

PROPRIETARY AND CONFIDENTIAL

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| Category | ITEM | DESCRIPTION | Published Commercial Price | PA Contract Price | Disc % | Commercial Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC % |
|---|--|---|----------------------------|-------------------|--------|-----------------------|---------------------------|----------------------------|-----------------------|---------------|-------------|----------------|
| INSERTERS INPUT SCANNING | F72D | 2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER | \$3,900.00 | \$3,276.00 | 16% | \$1,189.00 | \$1,055.00 | \$1,010.65 | \$896.75 | \$93.89 | \$83.31 | 15% |
| INSERTERS INPUT SCANNING | F790250 | SCANNER MOUNTING KIT FOR HIGH CAPACITY SHEET FEEDER | \$1,050.00 | \$819.00 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL OPTIONS | JB96002 | BASE MOUNT DISPLAY KIT FOR JR64 & JR67 SCALES | \$170.00 | \$167.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING ONLINE HARDWARE | JZ20 | LABEL PRINTER | \$1,055.00 | \$932.00 | 14% | \$216.00 | \$216.00 | \$183.60 | \$183.60 | \$17.06 | \$17.06 | 15% |
| SENDSUITE LIVE SCALES | SDIM | DIMENSIONER | \$9,434.00 | \$8,220.00 | 14% | \$850.00 | \$850.00 | \$722.50 | \$722.50 | \$67.12 | \$67.12 | 15% |
| SENDPROWEB SENDING | SL-SPMWWK01 | SENDPRO WELCOME KIT | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS SPEE3 | 149 LB. ROLLERTOP SCALE (CAL. ONLY) | | \$1,797.00 | \$1,584.00 | 14% | \$330.00 | \$320.00 | \$280.50 | \$272.00 | \$26.06 | \$25.27 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS SPEE3-SDIM | DIMENSIONER | | \$9,434.00 | \$8,282.00 | 14% | \$850.00 | \$850.00 | \$722.50 | \$722.50 | \$67.12 | \$67.12 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SYAD1 | ANALYTICS PLATFORM SUB - MAIL & SHIP A | \$50.00 | \$43.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SYAD3 | ANALYTICS PLATFORM SUB - MAIL & SHIP B | \$450.00 | \$387.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SYAD5 | ANALYTICS PLATFORM SUB - MAIL & SHIP C | \$1,500.00 | \$1,290.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SYAD6 | ANALYTICS PLATFORM SUB - MAIL & SHIP D | \$4,500.00 | \$3,870.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SYAP1 | ANALYTICS PLATFORM SETUP AND TRAINING A | \$106.00 | \$87.98 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SYAP3 | ANALYTICS PLATFORM SETUP AND TRAINING B | \$742.00 | \$615.86 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SYAP5 | ANALYTICS PLATFORM SETUP AND TRAINING C | \$3,180.00 | \$2,639.40 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SYAP7 | ANALYTICS PLATFORM SETUP AND TRAINING D | \$7,950.00 | \$6,598.50 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SYBOL | ANALYTICS ACTIVATION FOR LOW VOL MACHINE | \$106.00 | \$102.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SYINF | ANALYTICS ACTIVATION FOR INF VOL MACHINE | \$1,060.00 | \$932.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SYMOL | ANALYTICS ACTIVATION FOR MID VOL MACHINE | \$318.00 | \$287.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | SYTOL | ANALYTICS ACTIVATION FOR TOP VOL MACHINE | \$530.00 | \$471.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCLOGRD BASE UNIT | WF2A | RISO COMCOLOR® GD 7330 UP TO 500K/MONTH | \$37,820.00 | \$31,768.00 | 16% | \$4,698.00 | \$4,698.00 | \$3,993.30 | \$3,993.30 | \$370.98 | \$370.98 | 15% |
| RISOCOMCLOGRD BASE UNIT | WF2B | RISO COMCOLOR® GD 9630 UP TO 500K/MONTH | \$44,320.00 | \$37,228.00 | 16% | \$5,478.00 | \$5,478.00 | \$4,656.30 | \$4,656.30 | \$432.57 | \$432.57 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZH42 | 15 LB WEIGHING OPTION FOR M330 SCALE | \$1,935.00 | \$1,451.25 | 25% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZH45 | 70 LB WEIGHING OPTION FOR MT7W SCALE | \$3,334.00 | \$2,500.50 | 25% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZH48 | 30 LB WEIGHING OPTION FOR MT3W SCALE | \$2,989.00 | \$2,241.75 | 25% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZH49 | 149 LB WEIGHING OPTION FOR MT4W SCALE | \$4,595.00 | \$3,446.25 | 25% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZH83 | 149 LB WEIGHING OPTION FOR MT49 SCALE | \$4,595.00 | \$3,446.25 | 25% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOP1 | MY 1632 ELECTRIC DESKTOP LETTER OPENER | | \$650.00 | \$551.00 | 15% | \$52.00 | \$44.30 | \$4.12 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LPSAM-BC36-26 | XTERONAL HIGH GAIN ANTENNA PANEL MOUNT, LOW PROFILE MH | | \$340.00 | \$306.00 | 10% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCLOGRD BASE UNIT | WF1E | GD 7330 WITH I/T W/ENV FEEDER | \$48,000.00 | \$40,320.00 | 16% | \$5,967.00 | \$5,083.88 | \$472.30 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCLOGRD BASE UNIT | WF1F | GD 9630 WITH I/T W/ENV FEEDER | \$57,500.00 | \$48,300.00 | 16% | \$6,779.00 | \$5,775.71 | \$536.57 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCLOGRD BASE UNIT | 3400002 | LIFT HANDLES | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ACCESSORIES | 1E44 | DESKTOP THERMAL ROLL PRINTER | \$619.00 | \$402.35 | 35% | \$69.00 | \$69.00 | \$58.65 | \$58.65 | \$5.45 | \$5.45 | 15% |
| LOW VOLUME MAILING SYSTEMS ACCESSORIES | 1E47 | SP100 LABEL PRINTER WITH LIFTER BASE | \$619.00 | \$519.96 | 16% | \$36.00 | \$30.60 | \$2.84 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR | 1E48 | SP100 LABEL PRINTER | \$619.00 | \$519.96 | 16% | \$36.00 | \$30.60 | \$2.84 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS 1E51 | SP100 WORKSTATION | | \$974.00 | \$818.16 | 16% | \$69.00 | \$58.65 | \$5.45 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS 1E53 | SP100 NETWORK SENDKIT | | \$1,145.00 | \$961.80 | 16% | \$36.00 | \$30.60 | \$2.84 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | 1C05 | ENHANCED UIC SOFTWARE - US | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SYSTEMS ACCESSORIES | 1E0T | DESKTOP THERMAL ROLL PRINTER | \$957.00 | \$746.46 | 22% | \$189.00 | \$189.00 | \$160.65 | \$160.65 | \$14.92 | \$14.92 | 15% |
| MID VOLUME MAILING OPTIONS | 1E90002 | ACCOUNTING USB HUB | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FA1 | BASIC ACCOUNTING (25 DEPT) | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FA2 | BASIC ACCOUNTING (100 DEPT) | \$390.00 | \$327.60 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | 1FAB | DEPARTMENT ACCOUNTING ENABLER | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FAC | BASIC ACCOUNTING (10 DEPT) | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | 1FAE | BASIC ACCOUNTING | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FAF | NO ACCOUNTING SOFTWARE | \$0.00 | \$0.00 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING BUSINESS MANAGER | 1FAH | BUSINESS MANAGER SOFTWARE FEATURE CODE | \$0.00 | \$0.00 | 15% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | 1FAL | INVIEW 50 DEPT ACCOUNTING | \$0.00 | \$0.00 | 15% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | 1FAM | INVIEW 100 DEPT ACCOUNTING | \$0.00 | \$0.00 | 15% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | 1FAN | INVIEW 300 DEPT ACCOUNTING | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES ANALYTICS INTERFACES | 1FAW | SENDPRO P SERIES DFWORKS INTERFACE | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FB8 | DM SERIES ANALYTICS (50 ACCOUNTS) | \$235.00 | \$197.40 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FBM | DM SERIES ANALYTICS (100 ACCOUNTS) | \$430.00 | \$361.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FBN | DM SERIES ANALYTICS (300 ACCOUNTS) | \$719.00 | \$603.96 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING VALUE BASED SERVICES | 1FER | ERR RATES | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | 1FM2 | DISABLE MANUAL WEIGHT FEATURE | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FNV | INVIEW STARTUP KIT FOR DM125/225 | \$0.00 | \$0.00 | 40% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | 1FNVKIT | KIT / INVIEW ACCOUNTING UPGRADE | \$0.00 | \$0.00 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | 1FR3 | USPS PRESORTXTRA RATES | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | 1FR4 | USPS BRM RATES | \$510.00 | \$428.40 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | 1FRM | SOFTWARE FEATURE PCN - RATES MANAGER | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES VALUE BASED SERVICES | 1FS1 | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING VALUE BASED SERVICES | 1FS2 | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING VALUE BASED OPTIONS | 1FS4 | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES DIFFERENTIAL WEIGHING | 1FW1 | DIFFERENTIAL WEIGHING FEATURE CODE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FW5 | 15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT) | \$2,465.00 | \$1,479.00 | 40% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FW6 | 30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT) | \$2,820.00 | \$1,692.00 | 40% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FW7 | 70 LB INTERFACED WEIGHING | \$3,145.00 | \$1,887.00 | 40% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FW8 | 149 LB INTERFACED WEIGHING | \$4,355.00 | \$3,658.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FWV | 5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$1,730.00 | \$1,453.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FWW | 10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$2,150.00 | \$1,806.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FWX | 15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$2,465.00 | \$1,972.00 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING INVIEW INTERFACES | 1FXA | METER INVIEW DASHBOARD INTERFACE (ONE PER METER) | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER FUNDS MANAGEMENT | 1FXR | FUNDS MGMT METER FEATURE (DM SERIES) | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING SPEED OPTIONS | 1FY8 | 95 LPM FEATURE | \$1,546.00 | \$1,298.64 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING SPEED OPTIONS | 1FY9 | 70 LPM FEATURE | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING DIFFERENTIAL WEIGHING OPTIONS | 1FZ0 | DIFFERENTIAL WEIGHING | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING SPEED OPTIONS | 1FZ9 | 120 LPM FEATURE | \$2,399.00 | \$2,015.16 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | 1GW2 | 2 LB INTEGRATED WEIGHING | \$871.00 | \$522.60 | 40% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | 1GW5 | 5 LB INTEGRATED WEIGHING | \$1,294.00 | \$776.40 | 40% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | 1GW9 | 10 LB INTEGRATED WEIGHING | \$1,655.00 | \$993.00 | 40% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB PERIPHERALS | 397-B | 10 LB SCALE | \$115.00 | \$96.60 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING BASE SYSTEM | 3CE5 | DM300C BASE | \$0.00 | \$0.00</ | | | | | | | | |

USM Catalog

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|---|----------------|---|----------------------------|-------------------|--------|-----------------------|---------------------------|----------------------------|-----------------------|---------------|-------------|----------------|
| LOW VOLUME MAILING ANALYTICS | APB4 | ACCOUNTING DEVICES (500) | \$0.00 | \$0.00 | 30% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| COST ACCOUNTING ENABLER C SERIES | APBC | COST ACCOUNTING ENABLER C SERIES | \$57.50 | \$49.45 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| COST ACCOUNTING DATA MIGRATION | APDM | COST ACCOUNTING DATA MIGRATION | \$339.00 | \$284.76 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROCSERIES | APDN | COST ACCOUNTING SETUP | \$23.00 | \$19.78 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE) | APDP | COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE) | \$229.00 | \$192.36 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | APP8 | CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS | \$155.00 | \$130.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | APP9 | CONNECT+ /SENDPRO P CREATIVE FONTS | \$155.00 | \$130.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | APPB | COLOR GRAPHICS PRINTING | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | APPD | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PERIPHERALS | APFM | LASER PRINTER ENABLED | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | APG2 | CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING | \$1,045.00 | \$898.70 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB PERIPHERALS | APK3 | SENDPRO P SERIES - W1110 PRINTER BUNDLE | \$800.00 | \$688.00 | 14% | \$66.00 | \$64.00 | \$56.10 | \$54.40 | \$5.21 | \$5.05 | 15% |
| SENDPRO P SERIES RECEIVING APP | APKE | SENDPRO P RECEIVING APP FEATURE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SHIPPING APP | APKF | SENDPRO P SHIPPING APP FEATURE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | APKN | ACCOUNT LIST /IMPORT/EXPORT | \$0.00 | \$0.00 | 28% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSA | 130 LPM SPEED | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSB | 160 LPM SPEED | \$785.00 | \$565.20 | 28% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSC | 180 LPM SPEED | \$2,610.00 | \$2,088.00 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSD | 130/70 LPM SPEED | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSE | 160/95 LPM SPEED | \$1,835.00 | \$1,541.40 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSF | 180/115 LPM SPEED | \$4,195.00 | \$3,523.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSG | 165/105 LPM SPEED | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSH | 220/135 LPM SPEED | \$1,560.00 | \$1,170.00 | 25% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSJ | 270/170 LPM SPEED | \$6,295.00 | \$4,406.50 | 30% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSK | 310/205 LPM SPEED | \$13,645.00 | \$9,142.15 | 33% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS PRINTER | AR100 | ADDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO) | \$11,249.00 | \$9,224.18 | 18% | \$1,023.00 | \$1,023.00 | \$869.55 | \$869.55 | \$80.78 | \$80.78 | 15% |
| ADDRESS PRINTER | AR200 | ADDRESSRIGHT 200 (< 600K CYCLES/MO) | \$17,202.00 | \$14,105.64 | 18% | \$1,740.00 | \$1,740.00 | \$1,479.00 | \$1,479.00 | \$137.40 | \$137.40 | 15% |
| ADDRESS PRINTER | ARPF | ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO) | \$26,933.00 | \$22,085.06 | 18% | \$2,883.00 | \$2,883.00 | \$2,450.55 | \$2,450.55 | \$227.66 | \$227.66 | 15% |
| ADDRESS PRINTER | ARPRINTER | ADDRESS PRINTER | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS PRINTER | ARPRINTERADDON | ADDRESS PRINTER ADD ON | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZBA | SENDPRO P1000 SERIES | \$7,310.00 | \$5,848.00 | 20% | \$246.13 | \$241.36 | \$209.21 | \$205.16 | \$19.44 | \$19.06 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZBB | SENDPRO P2000 SERIES | \$13,535.00 | \$9,745.20 | 28% | \$594.89 | \$583.38 | \$505.66 | \$495.87 | \$46.98 | \$46.07 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZBC | SENDPRO P3000 SERIES NON-WOW | \$13,260.00 | \$8,884.20 | 33% | \$1,657.21 | \$1,624.61 | \$1,408.63 | \$1,380.92 | \$130.86 | \$128.29 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZBD | SENDPRO P3000 SERIES WOW | \$19,310.00 | \$12,937.70 | 33% | \$1,657.21 | \$1,624.61 | \$1,408.63 | \$1,380.92 | \$130.86 | \$128.29 | 15% |
| SENDPRO P SERIES PRINT OPTIONS | AZBE | SENDPRO P SERIES MONO PRINT MODULE | \$0.00 | \$0.00 | 14% | \$448.00 | \$439.00 | \$380.80 | \$373.15 | \$35.38 | \$34.67 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | AZBG | BLACK GRAPHICS UPGRADE | \$720.00 | \$604.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES SOFTWARE OPTIONS | AZBK | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PRINT OPTIONS | AZCE | GREEN CONNECT+ MONO PRINT MODULE | \$0.00 | \$0.00 | 14% | \$448.00 | \$439.00 | \$380.80 | \$373.15 | \$35.38 | \$34.67 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZCG | SENDPRO P1500 SERIES PACKAGE (120/60 LPM) | \$7,510.00 | \$6,308.40 | 16% | \$550.25 | \$539.60 | \$467.71 | \$458.66 | \$43.45 | \$42.61 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZCW | GREEN CONNECT+ 1000 | \$9,345.00 | \$9,381.15 | 33% | \$246.13 | \$241.36 | \$209.21 | \$205.16 | \$19.44 | \$19.06 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZCX | GREEN CONNECT+ 2000 SERIES | \$9,840.00 | \$7,675.20 | 22% | \$594.89 | \$583.38 | \$505.66 | \$495.87 | \$55.27 | \$46.07 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZCY | GREEN CONNECT+ 3000 SERIES NON-WOW | \$9,655.00 | \$7,241.25 | 25% | \$1,657.21 | \$1,624.61 | \$1,408.63 | \$1,380.92 | \$152.96 | \$128.29 | 15% |
| SENDPRO P SERIES BASE SYSTEM | AZCZ | GREEN CONNECT+ 3000 SERIES WOW | \$13,880.00 | \$11,104.00 | 20% | \$1,657.21 | \$1,624.61 | \$1,408.63 | \$1,380.92 | \$130.86 | \$128.29 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | BA50 | BUSINESS ANALYSIS SERVICES<4HOURS | \$1,155.00 | \$970.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | BA50SPE | BUSINESS ANALYSIS SERVICES<4HOURS | \$1,155.00 | \$462.00 | 60% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | BA51 | BUSINESS ANALYSIS SERVICES<1DAY | \$2,308.00 | \$1,938.72 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | BA51SPE | BUSINESS ANALYSIS SERVICES<1DAY | \$2,308.00 | \$923.20 | 60% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | BA52 | BUSINESS ANALYSIS - WHITE GLOVE FOLLOW-UP SERVICE | \$602.00 | \$505.68 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | BA52SPE | BUSINESS ANALYSIS - WHITE GLOVE FOLLOW-UP SERVICE | \$602.00 | \$517.72 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | BA53 | BUSINESS ANALYSIS - WHITE GLOVE FOLLOW UP SERVICE | \$602.00 | \$505.68 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER MANAGEMENT WORKSTAT | BM10 | BUSINESS MANAGER - ADMINISTRATIVE WORKST | \$3,721.00 | \$3,348.90 | 10% | \$570.00 | \$554.00 | \$484.50 | \$470.90 | \$52.95 | \$43.75 | 15% |
| BUSINESS MANAGER PERIPHERALS | BM41 | RECEIPT PRINTER | \$1,237.00 | \$1,063.82 | 14% | \$222.00 | \$216.00 | \$188.70 | \$183.60 | \$17.53 | \$17.06 | 15% |
| BUSINESS MANAGER PERIPHERALS | BM42 | BARCODE SCANNER FOR DATA COLLECTOR | \$1,752.00 | \$1,506.72 | 14% | \$204.00 | \$189.00 | \$173.40 | \$160.65 | \$16.11 | \$14.92 | 15% |
| BUSINESS MANAGER PERIPHERALS | BM44 | BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER | \$1,752.00 | \$1,506.72 | 14% | \$204.00 | \$189.00 | \$173.40 | \$160.65 | \$16.11 | \$14.92 | 15% |
| BUSINESS MANAGER MANAGEMENT WORKSTATIONS | BM52 | CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR | \$6,950.00 | \$5,977.00 | 14% | \$570.00 | \$554.00 | \$484.50 | \$470.90 | \$45.01 | \$43.75 | 15% |
| BUSINESS MANAGER OPTIONS | BMA1 | CRYSTAL REPORTING | \$241.00 | \$207.26 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER FUNDS MANAGEMENT | BMFM | FUNDS MGMT METER ACTIVATION (DM SERIES) | \$229.00 | \$196.94 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | BMH1 | BUSINESS MANAGER OPERATOR TRAINING - UP TO 4 HRS | \$999.00 | \$859.14 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | BMH3 | BUSINESS MANAGER DATA CONVERSION SERVICES | \$999.00 | \$859.14 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | BMH4 | BUSINESS MANAGER V2 OR V3 TO NEW SYSTEM DATA MIGRATION | \$999.00 | \$859.14 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | BMP0 | BUSINESS MANAGER PROJECT MANAGEMENT | \$1,170.00 | \$982.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | BMP1 | BUSINESS MANAGER PROJECT MANAGEMENT | \$2,338.00 | \$1,963.92 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PERIPHERALS | BMPC | BUSINESS MANAGER HOST WORKSTATION PC | \$3,298.00 | \$2,836.28 | 14% | \$428.00 | \$416.00 | \$363.80 | \$353.60 | \$33.80 | \$32.85 | 15% |
| BUSINESS MANAGER HOST WORKSTATIONS | BMS1 | BUSINESS MANAGER HOST WORKSTATION SOFTWARE | \$10,607.00 | \$9,122.02 | 14% | \$142.00 | \$138.00 | \$120.70 | \$117.30 | \$11.21 | \$10.90 | 15% |
| BUSINESS MANAGER MANAGEMENT WORKSTATIONS | BMS2 | BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY | \$3,836.00 | \$3,298.96 | 14% | \$142.00 | \$138.00 | \$120.70 | \$117.30 | \$11.21 | \$10.90 | 15% |
| BUSINESS MANAGER MANAGEMENT WORKSTATIONS | BMS3 | CLIENT HOST SOFTWARE ONLY | \$2,399.00 | \$2,063.14 | 14% | \$142.00 | \$138.00 | \$120.70 | \$117.30 | \$11.21 | \$10.90 | 15% |
| BUSINESS MANAGER OPTIONS | BMSU | BUSINESS MANAGER - SQL EDITION | \$5,771.00 | \$5,193.90 | 10% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER OPTIONS | BMT3 | BUS MNGR WIN XP | \$1,409.00 | \$1,268.10 | 10% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER | BMUP | BUSINESS MANAGER 6.0 UPGRADE FOR XP | \$940.00 | \$808.40 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER | BMUR | BUSINESS MANAGER UPGRADE FOR WIN2000 | \$957.00 | \$823.02 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER INTERFACES | BMWA | BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER HOST) | \$350.00 | \$301.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER INTERFACES | BMX2 | DM SERIES INTERFACE (DM500-DM1100) | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER INTERFACES | BMZ1 | SENDPRO P SERIES BUSINESS MANAGER INTERFACE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | BMZC | SENDPRO C/SENDPRO C AUTO BUSINESS MANAGER INTERFACE | \$1,174.00 | \$1,009.64 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | BTRY-TC51-TC56 | BATTERY FOR T764/5, T6MD/E | \$144.00 | \$120.96 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING ONLINE OPTIONS | BYOAD | BRING YOUR OWN APPROVED DEVICE | \$20.00 | \$20.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | C191 | BLUETOOTH DIMENSIONER UNIT W/BC SCANNER | \$1,736.00 | \$1,458.24 | 16% | \$112.00 | \$95.20 | \$84.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SYSTEMS ACCESSORIES | C195 | CUBETAPE REMOTE PRO INSTALL | \$224.00 | \$185.92 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING BASE SYSTEM | C200 | SENDPRO C 200 | \$740.00 | \$621.60 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS | C2C1 | SENDPRO C425 - SENDPRO BUNDLE | \$2,749.00 | \$2,395.10 | 13% | \$28.00 | \$28.00 | \$23.80 | \$23.80 | \$2.21 | \$2.21 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS | C2C2 | SENDPRO C425 - SENDPRO PLUS BUNDLE | \$3,368.00 | \$2,829.12 | 16% | \$28.00 | \$28.00 | \$23.80 | \$23.80 | \$2.21 | \$2.21 | 15% |
| LOW VOLUME MAILING BASE SYSTEM | C300 | SENDPRO C 300 | \$1,656.00 | \$1,192.32 | 28% | \$118.00 | \$118.00 | \$100.30 | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | PA Contract Price | Disc % | Commercial Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC % |
|---|------------|---|----------------------------|-------------------|--------|-----------------------|---------------------------|----------------------------|-----------------------|---------------|-------------|----------------|
| FOLDERS OPTIONS | DF9C | CROSS FOLD KIT | \$705.00 | \$592.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FOLDERS OPTIONS | DFCS | CONVEYOR STACKER | \$940.00 | \$789.60 | 16% | \$75.00 | \$73.00 | \$63.75 | \$62.05 | \$5.92 | \$5.76 | 15% |
| FOLDERS OPTIONS | DFHC | HIGH CAPACITY EXTENSION | \$350.00 | \$294.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS LOCALIZATION KITS | DI90012 | VERTICAL POWER LOCALIZATION KIT- US | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | DI9P | DI9P FILE BASED PROCESSING | \$18,583.00 | \$15,238.06 | 18% | \$805.00 | \$805.00 | \$684.25 | \$684.25 | \$63.57 | \$63.57 | 15% |
| INSERTERS STACKERS | DI8X | SECOND STACKER FOR TANDEM BELT STACKER | \$0.00 | \$0.00 | 16% | \$232.00 | \$225.00 | \$197.20 | \$191.25 | \$18.32 | \$17.77 | 15% |
| PROFESSIONAL SERVICES | DITS | INSTALLATION AND OPERATOR TRAINING FOR SCANNING | \$691.00 | \$566.62 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | DI7U | INSTALLATION & OPERATION TRAINING FOR HIGH CAPACITY SHEET | \$532.00 | \$436.24 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | DI7V | INSTALLATION AND OPERATOR TRAINING FOR FLAT STACKERS | \$274.00 | \$224.68 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | DIWF | INSTALLATION AND OPERATOR TRAINING FOR FLAT SEALER | \$418.00 | \$342.76 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENERS BASE SYSTEM | DLA2 | DL200™ LETTER OPENER | \$3,601.00 | \$3,024.84 | 16% | \$275.00 | \$267.00 | \$233.75 | \$226.95 | \$21.72 | \$21.08 | 15% |
| LETTER OPENERS BASE SYSTEM | DLA3 | DL400™ HIGH SPEED LETTER OPENER | \$6,354.00 | \$5,337.36 | 16% | \$620.00 | \$602.00 | \$527.00 | \$511.70 | \$48.96 | \$47.54 | 15% |
| LETTER OPENERS, HIGH VOLUME | DLA4 | OMATION 410 HIGH SPEED LETTER OPENER WITH PRINTER. INCLU | \$10,791.00 | \$8,956.53 | 17% | \$1,106.00 | \$940.10 | \$87.34 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SYSTEMS ACCESSORIES | DM1RKL | RETURN KIT FOR DM100/125 - LARGE | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SYSTEMS ACCESSORIES | DM2RKL | RETURN KIT FOR DM200/225 - LARGE | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SYSTEMS ACCESSORIES | DM3RKL | RETURN KIT FOR DM300 - LARGE | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SYSTEMS ACCESSORIES | DM4RKL | RETURN KIT FOR MAILSTATION | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| TABBERS BASE SYSTEM | DT3A | W360 MULTIFUNCTION TABBER SYSTEM | \$24,204.00 | \$20,331.36 | 16% | \$2,278.00 | \$2,212.00 | \$1,936.30 | \$1,880.20 | \$179.88 | \$174.67 | 15% |
| TABBERS PROFESSIONAL SERVICES | DT3D | BASIC INSTALLATION AND TRAINING FOR W360 TABBER | \$626.00 | \$525.84 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| TABBERS OPTIONS | DT3S | W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER | \$4,042.00 | \$3,395.28 | 16% | \$313.00 | \$304.00 | \$266.05 | \$258.40 | \$24.72 | \$24.01 | 15% |
| TABBERS OPTIONS | DT3T | STAND FOR W985 CONVEYOR STACKER | \$963.00 | \$808.92 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | DW90060 | MAILSTREAM EDUCATION SERVICES-2HRS | \$567.00 | \$470.61 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | ERB1 | ERETURN RECEIPT SUBSCRIPTION - P SERIES | \$25.00 | \$25.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | ERB4 | ERETURN RECEIPT SUBSCRIPTION - C SERIES | \$28.00 | \$22.40 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING VALUE BASED SERVICES | ERCL | E-RR REFERENCE NUMBER FEATURE ONLY | \$504.00 | \$423.36 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES VALUE BASED SERVICES OPTIONS | ERPP | E-CERTIFIED/ERR PRODUCTIVITY PACK | \$1,734.00 | \$1,491.24 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES VALUE BASED SERVICES | ERR1 | ERETURN RECEIPT FEATURE | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING VALUE BASED SERVICES | ERR3 | ERETURN RECEIPT FEATURE | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | F3C2 | MAIL RUN ASSISTANCE - 2 HOURS | \$385.00 | \$315.70 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F700327 | SPECIAL TOWER FEEDER KIT | \$299.00 | \$239.20 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F780183 | SHEET/FLAT ENVELOPE TRAY | \$236.00 | \$198.24 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F780184 | INSERT TRAY | \$236.00 | \$198.24 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS FURNITURE | F790018 | 18 IN. CONSOLE EXTENSION | \$425.00 | \$357.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS FURNITURE | F790019 | 30 IN. CONSOLE EXTENSION | \$545.00 | \$457.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS OPTIONS | F790034 | USB HUB | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS LOCALIZATION KITS | F790042-01 | POWER CORD | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F790135 | SALES-KIT-MATTE BOOKLET KIT FOR TOWER | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F790442 | SALES-KIT-FLAT ENVELOPE KIT FOR TOWER | \$0.00 | \$0.00 | 28% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS LOCALIZATION KITS | F790700-01 | US RELAY LOCALIZATION KIT | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F790725 | SALES KIT - FEEDER INSERT SUPPORT | \$458.98 | \$385.54 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS TRAY OPTIONS | F790726 | SALES KIT - ADJUSTABLE SHINGLE TRAY | \$144.00 | \$120.96 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS LOCALIZATION KITS | F791700-01 | US HICAP SHEET FEEDER LOCALIZATION KIT | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS OPTIONS | F7D1 | BOTTOM ADDRESS INVERTER KIT | \$1,296.00 | \$1,010.88 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS INPUT SCANNING | F7F5 | FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SH | \$3,640.00 | \$2,984.80 | 18% | \$226.00 | \$226.00 | \$192.10 | \$192.10 | \$17.85 | \$17.85 | 15% |
| INSERTERS MAIL MACHINE INTERFACES | F7MT | MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000 | \$3,768.00 | \$2,939.04 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS MAIL MACHINE INTERFACES | F7MU | MAIL MACHINE INTERFACE FOR CONNECT+ 3000 | \$3,768.00 | \$2,939.04 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS INPUT SCANNING | F7S8 | BARCODE SCANNING SOFTWARE | \$859.00 | \$721.56 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS INPUT SCANNING | F7TB | TOWER OMR BARCODE SCANNING HARDWARE | \$3,640.00 | \$2,984.80 | 18% | \$377.00 | \$377.00 | \$320.45 | \$320.45 | \$29.77 | \$29.77 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | F7WT | FILE BASED PROCESSING SETUP | \$1,411.00 | \$1,128.80 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME FOLDER-INSERTER ACCESSORI | F900020 | POWERGUARD2 | \$105.00 | \$88.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING VALUE BASED SERVICES | F9DA | USPS SPECIAL SERVICES TRAINING | \$90.00 | \$75.60 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING | F9DD | USPS SPECIAL SERVICES WELCOME KIT | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | F9D5 | MAIL MACHINE TUNE UP | \$501.00 | \$420.84 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS OPTIONS | F9PG | POWERGUARD | \$339.00 | \$264.42 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME FOLDER-INSERTER ACCESSORI | F9PG2 | POWERGUARD SERVICE PACKAGE 2 | \$113.50 | \$95.34 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO C INSTALL TRNG WO SHIPPING | F9S1 | SENDPRO C INSTALL TRNG WO SHIPPING | \$247.00 | \$207.48 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO C INSTALL TRNG WO SHIPPING | F9S2 | SENDPRO C INSTALL TRNG W SHIPPING | \$287.00 | \$241.08 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | F9S5 | PROFESSIONAL INSTALLATION (LV) | \$344.00 | \$285.52 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | F9S6 | SENDPRO CSD1 INSTALL AND TRAINING | \$287.00 | \$238.21 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | F9SA | PROFESSIONAL INSTALLATION (LV) | \$237.00 | \$194.34 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | F9S1 | PC METER CONNECT INSTALL | \$117.00 | \$95.94 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE OPTIONS | FNP1 | PROFESSIONAL INSTALL FOR FURNITURE | \$75.50 | \$62.67 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOLOR PROFESSIONAL SERVICES | H6DP | H6DP-COMMERCIAL BASIC INSTALL/TRAIN | \$3751.00 | \$3080.53 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROPOWER SENDKIT BUNDLE OPTIONS | H59E | SENDPRO DESTOP SENDKIT | \$633.00 | \$531.24 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ULTRA LOW VOLUME MAILING SYSTEMS | H200 | SENDPRO MAILSTATION WITH SLB SCALE | \$1,261.00 | \$1,008.80 | 20% | \$13.00 | \$11.05 | \$1.03 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR | H28001 | DROP STACKER | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | H286002 | SCALE OPENING COVER | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL EXPRESS OPTIONS | J540 | COUNTER SIGNATURE PAD | \$2,285.00 | \$1,782.30 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | J546 | COUNTER SIGNATURE PAD PLUS | \$2,285.00 | \$1,965.10 | 14% | \$303.00 | \$294.00 | \$257.55 | \$249.90 | \$23.93 | \$23.22 | 15% |
| SENDSUITE TRACKING OPTIONS | J596037 | FIVE BAY CRADLE FOR T764/S, T6MD/E | \$974.00 | \$818.16 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE SCALES | JN96002 | BASE MODEL DISPLAY KIT FOR JN75 SCALE | \$184.00 | \$158.24 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL SCALES | JR64 | GREEN 150 LB ROLLERTOP SCALE FACTORY CERTIFIED | \$766.00 | \$684.56 | 14% | \$323.00 | \$314.00 | \$274.55 | \$266.90 | \$25.51 | \$24.80 | 15% |
| SENDSUITE LIVE SCALES | JR76 | GREEN J075 100 LB TABLETOP SCALE FACTORY CERTIFIED | \$567.00 | \$487.62 | 14% | \$229.00 | \$222.00 | \$194.65 | \$188.70 | \$18.08 | \$17.53 | 15% |
| LOCKERS | LOCKERA | INTELLIGENT LOCKER A | \$6,948.00 | \$6,091.74 | 12% | \$233.00 | \$233.00 | \$198.05 | \$198.05 | \$18.40 | \$18.40 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKER-CBC-NOUI | LOCKER | LOCKER CBC WITHOUT UI EXCL COMPARTMENTS | \$4,199.00 | \$3,527.16 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKER-CBC-WITHUI | LOCKER | LOCKER CBC WITH UI EXCL COMPARTMENTS | \$11,540.00 | \$9,693.60 | 16% | \$1,350.00 | \$1,147.50 | \$106.60 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKER-CC | LOCKER | LOCKER COMPARTMENT FOR CBC (EACH) | \$196.10 | \$164.72 | 16% | \$16.00 | \$13.60 | \$1.26 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOCKERS | LOCKERF | INTELLIGENT LOCKER F | \$6,151.00 | \$5,406.66 | 12% | \$171.00 | \$171.00 | \$145.35 | \$145.35 | \$13.50 | \$13.50 | 15% |
| LOCKERS | LOCKERH | INTELLIGENT LOCKER H | \$5,952.00 | \$5,235.63 | 12% | \$155.00 | \$155.00 | \$131.75 | \$131.75 | \$12.24 | \$12.24 | 15% |
| LOCKERS | LOCKERL | INTELLIGENT LOCKER L | \$5,553.00 | \$4,892.70 | 12% | \$124.00 | \$124.00 | \$105.40 | \$105.40 | \$9.79 | \$9.79 | 15% |
| LOCKERS | LOCKERM | INTELLIGENT LOCKER M | \$5,553.00 | \$4,892.70 | 12% | \$124.00 | \$124.00 | \$105.40 | \$105.40 | \$9.79 | \$9.79 | 15% |
| LOCKERS | LOCKERP5 | INTELLIGENT LOCKER IMPLEMENTATION | \$1,000.00 | \$880.00 | 12% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOCKERS | LOCKERR | INTELLIGENT LOCKER R | \$4,956.00 | \$4,379.69 | 12% | \$78.00 | \$78.00 | \$66.30 | \$66.30 | \$6.16 | \$6.16 | 15% |
| LOCKERS | LOCKERX | INTELLIGENT LOCKER X | \$1,740.00 | | | | | | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | PA Contract Price | Disc % | Commercial Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC % |
|---|--------------|--|----------------------------|-------------------|--------|-----------------------|---------------------------|----------------------------|-----------------------|---------------|-------------|----------------|
| MID VOLUME MAILING PROFESSIONAL SERVICES | MFD0 | MAIL FINISHING PROJECT MANAGEMENT | \$999.00 | \$839.16 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING PROFESSIONAL SERVICES | MFD1 | MAIL FINISHING PROJECT MANAGEMENT | \$1,992.00 | \$1,673.28 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | MFP0 | MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 1 | \$999.00 | \$839.16 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | MFP1 | MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 1 | \$1,992.00 | \$1,673.28 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | MFP4 | MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 2 | \$1,170.00 | \$982.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER PROFESSIONAL SERVICES | MFP5 | MAIL FINISHING SERVICE PROJECT MANAGEMENT LEVEL 2 | \$2,338.00 | \$1,963.92 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | MLBOX-1511-6 | 6" HIGH LOCK BOX | \$443.50 | \$354.80 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR | MP00098 | MP82 SCALE-MOUNTED DISPLAY KIT | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SYSTEMS ACCESSORIES | MP00099 | MP82 REMOTE DISPLAY KIT | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES DIFFERENTIAL WEIGHING | MP0X | DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE | \$222.00 | \$190.92 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | MP1W | 5/10 LB. WEIGHING WITH EXTERNAL DISPLAY | \$0.00 | \$0.00 | 0% | \$88.00 | \$88.00 | \$74.80 | \$74.80 | \$6.95 | \$6.95 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | MP30 | 15/30 LB WEIGHING PLATFORM | \$0.00 | \$0.00 | 14% | \$196.00 | \$190.00 | \$166.60 | \$161.50 | \$15.48 | \$15.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | MP3W | 15/30 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | 14% | \$196.00 | \$190.00 | \$166.60 | \$161.50 | \$15.48 | \$15.00 | 15% |
| SENDPRO P SERIES DIFFERENTIAL WEIGHING | MP3X | DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE | \$449.00 | \$386.14 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | MP49 | 70/149 LB WEIGHING PLATFORM | \$0.00 | \$0.00 | 14% | \$253.00 | \$246.00 | \$215.05 | \$209.10 | \$19.98 | \$19.43 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | MP4W | 70 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | 14% | \$253.00 | \$246.00 | \$215.05 | \$209.10 | \$19.98 | \$19.43 | 15% |
| SENDPRO P SERIES DIFFERENTIAL WEIGHING | MP4X | DIFFERENTIAL WEIGHING FOR 70 LB SCALE | \$1,005.00 | \$864.30 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES DIFFERENTIAL WEIGHING | MP5X | DIFFERENTIAL WEIGHING FOR 149 LB SCALE | \$1,356.00 | \$1,166.16 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | MP81 | SERIAL INTERFACE SCALE | \$0.00 | \$0.00 | 0% | \$28.00 | \$28.00 | \$23.80 | \$23.80 | \$2.21 | \$2.21 | 15% |
| INTEGRATED POSTAL SCALES | MP8110 | MP8110 - 10 LB UPGRADE | \$0.00 | \$0.00 | 0% | \$58.15 | \$58.15 | \$49.43 | \$49.43 | \$4.59 | \$4.59 | 15% |
| INTEGRATED POSTAL SCALES | MP8115 | MP8115 - 15 LB UPGRADE | \$0.00 | \$0.00 | 0% | \$79.70 | \$79.70 | \$67.75 | \$67.75 | \$6.29 | \$6.29 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | MP82 | HORIZON TYPE APPROVED SCALE | \$0.00 | \$0.00 | 0% | \$28.00 | \$28.00 | \$23.80 | \$23.80 | \$2.21 | \$2.21 | 15% |
| MID VOLUME MAILING WEIGHING | MP8R | INTEGRATED WEIGHING PLATFORM | \$0.00 | \$0.00 | 16% | \$12.00 | \$78.00 | \$10.20 | \$66.30 | \$0.95 | \$6.16 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | MP96001 | MP96001 - REMOTE DISPLAY SALES KIT | \$0.00 | \$0.00 | 40% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | MP9G | INTEGRATED WEIGHING PLATFORM | \$0.00 | \$0.00 | 40% | \$83.00 | \$81.00 | \$70.55 | \$68.85 | \$6.55 | \$6.40 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | MPC1 | INTEGRATED WEIGHING PLATFORM | \$0.00 | \$0.00 | 0% | \$59.00 | \$59.00 | \$50.15 | \$50.15 | \$4.66 | \$4.66 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | MPC4 | INTEGRATE WEIGH PLATFORM DM125 | \$0.00 | \$0.00 | 0% | \$27.00 | \$22.95 | \$20.13 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES DISPLAY OPTIONS | MSD1 | 10" COLOR TOUCH DISPLAY | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES DISPLAY OPTIONS | MSD2 | 15" COLOR TOUCH DISPLAY | \$930.00 | \$781.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| CONNECT+ FEEDER OPTIONS | MSF1 | MAILSTREAM BASIC FEEDER-HT | \$0.00 | \$0.00 | 14% | \$361.00 | \$354.00 | \$306.85 | \$300.90 | \$28.51 | \$27.95 | 15% |
| CONNECT+ FEEDER OPTIONS | MSF2 | CONNECT+ BASIC WOW FEEDER | \$0.00 | \$0.00 | 14% | \$775.00 | \$760.00 | \$658.75 | \$646.00 | \$61.20 | \$60.01 | 15% |
| CONNECT+ FEEDER OPTIONS | MSF3 | CONNECT+ ENHANCED WOW FEEDER | \$0.00 | \$0.00 | 14% | \$2,186.00 | \$2,143.00 | \$1,858.10 | \$1,821.55 | \$172.62 | \$169.22 | 15% |
| SENDPROSERIES FEEDER OPTIONS | MSF4 | CONNECT+1000/SENDPRO1000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 14% | \$361.00 | \$354.00 | \$306.85 | \$300.90 | \$28.51 | \$27.95 | 15% |
| SENDPROSERIES FEEDER OPTIONS | MSF5 | CONNECT+2000/SENDPRO2000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 14% | \$775.00 | \$760.00 | \$658.75 | \$646.00 | \$61.20 | \$60.01 | 15% |
| SENDPROSERIES FEEDER OPTIONS | MSF6 | CONNECT+3000/SENDPRO3000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 14% | \$2,186.00 | \$2,143.00 | \$1,858.10 | \$1,821.55 | \$172.62 | \$169.22 | 15% |
| SENDPRO P SERIES STACKER OPTIONS | MSPR | GREEN CONNECT+ POWER STACKER | \$1,255.00 | \$1,054.20 | 16% | \$337.00 | \$327.00 | \$286.45 | \$277.95 | \$26.61 | \$25.82 | 15% |
| SENDPRO P SERIES STACKER OPTIONS | MSPS | SENDPRO P SERIES POWER STACKER | \$2,305.00 | \$1,613.50 | 30% | \$337.00 | \$330.00 | \$286.45 | \$280.50 | \$26.61 | \$26.06 | 15% |
| MID VOLUME MAILING OPTIONS | MT30 | PLATFORM SCALE 30LB/12KG | \$0.00 | \$0.00 | 0% | \$196.00 | \$190.00 | \$166.60 | \$161.50 | \$18.21 | \$15.00 | 15% |
| MID VOLUME MAILING OPTIONS | MT3W | SCALE, W&M, US - 30 LB | \$0.00 | \$0.00 | 0% | \$196.00 | \$190.00 | \$166.60 | \$161.50 | \$18.21 | \$15.00 | 15% |
| INTEGRATED POSTAL SCALES | MT49 | SCALE, GLOBAL - 149 LB / 60 KG | \$0.00 | \$0.00 | 0% | \$253.00 | \$246.00 | \$215.05 | \$209.10 | \$19.98 | \$19.43 | 15% |
| INTEGRATED POSTAL SCALES | MT4W | SCALE, W&M, GLOBAL - 149 LB / 60 KG | \$0.00 | \$0.00 | 0% | \$253.00 | \$246.00 | \$215.05 | \$209.10 | \$19.98 | \$19.43 | 15% |
| MID VOLUME MAILING OPTIONS | MT70 | PLATFORM SCALE 70 LB / 35 KG | \$0.00 | \$0.00 | 0% | \$253.00 | \$246.00 | \$215.05 | \$209.10 | \$23.50 | \$19.43 | 15% |
| MID VOLUME MAILING OPTIONS | MT73 | SCALE, W&M, POSTAL - 35 KG | \$0.00 | \$0.00 | 0% | \$253.00 | \$246.00 | \$215.05 | \$209.10 | \$23.50 | \$19.43 | 15% |
| MID VOLUME MAILING OPTIONS | MT7W | SCALE, W&M, GLOBAL - 70 LB / 30 KG | \$0.00 | \$0.00 | 0% | \$253.00 | \$246.00 | \$215.05 | \$209.10 | \$23.50 | \$19.43 | 15% |
| SENDPRO P SERIES STACKER OPTIONS | MW90006 | POWER STACKER PORTRAIT FLATS KIT | \$510.00 | \$438.60 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES STACKER OPTIONS | MW90007 | SENDPRO P/CONNECT+ SERIES DROP STACKER | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PERIPHERALS | MW90020 | SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000 | \$510.00 | \$433.50 | 15% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES CONNECTIVITY OPTIONS | MW90067 | SENDPRO P SERIES POWER DISTRIBUTION KIT | \$100.00 | \$84.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PERIPHERALS | MW90147 | WIRELESS KEYBOARD | \$205.00 | \$172.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES PERIPHERALS | MW90650 | ROLL TAPE KIT | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES CONNECTIVITY OPTIONS | MW90701 | 100' LAN CABLE | \$205.00 | \$172.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES CONNECTIVITY OPTIONS | MW90702 | WIRELESS 4-PORT ROUTER. | \$300.00 | \$252.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES CONNECTIVITY OPTIONS | MW90705 | CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT | \$168.00 | \$141.12 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES STACKER OPTIONS | MW90806 | POWER STACKER EXTENSION | \$720.00 | \$604.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | MW96000 | WEIGHING PLATFORM | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES CONNECTIVITY OPTIONS | MW97182 | WIRELESS LAN ADAPTER | \$155.00 | \$130.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES WEIGHING OPTIONS | N199 | SCALE STAND (MP30) | \$115.00 | \$96.60 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | NO_SCALE | NO SCALE OPTION | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING ANALYTICS | NOACCT | NO ACCOUNTING | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW OPTIONS | NV10 | INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY | \$1,444.00 | \$1,241.84 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW OPTIONS | NV21 | INVIEW DASHBOARD TWO OR MORE SITES | \$1,668.00 | \$1,434.48 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES | NV2A | INVIEW CUSTOM REPORTS AND TRAINING | \$602.00 | \$505.68 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING INVIEW OPTIONS | NV50 | INVIEW DASHBOARD - SINGLE UNIT ONLY (DM125 / DM225) | \$1,319.00 | \$1,107.96 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING INVIEW OPTIONS | NV90 | INVIEW SUBSCRIPTION | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | NV90KIT | INVIEW WELCOME KIT | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING INVIEW OPTIONS | NV99 | INVIEW SOFTWARE | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING ANALYTICS | NV99KIT | INVIEW WELCOME KIT | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVAA | PROFESSIONAL SERVICES - LEVEL 1 | \$231.00 | \$189.42 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVAB | PROFESSIONAL SERVICES - LEVEL 2 | \$585.00 | \$479.70 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVAC | PROFESSIONAL SERVICES - LEVEL 3 | \$1,006.00 | \$824.92 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVAD | PROFESSIONAL SERVICES - LEVEL 4 | \$1,258.00 | \$1,031.56 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVAE | PROFESSIONAL SERVICES - LEVEL 5 | \$2,268.00 | \$1,859.76 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVAF | PROFESSIONAL SERVICES - LEVEL 6 | \$4,416.00 | \$3,621.12 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVBA | DEPLOYMENT SERVICES - LEVEL 1 | \$349.00 | \$286.18 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVBB | DEPLOYMENT SERVICES - LEVEL 2 | \$585.00 | \$479.70 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVBC | DEPLOYMENT SERVICES - LEVEL 3 | \$939.00 | \$769.98 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVBD | DEPLOYMENT SERVICES - LEVEL 4 | \$1,764.00 | \$1,446.48 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVBE | DEPLOYMENT SERVICES - LEVEL 5 | \$3,533.00 | \$2,897.06 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES | NVWE | INVIEW DASHBOARD SET UP & TRAINING | \$247.00 | \$207.48 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENER | OM306 | 306 LETTER OPENER | \$18,118.00 | \$14,856.76 | 18% | \$1,500.00 | \$1,500.00 | \$1,275.00 | \$1,275.00 | \$139.35 | \$118.45 | 15% |
| LETTER OPENER | OM306S | 306S LETTER OPENER W/SORT | \$21,552.00 | \$17,672.64 | 18% | \$1,800.00 | \$1,800.00 | \$1,530.00 | \$1,530.00 | \$167.22 | \$142.14 | 15% |
| LETTER OPENER | OMBAT | 306 LETTER OPENER BATCHER | \$1,603.00 | \$1,346.52 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |

USM Catalog

| Category | ITEM | DESCRIPTION | Published Commercial Price | PA Contract Price | Disc % | Commercial Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC % |
|---|----------------|--|----------------------------|-------------------|--------|-----------------------|---------------------------|----------------------------|-----------------------|---------------|-------------|----------------|
| LOW VOLUME INK JET ENVELOPE ADDRESSING SERVICES | PB-RED | ADDRESSRIGHT RED INK | \$58.99 | \$49.55 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | PS-101 | RISO 1 DAY ADD ON WORKFLOW SUPPORT | \$1,250.00 | \$1,037.50 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | PS-102 | RISO 2 DAY WORKFLOW SUPPORT | \$2,799.00 | \$2,323.17 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | PS-104 | RISO 4 DAY WORKFLOW SUPPORT | \$4,799.00 | \$3,983.17 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | PSSA | PSSA-PREMIER SUPPORT SUPPLEMENT-LEVEL A | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | PSSB | PSSB-PREMIER SUPPORT SUPPLEMENT-LEVEL B | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LETTER OPENER | PSSL | 306 LETTER OPENER PRO INSTALL-TRAINING | \$373.00 | \$309.59 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | PSSS | PREMIER SUPPORT SUBSCRIPTION SERVICE | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING SOFTWARE OPTIONS | PSST | POST SALE SOFTWARE TOOL KIT | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB PERIPHERALS | PT1P | SENDPRO NETWORK PRINTER INSTALL | \$228.00 | \$196.08 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB SENDING APPLICATION | PT1J | SENDPRO MAILING | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB SENDING APPLICATION | PT18 | SENDPRO MAILING | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPROWEB MARKET | PTKA | US MARKET | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDPRO | PT51 | SENDPRO SAAS ONBOARDING | \$1,145.00 | \$950.35 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PRODUCTION FOLDER-INSERTER ACCESSORIES | R769 | DM/PER UPGRADE SALES KIT 771 | \$14,570.00 | \$12,238.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | RCSE | PRO SERVICES-RELY INTEGRITY EXPRESS | \$344.00 | \$309.60 | 10% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | RELAY9000 | OFFERING-RELY 9000 INSERTING SYSTEM | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | RELAY9000ADDON | OFFERING-RELY 9000 INSERTING SYSTEM ADD ON | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | RS11R | RS1100 RISO F/W RIP | \$11,882.00 | \$9,743.24 | 18% | \$250.00 | \$250.00 | \$212.50 | \$212.50 | \$19.74 | \$19.74 | 15% |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTIONS | S-7357 | OPTION PCB | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| FURNITURE | S-7395 | PAPER EJECTION ATTACHMENT | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING OPTIONS | SBDS | BARCODE SCANNER | \$902.00 | \$703.56 | 22% | \$189.00 | \$189.00 | \$160.65 | \$160.65 | \$14.92 | \$14.92 | 15% |
| SENDSUITE TRACKING SOFTWARE OPTIONS | SDTK | SOFTWARE DEVELOPER TOOL KIT | \$11,443.00 | \$9,840.98 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING SOFTWARE OPTIONS | SENDPROCAUTO | SENDPRO C500 | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SFF1 | FEDEX SMARTPOST (1) | \$687.00 | \$590.82 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SFF2 | FEDEX SMARTPOST (2) | \$1,466.00 | \$1,260.76 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SFFC | FEDEX SMARTPOST (100) | \$9,159.00 | \$7,876.74 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SFFE | FEDEX SMARTPOST (ENTERPRISE) | \$22,896.00 | \$19,690.56 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SFFL | FEDEX SMARTPOST (50) | \$6,869.00 | \$5,907.34 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SFFT | FEDEX SMARTPOST (25) | \$4,580.00 | \$3,938.80 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SFFV | FEDEX SMARTPOST (5) | \$1,650.00 | \$1,419.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SFFX | FEDEX SMARTPOST (10) | \$2,290.00 | \$1,969.40 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGC1 | UPS SUREPOST (1) | \$687.00 | \$590.82 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGC2 | UPS SUREPOST (2) | \$1,466.00 | \$1,260.76 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGCC | UPS SUREPOST (100) | \$9,159.00 | \$7,876.74 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGCE | UPS SUREPOST (ENTERPRISE) | \$22,896.00 | \$19,690.56 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGCL | UPS SUREPOST (50) | \$6,869.00 | \$5,907.34 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGCT | UPS SUREPOST (25) | \$4,580.00 | \$3,938.80 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGCV | UPS SUREPOST (5) | \$1,650.00 | \$1,419.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGCX | UPS SUREPOST (10) | \$2,290.00 | \$1,969.40 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGF1 | FEDEX TRANSBORDER (1) | \$10,204.00 | \$8,861.44 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGF2 | FEDEX TRANSBORDER (2) | \$17,172.00 | \$14,767.92 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGFC | FEDEX TRANSBORDER (100) | \$114,480.00 | \$98,452.80 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGFE | FEDEX TRANSBORDER (ENTERPRISE) | \$114,480.00 | \$98,452.80 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGFL | FEDEX TRANSBORDER (50) | \$103,032.00 | \$88,607.52 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGFT | FEDEX TRANSBORDER (25) | \$85,860.00 | \$73,839.60 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGFV | FEDEX TRANSBORDER (5) | \$34,344.00 | \$29,535.84 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGFX | FEDEX TRANSBORDER (10) | \$57,240.00 | \$49,226.40 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGK1 | DYMANEX (1) | \$1,031.00 | \$886.66 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGK2 | DYMANEX (2) | \$1,718.00 | \$1,477.48 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKC | DYMANEX (100) | \$22,896.00 | \$19,690.56 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKE | DYMANEX (ENTERPRISE) | \$28,620.00 | \$24,613.20 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKL | DYMANEX (50) | \$17,172.00 | \$14,767.92 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKT | DYMANEX (25) | \$11,448.00 | \$9,845.28 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKV | DYMANEX (5) | \$3,435.00 | \$2,954.10 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKX | DYMANEX (10) | \$5,724.00 | \$4,922.64 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGL1 | SAMEDAY (1) | \$1,031.00 | \$886.66 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGL2 | SAMEDAY (2) | \$1,718.00 | \$1,477.48 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGL3 | SAMEDAY (100) | \$22,896.00 | \$19,690.56 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGLE | SAMEDAY (ENTERPRISE) | \$28,620.00 | \$24,613.20 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGLL | SAMEDAY (50) | \$17,172.00 | \$14,767.92 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGLT | SAMEDAY (25) | \$11,448.00 | \$9,845.28 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGLV | SAMEDAY (5) | \$3,435.00 | \$2,954.10 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGLX | SAMEDAY (10) | \$5,724.00 | \$4,922.64 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGM1 | UPS DOMESTIC MAIL INNOVATIONS (1) | \$687.00 | \$590.82 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGM2 | UPS DOMESTIC MAIL INNOVATIONS (2) | \$1,466.00 | \$1,260.76 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGMC | UPS DOMESTIC MAIL INNOVATIONS (100) | \$9,159.00 | \$7,876.74 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGME | UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE) | \$22,896.00 | \$19,690.56 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGML | UPS DOMESTIC MAIL INNOVATIONS (50) | \$6,869.00 | \$5,907.34 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGMT | UPS DOMESTIC MAIL INNOVATIONS (25) | \$4,580.00 | \$3,938.80 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGMV | UPS DOMESTIC MAIL INNOVATIONS (5) | \$1,650.00 | \$1,419.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SGMX | UPS DOMESTIC MAIL INNOVATIONS (10) | \$2,290.00 | \$1,969.40 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGN1 | TNT (1) | \$1,031.00 | \$886.66 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGN2 | TNT (2) | \$1,718.00 | \$1,477.48 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNC | TNT (100) | \$22,896.00 | \$19,690.56 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNE | TNT (ENTERPRISE) | \$28,620.00 | \$24,613.20 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNL | TNT (50) | \$17,172.00 | \$14,767.92 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNT | TNT (25) | \$11,448.00 | \$9,845.28 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNV | TNT (5) | \$3,435.00 | \$2,954.10 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGNX | TNT (10) | \$5,724.00 | \$4,922.64 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGS1 | GOLDEN STATE OVERNIGHT (1) | \$1,031.00 | \$886.66 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGS2 | GOLDEN STATE OVERNIGHT (2) | \$1,718.00 | \$1,477.48 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SGS3 | GOLDEN STATE OVERNIGHT (100) | \$22,896.00 | \$19,690.56 | | | | | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | PA Contract Price | Disc % | Commercial Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC % |
|--|---------|--|----------------------------|-------------------|--------|-----------------------|---------------------------|----------------------------|-----------------------|---------------|-------------|----------------|
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAX | AES DIRECT WEB API (10) | \$17,172.00 | \$14,767.92 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHC1 | LOOMIS EXPRESS (1) | \$687.00 | \$590.82 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHH1 | THIRD PARTY HAZMAT CONNECTOR (1) | \$6,869.00 | \$5,701.27 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHH2 | THIRD PARTY HAZMAT CONNECTOR (2) | \$10,304.00 | \$8,552.32 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHHC | THIRD PARTY HAZMAT CONNECTOR (100) | \$34,344.00 | \$28,505.52 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHHE | THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE) | \$34,344.00 | \$28,505.52 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHHL | THIRD PARTY HAZMAT CONNECTOR (50) | \$34,344.00 | \$28,505.52 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHHT | THIRD PARTY HAZMAT CONNECTOR (25) | \$27,476.00 | \$22,805.08 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHHV | THIRD PARTY HAZMAT CONNECTOR (5) | \$13,738.00 | \$11,402.54 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE | SHHX | THIRD PARTY HAZMAT CONNECTOR (10) | \$20,607.00 | \$17,103.81 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHL1 | DHL (US & CANADA) (1) | \$687.00 | \$590.82 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHL2 | DHL (US & CANADA) (2) | \$1,031.00 | \$886.66 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHLC | DHL (US & CANADA) (100) | \$11,448.00 | \$9,845.28 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHLE | DHL (US & CANADA) (ENTERPRISE) | \$22,896.00 | \$19,690.56 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHLL | DHL (US & CANADA) (50) | \$6,869.00 | \$5,907.34 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHLT | DHL (US & CANADA) (25) | \$4,580.00 | \$3,938.80 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHLV | DHL (US & CANADA) (5) | \$1,718.00 | \$1,477.48 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHLX | DHL (US & CANADA) (10) | \$2,290.00 | \$1,969.40 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHN1 | XPO (1) | \$1,031.00 | \$886.66 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHN2 | XPO (2) | \$1,718.00 | \$1,477.48 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHNC | XPO (100) | \$22,896.00 | \$19,690.56 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHNE | XPO (ENTERPRISE) | \$28,620.00 | \$24,613.20 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHNL | XPO (50) | \$17,172.00 | \$14,767.92 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHNT | XPO (25) | \$11,448.00 | \$9,845.28 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHNV | XPO (5) | \$3,435.00 | \$2,954.10 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHNX | XPO (10) | \$5,724.00 | \$4,922.64 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SHP1 | USPS ACTIVATION CA (1) | \$687.00 | \$590.82 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHR1 | LONESTAR (1) | \$1,031.00 | \$886.66 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHR2 | LONESTAR (2) | \$1,718.00 | \$1,477.48 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRC | LONESTAR (100) | \$22,896.00 | \$19,690.56 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRE | LONESTAR (ENTERPRISE) | \$28,620.00 | \$24,613.20 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRL | LONESTAR (50) | \$17,172.00 | \$14,767.92 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRT | LONESTAR (25) | \$11,448.00 | \$9,845.28 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRV | LONESTAR (5) | \$3,435.00 | \$2,954.10 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRX | LONESTAR (10) | \$5,724.00 | \$4,922.64 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHT1 | ATS (1) | \$1,031.00 | \$886.66 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHT2 | ATS (2) | \$1,718.00 | \$1,477.48 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTC | ATS (100) | \$22,896.00 | \$19,690.56 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTE | ATS (ENTERPRISE) | \$28,620.00 | \$24,613.20 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTL | ATS (50) | \$17,172.00 | \$14,767.92 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTT | ATS (25) | \$11,448.00 | \$9,845.28 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTV | ATS (5) | \$3,435.00 | \$2,954.10 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTX | ATS (10) | \$5,724.00 | \$4,922.64 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PRINTERS | SL19 | HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER | \$1,712.00 | \$1,472.32 | 14% | \$396.00 | \$384.00 | \$336.60 | \$326.40 | \$311.27 | \$30.32 | 15% |
| SENDSUITE LIVE BARCODE SCANNERS | SL20 | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$2,285.00 | \$1,965.10 | 14% | \$312.00 | \$303.00 | \$265.20 | \$257.55 | \$24.64 | \$23.93 | 15% |
| SENDSUITE LIVE PRINTERS | SL21 | LASER PRINTER | \$796.00 | \$684.56 | 14% | \$168.00 | \$163.00 | \$142.80 | \$138.55 | \$13.27 | \$12.87 | 15% |
| SENDSUITE LIVE SCALES | SL30 | 100 LB. TABLETOP SCALE | \$1,140.00 | \$980.40 | 14% | \$229.00 | \$222.00 | \$194.65 | \$188.70 | \$18.08 | \$17.53 | 15% |
| SENDSUITE LIVE SCALES | SL32 | 200 LB. ROLLERTOP SCALE | \$1,483.00 | \$1,275.38 | 14% | \$323.00 | \$314.00 | \$274.55 | \$266.90 | \$25.51 | \$24.80 | 15% |
| SENDSUITE LIVE SCALES | SL33 | 149 LB. ROLLERTOP SCALE (CAL. ONLY) | \$1,941.00 | \$1,611.03 | 17% | \$330.00 | \$320.00 | \$280.50 | \$272.00 | \$30.66 | \$25.27 | 15% |
| SENDSUITE LIVE BARCODE SCANNERS | SL39 | CORDELESS WEDGE SCANNER | \$2,170.00 | \$1,866.20 | 14% | \$415.00 | \$403.00 | \$352.75 | \$342.55 | \$32.77 | \$31.82 | 15% |
| SENDSUITE LIVE COMPUTERS | SL91 | PC W/ FLAT PANEL MONITOR | \$3,201.00 | \$2,752.86 | 14% | \$443.00 | \$430.00 | \$376.55 | \$365.50 | \$34.98 | \$33.96 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLB1 | 3RD PARTY USPS WEB CONNECTOR (1) | \$687.00 | \$590.82 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLB2 | 3RD PARTY USPS WEB CONNECTOR (2) | \$1,031.00 | \$886.66 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLB3 | 3RD PARTY USPS WEB CONNECTOR (100) | \$11,448.00 | \$9,845.28 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLB6 | 3RD PARTY USPS WEB CONNECTOR (ENTERPRISE) | \$22,896.00 | \$19,690.56 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLB8 | 3RD PARTY USPS WEB CONNECTOR (50) | \$6,869.00 | \$5,907.34 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLB7 | 3RD PARTY USPS WEB CONNECTOR (25) | \$4,580.00 | \$3,938.80 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLBV | 3RD PARTY USPS WEB CONNECTOR (5) | \$1,718.00 | \$1,477.48 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLBX | 3RD PARTY USPS WEB CONNECTOR (10) | \$2,290.00 | \$1,969.40 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLCA | UPS CUSTOM CARRIER RATE | \$2,359.00 | \$2,028.74 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLD1 | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (1) | \$10,304.00 | \$8,861.44 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLD2 | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2) | \$17,172.00 | \$14,767.92 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLDC | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100) | \$114,480.00 | \$98,452.80 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLDE | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE) | \$114,480.00 | \$98,452.80 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLDL | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50) | \$103,032.00 | \$88,607.52 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLDT | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25) | \$85,860.00 | \$73,839.60 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLDV | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5) | \$34,344.00 | \$29,535.84 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE ADDITIONAL CARRIERS | SLDX | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10) | \$57,240.00 | \$49,226.40 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SLFP | E-CERTIFIED/ERR PRODUCTIVITY PACK | \$3,750.00 | \$3,225.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SLFSPPE | SPE USPS BPOD SPLITTER TOOL | \$3,750.00 | \$3,225.00 | 10% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLH1 | HAZARDOUS MATERIALS (1) | \$5,724.00 | \$4,922.64 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLH2 | HAZARDOUS MATERIALS (2) | \$8,586.00 | \$7,383.96 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHC | HAZARDOUS MATERIALS (100) | \$28,620.00 | \$24,613.20 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHE | HAZARDOUS MATERIALS (ENTERPRISE) | \$28,620.00 | \$24,613.20 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHLH | HAZARDOUS MATERIALS (50) | \$28,620.00 | \$24,613.20 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHT | HAZARDOUS MATERIALS (25) | \$22,896.00 | \$19,690.56 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHV | HAZARDOUS MATERIALS (5) | \$11,448.00 | \$9,845.28 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHX | HAZARDOUS MATERIALS (10) | \$17,172.00 | \$14,767.92 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLL1 | SHIP TO HOLD (1) | \$10,304.00 | \$8,861.44 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLL2 | SHIP TO HOLD (2) | \$17,172.00 | \$14,767.92 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLLC | SHIP TO HOLD (100) | \$114,480 | | | | | | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | PA Contract Price | Disc % | Commercial Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC % |
|---|---------|---|----------------------------|-------------------|--------|-----------------------|---------------------------|----------------------------|-----------------------|---------------|-------------|----------------|
| ARRIVAL PROFESSIONAL SERVICES | T5M2 | PROJECT MANAGEMENT (1 DAY) | \$2,020.00 | \$1,696.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING MULTIPLE SITE OPTIONS | T5MC | ADD 100 SITES W/ MULTIPLE WORKSTATIONS | \$250,712.00 | \$215,612.32 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING MULTIPLE SITE OPTIONS | T5ML | ADD 50 SITES W/ MULTIPLE WORKSTATIONS | \$151,114.00 | \$129,958.04 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PRINTERS | T5MP | LOW TO MID VOLUME 4 IN. LABEL PRINTER | \$1,140.00 | \$980.40 | 14% | \$222.00 | \$216.00 | \$188.70 | \$183.60 | \$17.53 | \$17.06 | 15% |
| SENDSUITE TRACKING MULTIPLE SITE OPTIONS | T5MX | ADD 10 SITES W/ MULTIPLE WORKSTATIONS | \$35,203.00 | \$30,274.58 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL EXPRESS COMPUTERS | T5P4 | PC W/ FLAT PANEL MONITOR | \$3,201.00 | \$2,800.20 | 13% | \$443.00 | \$430.00 | \$376.55 | \$365.50 | \$34.98 | \$33.96 | 15% |
| SENDSUITE TRACKING PRINTERS | T5PP | LASER PRINTER | \$796.00 | \$684.56 | 14% | \$168.00 | \$163.00 | \$142.80 | \$138.55 | \$13.27 | \$12.87 | 15% |
| ARRIVAL SOFTWARE OPTIONS | T5PR | MAIL CENTER PRODUCTIVITY REPORTING | \$911.00 | \$765.24 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING SINGLE SITE OPTIONS | T5SC | ADD 100 SITES W/ SINGLE WORKSTATION | \$56,668.00 | \$48,734.48 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING SINGLE SITE OPTIONS | T5SL | ADD 50 SITES W/ SINGLE WORKSTATION | \$34,058.00 | \$29,289.88 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING SINGLE SITE OPTIONS | T5SU | ADD 1 SINGLE USER | \$911.00 | \$783.46 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING SINGLE SITE OPTIONS | T5SX | ADD 10 SITES W/ SINGLE WORKSTATION | \$7,957.00 | \$6,843.02 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T5T0 | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$2,285.00 | \$1,965.10 | 14% | \$312.00 | \$303.00 | \$265.20 | \$257.55 | \$24.64 | \$23.93 | 15% |
| SENDSUITE TRACKING PRINTERS | T5T8 | TRACKING ASSISTANT PORTABLE BELT PRINTER | \$1,587.00 | \$1,364.82 | 14% | \$177.00 | \$172.00 | \$150.45 | \$146.20 | \$13.98 | \$13.58 | 15% |
| SENDSUITE TRACKING OPTIONS | T5T9 | CORDLESS SCANNER | \$2,170.00 | \$1,866.20 | 14% | \$415.00 | \$403.00 | \$352.75 | \$342.55 | \$32.77 | \$31.82 | 15% |
| SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS | T5TB | USB SYNC CABLE | \$229.00 | \$196.94 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T5T5 | SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$167.00 | \$143.62 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS | T5TW | WIRELESS ACCESS POINT | \$1,598.00 | \$1,374.28 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING MULTIPLE SITE OPTIONS | T5UC | ADD 1 SITE W/ MULTIPLE WORKSTATIONS | \$4,002.00 | \$3,441.72 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING SOFTWARE OPTIONS | T5WC | WIRELESS CONNECTIVITY MODULE | \$344.00 | \$295.84 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | T5Y1 | INSTALLATION PROJECT LEVEL 1 (1/2 DAY) | \$933.00 | \$783.72 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | T5Y2 | INSTALLATION PROJECT LEVEL 1 (1 DAY) | \$1,859.00 | \$1,561.56 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | T5Y5 | INSTALLATION PROJECT LEVEL 2 (1/2 DAY) | \$1,145.00 | \$961.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | T5Y6 | INSTALLATION PROJECT LEVEL 2 (1 DAY) | \$2,262.00 | \$1,900.08 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | T5YB | PROJECT MANAGEMENT (1/2 DAY) | \$1,145.00 | \$961.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | T5YC | PROJECT MANAGEMENT (1 DAY) | \$2,262.00 | \$1,900.08 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL EXPRESS PROFESSIONAL SERVICES | T6P0 | INSTALLATION PROJECT LEVEL 1 | \$814.00 | \$683.76 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | T6P1 | INSTALLATION PROJECT LEVEL 1 (1 DAY) | \$1,720.00 | \$1,444.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | T6P4 | INSTALLATION PROJECT LEVEL 2 (1/2 DAY) | \$953.00 | \$800.52 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PROFESSIONAL SERVICES | T6P5 | INSTALLATION PROJECT LEVEL 2 (1 DAY) | \$2,020.00 | \$1,696.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES | T6RE | SSTO REMOTE TRAINING-HALF DAY, 4 PEOPLE | \$974.00 | \$837.64 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T6RE | REMOTE/WEB BASED USER TRAINING - 4 HOURS FOUR PEOPLE | \$850.00 | \$714.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES | T6RF | SSTO REMOTE TRAINING-FULL DAY, 4 PEOPLE | \$1,603.00 | \$1,378.58 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T6RF | REMOTE/WEB BASED USER TRAINING - FULL DAY FOUR PEOPLE | \$1,400.00 | \$1,176.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING ONLINE PROFESSIONAL SERVICES | T6RG | SSTO ONSITE HW INST, TRNG-FULL DAY, 4PPL | \$3,063.00 | \$2,634.18 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T6RG | HARDWARE INSTALLATION AND TRAINING - ONSITE FULL DAY FOU | \$2,675.00 | \$2,247.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | T766 | SPE OCR MOBILE SCANNER | \$2,457.00 | \$2,063.88 | 16% | \$225.00 | \$191.25 | \$177.00 | \$177.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T790031 | SINGLE BAY CRADLE FOR T764/S, T6MD/E | \$859.00 | \$721.56 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T790032 | ETHERNET ADAPTER T764/S, T6MD/E | \$686.00 | \$576.24 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T790033 | RUGGED BOOT T764/S, T6MD/E | \$196.00 | \$164.64 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING OPTIONS | T790034 | SNAP-ON TRIGGER HANDLE T764/S, T6MD/E | \$516.00 | \$433.44 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | T790041 | FIVE BAY ETHERNET CRADLE-T764/S,T6MD/E | \$1,718.00 | \$1,340.04 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | T790042 | TETHERED WEDGE SCANNER FOR S5TO | \$572.00 | \$480.48 | 16% | \$15.00 | \$12.75 | \$11.80 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | T10K | INSTALLATION AND OPERATOR TRAINING FOR INSERTER | \$1,558.00 | \$1,277.56 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | T10L | MAIL RUN ASSIST-UP TO 4 HOURS | \$644.00 | \$528.08 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | T10M | RELAY 9000 INSTALLATION AND TRAINING | \$1,700.00 | \$1,394.00 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | T110 | RELAY 1000 2 STATION INSERTER W/ INSTALL AND TRG | \$4,722.00 | \$3,966.48 | 16% | \$0.00 | \$433.00 | \$0.00 | \$368.05 | \$0.00 | \$34.19 | 15% |
| INSERTERS BASE SYSTEM | T111 | RELAY 1000 3 STATION INSERTER W/INSTALL AND TRG | \$5,638.00 | \$4,397.64 | 22% | \$516.00 | \$516.00 | \$438.60 | \$438.60 | \$40.75 | \$40.75 | 15% |
| INSERTERS BASE SYSTEM | T123 | 20 TOP W/INST & TRG RELAY 2500-4500 | \$2,457.00 | \$2,014.74 | 18% | \$450.00 | \$450.00 | \$382.50 | \$382.50 | \$41.81 | \$35.53 | 15% |
| INSERTERS BASE SYSTEM | T124 | 20 BOTTOM W/INST & TRG RELAY 2500-4500 | \$2,457.00 | \$2,014.74 | 18% | \$450.00 | \$450.00 | \$382.50 | \$382.50 | \$41.81 | \$35.53 | 15% |
| INSERTERS BASE SYSTEM | T125 | RELAY 2500 W/INSTALL & TRAINING | \$9,845.00 | \$7,876.00 | 20% | \$1,158.00 | \$960.00 | \$984.30 | \$816.00 | \$107.58 | \$75.81 | 15% |
| INSERTERS OPTIONS | T12D | 20 TOWER SCANNING | \$2,862.00 | \$2,346.84 | 18% | \$1,189.00 | \$1,189.00 | \$1,010.65 | \$1,010.65 | \$93.89 | \$93.89 | 15% |
| INSERTERS BASE SYSTEM | T135 | RELAY 3500 W/INSTALL & TRAINING | \$14,532.00 | \$11,916.24 | 18% | \$1,617.00 | \$1,320.00 | \$1,374.45 | \$1,122.00 | \$150.22 | \$104.23 | 15% |
| INSERTERS BASE SYSTEM | T145 | RELAY 4500 W/INSTALL & TRAINING | \$17,394.00 | \$14,263.08 | 18% | \$2,321.00 | \$1,800.00 | \$1,972.85 | \$1,530.00 | \$215.62 | \$142.14 | 15% |
| INSERTERS BASE SYSTEM | T150 | RELAY 5000 W/4 FEEDER TOWER | \$24,509.00 | \$19,900.89 | 19% | \$2,453.00 | \$2,453.00 | \$2,085.05 | \$2,085.05 | \$193.70 | \$139.70 | 15% |
| INSERTERS OPTIONS | T15P | RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC | \$11,715.00 | \$9,606.30 | 18% | \$348.00 | \$348.00 | \$295.80 | \$295.80 | \$27.48 | \$27.48 | 15% |
| INSERTERS BASE SYSTEM | T160 | RELAY 6000 INSERTING SYSTEM | \$48,193.00 | \$38,554.40 | 20% | \$3,477.00 | \$3,477.00 | \$2,955.45 | \$2,955.45 | \$274.56 | \$274.56 | 15% |
| INSERTERS OPTIONS | T16P | RELAY 5000/6000 FILE BASED PROCESSING | \$12,859.00 | \$10,544.38 | 18% | \$829.00 | \$829.00 | \$704.65 | \$704.65 | \$65.46 | \$65.46 | 15% |
| INSERTERS BASE SYSTEM | T170 | RELAY 7000 INSERTING SYSTEM | \$54,214.00 | \$38,491.94 | 29% | \$4,334.00 | \$4,334.00 | \$3,683.90 | \$3,683.90 | \$342.24 | \$342.24 | 15% |
| INSERTERS BASE SYSTEM | T180 | RELAY 8000 INSERTING SYSTEM | \$78,793.00 | \$55,943.03 | 29% | \$5,763.00 | \$5,763.00 | \$4,898.55 | \$4,898.55 | \$455.08 | \$455.08 | 15% |
| INSERTERS BASE SYSTEM | T190 | OMR SCAN W/INSTALL & TRG RELAY 2500 | \$1,827.00 | \$1,461.60 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | T191 | OMR SCAN W/INSTALL & TRG RELAY 3500-4500 | \$1,827.00 | \$1,498.14 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | T192 | 20 TOP W/ RIE/INSTALL & TRG | \$2,857.00 | \$2,342.74 | 18% | \$450.00 | \$450.00 | \$382.50 | \$382.50 | \$41.81 | \$35.53 | 15% |
| INSERTERS BASE SYSTEM | T193 | 20 BOTTOM W/RIE/INSTALL & TRG | \$2,857.00 | \$2,342.74 | 18% | \$450.00 | \$450.00 | \$382.50 | \$382.50 | \$41.81 | \$35.53 | 15% |
| INSERTERS BASE SYSTEM | T199 | RELAY 9000 INSERTER W/INST/TRG-500K M0 W/ BASE, MAIL FEED | \$94,102.00 | \$74,340.58 | 21% | \$9,482.00 | \$9,482.00 | \$8,059.70 | \$8,059.70 | \$748.75 | \$748.75 | 15% |
| INSERTERS BASE SYSTEM | T19B | RELAY 9000 2ND TOWER | \$34,714.00 | \$28,465.48 | 18% | \$3,598.00 | \$3,598.00 | \$3,058.30 | \$3,058.30 | \$284.12 | \$284.12 | 15% |
| INSERTERS BASE SYSTEM | T19C | BOOKLET FEEDER | \$6,324.00 | \$5,691.60 | 10% | \$663.00 | \$663.00 | \$563.55 | \$563.55 | \$52.35 | \$52.35 | 15% |
| INSERTERS BASE SYSTEM | T19E | RELAY 9000 MULTIFUNCTION FOLDER | \$30,961.00 | \$25,388.02 | 18% | \$3,205.00 | \$3,205.00 | \$2,724.25 | \$2,724.25 | \$253.08 | \$253.08 | 15% |
| INSERTERS BASE SYSTEM | T19F | RELAY 9000 BELT STACKER (90 DEGREE ANGLE) SYSTEM COMES W | \$6,324.00 | \$5,185.68 | 18% | \$663.00 | \$663.00 | \$563.55 | \$563.55 | \$52.35 | \$52.35 | 15% |
| INSERTERS BASE SYSTEM | T19G | RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TRA) | \$7,827.00 | \$6,418.14 | 18% | \$748.00 | \$748.00 | \$635.80 | \$635.80 | \$59.07 | \$59.07 | 15% |
| INSERTERS BASE SYSTEM | T19J | RELAY 9000 INSERTER W/INST/TRG-500K M0 W/ BASE, MAIL FEED | \$11,041.00 | \$9,053.62 | 18% | \$1,085.00 | \$1,085.00 | \$922.25 | \$922.25 | \$85.68 | \$85.68 | 15% |
| INSERTERS BASE SYSTEM | T19K | HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS) | \$1,409.00 | \$1,155.38 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | T19M | RELAY 9000 PEDAL KIT FOR MANUAL FEED | \$396.00 | \$324.72 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS BASE SYSTEM | T19N | STRAIGHT IN LINE POWER STACKER KIT | \$413.00 | \$338.66 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS OPTIONS | T19P | RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC | \$17,439.00 | \$14,299.98 | 18% | \$348.00 | \$348.00 | \$295.80 | \$295.80 | \$27.48 | \$27.48 | 15% |
| INSERTERS | T1AT | ADDITIONAL SHEET FEEDER | \$1,598.00 | \$1,342.32 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS STACKERS | T1BB | BELT STACKER W/INSTALLATION TO HEIGHT STAND | \$4,734.00 | \$3,976.56 | 16% | \$225.00 | \$225.00 | \$191.25 | \$191.25 | \$17.77 | \$17.77 | 15% |
| INSERTERS STACKERS | T1BD | TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, INLI | \$6,170.00 | \$5,059.40 | 18% | \$225.00 | \$225.00 | \$191.25 | \$191.25 | \$17.77 | \$17.77 | 15% |
| INSERTERS | | | | | | | | | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | PA Contract Price | Disc % | Commercial Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC % |
|--|---------|--|----------------------------|-------------------|--------|-----------------------|---------------------------|----------------------------|-----------------------|---------------|-------------|----------------|
| SENDSUITE LIVE OPTIONS | TS1N | ENVELOPES 6" X 9" GUMMED, WHITE | \$201.00 | \$168.84 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE OPTIONS | TS1O | ENVELOPES 6" X 9 1/2" GUMMED, WHITE | \$212.00 | \$178.08 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE OPTIONS | TS1P | ENVELOPES 9 1/2" X 12" GUMMED, WHITE | \$287.00 | \$241.08 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PRINTERS | TS30 | HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE | \$260.00 | \$223.60 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ARRIVAL PRINTERS | TS31 | CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER | \$151.50 | \$130.29 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PRINTERS | TS33 | TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE | \$132.00 | \$113.52 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING OPTIONS | UXDLAAB | DM SERIES PC INTERFACE FOR THE DM300C | \$957.00 | \$803.88 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE LIVE PROFESSIONAL SERVICES | VPEC | ECOMMERCE INTERFACE | \$3,750.00 | \$3,225.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | VPPG | SENDSUITE TRACKING INSTALL SMART CLIENT ON CUSTOMER PC | \$562.00 | \$483.32 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | VPPH | SENDSUITE TRACKING BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS) | \$1,145.00 | \$961.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE TRACKING PROFESSIONAL SERVICES | VPPJ | SENDSUITE TRACKING ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS) | \$1,145.00 | \$984.70 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS | VS61 | ADD ONE USER TO SITE LICENSE | \$200.00 | \$172.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS | VSXN | 10 SITE LICENSES FOR UNLIMITED USERS | \$22,000.00 | \$18,920.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PC OPTIONS | W409 | 17" FLAT PANEL DISPLAY | \$236.00 | \$202.96 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| ADDRESS RIGHT PRINTERS PC OPTIONS | W592 | WINDOWS 10 PC | \$2,669.00 | \$2,669.40 | 10% | \$119.00 | \$116.00 | \$101.15 | \$98.60 | \$11.06 | \$9.16 | 15% |
| HIGH VOLUME FOLDER-INSERTER ACCESSORIES | W593 | FILE BASED PROCESSING WINDOWS 10 PC | \$3,243.00 | \$2,594.40 | 20% | \$481.00 | \$408.85 | \$378.90 | \$0.00 | \$0.00 | \$0.00 | 15% |
| TABBERS OPTIONS | W760 | STACKER FOR W360 TABBER | \$2,096.00 | \$1,760.64 | 16% | \$212.00 | \$206.00 | \$180.20 | \$175.10 | \$16.74 | \$16.27 | 15% |
| ADDRESS RIGHT PRINTERS PERIPHERALS | W763 | W760 STACKER FOR ADDRESSRIGHT PRINTERS | \$2,376.00 | \$1,948.32 | 18% | \$206.00 | \$206.00 | \$175.10 | \$175.10 | \$16.27 | \$16.27 | 15% |
| ADDRESS RIGHT PRINTERS PERIPHERALS | W764 | W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS | \$5,287.00 | \$4,335.34 | 18% | \$321.00 | \$321.00 | \$272.85 | \$272.85 | \$25.35 | \$25.35 | 15% |
| LOW VOLUME INK JET ENVELOPE ADDRESSING S' WH4PBMAX3 | | ADDRESSRIGHT 100 BLACK INK STARTER KIT | \$221.00 | \$185.64 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME INK JET ENVELOPE ADDRESSING WH6PBMAX3 | | ADDRESSRIGHT 200 BLACK INK STARTER KIT | \$331.00 | \$278.04 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| HIGH VOLUME INK JET ENVELOPE ADDRESSING S' WH8PBMAX3 | | ADDRESSRIGHT 300 BLACK INK STARTER KIT | \$441.00 | \$384.73 | 13% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS OPTIONS | WHSUB1 | SHEET SEPARATOR REPLACEMENT SVCSUB <8/YR | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INSERTERS OPTIONS | WHSUB2 | SHEET SEPARATOR REPLACEMENT SVCSUB <16/YR | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING CONNECTIVITY OPTIONS | WIF2 | WIFI ADAPTER OPTION FOR LAN2 DM125-225 | \$56.00 | \$33.60 | 40% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING CONNECTIVITY OPTIONS | WIF4 | WIFI ADAPTER OPTION | \$56.00 | \$47.04 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLOR PROFESSIONAL SERVICES | WPD8 | INSTALLATION OF ADDL COMPONENTS | \$382.00 | \$320.88 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | WPFD | DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1/2 DAY) | \$951.00 | \$798.84 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | WPF1 | DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1 DA | \$1,788.00 | \$1,466.16 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | WPF4 | DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 2 (1/2 D | \$1,080.00 | \$885.60 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | WPF5 | DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 2 (1 DA | \$2,160.00 | \$1,771.20 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WPP8 | PLANETPRESS CONNECT | \$11,400.00 | \$8,550.00 | 25% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS PROFESSIONAL SERVICES | WPPA | ON-SITE PLANETPRESS STANDARD TRAINING- 2 DAYS | \$4,120.00 | \$3,296.00 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS PROFESSIONAL SERVICES | WPPB | ON-SITE PLANETPRESS CUSTOM TRAINING- OPTIONAL 1 DAY | \$3,090.00 | \$2,595.60 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS PROFESSIONAL SERVICES | WPPC | ON-SITE PLANETPRESS ADVANCED TRAINING- 2 DAYS | \$4,120.00 | \$3,296.00 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS PROFESSIONAL SERVICES | WPPH | PER DIEM FOR ON-SITE VISIT | \$515.00 | \$345.05 | 33% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | WPR1 | DOCUMENT PROCESSING PROJECT MANAGEMENT PROJECT - 1 DA | \$2,290.00 | \$1,877.80 | 18% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS PROFESSIONAL SERVICES | WPS0 | DESIGN SERVICES | \$159.00 | \$133.56 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER | WPTA | NM TO CRMALER AUTOMATION SERVICE | \$525.00 | \$441.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW OPTIONS | WPYC | SCANNER PACKAGE | \$5,015.00 | \$4,212.60 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW OPTIONS | WPYG | FACE DOWN FINISHER F10 | \$3,269.00 | \$2,745.96 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW OPTIONS | WPYI | AUTO-CONTROL STACKING TRAY II (1,000-SHEET CAPACITY) | \$1,428.00 | \$1,199.52 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW OPTIONS | WPYJ | WIDE STACKING TRAY (1,000-SHEET CAPACITY) | \$1,428.00 | \$1,199.52 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCOLORFW SUPPLIES | WPYM | FW SERIES 4 COLOR INK PACK | \$2,100.00 | \$1,764.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCORGD SUPPLIES | WPZ3 | STANDARD STAPLES FOR GD FINISHER | \$95.00 | \$79.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCORGD LEFT SIDE OPTIONS | WPZE | LEFT SIDE FACE DOWN TRAY (500 SHEETS ONLY) | \$199.00 | \$167.16 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCORGD LEFT SIDE OPTIONS | WPZF | FACE DOWN LEFT EXIT STAPLER (1000 SHEETS) | \$2,970.00 | \$2,494.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCORGD ADDITIONAL PAPER STACKER | WPZG | ADDITIONAL PAPER STACKER CART FOR WPZU | \$1,995.00 | \$1,675.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCORGD OPTIONS | WPZH | COMCOLOR HIGH PERFORMANCE RIP | \$19,286.00 | \$16,200.24 | 16% | \$250.00 | \$250.00 | \$212.50 | \$212.50 | \$19.74 | \$19.74 | 15% |
| RISOCOMCORGD OPTIONS | WPZJ | COMCOLOR SCANNER PACKAGE | \$5,015.00 | \$4,212.60 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCORGD RIGHT HAND EXIT OPTIONS | WPZN | AUTO CONTROL STACKING TRAY II | \$1,428.00 | \$1,199.52 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCORGD RIGHT HAND EXIT OPTIONS | WPZP | WIDE STACKING TRAY | \$1,129.00 | \$948.36 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCORGD HIGH CAPACITY INPUT | WPZR | HIGH CAPACITY FEEDER | \$8,310.00 | \$6,980.40 | 16% | \$997.00 | \$997.00 | \$847.45 | \$847.45 | \$78.73 | \$78.73 | 15% |
| RISOCOMCORGD RIGHT HAND EXIT OPTIONS | WPZU | HIGH CAPACITY EXIT STACKER W/ ONE PAPER CART | \$17,591.00 | \$14,776.44 | 16% | \$2,065.00 | \$2,065.00 | \$1,755.25 | \$1,755.25 | \$163.06 | \$163.06 | 15% |
| RISOCOMCORGD SUPPLIES | WPZW | CMYK FULL INK PACKAGE | \$2,625.00 | \$2,205.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCORGD SUPPLIES | WPZY | BOOKLET STAPLES FOR GD FINISHER | \$120.00 | \$100.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| RISOCOMCORGD SUPPLIES | WPZZ | STANDARD STAPLES FOR GD LEFT SIDE FACE DOWN LEFT EXIT STAF | \$95.00 | \$79.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAA | PP CONNECT BACKUP LICENSE | \$5,700.00 | \$4,731.00 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAC | PP CONNECT DEVELOPMENT & TEST LICENSE | \$2,850.00 | \$2,365.50 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAG | PP OPTIMIZED OUTPUT | \$2,100.00 | \$1,407.00 | 33% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAI | PP OPTIMIZED OUTPUT BACKUP LICENSE | \$1,050.00 | \$756.00 | 28% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAJ | PP OPTIMIZED OUTPUT DEV & TEST LICENSE | \$525.00 | \$435.75 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAM | PP PCL INPUT | \$3,100.00 | \$2,573.00 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAP | PP PCL INPUT BACKUP LICENSE | \$1,550.00 | \$1,286.50 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAR | PP PCL INPUT DEVELOPMENT & TEST LICENSE | \$775.00 | \$643.25 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAU | PP CONNECT IMAGING | \$4,600.00 | \$3,818.00 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAW | PP IMAGING BACKUP LICENSE | \$2,300.00 | \$1,909.00 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRAY | PP IMAGING DEVELOPMENT & TEST LICENSE | \$1,150.00 | \$954.50 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBA | CONNECT OVERVIEW TRNG 1 DAY | \$925.00 | \$767.75 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBB | CONNECT FOUNDATION TRNG 2 DAYS | \$1,750.00 | \$1,400.00 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBC | CONNECT ADVANCED TRNG 2 DAYS | \$1,750.00 | \$1,452.50 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBD | CONNECT FOUND. FULL TRNG 3 DAYS | \$2,250.00 | \$1,867.50 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBE | CONNECT WORKFLOW ADD-ON TRNG 1 DAY | \$925.00 | \$767.75 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBF | CONNECT ADMINISTRATOR COURSE 1 DAY | \$925.00 | \$767.75 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBG | CONNECT OVERVIEW TRNG 1 DAY | \$2,000.00 | \$1,200.00 | 40% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBH | CONNECT FOUNDATION TRNG 2 DAYS | \$4,000.00 | \$2,400.00 | 40% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBJ | CONNECT ADVANCED TRNG 2 DAYS | \$4,000.00 | \$2,400.00 | 40% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBK | CONNECT FOUNDATION FULL TRNG 3 DAYS | \$6,000.00 | \$4,980.00 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBM | CONNECT WORKFLOW ADD-ON TRNG 1 DAY | \$2,000.00 | \$1,660.00 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBN | CONNECT ADMINISTRATOR COURSE 1 DAY | \$2,000.00 | \$1,660.00 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBQ | CROSSGRADE PP OFFICE - CONNECT PERPETUAL | \$6,840.00 | \$5,677.20 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRBT | CROSSGRADE PP PRODUCTION TO CONNECT | \$5,700.00 | \$4,731.00 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PLANET PRESS SOFTWARE | WRCA | PP | | | | | | | | | | |

USM Catalog

| Category | ITEM | DESCRIPTION | Published Commercial Price | PA Contract Price | Disc % | Commercial Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC % |
|---|---------|--|----------------------------|-------------------|--------|-----------------------|---------------------------|----------------------------|-----------------------|---------------|-------------|----------------|
| BUSINESS MANAGER OPTIONS | 2690034 | SECONDARY NETWORK CARD FOR DATA TRANSFERS | \$224.00 | \$192.64 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER OPTIONS | 26C3 | BUSINESS MANAGER HOST/REMOTE | \$60.00 | \$50.00 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER OPTIONS | 26C4 | BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM | \$963.00 | \$808.92 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER OPTIONS | 26C5 | BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION | \$0.00 | \$0.00 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER FUNDS MANAGEMENT | Z6FM | FUNDS MANAGEMENT - DM SERIES ONLY | \$1,409.00 | \$1,211.74 | 14% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| BUSINESS MANAGER OPTIONS | Z6V5 | BUS MGR SW UPG FR V4.0-5. | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | ZH01 | 5LB WEIGHING OPTION FOR MP82 SCALE | \$945.00 | \$737.10 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | ZH02 | 10LB WEIGHING OPTION FOR MP82 SCALE | \$1,518.00 | \$1,184.04 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | ZH03 | 15LB WEIGHING OPTION FOR MP82 SCALE | \$2,056.00 | \$1,603.68 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZH07 | 15 LB WEIGHING OPTION FOR MP3W SCALE | \$1,935.00 | \$1,509.30 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZH13 | 30 LB WEIGHING OPTION FOR MP30 SCALE | \$2,989.00 | \$2,331.42 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZH15 | 70 LB WEIGHING OPTION FOR MP49 SCALE | \$3,334.00 | \$2,600.52 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZH24 | MANUAL WEIGHT ENTRY | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SYSTEM SPEED | ZH25 | 2400 40 LPM | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SYSTEM SPEED | ZH26 | 2400 50 LPM | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SYSTEM SPEED | ZH27 | 2400 65 LPM | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR | ZH29 | 3400 90 LPM SPEED | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR | ZH30 | 3400 120 LPM SPEED | \$1,145.00 | \$893.10 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING VALUE BASED OPTIONS | ZH36 | AUTO INSCRIPTIONS | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING VALUE BASED OPTIONS | ZH37 | AUTO AD SLOGANS | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZHA3 | 30 LB WEIGHING OPTION FOR MT30 SCALE | \$3,230.00 | \$2,422.50 | 25% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INTEGRATED POSTAL SCALES | ZHA3 | ZHA3 - 30 LB SCALE OPTION | \$2,820.00 | \$2,199.60 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZHB5 | 70 LB WEIGHING OPTION FOR MT7W SCALE | \$3,601.00 | \$2,700.75 | 25% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING BASE SYSTEM SOFTWARE | ZHC2 | SENDPRO C200 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING BASE SYSTEM SOFTWARE | ZHC3 | SENDPRO C300 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING BASE SYSTEM SOFTWARE | ZHC4 | SENDPRO C400 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | ZHC425 | SENDPRO C425 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS | ZHC5 | ZHC5 - SENDPRO C500 BASE SYSTEM IDENTIFIER | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING VALUE BASED OPTIONS | ZHD1 | STANDARD AD SLOGAN | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING VALUE BASED OPTIONS | ZHD2 | STANDARD INSCRIPTION | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING VALUE BASED OPTIONS | ZHD3 | CUSTOM AD SLOGAN | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING VALUE BASED OPTIONS | ZHD4 | CUSTOM INSCRIPTION | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING RATES | ZHD5 | USPS RATES WITH METERED LETTER | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING RATES | ZHD6 | USPS RATES WITH STAMPED LETTER | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SYSTEMS ACCESSORIES | ZHD7 | ELECTRONIC TRACKING AND SIGNATURE SERVICES | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING SPECIAL SERVICES | ZHD9 | RETAIL GROUND LDR | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | ZHE1 | FIRST-CLASS COMMERCIAL PRESORT RATES | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION | ZHE2 | PB PRESORT EXTRA RATES | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| INTEGRATED POSTAL SCALES | ZHL5 | LOBBY SCALE CAPABILITY | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZHWH | 15LB /PKG WEIGHING OPTION FOR MP81 SCALE | \$2,056.00 | \$1,603.68 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZHWL | 5LBS /PKG WEIGHING OPTION FOR MP81 SCALE | \$911.00 | \$710.58 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| LOW VOLUME MAILING WEIGHING OPTIONS | ZHWM | 10LBS / SKG WEIGHING OPTION FOR MP81 SCALE | \$1,483.00 | \$1,156.74 | 22% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MID VOLUME MAILING WEIGHING OPTIONS | ZHZ0 | DIFFERENTIAL WEIGHING | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | I660 | LASER REPORT PRINTER | \$974.00 | \$818.16 | 16% | \$226.00 | \$192.10 | \$17.85 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS AM-CUSTOM | | LOCKER CUSTOM COLOR | \$1,103.00 | \$970.00 | 12% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS AM-RAL-1001 | | RAL 1001 BEIGE (OPTIONAL COLOR) | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS AM-RAL-7037 | | RAL 7037 DUSTY GREY (OPTIONAL COLOR) | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS AM-RAL-9003 | | RAL 9003 SIGNAL WHITE (DEFAULT COLOR) | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS AM-RAL-9006 | | RAL 9006 WHITE ALUMINUM (OPTIONAL COLOR) | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS AM-RAL-9016 | | RAL 9016 TRAFFIC WHITE (DEFAULT COLOR) | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS APKG | | SENDPRO P SENDPRO 360 SHIP ACCESS | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| HIGH VOLUME MAILING SYSTEMS ACCESSORIES | APKM | SENDPRO - UNLIMITED ACCOUNTING | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| HIGH VOLUME MAILING SYSTEMS ACCESSORIES | APKM1 | UNLIMITED ACCOUNTING FOR PSERIES | \$6,480.00 | \$5,443.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | ATSO | ATS-ONSITE | \$1,718.00 | \$1,632.10 | 5% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| PROFESSIONAL SERVICES | ATSR | ATS-REMOTE | \$573.00 | \$544.35 | 5% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR COVER-SPC | | PROTECTIVE DUST COVER - SENDPRO C | \$64.00 | \$51.20 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR COVER-SPCA | | PROTECTIVE DUST COVER - SENDPRO C AUTO | \$75.50 | \$60.40 | 20% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR COVER-SPM | | PROTECTIVE DUST COVER - SPMAILSTATION | \$41.00 | \$34.00 | 17% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS DMUS | | DM INFINITY UPGRADE PRO SERVICE | \$405.00 | \$340.20 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS E-1000 | | RISO SS ENVELOPE FEEDER | \$10,450.00 | \$8,778.00 | 16% | \$1,081.00 | \$921.01 | \$85.56 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS E-1001 | | RISO SS ENVELOPE CONVEYOR | \$3,000.00 | \$2,520.00 | 16% | \$409.00 | \$348.47 | \$32.37 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS F957 | | SP MAILSTATION REMOTE INSTALL AND TRAIN | \$107.00 | \$89.88 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR HPAG | | PAGEWIDE CASSETTE 1X550 SHEETS, NO STAND | \$615.00 | \$516.60 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR HPAP | | PAGEWIDE CASSETTE 1X550 SHEETS W/STAND | \$1,250.00 | \$1,050.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR HPAP | | PAGEWIDE CASSETTE 3X550 SHEETS W/STAND | \$2,070.00 | \$1,738.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR HPAP | | PAGEWIDE CASSETTE 2X2000 SHEETS W/STAND | \$2,895.00 | \$2,431.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR HPAP | | MFP ANALOG 700 FAX | \$375.00 | \$315.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR HPAL | | INTERNAL USB PORTS | \$50.00 | \$42.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR HPAM | | HP PAGEWIDE RAINBOW PACK INK | \$415.00 | \$394.25 | 5% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR HPAN | | HP PAGEWIDE STAPLE CARTRIDGE REFILL | \$44.00 | \$37.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR HPAT | | HP JET DIRECT PRINT SERVER | \$620.00 | \$520.80 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR HPAU | | HP ACCESSIBILITY ASSISTANT | \$875.00 | \$735.00 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR HPAV | | USB UNIVERSAL CARD READER | \$241.00 | \$202.44 | 16% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| MEDIUM VOLUME MAILING SYSTEMS ACCESSOR IRMM | | LEASE ADDITION OF SAAS SUBSCRIPTION | \$10.00 | \$8.90 | 11% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKBAKDDOR | | REAR LOADING LOCKERS WITH BACK DOORS | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKERA1 | | KIOSK COLUMN A1 CAM, BARC, UPS, HUB | \$4,733.00 | \$4,180.20 | 12% | \$54.00 | \$45.90 | \$4.26 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKERB | | INTELLIGENT LOCKER B | \$6,749.00 | \$4,679.07 | 31% | \$158.00 | \$134.62 | \$12.51 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKERC | | INTELLIGENT LOCKER C | \$6,550.00 | \$4,537.68 | 31% | \$150.00 | \$127.80 | \$11.87 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKER-CW | | LOCKER CUSTOM WORK | \$1,060.00 | \$1,060.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKERD | | INTELLIGENT LOCKER D | \$6,351.00 | \$4,396.28 | 31% | \$142.00 | \$120.98 | \$11.24 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKERG | | INTELLIGENT LOCKER G | \$6,151.00 | \$4,254.90 | 31% | \$133.00 | \$113.32 | \$10.53 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKERI | | INTELLIGENT LOCKER I | \$5,753.00 | \$3,972.07 | 31% | \$117.00 | \$99.68 | \$9.26 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKERJ | | INTELLIGENT LOCKER J | \$5,753.00 | \$3,972.07 | 31% | \$117.00 | \$99.68 | \$9.26 | \$0.00 | \$0.00 | \$0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS LOCKERK | | INTELLIGENT LOCKER K | \$5,553.00 | \$3,467.57 | 38% | \$88.00 | \$74.98 | \$6.97 | \$0.00 | \$0.00 | \$0.00 | 15% |
| | | | | | | | | | | | | |

| Category | ITEM | DESCRIPTION | Published Commercial Price | PA Contract Price | Disc % | Commercial Annual SLA | PA Annual SLA (years 2-5) | PA Monthly SLA (years 2-5) | Commercial Annual SMA | PA Annual SMA | Monthly SMA | SLA/SMA DISC % |
|---|------------------|--|----------------------------|-------------------|--------|-----------------------|---------------------------|----------------------------|-----------------------|---------------|-------------|----------------|
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PSPM12 | STAMP POSTAGE ROLL STARTER | \$39.99 | \$35.19 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTI21BSCBTRY | PTI21 BASIC BATTERY | \$129.00 | \$113.52 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTI21EXTBTRY | PTI21 EXTENDED BATTERY | \$139.00 | \$122.32 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTI21FSCHR | PTI21 FIVE SLOT CRADLE CHARGER | \$1,599.00 | \$1,407.12 | 12% | \$240.00 | \$204.00 | 18.95 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTI21HANDSTRAP | PTI21 HAND STRAP | \$59.00 | \$51.92 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTI21SOFTHOLSTER | PTI21 SOFT HOLSTER | \$69.00 | \$60.72 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTI21SSCEA | PTI21 SINGLE SLOT CRADLE CHARGER W ETHNT | \$599.00 | \$527.12 | 12% | \$89.00 | \$75.65 | 7.03 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTI21SSCHR | PTI21 SINGLE SLOT CRADLE CHARGER | \$499.00 | \$439.12 | 12% | \$75.00 | \$63.75 | 5.92 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTIHHVOLPRNT | PTI HIGH VOLUME LABEL PRINTER | \$1,712.00 | \$1,506.56 | 12% | \$463.00 | \$393.55 | 36.56 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTILWVOLPRNT | PTI LOW VOLUME LABEL PRINTER | \$271.00 | \$227.64 | 16% | \$41.00 | \$34.85 | 3.24 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTIMBLPRNT | PTI MOBILE BELT PRINTER | \$1,587.00 | \$1,396.56 | 12% | \$207.00 | \$175.95 | 16.35 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTIMIDVOLPRNT | PTI MID VOLUME LABEL PRINTER | \$1,055.00 | \$928.40 | 12% | \$234.00 | \$198.90 | 18.48 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTISIGPLS | PTI COUNTER SIGNATURE PAD MAG STRP RDR | \$2,285.00 | \$2,010.80 | 12% | \$354.00 | \$300.90 | 27.95 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTITAPFSCFA | PTI PRO FIVE SLOT ETHERNET CHARGER | \$1,718.00 | \$1,511.84 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTITAPFSCHR | PTI PRO FIVE SLOT CRADLE CHARGER | \$974.00 | \$857.12 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTITAPR8 | PTI PRO RUGGED BOOT | \$196.00 | \$164.64 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTITAPROCELL | INBOUND TRACKING ASSIST PRO ADD CELL | \$2,416.00 | \$2,126.08 | 12% | \$685.00 | \$582.25 | 54.09 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTITAPROWIFI | INBOUND TRACKING ASSIST PRO WIFI | \$2,281.00 | \$2,007.28 | 12% | \$264.00 | \$224.40 | 20.85 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTITAPR5B | PTI PRO STANDARD BATTERY | \$144.00 | \$126.72 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTITAPR5TH | PTI PRO SNAP-ON TRIGGER HANDLE | \$516.00 | \$454.08 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTITAPR5CHR | PTI PRO SINGLE SLOT CRADLE CHARGER | \$859.00 | \$755.92 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTITAPR5A | PTI PRO TRACKING ASSISTANT ETHERNET ADPT | \$686.00 | \$603.68 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTITAWIFI | INBOUND TRACKING ASSISTANT WIFI | \$1,399.00 | \$1,231.12 | 12% | \$244.00 | \$207.40 | 19.27 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTITWEDSCN | PTI TETHERED WEDGE SCANNER | \$572.00 | \$503.36 | 12% | \$18.00 | \$15.30 | 1.42 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PTIWWEDSCN | PTI WIRELESS WEDGE SCANNER | \$2,170.00 | \$1,909.60 | 12% | \$486.00 | \$413.10 | 38.38 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PT-S-DA | PITNEYTRACK DATA ASSISTANCE | \$567.00 | \$476.28 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PT-S-PMA | PITNEYTRACK PROJECT MANAGEMENT - LEVEL A | \$500.00 | \$420.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PT-S-PMB | PITNEYTRACK PROJECT MANAGEMENT - LEVEL B | \$1,000.00 | \$840.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PT-S-PSA | PITNEYTRACK IMPLEMENTATION - LEVEL A | \$500.00 | \$420.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | PT-S-PSB | PITNEYTRACK IMPLEMENTATION - LEVEL B | \$1,000.00 | \$840.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| RISOCOMCORGD BASE UNIT | RF52 | FS2100C RISO RIP W/KEY,MOUSE,MONITOR | \$18,225.00 | \$15,309.00 | 16% | \$2,187.00 | \$1,858.95 | 172.70 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | RMV2 | RECEIVING MID-VOL THERMAL LABEL PRINTER | \$1,055.00 | \$928.40 | 12% | \$234.00 | \$198.90 | 18.48 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | SL-ENV-CFW1 | PB #10 GUMD WHT CERT FULL WNDW SECR ENV | \$67.99 | \$59.83 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | SL-ENV-CFW2 | PB 6X9.5 GUMD WHT CERT FULL WDW SECR ENV | \$94.99 | \$83.59 | 12% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | SL-ENV-CFW3 | PB 9.5X12 GUMD WHT CERT FULLWDW SECR ENV | \$174.99 | \$139.99 | 20% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | SL-SPMWK11 | SENDPRO MAILING WELCOME KIT | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | SP36001 | SP360 MID-VOL THERMAL LABEL PRINTER | \$1,055.00 | \$928.40 | 12% | \$234.00 | \$198.90 | 18.48 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | SPE46 | SPE MID-VOLUME THERMAL LABEL PRINTER | \$1,055.00 | \$928.40 | 12% | \$234.00 | \$198.90 | 18.48 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | SPE47 | GRAPHICAL DISPLAY FOR 100LB/200LB SCALE | \$155.00 | \$130.20 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | SVAP31 | PITNEYANALYTICS SETUP FEE | \$229.00 | \$192.36 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | SVAT31 | PITNEYANALYTICS TRAINING FEE | \$287.00 | \$241.08 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | T7MP | SSTO LOW TO MID VOLUME LABEL PRINTER | \$271.00 | \$233.06 | 14% | \$38.00 | \$32.30 | 3.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| MEDIUM VOLUME FOLDER-INSERTER ACCESSORI | T17D | 2D CAMERA HIGH CAPACITY SHEET FEEDER | \$4,903.00 | \$4,804.94 | 2% | \$0.00 | \$0.00 | 0.00 | \$1,055.00 | \$896.75 | 83.31 | 15% |
| MEDIUM VOLUME FOLDER-INSERTER ACCESSORI | T17E | SCANNER MOUNTING KIT HIGH CAP SHEET FDR | \$1,134.00 | \$952.56 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| SOFTWARE, LICENSE AND SUBSCRIPTION ACCESS | USPS890-PB | E-CERTIFIED (IMPB) LABELS | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| RISOCOMCORGD BASE UNIT | WPEC | RISO SS ENVELOPE CONVEYOR | \$3,222.00 | \$3,222.00 | 0% | \$409.00 | \$347.65 | 32.30 | \$0.00 | \$0.00 | 0.00 | 15% |
| RISOCOMCORGD BASE UNIT | WPG7 | RISO GL 7430 <500K/MO WITH I/T & ENV FDR | \$48,202.00 | \$40,971.70 | 15% | \$5,641.00 | \$4,794.85 | 445.44 | \$0.00 | \$0.00 | 0.00 | 15% |
| RISOCOMCORGD BASE UNIT | WPG9 | RISO GL 9730 <500K/MO WITH I/T & ENV FDR | \$54,702.00 | \$46,496.70 | 15% | \$6,361.00 | \$5,406.85 | 502.30 | \$0.00 | \$0.00 | 0.00 | 15% |
| RISOCOMCORGD BASE UNIT | WPL7 | RISO GL 7430 <500K/MO WITH I/T | \$38,000.00 | \$32,300.00 | 15% | \$4,560.00 | \$3,876.00 | 360.08 | \$0.00 | \$0.00 | 0.00 | 15% |
| RISOCOMCORGD BASE UNIT | WPL9 | RISO GL 9730 <500K/MO WITH I/T | \$44,000.00 | \$37,400.00 | 15% | \$5,280.00 | \$4,488.00 | 416.94 | \$0.00 | \$0.00 | 0.00 | 15% |
| RISOCOMCORGD BASE UNIT | WPS1 | RISO PROSERV FOR RS1100C/RS1200C | \$3,995.00 | \$3,995.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| RISOCOMCORGD BASE UNIT | WPS3 | RISO PROSERV GL FS2000C FIERY | \$4,350.00 | \$4,350.00 | 0% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |
| RISOCOMCORGD SUPPLIES | WPTB | GL CMYKG FULL INK PACKAGE | \$2,500.00 | \$2,100.00 | 16% | \$0.00 | \$0.00 | 0.00 | \$0.00 | \$0.00 | 0.00 | 15% |

| Postage Meter Rentals | | COMML | PA | DISCOUNT OFF |
|---|---|--------------|--------------|--------------|
| Postage Meter Rer Description | | MONTHLY RATE | MONTHLY RATE | COMML PRICE |
| G900-MMMS | DM400 METER | \$53 | \$46 | 13% |
| G900-MHMS | DM475 METER | \$64 | \$56 | 13% |
| 7H00-MLMS | IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 | \$23 | \$22 | 4% |
| 7H00-MMMS | IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 | \$36 | \$32 | 11% |
| 7H00-MHMS | IMI METER SUBSCRIPTION FOR SENDPRO C500 | \$45 | \$40 | 11% |
| 4W00-MLMS | METER SUBSCRIPTION FOR CONNECT+500 /SENDPRO P SERIES METER15000 | \$52 | \$48 | 8% |
| 4W00-MMMS | METER SUBSCRIPTION FOR CONNECT+1000/2000 & SENDPRO P1000/2000 | \$52 | \$47 | 10% |
| 4W00-MHMS | METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRO P3000 | \$76 | \$65 | 14% |
| 7W00-MH | METER SUBSCRIPTION FOR MAILCENTER 3000 | \$76 | \$69 | 13% |
| 7W00-ML | METER SUBSCRIPTION FOR MAILCENTER 1000 | \$52 | \$47 | 13% |
| 7W00-MM | METER SUBSCRIPTION FOR MAILCENTER 2000 | \$52 | \$47 | 13% |
| Purchase Power | | COMML | PA | DISCOUNT OFF |
| *prices are in addition to meter rental price | | MONTHLY RATE | MONTHLY RATE | COMML PRICE |
| G900-MMMS | DM400 METER | \$7 | \$7 | 0% |
| G900-MHMS | DM475 METER | \$7 | \$7 | 0% |
| 7H00-MLMS | IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 | \$7 | \$7 | 0% |
| 7H00-MMMS | IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 | \$7 | \$7 | 0% |
| 7H00-MHMS | IMI METER SUBSCRIPTION FOR SENDPRO C500 | \$7 | \$7 | 0% |
| 4W00-MLMS | METER SUBSCRIPTION FOR CONNECT+500 /SENDPRO P SERIES METER15000 | \$15 | \$15 | 0% |
| 4W00-MMMS | METER SUBSCRIPTION FOR CONNECT+1000/2000 & SENDPRO P1000/2000 | \$15 | \$15 | 0% |
| 4W00-MHMS | METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRO P3000 | \$15 | \$15 | 0% |
| PURCHASE POWER | PURCHASE POWER FOR C+500/SP1500 - SP3000 | \$15 | \$15 | 0% |
| PURCHASE POWER | PURCHASE POWER FOR MAILSTATION-C500 | \$7 | \$7 | 0% |
| Connect+ Subscriptions | | COMML | PA | DISCOUNT OFF |
| | | MONTHLY RATE | MONTHLY RATE | COMML PRICE |
| MSG5-ML | SPRINT 4G SUBSCRIPTION | \$45 | \$45 | 0% |
| MSG5-MM | SPRINT 4G SUBSCRIPTION | \$70 | \$70 | 0% |
| CDSF1 | CELLULAR CONNECTION FOR SENDPRO MAILSTATION | \$5 | \$5 | 0% |
| CDSF2 | CELLULAR SUBSCRIPTION FEE SENDPRO C | \$10 | \$10 | 0% |
| CDSF4 | CELLULAR SUBSCRIPTION FEE SENDPRO | \$45 | \$45 | 0% |
| CDSF8 | CELLULAR ROUTER 8G MONTHLY DATA PLAN | \$100 | \$93 | 7% |
| CDSF10 | CELLULAR ROUTER 10G MONTHLY DATA PLAN | \$150 | \$140 | 7% |
| CDSF14 | CELLULAR ROUTER 4G MONTHLY DATA PLAN | \$75 | \$70 | 7% |
| CDSF20 | CELLULAR ROUTER 20G MONTHLY DATA PLAN | \$250 | \$233 | 7% |
| BYOAD2 | BRING YOUR OWN APPROVED DEVICE 2 | \$40 | \$40 | 0% |
| BYOAD3 | BRING YOUR OWN APPROVED DEVICE 3 | \$60 | \$60 | 0% |
| BYOAD4 | BRING YOUR OWN APPROVED DEVICE 4 | \$80 | \$80 | 0% |
| BYOAD5 | BRING YOUR OWN APPROVED DEVICE 5 | \$100 | \$100 | 0% |
| BYOAD10 | BRING YOUR OWN APPROVED DEVICE 10 | \$200 | \$200 | 0% |
| BYOAD15 | BRING YOUR OWN APPROVED DEVICE 15 | \$300 | \$300 | 0% |
| BYOAD20 | BRING YOUR OWN APPROVED DEVICE 20 | \$400 | \$400 | 0% |
| Confirmation Services Subscription | | COMML | PA | DISCOUNT OFF |
| *prices are in addition to meter rental price | | MONTHLY RATE | MONTHLY RATE | COMML PRICE |
| G955-MMMS | CONFIRMATION SERVICES FOR DM400 METER | \$7 | \$7 | 0% |
| G955-MHMS | CONFIRMATION SERVICES FOR DM475 METER | \$7 | \$7 | 0% |
| 7H00-MLMS | IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 | \$7 | \$7 | 0% |
| 7H00-MMMS | IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 | \$7 | \$7 | 0% |
| M955-MLMS | CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER | \$17 | \$17 | 0% |
| M955-MHMS | CONFIRMATION SERVICES FOR CONNECT+ 3000 METER | \$17 | \$17 | 0% |
| Electronic Return Receipt Subscription | | COMML | PA | DISCOUNT OFF |
| *prices are in addition to meter rental price | | MONTHLY RATE | MONTHLY RATE | COMML PRICE |
| G955-MHMS | ELECTRONIC RETURN RECEIPT FOR DM475 METER | \$21 | \$21 | 0% |
| 7H00-MLMS | IMI METER SUBSCRIPTION FOR SENDPRO C200/C425 | \$21 | \$21 | 0% |
| 7H00-MMMS | IMI METER SUBSCRIPTION FOR SENDPRO C300/C400 | \$21 | \$21 | 0% |
| M955-MLMS | ELECTRONIC RETURN RECEIPT FOR CONNECT+ 1000/2000 METER | \$25 | \$25 | 0% |
| M955-MHMS | ELECTRONIC RETURN RECEIPT FOR CONNECT+ 3000 METER | \$25 | \$25 | 0% |
| ZHD7 | ELECTRONIC TRACKING AND SIGNATURE SERVICES | \$0 | \$0 | 0% |
| ZHD8 | ELECTRONIC RETURN RECEIPT | \$0 | \$0 | 0% |
| 7PRO-MH | USPS TRACKING SERVICES-NO ACTIVATION | \$0 | \$0 | 0% |
| 7PRO-ML | USPS TRACKING SERVICES-ACTIVATION | \$7 | \$7 | 13% |
| Inview Accounting Subscription | | COMML | PA | DISCOUNT OFF |
| *prices are in addition to meter rental price | | MONTHLY RATE | MONTHLY RATE | COMML PRICE |
| NVMA | INVIEW TMR - SINGLE METER | \$4 | \$4 | 0% |
| NVMB | INVIEW TMR - UP TO 2 METERS | \$7 | \$7 | 0% |
| NVMC | INVIEW TMR - UP TO 5 METERS | \$15 | \$15 | 0% |
| NVMD | INVIEW TMR - UP TO 20 METERS | \$50 | \$50 | 0% |
| NVME | INVIEW TMR - UP TO 50 METERS | \$100 | \$100 | 0% |
| NVMF | INVIEW TMR - UP TO 100 METERS | \$150 | \$150 | 0% |
| NVMG | INVIEW TMR - UNLIMITED METERS | \$250 | \$250 | 0% |
| NV90 | INVIEW SUBSCRIPTION | \$0 | \$0 | 0% |
| NV99 | INVIEW MMS BASE SOFTWARE | \$0 | \$0 | 0% |
| Sendsuite Tracking Online | | COMML | PA | DISCOUNT OFF |
| | | MONTHLY RATE | MONTHLY RATE | COMML PRICE |
| SSLSHAPI | SSL SHIPPING API | \$0 | \$0 | 0% |
| DSH1 | HOSTING LEVEL 1 | \$1,000 | \$1,000 | 0% |
| DSH2 | HOSTING LEVEL 2 | \$1,667 | \$1,667 | 0% |
| DSH3 | HOSTING LEVEL 3 | \$2,500 | \$2,500 | 0% |
| BYOAD | BRING YOUR OWN APPROVED DEVICE | \$20 | \$20 | 0% |
| T8DD | ENHANCED RECEIVE AND DELIVER | \$249 | \$249 | 0% |
| T89N | SSTO RECEIVE | \$99 | \$99 | 0% |
| T89D | SSTO RECEIVE AND DELIVER | \$199 | \$199 | 0% |

| Sendpro & Sendpro Web | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
|-----------------------|--|-----------------------|-----------------------|--------------------------------|
| PTJN | SINGLE USER | \$0 | \$0 | 0% |
| PTJP | UP TO 50 USERS WITHOUT HARDWARE OR METER | \$10 | \$10 | 0% |
| PTJQ | UNLIMITED USERS WITHOUT HARDWARE OR METER | \$155 | \$155 | 0% |
| PTJR | UP TO 50 USERS WITH HARDWARE OR METER | \$25 | \$25 | 0% |
| PTJS | UNLIMITED USERS WITH HARDWARE OR METER | \$180 | \$180 | 0% |
| PTK1 | WEB BROWSER INTEGRATION | \$0 | \$0 | 0% |
| PTK3 | CONNECT+ METER INTEGRATION | \$0 | \$0 | 0% |
| 1FR3 | USPS PRESORTXTRA RATES | \$0 | \$0 | 0% |
| PTJ1 | SENDPRO POSTAL ACCESS | \$0 | \$0 | 0% |
| PTJ3 | SENDPRO MULTICARRIER ACCESS WITHOUT HARDWARE OR METER | \$15 | \$15 | 0% |
| PTJ4 | SENDPRO MULTICARRIER ACCESS WITH HARDWARE OR METER | \$15 | \$15 | 0% |
| T6CE | RECEIVING - ENHANCED (50 RECIPIENTS) | \$49 | \$49 | 0% |
| T6CN | RECEIVING - WITH NOTIFY (150 RECIPIENTS) | \$149 | \$149 | 0% |
| T6CS | RECEIVING - STANDARD (5 RECIPIENTS) | \$0 | \$0 | 0% |
| PTJA | SENDPRO POSTAL SHIPPING ONLY, 1 USER | \$0 | \$0 | 0% |
| PTJB | SENDPRO POSTAL SHIPPING ONLY, 50 USERS | \$10 | \$10 | 0% |
| PTJC | SENDPRO MULTICARRIER SHIPPING, 1 USER | \$15 | \$15 | 0% |
| PTJD | SENDPRO MULTICARRIER SHIPPING, 50 USERS | \$25 | \$25 | 0% |
| PTJE | SENDPRO MULTICARRIER SHIPPING, UNLIMITED USERS | \$180 | \$180 | 0% |
| PTJF | SENDPRO POSTAL SHIPPING ONLY, 50 USERS WITH HARDWARE | \$10 | \$10 | 0% |
| PTJG | SENDPRO MULTICARRIER SHIPPING, 1 USER WITH HARDWARE | \$15 | \$15 | 0% |
| PTJH | SENDPRO MULTICARRIER SHIPPING, 50 USERS WITH HARDWARE | \$25 | \$25 | 0% |
| PTJI | SENDPRO MULTICARRIER SHIPPING, UNLIMITED USERS WITH HARDWARE | \$180 | \$180 | 0% |
| PTKA | US MARKET | \$0 | \$0 | 0% |
| PTKM | SENDPRO CSD1 PRINTING | \$7 | \$7 | 0% |
| PTKN | SENDPRO CSD1 PRINTING UPGRADE | \$7 | \$7 | 0% |
| PTKQ | SENDPRO MAILSTATION STAMPS 50 USERS-PURCHASE | \$13 | \$13 | 0% |
| PTKQ | SENDPRO MAILSTATION STAMPS 50 USERS -LEASE/RENT | \$13 | \$13 | 0% |
| PTJ7 | SENDPRO MAILING | \$0 | \$0 | 0% |
| PTJ8 | SENDPRO MAILING | \$0 | \$0 | 0% |
| SPE-BASIC-100 | SENDPRO ENTERPRISE BASIC SUB 100 | \$50 | \$50 | 0% |
| SPE-BASIC-1000 | SENDPRO ENTERPRISE BASIC SUB 1000 | \$210 | \$210 | 0% |
| SPE-BASIC-10000 | SENDPRO ENTERPRISE BASIC SUB 10000 | \$1,600 | \$1,600 | 0% |
| SPE-BASIC-100000 | SENDPRO ENTERPRISE BASIC SUB 100000 | \$5,500 | \$5,500 | 0% |
| SPE-BASIC-150000 | SENDPRO ENTERPRISE BASIC SUB 150000 | \$7,500 | \$7,500 | 0% |
| SPE-BASIC-2500 | SENDPRO ENTERPRISE BASIC SUB 2500 | \$440 | \$440 | 0% |
| SPE-BASIC-25000 | SENDPRO ENTERPRISE BASIC SUB 25000 | \$2,250 | \$2,250 | 0% |
| SPE-BASIC-500 | SENDPRO ENTERPRISE BASIC SUB 500 | \$105 | \$105 | 0% |
| SPE-BASIC-5000 | SENDPRO ENTERPRISE BASIC SUB 5000 | \$775 | \$775 | 0% |
| SPE-BASIC-50000 | SENDPRO ENTERPRISE BASIC SUB 50000 | \$3,000 | \$3,000 | 0% |
| SPE-BASIC-7500 | SENDPRO ENTERPRISE BASIC SUB 7500 | \$1,450 | \$1,450 | 0% |
| SPE-BASIC-USPS | SENDPRO ENTERPRISE BASIC SUB USPS ONLY | \$20 | \$20 | 0% |
| SPE-BB | BLACK BOX | \$75 | \$75 | 0% |
| SPE-BBSDK | BLACK BOX SDK (1) | \$100 | \$100 | 0% |
| SPE-CBC | CROSS BORDER CONSOLIDATION | \$300 | \$300 | 0% |
| SPE-HL1 | HOSTING LEVEL 1 | \$1,000 | \$1,000 | 0% |
| SPE-HL2 | HOSTING LEVEL 2 | \$1,667 | \$1,667 | 0% |
| SPE-HL3 | HOSTING LEVEL 3 | \$2,500 | \$2,500 | 0% |
| SPE-HZMT | HAZMAT | \$600 | \$600 | 0% |
| SPE-RPS | RESTRICTED PARTY SCREENING | \$150 | \$150 | 0% |
| SPE-TIER2-100 | SENDPRO ENTERPRISE TIER 2 SUB 100 | \$100 | \$100 | 0% |
| SPE-TIER2-1000 | SENDPRO ENTERPRISE TIER 2 SUB 1000 | \$350 | \$350 | 0% |
| SPE-TIER2-10000 | SENDPRO ENTERPRISE TIER 2 SUB 10000 | \$1,750 | \$1,750 | 0% |
| SPE-TIER2-100000 | SENDPRO ENTERPRISE TIER 2 SUB 100000 | \$6,500 | \$6,500 | 0% |
| SPE-TIER2-150000 | SENDPRO ENTERPRISE TIER 2 SUB 150000 | \$8,000 | \$8,000 | 0% |
| SPE-TIER2-2500 | SENDPRO ENTERPRISE TIER 2 SUB 2500 | \$625 | \$625 | 0% |
| SPE-TIER2-25000 | SENDPRO ENTERPRISE TIER 2 SUB 25000 | \$2,750 | \$2,750 | 0% |
| SPE-TIER2-500 | SENDPRO ENTERPRISE TIER 2 SUB 500 | \$180 | \$180 | 0% |
| SPE-TIER2-5000 | SENDPRO ENTERPRISE TIER 2 SUB 5000 | \$1,000 | \$1,000 | 0% |
| SPE-TIER2-50000 | SENDPRO ENTERPRISE TIER 2 SUB 50000 | \$3,750 | \$3,750 | 0% |
| SPE-TIER2-7500 | SENDPRO ENTERPRISE TIER 2 SUB 7500 | \$1,650 | \$1,650 | 0% |
| SPE-TIER3-100 | SENDPRO ENTERPRISE TIER 3 SUB 100 | \$200 | \$200 | 0% |
| SPE-TIER3-1000 | SENDPRO ENTERPRISE TIER 3 SUB 1000 | \$550 | \$550 | 0% |
| SPE-TIER3-10000 | SENDPRO ENTERPRISE TIER 3 SUB 10000 | \$2,000 | \$2,000 | 0% |
| SPE-TIER3-100000 | SENDPRO ENTERPRISE TIER 3 SUB 100000 | \$7,000 | \$7,000 | 0% |
| SPE-TIER3-150000 | SENDPRO ENTERPRISE TIER 3 SUB 150000 | \$8,500 | \$8,500 | 0% |
| SPE-TIER3-2500 | SENDPRO ENTERPRISE TIER 3 SUB 2500 | \$800 | \$800 | 0% |
| SPE-TIER3-25000 | SENDPRO ENTERPRISE TIER 3 SUB 25000 | \$3,000 | \$3,000 | 0% |
| SPE-TIER3-500 | SENDPRO ENTERPRISE TIER 3 SUB 500 | \$325 | \$325 | 0% |
| SPE-TIER3-5000 | SENDPRO ENTERPRISE TIER 3 SUB 5000 | \$1,250 | \$1,250 | 0% |
| SPE-TIER3-50000 | SENDPRO ENTERPRISE TIER 3 SUB 50000 | \$4,000 | \$4,000 | 0% |
| SPE-TIER3-7500 | SENDPRO ENTERPRISE TIER 3 SUB 7500 | \$1,850 | \$1,850 | 0% |
| SPE-USPSADP | USPS SHIPPING API DISCT PROGRAM | \$30 | \$30 | 0% |
| SPE-USPSAPI | USPS SHIPPING API | \$0 | \$0 | 0% |
| SVCSUBSPEADMIN | SPE ADMINISTRATION SERVICES SUBSCRIPTION | \$0 | \$0 | 0% |
| SVCSUBSPEOTRAIN | SPE REMOTE TRAINING SVC SUBSCRIPTION | \$0 | \$0 | 0% |
| ERB1 | ERETURN RECEIPT SUBSCRIPTION - P SERIES | \$25 | \$25 | 0% |
| ERB3 | ERETURN RECEIPT SUBSCRIPTION - DM300/400 | \$21 | \$21 | 0% |
| ERB4 | ERETURN RECEIPT SUBSCRIPTION - C SERIES | \$28 | \$28 | 0% |
| ERR1 | E-RETURN RECEIPT FEATURE | \$0 | \$0 | 0% |
| ERR3 | ERETURN RECEIPT | \$0 | \$0 | 0% |
| SPE-ECOMM | SPE ECOMMERCE CONNECTOR SUB | \$50 | \$46 | 8% |
| SPE-HOSTED-15000 | SendPro Enterprise Hosted Sub 150000 | \$19,000 | \$19,000 | 0% |
| SPE-HOSTED-50000 | SendPro Enterprise Hosted Sub 500000 | \$60,000 | \$60,000 | 0% |
| SPELTL | SPE LTL SUBSCRIPTION | \$60 | \$55 | 8% |
| SPE-LTL-CONTRACT | SPE LTL SUB - OTHER SUPPORTED | \$60 | \$60 | 0% |
| SPE-LTL-CUSTOM | SPE LTL SUB - CUSTOM CARRIER | \$60 | \$60 | 0% |
| SPE-LTL-FE | SPE LTL SUB - FEDEX FREIGHT | \$60 | \$60 | 0% |
| SPE-LTL-UPS | SPE LTL SUB - UPS FREIGHT | \$60 | \$60 | 0% |
| SPEPP000 | SPE PURCHASE POWER BUNDLE - CLEANUP | \$0 | \$0 | 0% |
| SPEPP004 | SPE PURCHASE POWER BUNDLE - 100 | \$4 | \$4 | 0% |
| SPEPP013 | SPE PURCHASE POWER BUNDLE - 500 | \$13 | \$13 | 0% |
| SPEPP026 | SPE PURCHASE POWER BUNDLE - 1000 | \$26 | \$26 | 0% |
| SPEPP065 | SPE PURCHASE POWER BUNDLE - 2500 | \$65 | \$65 | 0% |
| SPEPP131 | SPE PURCHASE POWER BUNDLE - 5000 | \$131 | \$131 | 0% |
| SPEPP196 | SPE PURCHASE POWER BUNDLE - 7500 | \$196 | \$196 | 0% |
| SPEPP261 | SPE PURCHASE POWER BUNDLE - 10000 | \$261 | \$261 | 0% |
| SPEPSBYOR | PERSONAL SHIPPING BRING YOUR OWN RATES | \$0 | \$0 | 0% |
| SPE-REGIONAL | SPE REGIONAL CARRIER SUBSCRIPTION | \$0 | \$0 | 0% |

| Mailing Subscriptions | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
|-----------------------|--|-----------------------|-----------------------|--------------------------------|
| CAAB | SILVER ALM SUBSCRIPTION | \$10 | \$10 | 0% |
| CAAC | GOLD ALM SUBSCRIPTION | \$50 | \$50 | 0% |
| CAAD | PLATINUM ALM SUBSCRIPTION | \$250 | \$250 | 0% |
| CAAE | UNLIMITED COST ACCOUNTING | \$250 | \$210 | 16% |
| CAAA1 | BRONZE COST ACCOUNTING FOR P SERIES | \$0 | \$0 | 0% |
| CAAB1 | BASIC COST ACCOUNTING FOR P SERIES | \$0 | \$0 | 0% |
| CAAC1 | PREMIUM COST ACCOUNTING FOR P SERIES | \$0 | \$0 | 0% |
| CAAD1 | ENTERPRISE COST ACCOUNTING FOR P SERIES | \$0 | \$0 | 0% |
| CAAE1 | UNLIMITED COST ACCOUNTING FOR P SERIES | \$0 | \$0 | 0% |
| PTK2 | CSD2 INTEGRATION | \$0 | \$0 | 0% |
| PTK5 | SENDPRO C SERIES INTEGRATION | \$0 | \$0 | 0% |
| ERRINC | INCLUDES USPS ERR | \$0 | \$0 | 0% |
| LBLVOL | LABEL VOLUME BAND | \$0 | \$0 | 0% |
| M9SS-MH | USPS TRACKING SERVICES-NO ACTIVATION | \$0 | \$0 | 0% |
| M9SS-ML | USPS TRACKING SERVICES-ACTIVATION | \$17 | \$17 | 0% |
| NUMCAR | NUMBER OF CARRIERS | \$0 | \$0 | 0% |
| NUMDEVICE | Number of Devices | \$0 | \$0 | 0% |
| NUMLOCATIONS | NUMBER OF LOCATIONS | \$0 | \$0 | 0% |
| NUMUSERS | NUMBER OF USERS | \$0 | \$0 | 0% |
| OVERAGEVOLL | OVERAGE VOLUME BAND 1 - \$0.15 PER PIECE | \$0 | \$0 | 0% |
| SELFPRO | SELF-SETUP AND ONBOARDING | \$0 | \$0 | 0% |
| SEND | SENDING BASE USER | \$25 | \$25 | 0% |
| SENDADV | SENDING ADVANCED | \$36 | \$36 | 0% |
| SENDHHS | SENDING DEVICEHUB SOFTWARE | \$20 | \$18 | 10% |
| SENDERR | SENDING ERR BUNDLE | \$20 | \$18 | 10% |
| CAAL | BRONZE COST ACCTG FOR SP MAILCENTER | \$0 | \$0 | 0% |
| CAABL | BASIC COST ACCTG FOR SP MAILCENTER | \$15 | \$14 | 13% |
| CAACL | PREMIUM COST ACCTG FOR SP MAILCENTER | \$35 | \$32 | 13% |
| CAADL | ENTERPRISE COST ACCTG FOR SP MAILCENTER | \$60 | \$54 | 13% |
| CAAE1 | UNLIMITED COST ACCTG FOR SP MAILCENTER | \$170 | \$153 | 13% |
| FEDMOD | TIER 1 ENH IT SEC CONTROLS MIN 325-ENTER | \$13,565 | \$12,209 | 13% |
| FEDMODL | TIER 3 ENH IT SEC CONTROLS MIN 325-1 LOC | \$3,333 | \$3,000 | 13% |
| FEDMODM | TIER 2 ENH IT SEC CONTROLS MIN 325- MAX 12 LOCATIONS | \$8,620 | \$7,758 | 13% |
| Relay Integrity | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
| RC9E | RCH - INTEGRITY EXPRESS RELAY 5000+ | \$100 | \$86 | 14% |
| | | \$50 | \$43 | 14% |
| RC9F | RCH - INTEGRITY EXPRESS 2500-4500 | | | |
| RC9G | RCH - INTEGRITY EXP SALES PAK 2500 -3500 | \$25 | \$22 | 14% |
| RC9H | RCH - INTEGRITY EXP SALES PAK 4500 | \$35 | \$30 | 14% |
| RC9E-MH | RCH - INTEGRITY EXPRESS RELAY 5000+ | 100 | 84 | 16% |
| RC9E-ML | RCH - INTEGRITY EXPRESS RELAY 5000+ | 100 | 84 | 16% |
| RC9E-MM | RCH - INTEGRITY EXPRESS RELAY 5000+ | 100 | 84 | 16% |
| Sendpro Analytics | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
| SYAD1 | ANALYTICS PLATFORM SUB - MAIL & SHIP A | \$50 | \$42 | 16% |
| SYAD3 | ANALYTICS PLATFORM SUB - MAIL & SHIP B | \$450 | \$378 | 16% |
| SYAD5 | ANALYTICS PLATFORM SUB - MAIL & SHIP C | \$1,500 | \$1,260 | 16% |
| SYAD6 | ANALYTICS PLATFORM SUB - MAIL & SHIP D | \$4,500 | \$3,780 | 16% |
| SYAB1 | SP INSIGHTS PREMIUM 1-2 PRODUCTS | \$15 | \$15 | 0% |
| SYAB21 | ANALYTICS - 2 PRODUCTS | \$25 | \$25 | 0% |
| SYAB31 | SP ANALYTICS PREMIUM 1-2 PRODUCTS | \$10 | \$10 | 0% |
| SYAD21 | ANALYTICS 2.0 TIER A | \$60 | \$50 | 16% |
| SYAD22 | ANALYTICS 2.0 TIER B | \$300 | \$252 | 16% |
| SYAD23 | ANALYTICS 2.0 TIER C | \$800 | \$672 | 16% |
| SYAD24 | ANALYTICS 2.0 TIER D | \$1,500 | \$1,260 | 16% |
| SYAD25 | ANALYTICS 2.0 TIER E | \$2,500 | \$2,100 | 16% |
| SYAD26 | ANALYTICS 2.0 TIER F | \$3,700 | \$3,108 | 16% |
| SYAD27 | ANALYTICS 2.0 TIER G | \$5,000 | \$4,200 | 16% |
| SYAD31 | ANALYTICS 360 TIER A | \$60 | \$60 | 0% |
| SYAD32 | ANALYTICS 360 TIER B | \$300 | \$252 | 16% |
| SYAD33 | ANALYTICS 360 TIER C | \$800 | \$672 | 16% |
| SYAD34 | ANALYTICS 360 TIER D | \$1,500 | \$1,260 | 16% |
| SYAD35 | ANALYTICS 360 TIER E | \$2,500 | \$2,100 | 16% |
| SYAD36 | ANALYTICS 360 TIER F | \$3,700 | \$3,108 | 16% |
| SYAD37 | ANALYTICS 360 TIER G | \$5,000 | \$4,200 | 16% |
| SYMAIL03 | Analytics Activation for Mailing | \$0 | \$0 | 0% |
| SYSP3 | Analytics Activation for PitneyShip Pro | \$0 | \$0 | 0% |
| SVILP3 | ANALYTICS ACTIVATION FOR LOCKERS | \$0 | \$0 | 0% |
| SYSP3 | ANALYTICS ACTIVATION FOR SPE | \$0 | \$0 | 0% |
| SYSP03 | ANALYTICS ACTIVATION FOR SENDPRO ONLINE | \$0 | \$0 | 0% |
| SYSTO3 | ANALYTICS ACTIVATION FOR RECEIVING, S3TO | \$0 | \$0 | 0% |
| SYAB3 | ANALYTICS FOR METER | \$25 | \$25 | 0% |
| PTNY-ANALYTICS | PITNEYANALYTICS | \$0 | \$0 | 0% |
| PitneyShipPro | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
| PS-PRO-B | 100 LABELS PER MONTH | \$58 | \$54 | 7% |
| PS-PRO-C | 500 LABELS PER MONTH | \$125 | \$112 | 10% |
| PS-PRO-D | 1,000 LABELS PER MONTH | \$230 | \$218 | 5% |
| PS-PRO-E | 2,500 LABELS PER MONTH | \$475 | \$420 | 12% |
| PS-PRO-F | 5,000 LABELS PER MONTH | \$850 | \$765 | 10% |
| PS-PRO-G | 7,500 LABELS PER MONTH | \$1,450 | \$1,290 | 11% |
| PS-PRO-H | 10,000 LABELS PER MONTH | \$1,600 | \$1,425 | 11% |
| PS-PRO-I | 25,000 LABELS PER MONTH | \$2,250 | \$1,999 | 11% |
| PS-PRO-J | PS PRO - 50,000 TRANSACTIONS PER MONTH | \$3,500 | \$3,500 | 0% |
| PS-PRO-K | PS PRO - 100,000 TRANSACTIONS PER MONTH | \$5,940 | \$5,940 | 0% |
| PS-PRO-L | PS PRO - 150,000 TRANSACTIONS PER MONTH | \$8,100 | \$8,100 | 0% |
| SPOMAS | SPO-PITNEYSHIP OMAS W GOVERNMENT RATES | \$0 | \$0 | 0% |
| SPSC48 | SPO-PITNEYSHIP GOVERNMENT RATES | \$0 | \$0 | 0% |
| PSPPP004 | PSP PURCHASE POWER BUNDLE - 100 | \$4 | \$4 | 0% |
| PSPPP013 | PSP PURCHASE POWER BUNDLE - 500 | \$13 | \$13 | 0% |
| PSPPP026 | PSP PURCHASE POWER BUNDLE - 1000 | \$26 | \$26 | 0% |
| PSPPP065 | PSP PURCHASE POWER BUNDLE - 2500 | \$65 | \$65 | 0% |
| PSPPP131 | PSP PURCHASE POWER BUNDLE - 5000 | \$131 | \$131 | 0% |
| PSPPP196 | PSP PURCHASE POWER BUNDLE - 7500 | \$196 | \$196 | 0% |
| PSPPP261 | PSP PURCHASE POWER BUNDLE - 10000 | \$261 | \$261 | 0% |
| PTIX | PITNEYTRACK INBOUND | \$299 | \$269 | 13% |
| PTKX | PITNEYSHIP CUBE INTEGRATION | \$0 | \$0 | 0% |
| PTNY-TRACK | PITNEYTRACK | \$0 | \$0 | 0% |

| SP360 | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
|---------------------|--|-----------------------|-----------------------|--------------------------------|
| SP360ACCTSF | SP360 ANALYTICS | \$100 | \$89 | 11% |
| SP360EQTF | EQUIPMENT CONNECTIVITY (METERS) | \$100 | \$89 | 11% |
| SP360LOCKSF | SP360 LOCKER MANAGEMENT | \$100 | \$89 | 11% |
| SP360ML10 | SP360/PITNEYSHIP PRO 10 LOCATIONS | \$300 | \$274 | 9% |
| SP360ML100 | SP360/PITNEYSHIP PRO 100 LOCATIONS | \$1,000 | \$890 | 11% |
| SP360ML1000 | SP360/PITNEYSHIP PRO 1000 LOCATIONS | \$5,000 | \$4,450 | 11% |
| SP360ML25 | SP360/PITNEYSHIP PRO 25 LOCATIONS | \$500 | \$445 | 11% |
| SP360ML300 | SP360/PITNEYSHIP PRO 300 LOCATIONS | \$2,000 | \$1,840 | 8% |
| SP360ML3000 | SP360/PITNEYSHIP PRO 3000 LOCATIONS | \$13,500 | \$12,050 | 11% |
| SP360ML50 | SP360/PITNEYSHIP PRO 50 LOCATIONS | \$600 | \$542 | 10% |
| SP360SEDSF | SP360/PITNEYSHIP PRO | \$100 | \$89 | 11% |
| SP360TRACSF | SP360 RECEIVING | \$100 | \$89 | 11% |
| CAA360E | SP360 COST ACCOUNTING | \$170 | \$153 | 13% |
| CAA360E3 | SP360 COST ACCOUNTING | \$0 | \$0 | 0% |
| SPEADMIN10 | SPE ADMINISTRATION SUBSCRIPTION<10-HOURS | \$1,000 | \$1,000 | 0% |
| SPEADMIN5 | SPE ADMINISTRATION SUBSCRIPTION<5-HOURS | \$500 | \$500 | 0% |
| SPE-SFTP | SPE - SFTP HOSTING SUBSCRIPTION | \$20 | \$20 | 0% |
| SPETRAIN1 | SPE TRAINING SUBSCRIPTION 1-SESSION/MO | \$200 | \$200 | 0% |
| SPETRAIN2 | SPE TRAINING SUBSCRIPTION 2-SESSIONS/MO | \$400 | \$400 | 0% |
| SPMMCONNECT | SP360 MAIL MACHINE CONNECTIVITY | \$12 | \$11 | 13% |
| Locker Subscription | | COMML MONTHLY RATE | PA MONTHLY RATE | DISCOUNT OFF COMML PRICE |
| ILOS | LOCKER OS BANK SUBSCRIPTION | \$49 | \$49 | 0% |
| ILP-SSTO | LOCKER OS INTEGRATION TO SSTO | \$0 | \$0 | 0% |
| PBIL | PBIL INTEGRATION SUBSCRIPTION | \$149 | \$149 | 0% |
| PBIL-SST | PBIL SST INTEGRATION SUBSCRIPTION | \$0 | \$0 | 0% |
| ILPTRACK | PARCELPOINT INTEGRATION TO PITNEYTRACK | \$0 | \$0 | 0% |
| LOCKASSET | PARCELPOINT ASSET MGMT FEATURE SUBSCR. | \$49 | \$44 | 13% |
| LOCKDAYUSE | PARCELPOINT DAY USE FEATURE SUBSCR. | \$49 | \$44 | 13% |
| LOCKPPSUBSC | LOCKER COLUMN SUBSCRIPTION | \$5 | \$5 | 13% |
| PARCELPOINT | PARCELPOINT | \$0 | \$0 | 0% |