

**PROPRIETARY AND CONFIDENTIAL**

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1/27/2020

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
ADDRESS RIGHT PRINTERS LOCALIZATION KITS	WF90008-01	DA80F KIT- US	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS LOCALIZATION KITS	WF90009-01	DA95F KIT- US	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS LOCALIZATION KITS	WS90005-01	DA50S KIT- US	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS LOCALIZATION KITS	WS90007-01	DA70S KIT- US	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PC OPTIONS	BM4A	FLAT SCREEN MONITOR MOUNT	\$920.00	\$772.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PC OPTIONS	BM4B	FLAT SCREEN MONITOR MOUNT CUSTOM KIT	\$845.00	\$709.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PC OPTIONS	BM46	MONITOR/PC FLOOR STAND	\$1,182.00	\$992.88	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PC OPTIONS	W409	17" FLAT PANEL DISPLAY	\$205.00	\$176.30	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	DA8A	HIGH SPEED CONVEYOR/STACKER WITH STAND FOR DA80F	\$3,955.00	\$3,322.20	16%	\$304.00	\$258.40	24.01	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	W823	FEED RIGHT FEEDER FOR DA95F	\$7,170.00	\$6,166.20	14%	\$1,077.00	\$915.45	85.05	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	DAST	ADDRESSRIGHT PRINTER INSTALLATION & TRAINING	\$436.00	\$366.24	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	WS81	ADDRESSRIGHT DATA CONVERSION 4 HOURS	\$838.00	\$703.92	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	WS82	ADDRESSRIGHT SYSTEM INTEGRATION 4 HOURS	\$838.00	\$703.92	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	WSP0	DATA MAPPING INTEGRATION BUNDLED UP TO 4 HOURS	\$875.00	\$735.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	WSP1	DATA MAPPING INTEGRATION BUNDLED UP TO 1 DAY	\$1,725.00	\$1,449.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	BAS3	BUSINESS ANALYSIS -WHITE GLOVE FOLLOW UP SERVICE	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	WS84	MAIL DIRECTOR SERVICE-MAIL MERGE INTERFACE-REQUIRES WDF1	\$3,173.00	\$2,665.32	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL DATA COLLECTORS	T5EA	ENHANCED WINMOBIL TRACKING ASSISTANT (T746)	\$2,775.00	\$2,386.50	14%	\$453.00	\$385.05	35.77	\$0.00	\$0.00	\$0.00	15%
ARRIVAL DATA COLLECTORS	T54M	FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746)	\$995.00	\$855.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL DATA COLLECTORS	T54S	SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746)	\$475.00	\$408.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS COMPUTERS	T5P4	PC W/ FLAT PANEL MONITOR	\$2,795.00	\$2,403.70	14%	\$430.00	\$365.50	33.96	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS OPTIONS	T530	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	\$1,715.70	14%	\$303.00	\$257.55	23.93	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS PRINTERS	T536	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$995.00	\$855.70	14%	\$216.00	\$183.60	17.06	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS PROFESSIONAL SERVICES	T514	ARRIVAL BASIC OPERATOR TRAINING – UP TO 4 HRS (2 OPERATORS)	\$814.00	\$683.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS PROFESSIONAL SERVICES	T6P0	INSTALLATION PROJECT LEVEL 1	\$814.00	\$683.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS SERVICE SUBSCRIPTIONS	T550	ARRIVAL 24/7 STANDBY SOFTWARE SUPPORT	\$56.00	\$47.04	16%	\$0.00	\$0.00	0.00	\$595.00	\$505.75	\$46.98	15%
ARRIVAL EXPRESS SERVICE SUBSCRIPTIONS	VS27	PBBACKUP™ SERVICE SUBSCRIPTION - ONE PER WORKSTATION	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$395.00	\$335.75	\$31.19	15%
ARRIVAL OPTIONS	T539	CORDLESS SCANNER	\$1,895.00	\$1,629.70	14%	\$403.00	\$342.55	31.82	\$0.00	\$0.00	\$0.00	15%
ARRIVAL OPTIONS	T596002	ARRIVAL ETHERNET SWITCH	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL OPTIONS	JB96002	BASE MOUNT DISPLAY KIT FOR JR64 & JR67 SCALES	\$160.00	\$137.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PRINTERS	T531	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	\$1,285.70	14%	\$384.00	\$326.40	30.32	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PRINTERS	T538	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	\$1,191.10	14%	\$172.00	\$146.20	13.58	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PRINTERS	T544	2IN. GRAPHICS PRINTER	\$395.00	\$339.70	14%	\$77.00	\$65.45	6.08	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PRINTERS	TS14	CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER	\$260.00	\$223.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PRINTERS	TS31	CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER	\$140.00	\$120.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T513	ARRIVAL INSTALLATION ON CUSTOMER'S PC	\$407.00	\$350.02	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T515	ARRIVAL ADVANCED OPERATOR TRAINING – UP TO 4 HRS (2 OPERATORS)	\$814.00	\$700.04	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T537	ARRIVAL LIVE APPLICATION SUPPORT	\$814.00	\$700.04	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T5AG	ARRIVAL TRACKING ASSISTANT CONFIGURATION - 2 HRS	\$407.00	\$350.02	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T5M1	PROJECT MANAGEMENT (1/2 DAY)	\$953.00	\$800.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T5M2	PROJECT MANAGEMENT (1 DAY)	\$1,906.00	\$1,601.04	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T6P1	INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,623.00	\$1,363.32	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T6P4	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	\$800.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	T6P5	INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,906.00	\$1,601.04	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL PROFESSIONAL SERVICES	BA52	BUSINESS ANALYSIS – WHITE GLOVE FOLLOW-UP SERVICE	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL SCALES	JR64	GREEN 150 LB ROLLERTOP SCALE FACTORY CERTIFIED	\$695.00	\$597.70	14%	\$314.00	\$266.90	24.80	\$0.00	\$0.00	\$0.00	15%
ARRIVAL SCALES	T310	100 LB. TABLETOP SCALE	\$995.00	\$855.70	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
ARRIVAL SOFTWARE OPTIONS	T5PR	MAIL CENTER PRODUCTIVITY REPORTING	\$795.00	\$667.80	16%	\$0.00	\$0.00	0.00	\$119.00	\$101.15	\$9.40	15%
ARRIVAL SOFTWARE OPTIONS	T5F1	NETQUERY OPTION (MUST ORDER 1 TSNL BEYOND NUMBER OF PROCESSING STATIONS FOR NETQUERY)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$225.00	\$191.25	\$17.77	15%
ARRIVAL SOFTWARE OPTIONS	T5F2	BACKGROUND IMPORT FEATURE	\$750.00	\$645.00	14%	\$0.00	\$0.00	0.00	\$113.00	\$96.05	\$8.92	15%
ARRIVAL SOFTWARE OPTIONS	T5F8	ODBC INTEGRATION	\$2,055.00	\$1,479.60	28%	\$0.00	\$0.00	0.00	\$299.00	\$254.15	\$23.61	15%
ARRIVAL SOFTWARE OPTIONS	T5FF	ARRIVAL IMAGING	\$1,250.00	\$1,075.00	14%	\$0.00	\$0.00	0.00	\$188.00	\$159.80	\$14.85	15%
ARRIVAL SOFTWARE OPTIONS	T5FG	ROUTE ACTIVITY LOGGING FEATURE	\$1,250.00	\$1,075.00	14%	\$0.00	\$0.00	0.00	\$188.00	\$159.80	\$14.85	15%
ARRIVAL SOFTWARE OPTIONS	T5NL	MULTI-WORKSTATION CLIENT LICENSE	\$500.00	\$430.00	14%	\$0.00	\$0.00	0.00	\$75.00	\$63.75	\$5.92	15%
ARRIVAL SOFTWARE OPTIONS	T5VT	VISITOR TRACKING FEATURE	\$750.00	\$540.00	28%	\$0.00	\$0.00	0.00	\$113.00	\$96.05	\$8.92	15%
ARRIVAL SOFTWARE OPTIONS	T5F3	FILE LINK / SCAN LINK / GLOBAL UPDATE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL SOFTWARE OPTIONS	VSDE	SENDSUITE DESKTOP SOFTWARE	\$8,295.00	\$7,133.70	14%	\$0.00	\$0.00	0.00	\$599.00	\$509.15	\$47.30	15%
ARRIVAL SOFTWARE OPTIONS	T5EN	E-MAIL NOTIFICATION	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER	WPTA	MM TO CRMAILER AUTOMATION SERVICE	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER	BMUP	BUSINESS MANAGER 6.0 UPGRADE FOR XP	\$820.00	\$705.20	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER	BMUR	BUSINESS MANAGER UPGRADE FOR WIN2000	\$835.00	\$718.10	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET CABLES	Z690006	ETHERNET CABLE (250 FEET)	\$328.00	\$282.08	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET CABLES	Z690005	ETHERNET CABLE (100 FEET)	\$216.86	\$186.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET CABLES	Z690004	ETHERNET CABLE (25 FEET)	\$47.60	\$40.94	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET CABLES	Z690003	ETHERNET CABLE (14 FEET)	\$47.55	\$40.89	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET HUBS	Z690001	ETHERNET 16 PORT HUB	\$683.00	\$587.38	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER ETHERNET HUBS	Z690000	ETHERNET 4 PORT HUB	\$291.00	\$250.26	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER FUNDS MANAGEMENT	BMFM	FUNDS MGMT METER ACTIVATION (DM SERIES)	\$200.00	\$172.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER FUNDS MANAGEMENT	Z6FM	FUNDS MANAGEMENT - DM SERIES ONLY	\$1,230.00	\$1,057.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER FUNDS MANAGEMENT	1FXR	FUNDS MGMT METER FEATURE (DM SERIES)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER HOST WORKSTATIONS	BMS1	BUSINESS MANAGER HOST WORKSTATION SOFTWARE	\$9,265.00	\$7,967.90	14%	\$138.00	\$117.30	10.90	\$1,186.00	\$1,008.10	\$93.65	15%
BUSINESS MANAGER INTERFACES	BMT1	DM INFINITY INTERFACE - LAN	\$1,025.00	\$881.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER INTERFACES	BMWA	BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER HOST)	\$305.00	\$262.30	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER INTERFACES	BMT2	DM INFINITY INTERFACE - DATA COLLECTOR SERIAL CONNECTION	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER INTERFACES	BMZ1	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER INTERFACES	BMX2	DM SERIES INTERFACE (DM500-DM1100)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER MANAGEMENT WORKSTATIONS	BM52	CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR	\$6,070.00	\$5,220.20	14%	\$554.00	\$470.90	43.75	\$624.00	\$530.40	\$49.27	15%
BUSINESS MANAGER MANAGEMENT WORKSTATIONS	BMS2	BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY	\$3,350.00	\$2,881.00	14%	\$138.00	\$117.30	10.90	\$680.00	\$578.00	\$53.70	15%
BUSINESS MANAGER MANAGEMENT WORKSTATIONS	BMS3	CLIENT HOST SOFTWARE ONLY	\$2,095.00	\$1,801.70	14%	\$138.00	\$117.30	10.90	\$624.00	\$530.40	\$49.27	15%
BUSINESS MANAGER OPTIONS	BMA1	CRYSTAL REPORTING	\$210.00	\$180.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER OPTIONS	Z6900034	SECONDARY NETWORK CARD FOR DATA TRANSFERS	\$195.00	\$167.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER OPTIONS	Z6C4	BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM	\$840.00	\$705.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER OPTIONS	Z6C5	BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PERIPHERALS	BM41	RECEIPT PRINTER	\$1,080.00	\$928.80	14%	\$216.00	\$183.60	17.06	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PERIPHERALS	BM42	BARCODE SCANNER FOR DATA COLLECTOR	\$1,530.00	\$1,315.80	14%	\$189.00	\$160.65	14.92	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PERIPHERALS	BM44	BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER	\$1,530.00	\$1,315.80	14%	\$189.00	\$160.65	14.92	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PERIPHERALS	BMPC	BUSINESS MANAGER HOST WORKSTATION PC	\$2,880.00	\$2,476.80	14%	\$416.00	\$353.60	32.85	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PERIPHERALS	SPY8	LASER PRINTER	\$835.00	\$701.40	16%	\$163.00	\$138.55	12.87	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	BMH1	BUSINESS MANAGER OPERATOR TRAINING - UP TO 4 HRS	\$872.00	\$749.92	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	BMH3	BUSINESS MANAGER DATA CONVERSION SERVICES	\$872.00	\$749.92	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%

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BUSINESS MANAGER PROFESSIONAL SERVICES	BMH4	BUSINESS MANAGER V2 OR V3 TO NEW SYSTEM DATA MIGRATION	\$872.00	\$749.92	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	BMP0	BUSINESS MANAGER PROJECT MANAGEMENT	\$1,021.00	\$857.64	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	BMP1	BUSINESS MANAGER PROJECT MANAGEMENT	\$2,041.00	\$1,714.44	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	MFP1	MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 1	\$1,739.00	\$1,460.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	MFP4	MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 2	\$1,021.00	\$857.64	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	MFP5	MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 2	\$2,041.00	\$1,714.44	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
BUSINESS MANAGER PROFESSIONAL SERVICES	MFP0	MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 1	\$872.00	\$732.48	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECT+ FEEDER OPTIONS	MSF1	MAILSTREAM BASIC FEEDER-HT	\$0.00	\$0.00	14%	\$354.00	\$300.90	27.95	\$0.00	\$0.00	\$0.00	15%
CONNECT+ FEEDER OPTIONS	MSF2	CONNECT+ BASIC WOW FEEDER	\$0.00	\$0.00	14%	\$760.00	\$646.00	60.01	\$0.00	\$0.00	\$0.00	15%
CONNECT+ FEEDER OPTIONS	MSF3	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	14%	\$2,143.00	\$1,821.55	169.22	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER	CRM7	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$1,855.00	\$1,595.30	14%	\$0.00	\$0.00	0.00	\$1,200.00	\$1,020.00	\$94.76	15%
CONNECTRIGHTMAILER	CRM8	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED SOFTWARE	\$1,855.00	\$1,595.30	14%	\$0.00	\$0.00	0.00	\$1,200.00	\$1,020.00	\$94.76	15%
CONNECTRIGHTMAILER	CRMB	CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$400.00	\$344.00	14%	\$0.00	\$0.00	0.00	\$650.00	\$552.50	\$51.33	15%
CONNECTRIGHTMAILER OPTIONS	CRM4	CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS)	\$720.00	\$619.20	14%	\$0.00	\$0.00	0.00	\$400.00	\$340.00	\$31.59	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICES	WPFO	DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1/2 DAY)	\$830.00	\$697.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICES	WSM4	MAIL COACH TRAINING - UP TO 12 HOURS AND 4 PEOPLE	\$3,725.00	\$3,203.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICES	WSMC	MAIL COACH TRAINING - UP TO 8 HOURS AND 2 PEOPLE	\$1,250.00	\$1,075.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
CONNECTRIGHTMAILER PROFESSIONAL SERVICES	WSMF	CONNECTRIGHT MAILER - BASIC INSTALLATION AND TRAINING	\$575.00	\$483.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE)	APDP	COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE)	\$200.00	\$168.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COST ACCOUNTING DATA MIGRATION	APDM	COST ACCOUNTING DATA MIGRATION	\$295.00	\$247.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
COST ACCOUNTING ENABLER C SERIES	APBC	COST ACCOUNTING ENABLER C SERIES	\$50.00	\$43.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FOLDERS BASE SYSTEM	DF10	PERFECT LETTER FOLDER	\$195.00	\$163.80	16%	\$75.00	\$63.75	5.92	\$0.00	\$0.00	\$0.00	15%
FOLDERS BASE SYSTEM	DF80	OFFICERIGHT FOLDER	\$4,450.00	\$3,738.00	16%	\$486.00	\$413.10	38.38	\$0.00	\$0.00	\$0.00	15%
FOLDERS BASE SYSTEM	DF90	OFFICERIGHT FOLDER	\$5,675.00	\$4,767.00	16%	\$729.00	\$619.65	57.57	\$0.00	\$0.00	\$0.00	15%
FOLDERS LOCALIZATION KITS	TB70001	OFFICERIGHT FOLDER LOCALIZATION KIT- US	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FOLDERS OPTIONS	DF9C	CROSS FOLD KIT	\$615.00	\$516.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FOLDERS OPTIONS	DFCS	CONVEYOR STACKER	\$820.00	\$688.80	16%	\$73.00	\$62.05	5.76	\$0.00	\$0.00	\$0.00	15%
FOLDERS OPTIONS	DFHC	HIGH CAPACITY EXTENSION	\$305.00	\$256.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FOLDERS PROFESSIONAL INSTALLATION	DF2F	BASIC INSTALLATION AND TRAINING FOR FOLDER DF800/900	\$225.00	\$189.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SDSS-4822	STORAGE SHELF FOR MACHINE TABLE - FOR 48IN.W X 22IN.D MACHINE TABLE	\$147.00	\$126.42	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SDSS-3622	STORAGE SHELF FOR MACHINE TABLE - FOR 36IN.W X 22IN.D MACHINE TABLE	\$124.00	\$104.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SDSS-3022	STORAGE SHELF FOR MACHINE TABLE - FOR 30IN.W X 22IN.D MACHINE TABLE	\$100.00	\$84.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS	TIAT	ADDITIONAL SHEET FEEDER	\$1,395.00	\$1,171.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI60	RELAY 6000 INSERTING SYSTEM	\$40,735.00	\$33,402.70	18%	\$3,477.00	\$2,955.45	274.56	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI70	RELAY 7000 INSERTING SYSTEM	\$45,995.00	\$33,116.40	28%	\$4,334.00	\$3,683.90	342.24	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI50	RELAY 5000 W/4 FEEDER TOWER	\$20,100.00	\$16,884.00	16%	\$2,453.00	\$2,085.05	193.70	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI80	RELAY 8000 INSERTING SYSTEM	\$67,465.00	\$48,574.80	28%	\$5,763.00	\$4,898.55	455.08	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI10	RELAY 1000 2 STATION INSERTER W/ INSTALL AND TRG	\$4,124.00	\$3,464.16	16%	\$433.00	\$368.05	34.19	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	TIRC	60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$2,500.00	\$2,100.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	F790018	18 IN. CONSOLE EXTENSION	\$370.00	\$310.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	F790019	30 IN. CONSOLE EXTENSION	\$475.00	\$399.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	TIRG	HEIGHT ADJUSTABLE TABLE; 72IN. W/ SHELF AND LOCKING DOORS	\$1,850.00	\$1,554.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS FURNITURE	TIRJ	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF	\$1,905.00	\$1,600.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	F75B	BARCODE SCANNING SOFTWARE	\$750.00	\$630.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	F72D	2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER	\$6,150.00	\$5,166.00	16%	\$1,055.00	\$896.75	83.31	\$0.00	\$0.00	\$0.00	15%
INSERTERS INTEGRITY OPTIONS	DIPY	PRODUCTION REPORTS PACKAGE, INCLUDES MONITOR, PC AND CONNECTION KIT	\$5,150.00	\$4,326.00	16%	\$527.00	\$447.95	41.61	\$0.00	\$0.00	\$0.00	15%
INSERTERS INTEGRITY OPTIONS	DIPZ	PRODUCTION REPORTS SOFTWARE (SW ONLY)	\$3,090.00	\$2,595.60	16%	\$411.00	\$349.35	32.45	\$0.00	\$0.00	\$0.00	15%
INSERTERS INTEGRITY OPTIONS	TI0E	EXIT SCANNING CONTROL PACKAGE	\$2,155.00	\$1,810.20	16%	\$454.00	\$385.90	35.85	\$0.00	\$0.00	\$0.00	15%
INSERTERS INTEGRITY OPTIONS	TI0G	PROFESSIONAL EXIT SCANNING SOFTWARE	\$7,985.00	\$6,707.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS LOCALIZATION KITS	F391550	RELAY LOCALIZATION KIT - US	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS STACKERS	TIVP	VERTICAL POWER STACKER	\$1,755.00	\$1,474.20	16%	\$167.00	\$141.95	13.19	\$0.00	\$0.00	\$0.00	15%
INSERTERS STACKERS	DIBX	SECOND STACKER FOR TANDEM BELT STACKER	\$0.00	\$0.00	16%	\$225.00	\$191.25	17.77	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F780183	SHEET/FLAT ENVELOPE TRAY	\$205.00	\$172.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F780184	INSERT TRAY	\$205.00	\$172.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F790725	SALES KIT - FEEDER INSERT SUPPORT	\$415.00	\$348.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F790726	SALES KIT - ADJUSTABLE SHINGLE TRAY	\$125.00	\$105.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F790135	SALES-KIT-MATTE BOOKLET KIT FOR TOWER	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F790442	SALES KIT-FLAT ENVELOPE KIT FOR TOWER	\$0.00	\$0.00	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS TRAY OPTIONS	F700327	SPECIAL TOWER FEEDER KIT	\$260.00	\$208.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LETTER OPENERS BASE SYSTEM	DLA2	DL200™ LETTER OPENER	\$3,145.00	\$2,641.80	16%	\$267.00	\$226.95	21.08	\$0.00	\$0.00	\$0.00	15%
LETTER OPENERS BASE SYSTEM	DLA3	DL400™ HIGH SPEED LETTER OPENER	\$5,550.00	\$4,662.00	16%	\$602.00	\$511.70	47.54	\$0.00	\$0.00	\$0.00	15%
LETTER OPENERS FURNITURE OPTIONS	PB008	MAIL TRAY SUPPORT	\$160.00	\$134.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FA2	BASIC ACCOUNTING (100 DEPT)	\$340.00	\$285.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FBL	DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	\$171.36	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FBM	DM SERIES ANALYTICS (100 ACCOUNTS)	\$375.00	\$315.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FBN	DM SERIES ANALYTICS (300 ACCOUNTS)	\$627.00	\$526.68	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FA1	BASIC ACCOUNTING (25 DEPT)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FAC	BASIC ACCOUNTING (10 DEPT)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FAF	NO ACCOUNTING SOFTWARE	\$0.00	\$0.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FNV	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	1FNVKIT	KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	\$0.00	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	NV90KIT	INVIEW WELCOME KIT	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	NV99KIT	INVIEW WELCOME KIT	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	APAC	ACCOUNTING WEIGHT BREAK REPORTING	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	APB1	ACCOUNTING DEVICES (2)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	APB2	ACCOUNTING DEVICES (10)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	APB3	ACCOUNTING DEVICES (100)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	APB4	ACCOUNTING DEVICES (500)	\$0.00	\$0.00	30%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING ANALYTICS	APKN	ACCOUNT LIST IMPORT/EXPORT	\$0.00	\$0.00	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING BASE SYSTEM	M0L2	MAILSTATION2™ WITH 2LB SCALE & 10 ACCOUNTS	\$450.00	\$378.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING BASE SYSTEM	M0L5	MAILSTATION2™ WITH 5LB SCALE & 10 ACCOUNTS	\$490.00	\$411.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING BASE SYSTEM	C200	SENDPRO C 200	\$395.00	\$331.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING BASE SYSTEM	C300	SENDPRO C 300	\$1,195.00	\$860.40	28%	\$118.00	\$100.30					

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
MID VOLUME MAILING ANALYTICS	SV6A	DM SERIES ANALYTICS (100 ACCOUNTS)	\$375.00	\$315.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	SV7A	DM SERIES ANALYTICS (300 ACCOUNTS)	\$627.00	\$526.68	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	1FAL	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	15%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	1FAM	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	15%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	1FAN	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	1FAB	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING ANALYTICS	NOACCT	NO ACCOUNTING	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING BASE SYSTEM	SBTA	DM400C DIGITAL METER SYSTEM	\$3,145.00	\$2,264.40	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING BASE SYSTEM	SVBB	GREEN DM400C DIGITAL MAILING SYSTEM	\$2,515.00	\$2,112.60	16%	\$352.00	\$299.20	27.80	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING BASE SYSTEM	3CES	DM300C BASE	\$0.00	\$0.00	16%	\$171.00	\$145.35	13.50	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING BASE SYSTEM	4CES	DM400C BASE	\$0.00	\$0.00	16%	\$352.00	\$299.20	27.80	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING BUSINESS MANAGER	1FAH	BUSINESS MANAGER SOFTWARE FEATURE CODE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING CONNECTIVITY OPTIONS	WIF4	WIFI ADAPTER OPTION	\$49.00	\$41.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING DIFFERENTIAL WEIGHING OPTIONS	1FZ0	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING INVIEW INTERFACES	1FXA	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	UXDLAAB	DM SERIES PC INTERFACE FOR THE DM300C	\$835.00	\$701.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	F9DS	MAIL MACHINE TUNE UP	\$436.00	\$366.24	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	SPY9	LASER PRINTER 1E21	\$835.00	\$701.40	16%	\$163.00	\$138.55	12.87	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING PROFESSIONAL SERVICES	MFD0	MAIL FINISHING PROJECT MANAGEMENT	\$872.00	\$732.48	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING PROFESSIONAL SERVICES	MFD1	MAIL FINISHING PROJECT MANAGEMENT	\$1,739.00	\$1,460.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING SPEED OPTIONS	1FZ9	120 LPM FEATURE	\$2,095.00	\$1,759.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING SPEED OPTIONS	1FY8	95 LPM FEATURE	\$1,350.00	\$1,134.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING SPEED OPTIONS	1FY9	70 LPM FEATURE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING VALUE BASED SERVICES	ERCL	E-RR REFERENCE NUMBER FEATURE ONLY	\$475.00	\$399.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING VALUE BASED SERVICES	ERR3	ERETURN RECEIPT FEATURE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING VALUE BASED SERVICES	1FER	ERR RATES	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING VALUE BASED SERVICES	1FS2	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING VALUE BASED SERVICES	F9DA	USPS SPECIAL SERVICES TRAINING	\$78.00	\$65.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING	MP8R	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	16%	\$78.00	\$66.30	6.16	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	1GW2	2 LB INTEGRATED WEIGHING	\$760.00	\$456.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	1GW5	5 LB INTEGRATED WEIGHING	\$1,130.00	\$678.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	1GW9	10 LB INTEGRATED WEIGHING	\$1,445.00	\$867.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	MP9G	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	40%	\$81.00	\$68.85	6.40	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	MP96001	MP96001 - REMOTE DISPLAY SALES KIT	\$0.00	\$0.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING WEIGHING OPTIONS	NO_SCALE	NO SCALE OPTION	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS OPTIONS	WPP5	PLANETPRESS IMAGE	\$4,800.00	\$4,032.00	16%	\$0.00	\$0.00	0.00	\$960.00	\$816.00	\$75.81	15%
PLANET PRESS PROFESSIONAL SERVICES	WPS0	DESIGN SERVICES	\$150.00	\$126.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS PROFESSIONAL SERVICES	WPPA	ON-SITE PLANETPRESS STANDARD TRAINING- 2 DAYS	\$4,120.00	\$3,296.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$382.00	\$0.00	15%
PLANET PRESS PROFESSIONAL SERVICES	WPPB	ON-SITE PLANETPRESS CUSTOM TRAINING- OPTIONAL 1 DAY	\$3,090.00	\$2,595.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS PROFESSIONAL SERVICES	WPPC	ON-SITE PLANETPRESS ADVANCED TRAINING- 2 DAYS	\$4,120.00	\$3,296.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS PROFESSIONAL SERVICES	WPPH	PER DIEM FOR ON-SITE VISIT	\$515.00	\$345.05	33%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WPPA	PLANETPRESS UPGRADE FROM OFFICE TO PRODUCTION	\$7,900.00	\$5,293.00	33%	\$0.00	\$0.00	0.00	\$1,580.00	\$1,343.00	\$124.77	15%
PLANET PRESS SOFTWARE	WPP6	PLANETPRESS OFFICE	\$9,100.00	\$7,644.00	16%	\$0.00	\$0.00	0.00	\$1,820.00	\$1,547.00	\$143.72	15%
PLANET PRESS SOFTWARE	WPP7	PLANETPRESS PRODUCTION	\$15,100.00	\$10,872.00	28%	\$0.00	\$0.00	0.00	\$3,020.00	\$2,567.00	\$238.48	15%
PLANET PRESS SOFTWARE	WRAA	PP CONNECT BACKUP LICENSE	\$5,700.00	\$4,731.00	17%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
PLANET PRESS SOFTWARE	WRAC	PP CONNECT DEVELOPMENT & TEST LICENSE	\$2,850.00	\$2,365.50	17%	\$0.00	\$0.00	0.00	\$570.00	\$484.50	\$45.01	15%
PLANET PRESS SOFTWARE	WRBP	CROSSGRADE PP OFFICE-CONNECT PRINT ONLY	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
PLANET PRESS SOFTWARE	WRBQ	CROSSGRADE PP OFFICE - CONNECT PERPETUAL	\$6,840.00	\$5,677.20	17%	\$0.00	\$0.00	0.00	\$3,300.00	\$2,805.00	\$260.59	15%
PLANET PRESS SOFTWARE	WRBR	CROSSGRADE PP PRODUCTION - CONNECT PRINT	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
PLANET PRESS SOFTWARE	WRBT	CROSSGRADE PP PRODUCTION TO CONNECT	\$5,700.00	\$4,731.00	17%	\$0.00	\$0.00	0.00	\$3,300.00	\$2,805.00	\$260.59	15%
PLANET PRESS SOFTWARE	WRBU	CROSSGRADE PP IMAGING FOR CONNECT	\$0.00	\$0.00	20%	\$0.00	\$0.00	0.00	\$920.00	\$782.00	\$72.65	15%
PLANET PRESS SOFTWARE	WRBX	DEVELOPMENT VERSION PLANETPRESS OFFICE	\$2,310.00	\$1,917.30	17%	\$0.00	\$0.00	0.00	\$450.00	\$382.50	\$35.53	15%
PLANET PRESS SOFTWARE	WRBY	DEVELOPMENT VER PLANETPRESS PRODUCTION	\$3,820.00	\$3,170.60	17%	\$0.00	\$0.00	0.00	\$700.00	\$595.00	\$55.28	15%
PLANET PRESS SOFTWARE	WPP8	PLANETPRESS CONNECT	\$11,400.00	\$8,550.00	25%	\$0.00	\$0.00	0.00	\$2,280.00	\$1,938.00	\$180.04	15%
PLANET PRESS SOFTWARE	WRBZ	DEVELOPMENT LICENSE PLANETPRESS IMAGING	\$1,220.00	\$854.00	30%	\$0.00	\$0.00	0.00	\$250.00	\$212.50	\$19.74	15%
PLANET PRESS SOFTWARE	WRAE	PP OPTIMIZED OUTPUT	\$2,100.00	\$1,407.00	33%	\$0.00	\$0.00	0.00	\$420.00	\$357.00	\$33.17	15%
PLANET PRESS SOFTWARE	WRAG	PP OPTIMIZED OUTPUT BACKUP LICENSE	\$1,050.00	\$756.00	28%	\$0.00	\$0.00	0.00	\$210.00	\$178.50	\$16.58	15%
PLANET PRESS SOFTWARE	WRAJ	PP OPTIMIZED OUTPUT DEV & TEST LICENSE	\$525.00	\$435.75	17%	\$0.00	\$0.00	0.00	\$105.00	\$89.25	\$8.29	15%
PLANET PRESS SOFTWARE	WRAM	PP PCL INPUT	\$3,100.00	\$2,573.00	17%	\$0.00	\$0.00	0.00	\$620.00	\$527.00	\$48.96	15%
PLANET PRESS SOFTWARE	WRAP	PP PCL INPUT BACKUP LICENSE	\$1,550.00	\$1,286.50	17%	\$0.00	\$0.00	0.00	\$310.00	\$263.50	\$24.48	15%
PLANET PRESS SOFTWARE	WRAR	PP PCL INPUT DEVELOPMENT & TEST LICENSE	\$775.00	\$643.25	17%	\$0.00	\$0.00	0.00	\$155.00	\$131.75	\$12.24	15%
PLANET PRESS SOFTWARE	WRAU	PP CONNECT IMAGING	\$4,600.00	\$3,818.00	17%	\$0.00	\$0.00	0.00	\$920.00	\$782.00	\$72.65	15%
PLANET PRESS SOFTWARE	WRAW	PP IMAGING BACKUP LICENSE	\$2,300.00	\$1,909.00	17%	\$0.00	\$0.00	0.00	\$460.00	\$391.00	\$36.32	15%
PLANET PRESS SOFTWARE	WRAY	PP IMAGING DEVELOPMENT & TEST LICENSE	\$1,150.00	\$954.50	17%	\$0.00	\$0.00	0.00	\$230.00	\$195.50	\$18.16	15%
PLANET PRESS SOFTWARE	WRCA	PP PERFORMANCE PACK	\$5,700.00	\$4,731.00	17%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
PLANET PRESS SOFTWARE	WRCD	PP PERFORMANCE PACK BACK-UP	\$2,850.00	\$2,365.50	17%	\$0.00	\$0.00	0.00	\$570.00	\$484.50	\$45.01	15%
PLANET PRESS SOFTWARE	WRCF	PP PERFORMANCE PACK DEV/TEST	\$1,425.00	\$1,182.75	17%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	15%
PLANET PRESS SOFTWARE	WRCH	PP PRES	\$27,600.00	\$22,908.00	17%	\$0.00	\$0.00	0.00	\$5,520.00	\$4,692.00	\$435.89	15%
PLANET PRESS SOFTWARE	WRCI	PP PRES BACK-UP	\$13,800.00	\$11,454.00	17%	\$0.00	\$0.00	0.00	\$2,760.00	\$2,346.00	\$217.94	15%
PLANET PRESS SOFTWARE	WRCL	PP PRES DEV/TEST	\$6,900.00	\$5,727.00	17%	\$0.00	\$0.00	0.00	\$1,380.00	\$1,173.00	\$108.97	15%
PLANET PRESS SOFTWARE	WRCN	PP PRES PCL INPUT	\$3,400.00	\$2,822.00	17%	\$0.00	\$0.00	0.00	\$680.00	\$578.00	\$53.70	15%
PLANET PRESS SOFTWARE	WRCP	PP PRES PCL INPUT BACK-UP	\$1,700.00	\$1,411.00	17%	\$0.00	\$0.00	0.00	\$340.00	\$289.00	\$26.85	15%
PLANET PRESS SOFTWARE	WRCR	PP PRES PCL INPUT DEV/TEST	\$850.00	\$705.50	17%	\$0.00	\$0.00	0.00	\$170.00	\$144.50	\$13.42	15%
PLANET PRESS SOFTWARE	WRCT	PP PRES PERF PACK	\$13,800.00	\$11,454.00	17%	\$0.00	\$0.00	0.00	\$2,760.00	\$2,346.00	\$217.94	15%
PLANET PRESS SOFTWARE	WRCV	PP PRES PERF PACK BACK-UP	\$6,900.00	\$5,727.00	17%	\$0.00	\$0.00	0.00	\$1,380.00	\$1,173.00	\$108.97	15%
PLANET PRESS SOFTWARE	WRCX	PP PRES PERF PACK DEV/TEST	\$3,450.00	\$2,863.50	17%	\$0.00	\$0.00	0.00	\$690.00	\$586.50	\$54.49	15%
PLANET PRESS SOFTWARE	WRDA	PLANETPRESS SEND UP TO 100 USERS	\$5,000.00	\$4,150.00	17%	\$0.00	\$0.00	0.00	\$1,000.00	\$850.00	\$78.97	15%
PLANET PRESS SOFTWARE	WRDC	PLANETPRESS SEND UP TO 100 USERS BACK-UP	\$2,500.00	\$1,750.00	30%	\$0.00	\$0.00	0.00	\$500.00	\$425.00	\$39.48	15%
PLANET PRESS SOFTWARE	WRDE	PLANETPRESS SEND UP TO 100 USER DEV/TEST	\$1,250.00	\$1,037.50	17%	\$0.00	\$0.00	0.00	\$250.00	\$212.50	\$19.74	15%
PLANET PRESS SOFTWARE	WRBG	CONNECT OVERVIEW TRNG 1 DAY	\$2,000.00	\$1,200.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBH	CONNECT FOUNDATION TRNG 2 DAYS	\$4,000.00	\$2,400.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBJ	CONNECT ADVANCED TRNG 2 DAYS	\$4,000.00	\$2,400.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBK	CONNECT FOUNDATION FULL TRNG 3 DAYS	\$6,000.00	\$4,980.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBM	CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$2,000.00	\$1,660.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBN	CONNECT ADMINISTRATOR COURSE 1 DAY	\$2,000.00	\$1,660.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBA	CONNECT OVERVIEW TRNG 1 DAY	\$925.00	\$767.75	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBB	CONNECT FOUNDATION TRNG 2 DAYS	\$1,750.00	\$1,400.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBC	CONNECT ADVANCED TRNG 2 DAYS	\$1,750.00	\$1,452.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBD	CONNECT FOUND. FULL TRNG 3 DAYS	\$2,250.00	\$1,867.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBE	CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$925.00	\$767.75	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PLANET PRESS SOFTWARE	WRBF	CONNECT ADMINISTRATOR COURSE 1 DAY	\$925.00	\$767.75	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW BASE UNIT	WPYA	RISO COMCOLOR® FW5230	\$30,820.00	\$25,888.80	16%	\$3,699.00	\$3,144.15	292.09	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORFW BASE UNIT	WPYN	RISO COMCOLOR® FW5231	\$27,820.00	\$23,368.80	16%	\$3,699.00	\$3,144.15	292.09	\$0.00	\$0.00	\$0.00	

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
RISOCOMCOLORDG BASE UNIT	488-00050-009	POWER CORD	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG BASE UNIT	488-00062-007	POWER CORD	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG BASE UNIT	WPZA	RISO COMCOLOR® GD 7330 UP TO 500K/MONTH	\$37,820.00	\$31,768.80	16%	\$4,698.00	\$3,993.30	370.98	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG BASE UNIT	WPZB	RISO COMCOLOR® GD 9630 UP TO 500K/MONTH	\$44,320.00	\$37,228.80	16%	\$5,478.00	\$4,656.30	432.57	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG BASE UNIT	3400002	LIFT HANDLES	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG HIGH CAPACITY INPUT	WPZR	HIGH CAPACITY FEEDER	\$8,310.00	\$6,980.40	16%	\$997.00	\$847.45	78.73	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG LEFT SIDE OPTIONS	WPZE	LEFT SIDE FACE DOWN TRAY (500 SHEETS ONLY)	\$199.00	\$167.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG LEFT SIDE OPTIONS	WPZF	FACE DOWN LEFT EXIT STAPLER (1000 SHEETS)	\$2,970.00	\$2,494.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG OPTIONS	WPZH	COMCOLOR HIGH PERFORMANCE RIP	\$18,225.00	\$15,309.00	16%	\$250.00	\$212.50	19.74	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG OPTIONS	WPZI	COMCOLOR SCANNER PACKAGE	\$5,015.00	\$4,212.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG RIGHT HAND EXIT OPTIONS S-7357		OPTION PCB	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG RIGHT HAND EXIT OPTIONS	WPZM	MULTIFUNCTION FINISHER	\$11,818.00	\$9,927.12	16%	\$1,418.00	\$1,205.30	111.97	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG RIGHT HAND EXIT OPTIONS	WPZN	AUTO CONTROL STACKING TRAY II	\$1,428.00	\$1,199.52	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG RIGHT HAND EXIT OPTIONS	WPZP	WIDE STACKING TRAY	\$1,129.00	\$948.36	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG RIGHT HAND EXIT OPTIONS	WPZU	HIGH CAPACITY EXIT STACKER W/ ONE PAPER CART	\$17,209.00	\$14,455.56	16%	\$2,065.00	\$1,755.25	163.06	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG SUPPLIES	WPZ3	STANDARD STAPLES FOR GD FINISHER	\$95.00	\$79.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG SUPPLIES	WPZW	CMYKG FULL INK PACKAGE	\$2,625.00	\$2,205.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG SUPPLIES	WPZY	BOOKLET STAPLES FOR GD FINISHER	\$120.00	\$100.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLORDG SUPPLIES	WPZZ	STANDARD STAPLES FOR GD LEFT SIDE FACE DOWN LEFT EXIT STAPL	\$95.00	\$79.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO C INSTALL TRNG WO SHIPPING	F9S1	SENDPRO C INSTALL TRNG WO SHIPPING	\$215.00	\$180.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO C INSTALL TRNG WO SHIPPING	F9S2	SENDPRO C INSTALL TRNG W SHIPPING	\$250.00	\$210.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE OPTIONS	6WB-A	4IN X 100FT CONTINUOUS SHIPPING LABELS	\$19.49	\$16.37	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE OPTIONS	6WB-F	4X6 DIE CUT SHIPPING LABELS	\$29.95	\$25.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE OPTIONS	6WB-P	SENDPRO ENTERPRISE LOW-VOLUME PRINTER, STAND ALONE	\$209.00	\$175.56	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE OPTIONS	SOCR	HANDHELD OCR SCANNER, COMMS CRADLE/STAND	\$2,499.00	\$2,099.16	16%	\$375.00	\$318.75	29.61	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE PROFESSIONAL SERVICES	SPEPS	SENDPRO ENTERPRISE IMPLIMENTATION	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS INTERFACES	1FAW	SENDPRO P SERIES DFWORKS INTERFACE	\$0.00	\$0.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	APA2	100 DEPT ANALYTICS	\$625.00	\$468.75	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	APA4	500 DEPT ANALYTICS	\$1,350.00	\$1,134.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	APA5	1000 DEPT ANALYTICS	\$1,520.00	\$1,276.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	APA7	2000 DEPT ANALYTICS	\$1,835.00	\$1,541.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	APA9	3000 DEPT ANALYTICS	\$2,360.00	\$1,982.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES ANALYTICS OPTIONS	APA1	50 DEPT ANALYTICS	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZBA	SENDPRO P1000 SERIES	\$7,310.00	\$5,848.00	20%	\$241.36	\$205.16	19.06	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZCG	SENDPRO P1500 SERIES PACKAGE (120/60 LPM)	\$9,660.00	\$8,114.40	16%	\$539.60	\$458.66	42.61	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZCZ	GREEN CONNECT+ 3000 SERIES WOW	\$13,880.00	\$11,104.00	20%	\$1,624.61	\$1,380.92	128.29	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZBC	SENDPRO P3000 SERIES NON-WOW	\$13,260.00	\$8,884.20	33%	\$1,624.61	\$1,380.92	128.29	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZBD	SENDPRO P3000 SERIES WOW	\$19,310.00	\$12,937.70	33%	\$1,624.61	\$1,380.92	128.29	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZCW	GREEN CONNECT+ 1000	\$5,345.00	\$3,581.15	33%	\$241.36	\$205.16	19.06	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZBB	SENDPRO P2000 SERIES	\$13,535.00	\$9,745.20	28%	\$583.38	\$495.87	46.07	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES CONNECTIVITY OPTIONS	MW90701	100' LAN CABLE	\$205.00	\$172.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES CONNECTIVITY OPTIONS	MW90702	WIRELESS 4-PORT ROUTER.	\$300.00	\$252.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES CONNECTIVITY OPTIONS	MW90705	CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$155.00	\$130.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES CONNECTIVITY OPTIONS	MW97182	WIRELESS LAN ADAPTER	\$155.00	\$130.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES CONNECTIVITY OPTIONS	MW90067	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$100.00	\$84.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES DIFFERENTIAL WEIGHING	MP0X	DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE	\$205.00	\$176.30	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES DIFFERENTIAL WEIGHING	1FW1	DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES DIFFERENTIAL WEIGHING	MP3X	DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE	\$415.00	\$356.90	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES DIFFERENTIAL WEIGHING	MP4X	DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$930.00	\$799.80	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES DIFFERENTIAL WEIGHING	MP5X	DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,255.00	\$1,079.30	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES DISPLAY OPTIONS	MSD2	15" COLOR TOUCH DISPLAY	\$930.00	\$781.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES DISPLAY OPTIONS	MSD1	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSC	180 LPM SPEED	\$2,610.00	\$2,088.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSE	160/95 LPM SPEED	\$1,835.00	\$1,541.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSF	180/115 LPM SPEED	\$4,195.00	\$3,523.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSH	220/135 LPM SPEED	\$1,560.00	\$1,170.00	25%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSJ	270/170 LPM SPEED	\$6,295.00	\$4,406.50	30%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSA	130 LPM SPEED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSD	130/70 LPM SPEED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSG	165/105 LPM SPEED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSK	310/205 LPM SPEED	\$13,645.00	\$9,142.15	33%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FEEDER SPEED OPTIONS	APSB	160 LPM SPEED	\$785.00	\$565.20	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	M07-MST-6801	BASIC TABLE - 68 IN.	\$584.00	\$502.24	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	M07-MST-4501	BASIC TABLE - 45-1/2 IN.	\$514.00	\$442.04	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVVA	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,130.00	\$1,789.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVWB	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$475.00	\$399.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVVD	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$260.00	\$218.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVWC	DOUBLE DRAWER AND DOOR KIT FOR SENDPRO P SERIES CONSOLE	\$1,100.00	\$924.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVVE	CONSOLE	\$1,920.00	\$1,612.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	SVVX	CONSOLE EXTENSION KIT	\$510.00	\$438.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	CP-6028	MODULAR TABLE - 60 IN.	\$1,255.00	\$1,054.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	CP-7228	MODULAR TABLE - 72 IN.	\$1,350.00	\$1,134.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES FURNITURE OPTIONS	M07-6801	STORAGE TABLE - 68 IN.	\$1,352.00	\$1,135.68	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAA	PROFESSIONAL SERVICES - LEVEL 1	\$201.00	\$164.82	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAB	PROFESSIONAL SERVICES - LEVEL 2	\$510.00	\$418.20	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAC	PROFESSIONAL SERVICES - LEVEL 3	\$878.00	\$719.96	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAD	PROFESSIONAL SERVICES - LEVEL 4	\$1,098.00	\$900.36	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAE	PROFESSIONAL SERVICES - LEVEL 5	\$1,981.00	\$1,624.42	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVAF	PROFESSIONAL SERVICES - LEVEL 6	\$3,856.00	\$3,161.92	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVBA	DEPLOYMENT SERVICES - LEVEL 1	\$304.00	\$249.28	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVBB	DEPLOYMENT SERVICES - LEVEL 2	\$510.00	\$418.20	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVBC	DEPLOYMENT SERVICES - LEVEL 3	\$819.00	\$671.58	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVBD	DEPLOYMENT SERVICES - LEVEL 4	\$1,540.00	\$1,262.80	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	NVBE	DEPLOYMENT SERVICES - LEVEL 5	\$3,085.00	\$2,529.70	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW OPTIONS	NV21	INVIEW DASHBOARD TWO OR MORE SITES	\$1,240.00	\$1,066.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW OPTIONS	NV10	INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY	\$1,045.00	\$898.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES	NV2A	INVIEW CUSTOM REPORTS AND TRAINING	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES	NVWE	INVIEW DASHBOARD SET UP & TRAINING	\$215.00	\$180.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PERIPHERALS	APFM	LASER PRINTER ENABLED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PERIPHERALS	MW90147	WIRELESS KEYBOARD	\$205.00	\$172.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PERIPHERALS	MW90650	ROLL TAPE KIT	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PERIPHERALS	MW90020	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00	\$433.50	15%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZCJ	SENDPRO P1500 COLOR PRINT MODULE	\$2,095.00	\$1,759.80	16%	\$547.00	\$464.95	43.19	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZCF	GREEN CONNECT+ 1000 COLOR PRINT MODULE	\$1,465.00	\$1,230.60	16%	\$547.00	\$464.95	43.19	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZBF	SENDPRO P1000 COLOR PRINT MODULE	\$2,095.00	\$1,759.80	16%	\$547.00	\$464.95	43.19	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZCE	GREEN CONNECT+ MONO PRINT MODULE	\$0.00	\$0.00	14%	\$439.00	\$373.15	34.67	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZCL	GREEN CONNECT+ 2000 COLOR PRINT MODULE	\$0.00	\$0.00	14%	\$547.00	\$464.95	43.19	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZCM	GREEN CONNECT+ 3000 COLOR PRINT MODULE	\$0.00	\$0.00	14%	\$547.00	\$464.95	43.19	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZBE	SENDPRO P SERIES MONO PRINT MODULE	\$0.00	\$0.00	14%	\$439.00	\$373.15	34.67	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZBL	SENDPRO P2000 COLOR PRINT MODULE	\$0.00	\$0.00	14%	\$547.00	\$464.95	43.19	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES PRINT OPTIONS	AZBM	SENDPRO P3000 COLOR PRINT MODULE	\$0.00	\$0.00	14%	\$547.00	\$464.95	43.19	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES RECEIVING APP	APKE	SENDPRO P RECEIVING APP FEATURE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SHIPPING APP	APKF	SENDPRO P SHIPPING APP FEATURE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	APF8	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$155.00	\$130.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	APF9	CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	\$130.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	APG2	CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING	\$1,045.00	\$898.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	AZBG	BLACK GRAPHICS UPGRADE	\$720.00	\$604.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	APFD	ENERGY STAR ENABLED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	APFB	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	AZBK	ENERGY STAR ENABLED	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	1FR4	USPS BRM RATES	\$510.00	\$428.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES STACKER OPTIONS	MSPR	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$1,054.20	16%	\$327.00	\$277.95	25.82	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES STACKER OPTIONS	MSPS	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,613.50	30%	\$330.00	\$280.50	26.06	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES STACKER OPTIONS	MW90806	POWER STACKER EXTENSION	\$720.00	\$604.80	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES STACKER OPTIONS	MW90007	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES STACKER OPTIONS	MW90006	POWER STACKER PORTRAIT FLATS KIT	\$510.00	\$438.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES VALUE BASED SERVICES	ERR1	ERETURN RECEIPT FEATURE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES VALUE BASED SERVICES	1FS1	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES VALUE BASED SERVICES	M9SS-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES VALUE BASED SERVICES	M9SS-ML	USPS TRACKING SERVICES-ACTIVATION	\$17.00	\$14.62	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES VALUE BASED SERVICES OPTIONS	ERPP	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$1,635.00	\$1,406.10	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FW5	15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,465.00	\$1,479.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FW6	30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,820.00	\$1,692.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FW7	70 LB INTERFACED WEIGHING	\$3,145.00	\$1,887.00	40%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FW8	149 LB INTERFACED WEIGHING	\$4,355.00	\$3,658.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	N199	SCALE STAND (MP30)	\$100.00	\$84.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	MP4W	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	14%	\$246.00	\$209.10	19.43	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FVW	5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$1,730.00	\$1,453.20	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FWVW	10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,150.00	\$1,806.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	1FWX	15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,465.00	\$1,972.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	MP30	15/30 LB WEIGHING PLATFORM	\$0.00	\$0.00	14%	\$190.00	\$161.50	15.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	MP3W	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	14%	\$190.00	\$161.50	15.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	MP49	70/149 LB WEIGHING PLATFORM	\$0.00	\$0.00	14%	\$246.00	\$209.10	19.43	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES WEIGHING OPTIONS	MW96000	WEIGHING PLATFORM	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	APAX	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	APAY	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	APAZ	COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	APAV	ACCOUNTING LEVEL AV (25)	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	APDN	COST ACCOUNTING SETUP	\$20.00	\$17.20	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROPSERIES FEEDER OPTIONS	MSF4	CONNECT+1000/SENDPROP1000 DLA PRELOADED FEEDER	\$0.00	\$0.00	14%	\$354.00	\$300.90	27.95	\$0.00	\$0.00	\$0.00	15%
SENDPROPSERIES FEEDER OPTIONS	MSF5	CONNECT+2000/SENDPROP2000 DLA PRELOADED FEEDER	\$0.00	\$0.00	14%	\$760.00	\$646.00	60.01	\$0.00	\$0.00	\$0.00	15%
SENDPROPSERIES FEEDER OPTIONS	MSF6	CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	14%	\$2,143.00	\$1,821.55	169.22	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB MARKET	PTKA	US MARKET	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB PERIPHERALS	397-D	70 LB SCALE	\$150.00	\$126.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB PERIPHERALS	397-B	10 LB SCALE	\$100.00	\$84.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB PERIPHERALS	APK2	SENDPRO P SERIES - QL1050 PRINTER BUNDLE	\$0.00	\$0.00	14%	\$64.00	\$54.40	5.05	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB PERIPHERALS	APK3	SENDPRO P SERIES - W1110 PRINTER BUNDLE	\$800.00	\$688.00	14%	\$64.00	\$54.40	5.05	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB PERIPHERALS	PTIP	SENDPRO NETWORK PRINTER INSTALL	\$199.00	\$171.14	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB SENDING	SL-SPMWK01	SENDPRO WELCOME KIT	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB SENDING APPLICATION	PTJ7	SENDPRO MAILING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB SENDING APPLICATION	PTJ8	SENDPRO MAILING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB SENDKIT BUNDLE OPTIONS	HS9E	SENDPRO DESKTOP SENDKIT	\$640.00	\$550.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB SENDKIT BUNDLE OPTIONS	HS9F	SENDPRO NETWORKED SENDKIT	\$1,400.00	\$1,204.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP LICENSES	VSDH	HOSTED SENDSUITE DESKTOP BASE SYSTEM LICENSE	\$4,995.00	\$4,295.70	14%	\$0.00	\$0.00	0.00	\$745.00	\$633.25	\$58.83	15%
SENDSUITE DESKTOP LICENSES	VSDP	SENDSUITE DESKTOP BASE SYSTEM LICENSE	\$4,995.00	\$4,295.70	14%	\$0.00	\$0.00	0.00	\$745.00	\$633.25	\$58.83	15%
SENDSUITE DESKTOP PROFESSIONAL SERVICES	VSD2	SENDSUITE DESKTOP ROLLOUT SERVICES 1 SITE	\$3,485.00	\$2,997.10	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP PROFESSIONAL SERVICES	VSD3	SENDSUITE DESKTOP ROLLOUT SERVICES 10 SITES	\$14,956.00	\$12,862.16	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP PROFESSIONAL SERVICES	VSD4	SENDSUITE DESKTOP ROLLOUT SERVICES 50 SITES	\$24,813.00	\$21,339.18	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP PROFESSIONAL SERVICES	VSD5	SENDSUITE DESKTOP ROLLOUT SERVICES 100 SITES	\$36,823.00	\$31,667.78	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG1	ADD ONE USER TO SITE LICENSE	\$200.00	\$172.00	14%	\$0.00	\$0.00	0.00	\$30.00	\$25.50	\$2.37	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG2	1 SITE LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$200.00	\$172.00	14%	\$0.00	\$0.00	0.00	\$30.00	\$25.50	\$2.37	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG3	10 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$1,750.00	\$1,505.00	14%	\$0.00	\$0.00	0.00	\$262.50	\$223.13	\$20.73	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG4	50 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$1,125.00	\$956.25	\$88.84	15%
SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	VSG5	100 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$12,500.00	\$10,750.00	14%	\$0.00	\$0.00	0.00	\$1,875.00	\$1,593.75	\$148.06	15%
SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	VSN1	1 SITE LICENSE FOR UNLIMITED USERS	\$2,500.00	\$2,150.00	14%	\$0.00	\$0.00	0.00	\$375.00	\$318.75	\$29.61	15%
SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	VSNC	100 SITE LICENSES FOR UNLIMITED USERS	\$156,000.00	\$134,160.00	14%	\$0.00	\$0.00	0.00	\$23,400.00	\$19,890.00	\$1,847.79	15%
SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	VSNL	50 SITE LICENSES FOR UNLIMITED USERS	\$94,000.00	\$80,840.00	14%	\$0.00	\$0.00	0.00	\$14,100.00	\$11,985.00	\$1,113.41	15%
SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	VSNX	10 SITE LICENSES FOR UNLIMITED USERS	\$22,000.00	\$18,920.00	14%	\$0.00	\$0.00	0.00	\$3,300.00	\$2,805.00	\$260.59	15%
SENDSUITE LIVE ADDITIONAL C												

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SENDSUITE LIVE ADDITIONAL CARRIERS	SGFT	FEDEX TRANSBORDER (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$13,500.00	\$11,475.00	\$1,066.03	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGFV	FEDEX TRANSBORDER (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGFX	FEDEX TRANSBORDER (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$9,000.00	\$7,650.00	\$710.69	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGM1	UPS DOMESTIC MAIL INNOVATIONS (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGM2	UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGMC	UPS DOMESTIC MAIL INNOVATIONS (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,440.00	\$1,224.00	\$113.71	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGME	UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGML	UPS DOMESTIC MAIL INNOVATIONS (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGMT	UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$720.00	\$612.00	\$56.86	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGMV	UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$259.20	\$220.32	\$20.47	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGMX	UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGT1	UPS AIR FREIGHT (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGT2	UPS AIR FREIGHT (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTC	UPS AIR FREIGHT (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTE	UPS AIR FREIGHT (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTL	UPS AIR FREIGHT (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTT	UPS AIR FREIGHT (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTV	UPS AIR FREIGHT (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGTX	UPS AIR FREIGHT (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGW1	UPS DOMESTIC WORLDEASE (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$108.00	\$91.80	\$8.53	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGW2	UPS DOMESTIC WORLDEASE (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$230.00	\$195.50	\$18.16	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWC	UPS DOMESTIC WORLDEASE (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,440.00	\$1,224.00	\$113.71	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWE	UPS DOMESTIC WORLDEASE (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWL	UPS DOMESTIC WORLDEASE (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWT	UPS DOMESTIC WORLDEASE (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$720.00	\$612.00	\$56.86	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWV	UPS DOMESTIC WORLDEASE (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$259.20	\$220.32	\$20.47	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SGWX	UPS DOMESTIC WORLDEASE (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHC1	LOOMIS EXPRESS (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$108.00	\$91.80	\$8.53	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHL1	DHL (US & CANADA) (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$108.00	\$91.80	\$8.53	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHL2	DHL (US & CANADA) (2)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLC	DHL (US & CANADA) (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLE	DHL (US & CANADA) (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLL	DHL (US & CANADA) (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLT	DHL (US & CANADA) (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$720.00	\$612.00	\$56.86	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLV	DHL (US & CANADA) (5)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHLX	DHL (US & CANADA) (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLB1	3RD PARTY USPS WEB CONNNECTOR (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLB2	3RD PARTY USPS WEB CONNNECTOR (2)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$324.00	\$275.40	\$25.58	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBC	3RD PARTY USPS WEB CONNNECTOR (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$2,160.00	\$1,836.00	\$170.57	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBE	3RD PARTY USPS WEB CONNNECTOR (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBL	3RD PARTY USPS WEB CONNNECTOR (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,620.00	\$1,377.00	\$127.92	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBT	3RD PARTY USPS WEB CONNNECTOR (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBV	3RD PARTY USPS WEB CONNNECTOR (5)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$388.80	\$330.48	\$30.70	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLBX	3RD PARTY USPS WEB CONNNECTOR (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLCA	UPS CUSTOM CARRIER RATE	\$2,060.00	\$1,771.60	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLD1	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$1,620.00	\$1,377.00	\$127.92	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLD2	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDC	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDE	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDL	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$16,200.00	\$13,770.00	\$1,279.24	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDT	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$13,500.00	\$11,475.00	\$1,066.03	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDV	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SLDX	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$9,000.00	\$7,650.00	\$710.69	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNJ1	MISCELLANEOUS DOMESTIC CARRIERS (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNJ2	MISCELLANEOUS DOMESTIC CARRIERS (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNJC	MISCELLANEOUS DOMESTIC CARRIERS (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNJE	MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNJL	MISCELLANEOUS DOMESTIC CARRIERS (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNJT	MISCELLANEOUS DOMESTIC CARRIERS (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNJV	MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNJX	MISCELLANEOUS DOMESTIC CARRIERS (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNL1	PUROLATOR (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$108.00	\$91.80	\$8.53	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNL2	PUROLATOR (2)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNLC	PUROLATOR (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNLE	PUROLATOR (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNLL	PUROLATOR (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNLT	PUROLATOR (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$720.00	\$612.00	\$56.86	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNLV	PUROLATOR (5)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SNLX	PUROLATOR (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SSCA	ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$180.00	\$153.00	\$14.21	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SFPC	FEDEX SMARTPOST (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,440.00	\$1,224.00	\$113.71	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SFPE	FEDEX SMARTPOST (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SHP1	USPS ACTIVATION CA (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$108.00	\$91.80	\$8.53	15%
SENDSUITE LIVE ADDITIONAL CARRIERS	SFPX	FEDEX SMARTPOST (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSH1	ADDITIONAL LOCATION (1) PRICE PER LOCATION	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSH2	ADDITIONAL LOCATIONS (2) PRICE PER LOCATION	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHC	ADDITIONAL LOCATIONS (100) PRICE PER LOCATION	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHL	ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHT	ADDITIONAL LOCATIONS (25) PRICE PER LOCATION	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHV	ADDITIONAL LOCATIONS (5) PRICE PER LOCATION	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$1,350.00	\$1,147.50	\$106.60	15%
SENDSUITE LIVE ADDITIONAL LOCATIONS	SSHX	ADDITIONAL LOCATIONS (10) PRICE PER LOCATION	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE ADDITIONAL WORKSTATIONS	SSLZ	ADDITIONAL WORKSTATION LICENSE	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$720.00	\$612.00	\$56.86	15%
SENDSUITE LIVE APPLICATION CONNECTORS	SLY1	BLACK BOX SDK (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$1,620.00	\$1,377.00	\$127.92	15%
SENDSUITE LIVE APPLICATION CONNECTORS	SLY2	BLACK BOX SDK (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$	

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SHAV	AES DIRECT WEB API (5)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SHAX	AES DIRECT WEB API (10)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLH1	HAZARDOUS MATERIALS (1)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLH2	HAZARDOUS MATERIALS (2)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$1,350.00	\$1,147.50	\$106.60	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHC	HAZARDOUS MATERIALS (100)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHE	HAZARDOUS MATERIALS (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHL	HAZARDOUS MATERIALS (50)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHT	HAZARDOUS MATERIALS (25)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHV	HAZARDOUS MATERIALS (5)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	SLHX	HAZARDOUS MATERIALS (10)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE COMPUTERS	SL91	PC W/ FLAT PANEL MONITOR	\$2,795.00	\$2,403.70	14%	\$430.00	\$365.50	33.96	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNB1	BAX GLOBAL (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNB2	BAX GLOBAL (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBC	BAX GLOBAL (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBE	BAX GLOBAL (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBL	BAX GLOBAL (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBT	BAX GLOBAL (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBV	BAX GLOBAL (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNBX	BAX GLOBAL (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNH1	LTL CZARLITE RATING / BOLS (PER CARRIER) (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNH2	LTL CZARLITE RATING / BOLS (PER CARRIER) (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHC	LTL CZARLITE RATING / BOLS (PER CARRIER) (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHE	LTL CZARLITE RATING / BOLS (PER CARRIER) (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHL	LTL CZARLITE RATING / BOLS (PER CARRIER) (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHT	LTL CZARLITE RATING / BOLS (PER CARRIER) (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHV	LTL CZARLITE RATING / BOLS (PER CARRIER) (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SENDSUITE LIVE FREIGHT CARRIERS	SNHX	LTL CZARLITE RATING / BOLS (PER CARRIER) (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE LICENSES	SSL1	1 LOCATION SINGLE WORKSTATION	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE LICENSES	SSL2	2 LOCATION	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE LICENSES	SSLC	100 LOCATION	\$150,000.00	\$129,000.00	14%	\$0.00	\$0.00	0.00	\$27,000.00	\$22,950.00	\$2,132.07	15%
SENDSUITE LIVE LICENSES	SSLE	ENTERPRISE LOCATION	\$250,000.00	\$215,000.00	14%	\$0.00	\$0.00	0.00	\$45,000.00	\$38,250.00	\$3,553.45	15%
SENDSUITE LIVE LICENSES	SSLL	50 LOCATION	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SENDSUITE LIVE LICENSES	SSLN	1 LOCATION MULTIPLE SITE	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE LICENSES	SSLS	1 LOCATION SINGLE WORKSTATION SERVER INSTALL	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,440.00	\$1,224.00	\$113.71	15%
SENDSUITE LIVE LICENSES	SSLT	25 LOCATION	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$13,500.00	\$11,475.00	\$1,066.03	15%
SENDSUITE LIVE LICENSES	SSLV	5 LOCATION	\$37,500.00	\$32,250.00	14%	\$0.00	\$0.00	0.00	\$6,750.00	\$5,737.50	\$533.02	15%
SENDSUITE LIVE LICENSES	SSLX	10 LOCATION	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$9,000.00	\$7,650.00	\$710.69	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLL1	SHIP TO HOLD (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$1,620.00	\$1,377.00	\$127.92	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLL2	SHIP TO HOLD (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$3,240.00	\$2,754.00	\$255.85	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLC	SHIP TO HOLD (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLD	SHIP TO HOLD (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLL	SHIP TO HOLD (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$16,200.00	\$13,770.00	\$1,279.24	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLT	SHIP TO HOLD (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$10,800.00	\$9,180.00	\$852.83	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLV	SHIP TO HOLD (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$3,888.00	\$3,304.80	\$307.02	15%
SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SLLX	SHIP TO HOLD (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SENDSUITE LIVE OPTIONS	TS1M	ENVELOPES #10 GUMMED, WHITE	\$150.00	\$126.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE OPTIONS	TS1N	ENVELOPES 6" X 9" GUMMED, WHITE	\$175.00	\$147.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE OPTIONS	TS1O	ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$185.00	\$155.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE OPTIONS	TS1P	ENVELOPES 9 1/2" X 12" GUMMED, WHITE	\$250.00	\$210.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZ1	SENDSUITE LIVE PLANETPRESS INTERFACE (1)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZ2	SENDSUITE LIVE PLANETPRESS INTERFACE (2)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$1,350.00	\$1,147.50	\$106.60	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZC	SENDSUITE LIVE PLANETPRESS INTERFACE (100)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZE	SENDSUITE LIVE PLANETPRESS INTERFACE (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZL	SENDSUITE LIVE PLANETPRESS INTERFACE (50)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZT	SENDSUITE LIVE PLANETPRESS INTERFACE (25)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZV	SENDSUITE LIVE PLANETPRESS INTERFACE (5)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE PLANET PRESS INTERFACES	SSZX	SENDSUITE LIVE PLANETPRESS INTERFACE (10)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSY1	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (1)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$1,620.00	\$1,377.00	\$127.92	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSY2	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYC	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYE	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYL	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$16,200.00	\$13,770.00	\$1,279.24	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYT	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$13,500.00	\$11,475.00	\$1,066.03	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYV	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SENDSUITE LIVE PLANET PRESS LICENSES	SSYX	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$9,000.00	\$7,650.00	\$710.69	15%
SENDSUITE LIVE PRINTERS	TS30	HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	\$240.00	\$206.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PRINTERS	SL19	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	\$1,285.70	14%	\$384.00	\$326.40	30.32	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PRINTERS	SL21	LASER PRINTER	\$695.00	\$597.70	14%	\$163.00	\$138.55	12.87	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PRINTERS	SL22	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$995.00	\$855.70	14%	\$216.00	\$183.60	17.06	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SS2D	SENDSUITE LIVE DESIGN SERVICES<1DAY	\$1,650.00	\$1,419.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SS3D	SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$982.00	\$844.52	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SS4D	SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$1,963.00	\$1,688.18	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSTA	ADMIN TRAINING - UP TO 4HRS	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSTD	DESKTOP TRAINING - UP TO 4HRS (2 OPERATORS)	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSTE	OPERATOR TRAINING - UP TO 4HRS (2 OPERATORS)	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSTR	SOLUTIONS DESIGN WORKSHOP	\$8,240.00	\$7,086.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSU0	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	\$683.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSU1	INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,623.00	\$1,363.32	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSU4	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSU5	INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,975.00	\$1,659.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSV0	PROJECT MANAGEMENT (1/2 DAY)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSV1	PROJECT MANAGEMENT (1 DAY)	\$1,975.00	\$1,659.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSVA	ADDRESS E2 IMPORT SERVICE	\$2,000.00	\$1,711.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSVE	ERR COVERSHEET INTERFACE FOR SSL-PP	\$5,300.00	\$4,558.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	SSVW	SENDSUITE LIVE TRAINING MATERIAL DEVELOPMENT	\$1,906.00	\$1,639.16								





Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SENDSUITE LIVE REGIONAL CARRIERS	SNZT	CARDINAL COURIER (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZV	CARDINAL COURIER (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SENDSUITE LIVE REGIONAL CARRIERS	SNZX	CARDINAL COURIER (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SENDSUITE LIVE REGIONAL CARRIERS	SSFE	REGIONAL CARRIER SET-UP FEE	\$773.00	\$664.78	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SCALES	SL30	100 LB. TABLETOP SCALE	\$995.00	\$855.70	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SCALES	SL32	200 LB. ROLLERTOP SCALE	\$1,295.00	\$1,113.70	14%	\$314.00	\$266.90	24.80	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SCALES	JN96002	BASE MOUNT DISPLAY KIT FOR JN75 SCALE	\$160.00	\$137.60	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SCALES	JR76	GREEN J075 100 LB TABLETOP SCALE FACTORY CERTIFIED	\$495.00	\$425.70	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SCALES	SDIM	DIMENSIONER	\$8,900.00	\$7,654.00	14%	\$850.00	\$722.50	67.12	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLT1	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$108.00	\$91.80	\$8.53	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLT2	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$216.00	\$183.60	\$17.06	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTC	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,440.00	\$1,224.00	\$113.71	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTE	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTL	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTT	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$720.00	\$612.00	\$56.86	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTV	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$259.20	\$220.32	\$20.47	15%
SENDSUITE LIVE SOFTWARE OPTIONS	SLTX	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	T5TW	WIRELESS ACCESS POINT	\$1,395.00	\$1,199.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	T5TB	USB SYNC CABLE	\$200.00	\$172.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	TMNS	CELLULAR SYNCH DATA PLAN	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING LICENSES	T2X1	SINGLE SITE UNLIMITED WORKSTATION	\$8,615.00	\$7,408.90	14%	\$0.00	\$0.00	0.00	\$1,288.00	\$1,094.80	\$101.71	15%
SENDSUITE TRACKING LICENSES	T2X3	UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED WORKSTATION	\$4,615.00	\$3,968.90	14%	\$0.00	\$0.00	0.00	\$724.00	\$615.40	\$57.17	15%
SENDSUITE TRACKING LICENSES	TRMM	MULTIPLE SITE UNLIMITED WORKSTATION	\$17,225.00	\$14,813.50	14%	\$0.00	\$0.00	0.00	\$2,580.00	\$2,193.00	\$203.73	15%
SENDSUITE TRACKING LICENSES	TRUM	UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMITED WORKSTATION	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$1,656.00	\$1,407.60	\$130.77	15%
SENDSUITE TRACKING MULTIPLE SITE OPTIONS	T5MC	ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$219,000.00	\$188,340.00	14%	\$0.00	\$0.00	0.00	\$32,850.00	\$27,922.50	\$2,594.02	15%
SENDSUITE TRACKING MULTIPLE SITE OPTIONS	T5ML	ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$132,000.00	\$113,520.00	14%	\$0.00	\$0.00	0.00	\$19,800.00	\$16,830.00	\$1,563.52	15%
SENDSUITE TRACKING MULTIPLE SITE OPTIONS	T5MX	ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$30,750.00	\$26,445.00	14%	\$0.00	\$0.00	0.00	\$4,612.50	\$3,920.63	\$364.23	15%
SENDSUITE TRACKING MULTIPLE SITE OPTIONS	T5UC	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$3,495.00	\$3,005.70	14%	\$0.00	\$0.00	0.00	\$524.25	\$445.61	\$41.40	15%
SENDSUITE TRACKING ONLINE HARDWARE	JZ20	LABEL PRINTER	\$995.00	\$855.70	14%	\$216.00	\$183.60	17.06	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE HARDWARE	T61C	MOBILE SCANNER SINGLE BAY CRADLE	\$199.00	\$171.14	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE HARDWARE	T65C	MOBILE SCANNER 5 BAY CRADLE	\$599.00	\$515.14	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE HARDWARE	T6WE	TETHERED WEDGE SCANNER FOR S5TO	\$499.00	\$429.14	14%	\$15.00	\$12.75	1.18	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES	T6RE	S5TO REMOTE TRAINING<HALF DAY, 4 PEOPLE	\$850.00	\$731.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES	T6RF	S5TO REMOTE TRAINING<FULL DAY, 4 PEOPLE	\$1,400.00	\$1,204.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES	T6RG	S5TO ONSITE HW INST, TRNG<FULL DAY, 4PPL	\$2,675.00	\$2,300.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	J546	COUNTER SIGNATURE PAD PLUS	\$1,995.00	\$1,715.70	14%	\$294.00	\$249.90	23.22	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T5T0	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	\$1,715.70	14%	\$303.00	\$257.55	23.93	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T5T3	ARRIVAL WEB CAM	\$245.00	\$210.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T5T9	CORDESS SCANNER	\$1,895.00	\$1,629.70	14%	\$403.00	\$342.55	31.82	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T5T5	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$145.00	\$124.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T6MD	WIRELESS MOBILE SCANNER T6MD	\$1,299.00	\$1,091.16	16%	\$225.00	\$191.25	17.77	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T6ME	CELLULAR & WIRELESS MOBILE SCANNER T6ME	\$1,850.00	\$1,554.00	16%	\$586.00	\$498.10	46.27	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T790031	SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$750.00	\$630.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	J596037	FIVE BAY CRADLE FOR T764/5, T6MD/E	\$850.00	\$714.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T790032	ETHERNET ADAPTER T764/5, T6MD/E	\$599.00	\$503.16	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T790033	RUGGED BOOT T764/5, T6MD/E	\$170.20	\$142.97	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T790034	SNAP-ON TRIGGER HANDLE T764/5, T6MD/E	\$450.00	\$378.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	BTRY-TC51-TC56	BATTERY FOR T764/5, T6MD/E	\$125.00	\$105.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING OPTIONS	T6RE	REMOTE/WEB BASED USER TRAINING – 4 HOURS FOUR PEOPLE	\$850.00	\$714.00	16%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	15%
SENDSUITE TRACKING OPTIONS	T6RF	REMOTE/WEB BASED USER TRAINING – FULL DAY FOUR PEOPLE	\$1,400.00	\$1,176.00	16%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	15%
SENDSUITE TRACKING OPTIONS	T6RG	HARDWARE INSTALLATION AND TRAINING – ONSITE FULL DAY FOUR TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	\$2,675.00	\$2,247.00	16%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	15%
SENDSUITE TRACKING PRINTERS	T533	THERMAL DIRECT LABELS SUPPLY CASE	\$73.00	\$62.78	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PRINTERS	T5HP	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	\$1,285.70	14%	\$384.00	\$326.40	30.32	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PRINTERS	T5MP	LOW TO MID VOLUME 4 IN. LABEL PRINTER	\$995.00	\$855.70	14%	\$216.00	\$183.60	17.06	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PRINTERS	T5PP	LASER PRINTER	\$695.00	\$597.70	14%	\$163.00	\$138.55	12.87	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PRINTERS	T5T8	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	\$1,191.10	14%	\$172.00	\$146.20	13.58	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	T5Y1	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	\$683.76	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	T5Y2	INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,623.00	\$1,363.32	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	T5Y5	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	T5Y6	INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,975.00	\$1,659.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	T5YB	PROJECT MANAGEMENT (1/2 DAY)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	T5YC	PROJECT MANAGEMENT (1 DAY)	\$1,975.00	\$1,659.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	VPPG	SENDSUITE TRACKING INSTALL SMART CLIENT ON CUSTOMER PC	\$490.00	\$421.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	VPPH	SENDSUITE TRACKING BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING PROFESSIONAL SERVICES	VPPJ	SENDSUITE TRACKING ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SINGLE SITE OPTIONS	T545	ADD 1 SITE W/ SINGLE WORKSTATION	\$795.00	\$683.70	14%	\$0.00	\$0.00	0.00	\$119.25	\$101.36	\$9.42	15%
SENDSUITE TRACKING SINGLE SITE OPTIONS	T55C	ADD 100 SITES W/ SINGLE WORKSTATION	\$49,500.00	\$42,570.00	14%	\$0.00	\$0.00	0.00	\$7,425.00	\$6,311.25	\$586.32	15%
SENDSUITE TRACKING SINGLE SITE OPTIONS	T55L	ADD 50 SITES W/ SINGLE WORKSTATION	\$29,750.00	\$25,585.00	14%	\$0.00	\$0.00	0.00	\$4,462.50	\$3,793.13	\$352.38	15%
SENDSUITE TRACKING SINGLE SITE OPTIONS	T55U	ADD 1 SINGLE USER	\$795.00	\$683.70	14%	\$0.00	\$0.00	0.00	\$119.25	\$101.36	\$9.42	15%
SENDSUITE TRACKING SINGLE SITE OPTIONS	T55X	ADD 10 SITES W/ SINGLE WORKSTATION	\$6,950.00	\$5,977.00	14%	\$0.00	\$0.00	0.00	\$1,042.50	\$886.13	\$82.32	15%
SENDSUITE TRACKING SOFTWARE OPTIONS	SDTK	SOFTWARE DEVELOPER TOOL KIT	\$9,995.00	\$8,595.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SOFTWARE OPTIONS	STET	SENDSUITE TRACKING ENTERPRISE TOOL KIT	\$4,995.00	\$4,295.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SOFTWARE OPTIONS	PSST	POST SALE SOFTWARE TOOL KIT	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING SOFTWARE OPTIONS	T5WC	WIRELESS CONNECTIVITY MODULE	\$300.00	\$258.00	14%	\$0.00	\$0.00	0.00	\$45.00	\$38.25	\$3.55	15%
SENDSUITE XPRESS CARRIERS	T213	UPS DROP SHIPMENT POINTS	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T214	UPS CONTRACT RATES	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T209	USPS STD. A BULK MANIFESTING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T210	UPS STANDARD MANIFEST RATE BUNDLE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T211	UPS HUNDREDWEIGHT RATE BUNDLE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T215	USPS DOMESTIC RATE BUNDLE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T219	USPS DROP SHIPMENT POINTS	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T216	USPS INTERNATIONAL RATE BUNDLE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T217	USPS BULK RATE BUNDLE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T218	USPS MIXED MAIL MANIFESTING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T230	FEDEX	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T241	UPS ZIP TO ZONE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SENDSUITE XPRESS CARRIERS	T242	USPS ZIP TO ZONE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T245	USPS 4TH CLASS DBMC MANIFEST	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T289	FEDEX GROUND DROP SHIP	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T290	USPS MANIFESTING DROP SHIPMENT POINTS	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T291	DHL PLUS DROP SHIPMENT POINTS	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T246	ONLINE PLUS FOR UPS PLD	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T265	USPS STD. A NON-PROFIT SERVICES	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T271	USPS INTERNATIONAL MANIFESTING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T2DH	DHL	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T2MM	USPS EXPRESS MAIL MANIFESTING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T2UM	USPS MANIFEST	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T2UP	UPS	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T2US	USPS	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	T286	SPEEDEE DELIVERY SERVICE	\$750.00	\$645.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	TFXD	FEDEX ONLINE DROPSHIP	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS CARRIERS	TFXO	FXO – FEDEX ONLINE	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS COMPUTERS	T124	PC W/ FLAT PANEL MONITOR	\$2,795.00	\$2,403.70	14%	\$430.00	\$365.50	33.96	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS LICENSES	V542	SENDSUITE XPRESS USPS ONLY OFFERING	\$3,100.00	\$2,666.00	14%	\$216.00	\$183.60	17.06	\$275.00	\$233.75	\$21.72	15%
SENDSUITE XPRESS LICENSES	V543	SENDSUITE XPRESS MULTI-CARRIER PACKAGE	\$5,000.00	\$4,300.00	14%	\$216.00	\$183.60	17.06	\$275.00	\$233.75	\$21.72	15%
SENDSUITE XPRESS LICENSES	T25B	SENDSUITE XPRESS POSTAL MANAGER- SOFTWARE ONLY - USPS METER RATES CAN ADD USPS MANIFESTING	\$4,580.00	\$3,938.80	14%	\$0.00	\$0.00	0.00	\$275.00	\$233.75	\$21.72	15%
SENDSUITE XPRESS LICENSES	T25C	SENDSUITE XPRESS 300 CAN ADD ANY THREE CARRIERS	\$5,380.00	\$4,626.80	14%	\$0.00	\$0.00	0.00	\$474.00	\$402.90	\$37.43	15%
SENDSUITE XPRESS LICENSES	T25D	SENDSUITE XPRESS 400 CAN ADD ANY FOUR CARRIERS	\$6,580.00	\$5,658.80	14%	\$0.00	\$0.00	0.00	\$474.00	\$402.90	\$37.43	15%
SENDSUITE XPRESS LICENSES	T25E	SENDSUITE XPRESS 500 - ALL CARRIERS, NETWORKING AND SIMPLE INTEGRATION	\$7,780.00	\$6,690.80	14%	\$0.00	\$0.00	0.00	\$798.00	\$678.30	\$63.01	15%
SENDSUITE XPRESS LICENSES	T2RH	ASCENT/SSX TO SENDSUITE XPRESS 300 - 3 CARRIER LOYALTY PACKAGE	\$5,380.00	\$4,626.80	14%	\$430.00	\$365.50	33.96	\$474.00	\$402.90	\$37.43	15%
SENDSUITE XPRESS LICENSES	T2RJ	ASCENT/SSX TO SENDSUITE XPRESS 400 - 4 CARRIER LOYALTY PACKAGE	\$6,580.00	\$5,658.80	14%	\$430.00	\$365.50	33.96	\$474.00	\$402.90	\$37.43	15%
SENDSUITE XPRESS LICENSES	T2RK	ASCENT/SSX TO SENDSUITE XPRESS 500 - ALL CARRIER LOYALTY PACKAGE	\$9,880.00	\$8,496.80	14%	\$430.00	\$365.50	33.96	\$798.00	\$678.30	\$63.01	15%
SENDSUITE XPRESS LICENSES	T2RL	ASCENT/SSX TO SENDSUITE XPRESS 1000 - ALL CARRIER NETWORKING AND INTEGRATION LOYALTY PACKAGE	\$12,880.00	\$11,076.80	14%	\$430.00	\$365.50	33.96	\$1,064.00	\$904.40	\$84.02	15%
SENDSUITE XPRESS PRINTERS	T320	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	\$1,675.80	16%	\$303.00	\$257.55	23.93	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	T319	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	\$1,285.70	14%	\$384.00	\$326.40	30.32	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	T321	LASER PRINTER	\$695.00	\$597.70	14%	\$163.00	\$138.55	12.87	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	T322	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$995.00	\$855.70	14%	\$216.00	\$183.60	17.06	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	TS48	CERTIFIED LABELS FOR LOW TO MID VOLUME LABEL PRINTER	\$115.00	\$98.90	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	T196003	SHIPREQUEST MULTI PACK (5 CDS)	\$125.00	\$107.50	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T413	INSTALL SOFTWARE ON CUSTOMER'S PC	\$490.00	\$421.40	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T414	BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	\$1,000.00	\$840.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T415	ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T437	LIVE APPLICATION SUPPORT	\$953.00	\$790.99	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4A2	SCREEN CUSTOMIZATION - 2 HRS	\$477.00	\$395.91	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4A3	REPORTS CUSTOMIZATION - 2 HRS	\$953.00	\$790.99	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4M1	PROJECT MANAGEMENT (1/2 DAY)	\$1,050.00	\$871.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4M2	PROJECT MANAGEMENT (1 DAY)	\$2,050.00	\$1,701.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4P0	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$875.00	\$726.25	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4P1	INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,750.00	\$1,452.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4P4	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$1,050.00	\$871.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	T4P5	INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$2,050.00	\$1,701.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PROFESSIONAL SERVICES	SMS2	SENDSUITE XPRESS MAILER ID ASSISTANCE SERVICE	\$510.00	\$423.30	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T196027	SOFTWARE METER INTERFACE - PER METER (DM SERIES ONLY)	\$295.00	\$253.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T101	CARRIER LOG 1	\$250.00	\$215.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T102	CUSTOM PROGRAMMABLE CARRIER - 1	\$258.00	\$221.88	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T103	LTL CUSTOMER PROGRAMMABLE CARRIER	\$361.00	\$310.46	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T104	HAZMAT	\$950.00	\$817.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T105	DIFFERENTIAL WEIGHING (OFFWEIGHT)	\$500.00	\$430.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T110	MULTI-WORKSTATION CLIENT LICENSE	\$500.00	\$430.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T113	NETQUERY	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T116	DDX LINK	\$1,995.00	\$1,715.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T118	ODBC LINK	\$1,295.00	\$1,113.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2AF	RDI FEATURE	\$795.00	\$683.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2CM	CERTIFIED MAIL FEATURE	\$895.00	\$769.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2EU	E-RETURN RECEIPT FEATURE	\$1,895.00	\$1,629.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2SL	SITE LICENSE FOR DESKTOP EXPRESS PLUS	\$1,650.00	\$1,419.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2SU	SECURE ARCHIVE FEATURE	\$495.00	\$425.70	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T330	SHIPREQUEST, 2D SCANNER AND SCANLINK	\$1,750.00	\$1,505.00	14%	\$338.00	\$287.30	26.69	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T331	SHIPREQUEST SOFTWARE AND 2D SCANNER	\$1,750.00	\$1,505.00	14%	\$338.00	\$287.30	26.69	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2AC	STREETSMART ADDRESS CLEANSING	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	V5EP	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$3,275.00	\$2,751.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	MSPQ	CONNECT+ SENDSUITE INTERFACE	\$300.00	\$258.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SOFTWARE OPTIONS	T2DS	SHIPPING API DROP SHIP	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS SUBSCRIPTIONS	VP50	SENDSUITE XPRESS 24/7 STANDBY SOFTWARE SUPPORT	\$56.00	\$47.04	16%	\$0.00	\$0.00	0.00	\$595.00	\$505.75	\$46.98	15%
SHREDDERS BASE SYSTEM	SH10A	SH08 LIGHT DUTY SHREDDER, SECURITY LEVEL 4	\$410.00	\$344.40	16%	\$37.00	\$31.45	2.92	\$0.00	\$0.00	\$0.00	15%
SHREDDERS BASE SYSTEM	SH11A	SH1B OFFICE SHREDDER, SECURITY LEVEL 4	\$1,170.00	\$982.80	16%	\$105.00	\$89.25	8.29	\$0.00	\$0.00	\$0.00	15%
SHREDDERS BASE SYSTEM	SH12A	SH2B HIGH VOLUME SHREDDER, SECURITY LEVEL 5	\$2,950.00	\$2,478.00	16%	\$266.00	\$226.10	21.00	\$0.00	\$0.00	\$0.00	15%
SHREDDERS BASE SYSTEM	SH13A	SH3B OFFICE SHREDDER, SECURITY LEVEL 5	\$4,100.00	\$3,444.00	16%	\$369.00	\$313.65	29.14	\$0.00	\$0.00	\$0.00	15%
SHREDDERS BASE SYSTEM	SH14A	SH4B HIGH SECURITY SHREDDER, SECURITY LEVEL 7	\$6,480.00	\$5,443.20	16%	\$583.00	\$495.55	46.04	\$0.00	\$0.00	\$0.00	15%
SHREDDERS PROFESSIONAL SERVICES	SH01	SHREDDER INSTALLATION AND TRAINING	\$210.00	\$176.40	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
TABBERS BASE SYSTEM	DT3A	W360 MULTIFUNCTION TABBER SYSTEM	\$20,595.00	\$17,299.80	16%	\$2,212.00	\$1,880.20	174.67	\$0.00	\$0.00	\$0.00	15%
TABBERS OPTIONS	DT3S	W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM	\$3,530.00	\$2,965.20	16%	\$304.00	\$258.40	24.01	\$0.00	\$0.00	\$0.00	15%
TABBERS OPTIONS	DT3T	STAND FOR W985 CONVEYOR STACKER	\$840.00	\$705.60	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
TABBERS OPTIONS	W760	STACKER FOR W360 TABBER	\$1,830.00	\$1,537.20	16%	\$206.00	\$175.10	16.27	\$0.00	\$0.00	\$0.00	15%
TABBERS PROFESSIONAL SERVICES	DT3D	BASIC INSTALLATION AND TRAINING FOR W360 TABBER	\$546.00	\$458.64	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	1E45	PB NETWORK LABEL PRINTER (WHITE)	\$1,250.00	\$1,075.00	14%	\$69.00	\$58.65	5.45	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	1E50	LASER REPORT PRINTER	\$850.00	\$731.00	14%	\$226.00	\$192.10	17.85	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	1E90002	ACCOUNTING USB HUB	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES SOFTWARE OPTIONS	1FR3	USPS PRESORTXTRA RATES	\$0.00	\$0.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	1FRM	SOFTWARE FEATURE PCN - RATES MANAGER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	6WB-M	BROTHER QL-700 THERMAL PRINTER	\$129.00	\$116.10	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING BASE SYSTEM	8H00	C SERIES IMI BASE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	943-7	2.0 USB CABLE 10'FT	\$7.99	\$6.63	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	AC2100-102-00-01	PP CONNECT CARE - REENTRY	\$4,560.00	\$4,104.00	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZCR	GREEN CONNECT+ 3000 PRO NON-WOW	\$21,030.00	\$15,772.50	25%	\$2,662.00	\$2,262.70	210.21	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZCS	GREEN CONNECT+ 3000 PRO WOW	\$25,445.00	\$19,083.75	25%	\$2,662.00	\$2,262.70	210.21	\$0.00	\$0.00	\$0.00	15%
SENDPRO P SERIES BASE SYSTEM	AZCX	GREEN CONNECT+ 2000 SERIES	\$9,840.00	\$7,675.20	22%	\$583.38	\$495					

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
FURNITURE	M07-4501	45" STORAGE TABLE	\$1,245.00	\$996.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-4502	45" STORAGE TABLE W/RAIL	\$1,273.63	\$1,018.90	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-4504	MODULAR TABLE	\$2,104.50	\$1,683.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-4505	MODULAR TABLE	\$2,858.25	\$2,286.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-4506	45" STORAGE TBL W/ 20 EMS	\$2,143.25	\$1,714.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-4508	45" STORAGE TBL W/ 20 EMS2	\$2,192.00	\$1,753.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-6001	FREE STANDING 60 P-SORTER	\$2,697.50	\$2,158.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-6802	MODULAR TABLE 68"	\$1,501.63	\$1,201.30	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-6804	FURNITURE	\$2,610.75	\$2,088.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-6806	68" STORAGE TBL W/ 30 EMS	\$2,660.75	\$2,128.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-9001	FREE STANDING 90 P-SORTER	\$3,516.25	\$2,813.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-3302	33" BASIC DUMP TABLE	\$553.25	\$442.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-3303	CONFIG - 33" BASIC TABLE W/ SLOTS	\$1,495.75	\$1,196.60	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-3305	STANDARD TABLE	\$1,648.00	\$1,318.40	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-3307	CONFIG - 33" BASIC TABLE ELV SLOTS	\$1,678.00	\$1,342.40	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-3308	CONFIG - 33" BASIC TABLE ELV SLOTS	\$1,205.50	\$964.40	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-6804	FURNITURE	\$1,842.75	\$1,474.20	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M07-MST-6805	FURNITURE	\$2,839.00	\$2,271.20	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M-9032-30	DOCUMENT SHELF FOR 30" TABLE	\$195.00	\$156.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M-9032-36	DOCUMENT SHELF FOR 36" TABLE	\$195.00	\$156.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M-9032-48	DOCUMENT SHELF FOR 48" TABLE	\$210.00	\$168.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	M-9098	UPRIGHT FOR TABLE 1-1/2" TUBE 44" HIGH	\$110.00	\$88.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MLBOX-1511-6	6" HIGH LOCK BOX	\$320.60	\$256.48	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MP24	MP24 - FURNITURE SOLUTIONS WELCOME PACK	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MSD-4533	SLIDING DOORS FOR MAILING TABLE	\$225.00	\$180.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MSD-6833	MODULAR SLIDING DOOR - FOR 68IN. TABLE	\$253.00	\$202.40	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MSS-3333	MODULAR STORAGE SHELF 33IN X 33IN TABLE	\$180.00	\$144.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MSS-4533	MODULAR STORAGE SHELF 45-1/2"X33" TABLE	\$190.00	\$152.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MSS-6833	MODULAR STORAGE SHELF 68" X 33" TABLE	\$250.00	\$200.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MST-3333	STANDARD TABLE 33"W X 33"D X 29-36"H	\$475.00	\$380.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MST-4533	STAND TABLE 45-1/2"W X 33"D X 29-36"H	\$550.00	\$440.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MST-6833	STANDARD TABLE 68"W X 33"D X 29-36"H	\$625.00	\$500.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	MT30	PLATFORM SCALE 30LB/12KG	\$0.00	\$0.00	0%	\$190.00	\$161.50	15.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MT-3333	MODULAR TABLE 33" W X 33" DX 29-36" H	\$705.00	\$564.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	MT3W	SCALE, W&M, US - 30 LB	\$0.00	\$0.00	0%	\$190.00	\$161.50	15.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MT-4533	MODULAR TABLE 45-1/2" WX33" DX29-36INH	\$770.00	\$616.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	MT-6833	MODULAR TABLE 68IN.W X 33IN.D X29-36IN.H	\$895.00	\$716.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	MT70	PLATFORM SCALE 70 LB / 35 KG	\$0.00	\$0.00	0%	\$246.00	\$209.10	19.43	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	MT73	SCALE, W&M, POSTAL - 35 KG	\$0.00	\$0.00	0%	\$246.00	\$209.10	19.43	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING OPTIONS	MT7W	SCALE, W&M, GLOBAL - 70 LB / 30 KG	\$0.00	\$0.00	0%	\$246.00	\$209.10	19.43	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	OM306	306 LETTER OPENER	\$15,500.00	\$12,710.00	18%	\$1,500.00	\$1,275.00	118.45	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	OM306S	306S LETTER OPENER W/SORT	\$18,500.00	\$15,170.00	18%	\$1,800.00	\$1,530.00	142.14	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	OMBAT	306 LETTER OPENER BATCHER	\$1,400.00	\$1,176.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	OMBIN	306S SORT LETTER OPENER BIN	\$700.00	\$588.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	OMCONV	306S SORT LETTER OPENER CONVEYOR	\$1,900.00	\$1,596.00	16%	\$160.00	\$136.00	12.63	\$0.00	\$0.00	\$0.00	15%
LETTER OPENER	OMPRINT	306 AND 306S HIGH SPEED INKJET PRINTER	\$3,000.00	\$2,520.00	16%	\$225.00	\$191.25	17.77	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLOR PROFESSIONAL SERVICES	PS-101	RISO 1 DAY ADD ON WORKFLOW SUPPORT	\$1,250.00	\$1,037.50	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLOR PROFESSIONAL SERVICES	PS-102	RISO 2 DAY WORKFLOW SUPPORT	\$2,799.00	\$2,323.17	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLOR PROFESSIONAL SERVICES	PS-104	RISO 4 DAY WORKFLOW SUPPORT	\$4,799.00	\$3,983.17	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	PSSA	PSSA-PREMIER SUPPORT SUPPLEMENT-LEVEL A	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SENDSUITE LIVE PROFESSIONAL SERVICES	PSSB	PSSB-PREMIER SUPPORT SUPPLEMENT-LEVEL B	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
LETTER OPENER	PSSL	306 LETTER OPENER PRO INSTALL-TRAINING	\$325.00	\$269.75	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO	PTS1	SENDPRO SAAS ONBOARDING	\$1,000.00	\$830.00	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	S-7395	PAPER EJECTION ATTACHMENT	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-3022	TABLE STAND DESK 30"WX22 X29-36"H	\$335.00	\$268.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-3622	SD-3622-MAIL TABLE 36" LONG X 22" DEEP	\$380.00	\$304.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-4222	TABLE STAND DESK 42"W X 22"D X 29-36"H	\$395.00	\$316.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-4822	SD-4822 UTILITY TABLE 48"X 22"	\$389.00	\$311.20	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-5422	TABLE STAND DESK 54"W X 22"X29-36"H	\$415.00	\$332.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-6022	TABLE STAND DESK 60"WX 22".D X 29-36"H	\$460.00	\$368.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-6622	TABLE STAND DESK 66"W X 22"D X 29-33"H	\$444.00	\$355.20	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
FURNITURE	SD-7222	SD-7222 TABLE 72"X22"OPTIONAL RAMP	\$475.00	\$380.00	20%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	SHH1	THIRD PARTY HAZMAT CONNECTOR (1)	\$6,000.00	\$4,980.00	17%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SENDSUITE LIVE	SHH2	THIRD PARTY HAZMAT CONNECTOR (2)	\$9,000.00	\$7,470.00	17%	\$0.00	\$0.00	0.00	\$1,620.00	\$1,377.00	\$127.92	15%
SENDSUITE LIVE	SHHC	THIRD PARTY HAZMAT CONNECTOR (100)	\$30,000.00	\$24,900.00	17%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SENDSUITE LIVE	SHHE	THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE	\$30,000.00	\$24,900.00	17%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SENDSUITE LIVE	SHHL	THIRD PARTY HAZMAT CONNECTOR (50)	\$30,000.00	\$24,900.00	17%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SENDSUITE LIVE	SHHT	THIRD PARTY HAZMAT CONNECTOR (25)	\$24,000.00	\$19,920.00	17%	\$0.00	\$0.00	0.00	\$4,320.00	\$3,672.00	\$341.13	15%
SENDSUITE LIVE	SHHV	THIRD PARTY HAZMAT CONNECTOR (5)	\$12,000.00	\$9,960.00	17%	\$0.00	\$0.00	0.00	\$2,160.00	\$1,836.00	\$170.57	15%
SENDSUITE LIVE	SHHX	THIRD PARTY HAZMAT CONNECTOR (10)	\$18,000.00	\$14,940.00	17%	\$0.00	\$0.00	0.00	\$3,240.00	\$2,754.00	\$255.85	15%
SENDSUITE LIVE SCALES	SL33	149 LB. ROLLERTOP SCALE (CAL. ONLY)	\$1,695.00	\$1,406.85	17%	\$320.00	\$272.00	25.27	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE	SLEPSPE	SPE USPS BPOD SPLITTER TOOL	\$3,275.00	\$2,941.20	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE	SMS1SPE	SPE SPS MID ASSIST SERVICE	\$510.00	\$423.30	17%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE	SPEOV	SENDPRO ENTERPRISE OVERAGE FEE	\$0.13	\$0.13	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPRO ENTERPRISE	SPM3	SENDPRO STAMP ROLL PRINTING BUNDLE	\$189.99	\$170.99	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING BASE SYSTEM	SVBA	GREEN DM300C DIGITAL MAILING SYSTEM	\$1,310.00	\$982.50	25%	\$171.00	\$145.35	13.50	\$0.00	\$0.00	\$0.00	15%
SENDSUITE XPRESS PRINTERS	T313	149 LB. ROLLERTOP SCALE (CAL ONLY)	\$1,695.00	\$1,406.85	17%	\$320.00	\$272.00	25.27	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	T764	SST - WIRELESS MOBILE SCANNER T764	\$1,850.00	\$1,665.00	10%	\$225.00	\$191.25	17.77	\$0.00	\$0.00	\$0.00	15%
SENDSUITE LIVE	T765	SST - CELLULAR/WIRELESS MOBILE SCANNER	\$2,399.00	\$2,159.10	10%	\$586.00	\$498.10	46.27	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI23	2D TOP W/INST & TRG RELAY 2500-4500	\$2,995.00	\$2,455.90	18%	\$450.00	\$382.50	35.53	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI24	2D BOTTOM W/INST & TRG RELAY 2500-4500	\$2,995.00	\$2,455.90	18%	\$450.00	\$382.50	35.53	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI25	RELAY 2500 W/INSTALL & TRAINING	\$8,599.00	\$6,879.20	20%	\$960.00	\$816.00	75.81	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI35	RELAY 3500 W/INSTALL & TRAINING	\$12,693.00	\$10,408.26	18%	\$1,320.00	\$1,122.00	104.23	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI45	RELAY 4500 W/INSTALL & TRAINING	\$15,193.00	\$12,458.26	18%	\$1,800.00	\$1,530.00	142.14	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI90	OMR SCAN W/INSTALL & TRG RELAY 2500	\$1,595.00	\$1,307.90	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI91	OMR SCAN W/INSTALL & TRG RELAY 3500-4500	\$1,595.00	\$1,307.90	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI92	2D TOP W/ RIE/ INSTALL & TRG	\$2,495.00	\$2,045.90	18%	\$450.00	\$382.50	35.53	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TI93	2D BOTTOM W/RIE/ INSTALL & TRG	\$2,495.00	\$2,045.90	18%	\$450.00	\$382.50	35.53	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TIRX	2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$4,335.00	\$3,554.70	18%	\$1,055.00	\$896.75	83.31	\$0.00	\$0.00	\$0.00	15%
INSERTERS BASE SYSTEM	TIRY	2D TOWER/INST& TRG/INTEGRITY EXPRESS	\$2,									

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA Disc %
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	LOCKERPS	INTELLIGENT LOCKER IMPLEMENTATION	\$1,000.00	\$880.00	12%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	LOCKERR	INTELLIGENT LOCKER R	\$4,533.10	\$4,005.97	12%	\$78.00	\$66.30	6.16	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	LOCKERX	INTELLIGENT LOCKER X	\$1,500.00	\$1,320.00	12%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	LOCKSVCBASE	INTELLIGENT LOCKER BASE INSTALL	\$100.00	\$100.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	LOCKSYS1	INTELLIGENT LOCKER SYS1	\$24,230.73	\$22,235.93	8%	\$1,973.00	\$1,677.05	155.80	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	LOCKSYS2	INTELLIGENT LOCKER SYS2	\$22,350.78	\$20,619.17	8%	\$1,818.00	\$1,545.30	143.56	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	LOCKSYS3	INTELLIGENT LOCKER SYS3	\$22,162.78	\$20,457.49	8%	\$1,802.00	\$1,531.70	142.30	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	LOCKSYS4	INTELLIGENT LOCKER SYS4	\$21,786.80	\$20,134.15	8%	\$1,771.00	\$1,505.35	139.85	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	LOCKSYS5	INTELLIGENT LOCKER SYS5	\$20,470.83	\$19,002.41	7%	\$1,663.00	\$1,413.55	131.32	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	LOCKSYS6	INTELLIGENT LOCKER SYS6	\$20,658.83	\$19,164.09	7%	\$1,678.00	\$1,426.30	132.50	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SYSTEMS	ME1A	METER EQUIPMENT - C SERIES	\$513.00	\$340.00	34%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MEDIUM VOLUME MAILING SYSTEMS	ME1B	METER EQUIPMENT - DM400	\$456.00	\$330.00	28%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MEDIUM VOLUME MAILING SYSTEMS	ME1C	METER EQUIPMENT - P SERIES, LV	\$909.00	\$670.00	26%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
HIGH VOLUME MAILING SYSTEMS	ME1D	METER EQUIPMENT - P SERIES, HV	\$909.00	\$580.00	36%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INTEGRATED POSTAL SCALES	MT49	SCALE, GLOBAL - 149 LB / 60 KG	\$0.00	\$0.00	0%	\$246.00	\$209.10	19.43	\$0.00	\$0.00	\$0.00	15%
INTEGRATED POSTAL SCALES	MT4W	SCALE, W&M, GLOBAL - 149 LB / 60 KG	\$0.00	\$0.00	0%	\$246.00	\$209.10	19.43	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	OMSTAT	REPORT PRINTER OPEX 306 LETTER OPENER	\$1,400.00	\$1,204.00	14%	\$120.00	\$102.00	9.48	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	PAB1	PREMIUM APP BUNDLE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	PSS5	PREMIER SUPPORT SUBSCRIPTION SERVICE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RISOCOMCOLOR PROFESSIONAL SERVICES	RS11R	RS1100 RISO FW RIP	\$11,500.00	\$9,430.00	18%	\$250.00	\$212.50	19.74	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE0	SENDPRO ENTERPRISE LICENSE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-100L-UNLTD	SPE 100 LOCATION- UNLIMITED WORKSTATIONS	\$150,000.00	\$129,000.00	14%	\$0.00	\$0.00	0.00	\$27,000.00	\$22,950.00	\$2,132.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-10L-UNLTD	SPE 10 LOCATION - UNLIMITED WORKSTATIONS	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$9,000.00	\$7,650.00	\$710.69	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE19	HIGH VOLUME 4IN. LABEL PRINTER	\$1,495.00	\$1,285.70	14%	\$384.00	\$326.40	30.32	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-1L1W	SPE 1 LOCATION - 1 WORKSTATION	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-1L-SERVER	SPE 1 LOCATION - 1 WORKSTATION (SERVER)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,440.00	\$1,224.00	\$113.71	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-1L-UNLTD	SPE 1 LOCATION UNLIMITED WORKSTATIONS	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE20	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	\$1,715.70	14%	\$189.00	\$160.65	14.92	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE21	LASER PRINTER	\$695.00	\$597.70	14%	\$173.00	\$147.05	13.66	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE22	LOW TO MID VOLUME 4IN. LABEL PRINTER	\$995.00	\$855.70	14%	\$216.00	\$183.60	17.06	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-25L-UNLTD	SPE 25 LOCATION - UNLIMITED WORKSTATIONS	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$13,500.00	\$11,475.00	\$1,066.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-2L-UNLTD	SPE 2 LOCATION - UNLIMITED WORKSTATIONS	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE30	100 LB. TABLETOP SCALE	\$995.00	\$855.70	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE32	200 LB. ROLLERTOP SCALE	\$1,295.00	\$1,113.70	14%	\$333.00	\$283.05	26.30	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE33	149 LB. ROLLERTOP SCALE (CAL. ONLY)	\$1,695.00	\$1,457.70	14%	\$320.00	\$272.00	25.27	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE39	CORDESS WEDGE SCANNER	\$1,895.00	\$1,629.70	14%	\$403.00	\$342.55	31.82	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-50L-UNLTD	SPE 50 LOCATION - UNLIMITED WORKSTATIONS	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-5L-UNLTD	SPE 5 LOCATION - UNLIMITED WORKSTATIONS	\$37,500.00	\$32,250.00	14%	\$0.00	\$0.00	0.00	\$6,750.00	\$5,737.50	\$533.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE91	PC W/ FLAT PANEL MONITOR	\$2,795.00	\$2,403.70	14%	\$430.00	\$365.50	32.96	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-AALZ	ADDITIONAL WORKSTATION LICENSE, SS LIVE	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$720.00	\$612.00	\$56.86	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACAA	ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,000.00	\$860.00	14%	\$0.00	\$0.00	0.00	\$180.00	\$153.00	\$14.21	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE	ACE (1)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-10	ACE (10)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-100	ACE (100)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-2	ACE (2)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$1,350.00	\$1,147.50	\$106.60	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-25	ACE (25)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-5	ACE (5)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-50	ACE (50)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ACE-ENT	ACE (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-10	BLACK BOX SDK (10)	\$50,000.00	\$43,000.00	14%	\$0.00	\$0.00	0.00	\$9,000.00	\$7,650.00	\$710.69	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-100	BLACK BOX SDK (100)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-2	BLACK BOX SDK (2)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-25	BLACK BOX SDK (25)	\$75,000.00	\$64,500.00	14%	\$0.00	\$0.00	0.00	\$13,500.00	\$11,475.00	\$1,066.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-5	BLACK BOX SDK (5)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-50	BLACK BOX SDK (50)	\$90,000.00	\$77,400.00	14%	\$0.00	\$0.00	0.00	\$16,200.00	\$13,770.00	\$1,279.24	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-BBSDK-ENT	BLACK BOX SDK (ENTERPRISE)	\$100,000.00	\$86,000.00	14%	\$0.00	\$0.00	0.00	\$18,000.00	\$15,300.00	\$1,421.38	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS	THIRD PARTY HAZMAT CONNECTOR (1)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-10	THIRD PARTY HAZMAT CONNECTOR (10)	\$18,000.00	\$15,480.00	14%	\$0.00	\$0.00	0.00	\$3,240.00	\$2,754.00	\$255.85	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-100	THIRD PARTY HAZMAT CONNECTOR (100)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-2	THIRD PARTY HAZMAT CONNECTOR (2)	\$9,000.00	\$7,740.00	14%	\$0.00	\$0.00	0.00	\$1,620.00	\$1,377.00	\$127.92	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-25	THIRD PARTY HAZMAT CONNECTOR (25)	\$24,000.00	\$20,640.00	14%	\$0.00	\$0.00	0.00	\$4,320.00	\$3,672.00	\$341.13	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-5	THIRD PARTY HAZMAT CONNECTOR (5)	\$12,000.00	\$10,320.00	14%	\$0.00	\$0.00	0.00	\$2,160.00	\$1,836.00	\$170.57	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-50	THIRD PARTY HAZMAT CONNECTOR (50)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DGIS-ENT	THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE)	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$5,400.00	\$4,590.00	\$426.41	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLCSECOM	DHL ECOMMERCE SERVER	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$114.00	\$96.90	\$9.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-10	DHL ECOMMERCE API (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-100	DHL ECOMMERCE API (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-2	DHL ECOMMERCE API (2)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-25	DHL ECOMMERCE API (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-5	DHL ECOMMERCE API (5)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-50	DHL ECOMMERCE API (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLEAPI-ENT	DHL ECOMMERCE API (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLECOMAPI	DHL ECOMMERCE API	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$114.00	\$96.90	\$9.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-10	DHL ECOMMERCE SERVER (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-100	DHL ECOMMERCE SERVER (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-2	DHL ECOMMERCE SERVER (2)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-25	DHL ECOMMERCE SERVER (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-5	DHL ECOMMERCE SERVER (5)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-50	DHL ECOMMERCE SERVER(50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,140.00	\$969.00	\$90.02	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLES-ENT	DHL ECOMMERCE SERVER (ENTERPRISE)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,800.00	\$3,230.00	\$300.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI	DHL XML-PI	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$114.00	\$96.90	\$9.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-10	DHL XML-PI (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$380.00	\$323.00	\$30.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-100	DHL XML-PI (100)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,900.00	\$1,615.00	\$150.03	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-2	DHL XML-PI (2)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$171.00	\$145.35	\$13.50	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-25	DHL XML-PI (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$760.00	\$646.00	\$60.01	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-DHLXMLPI-5	DHL XML-PI (5)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$285.00	\$242.25	\$22.51	15%

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-50	GOLDEN STATE OVERNIGHT (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-GSO-ENT	GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-H1	ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-H2	ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-H3	ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$1,350.00	\$1,147.50	\$106.60	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO	HAZARDOUS MATERIALS (1)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO-10	HAZARDOUS MATERIALS (10)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO-100	HAZARDOUS MATERIALS (100)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO-2	HAZARDOUS MATERIALS (2)	\$7,500.00	\$6,450.00	14%	\$0.00	\$0.00	0.00	\$1,350.00	\$1,147.50	\$106.60	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO-25	HAZARDOUS MATERIALS (25)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO-5	HAZARDOUS MATERIALS (5)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO-50	HAZARDOUS MATERIALS (50)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HAZFO-ENT	HAZARDOUS MATERIALS (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HC	ADDITIONAL LOCATIONS(100) PRICE PER LOC.	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HCMI	HUBCAPP METER INTERFACE	\$300.00	\$258.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HL	ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HS	HOSTING SERVICES	\$30,000.00	\$25,800.00	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HT	ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-HX	ADDITIONAL LOCATIONS (10) PRICE PER LOC.	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE-JR64	GREEN 150 LB ROLLERTOP SCALE	\$695.00	\$597.70	14%	\$305.00	\$259.25	24.08	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE-JR76	GREEN JO75 100 LB TABLETOP SCALE	\$495.00	\$425.70	14%	\$222.00	\$188.70	17.53	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO	LONESTAR (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO-10	LONESTAR (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO-100	LONESTAR (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO-2	LONESTAR (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO-25	LONESTAR (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO-5	LONESTAR (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO-50	LONESTAR (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LSO-ENT	LONESTAR (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ	LTLCZRLT RATING / BOL (PER CARRIER)(1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ-10	LTLCZRLT RATE BOL (PER CARRIER) (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ-100	LTLCZRLT RATE BOL (PER CARRIE) (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ-2	LTLCZRLT RATE BOL (PER CARRIER) (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ-25	LTLCZRLT RATE BOL (PER CARRIER) (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ-5	LTLCZRLT RATE BOS (PER CARRIER) (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ-50	LTLCZRLT RATE BOL (PER CARRIER) (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-LTLCZ-ENT	LTLCZRLT RATE BOL (PER CARRIER)ENTER	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-1	MISCELLANEOUS DOMESTIC CARRIERS (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-10	MISCELLANEOUS DOMESTIC CARRIERS (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-100	MISCELLANEOUS DOMESTIC CARRIERS (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-2	MISCELLANEOUS DOMESTIC CARRIERS (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-25	MISCELLANEOUS DOMESTIC CARRIERS (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-5	MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-50	MISCELLANEOUS DOMESTIC CARRIERS (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-MDC-ENT	MISC DOMESTIC CARRIERS (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE-OCR	HANDHELD OCR SCANNER, COMMS CRADLE/STAND	\$2,499.00	\$2,149.14	14%	\$375.00	\$318.75	29.61	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT	ONTRAC (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-10	ONTRAC (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-100	ONTRAC (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-2	ONTRAC (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-25	ONTRAC (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-5	ONTRAC (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-50	ONTRAC (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-ONT-ENT	ONTRAC (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-PBD	GUARANTEED DELIVERY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-RCSFEE	REGIONAL CARRIER SET-UP FEE	\$773.00	\$664.78	14%	\$0.00	\$0.00	0.00	\$144.97	\$123.22	\$11.45	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE-SDIM	DIMENSIONER	\$8,900.00	\$7,654.00	14%	\$850.00	\$722.50	67.12	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED	SPEE-DEE (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-10	SPEE-DEE (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-100	SPEE-DEE (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-2	SPEE-DEE (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-25	SPEE-DEE (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.00	\$1,800.00	\$1,530.00	\$142.14	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-5	SPEE-DEE (5)	\$3,000.00	\$2,580.00	14%	\$0.00	\$0.00	0.00	\$540.00	\$459.00	\$42.64	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-50	SPEE-DEE (50)	\$15,000.00	\$12,900.00	14%	\$0.00	\$0.00	0.00	\$2,700.00	\$2,295.00	\$213.21	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SPEED-ENT	SPEE-DEE (ENTERPRISE)	\$25,000.00	\$21,500.00	14%	\$0.00	\$0.00	0.00	\$4,500.00	\$3,825.00	\$355.34	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE-SPM8	QL-800 POSTAGE ROLL PRINTER	\$149.00	\$128.14	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-SS1	SENDPRO ENTERPRISE 1 SITE/SINGLE STATION	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$460.80	\$391.68	\$36.39	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-T1	ERR CERTIFY MAIL /PROOF OF DELIVERY (1)	\$600.00	\$516.00	14%	\$0.00	\$0.00	0.00	\$108.00	\$91.80	\$8.53	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-T2	ERR CERTIFIED MAIL PROOF OF DELIVERY (2)	\$1,280.00	\$1,100.80	14%	\$0.00	\$0.00	0.00	\$216.00	\$183.60	\$17.06	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE-T332	2 DIMENSIONAL SCANNER	\$2,400.00	\$2,064.00	14%	\$338.00	\$287.30	26.69	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE-T539	CORDLESS SCANNER	\$1,895.00	\$1,629.70	14%	\$415.00	\$352.75	32.77	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE-T6WE	TETHERED WEDGE SCANNER	\$499.00	\$429.14	14%	\$15.00	\$12.75	1.18	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-TC	ERR CERTIFY MAIL PROOF OF DELIVERY (100)	\$8,000.00	\$6,880.00	14%	\$0.00	\$0.00	0.00	\$1,440.00	\$1,224.00	\$113.71	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-TE	ERR CERTIFY MAIL PROOF DELIVERY	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-TL	ERR CERTIFY MAIL PROOF OF DELIVERY (50)	\$6,000.00	\$5,160.00	14%	\$0.00	\$0.00	0.00	\$1,080.00	\$918.00	\$85.28	15%
SOFTWARE, LICENSE AND SUBSCRIPTION ACCES	SPE-TS34	CORDLESS WEDGE SCANNER SPARE BATTERY	\$113.00	\$97.18	14%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-TT	ERR CERTIFY MAIL PROOF OF DELIVERY (25)	\$4,000.00	\$3,440.00	14%	\$0.00	\$0.00	0.00	\$720.00	\$612.00	\$56.86	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-TV	ERR CERTIFIED MAIL PROOF OF DELIVERY (5)	\$1,440.00	\$1,238.40	14%	\$0.00	\$0.00	0.00	\$259.20	\$220.32	\$20.47	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-TX	ERR CERTIFY MAIL /PROOF OF DELIVERY (10)	\$2,000.00	\$1,720.00	14%	\$0.00	\$0.00	0.00	\$360.00	\$306.00	\$28.43	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UNLTD	SPE ENTERPRISE - UNLIMITED WORKSTATIONS	\$250,000.00	\$215,000.00	14%	\$0.00	\$0.00	0.00	\$45,000.00	\$38,250.00	\$3,553.45	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPS	UPS CARRIER ACTIVATION	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-1	UPS AIR FREIGHT (1)	\$900.00	\$774.00	14%	\$0.00	\$0.00	0.00	\$162.00	\$137.70	\$12.79	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-10	UPS AIR FREIGHT (10)	\$5,000.00	\$4,300.00	14%	\$0.00	\$0.00	0.00	\$900.00	\$765.00	\$71.07	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-100	UPS AIR FREIGHT (100)	\$20,000.00	\$17,200.00	14%	\$0.00	\$0.00	0.00	\$3,600.00	\$3,060.00	\$284.28	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-2	UPS AIR FREIGHT (2)	\$1,500.00	\$1,290.00	14%	\$0.00	\$0.00	0.00	\$270.00	\$229.50	\$21.32	15%
SOFTWARE, LICENSE AND SUBSCRIPTION	SPE-UPSAF-25	UPS AIR FREIGHT (25)	\$10,000.00	\$8,600.00	14%	\$0.00	\$0.00	0.0				

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
ADDRESS RIGHT	AR100	ADDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO)	\$9,300.00	\$7,626.00	18%	\$1,023.00	\$869.55	80.78	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT	AR200	ADDRESSRIGHT 200 (< 600K CYCLES/MO)	\$14,500.00	\$11,890.00	18%	\$1,740.00	\$1,479.00	137.40	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT	ARPF	ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO)	\$23,000.00	\$18,860.00	18%	\$2,883.00	\$2,450.55	227.66	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT	DASU	ADDRESSRIGHT 100/200/300 INSTALL TRN	\$525.00	\$441.00	16%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT	ARPRINTER	ADDRESS PRINTER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT	ARPRINTERADDON	ADDRESS PRINTER ADD ON	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	RELAY9000	OFFERING-RELAY 9000 INSERTING SYSTEM	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	RELAY9000ADDON	OFFERING-RELAY 9000 INSERTING SYSTEM ADD ON	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	TI99	RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL FEEDER	\$80,714.00	\$66,185.48	18%	\$9,482.00	\$8,059.70	748.75	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	TI0M	RELAY 9000 INSTALLATION AND TRAINING	\$1,700.00	\$1,394.00	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	TI9G	RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TRAY	\$6,233.00	\$5,111.06	18%	\$748.00	\$635.80	59.07	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	TI9J	RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL FEEDER	\$9,040.00	\$7,412.80	18%	\$1,085.00	\$922.25	85.68	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	TI9K	HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS)	\$1,230.00	\$1,008.60	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	TI9M	RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$345.00	\$282.90	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	TI9E	RELAY 9000 MULTIFUNCTION FOLDER	\$26,710.00	\$21,902.20	18%	\$3,205.00	\$2,724.25	253.08	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	TI9B	RELAY 9000 2ND TOWER	\$29,988.00	\$24,590.16	18%	\$3,598.00	\$3,058.30	284.12	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	TI9C	BOOKLET FEEDER	\$5,523.00	\$4,970.70	10%	\$663.00	\$563.55	52.35	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	TI9F	RELAY 9000 BELT STACKER (90 DEGREE ANGLE) SYSTEM COMES W/	\$5,523.00	\$4,528.86	18%	\$663.00	\$563.55	52.35	\$0.00	\$0.00	\$0.00	15%
RELAY 9000	TI9N	STRAIGHT IN LINE POWER STACKER KIT	\$360.00	\$295.20	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS OPTIONS	DI9P	DI9P FILE BASED PROCESSING	\$15,000.00	\$12,300.00	18%	\$805.00	\$684.25	63.57	\$360.00	\$306.00	\$28.43	15%
SENDPROCSERIES	CDSP	CELLULAR DEVICE FOR SENDPRO SERIES	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	C5C1	SENDPRO C AUTO 120	\$5,285.00	\$4,122.30	22%	\$402.00	\$341.70	31.74	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	C5C2	SENDPRO C AUTO PRO MAILING	\$6,085.00	\$4,746.30	22%	\$612.00	\$520.20	48.33	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	C5C3	SENDPRO AUTOFEED PRO SHIPPING	\$5,835.00	\$4,551.30	22%	\$438.00	\$372.30	34.59	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	C5CC	SENDPRO AUTOFEED CUSTOM CONFIG	\$3,145.00	\$2,453.10	22%	\$374.00	\$317.90	29.53	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	ZHC5	ZHC5 - SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	ZHA3	ZHA3 - 30 LB SCALE OPTION	\$2,820.00	\$2,199.60	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	MP8110	MP8110 - 10 LB UPGRADE	\$0.00	\$0.00	0%	\$58.15	\$49.43	4.59	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	MP8115	MP8115 - 15 LB UPGRADE	\$0.00	\$0.00	0%	\$79.70	\$67.75	6.29	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	ZH29	3H00 90 LPM SPEED	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	ZH30	3H00 120 LPM SPEED	\$1,000.00	\$780.00	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	1E40	SENDPRO C500 LABEL PRINTER	\$540.00	\$421.20	22%	\$36.00	\$30.60	2.84	\$0.00	\$0.00	\$0.00	15%
PERIPHERALS	DM1RKL	RETURN KIT FOR DM100/125 - LARGE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PERIPHERALS	DM2RKL	RETURN KIT FOR DM200/225 - LARGE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PERIPHERALS	DM3RKL	RETURN KIT FOR DM300 - LARGE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PERIPHERALS	DMMRK	RETURN KIT FOR MAILSTATION	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PERIPHERALS	993-P	PRZO RETURN KIT WITH BOX	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MAILING PERIPHERALS	993-4C	DM400 SERIES RETURN KIT WITH BOX	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
MAILING PERIPHERALS	620-9	DOUBLE TAPE SHEETS(150 PER BX)	\$59.99	\$46.79	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	ZHE1	FIRST-CLASS COMMERCIAL PRESORT RATES	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	ZHE2	PB PRESORT XTRA RATES	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROCSERIES	SENDPROCAUTO	SENDPRO C500	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDPROWEB PERIPHERALS	1E0T	DESKTOP THERMAL ROLL PRINTER	\$540.00	\$421.20	22%	\$189.00	\$160.65	14.92	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SHIPPING OPTIONS	1E35	SENDPRO C200/C300/C400 LABEL PRINTER	\$540.00	\$421.20	22%	\$36.00	\$30.60	2.84	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	1FM2	DISABLE MANUAL WEIGHT FEATURE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTIONS	1FS4	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
PERIPHERALS	C190	BLUETOOTH ENABLED DIMENSIONING DEVICE	\$800.00	\$656.00	18%	\$112.00	\$95.20	8.84	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS	DA8N	DA80F HI SPEED FIXED HEAD PRINTER	\$9,100.00	\$7,098.00	22%	\$1,247.00	\$1,059.95	98.47	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS	DA9L	DA95F PRINTER W/FEEDER/ STACKER	\$26,950.00	\$21,021.00	22%	\$2,438.00	\$2,072.30	192.52	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS	DA9N	DA95F FIXED HEAD PRINTER	\$17,500.00	\$14,350.00	18%	\$865.00	\$735.25	68.31	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT PRINTERS PERIPHERALS	DASC	INTEGRATED STACKER WITH STAND AND HIGH OUTPUT DRYER	\$6,975.00	\$5,440.50	22%	\$507.00	\$430.95	40.04	\$0.00	\$0.00	\$0.00	15%
INSERTERS LOCALIZATION KITS	DI90012	VERTICAL POWER LOCALIZATION KIT- US	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	DITS	INSTALLATION AND OPERATOR TRAINING FOR SCANNING	\$602.00	\$493.64	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	DITU	INSTALLATION & OPERATION TRAINING FOR HIGH CAPACITY SHEET	\$464.00	\$380.48	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	DITV	INSTALLATION AND OPERATOR TRAINING FOR STACKERS	\$238.00	\$195.16	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	DIWF	INSTALLATION AND OPERATOR TRAINING FOR FLAT SEALER	\$365.00	\$299.30	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PERIPHERALS	F37A	OMR SCANNER W/INSTALL & TRAINING	\$1,595.00	\$1,244.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	F3C2	MAIL RUN ASSISTANCE - 2 HOURS	\$335.00	\$274.70	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS OPTIONS	F790034	USB HUB	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS LOCALIZATION KITS	F790042-01	POWER CORD	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	F790250	SCANNER MOUNTING KIT FOR HIGH CAPACITY SHEET FEEDER	\$820.00	\$639.60	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS LOCALIZATION KITS	F790700-01	US RELAY LOCALIZATION KIT	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS LOCALIZATION KITS	F791700-01	US HICAP SHEET FEEDER LOCALIZATION KIT	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS OPTIONS	F7DI	BOTTOM ADDRESS INVERTER KIT	\$1,025.00	\$799.50	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	F7FS	FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHI	\$2,575.00	\$2,111.50	18%	\$226.00	\$192.10	17.85	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	F7MS	MOVING BEAM PICKET BARCODE FOR HIGH CAPACITY SHEET FEEDER	\$3,605.00	\$2,811.90	22%	\$225.00	\$191.25	17.77	\$0.00	\$0.00	\$0.00	15%
INSERTERS MAIL MACHINE INTERFACES	F7MT	MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	\$3,290.00	\$2,566.20	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS MAIL MACHINE INTERFACES	F7MU	MAIL MACHINE INTERFACE FOR CONNECT+ 3000	\$3,290.00	\$2,566.20	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS INPUT SCANNING	F7TB	TOWER OMR BARCODE SCANNING HARDWARE	\$2,575.00	\$2,111.50	18%	\$377.00	\$320.45	29.77	\$0.00	\$0.00	\$0.00	15%
MID VOLUME MAILING	F9DD	USPS SPECIAL SERVICES WELCOME KIT	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS OPTIONS	F9PG	POWERGUARD	\$295.00	\$230.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING PROFESSIONAL SERVICE	F9SA	PROFESSIONAL INSTALLATION (LV)	\$206.00	\$168.92	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING PROFESSIONAL SERVICE	F9SL	PC METER CONNECT INSTALL	\$102.00	\$83.64	18%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING PERIPHERALS	HZ80001	DROP STACKER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	HZ86002	SCALE OPENING COVER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS OPTIONS	J540	COUNTER SIGNATURE PAD	\$1,995.00	\$1,556.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING PROFESSIONAL SERVICE	K75A	PROFESSIONAL INSTALLATION FOR MAILSTATION	\$185.00	\$144.30	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING	MP00098	MP82 SCALE-MOUNTED DISPLAY KIT	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING	MP00099	MP82 REMOTE DISPLAY KIT	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	MP1W	5/10 LB. WEIGHING WITH EXTERNAL DISPLAY	\$0.00	\$0.00	0%	\$88.00	\$74.80	6.95	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	MP81	SERIAL INTERFACE SCALE	\$0.00	\$0.00	0%	\$28.00	\$23.80	2.21	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	MP82	HORIZON TYPE APPROVED SCALE	\$0.00	\$0.00	0%	\$28.00	\$23.80	2.21	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	MPC1	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$59.00	\$50.15	4.66	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING INVIEW OPTIONS	NV99	INVIEW SOFTWARE	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
INSERTERS PROFESSIONAL SERVICES	RCSE	PRO SERVICES-RELAY INTEGRITY EXPRESS	\$300.00	\$270.00	10%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING OPTIONS	SBDS	BARCODE SCANNER	\$835.00	\$651.30	22%	\$189.00	\$160.65	14.92	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING PERIPHERALS	SFGK	PC TRANSFER UTILITY KIT	\$205.00	\$159.90	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS OPTIONS	T339	CORDLESS WEDGE SCANNER	\$1,895.00	\$1,478.10	22%	\$403.00	\$342.55	31.82	\$0.00	\$0.00	\$0.00	15%
ARRIVAL EXPRESS PRINTERS	T534	LASER PRINTER	\$695.00	\$542.10	22%	\$163.00	\$138.55	12.87	\$0.00	\$0.00	\$0.00	15%
ARRIVAL OPTIONS	T535	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SC	\$145.00	\$113.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ARRIVAL OPTIONS	T542	2D IMAGER	\$2,400.00	\$1,872.00	22%	\$339.00	\$288.15	26.77	\$0.00	\$0.00	\$0.00	15%
ARRIVAL OPTIONS	T543	ARRIVAL WEB CAM	\$245.00	\$191.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
SENDSUITE TRACKING	T790041	FIVE BAY ETHERNET CRADLE-T764/5,T6MD/E	\$1,500.00	\$1,170.00	22%	\$0.00	\$0.					

Category	ITEM	DESCRIPTION	Published Commercial Price	2017 PA Contract Price	2017 Disc %	2017 Commercial Annual SLA	2017 XJ PA Annual SLA (years 2-5)	2017 PA Monthly SLA (years 2-5)	2017 Commercial Annual SMA	2017 PA Annual SMA	2017 Monthly SMA	2017 SLA/SMA DISC %
LOW VOLUME MAILING WEIGHING OPTIONS	ZH01	5LB WEIGHING OPTION FOR MP82 SCALE	\$825.00	\$643.50	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZH02	10LB WEIGHING OPTION FOR MP82 SCALE	\$1,325.00	\$1,033.50	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZH03	15LB WEIGHING OPTION FOR MP82 SCALE	\$1,825.00	\$1,423.50	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZH07	15 LB WEIGHING OPTION FOR MP3W SCALE	\$1,825.00	\$1,423.50	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZH13	30 LB WEIGHING OPTION FOR MP30 SCALE	\$2,820.00	\$2,199.60	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZH15	70 LB WEIGHING OPTION FOR MP49 SCALE	\$3,145.00	\$2,453.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZH24	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SYSTEM SPEED	ZH25	2H00 40 LPM	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SYSTEM SPEED	ZH26	2H00 50 LPM	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SYSTEM SPEED	ZH27	2H00 65 LPM	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTIONS	ZH36	AUTO INSCRIPTIONS	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTIONS	ZH37	AUTO AD SLOGANS	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTIONS	ZHD1	STANDARD AD SLOGAN	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTIONS	ZHD2	STANDARD INSCRIPTION	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTIONS	ZHD3	CUSTOM AD SLOGAN	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING VALUE BASED OPTIONS	ZHD4	CUSTOM INSCRIPTION	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING RATES	ZHD5	USPS RATES WITH METERED LETTER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING RATES	ZHD6	USPS RATES WITH STAMPED LETTER	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SPECIAL SERVICES	ZHD7	ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING SPECIAL SERVICES	ZHD9	RETAIL GROUND LOR	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
WEIGHING OPTIONS	ZHLS	LOBBY SCALE CAPABILITY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHWH	15LBS./7KG WEIGHING OPTION FOR MP81 SCALE	\$1,795.00	\$1,400.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHWL	5LBS./3KG WEIGHING OPTION FOR MP81 SCALE	\$795.00	\$620.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHWM	10LBS./ 5KG WEIGHING OPTION FOR MP81 SCALE	\$1,295.00	\$1,010.10	22%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
LOW VOLUME MAILING WEIGHING OPTIONS	ZHZ0	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	15%
ADDRESS RIGHT	WHSUB1	SHEET SEPARATOR REPLACEMNT SVCSUB <8/YR	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$1,200.00	\$1,020.00	\$94.76	15%
ADDRESS RIGHT	WHSUB2	SHEET SEPARATOR REPLACEMNT SVCSUB <16/YR	\$0.00	\$0.00	0%	\$0.00	\$0.00	0.00	\$2,400.00	\$2,040.00	\$189.52	15%



<b>Postage Meter Rentals</b>				
<b>Meter</b>	<b>Description</b>	<b>COMMERCIAL MONTHLY RATE</b>	<b>PA MONTHLY RATE</b>	<b>DISCOUNT OFF COMMERCIAL PRICE</b>
G900 -MMMS	DM400 METER	\$53	\$46	13%
7H00-MLMS	IMI METER SUBSCRIPTION FOR SENDPRO C200/C425	\$23	\$22	4%
7H00-MMMS	IMI METER SUBSCRIPTION FOR SENDPRO C300/C400	\$36	\$32	11%
7H00-MHMS	IMI METER SUBSCRIPTION FOR SENDPRO C500	\$45	\$40	11%
4W00-MLMS	METER SUBSCRIPTION FOR CONNECT+500 /SENDPRO P SEF	\$52	\$48	8%
4W00-MMMS	METER SUBSCRIPTION FOR CONNECT+1000/2000 & SENDP	\$52	\$47	10%
4W00-MHMS	METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRO P3	\$76	\$65	14%
<b>Purchase Power</b>				
<b>*prices are in addition to meter rental price</b>		<b>COMMERCIAL MONTHLY RATE</b>	<b>PA MONTHLY RATE</b>	<b>DISCOUNT OFF COMMERCIAL PRICE</b>
G900 -MMMS	DM400 METER	\$7	\$7	0%
G900 -MHMS	DM475 METER	\$7	\$7	0%
7H00-MLMS	IMI METER SUBSCRIPTION FOR SENDPRO C200/C425	\$7	\$7	0%
7H00-MMMS	IMI METER SUBSCRIPTION FOR SENDPRO C300/C400	\$7	\$7	0%
7H00-MHMS	IMI METER SUBSCRIPTION FOR SENDPRO C500	\$7	\$7	0%
4W00-MLMS	METER SUBSCRIPTION FOR CONNECT+500 /SENDPRO P SEF	\$15	\$15	0%
4W00-MMMS	METER SUBSCRIPTION FOR CONNECT+1000/2000 & SENDP	\$15	\$15	0%
4W00-MHMS	METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRO P3	\$15	\$15	0%
<b>Connect+ Subscriptions</b>				
		<b>COMMERCIAL MONTHLY RATE</b>	<b>PA MONTHLY RATE</b>	<b>DISCOUNT OFF COMMERCIAL PRICE</b>
MSG5-ML	SPRINT 4G SUBSCRIPTION	\$45	\$45	0%
MSG5-MM	SPRINT 4G SUBSCRIPTION	\$70	\$70	0%
CDSF2	CELLULAR SUBSCRIPTION FEE SENDPRO C	\$10	\$10	0%
CDSF4	CELLULAR SUBSCRIPTION FEE SENDPRO	\$45	\$45	0%
<b>Confirmation Services Subscription</b>				
<b>*prices are in addition to meter rental price</b>		<b>COMMERCIAL MONTHLY RATE</b>	<b>PA MONTHLY RATE</b>	<b>DISCOUNT OFF COMMERCIAL PRICE</b>
G9SS-MMMS	CONFIRMATION SERVICES FOR DM400 METER	\$7	\$7	0%
G9SS-MHMS	CONFIRMATION SERVICES FOR DM475 METER	\$7	\$7	0%
7H00-MLMS	IMI METER SUBSCRIPTION FOR SENDPRO C200/C425	\$7	\$7	0%
7H00-MMMS	IMI METER SUBSCRIPTION FOR SENDPRO C300/C400	\$7	\$7	0%
M9SS-MLMS	CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER	\$17	\$17	0%
M9SS-MHMS	CONFIRMATION SERVICES FOR CONNECT+ 3000 METER	\$17	\$17	0%
<b>Electronic Return Receipt Subscription</b>				
<b>*prices are in addition to meter rental price</b>		<b>COMMERCIAL MONTHLY RATE</b>	<b>PA MONTHLY RATE</b>	<b>DISCOUNT OFF COMMERCIAL PRICE</b>
G9SS-MHMS	ELECTRONIC RETURN RECEIPT FOR DM475 METER	\$21	\$21	0%
7H00-MLMS	IMI METER SUBSCRIPTION FOR SENDPRO C200/C425	\$21	\$21	0%
7H00-MMMS	IMI METER SUBSCRIPTION FOR SENDPRO C300/C400	\$21	\$21	0%
M9SS-MLMS	ELECTRONIC RETURN RECEIPT FOR CONNECT+ 1000/2000 METER	\$25	\$25	0%
M9SS-MHMS	ELECTRONIC RETURN RECEIPT FOR CONNECT+ 3000 METER	\$25	\$25	0%
ZHD8	ELECTRONIC RETURN RECEIPT	\$0	\$0	0%

<b>Inview Accounting Subscription</b>		<b>COMMERCIAL MONTHLY RATE</b>	<b>PA MONTHLY RATE</b>	<b>DISCOUNT OFF COMML PRICE</b>
<b>*prices are in addition to meter rental price</b>				
NVMA	INVIEW TMR - SINGLE METER	\$4	\$4	0%
NVMB	INVIEW TMR - UP TO 2 METERS	\$7	\$7	0%
NVMC	INVIEW TMR - UP TO 5 METERS	\$15	\$15	0%
NVMD	INVIEW TMR - UP TO 20 METERS	\$50	\$50	0%
NVME	INVIEW TMR - UP TO 50 METERS	\$100	\$100	0%
NVMF	INVIEW TMR - UP TO 100 METERS	\$150	\$150	0%
NVMG	INVIEW TMR - UNLIMITED METERS	\$250	\$250	0%
<b>SendPro Enterprise</b>		<b>COMMERCIAL MONTHLY RATE</b>	<b>PA MONTHLY RATE</b>	<b>DISCOUNT OFF COMMERCIAL PRICE</b>
SPE-BASIC-100	SENDPRO ENTERPRISE BASIC SUB 100	\$50.00	\$50.00	0%
SPE-BASIC-1000	SENDPRO ENTERPRISE BASIC SUB 1000	\$210.00	\$210.00	0%
SPE-BASIC-10000	SENDPRO ENTERPRISE BASIC SUB 10000	\$1,600.00	\$1,600.00	0%
SPE-BASIC-100000	SENDPRO ENTERPRISE BASIC SUB 100000	\$5,500.00	\$5,500.00	0%
SPE-BASIC-150000	SENDPRO ENTERPRISE BASIC SUB 150000	\$7,500.00	\$7,500.00	0%
SPE-BASIC-2500	SENDPRO ENTERPRISE BASIC SUB 2500	\$440.00	\$440.00	0%
SPE-BASIC-25000	SENDPRO ENTERPRISE BASIC SUB 25000	\$2,250.00	\$2,250.00	0%
SPE-BASIC-500	SENDPRO ENTERPRISE BASIC SUB 500	\$105.00	\$105.00	0%
SPE-BASIC-5000	SENDPRO ENTERPRISE BASIC SUB 5000	\$775.00	\$775.00	0%
SPE-BASIC-50000	SENDPRO ENTERPRISE BASIC SUB 50000	\$3,000.00	\$3,000.00	0%
SPE-BASIC-7500	SENDPRO ENTERPRISE BASIC SUB 7500	\$1,450.00	\$1,450.00	0%
SPE-BASIC-CC	PERSONAL CREDIT CARD SHIPPING BUNDLE	\$20.00	\$20.00	0%
SPE-BASIC-USPS	SENDPRO ENTERPRISE BASIC SUB USPS ONLY	\$20.00	\$20.00	0%
SPE-BB	BLACK BOX	\$75.00	\$75.00	0%
SPE-BBSDK	BLACK BOX SDK (1)	\$100.00	\$100.00	0%
SPE-CBC	CROSS BORDER CONSOLIDATION	\$300.00	\$300.00	0%
SPE-HZMT	HAZMAT	\$600.00	\$600.00	0%
SPE-RPS	RESTRICTED PARTY SCREENING	\$150	\$150	0%
SPE-TIER2-100	SENDPRO ENTERPRISE TIER 2 SUB 100	\$100	\$100	0%
SPE-TIER2-1000	SENDPRO ENTERPRISE TIER 2 SUB 1000	\$350	\$350	0%
SPE-TIER2-10000	SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1,750	\$1,750	0%
SPE-TIER2-100000	SENDPRO ENTERPRISE TIER 2 SUB 100000	\$6,500	\$6,500	0%
SPE-TIER2-150000	SENDPRO ENTERPRISE TIER 2 SUB 150000	\$8,000	\$8,000	0%
SPE-TIER2-2500	SENDPRO ENTERPRISE TIER 2 SUB 2500	\$625	\$625	0%
SPE-TIER2-25000	SENDPRO ENTERPRISE TIER 2 SUB 25000	\$2,750	\$2,750	0%
SPE-TIER2-500	SENDPRO ENTERPRISE TIER 2 SUB 500	\$180	\$180	0%
SPE-TIER2-5000	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1,000	\$1,000	0%
SPE-TIER2-50000	SENDPRO ENTERPRISE TIER 2 SUB 50000	\$3,750	\$3,750	0%
SPE-TIER2-7500	SENDPRO ENTERPRISE TIER 2 SUB 7500	\$1,650	\$1,650	0%
SPE-TIER3-100	SENDPRO ENTERPRISE TIER 3 SUB 100	\$200	\$200	0%
SPE-TIER3-1000	SENDPRO ENTERPRISE TIER 3 SUB 1000	\$550	\$550	0%
SPE-TIER3-10000	SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2,000	\$2,000	0%
SPE-TIER3-100000	SENDPRO ENTERPRISE TIER 3 SUB 100000	\$7,000	\$7,000	0%
SPE-TIER3-150000	SENDPRO ENTERPRISE TIER 3 SUB 150000	\$8,500	\$8,500	0%
SPE-TIER3-2500	SENDPRO ENTERPRISE TIER 3 SUB 2500	\$800	\$800	0%
SPE-TIER3-25000	SENDPRO ENTERPRISE TIER 3 SUB 25000	\$3,000	\$3,000	0%
SPE-TIER3-500	SENDPRO ENTERPRISE TIER 3 SUB 500	\$325	\$325	0%
SPE-TIER3-5000	SENDPRO ENTERPRISE TIER 3 SUB 5000	\$1,250	\$1,250	0%
SPE-TIER3-50000	SENDPRO ENTERPRISE TIER 3 SUB 50000	\$4,000	\$4,000	0%
SPE-TIER3-7500	SENDPRO ENTERPRISE TIER 3 SUB 7500	\$1,850	\$1,850	0%
SPE-HL1	HOSTING LEVEL 1	\$1,000	\$1,000	0%
SPE-HL2	HOSTING LEVEL 2	\$1,667	\$1,667	0%
SPE-HL3	HOSTING LEVEL 3	\$2,500	\$2,500	0%
SPE-UPSSADP	USPS SHIPPING API DISCT PROGRAM	\$30	\$30	0%
SPE-USPSAPI	USPS SHIPPING API	\$0	\$0	0%

Sendsuite Tracking Online		COMMERCIAL MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMMERCIAL PRICE
SSLSHAPI	SSL SHIPPING API	\$0	\$0	0%
DSH1	HOSTING LEVEL 1	\$1,000	\$1,000	0%
DSH2	HOSTING LEVEL 2	\$1,667	\$1,667	0%
DSH3	HOSTING LEVEL 3	\$2,500	\$2,500	0%
T89D	RECEIVE AND DELIVER	\$199	\$199	0%
T89N	RECEIVE	\$99	\$99	0%
SSXSHAPI	SSX SHIPPING API	\$0	\$0	0%
BYOAD	BRING YOUR OWN APPROVED DEVICE	\$20	\$20	0%
T8DD	ENHANCED RECEIVE AND DELIVER	\$249	\$249	0%
T89N	SSTO RECEIVE	\$99	\$99	0%
T89D	SSTO RECEIVE AND DELIVER	\$199	\$199	0%

Sendpro & Sendpro Web		COMMERCIAL MONTHLY RATE	PA MONTHLY RATE	DISCOUNT OFF COMMERCIAL PRICE
PTJN	SINGLE USER	\$0	\$0	0%
PTJP	UP TO 50 USERS WITHOUT HARDWARE OR METER	\$10	\$10	0%
PTJQ	UNLIMITED USERS WITHOUT HARDWARE OR METER	\$155	\$155	0%
PTJR	UP TO 50 USERS WITH HARDWARE OR METER	\$25	\$25	0%
PTJS	UNLIMITED USERS WITH HARDWARE OR METER	\$180	\$180	0%
PTK1	WEB BROWSER INTEGRATION	\$0	\$0	0%
PTK3	CONNECT+ METER INTEGRATION	\$0	\$0	0%
1FR3	USPS PRESORTXTRA RATES	\$0	\$0	0%
PTJ1	SENDPRO POSTAL ACCESS	\$0	\$0	0%
PTJ3	SENDPRO MULTICARRIER ACCESS WITHOUT HARDWARE OR METER	\$15	\$15	0%
PTJ4	SENDPRO MULTICARRIER ACCESS WITH HARDWARE OR METER	\$15	\$15	0%
T6CE	RECEIVING - ENHANCED (50 RECIPIENTS)	\$49	\$49	0%
T6CN	RECEIVING - WITH NOTIFY (150 RECIPIENTS)	\$149	\$149	0%
T6CS	RECEIVING - STANDARD (5 RECIPIENTS)	\$0	\$0	0%
PTJA	SENDPRO POSTAL SHIPPING ONLY, 1 USER	\$0	\$0	0%
PTJB	SENDPRO POSTAL SHIPPING ONLY, 50 USERS	\$10	\$10	0%
PTJC	SENDPRO MULTICARRIER SHIPPING, 1 USER	\$15	\$15	0%
PTJD	SENDPRO MULTICARRIER SHIPPING, 50 USERS	\$25	\$25	0%
PTJE	SENDPRO MULTICARRIER SHIPPING, UNLIMITED USERS	\$180	\$180	0%
PTJF	SENDPRO POSTAL SHIPPING ONLY, 50 USERS WITH HARDWARE	\$10	\$10	0%
PTJG	SENDPRO MULTICARRIER SHIPPING, 1 USER WITH HARDWARE	\$15	\$15	0%
PTJH	SENDPRO MULTICARRIER SHIPPING, 50 USERS WITH HARDWARE	\$25	\$25	0%
PTJI	SENDPRO MULTICARRIER SHIPPING, UNLIMITED USERS WITH HARDWARE	\$180	\$180	0%
PTKA	US MARKET	\$0	\$0	0%
PTJ7	SENDPRO MAILING	\$0	\$0	0%
PTJ8	SENDPRO MAILING	\$0	\$0	0%
SPML	SENDPRO MULTI LOCATION	\$0	\$0	0%
SPML15	SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95	\$82	14%
SPML16	SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95	\$82	14%
SPML17	SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180	\$155	14%
SPML18	SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180	\$155	14%
SPML21	SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125	\$108	14%
SPML22	SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125	\$108	14%
SPML23	SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400	\$344	14%
SPML24	SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400	\$344	14%
SPML25	SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000	\$860	14%
SPML26	SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000	\$860	14%
SPE-BASIC-100	SENDPRO ENTERPRISE BASIC SUB 100	\$50	\$50	0%
SPE-BASIC-1000	SENDPRO ENTERPRISE BASIC SUB 1000	\$210	\$210	0%
SPE-BASIC-10000	SENDPRO ENTERPRISE BASIC SUB 10000	\$1,600	\$1,600	0%
SPE-BASIC-100000	SENDPRO ENTERPRISE BASIC SUB 100000	\$5,500	\$5,500	0%
SPE-BASIC-150000	SENDPRO ENTERPRISE BASIC SUB 150000	\$7,500	\$7,500	0%
SPE-BASIC-2500	SENDPRO ENTERPRISE BASIC SUB 2500	\$440	\$440	0%
SPE-BASIC-25000	SENDPRO ENTERPRISE BASIC SUB 25000	\$2,250	\$2,250	0%
SPE-BASIC-500	SENDPRO ENTERPRISE BASIC SUB 500	\$105	\$105	0%
SPE-BASIC-5000	SENDPRO ENTERPRISE BASIC SUB 5000	\$775	\$775	0%
SPE-BASIC-50000	SENDPRO ENTERPRISE BASIC SUB 50000	\$3,000	\$3,000	0%
SPE-BASIC-7500	SENDPRO ENTERPRISE BASIC SUB 7500	\$1,450	\$1,450	0%
SPE-BASIC-CC	PERSONAL CREDIT CARD SHIPPING BUNDLE	\$20	\$20	0%
SPE-BASIC-USPS	SENDPRO ENTERPRISE BASIC SUB USPS ONLY	\$20	\$20	0%

Meters and Subscriptions

SPE-BB	BLACK BOX	\$75	\$75	0%
SPE-BBSDK	BLACK BOX SDK (1)	\$100	\$100	0%
SPE-CBC	CROSS BORDER CONSOLIDATION	\$300	\$300	0%
SPE-HL1	HOSTING LEVEL 1	\$1,000	\$1,000	0%
SPE-HL2	HOSTING LEVEL 2	\$1,667	\$1,667	0%
SPE-HL3	HOSTING LEVEL 3	\$2,500	\$2,500	0%
SPE-HZMT	HAZMAT	\$600	\$600	0%
SPE-RPS	RESTRICTED PARTY SCREENING	\$150	\$150	0%
SPE-TIER2-100	SENDPRO ENTERPRISE TIER 2 SUB 100	\$100	\$100	0%
SPE-TIER2-1000	SENDPRO ENTERPRISE TIER 2 SUB 1000	\$350	\$350	0%
SPE-TIER2-10000	SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1,750	\$1,750	0%
SPE-TIER2-100000	SENDPRO ENTERPRISE TIER 2 SUB 100000	\$6,500	\$6,500	0%
SPE-TIER2-150000	SENDPRO ENTERPRISE TIER 2 SUB 150000	\$8,000	\$8,000	0%
SPE-TIER2-2500	SENDPRO ENTERPRISE TIER 2 SUB 2500	\$625	\$625	0%
SPE-TIER2-25000	SENDPRO ENTERPRISE TIER 2 SUB 25000	\$2,750	\$2,750	0%
SPE-TIER2-500	SENDPRO ENTERPRISE TIER 2 SUB 500	\$180	\$180	0%
SPE-TIER2-5000	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1,000	\$1,000	0%
SPE-TIER2-50000	SENDPRO ENTERPRISE TIER 2 SUB 50000	\$3,750	\$3,750	0%
SPE-TIER2-7500	SENDPRO ENTERPRISE TIER 2 SUB 7500	\$1,650	\$1,650	0%
SPE-TIER3-100	SENDPRO ENTERPRISE TIER 3 SUB 100	\$200	\$200	0%
SPE-TIER3-1000	SENDPRO ENTERPRISE TIER 3 SUB 1000	\$550	\$550	0%
SPE-TIER3-10000	SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2,000	\$2,000	0%
SPE-TIER3-100000	SENDPRO ENTERPRISE TIER 3 SUB 100000	\$7,000	\$7,000	0%
SPE-TIER3-150000	SENDPRO ENTERPRISE TIER 3 SUB 150000	\$8,500	\$8,500	0%
SPE-TIER3-2500	SENDPRO ENTERPRISE TIER 3 SUB 2500	\$800	\$800	0%
SPE-TIER3-25000	SENDPRO ENTERPRISE TIER 3 SUB 25000	\$3,000	\$3,000	0%
SPE-TIER3-500	SENDPRO ENTERPRISE TIER 3 SUB 500	\$325	\$325	0%
SPE-TIER3-5000	SENDPRO ENTERPRISE TIER 3 SUB 5000	\$1,250	\$1,250	0%
SPE-TIER3-50000	SENDPRO ENTERPRISE TIER 3 SUB 50000	\$4,000	\$4,000	0%
SPE-TIER3-7500	SENDPRO ENTERPRISE TIER 3 SUB 7500	\$1,850	\$1,850	0%
SPE-UPSSADP	USPS SHIPPING API DISCT PROGRAM	\$30	\$30	0%
SPE-USPSAPI	USPS SHIPPING API	\$0	\$0	0%

<b>Low Volume Mailing Subscriptions</b>		<b>COMMERCIAL MONTHLY RATE</b>	<b>PA MONTHLY RATE</b>	<b>DISCOUNT OFF COMMERCIAL PRICE</b>
CAAA	BRONZE ALM SUBSCRIPTION	\$0	\$0	0%
CAAB	SILVER ALM SUBSCRIPTION	\$10	\$10	0%
CAAC	GOLD ALM SUBSCRIPTION	\$50	\$50	0%
CAAD	PLATINUM ALM SUBSCRIPTION	\$250	\$250	0%
PTK2	CSD2 INTEGRATION	\$0	\$0	0%
PTK5	SENDPRO C SERIES INTEGRATION	\$0	\$0	0%
<b>Relay Integrity</b>		<b>COMMERCIAL MONTHLY RATE</b>	<b>PA MONTHLY RATE</b>	<b>DISCOUNT OFF COMMERCIAL PRICE</b>
RC9E	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100	\$86	14%
RC9F	RCH - INTEGRITY EXPRESS 2500-4500	\$50	\$43	14%
RC9G	RCH - INTEGRITY EXP SALES PAK 2500 -3500	\$25	\$22	14%
RC9H	RCH - INTEGRITY EXP SALES PAK 4500	\$35	\$30	14%
WRBV	CAPTURE ON THE GO - PER USER (UP TO 49)	\$25	\$22	14%
WRBW	CAPTURE ON THE GO - PER USER (50 TO 99)	\$23	\$19	14%



Product Updates: Riso added 2.26.18; general update 3.26.19; 639-5 deleted 4.22.19; USPS890-B added 4.22.19; general update 1.27.20

Account Name: Commonwealth of Pennsylvania  
 Account Numbers: Multiple  
 Effective Date: 09/01/2016 End Date: 08/31/2021  
 Renewal Review Date:  
 Courtesy Supply Discount: TC00029397 / FL  
 Discount(s): 30% off 625-0 and ~~766-8~~; 15% off all other listed supplies

ITEM	DESCRIPTION	LIST PRICE**	DISCOUNT %	DISCOUNT PRICE*
<b>Cleaning Kits</b>				
902-L	Touchscreen Equipment Maintenance Kit - Connect+™ Series	\$ 22.99	15%	\$ 19.54
SL-CKB01	Basic Cleaning Kit - (1) 8 oz pressurized Air Duster, (4) Alcohol Cleaning Wipes, (4) Moist Hand Towlettes	\$ 29.99	15%	\$ 25.49
SL-CKE01	Everyday Cleaning Kit - (1) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (6) Dry, Lint-Free Absorbent Wipes, (6) Alcohol Cleaning Wipes, (6) Moist Hand Towlettes, (15) Swabs, (1) Pair of Disposable Gloves	\$ 36.99	15%	\$ 31.44
SL-CKE02	Everyday Cleaning Pack - (2) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning Wipes, (12) Moist Hand Towlettes, (25) Swabs, (2) Pair of Disposable Gloves, (1) Reusable Bag	\$ 49.99	15%	\$ 42.49
SL-CKE03	Everyday Cleaning Kit (No Duster) - (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning Wipes, (12) Moist Hand Towlettes, (25) Swabs, (2) Pair of Disposable Gloves, (1) Reusable Bag	\$ 26.99	15%	\$ 22.94
<b>E-Z SEAL®</b>				
601-0	E-Z Seal Sealing Solution: 4 - 16 oz. bottles/box - For all machine series	\$ 79.99	15%	\$ 67.99
601-7	E-Z Seal Sealing Solution: 1 - 4 oz. Dabber bottle - For all machine series	\$ 19.99	15%	\$ 16.99
601-9	E-Z Seal Sealing Solution: 1 - 4 OZ. Flip Top bottle - For all machine series	\$ 29.99	15%	\$ 25.49
605-0	E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series	\$ 119.99	15%	\$ 101.99
607-0	E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series	\$ 699.99	15%	\$ 594.99
608-0	E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series	\$ 89.99	15%	\$ 76.49
<b>PostageTape</b>				
612-9	Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200L, DM225, mailstation series, Personal Post	\$ 39.99	15%	\$ 33.99
613-3	United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$ 79.99	15%	\$ 67.99
613-8	United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$ 79.99	15%	\$ 67.99
613-9	United We Stand Tape Sheets - 25 double sheets, 50 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$ 39.99	15%	\$ 33.99
620-9	Plain Tape Sheets - 150 double sheets, up to 300 labels - For DM100i, DM125, DM200L, DM225 mailstation series, Personal Post	\$ 69.99	15%	\$ 59.49
625-0	Plain Tape Strips - 300 strips, up to 600 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$ 69.99	30%	\$ 48.99

**Meter Ink**

<b>765-3</b>	Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM200i, DM300i, DM300L, DM400i, DM400L	\$ 159.99	15%	\$ 135.99
<b>765-9</b>	Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM300c, DM400c, DM450c, DM475c	\$ 139.99	30%	\$ 97.99
<b>767-S</b>	Red Postal Ribbon Cassette - 1/box - Up to 2,200 impressions (no envelope ad), Up to 1,800 impressions (with envelope ad) - For PostPerfect	\$ 109.99	15%	\$ 93.49
<b>772-1</b>	DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$ 205.25	15%	\$ 174.46
<b>772-2</b>	DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$ 389.99	15%	\$ 331.49
<b>793-5</b>	Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225	\$ 99.99	15%	\$ 84.99
<b>797-0</b>	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation	\$ 69.99	15%	\$ 59.49
<b>797-M</b>	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2	\$ 69.99	15%	\$ 59.49

**Connect+ Supplies**

<b>610-R</b>	Gummed Postage Tape Rolls; 6 rolls/box - 275'/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For Connect+	\$ 109.99	15%	\$ 93.49
<b>613-H</b>	Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5'/roll, 722 tapes/roll (no envelope ad, 437 tapes/roll (with envelope ad) - For Connect+	\$ 139.99	15%	\$ 118.99
<b>787-0</b>	Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For Connect+	\$ 129.99	15%	\$ 110.49
<b>787-1</b>	Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For Connect+	\$ 289.99	15%	\$ 246.49
<b>787-3</b>	Black Ink Cartridge (Standard) - 1/box - For Connect+	\$ 99.99	15%	\$ 84.99
<b>787-8</b>	Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For Connect+	\$ 189.99	15%	\$ 161.49
<b>787-D</b>	Cyan Ink Cartridge (Standard) - 1/box- For Connect+	\$ 69.99	15%	\$ 59.49
<b>787-E</b>	Magenta Ink Cartridge (Standard) - 1/box- For Connect+	\$ 69.99	15%	\$ 59.49
<b>787-F</b>	Yellow Ink Cartridge (Standard) - 1/box- For Connect+	\$ 69.99	15%	\$ 59.49
<b>787-G</b>	Cyan/Magenta Print Head - 1/box - For Connect+	\$ 119.99	15%	\$ 101.99
<b>787-H</b>	Yellow/Black Print Head - 1/box - For Connect+	\$ 119.99	15%	\$ 101.99
<b>78P-B</b>	Black Print Head - 1/box - For Connect+	\$ 119.99	15%	\$ 101.99
<b>78P-K</b>	Black Ink Cartridge (Production) - 1/box - For Connect+	\$ 189.99	15%	\$ 161.49
<b>78P-R</b>	Red Print Head - 1/box - For Connect+	\$ 119.99	15%	\$ 101.99
<b>79P-W</b>	Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves - For Connect+	\$ 31.99	15%	\$ 27.19



Miscellaneous				
2F3-P	Brother DK1241 4X6 Shipping Labels - 1 roll/box - 200 labels	\$ 29.95	15%	\$ 25.45
41R-F	Riso S6303G Yellow Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style	\$ 586.99	15%	\$ 498.88
41R-G	Riso S6302G Magenta Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style	\$ 586.99	15%	\$ 498.88
41R-H	Riso S6301G Cyan Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style	\$ 586.99	15%	\$ 498.88
41R-J	Riso S6300G Black Ink Cartridge - 1/box - Up to 120,000 pages letter style; Up to 100,000 pages ledger style	\$ 536.99	15%	\$ 456.39
41R-R	Riso S6701G Black Ink Cartridge - 1/box - For ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	15%	\$ 456.39
41R-S	Riso S6702G Cyan Ink Cartridge - 1/box - For ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	15%	\$ 456.39
41R-T	Riso S6703G Magenta Ink Cartridge - 1/box - For ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	15%	\$ 456.39
41R-U	Riso S6704G Yellow Ink Cartridge - 1/box - For ComColor 3110, 3150, 7110, 7150, 9150	\$ 536.99	15%	\$ 456.39
43D-0	Fuser Unit - 1/box - Up to 100,000 - For DP40S	\$ 306.99	15%	\$ 260.91
43D-1	Black Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$ 110.99	15%	\$ 94.33
43D-2	Cyan Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$ 301.99	15%	\$ 256.66
43D-3	Magenta Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$ 301.99	15%	\$ 256.66
43D-4	Yellow Toner Cartridge - 1/box - Up to 15,000 pages @ 5% coverage - For DP40S	\$ 301.99	15%	\$ 256.66
43D-5	Black Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$ 166.99	15%	\$ 141.92
43D-6	Cyan Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$ 201.99	15%	\$ 171.67
43D-7	Magenta Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$ 201.99	15%	\$ 171.67
43D-8	Yellow Drum Unit - 1/box - Up to 42,000 pages @ 5% coverage - For DP40S	\$ 201.99	15%	\$ 171.67
43D-9	Transfer Belt - 1/box - Up to 100,000 - For DP40S	\$ 260.99	15%	\$ 221.82
43D-A	Waste Toner Box - 1/box - Up to 30,000 pages @ 5% coverage - For DP40S	\$ 25.99	15%	\$ 22.09
674-0	Direct Thermal Label Rolls - 4 in. x 6,000 in. Continuous - 3 rolls/box - For J693, J696	\$ 239.99	15%	\$ 203.97
678-0	Thermal Transfer Label Rolls - 3 rolls & 1 ribbon/box - 4" x 6,000" Continuous	\$ 259.99	15%	\$ 220.97
745-0	Continuous Direct Thermal Labels - 4 rolls/box, 4 in. x 1,800 in. - For J645, 1E03, 1E23 and 1E26 Label Printers	\$ 139.99	15%	\$ 118.98
SL-S-7280UA	Riso S-7280UA Black Ink Cartridge - 1/box - Up to 91,200 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	15%	\$ 446.20
SL-S-7281UA	Riso S-7281UA Cyan Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	15%	\$ 446.20
SL-S-7282UA	Riso S-7282UA Magenta Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	15%	\$ 446.20
SL-S-7283UA	Riso S-7283UA Yellow Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	15%	\$ 446.20
SL-S-7284UA	Riso S-7284UA Gray Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB	\$ 525.00	15%	\$ 446.20
USPS890-PB	IMpb Compliant Certified Label Bulk Roll - 2,000 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$ -	NA	\$ -

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