

Commonwealth of Pennsylvania Catalog

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Effective 09/12/19

PROPRIETARY AND CONFIDENTIAL

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Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
ADDRESS RIGHT PRINTERS ADDRESS RIGHT PRINTERS	DA5X DA7X	GREEN DA50S ENVELOPE ADDRESS PRINTER B&W GREEN DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER	\$6,550.00 \$12,500.00	\$5,502.00 \$10,500.00	16% 16%	\$1,479.00 \$1,841.00	\$1,257.15 \$1,564.85	116.79 145.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
ADDRESS RIGHT PRINTERS	DA7X DA7C	B&W DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W	\$13,900.00	\$10,500.00	16%	\$1,841.00	\$1,564.85	145.38	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS	DA5C	DASOS ENVELOPE ADDRESS PRINTER B&W	\$6,690.00	\$5,619.60	16%	\$1,479.00	\$1,257.15	116.79	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS	DA9X	GREEN DA95F HIGH PERFORMANCE FIXED HEAD PRINTER	\$15,000.00	\$13,050.00	13%	\$891.00	\$757.35	70.36	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS LOCALIZATION KIT	S WF90008-01	DA80F KIT- US	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS LOCALIZATION KIT	S WF90009-01	DA95F KIT- US	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS LOCALIZATION KIT	s WS90005-01	DA50S KIT- US	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS LOCALIZATION KIT	s WS90007-01	DA70S KIT- US	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PC OPTIONS	BM4A	FLAT SCREEN MONITOR MOUNT	\$920.00	\$772.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PC OPTIONS ADDRESS RIGHT PRINTERS PC OPTIONS	BM4B BM46	FLAT SCREEN MONITOR MOUNT CUSTOM KIT MONITOR/PC FLOOR STAND	\$845.00 \$1,182.00	\$709.80 \$992.88	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
ADDRESS RIGHT PRINTERS PC OPTIONS	W409	17" FLAT PANEL DISPLAY HIGH SPEED CONVEYOR/STACKER WITH STAND FOR	\$205.00	\$176.30	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	DA8A	DA80F	\$3,955.00	\$3,322.20	16%	\$313.00	\$266.05	24.72	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS ADDRESS RIGHT PRINTERS PROFESSIONAL	W823 DAST	FEED RIGHT FEEDER FOR DA95F ADDRESSRIGHT PRINTER INSTALLATION & TRAINING	\$7,170.00 \$436.00	\$6,166.20 \$366.24	14% 16%	\$1,109.00 \$0.00	\$942.65 \$0.00	87.57 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SERVICES ADDRESS RIGHT PRINTERS PROFESSIONAL												
SERVICES ADDRESS RIGHT PRINTERS PROFESSIONAL	WS81	ADDRESSRIGHT DATA CONVERSION 4 HOURS	\$838.00	\$703.92	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SERVICES	WS82	ADDRESSRIGHT SYSTEM INTEGRATION 4 HOURS	\$838.00	\$703.92	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	WSP0	DATA MAPPING INTEGRATION BUNDLED UP TO 4 HOURS	\$875.00	\$735.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	WSP1	DATA MAPPING INTEGRATION BUNDLED UP TO 1 DAY	\$1,725.00	\$1,449.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PROFESSIONAL	BAS3	BUSINESS ANALYSIS -WHITE GLOVE FOLLOW UP SERVICE	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SERVICES ADDRESS RIGHT PRINTERS PROFESSIONAL	WS84	MAIL DIRECTOR SERVICE-MAIL MERGE INTERFACE-	\$3,173.00	\$2,665.32	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SERVICES ARRIVAL DATA COLLECTORS	TSEA	REQUIRES WDF1 ENHANCED WINMOBIL TRACKING ASSISTANT (T746)	\$2,775.00	\$2,386.50	14%	\$467.00	\$396.95	36.88	\$0.00	\$0.00	\$0.00	15%
ARRIVAL DATA COLLECTORS	T54M	FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING	\$995.00	\$855.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL DATA COLLECTORS	T54S	ASSISTANT (T742/T745/T746) SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING	\$475.00	\$408.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS COMPUTERS	T5P4	ASSISTANT (T742/T745/T746) PC W/ FLAT PANEL MONITOR	\$2,795.00	\$2,403.70	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS OPTIONS ARRIVAL EXPRESS PRINTERS	T530 T536	NON-CONTACT PROGRAMMABLE WEDGE SCANNER LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,995.00 \$995.00	\$1,715.70 \$855.70	14% 14%	\$312.00 \$222.00	\$265.20 \$188.70	24.64 17.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
ARRIVAL EXPRESS PROFESSIONAL SERVICES	T514	ARRIVAL BASIC OPERATOR TRAINING - UP TO 4 HRS (2	\$814.00	\$683.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS PROFESSIONAL SERVICES	T6P0	OPERATORS) INSTALLATION PROJECT LEVEL 1	\$814.00	\$683.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS SERVICE SUBSCRIPTIONS	T550	ARRIVAL 24/7 STANDBY SOFTWARE SUPPORT PBBACKUP™ SERVICE SUBCRIPTION - ONE PER	\$56.00	\$47.04	16%	\$0.00	\$0.00	0.00	\$595.00	\$505.75	\$46.98	15%
ARRIVAL EXPRESS SERVICE SUBSCRIPTIONS ARRIVAL LICENSES	VS27 T5C3	WORKSTATION	\$0.00 \$500.00	\$0.00 \$430.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$395.00 \$0.00	\$335.75 \$0.00	\$31.19 \$0.00	15% 15%
ARRIVAL CICENSES ARRIVAL OPTIONS	T539	ARRIVAL CLIENT LIC TIER 1 CORDLESS SCANNER	\$1,895.00	\$1,629.70	14%	\$415.00	\$352.75	32.77	\$0.00	\$0.00	\$0.00	15%
ARRIVAL OPTIONS ARRIVAL OPTIONS	T596002 JB96002	ARRIVAL ETHERNET SWITCH BASE MOUNT DISPLAY KIT FOR JR64 & JR67 SCALES	\$250.00 \$160.00	\$215.00 \$137.60	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
ARRIVAL PRINTERS ARRIVAL PRINTERS	T531 T538	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,495.00 \$1,385.00	\$1,285.70 \$1.191.10	14% 14%	\$396.00 \$177.00	\$336.60 \$150.45	31.27 13.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
ARRIVAL PRINTERS	T544	2IN. GRAPHICS PRINTER	\$395.00	\$339.70	14%	\$79.00	\$67.15	6.24	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PRINTERS	TS14	CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER	\$260.00	\$223.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PRINTERS	TS31	CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER	\$140.00	\$120.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T513	ARRIVAL INSTALLATION ON CUSTOMER'S PC ARRIVAL ADVANCED OPERATOR TRAINING – UP TO 4	\$407.00	\$350.02	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T515	HRS (2 OPERATORS)	\$814.00	\$700.04	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T537	ARRIVAL LIVE APPLICATION SUPPORT	\$814.00	\$700.04	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15% 15%
ARRIVAL PROFESSIONAL SERVICES ARRIVAL PROFESSIONAL SERVICES	T5AG T5M1	ARRIVAL TRACKING ASSISTANT CONFIGURATION - 2 HRS PROJECT MANAGEMENT (1/2 DAY)	\$407.00 \$953.00	\$350.02 \$800.52	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T5M2	PROJECT MANAGEMENT (1 DAY)	\$1,906.00	\$1,601.04	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES ARRIVAL PROFESSIONAL SERVICES	T6P1 T6P4	INSTALLATION PROJECT LEVEL 1 (1 DAY) INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$1,623.00 \$953.00	\$1,363.32 \$800.52	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
ARRIVAL PROFESSIONAL SERVICES	T6P5	INSTALLATION PROJECT LEVEL 2 (1 DAY) BUSINESS ANALYSIS – WHITE GLOVE FOLLOW-UP	\$1,906.00	\$1,601.04	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	BAS2	SERVICE	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL SCALES ARRIVAL SCALES	JR64 T310	GREEN 150 LB ROLLERTOP SCALE FACTORY CERTIFIED 100 LB. TABLETOP SCALE	\$695.00 \$995.00	\$597.70 \$855.70	14% 14%	\$323.00 \$229.00	\$274.55 \$194.65	25.51 18.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
ARRIVAL SOFTWARE OPTIONS	T5PR	MAIL CENTER PRODUCTIVITY REPORTING NETQUERY OPTION (MUST ORDER 1 TSNL BEYOND	\$795.00	\$667.80	16%	\$0.00	\$0.00	0.00	\$119.00	\$101.15	\$9.40	15%
ARRIVAL SOFTWARE OPTIONS ARRIVAL SOFTWARE OPTIONS	T5F1 T5F2	NUMBER OF PROCESSING STATIONS FOR NETQUERY)	\$1,500.00 \$750.00	\$1,290.00 \$645.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$225.00 \$113.00	\$191.25 \$96.05	\$17.77 \$8.92	15% 15%
ARRIVAL SOFTWARE OPTIONS	T5F8	BACKGROUND IMPORT FEATURE ODBC INTEGRATION	\$2,055.00	\$1,479.60	28%	\$0.00	\$0.00	0.00	\$299.00	\$254.15	\$23.61	15%
ARRIVAL SOFTWARE OPTIONS ARRIVAL SOFTWARE OPTIONS	T5FF T5FG	ARRIVAL IMAGING ROUTE ACTIVITY LOGGING FEATURE	\$1,250.00 \$1,250.00	\$1,075.00 \$1,075.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$188.00 \$188.00	\$159.80 \$159.80	\$14.85 \$14.85	15% 15%
ARRIVAL SOFTWARE OPTIONS ARRIVAL SOFTWARE OPTIONS	T5NL T5VT	MULTI-WORKSTATION CLIENT LICENSE VISITOR TRACKING FEATURE	\$500.00 \$750.00	\$430.00 \$540.00	14% 28%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$75.00 \$113.00	\$63.75 \$96.05	\$5.92 \$8.92	15% 15%
ARRIVAL SOFTWARE OPTIONS	T5F3	FILE LINK / SCAN LINK / GLOBAL UPDATE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL SOFTWARE OPTIONS ARRIVAL SOFTWARE OPTIONS	VSDE T5EN	SENDSUITE DESKTOP SOFTWARE E-MAIL NOTIFICATION	\$8,295.00 \$0.00	\$7,133.70 \$0.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$599.00 \$0.00	\$509.15 \$0.00	\$47.30 \$0.00	15% 15%
BUSINESS MANAGER BUSINESS MANAGER	WPTA BMUP	MM TO CRMAILER AUTOMATION SERVICE BUSINESS MANAGER 6.0 UPGRADE FOR XP	\$525.00 \$820.00	\$441.00 \$705.20	16% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
BUSINESS MANAGER	BMUR	BUSINESS MANAGER UPGRADE FOR WIN2000	\$835.00	\$718.10	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER DM SERIES INTERFACES	BMC1	DM SERIES INTERFACE TO BUSINESS MANAGER (DM300- DM475)	\$1,025.00	\$881.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET CABLES BUSINESS MANAGER ETHERNET CABLES	Z690006 Z690005	ETHERNET CABLE (250 FEET) ETHERNET CABLE (100 FEET)	\$328.00 \$216.86	\$282.08 \$186.50	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
BUSINESS MANAGER ETHERNET CABLES	Z690004	ETHERNET CABLE (25 FEET)	\$47.60	\$40.94	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15% 15%
BUSINESS MANAGER ETHERNET CABLES BUSINESS MANAGER ETHERNET HUBS	Z690003 Z690001	ETHERNET CABLE (14 FEET) ETHERNET 16 PORT HUB	\$47.55 \$683.00	\$40.89 \$587.38	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15%
BUSINESS MANAGER ETHERNET HUBS BUSINESS MANAGER FUNDS MANAGEMENT	Z690000 BMFM	ETHERNET 4 PORT HUB FUNDS MGMT METER ACTIVATION (DM SERIES)	\$291.00 \$200.00	\$250.26 \$172.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
BUSINESS MANAGER FUNDS MANAGEMENT	Z6FM 1FXR	FUNDS MANAGEMENT - DM SERIES ONLY	\$1,230.00 \$0.00	\$1,057.80 \$0.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
BUSINESS MANAGER FUNDS MANAGEMENT BUSINESS MANAGER HOST WORKSTATIONS	BMS1	FUNDS MGMT METER FEATURE (DM SERIES) BUSINESS MANAGER HOST WORKSTATION SOFTWARE	\$9,265.00	\$7,967.90	14%	\$142.00	\$120.70	11.21	\$1,186.00	\$1,008.10	\$93.65	15%
BUSINESS MANAGER INTERFACES	BMT1	DM INFINITY INTERFACE - LAN BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER	\$1,025.00	\$881.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER INTERFACES	BMWA	HOST)	\$305.00	\$262.30	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER INTERFACES	BMT2	DM INFINITY INTERFACE - DATA COLLECTOR SERIAL CONNECTION	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
	BMZ1	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
BUSINESS MANAGER INTERFACES BUSINESS MANAGER INTERFACES	BMX2	DM SERIES INTERFACE (DM500-DM1100)								,		
BUSINESS MANAGER INTERFACES BUSINESS MANAGER MANAGEMENT	BMX2 BM52	DM SERIES INTERFACE (DM500-DM1100) CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR	\$6,070.00	\$5,220.20	14%	\$570.00	\$484.50	45.01	\$624.00	\$530.40	\$49.27	15%
BUSINESS MANAGER INTERFACES BUSINESS MANAGER MANAGEMENT WORKSTATIONS BUSINESS MANAGER MANAGEMENT				\$5,220.20 \$2,881.00	14% 14%	\$570.00 \$142.00	\$484.50 \$120.70	45.01 11.21	\$624.00 \$680.00	\$530.40 \$578.00	\$49.27 \$53.70	
BUSINESS MANAGER INTERFACES BUSINESS MANAGER MANAGEMENT WORKSTATIONS BUSINESS MANAGER MANAGEMENT WORKSTATIONS	BM52 BMS2	CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY	\$6,070.00 \$3,350.00	\$2,881.00	14%	\$142.00	\$120.70	11.21	\$680.00	\$578.00	\$53.70	15%
BUSINESS MANAGER INTERFACES BUSINESS MANAGER MANAGEMENT WORKSTATIONS	BM52	CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR	\$6,070.00									15% 15% 15% 15%

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Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
BUSINESS MANAGER OPTIONS	Z6C4	BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM	\$840.00	\$705.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER OPTIONS	Z6C5	BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PERIPHERALS	BM41	RECEIPT PRINTER	\$1,080.00	\$928.80	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PERIPHERALS	BM42	BARCODE SCANNER FOR DATA COLLECTOR	\$1,530.00	\$1,315.80	14%	\$204.00	\$173.40	16.11	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PERIPHERALS BUSINESS MANAGER PERIPHERALS	BM44 BMPC	BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER BUSINESS MANAGER HOST WORKSTATION PC	\$1,530.00 \$2,880.00	\$1,315.80 \$2,476.80	14%	\$204.00 \$428.00	\$173.40 \$363.80	16.11 33.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15%
BUSINESS MANAGER PERIPHERALS	SPY8	LASER PRINTER	\$835.00	\$701.40	16%	\$168.00	\$142.80	13.27	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICE	S BMH1	BUSINESS MANAGER OPERATOR TRAINING - UP TO 4 HRS	\$872.00	\$749.92	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICE	S BMH3	BUSINESS MANAGER DATA CONVERSION SERVICES	\$872.00	\$749.92	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	159
BUSINESS MANAGER PROFESSIONAL SERVICE	c RMH4	BUSINESS MANAGER V2 OR V3 TO NEW SYSTEM DATA	\$872.00	\$749.92	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
		MIGRATION				,						
BUSINESS MANAGER PROFESSIONAL SERVICE	S BMP0	BUSINESS MANAGER PROJECT MANAGEMENT	\$1,021.00	\$857.64	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICE	S BMP1	BUSINESS MANAGER PROJECT MANAGEMENT	\$2,041.00	\$1,714.44	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICE	S MFP1	MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL	\$1,739.00	\$1,460.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICE	S MEDA	1 MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL	\$1,021.00	\$857.64	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
		2 MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL										
BUSINESS MANAGER PROFESSIONAL SERVICE	S MFP5	2	\$2,041.00	\$1,714.44	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICE	S MFP0	MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 1	\$872.00	\$732.48	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECT+ FEEDER OPTIONS CONNECT+ FEEDER OPTIONS	MSF1 MSF2	MAILSTREAM BASIC FEEDER-HT CONNECT+ BASIC WOW FEEDER	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$361.00 \$775.00	\$306.85 \$658.75	28.51 61.20	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
CONNECT+ FEEDER OPTIONS CONNECT+ FEEDER OPTIONS	MSF3	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	14%	\$2,186.00	\$1,858.10	172.62	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER	CRM7	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$1,855.00	\$1,595.30	14%	\$0.00	\$0.00	0.00	\$1,200.00	\$1,020.00	\$94.76	15%
CONNECTRIGHTMAILER	CRM8	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED	\$1,855.00	\$1,595.30	14%	\$0.00	\$0.00	0.00	\$1,200.00	\$1,020.00	\$94.76	15%
	CRMB	INTEGRATED SOFTWARE CONNECTRIGHT MAILER BASIC ELECTRONICALLY			14%							15%
CONNECTRIGHTMAILER		DELIVERED STAND-ALONE SOFTWARE	\$400.00	\$344.00		\$0.00	\$0.00	0.00	\$650.00	\$552.50	\$51.33	
CONNECTRIGHTMAILER OPTIONS	CRM4	CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS)	\$720.00	\$619.20	14%	\$0.00	\$0.00	0.00	\$400.00	\$340.00	\$31.59	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICES	WPF0	DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1/2 DAY)	\$830.00	\$697.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL	WSM4	MAIL COACH TRAINING - UP TO 12 HOURS AND 4 PEOPLE	\$3,725.00	\$3,203.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SERVICES CONNECTRIGHTMAILER PROFESSIONAL	WSMC		\$1,250.00	\$1,075.00	14%	60.00	£0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SERVICES CONNECTRIGHTMAILER PROFESSIONAL		MAIL COACH TRAINING - UP TO 8 HOURS AND 2 PEOPLE CONNECTRIGHT MAILER - BASIC INSTALLATION AND			14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SERVICES	WSMF	TRAINING	\$575.00	\$483.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE)	APDP	COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE)	\$200.00	\$168.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COST ACCOUNTING DATA MIGRATION	APDM	COST ACCOUNTING DATA MIGRATION	\$295.00	\$247.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COST ACCOUNTING ENABLER C SERIES FOLDERS BASE SYSTEM	APBC DF10	COST ACCOUNTING ENABLER C SERIES PERFECT LETTER FOLDER	\$50.00 \$195.00	\$43.00 \$163.80	14% 16%	\$0.00 \$77.00	\$0.00 \$65.45	0.00 6.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FOLDERS BASE SYSTEM	DF80 DF90	OFFICERIGHT FOLDER	\$4,450.00 \$5,675.00	\$3,738.00 \$4,767.00	16% 16%	\$501.00 \$751.00	\$425.85 \$638.35	39.56 59.30	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FOLDERS BASE SYSTEM FOLDERS LOCALIZATION KITS	TB70001	OFFICERIGHT FOLDER OFFICERIGHT FOLDER LOCALIZATION KIT- US	\$5,675.00	\$4,767.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FOLDERS OPTIONS	DF9C DFCS	CROSS FOLD KIT	\$615.00 \$820.00	\$516.60 \$688.80	16% 16%	\$0.00 \$75.00	\$0.00 \$63.75	0.00 5.92	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FOLDERS OPTIONS FOLDERS OPTIONS	DFHC	CONVEYOR STACKER HIGH CAPACITY EXTENSION	\$305.00	\$256.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FOLDERS PROFESSIONAL INSTALLATION	DF2F	BASIC INSTALLATION AND TRAINING FOR FOLDER DF800/900	\$225.00	\$189.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SDSS-4822	STORAGE SHELF FOR MACHINE TABLE - FOR 48IN.W X	\$147.00	\$126.42	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
		22IN.D MACHINE TABLE STORAGE SHELF FOR MACHINE TABLE - FOR 36IN.W X										
FURNITURE	SDSS-3622	22IN.D MACHINE TABLE	\$124.00	\$104.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SDSS-3022	STORAGE SHELF FOR MACHINE TABLE - FOR 30IN.W X 22IN.D MACHINE TABLE	\$100.00	\$84.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS INSERTERS BASE SYSTEM	TIAT TI60	ADDITIONAL SHEET FEEDER RELAY 6000 INSERTING SYSTEM	\$1,395.00 \$40,735.00	\$1,171.80 \$33.402.70	16% 18%	\$0.00 \$3.477.00	\$0.00 \$2.955.45	0.00 274.56	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
INSERTERS BASE SYSTEM	TI70	RELAY 7000 INSERTING SYSTEM	\$45,995.00	\$33,116.40	28%	\$4,334.00	\$3,683.90	342.24	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM INSERTERS BASE SYSTEM	TI50 TI80	RELAY 5000 W/4 FEEDER TOWER RELAY 8000 INSERTING SYSTEM	\$20,100.00 \$67,465.00	\$16,884.00 \$48,574.80	16% 28%	\$2,453.00 \$5,763.00	\$2,085.05 \$4,898.55	193.70 455.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
INSERTERS BASE SYSTEM	TI10	RELAY 1000 2 STATION INSERTER W/ INSTALL AND TRG	\$4,124.00	\$3,464.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	TIRC	60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$2,500.00	\$2,100.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	F790018	18 IN. CONSOLE EXTENSION	\$370.00	\$310.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	F790019	30 IN. CONSOLE EXTENSION HEIGHT ADJUSTABLE TABLE; 72IN. W/ SHELF AND	\$475.00	\$399.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	TIRG TIRJ	LOCKING DOORS HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF	\$1,850.00 \$1,905.00	\$1,554.00 \$1,600.20	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
INSERTERS FURNITURE INSERTERS INPUT SCANNING	F7SB	BARCODE SCANNING SOFTWARE	\$1,905.00	\$630.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	F72D	2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER	\$6,150.00	\$5,166.00	16%	\$1,189.00	\$1,010.65	93.89	\$0.00	\$0.00	\$0.00	15%
INSERTERS INTEGRITY OPTIONS	DIPY	PRODUCTION REPORTS PACKAGE, INCLUDES MONITOR,	\$5,150.00	\$4,326.00	16%	\$542.00	\$460.70	42.80	\$0.00	\$0.00	\$0.00	15%
INSERTERS INTEGRITY OPTIONS	DIPZ	PC AND CONNECTION KIT PRODUCTION REPORTS SOFTWARE (SW ONLY)	\$3,090.00	\$2,595.60	16%	\$423.00	\$359.55	33.40	\$0.00	\$0.00	\$0.00	15%
INSERTERS INTEGRITY OPTIONS	TIOE	EXIT SCANNING CONTROL PACKAGE	\$2,155.00	\$1,810.20	16%	\$467.00	\$396.95	36.88	\$0.00	\$0.00	\$0.00	15%
INSERTERS INTEGRITY OPTIONS INSERTERS INTEGRITY OPTIONS	TIOF TIOG	STANDARD EXIT SCANNING SOFTWARE PROFESSIONAL EXIT SCANNING SOFTWARE	\$2,675.00 \$7,985.00	\$2,247.00 \$6,707.40	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
INSERTERS LOCALIZATION KITS	F391550	RELAY LOCALIZATION KIT - US	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS STACKERS INSERTERS STACKERS	TIVP DIBX	VERTICAL POWER STACKER SECOND STACKER FOR TANDEM BELT STACKER	\$1,755.00 \$0.00	\$1,474.20 \$0.00	16% 16%	\$167.00 \$232.00	\$141.95 \$197.20	13.19 18.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
INSERTERS TRAY OPTIONS	F780183	SHEET/FLAT ENVELOPE TRAY	\$205.00	\$172.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS INSERTERS TRAY OPTIONS	F780184 F790725	INSERT TRAY SALES KIT - FEEDER INSERT SUPPORT	\$205.00 \$415.00	\$172.20 \$348.60	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
INSERTERS TRAY OPTIONS INSERTERS TRAY OPTIONS	F790726 F790135	SALES KIT - ADJUSTABLE SHINGLE TRAY SALES-KIT-MATTE BOOKLET KIT FOR TOWER	\$125.00 \$0.00	\$105.00 \$0.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
INSERTERS TRAY OPTIONS	F790135 F790442	SALES KIT-FLAT ENVELOPE KIT FOR TOWER	\$0.00	\$0.00	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS LETTER OPENERS BASE SYSTEM	F700327 DLA2	SPECIAL TOWER FEEDER KIT DL200™ LETTER OPENER	\$260.00 \$3,145.00	\$208.00 \$2,641.80	20% 16%	\$0.00 \$275.00	\$0.00 \$233.75	0.00 21.72	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
LETTER OPENERS BASE SYSTEM	DLA3	DL400™ HIGH SPEED LETTER OPENER	\$5,550.00	\$4,662.00	16%	\$620.00	\$527.00	48.96	\$0.00	\$0.00	\$0.00	15%
LETTER OPENERS FURNITURE OPTIONS LOW VOLUME MAILING ANALYTICS	PB008 1FA2	MAIL TRAY SUPPORT BASIC ACCOUNTING (100 DEPT)	\$160.00 \$340.00	\$134.40 \$285.60	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
LOW VOLUME MAILING ANALYTICS	1FBL	DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	\$171.36	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS LOW VOLUME MAILING ANALYTICS	1FBM 1FBN	DM SERIES ANALYTICS (100 ACCOUNTS) DM SERIES ANALYTICS (300 ACCOUNTS)	\$375.00 \$627.00	\$315.00 \$526.68	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
LOW VOLUME MAILING ANALYTICS	1FA1	BASIC ACCOUNTING (25 DEPT)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	159
LOW VOLUME MAILING ANALYTICS LOW VOLUME MAILING ANALYTICS	1FAC 1FAF	BASIC ACCOUNTING (10 DEPT) NO ACCOUNTING SOFTWARE	\$0.00 \$0.00	\$0.00 \$0.00	16% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	159 159
LOW VOLUME MAILING ANALYTICS	1FNV	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	159
LOW VOLUME MAILING ANALYTICS	1FNVKIT NV90KIT	KIT / INVIEW ACCOUNTING UPGRADE INVIEW WELCOME KIT	\$0.00 \$0.00	\$0.00 \$0.00	22% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	159 159
		INVIEW WELCOME KIT	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	159
LOW VOLUME MAILING ANALYTICS LOW VOLUME MAILING ANALYTICS	NV99KIT						40.00	0.00				159
LOW VOLUME MAILING ANALYTICS LOW VOLUME MAILING ANALYTICS LOW VOLUME MAILING ANALYTICS	APAC	ACCOUNTING WEIGHT BREAK REPORTING ACCOUNTING DEVICES (2)	\$0.00 \$0.00	\$0.00 \$0.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	
LOW VOLUME MAILING ANALYTICS	APAC APB1 APB2	ACCOUNTING DEVICES (2) ACCOUNTING DEVICES (10)	\$0.00 \$0.00	\$0.00 \$0.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	159 159
LOW VOLUME MAILING ANALYTICS LOW VOLUME MAILING ANALYTICS LOW VOLUME MAILING ANALYTICS LOW VOLUME MAILING ANALYTICS	APAC APB1	ACCOUNTING DEVICES (2)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	159

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
OW VOLUME MAILING BASE SYSTEM	M0L5	MAILSTATION2™ WITH 5LB SCALE & 10 ACCOUNTS	\$490.00	\$411.60	16%	\$12.00	\$10.20	0.95	\$0.00	\$0.00	\$0.00	15%
DW VOLUME MAILING BASE SYSTEM DW VOLUME MAILING BASE SYSTEM	C200 C300	SENDPRO C 200 SENDPRO C 300	\$395.00 \$1,195.00	\$331.80 \$860.40	16% 28%	\$0.00 \$118.00	\$0.00 \$100.30	0.00 9.32	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
W VOLUME MAILING BASE SYSTEM	2H00	C SERIES BASE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
V VOLUME MAILING BASE SYSTEM SOFTV V VOLUME MAILING BASE SYSTEM SOFTV		SENDPRO C200 BASE SYSTEM IDENTIFIER SENDPRO C300 BASE SYSTEM IDENTIFIER	\$0.00 \$0.00	\$0.00 \$0.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
V VOLUME MAILING BASE SYSTEM SOFTV		SENDPRO C400 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
V VOLUME MAILING CLOUD ACCOUNTING	G CAAB	COST ACCOUNTING SILVER PLAN (100 ACCTS, 10	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
V VOLUME MAILING CLOUD ACCOUNTING		DEVICES) COST ACCOUNTING BRONZE PLAN (25 ACCTS, 2 DEVICES)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
V VOLUME MAILING CONNECTIVITY	DCPS		\$153.00	\$91.80	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IONS	DCPS	DIGITAL CONNECTIVITY PRO SERVICE OPTION	\$153.00	\$91.80	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
V VOLUME MAILING CONNECTIVITY	WIF2	WIFI ADAPTER OPTION FOR LAN2 DM125-225	\$49.00	\$29.40	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
V VOLUME MAILING CONNECTIVITY	PB-4000-US	CMARTHANY, IA/MANAGEL/LANGANIALYTICS DEVICE	\$0.00	\$0.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IONS	PB-4000-03	SMARTLINK: LVM WIFI/LAN ANALYTICS DEVICE	\$0.00	\$0.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING INVIEW OPTIONS	NV50	INVIEW DASHBOARD - SINGLE UNIT ONLY (DM125 / DM225)	\$625.00	\$525.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING INVIEW OPTIONS	NV90	INVIEW SUBSCRIPTION	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING ANALYTICS	1FAE	BASIC ACCOUNTING	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING ANALYTICS	SV5A SV6A	DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00 \$375.00	\$142.80 \$315.00	30% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
VOLUME MAILING ANALYTICS VOLUME MAILING ANALYTICS	SV7A	DM SERIES ANALYTICS (100 ACCOUNTS) DM SERIES ANALYTICS (300 ACCOUNTS)	\$627.00	\$526.68	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING ANALYTICS	1FAL	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	15%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING ANALYTICS	1FAM	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	15%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING ANALYTICS VOLUME MAILING ANALYTICS	1FAN 1FAB	INVIEW 300 DEPT ACCOUNTING DEPARTMENT ACCOUNTING ENABLER	\$0.00 \$0.00	\$0.00 \$0.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
VOLUME MAILING ANALYTICS	NOACCT	NO ACCOUNTING	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING BASE SYSTEM	SBTA	DM400C DIGITAL METER SYSTEM	\$3,145.00	\$2,264.40	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING BASE SYSTEM	SVBB	GREEN DM400C DIGITAL MAILING SYSTEM	\$2,515.00	\$2,112.60	16% 16%	\$363.00 \$685.00	\$308.55 \$582.25	28.66	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
VOLUME MAILING BASE SYSTEM VOLUME MAILING BASE SYSTEM	SVXC 3CES	GREEN DM475 DIGITAL MAILING SYSTEM DM300C BASE	\$6,295.00 \$0.00	\$5,287.80 \$0.00	16% 16%	\$685.00 \$176.00	\$582.25 \$149.60	54.09 13.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
VOLUME MAILING BASE SYSTEM	4CES	DM400C BASE	\$0.00	\$0.00	16%	\$363.00	\$308.55	28.66	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING BUSINESS MANAGER	1FAH	BUSINESS MANAGER SOFTWARE FEATURE CODE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING CONNECTIVITY ONS	WIF4	WIFI ADAPTER OPTION	\$49.00	\$41.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING DIFFERENTIAL						-						
IGHING OPTIONS	1FZ0	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING INVIEW INTERFACES	1FXA	METER INVIEW DASHBOARD INTERFACE (ONE PER	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING OPTIONS	UXDLAAB	METER) DM SERIES PC INTERFACE FOR THE DM300C	\$835.00	\$701.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING OPTIONS VOLUME MAILING OPTIONS	F9DS	MAIL MACHINE TUNE UP	\$436.00	\$366.24	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING OPTIONS	SPY9	LASER PRINTER 1E21	\$835.00	\$701.40	16%	\$168.00	\$142.80	13.27	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING PROFESSIONAL VICES	MFD0	MAIL FINISHING PROJECT MANAGEMENT	\$872.00	\$732.48	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING PROFESSIONAL												
VICES	MFD1	MAIL FINISHING PROJECT MANAGEMENT	\$1,739.00	\$1,460.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING SPEED OPTIONS	1FZ9	120 LPM FEATURE	\$2,095.00	\$1,759.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING SPEED OPTIONS VOLUME MAILING SPEED OPTIONS	1FY8 1FY9	95 LPM FEATURE 70 LPM FEATURE	\$1,350.00 \$0.00	\$1,134.00 \$0.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
VOLUME MAILING SPEED OPTIONS	1FZK	80 LPM WOW SPEED	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING VALUE BASED	ERCL	E-RR REFERENCE NUMBER FEATURE ONLY	\$475.00	\$399.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
/ICES		E III NEI EILENGE NOMBEN ENTONE ONE	*	********		*****	*****		*****	*	*****	
VOLUME MAILING VALUE BASED //CES	ERR3	ERETURN RECEIPT FEATURE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING VALUE BASED	1FER	ERR RATES	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VICES	TIEN	ENRICATES	50.00	50.00	10/0	50.00	\$0.00	0.00	Ş0.00	J0.00	50.00	1370
VOLUME MAILING VALUE BASED /ICES	1FS2	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING VALUE BASED	500.4		470.00	455.50	4.507	40.00	40.00		40.00	40.00	40.00	450/
VICES	F9DA	USPS SPECIAL SERVICES TRAINING	\$78.00	\$65.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING WEIGHING	MP8R	INTEGRATED WEIGHING PLATFORM 2 I B INTEGRATED WEIGHING	\$0.00	\$0.00	16%	\$12.00	\$10.20	0.95	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING WEIGHING OPTIONS VOLUME MAILING WEIGHING OPTIONS		5 LB INTEGRATED WEIGHING	\$760.00 \$1,130.00	\$456.00 \$678.00	40% 40%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
VOLUME MAILING WEIGHING OPTIONS		10 LB INTEGRATED WEIGHING	\$1,445.00	\$867.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING WEIGHING OPTIONS		INTEGRATED WEIGHING PLATFORM FOR DM475	\$0.00	\$0.00	40%	\$81.00	\$68.85	6.40	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING WEIGHING OPTIONS VOLUME MAILING WEIGHING OPTIONS		INTEGRATED WEIGHING PLATFORM	\$0.00 \$0.00	\$0.00 \$0.00	40% 40%	\$83.00 \$0.00	\$70.55 \$0.00	6.55 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
VOLUME MAILING WEIGHING OPTIONS		MP96001 - REMOTE DISPLAY SALES KIT NO SCALE OPTION	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS OPTIONS	WPP5	PLANETPRESS IMAGE	\$4,800.00	\$4,032.00	16%	\$0.00	\$0.00	0.00	\$960.00	\$816.00	\$75.81	15%
NET PRESS PROFESSIONAL SERVICES	WPS0	DESIGN SERVICES	\$150.00	\$126.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS PROFESSIONAL SERVICES	WPPA	ON-SITE PLANETPRESS STANDARD TRAINING- 2 DAYS	\$4,120.00	\$3,296.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS PROFESSIONAL SERVICES	WPPB	ON-SITE PLANETPRESS CUSTOM TRAINING- OPTIONAL 1 DAY	\$3,090.00	\$2,595.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS PROFESSIONAL SERVICES	WPPC	ON-SITE PLANETPRESS ADVANCED TRAINING- 2 DAYS	\$4,120.00	\$3,296.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS PROFESSIONAL SERVICES	WPPH	PER DIEM FOR ON-SITE VISIT	\$515.00	\$345.05	33%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS SOFTWARE	WPRA	PLANETPRESS UPGRADE FROM OFFICE TO PRODUCTION	\$7,900.00	\$5,293.00	33%	\$0.00	\$0.00	0.00	\$1,580.00	\$1,343.00	\$124.77	15%
IET PRESS SOFTWARE	WPP6	PLANETPRESS OFFICE	\$9,100.00	\$7,644.00	16%	\$0.00	\$0.00	0.00	\$1,820.00	\$1,547.00	\$143.72	15%
IET PRESS SOFTWARE	WPP7	PLANETPRESS PRODUCTION	\$15,100.00	\$10,872.00	28%	\$0.00	\$0.00	0.00	\$3,020.00	\$2,567.00	\$238.48	15%
NET PRESS SOFTWARE	WRAA	PP CONNECT BACKUP LICENSE	\$5,700.00	\$4,731.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IET PRESS SOFTWARE IET PRESS SOFTWARE	WRAC WRBP	PP CONNECT DEVELOPMENT & TEST LICENSE CROSSGRADE PP OFFICE-CONNECT PRINT ONLY	\$2,850.00 \$0.00	\$2,365.50 \$0.00	17% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NET PRESS SOFTWARE	WRBQ	CROSSGRADE PP OFFICE - CONNECT PERPETUAL	\$6,840.00	\$5,677.20	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IET PRESS SOFTWARE	WRBR	CROSSGRADE PP PRODUCTION - CONNECT PRINT	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS SOFTWARE NET PRESS SOFTWARE	WRBT WRBU	CROSSGRADE PP PRODUCTION TO CONNECT CROSSGRADE PP IMAGING FOR CONNECT	\$5,700.00 \$0.00	\$4,731.00 \$0.00	17% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NET PRESS SOFTWARE	WRBX	DEVELOPMENT VERSION PLANETPRESS OFFICE	\$2,310.00	\$0.00 \$1,917.30	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15% 15%
NET PRESS SOFTWARE	WRBY	DEVELOPMENT VER PLANETPRESS PRODUCTION	\$3,820.00	\$3,170.60	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS SOFTWARE	WPP8	PLANETPRESS CONNECT	\$11,400.00	\$8,550.00	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS SOFTWARE NET PRESS SOFTWARE	WRBZ WRAE	DEVELOPMENT LICENSE PLANETPRESS IMAGING PP OPTIMIZED OUTPUT	\$1,220.00 \$2,100.00	\$854.00 \$1,407.00	30% 33%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NET PRESS SOFTWARE	WRAG	PP OPTIMIZED OUTPUT BACKUP LICENSE	\$1,050.00	\$756.00	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS SOFTWARE	WRAJ	PP OPTIMIZED OUTPUT DEV & TEST LICENSE	\$525.00	\$435.75	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS SOFTWARE	WRAM	PP PCL INPUT	\$3,100.00	\$2,573.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IET PRESS SOFTWARE IET PRESS SOFTWARE	WRAP WRAR	PP PCL INPUT BACKUP LICENSE PP PCL INPUT DEVELOPMENT & TEST LICENSE	\$1,550.00 \$775.00	\$1,286.50 \$643.25	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NET PRESS SOFTWARE	WRAU	PP CONNECT IMAGING	\$4,600.00	\$3,818.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IET PRESS SOFTWARE	WRAW	PP IMAGING BACKUP LICENSE	\$2,300.00	\$1,909.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS SOFTWARE	WRAY	PP IMAGING DEVELOPMENT & TEST LICENSE	\$1,150.00	\$954.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS SOFTWARE NET PRESS SOFTWARE	WRCA WRCD	PP PERFORMANCE PACK PP PERFORMANCE PACK BACK-UP	\$5,700.00 \$2,850.00	\$4,731.00 \$2,365.50	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NET PRESS SOFTWARE	WRCF	PP PERFORMANCE PACK DEV/TEST	\$1,425.00	\$1,182.75	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS SOFTWARE	WRCH	PP PRES	\$27,600.00	\$22,908.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS SOFTWARE	WRCJ	PP PRES BACK-UP	\$13,800.00	\$11,454.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS SOFTWARE NET PRESS SOFTWARE	WRCL WRCN	PP PRES DEV/TEST PP PRES PCL INPUT	\$6,900.00 \$3,400.00	\$5,727.00 \$2,822.00	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NET PRESS SOFTWARE	WRCP	PP PRES PCL INPUT BACK-UP	\$1,700.00	\$1,411.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IET PRESS SOFTWARE	WRCR	PP PRES PCL INPUT DEV/TEST	\$850.00	\$705.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IET DDECC COET	WRCT	PP PRES PERF PACK	\$13,800.00	\$11,454.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
	WRCV	PP PRES PERF PACK BACK-UP PP PRES PERF PACK DEV/TEST	\$6,900.00 \$3,450.00	\$5,727.00 \$2,863.50	17% 17%	\$0.00	\$0.00	0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	15% 15%
NET PRESS SOFTWARE	WRCX	PP PRES PERF PACK DEV/TEST	\$3,450.00	\$2,863.50 \$4,150.00	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NET PRESS SOFTWARE NET PRESS SOFTWARE	WRDA	PLANETPRESS SEND UP TO 100 USERS	55.(00).00									
NET PRESS SOFTWARE NET PRESS SOFTWARE NET PRESS SOFTWARE NET PRESS SOFTWARE NET PRESS SOFTWARE	WRDA WRDC	PLANETPRESS SEND UP TO 100 USERS PLANETPRESS SEND UP TO 100 USERS BACK-UP	\$5,000.00 \$2,500.00	\$1,750.00	30%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NET PRESS SOFTWARE	WRDC WRDE	PLANETPRESS SEND UP TO 100 USERS BACK-UP PLANETPRESS SEND UP TO 100 USER DEV/TEST	\$2,500.00 \$1,250.00	\$1,750.00 \$1,037.50	30% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15%
NET PRESS SOFTWARE NET PRESS SOFTWARE NET PRESS SOFTWARE	WRDC	PLANETPRESS SEND UP TO 100 USERS BACK-UP	\$2,500.00	\$1,750.00	30%	\$0.00	\$0.00			\$0.00	\$0.00	

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
PLANET PRESS SOFTWARE PLANET PRESS SOFTWARE	WRBK WRBM	CONNECT FOUNDATION FULL TRNG 3 DAYS CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$6,000.00 \$2,000.00	\$4,980.00 \$1,660.00	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
PLANET PRESS SOFTWARE	WRBN	CONNECT WORKPLOW ADD-ON TRING I DAY	\$2,000.00	\$1,660.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE PLANET PRESS SOFTWARE	WRBA WRBB	CONNECT OVERVIEW TRNG 1 DAY CONNECT FOUNDATION TRNG 2 DAYS	\$925.00 \$1,750.00	\$767.75 \$1,400.00	17% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
PLANET PRESS SOFTWARE	WRBC	CONNECT ADVANCED TRNG 2 DAYS	\$1,750.00	\$1,452.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE PLANET PRESS SOFTWARE	WRBD WRBE	CONNECT FOUND. FULL TRNG 3 DAYS CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$2,250.00 \$925.00	\$1,867.50 \$767.75	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
PLANET PRESS SOFTWARE	WRBF	CONNECT ADMINISTRATOR COURSE 1 DAY	\$925.00	\$767.75	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW BASE UNIT RISOCOMCOLORFW BASE UNIT	WPYA WPYN	RISO COMCOLOR® FW5230 RISO COMCOLOR® FW5231	\$30,820.00 \$27,820.00	\$25,888.80 \$23,368.80	16% 16%	\$3,699.00 \$3,699.00	\$3,144.15 \$3,144.15	292.09 292.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLORFW BASE UNIT	WPYP	RISO COMCOLOR® FW5000	\$24,320.00	\$20,428.80	16%	\$2,919.00	\$2,481.15	230.50	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW OPTIONS RISOCOMCOLORFW OPTIONS	WPYC WPYD	SCANNER PACKAGE MULTIFUNCTION FINISHER FG10 2/3H	\$5,015.00 \$11,818.00	\$4,212.60 \$9,927.12	16% 16%	\$0.00 \$1,418.00	\$0.00 \$1,205.30	0.00 111.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLORFW OPTIONS	WPYG	FACE DOWN FINISHER F10	\$3,269.00	\$2,745.96	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW OPTIONS RISOCOMCOLORFW OPTIONS	WPYI WPYJ	AUTO-CONTROL STACKING TRAY II (1,000-SHEET CAPACIT' WIDE STACKING TRAY (1,000-SHEET CAPACITY)	\$1,428.00 \$1,428.00	\$1,199.52 \$1,199.52	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLORFW SUPPLIES	WPYM	FW SERIES 4 COLOR INK PACK	\$2,100.00	\$1,764.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW SUPPLIES RISOCOMCOLORFW SUPPLIES	SL-S-7250UA SL-S-7251UA	COMCOLOR FW INK CARTRIDGE BLACK COMCOLOR FW INK CARTRIDGE CYAN	\$525.00 \$525.00	\$441.00 \$441.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLORFW SUPPLIES	SL-S-7252UA	COMCOLOR FW INK CARTRIDGE MAGENTA	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW SUPPLIES RISOCOMCOLORGD ADDITIONAL PAPER STACE	SL-S-7253UA K WPZG	COMCOLOR FW INK CARTRIDGE YELLOW ADDITIONAL PAPER STACKER CART FOR WPZU	\$525.00 \$1,995.00	\$441.00 \$1,675.80	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLORGD BASE UNIT	488-00050-009	POWER CORD	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD BASE UNIT RISOCOMCOLORGD BASE UNIT	488-00062-007 WPZA	POWER CORD RISO COMCOLOR® GD 7330 UP TO 500K/MONTH	\$0.00 \$37,820.00	\$0.00 \$31,768.80	16% 16%	\$0.00 \$4,698.00	\$0.00 \$3,993.30	0.00 370.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLORGO BASE UNIT	WPZB	RISO COMCOLOR® GD 9630 UP TO 500K/MONTH	\$44,320.00	\$37,228.80	16%	\$5,478.00	\$4,656.30	432.57	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD BASE UNIT RISOCOMCOLORGD HIGH CAPACITY INPUT	3400002 WPZR	LIFT HANDLES HIGH CAPACITY FEEDER	\$0.00 \$8,310.00	\$0.00 \$6,980.40	16% 16%	\$0.00 \$997.00	\$0.00 \$847.45	0.00 78.73	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLORGO LEFT SIDE OPTIONS	WPZE	LEFT SIDE FACE DOWN TRAY (500 SHEETS ONLY)	\$199.00	\$167.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD LEFT SIDE OPTIONS RISOCOMCOLORGD OPTIONS	WPZF WPZH	FACE DOWN LEFT EXIT STAPLER (1000 SHEETS) COMCOLOR HIGH PERFORMANCE RIP	\$2,970.00 \$18,225.00	\$2,494.80 \$15,309.00	16% 16%	\$0.00 \$250.00	\$0.00 \$212.50	0.00 19.74	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLORGO OPTIONS	WPZJ	COMCOLOR SCANNER PACKAGE	\$5,015.00	\$4,212.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD RIGHT HAND EXIT OPTION RISOCOMCOLORGD RIGHT HAND EXIT OPTION		OPTION PCB MULTIFUNCTION FINISHER	\$0.00 \$11,818.00	\$0.00 \$9,927.12	16% 16%	\$0.00 \$1,418.00	\$0.00 \$1,205.30	0.00 111.97	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLORGO RIGHT HAND EXIT OPTION		AUTO CONTROL STACKING TRAY II	\$1,428.00	\$1,199.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD RIGHT HAND EXIT OPTION RISOCOMCOLORGD RIGHT HAND EXIT OPTION		WIDE STACKING TRAY HIGH CAPACITY EXIT STACKER W/ ONE PAPER CART	\$1,129.00 \$17,209.00	\$948.36 \$14,455.56	16% 16%	\$0.00 \$2,065.00	\$0.00 \$1,755.25	0.00 163.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLORGD SUPPLIES	WPZ3	STANDARD STAPLES FOR GD FINISHER	\$95.00	\$79.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORGD SUPPLIES RISOCOMCOLORGD SUPPLIES	WPZW WPZY	CMYKG FULL INK PACKAGE BOOKLET STAPLES FOR GD FINISHER	\$2,625.00 \$120.00	\$2,205.00 \$100.80	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLORGD SUPPLIES	WPZZ	STANDARD STAPLES FOR GD LEFT SIDE FACE DOWN LEFT E		\$79.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO C INSTALL TRNG WO SHIPPING SENDPRO C INSTALL TRNG WO SHIPPING	F9S1 F9S2	SENDPRO C INSTALL TRNG WO SHIPPING SENDPRO C INSTALL TRNG W SHIPPING	\$215.00 \$250.00	\$180.60 \$210.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO ENTERPRISE OPTIONS	6WB-A	4IN X 100FT CONTINUOUS SHIPPING LABELS	\$19.49	\$16.37	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDERO ENTERPRISE OPTIONS	6WB-F	4X6 DIE CUT SHIPPING LABELS SENDPRO ENTERPRISE LOW-VOLUME PRINTER, STAND	\$29.95	\$25.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE OPTIONS	6WB-P	ALONE	\$209.00	\$175.56	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE OPTIONS SENDPRO ENTERPRISE PROFESSIONAL	SOCR SPEPS	HANDHELD OCR SCANNER, COMMS CRADLE/STAND	\$2,499.00 \$1,000.00	\$2,099.16 \$840.00	16% 16%	\$375.00 \$0.00	\$318.75 \$0.00	29.61 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SERVICES		SENDERO ENTERPRISE IMPLIMENTATION	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS INTERFACES SENDPRO P SERIES ANALYTICS OPTIONS	1FAW APA2	SENDPRO P SERIES DFWORKS INTERFACE 100 DEPT ANALYTICS	\$625.00	\$468.75	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS SENDPRO P SERIES ANALYTICS OPTIONS	APA4 APA5	500 DEPT ANALYTICS 1000 DEPT ANALYTICS	\$1,350.00 \$1,520.00	\$1,134.00 \$1,276.80	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDERO P SERIES ANALYTICS OPTIONS	APA7	2000 DEPT ANALYTICS	\$1,835.00	\$1,541.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS SENDPRO P SERIES ANALYTICS OPTIONS	APA9 APA1	3000 DEPT ANALYTICS 50 DEPT ANALYTICS	\$2,360.00 \$0.00	\$1,982.40 \$0.00	16% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES BASE SYSTEM	AZBA	SENDPRO P1000 SERIES	\$7,310.00	\$5,848.00	20%	\$246.13	\$209.21	19.44	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM SENDPRO P SERIES BASE SYSTEM	AZCG AZCZ	SENDPRO P1500 SERIES PACKAGE (120/60 LPM) GREEN CONNECT+ 3000 SERIES WOW	\$9,660.00 \$13,880.00	\$8,114.40 \$11,104.00	16% 20%	\$550.25 \$1,657.21	\$467.71 \$1,408.63	43.45 130.86	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES BASE SYSTEM	AZBC	SENDPRO P3000 SERIES NON-WOW	\$13,260.00	\$8,884.20	33%	\$1,657.21	\$1,408.63	130.86	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM SENDPRO P SERIES BASE SYSTEM	AZBD AZCW	SENDPRO P3000 SERIES WOW GREEN CONNECT+ 1000	\$19,310.00 \$5,345.00	\$12,937.70 \$3,581.15	33% 33%	\$1,657.21 \$246.13	\$1,408.63 \$209.21	130.86 19.44	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES BASE SYSTEM	AZBB	SENDPRO P2000 SERIES	\$13,535.00	\$9,745.20	28%	\$594.89	\$505.66	46.98	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES CONNECTIVITY OPTIONS SENDPRO P SERIES CONNECTIVITY OPTIONS	MW90701 MW90702	100' LAN CABLE WIRELESS 4-PORT ROUTER.	\$205.00 \$300.00	\$172.20 \$252.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES CONNECTIVITY OPTIONS	MW90705	CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$155.00	\$130.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES CONNECTIVITY OPTIONS SENDPRO P SERIES CONNECTIVITY OPTIONS	MW97182 MW90067	WIRELESS LAN ADAPTER SENDPRO P SERIES POWER DISTRIBUTION KIT	\$155.00 \$100.00	\$130.20 \$84.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES DIFFERENTIAL WEIGHING		DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE	\$205.00	\$176.30	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES DIFFERENTIAL WEIGHING		DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES DIFFERENTIAL WEIGHING		DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE	\$415.00	\$356.90	14% 14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES DIFFERENTIAL WEIGHING SENDPRO P SERIES DIFFERENTIAL WEIGHING		DIFFERENTIAL WEIGHING FOR 70 LB SCALE DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$930.00 \$1,255.00	\$799.80 \$1,079.30	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES DISPLAY OPTIONS	MSD2	15" COLOR TOUCH DISPLAY	\$930.00	\$781.20	16% 14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES DISPLAY OPTIONS SENDPRO P SERIES FEEDER SPEED OPTIONS	MSD1 APSC	10" COLOR TOUCH DISPLAY 180 LPM SPEED	\$0.00 \$2,610.00	\$0.00 \$2,088.00	20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSE APSF	160/95 LPM SPEED	\$1,835.00	\$1,541.40	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES FEEDER SPEED OPTIONS SENDPRO P SERIES FEEDER SPEED OPTIONS	APSH	180/115 LPM SPEED 220/135 LPM SPEED	\$4,195.00 \$1,560.00	\$3,523.80 \$1,170.00	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS SENDPRO P SERIES FEEDER SPEED OPTIONS	APSJ APSA	270/170 LPM SPEED 130 LPM SPEED	\$6,295.00 \$0.00	\$4,406.50 \$0.00	30% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDERO P SERIES FEEDER SPEED OPTIONS	APSD	130/70 LPM SPEED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS SENDPRO P SERIES FEEDER SPEED OPTIONS	APSG APSK	165/105 LPM SPEED 310/205 LPM SPEED	\$0.00 \$13,645.00	\$0.00 \$9,142.15	14% 33%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDERO P SERIES FEEDER SPEED OPTIONS	APSB	160 LPM SPEED	\$785.00	\$565.20	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS SENDPRO P SERIES FURNITURE OPTIONS	M07-MST-6801 M07-MST-4501	BASIC TABLE - 68 IN. BASIC TABLE - 45-1/2 IN.	\$584.00 \$514.00	\$502.24 \$442.04	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDERO P SERIES FURNITURE OPTIONS	SVWA	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,130.00	\$1,789.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVWB	BRIDGE FOR SENDPRO P SERIES CONSOLE ADDITIONAL SCALE STAND FOR SENDPRO P SERIES	\$475.00	\$399.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVWD	CONSOLE	\$260.00	\$218.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVWC	DOUBLE DRAWER AND DOOR KIT FOR SENDPRO P SERIES CONSOLE	\$1,100.00	\$924.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVWE	CONSOLE	\$1,920.00	\$1,612.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS SENDPRO P SERIES FURNITURE OPTIONS	SVWX CP-6028	CONSOLE EXTENSION KIT MODULAR TABLE - 60 IN.	\$510.00 \$1,255.00	\$438.60 \$1,054.20	14% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES FURNITURE OPTIONS	CP-7228	MODULAR TABLE - 72 IN.	\$1,350.00	\$1,134.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS SENDPRO P SERIES INVIEW DASHBOARD	M07-6801	STORAGE TABLE - 68 IN.	\$1,352.00	\$1,135.68	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES	NVAA	PROFESSIONAL SERVICES - LEVEL 1	\$201.00	\$164.82	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAB	PROFESSIONAL SERVICES - LEVEL 2	\$510.00	\$418.20	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD	NVAC	PROFESSIONAL SERVICES - LEVEL 3	\$878.00	\$719.96	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES SENDPRO P SERIES INVIEW DASHBOARD												
PROFESSIONAL SERVICES	NVAD	PROFESSIONAL SERVICES - LEVEL 4	\$1,098.00	\$900.36	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAE	PROFESSIONAL SERVICES - LEVEL 5	\$1,981.00	\$1,624.42	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD	NVAF	PROFESSIONAL SERVICES - LEVEL 6	\$3,856.00	\$3,161.92	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES SENDPRO P SERIES INVIEW DASHBOARD	NVBA	DEPLOYMENT SERVICES - LEVEL 1	\$304.00	\$249.28	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES SENDPRO P SERIES INVIEW DASHBOARD												
PROFESSIONAL SERVICES	NVBB	DEPLOYMENT SERVICES - LEVEL 2	\$510.00	\$418.20	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%

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Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVBC	DEPLOYMENT SERVICES - LEVEL 3	\$819.00	\$671.58	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVBD	DEPLOYMENT SERVICES - LEVEL 4	\$1,540.00	\$1,262.80	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD	NVBE	DEPLOYMENT SERVICES - LEVEL 5	\$3,085.00	\$2,529.70	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES SENDPRO P SERIES INVIEW OPTIONS	NV21	INVIEW DASHBOARD TWO OR MORE SITES	\$1,240.00	\$1,066.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW OPTIONS	NV10	INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY	\$1,045.00	\$898.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES	NV2A	INVIEW CUSTOM REPORTS AND TRAINING	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES	NVWE	INVIEW DASHBOARD SET UP & TRAINING	\$215.00	\$180.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PERIPHERALS	APFM	LASER PRINTER ENABLED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PERIPHERALS SENDPRO P SERIES PERIPHERALS	MW90147 MW90650	WIRELESS KEYBOARD ROLL TAPE KIT	\$205.00 \$0.00	\$172.20 \$0.00	16% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES PERIPHERALS SENDPRO P SERIES PRINT OPTIONS	MW90020 AZCJ	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000 SENDPRO P1500 COLOR PRINT MODULE	\$510.00 \$2,095.00	\$433.50 \$1,759.80	15% 16%	\$0.00 \$558.00	\$0.00 \$474.30	0.00 44.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES PRINT OPTIONS	AZCF	GREEN CONNECT+ 1000 COLOR PRINT MODULE	\$1,465.00	\$1,230.60	16%	\$558.00	\$474.30	44.06	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS SENDPRO P SERIES PRINT OPTIONS	AZBF AZCE	SENDPRO P1000 COLOR PRINT MODULE GREEN CONNECT+ MONO PRINT MODULE	\$2,095.00 \$0.00	\$1,759.80 \$0.00	16% 14%	\$558.00 \$448.00	\$474.30 \$380.80	44.06 35.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES PRINT OPTIONS	AZCL AZCM	GREEN CONNECT+ 2000 COLOR PRINT MODULE	\$0.00 \$0.00	\$0.00	14%	\$558.00 \$558.00	\$474.30 \$474.30	44.06 44.06	\$0.00	\$0.00	\$0.00	15% 15%
SENDPRO P SERIES PRINT OPTIONS SENDPRO P SERIES PRINT OPTIONS	AZBE	GREEN CONNECT+ 3000 COLOR PRINT MODULE SENDPRO P SERIES MONO PRINT MODULE	\$0.00	\$0.00 \$0.00	14% 14%	\$448.00	\$380.80	35.38	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15%
SENDPRO P SERIES PRINT OPTIONS SENDPRO P SERIES PRINT OPTIONS	AZBL AZBM	SENDPRO P2000 COLOR PRINT MODULE SENDPRO P3000 COLOR PRINT MODULE	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$558.00 \$558.00	\$474.30 \$474.30	44.06 44.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES RECEIVING APP	APKE	SENDPRO P RECEIVING APP FEATURE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SHIPPING APP	APKF	SENDPRO P SHIPPING APP FEATURE CONNECT+ /SENDPRO P SERIES VERTICAL MARKET	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	APF8	FONTS	\$155.00	\$130.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS SENDPRO P SERIES SOFTWARE OPTIONS	APF9 APG2	CONNECT+ /SENDPRO P CREATIVE FONTS CONNECT+ /SENDPRO P SERIES DUAL RATING	\$155.00 \$1,045.00	\$130.20	16% 14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15% 15%
SENDPRO P SERIES SOFTWARE OPTIONS SENDPRO P SERIES SOFTWARE OPTIONS	APG2 AZBG	ACCOUNTING BLACK GRAPHICS UPGRADE	\$1,045.00	\$898.70 \$604.80	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	APFD	ENERGY STAR ENABLED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS SENDPRO P SERIES SOFTWARE OPTIONS	APFB AZBK	COLOR GRAPHICS PRINTING ENERGY STAR ENABLED	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES SOFTWARE OPTIONS	1FR4 MSPR	USPS BRM RATES	\$510.00	\$428.40	16%	\$0.00 \$337.00	\$0.00 \$286.45	0.00 26.61	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES STACKER OPTIONS SENDPRO P SERIES STACKER OPTIONS	MSPS	GREEN CONNECT+ POWER STACKER SENDPRO P SERIES POWER STACKER	\$1,255.00 \$2,305.00	\$1,054.20 \$1,613.50	30%	\$337.00	\$286.45	26.61 26.61	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES STACKER OPTIONS SENDPRO P SERIES STACKER OPTIONS	MW90806 MW90007	POWER STACKER EXTENSION SENDPRO P/CONNECT+ SERIES DROP STACKER	\$720.00 \$0.00	\$604.80 \$0.00	16% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES STACKER OPTIONS	MW90006	POWER STACKER PORTRAIT FLATS KIT	\$510.00	\$438.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES VALUE BASED SERVICES SENDPRO P SERIES VALUE BASED SERVICES	ERR1 1FS1	ERETURN RECEIPT FEATURE USPS SPECIAL SERVICES SOFTWARE	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES VALUE BASED SERVICES	M9SS-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES VALUE BASED SERVICES SENDPRO P SERIES VALUE BASED SERVICES	M9SS-ML FRPP	USPS TRACKING SERVICES-ACTIVATION	\$17.00 \$1,635.00	\$14.62 \$1,406.10	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
OPTIONS	EKPP	E-CERTIFIED/ERR PRODUCTIVITY PACK										
SENDPRO P SERIES WEIGHING OPTIONS	1FW5	15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,465.00	\$1,479.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FW6	30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,820.00	\$1,692.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FW7	70 LB INTERFACED WEIGHING	\$3,145.00	\$1,887.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS SENDPRO P SERIES WEIGHING OPTIONS	1FW8 N199	149 LB INTERFACED WEIGHING SCALE STAND (MP30)	\$4,355.00 \$100.00	\$3,658.20 \$84.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES WEIGHING OPTIONS	MP4W	70 LB WEIGHTS & MEASURES APPROVED OPTION 5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND	\$0.00	\$0.00	14%	\$253.00	\$215.05	19.98	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FWV	UNIT)	\$1,730.00	\$1,453.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS SENDPRO P SERIES WEIGHING OPTIONS	1FWW	10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) 15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND	\$2,150.00 \$2,465.00	\$1,806.00 \$1,972.00	16% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDERO P SERIES WEIGHING OPTIONS	MP30	UNIT) 15/30 LB WEIGHING PLATFORM	\$0.00	\$0.00	14%	\$196.00	\$166.60	15.48	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	MP3W	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	14%	\$196.00	\$166.60	15.48	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS SENDPRO P SERIES WEIGHING OPTIONS	MP49 MW96000	70/149 LB WEIGHING PLATFORM WEIGHING PLATFORM	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$253.00 \$0.00	\$215.05 \$0.00	19.98 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPROCSERIES SENDPROCSERIES	APAX APAY	COST ACCTG ACCOUNTS LEVEL (100) COST ACCTG ACCOUNTS LEVEL (500)	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPROCSERIES	APAZ	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES SENDPROCSERIES	APAV APDN	ACCOUNTING LEVEL AV (25) COST ACCOUNTING SETUP	\$0.00 \$20.00	\$0.00 \$17.20	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPROPSERIES FEEDER OPTIONS	MSF4	CONNECT+1000/SENDPROP1000 DLA PRELOADED FEEDER	\$0.00	\$0.00	14%	\$361.00	\$306.85	28.51	\$0.00	\$0.00	\$0.00	15%
SENDPROPSERIES FEEDER OPTIONS	MSF5	CONNECT+2000/SENDPROP2000 DLA PRELOADED FEEDER	\$0.00	\$0.00	14%	\$775.00	\$658.75	61.20	\$0.00	\$0.00	\$0.00	15%
SENDPROPSERIES FEEDER OPTIONS	MSF6	CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	14%	\$2,186.00	\$1,858.10	172.62	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB MARKET	PTKA	US MARKET	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB PERIPHERALS SENDPROWEB PERIPHERALS	397-D 397-B	70 LB SCALE 10 LB SCALE	\$150.00 \$100.00	\$126.00 \$84.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPROWEB PERIPHERALS SENDPROWEB PERIPHERALS	APK2 APK3	SENDPRO P SERIES - QL1050 PRINTER BUNDLE	\$0.00 \$800.00	\$0.00 \$688.00	14% 14%	\$66.00 \$66.00	\$56.10 \$56.10	5.21 5.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPROWEB PERIPHERALS	PTIP	SENDPRO P SERIES - W1110 PRINTER BUNDLE SENDPRO NETWORK PRINTER INSTALL	\$199.00	\$171.14	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB SENDING SENDPROWEB SENDING APPLICATION	SL-SPMWK01 PTJ7	SENDPRO WELCOME KIT SENDPRO MAILING	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPROWEB SENDING APPLICATION	PTJ8	SENDPRO MAILING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB SENDKIT BUNDLE OPTIONS SENDPROWEB SENDKIT BUNDLE OPTIONS	HS9E HS9F	SENDPRO DESKTOP SENDKIT SENDPRO NETWORKED SENDKIT	\$640.00 \$1,400.00	\$550.40 \$1,204.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE DESKTOP LICENSES SENDSUITE DESKTOP LICENSES	VSDH VSDP	HOSTED SENDSUITE DESKTOP BASE SYSTEM LICENSE SENDSUITE DESKTOP BASE SYSTEM LICENSE	\$4,995.00 \$4,995.00	\$4,295.70 \$4,295.70	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE DESKTOP EICENSES SENDSUITE DESKTOP PROFESSIONAL SERVICE		SENDSUITE DESKTOP BASE SYSTEM LICENSE SENDSUITE DESKTOP ROLLOUT SERVICES 1 SITE	\$3,485.00	\$2,997.10	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP PROFESSIONAL SERVICE		SENDSUITE DESKTOP ROLLOUT SERVICES 10 SITES	\$14,956.00	\$12,862.16	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP PROFESSIONAL SERVICE	ES VSD4	SENDSUITE DESKTOP ROLLOUT SERVICES 50 SITES	\$24,813.00	\$21,339.18	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP PROFESSIONAL SERVICE	ES VSD5	SENDSUITE DESKTOP ROLLOUT SERVICES 100 SITES	\$36,823.00	\$31,667.78	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG1	ADD ONE USER TO SITE LICENSE	\$200.00	\$172.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG2	1 SITE LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$200.00	\$172.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG3	10 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$1,750.00	\$1,505.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS SENDSUITE DESKTOP SITE LICENSES FOR	VSG4	50 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LIMITED USERS SENDSUITE DESKTOP SITE LICENSES FOR SENDSUITE DESKTOP SITE LICENSES FOR	VSG5	100 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$12,500.00	\$10,750.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
UNLIMITED USERS SENDSUITE DESKTOP SITE LICENSES FOR	VSN1 VSNC	1 SITE LICENSE FOR UNLIMITED USERS 100 SITE LICENSES FOR UNLIMITED USERS	\$2,500.00 \$156,000.00	\$2,150.00 \$134,160.00	14%	\$0.00 \$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00 \$0.00	15%
UNLIMITED USERS SENDSUITE DESKTOP SITE LICENSES FOR	VSNL	50 SITE LICENSES FOR UNLIMITED USERS	\$156,000.00	\$134,160.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
UNLIMITED USERS SENDSUITE DESKTOP SITE LICENSES FOR												
UNLIMITED USERS	VSNX SED1	10 SITE LICENSES FOR UNLIMITED USERS	\$22,000.00	\$18,920.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SFP1 SFP2	FEDEX SMARTPOST (1) FEDEX SMARTPOST (2)	\$600.00 \$1,280.00	\$516.00 \$1,100.80	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$108.00 \$230.40	\$91.80 \$195.84	\$8.53 \$18.19	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SFPL	FEDEX SMARTPOST (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SENDSUITE LIVE ADDITIONAL CARRIERS	SFPT SFPV	FEDEX SMARTPOST (25)	\$4,000.00	\$3,440.00	14% 14%	\$0.00	\$0.00	0.00	\$720.00	\$612.00	\$56.86	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGC1	FEDEX SMARTPOST (5) UPS SUREPOST (1)	\$1,440.00 \$600.00	\$1,238.40 \$516.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$259.20 \$108.00	\$220.32 \$91.80	\$20.47 \$8.53	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGC2 SGCC	UPS SUREPOST (2) UPS SUREPOST (100)	\$1,280.00 \$8,000.00	\$1,100.80 \$6,880.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$230.00 \$1,440.00	\$195.50 \$1,224.00	\$18.16 \$113.71	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGCE	UPS SUREPOST (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGCL SGCT	UPS SUREPOST (50) UPS SUREPOST (25)	\$6,000.00 \$4,000.00	\$5,160.00 \$3,440.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$1,080.00 \$720.00	\$918.00 \$612.00	\$85.28 \$56.86	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGCV SGCX	UPS SUREPOST (5) UPS SUREPOST (10)	\$1,440.00 \$2,000.00	\$1,238.40 \$1,720.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$259.20 \$360.00	\$220.32 \$306.00	\$20.47 \$28.43	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGF1	FEDEX TRANSBORDER (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$1,620.00	\$1,377.00	\$127.92	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGF2 SGFC	FEDEX TRANSBORDER (2) FEDEX TRANSBORDER (100)	\$15,000.00 \$100,000.00	\$12,900.00 \$86,000.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$2,700.00 \$18,000.00	\$2,295.00 \$15,300.00	\$213.21 \$1,421.38	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGFE	FEDEX TRANSBORDER (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGFL SGFT	FEDEX TRANSBORDER (50) FEDEX TRANSBORDER (25)	\$90,000.00 \$75,000.00	\$77,400.00 \$64,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$16,200.00 \$13,500.00	\$13,770.00 \$11,475.00	\$1,279.24 \$1,066.03	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGFV	FEDEX TRANSBORDER (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGFX SGM1	FEDEX TRANSBORDER (10) UPS DOMESTIC MAIL INNOVATIONS (1)	\$50,000.00 \$600.00	\$43,000.00 \$516.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$9,000.00 \$162.00	\$7,650.00 \$137.70	\$710.69 \$12.79	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGM2 SGMC	UPS DOMESTIC MAIL INNOVATIONS (2) UPS DOMESTIC MAIL INNOVATIONS (100)	\$1,280.00 \$8,000.00	\$1,100.80 \$6,880.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$270.00 \$1,440.00	\$229.50 \$1,224.00	\$21.32 \$113.71	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGME	UPS DOMESTIC MAIL INNOVATIONS (100) UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGML SGMT	UPS DOMESTIC MAIL INNOVATIONS (50) UPS DOMESTIC MAIL INNOVATIONS (25)	\$6,000.00 \$4,000.00	\$5,160.00 \$3,440.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,080.00 \$720.00	\$918.00 \$612.00	\$85.28 \$56.86	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGMV	UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$259.20	\$220.32	\$20.47	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGMX SGT1	UPS DOMESTIC MAIL INNOVATIONS (10) UPS AIR FREIGHT (1)	\$2,000.00 \$900.00	\$1,720.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGT2	UPS AIR FREIGHT (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGTC SGTE	UPS AIR FREIGHT (100) UPS AIR FREIGHT (ENTERPRISE)	\$20,000.00 \$25,000.00	\$17,200.00 \$21,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTL	UPS AIR FREIGHT (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGTV	UPS AIR FREIGHT (25) UPS AIR FREIGHT (5)	\$10,000.00 \$3,000.00	\$8,600.00 \$2,580.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTX	UPS AIR FREIGHT (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGW1 SGW2	UPS DOMESTIC WORLDEASE (1) UPS DOMESTIC WORLDEASE (2)	\$600.00 \$1,280.00	\$516.00 \$1,100.80	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWC	UPS DOMESTIC WORLDEASE (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGWE SGWL	UPS DOMESTIC WORLDEASE (ENTERPRISE) UPS DOMESTIC WORLDEASE (50)	\$20,000.00 \$6,000.00	\$17,200.00 \$5,160.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWT	UPS DOMESTIC WORLDEASE (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SGWV SGWX	UPS DOMESTIC WORLDEASE (5) UPS DOMESTIC WORLDEASE (10)	\$1,440.00 \$2,000.00	\$1,238.40 \$1,720.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$259.20 \$360.00	\$220.32 \$306.00	\$20.47 \$28.43	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHC1	LOOMIS EXPRESS (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$108.00	\$91.80	\$8.53	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SHL1 SHL2	DHL (US & CANADA) (1) DHL (US & CANADA) (2)	\$600.00 \$900.00	\$516.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLC	DHL (US & CANADA) (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SHLE	DHL (US & CANADA) (ENTERPRISE) DHL (US & CANADA) (50)	\$20,000.00 \$6,000.00	\$17,200.00 \$5,160.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLT	DHL (US & CANADA) (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SHLV	DHL (US & CANADA) (5) DHL (US & CANADA) (10)	\$1,500.00 \$2,000.00	\$1,290.00 \$1,720.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLB1	3RD PARTY USPS WEB CONNNECTOR (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SLB2 SLBC	3RD PARTY USPS WEB CONNNECTOR (2) 3RD PARTY USPS WEB CONNNECTOR (100)	\$900.00 \$10,000.00	\$774.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBE	3RD PARTY USPS WEB CONNNECTOR (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SLBL SLBT	3RD PARTY USPS WEB CONNNECTOR (50) 3RD PARTY USPS WEB CONNNECTOR (25)	\$6,000.00 \$4,000.00	\$5,160.00 \$3,440.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBV	3RD PARTY USPS WEB CONNNECTOR (5)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SLBX SLCA	3RD PARTY USPS WEB CONNNECTOR (10) UPS CUSTOM CARRIER RATE	\$2,000.00 \$2,060.00	\$1,720.00 \$1,771.60	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLD1	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLD2	(1) UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDC	(2) UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDE	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDL	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDT	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDV	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDX	(5) UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNJ1	MISCELLANEOUS DOMESTIC CARRIERS (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SNJ2 SNJC	MISCELLANEOUS DOMESTIC CARRIERS (2) MISCELLANEOUS DOMESTIC CARRIERS (100)	\$1,500.00 \$20,000.00	\$1,290.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNJE	MISCELLANEOUS DOMESTIC CARRIERS (EDU)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SNJL SNJT	MISCELLANEOUS DOMESTIC CARRIERS (50) MISCELLANEOUS DOMESTIC CARRIERS (25)	\$15,000.00 \$10,000.00	\$12,900.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$2,700.00 \$1,800.00	\$2,295.00 \$1,530.00	\$213.21 \$142.14	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNJV	MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SNJX SNL1	MISCELLANEOUS DOMESTIC CARRIERS (10) PUROLATOR (1)	\$5,000.00 \$600.00	\$4,300.00 \$516.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$900.00 \$108.00	\$765.00 \$91.80	\$71.07 \$8.53	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNL2	PUROLATOR (2)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SNLC SNLE	PUROLATOR (100) PUROLATOR (ENTERPRISE)	\$10,000.00 \$20,000.00	\$8,600.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,800.00 \$3,600.00	\$1,530.00 \$3,060.00	\$142.14 \$284.28	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNLL	PUROLATOR (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SNLT	PUROLATOR (25) PUROLATOR (5)	\$4,000.00 \$1,500.00	\$3,440.00 \$1,290.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$720.00 \$270.00	\$612.00 \$229.50	\$56.86 \$21.32	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNLX	PUROLATOR (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SSCA SFPC	ADDITIONAL CARRIER ACCOUNT ACTIVATION FEDEX SMARTPOST (100)	\$1,000.00 \$8,000.00	\$860.00 \$6,880.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$1,440.00	\$0.00 \$1,224.00	\$0.00 \$113.71	15% 15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SFPE	FEDEX SMARTPOST (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS SENDSUITE LIVE ADDITIONAL CARRIERS	SHP1 SFPX	USPS ACTIVATION CA (1) FEDEX SMARTPOST (10)	\$600.00 \$2,000.00	\$516.00 \$1,720.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$360.00	\$0.00 \$306.00	\$0.00 \$28.43	15% 15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSH1	ADDITIONAL LOCATION (1) PRICE PER LOCATION	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS SENDSUITE LIVE ADDITIONAL LOCATIONS	SSH2 SSHC	ADDITIONAL LOCATIONS (2) PRICE PER LOCATION ADDITIONAL LOCATIONS (100) PRICE PER LOCATION	\$10,000.00 \$1,500.00	\$8,600.00 \$1,290.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHL SSHT	ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	\$2,000.00	\$1,720.00	14% 14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL LOCATIONS SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHV	ADDITIONAL LOCATIONS (25) PRICE PER LOCATION ADDITIONAL LOCATIONS (5) PRICE PER LOCATION	\$3,000.00 \$7,500.00	\$2,580.00 \$6,450.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHX	ADDITIONAL LOCATIONS (10) PRICE PER LOCATION	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE ADDITIONAL WORKSTATIONS		ADDITIONAL WORKSTATION LICENSE	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS		BLACK BOX SDK (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS		BLACK BOX SDK (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS		BLACK BOX SDK (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS		BLACK BOX SDK (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS		BLACK BOX SDK (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS	SLYT	BLACK BOX SDK (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%

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Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SENDSUITE LIVE APPLICATION CONNECTORS	SLYV	BLACK BOX SDK (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE APPLICATION CONNECTORS	SLYX	BLACK BOX SDK (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE BARCODE SCANNERS	T332	2 DIMENSIONAL SCANNER	\$2,400.00	\$2,064.00	14%	\$348.00	\$295.80	27.48	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE BARCODE SCANNERS	SL20	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	\$1,715.70	14%	\$312.00	\$265.20	24.64	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE BARCODE SCANNERS SENDSUITE LIVE COMPLIANCE SERVICE	SL39	CORDLESS WEDGE SCANNER	\$1,895.00	\$1,629.70	14%	\$415.00	\$352.75	32.77	\$0.00	\$0.00	\$0.00	15%
COMPONENTS	SHA1	AES DIRECT WEB API (1)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SHA2	AES DIRECT WEB API (2)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$1,350.00	\$1,147.50	\$106.60	15%
SENDSUITE LIVE COMPLIANCE SERVICE	SHAC	AES DIRECT WEB API (100)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
COMPONENTS SENDSUITE LIVE COMPLIANCE SERVICE	SHAE	AES DIRECT WEB API (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
COMPONENTS SENDSUITE LIVE COMPLIANCE SERVICE	SHAL	AES DIRECT WEB API (50)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
COMPONENTS SENDSUITE LIVE COMPLIANCE SERVICE	SHAT	AES DIRECT WEB API (25)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
COMPONENTS SENDSUITE LIVE COMPLIANCE SERVICE	SHAV	AES DIRECT WEB API (5)	\$10,000.00	\$8.600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
COMPONENTS SENDSUITE LIVE COMPLIANCE SERVICE	SHAX	AES DIRECT WEB API (10)	\$15.000.00	\$12.900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
COMPONENTS SENDSUITE LIVE COMPLIANCE SERVICE	SLH1	HAZARDOUS MATERIALS (1)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COMPONENTS SENDSUITE LIVE COMPLIANCE SERVICE	SLH2	HAZARDOUS MATERIALS (2)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COMPONENTS SENDSUITE LIVE COMPLIANCE SERVICE	SLHC				14%	,			\$0.00	\$0.00	\$0.00	15%
COMPONENTS SENDSUITE LIVE COMPLIANCE SERVICE		HAZARDOUS MATERIALS (100)	\$25,000.00	\$21,500.00		\$0.00	\$0.00	0.00		,		
COMPONENTS SENDSUITE LIVE COMPLIANCE SERVICE	SLHE	HAZARDOUS MATERIALS (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COMPONENTS SENDSUITE LIVE COMPLIANCE SERVICE	SLHL	HAZARDOUS MATERIALS (50)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COMPONENTS	SLHT	HAZARDOUS MATERIALS (25)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHV	HAZARDOUS MATERIALS (5)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHX	HAZARDOUS MATERIALS (10)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE COMPUTERS SENDSUITE LIVE FREIGHT CARRIERS	SL91 SNB1	PC W/ FLAT PANEL MONITOR BAX GLOBAL (1)	\$2,795.00 \$900.00	\$2,403.70 \$774.00	14% 14%	\$443.00 \$0.00	\$376.55 \$0.00	34.98 0.00	\$0.00 \$162.00	\$0.00 \$137.70	\$0.00 \$12.79	15% 15%
SENDSUITE LIVE FREIGHT CARRIERS	SNB2	BAX GLOBAL (1)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SENDSUITE LIVE FREIGHT CARRIERS SENDSUITE LIVE FREIGHT CARRIERS	SNBC SNBE	BAX GLOBAL (100) BAX GLOBAL (ENTERPRISE)	\$20,000.00 \$25,000.00	\$17,200.00 \$21,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$3,600.00 \$4,500.00	\$3,060.00 \$3.825.00	\$284.28 \$355.34	15% 15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBL	BAX GLOBAL (ENTERPRISE)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBT SNBV	BAX GLOBAL (25)	\$10,000.00	\$8,600.00 \$2,580.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,800.00 \$540.00	\$1,530.00 \$459.00	\$142.14 \$42.64	15% 15%
SENDSUITE LIVE FREIGHT CARRIERS SENDSUITE LIVE FREIGHT CARRIERS	SNBX	BAX GLOBAL (5) BAX GLOBAL (10)	\$3,000.00 \$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNH1 SNH2	LTL CZARLITE RATING / BOLS (PER CARRIER) (1)	\$900.00	\$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE FREIGHT CARRIERS SENDSUITE LIVE FREIGHT CARRIERS	SNHC	LTL CZARLITE RATING / BOLS (PER CARRIER) (2) LTL CZARLITE RATING / BOLS (PER CARRIER) (100)	\$1,500.00 \$20,000.00	\$1,290.00 \$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHE	LTL CZARLITE RATING / BOLS (PER CARRIER)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHL	(ENTERPRISE) LTL CZARLITE RATING / BOLS (PER CARRIER) (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHT	LTL CZARLITE RATING / BOLS (PER CARRIER) (25)	\$10,000.00	\$8,600.00	14% 14%	\$0.00	\$0.00	0.00	\$0.00 \$0.00	\$0.00	\$0.00	15% 15%
SENDSUITE LIVE FREIGHT CARRIERS SENDSUITE LIVE FREIGHT CARRIERS	SNHV	LTL CZARLITE RATING / BOLS (PER CARRIER) (5) LTL CZARLITE RATING / BOLS (PER CARRIER) (10)	\$3,000.00 \$5,000.00	\$2,580.00 \$4,300.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE LICENSES	SSL1	1 LOCATION SINGLE WORKSTATION	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LICENSES SENDSUITE LIVE LICENSES	SSL2 SSLC	2 LOCATION 100 LOCATION	\$20,000.00 \$150,000.00	\$17,200.00 \$129,000.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE LICENSES	SSLE	ENTERPRISE LOCATION	\$250,000.00	\$215,000.00	14% 14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15% 15%
SENDSUITE LIVE LICENSES SENDSUITE LIVE LICENSES	SSLL SSLN	50 LOCATION 1 LOCATION MULTIPLE SITE	\$100,000.00 \$15,000.00	\$86,000.00 \$12,900.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE LICENSES	SSLS	1 LOCATION SINGLE WORKSTATION SERVER INSTALL	\$8,000.00	\$6,880.00	14% 14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LICENSES SENDSUITE LIVE LICENSES	SSLV	25 LOCATION 5 LOCATION	\$75,000.00 \$37,500.00	\$64,500.00 \$32,250.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE LICENSES	SSLX	10 LOCATION	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLL1	SHIP TO HOLD (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLL2	SHIP TO HOLD (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLC	SHIP TO HOLD (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLE	SHIP TO HOLD (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLL	SHIP TO HOLD (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLT	SHIP TO HOLD (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLV	SHIP TO HOLD (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLX	SHIP TO HOLD (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE OPTIONS SENDSUITE LIVE OPTIONS	TS1M TS1N	ENVELOPES #10 GUMMED, WHITE ENVELOPES 6" X 9" GUMMED, WHITE	\$150.00 \$175.00	\$126.00 \$147.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE OPTIONS	TS10	ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$185.00	\$155.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE OPTIONS SENDSUITE LIVE PLANET PRESS INTERFACES	TS1P SSZ1	ENVELOPES 9 1/2" X 12" GUMMED, WHITE	\$250.00	\$210.00	16% 14%	\$0.00	\$0.00	0.00	\$0.00 \$0.00	\$0.00	\$0.00	15% 15%
SENDSUITE LIVE PLANET PRESS INTERFACES SENDSUITE LIVE PLANET PRESS INTERFACES	SSZ2	SENDSUITE LIVE PLANETPRESS INTERFACE (1) SENDSUITE LIVE PLANETPRESS INTERFACE (2)	\$5,000.00 \$7,500.00	\$4,300.00 \$6,450.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZC	SENDSUITE LIVE PLANETPRESS INTERFACE (100)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZE	SENDSUITE LIVE PLANETPRESS INTERFACE (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZL SSZT	SENDSUITE LIVE PLANETPRESS INTERFACE (50)	\$25,000.00 \$20,000.00	\$21,500.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES SENDSUITE LIVE PLANET PRESS INTERFACES	SSZV	SENDSUITE LIVE PLANETPRESS INTERFACE (25) SENDSUITE LIVE PLANETPRESS INTERFACE (5)	\$20,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15% 15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZX SSV1	SENDSUITE LIVE PLANETPRESS INTERFACE (10)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS LICENSES SENDSUITE LIVE PLANET PRESS LICENSES	SSY1 SSY2	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (1) SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (2)	\$9,000.00 \$15,000.00	\$7,740.00 \$12,900.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYC	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYE	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYL	(ENTERPRISE) SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYT	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS LICENSES SENDSUITE LIVE PLANET PRESS LICENSES	SSYV	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (5) SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (10)	\$30,000.00 \$50,000.00	\$25,800.00 \$43,000.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE PRINTERS	TS30	HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL	\$240.00	\$206.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PRINTERS	SL19	DIRECT LABELS SUPPLY CASE HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	\$1,285.70	14%	\$396.00	\$336.60	31.27	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PRINTERS	SL21	LASER PRINTER	\$695.00	\$597.70	14%	\$168.00	\$142.80	13.27	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PRINTERS SENDSUITE LIVE PROFESSIONAL SERVICES	SL22 SS2D	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER SENDSUITE LIVE DESIGN SERVICES<1DAY	\$995.00 \$1,650.00	\$855.70 \$1,419.00	14% 14%	\$222.00 \$0.00	\$188.70 \$0.00	17.53 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SS3D	SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$982.00	\$844.52	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SS4D SSTA	SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$1,963.00 \$1,000.00	\$1,688.18 \$840.00	14% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE PROFESSIONAL SERVICES SENDSUITE LIVE PROFESSIONAL SERVICES	SSTD	ADMIN TRAINING -UP TO 4HRS DESKTOP TRAINING - UP TO 4HRS (2 OPERATORS)	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES SENDSUITE LIVE PROFESSIONAL SERVICES	SSTE SSTR	OPERATOR TRAINING UP TO 4HRS (2 OPERATORS) SOLUTIONS DESIGN WORKSHOP	\$1,000.00 \$8,240.00	\$860.00 \$7,086.40	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE PROFESSIONAL SERVICES SENDSUITE LIVE PROFESSIONAL SERVICES	SSU0	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	\$683.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SENDSUITE LIVE PROFESSIONAL SERVICES	SSU1	INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,623.00	\$1,363.32	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES SENDSUITE LIVE PROFESSIONAL SERVICES	SSU4 SSU5	INSTALLATION PROJECT LEVEL 2 (1/2 DAY) INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,000.00 \$1,975.00	\$840.00 \$1,659.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE PROFESSIONAL SERVICES SENDSUITE LIVE PROFESSIONAL SERVICES	SSV0 SSV1	PROJECT MANAGEMENT (1/2 DAY) PROJECT MANAGEMENT (1 DAY)	\$1,000.00 \$1,975.00	\$840.00 \$1,659.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSVA	ADDRESS EZ IMPORT SERVICE	\$2,060.00	\$1,771.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES SENDSUITE LIVE PROFESSIONAL SERVICES	SSVE SSVW	ERR COVERSHEET INTERFACE FOR SSL-PP SENDSUITE LIVE TRAINING MATERIAL DEVELOPMENT	\$5,300.00 \$1,906.00	\$4,558.00 \$1,639.16	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSVY	SENDSUITE LIVE NON-STANDARD REPORT DEVELOPMENT	\$3,811.00	\$3,277.46	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSVZ	SENDSUITE LIVE TEMPLATE DEVELOPMENT	\$953.00	\$819.58	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES SENDSUITE LIVE PROFESSIONAL SERVICES	SS1D SLEP	SENDSUITE LIVE DESIGN SERVICES<4HOURS E-CERTIFIED/ERR PRODUCTVITY PACK	\$825.00 \$3,275.00	\$709.50 \$2,816.50	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE PROFESSIONAL SERVICES	VPEC	ECOMMERCE INTERFACE	\$3,275.00	\$2,816.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES SENDSUITE LIVE PROFESSIONAL SERVICES	SMS1 BAS0	SPS MID ASSIST SVC BUSINESS ANALYSIS SERVICES<4HOURS	\$510.00 \$1,008.00	\$438.60 \$846.72	14% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE PROFESSIONAL SERVICES SENDSUITE LIVE REGIONAL CARRIERS	BAS1 SGK1	BUSINESS ANALYSIS SERVICES<1DAY DYMANEX (1)	\$2,016.00 \$900.00	\$1,693.44 \$774.00	16% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SGK2	DYMANEX (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SGKC SGKE	DYMANEX (100) DYMANEX (ENTERPRISE)	\$20,000.00 \$25,000.00	\$17,200.00 \$21,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SGKL SGKT	DYMANEX (50) DYMANEX (25)	\$15,000.00 \$10,000.00	\$12,900.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SGKV	DYMANEX (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SGKX SGL1	DYMANEX (10) SAMEDAY (1)	\$5,000.00 \$900.00	\$4,300.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SGL2	SAMEDAY (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SGLC SGLE	SAMEDAY (100) SAMEDAY (ENTERPRISE)	\$20,000.00 \$25,000.00	\$17,200.00 \$21,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SGLL SGLT	SAMEDAY (50) SAMEDAY (25)	\$15,000.00 \$10,000.00	\$12,900.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SGLV	SAMEDAY (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SGLX SGN1	SAMEDAY (10) TNT (1)	\$5,000.00 \$900.00	\$4,300.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SGN2	TNT (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SGNC SGNE	TNT (100) TNT (ENTERPRISE)	\$20,000.00 \$25,000.00	\$17,200.00 \$21,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SGNL SGNT	TNT (50) TNT (25)	\$15,000.00 \$10,000.00	\$12,900.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SGNV	TNT (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SGNX SGS1	TNT (10) GOLDEN STATE OVERNIGHT (1)	\$5,000.00 \$900.00	\$4,300.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SGS2	GOLDEN STATE OVERNIGHT (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SGSC SGSE	GOLDEN STATE OVERNIGHT (100) GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$20,000.00 \$25,000.00	\$17,200.00 \$21,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SGSL SGST	GOLDEN STATE OVERNIGHT (50) GOLDEN STATE OVERNIGHT (25)	\$15,000.00 \$10,000.00	\$12,900.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SGSV	GOLDEN STATE OVERNIGHT (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SGSX SHN1	GOLDEN STATE OVERNIGHT (10) XPO (1)	\$5,000.00 \$900.00	\$4,300.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SHN2	XPO (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SHNC SHNE	XPO (100) XPO (ENTERPRISE)	\$20,000.00 \$25,000.00	\$17,200.00 \$21,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SHNL SHNT	XPO (50) XPO (25)	\$15,000.00 \$10,000.00	\$12,900.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SHNV	XPO (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SHNX SHR1	XPO (10) LONESTAR (1)	\$5,000.00 \$900.00	\$4,300.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SHR2	LONESTAR (2)	\$1,500.00	\$1,290.00	14% 14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SHRC SHRE	LONESTAR (100) LONESTAR (ENTERPRISE)	\$20,000.00 \$25,000.00	\$17,200.00 \$21,500.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SHRL SHRT	LONESTAR (50) LONESTAR (25)	\$15,000.00 \$10,000.00	\$12,900.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SHRV	LONESTAR (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SHRX SHT1	LONESTAR (10) ATS (1)	\$5,000.00 \$900.00	\$4,300.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SHT2 SHTC	ATS (2) ATS (100)	\$1,500.00 \$20,000.00	\$1,290.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SHTE	ATS (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SHTL	ATS (50) ATS (25)	\$15,000.00 \$10,000.00	\$12,900.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SHTV	ATS (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SHTX SNE1	ATS (10) EASTERN CONNECTION (1)	\$5,000.00 \$900.00	\$4,300.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNE2 SNEC	EASTERN CONNECTION (2) EASTERN CONNECTION (100)	\$1,500.00 \$20,000.00	\$1,290.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNEE	EASTERN CONNECTION (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNEL SNET	EASTERN CONNECTION (50) EASTERN CONNECTION (25)	\$15,000.00 \$10,000.00	\$12,900.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNEV SNEX	EASTERN CONNECTION (5) EASTERN CONNECTION (10)	\$3,000.00 \$5,000.00	\$2,580.00 \$4,300.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNG1	GLOBALTRANZ (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNG2 SNGC	GLOBALTRANZ (2) GLOBALTRANZ (100)	\$1,500.00 \$20,000.00	\$1,290.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNGE SNGL	GLOBALTRANZ (ENTERPRISE) GLOBALTRANZ (50)	\$25,000.00 \$15,000.00	\$21,500.00 \$12,900.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNGT	GLOBALTRANZ (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNGV SNGX	GLOBALTRANZ (5) GLOBALTRANZ (10)	\$3,000.00 \$5,000.00	\$2,580.00 \$4,300.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNM1	MIDLAND COURIER (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNM2 SNMC	MIDLAND COURIER (2) MIDLAND COURIER (100)	\$1,500.00 \$20,000.00	\$1,290.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNME SNML	MIDLAND COURIER (ENTERPRISE) MIDLAND COURIER (50)	\$25,000.00 \$15,000.00	\$21,500.00 \$12,900.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNMT	MIDLAND COURIER (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNMV SNMX	MIDLAND COURIER (5) MIDLAND COURIER (10)	\$3,000.00 \$5,000.00	\$2,580.00 \$4,300.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNR1	ONTRAC (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNR2 SNRC	ONTRAC (2) ONTRAC (100)	\$1,500.00 \$20,000.00	\$1,290.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNRE SNRL	ONTRAC (ENTERPRISE) ONTRAC (50)	\$25,000.00 \$15,000.00	\$21,500.00 \$12,900.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNRT	ONTRAC (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNRV SNRX	ONTRAC (5) ONTRAC (10)	\$3,000.00 \$5,000.00	\$2,580.00 \$4,300.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNS1	SPEE-DEE (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNS2 SNSC	SPEE-DEE (2) SPEE-DEE (100)	\$1,500.00 \$20,000.00	\$1,290.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNSE SNSL	SPEE-DEE (ENTERPRISE) SPEE-DEE (50)	\$25,000.00 \$15,000.00	\$21,500.00 \$12,900.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNST	SPEE-DEE (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNSV SNSX	SPEE-DEE (5) SPEE-DEE (10)	\$3,000.00 \$5,000.00	\$2,580.00 \$4,300.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNU1	DICOM (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNU2 SNUC	DICOM (2) DICOM (100)	\$1,500.00 \$20,000.00	\$1,290.00 \$17,200.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNUE SNUL	DICOM (ENTERPRISE) DICOM (50)	\$25,000.00 \$15,000.00	\$21,500.00 \$12,900.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15% ¹
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Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNUT SNUV	DICOM (25) DICOM (5)	\$10,000.00 \$3,000.00	\$8,600.00 \$2,580.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNUX SNV1	DICOM (10)	\$5,000.00	\$4,300.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNV1 SNV2	VELOCITY (1) VELOCITY (2)	\$900.00 \$1,500.00	\$774.00 \$1,290.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNVC SNVE	VELOCITY (100)	\$20,000.00	\$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNVL	VELOCITY (ENTERPRISE) VELOCITY (50)	\$25,000.00 \$15,000.00	\$21,500.00 \$12,900.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNVT SNVV	VELOCITY (25) VELOCITY (5)	\$10,000.00 \$3,000.00	\$8,600.00 \$2,580.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNVX	VELOCITY (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNY1 SNY2	ICS COURIER (1)	\$900.00 \$1,500.00	\$774.00 \$1,290.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNYC	ICS COURIER (2)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNYE SNYL	ICS COURIER (ENTERPRISE) ICS COURIER (50)	\$25,000.00 \$15,000.00	\$21,500.00 \$12,900.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNYT	ICS COURIER (35)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNYV	ICS COURIER (5) ICS COURIER (10)	\$3,000.00 \$5,000.00	\$2,580.00 \$4,300.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZ1	CARDINAL COURIER (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNZ2 SNZC	CARDINAL COURIER (2) CARDINAL COURIER (100)	\$1,500.00 \$20,000.00	\$1,290.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZE	CARDINAL COURIER (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNZL SNZT	CARDINAL COURIER (50) CARDINAL COURIER (25)	\$15,000.00 \$10,000.00	\$12,900.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZV	CARDINAL COURIER (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE REGIONAL CARRIERS SENDSUITE LIVE REGIONAL CARRIERS	SNZX SSFE	CARDINAL COURIER (10) REGIONAL CARRIER SET-UP FEE	\$5,000.00 \$773.00	\$4,300.00 \$664.78	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE REGIONAL CARRIERS	SL30	100 LB. TABLETOP SCALE	\$995.00	\$855.70	14%	\$229.00	\$194.65	18.08	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SCALES SENDSUITE LIVE SCALES	SL32 JN96002	200 LB. ROLLERTOP SCALE BASE MOUNT DISPLAY KIT FOR JN75 SCALE	\$1,295.00 \$160.00	\$1,113.70 \$137.60	14% 14%	\$323.00 \$0.00	\$274.55 \$0.00	25.51 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE SCALES SENDSUITE LIVE SCALES	JR76 SDIM	GREEN J075 100 LB TABLETOP SCALE FACTORY CERTIFIED DIMENSIONER	\$495.00 \$8,900.00	\$425.70	14%	\$229.00 \$850.00	\$194.65 \$722.50	18.08 67.12	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE SCALES SENDSUITE LIVE SOFTWARE OPTIONS	SDIM SLT1	DIMENSIONER ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1)	\$8,900.00	\$7,654.00 \$516.00	14% 14%	\$850.00 \$0.00	\$722.50 \$0.00	0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLT2	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTC	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (100) ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTE	(ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS SENDSUITE LIVE SOFTWARE OPTIONS	SLTL SLTT	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (50) ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (25)	\$6,000.00 \$4,000.00	\$5,160.00 \$3,440.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTV	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS SENDSUITE TRACKING BARCODE SCANNERS	SLTX	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
AND DATA COLLECTORS	T5TW	WIRELESS ACCESS POINT	\$1,395.00	\$1,199.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	T5TB	USB SYNC CABLE	\$200.00	\$172.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING BARCODE SCANNERS	TMNS	CELLULAR SYNCH DATA PLAN	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
AND DATA COLLECTORS SENDSUITE TRACKING LICENSES	T2X1	SINGLE SITE UNLIMITED WORKSTATION	\$8,615.00	\$7,408.90	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING LICENSES	T2X3	UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE	\$4,615.00	\$3,968.90	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING LICENSES	TRMM	UNLIMITED WORKSTATION MULTIPLE SITE UNLIMITED WORKSTATION	\$17,225.00	\$14,813.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING LICENSES	TRUM	UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING MULTIPLE SITE		UNLIMITED WORKSTATION										
OPTIONS	T5MC	ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$219,000.00	\$188,340.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING MULTIPLE SITE OPTIONS	T5ML	ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$132,000.00	\$113,520.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING MULTIPLE SITE	T5MX	ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$30,750.00	\$26,445.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
OPTIONS			\$30,750.00	\$20,443.00		30.00	Ş0.00	0.00	50.00	Ş0.00	30.00	1370
SENDSUITE TRACKING MULTIPLE SITE OPTIONS	TSUC	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$3,495.00	\$3,005.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE HARDWARE SENDSUITE TRACKING ONLINE HARDWARE	JZ20 T61C	LABEL PRINTER MOBILE SCANNER SINGLE BAY CRADLE	\$995.00 \$199.00	\$855.70 \$171.14	14% 14%	\$216.00 \$0.00	\$183.60 \$0.00	17.06 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE TRACKING ONLINE HARDWARE	T65C	MOBILE SCANNER 5 BAY CRADLE	\$599.00	\$515.14	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE HARDWARE	T6WE	TETHERED WEDGE SCANNER FOR SSTO	\$499.00	\$429.14	14%	\$15.00	\$12.75	1.18	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES	TORL	SSTO REMOTE TRAINING <half 4="" day,="" people<="" td=""><td>\$850.00</td><td>\$731.00</td><td>14%</td><td>\$0.00</td><td>\$0.00</td><td>0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>15%</td></half>	\$850.00	\$731.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE PROFESSIONAL	T6RF	SSTO REMOTE TRAINING <full 4="" day,="" people<="" td=""><td>\$1,400.00</td><td>\$1,204.00</td><td>14%</td><td>\$0.00</td><td>\$0.00</td><td>0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td>15%</td></full>	\$1,400.00	\$1,204.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SERVICES SENDSUITE TRACKING ONLINE PROFESSIONAL	T6RG	CCTO ONICITE HIM INCT. TONIC SCHILL DAY ADDI	£2.67F.00	£2 200 F0	14%	£0.00	ć0.00	0.00	60.00	60.00	£0.00	15%
SERVICES	TONG	SSTO ONSITE HW INST, TRNG <full 4ppl<="" day,="" td=""><td>\$2,675.00</td><td>\$2,300.50</td><td></td><td>\$0.00</td><td>\$0.00</td><td>0.00</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td><td></td></full>	\$2,675.00	\$2,300.50		\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	
SENDSUITE TRACKING OPTIONS SENDSUITE TRACKING OPTIONS	J546 T5T0	COUNTER SIGNATURE PAD PLUS NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00 \$1,995.00	\$1,715.70 \$1,715.70	14% 14%	\$303.00 \$312.00	\$257.55 \$265.20	23.93 24.64	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE TRACKING OPTIONS	T5T3	ARRIVAL WEB CAM	\$245.00	\$210.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	TST9	CORDLESS SCANNER SCANNER STAND FOR NON-CONTACT PROGRAMMABLE	\$1,895.00	\$1,629.70	14%	\$415.00	\$352.75	32.77	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	TSTS	WEDGE SCANNER	\$145.00	\$124.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS SENDSUITE TRACKING OPTIONS	T6MD T6ME	WIRELESS MOBILE SCANNER T6MD CELLULAR & WIRELESS MOBILE SCANNER T6ME	\$1,299.00 \$1,850.00	\$1,091.16 \$1,554.00	16% 16%	\$225.00 \$586.00	\$191.25 \$498.10	17.77 46.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE TRACKING OPTIONS	T790031	SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$750.00	\$630.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS SENDSUITE TRACKING OPTIONS	J596037 T790032	FIVE BAY CRADLE FOR T764/5, T6MD/E ETHERNET ADAPTER T764/5, T6MD/E	\$850.00 \$599.00	\$714.00 \$503.16	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE TRACKING OPTIONS	T790033	RUGGED BOOT T764/5, T6MD/E	\$170.20	\$142.97	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS SENDSUITE TRACKING OPTIONS	T790034 BTRY-TC51-TC56	SNAP-ON TRIGGER HANDLE T764/5, T6MD/E BATTERY FOR T764/5, T6MD/E	\$450.00 \$125.00	\$378.00 \$105.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE TRACKING OPTIONS SENDSUITE TRACKING OPTIONS	T6RE	REMOTE/WEB BASED USER TRAINING – 4 HOURS FOUR PE		\$714.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS SENDSUITE TRACKING OPTIONS	T6RF	REMOTE/WEB BASED USER TRAINING – FULL DAY FOUR PI HARDWARE INSTALLATION AND TRAINING – ONSITE FULL	\$1,400.00 \$2,675.00	\$1,176.00 \$2,247.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE TRACKING OPTIONS SENDSUITE TRACKING PRINTERS	T6RG TS33	TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN.	\$73.00	\$62.78	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
	T5HP	CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	\$1,495.00	\$1,285.70	14%	\$396.00	\$336.60	31.27	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PRINTERS SENDSUITE TRACKING PRINTERS	T5MP	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER LOW TO MID VOLUME 4 IN. LABEL PRINTER	\$995.00	\$855.70	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PRINTERS	T5PP	LASER PRINTER	\$695.00	\$597.70	14%	\$168.00	\$142.80	13.27	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PRINTERS SENDSUITE TRACKING PROFESSIONAL	T5T8	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	\$1,191.10	14%	\$177.00	\$150.45	13.98	\$0.00	\$0.00	\$0.00	15%
SERVICES	T5Y1	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	\$683.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	T5Y2	INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,623.00	\$1,363.32	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL	T5Y5	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SERVICES SENDSUITE TRACKING PROFESSIONAL												
SERVICES	T5Y6	INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,975.00	\$1,659.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	T5YB	PROJECT MANAGEMENT (1/2 DAY)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL	T5YC	PROJECT MANAGEMENT (1 DAY)	\$1,975.00	\$1,659.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SERVICES SENDSUITE TRACKING PROFESSIONAL		SENDSUITE TRACKING INSTALL SMART CLIENT ON										
SERVICES	VPPG	CUSTOMER PC	\$490.00	\$421.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	VPPH	SENDSUITE TRACKING BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL	VPPJ	SENDSUITE TRACKING ADVANCED OPERATOR TRAINING -	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SERVICES SENDSUITE TRACKING SINGLE SITE OPTIONS	T545	UP TO 4 HRS (2 OPERATORS) ADD 1 SITE W/ SINGLE WORKSTATION	\$795.00	\$683.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SINGLE SITE OPTIONS	T5SC	ADD 100 SITES W/ SINGLE WORKSTATION	\$49,500.00	\$42,570.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
					14%	\$0.00	\$0.00	0.00	\$0.00	ć0.00		15%
SENDSUITE TRACKING SINGLE SITE OPTIONS SENDSUITE TRACKING SINGLE SITE OPTIONS	T5SL T5SU	ADD 50 SITES W/ SINGLE WORKSTATION ADD 1 SINGLE USER	\$29,750.00 \$795.00	\$25,585.00 \$683.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15%

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
NDSUITE TRACKING SOFTWARE OPTIONS	SDTK STET	SOFTWARE DEVELOPER TOOL KIT SENDSUITE TRACKING ENTERPRISE TOOL KIT	\$9,995.00 \$4,995.00	\$8,595.70 \$4,295.70	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NDSUITE TRACKING SOFTWARE OPTIONS	PSST	POST SALE SOFTWARE TOOL KIT	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NDSUITE TRACKING SOFTWARE OPTIONS	T5WC	WIRELESS CONNECTIVITY MODULE	\$300.00	\$258.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NDSUITE XPRESS CARRIERS NDSUITE XPRESS CARRIERS	T213 T214	UPS DROP SHIPMENT POINTS UPS CONTRACT RATES	\$250.00 \$1,000.00	\$215.00 \$860.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NDSUITE XPRESS CARRIERS	T209	USPS STD. A BULK MANIFESTING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NDSUITE XPRESS CARRIERS	T210 T211	UPS STANDARD MANIFEST RATE BUNDLE	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NDSUITE XPRESS CARRIERS NDSUITE XPRESS CARRIERS	T215	UPS HUNDREDWEIGHT RATE BUNDLE USPS DOMESTIC RATE BUNDLE	\$0.00	\$0.00	14%	\$0.00 \$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
NDSUITE XPRESS CARRIERS	T219	USPS DROP SHIPMENT POINTS	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IDSUITE XPRESS CARRIERS	T216 T217	USPS INTERNATIONAL RATE BUNDLE	\$0.00	\$0.00 \$0.00	14% 14%	\$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
IDSUITE XPRESS CARRIERS IDSUITE XPRESS CARRIERS	T218	USPS BULK RATE BUNDLE USPS MIXED MAIL MANIFESTING	\$0.00 \$0.00	\$0.00	14%	\$0.00 \$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IDSUITE XPRESS CARRIERS	T230	FEDEX	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IDSUITE XPRESS CARRIERS	T241	UPS ZIP TO ZONE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS CARRIERS DSUITE XPRESS CARRIERS	T242 T245	USPS ZIP TO ZONE USPS 4TH CLASS DRMC MANIFFST	\$0.00 \$0.00	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
DSUITE XPRESS CARRIERS	T289	FEDEX GROUND DROP SHIP	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IDSUITE XPRESS CARRIERS	T290	USPS MANIFESTING DROP SHIPMENT POINTS	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS CARRIERS DSUITE XPRESS CARRIERS	T291 T246	DHL PLUS DROP SHIPMENT POINTS ONLINE PLUS FOR UPS PLD	\$250.00 \$0.00	\$215.00 \$0.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
DSUITE XPRESS CARRIERS	T265	USPS STD. A NON-PROFIT SERVICES	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS CARRIERS	T271	USPS INTERNATIONAL MANIFESTING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS CARRIERS	T2DH	DHL	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS CARRIERS DSUITE XPRESS CARRIERS	T2MM T2UM	USPS EXPRESS MAIL MANIFESTING USPS MANIFEST	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
DSUITE XPRESS CARRIERS	T2UP	UPS	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS CARRIERS	T2US	USPS	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS CARRIERS	T286 TFXD	SPEEDEE DELIVERY SERVICE	\$750.00	\$645.00 \$0.00	14% 14%	\$0.00	\$0.00	0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	15% 15%
DSUITE XPRESS CARRIERS DSUITE XPRESS CARRIERS	TFXO	FEDEX ONLINE DROPSHIP FXO – FEDEX ONLINE	\$0.00 \$0.00	\$0.00 \$0.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
DSUITE XPRESS COMPUTERS	T124	PC W/ FLAT PANEL MONITOR	\$2,795.00	\$2,403.70	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS LICENSES	VS42	SENDSUITE XPRESS USPS ONLY OFFERING	\$3,100.00	\$2,666.00	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS LICENSES	VS43	SENDSUITE XPRESS MULTI-CARRIER PACKAGE	\$5,000.00	\$4,300.00	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS LICENSES	T25B	SENDSUITE XPRESS POSTAL MANAGER- SOFTWARE ONLY	\$4,580.00	\$3,938.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
		USPS METER RATES CAN ADD USPS MANIFESTING										
DSUITE XPRESS LICENSES	T25C	SENDSUITE XPRESS 300 CAN ADD ANY THREE CARRIERS	\$5,380.00	\$4,626.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS LICENSES	T25D	SENDSUITE XPRESS 400 CAN ADD ANY FOUR CARRIERS SENDSUITE XPRESS 500 - ALL CARRIERS, NETWORKING	\$6,580.00	\$5,658.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS LICENSES	T25E	AND SIMPLE INTEGRATION	\$7,780.00	\$6,690.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS LICENSES	T2RH	ASCENT/SSX TO SENDSUITE XPRESS 300 - 3 CARRIER	\$5,380.00	\$4,626.80	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
		LOYALTY PACKAGE ASCENT/SSX TO SENDSUITE XPRESS 400 - 4 CARRIER										
DSUITE XPRESS LICENSES	T2RJ	LOYALTY PACKAGE	\$6,580.00	\$5,658.80	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS LICENSES	T2RK	ASCENT/SSX TO SENDSUITE XPRESS 500 - ALL CARRIER	\$9,880.00	\$8,496.80	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
DOG A MESS EIGENSES		LOYALTY PACKAGE	+-,	40,1000		*******	*******		*****	*****	*****	
DSUITE XPRESS LICENSES	T2RL	ASCENT/SSX TO SENDSUITE XPRESS 1000 - ALL CARRIER NETWORKING AND INTEGRATION LOYALTY PACKAGE	\$12,880.00	\$11,076.80	14%	\$443.00	\$376.55	34.98	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS PRINTERS	T320	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	\$1,675.80	16%	\$312.00	\$265.20	24.64	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS PRINTERS	T319	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	\$1,285.70	14%	\$396.00	\$336.60	31.27	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS PRINTERS DSUITE XPRESS PRINTERS	T321 T322	LASER PRINTER LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$695.00 \$995.00	\$597.70 \$855.70	14% 14%	\$168.00 \$222.00	\$142.80 \$188.70	13.27 17.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
		CERTIFIED LABELS FOR LOW TO MID VOLUME LABEL										
DSUITE XPRESS PRINTERS	TS48	PRINTER	\$115.00	\$98.90	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS PRINTERS	T196003	SHIPREQUEST MULTI PACK (5 CDS)	\$125.00	\$107.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS PROFESSIONAL SERVICES		INSTALL SOFTWARE ON CUSTOMER'S PC BASIC OPERATOR TRAINING - UP TO 4 HRS (2	\$490.00	\$421.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS PROFESSIONAL SERVICES	T414	OPERATORS)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS PROFESSIONAL SERVICES	T415	ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2	\$1.000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IDSUITE XPRESS PROFESSIONAL SERVICES		OPERATORS) LIVE APPLICATION SUPPORT	\$953.00	\$790.99	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
IDSUITE XPRESS PROFESSIONAL SERVICES		SCREEN CUSTOMIZATION - 2 HRS	\$477.00	\$395.91	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS PROFESSIONAL SERVICES		REPORTS CUSTOMIZATION - 2 HRS	\$953.00	\$790.99	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS PROFESSIONAL SERVICES		PROJECT MANAGEMENT (1/2 DAY)	\$1,050.00	\$871.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS PROFESSIONAL SERVICES DSUITE XPRESS PROFESSIONAL SERVICES		PROJECT MANAGEMENT (1 DAY) INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$2,050.00 \$875.00	\$1,701.50 \$726.25	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
IDSUITE XPRESS PROFESSIONAL SERVICES		INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,750.00	\$1,452.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS PROFESSIONAL SERVICES	T4P4	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$1,050.00	\$871.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS PROFESSIONAL SERVICES DSUITE XPRESS PROFESSIONAL SERVICES	T4P5 SMS2	INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$2,050.00 \$510.00	\$1,701.50 \$423.30	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
		SENDSUITE XPRESS MAILER ID ASSISTANCE SERVICE SOFTWARE METER INTERFACE - PER METER (DM SERIES										
DSUITE XPRESS SOFTWARE OPTIONS	T196027	ONLY)	\$295.00	\$253.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS SOFTWARE OPTIONS	T101	CARRIER LOG 1	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS SOFTWARE OPTIONS DSUITE XPRESS SOFTWARE OPTIONS	T102 T103	CUSTOM PROGRAMMABLE CARRIER - 1 LTL CUSTOMER PROGRAMMABLE CARRIER	\$258.00 \$361.00	\$221.88 \$310.46	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
DSUITE XPRESS SOFTWARE OPTIONS DSUITE XPRESS SOFTWARE OPTIONS	T103	LTL CUSTOMER PROGRAMMABLE CARRIER HAZMAT	\$950.00	\$817.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15% 15%
DSUITE XPRESS SOFTWARE OPTIONS	T105	DIFFERENTIAL WEIGHING (OFFWEIGHT)	\$500.00	\$430.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS SOFTWARE OPTIONS	T110	MULTI-WORKSTATION CLIENT LICENSE	\$500.00	\$430.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
OSUITE XPRESS SOFTWARE OPTIONS OSUITE XPRESS SOFTWARE OPTIONS	T113 T116	NETQUERY DDX LINK	\$2,000.00 \$1,995.00	\$1,720.00 \$1.715.70	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
OSUITE XPRESS SOFTWARE OPTIONS	T118	ODBC LINK	\$1,295.00	\$1,113.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
OSUITE XPRESS SOFTWARE OPTIONS	T2AF	RDI FEATURE	\$795.00	\$683.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
OSUITE XPRESS SOFTWARE OPTIONS	T2CM T2EU	CERTIFIED MAIL FEATURE	\$895.00 \$1,895.00	\$769.70 \$1,629.70	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
DSUITE XPRESS SOFTWARE OPTIONS DSUITE XPRESS SOFTWARE OPTIONS	T2SL	E-RETURN RECEIPT FEATURE SITE LICENSE FOR DESKTOP EXPRESS PLUS	\$1,895.00	\$1,629.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15% 15%
DSUITE XPRESS SOFTWARE OPTIONS	T2SU	SECURE ARCHIVE FEATURE	\$495.00	\$425.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS SOFTWARE OPTIONS	T330	SHIPREQUEST, 2D SCANNER AND SCANLINK	\$1,750.00	\$1,505.00	14%	\$348.00	\$295.80	27.48	\$0.00	\$0.00	\$0.00	15%
OSUITE XPRESS SOFTWARE OPTIONS	T331 T2AC	SHIPREQUEST SOFTWARE AND 2D SCANNER STREETSMART ADDRESS CLEANSING	\$1,750.00 \$0.00	\$1,505.00 \$0.00	14% 14%	\$348.00 \$0.00	\$295.80 \$0.00	27.48 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
DSUITE XPRESS SOFTWARE OPTIONS DSUITE XPRESS SOFTWARE OPTIONS	VSEP	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$3,275.00	\$2,751.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DSUITE XPRESS SOFTWARE OPTIONS	MSPQ	CONNECT+ SENDSUITE INTERFACE	\$300.00	\$258.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SUITE XPRESS SOFTWARE OPTIONS	T2DS	SHIPPING API DROP SHIP	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SUITE XPRESS SUBSCRIPTIONS	VP50	SENDSUITE XPRESS 24/7 STANDBY SOFTWARE SUPPORT	\$56.00	\$47.04	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
DDERS BASE SYSTEM	SH10A	SHOB LIGHT DUTY SHREDDER, SECURITY LEVEL 4	\$410.00	\$344.40	16%	\$37.00	\$31.45	2.92	\$0.00	\$0.00	\$0.00	15%
DDERS BASE SYSTEM	SH11A	SH1B OFFICE SHREDDER, SECURITY LEVEL 4	\$1,170.00	\$982.80	16%	\$105.00	\$89.25	8.29	\$0.00	\$0.00	\$0.00	15%
DDERS BASE SYSTEM DDERS BASE SYSTEM	SH12A	SH2B HIGH VOLUME SHREDDER, SECURITY LEVEL 5	\$2,950.00	\$2,478.00	16%	\$266.00	\$226.10	21.00	\$0.00	\$0.00	\$0.00	15%
DDERS BASE SYSTEM DDERS BASE SYSTEM	SH13A SH14A	SH3B OFFICE SHREDDER, SECURITY LEVEL 5 SH4B HIGH SECURITY SHREDDER, SECURITY LEVEL 7	\$4,100.00 \$6,480.00	\$3,444.00 \$5,443.20	16% 16%	\$369.00 \$583.00	\$313.65 \$495.55	29.14 46.04	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
DDERS PROFESSIONAL SERVICES	SH01	SHREDDER INSTALLATION AND TRAINING	\$210.00	\$176.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BERS BASE SYSTEM	DT3A	W360 MULTIFUNCTION TABBER SYSTEM	\$20,595.00	\$17,299.80	16%	\$2,278.00	\$1,936.30	179.88	\$0.00	\$0.00	\$0.00	15%
BERS OPTIONS	DT3S	W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION	\$3,530.00	\$2,965.20	16%	\$313.00	\$266.05	24.72	\$0.00	\$0.00	\$0.00	15%
BERS OPTIONS	DT3T	TABBER SYSTEM STAND FOR W985 CONVEYOR STACKER	\$840.00	\$705.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ERS OPTIONS	W760	STACKER FOR W360 TABBER	\$1,830.00	\$1,537.20	16%	\$212.00	\$180.20	16.74	\$0.00	\$0.00	\$0.00	15%
ERS PROFESSIONAL SERVICES	DT3D	BASIC INSTALLATION AND TRAINING FOR W360 TABBER	\$546.00	\$458.64	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING OPTIONS VOLUME MAILING OPTIONS	1E45 1E50	PB NETWORK LABEL PRINTER (WHITE) LASER REPORT PRINTER	\$1,250.00 \$850.00	\$1,075.00 \$731.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
VOLUME MAILING OPTIONS VOLUME MAILING OPTIONS	1E90002	ACCOUNTING USB HUB	\$0.00	\$731.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15% 15%
DPRO P SERIES SOFTWARE OPTIONS	1FR3	USPS PRESORTXTRA RATES	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
VOLUME MAILING OPTIONS	1FRM	SOFTWARE FEATURE PCN - RATES MANAGER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
	6C00	DM475C PRINTER/BASE	\$0.00	\$0.00	0%	\$275.00	\$233.75 \$0.00	25.55	\$0.00	\$0.00	\$0.00	15%
	6W/R-M		C120 00								én nn	
O VOLUME MAILING OPTIONS O VOLUME MAILING OPTIONS N VOLUME MAILING BASE SYSTEM	6WB-M 8H00	BROTHER QL-700 THERMAL PRINTER C SERIES IMI BASE	\$129.00 \$0.00	\$116.10 \$0.00	10% 0%	\$0.00 \$0.00	\$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
MID VOLUME MAILING OPTIONS SENDPRO P SERIES BASE SYSTEM	AC2100-102-00-01 AZCR	PP CONNECT CARE - REENTRY GREEN CONNECT+ 3000 PRO NON-WOW	\$4,560.00 \$21,030.00	\$4,104.00 \$15,772.50	10% 25%	\$0.00 \$2,727.00	\$0.00 \$2,317.95	0.00 253.34	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES BASE SYSTEM	AZCS	GREEN CONNECT+ 3000 PRO WOW GREEN CONNECT+ 2000 SERIES	\$25,445.00	\$19,083.75	25%	\$2,727.00 \$594.89	\$2,317.95 \$505.66	253.34 55.27	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO P SERIES BASE SYSTEM SENDPRO P SERIES BASE SYSTEM	AZCX AZCY	GREEN CONNECT+ 2000 SERIES GREEN CONNECT+ 3000 SERIES NON-WOW	\$9,840.00 \$9,655.00	\$7,675.20 \$7,241.25	22% 25%	\$594.89 \$1,657.21	\$1,408.63	153.96	\$0.00	\$0.00	\$0.00	15% 15%
BUSINESS MANAGER MANAGEMENT WORKS		BUSINESS MANAGER - ADMINISTRATIVE WORKST	\$3,250.00	\$2,925.00	10%	\$570.00	\$484.50	52.95	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER OPTIONS BUSINESS MANAGER OPTIONS	BMSU BMT3	BUSINESS MANAGER - SQL EDITION BUS MNGR WIN XP	\$5,040.00 \$1,230.00	\$4,536.00 \$1,107.00	10% 10%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
MID VOLUME MAILING OPTIONS FURNITURE OPTIONS	DW90060 FNP1	MAILSTREAM EDUCATION SERVICES-2HRS PROFESSIONAL INSTALL FOR FURNITURE	\$495.00 \$66.00	\$410.85 \$54.78	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLOR PROFESSIONAL SERVICES	H6DP	H6DP-COMCOLOR BASIC INSTALL/TRAIN	\$1,061.00	\$880.63	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-3301 M07-3302	33" STORAGE TABLE 33" STAORGAE TABLE W/RAIL	\$1,044.00 \$1,154.25	\$835.20 \$923.40	20% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	M07-3304	33" MODULAR TABLE	\$1,734.00	\$1,387.20	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE FURNITURE	M07-4501 M07-4502	45" STORAGE TABLE 45" STORAGE TABLE W/RAIL	\$1,245.00 \$1,273.63	\$996.00 \$1,018.90	20% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	M07-4504	MODULAR TABLE	\$2,104.50	\$1,683.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE FURNITURE	M07-4505 M07-4506	MODULAR TABLE 45" STORAGE TBL W/ 20 EMS	\$2,858.25 \$2.143.25	\$2,286.60 \$1,714.60	20% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	M07-4508	45" STORAGE TBL W/ 20 EMS2	\$2,192.00	\$1,753.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE FURNITURE	M07-6001 M07-6802	FREE STANDING 60 P-SORTER MODULAR TABLE 68"	\$2,697.50 \$1,501.63	\$2,158.00 \$1,201.30	20% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	M07-6804	FURNITURE	\$2,610.75	\$2,088.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE FURNITURE	M07-6806 M07-9001	68" STORAGE TBL W/ 30 EMS FREE STANDING 90 P-SORTER	\$2,660.75 \$3,516.25	\$2,128.60 \$2,813.00	20% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	M07-MST-3302	33" BASIC DUMP TABLE	\$553.25	\$442.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE FURNITURE	M07-MST-3303 M07-MST-3305	CONFIG - 33" BASIC TABLE W/ SLOTS STANDARD TABLE	\$1,495.75 \$1,648.00	\$1,196.60 \$1,318.40	20% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	M07-MST-3307	CONFIG - 33" BASIC TABLE ELV SLOTS	\$1,678.00	\$1,342.40	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-3308 M07-MST-6804	CONFIG - 33" BASIC TABLE ELV SLOTS FURNITURE	\$1,205.50	\$964.40	20% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE FURNITURE	M07-MST-6805	FURNITURE	\$1,842.75 \$2,839.00	\$1,474.20 \$2,271.20	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE FURNITURE	M-9032-30	DOCUMENT SHELF FOR 30" TABLE	\$195.00	\$156.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M-9032-36 M-9032-48	DOCUMENT SHELF FOR 36" TABLE DOCUMENT SHELF FOR 48" TABLE	\$195.00 \$210.00	\$156.00 \$168.00	20% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	M-9098	UPRIGHT FOR TABLE 1-1/2" TUBE 44" HIGH	\$110.00	\$88.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE FURNITURE	MLBOX-1511-6 MP24	6" HIGH LOCK BOX MP24 - FURNITURE SOLUTIONS WELCOME PACK	\$320.60 \$0.00	\$256.48 \$0.00	20% 0%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	MSD-4533	SLIDING DOORS FOR MAILING TABLE	\$225.00	\$180.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE FURNITURE	MSD-6833 MSS-3333	MODULAR SLIDING DOOR - FOR 68IN. TABLE MODULAR STORAGE SHELF 33IN X 33IN TABLE	\$253.00 \$180.00	\$202.40 \$144.00	20% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	MSS-4533	MODULAR STORAGE SHELF 45-1/2"X33" TABLE	\$190.00	\$152.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE FURNITURE	MSS-6833 MST-3333	MODULAR STORAGE SHELF 68I" X 33" TABLE STANDARD TABLE 33"W X 33"DX29-36"H	\$250.00 \$475.00	\$200.00 \$380.00	20% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	MST-4533	STAND TABLE 45-1/2"W X 33"D X29-36"H	\$550.00	\$440.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE MID VOLUME MAILING OPTIONS	MST-6833 MT30	STANDARD TABLE 68I"W X 33"D X 29-36"H PLATFORM SCALE 30LB/12KG	\$625.00 \$0.00	\$500.00 \$0.00	20%	\$0.00 \$196.00	\$0.00 \$166.60	0.00 18.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	MT-3333	MODULAR TABLE 33" W X 33" DX 29-36" H	\$705.00	\$564.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS FURNITURE	MT3W MT-4533	SCALE, W&M, US - 30 LB MODULAR TABLE 45-1/2" WX33" DX29-36INH	\$0.00 \$770.00	\$0.00 \$616.00	0% 20%	\$196.00 \$0.00	\$166.60 \$0.00	18.21 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	MT-6833	MODULAR TABLE 45-1/2 WX33 DX25-36INH MODULAR TABLE 68IN.W X 33IN.D X29-36IN.H	\$895.00	\$716.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	MT70	PLATFORM SCALE 70 LB / 35 KG	\$0.00	\$0.00	0%	\$253.00	\$215.05	23.50	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS MID VOLUME MAILING OPTIONS	MT73 MT7W	SCALE, W&M, POSTAL - 35 KG SCALE, W&M, GLOBAL - 70 LB / 30 KG	\$0.00 \$0.00	\$0.00 \$0.00	0% 0%	\$253.00 \$253.00	\$215.05 \$215.05	23.50 23.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
LETTER OPENER	OM306	306 LETTER OPENER	\$15,500.00	\$12,710.00	18%	\$1,500.00	\$1,275.00	139.35	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER LETTER OPENER	OM306S OMBAT	306S LETTER OPENER W/SORT 306 LETTER OPENER BATCHER	\$18,500.00 \$1,400.00	\$15,170.00 \$1,176.00	18% 16%	\$1,800.00 \$0.00	\$1,530.00 \$0.00	167.22 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
LETTER OPENER	OMBIN	306S SORT LETTER OPENER BIN	\$700.00	\$588.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER LETTER OPENER	OMCONV OMPRINT	306S SORT LETTER OPENER CONVEYOR 306 AND 306S HIGH SPEED INKJET PRINTER	\$1,900.00 \$3,000.00	\$1,596.00 \$2,520.00	16% 16%	\$160.00 \$225.00	\$136.00 \$191.25	14.86 20.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
RISOCOMCOLOR PROFESSIONAL SERVICES	PS-101	RISO 1 DAY ADD ON WORKFLOW SUPPORT	\$1,250.00	\$1,037.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLOR PROFESSIONAL SERVICES RISOCOMCOLOR PROFESSIONAL SERVICES	PS-102 PS-104	RISO 2 DAY WORKFLOW SUPPORT RISO 4 DAY WORKFLOW SUPPORT	\$2,799.00 \$4,799.00	\$2,323.17 \$3,983.17	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE PROFESSIONAL SERVICES	PSSA	PSSA-PREMIER SUPPORT SUPPLEMENT-LEVEL A	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES LETTER OPENER	PSSB PSSL	PSSB-PREMIER SUPPORT SUPPLEMENT-LEVEL B 306 LETTER OPENER PRO INSTALL-TRAINING	\$0.00 \$325.00	\$0.00 \$269.75	0% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDPRO	PTS1	SENDPRO SAAS ONBOARDING	\$1,000.00	\$830.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE FURNITURE	S-7395 SD-3022	PAPER EJECTION ATTACHMENT TABLE STAND DESK 30"WX22 X29-36"H	\$0.00 \$335.00	\$0.00 \$268.00	0% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	SD-3622	SD-3622-MAIL TABLE 36" LONG X 22" DEEP	\$380.00	\$304.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE FURNITURE	SD-4222 SD-4822	TABLE STAND DESK 42"W X 22"D X 29-36"H SD-4822 UTILITY TABLE 48"X 22"	\$395.00 \$389.00	\$316.00 \$311.20	20% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	SD-5422	TABLE STAND DESK 54"W X 22"X29-36"H	\$415.00	\$332.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE FURNITURE	SD-6022 SD-6622	TABLE STAND DESK 60"WX 22".D X 29-36"H TABLE STAND DESK 66"W X 22"D X 29-33"H	\$460.00 \$444.00	\$368.00 \$355.20	20% 20%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
FURNITURE	SD-7222	SD-7222 TABLE 72"X22"OPTIONAL RAMP	\$475.00	\$380.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	SHH1 SHH2	THIRD PARTY HAZMAT CONNECTOR (1)	\$6,000.00	\$4,980.00	17% 17%	\$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00	\$0.00	15% 15%
SENDSUITE LIVE SENDSUITE LIVE	SHHC	THIRD PARTY HAZMAT CONNECTOR (2) THIRD PARTY HAZMAT CONNECTOR (100)	\$9,000.00 \$30,000.00	\$7,470.00 \$24,900.00	17%	\$0.00 \$0.00	\$0.00	0.00	\$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15%
SENDSUITE LIVE	SHHE	THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE	\$30,000.00	\$24,900.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SENDSUITE LIVE	SHHL	THIRD PARTY HAZMAT CONNECTOR (50) THIRD PARTY HAZMAT CONNECTOR (25)	\$30,000.00 \$24,000.00	\$24,900.00 \$19,920.00	17% 17%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE	SHHV	THIRD PARTY HAZMAT CONNECTOR (5)	\$12,000.00	\$9,960.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SENDSUITE LIVE SCALES	SHHX SL33	THIRD PARTY HAZMAT CONNECTOR (10) 149 LB. ROLLERTOP SCALE (CAL. ONLY)	\$18,000.00 \$1,695.00	\$14,940.00 \$1,406.85	17% 17%	\$0.00 \$330.00	\$0.00 \$280.50	0.00 30.66	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
ENDPRO ENTERPRISE	SLEPSPE	SPE USPS BPOD SPLITTER TOOL	\$3,268.00	\$2,941.20	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ENDPRO ENTERPRISE ENDPRO ENTERPRISE	SMS1SPE SPEOV	SPE SPS MID ASSIST SERVICE SENDPRO ENTERPRISE OVERAGE FEE	\$510.00 \$0.13	\$423.30 \$0.13	17% 0%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
ENDPRO ENTERPRISE	SPM3	SENDPRO STAMP ROLL PRINTING BUNDLE	\$189.99	\$170.99	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING BASE SYSTEM MID VOLUME MAILING BASE SYSTEM	SVBA SVXA	GREEN DM300C DIGITAL MAILING SYSTEM DM475 DIGITAL MAILING SYSTEM	\$1,310.00 \$7,860.00	\$982.50 \$6,288.00	25% 20%	\$176.00 \$410.00	\$149.60 \$348.50	16.35 38.09	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
MID VOLUME MAILING BASE SYSTEM	SVXB	DM475 PRO DIGITAL MAILING SYSTEM	\$9,960.00	\$8,266.80	17%	\$410.00	\$348.50	38.09	\$0.00	\$0.00	\$0.00	15%
ENDSUITE XPRESS PRINTERS ENDSUITE LIVE	T313 T764	149 LB. ROLLERTOP SCALE (CAL ONLY) SST - WIRELESS MOBILE SCANNER T764	\$1,695.00 \$1,850.00	\$1,406.85 \$1,665.00	17% 10%	\$330.00 \$225.00	\$280.50 \$191.25	30.66 20.90	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SENDSUITE LIVE	T765	SST - CELLULAR/WIRELESS MOBILE SCANNER	\$2,399.00	\$2,159.10	10%	\$586.00	\$498.10	54.44	\$0.00	\$0.00	\$0.00	15%
NSERTERS BASE SYSTEM NSERTERS BASE SYSTEM	TI23 TI24	2D TOP W/INST & TRG RELAY 2500-4500 2D BOTTOM W/INST & TRG RELAY 2500-4500	\$2,995.00 \$2,995.00	\$2,455.90 \$2,455.90	18% 18%	\$450.00 \$450.00	\$382.50 \$382.50	41.81 41.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NSERTERS BASE SYSTEM	TI25	RELAY 2500 W/INSTALL & TRAINING	\$8,599.00	\$6,879.20	20%	\$1,158.00	\$984.30	107.58	\$0.00	\$0.00	\$0.00	15%
NSERTERS BASE SYSTEM NSERTERS BASE SYSTEM	TI35 TI45	RELAY 3500 W/INSTALL & TRAINING RELAY 4500 W/INSTALL & TRAINING	\$12,693.00 \$15,193.00	\$10,408.26 \$12,458.26	18% 18%	\$1,617.00 \$2,321.00	\$1,374.45 \$1,972.85	150.22 215.62	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NSERTERS BASE SYSTEM	T190	OMR SCAN W/INSTALL & TRAINING	\$15,193.00 \$1,595.00	\$12,458.26	18% 18%	\$2,321.00	\$1,972.85	0.00	\$0.00	\$0.00	\$0.00	15% 15%
NSERTERS BASE SYSTEM	TI91	OMR SCAN W/INSTALL & TRG RELAY 3500-4500	\$1,595.00	\$1,307.90	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15% 15%
NSERTERS BASE SYSTEM NSERTERS BASE SYSTEM	TI92 TI93	2D TOP W/ RIE/ INSTALL & TRG 2D BOTTOM W/RIE/ INSTALL & TRG	\$2,495.00 \$2,495.00	\$2,045.90 \$2,045.90	18% 18%	\$450.00 \$450.00	\$382.50 \$382.50	41.81 41.81	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
NSERTERS BASE SYSTEM	TIRX	2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$4,335.00	\$3,554.70	18%	\$1,189.00	\$1,010.65	110.46	\$0.00	\$0.00	\$0.00	15%
NSERTERS BASE SYSTEM MID VOLUME MAILING OPTIONS	TIRY VS96030	2D TOWER/INST& TRG/INTEGRITY EXPRESS SW METER INTERFACE EXPANSION KIT (20 FT)	\$2,880.00 \$200.00	\$2,361.60 \$180.00	18% 10%	\$1,189.00 \$0.00	\$1,010.65 \$0.00	110.46 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
ADDRESS RIGHT PRINTERS PC OPTIONS	W592	WINDOWS 10 PC	\$2,590.00	\$2,331.00	10%	\$119.00	\$101.15	11.06	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLOR PROFESSIONAL SERVICES BUSINESS MANAGER OPTIONS	WPD8 Z6C3	INSTALLATION OF ADDL COMPONENTS BUSINESS MANAGER HOST/REMOTE	\$353.00 \$0.00	\$296.52 \$0.00	16% 0%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
BUSINESS MANAGER OPTIONS	Z6V5	BUS MGR SW UPG FR V4.0-5.	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
OW VOLUME MAILING WEIGHING OPTIONS		15 LB WEIGHING OPTION FOR MT30 SCALE	\$1,825.00	\$1,368.75	25% 25%	\$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	15% 15%
OW VOLUME MAILING WEIGHING OPTIONS. OW VOLUME MAILING WEIGHING OPTIONS.		30 LB WEIGHING OPTION FOR MT30 SCALE 70 LB WEIGHING OPTION FOR MT7W SCALE	\$2,820.00 \$3,145.00	\$2,115.00 \$2,358.75	25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
		30 LB WEIGHING OPTION FOR MT3W SCALE	\$2,820.00	\$2,115.00	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
OW VOLUME MAILING WEIGHING OPTIONS OW VOLUME MAILING WEIGHING OPTIONS OW VOLUME MAILING WEIGHING OPTIONS	ZHA9	149 LB WEIGHING OPTION FOR MT4W SCALE 149 LB WEIGHING OPTION FOR MT49 SCALE	\$4,335.00 \$4,335.00	\$3,251.25 \$3,251.25	25% 25% 25%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SOFTWARE, LICENSE AND SUBSCRIPTION LOW VOLUME MAILING ACCESSORIES	1COS 1E44	ENHANCED UIC SOFTWARE - US DESKTOP THERMAL ROLL PRINTER	\$0.00 \$540.00	\$0.00 \$351.00	0% 35%	\$0.00 \$69.00	\$0.00 \$58.65	0.00 5.45	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
PROFESSIONAL SERVICES	BASOSPE	BUSINESS ANALYSIS SERVICES<4HOURS	\$1,008.00	\$403.20	60%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES SOFTWARE, LICENSE AND SUBSCRIPTION ACC	BAS1SPE E: BAS2SPE	BUSINESS ANALYSIS SERVICES<1DAY BUSINESS ANALYSIS - WHITE GLOVE SRV	\$2,016.00 \$525.00	\$806.40 \$451.50	60% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
MEDIUM VOLUME MAILING SYSTEMS MEDIUM VOLUME MAILING SYSTEMS	C2C1 C2C2	SENDPRO C425 - SENDPRO BUNDLE SENDPRO C425 - SENDPRO PLUS BUNDLE	\$1,190.00 \$2,590.00	\$1,036.80 \$2,175.60	13% 16%	\$28.00 \$28.00	\$23.80 \$23.80	2.21 2.21	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
MEDIUM VOLUME MAILING SYSTEMS	C425	SENDPRO C425	\$795.00	\$752.40	5%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PROFESSIONAL SERVICES PROFESSIONAL SERVICES	CF2D CFOMR	2D BARCODE CONSULTING AND DESIGN SERVICE OMR CONSULTING AND ANALYSIS SERVICE	\$1,400.00 \$1,400.00	\$1,176.00 \$1,176.00	16% 16%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
LOW VOLUME MAILING ACCESSORIES LOW VOLUME MAILING ACCESSORIES	EQEL1M EQEL1N	ENVELOPES #10 GUMMED, WHITE ENVELOPES 6" X 9" GUMMED, WHITE	\$150.00 \$175.00	\$150.00 \$175.00	0% 0%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
LOW VOLUME MAILING ACCESSORIES LOW VOLUME MAILING ACCESSORIES	EQEL10 EQEL1P	ENVELOPES 6" X 9 1/2" GUMMED, WHITE ENVELOPES 9 1/2" X 12" GUMMED, WHITE	\$185.00 \$250.00	\$185.00 \$250.00	0%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
MEDIUM VOLUME FOLDER-INSERTER ACCESS	O F900020	POWERGUARD2	\$99.00	\$83.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MEDIUM VOLUME FOLDER-INSERTER ACCESS SOFTWARE, LICENSE AND SUBSCRIPTION ACC		POWERGUARD SERVICE PACKAGE 2 INTELLIGENT LOCKER A	\$99.00 \$6,413.05	\$83.16 \$5,622.72	16% 12%	\$0.00 \$233.00	\$0.00 \$198.05	0.00 18.40	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC SOFTWARE, LICENSE AND SUBSCRIPTION ACC		INTELLIGENT LOCKER F INTELLIGENT LOCKER H	\$5,661.07 \$5,473.07	\$4,976.02 \$4,814.34	12% 12%	\$171.00 \$155.00	\$145.35 \$131.75	13.50 12.24	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC	E: LOCKERL	INTELLIGENT LOCKER L	\$5,097.09	\$4,491.00	12%	\$124.00	\$105.40	9.79	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC SOFTWARE, LICENSE AND SUBSCRIPTION ACC		INTELLIGENT LOCKER M INTELLIGENT LOCKER IMPLEMENTATION	\$5,097.09 \$1,000.00	\$4,491.00 \$880.00	12% 12%	\$124.00 \$0.00	\$105.40 \$0.00	9.79 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC SOFTWARE, LICENSE AND SUBSCRIPTION ACC		INTELLIGENT LOCKER R INTELLIGENT LOCKER X	\$4,533.10 \$1,500.00	\$4,005.97 \$1,320.00	12% 12%	\$78.00 \$0.00	\$66.30 \$0.00	6.16 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC SOFTWARE, LICENSE AND SUBSCRIPTION ACC	E: LOCKSVCBASE	INTELLIGENT LOCKER BASE INSTALL INTELLIGENT LOCKER SYS1	\$100.00 \$24,230.73	\$100.00 \$22,235.93	0% 8%	\$0.00 \$1,973.00	\$0.00 \$1,677.05	0.00 155.80	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC	E: LOCKSYS2	INTELLIGENT LOCKER SYS2	\$22,350.78	\$20,619.17	8%	\$1,818.00	\$1,545.30	143.56	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC SOFTWARE, LICENSE AND SUBSCRIPTION ACC		INTELLIGENT LOCKER SYS3 INTELLIGENT LOCKER SYS4	\$22,162.78 \$21,786.80	\$20,457.49 \$20,134.15	8% 8%	\$1,802.00 \$1,771.00	\$1,531.70 \$1,505.35	142.30 139.85	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC SOFTWARE, LICENSE AND SUBSCRIPTION ACC		INTELLIGENT LOCKER SYSS INTELLIGENT LOCKER SYS6	\$20,470.83 \$20,658.83	\$19,002.41 \$19,164.09	7% 7%	\$1,663.00 \$1,678.00	\$1,413.55 \$1,426.30	131.32 132.50	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
LOW VOLUME MAILING SYSTEMS	ME1A	METER EQUIPMENT - C SERIES	\$513.00	\$340.00	34%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MEDIUM VOLUME MAILING SYSTEMS MEDIUM VOLUME MAILING SYSTEMS	ME1B ME1C	METER EQUIPMENT - DM400 METER EQUIPMENT - P SERIES, LV	\$456.00 \$909.00	\$330.00 \$670.00	28% 26%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
HIGH VOLUME MAILING SYSTEMS INTEGRATED POSTAL SCALES	ME1D MT49	METER EQUIPMENT - P SERIES, HV SCALE, GLOBAL - 149 LB / 60 KG	\$909.00 \$0.00	\$580.00 \$0.00	36% 0%	\$0.00 \$253.00	\$0.00 \$215.05	0.00 19.98	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
INTEGRATED POSTAL SCALES	MT4W	SCALE, W&M, GLOBAL - 149 LB / 60 KG	\$0.00	\$0.00	0%	\$253.00	\$215.05	19.98	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC SOFTWARE, LICENSE AND SUBSCRIPTION	PAB1	REPORT PRINTER OPEX 306 LETTER OPENER PREMIUM APP BUNDLE	\$1,400.00 \$0.00	\$1,204.00 \$0.00	14% 0%	\$120.00 \$0.00	\$102.00 \$0.00	9.48 0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION RISOCOMCOLOR PROFESSIONAL SERVICES	PSSS RS11R	PREMIER SUPPORT SUBSCRIPTION SERVICE RS1100 RISO FW RIP	\$0.00 \$11,500.00	\$0.00 \$9,430.00	0% 18%	\$0.00 \$250.00	\$0.00 \$212.50	0.00 19.74	\$2,000.00 \$0.00	\$1,700.00 \$0.00	\$157.93 \$0.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE0 SPE-100L-UNLTD	SENDPRO ENTERPRISE LICENSE SPE 100 LOCATION- UNLIMITED WORKSTATIONS	\$0.00	\$0.00	0% 14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-10L-UNLTD	SPE 10 LOCATION - UNLIMITED WORKSTATIONS	\$150,000.00 \$50,000.00	\$129,000.00 \$43,000.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$28,500.00 \$9,500.00	\$24,225.00 \$8,075.00	\$2,250.52 \$750.17	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC SOFTWARE, LICENSE AND SUBSCRIPTION	E: SPE19 SPE-1L1W	HIGH VOLUME 4IN. LABEL PRINTER SPE 1 LOCATION - 1 WORKSTATION	\$1,495.00 \$5,000.00	\$1,285.70 \$4,300.00	14% 14%	\$396.00 \$0.00	\$336.60 \$0.00	31.27 0.00	\$0.00 \$950.00	\$0.00 \$807.50	\$0.00 \$75.02	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-1L-SERVER SPE-1L-UNLTD	SPE 1 LOCATION - 1 WORKSTATION (SERVER) SPE 1 LOCATION UNLIMITED WORKSTATIONS	\$8,000.00 \$15,000.00	\$6,880.00 \$12,900.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$1,520.00 \$2,850.00	\$1,292.00 \$2,422.50	\$120.03 \$225.05	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC	E: SPE20	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	\$1,715.70	14%	\$204.00	\$173.40	16.11	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC SOFTWARE, LICENSE AND SUBSCRIPTION ACC		LASER PRINTER LOW TO MID VOLUME 4IN. LABEL PRINTER	\$695.00 \$995.00	\$597.70 \$855.70	14% 14%	\$173.00 \$222.00	\$147.05 \$188.70	13.66 17.53	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-25L-UNLTD SPE-2L-UNLTD	SPE 25 LOCATION - UNLIMITED WORKSTATIONS SPE 2 LOCATION - UNLIMITED WORKSTATIONS	\$75,000.00 \$20,000.00	\$64,500.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$14,250.00 \$3,800.00	\$12,112.50 \$3,230.00	\$1,125.26 \$300.07	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC	E: SPE30	100 LB. TABLETOP SCALE	\$995.00	\$855.70	14%	\$229.00	\$194.65	18.08	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC SOFTWARE, LICENSE AND SUBSCRIPTION ACC		200 LB. ROLLERTOP SCALE 149 LB. ROLLERTOP SCALE (CAL. ONLY)	\$1,295.00 \$1,695.00	\$1,113.70 \$1,457.70	14% 14%	\$333.00 \$330.00	\$283.05 \$280.50	26.30 26.06	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC SOFTWARE, LICENSE AND SUBSCRIPTION	E: SPE39 SPE-50L-UNLTD	CORDLESS WEDGE SCANNER SPE 50 LOCATION - UNLIMITED WORKSTATIONS	\$1,895.00 \$100,000.00	\$1,629.70 \$86,000.00	14% 14%	\$415.00 \$0.00	\$352.75 \$0.00	32.77 0.00	\$0.00 \$19,000.00	\$0.00 \$16,150.00	\$0.00 \$1,500.34	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-5L-UNLTD	SPE 5 LOCATION - UNLIMITED WORKSTATIONS	\$37,500.00	\$32,250.00	14%	\$0.00	\$0.00	0.00	\$7,125.00	\$6,056.25	\$562.63	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACC SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-AALZ	PC W/ FLAT PANEL MONITOR ADDITIONAL WORKSTATION LICENSE, SS LIVE	\$2,795.00 \$4,000.00	\$2,403.70 \$3,440.00	14% 14%	\$443.00 \$0.00	\$376.55 \$0.00	34.98 0.00	\$0.00 \$760.00	\$0.00 \$646.00	\$0.00 \$60.01	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACAA SPE-ACE	ADDITIONAL CARRIER ACCOUNT ACTIVATION ACE (1)	\$1,000.00 \$5,000.00	\$860.00 \$4,300.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$190.00 \$950.00	\$161.50 \$807.50	\$15.00 \$75.02	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-10 SPE-ACE-100	ACE (10) ACE (100)	\$15,000.00 \$25,000.00	\$12,900.00 \$21,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$2,850.00 \$4,750.00	\$2,422.50 \$4,037.50	\$225.05 \$375.09	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-2	ACE (2)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$1,425.00	\$1,211.25	\$112.53	15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-25 SPE-ACE-5	ACE (25) ACE (5)	\$20,000.00 \$10,000.00	\$17,200.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$3,800.00 \$1,900.00	\$3,230.00 \$1,615.00	\$300.07 \$150.03	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-50 SPE-ACE-ENT	ACE (50) ACE (ENTERPRISE)	\$25,000.00 \$25,000.00	\$21,500.00 \$21,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$4,750.00 \$4,750.00	\$4,037.50 \$4,037.50	\$375.09 \$375.09	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-10	BLACK BOX SDK (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$9,500.00	\$8,075.00	\$750.17	15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-100 SPE-BBSDK-2	BLACK BOX SDK (100) BLACK BOX SDK (2)	\$100,000.00 \$15,000.00	\$86,000.00 \$12,900.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$19,000.00 \$2,850.00	\$16,150.00 \$2,422.50	\$1,500.34 \$225.05	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-25 SPE-BBSDK-5	BLACK BOX SDK (25) BLACK BOX SDK (5)	\$75,000.00 \$30,000.00	\$64,500.00 \$25,800.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$14,250.00 \$5,700.00	\$12,112.50 \$4,845.00	\$1,125.26 \$450.10	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-50	BLACK BOX SDK (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$17,100.00	\$14,535.00	\$1,350.31	15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-ENT SPE-DGIS	BLACK BOX SDK (ENTERPRISE) THIRD PARTY HAZMAT CONNECTOR (1)	\$100,000.00 \$6,000.00	\$86,000.00 \$5,160.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$19,000.00 \$1,140.00	\$16,150.00 \$969.00	\$1,500.34 \$90.02	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-10 SPE-DGIS-100	THIRD PARTY HAZMAT CONNECTOR (10) THIRD PARTY HAZMAT CONNECTOR (100)	\$18,000.00 \$30,000.00	\$15,480.00 \$25,800.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$3,420.00 \$5,700.00	\$2,907.00 \$4,845.00	\$270.06 \$450.10	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-2	THIRD PARTY HAZMAT CONNECTOR (2)	\$9,000.00	\$7,740.00	14% 14%	\$0.00	\$0.00	0.00	\$1,710.00	\$1,453.50	\$135.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-25 SPE-DGIS-5	THIRD PARTY HAZMAT CONNECTOR (25) THIRD PARTY HAZMAT CONNECTOR (5)	\$24,000.00 \$12,000.00	\$20,640.00 \$10,320.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$4,560.00 \$2,280.00	\$3,876.00 \$1,938.00	\$360.08 \$180.04	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-50 SPE-DGIS-ENT	THIRD PARTY HAZMAT CONNECTOR (50) THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE	\$30,000.00 \$30,000.00	\$25,800.00 \$25,800.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$5,700.00 \$5,700.00	\$4,845.00 \$4,845.00	\$450.10 \$450.10	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLCSECOM SPE-DHLEAPI-10	DHL ECOMMERCE SERVER DHL ECOMMERCE API (10)	\$600.00 \$2,000.00	\$516.00 \$1,720.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$114.00 \$380.00	\$96.90 \$323.00	\$9.00 \$30.01	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-100	DHL ECOMMERCE API (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-2 SPE-DHLEAPI-25	DHL ECOMMERCE API (2) DHL ECOMMERCE API (25)	\$900.00 \$4,000.00	\$774.00 \$3,440.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$171.00 \$760.00	\$145.35 \$646.00	\$13.50 \$60.01	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-5 SPE-DHLEAPI-50	DHL ECOMMERCE API (5) DHL ECOMMERCE API (50)	\$1,500.00 \$6,000.00	\$1,290.00 \$5,160.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$285.00 \$1,140.00	\$242.25 \$969.00	\$22.51 \$90.02	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-ENT	DHL ECOMMERCE API (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLECOMAPI SPE-DHLES-10	DHL ECOMMERCE API DHL ECOMMERCE SERVER (10)	\$600.00 \$2,000.00	\$516.00 \$1,720.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$114.00 \$380.00	\$96.90 \$323.00	\$9.00 \$30.01	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-100 SPE-DHLES-2	DHL ECOMMERCE SERVER (100) DHL ECOMMERCE SERVER (2)	\$10,000.00 \$900.00	\$8,600.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,900.00 \$171.00	\$1,615.00 \$145.35	\$150.03 \$13.50	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-25	DHL ECOMMERCE SERVER (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-5 SPE-DHLES-50	DHL ECOMMERCE SERVER (5) DHL ECOMMERCE SERVER(50)	\$1,500.00 \$6,000.00	\$1,290.00 \$5,160.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$285.00 \$1,140.00	\$242.25 \$969.00	\$22.51 \$90.02	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-ENT SPE-DHLXMLPI	DHL ECOMMERCE SERVER (ENTERPRISE) DHL XML-PI	\$20,000.00 \$600.00	\$17,200.00 \$516.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$3,800.00 \$114.00	\$3,230.00 \$96.90	\$300.07 \$9.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-10	DHL XML-PI (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-100 SPE-DHLXMLPI-2	DHL XML-PI (100) DHL XML-PI (2)	\$10,000.00 \$900.00	\$8,600.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,900.00 \$171.00	\$1,615.00 \$145.35	\$150.03 \$13.50	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-25 SPE-DHLXMLPI-5	DHL XML-PI (25) DHL XML-PI (5)	\$4,000.00 \$1,500.00	\$3,440.00 \$1,290.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$760.00 \$285.00	\$646.00 \$242.25	\$60.01 \$22.51	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-50	DHL XML-PI (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-ENT SPE-ERRC	F DHL XML-PI (ENTERPRISE) ELECTRONIC RETURN RECIEPT CERIFIED	\$20,000.00 \$819.00	\$17,200.00 \$704.34	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$3,800.00 \$0.00	\$3,230.00 \$0.00	\$300.07 \$0.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FEDEX SPE-FSMS	FEDEX CARRIER ACTIVATION FEDEX SHIP MANAGER SERVER	\$0.00 \$0.00	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-1	FEDEX SMARTPOST (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$114.00	\$96.90	\$9.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-10 SPE-FSP-100	FEDEX SMARTPOST (10) FEDEX SMARTPOST (100)	\$2,000.00 \$8,000.00	\$1,720.00 \$6,880.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$380.00 \$1,520.00	\$323.00 \$1,292.00	\$30.01 \$120.03	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-2 SPE-FSP-25	FEDEX SMARTPOST (2) FEDEX SMARTPOST (25)	\$1,280.00 \$4,000.00	\$1,100.80 \$3,440.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$243.00 \$760.00	\$206.55 \$646.00	\$19.19 \$60.01	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-5	FEDEX SMARTPOST (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$274.00	\$232.90	\$21.64	15%

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSP-50 SPE-FSP-ENT	FEDEX SMARTPOST (50) FEDEX SMARTPOST (ENTERPRISE)	\$6,000.00 \$20,000.00	\$5,160.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$1,140.00 \$3,800.00	\$969.00 \$3,230.00	\$90.02 \$300.07	15% 15%
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-1 SPE-FSPWS-10	FEDEX SMARTPOST (1)- FEDEX WEB SERVICES FEDEX SMARTPOST (10)-WEB SERVICES	\$600.00 \$2,000.00	\$516.00 \$1,720.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$114.00 \$380.00	\$96.90 \$323.00	\$9.00 \$30.01	15% 15%
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-100	FEDEX SMARTPOST (100)-WEB SERVICES	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,520.00	\$1,292.00	\$120.03	15%
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-2 SPE-FSPWS-25	FEDEX SMARTPOST (2)-WEB SERVICES FEDEX SMARTPOST (25)-WEB SERVICES	\$1,280.00 \$4,000.00	\$1,100.80 \$3,440.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$243.20 \$760.00	\$206.72 \$646.00	\$19.20 \$60.01	15% 15%
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-5 SPE-FSPWS-50	FEDEX SMARTPOST (5)-WEB SERVICES FEDEX SMARTPOST (50)-WEB SERVICES	\$1,440.00 \$6,000.00	\$1,238.40 \$5,160.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$273.60 \$1,140.00	\$232.56 \$969.00	\$21.60 \$90.02	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-FSPWS-ENT	FEDEX SMARTPOST (ENTERPRISE)-WEB SERVICE	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-1 SPE-FT-10	FEDEX TRANSBORDER (1) FEDEX TRANSBORDER (10)	\$9,000.00 \$50,000.00	\$7,740.00 \$43,000.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,710.00 \$9,500.00	\$1,453.50 \$8,075.00	\$135.03 \$750.17	15% 15%
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-100	FEDEX TRANSBORDER (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$19,000.00	\$16,150.00	\$1,500.34	159
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-25	FEDEX TRANSBORDER (2) FEDEX TRANSBORDER (25)	\$15,000.00 \$75,000.00	\$12,900.00 \$64,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$2,850.00 \$14,250.00	\$2,422.50 \$12,112.50	\$225.05 \$1,125.26	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-5	FEDEX TRANSBORDER (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,700.00	\$4,845.00	\$450.10	159
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FT-50 SPE-FT-ENT	FEDEX TRANSBORDER (50) FEDEX TRANSBORDER (ENTERPRISE)	\$90,000.00 \$100,000.00	\$77,400.00 \$86,000.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$17,100.00 \$19,000.00	\$14,535.00 \$16,150.00	\$1,350.31 \$1,500.34	159 159
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-FTWS-1 SPE-FWS	FEDEX TRANSBORDER (1)- FEDEX WEB SRVC FEDEX WEB SERVICES	\$9,000.00 \$0.00	\$7,740.00 \$0.00	14% 0%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,710.00 \$0.00	\$1,453.50 \$0.00	\$135.03 \$0.00	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO	GOLDEN STATE OVERNIGHT (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	159
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-10 SPE-GSO-100	GOLDEN STATE OVERNIGHT (10) GOLDEN STATE OVERNIGHT (100)	\$5,000.00 \$20,000.00	\$4,300.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$950.00 \$3,800.00	\$807.50 \$3,230.00	\$75.02 \$300.07	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-2	GOLDEN STATE OVERNIGHT (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	159
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-25 SPE-GSO-5	GOLDEN STATE OVERNIGHT (25) GOLDEN STATE OVERNIGHT (5)	\$10,000.00 \$3,000.00	\$8,600.00 \$2,580.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,900.00 \$570.00	\$1,615.00 \$484.50	\$150.03 \$45.01	159 159
DETWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-50	GOLDEN STATE OVERNIGHT (50) GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$15,000.00	\$12,900.00	14% 14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	159 159
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-ENT SPE-H1	ADDITIONAL LOCATION (1) PRICE PER LOC.	\$25,000.00 \$5,000.00	\$21,500.00 \$4,300.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$4,750.00 \$950.00	\$4,037.50 \$807.50	\$375.09 \$75.02	155
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-H2	ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	159
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-H3 SPE-HAZFO	ADDITIONAL LOCATIONS (5) PRICE PER LOC. HAZARDOUS MATERIALS (1)	\$7,500.00 \$5,000.00	\$6,450.00 \$4,300.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,425.00 \$950.00	\$1,211.25 \$807.50	\$112.53 \$75.02	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO-10	HAZARDOUS MATERIALS (10)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	159
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO-100 SPE-HAZFO-2	HAZARDOUS MATERIALS (100) HAZARDOUS MATERIALS (2)	\$25,000.00 \$7,500.00	\$21,500.00 \$6,450.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$4,750.00 \$1,425.00	\$4,037.50 \$1,211.25	\$375.09 \$112.53	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO-25	HAZARDOUS MATERIALS (25)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO-5 SPE-HAZFO-50	HAZARDOUS MATERIALS (5) HAZARDOUS MATERIALS (50)	\$10,000.00 \$25,000.00	\$8,600.00 \$21,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,900.00 \$4,750.00	\$1,615.00 \$4,037.50	\$150.03 \$375.09	15°
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO-ENT	HAZARDOUS MATERIALS (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,750.00	\$4,037.50	\$375.09	15
OFTWARE, LICENSE AND SUBSCRIPTION DETWARE, LICENSE AND SUBSCRIPTION	SPE-HC SPE-HCMI	ADDITIONAL LOCATIONS(100) PRICE PER LOC. HUBCAPP METER INTERFACE	\$1,500.00 \$300.00	\$1,290.00 \$258.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$285.00 \$0.00	\$242.25 \$0.00	\$22.51 \$0.00	15 15
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-HL	ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-HS SPE-HT	HOSTING SERVICES ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$30,000.00 \$3,000.00	\$25,800.00 \$2,580.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$0.00 \$570.00	\$0.00 \$484.50	\$0.00 \$45.01	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-HX	ADDITIONAL LOCATIONS (10) PRICE PER LOC.	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$950.00	\$807.50	\$75.02	155
OFTWARE, LICENSE AND SUBSCRIPTION AC OFTWARE, LICENSE AND SUBSCRIPTION AC		GREEN 150 LB ROLLERTOP SCALE GREEN J075 100 LB TABLETOP SCALE	\$695.00 \$495.00	\$597.70 \$425.70	14% 14%	\$314.00 \$229.00	\$266.90 \$194.65	24.80 18.08	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO	LONESTAR (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	159
DFTWARE, LICENSE AND SUBSCRIPTION DFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO-10 SPE-LSO-100	LONESTAR (10) LONESTAR (100)	\$5,000.00 \$20,000.00	\$4,300.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$950.00 \$3,800.00	\$807.50 \$3,230.00	\$75.02 \$300.07	15°
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO-2	LONESTAR (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	159
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO-25 SPE-LSO-5	LONESTAR (25) LONESTAR (5)	\$10,000.00 \$3,000.00	\$8,600.00 \$2,580.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,900.00 \$570.00	\$1,615.00 \$484.50	\$150.03 \$45.01	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO-50	LONESTAR (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	15
DFTWARE, LICENSE AND SUBSCRIPTION DFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO-ENT SPE-LTLCZ	LONESTAR (ENTERPRISE) LTL CZRLT RATING / BOLS (PER CARRIER)(1)	\$25,000.00 \$900.00	\$21,500.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$4,750.00 \$171.00	\$4,037.50 \$145.35	\$375.09 \$13.50	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ-10	LTL CZARLITE RATE BOL (PER CARRIER) (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$950.00	\$807.50	\$75.02	159
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ-100 SPE-LTLCZ-2	LTL CZARLITE RATE BOL (PER CARRIE) (100) LTL CZARLITE RATE BOL (PER CARRIER) (2)	\$20,000.00 \$1,500.00	\$17,200.00 \$1,290.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$3,800.00 \$285.00	\$3,230.00 \$242.25	\$300.07 \$22.51	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ-25	LTL CZARLITE RATE BOL (PER CARRIER) (25)	\$10,000.00	\$8,600.00	14% 14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	159
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ-5 SPE-LTLCZ-50	LTL CZARLITE RATE BOS (PER CARRIER) (5) LTL CZARLITE RATE BOL (PER CARRIER) (50)	\$3,000.00 \$15,000.00	\$2,580.00 \$12,900.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$570.00 \$2,850.00	\$484.50 \$2,422.50	\$45.01 \$225.05	159 159
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ-ENT SPE-MDC-1	LTL CZARLITE RATE BOL (PER CARRIER)ENTER MISCELLANEOUS DOMESTIC CARRIERS (1)	\$25,000.00 \$900.00	\$21,500.00 \$774.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$4,750.00 \$171.00	\$4,037.50 \$145.35	\$375.09 \$13.50	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-10	MISCELLANEOUS DOMESTIC CARRIERS (1)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$950.00	\$807.50	\$75.02	159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-100 SPE-MDC-2	MISCELLANEOUS DOMESTIC CARRIERS (100)	\$20,000.00	\$17,200.00	14% 14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	159 159
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-25	MISCELLANEOUS DOMESTIC CARRIERS (2) MISCELLANEOUS DOMESTIC CARRIERS (25)	\$1,500.00 \$10,000.00	\$1,290.00 \$8,600.00	14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$285.00 \$1,900.00	\$242.25 \$1,615.00	\$22.51 \$150.03	159
DETWARE, LICENSE AND SUBSCRIPTION DETWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-5 SPE-MDC-50	MISCELLANEOUS DOMESTIC CARRIERS (5) MISCELLANEOUS DOMESTIC CARRIERS (50)	\$3,000.00 \$15,000.00	\$2,580.00 \$12.900.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$570.00 \$2.850.00	\$484.50 \$2.422.50	\$45.01 \$225.05	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-ENT	MISC DOMESTIC CARRIERS (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,750.00	\$4,037.50	\$375.09	159
OFTWARE, LICENSE AND SUBSCRIPTION AC OFTWARE, LICENSE AND SUBSCRIPTION	CE: SPE-OCR SPE-ONT	HANDHELD OCR SCANNER, COMMS CRADLE/STAND ONTRAC (1)	\$2,499.00 \$900.00	\$2,149.14 \$774.00	14% 14%	\$375.00 \$0.00	\$318.75 \$0.00	29.61 0.00	\$0.00 \$171.00	\$0.00 \$145.35	\$0.00 \$13.50	159 159
DFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-10	ONTRAC (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$950.00	\$807.50	\$75.02	159
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-100 SPE-ONT-2	ONTRAC (100) ONTRAC (2)	\$20,000.00 \$1,500.00	\$17,200.00 \$1,290.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$3,800.00 \$285.00	\$3,230.00 \$242.25	\$300.07 \$22.51	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-25	ONTRAC (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	155
DFTWARE, LICENSE AND SUBSCRIPTION DFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-5 SPE-ONT-50	ONTRAC (5) ONTRAC (50)	\$3,000.00 \$15,000.00	\$2,580.00 \$12,900.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$570.00 \$2,850.00	\$484.50 \$2,422.50	\$45.01 \$225.05	159 159
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-ENT	ONTRAC (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,750.00	\$4,037.50	\$375.09	15
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-PBD SPE-RCSFEE	GUARANTEED DELIVERY REGIONAL CARRIER SET-UP FEE	\$0.00 \$773.00	\$0.00 \$664.78	0% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$144.97	\$0.00 \$123.22	\$0.00 \$11.45	15°
OFTWARE, LICENSE AND SUBSCRIPTION AC	CE: SPE-SDIM	DIMENSIONER	\$8,900.00	\$7,654.00	14%	\$850.00	\$722.50	67.12	\$0.00	\$0.00	\$0.00	15
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED SPE-SPEED-10	SPEE-DEE (1) SPEE-DEE (10)	\$900.00 \$5,000.00	\$774.00 \$4,300.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$171.00 \$950.00	\$145.35 \$807.50	\$13.50 \$75.02	15°
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-100	SPEE-DEE (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-2 SPE-SPEED-25	SPEE-DEE (2) SPEE-DEE (25)	\$1,500.00 \$10,000.00	\$1,290.00 \$8,600.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$285.00 \$1,900.00	\$242.25 \$1,615.00	\$22.51 \$150.03	15 15
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-5	SPEE-DEE (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$570.00	\$484.50	\$45.01	15
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-50 SPE-SPEED-ENT	SPEE-DEE (50) SPEE-DEE (ENTERPRISE)	\$15,000.00 \$25,000.00	\$12,900.00 \$21,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$2,850.00 \$4,750.00	\$2,422.50 \$4,037.50	\$225.05 \$375.09	15 15
OFTWARE, LICENSE AND SUBSCRIPTION AC	CE: SPE-SPM8	QL-800 POSTAGE ROLL PRINTER	\$149.00	\$128.14	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-SS1 SPE-T1	SENDPRO ENTERPRISE 1 SITE/SINGLE STATION ERR CERTIFY MAIL /PROOF OF DELIVERY (1)	\$8,000.00 \$600.00	\$6,880.00 \$516.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$460.80 \$114.00	\$391.68 \$96.90	\$36.39 \$9.00	15 15
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-T2	ERR CERTIFIED MAIL PROOF OF DELIVERY (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$243.00	\$206.55	\$19.19	15
OFTWARE, LICENSE AND SUBSCRIPTION AC OFTWARE, LICENSE AND SUBSCRIPTION AC		2 DIMENSIONAL SCANNER CORDLESS SCANNER	\$2,400.00 \$1,895.00	\$2,064.00 \$1,629.70	14% 14%	\$348.00 \$432.00	\$295.80 \$367.20	27.48 34.11	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	15 15
OFTWARE, LICENSE AND SUBSCRIPTION AC	CE: SPE-T6WE	TETHERED WEDGE SCANNER	\$499.00	\$429.14	14%	\$15.00	\$12.75	1.18	\$0.00	\$0.00	\$0.00	15
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-TC SPE-TE	ERR CERTIFY MAIL PROOF OF DELIVERY (100) ERR CERTIFY MAIL PROOF DELIVERY	\$8,000.00 \$20,000.00	\$6,880.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,520.00 \$3,800.00	\$1,292.00 \$3,230.00	\$120.03 \$300.07	15 15
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-TL	ERR CERTIFY MAIL PROOF OF DELIVERY (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15
OFTWARE, LICENSE AND SUBSCRIPTION AC OFTWARE, LICENSE AND SUBSCRIPTION	CE: SPE-TS34 SPE-TT	CORDLESS WEDGE SCANNER SPARE BATTERY ERR CERTIFY MAIL PROOF OF DELIVERY (25)	\$113.00 \$4,000.00	\$97.18 \$3,440.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$0.00 \$760.00	\$0.00 \$646.00	\$0.00 \$60.01	15 15
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-TV	ERR CERTIFIED MAIL PROOF OF DELIVERY (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$274.00	\$232.90	\$21.64	15
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-TX SPE-UNLTD	ERR CERTIFY MAIL /PROOF OF DELIVERY (10) SPE ENTERPRISE - UNLIMITED WORKSTATIONS	\$2,000.00 \$250,000.00	\$1,720.00 \$215,000.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$380.00 \$47,500.00	\$323.00 \$40,375.00	\$30.01 \$3,750.86	15 15
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-UNLTD SPE-UPS	UPS CARRIER ACTIVATION	\$250,000.00	\$215,000.00	14% 0%	\$0.00	\$0.00	0.00	\$47,500.00	\$40,375.00	\$3,750.86	15
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-1	UPS AIR FREIGHT (1)	\$900.00	\$774.00	14% 14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	15 15
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-10 SPE-UPSAF-100	UPS AIR FREIGHT (10) UPS AIR FREIGHT (100)	\$5,000.00 \$20,000.00	\$4,300.00 \$17,200.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00 0.00	\$950.00 \$3,800.00	\$807.50 \$3,230.00	\$75.02 \$300.07	15 15
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-2	UPS AIR FREIGHT (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	15
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-25 SPE-UPSAF-5	UPS AIR FREIGHT (25) UPS AIR FREIGHT (5)	\$10,000.00 \$3,000.00	\$8,600.00 \$2,580.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$1,900.00 \$570.00	\$1,615.00 \$484.50	\$150.03 \$45.01	15°
OFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-50	UPS AIR FREIGHT (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	155
OFTWARE, LICENSE AND SUBSCRIPTION OFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAFAPI-1 SPE-UPSAF-ENT	UPS AIR FREIGHT (1)-UPS API UPS AIR FREIGHT (ENTERPRISE)	\$900.00 \$25,000.00	\$774.00 \$21,500.00	14% 14%	\$0.00 \$0.00	\$0.00 \$0.00	0.00	\$171.00 \$4,750.00	\$145.35 \$4,037.50	\$13.50 \$375.09	159 159
			\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	159
SOFTWARE, LICENSE AND SUBSCRIPTION SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAPI SPE-UPS-CCR	UPS API UPS CUSTOM CARRIER RATE	\$2,060.00	\$1,771.60	14%	\$0.00	\$0.00	0.00	\$391.00	\$332.35	\$30.88	159

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSCS	UPS- CONNECTSHIP UPS CONSOLIDATED	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-10	UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-100	UPS DOMESTIC MAIL INNOVATIONS (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,520.00	\$1,292.00	\$120.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-2	UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-25	UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-5	UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$274.00	\$232.90	\$21.64	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-50	UPS DOMESTIC MAIL INNOVATIONS (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSDMI-ENT	UPS DOM. MAIL INNOVATIONS (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSMI-1	UPS DOMESTIC MAIL INNOVATIONS (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-1	UPS SUREPOST (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$114.00	\$96.90	\$9.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-10	UPS SUREPOST (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-100	UPS SUREPOST (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,520.00	\$1,292.00	\$120.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-2	UPS SUREPOST (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$243.00	\$206.55	\$19.19	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-25	UPS SUREPOST (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-5	UPS SUREPOST (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$274.00	\$232.90	\$21.64	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-50	UPS SUREPOST (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSSP-ENT	UPS SUREPOST (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-1	UPS TRADE DIRECT/CROSS BORDER CONS.(1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$1,710.00	\$1,453.50	\$135.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-10	UPS TRADE DIRECT/CROSS BORDER CONS. (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$9,500.00	\$8,075.00	\$750.17	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-100	UPS TRADE DIRECT/CROSS BORDER CONS.(100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$19,000.00	\$16,150.00	\$1,500.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-2	UPS TRADE DIRECT/CROSS BORDER CONS. (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,850.00	\$2,422.50	\$225.05	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-25	UPS TRADE DIRECT/CROSS BORDER CONS. (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$14,250.00	\$12,112.50	\$1,125.26	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-5	UPS TRADE DIRECT/CROSS BORDER CONS. (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,700.00	\$4,845.00	\$450.10	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPS-TDCBC-50	UPS TRADE DIRECT/CROSS BORDER CONS. (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$17,100.00	\$14,535.00	\$1,350.31	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSTDCBC-ENT	UPS TRADE DIRECT/CROSSBORDER CONS(ENTER)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$19,000.00	\$16,150.00	\$1,500.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-USPS	USPS CARRIER ACTIVATION	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-USPSAPI-DISC	USPS SHIPPING API -DISCT PROGRAM \$0	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-USPSCS	USPS MANIFEST- CONNECTSHIP USPS SERVER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TINP	NON PERF PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TIPP	PERFED PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION AC	CE: ZHC425	SENDPRO C425 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%

Meter Description	Postage Meter Re	entals	COMM	DA.	DISCOUNT
Meter	J		COMML MONTHLY	PA MONTHI Y	OFF
G900 - MMMS	Meter	Description			COMML
G900 - MHMS	COOO NANANAS	DNA400 NATTED	ćra	¢4C	_
7H00-MLMS			•	·	13%
THOO-MMMS			•	·	13% 4%
AW00-MLMS		·	•	·	
AW00-MMMS		·	•	·	11%
### WOO-MHMS METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRI \$76 \$65 Purchase Power		•	•	·	8%
Purchase Power *prices are in addition to meter rental price \$7		·	•	•	10%
### Prices are in addition to meter rental price #### Prices are in addition to meter rental price #### MONTHLY RATE ##### MONTHLY RATE ###################################	4W00-MHMS	METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRI	\$76	\$65	14%
"prices are in addition to meter rental price MONTHLY RATE MONTHLY RATE OFF COMMINANT COMMINENT G900 -MMMS DM400 METER \$7 \$7 \$7 G900 -MMMS DM400 METER \$7 \$7 \$7 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 \$7 \$7 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$7 \$7 4W00-MMMS METER SUBSCRIPTION FOR CONNECT+5000 /SENDPRO F \$15 \$15 4W00-MLMS METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRI \$15 \$15 4W00-MMMS METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRI \$15 \$15 4W00-MHMS METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRI \$15 \$15 4W00-MHMS METER SUBSCRIPTION \$45 \$45 MSGS-ML SPRINT 4G SUBSCRIPTION \$70 \$70 MSGS-ML SPRINT 4G SUBSCRIPTION \$7 \$7 Confirmation Services Subscription COMML MONTHLY RATE PA MONTHLY RATE **prices are in addition to meter rental price COMML MONTHLY RATE \$7 \$7 <td>Purchase Power</td> <td></td> <td>COMMI</td> <td>ΡΔ</td> <td>DISCOUNT</td>	Purchase Power		COMMI	ΡΔ	DISCOUNT
STATE STAT					_
G900 - MMMS	*prices are in add	ition to meter rental price			
G900 - MHMS	G900 -MMMS	DM400 MFTFR	\$7	\$7	0%
THOO-MLMS			•	•	0%
TH00-MMMS				•	0%
4W00-MLMS			•	•	0%
4W00-MMMS METER SUBSCRIPTION FOR CONNECT+1000/2000 & SE \$15 \$15 \$40 \$400-MHMS METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRI \$15 \$15 \$15 \$15 \$400-MHMS METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRI \$15 \$15 \$15 \$15 \$15 \$15 \$15 \$15 \$15 \$15		•	•	•	0%
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MONTHLY RATE MONTHLY RATE MSGS-ML MSGS-ML MSGS-MM SPRINT 4G SUBSCRIPTION TO STREET MONTHLY MONTHLY RATE MONTHLY RATE DISCOUNTINE MONTHLY RATE SPRINT SPRIN	Connect+ Subscr	iptions	COMML	PA	DISCOUNT
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MSGS-ML SPRINT 4G SUBSCRIPTION \$45 \$45 \$45 \$45 \$45 \$45 \$45 \$45 \$45 \$45			RATE	RATE	
Confirmation Services Subscription *prices are in addition to meter rental price G9SS-MMMS CONFIRMATION SERVICES FOR DM400 METER G9SS-MHMS CONFIRMATION SERVICES FOR DM475 METER 7 \$7 7H00-MLMS MIMI METER SUBSCRIPTION FOR SENDPRO C200/C425 7H00-MMMS METER COMML PRICE COMML MONTHLY MONTHLY MONTHLY MONTHLY MONTHLY MONTHLY MONTHLY MONTHLY MONTHLY RATE COMML PRICE COMML PRICE COMML PRICE COMML MONTHLY RATE COMML PRICE COMML PRICE COMML PRICE COMML MONTHLY RATE COMML PRICE COMML PRI	MSGS-ML	SPRINT 4G SUBSCRIPTION	\$45	\$45	0%
Confirmation Services Subscription *prices are in addition to meter rental price G9SS-MMMS CONFIRMATION SERVICES FOR DM400 METER G9SS-MHMS CONFIRMATION SERVICES FOR DM475 METER COMML PRICE G9SS-MHMS CONFIRMATION SERVICES FOR DM475 METER COMML PRICE G9SS-MHMS CONFIRMATION SERVICES FOR DM475 METER CONFIRMATION SERVICES FOR DM475 METER CONFIRMATION FOR SENDPRO C200/C425 CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER CONFIRMATION SERVICES FOR CONNECT+ 3000 METEF COMML MONTHLY PA MONTHLY S17 Electronic Return Receipt Subscription COMML MONTHLY RATE COMML MONTHLY RATE DISCOUN OFF COMML PRICE G9SS-MHMS ELECTRONIC RETURN RECEIPT FOR DM475 METER S121 COMML PRICE G9SS-MHMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 S21 S21 FH00-MMMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 S21 S21				· ·	0%
*prices are in addition to meter rental price G9SS-MMMS CONFIRMATION SERVICES FOR DM400 METER \$7 \$7 G9SS-MHMS CONFIRMATION SERVICES FOR DM475 METER \$7 \$7 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 \$7 \$7 7H00-MMMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$7 \$7 M9SS-MLMS CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER \$17 \$17 M9SS-MLMS METER \$17 \$17 Electronic Return Receipt Subscription COMML MONTHLY RATE PAMONTHLY RATE G9SS-MHMS ELECTRONIC RETURN RECEIPT FOR DM475 METER \$21 \$21 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 \$21 \$21 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 \$21 \$21 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$21 \$21			Ψ. σ	4.0	3,5
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G9SS-MHMS CONFIRMATION SERVICES FOR DM475 METER \$7 \$7 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 \$7 \$7 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$7 \$7 7H00-MMMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$7 \$7 CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER \$17 \$17 M9SS-MLMS CONFIRMATION SERVICES FOR CONNECT+ 3000 METEF \$17 \$17 Electronic Return Receipt Subscription Fprices are in addition to meter rental price G9SS-MHMS ELECTRONIC RETURN RECEIPT FOR DM475 METER \$21 \$21 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 \$21 \$21 7H00-MMMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$21 \$21	COCC NANANAC	CONFIDMATION SERVICES FOR DMAQO METER	¢7	¢7	0%
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METER \$17 \$17 M9SS-MHMS CONFIRMATION SERVICES FOR CONNECT+ 3000 METEF \$17 \$17 Electronic Return Receipt Subscription *prices are in addition to meter rental price G9SS-MHMS ELECTRONIC RETURN RECEIPT FOR DM475 METER \$21 \$21 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 \$21 \$21 7H00-MMMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$21 \$21	M9SS-MLMS	•			
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*prices are in addition to meter rental price *prices are in addition to meter rental price *prices are in addition to meter rental price G9SS-MHMS ELECTRONIC RETURN RECEIPT FOR DM475 METER 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 TH00-MMMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$21 \$21	M9SS-MHMS	CONFIRMATION SERVICES FOR CONNECT+ 3000 METER	\$17	\$17	0%
*prices are in addition to meter rental price *prices are in addition to meter rental price *prices are in addition to meter rental price G9SS-MHMS ELECTRONIC RETURN RECEIPT FOR DM475 METER 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 TH00-MMMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$21 \$21	Electronic Return	Receipt Subscription	COMM	DA.	DISCOUNT
*prices are in addition to meter rental price RATE RATE COMML PRICE G9SS-MHMS ELECTRONIC RETURN RECEIPT FOR DM475 METER \$21 \$21 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 \$21 \$21 7H00-MMMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$21 \$21					OFF
G9SS-MHMS ELECTRONIC RETURN RECEIPT FOR DM475 METER \$21 \$21 7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 \$21 \$21 7H00-MMMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$21 \$21	*prices are in add	ition to meter rental price			COMML PRICE
7H00-MLMS IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 \$21 \$21 7H00-MMMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$21 \$21	G9SS-MHMS	ELECTRONIC RETURN RECEIPT FOR DM475 METER	\$21	\$21	0%
7H00-MMMS IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 \$21 \$21	7H00-MLMS	IMI METER SUBSCRIPTION FOR SENDPRO C200/C425			0%
	7H00-MMMS	IMI METER SUBSCRIPTION FOR SENDPRO C300/C400			0%
ELECTROINIC RETORN RECEIFT FOR CONNECT*		ELECTRONIC RETURN RECEIPT FOR CONNECT+	•		
M9SS-MLMS 1000/2000 METER \$25 \$25	M9SS-MLMS		\$25	\$25	0%
ELECTRONIC RETURN RECEIPT FOR CONNECT+ 3000		•		7-3	
M9SS-MHMS METER \$25 \$25	M9SS-MHMS		\$25	\$25	0%
WEIGHT TEN	141.555 14111115	meren.	723	723	

Inview Accoun	nview Accounting Subscription		PA MONTHLY	DISCOUNT OFF
*prices are in a	ddition to meter rental price	MONTHLY RATE	RATE	COMML PRICE
NVMA	INVIEW TMR - SINGLE METER	\$4	\$4	0%
NVMB	INVIEW TMR - UP TO 2 METERS	\$7	\$7	0%
NVMC	INVIEW TMR - UP TO 5 METERS	\$15	\$15	0%
NVMD	INVIEW TMR - UP TO 20 METERS	\$50	\$50	0%
NVME	INVIEW TMR - UP TO 50 METERS	\$100	\$100	0%
NVMF	INVIEW TMR - UP TO 100 METERS	\$150	\$150	0%
NVMG	INVIEW TMR - UNLIMITED METERS	\$250	\$250	0%
SendPro Enter	prise	COMML MONTHLY	PA MONTHLY	DISCOUNT OFF COMML
		RATE	RATE	PRICE
SPE01-C	SENDPRO ENTERPRISE - SHIPPING & MAILING, 1000 TRANSACTIONS PER MONTH	\$470	\$270	43%
SPE02-C	SENDPRO ENTERPRISE - SHIPPING & MAILING, 2,500	¢000	¢ 500	200/
	TRANSACTIONS PER MONTH	\$800	\$500	38%
SPE03-C	SENDPRO ENTERPRISE - SHIPPING & MAILING, 5,000 TRANSACTIONS PER MONTH SENDPRO ENTERPRISE - SHIPPING & MAILING, 10,000	\$1,300	\$900	31%
SPE04-C	TRANSACTIONS PER MONTH SENDPRO ENTERPRISE - SHIPPING & MAILING, 10,000 SENDPRO ENTERPRISE - SHIPPING & MAILING, 25,000	\$2,550	\$1,650	35%
SPE05-C	TRANSACTIONS PER MONTH SENDPRO ENTERPRISE - SHIPPING & MAILING, 50,000	\$4,000	\$3,000	25%
SPE06-C	TRANSACTIONS PER MONTH SENDPRO ENTERPRISE - SHIPPING & MAILING,	\$6,000	\$5,000	17%
SPE07-C	100,000 TRANSACTIONS PER MONTH SENDPRO ENTERPRISE - SHIPPING & MAILING,	\$10,000	\$9,000	10%
SPE08-C	150,000 TRANSACTIONS PER MONTH SENDPRO ENTERPRISE - MULTI CARRIER SHIPPING	\$13,500	\$12,500	7%
SPEMC-C	AND MAILING, UNLIMITED USERS, 100 TRANSACTIONS PER MONTH, 1 LOCATION	\$65	\$45	31%
SPEST-C	SENDPRO ENTERPRISE - USPS STAMP PRINTING AND SHIPPING UNLIMITED USERS, UNLIMITED	62.4	410	250/
SPEISS-C	TRANSACTIONS, 1 LOCATION SENDPRO ENTERPRISE - MULTI CARRIER SHIPPING	\$24	\$18	25%
SPEISS-C	AND MAILING, 1 LOCATION UNLIMITED USERS, 500 TRANSACTIONS PER MONTH	\$150	\$110	27%
Sendsuite Trac	king Online	COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
SSLSHAPI	SSL SHIPPING API	\$0	\$0	0%
DSH1	HOSTING LEVEL 1	\$1,000	\$1,000	0%
DSH2	HOSTING LEVEL 2	\$1,667	\$1,667	0%
DSH3	HOSTING LEVEL 3	\$2,500	\$2,500	0%
T89D	RECEIVE AND DELIVER	\$199	\$199	0%
T89N	RECEIVE	\$99	\$99	0%
SSXSHAPI	SSX SHIPPING API	\$0	\$0	0%
BYOAD	BRING YOUR OWN APPROVED DEVICE	\$20	\$20	0%
T8DD	ENHANCED RECEIVE AND DELIVER	\$249	\$249	0%
T89N	SSTO RECEIVE	\$99	\$99	0%
T89D	SSTO RECEIVE AND DELIVER	\$199	\$199	0%

Sendpro & Sendpr	o Web	COMML MONTHLY RATE	PA MONTHLY RATE	OFF COMML
			Φ0	PRICE
PTJN	SINGLE USER	\$0 \$10	\$0 \$10	(
PTJP	UP TO 50 USERS WITHOUT HARDWARE OR METER	\$10 \$155	\$10 \$155	0
PTJQ	UNLIMITED USERS WITHOUT HARDWARE OR METER	\$155 \$25	\$155 \$25	(
PTJR	UP TO 50 USERS WITH HARDWARE OR METER			
PTJS	UNLIMITED USERS WITH HARDWARE OR METER	\$180	\$180	(
PTK1	WEB BROWSER INTEGRATION	\$0 \$0	\$0	(
PTK3	CONNECT+ METER INTEGRATION	\$0 \$0	\$0 \$0	(
1FR3	USPS PRESORTXTRA RATES	\$0	\$0	(
PTJ1	SENDPRO POSTAL ACCESS	\$0	\$0	C
PTJ3	SENDPRO MULTICARRIER ACCESS WITHOUT HARDWARE OR METER	\$15	\$15	(
PTJ4	SENDPRO MULTICARRIER ACCESS WITH HARDWARE OR METER	\$15	\$15	(
T6CE	RECEIVING - ENHANCED (50 RECIPIENTS)	\$49	\$49	(
T6CN	RECEIVING - WITH NOTIFY (150 RECIPIENTS)	\$149	\$149	(
T6CS	RECEIVING - STANDARD (5 RECIPIENTS)	\$0	\$0	(
PTJA	SENDPRO POSTAL SHIPPING ONLY, 1 USER	\$0	\$0	(
PTJB	SENDPRO POSTAL SHIPPING ONLY, 50 USERS	\$10	\$10	(
PTJC	SENDPRO MULTICARRIER SHIPPING, 1 USER	\$15	\$15	(
PTJD	SENDPRO MULTICARRIER SHIPPING, 50 USERS	\$25	\$25	(
PTJE	SENDPRO MULTICARRIER SHIPPING, UNLIMITED USERS	\$180	\$180	(
PTJF	SENDPRO POSTAL SHIPPING ONLY, 50 USERS WITH HARDWARE	\$10	\$10	(
PTJG	SENDPRO MULTICARRIER SHIPPING, 1 USER WITH	\$15	\$15	
РТЈН	HARDWARE SENDPRO MULTICARRIER SHIPPING, 50 USERS WITH	\$25	\$25	1
	HARDWARE SENDPRO MULTICARRIER SHIPPING, UNLIMITED		·	
PTJI	USERS WITH HARDWARE	\$180	\$180	
PTKA	US MARKET	\$0	\$0	
PTJ7	SENDPRO MAILING	\$0	\$0	
PTJ8	SENDPRO MAILING	\$0	\$0	
SPML	SENDPRO MULTI LOCATION	\$0	\$0	
SPML15	SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95	\$82	1
SPML16	SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95	\$82	1
SPML17	SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180	\$155	1
SPML18	SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180	\$155	1
SPML21	SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125	\$108	1
SPML22	SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125	\$108	1
SPML23	SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400	\$344	1
SPML24	SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400	\$344	1
SPML25	SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000	\$860	1
SPML26	SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000	\$860	1
SPE-BASIC-100	SENDPRO ENTERPRISE BASIC SUB 100	\$50	\$50	
SPE-BASIC-1000	SENDPRO ENTERPRISE BASIC SUB 1000	\$210	\$210	
SPE-BASIC-10000	SENDPRO ENTERPRISE BASIC SUB 10000	\$1,600	\$1,600	
SPE-BASIC-100000	SENDPRO ENTERPRISE BASIC SUB 100000	\$5,500	\$5,500	
SPE-BASIC-150000	SENDPRO ENTERPRISE BASIC SUB 150000	\$7,500	\$7,500	
SPE-BASIC-2500	SENDPRO ENTERPRISE BASIC SUB 2500	\$440	\$440	
SPE-BASIC-25000	SENDPRO ENTERPRISE BASIC SUB 25000	\$2,250	\$2,250	
SPE-BASIC-500	SENDPRO ENTERPRISE BASIC SUB 500	\$105	\$105	
SPE-BASIC-5000	SENDPRO ENTERPRISE BASIC SUB 5000	\$775	\$775	
SPE-BASIC-50000	SENDPRO ENTERPRISE BASIC SUB 50000	\$3,000	\$3,000	
SPE-BASIC-7500	SENDPRO ENTERPRISE BASIC SUB 7500	\$1,450	\$1,450	
SPE-BASIC-CC	PERSONAL CREDIT CARD SHIPPING BUNDLE	\$20	\$20	
SPE-BASIC-USPS	SENDPRO ENTERPRISE BASIC SUB USPS ONLY	\$20	\$20	
SPE-BB	BLACK BOX	\$75	\$75	
SPE-BBSDK	BLACK BOX SDK (1)	\$100	\$100	
SPE-CBC	CROSS BORDER CONSOLIDATION	\$300	\$300	
SPE-HL1	HOSTING LEVEL 1	\$1,000	\$1,000	

Meters and Subscriptions

SPE-HL2	HOSTING LEVEL 2	\$1,667	\$1,667	0%
SPE-HL3	HOSTING LEVEL 3	\$2,500	\$2,500	0%
SPE-HZMT	HAZMAT	\$600	\$600	0%
SPE-RPS	RESTRICTED PARTY SCREENING	\$150	\$150	0%
SPE-TIER2-100	SENDPRO ENTERPRISE TIER 2 SUB 100	\$100	\$100	0%
SPE-TIER2-1000	SENDPRO ENTERPRISE TIER 2 SUB 1000	\$350	\$350	0%
SPE-TIER2-10000	SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1,750	\$1,750	0%
SPE-TIER2-100000	SENDPRO ENTERPRISE TIER 2 SUB 100000	\$6,500	\$6,500	0%
SPE-TIER2-150000	SENDPRO ENTERPRISE TIER 2 SUB 150000	\$8,000	\$8,000	0%
SPE-TIER2-2500	SENDPRO ENTERPRISE TIER 2 SUB 2500	\$625	\$625	0%
SPE-TIER2-25000	SENDPRO ENTERPRISE TIER 2 SUB 25000	\$2,750	\$2,750	0%
SPE-TIER2-500	SENDPRO ENTERPRISE TIER 2 SUB 500	\$180	\$180	0%
SPE-TIER2-5000	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1,000	\$1,000	0%
SPE-TIER2-50000	SENDPRO ENTERPRISE TIER 2 SUB 50000	\$3,750	\$3,750	0%
SPE-TIER2-7500	SENDPRO ENTERPRISE TIER 2 SUB 7500	\$1,650	\$1,650	0%
SPE-TIER3-100	SENDPRO ENTERPRISE TIER 3 SUB 100	\$200	\$200	0%
SPE-TIER3-1000	SENDPRO ENTERPRISE TIER 3 SUB 1000	\$550	\$550	0%
SPE-TIER3-10000	SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2,000	\$2,000	0%
SPE-TIER3-100000	SENDPRO ENTERPRISE TIER 3 SUB 100000	\$7,000	\$7,000	0%
SPE-TIER3-150000	SENDPRO ENTERPRISE TIER 3 SUB 150000	\$8,500	\$8,500	0%
SPE-TIER3-2500	SENDPRO ENTERPRISE TIER 3 SUB 2500	\$800	\$800	0%
SPE-TIER3-25000	SENDPRO ENTERPRISE TIER 3 SUB 25000	\$3,000	\$3,000	0%
SPE-TIER3-500	SENDPRO ENTERPRISE TIER 3 SUB 500	\$325	\$325	0%
SPE-TIER3-5000	SENDPRO ENTERPRISE TIER 3 SUB 5000	\$1,250	\$1,250	0%
SPE-TIER3-50000	SENDPRO ENTERPRISE TIER 3 SUB 50000	\$4,000	\$4,000	0%
SPE-TIER3-7500	SENDPRO ENTERPRISE TIER 3 SUB 7500	\$1,850	\$1,850	0%
SPE-UPSSADP	USPS SHIPPING API DISCT PROGRAM	\$30	\$30	0%
SPE-USPSAPI	USPS SHIPPING API	\$0	\$0	0%

Meters and Subscriptions

Low Volume Mail	ling Subscriptions	COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
CAAA	BRONZE ALM SUBSCRIPTION	\$0	\$0	0%
CAAB	SILVER ALM SUBSCRIPTION	\$10	\$10	0%
CAAC	GOLD ALM SUBSCRIPTION	\$50	\$50	0%
CAAD	PLATINUM ALM SUBSCRIPTION	\$250	\$250	0%
PTK2	CSD2 INTEGRATION	\$0	\$0	0%
PTK5	SENDPRO C SERIES INTEGRATION	\$0	\$0	0%
Relay Integrity		COMML MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMML PRICE
Relay Integrity RC9E	RCH - INTEGRITY EXPRESS RELAY 5000+	MONTHLY	MONTHLY	OFF COMML
, , ,	RCH - INTEGRITY EXPRESS RELAY 5000+ RCH - INTEGRITY EXPRESS 2500-4500	MONTHLY RATE	MONTHLY RATE	OFF COMML PRICE
RC9E		MONTHLY RATE \$100	MONTHLY RATE \$86	OFF COMML PRICE
RC9E RC9F	RCH - INTEGRITY EXPRESS 2500-4500	MONTHLY RATE \$100 \$50	MONTHLY RATE \$86 \$43	OFF COMML PRICE 14% 14%
RC9F RC9G	RCH - INTEGRITY EXPRESS 2500-4500 RCH - INTEGRITY EXP SALES PAK 2500 -3500	## MONTHLY RATE \$100 \$50 \$25	## MONTHLY RATE \$86 \$43 \$22	OFF COMML PRICE 14% 14% 14%



Account Name: Commonwealth of Pennsylvania Riso S-728 products added 2/26/2018

the effective date of that Agreement.

Account Numbers: Multiple

Courtesy Supply Discount: TC00029397 / FL

Discount(s): 30% off 625-0 and 766-8; 15% off all other listed supplies

30% off 625-0 and 766-6; 15% off all other listed supplies					
	_	LIST			DISCOUNT
DESCRIPTION	P	RICE**	DISCOUNT %		PRICE*
No.			1		
Surface & Screen Cleaner Wipes - 30/box - Connect+ Series	\$	7.99	15%	\$	6.79
Touchscreen Equipment Maintenance Kit - Connect+™ Series	\$	22.99	15%	\$	19.54
Small Business Cleaning Kit (Without Canned Air)	\$	26.99	15%	\$	22.94
Small Business Cleaning Kit with Duster (Canned Air)	\$	36.99	15%	\$	31.44
Deluxe Cleaning Kit with Duster (Canned Air)	\$	45.99	15%	\$	39.09
E-Z Seal Sealing Solution: 4 - 28 oz. DM1100 Envelope Moistening bottles/box - For DM1100	\$	79.99	15%	\$	67.99
E-Z Seal Sealing Solution: 4 - 10 oz. DM1100 Tape Moistening bottles/box - For DM1100	\$	59.99	15%	\$	50.99
E-Z Seal Sealing Solution: 4 - 32 oz. Envelope Moistening bottles/box - For DM800, DM800l, DM900,					
DM1000, Galaxy	\$	79.99	15%	\$	67.99
E-Z Seal Sealing Solution: 4 - 12 oz. Tape Moistening bottles/box - For DM800, DM800i, DM900,					
DM1000, Galaxy	\$	69.99	15%	\$	59.49
E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series	\$	119.99	15%	\$	101.99
E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series	\$	699.99	15%	\$	594.99
E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series	\$	89.99	15%	\$	76.49
	<u> </u>		L		
Self-adhesive Postage Tape Rolls - 3 rolls/box; 105'/roll, 387 tapes/roll (no envelope ad); 312 tapes/roll					
	\$	99.99	15%	\$	84.99
,	\$	39.99	15%	\$	33.99
		=	4=0/		
	\$	79.99	15%	\$	67.99
2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2		79.99	15%	\$	67.99
			4=0/		
envelope ad) - For DM800, DM900, DM1000, DM1100 Seli-adnesive Postage Tabe Rolls - 3 tolls/box: 155/foli, 550 tabes/foli the envelope ad), 350 tabes/foli	\$	99.99	15%	\$	84.99
(with envelope ad) - For DM500, DM525, DM550, DM575, DM800, DM800i, DM825, DM875, DM900,					
DM925, DM1000, DM1100	\$	119.99	15%	\$	101.99
	Small Business Cleaning Kit (Without Canned Air) Small Business Cleaning Kit with Duster (Canned Air) Deluxe Cleaning Kit with Duster (Canned Air) E-Z Seal Sealing Solution: 4 - 28 oz. DM1100 Envelope Moistening bottles/box - For DM1100 E-Z Seal Sealing Solution: 4 - 10 oz. DM1100 Tape Moistening bottles/box - For DM1100 E-Z Seal Sealing Solution: 4 - 32 oz. Envelope Moistening bottles/box - For DM800, DM8001, DM900, DM1000, Galaxy E-Z Seal Sealing Solution: 4 - 12 oz. Tape Moistening bottles/box - For DM800, DM8001, DM900, DM1000, Galaxy E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series Self-adhesive Postage Tape Rolls - 3 rolls/box; 105'/roll, 387 tapes/roll (no envelope ad); 312 tapes/roll (with envelope ad) - For DM500, DM525, DM550, DM575 Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200L, DM225, mailstation series, Personal Post United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475 United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200, DM200i, DM201, DM225, mailstation series, Personal Post Gummed Postage Tape Rolls - 6 rolls/box; 275'/roll, 1,320 tapes/roll (no envelope ad); 600 tapes/roll (with envelope ad) - For DM800, DM800, DM1000, DM1100 Self-adnesser Postage Tape Rolls - 6 rolls/box; 275'/roll, 1,320 tapes/roll (no envelope ad); 500 tapes/roll (with envelope ad) - For DM800, DM500, DM500, DM500, DM500, DM500, DM500, DM500, DM800i, DM800i, DM825, DM875, DM900, (with envelope ad) - For DM500, DM525, DM550, DM550, DM575, DM800, DM800i, DM825, DM875, DM900,	Surface & Screen Cleaner Wipes - 30/box - Connect+™ Series \$ Touchscreen Equipment Maintenance Kit - Connect+™ Series \$ Small Business Cleaning Kit (Without Canned Air) \$ Small Business Cleaning Kit with Duster (Canned Air) \$ Deluxe Cleaning Kit with Duster (Canned Air) \$ E-Z Seal Sealing Solution: 4 - 28 oz. DM1100 Envelope Moistening bottles/box - For DM1100 \$ E-Z Seal Sealing Solution: 4 - 10 oz. DM1100 Tape Moistening bottles/box - For DM800, DM8001, DM900, DM1000, Galaxy \$ E-Z Seal Sealing Solution: 4 - 32 oz. Envelope Moistening bottles/box - For DM800, DM8001, DM900, DM1000, Galaxy \$ E-Z Seal Sealing Solution: 4 - 12 oz. Tape Moistening bottles/box - For DM800, DM8001, DM900, DM1000, Galaxy \$ E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series \$ E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series \$ E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series \$ E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series \$ United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300L, DM225, mailstation series, Personal Post \$ United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300L, DM400, DM400, DM400L, DM450c, DM475 \$ United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post \$ Gummed Postage Tape Rolls - 6 rolls/box; 275/roll, 1,320 tapes/roll (no envelope ad); 600 tapes/roll (with envelope ad) - For DM800, DM1000, DM1000, DM1100, DM1100, DM125, DM800, DM800	Surface & Screen Cleaner Wipes - 30/box - Connect+ Series \$ 7.99	Surface & Screen Cleaner Wipes - 30/box - Connect+	Surface & Screen Cleaner Wipes - 30/box - Connect+

Meter Ink						
	Red Postal Ink Cartridge - 1/box - Up to 15,000 impressions (no envelope ad) - For DM500, DM525,					
621-1	DM550, DM575	\$	149.99	15%	\$	127.49
	Red Post Ink Cartridge - 1/box - Up to 7,000 impressions (no envelope ad), Up to 3,800 impressions (with	_				
765-0	envelope ad) - For DM200, DM300, DM400	\$	159.99	15%	\$	135.99
	Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with	_				
765-3	envelope ad) - For DM200i, DM300i, DM300L, DM400i, DM400L	\$	159.99	15%	\$	135.99
769-0	Red Postal Ink Cartridge - 1/box - Up to 400 - 600 impressions or 3-4 months - For Personal Post	\$	69.99	15%	\$	59.49
	Red Postal Ink Cartridge - 3/box - Up to 400 - 600 impressions or 3-4 months per cartridge - For Personal					
769-3	Post	\$	188.97	15%	\$	160.62
	DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up					
772-1	to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$	205.25	15%	\$	174.46
	DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up					
772-2	to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$	389.99	15%	\$	331.49
	Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions					
793-5	(with envelope ad) - For DM100i, DM125, DM200L, DM225	\$	99.99	15%	\$	84.99
797-0	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation	\$	69.99	15%	\$	59.49
797-M	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2	\$	69.99	15%	\$	59.49
Connect+ Supplie	es ·				<u> </u>	
	Gummed Postage Tape Rolls; 6 rolls/box - 275'/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with					
610-R	envelope ad) - For Connect+	\$	109.99	15%	\$	93.49
	Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5'/roll, 722 tapes/roll (no envelope ad, 437 tapes/roll					
613-H	(with envelope ad) - For Connect+	\$	139.99	15%	\$	118.99
	Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or					
787-0	fewer mailpieces per month - For Connect+	\$	129.99	15%	\$	110.49
	Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more					
787-1	than 10,000 mailpieces per month - For Connect+	\$	289.99	15%	\$	246.49
787-3	Black Ink Cartridge (Standard) - 1/box - For Connect+	\$	99.99	15%	\$	84.99
	Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between					
787-8	5,000 and 10,000 mailpieces per month - For Connect+	\$	189.99	15%	\$	161.49
787-D	Cyan Ink Cartridge (Standard) - 1/box- For Connect+	\$	69.99	15%	\$	59.49
787-E	Magenta Ink Cartridge (Standard) - 1/box- For Connect+	\$	69.99	15%	\$	59.49
787-F	Yellow Ink Cartridge (Standard) - 1/box- For Connect+	\$	69.99	15%	\$	59.49
787-G	Cyan/Magenta Print Head - 1/box - For Connect+	\$	119.99	15%	\$	101.99
787-H	Yellow/Black Print Head - 1/box - For Connect+	\$	119.99	15%	\$	101.99
78P-B	Black Print Head - 1/box - For Connect+	\$	119.99	15%	\$	101.99
78P-K	Black Ink Cartridge (Production) - 1/box - For Connect+	\$	189.99	15%	\$	161.49
78P-R	Red Print Head - 1/box - For Connect+	\$	119.99	15%	\$	101.99
··	Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable	Ψ		.0,0	+	
79P-W	Gloves - For Connect+	\$	31.99	15%	\$	27.19
		Ψ	01.00	1070	-	

Miscellaneous					
2F3-P	Brother DK1241 4X6 Shipping Labels - 1 roll/box - 200 labels	\$	29.95	15%	\$ 25.45
	Riso S6303G Yellow Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger				
41R-F	style	\$	586.99	15%	\$ 498.88
	Riso S6302G Magenta Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages				
41R-G	ledger style	\$	586.99	15%	\$ 498.88
	Riso S6301G Cyan Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger				
41R-H	style	\$	586.99	15%	\$ 498.88
	Riso S6300G Black Ink Cartridge - 1/box - Up to 120,000 pages letter style; Up to 100,000 pages ledger				
41R-J	style	\$	536.99	15%	\$ 456.39
41R-R	Riso S6701G Black Ink Cartridge - 1/box - For ComColor 3110, 3150, 7110, 7150, 9150	\$	536.99	15%	\$ 456.39
41R-S	Riso S6702G Cyan Ink Cartridge - 1/box - For ComColor 3110, 3150, 7110, 7150, 9150	\$	536.99	15%	\$ 456.39
41R-T	Riso S6703G Magenta Ink Cartridge - 1/box -For ComColor 3110, 3150, 7110, 7150, 9150	\$	536.99	15%	\$ 456.39
41R-U	Riso S6704G Yellow Ink Cartridge - 1/box - For ComColor 3110, 3150, 7110, 7150, 9150	\$	536.99	15%	\$ 456.39
43D-0	Fuser Unit - 1/box - Up to 100,000 - For DP40S	\$	306.99	15%	\$ 260.91
43D-1	Black Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$	110.99	15%	\$ 94.33
43D-2	Cyan Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$	301.99	15%	\$ 256.66
43D-3	Magenta Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$	301.99	15%	\$ 256.66
43D-4	Yellow Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$	301.99	15%	\$ 256.66
43D-5	Black Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$	166.99	15%	\$ 141.92
43D-6	Cyan Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$	201.99	15%	\$ 171.67
43D-7	Magenta Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$	201.99	15%	\$ 171.67
43D-8	Yellow Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$	201.99	15%	\$ 171.67
43D-9	Transfer Belt - 1/box - Up to 100,000 - For DP40S	\$	260.99	15%	\$ 221.82
43D-A	Waste Toner Box - 1/box - Up to 30,000 pages @ 5% coverage - For DP40S	\$	25.99	15%	\$ 22.09
	Certified Labels - 50 labels/pack - For DM200, DM200i, DM300, DM300C, DM300i, DM300L, DM400,				
639-5	DM400C, DM400i, DM400L, DM450c, DM475c, All Connect+ Series Mailing Systems	Fre	е	NA	\$ -
674-0	Direct Thermal Label Rolls - 4 in. x 6,000 in. Continuous - 3 rolls/box - For J693, J696	\$	239.99	15%	\$ 203.97
678-0	Thermal Transfer Label Rolls - 3 rolls & 1 ribbon/box - 4" x 6,000" Continuous	\$	259.99	15%	\$ 220.97
	Continuous Direct Thermal Labels - 4 rolls/box, 4 in. x 1,800 in For J645, 1E03, 1E23 and 1E26 Label				
745-0	Printers	\$	139.99	15%	\$ 118.98
	Riso S-7280UA Black Ink Cartridge - 1/box - Up to 91,200 pages - For ComColor GD7330, GD9630;				
SL-S-7280UA	Pitney Bowes WPCZ, WPZB	\$	525.00	15%	\$ 446.20
	Riso S-7281UA Cyan Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630;				
SL-S-7281UA	Pitney Bowes WPCZ, WPZB	\$	525.00	15%	\$ 446.20
	Riso S-7282UA Magenta Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630;				
SL-S-7282UA	Pitney Bowes WPCZ, WPZB	\$	525.00	15%	\$ 446.20
	Riso S-7283UA Yellow Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630;				
SL-S-7283UA	Pitney Bowes WPCZ, WPZB	\$	525.00	15%	\$ 446.20
	Riso S-7284UA Gray Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630;				<u> </u>
SL-S-7284UA	Pitney Bowes WPCZ, WPZB	\$	525.00	15%	\$ 446.20

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