21 | \$1,408.63 | 130.86 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZBC | SENDPRO P3000 SERIES NON-WOW | \$13,260.00 | \$8,884.20 | 33% | \$1,657.21 | \$1,408.63 | 130.86 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZBD | SENDPRO P3000 SERIES WOW | \$19,310.00 | \$12,937.70 | 33% | \$1,657.21 | \$1,408.63 | 130.86 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZCW | GREEN CONNECT+ 1000 | \$5,345.00 | \$3,581.15 | 33% | \$246.13 | \$209.21 | 19.44 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZBB | SENDPRO P2000 SERIES | \$13,535.00 | \$9,745.20 | 28% | \$594.89 | \$505.66 | 46.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES CONNECTIVITY OPTIONS | MW90701 | 100' LAN CABLE | \$205.00 | \$172.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES CONNECTIVITY OPTIONS | MW90702 | WIRELESS 4-PORT ROUTER | \$300.00 | \$252.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES CONNECTIVITY OPTIONS | MW90705 | CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT | \$155.00 | \$130.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES CONNECTIVITY OPTIONS | MW97182 | WIRELESS LAN ADAPTER | \$155.00 | \$130.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES CONNECTIVITY OPTIONS | MW90067 | SENDPRO P SERIES POWER DISTRIBUTION KIT | \$100.00 | \$84.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES DIFFERENTIAL WEIGHING | MPOX | DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE | \$205.00 | \$176.30 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES DIFFERENTIAL WEIGHING | 1FW1 | DIFFERENTIAL WEIGHING FEATURE CODE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES DIFFERENTIAL WEIGHING | MP3X | DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE | \$415.00 | \$356.90 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES DIFFERENTIAL WEIGHING | MP4X | DIFFERENTIAL WEIGHING FOR 70 LB SCALE | \$930.00 | \$799.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES DIFFERENTIAL WEIGHING | MP5X | DIFFERENTIAL WEIGHING FOR 149 LB SCALE | \$1,255.00 | \$1,079.30 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES DISPLAY OPTIONS | MSD2 | 15" COLOR TOUCH DISPLAY | \$930.00 | \$781.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES DISPLAY OPTIONS | MSD1 | 10" COLOR TOUCH DISPLAY | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSC | 180 LPM SPEED | \$2,610.00 | \$2,088.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSE | 160/95 LPM SPEED | \$1,835.00 | \$1,541.40 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSF | 180/115 LPM SPEED | \$4,195.00 | \$3,523.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSH | 220/135 LPM SPEED | \$1,560.00 | \$1,170.00 | 25% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSI | 270/170 LPM SPEED | \$6,295.00 | \$4,406.50 | 30% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSA | 130 LPM SPEED | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSD | 130/70 LPM SPEED | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|---|-------------|---|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVBC | DEPLOYMENT SERVICES - LEVEL 3 | \$819.00 | \$671.58 | 18% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVBD | DEPLOYMENT SERVICES - LEVEL 4 | \$1,540.00 | \$1,262.80 | 18% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVBE | DEPLOYMENT SERVICES - LEVEL 5 | \$3,085.00 | \$2,529.70 | 18% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW OPTIONS | NV21 | INVIEW DASHBOARD TWO OR MORE SITES | \$1,240.00 | \$1,066.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW OPTIONS | NV10 | INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY | \$1,045.00 | \$898.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES | NV2A | INVIEW CUSTOM REPORTS AND TRAINING | \$525.00 | \$441.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES | NVWE | INVIEW DASHBOARD SET UP & TRAINING | \$215.00 | \$180.60 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PERIPHERALS | APFM | LASER PRINTER ENABLED | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PERIPHERALS | MW90147 | WIRELESS KEYBOARD | \$205.00 | \$172.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PERIPHERALS | MW90650 | ROLL TAPE KIT | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PERIPHERALS | MW90020 | SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000 | \$510.00 | \$433.50 | 15% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PRINT OPTIONS | AZCJ | SENDPRO P1500 COLOR PRINT MODULE | \$2,095.00 | \$1,759.80 | 16% | \$558.00 | \$474.30 | 44.06 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PRINT OPTIONS | AZCF | GREEN CONNECT+ 1000 COLOR PRINT MODULE | \$1,465.00 | \$1,230.60 | 16% | \$558.00 | \$474.30 | 44.06 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PRINT OPTIONS | AZBF | SENDPRO P1000 COLOR PRINT MODULE | \$2,095.00 | \$1,759.80 | 16% | \$558.00 | \$474.30 | 44.06 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PRINT OPTIONS | AZCE | GREEN CONNECT+ MONO PRINT MODULE | \$0.00 | \$0.00 | 14% | \$448.00 | \$380.80 | 35.38 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PRINT OPTIONS | AZCL | GREEN CONNECT+ 2000 COLOR PRINT MODULE | \$0.00 | \$0.00 | 14% | \$558.00 | \$474.30 | 44.06 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PRINT OPTIONS | AZCM | GREEN CONNECT+ 3000 COLOR PRINT MODULE | \$0.00 | \$0.00 | 14% | \$558.00 | \$474.30 | 44.06 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PRINT OPTIONS | AZBE | SENDPRO P SERIES MONO PRINT MODULE | \$0.00 | \$0.00 | 14% | \$448.00 | \$380.80 | 35.38 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PRINT OPTIONS | AZBL | SENDPRO P2000 COLOR PRINT MODULE | \$0.00 | \$0.00 | 14% | \$558.00 | \$474.30 | 44.06 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PRINT OPTIONS | AZBM | SENDPRO P3000 COLOR PRINT MODULE | \$0.00 | \$0.00 | 14% | \$558.00 | \$474.30 | 44.06 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES RECEIVING APP | APKE | SENDPRO P RECEIVING APP FEATURE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SHIPPING APP | APKF | SENDPRO P SHIPPING APP FEATURE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | APF8 | CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS | \$155.00 | \$130.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | APF9 | CONNECT+ /SENDPRO P CREATIVE FONTS | \$155.00 | \$130.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | APG2 | CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING | \$1,045.00 | \$898.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | AZBG | BLACK GRAPHICS UPGRADE | \$720.00 | \$604.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | APFD | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | APFB | COLOR GRAPHICS PRINTING | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | AZBK | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | 1FR4 | USPS BRM RATES | \$510.00 | \$428.40 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES STACKER OPTIONS | MSPR | GREEN CONNECT+ POWER STACKER | \$1,255.00 | \$1,054.20 | 16% | \$337.00 | \$286.45 | 26.61 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES STACKER OPTIONS | MSPS | SENDPRO P SERIES POWER STACKER | \$2,305.00 | \$1,613.50 | 30% | \$337.00 | \$286.45 | 26.61 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES STACKER OPTIONS | MW90806 | POWER STACKER EXTENSION | \$720.00 | \$604.80 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES STACKER OPTIONS | MW90007 | SENDPRO P/CONNECT+ SERIES DROP STACKER | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES STACKER OPTIONS | MW90006 | POWER STACKER PORTRAIT FLATS KIT | \$510.00 | \$438.60 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES VALUE BASED SERVICES | ERR1 | ERETURN RECEIPT FEATURE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES VALUE BASED SERVICES | 1FS1 | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES VALUE BASED SERVICES | M955-MH | USPS TRACKING SERVICES-NO ACTIVATION | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES VALUE BASED SERVICES | M955-ML | USPS TRACKING SERVICES-ACTIVATION | \$17.00 | \$14.62 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES VALUE BASED SERVICES OPTIONS | ERPP | E-CERTIFIED/ERR PRODUCTIVITY PACK | \$1,635.00 | \$1,406.10 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FW5 | 15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT) | \$2,465.00 | \$1,479.00 | 40% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FW6 | 30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT) | \$2,820.00 | \$1,692.00 | 40% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FW7 | 70 LB INTERFACED WEIGHING | \$3,345.00 | \$1,887.00 | 40% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FW8 | 149 LB INTERFACED WEIGHING | \$4,355.00 | \$3,658.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | N199 | SCALE STAND (MP30) | \$100.00 | \$84.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | MP4W | 70 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | 14% | \$253.00 | \$215.05 | 19.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FWV | 5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$1,730.00 | \$1,453.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FWW | 10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$2,150.00 | \$1,806.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FWX | 15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$2,465.00 | \$1,972.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | MP30 | 15/30 LB WEIGHING PLATFORM | \$0.00 | \$0.00 | 14% | \$196.00 | \$166.60 | 15.48 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | MP3W | 15/30 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | 14% | \$196.00 | \$166.60 | 15.48 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | MP49 | 70/149 LB WEIGHING PLATFORM | \$0.00 | \$0.00 | 14% | \$253.00 | \$215.05 | 19.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | MW96000 | WEIGHING PLATFORM | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROCSERIES | APAX | COST ACCTG ACCOUNTS LEVEL (100) | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROCSERIES | APAY | COST ACCTG ACCOUNTS LEVEL (500) | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROCSERIES | APAZ | COST ACCTG ACCOUNTS LEVEL (3000) | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROCSERIES | APAV | ACCOUNTING LEVEL AV (25) | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROCSERIES | APDN | COST ACCOUNTING SETUP | \$20.00 | \$17.20 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROPSERIES FEEDER OPTIONS | MSF4 | CONNECT+1000/SENDPROP1000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 14% | \$361.00 | \$306.85 | 28.51 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROPSERIES FEEDER OPTIONS | MSF5 | CONNECT+2000/SENDPROP2000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 14% | \$775.00 | \$658.75 | 61.20 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROPSERIES FEEDER OPTIONS | MSF6 | CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 14% | \$2,186.00 | \$1,858.10 | 172.62 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB MARKET | PTKA | US MARKET | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB PERIPHERALS | 397-D | 70 LB SCALE | \$150.00 | \$126.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB PERIPHERALS | 397-B | 10 LB SCALE | \$100.00 | \$84.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB PERIPHERALS | APK2 | SENDPRO P SERIES - QL1050 PRINTER BUNDLE | \$0.00 | \$0.00 | 14% | \$66.00 | \$56.10 | 5.21 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB PERIPHERALS | APK3 | SENDPRO P SERIES - W1110 PRINTER BUNDLE | \$800.00 | \$688.00 | 14% | \$66.00 | \$56.10 | 5.21 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB PERIPHERALS | PTIP | SENDPRO NETWORK PRINTER INSTALL | \$199.00 | \$171.14 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB SENDING | SL-SPMWWK01 | SENDPRO WELCOME KIT | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB SENDING APPLICATION | PTJ7 | SENDPRO MAILING | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB SENDING APPLICATION | PTJ8 | SENDPRO MAILING | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB SENDKIT BUNDLE OPTIONS | HS9E | SENDPRO DESKTOP SENDKIT | \$640.00 | \$550.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB SENDKIT BUNDLE OPTIONS | HS9F | SENDPRO NETWORKED SENDKIT | \$1,400.00 | \$1,204.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP LICENSES | VSDH | HOSTED SENDSUITE DESKTOP BASE SYSTEM LICENSE | \$4,995.00 | \$4,295.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP LICENSES | VSDP | SENDSUITE DESKTOP BASE SYSTEM LICENSE | \$4,995.00 | \$4,295.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP PROFESSIONAL SERVICES | VSD2 | SENDSUITE DESKTOP ROLLOUT SERVICES 1 SITE | \$3,485.00 | \$2,997.10 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP PROFESSIONAL SERVICES | VSD3 | SENDSUITE DESKTOP ROLLOUT SERVICES 10 SITES | \$14,956.00 | \$12,862.16 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP PROFESSIONAL SERVICES | VSD4 | SENDSUITE DESKTOP ROLLOUT SERVICES 50 SITES | \$24,813.00 | \$21,339.18 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP PROFESSIONAL SERVICES | VSD5 | SENDSUITE DESKTOP ROLLOUT SERVICES 100 SITES | \$36,823.00 | \$31,667.78 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS | VSG1 | ADD ONE USER TO SITE LICENSE | \$200.00 | \$172.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS | VSG2 | 1 SITE LICENSE FOR LIMITED USERS (UP TO 2 USERS) | \$200.00 | \$172.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS | VSG3 | 10 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS) | \$1,750.00 | \$1,505.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS | VSG4 | 50 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS) | \$7,500.00 | \$6,450.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS | VSG5 | 100 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS) | \$12,500.00 | \$10,750.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.0 | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|------------------------------------|------|--|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| SENDSUITE LIVE ADDITIONAL CARRIERS | SFFT | FEDEX SMARTPOST (25) | \$4,000.00 | \$3,440.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$720.00 | \$612.00 | \$56.86 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SFFV | FEDEX SMARTPOST (5) | \$1,440.00 | \$1,238.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$259.20 | \$220.32 | \$20.47 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGC1 | UPS SUREPOST (1) | \$600.00 | \$516.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$108.00 | \$91.80 | \$8.53 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGC2 | UPS SUREPOST (2) | \$1,280.00 | \$1,100.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$230.00 | \$195.50 | \$18.16 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGCC | UPS SUREPOST (100) | \$8,000.00 | \$6,880.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,440.00 | \$1,224.00 | \$113.71 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGCE | UPS SUREPOST (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,600.00 | \$3,060.00 | \$284.28 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGCL | UPS SUREPOST (50) | \$6,000.00 | \$5,160.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,080.00 | \$918.00 | \$85.28 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGCT | UPS SUREPOST (25) | \$4,000.00 | \$3,440.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$720.00 | \$612.00 | \$56.86 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGCV | UPS SUREPOST (5) | \$1,440.00 | \$1,238.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$259.20 | \$220.32 | \$20.47 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGCX | UPS SUREPOST (10) | \$2,000.00 | \$1,720.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$360.00 | \$306.00 | \$28.43 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGF1 | FEDEX TRANSBORDER (1) | \$9,000.00 | \$7,740.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,620.00 | \$1,377.00 | \$127.92 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGF2 | FEDEX TRANSBORDER (2) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,700.00 | \$2,295.00 | \$213.21 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGFC | FEDEX TRANSBORDER (100) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$18,000.00 | \$15,300.00 | \$1,421.38 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGFE | FEDEX TRANSBORDER (ENTERPRISE) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$18,000.00 | \$15,300.00 | \$1,421.38 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGFL | FEDEX TRANSBORDER (50) | \$90,000.00 | \$77,400.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$16,200.00 | \$13,770.00 | \$1,279.24 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGFT | FEDEX TRANSBORDER (25) | \$75,000.00 | \$64,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$13,500.00 | \$11,475.00 | \$1,066.03 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGFV | FEDEX TRANSBORDER (5) | \$30,000.00 | \$25,800.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$5,400.00 | \$4,590.00 | \$426.41 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGFX | FEDEX TRANSBORDER (10) | \$50,000.00 | \$43,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$9,000.00 | \$7,650.00 | \$710.69 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGM1 | UPS DOMESTIC MAIL INNOVATIONS (1) | \$600.00 | \$516.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$162.00 | \$137.70 | \$12.79 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGM2 | UPS DOMESTIC MAIL INNOVATIONS (2) | \$1,280.00 | \$1,100.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$270.00 | \$229.50 | \$21.32 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGMC | UPS DOMESTIC MAIL INNOVATIONS (100) | \$8,000.00 | \$6,880.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,440.00 | \$1,224.00 | \$113.71 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGME | UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,600.00 | \$3,060.00 | \$284.28 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGML | UPS DOMESTIC MAIL INNOVATIONS (50) | \$6,000.00 | \$5,160.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,080.00 | \$918.00 | \$85.28 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGMT | UPS DOMESTIC MAIL INNOVATIONS (25) | \$4,000.00 | \$3,440.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$720.00 | \$612.00 | \$56.86 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGMV | UPS DOMESTIC MAIL INNOVATIONS (5) | \$1,440.00 | \$1,238.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$259.20 | \$220.32 | \$20.47 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGMX | UPS DOMESTIC MAIL INNOVATIONS (10) | \$2,000.00 | \$1,720.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$360.00 | \$306.00 | \$28.43 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGT1 | UPS AIR FREIGHT (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGT2 | UPS AIR FREIGHT (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGTC | UPS AIR FREIGHT (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGTE | UPS AIR FREIGHT (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGTL | UPS AIR FREIGHT (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGTT | UPS AIR FREIGHT (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGTV | UPS AIR FREIGHT (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGTX | UPS AIR FREIGHT (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGW1 | UPS DOMESTIC WORLDEASE (1) | \$600.00 | \$516.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGW2 | UPS DOMESTIC WORLDEASE (2) | \$1,280.00 | \$1,100.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGWC | UPS DOMESTIC WORLDEASE (100) | \$8,000.00 | \$6,880.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGWE | UPS DOMESTIC WORLDEASE (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGWL | UPS DOMESTIC WORLDEASE (50) | \$6,000.00 | \$5,160.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGWT | UPS DOMESTIC WORLDEASE (25) | \$4,000.00 | \$3,440.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGWV | UPS DOMESTIC WORLDEASE (5) | \$1,440.00 | \$1,238.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$259.20 | \$220.32 | \$20.47 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGWX | UPS DOMESTIC WORLDEASE (10) | \$2,000.00 | \$1,720.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$360.00 | \$306.00 | \$28.43 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHC1 | LOOMIS EXPRESS (1) | \$600.00 | \$516.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$108.00 | \$91.80 | \$8.53 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHL1 | DHL (US & CANADA) (1) | \$600.00 | \$516.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHL2 | DHL (US & CANADA) (2) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHLC | DHL (US & CANADA) (100) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHLE | DHL (US & CANADA) (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHLL | DHL (US & CANADA) (50) | \$6,000.00 | \$5,160.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHLT | DHL (US & CANADA) (25) | \$4,000.00 | \$3,440.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHLV | DHL (US & CANADA) (5) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHLX | DHL (US & CANADA) (10) | \$2,000.00 | \$1,720.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLB1 | 3RD PARTY USPS WEB CONNECTOR (1) | \$600.00 | \$516.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLB2 | 3RD PARTY USPS WEB CONNECTOR (2) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLBC | 3RD PARTY USPS WEB CONNECTOR (100) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLBE | 3RD PARTY USPS WEB CONNECTOR (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLBL | 3RD PARTY USPS WEB CONNECTOR (50) | \$6,000.00 | \$5,160.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLBT | 3RD PARTY USPS WEB CONNECTOR (25) | \$4,000.00 | \$3,440.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLBV | 3RD PARTY USPS WEB CONNECTOR (5) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLBX | 3RD PARTY USPS WEB CONNECTOR (10) | \$2,000.00 | \$1,720.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLCA | UPS CUSTOM CARRIER RATE | \$2,060.00 | \$1,771.60 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLD1 | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (1) | \$9,000.00 | \$7,740.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLD2 | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLDC | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLDE | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLDL | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50) | \$90,000.00 | \$77,400.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLDT | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25) | \$75,000.00 | \$64,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLDV | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5) | \$30,000.00 | \$25,800.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLDX | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10) | \$50,000.00 | \$43,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNJ1 | MISCELLANEOUS DOMESTIC CARRIERS (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNJ2 | MISCELLANEOUS DOMESTIC CARRIERS (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNJC | MISCELLANEOUS DOMESTIC CARRIERS (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNJE | MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$50.00 | \$50.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNJL | MISCELLANEOUS DOMESTIC CARRIERS (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,700.00 | \$2,295.00 | \$213.21 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNJT | MISCELLANEOUS DOMESTIC CARRIERS (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,800.00 | \$1,524.00 | \$142.14 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNJV | MISCELLANEOUS DOMESTIC CARRIERS (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$540.00 | \$459.00 | \$42.64 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNJX | MISCELLANEOUS DOMESTIC CARRIERS (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$900.00 | \$765.00 | \$71.07 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNL1 | PUROLATOR (1) | \$600.00 | \$516.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$108.00 | \$91.80 | \$8.53 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNL2 | PUROLATOR (2) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$162.00 | \$137.70 | \$12.79 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNLC | PUROLATOR (100) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,800.00 | \$1,530.00 | \$142.14 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNLE | PUROLATOR (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,600.00 | \$3,060.00 | \$284.28 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNLL | PUROLATOR (50) | \$6,000.00 | \$5,160.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,080.00 | \$918.00 | \$85.28 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNLT | PUROLATOR (25) | \$4,000.00 | \$3,440.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$720.00 | \$612.00 | \$56.86 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNLV | PUROLATOR (5) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$270.00 | \$229.50 | \$21.32 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SNLX | PUROLATOR (10) | \$2,000.00 | \$1,720.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$360.00 | \$306.00 | \$28.43 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SSCA | ADDITIONAL CARRIER ACCOUNT ACTIVATION | \$1,000.00 | \$860.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SFFC | FEDEX SMARTPOST (100) | \$8,000.00 | \$6,880.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,4 | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA Disc % |
|--|------|---|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| SENDSUITE LIVE APPLICATION CONNECTORS | SLYV | BLACK BOX SDK (5) | \$30,000.00 | \$25,800.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE APPLICATION CONNECTORS | SLYX | BLACK BOX SDK (10) | \$50,000.00 | \$43,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE BARCODE SCANNERS | T332 | 2 DIMENSIONAL SCANNER | \$2,400.00 | \$2,064.00 | 14% | \$348.00 | \$295.80 | 27.48 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE BARCODE SCANNERS | SL20 | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,995.00 | \$1,715.70 | 14% | \$312.00 | \$265.20 | 24.64 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE BARCODE SCANNERS | SL39 | CORDLESS WEDGE SCANNER | \$1,895.00 | \$1,629.70 | 14% | \$415.00 | \$352.75 | 32.77 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHA1 | AES DIRECT WEB API (1) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$900.00 | \$765.00 | \$71.07 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHA2 | AES DIRECT WEB API (2) | \$7,500.00 | \$6,450.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,350.00 | \$1,147.50 | \$106.60 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAC | AES DIRECT WEB API (100) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,500.00 | \$3,825.00 | \$355.34 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAE | AES DIRECT WEB API (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,500.00 | \$3,825.00 | \$355.34 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAL | AES DIRECT WEB API (50) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,500.00 | \$3,825.00 | \$355.34 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAT | AES DIRECT WEB API (25) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,600.00 | \$3,060.00 | \$284.28 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAV | AES DIRECT WEB API (5) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,800.00 | \$1,530.00 | \$142.14 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAX | AES DIRECT WEB API (10) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,700.00 | \$2,295.00 | \$213.21 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLH1 | HAZARDOUS MATERIALS (1) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLH2 | HAZARDOUS MATERIALS (2) | \$7,500.00 | \$6,450.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHC | HAZARDOUS MATERIALS (100) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHE | HAZARDOUS MATERIALS (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHL | HAZARDOUS MATERIALS (50) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHT | HAZARDOUS MATERIALS (25) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHV | HAZARDOUS MATERIALS (5) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHX | HAZARDOUS MATERIALS (10) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPUTERS | SL91 | PC W/ FLAT PANEL MONITOR | \$2,795.00 | \$2,403.70 | 14% | \$443.00 | \$376.55 | 34.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNB1 | BAX GLOBAL (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$162.00 | \$137.70 | \$12.79 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNB2 | BAX GLOBAL (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$270.00 | \$229.50 | \$21.32 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNBC | BAX GLOBAL (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,600.00 | \$3,060.00 | \$284.28 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNBE | BAX GLOBAL (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,500.00 | \$3,825.00 | \$355.34 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNBL | BAX GLOBAL (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,700.00 | \$2,295.00 | \$213.21 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNBT | BAX GLOBAL (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,800.00 | \$1,530.00 | \$142.14 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNBV | BAX GLOBAL (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$540.00 | \$459.00 | \$42.64 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNBX | BAX GLOBAL (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$900.00 | \$765.00 | \$71.07 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNH1 | LTL CZARLITE RATING / BOL (PER CARRIER) (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNH2 | LTL CZARLITE RATING / BOL (PER CARRIER) (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNHC | LTL CZARLITE RATING / BOL (PER CARRIER) (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNHE | LTL CZARLITE RATING / BOL (PER CARRIER) (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNHL | LTL CZARLITE RATING / BOL (PER CARRIER) (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNHT | LTL CZARLITE RATING / BOL (PER CARRIER) (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNHV | LTL CZARLITE RATING / BOL (PER CARRIER) (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE FREIGHT CARRIERS | SNHX | LTL CZARLITE RATING / BOL (PER CARRIER) (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LICENSES | SSL1 | 1 LOCATION SINGLE WORKSTATION | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LICENSES | SSL2 | 2 LOCATION | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LICENSES | SSLC | 100 LOCATION | \$150,000.00 | \$129,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LICENSES | SSLF | ENTERPRISE LOCATION | \$250,000.00 | \$215,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LICENSES | SSLG | 50 LOCATION | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LICENSES | SSLN | 1 LOCATION MULTIPLE SITE | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LICENSES | SSLS | 1 LOCATION SINGLE WORKSTATION SERVER INSTALL | \$8,000.00 | \$6,880.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LICENSES | SSLT | 25 LOCATION | \$75,000.00 | \$64,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LICENSES | SSLV | 5 LOCATION | \$37,500.00 | \$32,250.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LICENSES | SSLX | 10 LOCATION | \$50,000.00 | \$43,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLL1 | SHIP TO HOLD (1) | \$9,000.00 | \$7,740.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLL2 | SHIP TO HOLD (2) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLLC | SHIP TO HOLD (100) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLLE | SHIP TO HOLD (ENTERPRISE) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLLL | SHIP TO HOLD (50) | \$90,000.00 | \$77,400.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLLT | SHIP TO HOLD (25) | \$75,000.00 | \$64,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLLV | SHIP TO HOLD (5) | \$30,000.00 | \$25,800.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLLX | SHIP TO HOLD (10) | \$50,000.00 | \$43,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE OPTIONS | TS1M | ENVELOPES #10 GUMMED, WHITE | \$150.00 | \$126.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE OPTIONS | TS1N | ENVELOPES 6" X 9" GUMMED, WHITE | \$175.00 | \$147.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE OPTIONS | TS1O | ENVELOPES 6" X 9 1/2" GUMMED, WHITE | \$185.00 | \$155.40 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE OPTIONS | TS1P | ENVELOPES 9 1/2" X 12" GUMMED, WHITE | \$250.00 | \$210.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS INTERFACES | SS21 | SENDSUITE LIVE PLANETPRESS INTERFACE (1) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS INTERFACES | SS22 | SENDSUITE LIVE PLANETPRESS INTERFACE (2) | \$7,500.00 | \$6,450.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS INTERFACES | SS2C | SENDSUITE LIVE PLANETPRESS INTERFACE (100) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS INTERFACES | SS2E | SENDSUITE LIVE PLANETPRESS INTERFACE (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS INTERFACES | SS2L | SENDSUITE LIVE PLANETPRESS INTERFACE (50) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS INTERFACES | SS2T | SENDSUITE LIVE PLANETPRESS INTERFACE (25) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS INTERFACES | SS2V | SENDSUITE LIVE PLANETPRESS INTERFACE (5) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS INTERFACES | SS2X | SENDSUITE LIVE PLANETPRESS INTERFACE (10) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS LICENSES | SSY1 | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (1) | \$9,000.00 | \$7,740.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS LICENSES | SSY2 | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (2) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS LICENSES | SSYC | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (100) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS LICENSES | SSYE | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (ENTERPRISE) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS LICENSES | SSYL | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (50) | \$90,000.00 | \$77,400.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS LICENSES | SSYT | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (25) | \$75,000.00 | \$64,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS LICENSES | SSYV | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (5) | \$30,000.00 | \$25,800.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PLANET PRESS LICENSES | SSYX | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (10) | \$50,000.00 | \$43,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PRINTERS | TS30 | HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE | \$240.00 | \$206.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PRINTERS | SL19 | HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER | \$1,495.00 | \$1,285.70 | 14% | \$396.00 | \$336.60 | 31.27 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PRINTERS | SL21 | LASER PRINTER | \$695.00 | \$597.70 | 14% | \$168.00 | \$142.80 | 13.27 | \$0.00 | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|--------------------------------------|------|--|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| SENDSUITE LIVE PROFESSIONAL SERVICES | SSU1 | INSTALLATION PROJECT LEVEL 1 (1 DAY) | \$1,623.00 | \$1,363.32 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SSU4 | INSTALLATION PROJECT LEVEL 2 (1/2 DAY) | \$1,000.00 | \$840.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SSU5 | INSTALLATION PROJECT LEVEL 2 (1 DAY) | \$1,975.00 | \$1,659.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SSV0 | PROJECT MANAGEMENT (1/2 DAY) | \$1,000.00 | \$840.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SSV1 | PROJECT MANAGEMENT (1 DAY) | \$1,975.00 | \$1,659.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SSVA | ADDRESS EZ IMPORT SERVICE | \$2,060.00 | \$1,771.60 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SSVE | ERR COVERSHEET INTERFACE FOR SSL-PP | \$5,300.00 | \$4,558.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SSVW | SENDSUITE LIVE TRAINING MATERIAL DEVELOPMENT | \$1,906.00 | \$1,639.16 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SSVY | SENDSUITE LIVE NON-STANDARD REPORT DEVELOPMENT | \$3,811.00 | \$3,277.46 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SSVZ | SENDSUITE LIVE TEMPLATE DEVELOPMENT | \$953.00 | \$819.58 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SS1D | SENDSUITE LIVE DESIGN SERVICES<4HOURS | \$825.00 | \$709.50 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SLEP | E-CERTIFIED/ERR PRODUCTIVITY PACK | \$3,275.00 | \$2,816.50 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | VPEC | ECOMMERCE INTERFACE | \$3,275.00 | \$2,816.50 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SMS1 | SPS MID ASSIST SVC | \$510.00 | \$438.60 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | BSA0 | BUSINESS ANALYSIS SERVICES<4HOURS | \$1,008.00 | \$846.72 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | BSA1 | BUSINESS ANALYSIS SERVICES<1DAY | \$2,016.00 | \$1,693.44 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGK1 | DYMANEX (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGK2 | DYMANEX (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKC | DYMANEX (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKE | DYMANEX (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKL | DYMANEX (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKT | DYMANEX (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKV | DYMANEX (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKX | DYMANEX (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SSL1 | SAMEDAY (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SSL2 | SAMEDAY (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SLC | SAMEDAY (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SLG | SAMEDAY (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SLG | SAMEDAY (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SLG | SAMEDAY (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SLG | SAMEDAY (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SLG | SAMEDAY (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGN1 | TNT (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGN2 | TNT (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNC | TNT (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNE | TNT (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNL | TNT (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNT | TNT (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNV | TNT (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNX | TNT (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGS1 | GOLDEN STATE OVERNIGHT (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGS2 | GOLDEN STATE OVERNIGHT (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGSC | GOLDEN STATE OVERNIGHT (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGSE | GOLDEN STATE OVERNIGHT (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGSL | GOLDEN STATE OVERNIGHT (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGST | GOLDEN STATE OVERNIGHT (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGSV | GOLDEN STATE OVERNIGHT (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGSX | GOLDEN STATE OVERNIGHT (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHN1 | XPO (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHN2 | XPO (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHNC | XPO (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHNE | XPO (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHNL | XPO (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHNT | XPO (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHNV | XPO (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHNX | XPO (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHR1 | LONESTAR (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHR2 | LONESTAR (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRC | LONESTAR (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRE | LONESTAR (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRL | LONESTAR (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRT | LONESTAR (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRV | LONESTAR (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRX | LONESTAR (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHT1 | ATS (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHT2 | ATS (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTC | ATS (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTE | ATS (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTL | ATS (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTT | ATS (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTV | ATS (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTX | ATS (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNE1 | EASTERN CONNECTION (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNE2 | EASTERN CONNECTION (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNEC | EASTERN CONNECTION (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNEE | EASTERN CONNECTION (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNEL | EASTERN CONNECTION (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNET | EASTERN CONNECTION (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNEV | EASTERN CONNECTION (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNEK | EASTERN CONNECTION (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGN1 | GLOBALTRANZ (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGN2 | GLOBALTRANZ (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNC | GLOBALTRANZ (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNE | GLOBALTRANZ (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNL | GLOBALTRANZ (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNT | GLOBALTRANZ (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNV | GLOBALTRANZ (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNX | GLOBALTRANZ (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNM1 | MIDLAND COURIER (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNM2 | MIDLAND COURIER (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNMC | MIDLAND COURIER (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNME | MIDLAND COURIER (ENTERPRISE) | \$25,000 | | | | | | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|---|----------------|--|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| SENDSUITE LIVE REGIONAL CARRIERS | SNUT | DICOM (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNLV | DICOM (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNLX | DICOM (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNV1 | VELOCITY (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNV2 | VELOCITY (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNVC | VELOCITY (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNVE | VELOCITY (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNVL | VELOCITY (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNVT | VELOCITY (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNVV | VELOCITY (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNVX | VELOCITY (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNY1 | ICS COURIER (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNY2 | ICS COURIER (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNYC | ICS COURIER (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNYE | ICS COURIER (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNYL | ICS COURIER (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNYT | ICS COURIER (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNYV | ICS COURIER (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNYX | ICS COURIER (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNZ1 | CARDINAL COURIER (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNZ2 | CARDINAL COURIER (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNZC | CARDINAL COURIER (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNZE | CARDINAL COURIER (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNZL | CARDINAL COURIER (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNZT | CARDINAL COURIER (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNZV | CARDINAL COURIER (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SNZX | CARDINAL COURIER (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SSFE | REGIONAL CARRIER SET-UP FEE | \$773.00 | \$664.78 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SCALES | SL30 | 100 LB. TABLETOP SCALE | \$995.00 | \$855.70 | 14% | \$229.00 | \$194.65 | 18.08 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SCALES | SL32 | 200 LB. ROLLERTOP SCALE | \$1,295.00 | \$1,113.70 | 14% | \$323.00 | \$274.55 | 25.51 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SCALES | JN96002 | BASE MOUNT DISPLAY KIT FOR JN75 SCALE | \$160.00 | \$137.60 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SCALES | JR76 | GREEN J075 100 LB TABLETOP SCALE FACTORY CERTIFIED | \$495.00 | \$425.70 | 14% | \$229.00 | \$194.65 | 18.08 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SCALES | SDIM | DIMENSIONER | \$8,900.00 | \$7,654.00 | 14% | \$850.00 | \$722.50 | 67.12 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SOFTWARE OPTIONS | SLT1 | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1) | \$600.00 | \$516.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SOFTWARE OPTIONS | SLT2 | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2) | \$1,280.00 | \$1,100.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SOFTWARE OPTIONS | SLTC | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (100) | \$8,000.00 | \$6,880.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SOFTWARE OPTIONS | SLTE | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SOFTWARE OPTIONS | SLTL | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (50) | \$6,000.00 | \$5,160.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SOFTWARE OPTIONS | SLTT | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (25) | \$4,000.00 | \$3,440.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SOFTWARE OPTIONS | SLTV | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5) | \$1,440.00 | \$1,238.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SOFTWARE OPTIONS | SLTX | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (10) | \$2,000.00 | \$1,720.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS | TS1W | WIRELESS ACCESS POINT | \$1,395.00 | \$1,199.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS | TS1B | USB SYNC CABLE | \$200.00 | \$172.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS | TMNS | CELLULAR SYNCH DATA PLAN | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING LICENSES | T2X1 | SINGLE SITE UNLIMITED WORKSTATION | \$8,615.00 | \$7,408.90 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING LICENSES | T2X3 | UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED WORKSTATION | \$4,615.00 | \$3,968.90 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING LICENSES | TRMM | MULTIPLE SITE UNLIMITED WORKSTATION | \$17,225.00 | \$14,813.50 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING LICENSES | TRUM | UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMITED WORKSTATION | \$4,000.00 | \$3,440.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING MULTIPLE SITE OPTIONS | TS5C | ADD 100 SITES W/ MULTIPLE WORKSTATIONS | \$219,000.00 | \$188,340.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING MULTIPLE SITE OPTIONS | TS5M | ADD 50 SITES W/ MULTIPLE WORKSTATIONS | \$132,000.00 | \$113,520.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING MULTIPLE SITE OPTIONS | TS5X | ADD 10 SITES W/ MULTIPLE WORKSTATIONS | \$30,750.00 | \$26,445.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING MULTIPLE SITE OPTIONS | TS5C | ADD 1 SITE W/ MULTIPLE WORKSTATIONS | \$3,495.00 | \$3,005.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING ONLINE HARDWARE | J220 | LABEL PRINTER | \$995.00 | \$855.70 | 14% | \$216.00 | \$183.60 | 17.06 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING ONLINE HARDWARE | T61C | MOBILE SCANNER SINGLE BAY CRADLE | \$199.00 | \$171.14 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING ONLINE HARDWARE | T65C | MOBILE SCANNER 5 BAY CRADLE | \$599.00 | \$515.14 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING ONLINE HARDWARE | T6WE | TETHERED WEDGE SCANNER FOR S5TO | \$499.00 | \$429.14 | 14% | \$15.00 | \$12.75 | 1.18 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES | T6RE | S5TO REMOTE TRAINING<HALF DAY, 4 PEOPLE | \$850.00 | \$731.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES | T6RF | S5TO REMOTE TRAINING<FULL DAY, 4 PEOPLE | \$1,400.00 | \$1,204.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES | T6RG | S5TO ONSITE HW INST, TRNG<FULL DAY, 4PPL | \$2,675.00 | \$2,300.50 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | J546 | COUNTER SIGNATURE PAD PLUS | \$1,995.00 | \$1,715.70 | 14% | \$303.00 | \$257.55 | 23.93 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | TS70 | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,995.00 | \$1,715.70 | 14% | \$312.00 | \$265.20 | 24.64 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | TS73 | ARRIVAL WEB CAM | \$245.00 | \$210.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | TS79 | CORDLESS SCANNER | \$1,895.00 | \$1,629.70 | 14% | \$415.00 | \$352.75 | 32.77 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | TS75 | SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$145.00 | \$124.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T6MD | WIRELESS MOBILE SCANNER T6MD | \$1,299.00 | \$1,091.16 | 16% | \$225.00 | \$191.25 | 17.77 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T6ME | CELLULAR & WIRELESS MOBILE SCANNER T6ME | \$1,850.00 | \$1,554.00 | 16% | \$586.00 | \$498.10 | 46.27 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T790031 | SINGLE BAY CRADLE FOR T764/5, T6MD/E | \$750.00 | \$630.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | J596037 | FIVE BAY CRADLE FOR T764/5, T6MD/E | \$850.00 | \$714.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T790032 | ETHERNET ADAPTER T764/5, T6MD/E | \$599.00 | \$503.16 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T790033 | RUGGED BOOT T764/5, T6MD/E | \$170.20 | \$142.97 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T790034 | SNAP-ON TRIGGER HANDLE T764/5, T6MD/E | \$450.00 | \$378.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | BTRY-TC51-TC56 | BATTERY FOR T764/5, T6MD/E | \$125.00 | \$105.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T6RE | REMOTE/WEB BASED USER TRAINING – 4 HOURS FOUR PE | \$850.00 | \$714.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T6RF | REMOTE/WEB BASED USER TRAINING – FULL DAY FOUR P | \$1,400.00 | \$1,176.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T6RG | HARDWARE INSTALLATION AND TRAINING – ONSITE FULL | \$2,675.00 | \$2,247.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PRINTERS | TS33 | TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE | \$73.00 | \$62.78 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PRINTERS | TSHP | HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER | \$1,495.00 | \$1,285.70 | 14% | \$396.00 | \$336.60 | 31.27 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PRINTERS | TSMP | LOW TO MID VOLUME 4 IN. LABEL PRINTER | \$995.00 | \$855.70 | 14% | \$222.00 | \$188.70 | 17.53 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PRINTERS | TSPP | LASER PRINTER | \$695.00 | \$597.70 | 14% | \$168.00 | \$142.80 | 13.27 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PRINTERS | TS78 | TRACKING ASSISTANT PORTABLE BELT PRINTER | \$1,385.00 | \$1,191.10 | 14% | \$177.00 | \$150.45 | 13.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | TSY1 | INSTALLATION PROJECT LEVEL 1 (1/2 DAY) | \$814.00 | \$683.76 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | TSY2 | INSTALLATION PROJECT LEVEL 1 (1 DAY) | \$1,623.00 | \$1,363.32 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | TSY5 | INSTALLATION PROJECT LEVEL 2 (1/2 DAY) | \$1,000.00 | \$840.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | TSY6 | INSTALLATION PROJECT LEVEL 2 (1 DAY) | \$1,975.00 | \$1,659.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | TSYB | PROJECT MANAGEMENT (1/2 DAY) | \$1,000.00 | \$840.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | TSYC | PROJECT MANAGEMENT (1 DAY) | \$1,975.00 | \$1,659.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | VPPG | SENDSUITE TRACKING INSTALL SMART CLIENT ON CUSTOMER PC | \$490.00 | \$421.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | VPPH | SENDSUITE TRACKING BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS) | \$1,000.00 | \$840.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | VPPJ | SENDSUITE TRACKING ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS) | \$1,000.00 | \$860.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING SINGLE SITE OPTIONS | TS45 | ADD | | | | | | | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|--|---------|--|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| SENDSUITE TRACKING SOFTWARE OPTIONS | SDTK | SOFTWARE DEVELOPER TOOL KIT | \$9,995.00 | \$8,595.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING SOFTWARE OPTIONS | STET | SENDSUITE TRACKING ENTERPRISE TOOL KIT | \$4,995.00 | \$4,295.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING SOFTWARE OPTIONS | PSST | POST SALE SOFTWARE TOOL KIT | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING SOFTWARE OPTIONS | TSWC | WIRELESS CONNECTIVITY MODULE | \$300.00 | \$258.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T213 | UPS DROP SHIPMENT POINTS | \$250.00 | \$215.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T214 | UPS CONTRACT RATES | \$1,000.00 | \$860.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T209 | USPS STD. A BULK MANIFESTING | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T210 | UPS STANDARD MANIFEST RATE BUNDLE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T211 | UPS HUNDREDDWEIGHT RATE BUNDLE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T215 | USPS DOMESTIC RATE BUNDLE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T219 | USPS DROP SHIPMENT POINTS | \$250.00 | \$215.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T216 | USPS INTERNATIONAL RATE BUNDLE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T217 | USPS BULK RATE BUNDLE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T218 | USPS MIXED MAIL MANIFESTING | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T230 | FEDEX | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T241 | UPS ZIP TO ZONE | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T242 | USPS ZIP TO ZONE | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T245 | USPS 4TH CLASS DBMC MANIFEST | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T289 | FEDEX GROUND DROP SHIP | \$250.00 | \$215.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T290 | USPS MANIFESTING DROP SHIPMENT POINTS | \$250.00 | \$215.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T291 | DHL PLUS DROP SHIPMENT POINTS | \$250.00 | \$215.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T246 | ONLINE PLUS FOR UPS PLD | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T265 | USPS STD. A NON-PROFIT SERVICES | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T271 | USPS INTERNATIONAL MANIFESTING | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T2DH | DHL | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T2MM | USPS EXPRESS MAIL MANIFESTING | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T2UM | USPS MANIFEST | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T2UP | UPS | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T2US | USPS | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | T286 | SPEEDEE DELIVERY SERVICE | \$750.00 | \$645.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | TFXD | FEDEX ONLINE DROPSHIP | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS CARRIERS | TFXO | FYO - FEDEX ONLINE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS COMPUTERS | T124 | PC W/ FLAT PANEL MONITOR | \$2,795.00 | \$2,403.70 | 14% | \$443.00 | \$376.55 | 34.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS LICENSES | VS42 | SENDSUITE XPRESS USPS ONLY OFFERING | \$3,100.00 | \$2,666.00 | 14% | \$222.00 | \$188.70 | 17.53 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS LICENSES | VS43 | SENDSUITE XPRESS MULTI-CARRIER PACKAGE | \$5,000.00 | \$4,300.00 | 14% | \$222.00 | \$188.70 | 17.53 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS LICENSES | T25B | SENDSUITE XPRESS POSTAL MANAGER- SOFTWARE ONLY - USPS METER RATES CAN ADD USPS MANIFESTING | \$4,580.00 | \$3,938.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS LICENSES | T25C | SENDSUITE XPRESS 300 CAN ADD ANY THREE CARRIERS | \$5,380.00 | \$4,626.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS LICENSES | T25D | SENDSUITE XPRESS 400 CAN ADD ANY FOUR CARRIERS | \$6,580.00 | \$5,658.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS LICENSES | T25E | SENDSUITE XPRESS 500 - ALL CARRIERS, NETWORKING AND SIMPLE INTEGRATION | \$7,780.00 | \$6,690.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS LICENSES | T2RH | ASCENT/SSX TO SENDSUITE XPRESS 300 - 3 CARRIER LOYALTY PACKAGE | \$5,380.00 | \$4,626.80 | 14% | \$443.00 | \$376.55 | 34.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS LICENSES | T2RJ | ASCENT/SSX TO SENDSUITE XPRESS 400 - 4 CARRIER LOYALTY PACKAGE | \$6,580.00 | \$5,658.80 | 14% | \$443.00 | \$376.55 | 34.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS LICENSES | T2RK | ASCENT/SSX TO SENDSUITE XPRESS 500 - ALL CARRIER LOYALTY PACKAGE | \$9,880.00 | \$8,496.80 | 14% | \$443.00 | \$376.55 | 34.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS LICENSES | T2RL | ASCENT/SSX TO SENDSUITE XPRESS 1000 - ALL CARRIER NETWORKING AND INTEGRATION LOYALTY PACKAGE | \$12,880.00 | \$11,076.80 | 14% | \$443.00 | \$376.55 | 34.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PRINTERS | T320 | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,995.00 | \$1,675.80 | 16% | \$312.00 | \$265.20 | 24.64 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PRINTERS | T319 | HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER | \$1,495.00 | \$1,285.70 | 14% | \$396.00 | \$336.60 | 31.27 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PRINTERS | T321 | LASER PRINTER | \$695.00 | \$597.70 | 14% | \$168.00 | \$142.80 | 13.27 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PRINTERS | T322 | LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER | \$995.00 | \$855.70 | 14% | \$222.00 | \$188.70 | 17.53 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PRINTERS | TS48 | CERTIFIED LABELS FOR LOW TO MID VOLUME LABEL PRINTER | \$115.00 | \$98.90 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PRINTERS | T196003 | SHIPREQUEST MULTI PACK (5 CDS) | \$125.00 | \$107.50 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | T413 | INSTALL SOFTWARE ON CUSTOMER'S PC | \$490.00 | \$421.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | T414 | BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS) | \$1,000.00 | \$840.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | T415 | ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS) | \$1,000.00 | \$860.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | T437 | LIVE APPLICATION SUPPORT | \$953.00 | \$790.99 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | T442 | SCREEN CUSTOMIZATION - 2 HRS | \$477.00 | \$395.91 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | T443 | REPORTS CUSTOMIZATION - 2 HRS | \$953.00 | \$790.99 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | T4M1 | PROJECT MANAGEMENT (1/2 DAY) | \$1,050.00 | \$871.50 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | T4M2 | PROJECT MANAGEMENT (1 DAY) | \$2,050.00 | \$1,701.50 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | T4P0 | INSTALLATION PROJECT LEVEL 1 (1/2 DAY) | \$875.00 | \$726.25 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | T4P1 | INSTALLATION PROJECT LEVEL 1 (1 DAY) | \$1,750.00 | \$1,452.50 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | T4P4 | INSTALLATION PROJECT LEVEL 2 (1/2 DAY) | \$1,050.00 | \$871.50 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | T4P5 | INSTALLATION PROJECT LEVEL 2 (1 DAY) | \$2,050.00 | \$1,701.50 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS PROFESSIONAL SERVICES | SMS2 | SENDSUITE XPRESS MAILER ID ASSISTANCE SERVICE | \$510.00 | \$423.30 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T196027 | SOFTWARE METER INTERFACE - PER METER (DM SERIES ONLY) | \$295.00 | \$253.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T101 | CARRIER LOG 1 | \$250.00 | \$215.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T102 | CUSTOM PROGRAMMABLE CARRIER - 1 | \$258.00 | \$221.88 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T103 | LTL CUSTOMER PROGRAMMABLE CARRIER | \$361.00 | \$310.46 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T104 | HAZMAT | \$950.00 | \$817.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T105 | DIFFERENTIAL WEIGHING (OFFWEIGHT) | \$500.00 | \$430.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T110 | MULTI-WORKSTATION CLIENT LICENSE | \$500.00 | \$430.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T113 | NETQUERY | \$2,000.00 | \$1,720.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T116 | DDX LINK | \$1,995.00 | \$1,715.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T118 | QDBC LINK | \$1,295.00 | \$1,113.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T2AF | RDI FEATURE | \$795.00 | \$683.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T2CM | CERTIFIED MAIL FEATURE | \$895.00 | \$769.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T2EU | E-RETURN RECEIPT FEATURE | \$1,895.00 | \$1,629.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T2SL | SITE LICENSE FOR DESKTOP EXPRESS PLUS | \$1,650.00 | \$1,419.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T2SU | SECURE ARCHIVE FEATURE | \$495.00 | \$425.70 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T330 | SHIPREQUEST, 2D SCANNER AND SCANLINK | \$1,750.00 | \$1,505.00 | 14% | \$348.00 | \$295.80 | 27.48 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T331 | SHIPREQUEST SOFTWARE AND 2D SCANNER | \$1,750.00 | \$1,505.00 | 14% | \$348.00 | \$295.80 | 27.48 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T2AC | STREETSMART ADDRESS CLEANSING | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | VSEP | E-CERTIFIED/ERR PRODUCTIVITY PACK | \$3,275.00 | \$2,751.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | MSPQ | CONNECT+ SENDSUITE INTERFACE | \$300.00 | \$258.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T2DS | SHIPPING API DROP SHIP | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | 0.00 | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|--------------------------------------|------------------|---|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| MID VOLUME MAILING OPTIONS | AC2100-102-00-01 | PP CONNECT CARF - REENTRY | \$4,560.00 | \$4,104.00 | 10% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZCR | GREEN CONNECT+ 3000 PRO NON-WOW | \$21,030.00 | \$15,772.50 | 25% | \$2,727.00 | \$2,317.95 | 253.34 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZCS | GREEN CONNECT+ 3000 PRO WOW | \$25,445.00 | \$19,083.75 | 25% | \$2,727.00 | \$2,317.95 | 253.34 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZCX | GREEN CONNECT+ 2000 SERIES | \$9,840.00 | \$7,675.20 | 22% | \$594.89 | \$505.66 | 55.27 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZCY | GREEN CONNECT+ 3000 SERIES NON-WOW | \$9,655.00 | \$7,241.25 | 25% | \$1,657.21 | \$1,408.63 | 153.96 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER MANAGEMENT WORKST | BM10 | BUSINESS MANAGER - ADMINISTRATIVE WORKST | \$3,250.00 | \$2,925.00 | 10% | \$570.00 | \$484.50 | 52.95 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER OPTIONS | BMSU | BUSINESS MANAGER - SQL EDITION | \$5,040.00 | \$4,536.00 | 10% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER OPTIONS | BMT3 | BUS MNGR WIN XP | \$1,230.00 | \$1,107.00 | 10% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | DW90060 | MAILSTREAM EDUCATION SERVICES-2HRS | \$495.00 | \$410.85 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE OPTIONS | FNP1 | PROFESSIONAL INSTALL FOR FURNITURE | \$66.00 | \$54.78 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | H6DP | H6DP-COMCOLOR BASIC INSTALL/TRAIN | \$1,061.00 | \$880.63 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-3301 | 33" STORAGE TABLE | \$1,044.00 | \$835.20 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-3302 | 33" STORAGAE TABLE W/RAIL | \$1,154.25 | \$923.40 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-3304 | 33" MODULAR TABLE | \$1,734.00 | \$1,387.20 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-4501 | 45" STORAGE TABLE | \$1,245.00 | \$996.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-4502 | 45" STORAGE TABLE W/RAIL | \$1,273.63 | \$1,018.90 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-4504 | MODULAR TABLE | \$2,104.50 | \$1,683.60 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-4505 | MODULAR TABLE | \$2,858.25 | \$2,286.60 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-4506 | 45" STORAGE TBL W/ 20 EMS | \$2,143.25 | \$1,714.60 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-4508 | 45" STORAGE TBL W/ 20 EMS2 | \$2,192.00 | \$1,753.60 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-6001 | FREE STANDING 60 P-SORTER | \$2,697.50 | \$2,158.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-6802 | MODULAR TABLE 68" | \$1,501.63 | \$1,201.30 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-6804 | FURNITURE | \$2,610.75 | \$2,088.60 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-6806 | 68" STORAGE TBL W/ 30 EMS | \$2,660.75 | \$2,128.60 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-9001 | FREE STANDING 90 P-SORTER | \$3,516.25 | \$2,813.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-MST-3302 | 33" BASIC DUMP TABLE | \$553.25 | \$442.60 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-MST-3303 | CONFIG - 33" BASIC TABLE W/ SLOTS | \$1,495.75 | \$1,196.60 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-MST-3305 | STANDARD TABLE | \$1,648.00 | \$1,318.40 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-MST-3307 | CONFIG - 33" BASIC TABLE ELV SLOTS | \$1,678.00 | \$1,342.40 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-MST-3308 | CONFIG - 33" BASIC TABLE ELV SLOTS | \$1,205.50 | \$964.40 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-MST-6804 | FURNITURE | \$1,842.75 | \$1,474.20 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M07-MST-6805 | FURNITURE | \$2,839.00 | \$2,271.20 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M-9032-30 | DOCUMENT SHELF FOR 30" TABLE | \$195.00 | \$156.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M-9032-36 | DOCUMENT SHELF FOR 36" TABLE | \$195.00 | \$156.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M-9032-48 | DOCUMENT SHELF FOR 48" TABLE | \$210.00 | \$168.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | M-9098 | UPRIGHT FOR TABLE 1-1/2" TUBE 44" HIGH | \$110.00 | \$88.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MLBOX-1511-6 | 6" HIGH LOCK BOX | \$320.60 | \$256.48 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MP24 | MP24 - FURNITURE SOLUTIONS WELCOME PACK | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MSD-4533 | SLIDING DOORS FOR MAILING TABLE | \$225.00 | \$180.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MSD-6833 | MODULAR SLIDING DOOR - FOR 68IN. TABLE | \$253.00 | \$202.40 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MSS-3333 | MODULAR STORAGE SHELF 33IN X 33IN TABLE | \$180.00 | \$144.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MSS-4533 | MODULAR STORAGE SHELF 45-1/2"X33" TABLE | \$190.00 | \$152.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MSS-6833 | MODULAR STORAGE SHELF 68" X 33" TABLE | \$250.00 | \$200.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MST-3333 | STANDARD TABLE 33"W X 33"D X29-36"H | \$475.00 | \$380.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MST-4533 | STAND TABLE 45-1/2"W X 33"D X29-36"H | \$550.00 | \$440.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MST-6833 | STANDARD TABLE 68"W X 33"D X 29-36"H | \$625.00 | \$500.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | MT30 | PLATFORM SCALE 30LB/12KG | \$0.00 | \$0.00 | 0% | \$196.60 | \$166.60 | 18.21 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MT-3333 | MODULAR TABLE 33" W X 33" DX 29-36" H | \$705.00 | \$564.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | MT3W | SCALE, W&M, US - 30 LB | \$0.00 | \$0.00 | 0% | \$196.60 | \$166.60 | 18.21 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MT-4533 | MODULAR TABLE 45-1/2" WX33" DX29-36INH | \$770.00 | \$616.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MT-6833 | MODULAR TABLE 68IN.W X 33IN.D X29-36IN.H | \$895.00 | \$716.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | MT70 | PLATFORM SCALE 70 LB / 35 KG | \$0.00 | \$0.00 | 0% | \$253.00 | \$215.05 | 23.50 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | MT73 | SCALE, W&M, POSTAL - 35 KG | \$0.00 | \$0.00 | 0% | \$253.00 | \$215.05 | 23.50 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | MT7W | SCALE, W&M, GLOBAL - 70 LB / 30 KG | \$0.00 | \$0.00 | 0% | \$253.00 | \$215.05 | 23.50 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENER | OM306 | 306 LETTER OPENER | \$15,500.00 | \$12,170.00 | 18% | \$1,500.00 | \$1,275.00 | 139.35 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENER | OM306S | 306S LETTER OPENER W/SORT | \$15,500.00 | \$11,570.00 | 18% | \$1,800.00 | \$1,530.00 | 167.22 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENER | OMBAT | 306 LETTER OPENER BATCHER | \$1,400.00 | \$1,176.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENER | OMBIN | 306S SORT LETTER OPENER BIN | \$700.00 | \$588.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENER | OMCONV | 306S SORT LETTER OPENER CONVEYOR | \$1,900.00 | \$1,596.00 | 16% | \$160.00 | \$136.00 | 14.86 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENER | OMPRINT | 306 AND 306S HIGH SPEED INKJET PRINTER | \$3,000.00 | \$2,520.00 | 16% | \$225.00 | \$191.25 | 20.90 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | PS-101 | RISO 1 DAY ADD ON WORKFLOW SUPPORT | \$1,250.00 | \$1,037.50 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | PS-102 | RISO 2 DAY WORKFLOW SUPPORT | \$2,799.00 | \$2,323.17 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | PS-104 | RISO 4 DAY WORKFLOW SUPPORT | \$4,799.00 | \$3,983.17 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | PSSA | PSSA-PREMIER SUPPORT SUPPLEMENT-LEVEL A | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | PSSB | PSSB-PREMIER SUPPORT SUPPLEMENT-LEVEL B | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENER | PSSL | 306 LETTER OPENER PRO INSTALL-TRAINING | \$325.00 | \$269.75 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO | PTS1 | SENDPRO SAAS ONBOARDING | \$1,000.00 | \$830.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | S-7395 | PAPER EJECTION ATTACHMENT | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | SD-3022 | TABLE STAND DESK 30"W X 22" X 29-36"H | \$325.00 | \$268.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | SD-3622 | SD-3622-MAIL TABLE 36" LONG X 22" DEEP | \$380.00 | \$304.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | SD-4222 | TABLE STAND DESK 42"W X 22"D X 29-36"H | \$395.00 | \$316.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | SD-4822 | SD-4822 UTILITY TABLE 48" X 22" | \$389.00 | \$311.20 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | SD-5422 | TABLE STAND DESK 54"W X 22" X 29-36"H | \$415.00 | \$332.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | SD-6022 | TABLE STAND DESK 60"W X 22" D X 29-36"H | \$460.00 | \$368.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | SD-6622 | TABLE STAND DESK 66"W X 22"D X 29-33"H | \$444.00 | \$355.20 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | SD-7222 | SD-7222 TABLE 72"X22"OPTIONAL RAMP | \$475.00 | \$380.00 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHH1 | THIRD PARTY HAZMAT CONNECTOR (1) | \$6,000.00 | \$4,980.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHH2 | THIRD PARTY HAZMAT CONNECTOR (2) | \$9,000.00 | \$7,470.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHHC | THIRD PARTY HAZMAT CONNECTOR (100) | \$30,000.00 | \$24,900.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHHE | THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE) | \$30,000.00 | \$24,900.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHHL | THIRD PARTY HAZMAT CONNECTOR (50) | \$30,000.00 | \$24,900.00 | 17% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHHT | THIRD PARTY HAZMAT CONNECTOR (25) | \$24,000.00 | \$19,920.00 | 17% | \$0.00 | | | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|---|----------------|---|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| SOFTWARE, LICENSE AND SUBSCRIPTION | 1C0S | ENHANCED IUC SOFTWARE - US | \$0.00 | \$0.00 | | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ACCESSORIES | 1E44 | DESKTOP THERMAL ROLL PRINTER | \$540.00 | \$351.00 | 35% | \$69.00 | \$58.65 | 5.45 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | BAS05PE | BUSINESS ANALYSIS SERVICES-4HOURS | \$1,008.00 | \$403.20 | 60% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | BAS15PE | BUSINESS ANALYSIS SERVICES-1DAY | \$2,016.00 | \$806.40 | 60% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | BAS25PE | BUSINESS ANALYSIS - WHITE GLOVE SRV | \$525.00 | \$451.50 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS | C2C1 | SENDPRO C425 - SENDPRO BUNDLE | \$1,190.00 | \$1,036.80 | 13% | \$28.00 | \$23.80 | 2.21 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS | C2C2 | SENDPRO C425 - SENDPRO PLUS BUNDLE | \$2,590.00 | \$2,175.60 | 16% | \$28.00 | \$23.80 | 2.21 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS | C425 | SENDPRO C425 | \$795.00 | \$752.40 | 5% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | CF2D | 2D BARCODE CONSULTING AND DESIGN SERVICE | \$1,400.00 | \$1,176.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | CFOMR | OMR CONSULTING AND ANALYSIS SERVICE | \$1,400.00 | \$1,176.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ACCESSORIES | EQELIM | ENVELOPES #10 GUMMED, WHITE | \$150.00 | \$150.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ACCESSORIES | EQELIN | ENVELOPES 6" X 9" GUMMED, WHITE | \$175.00 | \$175.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ACCESSORIES | EQELIO | ENVELOPES 6" X 9 1/2" GUMMED, WHITE | \$185.00 | \$185.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ACCESSORIES | EQELIP | ENVELOPES 9 1/2" X 12" GUMMED, WHITE | \$250.00 | \$250.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME FOLDER-INSERTER ACCESSO | F90020 | POWERGUARD2 | \$99.00 | \$83.16 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME FOLDER-INSERTER ACCESSO | F9P2 | POWERGUARD SERVICE PACKAGE 2 | \$99.00 | \$83.16 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKERA | INTELLIGENT LOCKER A | \$6,413.05 | \$5,622.72 | 12% | \$233.00 | \$198.05 | 18.40 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKERF | INTELLIGENT LOCKER F | \$5,661.07 | \$4,976.02 | 12% | \$171.00 | \$145.35 | 13.50 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKERH | INTELLIGENT LOCKER H | \$5,473.07 | \$4,814.34 | 12% | \$155.00 | \$131.75 | 12.24 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKERL | INTELLIGENT LOCKER L | \$5,097.09 | \$4,491.00 | 12% | \$124.00 | \$105.40 | 9.79 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKERM | INTELLIGENT LOCKER M | \$5,097.09 | \$4,491.00 | 12% | \$124.00 | \$105.40 | 9.79 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKERP5 | INTELLIGENT LOCKER IMPLEMENTATION | \$1,000.00 | \$880.00 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKERR | INTELLIGENT LOCKER R | \$4,533.10 | \$4,005.97 | 12% | \$78.00 | \$66.30 | 6.16 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKERRX | INTELLIGENT LOCKER X | \$1,500.00 | \$1,320.00 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKSVYBASE | INTELLIGENT LOCKER BASE INSTALL | \$100.00 | \$100.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKSYS1 | INTELLIGENT LOCKER SYS1 | \$24,230.73 | \$22,235.93 | 8% | \$1,973.00 | \$1,677.05 | 155.80 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKSYS2 | INTELLIGENT LOCKER SYS2 | \$2,350.78 | \$2,019.17 | 8% | \$1,818.00 | \$1,545.30 | 145.56 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKSYS3 | INTELLIGENT LOCKER SYS3 | \$2,162.78 | \$2,045.49 | 8% | \$1,802.00 | \$1,531.70 | 142.30 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKSYS4 | INTELLIGENT LOCKER SYS4 | \$21,786.80 | \$20,134.15 | 8% | \$1,771.00 | \$1,505.35 | 139.85 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKSYS5 | INTELLIGENT LOCKER SYS5 | \$20,470.83 | \$19,002.41 | 7% | \$1,663.00 | \$1,413.55 | 131.32 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | LOCKSYS6 | INTELLIGENT LOCKER SYS6 | \$20,658.83 | \$19,164.09 | 7% | \$1,678.00 | \$1,426.30 | 132.50 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SYSTEMS | ME1A | METER EQUIPMENT - C SERIES | \$513.00 | \$340.00 | 34% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS | ME1B | METER EQUIPMENT - DM400 | \$456.00 | \$330.00 | 28% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS | ME1C | METER EQUIPMENT - P SERIES, LV | \$909.00 | \$670.00 | 26% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| HIGH VOLUME MAILING SYSTEMS | ME1D | METER EQUIPMENT - P SERIES, HV | \$909.00 | \$580.00 | 36% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INTEGRATED POSTAL SCALES | MT49 | SCALE, GLOBAL - 149 LB / 60 KG | \$0.00 | \$0.00 | 0% | \$253.00 | \$215.05 | 19.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INTEGRATED POSTAL SCALES | MT4W | SCALE, W&M, GLOBAL - 149 LB / 60 KG | \$0.00 | \$0.00 | 0% | \$253.00 | \$215.05 | 19.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | OMSTAT | REPORT PRINTER OPEX 306 LETTER OPENER | \$1,204.00 | \$1,204.00 | 14% | \$120.00 | \$102.00 | 9.48 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | PAB1 | PREMIUM APP BUNDLE | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | PSS5 | PREMIER SUPPORT SUBSCRIPTION SERVICE | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$2,000.00 | \$1,700.00 | \$157.93 | 15% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | RS11R | RS1100 RISO FW RIP | \$11,500.00 | \$9,430.00 | 18% | \$250.00 | \$212.50 | 19.74 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE0 | SENDPRO ENTERPRISE LICENSE | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-100L-UNLTD | SPE 100 LOCATION - UNLIMITED WORKSTATIONS | \$150,000.00 | \$129,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$28,500.00 | \$24,225.00 | \$2,250.52 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-10L-UNLTD | SPE 10 LOCATION - UNLIMITED WORKSTATIONS | \$50,000.00 | \$43,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$9,500.00 | \$8,075.00 | \$750.17 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | SPE19 | HIGH VOLUME 4IN. LABEL PRINTER | \$1,495.00 | \$1,285.70 | 14% | \$396.00 | \$336.60 | 31.27 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-111W | SPE 1 LOCATION - 1 WORKSTATION | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-1L-SERVER | SPE 1 LOCATION - 1 WORKSTATION (SERVER) | \$8,000.00 | \$6,880.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,520.00 | \$1,292.00 | \$120.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-1L-UNLTD | SPE 1 LOCATION UNLIMITED WORKSTATIONS | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | SPE20 | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,995.00 | \$1,715.70 | 14% | \$204.00 | \$173.40 | 16.11 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | SPE21 | LASER PRINTER | \$695.00 | \$597.70 | 14% | \$173.00 | \$147.05 | 13.66 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | SPE22 | LOW TO MID VOLUME 4IN. LABEL PRINTER | \$995.00 | \$855.70 | 14% | \$222.00 | \$188.70 | 17.53 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-25L-UNLTD | SPE 25 LOCATION - UNLIMITED WORKSTATIONS | \$75,000.00 | \$64,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$14,250.00 | \$12,112.50 | \$1,125.26 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-2L-UNLTD | SPE 2 LOCATION - UNLIMITED WORKSTATIONS | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | SPE30 | 100 LB. TABLETOP SCALE | \$995.00 | \$855.70 | 14% | \$229.00 | \$194.65 | 18.08 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | SPE32 | 200 LB. ROLLERTOP SCALE | \$1,295.00 | \$1,113.70 | 14% | \$333.00 | \$283.05 | 26.30 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | SPE33 | 149 LB. ROLLERTOP SCALE (CAL. ONLY) | \$1,695.00 | \$1,457.70 | 14% | \$330.00 | \$280.50 | 26.06 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | SPE39 | CORDLESS WEDGE SCANNER | \$1,895.00 | \$1,629.70 | 14% | \$415.00 | \$352.75 | 32.77 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-50L-UNLTD | SPE 50 LOCATION - UNLIMITED WORKSTATIONS | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-5L-UNLTD | SPE 5 LOCATION - UNLIMITED WORKSTATIONS | \$37,500.00 | \$32,250.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$7,125.00 | \$6,056.25 | \$562.63 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | SPE91 | PC/W/ FLAT PANEL MONITOR | \$2,795.00 | \$2,403.70 | 14% | \$443.00 | \$376.55 | 34.98 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-AALZ | ADDITIONAL WORKSTATION LICENSE, \$5 LIVE | \$4,000.00 | \$3,400.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$646.00 | \$60.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACAA | ADDITIONAL CARRIER ACCOUNT ACTIVATION | \$1,000.00 | \$860.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$190.00 | \$161.50 | \$15.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACE | ACE (1) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACE-10 | ACE (10) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACE-100 | ACE (100) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACE-2 | ACE (2) | \$7,500.00 | \$6,450.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,425.00 | \$1,211.25 | \$112.53 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACE-25 | ACE (25) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACE-5 | ACE (5) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,900.00 | \$1,615.00 | \$150.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACE-50 | ACE (50) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ACE-ENT | ACE (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-BB5DK-10 | BLACK BOX SDK (10) | \$50,000.00 | \$43,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$9,500.00 | \$8,075.00 | \$750.17 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-BB5DK-100 | BLACK BOX SDK (100) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-BB5DK-2 | BLACK BOX SDK (2) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-BB5DK-25 | BLACK BOX SDK (25) | \$75,000.00 | \$64,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$14,250.00 | \$12,112.50 | \$1,125.26 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-BB5DK-5 | BLACK BOX SDK (5) | \$30,000.00 | \$25,800.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$5,700.00 | \$4,845.00 | \$450.10 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-BB5DK-50 | BLACK BOX SDK (50) | \$90,000.00 | \$77,400.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$17,100.00 | \$14,535.00 | \$1,350.31 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-BB5DK-ENT | BLACK BOX SDK (ENTERPRISE) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DCG15 | THIRD PARTY HAZMAT CONNECTOR (1) | \$6,000.00 | \$5,160.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-DCG15-10 | THIRD PARTY HAZMAT CONNECTOR (10) | \$18,000.00 | \$15,480.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,420.00 | \$2,907.00 | \$270.06 | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|------------------------------------|---------------|---|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSP-50 | FEDEX SMARTPOST (50) | \$6,000.00 | \$5,160.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSP-ENT | FEDEX SMARTPOST (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSPW5-1 | FEDEX SMARTPOST (1)- FEDEX WEB SERVICES | \$600.00 | \$516.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$114.00 | \$96.90 | \$9.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSPW5-10 | FEDEX SMARTPOST (10)-WEB SERVICES | \$2,000.00 | \$1,720.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSPW5-100 | FEDEX SMARTPOST (100)-WEB SERVICES | \$8,000.00 | \$6,880.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,520.00 | \$1,292.00 | \$120.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSPW5-2 | FEDEX SMARTPOST (2)-WEB SERVICES | \$1,280.00 | \$1,108.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$243.20 | \$206.72 | \$19.20 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSPW5-25 | FEDEX SMARTPOST (25)-WEB SERVICES | \$4,000.00 | \$3,440.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$646.00 | \$60.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSPW5-5 | FEDEX SMARTPOST (5)-WEB SERVICES | \$1,440.00 | \$1,238.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$273.60 | \$232.56 | \$21.60 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSPW5-50 | FEDEX SMARTPOST (50)-WEB SERVICES | \$6,000.00 | \$5,160.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FSPW5-ENT | FEDEX SMARTPOST (ENTERPRISE)-WEB SERVICE | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FT-1 | FEDEX TRANSBORDER (1) | \$9,000.00 | \$7,740.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,710.00 | \$1,453.50 | \$135.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FT-10 | FEDEX TRANSBORDER (10) | \$50,000.00 | \$43,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$9,500.00 | \$8,075.00 | \$750.17 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FT-100 | FEDEX TRANSBORDER (100) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FT-2 | FEDEX TRANSBORDER (2) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FT-25 | FEDEX TRANSBORDER (25) | \$75,000.00 | \$64,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$14,250.00 | \$12,112.50 | \$1,125.26 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FT-5 | FEDEX TRANSBORDER (5) | \$30,000.00 | \$25,800.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$5,700.00 | \$4,845.00 | \$450.10 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FT-50 | FEDEX TRANSBORDER (50) | \$90,000.00 | \$77,400.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$17,100.00 | \$14,535.00 | \$1,350.31 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FT-ENT | FEDEX TRANSBORDER (ENTERPRISE) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FW5-1 | FEDEX TRANSBORDER (1)- FEDEX WEB SRVC | \$9,000.00 | \$7,740.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,710.00 | \$1,453.50 | \$135.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-FW5 | FEDEX WEB SERVICES | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-GSO | GOLDEN STATE OVERNIGHT (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-GSO-10 | GOLDEN STATE OVERNIGHT (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-GSO-100 | GOLDEN STATE OVERNIGHT (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-GSO-2 | GOLDEN STATE OVERNIGHT (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-GSO-25 | GOLDEN STATE OVERNIGHT (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,900.00 | \$1,615.00 | \$150.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-GSO-5 | GOLDEN STATE OVERNIGHT (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$570.00 | \$484.50 | \$45.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-GSO-50 | GOLDEN STATE OVERNIGHT (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-GSO-ENT | GOLDEN STATE OVERNIGHT (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-H1 | ADDITIONAL LOCATION (1) PRICE PER LOC. | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-H2 | ADDITIONAL LOCATIONS (2) PRICE PER LOC. | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,900.00 | \$1,615.00 | \$150.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-H3 | ADDITIONAL LOCATIONS (5) PRICE PER LOC. | \$7,500.00 | \$6,450.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,425.00 | \$1,211.25 | \$112.53 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HAZFO | HAZARDOUS MATERIALS (1) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HAZFO-10 | HAZARDOUS MATERIALS (10) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HAZFO-100 | HAZARDOUS MATERIALS (100) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HAZFO-2 | HAZARDOUS MATERIALS (2) | \$7,500.00 | \$6,450.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,425.00 | \$1,211.25 | \$112.53 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HAZFO-25 | HAZARDOUS MATERIALS (25) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HAZFO-5 | HAZARDOUS MATERIALS (5) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,900.00 | \$1,615.00 | \$150.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HAZFO-50 | HAZARDOUS MATERIALS (50) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HAZFO-ENT | HAZARDOUS MATERIALS (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HC | ADDITIONAL LOCATIONS(100) PRICE PER LOC. | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HCMI | HUBCAPP METER INTERFACE | \$300.00 | \$258.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HL | ADDITIONAL LOCATIONS (50) PRICE PER LOC. | \$2,000.00 | \$1,720.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HS | HOSTING SERVICES | \$30,000.00 | \$25,800.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HT | ADDITIONAL LOCATIONS (25) PRICE PER LOC. | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$570.00 | \$484.50 | \$45.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-HX | ADDITIONAL LOCATIONS (10) PRICE PER LOC. | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | ACCE-SPE-JR64 | GREEN 150 LB ROLLTOP SCALE | \$695.00 | \$597.70 | 14% | \$314.00 | \$266.90 | 24.80 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | ACCE-SPE-JR76 | GREEN 1075 100 LB TABLETOP SCALE | \$495.00 | \$425.70 | 14% | \$229.00 | \$194.65 | 18.08 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LSO | LONESTAR (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LSO-10 | LONESTAR (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LSO-100 | LONESTAR (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LSO-2 | LONESTAR (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LSO-25 | LONESTAR (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,900.00 | \$1,615.00 | \$150.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LSO-5 | LONESTAR (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$570.00 | \$484.50 | \$45.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LSO-50 | LONESTAR (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LSO-ENT | LONESTAR (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LTLC2 | LTL CZRLT RATING / BOL (PER CARRIER)(1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LTLC2-10 | LTL CZRLT RATE BOL (PER CARRIER) (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LTLC2-100 | LTL CZRLT RATE BOL (PER CARRIER) (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LTLC2-2 | LTL CZRLT RATE BOL (PER CARRIER) (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LTLC2-25 | LTL CZRLT RATE BOL (PER CARRIER) (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,900.00 | \$1,615.00 | \$150.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LTLC2-5 | LTL CZRLT RATE BOL (PER CARRIER) (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$570.00 | \$484.50 | \$45.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LTLC2-50 | LTL CZRLT RATE BOL (PER CARRIER) (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-LTLC2-ENT | LTL CZRLT RATE BOL (PER CARRIER)ENTER | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-MDC-1 | MISCELLANEOUS DOMESTIC CARRIERS (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-MDC-10 | MISCELLANEOUS DOMESTIC CARRIERS (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-MDC-100 | MISCELLANEOUS DOMESTIC CARRIERS (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-MDC-2 | MISCELLANEOUS DOMESTIC CARRIERS (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-MDC-25 | MISCELLANEOUS DOMESTIC CARRIERS (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,900.00 | \$1,615.00 | \$150.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-MDC-5 | MISCELLANEOUS DOMESTIC CARRIERS (5) | \$3,000.00 | \$2,580.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$570.00 | \$484.50 | \$45.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-MDC-50 | MISCELLANEOUS DOMESTIC CARRIERS (50) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-MDC-ENT | MISC DOMESTIC CARRIERS (ENTERPRISE) | \$25,000.00 | \$21,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$4,750.00 | \$4,037.50 | \$375.09 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | ACCE-SPE-OCR | HANDHELD OCR SCANNER, COMMIS CRADLE/STAND | \$2,499.00 | \$2,149.14 | 14% | \$375.00 | \$318.75 | 29.61 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ONT | ONTRAC (1) | \$900.00 | \$774.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$171.00 | \$145.35 | \$13.50 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ONT-10 | ONTRAC (10) | \$5,000.00 | \$4,300.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$950.00 | \$807.50 | \$75.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ONT-100 | ONTRAC (100) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ONT-2 | ONTRAC (2) | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$285.00 | \$242.25 | \$22.51 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-ONT-25 | ONTRAC (25) | \$10,000.00 | \$8,600.00 | 14% | \$0.0 | | | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | 2017 PA Contract Price | 2017 Disc % | 2017 Commercial Annual SLA | 2017 PA Annual SLA (years 2-5) | 2017 PA Monthly SLA (years 2-5) | 2017 Commercial Annual SMA | 2017 PA Annual SMA | 2017 Monthly SMA | 2017 SLA/SMA DISC % |
|---|------------------|--|----------------------------|------------------------|-------------|----------------------------|--------------------------------|---------------------------------|----------------------------|--------------------|------------------|---------------------|
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSCS | UPS- CONNECTSHIP UPS CONSOLIDATED | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSDMM-10 | UPS DOMESTIC MAIL INNOVATIONS (10) | \$2,000.00 | \$1,720.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSDMM-100 | UPS DOMESTIC MAIL INNOVATIONS (100) | \$8,000.00 | \$6,880.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,520.00 | \$1,292.00 | \$120.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSDMM-2 | UPS DOMESTIC MAIL INNOVATIONS (2) | \$1,280.00 | \$1,100.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$270.00 | \$229.50 | \$21.32 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSDMM-25 | UPS DOMESTIC MAIL INNOVATIONS (25) | \$4,000.00 | \$3,440.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$646.00 | \$60.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSDMM-5 | UPS DOMESTIC MAIL INNOVATIONS (5) | \$1,440.00 | \$1,238.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$274.00 | \$232.90 | \$21.64 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSDMM-50 | UPS DOMESTIC MAIL INNOVATIONS (50) | \$6,000.00 | \$5,160.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSDMM-ENT | UPS DOM. MAIL INNOVATIONS (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSMI-1 | UPS DOMESTIC MAIL INNOVATIONS (1) | \$600.00 | \$516.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$162.00 | \$137.70 | \$12.79 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSSP-1 | UPS SUREPOST (1) | \$600.00 | \$516.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$114.00 | \$96.90 | \$9.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSSP-10 | UPS SUREPOST (10) | \$2,000.00 | \$1,720.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$380.00 | \$323.00 | \$30.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSSP-100 | UPS SUREPOST (100) | \$8,000.00 | \$6,880.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,520.00 | \$1,292.00 | \$120.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSSP-2 | UPS SUREPOST (2) | \$1,280.00 | \$1,100.80 | 14% | \$0.00 | \$0.00 | 0.00 | \$243.00 | \$206.55 | \$19.19 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSSP-25 | UPS SUREPOST (25) | \$4,000.00 | \$3,440.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$760.00 | \$646.00 | \$60.01 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSSP-5 | UPS SUREPOST (5) | \$1,440.00 | \$1,238.40 | 14% | \$0.00 | \$0.00 | 0.00 | \$274.00 | \$232.90 | \$21.64 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSSP-50 | UPS SUREPOST (50) | \$6,000.00 | \$5,160.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,140.00 | \$969.00 | \$90.02 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSSP-ENT | UPS SUREPOST (ENTERPRISE) | \$20,000.00 | \$17,200.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$3,800.00 | \$3,230.00 | \$300.07 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSTDCBC-1 | UPS TRADE DIRECT/CROSS BORDER CONS.(1) | \$9,000.00 | \$7,740.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$1,710.00 | \$1,453.50 | \$135.03 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSTDCBC-10 | UPS TRADE DIRECT/CROSS BORDER CONS. (10) | \$50,000.00 | \$43,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$9,500.00 | \$8,075.00 | \$750.17 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSTDCBC-100 | UPS TRADE DIRECT/CROSS BORDER CONS.(100) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSTDCBC-2 | UPS TRADE DIRECT/CROSS BORDER CONS. (2) | \$15,000.00 | \$12,900.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$2,850.00 | \$2,422.50 | \$225.05 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSTDCBC-25 | UPS TRADE DIRECT/CROSS BORDER CONS. (25) | \$75,000.00 | \$64,500.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$14,250.00 | \$12,112.50 | \$1,125.26 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSTDCBC-5 | UPS TRADE DIRECT/CROSS BORDER CONS. (5) | \$30,000.00 | \$25,800.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$5,700.00 | \$4,845.00 | \$450.10 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPS-TDCBC-50 | UPS TRADE DIRECT/CROSS BORDER CONS. (50) | \$90,000.00 | \$77,400.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$17,100.00 | \$14,535.00 | \$1,350.31 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-UPSTDCBC-ENT | UPS TRADE DIRECT/CROSSBORDER CONS(ENTER) | \$100,000.00 | \$86,000.00 | 14% | \$0.00 | \$0.00 | 0.00 | \$19,000.00 | \$16,150.00 | \$1,500.34 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-USPS | USPS CARRIER ACTIVATION | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-USPSAPI-DISC | USPS SHIPPING API -DISCT PROGRAM \$0 | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SPE-USPSCS | USPS MANIFEST -CONNECTSHIP USPS SERVER | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | TINP | NON PERF PAPER RELAY 2500-4500 | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | TIPP | PERFED PAPER RELAY 2500-4500 | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCE | ZHC425 | SENDPRO C425 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |

Meters and Subscriptions

| Postage Meter Rentals | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
|---|--|--------------------|-----------------|--------------------------|
| Meter | Description | | | |
| G900 -MMMS | DM400 METER | \$53 | \$46 | 13% |
| G900 -MHMS | DM475 METER | \$64 | \$56 | 13% |
| 7H00-MLMS | IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 | \$23 | \$22 | 4% |
| 7H00-MMMS | IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 | \$36 | \$32 | 11% |
| 4W00-MLMS | METER SUBSCRIPTION FOR CONNECT+500 /SENDPRO F | \$52 | \$48 | 8% |
| 4W00-MMMS | METER SUBSCRIPTION FOR CONNECT+1000/2000 & SE | \$52 | \$47 | 10% |
| 4W00-MHMS | METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRI | \$76 | \$65 | 14% |
| Purchase Power | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
| *prices are in addition to meter rental price | | | | |
| G900 -MMMS | DM400 METER | \$7 | \$7 | 0% |
| G900 -MHMS | DM475 METER | \$7 | \$7 | 0% |
| 7H00-MLMS | IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 | \$7 | \$7 | 0% |
| 7H00-MMMS | IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 | \$7 | \$7 | 0% |
| 4W00-MLMS | METER SUBSCRIPTION FOR CONNECT+500 /SENDPRO F | \$15 | \$15 | 0% |
| 4W00-MMMS | METER SUBSCRIPTION FOR CONNECT+1000/2000 & SE | \$15 | \$15 | 0% |
| 4W00-MHMS | METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRI | \$15 | \$15 | 0% |
| Connect+ Subscriptions | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
| MSG5-ML | SPRINT 4G SUBSCRIPTION | \$45 | \$45 | 0% |
| MSG5-MM | SPRINT 4G SUBSCRIPTION | \$70 | \$70 | 0% |
| Confirmation Services Subscription | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
| *prices are in addition to meter rental price | | | | |
| G95S-MMMS | CONFIRMATION SERVICES FOR DM400 METER | \$7 | \$7 | 0% |
| G95S-MHMS | CONFIRMATION SERVICES FOR DM475 METER | \$7 | \$7 | 0% |
| 7H00-MLMS | IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 | \$7 | \$7 | 0% |
| 7H00-MMMS | IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 | \$7 | \$7 | 0% |
| M95S-MLMS | CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER | \$17 | \$17 | 0% |
| M95S-MHMS | CONFIRMATION SERVICES FOR CONNECT+ 3000 METEI | \$17 | \$17 | 0% |
| Electronic Return Receipt Subscription | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
| *prices are in addition to meter rental price | | | | |
| G95S-MHMS | ELECTRONIC RETURN RECEIPT FOR DM475 METER | \$21 | \$21 | 0% |
| 7H00-MLMS | IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 | \$21 | \$21 | 0% |
| 7H00-MMMS | IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 | \$21 | \$21 | 0% |
| M95S-MLMS | ELECTRONIC RETURN RECEIPT FOR CONNECT+ 1000/2000 METER | \$25 | \$25 | 0% |
| M95S-MHMS | ELECTRONIC RETURN RECEIPT FOR CONNECT+ 3000 METER | \$25 | \$25 | 0% |

Meters and Subscriptions

| Inview Accounting Subscription | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
|---|--|-----------------------------------|--------------------------------|---|
| *prices are in addition to meter rental price | | | | |
| NVMA | INVIEW TMR - SINGLE METER | \$4 | \$4 | 0% |
| NVMB | INVIEW TMR - UP TO 2 METERS | \$7 | \$7 | 0% |
| NVMC | INVIEW TMR - UP TO 5 METERS | \$15 | \$15 | 0% |
| NVMD | INVIEW TMR - UP TO 20 METERS | \$50 | \$50 | 0% |
| NVME | INVIEW TMR - UP TO 50 METERS | \$100 | \$100 | 0% |
| NVMF | INVIEW TMR - UP TO 100 METERS | \$150 | \$150 | 0% |
| NVMG | INVIEW TMR - UNLIMITED METERS | \$250 | \$250 | 0% |
| SendPro Enterprise | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
| SPE01-C | SENDPRO ENTERPRISE - SHIPPING & MAILING, 1000 TRANSACTIONS PER MONTH | \$470 | \$270 | 43% |
| SPE02-C | SENDPRO ENTERPRISE - SHIPPING & MAILING, 2,500 TRANSACTIONS PER MONTH | \$800 | \$500 | 38% |
| SPE03-C | SENDPRO ENTERPRISE - SHIPPING & MAILING, 5,000 TRANSACTIONS PER MONTH | \$1,300 | \$900 | 31% |
| SPE04-C | SENDPRO ENTERPRISE - SHIPPING & MAILING, 10,000 TRANSACTIONS PER MONTH | \$2,550 | \$1,650 | 35% |
| SPE05-C | SENDPRO ENTERPRISE - SHIPPING & MAILING, 25,000 TRANSACTIONS PER MONTH | \$4,000 | \$3,000 | 25% |
| SPE06-C | SENDPRO ENTERPRISE - SHIPPING & MAILING, 50,000 TRANSACTIONS PER MONTH | \$6,000 | \$5,000 | 17% |
| SPE07-C | SENDPRO ENTERPRISE - SHIPPING & MAILING, 100,000 TRANSACTIONS PER MONTH | \$10,000 | \$9,000 | 10% |
| SPE08-C | SENDPRO ENTERPRISE - SHIPPING & MAILING, 150,000 TRANSACTIONS PER MONTH | \$13,500 | \$12,500 | 7% |
| SPEMC-C | SENDPRO ENTERPRISE - MULTI CARRIER SHIPPING AND MAILING, UNLIMITED USERS, 100 TRANSACTIONS PER MONTH, 1 LOCATION | \$65 | \$45 | 31% |
| SPEST-C | SENDPRO ENTERPRISE - USPS STAMP PRINTING AND SHIPPING UNLIMITED USERS, UNLIMITED TRANSACTIONS, 1 LOCATION | \$24 | \$18 | 25% |
| SPEISS-C | SENDPRO ENTERPRISE - MULTI CARRIER SHIPPING AND MAILING, 1 LOCATION UNLIMITED USERS, 500 TRANSACTIONS PER MONTH | \$150 | \$110 | 27% |
| Sendsuite Tracking Online | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
| SSLSHAPI | SSL SHIPPING API | \$0 | \$0 | 0% |
| DSH1 | HOSTING LEVEL 1 | \$1,000 | \$1,000 | 0% |
| DSH2 | HOSTING LEVEL 2 | \$1,667 | \$1,667 | 0% |
| DSH3 | HOSTING LEVEL 3 | \$2,500 | \$2,500 | 0% |
| T89D | RECEIVE AND DELIVER | \$199 | \$199 | 0% |
| T89N | RECEIVE | \$99 | \$99 | 0% |
| SSXSHAPI | SSX SHIPPING API | \$0 | \$0 | 0% |
| BYOAD | BRING YOUR OWN APPROVED DEVICE | \$20 | \$20 | 0% |
| T8DD | ENHANCED RECEIVE AND DELIVER | \$249 | \$249 | 0% |
| T89N | SSTO RECEIVE | \$99 | \$99 | 0% |
| T89D | SSTO RECEIVE AND DELIVER | \$199 | \$199 | 0% |

Meters and Subscriptions

| Sendpro & Sendpro Web | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
|-----------------------|---|--------------------------|-----------------------|-----------------------------------|
| PTJN | SINGLE USER | \$0 | \$0 | 0% |
| PTJP | UP TO 50 USERS WITHOUT HARDWARE OR METER | \$10 | \$10 | 0% |
| PTJQ | UNLIMITED USERS WITHOUT HARDWARE OR METER | \$155 | \$155 | 0% |
| PTJR | UP TO 50 USERS WITH HARDWARE OR METER | \$25 | \$25 | 0% |
| PTJS | UNLIMITED USERS WITH HARDWARE OR METER | \$180 | \$180 | 0% |
| PTK1 | WEB BROWSER INTEGRATION | \$0 | \$0 | 0% |
| PTK3 | CONNECT+ METER INTEGRATION | \$0 | \$0 | 0% |
| 1FR3 | USPS PRESORTXTRA RATES | \$0 | \$0 | 0% |
| PTJ1 | SENDPRO POSTAL ACCESS | \$0 | \$0 | 0% |
| PTJ3 | SENDPRO MULTICARRIER ACCESS WITHOUT HARDWARE OR METER | \$15 | \$15 | 0% |
| PTJ4 | SENDPRO MULTICARRIER ACCESS WITH HARDWARE OR METER | \$15 | \$15 | 0% |
| T6CE | RECEIVING - ENHANCED (50 RECIPIENTS) | \$49 | \$49 | 0% |
| T6CN | RECEIVING - WITH NOTIFY (150 RECIPIENTS) | \$149 | \$149 | 0% |
| T6CS | RECEIVING - STANDARD (5 RECIPIENTS) | \$0 | \$0 | 0% |
| PTJA | SENDPRO POSTAL SHIPPING ONLY, 1 USER | \$0 | \$0 | 0% |
| PTJB | SENDPRO POSTAL SHIPPING ONLY, 50 USERS | \$10 | \$10 | 0% |
| PTJC | SENDPRO MULTICARRIER SHIPPING, 1 USER | \$15 | \$15 | 0% |
| PTJD | SENDPRO MULTICARRIER SHIPPING, 50 USERS | \$25 | \$25 | 0% |
| PTJE | SENDPRO MULTICARRIER SHIPPING, UNLIMITED USERS | \$180 | \$180 | 0% |
| PTJF | SENDPRO POSTAL SHIPPING ONLY, 50 USERS WITH HARDWARE | \$10 | \$10 | 0% |
| PTJG | SENDPRO MULTICARRIER SHIPPING, 1 USER WITH HARDWARE | \$15 | \$15 | 0% |
| PTJH | SENDPRO MULTICARRIER SHIPPING, 50 USERS WITH HARDWARE | \$25 | \$25 | 0% |
| PTJI | SENDPRO MULTICARRIER SHIPPING, UNLIMITED USERS WITH HARDWARE | \$180 | \$180 | 0% |
| PTKA | US MARKET | \$0 | \$0 | 0% |
| PTJ7 | SENDPRO MAILING | \$0 | \$0 | 0% |
| PTJ8 | SENDPRO MAILING | \$0 | \$0 | 0% |
| SPML | SENDPRO MULTI LOCATION | \$0 | \$0 | 0% |
| SPML15 | SENDPRO ML UP TO 10 LOCATIONS W/O HW | \$95 | \$82 | 14% |
| SPML16 | SENDPRO ML UP TO 10 LOCATIONS W/ HW | \$95 | \$82 | 14% |
| SPML17 | SENDPRO ML UP TO 25 LOCATIONS W/O HW | \$180 | \$155 | 14% |
| SPML18 | SENDPRO ML UP TO 25 LOCATIONS W/ HW | \$180 | \$155 | 14% |
| SPML21 | SENDPRO ML UP TO 50 LOCATIONS W/O HW | \$125 | \$108 | 14% |
| SPML22 | SENDPRO ML UP TO 50 LOCATIONS W/ HW | \$125 | \$108 | 14% |
| SPML23 | SENDPRO ML UP TO 100 LOCATIONS W/O HW | \$400 | \$344 | 14% |
| SPML24 | SENDPRO ML UP TO 100 LOCATIONS W/ HW | \$400 | \$344 | 14% |
| SPML25 | SENDPRO ML UP TO 300 LOCATIONS W/O HW | \$1,000 | \$860 | 14% |
| SPML26 | SENDPRO ML UP TO 300 LOCATIONS W/ HW | \$1,000 | \$860 | 14% |
| SPE-BASIC-100 | SENDPRO ENTERPRISE BASIC SUB 100 | \$50 | \$50 | 0% |
| SPE-BASIC-1000 | SENDPRO ENTERPRISE BASIC SUB 1000 | \$210 | \$210 | 0% |
| SPE-BASIC-10000 | SENDPRO ENTERPRISE BASIC SUB 10000 | \$1,600 | \$1,600 | 0% |
| SPE-BASIC-100000 | SENDPRO ENTERPRISE BASIC SUB 100000 | \$5,500 | \$5,500 | 0% |
| SPE-BASIC-150000 | SENDPRO ENTERPRISE BASIC SUB 150000 | \$7,500 | \$7,500 | 0% |
| SPE-BASIC-2500 | SENDPRO ENTERPRISE BASIC SUB 2500 | \$440 | \$440 | 0% |
| SPE-BASIC-25000 | SENDPRO ENTERPRISE BASIC SUB 25000 | \$2,250 | \$2,250 | 0% |
| SPE-BASIC-500 | SENDPRO ENTERPRISE BASIC SUB 500 | \$105 | \$105 | 0% |
| SPE-BASIC-5000 | SENDPRO ENTERPRISE BASIC SUB 5000 | \$775 | \$775 | 0% |
| SPE-BASIC-50000 | SENDPRO ENTERPRISE BASIC SUB 50000 | \$3,000 | \$3,000 | 0% |
| SPE-BASIC-7500 | SENDPRO ENTERPRISE BASIC SUB 7500 | \$1,450 | \$1,450 | 0% |
| SPE-BASIC-CC | PERSONAL CREDIT CARD SHIPPING BUNDLE | \$20 | \$20 | 0% |
| SPE-BASIC-USPS | SENDPRO ENTERPRISE BASIC SUB USPS ONLY | \$20 | \$20 | 0% |
| SPE-BB | BLACK BOX | \$75 | \$75 | 0% |
| SPE-BBSDK | BLACK BOX SDK (1) | \$100 | \$100 | 0% |
| SPE-CBC | CROSS BORDER CONSOLIDATION | \$300 | \$300 | 0% |
| SPE-HL1 | HOSTING LEVEL 1 | \$1,000 | \$1,000 | 0% |

Meters and Subscriptions

| | | | | |
|------------------|--------------------------------------|---------|---------|----|
| SPE-HL2 | HOSTING LEVEL 2 | \$1,667 | \$1,667 | 0% |
| SPE-HL3 | HOSTING LEVEL 3 | \$2,500 | \$2,500 | 0% |
| SPE-HZMT | HAZMAT | \$600 | \$600 | 0% |
| SPE-RPS | RESTRICTED PARTY SCREENING | \$150 | \$150 | 0% |
| SPE-TIER2-100 | SENDPRO ENTERPRISE TIER 2 SUB 100 | \$100 | \$100 | 0% |
| SPE-TIER2-1000 | SENDPRO ENTERPRISE TIER 2 SUB 1000 | \$350 | \$350 | 0% |
| SPE-TIER2-10000 | SENDPRO ENTERPRISE TIER 2 SUB 10000 | \$1,750 | \$1,750 | 0% |
| SPE-TIER2-100000 | SENDPRO ENTERPRISE TIER 2 SUB 100000 | \$6,500 | \$6,500 | 0% |
| SPE-TIER2-150000 | SENDPRO ENTERPRISE TIER 2 SUB 150000 | \$8,000 | \$8,000 | 0% |
| SPE-TIER2-2500 | SENDPRO ENTERPRISE TIER 2 SUB 2500 | \$625 | \$625 | 0% |
| SPE-TIER2-25000 | SENDPRO ENTERPRISE TIER 2 SUB 25000 | \$2,750 | \$2,750 | 0% |
| SPE-TIER2-500 | SENDPRO ENTERPRISE TIER 2 SUB 500 | \$180 | \$180 | 0% |
| SPE-TIER2-5000 | SENDPRO ENTERPRISE TIER 2 SUB 5000 | \$1,000 | \$1,000 | 0% |
| SPE-TIER2-50000 | SENDPRO ENTERPRISE TIER 2 SUB 50000 | \$3,750 | \$3,750 | 0% |
| SPE-TIER2-7500 | SENDPRO ENTERPRISE TIER 2 SUB 7500 | \$1,650 | \$1,650 | 0% |
| SPE-TIER3-100 | SENDPRO ENTERPRISE TIER 3 SUB 100 | \$200 | \$200 | 0% |
| SPE-TIER3-1000 | SENDPRO ENTERPRISE TIER 3 SUB 1000 | \$550 | \$550 | 0% |
| SPE-TIER3-10000 | SENDPRO ENTERPRISE TIER 3 SUB 10000 | \$2,000 | \$2,000 | 0% |
| SPE-TIER3-100000 | SENDPRO ENTERPRISE TIER 3 SUB 100000 | \$7,000 | \$7,000 | 0% |
| SPE-TIER3-150000 | SENDPRO ENTERPRISE TIER 3 SUB 150000 | \$8,500 | \$8,500 | 0% |
| SPE-TIER3-2500 | SENDPRO ENTERPRISE TIER 3 SUB 2500 | \$800 | \$800 | 0% |
| SPE-TIER3-25000 | SENDPRO ENTERPRISE TIER 3 SUB 25000 | \$3,000 | \$3,000 | 0% |
| SPE-TIER3-500 | SENDPRO ENTERPRISE TIER 3 SUB 500 | \$325 | \$325 | 0% |
| SPE-TIER3-5000 | SENDPRO ENTERPRISE TIER 3 SUB 5000 | \$1,250 | \$1,250 | 0% |
| SPE-TIER3-50000 | SENDPRO ENTERPRISE TIER 3 SUB 50000 | \$4,000 | \$4,000 | 0% |
| SPE-TIER3-7500 | SENDPRO ENTERPRISE TIER 3 SUB 7500 | \$1,850 | \$1,850 | 0% |
| SPE-UPSSADP | USPS SHIPPING API DISCT PROGRAM | \$30 | \$30 | 0% |
| SPE-USPSAPI | USPS SHIPPING API | \$0 | \$0 | 0% |

Meters and Subscriptions

| Low Volume Mailing Subscriptions | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
|---|--|-----------------------------------|--------------------------------|---|
| CAAA | BRONZE ALM SUBSCRIPTION | \$0 | \$0 | 0% |
| CAAB | SILVER ALM SUBSCRIPTION | \$10 | \$10 | 0% |
| CAAC | GOLD ALM SUBSCRIPTION | \$50 | \$50 | 0% |
| CAAD | PLATINUM ALM SUBSCRIPTION | \$250 | \$250 | 0% |
| PTK2 | CSD2 INTEGRATION | \$0 | \$0 | 0% |
| PTK5 | SENDPRO C SERIES INTEGRATION | \$0 | \$0 | 0% |
| Relay Integrity | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
| RC9E | RCH - INTEGRITY EXPRESS RELAY 5000+ | \$100 | \$86 | 14% |
| RC9F | RCH - INTEGRITY EXPRESS 2500-4500 | \$50 | \$43 | 14% |
| RC9G | RCH - INTEGRITY EXP SALES PAK 2500 -3500 | \$25 | \$22 | 14% |
| RC9H | RCH - INTEGRITY EXP SALES PAK 4500 | \$35 | \$30 | 14% |
| WRBV | CAPTURE ON THE GO - PER USER (UP TO 49) | \$25 | \$22 | 14% |
| WRBW | CAPTURE ON THE GO - PER USER (50 TO 99) | \$23 | \$19 | 14% |



Account Name: Commonwealth of Pennsylvania
 Account Numbers: Multiple
 Courtesy Supply Discount: TC00029397 / FL
 Discount(s): 30% off 625-0 and 766-8; 15% off all other listed supplies

Riso S-728 products added 2/26/2018

the effective date of that Agreement.

| ITEM | DESCRIPTION | LIST PRICE** | DISCOUNT % | DISCOUNT PRICE* |
|----------------------|--|--------------|------------|-----------------|
| Cleaning Kits | | | | |
| 902-K | Surface & Screen Cleaner Wipes - 30/box - Connect+™ Series | \$ 7.99 | 15% | \$ 6.79 |
| 902-L | Touchscreen Equipment Maintenance Kit - Connect+™ Series | \$ 22.99 | 15% | \$ 19.54 |
| CK0-1 | Small Business Cleaning Kit (Without Canned Air) | \$ 26.99 | 15% | \$ 22.94 |
| CK0-2 | Small Business Cleaning Kit with Duster (Canned Air) | \$ 36.99 | 15% | \$ 31.44 |
| CK0-3 | Deluxe Cleaning Kit with Duster (Canned Air) | \$ 45.99 | 15% | \$ 39.09 |
| 603-1 | E-Z Seal Sealing Solution: 4 - 28 oz. DM1100 Envelope Moistening bottles/box - For DM1100 | \$ 79.99 | 15% | \$ 67.99 |
| 603-2 | E-Z Seal Sealing Solution: 4 - 10 oz. DM1100 Tape Moistening bottles/box - For DM1100 | \$ 59.99 | 15% | \$ 50.99 |
| 604-1 | E-Z Seal Sealing Solution: 4 - 32 oz. Envelope Moistening bottles/box - For DM800, DM800i, DM900, DM1000, Galaxy | \$ 79.99 | 15% | \$ 67.99 |
| 604-2 | E-Z Seal Sealing Solution: 4 - 12 oz. Tape Moistening bottles/box - For DM800, DM800i, DM900, DM1000, Galaxy | \$ 69.99 | 15% | \$ 59.49 |
| 605-0 | E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series | \$ 119.99 | 15% | \$ 101.99 |
| 607-0 | E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series | \$ 699.99 | 15% | \$ 594.99 |
| 608-0 | E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series | \$ 89.99 | 15% | \$ 76.49 |
| PostageTape | | | | |
| 610-7 | Self-adhesive Postage Tape Rolls - 3 rolls/box; 105/roll, 387 tapes/roll (no envelope ad); 312 tapes/roll (with envelope ad) - For DM500, DM525, DM550, DM575 | \$ 99.99 | 15% | \$ 84.99 |
| 612-9 | Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200L, DM225, mailstation series, Personal Post | \$ 39.99 | 15% | \$ 33.99 |
| 613-3 | United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475 | \$ 79.99 | 15% | \$ 67.99 |
| 613-8 | United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post | \$ 79.99 | 15% | \$ 67.99 |
| 627-2 | Gummed Postage Tape Rolls - 6 rolls/box; 275/roll, 1,320 tapes/roll (no envelope ad); 600 tapes/roll (with envelope ad) - For DM800, DM900, DM1000, DM1100 | \$ 99.99 | 15% | \$ 84.99 |
| 627-8 | Self-adhesive Postage Tape Rolls - 3 rolls/box, 105/roll, 387 tapes/roll (no envelope ad); 350 tapes/roll (with envelope ad) - For DM500, DM525, DM550, DM575, DM800, DM800i, DM825, DM875, DM900, DM925, DM1000, DM1100 | \$ 119.99 | 15% | \$ 101.99 |

| Meter Ink | | | | |
|-------------------|---|-----------|-----|-----------|
| 621-1 | Red Postal Ink Cartridge - 1/box - Up to 15,000 impressions (no envelope ad) - For DM500, DM525, DM550, DM575 | \$ 149.99 | 15% | \$ 127.49 |
| 765-0 | Red Post Ink Cartridge - 1/box - Up to 7,000 impressions (no envelope ad), Up to 3,800 impressions (with envelope ad) - For DM200, DM300, DM400 | \$ 159.99 | 15% | \$ 135.99 |
| 765-3 | Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM200i, DM300i, DM300L, DM400i, DM400L | \$ 159.99 | 15% | \$ 135.99 |
| 769-0 | Red Postal Ink Cartridge - 1/box - Up to 400 - 600 impressions or 3-4 months - For Personal Post | \$ 69.99 | 15% | \$ 59.49 |
| 769-3 | Red Postal Ink Cartridge - 3/box - Up to 400 - 600 impressions or 3-4 months per cartridge - For Personal Post | \$ 188.97 | 15% | \$ 160.62 |
| 772-1 | DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity | \$ 205.25 | 15% | \$ 174.46 |
| 772-2 | DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity | \$ 389.99 | 15% | \$ 331.49 |
| 793-5 | Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225 | \$ 99.99 | 15% | \$ 84.99 |
| 797-0 | Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation | \$ 69.99 | 15% | \$ 59.49 |
| 797-M | Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2 | \$ 69.99 | 15% | \$ 59.49 |
| Connect+ Supplies | | | | |
| 610-R | Gummed Postage Tape Rolls; 6 rolls/box - 275'/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For Connect+ | \$ 109.99 | 15% | \$ 93.49 |
| 613-H | Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5'/roll, 722 tapes/roll (no envelope ad, 437 tapes/roll (with envelope ad) - For Connect+ | \$ 139.99 | 15% | \$ 118.99 |
| 787-0 | Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For Connect+ | \$ 129.99 | 15% | \$ 110.49 |
| 787-1 | Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For Connect+ | \$ 289.99 | 15% | \$ 246.49 |
| 787-3 | Black Ink Cartridge (Standard) - 1/box - For Connect+ | \$ 99.99 | 15% | \$ 84.99 |
| 787-8 | Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For Connect+ | \$ 189.99 | 15% | \$ 161.49 |
| 787-D | Cyan Ink Cartridge (Standard) - 1/box- For Connect+ | \$ 69.99 | 15% | \$ 59.49 |
| 787-E | Magenta Ink Cartridge (Standard) - 1/box- For Connect+ | \$ 69.99 | 15% | \$ 59.49 |
| 787-F | Yellow Ink Cartridge (Standard) - 1/box- For Connect+ | \$ 69.99 | 15% | \$ 59.49 |
| 787-G | Cyan/Magenta Print Head - 1/box - For Connect+ | \$ 119.99 | 15% | \$ 101.99 |
| 787-H | Yellow/Black Print Head - 1/box - For Connect+ | \$ 119.99 | 15% | \$ 101.99 |
| 78P-B | Black Print Head - 1/box - For Connect+ | \$ 119.99 | 15% | \$ 101.99 |
| 78P-K | Black Ink Cartridge (Production) - 1/box - For Connect+ | \$ 189.99 | 15% | \$ 161.49 |
| 78P-R | Red Print Head - 1/box - For Connect+ | \$ 119.99 | 15% | \$ 101.99 |
| 79P-W | Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves - For Connect+ | \$ 31.99 | 15% | \$ 27.19 |

| Miscellaneous | | | | |
|---------------|--|-----------|-----|-----------|
| 2F3-P | Brother DK1241 4X6 Shipping Labels - 1 roll/box - 200 labels | \$ 29.95 | 15% | \$ 25.45 |
| 41R-F | Riso S6303G Yellow Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style | \$ 586.99 | 15% | \$ 498.88 |
| 41R-G | Riso S6302G Magenta Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style | \$ 586.99 | 15% | \$ 498.88 |
| 41R-H | Riso S6301G Cyan Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style | \$ 586.99 | 15% | \$ 498.88 |
| 41R-J | Riso S6300G Black Ink Cartridge - 1/box - Up to 120,000 pages letter style; Up to 100,000 pages ledger style | \$ 536.99 | 15% | \$ 456.39 |
| 41R-R | Riso S6701G Black Ink Cartridge - 1/box - For ComColor 3110, 3150, 7110, 7150, 9150 | \$ 536.99 | 15% | \$ 456.39 |
| 41R-S | Riso S6702G Cyan Ink Cartridge - 1/box - For ComColor 3110, 3150, 7110, 7150, 9150 | \$ 536.99 | 15% | \$ 456.39 |
| 41R-T | Riso S6703G Magenta Ink Cartridge - 1/box - For ComColor 3110, 3150, 7110, 7150, 9150 | \$ 536.99 | 15% | \$ 456.39 |
| 41R-U | Riso S6704G Yellow Ink Cartridge - 1/box - For ComColor 3110, 3150, 7110, 7150, 9150 | \$ 536.99 | 15% | \$ 456.39 |
| 43D-0 | Fuser Unit - 1/box - Up to 100,000 - For DP40S | \$ 306.99 | 15% | \$ 260.91 |
| 43D-1 | Black Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S | \$ 110.99 | 15% | \$ 94.33 |
| 43D-2 | Cyan Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S | \$ 301.99 | 15% | \$ 256.66 |
| 43D-3 | Magenta Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S | \$ 301.99 | 15% | \$ 256.66 |
| 43D-4 | Yellow Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S | \$ 301.99 | 15% | \$ 256.66 |
| 43D-5 | Black Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S | \$ 166.99 | 15% | \$ 141.92 |
| 43D-6 | Cyan Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S | \$ 201.99 | 15% | \$ 171.67 |
| 43D-7 | Magenta Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S | \$ 201.99 | 15% | \$ 171.67 |
| 43D-8 | Yellow Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S | \$ 201.99 | 15% | \$ 171.67 |
| 43D-9 | Transfer Belt - 1/box - Up to 100,000 - For DP40S | \$ 260.99 | 15% | \$ 221.82 |
| 43D-A | Waste Toner Box - 1/box - Up to 30,000 pages @ 5% coverage - For DP40S | \$ 25.99 | 15% | \$ 22.09 |
| 639-5 | Certified Labels - 50 labels/pack - For DM200, DM200i, DM300, DM300C, DM300i, DM300L, DM400, DM400C, DM400i, DM400L, DM450c, DM475c, All Connect+ Series Mailing Systems | Free | NA | \$ - |
| 674-0 | Direct Thermal Label Rolls - 4 in. x 6,000 in. Continuous - 3 rolls/box - For J693, J696 | \$ 239.99 | 15% | \$ 203.97 |
| 678-0 | Thermal Transfer Label Rolls - 3 rolls & 1 ribbon/box - 4" x 6,000" Continuous | \$ 259.99 | 15% | \$ 220.97 |
| 745-0 | Continuous Direct Thermal Labels - 4 rolls/box, 4 in. x 1,800 in. - For J645, 1E03, 1E23 and 1E26 Label Printers | \$ 139.99 | 15% | \$ 118.98 |
| SL-S-7280UA | Riso S-7280UA Black Ink Cartridge - 1/box - Up to 91,200 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$ 525.00 | 15% | \$ 446.20 |
| SL-S-7281UA | Riso S-7281UA Cyan Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$ 525.00 | 15% | \$ 446.20 |
| SL-S-7282UA | Riso S-7282UA Magenta Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$ 525.00 | 15% | \$ 446.20 |
| SL-S-7283UA | Riso S-7283UA Yellow Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$ 525.00 | 15% | \$ 446.20 |
| SL-S-7284UA | Riso S-7284UA Gray Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$ 525.00 | 15% | \$ 446.20 |

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